



Tian Shan Development (Holding) Limited
天山發展(控股)有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 2118



2017
Annual Report

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Corporate Information

DIRECTORS

Executive Directors

Mr. WU Zhen Shan (*Chairman*)
Mr. WU Zhen Ling
Mr. ZHANG Zhen Hai

Independent Non-Executive Directors

Mr. TIAN Chong Hou
Mr. WANG Ping
Mr. CHEUNG Ying Kwan

COMPANY SECRETARY

Mr. CHEUNG Siu Yiu, *FCPA, FCCA, FCA*

AUTHORISED REPRESENTATIVES

Mr. WU Zhen Shan
Mr. CHEUNG Siu Yiu

AUDIT COMMITTEE

Mr. CHEUNG Ying Kwan (*Chairman*)
Mr. TIAN Chong Hou
Mr. WANG Ping

REMUNERATION COMMITTEE

Mr. WU Zhen Shan
Mr. WU Zhen Ling
Mr. TIAN Chong Hou (*Chairman*)
Mr. WANG Ping
Mr. CHEUNG Ying Kwan

NOMINATION COMMITTEE

Mr. WU Zhen Shan (*Chairman*)
Mr. WU Zhen Ling
Mr. TIAN Chong Hou
Mr. WANG Ping
Mr. CHEUNG Ying Kwan

COMPANY WEBSITE

www.tian-shan.com

HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN CHINA

No. 109 Tianshan Avenue
Shijiazhuang Hi-Tech Industry Development Zone
Shijiazhuang, Hebei Province
China

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Suites 1205-1207, 12th Floor,
Everbright Centre
108 Gloucester Road
Wanchai
Hong Kong

REGISTERED OFFICE IN CAYMAN ISLANDS

Clifton House, 75 Fort Street
PO Box 1350, Grand Cayman KY1-1108
Cayman Islands

AUDITORS

KPMG
Certified Public Accountants

PRINCIPAL SHARE REGISTER AND TRANSFER OFFICE IN THE CAYMAN ISLANDS

Estera Trust (Cayman) Limited
Clifton House, 75 Fort Street
PO Box 1350, Grand Cayman KY1-1108
Cayman Islands

HONG KONG BRANCH SHARE REGISTER AND TRANSFER OFFICE

Tricor Investor Services Limited
Level 22, Hopewell Centre
183 Queen's Road East
Hong Kong

Financial Highlights

	Year ended 31 December				
	2017 RMB'000	2016 RMB'000	2015 RMB'000	2014 RMB'000	2013 RMB'000
Turnover	4,982,704	3,816,530	2,333,037	2,416,825	2,762,697
Gross profit	1,169,374	862,224	749,413	891,668	761,916
Profit for the year	103,207	119,432	134,470	281,881	258,784
Basic earnings per share (RMB cents)	10.62	11.87	13.40	28.19	25.88
Delivered gross floor area	556,272 sq.m.	589,056 sq.m.	363,437 sq.m.	437,214 sq.m.	866,199 sq.m.
Contracted sales	7,264,300	8,270,400	2,909,700	2,547,300	2,593,900
Contracted sales gross floor area	1,909,897 sq.m.	1,112,720 sq.m.	437,477 sq.m.	457,611 sq.m.	724,337 sq.m.

PROPERTY PORTFOLIO

銀川
Yinchuan

石家莊
Shijiazhuang

邢臺
Xingtai

廊坊
Langfang

天津
Tianjin

承德
Chengde

唐山
Tangshan

威海
Weihai



Tianjin • Tian Shan
Wonderful Waterside View



Tianjin • Tian Shan
Auspicious Lake



Tianjin • Tian Shan
Waterpark



Tian Shan • The Gate of The World



Zhengding • Tian Shan
Auspicious Lake



Yinchuan • Tian Shan
Auspicious Lake



Chairman Statement

Reviewing the year 2017, the Group achieved stable growth in operating results, with a substantial increase in turnover as compared with the previous year. The Group formulated a five-year development strategy with cultural tourism as guidance, simultaneous development of multiple industries and residential market for support to achieve overall coordinated development. In the first year of implementation of the strategy, under the development concept of big cultural tourism, health and education, the Group established its business presence surrounding the Beijing-Tianjin-Hebei regions, Yangtze River Delta regions and Yangtze River Delta Economic Zone, and made major breakthroughs in the layout nationwide and gained sound response for new projects. As a result, the “Tian Shan” brand of the Group became better recognized on the market. Tian Shan Science and Technology Park was awarded the Most Influential Brand among industrial parks in China in 2017. The “Gate to the World” project was accredited as the key project of Hebei Province and became one of the top 20 cultural landmarks in the world released by Forbes. Yinchuan Tian Shan Waterpark Project was presented as a special project to greet the 60th anniversary of the establishment of Ningxia Hui Autonomous Region. Ambassador House project, Auspicious Lake Phase II project, and Jinfeng Auspicious Lake project were awarded the National Good Home Demonstration Project. Auspicious Lake Lan'an project, as the first passive house project, was granted government award funds.

In 2018, the Group will comprehensively promote the “sharing development plan”, carry out the share incentive reform and form a community of interests for the Company and its staff to share the development achievements and simultaneously boost the Company’s profit and staff’s benefits. The Group will continue to implement the development policy of specialized division of labor, resources sharing and common prosperity, focus on second-tier and third-tier cities, Beijing-Tianjin-Hebei regions, Yangtze River Delta regions and Yangtze River Delta Economic Zone and national city cluster and take a suitable opportunity to enter first-tier cities. The Group will overall strengthen its quality control and talent recruitment. Against the backdrop of such favorable situation, the Group will provide more quality products and services for the society by continuously adhering to the interests of shareholders and staff, thus developing into a stronger and better company.

Lastly, I would like to express my gratitude on behalf of the Board of Tian Shan Development (Holding) Limited to all the shareholders for their strong support to the Company in the past year, and I hope that the shareholders will support us as always in our development in the future.

Tian Shan Development (Holding) Limited

WU Zhen Shan

Chairman of the Board

An aerial photograph of a modern city at dusk. The sky is a deep blue with some light clouds. In the foreground, a tall, slender skyscraper with a glass facade is illuminated from within, showing a grid of lights. To its right, a large, curved, multi-colored architectural structure with a translucent, patterned surface is also illuminated. The city below is filled with various buildings, some with lights on, and a road with light trails from cars. The overall scene is vibrant and futuristic.

MANAGEMENT DISCUSSION AND ANALYSIS

Management Discussion and Analysis

BUSINESS REVIEW AND PROSPECTS

Property Development and Investment

Tian Shan Development (Holding) Limited (the “Company”, together with its subsidiaries, the “Group”) is one of the leading property developers currently focusing on developing quality residential properties and industrial properties in Bohai Economic Rim. As at 31 December 2017, the Group had numerous property projects under development primarily located in Shijiazhuang, Tianjin, Ningxia and Shandong.

The Group’s brand “Tian Shan” is well-recognised by its customers. The Group’s business objective is to provide a comfortable living environment to its customers. During the year under review, the Group recorded a historically high turnover of RMB4,982.7 million and delivered gross floor area of 556,272 sq.m.. The total contracted sales amount was RMB7,264.3 million and contracted sales gross floor area was of 1,909,897 sq.m. for the year under review.

During the year, the Group has replenished substantially its land bank by acquiring certain new land parcels in Hebei Province through land biddings from the local land bureaus and acquisition of certain subsidiaries with land reserves which are intended to be developed for sale in two to three years’ time. These new land parcels have in aggregate a total gross floor area of approximately 981,902 sq.m., 1,382,623 sq.m. and 43,201 sq.m as residential, commercial and industrial use, respectively.

These new properties projects are in the planning and foundation stage and shall contribute to the Group’s contracted sales in coming years. The Directors are optimistic that the Group will continue its growth by developing and selling property projects developed on these new land banks.

Benefited from the continued growth in properties market in the PRC, the Group recorded an overall increase in fair value of RMB3.6 million from investment properties. During the year, the Group had reclassified certain commercial properties of RMB13.0 million in *Yuanshi Tian Shan Waterside View* as inventories for sale.

As mentioned in prior year, the Group acquired a cultural and entertainment use land parcel in Yinchuan of Ningxia Province for building and running a waterpark of a site area of approximately 450,569 sq.m. as ancillary facility to the residential property projects. The Group had invested RMB40.0 million during the year for the planning and foundation work.

Management Discussion and Analysis

In March 2014, Tian Shan Real Estate Development Group Limited (“Tian Shan Real Estate”), a wholly-owned subsidiary of the Company, has entered into a co-operation agreement (the “Co-operation Agreement”) with Tangshan Construction Investment Limited (“Tangshan Investment”) and Hebei Infrastructure Property Development Limited (“Hebei Investment”) to develop a commercial and residential property project located in Tangshan city by (i) capital injection of RMB35.0 million (equivalent to 70% equity interest of the enlarged registered capital) to Tangshan Infrastructure Property Development Limited (“Tangshan Real Estate”), and (ii) committed to grant loans in aggregate of approximately RMB821.9 million. The Group has paid RMB200.0 million deposit to Tangshan Real Estate in 2014. Further details of the Co-operation Agreement were set out in the Company’s circular dated 27 June 2014.

Notwithstanding the Group’s performance and effort to perform, Tangshan Investment and Hebei Investment failed to perform their respective obligations and arrangements under the Co-operation Agreement. On 26 June 2017, after seeking legal advices, Tian Shan Real Estate and Hebei Yuanzhi Real Estate Development Company Limited, both are indirect wholly-owned subsidiaries of the Company (collectively, the “Plaintiffs”), had jointly initiated legal proceedings at the High People’s Court of Hebei Province in the PRC (the “Court”) against Tangshan Investment, Hebei Investment, and Tangshan Real Estate (collectively, the “Defendants”) seeking for the following orders from the Court:

1. an order to terminate the co-operation relationship between the Defendants and the Plaintiffs;
2. an order that the investment fund in the amount of approximately RMB234.7 million and the payment of interest that would have accrued on the paid deposit of RMB200.0 million (at a rate of 7.61% per annum) in the amount of approximately RMB48.9 million (to be calculated up to the actual repayment date) be returned to the Plaintiffs;
3. an order that the gain from the co-operation in the amount of approximately RMB240.7 million and the brand usage fee in the amount of approximately RMB26.6 million be paid to the Plaintiffs; and
4. an order that costs of the legal proceedings be paid by the Defendants.

The Board considers that the legal proceedings and termination of the Co-operation Agreement shall have no material adverse impact on the existing business operation and financial position of the Group. Further details of the legal proceedings were set out in the Company’s announcement dated 26 June 2017. The Company will make further announcement(s) of any material development on the foregoing matter as and when appropriate.

The Group is committed to continue its successful track record in the development of quality residential and industrial property projects in the Bohai Economic Rim and in the future, will explore the potential of developing property projects in other provinces in the PRC.

Management Discussion and Analysis

FINANCIAL REVIEW

The Group's turnover increased significantly by 30.6% to RMB4,982.7 million from RMB3,816.5 million as compared with the prior year. During the year under review, the Group's turnover was principally from the sales and delivery of residential, commercial and industrial property projects, namely *Ambassador House One, Tian Shan • Jiu Feng, Tian Shan • Yifang Centre, Zhending • Tian Shan Auspicious Lake, Tian Shan • Galaxy Plaza, Tianjin • Tian Shan Wonderful Waterside View (Phases I and II), Tian Shan • Auspicious Lake, Tian Shan • Tinglan Residence*, etc.

The cost of sales increased by 29.1% to RMB3,813.3 million from RMB2,954.3 million as compared with the prior year. The amount of the gross profit increased by 35.6% to RMB1,169.4 million from RMB862.2 million, and the gross profit margin for the year under review has increased to approximately 23.5% as compared with that of 22.6% for the preceding year. The slight increase in gross profit margin was mainly due to the record of more sales of commercial properties in current year than prior year which had comparatively higher profit margin than residential properties.

The Group's selling and marketing expenses increased by approximately 24.9% to RMB322.8 million from RMB258.4 million. The increase was primarily due to increase in recognised sales commission which was in line with the increase in sales and the launching of more promotion campaigns in the year for the promotion of the increased number of property projects.

The Group's administrative expenses increased by approximately 16.1% to RMB329.4 million from RMB283.6 million. The increase was the net effect of increased salaries of RMB68.4 million as more headcounts were employed and more administrative offices maintained for increased number in properties projects of the Group, the legal fees of RMB5.0 million for Tangshan Real Estate's legal proceedings, increased business consulting and business expenses of RMB34.6 million, an impairment of *Tianjin Waterpark* of RMB28.5 million (2016: RMB17.1 million) and there was no loss on suspended project (2016: RMB79.1 million) recorded during the year.

The Group's income tax expense increased by RMB187.3 million to approximately RMB382.3 million from RMB195.0 million. The increase was primarily due to the increase in land appreciation tax and corporate income tax, which were in line with the increase in sales revenue and profit before tax, respectively, during the year.

As a result of the above, the Group recorded a decrease of 13.6% in net profit to approximately RMB103.2 million as compared with preceding year of RMB119.4 million.

Management Discussion and Analysis

Current Assets and Liabilities

As at 31 December 2017, the Group had total current assets of approximately RMB21,627.7 million (2016: RMB16,528.7 million), comprising mainly inventories, trade and other receivables, and restricted cash and cash and cash equivalents.

As at 31 December 2017, the Group had total current liabilities of approximately RMB15,449.0 million (2016: RMB12,263.1 million), comprising mainly bank and other borrowings, trade and other payables and taxation payable.

As at 31 December 2017, the current ratio (calculated as the total current assets divided by the total current liabilities) was 1.4 (2016: 1.3).

Financial Resources, Liquidity and Gearing Ratio

The Group financed its property projects primarily through the shareholders equity, bank and other borrowings, promissory note and sales/pre-sales proceeds from completed properties/properties under development.

As at 31 December 2017, the gearing ratio (calculated as net debt divided by total equity) is as follows:

	2017 RMB'000	2016 RMB'000
Total bank and other borrowings	6,753,317	4,739,773
Promissory notes	280,259	178,367
Bond payables	411,990	316,244
Less: Cash and cash equivalents	(2,192,737)	(2,185,846)
Short-term investments	(100,000)	(110,000)
Net debt	5,152,829	2,938,538
Total equity	2,292,413	2,172,909
Less: Proposed dividends	(24,139)	(17,903)
Adjusted capital	2,268,274	2,155,006
Adjusted net debt-to-capital ratio	2.27	1.36

The gearing ratio increased from 1.36 to 2.27 was primarily due to the net effect of the increase in bank and other loans of approximately RMB2,013.5 million, the increase of promissory notes of RMB101.9 million, the increase in bond payables of RMB95.8 million and the increase in total equity by the profit earned during the year of RMB103.2 million and the decrease in short-term investments by RMB10.0 million and the increase in cash and cash equivalents by RMB6.9 million.

Management Discussion and Analysis

Charge on Assets

At 31 December 2017, assets of the Group against which bank and other borrowings are secured:

	2017 RMB'000	2016 RMB'000
Properties held for future development for sale	989,450	679,568
Properties under development for sale	2,410,513	1,227,077
Completed properties held for sale	736,718	315,337
Property, plant and equipment	517,644	502,544
Investment properties	445,006	385,034
Restricted cash	166,000	423,230
	5,265,331	3,532,790

In addition, as at 31 December 2017, the Group had total restricted cash of RMB192.4 million (2016: RMB574.0 million) deposited with certain banks as guarantee deposits against certain mortgage loan facilities granted by the banks to purchasers of the Group's properties and certain bills payable of the Group.

Employees' Remuneration and Benefits

As at 31 December 2017, the Group employed a total of 3,495 employees (2016: 2,458 employees). The compensation package of the employees includes basic salary and bonus which depends on the employee's actual performance against target. In general, the Group offered competitive salary package, social insurance, pension scheme to its employees based on the current market salary levels. A share option scheme has also been adopted for employees of the Group.

Foreign Exchange and Currency Risk

The Group's businesses are principally conducted in RMB, therefore, the Group does not expose to significant foreign currency exchange risks as at 31 December 2017 and the Group does not employ any financial instruments for hedging purposes.

In addition, RMB is not a freely convertible currency and the PRC government may at its discretion restrict access to foreign currencies for current account transactions in the future. Changes in the foreign exchange control system may prevent the Group from satisfying sufficient foreign currency demands of the Group.

Capital Expenditure

During the year, the Group incurred capital expenditure in the amount of approximately RMB8,152.8 million (2016: RMB6,015.0 million) comprising primarily land and development costs of property projects.

Management Discussion and Analysis

Contingent Liabilities

Except for the guarantees given to banks for mortgage facilities granted to purchasers of the Group's properties of RMB4,412.6 million (2016: RMB2,882.3 million) and the guarantee provided to a bank in respect of banking facility granted to a related party of RMB20.0 million (2016: Nil), the Group had no material contingent liability as at 31 December 2017.

Final Dividend

The Directors have recommended the payment of a final dividend of HK3.00 cents (2016: HK2.00 cents) per ordinary share for the year ended 31 December 2017.

Material Acquisitions and Disposals

Save as the acquisitions mentioned above, the Group has not participated in any material acquisition or disposal during the year under review.

Significant Investments

As at 31 December 2017, for short-term treasury management, the Group had invested RMB100.0 million in debt securities (wealth management products) issued by certain financial institutions in the PRC with guaranteed principal amounts plus fixed or variable returns. Other than these, the Group did not hold any significant investments and there were no intended plans for material investments which are expected to be carried out in the coming year.

Directors and Senior Management Biographies

EXECUTIVE DIRECTORS

Mr. WU Zhen Shan (吳振山), aged 61, is one of the founders of the Group. Mr. WU is the Chairman of the Group and was appointed as an executive Director on 10 June 2005. Mr. WU is responsible for the development strategies, investment plans and human resources of our Company. Mr. WU is also a member of the remuneration committee and the chairman of the nomination committee of our Board. In October 2000, Mr. WU, based on his experience in the industry, completed a two-year part-time master course and obtained the Certificate in Economic Management issued by Hebei University of Agriculture. Mr. WU has approximately 37 years of experience in the construction industry and approximately 17 years of experience in the property development industry. In 1980, Mr. WU together with Mr. ZHANG Zhen Hai established and worked in the Liucun Shengli Construction Team, the principal business of which was construction of civil engineering projects for domestic and industrial uses, until 1993. In 1993, Mr. WU together with the other founders established and worked in Zhengding Dishu Construction and Engineering Company, which engaged in undertaking construction works until 1995. In 1995, Mr. WU together with other founders established and worked in Shijiazhuang Hi-tech Industry Development Zone Diyi Construction and Engineering Company, which engaged in the construction and installation services of civil engineering projects for domestic and industrial uses until 2000, when Mr. WU together with other founders established and worked in Tianshan Construction. In March 1987, Mr. WU was conferred the qualification of technician in construction by Zhengding Committee of Science and Technology. Mr. WU was accredited as a senior engineer of construction in October 1998 and a senior economist in November 2002 by The Title Reform Leading Group Office of Hebei Province. The accreditation of senior engineer of construction indicates the person has gained a certain level of experience by participation in construction projects of recognised scales in accordance with the State's requirements. The accreditation of senior economist indicates the person has participated in the operation and management of enterprises of certain scales in accordance with the State's requirements. Mr. WU serves as the vice chairman of China Individual Labourers' Association, the vice chairman of China Real Estate Association, the vice chairman of Hebei Province Industry and Commerce Joint Association, the chairman of Hebei Province Immovable Property Association, the chairman of Private Enterprise Association of Hebei Province, the chairman of Hebei Enterprise Credit Promotion Association, the vice chairman of Shijiazhuang Industry and Commerce Joint Association, the president of the Association of Real Estate in Shijiazhuang and the chairman of Private Enterprise Association of Shijiazhuang. Mr. WU was awarded the honor of "Shijiazhuang Model Worker" by Shijiazhuang Municipal committee and Shijiazhuang Municipal People's government under the Communist Party of China in April 1998, and was awarded the honor of "Hebei Provincial Model Worker" by Hebei Provincial People's government in April 1999. In February 2003, Mr. WU was elected as a representative of the Tenth National People's Congress. In December 2004, Mr. WU was awarded the "National Outstanding Builders of the Socialism with Chinese Characteristic" by the United Front Work Department of CPC Central Committee, National Development and Reform Commission, National Ministry of Personnel, State Administration for Industry and Commerce and All-China Federation of Industry and Commerce. In April 2006, Mr. WU received the award of "Hebei Outstanding Entrepreneur" from the Hebei Province Entrepreneur Association. In January 2008, Mr. WU was elected as a representative of the Eleventh Hebei People's Congress. In April 2009, Mr. WU was awarded the "National May 1 Labour Medal" by All-China Federation of Industry and Commerce. In September 2009, Mr. WU was awarded the "10 Most Outstanding Entrepreneurs in China in 2009" by China Enterprise Press. In March 2013, Mr. WU was elected as a representative of the Twelfth National People's Congress. In May 2014, Mr. WU was awarded the honor of "National Outstanding Entrepreneur" by China Enterprise Confederation and China Enterprise Directors Association. In April 2015, Mr. WU was awarded the honor of "National Model Worker" by the Central Committee of the Communist Party of China and the State Council of the People's Republic of China. In January 2018, Mr. WU was elected as a representative of the Thirteenth Hebei Provincial People's Congress. Mr. WU Zhen Shan is the elder brother of Mr. WU Zhen Ling and Mr. WU Zhen He, and the brother-in-law of Mr. ZHANG Zhen Hai.

Directors and Senior Management Biographies

Mr. WU Zhen Ling (吳振嶺), aged 53, is one of our founders. Mr. WU is the Vice Chairman of our Group and was appointed as an executive Director on 10 June 2005. Mr. WU is responsible for the operation, production, planning, design and management of our property projects. Mr. WU is also a member of the remuneration committee and the nomination committee of our Board. In October 2000, Mr. WU, based on his experience in the industry, completed a two-year part-time master course and obtained the Certificate in Economic Management issued by Hebei University of Agriculture. Mr. WU has approximately 32 years of experience in the construction industry and approximately 17 years of experience in the property development industry. In 1985, Mr. WU joined and worked in the Liucun Shengli Construction Team until 1993. In 1993, Mr. WU together with the other founders established and worked in Zhengding Dishi Construction and Engineering Company. In 1995, Mr. WU together with the other founders established and worked in Shijiazhuang Hi-tech Industry Development Zone Diyi Construction and Engineering Company until 2000, when Mr. WU together with the other founders established and worked in Tianshan Construction. Since 1998, Mr. WU has been focusing on the property development business and working with Tian Shan Real Estate. Mr. WU was accredited as a senior engineer in October 1998 by The Title Reform Leading Group Office of Hebei Province. In April 2010, Mr. WU was awarded the honor of “Shijiazhuang Model Worker” by Shijiazhuang Municipal committee and Shijiazhuang Municipal People’s government under the Communist Party of China. In April 2014, Mr. WU was awarded the honor of “Hebei Provincial Model Worker” by Hebei Provincial People’s government. Mr. WU currently serves as the vice chairman of the Quality Association of Hebei Province and the vice chairman of the Price Association of Shijiazhuang. Mr. WU Zhen Ling is the younger brother of Mr. WU Zhen Shan and elder brother of Mr. WU Zhen He, and the brother-in-law of Mr. ZHANG Zhen Hai.

Mr. ZHANG Zhen Hai (張振海), aged 63, is one of our founders and was appointed as an executive Director on 10 June 2005. Mr. ZHANG is responsible for overseeing the procurement of our construction materials. Mr. ZHANG is a tertiary graduate in construction from Shijiazhuang Public Officers’ Institute of Technology in December 2000 and was accredited as senior engineer in December 2003 by The Title Reform Leading Group Office of Hebei Province. Mr. ZHANG has approximately 37 years of experience in the construction industry and approximately 17 years of experience in the property development industry. In 1980, Mr. ZHANG together with Mr. WU Zhen Shan established and worked in Liucun Shengli Construction Team until 1993. In 1993, Mr. ZHANG together with the other founders established and worked in Zhengding Dishi Construction and Engineering Company. In 1995, Mr. ZHANG together with other founders established and worked in Shijiazhuang Hi-tech Industry Development Zone Diyi Construction and Engineering Company until 2000, when Mr. ZHANG together with the other founders established and worked in Tianshan Construction. Since 1998, Mr. ZHANG has been focusing on the property development business and working with Tian Shan Real Estate. Mr. ZHANG Zhen Hai is the brother-in-law of Mr. WU Zhen Shan, Mr. WU Zhen Ling and Mr. WU Zhen He.

Mr. WU Zhen He (吳振河), aged 47, was one of our founders and was appointed as an executive Director on 10 June 2005. Mr. WU retired as an executive director at the annual general meeting of the Company held on 26 May 2017. Mr. WU was responsible for the operation and production of our property projects. Mr. WU has approximately 23 years of experience in the construction industry and 17 years of experience in the property development industry. In 1993 Mr. WU together with the other founders established and worked in Zhengding Dishi Construction and Engineering Company. In 1995, Mr. WU together with other founders established and worked in Shijiazhuang Hi-tech Industry Development Zone Diyi Construction and Engineering Company until 2000, when Mr. WU together with the other founders established and worked in Tianshan Construction. In October 2000, Mr. WU, based on his experience in the industry, completed a two-year part-time master course and obtained the Certificate in Economic Management issued by Hebei University of Agriculture. Mr. WU was accredited as a senior engineer in 2002 by The Title Reform Leading Group Office of Hebei Province. Mr. WU Zhen He is the younger brother of Mr. WU Zhen Shan and Mr. WU Zhen Ling, and the brother-in-law of Mr. ZHANG Zhen Hai.

Directors and Senior Management Biographies

INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. TIAN Chong Hou (田崇厚), aged 72, was appointed as an independent non-executive Director on 16 June 2010. Mr. TIAN is also the chairman of the remuneration committee and a member of the audit committee and the nomination committee of our Board. Mr. TIAN has obtained a graduation certificate from the Department of Electrical and Power Engineering of Tianjin University for completing a five-year course in internal combustion engines which commenced in 1964. In 1996, Mr. TIAN worked as a professor of the enterprise management department of the Hebei University of Economics and Business. In 2000, Mr. TIAN was appointed as a tutor for postgraduate study students in agricultural economics management by the Hebei University of Agriculture. Mr. TIAN has also been appointed as a counsellor of the Hebei provincial government from March 2007 to March 2012.

Mr. WANG Ping (王平), aged 60, was appointed as an independent non-executive Director on 16 June 2010. Mr. WANG is also a member of the audit committee, the remuneration committee and the nomination committee of our Board. Mr. WANG has approximately 34 years of experience in the real estate industry. Since 1991, Mr. WANG has been working for the China Real Estate Association, and has been its vice chief secretary since 2006, and the vice president and chief secretary of its Professional Committee of City Development since 2004. Mr. WANG completed tertiary education majoring in industrial enterprise economics management in Beijing Open University in 1986. Mr. WANG obtained a master's degree in senior management personnel business administration from Tsinghua University in July 2008.

Mr. CHEUNG Ying Kwan (張應坤), aged 58, was appointed as an independent non-executive Director on 16 June 2010. Mr. CHEUNG is also the chairman of the audit committee of the Board, and a member of the remuneration committee and the nomination committee of the Board. Mr. CHEUNG has over 30 years of experience in financial management for a number of corporations and listed companies. Mr. CHEUNG is an independent non-executive director of Gold-Finance Holding Limited, a company listed on the Stock Exchange (stock code: 1462) since February 2016. Mr. CHEUNG is also an independent non-executive director of China Wan Tong Yuan (Holdings) Limited, a company listed on the Stock Exchange (stock code: 8199) since September 2017, and ZACD Group Ltd, a company listed on the Stock Exchange (stock code: 8313) since January 2018. Mr. CHEUNG was an independent non-executive director of Beijing Chunlizhengda Medical Instruments Co., Limited, a company listed on the Stock Exchange (stock code: 1858) from 11 March 2015 to 15 March 2018 and Mr. CHEUNG is also the company secretary of China Metal Resources Utilization Limited (a company listed on the Stock Exchange (stock code 1636) since March 2013. Mr. CHEUNG was admitted as a fellow of the Association of Chartered Certified Accountants in November 2000 and a member of the Hong Kong Institute of Certified Public Accountants in April 1995.

SENIOR MANAGEMENT

Mr. CHEUNG Siu Yiu (張少耀), aged 43, is the Chief Financial Officer and Company Secretary of the Company. Mr. CHEUNG graduated from the Hong Kong Baptist University with a bachelor's degree in business administration (Hons) in December 1997. Mr. CHEUNG is a practising fellow of the Hong Kong Institute of Certified Public Accountants, a fellow of the Institute of Chartered Accountants in England & Wales, and also a fellow of the Association of Chartered Certified Accountants. Mr. CHEUNG has over 20 years of experience in financial management and reporting.

Directors and Senior Management Biographies

Ms. GAO Li Xiang (高立香), aged 43, is currently a Vice President of Tian Shan Real Estate. Ms. GAO is responsible for residential property sector. Ms. GAO graduated from a four-year course in economics from Hebei University in June 1996 and was accredited as senior economist in November 2006 by the Title Reform Leading Group Office of Hebei Province. Ms. GAO joined us in December 1998 as deputy general manager responsible for operations and has been a Vice President of Tian Shan Real Estate since 2003, responsible for its operation. Ms. GAO has approximately 18 years of experience in the property development industry from Tian Shan Real Estate.

Mr. CHEN Shi Bin (陳士彬), aged 39, is currently an Executive President of Tian Shan Real Estate. Mr. CHEN graduated from a four-year course in technology and economics from Shijiazhuang University of Economics in July 2000. Mr. CHEN joined the Group in July 2000, and was the secretary of president's office in November 2000, and has served the posts of General Manager of the Group's companies, Assistant President, Vice President and Executive Vice President of the Group. Mr. CHEN has extensive experience in the construction and property development industry.

Mr. ZHANG Yong Jun (張永軍), aged 39, is currently a Vice President of Tian Shan Real Estate responsible for commercial property sector. In June 2002, Mr. Zhang graduated from Hebei University specializing in the computer science management and information system and joined the Group in the same year. He has held several positions with the Group, including the Manager of Operation Department, General Manager of Real Estate Department, Regional President and Group Vice President. Mr. Zhang has 15 years of experience in property development.

Ms. SI Jing Xin (司景新), aged 37, has been a Vice President of Tian Shan Real Estate and is responsible for the formulation of strategies for fund-raising and other merger and acquisition transactions since May 2005. Ms. SI graduated from a four-year course in international economics and trade from Jingdezhen Ceramic Institute in July 2003 and was accredited as assistant economist by the Title Reform Leading Group Office of Shijiazhuang Hitech Industry Development Zone in December 2004. Ms. SI joined Tian Shan Real Estate in 2003 working at the president's office with the responsibilities to assist the president in organising investors' relations activities and liaising with government departments and industry organisations for various business events and activities.

Mr. YANG Zhao (楊昭), aged 36, is currently a Vice President of Tian Shan Real Estate responsible for industrial property sector. He graduated from the Department of English of Shaanxi Xi'an Eurasia University majoring in foreign-oriented senior secretary. He joined the Group in 2004 and has been appointed as the Manager of Real Estate Development Department, Manager of Real Estate Operating Department and Vice President of Real Estate Operating Department. He has 11 years of experience in real estate project management and extensive property development experience.

Ms. ZHAO Guiyan (趙桂艷), aged 36, is currently the finance general manager of Tian Shan Real Estate responsible for the overall financial matters. Ms. ZHAO graduated from Southwestern University of Finance and Economics with a bachelor's degree in management in July 2005. Ms. ZHAO joined the Group in July 2005 and has approximately 13 years of experience in financial management.

Corporate Governance Report

The Company is committed to maintaining a high standard of corporate governance within a sensible framework with an emphasis on the principles of integrity, transparency and accountability. The Board believes that good corporate governance is essential to the success of the Company and to the enhancement of shareholders' value.

The Company has complied with the code provisions set out in the Corporate Governance Code (the "Corporate Governance Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") throughout the year ended 31 December 2017.

BOARD COMPOSITION

The Board comprises four executive Directors and three independent non-executive Directors:

Executive Directors:

Mr. WU Zhen Shan (*Chairman*)

Mr. WU Zhen Ling

Mr. ZHANG Zhen Hai

Mr. WU Zhen He (retired on 26 May 2017)

Independent non-executive Directors:

Mr. TIAN Chong Hou

Mr. WANG Ping

Mr. CHEUNG Ying Kwan

Biographical details of the directors are set out on pages 14 to 16 of this annual report.

The Company has three independent non-executive Directors ("INEDs"), at least one of them has appropriate financial management expertise in compliance with the Listing Rules. The Company has received independence confirmations from all the INEDs and concluded that all of them are independent pursuant to the Listing Rules.

Details of the emoluments of the Directors are set out in note 9 to the consolidated financial statements.

Corporate Governance Report

PRINCIPAL FUNCTIONS

The Board has the ultimate decision on the Group's overall strategy, annual budget, annual and interim results, appointment or retirement of directors, significant contracts and transactions as well as other significant policies and financial matters. Chief executive officer is not appointed and the Board has delegated the daily operations and administration to the Company's management.

Every Director is entitled to have access to Board papers and related materials and has access to the advice and services of the Company Secretary. In addition, every Director has separate and independent access to the Company's senior management to facilitate them to make informed decisions. All Directors, in the discharge of their duties, are allowed to seek independent professional advice in appropriate circumstances at a reasonable cost to be borne by the Company.

In order to achieve a high standard of corporate governance, the Board held four regularly meetings at approximately quarterly interval to discuss the overall strategy as well as the operational matters and financial performance of the Group.

Board Meetings and General Meetings

The Company held several Board meetings and one general meeting during the Review Period and the following is the summary of the Directors attended these meetings.

	Number of meetings	
	Attended/Eligible to attend	
	Board Meeting	General Meeting
Executive Directors:		
Mr. WU Zhen Shan (<i>Chairman</i>)	8/8	1/1
Mr. WU Zhen Ling	8/8	1/1
Mr. ZHANG Zhen Hai	8/8	0/1
Mr. WU Zhen He*	0/3	0/1
Independent non-executive Directors:		
Mr. TIAN Chong Hou	8/8	1/1
Mr. WANG Ping	7/8	1/1
Mr. CHEUNG Ying Kwan	7/8	1/1

* Mr. WU Zhen He retired on 26 May 2017, the eligible board meetings and general meeting for his attendance was 3 and 1, respectively.

Corporate Governance Report

Appointment, Re-election and Removal of Directors

Except for the retirement of Mr. WU Zhen He at the annual general meeting of the Company held on 26 May 2017, during the Review Period, there is no appointment, resignation or removal of Director.

At least one-third of the Directors shall retire from office at every annual general meeting and all Directors (including INEDs) are subject to retirement by rotation once every three years in accordance with the Company's articles of association and the Corporate Governance Code.

BOARD COMMITTEES

To strengthen the functions of the Board, there are several Board Committees namely, the audit committee, the remuneration committee and the nomination committee formed under the Board, with each of which performing different functions.

Audit committee

Pursuant to Rule 3.21 of the Listing Rules, an audit committee was established by the Board on 16 June 2010 with written terms of reference in compliance with the Corporate Governance Code. The principal duties of the audit committee include the review of the Group's financial reporting procedure, risk management and internal control systems and financial results. The audit committee comprises the three INEDs, namely Mr. TIAN Chong Hou, Mr. WANG Ping and Mr. CHEUNG Ying Kwan. Mr. CHEUNG Ying Kwan is the chairman of the audit committee.

The Company held two audit committee meetings during the year ended 31 December 2017 to review financial results, internal audit function and internal control system of the Group and all members have attended. The Group's annual results for the year ended 31 December 2017 have been reviewed by the Company's audit committee.

Remuneration committee

The Board established the remuneration committee on 16 June 2010 with written terms of reference in compliance with the Corporate Governance Code. The primary duties of the remuneration committee are to make recommendations to the Board on the Group's policy and structure for all Directors and senior management remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy, and to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives to make recommendations to the Board on the remuneration packages of individual executive Directors and senior management. The remuneration committee comprises two executive Directors, namely Mr. WU Zhen Shan and Mr. WU Zhen Ling, and three INEDs, namely Mr. TIAN Chong Hou, Mr. WANG Ping and Mr. CHEUNG Ying Kwan. Mr. TIAN Chong Hou is the chairman of the remuneration committee.

Corporate Governance Report

The remuneration committee held one meeting during the Review Period primarily to determine the policy for remuneration of executive Directors, assess performance of executive Directors and approve the terms of executive Directors' service contracts and all members have attended.

Nomination committee

The Board established the nomination committee on 16 June 2010 with written terms of reference in compliance with the Corporate Governance Code. The primary duty of the nomination committee is to make recommendations to the Board on the appointment of Directors and senior management. The nomination committee comprises two executive Directors, namely Mr. WU Zhen Shan and Mr. WU Zhen Ling, and three INEDs, namely Mr. TIAN Chong Hou, Mr. WANG Ping and Mr. CHEUNG Ying Kwan. Mr. WU Zhen Shan is the chairman of the nomination committee.

The nomination committee held one meeting during the Review Period primarily to determine the policy for nomination of Directors and all members have attended.

Board diversity policy

The nomination committee is also responsible to review the Board diversity policy. The Board diversity policy ensures that the nomination committee nominates and appoints candidates on merit basis to enhance the effectiveness of the Board so as to maintain high standards of corporate governance. The Company sees diversity at the Board level as an essential element in maintaining a competitive advantage. The Company aims to ensure that Board appointments will be made on the basis of a range of diversity factors, including gender, age, cultural background, educational background, industry experience and professional experience. Selection of candidates to join the Board will be, in part, dependent on the pool of available candidates with the necessary skills, knowledge and experience. The ultimate decision will be based on merit and the contribution that the chosen candidate will bring to the Board, having regard for the benefits of diversity on the Board.

External auditor

The Company has appointed KPMG as the independent external auditors. The remuneration paid or payable to the external auditors for annual audit services was approximately RMB2,100,000. There were no non-audit related services rendered by the external auditors during the Review Period.

Accountability and audit

The Directors acknowledge their responsibility for preparing the Group's consolidated financial statements for the year ended 31 December 2017 in accordance with the International Financial Reporting Standards and the disclosure requirements of the Hong Kong Companies Ordinance and the Listing Rules.

The reporting responsibilities of the independent external auditors are set out on pages 34 to 39 of this annual report.

Corporate Governance Report

Internal control and risk management

The Board is responsible for maintaining the internal control and risk management systems effectively to protect the Group's assets and its shareholders' interests. The Company's internal control and risk management systems are embedded within its various operational departments. The systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss. During the Review Period, the Directors have reviewed the effectiveness of the internal control system of the Group. The review covers all significant controls, including financial, operational and compliance controls and risk management functions of the Group. No material internal control aspects of any significant problems were noted. The Directors were satisfied that the internal control system of the Group has been functioned effectively during the Review Period.

The Company takes every precaution in its handling of inside information. The Company has implemented a set of guidelines formally adopted by the Board which aims to prevent inadvertent or selective dissemination of inside information and above all, to ensure compliance of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong, in relation to the disclosure of inside information.

Securities transactions by Directors

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding directors' securities transactions.

The Company confirms that, having made specific enquiry of all the directors, all Directors have complied with the required standards as set out in the Model Code throughout the year ended 31 December 2017.

Continuous professional development of Directors

The Company has from time to time provided Directors with materials relating to the business and operations of the Group and their responsibilities under the Listing Rules, legal and other regulatory requirements. During the year, the Company has arranged a professional firm to conduct a training session for Directors relating to the roles, functions and duties of a listed company director under the Code A.6.5 of the Corporate Governance Code. Each of the Directors has confirmed that attended training courses relevant to their directorship during the year under review.

Indemnity and insurance provisions

The articles of association of the Company provides that every Director, Secretary and other officers shall be entitled to be indemnified out of the assets of the Company against any liability, action, proceeding, claim, demand, costs, damages or expenses as a result of any act or failure to act in carrying out his/her functions. Such provisions were in force during the course of the financial year ended 31 December 2017 and remained in force as of the date of this report. The Company has also arranged appropriate directors and officers liability insurance in respect of legal action against them.

Corporate Governance Report

Communication with shareholders

All shareholders of the Company have the right to attend general meetings of the Company to participate in and vote for all significant matters of the Company in accordance with the Company's articles of association.

Information of the Company and the Group are also delivered to its shareholders through a number of channels, which include annual report, interim report, announcements and circulars. The latest information of the Company and the Group together with the published documents are also available on the Company's website.

SHAREHOLDERS' RIGHTS

Procedures by which Shareholders may convene an extraordinary general meeting

The Board may, whenever it thinks fit, convene an extraordinary general meeting. Extraordinary general meetings shall also be convened on the requisition of one or more shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Board or the company secretary for the purpose of requiring an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition. Such meeting shall be held within 2 months after the deposit of such requisition. If within 21 days of such deposit, the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

Procedures for putting forward proposals at a Shareholders' meeting

There are no provisions allowing shareholders to move new resolutions at the general meetings under the Cayman Islands Companies Law (as amended from time to time) or the articles of association of the Company. However, shareholders who wish to move a resolution may request the Company to convene an extraordinary general meeting following the procedures set out above.

Detailed procedures for shareholders to propose a person for election as a director are available on the Company's website.

Enquiries to the Board

Shareholders may put forward enquiries to the Board in writing to the Company's principal place of business in Hong Kong at Suites 1205-1207, 12th Floor, Everbright Centre, 108 Gloucester Road, Wanchai, Hong Kong.

Report of the Directors

The Directors have pleasure in submitting their annual report together with the audited financial statements for the year ended 31 December 2017.

Principal activities

The principal activity of the Company is investment holding. The Group is principally engaged in the development and sale of properties in the People's Republic of China. Details of the principal activities of its subsidiaries are set out in note 14 to the financial statements. There were no significant changes in the nature of the Group's principal activities during the year.

Results and dividends

The Group's profit for the year ended 31 December 2017 and the state of affairs of the Company and the Group at that date are set out in the financial statements on pages 40 to 118.

The Directors have recommended the payment of a final dividend of HK3.00 cents per ordinary share in respect of the year to shareholders on the register of members on 13 June 2018, subject to the approval of the shareholders at the forthcoming annual general meeting.

Summary financial information

A summary of the published results and assets and liabilities of the Group for the last five financial years, as extracted from the published audited financial statements is set out on pages 125 and 126. This summary does not form part of the audited financial statements.

Property, plant and equipment and investment properties

Details of movements in the property, plant and equipment, and investment properties of the Group during the year are set out in notes 12 and 13 to the financial statements, respectively. Further details of the Group's investment properties are set out on page 122.

Share capital and share options

Details of movements in the share capital and share options of the Company during the year are set out in notes 20 and 21 to the financial statements, respectively.

Pre-emptive rights

There are no provisions for pre-emptive rights under the Company's articles of association or the laws of Cayman Islands, being the jurisdiction in which the Company is incorporated, which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

Purchase, redemption or sale of listed securities of the Company

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

Report of the Directors

Reserves

Details of movements in the reserves of the Company and the Group during the year are set out in note 21 to the financial statements and in the consolidated statement of changes in equity, respectively.

Distributable reserves

At 31 December 2017, the Company's reserves (including the share premium account) available for distribution, calculated in accordance with the provisions of the Companies Law (2013 Revision) of the Cayman Islands, amounted to RMB41,922,000.

Major customers and suppliers

In the year under review, sales to the Group's five largest customers accounted for 0.05% of the total sales for the year and sales to the largest customer included therein amounted to 0.01% of the total sales.

None of the Directors of the Company or any of their associates or any shareholders (which, to the best knowledge of the directors, own more than 5% of the Company's issued share capital) had any beneficial interest in the Group's five largest customers.

During the year under review, the purchase from the Group's five largest suppliers accounted for 37.95% of the total purchases for the year and purchases from the largest supplier included therein amounted to 18.96% of the total purchases.

Except for Hebei Tianshan Industrial Group Construction Engineering Company Limited (a Company established in the PRC and is a connected person of the Company under the Listing Rules) ("Tianshan Construction") which accounted for 6.85% of the total purchases, none of the Directors of the Company or any of their associates or any shareholders (which, to the best knowledge of the Directors, own more than 5% of the Company's issued share capital) had any beneficial interest in the Group's five largest suppliers.

Directors

The Directors of the Company during the year were:

Executive Directors:

Mr. WU Zhen Shan (*Chairman*)
Mr. WU Zhen Ling
Mr. ZHANG Zhen Hai
Mr. WU Zhen He (retired on 26 May 2017)

Independent non-executive Directors:

Mr. TIAN Chong Hou
Mr. WANG Ping
Mr. CHEUNG Ying Kwan

Report of the Directors

In accordance with article 108(a) of the Company's articles of association, Mr. TIAN Chong Hou, Mr. WANG Ping and Mr. CHEUNG Ying Kwan shall retire as Directors by rotation. Mr. TIAN Chong Hou, Mr. WANG Ping and Mr. CHEUNG Ying Kwan, being eligible, offer themselves for re-election at the forthcoming annual general meeting.

The INEDs have been appointed for an initial term of three years, but are subject to retirement by rotation pursuant to the Company's articles of association.

The Company has received annual confirmations of independence from Mr. TIAN Chong Hou, Mr. WANG Ping and Mr. CHEUNG Ying Kwan and as at the date of this report still considers them to be independent.

Directors' and senior management's biographies

Biographical details of the Directors of the Company and the senior management of the Group are set out on pages 14 to 17 of the annual report.

Directors' service contracts

No Directors proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company within one year without payment of compensation, other than normal statutory compensation.

Directors' remuneration

The Directors' fees are subject to shareholders' approval at general meetings. Other emoluments are determined by the Board with reference to Directors' duties, responsibilities and performance and the results of the Group. In addition, the Directors' remuneration is reviewed by the Remuneration Committee annually.

Directors' interests in contracts

Other than those disclosed in note 31 to the financial statements, no contract of significance to which the Company, any of its subsidiaries or fellow subsidiary was a party, and in which a director of the Company had a material interest, subsisted of the end of the year or at any time during the year.

Report of the Directors

Interests and short positions of the Directors and the chief executives in shares, underlying shares and debentures of the Company and its associated corporations

As at 31 December 2017, the interests and short positions of the Directors and/or chief executives of the Company in any shares, underlying shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, chapter 571 of the laws of Hong Kong (the “SFO”)) which require notification pursuant to Divisions 7 and 8 of Part XV of the SFO, or which are required, pursuant to Section 352 of Part XV of the SFO, to be entered in the register kept by the Company, or which are required to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) were as follows:

1. Interests in the Company

(a) Shares

Name of Director	Nature of interest	No. of Shares	Percentage of issued share capital of the Company
WU Zhen Shan	Interest of a controlled corporation	750,000,000 (note 1) Long Position	74.57%
WU Zhen Ling	Interest of a controlled corporation	750,000,000 (note 1) Long Position	74.57%
ZHANG Zhen Hai	Interest of a controlled corporation	750,000,000 (note 1) Long Position	74.57%

Note 1: The shares of the Company (the “Shares”) are beneficially held by Neway Enterprises Limited (“Neway Enterprises”). Neway Enterprises is a company incorporated in the British Virgin Islands and is owned as to 25% by Mr. WU Zhen Shan, 25% by Mr. WU Zhen Ling and 25% by Mr. ZHANG Zhen Hai and all of them being directors of Neway Enterprises. Since these three Directors exercise or control the exercise 75% voting right at general meetings of Neway Enterprises, each of them is deemed to be interested in Shares held by Neway Enterprises by virtue of Part XV of the SFO.

Report of the Directors

(b) Options

Name of Director	Nature of Interest	Number of shares subject to options granted	Approximate percentage of shareholding	Date of grant	Exercise period	Exercise price per share (HK\$)
WU Zhen Shan	Interest of spouse	191,000 (note 1)	0.02%	16.06.2010	16.01.2011 to 15.06.2020	0.70
WU Zhen Ling	Interest of spouse	191,000 (note 2)	0.02%	16.06.2010	16.01.2011 to 15.06.2020	0.70
ZHANG Zhen Hai	Interest of spouse	191,000 (note 3)	0.02%	16.06.2010	16.01.2011 to 15.06.2020	0.70

Notes:

1. The options are granted to XU Lan Ying, the spouse of WU Zhen Shan, under the pre-IPO share option scheme adopted by the Company on 16 June 2010 (the "Pre-IPO Share Option Scheme").
2. The options are granted to FAN Yi Mei, the spouse of WU Zhen Ling, under the Pre-IPO Share Option Scheme.
3. The options are granted to WU Zhi Lan, the spouse of ZHANG Zhen Hai, under the Pre-IPO Share Option Scheme.

2. Interest in associated corporations

Name of Director	Name of associated corporation	Number of shares	Percentage of shareholding
WU Zhen Shan	Neway Enterprises	one	25%
WU Zhen Ling	Neway Enterprises	one	25%
ZHANG Zhen Hai	Neway Enterprises	one	25%

Save as disclosed above, as at 31 December 2017, none of the directors or chief executives of the Company had any interests or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would be required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, or which would be required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Report of the Directors

Substantial shareholders' and other persons' interests in shares and underlying shares

As at 31 December 2017, the following interests of 5% or more of the issued share capital and share options of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

Long positions:

Name of shareholder of the Company	Nature of interest	Number of shares held	Percentage of the Company's issued share capital
Neway Enterprises	Beneficial	750,000,000	74.57%

Save as disclosed above, as at 31 December 2017, no person, other than the directors of the Company, whose interests are set out in the Section "Interests and short positions of the Directors and the chief executive in shares, underlying shares and debentures of the Company and its associated corporations" above, had registered an interest or a short position in the shares or underlying shares of the Company that was required to be recorded under Section 336 of the SFO.

Pre-IPO share option scheme

On 16 June 2010, the Company adopted the Pre-IPO Share Option Scheme and on the same date, options to subscribe for an aggregate of 6,000,000 shares of the Company have been granted. The options can be exercised for a period of 10 years from the date of the grant.

Report of the Directors

The following table discloses movements in the Company's options granted under the Pre-IPO Share Option Scheme during the year:

Name or category of participant	At 1 January 2017	Grant during the year	Exercised during the year	Forfeited during the year	At 31 December 2017	Date of grant	Exercise period of the share options (note f)	Exercise price of share options (HK\$ per share)
Connected persons								
WU Zhi Lan (note a)	191,000	-	-	-	191,000	16.06.2010	16.01.2011 to 15.06.2020	0.70
XU Lan Ying (note b)	191,000	-	-	-	191,000	16.06.2010	16.01.2011 to 15.06.2020	0.70
FAN Yi Mei (note c)	191,000	-	-	-	191,000	16.06.2010	16.01.2011 to 15.06.2020	0.70
WU Lan Ping (note d)	191,000	-	-	-	191,000	16.06.2010	16.01.2011 to 15.06.2020	0.70
	764,000	-	-	-	764,000			
Other employees								
In aggregate	4,486,000	-	-	-	4,486,000	16.06.2010	16.01.2011 to 15.06.2020	0.70
Total	5,250,000	-	-	-	5,250,000			

Notes:

- (a) WU Zhi Lan is the elder sister of WU Zhen Shan, WU Zhen Ling and WU Zhen He and the spouse of ZHANG Zhen Hai. The interest was also disclosed as an interest of ZHANG Zhen Hai in the section "Interests and short positions of the Directors and the chief executive in shares, underlying shares and debentures of the Company and its associated corporations" above.
- (b) XU Lan Ying is the spouse of WU Zhen Shan. The interest was also disclosed as an interest of WU Zhen Shan in the section "Interests and short positions of the Directors and the chief executive in shares, underlying shares and debentures of the Company and its associated corporations" above.
- (c) FAN Yi Mei is the spouse of WU Zhen Ling. The interest was also disclosed as an interest of WU Zhen Ling in the section "Interests and short positions of the Directors and the chief executive in shares, underlying shares and debentures of the Company and its associated corporations" above.
- (d) WU Lan Ping is the younger sister of WU Zhen Shan and WU Zhen Ling.
- (e) Each grantee is entitled to exercise up to 10% of the share options granted to him/her each year since the grant date. Options which become exercisable in the relevant year are not exercised can be exercised in any of the subsequent years in whole or in part.

Report of the Directors

Share option scheme

A share option scheme (the “Share Option Scheme”) was conditionally approved by resolutions in writing of the then sole shareholder of the Company on 16 June 2010, which became effective on 15 July 2010. During the year under review, no share options were granted or exercised and no share options were forfeited by the Company under the Share Option Scheme. There were no outstanding share options under the Share Option Scheme as at 31 December 2017.

SPECIFIC PERFORMANCE OBLIGATIONS ON THE CONTROLLING SHAREHOLDERS UNDER RULE 13.18 OF THE LISTING RULES

On 22 February 2016, the Company together with Neway Enterprises and Mr. WU Zhen Shan (“Mr. WU”) entered into a facility agreement (the “Facility Agreement”) with an independent third party (the “Lender”) whereby the Lender agreed to provide to the Company a Hong Kong dollar 2-year term (with mutual consent by the Company and the Lender may extend for a further two years) loan facility of up to an aggregate principal amount of HK\$350 million (the “Loan Facility”). On 26 October 2016, the Company together with Neway Enterprises and Mr. WU entered into an amended and restated facility agreement (the “Revised Facility Agreement”) with the Lender whereby, among others, the Loan Facility was amended to an aggregate principal amount of HK\$550 million (the “Amended Loan Facility”).

The Revised Facility Agreement requires, among others, Neway Enterprises and Mr. WU, to undertake and covenant with the Company and the Lender that so long as any principal amount of the Amended Loan Facility and/or other amount due thereunder remain outstanding, it shall not, and shall procure that none of its associates shall offer, sell, allot, contract to sell any shares of the Company (the “Specific Performance Obligation”).

It will be an event of default if Specific Performance Obligation is breached and in such case, the Lender may require that the Amended Loan Facility be matured immediately at a price equivalent to the sum of (i) the outstanding principal amount of the Amended Loan Facility; (ii) all unpaid interest on the outstanding principal amount; and (iii) any unpaid default interest accrued.

Further details of the Facility Agreement, the Revised Facility Agreement and the Specific Performance Obligation are set out in the Company’s announcements dated 22 February 2016 and 26 October 2016.

CONTINUING CONNECTED TRANSACTIONS AND CONNECTED TRANSACTIONS

During the year, the Group had the following continuing connected transactions and connected transactions with its connected persons as defined in the Listing Rules and which are subject to disclosure requirements under Chapter 14A of the Listing Rules. The Company confirmed that it has complied with such disclosure requirements. These continuing connected transaction and connected transaction which also constitute related party transactions are set out in note 31 to the financial statements.

Report of the Directors

Continuing connected transactions with Hebei Tianshan Industrial Group Construction Engineering Company Limited (“Tianshan Construction”)

On 4 November 2015, the Group entered into a framework services agreement with Tianshan Construction (a limited liability company established in the PRC) (the “Construction Services Agreement”), pursuant to which Tianshan Construction agreed to provide construction work and services for the Group’s real estate development projects through a tender process in compliance with the applicable laws and regulations. The Construction Services Agreement is effective for two years commencing from 1 January 2016.

Tianshan Construction is ultimately wholly-owned by (i) Ms. Wu Zhi Lan, the elder sister of Mr. WU Zhen Shan and Mr. WU Zhen Ling and the spouse of Mr. ZHANG Zhen Hai; (ii) Ms. Xu Lan Ying, the spouse of Mr. WU Zhen Shan; (iii) Mr. Wu Xiaonan, the son of Mr. WU Zhen Ling and the nephew of Mr. WU Zhen Shan; and (iv) Ms. Wu Xiaozi, the niece of Mr. WU Zhen Shan and Mr. WU Zhen Ling, who are the associates of Mr. WU Zhen Shan, Mr. WU Zhen Ling and Mr. ZHANG Zhen Hai, the Directors of the Company. In addition, Tianshan Construction is also ultimately controlled by Mr. WU Zhen Shan, Mr. WU Zhen Ling and Mr. ZHANG Zhen Hai who are also the directors of the holding company of Tianshan Construction. Therefore Tianshan Construction is a connected person of the Company under the Listing Rules. Therefore, the construction work and services provided by Tianshan Construction to the Group constitutes continuing connected transactions of the Company.

For the year ended 31 December 2017, the annual cap for the continuing connected transaction under the Construction Services Agreement is RMB766.2 million and the actual transacted amount was RMB505.1 million.

The Directors (including the INEDs) are of the view that the installation and related services and construction work and services provided by Tianshan Construction are in the ordinary and usual course of business and are conducted on normal commercial terms and are commercially fair and reasonable and in the interests of the shareholders and the Company as a whole.

In accordance with the requirement of Rule 14A.38 of the Listing Rules, the Company has engaged the external auditors of the Company to conduct certain procedures in respect of the continuing connected transactions of the Group in accordance with Hong Kong Standard on Assurance Engagements 3000 “Assurance Engagements Other Than Audits or Reviews of Historical Financial Information” and with reference to Practice Note 740 “Auditor’s Letter on Continuing Connected Transactions under the Hong Kong Listing Rules” issued by the Hong Kong Institute of Certified Public Accountants. The auditors have provided a letter to the board of directors confirming that:

- a. nothing has come to their attention that causes them to believe that the disclosed continuing connected transactions have not been approved by the Company’s board of directors.
- b. for transactions involving the provision of goods or services by the Group, nothing has come to their attention that causes them to believe that the disclosed continuing connected transactions were not, in all material respects, in accordance with the pricing policies of the Group.
- c. nothing has come to their attention that causes them to believe that the disclosed continuing connected transactions were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions.

Report of the Directors

- d. with respect to the aggregate amount of each of the continuing connected transactions, nothing has come to their attention that causes them to believe that the disclosed continuing connected transactions have exceeded the maximum aggregate annual value disclosed in the announcement of the Company dated 4 November 2015 made by the Company in respect of the disclosed continuing connected transaction.

Connected transaction with Tianshan Construction

On 13 March 2017, Tianshan Construction entered into a loan agreement with a bank in the PRC (the “Bank”) whereby the Bank agreed, among others, to grant to Tianshan Construction a facility for the aggregate maximum amount of RMB27,000,000 for a term of three years commencing from 13 March 2017. As security for the loan, Tian Shan Real Estate Development Limited (“Tian Shan Real Estate”), a wholly owned subsidiary of the Company, had agreed to provide securities over certain immovable properties in favour of the Bank. In consideration of the provision of the securities, Tianshan Construction has to pay Tian Shan Real Estate a sum of RMB2,835,000.

The Directors (including the INEDs) consider that the charge and the transactions contemplated thereunder are not in the ordinary and usual course of business of the Company but are on the normal commercial terms and are fair and reasonable and are in the interests of the Company and its shareholders as a whole.

Further details of the connected transaction is set out in the Company’s announcement dated 13 March 2017.

Contingent liabilities

Details of the contingent liabilities of the Company and the Group are set out in note 30 to the financial statements.

Sufficiency of public float

Based on information that is publicly available to the Company and within the knowledge of the Directors, at least 25% of the Company’s total issued share capital was held by the public as at the date of this report.

Auditors

KPMG retire and, being eligible, offer themselves for re-appointment. A resolution for the reappointment of KPMG as auditors of the Company will be proposed at the forthcoming annual general meeting.

On behalf of the Board

Tian Shan Development (Holding) Limited

Wu Zhen Shan

Chairman

28 March 2018

Independent Auditor's Report



**Independent auditor's report to the shareholders of
Tian Shan Development (Holding) Limited**

(Incorporated in the Cayman Islands with limited liability)

OPINION

We have audited the consolidated financial statements of Tian Shan Development (Holding) Limited ("the Company") and its subsidiaries ("the Group") set out on pages 40 to 118, which comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statement of profit or loss, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code") together with any ethical requirements that are relevant to our audit of the consolidated financial statements in the Cayman Islands, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independent Auditor's Report

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Assessing the net realisable value of the properties held for future development, properties under development and completed properties held for sale

Refer to note 15 to the consolidated financial statements and the accounting policies on page 57.

The Key Audit Matter

The carrying value of properties held for future development, properties under development and completed properties held for sale totalled RMB14,231,595,000 as at 31 December 2017, which accounted for 62% of the Group's total assets as at that date.

These properties comprise principally property development projects located in the major cities of the Bohai Economic Ring in Mainland China and are stated at the lower of cost and net realisable value.

The assessment of the net realisable value of the properties involves the exercise of significant management judgement, particularly in estimating forecast development costs and forecast selling prices. Forecast development costs and forecast selling prices are inherently uncertain due to changes in market conditions.

Recent property market cooling measures imposed by the local governments in different cities in Mainland China, which include increased percentages for mortgage down payments and home purchase restrictions, could lead to volatility in property prices in these cities.

How the matter was addressed in our audit

Our audit procedures to assess the net realisable value of properties held for future development, properties under development and completed properties held for sale included:

- evaluating the design, implementation and operating effectiveness of key internal controls over the preparation and monitoring of management budgets and forecasts of construction and other costs for each property development project;
- conducting site visits to property development sites, on a sample basis, discussing with site management the progress of each project and challenging management's development budgets reflected in the latest forecasts for each project with reference to signed construction contracts and/or unit construction costs of recently completed projects developed by the Group;
- challenging the forecast property selling prices as estimated by management with reference to independent third party prices for properties of a similar type and size and in similar a location;

Independent Auditor's Report

The Key Audit Matter

We identified assessing the net realisable value of properties held for future development, properties under development and completed properties held for sale as a key audit matter because the inherent uncertainties involved in assessing the net realisable value of the properties require a significant degree of management judgement which could be subject to error or management bias.

How the matter was addressed in our audit

- assessing the accuracy of management's historical forecasts of net realisable value by comparing the actual selling prices achieved in the current year with forecasts prepared in previous periods; and
- evaluating the sensitivity analyses prepared by management for the key assumptions adopted in the net realisable value estimations, including forecast selling prices and forecast construction costs, and considering the possibility of error or management bias.

INFORMATION OTHER THAN THE CONSOLIDATED FINANCIAL STATEMENTS AND AUDITOR'S REPORT THEREON

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independent Auditor's Report

RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

Independent Auditor's Report

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

Independent Auditor's Report

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Choi Chung Chuen.

KPMG

Certified Public Accountants
8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

28 March 2018

Consolidated Statement of Profit or Loss

for the year ended 31 December 2017 (Expressed in Renminbi)

	Note	2017 RMB'000	2016 RMB'000
Revenue	4	4,982,704	3,816,530
Cost of sales		(3,813,330)	(2,954,306)
Gross profit		1,169,374	862,224
Other income	5	28,858	18,481
Selling and marketing expenses		(322,849)	(258,416)
Administrative expenses		(329,427)	(283,580)
Profit from operations		545,956	338,709
Finance income		27,151	40,732
Finance expenses		(91,142)	(74,453)
Net finance expenses	6(a)	(63,991)	(33,721)
Profit before change in fair value of investment properties and income tax		481,965	304,988
Increase in fair value of investment properties	13	3,559	9,421
Profit before taxation	6	485,524	314,409
Income tax	7	(382,317)	(194,977)
Profit for the year		103,207	119,432
Attributable to:			
Equity shareholders of the Company		106,790	119,432
Non-controlling interests		(3,583)	–
Profit for the year		103,207	119,432
Earnings per share (RMB cents)	8		
Basic		10.62	11.87
Diluted		10.58	11.82

The accompanying notes on pages 47 to 118 form part of these financial statements. Details of dividends payable to equity shareholders of the Company attributable to the profits for the year are set out in note 21(h).

Consolidated Statement of Profit or Loss and Other Comprehensive Income

for the year ended 31 December 2017 (Expressed in Renminbi)

	2017 RMB'000	2016 RMB'000
Profit for the year	103,207	119,432
Other comprehensive income for the year (after tax and reclassification adjustments)		
<i>Item that may be reclassified subsequently to profit or loss:</i>		
Exchange differences on translation of financial statements of foreign subsidiaries	47,301	(44,345)
Total comprehensive income for the year	150,508	75,087
Attributable to:		
Equity shareholders of the Company	154,091	75,087
Non-controlling interests	(3,583)	–
Total comprehensive income for the year	150,508	75,087

There is no tax effect relating to the above component of other comprehensive income.

The accompanying notes on pages 47 to 118 form part of these financial statements.

Consolidated Statement of Financial Position

at 31 December 2017 (Expressed in Renminbi)

	Note	2017 RMB'000	2016 RMB'000
Non-current assets			
Property, plant and equipment and leasehold land	12	725,967	641,166
Investment properties	13	556,286	565,697
Deferred tax assets	7(d)	67,423	43,991
		1,349,676	1,250,854
Current assets			
Inventories	15	14,233,093	10,007,133
Short-term investments	16	100,000	110,000
Trade and other receivables	17	3,854,865	3,034,394
Prepaid tax	7(c)	227,341	194,079
Restricted cash	18	1,019,655	997,206
Cash and cash equivalents	19	2,192,737	2,185,846
		21,627,691	16,528,658
Current liabilities			
Bank loans – secured	23	1,350,028	826,434
Other loans – secured	24	810,279	1,198,242
Trade and other payables	25	12,770,571	9,868,062
Promissory notes	26	167,544	–
Bond payables	27	31,498	1,784
Taxation payable	7(c)	319,062	368,550
		15,448,982	12,263,072
Net current assets		6,178,709	4,265,586
Total assets less current liabilities		7,528,385	5,516,440

Consolidated Statement of Financial Position

at 31 December 2017 (Expressed in Renminbi)

	Note	2017 RMB'000	2016 RMB'000
Non-current liabilities			
Bank loans – secured	23	3,049,317	1,584,589
Other loans – secured	24	1,543,693	1,130,508
Promissory notes	26	112,715	178,367
Bond payables	27	380,492	314,460
Deferred tax liabilities	7(d)	149,755	135,607
		5,235,972	3,343,531
NET ASSETS		2,292,413	2,172,909
CAPITAL AND RESERVES			
Share capital	20	87,186	87,186
Reserves	21	2,178,841	2,085,723
Total equity attributable to equity shareholders of the Company		2,266,027	2,172,909
Non-controlling interests		26,386	–
TOTAL EQUITY		2,292,413	2,172,909

Approved and authorised for issue by the board of directors on 28 March 2018.

Wu Zhen Shan
Executive director

Wu Zhen Ling
Executive director

The accompanying notes on pages 47 to 118 form part of these financial statements.

Consolidated Statement of Changes in Equity

for the year ended 31 December 2017 (Expressed in Renminbi)

Note	Attributable to equity shareholders of the Company									
	Share capital	Share premium	Exchange reserve	Other capital reserve	PRC statutory reserve	Share-based compensation reserve	Retained profits	Sub-total	Non-controlling interest	Total
	RMB'000 (note 20)	RMB'000 (note 21(b))	RMB'000 (note 21(c))	RMB'000 (note 21(d))	RMB'000 (note 21(e))	RMB'000 (note 21(f))	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2017	87,186	152,663	(20,081)	110,070	298,357	3,889	1,540,825	2,172,909	-	2,172,909
Changes in equity for 2017:										
Profit for the year	-	-	-	-	-	-	106,790	106,790	(3,583)	103,207
Other comprehensive income	-	-	47,301	-	-	-	-	47,301	-	47,301
Total comprehensive income for the year	-	-	47,301	-	-	-	106,790	154,091	(3,583)	150,508
Transfer to statutory reserve	-	-	-	-	59,569	-	(59,569)	-	-	-
Acquisition of subsidiaries	-	-	-	-	-	-	-	-	23,219	23,219
Capital contribution from non-controlling interests	-	-	-	-	-	-	-	-	6,750	6,750
Equity settled share-based payment	6(b)	-	-	-	-	179	-	179	-	179
Dividends approved in respect of the previous year	21(h)(ii)	-	(17,903)	-	-	-	-	(17,903)	-	(17,903)
Interim dividends declared	21(h)(i)	-	(43,249)	-	-	-	-	(43,249)	-	(43,249)
At 31 December 2017	87,186	91,511	27,220	110,070	357,926	4,068	1,588,046	2,266,027	26,386	2,292,413

Note	Attributable to equity shareholders of the Company									
	Share capital	Share premium	Exchange reserve	Other capital reserve	Warrant reserve	PRC statutory reserve	Share-based compensation reserve	Retained profits	Total	
	RMB'000 (note 20)	RMB'000 (note 21(b))	RMB'000 (note 21(c))	RMB'000 (note 21(d))	RMB'000 (note 26(b))	RMB'000 (note 21(e))	RMB'000 (note 21(f))	RMB'000	RMB'000	
At 1 January 2016	87,186	167,901	24,264	110,070	8,513	262,150	3,697	1,449,087	2,112,868	
Changes in equity for 2016:										
Profit for the year	-	-	-	-	-	-	-	119,432	119,432	
Other comprehensive income	-	-	(44,345)	-	-	-	-	-	(44,345)	
Total comprehensive income for the year	-	-	(44,345)	-	-	-	-	119,432	75,087	
Transfer to statutory reserve	-	-	-	-	-	36,207	-	(36,207)	-	
Equity settled share-based payment	6(b)	-	-	-	-	-	192	-	192	
Dividends approved in respect of the previous year	21(h)(ii)	-	(15,238)	-	-	-	-	-	(15,238)	
Warrants expired	-	-	-	-	(8,513)	-	-	8,513	-	
At 31 December 2016	87,186	152,663	(20,081)	110,070	-	298,357	3,889	1,540,825	2,172,909	

The accompanying notes on pages 47 to 118 form part of these financial statements.

Consolidated Cash Flow Statement

for the year ended 31 December 2017 (Expressed in Renminbi)

	Note	2017 RMB'000	2016 RMB'000
Operating activities			
Profit before taxation		485,524	314,409
Adjustments for:			
Depreciation and amortisation	6(c)	35,824	32,320
Equity settled share-based payment expenses		179	192
Gain on disposal of property, plant and equipment	5	(1,213)	(286)
Increase in fair value of investment properties	13	(3,559)	(9,421)
Foreign exchange loss/(gain)	6(a)	2,853	(15,314)
Interest income	6(a)	(27,151)	(25,418)
Finance expenses	6(a)	88,289	74,453
Write-down of completed properties held for sale	15(d)	41,501	19,025
Write-off of properties under development for sale	6(c)	–	79,135
Impairment loss on property, plant and equipment	6(c)	28,469	17,126
Changes in working capital:			
Increase in inventories		(3,062,588)	(2,483,663)
Increase in trade and other receivables		(715,149)	(916,629)
(Increase)/decrease in restricted cash		(22,449)	13,154
Increase in trade and other payables		2,784,790	2,944,375
Cash (used in)/generated from operations		(364,680)	43,458
Tax paid			
– PRC tax paid		(474,351)	(269,680)
Net cash used in operating activities		(839,031)	(226,222)
Investing activities			
Payments for the purchase of property, plant and equipment		(149,582)	(138,618)
Proceeds from disposal of property, plant and equipment		1,701	1,869
Payment for purchase of short-term investments		(130,000)	(176,000)
Proceeds from redemption of short-term investments		140,000	385,000
Interest received		27,151	25,418
Acquisition of subsidiaries, net of cash acquired		(196,549)	–
Capital contribution from non-controlling interests		6,750	–
Net cash (used in)/generated from investing activities		(300,529)	97,669

Consolidated Cash Flow Statement

for the year ended 31 December 2017 (Expressed in Renminbi)

	Note	2017 RMB'000	2016 RMB'000
Financing activities			
Proceeds from new bank loans	19(b)	2,966,311	2,380,767
Proceeds from new other loans	19(b)	1,370,507	2,207,081
Proceeds from the issue of promissory notes	19(b)	116,668	171,160
Proceeds from the issue of bond	19(b)	120,586	159,897
Repayment of bank loans	19(b)	(977,989)	(871,769)
Repayment of other loans	19(b)	(1,256,659)	(1,409,773)
Repayment of promissory notes		–	(388,249)
Repayment of bond	19(b)	(1,733)	–
Capital (returned to)/contribution from limited partners	19(b)	(309,357)	83,098
Interest paid		(741,524)	(647,757)
Dividend paid		(61,152)	(15,238)
Net cash generated from financing activities		1,225,658	1,669,217
Net increase in cash and cash equivalents		86,099	1,540,664
Cash and cash equivalents at 1 January		2,185,846	642,265
Effect of foreign exchange rate changes		(79,207)	2,917
Cash and cash equivalents at 31 December		2,192,737	2,185,846

The accompanying notes on pages 47 to 118 form part of these financial statements.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

1 CORPORATION INFORMATION

Tian Shan Development (Holding) Limited (the “Company”) was incorporated in the Cayman Islands on 10 June 2005 and registered as an exempted company with limited liability under the Companies Law (2013 Revision) of the Cayman Islands. Its principal place of business is at Room 1205-1207, 12/F, Everbright Centre, 108 Gloucester Road, Wanchai, Hong Kong and its registered office is at Clifton House, 75 Fort Street, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands. The Company and its subsidiaries (together, the “Group”) are principally engaged in property development in the People’s Republic of China (the “PRC”). The shares of the Company have been listed on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) since 15 July 2010.

2 SIGNIFICANT ACCOUNTING POLICIES

(a) Statement of compliance

These financial statements have been prepared in accordance with all applicable International Financial Reporting Standards (“IFRSs”), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards (“IASs”) and Interpretations issued by the International Accounting Standards Board (the “IASB”) and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. Significant accounting policies adopted by the Group are disclosed below.

The IASB has issued certain new and revised IFRSs that are first effective or available for early adoption for the current accounting period of the Group. Note 3 provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

(b) Basis of preparation of the financial statements

The consolidated financial statements for the year ended 31 December 2017 comprise the Company and its subsidiaries (together referred to as “the Group”). The consolidated financial statements are presented in Renminbi (“RMB”) rounded to the nearest thousand Yuan.

The measurement basis used in the preparation of the financial statements is the historical cost basis except for investment properties and investment in debt and equity securities (see notes 2(e) and 2(d)), which are stated at their fair value.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(b) Basis of preparation of the financial statements *(Continued)*

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 32.

(c) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at the non-controlling interests' proportionate share of the subsidiary's net identifiable assets.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(c) Subsidiaries and non-controlling interests *(Continued)*

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of profit or loss and the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset or, when appropriate, the cost on initial recognition of an investment in an associate or joint venture.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note 2(h)).

(d) Investment in debt and equity securities

The Group's and the Company's policies for investments in debt and equity securities, other than investments in subsidiaries are as follows:

Investments in debt and equity securities are initially stated at fair value, which is their transaction price unless it is determined that the fair value at initial recognition differs from the transaction price and that fair value is evidenced by a quoted price in an active market for an identical asset or liability or based on a valuation technique that uses only data from observable markets. Cost includes attributable transaction costs.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(d) Investment in debt and equity securities *(Continued)*

Investments in debt and equity securities which do not fall into the categories of investments in securities held for trading or held-to-maturity are classified as available-for-sale securities. At the end of each reporting period the fair value is remeasured, with any resultant gain or loss being recognised in other comprehensive income and accumulated separately in equity in the fair value reserve. Dividend income from equity securities and interest income from debt securities calculated using the effective interest method are recognised in profit or loss in accordance with the policy set out in notes 2(r)(iii) and 2(r)(iv), respectively.

When the investments in debt and equity securities are derecognised or impaired (see note 2(h)(i)), the cumulative gain or loss recognised in equity is reclassified to profit or loss. Investments in debt and equity securities are recognised/derecognised on the date the Group commits to purchase/sell the investments or they expire.

(e) Investment property

Investment properties are land and/or buildings which are owned or held under a leasehold interest (see note 2(g)) to earn rental income and/or for capital appreciation. These include land held for a currently undetermined future use and property that is being constructed or developed for future use as investment property.

Investment properties are stated at fair value, unless they are still in the course of construction or development at the end of reporting period and their fair value cannot be reliably determined at that time. Any gain or loss arising from a change in fair value or from the retirement or disposal of an investment property is recognised in profit or loss. Rental income from investment properties is accounted for as described in note 2(r)(ii).

When the Group holds a property interest under an operating lease to earn rental income and/or for capital appreciation, the interest is classified and accounted for as an investment property on a property-by-property basis. Any such property interest which has been classified as an investment property is accounted for as if it were held under a finance lease (see note 2(g)), and the same accounting policies are applied to that interest as are applied to other investment properties leased under finance leases. Lease payments are accounted for as described in note 2(g).

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(f) Property, plant and equipment

The following items of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses (see note 2(h)):

- buildings held for own use which are situated on leasehold land classified as held under operating leases (see note 2(g)); and
- other items of plant and equipment.

The cost of self-constructed items of property, plant and equipment includes the cost of materials, direct labour, and an appropriate proportion of production overheads and borrowing costs (see note 2(t)).

Gains or losses arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Depreciation is calculated to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight-line method over their estimated useful lives as follows:

- | | |
|-----------------------------------------------------------------|---------------------------------------------------------------------------------|
| – Buildings held for own use at cost and leasehold improvements | Over the shorter of the unexpired term of lease and their estimated useful life |
| – Plant and machinery | 5 – 15 years |
| – Furniture, fixtures and equipment | 5 – 8 years |
| – Motor vehicles | 8 years |

Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

Construction in progress represents an asset under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

(g) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

(i) Classification of assets leased to the Group

Assets that are held by group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases, with the following exceptions:

- property held under operating leases that would otherwise meet the definition of an investment property is classified as investment property on a property-by-property basis and, if classified as investment property, is accounted for as if held under a finance lease (see note 2(e)); and
- land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease. For these purposes, the inception of the lease is the time that the lease was first entered into by the Group, or taken over from the previous lessee.

(ii) Assets acquired under finance leases

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset, or, if lower, the present value of the minimum lease payments, of such assets are recognised as property, plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in note 2(f). Impairment losses are accounted for in accordance with the accounting policy as set out in note 2(h). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(g) Leased assets *(Continued)*

(iii) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

The cost of acquiring land held under an operating lease is amortised on a straight-line basis over the period of the lease term except where the property is classified as an investment property (see note 2(e)) or is held for development for sale (see note 2(i)(i)).

(h) Impairment of assets

(i) Impairment of investments in debt and equity securities and trade and other receivables

Investments in debt and equity securities and other current and non-current receivables that are stated at cost or amortised cost or are classified as available-for-sale securities are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(h) Impairment of assets *(Continued)*

(i) Impairment of investments in debt and equity securities and trade and other receivables (Continued)

If any such evidence exists, any impairment loss is determined and recognised as follows:

- For unquoted equity securities carried at cost, the impairment loss is measured as the difference between the carrying amount of the financial asset and the estimated future cash flows, discounted at the current market rate of return for a similar financial asset where the effect of discounting is material. Impairment losses for equity securities carried at cost are not reversed.
- For trade and other current receivables and other financial assets carried at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. This assessment is made collectively where these financial assets share similar risk characteristics, such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognised in prior years.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(h) Impairment of assets *(Continued)*

(i) Impairment of investments in debt and equity securities and trade and other receivables (Continued)

- For available-for-sale securities, the cumulative loss that has been recognised in the fair value reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

Impairment losses recognised in profit or loss in respect of available-for-sale equity securities are not reversed through profit or loss. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income.

Impairment losses in respect of available-for-sale debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversals of impairment losses in such circumstances are recognised in profit or loss.

Impairment losses are written off against the corresponding assets directly, except for impairment losses recognised in respect of trade debtors and bills receivable included within trade and other receivables, whose recovery is considered doubtful but not remote. In this case, the impairment losses for doubtful debts are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade debtors and bills receivable directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

(h) Impairment of assets (Continued)

(ii) Impairment of other assets

Internal and external sources of information are reviewed at each end of reporting period to identify indications that the following assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased:

- investments in subsidiaries;
- property, plant and equipment;
- pre-paid interests in leasehold land classified as being held under an operating lease; and
- construction in progress.

If any such indication exists, the asset's recoverable amount is estimated.

– Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

– Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable) or value in use (if determinable).

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

(h) Impairment of assets (Continued)

(ii) Impairment of other assets (Continued)

– Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

(iii) Interim financial reporting and impairment

Under the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, the Group is required to prepare an interim financial report in compliance with IAS 34, Interim financial reporting, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year (see notes 2(h)(i) and (ii)).

(i) Inventories

Inventories in respect of property development activities are carried at the lower of cost and net realisable value. Cost and net realisable values are determined as follows:

(i) Properties held for future development and under development for sale

The cost of properties held for future development and under development for sale comprises specifically identified cost, including the acquisition cost of land, aggregate cost of development, materials and supplies, wages and other direct expenses, an appropriate proportion of overheads and borrowing costs capitalised (see note 2(t)). Net realisable value represents the estimated selling price less estimated costs of completion and costs to be incurred in selling the properties.

(ii) Completed properties held for sale

In the case of completed properties developed by the Group, cost is determined by apportionment of the total development costs for that development project, attributable to the unsold properties. Net realisable value represents the estimated selling price less costs to be incurred in selling the properties.

The cost of completed properties held for sale comprises all costs of purchase, costs of conversion and other costs incurred in bringing the properties to their present location and condition.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(j) Trade and other receivables

Trade and other receivables are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts (see note 2(h)(i)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

(k) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

(l) Trade and other payables

Trade and other payables are initially recognised at fair value, and subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

(m) Promissory note with detachable warrants

Promissory note of the Group is issued with detachable warrants. Where the warrants issued by the Company will be settled by a fixed amount of cash for a fixed number of the Company's own equity instruments, promissory note with detachable warrants is accounted for as compound financial instruments which contain a liability component (promissory note) and an equity component (warrants).

The promissory note is initially measured as the present value of the future interest and principal payments, discounted at the market rate of interest applicable at the time of initial recognition to similar liabilities that do not have detachable warrants. The warrants are recognised as the excess of proceeds over the amount initially recognised as the promissory note.

The promissory note is subsequently carried at amortised cost. The interest expense recognised in profit or loss on the promissory note is calculated using the effective interest method. The warrants are recognised in warrant reserve in equity until they are exercised. If the warrants are exercised, the warrant reserve, together with the proceeds received at the time of exercise, is transferred to share capital and share premium as consideration for the shares issued. If the warrants are not exercised upon expiry, the warrant reserve is released directly to retained profits.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(n) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

(o) Employee benefits

(i) Short-term employee benefits and contributions to defined contribution retirement plans

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

Contributions to appropriate local defined contribution retirement schemes pursuant to the relevant labor rules and regulations in the PRC and Hong Kong Mandatory Provident Fund Schemes Ordinance are expensed in the period in which they are incurred, except to the extent that they are included in properties under development for sale not yet recognised as an expense.

(ii) Share-based payments

The fair value of share options granted to employees is recognised as an employee cost with a corresponding increase in a capital reserve within equity. The fair value is measured at grant date using the binomial lattice model, taking into account the terms and conditions upon which the options were granted. Where the employees have to meet vesting conditions before becoming unconditionally entitled to the options, the total estimated fair value of the options is spread over the vesting period, taking into account the probability that the options will vest.

During the vesting period, the number of share options that is expected to vest is reviewed. Any resulting adjustment to the cumulative fair value recognised in prior years is charged/credited to the profit or loss for the year of the review, unless the original employee expenses qualify for recognition as an asset, with a corresponding adjustment to the capital reserve. On vesting date, the amount recognised as an expense is adjusted to reflect the actual number of options that vest (with a corresponding adjustment to the capital reserve) except where forfeiture is only due to not achieving vesting conditions that relate to the market price of the Company's shares. The equity amount is recognised in the capital reserve until either the option is exercised (when it is transferred to the share premium account) or the option expires (when it is released directly to retained profits).

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(o) Employee benefits *(Continued)*

(iii) Termination benefits

Termination benefits are recognised when, and only when, the Group demonstrably commits itself to terminate employment or to provide benefits as a result of voluntary redundancy by having a detailed formal plan which is without realistic possibility of withdrawal.

(p) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of reporting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(p) Income tax *(Continued)*

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided they are not part of a business combination), and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.

Where investment properties are carried at their fair value in accordance with the accounting policy set out in note 2(e), the amount of deferred tax recognised is measured using the tax rates that would apply on sale of those assets at their carrying value at the end of reporting period unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the property over time, rather than through sale. In all other cases, the amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at each end of reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Company or the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

(p) Income tax (Continued)

- the same taxable entity; or
- different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

(q) Provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

(r) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss follows:

(i) Sale of properties

Revenue arising from the sale of properties held for sale is recognised when the significant risks and rewards of ownership have been transferred to the buyers. The Group considers that the significant risks and rewards of ownership are transferred when the properties are completed and delivered to the buyers. Revenue from sales of properties excludes business tax or other sales related taxes and is after deduction of any trade discounts. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the statement of financial position as receipts in advance.

Revenue from instalment sales is recognised by discounting the instalments receivable at the imputed rate of interest to present value. The interest element is recognised as it is earned using effective interest method.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(r) Revenue recognition *(Continued)*

(ii) Rental income from operating leases

Rental income received and receivable under operating leases is recognised in profit or loss in equal instalments over the periods of the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised in profit or loss as an integral part of the aggregate net lease payments received and receivable. Contingent rentals are recognised as income in the accounting period in which they are earned.

(iii) Dividends

- Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.
- Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

(iv) Interest income

Interest income is recognised as it accrues using the effective interest method.

(s) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

The results of foreign operations are translated into Renminbi at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into Renminbi at the closing foreign exchange rates at the end of reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve.

On disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to profit or loss when the profit or loss on disposal is recognised.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(t) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

(u) Related parties

(i) A person, or a close member of that person's family, is related to the Group if that person:

- (1) has control or joint control over the Group;
- (2) has significant influence over the Group; or
- (3) is a member of the key management personnel of the Group or the Group's parent.

(ii) An entity is related to the Group if any of the following conditions applies:

- (1) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (2) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
- (3) Both entities are joint ventures of the same third party.
- (4) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- (5) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

2 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(u) Related parties *(Continued)*

(ii) An entity is related to the Group if any of the following conditions applies: (Continued)

- (6) The entity is controlled or jointly controlled by a person identified in (i).
- (7) A person identified in (i)(1) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
- (8) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

(v) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial statements provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

3 CHANGES IN ACCOUNTING POLICIES

The IASB has issued several amendments to IFRSs that are first effective for the current accounting period of the Group. None of these impact on the accounting policies of the Group. However, additional disclosure has been included in note 19(b) to satisfy the new disclosure requirements introduced by the amendments to IAS 7, Statement of cash flows: Disclosure initiative, which require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

4 REVENUE

The principal activity of the Group is property development.

Revenue mainly represents income from sales of properties and rentals from investment properties. The amount of each significant category of revenue during the year is as follows:

	2017 RMB'000	2016 RMB'000
Income from sales of properties	4,918,853	3,743,071
Gross rental income	32,876	31,330
Others	30,975	42,129
	4,982,704	3,816,530

The Group's customer base is diversified and there is no customer of the Group with whom transactions have exceeded 10% of the Group's revenue.

5 OTHER INCOME

	2017 RMB'000	2016 RMB'000
Gain on disposal of property, plant and equipment	1,213	286
Government grants	3,616	154
Penalty income	13,290	13,553
Others	10,739	4,488
	28,858	18,481

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

6 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

	2017 RMB'000	2016 RMB'000
(a) Net finance expenses		
Interest income	(27,151)	(25,418)
Exchange gain	–	(15,314)
Finance income	(27,151)	(40,732)
Interest expense and other borrowing costs on loans and borrowings	753,731	635,553
Less: Interest capitalised (note)	(665,442)	(561,100)
Exchange loss	2,853	–
Finance expenses	91,142	74,453
Net finance expenses	63,991	33,721

Note: Borrowing costs have been capitalised at rates ranging from 4.75% to 12.50% per annum (2016: 2.60% to 12.50% per annum) for the year ended 31 December 2017.

	2017 RMB'000	2016 RMB'000
(b) Staff costs		
Wages, salaries and other staff costs	260,878	181,269
Contributions to defined contribution retirement scheme	9,720	6,407
Equity settled share-based payment expenses (note 22)	179	192
	270,777	187,868

In addition to the above, staff costs of RMB108,600,000 (2016: RMB68,009,000), including contributions to defined contribution retirement scheme of RMB6,427,000 (2016: RMB4,096,000), are capitalised as properties held for future development and under development.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

6 PROFIT BEFORE TAXATION (Continued)

Employees of the Group's PRC subsidiaries are required to participate in a defined contribution retirement scheme administered and operated by the local municipal government. The Group's PRC subsidiaries contribute funds which are calculated on certain percentage of the average employee salary as agreed by the local municipal government to the scheme to fund the retirement benefits of the employees.

The Group also operates a Mandatory Provident Fund Scheme ("the MPF scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance and not previously covered by the defined benefit retirement plan. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of Hong Kong Dollar ("HK\$") 30,000 (HK\$25,000 prior to 1 June 2014). Contributions to the plan vest immediately.

The Group has no other material obligation for the payment of retirement benefits associated with these schemes beyond the annual contributions described above.

	2017 RMB'000	2016 RMB'000
(c) Other items		
Depreciation and amortisation	35,824	32,320
Auditors' remuneration-audit services	3,802	2,512
Operating lease charges on live of property	5,509	4,479
Cost of inventories (note 15(d))	3,790,250	2,929,804
Rentals receivables less direct outgoings of RMB5,006,000 (2016: RMB4,470,000)	(27,870)	(26,860)
Write-off of properties under development for sale	–	79,135
Impairment loss on property, plant and equipment (note 12)	28,469	17,126

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

7 INCOME TAX

(a) Income tax in the consolidated statement of profit or loss represents:

	2017 RMB'000	2016 RMB'000
Current tax		
PRC Corporate Income Tax		
– Provision for the year	190,522	100,216
– Under/(over)-provision in respect of prior years	7,058	(7,431)
PRC Land Appreciation Tax	194,021	64,870
	391,601	157,655
Deferred tax		
Origination and reversal of temporary differences	(9,284)	37,322
	382,317	194,977

(i) Pursuant to the rules and regulations of the British Virgin Islands (the “BVI”) and the Cayman Islands, the Group is not subject to any income tax in the BVI or the Cayman Islands.

(ii) No Hong Kong Profits Tax has been provided for as the Group’s Hong Kong operations do not give rise to estimated assessable profits during the current and prior years.

(iii) PRC Corporate Income Tax (“CIT”)

The provision for CIT is based on the respective applicable rates on the estimated assessable profits of the Group’s subsidiaries in the PRC as determined in accordance with the relevant income tax rules and regulations of the PRC.

The PRC subsidiaries of the Group were charged at 25% (2016: 25%) on estimated assessable profits for the year.

(iv) PRC Land Appreciation Tax (“LAT”)

Pursuant to the requirements of the Provisional Regulations of the PRC on LAT (中華人民共和國土地增值稅暫行條例) effective from 1 January 1994, and the Detailed Implementation Rules on the Provisional Regulations of the PRC on LAT (中華人民共和國土地增值稅暫行條例實施細則) effective from 27 January 1995, all income from the sale or transfer of state-owned land use rights, buildings and their attached facilities in the PRC is subject to LAT at progressive rates ranging from 30% to 60% of the appreciation value, with an exemption provided for property sales of ordinary residential properties (普通標準住宅) if their appreciation values do not exceed 20% of the sum of the total deductible items.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

7 INCOME TAX (Continued)

(a) Income tax in the consolidated statement of profit or loss represents: (Continued)

(iv) PRC Land Appreciation Tax ("LAT") (Continued)

Certain subsidiaries of the Group were subject to LAT which is calculated based on 5% (2016: 2% to 5%) of their revenue in accordance with the authorised taxation method approved by respective local tax bureau.

(v) Withholding tax

Withholding taxes are levied on the non PRC-resident entities in respect of dividend distribution arising from the profit of PRC subsidiaries earned after 1 January 2008 at a rate of 10%. No deferred tax liabilities were recognised (2016: Nil) for the undistributed earnings of the Group's PRC subsidiaries earned for the year ended 31 December 2017 since it is not probable that they will be distributed to their immediate holding company outside the PRC in the foreseeable future.

(b) Reconciliation between tax expense and profit before taxation at applicable tax rates:

	2017 RMB'000	2016 RMB'000
Profit before taxation	485,524	314,409
Notional tax on profit before taxation calculated at the rates applicable to the jurisdictions concerned	105,900	106,928
Tax effect of unused tax losses not recognised	84,128	16,781
Non-deductible expenses	23,154	30,047
PRC Land Appreciation Tax	194,021	64,870
PRC Land Appreciation Tax deductible for PRC Corporate Income Tax	(31,944)	(16,218)
Under/(over)-provision of prior years	7,058	(7,431)
Actual tax expense	382,317	194,977

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

7 INCOME TAX (Continued)

(c) Current taxation in the consolidated statement of financial position represents:

	2017 RMB'000	2016 RMB'000
PRC Corporate Income Tax		
At 1 January	6,306	74,355
Charged to profit or loss	197,580	92,785
Tax paid	(280,428)	(160,834)
At 31 December	(76,542)	6,306
PRC Land Appreciation Tax		
At 1 January	168,165	212,141
Charged to profit or loss	194,021	64,870
Tax paid	(193,923)	(108,846)
At 31 December	168,263	168,165
Total	91,721	174,471
Representing:		
Prepaid tax	227,341	194,079
Taxation payable	(319,062)	(368,550)
	(91,721)	(174,471)

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

7 INCOME TAX (Continued)

(d) Deferred tax assets/(liabilities)

The components of deferred tax assets/(liabilities) recognised in the consolidated statement of financial position and the movements during the year are as follows:

	Revaluation of investment properties RMB'000	Withholding tax RMB'000	Deductibility of LAT RMB'000	Tax loss RMB'000	Accounts receivable from sales of properties RMB'000	Others RMB'000	Total RMB'000
At 1 January 2016	(84,362)	(19,400)	38,868	11,409	-	(809)	(54,294)
(Charged)/credited to the profit or loss (note 7(a))	(2,218)	-	(10,248)	(11,409)	(14,256)	809	(37,322)
At 31 December 2016	(86,580)	(19,400)	28,620	-	(14,256)	-	(91,616)
(Charged)/credited to the profit or loss (note 7(a))	(890)	-	2,524	-	7,650	-	9,284
At 31 December 2017	(87,470)	(19,400)	31,144	-	(6,606)	-	(82,332)
					2017		2016
					RMB'000		RMB'000
Representing:							
Deferred tax assets					67,423		43,991
Deferred tax liabilities					(149,755)		(135,607)
					(82,332)		(91,616)

(e) Deferred tax assets and liabilities not recognised

In accordance with the accounting policy set out in note 2(p), the Group has not recognized deferred tax assets in respect of tax losses in certain subsidiaries of RMB336,510,000, which will expire in 2022, as it is not probable that future taxable profits against which losses can be utilized will be available in the relevant subsidiaries.

At 31 December 2017, no deferred tax liability was recognised on the taxable temporary differences in respect of the tax that would be payable on the distribution of the undistributed profits of certain subsidiaries of the Company amounting to RMB3,802,707,000 (2016: RMB3,251,646,000), as the Group controls the dividend policy of these subsidiaries and it has been determined that it is probable that such profits will not be distributed in the foreseeable future.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

8 EARNINGS PER SHARE

(a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of RMB106,790,000 (2016: RMB119,432,000) and the weighted average of 1,005,781,955 ordinary shares (2016: 1,005,781,955 ordinary shares) in issue during the year.

(b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of RMB106,790,000 (2016: RMB119,432,000) and the weighted average number of ordinary shares of 1,009,801,000 shares (2016: 1,010,366,000 shares).

Weighted average number of ordinary shares (diluted) is calculated as follows:

	2017 '000	2016 '000
Weighted average number of ordinary shares at 31 December	1,005,782	1,005,782
Effect of dilutive potential shares – share options	4,019	3,929
Effect of dilutive potential shares – warrants	–	655
Weighted average number of ordinary shares (diluted) at 31 December	1,009,801	1,010,366

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

9 DIRECTORS' EMOLUMENTS

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation is as follows:

	Directors' fees RMB'000	Basic salaries, housing allowances and other allowances and benefits RMB'000	Discretionary bonuses RMB'000	Retirement scheme contributions RMB'000	Share-based payments (Note) RMB'000	Total RMB'000
2017						
<i>Executive directors</i>						
Mr Wu Zhen Shan	-	1,509	600	14	6	2,129
Mr Wu Zhen Ling	-	1,509	600	14	6	2,129
Mr Wu Zhen He (retired on 26 May 2017)	-	-	-	-	-	-
Mr Zhang Zhen Hai	-	1,509	600	14	6	2,129
<i>Independent non-executive directors</i>						
Mr Tian Chong Hou	52	-	-	-	-	52
Mr Wang Ping	52	-	-	-	-	52
Mr Cheung Ying Kwan	73	-	-	-	-	73
	177	4,527	1,800	42	18	6,564
2016						
<i>Executive directors</i>						
Mr Wu Zhen Shan	-	1,137	600	13	9	1,759
Mr Wu Zhen Ling	-	1,137	600	13	9	1,759
Mr Wu Zhen He	-	800	600	-	9	1,409
Mr Zhang Zhen Hai	-	1,137	600	13	9	1,759
<i>Independent non-executive directors</i>						
Mr Tian Chong Hou	51	-	-	-	-	51
Mr Wang Ping	51	-	-	-	-	51
Mr Cheung Ying Kwan	77	-	-	-	-	77
	179	4,211	2,400	39	36	6,865

Note: These represent the estimated value of share options granted to the directors under the Company's pre-IPO share option scheme. The value of these share options is measured according to the Group's accounting policies for share-based payment transactions as set out in note 2(o)(ii).

No emoluments were paid by the Group to the directors as an inducement to join or upon joining the Group or as compensation for loss of office for the current or prior years. No director has waived or agreed to waive any emoluments for the current or prior years.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

10 INDIVIDUALS WITH THE HIGHEST EMOLUMENTS

Of the five (2016: five) individuals with the highest emoluments, three (2016: three) are directors whose emoluments are disclosed in note 9. The emolument in respect of the remaining two (2016: two) individual is as follows:

	2017 RMB'000	2016 RMB'000
Salaries, allowances and benefits in kind	4,801	4,050
Retirement scheme contributions	39	17
	4,840	4,067

The emolument of these two (2016: two) individual with the highest emolument is within the following bands:

	2017 Number of individuals	2016 Number of individuals
RMB1,500,001 to RMB2,000,000	1	1
RMB2,000,001 to RMB2,500,000	–	1
RMB2,500,001 to RMB3,000,000	1	–

11 SEGMENT REPORTING

Management has determined operating segments with reference to the reports reviewed by the chief operating decision maker of the Group that are used to assess the performance and allocate resources.

The chief operating decision maker of the Group assesses the performance and allocates the resources of the Group as a whole, as all of the Group's activities are considered to be primarily dependent on the performance on property development. Therefore, management considers there to be only one operating segment under the requirements of IFRS 8, Operating segments. In this regard, no segment information is presented for the current and prior years.

No geographic information is shown as the turnover and profit from operation of the Group is derived from activities in the PRC.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

12 PROPERTY, PLANT AND EQUIPMENT AND LEASEHOLD LAND

	Buildings held for own use at cost and leasehold improvements	Plant and machinery	Furniture, fixtures and equipment	Motor vehicles	Construction in progress	Subtotal	Interests in leasehold land held for own use under operating leases	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Cost:								
At 1 January 2017	460,953	28,614	38,910	68,793	95,827	693,097	106,131	799,228
Additions	299	125	8,062	5,295	135,801	149,582	–	149,582
Transfer in/(out)	39,036	–	–	–	(39,036)	–	–	–
Disposals	–	–	(245)	(7,156)	–	(7,401)	–	(7,401)
At 31 December 2017	500,288	28,739	46,727	66,932	192,592	835,278	106,131	941,409
Accumulated depreciation, amortisation and impairment:								
At 1 January 2017	71,294	7,436	23,007	48,841	–	150,578	7,484	158,062
Charge for the year	18,626	2,189	5,756	7,718	–	34,289	1,535	35,824
Impairment losses (note)	22,853	1,475	159	1	–	24,488	3,981	28,469
Written back on disposals	–	–	(108)	(6,805)	–	(6,913)	–	(6,913)
At 31 December 2017	112,773	11,100	28,814	49,755	–	202,442	13,000	215,442
Net book value:								
At 31 December 2017	387,515	17,639	17,913	17,177	192,592	632,836	93,131	725,967

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

12 PROPERTY, PLANT AND EQUIPMENT AND LEASEHOLD LAND (Continued)

	Buildings held for own use at cost and leasehold improvements	Plant and machinery	Furniture, fixtures and equipment	Motor vehicles	Construction in progress	Subtotal	Interests in leasehold land held for own use under operating leases	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Cost:								
At 1 January 2016	451,801	26,788	36,774	68,010	470	583,843	56,646	640,489
Transfer from investment properties	-	-	-	-	24,211	24,211	-	24,211
Additions	10,505	1,856	3,973	1,653	71,146	89,133	49,485	138,618
Disposals	(1,353)	(30)	(1,837)	(870)	-	(4,090)	-	(4,090)
At 31 December 2016	460,953	28,614	38,910	68,793	95,827	693,097	106,131	799,228
Accumulated depreciation, amortisation and impairment								
At 1 January 2016	43,757	4,507	18,099	41,193	-	107,556	3,567	111,123
Charge for the year	14,237	1,990	6,108	8,448	-	30,783	1,537	32,320
Impairment losses	13,626	946	172	2	-	14,746	2,380	17,126
Written back on disposals	(326)	(7)	(1,372)	(802)	-	(2,507)	-	(2,507)
At 31 December 2016	71,294	7,436	23,007	48,841	-	150,578	7,484	158,062
Net book value:								
At 31 December 2016	389,659	21,178	15,903	19,952	95,827	542,519	98,647	641,166

Note: As the operating results of one theme park operated by the Group was less than the expected, the management of the Group considered property, plant and equipment related to this theme park may have been impaired. At 31 December 2017, the Group assessed the recoverable amount of relevant assets based on the value in use calculation, which was less than the carrying amount of the assets. Accordingly, the carrying amount of the assets was written down to their recoverable amounts and an impairment loss of RMB28,469,000 (2016: RMB17,126,000) was recognised in the consolidated statement of profit or loss.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

12 PROPERTY, PLANT AND EQUIPMENT AND LEASEHOLD LAND (Continued)

The analysis of carrying value of leasehold land held for own use under operating leases is as follows:

	2017 RMB'000	2016 RMB'000
In PRC – medium-term leases	93,131	98,647

The Group's property, plant and equipment with carrying value of RMB517,644,000 (2016: RMB502,544,000) were pledged as securities for the Group's bank loans and other loans (notes 23 and 24).

13 INVESTMENT PROPERTIES

	2017 RMB'000	2016 RMB'000
At 1 January	565,697	726,653
Transfer in from completed properties held for sale	–	12,130
Transfer to completed properties held for sale	(12,970)	(158,296)
Transfer to property, plant and equipment	–	(24,211)
Increase in fair value	3,559	9,421
At 31 December	556,286	565,697
Representing:		
Valuation	556,286	565,697

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

13 INVESTMENT PROPERTIES (Continued)

(a) Basis of valuation of investment properties

All investment properties of the Group were revalued as at 31 December 2017 by an independent firm of surveyors, Jones Lang LaSalle Corporate Appraisal and Advisory Limited, who has among their staff, Fellows of the Hong Kong Institute of Surveyors with recent experience in the location and category of property being valued on an open market value basis calculated by reference to net rental income and allowance for reversionary income potential.

(b) Fair value measurement of properties

(i) Fair value hierarchy

The following table presents the fair value of the Group's properties measured at the end of reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in IFRS 13, Fair value measurement. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available.
- Level 3 valuations: Fair value measured using significant unobservable inputs.

	Fair value measurements as at 31 December 2017		Fair value measurements as at 31 December 2016	
	Fair value at 31 December 2017 RMB'000	Fair value categorised into Level 3 RMB'000	Fair value at 31 December 2016 RMB'000	Fair value categorised into Level 3 RMB'000
<i>Recurring fair value measurement</i>				
Investment properties:				
– PRC	556,286	556,286	565,697	565,697

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

13 INVESTMENT PROPERTIES (Continued)

(b) Fair value measurement of properties (Continued)

(i) Fair value hierarchy (Continued)

During the year ended 31 December 2017, there were no transfers between Level 1 and Level 2, or transfers into or out of Level 3 (2016: Nil). The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of reporting period in which they occur.

(ii) Information about Level 3 fair value measurements

The fair value of investment properties located in PRC is determined by using income capitalisation approach and with reference to sales evidence as available in the market. The income capitalisation approach is the sum of the term value and the reversionary value by discounting the contracted annual rent at the capitalisation rate over the existing lease period; and the sum of average unit market rent at the capitalisation rate after the existing lease period.

The unobservable inputs are summarised as follows:

Category	Valuation techniques	Unobservable input	Note	Range
PRC	Income Capitalisation Approach	Capitalisation rate	(1)	3.0% ~ 4.5% (2016: 3.0% – 4.5%)
		Average unit market rent per month	(2)	RMB1.3 – RMB61.0/sq.m (2016: RMB1.2 – RMB69.0/sq.m)

Notes: Descriptions of the sensitivity in unobservable inputs and inter-relationship:

- (1) The fair value measurements is negatively correlated to the capitalisation rate that the lower the factor will result in a higher fair value.
- (2) The fair value measurement is positively correlated to the average unit market rent per month that the higher the factor will result in a higher fair value.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

13 INVESTMENT PROPERTIES (Continued)

(c) The analysis of fair value of investment properties is set out as follows:

	2017 RMB'000	2016 RMB'000
In PRC		
– Long-term leases	173,948	175,433
– Medium-term leases	382,338	390,264
	556,286	565,697

Certain portion of the Group's investment properties was pledged against bank loans and other loans, details are set out in notes 23 and 24.

In addition to investment properties against which the Group's bank loans and other loans were secured as set out in notes 23 and 24, at 31 December 2017, investment properties with fair value of RMB20,479,000 were also pledged as securities for a banking facility for the aggregate maximum amount of RMB27,000,000 granted to Hebei Tianshan Industrial Group Construction Engineering Company Limited ("Tianshan Construction"), a company wholly owned by the controlling shareholders of the Group.

(d) Title ownership

As at the date of this report, the Group was in the process of applying for registration of the ownership certifications for certain of its investment properties with an aggregate fair value of RMB12,435,000 (2016: RMB24,854,000) as at 31 December 2017. The directors are of the opinion the Group is entitled to lawfully occupy or use these properties.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

13 INVESTMENT PROPERTIES (Continued)

(e) Investment properties leased out under operating leases

The Group leases out its investment properties under operating leases. The leases typically run for an initial period of one to forty-five years, with an option to renew the lease after that date at which time all terms are renegotiated.

The Group's total future minimum lease income under non-cancellable operating leases is receivable as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	17,397	19,419
After 1 year but within 5 years	75,928	41,367
After 5 years	71,682	94,702
	165,007	155,488

14 INVESTMENT IN SUBSIDIARIES

	2017 RMB'000	2016 RMB'000
Unlisted shares, at cost	160	160
Amounts due from subsidiaries	1,403,986	1,076,710
	1,404,146	1,076,870

Amounts due from subsidiaries are unsecured, interest-free and have no fixed term of repayment and are expected to be settled after more than one year.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

14 INVESTMENT IN SUBSIDIARIES (Continued)

The following list contains only the particulars of subsidiaries which principally affect the results, assets and liabilities of the Group.

Name of company	Place of incorporation and operation	Issued and fully paid share capital/paid-in capital	Proportion of ownership interest		Principal activities	Legal form
			Held by the Company	Held by a subsidiary		
Tian Shan International Investment Company Limited	The British Virgin Islands	United States Dollars ("US\$") 20,000	100%	–	Investment holding	Limited liability company
Tian Shan Real Estate Development Company Limited ("Tian Shan Real Estate")	Hebei, the PRC	RMB510,000,000	–	100%	Property development	Wholly owned foreign enterprise
Dragon China Engineering Limited	Hong Kong	HK\$1	–	100%	Investment holding	Limited liability company
Sanihe Hengji Real Estate Development Company Limited	Hebei, the PRC	RMB20,000,000	–	100%	Property development	Limited liability company
Tianjin Tian Shan Real Estate Development Company Limited	Tianjin, the PRC	RMB153,000,000	–	100%	Property development	Limited liability company
Weihai Tian Shan Real Estate Development Company Limited	Shandong, the PRC	RMB105,000,000	–	100%	Property development	Limited liability company
Tian Shan (Hong Kong) Limited	Hong Kong	US\$10,000	–	100%	Investment holding	Limited liability company
Shan Ling Hai He Real Estate Development Company Limited	Hebei, the PRC	RMB50,000,000	–	100%	Property development	Limited liability company
Hebei Tianshan Rongshun Private Equity Funds Management Company Limited	Hebei, the PRC	RMB10,000,000	–	100%	Investment	Limited liability company
Tianjin Tian Shan Mi Li Fang Commerce and Trading Company Limited	Tianjin, the PRC	RMB100,000,000	–	100%	Property development	Limited liability company
Zanhuang Hengji Manufacturing Company Limited	Hebei, the PRC	RMB1,000,000	–	100%	Property development	Limited liability company
Hebei Tianshan Jingyulan Real Estate Development Company Limited	Hebei, the PRC	RMB50,000,000	–	100%	Property development	Limited liability company
Hebei Zhiheng Real Estate Development Company Limited	Hebei, the PRC	RMB465,000,000	–	100%	Property development	Limited liability company
Hebei Haiding Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Property development	Limited liability company
Xingtai Xinheng Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Property development	Limited liability company

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

14 INVESTMENT IN SUBSIDIARIES (Continued)

Name of company	Place of incorporation and operation	Issued and fully paid share capital/paid-in capital	Proportion of ownership interest		Principal activities	Legal form
			Held by the Company	Held by a subsidiary		
Hebei Tianshan Zhicheng Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Property development	Limited liability company
Tianshan Wanchuang Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Investment holding	Limited liability company
Hebei Yuanzhi Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Property development	Limited liability company
Tianjin Tianshan Zhixin Real Estate Development Company Limited	Tianjin, the PRC	RMB106,860,000	–	100%	Property development	Limited liability company
Hebei Hanhua Real Estate Development Company Limited	Hebei, the PRC	RMB20,000,000	–	100%	Inactive	Limited liability company
Ningxia Tianshan Seaworld Travel and Culture Company Limited	Hebei, the PRC	RMB11,300,000	–	100%	Property development	Limited liability company
Yinchuan Real Estate Development Company	Ningxia, the PRC	RMB24,000,000	–	100%	Property development	Limited liability company
Hebei Neway Finance Leasing Company Limited	Hebei, the PRC	USD10,000,000	–	100%	Financial leasing	Limited liability company
Circle Win Investments Limited	The British Virgin Islands	USD1	–	100%	Investment holding	Limited liability company
Hebei Shang Run Real Estate Development Company Limited	Hebei, the PRC	RMB10,000,000	–	100%	Property development	Limited liability company
Tianshan Ruiming Real Estate Development Company Limited	Hebei, the PRC	RMB50,000,000	–	100%	Property development	Limited liability company
Tianshan World Gate Yanzhaoxin Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Inactive	Limited liability company
Tianshan World Gate Chuangyecheng Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Inactive	Limited liability company
Shijiazhuang Xihu Feng Agricultural Science and Technology Company Limited	Hebei, the PRC	RMB1,000,000	–	70%	Inactive	Limited liability company
Hebei Xufan Real Estate Development Company Limited	Hebei, the PRC	RMB4,550,000	–	91%	Property development	Limited liability company

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

14 INVESTMENT IN SUBSIDIARIES (Continued)

Name of company	Place of incorporation and operation	Issued and fully paid share capital/paid-in capital	Proportion of ownership interest		Principal activities	Legal form
			Held by the Company	Held by a subsidiary		
Langfang City Chenghui Real Estate Development Company Limited (note(iii))	Hebei, the PRC	RMB5,100,000	–	95%	Property development	Limited liability company
Xingtai Xiangyu Real Estate Development Limited (note(iii))	Hebei, the PRC	RMB110,000,000	–	100%	Property development	Limited liability company
Hebei Ruiying Real Estate Development Company Limited (note(iii))	Hebei, the PRC	RMB20,000,000	–	70%	Property development	Limited liability company
Hebei Xinlong Real Estate Development Company Limited (note(iii))	Hebei, the PRC	RMB30,000,000	–	60%	Property development	Limited liability company
Shijiazhuang City Tianshan Chuangzhan Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	51%	Property development	Limited liability company
Hebei Chuangda Real Estate Development Company Limited	Hebei, the PRC	RMB420,000,000	–	100%	Property development	Limited liability company
Hebei Chuangyue Real Estate Development Company Limited	Hebei, the PRC	RMB510,000,000	–	100%	Property development	Limited liability company
Hebei Changxin Real Estate Development Company Limited	Hebei, the PRC	RMB281,000,000	–	100%	Property development	Limited liability company
Hebei Tianrui Real Estate Development Limited	Hebei, the PRC	RMB221,000,000	–	100%	Property development	Limited liability company
Hebei Yushuiyuan Real Estate Development Company Limited	Hebei, the PRC	RMB211,000,000	–	100%	Property development	Limited liability company
Shijiazhuang Tianshan Yonghui Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Property development	Limited liability company
Hebei Tianshan Zhengyao Real Estate Development Company Limited	Hebei, the PRC	RMB5,000,000	–	100%	Property development	Limited liability company

Notes:

- (i) The English names of the PRC subsidiaries referred to above were translation by management only for the purpose of these financial statements, as no English names are registered or available.
- (ii) At 31 December 2017, there were no subsidiaries of the Group which had material non-controlling interests.
- (iii) During the year ended 31 December 2017, the Group entered into share transfer agreements with independent third parties to acquire equity interests in these companies which mainly held land and properties under development in the PRC. Total cash consideration for acquisition of these subsidiaries was approximately RMB212,320,000.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

15 INVENTORIES

(a) Inventories in the consolidated statement of financial position comprise:

	2017 RMB'000	2016 RMB'000
Properties held for future development for sale	4,997,612	777,229
Properties under development for sale	6,276,034	6,530,318
Completed properties held for sale	2,957,949	2,693,088
Others	1,498	6,498
	14,233,093	10,007,133

(b) The analysis of carrying value of leasehold land included in inventories for property development is as follows:

	2017 RMB'000	2016 RMB'000
In PRC, held on leases of		
– Over 50 years	5,521,382	3,230,067
– Between 10 and 50 years	2,674,603	1,306,604
	8,195,985	4,536,671

(c) The amount of inventories for property development expected to be recovered after more than one year is analysed as follows:

	2017 RMB'000	2016 RMB'000
Properties held for future development for sale	4,997,612	777,229
Properties under development for sale	1,189,230	948,802
	6,186,842	1,726,031

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

15 INVENTORIES (Continued)

- (d) The analysis of the amount of completed properties held for sale recognised as cost of sales and included in profit or loss is as follows:

	2017 RMB'000	2016 RMB'000
Carrying amount of properties sold	3,748,749	2,910,779
Write-down of completed properties held for sale	41,501	19,025
	3,790,250	2,929,804

- (e) Certain portion of the Group's inventories was pledged against bank and other loans, details are set out in notes 23 and 24.
- (f) The Group temporarily leased out certain properties under operating leases. The leases run for a period of two years. The leases do not include contingent rents. The Group's total future minimum lease payments under non-cancellable operating leases are not significant.

16 SHORT-TERM INVESTMENTS

	2017 RMB'000	2016 RMB'000
Investments in debt securities: – Redeemable on demand or with original maturity within three months	100,000	110,000

The debt securities represent wealth management products issued by financial institutions in the PRC with guaranteed principal amounts plus variable returns.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

17 TRADE AND OTHER RECEIVABLES

	2017 RMB'000	2016 RMB'000
Trade receivables (note (a))	263,042	382,670
Other receivables (note (c))	2,356,102	2,116,491
Loans and receivables	2,619,144	2,499,161
Deposits and prepayments (note (d))	1,235,721	535,233
	3,854,865	3,034,394

All of the trade and other receivables, except rental deposits and prepayments for leasehold land amounting to RMB2,406,768,000 (2016: RMB1,766,580,000), are expected to be recovered within one year.

(a) Ageing analysis

The ageing analysis of trade receivables, all of which are neither individually nor collectively considered to be impaired, is as follows:

	2017 RMB'000	2016 RMB'000
Less than 1 month	96,088	219,635
More than 1 month but less than 3 months	–	69,321
More than 3 months	166,954	93,714
	263,042	382,670

The trade receivables represented the amount due from the purchasers of the Group's properties. In most cases, the Group receives full payments from properties purchasers by way of initial payment and their mortgage loans from banks. For industrial properties and commercial properties, the Group allows certain purchasers, after assessment of their credit information, to pay by instalments within a maximum period of two years. Further details on the Group's credit policy are set out in note 28(b).

(b) Impairment of other receivable

Impairment losses in respect of other receivables are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against other receivables directly (see note 2(h)(i)).

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

17 TRADE AND OTHER RECEIVABLES (Continued)

(b) Impairment of other receivable (Continued)

The movement in the allowance for doubtful debts during the year, including both specific and collective loss components, is as follows:

	2017 RMB'000	2016 RMB'000
At 1 January	–	1,515
Uncollectible amounts written off	–	(1,515)
At 31 December	–	–

The Group's other receivables which were individually determined to be impaired were RMB Nil (2016: RMB Nil).

- (c) At 31 December 2017, an amount of RMB302,959,000 (2016: RMB81,390,000) was paid as deposits for redevelopment of a village in Shijiazhuang and included in other receivables of the Group.

At 31 December 2017, a deposit of RMB200,000,000 (2016: RMB200,000,000) was paid by the Group to Tangshan Infrastructure Property Development Limited Liability Company ("Tangshan Real Estate"). The deposit has become a loan without fixed maturity date due from Tangshan Real Estate since March 2014 pursuant to a co-operation agreement between the Group and existing shareholders of Tangshan Real Estate to develop a commercial and residential property project in Tangshan Phoenix New Town. On 26 June 2017, the Group initiated legal proceedings at the High People's Court of Hebei Province in the PRC against Tangshan Real Estate and its two existing shareholders ("the Defendants"), seeking for orders to terminate the co-operation relationship and return the deposit, plus interest and gain from co-operation. In January 2018, the judge asked the Group and the Defendants to negotiate further and attempt to reach a settlement. As of the date of these financial statements, the Group is still in negotiation with the Defendants and the directors of the Company do not believe there will be any material adverse effect on the recoverability of the balance at 31 December 2017.

- (d) Included in deposits and prepayments were prepayments for leasehold land costs of RMB771,926,000 (2016: RMB114,436,000).

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

18 RESTRICTED CASH

	2017 RMB'000	2016 RMB'000
Guarantee for mortgage loans (note (a))	192,351	133,976
Guarantee for bills payable (note (b))	–	440,000
Guarantee for loans and borrowings (note 23(b))	166,000	423,230
Restricted cash related to pre-sale proceeds received (note(c))	661,304	–
	1,019,655	997,206

- (a) Deposits with certain banks were used as guarantee against the mortgage loans granted by the banks to the purchasers of the Group's properties.
- (b) As at 31 December 2017, the Group had no restricted bank deposits (2016: RMB440,000,000) as security for bills payable.
- (c) In accordance with relevant government regulations, certain subsidiaries of the Group are required to place the pre-sale proceeds of properties received from the purchasers with amount of RMB661,304,000, at designated bank accounts as guarantee deposits for construction work of related properties as at 31 December 2017. The deposits can only be used for purchases of construction materials and payments of construction fee of relevant properties upon the approval of Authorities of the Ministry of Housing and Urban-Rural Development and relevant banks. Such guarantee deposits will be released according to the completion stage of the related pre-sold properties.

19 CASH AND CASH EQUIVALENTS AND OTHER CASH FLOW INFORMATION

(a) Cash and cash equivalents comprise:

Cash and cash equivalents consist of balances with banks and cash on hand.

The Group's bank balances denominated in RMB amounting to RMB2,192,737,000 (2016: RMB2,185,846,000) are deposited with banks in the PRC. The conversion of these RMB denominated balances into foreign currencies and the remittance of funds out of the PRC is subject to the rules and regulations of foreign exchange control promulgated by the government of the PRC.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

19 CASH AND CASH EQUIVALENTS AND OTHER CASH FLOW INFORMATION (Continued)

(b) Reconciliation of liabilities arising from financing activities

	Bank loans RMB'000 (note 23)	Other loans RMB'000 (note 24)	Limited partners' interest RMB'000 (note 25(b))	Promissory notes RMB'000 (note 26)	Bond payables RMB'000 (note 27)	Total RMB'000
At 1 January 2017	2,411,023	2,328,750	780,167	178,367	316,244	6,014,551
Changes from financing cash flows:						
Proceeds from new bank loans	2,966,311	-	-	-	-	2,966,311
Proceeds from new other loans	-	1,370,507	-	-	-	1,370,507
Proceeds from the issue of promissory notes	-	-	-	116,668	-	116,668
Proceeds from the issue of bond	-	-	-	-	120,586	120,586
Repayment of bank loans	(977,989)	-	-	-	-	(977,989)
Repayment of other loans	-	(1,256,659)	-	-	-	(1,256,659)
Repayment of bond	-	-	-	-	(1,733)	(1,733)
Capital returned to limited partners	-	-	(309,357)	-	-	(309,357)
Total changes from Financing cash flows	1,988,322	113,848	(309,357)	116,668	118,853	2,028,334
Exchange adjustments	-	(88,626)	-	(14,776)	(23,107)	(126,509)
At 31 December 2017	4,399,345	2,353,972	470,810	280,259	411,990	7,916,376

20 SHARE CAPITAL

(a) The details of issued share capital are set out as follows:

Ordinary shares, issued and fully paid:	2017		2016	
	No. of shares	HK\$'000	No. of shares	HK\$'000
At 1 January and 31 December	1,005,781,955	100,578	1,005,781,955	100,578
RMB equivalent (RMB'000)		87,186		87,186

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

20 SHARE CAPITAL *(Continued)*

(b) Capital management *(Continued)*

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to fund its property development projects, to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors its capital structure on the basis of net debt-to-equity ratio. Adjusted net debt is calculated as total debt, less cash and cash equivalents and short-term investments. Adjusted capital comprises all components of equity, less unaccrued proposed dividends. This ratio is calculated as adjusted net debt divided by adjusted capital.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

20 SHARE CAPITAL (Continued)

(b) Capital management (Continued)

The net debt-to-equity ratios at 31 December 2017 and 2016 were as follows:

	2017 RMB'000	2016 RMB'000
Non-current liabilities		
Bank loans	3,049,317	1,584,589
Other loans	1,543,693	1,130,508
Promissory notes	112,715	178,367
Bond payables	380,492	314,460
	5,086,217	3,207,924
Current liabilities		
Bank loans	1,350,028	826,434
Other loans	810,279	1,198,242
Promissory notes	167,544	–
Bond payables	31,498	1,784
	2,359,349	2,026,460
Total debt	7,445,566	5,234,384
Less: Cash and cash equivalents	(2,192,737)	(2,185,846)
Short-term investments	(100,000)	(110,000)
Adjusted net debt	5,152,829	2,938,538
Total equity	2,292,413	2,172,909
Less: Proposed dividends	(24,139)	(17,903)
Adjusted capital	2,268,274	2,155,006
Adjusted net debt-to-capital ratio	2.27	1.36

Neither the Company nor any of its subsidiaries are subject to any externally imposed capital requirements.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

21 RESERVES AND DIVIDENDS

(a) Movements in components of equity

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity.

Details of the changes in the Company's individual components of equity between the beginning and the end of the year are set out below:

Note	Share premium RMB'000 (note 21(b))	Exchange reserve RMB'000 (note 21(c))	Share-based compensation reserve RMB'000 (note 21(f))	Accumulated loss RMB'000	Total RMB'000
At 1 January 2017	152,663	(26,507)	3,889	(72,289)	57,756
Changes in equity for 2017:					
Profit for the year	-	-	-	29,607	29,607
Exchange difference on translation of financial statements	-	15,532	-	-	15,532
Total comprehensive income for the year	-	15,532	-	29,607	45,139
Equity settled share-based payment	-	-	179	-	179
Dividends approved in respect of the previous year	21(h)(ii) (17,903)	-	-	-	(17,903)
Interim dividends declared	21(h)(i) (43,249)	-	-	-	(43,249)
	(61,152)	-	179	-	(60,973)
At 31 December 2017	91,511	(10,975)	4,068	(42,682)	41,922

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

21 RESERVES AND DIVIDENDS (Continued)

(a) Movements in components of equity (Continued)

Note	Share premium RMB'000 (note 21(b))	Exchange reserve RMB'000 (note 21(c))	Share-based compensation reserve RMB'000 (note 21(f))	Warrant reserve RMB'000 (note 26)	Accumulated loss RMB'000	Total RMB'000
At 1 January 2016	167,901	(16,563)	3,697	8,513	(89,574)	73,974
Changes in equity for 2016:						
Profit for the year	-	-	-	-	8,772	8,772
Exchange difference on translation of financial statements	-	(9,944)	-	-	-	(9,944)
Total comprehensive income for the year	-	(9,944)	-	-	8,772	(1,172)
Equity settled share-based payment	-	-	192	-	-	192
Dividends approved in respect of the previous year	21(h)(ii) (15,238)	-	-	-	-	(15,238)
Warrants expired	-	-	-	(8,513)	8,513	-
	(15,238)	-	192	(8,513)	8,513	(15,046)
At 31 December 2016	152,663	(26,507)	3,889	-	(72,289)	57,756

(b) Share premium

The share premium account is governed by the Cayman Companies Law and may be applied by the Company subject to the provisions, if any, of its memorandum and articles of association in (a) paying distributions or dividends to equity shareholders; (b) paying up unissued shares of the Company to be issued to equity shareholders as fully paid bonus shares; (c) the redemption and repurchase of shares (subject to the provisions of section 37 of the Cayman Companies Law); (d) writing-off the preliminary expenses of the Company; (e) writing-off the expenses of, or the commission paid or discount allowed on, any issue of shares or debentures of the Company; and (f) providing for the premium payable on redemption or purchase of any shares or debentures of the Company.

Notwithstanding the foregoing, the Cayman Companies Law provides that no distribution or dividend may be paid to members out of the share premium account unless, immediately following the date on which the distribution or dividend is proposed to be paid, the Company will be able to pay its debts as they fall due in the ordinary course of business.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

21 RESERVES AND DIVIDENDS *(Continued)*

(c) Exchange reserve

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

(d) Other capital reserve

Other capital reserve represents the difference between the Group's interest in the net book value of an entity under common control of the shareholders that control the Group and the cost of transfer/consideration of disposal of that entity; and the difference between the nominal value of shares of the subsidiary acquired over the nominal value of the shares exchanged by the Group thereof.

(e) PRC statutory reserve

The statutory reserve is non-distributable and the transfer to this reserve is determined by the board of directors in accordance with the relevant laws and regulations of the PRC. This reserve can be used to offset accumulated losses and increase capital upon approval from the relevant authorities.

(f) Share-based compensation reserve

Share-based compensation reserve represents the fair value of services in respect of share options granted under the Pre-IPO share option scheme as set out in note 22.

(g) Distributability of reserves

At 31 December 2017, the aggregate amounts of the Company's reserves available for distribution to equity shareholders of the Company at 31 December 2017 was RMB41,922,000 (2016: RMB57,756,000).

The Company relies on distributions or advances from its subsidiaries to pay any dividends. The ability of these subsidiaries to make distributions to the Company and the Company's ability to receive distributions are subject to applicable legal and other restrictions, including but not limited to restrictions on payment of dividends by PRC companies to non-PRC shareholders out of the PRC. These restrictions may impact the payment of distributions from the subsidiaries to the Company.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

21 RESERVES AND DIVIDENDS (Continued)

(h) Dividends

- (i) *Dividends payable to equity shareholders of the Company attributable to the year*

	2017 RMB'000	2016 RMB'000
Interim dividend declared and paid of HK5.00 cents (equivalents to RMB4.30 cents) per ordinary share (2016: Nil)	43,249	–
Final dividend proposed after the end of the reporting period of HK3.00 cents (equivalent to RMB2.40 cents) per ordinary share (2016: HK2.00 cents (equivalents to RMB1.78 cents) per ordinary share)	24,139	17,903
	67,388	17,903

The final dividend proposed after the end of reporting period has not been recognised as a liability at the end of reporting period. The proposed final dividend is subject to the shareholders' approval at the forthcoming annual general meeting.

- (ii) *Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the year*

	2017 RMB'000	2016 RMB'000
Final dividend in respect of the previous financial year, approved and paid during the year, of HK2.00 cents (equivalents to RMB1.78 cents) per ordinary share (2016: HK1.8 cents (equivalents to RMB1.52 cents) per ordinary share)	17,903	15,238

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

22 EQUITY SETTLED SHARE-BASED TRANSACTION

(a) Pre-IPO share options

On 16 June 2010, the Company conditionally granted certain pre-IPO share options to connected persons, consultants, executives and officers of the Group and related companies. The exercise of these share options would entitle these grantees to subscribe for an aggregate of 6,000,000 shares of the Company. The exercise price per share is 50% of the price of initial public offering (“IPO”) of shares of the Company. Each option granted under the Pre-IPO option scheme has a vesting period of one to ten years, commencing from six months from the date of IPO and the options are exercisable until 15 June 2020.

Share options were granted under a service condition. This condition had not been taken into account in the grant date fair value measurement of the services received. There were no market conditions associated with the share option grants.

(b) The number and the weighted average exercise price of share options are as follows:

	2017		2016	
	Exercise price HK\$	Number of options	Exercise price HK\$	Number of options
Outstanding at 1 January	0.7	5,250,000	0.7	5,410,000
Forfeited during the year	–	–	0.7	(160,000)
Outstanding at 31 December	0.7	5,250,000	0.7	5,250,000
Exercisable at 31 December	0.7	4,180,000	0.7	3,645,000

The options outstanding at 31 December 2017 had an average exercise price of HK\$0.7 (2016: HK\$0.7) and a weighted average remaining contractual life of 2.5 years (2016: 3.5 years).

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

23 BANK LOANS – SECURED

(a) At 31 December 2017, bank loans were repayable as follows:

	2017 RMB'000	2016 RMB'000
Within one year or on demand	1,350,028	826,434
After one year but within two years	2,225,755	657,319
After two years but within five years	804,468	902,457
After five years	19,094	24,813
	3,049,317	1,584,589
	4,399,345	2,411,023

(b) At 31 December 2017, assets of the Group against which bank loans are secured:

	2017 RMB'000	2016 RMB'000
Properties held for future development for sale	692,600	–
Properties under development for sale	2,245,680	1,102,788
Completed properties held for sale	570,822	41,206
Property, plant and equipment	114,263	116,508
Investment properties	353,764	295,072
Restricted cash	166,000	423,230
	4,143,129	1,978,804

(c) The effective interest rates per annum at 31 December ranged from:

	2017 %	2016 %
Bank loans	4.75 – 9.50	2.60 – 12.40

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

24 OTHER LOANS – SECURED

(a) At 31 December 2017, other loans were repayable as follows:

	2017 RMB'000	2016 RMB'000
Within one year or on demand	810,279	1,198,242
After one year but within two years	810,592	170,000
After two years but within five years	733,101	960,508
	1,543,693	1,130,508
	2,353,972	2,328,750

(b) At 31 December 2017, assets of the Group against which other loans are secured:

	2017 RMB'000	2016 RMB'000
Properties held for future development for sale	296,850	679,568
Properties under development for sale	164,833	124,289
Completed properties held for sale	165,896	274,131
Property, plant and equipment	403,381	386,036
Investment properties	91,242	89,962
	1,122,202	1,553,986

(c) The effective interest rates per annum at 31 December ranged from:

	2017 %	2016 %
Other loans	7.00 – 12.50	5.22 – 12.50

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

25 TRADE AND OTHER PAYABLES

	2017 RMB'000	2016 RMB'000
Trade payables (note (a))	325,056	260,390
Bills payable (note (a))	87,000	681,732
Limited partners' interest (note (b))	470,810	780,167
Amounts due to the ultimate holding company (note (c))	63,463	27,060
Amounts due to related parties (note (c))	19,127	24,867
Other payables and accrued charges (notes (d) and (e))	1,777,460	1,400,924
Financial liabilities measured at amortised cost	2,742,916	3,175,140
Receipts in advance (note (f))	10,027,655	6,692,922
	12,770,571	9,868,062

(a) An ageing analysis of trade payables and bills payable are set out as follows:

	2017 RMB'000	2016 RMB'000
Within 1 month	357,056	335,390
1 month to 3 months	30,000	449,048
Over 3 months but within 6 months	25,000	157,684
	412,056	942,122

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

25 TRADE AND OTHER PAYABLES (Continued)

- (b) Limited partners' interest represented contributions from limited partners of partnerships over which the Group has control. Based on the partnership agreements, the Group has the contractual obligation to pay interest expenses to those limited partners at rates ranging from 9.5% to 15.0% per annum. The interest expenses are payable annually in arrears. The contributions have been recognised initially at fair value and thereon are subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.
- (c) Amounts due to the ultimate holding company, Neway Enterprises Limited, and related parties are unsecured, interest-free and repayable on demand.
- (d) At 31 December 2017, included in other payables and accrued charges of the Group, retention payables of RMB176,593,000 (2016: RMB177,086,000) were expected to be settled after more than one year.
- (e) At 31 December 2017, included in other payables and accrued charges, accrued construction costs of RMB320,000,000 (2016: RMB197,091,000) were payable to Tianshan Construction.
- (f) At 31 December 2017, included in receipts in advance, deferred income of RMB2,854,647,000 (2016: RMB1,437,545,000) was expected to be recognised in profit or loss after more than one year.

26 PROMISSORY NOTES/WARRANTS

(a) Liability component of the promissory notes:

	2017 RMB'000	2016 RMB'000
Within one year or on demand		
– HK\$200 million promissory note (note (i))	167,544	–
After one year but within three years		
– HK\$135 million promissory note (note (ii))	112,715	–
– HK\$200 million promissory note (note (i))	–	178,367
	112,715	178,367
	280,259	178,367

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

26 PROMISSORY NOTES/WARRANTS (Continued)

(a) Liability component of the promissory notes: (Continued)

- (i) On 27 October 2016, the Company issued a promissory note with principal amount of HK\$200,000,000 to a third party. The promissory note is interest-bearing at 12% per annum and the interest is payable every six months in arrears. The maturity date of the note is 26 October 2018. The promissory note is secured jointly and severally by guarantees of one of the directors, Mr Wu Zhen Shan, and Neway Enterprises Limited (the controlling shareholder of the Company).
- (ii) On 18 July 2017, the Company issued a promissory note with principal amount of HK\$134,550,000 to a third party. The promissory note is interest-bearing at 9% per annum and the interest is payable every six months in arrears. The maturity date of the note is 17 July 2020. The promissory note is secured jointly and severally by guarantees of one of the directors, Mr Wu Zhen Shan, and Neway Enterprises Limited (the controlling shareholder of the Company).

(b) The movement of components of the promissory notes during the year ended 31 December 2017 is set out below:

	Promissory notes (note 26(a)(i) and (ii)) RMB'000	Promissory notes with warrants RMB'000	Warrant reserve RMB'000	Total RMB'000
At 1 January 2016	–	385,978	8,513	394,491
Proceeds from issuance of the promissory notes	171,160	–	–	171,160
Repayment	–	(388,249)	–	(388,249)
Interest cost amortised	–	5,395	–	5,395
Exchange difference	7,207	(3,124)	–	4,083
Warrants expired	–	–	(8,513)	(8,513)
At 31 December 2016 and 1 January 2017	178,367	–	–	178,367
Proceeds from issuance of the promissory notes	116,668	–	–	116,668
Exchange difference	(14,776)	–	–	(14,776)
At 31 December 2017	280,259	–	–	280,259

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

27 BOND PAYABLES

During the year ended 31 December 2017, the Group issued bonds with an aggregate principal amount of HK\$139,200,000 (2016: HK\$187,800,000). The bonds bear interest at 5% – 8% (2016: 5% – 7%) per annum with a maturity date from 2 years to 8 years (2016: 2 years to 8 years) from the issue dates.

At 31 December 2017, the bonds were repayable as follows:

	2017 RMB'000	2016 RMB'000
Within one year	31,498	1,784
After one year but within two years	122,809	32,195
After two years but within five years	126,998	93,642
After five years	130,685	188,623
	380,492	314,460
	411,990	316,244

28 FINANCIAL INSTRUMENTS

The Group is not exposed to significant currency risk as most of the transactions are denominated in the same currency as the functional currency of the operations in which they relate. Exposure to interest rate, credit and liquidity risks arises in the normal course of the Group's business. The risks are limited by the Group's financial management policies and practices described below.

(a) Interest rate risk

The interest rates and terms of repayment of bank loans, other loans and borrowings and limited partners' interest of the Group are disclosed in notes 23, 24, 25, 26 and 27. The Group does not carry out any hedging activities to manage its interest rate exposure. A reasonably possible decrease/increase of 100 basis points interest rates would increase/decrease Group's profit by RMB3.1 million (2016: RMB6.4 million).

(b) Credit risk

The Group's credit risk is primarily attributable to trade and other receivables. Management has a credit policy in place and the exposures to these credit risks are monitored monthly by the directors with assistance of staff in Sales and Credit Department.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

28 FINANCIAL INSTRUMENTS *(Continued)*

(b) Credit risk *(Continued)*

Cash is deposited with financial institutions with acceptable credit quality. Management does not expect any of these financial institutions will fail to meet their obligations.

The Group's short-term investments are wealth management products issued by various financial institutions with acceptable credit quality in the PRC. In view of the sound credit standing of these counterparties, the management do not expect any of them to fail to meet their obligations.

In respect of trade receivables of normal sales, no credit terms are granted to the purchasers. The Group normally arranges bank financing for buyers of properties and provides guarantee to secure repayment obligations of such purchasers. If there are default payments by these purchasers, the Group is responsible to repay the outstanding mortgage loans together with any accrued interest and penalties owed by the defaulted purchasers to banks. The Group's guarantee period commences from the dates of grants of the relevant mortgage loans and ends after the purchasers obtain the individual property ownership certificates of the properties purchased. During the period under guarantee, as the Group has not applied for individual property ownership certificates for these purchasers, the Group can take over the ownership of the related properties and sell the properties to recover any amounts paid by the Group to the banks in the event that the purchasers default payments to the banks. In this regard, the directors consider that the credit risk of the Group is manageable.

In respect of trade receivables arising from instalment sales and other receivables, the Group assesses the financial abilities of the purchasers/debtors before granting the instalment sales/facilities to them. The Group monitors the settlement progress on an ongoing basis. The Group would not apply individual property ownership certificates for the property buyers until the outstanding balances are fully settled. Other than that, normally, the Group does not obtain collateral from debtors. The impairment losses on bad and doubtful accounts are within management's expectation.

(c) Liquidity risk

The Group's management reviews the liquidity position of the Group on an ongoing basis, including review of the expected cash inflows and outflows, sale/pre-sale results of respective property projects, maturity of loans and borrowings and the progress of the planned property development projects in order to monitor the Group's liquidity requirements in the short and longer terms.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

28 FINANCIAL INSTRUMENTS (Continued)

(c) Liquidity risk (Continued)

The Group's ability to settle its liabilities depends on the cash inflow mainly from sale of its properties in the PRC. The directors are of the opinion that the Group will be able to finance its working and financial requirements based on a cash flow forecast prepared by the Group's management for the foreseeable future. The following table details the remaining contractual maturities at the end of reporting period of the Group's non-derivative financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computing using contractual rates or, if floating, based on current rates at the end of reporting period) and the earliest date the Group can be required to pay:

	2017					
	Contractual undiscounted cash flow					
	Carrying amount	Total	Within	More than	More than	More than
	RMB'000	RMB'000	1 year or	1 year but	2 years but	5 years
			on demand	less than	less than	5 years
			RMB'000	2 years	5 years	RMB'000
				RMB'000	RMB'000	RMB'000
Bank loans	4,399,345	4,869,818	1,669,762	2,362,071	815,418	22,567
Other loans	2,353,972	2,691,940	993,316	932,623	766,001	-
Trade and other payables measured at amortised cost	2,742,916	2,751,071	2,574,478	176,593	-	-
Promissory notes	280,259	342,836	194,158	10,144	138,534	-
Bond payables	411,990	505,149	57,820	143,943	164,529	138,857
	10,188,482	11,160,814	5,489,534	3,625,374	1,884,482	161,424

	2016					
	Contractual undiscounted cash flow					
	Carrying amount	Total	Within	More than	More than	More than
	RMB'000	RMB'000	1 year or	1 year but	2 years but	5 years
			on demand	less than	less than	5 years
			RMB'000	2 years	5 years	RMB'000
				RMB'000	RMB'000	RMB'000
Bank loans	2,411,023	2,711,018	963,976	762,439	953,836	30,767
Other loans	2,328,750	2,690,916	1,356,544	277,377	1,056,995	-
Trade and other payables measured at amortised cost	3,175,140	3,256,218	3,079,132	177,086	-	-
Promissory notes	178,367	217,305	21,404	195,901	-	-
Bond payables	316,244	415,254	21,829	53,081	143,314	197,030
	8,409,524	9,290,711	5,442,885	1,465,884	2,154,145	227,797

(d) Fair value

All financial assets and liabilities are carried at amounts not materially different from their fair values at 31 December 2017 and 2016.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

29 COMMITMENTS

- (a) Capital commitments outstanding at 31 December not provided for in the financial statements are set out as follows:

	2017 RMB'000	2016 RMB'000
Authorised but not contracted for	7,920,789	6,487,642
Contracted but not provided for	2,804,818	3,461,179
	10,725,607	9,948,821

Capital commitments mainly related to land and development costs for the Group's properties under development.

- (b) Significant leasing arrangements in respect of land and buildings and land held under operating leases are described in notes 12, 13 and 15.
- (c) At 31 December 2017, the total future minimum lease payments under non-cancellable operating leases were payable as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	3,024	1,386
After 1 year but within 5 years	4,479	2,197
After 5 years	1,159	1,546
	8,662	5,129

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

30 CONTINGENT LIABILITIES

	2017 RMB'000	2016 RMB'000
Guarantees given to banks for mortgage facilities granted to purchasers of the Group's properties (note (i))	4,412,624	2,882,337
Guarantee provided to a bank in respect of facility granted to a related party (note (ii))	20,000	–
	4,432,624	2,882,337

Note:

- (i) The Group provided guarantees in respect of mortgage facilities granted by certain banks in connection with the mortgage loans entered into by purchasers of the Group's properties. Pursuant to the terms of the guarantees, if there is default in the mortgage payments by these purchasers, the Group is responsible for repaying the outstanding mortgage loans together with any accrued interest and penalty owed by the defaulted purchasers to banks. The Group's guarantee period commences from the dates of grants of the relevant mortgage loans and ends after the purchasers obtain the individual property ownership certificates of the properties purchased. The maximum amounts of guarantees given to banks for mortgage facilities granted to the purchasers of the Group's properties at 31 December 2017 are RMB4,412,624,000 (2016: RMB2,882,337,000).

The directors consider that it is not probable that the Group will suffer a loss under these guarantees as during the periods under guarantees, the Group can take over the ownerships of the related properties and sell the properties to recover any amounts paid by the Group to the banks. The Group has not recognised any deferred income in respect of these guarantees as its fair value is considered to be minimal by the directors. The directors also consider that the market value of the underlying properties is able to cover the outstanding mortgage loans guaranteed by the Group in the event the purchasers default payments to the banks.

- (ii) The Company and its subsidiary, Tian Shan Real Estate, jointly entered into an agreement with Tianshan Construction, pursuant to which the Company agreed to provide a repayment guarantee whereas Tian Shan Real Estate agreed to provide a repayment guarantee and charge over its investment properties as set out in note 13(c), in favour of a banking facility for the aggregate maximum amount of RMB27,000,000 granted to Tianshan Construction. Under the guarantee, the Company and Tian Shan Real Estate shall unconditionally guarantee to pay the indebtedness, including: (i) the principal amount of the facility; (ii) the accrued interest during the term of facility and overdue interest that may incurred; and (iii) any expenses and fees incurred by the bank to enforce the guarantee.

As at 31 December 2017, the aggregate amount drawn under the banking facility by Tianshan Construction amounted to RMB20,000,000. The guarantee amount represents the potential maximum exposure of the Group in accordance with the above guarantees.

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31 MATERIAL RELATED PARTY TRANSACTIONS

In addition to the balances and transactions disclosed elsewhere in the financial statements, the Group had the following significant transactions with related parties:

(a) Transactions with the Group's affiliated companies and their directors

	2017 RMB'000	2016 RMB'000
Construction cost (note (i))	505,103	570,667
Rental expense (note (ii))	386	386
Guarantee fee income (note (iii))	(761)	(549)
Guarantees provided by a director of the Company for the Group's bank and other loans at the end of the reporting period	5,235,257	2,967,508

Notes:

- (i) The Group received construction services rendered by Tianshan Construction, a connected person of the Group. The directors consider that the terms of such work were carried out on normal commercial terms and in the ordinary course of the Group's business, except for a longer credit term granted to the Group.
- (ii) The balance represents rental expenses paid to Tianshan Construction for office and staff quarter occupied by the Group.
- (iii) The balance represents the guarantee fee received from Tianshan Construction in respect of the investment properties of the Group secured against a banking facility of Tianshan Construction as set out in note 13(c).
- (iv) The Group received property management services in relation to the unsold properties from Shijiazhuang Tian Shan Property Management Company Limited, a company wholly owned by the controlling shareholders of the Group, with no consideration.
- (v) The Group was granted a license to use the trademarks "Tian Shan" pursuant to the relevant trademark licence agreement entered into between Hebei Tianshan Industrial Group Company Limited, a company wholly owned by the controlling shareholders of the Group as licensor and Tian Shan Real Estate, a subsidiary of the Group as licensee at nil consideration.

(b) Key management personnel remuneration

Key management personnel are those persons holding positions with authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, including the Group's directors.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

31 MATERIAL RELATED PARTY TRANSACTIONS (Continued)

(b) Key management personnel remuneration (Continued)

Remuneration for key management personnel, including amounts paid to the Company's directors as disclosed in note 9, and certain of the highest paid employees as disclosed in note 10, is as follows:

	2017 RMB'000	2016 RMB'000
Salaries, wages and other benefits	18,159	16,896
Contributions to defined contribution retirement plan	132	81
	18,291	16,977

Total remuneration is included in "Staff costs" (see note 6(b)).

(c) Applicability of the Listing Rules relating to connected transactions

The related party transactions in note 31(a) constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. Except related party transactions in respect of rental expense and guarantee provided by a director of the Company, which are exempt from the disclosure requirements in Chapter 14A of the Listing Rules under Rule 14A.76(1) and Rule 14A.90, the disclosures required by Chapter 14A of the Listing Rules are provided in the Reports of the Directors.

32 ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Key sources of estimation uncertainty are as follows:

(a) Provision for completed properties held for sale, properties held for future development and properties under development for sale

The Group's completed properties held for sale and properties held for future development and properties under development for sale are stated at the lower of cost and net realisable value. Based on the Group's recent experience and the nature of the subject properties, the Group makes estimates of the selling prices, the costs of completion in case for properties under development for sale, and the costs to be incurred in selling the properties based on prevailing market conditions.

Notes to the financial statements

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32 ACCOUNTING ESTIMATES AND JUDGEMENTS *(Continued)*

(a) Provision for completed properties held for sale, properties held for future development and properties under development for sale *(Continued)*

If there is an increase in costs to completion or a decrease in net sales value, additional provision for completed properties held for sale, properties held for future development and properties under development for sale may be required. Such provision requires the use of judgement and estimates. Where the expectation is different from the original estimate, the carrying value and provision for properties in the periods in which such estimate is changed will be adjusted accordingly.

In addition, given the volatility of the PRC property market and the unique nature of individual properties, the actual outcomes in terms of costs and revenue may be higher or lower than estimated at the end of reporting period. Any increase or decrease in the provision would affect profit or loss in future years.

(b) Impairment provision for buildings and construction in progress

As explained in note 2(h), the Group makes impairment provision for the buildings and construction in progress taking into account the Group's estimates of the recoverable amount from such properties. The recoverable amounts have been determined based on value-in-use calculations, taking into account the latest market information and past experience. These calculation and valuations require the use of judgement and estimates.

Given the volatility of the PRC property market, the actual recoverable amount may be higher or lower than estimated at the end of reporting period. Any increase or decrease in the provision would affect profit or loss in future years.

(c) Impairment for trade and other receivables

The Group estimates impairment losses for trade and other receivables resulting from the inability of the customers to make the required payments. The Group bases the estimates on the aging of the trade and loan receivable balance, customer credit-worthiness, and historical write-off experience. If the financial condition of the customers were to deteriorate, actual write-offs would be higher than estimated.

(d) PRC Corporate Income Tax and PRC Land Appreciation Tax

As explained in note 7, the Group is subject to PRC Corporate Income Tax under actual taxation method and PRC Land Appreciation Tax under either authorised taxation method or actual taxation method in different jurisdictions. Significant judgement is required in determining the level of provision, as the calculations of which depend on the ultimate tax determination and are subject to uncertainty. The adoption of different methods may also affect the level of provision. When the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax provision in the period in which such determination is made.

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(Expressed in Renminbi unless otherwise indicated)

32 ACCOUNTING ESTIMATES AND JUDGEMENTS *(Continued)*

(e) Recognition and allocation of construction cost on properties under development

Development costs of properties are recorded as properties under development during the construction stage and will be transferred to profit or loss upon the recognition of sale of the properties. Before the final settlement of the development costs and other costs relating to the sale of the properties, these costs are accrued by the Group based on management's best estimate.

When developing properties, the Group typically divides the development projects into phases. Specific costs directly related to the development of a phase are recorded as the cost of such phase. Costs that are common to phases are allocated to individual phases based on the estimated market value of each phase as a percentage of the total estimated market value of the entire project, or if the above is not practicable, the common costs are allocated to individual phases based on construction area.

Where the final settlement of costs and the related cost allocation is different from the initial estimates, any increase or decrease in the development costs and other costs would affect the profit or loss in future years.

(f) Valuation of investment properties

All investment properties of the Group are revalued as at the end of reporting period by independent professionally qualified valuers, on an open market value basis. The completed investment properties are valued by reference to the net income and allowance for reversionary income potential.

The assumptions adopted in the property valuations are based on the market conditions existing at the end of reporting period, with reference to current market sale prices for similar properties in the same location and condition and the appropriate capitalisation rate.

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33 COMPANY-LEVEL STATEMENT OF FINANCIAL POSITION

	Note	2017 RMB'000	2016 RMB'000
Non-current asset			
Investment in subsidiaries	14	1,404,146	1,076,870
Current assets			
Receivables		25,299	23,447
Cash and cash equivalents		98,283	41,845
		123,583	65,292
Current liabilities			
Other loans – secured		335,087	–
Payables		27,820	12,101
Promissory notes	26	167,544	–
Bond payables	27	31,498	1,784
		561,949	13,885
Net current (liabilities)/assets		(438,367)	51,407
Total assets less current liability		965,779	1,128,277
Non-current liabilities			
Other loans – secured		343,464	490,508
Promissory notes	26	112,715	178,367
Bond payables	27	380,492	314,460
		836,671	983,335
NET ASSETS		129,108	144,942
CAPITAL AND RESERVES			
Share capital	20	87,186	87,186
Reserves	21(a)	41,922	57,756
TOTAL EQUITY		129,108	144,942

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34 IMMEDIATE AND ULTIMATE CONTROLLING PARTY

As at 31 December 2017, the directors consider the immediate parent and ultimate controlling party of the Group to be Neway Enterprises Limited, a company incorporated in British Virgin Islands, which does not produce financial statements available for public use.

35 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2017

Up to the date of issue of these financial statements, the IASB has issued a number amendments, new standards and interpretations which are not yet effective for the year ended 31 December 2017 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group.

	Effective for accounting periods beginning on or after
IFRS 9, <i>Financial instruments</i>	1 January 2018
IFRS 15, <i>Revenue from contracts with customers</i>	1 January 2018
Amendments to IFRS 2, <i>Share-based payment: Classification and measurement of share-based payment transactions</i>	1 January 2018
Amendments to IAS 40, <i>Investment property: Transfers of investment property</i>	1 January 2018
IFRIC 22, <i>Foreign currency transactions and advance consideration</i>	1 January 2018
IFRS 16, <i>Leases</i>	1 January 2019
IFRIC 23, <i>Uncertainty over income tax treatments</i>	1 January 2019

The Group is in process of making an assessment of what the impact of these amendments, new standards and interpretations is expected to be in the period of initial application. So far the Group has identified some aspects of the new standards which may have a significant impact on the consolidated financial statements. Further details of the expected impacts are discussed below. While the assessment has been substantially completed for IFRS 9 and IFRS 15, the actual impacts upon the initial adoption of the standards may differ as the assessment completed to date is based on the information currently available to the Group, and further impacts may be identified before the standards are initially applied in the Group's interim financial report for the six months ended 30 June 2018. The Group may also change its accounting policy elections, including the transition options, until the standards are initially applied in that financial report.

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35 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2017 *(Continued)*

IFRS 9, Financial instruments

IFRS 9 will replace the current standard on accounting for financial instruments, IAS 39, Financial instruments: Recognition and measurement. IFRS 9 introduces new requirements for classification and measurement of financial assets, including the measurement of impairment for financial assets and hedge accounting. On the other hand, IFRS 9 incorporates without substantive changes the requirements of IAS 39 for recognition and derecognition of financial instruments and the classification and measurement of financial liabilities.

IFRS 9 is effective for annual periods beginning on or after 1 January 2018 on a retrospective basis. The Group plans to use the exemption from restating comparative information and will recognise any transition adjustments against the opening balance of equity at 1 January 2018.

Expected impacts of the new requirements on the Group's financial statements are as follows:

(a) Classification and measurement

IFRS 9 contains three principal classification categories for financial assets: measured at (1) amortised cost, (2) fair value through profit or loss (FVTPL) and (3) fair value through other comprehensive income (FVTOCI):

- The classification for debt instruments is determined based on the entity's business model for managing the financial assets and the contractual cash flow characteristics of the asset. If a debt instrument is classified as FVTOCI then interest revenue, impairment and gains/losses on disposal will be recognised in profit or loss.
- For equity securities, the classification is FVTPL regardless of the entity's business model. The only exception is if the equity security is not held for trading and the entity irrevocably elects to designate that security as FVTOCI. If an equity security is designated as FVTOCI then only dividend income on that security will be recognised in profit or loss. Gains, losses and impairments on that security will be recognised in other comprehensive income without recycling.

The Group has assessed that its financial assets currently measured at amortised cost and FVTPL will continue with their respective classification and measurements upon the adoption of IFRS 9.

The classification and measurement requirements for financial liabilities under IFRS 9 are largely unchanged from IAS 39, except that IFRS 9 requires the fair value change of a financial liability designated at FVTPL that is attributable to changes of that financial liability's credit risk to be recognised in other comprehensive income (without reclassification to profit or loss). The Group currently does not have any financial liabilities designated at FVTPL and therefore this new requirement will not have any impact on the Group on adoption of IFRS 9.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

35 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2017 (Continued)

IFRS 9, Financial instruments (Continued)

(b) Impairment

The new impairment model in IFRS 9 replaces the “incurred loss” model in IAS 39 with an “expected credit loss” model. Under the expected credit loss model, it will no longer be necessary for a loss event to occur before an impairment loss is recognised. Instead, an entity is required to recognise and measure either a 12-month expected credit loss or a lifetime expected credit loss, depending on the asset and the facts and circumstances. Based on a preliminary assessment, if the Group were to adopt the new impairment requirements at 31 December 2017, accumulated impairment loss at that date would not increase as compared with that recognised under IAS 39.

IFRS 15, Revenue from contracts with customers

IFRS 15 establishes a comprehensive framework for recognising revenue from contracts with customers. IFRS 15 will replace the existing revenue standards, IAS 18, Revenue, which covers revenue arising from sale of goods and rendering of services, and IAS 11, Construction contracts, which specifies the accounting for revenue from construction contracts.

Based on the assessment completed to date, the Group has identified the following areas which are expected to be affected:

(a) Timing of revenue recognition

The Group’s revenue recognition policies are disclosed in note 2(r). Currently, revenue arising from the sale of properties held for sale is recognised when the risks and rewards of ownership have been transferred to the buyers.

Under IFRS 15, revenue is recognised when the customer obtains control of the promised good or service in the contract. IFRS 15 identifies 3 situations in which control of the promised good or service is regarded as being transferred over time:

- (a) When the customer simultaneously receives and consumes the benefits provided by the entity’s performance, as the entity performs;
- (b) When the entity’s performance creates or enhances an asset (for example work in progress) that the customer controls as the asset is created or enhanced;
- (c) When the entity’s performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

35 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2017 *(Continued)*

IFRS 15, Revenue from contracts with customers *(Continued)*

(a) Timing of revenue recognition (Continued)

If the contract terms and the entity's activities do not fall into any of these 3 situations, then under IFRS 15 the entity recognises revenue for the sale of that good or service at a single point in time, being when control has passed. Transfer of risks and rewards of ownership is only one of the indicators that will be considered in determining when the transfer of control occurs.

The Group has assessed that the new revenue standard is not likely to have significant impact on how it recognises revenue from the sale of properties held for sale. Currently the Group's property development activities are mainly carried out in the major cities of the Bohai Economic Ring in Mainland China. Taking into account the contract terms, the Group's business practice and the legal and regulatory environment, the Group has assessed that its property sales contracts will not meet the criteria for recognising revenue over time and therefore revenue from property sales will continue to be recognised at a point in time.

(b) Significant financing component

IFRS 15 requires an entity to adjust the transaction price for the time value of money when a contract contains a significant financing component, regardless of whether the payments from customers are received significantly in advance or in arrears.

Currently, the Group would only apply such a policy when payments are significantly deferred, which is currently not common in the Group's arrangements with its customers. Currently, the Group does not apply such a policy when payments are received in advance.

Advance payments are common in the Group's arrangements with its customers, when residential properties are marketed by the Group while the property is still under construction. In this situation, the Group may offer buyers a discount compared to the sales price payable, provided the buyer agrees to pay the balance of the purchase price early.

In assessing whether such advance payments schemes include a significant financing component, the Group has considered the difference between the discounted price offered to those customers and the cash selling price, and the length of time between the payment date and the date of transferring the properties (i.e. the date when the customers obtain control of the properties) based on the typical arrangements entered into with the customers.

Notes to the financial statements

(Expressed in Renminbi unless otherwise indicated)

35 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2017 (Continued)

IFRS 15, Revenue from contracts with customers (Continued)

(b) Significant financing component (Continued)

Where such advance payment schemes include a significant financing component, the transaction price will need to be adjusted to separately account for this component. Such adjustment will result in interest expense being recognised to reflect the effect of the financing benefit obtained from the customers during the period between the payment date and the completion date of legal assignment, with a corresponding increase to revenue on sale of properties recognised when control of the completed property is transferred to the customer. However, the actual extent of impact of this new accounting policy will also depend on whether and by how much such interest expense can be capitalised as part of the cost of the properties under IAS 23, Borrowing costs. If the interest expense is to be capitalised until the construction work is completed, then this new accounting policy will not have a material impact on the Group's net profits during the construction period and gross profit from the sales of properties. The Group is in the process of assessing the implication of the significant financing component identified from the property sales on its capitalisation policy.

(c) Sales with a right of return

Currently when the customers are allowed to return the properties, the Group estimates the level of returns and makes an adjustment against revenue and cost of sales.

The Group has assessed that the adoption of IFRS 15 will not materially affect how the Group recognises revenue and cost of sales when the customers have a right of return. However, the new requirement to recognise separately a return asset for the products expected to be returned will impact the presentation in the consolidated statement of financial position as the Group currently adjusts the carrying amounts of inventory for the expected returns, instead of recognising a separate asset.

(d) Contract assets

Certain costs incurred for obtaining a pre-sale property contract (e.g. sale commission), which is currently expenses off in profit or loss directly, will be eligible for capitalisation under IFRS 15 and match with revenue recognition pattern of related contract in the future.

The Group plans to elect to use the cumulative effect transition method for the adoption of IFRS 15 and will recognise the cumulative effect of initial application as an adjustment to the opening balance of equity at 1 January 2018. As allowed by IFRS 15, the Group plans to apply the new requirements only to contracts that are not completed before 1 January 2018.

The estimated impact on retained profits at 1 January 2018 as a result of changes in accounting for sales commission is an increase of approximately RMB71,033,000. The impact of these changes on other items in the consolidated statement of financial position is a new contract asset.

Particular of Properties

A. PROPERTIES UNDER DEVELOPMENT

	Name of property	Location	Type	Approximate total site area (sq.m.)	Approximate areas under development (sq.m.)	Stage of completion	Percentage of interest attributable to the Group	Estimated project completion date
1	Yuanshi • Tian Shan Waterside view	Changshan Road, Yuanshi Country, Shijiazhuang City, Hebei Province, China	Residential	11,567	13,346	Superstructure	100%	December 2019
2	Tianjin • Tian Shan Waterside View	Tian Shan Road, Xiaozhan Town, Jinnan District, Tianjin, China	Residential/commercial	339,468	238,126	Superstructure	100%	December 2019
3	Tian Shan • Longhu Wan	The South coast of Panlong Lake, Yuanshi Country, Shijiazhuang City, Hebei Province, China	Residential/commercial	65,333	3,137	Foundation	100%	December 2019
4	Tian Shan • Science and Technology Industrial Park	No.319, Xiangjing Road, Hi-tech Industry Development Zone, Shijiazhuang City, Hebei Province, China	Industrial	10,962	83,500	Superstructure	100%	December 2018
5	Tianjin • Tian Shan Industry Park	Westside of Tianjin-Shantou Expressway, Xiqing District, Tianjin, China	Industrial	183,983	183,983	Foundation	100%	December 2019
6	Tian Shan • Galaxy Plaza	To the south of Changjiang Avenue and to the east of Qinling Street, Hi-tech Industry Zone, Shijiazhuang City, Hebei Province, China	commercial	39,726	160,977	Superstructure	100%	December 2018
7	Tian Shan • Tinglan Residence	To the east of Qilian street and to the north of Minjiang Road, Hi-tech industry Zone Shijiazhuang City, Hebei Province, China	Residential	50,435	84,858	Superstructure	100%	December 2018
8	Tian Shan • Yifang Centre	To the south of Yunnan Road and to the east of Beijing south street Zhengding New district, Shijiazhuang City, Hebei Province, China	commercial	47,176	115,964	Superstructure	100%	December 2019
9	Zhengding • Tian Shan Auspicious Lake	To the north of YingXu Road and to the west of Qingbiao Street Zhengding new district, Shijiazhuang City, Hebei Province, China	Residential	61,377	13,854	Superstructure	100%	December 2018
10	Xingtai • Tian Shan Industrial Park	To the south of Rongtai Street and to the east of Jianye Road, Xingtai City, Hebei Province, China	Industrial	76,436	7,536	Superstructure	100%	December 2018

Particular of Properties

	Name of property	Location	Type	Approximate total site area (sq.m.)	Approximate areas under development (sq.m.)	Stage of completion	Percentage of interest attributable to the Group	Estimated project completion date
11	Yinchuan • Tian Shan Auspicious Lake	To the east of Qinshui South street and to the south of Nantang Lane, Jinfeng District, Yinchuan City, Ningxia Hui Autonomous Region, China	Residential	117,389	198,486	Superstructure	100%	December 2019
12	Yinchuan • Tian Shan Lan An	To the east of Planning Road and to the south of Xingyuan Road, Xingqing District, Yinchuan City, Ningxia Hui Autonomous Region, China	Residential	313,292	252,787	Superstructure	100%	October 2020
13	Ninxia Tian Shan Waterpark • Huanghe Pearl	To the north of Jinghe Road and to the west of Binhe Travel Road Xingqing Binhe New District, Yinchuan City, Ningxia Hui Autonomous Region, China	Comprehensive entertainment	450,569	216,076	Foundation	100%	December 2020
14	Tian Shan • Ambassador House	To the west of Kunlun street and to the north of Xiangjiang Road, Hi-tech District, Shijiazhuang City, Hebei Province, China	Residential/commercial	119,141	340,884	Superstructure	100%	December 2019
15	Zanhuang • Tian Shan Industrial Park	Wumashan Industrial Zone, Zanhuang Country, Shijiazhuang City, Hebei Province, China	Industrial	286,251	–	Foundation	100%	December 2018
16	Xingtai • Tian Shan Auspicious Lake	No.508, Xinhua South Road, Qiaodong District, Xingtai City, Hebei Province, China	Residential/commercial	36,970	82,004	Foundation	100%	September 2021
17	Tian shan • Galaxy Mansion	Longhe Economic Development Zone, Langfong City, Hebei Province, China	commercial	14,313	35,783	Superstructure	100%	October 2020
18	Laiyin • Tian Shan Auspicious Lake	To the Northwest intersection of Pingan Street and Xianghe Road Nanhe Country, Xingtai City, Hebei Province, China	Residential	46,666	131,268	Foundation	60%	May 2020
19	Xingtai • Tian Shan Auspicious Lake II	Economic Development Zone, Xintai City, Hebei Province, China	Residential	30,842	–	Foundation	95%	October 2020
20	Wan Chuang • Smart City	To the Southeast intersection of Xinhua street and Tuanjie Road, Feixiang Economic Development Zone, Handan City, Hebei Province, China	commercial	14,422	–	Foundation	100%	November 2018
21	Land lot no. 8 of Zhengding	To the east of Linji Street and to the north of Dongguan Road, Zhengding New District, Shijiazhuang City, Hebei Province, China	Residential	60,455	–	Foundation	100%	June 2020

Particular of Properties

	Name of property	Location	Type	Approximate total site area (sq.m.)	Approximate areas under development (sq.m.)	Stage of completion	Percentage of interest attributable to the Group	Estimated project completion date
22	Land lot no. 10 of Zhengding	To the east of Taihang north Street and to the north of Yingxu Road, Zhengding New District, Shijiazhuang City, Hebei Province, China	Residential	46,521	–	Foundation	100%	December 2019
23	Land lot no. 11 of Zhengding	To the north of Yingxu Road and to the west of Olympic Sport Street, Zhengding New District, Shijiazhuang City, Hebei Province, China	Residential	46,601	–	Foundation	100%	December 2019
24	Zhengding Fei Li Mansion	To the north of Hengshan west Road and to the west of Station street, Zhengding Country, Shijiazhuang City, Hebei Province, China	Residential	23,177	–	Foundation	100%	December 2020
25	Tian Shan • Xiyue Residence	To the west of Chaiwu Street and to the South of Hongda Road, Luancheng District, Shijiazhuang City, Hebei Province, China	Residential	63,643	–	Foundation	51%	June 2020
26	Tian Shan • The Gate of the World (land lot no. 15)	The Hi-tech Industrial Development Zone, Shijiazhuang City, Hebei Province, China	commercial	63,663	–	Foundation	100%	December 2025
27	Tian Shan • The Gate of the World (land lot no. 27)	The Hi-tech Industrial Development Zone, Shijiazhuang City, Hebei Province, China	commercial	60,187	–	Foundation	100%	December 2026
28	Tian Shan • The Gate of the World (land lot no. 28)	The Hi-tech Industrial Development Zone, Shijiazhuang City, Hebei Province, China	commercial	58,654	265,200	Superstructure	100%	December 2021
29	Land lot no. 2017003 Shijiazhuang	The Hi-tech Industrial Development Zone, Shijiazhuang City, Hebei Province, China	Residential	4,953	–	Foundation	100%	May 2020
Total				2,744,122	2,427,769			

Particular of Properties

B. PROPERTIES HELD FOR INVESTMENT

	Name of property	Location	Type	Approximate gross floor area (sq.m.)	Percentage of interest attributable to the Group	Lease term
1	Tian Shan • Waterside View	No.218 Zhu Feng Street, Shijiazhuang City, Hebei Province, China	Commercial	9,672	100%	Medium term
2	Tian Shan Science and Technology Industrial Park	No.319 Xiangjiang Road, Hi-tech Industrial Development Zone, Shijiazhuang City, Hebei Province, China	Apartment	53,145	100%	Medium term
3	Tian Shan • Contemporary Nobel Territory	No.9 Juxin Road, Shijiazhuang City, Hebei Province, China	Commercial	5,585	100%	Medium term
4	Tian Shan Science and Technology Industrial Park	No.319 Xiangjiang Road, Hi-tech Industrial Development Zone, Shijiazhuang City, Hebei Province, China	Commercial	10,994	100%	Medium term
5	Luancheng Tian Shan logistics Base	East of Chengshang Village, Yehe Town, Luancheng Country Shijiazhuang City, Hebei Province, China	Commercial	4,645	100%	Medium term
6	Tian Shan • Jiu Feng	Jiantong Tanan Road, Shijiazhuang City, Hebei Province, China	Commercial	795	100%	Medium term
7	Sanhe Tian Shan International Business Base	Yanjiao Economic Technical Development Zone, Sanhe City, Hebei Province, China	Apartment	18,210	100%	Medium term
8	Sanhe Tian Shan International Business Base	Yanjiao Economic Technical Development Zone, Sanhe City, Hebei Province, China	Commercial	5,939	100%	Medium term
9	Sanhe Tian Shan International Business Base	Yanjiao Economic Technical Development Zone, Sanhe City, Hebei Province, China	Commercial	6,030	100%	Medium term
10	Tianjin • Tian Shan Waterside view	Tian Shan Road, Xiaozhan Town, Tianjin City, China	Commercial	1,188	100%	Medium term
11	Tianjin • Tian Shan Waterside view	Tian Shan Road, Xiaozhan Town, Tianjin City, China	Commercial	21,574	100%	Long term
Total				137,777		

Particular of Properties

C. PROPERTIES HELD FOR SALE

	Name of property	Location	Type	Approximate gross floor area (sq.m.)	Approximate number of car parking spaces	Percentage of interest attributable to the Group	Lease term
1	Tian shan • Contemporary Noble Territory	No. 9 Juxin Road, Shijiazhuang, Hebei Province, China	Residential	4,791	–	100%	Long term
2	Tianjin • Tian Shan Waterside view	Xiaozhan Town, Jinnan District, Tianjin, China	Residential/ commercial	91,564	975	100%	Long term
3	Chengde • Tian Shan Waterside view	Huoyaoku Gou Kou, Cuiqiao Road, Shuangqiao District, Chengde City, Hebei Province, China	commercial	6,405	–	100%	Medium term
4	Than Shan • Watersider view	No. 218 Zhufeng Avenue, Shijiazhuang, Hebei Province, China	Residential	666	–	100%	Long term
5	Tian shan • Longhu Wan	The south coast of Panlong Lake, Yuanshi County, Shijiazhuang, Hebei Province, China	Residential	15,734	–	100%	Long term
6	Yuanshi • Tian Shan Waterside view	Changshan Road, Yuanshi County, Shijiazhuang City, Hebei Province, China	Residential	21,477	–	100%	Long term
7	Weihai • Tian shan Contemporary Noble Territory	Wendeng Economics Development Zone, Shandong Province, China	Residential/ commercial	14,030	429	100%	Medium term
8	Weihai • Tian Shan Waterside View	Wendeng City, Shandong Province, China	Residential/ commercial	25,889	282	100%	Medium term
9	Weihai • Tian shan International Enterprises Base	Wendeng Economics Development Zone, Shandong Province, China	Industrial	18,280	–	100%	Medium term
10	Tian Shan Auspicious Lake	Intersection of Xiangjiang Road and Kunlun Street, Shijiazhuang City, Hebei Province, China	Residential/ commercial	44,171	831	100%	Long term
11	Xihu Lanan	Intersection of Xiangjiang Road and Kunlun Street, Shijiazhuang City, Hebei Province, China	Residential/ commercial	13,713	351	100%	Long term
12	Ninjin • Tian Shan Waterside View	Intersection of Tianbao Street and Xinxing Road, Ningjin City, Hebei Province, China	Residential/ commercial	10,643	–	100%	Long term

Particular of Properties

	Name of property	Location	Type	Approximate gross floor area (sq.m.)	Approximate number of car parking spaces	Percentage of interest attributable to the Group	Lease term
13	Tian Shan Waterside View	To the south of Minjiang Road and to the east of Jingzhu east Road, Hi-tech District, Shijiazhuang, Hebei Province, China	Residential	1,144	4	100%	Long term
14	Yuanshi Industrial Park	Nan Bai Lou, Yuanshi County, Shijiazhuang City, Hebei Province, China	Industrial	3,820	–	100%	Long term
15	Sanhe • Tian Shan International Enterprises Base	Yanjiao Economic Technical Development Zone, Sanhe City, Hebei Province, China	Industrial	4,273	–	100%	Medium term
16	Tian shan science and Technology Industrial Park	No. 319 Xiangjiang Road, Hi-tech Industry Development Zone, Shijiazhuang, Hebei Province, China	Industrial	37,698	334	100%	Medium term
17	Tianjin • Tian Shan Waterside View	Xiaozhan Town, Jinnan District, Tianjin, China	Residential/ commercial	6,469	–	100%	Long term
18	Tian Shan • Jiu Feng	Tanan Lu Kou, Jiantong Street, Shijiazhuang City, Hebei Province, China	Residential/ commercial	41,106	1,218	100%	Long term
19	Tian Shan • Galaxy plaza	To the south of Changjiang Avenue, to the east of Qinling Street, and to the west of Taihang Street, Hi-tech District, Shijiazhuang, Hebei Province, China	commercial	14,849	825	100%	Medium term
20	Then Shan • Ting Lan Residence	To the east of Qilian Street and to the north of Minjiang Road, Hi-tech District, Shijiazhuang, Hebei Province, China	Residential	1,117	192	100%	Long term
21	Chengde • Tian Shan Waterside view	Huoyaoku Gou Kou, Cuiqiao Road, Shuangqiao District, Chengde City, Hebei Province, China	commercial	9,762	171	100%	Long term
22	Tian Shan Zhi Gu	To the east of Taxi Avenue, Shijiazhuang Economic Technical Development Zone, Hebei Province, China	Industrial	134,263	–	100%	Medium term
23	Tian Shan • Yi Fang Centre	To the south of Yunnan Road and to the east of Beijingnan Avenue, Zhengding New District, Shijiazhuang, Hebei Province, China	commercial	–	258	100%	Medium term
24	Zhengding • Tian Shan Auspicious Lake	Zhengding new district, Shijiazhuang City, Hebei Province, China	Residential	11,264	19	100%	Long term
25	Tian shan • Ambassador House	To the west of Kunlun Street and to the north of Xiangjiang Road, Hi-tech District Shijiazhuang City, Hebei Province, China	Residential/ commercial	11,389	357	100%	Long term
Total				544,517	6,246		

Financial Summary

CONSOLIDATED INCOME STATEMENT

	Year ended 31 December				2017 RMB'000
	2013 RMB'000	2014 RMB'000	2015 RMB'000	2016 RMB'000	
Revenue	2,762,697	2,416,825	2,333,037	3,816,530	4,982,704
Cost of sales	(2,000,781)	(1,525,157)	(1,583,624)	(2,954,306)	(3,813,330)
Gross profit	761,916	891,668	749,413	862,224	1,169,374
Other income	10,827	14,233	6,267	18,481	28,858
Selling and marketing expenses	(224,931)	(164,969)	(174,656)	(258,416)	(322,849)
Administrative expenses	(176,362)	(168,750)	(186,171)	(283,580)	(329,427)
Profit from operations	371,450	572,182	394,853	338,709	545,956
Finance income	5,478	6,209	19,452	40,732	27,151
Finance expenses	(15,415)	(41,474)	(73,367)	(74,453)	(91,142)
Net finance expenses	(9,937)	(35,265)	(53,915)	(33,721)	(63,991)
Profit before change in fair value of investment properties and income tax	361,513	536,917	340,938	304,988	481,965
Increase in fair value of investment properties	52,123	49,302	6,047	9,421	3,559
Profit before taxation	413,636	586,219	346,985	314,409	485,524
Income tax	(154,852)	(304,338)	(212,515)	(194,977)	(382,317)
Profit for the year	258,784	281,881	134,470	119,432	103,207
Attributable to:					
Equity shareholders of the Company	258,784	281,881	134,470	119,432	106,790
Non-controlling interests	–	–	–	–	(3,583)
Profit for the year	258,784	281,881	134,470	119,432	103,207
Earning per share (RMB cents)					
– Basic	25.88	28.19	13.40	11.87	10.62
– Diluted	25.88	28.09	13.34	11.82	10.58

Financial Summary

CONSOLIDATED ASSETS AND LIABILITIES

	31 December				2017 RMB'000
	2013 RMB'000	2014 RMB'000	2015 RMB'000	2016 RMB'000	
Total non-current assets	1,111,436	1,212,001	1,311,847	1,250,854	1,349,676
Total current assets	7,199,090	8,652,323	11,105,855	16,528,658	21,627,691
Total assets	8,310,526	9,864,324	12,417,702	17,779,512	22,977,367
Total non-current liabilities	1,626,640	1,863,151	1,582,378	3,343,531	5,235,972
Total current liabilities	4,935,953	6,002,453	8,722,456	12,263,072	15,448,982
Total liabilities	6,562,593	7,865,604	10,304,834	15,606,603	20,684,954
Net assets	1,747,933	1,998,720	2,112,868	2,172,909	2,292,413