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(A joint stock company incorporated in the People's Republic of China with limited liability under the Chinese corporate name "东方证券股份有限公司" and carrying on business in Hong Kong as "東方證券" (in Chinese) and "DFZQ" (in English))

(Stock Code: 03958)

## THE FIRST QUARTERLY REPORT FOR THE YEAR 2018

The board (the "Board") of directors (the "Directors") of 東方證券股份有限公司 (the "Company") is pleased to announce the unaudited results of the Company and its subsidiaries for the first quarter ended March 31, 2018, prepared in accordance with General Accepted Accounting Principles of the People's Republic of China. This announcement is made pursuant to the Inside Information Provisions (as defined in The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") (the "Listing Rules")) under Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) and Rules 13.09(2) and 13.10B of the Listing Rules.

This announcement contains the Chinese original version and English translation of the "The First Quarterly Report for the Year 2018 of Orient Securities Company Limited" as published on the website of the Shanghai Stock Exchange, and is provided for your reference only. In case of discrepancy between the Chinese version and the English version, the Chinese version shall prevail.

By order of the Board of Directors **PAN Xinjun**Chairman

Shanghai, PRC April 26, 2018

As at the date of this announcement, the Board of Directors comprises Mr. PAN Xinjun and Mr. JIN Wenzhong as executive Directors; Mr. LIU Wei, Mr. WU Junhao, Mr. CHEN Bin, Mr. LI Xiang, Ms. XIA Jinghan, Mr. XU Jianguo and Mr. DU Weihua as non-executive Directors; and Mr. XU Guoxiang, Mr. TAO Xiuming, Mr. WEI Anning, Mr. XU Zhiming and Mr. JIN Qinglu as independent non-executive Directors.

**Orient Securities Company Limited** 

The First Quarterly Report for the Year 2018

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#### I. IMPORTANT NOTICE

- 1.1 The Board, the supervisory committee of the Company and its Directors, supervisors and senior management warrant that the information contained herein is true, accurate and complete and there are no false representations, misleading statements contained in or material omissions from this quarterly report, and severally and jointly accept legal liability.
- 1.2 All the Directors attended the Board meeting to consider this quarterly report.
- 1.3 The person-in-charge of the Company, Mr. Pan Xinjun, and the accounting chief and person-in-charge of the accounting department (head of the accounting department), Mr. Zhang Jianhui, warrant the truthfulness, accuracy and completeness of the financial statements set out in this quarterly report.
- 1.4 This first quarterly report of the Company was unaudited.

#### II. COMPANY PROFILE

### 2.1 Key financial data

Unit: Yuan Currency: RMB

				recorded at the end of this reporting period as compared
	At the end of	At the end of th	e previous year	with the end of
	this reporting period	After adjustments	Before adjustments	the previous year (%)
Total assets Net assets attributable to the shareholders of	225,088,497,652.77	230,994,478,727.07	231,859,988,264.38	-2.56
the Company	52,397,275,593.34	52,202,811,362.13	52,985,501,419.59	0.37
	From the beginning of the year to the end of this	From the beginning to the end of the of the prev	reporting period	Increase/decrease as compared with the corresponding period of the
	reporting period	After adjustments	Before adjustments	previous year (%)
Net cash flows from				
operating activities	-7,828,937,251.32	-11,755,634,285.04	-11,755,634,285.04	N/A

Unit: Yuan Currency: RMB

	From the beginning of the year to the end of this	From the beginning to the end of the of the prev	Increase/decrease as compared with the corresponding period of the	
	reporting period	After adjustments	Before adjustments	previous year (%)
Operating income Net profit attributable to the shareholders	1,944,336,176.58	2,128,920,367.14	2,128,887,867.14	-8.67
of the Company Net profit attributable to the shareholders of the Company after deducting non-recurring profit or loss	436,172,745.35 366,904,718.23	844,297,461.03 638,128,835.43	844,297,461.03 638,128,835.43	-48.34 -42.50
Weighted average returns on net assets	500,701,710.25	0.00,1.20,0001110	030,120,033.13	Decrease by 1.24
(%)	0.83	2.07	2.07	percentage points
Basic earnings per share (RMB/Share) Diluted earnings per share	0.06	0.14	0.14	-57.14
(RMB/Share)	N/A	N/A	N/A	N/A

#### Notes:

- 1. The differences in respect of the total assets and net assets attributable to the shareholders of the Company as at the end of the previous year before and after taking into account relevant adjustments were mainly due to the retrospective adjustments the Company has made on retained profits and other comprehensive income at the beginning of the period in accordance with the Notice on the Amendments to Accounting Standard for Business Enterprises No. 22 Recognition and Measurement of Financial Instrument (Caikuai [2017] No. 7) issued by the Ministry of Finance of the PRC.
- 2. The difference in respect of the operating income of the Company from the beginning of the previous year to the end of the reporting period of the previous year before and after taking into account relevant adjustments was mainly because the Company has increased the amount of gains on asset disposal under operating income in accordance with the Notice on the Amendments to the Format of General Corporate Financial Statements (Caikuai [2017] No. 30).

# Non-recurring items and amounts

# ✓Applicable □ Not Applicable

Items	Amounts for this period	Remarks
Gains or losses from disposals of non-current assets	-377,792.82	
Government grants recognized in current profit or loss, excluding those closely related to the Company's normal operations and granted on an ongoing basis under the State's policies according to certain quota of amount or volume	101,976,554.20	Government grants
Other non-operating incomes and expenses except items above	-1,258,058.55	
Effect of non-controlling interests (net of tax)	-5,987,500.00	
Effect of income tax	-25,085,175.71	
Total	69,268,027.12	

Unit: Yuan Currency: RMB

2.2 The table below sets out the total number of shareholders, and the shareholding of the top ten shareholders and the top ten shareholders of circulating shares (or shareholders not subject to restriction on sales) as at the end of the reporting period

Unit: Share

legal person

Total number of shareholders (accounts)

Co., Ltd.

142,265

Shareholding of t	ie top ten	ı shareholders
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	Sharen	oranig or the top ten	Shareholders			
				Pledge	d or frozen	
	Number of shares held as at the end		Number of			
Name of shareholders	as at the end of the		restricted	Ctatus of	Number of	Nature of
		Domonto ao (M)		Status of	Number of	
(Full name)	reporting period	Percentage (%)	shares held	shares	shares	shareholders
Shenergy (Group) Company Limited	1,767,522,422	25.27	230,000,000	Nil	-	State-owned legal person
Hong Kong Securities Clearing Company Nominees Limited	1,026,965,600	14.68	-	Nil	-	Foreign legal person
Shanghai Haiyan Investment Management Company Limited	345,486,596	4.94	59,215,263	Nil	-	State-owned legal person
China Securities Finance Corporation Limited	342,686,425	4.90	-	Nil	-	State-owned legal person
Shanghai United Media Group	243,267,306	3.48	-	Nil	-	State-owned legal person
Zheneng Capital Holdings Limited (浙能資本控股有限公司)	208,700,000	2.98	208,700,000	Nil	-	State-owned legal person
Shanghai Electric (Group) Corporation	194,073,938	2.77	-	Nil	-	State-owned legal person
China Post Group Corporation	178,743,236	2.56	-	Nil	-	State-owned legal person
Shanghai Jinqiao Export Processing Zone Development Co., Ltd. (上海金橋出口加工區開發 股份有限公司)	160,653,687	2.30	-	Nil	-	Domestic non- state-owned legal person
Shanghai Construction Group	133,523,008	1.91	-	Nil	-	State-owned

Unit: Share

# Shareholding of the top ten shareholders of non-restricted shares Type and number of shares

	Number of circulating non-restricted			
Name of shareholders	shares held	Type	Number	
Shenergy (Group) Company Limited	1,537,522,422	RMB ordinary shares	1,537,522,422	
Hong Kong Securities Clearing Company Nominees Limited	1,026,965,600	Overseas listed foreign shares	1,026,965,600	
China Securities Finance Corporation Limited	342,686,425	RMB ordinary shares	342,686,425	
Shanghai Haiyan Investment Management Company Limited	286,271,333	RMB ordinary shares	286,271,333	
Shanghai United Media Group	243,267,306	RMB ordinary shares	243,267,306	
Shanghai Electric (Group) Corporation	194,073,938	RMB ordinary shares	194,073,938	
China Post Group Corporation	178,743,236	RMB ordinary shares	178,743,236	
Shanghai Jinqiao Export Processing Zone Development Co., Ltd. (上海金橋出口加工區開 發股份有限公司)	160,653,687	RMB ordinary shares	160,653,687	
Shanghai Construction Group Co., Ltd.	133,523,008	RMB ordinary shares	133,523,008	
Greatwall Information Industry Co., Ltd.	104,389,200	RMB ordinary shares	104,389,200	
Related party relationship or parties acting in concert among above shareholders	(Group) Corpora Co., Ltd. are the Supervision and Municipal Gove any other related	henergy (Group) Company Limited, Shanghai Electric (Group) Corporation and Shanghai Construction Group Co., Ltd. are the subsidiaries of the State-owned Assets Supervision and Administration Commission of Shanghai Municipal Government. The Company is not aware of any other related party relationship or any parties acting in concert among other shareholders.		

2.3 The table below sets out the total number of preferred shareholders, and shareholding of top ten preferred shareholders and top ten preferred shareholders not subject to restriction on sales as at the end of the reporting period

☐ Applicable ✓ Not Applicable

## III. MATERIAL EVENTS

# 3.1 Material changes in major accounting statement items and financial indicators of the Company and the reasons for such changes

✓Applicable □ Not Applicable

Unit: Yuan Currency: RMB

Items	As at the end of the period	As at the beginning of the year	Increase/ Decrease (%)	Reasons
Derivative financial assets	77,071,297.93	168,718,612.92	-54.32	Decrease in the assets arising from change in the fair value of derivatives
Deposit with exchanges and financial institutions	1,577,176,248.47	1,025,095,523.60	53.86	Increase of stock index futures margin and the performance security of certain subsidiaries
Deferred income tax assets	450,793,083.32	193,345,880.33	133.15	Increase of deductible temporary difference
Short-term financial bills payable	4,157,960,000.00	1,810,486,000.00	129.66	Increase in the size of short-term commercial papers issued
Derivative financial liabilities	1,442,734,600.05	628,175,517.92	129.67	Increase of the cost of derivative financial liabilities
Funds payable to securities issuers		264,032,557.89	-100.00	Decrease in the amount of securities underwriting services provided by the subsidiaries
Securities brokerage for margin transaction	1,841,706,858.30	1,410,115,184.09	30.61	Increase in the settlement with margin financing and securities lending clients
Interest payable	2,248,762,983.52	1,610,026,064.39	39.67	Increase in the provision for bond interest payable
Deferred income tax liabilities	13,339,793.21	216,552.10	6,060.08	Increase in taxable temporary difference
Other comprehensive income	-161,617,512.74	80,317,388.52	-301.22	Mainly due to the change of the fair value of financial assets at fair value through other comprehensive income

Unit: Yuan Currency: RMB

		Corresponding	Imamagaal	
Items	This period	period of previous year	Increase/ Decrease (%)	Reasons
			4. =0	
Net fee and commission income	1,547,696,048.62	1,083,909,107.28	42.79	Mainly due to the increase of the net fee income of asset management business
Gains from disposal of assets	-54,197.29	32,500.00	-266.76	Increase of expenses related with asset disposal
Gains from changes in fair value	-492,382,105.59	558,644,791.94	-188.14	Effects of fair value changes of financial instruments
Foreign exchange gains	11,095,258.63	-42,226,614.05	N/A	Effects of exchange rate changes
Other business income	222,312,530.38	35,831,008.48	520.45	Increase of the income from sale of commodity by subsidiaries
Tax and surcharges	20,785,590.03	15,106,785.08	37.59	Mainly due to the increase of stamp duty
Asset impairment loss	740,535.21	4,452,403.08	-83.37	Decrease in the provision for impairment loss by subsidiaries
Other business cost	214,628,308.38	24,355,416.28	781.23	Increase of cost of sales of commodity by subsidiaries
Non-operating income	102,730,741.78	279,582,769.08	-63.26	Decrease in government grants
Non-operating expenses	2,335,841.66	223,768.40	943.87	Mainly due to the increase of donation expense of certain subsidiaries
Income tax expense	30,015,946.50	227,391,267.34	-86.80	Due to decrease in total profit
Other comprehensive income after tax, net	-241,934,901.26	-351,676,011.20	N/A	Due to change in the fair value of financial assets at fair value through other comprehensive income
Basic earnings per share (RMB /Share)	0.06	0.14	-57.14	Decrease of net profit and increase of share capital
Net cash from operating activities	-7,828,937,251.32	-11,755,634,285.04	N/A	Mainly due to the increase in the net-gain from the disposal of financial assets at fair value through profit or loss and the decrease in the cash outflow resulting from settlement of transactions with clients
Net cash from investing activities	1,201,638,538.51	2,280,619,937.00	-47.31	Mainly due to the increase in the cash outflow resulting from acquisition of financial assets at fair value through other comprehensive income
Net cash from financing activities	-60,659,107.17	-158,514,832.06	N/A	Mainly due to the decrease in the cash outflow for repaying debts

#### 3.2 Analysis and description on the updates, impacts and solutions of material events

✓ Applicable □ Not Applicable

#### 3.2.1 Election of the Board and the Supervisory Committee

- (1) The 36th meeting of the third session of the Board held on December 5, 2017, the first extraordinary meeting for the year 2018 held on March 6, 2018 and first meeting of the fourth session of the Board held on March 9, 2018 have considered and approved the election of Mr. Pan Xinjun and Mr. Jin Wenzhong as the executive Directors of the fourth session of the Board, Mr. Liu Wei, Mr. Wu Junhao, Mr. Chen Bin, Mr. Li Xiang, Ms. Xia Jinghan and Mr. Xu Jianguo as the non-executive Directors of the fourth session of the Board, and Mr. Xu Guoxiang, Mr. Tao Xiuming, Mr. Wei Anning, Mr. Xu Zhiming and Mr. Jin Qinglu as the independent non-executive Directors of the fourth session of the Board; the election of Mr. Pan Xinjun as the Chairman of the fourth session of the Board; the election of members and chairpersons of special committees under the fourth session of the Board. The second plenary session of the third employees' representative general meeting of the Company held on December 11, 2017 has considered and approved the election of Mr. Du Weihua as an employee representative Director of the fourth session of the Board of the Company.
- (2) The 15th meeting of the third session of the Supervisory Committee held on December 5, 2017, the first extraordinary meeting for the year 2018 held on March 6, 2018 and the first meeting of the fourth session of the Supervisory Committee of the Company held on March 9, 2018 have considered and approved the election of Mr. Zhang Qian, Ms. Huang Laifang, Ms. Tong Jie, Mr. Liu Wenbin, Mr. Yin Keding and Mr. Wu Zhengkui as Supervisors who are not employee representatives of the Company; the election of Mr. Zhang Qian and Mr. Li Bin as the chairman and deputy chairman of the fourth session of the Supervisory Committee, respectively. The second plenary session of the third employees' representative general meeting of the Company held on December 11, 2017 has considered and approved the election of Mr. Li Bin, Mr. Zhou Wenwu and Mr. Yao Yuan as employee representative Supervisors of the fourth session of the Supervisory Committee of the Company.
- (3) The second meeting of the fourth session of the Board of the Company held on March 29, 2018 has considered and approved the appointment of Mr. Jin Wenzhong as the President of the Company and Mr. Yang Yucheng, Mr. Shu Hong, Mr. Zhang Jianhui and Mr. Du Weihua as Vice Presidents of the Company; Mr. Yang Yucheng and Ms. Leung Wing Han Sharon as joint company secretaries of the Company; Mr. Zhang Jianhui as the chief financial officer; Mr. Yang Bin as chief risk officer and chief compliance officer of the Company; Mr. Wang Rufu as secretary to the Board; Ms. Li Tingting as the representative for securities related affairs of the Company, for a term commencing from the date of being approved by the Board till the expiration of the fourth session of the Board of the Company.

#### 3.3 Undertakings that have not yet been duly fulfilled during the reporting period

☐ Applicable ✓ Not Applicable

3.4	to the end of the next reporting period or material changes over the correspon previous year						
	□Applicable	✓Not Applicable					
		Name of the Company Legal representative Date	ORIENT SECURITIES COMPANY LIMITED Pan Xinjun April 26, 2018				

## IV. APPENDICES

## 4.1 Financial Statements

## **Consolidated Balance Sheet**

As at March 31, 2018

Prepared by: ORIENT SECURITIES COMPANY LIMITED

Items	Balance as at the end of the period	Balance as at the beginning of the year
Assets:		
Cash and bank balances	35,822,044,479.74	42,345,855,129.04
Of which: Deposits held on behalf of customers	22,134,062,774.88	20,511,635,054.45
Clearing settlement funds	9,171,368,651.52	9,349,322,311.13
Of which: Settlement funds held on behalf of customers	6,621,358,632.13	8,408,805,301.66
Placements to banks and other financial institutions		
Advance to customers	13,217,891,219.26	12,869,007,476.04
Financial assets at fair value through profit or loss	57,064,761,966.65	58,806,364,053.91
Derivative financial assets	77,071,297.93	168,718,612.92
Financial assets acquired under resale agreements	35,830,620,156.95	33,812,780,039.30
Receivables	1,047,502,499.59	987,719,440.14
Interest receivables	2,196,861,308.93	2,242,935,182.39
Deposits with exchanges and financial institutions	1,577,176,248.47	1,025,095,523.60
Dividend receivables		
Assets classified as held for sale		
Financial assets at fair value through other		
comprehensive income	54,980,426,456.88	56,637,471,401.42
Debt investment measured at amortized costs	6,636,776,132.81	5,805,027,639.94
Long-term receivables		
Long-term equity investments	3,941,785,674.92	3,859,013,371.14
Investment properties		
Fixed assets	478,271,854.40	456,138,848.43
Construction in progress	1,502,890,240.74	1,505,733,360.83
Intangible assets	120,896,302.72	127,939,308.39
Development expenses		
Goodwill	32,135,375.10	32,135,375.10
Long-term deferred expenses	75,489,495.86	71,737,173.41
Deferred income tax assets	450,793,083.32	193,345,880.33
Other assets	863,735,206.98	698,138,599.61
Total assets	225,088,497,652.77	230,994,478,727.07

	Balance as	Balance as
	at the end of	at the beginning
Items	the period	of the year
Liabilities:		
Short-term borrowings	1,269,162,716.49	1,521,579,784.01
Short-term financial bills payable	4,157,960,000.00	1,810,486,000.00
Due to banks and other financial institutions	9,000,000,000.00	11,200,000,000.00
Financial liabilities at fair value through profit or loss	7,166,479,287.76	6,059,726,951.24
Derivative financial liabilities	1,442,734,600.05	628,175,517.92
Financial assets sold under repurchase agreements	50,092,940,158.52	56,120,004,384.84
Account payable to brokerage clients	26,259,547,026.25	26,809,405,964.99
Funds payable to securities issuers		264,032,557.89
Securities brokerage for margin transaction	1,841,706,858.30	1,410,115,184.09
Accrued staff costs	1,645,555,085.01	1,852,382,791.71
Taxes payable	498,365,403.85	617,353,804.90
Payables	479,494,391.95	461,873,243.84
Interest payable	2,248,762,983.52	1,610,026,064.39
Dividend payable		
Liabilities classified as held for sale		
Provision		
Long-term borrowings	774,234,745.01	806,089,905.65
Bonds payable	63,177,328,511.26	65,309,686,815.29
Long-term payables		
Long-term accrued staff costs		
Special payables		
Deferred income tax liabilities	13,339,793.21	216,552.10
Deferred income		
Other liabilities	2,102,630,094.83	1,795,548,179.58
Total liabilities	172,170,241,656.01	178,276,703,702.44

	Balance as	Balance as
	at the end of	at the beginning
Items	the period	of the year
Equity of exemple (on equity of shoughelders).		
Equity of owners (or equity of shareholders):	< 0.02 < ## 0.02 0.0	6 000 6 7 7 000 00
Share capital	6,993,655,803.00	6,993,655,803.00
Other equity instruments		
Capital reserve	28,254,930,651.32	28,254,930,651.32
Less: treasury shares		
Other comprehensive income	-161,617,512.74	80,317,388.52
Special reserve		
Surplus reserve	3,052,204,429.25	3,052,204,429.25
General risk reserve	6,646,744,700.80	6,604,969,298.19
Undistributed profits	7,611,357,521.71	7,216,733,791.85
Exchange differences from translation of statements		
Total equity attributable to the owners (or shareholders)		
of the parent company	52,397,275,593.34	52,202,811,362.13
Non-controlling interests	520,980,403.42	514,963,662.50
Total equity of owners (or equity of shareholders)	52,918,255,996.76	52,717,775,024.63
Total liabilities and equity of owners		
(or equity of shareholders)	225,088,497,652.77	230,994,478,727.07

Legal representative: Accounting chief: Person-in-charge of the accounting department: Pan Xinjun Zhang Jianhui Zhang Jianhui

# **Balance Sheet of the Parent Company**

As at March 31, 2018

Prepared by: ORIENT SECURITIES COMPANY LIMITED

Items	Balance as at the end of the period	Balance as at the beginning of the year
Assets:		
Cash and bank balances	22,288,169,720.85	28,764,612,592.41
Of which: Deposits held on behalf of customers	16,189,463,632.14	12,863,056,694.59
Clearing settlement funds	4,965,324,798.43	5,995,853,072.51
Of which: Settlement funds held on behalf of customers	1,968,240,332.62	5,124,921,204.52
Placements to banks and other financial institutions		
Advance to customers	12,974,459,077.88	12,621,630,855.20
Financial assets at fair value through profit or loss	36,468,831,343.11	39,628,393,779.56
Derivative financial assets	77,038,372.73	168,360,197.15
Financial assets acquired under resale agreements	34,630,353,771.87	33,547,639,158.88
Receivables	229,688,391.09	284,442,735.90
Interest receivable	1,976,179,695.23	2,020,227,799.16
Deposits with exchanges and financial institutions	1,150,922,339.05	789,075,250.35
Dividends receivable		
Assets classified as held for sale		
Non-current assets maturing within one year		
Financial assets at fair value through other		
comprehensive income	54,629,168,960.64	56,275,088,448.21
Debt investment measured at amortized costs	6,636,776,132.81	5,805,027,639.94
Long-term receivables		
Long-term equity investments	12,829,209,985.38	11,778,354,615.46
Investment properties		
Fixed assets	451,568,947.91	429,390,321.38
Construction in progress	1,499,367,499.85	1,502,310,852.12
Intangible assets	105,038,302.03	111,082,408.94
Development expenses		
Goodwill	18,947,605.48	18,947,605.48
Long-term deferred expenses	58,713,967.15	52,735,849.40
Deferred income tax assets	259,640,166.24	31,905,413.65
Other assets	147,929,441.69	121,089,911.84
Total assets	191,397,328,519.42	199,946,168,507.54

	Balance as at the end	Balance as at the beginning
Items	of the period	of the year
Liabilities:		
Short-term borrowings		
Short-term financial bills payable	4,157,960,000.00	1,810,486,000.00
Due to banks and other financial institutions	9,000,000,000.00	11,200,000,000.00
Financial liabilities at fair value through profit or loss	5,754,069,600.00	5,616,806,550.00
Derivative financial liabilities	1,370,451,478.93	613,300,528.39
Financial assets sold under repurchase agreements	45,077,533,898.32	51,621,318,914.72
Accounts payable to brokerage clients	16,263,835,781.51	16,202,494,986.56
Funds payable to securities issuers		
Securities brokerage for margin transaction	1,553,596,050.13	1,279,217,371.16
Accrued staff costs	691,702,653.02	721,230,783.83
Taxes payable	48,933,796.31	127,607,178.12
Payables	6,985,497.45	8,676,628.65
Interest payable	2,088,559,443.73	1,527,834,525.07
Dividends payable		
Liabilities classified as held for sale		
Provision		
Long-term borrowings		
Bonds payable	55,747,601,986.17	59,182,941,390.51
Long-term payables		
Long-term accrued staff costs		
Special payables		
Deferred income tax liabilities		
Deferred income		
Other liabilities	367,821,635.56	418,025,987.66
Total liabilities	142,129,051,821.13	150,329,940,844.67

Items	Balance as at the end of the period	Balance as at the beginning of the year
Equity of owners (or equity of shareholders):		
Share capital	6,993,655,803.00	6,993,655,803.00
Other equity instruments		
Capital reserve	28,157,008,370.79	28,157,008,370.79
Less: treasury shares		
Other comprehensive income	-160,429,107.46	43,417,028.52
Special reserve		
Surplus reserve	3,052,204,429.25	3,052,204,429.25
General risk reserve	5,985,880,859.13	5,985,880,859.13
Undistributed profits	5,239,956,343.58	5,384,061,172.18
Exchange differences from translation of statements denominated in foreign currencies		
Total equity of owners (or equity of shareholders)	49,268,276,698.29	49,616,227,662.87
Total liabilities and equity of owners		
(or equity of shareholders)	191,397,328,519.42	199,946,168,507.54
Legal representative: Accounting chief: Pan Xinjun Zhang Jianhui	Person-in-charge of the acco	

## **Consolidated Income Statement**

For January to March 2018

Prepared by: ORIENT SECURITIES COMPANY LIMITED

Iten	ms	Amounts for this period	Amounts for the corresponding period of previous year
I.	Operating income	1,944,336,176.58	2,128,920,367.14
	Net fee and commission income	1,547,696,048.62	1,083,909,107.28
	Of which: Net fee income from brokerage		
	business	397,347,546.39	364,853,034.79
	Net fee income from investment		
	banking	254,536,168.69	370,286,885.31
	Net fee income from asset		
	management business	814,425,704.09	244,765,293.75
	Net interest income	-449,041,867.77	-360,013,792.66
	Investment gains ("-"indicating losses)	1,104,710,509.60	852,743,366.15
	Of which: Gains from investments in associates		
	and joint ventures	282,679,404.01	76,005,670.28
	Gains from disposal of assets ("-" indicating losses)	-54,197.29	32,500.00
	Gains from changes in fair value		
	("-" indicating losses)	-492,382,105.59	558,644,791.94
	Foreign exchange gains ("-" indicating losses)	11,095,258.63	-42,226,614.05
	Other gains		
	Other business income	222,312,530.38	35,831,008.48
II.	Operating expenses	1,562,032,273.65	1,311,165,400.15
	Business tax and surcharges	20,785,590.03	15,106,785.08
	Business and administrative expenses	1,325,877,840.03	1,267,250,795.71
	Asset impairment loss	740,535.21	4,452,403.08
	Other business cost	214,628,308.38	24,355,416.28
III.		382,303,902.93	817,754,966.99
	Add: Non-operating income	102,730,741.78	279,582,769.08
	Less: Non-operating expenses	2,335,841.66	223,768.40
IV.	1 , , ,	482,698,803.05	1,097,113,967.67
	Less: Income tax expenses	30,015,946.50	227,391,267.34
V.	Net profit("-"indicating net loss)	452,682,856.55	869,722,700.33
	(I) Classified based on continuing operation	452,682,856.55	869,722,700.33
	1. Net profit from continuing operation		
	("-"indicating net loss)	452,682,856.55	869,722,700.33
	2. Net profit from discontinued operation ("-"indicating net loss)		
	(II) Classified based on the nature of ownership	452,682,856.55	869,722,700.33
	1. Profit or loss attributable to non-controlling		
	interests	16,510,111.20	25,425,239.30
	2. Net profit attributable to shareholders of the		
	parent company	436,172,745.35	844,297,461.03

Iten	ns	Amounts for this period	Amounts for the corresponding period of previous year
VI.	Other comprehensive income, net of tax Other comprehensive income after tax attributable	-241,934,901.26	-351,676,011.20
	to the owners of the parent company, net  (I) Other comprehensive income that cannot	-241,934,901.26	-353,192,637.07
	subsequently be reclassified to profit and loss  1. Re-measurement of changes in net liabilities or assets of defined benefit scheme  2. Share of other comprehensive income of investees accounted for using equity method that cannot be reclassified to profit or loss  3. Changes in fair value of financial assets at fair value through other comprehensive	-337,950,829.45	
	income	-337,950,829.45	
	(II) Other comprehensive income that will subsequently be reclassified to profit and loss  1. Share of other comprehensive income of	96,015,928.19	-353,192,637.07
	investees accounted for using equity method that will be reclassified to profit or loss  2. Changes in fair value of financial assets	-5,011,114.81	-235,019.05
	at fair value through other comprehensive income  3. Financial assets measured at amortized costs are reclassified to financial assets at fair value through other comprehensive income  4. Effective portion of hedging gains and losses from cash flows	137,614,618.66	-329,365,627.13
	<ol> <li>Exchange differences from translation of financial statements denominated in foreign currencies</li> </ol>	-36,587,575.66	-23,591,990.89
	6. Others		
	Other comprehensive income after tax attributable to non-controlling interests, net	_	1,516,625.86
VII.	Total comprehensive income Total comprehensive income attributable to owners	210,747,955.29	518,046,689.13
	of the parent company Total comprehensive income attributable to	194,237,844.09	491,104,823.96
VIII	non-controlling interests  [. Earnings per share:	16,510,111.20	26,941,865.17
V 111	(I) Basic (in RMB)	0.06	0.14
	(II) Diluted (in RMB)	N/A	N/A
L	Legal representative: Accounting chief: Person	on-in-charge of the acco	ounting department:

Zhang Jianhui

Pan Xinjun

Zhang Jianhui

# **Income Statement of the Parent Company**

For January to March 2018

Prepared by: ORIENT SECURITIES COMPANY LIMITED

			Amounts for the corresponding
Items		Amounts for this period	period of previous year
		VIIIS PULLOU	provious your
I.	Operating income	232,863,875.51	1,242,471,346.26
	Net fee and commission income	442,214,542.38	495,845,934.89
	Of which: Net fee income from brokerage		
	business	326,436,581.31	299,235,233.95
	Net fee income from investment banking		
	business	93,283,195.81	135,769,715.07
	Net fee income from asset management		
	business		
	Net interest income	-451,197,126.19	-363,558,735.48
	Investment gains ("-" indicating losses)	697,649,272.81	660,653,819.39
	Of which: Gains from investments in associates and		
	joint ventures	50,765,469.21	40,141,348.90
	Gains from asset disposal ("-" indicating losses)	-54,197.29	32,500.00
	Gains from changes in fair value ("-" indicating losses)	-447,895,507.04	456,516,074.04
	Foreign exchange gains ("-" indicating losses)	-17,811,213.33	-14,888,084.59
	Other income		
	Other business income	9,958,104.17	7,869,838.01
II.	Operating expenses	582,737,193.95	747,759,845.86
	Business tax and surcharges	15,028,315.59	11,848,704.28
	Business and administrative expenses	569,016,307.00	737,452,982.97
	Asset impairment loss	-1,307,428.64	-1,541,841.39
	Other business cost		
III.	Operating profit ("-" indicating loss)	-349,873,318.44	494,711,500.40
	Add: Non-operating income	46,162,554.20	228,033,900.00
	Less: Non-operating expenses	451,987.52	223,768.40
IV.	Total profit ("-" indicating loss)	-304,162,751.76	722,521,632.00
	Less: Income tax expenses	-159,831,536.03	137,021,709.47
V.	Net profit ("-" indicating net loss)	-144,331,215.73	585,499,922.53
	(I) Net profit from continuing operation		
	("-" indicating net loss)	-144,331,215.73	585,499,922.53
	(II) Net profit from discontinued operation		
	("-" indicating net loss)		

Iten	18		Amounts for this period	Amounts for the corresponding period of previous year
VI.	Othe	er comprehensive income, net of tax	-203,846,135.98	-321,747,536.69
٧1.	(I)	Other comprehensive income that cannot	-203,040,133.70	-321,747,330.07
	(1)	subsequently be reclassified to profit or loss	-337,950,829.45	
		1. Re-measurement of changes in net liabilities	337,330,023.13	
		or assets of defined benefit scheme		
		2. Share of other comprehensive income of		
		investees accounted for using the equity		
		method, which cannot be reclassified to		
		profit or loss		
		3. Changes in fair value of financial assets		
		at fair value through other comprehensive		
		income	-337,950,829.45	
	(II)	Other comprehensive income that will		
		subsequently be reclassified to profit and loss	134,104,693.47	-321,747,536.69
		1. Share of other comprehensive income of		
		investees accounted for using the equity		
		method, which will be subsequently	00.000.71	1.554.005.05
		reclassified to profit or loss	89,900.71	1,554,005.05
		2. Changes in fair value of financial assets		
		at fair value through other comprehensive income	134,014,792.76	-323,301,541.74
		3. Financial assets measured at amortized costs	134,014,792.70	-323,301,341.74
		are reclassified to financial assets at fair		
		value through other comprehensive income		
		4. Effective portion of hedging gains and losses		
		from cash flows		
		5. Exchange differences from translation of		
		financial statements denominated in foreign		
		currencies		
		6. Others		
VII.	Tota	l comprehensive income	-348,177,351.71	263,752,385.84
VIII	. Earr	ings per share:		
	(I)	Basic (in RMB)	-0.02	0.09
	(II)	Diluted (in RMB)	N/A	N/A

Legal representative: Accounting chief: Person-in-charge of the accounting department:
Pan Xinjun Zhang Jianhui Zhang Jianhui

# **Consolidated Statement of Cash Flows**

For January to March 2018

Prepared by: ORIENT SECURITIES COMPANY LIMITED

Itei	ms	Amounts for this period	Amounts for the corresponding period of previous year
I.	Cash flows from operating activities:		
	Net increase in disposal of financial assets at		
	fair value through profit or loss	2,165,709,434.08	-3,466,380,818.95
	Cash received from interests, fees and commissions	2,242,192,438.08	1,991,049,821.00
	Net increase in amounts due to banks and other		
	financial institutions	-2,200,000,000.00	800,000,000.00
	Net increase in cash from repurchase business	-6,902,416,637.74	-4,998,823,941.99
	Net decrease in advances to customers		196,036,849.47
	Net cash received from securities trading agency services		
	Cash received relating to other operating activities	1,023,685,034.08	1,581,524,112.17
	Subtotal of cash inflows from operating activities	-3,670,829,731.50	-3,896,593,978.30
	Net increase in advances to customers	359,135,852.43	
	Net cash paid for securities trading agency services	118,267,264.53	4,138,437,297.27
	Net cash paid to securities issuers	264,032,557.89	
	Cash paid for interests, fees and commissions	641,185,735.11	569,456,033.09
	Cash paid to and paid for staff	861,542,483.51	938,072,459.83
	Taxes paid	364,083,424.21	359,717,418.06
	Cash paid relating to other operating activities	1,549,860,202.14	1,853,357,098.49
	Sub-total of cash outflows from operating activities	4,158,107,519.82	7,859,040,306.74
	Net cash from operating activities	-7,828,937,251.32	-11,755,634,285.04

Iten	ns	Amounts for this period	Amounts for the corresponding period of previous year
II:	Cash flows from investing activities:		
	Cash received from disposal of investment	205,704,622.88	85,590,131.64
	Cash received from investment gains	625,862,569.03	10,391,171.99
	Net increase in disposal of available-for-sale financial assets		3,493,091,230.74
	Net increase in disposal of financial assets at fair value		2,1,22,031,22017
	through other comprehensive income	14,779,588,931.28	
	Net increase in disposal of held-to-maturity investments	11,777,000,701.20	31,000,000.00
	Cash received from other investing activities	9,554,506.50	95,400.50
	Sub-total of cash inflows from investing activities	15,620,710,629.69	3,620,167,934.87
	Cash paid for investments	111,050,000.00	80,530,000.00
	Cash paid for purchase and construction of fixed assets,	, ,	, ,
	intangible assets and other long-term assets	66,556,207.20	33,951,120.55
	Net decrease in purchase of available-for-sale financial assets		1,225,066,877.32
	Net decrease in purchase of financial assets at fair value		
	through other comprehensive income	13,403,891,030.43	
	Net decrease in purchase of debt investment measured		
	at amortized costs	832,174,853.55	
	Net cash paid for acquisition of subsidiaries and other		
	business units	<b>7</b> 400 000 00	
	Cash paid for other investing activities	5,400,000.00	1 220 547 007 07
	Sub-total of cash outflows from investing activities	14,419,072,091.18	1,339,547,997.87
***	Net cash flows from investing activities	1,201,638,538.51	2,280,619,937.00
III.	Cash flows from financing activities:  Proceeds from investments		
	Of which: Cash contribution from non-controlling interests to subsidiaries		
	Cash received from borrowings		523,118,372.27
	Cash received from issue of bonds	4,453,329,408.16	5,826,331,000.00
	Cash received relating to other financing activities	1,116,560.00	512,000.00
	Sub-total of cash inflows from financing activities	4,454,445,968.16	6,349,961,372.27
	Cash repayment of debts	4,221,312,582.68	6,175,976,000.00
	Cash paid for distribution of dividends,		
	profits or interest payment	293,792,492.65	332,275,204.33
	Of which: Dividends and profits paid to non-		
	controlling interests by subsidiaries	10,628,800.00	
	Cash paid relating to other financing activities		225,000.00
	Sub-total of cash outflows from financing activities	4,515,105,075.33	6,508,476,204.33
	Net cash from financing activities	-60,659,107.17	-158,514,832.06

Iten	ns	Amounts for this period	Amounts for the corresponding period of previous year
IV.	Effect of foreign exchange rate changes on cash and		
	cash equivalents	-5,806,488.93	-44,682,604.89
V.	Net increase in cash and cash equivalents	-6,693,764,308.91	-9,678,211,784.99
	Add: Balance of cash and cash equivalents at the		
	beginning of the period	51,237,277,440.17	54,215,336,237.86
VI.	Balance of cash and cash equivalents at the end of		
	the period	44,543,513,131.26	44,537,124,452.87

Legal representative: Accounting chief: Person-in-charge of the accounting department: Pan Xinjun Zhang Jianhui Zhang Jianhui

# **Cash Flow Statement of the Parent Company**

For January to March 2018

Prepared by: ORIENT SECURITIES COMPANY LIMITED

Iten	ns	Amounts for this period	Amounts for the corresponding period of previous year
I.	Cash flows from operating activities:		
	Net increase in disposal of financial assets at fair value		
	through profit or loss	3,979,536,480.47	-3,945,484,784.03
	Cash received from interests, fees and commissions	1,080,389,774.57	1,325,925,771.51
	Net increase in amounts due to banks and other		
	financial institutions	-2,200,000,000.00	800,000,000.00
	Net increase in funds from repurchase business	-7,626,499,629.39	-5,482,279,064.65
	Net decrease in advances to customers		178,039,137.41
	Net cash received from securities trading agency		
	services	335,719,473.92	
	Cash received relating to other operating activities	56,120,658.37	677,567,499.14
	Sub-total of cash inflows from operating activities	-4,374,733,242.06	-6,446,231,440.62
	Net increase in advances to customers	352,828,222.68	
	Net cash paid for securities trading agency services		2,629,358,932.81
	Cash paid for interests, fees and commissions	619,919,753.88	562,863,519.85
	Cash paid to and paid for staff	304,146,135.13	224,625,808.09
	Taxes paid	16,931,651.58	240,729,055.64
	Cash paid relating to other operating activities	617,860,197.39	429,970,050.78
	Sub-total of cash outflows from operating activities	1,911,685,960.66	4,087,547,367.17
	Net cash flows from operating activities	-6,286,419,202.72	-10,533,778,807.79
II.	Cash flows from investing activities:		
	Cash received from disposal of investment		
	Cash received from investment gains	618,897,784.51	_
	Net increase in disposal of available-for-sale financial		
	assets		3,311,353,824.50
	Net increase in disposal of financial assets at fair value		
	through other comprehensive income	14,779,588,931.28	
	Net decrease in held-to-maturity investments		31,000,000.00
	Cash received from other investing activities	46,085.00	95,400.50
	Subtotal of cash inflows from investing activities	15,398,532,800.79	3,342,449,225.00
	Cash paid for investments	1,000,000,000.00	600,000,000.00
	Cash paid for purchase and construction of fixed assets,		
	intangible assets and other long-term assets	61,560,938.11	27,228,997.42
	Net decrease in purchase of debt investment measured		
	at amortized costs	832,174,853.55	
	Net decrease in purchase of available-for-sale financial		
	assets		898,710,631.78
	Cash paid for other investing activities		
	Subtotal of cash outflows from investing activities	15,297,626,822.09	1,525,939,629.20

			Amounts for the
Items		Amounts for this period	corresponding period of previous year
	Net cash flows from investing activities	100,905,978.70	1,816,509,595.80
III.	Cash flows from financing activities:		
	Cash received from investments		
	Cash received from borrowings		
	Cash received from issue of bonds	2,916,560,000.00	5,826,331,000.00
	Cash received from other financing activities		
	Sub-total of cash inflows from financing activities	2,916,560,000.00	5,826,331,000.00
	Cash repayment of debts	4,007,303,000.00	5,460,976,000.00
	Cash paid for distribution of dividends,		
	profits or interest payment	212,903,708.29	311,829,644.55
	Cash paid for other financing activities		
	Sub-total of cash outflows from financing activities	4,220,206,708.29	5,772,805,644.55
	Net cash flows from financing activities	-1,303,646,708.29	53,525,355.45
IV.	Effect of foreign exchange rate changes on cash and		
	cash equivalents	-17,811,213.33	-14,888,084.59
V.	Net increase in cash and cash equivalents	-7,506,971,145.64	-8,678,631,941.13
	Add: Balance of cash and cash equivalents at the		
	beginning of the period	34,760,465,664.92	36,467,600,162.02
VI.	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
	the period	27,253,494,519.28	27,788,968,220.89

Legal representative: Accounting chief: Person-in-charge of the accounting department: Pan Xinjun Zhang Jianhui Zhang Jianhui

# 4.2 Auditors' Report

☐ Applicable ✓ Not Applicable