

# 中國宏泰產業市鎮發展有限公司 China VAST Industrial Urban Development Company Limited

(incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)

Stock code 股份代號: 6166



#### About us

Founded in June 1995, China VAST Industrial Urban Development Company Limited (referred to as "China VAST Development", Stock Code: 6166.HK) is one of the pioneer providers in the planning, development and operation of large-scale industrial town projects. Riding on its experience in property development accumulated in the initial stage, China VAST Development was transformed into a pioneer in new urbanization construction in 2005. The Company has been committed to develop largescale industrial town projects in the strategic planning areas under the integration of Beijing-Tianjin-Hebei and "Two Horizontal & Three Vertical Urbanization Plan", demonstrating its four comparative advantages including: unique abilities in industrial town planning, designing & positioning, abilities in infrastructure investment and construction, abilities in marketing & promotion, and related auxiliary facilities for logistics, residential & commercial properties. Through cooperation with local governments under long-term agreements, unlike other ordinary property developers, industrial towns are designed to provide a wide spectrum of comprehensive and professional services for regional industrial development and development in towns, including planning and design, industry positioning, land preparation, infrastructure construction, marketing and promotion and related auxiliary facilities for logistics, residential and commercial properties. Currently, China VAST Development has around 60 subsidiaries including Langfang VAST Urban Development Co., Ltd., Shijiazhuang Vast Urban Development Co., Ltd., Shijiazhuang Gaocheng Vast Urban Development Co., Ltd., Ezhou Vast Urban Development Co., Ltd., Zhangjiakou Vast Industrial Urban Development Co., Ltd. and Langfang City Property Development Co., Ltd., all of which are responsible for construction and development service of different industrial towns. China VAST Development is working together with local government of Langfang, Zhangjiakou and Shijiazhuang of Hebei province, Chuzhou, Anhui province and Ezhou, Hubei province in respect of development of 10 industrial town projects with project planning areas of approximately 151.7 sq. km. Focusing on the optimization of infrastructures in the abovementioned regions, transformation of industry and construction of urbanization as well as building and realizing full integration of working and living communities for its residents, China VAST Development will spare no effort to become a leading provider and operator of industrial town in China.

### 公司簡介

中國宏泰產業市鎮發展有限公司 China VAST Industrial Urban Development Company Limited (簡稱「中國宏泰發展」,股份代號 6166.HK)始創於1995年6月,是大型產業市鎮項目規劃、開發及運營服務供應商中的先行者之一。經過初期物業開發積累的經驗,中國宏泰發展於2005年轉型為新型城鎮化建設的先行者,長期致力於京津冀一體化和「兩橫三縱城市化」戰略布局範圍內的大型產業市鎮項目開發,具備了獨特的產業市鎮規劃、設計和定位能力,基礎設施投資建設能力,招商引資能力,配置物流、居住及商業物業等相關輔助設施四大相對優勢。有別於其他一般的房地產開發商,產業市鎮開發主要根據長期協議與地方政府合作,為區域產業發展和市鎮開發建設提供一系列綜合、專業服務,包括:規劃設計、產業定位、土地整理、興建基礎設施、開展招商引資、配置物流、居住及商業物業等相關輔助設施。目前,中國宏泰發展旗下有廊坊市宏泰產業市鎮投資有限公司、石家莊宏泰產業市鎮發展有限公司、石家莊蒙城宏泰產業市鎮發展有限公司、鄂州宏泰產業市鎮發展有限公司、張家口宏泰產業市鎮發展有限公司及廊坊市城區房地產開發有限公司等約60家附屬企業,這些企業負責不同產業市鎮的建設和開發服務。中國宏泰發展正在與河北省廊坊市、張家口市及石家莊市、安徽省滁州市及湖北省鄂州市地方政府就10個產業市鎮項目的開發進行合作,項目規劃總面積約151.7平方公里。專注於促進上述區域的基礎設施完善、產業轉型升級和城鎮化建設,構建產城一體,實現產城融合,中國宏泰發展將全力打造成為中國領先的產業市鎮供應商及運營商。

# Contents 目錄

2	Corporate Information 公司資料
4	Financial Highlights 財務摘要
6	Chairman's Statement 主席致辭
12	Management Discussion and Analysis 管理層討論及分析
57	Biographies of Directors and Senior Managemer 董事及高級管理人員履歷
62	Corporate Governance Report 企業管治報告
71	Director's Report 董事會報告

	solidated Financial Statements 財務報表	
85	Independent Auditor's Report 獨立核數師報告	
90	Consolidated Statement of Profit or Loss and Other Comprehensive Income 綜合損益及其他綜合收益表	
91	Consolidated Statement of Financial Position 綜合財務狀況表	
93	Consolidated Statement of Changes in Equity 綜合權益變動表	
94	Consolidated Statement of Cash Flows 綜合現金流量表	
97	Notes to the Consolidated Financial Statements 綜合財務報表附註	
220	Five Year Financial Summary 五年財務資料概要	

### Corporate Information 公司資料

#### **Executive Directors**

Mr. Wang Jianjun (Chairman and President)

Mr. Yang Yun (Vice President)

Mr. Wang Yagang (Vice President)

Mr. Huang Peikun (Chief Financial Officer)

Ms. Wang Wei

#### **Non-Executive Director**

Ms. Zhao Ying

#### **Independent Non-Executive Directors**

Dr. Wong Wing Kuen, Albert

Ms. Hsieh Yafang

Professor Wang Yijiang

#### **Audit Committee**

Dr. Wong Wing Kuen, Albert (Chairman)

Ms. Hsieh Yafang

Professor Wang Yijiang

#### **Remuneration Committee**

Professor Wang Yijiang (Chairman)

Ms. Zhao Ying

Ms. Hsieh Yafang

#### **Nomination Committee**

Mr. Wang Jianjun (Chairman)

Ms. Hsieh Yafang

Professor Wang Yijiang

#### **Company Secretary**

Mr. Lam Wai Tsang

#### **Auditor**

Deloitte Touche Tohmatsu

#### **Legal Advisors**

O' Melveny & Myers (as to Hong Kong law) Conyers Dill & Pearman (Cayman) Limited

(as to Cayman Islands law)

#### **Registered Office**

Cricket Square

**Hutchins Drive** 

PO Box 2681

Grand Cayman KY1-1111

Cayman Islands

#### 執行董事

王建軍先生(主席兼總裁)

楊允先生(副總裁)

王亞剛先生(副總裁)

黃培坤先生(首席財務官)

王薇女士

#### 非執行董事

趙穎女士

#### 獨立非執行董事

王永權博士

謝亞芳女士

王一江教授

#### 審核委員會

王永權博士(主席)

謝亞芳女士

王一江教授

#### 薪酬委員會

王一江教授

趙穎女士

謝亞芳女士

#### 提名委員會

王建軍先生(主席)

謝亞芳女士

王一江教授

#### 公司秘書

林瑋錚先生

#### 核數師

德勤 • 關黃陳方會計師行

#### 法律顧問

美邁斯律師事務所(有關香港法律)

Conyers Dill & Pearman (Cayman) Limited

(有關開曼群島法律)

#### 註冊辦事處

Cricket Square

**Hutchins Drive** 

PO Box 2681

Grand Cayman KY1-1111

Cayman Islands

### Corporate Information 公司資料

### **Principal Place of Business in the PRC**

Unit 20703, Level 6
Galaxy SOHO (銀河SOHO)
No. 47 Xiaopaifang Hutong
Dongcheng District
Beijing
China

#### **Principal Place of Business in Hong Kong**

Room 1902, China Merchants Tower Shun Tak Centre 168–200 Connaught Road Central Hong Kong

#### **Principal Share Registrar and Transfer Office**

Codan Trust Company (Cayman) Limited

#### **Hong Kong Share Registrar**

Computershare Hong Kong Investor Services Limited Shops 1712–1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

#### **Principal Bankers**

Industrial Bank Co., Ltd. Langfang Branch
Bank of Hebei Langfang Branch
Industrial Commercial Bank of China Heping Road Branch
Agriculture Bank of China Jiefang Road Branch
China Development Bank

#### **Company's Website**

www.vastiud.com

#### **Stock Code**

6166

#### 中國主要營業地點

中國 北京市 東城區 小牌坊胡同47號 銀河SOHO 6層20703室

#### 香港主要營業地點

香港 干諾道中168-200號 信德中心 招商局大廈1902室

#### 主要股份過戶登記辦事處

Codan Trust Company (Cayman) Limited

#### 香港證券登記處

香港中央證券登記有限公司香港 灣仔 皇后大道東183號 合和中心17樓 1712至1716號舗

#### 主要往來銀行

興業銀行股份有限公司廊坊分行 河北銀行廊坊分行 中國工商銀行和平路支行 中國農業銀行解放道支行 國家開發銀行

#### 公司網站

www.vastiud.com

#### 股份代號

6166

### Financial Highlights 財務摘要

(in RMB'000 人民幣千元)









For the year ended 31 December 截至 12 月 31 日止年度

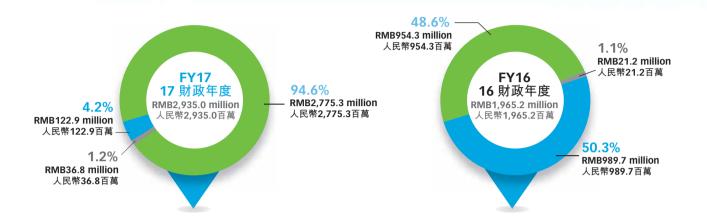
		2017 RMB 人民幣	2016 RMB 人民幣	Approximate Change % 概約變幅%
Revenue	收益	2,935.0 million 百萬	1,965.2 million 百萬	49.4
Gross profit	毛利	1,966.1 million 百萬	624.4 million 百萬	214.9
Profit before tax	除税前溢利	1,497.5 million 百萬	941.3 million 百萬	59.1
Profit for the year	年度溢利	1,080.8 million 百萬	668.4 million 百萬	61.7
Proposed final dividend	擬派末期股息(每股)	HK25 cents 港仙	HK12 cents 港仙	108.3
per share				

### Financial Highlights 財務摘要

(in RMB'000 人民幣千元)

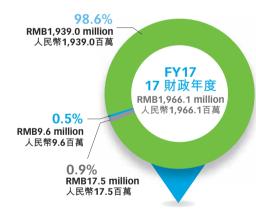
#### **Segment revenue**

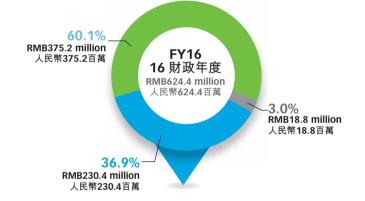
分部收益



#### **Segment gross profit**

分部毛利





- Land development 土地開發
- Property development 物業發展
- Property leasing 物業租賃



Dear Shareholders,

In this beautiful spring season, when the breeze spits green and the trees are sprouting, I am pleased to show our greatest gratitude and best wishes to all shareholders and investors on behalf of the board of directors of the Company and myself!

In 2017, China VAST achieved a record high revenue since its listing. The Company had a revenue of RMB2,935 million, representing a year-on-year increase of 49.4%; a gross profit of RMB1,966 million, representing a year-on-year increase of 214.9%; net profit of RMB1,081 million, representing a year-on-year increase of 61.7%; and basic earnings per share were RMB0.66. We maintained a rapid growth against the backdrop of the new normal and industrial transformation.

#### 親愛的各位股東:

你們好!在這春風吐綠、草木萌發的美好時節, 首先,我謹代表公司董事局並以我個人名義,向 全體股東、廣大投資者致以美好的祝福和崇高的 敬意!

2017年是宏泰發展上市以來業績再創新高的一年。公司營業收入達到人民幣2,935百萬元,同比增長49.4%;實現毛利人民幣1,966百萬元,同比增長214.9%;淨利潤人民幣1,081百萬元,同比增長61.7%;每股基本收益人民幣0.66元。在國內經濟新常態和產業轉型升級的大環境下,保持了快速增長態勢。

**Strategic cooperation and development for synchronous advancement**. In 2017, the Company entered into strategic cooperation with China Steel, HNA, China National Building Material, China Construction Eighth Engineering Division, Science Park of Shenzhen, Beijing Vanke, IAIT of Germany, IAI of Israel, Green Group of Italy, Sino-American Innovation Center and Dutch Cathay Tulip Association. Specific cooperation with these associations had been speeded up in various degrees. Focusing on the coordinated development in Beijing-Tianjin-Hebei and Yangtze River Delta Economic Zone, we actively communicated with local governments of Pingshan in Shijiazhuang, Zhangbei in Zhangjiakou, Xinglong in Chengde (Hebei); Gaochun and Zhenjiang (Jiangsu); Laohekou, Danjiangkou and Xiangyang (Hubei); Jinzhong (Shanxi); Zunyi (Guizhou); Weifang (Shandong) to develop connecting aviation park, marine airfield and tourist town projects.

戰略合作拓展同步推進。2017年公司與中鋼集團、中國海航、中建材、中建八局、深圳科技園、萬科北京、德國IAIT、以色列IAI、義大利綠色集團、中美創新中心、荷蘭國泰鬱金香協會等達成戰略合作,並不同程度地加快推進具體項目合作:圍繞京津冀及長江經濟帶,積極與河北石家莊平山、張家口張北、承德興隆;江蘇高淳、鎮江;湖北老河口、丹江口、襄陽;山西晉中;貴州遵義;山東濰坊等地政府溝通洽談,拓展對接通航園區、水上飛機、旅遊小鎮項目。

Promotion of industrial town strategy. The Company set up a joint venture with China Electronics Data. Framework agreement was signed for establishing a health medical big data center in the industrial park in Xiqing District, Tianjin. An aviation industrial park was contracted to settle in Wei County, Handan. An overall tourism development project was signed with Fengning, Chengde. The Ezhou Aviation Park cooperated with Shunfeng International was about to kickoff. A network of industrial parks is under construction. An office of China VAST was established in Houston, the US, providing a new strategic pivot for the marketing towards creative industries. At the same time, our Tron Space continued to develop in China and overseas, where Two Tron Space were set up in Zhangzhou, Fujian and Dusseldorf, Germany.

產業市鎮戰略持續推動。公司與中電數據成立合資公司,健康醫療大資料中心產業園簽約落戶天津市西青區的框架協議簽署,通航產業園簽約落戶邯鄲魏縣,與承德豐寧縣簽署旅遊整體開發專案,與順豐國際合作的鄂州國際空港城籌備啟動,產業園區正在形成網狀化佈局;宏泰美國辦事處在休斯頓技術中心正式揭牌成立,為科技創新產業招商提供了新的戰略支點;泰智會科創平台繼續發揮顯著作用,在國內外再下兩城,福建漳州泰智會落地開業,德國杜塞爾多夫泰智會掛牌。

Accelerating development of existing industrial towns. For Longhe Park, we are concentrating on the development of 10 key projects. 21 innovative and entrepreneurial projects have been successfully introduced in the SME Enterprise Base and Withub & Dreamwork. The Joyland Resort project in Gaocheng Industrial Park was under construction. Shijiazhuang General Aviation Industrial Park signed cooperation agreements with 6 companies, including Zhonghang Electronic Measuring and Shijiazhuang Huayan, during the China International General Aviation Expo, while another 3 projects with a total investment of RMB8 billion were contracted. Moreover, during Wuhan World Flight Conference, about 16 projects were signed, with a total investment of more than RMB30 billion. This strengthened the impact of China VAST brand in the general aviation field. Zhangjiakou City Modern industrial park was under construction. Ezhou Yangtze River Zhihui Port was included in the PPP project bank of the State Ministry of Finance; Shijiazhuang Aviation Town has been granted a national navigation comprehensive industry demonstration area, the first batch of featured towns in Hebei Province, and a tourism town in Hebei Province. Anci District Beitian Mancheng International Town has been awarded the first batch of pilot sports and leisure towns in China, the first batch of featured towns in Hebei Province, and a tourism town in Hebei Province.

**產業開發專案運營加速。**廊坊龍河高新區集中開 工項目10個,創新創業基地和慧谷.夢工廠成功 引進創新創業專案21個;藁城園區首開項目樂華 城·國際歡樂度假區項目順利開工;石家莊通用 航空產業園在中國國際通用航空博覽會期間與中 航電測和石家莊華燕交通科技有限公司等6家企 業簽訂合作協定,另有總投資80億元的3個專案 簽約入駐;武漢世界飛行大會實現項目簽約16 個,總投資超過300億元,在通用航空領域打響 宏泰品牌影響力; 張家口現代產業園集中開工; 鄂州長江智匯港被納入國家財政部PPP項目庫; 石家莊航空小鎮先後獲批國家級通航綜合產業示 範區、河北省首批特色小鎮和河北省旅遊特色小 鎮,安次區北田曼城國際小鎮先後獲批全國首批 運動休閒特色小鎮試點項目、河北省首批特色小 鎮和河北省旅遊特色小鎮。

Significant Progress made in construction works. Longhe Park introduced 23 industrial innovation projects such as new energy vehicles. It completed the demolition and relocation of 3 village or streets, while industrial output value and tax revenue rose to new records. For other locations, project investment and construction has achieved remarkable progress. Rapid development of bases and trunk roads were noted in Ezhou Park. Building of parks, plazas, and road infrastructures are continuing in Gaocheng Park. Planning and construction of the Tron Space in Zhangjiakou City Modern Industrial Park was initiated. We cooperated with the Langfang Municipal Party Committee and the municipal government to invest in the construction of the Rule of Law Mission Center in the Longhe Park. The construction of core business area in Longhe Park will start; The Beijing-Tianjin-Hebei International Table Tennis Exchange Center opened and the supporting functions of the park have been continuously improved.

項目開工建設進展顯著。龍河園區引進新能源汽車等23個產業創新項目,完成了3個村街整體拆遷,園區實現工業總產值和税收再創新高;外埠專案投資建設取得了實質進展,鄂州長江智匯港創新創業基地和主幹道路快速建設,藁城園區公園、廣場、道路基礎設施同步推進,張家口現代產業園泰智會科技孵化中心啟動規劃建設;配合廊坊市委、市政府在龍河園區投資代建法治宣教中心;龍河核心商務區項目開工;京津冀國際乒乓球交流中心開館,園區配套功能不斷完善。

Enhancement of corporate brand in all aspects. The Company organized major branding events such as the "5.18" high-end conference, the IAF World Flyer Conference, the China International General Aviation Expo, the establishment of Hebei Alumni Association of Cheung Kong Graduate School of Business, and the Shijiazhuang-Singapore Investment Exchange Conference, as well as seven national table tennis tournaments. We won a number of honorary titles: ranked the fourth in China's top 30 industrial real estate industry; won the "2017 Best Industrial Town Integration Enterprise in China" award; ranked sixth in the "2017 China Industrial Park Operator Top 50", winning the sub-list of "China's Best Industrial Town Developer"; won the "2017 China Best Industrial Town Developer Award" at 2017 China Urban Development Summit. At the first Hong Kong Listed Company Development Summit Forum, we won the "Top 100 Most Powerful Growth Award for Hong Kong stocks". The corporate brand continued to be enhanced. In addition, the Company released the first social responsibility report, which enabled the public to have a deeper understanding of the development of China VAST.

企業品牌形象全面提升。公司舉辦參與了「5.18」高端會議、國際航聯世界飛行者大會、中國國際通用航空博覽會、長江商學院河北校友會成立、石家莊新加坡投資交流推介會等重大品牌活動以及7項全國性乒乓球賽事:獲得多項榮譽稱號,在中國產業地產30強排名中名列第四,摘得「2017中國產城融合力最佳企業」桂冠,在「2017年度中國產業園區運營商TOP50」主榜單中位列第六位,榮獲子榜單「中國最佳產業運營發展商」稱號;在「產城融合」2017中國城市發展峰會上榮獲「2017中國最佳產業運營發展商」;在首屆香港上市公司發展高峰論壇上,榮獲「港股100強新股最具增長動力獎」,品牌美譽度不斷擴大。公司發佈了第一份社會責任報告,使公眾對宏泰發展有了更加深入的瞭解。

**Efforts for community**. The Company set up a designated area for the Party in the China VAST exhibition hall in the law enforcement mission center in Langfang as well as in China VAST Building. We made a donation of RMB2 million to the Cheung Kong Education Development Foundation for cultivating leading talents in the "Belt and Road Initiative", fully demonstrating that China VAST did not forget the community during its development. This earned us good reputation and social influence.

Strong determination and gradual development lead to success.

The achievement of these results is the result of the joint efforts of the Company's board of directors, senior management team and all employees. It also benefits from the full support of all shareholders, investors and the community.

Looking back the past for a brighter future. In 2018, all work has been fully started. The Company will continue to uphold its business philosophy of "steady investment, rapid development, fine management, and quality improvement". We will stress our priority in industrial town development, and strengthen industrial town operations, striving to achieve sustained growth in business performance and optimization of business structure.

社會公益事業傾力而為。公司在廊坊法治宣教中心宏泰展廳設置黨建專區,並在中國宏泰發展大廈專門設立黨建展廳;向長江教育發展基金會捐贈200萬元,專門用於培養「一帶一路」領軍人才,充分顯示了宏泰發展在新時代不忘回報社會、全心投入光彩事業的義舉風範,贏得了良好的口碑和社會影響力。

砥礪前行,行穩致遠。這些業績的取得,是公司董事會、高管團隊和全體員工共同努力的結果, 也得益於全體股東、廣大投資者和社會各界的鼎力支持。

回顧過去是為了更好地走向未來。2018年各項工作已全面開展,公司將繼續保持「穩健投資、快速發展、精細經營、提升品質」的經營思路,落實產業優先,堅定產業運營,力爭實現經營業績的持續增長與業務結構的優化升級。



Reserving resources for general aviation industry to create "General Aviation + Tourism" model. We will develop the "General Aviation + Tourism" model in Hebei Province, by connecting with domestic and internationally renowned research institutions, general aviation industry alliances and high-quality enterprises, with Shijiazhuang as the center region, focusing on air travel in Handan, Zhangjiakou, Chengde and other cities, and radiating to Beijing-Tianjin-Hebei and northern China. A one-hour tourism circle, a one-hour commuter circle and a one-hour business circle are constructed. On the basis of the first "1+6" marine airfield network in Hubei Province, we will continue to build a batch of marine airfields around Yichang, Xiangyang, Shiyan, and Jingzhou in the "two laps and two belts". By applying the "General Aviation+" model and using local tourism resources, we will build coastal waterfront tourist towns with local characteristics.

Integration of innovation and high-end industrial resources. The first is to start the tourism industry projects by constructing a platform for cultural performances to develop tourism. We will try to integrate the cultural tourism resources in Beitian Mancheng, Zhangbei, and Chengde, by using landscapes, architecture, networks and other carriers, through investors, developers and operations management, to promote the transformation of traditional industries, stimulate the urban consumer market, and promote the integration of related industries. We will explore the new path of content design, capital operation, operation management, and social services in the entire industry chain of the cultural tourism industry. We will scientifically layout cultural tourism featured towns to enhance the connotation and value of China VAST industrial town model. The second is to accelerate the layout of the greater health industry. We will implement the strategic cooperation with China Electronics Data, Tianjin Xiging, Guoke Holdings, and the State General Administration of Sports, and to grasp the investment opportunities in the health industry by expanding new industrial parks and introducing health projects in our parks. The third is to improve internal mechanisms to promote business development. The establishment of technological innovation group, general aviation group, industrial town group, cultural tourism group, etc., will be an upgrade of our original business operation. We will improve our headquarters functions such as investment promotion center, planning center, capital center and financial center, and pay close attention to the business opportunities. The operation groups and the functional centers must

work together to complement each other and create a huge synergy.

蓄力通航,創新「通航+旅遊」模式。全面啟動河 北省「通航+旅遊」拓展佈局,對接國內、國際知 名研究機構和通航行業聯盟、優質企業,以石家 莊為中心區域,重點在邯鄲、張家口、承德等地 佈局航空旅遊,輻射京津冀和華北地區,構建1 小時旅遊圈、1小時通勤圈和1小時商務圈。在湖 北省首期「1+6」水上機場網點的基礎上,繼續圍 繞「兩圈兩帶」,在宜昌、襄陽、十堰、荊州等地 佈局一批水上機場,按照「通航+」理念,依託當 地旅遊資源,打造富有地方特色的濱水通航旅遊 小鎮。

融合創新,整合高端產業資源。一是啟動文旅產 業項目建設。旅遊搭台,文化唱戲。整合北田曼 城、張北、承德文旅資源,從投資者、開發商到 運營管理方,借助景觀、建築、網路等載體,推 動傳統產業轉型,拉動城市消費市場,促進相關 產業創新融合。在文旅全產業鏈中探索內容設 計、資本運作、運營管理、社會服務等新路徑, 科學佈局文旅特色小鎮,提升宏泰產業市鎮模式 的內涵和價值。二是加快大健康產業佈局。落實 與中電數據、天津西青、國科控股、國家體育總 局等戰略合作,把握健康大資料產業投資機遇, 拓展一批主題園區,引進健康產業亮點項目,不 斷增強我們的跨界力。三是完善內部機制推動業 務發展。成立科技創新集團、通用航空集團、產 業市鎮集團、文化旅遊集團等,將原有的板塊升 級為集團化產業運營,健全招商中心、規劃中 心、資金中心、財務中心等總部職能,狠抓業務 與業績,產業集團與職能中心要協同聯動,互相 補位,形成巨大的合力。

Broadening fund raising channel by using financial resources. We will strengthen our liaison and cooperation with Central and Eastern European countries, and make full use of foreign resources in Asia and the North America to expand international and regional innovation cooperation. We will make full use of the financial management center and Hong Kong team resources to integrate international and domestic fund resources through equity participation, mergers and acquisitions, restructuring, etc., and to attract international and local funds. We will broaden fund-raising channels to guarantee funding for our operations in various fields such as navigation, travel, sports, and biomedicine.

金融為器,拓寬募集資金管道。加強與中東歐國家的聯繫與合作,充分利用亞洲及北美等國外資源,拓展國際區域創新協作。充分利用金融管理中心、香港團隊資源,通過參股、並購、重組等方式整合國際、國內基金資源,落實區域性綜合基金和產業基金,拓寬基金募資管道,為公司在通航、文旅、體育、生物醫藥等各領域的業務提供保障資金。

With the gradual implementation of our country's major development strategy, the Company will usher in a new round of major developments. The Company's board of directors and management must always bear in mind the mission, shoulder the heavy burden, work hard, make due diligence, and strive for better development and better performance. In order to give back to the society, reward the shareholders, and benefit the employees. Those who work and walk will be often successful. As long as all China VAST people do not forget their hearts, be down-to-earth, and make concerted efforts, we will write a more brilliant chapter in the new journey.

隨著國家重大發展戰略的逐步推進,公司將迎來 新一輪的大發展,公司董事局和管理層一定要銘 記使命、肩負重托、克勤克儉、盡職盡責,以更 好的發展、更優的業績,回饋社會、回報股東、 造福員工。為者常成,行者常至,只要全體宏泰 人不忘初心、腳踏實地、齊心協力,我們必將在 新的征程上,書寫更加輝煌的篇章。

Wong Jianjun

Chairman 29 March 2018, Hong Kong 王建軍

*主席* 2018年3月29日,香港







#### **FINANCIAL REVIEW**

#### Revenue

Our revenue for the year ended 31 December 2017 was substantially generated from: (i) fee and service income relating to/arising from land development projects/arrangements, representing our fee income derived from development of industrial town projects; (ii) revenue from sales of properties; and (iii) a minor portion derived from revenue from property leasing. The table below sets forth a breakdown of our revenue:

#### 財務回顧

#### 收益

我們截至2017年12月31日止年度的收益主要來 自:(i)待售土地開發項目/安排相關收益,指我 們發展產業市鎮項目的費用收入:(ii)物業銷售收 益:另有小部分來自(iii)物業租賃收益。下表載列 我們的收益明細:

#### Year ended 31 December 截至12月31日止年度 2017 2016 RMB'000 RMB'000 人民幣千元 人民幣千元 Fee and service income relating to/arising from 待售土地開發項目相關收益 land development projects/arrangements 2,775,327 954,305 Revenue from the sales of properties 物業銷售收益 122,850 989,716 Revenue from property leasing 物業租賃收益 36,840 21,160 2,935,017 1,965,181

Revenue of the Group for the year ended 31 December 2017 amounted to RMB2,935.0 million, representing an increase of 49.4% compared with the total revenue of RMB1,965.2 million for the same period in 2016. The increase in revenue was mainly due to the increase in income arising from land development projects as a result of resumption of the sales of land use rights of the land in Longhe Park by the local government, supplemented by the revenue arising from three other industrial parks.

本集團截至2017年12月31日止年度的收益為人民幣2,935.0百萬元,較2016年同期的總收益人民幣1,965.2百萬元增加49.4%。收益增加主要由於地方政府恢復龍河高新區土地使用權的出讓,使土地開發項目產生的收入增加,加上另外三個產業園區產生收益。

As for the land development business, we recorded revenue arising from land development projects for sale of RMB2,775.3 million for the year ended 31 December 2017, representing an increase of 190.8% compared with RMB954.3 million for the same period in 2016.

就土地開發業務而言,我們截至2017年12月31日 止年度錄得待售土地開發項目收入人民幣2,775.3 百萬元,較2016年同期的人民幣954.3百萬元增 加190.8%。

For the year ended 31 December 2017, an aggregate of 589,431 sq.m. of land in Longhe Park was sold by the relevant local government at a total land premium of RMB4,107.8 million. Compared to the aggregate of 30,015 sq.m. of land sold in Longhe Park by the relevant local government at a total land premium of RMB54.8 million for the year ended 31 December 2016, there were significant increases in the area of land sold and the land premium. We recorded total fee income of RMB2,032.0 million from Longhe Park for the year ended 31 December 2017, representing a significant increase as compared with RMB155.2 million for the same period in 2016. The fee income received from sales of land was RMB1,912.3 million as compared with RMB35.1 million for the same period in 2016. In addition, we received other comprehensive services fee income of RMB119.7 million, representing an increase of 28.6% as compared with RMB93.1 million for the same period in 2016, which was calculated and charged with reference to a certain proportion to the tax imposed on Longhe Park resident enterprises during the year.

截至2017年12月31日止年度,有關地方政府出讓龍河高新區總共589,431平方米的土地,總土地出讓金為人民幣4,107.8百萬元。與截至2016年12月31日止年度有關地方政府以總土地出讓金人民幣54.8百萬元出讓龍河高新區總共30,015平方米的土地相比,大幅增加了土地出讓面積和土地出讓金。我們在截至2017年12月31日止年度錄得龍河高新區的總費用收入人民幣2,032.0百萬元,較2016年同期的人民幣155.2百萬元大增。其中土地出讓獲取的銷售費用收入為人民幣1,912.3百萬元,2016年同期為人民幣35.1百萬元。另外,我們還獲得其他綜合服務的費用收入人民幣119.7百萬元,較2016年同期的人民幣35.1百萬元。另外,我們還獲得其他綜合服務的費用收入人民幣119.7百萬元,較2016年同期的人民幣93.1百萬元增加了28.6%。該收入按照龍河高新區居民企業當年度繳納稅項的一定比例計算及收取。

In addition, we also received income from the land development projects from other parks. For Shijiazhuang General Aviation Industrial Town Park, the Company was mainly engaged in land preparation and investment services, the income from which was RMB256.7 million, representing a decrease of 48.8% as compared with the same period in 2016. For Shijiazhuang Gaocheng VAST Industrial Town Park, the Company was mainly engaged in land preparation and investment services, the income from which was RMB361.6 million, representing an increase of 545.7% as compared with the same period in 2016. For VAST Ezhou Industrial Park, the Company was mainly engaged in land preparation and investment services, the income from which was RMB124.3 million, representing an increase of 37.0% as compared with the same period in 2016. The income from such three parks was calculated using the cost plus method.

此外,我們還在其他園區獲得土地開發項目收入。在石家莊通用航空產業市鎮園區,本公司主要從事土地整理投資服務,收入為人民幣256.7百萬元,較2016年同期減少48.8%。在石家莊藁城宏泰產業市鎮園區,本公司主要從事土地整理投資服務,收入為人民幣361.6百萬元,較2016年同期增加545.7%。在宏泰鄂州產業園,本公司主要從事土地整理投資服務,收入為人民幣124.3百萬元,較2016年同期增加37.0%。以上三個園區的收入均按照成本加成法去計算。

For property development business, we recorded revenue from the sales of properties of RMB122.9 million for the year ended 31 December 2017, representing a decrease of 87.6% as compared with RMB989.7 million for the same period in 2016. This was mainly due to the fact that for the year ended 31 December 2017, we delivered the area of commercial, residential and industrial properties of 13,492 sq.m., representing a decrease of 115,074 sq.m. as compared with the area of property delivered of 128,566 sq.m. for the same period in 2016, which resulted in a decrease in the overall property sales revenue.

就物業發展業務而言,我們截至2017年12月31日 止年度錄得物業銷售收益人民幣122.9百萬元, 較2016年同期的人民幣989.7百萬元減少87.6%。 主要由於截至2017年12月31日止年度,我們交付 商業及住宅、產業的物業面積13,492平方米,較 2016年同期的交付物業面積128,566平方米減少 115,074平方米,使我們整體的物業銷售收益降 低。

#### **Cost of Sales and Services**

Our cost of sales and services consists of (i) cost of development projects of land arrangements, (ii) cost of properties sold, and (iii) direct operating expense of property leasing. For the year ended 31 December 2017, our cost of sales and services amounted to RMB968.9 million, representing a decrease of 27.7% as compared with that of RMB1,340.8 million for 2016. Such decrease was primarily due to the decrease of property selling cost for the year ended 31 December 2017.

#### **Gross Profit and Gross Profit Margin**

For the year ended 31 December 2017, our gross profit amounted to RMB1,966.1 million, which represented an increase of 214.9% compared with RMB624.4 million for the the same period of 2016. Our gross profit margin was 67.0% for the year ended 31 December 2017, compared with 31.8% for the same period in 2016, which was due to the resumption of the sales of land use rights of the land in Longhe Park in 2017, the gross profit margin of which was higher than that of other industrial parks and properties.

#### **Other Income**

Our other income decreased from RMB458.2 million for the year ended 31 December 2016 to RM127.0 million for the same period in 2017, representing a decrease of RMB331.2 million. The decrease was mainly because there was an income from the transfer of part of land development rights of RMB305.0 million in 2016, which there was no such income in 2017.

#### Other Gains and Losses

Other gains and losses decreased from RMB335.5 million for the year ended 31 December 2016 to RMB44.6 million for the same period in 2017. The decrease was mainly because the Company recorded a gain of RMB368.6 million from the disposal of a subsidiary in 2016, which there was no such gain in 2017.

#### **Finance Costs**

Our finance cost increased by RMB91.9 million, or 37.9%, from RMB242.5 million for the year ended 31 December 2016 to RMB334.4 million for the same period in 2017. The increase in finance cost was mainly due to an increase in our average outstanding balance of bank loans and other loan facilities.

#### 銷售及服務成本

我們的銷售及服務成本包括(I)土地安排開發項目的成本,(ii)已出售物業的成本,及(iii)物業租賃直接經營開支。截至2017年12月31日止年度,我們的銷售及服務成本為人民幣968.9百萬元,較2016年的人民幣1,340.8百萬元減少27.7%。主要由於截至2017年12月31日止年度物業銷售成本減少所致。

#### 毛利及毛利率

截至2017年12月31日止年度,我們的毛利為人民幣1,966.1百萬元,較2016年同期的人民幣624.4百萬元增加214.9%。由於2017年龍河高新區土地的土地使用權出讓的恢復,其毛利水平高於其他產業園區及物業銷售,因此截至2017年12月31日止年度的毛利率為67.0%,而2016年同期則為31.8%。

#### 其他收入

我們的其他收入由截至2016年12月31日止年度的人民幣458.2百萬元減少人民幣331.2百萬元至2017年同期的人民幣127.0百萬元,主要原因是2016年錄得轉讓部分土地開發權收入人民幣305.0百萬元,而2017年並無此項收入。

#### 其他收益及虧損

其他收益及虧損由截至2016年12月31日止年度的人民幣335.5百萬元減少至2017年同期的人民幣44.6百萬元,主要原因是2016年出售一間附屬公司導致本公司錄得收益人民幣368.6百萬元,而2017年並無此項收益。

#### 融資成本

我們的融資成本由截至2016年12月31日止年度的人民幣242.5百萬元增加人民幣91.9百萬元或37.9%至2017年同期的人民幣334.4百萬元。融資成本增加,乃主要由於銀行貸款及其他貸款融資的平均未償還結餘增加。

#### **Profit Before Tax**

Our profit before tax increased by RMB556.2 million, representing an increase of 59.1%, from RMB941.3 million for the year ended 31 December 2016 to RMB1,497.5 million for the same period in 2017.

#### **Income Tax Expense**

Income tax expense increased from RMB272.9 million for the year ended 31 December 2016 to RMB416.7 million for the same period in 2017, representing an increase of RMB143.8 million or 52.7%, which was primarily due to an increase in profit before tax recorded for the year ended 31 December 2017.

#### **Profit**

As a result of the foregoing factors, net profit of the Company increased by RMB412.4 million or 61.7% from RMB668.4 million for the year ended 31 December 2016 to RMB1,080.8 million for the same period in 2017, which was primarily due to the increase in the fee income of land development projects.

#### **Earnings Per Share**

The basic earnings per share for the year ended 31 December 2017 calculated based on the weighted average number of ordinary shares of 1,637,641,000 was RMB0.66, while the diluted earnings per share was RMB0.61 (basic and diluted earnings per share for the year ended 31 December 2016: RMB0.41).

#### 除税前溢利

我們的除稅前溢利由截至2016年12月31日止年度的人民幣941.3百萬元增加人民幣556.2百萬元至2017年同期的人民幣1,497.5百萬元,增幅為59.1%。

#### 所得税開支

所得税開支由截至2016年12月31日止年度的人民幣272.9百萬元增加人民幣143.8百萬元或52.7%至2017年同期的人民幣416.7百萬元,主要由於截至2017年12月31日止年度錄得的除稅前溢利增加。

#### 溢利

由於上述因素,本公司溢利由截至2016年12月31 日止年度的人民幣668.4百萬元增加人民幣412.4 百萬元至2017年同期的人民幣1,080.8百萬元,增幅為61.7%。主要原因為土地開發項目銷售收入增加。

#### 每股盈利

按照普通股加權平均數1,637,641,000計算,截至2017年12月31日止年度的每股基本盈利為人民幣0.66元,每股攤薄盈利為人民幣0.61元(截至2016年12月31日止年度的每股基本及攤薄盈利:人民幣0.41元)。

#### **Cash Position**

Our cash and cash equivalents decreased by RMB996.8 million to RMB1,710.7 million as of 31 December 2017 from RMB2,707.5 million as of 31 December 2016, principally attributable to: (i) the net cash outflow of RMB7.5 million from our operating activities; (ii) the net cash outflow of RMB934.4 million from investing activities which was primarily resulting from withdrawal of deposits with original maturity over three months of RMB299.5 million, offset by the placement of deposits with original maturity over three months of 706.0 million, payments for investment in associates of RMB104.6 million, payments for acquisition of property, plant and equipment of RMB210.7 million, and loans to related parties of RMB152.8 million; (iii) the net cash outflow of RMB49.8 million from financing activities which was primarily due to new bank loans and other loans of RMB2,181.4 million, the repayment of bank loans and other loans of RMB1,824.4 million and the interest payment of RMB466.0 million, as well as the dividend payment of RMB170.1 million.

#### **Bank and Other Borrowings**

The Group's total borrowings increased by RMB457.0 million from RMB4,610.7 million as at 31 December 2016 to RMB5,067.7 million as at 31 December 2017. Secured bank loans increased from RMB1,930.9 million as at 31 December 2016 to RMB2,597.7 million as at 31 December 2017 while other secured loans decreased from RMB2,659.8 million as at 31 December 2016 to RMB2,450.0 million as at 31 December 2017. Bank loans secured by properties for sale under development which were pledged decreased from RMB332.7 million as at 31 December 2016 to RMB140.0 million as at 31 December 2017.

#### **Trade Receivables**

Trade receivables increased from RMB943.2 million as at 31 December 2016 to RMB1,511.0 million as at 31 December 2017, which were mainly the trade receivables of each park from local governments, including RMB142.5 million from Longhe Park, RMB107.8 million from VAST Ezhou Industrial Park, RMB341.1 million from Shijiazhuang Gaocheng VAST Industrial Town Park and RMB896.0 million from Shijiazhuang General Aviation Industrial Town Park.

#### 現金狀況

我們的現金及現金等價物由2016年12月31日的 人民幣2,707.5百萬元減少人民幣996.8百萬元至 2017年12月31日的人民幣1.710.7百萬元,主要 原因為:(i)經營活動現金流出淨額人民幣7.5百萬 元;(ii)投資活動現金流出淨額人民幣934.4百萬 元,主要是由於已提取三個月以上定期存款人民 幣299.5百萬元,並被已存入的三個月以上定期 存款人民幣706.0百萬元抵銷所致,另外向聯營 公司投資人民幣104.6百萬元,購進物業、廠房 及設備支付人民幣210.7百萬元,借款給關聯方 人民幣152.8百萬元; (iii)融資活動現金流出淨額 人民幣49.8百萬元,主要是由於新借入銀行貸款 及其他貸款人民幣2,181.4百萬元,償還銀行貸款 及其他貸款人民幣1,824.4百萬元及支付利息人民 幣466.0百萬元,以及支付股利人民幣170.1百萬 元。

#### 銀行及其他借款

本集團的借款總額由2016年12月31日的人民幣4,610.7百萬元增加人民幣457.0百萬元至2017年12月31日的人民幣5,067.7百萬元。有抵押銀行貸款由2016年12月31日的人民幣1,930.9百萬元增加至2017年12月31日的人民幣2,597.7百萬元,而其他有抵押貸款則由2016年12月31日的人民幣2,659.8百萬元減少至2017年12月31日的人民幣2,450.0百萬元。待售開發中物業抵押的銀行貸款由2016年12月31日的人民幣332.7百萬元減少至2017年12月31日的人民幣140.0百萬元。

#### 貿易應收款項

貿易應收款項由2016年12月31日的人民幣943.2 百萬元增加至2017年12月31日的人民幣1,511.0 百萬元,主要是各個園區與當地政府產生的貿 易應收款項,其中龍河高新區為人民幣142.5百 萬元、宏泰鄂州產業園為人民幣107.8百萬元、 石家莊藁城宏泰產業市鎮園區為人民幣341.1百 萬元及石家莊通用航空產業市鎮園區為人民幣 896.0百萬元。

#### **Prepayments and Other Receivables**

Prepayments and other receivables increased from RMB490.8 million as at 31 December 2016 to RMB525.1 million as at 31 December 2017, primarily due to the increase in prepayments of RMB96.8 million and the decrease in other receivables of RMB62.4 million.

#### **Interests in Associates**

Interests in associates increased from RMB149.5 million as at 31 December 2016 to RMB260.0 million as at 31 December 2017, primarily due to the investments of RMB104.6 million in four new associates in 2017.

#### **Completed Properties for Sale**

Completed properties for sale decreased from RMB1,006.1 million as at 31 December 2016 to RMB832.3 million as at 31 December 2017, primarily owing to property sales.

# Advance from Customers for Properties Developed for Sale

Advance from customers for properties developed for sale increased from RMB842.8 million as at 31 December 2016 to RMB1,025.3 million as at 31 December 2017, primarily due to the fact that construction of certain properties have not been completed and delivered.

#### **Contingent Liabilities**

The Group provided guarantees to banks and non-financial institutions which granted mortgage loans to certain purchasers of the Group's properties. As at 31 December 2017, such mortgage loan guarantees amounted to RMB1,189.3 million compared to RMB968.2 million as at 31 December 2016. Such guarantees would be released upon the earlier of: (i) the transfer of the relevant building ownership certificates to the purchasers; or (ii) the satisfaction of obligations under the mortgage loans by the purchasers.

#### **Pledge of Assets**

Certain assets of the Group have been pledged to the banks, trust fund companies and non-financial institutions to secure certain loans and banking facilities granted to the Group.

#### 預付款項及其他應收款項

預付款項及其他應收款項由2016年12月31日的人民幣490.8百萬元增加至2017年12月31日的人民幣525.1百萬元,主要由於2017年預付款項增加人民幣96.8百萬元及其他應收款項減少人民幣62.4百萬元。

#### 於聯營公司的權益

於聯營公司的權益由2016年12月31日的人民幣149.5百萬元增加至2017年12月31日的人民幣260.0百萬元,主要是2017年新增四家聯營公司並投入資本金人民幣104.6百萬元。

#### 待售已竣工物業

待售已竣工物業由2016年12月31日的人民幣 1,006.1百萬元減少至2017年12月31日的人民幣 832.3百萬元,主要是銷售物業所致。

#### 銷售物業預收賬款

銷售物業預收賬款由2016年12月31日的人民幣842.8百萬元增加至2017年12月31日的人民幣1,025.3百萬元·主要原因是部分物業項目尚未完工交付。

#### 或有負債

本集團就銀行及非銀行金融機構授予本集團若干物業買家的按揭貸款,向該等銀行及非銀行金融機構作出擔保。於2017年12月31日,該等按揭貸款擔保為人民幣1,189.3百萬元,而2016年12月31日則為人民幣968.2百萬元。該等擔保會於下列各項中較早發生時間解除:(i)向買家轉讓相關房屋所有權證時;或(ii)買家履行按揭貸款項下的責任時。

#### 資產質押

本集團若干資產已質押予銀行、信托基金公司及 非銀行金融機構,作為本集團獲授的若干貸款及 銀行融資的抵押。

### Management Discussion and Analysis

#### 管理層討論及分析

#### **Liquidity and Financial Resources**

The Group's principal financial instruments comprise of borrowings, convertible bonds and notes and cash. The main objective for the use of these financial instruments is to maintain a continuity of funding and flexibility at the lowest cost possible.

As at 31 December 2017, bank balances and restricted bank deposits were RMB2,915.2 million, among which RMB2,836.7 million was denominated in Renminbi, RMB74.3 million denominated in USD, RMB4.0 million denominated in HKD and RMB0.2 million denominated in Singapore dollar.

As at 31 December 2017, our total borrowings were RMB5,067.7 million, among which RMB5,052.1 million was denominated in Renminbi and RMB15.6 million denominated in HKD, with maturity terms as follows:

#### 流動資金及財務資源

本集團的主要財務工具包括借款、可轉換債券及 票據以及現金。使用該等財務工具的主要目的, 乃以最低可行成本維持資金的延續性及靈活性。

於2017年12月31日,銀行結餘及受限制銀行存款金額為人民幣2,915.2百萬元,其中人民幣2,836.7百萬元以人民幣列值,人民幣74.3百萬元以美元列值,人民幣4.0百萬元以港元列值及人民幣0.2百萬元以新加坡元列值。

於2017年12月31日,我們的借款總額為人民幣5,067.7百萬元,其中人民幣5,052.1百萬元以人民幣計值,人民幣15.6百萬元以港幣計值,到期日如下:

31 December 2017 2017年12月31日 (RMB million) (人民幣百萬元)

Within 1 year	一年內	1,805.2
1 to 2 years	一年至兩年	1,042.4
2 to 5 years	兩年至五年	2,135.2
Over 5 years	五年以上	84.9

Among the RMB5,067.7 million borrowings, RMB2,009.6 million was borrowed at floating rate, RMB3,038.1 million was with fixed rate and RMB20.0 million was interest-free.

#### **Convertible bonds and notes**

The Group issued convertible bonds and notes in USD50 million and USD50 million respectively with a term of 3-year on 30 December 2015. The coupon rates of the convertible bonds and the notes are 6% and 12% respectively with interest paid semi-annually. The convertible bonds can be converted to ordinary shares of the Company at the initial conversion price of HKD3.1 per share before maturity. The conversion price is subject to adjustments according to terms of the agreement.

As at 31 December 2017, the Group's gearing ratio (total liabilities to total assets) was 68.6%. The Group's financing capability became stronger after Listing. The Group will continue to adopt more conservative financial policies and control its gearing ratio at the industry average level.

在人民幣5,067.7百萬元借款中,人民幣2,009.6百萬元為浮息借款,人民幣3,038.1百萬元為定息借款,人民幣20.0百萬元為無息借款。

#### 可轉債及票據

本集團於2015年12月30日發行金額分別為50百萬美元及50百萬美元的可轉換債券及票據,期限為三年期。可轉換債券及票據的票面年利率分別為6%和12%,並將每半年支付一次利息。可轉換債券在到期日前可按每股股份3.1港元的初始換股價轉換為本公司股份。換股價會按合同條款調整。

於2017年12月31日,本集團的資產負債比率(總 負債除以總資產)為68.6%。隨著本集團上市後融 資能力增強,本集團將繼續奉行更加穩健的財務 政策,資產負債比率將控制在行業平均水平。

#### **Foreign Currency Risk**

The Group's business is principally denominated in Renminbi. Apart from certain cash, bank deposits, bank and other borrowings and convertible bonds and notes which are denominated in foreign currencies, the Group is not subject to any significant risk from fluctuations in exchange rates. No currency hedging arrangement had been made by the Group during the year. The Group will closely monitor and manage its exposure to fluctuations in foreign exchange rates.

#### **Significant Investments, Acquisitions and Disposals**

The Group did not make any material acquisition or disposal of subsidiaries and associated companies and significant investments during the year ended 31 December 2017.

#### **Events After the Reporting Period**

On 9 January 2018, the Company issued a three-year term US\$ 6% convertible notes due 2021 in an aggregate principal amount of USD50 million (the "Convertible Notes"). In addition to which, on the same date, the Company issued three US\$ 6% guaranteed notes due 2019, 2020 and 2021 respectively in an aggregate principal amount of USD110 million (the "Notes") to the same holder of the Convertible Notes. The total net proceeds from the issue of the Convertible Notes and the Notes are used for the purpose of general working capital. The Convertible Notes and the Notes are jointly guaranteed by the Ultimate Controlling Shareholders, Profit East and four subsidiaries of the Company.

Each of the Notes and the Convertible Notes, when issued, will constitute direct, general, unsubordinated and unconditional obligations of the issuer which will at all times rank at least pari passu with all other present and future unsecured payment obligations of the issuer, except for obligations mandatorily preferred by law applying to companies generally.

On 12 March 2018, certain wholly-owned subsidiaries of the Company received a notice on Members of Collegial Panel ((2018) Ji Min Chu No.19) from the Higher People's Court of Hebei Province that Langfang Jingyu Real Estate Development Co., Ltd. (the "Plaintiff") launched a lawsuit against Langfang City Property Development Co., Ltd. ("Langfang City Property", an indirect wholly-owned subsidiary of the Company), and Langfang VAST Zhanyao Property Development Company Limited (an indirect wholly owned subsidiary of the Company and the immediate holding company of Langfang City Property), among others, on the dispute over an equity transfer agreement in 2016. The lawsuit has been accepted by the Higher People's Court of Hebei Province.

#### 外匯風險

本集團的業務主要以人民幣計價。除若干以外幣 計值的現金、銀行存款、銀行及其他借款以及可 轉債及票據外,本集團並無承受任何重大匯率波 動風險。本集團在年內概無進行外幣對沖安排。 本集團將密切監察及管理其外匯匯率波動風險。

#### 重大投資、收購及出售

截至2017年12月31日止年度,本集團並無進行附屬公司及聯營公司的任何重大收購出售事項,亦無作出重大投資。

#### 報告期後事項

於2018年1月9日,本公司發行了本金50百萬美元,年利率6%,期限3年,2021年到期的可換股票據(「可換股票據」)。在同一天,公司向可換股票據的持有人發行了本金總額110百萬美元,年利率6%,三張分別在2019、2020和2021年到期的票據(「該等票據」)。本公司擬將該等所得款項淨額用作一般營運資金。可換股票據及該等票據均由最終控股股東、利東和四家本公司的子公司所擔保。

可換股票據及該等票據於發行後將構成發行人的 直接、一般、非後償及無條件責任,並將一直與 發行人的所有其他現時及未來無抵押付款責任至 少享有同等地位,惟適用法律一般強制賦予公司 的責任除外。

本公司下屬之若干全資附屬公司於2018 年3月12 日接到河北省高級人民法院(2018) 冀民初19號合議庭組成人員通知書,通過通知書知悉廊坊京御房地產開發有限公司(「原告」)因本集團於2016年的一份股權轉讓協議提出控訴,被告中包括廊坊市城區房地產開發有限公司(「廊坊城區房地產」,本公司間接全資附屬公司),及廊坊宏泰展耀房地產開發有限公司(本公司間接全資附屬公司及廊坊城區房地產的直接控股公司)。該訴訟已經由河北省高級人民法院受理。

The Plaintiff has claimed that the project development activities on the land underlying the aforesaid equity transaction could not be timely started as planned due to the default of Langfang City Property, and is seeking for the court to order its release from the equity transfer agreement entered into between the Plaintiff and Langfang City Property, and to order Langfang City Property to return the consideration amount of approximately RMB525.2 million paid by the Plaintiff for such equity transfer and pay a liquidated damage of approximately RMB158.6 million.

Since the legal proceeding is still in its early stage, the board of directors of the Company considers that it is impractical to assess the potential impact of the legal proceeding on the Company.

#### **Employee Remuneration and Relations**

As at 31 December 2017, the Group had a total of 1,085 employees (31 December 2016: 917 employees). The Group provides employees with competitive remuneration and benefits, and the remuneration policy will be reviewed on a regular basis based on the performance and contribution of the employees and the industry remuneration level. In addition, the Group provides various training courses to enhance the employees' skills and capabilities in all aspects.

原告聲稱上述股權交易所涉土地上的項目開發活動因廊坊城區房地產的問題未能按計劃及時啟動,且正尋求法院判令解除原告與廊坊城區房地產簽訂的股權轉讓框架協定,及判令廊坊城區房地產退還原告已支付的股權轉讓對價款項約人民幣525.2百萬元以及支付約人民幣158.6百萬元的合同違約金。

鑒於該訴訟程序尚處於早期階段,本公司董事會 認為,於此時評估其對本公司之潛在影響並不實 際。

#### 僱員薪酬及關係

於2017年12月31日,本集團共有1,085名僱員(2016年12月31日:917名僱員)。本集團為僱員提供具競爭力的薪酬及福利,並會按照僱員表現及貢獻以及行業薪酬水平定期檢討薪酬政策。此外,本集團提供不同培訓課程,藉以提升僱員各方面的技能。



#### **Business Review**

#### **Industrial Town Development**

We are one of the pioneer service providers in planning, development and operation of large-scale industrial towns (產業市鎮) in China. Our primary business focus, being industrial town development business, significantly differentiates us from a traditional property developer. When we commenced development of Longhe Park, our first industrial town project, in 2005, there were very few market players in the PRC offering a similar range of services, and industrial towns only became a development model to drive China's urbanization process in the recent decade. We currently co-operate with certain local governments in Hebei, Anhui and Hubei provinces in relation to development of ten industrial town projects. As one of the pilot models to drive China's urbanization process, an industrial town typically hosts a cluster of enterprises with a selected common industry theme, together with supporting facilities such as logistics, residential and commercial properties, creating a fully integrated working and living community for its residents (產 城一體). In addition to our industrial town development business, we develop and invest in residential, commercial and industrial properties in both our industrial town projects and other areas in Hebei province, which accounted for only a portion of our total revenue. As a key part of our industrial town business, we (i) plan and design industrial towns and position industrial towns with selected industry themes, (ii) convert land planned for development into land suitable for sale by the local governments in accordance with our cooperation agreements, (iii) promote the sale of such land to attract target customers to set up businesses in our industrial town projects, and (iv) provide follow-up management and operation services to enterprise customers in our industrial towns.

With the expansion and diversification of the business of the Company, we currently provide planning, development and/or operation services in ten different-themed industrial town projects, consisting of: (i) Longhe Park; (ii) Longhe Resort; (iii) Guangyang Technology Regeneration Park, (iv) Yongqing VAST Industrial Town Park, all of which are located in Langfang, Hebei province; (v) VAST Zhangjiakou City New Industrial Park; (vi) Zhangjiakou City Modern Industrial Park, both of which are located in Zhangjiakou City, Hebei Province; (vii) Shijiazhuang General Aviation Industrial Town Park; (viii) Shijiazhuang Gaocheng Vast Industrial Town Park, both of which are located in Shijiazhuang City, Hebei province; (ix) Chuzhou Park in Chuzhou, Anhui province; and (x) VAST Ezhou Industrial Park in Ezhou City, Hubei province. After over 10 years of development, Longhe Park is progressing towards its maturity in a fast development stage. The remaining nine projects are in the early stage of planning and development. However, with the improvement and betterment of the terms of cooperation agreements signed between the Company and local governments, some of our cooperation agreements enable us to record revenue in the early stage of development, thus providing support for developing project on a rolling basis.

#### 業務回顧

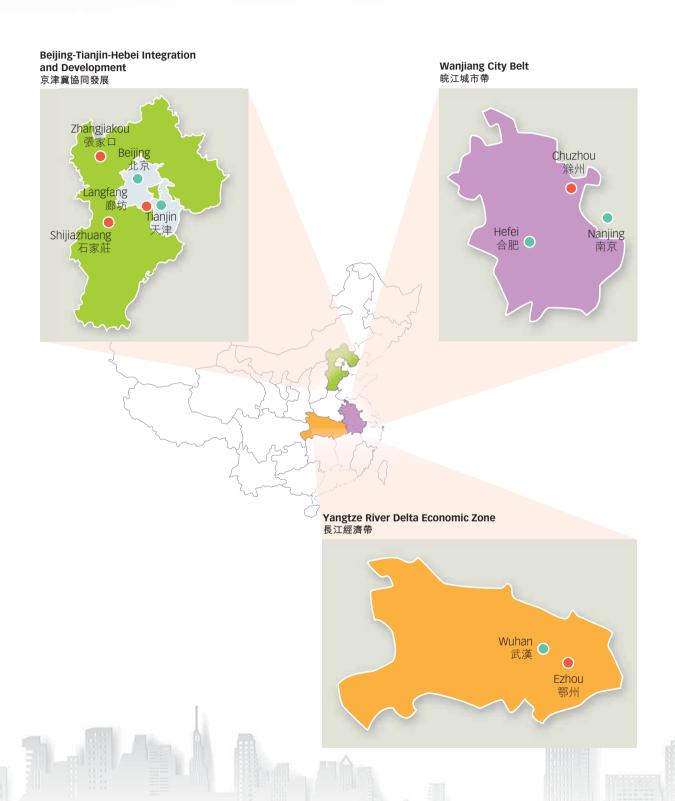
#### 產業市鎮開發

我們是中國大型產業市鎮規劃、開發及運營服務 供應商中的先行者之一。我們的業務重點專注產 業市鎮開發,有別於傳統物業開發商。我們於 2005年開始開發我們的第一項產業市鎮項目龍 河高新區時,提供相若服務範疇之市場參與者較 少,且產業市鎮直至近十年方成為促進中國城鎮 化進程的開發模式。我們現正就十個產業市鎮項 目的開發與河北省、安徽省及湖北省若干地方政 府合作。作為推動中國城鎮化進程的先行模式之 一,產業市鎮一般具備產業聚集,進駐企業所屬 的產業主題均為耳熟能詳且經過甄選,還配置物 流、住宅及商業物業等相關輔助設施,為居民營 造一個工作與生活緊密相連的環境,構建產城一 體。除產業市鎮開發業務外,我們亦於產業市鎮 項目內及河北省其他地區開發及投資住宅、商業 及產業物業,而有關收益僅佔我們總收益的一部 分。作為產業市鎮業務的主要部分,我們(i)規劃 及設計產業市鎮以及以選定的產業主題定位產業 市鎮,(ii)根據我們的合作協議,將規劃開發土地 轉為適宜供地方政府出讓的土地,(iii)推廣出讓該 等土地,吸引目標客戶在我們的產業市鎮項目發 展業務,及(iv)為我們的產業市鎮向企業客戶提供 管理及營運的售後服務。

隨著公司的業務擴張及多元化發展,我們目前提供規劃、開發及/或營運服務予十個不同主題的產業市鎮項目,包括:均位於河北省廊坊市的(i)龍河高新區;(ii)龍河商務休閒度假基地;(iii)廣陽科技孵化園;(iv)永清宏泰產業市鎮園區;河北省張家口市的(v)張家口市新區宏泰產業園;(vi)張家口市現代產業園區;位於河北省石家莊市的(vi)石家莊通用航空產業市鎮園區;(viii)石家莊藁城宏泰產業市鎮園區;位於安徽省滁州市的(ix)滁州示範園區;及湖北省鄂州市的(x)宏泰鄂州產業園。經過逾10年的發展,龍河高新區正處於快速開發的收成階段。其餘九個項目處於規劃及開發初期,但隨着公司與各地方政府簽署的合作協議可於開發初期體現收益支持開發項目的滾動發展。

The following map shows the locations of the cities where our industrial town projects situated.

以下地圖顯示我們的產業市鎮項目所在城市的位 置。



### Management Discussion and Analysis

### 管理層討論及分析

#### Langfang, Hebei Province 河北省廊坊市

#### 從龍河產業園/龍河度假基地 From Longhe Industrial Park/Longhe Resort

前往北京首都國際機場 To Beijing Capital International Airport	70km/公里
前往天津濱海國際機場 To Tianjin Binhai International Airport	70km/公里
前往北京首都第二國際機場 To the Second Beijing Capital International Airport	26km/公里
前往天津港 To Tianjin Port	100km/公里

#### 從廣陽科技孵化園 From Guangyang Technology Regeneration Park

前往北京首都國際機場 To Beijing Capital International Airport	70km/公里
前往天津濱海國際機場 To Tianjin Binhai International Airport	75km/公里
前往北京首都第二國際機場 To the Second Beijing Capital International Airport	15km/公里
前往天津港 To Tianjin Port	105km/公里



#### **Geographical Advantage**

- Praised as "the Pearl of the Corridor between Beijing and Tianjin", Langfang is situated in the Bohai Coastal Metropolises, one of the major economic growth regions in China
  - Locates in the central east of Hebei province, with Beijing, the capital, "lies in the north and Tianiin in the east"
  - Eight expressways, five major railway lines as well as eleven national and provincial highways crossing this area
  - Construction work of the Second Beijing Capital International Airport was approved on 16 December 2014 which will be completed in 2018.
     As an ancillary facility, airport express railway will commence operation synchronously by then
- Driven by the national strategy of "Beijing-Tianjin-Hebei Integration and Development Plan", Langfang is well positioned to seize opportunities arising from the economic growth in Beijing
  - As a result of the significant increase in the lands and properties price in Beijing, population and certain industries have migrated to surrounding areas
  - The coordination development in the region requires the integration planning and construction in respect of transportation, public service and environmental protection
  - The strategic location of Langfang enables itself to capture opportunities arising from the economic growth of Beijing. Coupled with the integration development of Beijing-Tianjin-Hebei, Langfang is expected to further its economic growth, land appreciation and property price increase

- 廊坊市位於中國主要經濟增長地區之一環渤海 灣城市群,享有「京津走廊上的明珠」的美譽
  - 位於河北省中部偏東,「北向首都北京,東 望天津 |
  - 一八條高速公路、五條鐵路幹線以及十一條國道及省道貫穿此地
  - 一北京第二機場工程在2014年12月16日正式 獲得批復,將於2018年完工,作為配套的 新機場快軌鐵路也會在屆時同步開通
- 在「京津冀協同發展」發展規劃這一國家戰略的 推動下,廊坊市處於有利位置把握北京經濟 增長所帶來的機遇
  - 一北京的土地及物業價格歷經大幅上漲,人口及若干產業遷移至周邊地區
  - 一為了實現該區域的協調發展,在交通、公共服務及環保領域將需要推進一體化規劃 與建設
  - 一廊坊的戰略位置使其自北京的經濟增長中獲得良機、配合未來的京津冀整合發展、預期廊坊將經歷進一步經濟增長、土地升值及物業價格上漲

### Zhangjiakou, Hebei Province

河北省張家口



#### **Geographical Advantage**

- Located in the transport hubs of Beijing, Hebei, Shanxi and Inner Mongolia,
   Zhangjiakou is the intersection of Beijing-Tianjin-Hebei Metropolises and
   Hebei-Shanxi-Inner Mongolia Metropolises
- Thanks to the national strategy of "Beijing-Tianjin-Hebei Integration and Development Plan", the Beijing-Zhangjiakou high-speed railway will accelerate growth from Beijing to Zhangjiakou
- The joint host of Zhangjiakou and Beijing for 2022 Winter Olympics will bring new development opportunities

- 一張家口市位於北京、河北、山西、內蒙古四省 區市交通樞紐地帶,是京津冀城市圈和冀晉 蒙城市圈的交匯點
- 得益於「京津冀協同發展」這一國家戰略,京張 高鐵將加速北京向張家口的外溢
- 張家口與北京聯合舉辦2022年冬季奧運會, 將帶來新的發展機遇

#### Shijiazhuang City, Hebei Province 河北省石家莊市



#### **Geographical Advantage**

- Shijiazhuang City is one of the important and major cities in the capital
  of Hebei province and Beijing and Tianjin region, as well as the political,
  economic, technological, financial, cultural and information center of
  Hebei province. Shijiazhuang City is a city which the implementation of its
  coastal open-door policy and open financial market was approved by the
  State Council.
- Shijiazhuang is the transport hub of the nation-wide rail transport in which
  four railways lines, namely Beijing-Guangzhou, Shijiazhuang-Taiyuan,
  Shijiazhuang- Dezhou and Shuo Huang, converges. Expressways such as
  Beijing-Shijiazhuang, Shijiazhuang-Taiyuan, Huanghua-Shijiazhuang, Shian
  (石安高速公路) intersects at Shijiazhuang City with an aggregate mileage
  of highway of over 6,400 kilometers.
- Shijiazhuang clearly puts forward to develop into the second major city in Beijing-Tianjin-Hebei area and the economic center of the southern region.
   It strives to become a new economic growth pole of the Beijing-Tianjin-Hebei region.
- Three cities, Luancheng City, Gaocheng City and Luquan City, had turned into districts. The area under the jurisdiction of the Shijiazhuang City had expanded from 469 square kilometers to 2,206 square kilometers, representing an increase in the area of approximately 4 times, and hence providing more room for development.

- 石家莊市是河北省省會、北京及天津地區重要的中心城市之一,河北省的政治、經濟、科技、金融、文化和信息中心,是國務院批准實施沿海開放政策和金融對外開放的城市。
- 石家莊是全國鐵路運輸的主要樞紐,京廣、 石太、石德、朔黃四條鐵路幹線交匯於此。 京石、石太、石黃、石安高速公路等在石家 莊市域縱橫交錯,公路通車總里程超過6,400 公里。
- 石家莊明確提出打造成為京津冀重要的副中 心城市和南部區域經濟中心,努力成為京津 冀區域新的經濟增長極。
- 欒城、藁城、鹿泉三個縣市轉為區,石家莊 市轄區面積由469平方公里擴大到2,206平方公 里,面積擴大近4倍,擁有更大的發展空間。

# Management Discussion and Analysis

### 管理層討論及分析

#### Chuzhou, Anhui Province 安徽省滁州市

#### 從滁州示範園區 From Chuzhou Park

前往南京祿口機場
To Nanjing Lukou Airport 80km/公里
前往南京港口
To Nanjing Port 40km/公里
前往合肥新橋機場
To Hefei Xingiao Airport 140km/公里





#### **Geographical Advantage**

- Chuzhou is a prefecture-level city in eastern Anhui province in close proximity to the Yangtze River Delta, only approximately 50 kilometers from Nanjing, Jiangsu province
- Lies in Wanjiang City Belt (皖江城市帶), Chuzhou has been approved by the State Council as a national pilot zone (國家級示範區) for the development of industries shifted from the eastern Yangtze River Delta
- These industries primarily include new materials manufacturing, energy, new equipment manufacturing, provision of modern services and production of high-quality natural food
- Relying on the advantageous geographical position in the greater Yangtze River Delta, Chuzhou strives to create a new growth in the development of urbanization
- Our service offered in Chuzhou Park is limited to marketing and promotion activities

- 滁州市是位於安徽省東部的地級城市,鄰近長三角地區,距離江蘇省南京市僅約50公里
- 位於皖江城市帶,該地區是獲國務院批准承接來自長三角東部產業轉移的國家級示範區
- 當中轉移的產業包括新材料製造、能源、新設備製造、現代服務供應及優質天然食品生產
- 依賴於大長江三角洲的優越地理位置,滁州 於城鎮化發展中取得新增長
- 我們於滁州示範園區的服務僅限於招商引資的活動

#### Ezhou City, Hubei Province 湖北省鄂州市



#### **Geographical Advantage**

- Ezhou City is located in the eastern part of Hubei Province and the south bank at the mid-stream of Yangtze River. Neighbouring with Wuhan in the west, Ezhou City is the core city of the Wuhan Metropolises, the major city of the Edong Cities, the regional logistic center and the transport hub.
- Ezhou City is an important node of the Yangtze River Delta Economic Zone. As the new Reform and Opening of the PRC transits to the development strategy of implementation of opening of new regions, the Yangtze River Delta Economic Zone, Ezhou City can leverage on the Golden waterway to promote the development of the Yangtze River Delta Economic Zone and thus creating a new Chinese economic support belt.
- The construction of Hubei Province made Wuhan as the center and linked other cities like Ezhou, Huangshi, Huanggang in a radial intercity transport network. The fastest train from Wuhan Station to Ezhou Station only takes 22 minutes.
- The Shun Feng airport (順豐機場) locating in Ezhou specializes in high-end express delivery on an all-cargo basis. The airport will become the fourth in the world and the first in Asia cargo airport distributing center which is only 20 kilometers from the park.

- 鄂州市位於湖北省東部,長江中游南岸。西 鄰武漢,是武漢城市圈內核城市和鄂東城市 群中心城市,區域性物流中心和交通樞紐。
- 鄂州市屬於長江經濟帶的重要節點,長江經濟帶作為中國新一輪改革開放轉型實施新區域開放的開發戰略,依托黃金水道推動長江經濟帶發展,從而打造中國經濟新支撐帶。
- 湖北省建設以武漢為中心,連通鄂州、黃石、黃岡等城市的放射狀城際交通網。武漢站至鄂州站火車最快僅需22分鐘。
- 順豐機場選址鄂州,專門用於高端快遞的全 貨運基礎,該機場將成為全球第四、亞洲第 一的貨運空港集散中心,距離園區僅20公里。

The following table sets forth our project status, industry themes, scope of services and fee arrangement for each industrial town project as of 31 December 2017.

下表載列我們各產業市鎮項目於截至2017年12月 31日的現況、產業主題、服務範圍及費用安排。

Industrial town project <sup>(1)</sup> 產業市鎮項目 <sup>(1)</sup>	Industry theme 產業主題	Scope of services 服務範圍	Fee arrangement 費用安排	Status 現況
Langfang, Hebei province 河北省廊坊市				
(I) Longhe Park (I) 龍河高新區 Planned site area: 規劃佔地面積: 28.0 million sq.m. 28.0百萬平方米	<ul> <li>Information technology, advanced manufacturing, modern services and property development</li> <li>資訊科技、先進製造、現代服務及物業開發</li> </ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction, marketing and follow-up services to manage and operate the project</li> <li>規劃、設計、產業定位、土地整理、基礎設施建設、市場行銷以及管理及經營項目的售後服務</li> </ul>	<ul> <li>Calculated with reference to a certain percentage of land sale proceeds and taxes paid by resident enterprises.</li> <li>按土地出讓所得款項部分百分比及居民企業繳納的税項計算。</li> </ul>	<ul> <li>Progressing towards an active development stage, and contributed to our income during the year</li> <li>正處於快速開發的收成 階段,並在本年度取得 收入貢獻</li> </ul>
(II) Longhe Resort, Langfang (II) 廊坊龍河商務休閒度 假基地 Planned site area: 規劃佔地面積: 9.5 million sq.m. 9.5百萬平方米	<ul> <li>Vacation home and facilities, business headquarters and culture business subject to finalization</li> <li>度假屋及設施、商業總部及文化業務(待落實)</li> </ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction, marketing and follow-up services to manage and operate the project</li> <li>規劃、設計、產業定位、土地整理、基礎設施建設、市場行銷以及管理及經營項目的售後服務</li> </ul>	<ul> <li>Calculated with reference to a certain percentage of land sale proceeds and taxes paid by resident enterprises.</li> <li>按土地出讓所得款項部分百分比及居民企業繳納的税項計算。</li> </ul>	<ul> <li>Binding agreement signed; land preparation and infrastructure construction not yet commenced</li> <li>已簽訂具約束力的協議:未開始土地整理及基礎設施建設</li> </ul>

Industrial town				
project <sup>(1)</sup>	Industry theme	Scope of services	Fee arrangement	Status
產業市鎮項目(1)	產業主題	服務範圍	費用安排	現況
(III) Guangyang Technology Regeneration Park <sup>(2)</sup> (III) 廣陽科技孵化園 <sup>(2)</sup>	<ul><li>Under planning</li><li>規劃中</li></ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction,</li> </ul>	A portion of the net land sale proceeds representing the sum of our actual investment amount	Binding agreement signed; land preparation and infrastructure construction not yet
Planned site area: 規劃佔地面積:		marketing and follow- up services to manage	with a pre-agreed return and a portion	commenced  • 已簽訂具約束力的協
15.0 million sq.m. 15.0百萬平方米		and operate the project  • 規劃、設計、產業定位、土地整理、基礎設施建設、市場行銷以及管理及經營項目的售後服務	of the remaining net land sale proceeds in accordance with our equity interest in the relevant project company.  • 土地出讓所得款項淨額的一部分,而有關款項指我們的實際投資款項(有預先協定之回報),以及部分餘下的土地出讓所得款項淨額(按我們於有關項目公司之股權計算)的總和。	議;未開始土地整理及基礎設施建設
(IV) Yongqing VAST Industrial Town Park (IV) 永清宏泰產業市鎮 園區	<ul> <li>Intelligent equipment manufacturing, new energy, new material industry</li> <li>智能裝備製造、</li> </ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction and</li> </ul>	Commission services income, which is calculated based on a certain proportion of a fixed return and the	Binding agreement signed; land preparation and infrastructure construction not yet
14.0 million sq.m. 14.0百萬平方米	新能源、新材料產業	marketing • 規劃、設計、產業定位、土地整理、基礎設施建設及市場行銷	aggregate investment in the park.  • 委托服務收入,按固定回報及園區投資總額的一定比例計算。	commenced  D簽訂具約束力的協議;未開始土地整理及基礎設施建設

# Management Discussion and Analysis

官埋	曾討	<b></b>	分

Industrial town project <sup>(1)</sup> 產業市鎮項目 <sup>(1)</sup> Zhangjiakou, Hebei province 河北省張家口市	Industry theme 產業主題	Scope of services 服務範圍	Fee arrangement 費用安排	Status 現況
(V) VAST Zhangjiakou City New Industrial Park (V) 張家口市新區宏泰產 業園 Planned site area: 規劃佔地面積: 1.6 million sq.m. 1.6百萬平方米	<ul> <li>Under planning</li> <li>規劃中</li> </ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction and marketing</li> <li>規劃、設計、產業定位、土地整理、基礎設施建設以及市場行銷</li> </ul>	Both one-off income and recurring income, which is calculated based on a percentage of the fixed return and part from ancillary areas of operating land premium, and the percentage of tax paid by the resident enterprises of the park.  一次性收入與經常性收入並存,按固定回報及配套經營性土地出讓所得部分百分比及入園企業繳納稅項百分比計算。	construction not yet commenced  • 已簽訂具約束力的協議:未開始土地整理及基礎設施建設
(VI) Zhangjiakou City Modern Industrial Park (VI) 張家口市現代產業園 區 Planned site area: 規劃佔地面積: 17.3 million sq.m.	<ul> <li>Service equipment manufacturing industry and medical service industry</li> <li>服務裝備製造產業及醫 療服務業</li> </ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction and marketing</li> <li>規劃、設計、產業定位、土地整理、基礎設施建設以及市場行銷</li> </ul>	Commission services income, which is calculated based on a certain proportion of a fixed return and the aggregate investment in the park     委托服務收入,按固定回報及園區投資總額的一定比例計算。	<ul> <li>Binding agreement signed; land preparation and infrastructure construction not yet commenced</li> <li>已簽訂具約束力的協議:未開始土地整理及基礎設施建設</li> </ul>

17.3百萬平方米

Industrial town project <sup>(1)</sup> 產業市鎮項目 <sup>(1)</sup> Shijiazhuang, Hebei province 河北省石家莊市	Industry theme 產業主題	Scope of services 服務範圍	Fee arrangement 費用安排	Status 現況
(VII) Shijiazhuang General Aviation Industrial Town Park (VII) 石家莊通用航空產業 市鎮園區 Planned site area: 規劃佔地面積: 20.0 million sq.m. 20.0百萬平方米	<ul> <li>General aviation industry, modern services and property development</li> <li>通用航空產業、現代服務及物業開發</li> </ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction and marketing</li> <li>規劃、設計、產業定位、土地整理、基礎設施建設及市場行銷</li> </ul>	<ul> <li>Commission services income, which is calculated based on a certain proportion of a fixed return and the aggregate cost incurred in the park.</li> <li>委托服務收入,按固定回報及園區所產生成本總額的一定比例計算。</li> </ul>	<ul> <li>Binding agreement signed; land preparation and infrastructure construction commenced, and contributed to our income during the year</li> <li>已簽訂具約束力的協議:已開始土地整理及基礎設施建設,並在本年度取得收入貢獻</li> </ul>
(VIII) Shijiazhuang Gaocheng VAST Industrial Town Park (VIII) 石家莊藁城宏泰產業 市鎮園區 Planned site area: 規劃佔地面積: 27.0 million sq.m. 27.0百萬平方米	<ul> <li>Under planning</li> <li>規劃中</li> </ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction and marketing</li> <li>規劃、設計、產業定位、土地整理、基礎設施建設及市場行銷</li> </ul>	<ul> <li>Commission services income, which is calculated based on a certain proportion of a fixed return and the aggregate investment in the park</li> <li>委托服務收入,按固定回報及園區投資總額的一定比例計算。</li> </ul>	Binding agreement signed; land preparation and infrastructure construction has commenced, and contributed to our income during the year     已簽訂具約束力的協議:已開始土地整理及基礎設施建設,並在本年度取得收入貢獻

# Management Discussion and Analysis

### 管理層討論及分析

Industrial town project <sup>(1)</sup> 產業市鎮項目 <sup>(1)</sup> Chuzhou, Anhui province 安徽省滁州市	Industry theme 產業主題	Scope of services 服務範圍	Fee arrangement 費用安排	Status 現況
(IX) Chuzhou Park (IX) 滁州示範園區 Planned site area: 規劃佔地面積: 15.0 million sq.m. 15.0百萬平方米	<ul> <li>New materials, new energy, equipment manufacturing, modern services and natural food</li> <li>新材料、新能源、装備製造、現代服務及綠色食品</li> </ul>	<ul><li>Marketing</li><li>市場行銷</li></ul>	<ul> <li>Calculated based on net land sale proceeds of a certain size of land sites</li> <li>按特定尺寸的土地出讓 所得款項淨額計算</li> </ul>	<ul> <li>Binding agreement signed; marketing activities commenced</li> <li>已簽訂具約束力的協議:已開始市場行銷活動</li> </ul>
Ezhou, Hubei province 湖北省鄂州市				
(X) VAST Ezhou Industrial Park (X) 宏泰鄂州產業園 Planned site area: 規劃佔地面積: 4.3 million sq.m. 4.3百萬平方米	<ul> <li>Intelligent manufacturing, electronic information and strategic emerging industries</li> <li>智能製造、電子信息、</li></ul>	<ul> <li>Planning and design, industry positioning, land preparation, infrastructure construction and marketing</li> <li>規劃、設計、產業定位、土地整理、基礎設施建設及市場行銷</li> </ul>	<ul> <li>Commission services income, which is calculated based on a certain proportion of a fixed return and the aggregate investment in the park.</li> <li>委托服務收入,按固定回報及園區投資總額的一定比例計算。</li> </ul>	<ul> <li>Binding agreement signed; land preparation and infrastructure construction commenced, and contributed to our income during the year</li> <li>已簽訂具約束力的協議:已開始土地整理及基礎設施建設,並在本年度取得收入貢獻</li> </ul>

#### Notes:

- (1) Our Longhe Park, Longhe Resort, Yongqing VAST Industrial Town Park, VAST Zhangjiakou City New Industrial Park, Zhangjiakou City Modern Industrial Park, Shijiazhuang General Aviation Industrial Town Park, Shijiazhuang Gaocheng VAST Industrial Town Park, Chuzhou Park and VAST Ezhou Industrial Park are developed by our wholly-owned subsidiaries.
- (2) We entered into a co-operation agreement with the local government for the development of Guangyang Technology Regeneration Park on 27 April 2011. As Guangyang Technology Regeneration Park is in close vicinity to the airport currently under construction in the conjunction area of Beijing and Guangyang District of Langfang (the "Second Beijing Capital International Airport"), the development plan of the surrounding area of the Second Beijing Capital International Airport, including Guangyang Technology Regeneration Park, is under review by the local government. As such government planning has not been released, we have not commenced development of Guangyang Technology Regeneration Park as of 31 December 2017. The industry positioning and our scope of services for Guangyang Park are subject to changes.

#### 附註:

- (1) 我們於龍河高新區、廊坊龍河商務休閒度假基地、永清宏泰產業市鎮園區、張家口市新區宏泰產業園、張家口市現代產業園區、石家莊通用航空產業市鎮園區、石家莊藁城宏泰產業市鎮園區、滁州示範園區及宏泰鄂州產業園的開發由我們的全資附屬公司處理。
- (2) 我們於2011年4月27日與地方政府訂立合作協議,開發廣陽科技孵化園。由於廣陽科技孵化園毗鄰一個位於北京與廊坊市廣陽區之間的交匯區域的開發中機場(「北京首都第二機場」),因此北京首都第二機場周邊地區(包括廣陽科技孵化園)的開發規劃已交由地方政府進行審閱。由於有關的政府規劃仍未發布,我們於2017年12月31日並未開展廣陽科技孵化園的開發。廣陽科技孵化園的產業定位及服務範圍仍有待更改。

# (I) Longhe Park

After years of development, an accumulated land of 5,564,015 sq.m. (accounted for 28.5% of saleable land) was sold by the local government of Longhe Park. For the year ended 31 December 2017, fee income derived from our development of industrial town projects at Longhe Park was RMB2,032.0 million. The table below sets forth selective information about the classification of land, planned site area and site area sold of Longhe Park as of 31 December 2017.

## (I) 龍河高新區

經過多年的發展,龍河高新地方政府之累計出讓土地5,564,015平方米(佔可出讓土地28.5%)。截至2017年12月31日止年度,來自龍河高新區的開發產業市鎮項目所得費用收入為人民幣2,032.0百萬元。下表載列於2017年12月31日龍河高新區有關土地分類、規劃佔地面積及已出讓佔地面積的節選資料。

		Planned site					
Classification	分類	area <sup>(1)</sup>	Site area sold(2)		Saleable la	Saleable land unsold	
		規劃佔地					
		面積⑴	已出讓佔	地面積 <sup>⑵</sup>	未出讓的	可出讓土地	
		sq.m.	sq.m.	%	sq.m.	%	
		平方米	平方米	%	平方米	%	
Saleable	可出讓						
<ul> <li>Residential and</li> </ul>	• 住宅區及						
commercial area	商業區	10,288,300	2,291,646	22.3	7,996,654	77.7	
<ul> <li>Industrial area</li> </ul>	● 產業區	9,205,500	3,272,369	35.5	5,933,131	64.5	
Subtotal of saleable land	可出讓土地小計	19,493,800	5,564,015	28.5	13,929,785	71.5	
Non-saleable	非出讓						
• Roads	●道路	4,431,300	N/A 不適用	N/A 不適用	N/A 不適用	N/A 不適用	
<ul> <li>Greenery space</li> </ul>	• 綠化空間	4,074,900	N/A 不適用	N/A 不適用	N/A 不適用	N/A 不適用	
Subtotal of non-saleable	非出讓土地						
land	小計	8,506,200	N/A 不適用	N/A 不適用	N/A 不適用	N/A 不適用	
Total	總計	28,000,000	5,564,015	N/A 不適用	13,929,785	N/A 不適用	

#### Notes:

- Planned site area is based on the planning approved by the relevant local government.
- (2) Percentages are calculated as the site area sold by the local governments through public auction, tender or listing for sale process as a portion of the total saleable site area under the same land classification.

The table below sets forth details regarding land sold by the local government, the relevant average selling price, land premium and a breakdown of our fee income for the year ended 31 December 2017.

#### 附註:

- (1) 規劃佔地面積乃基於獲有關地方政府批准 的規劃而釐定。
- (2) 百分比按地方政府通過公開拍賣、招標或 掛牌出讓流程而出讓的佔地面積作為總可 出讓佔地面積(為同一土地類別)的一部分 而計算。

下表載列載至2017年12月31日止年度 地方政府出讓的土地詳情、相關平均 出讓價、土地出讓金以及我們的費用 收入的明細。

		Land sold by local government 地方政府	ASP sold by local government 地方政府的	Land premium	Our fee inc percentag land prem 我們的費用小	ge of nium 女入/
		出讓的土地	平均出讓價	土地出讓金	佔土地出設	襄金
		sq.m.	RMB/sq.m.	RMB'000	RMB'000	%
			人民幣元/			
		平方米	平方米	人民幣千元	人民幣千元	%
Industrial land	工業土地	269,416	446	120,191	86,186	71.7
Residential and	住宅及商業土地					
commercial land		320,015	12,461	3,987,640	1,826,120	45.8
Total	總計	589,431	6,969	4,107,831	1,912,306	46.6

# (II) Longhe Resort

The table below sets forth selective information about the classification of land and planned site area of Longhe Resort as of 31 December 2017.

# (II) 廊坊龍河商務休閒度假基地

下表載列於2017年12月31日廊坊龍河商務 休閒度假基地有關土地分類及規劃佔地面 積的節選資料。

Classification	分類	Planned site area <sup>(1)</sup>
		規劃佔地面積 <sup>⑴</sup>
		sq.m.
		平方米
Saleable	可出讓	
Residential and commercial area	• 住宅區及商業區	4,525,200
Industrial area	● 產業區	1,162,000
Subtotal of saleable land	可出讓土地小計	5,687,200
Non-saleable	非出讓	
• Roads	● 道路	563,700
Greenery space	• 綠化空間	3,249,100
Subtotal of non-saleable land	非出讓土地小計	3,812,800
Total	總計	9,500,000

Note:

(1) Planned site area is based on the planning approved by the relevant local

附註:

(1) 規劃佔地面積乃基於獲有關地方政府批准 的規劃而釐定。

### (III) Guangyang Technology Regeneration Park

During the year 2017, we continued our communication with people's government of Langfang and people's government of Guangyang District of Langfang in respect of the Guangyang Technology Regeneration Park. As of 31 December 2017, the industrial positioning and service scope of the park were still subject to adjustment as the detailed planning for the second Beijing Capital Airport has not been released, thus no development work had been carried out in respect of the park. The Company will continue to communicate with people's government of Langfang and people's government of Guangyang District of Langfang in respect of the Guangyang Technology Regeneration Park and strive to commence land consolidation and facility construction as soon as possible.

#### (III) 廣陽科技孵化園

在2017年中,我們與廊坊市人民政府及廊坊市廣陽區人民政府等就廣陽科技孵化園項目繼續保持溝通。截至2017年12月31日,由於北京首都第二機場規劃尚未頒佈,該園區的產業定位及服務範圍仍有待更改,尚未開始園區開發。公司將繼續與廊坊市人民政府及廊坊市廣陽區人民政府等就廣陽科技孵化園項目保持溝通,爭取儘快啟動土地整理及基礎設施建設。

#### (IV) Yongqing VAST Industial Town Park

The table below sets forth details regarding classification of land and planned site area of Yongqing VAST Industrial Town Park as at 31 December 2017.

#### (IV) 永清宏泰產業市鎮園區

下表載列於2017年12月31日永清宏泰產業 市鎮園區有關土地分類及規劃佔地面積的 節選資料。

Classification	分類	Planned site area(1)
		規劃佔地面積 <sup>⑴</sup>
		sq.m.
		平方米
Saleable	可出讓	
Residential and commercial area	• 住宅區及商業區	3,660,100
Industrial area	●產業區	3,533,900
Subtotal of saleable land	可出讓土地小計	7,194,000
Non-saleable	非出讓	
• Roads	● 道路	2,266,400
Greenery space	● 綠化空間	4,299,000
Supporting facilities	● 輔助設施	250,800
Subtotal of non-saleable land	非出讓土地小計	6,816,200
Total	總計	14,010,200

Note:

 Planned site area is based on the planning submitted to the relevant local government by us for approval. 附註:

# (V) VAST Zhangjiakou City New Industrial Park

The table below sets forth details regarding classification of land and planned site area of VAST Zhangjiakou City New Industrial Park as at 31 December 2017.

# (V) 張家口市新區宏泰產業園

下表載列於2017年12月31日張家口市新區宏泰產業園有關土地分類及規劃佔地面積的節選資料。

分類	Planned site area(1)
	規劃佔地面積 <sup>⑴</sup>
	sq.m.
	平方米
可出讓	
• 住宅區及商業區	360,832
● 產業區	1,130,865
可出讓土地小計	1,491,697
非出讓	
● 道路	82,303
非出讓土地小計	82,303
總計	1,574,000
	<b>可出譲</b> <ul> <li>● 住宅區及商業區</li> <li>● 産業區</li> </ul> 可出譲土地小計 <ul> <li>非出譲</li> <li>● 道路</li> </ul> <li>非出譲土地小計</li>

Note:

o o o l

附註:

(1) Planned site area is based on the planning submitted to the relevant local government by us for approval.

# (VI) Zhangjiakou City Modern Industrial Park

The table below sets forth details regarding classification of land and planned site area of Zhangjiakou City Modern Industrial Park as at 31 December 2017.

# (VI) 張家口市現代產業園區

下表載列於2017年12月31日張家口市現代 產業園區有關土地分類及規劃佔地面積的 節選資料。

Classification	分類	Planned site area <sup>(1)</sup>
		規劃佔地面積⑴
		sq.m.
		平方米
Saleable	可出讓	
Residential and commercial area	• 住宅區及商業區	3,685,200
Industrial area	● 產業區	1,266,900
Subtotal of saleable land	可出讓土地小計	4,952,100
Non-saleable	非出讓	
• Roads	● 道路	2,111,600
Greenery space	● 綠化空間	1,041,700
Agriculture, regional traffic municipal	● 農業、區域交通市政	9,082,300
Supporting facilities	• 輔助設施	108,300
Subtotal of non-saleable land	非出讓土地小計	12,343,900
Total	總計	17,296,000

Note:

(1) Planned site area is based on the planning submitted to the relevant local government by us for approval.

附註:

## (VII) Shijiazhuang General Aviation Industrial Town Park

The table below sets forth details regarding classification of land and planned site area of Shijiazhuang General Aviation Industrial Town Park as at 31 December 2017.

## (VII)石家莊通用航空產業市鎮園區

下表載列於2017年12月31日石家莊通用航空產業市鎮園區有關土地分類及規劃佔地面積的節選資料。

Classification	分類	Planned site area(1)
		規劃佔地面積 <sup>⑴</sup>
		sq.m.
		平方米
Saleable	可出讓	
<ul> <li>Residential and commercial area</li> </ul>	● 住宅區及商業區	5,313,000
Industrial area	● 產業區	6,347,000
Subtotal of saleable land	可出讓土地小計	11,660,000
Non-saleable	非出讓	
• Roads	<ul><li>道路</li></ul>	3,668,900
Greenery space	● 綠化空間	2,716,200
Supporting facilities	• 輔助設施	1,954,900
Subtotal of non-saleable land	非出讓土地小計	8,340,000
Total	總計	20,000,000

#### Note:

(1) Planned site area is based on the planning submitted to the relevant local government by us for approval.

For Shijiazhuang General Aviation Industrial Town Park, the Company mainly engaged in land preparation and investment services. As at 31 December 2017, the accumulated area of land preparation started in the Park was approximately 1,300,000 sq.m. During the year, the Company received income arising from land preparation and investment services of RMB256.7 million (calculated using the cost plus method).

#### 附註:

(1) 規劃佔地面積乃基於我們呈交予有關地方 政府以作審批的規劃。

本公司在石家莊通用航空產業市鎮園區主要從事土地整理投資服務。於2017年12月31日,該園區已啟動的土地開發累計面積約為1,300,000平方米。年內,本公司收取土地整理投資服務產生的收入人民幣256.7百萬元(以成本加成法計算)。

## (VIII) Shijiazhuang Gaocheng VAST Industrial Town Park

The table below sets forth details regarding classification of land and planned site area of Shijiazhuang Gaocheng VAST Industrial Town Park as at 31 December 2017.

## (VIII) 石家莊藁城宏泰產業市鎮園區

下表載列於2017年12月31日石家莊藁城宏 泰產業市鎮園區有關土地分類及規劃佔地 面積的節選資料。

Classification	分類	Planned site area(1)
		規劃佔地面積⑴
		sq.m.
		平方米
Saleable	可出讓	
Residential and commercial area	● 住宅區及商業區	9,497,900
Industrial area	● 產業區	4,582,900
Subtotal of saleable land	可出讓土地小計	14,080,800
Non-saleable	非出讓	
• Roads	●道路	3,905,900
Greenery space	● 綠化空間	2,850,000
Supporting facilities	● 輔助設施	6,234,800
Subtotal of non-saleable land	非出讓土地小計	12,990,700
Total	總計	27,071,500

## Note:

 Planned site area is based on the planning submitted to the relevant local government by us for approval.

For Shijiazhuang Gaocheng VAST Industrial Town Park, the Company mainly engaged in land preparation and investment services. As at 31 December 2017, the accumulated area of land preparation started in the Park was approximately 500,000 sq.m. During the year, the Company received income arising from land preparation and investment services of RMB361.6 million (calculated using the cost plus method).

#### 附註:

(1) 規劃佔地面積乃基於我們呈交予有關地方 政府以作審批的規劃。

本公司在石家莊藁城宏泰產業市鎮園區主要從事土地整理投資服務。於2017年12月31日,該園區已啟動的土地開發累計面積約為500,000平方米。年內,本公司收取土地整理投資服務產生的收入人民幣361.6百萬元(以成本加成法計算)。

## (IX) Chuzhou Park

# (IX) 滁州示範園區

The table below sets forth details regarding classification of land and planned site area of Chuzhou Park as at 31 December 2017.

下表載列於2017年12月31日滁州示範園區 有關土地分類及規劃佔地面積的節選資料。

Classification	分類	Planned site area <sup>(1)</sup>
		規劃佔地面積 <sup>⑴</sup>
		sq.m.
		平方米
Saleable	可出讓	
Residential and commercial area	● 住宅區及商業區	4,286,100
Industrial area	● 產業區	5,466,100
Subtotal of saleable land	可出讓土地小計	9,752,200
Non-saleable	非出讓	
• Roads	● 道路	2,688,800
Greenery space	● 綠化空間	2,398,000
Supporting facilities	●輔助設施	159,100
Subtotal of non-saleable land	非出讓土地小計	5,245,900
Total	總計	14,998,100

Note:

附註:

Planned site area is based on the planning submitted to the relevant local government by us for approval.

### (X) VAST Ezhou Industrial Park

The table below sets forth details regarding classification of land and planned site area of VAST Ezhou Industrial Park as at 31 December 2017.

## (X) 宏泰鄂州產業園

下表載列於2017年12月31日宏泰鄂州產業 園有關土地分類及規劃佔地面積的節選資 料。

Classification	分類	Planned site area <sup>(1)</sup>
		規劃佔地面積 <sup>⑴</sup>
		sq.m.
		平方米
Saleable	可出讓	
Residential and commercial area	• 住宅區及商業區	749,300
Industrial area	● 產業區	2,228,600
Subtotal of saleable land	可出讓土地小計	2,977,900
Non-saleable	非出讓	
• Roads	<ul><li>道路</li></ul>	630,700
Greenery space	• 綠化空間	502,600
Water space	• 水域用地	200,700
Subtotal of non-saleable land	非出讓土地小計	1,334,000
Total	總計	4,311,900

Note:

 Planned site area is based on the planning submitted to the relevant local government by us for approval.

For VAST Ezhou Industrial Park, the Company mainly engaged in land preparation and investment services. As at 31 December 2017, the accumulated area of land preparation started in the Park was approximately 190,000 sq.m. During the year, the Company received income arising from land preparation and investment services of RMB124.3 million (calculated using the cost plus method).

附註:

(1) 規劃佔地面積乃基於我們呈交予有關地方 政府以作審批的規劃。

本公司在宏泰鄂州產業園主要從事土地整理及投資服務。於2017年12月31日,該園區已啟動的土地開發累計面積約為190,000平方米。年內,本公司收取土地整理及投資服務產生的收入人民幣124.3百萬元(以成本加成法計算)。

#### **Property Development**

As of 31 December 2017, we had 21 projects at various stages of development, mainly concentrating on development of residential, commercial and industrial projects with a wide range of products including residence, apartment, villa, garden houses, retail stores and office buildings. We had residential, commercial and industrial land reserves of gross floor area of 1,448,850 sq.m. remain unsold as at 31 December 2017.

We classify our projects into three categories according to the stages of development:

- Completed properties. Completed properties represent properties for which we have received the certified construction completion report from the relevant government construction authorities. As of 31 December 2017, our completed properties consisted of Mingren Garden (名人小區), Foxconn City Phase I (富士康城一期), Hongtai Meishuguan Phase II (宏泰美樹館一期), Hongtai Meishuguan Phase II (宏泰美樹館二期), Yihejiayuan Block A (頤和佳苑A區), Hongtai Longdi Phase I (宏泰龍邸一期), Hongtai Longdi Phase II (宏泰龍邸一期), Chuangye Plaza Phase II (創業大廈二期), Longhe Park Talent Home (龍河高新區人才家園), Yishujia (逸樹家), Yulong Bay Phase I (御龍灣一期) and Electronic Information Industrial Park Phase I (電子信息產業園一期).
- Properties under development. Properties under development represent properties for which we have received the requisite construction work commencement permit with respect to all or a part of our projects before completion of the entire projects. As of 31 December 2017, our properties under development consisted of Foxconn City Phase II (富士康城二期), Electronic Information Industrial Park Phase I (電子信息產業 園一期), Foxconn Technology Complex (A11) and Tanghai Project (Plot 3 Yuehu Bay). These four projects are expected to be completed in 2018.
- Properties planned for future development. Properties planned for future development represent (i) properties for which we have received the relevant land use rights certificates but have not yet received the requisite construction work commencement permit; and (ii) properties for which we are in the process of obtaining land use rights certificates for our projects. As of 31 December 2017, our properties planned for future development consisted of Foxconn City Phase III (富士康城三期), Electronic Information Industrial Park Phase II (電子信息產業園二期), Hongtai Commerce Plaza (宏泰商業廣場), Qingnianhui (青年匯), Yulong Bay Phase II (御龍灣三期), Huahang Apartment (華航公寓) and Tanghai Project (唐海項目) (Plot 1 and Plot 2).

Some of our projects comprise multiple-phase developments on a rolling basis. One project may include different phases at various stages of development, i.e., completed properties, properties under development and properties planned for future development.

#### 物業開發

於2017年12月31日,我們擁有21個處於不同開發階段的項目,主要集中開發住宅、商業、產業項目,產品類型包括住宅、公寓、別墅、花園洋房、零售商鋪及辦公樓等。於2017年12月31日,我們住宅、商業和產業物業的尚可售土地儲備建築面積為1,448,850平方米。

我們根據開發階段將項目分為三個類別:

- 已竣工物業。已竣工物業指收到有關政府 工程機關發出的竣工認證報告的物業。於 2017年12月31日,我們的已竣工物業包括 名人小區、富士康城一期、宏泰美樹館一 期、宏泰美樹館二期、頤和佳苑A區、宏 泰龍邸一期、宏泰龍邸二期、創業大廈二 期、龍河高新區人才家園、逸樹家、御龍 灣一期及電子信息產業園一期。
- 發展中物業。發展中物業指,於整個項目 竣工前就全部或部分項目收到所需建築工 程施工許可證的物業。於2017年12月31 日,我們的發展中物業包括富士康城二 期、電子信息產業園一期、富士康科技樓 (A11)及唐海項目(3號地悅湖灣)。該四個 項目預期於2018年竣工。
- 規劃作未來開發的物業。規劃作未來開發的物業指(i)收到有關土地使用權證,但未收到所需建築工程施工許可證的物業;及(ii)處於取得我們的項目土地使用權證的過程。於2017年12月31日,我們規劃作未來開發的物業包括富士康城三期、電子信息產業園二期、宏泰商業廣場、青年匯、御龍灣二期、御龍灣三期、華航公寓及唐海項目(1號地和2號地)。

我們的若干項目包括不斷發展的多期發展項目。 我們的項目可能會包括已竣工、發展中或規劃作 未來開發等不同發展階段的物業。

The following map shows the geographical locations and key data of our properties as of 31 December 2017.

以下地圖顯示於2017年12月31日我們物業的地理 位置及主要數據。

64,000

252,000

11,000

10,000

159,000

472.000

16,000

188,000

Туре	類型	
Foxconn City 富士	- 康城	
Completed	已竣工	33,000
Under construction	在建	148,000
For future development	未來開發	130,000
Chuangye Plaza (	Phase II) 創	業大廈二期
Completed	已竣工	29,000
Under construction	在建	-
For future development	未來開發	-

Hongtai Longdi 宏	泰龍邸		
Completed	已竣工	351,000	
Under construction	在建	-	
For future development	未本問怨	_	

Hongtai Commerce Plaza 宏泰商業廣場						
Completed	已竣工	-				
Under construction	在建	-				
For future development	未來開發	153 000				

Electronic Information Industrial Park in Longh Park 龍河高新區電子信息產業園						
Completed	已竣工	56,000				
Under construction	在建	15,000				
For future development	未來開發	127,000				

Foxconn Technology Complex (A11) 富士康科技樓(A11)					
Completed	已竣工	-			
Under construction	在建	18,000			
For future development	未來開發	_			

Longhe Park - Talent Home 龍河高新區 - 人才家園						
Completed	已竣工	22,000				
Under construction	在建	-				
For future development	未來開發	_				

Yishujia 逸樹家		
Completed	已竣工	160,000
Under construction	在建	-
For future development	未來開發	-

Yihejiayuan (Bloc	k A) 頤和信	ŧ苑(A區)
Completed	已竣工	85,000
Under construction	在建	-
For future development	未來開發	-



Beijing-Tianjin-Hebei Region 京津冀地區

Project Name and Location	項目名稱及位置	Site Area 佔地面積 (sq.m.) (平方米)	Total Gross Floor Area 總建築 面積 (sq.m.) (平方米)	Land-use Purpose 土地用途	Group's Interest 集團 所佔股權	Remaining saleable Area <sup>(1)</sup> 尚可售面積 <sup>(1)</sup> (sq.m.) (平方米)
Langfang Foxconn City (Phase I to III) 39 Fukang Road, Langfang	<b>廊坊</b> 富士康城(一期至三期) 廊坊市富康道39號	126,545	311,000	Residential and commercial 住宅及商業	100%	266,000
Chuangye Plaza (Phase II) 39 Nanlong Road, Langfang	創業大廈二期 廊坊市南龍道39號	8,820	29,000	Commercial 商業	100%	23,000
Hongtai Longdi (Phase I and II) 259 South Yinhe Road, Langfang	宏泰龍邸(一期、二期) 廊坊市銀河南路259號	126,929	351,000	Residential and commercial 住宅及商業	100%	58,000
Hongtai Commerce Plaza West Chuangye Plaza, Nanlong Road, Langfang	宏泰商業廣場 廊坊市南龍道創業大廈西	47,486	153,000	Commercial 商業	100%	153,000
Electronic Information Industrial Park in Longhe Park (Phase I and II) 89 Fukang Road, Langfang	龍河高新區電子信息產業園 (一期、二期) 廊坊市富康道89號	187,815	198,000	Industrial 產業	100%	173,000
Foxconn Technology Complex (A11) East of Jianshenan Road and South of Erhao Road, Longhe Park, Langfang	富士康科技樓(A11) 廊坊市龍河高新區 建設南路以東、 二號路以南	9,263	18,000	Commercial 商業	100%	17,000
Longhe Park – Talent Home 125 Furao Road, Langfang	龍河高新區一人才家園 廊坊市富饒道125號	12,666	22,000	Residential 住宅	100%	21,000
Yishujia 155 Guangyang Road, Langfang	逸樹家 廊坊市廣陽道155號	94,829	160,000	Residential and commercial 住宅及商業	100%	600
Yihejiayuan (Block A) 300 Xichang Road, Langfang	頤和佳苑(A區) 廊坊市西昌路300號	35,430	85,000	Residential and commercial 住宅及商業	100%	3,000
Mingren Garden 76 Heping Road, Langfang	名人小區 廊坊市和平路76號	29,141	64,000	Residential and commercial 住宅及商業	100%	250
Hongtai Meishuguan (Phase I and II) 28 Huaxiang Road, Development Zone, Langfang	宏泰美樹館(一期、二期) 廊坊市開發區華祥路28號	120,739	252,000	Residential and commercial 住宅及商業	100%	27,000
Qingnianhui 175 East Aimin Road, Langfang	青年匯 廊坊市愛民東道175號	4,279	11,000	Residential and commercial 住宅及商業	100%	9,000
Huahang Apartment 175 East Aimin Road, Langfang	華航公寓 廊坊市愛民東道175號	10,557	10,000	Residential 住宅	100%	10,000
<b>Chengde</b> Yulong Bay Junction of Sounthwest of Wuwei Road and Siliujing Road, New District, Chengde	<b>承德</b> 御龍灣 承德市新區五緯路西南、 四六經路之間	142,841	631,000	Residential and commercial 住宅及商業	100%	484,000
Tangshan Tanghai Project North Shore, Caofei Hu, Qi Nongchang, Caofeidian District, Tangshan	<b>唐山</b> 唐海項目 唐山市曹妃甸七農場 曹妃湖北岸	665,935	204,000	Residential 住宅	100%	204,000
Total	合計	1,623,275	2,499,000			1,448,850

Note:

附註:

) 尚可售面積包括已竣工但未銷售面積、在建面積、未來開發面積及已預售但未確認為收入的面積。

<sup>(1)</sup> Remaining saleable area includes area completed but not yet sold, area under construction, area for future development and area pre-sold but not yet recognised as revenue.

The following table sets forth the revenue, gross floor area ("GFA") sold, and average selling price ("ASP") for each of our revenue-generating property for the year ended 31 December 2017.

下表載列截至2017年12月31日止年度來自各產生 收益物業的收益、已售建築面積(「建築面積」)、 及平均售價(「平均售價」)。

			GFA sold	ASP
Residential and commercial	住宅及商業		Year ended	Year ended
Project	項目	Revenue	31 December 2017	31 December 2017
			已售建築面積	平均售價
			截至2017年	截至2017年
		收益	12月31日止	12月31日止
		RMB'000	sq.m.	RMB/sq.m.
		人民幣千元	平方米	人民幣元/平方米
Electronic Information Industrial Park	電子信息產業園			
Plant	廠房	47,908	7,866	6,091
	1300	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
		47,908	7,866	6,091
		47,700	7,000	0,071
Yulong Bay Plot A4	御龍灣A4地塊			
Residential	住宅	11,844	2,111	5,611
Commercial	商業	6,865	600	11,442
Commercial	问未	0,000	000	11,442
		18,709	2 711	6,901
		10,709	2,711	0,901
Hongtai Longdi Phase I	宏泰龍邸一期			
Commercial	商業	2,901	149	19,470
Commercial	问未	2,701	177	17,470
		2,901	149	19,470
		2,901	147	19,470
Hongtai Longdi Phase II	宏泰龍邸二期			
Residential	住宅	3,064	403	7,603
Commercial	商業	11,698	576	20,309
Commercial	IHJ /K	11,070	070	20,007
		14,762	979	15,079
		14,702	7//	13,077
Hongtai Meishuguan Phase I	宏泰美樹館一期			
Residential	住宅	2,354	447	5,266
	Д С	_/		-,
		2,354	447	5,266
		2,334	447	3,200
Hongtai Meishuguan Phase II	宏泰美樹館二期			
Residential	住宅	7,426	917	8,098
residential	Д 0	7,420	717	0,070
		7.40/	017	2 002
		7,426	917	8,098
Mingren Garden	名人小區			
Residential	住宅	2,856	423	6,752
A CONTROL	д С	2,000	423	0,7 32
	A	2,856	400	7750
		∠,000	423	6,752
Sub-total	小計	96,916	13,492	7,183
Jub total	J HI	70,710	15,472	7,100

			GFA sold	ASP
Ancillary Area	輔助區		Year ended	Year ended
Project	項目	Revenue	31 December 2017	31 December 2017
			已售建築面積	平均售價
			截至2017年	截至2017年
		收益	12月31日止年度	<b>12月31</b> 日止年度
		RMB'000	sq.m.	RMB/sq.m.
		人民幣千元	平方米	人民幣元/平方米
Yulong Bay Plot A4 Underground	御龍灣A4地塊地下室			
Chamber		674	350	1,926
Hongtai Longdi Underground Chamber	宏泰龍邸地下室	553	417	1,326
Hongtai Meishuguan Underground	宏泰美樹館地下室			
Chamber		363	366	992
Mingren Garden Underground Chamber	名人小區地下室	25	23	1,087
Sub-total	小計	1,615	1,156	1,397
			Unit sold	ASP
			Year ended	Year ended
		кечепие	31 December 2017	
			已售車位數量	平均售價
		收益	截至2017年 12月31日止年度	截至2017年 12月31日止年度
		权益 RMB'000	12月31日正午及 Unit	12月31日止午及 RMB/unit
		人民幣千元	個	人民幣元/個
Notice = Development	/h0 *t= \/000 a 1.1 1.fp	八八市「九	Щ	八八市九/ 旧
Yulong Bay Plot A Underground	御龍灣A地塊	( 4 4 4	0.4	74 407
Car Park Unit	地下車位	6,141	86	71,407
Hongtai Longdi Underground	宏泰龍邸地下車位	20.405	0/0	04/4/
Car Park Unit	·	22,685	268	84,646
Hongtai Meishuguan Underground	宏泰美樹館地下車位			
		0.004	404	00 400
Car Park Unit		9,981	124	80,492
Sub-total	小計	9,981	124	80,492 81,186

137,338

14,488

122,850

總計

減:税金及附加費

税後總收益

Total

Less: Tax and surcharges

Total revenue after tax

# (I) FOXCONN CITY PHASE II (LONGHEFENGJING) IN LONGHE PARK 龍河高新區富士康城二期(龍河楓景)



Foxconn City Phase II, also known as Longhefengjing Project, is located 1,000 meters south away from the intersection of Nanlong Road and Jianshe South Road with a variety of apartments that satisfy different housing needs. Four bus lines of the city, namely, number 11, 15, 16 and 33, pass through the project site. At the same time, Jianshe South Road closely connects with Xinkai Road, Yinhe Road and Heping Road in the city. Core business district such as Wanda Plaza and Mingzhu Shangsha is accessible within 15 minutes and it is only 5 minute-drive away from Langfang high-speed railway. Facilities surrounding the project are well equipped with Anci district central hospital planning in the south, five secondary schools, fourteen primary schools, one kindergarten in Anci district and Longhe Park First Primary School planning in the surrounding area. Medical, education, leisure and shopping are readily available.

與建設南路交叉口南行1,000米,戶型多樣化,滿足各種居住需求,11、15、16及33路四條市公交途經項目,同時建設南路與市區新開路、銀河路、和平路緊密相連,15分鐘直達萬達廣場、明珠商廈等核心商圈,距廊坊高鐵站僅需5分鐘車程:項目周邊配套齊全,南側規劃安次區中心醫院,周邊五中、十四小、安次區一幼、規劃龍河高新區第一小學等,醫療、教育、休閒、購物一應俱全。

富士康城二期又稱為龍河楓景項目,位於南龍道

In 2017, the contracted sales and contracted sales in terms of GFA of Foxconn City Phase II project amounted to RMB185,763,000 and 16,700 sq.m., respectively. As at 31 December 2017, the total GFA and remaining future saleable residential floor area (excluding pre-sold GFA) of Foxconn City Phase II project were 148,000 sq.m. and 28,500 sq.m., respectively.

2017年,富士康城二期項目合同銷售為人民幣 185,763千元,合同銷售面積為16,700平方米。於 2017年12月31日,富士康城二期項目總建築面積 為148,000平方米,剩餘未來可售商住建築面積 (不包括已預售建築面積)為28,500平方米。

# (II) ELECTRONIC INFORMATION INDUSTRIAL PARK IN LONGHE PARK (WITHUB AND DREAMWORK)

龍河高新區電子信息產業園(慧谷●夢工廠)



Electronic Information Industrial Park in Longhe Park, Langfang is a high-end office building industrial project located in the center of high-tech industrial cluster in Longhe Park, Langfang. The project is conveniently located as it is 5 minutes away from Langfang high-speed railway and takes 20 minutes to the city center of Beijing and Tianjin by high-speed railway. It adjoins Beijing-Shanghai, Beijing-Hongkong-Macao and Beijing-Taipei Expressway. The project mainly involves the development of single buildings for enterprises and is an industrial complex project which offers services including commerce, office, exhibition, communication and training.

As at 31 December 2017, the total GFA and remaining future saleable factory floor area (excluding pre-sold GFA) of Electronic Information Industrial Park project were 198,000 sq.m. and 158,000 sq.m., respectively.

廊坊龍河高新區電子信息產業園為高端辦公樓產業項目,位於廊坊市龍河高新區高新產業聚集的核心地段,項目位置交通十分便利,5分鐘抵達廊坊高鐵站,高鐵20分鐘即可直達北京、天津的城市中心地帶,緊鄰京滬、京港澳、京台高速等。項目建築形式以企業獨棟為主,集商務、辦公、展覽、交流、培訓等於一體的綜合性產業項目。

於2017年12月31日,電子信息產業園項目總建築 面積為198,000平方米,剩餘未來可售廠房建築 面積(不包括已預售建築面積)為158,000平方米。

# (III) CHUANGYE PLAZA (PHASE II) IN LONGHE PARK 龍河高新區創業大廈二期



Chuangye Plaza is currently the most well-established large scale office building in the south of Langfang. Located in the center of Longhe Park, Chuangye Plaza is in close vicinity to Anci Administrative Service Center (安次行政服務中心) and is a landmark building of Longhe Park. Chuangye Plaza is in the north of Nanlong Road and in the east of Changfu Road, which is connected directly to the high-speed railway station and takes 20 minutes to Beijing and Tianjin by high-speed railway. It is close to Yinhe Road and Jianshe Road. Its road network is extended to all directions with smooth and clear connection to the south of Langfang. The area of a single floor ranges from 60 sq.m. to 1,870 sq.m. without indoor columns, enabling an open and practical space with a large window facing area.

As at 31 December 2017, the total GFA and remaining future saleable residential floor area (excluding pre-sold GFA) of Chuangye Plaza (Phase II) project were 29,000 sq.m. and 19,000 sq.m., respectively.

創業大廈是目前廊坊城南最成熟的大型寫字樓, 位於龍河高新區中心,與安次行政服務中心為 鄰,屬於龍河高新區的建築地標。北臨南龍道, 東臨常甫路,直通高鐵站,20分鐘高鐵即可直達 北京,天津。臨近銀河路和建設路,公路系統四 通八達,廊南交通暢通無阻。單層面積60平方米 至1,870平方米,室內無立柱,開放實用,擁有 超大面積採光。

於2017年12月31日,創業大廈二期項目總建築面積為29,000平方米,剩餘未來可售商住建築面積 (不包括已預售建築面積)為19,000平方米。

# (IV)HONGTAI LONGDI IN LANGFANG, HEBEI PROVINCE

河北省廊坊市宏泰龍邸



Hongtai Longdi (宏泰龍邸) is an integrated development of residential and commercial project which is located in Longhe Park, the center of the south of Langfang. Longhe Park not only enjoys proximity to the central business district of the capital, but also occupies a strategic position at Langfang, Beijing and Tianjin. It is an ecologically friendly city characterized by its modernization as well as integration of production and municipal functions in the south of Langfang. The Project is conveniently located close to transport facilities with Nanlong Road in the north and Yinhe Road to the west, which is two kilometers away from the Langfang stop of Beijing-Shanghai high-speed railway.

In 2017, the contracted sales and contracted sales in terms of GFA of Hongtai Longdi (宏泰龍邸) amounted to RMB24,233,000 and 1,200 sq.m., respectively. As at 31 December 2017, the total GFA and remaining future saleable residential floor area (excluding pre-sold GFA) of Hongtai Longdi (宏泰龍邸) project were 351,000 sq.m. and 15,900 sq.m., respectively.

2017年,宏泰龍邸合同銷售為人民幣24,233千元,合同銷售面積為1,200平方米。於2017年12月31日,宏泰龍邸項目總建築面積為351,000平方米,剩餘未來可售商住建築面積(不包括已預售建築面積)為15,900平方米。

# (V) HONGTAI MEISHUGUAN IN LANGFANG, HEBEI PROVINCE



Hongtai Meishuguan (宏泰美樹館) is a residential complex project comprising residence, apartment, villa and garden houses which is located in the center of the economic and technological development zone of Langfang, Hebei province. Located in the northeastern part of Langfang, north to Oriental University City (東方大學城) and south to the Langfang financial recreational center, the project is conveniently located close to a developed transportation network and is only 500 meters away from the Langfang exit of Beijing-Tianjin-Tanggu Expressway and 50 minutes driving distance from CBD of Beijing.

In 2017, the contracted sales and contracted sales in terms of GFA of Hongtai Meishuguan (宏泰美樹館) project amounted to RMB11,933,000 and 1,100 sq.m., respectively. As at 31 December 2017, the total GFA and remaining future saleable residential floor area (excluding pre-sold GFA) of Hongtai Meishuguan (宏泰美樹館) project were 252,000 sq.m. and 2,200 sq.m., respectively.

宏泰美樹館位於河路區 坊市經濟技術開發區結 所受過經濟技術開発 是一年的 

2017年,宏泰美樹館合同銷售為人民幣11,933千元,合同銷售面積為1,100平方米。於2017年12月31日,宏泰美樹館項目總建築面積為252,000平方米,剩餘未來可售商住建築面積(不包括已預售建築面積)為2,200平方米。

# (VI)YULONG BAY PHASE I IN CHENGDE, HEBEI PROVINCE

河北省承德市御龍灣一期



Yulong Bay project is an integrated development project of residential and commercial in Chengde, Hebei province. Located in the south part of Shuangqiao District, Chengde, the project is conveniently located as it is less than two kilometers away from the Beijing-Chengde Expressway and only six kilometers away from the Chengde Stop of Beijing-Shenyang high-speed railway. The project adjoins Chengde University City (承德大學城) with well-equipped surrounding facilities and has huge development potential for future real estate projects.

In 2017, the contracted sales and contracted sales in terms of GFA of Yulong Bay Phase I (御龍灣一期) project amounted to RMB5,796,000 and 580 sq.m., respectively. As at 31 December 2017, the total GFA and remaining future saleable residential floor area (excluding pre-sold GFA) of Yulong Bay Phase I (御龍灣一期) project were 159,000 sq.m. and 1,780 sq.m., respectively.

## **Property Leasing**

As of 31 December 2017, we had six completed investment properties, namely, Chengxiang Building (城鄉大廈), Meishu Complex (美樹綜合樓), Jinyue Building (金悦酒樓), Tianfu Center (天賦中心), Phase I and Phase II of SME Entrepreneurial Base (中小企業創業基地一期、二期), Shijiazhuang International Aviation Engineering Center and two investment properties planned for future development, including Foxconn Technology Complex C10 (富士康科技樓C10) and Phase III of SME Entrepreneurial Base (中小企業創業基地三期).

御龍灣項目位於河北省承德市,是一個住宅及商業混合發展項目。項目地點在承德市雙橋區南城新區,交通便捷,距離京承高速不足2公里,距離京沈高鐵承德站僅6公里,緊依承德大學城,周邊環境配套完善,在房地產項目方面的後續發展潛力強勁。

2017年,御龍灣一期項目合同銷售為人民幣 5,796千元,合同銷售面積為580平方米。於2017 年12月31日,御龍灣一期項目總建築面積為 159,000平方米,剩餘未來可售商住建築面積(不 包括已預售建築面積)為1,780平方米。

#### 物業租賃

於2017年12月31日,我們擁有六項竣工投資物業,分別為城鄉大廈、美樹綜合樓、金悅酒樓、天賦中心、中小企業創業基地一期、二期、石家莊國際航空工程中心,以及兩項規劃作未來開發的投資物業,包括富士康科技樓C10和中小企業創業基地三期。

The following table shows the key data of our investment properties as of 31 December 2017.

以下表格顯示於2017年12月31日我們投資物業的 主要數據。

Project Name and Location	項目名稱及位置	Gross Floor Area 建築面積 (sq.m.) (平方米)	Existing use 目前用途	Group's Interest 集團所佔股權	Land lease term 土地租賃年限 (Year) (年)
Phase I&II of SME Entrepreneurial Base	中小企業創業基地一期、二期	126,395	Partial leasing – Industrial	100%	50
No. 29 Ruixue Street, Anci District, Langfang	廊坊市安次區瑞雪道29號		部分租賃一工業		
Chengxiang Building	城鄉大廈	11,365	Leasing – Commercial and office building	100%	50
No. 66 Xinhua Road, Guangyang District, Langfang	廊坊市廣陽區新華路66號		租賃-商業及辦公樓		
Jinyue Building Northwestern corner of the junction of Heping Road and Guangyang Road, Guangyang Disctrict, Langfang	金悦酒樓廊坊市廣陽區和平路與廣陽道交匯處西北角	2,094	Leasing – Residential and commercial 租賃-住宅及商業	100%	70
Tianfu Center South of South Outer Ring, North of Longhe, East of Yinghe Road and West of Changfu Road, Longhe Park, Langfang	天賦中心 廊坊市龍河高新區南外環路以南、龍河以北、 銀河路以東、及常南路以西	8,895	Leasing – Commercial 租賃 – 商業	100%	40
Meishu Complex South of Yunpeng Road and East of Jinyun Road, Langfang Economic and Technological Developmen Zone, Langfang	美樹綜合樓 廊坊市廊坊經濟技術開發區雲鵬道以南、 金運路以東	9,362	Leasing – Commercial 租賃-商業	100%	40
Shijiazhuang Aircraft Engineering Center No. 100 Zhongxing Street, Luancheng District, Shijiazhuang	石家莊國際航空工程中心 石家莊榮城區中興街100號	16,800	Leasing - Industrial 租賃-工業	100%	50
Phase III of SME Entrepreneurial Base No. 29 Ruixue Street, Anci District, Langfang	中小企業創業基地三期 廊坊市安次區瑞雪道29號	64,489	Not developed – Industrial 未開發一工業	100%	50
Foxcoon Technology Complex C10 East of Jianshenan Road and South of Erhao Road, Longhe Park, Langfang	富士康科技樓C10 廊坊市龍河高新區建設南路以東、二號路以南	80,399	Not developed – Commercial 未開發-商業	100%	40
Total	合計	319.799			

For the year ended 31 December 2017, our property leasing income was RMB36.8 million. In the future, we will consider the synergies created by the development of our real estate related business to determine the allocation of resources to our leasing business.

截至2017年12月31日止年度,我們的物業租賃收入人民幣36.8百萬元。未來,我們會權衡房地產開發主營業務發展的協同效應,以決定在租賃業務上的資源投入。

#### **Outlook**

In respect of our industrial town projects development, we will focus on the development of Longhe Hi-tech Zone and commence foundation works in respect of projects located in Beijing-Tianjin-Hebei area in 2018. We have confidence in executing this year's development plan and revenue proposal as laid out by the management of the Company at the beginning of the year.

In respect of our property development, we intend to commence construction of three projects in 2018, including Yulong Bay Phase II (御龍灣二期), Foxconn City Phase III (富士康城三期) and Hongtai Commerce Plaza (宏泰商業廣場). Revenue from sales of properties during 2018 is expected to be derived mainly from sales carried forward from the project of Foxconn City Phase II (富士康城二期).

Taking into account our cash and future operating cash flows, and bank and other borrowings available, we believe that we have sufficient funding to support these development plans.

## 前景

對於產業市鎮項目開發,2018年我們將專注發展 龍河高新區及開展京津冀項目的基礎工作,我們 有信心能夠完成公司管理層年初制定的年度開發 計劃和收益計劃。

對於物業開發,於2018年,我們擬開始興建三個項目,包括御龍灣二期、富士康城三期和宏泰商業廣場。預期2018年物業銷售收入主要將來源於富士康城二期項目的銷售結轉。

經計及我們的現金及未來經營現金流量、可動用 的銀行及其他借款,我們相信我們擁有足以支持 該等開發計劃的資金。



# Biographies of Directors and Senior Management 董事及高級管理人員履歷

## **Board of Directors**

The Board of Directors (the "Board") consists of nine Directors, of whom five are executive Directors, one is non-executive Director and the remaining three are independent non-executive Directors.

#### Wang Jianjun (王建軍)

Executive Director and Chairman

Mr. Wang Jianjun (王建軍), aged 55, was appointed as our Chairman and executive Director on 13 February 2014, and the chairman of nomination committee on 6 August 2014. Mr. Wang is also the founder and the president of our Group, responsible for our overall strategy, business development and investment planning. Mr. Wang has 22 years of experience in the real estate industry. Mr. Wang is the spouse of Ms. Zhao Ying and the father of Ms. Wang Wei. Mr. Wang is involved in various governmental and public associations, including: member of the Standing Committee of the People's Congress in Langfang City, Hebei province; Vice President of China Real Estate Chamber of Commerce (全聯房地產商會); President of Park Capital Alliance (園區資 本聯盟); and Vice President (副會長) of Langfang Industrial and Commercial Association (廊坊市工商業聯合會). Mr. Wang received his college diploma (專科) in Administration Management (行政管理) from the Rural Enterprises Managers & Leaders Institute of the Ministry of Agriculture (農業部鄉鎮企 業管理幹部學院), located in the People's Republic of China (the "PRC"), in June 1995. He was qualified as a Senior Engineer (高級工程師) by the Title Reform Leadership Group of Hebei Province (河北省職稱改革領導小組), a governmental authority, in December 2001.

## Yang Yun (楊允)

Executive Director and Vice President

Mr. Yang Yun (楊允), aged 44, was appointed as our executive Director on 17 March 2014. Mr. Yang is the vice president of our Group, responsible for strategy and development, expansion of industrial town projects and property development and overall process management of property development. Mr. Yang has 19 years of experience in the real estate industry. He received his bachelor's degree in real estate management (房地產經營管理) from Jiangxi University of Finance and Economics (江西財經大學), located in the PRC, in July 1998. He was qualified as an Assistant Economist (助理經濟師) by the Title Reform Office of Langfang Economic Development Zone (廊坊開發區職改辦) in October 1999.

## 董事會

董事會(「董事會」)由九名董事組成,五名為執行 董事、一名為非執行董事及餘下三名為獨立非執 行董事。

#### 王建軍

執行董事及主席

王建軍先生,55歲,於2014年2月13日獲委任為我們的主席及執行董事並於2014年8月6日獲委任為提名委員會主席。王先生亦為本集團的創辦人及總裁,負責我們的整體策略、業務發展及投資規劃。王先生在房地產業方面積累22年經驗。王先生為趙穎女士的配偶和王薇女士的父親。王先生為趙穎女士的配偶和王薇女士的父親。王先生參與多個政府及公共機構,包括擔任:之聯房地產商會副會長;園區資本聯盟主席;及廊坊市工商業聯合會副會長。王先生於1995年6月取得中華人民共和國(「中國」)農業部鄉鎮企業管理幹部學院的行政管理專科文憑。彼於2001年12月獲政府機構河北省職稱改革領導小組評為高級工程師。

## 楊允

執行董事及副總裁

楊允先生,44歲,於2014年3月17日獲委任為我們的執行董事。楊先生為本集團副總裁,負責策略及發展、產業市鎮項目擴展及物業開發以及物業開發之整體進程管理。楊先生於房地產業積累19年經驗。楊先生於1998年7月獲中國江西財經大學頒發房地產經營管理學士學位。彼於1999年10月獲廊坊開發區職改辦評為助理經濟師。

# Biographies of Directors and Senior Management 董事及高級管理人員履歷

#### Wang Yagang (王亞剛)

Executive Director and Vice President

Mr. Wang Yagang (王亞剛), aged 37, was appointed as our executive Director on 17 March 2014. Mr. Wang Yagang is the Vice President of our Group, responsible for overall management of industrial town projects. Mr. Wang has 15 years of experience in the real estate industry. He graduated from Agriculture University of Hebei (河北農業大學), located in the PRC, majoring in Management of Urban Economics (城鎮經濟管理), in December 2004.

## Huang Peikun (黃培坤)

Executive Director and Chief Financial Officer

Mr. Huang Peikun (黃培坤), aged 55, was appointed as our executive Director on 17 March 2014. Mr. Huang is the Chief Financial Officer of our Group, responsible for our financial management and control. Mr. Huang has 14 years of experience in business management. He received his master's degree in Management Science and Engineering (管理科學與工程) from Zhejiang University (浙江大學), located in the PRC, in December 1999 and his Executive Master of Business Administration degree from The Hong Kong University of Science and Technology (香港科技大學), located in Hong Kong, in June 2012. He was qualified as a senior accountant (高級會計師) by the Department of Personnel Affairs of Guangdong Province (廣東省人事廳) in February 2000. Mr. Huang was the executive director of China Merchants Land Limited (a company listed on the Stock Exchange with stock code 00978) from 2 June 2012 to 8 August 2013.

#### Wang Wei (王薇)

Executive Director

Ms. Wang Wei (王薇), aged 26, was appointed as our executive director on 10 November 2017. Ms. Wang is the daughter of Mr. Wang Jianjun and Ms. Zhao Ying. Ms. Wang holds a bachelor's degree in finance from Shanghai University of Finance and Economics in June 2013. She worked in the Company on a part-time basis and in an international investment institution before joining the Company on full-time basis in July 2017. She is responsible for overseeing the Group's corporate finance activities and mergers and acquisitions.

### Zhao Ying (趙穎)

Non-executive Director

Ms. Zhao Ying (趙穎), aged 47, was appointed as our non-executive Director on 13 February 2014 and a member of remuneration committee on 6 August 2014. Ms. Zhao has 9 years of experience in the real estate industry. Ms. Zhao is the spouse of Mr. Wang Jianjun and the mother of Ms. Wang Wei. Ms. Zhao also serves as a non-executive director of China Wan Tong Yuan (Holdings) Limited (a company listed on the Stock Exchange with stock code 08199) since January 2017.

#### 王亞剛

執行董事及副總裁

王亞剛先生,37歲,於2014年3月17日獲委任為 我們的執行董事。王亞剛先生為本集團副總裁, 負責產業市鎮項目的整體管理。王先生於房地產 業積累15年經驗。彼於2004年12月畢業於中國河 北農業大學,主修城鎮經濟管理。

#### 黃培坤

執行董事及首席財務官

黃培坤先生,55歲,於2014年3月17日獲委任為我們的執行董事。黃先生為本集團首席財務官,負責我們的財務管理及監控。黃先生於業務管理積累14年經驗。彼於1999年12月獲中國浙江大學頒發管理科學與工程碩士學位;及於2012年6月畢業於香港科技大學,獲得高級管理人員工商管理碩士學位。彼於2000年2月獲廣東省人事廳評為高級會計師。黃先生於2012年6月2日至2013年8月8日期間出任招商局置地有限公司(一間於聯交所上市的公司,股份代號:00978)的執行董事。

#### 王薇

執行董事

王薇女士,26歲,於2017年11月10日獲委任為我們的執行董事。王女士為王建軍先生和趙穎女士的女兒。王女士於2013年6月獲中國上海財經大學金融學學士學位。於2017年7月全職加入本公司前,王女士曾於本公司兼職及一間國際投資機構任職。彼負責監督本集團的機構融資活動及併購。

#### 趙穎

非執行董事

趙穎女士・47歲,於2014年2月13日獲委任為我們的非執行董事,並於2014年8月6日獲委任為薪酬委員會成員。趙女士於房地產業積累9年經驗。趙女士為王建軍先生的配偶及王薇女士的母親。趙女士自2017年1月至今擔任中國萬桐園(控股)有限公司(一間於聯交所上市的公司,股份代號08199)的非執行董事。

# Biographies of Directors and Senior Management 董事及高級管理人員履歷

### Wong Wing Kuen, Albert (王永權)

Independent Non-executive Director

Dr. Wong Wing Kuen, Albert (王永權), aged 66, was appointed as our independent non-executive Director and the chairman of the audit committee on 6 August 2014. Dr. Wong has approximately 23 years of experience in accounting. He has a broad range of experience serving as directors of various listed companies, including as an independent non-executive director of APAC Resources Limited (a company listed on the Stock Exchange with stock code 01104) since July 2004, an independent non-executive director of Solargiga Energy Holdings Limited (a company listed on the Stock Exchange with stock code 00757) since January 2008, an independent non-executive director of China Merchants Land Limited (a company listed on the Stock Exchange with stock code 00978) since June 2012, an independent nonexecutive director of China Wan Tong Yuan (Holdings) Limited (a company listed on the Stock Exchange with stock code 08199) since September 2017, an independent non-executive director of Capital Finance Holdings Limited (a company listed on the Stock Exchange with stock code 08239) since January 2018. Dr. Wong was a principal consultant of KND & Co. CPA Limited (冠 達會計師事務所有限公司) between April 1994 to December 2017. He was appointed a principal consultant of KND Associates CPA Limited, Hong Kong (冠泓會計師行有限公司) since January 2018.

Dr. Wong received a degree of Doctor of Philosophy in Business Administration from the Bulacan State University, Republic of the Philippines in December 2010. Dr. Wong is member of the following institutions, including: a fellow member of The Institute of Chartered Secretaries and Administrators; a fellow member of The Hong Kong Institute of Chartered Secretaries; a fellow member of The Taxation Institute of Hong Kong; a member of the Hong Kong Securities and Investment Institute; a fellow member of Association of International Accountants; a fellow member of Society of Registered Financial Planners; a member of The Chartered Institute of Arbitrators; an associate member of The Chartered Institute of Bankers in Scotland; and a full member of Macau Society of Certified Practicing Accountants.

#### Hsieh Yafang (謝亞芳)

Independent Non-executive Director

Ms. Hsieh Yafang (謝亞芳女士), aged 44, was appointed as our independent non-executive Director, and a member of the audit committee, nomination committee and remuneration committee on 10 November 2017. Ms. Hsieh is currently a senior presenter and anchor for a channel of Phoenix Satellite Television Holdings Limited. She has over 20 years of journalist experience in the PRC and Taiwan. Since 2010, she has served on the board of the Hong Kong alumni association of the Cheung Kong Business School as the Secretary-General. Ms. Hsieh received her EMBA from Cheung Kong Business School in 2007 and her Bachelor of Art with focus in Japanese studies from Soochow University in Taiwan in 1996.

### 王永權

獨立非執行董事

王永權博士,66歲,於2014年8月6日獲委任為我 們的獨立非執行董事及審核委員會主席。王博士 有約23年的會計經驗。王博士有任職多間上市公 司董事的廣泛經驗,包括自2004年7月起擔任亞 太資源有限公司(一間於聯交所上市的公司,股 份代號01104)的獨立非執行董事、自2008年1月 起擔任陽光能源控股有限公司(一間於聯交所上 市的公司,股份代號00757)的獨立非執行董事、 自2012年6月起擔任招商局置地有限公司(一間於 聯交所上市的公司,股份代號00978)的獨立非執 行董事、自2017年9月起擔任中國萬桐園(控股) 有限公司(一間於聯交所上市的公司,股份代號 08199)的獨立非執行董事、自2018年1月起擔任 首都金融控股有限公司(一間於聯交所上市的公 司,股份代號08239)的獨立非執行董事。王博士 於1994年4月至2017年12月間擔任冠達會計師事 務所有限公司的總顧問。彼自2018年1月起獲委 任為冠泓會計師行有限公司的總顧問。

王博士自2010年12月起持有菲律賓共和國比立 勤國立大學頒發的工商管理哲學博士學位。王博 士為以下機構的成員,包括:英國特許秘書及行 政人員學會資深會員:香港特許秘書公會資深會 員:香港稅務學會資深會員:香港證券及投資學 會會員:國際會計師公會資深會員:註冊財務策 劃師協會資深會員;英國特許仲裁學會會員:蘇 格蘭特許銀行家協會副會員:及澳門會計師公會 專業會員。

#### 謝亞芳

獨立非執行董事

謝亞芳女士,44歲,於2017年11月10日獲委任為我們的獨立非執行董事,及審核委員會、提名委員會和薪酬委員會成員。謝女士現為鳳凰衛視控股有限公司旗下頻道資深主播及主持人。彼於中國及台灣積逾20年記者經驗。自2010年起,彼擔任長江商學院香港校友會秘書長。謝女士於2007年獲長江商學院高級管理人員工商管理碩士學位,並於1996年獲台灣東吳大學日語專業之學士學位。

# Biographies of Directors and Senior Management 董事及高級管理人員履歷

## Wang Yijiang (王一江)

Independent Non-executive Director

Professor Wang Yijiang (王一江教授), aged 64, was appointed as our independent non-executive Director, the chairman of the remuneration committee and a member of the audit committee and nomination committee on 10 November 2017. Professor Wang is currently the Professor of Economics and Human Resource Management and an Academic Associate Dean of Cheung Kong Graduate School of Business (in charge of the Shenzhen campus) and a senior fellow at the National Center of Economic Research, Tsinghua University. He served as vice president of the Chinese Economists Society of North America. He was also a Professor Emeritus of Human Resource Management at the Carlson School of Management of University of Minnesota.

Professor Wang graduated from the Peking University with a Bachelor's degree in Economics and a Master's degree in United States Economy in 1982 and 1985, respectively. He then pursued further studies and obtained a Master's degree and a Doctor of Philosophy degree in Economics at the Harvard University in 1989 and 1991, respectively. His research areas cover human resource management, labour and personnel economics, comparative international management systems, economics of transition and emerging markets and economics of organization, and his research findings have been frequently quoted.

Professor Wang currently serves as an independent director of Shenzhen Zqgame Co., Ltd. (a company listed on Shenzhen Stock Exchange with stock code 300052) since March 2014, a non-executive director of Zhejiang Red Dragonfly Footwear Co., Ltd. (a company listed on Shanghai Stock Exchange with stock code 603116) since September 2016, an independent non-executive director of Zhuhai Holdings Investment Group Limited (a company listed on the Stock Exchange with stock code 00908) since August 2015, and an independent non-executive director of TCL Multimedia Technology Holdings Limited (a company listed on the Stock Exchange with stock code 01070) since February 2016. He was an independent director of Beijing Huatu Hongyang Education & Culture Corp., Ltd. (a company listed on National Equities Exchange and Quotations in the PRC with stock code: 830858) between November 2012 and June 2017, and an external director of XCMG Construction Machinery Co., Ltd. (a company listed on Shenzhen Stock Exchange with stock code 000425) between July 2010 and July 2017.

### 王一江

獨立非執行董事

王一江教授,64歲,於2017年11月10日獲委任為 我們的獨立非執行董事、薪酬委員會主席、及審 核委員會和提名委員會成員。王教授目前為長江 商學院經濟學及人力資源管理學教授及學術副院 長(負責深圳校區)及清華大學中國經濟研究中心 高級研究員。彼曾任中國留美經濟學會副會長, 亦曾為明尼蘇達大學卡爾森管理學院人力資源管 理學榮譽教授。

王教授畢業於北京大學,分別於1982年及1985年 獲經濟學學士及美國經濟學碩士學位,後赴哈佛 大學深造,分別於1989年及1991年獲經濟學碩 士及經濟學博士學位。其研究領域包括人力資源 管理、勞動人事經濟、管理制度國際比較、轉軌 經濟與新興市場及組織經濟,其研究論文屢獲引 用。

王教授由2014年3月至今擔任深圳中青寶互動網 絡股份有限公司(一間於深圳證券交易所上市的 公司,股份代號300052)的獨立董事、由2016 年9月至今擔任浙江紅蜻蜓鞋業股份有限公司 (一間於上海證券交易所上市的公司,股份代號 603116)的非執行董事、由2015年8月至今擔任 珠海控股投資集團有限公司(一間於聯交所上市 的公司,股份代號00908)的獨立非執行董事,及 由2016年2月至今擔任TCL多媒體科技控股有限公 司(一間於聯交所上市的公司,股份代號01070) 的獨立非執行董事。王教授曾在2012年11月至 2017年6月間擔任北京華圖宏陽教育文化發展股 份有限公司(一間於中國新三板上市的公司,股 份代號830858)的獨立董事,及在2010年7月至 2017年7月間擔任徐工集團工程機械股份有限公 司(一間於深圳證券交易所上市的公司,股份代 號000425)的外部董事。

# Biographies of Directors and Senior Management 董事及高級管理人員履歷

# **Senior Management**

Our senior management is responsible for the day-to-day management of our business.

#### Xu Ming (徐明)

Mr. Xu Ming (徐明), aged 51, was appointed as our vice president on 20 March 2006. He is responsible for our capital management and the daily operation of Langfang VAST. Mr. Xu has over 32 years of experience in business management. He has been a member of the Standing Committee of the seventh Chinese People's Political Consultative Conference in Anci district, Langfang City, Hebei province (河北省廊坊市安次區政協七屆委員會常務委員) since January 2012. Mr. Xu graduated from Tianjin University of Finance and Economics (天津財經大學), formerly known as Tianjin College of Finance and Economics (天津財經學院), located in the PRC, in master's course on economics (經濟學) in June 1999. He was qualified as a Senior Economist (高級經濟師) by the Agriculture Bank of China, Hebei branch (中國農業銀行河北省分行) in December 1999.

#### Cui Xiangxu (崔向旭)

Ms. Cui Xiangxu (崔向旭), aged 48, was appointed as our vice president on 3 August 2006. She is responsible for our finance, cost and legal management. Ms. Cui has 22 years of experience in business management in the real estate market. Ms. Cui graduated from the Lang Fang Radio & TV University (廊坊廣播電視大學), located in the PRC, majoring in accounting (會計學), a correspondence course, in July 1992. She was qualified as an Economist (經濟師) by the Medium Level Title Assessment Committee for Langfang Rural Enterprises (廊坊市鄉鎮企業中級職稱評委會) in September 2001.

### **Company Secretary**

Mr. Lam Wai Tsang (林瑋錚), aged 34, was appointed as the company secretary of our Group on 1 February 2018. Mr. Lam is a member of the Hong Kong Institute of Certified Public Accountants. He obtained a bachelor's degree of business administration from the Chinese University of Hong Kong, majoring in professional accountancy. He has over 11 years of experience in audit, accounting and finance with an international audit firm and a listed company in Hong Kong.

# 高級管理層

我們的高級管理層負責我們業務的日常管理。

#### 徐明

徐明先生,51歲,於2006年3月20日獲委任為我們的副總裁。彼負責我們的資本管理及廊坊宏泰投資的日常營運。徐先生於業務管理積累超過32年經驗。彼自2012年1月起擔任河北省廊坊市安次區政協七屆委員會常務委員。徐先生於1999年6月完成中國天津財經大學(前稱天津財經學院)經濟學碩士課程。彼於1999年12月獲中國農業銀行河北省分行評為高級經濟師。

#### 崔向旭

崔向旭女士,48歲,於2006年8月3日獲委任為我們的副總裁。彼負責我們的財務、成本及法務管理。崔女士在房地產市場的業務管理領域積累22年經驗。崔女士於1992年7月畢業於中國廊坊廣播電視大學,主修會計學函授課程。彼於2001年9月獲廊坊市鄉鎮企業中級職稱評委會評為經濟師。

## 公司秘書

林瑋錚先生,34歲,於2018年2月1日獲委任為本集團的公司秘書。林先生為香港會計師公會會員。彼於香港中文大學取得工商管理學士學位,主修專業會計。彼曾任職於一間國際審計事務所及一間香港上市公司,在審計、會計及金融方面積累逾11年經驗。

# Corporate Governance Report

# 企業管治報告

The Board is pleased to present the Corporate Governance Report of the Company for the year ended 31 December 2017.

# **Corporate Governance Practices**

The Company is committed to ensuring a high standard of corporate governance practices and continues to closely monitor the compliance with the applicable requirements. For the year ended 31 December 2017, the Company has complied with all the applicable code provisions set out in the Corporate Governance Code (the "Code") contained in Appendix 14 to The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") except for the following deviation:

Code provision A.2.1 of the Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. Mr. Wang Jianjun has been assuming the roles of both the chairman of the Board and the president of the Company since the listing of the Company's shares on 25 August 2014. The Board believes that resting the roles of both the chairman and the president in the same person has the benefit of ensuring consistent leadership within the Group and enables more effective and efficient overall strategic planning for the Group. Although these two roles are performed by the same individual, certain responsibilities are shared with executive directors to balance the power and authority. In addition, all major decisions are made in consultation with members of the board as well as senior management. The Board has three independent nonexecutive directors who offer different independent perspectives. Therefore, the Board is of the view that there are adequate balances of power and safeguards in place. The Board would review and monitor the situation on a regular basis and would ensure that the present structure would not impair the balance of power in the Group.

Under Code Provision A.6.7, independent non-executive directors and other non-executive directors should attend general meetings and develop a balanced understanding of the views of the shareholders. Due to other prearranged business commitments which must be attended to by each of them, Ms Zhao Ying, being a non-executive director of the Company, and Mr. Wei Yu and Ms. Zhang Xiaomei, being independent non-executive directors, were not present at the annual general meeting of the Company held on 23 June 2017. However, Dr. Wong Wing Kuen, Albert, being an independent non-executive director of the Company, was present at the annual general meeting to ensure an effective communication with the shareholders thereat.

董事會欣然提呈截至2017年12月31日止年度的本公司企業管治報告。

## 企業管治常規

本公司致力確保高標準的企業管治常規,持續密切監察適用規定的合規情況。截至2017年12月31日止年度,本公司一直遵守香港聯合交易所有限公司證券上市規則(「上市規則」)附錄14所載的企業管治守則(「守則」)所載所有適用守則條文,惟以下偏離者除外:

就守則條文第A.6.7條而言,獨立非執行董事及 其他非執行董事應出席股東大會,並客觀公正地 瞭解股東意見。然而,本公司非執行董事趙穎女 士、獨立非執行董事魏宇先生及張曉梅女士由於 有其他預先安排的事務必須處理,故彼等並無 出席本公司於2017年6月23日舉行的股東週年大 會。然而,本公司獨立非執行董事王永權博士已 出席股東週年大會以確保於會上與股東的有效溝 通。

# Corporate Governance Report

# 企業管治報告

# **Directors' Securities Transactions**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code") as the guidelines for the directors' dealings in the securities of the Company.

Specific enquiry has been made to all directors of the Company and all directors have confirmed that they have complied with the applicable standards set out in the Model Code throughout year ended 31 December 2017.

## **Board of Directors**

The Board is responsible for overseeing the management, businesses, strategic directions and financial performance of the Group. The Board holds regular meetings to discuss the Group's businesses and operations. The Board delegates the day-to-day management, administration and operation of the Group to the management team. The delegated functions are reviewed by the Board periodically to ensure that they accommodate the needs of the Group.

As at 31 December 2017, the Board consists of nine Directors, of whom five are executive Directors, one is non-executive Director and the remaining three are independent non-executive Directors. The table below sets out the roles of each member of the Board and their relationships:

#### **Directors**

Wang Jianjun (spouse of Zhao Ying and father of Wang Wei) Yang Yun Wang Yagang Huang Peikun

Wang Wei (daughter of Wang Jianjun and Zhao Ying) Zhao Ying (spouse of Wang Jianjun and mother of Wang Wei)

Wong Wing Kuen, Albert Hsieh Yafang Wang Yijiang

#### Position

Executive Director, Chairman of the Board and President of the Company

Executive Director and Vice President Executive Director and Vice President Executive Director and Chief Financial Officer Executive Director

Non-Executive Director

Independent Non-executive Director Independent Non-executive Director Independent Non-executive Director

Brief biographical details of the Directors and senior management are set out on pages 57 to 61. Upon specific enquiry by the Company, there has been no change in the information of the Directors required to be disclosed pursuant to Rule 13.51B of the Listing Rules since the Company's last published annual report.

The Company has received annual confirmations of independence from all of the independent non-executive Directors and the Board is of the view that all the independent non-executive Directors are independent in accordance with Rule 3.13 of the Listing Rules.

#### **Appointment, Re-Election and Removal of Directors**

All Directors (including non-executive Directors) are appointed for a specific term of three years which may be extended as each and the Company may agree, subject to retirement by rotation and re-election at the annual general meeting ("AGM") in accordance with the articles of association of the Company. Article 84 of the articles of association of the Company provides that at each AGM, one-third of the Directors for the time being (or if their number is not a multiple of three, the number nearest to one-third) shall retire from office by rotation, provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every three years.

## 董事進行證券交易

本公司已採納上市規則附錄10所載上市發行人董 事進行證券交易的標準守則(「標準守則」)作為董 事買賣本公司證券的指引。

本公司已向全體董事作出具體查詢,且各董事已確認彼等於截至2017年12月31日止年度一直遵守標準守則所載的適用標準。

#### 董事會

董事會負責監督本集團的管理、業務、戰略方針 及財務表現。董事會定期舉行會議以討論本集團 業務及經營。董事會將本集團的日常管理、行政 及經營工作授權予管理團隊。董事會定期審閱已 授權的職能以保證彼等滿足本集團需要。

於2017年12月31日,董事會由九名董事組成,其中五名為執行董事,一名為非執行董事,餘下三名為獨立非執行董事。下表列載董事會各成員職責及彼等間關係:

#### 董事 職務

 
 王建軍
 執行董事、董事會主席

 (趙穎配偶及 王薇父親)
 兼本公司總裁 兼本公司總裁

 提出
 執行董事、董副總裁

楊允 執行董事兼副總裁 王亞剛 執行董事兼副總裁 黃培坤 執行董事兼首席財務官

王薇 執行董事

(王建軍及趙穎女兒)

趙穎 非執行董事

(王建軍配偶及 王薇母親)

 王永權
 獨立非執行董事

 謝亞芳
 獨立非執行董事

 王一江
 獨立非執行董事

董事及高級管理層的簡歷詳情載於第57至61頁。 經本公司作出具體查詢後,自本公司最近期刊發 年報以來,概無董事的資料變更須根據上市規則 第13.51B條予以披露。

本公司已接獲所有獨立非執行董事獨立身份的年度確認,且根據上市規則第3.13條,董事會認為所有獨立非執行董事均為獨立。

#### 委任、重選及罷免董事

所有董事(包括非執行董事)按三年(可根據其各自與本公司的協定而延長)的固定任期獲委任,並根據本公司組織章程細則於股東週年大會(「股東週年大會」)輪值退任及膺選連任。本公司組織章程細則第84條規定,於每屆股東週年大會上,當其時為數三分一的董事(或倘彼等人數並非三的倍數,則為最接近三分一的人數)均須輪值退任,惟各董事(包括獲委任特定任期的人數)須至少每三年輪值退任一次。

# Corporate Governance Report 企業管治報告

# Attendance at Meetings of the Board, Shareholders and Board Committees

During 2017, the Board held 4 regular board meetings, 2 audit committee meetings, 2 remuneration committee meetings and 2 nomination committee meetings. As regards general meetings, the Company held the AGM on 23 June 2017.

The table below sets out the attendance of each Director at the relevant meetings:

# 董事會會議、股東會議及董事委員會會 議出席記錄

於2017年,董事會舉行四次定期董事會會議、兩次審核委員會會議、兩次薪酬委員會會議及兩次提名委員會會議。至於股東大會,本公司於2017年6月23日舉行股東週年大會。

下表載列各董事於有關會議的出席記錄:

# Number of meetings attended/eligible to attend for the year ended 31 December 2017 截至2017年12月31日止年度出席/合資格出席的會議數目

			General	Audit	Remuneration	Nomination
		Board	meeting	Committee	Committee	Committee
		董事會	股東大會	審核委員會	薪酬委員會	提名委員會
Executive Director	執行董事					
Wang Jianjun	王建軍	4/4	0/1	N/A	N/A	2/2
				不適用	不適用	
Chen Liangqiu	陳良秋	N/A	N/A	N/A	N/A	N/A
		不適用	不適用	不適用	不適用	不適用
Yang Yun	楊允	4/4	0/1	N/A	N/A	N/A
				不適用	不適用	不適用
Wang Yagang	王亞剛	4/4	0/1	N/A	N/A	N/A
				不適用	不適用	不適用
Huang Peikun	黃培坤	4/4	1/1	N/A	N/A	N/A
				不適用	不適用	不適用
Wang Wei	王薇	1/1	N/A	N/A	N/A	N/A
			不適用	不適用	不適用	不適用
Non-executive Director	非執行董事					
Zhao Ying	趙穎	4/4	0/1	N/A	2/2	N/A
				不適用		不適用
Independent Non-executive Director	獨立非執行董事					
Zhang Xiaomei	張曉梅	3/3	0/1	2/2	2/2	2/2
Wei Yu	魏宇	3/3	0/1	2/2	2/2	2/2
Wong Wing Kuen, Albert	王永權	4/4	1/1	2/2	N/A	N/A
					不適用	不適用
Hsieh Yafang	謝亞芳	1/1	N/A	N/A	N/A	N/A
			不適用	不適用	不適用	不適用
Wang Yijiang	王一江	1/1	N/A	N/A	N/A	N/A
			不適用	不適用	不適用	不適用

# Corporate Governance Report 企業管治報告

### **Directors' Continuous Professional Development**

To assist Directors' continuing professional development, the Company has arranged trainings and recommended Directors to attend relevant seminars to develop and refresh their knowledge and skills. All the Directors understand the importance of continuous professional development and are committed to participating in any suitable training to develop and refresh their knowledge and skills. The directors are also continually updated with legal and regulatory requirements, and business and market changes to facilitate the discharge of their responsibilities through various Board meetings and resolutions. The table below sets out the individual training records of each Director received for the year ended 31 December 2017:

#### 董事的持續專業發展

為協助董事的持續專業發展,本公司已安排培訓並建議董事出席有關研討會以發展及更新彼等的知識及技能。全體董事深明持續專業發展的重要性,並致力於參加任何適當的培訓以發展及更新彼等知識及技能。董事亦透過各董事會會議及決議案,不斷獲得有關法律及監管規定、業務及市場變化的最新資料,以便履行職責。下表載列於截至2017年12月31日止年度各董事所接受培訓的個別記錄:

Attending seminar(s)/programme(s)/conference(s)/training(s) relevant to Read materials the Group's business or directors' duties 參加有關本集團業務或董事職責的

		閱讀材料	研討會/課程/會議/培訓
Wang Jianjun	王建軍	✓	<b>✓</b>
Chen Liangqiu	陳良秋	✓	✓
Yang Yun	楊允	✓	✓
Wang Yagang	王亞剛	✓	✓
Huang Peikun	黃培坤	✓	✓
Wang Wei	王薇	✓	✓
Zhao Ying	趙穎	✓	✓
Zhang Xiaomei	張曉梅	✓	✓
Wei Yu	魏宇	✓	✓
Wong Wing Kuen, Albert	王永權	✓	✓
Hsieh Yafang	謝亞芳	✓	✓
Wang Yijiang	王一江	✓	✓

### **Audit Committee**

The Audit Committee of the Company, consisting of three independent non-executive Directors, namely Dr. Wong Wing Kuen, Albert (chairman), Ms. Hsieh Yafang and Professor Wang Yijiang, was established with specific written terms of reference and is responsible for the review and supervision of the Group's financial reporting process and internal controls, and recommendation on the re-appointment of external auditors. Mr. Wei Yu and Ms. Zhang Xiaomei were members of the Audit Committee until their resignation with effect from 10 November 2017. For the year ended 31 December 2017, the Audit Committee has met twice to review the unaudited interim financial statements for the six months ended 30 June 2017 and the audited financial statements for the year ended 31 December 2016, review the risk management and internal control system of the Group, review the effectiveness of the Group's internal audit function and discuss with the management and the external auditors the accounting principles and practices which may affect the Group and financial reporting matters.

The Audit Committee is of the opinion that the Group's consolidated financial statements for the year ended 31 December 2017 comply with the applicable accounting standards, the Listing Rules and all other applicable legal requirements. The Audit Committee therefore recommended for the Board's approval of the Group's consolidated financial statements for the year ended 31 December 2017.

## 審核委員會

本公司審核委員會由三名獨立非執行董事,即王永權博士(主席)、謝亞芳女士及王一江教授組成,具有特定書面權職範圍,並負責審閱及監督本集團的財務報告程序及內部控制,以及就續聘外聘核數師作出推薦建議。魏宇先生和張曉梅女士直至在2017年11月10日辭任前為審核委員會成員。於截至2017年12月31日止年度,審核委員會召開兩次會議以審閱截至2017年6月30日止六個月未經審核中期財務報表及截至2016年12月31日止年度經審核財務報表,審閱本集團風險管理及內部控制系統報告,以及檢討本集團內部控制職能的成效及與管理層及外聘核數師討論可能影響本集團及財務報告事項的會計原則及常規。

審核委員會認為,本集團截至2017年12月31日止年度的綜合財務報表符合適用會計準則、上市規則及所有其他適用法律規定。審核委員會因而建議董事會批准本集團截至2017年12月31日止年度的綜合財務報表。

# Corporate Governance Report

# 企業管治報告

## **Remuneration Committee**

The Remuneration Committee, consisting of two independent non-executive directors and one executive director, was established with specific written terms of reference, and is responsible for making recommendations on the Company's policy and structure for the remuneration of all the Directors and senior management of the Company including making recommendations to the Board on the remuneration packages of individual executive directors and senior management and on the establishment of a formal and transparent procedure for developing remuneration policy for approval by the Board. For the year ended 31 December 2017, the Remuneration Committee met twice to review the remuneration policy for Directors and senior management of the Company, assess performance of the executive Directors and approve the terms of service contract entered into during the reporting period with an executive director, namely Ms. Wang Wei, and the remuneration package for two independent non-executive directors, Ms. Hsieh Yafang and Professional Wang Yijiang. The remuneration for the Directors and senior management comprises basic salary, retirement benefits and discretionary bonus. Details of the amount of emoluments of Directors paid for the year ended 31 December 2017 are set out in note 11 to the consolidated financial statements. Members of the Remuneration Committee are Professor Wang Yijiang (chairman), Ms. Zhao Ying and Ms. Hsieh Yafang. Mr. Wei Yu and Ms. Zhang Xiaomei were members of the Remuneration Committee until their resignation with effect from 10 November 2017.

## **Nomination Committee**

The Nomination Committee, consisting of one executive director and two independent non-executive directors, was established with specific written terms of reference, and is responsible for considering the suitability of a candidate to act as a Director on the basis of the candidate's qualification, experience, integrity and potential contribution to the Company, and approving and terminating the appointment of a Director. A candidate to be appointed as independent non-executive Director must also meet the independence requirement set out in Rule 3.13 of the Listing Rules. For the year ended 31 December 2017, the Nomination Committee met twice to review the policy for nomination of directors, review the background and experience of Ms. Wang Wei, Ms. Hsieh Yafang and Professor Wang Yijiang and approve the recommendation of Ms. Wang Wei, Ms. Hsieh Yafang and Professor Wang Yijiang to the Board for appointment as Directors. Members of the Nomination Committee are Mr. Wang Jianjun (chairman), Ms. Hsieh Yafang and Professor Wang Yijiang. Mr. Wei Yu and Ms. Zhang Xiaomei were members of the Nomination Committee until their resignation with effect from 10 November 2017.

### **Board Diversity Policy**

The Board has adopted a board diversity policy. The Company seeks to achieve board diversity through the consideration of a number of factors, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. All board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board. As at the date of this report, the Board comprises nine directors, of whom six are males and three are females. Three are independent non-executive Directors, thereby promoting critical review and control of the management process. The Board is also characterised by significant diversity, whether considered in terms of gender, nationality, professional background and skills.

# 薪酬委員會

具有特定權職範圍的薪酬委員會已告成立,成員 包括兩名獨立非執行董事及一名執行董事,負責 就本公司所有董事及高級管理層薪酬的政策和架 構(包括就個別執行董事及高級管理層的薪酬方 案向董事會作出推薦建議),以及就制定正式和 透明的程序以使訂立薪酬政策獲董事會批准,作 出推薦建議。於截至2017年12月31日止年度,薪 酬委員會召開兩次會議以審閱本公司董事及高級 管理層的薪酬政策、評估執行董事的表現、批准 於報告期間與執行董事王薇女十訂立的服務合約 條款,及給予獨立非執行董事謝亞芳女士和王一 江教授的薪酬待遇。董事及高級管理層的薪酬政 策包括基本薪金、退休福利及酌情花紅。於截至 2017年12月31日止年度所支付的董事薪酬金額詳 情載於綜合財務報表附註11。薪酬委員會成員為 王一江教授(主席)、趙穎女士及謝亞芳女士。魏 字先生和張曉梅女士直至在2017年11月10日辭任 前為薪酬委員會成員。

## 提名委員會

具有特定權職範圍的提名委員會已告成立,成員包括一名執行董事及兩名獨立非執行董事,負責基於候選人的資格、經驗、品行及對本公司的潛在貢獻考量候選人出任董事的適合性,以及批准的候選人亦須符合上市規則3.13條所載的獨立性規定。於截至2017年12月31日止年度,提名。對亞方女士和王一江教授的背景及經、謝亞方女士和王一江教授為董事的推薦建議。投名委員會成員為王建軍先生(主席)、謝亞方至在2017年11月10日辭任前為提名委員會成員。

## 董事會成員多元化政策

董事會已採納董事會多元化政策。本公司試圖通 過考慮多項因素,包括但不限於性別、年齡、文 化及教育背景、種族、專業經驗、技能、知識別 服務年期,以實現董事會成員多元化。董事會所 有委任均以用人唯才為原則,並在考慮人選時以 客觀條件充分顧及董事會成員多元化的裨益。於 本報告日期,董事會成員包括九位董事,其中六 位為男士及三位為女士。三位為獨立非執行董事,因此有助於嚴格檢討及監控管理程序。董事 會成員無論從性別、國籍、專業背景及技能而 言,亦具有濃厚的多元化特色。

# Corporate Governance Report 企業管治報告

# **Corporate Governance Functions**

No corporate governance committee has been established. The Board is responsible for performing the corporate governance functions such as developing and reviewing the Company's policies, practices on corporate governance, reviewing and monitoring the training and continuous professional development of Directors and senior management, reviewing and monitoring the Company's policies and practices in compliance with legal and regulatory requirements, reviewing the Company's compliance with the Corporate Governance Code and disclosure in the Corporate Governance Report.

# Directors' Responsibility in Respect of Financial Reporting

The Directors acknowledge that they are responsible for overseeing the preparation of the financial statements which give a true and fair view of the state of affairs and results of the Group. In doing so, the Directors opted for suitable accounting policies and applied them consistently and used accounting estimates as appropriate in the circumstances. With the assistance of the accounting and finance staffs, the Directors ensured that the financial statements of the Group are prepared in accordance with statutory requirements and appropriate financial reporting standards.

The statement of the external auditor of the Company, Deloitte Touche Tohmatsu, in relation to their reporting responsibilities on the financial statements of the Group is set out in the Independent Auditor's Report on pages 85 to 89.

# **Risk Management and Internal Control**

The Board acknowledges that it is responsible for the risk management and internal control system of the Group, and an effective risk management and internal control system enhances the Group's ability in achieving business objectives, safeguarding assets, complying with applicable laws and regulations and contributes to the effectiveness and efficiency of its operations. As such, the Group's internal control procedures include a comprehensive budgeting, information reporting and performance monitoring system. The Audit Committee reviews the effectiveness of the Group's internal audit function and the Group's risk management and internal control system annually, covering all key control, including financial, operational and compliance. The examination consisted of enquiry, discussion and validation through observation and inspection (if necessary). The result of review will be reported to the Board and some measures would be proposed if there is any area for improvement. The Board has conducted reviews of the risk management and internal control systems and is satisfied with the effectiveness and adequacy of the risk management and internal control system of the Group during the reporting period.

## 企業管治職能

本公司並未成立任何企業管治委員會。董事會負責執行企業管治職能,如制訂及檢討本公司企業 管治的政策及常規、檢討及監督為董事及高級管理層提供的培訓及持續專業發展、檢討及監督本公司的政策及常規以確保其符合法律及監管規定、檢討本公司有否遵守企業管治報告所載的企業管治守則及披露。

# 董事須就財務報告承擔的責任

董事確認,彼等有責任監督編製能真實及公平反映本集團財政狀況及業績的財務報表。為此,董事選擇並貫徹運用適合的會計政策及於適當情況下運用會計估計。在會計及財務人員的協助下,董事確保本集團的財務報表乃根據法定規定及適當的財務報告準則編製。

本公司外聘核數師德勤◆關黃陳方會計師行有關 彼等對本集團財務報表報告責任的聲明載於第85 至89頁獨立核數師報告。

## 風險管理及內部監控

董事會確認,其有責任為本集團建立風險管理及內部監控系統,並維持有效的風險管理及內部監控系統,並維持有效的風險管理及內部監控系統以加強本集團實現業務目標、保障資產集團的營運成效及效率。因此,本集團的內部監控運成效及效率。因此,本集團內部審監控系統可以及本集團風險管理及內部控制系統,當中涵蓋審有關鍵控制、討論及透過觀察與檢查核實(如改蓋所有關鍵控制、討論及透過觀察與檢查核實(如改蓋所有關鍵控制、討論及透過觀察與檢查核實(如改蓋審包括查詢、討論及透過觀察與檢查核實(如改蓋審包括查詢、討論及透過觀察與檢查核實(如改蓋審包括查詢、討論及透過觀察與檢查核實(如改蓋審包括查詢、討論及透過觀察與檢查核實(如改蓋審包括查詢、討論及透過觀察與檢查核實(如改蓋審方面險管理及內部監控系統,並對本集團的風險管理及內部監控系統成效及足夠性感到滿意。

# Corporate Governance Report

# 企業管治報告

The Company regulates the handling and propagation of inside information according to the "Guidelines on Disclosure of Inside Information" published by the Securities and Futures Commission and as indicated in the corporate responsibility policy and various affiliate proceedings to ensure inside information remains confidential until the disclosure of such information is appropriately approved, and the propagation of such information is efficiently and consistently made. The Company regularly reminds the Directors and employees about the due compliance with all policies regarding the inside information with the latest regulatory updates.

本公司根據證券及期貨事務監察委員頒佈的「內幕消息披露指引」及企業責任政策與各種相關程序所示,處理及公佈內幕消息,以確保內幕消息於披露獲批准前維持保密,而有關消息的公佈以有效及一致方式進行。本公司定期提醒董事及僱員妥為遵守根據最近期監管更新的所有內幕消息政策。

# **Auditors' Remuneration**

For the year ended 31 December 2017, the total fees paid/payable in respect of services provided by the Group's external auditors are set out below:

# 核數師酬金

截至2017年12月31日止年度,就本集團外聘核數師所提供的服務已付/應付的總費用載列如下:

Services rendered所提供的服務Fees paid/payable已付/應付費用<br/>RMB'000<br/>人民幣千元

Audit and review services 審計及審閱服務 2,650

# **Remuneration of Senior Management**

For the year ended 31 December 2017, the remuneration of the senior management members is set out by band as follows:

# 高級管理層的薪酬

截至2017年12月31日止年度,高級管理層成員的 薪酬按組別載列如下:

 Band of remuneration (HK\$)
 薪酬組別(港元)
 Number of person

 人數

 HK\$1,000,001 to HK\$1,500,000
 1,000,001港元至1,500,000港元
 2

### **Company Secretary**

Ms. To Yee Man, who had been the company secretary of the Company, resigned from the position on 1 February 2018. Mr. Lam Wai Tsang was appointed as the company secretary of the Company to fill the vacancy on the same day. Both of them have complied with the relevant professional training requirement for company secretary under Rule 3.29 of the Listing Rules.

## 公司秘書

於2018年2月1日,杜依雯女士辭任本公司的公司 秘書職務。林瑋錚先生於同日獲委任為本公司的 公司秘書以填補空缺。以上兩位已遵守上市規則 第3.29條公司秘書的相關專業培訓的要求。

# **Shareholders' Rights**

The general meetings of the Company provide an opportunity for communication between the shareholders of the Company and the Board. An AGM of the Company shall be held each year at the place as may be determined by the Board. Each general meeting, other than an AGM, shall be called an extraordinary general meeting ("EGM").

# 股東權利

本公司股東大會提供機會讓本公司股東與董事會 溝通。本公司股東週年大會須每年於董事會可能 決定的地點舉行。各股東大會,除了股東週年大 會,應被稱為股東特別大會(「股東特別大會」)。

# Corporate Governance Report 企業管治報告

### 1. Right to Convene EGM

Any one or more members holding at the date of the deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Company Secretary of the Company, to require an EGM to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within 2 months after the deposit of such requisition.

The written requisition must state the purposes of the meeting, be signed by the requisitionist(s) and deposited to the Board or the company secretary of the Company at the Company's principal place of business at Room 1902, China Merchants Tower, Shun Tak Centre, 168–200 Connaught Road Central, Hong Kong, and such may consist of several documents in like form, each signed by one or more requisitionists.

The request will be verified with the Company's branch share registrars in Hong Kong and upon their confirmation that the request is proper and in order, the company secretary of the Company will ask the Board to convene an EGM by serving sufficient notice in accordance with the statutory requirements to all the registered members. On the contrary, if the request has been verified to not be in order, the shareholders will be advised of this outcome and accordingly, an EGM will not be convened as requested. If within 21 days from the date of the deposit of the requisition the Board fails to proceed to convene such meeting, the requisitionist(s), may convene a meeting in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

The notice period to be given to all the registered members for consideration of the proposal raised by the requisitionist(s) concerned at the EGM varies according to the nature of the proposal, as follows:

- At least 21 clear days' notice (and not less than 10 clear business days) if the proposal constitutes a special resolution of the Company in EGM;
- At least 14 clear days' notice (and not less than 10 clear business days) for proposal of all other EGMs.

## 1. 召開股東特別大會的權利

於提交請求日期持有附帶於本公司股東大會上投票權的本公司實繳資本不少於十分之一的任何一名或多名股東,有權隨時向董事會或本公司公司秘書提出書面請求,要求董事會就處理該請求所指任何事宜而召開股東特別大會,且該會議須於該請求提交後兩個月內舉行。

書面請求必須載有召開大會的目的,並由請求人簽署並提交至董事會或本公司公司秘書,地址為本公司位於香港干諾道中168-200號信德中心招商局大廈1902室的主要營業地點,並因此可包含表格等若干文件,惟每份文件須由一名或多名請求人簽署。

有關請求將由本公司於香港的股份過戶登記分處核實,而於彼等證明該請求為適當及有序後,本公司的公司秘書將要求董事會根據法定規定向全體登記股東作出該該事會根據法定規定向全體登記股東作出該議功而召開股東特別大會。相反,倘結果並因此,股東特別大會將不會按要求召開。份自提交請求日期起21日內董事會無法召開該等會議,請求人可以同樣方式召開的時期,且請求人因董事會失責產生的全部合理費用將由本公司補償予請求人。

全體登記股東須獲發出通知以考慮有關請求人在股東特別大會上所提出建議的期限,因建議的性質而異,詳情如下:

- 一 倘建議構成本公司於股東特別大會一項特別決議案,則最少需發出二十一個完整日的通知(及不少於十個完整營業日);
- 所有其他股東特別大會的建議最少須 發出十四個完整日的通知(及不少於 十個完整營業日的通知)。

# Corporate Governance Report

# 企業管治報告

## 2. Right to Put Enquiries to the Board

Shareholders have the right to put enquiries to the Board. All enquiries shall be in writing and sent by post to the principal place of business of the Company in Hong Kong for the attention of the company secretary.

# 3. Right to Put Forward Proposals at General Meetings

There are no provisions allowing shareholders to propose new resolutions at the general meetings under the Cayman Islands Companies Law (2011 Revision). However, shareholders are requested to follow Article 58 of the Company's Articles of Association for including a resolution at an EGM. The requirements and procedures are set out above. Pursuant to Article 85 of the Company's Articles of Association, no person other than a director retiring at a meeting shall, unless recommended by the directors for election, be eligible for appointment as a director at any general meeting unless a notice signed by a member (other than the person to be proposed) duly qualified to attend and vote at the meeting for which such notice is given of his intention to propose such person for election and also a notice signed by the person to be proposed of his willingness to be elected shall have been lodged at the head office or at the registration office provided that the minimum length of the period, during which such notice(s) are given, shall be at least 7 days and that (if the notices are submitted after the despatch of the notice of the general meeting appointed for such election) the period for lodging of such notice(s) shall commence on the day after the despatch of the notice of the general meeting appointed for such election and end no later than 7 days prior to the date of such general meeting. The written notice must state that person's biographical details as required by Rule 13.51(2) of the Listing Rules. The procedures for shareholders of the Company to propose a person for election as director is posted on the Company's website.

#### **Investors Relations**

The Company has maintained a continuing dialogue with the Company's shareholders and investors through various channels, including, among others, the Company's interim reports, notices, announcements and the Company's website at www.vastiud.com. The Company also holds press conferences from time to time at which the Executive Directors and senior management of the Group are available to answer questions regarding the Group's business and performance.

# **Change in Constitutional Documents**

For the year ended 31 December 2017, there had been no change to the Company's memorandum and articles of association.

## 2. 向董事會提出質詢的權利

股東有權向董事會提出質詢。全部質詢應 以書面形式郵寄至本公司於香港的主要營 業地點,收件人為公司秘書。

### 3. 於股東大會提出議案的權利

根據開曼群島公司法(2011年修訂),並 無規定允許股東於股東大會提出新的決議 案。然而,就股東特別大會中加插一項決 議案,本公司要求股東遵守本公司的組織 章程細則第58條。其規定及程序於上文載 列。根據本公司的組織章程細則第85條, 除非獲董事推薦參選,否則除會上退任董 事外,概無任何人士有資格於任何股東大 會 上參選股東,除非由正式合資格出席大 會並於會上投票的股東(並非擬參選人士) 簽署通知,表明建議提名該人士參選的意 向,另外,由獲提名人士簽署通知,表明 願意參選。該等通知須呈交總辦事處或過 戶登記處,惟該等通知的最短通知期限為 至少7日,倘該等通知是於寄發有關該推薦 的股東大會通知後呈交,則呈交該等通知 的期間由寄發有關該推薦的股東大會通知 日起計至不遲於該股東大會舉行日期前7日 止。書面通知須根據上市規則13.51(2)條規 定載列個人履歷詳情。本公司股東推薦個 人參選董事的程序登載於本公司網站。

# 投資者關係

本公司已透過多種渠道,其中包括本公司的中期報告、通知、公告及本公司的網站www.vastiud.com與本公司股東及投資者維持持續對話。本公司亦不時舉辦記者招待會,本集團執行董事及高級管理層可於此等會議就本集團的業務及表現回答提問。

## 章程文件變動

截至2017年12月31日止年度,本公司組織章程大綱及細則並無變動。

The Board is pleased to present its report and the audited financial statements of the Company and of the Group for the year ended 31 December 2017.

董事會欣然提呈董事會報告以及本公司及本集團 截至2017年12月31日止年度經審核財務報表。

## **Principal Activities and Analysis of Operations**

The Company is an investment holding company. The principal activities of the Group are the provision of services in the planning, development and operation of large-scale industrial towns in China.

#### **Business Review and Performance**

A fair review of the business of the Group and a discussion and analysis of the Group's performance during the year and the material factors underlying its results and financial position as required by schedule 5 to the Hong Kong Companies Ordinance (Chapter 622 of the Laws of Hong Kong) are included in the Chairman's Statement and Management Discussion and Analysis sections from pages 6 to 11 and pages 12 to 56 of this report, respectively. The future development of the Group's business is discussed in the Chairman's Statement from pages 6 to 11 of this report. The Chairman's Statement and the Management Discussion and Analysis section form part of this Directors' Report.

### **Results**

Results of the Group for the year ended 31 December 2017 are set out in the consolidated statement of profit or loss and other comprehensive income on page 90.

#### **Dividends**

The Board has proposed to recommend the payment of a dividend of HKD0.25 per share in cash to the shareholders of the Company for the year ended 31 December 2017, representing a total payment of approximately HKD409,410,250. The annual dividend is subject to approval of the shareholders at the forthcoming annual general meeting of the Company proposed to be held on 21 June 2018.

Upon shareholders' approval to be obtained at the AGM, the annual dividend will be payable on or around 11 July 2018 to the shareholders of the Company whose names appear on the register of members of the Company at the close of business on 26 June 2018.

## 主要業務及營運分析

本公司為投資控股公司。本集團的主要業務為向 中國大型產業城鎮的規劃、發展及營運提供服 務。

### 業務回顧及表現

本集團就香港法例第622章香港公司條例附表5所規定作出公正的業務回顧及本集團年內表現的討論及分析以及有關其業績與財務狀況的重大因素分別載列於本報告第6至11頁及第12至56頁的主席報告及管理層討論及分析。本集團業務的未來發展於本報告第6至11頁的主席報告論述。主席報告及管理層討論及分析各節構成本董事會報告書部分。

### 業績

本集團截至2017年12月31日止年度的業績載列於 第90頁的綜合損益及其他綜合收益表。

#### 股息

董事會建議以現金向本公司股東派發截至2017年 12月31日止年度的股息每股0.25港元,即派發總 額約為409,410,250港元。年度股息須待股東在本 公司將於2018年6月21日舉行的應屆年度股東大 會上批准後,方可作實。

待於股東週年大會上取得股東批准後,年度股息 將於2018年7月11日或前後派付予於2018年6月 26日營業時間結束時名列本公司股東名冊的股 東。

## Closure of Register of Members and Record Date

The register of members of the Company will be closed from 15 June 2018 to 21 June 2018, both days inclusive, during which period no transfer of shares of the Company will be registered, for the purpose of ascertaining shareholders' entitlement to attend and vote at the AGM. In order to be eligible to attend and vote at the AGM, all transfers of shares of the Company accompanied by the relevant share certificates and appropriate transfer forms must be lodged for registration with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not later than 4:30 p.m. on 14 June 2018.

In order to qualify for the entitlement of the annual dividend, all transfers of shares of the Company accompanied by the relevant share certificates and appropriate transfer forms must be lodged for registration with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not later than 4:30 p.m. on 26 June 2018.

## **Five Year Financial Summary**

Five year financial summary of the Group is set out on page 220.

## **Tax Relief and Exemption**

The Directors are not aware of any tax relief and exemption available to the Shareholders by reason of their holding of the Company's securities.

## **Property, Plant and Equipment**

Details of the movements in property, plant and equipment of the Group are set out in note 15 to the consolidated financial statements.

## **Investment Properties**

Details of the movements in investment properties of the Group are set out in note 16 to the consolidated financial statements.

## **Borrowings and Capitalization of Interests**

Details of borrowings are set out in note 28 to the consolidated financial statements. Details of the Group's capitalized interest expenses and other borrowing costs during the year under review are set out in note 9 to the consolidated financial statements.

## 暫停辦理股東登記手續及記錄 日期

本公司將於2018年6月15日至2018年6月21日(包括首尾兩日)止期間暫停辦理股東登記手續,期間概不受理本公司股份過戶登記,以確定有權出席股東週年大會並於會上投票的股東資格。為合資格出席股東週年大會並於會上投票,所有本公司股份過戶文件連同有關股票及過戶表格須於2018年6月14日下午4時30分前,送達本公司的香港股份過戶登記分處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712—1716號舖,以辦理登記手續。

為釐定有權獲取建議年度股息,所有本公司股份 過戶文件連同有關股票及過戶表格須於2018年6月26日下午4時30分前,送達本公司的香港股份過戶登記分處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712-1716號舖。

## 五年財務概要

本集團五年財務概要載列於第220頁。

#### 税務減免

董事並不知悉股東因持有本公司證券而享有任何 税務減免。

## 物業、廠房及設備

本集團物業、廠房及設備變動詳情載列於綜合財 務報表附註15。

#### 投資物業

本集團投資物業變動詳情載列於綜合財務報表附 註16。

## 借款及利息資本化

借款詳情載列於綜合財務報表附註28。本集團於 回顧年度內資本化利息開支及其他借款成本的詳 情載於綜合財務報表附註9。

## **Convertible Bonds and Notes**

On 23 December 2015, the Company entered into the Subscription Agreement with Goldmark Success Ltd. (the "Subscriber") and other parties, pursuant to which the Subscriber has conditionally agreed to subscribe for, and the Company has conditionally agreed to issue, the three-year term 6% convertible bonds in the principal amount of US\$50,000,000 (the "Convertible Bonds") and the three-year term 12% notes in the principal amount of US\$50,000,000 (the "Notes")(the "Subscription"). The Convertible Bonds and the Notes were secured by the pledge of equity interests in certain subsidiaries of the Company and guaranteed by Mr. Wang Jianjun (the executive Director and chairman of the Board) and Ms. Zhao Ying (the non-executive Director and controlling shareholder of the Company).

Completion of the Subscription took place on 30 December 2015 and the Convertible Bonds and Notes were issued to the Subscriber on the same day. Holders of the Convertible Bonds have the right at any time during the term of the Convertible Bonds requiring the Company to convert all or any part of the principal amount outstanding under the Convertible Bonds into Shares of the Company at the initial conversion price of HK\$3.1 per Share, subject to adjustments according to terms of the agreement.

Details of the Group's Convertible Bonds and Notes are set out in note 29 to the consolidated financial statements.

## **Share Capital**

Movements in the share capital of the Company during the year under review and as at 31 December 2017 are set out in note 30 to the consolidated financial statements.

#### **Share Premium and Reserves**

Movements in the share premium and reserves of the Group and the Company during the year under review are set out on page 93 in the consolidated statement of changes in equity and in note 43 to the consolidated financial statements.

#### **Distributable Reserves**

The Company's total distributable reserves as at 31 December 2017 amounted to RMB550,479,000.

## 可轉換債券與票據

於2015年12月23日,本公司與Goldmark Success Ltd.(「認購人」)及其他訂約方訂立認購協議,據此,認購人已有條件同意認購而本公司已有條件同意發行三年期年利率為6%,本金額為50,000,000美元的可轉換債券(「可轉換債券」)及三年期年利率為12%,本金額為50,000,000美元的票據(「票據」)(「認購事項」)。可轉換債券及票據由本公司於若干附屬公司的股權抵押並由王建軍先生(執行董事兼董事會主席)及趙穎女士(非執行董事兼本公司控股股東)擔保。

認購事項於2015年12月30日落實完成,於同日已 向認購人發行可轉換債券及票據。可轉換債券持 有人有權於可轉換債券年期內任何時間要求本公 司按初始換股價每股股份3.1港元(可根據合同條 款調整)將可轉換債券項下的全部或任何部分未 償還本金額轉換為本公司股份。

本集團可轉換債券與票據詳情載於綜合財務報表 附註29。

## 股本

本公司於回顧年度內及於2017年12月31日的股本 變動載列於綜合財務報表附註30。

### 股份溢價及儲備

本集團及本公司本回顧年度內的股份溢價及儲備 變動詳情載列於第93頁綜合權益變動表及綜合財 務報表附註43。

#### 可供分派儲備

於2017年12月31日本公司可供分派儲備總額為人 民幣550,479,000元。

## **Contingent Liabilities**

The Group provided guarantees to banks and non-financial institutions which granted mortgage loans to certain purchasers of the Group's properties. As at 31 December 2017, such mortgage loan guarantees amounted to RMB1,189.3 million compared to RMB968.2 million as at 31 December 2016. Such guarantees would be released upon the earlier of: (i) the transfer of the relevant building ownership certificates to the purchasers; or (ii) the satisfaction of obligations under the mortgage loans by the purchasers.

## **Pledge of Assets**

Certain assets of the Group have been pledged to the banks, trust fund companies and non-financial institutions to secure certain loans and banking facilities granted to the Group. For details, please refer to note 28 to the consolidated financial statements in this report.

The Convertible Bonds and the Notes are jointly guaranteed by the Ultimate Controlling Shareholders and secured by the pledge of entire equity interest of Shing Cheong Holdings, China Vast International, King Billion and Sheng Shi International.

## Significant Investments, Acquisitions and Disposals

The Group did not make any material acquisition or disposal of subsidiaries and associated companies and significant investments during the year ended 31 December 2017.

## **Major Suppliers and Customers**

During the year ended 31 December 2017, the percentages of purchases from the Group's largest supplier and the five largest suppliers were 22.1% and 52.4%, respectively. The percentages of sales attributable to the Group's largest customer and the five largest customers were 28.5% and 80.5%, respectively.

As far as the Directors are aware, none of the Directors, their close associates, nor the substantial shareholders had any interest in the five largest customers and suppliers of the Group.

## 或有負債

本集團就銀行及非銀行金融機構授予本集團若干物業買家的按揭貸款,向該等銀行及非銀行金融機構作出擔保。於2017年12月31日,該等按揭貸款擔保為人民幣1,189.3百萬元,而2016年12月31日則為人民幣968.2百萬元。該等擔保會於下列各項中較早發生時間解除:(i)向買家轉讓相關房屋所有權證時:或(ii)買家履行按揭貸款項下的責任時。

#### 資產質押

本集團若干資產已質押予銀行、信托基金公司及 非銀行金融機構,作為本集團獲授的若干貸款及 銀行融資的抵押。有關詳情請參閱本報告的綜合 財務報表附註28。

可轉換債券與票據均由最終控股股東所擔保,以 抵押誠昌控股、中國宏泰國際、兆帝以及盛世國 際全部的權益作為保證。

## 重大投資、收購及出售

截至2017年12月31日止年度,本集團並無進行附屬公司及聯營公司的任何重大收購出售事項,亦無作出重大投資。

## 主要供應商及客戶

截至2017年12月31日止年度,本集團於其最大供應商及五大供應商的採購額百分比分別為22.1%及52.4%。本集團最大客戶及五大客戶所佔銷售額百分比分別為28.5%及80.5%。

就董事所知,概無董事、彼等緊密聯繫人士或主 要股東於本集團五大客戶及供應商中擁有任何 權益。

## **Donations**

Charitable donations made by the Group during the year amounted to RMB2,000,000 (2016: nil).

## **Remuneration Policy and Retirement Benefits** of the Group

As at 31 December 2017, the Group had a total of 1,085 employees (31 December 2016: 917 employees). The Group provides employees with competitive remuneration and benefits, and the remuneration policy will be reviewed on a regular basis based on the performance and contribution of the employees and the industry remuneration level. In addition, the Group also provides various training courses to enhance the employees' skills and capabilities in all aspects.

Details of the Group's the retirement benefit plans are set out in note 37 to the consolidated financial statements.

## **Share Option Scheme**

The Company adopted a share option scheme (the "Scheme") pursuant to a resolution passed on 21 July 2015 which will be valid for 10 years from the adoption date for the primary purpose of providing incentives to Directors and eligible employees as incentives or rewards for their contribution or potential contribution to the development and the growth of the Group.

Under the Scheme, the Company may grant to eligible employees including Directors, employees, consultants, business partners or advisers, to subscribe for shares in the Company. Under the rules of the Scheme, the Board has discretion to set a minimum period for which a share option has to be held before it can be exercised. Such discretion allows the Board to provide incentives to grantees to remain employed with the Group during the minimum period and thereby enabling the Group to benefit from the continued services of such grantees during such period. This discretion, coupled with the power of the Board to impose any performance target as it considers appropriate before any share option can be exercised, enables the Group to incentivise the grantees. Subject to the Listing Rules, the Board also has discretion in determining the subscription price in respect of any share option.

The total number of Shares that may fall to be allotted and issued under the Scheme after the resolution regarding the adoption of the Scheme is passed on 21 July 2015 were 163,764,100 shares, representing 10% of the total number of shares in issue at the date on which the Scheme as adopted.

On 28 July 2015, 90,750,000 share options to subscribe for up to a total of 90,750,000 ordinary shares of HK\$0.01 each of the Company were granted to certain individuals under the Scheme. For details, please refer to the announcement of the Company dated 28 July 2015.

As at 31 December 2017, the number of shares in respect of which options remained outstanding under the Scheme was 62,550,000, and the remaining life of the scheme is approximately 7 years and 7 months.

## 捐款

本集團於年內的慈善捐款為人民幣2,000,000元(2016年:無)。

## 本集團薪酬政策及退休福利

於2017年12月31日,本集團共有1,085名僱員 (2016年12月31日:917名僱員)。本集團為僱員 提供具競爭力的薪酬及福利,並會按照僱員表現 及貢獻以及行業薪酬水平定期檢討薪酬政策。此 外,本集團亦提供不同培訓課程,藉以提升僱員 各方面的技能。

本集團的退休福利計劃詳情載列於綜合財務報表 附註37。

#### 股份期權計劃

本公司出於激勵董事以及合資格員工的目的,根據在2015年7月21日通過的一項決議案實行了公司的股份期權計劃(「該計劃」)(將於採納日期起十年內生效),作為彼等對本集團的發展及增長所作出或可能作出的貢獻的激勵或獎賞。

根據該計劃,本公司可以將本公司的股份授予部分符合條件的員工,包括董事、僱員、諮詢人、業務夥伴或顧問等。根據該計劃的規則,董事會可酌情設定購股權可予行使前須持有的最低期限。此酌情權容許董事會獎勵承授人,使彼等於最低期限內繼續受僱於本集團,從而令本集團於有關期限可繼續從該等承授人的服務獲益。該酌情權,配合董事會可訂立任何其認為於購股權可予行使前屬適當的表現目標的權力,使本集團可獎勵承授人。受上市規則所限,董事會亦可酌情釐定任何購股權的認購價。

待有關採納該計劃的決議案於2015年7月21日獲 通過後,根據該計劃可能須予配發及發行的股份 總數為163,764,100股,佔該計劃採納日期已發行 股份總數10%。

於2015年7月28日,90,750,000份股份期權根據該計劃授予若干人士,該等期權可最多認購本公司合共90,750,000股每股面值0.01港元的普通股。詳情請參閱本公司日期為2015年7月28日的公告。

於2017年12月31日,該計劃項下與尚未行使的期權有關的股份數目為62,550,000股股份,而該計劃尚餘的有效期約為7年7個月。

The following share options were outstanding under the Scheme during the year:

以下股份期權於本年度在該計劃下尚未行使:

			share options 朗權數目					sl	Company's nares 股份的股價
Name or category of participant 參加者的姓名或類別	At 1 January 2017 於2017年 1月1日	Granted during the year 於年內授出	Lapsed during the year 於年內失效	At 31 December 2017 於2017年 12月31日	Date of grant of share options 股份期權 授出日期	Exercise price of share options 股份期權 行使價 HK\$	Exercise period of share option 股份期權 行使期	At grant date 於授出日期 HK\$ 港元	At exercise date 於行使日期 HK\$ 港元
Executive directors 執行董事									
Yang Yun 楊允	4,500,000	-	-	4,500,000	28-Jul-2015 2015年 7月28日	3.02	Note 1 附註1	2.80	N/A 不適用
Wang Yagang 王亞剛	4,500,000	-	-	4,500,000	28-Jul-2015 2015年 7月28日	3.02	Note 1 附註1	2.80	N/A 不適用
Huang Peikun 黃培坤	4,500,000	-	-	4,500,000	28-Jul-2015 2015年 7月28日	3.02	Note 1 附註1	2.80	N/A 不適用
	13,500,000	-	-	13,500,000	_				
Other employees and those who have contributed or may contribute to the Group 其他僱員及曾經或可能對本集團作出貢獻的人士	58,500,000	-	(9,450,000)	49,050,000	28-Jul-2015 2015年 7月28日	3.02	Note 1 附註1	2.80	N/A 不適用
	72,000,000	-	(9,450,000)	62,550,000					

Note 1: One-third of which are exercisable during the periods from 28 July 2016 to 31 July 2019, from 28 July 2017 to 31 July 2019 and from 28 July 2018 to 31 July 2019, respectively.

附註1: 三分之一股份期權須於2016年7月28日至2019年7月31日期間行使,另外三分之一股份期權於2017年7月28日至2019年7月31日期間行使,餘下三分之一股份期權須於2018年7月28日至2019年7月31日期間行使。

Details of the Group's Share Option Scheme are set out in note 38 to the consolidated financial statements.

本集團股份期權計劃的詳情載於綜合財務報表附 註38。

## Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the period.

#### **Directors**

on 10 November 2017)

The directors of the Company during the year ended 31 December 2017 and up to the date of this report were:

Position
Executive Director, Chairman of the Board and President of the Company
Executive Director
Executive Director and Vice President
Executive Director and Vice President
Executive Director and Chief Financial Officer
Executive Director
Non-Executive Director
Independent Non-executive Director
Independent Non-executive Director
Independent Non-executive Director
Independent Non-executive Director
Independent Non-executive Director

Brief biographical details of the Directors and senior management are set out on pages 57 to 61. Upon specific enquiry by the Company, there has been no change in the information of the Directors required to be disclosed pursuant to Rule 13.51B of the Listing Rules since the Company's last published annual report.

All Directors are appointed for a specific term of three years which may be extended as each and the Company may agree, subject to retirement by rotation and re-election at the annual general meeting ("AGM") in accordance with the articles of association of the Company. Article 84 of the articles of association of the Company provides that at each AGM, one-third of the Directors for the time being (or if their number is not a multiple of three, the number nearest to one-third) shall retire from office by rotation, provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every three years.

#### **Directors' Service Contracts**

None of the Directors who are proposed for re-election at the forthcoming AGM has a service contract with any member of the Group which is not determinable by the Group within one year without the payment of compensation other than statutory compensation.

## **Directors' Interests in Significant Contracts**

Save as disclosed in note 40 to the consolidated financial statements, no contract of significance in relation to the Group's business to which the Company, any of its subsidiaries or its fellow subsidiaries was a party and in which any Director or Controlling Shareholder of the Company had a material interest, whether directly or indirectly, subsisted at the end of the financial year or at any time during the financial year under review.

### 購買、出售或贖回本公司上市 證券

期內,本公司及其任何附屬公司並無購買、出售 或贖回本公司任何上市證券。

#### 董事

截至2017年12月31日止年度及直至本報告日期 止,本公司的董事如下:

董事	職務
王建軍	執行董事、董事會主席
	兼本公司總裁
陳良秋(於2017年	執行董事
3月17日辭任)	
楊允	執行董事兼副總裁
王亞剛	執行董事兼副總裁
黃培坤	執行董事兼首席財務官
王薇(於2017年	執行董事
11月10日獲委任)	
趙穎	非執行董事
張曉梅(於2017年	獨立非執行董事
11月10日辭任)	
魏宇(於2017年	獨立非執行董事
11月10日辭任)	
王永權	獨立非執行董事
謝亞芳(於2017年	獨立非執行董事
11月10日獲委任)	
王一江(於2017年	獨立非執行董事

董事及高級管理層的簡歷詳情載於第57至61頁。 經本公司作出具體查詢後,自本公司最近期刊發 年報以來,概無董事的資料變更須根據上市規則 第13.51B條予以披露。

所有董事按三年(可根據其各自與本公司的協定而延長)的固定任期獲委任,並根據本公司組織章程細則於股東週年大會上(「股東週年大會」)輪值退任及膺選連任。本公司組織章程細則第84條規定,於每屆股東週年大會上,當其時為數三分一的董事(或倘彼等人數並非三的倍數,則為最接近三分一的人數)均須輪值退任,惟各董事(包括獲委任特定任期的人數)須至少每三年輪值退任一次。

#### 董事服務合約

11月10日獲委任)

擬於應屆股東週年大會上膺選連任的董事,概無 與本集團訂立不可於一年內由本集團終止而毋須 作出賠償(法定賠償除外)的服務合約。

## 董事於重大合約的權益

除綜合財務報表附註40披露者外,本公司、其任何或控股股東附屬公司或其同系附屬公司概無訂立本公司董事直接或間接擁有重大利益且與本集團業務有關而於本財政年度終結日或本回顧財政年度內任何時間仍屬有效的重大合約。

## Directors' Rights to Purchase Shares or Debentures

Save as disclosed in this report, at no time during the year under review, was the Company or any of its subsidiaries a party to any arrangement that would enable the Directors of the Company to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate, and none of the Directors or any of their spouses or children under the age of 18, were granted any right to subscribe for the equity or debt securities of the Company or any other body corporate or had exercised any such right.

## **Disclosure of Interests Directors**

As at 31 December 2017, the interest or short positions of the directors or the chief executive of the Company in the Shares or underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code contained in Appendix 10 to the Listing Rules, were as follows:

Long positions in the ordinary Shares:

## 董事購買股份或債券的權利

除本報告披露者外,本公司或其任何附屬公司於 回顧年度內任何時間概無訂立任何安排,使本公 司董事可藉收購本公司或任何其他法人團體的股 份或債券而獲益,而各董事或彼等任何配偶或18 歲以下子女概無獲賦予任何可認購本公司或任何 其他法人團體股本或債務證券的權利,彼等亦概 無行使該等權利。

## 權益披露

#### 董事

於2017年12月31日,本公司董事或主要行政人員 於本公司及其相聯法團(定義見證券及期貨條例 (「證券及期貨條例」)第XV部)的股份或相關股份 及債券中擁有根據證券及期貨條例第352條本公 司須存置的登記冊所記錄,或根據上市規則附錄 十所載標準守則須另行知會本公司及聯交所的權 益或淡倉如下:

於普通股的好倉:

Name of Director 董事姓名	Nature of interest 權益性質	Number of securities held 所持證券數目	Approximate percentage of shareholding 佔股權 概約百分比
Ms. Zhao Ying (Note 1) 趙穎女士(附註1)	Interest in a controlled corporation 受控制法團權益	1,129,107,664	68.95%
Mr. Wang Jianjun (Note 2) 王建軍先生(附註2)	Interest of spouse 配偶權益	1,129,107,664	68.95%
Mr. Huang Peikun 黃培坤先生	Beneficial owner 實益擁有人	20,000	00.00%

#### Notes:

- (1) Ms. Zhao Ying is the sole shareholder of Profit East Limited and is deemed to be interested in the Shares held by Profit East Limited.
- (2) Mr. Wang Jianjun, the spouse of Ms. Zhao Ying, is deemed to be interested in all the Shares in which Ms. Zhao Ying is interested.

Saved as disclosed above and in the sub-section headed "Share Option Scheme" above, so far as the Directors are aware, none of the Directors or chief executives had registered an interest or short position in any Share or underlying Shares of the Company that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified.

附註:

- (1) 趙穎女士為利東有限公司的唯一股東,被視為於 利東有限公司持有的股份中擁有權益。
- (2) 王建軍先生為趙穎女士的配偶,被視為於趙穎女 士擁有權益的全部股份中擁有權益。

除上文披露者及上文「股份期權計劃」分節外,據董事所知,概無董事或主要行政人員在本公司任何股份或相關股份中登記任何根據證券及期貨條例第352條須予記錄或須另行知會的權益或淡倉。

## **Substantial Shareholders**

As at 31 December 2017, the interests of relevant persons (other than a Director or chief executive of the Company) who had interests or short positions in the Shares or the underlying shares, as recorded in the register required to be kept under Section 336 of SFO, were as follows:

Long positions in the ordinary Shares:

## 主要股東

於2017年12月31日,相關人士(本公司董事或主 要行政人員除外)於股份或相關股份中擁有根據 證券及期貨條例第336條須存置的登記冊所記錄 的權益或淡倉如下:

於普通股的好倉:

Name of shareholder	Nature of interest	Number of securities held	Approximate percentage of shareholding 佔股權
股東名稱	權益性質	所持證券數目	概約百分比
Profit East Limited 利東有限公司	Beneficial Owner 實益擁有人	1,129,107,664	68.95%
Mr. Wang Wei (Note 1) 王衛先生(附註1)	Interest in a controlled Corporation 受控制法團權益	163,600,336	9.99%
Shenzhen Minde Holding Development Limited* (Note 1)	Interest in a controlled Corporation	163,600,336	9.99%
深圳明德控股發展有限公司(附註1)	受控制法團權益		
SF Holding (Group) Company Limited* (Note 1) 順豐控股(集團)股份有限公司(附註1)	Interest in a controlled Corporation 受控制法團權益	163,600,336	9.99%
SF Holding Limited (Note 1) 順豐控股有限公司*(附註1)	Interest in a controlled Corporation 受控制法團權益	163,600,336	9.99%
Celestial Ocean Investments Limited (Note 1) 天海投資有限公司(附註1)	Beneficial Owner 實益擁有人	163,600,336	9.99%
China Orient Asset Management Corporation (Note 2)	Interest in a controlled Corporation	125,000,000	7.63%
中國東方資產管理有限公司(附註2)	受控制法團權益		
Dong Yin Development (Holdings) Limited (Note 2) 東銀發展(控股)有限公司(附註2)	Interest in a controlled Corporation 受控制法團權益	125,000,000	7.63%
Wise Leader Assets Ltd. (Note 2) Wise Leader Assets Ltd.(附註2)	Interest in a controlled Corporation 受控制法團權益	125,000,000	7.63%
China Orient Asset Management (International) Holding Limited (Note 2)	Interest in a controlled Corporation	125,000,000	7.63%
中國東方資產管理(國際)控股有限公司(附註2)	受控制法團權益		
China Orient International Asset Management Limited (Note 2)	Interest in a controlled Corporation	125,000,000	7.63%
中國東方國際資產管理有限公司(附註2)	受控制法團權益		
China Orient Alternative Investment Fund (Note 2) 中國東方另類投資基金*(附註2)	Interest in a controlled Corporation 受控制法團權益	125,000,000	7.63%
Goldmark Success Ltd. (Note 2) Goldmark Success Ltd.(附註2)	Beneficial Owner 實益擁有人	125,000,000	7.63%

For identification only

<sup>\*</sup> 僅供識別

Notes:

- (1) Celestial Ocean Investments Limited was directly interested in 163,600,336 shares of the Company as at 31 December 2017. Celestial Ocean Investments Limited was directly wholly-owned by SF Holding Limited, which was, in turn, directly wholly-owned by SF Holding (Group) Company Limited. SF Holding (Group) Company Limited was owned as to 68.4% by Shenzhen Minde Holding Development Limited, which was, in turn, owned as to 99.9% by Mr. Wang Wei. Therefore, each of SF Holding Limited, SF Holding (Group) Company Limited, Shenzhen Minde Holding Development Limited and Mr. Wang Wei was deemed to be interested in the 163,600,336 Shares in which Celestial Ocean Investments Limited was interested.
- Goldmark Success Ltd., the subscriber of the Convertible Bonds issued by the Company on 30 December 2015, was directly interested in 125,000,000 shares of the Company as at 31 December 2017 (the number of shares involved will be affected by the conversion price which is subject to adjustments according to terms of the agreement). Goldmark Success Ltd. was owned as to 45% by China Orient Alternative Investment Fund and was controlled by China Orient Alternative Investment Fund, which was, in turn, directly wholly-owned by China Orient International Asset Management Limited. China Orient International Asset Management Limited is directly wholly-owned by China Orient Asset Management (International) Holding Limited. China Orient Asset Management (International) Holding Limited was owned as to 50% by Wise Leader Assets Ltd. and 50% by Dong Yin Development (Holdings) Limited and Wise Leader Assets Ltd. was, in turn, also directly wholly-owned by Dong Yin Development (Holdings) Limited, which was directly wholly-owned by China Orient Asset Management Corporation. Therefore, each of China Orient Alternative Investment Fund, China Orient Asset Management (International) Holding Limited, Wise Leader Assets Ltd., Dong Yin Development (Holdings) Limited and China Orient Asset Management Corporation was deemed to be interested in the 125,000,000 Shares in which Goldmark Success Ltd. was interested.

Saved as disclosed above, so far as the directors are aware, no other persons had registered an interest or short position in any Shares or underlying shares of the Company that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified.

附註:

- (1) 於2017年12月31日,天海投資有限公司於本公司163,600,336股股份中擁有直接權益。天海投資有限公司由順豐控股有限公司直接全資擁有,而順豐控股有限公司則由順豐控股(集團)股份有限公司直接全資擁有。順豐控股(集團)股份有限公司由深圳明德控股發展有限公司擁有68.4%,而深圳明德控股發展有限公司由王衛先生擁有99.9%。因此,順豐控股有限公司、順豐控股(集團)股份有限公司、深圳明德控股發展有限公司及王衛先生各自亦被視為於天海投資有限公司擁有權益的163,600,336股股份中擁有權益。
- 於2017年12月31日, Goldmark Success Ltd.(本 公司於2015年12月30日發行的可轉換債券的認購 人)於本公司125,000,000股股份中擁有直接權益 (股份數目會受換股價影響,而換股價會按合同 條款調整)。Goldmark Success Ltd.由中國東方另 類投資基金擁有45%,並由中國東方另類投資基 金控制,而中國東方另類投資基金則由中國東方 國際資產管理有限公司直接全資擁有。中國東方 國際資產管理有限公司由中國東方資產管理(國 際)控股有限公司直接全資擁有。中國東方資產 管理(國際)有限公司由Wise Leader Assets Ltd. 擁有50%及東銀發展(控股)有限公司擁有50%, 而Wise Leader Assets Ltd.則同時由東銀發展(控 股)有限公司直接全資擁有。東銀發展(控股)有 限公司由中國東方資產管理有限公司直接全資擁 有。因此,中國東方另類投資基金、中國東方資 產管理(國際)控股有限公司、Wise Leader Assets Ltd.、東銀發展(控股)有限公司及中國東方資產 管理有限公司各自亦被視為於Goldmark Success Ltd.擁有權益的125,000,000股股份中擁有權益。

除上文披露者外,據董事所知,概無其他人士在本公司任何股份或相關股份中登記任何根據證券及期貨條例第352條須予記錄或須予另行知會的權益或淡倉。

## **Competing Interests**

During the year ended 31 December 2017, none of the Directors is considered to have an interest in any business which competes or is likely to compete, either directly or indirectly, with the businesses of the Group.

Ms. Zhao Ying and Profit East Limited, the controlling shareholders of the Company (the "Controlling Shareholders"), have entered into a deed of non-competition in favour of the Company on 6 August 2014 (the "Deed of Non-competition"). Details of the Deed of Non-Competition have been set out in the prospectus of the Company dated 13 August 2014. There has been no change to the terms of the Deed of Non-competition for the year ended 31 December 2017.

During the reporting period, no written notice of any New Opportunity (as defined in the Deed of Non-competition) had been received by the Company. The Company has received confirmations on compliance with their undertakings under the Deed of Non-Competition from the Controlling Shareholders for the year ended 31 December 2017 (the "Confirmation"). Upon receiving the Confirmation, the independent non-executive Directors of the Company have reviewed the same as part of the annual review process. In view of the above, the independent non-executive Directors have confirmed that, as far as they can ascertain, there is no breach by any of the Controlling Shareholders of the non-competition undertakings in the Deed of Non-competition given by them.

# Loan Agreements with Covenants relating to Specific Performance of the Controlling Shareholders

Pursuant to the terms of the Convertible Bonds and the Notes issued by the Company on 30 December 2015, Ms. Zhao Ying and Profit East Limited, being the Controlling Shareholders of the Company, have undertaken to, so long as any part of the Convertible Bonds or the Notes is outstanding, maintain an aggregate beneficial ownership (directly or indirectly) of not less than 51% in the issued share capital of the Company except as a result of the conversion of the Convertible Bonds. A breach of such covenant may constitute an event of default pursuant to the terms of the Convertible Bonds and the Notes.

The above requirements as to the maintenance of control result in the disclosure obligation under Rule 13.18 of the Listing Rules.

## 競爭性權益

於截至2017年12月31日止年度,概無董事於任何可能與本集團業務直接或間接構成競爭或可能構成競爭的業務中擁有權益。

於2014年8月6日,本公司控股股東趙穎女士及利東有限公司(「控股股東」)訂立一項出具予本公司的不競爭契約(「不競爭契約」)。不競爭契約詳情載於本公司日期為2014年8月13日的招股章程內。截至2017年12月31日止年度,不競爭契約條款無任何變動。

於報告期間,本公司未接獲任何新機會(定義見不競爭契約)的書面通知。截至2017年12月31日止年度,本公司已接獲控股股東根據其於不競爭契約內的承諾發出的確認函(「確認函」)。本公司獨立非執行董事已於接獲確認函後檢討相同事宜作出年度檢討程序作出部分。有鑒於此,獨立非執行董事確認,就其所知,概無任何控股股東違反其於不競爭契約內的不競爭承諾。

## 約定關於控股股東特定履約責任 的限定條款的融資協議

根據本公司於2015年12月30日發行的可轉換債券及票據的條款,本公司控股股東趙穎女士及利東有限公司已承諾,只要可轉換債券或票據有任何部分尚未行使,彼等仍會於本公司已發行股本中維持不少於合共51%的實益擁有權(直接或間接),惟因可轉換債券獲轉換則除外。根據可轉換債券及票據的條款,違反有關契諾可構成違約事項。

上述有關維持控制的要求構成上市規則第13.18 條中的披露責任。

## **Connected Transactions and Related Party Transactions**

On 29 December 2016, the controlling shareholder of the Company, Profit East Limited, provided an unsecured loan of HK\$50,000,000 to the Company at an interest rate of 8% per annum for a term of one year. As the loan was unsecured and conducted on normal commercial terms or better to the Group, the loan was fully exempt pursuant to Rule 14A.90 of the Listing Rules.

On 3 July 2017 and 28 December 2017, Profit East Limited has provided unsecured loans of HK\$220,000,000 and HK\$40,000,000, respectively, to the Company at an interest rate of 8% per annum for a term of one year. As the loans are unsecured and conducted on normal commercial terms or better to the Group, the loans are fully exempt pursuant to Rule 14A.90 of the Listing Rules. Save as disclosed above, none of the related party transactions constitute connected transactions or continuing connected transactions under Chapter 14A of the Listing Rules and there was no connected transaction or continuing connected transaction of the Group that need to be disclosed pursuant to Chapter 14A of the Listing Rules.

Details of the related party transactions undertaken by the Group in the normal course of business are set out in Note 40 to the consolidated financial statements.

The Directors (including all the independent non-executive Directors) have confirmed that the connected transactions disclosed above are on normal commercial terms and their respective terms are fair and reasonable and in the interests of the Company and the Shareholders as a whole. The Company has complied with all the reporting, announcement and other applicable requirements under Chapter 14A of the Listing Rules in respect of the connected transactions disclosed above.

## **Management Contracts**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Period.

## **Pre-Emptive Rights**

There is no provision for pre-emptive rights under the articles of association of the Company or the laws of Cayman Islands, the jurisdiction in which the Company was incorporated, and there is no restriction against such rights which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

## 關連交易及關連方交易

於2016年12月29日,本公司控股股東利東有限公司向本公司提供港幣50,000,000元的無抵押貸款,按年利率8%計息,年期為一年。由於該貸款無抵押,且按正常商業條款或對本集團而言更優的條款訂立,故此該貸款全面獲豁免遵守上市規則第14A,90條。

於2017年7月3日和2017年12月28日,利東有限公司向本公司分別提供港幣220,000,000元和港幣40,000,000元的無抵押貸款,按年利率8%計息,年期為一年。由於該等貸款無抵押,且按正常商業條款或對本集團而言更優的條款訂立,故此該貸款全面獲豁免遵守上市規則第14A.90條。除上文披露者外,概無關連方交易構成上市規則第14A章項下的關連交易或持續關連交易,且本集團概無關連交易或持續關連交易須根據上市規則第14A章予以披露。

本集團於日常業務過程中進行的關連方交易詳情 載於綜合財務報表附註40。

董事(包括全體獨立非執行董事)已確認,上文所 披露的關連交易乃按正常商業條款訂立,其各自 條款屬公平合理,符合本公司及股東的整體利 益。本公司已就上文所披露的關連交易遵守上市 規則第14A章項下所有申報、公告及其他適用規 定。

#### 管理合約

期內,概未訂立或存在有關本公司全部或任何重大業務的管理及行政事宜的合約。

## 優先購買權

本公司組織章程細則或開曼群島(本公司註冊成立所在司法權區)法例中並無優先購買權的規定,亦未就該等權利作出限制要求本公司須向現時股東按比例發售新股份。

## **Permitted Indemnity Provision**

The Articles of Association provide that the Directors are entitled to be indemnified and secured harmless out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses which they shall or may incur or sustain in or about the execution of their duty in their respective offices, provided that this indemnity shall not extend to any matter in respect of any fraud or dishonesty which may attach to such Director. The Company has purchased and maintained Directors' liability insurance during the year under review, which provides appropriate coverage for the Directors.

#### **ENVIRONMENTAL POLICY**

The Company is committed to supporting environmental sustainability. The Company encourages environmental protection and adheres to the principle of recycling and reducing, including encouraging double-sided printing and copying, setting up recycling bins, promoting using recycled paper and reducing energy consumption by switching off idle lightings and electrical appliance. The Company will review its environmental practices from time to time and will consider implementing further eco-friendly measures in the Group's business operation. The Company will publish its environmental, social and governance report on an annual basis in accordance with the requirements of the Listing Rules.

## Compliance with Laws and Regulations

The Company is incorporated in the Cayman Islands with its shares listed on the Main Board of The Stock Exchange of Hong Kong Limited. The Group's subsidiaries are incorporated in the British Virgin Islands, Hong Kong and China. The Group's operations are mainly carried out by the Group's subsidiaries in China while the Group also has a corporate and administrative office in Hong Kong. Our establishments and operations accordingly shall comply with relevant laws and regulations in the Cayman Islands, the British Virgin Islands, China and Hong Kong. During the year under review, the Company was not aware of any non-compliance with any relevant laws and regulations that had a significant impact on the Group.

## **Corporate Governance Practices**

The Company is committed to the principles of corporate governance and corporate responsibility consistent with prudent management. The Board has adopted the Corporate Governance Code as set out in Appendix 14 to the Listing Rules and the Model Code as the guidelines for the Directors' dealings in the securities of the Company since the Listing Date.

## 獲准許的彌償條文

組織章程細則規定,董事可就彼等因執行彼等各自的職務因此而將會或可能承擔或蒙受的所有訴訟、成本、押記、虧損、損害及開支獲得以本公司資產及溢利作出的彌償及免受損害,惟此彌償並不包括與該董事可能涉及的任何欺詐或不誠實行為有關的任何事項。於回顧年度內,本公司已購買及設立董事責任保險,為董事提供適當保障。

### 環保政策

本公司致力支持環境可持續發展。本公司鼓勵環保,緊遵循環再用及減少使用原則,包括鼓勵雙面印刷及複印、設置回收箱、鼓勵使用再造紙以及通過關掉不必要照明和電器減少消耗能源。本公司將不時檢討其環保慣例,並將考慮於本集團業務營運過程推行其他環保措施。本公司將根據上市規則規定每年刊發環境、社會及管治報告。

## 遵守法律及法規

本公司為於開曼群島註冊成立的有限公司,其股份於香港聯合交易所有限公司主板上市。本集團附屬公司於英屬處女群島、香港及中國註冊成立。本集團的營運主要由本集團於中國的附屬公司進行,而本集團亦於香港設有企業及行政辦事處。因此,我們的成立及營運須遵守開曼群島、英屬處女群島、香港及中國的相關法律及法規。於回顧年度,本公司並不知悉任何未有遵守對本集團有重大影響的任何相關法律及法規的情況。

## 企業管治常規

本公司致力透過審慎管理貫徹遵守企業管治原則 及履行企業責任。董事會已自上市日期採納上市 規則附錄14所載企業管治守則及標準守則作為董 事買賣本公司證券的指引。

## **Sufficient Public Float**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, as at the date of this report, the Company has maintained a sufficient public float of not less than 25% of the Company's issued shares as required under the Listing Rules.

## **Use of Proceeds from the Global Offering**

The net proceeds from the issue of new shares of the Company in its global offering (after deducting the underwriting fees and related expenses, and without taking into account the exercise of over-allotment option) amounted to approximately HKD927.1 million. Up to 31 December 2017, the Group had used all of the net proceeds in accordance with the proposed usage as set out in the announcement of the Company dated 22 August 2014 and details can be referred to the prospectus of the Company dated 13 August 2014.

## **Auditors**

The consolidated financial statements for the year ended 31 December 2017 have been audited by Deloitte Touche Tohmatsu, who will retire and, being eligible, offer themselves for reappointment, at the forthcoming AGM.

On behalf of the Board

Wang Jianjun

Chairman

29 March 2018, Hong Kong

## 公眾持股量充足

根據本公司獲得的公開資料及據董事所知,於本報告日期,本公司已維持足夠公眾持股量,即不少於根據上市規則所規定本公司已發行股份的25%。

## 全球發售所得款項用途

本公司在全球發售中發行新股份所得款項淨額 (經扣除包銷費用及相關開支,但不計及超額配 股權獲行使)約為港幣927.1百萬元。截至2017年 12月31日,本集團已根據本公司日期為2014年8 月22日的公告所載建議用途動用全部所得款項淨 額,有關詳情可參閱本公司日期為2014年8月13 日的招股章程。

### 核數師

截至2017年12月31日止年度的綜合財務報表已經 德勤●關黃陳方會計師行審核,德勤●關黃陳方 會計師行將告退任,惟其符合資格並願於應屆股 東週年大會續聘連任。

代表董事會

王建軍

主席

2018年3月29日,香港

## **Deloitte.**

## 德勤

#### TO THE SHAREHOLDERS OF

CHINA VAST INDUSTRIAL URBAN DEVELOPMENT COMPANY LIMITED

(incorporated in the Cayman Island with limited liability)

## **Opinion**

We have audited the consolidated financial statements of China VAST Industrial Urban Development Company Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 90 to 219, which comprise the consolidated statement of financial position as at 31 December 2017, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by International Accounting Standard Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of Hong Kong Companies Ordinance.

## **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### 致中國宏泰產業市鎮發展有限公司的股東

(註冊成立於開曼群島的獲豁免有限公司)

#### 意見

我們已經審計中國宏泰產業市鎮發展有限公司 (「貴公司」)及其附屬公司(「貴集團」)的綜合財務 報表,第90頁到第219頁,其中包括2017年12月 31日的綜合財務狀況表,綜合損益及其他綜合收 益表,綜合權益變動表、綜合現金流量表、綜合 財務報表附註,以及重要會計政策概要。

我們認為,綜合財務報表已根據國際會計準則理事會(「IASB」)頒佈的國際財務報告準則(「國際財務報告準則」)客觀公正反映 貴集團截至2017年12月31日的綜合財務狀況表,以及截至該日止年度的綜合財務表現及綜合現金流量,並根據香港公司條例的披露規定妥為編製。

#### 意見基礎

我們根據國際審計準則(「ISAS」)執行審計工作。 我們在該等準則下的責任將在我們報告中的審計 師對於審計綜合財務報表的責任中進一步闡述。 根據國際道德委員會的職業會計師道德準則(「準 則」),我們獨立於 貴集團並按照準則履行了其 他道德責任。我們相信我們獲得的審計證據能夠 充分適當的為我們的意見提供基礎。

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### 關鍵審計事項

關鍵審計事項是在本期間依據我們的職業判斷, 在我們審計本期間的綜合財務報表時認為最重大 的事項。這些事項是我們在審計綜合財務報表時 從整體角度考慮得出並形成的意見,對於這些事 項我們不提供單獨的意見。

#### Key audit matter 關鍵審計事項

How our audit addressed the key audit matter 我們的審計是如何應對關鍵審計事項

## Determination of fair values of the completed investment properties

釐定竣工投資物業公平值

We identified the determination of fair values of the completed investment properties, with the use of income capitalisation method as a key audit matter because it requires an estimation of future results, a set of assumptions and a determination of key inputs, including: (i) term yields; (ii) reversionary yields; and (iii) market unit rent of individual unit, which are judgmental. Any changes to these inputs may have a significant impact on the fair values. Management determined the fair values of the Group's completed investment properties at 31 December 2017 with the assistance of an independent qualified professional valuer.

我們採用收入資本法識別釐定採用收益資本化法評估的竣工投資物業公平值為關鍵審計事項,原因為其須未來業績之估計、一套假設及釐定之關鍵輸入數據,包括:(i)年期收益率;(ii)復歸收益率;及(iii)個別單位的市場單位租金,有關因素皆屬於判斷性質。該等輸入數據的任何變動均可能對公平值造成重大影響。管理層在獨立合資格專業估值師協助下,釐定 貴集團竣工投資物業於2017年12月31日的公平值。

Details of the completed investment properties and the related key estimation uncertainty are set out in Note 16 and Note 4, respectively, to the consolidated financial statements.

竣工投資物業及有關關鍵估計不確定性的詳情分別載於綜合財務報表附註16及附註4。

Our procedures in relation to the determination of fair value of the completed investment properties with the use of income capitalisation method included:

採用收入資本法釐定竣工投資物業公平值的程序包括:

- Evaluating the competence, capabilities and objectivity method have been used of the independent qualified professional valuer engaged by management;
- 評估管理層委聘的獨立合資格專業估值師的勝任程度、能力和客觀性;
- Obtaining a copy of valuation report prepared by the external valuer and discussing with the independent qualified professional valuer together with our internal valuation specialists to understand the basis of determination of valuation; and
- 獲取外部估值師編製的估值報告副本,並與獨立合資格專業估值師及我們的內部估值專家進行討論,以了解釐定估值的基準;及
- With the assistance of our internal valuation specialists, challenging the independent qualified professional valuer on the methodologies and judgments used in valuing the completed investment properties, such as (i) term yields; (ii) reversionary yields; and (iii) market unit rent of individual unit and obtaining the evidence that the independent qualified professional valuer used to support the key inputs.
- 在內部估值專家協助下,質疑獨立合資格專業估值師對竣工投資物業進行估值所採用的方法及判斷,包括(I)年期收益率;(ii)復歸收益率;及(iii)個別單位的市場單位租金,並獲取獨立合資格專業估值師支持關鍵輸入數據所採用的證據。

#### Other Information

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Directors and Those Charged with Governance for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## 其他信息

貴公司董事對其他信息負責。其他信息包括年報中的信息,但是不包括綜合財務報表以及審計師報告。

我們對於綜合財務報表的意見不包括其他資料, 我們不表示任何形式的保證結論。

依據我們對綜合財務報表的審計,我們的責任是 閱讀其他的信息同時考慮這些信息是不是與綜合 財務報表及在審計中獲得的信息嚴重不符。如果 依據我們的工作,我們認為其他信息存在重大的 錯報,我們需要報告相應的事實。基於上述描 述,我們沒有需要報告的事項。

## 董事以及相應的管理層對於綜合 財務報表的責任

貴公司董事須負責按照IASB頒佈的國際財務報告 準則及香港公司條例披露的規定,編製真實公平 的綜合財務報表,並整合董事認為必要的內控, 以使綜合財務報表不存在由於欺詐或錯誤而導致 的重大錯誤陳述。

在準備綜合財務報表時,董事需對評估 貴集團可持續經營、披露、與持續經營相關的事項,以及適用持續經營的會計基礎負責,除非董事已經決定清算 貴集團或者停止經營或者沒有現實的選擇只能這樣做。

那些管理人員對於監管 貴集團財務報告流程負 責。

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the
  consolidated financial statements, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for
  our opinion. The risk of not detecting a material misstatement resulting
  from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or
  the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

## 審計師對於審計綜合財務報表的 責任

我們的目標是通過獲取合理的保證以判斷綜合財務報表從整體角度來看是否有重大錯報,無論因欺詐或錯誤,依據我們簽定的相關條款,出具包含我們單獨意見但不作其他用途的審計師報告。針對於該項報告的內容,我們不承擔任何責任或者接受其他任何人的債務。合理的保證是一個較高層級的保證,但是不確保依據ISAs的審計總能發現重大的錯報。錯報會因舞弊或錯誤產生,若其單獨或加總後影響報表使用者基於報表所作經濟決策,則被視為重大的錯誤。

依據ISAs的審計部份內容,我們運用職業判斷同時在整個審計過程中保持職業懷疑態度。我們同時也:

- 識別和評估綜合財務報表中重大錯報的風險,(判斷該錯報)是否與欺詐或錯誤相關,設計與執行針對那些風險相關的審計程序,同時獲取充分適當的審計證據以作為我們意見的基礎。未發現因欺詐產生的重大錯誤所帶來的風險比因錯誤所產生的重大錯報的風險高,因為欺詐包含了合謀,偽造、故意遺漏、誤導、或內部控制的凌駕。
- 了解與審計有關的內部控制,以設計適當 的審計程序,但不是以表達對本集團內部 控制有效性意見為目的。
- 評估董事所採用的會計政策的適當性及會 計估計及相關披露的合理性。
- 依據獲得的審計證據,總結董事使用的會計持續經營的基礎,(衡量)是否存在可能對本集團持續經營的能力產生重大懷疑的事件或條件與有關的重大不確定性。如果我們論證重大不確定性存在,我們被要求在綜合財務報表中的審計師報告中的報號,如果該項披露裏予以足夠的重視,如果該項披露是不足以更改我們的審計意見。我們的結論是依據截至到審計報告日為止我們獲得的審計證據而得出的。然後,未來的事項或者條件可能引起集團停止可持續經營。

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (Continued)

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements for the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Lung, Wing Hung David.

## 審計師對於審計綜合財務報表的 責任(續)

- 評估綜合財務報表的整體陳述、結構及內容,包括披露情況,以及綜合財務報表是否以公平的方式表示潛在的交易和事件。
- 獲得關於實體的財務信息的充分適當的審 計證據以及基於集團業務活動就綜合財務 報表發表的意見。我們對於集團審計的方 向、監督以及表現負責。我們只對我們的 審計意見承擔責任。

我們就計劃範圍,審計的時間以及重大的審計發現,其中包括與管理層進行溝通我們審計過程中發現的重大控制缺陷。

我們同時向管理層提供陳述,(陳述包括)我們已 經遵循了與獨立性相關的道德要求以及所有關係 和其他被認為會影響獨立性的相關事項。

通過與管理層溝通相關事宜,我們將那些審計過程中重大的事項作為綜合財務報告中的關鍵審計事項。我們在審計報告中描述這些事項,除非法律或法規排除關於此事項的披露,在極特殊情況下,我們決定該事項不在報告中進行溝通因為這樣做的負面影響能夠被合理地預計且超過公眾的利益。

獨立審計師報告審計結果的項目合夥人是龍永雄。

## **Deloitte Touche Tohmatsu**

Certified Public Accountants
Hong Kong

29 March 2018

德勤 ● 關黃陳方會計師行

*執業會計師* 香港

2018年3月29日

# Consolidated Statement of Profit or Loss and Other Comprehensive Income 綜合損益及其他綜合收益表

			Year ended 31 截至12月31日	1止年度	
		Notes 附註	2017 RMB′000 人民幣千元	2016 RMB'000 人民幣千元	
Revenue Cost of sales and services	收入 銷售及服務成本	5	2,935,017 (968,941)	1,965,181 (1,340,786)	
Gross profit	毛利		1,966,076	624,395	
Other income	其他收入	7	126,968	458,171	
Other expenses Other gains and losses	其他支出 其他收益及虧損	7 8	(2,234) 44,624	(355) 335,468	
Selling and marketing expenses	其他收益及虧損 銷售及市場行銷開支	0	(52,461)	(60,096)	
Administrative expenses	行政開支		(250,736)	(198,177)	
Finance costs	融資成本	9	(334,448)	(242,463)	
(Loss) gain on fair value change of	投資物業公平值		. , ,	, , ,	
investment properties	變動(虧損)收益	16	(4,353)	3,673	
Share of profits of associates	聯營公司投資收益	17	5,855	15,427	
Share of losses of a joint venture	合營公司投資虧損	18	(248)	(28)	
(Loss) gain on fair value change of derivative		20	/4 E42\	F 202	
	收益	29	(1,513)	5,302	
Profit before tax	除税前溢利	10	1,497,530	941,317	
Income tax expense	所得税開支	12	(416,696)	(272,945)	
Profit for the year	本年溢利		1,080,834	668,372	
Other comprehensive income	甘州入西北兴				
Items that will not be reclassified to	<b>其他全面收益</b> 不會重分類至				
profit or loss	报益的項目 报益的項目				
Gain on revaluation of owner-occupied	物業重分類為投資物業				
properties upon transfer to investment					
properties	H I MII	16	_	32,054	
Income tax effect	所得税影響	12	-	(8,013)	
Other comprehensive income for the year,	本年其他全面收益,				
net of income tax	扣除所得税		-	24,041	
Total comprehensive income for	本年全面收益總額				
the year			1,080,834	692,413	
Profit (loss) for the year attributable to:	本年溢利(損失)分配:				
Owners of the Company	本公司擁有人		1,081,809	668,986	
Non-controlling interests	少數股東		(975)	(614)	
			1,080,834	668,372	
Tatal assessment assistant and the state of	+				
Total comprehensive income (expense) for	平午全面収益(損失)分配:				
the year attributable to: Owners of the Company	本公司擁有人		1,081,809	693,027	
Non-controlling interests	少數股東		(975)	(614)	
Total comprehensive income for	本年全面收益總額				
the year	. I. I T hd . IV mr w.c 134		1,080,834	692,413	
Earnings par chara	<b></b>				
Earnings per share Basic (RMB)	每股盈利 基本(人民幣)	14	0.66	0.41	
Diluted (RMB)	攤薄(人民幣)	14	0.61	0.41	

## Consolidated Statement of Financial Position 綜合財務狀況表

As at 31 December 2017 於2017年12月31日

			At 31 Dec	ember
			於12月3	31日
			2017	2016
		Notos	RMB'000	RMB'000
		Notes		
		附註	人民幣千元	人民幣千元
Non-current assets	非流動資產			
Prepaid lease payments	預付租賃款項		56,304	_
Property, plant and equipment	物業、廠房及設備	15	706,953	71,579
Investment properties	投資物業	16	1,174,971	1,247,768
Interests in associates	對聯營公司的權益	17	260,036	149,545
Interest in a joint venture	對合營公司的權益	18	59,724	59,972
Available-for-sale investment	可供出售投資	19	3,300	3,300
Trade receivables	貿易應收款項	24	729,972	_
Prepayments and other receivables	預付及其他應收款	25	24,609	_
Restricted bank deposits	受限制銀行存款	26	7,100	600,000
Deferred tax assets	遞延税項資產	20	83,836	37,419
			3,106,805	2,169,583
Current assets	流動資產			
In progress land development	待售土地開發項目			
arrangements		21	3,071,912	2,490,246
Amounts due from customers for	應收客戶合約工程款項			
contract work		22	85,104	_
Properties under development for sale	待售發展中物業	23	2,268,332	1,347,781
Completed properties for sale	待售已竣工物業		832,258	1,006,058
Trade receivables	貿易應收款項	24	781,000	943,160
Prepayments and other receivables	預付及其他應收款項	25	500,536	490,761
Amounts due from related parties	應收關聯方款項	40(a)	160,395	1,209
Income tax recoverable	可收回所得税	40(d)	100,070	8,590
Restricted bank deposits	受限制銀行存款	26	790,853	161,495
Bank balances and cash		26	-	
Dalik Dalatices and Cash	銀行結餘及現金	20	2,117,217	2,707,529
			10,607,607	9,156,829
Total assets	資產總值		13,714,412	11,326,412
Current liabilities	流動負債			
Trade and other payables	///	27	1,694,226	1,157,842
		21	1,074,220	1,137,042
Advance from customers for properties	發展作銷售物業的		4 025 205	040 770
developed for sale	客戶墊款	40(a)	1,025,285	842,773
Amounts due to related parties	應付關聯方款項	40(a)	300,844	67,036
Current tax liabilities	流動税項負債	20	428,809	506,253
Bank and other borrowings	銀行及其他借款	28	1,805,138	1,523,229
Convertible bonds and notes	可轉換債券和票據	29	661,424	_
Derivative	衍生財務工具	29	59,554	
4		1	5,975,280	4,097,133
Net current assets	流動資產淨值		4,632,327	5,059,696
Total assets less current liabilities	資產總值減流動負債		7,739,132	7,229,279

# Consolidated Statement of Financial Position (Continued) 綜合財務狀況表(續)

As at 31 December 2017 於2017年12月31日

			At 31 Dece 於12月3	
			2017	2016
		Notes	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
Non-current liabilities	非流動負債			
Bank and other borrowings	銀行及其他借款	28	3,262,578	3,087,437
Convertible bonds and notes	可轉換債券和票據	29	_	652,740
Derivative	衍生財務工具	29	_	61,619
Deferred tax liabilities	遞延税項負債	20	81,541	42,602
Deferred income	遞延收入		87,778	_
			3,431,897	3,844,398
Net assets	資產淨值		4,307,235	3,384,881
Capital and reserves	股本及儲備			
Share capital	股本	30	13,031	13,031
Reserves	储備	31	4,288,833	3,370,504
Equity attributable to owners of	本公司擁有人應佔權益			
the Company	イム 川雅行 八版 旧権金		4,301,864	3,383,535
Non-controlling interests	少數股東應佔權益		5,371	1,346
TOTAL EQUITY	權益總額		4,307,235	3,384,881

The consolidated financial statements on pages 90 to 219 were approved and authorised for issue by the board of directors on 29 March 2018 and are signed on its behalf by:

董事會已於2018年3月29日批准並授權刊發載於第90頁到第219頁的綜合財務報表,並由以下董事代表董事會簽署:

WANG Jianjun 王建軍 Director 董事 HUANG Peikun 黃培坤 Director 董事

# Consolidated Statement of Changes in Equity 綜合權益變動表

For the year ended 31 December 2017 截至2017年12月31日止年度

## Attributable to owners of the Company

歸屬於本公司所有者

					歸屬於本征	公司所有者					_	
							Property	Share			Equity attributable to non-	
		Share capital	Share premium	Merger reserve	Capital reserve	Statutory reserve	revaluation reserve 物業	option reserve 股票期權	Retained profits	Sub-total	controlling interest 少數股東	Total equity
		股本 RMB'000	股份溢價 RMB'000	合併儲備 RMB'000	資本公積 RMB'000	法定公積 RMB'000	重估儲備 RMB'000	儲備 RMB'000	未分配利潤 RMB'000	小計 RMB'000	應佔權益 RMB'000	權益總額 RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2016	於2016年1月1日	13,031	860,542	48	28,062	257,431		4,751	1,657,458	2,821,323	_	2,821,323
Total comprehensive income (expense)	年內全面收益 (損失)總額	10,001	000,042	40	20,002	207,401		4,/31	1,007,400	2,021,323		2,021,020
for the year Appropriations to	提取法定盈餘公積	-	-	-	-	-	24,041	-	668,986	693,027	(614)	692,413
statutory reserve		-	-	-	-	72,809	-	-	(72,809)	-	-	-
Dividend distribution	分配股利	-	(139,964)	-	-	-	-	-	-	(139,964)	-	(139,964)
Recognition of	股權結算支付的											
equity-settled share-based payments	確認	_	-	_	-	-	_	9,149	_	9,149	_	9,149
Capital contribution by	少數股東的注資									•		,
non-controlling interests	, , , , , , , , , , , , , , , , , , ,	-	-	-	-	-	-	-	-	-	1,960	1,960
At 31 December 2016	於2016年12月31日	13,031	720,578	48	28,062	330,240	24,041	13,900	2,253,635	3,383,535	1,346	3,384,881
Total comprehensive income (expense)	年內全面收益 (損失)總額											
for the year Appropriations to statutory	提取法定盈餘公積	-	-	-	-	-	-	-	1,081,809	1,081,809	(975)	1,080,834
reserve		-	-	-	-	6,313	-	-	(6,313)	-	-	-
Dividend distribution Recognition of equity-settled	分配股利 股權結算支付的 確認	-	(170,099)	-	-	-	-	-	-	(170,099)	-	(170,099)
share-based payments Capital contribution by	少數股東的注資	-	-	-	-	-	-	6,619	-	6,619	-	6,619
non-controlling interests	<b>ノ</b>	-	-	-	-	-	-	-	-	-	5,000	5,000
At 31 December 2017	於2017年12月31日	13,031	550,479	48	28,062	336,553	24,041	20,519	3,329,131	4,301,864	5,371	4,307,235
								_				

## Consolidated Statement of Cash Flows 綜合現金流量表

			Year ended 3	31 December
			截至12月3	11日止年度
			2017	2016
		Note	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
CASH FLOWS FROM OPERATING	經營活動所得現金流量			
ACTIVITIES				
Profit before tax	除税前溢利		1,497,530	941,317
Adjustments for:	就以下各項做出調整:			
Depreciation of property,	物業、廠房及設備折舊			
plant and equipment			12,982	5,198
Changes in fair value of investment	投資物業公平值變動			
properties			4,353	(3,673)
Share of profits of associates	應佔聯營公司收益		(5,855)	(15,427)
Share of losses of a joint venture	應佔合營公司虧損		248	28
Exchange gains and losses	匯兑收益及虧損		(43,461)	36,106
Gain on disposal of property,	出售物業、廠房及			
plant and equipment	設備的收益		(101)	(312)
Interest income	利息收入		(98,248)	(24,727)
Finance costs	融資成本		334,448	242,463
Gain on disposal of subsidiaries	處置子公司收益		_	(368,618)
Loss on disposal of associates	處置聯營公司虧損		-	1,375
Share-based payment expenses	股份支付的費用		6,619	9,149
Fair value change of derivative	衍生財務工具公平值變動		1,513	(5,302)
Operating cash flows before movements	營運資金變動前的			
in working capital	經營現金流量		1,710,028	817,577
Increase in progress land development	待售土地開發項目增加			
arrangements			(369,179)	(593,527)
Increase in properties under	待售發展中物業增加			
development for sale			(760,496)	(49,357)
Decrease in completed properties for sale	待售已竣工物業減少		173,800	394,570
Increase in amounts due from	應收客戶合約工程款項增加			
customers for contract work			(85,104)	_
Increase in trade receivables	貿易應收款項增加		(518,267)	(407,778)
Increase in prepayments and	預付及其他應收款項增加			
other receivables			(61,450)	(6,559)
Increase in amounts due from related parties	應收關聯方款項增加		(2,086)	_
Increase in trade and other payables	貿易及其他應付款項增加		119,726	17,916
Increase in advance from customers for	發展作銷售物業的			
properties developed for sale	客戶墊款增加		182,512	717,585
Decrease in bills payable	應付票據減少		-	(15,000)
Increase in amounts due to related parties	應付關聯方款項增加		8,240	19,075
Increase in deferred income	遞延收入增加		87,778	- 3

# Consolidated Statement of Cash Flows (Continued) 綜合現金流量表(續)

			Year ended 31	
			截至12月31日	
			2017	2016
		Note	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
Cash generated from operations	經營活動所得現金		485,502	894,502
Income tax and land appreciation tax paid	支付所得税及土地增值税		(493,028)	(115,032)
Net cash (used in) from operating activities	經營活動(所用)所得現金淨額		(7,526)	779,470
CASH FLOWS FROM INVESTING	投資活動所得			
ACTIVITIES	現金流量			
Interest received	已收利息		28,210	32,875
Payment for acquisition of prepaid	購進預付租賃款項支付的款項			
lease payments			(56,304)	_
Payments for acquisition of property,	購進物業、廠房及			
plant and equipment	設備支付的款項		(210,695)	(70,472)
Payment for acquisition of investment	購進投資物業支付的款項		(00.070)	(00.047
properties	016 Nm ->- 11 475 +1		(38,969)	(38,817)
Repayment of a loan receivable	償還應收貸款		21,453	_
Loan receivable raised	新增應收貸款		-	(40,030)
Payments for investment in associates	向聯營公司投資支付的款項		(104,636)	_
Payments for investment in a joint venture	向合營公司投資支付的款項		-	(60,000)
Proceeds from disposal of associates	出售聯營公司所得款項		-	11,934
Proceeds from disposal of property,	處置物業、廠房及			
plant and equipment	設備所得款項		511	1,404
Restricted bank deposits withdrawn	已提取的受限制銀行存款		102,190	471,600
Restricted bank deposits placed	已存入的受限制銀行存款		(138,648)	(726,618)
Placement of deposits with original	存入原到期日逾三個月的存款			
maturity over three months			(706,000)	_
Withdrawal of deposits with original maturity over three months	提取原到期日逾三個月的存款		299,500	_
Payments for purchase of other investments	購買其他投資的款項		(2,598,000)	(653,000
Proceeds from disposal of other investments			2,601,562	653,278
Repayment of advance to related parties	向關聯方墊款的還款		_	3,606
Loans to related parties	向關聯方貸款		(152,769)	(1,209
Cash inflow on disposal of subsidiaries	出售附屬公司現金流入	39	18,213	537,487
Net cash (used in) from investing activities	投資活動(所用)所得現金淨額		(934,382)	122,038

## Consolidated Statement of Cash Flows (Continued) 綜合現金流量表(續)

			December 日止年度	
			2017	2016
		Note	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
CASH FLOWS FROM FINANCING	融資活動所得現金流量			
ACTIVITIES				
New bank borrowings raised	新借入銀行借款		1,721,361	1,944,489
New other loans raised	新借入其他借款		460,000	1,982,923
Repayment of bank borrowings	銀行借款還款		(1,088,864)	(1,280,425)
Repayment of other loans	其他借款還款		(735,500)	(1,269,703)
Loans received from related parties	向關聯方收取的貸款		224,285	44,857
Interests paid	已付利息		(465,989)	(539,979)
Dividend paid	已付股息		(170,099)	(139,964)
Capital contribution by non-controlling	少數股東的注資			
shareholder			5,000	1,960
Net cash (used in) from financing activities	融資活動(所用)所得現金淨額		(49,806)	744,158
NET (DECREASE) INCREASE IN CASH	現金及現金等價物			
AND CASH EQUIVALENTS	(減少)增加淨額		(991,714)	1,645,666
CASH AND CASH EQUIVALENTS	於1月1日的現金及現金等價物			
AT 1 JANUARY			2,707,529	1,058,518
Effect of foreign exchange rate changes	外匯匯率變動影響		(5,098)	3,345
CASH AND CASH EQUIVALENTS	於12月31日的現金及			
AT 31 DECEMBER, represented by	現金等價物即銀行結餘及現金			
bank balances and cash	22 - 27 Sec 15 25 25 25 25 25 25 25 25 25 25 25 25 25		1,710,717	2,707,529

## Notes to the Consolidated Financial Statements 綜合財務報表附註

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 1. General Information

China VAST Industrial Urban Development Company Limited (the "Company") was incorporated and registered as an exempted company with limited liability in the Cayman Islands under the Companies Law of the Cayman Islands on 13 February 2014. The shares of the Company have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") with effect from 25 August 2014. The addresses of the registered office and principal place of business of the Company are Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman KY1-1111, Cayman Islands. The principal activity of the Company is investment holding. Its subsidiaries are primarily engaged in the land development, property development and property leasing.

The ultimate holding company and immediate holding company of the Company is Profit East Limited ("Profit East"), a company which was incorporated in the British Virgin Islands (the "BVI") and is ultimately controlled by Ms. Zhao Ying. Ms. Zhao Ying together with her husband, Mr. Wang Jianjun, are collectively referred to as the Ultimate Controlling Shareholders of the Company.

The consolidated financial statements are presented in RMB which is also the functional currency of the Company and its subsidiaries (collectively referred to as the "Group"), and all values are rounded to the nearest thousand ('000) unless otherwise indicated.

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs")

## Amendents to IFRSs that are mandatorily effective for the current year

The Group has applied the following amendments to IFRSs issued by IASB for the first time in the current year:

Amendments to IAS 7
Amendments to IAS 12

Disclosure Initiative Recognition of Deferred

Tax Assets for Unrealised Losses

Amendments to IFRS 12

As part of the Annual Improvements to IFRSs 2014-2016 Cycle

Except as described below, the application of the amendments to IFRSs in the current year has had no material impact on the Group's financial performance and positions for the current year and prior years and/or on the disclosures set out in these consolidated financial statements.

### 1. 一般信息

中國宏泰產業市鎮發展有限公司(「本公司」)於2014年2月13日根據開曼群島公司法在開曼群島註冊成立為獲豁免有限公司。本公司股份自2014年8月25日起在香港聯合交易所有限公司(「聯交所」)主板上市。本公司的註冊辦事處及主要營業地點的地址為Cricket Square Hutchins Drive PO Box 2681 Grand Cayman KY 1-1111 Cayman Island。本公司的主要業務為投資控股。其附屬公司主要從事土地開發、物業發展及物業租賃。

本公司的最終控股公司及直接控股公司為 利東有限公司(「利東」),其成立於英屬處 女群島(「英屬處女群島」),由趙穎女士最 終控制。趙穎女士及其丈夫王建軍統稱為 本公司的最終控股股東。

綜合財務報表以人民幣呈列,人民幣也為本公司及其附屬公司(統稱「本集團」)的記 賬本位幣。除另有指明外,所有數值已進 行四捨五入至最近的千位數。

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則|)

於本年度強制生效的國際財務報告 準則修訂

本集團於本年首次使用下面由IASB頒佈的 國際財務報告準則修訂:

國際會計準則7修訂 主動披露

國際會計準則12修訂 對於未實現虧損的遞

延所得税資產的

確認

國際財務報告 準則12修訂

對2014至2016周期年 度國際財務報告準 則的改進的一部分

除下面所描述的外,應用本年修訂的國際 財務準則並無對本集團本年和去年的財務 表現及狀況及/或該等綜合財務報表有重 大影響。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

#### Amendments to IAS 7 Disclosure Initiative

The Group has applied these amendments for the first time in the current year. The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both cash and non-cash changes. In addition, the amendments also require disclosures on changes in financial assets if cash flows from those financial assets were, or future cash flows will be included in cash flows from financing activities.

Specially, the amendments require the following to be disclosed: (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair value; and (v) other changes.

A reconciliation between the opening and closing balances of these items is provided in note 41. Consistent with the transition provisions of the amendments, the Group has not disclosed comparative information for the prior year. Apart from the additional disclosure in the note 41, the application of these amendments has had no impact on the Group's consolidated financial statements.

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則」)(續)

#### 國際會計準則7修訂主動披露

本集團於本年度首次應用該等修訂。該等 修訂要求實體作出披露,以便財務報表使 用者可評估融資活動所引致的負債變動, 包括現金及非現金變動。此外,該等修訂 亦規定,當金融資產的現金流量已經或其 未來現金流量將會計入融資活動的現金流 量時,實體須披露有關金融資產的變動。

具體而言,該等修訂規定披露下列各項: (i)融資現金流量的變動;(ii)取得或失去附屬 公司或其他業務控制權所引起的變動;(iii) 外幣匯率變動的影響;(iv)公平值的變動; 及(v)其他變動。

綜合財務報表已在附註41提供該等項目期初及期末結餘對賬。根據該等修訂的過渡條文,本集團並無披露過往年度的比較資料。除綜合財務報表附註41的額外披露外,應用該等修訂並無對本集團綜合財務報表造成影響。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

## New and revised IFRSs in issue but not yet

The Group has not early applied the following new and revised IFRSs that have been issued but are not yet effective:

IFRS 9 IFRS 15	Financial Instruments <sup>1</sup> Revenue from Contracts with Customers and the related Amendments <sup>1</sup>	國際財務報告 國際財務報告
IFRS 16	Leases <sup>2</sup>	國際財務報告
IFRS 17	Insurance Contract <sup>4</sup>	國際財務報告
IFRIC 22	Foreign Currency Transactions and Advance Consideration <sup>1</sup>	國際財務報告 委員會詮釋
IFRIC 23	Uncertainty over Income Tax Treatments <sup>2</sup>	國際財務報告 委員會詮釋
Amendments to IFRS 2	Classification and Measurement of Share-based Payment Transactions <sup>1</sup>	國際財務報告
Amendments to IFRS 4	Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts <sup>1</sup>	國際財務報告 修訂
Amendments to IFRS 9	Prepayment Features with Negative Compensation <sup>2</sup>	國際財務報告 修訂
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>3</sup>	國際財務報告 和國際會計 的修訂
Amendments to IAS 19	Plan Amendment, Curtailment or Settlement <sup>2</sup>	國際會計準則
Amendments to IAS 28	As part of the Annual Improvements to IFRS Standards 2014-2016 Cycle <sup>1</sup>	國際會計準則 修訂
Amendments to IAS 28	Long-term Interests in Associates and Joint Ventures <sup>2</sup>	國際會計準則 修訂
Amendments to IAS 40	Transfers of Investment Property	國際會計準則 修訂
Amendments to IFRSs	Annual Improvements to IFRSs Standards 2015-2017 Cycle <sup>2</sup>	國際財務報告 修訂

- Effective for annual periods beginning on or after 1 January 2018
- Effective for annual periods beginning on or after 1 January 2019
- Effective for annual periods beginning on or after a date to be determined Effective for annual periods beginning on or after 1 January 2021

## 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則」)<sub>(續)</sub>

## 已頒佈但尚未生效的新訂及已修訂 國際財務報告準則

本集團並沒有提早採用新定和已經修訂但 未生效的國際財務報告準則:

國際財務報告準則9 金融工具1 告準則15 客戶合同的收益及 相關修定1

告準則16 租賃2 告準則17 保險合約4 外幣交易與優先 告詮釋 釋22 考慮事項1 告詮釋 所得税優惠的 釋23 不確定性2 告準則2 股份支付交易的 分類與計量1 告準則4 應用國際財務報告 準則9金融工具以

及國際財務報告 準則4保險合同1 告準則9 具有負補償的 預付特性2 告準則10 投資者與其聯營公

計準則28 司或合營公司在 資產銷售或注資3 則19修訂 計劃修訂、縮減或 結算2

則28 對2014至2016周期 年度國際財務

報告準則的改進 的一部份1

則28 於聯營公司和合營 公司的長期權益2 則40 投資物業轉移1

對2015至2017周期 告準則 年度國際財務 報告準則的改進2

- 生效日期為報告日以2018年1月1日為起始 日或之後的。
- 生效日期為報告以2019年1月1日為起始日 或之後的。
  - 於待定日期或之後開始之年度期間生效。
  - 生效日期為報告日以2021年1月1日為起始 日或之後的。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

Except for the new and amendments to IFRSs and Interpretations mentioned below, the directors of the Company anticipate that the application of all other new and amendments to IFRSs and Interpretations will have no material impact on the consolidated financial statements in the foreseeable future.

#### **IFRS 9 Financial Instruments**

IFRS 9 introduced new requirements for the classification and measurement of financial assets, financial liabilities, general hedge accounting and impairment requirements for financial assets.

Key requirements of IFRS 9 which are relevant to the Group are:

all recognised financial assets that are within the scope of IFRS 9 are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are generally measured at 'fair value through other comprehensive income' ("FVTOCI"). All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading nor contingent consideration recognised by an acquirer in a business combination) in other comprehensive income, with only dividend income generally recognised in profit or loss;

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則」)(續)

除下文提及的新訂及已修訂國際財務報告 準則及詮釋外,本公司董事預計,應用所 有其他新訂及已修訂國際財務報告準則及 詮釋將不會對可見未來的綜合財務報表造 成重大影響。

#### 國際財務報告準則第9號金融工具

國際財務報告準則第9號介紹了關於金融資產、金融負債的分類及計量的新的要求, 一般對沖會計處理及金融資產減值。

與本集團相關的國際財務報告準則**9**的主要要求有:

屬香港財務報告準則第9號範圍內的 所有已確認金融資產其後均須按攤銷 成本或公平值計量。特別是目的為收 集合約現金流量的業務模式內所持 有,及合約現金流量僅為償還本金及 尚未償還本金所生利息的債項投資, 一般於其後會計期間結算日按攤銷成 本計量。於目的為同時收取合約現金 流及出售金融資產的業務模式中持有 之債務工具,以及金融資產合約條款 令於特定日期產生的現金流純粹為支 付本金及尚未償還本金的利息的債務 工具,均按透過其他全面收入按公平 價值列賬的方式計量。所有其他債務 投資及權益投資均於其後會計期末按 公平值計量。此外,根據國際財務報 告準則9,實體可能不可撇銷地選擇 在其他全面收益中呈列股權投資的公 平值變動(持作買賣或業務合併收購 者確認的或然代價除外),並一般只 在損益中確認股息收入。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

**IFRS 9 Financial Instruments** (Continued)

- with regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Under IAS 39 Financial Instruments: Recognition and Measurement, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss is presented in profit or loss; and
- in relation to the impairment of financial assets, IFRS 9 requires an
  expected credit loss model, as opposed to an incurred credit loss
  model under IAS 39. The expected credit loss model requires an
  entity to account for expected credit losses and changes in those
  expected credit losses at each reporting date to reflect changes in
  credit risk since initial recognition. In other words, it is no longer
  necessary for a credit event to have occurred before credit losses
  are recognised.

Based on an analysis of the Group's financial instruments and risk management policies as at 31 December 2017, the directors of the Company anticipate the following potential impact on initial application of IFRS 9:

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則|)(續)

國際財務報告準則第9號金融工具(續)

- 就指定為以公平值計入損益的財務負債的計量而言,國際財務報告準則9規定該負債的信貸風險變動以致該財務負債公平值變動的金額於其他全面收益內呈列,除非於其他全面收益中確認該負債信貸風險變動的影響會導致或擴大損益上之會計錯配。根據國際會計準則39財務工具:確認及計量,指定為以公平值計入損益的財務負債的公平值變動全部金額於損益內呈列;及
- 關於財務資產減值,國際財務報告準則第9號規定按一項預期信用損失模型,而不是根據國際會計準則第39號按一項已發生的信用損失模型。該預期信用損失模型規定一個實體須計算其預期信用損失及在每個報告日期的預期信用損失的變動以反映從初始確認時所產生的信用風險。換句話說,在確認信用損失時,不需要已實際產生了損失。

根據於2017年12月31日對本集團金融工具及風險管理政策的分析,本公司董事預計初次應用國際財務報告準則9的潛在影響如下:

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

**IFRS 9 Financial Instruments** (Continued)

#### Classification and measurement:

- Loan receivables carried at amortised cost as disclosed in notes 25: these are held within a business model whose objective is to collect the contractual cash flow that are solely payments of principal and interest on the principal outstanding. Accordingly, these financial assets will continue to be subsequently measured at amortised cost upon the application of IFRS 9;
- Equity security classified as available-for-sale investment carried at cost less impairment as disclosed in note 19: this security qualified for designation as measured at FVTOCI under IFRS 9, however, the Group plans not to elect the option for designating this security to be measured at FVTOCI and will measure this security at fair value with subsequent fair value gains and losses to be recognised in profit or loss. Upon initial application of IFRS 9, fair value gains related to this security, which has no material impact to the consolidated financial statements, representing the differences between cost less impairment and fair value would be adjusted to retained profits as at 1 January 2018;
- Derivative designated as at fair value through profit or loss ("FVTPL") from the convertible bonds issued by the Group as disclosed in note 29: this financial liability qualified for designation as measured at FVTPL under IFRS 9, however, the amount of change in the fair value of this financial liability that is attributable to changes in the credit risk of that liability will be recognised in other comprehensive income with the remaining fair value change recognised in profit or loss. This is different from the current accounting treatment under which the entire change in fair value of the financial liability is recognised in profit or loss. The change in fair value attributed to a change in credit risk of these financial liability during the current year, which has no material impact to the consolidated financial statements, would be recognised in other comprehensive income were IFRS 9 applied; and
- All other financial assets and financial liabilities will continue to be measured on the same basis as are currently measured under IAS 39.

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則」)(續)

國際財務報告準則第9號金融工具(續)

## 分類及計量:

- 按攤銷成本列賬的應收貸款於附註25 披露:其於目標為收取僅就尚未償還 本金額支付本金及利息的合約現金流 的商業模式中持有。因此,該等財務 資產將於應用國際財務報告準則9後 繼續按攤銷成本隨後計量;
- 分類為可供出售投資的股本證券按成本減減值列賬,如附註19披露:該證券根據國際財務報告準則9符合資格指定為按以公平值計入其他全面收益計量,然而,本集團並無計劃選擇將該證券指定為按以公平值計入其他全面收益計量,且將按公平值計入其他全面收益計量,且將按公平值計量該證券,後續公平值收益及虧損將於報告準則9後,與該證券有關的公平值收益並無對綜合財務報表造成重大影響,即成本減減值與公平值之間的差額將調整至2018年1月1日的未分配利潤;
- 來自本集團發行可轉換債券的指定為 以公平值計入損益(「以公平值計入損 益」)的衍生財務工具,如附註29披露:該財務負債根據國際財務報告 則9符合資格指定為以公平值計入費 益計量,然而,該負債信貸風險變動金額將於 其他全面收益確認,而餘下公平值變動於損益確認。就財務負債的全部於損益確認而言,此有別於 目前會計處理。於本年度的該等財務 負債信貸風險變動導致的公平值變動 將於國際財務報告準則9應用的其他 全面收益確認,對綜合財務報表並無 重大影響:及
- 所有其他財務資產及財務負債將繼續 按現時根據國際會計準則39的相同基 準計量。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

**IFRS 9 Financial Instruments** (Continued)

#### Impairment:

- In general, the directors of the Company anticipate that the application of the expected credit loss model of IFRS 9 will result in earlier provision of credit losses which are not yet incurred in relation to the Group's financial assets measured at amortised costs and other items that subject to the impairment provisions upon application of IFRS 9 by the Group.
- Based on the assessment by the directors of the Company, if the
  expected credit loss model were to be applied by the Group, the
  accumulated amount of the impairment loss to be recognised
  by the Group as at 1 January 2018 would be slightly increased
  as compared to the accumulated amount recognised under IAS
  39 mainly attributable to expected credit losses provision on
  trade receivables and other receivables. Such further impairment
  recognised under expected credit loss model would reduce the
  opening retained profits and increase the deferred tax assets at 1
  January 2018.

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則1)(續)

國際財務報告準則第9號金融工具(續)減值:

- 一般而言,本公司董事預計應用國際財務報告準則9的預期信貸虧損模式,將導致就本集團按攤銷成本計量的財務資產及於本集團應用國際財務報告準則第9號後須作出減值撥備的其他項目的尚未產生信貸虧損提早計提撥備。
- 根據本公司董事的評估,倘本集團應用預期信貸虧損模式,則本集團於2018年1月1日將予確認的減值虧損累計金額將較根據國際會計準則39確認的累計金額微增,主要乃由於貿易及其他應收款項的預期信貸虧損撥備。根據預期信貸虧損模式確認的進一步減值將導致於2018年1月1日的期初未分配溢利減少及遞延税項資產增加。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

**IFRS 15 Revenue from Contracts with Customers** 

IFRS 15 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related Interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則」)(續)

國際財務報告準則第15號與客戶之間的合同產生的收入

國際財務報告準則第15號已建立了一個單一的綜合模型,實體可按照該模型確認來自客戶合約的收入。當國際財務報告準則第15號生效時,其將取代現時沿用的收入確認指引,包括國際會計準則第18號收入、國際會計準則第11號建築合約及相關詮釋。

國際財務報告準則第15號的核心原則是一個實體應確認收入以體現向客戶轉讓承諾 貨品或服務的數額,反映實體預期交換該 等貨品或服務而應得的對價。具體來說, 該準則引入了五步法來確認收入:

• 第1步:確定與客戶的合約

• 第2步:確定合約內履行的責任

• 第3步:確定交易價格

第4步:將交易價格分攤至合約內的 履約責任

第5步:當實體履行履約責任時確認 收入

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

## IFRS 15 Revenue from Contracts with Customers (Continued)

Under IFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

In April 2016, the IASB issued Clarifications to IFRS 15 in relation to the identification of performance obligations, principal versus agent considerations, as well as licensing application guidance.

The directors of the Company have assessed the impact on application of IFRS 15 and did not anticipate a material impact on revenue arising from land development arrangements and sales of properties. However, application of IFRS 15 may have impact on the following areas:

Currently, the Group expensed off the costs associated with obtaining the sales of properties contracts with customers. Under the requirement of IFRS 15, incremental costs of obtaining a contract is eligible for capitalisation as deferred contract costs amounting to RMB5,477,000, resulting an increase in opening retained profits at 1 January 2018.

For sales of properties, advance from customers is usually received 1 to 2 years prior to the delivery of the properties. Currently the Group recognises the revenue from sales of properties by the contract amounts when the criteria for revenue recognition could be fulfilled. Under the requirement of IFRS 15, the directors of the Company believe the contracts of properties sales, which require the customers to prepay for the purchases more than 1 year prior to the delivery of the properties, contain significant financing components. The adjustments of advance from customers for the effects of time value of money amounting to RMB125,568,000 will result a decrease in opening retained profits as at 1 January 2018.

In addition, the application of IFRS 15 in the future may result in more disclosures in the consolidated financial statements. The directors of the Company intend to apply the limited retrospective method with cumulative effect of initial application recognised in opening balance of equity at 1 January 2018.

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則1)(續)

## 國際財務報告準則第15號客戶的收入(續)

根據國際財務報告準則第15號,當一個實體履行履約責任時確認收入,即當貨品或服務按特定的履約責任轉移並由客戶「控制」時。國際財務報告準則第15號載有更為規範的指引以處理特別的情況。此外,國際財務報告準則第15號亦要求較廣泛的披露。

2016年4月,IASB頒佈國際會計準則第15號 關於確認義務、委托及代理以及許可證使用 的指引。

本公司董事已評估應用國際財務報告準則 15的影響,且預計不會對土地開發項目及 銷售物業所得收益造成重大影響。然而, 應用國際財務報告準則15可能對以下範疇 造成影響:

目前,本集團已支銷與獲得客戶物業銷售 合約有關的成本。根據國際財務報告準則 15的規定,倘獲取合約的增額成本符合 資格,則可資本化為遞延合約成本人民幣 5,477,000元,導致於2018年1月1日的期初 未分配溢利增加。

就銷售物業而言,一般於交付物業一至兩年前收取客戶的墊款。目前,本集團以合約金額確認銷售物業收益,而可符合收益確認準則。根據國際財務報告準則15規定,本公司董事相信,要求客戶於交付物業前就購買進行超過一年預付的物業銷售合約包含重大財務部分。就貨幣時間價值影響的客戶墊款調整為人民幣125,568,000元將減少於2018年1月1日的期初未分配溢利。

此外,於日後應用國際財務報告準則15可能導致於綜合財務報表中作出更多披露。 本公司董事擬應用有限追溯法,首次應用 的累計影響於2018年1月1日期初權益結餘 中確認。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

#### **IFRS 16 Leases**

IFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. IFRS 16 will supersede IAS 17 Leases and the related interpretations when it becomes effective.

IFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents upfront prepaid lease payments as investing cash flows in relation to leasehold lands for owned use and those classified as investment properties while other operating lease payments are presented as operating cash flows. Upon application of IFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows by the Group.

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則」)(續)

#### 國際財務報告準則第16號租賃

國際財務報告準則第16號介紹了對出租人和承租人的租賃安排和會計處理方法的一個綜合模型。當國際財務報告準則第16號有效時,將取代國際會計準則第17號租賃及相關解釋。

國際財務報告準則第16號區分租賃和服務合同的基礎為確定資產是否由客戶控制。除了短期租約和低值資產租賃,經營租賃和融資租賃的承租人會計處理的區別被刪除,由承租人須就所有租賃確認資產的使用權和相應的負債之模型取代。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 2. Application of New and Revised International Financial Reporting Standards ("IFRSs") (Continued)

IFRS 16 Leases (Continued)

Under IAS 17, the Group has already recognised prepaid lease payments for leasehold lands where the Group is a lessee. The application of IFRS 16 may result in potential changes in classification of these assets depending on whether the Group presents right-of-use assets separately or within the same line item at which the corresponding underlying assets would be presented if they were owned.

In contrast to lessee accounting, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

Furthermore, extensive disclosures are required by IFRS 16.

As at 31 December 2017, the Group has non-cancellable operating lease commitments of RMB67,452,000 (31 December 2016: RMB76,576,000) as disclosed in note 34. A preliminary assessment indicates that these arrangements will meet the definition of a lease. Upon application of IFRS 16, the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases

Furthermore, the application of new requirements may result changes in measurement, presentation and disclosure as indicated above.

## 2. 應用新訂及已修訂國際財務 報告準則(「國際財務報告 準則」)(續)

國際財務報告準則第16號租賃(續)

根據國際會計準則第17號,本集團已確認集團為承租人的土地租賃預付租賃款項。 國際財務報告準則第16號的應用可能會導致這些資產分類的潛在變化取決於本集團 的資產使用權是否單獨或在同一項目。

與承租方會計相比,國際財務報告準則第 16號實質上在國際會計準則第17號中提出 出租人的會計要求,並繼續要求出租人將 租賃分為經營租賃或融資租賃。

另外,國際財務報告準則第16號要求更多的披露。

於2017年12月31日,本集團有不可撤銷的經營租賃承擔人民幣67,452,000元(2016年12月31日:人民幣76,576,000元),如附註34披露。初步評估顯示,該等安排將符合租賃定義。於應用國際財務報告準則16後,本集團將確認所有該等租賃的使用資產權及相應負債,除非其符合低價值或短期租賃的資格。

此外,應用新規定可能導致上文所示的計量、呈列及披露有所變動。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 3. Significant Accounting Policies

The consolidated financial statements have been prepared in accordance with IFRSs issued by IASB. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange ("Listing Rules") and by the Hong Kong Companies Ordinance ("CO").

The consolidated financial statements have been prepared on the historical cost basis, except for investment properties and certain financial instruments which are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 Share-based Payment, leasing transactions that are within the scope of IAS 17 Leasing, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 Inventories or value in use in IAS 36 Impairment of Assets.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

#### 3. 重要會計政策

綜合財務報表已按照IASB頒佈的國際財務報告準則編製。此外,綜合財務報表包括聯交所證券上市規則(「上市規則」)及香港公司條例(「公司條例」)的適用披露事項。

綜合財務報表已根據於下列會計政策闡釋 的歷史成本法編製,按公平值計算的投資 物業和可轉換期權衍生品除外。歷史成本 一般根據就交換貨品及服務而付出的代價 公平值計算。

歷史成本是基於購買商品或者服務的公平 值計量的。

非金融資產公平值的計量考慮到該資產在 市場參與的情況下產生的經濟利益或在市 場參與的情況下該項資產被出售以做最佳 用途的價值。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 3. Significant Accounting Policies (Continued)

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies adopted are as follows:

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

### 3. 重要會計政策(續)

此外,就財務報告而言,公平值計量根據公平值計量的輸入數據可觀察程度及輸入 數據對公平值的整體重要性分類為第一級、第二級及第三級,載述如下:

- 第一級輸入數據是實體於計量日期可以取得的相同資產或負債在活躍市場的報價(未經調整);
- 第二級輸入數據是就資產或負債直接 或間接地可觀察的輸入數據(第一級 內包括的報價除外);及
- 第三級輸入數據是資產或負債的不可 觀察輸入數據。

下列為已採用的主要會計政策:

#### 合併基礎

綜合財務報表包括本公司及其控制的實體 (其附屬公司)的財務報表。本公司獲得控 制權當:

- 可對投資對象行使權力;
- 因參與投資對象的業務而可獲得或有權獲得可變回報;及
- 有權力影響它的回報。

若有事實或情況顯示上述三項控制因素 中,有一項或以上出現變數,本公司會重 新評估其是否控制投資對象。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Basis of consolidation (Continued)

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiary is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on combination.

#### Loss of control of subsidiaries

When the Group loses control of a subsidiary, it (i) derecognises the assets (including any goodwill) and liabilities of the subsidiary at their carrying amounts at the date when control is lost, (ii) derecognises the carrying amount of any non-controlling interests in the former subsidiary at the date when control is lost (including any components of other comprehensive income attributable to them), and (iii) recognises the aggregate of the fair value of the consideration received and the fair value of any retained interest, with any resulting difference being recognised as a gain or loss in profit or loss attributable to the Group.

### 3. 重要會計政策(續)

#### 合併基礎(續)

本公司於獲得附屬公司控制權時將附屬公司綜合入賬,並於失去附屬公司控制權時終止入賬。具體而言,於年內購入或出售的附屬公司的收入及開支,自本公司獲得控制權當日起至本公司失去附屬公司控制權當日止,計入綜合損益及其他綜合收益報表內。

損益和其他綜合收益中的每一項都分配給公司的擁有人和少數股東。附屬子公司的 其他綜合收益分配給公司的擁有人和少數 股東即使其他綜合收益赤字。

附屬公司的財務報表在有需要情況下作出 調整,以使其會計政策與本集團會計政策 一致。

所有集團內公司間資產、負債、權益、收入、支出及現金流量(與本集團成員公司間的交易有關)均在綜合賬目時全額抵消。

#### 失去附屬公司的控制

若本集團失去附屬公司的控制權,則其(i) 失去控制權當日取消按賬面值確認該附屬 公司的資產(包括任何商譽)及負債:(ii)失 去控制權當日取消確認前附屬公司任何非 控股權益(包括彼等應佔其他全面收益的任 何組成部份)的賬面值:及(iii)確認所收取代 價的公平值及任何保留權益的公平值的總 額,所產生的差額確認為本集團的應佔收 益或虧損。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Investments in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates or joint ventures are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of associates and joint ventures used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. Changes in net assets of the associate/joint venture other than profit or loss and other comprehensive income are not accounted for unless such changes resulted in changes in ownership interest held by the Group. When the Group's share of losses of an associate or a joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

### 3. 重要會計政策(續)

#### 聯營公司及合營企業投資

聯營公司指本集團可施加重大影響力的實體。重大影響力指參與投資對象的財務及營運決策的權力,而非控制或共同控制有關政策的權力。

合營企業指一項合營安排,共同控制該安排的各主體對合營安排的淨資產有控制權,共同控制是以協議約定的對一項安排的控制共享,僅當在相關活動的決定需要各方一致同意時適用。

聯營公司或合營企業之業績與資產及負債 使用權益會計法納入該等綜合財務報表。 使用權益會計法的聯營公司及合營企業之 財務報表乃按類同交易及類同情況的事件 下本集團的統一會計政策編製。根據權益 法,於聯營公司或合營企業之投資初步於 綜合財務狀況表按成本確認,其後予以調 整以確認本集團分佔之聯營公司或合營企 業溢利或虧損及其他全面收入。聯營公 司/合營企業除損益及其他全面收入外之 資產淨值變動不予列賬,除非有關變動導 致本集團所持之擁有權權益變動,則另作 別論。當本集團分佔聯營公司或合營企業 之虧損超過其於該聯營公司或合營企業之 權益(包括實質上組成本集團於聯營公司或 合營企業淨投資一部分之任何長期權益), 本集團將不再確認其分佔之進一步虧損。 額外虧損僅在本集團已代表該聯營公司或 合營企業產生法律或推定責任或作出付款 時,方予以確認。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Investments in associates and joint ventures (Continued)

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

When the Group ceases to have significant influence over an associate or joint control over a joint venture, it is accounted for as a disposal of the entire interest in the investee with a resulting gain or loss being recognised in profit or loss.

When a group entity transacts with an associate or a joint venture of the Group, profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

#### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue is recognised when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Group and when specific criteria have been met for each of the Group's activities, as described below.

### 3. 重要會計政策(續) 聯營公司及合營企業投資(續)

對聯營或合營企業的投資在被投資企業成 為聯營或合營企業之日起採用權益法核 算,投資成本超過投資的可辨認資產和負

情的淨公平值確認為商譽,包含在投資的 賬面金額範圍內。本集團的可識別資產及 負債的淨公平值超過投資成本的份額,經 重估後,立即在投資獲得期間的損益中確

當集團喪失對於聯營公司的重大影響或合營企業的共同控制時,作為對整個投資的 處置相應的利得或損失記錄在損益中。

當集團及其附屬公司與集團的聯營公司或 合營企業發生交易比如買賣或者資產類的 往來,集團會在其綜合財務報表中確認只 有當該筆交易與集團對聯營公司或合營企 業的收益無關時。

#### 收入確認

認。

收入以交易收到款項或者應收款項的公平 值計量。收入會就估值客戶退貨、回扣及 其他類似津貼而作出扣減。

於可以可靠計量收益金額時、於未來經濟 利益將很有可能流入本集團時及於本集團 各活動符合特定條件時,收益會獲確認, 誠如以下所述。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 3. Significant Accounting Policies (Continued)

Revenue recognition (Continued)

#### Income from land development arrangements

For land development projects under collaboration arrangements with local government authority, the Group is given the right to carry out construction and preparation works in respect of land infrastructure within certain districts. When the land plots are sold by the local government authority to land buyers through public auction, tender or listing, the Group is entitled to receive from the local government authority a proportion of the proceeds from land sales.

The Group's share of the proceeds from the land development is recognised upon completion of related construction works and when the amount of income can be measured reliably, which occurs upon sales of land plots by the local government authority. Accordingly, at the time of the sales of land, proceeds entitled to be received from the local government authority by the Group are recognised as income.

Revenue from construction contract with certain local government authorities for land development is recognised by reference to the recoverable costs incurred during the period plus an agreed cost-plus margin.

The Group's entitlement to additional income relating to these land development activities in the form of marketing and promotional service is recognised when such income become receivable in accordance with the specific rate and basis set out in the relevant service agreements entered into between the Group and the local government authorities.

#### Sales of properties

Revenue from sales of properties in the ordinary course of business is recognised when the respective properties have been completed and delivered to the buyers. Deposits and prepayments received from purchasers prior to meeting the above criteria for revenue recognition are included in the consolidated statement of financial position under current liabilities.

#### **Operating lease income**

Operating lease income from investment properties is recognised on the straight-line basis over the lease term which is the non-cancellable period for which the lessee has contracted to lease the properties.

### 3. 重要會計政策(續)

收入確認(續)

#### 土地開發項目收入

對於與當地政府合作的土地發展項目,本集團有權在某些地區內進行土地基礎建設及準備工作。土地出讓金由地方政府主管部門通過公開拍賣、招標、掛牌等方式出讓土地的,本集團有權向地方政府主管部門收取土地出讓金的一部分收益。

本集團的土地發展收益的份額,在有關建設工程完成後,即當收入由本地政府當局出售土地時,可靠計量。因此,在出售土地時,本集團獲得地方政府的收入,可確認收入。

與當地政府簽訂的建造合同的收入,是指 在該期間所產生的可收回成本加上商定的 成本加利潤率而確認的。

根據本集團與當地政府機關簽訂的相關服 務合同所載的指定價格及基準,於以營銷 及推廣服務方式進行該等土地發展活動的 額外收入成為應收款項時,本集團有權收 取以營銷及推廣服務方式進行該等土地發 展活動的額外收入獲確認。

#### 物業銷售

在日常業務過程中銷售物業的收益在各物 業落成及交付買家時確認。在達到上述收 益確認標準前收取買家的訂金及預付款項 在綜合財務狀況表內計在流動負債。

#### 經營租賃收入

投資物業的經營租賃收入以直綫法按承租 人已訂約租賃物業的不可註消租賃期間內 確認。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued)

Revenue recognition (Continued)

#### Interest income

Interest income from a financial asset is accrued on a time apportionment basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### **Construction contract**

When the outcome of a construction contract can be estimated reliably, revenue from cost plus contracts is recognised by reference to the recoverable cost incurred during the period plus the fee earned, measured by the proportion that cost incurred to date bear to the estimated total costs of the contract.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract cost incurred that it is possible will be recoverable. Contract costs are recognised as expense in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Where contract costs incurred to date plus recognised profits less recognised losses exceed progress billings, the surplus is shown as amounts due from customers for contract work. For contracts where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is shown as amounts due to customers for contract work. Amount received before the related work is performed are included in the consolidated statement of financial position, as a liability, as advances received, if any. Amounts billed for work performed but not yet paid by the customer are included in the consolidated statement of financial position under trade receivables, if any.

#### Property, plant and equipment

Property, plant and equipment including buildings held for use in the production or supply of goods or services, or for administrative purposes are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

#### 3. 重要會計政策(續)

收入確認(續)

#### 利息收入

財務資產所得利息收入按時間分配基準進行累計,並參考未償付本金額及實際適用利率(為透過財務資產的預期年期將估計未來現金收入準確貼現至該項資產首次確認賬面淨值的利率)計算。

#### 建造合同

如果建造合同的結果能夠可靠地估計,成 本加成合同收入參照期內可收回成本加成 賺取的費用確認,按迄今產生成本比例加 至合同的估計總成本。

如果施工合同的結果不能可靠地估計,合同收入確認為可能發生的可收回的合同成本。合同成本於產生期間確認為費用。

當合同總成本很可能將超過合同總收入,預期損失立即確認費用。

當發生的合同成本加利潤減截至到確認日期確認的損失超過進度結算,剩餘金額作為應收客戶的合約工程款項。在進度付款超過合同費用,不確認利潤損失,剩餘的作為欠客戶的合同工程量。執行金額收到之前,任何相關的工作包括在綜合財務狀況表中作為負債或預收款。任何開票但客戶尚未支付的金額納入合併財務報告中的貿易應收款項。

#### 物業、廠房及設備

物業、廠房及設備包括用作生產、提供商品或服務或作為管理用途的建築物在綜合財務報表中按成本減其累計折舊及累計減值虧損(如有)後列賬。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Property, plant and equipment (Continued)

Depreciation is provided to write off the cost of items of property, plant and equipment over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period in which the item is derecognised.

#### **Investment properties**

Investment properties are properties held to earn rentals and/or for capital appreciation (including properties under construction for such purposes).

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are measured at their fair values. All of the Group's property interests held under operating leases to earn rentals or for capital appreciation purposes are classified and accounted for as investment properties and are measured using the fair value model. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss for the period in which they arise.

Construction costs incurred for investment properties under construction are capitalised as part of the carrying amount of the investment properties under construction.

If any item of property, plant and equipment becomes an investment property because its use has changed as evidenced by end of owner-occupation, any difference between the carrying amounts of property, plant and equipment and associated prepaid lease payments and the fair values of those items at the date of transfer is recognised in other comprehensive income and accumulated in property revaluation reserve. On the subsequent sale or retirement of the asset, the relevant revaluation reserve will be transferred directly to retained profits.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the item is derecognised.

### 3. 重要會計政策(續)

物業、廠房及設備(續)

折舊則按資產的可使用年期以直綫法減去 其在可使用年限內的剩餘價值以攤銷其成 本。估計可使用年期、剩餘價值及折舊方 法在各報告期間結束時進行覆核,而任何 估計變動的影響按預期基準入賬。

物業、廠房及設備項目於出售或預期日後 當持續使用有關資產而不會產生經濟利益 時終止確認。任何因出售或報廢物業、廠 房及設備而產生的收益或虧損均按該資產 的銷售所得款項與賬面值之間的差額修改 訂立並於損益賬中確認。

#### 投資物業

投資物業為持有以賺取租金或待資本增值 的物業(包括在建的物業)。

投資物業初步按成本計量,包括任何直接 應佔支出。在初始確認後,投資物業以其 公平值進行計量。本集團根據經營租約持 有賺取租金或資本增值用途的物業,分類 及入賬為投資物業,並使用公平值模式計 量。投資物業的公平值變動收益或虧損包 括在其出現的期間損益。

在建投資物業產生之建設成本資本化為在 建投資物業賬面價值的部分。

任何物業、廠房及設備項目因用途產生變 化而成為投資物業時,轉換日期該項目的 公平值與賬面金額之間的任何差異在其他 全面收益和投資物業重估儲備中確認。資 產的後續出售或報廢時,有關重估儲備將 直接轉移至未分配利潤。

投資物業在出售時或當投資物業永遠不再使用或該出售預期不會產生任何日後經濟利益時取消確認。物業取消確認產生的任何收益或虧損(按該資產的出售所得款項淨額及賬面值之間的差額計算)於該項目取消確認的期間計入損益。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) In progress land development arrangements

Development cost of in progress land development arrangements comprises the aggregate cost of development, materials and supplies, capitalised staff costs, capitalised borrowing costs on related borrowing funds during the period of construction and other costs directly attributable to such in progress land development arrangements.

In progress land development arrangements is stated at the lower of cost and net realisable value. Net realisable value takes into account the Group's share of estimated proceeds derived from the sale of in progress land development arrangements by the local government authorities, less costs to completion and the costs to be incurred in realising the revenue derived from the sale of in progress land development arrangements based on prevailing market conditions.

#### **Properties under development for sale**

Properties under development which are intended to be sold in the ordinary course of business upon completion of development are classified as current assets, and carried at the lower of cost and net realisable value. Net realisable value takes into account the price ultimately expected to be realised, less applicable variable selling expenses and anticipated cost to completion. Costs include the related land cost, development expenditure incurred and, where appropriate, borrowing costs capitalised.

Properties under development for sale are transferred to completed properties for sale upon completion.

#### **Completed properties for sale**

Completed properties for sale are stated at the lower of cost and net realisable value. Net realisable value is determined based on prevailing market conditions.

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset. Other than investment properties measured under fair value model, such costs are recognised as an expense on a straight-line basis over the lease term.

### 3. 重要會計政策(續)

#### 待售土地開發項目

待售土地開發項目的開發成本包括開發總成本、材料及供應、資本化的員工成本、 在建築期間相關借款的資本化金額以及其 他待售土地開發項目的其他成本總額。

待售土地開發項目按成本和可變現淨值孰 低者計量。可變現淨值即本集團應佔地方 政府機構銷售土地開發項目所得款項的估 計金額,扣除成本及根據當時市況變現銷 售土地開發項目所得收益而產生的成本。

### 待售發展中物業

已完成開發並在日常業務過程中銷售的發展中物業分類為流動資產,並按成本與可變現淨值的較低者入賬。可變現淨值即最終預期為可予變現的價格,減適用的可變動銷售開支及預期竣工成本。成本包括相關土地成本、已產生發展開支及(如適當)已經資本化的借款。

發展中物業在完工時轉到待售已竣工物業。

#### 待售已竣工物業

待售已竣工物業按成本與可變現淨值的較 低者入賬。可變現淨值根據當時市場狀況 而定。

#### 租賃

當租賃條款將所涉及擁有權的絕大部份風 險及回報轉讓給承租人時,租賃分類為融 資租賃。所有其他租賃均分類為經營租賃。

#### 本集團作為出租人

經營租賃的租金收入是按相關租賃年限以 直綫法在損益內確認。在商議和管理經營 租賃時,初始成本加入租賃資產的賬面 值,並按租賃年期以直綫法予以確認,以 公平值模式進行計量的投資物業除外。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 3. Significant Accounting Policies (Continued)

Leases (Continued)

#### The Group as lessee

Operating lease payments are recognised as an expense on a straightline basis over the lease term.

#### Leasehold land and building

When the Group makes payments for a property interest which includes both leasehold land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire property is accounted as an operating leases. Specially, the entire consideration (including any lump-sum upfront payments) are allocated between the leasehold land and the building element in proportion to the relative fair values of the leasehold interests in the land element and building element at initial recognition.

To the extent the allocation of the relevant payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis except for those that are classified and accounted for as investment properties under the fair value model. When the payments cannot be allocated reliably between the leasehold land and building elements, the entire property is generally classified as if the leasehold land is under finance lease.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 3. 重要會計政策(續)

和賃(續)

#### 本集團作為承租人

經營租賃款項是按租賃年期以直綫法確認 的開支。

#### 租賃土地及建築物

當一項租賃同時包括土地及建築物時,本 集團會分別依照各部分擁有權相關的絕大 部分風險及回報是否已轉讓給本集團,評 估各部分的融資或經營租賃分類,除兩部 分均已明確為經營租賃,在此情況下,租 賃分類為經營租賃。具體而言,總代價(包 括任何一筆預付款項)初步會按土地及建築 物的租賃權益公平值在土地和建築物部分 之間分配。

當能夠可靠分配租賃款項,則入賬列為經營租賃的土地租賃權益會在綜合財務狀況表內列為「預付租賃款項」,並用直綫法基準按租賃期攤銷,該等分類為投資物業及根據公平值模式列賬的土地租賃權益除外。當租賃的支付無法可靠地區分土地和房屋,整個租賃列為融資租賃。

#### 借款成本

直接因收購、建造或生產必須經歷一段較 長時間才可用作擬定用途或予以出售的資 產而產生的借款成本,會加入該等資產的 成本,直到該等資產大致上已可作其擬定 用途或予以出售。

由暫時性投資在特定借款等待時在合格資 產的支出所賺取的投資收入,會在符合資 本化的借款成本中扣除。

所有其他借款成本均在其產生期間內在損益中確認。 益中確認。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than that entity's functional currency (foreign currencies) are recorded in the respective functional currency at the rates of exchange prevailing on the dates of the transactions. At the end of reporting period, monetary items denominated in foreign currencies are re-translated at the rates prevailing at that date. Nonmonetary items that are measured in terms of historical cost in a foreign currency are not re-translated.

Exchange differences arising on the settlement of monetary items, and on the re-translation of monetary items, are recognised in profit or loss in the period in which they arise.

#### **Retirement benefit costs**

Payments to state-managed retirement benefits schemes are charged as an expense when employees have rendered service entitling them to the contributions.

### **Share-based payment transactions**

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity-settled share-based transactions are set out in note 38 to these consolidated financial statements.

The fair value determined at the grant date of the equity-settled share-based payments without taking into consideration all non-market vesting conditions is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity (share option reserve). At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest based on assessment of all relevant non-market vesting conditions. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to share option reserve.

When share options are exercised, the amount previously recognised in share option reserve will be transferred to share capital and share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in share option reserve will be transferred to retained profits.

## 3. 重要會計政策(續)

#### 外幣

在編製集團各實體的報表時,不以該實體 的功能本位幣(「外幣」)結算的交易都是按 照交易時的匯率折算成功能本位幣入賬。 在報告期末,以外幣計價的貨幣性項目都 應按照報告期末匯率重新進行折算。非貨 幣性項目則是按照歷史成本進行計價,而 無需重新進行折算。

貨幣性項目在結算或重新折算時產生的匯 兑差異,在當期損益中進行確認。

#### 退休福利成本

當員工提供可以使其有資格成為向退休福利計劃供款人員的服務時,企業向政府所管理的退休福利計劃所繳納的款項則可以確認為費用。

#### 股份為基礎的支付交易

公司向僱員以及其他提供類似服務的人員 進行的以權益結算的股份為基礎的支付, 在授予日以權益工具的公平值來進行計 量。有關釐定以權益結算的股份為基礎的 支付的公平值詳情載於綜合財務報表附註 38。

以權益結算的股份支付的公平值,在授予期間內,根據管理層對於最終將會行權數量的估計,按照直綫法攤銷並確認當期損益,並增加權益(期權儲備)。在每個報告期末時,本集團會修改其之前對於會最終行權的權益工具的預期數量。如有對原始預期的修正,其影響在損益中進行確認,導致累計費用會對修正的估計以及認股期權儲備產生影響。

當股份期權行權時,以前期間所確認的股份期權儲備將會結轉至實收資本以及股本溢價中進行核算。當股份期權在可行權日後被沒收或者在到期日時並未行權,則以前期在股份期權儲備中確認的金額將會結轉至未分配利潤中進行核算。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### **Current tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### **Deferred tax**

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

### 3. 重要會計政策(續)

#### 政府補助

政府補助應當在有合理證明集團可以滿足 政府部門的相應的要求,並確保相應補助 可以被集團收到情況下,予以確認。

作為補償已產生開支或虧損而應收的政府 補助或在無未來相關成本的情況下為本集 團提供即時財務支援的政府補助,在其確 認應收的期間於損益中確認。

#### 税項

所得税費用為當期應付所得税與遞延所得 税。

#### 當期所得税

當期應付所得稅的計稅基礎為本年應納稅所得額。應納稅所得額不同於綜合損益及其他全面收益表列示的稅前利潤和其他綜合收益,是因為應納稅所得額不包括以前年度的應稅或可抵減收入或費用,並且不包括不能被計稅或抵減的收入或費用。本集團即期稅項負債使用報告期末已頒佈或實質頒佈的稅率計算。

#### 遞延税項

For the year ended 31 December 2017 截至2017年12月31日止年度

## 3. Significant Accounting Policies (Continued)

#### Taxation (Continued)

#### **Deferred tax** (Continued)

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, interests in associates and joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purpose of measuring deferred tax liabilities for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted.

The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Current and deferred tax are recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case, deferred tax is also recognised in other comprehensive income or directly in equity respectively.

### 3. 重要會計政策(續)

#### 税項(續)

#### 遞延税項(續)

除了本集團可以控制暫時性差異的轉回,並在可以預見的未來期間內不予轉回的情況,包括因向子公司的投資、聯營企業的投資和合營企業的投資所產生的應納稅暫時性差異,可以確認為遞延所得稅負債。如果在可以預見的未來期間內,被投資企業如有足夠應納稅所得額來涵蓋所產生的由於以上投資所產生的暫時性差異,且會對該暫時性差異進行轉回,該可抵扣暫時性差異可以確認為遞延所得稅資產。

遞延所得税資產的賬面金額需在每個報告 期末進行覆核,並根據不再可能產生足夠 的可涉及部分或全部資產的應納税所得額 進行調整。

遞延所得税資產和負債是按照負債或成本 預期確認時點所處期間,根據已經在相應 報告期末制定或將要制定税率進行計量。

在報告期末,遞延所得稅負債和資產的計量會反映本集團以其預期方式收回或清償 資產和負債的賬面金額所產生的稅務影響。

在計算以公平值模型計量的投資性房地產 遞延所得稅負債時,一般情況下,會以假 設整體對外出售時的價格來計算其賬面價 值。

當投資性房地產進行折舊計提,其經濟利益根據時間大部分附著於投資性房地產本身而並非通過出售實現時,則不按照公平值計價模型計算。

當期所得稅和遞延所得稅除了其因計入其他綜合收益或權益而需將所得稅影響分別計入對應部分之外,均在損益中進行確認。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### **Financial assets**

The Group's financial assets are classified into available-for-sale ("AFS") financial assets and loans and receivables.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments

#### AFS financial assets

AFS financial assets are non-derivatives that are either designated as available-for-sale or are not classified as (a) loans and receivables, (b) held-to-maturity investment or (c) financial assets at FVTPL.

### 3. 重要會計政策(續)

#### 財務工具

當一集團實體簽訂財務工具合同條款後, 其財務資產與財務負債會在綜合財務報表 上體現。

財務資產與負債均是以公平值進行初始確認。在初始確認時,由於收購或發行財務資產和負債的所直接產生的交易費用會在一定程度上影響財務資產和負債的公平值(而非財務資產和財務負債在公平值變動損益上的變化)。對於在損益中核算的收購以公平值計量的財務資產或財務負債而產生的交易費用,直接確認為損益。

### 財務資產

集團的財務資產可分為可供出售的財務資 產,借款以及應收款。

#### 實際利率法

實際利率法是一種將利息收入分攤到相應期間中來計算財務資產攤餘成本的方法。實際利率是在財務資產的存續期間或認為恰當的更短期間內,在初始確認時預計在未來可收到的實際現金(包括在計算實際利率時應考慮的收到或支出費用,交易成本和其他溢價或折扣)的折現率。

利息收入根據債務工具實際利率進行確認。

#### 可供出售的金融資產

可供出售的金融資產是屬於非衍生金融工 具範疇內,認為是可供出售的,但並不將 其歸類於(a)借款或應收款、(b)持有至到期 投資或(c)公平值記錄在損益表中的金融資 產。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 3. Significant Accounting Policies (Continued)

Financial instruments (Continued)

#### Financial assets (Continued)

AFS financial assets (Continued)

Dividends on AFS equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

AFS equity instruments that do not have quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade receivables, other receivables, amounts due from related parties, restricted bank deposits and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment of financial assets set out below).

### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

#### 3. 重要會計政策(續)

#### 金融工具(續)

#### 財務資產(續)

可供出售的金融資產(續)

當集團有權收取股利時,可供出售金融資 產權益工具所產生的股息可以在損益中進 行確認。

可供出售金融資產權益工具未從活躍市場 上引用市場價格,其公平值不能被可靠計量,報告期末以其成本減去任何可計量的 資產減值損失進行計量。

#### 借款與應收款項

借款與應收款是無需根據活躍市場進行定價的非衍生或確定支付方式的金融資產。 緊隨初始確認之後,借款與應收款項(包括貿易應收款,其他應收款,應收關聯公司款、受限銀行存款以及銀行存款和現金)以實際利率法計算攤餘成本減去已識別的減值損失(詳見下附的金融資產減值的會計政策)來進行定價。

#### 金融資產的減值

在報告期末,金融資產會根據指標對其進 行減值評估。在初始確認金融資產之後, 在有充分的證據證明當一個或多個事件影 響金融資產後,其預計的未來現金流會產 生影響,該金融資產則會被認為有減值的 可能。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued)

Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (Continued)

For loans and receivables, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For financial assets carried at amortised cost, an impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired, and is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial assets. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade and other receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

### 3. 重要會計政策(續)

金融工具(續)

財務資產(續)

金融資產的減值(續)

對於借款和應收款,發生減值的證據包括:

- 發行人或對方的財務狀況發生明顯的 嚴重的困難;或
- 合同條款的違約,如不履行還本或付息的義務;或
- 借款人有可能發生破產或財務重組。

金融資產按照攤銷成本入賬,當該金融資產有明顯的減值跡象其減值損失應在損益表中進行核算,其減值金額是該金融資產賬面價值與按照原實際利率計算的預計未來現金流的現值的差。

按成本法入賬的金融資產,減值虧損金額 按資產的賬面價值與類似金融資產的當前 市場收益率折現後的預計未來現金流量的 現值進行比較。該等減值虧損不會在其後 期間轉回。

金融資產的賬面金額除了貿易與其他應收 款外,其減值虧損都直接影響金融資產的 賬面金額。貿易與其他應收款的減值是通 過使用撥備賬實現的,撥備賬的賬面值變 動於損益確認。當應收款被認為無法收回 時,相應金額在撥備賬中進行撇銷。後續 對之前已核鎖款項的回收則需記錄至揭益。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Financial instruments (Continued)

### Financial assets (Continued)

Impairment of financial assets (Continued)

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### Financial liabilities and equity instruments

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity according to the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points, paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

#### Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liabilities are either held for trading or those designated as at FVTPL on initial recognition.

A financial liability is classified as held for trading if:

- It has been acquired principally for the purpose of repurchasing it in the near term; or
- On initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- It is a derivative that is not designated and effective as a hedging instrument.

### 3. 重要會計政策(續)

金融工具(續)

#### 財務資產(續)

金融資產的減值(續)

就按攤銷成本計量的財務資產而言,倘於 其後期間,減值虧損金額減少,而該減少 可客觀認為與於確認減值虧損後發生的事 件有關,則過往已確認的減值虧損透過損 益撥回,以於減值日期撥回的資產賬面值 不得超過倘未有確認減值而應有的攤銷成 本為限。

### 金融負債以及權益工具

本集團發行的債務及權益工具根據合同條 款以及金融負債和權益工具的相應定義來 進行劃分。

#### 實際利率法

實際利率法是一種將利息費用分攤到相應期間中來計算金融負債攤餘成本的方法。實際利率是在金融資產的存續期間或認為恰當的更短期間內,在初始確認時預計在未來實際付出的現金(包括在計算實際利率時應考慮的收到或支出費用,交易成本和其他溢價或折扣)的折現率。

利息費用是按照實際利率的基準進行確認。

#### 按公平值計入損益的財務負債

當財務負債不是可供出售也不是初步確認 時指定為按公平值計入損益,則有關財務 負債分類為按公平值計入損益的財務負債。

當出現下列情況,則財務負債分類為可供 出售:

- 產生的主要目的為在不久將來購回;或
- 在初步確認時,其為本集團共同管理 的已識別財務工具組合的一部分,且 近期實際具備短期獲利的模式;或
- 其為不指定及實際作為對沖工具的衍生工具。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 3. Significant Accounting Policies (Continued)

Financial instruments (Continued)

## Financial liabilities and equity instruments (Continued)

Financial liabilities at FVTPL (Continued)

Financial liabilities at FVTPL are measured at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss includes any interest paid on the financial liability.

#### Financial liabilities at amortised cost

Financial liabilities of the Group including trade and other payables, bank and other borrowings convertible bonds and notes and amounts due to related parties are subsequently measured at amortised cost, using the effective interest method.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

#### Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

A financial guarantee contract issued by the Group and not designated as at fair value through profit or loss is recognised initially at its fair value less transaction costs that are directly attributable to the issue of the financial guarantee contract. Subsequent to initial recognition, the Group measures the financial guarantee contract at the higher of (i) the amount determined in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and (ii) the amount initially recognised less, when appropriate, cumulative amortisation recognised over the guarantee period.

## 3. 重要會計政策(續)

金融工具(續)

#### 金融負債以及權益工具(續)

按公平值計入損益的財務負債(續)

按公平值計入損益的財務負債按公平值列 賬,而重新計量產生的任何收益或虧損在 損益內確認。在損益內確認的收益或虧損 淨額包括任何就財務負債支付的利息。

#### 按攤銷成本列賬的財務負債

本集團的財務負債包括貿易及其他應付款、銀行及其他借款、可轉換債券和票據 及應付關連方款項,隨後採用實際利息法 按攤銷成本計量。

#### 權益工具

權益工具為證明本集團資產剩餘權益(經扣 除其所有負債)的任何合約。本公司發行的 權益工具按已收所得款項在扣除直接發行 成本後確認。

#### 財務擔保合約

財務擔保合約為發行人須因指定債務人未 能根據債務工具的原有或經修訂條款支付 到期款項致使持有人蒙受損失時,向持有 人償付指定款項的合約。

由本集團發行而非指定為按公平值計入損益的財務擔保合約初步按公平值減發行財務擔保合約直接應佔的交易成本後確認。初步確認後,本集團按(i)國際會計準則第37號條文撥備、或有負債及或有資產確定的金額;及(ii)初步確認的金額減收益確認的累計攤銷兩者中的較高者計量財務擔保合約。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued)

Financial instruments (Continued)

## Financial liabilities and equity instruments (Continued)

Convertible bonds and notes

A conversion option that will be settled other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Company's own equity instruments is a conversion option derivative.

At the date of issue, both the debt component and derivative components are recognised at fair value. In subsequent periods, the debt component of the convertible bonds and notes is carried at amortised cost using the effective interest method. The derivative component is measured at fair value with changes in fair value recognised in profit or loss.

Transaction costs that relate to the issue of the convertible bonds and notes are allocated to the debt and derivative components in proportion to their relative fair values. Transaction costs relating to the debt component are included in the carrying amount of the debt portion and are amortised over the period of the convertible bonds and notes using the effective interest method. Transaction costs relating to the derivative component are charged to profit or loss immediately.

#### **Embedded derivatives**

Derivatives embedded in non-derivative host contracts are treated as separate derivative when they meet the definition of a derivative, their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at FVTPL.

### 3. 重要會計政策(續)

金融工具(續)

#### 金融負債以及權益工具(續)

可轉換債券和票據

可轉換期權是一種將要行權的期權除了用 定額的現金交換還可以用相當於固定數量 的本公司自有權益的金融資產交換。

在發行日,負債部分和衍生品部分均按照 公平值確認。在接下來的時間,可轉換債 券和票據的負債部分用攤餘成本實際利率 法計量。衍生品部分的公平值變動在損益 表的公平值變動中確認。

與發行可轉換債券和票據相關的交易費用 在負債和衍生品間按照比率分配。與負債 部分相關的交易費用包含在賬面的負債部 分然後在可轉換債券和票據期間用實際利 率法攤銷。與衍生品相關的交易費用在損 益表中即時確認。

#### 嵌入式衍生工具

當嵌入式衍生工具合約的非衍生的部分符合衍生工具的定義、風險和特徵並不與那些主體合同密切相關,主合同並非按進入損益的公平值計量時。其被當作獨立的衍生工具。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Financial instruments (Continued)

#### Derecognition

Financial assets are derecognised when the rights to receive cash flows from the assets expire or, the financial assets are transferred and the Group has transferred substantially all the risks and rewards of ownership of the financial assets.

On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss, expect for waiver of financial liabilities by Ultimate Controlling Shareholders which is considered as deemed contribution.

When an existing financial liability's terms are modified and such modification results in the discounted present value of the cash flows under the new terms including any fees paid net of any fees received is at least 10 per cent different from the discounted present values of the remaining cash flows of the original financial liability, it is accounted for as an extinguishment of the original financial liability and a recognition of a new financial liability with the difference, being the carrying amount of the financial liability extinguished and the fair value of the financial liability issued, recognised in profit or loss. If such modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

## 3. 重要會計政策(續)

金融工具(續)

#### 取消確認

當自資產收取現金流量的權利已屆滿,或 本集團已轉讓財務資產及有關財務資產擁 有權的絕大部分風險及回報,則取消確認 財務資產。

在取消確認財務資產時,資產賬面值與已 收及應收代價總和之間的差額在損益中確 認。

當有關合約所訂明責任獲解除、註銷或屆滿時,財務負債會被取消確認。取消確認的財務負債的賬面值與已付及應付代價之間的差額在損益中確認,只有最終控股股東豁免財務負債被視為既定貢獻除外。

當現有的金融負債的條款變更同時該變更 將導致新條款下的折現現金流與原有金融 負債的折現現金流的差異至少為百分之 10,則該變更被視為原有金融負債的償 還同時確認為新的金融負債,償還金融負 債的賬面價值與發行的金融負債的公平值 的差異進入損益。如果該項修改不作為清 償,則產生的成本或費用將調整負債的賬 面價值同時基於原來的條款進行攤銷。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 3. Significant Accounting Policies (Continued) Impairment on tangible assets

At the end of the reporting periods, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the assets belongs. When a reasonable and consistent basis of allocation can be identified, corporate asserts are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised as income immediately.

### 3. 重要會計政策(續)

#### 有形資產減值

在報告期間結束時,本集團均會對有形資產的賬面值進行審查,以確定是否有跡象顯示該等資產已發生減值虧損。當出現該等跡象,則須估計資產的可收回金額,此確定減值虧損(如有)的程度。當不能估計單個資產的可收回金額時,集團估計該資產所屬的現金產生單位的可收回金額,可以識別合理的和一致分配的基礎上,可以識別合理的和一致分配的基礎上,否則,將依據可以識別的可分配給最小的一組現金產生組。

可收回金額為公平值減出售成本及使用價值兩者的較高者。在評估使用價值時,估計未來現金流量使用除稅前折現率折現至其現值,以反映現時市場對貨幣時間值的評估及該資產(其估計未來現金流量未予調整)特有的風險。

當估計資產的可收回金額低於其賬面值, 則將該資產的賬面值減少至其可收回金額。減值虧損即時確認為損益。

當減值虧損隨後撥回,則該資產(或現金產 生單位)的賬面值會增加至其可收回金額的 經修訂估值;但增加後的賬面值不得超過 該資產(或現金產生單位)於去年假設並無 確認減值虧損而應已確定的賬面值。減值 虧損撥回即時在損益內確認為收入。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 4. Critical Accounting Judgments and Key Sources of Estimation Uncertainty

In the application of the Group's accounting policies, which are described in note 3, the directors of the Company are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### **Critical judgments in applying accounting policies**

The following is the critical judgment, apart from those involving estimations, that management has made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in these consolidated financial statements.

#### **Deferred taxation on investment properties**

For the purposes of measuring deferred tax liabilities arising from investment properties that are measured using the fair value model, the directors of the Company have reviewed the Group's investment properties and concluded that the Group's investment properties are held under a business model whose objective is to consume substantially all of the economic benefits embodied in the investment properties over time through rental income. Therefore, in determining the Group's deferred taxation on investment properties, the directors of the Company have determined the presumption that investment properties measured using the fair value model are recovered through sale is rebutted.

#### **Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next twelve months.

### 4. 關鍵會計判斷及估計不明朗 因素的主要來源

在應用附註3所述的本集團會計政策時,本公司董事須就未能從其他來源得知的資產與負債賬面價值作出判斷、估計及假設。估計及相關假設是根據過往經驗及其他被認為相關的因素作出。實際結果可能與此等估計不同。

本集團會持續檢討此等估計及相關假設。 當對會計估計作出修訂時,若有關修訂僅 影響作出估計修訂的期間,則在當期確認 有關修訂,若有關修訂影響作出修訂的期 間在未來期間,則在當期及未來期間確認 有關修訂。

#### 於應用會計政策時的重要判斷

除涉及估算的判斷外,以下為管理層在應 用本集團會計政策時已作出且對於綜合財 務報表內已確認金額有最重大影響的重要 判斷。

#### 投資物業的遞延税項

就計量採用公平值模式計量的投資物業所產生的遞延税項負債,本公司董事已審閱本集團的投資物業,總結本集團的投資物業以一個商業模式所持有,而此模式的目標為通過租金收入使用該投資物業所包含的大部份經濟利益。因此,在確定本集團投資物業的遞延税項時,本公司董事決定採用公平值模式計量的投資物業通過銷售收回的假設已推翻。

#### 估計不明朗因素的主要來源

在各報告期間結束時有重大可能使未來 十二個月的資產及負債賬面值須作重大調 整的有關未來的主要假設及其他不明朗因 素估計主要來源如下。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 4. Critical Accounting Judgments and Key Sources of Estimation Uncertainty (Continued) Key sources of estimation uncertainty(Continued)

#### **Investment properties**

Investment properties were stated at fair values determined by management with the assistance of an independent qualified professional valuer. The determination of the fair values of the completed investment properties, with the use income capitalisation method, involves an estimation of future result, a set of assumptions and a determination of key inputs, including: (i) term yields; (ii) reversionary yields, and (iii) market unit rent of individual unit, which are judgemental. In relying on the valuation report, the directors of the Company have exercised their judgment and are satisfied that the assumptions used in the valuation are reflective of the current market conditions. Changes to these assumptions would result in changes in the fair values of the Group's investment properties and the corresponding adjustments to the amount of gain or loss reported in profit or loss.

The carrying amount of investment properties as at 31 December 2017 was approximately RMB1,174,971,000 (31 December 2016: RMB1,247,768,000). More details are set out in note 16.

#### Recoverability of trade receivables

Impairment on trade receivables is determined by management when there is an objective evidence, e.g., it becoming probable that a debtor will enter bankruptcy or is having significant financial difficulties. When the actual future cash flows are less than expected, a material impairment loss may arise.

As at 31 December 2017, the carrying amount of trade receivables was RMB1,510,972,000 (31 December 2016: RMB943,160,000). Further details are set out in note 24.

#### Income tax expense

As at 31 December 2017, deferred tax assets of RMB83,836,000 (31 December 2016: RMB37,419,000) were recognised in the consolidated statement of financial position and deferred tax assets in respect of certain tax losses of RMB115,390,000 (31 December 2016: RMB57,720,000) were not recognised in the consolidated statement of financial position due to the unpredictability of future profit streams. The realisation of the deferred tax assets mainly depends on whether sufficient future profits or taxable temporary differences will be available in the future. In cases where the actual future profits generated are less or more than expected, a reversal or future provision of deferred tax assets may arise, which will be recognised in profit or loss in the period in which such a reversal or further provision takes place.

### 4. 關鍵會計判斷及估計不明朗 因素的主要來源(續)

估計不明朗因素的主要來源(續)

#### 投資物業

在獨立合資格專業估值師協助下,由管理層釐定按公平值列賬的投資物業。於釐定竣工投資物業公平值時,採用收入資本化法的一系列假設及釐定關鍵輸入數據涉及估計未來業績,包括:(i)年期收益率;及(ii)個別單位的市場單位租金,均具有判斷性。於依賴估值報告時,本公司董事行使其判斷,並信納估值聚時間,並信納估值與為反映現時市況。該等假設變動並相應調整損益所報告的收益或虧損金額。

投資物業在2017年12月31日的賬面值約為 人民幣1,174,971,000元(2016年12月31日: 人民幣1,247,768,000元),其他詳情載於附 註16。

#### 貿易應收款項的可收回性

貿易應收款項減值由管理層釐定(如有客觀 證據),即債務人將很可能破產或陷入重大 財困。於實際未來現金流量少於預期時, 可能出現重大減值虧損。

於2017年12月31日,貿易應收款項賬面值 為人民幣1,510,972,000元(2016年12月31 日:人民幣943,160,000)。進一步詳情載於 附註24。

#### 所得税開支

於2017年12月31日,人民幣83,836,000元(2016年12月31日:人民幣37,419,000元)的遞延税項資產在綜合財務狀況表內確認,而由於未能預測未來的利潤流,並沒有就若干税項虧損人民幣115,390,000元(2016年12月31日:人民幣57,720,000元)在綜合財務狀況表內確認遞延稅項資產。遞延稅項資產變現主要取決於未來是否有充足的利潤或應繳稅暫時差額。當實際產生的未來利潤較預期中少或多,則可能出現遞延稅項資產撥回或未來撥備,有關撥回將在撥回期間需在損益中確認。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 5. REVENUE

The following is an analysis of the Group's revenue for the year ended 31 December 2017.

# 5. 收入

以下是本集團截至2017年12月31日止年度 的收入分析。

			Year ended 31 December 截至12月31日止年度	
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Income arising from land	待售土地開發項目收入			
development arrangements		2,775,327	954,305	
Revenue from the sales of properties	物業銷售收益	122,850	989,716	
Revenue from property leasing	物業租賃收益	36,840	21,160	
		2,935,017	1,965,181	

For the year ended 31 December 2017 截至2017年12月31日止年度

### 6. Segment Information

The executive directors of the Company are identified as the chief operating decision maker (the "CODM") of the Group for the purposes of resources allocation and performance assessment. The information reported to the CODM for the purposes of resources allocation and performance assessment focuses specifically on respective businesses of the Group. The Group's operating and reportable segments are as follows:

Land development – Land infrastructure development
Property development – Development and sale of properties

Property leasing – Lease of properties

Inter-segment sales are transacted with reference to the selling prices used for sales made to third parties at the prevailing market price.

# Segment revenue and results

### 6. 分部信息

就分配資源和評估業績而言,本公司 執行董事為本集團的主要經營決策者 (「CODM」)。就分配資源和評估業績而向 主要經營決策者彙報的資料特別集中於本 集團的各個業務。本集團的經營及報告分 部如下:

 土地開發
 一土地基礎設施發展

 物業發展
 一物業發展及銷售

 物業租賃
 一租賃物業

分部間銷售參照用於按現行市價向第三方 銷售的售價進行交易。

### 分部收入及業績

		Land development 土地開發 RMB'000 人民幣千元	Property development 物業發展 RMB'000 人民幣千元	Property leasing 物業租賃 RMB'000 人民幣千元	Segment total 分部合計 RMB'000 人民幣千元	Eliminations 合併抵消 RMB'000 人民幣千元	Total 合計 RMB'000 人民幣千元
For the year ended	截止2017年12月31日						
31 December 2017	止年度						
Segment revenue	分部收益						
– External segment revenue	一對外分部收益	2,775,327	122,850	36,840	2,935,017	-	2,935,017
- Inter-segment revenue (note a)	一對內分部收益(附註a)	-	-	-		-	-
Consolidated revenue	綜合收益	2,775,327	122,850	36,840	2,935,017	-	2,935,017
Segment results	分部業績	1,600,893	394	1,506	1,602,793	-	1,602,793
Unallocated profit or loss items:	未分配利得和損失項目:						
Other income	其他收入						19,762
Other gains and losses	其他收益及虧損						48,092
Selling and marketing expenses	銷售及市場行銷開支						(10,840)
Administrative expenses	行政開支						(94,927)
Loss on fair value change of	衍生金融工具公平值						
derivative	變動虧損						(1,513)
Finance costs	融資成本						(65,837)
Profit before tax	除税前溢利						1,497,530

For the year ended 31 December 2017 截至2017年12月31日止年度

# 6. Segment Information (Continued) Segment revenue and results (Continued)

### **6.** 分部信息(續) 分部收入及業績(續)

		Land	Property	Property	Segment		
		development	development	leasing	total	Eliminations	Total
		土地開發	物業發展	物業租賃	分部合計	合併抵消	合計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
For the year ended	截止2016年12月31日						
31 December 2016	止年度						
Segment revenue	分部收入						
– External segment revenue	一對外分部收入	954,305	989,716	21,160	1,965,181	-	1,965,181
– Inter-segment revenue (note a)	一對內分部收入(附註a)	7,546	-	-	7,546	(7,546)	-
Consolidated revenue	綜合收入	961,851	989,716	21,160	1,972,727	(7,546)	1,965,181
Segment results	分部業績	248,417	221,898	22,480	492,795	(7,546)	485,249
Unallocated profit or loss items:	未分配利得和損失項目:						
Other income	其他收入						211,916
Other gains and losses	其他收益及虧損						330,006
Selling and marketing expenses	銷售及市場行銷開支						(23,154)
Administrative expenses	行政開支						(68,002)
Gain on fair value change of	衍生財務工具						
derivative	公平值變動收益					_	5,302
Profit before tax	除税前溢利						941,317

#### Note:

a. The amount represents intersegment sales between land development segment and property development segment. Income from sales of land plots under collaboration arrangements with the local government authority were eliminated against the cost of properties under development for sale in which these income are derived.

The accounting policies of the operating and reportable segments information are the same as the Group's accounting policies described in note 3 to these consolidated financial statements. Segment results represent the profit earned by each segment without allocation of certain items incurred for central management purpose, including certain other income, other expenses, other gains and losses, selling and marketing expenses, administrative expenses and gain (loss) on fair value change of derivative. This is the measure reported to the CODM for the purposes of resources allocation and assessment of segment performance.

#### 附註

a. 該項金額代表待售土地開發分部與物業銷售分部之前的銷售。在與政府合作安排的銷售地塊的收入與銷售物業收入產生的成本進行抵消。

經營及可報告分部資料的會計政策與綜合 財務報表附註3所描述的本集團跨級政策相 同。分部業績指未分配中央管理產生的若 干項目前各分部所賺取的利潤,包括若干 其他收入、其他支出、其他收益及虧損、 銷售及市場行銷開支、行政開支及衍生工 具公平值變動收益(虧損)。此為就資源分 配及分部表現評估而向主要經營者決策彙 報的措施。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 6. Segment Information (Continued) Segment assets and liabilities

# **6.** 分部信息(續) 分部資產和分部負債

		Land development 土地開發 RMB'000 人民幣千元	Property development 物業發展 RMB'000 人民幣千元	Property leasing 物業租賃 RMB'000 人民幣千元	Total 合計 RMB'000 人民幣千元
As at 31 December 2017 Segment assets	<b>截至2017年12月31日</b> 分部資產	6,695,990	5,375,005	1,330,051	13,401,046
Inter-segment elimination	分部間抵消				(360,260)
Unallocated assets:  Property, plant and equipment Deferred tax assets	未分配資產: 物業、廠房及設備 遞延税項資產				405,005 83,836
Prepayments and other receivables Amount due from related partie Bank balances and cash	預付及其他應收款項 s 應收關聯方款項 銀行結餘及現金				35,177 1,795 147,813
Total assets	總資產				13,714,412
Segment liabilities	分部負債	5,685,180	2,225,357	305,956	8,216,493
Inter-segment elimination	分部間抵消				(360,260)
Unallocated liabilities: Other payables Amounts due to related parties Current tax liabilities Convertible Bonds and Notes Derivative Deferred tax liabilities Borrowings	未分配負債: 其他應付款項 應付關聯方款項 流動税項負債 可轉換債券及票據 衍生財務工具 遞延税項負債 借款				8,417 295,644 428,809 661,424 59,554 81,541 15,555
Total liabilities	總負債				9,407,177

For the year ended 31 December 2017 截至2017年12月31日止年度

# 6. Segment Information (Continued) Segment assets and liabilities (Continued)

# 6. 分部信息(續)

分部資產和分部負債(續)

		Land	Property	Property	
		development	development	leasing	Total
		土地開發	物業發展	物業租賃	合計
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
As at 31 December 2016	截至2016年12月31日				
Segment assets	分部資產	4,963,140	4,126,641	1,247,768	10,337,549
	0 ->1000   15 W				(00 ( 050)
Inter-segment elimination	分部間抵消				(326,853)
Unallocated assets:	未分配資產:				
Property, plant and equipment	物業、廠房及設備				26,183
Deferred tax assets	遞延税項資產				37,419
Prepayments and other	預付及其他應收款項				
receivables					59,689
Bank balances and cash	銀行結餘及現金				1,183,835
Income tax recoverable	可收回所得税			_	8,590
Total assets	總資產				11,326,412
Segment liabilities	分部負債	3,832,202	3,051,084	-	6,883,286
Inter-segment elimination	分部間抵消				(326,853)
Unallocated liabilities:	未分配負債:				
Other payables	其他應付款項				59,751
Amounts due to related parties	應付關聯方款項				62,133
Current tax liabilities	流動税項負債				506,253
Convertible Bonds and Notes	可轉換債券及票據				652,740
Derivative	衍生財務工具				61,619
Deferred tax liabilities	近至				42,602
				-	<u> </u>
Total liabilities	總負債				7,941,531

For the year ended 31 December 2017 截至2017年12月31日止年度

# 6. Segment Information (Continued) Segment assets and liabilities (Continued)

For the purposes of assessing segment performance and allocating resources between segments:

- Other than those incurred for central management purpose, including certain property, plant and equipment, deferred tax assets, certain prepayments and other receivables, income tax recoverable and certain bank balances and cash, all other assets are allocated to segment assets; and
- Other than those incurred for central management purpose, including certain other payables, amounts due to related parties, current tax liabilities, Convertible Bonds and Notes, derivative and deferred tax liabilities, all other liabilities are allocated to segment liabilities.

### Other segment information

#### Year ended 31 December 2017

Amounts included in the measurement of segment profit or loss or segment assets

### 6. 分部信息(續)

#### 分部資產和分部負債(續)

就評估分部表現和按分部分配資源而言:

- 除就中央管理而產生的資產(包括若干物業、廠房及設備、遞延税項資產、若干預付款項及其他應收款項、可收回所得稅及若干銀行結餘及現金)外,所有其他資產分配至分部資產;及
- 除就中央管理而產生的負債(包括若 干其他應付款項、若干應付關聯方款 項、流動税項負債、可轉換債券及票 據、衍生財務工具及遞延所得税負 債)外,所有其他負債分配至分部負 債。

#### 其他分部信息

#### 截至2017年12月31日止年度

計入分部損益或分部資產計量的金額

		Land	Property	Property	Segment			
		development	development	leasing	total	Elimination	Unallocated	Consolidated
		土地開發	物業發展	物業租賃	分部總計	抵消金額	未分配	合併
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Addition to non-current assets	非流動資產的增加	9,982	279,957	2,970	292,909	-	355,857	648,766
Interests in associates	於聯營公司的權益	86,450	173,586	-	260,036	-	-	260,036
Interest in a joint venture	於合營公司的權益	59,724	-	-	59,724	-	-	59,724
Interest income	利息收入	147,774	4,720	91	152,585	(74,056)	19,719	98,248
Interest expense	利息支出							
- Charge to the profit or loss	一自損益扣除	268,611	-	-	268,611	-	65,837	334,448
<ul><li>Capitalisation</li></ul>	- 資本化	286,543	74,055	-	360,598	(74,056)	-	286,542
Gain on disposal of property,	處置物業、廠房及							
plant and equipment	設備的收益	89	-	-	89	-	12	101
Share of profits of associates	應佔聯營公司收益	2,178	3,677	-	5,855	-	-	5,855
Share of losses of a joint venture	應佔合營公司虧損	(248)	-	-	(248)	-	-	(248)
Depreciation	折舊	5,536	3,190	2,961	11,687	-	1,295	12,982
Change in fair value of investment	投資物業							
properties	公平值變動	-	-	(4,353)	(4,353)	-	-	(4,353)

For the year ended 31 December 2017 截至2017年12月31日止年度

# 6. Segment Information (Continued) Other segment information (Continued)

### Year ended 31 December 2016

Amounts included in the measurement of segment profit or loss or segment assets

# 6. 分部信息(續)

其他分部信息(續)

#### 截至2016年12月31日止年度

計入分部損益或分部資產計量的金額

		Land	Property	Property	Segment			
		development	development	leasing	total	Elimination	Unallocated	Consolidated
		土地開發	物業發展	物業租賃	分部總計	抵消金額	未分配	合併
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Addition to non-current assets	非流動資產的增加	15,203	54,066	-	69,269	-	1,203	70,472
Interests in associates	於聯營公司的權益	56,351	93,194	-	149,545	-	-	149,545
Interest in a joint venture	於合營公司的權益	59,972	-	-	59,972	-	-	59,972
Interest income	利息收入	100,666	22,680	-	123,346	(72,406)	2,896	53,836
Interest expense	利息支出							
- Charge to the profit or loss	一自損益扣除	242,463	-	-	242,463	-	-	242,463
<ul> <li>Capitalisation</li> </ul>	一資本化	215,865	72,406	-	288,271	(72,406)	-	215,865
Gain on disposal of property,	處置物業、廠房及							
plant and equipment	設備的收益	212	5	-	217	-	95	312
Gain on disposal of subsidiaries	處置附屬公司收益	-	368,618	-	368,618	-	-	368,618
Share of profits of associates	應佔聯營公司收益	1,610	13,817	-	15,427	-	-	15,427
Share of losses of a joint venture	應佔合營公司虧損	28	-	-	28	-	-	28
Depreciation	折舊	2,811	2,303	-	5,114	-	84	5,198
Change in fair value of investment	投資物業							
properties	公平值變動	-	-	3,673	3,673	-	-	3,673

For the year ended 31 December 2017 截至2017年12月31日止年度

## 6. Segment Information (Continued) Information about major customers

Revenue from customers individually contributing over 10% of the Group's revenue is as follows:

# 6. 分部信息(續)

有關主要客戶的資料

來自個別佔本集團收入10%以上的客戶的 收入如下:

## Year ended 31 December

截至12月31日止年度

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Customer A <sup>2</sup>	客戶A <sup>2</sup>	834,887	N/A不適用1
Customer B <sup>2</sup>	客戶B <sup>2</sup>	551,273	N/A不適用1
Customer C <sup>2</sup>	客戶C <sup>2</sup>	361,639	N/A不適用1
Customer D <sup>2</sup>	客戶D <sup>2</sup>	358,321	N/A不適用1
Customer E <sup>2</sup>	客戶E <sup>2</sup>	<b>N/A</b> 不適用 <sup>1</sup>	596,942
		2,106,120	596,942

#### Notes:

- The corresponding revenue did not contribute over 10% of the Group's
- Income arising from land development arrangements.

The Group's revenue from external customers by location of operations of the relevant group entities is derived solely in Mainland China. Noncurrent assets of the Group by location of assets are all located in

#### Mainland China.

7. Other Income and Expenses

#### 附註:

- 相應收入佔本集團收入10%以下。
- 土地開發項目收入。

本集團來自按有關集團實體經營地點分類 的外界客戶的收入僅來自中國內地,本集 團按資產地點分類的非流動資產則全部位 於中國內地。

### 7. 其他收入和支出

#### Year ended 31 December 截至12月31日止年度

126,968

458,171

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Other income:	其他收入:		
Interest income on bank deposits	銀行存款利息收入	44,372	24,727
Interest income on trade receivables and	貿易及其他應收款項		
other receivables	利息收入	49,545	29,109
Interest income on amounts due from a	應收一名關聯方款項的		
related party	利息收入	4,331	_
Government grants (note a)	政府補助(附註a)	5,862	90,019
Disposal of land development rights (note b)	處置土地開發權(附註b)	-	305,000
Others	其他	22,858	9,316
			murs—

For the year ended 31 December 2017 截至2017年12月31日止年度

# 7. Other Income and Expenses (Continued)

# 7. 其他收入和支出(續)

# Year ended 31 December

		截至12月31	截至12月31日止年度		
		2017	2016		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Other expenses:	其他支出:				
Donations	捐贈	(2,000)	_		
Others	其他	(234)	(355)		
		(2,234)	(355)		

#### Notes:

- The amounts mainly represented the grants from the local government authority for contributions to certain development.
- b. The amounts mainly represented the disposal of land development rights within industrial town park, where the Group has the exclusive development right.

#### 附註:

- a. 該金額主要是就多項發展作出貢獻自當地 政府部門取得的補助。
- b. 該等金額主要指出售工業園區的土地開發 權,倘本集團已擁有獨家開發權。

### 8. Other Gains and Losses

# 8. 其他收益及虧損

### Year ended 31 December

		截至12月31日止年度		
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Net gains and losses	淨收益及損失			
Exchange gains (losses), net	匯兑淨收益(損失)	43,461	(32,286)	
Gain on disposal of subsidiaries (note 39)	處置附屬公司收益(附註39)	-	368,618	
Loss on disposal of associates	處置聯營公司虧損	-	(1,375)	
Gain on disposal of property, plant and	處置物業、廠房及設備			
equipment, net	的淨收益	101	312	
Others	其他	1,062	199	
		44,624	335,468	

For the year ended 31 December 2017 截至2017年12月31日止年度

### 9. Finance Costs

#### 9. 融資成本

		Year ended 31 December			
		截至12月31日	截至12月31日止年度		
		2017	2016		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Interests on bank loans	銀行貸款的利息	(160,201)	(105,227)		
Interests on other loans	其他貸款的利息	(346,850)	(254,077)		
Interest on Convertible	可轉換債券及票據的				
bonds and notes (note 29)	利息(附註29)	(103,300)	(99,024)		
Interests on related party loans	關聯方貸款利息	(10,639)			
Total borrowing costs	借款成本總額	(620,990)	(458,328)		
Less: Amount capitalised in progress land	減:待售土地開發項目的				
development arrangements	資本化金額	212,487	143,459		
Amount capitalised in properties	待售發展中物業的				
under development for sale	資本化金額	74,055	72,406		
		(334,448)	(242,463)		

The weighted average capitalisation rate on funds borrowed generally is 8.78% (2016: 8.66%) per annum for the current year.

本年的加權平均借款資本化率大致上為每年8.78%(2016年: 8.66%)。

For the year ended 31 December 2017 截至2017年12月31日止年度

### **10. Profit Before Tax**

# 10. 除税前溢利

Profit before tax has been arrived at after charging (crediting):

除税前溢利於扣除(計入)下列各項後得出:

#### Year ended 31 December

		截至12月31日止年度		
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Directors' emoluments	董事薪酬			
(including share-based payment expenses)	(包括股份支付費用)	12,001	11,948	
Staff costs	員工成本			
Salaries, wages and other benefits	薪金、工資及其他福利	140,350	98,771	
Contribution to retirement benefits scheme	退休福利計劃供款	9,959	8,836	
Share-based payment expenses	股份支付費用	5,191	7,433	
Total staff costs	員工成本總額			
(including Directors' emoluments)	(包括董事薪酬)	167,501	126,988	
Less: Amount capitalised in progress land	減:待售土地開發項目的			
development arrangements	資本化金額	(16,614)	(12,030)	
Amount capitalised in properties under	待售發展中物業的			
development for sale	資本化金額	(3,903)	(3,663)	
		146,984	111,295	
Rental income from property leasing classified	分類為投資物業的物業租賃所得			
as investment properties	租金收入	(36,840)	(21,160)	
Less: Direct operating expenses for property	減:物業租賃直接經營開支			
leasing		19,320	17,629	
		(17,520)	(3,531)	
Cost of properties sold	已售物業成本	113,246	759,299	
Cost of land development arrangements	土地開發項目成本	836,376	579,133	
Operating lease rental expense	經營租賃租金開支	12,171	10,907	
Auditor's remuneration	核數師酬金	4,238	3,696	
Depreciation of property, plant and equipment	物業、廠房及設備折舊	12,982	5,198	

For the year ended 31 December 2017 截至2017年12月31日止年度

# 11. Emoluments of Directors, Chief Executive and the Five Highest Paid Individuals Emoluments

The emoluments paid or payable to the directors of the Company were as follows:

# **11.** 董事、主要行政人員及五位 最高薪人士的薪酬

已付或應付本公司董事的薪酬如下:

		Fees 袍金 RMB'000 人民幣千元	Salaries and other benefits 薪金與 其他福利 RMB'000 人民幣千元		Discretionary performance- related bonus 表現掛鈎 酌情花紅 RMB'000 人民幣千元	Share-based payment expense 股份支付費用 RMB'000 人民幣千元	Total 合計 RMB'000 人民幣千元
Year ended 31 December	截至2017年12月31日						
2017	止年度						
Executive directors:	執行董事:						
Wang Jianjun (Note (i))	王建軍(附註(i))	-	882	45	-	-	927
Yang Yun	楊允	-	356	32	216	476	1,080
Wang Yagang	王亞剛	-	356	32	216	476	1,080
Huang Peikun	黃培坤	-	4,000	15	2,666	476	7,157
Chen Liangqiu (Note (ii))	陳良秋(附註(ii))	-	132	7	80	-	219
Wang Wei (Note (ii))	王薇(附註(ii))	-	501	4	17	-	522
Non-executive director:	非執行董事:						
Zhao Ying	趙穎	-	250	13	-	-	263
Independent directors:	獨立董事:						
Zhang Xiaomei (Note (iii))	張曉梅(附註(iii))	216	-	-	-	-	216
Wei Yu (Note (iii))	魏宇(附註(iii))	216	-	-	-	-	216
Hsieh Yafang (Note (iii))	謝亞芳(附註(iii))	35	-	-	-	-	35
Wang Yijiang (Note (iii))	王一江(附註(iii))	35	-	-	-	-	35
Wong Wing Kuen, Albert	王永權	251	-	-	-	-	251
		753	6,477	148	3,195	1,428	12,001

For the year ended 31 December 2017 截至2017年12月31日止年度

# 11. Emoluments of Directors, Chief Executive 11. 董事、主要行政人員及五位 and the Five Highest Paid Individuals **Emoluments** (Continued)

10 November 2017.

# 最高薪人士的薪酬(續)

						Contribution			
					Salaries	to retirement	Discretionary	Share-based	
					and other	benefits	performance-	payment	
				Fees	benefits	scheme	related bonus	expense	Total
					薪金與	退休福利	表現掛鈎		
				袍金	其他福利	計劃供款	酌情花紅	股份支付費用	合計
				RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
				人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Year ende	ed 31 Dec	ember	截至2016年12月31日						
2016			止年度						
Executive of	directors:		執行董事:						
Wang Jia	anjun (Note	e (i))	王建軍(附註(i))	-	874	44	-	-	918
Yang Yu	n		楊允	-	353	32	216	572	1,173
Wang Ya	agang		王亞剛	-	353	32	216	572	1,173
Huang P	eikun		黃培坤	_	3,794	16	2,530	572	6,912
Chen Lia	angqiu (Not	:e (ii))	陳良秋(附註(ii))	-	446	15	280	-	741
Non-execu	itive direct	or:	非執行董事:						
Zhao Ying			趙穎	-	146	13	98	-	257
Independe	nt director	S:	獨立董事:						
Zhang Xi	iaomei		張曉梅	258	-	-	-	-	258
Wei Yu			魏宇	258	-	-	-	-	258
Wong W	ing Kuen, A	Albert	王永權	258	_	_	_	-	258
				774	5,966	152	3,340	1,716	11,948
Notes:	(i)	Mr Ma	ing Jianjun is also the p	rocidont (rogar	dad as shiof	[/+±+\J]	: (i)	王建軍先生亦	<b>为太</b> 公司纳卦
Notes.	(1)		ive) of the Company and				(1)	工 建 單 元 生 亦 . ( 視 作 主 要 行 政	
			also include those for ser					披露彼的薪酬	
	president.			o, do a.e			總裁提供服務所獲的		
	(ii)	Mr. Ch	hen Liangqiu has been appointed as an ex			(ii)		陳良秋先生自2016年5月17日	
	director with effect from 1	with effect from 17 May	2016 and resign	ed with effect			起被任命為執行董事,並自		
		from 17	March 2017. Ms. Wang V	Vei has been ap	pointed as an			2017年3月17日	起辭任。王薇
		executi	ve director with effect from	m 10 November	2017.			女士於2017年	
								命為執行董事。	
	(iii)		ang Xiaomei and Mr. Wei				(iii)	張曉梅女士和	
			ember 2017. Ms. Hsieh Y					2017年11月10	
		been ap	opointed as the independ	ent directors wit	th effect from			亞芳女士和王	一江於2017年

11月10日被任命為獨立董事。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 11. Emoluments of Directors, Chief Executive and the Five Highest Paid Individuals Emoluments (Continued)

The emoluments of directors of the Company shown above were mainly for their services in connection with the management of the affairs of the Company and the Group.

Bonuses are calculated based on the Group's or respective subsidiaries' performance for such financial year.

#### Five highest paid individuals

The five highest paid individuals include 3 individuals disclosed as the directors of the Company for the year ended 31 December 2017 (year ended 31 December 2016: 3 individuals). The emoluments of the remaining 2 highest paid individuals for the year ended 31 December 2017 (year ended 31 December 2016: 2 individuals) are as follows:

### **11.** 董事、主要行政人員及五位 最高薪人士的薪酬(續)

上述支付給本公司董事的薪酬主要與他們 就管理本公司及本集團的事務提供的服務 有關。

花紅按本集團或各附屬公司有關財政年度 的表現計算。

### 五位最高薪人士

截至2017年12月31日止年度,五位最高薪人士包括所披露為本公司董事的三位(截至2016年12月31日止年度:三位)人士。截至2017年12月31日止年度,其餘兩位(截至2016年12月31日止年度:兩位)最高薪人士的薪酬如下:

#### Year ended 31 December 載至12月31日止年度

		既王 [2/] 3	
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Salaries and other benefits	薪金及其他福利	680	678
Discretionary performance-related bonus	表現掛鈎酌情花紅	432	493
Share-based payment expense	股份支付費用	952	1,144
Contribution to retirement benefit scheme	退休福利計劃供款	32	31
		2,096	2,346

For the year ended 31 December 2017 截至2017年12月31日止年度

# 11. Emoluments of Directors, Chief Executive and the Five Highest Paid Individuals Emoluments (Continued)

#### Five highest paid individuals (Continued)

The number of the highest paid employees who are not the directors of the Company whose remuneration fell within the following bands is as follows:

### 11. 董事、主要行政人員及五位 最高薪人士的薪酬(續)

#### 五位最高薪人士(續)

並非本公司董事而屬下列薪酬範圍的最高 薪酬員工人數如下:

### Number of employees

員工人數

**2017** 2016

Hong Kong dollars ("HK\$") 1,000,001 to HK\$1,500,000 港幣1,000,001至1,500,000元

**2** 2

For the years ended 31 December 2017 and 2016, none of the directors of the Company nor the five highest paid individuals waived any emoluments.

Saved as disclosed above, the directors of the Company confirm that no housing or other allowances, benefits in kind, contributions to pension scheme, discretionary bonus, inducement to join the Group, compensation for loss of any office in connection with the management of the affairs of any member of the Group has been made to the five highest paid individuals during the year ended 31 December 2017(2016: nil).

截至2017年及2016年12月31日止年度,本公司董事或五位最高薪人士概無放棄收取任何薪酬。

除上述披露者外,本公司董事確認,於截至2017年12月31日止年度,概無向五位最高薪人士支付房屋或其他津貼、實物利益、退休金計劃供款、酌情花紅、作為加入本集團的誘因或就退任本集團任何成員公司事務管理的任何職位的賠償(2016年:無)。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 12. Income Tax Expense

#### 12. 所得税開支

Year ended 31 December
截至12月31日止年度

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Current tax:	當期税項:		
– PRC enterprise income tax	- 中國企業所得税	(415,415)	(283,827)
– Land appreciation tax	一土地增值税	(3,364)	(32,612)
– (Under) over provision for prior year	-以前年度(撥備不足)超額		
	撥備	(5,395)	942
		(424,174)	(315,497)
Deferred tax (note 20)	遞延税項(附註20)	7,478	42,552
		(416,696)	(272,945)

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit generated in Hong Kong for the year ended 31 December 2017 (2016: 16.5%). No provision for Hong Kong Profits Tax has been made in the consolidated financial statements as the Group's subsidiaries in Hong Kong had no assessable profit.

Certain subsidiaries of the Group, Langfang VAST Urban Development Co., Ltd.("Langfang VAST"), Langfang Hongsheng Real Estate Development Co., Ltd.("Langfang Hongsheng") and Langfang Yonglun Property Development Co., Ltd.("Langfang Yonglun"), were subject to the enterprise income tax of Mainland China at a tax rate of 25% on a verification collection basis at deemed profit which represents 10% or 15% of its revenue after adjusting the non-deductible subsidies paid to customers (enterprises establishing their businesses in Longhe Park) prior to 1 January 2014 in accordance with authorised tax valuation method (核定徵收) approved by local tax bureau pursuant to the applicable PRC tax regulations (the "Deemed Profit Basis"). From 1 January 2014, the three subsidiaries of the Group mentioned above no longer enjoyed the tax benefit of the authorised tax valuation method. Certain income tax calculated on Deemed Profit Basis of unrealised profit earned in prior years was realised in 2016 and 2017.

The enterprise income tax rate for subsidiaries of the Group located in Mainland China was 25% for the year ended 31 December 2017 (2016: 25%).

截至2017年12月31日止年度,香港利得税 按香港產生的估計應課税溢利的16.5%計算 (2016年:16.5%)。由於本集團於香港的附 屬公司並無應課税溢利,因此綜合財務報 表內沒有就香港利得稅作出撥備。

根據中國適用税規,本集團若干附屬公司廊坊市宏泰產業市鎮投資有限公司(「廊坊宏泰」)、廊坊市宏盛房地產發展有限公司(「廊坊宏盛」)及廊坊市永侖房地產開發中限公司(「廊坊永侖」)須按核定徵收基準,以地方税務局批准的核定徵收税項,按認定溢利(即2014年1月1日前經支付予龍河部整後的10%或15%收入)按25%税率繳納中國內地的企業所得稅。從2014年1月1日,上述三間本集團的附屬公司不再享有態取的未實現溢利的認定溢利基準計算的所得稅在2016年和2017年實現。

截至2017年12月31日止年度,本集團位於中國內地的附屬公司的企業所得稅稅率為25%(2016年:25%)。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 12. Income Tax Expense (Continued)

According to the requirements of the Provisional Regulations of the PRC on Land Appreciation Tax ("LAT") (中華人民共和國土地增值税暫行條例) effective from 1 January 1994, and the Detailed Implementation Rules on the Provisional Regulations of the PRC on LAT (中華人民共和國土地增值税暫行條例實施細則) effective from 27 January 1995, all income from the sale or transfer of state-owned land use rights and buildings in of the Group (being the proceeds of sales of properties less deductible expenditures including borrowing costs and property development expenditures) is subject to LAT at progressive rates ranging from 30% to 60% of the appreciation of land value with an exemption provided for property sales of ordinary residential properties (普通標準住宅) if their appreciation values do not exceed 20% of the sum of the total deductible items.

The tax charge can be reconciled to profit before tax as follows:

#### 12. 所得税開支(續)

根據1994年1月1日起生效的《中華人民共和國土地增值税暫行條例》和1995年1月27日起生效的《中華人民共和國土地增值税暫行條例實施細則》的規定,除了增值額沒有超過可抵扣項目總額20%的普通標準住宅的物業買賣,所有出售或轉讓本集團的國有土地使用權及房屋的收入(出售物業所得款項減去借款費用和物業開發支出等可抵扣費用)需要按土地增值的30%至60%累進税率缴納土地增值税。

税項支出可與除税前溢利對賬如下:

#### Year ended 31 December 截至12月31日止年度

		2017 RMB'000 人民幣千元	2016 RMB'000 人民幣千元
Profit before tax	除税前溢利	1,497,530	941,317
Tax at PRC enterprise income tax rate of 25%	按中國企業所得税25%	(27.4.202)	(025 200)
Effect on December Due (i. Decimber)	計算的税項	(374,383)	(235,329)
Effect on Deemed Profit Basis of enterprise	企業所得税對認定溢利基準	247	0.220
income tax (note)	的影響(附註)	346	8,320
Tax effect of expenses not deductible for tax purpose	不可扣税開支的税務影響	(3,451)	(14 072)
Tax effect of tax losses not recognised as	不可確認為遞延税項資產的	(3,451)	(16,873)
deferred tax assets	税項虧損的税務影響	(13,279)	(9,395)
Utilisation of deductible temporary	動用過往未確認為遞延税項	(13,277)	(7,575)
difference previously not recognised as	資產的可抵扣暫時差額		
deferred tax assets	文(王4)、11公14日 44 (工 K	6,476	_
Tax effect of share of profits of associates	應佔聯營公司溢利的税務影響	1,464	3,856
Tax effect of share of losses of a joint venture	應佔一間合營公司虧損的稅務	.,	5,555
	影響	(62)	(7)
Effect of tax free policy of Cayman Islands	開曼群島免税政策影響	4,960	_
Tax effect of planned dividend distribution	中國內地計劃股息分派的		
out of Mainland China	税務影響	(30,081)	_
LAT	土地增值税	(3,364)	(32,612)
Tax effect of LAT	土地增值税的税務影響	841	8,153
(Under) over provision for prior year	過往年度(撥備不足)超額撥備	(5,395)	942
Others	其他	(768)	_
	4		
Income tax expense	所得税開支	(416,696)	(272,945)

Note: Amounts represent income tax calculated on Deemed Profit Basis of unrealised profit earned in prior years realised in 2016 and 2017.

附註:該等金額指所得税乃按於2016年及2017年 變現過往年度賺取未變現利潤視作利潤基 準計算。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 13. Dividend

A final dividend of HK\$0.25 per share in respect of the year ended 31 December 2017 amounting to HK\$409,410,250 in aggregate has been proposed by the directors of the Company and is subject to the approval by the shareholders in the forthcoming annual general meeting. The dividend in respect of the year ended 31 December 2017 will be paid out from the Company's share premium. In the opinion of the directors of the Company, such distribution is in compliance with the Articles of Association adopted by the Company and also the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

During the reporting period, a final dividend of HK\$0.12 per share in respect of the year ended 31 December 2016 amounting to HK\$196,516,920 in aggregate (equivalents to RMB170,099,000) was declared and paid out from the Company's share premium.

# 14. Earnings Per Share

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

#### 13. 股息

截至2017年12月31日止年度的末期股息是每股港幣0.25元,總計港幣409,410,250元,該項提議由本公司董事提出並須在即將召開的股東週年大會上由股東批准。截至2017年12月31日止年度的股息將從本公司的股本溢價支出。依據本公司董事的意見,這種分派符合本公司採納的組織章程細則以及開曼群島公司法第22章(1961年的法條3,經綜合和修改)。

在報告期間,截至2016年12月31日止年度的末期股息每股港幣0.12元,總計港幣196,516,920元(折合人民幣170,099,000元),已作宣派及從本公司股本溢價中支付。

### 14. 每股盈利

本公司擁有人應佔每股基本及攤薄盈利收 益是基於以下數據計算的:

#### Year ended 31 December 截至12月31日止年度

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Earnings	盈利		
Profit for the year attributable to owners	就每股基本盈利而言		
of the Company for the purpose	本公司擁有人應佔		
of basic earnings per share	年內溢利	1,081,809	668,986
Adjustment to the profit for the year attributable	就每股攤薄盈利而言		
to owners of the Company for the purpose of	本公司擁有人應佔		
diluted earnings per share	年內溢利的調整		
- impact of Convertible bonds issued	-本公司所發行可轉換債券		
by the Company	的影響	8,658	_
Profit for the year attributable to owners of	就每股攤薄盈利而言本公司		
the Company for the purpose of diluted	擁有人應佔年內溢利		
earnings per share		1,090,467	668,986

For the year ended 31 December 2017 截至2017年12月31日止年度

# 14. Earnings Per Share (Continued) Number of shares

# **14.** 每股盈利(續) 股數

### Year ended 31 December 截至12月31日止年度

	m = 12/10	1.5 - 1.00
	2017	2016
	RMB'000	RMB'000
	人民幣千元	人民幣千元
Weighted average number of ordinary shares 就每股	盈利而言的	
for the purposes of earnings per share 普通	股加權平均數 1,637,641	1,637,641
Effect of dilutive potential ordinary shares: 潛在可	攤薄普通股的影響:	
- Convertible bonds - 可	轉換債券 135,965	_
Weighted average number of ordinary shares for 就每股	攤薄盈利而言的	
the purpose of diluted earnings per share 普通	股加權平均數 1,773,606	1,637,641

The profit attributable to owners of the Company and the number of ordinary shares for the purposes of calculating basic earnings per share and diluted earnings per share for the year ended 31 December 2017 had been adjusted assuming that the conversion of the convertible bonds has been effective from 1 January 2017.

No diluted earnings per share is presented for the year ended 31 December 2016 as there was no potential adjustment for profit and ordinary shares in issue.

The computation of the diluted earnings per share for the years ended 31 December 2017 and 2016 does not assume the exercise the share options issued by the Company because the exercise price of those options was higher than the average market price for shares for both years.

就計算截至2017年12月31日止年度每股基本盈利及每股攤薄盈利而言的本公司擁有人應佔溢利及普通股數目,已就假設可轉換債券轉換由2017年1月1日起生效而作出調整。

由於溢利及已發行普通股並無潛在調整,因此並無就截至2016年12月31日止年度呈列每股攤薄盈利。

計算截至2017年及2016年12月31日止年度的每股攤薄盈利並無假設本公司發行的股份期權獲行使,原因為該等股份期權行使價均高於該兩個年度的平均股份市場價格。

For the year ended 31 December 2017 截至2017年12月31日止年度

# **15. Property, Plant and Equipment**

# 15. 物業、廠房及設備

		Leasehold		Furniture,	
		land and	Motor	fittings and	
		buildings	vehicles	equipment	Total
		租賃土地及		家具、裝置	
		建築物	汽車	及設備	總計
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Cost	成本				
At 1 January 2016	於2016年1月1日	34,255	6,830	9,776	50,861
Additions	添置	47,321	18,118	5,033	70,472
Disposals	出售	(991)	(1,478)	(51)	(2,520)
Transfer to investment properties	轉為投資物業	(31,316)	-	-	(31,316)
At 31 December 2016	於2016年12月31日	49,269	23,470	14,758	87,497
Additions	添置	635,720	7,083	5,963	648,766
Disposals	出售	_	(379)	(2,314)	(2,693)
At 31 December 2017	於2017年12月31日	684,989	30,174	18,407	733,570
Depreciation	折舊				
At 1 January 2016	於2016年1月1日	(10,144)	(3,283)	(6,719)	(20,146)
Provided for the year	年內撥備	(604)	(2,577)	(2,017)	(5,198)
Eliminated on disposals	出售時對銷	228	1,150	50	1,428
Eliminated on transfer to	轉為投資				
investment properties	物業時對銷	7,998	-	-	7,998
At 31 December 2016	於2016年12月31日	(2,522)	(4,710)	(8,686)	(15,918)
Provided for the year	年內撥備	(2,353)	(5,287)	(5,342)	(12,982)
Eliminated on disposals	出售時對銷	-	324	1,959	2,283
At 31 December 2017	於2017年12月31日	(4,875)	(9,673)	(12,069)	(26,617)
Carrying amount	賬面值				
At 31 December 2017	於2017年12月31日	680,114	20,501	6,338	706,953
			.,	•	., .,
At 31 December 2016	於2016年12月31日	46,747	18,760	6,072	71,579

For the year ended 31 December 2017 截至2017年12月31日止年度

### 15. Property, Plant and Equipment (Continued)

The above items of property, plant and equipment are depreciated on a straight-line basis, taking into account their residual value, at the following rates per annum:

Leasehold land and buildings	4.75%-4.85%
Motor vehicles	19%-19.4%
Furniture, fittings and equipment	19%-19.4%

As at 31 December 2017, the Group's property, plant and equipment with a carrying amount of approximately RMB44,452,000 (31 December 2016: RMB46,747,000) were pledged to a bank to secure certain mortgage loan to the Group, details of which are set out in note 28(a).

### 15. 物業、廠房及設備(續)

上述物業、廠房及設備項目於計及其剩餘價值後以直綫法按以下每年比率折舊:

租賃土地及建築物	4.75%-4.85%
汽車	19%-19.4%
家具、裝置及設備	19%-19.4%

於2017年12月31日,本集團賬面值約人民幣44,452,000元(2016年12月31日:人民幣46,747,000元)的物業、廠房及設備被質押予銀行,以取得本集團的若干按揭貸款,詳情載於附註28(a)。

## **16. Investment Properties**

### 16. 投資物業

		Completed investment properties 已落成 投資物業	Investment properties under development 發展中 投資物業	Total總計
		RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元
Fair value	公平值			
At 1 January 2016	於2016年1月1日	802,800	140,000	942,800
Additions	增加	_	243,795	243,795
Transfer from property,	由物業、廠房及設備轉入			
plant and equipment		57,500	_	57,500
Transfer	轉入	235,832	(235,832)	_
Increase in fair value	公平值增加			
– Unrealised gain (loss)	-未變現收益(損失)	8,936	(5,263)	3,673
At 31 December 2016	於2016年12月31日	1,105,068	142,700	1,247,768
Additions	增加	15,669	1,887	17,556
Transfer to properties under	轉到待售發展中物業			
development for sale		(86,000)	_	(86,000)
Decrease in fair value	公平值減少			
– Unrealised (loss) gain	一未變現(損失)收益	(5,066)	713	(4,353)
At 31 December 2017	於2017年12月31日	1,029,671	145,300	1,174,971

For the year ended 31 December 2017 截至2017年12月31日止年度

### **16. Investment Properties** (Continued)

All of the Group's property interests held under operating leases to earn rentals are measured using the fair value model, and are classified and accounted for as investment properties.

The fair values of the Group's investment properties were arrived at on the basis of a valuation carried out at the end of respective reporting periods by Savills Valuation and Professional Services Limited ("Savills Valuation"), an independent qualified professional valuer not connected with the Group.

In measuring the fair value of the properties, the highest and best use of the properties is their current use.

As at 31 December 2017, the Group's investment properties with carrying amount of approximately RMB85,600,000 (31 December 2016: RMB208,100,000) were pledged to banks to secure certain banking facilities granted to the Group, details of which are set out in note 28(a).

As at 31 December 2017, the Group's investment properties with a carrying amount of approximately RMB250,000,000 (31 December 2016: RMB565,700,000) were pledged to certain trust fund companies to secure loans of RMB175,000,000 (31 December 2016: RMB450,000,000) obtained from certain trust fund companies, details of which are set out in note 28(b)(i).

As at 31 December 2017, the Group's investment properties with a carrying amount of approximately RMB55,700,000 (31 December 2016: RMB58,100,000) were pledged to a third party company to secure certain other loan of RMB219,000,000 (31 December 2016: RMB369,000,000) to the Group, details of which are set out in note 28(b) (ii).

#### 16. 投資物業(續)

本集團名下持有的全部經營租賃以賺取租金之物業權益使用公平值模式計量,並且 分類和列賬為投資物業。

本集團投資物業的公平值按各報告期間結束時第一太平戴維斯估值及專業顧問有限公司(「第一太平戴維斯估值」)作出的估值計算。估值師為與本集團概無關聯的獨立合資格的專業評估值師。

於計量物業公平值時,物業的最好及最佳 用途為目前用途。

於2017年12月31日,本集團賬面價值約人 民幣85,600,000元(2016年12月31日:人民 幣208,100,000元)的投資物業已質押予銀 行,以作為本集團獲授若干銀行融資的抵 押,詳情載於附註28(a)。

於2017年12月31日,本集團賬面價值約人民幣250,000,000元(2016年12月31日:人民幣565,700,000元)的投資物業已抵押予若干信托基金公司,以作為向若干信托基金公司取得貸款人民幣175,000,000元(2016年12月31日:人民幣450,000,000元)的抵押,其中詳情載於附註28(b)(i)。

於2017年12月31日,本集團賬面價值約人民幣55,700,000元(2016年12月31日:人民幣58,100,000元)的投資物業已質押予一名第三方公司,以作為向該第三方公司取得人民幣219,000,000元(2016年12月31日:人民幣369,000,000元)若干其他貸款的抵押,詳情載於附註28(b)(ii)。

For the year ended 31 December 2017 截至2017年12月31日止年度

# **16. Investment Properties** (Continued)

The following table gives information about how the fair values of these investment properties are determined (in particular, the valuation techniques and inputs used), as well as the fair value hierarchy into which the fair value measurements are categorised based on the degree to which the inputs to the fair value measurements is observable.

### 16. 投資物業(續)

下表載列該等投資物業公平值如何確定(特別是所採用估值技術及輸入數據)的資料, 以及根據公平值計量輸入數據的可觀察程度將公平值計量分級的公平值等級。

#### At 31 December 2017

#### 於2017年12月31日

Investment properties held by the Group 本集團持有投資物業	Fair value hierarchy 公平值等級	Valuation technique(s) and key input(s) 估值技術及主要輸入數據	Significant unobservable input(s) 重大不可觀察輸入數據	Relationship of unobservable inputs to fair value 不可觀察輸入數據與公平值的關係
Investment properties-Completed 投資物業-已竣工	Level 3 第三級	Income capitalisation method (term and reversionary approach) 收入資本化法(年期及歸還法)	Term yield, taking into account of yield generated from comparable properties and adjustment to reflect the certainty of term income secured and to be received, of range from 3.5% to 5.0%. 定期收益,計及可供比較物業產生的收益及為反映確切已取得及即將收取的定期收入而作出的調整,介乎3.5%至5.0%。	A slight increase in the term yield used would result in a significant decrease in the fair value measurement of the investment properties, and vice versa.  倘所採用定期收益稍升,則會導致投資物業公平值計量大幅下跌,反之亦然。
		The key inputs are (1) Term yield; (2) Reversionary yield; and (3) Market unit rent of individual unit 主要輸入數據為 (1) 定期收益;	Reversionary yield, taking into account annual unit market rental income and unit market value of the comparable properties, of range from 4.0% to 5.5%. 歸還收益,計及可供比較物業的年度單位市場租金收入及單位市值,介乎4.0%至5.5%。	A slight increase in the reversionary yield used would result in a significant decrease in the fair value measurement of the investment properties and vice versa. 倘所採用歸還收益稍升·則會導致投資物業公平值計量大幅下跌,反之亦然。
		(2) 歸還收益:及 (3) 個別單位的市場單位 租金	Market unit rent, using direct market comparable and taking into account of time, location and other individual factors such as size and quantum of properties, of range from RMB0.58/sq.m./day to RMB2.2/sq.m./day. 市場單位租金,採用直接市場可供比較項目及計及時間、地點和其他個別因素,例如物業大小及質量,介乎每日每平方米人民幣0.58元至每日每平方米人民幣2.2元。	A slight increase in the market unit rent used would result in a significant increase in the fair value measurement of the investment properties and vice versa.   倘所採用市場單位租金稍升,則會導致投資物業公平值計量大幅上升,反之亦然。
Investment properties – held for/under development 投資物業 — 持作建設 / 在建中	Level 3 第三級	Direct comparison method The key input is: (1) Site unit rate 直接比較法 主要輸入數據為: (1) 用地單位價格	Accommodation value, using direct market comparable and taking into account of time, location and individual factors such as size and quantum of properties, of range from RMB530/sq.m to RMB1,075/sq.m. 樓面地價,採用直接市場可供比較項目及計及時間、地點及個別因素,例如物業大小及質量,介乎每平方米人民幣500元至每平方米人民幣50万元。	An increase in the accommodation value used would result in an increase in the fair value measurement of the investment properties, and vice versa. 倘所採用樓面地價上升,則會導致投資物業公平值計量上升,反之亦然。

For the year ended 31 December 2017 截至2017年12月31日止年度

# **16. Investment Properties** (Continued)

16. 投資物業(續)

At 31 December 2016

於2016年12月31日

Investment properties held by the Group 本集團持有投資物業	Fair value hierarchy 公平值等級	Valuation technique(s) and key input(s) 估值技術及主要輸入數據	Significant unobservable input(s) 重大不可觀察輸入數據	Relationship of unobservable inputs to fair value 不可觀察輸入數據與公平值的關係
Investment properties-Completed 投資物業-已竣工	Level 3 第三級	Income capitalisation method (term and reversionary approach) 收入資本化法(年期及歸還法)	Term yield, taking into account of yield generated from comparable properties and adjustment to reflect the certainty of term income secured and to be received, of range from 3.5% to 5.0%. 定期收益、計及可供比較物業產生的收益及為反映確切已取得及即將收取的定期收入而作出的調整,介乎3.5%至5.0%。	A slight increase in the term yield used would result in a significant decrease in the fair value measurement of the investment properties, and vice versa.  倘所採用定期收益稍升,則會導致投資物業公平值計量大幅下跌,反之亦然。
		The key inputs are (1) Term yield; (2) Reversionary yield; and (3) Market unit rent of individual unit 主要輸入數據為 (1) 定期收益; (2) 歸還收益;及 (3) 個別單位的市場單位 租金	Reversionary yield, taking into account annual unit market rental income and unit market value of the comparable properties, of range from 4.0% to 4.5% 歸還收益,計及可供比較物業的年度單位市場租金收入及單位市值,介乎4.0%至4.5%。  Market unit rent, using direct market comparable and taking into account of time, location and other individual factors such as size and quantum of properties, of range from RMB0.55/sq.m./day to RMB1.98/sq.m./day. 市場單位租金,採用直接市場可供比較項目及計及時間、地點和其他個別因素,例如物業大小及質量,介乎每日每平方米人民幣0.55元至每日每平方米人民幣1.98元。	A slight increase in the reversionary yield used would result in a significant decrease in the fair value measurement of the investment properties and vice versa.  倘所採用歸還收益稍升,則會導致投資物業公平值計量大幅下跌,反之亦然。  A slight increase in the market unit rent used would result in a significant increase in the fair value measurement of the investment properties and vice versa.  倘所採用市場單位租金稍升,則會導致投資物業公平值計量大幅上升,反之亦然。
Investment properties – held for/under development 投資物業 – 持作建設 / 在建中	Level 3 第三級	Direct comparison method The key input is: (1) Site unit rate 直接比較法 主要輸入數據為: (1) 用地單位價格	Accommodation value, using direct market comparable and taking into account of time, location and individual factors such as size and quantum of properties of range from RMB523/sq.m to RMB1,015/sq.m. 樓面地價,採用直接市場可供比較項目及計及時間,地點及個別因素,例如物業大小及質量,介乎每平方米人民幣523元至每平方米人民幣1,015元。	An increase in the accommodation value used would result in an increase in the fair value measurement of the investment properties, and vice versa. 倘所採用樓區地價上升,則會導致投資物業公平值計量上升,反之亦然。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### **16. Investment Properties** (Continued)

#### Fair value measurements and valuation processes

In estimating the fair value of the Group's investment properties, the Group uses market-observable data to the extent it is available. Where Level 1 inputs are not available, the Group engages an independent qualified professional valuer to perform the valuation of the Group's investment properties. At the end of each reporting period, management of the Group worked closely with the independent qualified professional valuer to establish and determine the appropriate valuation techniques and inputs for Level 2 and Level 3 fair value measurements. The Group will first consider and adopt Level 2 inputs where inputs can be derived from observable quoted prices in the active market. When Level 2 inputs are not available, the Group will adopt valuation techniques that include Level 3 inputs. Where there is a material change in the fair value of the assets, the causes of the fluctuations will be reported to management of the Group.

There were no transfers into or out of Level 3 during the years.

#### 17. Interests in Associates

### 16. 投資物業(續)

#### 公平值計量及估值過程

年內,並無轉入或轉出第三層級。

#### 17. 於聯營公司的權益

At 31 December

		於12月31日	
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Cost of investments in associates – unlisted	聯營公司的投資成本-非上市	236,256	131,620
Share of post-acquisition profits	應佔收購後溢利扣除已收股息		
net of dividends received		36,617	30,762
Impairment loss (note a)	減值虧損(附註a)	(12,837)	(12,837)
		260,036	149,545

Note:

During the year ended 31 December 2010, as requested by other equity holders of Huayuan and agreed by the Group, Langfang VAST unilaterally made additional cash contribution to Huayuan as further capital injection into Huayuan amounting to RMB19,750,000 with shareholding interest in Huayuan unchanged. An impairment loss amounting to RMB12,837,000 was recognised by the Group based on an estimation of the recoverable amount of the Group's interest in Huayuan during the year ended 31 December 2010. 附註:

a. 截至2010年12月31日止年度,應華源其他 股權持有人的要求及本集團同意,廊坊宏 泰單方面以現金的方式向華源額外注資人 民幣19,750,000元同時,華源的股權並無 變更。本集團在截至2010年12月31日止年 度基於本集團於華源的權益的可收回金額 估計確認人民幣12,837,000元的減值損失。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 17. Interests in Associates (Continued)

As of the end of the reporting period, the Group has the following associates:

# 17. 對聯營公司的權益(續)

截至報告期間結束時,本集團有以下聯營 公司:

Name of company 公司名稱	Place and date of establishment/acquisition 成立/收購地點及日期	Issued and fully paid/ registered capital 已發行及繳足/註冊資本	Equity inter attributable to th 本集團應佔和 At 31 Decen 於12月31	ne Group 重益 nber	Principal activities 主要業務
			2017	2016	
			%	%	
Langfang Huayuan Shengshi Heating	Mainland China	RMB117,000,000	35	35	Heat energy generation
Co., Ltd. ("Huayuan") (note i)	21 August 2007	(Paid-up registered capital)			熱能發電
廊坊市華源盛世熱力有限公司	中國內地	人民幣117,000,000元			
(「華源」)(附註i)	2007年8月21日	(繳足註冊資本)			
Langfang Kaihong Furniture Mart	Mainland China	RMB100,000,000	30	30	Property leasing and property
Co., Ltd. ("Kaihong") (note i)	10 December 2010	(Paid-up registered capital)			development
廊坊市凱宏家居廣場有限公司	中國內地	人民幣100,000,000元			物業租賃和物業發展
(「凱宏」)(附註i)	2010年12月10日	(繳足註冊資本)			
Langfang Shengshi Zhiye Real Estates	Mainland China	RMB10,000,000	20	_	Property development
Development Co. Ltd.	10 May 2017	(Paid-up registered capital)			物業發展
("Shengshi Zhiye") (note i)	中國內地	人民幣10,000,000元			1737(3/12)
廊坊市盛世置業房地產開發有限公司	2017年5月10日	(繳足註冊資本)			
(「盛世置業」)(附註i)	2017   07] 10 H	(机化比川 其个)			
Central Technology Development(Beijing)	Mainland China	RMB100,000,000	30	_	Technology development
Co. Ltd. ("CTD Beijing") (note i)	27 July 2017	(Paid-up registered capital)			科技發展
中電數港科技開發(北京)有限公司	中國內地	人民幣100,000,000元			
(「中電數港北京」)(附註i)	2017年7月27日	(繳足註冊資本)			
Wuhan Aviclub Real Estate Development	Mainland China	RMB36,917,100	30	_	Property development
Co. Ltd. ("Wuhan Aviclub") (note i)	17 May 2017	(Paid-up registered capital)			物業發展
武漢愛飛客航空綜合體發展有限公司	中國內地	人民幣36,917,100元			1/2/X 1X 1X
(「武漢愛飛客」)(附註i)	2017年5月17日	(繳足註冊資本)			
Sinosteel Metals & Resources Co. Ltd.	Mainland China	RMB100,000,000	46		Trade business
("Sinomerco") (note i)	1 December 2017	(Paid-up registered capital)	40	_	貿易業務
中鋼冶金資源有限公司	中國內地	人民幣100,000,000元			只勿木切
「「中鋼冶金」)(附註i)	2017年12月1日	(繳足註冊資本)			

Note: 附註:

i. English name for identification only.

i. 英文名稱僅供識別。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 17. Interests in Associates (Continued)

Summarised financial information in respect of the Group's material associates is set out below. The summarised financial information below represents amounts shown in the associates' financial statements prepared in accordance with IFRSs for equity accounting purpose.

### Huayuan

### 17. 對聯營公司的權益(續)

有關本集團的主要聯營公司的財務資料概 述如下。以下財務資料概述指聯營公司根 據國際財務報告準則就權益會計而編製的 財務報表中所示金額。

#### 華源

		At 31 December	
		於12月3	1日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Current assets	流動資產	103,850	115,676
Non-current assets	非流動資產	370,641	313,272
Current liabilities	流動負債	(91,155)	(128,920)
Non-current liabilities	非流動負債	(216,107)	(139,023)
Net assets	淨資產	167,229	161,005

#### Year ended 31 December

截至12月31日止年度

		<b>二二八〇</b> 1月五十尺	
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Total revenue	總收入	99,123	91,020
Total comprehensive income for the year	本年全面收益總額	6,224	4,599
Group's share of profit of the associate	集團應佔聯營公司收益	2,178	1,610
Dividends received from the associate	收取聯營公司股息	_	_

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 17. Interests in Associates (Continued)

#### **Huayuan** (Continued)

Reconciliation of the above summarised financial information to the carrying amount of the interest in Huayuan recognised in these consolidated financial statements:

### 17. 對聯營公司的權益(續)

華源(續)

上述財務資料概述與該等綜合財務報表內確認於華源的權益賬面值對賬如下:

		At 31 December	
		於12月	31日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Net assets of Huayuan	華源的淨資產	167,229	161,005
Proportion of the Group's ownership	本集團於華源的擁有權		
interest in Huayuan	權益比例	35%	35%
Carrying amount of the Group's	本集團於華源的		
interest in Huayuan	權益的賬面價值	58,530	56,352

Kaihong 凱宏

		At 31 December 於12月31日	
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Current assets	流動資產	236,140	44,782
Non-current assets	非流動資產	560,032	559,476
Current liabilities	流動負債	(239,739)	(293,613)
Non-current liabilities	非流動負債	(224,000)	
Not coope	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	220 422	240 (45
Net assets	淨資產	332,433	310,645

#### Year ended 31 December 截至12月31日止年度 2017 2016 RMB'000 RMB'000 人民幣千元 人民幣千元 Total revenue 總收入 63,773 61,254 Total comprehensive income for the year 本年全面收益總額 21,788 46,058 Group's share of profit of the associate 集團應佔聯營公司溢利 6,537 13,817 Dividends received from the associate 收取聯營公司股息

For the year ended 31 December 2017 截至2017年12月31日止年度

# 17. Interests in Associates (Continued)

#### Kaihong (Continued)

Reconciliation of the above summarised financial information to the carrying amount of the interest in Kaihong recognised in these consolidated financial statements:

# 17. 對聯營公司的權益(續)

#### 凱宏(續)

上並財務資料概述與該等綜合財務報表內確認於凱宏的權益賬面值對賬如下:

		At 31 December	
		於 <b>12</b> 月	31日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Net assets of Kaihong	凱宏的淨資產	332,433	310,645
Proportion of the Group's ownership	本集團於凱宏的擁有權		
interest in Kaihong	權益比例	30%	30%
Carrying amount of the Group's	本集團於凱宏的		
interest in Kaihong	權益的賬面價值	99,730	93,193

### **Shengshi Zhiye**

盛世置業

		At
		31 December
		2017
		於2017年
		12月31日
		RMB'000
		人民幣千元
Current assets	流動資產	813,104
Non-current assets	非流動資產	1,560
Current liabilities	流動負債	(809,071)
Non-current liabilities	非流動負債	-
Net assets	資產淨值	5,593

For the year ended 31 December 2017 截至2017年12月31日止年度

# 17. Interests in Associates (Continued)

Shengshi Zhiye (Continued)

# 17. 對聯營公司的權益(續)

盛世置業(續)

From the date of establishment to 31 December 2017 由成立日期至 2017年12月31日 RMB'000 人民幣千元

2017

		人民市「九
Revenue	收益	-
Total comprehensive expense for the period	期內全面損失總額	(4,407)
Group's share of loss of the associate	集團分佔聯營公司虧損	(881)

Reconciliation of the above summarised financial information to the carrying amount of the interest in Shengshi Zhiye recognised in these consolidated financial statements:

上述財務資料概述與該等綜合財務報表內確認於盛世置業的權益賬面值對賬如下:

		2017
		RMB'000
		人民幣千元
Net assets of the associate	聯營公司資產淨值	5,593
Proportion of the Group's ownership interest	本集團於盛世置業的擁有權	
in Shengshi Zhiye	權益比例	20%
Carrying amount of the Group's interest in Shengshi Zhiye	本集團於盛世置業的權益的賬面值	1,119

For the year ended 31 December 2017 截至2017年12月31日止年度

# 17. Interests in Associates (Continued)

#### Sinomerco

On 30 September 2017, Langfang VAST and Langfang Qingcheng Environmental Protection Technology Co., Ltd ("Qingcheng Environmental"), a wholly owned subsidiary of the Group, entered into several agreements ("2017 JV Agreements") with Guangxi Haitong Investment Co., Ltd, Hebei Puyang International Trade Co., Ltd, Shanghai Fankuang Trade Co., Ltd, and Hu Yiyong (collectively refer to as the "Sellers") for the acquisition of 46% of shares of the total equity of Sinomerco previously owned by the Sellers. The principal activity of Sinomerco is trading of metallic mineral products and raw materials. Upon acquisition, Sinomerco is owned as to 31% by Langfang VAST, 15% by Qingcheng Environmental, 34% by Sinosteel Corporation ("Sinosteel") and 20% by Chen Hua. According to the revised Articles of Association of Sinomerco, over half of the approvals by the directors of Sinomerco are required for decisions on directing the relevant activities of Sinomerco. In the opinion of the directors of the Company, the Group's interest in Sinomerco is accounted for as an associate

### 17. 對聯營公司的權益(續)

#### 中鋼冶金

於2017年9月30日,廊坊宏泰及本集團全資附屬公司廊坊市清城環保科技有限公司(「清城環保」)與廣西海通投資集團有限公司、河北普陽國際貿易有限公司、上海泛礦貿易有限公司及胡義勇(統稱為「賣方」)訂立數項協議(「2017年合營協議」),內容有關收購以往由賣方持有的中鋼冶金權益總額46%股份。中鋼冶金主要從事買賣金屬礦產品和原材料。於收購後,中鋼冶金由廊坊宏泰集團公司(「中鋼」)持有34%及陳華持有20%。根據中鋼冶金的經修訂組織章程細則,就中鋼冶金相關活動進行決策須獲過半數董事批准。本公司董事認為,本集團於中鋼冶金的權益可入賬列作聯營公司。

Group's interest in smornerco is accounte	d for as an associate.	
		At
		31 December
		2017
		於2017年
		12月31日
		RMB'000
		人民幣千元
Current assets	流動資產	118,134
Non-current assets	非流動資產	54,626
Current liabilities	流動負債	(63,021)
Non-current liabilities	非流動負債	-
Net assets	資產淨值	109,739

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 17. Interests in Associates (Continued)

Sinomerco (Continued)

### 17. 對聯營公司的權益(續)

中鋼冶金(續)

From the date of acquisition to 31 December 2017 由收購日期至 2017年12月31日 RMB'000 人民幣千元

2017

Revenue	收益	-
Total comprehensive profits attributable to owners of Sinomerco	中鋼冶金擁有人 應佔全面溢利總額	_
Group's share of profits of the associate	集團分佔聯營公司溢利	-

Reconciliation of the above summarised financial information to the carrying amount of the interest in Sinomerco recognised in these consolidated financial statements:

上述財務資料概述與該等綜合財務報表內確認於中鋼冶金的權益賬面值對賬如下:

RMB'000 人民幣千元 Net assets of the associate 聯營公司資產淨值 109,739 Non-controlling interests of Sinomerco's subsidiaries 中鋼冶金附屬公司的非控股權益 (1,994)107,745 Proportion of the Group's ownership interest in Sinomerco 本集團於中鋼冶金的擁有權權益比例 46% Group's share of net assets of Sinomerco 集團分佔中鋼冶金資產淨值 49,563 Other adjustment 其他調整 (3,563)Carrying amount of the Group's interest in Sinomerco 本集團於中鋼冶金的權益的賬面值 46,000

For the year ended 31 December 2017 截至2017年12月31日止年度

### 17. Interests in Associates (Continued)

# Aggregate information of associates that are not individually material

#### 17. 對聯營公司的權益(續)

個別非重大聯營公司的匯總信息

### Year ended 31 December

截至12月31日止年度

		<b>2017</b> <b>RMB'000</b> 人民幣千元	2016 RMB'000 人民幣千元
Group's share of losses of associates	集團應佔聯營公司的虧損	(1,978)	-
Aggregate carrying amount of the	本集團於該等聯營公司的		
Group's interests in these associates	權益賬面總額	54,657	_

There is no unrecognised share of losses of any associate.

There is no significant restriction on the ability of the associates to transfer funds to the Group in form of cash dividends, or to repay advances made by the Group.

For the purpose of establishing further business relationship and strategic cooperation with the majority shareholder of Huayuan, Kaihong, Shengshi Zhiye, Sinomerco, CTD Beijing and Wuhan Aviclub, the Group retains 35%, 30%, 20%, 46%, 30% and 30% interest in Huayuan, Kaihong, Shengshi Zhiye, Sinomerco, CTD Beijing and Wuhan Aviclub respectively, for investment purpose.

# 18. Interest in a Joint Venture

Details of the Group's investment in a joint venture are as follows:

沒有未確認聯營公司的虧損。

聯營公司以現金股息轉移資金予本集團或 償還本集團墊款的能力均無受到重大限制。

為與華源、凱宏、盛世置業、中鋼冶金、中電數港北京和武漢愛飛客的多數股東建立進一步業務關係及戰略性合作,本集團分別保留於華源的35%權益、凱宏的30%權益、盛世置業的20%權益、中鋼冶金的46%權益、中電數港北京的30%權益以及武漢愛飛客的30%權益,以作投資用途。

#### 18. 對合營公司的權益

本集團於一間合營公司的投資詳情如下:

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Cost of unlisted investment	非上市投資成本	60,000	60,000
Share of post-establishment loss	設立後損失金額	(276)	(28)
		59,724	59,972

For the year ended 31 December 2017 截至2017年12月31日止年度

### 18. Interest in a Joint Venture (Continued)

As at 31 December 2017, the Group had interest in the following joint venture:

### 18. 對合營公司的權益(續)

Proportion of ownership

於2017年12月31日,本集團在下列合營公司中擁有權益:

Name of entity 公司名稱	Date of establishment 成立日期	Place of establishment and operation 成立和經營所在地	Fully paid-up/ registered capital 已缴足/註冊資本	interest I the Grou 31 Dece 本集團於1: 持有的擁有	neld by p as at mber 2月31日	Principal activity 主要業務
				2017	2016	
				%	%	
Hubei International Aviation Development Co., Ltd. ("Hubei International") 湖北省國際航空產業新城發展 有限公司(「湖北國際」)	8 December 2016 2016年12月8日	Mainland China 中國內地	RMB100,000,000 人民幣100,000,000元	60	60	Investment, construction, operation and leasing 投資、建設、 運營及租賃

On 4 December 2016, Langfang VAST entered into a joint venture agreement ("2016 JV Agreement") with Shenzhen Shunfeng Airport Investment Co. Ltd. ("Shenzhen Shunfeng") for the establishment of Hubei International. The principal activities of Hubei International are investment, construction service for industrial park, operation and leasing. Upon establishment, Hubei International is owned as to 60% by Langfang VAST and 40% by Shenzhen Shunfeng. Under the 2016 JV Agreement, unanimous approvals by the directors of Hubei International are required for decisions on directing the relevant activities of Hubei International. In the opinion of the directors of the Company, the Group's interest in Hubei International is accounted for as a joint venture.

The joint venture is accounted for using the equity method in these consolidated financial statements.

The summarised financial information in respect of the Group's joint venture is set out below. The summarised financial information below represents amounts shown in the joint venture's financial statements prepared in accordance with IFRSs.

2016年12月4日,廊坊宏泰與深圳順豐機場 投資有限公司(「深圳順豐」)簽署了關於成 立湖北國際的協議(「2016年合營協議」)。 湖北國際的主營業務是投資、產業園建設 服務、運營及租賃。成立後,湖北國際由 廊坊宏泰持股60%及深圳順豐持股40%。根 據2016年合營協議,就湖北國際相關活動 進行決策須獲公司董事的一致通過。本公 司董事認為,本集團於湖北國際的權益可 入賬列作一間合營公司。

合營公司於該等綜合財務報表中以權益法 入賬。

有關本集團的合營公司的財務資料概述如下,以下財務資料概述指合營公司根據國際財務報告準則編製的財務報表中所示金額。

For the year ended 31 December 2017 截至2017年12月31日止年度

# **18. Interest in a Joint Venture** (Continued) **Hubei International**

# 18. 對合營公司的權益(續)

At 31 December

		於 <b>12</b> 月	於12月31日		
		2017	2016		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Current assets	流動資產	101,780	100,005		
Non-current assets	非流動資產	-	-		
Current liabilities	流動負債	(2,240)	(51)		
Non-current liabilities	非流動負債	-	-		
	N= N == 11				
Net assets	資產淨值	99,540	99,954		
The above amounts of assets and	以上的資產及負債金額				
liabilities include the following:	包括下列各項:				
Cash and cash equivalents	現金及現金等價物	101,780	100,005		

#### Year ended 31 December 截至12月31日止年度

		截至 IZ/J J I 日 正 干 及		
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Total revenue	收益總額	-	-	
Total comprehensive expense for the year	本年全面損失總額	(414)	(46)	
Group's share of loss of the joint venture	集團應佔合營公司損失	(248)	(28)	
Group's share or loss of the joint venture	朱色悠怕百名公司很大	(240)	(20)	

Reconciliation of the above summarised financial information to the carrying amount of the interest in Hubei International recognised in these consolidated financial statements:

上述財務資料概述與該等綜合財務報表內確認於湖北國際的權益賬面值對賬如下:

	At 31 December
	於12月31日
	<b>2017</b> 2016
	<b>RMB'000</b> RMB'000
	<b>人民幣千元</b> 人民幣千元
Net assets of Hubei International 湖北國際的淨資產	<b>99,540</b> 99,954
Proportion of the Group's ownership interest in 本集團於湖北國際	祭的
Hubei International 擁有權權益比例	例 60%
Carrying amount of the Group's interest in 本集團於湖北國際	祭的
Hubei International 權益的賬面價值	直 <b>59,724</b> 59,972

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 19. Available-For-Sale Investment

Available-for-sale investment comprise:

### 19. 可供出售投資

可供出售投資包括:

		於12月3	31日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Unlisted investment:	非上市投資		
– equity securities	- 股權證券	3.300	3.300

The above unlisted equity investments represents unlisted entity securities issued by a private entity in Mainland China. They are measured at cost at the end of the reporting period because the range of reasonable fair value estimate is so significant that the directors of the Company are of the opinion that its fair value cannot be measured reliably.

以上非上市股權投資代表中國內地私有實體發行的非上市實體證券。它們是在報告期間結束時按照成本計量的,因為公平值的合理估計範圍很大,故本公司董事認為其公平值無法可靠準確計量。

At 31 December

#### 20. Deferred Tax

The following is the analysis of the deferred tax balances for financial reporting purposes:

#### 20. 遞延税項

以下是財務報告關於遞延税項結餘的分析:

			At 31 December 於12月31日	
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Deferred tax assets	遞延税項資產	83,836	37,419	
Deferred tax liabilities	遞延税項負債	(81,541)	(42,602)	
		2,295	(5,183)	

For the year ended 31 December 2017 截至2017年12月31日止年度

# 20. Deferred Tax (Continued)

The deferred tax (liabilities) assets recognised by the Group and movements thereon during the year are as follows:

# 20. 遞延税項(續)

在本年內本集團確認的遞延税項(負債)資 產及變動如下:

									Unrealised			
		Fair value	Accrued tax	Temporary				Unrealised	profit on			
		change on	for planned	differences				profit on	transactions	Property		
		investment	dividend	on property	Tax	Accrued	Impairment	intra-group	with an	revaluation		
		properties	distribution	sale and LAT	losses	payroll	of assets	transactions	associate	reserve	Other	Total
				物業銷售及					與一間聯營公司			
		投資物業	計劃股息	土地增值税				集團內部交易	進行交易的			
		公平值變動	分派應計税項	暫時差額	税項虧損	應計薪金	資產減值	未實現溢利	未實現溢利	物業重估儲備	其他	合計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2016	於2016年1月1日	(83,184)	-	6,324	2,970	1,385	6,616	29,998	-	=	(3,831)	(39,722)
(Charge) credit to	(扣除自)計入損益											
profit or loss		(918)	-	42,427	63	428	-	552	-	-	-	42,552
Charge to other	自年度其他全面收益扣除											
comprehensive												
income for the year		-	=	=	=	-	=	-	=	(8,013)	=	(8,013)
At 31 December 2016	於2016年12月31日	(84,102)	-	48,751	3,033	1,813	6,616	30,550	-	(8,013)	(3,831)	(5,183)
Credit (charge) to	計入(扣除自)損益											
profit or loss		1,088	(30,081)	12,033	(22)	(752)	=	(56)	21,259	=	4,009	7,478
At 31 December 2017	於2017年12月31日	(83,014)	(30,081)	60,784	3,011	1,061	6,616	30,494	21,259	(8,013)	178	2,295
	Trees Lieston	111	1-1-0-1		-Jan.	1,120	-1-10	,	=-,==0/	1-101		-1

Details of the Group's unused tax losses and deductible temporary differences are as follows:

本集團未使用税項虧損及可抵扣暫時差額 詳情如下:

At 31 December

		710 0 1 2000111201		
		於 <b>12</b> 月	]31日	
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Tax losses unrecognised for deferred tax assets	未就遞延税項資產確認的			
	税項虧損	115,390	57,720	
Deductible temporary differences unrecognised	未就遞延税項資產確認的			
for deferred tax assets	可抵扣暫時差額	-	25,905	

For the year ended 31 December 2017 截至2017年12月31日止年度

### 20. Deferred Tax (Continued)

The following unrecognised tax losses has fixed expiry date, which will be expired in the following years:

#### 20. 遞延税項(續)

下列固定到期日的未確認税項虧損將於以下年度到期:

At 31 December

		At 31 Dece	At 31 December		
		於12月3	於12月31日		
		2017			
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
2017	2017年	-	673		
2018	2018年	1,604	1,604		
2019	2019年	3,344	3,344		
2020	2020年	6,924	6,924		
2021	2021年	24,535	24,535		
2022	2022年	42,969			
Total	總計	79,376	37,080		

Besides, at the end of the reporting period, the Group has unused tax losses of RMB36,014,000 (31 December 2016: RMB20,640,000) available for offsetting against future profits that may be carried forward indefinitely. No deferred tax asset has been recognised in respect of the tax losses due to the unpredictability of future profit streams.

A deferred tax liability of RMB30,081,000 for undistributed earnings of the subsidiaries located in Mainland China has been recognised as there is a plan of the dividends distribution out of Mainland China in the foreseeable future by these subsidiaries.

## **21. In Progress Land Development Arrangements**

In progress land development arrangements mainly represent costs incurred for land development under collaboration arrangements with the relevant local government authority within the districts of the development project. Although the Group does not have ownership title or land use right of such land, the Group is given the right to carry out construction and preparation works in respect of land infrastructure in those land development project under agreements with the local government authority.

此外,於報告期間結束時,本集團尚未動用税項虧損人民幣36,014,000元(2016年12月31日:人民幣20,640,000元)用於抵銷可能無限期結轉的未來溢利。由於未能預測未來溢利流,因此概無就税項虧損確認遞延税項資產。

由於中國內地附屬公司計劃於可見未來對中國內地以外地區分派股息,因此已就該等附屬公司的未分派盈利確認遞延税項負債人民幣30,081,000元。

#### 21. 待售土地開發項目

待售土地開發項目主要是指在發展區內與 相關地方政府根據合作安排進行土地開發 產生的成本。雖然集團並不擁有該等土地 的所有權或土地使用權,但集團有權與當 地政府就協議項下的土地發展項目的土地 基建項目進行基建及準備工作。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 21. In Progress Land Development Arrangements

#### (Continued)

When the land plots are sold by the local government authority, the Group is entitled to receive from the local government authority a proportion of the proceeds from land sales.

As mentioned in the accounting policy of revenue recognition on income from land development arrangements in note 3, income from land development which are under collaboration arrangements with the relevant local government authority are recognised upon sales of related land plots by the local government authority with the corresponding costs incurred under such arrangements recognised as cost of sales.

As at 31 December 2017, certain of the Group's in progress land development arrangements with carrying amount of approximately RMB550,000,000 (31 December 2016: RMB41,504,000) was pledged to a bank to secure certain loan to the Group, details of which are set out in note 28(a). Certain of the Group's in progress land development arrangements with carrying amount of approximately RMB339,000,000 (31 December 2016: RMB339,000,000) was pledged to a third party nonfinancial institution to secure a loan of RMB300,000,000 (31 December 2016: RMB300,000,000), details of which are set out in note 28(b)(ii).

#### 21. 待售土地開發項目

(續)

當地方政府出讓地塊時,集團有權向地方政府收取土地出讓金的一部分收益。

正如附註3中提到的關於土地開發業務收入 的收入確認會計政策,與相關地方政府根 據合作安排進行土地開發相關的收益於地 方政府出售相關地塊時確認,而根據有關 安排所產生的相應費用確認為銷售成本。

於2017年12月31日,本集團賬面價值約人民幣550,000,000元(2016年12月31日:人民幣41,504,000元)的若干待售土地開發項目已質押予銀行,以作為向該銀行取得本集團貸款的抵押,詳情載於附註28(a)。本集團賬面價值約人民幣339,000,000元(2016年12月31日:人民幣300,000,000元(2016年12月31日:人民幣300,000,000元)貸款的抵押,詳情載於附註28(b)(ii)。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 22. Amount Due from Customers for Contract 22. 應收客戶合約工程款項 Work

#### At 31 December 於12月31日

		W IZ/JJI H	
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Contracts in progress at the end of the reporting period	報告期間結束時未到期合約		
Contract costs incurred plus recognised	已產生合約成本加		
profits less recognised losses	已確認溢利減已確認虧損	1,558,251	799,098
Less: progress billings	減:進度款項	(1,473,147)	(799,098)
		85,104	-
Analysed for reporting purposes as:	就報告用途分析為:		
Amounts due from contract customers	應收合約客戶款項	85,104	_
Amounts due to contract customers	應付合約客戶款項	_	_
		85,104	_

During the year ended 31 December 2016, the Group entered into certain land development agreements with the local government authorities, pursuant to these agreements, the Group is entitled to receive from the local government authorities income arising from land development arrangements by reference to the recoverable costs incurred during the period plus an agreed cost-plus margin. The Group is also entitled to additional income relating to these land development activities in the form of marketing and promotional service in accordance with the specific rate and basis set out in the relevant service agreements entered into between the Group and the local government authorities.

截至2016年12月31日止年度,集團與地方 政府訂立若干土地開發協議,依據該等協 議,集團經參考期內可收回的成本加上協 定的成本加成作為收入。集團亦有權根據 本集團與地方政府訂立的相關服務協議中 所載指定價格及基準,以營銷及推廣服務 方式收取與該等土地開發業務有關的額外 收益。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 23. Properties Under Development for Sale 23

#### 23. 待售發展中物業

#### Year ended 31 December 截至12月31日止年度

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
At beginning of year	年初	1,347,781	1,382,620
Additions	添置	920,551	569,757
Transfer to completed properties for sale	轉撥至待售已竣工物業	-	(447,994)
Disposal of a subsidiary (note 39)	處置一間附屬公司(附註39)	-	(156,602)
At end of year	年終	2,268,332	1,347,781

As at 31 December 2017, certain of the Group's properties under development for sale with carrying amount of approximately RMB140,000,000 (31 December 2016: RMB332,671,000) were pledged to banks to secure certain banking facilities granted to the Group, details of which are set out in note 28(a). Certain of the Group's properties under development for sale with an aggregate carrying amount of approximately RMB110,000,000 as at 31 December 2017 (31 December 2016: nil) was pledged to a trust company to secure certain other loan to the Group, details of which are set out in note 28(b)(i).

As at 31 December 2017, properties under development for sale with carrying amount of approximately RMB1,573,525,000 (31 December 2016: RMB1,239,485,000) were expected to be completed after twelve months from the end of the reporting period.

於2017年12月31日,本集團若干賬面價值約人民幣140,000,000元(2016年12月31日:人民幣332,671,000元)的待售發展中物業已抵押予銀行,以作為本集團獲授若干銀行融資的抵押,其中詳情載於附註28(a)。本集團於2017年12月31日的若干賬面總值約人民幣110,000,000元(2016年12月31日:無)的待售發展中物業已抵押予信托公司,作為本集團取得若干其他貸款的抵押,其中詳情載於附註28(b)(i)。

於2017年12月31日,預期賬面值分別約人 民幣1,573,525,000元(2016年12月31日:人 民幣1,239,485,000元)的待售發展中物業將 於報告期間結束後的12個月之後落成。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 24. Trade Receivables

# 24. 貿易應收款項

		At 31 December	
		於12月31日	
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Receivables from land development	土地開發項目的應收款項		
arrangements		1,487,011	875,338
Receivables from properties for sale	待售物業的應收款項	23,961	67,822
		1,510,972	943,160
Less: allowance for doubtful debts	減:呆賬準備	-	
		1,510,972	943,160
Analysis for reporting purposes as:	就報告分析如下:		
Current assets	流動資產	781,000	943,160
Non-current assets	非流動資產	729,972	_
		1,510,972	943,160

As at 31 December 2017, certain of the Group's receivables from land development arrangements with carrying amount of approximately RMB124,294,000 (31 December 2016: RMB91,413,000) were pledged to a bank to secure certain loans to the Group, details of which are set out in note 28(a).

The aging analysis of the Group's trade receivables, net of allowance for doubtful debts presented based on revenue recognition date, at the end of the reporting period are as follows:

於2017年12月31日,本集團賬面價值約人 民幣124,294,000元(2016年12月31日:人 民幣91,413,000元)的若干土地開發項目應 收款項抵押予銀行,以取得提供予本集團 的若干貸款,其中詳情載於附註28(a)。

於報告期間結束時,本集團的貿易應收款項(扣除所呈列呆賬準備)根據收益確認日期的賬齡分析如下:

		At 31 Dec	At 31 December	
		於12月	於12月31日	
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
0 to 90 days	0至90天	579,030	576,666	
181 to 365 days	181至365天	285,323	295,369	
1–2 years	1至2年	640,283	47,589	
2–3 years	2至3年	5,779	23,536	
Over 3 years	3年以上	557		
		1,510,972	943,160	

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 24. Trade Receivables (Continued)

Nil of the trade receivable from land development arrangements as at 31 December 2017 was settled up to the date of approval of these consolidated financial statements.

In respect of income arising from land development arrangements for Longhe Park, the successful land buyers would enter into land acquisition agreements with the local government authority after public auction, tender or listing procedures. According to these land acquisition agreements, the respective land buyers are usually granted a credit period ranging from 1 to 3 months to settle the full amount of land acquisition consideration with the local government authority. The Group would normally be able to recover the full amount of trade receivables from the government authority shortly after the local government authority has received the full amount of land acquisition consideration from the land buyers.

In respect of income arising from land development arrangements for other industrial parks in other regions, the relevant local government authorities and the Group have entered into service agreements, according to which the Group would provide construction services to the relevant local government authorities on a cost-plus basis. The settlements will be made in accordance with the terms specified in the agreements governing the relevant transactions. During the year ended 31 December 2017, in accordance with the negotiation with the local government authorities on the settlement of the construction services, the Group estimated that certain receivables as at 31 December 2017 will be settled after twelve months, part of which could be charged with interests according to the relevant service agreements if the local government authorities are not able to settle the outstanding balances with the Group within the agreed credit term.

In respect of revenue arising from sales of properties and property leasing, the Group normally does not grant any credit term to its customers except for the sale of the whole block of buildings and factory buildings developed by the Group.

### 24. 貿易應收款項(續)

2017年12月31日賬上之土地開發項目的貿易應收款項概無於截至批准綜合財務報表日期前償付。

就龍河園區土地開發項目的收入而言,在 公開拍賣、招標或掛牌程序之後,成功購 地的買家會與當地政府簽訂土地收購協 議。根據該等土地收購協議,相應的購地 買家通常獲得一至三個月的信貸期,以向 地方政府機構付清土地收購代價。本集團 一般可在地方政府機構收取購地買家全數 土地收購代價不久之後收回應收政府機構 的貿易應收款項。

就其他地區工業園區的土地開發項目收入 而言,根據本集團已與相應地方政府部門 簽訂的服務協議,本集團將以成本加成法 向相應地方政府部門提供建設服務。結算 將根據規管相關交易的協議中規定的條款 來進行。於截至2017年12月31日止年度, 根據與當地政府機關就建設服務結算進行 的協商,本集團估計於2017年12月31日的 若干應收款項將於十二個月後結算,倘該 當地政府機關未能於已協定的信用期內 當地政府機關未能於已協定的信用期內 本集團清償未償還結餘,部分款項或會按 有關服務協議計息。

就銷售物業及物業租賃收益而言,除整體 出售本集團開發的樓宇及廠房外,本集團 一般不會向其客戶授出任何信貸期。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 24. Trade Receivables (Continued)

The aged analysis of the trade receivables that are not considered to be impaired is as follows:

### 24. 貿易應收款項(續)

並無被視為已減值的貿易應收款項的賬齡 分析如下:

At 21 December

		At 31 De	At 31 December	
		於12月	於12月31日	
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Neither overdue nor impaired	並無逾期或減值	873,478	935,096	
Past due but not impaired:	已逾期但並未減值:			
181 to 365 days past due	逾期181天至365天	636,937	_	
1 to 2 years past due	逾期1至2年	-	8,064	
2 to 3 years past due	逾期2至3年	557	_	
		1,510,972	943,160	

The trade receivables that were neither past due nor impaired mainly relate to receivables from the local government authority arising from land development arrangements. The directors of the Company are of the view that the credit risk is considered low as the land plots are sold through public auction, tender or listing to qualified land buyers, whose qualifications have been verified by the relevant local government authorities and certain refundable deposits were received by the Group from interested parties for partial investments in the land development by the Group.

According to the agreements with the local government authorities on the settlement of the construction services in respect of land development arrangements for other industrial parks, the Group initially granted a credit term of several months to the local government authorities. During the current year, according to the negotiation with the local government authorities, the Group estimated that the receivables of RMB636,937,000 as at 31 December 2017 have been overdue and part of which will be settled after twelve months from 31 December 2017. The directors of the Company are of the view that the credit risk is considered low as the local government authorities have good credit standing and strong economic background.

Movements in the allowance for doubtful debts:

並無逾期或減值的貿易應收款項主要指就土地開發項目應收地方政府的款項。由於透過公開拍賣、招標或掛牌向其資格已經由有關地方政府核實的符合資格土地買家銷售地塊,而本集團已從有興趣購買本集團部分土地開發項目投資的人士收取若干可退回訂金,因此本公司董事認為信貸風險偏低。

根據有關與當地政府機關就其他工業園區土地開發項目的建築服務結算的協議,本集團初步向當地政府機關授出數個月的信用期。本年內,根據與當地政府機關的商討,本集團估計於2017年12月31日的人民幣636,937,000元應收款項已逾期及部份將自2017年12月31日起十二個月後結算。由於當地政府機關有良好信用及穩健經濟背景,因此本公司董事認為信貸風險偏低。

Year ended 31 December

呆賬準備的變動:

		截至12月31日止年度	
		2017	2016
		RMB'000	RMB'000
1.		人民幣千元	人民幣千元
At the beginning of the year	年初	-	1,409
Amounts written off as uncollectible	撇銷為不可收回的款項	- 111	(1,409)
		191	N E
At end of the year	年末	-	Hill III massass

For the year ended 31 December 2017 截至2017年12月31日止年度

### 25. Prepayments and Other Receivables

### 25. 預付款項及其他應收款項

#### At 31 December 於12月31日

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Prepayments:	預付款項:		
- Prepayments for construction activities	一建築業務的預付款項	98,343	34,911
<ul> <li>Prepayments for taxes</li> </ul>	一預付税項	31,317	-
– Others	一其他	4,995	2,943
Other receivables:	其他應收款項:		
- Receivables on disposal of properties under	一出售發展中物業的應收款項		
development (note a)	(附註a)	136,288	136,288
<ul><li>Compensation receivable (note b)</li></ul>	一補償應收款項(附註b)	119,214	119,214
<ul><li>Loan receivables (note c)</li></ul>	-應收貸款(附註c)	40,000	61,453
– Deposits	一訂金	28,931	42,925
<ul> <li>Interest receivable</li> </ul>	一應收利息	25,714	13,114
– Staff advances	一員工墊款	10,332	9,391
- Receivable from disposal of a subsidiary	- 應收出售一間附屬公司款項	-	18,213
– Others	一其他	30,011	52,309
		525,145	490,761
Less: allowance for other receivables	減:其他應收款項撥備	-	
		525,145	490,761
Analysis for reporting purposes as:	就報告用途的分析:		
Current assets	流動資產	500,536	490,761
Non-current assets	非流動資產	24,609	_
		525,145	490,761

#### Notes:

- a. Certain pieces of land of the Group were required to sell back to the local government due to change in local business development plan. The local government authorities will make compensation to the Group for the loss of the respective properties under development.
- b. The Group incurred loss in a land development sales transaction in 2006. After continuing communication and negotiations with the relevant local government authority by the Group for years, in 2015, the local government authority agreed to make compensation to the Group in respect of the above.
- c. The loan to Shenzhen Shunfeng as at 31 December 2017 does not have fixed repayment term, and is unsecured and interest-free.

#### 附註:

- a. 由於當地政府發展規劃的變化,本集團部 分地塊土地需要重新賣回給當地政府。當 地政府機關會對本集團各發展中物業的損 失進行補償。
- b. 本集團在2006年土地開發項目銷售交易中 發生了虧損。經本集團多年與當地政府溝 通及商討,當地政府於2015年同意就上述 虧損對本集團進行補償。
- c. 於2017年12月31日提供予深圳順豐的貸款 並無固定還款期、無抵押及免息。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 26. Bank Balances and Restricted Bank 26. 銀行結餘及受限制銀行存款 Deposits

		At 31 December 於12月31日	
		2017 RMB'000 人民幣千元	2016 RMB'000 人民幣千元
Bank balances and cash in hand Time deposits	銀行結餘及現金定期存款	1,908,670 1,006,500	2,469,524 999,500
Total bank deposits, bank balances and cash in hand	銀行存款、銀行結餘及 現金總額	2,915,170	3,469,024
Less: Deposits pledged for banking facilities (note a)  Deposits pledged for other loans (note b)	減:就銀行融資而質押的 存款(附註a) 就其他貸款而質押的	(600,000)	(700,000)
Deposits pledged for guarantees granted	存款(附註b) 就向客戶授出擔保而	(7,100)	(6,000)
to customers (note c) Other restricted deposit for	質押的存款(附註c) 其他受限制存款用	(54,838)	(55,495)
property purchase	以購置物業	(136,015)	_
Less: Non-pledged time deposits with original maturity of three months or more	減:原到期日 超過三個月或以上的	2,117,217	2,707,529
when acquired	無質押定期存款	(406,500)	_
Total cash and cash equivalents in the consolidated statements of cash flows	綜合現金流量表內的現金及現金 等價物總額	1,710,717	2,707,529
Bank deposits, bank balances and cash in hand denominated in:  – RMB(functional currency of the	以下貨幣計值的銀行存款、 銀行結餘及手持現金: -人民幣		
relevant entities)  – United States dollars ("US\$")  – HK\$	(相關實體的功能貨幣) -美元(「美元」) -港幣	2,836,676 74,303 4,037	3,351,072 103,167 14,785
- Singapore dollars ("SG\$")	一新加坡元(「新加坡元」)	154	
		2,915,170	3,469,024
Analysis for reporting purpose as:  - Current assets  - Non-current assets	就報告分析如下: 一流動資產 一非流動資產	2,908,070 7,100	2,869,024
		2,915,170	3,469,024

For the year ended 31 December 2017 截至2017年12月31日止年度

### 26. Bank Balances and Restricted Bank **Deposits** (Continued)

Notes:

- The amounts represented bank deposits in RMB pledged to banks as security for certain banking facilities granted to the Group (note 28(a)).
- h The amounts represented deposits in RMB pledged to a trust fund company as security for the other loan facility to the Group (note 28(b)(i)).
- The amounts represented bank deposits in RMB pledged to banks as security for certain mortgage loans granted by the banks to the Group's customers. The restricted bank deposits will be released upon receiving the building ownership certificate of the respective properties by the banks from the customers as a pledge for security to the mortgage loans granted.

Bank balances and cash at 31 December 2017 were mainly denominated in RMB which is not a freely convertible currency in the international market. The exchange rate of RMB is regulated by the government of the PRC and the remittance of these funds out of Mainland China is subject to exchange restrictions imposed by the government of the PRC.

The restricted bank deposits and bank balances carry prevailing market interest rates as follows:

### 26. 銀行結餘及受限制銀行存款 (續)

附註:

- 金額指作為本集團獲授若干銀行融資的抵 押而向銀行質押的人民幣存款(附註28(a))。
- 金額指作為本集團獲授其他貸款融資而向 一家信托基金公司抵押的人民幣存款(附註 28(b)(i)) °
- 金額指作為銀行向本集團客戶授出若干按 揭貸款的抵押而向銀行質押的人民幣銀行 存款。受限制銀行存款將於銀行向客戶收 取各物業的房屋所有權證作為獲授按揭貸 款的抵押時解除限制。

於2017年12月31日,銀行結餘及現金主要 以人民幣計算,而人民幣不能在國際市場 自由兑换。人民幣匯率受到中國政府的規 管,將有關資金匯出中國內地需受限於中 國政府實施的外匯限制。

按市場利率計息的受限制銀行存款及銀行 結餘如下:

At 31 De	ecember
於12月	31日

2017 2016 % %

0.35-2.25 Interest rate per annum 年利率 0.35-2.75

For the year ended 31 December 2017 截至2017年12月31日止年度

# 27. Trade and Other Payables

#### 27. 貿易及其他應付款項

		At 31 December		
		於 <b>12</b> 月	於12月31日	
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Trade payables	貿易應付款項	880,843	773,224	
Property, plant and equipment costs payable	應付物業、廠房及設備成本	438,071	_	
Investment properties construction costs payab	le 應付投資物業建設成本	210,472	231,885	
Other deposits received	其他已收訂金	28,784	27,942	
Other payables	其他應付款項	47,635	67,117	
Advance from government (note a)	政府墊款(附註a)	43,402	39,732	
Refundable deposits (note b)	可退回訂金(附註b)	44,812	17,142	
Accrued expenses	應計開支	207	800	
		4 (04 00 (	4.457.040	
		1,694,226	1,157,842	

The following is an aged analysis of trade payables based on services/materials received date at the end of the reporting period:

以下為於報告期間結束時,貿易應付款項 根據獲取服務/材料的日期進行的賬齡分 析:

	At 31 De	At 31 December	
	於12月	於12月31日	
	2017	2016	
	RMB'000	RMB'000	
	人民幣千元	人民幣千元	
少於1年	266,668	469,999	
1至2年	426,563	206,087	
2至3年	135,426	69,493	
3年以上	52,186	27,645	
	880,843	773,224	
	1至2年 2至3年	於12月 2017 RMB'000 人民幣千元 少於1年 266,668 1至2年 426,563 2至3年 135,426 3年以上 52,186	

#### Notes:

- a. The amount represents interest-free cash advance received from the local government authority to assist the Group's operations in the construction and preparation works in respect of land infrastructure of land development projects. Such cash advance is repayable to the local government authority on demand.
- b. The amounts represent refundable deposits received from third parties for potential investments in the land developed by the Group.

#### 附註:

- a. 金額代表向地方政府收取的免息現金墊款,以此協助本集團經營有關土地開發項目中的土地基礎建設及預備工程。該等現金墊款需在地方政府要求時償還。
- b. 金額代表向有意購買本集團開發土地作為 潛在投資的第三方收取的可退回訂金。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 28. Bank and Other Borrowings

# 28. 銀行及其他借款

		At 31 December	
		於 <b>12</b> 月3 <sup>-</sup>	1日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Bank loans	銀行貸款		
Secured (note a)	有抵押(附註a)	2,597,735	1,930,869
Other loans	其他貸款		
Secured/guaranteed (note b)	有抵押/擔保(附註b)	2,449,981	2,659,797
Unsecured (note c)	無抵押(附註c)	20,000	20,000
		5,067,716	4,610,666
	111 +1 (4 -> 7   1 -> 1 > 1 - 7 -		
Total borrowings are repayable as follows:	借款總額的償還方式如下:		
- Repayable on demand	一按要求償還	140,202	20,000
Repayable within one year	- 須於一年內償還	1,664,936	1,503,229
- Repayable over 1 year and within 2 years	- 須於一年後及兩年內償還	1,042,437	1,022,713
- Repayable over 2 years and within 5 years	一須於兩年後及五年內償還 - 1	2,135,198	2,051,220
- Repayable over 5 years	一須於五年後償還 ————————————————————————————————————	84,943	13,504
		5,067,716	4,610,666
Less: Amounts shown under current liabilities	減:流動負債項下列示的金額	(1,805,138)	(1,523,229)
Amounts shown under non-current liabilities	非流動負債項下列示的金額	3,262,578	3,087,437
Floating rate borrowings	浮息借款	2,009,568	1,333,727
Fixed rate borrowings	定息借款	3,038,148	3,256,939
Interest-free borrowings	無息借款	20,000	20,000
		5,067,716	4,610,666
Dank and other harrowings denominated in	いて可作数社店も97.7		
Bank and other borrowings denominated in:	以下列貨幣計值的銀行及 其他借款:		
– RMB	一人民幣	5,052,161	4,593,729
– HK\$	一港幣	15,555	16,937
		5,067,716	4,610,666

For the year ended 31 December 2017 截至2017年12月31日止年度

# 28. Bank and Other Borrowings (Continued)

附註:

28. 銀行及其他借款(續)

Notes:

 The secured bank loans of the Group were secured by certain assets of the Group and their carrying amounts are as follows: a. 本集團的有抵押銀行貸款以本集團若干資 產作為抵押,其賬面價值如下:

		At 31 Dece	At 31 December 於12月31日		
		於12月3			
		2017	2016		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Property, plant and equipment (note 15)	物業、廠房及設備(附註15)	44,452	46,747		
Investment properties (note 16)	投資物業(附註16)	85,600	208,100		
In progress land development arrangements	待售土地開發項目(附註21)				
(note 21)		550,000	41,504		
Properties under development for sale (note 23)	待售發展中物業(附註23)	140,000	332,671		
Receivables from land development arrangements	待售土地開發項目的應收款項				
(note 24)	(附註24)	124,294	91,413		
Restricted bank deposits (note 26)	受限制銀行存款(附註26)	600,000	700,000		
Equity of a subsidiary	一家子公司的權益	620,183	=		
		2,164,529	1,420,435		

- b. The details of secured/guaranteed other loans of the Group are as follows:
- b. 本集團有抵押/擔保的其他貸款詳情如下:

		At 31 De	At 31 December		
		於12月	於12月31日		
		2017	2016		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Loans from trust fund companies (note i)	信托基金公司貸款(附註i)	878,914	984,929		
Loans from other third parties (note ii)	其他第三方貸款(附註ii)	1,571,067	1,674,868		
		2,449,981	2,659,797		

- (i) In November 2015, the Group entered into a loan agreement with a trust fund company, pursuant to which loans amounting to RMB600,000,000 were granted by this trust fund company to the Group at a effective interest rate of 10.936% per annum. The Group repaid part of this loan amounting to RMB300,000,000 in December 2017, the remaining of this loan amounting to RMB300,000,000 will be repaid in November 2018. In March 2017, the Group entered into another loan agreement with the trust fund company, pursuant to which loan amounting to RMB300,000,000, with a three-year term at an effective interest of 6.99% per annum. As at 31 December 2017, bank deposits of the Group amounting to RMB6,000,000 (31 December 2016: RMB6,000,000) were pledged to this trust fund company.
- 於2015年11月,本集團與一間信托 基金公司訂立貸款協議,據此,該 信托基金公司向本集團授出一筆人 民幣600,000,000元的貸款,按實 際年利率10.936%計息。本集團於 2017年12月償還部分貸款人民幣 300,000,000元,而餘下的人民幣 300,000,000將於2018年11月償還。 於2017年3月,本集團與該信托基 金公司另行訂立一項貸款協議,據 此,該信托基金公司向本集團授出 一筆人民幣300,000,000元的貸款, 為期三年,按實際年利率6.99%計 息。於2017年12月31日,本集團以 價值人民幣6,000,000元(2016年12月 31日:人民幣6,000,000元)的存款作 為抵押。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 28. Bank and Other Borrowings (Continued)

Notes: (Continued)

- The details of secured/guaranteed other loans of the Group are as follows: (Continued)
  - (i) (Continued)

As at 31 December 2016, a trust loan with the principal amount of RMB200,000,000 was secured by the equity interest held by the Group in Langfang VAST Sheng Shi Investment and investment properties of the Group with an aggregate carrying amount RMB565,700,000. The Group fully repaid the loan in June 2017.

In May 2016, the Group entered into a loan agreement with a trust fund company amounting to RMB250,000,000 with a three-year term at a contractual interest rate of 11% per annum, the Group repaid part of this loan amounting to RMB75,000,000.00 in June 2017. This loan was secured by certain investment properties of the Group with an aggregate carrying amount of approximately RMB250,000,000 as at 31 December 2017 (31 December 2016: RMB565,700,000).

In February 2017, the Group received a loan of RMB110,000,000 from a trust fund company, with a two-year term at interest rate of 5.8% per annum after taking into consideration of certain initial transaction costs, secured by certain properties under development for sale of the Group with an aggregate carrying amount of RMB110,000,000 and bank deposits of the Group amounting to RMB1,100,000. And the loan was also guaranteed by a subsidiary of the Group.

(ii) Included therein is a loan from a non-financial institution amounting to RMB2,400,000 as at 31 December 2017 (31 December 2016: RMB6,600,000), which is guaranteed by Langfang VAST.

Included therein is an entrusted loan from a non-financial institution in Mainland China of RMB219,000,000 at a effective interest rate of 11.82% per annum as at 31 December 2017 (31 December 2016: RMB369,000,000) which was secured by the Group's investment properties with carrying amount of approximately RMB55,700,000 (31 December 2016: RMB58,100,000) and secured by a third party's building.

### 28. 銀行及其他借款(續)

附註:(續)

- b. 本集團有抵押/擔保的其他貸款詳情如下:(續)
  - (i) (續)

於2016年12月31日,一筆本金為人 民幣200,000,000元的貸款是以本集 團持有的廊坊首開盛世投資的股權 和本集團持有的總賬面值為人民幣 565,700,000元的投資物業作抵押。 本集團已於2017年6月完全償還該貸 款。

於2016年5月,本集團與一家信托基金公司簽訂金額為人民幣250,000,000元的貸款協議,為期三年並按照合同年利率11%計息。本集團已於2017年6月償還部分貸款人民幣75,000,000.00元。於2017年12月31日,該貸款以本集團持有的賬面價值為人民幣250,000,000元(2016年12月31日:人民幣565,700,000元)的若干投資物業抵押。

於2017年2月,本集團從一家信托基金公司借入人民幣110,000,000元的貸款,為期兩年,並在計及若干初始交易成本後按照年利率5.8%計息,以及以本集團持有的賬面總值為人民幣110,000,000元的若干待售發展中物業及人民幣1,100,000元的銀行存款作抵押。該貸款亦由本集團一家附屬公司作擔保。

(ii) 於2017年12月31日,其中包括一 筆向非金融機構借入金額為人民幣 2,400,000元(2016年12月31日:人民 幣6,600,000元)的貸款,該借款由廊 坊宏泰提供擔保。

於2017年12月31日,其中包括一筆向中國內地非金融機構借入以年利率11.82%的實際利率計息的金額為人民幣219,000,000元委託貸款,按實際年利率11.82%計息(2016年12月31日:人民幣369,000,000元)。該項貸款由本集團持有的賬面價值為人民幣55,700,000元的投資物業(2016年12月31日:人民幣58,100,000元)及一項第三方持有的物業作抵押。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 28. Bank and Other Borrowings (Continued)

Notes: (Continued)

- The details of secured/guaranteed other loans of the Group are as follows: (Continued)
  - (ii) (Continued)

In June 2016, a subsidiary of the Group, Langfang Shengshi Tonghui Park Development Co., Ltd. ("Shengshi Tonghui") entered into an agreement with a non-financial institution in Mainland China pursuant to which the non-financial institution agreed to contribute RMB700,000 to Shengshi Tonghui as capital injection and loan amounting to RMB999,300,000 was granted to the Group. Subsequent to this capital injection, the registered capital of Shengshi Tonghui was RMB1,000,000 and 70% equity interest of to Shengshi Tonghui was held by the non-financial institution accordingly. Per the agreement, Langfang VAST agreed to repurchase and the nonfinancial institution agreed to sell the 70% equity interest in Shengshi Tonghui at a cash consideration of RMB700,000 in July 2021 and Langfang VAST has the right to early redeem all the equity interest from 2019 afterwards. Shengshi Tonghui is accounted for as a wholly owned subsidiary, taking into account that the Group can still exercise control over Shengshi Tonghui, the compulsory repurchase arrangement and the non-financial institution does not entitle to any variable returns (including profit distribution) from Shengshi Tonghui but receives fixed interest income, the transaction as a whole has been considered as a loan amounting to RMB1,000,000,000 with a five-year term at an effective interest rate of 8.67% per annum in these consolidated financial statements to reflect the economic substance of the arrangement. This loan was secured by the equity interest held by the Group in Shengshi Tonghui and guaranteed by Langfang VAST, Langfang City Property Development Co., Ltd. ("Langfang City Property") and China VAST.

In June 2016, the Group entered into a loan agreement with a third-party company amounting to RMB300,000,000 with a five-year term at an effective interest rate of 8.63% per annum, secured by certain in progress land development arrangements of the Group with an aggregate carrying amount of RMB339,000,000 (31 December 2016: RMB339,000,000).

In July 2017, the Group received an entrusted loan from a nonfinancial institution in Mainland China of RMB48,700,000 at a contractual interest rate of 5.8065% per annum, secured by the equity interest of an associate held by the Group.

### 28. 銀行及其他借款(續)

附註:(續)

- b. 本集團有抵押/擔保的其他貸款詳情如 下:(續)
  - (ii) (續)

於2016年6月,本集團附屬公司廊 坊市盛世通匯園區建設發展有限 公司(「盛世通匯」)與一家中國內 地非金融機構訂立協議,據此, 該機構同意向盛世通匯注資人民 幣700,000元,並向本集團提供人 民幣 999,300,000 元 的貸款。注資 後,盛世通匯的註冊資本為人民 幣 1,000,000 元,該非金融機構因 此持有盛世通匯70%股權。根據協 議,廊坊宏泰及該非金融機構分別 同意於2021年7月以人民幣700,000 元的金額回購及出售該機構持有的 盛世通匯70%股權且廊坊宏泰有權 在2019年後提前回購所有股權。 計及本集團仍可對盛世通匯行使控 制權,盛世通匯列賬為本公司的全 資附屬公司,強制性回購安排及非 金融機構均無權攤分盛世通匯的任 何回報(包括溢利分配),只可收取 定息收入, 為反應該安排的經濟實 質,整項交易於綜合財務報表內應 被視為為期五年,以年利率8.67% 的實際利率計息,金額為人民幣 1,000,000,000元的貸款。該貸款以 本集團所持盛世通匯的股權抵押, 並由廊坊宏泰、廊坊市城區房地產 開發有限公司(「廊坊城區房地產」) 和中國宏泰提供擔保。

於2016年6月,本集團與一家第三方公司簽訂人民幣300,000,000元 的貸款協議,為期五年並按年利率 8.63%的實際利率計息,該貸款以本 集團賬面總值為人民幣339,000,000元(2016年12月31日:人民幣 339,000,000元)的若干待售土地開發 項目抵押。

於2017年7月,本集團從一家中國 內地的非金融機構借入一筆人民幣 48,700,000元的委託貸款,為按照合 同年利率5.8065%計息。該貸款以本 集團持有的一家聯營公司的權益作 抵押。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 28. Bank and Other Borrowings (Continued)

Notes: (Continued)

c. The details of unsecured other loan of the Group are as follows:

## 28. 銀行及其他借款(續)

附註:(續)

c. 本集團的無抵押其他貸款的明細如下:

			At 31 December 於12月31日	
		2017	2016	
		RMB'000	RMB'000	
		<b>人民幣千元</b> 人民幣千		
oan from a third party (note i)	第三方貸款(附註i)	20,000	20,000	

(i) The above loan from third party as at 31 December 2017 and 2016 was interest-free and repayable on demand. (i) 截至2017年及2016年12月31日的第 三方貸款是無息借款且須按要求償 遷。

The ranges of effective interest rates on the Group's borrowings are as follows:

本集團借款的實際利率範圍如下:

			At 31 December 於12月31日	
		2017	2016	
		%	%	
Effective interest rate per annum:	實際年利率			
Floating rate borrowings	浮息借款	4.90-8.63	4.90-8.83	
Fixed rate borrowings	定息借款	4.87-11.84	4.87-11.84	

Interest on borrowings denominated in RMB at floating rates is based on the borrowing rates announced by the People's Bank of China. Interest on borrowings denominated in HK\$ at floating rate is based on the Hongkong Interbank Offered Rate and repriced monthly.

以人民幣計值的浮息借款的利息是根據中國人民銀行公佈的借款利率計算的。以港幣計值的浮息借款的利息是根據香港銀行同業拆息計算的,並每月重新定價。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 29. Convertible Bonds and Notes and Derivative

On 30 December 2015, the Company issued a three-year term US\$ 6% convertible bonds due 2018 in an aggregate principal amount of US\$50,000,000 (the "Convertible Bonds"). In addition to which, on the same date, the Company also issued a three-year term US\$12% secured guaranteed notes due 2018 in an aggregate principal amount of US\$50,000,000 (the "Notes") to the same holder of the Convertible Bonds. The total net proceeds from the issue of the Convertible Bonds and the Notes are used for the purpose of capital expenditure and general working capital. The Convertible Bonds and the Notes are jointly guaranteed by the Ultimate Controlling Shareholders and secured by the pledge of entire equity interests of Shing Cheong Holdings Ltd. ("Shing Cheong Holdings"), China Vast International Ltd. ("China Vast International"), King Billion Corporation Ltd. ("King Billion") and Sheng Shi International (HK) Development Co., Ltd. ("Sheng Shi").

The Convertible Bonds, upon issue, will constitute direct, unsubordinated, unconditional and secured obligations of the Company and shall at all times rank pari passu in all respects and without any preference or priority among themselves.

The Notes, upon issue, will constitute direct, general, unconditional, unsubordinated and secured obligations of the Company and shall at all times rank pari passu without any preference among themselves.

# **29.** 可轉換債券及票據以及衍生 財務工具

2015年12月30日,本公司發行了本金總額50,000,000美元,年利率6%,期限3年的可轉股債券(「可轉債」)。在同一天,公司還向可轉債的持有人發行了本金總50,000,000美元,年利率12%,期限3年並將於2018年到期的有抵押擔保企業債(「企業債」)。本公司擬將發行可轉債及企業債「企業債」)。本公司擬將發行可轉債及企業債以企業債」)。本公司擬將發行可轉債及企業份以抵押減昌投股有限分別。以抵押減昌投股有限公司(「減昌投股」)、中國宏泰國際控股有限公司(「中國宏泰國際」)、兆帝有限公司(「兆帝」)以及盛世國際(香港)發展有限公司(「盛世國際」)全部的權益作為保證。

可轉債於發行後將構成本公司的直接、非 後償、無條件及有抵押責任,且將於所有 方面一直享有同等地位,彼此之間並無任 何優先級別或優先次序。

企業債於發行後將構成本公司的直接、一般、無條件、非後償及有抵押責任,並將 一直享有同等地位,彼此之間並無任何優 先級別。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 29. Convertible Bonds and Notes and Derivative (Continued)

The principal terms of the follows:

#### (a) Conversion Right

The holder of the Convertible Bonds has the right to convert all or any part of the principal amount of the Convertible Bonds into ordinary shares of the Company at any time from the beginning on, and including, the issue date of the Convertible Bonds up to the close of business on the maturity date of the Convertible Bonds.

For the purpose of determining the number of ordinary shares to be issued on conversion of the Convertible Bonds, the relevant principal amount of the Convertible Bonds to be converted shall be translated into HK\$ at the exchange rate of US\$1.00:HK\$7.75. The price at which ordinary shares of the Company will be issued upon conversion (the "Conversion Price") will initially be HK\$3.10 per share, but will be subject to adjustment for, among other things, consolidation, reclassification or subdivision, capitalisation of profit or reserves, distributions, rights issues of shares or options over shares, dividend adjustments and other dilutive events.

#### (b) Final Redemption

Unless previously redeemed, converted, purchased and cancelled as provided herein, the Company shall pay to each holder of the Convertible Bonds on the maturity date of the Convertible Bonds an aggregate price of (i) 118% of the outstanding principal amount on the maturity date of the Convertible Bonds, (ii) all accrued and unpaid interest in respect of such Convertible Bonds and unpaid default interest in respect of such Convertible Bonds, if any, and (iii) all other related outstanding amounts payable by the Company to the holder of such Convertible Bonds.

# (c) Convertible Bond Holder's Redemption Rights for Events of Default

Should any of the events of default set out in the agreements of the Convertible Bonds occurs, the holder of the Convertible Bonds may elect to require the Company to redeem the outstanding Convertible Bonds in full in the amount equivalent to the sum of (i) 118% of the outstanding principal amount of the Convertible Bonds, (ii) all accrued and unpaid interest in respect of such Convertible Bonds and unpaid default interest in respect of such Convertible Bonds, if any, and (iii) all other related outstanding amounts payable by the Company to the holder of such Convertible Bonds.

# **29.** 可轉換債券及票據以及衍生 財務工具(續)

可轉債的主要合同條款如下:

#### (a) 轉換權

可轉債持有人將有權於從可轉債發行 之日起至(及包括)可轉債到期日之營 業時間結束止期間內任何時間要求 本公司按換股價將可轉債項下的全部 或任何部分未償還本金額轉換為普通 股。

為了確定所發行的可轉債所對應的普通股數目,相應的可轉債本金按照 1.00美元兑換7.75港元的匯率折算成港幣進行計算。本公司將於轉換時發行的普通股股價(「轉換價」)初始確定為每股3.10港元,但該價格將會根據(其中包括)合併、重分類或細分、股權或限票期權的行權、股利調整等其他股份稀釋活動而進行調整。

#### (b) 最終贖回

除非先前被贖回、轉換、購買及註銷,否則本公司應於到期日向每名債券持有人支付下列總和:(i)其可轉債於到期日的未償還本金額的118%,(ii)有關可轉債的所有應計未付利息,及就有關可換股債券應計的未付違約利息(如有):及(iii)本公司根據交易文件應向有關可轉債持有人支付的所有其他未付款項。

#### (c) 可轉債持有人於發生違約事件 後的贖回權利

倘在發生違約事件後,可轉債持有人 選擇要求本公司悉數贖回金額相等於 下列總和的未償還可轉債:(i)其可轉 債的未償還本金額的118%;(ii)就有 關可轉債累算的所有應計未付利息, 及就有關可轉債應計的未付違約利息 (如有);及(iii)本公司應向有關可轉債 持有人支付的所有其他未付款項。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 29. Convertible Bonds and Notes and Derivative (Continued)

The details of the redemption of the Notes are as follows:

#### (a) Final Redemption

Unless previously redeemed, purchased and cancelled, the Company shall pay to each holder of the Notes on the maturity date of the Notes an aggregate price of (i) the outstanding principal amount on the maturity date of the Notes, (ii) all accrued and unpaid interest in respect of the Notes and unpaid default interest of the Notes, if any, and (iii) all other related outstanding amounts payable by the Company to the holder of such Notes.

#### (b) Company's Early Redemption Rights

The Company shall have the right to redeem all or any part of the outstanding principal amount of the Notes at any time during the period between the day immediately after the second anniversary of the issue date of the Notes and the last day immediately preceding the maturity date of the Notes, provided that no event of default has occurred on or before the date of full payment of the redemption price by the Company to the holder of the Notes. The redemption price payable by the Company for such early redemption shall be the amount equivalent to the sum of (i) the outstanding principal amount of the Notes to be redeemed, (ii) all accrued and unpaid interest accrued from the issue date of the Notes or (if any interest payment date has occurred) the latest interest payment date up to (and including) the date of full payment of the redemption price by the Company to the relevant holder of the Notes and unpaid default interest (if any) accrued, and (iii) all other related outstanding amounts payable by the Company to the holder of such Notes.

# (c) Note Holder's Redemption Rights for Events of Default

Should any of the events of default set out in the agreements of the Notes occurs, the holder of the Notes may elect to require the Company to redeem the Notes in full in an amount equivalent to the sum of (i) the outstanding principal amount of the Notes, (ii) all accrued and unpaid interest accrued from the issue date of the Notes up to (and including) the date of full payment of the redemption price by the Company to such holder of the Notes and unpaid default interest (if any) accrued, and (iii) all other related outstanding amounts payable by the Company to the holder of such Notes.

# **29.** 可轉換債券及票據以及衍生 財務工具(續)

企業債的主要合同條款:

#### (a) 贖回

除非先前被贖回、購買及註銷,否則本公司應於到期日向每名企業債持有人支付下列總和:(i)其該等企業債於到期日的未償還本金額;(ii)該等企業債的所有應計未付利息,及應計的未付違約利息(如有);及(iii)本公司應向有關企業債持有人支付的所有其他未付款項。

#### (b) 本公司提前贖回的權利

本公司有權於緊隨該等企業債發行日 期第二周年後當日至緊接到期日前最 後一日的期間內隨時贖回企業債未償 還本金額的全部或任何部分, 前提是 本公司向企業債持有人悉數支付贖回 價當日或之前並無發生違約事件。本 公司就有關提前贖回應支付的贖回 價,金額相等於下列各項總和:(i)將 贖回的企業債的未償還本金額;(ii)由 企業債發行日期起或(當已發生任何 付息日期)最後付息日期至(及包括) 本公司向相關票據持有人悉數支付贖 回價當日止累算的所有應計未付利 息,及應計的未付違約利息(如有); 及(iii)本公司應向有關企業債持有人支 付的所有其他相關未付款項。

# (c) 企業債持有人在發生違約事件 後的贖回的權利

倘在發生違約事件後,企業債持有人 選擇要求本公司悉數贖回企業債,本 公司將贖回金額相等於下列總和的所 有已發行的企業債:(i)企業債的未償 還本金額:(ii)由企業債發行日期起至 (及包括)本公司向有關企業債持有人 悉數支付贖回價當日止累算的所有應 計未付利息,及應計的未付違約利息 (如有):及(iii)本公司應向有關企業 債持有人支付的所有其他相關未付款 項。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 29. Convertible Bonds and Notes and Derivative (Continued)

The terms of the Convertible Bonds and the Notes are negotiated with the holder collectively and the issuance of the Convertible Bonds and the Notes are inter-conditional, accordingly, the total net proceeds received by the Company from the issue of the Convertible Bonds and Notes have been allocated to a debt component of the Convertible Bonds, the Notes and the derivative component in its initial recognition as follows:

- (a) Debt component is initially measured at fair value amounted to approximately RMB583,652,000, which represents the present value of the contractually determined stream of future cash flows discounted at the prevailing market interest rate at that time applicable to instruments of comparable credit status and providing substantially the same cash flows with the Convertible Bonds and the Notes. It is subsequently measured at amortised cost by applying an effective interest rate of 16.10% per annum after considering the effect of the transaction costs;
- (b) In the opinion of the directors of the Company, the economic characteristics and risks of the early redemption option of the Notes are closely related to the host debt contract of the Notes. Therefore, the Company does not account for the early redemption option separately; and
- (c) Derivative component, which is equal to the difference between the net proceeds of the Convertible Bonds and the Notes received and the fair value of the debt components of the Convertible Bonds and the Notes, is measured at fair value with changes in fair value recognised in profit or loss.

# 29. 可轉換債券及票據以及衍生 財務工具(續)

可轉換債券及企業債的條款均為與持有者 共同談判達成,並且可轉換債券及企業債 的發行是有互為條件的,因此,公司發行 的可轉換債與企業債所得款項淨額被分於 初始確認時按以下方式分配至可換股債券 的負債部分、企業債及衍生工具部分:

- (a) 負債部分初始按公平值約人民幣 583,652,000元計量,該金額即合約所 釐定未來現金流於折現後的現值,有 關折現率為適用於類似信用情況並帶 來與可轉換債券及企業債大致相同現 金流的工具的當前市場利率。負債部 分的交易成本是以攤餘成本法進行核 算,在考慮到交易成本的前提下,該 部分的實際年利率為16.10%;
- (b) 本公司董事會認為,市場經濟情況及 企業債提前贖回的選擇權與企業債的 債權合同有着非常緊密的聯繫,故本 公司不會將對提前贖回選擇權另開入 賬:以及
- (c) 衍生工具部分,即發行可轉換債券及 企業債所得款項淨額與負債部分的公 平值之差,乃按該部分公平值的變動 在損益中進行計量。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 29. Convertible Bonds and Notes and Derivative (Continued)

The movements of the debt component and derivative component of the Convertible Bonds and the Notes for 2017 and 2016 are set out below:

# **29.** 可轉換債券及票據以及衍生 財務工具(續)

於2017年及2016年可轉換債券與企業債負債部分與衍生工具部分的變動如下:

		Debt	Derivative	
		component	component	
		of the	of the	
		Convertible	Convertible	
		Bonds	Bonds	The Notes
		可轉債	可轉債	
		負債部分	衍生工具部分	企業債
		RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元
As at 31 December 2015	2015年12月31日	283,377	62,643	296,337
Fair value change recognised in	損益表中確認的			
profit or loss	公平值變動	_	(5,302)	_
Interest charged for the year	年內應付利息	49,512	_	49,512
Interest paid	已經支付的利息	(30,528)	_	(30,528)
Exchange realignment	匯兑調整	17,089	4,278	17,969
As at 31 December 2016	2016年12月31日	319,450	61,619	333,290
Fair value change recognised	損益表中確認的			
in profit or loss	公平值變動	_	1,513	_
Interest charged for the year	年內應付利息	51,650	_	51,650
Interest paid	已經支付的利息	(29,944)	_	(29,944)
Exchange realignment	匯兑調整	(16,962)	(3,578)	(17,766)
As at 31 December 2017	2017年12月31日	324,194	59,554	337,230

No conversion or redemption of the Convertible Bonds and the Notes has occurred up to 31 December 2017.

可轉債與企業債在截至2017年12月31日期間並未發生轉換或贖回的情況。

For the year ended 31 December 2017 截至2017年12月31日止年度

# **30. Share Capital**

Share capital of the Group includes only issued and fully paid share capital of the Company as set out below.

### 30. 股本

本集團股本只包括以下列載的已發行並繳 足本公司股本。

				Equivalent
			Nominal	nominal
		Number of	value of	value of
		ordinary	ordinary	ordinary
		shares	shares	shares
		普通股	普通股	相當於
		股數	面值	普通股面值
			HK\$'000	RMB'000
			港幣千元	人民幣千元
Ordinary shares of HK\$0.01 each:	每股面值港幣0.01元的普通股:			
As at 31 December 2016 and	於2016年12月31日及			
31 December 2017	2017年12月31日	5,000,000,000	50,000	39,792
Issued and fully paid:	發行並繳足:			
As at 31 December 2016 and	於2016年12月31日及			
31 December 2017	2017年12月31日	1,637,641,000	16,376	13,031

### 31. Reserves

The amounts of the Group's reserves and the movements therein for the reporting period are presented in the consolidated statement of changes in equity.

The principal reserves of the Group consist of the following:

#### (i) Merger reserve

The merger reserve in these consolidated statement of financial position as at 31 December 2017 and 2016 represented the share capital of Shing Cheong Holdings.

### 31. 儲備

本集團在報告期間內的儲備金額以及相應的變動,在綜合權益變動表中進行列示。

本集團主要的儲備包括下列各項:

#### (i) 合併儲備

在2017年12月31日及2016年12月31 日綜合財務狀況表中列示的合併儲備 是指誠昌控股的股本。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 31. Reserves (Continued)

#### (ii) Share premium

Share premium at 31 December 2017 represented share premium of the Company. The share premium account is governed by the Cayman Companies Law and may be applied by the Company subject to the provisions, if any, of its memorandum and articles of association in (a) paying distributions or dividends to members; (b) paying up unissued shares of the Company to be issued to equity shareholders as fully paid bonus shares; (c) the redemption and repurchase of shares (subject to the provisions of section 37 of the Cayman Companies Law); (d) writing-off the preliminary expenses of the Company; and (e) writing-off the expenses of, or the commission paid or discount allowed on, any issue of shares or debentures of the Company.

No distribution or dividend may be paid to the equity shareholders out of the share premium account unless immediately following the date on which the distribution or dividend is proposed to be paid, the Company will be able to pay its debts as they fall due in the ordinary course of business.

#### (iii) Statutory reserve

Pursuant to the relevant rules and regulations in Mainland China, those subsidiaries of the Group established in Mainland China are required to transfer no less than 10% of their profits after taxation, after offsetting any prior years' losses as determined under the relevant accounting policies and financial regulations applicable to entities established in Mainland China, to the statutory reserve until the reserve balance reaches 50% of the registered capital. The transfer to this reserve must be made before the distribution of a dividend to equity owners of these subsidiaries located in Mainland China. Statutory reserve is non-distributable other than in liquidation and can be used to make good previous years' losses, if any, and may be converted into paid-in capital in proportion to the existing interests of equity owners, provided that the balance after such conversion is not less than 25% of the registered capital.

### 31. 儲備(續)

#### (ii) 股本溢價

於2017年12月31日的股份溢價指本公司股份溢價。股份溢價賬由開曼群島公司法管轄,且可由本公司根據組織章程大綱及組織章程細則的條文(如有)應用於:(a)支付分派或股息予股東:(b)繳足將發行予本公司股東以作為繳足紅股的未發行股份;(c)在開曼群島公司法第37條條文的規限下贖回及購回股份:(d)撇銷本公司開辦費用:及(e)撇銷本公司發行股份或債券的費用或就此支付的佣金或給予的折讓。

除非在緊隨分派或股息計劃支付日 後,公司會未能支付日常經營的到期 債務,否則公司可從股本溢價中向股 東作出分派或支付股息。

#### (iii) 法定儲備

根據中國大陸的相關法律法規,集團 內在中國大陸境內成立的子公司需 要在中國大陸適用於中國境內成立 的公司相關會計與財務法規的要求 下,在其税後淨利潤沖抵以前年度的 損失後,提取不少於10%的淨利潤計 入法定儲備,直到法定儲備的餘額達 到該公司註冊資本的50%。提取法定 儲備必須在向中國大陸境內企業的股 東分配股息之前進行。除企業被清算 的情况外,法定儲備不能作為分派目 的之用,但如有以前年度損失,法定 儲備可作為以前年度損失的彌補。法 定儲備還可按照各股東的持股比例轉 化為企業的實收資本,但需滿足轉化 後法定儲備的餘額不少於註冊資本的 25% °

For the year ended 31 December 2017 截至2017年12月31日止年度

## 32. Capital Risk Management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern; to maintain the confidence of creditors; to sustain future development of the Group entities and to maximize the return to the owners of the Company through optimisation of debt and equity balances.

The capital structure of the Group consists of borrowings, convertible bonds and notes, net of cash and cash equivalents, and total equity of the Group.

The directors of the Company review the capital structure on a regular basis. As part of this review, the directors of the Company consider the cost of capital and the risks associated with the capital. Based on recommendations of the directors of the Company, the Group will balance its overall capital structure through the payment of dividend, raise of new capital, issue of new debt or the reduction of existing debts.

#### 33. Financial Instruments

a. Categories of financial instruments

#### 32. 資本風險管理

本集團管理其資本以確保本集團將可繼續 持續經營,維持債權人的信心,並同時誘 過優化債務及權益平衡,支持集團實體的 未來發展,以及為本公司擁有人帶來最大 回報。

本集團的資本架構由本集團的借款(扣除現 金及現金等價物),可轉換債券及票據和總 股權組成。

本公司管理層會定期覆核資本架構。作為 此項覆核的一部份,本公司董事會考慮資 本成本及資本相關風險。根據本公司董事 的建議,本集團將透過派付股息、籌集新 資本、發行新債或削減現有債務,以平衡 其總體資本架構。

# 33. 財務工具

a. 財務工具類別

		At 31 De	At 31 December		
		於12月	月31日		
		2017	2016		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Financial assets at amortised cost	按攤銷成本列賬的財務資產				
Trade receivables	貿易應收款項	1,510,972	943,160		
Other receivables	其他應收款項	380,158	443,516		
Amounts due from related parties	應收關聯方款項	160,395	1,209		
Restricted bank deposits	受限制銀行存款	797,953	761,495		
Bank balances and cash	銀行存款及現金	2,117,217	2,707,529		
Available-for-sale financial assets at cost	按成本扣除減值列賬的可供				
less impairment	出售財務資產				
Available-for-sale investment	可供出售投資	3,300	3,300		
Financial liabilities at amortised cost	按攤銷成本列賬的財務負債				
Trade and other payables	貿易及其他應付款項	1,698,881	1,156,894		
Amounts due to related parties	應付關聯方款項	300,844	67,036		
Bank and other borrowings	銀行及其他借款	5,067,716	4,610,666		
Convertible Bonds and Notes	可轉換債券及票據	661,424	652,740		
Financial liabilities at fair value through	計入損益以公平值計量的				
profit or loss	財務負債				
Derivative	衍生財務工具	59,554	61,619		

For the year ended 31 December 2017 截至2017年12月31日止年度

### 33. Financial Instruments (Continued)

# b. Financial risk management objectives and policies

The Group's financial instruments consisted of bank balances and cash, restricted bank deposits, trade receivables, other receivables, available-for-sale investment, amounts due from/ to related parties, trade and other payables, bank and other borrowings, Convertible Bonds and Notes and derivative. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments include interest rate risk, credit risk, foreign currency risk and liquidity risk. The Company does not have any significant exposure to financial risks.

The policies on how to mitigate these risks are set out below. The directors of the Company manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Interest rate risk

The Group is exposed to fair value interest rate risk in relation to fixed-rate trade receivable, other receivables, Convertible Bonds and Notes (note 29) and fixed-rate bank and other borrowings (note 28).

The Group is also exposed to cash flow interest rate risk due to the fluctuation of the prevailing market interest rate on cash and cash equivalents and bank and other borrowings carried at prevailing market interest rates based on or by reference to the interest rates promulgated by the People's Bank of China, London Interbank Offered Rate and Hongkong Interbank Offered Rate.

The Group currently does not have a specific policy to manage their interest rate risk and has not entered into interest rate swaps to hedge its exposure, but will closely monitor its interest rate exposure in the future.

The variable rate sensitivity analysis below has been determined based on the exposure to interest rates for variable rate borrowings at the end of the reporting period and assumed that the amounts outstanding at the end of reporting period was outstanding for the whole year. Bank balances are excluded form sensitivity analysis as the directors of the Company consider that the exposure of cash flow interest rate risk arising from variable rate bank balances in insignificant.

### 33. 財務工具(續)

#### b. 財務風險管理目標及政策

本集團的財務工具包括銀行存款及現金、受限制銀行存款、貿易應收款項、其他應收款項、可供出售投資,應收/付關聯方款項、貿易及其他借款、可轉換項、銀行及其他借款、可轉換了。財務工具。財務工具。財務工具的風險包括利率風險、常質風險、外匯風險及流動資金風險。本公司並無承受任何重大財務風險。

有關如何減低該等風險的政策載於下 文。本公司董事管理及監察該等風 險,以確保及時及有效實施適當措 施。

#### 利率風險

本集團承受有關定息貿易應收款項、 其他應收款項、可轉換債券及票據 (附註29)、定息銀行及其他借款的公 平值利率風險(附註28)。

由於現金及現金等值物和銀行及其他 借款按現時市場利率計算,而現時市 場利率則根據或參考中國人民銀行頒 布利率、倫敦銀行同業拆息及香港銀 行同業拆息所報的利率計算,因此本 集團亦承受現金流量利率風險。

本集團目前並無具體政策管理利率風險,亦無訂立利率掉期以對沖風險, 惟將密切監察其日後的利率風險。

下文的浮動利率敏感度分析乃基於各報告期間結束時浮息借款的利率風險而定,並假設在各報告期間結束時尚未清償的金額在整個年度均尚未清償。因本公司董事認為銀行結餘的浮動利率風險不重大,因此未對銀行結餘進行敏感度分析。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 33. Financial Instruments (Continued)

# b. Financial risk management objectives and policies (Continued)

#### Interest rate risk (Continued)

Sensitivity analysis

If interest rates on borrowings had been 50 basis points (2016: 100 basis points) higher or lower and all other variables were held constant, there would have no impact on the Group's total equity apart from retained profits and the potential effect on profit after tax, after taking into account the interest capitalisation effect, for the each of reporting period is as follows:

### 33. 財務工具(續)

#### b. 財務風險管理目標及政策(續)

#### 利率風險(續)

敏感度分析

當借款的息率上浮或下跌50基點 (2016年:100基點)而所有其他變量 維持不變,除了保留利潤外,本集團 的總股權將不會受到影響,而考慮利 息資本化影響後,各報告期間對稅後 溢利的潛在影響如下:

# Year ended 31 December

截至12月31日止年度

 2017
 2016

 RMB'000
 RMB'000

 人民幣千元
 人民幣千元

Change in post-tax profit for the year

年內稅後利潤變動

4.059

5.292

#### Other price risk

The Group is exposed to equity price risk through its derivatives. However, no sensitivity analysis is presented as the directors of the Company consider the impact is insignificant.

#### Foreign currency risk

The carrying amount of the Group's foreign currency denominated monetary assets and monetary liabilities at the end of each of reporting period are as follows:

#### 其他價格風險

本集團因衍生工具遭受股權價格的風險。然而,因本公司董事認為影響不重大,並未列示敏感度分析。

#### 外匯風險

本集團於各報告期間結束時以外匯列 值的貨幣資產及貨幣負債賬面值如 下:

#### At 31 December

於12月31日

 2017
 2016

 RMB'000
 RMB'000

 L民幣千元
 人民幣千元

		KIVID 000	TAIVID 000
		人民幣千元	人民幣千元
Assets	資產		
US\$	美元		
Bank balances and cash	銀行結餘及現金	74,303	103,167
HK\$	港幣		
Bank balances and cash	銀行結餘及現金	4,037	14,785
Amounts due from related parties	應收關聯方款項	1,795	1,209

SG\$

新加坡元

Bank balances and cash

銀行結餘及現金

154

For the year ended 31 December 2017 截至2017年12月31日止年度

### 33. Financial Instruments (Continued)

# b. Financial risk management objectives and policies (Continued)

Foreign currency risk (Continued)

### 33. 財務工具(續)

#### b. 財務風險管理目標及政策(續)

#### 外匯風險(續)

		At 31 De	At 31 December			
		於12月	月31日			
		2017	2016			
		RMB'000	RMB'000			
		人民幣千元	人民幣千元			
Liabilities	負債					
US\$	美元					
Convertible Bonds and Notes	可轉換債券和票據	661,424	652,740			
HK\$	港幣					
Bank and other borrowings	銀行及其他借款	15,555	16,937			
Amounts due to a related party	應付一名關聯方款項	272,309	44,657			

#### Sensitivity analysis

The Group is mainly exposed to the fluctuation in US\$, HK\$ and SG\$ against RMB.

The following table details the Group's sensitivity to a 5% (2016: 5%) increase and decrease in the exchange rates of RMB against relevant foreign currencies. 5% (2016: 5%) represents the directors' assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the end of reporting period for a 5% (2016: 5%) change in foreign currency rates. A positive (negative) number below indicates an increase (decrease) in post-tax profit for the year where RMB strengthens against the relevant currency. For a 5% (2016: 5%) weakening of RMB against the relevant currency, there would be an equal and opposite impact on the profit for the year.

#### 敏感度分析

本集團的主要風險來自美元、港幣及 新加坡元兑人民幣的匯價波動。

下表載列本集團對人民幣兑有關外幣匯率上升及下跌5%(2016年:5%)之敏感度詳情。5%(2016年:5%)代表董事對外幣匯率可能合理變動的評估。敏感度分析僅包括以外幣計值的尚未支付貨幣項目,並於各報告期間結束時以外幣匯率上升5%(2016年:5%)作匯兑調整。下列正數(負數)指出人民幣兑有關外幣轉強時,年內稅後利潤的增加(減少)。人民幣兑貨幣轉弱5%(2016年:5%)時,對年內溢利將構成等值的相反影響。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 33. Financial Instruments (Continued)

## b. Financial risk management objectives and policies (Continued)

Foreign currency risk (Continued)

Sensitivity analysis (Continued)

### 33. 財務工具(續)

#### b. 財務風險管理目標及政策(續)

#### 外匯風險(續)

敏感度分析(續)

#### Year ended 31 December 截至12月31日止年度

2017 2016

		RMB'000	RMB'000
		人民幣千元	人民幣千元
Increase in profit for the year (US\$)	年內溢利增加(美元)	30,276	28,707
Increase in profit for the year (HK\$)	年內溢利增加(港幣)	13,979	107
Decrease in profit for the year (SG\$)	年內溢利減少(新加坡元)	(8)	_

In the opinion of the directors of the Company, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure at the end of reporting period does not reflect the exposure during that particular year.

#### Credit risk

At the end of reporting period, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties and financial guarantees issued by the Group is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position and the amount of contingent liabilities in relation to financial guarantee issued by the Group as disclosed in note 36.

The Group's credit risk primarily relates to the Group's trade receivables, other receivables, bank balances and restricted bank deposits. The credit risk on bank balances and deposits is limited because the bank balances and restricted bank deposits are maintained with large commercial banks in Mainland China and Hong Kong.

本公司董事認為,由於各報告期間結 束時的年末風險並不代表該年度的風 險,因此敏感度分析並不能代表固有 外匯風險。

#### 信貸風險

於各報告期間結束時,本集團因對約 方未能履行責任及本集團作出財務擔 保而對導致本集團蒙受財務損失的最 大信貸風險來自綜合財務狀況表所載 各項已確認財務資產的賬面值及附註 36所載有關本集團作出財務擔保的或 有負債金額。

本集團的信貸風險主要與本集團的貿 易應收款項、其他應收款項、銀行結 餘及受限制銀行存款有關。由於銀行 結餘及受限制銀行存款儲存於中國大 陸及香港大型商業銀行,因此有關銀 行結餘及存款的信貸風險有限。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 33. Financial Instruments (Continued)

# Financial risk management objectives and policies (Continued)

#### Credit risk (Continued)

As at 31 December 2017, 98% of trade receivables were from income derived from land development arrangements (31 December 2016: 93%), details of which are set out in note 24, and therefore there is concentration of risk as all these receivables would be settled by the local government authorities to the Group after the local government authorities received the proceeds from the successful land buyers and/or by other income of the relevant local government authorities. As for Longhe Park, the directors of the Company consider that the credit risk is low as in progress land development arrangements is sold through public auction, tender or listing to qualified land buyers, whose qualifications are verified by relevant government authorities and buyers have paid a portion of proceeds to the Group as performance bonds which is disclosed as refundable deposits received for land auction, tender and listing in note 27. As for other industrial parks, the directors of the Company consider that the credit risk is low as the rising land prices, driven by the fine location of the parks and the strong economic growth of the local areas, will enhance the capacity of the local government authorities to pay for the services provided by the Group.

In addition, the Group has concentration of credit risk in respect of trade receivables in respect of sale of the whole block of buildings to entities controlled by local government authorities (note 24) and other receivables from the local government authority (note 25(a) and (b)). In order to minimize the credit risk on trade receivables and other receivables, the directors of the Company continuously monitor the credit quality and financial conditions of those debtors and the level of trade receivables and other receivables to ensure that follow-up action is taken timely to recover overdue debts. In this regard, the directors of the Company consider that the Group's credit risk in respect of the above is significantly reduced.

#### 33. 財務工具(續)

#### b. 財務風險管理目標及政策(續)

#### 信貸風險(續)

截至2017年12月31日,98%的貿易應 收款項來自待售土地開發項目的收入 (2016年12月31日:93%),有關詳情 載於附註24,由於地方政府機關向成 功購得土地的買家收取所得款項和/ 或取得與地方政府機關相關的其他收 入之後,所有該等應收款項將由地方 政府機構向本集團清償,因此有關風 險集中。就龍河園區而言,由於待售 土地開發項目透過公開拍賣、招標或 掛牌向其資格已經由有關政府機構核 實的合資格土地買家銷售,而買家也 已經向本集團支付部份所得款項作為 履約保證金(於附註27內披露為土地 拍賣、招標及掛牌收取的可退回訂 金),因此本公司董事認為信貸風險 低。就其他工業園區而言,由於公園 地理位置優越及本地區經濟強勁增長 帶動地價上漲從而加強地方政府機關 支付由本集團提供服務的能力,故本 公司董事認為信貸風險較低。

此外,本集團於信貸風險集中於:銷售整幢樓宇給由地方政府機構控制的實體有關的貿易應收款項(附註24)及其他應收地方政府機構款項(附註25(a)和(b))。為盡量減低貿易應收款項及其他應收款項的信貸風險,本公司董事持續監察該等債務人的信貸及財務狀況,以及貿易應收款項及其他應收款項的水平,以確保及時採取跟進行動,以收回逾期債項。就此,本公司董事認為已大幅減低本集團有關上述各項的信貸風險。

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 33. Financial Instruments (Continued)

# b. Financial risk management objectives and policies (Continued)

#### Credit risk (Continued)

For properties that are presold but development has not been completed, the Group typically provides guarantees to banks in connection with the customers' borrowing of mortgage loans to finance their purchase of the properties for an amount up to 70% of the purchase price of the individual property. If a purchaser defaults on the payment of its mortgage during the period of guarantee, the bank holding the mortgage may demand the Group to repay the outstanding loan and any interest accrued thereon. Under such circumstances, the Group is able to forfeit the sales deposit received and resell the repossessed properties. Therefore, the directors of the Company consider the Group would likely recover any loss incurred arising from the guarantees. The directors of the Company consider the credit risk exposure to financial guarantees provided to property purchasers is limited because the facilities are secured by the properties and the market price of the properties is usually higher than the guaranteed amounts. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

#### Liquidity risk

The Group finances its working capital requirements through a combination of funds generated from operations, bank and other borrowings and convertible bonds and notes.

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. Specifically, bank loans and other borrowings with a repayable on demand clause were included in the earliest time band regardless of the probability of the lenders choosing to exercise their rights. The maturity dates for other non-derivative financial liabilities are based on the agreed repayment dates.

#### 33. 財務工具(續)

#### b. 財務風險管理目標及政策(續)

#### 信貸風險(續)

就已預售但尚未完成發展的物業,本 集團一般就客戶的按揭貸款借貸向銀 行作出擔保,以為客戶提供資金購買 物業,金額以個別物業購買價的70% 為限。當買家在擔保期間拖延償還其 按揭,則持有按揭的銀行可要求本集 團償還尚餘的貸款及應計的利息。在 有關情況下,本集團可沒收已收的銷 售訂金及將收回的物業轉售。因此, 本公司董事認為,本集團很有可能收 回擔保所產生的任何虧損。本公司董 事認為,有關向物業買家提供財務擔 保的信貸風險有限,此乃由融資用物 業作為抵押,而物業的市價一般較擔 保金額為高。就此,本公司董事認為 本集團的信貸風險已大幅降低。

#### 流動資金風險

本集團以經營所得資金、銀行及其他 借款和可轉換債券及票據為其營運資 金需求提供資金。

下表詳列本集團就其非衍生財務負債 的尚餘合約期限。下表根據本集團可 被要求還款的最早日期,按財務負債 的未折現現金流量擬定。具體而言, 不論貸款方選擇行使其權利的可能 性,凡訂有須按要求還款條款的銀行 貸款及其他借款均計入最早的時間範 圍內。其他非衍生財務負債的到期日 根據協議還款日期。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 33. Financial Instruments (Continued)

# b. Financial risk management objectives and policies (Continued)

#### Liquidity risk (Continued)

The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate at the end of reporting period.

# 33. 財務工具(續)

#### b. 財務風險管理目標及政策(續)

#### 流動資金風險(續)

下表同時包括利息及本金現金流量。 當利息流量按浮息計算,未折現金額 來自報告期間結束時的利率。

#### **Undiscounted cash flows**

				未折現現金流量	i		_	
		Weighted		Over one	Over two			
		average	On demand,	year but	years but		Total	
		interest	or less than	less than	less than	More than		Carrying
		rate	one year	two years	five years	five years	cash flows	amount
			須按要求或					
		加權平均	少於一年內	一年後但少於	兩年後但少於		未折現現金	
		利率	償還	兩年內償還	五年內償還	五年後償還	流量總額	賬面值
		%	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		%	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 31 December 2017	於2017年12月31日							
Trade and other payables	貿易及其他應付款項		1,698,881	-	-	-	1,698,881	1,698,881
Amounts due to related parties	應付關聯方款項		314,279	-	-	-	314,279	300,844
Bank and other borrowings	銀行及其他借款							
– Fixed rate	一定息	8.47	1,292,686	877,952	1,247,933	-	3,418,571	3,038,148
– Floating rate	- 浮息	6.34	794,732	371,683	973,069	87,635	2,227,119	2,009,568
– Interest free	一免息		20,000	-	-	-	20,000	20,000
Convertible Bonds and Notes	可轉換債券及票據	16.10	771,036	-	-	-	771,036	661,424
Financial guarantee contracts	財務擔保合約		1,163,206	-	-	-	1,163,206	-
Total	總計		6,054,820	1,249,635	2,221,002	87,635	9,613,092	7,728,865
AL 04 Dansarker 0047	**************************************							
At 31 December 2016	於2016年12月31日		4.457.004				4.457.004	4.457.004
Trade and other payables	貿易及其他應付款項	-	1,156,894	-	-	-	1,156,894	1,156,894
Amounts due to related parties	應付關聯方款項	-	67,036	_	-	-	67,036	67,036
Bank and other borrowings	銀行及其他借款							
– Fixed rate	一定息	8.12	1,411,764	984,862	1,258,273	-	3,654,899	3,256,939
– Floating rate	- 浮息	6.41	383,152	231,029	869,928	13,937	1,498,046	1,333,727
– Interest free	- 免息	-	20,000	-	-	-	20,000	20,000
Convertible Bonds and Notes	可轉換債券及票據	16.10	62,433	818,566	-	-	880,999	652,740
Financial guarantee contracts	財務擔保合約	-	968,211	-	-	-	968,211	-
	A A							
Total	總計		4,069,490	2,034,457	2,128,201	13,937	8,246,085	6,487,336

For the year ended 31 December 2017 截至2017年12月31日止年度

#### 33. Financial Instruments (Continued)

# b. Financial risk management objectives and policies (Continued)

#### Liquidity risk (Continued)

The amounts included above for bank and other borrowings with floating interest rate is subject to change if changes in floating interest rates differ to those estimates of interest rates determined at the end of the reporting period.

Bank and other borrowings with a repayment on demand clause are included in the "on demand, or less than one year" time band in the above maturity analysis. As at 31 December 2017, the aggregate carrying amount of these borrowings amounted to RMB140,202,000 (31 December 2016: RMB20,000,000).

The amounts included above for financial guarantee contracts are the maximum amounts on the basis of the earliest date on which the Group could be required to settle under the arrangement for the full guaranteed amount if that amount is claimed by the counterparty to the guarantee. Based on expectations at the end of each reporting period, the Group considers that it is more likely than not that such amount will not be payable under the arrangement. However, this estimate is subject to change depending on the probability of the counterparty claiming under the guarantee which is a function of the likelihood that the financial receivables held by the counterparty which are guaranteed suffer credit losses.

#### 33. 財務工具(續)

#### b. 財務風險管理目標及政策(續)

#### 流動資金風險(續)

當浮動息率有別於各報告期間結束時釐定的息率估計時,以上按浮動息率計息的銀行及其他借款所包括的金額會有所變動。

銀行及其他借款在以上到期日分析內、凡訂有須按要求還款條款的銀行及其他借款計入「須按要求或少於一年內償還」的時間範圍內。於2017年12月31日,該等借款的總賬面值為人民幣140,202,000元(2016年12月31日:人民幣20,000,000元)。

以上財務擔保合約所包含的最高金額 為基於對方向擔保人申索該金額時, 本集團在擔保對方全額擔保的情況下 的最早清償日期。根據在報告結束時 的預期,本集團認為,很有可能毋須 償還該金額,然而,該估計由對方根 據擔保提出申索的可能性而定,而對 方是否提出申索是由對方持有的擔保 的財務應收款項是否有信貸虧損而 定。

For the year ended 31 December 2017 截至2017年12月31日止年度

### 33. Financial Instruments (Continued)

#### c. Fair values of financial instruments

This note provides information about how the Group determines fair value of certain financial assets and liabilities.

# Fair value of the Group's financial liabilities that are measured at fair value on a recurring basis

Certain of the Group's financial liability is measured at fair value at the end of each reporting period. The following table gives information about how the fair value of this financial liability is determined (in particular, the valuation techniques and inputs used).

## 33. 財務工具(續)

#### c. 財務工具的公平值

這個附註提供了本集團是如何確定一 些財務資產和財務負債的公平值。

### 以續生基礎計量的本集團財務 負債的公平值

本集團的一些財務負債在報告期末是 以公平值計量的。以下表格提供這個 財務負債的公平值是如何確定的資料 (特別是估值方法和輸入的數據)

#### Fair value (RMB'000) 公平值(人民幣千元)

Financial liability 財務負債	as at 31 December 2017 2017年12月31日	as at 31 December 2016 2016年12月31日	Fair value hierarchy 公平值分層	Valuation techniques and key inputs 估值方法和重要輸入數據	Significant unobservable input(s) 無法觀察的重要輸入數據
Conversion option derivative 可轉換期權衍生工具	59,554	61,619	Level 3 第三層	Binominal Tree Pricing Model 二叉樹定價模型	Binominal Tree Pricing Model 二叉數定價模型
				The key inputs are:  1) US\$ Risk Free Rate  2) HK\$ Risk Free Rate  3) Dividend Yield  4) Underlying Asset Value  5) Exercise Price  6) Volatility 重要輸入數據為:  1) 美金無風險率  2) 港幣無風險率  3) 股息收益  4) 相關資產價值  5) 行權價  6) 波幅	The inputs is: 1) Volatility: 41.99% (2016: 41.48%) 波幅:41.99% (2016年:41.87%)

For the year ended 31 December 2017 截至2017年12月31日止年度

### **33. Financial Instruments** (Continued)

#### c. Fair values of financial instruments (Continued)

Reconciliation of level 3 fair value measurement of financial liability:

### 33. 財務工具(續)

#### c. 財務工具的公平值(續)

第三層級的財務負債公平值計量的核 對:

		RMB'000 人民幣千元
As at 31 December 2015	於2015年12月31日	62,643
Fair value change recognised in profit or loss	在損益確認的公平值變化	(5,302)
Exchange realignment	匯兑調整	4,278
As at 31 December 2016	於2016年12月31日	61,619
Fair value change recognised in profit or loss	在損益確認的公平值變化	1,513
Exchange realignment	匯兑調整	(3,578)
As at 31 December 2017	於2017年12月31日	59,554

There were no transfers into or out of Level 3 during the years.

# Fair value of the Group's financial assets and financial liabilities that are not measured at fair value on a recurring basis (but fair value disclosure are required)

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recognised in the consolidated financial statements approximate to their fair values.

# **34. Operating Lease Commitments**

#### The Group as lessor

At the end of the reporting period, the Group had contracted with tenants for the following future minimum lease payments.

年內,並無轉入或轉出第三層級。

# 公平值不是按照計量(但是需要披露公平值)的本集團財務 資產和財務負債的公平值

本公司董事認為綜合財務報表中確認 的財務資產和財務負債的賬面金額接 近於它們的公平值。

## 34. 經營租賃承諾

#### 本集團作為出租人

於報告期間結束時,本集團就以下未來最 低租賃付款與租戶簽訂合同。

### At 31 December

		於12月31日		
		2017	2016	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Within one year	一年以內	35,181	27,581	
In the second to the fifth year, inclusive	第二至五年(包括首尾兩年)	72,842	40,206	
After the fifth year	第五年後	36,583	39,319	
		144,606	107,106	

None of the leases includes any contingent rentals and renewal options.

此租約不括任何或有租金及續約權。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 34. Operating Lease Commitments (Continued) The Group as lessee

At the end of the reporting period, the Group had commitments for future minimum lease payments under a non-cancellable operating lease which fall due as follows:

# 34. 經營租賃承諾(續)

#### 本集團作為承租人

於報告期間結束時,本集團擁有以下日期 到期的不可取消未來最低經營租賃付款承 諾:

		At 31 December	
		於12月31日	
		<b>2017</b> 2	
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Within one year	一年以內	21,809	25,325
In the second to the fifth year, inclusive	第二年至第五年(包括首尾兩年)	38,293	41,801
After the fifth year	第五年後	7,350	9,450
		67,452	76,576

Operating lease payments with terms of between 1 to 10 years, represent rentals payable by the Group for certain of its office premises. None of the leases includes any contingent rentals and renewal options.

經營租賃付款期介乎一年至十年,代表本 集團若干辦公室物業應付租金。此租賃不 包括任何或有租金及續約權。

#### 35. Commitments

At the end of the reporting period, the Group had the following commitments:

### 35. 資本承諾

於報告期間結束時,本集團有以下承諾:

At 31 December

		At 31 December	
		於12月31日	
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Contracted but not provided for in the	已經簽訂合同但是未綜合財務		
consolidated financial statements:	報表中撥備:		
Expenditure in respect of in progress land	有關待售土地開發項目的支出		
development arrangements		62,792	19,151
Expenditure in respect of properties under	有關待售發展中物業的支出		
development for sale		684,323	234,755
Expenditure in respect of investment	有關投資物業的支出		
properties		23,052	912
Expenditure in respect of property,	有關物業、廠房和		
plant and equipment	設備的支出	264,857	_
1.		1,035,024	254,818

The commitments above at the end of the reporting period are to be settled according to the progress of the future development of the underlying projects which might not be necessarily incurred within twelve months from the end of the reporting period.

以上在報告期間結束時的資本承諾將按照 相關項目的未來發展進度結算,相關項目 的資本承諾不一定於報告期間結束後的12 個月內產生。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 36. Contingent Liabilities

Mortgage loan guarantees

#### 36. 或有負債

按揭貸款擔保

At 31 December 於12月31日

**2017** 2016 **RMB'000** RMB'000

**人民幣千元** 人民幣千元

Mortgage loan guarantees provided by the Group 本集團為其客戶向銀行提供的 to banks in favour of its customers (note a) 按揭貸款擔保(附註a)

**1,189,307** 968,211

Note:

a. In the opinion of the directors of the Company, the fair values of the financial guarantee contracts of the Group are insignificant at initial recognition, taking into consideration the possibility of default by the relevant buyers and, in case of default in payments, the net realisable value of the related properties can recover the repayment of the outstanding mortgage principals together with the accrued interest and penalty. Accordingly, no provision has been made in these consolidated financial statements for these guarantees.

#### 附註:

a. 本公司董事認為,本集團的財務擔保合約 公平值於初始確認時並不重大,考慮到 相關買方拖欠的可能性,倘若買家拖欠 款項,有關物業的可變現淨值亦可補回未 償還按揭本金的還款,連同應計利息及罰 款。因此,概無於本綜合財務報表內就該 等擔保作出撥備。

#### 37. Retirement Benefit Plans

The employees of the Group are members of the state-managed retirement benefits scheme operated by the PRC government authority. The subsidiaries located in Mainland China are required to contribute specified rate of the employees' salaries to the retirement benefits scheme to fund the benefits. The only obligation of the Group with respect to the retirement benefits scheme is to make the required contributions under the scheme.

In accordance with the relevant mandatory provident fund laws and regulations of Hong Kong, the Group operates a Mandatory Provident Fund scheme ("MPF Scheme") for all qualifying Hong Kong employees. The assets of the scheme are held separately from those of the Group and under the control of an independent MPF service provider. Under the rules of the MPF Scheme, the employer and its employees are required to make contributions to the scheme at rates specified in the rules separately. The only obligation of the Group in respect of the MPF Scheme is to make the required contributions under the scheme.

### 37. 退休福利計劃

本集團員工為由中華人民共和國政府部門 主導和管理的退休福利計劃的成員。在中 國大陸的附屬公司都被要求按照員工的工 資,根據一定的比例向該退休福利計劃繳 納款項。本集團唯一的責任就是向退休福 利計劃繳納款項。

根據香港有關強制性公基金的有關法律法規,本集團為所有符合條件的香港員工辦理強制性公積金計劃(「強積金計劃」)。該計劃下的資產與本集團資產分開持有,並由獨立強積金服務供應商控制。根據強積金計劃規則,僱主與僱員均需分別按照規則指定的比率向該計劃供款。本集團在強積金計劃中唯一的責任就是向該計劃作出規定供款。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 38. Share-based Payment Transactions

# (i) Details of the employee share option plan of the Company

The Company's share option scheme (the "Scheme"), was adopted pursuant to a resolution passed on 21 July 2015 for the primary purpose of providing incentives to directors of the Company and eligible employees. Under the Scheme, the Company may grant to eligible employees including Directors, employees, consultants, business partners or advisers, to subscribe for shares in the Company. As 31 December 2017, the number of shares in respect of which options had been granted under the Scheme was 90,750,000 (31 December 2016: 90,750,000).

Among the total share options, one-third of which are exercisable during the periods from 28 July 2016 to 31 July 2019, from 28 July 2017 to 31 July 2019 and from 28 July 2018 to 31 July 2019, respectively. The exercise price of HK\$3.02 per share represents a premium of 0.07% over the highest of (i) the closing price of HK\$2.80 per share as stated in the daily quotation sheets issued by the Stock Exchange on the date of grant; and (ii) the average closing price of HK\$3.018 per share as stated in the daily quotation sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant.

#### 38. 以股份為基礎的支付交易

## (i) 本公司向員工授出股份期權計 劃的詳情

本公司出於激勵董事以及部分合資格 員工的目的,在2015年7月21日通過 決議案並採納了本公司的股份期權計 劃(「該計劃」)。在該計劃下,本公司 可以將本公司的股份授予部分符合條 件的員工,包括董事、僱員、顧問以 及本公司業務上的合作夥伴等。截至 2017年12月31日,在該計劃下授出的 股份數為90,750,000股(2016年12月 31日:90,750,000)。

在股份期權總數中,三分之一的期權 須於2016年7月28日至2019年7月31日 行使,另外三分之一的期權須於2017 年7月28日至2019年7月31日行使,餘 下三分之一的期權須於2018年7月28 日至2019年7月31日行使。行權價每 股股份港幣3.02元較下列各項最高者 有0.07%的溢價:(i)於授出日期在聯交 所刊發的每日報價表所報的收市價每 股股份港幣2.80元:及(ii)於緊接授出 日期前五個營業日在聯交所刊發的每 日報價表所報的平均收市價每股股份 港幣3.018元。

For the year ended 31 December 2017 截至2017年12月31日止年度

# **38. Share-based Payment Transactions** (Continued)

# (i) Details of the employee share option plan of the Company (Continued)

The following share-based payment arrangements were in existence as at 31 December 2017:

# 38. 以股份為基礎的支付交易(續)

# (i) 本公司向員工授出股份期權計 劃的詳情(續)

截至2017年12月31日所存續的以股份 為基礎的支付安排如下:

Number	Grant date	Expiry date	Exercise price
所授出的期權數目	授出日期	到期日	行權價
62,550,000*	28 July 2015	28 July 2019	HK\$3.02
	2015年7月28日	2019年7月28日	港幣3.02元

The following share-based payment arrangements were in existence as at 31 December 2016:

截至2016年12月31日內所存續的以股份為基礎的支付安排如下:

Number	Grant date	Expiry date	Exercise price
所授出的期權數目	授出日期	到期日	行權價
72,000,000*	28 July 2015	28 July 2019	HK\$3.02
	2015年7月28日	2019年7月28日	港幣3.02元

\* Certain employees, who have been awarded 9,450,000 (2016: 10,350,000) share options were ceased their services with the Group during the year ended 31 December 2017. Hence, these share options will not vest under the employee share option plan.

報至2017年12月31日止年度,有部分被授予股份期權共計9,450,000股 (2016年:10,350,000股)的職工從公司離職,這些所對應的股份期權將 不在屬於該員工股權計劃的範疇內。

### (ii) Fair value of share options granted

收益率

The fair values of the options determined at the date of grant using the Binomial Model amounted to HK\$46,581,000. The following assumptions were used to calculate the fair values of share options:

# (ii) 授出的股份期權的公平值

期 權 在 授 出 日 的 公 平 值 為 港 幣 46,581,000元是根據二項期權定價模型所確定的。以下是用於計算被授出股份期權公平值的假設:

Options granted on 28 July 2015

期權於 2015年7月28日授出

Grant date share price		HK\$2.80 per share
授出日股價		每股港幣2.80元
Exercise price		HK\$3.02 per share
行權價		每股港幣3.02元
Expected volatility		37.73%
預計的波動率		
Expected option life		3 years
預計的期權壽命	To the second se	3年
Risk-free interest rate	A	3.00%
無風險利率		
Dividend yield		5.36%

For the year ended 31 December 2017 截至2017年12月31日止年度

# **38. Share-based Payment Transactions** (Continued)

#### (ii) Fair value of share options granted

Expected volatility was determined by using the historical volatility of the Company's share price over the previous years. The expected life used in the model has been adjusted, based on the directors' best estimate, for the effects of exercise restrictions and behavioural considerations.

The Binomial Model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the directors of the Company's best estimate. Changes in variables and assumptions may result in changes in the fair value of the options.

As at 31 December 2017, the number of share in respect of which options awarded outstanding under the Scheme was 62,550,000 (31 December 2016: 72,000,000). Included therein 41,700,000 (31 December 2016: 26,350,000) share options are exercisable.

The Group recognised the total expense of RMB6,619,000 for the year (2016: RMB9,149,000) in relation to share options granted by the Company.

# 39. Disposal of a Subsidiary

In 2016, the Group has entered into an agreement with an independent third party to dispose of its entire equity interest in a subsidiary of the Group, for a consideration of RMB525,220,000.

The net assets of the subsidiary disposed of:

### 38. 以股份為基礎的支付交易(續)

#### (ii) 授出的股份期權的公平值

預計的波動率是根據本公司以前年度 的歷史股價所制定的。預計的期權壽 命是根據董事的結合行權的限制條 例以及對員工行為考量的最佳估計所 得。

二項期權定價模型用於估計股份期權 的公平值。其計算股份期權公平值的 變量以及假設都是基於本公司管理 層目前的最佳估計。其變量以及假設 的變化都會導致股份期權公平值的變 化。

截至2017年12月31日,該計劃項下尚未行使的已獎勵期權涉及的股數為62,550,000股(2016年12月31日:72,000,000股),其中包括41,700,000份可行使股份期權(2016年12月31日:26,350,000份)。

年內,本集團對本公司授予股份期權確認總費用人民幣6,619,000元(2016年:人民幣9,149,000元)。

#### 39. 處置子公司

在2016年,本集團與獨立第三方簽訂合約 出售本集團附屬公司全部股權,代價為人 民幣525,220,000元。

出售附屬公司的淨資產:

		RMB'000
		人民幣千元
Properties under development for sale	待售發展中物業	156,602
Total net assets disposed of	處置淨資產總額	156,602
Gain on disposal of a subsidiary (note 8)	處置附屬公司收益(附註8)	368,618
Consideration received	已收到的代價	525,220

In 2017, the Group received the residual consideration of this transaction.

於2017年,本集團收取該交易的剩餘代價。

For the year ended 31 December 2017 截至2017年12月31日止年度

# **40. Related Party Balances and Transactions**

Save as disclosed elsewhere in these consolidated financial statements, the following is a summary of significant balances and significant transactions carried out between the Group and (i) Ms. Wang Wei, the daughter of the Ultimate Controlling Shareholders, (ii) associates of the Group, (iii) immediate holding company of the Group, (iv) the Ultimate Controlling Shareholders and (v) a company controlled by one of the Ultimate Controlling Shareholders. The transactions with these related parties were made on terms agreed among the parties.

#### (a) Related party balances

Balances as at the end of each reporting period with related parties:

#### Amounts due from:

## 40. 關聯方結餘及交易

除綜合財務報表其他章節披露外,後續為由本集團與以下主體所進行重大結餘及重大交易的概述:(i)最終控股股東女兒王薇女士:(ii)本集團聯營公司;(iii)本集團的直接控股公司;(iv)最終控股股東;及(v)其中一名最終控股股東控制的公司。交易按各方之間協定的條款進行。

#### (a) 關聯方結餘

於各報告期間結束時與關聯方的結 餘:

### 應收以下主體款項:

		At 31 D	At 31 December		
		於 <b>12</b>	於12月31日		
		2017	2016		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Associates:	聯營公司:				
– Shengshi Zhiye	-盛世置業	157,100	_		
– Sinomerco	- 中鋼冶金	1,500	_		
		158,600	-		
Ultimate Controlling Shareholders' daughter:	最終控股股東的女兒:				
– Ms. Wang Wei	- 王薇女士	586	_		
Immediate holding company:	直接控股公司:				
– Profit East	-利東	1,209	1,209		

The above outstanding receivables from related parties are of non-trade nature, unsecured and recoverable on demand. The receivables from Ms. Wang Wei and Profit East are denominated in HK\$, while the receivables from Shengshi Zhiye and Sinomerco are denominated in RMB. The receivable from Shengshi Zhiye is interest bearing at 6% per annum, while the receivables from Sinomerco, Ms. Wang Wei and Profit East are interest-free.

上述自關連方未收取應收款項為非貿易性質、無抵押及於要求時收回。應收王薇女士及利東的款項以港元計值,而應收盛世置業及中鋼冶金的款項則以人民幣計值。應收盛世置業的款項以年利率6%計息,而應收中鋼冶金、王薇女士及利東的款項則不計息。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 40. Related Party Balances and Transactions 40. 關聯方結餘及交易(續)

(Continued)

(a) Related party balances (Continued)

Amounts due to:

(a) 關聯方結餘(續)

應付以下主體款項:

At 31 December

	710 0 1 2 0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1		
	於12月	於12月31日	
	2017	2016	
	RMB'000	RMB'000	
	人民幣千元	人民幣千元	
聯營公司:			
一華源	23,226	22,179	
一盛世置業	109	_	
	23,335	22,179	
ate 其中一名最終控股股東			
控制的公司			
ed 一中國萬桐園(控股)			
有限公司(「萬桐」)	2,084	_	
最終控股股東:			
一王建軍先生	5,200	200	
直接控股公司:			
一利東	270,225	44,657	
	一華源 一盛世置業  ate 其中一名最終控股股東控制的公司 ed 一中國萬桐園(控股) 有限公司(「萬桐」)  最終控股股東: 一王建軍先生  直接控股公司:	2017 RMB'000 人民幣千元 聯營公司: 一華源 23,226 一盛世置業 109 23,335 ate 其中一名最終控股股東控制的公司 中國萬桐園(控股) 有限公司(「萬桐」) 2,084 最終控股股東: 一王建軍先生 5,200	

The above outstanding payable to Huayuan is of trade nature, denominated in RMB, unsecured, interest-free and repayable on demand. The above outstanding payables to Shengshi Zhiye and Wang Jianjun are of non-trade nature, denominated in RMB, unsecured, interest-free and repayable on demand. The above outstanding payable to Wantong and Profit East is of non-trade nature, denominated in HK\$, unsecured, and the outstanding payable to Profit East is of interest bearing at 8% per annum and repayable within one year.

上述應付華源的款項為貿易性質,以 人民幣計值,無抵押,免息並按要求 償還。上述應付盛世置業和王建軍先 生的款項為非貿易性質,以人民幣計 值,無抵押,免息並按要求償還。上 述應付萬桐和利東的款項為非貿易性 質,以港幣計值,無抵押,而應付利 東的款項以年利率8%計息並應在一年 內償還。

For the year ended 31 December 2017 截至2017年12月31日止年度

## **40. Related Party Balances and Transactions**

(Continued)

### (a) Related party balances (Continued)

The following is an aged analysis of the outstanding payable with trade nature, presented based on service or payment received date, at the end of each of the reporting period:

# 40. 關聯方結餘及交易(續)

(a) 關聯方結餘(續)

於各報告期間結束時,根據接受服務 或收到款項的日期,對貿易性質的未 付款項的賬齡分析如下:

		At 31 De	ecember
		於12月	月31日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Less than 1 year	少於1年	1,584	19,075
2 to 3 years	2至3年	19,070	_
3 to 4 years	3至4年	-	3,104
4 to 5 years	4至5年	2,572	-
		23,226	22,179

# (b) Related party transactions

### (b) 關聯方交易

### Year ended 31 December 截至12月31日止年度

		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Shengshi Zhiye	Sales of land plots		
盛世置業	銷售土地	358,322	_
Profit East	Interest cost		
利東	利息成本	10,639	-
Shengshi Zhiye	Interest income		
盛世置業	利息收入	4,331	-
Huayuan	Purchase of heat supply services		
華源	購買取暖服務	1,584	19,075
Shengshi Zhiye	Provision of rental services		
盛世置業	租賃服務	99	_
Wantong	Sales of assets		
萬桐	銷售資產	30	_

- (C) The Ultimate Controlling Shareholders provided joint guarantee to the holders of the Convertible Bonds and Notes. Details are set out in note 29.
- (C) 最終控股股東為可轉換債券及票據的 持有者提供共同擔保。詳情請見附註 29。

For the year ended 31 December 2017 截至2017年12月31日止年度

## 40. Related Party Balances and Transactions 40. 關聯方結餘及交易(續)

#### (Continued)

#### (d) Compensation of key management personnel

Key management personnel are those senior management having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. The key management personnel compensation is as follows:

#### (d) 主要管理人員薪酬

主要管理層人員為有權力及有責任直 接或間接規劃、指示及控制本集團業 務活動的高級管理層。主要管理人員 的薪酬如下:

#### Year ended 31 December

截至12月31	日止年度
---------	------

		2017 RMB′000 人民幣千元	2016 RMB'000 人民幣千元
Fee	袍金	753	774
Salaries and other benefits	薪金及其他福利	7,158	6,742
Contribution to retirement benefit scheme	退休福利計劃供款	179	182
Discretionary performance – related bonus	酌情表現-掛鈎花紅	3,628	3,736
Share-based payment expense	股份支付費用	2,381	2,859
		14,099	14,293

Bonuses are calculated based on the Group's performance for such financial year.

花紅乃根據該財政年度本集團表現而 計算。

# (e) Bank borrowings, Convertible bonds and notes guaranteed by related parties

## (e) 由關聯方擔保的銀行借貸、可 轉換債券及票據

#### At 31 December

於12月31日	於12月3	1日	
---------	-------	----	--

		が12)	月37日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Ms. Zhao Ying	趙穎女士	15,527	_
The Ultimate Controlling Shareholders	最終控股股東	400,000	_
Profit East and the Ultimate Controlling	利東及最終控股股東		
Shareholders		661,424	652,740

For the year ended 31 December 2017 截至2017年12月31日止年度

# **41. Reconciliation of Liabilities Arising from Financing Activities**

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

# 41. 融資活動所產生的負債對賬

下表詳列本集團由融資活動產生之負債之 變動,當中包括現金及非現金變動兩者。 由融資活動產生之負債乃過去或日後於本 集團綜合現金流量表內分類為融資活動現 金流量之現金流量。

				Amounts	
		Borrowings	Convertible	due to	
		and other	Bonds and	an related	
		loans	Notes	party	
		(note 28)	(note 29)	(note 40)	Total
		銀行及	可轉換債券	應付	
		其他貸款	及票據	關聯方款項	
		(附註28)	(附註 <b>29</b> )	(附註40)	總計
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2017	於2017年1月1日	4,610,666	652,740	44,657	5,308,063
Cash flow:	現金流:				
Principal additions	增加本金	2,181,361	-	224,285	2,405,646
Principal payments	支付本金	(1,824,364)	-	_	(1,824,364)
Interests payment	支付利息	(406,101)	(59,888)	_	(465,989)
Non-cash items:	非現金項目:				
Foreign exchange transla	ation 外匯換算	(897)	(34,728)	(9,356)	(44,981)
Interests accrual	應計利息	507,051	103,300	10,639	620,990
At 31 December 2017	於2017年12月31日	5,067,716	661,424	270,225	5,999,365

For the year ended 31 December 2017 截至2017年12月31日止年度

## 42. Subsidiaries

As of the end of the reporting period, the Company has the following principal subsidiaries:

# 42. 附屬公司

於報告期間結束時,本公司擁有以下主要 附屬公司:

Name of company 公司名稱	Place and date of incorporation/ establishment 註冊成立/成立日期及地點	Issued and fully paid capital/registered capital 已發行及繳足的股本/註冊資本	Equity interest a to the Gro 本集團應佔 At 31 Dece 於12月31	oup 權益 mber	Principal activities 主要業務
			<b>2017</b> %	2016 %	
Shing Cheong Holdings Ltd. (note ii) ("Shing Cheong Holdings") 誠昌控股有限公司(「誠昌控股」) (附註ii)	BVI 英屬處女群島 12 April 2007 2007年4月12日	US\$7,000 (Ordinary shares) 7,000美元(普通股)	100	100	Investment holding 投資控股
Langfang VAST Urban Development Co., Ltd. (notes i and iii) ("Langfang VAST") 廊坊市宏泰產業市鎮投資有限公司 (「廊坊宏泰」)(附註i和iii)	Mainland China 中國內地 3 August 2005 2005年8月3日	RMB150,000,000 (Paid up capital) 人民幣150,000,000元 (繳足資本)	100	100	Planning, design and development of industrial town projects 規劃、設計及發展產業 市鎮項目
Langfang City Property Development Co., Ltd. (notes i and iii) ("Langfang City Property") 廊坊市城區房地產開發有限公司 (「廊坊城區房地產」)(附註i和iii)	Mainland China 中國內地 22 May 1995 1995年5月22日	RMB150,000,000 (Paid up capital) 人民幣150,000,000元 (繳足資本)	100	100	Property development 物業發展
Langfang Vast Zhanyao Property Development Co., Ltd. (notes i and iv) ("Langfang Vast Zhanyao") 廊坊宏泰展耀房地產發展有限公司 (「廊坊宏泰展耀」)(附註i和iv)	Mainland China 中國內地 5 June 2007 2007年6月5日	US\$29,800,000 (Paid up capital) 29,800,000美元 (繳足資本)	100	100	Property development 物業發展
Langfang Vast Zhuoyou Development Co., Ltd. (notes i and iv) ("Langfang Vast Zhuoyou") 廊坊宏泰卓優房地產發展有限公司 (「廊坊宏泰卓優」)(附註i和iv)	Mainland China 中國內地 5 June 2007 2007年6月5日	US\$6,550,000 (Paid up capital)) 6,550,000美元 (繳足資本)	100	100	Property development 物業發展

For the year ended 31 December 2017 截至2017年12月31日止年度

# 42. Subsidiaries (Continued)

# 42. 附屬公司(續)

Name of company 公司名稱	Place and date of incorporation/ establishment 註冊成立/ 成立日期及地點	Issued and fully paid capital/registered capital 已發行及繳足的股本/註冊資本	Equity interest a to the Gi 本集團應化 At 31 Dece 於12月3	oup 古權益 ember	Principal activities 主要業務
			2017 %	2016 %	
Tangshan Zhanyao Property Development Co., Ltd. (notes i and iv) ("Tangshan Zhanyao") 唐山展耀房地產開發有限公司 (「唐山展耀」)(附註i和iv)	Mainland China 中國內地 25 June 2007 2007年6月25日	US\$29,800,000 (Paid up capital) 29,800,000美元 (繳足資本)	100	100	Property development 物業發展
Langfang Hongsheng Property Development Ltd. (notes i and iv) ("Langfang Hongsheng") 廊坊市宏盛房地產開發有限公司 (「廊坊宏盛」)(附註和iv)	Mainland China 中國內地 14 August 2007 2007年8月14日	RMB50,000,000 (Paid up capital) 人民幣50,000,000元 (缴足資本)	100	100	Property development and property leasing 物業發展及物業租賃
Langfang Honghao Investment Co., Ltd. (notes i and iii) ("Langfang Honghao Investment") 廊坊市鴻昊投資有限公司 (「廊坊鴻昊投資」)(附註i和iii)	Mainland China 中國內地 7 July 2008 2008年7月7日	RMB620,000,000 (Paid up capital) 人民幣620,000,000元 (缴足資本)	100	100	Infrastructure investment 基礎設施投資
Langfang Goodman Vast Park Service Co., Ltd. (notes i and iv) ("Langfang Goodman Vast Park Service") 廊坊嘉民盛世園區服務有限公司 (「廊坊嘉民盛世園區」) (附註i和iv)	Mainland China 中國內地 12 April 2012 2012年4月12日	U\$\$30,000,000 (Paid up capital) 30,000,000美元 (缴足資本)	100	100	Infrastructure investment 基礎設施投資
Zhangjiakou Vast Industrial Urban Development Co., Ltd. (notes i and iv) ("Zhangjiakou Vast") 張家口宏泰產業市鎮發展有限公司 (「張家口宏泰」)(附註和iv)	Mainland China 中國內地 10 December 2014 2014年12月10日	US\$20,000,000 (Paid up capital) 20,000,000美元 (缴足資本)	100	100	Planning, design and development of industrial town projects 規劃、設計及 發展產業市鎮項目

For the year ended 31 December 2017 截至2017年12月31日止年度

# 42. Subsidiaries (Continued)

# 42. 附屬公司(續)

Name of company 公司名稱	Place and date of incorporation/ establishment 註冊成立/成立日期及地點	Issued and fully paid capital/ registered capital 已發行及繳足的 股本/註冊資本	Equity interest at to the Gro 本集團應佔A At 31 Decen 於12月31	up <sub>霍益</sub> nber	Principal activities 主要業務
			2017 %	2016 %	
Shijiazhuang Vast Urban Development Co., Ltd. (notes i and iii) ("Shijiazhuang Vast") 石家莊市宏泰產業市鎮發展有限公司 (「石家莊宏泰」)(附註i和iii)	Mainland China 中國內地 16 December 2015 2015年12月16日	RMB47,882,000 (Paid up capital) 人民幣47,882,000元 (繳足資本)	100	100	Planning, design and development of industrial town project 規劃、設計及發展 產業市鎮項目
Ezhou Vast Urban Development Co., Ltd. (notes i and iii) ("Ezhou Vast") 鄂州宏泰產業市鎮發展有限公司 (「鄂州宏泰」)(附註i和iii)	Mainland China 中國內地 25 January 2016 2016年1月25日	RMB53,381,000 (Paid up capital) 人民幣53,381,000元 (繳足資本)	100	100	Planning, design and development of industrial town project 規劃、設計及發展 產業市鎮項目
Shijiazhuang Gaocheng Vast Urban Development Co., Ltd. (notes i and iii) ("Shijiazhuang Gaocheng") 石家莊市藁城宏泰產業市鎮服務 (「石家莊藁城」)有限公司 (附註和iii)	Mainland China 中國內地 19 August 2016 2016年8月19日	RMB30,000,000 (Paid up capital) 人民幣30,000,000元 (繳足資本)	100	100	Planning, design and development of industrial town project 規劃、設計及發展產業市鎮項目
Shijiazhuang Shengxin Weichuang Development Co., Ltd. (notes i and iii) ("Shijiazhuang Shengxin") 石家莊市盛鑫偉創建設發展有限公司 (「石家莊盛鑫」)(附註i和iii)	Mainland China 中國內地 30 August 2016 2016年8月30日	RMB20,000,000 (Paid up capital) 人民幣20,000,000元 (繳足資本)	100	100	Planning, design and development of industrial town project 規劃、設計及發展 產業市鎮項目

For the year ended 31 December 2017 截至2017年12月31日止年度

### 42. Subsidiaries (Continued)

#### Notes:

- i. English name for identification only.
- ii. Shing Cheong Holdings is directly held by the Company. Other subsidiaries are indirectly held by the Company.
- These subsidiaries are domestic wholly-owned enterprises established in Mainland China.
- These subsidiaries are wholly foreign owned enterprises established in Mainland China.

## 42. 附屬公司(續)

#### 附註:

- i. 英文名稱僅供識別。
- ii. 誠昌控股由本公司直接持有。其他附屬公司由本公司間接持有。
- 該等附屬公司為於中國內地成立的國內獨 資企業。
- iv. 該等附屬公司為於中國內地成立的外商獨 資企業。

### **Composition of the Group**

#### 本集團成員構成

Place of

		incorporation/		
		establishment	Number of s	subsidiaries
		註冊成立/成立地方	附屬公司	引的數量
			2017	2016
Investment holding	投資控股	BVI	2	2
		英屬處女群島		
Investment holding	投資控股	Hong Kong	2	2
		香港		
Property leasing	房產租賃	Hong Kong	1	1
		香港		
Planning, design and development	規劃、設計及	Mainland China	7	7
of industrial town projects	發展產業市鎮項目	中國內地		
Property development	物業發展	Mainland China	7	7
		中國內地		
Property development and leasing	物業發展及租賃	Mainland China	1	_
		中國內地		
Infrastructure investment	基礎設施投資	Mainland China	4	4
		中國內地		
Project investment, lease, consulting	項目投資、租賃,	Mainland China	2	2
and asset management	諮詢和資產管理	中國內地		
Consulting and maintenance service	諮詢和維護服務	Mainland China	3	3
		中國內地		
Internet information technology service	網絡信息系統服務	Mainland China	2	2
		中國內地		
Not yet commence business	未開始經營	Mainland China	30	11
0.0		中國內地		
			61	41

For the year ended 31 December 2017 截至2017年12月31日止年度

# **43. Financial Information of the Company**

Information about the statement of financial position of the Company as at 31 December 2017 is as follows:

## 43. 本公司財務狀況

有關本公司於2017年12月31日的財務狀況 表的資料如下:

		At 31 Dece	mber
		於 <b>12</b> 月3 <sup>2</sup>	1日
		2017	2016
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Non-current asset	非流動資產		
Investments in subsidiaries (Note)	附屬公司投資(附註)	1,639,533	1,627,033
Current assets	流動資產		
Bank balances and cash	銀行存款及現金	4,283	17,282
Other receivables	其他應收款項	190	_
Amounts due from subsidiaries	應收附屬公司款項	91,457	-
Total assets	資產總值	1,735,463	1,644,315
Current liabilities	流動負債		
Amounts due to subsidiaries	應付附屬公司款項	354,432	354,373
Amounts due to related parties	應付關聯方款項	272,308	44,657
Other payables	其他應付款項	713	255
Convertible Bonds and Notes	可轉換債券及票據	661,424	_
Derivative	衍生財務工具	59,554	_
		1,348,431	399,285
Net current liabilities	流動負債淨值	(1,252,501)	(382,003)
Total assets less current liabilities	資產總值減流動負債	387,032	1,245,030
Non-current liabilities	非流動負債		
Convertible Bonds and Notes	可轉換債券和票據	_	652,740
Derivative	衍生財務工具	-	61,619
		_	714,359
Net assets	資產淨值	387,032	530,671
Capital and reserves	股本及儲備		
Share capital	股本及簡補	13,031	13,031
Reserves	儲備	374,001	517,640
Total equity	總權益	387,032	530,671

Note:

附註:

The amounts represents the deemed cost of investment made in Shing Cheong Holdings and Shenzhen Foresea Vast.

此金額代表認定為投資於誠昌控股和深圳前海宏 泰的成本。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 43. Financial Information of the Company 43. 本公司財務狀況(續)

#### (Continued)

During the year ended 31 December 2014, the Company received a Shareholder's Loan of US\$38,270,000 (equivalent to approximately RMB234,216,000) from Profit East. After receiving this Shareholder's Loan, the Company immediately advanced the full amount to Shing Cheong Holdings. In August 2014, Shing Cheong Holdings issued new shares to the Company to fully settle this outstanding amount payable to the Company. In addition to which, the Company also made an advance of RMB1,096,177,000 and RMB296,640,000 to Shing Cheong Holdings during the years ended 31 December 2014 and 2015 respectively. Prior to the end of 2014 and 2015, the Company decided to waive for the settlement of the receivables of RMB1,096,177,000 and RMB296.640.000, respectively, from Shing Cheong Holdings which was accounted for as further capital contribution to Shing Cheong Holdings by the Company. Prior to the above transactions, the deemed cost of the Company's investment in Shing Cheong Holdings was recognised at nil as Shing Cheong Holdings was in a net liability position on 21 February 2014, the date on which the Company became the holding company of the Group.

Information about the statement of change in equity of the Company for the year ended 31 December 2017 is as follows:

截至2014年12月31日止年度,本公司自利 東獲得一筆38,270,000美元(相當於約人 民幣234,216,000元)的股東貸款。收取該 筆股東貸款後,本公司即時將整筆款項墊 付予誠昌控股。於2014年8月,誠昌控股 向本公司發行新股份,以悉數償付此筆未 償還應付本公司的款項。此外,本公司於 截至2014年及2015年12月31日止年度亦 分別向誠昌控股墊付人民幣1,096,177,000 元及人民幣296,640,000元。於2014年及 2015年年底前,本公司決定分別豁免誠昌 控股償還人民幣1,096,177,000元及人民幣 296,640,000元的應收款項,並將該等款項 以本公司向誠昌控股進一步注資入賬。於 上述交易進行前,由於誠昌控股於2014年2 月21日(即本公司成為本集團控股公司的日 期)處於淨負債狀況,故視作本公司於誠昌 控股的投資成本確認為零。

關於本公司截至2017年12月31日的權益變動表如下:

				Share		
		Share	Share	option	Accumulated	
		capital	premium	reserve	losses	Total
		股本	股份溢價	股票期權儲備	累計虧損	合計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2016	於2016年1月1日	13,031	860,542	4,751	(67,751)	810,573
Total comprehensive expense	年內全面開支總額					
for the year		-	_	_	(149,087)	(149,087)
Dividend distribution	股息分派	-	(139,964)	_	_	(139,964)
Recognition of equity-settled	確認以股權結算的股份					
share-based payments	支付方式	-	-	9,149	-	9,149
At 24 December 2047	÷\004./\(\tau\) = 04.\(\tau\)	42.024	700 570	42,000	(04 ( 000)	F00 /74
At 31 December 2016	於2016年12月31日	13,031	720,578	13,900	(216,838)	530,671
Total comprehensive income	年內全面收益總額					
for the year	T T S A P (Manage P)	-	=	_	19,841	19,841
Dividend distribution	股息分派	-	(170,099)	_	-	(170,099)
Recognition of equity-settled	確認以股權結算的股份					
share-based payments	支付方式	-	-	6,619	-	6,619
At 31 December 2017	於2017年12月31日	13,031	550,479	20,519	(196,997)	387,032

For the year ended 31 December 2017 截至2017年12月31日止年度

## 44. Events After the Reporting Period

### i) issue of 6% guaranteed convertible notes due 2021 and 6% guaranteed note due 2019, 2020 and 2021

On 9 January 2018, the Company issued a three-year term US\$ 6% convertible notes due 2021 in an aggregate principal amount of US\$50,000,000 (the "Convertible Notes"). In addition to which, on the same date, the Company also issued three US\$ 6% guaranteed notes due 2019, 2020 and 2021 respectively in an aggregate principal amount of US\$110,000,000 (the "Notes") to the same holder of the Convertible Notes. The total net proceeds from the issue of the Convertible Notes and the Notes are used for the purpose of general working capital. The Convertible Notes and the Notes are jointly guaranteed by the Ultimate Controlling Shareholders, Profit East Ltd. and four subsidiaries of the Company.

Each of the Notes and the Convertible Notes, when issued, will constitute direct, general, unsubordinated and unconditional obligations of the issuer which will at all times rank at least pari passu with all other present and future unsecured payment obligations of the issuer, except for obligations mandatorily preferred by law applying to companies generally.

#### 44. 報告期後事項

## i) 發行2021年到期6%擔保可 換股票據及2019、2020及 2021年到期6%擔保票據

於2018年1月9日,本公司發行了本金50,000,000美元,年利率6%,期限3年,2021年到期的可換股票據(「可換股票據」)。在同一天,本公司還向可換股票據的持有人發行了本金總額110,000,000美元,年利率6%,三張分別在2019、2020和2021年到期的票據(「該等票據」)。本公司擬將該等所得款項淨額用作一般營運資金。可換股票據及該等票據均由最終控股股東、利東和四間本公司的附屬公司所擔保。

該等票據及可換股票據於發行後將構成本公司的直接、一般、非後償及無條件責任,並將一直與本公司的所有其他現時及未來無抵押付款責任至少享有同等地位,惟適用法律一般強制賦予公司的責任除外。

For the year ended 31 December 2017 截至2017年12月31日止年度

# 44. Events After the Reporting Period (Continued)

#### ii) Litigation

On 12 March 2018, certain wholly-owned subsidiaries of the Company received a notice on Members of Collegial Panel ((2018) Ji Min Chu No.19) from the Higher People's Court of Hebei Province that Langfang Jingyu Real Estate Development Co., Ltd. (the "Plaintiff") launched a lawsuit against Langfang City Property Development Co., Ltd. ("Langfang City Property", an indirect wholly-owned subsidiary of the Company), and Langfang VAST Zhanyao Property Development Company Limited (an indirect wholly owned subsidiary of the Company and the immediate holding company of Langfang City Property), among others, on the dispute over an equity transfer agreement in 2016. The lawsuit has been accepted by the Higher People's Court of Hebei Province.

The Plaintiff has claimed that the project development activities on the land underlying the aforesaid equity transaction could not be timely started as planned due to the default of Langfang City Property, and is seeking for the court to order its release from the equity transfer agreement entered into between the Plaintiff and Langfang City Property, and to order Langfang City Property to return the consideration amount of approximately RMB525,220,000 paid by the Plaintiff for such equity transfer and pay a liquidated damage of approximately RMB158,566,000.

Since the legal proceeding is still in its early stage, the board of directors of the Company considers that it is impractical to assess the potential impact of the legal proceeding on the Company.

### 44. 報告期後事項(續)

#### ii) 訴訟

本公司下屬之若干全資附屬公司於 2018年3月12日接到河北省高級人民 法院(2018) 冀民初19號合議庭組成人 員通知書,通過通知書知悉廊坊京御房地產開發有限公司(「原告」)因本集 團於2016年的一份股權轉讓協議提出 產開發有限公司(「廊坊城區房地產開發有限公司(「廊坊城區房地產」,本公司間接全資附屬公司),及 本原 經 房地產開發有限公司),及 本原 經 房地產開發有限公司)。該訴訟已經由 預 接 全 資 附屬公司)。該訴訟已經由 河北省高級人民法院受理。

原告聲稱上述股權交易所涉土地上的項目開發活動因廊坊城區房地產的問題未能按計劃及時啟動,且正尋求法院判令解除原告與廊坊城區房地產簽訂的股權轉讓框架協定,及判令廊坊城區房地產退還原告已支付的股權轉讓對價款項約人民幣525,220,000元以及支付約人民幣158,566,000元的合同違約金。

鑒於該訴訟程序尚處於早期階段,本 公司董事會認為,於此時評估其對本 公司之潛在影響並不實際。

# Five Year Financial Summary 五年財務資料概要

A summary of the results and of the assets and liabilities of the Group for the 本集團最近五個財政年度之業績與資產及負債概 last five financial years, as extracted from the audited financial statements is set out below.

要載列如下,乃摘錄自經審核財務報表。

## **Results**

### 業績

## Year ended 31 December 截至12月31日止年度

		2017	2016	2015	2014	2013
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Revenue	收益	2,935,017	1,965,181	1,423,706	2,391,205	1,212,904
Gross profit	毛利	1,966,076	624,395	610,983	1,128,092	818,192
Profit before tax	除税前溢利	1,497,530	941,317	680,964	931,647	799,461
Income tax expense	所得税開支	416,696	(272,945)	(167,383)	(231,049)	(36,000)
Net profit for the year	年內淨溢利	1,080,834	668,372	513,581	700,598	763,461
Total comprehensive income for	年內全面收益					
the year	總額	1,080,834	692,413	513,581	700,598	763,461

# **Assets and Liabilities**

# 資產及負債

#### As of 31 December

		於12月31日						
		2017	2016	2015	2014	2013		
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000		
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元		
Non-current assets	非流動資產	3,106,805	2,169,583	1,217,959	925,741	996,305		
Current assets	流動資產	10,607,607	9,156,829	7,091,304	6,014,520	5,757,628		
Total assets	資產總值	13,714,412	11,326,412	8,309,263	6,940,261	6,753,933		
Non-current liabilities	非流動負債	3,431,897	3,844,398	2,214,954	1,138,756	1,452,599		
Current liabilities	流動負債	5,975,280	4,097,133	3,272,986	3,300,697	4,603,332		
Total liabilities	負債總值	9,407,177	7,941,531	5,487,940	4,439,453	6,055,931		
Equity attributable to owners	本公司擁有人							
of the Company	應佔權益	4,301,864	3,383,535	2,821,323	2,500,808	698,002		
Non-controlling interest	非控股權益	5,371	1,346	_	-	_		
	l.							
Total Equity	總權益	4,307,235	3,384,881	2,821,323	2,500,808	698,002		

China VAST Industrial Urban Development Company Limited 中國宏泰產業市鎮發展有限公司

Room 1902, China Merchants Tower, Shun Tak Centre 168–200 Connaught Road Central, Hong Kong 香港干諾道中168–200號信德中心招商局大廈1902室

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