

## Tibet Water Resources Ltd. 西藏水資源有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司) Stock code 股份代號: 1115

## Annual Report 2017 年報

A REAL PROPERTY



## CONTENTS 目錄

STAKEHOLDERS INFORMATION		權益人資料
Financial Calendar	2	財務日誌
<b>GROUP INFORMATION &amp; RESULTS OVERVIEW</b>		集團資料及業績概要
Product Profile	4	產品簡介
Corporate Information	6	公司資料
Chairman's Statement	8	主席報告書
Financial Highlights	12	財務摘要
Management Discussion and Analysis	14	管理層討論及分析
Profile of Directors and Senior Management	35	董事及高級管理層履歷
CORPORATE GOVERNANCE		企業管治
Corporate Governance Report	41	企業管治報告
DIRECTORS' REPORT & FINANCIAL INFORMATION		董事會報告及財務資料
Directors' Report	59	董事會報告
Independent Auditor's Report	72	獨立核數師報告
Consolidated Balance Sheet	79	綜合資產負債表
Consolidated Statement of Profit or Loss	81	綜合損益表
Consolidated Statement of Comprehensive Income	82	綜合全面收益表
Consolidated Statement of Changes in Equity	83	綜合權益變動表
Consolidated Statement of Cash Flows	84	綜合現金流量表
Notes to the Consolidated Financial Statements	86	綜合財務報表附註
Five-Year Financial Summary	200	五年財務概要
Sel Al In		

1



FINANCIAL CALENDAR		財務日誌	
Announcement of 2017 final results	23 March 2018	二零一七年全年 業績公告	二零一八年 三月二十三日
2018 AGM	8 June 2018	二零一八年股東 周年大會	二零一八年 六月八日
Announcement of 2018 interim results (tentative)	August 2018	公佈二零一八年中期 業績(暫定)	二零一八年八月
Announcement of 2018 final results (tentative)	March 2019	公佈二零一八年全年 業績(暫定)	二零一九年三月

#### ANNUAL GENERAL MEETING 2018 ("2018 AGM")

The 2018 AGM will be held on Friday, 8 June 2018. The notice of the 2018 AGM, which constitutes part of the circular to shareholders of the Company (the "**Shareholders**"), is sent together with this Annual Report to Shareholders. This Annual Report, the circular to Shareholders, the notice of the 2018 AGM and the proxy form are also available on the Stock Exchange's website (http:// www.hkexnews.hk) and the Company's website (http://www.twrlll5.net).

#### 二零一八年股東周年大會(「二零一八年 股東周年大會」)

二零一八年股東周年大會將於二零一八年六 月八日(星期五)舉行。二零一八年股東周年 大會通告載於發給本公司股東(「**股東**」)的通 函內;該通函連同本年報已一併寄發予股 東。本年報、股東的通函、二零一八年股東 周年大會通告及代表委任表格亦登載於聯交 所網站(http://www.hkexnews.hk)及本公司網站 (http://www.twr1115.net)。



STAKEHOLDERS INFORMATION 權益人資料



#### CLOSURE OF REGISTER OF MEMBERS

#### 暫停辦理股份過戶登記手續

For determining Shareholders' eligibility to attend and vote at the 2018 AGM:		<u>為確定股東出席二零一八年股東周年大會並</u> <u>於會上投票的資格:</u>		
Latest time to lodge transfer documents for registration	4:00 p.m. on   June 2018	交回股份過戶文件 以作登記的 最後時限	二零一八年六月一日 下午四時	
Closure of register of members	4 June 2018 to 8 June 2018 (both dates inclusive)	暫停辦理股份 過戶登記手續	二零一八年六月四日至 二零一八年六月八日 (首尾兩天包括在內)	
Record date	4 June 2018	記錄日期	二零一八年六月四日	

JUNE 6月 2018							
MO	TU	WE	ΤН	FR	SA	SU	
<b>4</b> 11 18 25	5 12 19 26	6 13 20 27	7 14 21 28	1 8 15 22 29	2 9 16 23 30	3 10 17 24	

◯ Key Date 重要日期

#### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Union Registrars Limited Suites 3301-04, 33/F. Two Chinachem Exchange Square 338 King's Road North Point, Hong Kong Phone: +852 2849 3399 Fax: +852 2849 3319

#### 香港股份登記及過戶分處

聯合證券登記有限公司 香港北角 英皇道338號 華懋交易廣場2期 33樓3301-04室 電話:+85228493399 傳真:+85228493319



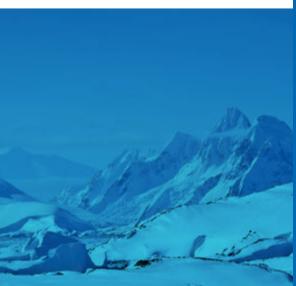


TIBET GLACIER MINERAL WATER CO., LTD. 西藏冰川礦泉水 有限公司

UNIQUENESS ● PURITY 獨特 ● 純淨







PREMIUM GLACIAL MINERAL WATER 高端冰川礦泉水 HIGH QUALITY NATURAL DRINKING WATER 優質天然飲用水



TIBET TIANDI GREEN BEVERAGE DEVELOPMENT CO., LTD. 西藏天地綠色飲品發展 有限公司



PREMIUM TIBET HIGHLAND BARLEY BEER 高端西藏高原青稞啤酒 STRATEGIC COOPERATION PRODUCT LHASA BEER 戰略合作產品拉薩啤酒

TIBET HIGHLAND NATURAL WATER LIMITED 西藏高原天然水 有限公司





12-LITER "ZHUOMA SPRING" BARRELLED NATURAL DRINKING WATER 12公升「卓瑪泉」桶裝 天然飲用水 "EASY JOY ● ZHUOMA SPRING" BOTTLED NATURAL DRINKING WATER 「易捷●卓瑪泉」瓶裝 天然飲用水



#### TIBET WATER RESOURCES LTD. (THE "COMPANY") THE BOARD (THE "BOARD") OF DIRECTORS (THE "DIRECTORS") OF THE COMPANY

#### **EXECUTIVE DIRECTORS**

Mr. WANG Dong *(Chief Executive Officer)* Mr. YUE Zhiqiang Mr. LIU Chen Mr. WONG Hak Kun Ms. HAN Linyou

#### NON-EXECUTIVE DIRECTOR

Ms. JIANG Xiaohong

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Jesper Bjoern MADSEN *(Chairman)* Mr. LEE Conway Kong Wai Mr. Kevin Cheng WEI

#### COMPANY SECRETARY

Mr. CHOW Wai Kit

#### AUTHORISED REPRESENTATIVES

Mr. CHOW Wai Kit Mr. LIU Chen

#### INDEPENDENT EXTERNAL AUDITOR

PricewaterhouseCoopers Certified Public Accountants

#### LEGAL ADVISORS

Kirkland & Ellis Sit, Fung, Kwong & Shum Solicitors

#### INVESTOR RELATIONS CONSULTANT

Christensen China Limited 16/F., Methodist House, 36 Hennessy Road, Wanchai, Hong Kong Phone: +852 2117 0861 Fax: +852 2117 0869

#### 西藏水資源有限公司(「本公司」) 本公司董事(「董事」)會(「董事會」)

#### 執行董事

王東先生(行政總裁) 岳志強先生 劉晨先生 王克勤先生 韓林攸女士

#### 非執行董事

姜曉虹女士

#### 獨立非執行董事

麥奕鵬先生*(主席)* 李港衛先生 蔚成先生

#### 公司秘書

周偉傑先生

#### 授權代表

周偉傑先生 劉晨先生

**獨立外聘核數師** 羅兵咸永道會計師事務所 *執業會計師* 

#### 法律顧問

凱易律師事務所 薛馮鄺岑律師行

#### 投資者關係顧問

匯思訊中國有限公司 香港灣仔軒尼詩道36號 循道衛理大廈16樓 電話: +85221170861 傳真: +85221170869

CORPORATE INFORMATION 公司資料



#### **REGISTERED OFFICE**

Cricket Square, Hutchins Drive P.O. Box 2681, Grand Cayman, KY1-1111 Cayman Islands

#### HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Umt 1611-12, 16th Floor, One Island South 2 Heung Yip Road, Wong Chuk Hang Hong Kong

#### HONG KONG BRANCH SHARE REGISTRAR

Union Registrars Limited Suites 3301-04, 33/F. Two Chinachem Exchange Square 338 King's Road North Point, Hong Kong Phone: +852 2849 3399 Fax: +852 2849 3319

#### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Codan Trust Company (Cayman) Limited Cricket Square, Hutchins Drive P.O. Box 2681, Grand Cayman, KY1-1111 Cayman Islands

#### WEBSITES TO ACCESS COMPANY INFORMATION\*

http://www.twr1115.net http://www.hkexnews.hk

## STOCK CODE ON MAIN BOARD OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

1115

\* contents of the websites do not form part of this Annual Report

#### 註冊辦事處

Cricket Square, Hutchins Drive P.O. Box 2681, Grand Cayman, KY1-1111 Cayman Islands

#### 總部及香港主要營業地點

香港 黃竹坑香葉道2號 One Island South 16樓1611-12室

#### 香港股份登記分處

聯合證券登記有限公司 香港北角 英皇道338號 華懋交易廣場2期 33樓3301-04室 電話: +852 2849 3399 傳真: +852 2849 3319

#### 主要股份登記及過戶處

Codan Trust Company (Cayman) Limited Cricket Square, Hutchins Drive P.O. Box 2681, Grand Cayman, KY1-1111 Cayman Islands

#### 公司資料查閱網址\*

http://www.twrlll5.net http://www.hkexnews.hk

#### 香港聯合交易所有限公司

#### (「聯交所」)主板股份代號

1115

\* 網站內容不構成本年報的一部分





ON BEHALF OF THE COMPANY AND ITS SUBSIDIARIES (TOGETHER, THE "GROUP"), I AM PLEASED TO PRESENT THE GROUP'S ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2017.

#### FINANCIAL OVERVIEW 2017

2017 was a year with both opportunities and challenges for the Group and with mixed but overall satisfactory results in our various segments. Facing the very complex and volatile macroeconomic environment, the Group maintained focus on strengthening our business platform on a national basis, providing top quality water to our consumers through a strong product portfolio catering for all segments of the market throughout China and supplying our top-quality beers to consumers in Tibet Autonomous Region ("**Tibet**").

Overall our sales volume and revenue increased by 15% and 7% respectively versus 2016, however operating profit was almost unchanged versus 2016 and profit after tax increased slightly compared to the previous year. For further overview of the Group's financial performance, please see below.

本人謹代表本公司及其附屬公司(統稱 「本集團」)欣然提呈截至二零一七年 十二月三十一日止年度的年報。

#### 2017財務回顧

二零一七年對本集團而言是機遇與挑戰並存 的一年,我們各業務分部的業績不同但總體 令人滿意。面對複雜多變的宏觀環境,本集 團持續專注加強全國運營平台建設,以我們 強大的多元化產品系列在中國眾多細分市場 上向我們的消費者提供高品質的水,以及在 西藏自治區(「**西藏**」)向消費者提供高品質的 啤酒。

總體來說,相比二零一六年,我們的銷量和 營業收入分別增長了15%和7%,但是經營利 潤維持不變,税後利潤較上年略升。有關本 集團進一步的財務表現概述請見下文。

CHAIRMAN'S STATEMENT 主席報告書

# T

#### SERVE THE BEST QUALITY PRODUCTS TO THE WORLD

During the reporting period, sales volume of our water products had a very robust increase for both the premium "Tibet 5100 Glacial Spring Water" and high quality "Gesang Spring" with a total volume increase of nearly 39% versus 2016, however this was not translated into an equivalent increase in profit largely due to difference in product mix, reduced government grants and higher selling expenses. However, the high-volume increase in sales reflected the success of our strategy as described below.

Over the past few years, we have succeeded in establishing a nationwide distribution platform for both our "Tibet 5100 Glacial Spring Water" and "Gesang Spring" products. On top of this, our partners across the country have further improved our high-quality distribution and management services, allowing regional distributors to utilize their expertise and network, which in turn enhanced the coverage and penetration rate of our products through both online sales, giving us valuable consumer insights, and offline sales to traditional and modern retail. The Group will work hard to modulate our strategy of online and offline retail channels to increase our sales effort. These efforts have laid a solid foundation for our growth both in 2017 and in the future.

The important institutional client base of our water business has also expanded steadily. Through strategic cooperation with institutional client distributors, our traditional bottled water and 12-Litres "5100 Family Soft Barrelled Water" products have attracted more and more office users among institutional customers, and we believe there is huge growth potential for both products.

In 2017, our products also achieved robust performances in the Hong Kong market. Our Diamond Series "Tibet 5100 Glacial Spring Water" recorded steady growth in both coverage in Hong Kong's well-known convenience stores and supermarkets, and successfully established international branding image with HK's international market status. While focusing on the sales performance, we also continued to promote our marketing campaigns in 2017 highlighting our characteristics of "Tibet Water Resources". Our Diamond Series "Tibet 5100 Glacial Spring Water" has been sold in an increasing number at five-stars international hotels chains, airports, cinemas and sports and entertainment venues. We have also been working efficiently in reaching out to more target customers through sponsorships in key conferences, forums and high-end sports events, as well as on partnerships with leading airlines.

#### 向全世界提供最好的產品

在報告期間,我們的水產品(包括[5100西藏 冰川礦泉水]和[格桑泉])的銷量強勢增長, 合計銷量比二零一六年增長了39%,但由於 產品結構不同,政府補助減少以及更高的銷 售費用,利潤並未同比增長。儘管如此,銷 量的大幅增長反映了我們如下所述的策略是 成功的。

在過去幾年中,我們已經建立了「5100西藏 冰川礦泉水」和「格桑泉」全國統一的經銷平 台。在這個大平台之上,全國運營夥伴進一 步提供良好的經銷服務和管理,各區域經銷 商百花齊放,各施所長,使得我們的產品在 線上(給我們帶來有價值的消費者理念)和線 下傳統和現代零售渠道的覆蓋率和下沉深度 增強。本集團將努力調整我們線上和線下零 售渠道的戰略,以增強我們的銷售力量。這 些努力為我們二零一七年和未來業績的增長 奠定堅實基礎。

我們水業務重要的機構客戶也在穩步擴充。 透過戰略合作的機構客戶經銷商,我們的傳 統瓶裝水以及12L「5100家庭裝軟瓶水」透過 機構客戶吸引越來越多的辦公用戶,我們相 信在這方面我們的產品增長潛力巨大。

二零一七年,我們的產品在香港市場的表 現也更加突出。我們的鑽石系列[5100 西藏 冰川礦泉水]在香港知名便利店體系的覆蓋 率穩步增長,並成功借助香港的國際市場地 位建立國際品牌形象。在注重銷售業績的同 時,二零一七年,我們也繼續[西藏水資源] 特色的市場推廣。我們的鑽石系列[5100 西 藏冰川礦泉水]已進入越來越多的五星級國 際連鎖酒店、機場、院線以及體育和娛樂場 所。我們也通過贊助重要會議、論壇以及高 端體育項目,與知名航空公司合作,更高效 地接觸更多的目標客戶。



In 2017, "Easy Joy • Zhuoma Spring" which is produced by our associated company, Tibet Highland Natural Water Limited ("Highland Natural Water") and distributed in China Petroleum & Chemical Co., Ltd ("Sinopec") gas stations, maintained its growth momentum with a volume increase of 22% versus 2016. While providing a stable investment return to the Group, such collaboration also brought a high-quality distribution network and enhanced the Group's ability to cooperate with large distribution chains.

Our beer business segment, where we are selling our premium "Green Barley Beer" series and our strategic collaborative product "Lhasa Beer", remained stable in 2017 with a slight decrease in operating revenue and sales volume yet its profit increased comparing with 2016 and generated healthy profit margins. At the end of 2017, we acquired the remaining 35% equity interest in Tibet Tiandi Green Beverage Development Co., Ltd., taking 100% control of the beer business and laying a solid foundation for the Group to expand its beer business sales through channels outside of Tibet. Now, our Green Barley Beer has entered the Sinopec's system and will be sold throughout the country.

#### OUR SOCIAL RESPONSIBILITY

It has always been a top priority for our Group to operate with due consideration and respect to the pristine environment in which we are manufacturing our products. We have established a "water protection zone" of 60 square kilometers around our water source, and we adhere to a strict quality control system in every stage of our operation process, from water source management, sourcing of raw materials and processing and packaging to storage and delivery.

Moreover, in 2017, we also continued to support initiatives for the conservation and protection of water sources and the environment in Tibet and participated in a variety of "water conservation" and other charitable activities in Tibet, such as establishing our "5100 Tibet Education Development Specialty Grant". Furthermore, we continued to support "The 6 River Run" campaign of the "Run4Water" programme in 2017, which was initiated and run by Ms. Mina Guli, founder of the nonprofit organization "Thirst" which initiate activities to promote the saving of water in many countries. 二零一七年,我們的關聯公司西藏高原天然 水有限公司(「高原天然水」)生產的「易捷·卓 瑪泉」在中國石油化工股份有限公司(「中石 化」的加油站渠道內的分銷能力繼續保持增 長的趨勢,銷量較二零一六年增長22%。在 為本集團提供穩定投資收益的同時,通過該 等合作,也為本集團帶來優質的渠道資源和 積累了豐富的合作經驗。

10 10

我們啤酒業務,即我們的高端「青稞啤酒」系 列和戰略合作產品「拉薩啤酒」,在二零一七 年的業績保持穩定,營業收入和銷量略有下 降,但它的利潤比二零一六年有增長和良好 的利潤率。二零一七年末,我們收購了西 藏天地綠色飲品發展有限公司剩餘35%的股 權,至此100%控股啤酒業務,為未來在集 團層面與西藏外渠道資源合作,開展啤酒銷 售,奠定了基礎。現在,我們的青稞啤酒已 進入中石化系統,將在全國展開銷售。

#### 我們的社會責任

本集團一直關注和尊重我們生產所處的原生 態環境,並將此視為頭等大事。在我們水源 地周圍,我們建立起了60平方千米的水源 保護區,在我們運營的每個環節,從水源管 理,原材料來源,生產,包裝以及倉儲和運 輸,我們都遵循嚴格的質量控制體系。

不僅如此,二零一七年,我們繼續堅持西藏 水資源和環境的保護,積極參與「節水愛水」 活動,以「西藏5100教育發展專項基金」為 依託開展各種形式的公益行動。同時,我們 繼續支持非盈利團體「渴望宣言」創始人Mina Guli女士倡導的2017「六大河流,為水而跑」 活動,該團體在許多國家發起倡導節水活 動。

CHAIRMAN'S STATEMENT 主席報告書



As a national enterprise with deep roots in Tibet, we are dedicated to improving the well-being of the people in Tibet in terms of living standards and cultural quality, and at the same time raise awareness of respecting the pristine environment in which we operate. Our case of "industry targeted poverty alleviation" was recorded in a book titled "Targeted Poverty Alleviation, Chinese Solution" which was considered and referenced by China's government departments responsible for lifting poverty, in recognition of our efforts in poverty alleviation. This marked another encouraging milestone for us after being featured in the United Nations Development Programme (UNDP) "2016 China National Human Development Report". We remain committed to improving the lives of people in Tibet, and we look forward to further promoting economic and cultural development in the surrounding areas.

作為植根西藏的民族企業,我們致力於為西 藏自治區人民的生活水平提高和文化素質提 升,並同時喚起對我們所運營的原生態環境 的尊重意識。我們的「產業精準扶貧」案例獲 錄入到一本供中國政府扶貧工作者參閱的書 中一一《精準扶貧,中國方案》,是繼聯合國 開發計劃《2016中國人類發展報告》後又一次 獲得權威機構認可。我們將致力於改善西藏 人民的生活,進一步發展周邊地區的經濟和 文化。

#### **ON OUR PROSPECTS**

Looking ahead in 2018 and beyond, we believe that there exists big potential for growing our brands further. The global trend of moving towards organic and more unique food products favor our product portfolio which is characterized by the high quality and purity of our water and beer products. Leveraging on this strong product platform, we will continue to pursue our segmentation strategy and further develop and strengthen our distribution penetration through established and new partnerships. Also, we will seek to further strengthen our organization both qualitatively and quantitatively. We will continue to further build and strengthen our brand image through a mix of marketing activities. So far, our beer business's sale is focused entirely in Tibet. We believe our beer products with their unique character and high quality have significant potential if launched for sale on a national basis, a project which will become our priority in 2018. Our Group also has potential to develop other beverage products with "Tibetan characteristics" which we are looking further into.

On behalf of the Board, I would like to express our gratitude to our management team and all our employees for their hard work and contribution to the Group over the past year. I would also like to thank our shareholders, investors, business partners and loyal customers for their support over the years. We look forward to continuing our positive performance in the years to come.

Mr. Jesper Bjoern MADSEN Chairman

#### 我們的前景

展望二零一八年,我們相信,我們的品牌有 巨大的發展潛力。全球對於有機和更獨特食 品產品的青睞的趨勢將利好於我們的產品組 合,即高品質和純淨的水和啤酒產品。為進 一步開拓強大的產品平台,我們將繼續細分 市場戰略,透過已經建立和新的合作夥伴, 進一步發展和壯大我們的分銷深度。我們將 從質和量上進一步壯大我們的架構。我們將 透過一系列市場活動建立和加強我們的產品 形象。迄今為止,我們的啤酒產品主要在西 藏銷售,我們相信,以我們啤酒產品的獨特 性和高品質,其在全國銷售將有很大潛力, 相關項目在二零一八年將優先考慮。我們也 將進一步尋找發展[西藏特色]的其他飲料產 品的可能性。

本人謹代表董事會對管理層及全體員工過去 一年對本集團付出的竭誠努力及寶貴貢獻致 以誠摯的謝意,亦對各位股東、投資者、商 界合作夥伴及忠實客戶多年以來的支持表示 感謝。我們期待下一年更創佳績。

麥奕鵬先生 *主席* 



		Year ended 31 December 截至十二月三十一日止年度			
		2017 二零一七年	2016 二零一六年	Change 變動	
Revenue (RMB million) Profit attributable to the owners	收入(人民幣百萬元) 本公司擁有人應佔利潤	932	868	† 7%	
of the Company (RMB million) Earnings per share	(人民幣百萬元) 每股盈利	315	308	† 2%	
– Basic and diluted (RMB cents)	- 基本及攤薄(人民幣分)	12.32	11.98	13%	
Sales Volume (in tonnes)	銷售量(噸)	128,616	2,086	15%	
Gross profit margin	毛利率	59%	60%	↓ I % point 百分點	
Average selling price per tonne (RMB'000)	平均每噸售價 (人民幣千元)	6.4	7.0	↓9%	

		As at 31 December 於十二月三十一日			
		2017 二零一七年 (RMB million) (人民幣百萬元)	2016 二零一六年 (RMB million) (人民幣百萬元)	Change 變動	
Total assets Equity attributable	資產總額	4,549	4,818	↓ 6 <b>%</b>	
to owners of the Company	本公司擁有人應佔權益	3,174	3,123	† 2 <b>%</b>	

FINANCIAL HIGHLIGHTS 財務摘要



#### Revenue (RMB million)

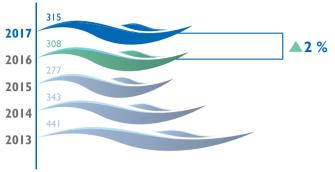
收入(人民幣百萬元)



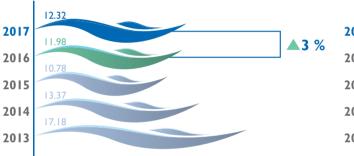
Earnings per share-basic and diluted (RMB cents)

每股盈利 - 基本及攤薄(人民幣分)

### Profit attributable to owners of the company (RMB million) 本公司擁有人應佔利潤(人民幣百萬元)









Gross profit margin (%) 手利家 (%)



# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

00





#### **BUSINESS REVIEW**

In 2017, we continued our endeavors in supplying high quality products and premium services to our customers.

In 2017, the market continued to be characterized by strong competition and a challenging economic environment, which had a general impact on premium products. Nevertheless, the Group has continued to increase its total sales volume and revenue in 2017 by 15% and 7%, respectively, in comparison with 2016, as a result of the continuing development of the water business.

Sales volume and revenue of our water products, including "Tibet 5100 Glacial Spring Water" ("**5100 Glacial Water**") and "Gesang Spring" products, increased by 39% and 18%, respectively, in comparison with last year, which was largely due to deep penetration and distribution in the retail channels and increasing sales to institutional clients covering more office sites. Our "Easy Joy • Zhuoma Spring" sold by our associate, Highland Natural Water, saw a continuing increase in popularity at Easy Joy convenience stores at Sinopec gas stations throughout China. The Group's share of post-tax profits of Highland Natural Water slightly decreased by 3% from last year.

#### 業務回顧

在二零一七年,我們持續致力為客戶提供高 品質的產品和優質的服務。

雖然面對著繼續特別會令高端產品受創的強 烈競爭和具挑戰性的經濟環境,本集團仍能 繼續發展水業務,將二零一七年的銷售量和 收入同比增加了15%和7%。

水業務分部的銷售量和收入,包括了[5100 西藏冰川礦泉水」([5100冰川水」)和「格桑 泉」品牌產品,比去年上升了39%和18%,主 要由於零售管道的深度滲透和分銷,以及通 過機構客戶覆蓋更多的辦公場所從而帶來了 銷售的增長。我們的聯營公司高原天然水的 聯標產品「易捷•卓瑪泉」繼續在中石化全國 加油站的易捷便利店上熱銷。與去年相比, 本集團的應佔高原天然水除税後利潤微減了 3%。







Our water products have been sold throughout the Mainland China and Hong Kong, and retail distributors and institutional clients constituted our major customer base. As at 31 December 2017, in Mainland China, the geographical coverage of our water products in retail channels had covered more than 100 cities, and the sales outlets in offline retail channels, such as supermarkets, convenience stores, cinemas, hotels, airports, restaurants, and health and entertainment venues, had exceeded 15,000.

Due to the strong competition in the relatively limited market in Tibet, both sales volume and revenue of our beer products slightly decreased by 6% in comparison with last year; however the gross profit margin maintained the same satisfactory level as last year. In 2017, our beer products were sold in Tibet mainly through retail channels including supermarkets, convenience stores, restaurants and entertainment outlets. The proportion of revenue of our beer products within and outside Tibet to the total revenue of our beer products remained at 98% and 2%, respectively.

#### FINANCIAL REVIEW

#### REVENUE

The total sales of the Group amounted to RMB932 million, representing an increase of RMB64 million or 7% in comparison with 2016.

The revenue generated from our water business segment was RMB570 million, representing an increase of 18% in comparison with 2016, contributed by the increase of sales of water products and sales of bottle preforms and caps. Among the water products, revenue of our "5100 Glacial Water" in 2017 increased by 14% in comparison with 2016; and revenue of our "Gesang Spring" products increased by 47% in comparison with 2016.

The revenue generated from our beer business segment was RMB362 million, representing a slight decrease of 6% in comparison with 2016.

#### SALES VOLUME

The total sales volume of the Group amounted to 128,616 tonnes (2016: 112,086 tonnes), and consisted of 71,990 tonnes (2016: 51,630 tonnes) from our water products and 56,626 tonnes (2016: 60,456 tonnes) from our beer products.

我們的水產品已經在中國大陸和香港銷售, 零售經銷商及機構客戶構成了我們主要的 客戶群。於二零一七年十二月三十一日,在 中國大陸,我們的水產品的零售渠道的地域 範圍已經覆蓋了多於100個城市,和在綫下 零售渠道的零售銷售網點,例如超市、便利 店、電影院、酒店、機場、餐廳和健康娛樂 場所已超過15,000個。

雖然面對著西藏相對有限的市場和有著激烈 的競爭,在二零一七年,我們的啤酒產品銷 量和收入與去年相比兩者微降了6%,而毛利 率則能維持與去年相同的滿意水平。我們的 啤酒產品主要通過超市、便利店、餐飲和娛 樂店點在西藏銷售。在西藏區內及區外的收 入佔啤酒產品總收入的比重分別保持在98% 及2%。

#### 財務回顧

#### 收入

本集團的總銷售額為人民幣9.32億元,相比 二零一六年的總銷售額增加了人民幣6,400 萬元或7%。

水業務分部的銷售額為人民幣5.70億元,相 比二零一六年增加了18%,主要是因為水產 品銷售額和瓶坯瓶蓋銷售額的增加造成。在 水產品中,「5100冰川水」的收入在二零一七 年比二零一六年上升了14%;而「格桑泉」產 品的收入與二零一六年相比增長了47%。

啤酒業務分部的銷售額為人民幣3.62億元, 相比二零一六年微降了6%。

#### 銷量

在二零一七年,本集團的總銷量為128,616 噸(二零一六年:112,086噸),包括71,990 噸(二零一六年:51,630噸)水產品銷量和 56,626噸(二零一六年:60,456噸)啤酒產品 銷量。



MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析



The overall sales volume of our water products increased by 39% in comparison with that of 2016; sales volume of our "5100 Glacial Water" in 2017 increased by 34% in comparison with 2016; and sales volume of our "Gesang Spring" products increased by 56% in comparison with 2016.

The sales volume of our beer products slightly decreased by 6% in comparison with that of 2016.

#### AVERAGE SELLING PRICE

The average selling price fluctuated along with the change of our products mix. The average selling price of our water products decreased by 16% from RMB7,657 per tonne in 2016 to RMB6,463 per tonne in 2017. The average selling price of our beer products remained stable from RMB6,346 per tonne in 2016 to RMB6,393 per tonne in 2017.

我們水產品的總銷量比二零一六年增加 39%,我們[5100冰川水]的銷售量同比增長 了34%,而我們[格桑泉]產品的銷量同比增 長56%。

啤酒產品銷量比二零一六年微降了6%。

#### 平均售價

平均售價會隨著我們的產品結構的變化而波 動。二零一七年我們水產品的平均售價為每 噸人民幣6,463元,較二零一六年的每噸人 民幣7,657元下降了16%。二零一七年我們啤 酒產品的平均售價為每噸人民幣6,393元, 與二零一六年的每噸人民幣6,346元相約。



#### **GROSS PROFIT MARGIN**

The gross profit margin of the water business segment is 65%, in comparison with 69% in 2016, and such decrease was mainly attributable to the change in mix of the sales of products in the water business segment. The gross profit margin of the beer business segment is 49%, which is same as in 2016. The overall gross profit margin of the Group is 59%, and has remained stable in comparison with 60% in 2016.

### SELLING AND DISTRIBUTION EXPENSE AND ADMINISTRATIVE EXPENSES

In 2017, the selling and distribution expense increased by 17% to RMB120 million from RMB103 million in 2016, mainly due to the increase in transportation costs as the sales volume of the water products increased. The administrative expenses increased by 8% from RMB79 million in 2016 to RMB85 million in 2017, in line with the growth and development of the business.

#### OTHER NET GAINS

Other net gains mainly included government grants and gain on disposal of AFS.

The government grants decreased by 44% from RMB45 million in 2016 to RMB25 million in 2017. Such fluctuation was caused mainly by the timing of the approval of the grants by local government. As our main production processes are carried out in Tibet, we enjoy relevant government grants from time to time. The amount of grants we are entitled to receive from the government of Tibet is mainly calculated with reference to our fiscal contribution to the local economic development as a major tax payer and employer in Tibet. Grants from the government are recognized where there is a reasonable assurance that they will be received and the Group will comply with all associated conditions. According to the latest policies implemented by the Tibet government, we received the government grants in 2017 and will continue to receive them in future.

In 2017, the gain on disposal of AFS increased by approximately 100% from RMB10 million in 2016 to RMB20 million, as more available-for-sale structured financial products were bought and disposed of in 2017.

#### 毛利率

水業務分部的毛利率為65%,相比較二零 一六年的69%下降主要是因為水業務分部的 水產品銷售結構變化所致。啤酒業務分部的 毛利率為49%,與二零一六年持平。本集團 的總毛利率為59%,與二零一六年的60%相 約。

#### 銷售及分銷費用和行政費用

在二零一七年,銷售及分銷費用從二零一六 年的人民幣1.03億元增加了17%至人民幣 1.20億元,主要是由於水產品的銷量增加以 致運輸成本增加。行政費用從二零一六年的 人民幣7,900萬元增加了8%至二零一七年的 人民幣8,500萬元,這符合業務的增長及發 展。

#### 其他淨利得

其他淨利得主要包括政府補助、可供出售金 融資產的處置利得。

政府補助收入由二零一六年的人民幣4,500 萬元下降了44%至二零一七年的人民幣2,500 萬元,這波幅是由於地方政府批准撥款的時 間性所致。由於我們的主要生產過程在西藏 完成,故不時享有政府相關的扶持補助。我 們獲西藏政府的扶持金額主要參照我們作為 西藏主要的納税人及僱主對當地經濟所作出 的財政貢獻而計算。在本集團滿足所有相關 的條件,且對取得政府補助有合理保證時確 認相關政府補助收入。根據西藏政府施行的 最新政策,我們在二零一七年享受了相關的 政府補助,未來也將繼續享受該等政府補 助。

在二零一七年,由於購買和處置了更多的可 供出售結構性金融產品,可供出售金融資 產的處置利得由二零一六年的人民幣 I,000 萬元上升了約 I00%至二零一七年的人民幣 2,000萬元。



#### SHARE OF POST-TAX PROFITS OF ASSOCIATES

The share of post-tax profits of associates mainly included the share of posttax profit of Highland Natural Water whose ultimate controlling shareholder is Sinopec. In 2017, the Group's 40% equity interests in Highland Natural Water has generated a share of the post-tax profits of an associate at the amount of RMB28 million, a slight decrease of 3% in comparison with 2016.

The sales volume and revenue in respect of Highland Natural Water in 2017 were approximately 221,394 tonnes and RMB461 million, respectively, representing an increase of 22% and a slight decrease of 2%, respectively, compared to those in 2016. Such fluctuations were results of the promotion in terms of volume discount for the sales of "Easy Joy • Zhuoma Spring" at Easy Joy convenience stores at Sinopec gas stations throughout China.

#### FINANCE NET COSTS

In 2017, the Group incurred finance costs of RMB38 million and gained finance income of RMB28 million. Compared to 2016, finance costs in 2017 decreased by RMB2 million, mainly due to (i) the increase approximately of RMB15 million in interest costs on convertible bonds issued by the Company, and (ii) the increase of RMB2 million interest costs on borrowings from banks, which were offset by (a) the decrease of RMB11 million in exchange loss, and (b) the one-off fair value loss of RMB8 million relating to the convertible bond issued in 2016. Finance income increased by RMB7 million mainly due to the increase in interest-bearing loans to third parties.

#### **INCOME TAX EXPENSE**

The income tax expense decreased by RMB1 million or 2% from RMB42 million in 2016 to RMB41 million in 2017. The effective tax rate in 2017 and 2016 was 10%.

#### PROFIT FOR THE YEAR

The profit for the year increased by RMB9 million or 2% from RMB359 million in 2016 to RMB368 million in 2017. The operating profit remained stable from last year and the finance net cost decreased by RMB9 million, resulting the increase in profit for the year.

#### 應佔聯營公司除税後利潤

應佔聯營公司除税後利潤主要為應佔高原天 然水(最終控股股東為中石化))的除税後利 潤。在二零一七年,本集團對高原天然水 40%的權益產生了人民幣2,800萬元的應佔 聯營公司除税後利潤,較二零一六年微減了 3%。

在二零一七年,高原天然水的銷量和銷售額 分別約為221,394噸和人民幣4.61億元,較 二零一六年分別增長了22%和微降了2%,此 等波動乃於「易捷•卓瑪泉」在全國中石化加 油站易捷便利店上以銷量折扣形式促銷之銷 售結果。

#### 財務費用淨額

在二零一七年,本集團支出了人民幣3,800 萬元財務費用及獲得了人民幣2,800萬元財 務收益。與二零一六年比較,二零一七年的 財務費用減少了人民幣200萬元,主要是(i) 本公司發行的可換股債券的利息增加了約 人民幣1,500萬元及(ii)銀行借款的利息費用 增加了人民幣200萬元,並與(a)為人民幣 1,100萬元的匯兑損失的減少和(b)二零一六 年發生了與發行可換股債券有關的公允價值 人民幣800萬元的損失相抵。財務收益增加 了人民幣700萬元,主要是由於對第三方生 息貸款的增加所致。

#### 所得税費用

所得税費用自二零一六年的人民幣4,200萬 元減少了人民幣100萬元或2%至二零一七 年的人民幣4,100萬元。二零一七年和二零 一六年的有效税率為10%。

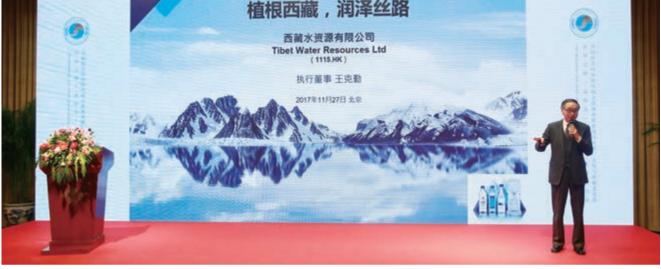
#### 年度利潤

年度利潤自二零一六年的人民幣3.59億元增 加了人民幣900萬元或2%至二零一七年的 人民幣3.68億元。經營利潤能保持與去年相 比穩定的水平和財務費用淨額減少了人民幣 900萬元,以至本年度的利潤上升。

MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析







#### PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY

Profit attributable to owners of the Company increased by RMB7 million from RMB308 million in 2016 to RMB315 million in 2017, which was in line with the increase in profit for the year as described above.

#### FINANCIAL POSITION

As at 31 December 2017, net trade receivables of the Group amounted to RMB235 million compared to RMB194 million as at 31 December 2016. The increase was mainly attributable to the loan receivable due from third parties of RMB37 million. Up to 23 March 2018, RMB43 million had been further collected, resulting in further reduction in our trade receivables.

The Group maintains regular contact with our major debtors through meetings and telephone conversations to understand the status of their operations, their continuing business needs and the ways in which the Group can improve its services. During such meetings and conversations, the Group is not aware of any material circumstances indicating any problem in recovering its trade receivables from its major debtors. In 2017, the Group did not recognize any additional provision for impairment loss of trade receivables (2016: provision of RMB2 million) and wrote off approximately RMB1.96 million provision recognised in prior year (2016: nil).

#### 本公司權益所有人應佔利潤

歸屬於本公司權益所有人的利潤自二零一六 年的人民幣3.08億元增加了人民幣700萬元 至二零一七年的人民幣3.15億元,該波動與 上述年度利潤的增幅一致。

#### 財務狀況

於二零一七年十二月三十一日,本集團應收 貿易款淨額為人民幣2.35億元,於二零一六 年十二月三十一日為人民幣1.94億元。其上 升主要歸因於應收第三方借款為人民幣3,700 萬元。其中人民幣4,300萬元已於二零一八 年三月二十三日之前收回,以致進一步減少 我們的應收貿易款。

本集團透過會議及電話對話與我們的主要債 務人定期聯絡,以瞭解彼等的經營狀況、持 續業務需要及本集團能改善的服務方式。在 該等會議及電話對話過程中,本集團未發現 到任何重大情況顯示對收回主要債務人的應 收貿易款有任何問題。在二零一七年,本集 團沒有就應收貿易款作新增的壞賬撥備(二 零一六年:計提為200萬元)和註銷了在以前 年度為人民幣約196萬元的撥備(二零一六 年:無註銷撥備)。 MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

As at 31 December 2017, inventories of the Group amounted to RMB76 million compared to RMB68 million as at 31 December 2016. The increase was mainly attributable to an increase in raw materials inventories.

As at 31 December 2017, prepayments (including current and non-current) of the Group decreased to RMB187 million from RMB256 million as at 31 December 2016. The decrease was mainly attributable to the decrease of approximately RMB52 million of prepayment made for purchase of raw materials, services and equipment and the decrease of RMB17 million of prepayment for investment in a third party.

As at 31 December 2017, other receivables and other assets of the Group amounted to RMB175 million compared to RMB250 million as at 31 December 2016. Among other receivables, as at 31 December 2017, the amounts due from third parties amounted to RMB140 million, and up to 23 March 2018, all had been further collected from the third parties, resulting in further reduction in our other receivables.

於二零一七年十二月三十一日,本集團的 存貨為人民幣7,600萬元,而於二零一六年 十二月三十一日為人民幣6,800萬元。其上 升的主要原因來自於原材料存貨的上升。

於二零一七年十二月三十一日,本集團的預 付款項(包括流動和非流動)由二零一六年 十二月三十一日的人民幣2.56億元減少至人 民幣1.87億元。該減少主要是因為購買原材 料、服務和設備的預付款項減少了約人民幣 5,200萬元和投資於第三方的預付款項減少了 人民幣1,700萬元。

於二零一七年十二月三十一日,本集團其他 應收款及其他資產金額為人民幣1.75億元, 而於二零一六年十二月三十一日則為人民幣 2.50億元。於二零一七年十二月三十一日, 在其他應收款中,應收第三方款項為人民幣 1.40億元,已於二零一八年三月二十三日之 前全部收回,以致進一步減少我們的其他應 收款。





As at 31 December 2017, AFS (including current and non-current) of the Group increased to RMB241 million compared to RMB186 million as at 31 December 2016, which was mainly attributable to the acquisition of 0.48% equity interests of a company.

As at 31 December 2017, cash and cash equivalents of the Group decreased by RMB212 million, which was mainly attributable to the cash inflows from operating activities of RMB482 million, cash inflows from investing activities of RMB36 million, cash outflows for financing activities of RMB711 million and exchange loss of RMB19 million. The cash inflows from investing activities of RMB36 million in 2017 mainly included the net cash inflows for amounts received from and paid to third parties and a related party of RMB32 million, the net cash inflows from loan and repayments of loans granted to third parties approximately of RMB31 million, offset by the purchase of PP&E of RMB18 million and the net cash outflows for purchases and disposal of AFS approximately of RMB9 million. The cash outflows for financing activities of RMB711 million in 2017 mainly included net cash outflows for bank borrowings of RMB228 million and payment of interest for convertible bond of RMB27 million, payments for shares purchased for the share award scheme of RMB159 million, and the cash outflows for transaction with non-controlling interests of RMB297 million.

As at 31 December 2017, trade payables of the Group amounted to RMB93 million compared to RMB78 million as at 31 December 2016. The increase was mainly attributable to the effective management of trade payables.

As at 31 December 2017, the current portion of deferred revenue and advances received from customers of the Group amounted to RMB27 million compared to RMB15 million as at 31 December 2016. Deferred revenue of unredeemed but effective Water Cards increased approximately by RMB5 million and advances received from customers increased by RMB7 million, mainly leading to an overall increase in the total amount of the current portion of deferred revenue and advances received from customers.

於二零一七年十二月三十一日,本集團可 供出售金融資產(包括流動和非流動)增加 至人民幣2.41億元,而於二零一六年十二月 三十一日則為人民幣1.86億元,主要因為收 購一家公司0.48%的權益。

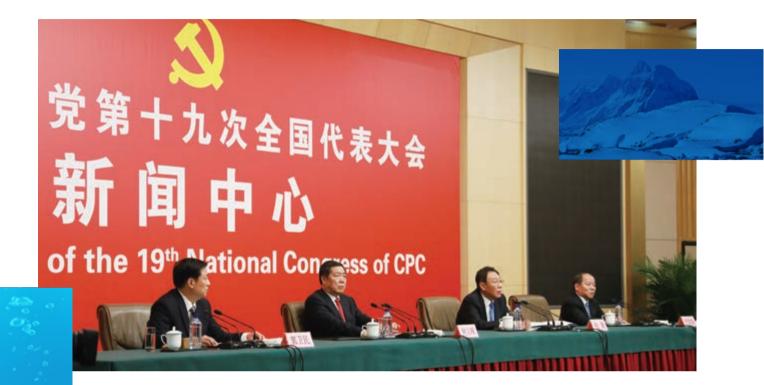
於二零一七年十二月三十一日,本集團的現 金及現金等價物減少了人民幣2.12億元,主 要是由經營活動產生的現金流入人民幣4.82 億元,投資活動產生的現金流入人民幣3.600 萬元,籌資活動產生的現金流出人民幣7.11 億元以及滙兑損失人民幣1,900萬元。在二 零一七年,投資活動產生的現金流入人民幣 3.600 萬元主要包括與第三方及一名關聯方 資金往來產生的淨現金流入人民幣3,200萬 元,及向第三方借款產生的淨現金流入約人 民幣3,100萬元,與購買物業、廠房及設備 等人民幣1,800萬元,和購買和處置可供出 售金融資產產生的淨現金流出約人民幣900 萬元相抵。在二零一七年,籌資活動產生的 現金流出人民幣7.11億元主要包括銀行借款 產生淨現金流出人民幣2.28億元,有關可換 股債券的票息付款為人民幣2,700萬元,支 付以股份獎勵計劃購買的股份為人民幣1.59 億元,以及與非控股權益交易產生的現金流 出人民幣2.97億元。

於二零一七年十二月三十一日,本集團的 應付貿易款為人民幣9,300萬元,而於二零 一六年十二月三十一日為人民幣7,800萬 元。其上升主要歸因於對應付貿易款的有效 管理。

於二零一七年十二月三十一日,本集團的遞 延收入及預收客戶款項的流動部分為人民幣 2,700萬元,而於二零一六年十二月三十一日 為人民幣I,500萬元。有關未兑付但有效水 卡的遞延收入上升了約人民幣500萬元和預 收客戶款上升了人民幣700萬元,這主要致 使遞延收入及預收客戶款的流動部分的總額 總體上升。



MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析



As at 31 December 2017, accrual and other payables of the Group increased by RMB269 million, which was mainly attributable to the increase in payables for investing in a subsidiary of RMB239 million, salary payables and welfare payables of RMB3 million, increase in payables for value added tax and other taxes of RMB15 million, the increase in accrued operating expense of RMB7 million, and the increase in other payables to third parties of RMB5 million.

As at 31 December 2017, the bank borrowings (including current and noncurrent) of the Group decreased by RMB215 million, which was mainly attributable to bank borrowings received which principal amounted to RMB186 million and repayment of bank borrowings which principal amounted to RMB401 million in 2017.

#### **EMPLOYEES**

As at 31 December 2017, the total number of employees of the Group was approximately 452 compared to 439 as at 31 December 2016. Relevant staff cost was RMB75 million in 2017, compared to RMB73 million in 2016. The fluctuation in staff cost was mainly attributable to the improvement of business and human resources structure during 2017.

於二零一七年十二月三十一日,本集團的預 提費用及其他應付款項增加了人民幣2.69億 元,主要是由於應付附屬公司投資款增加了 為人民幣2.39億元,僱員成本和應付福利款 項增加了人民幣300萬元,應付增值税及其 他税款項增加了人民幣1,500萬元,預提營 運費用增加了人民幣700萬元以及其他應付 第三方款項增加了人民幣500萬元。

於二零一七年十二月三十一日,本集團的銀 行借款(包括流動和非流動)減少了人民幣 2.15億元,主要是由於二零一七年借入銀行 借款本金人民幣1.86億元以及歸還銀行借款 本金人民幣4.01億元。

#### 員工

於二零一七年十二月三十一日,本集團員 工總數約為452人,於二零一六年十二月 三十一日約為439人。在二零一七年,有關 僱員成本為人民幣7,500萬元,而二零一六 年僱員成本為人民幣7,300萬元。僱員成本 的波動主要是由於在二零一七年期間的業務 和人力資源結構的改善所影響。



The Group's remuneration policies are formulated according to the duty, experience, ability and performance of individual employees and are reviewed annually. In addition to basic salary, employees are entitled to other benefits including social insurance contribution, employee provident fund schemes and discretionary incentive.

#### **GEARING RATIO**

The gearing ratio is calculated as borrowings (including borrowings and convertible bond) divided by total capital. The total capital is calculated as "equity" as shown in the consolidated balance sheet plus borrowings (including borrowings and convertible bond). As at 31 December 2017 and 31 December 2016, the gearing ratios of the Group were 21.38% and 24.01%, respectively.

#### SHARE-BASED PAYMENTS

On 16 December 2015, the Company granted share options to China Distribution and Logistics Company Ltd. ("China Distribution", an independent customer). Under the agreement, China Distribution has the right to subscribe up to 25,200,000 ordinary shares of the Company at a price of HKD3.00 per share within 10 years from 1 January 2016, if certain performance conditions are met by China Distribution during the vesting period from 1 January 2016 to 31 December 2018. If these options are exercised, the shares subscribed will account for approximately 1% of the total number of ordinary shares of the Company. As at 31 December 2017, the management assessed the possibility for China Distribution to meet the vesting conditions within the three-year period from 1 January 2016 and concluded that none of the vesting conditions could be met within the three-year period. Accordingly, no reduction of revenue relating to the sales incentive under the share option scheme was recorded during the year ended 31 December 2017 (2016: nil).

#### MERGER AND ACQUISITION

The Group acquired 35% equity interests in Tiandi Green on 21 December 2017 at cost of RMB536 million (including the consideration and relevant transaction costs of RMB2 million). Upon completion of the transaction, the Group held 100% equity interests of Tiandi Green and Tiandi Green became an indirect wholly-owned subsidiary of the Company.

本集團的薪酬政策是根據每位員工的崗位、 經驗、能力和表現而制定的,並進行年度審 核。除支付基本薪金外,員工也享受其他福 利,包括社會保險供款、僱員公積金和酌情 獎勵。

#### 負債比率

此負債比率是按借款(包括借款和可換股債 券)除以資本總額計算。資本總額按綜合資 產負債表所示「權益」加借款(包括借款和 可換股債券)計算。於二零一七年十二月 三十一日及於二零一六年十二月三十一日, 本集團的負債比率為21.38%及24.01%。

#### 股份基礎給付

於二零一五年十二月十六日,本公司向一個 獨立客戶中進企業有限公司(「中進企業」)授 出認股權。根據協議,倘自二零一六年一月 一日起至二零一八年十二月三十一日止的行 權期間內中進企業達到了若干表現條件,則 自二零一六年一月一日開始的十年內,中進 企業有權以每股3.00元港幣的價格認購本公 司最多25,200,000股普通股,如若這些認股 權得以行使,認購股份將佔本公司普通股總 數約1%。於二零一七年十二月三十一日,管 理層評估了中進企業自二零一六年一月一日 起計三年期間滿足歸屬條件的可能性,並得 出結論認為這三年期間內無法滿足任何歸屬 條件。因此,於二零一七年十二月三十一日 止年度內,沒有錄得與購股權計劃中銷售激 勵相應收入抵減(二零一六年:無)。

#### 兼併與收購

於二零一七年十二月二十一日,本集團以 RMB5.36億元(包括了代價和為人民幣200萬 元的相關交易成本)收購了天地綠色的35% 權益,本集團持有天地綠色100%的權益, 而天地綠色成為本公司的非直接全資附屬公 司。



MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

#### SIGNIFICANT INVESTMENTS

In 2017, the Group invested RMB58 million in CRE, representing 0.48% of its total equity. Furthermore, the Group acquired PP&E of approximately RMB42 million (2016: approximately RMB18 million). Regarding the future development and outlook of the Group, please refer to the section headed "Outlook" in the "Management Discussion and Analysis" section.

#### CAPITAL COMMITMENTS

As at 31 December 2017, the Group committed to purchase PP&E of approximately RMB117 million (31 December 2016: RMB113 million), and equity investment of RMB13 million (31 December 2016: RMB54 million). Regarding the future development and outlook of the Group, please refer to the section headed "Outlook" in this "Management Discussion and Analysis" section.

#### CHARGES

As at 31 December 2017, a bank loan with principal amount of RMB200 million (31 December 2016: RMB200 million) of the Group was secured by its factory plant with net book value of RMB68 million (31 December 2016: RMB72 million) and land use rights with net book value of RMB29 million (31 December 2016: RMB30 million); and a bank loan with principal amount of RMB66 million (31 December 2016: RMB66 million) of the Group was secured by its factory plant with net book value of RMB33 million (31 December 2016: RMB35 million) and land use rights with net book value of RMB1 million (31 December 2016: RMB35 million) and land use rights with net book value of RMB1 million (31 December 2016: RMB1 million). As at 31 December 2017 and 31 December 2016, the convertible bond was secured by the entire issued shares of Wealth Keeper Limited, a wholly-owned subsidiary of the Group.

#### 重大投資

在二零一七年,本集團投資人民幣5,800 萬元於中鐵快運,佔其股權總額比例為 0.48%。另外,本集團購買物業、廠房及設 備約為人民幣4,200萬元(二零一六年:約人 民幣1,800萬元)。關於本集團未來的發展和 展望,詳情請參閱本[管理層討論與分析]內 標題為[展望]的章節。

#### 資本性承諾

於二零一七年十二月三十一日,本集團已承 諾購買物業、廠房及設備約為人民幣1.17億 元(二零一六年十二月三十一日:人民幣1.13 億元),以及承諾股權投資人民幣1,300萬元 (二零一六年十二月三十一日:人民幣5,400 萬元)。關於本集團未來的發展和展望,詳 情請參閱本Г管理層討論與分析」內標題為 「展望」的章節。

#### 抵押

於二零一七年十二月三十一日,本集團的一 筆本金為人民幣2億元的銀行借款(二零一六 年十二月三十一日:人民幣2億元)以賬面 淨值為人民幣6,800萬元的本集團工廠廠房 (二零一六年十二月三十一日:人民幣7,200 萬元)以及賬面淨值為人民幣2,900萬元的土 地使用權作抵押(二零一六年十二月三十一 日:人民幣3.000萬元);本集團的一筆本金 為人民幣6,600萬元的借款(二零一六年十二 月三十一日:人民幣6,600萬元)以賬面淨值 為人民幣3,300萬元的本集團工廠廠房(二零 一六年十二月三十一日:人民幣3.500萬元) 以及賬面淨值為人民幣100萬元的土地使用 權作抵押(二零一六年十二月三十一日:人 民幣100萬元)。於二零一十年十二月三十一 日及二零一六年十二月三十一日,可換股債 券以本集團的一家全資附屬公司-Wealth Keeper Limited 的全部已發行股份作抵押。



#### CONTINGENT LIABILITIES

As at 31 December 2017, the Group did not have contingent liabilities (31 December 2016: RMB260 million).

#### FOREIGN EXCHANGE RISK

The Group adopts a conservative approach to cash management and risk control. The Group mainly operates in the People's Republic of China ("**PRC**") with most of its business transactions denominated in RMB. However, the Group is exposed to foreign exchange risk arising from its cash exchange transactions, which are primarily denominated in HKD. To mitigate the impact of exchange rate fluctuations, the Group continually assesses and monitors its exposure to foreign exchange risk. During the year ended 31 December 2017, management did not consider it necessary to enter into any hedging transactions in order to reduce the exposure to foreign exchange risk, because the exposure, after netting off the assets and liabilities subject to foreign exchange risk, is not significant.

#### VALUATION OF PROPERTIES

For the purpose of listing of the Company's shares on the Main Board of the Stock Exchange on 30 June 2011, a valuation was conducted on the property interests held by the Group. However, those property interests were still carried at historical costs less accumulated depreciation and impairment, if any, on the Group's consolidated financial statements.

With reference to the property valuation set out in Note 4 of Appendix II-A of the Company's prospectus dated 20 June 2011, a revaluation surplus of approximately RMB3,947,000 was identified in respect of the property interests of the Group as at 31 March 2011. If the property of the Group were stated at that valuation, the depreciation charge per annum would increase by approximately RMB130,000.

#### PRODUCTION CAPACITY

The annual water production capacity and annual beer production capacity for the year ended 31 December 2017 were approximately 300,000 tonnes and 200,000 tonnes, respectively (for the year ended 31 December 2016: approximately 300,000 tonnes and 200,000 tonnes, respectively), and the Group will assess the production capacity periodically and consider to increase production capacity to meet the demands of future development.

#### 或然負債

於二零一七年十二月三十一日,本集團沒有 或然負債(二零一六年十二月三十一日:人 民幣2.60億元)。

#### 外匯風險

本集團採用審慎方針管理現金及控制風險。 本集團主要在中華人民共和國(「中國」)營 運,大部分的商業交易皆以人民幣為計算單 位。惟本集團的現金匯兑交易主要以港幣計 值,故本集團面對外匯風險。為減輕匯率波 動的影響,本集團持續評估及監控其外匯風 險。在二零一七年期間,管理層認為沒有必 要訂立任何對沖交易以減輕外匯風險,因為 將承受外匯風險的資產及負債相抵後風險不 大。

#### 物業估值

為本公司股份於二零一一年六月三十日在聯 交所主板上市的目的,已對本集團持有的物 業權益進行了估值。然而,該等物業權益仍 於本集團綜合財務報表中按歷史成本減累計 折舊及減值(如有)列賬。

根據本公司於二零一一年六月二十日刊發的 招股章程附錄二A附註四所載物業估值,本 集團截至二零一一年三月三十一日的物業權 益重估盈餘約人民幣3,947,000元。倘若本集 團物業按該估值列賬,每年折舊開支將會增 加約人民幣130,000元。

#### 產能

截至二零一七年十二月三十一日止年度的年 度水產能和年度啤酒產能分別約為300,000 噸和200,000噸(截至二零一六年十二月 三十一日止年度:分別約為300,000噸和 200,000噸),本集團將定期評估產能並考慮 增加產能以滿足未來發展的需要。



#### COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

The Group has adopted internal control measures to monitor the continuous compliance with relevant laws and regulations such as the Companies Law of the Cayman Islands, the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong, the "SFO"), the Rules Governing the Listing of Securities on the Stock Exchange, (the "Listing Rules") and other rules and regulations implemented in relevant jurisdictions. Also, as the Group's major subsidiaries are located in PRC, relevant regulatory requirements on the Group include PRC government policies and regulations towards the mineral water industry, PRC laws and regulations on environmental protection, PRC laws on regulation of manufacture and sales of general food products, PRC taxes, regulation of foreign currency exchange and dividend distribution, and other relevant PRC laws and regulations. During the financial year ended 31 December 2017, as far as the Board is aware, the Group has complied in all material respects with the relevant laws and regulations that have a significant impact on the business and operation of the Group.

The Group continues its commitment to comply with the relevant laws and regulations.

#### ENVIRONMENTAL PROTECTION

In order to maintain the quality and safety of our products, we have established a "water protection zone" of 60 square kilometers around our water source. No human activities are allowed in the most restricted zone and the spring source has been secured in a fully enclosed facility to prevent any potential contamination.

Our production facility generates and/or discharges wastes including waste water, plastics, papers or air pollutants during the production activities. We consider the protection of the environment to be of utmost importance and have implemented procedures for waste storage, handling and/or disposal. The Group aims to minimise the impact of our activities on the environment and requires our staff to follow the same principle. We adhere to the principles of low carbon emission, waste and emission reduction, energy and cost saving and an overall environmentally friendly approach in the way we operate.

#### 遵守相關法律及規例

本集團已採納內部監控措施監督持續遵守相 關法律及法規,例如開曼群島公司法、公司 條例(香港法例第622章)、證券及期貨條例 (香港法例第571章、「證券及期貸條例」)、 聯交所證券上市規例(「上市規則」)以及於相 關司法管轄區內執行之其他規則及規例。此 外,由於本集團主要附屬公司均位於中國, 本集團面臨相關監管規定,包括中國政府有 關礦泉水行業的政策及規例、中國環境保護 法律及法規、中國有關規管一般食品生產及 銷售的法律、中國税項、外幣匯兑及股息分 派規例以及其他相關中國法律及規例。於截 止二零一七年十二月三十一日止財政年度, 據董事會知悉,本集團已於所有重大方面遵 守對本集團之業務及營運產生重大影響的相 關法律及規例。

本集團繼續致力遵守相關法律及規例。

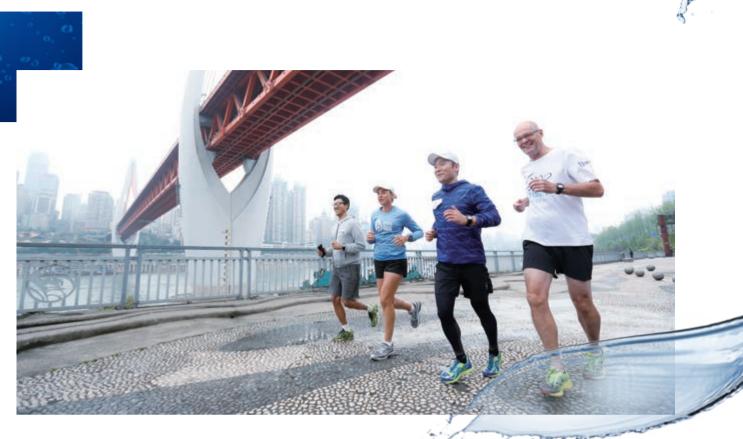
#### 環境保護

為維持產品質素及安全,我們已於水源方圓 60平方公里內建立「水源保護區」。最嚴禁區 內禁止一切人類活動,並已對泉水源頭建立 嚴密的封閉設施,防止任何潛在污染。

我們的生產設施於生產活動中所產生及/或 排放的廢物主要包括廢水、塑料、紙張或 氣體污染物。我們認為環境保護至關重要, 並已實施各項措施儲存、處理及/或處置廢 物。本集團致力減少我們的業務對環境造成 的影響,並將要求員工遵守該原則。我們於 業務營運過程中遵循低碳減排、節能節本及 環保方針。

MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析





#### RELATIONSHIPS WITH EMPLOYEES, CUSTOMERS AND SUPPLIERS

The Board believes in being people-oriented. The employees of the Group are one of the most important assets of the Group and their contribution and support are highly valued. The Group ensures staff are reasonably remunerated with regular reviews on compensations and benefits policies in accordance with the industry benchmark as well as the individual performance of the employees. Other fringe benefits, training, employee provident fund and share options, if applicable, are provided by the Group to solicit/retain loyal employees with the aim to form a professional and united staff and management team that can bring the Group to higher levels of achievements.

The Group seeks to maintain good relationship with its customers. The Group maintains an after-sales call center to serve the end customers of our products, and the sales personnel make regular visits and/or phone calls to the regular distributors and sales outlets in the market. If there is any complaint from customers, it will be reported to the management and immediate remedial action will be taken. Thereafter, the cause of such complaint will be studied, analysed and evaluated, and recommendations will be made for future improvement.

The Group also seeks to maintain good relationship with its suppliers. During the year, there was no dispute in debts or unsettled debts. In addition, whenever the Group places orders, our suppliers are willing to accept our orders.

#### 與僱員、客戶及供應商之關係

董事會認為本集團堅持以人為本。本集團僱 員為本集團最重要的資產之一,他們的貢獻 及支持受到高度重視。本集團確保員工合理 受償,並根據行業基準以及僱員個人表現定 期檢討薪酬及福利政策。本集團提供其他額 外福利、培訓、僱員公積金及購股權(如適 用)招攬/挽留忠誠僱員,以建設專業及團 結的員工及管理層隊伍,促進本集團取得更 高成就。

本集團尋求維持與其客戶的良好關係。本集 團設有售後服務中心,服務我們的產品終 端客戶。銷售人員定期拜訪及/或致電市場 常規經銷商及銷售網點。倘接獲客戶投訴, 則會匯報至管理層並即時採取補救行動。此 後,本集團將研究、分析及評估有關投訴的 原因,並提出改善建議。

本集團亦尋求與供應商維持良好關係。年 內,概無爭議債務或未結債務。此外,當本 集團下訂單時,我們的供應商均樂意接納訂 單。



#### PRINCIPAL RISKS AND UNCERTAINTIES

The Board is aware that the Group is exposed to various risks, including some which are specific to the Group or the industry in which the Group operates as well as others that are common to most businesses. The Board has established a procedure to ensure that significant risks which may adversely affect the Group's performance and ability to deliver on its strategies, as well as those which may present positive opportunities, are identified, reported, monitored and managed on a continuous basis.

#### I. Risks relating to our industry

The Group could be affected by change in consumer preferences, perception and spending patterns relating to bottled water and beer, particularly premium bottled water and premium beer. The growth in demand for bottled water products and beer products in the PRC has been driven in part by the overall growth in the PRC economy and disposable income of consumers. Any macroeconomic changes in the PRC that adversely impact consumer consumption for the beverage products could have a material adverse effect on our business and a decline in the market share of our products.

The Group faces increasing competition from domestic and foreign companies, which may affect our market share and profit margin. The bottled water and beer industry in China is highly competitive, and we expect competition to intensify. Our ability to compete is, to a significant extent, dependent on our ability to distinguish our product from those of our competitors by providing higher quality products and services at reasonable prices that appeal to consumers' tastes and preferences. Some of our competitors may have longer operating histories, may have substantially greater financial and other resources and may be better established in certain markets.

#### 主要風險及不明朗因素

董事會知悉,本集團面臨各種風險,包括若 干本集團或本集團所經營行業的特有風險以 及其他常見業務風險。董事會已制定程序, 確保持續識別、報告、監察及管理對本集團 表現及執行策略的能力可能造成不利影響或 可能帶來良好機遇的重大風險。

#### I. 有關我們所處行業的風險

本集團可能受客戶對瓶裝水及啤酒尤 其是高端瓶裝水及高端啤酒的偏好、 認知及消費模式的變動所影響。中國 瓶裝水產品及啤酒產品的需求增長部 分程度上一直受中國經濟及消費者可 支配收入整體增長所推動。中國任何 宏觀經濟變動均可能對消費者的飲品 消費水平產生不利影響,進而對我們 的業務產生重大不利影響及導致我們 產品的市場份額下滑。

本集團面臨來自國內外公司的競爭日 益激烈,可能影響我們的市場份額及 利潤率。中國瓶裝水及啤酒行業競爭 激烈,且我們預期競爭將會加劇。我 們的競爭能力主要取決於我們以合理 的價格提供迎合消費者口味及喜好的 優頭爭對手產品當中脱穎而出的能 力。我們的若干競爭對手可能營運 大較長,財務實力及其他資源優勢顯 著,及可能在若干市場更加成熟。

## ns 析

#### 2. Risks relating to our Business

Our reliance on limited water source represents a risk to our business if the mineral content and quality of the spring water from that source are adversely affected due to changes in the surrounding geological environment or contamination of the water source. In order to maintain the quality and safety of our products, we have established a "water protection zone" of 60 square kilometers around our water source and also adhere to a strict quality control system over all our operations.

As a premium products provider, we rely heavily on the product's brand names and our reputation to generate sales. Any event that generates negative publicity for us could have an adverse effect on the product's brand names and our reputation, which in turn would affect our ability to market and sell our products.

Our water products are bottled at water sources in Tibet, and our beer products are also manufactured in Tibet. Our business may be interrupted or otherwise affected if relevant transportation is affected, and thus resulting in negative impact on our ability to transport adequate raw materials to our production facilities and the transportation of our products from Tibet.

#### 3. Financial risks

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, cash flow and fair value interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. Details are set out in Note 3 to the consolidated financial statements.

#### 2. 有關我們業務的風險

我們對有限水源地的倚賴使我們業務 面臨風險,倘周邊地質環境變動或水 源受污染,來自該水源的泉水的礦物 質含量及水質將遭到不利影響。為維 持我們的產品的質素及安全,我們已 於水源方圓60平方公里內設立「水源保 護區」,同時亦於我們的整個營運過程 遵循嚴格的質量監控系統。

作為高端產品供應商,我們高度倚賴 產品的品牌名稱及我們的聲譽推動銷 量。任何導致我們形象受損的事件均 可能對產品的品牌名稱及我們的聲譽 造成不利影響,進而影響我們進行市 場推廣及產品銷售的能力。

我們的水產品於西藏水源取水裝瓶, 而我們的啤酒產品亦於西藏進行生 產。倘相關交通運輸受到影響,我們 的業務可能被中斷或受其他影響,因 此對我們運輸足夠原材料至生產廠房 以及從西藏輸出產品的能力造成負面 影響。

#### 3. 財務風險

本集團經營活動面臨各種財務風險: 市場風險(包括貨幣風險、現金流量及 公允價值利率風險)、信貸風險及流動 性風險。本集團的整體風險管理計劃 集中於金融市場的不可預測性,並尋 求將對本集團的財務表現潛在不利影 響降至最低。詳情載於綜合財務報表 附註3。



#### USE OF NET PROCEEDS FROM THE GLOBAL OFFERING

The shares of the Company were listed on the Main Board of the Stock Exchange on 30 June 2011 with net proceeds from the global offering of approximately HKD1,472 million (including proceeds from the exercise of over-allotment option and after deducting underwriting commissions and related expenses). On 10 April 2013, the Company resolved to change the usage of the net proceeds from the global offering. Please refer to the Company's announcement dated 10 April 2013 for details. The revised usage of the net proceeds has been allocated and has been partially utilized in the following manner:

#### 來自全球發售的所得款項淨額用途

本公司股份於二零一一年六月三十日在聯交 所主板上市,來自全球發售的所得款項淨額 約為14.72億港元(包括行使超額配股權益經 扣除包銷佣金和相關費用)。於二零一三年 四月十日,本公司已決議更改全球發售所得 款項用途,詳情請參閱本公司於二零一三年 四月十日之公告。已更改的所得款項淨額已 分配作以下用途:

		Revised usage of net proceeds 更改後的所得 款項淨額用途 HKD <sup>Million</sup> 百萬港元	As at 31 December 2017 Utilized net proceeds 於二零一七年 十二月三十一日 已運用的 所得款項淨額 <i>HKD'Million</i> 百萬港元	Unutilized
Expand our production capacity by constructing additional facilities and purchasing additional	用作建設新增廠房及購買 額外生產設備以擴大 生產能力			
production equipment Expand our distribution network and toward promotional	用作擴大經銷網絡及 宣傳推廣活動	133	133	_
activities Mergers and acquisitions that complement our existing	用作能補充我們現有業務 的合併與收購	206	29	177
business		092, ا	1,092	—
Working capital and other general corporate purpose	用作營運資金及其他一般 企業用途	41	41	
		1,472	295, ا	177

Up to 31 December 2017, the Group has utilized net proceeds amounting to HKD133 million, HKD29 million, HKD1,092 million and HKD41 million (i) for expanding our production capacity; (ii) for expanding our distribution network and towards promotional activities; (iii) for mergers and acquisitions that complement our existing business; and (iv) as working capital and for other general corporate purposes, respectively. The remaining net proceeds were deposited in reputable financial institutions.

於二零一七年十二月三十一日,本集團已運 用了1.33億港元、2,900萬港元、10.92億港 元及4,100萬港元的所得款項淨額分別:(i) 用作擴大生產能力:(ii)用作擴大經銷網絡及 宣傳推廣活動:(iii)用作能補充我們現有業 務的合併與收購:及(iv)用作營運資金其他 一般企業用途,而餘下的所得款項淨額已存 入信譽良好的金融機構。



#### FINAL DIVIDEND

No dividend has been declared by the Company in respect of 2017 (for the year ended 31 December 2016: nil).

#### OUTLOOK

The Group will continue its diversification strategy on product portfolio, marketoriented business strategy, internationalization strategy and further enhance strategic channel cooperation in future along with continuing brand development through a range of marketing activities.

The Group will target to further develop the premium brand of "5100 Glacial Water" and the high quality brand of "Gesang Spring" to expand market share in both offline retail network and online e-commerce platforms through strong retail distributors.

The Group's products have established a strong brand reputation with families and office sites, and such markets were identified by the Group as potential markets, into which the Group will devote more resources for further development.

The Group has maintained and developed strategic partnerships to achieve improvement in both sales and marketing. We will continue to cooperate with more hotels, cinemas, airports and other premium outlets to present our premium "Diamond Series" products. We will also continue to optimize allocated resources with our strategic partners and to further increase our market share in the airline beverage sector with our airline partners.

#### 末期股息

本公司宣告不派發二零一七年股息(截至二 零一六年十二月三十一日止年度:無)。

#### 展望

本集團將在未來繼續多元化產品戰略,市場 化的經營方針,國際化戰略和深化渠道戰略 合作,並通過一系列的市場活動繼續品牌推 廣。

本集團將以繼續發展高端品牌[5100冰川水] 和優質品牌「格桑泉」為目標,通過強大的零 售經銷商以綫下零售網絡和綫上電子商務平 台去擴展更多市場份額。

本集團已在更多的家庭和辦公場所建立了良 好的品牌聲譽,本集團將這些市場確定為潛 在市場,將投入資源進一步發展。

本集團維護並發展了戰略合作夥伴,以實現 銷售和品牌營銷雙豐收。我們將繼續與更多 酒店,電影院,機場和其他優質店鋪合作, 展示我們的高端「鑽石系列」產品。我們也將 繼續與我們的戰略合作夥伴優化配置資源, 與航空公司合作夥伴一起擴大我們的產品在 航空飲品部份的市場份額。





Our strategic cooperation with Sinopec has demonstrated success that the products of the Group's associate saw a continuing pickup in popularity at Easy Joy convenience stores at Sinopec gas stations throughout China. We will further explore opportunities with Sinopec and China National Petroleum Corporation to expand our whole business.

The Group's products have penetrated Hong Kong market in recent two years and we consider Hong Kong market a good example for us to explore more opportunities to promote our products in overseas markets to meet our mission to share Tibet high quality water with the world.

Up to 31 December 2017, our premium beer "Tibet Highland Barley Beer" and our cooperation product "Lhasa Beer" were sold mainly in Tibet and the Group plans to develop strategic partnerships in the near future to penetrate into premium beer markets outside Tibet.

While continuing to implement the abovementioned strategies, the Group will continue to look for products that reflect the Tibet characteristics of the Group and new projects to develop beverage products with Chinese characteristics for diversification of our business and products. Meanwhile, the Group has assessed the production capacity periodically and currently has arranged to increase the production capacity in the coming years to meet the demands of future development, and the funding of such capital investments came from the operating cash the Group has earned.

To reflect the Group's priority towards the numerous ongoing projects, the Group will continue to give high priority to strengthen its human resources both qualitatively and quantitatively.

The Group expects that it will continue to face strong competition and a challenging economic environment, but will continue to focus on improving our core business.



我們與中石化的合作相當成功,本集團的聯 營企業的產品在遍佈全國的中石化加油站易 捷便利店中持續熱賣。我們將與中石化和中 國石油天然氣集團公司一起進一步尋找合作 機會拓展我們的整體業務。

本集團近兩年的產品已滲透香港市場,我們 認為香港市場是一個很好的參考,讓我們探 索更多在海外市場推廣我們產品的機會,以 實現我們與世界共享西藏優質水的使命。

截至二零一七年十二月三十一日,我們的高 端啤酒「西藏高原青稞啤酒」和合作產品「拉 薩啤酒」主要通過零售渠道在西藏出售,而 本集團計劃在不久的將來開發戰略合作夥伴 關係,以滲透西藏以外的高端啤酒市場。

在繼續執行前文所提的策略同時,本集團將 繼續尋覓能體現本集團西藏特色的產品,開 拓中國特色飲品產業的新項目,讓本集團的 業務和產品更為多元化。同時,本集團已定 期評估產能並且目前已經開始安排在未來幾 年增加產能以滿足未來發展的需要,這些資 本性投資的資金來自於本集團掙得的經營現 金。

為了實現本集團對眾多項目之重視,本集團 將繼續高度重視、不斷地及重質重量地增強 我們的人力資源。

本集團預計會繼續面對強大競爭和具挑戰性 的經濟環境,但會繼續專注提升我們的核心 業務。 PROFILE OF DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層履歷

#### PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

#### **Executive Directors**

**Mr. WANG Dong**, aged 52, was appointed as executive director of the Company on 29 May 2017 and further appointed as chief executive officer of the Company on 18 August 2017. Mr. Wang graduated with a bachelor of laws degree at Xinjiang University. He obtained a master degree in engineering at Wuhan University and an EMBA degree at the South China University of Technology.

Mr. Wang is qualified as a lawyer of the PRC since 1989, a senior economist of the Industrial and Commercial Bank of China since 2001 and a practitioner of the Asset Management Association of China since 2016. He also received the "Qualification as an independent director of listed companies" from the Shenzhen Stock Exchange in 2016.

From 1987 to 2012, Mr. Wang has worked in the human resources department, information investigation department, supervision office, industrial credit department, asset preservation department, legal affairs department, risk management department and other departments of the provincial branch office, as well as the case management department of the headquarters and the regional branch office of Industrial and Commercial Bank of China Limited. During the aforesaid period, he served as the department head of the case management department of the headquarters, general manager of the legal affairs department of the provincial branch office, general manager of the risk management department of the provincial branch office, general manager of the regional branch office, as well as the president of the regional urban finance society and regional banking industry association. In August 2012, Mr. Wang served as the head of the legal compliance department at the headquarters of Guangdong Nanyue Bank and a member of the law committee of the Banking Association of Guangdong. In September 2016, Mr. Wang was appointed as the director and chief executive officer of Xinjiang Tianshan Industrial Investment Fund Management Co., Ltd., which is a substantial shareholder of the Company.

**Mr. YUE Zhiqiang**, aged 53, is an executive Director of our Company and was appointed to the Board on I March 2011. Mr. Yue has over 30 years of experience in mechanical engineering and manufacturing plant operation, and is the general manager of our subsidiary company, Tibet Glacier Mineral Water Co. Ltd. Mr. Yue studied at Shandong University of Technology (山東工業大學) (now combined into Shandong University (山東大學)) in Machinery Production and obtained a bachelor degree. Mr. Yue was appointed as the director of Tiandi Green on 25 December 2012.

## 董事及高級管理層履歷

#### 執行董事

王東先生,52歲,於二零一七年五月二十九 日獲委任為本公司執行董事,並於二零一七 年八月十八日委任為本公司行政總裁。王先 生畢業於新疆大學,取得法學士學位,並於 武漢大學取得工程碩士學位及於華南理工大 學取得高級管理人員工商管理碩士(EMBA) 學位。

王先生於一九八九年取得中國律師資格,自 二零零一年起擔任中國工商銀行高級經濟師 及於二零一六年獲得中國證券投資基金業協 會從業人員資格。彼亦於二零一六年自深圳 證券交易所取得「上市公司獨立董事資格」。

於一九八七年至二零一二年, 王先生先後在 中國工商銀行股份有限公司省分行人事勞動 處、調查信息處、監察室、工業信貸處、資 產保全處、法律事務部、風險管理部及其他 部門,以及總行案件管理處及地區基層行工 作。期間彼擔任總行案件管理處處長、省分 行法律事務部總經理、風險管理部總經理、 地區分行行長, 兼地區城市金融學會會長、 省分行於長, 兼地區城市金融學會會長、 出區銀行業協會會長。於二零一二年八月, 王先生任職廣東南粵銀行股份有限公司總行 法律合規部主要負責人、廣東銀行業公會法 律委員會常委。於二零一六年九月, 王先生 任職本公司主要股東新疆天山產業投資基金 管理有限公司董事兼總經理。

**岳志強先生**,53歲,本公司執行董事,於 二零一一年三月一日進入董事會。岳先生在 機械工程及製造工廠運營方面擁有逾30年 經驗,並為本公司之子公司西藏冰川礦泉水 有限公司的總經理。岳先生於山東工業大學 (現已併入山東大學)修讀機械製造專業,並 取得學士學位。岳先生在二零一二年十二月 二十五日被委任為天地綠色之董事。 **Mr. LIU Chen**, aged 34, is an executive Director and authorized representative of our Company and was appointed to the Board on I March 2011. Prior to joining our Group, Mr. Liu gained experience in the areas of law and accounting. Mr. Liu graduated from York University, Canada, with a bachelor of arts degree. Mr. Liu also studied full-time at McMaster University, Canada, and obtained a master degree in Business Administration. Mr. Liu also serves as a director of certain subsidiary companies of the Group.

**Mr. WONG Hak Kun**, aged 62, is an executive Director of our Company and was appointed to the Board on 8 December 2014. He worked for Carlsberg Brewery prior to joining the Company. He was the Chairman of Carlsberg China from September 2011 to March 2014. He served as the chief executive officer of Carlsberg Greater China from March 2007 to September 2011, and as the deputy managing director of Carlsberg China from January 2006 to February 2007. During the period between 2002 and 2006, in his capacity of business development director of Carlsberg China, he led the merger and acquisition team in expanding the company's production bases in the PRC. Mr. Wong has more than 34 years of working experience in the fast-moving consumer goods industry, of which more than 29 years were in the China beverage market. During the said period, he held various senior management positions in top international beer companies including Carlsberg and Bass Brewers.

Mr. Wong graduated from Hong Kong Baptist College (now Hong Kong Baptist University) in 1978 with a Diploma in Business Management and received a Master of Business Administration degree (full time) from Bath University, United Kingdom in 2001.

**Ms. HAN Linyou**, aged 37, joined the Group as the assistant to the chief executive officer and legal director of the Company in April 2013, and was promoted as senior vice president in 2015. Ms. Han was appointed as executive director of the Company on 29 May 2017 and further appointed as chairwoman of the risk management committee of the Board on 18 August 2017. Ms. Han currently also serves as a director of certain subsidiary companies of the Group and the supervisor of Tibet Highland Natural Water Limited (西藏高原天然水有 限公司), an associate of the Company.

劉晨先生,34歲,本公司執行董事兼授 權代表,於二零一一年三月一日進入董事 會。於加入本集團前,劉先生累積了法律 及會計經驗。劉先生畢業於加拿大約克大 學(York University),取得文學學士學位, 其後劉先生亦全職在加拿大麥克馬斯特大學 (McMaster University)攻讀,取得工商管理碩 士學位。劉先生現亦擔任本集團若干附屬公 司的董事。

王克勤先生,62歲,本公司執行董事,於 二零一四年十二月八日進入董事會。在加 入本公司之前就職於嘉士伯酒廠(Carlsberg Brewery)。彼自二零一一年九月起至二零 一四年三月擔任嘉士伯中國的主席,自二零 零七年三月起至二零一一年九月擔任嘉士伯 大中華區的行政總裁,並自二零零六年一月 起至二零零七年二月擔任嘉士伯中國的副總 經理。於二零零二年至二零零六年期間,彼 擔任嘉士伯中國的業務開發經理,領導兼併 及收購團隊擴展公司在中國的生產基地。王 先生於快速消費品行業擁有逾34年經驗,其 中包括於中國飲料市場的逾29年經驗。於此 期間,彼曾於嘉士伯及Bass Brewers等頂尖 國際啤酒公司擔任多項高級管理層職位。

王先生於一九七八年畢業於香港浸會學院 (現稱香港浸會大學),取得工商管理文 憑,並於二零零一年自英國巴斯大學(Bath University)取得工商管理碩士學位(全日制)。

**韓林攸女士**,37歲,於二零一三年四月加 入本集團,擔任行政總裁助理及本公司法務 總監,並於二零一五年升任為高級副總裁。 韓女士於二零一七年五月二十九日獲委任為 本公司執行董事,並於二零一七年八月十八 日起擔任董事會風險管理委員會主席。韓女 士現亦擔任本集團某些附屬公司的董事及本 公司的聯營公司西藏高原天然水有限公司監 事。



Ms. Han graduated from Peking University in 2002 with a bachelor degree in laws. She obtained PRC Legal Professional Qualification Certificate in 2008. Prior to joining the Group, Ms. Han worked at Jingtian & Gongcheng Attorneys at Law from 2002 to 2013 and became a partner of the firm in 2009. Between May 2008 and May 2009, she had seconded as a PRC legal consultant to Chiu & Partners in Hong Kong. She also served as the PRC legal counsel for the Group's initial public offering in 2011.

#### Non-Executive Director

Ms. JIANG Xiaohong, aged 60, is a non-executive Director of our Company and was appointed to the Board on I March 2011. Ms. Jiang is also the vice general manager of our subsidiary company, Tibet Glacier Mineral Water Co. Ltd., and is responsible for the operation, quality control, equipment and production site management. She has over 30 years of experience in operational management. She graduated from Xinjiang Vocational University (新疆職工大學) with a diploma in Economic Management, then from Jiangnan University (江南大學) (formerly known as Wuxi University of Light Industry (無錫輕工大學) with a diploma of Brewery Engineering, and from Xinjiang University (新疆大學) with diploma of Analytical Chemistry.

#### Independent Non-Executive Directors

**Mr. Jesper Bjoern MADSEN**, aged 64, joined our Group and was appointed as an independent non-executive Director of our Company on I March 2011. He is the chairman of the nomination committee and also a member of the audit committee and remuneration committee of our Company. Mr. Madsen was appointed as chairman of the Board on 7 July 2015. 韓女士於二零零二年畢業於北京大學,獲法 學學士學位。彼於二零零八年取得中國律師 職業資格證書。於加入本集團前,韓女士於 二零零二至二零一三年就職於競天公誠律師 事務所,及於二零零九年成為該事務所合夥 人。於二零零八年五月至二零零九年五月期 間,彼亦借調到香港趙不渝馬國強律師事務 所,擔任中國法律顧問。彼亦於二零一一年 擔任本集團首次公開發售之中國法律顧問。

#### 非執行董事

姜曉虹女士,60歲,本公司非執行董事,於 二零一一年三月一日進入董事會。姜女士亦 為本公司之子公司西藏冰川礦泉水有限公司 的副總經理,負責營運、質量控制、設備及 生產場所管理。彼擁有超過30年營運管理 經驗。彼畢業於新疆職工大學,獲授經濟管 理文憑,然後於江南大學(前稱無錫輕工大 學),獲授釀造工程文憑;於新疆大學,獲 授分析化學文憑。

#### 獨立非執行董事

**麥奕鵬先生**,64歲,於二零一一年三月一日 加入本集團並獲委任為本公司獨立非執行董 事。彼為本公司提名委員會主席,亦為審核 委員會以及薪酬委員會成員。麥先生於二零 一五年七月七日獲委任為董事會主席。 Mr. Madsen worked with the Carlsberg A/S Group for over 22 years. He held the positions as the vice president responsible for overseas investments and markets, general manager and managing director of Carlsberg Brewery Hong Kong Ltd and Chief Operating Officer of Carlsberg Asia Pte Ltd. Mr. Madsen was the senior vice president of Carlsberg Breweries A/S with responsibility for Asia, among other markets. Mr. Madsen was during his tenure as the said senior president also a non-executive chairman, non-executive vice chairman or nonexecutive director in a number of Carlsberg's subsidiaries in Asia. Mr. Madsen obtained a master degree in Law from Copenhagen University, Denmark and later studied Scottish/English Law at the University of Edinburgh, Scotland.

Mr. Madsen currently also serves as an independent non-executive director of D&O Green Technologies Berhad (stock code: 7204) and Mega First Corporation Berhad (stock code: 3069), both are companies listed on the Main Board of Bursa Malaysia.

**Mr. LEE Conway Kong Wai**, aged 63, joined our Group and was appointed as an independent non-executive Director of our Company on 1 March 2011. He is the chairman of the remuneration committee and also a member of the audit committee and nomination committee of our Company.

Mr. Lee served as a partner of Ernst & Young for many years and held key leadership positions in the development of such firm in China. Mr. Lee is a member of the Institute of Chartered Accountants in England and Wales, the Chartered Accountants Australia and New Zealand, the Association of Chartered Certified Accountants, the Hong Kong Institute of Certified Public Accountants and the Macau Society of Certified Practising Accountants. Mr. Lee received a Bachelor of Arts degree in Business Studies from Kingston University (formerly known as Kingston Polytechnic) in London and further obtained his postgraduate diploma in Business from Curtin University of Technology in Australia.

麥奕鵬先生曾於嘉士伯集團(Carlsberg A/S Group)任職超過22年,麥奕鵬先生曾任嘉 士伯啤酒廠香港有限公司副總裁(負責海外 投資及市場)、總經理及董事總經理,以及 嘉士伯亞洲私人有限公司(Carlsberg Asia Pte Ltd.)的營運總裁。麥奕鵬先生也曾為嘉士伯 啤酒廠有限公司(Carlsberg Breweries A/S)高 級副總裁,負責亞洲及其他市場。於其任職 期間,麥奕鵬先生亦在嘉士伯於亞洲的多間 子公司擔任非執行主席、非執行副主席或非 執行董事。麥奕鵬先生獲授丹麥哥本哈根大 學的法學碩士學位,其後於蘇格蘭愛丁堡大 學修讀蘇格蘭/英國法律。

麥先生現時亦擔任D&O Green Technologies Berhad(股份代號:7204)和Mega First Corporation Berhad(股份代號:3069)(均於 大馬吉隆坡股票交易所主板上市)的獨立非 執行董事。

李港衛先生,63歲,於二零一一年三月一日 加入本集團並獲委任為本公司獨立非執行董 事。彼為本公司薪酬委員會主席,亦為審核 委員會及提名委員會成員。

李先生於過去多年為安永會計師事務所合夥 人,於開展該行的中國業務擔任主要的領 導職位。李先生為英格蘭及威爾斯特許會計 師公會會員、澳大利亞及新西蘭特許會計 師公會會員、英國特許會計師公會會員、 香港會計師公會及澳門註冊會計師公會會 員。李先生畢業於倫敦金斯頓大學(Kingston University)(前稱金斯頓理工學院(Kingston Polytechnic)),獲授商業文學士學位,並獲 授澳洲科廷科技大學(Curtin University of Technology)的商業研究生文憑。



Mr. Lee currently serves as an independent non-executive director of the following companies listed in Hong Kong and China:

李先生現時擔任多家分別在香港和中國上市 的公司的獨立非執行董事,如下:

Name of Listed Company 上市公司名稱	Stock Code 股份代號	Place of Listing 上市地點
Chaowei Power Holdings Limited 超威動力控股有限公司	951	Main Board of the Stock Exchange 香港聯交所主板
China Rundong Auto Group Limited (formerly known as China Greenland Rundong Auto Group Limited)	1365	Main Board of the Stock Exchange
中國潤東汽車集團有限公司 (前稱中國線地潤東汽車集團有限公司)		香港聯交所主板
China Modern Dairy Holdings Ltd. 中國現代牧業控股有限公司	7	Main Board of the Stock Exchange 香港聯交所主板
GCL New Energy Holdings Limited 協鑫新能源控股有限公司	45	Main Board of the Stock Exchange 香港聯交所主板
GOME Retail Holdings Limited (formerly known as GOME Electrical Appliances Holding Limited)	493	Main Board of the Stock Exchange
國美零售控股有限公司 (前稱國美電器控股有限公司)		香港聯交所主板
Guotai Junan Securities Company Limited 國泰君安証券股份有限公司	2611	Main Board of the Stock Exchange 香港聯交所主板
	60 2	Shanghai Stock Exchange 上海證券交易所
NVC Lighting Holding Limited 雷士照明控股有限公司	2222	Main Board of the Stock Exchange 香港聯交所主板
West China Cement Limited 中國西部水泥有限公司	2233	Main Board of the Stock Exchange 香港聯交所主板
WH Group Limited 萬洲國際有限公司	288	Main Board of the Stock Exchange 香港聯交所主板
Yashili International Holdings Ltd 雅士利國際控股有限公司	1230	Main Board of the Stock Exchange 香港聯交所主板

**Mr. Kevin Cheng WEI**, aged 50, joined our Group and was appointed as an independent non-executive Director of our Company on I March 2011. He is the chairman of the audit committee and also a member of the remuneration committee, nomination committee and risk management committee of our Company.

Mr. Wei is currently a managing partner of a corporate finance advisory firm. Mr. Wei served as chief financial officer from December 2007 to September 2013 of IFM Investments Limited which is a real estate services company headquartered in Beijing. From 2006 to 2007, Mr. Wei served as the chief financial officer of a Chinese solar company listed on Nasdaq. From 1999 to 2005, Mr. Wei worked in the internal audit and risk management functions with Asia Pacific regional or global coverage for multinational companies including LG Philips Displays International Ltd. (2003 to 2005) headquartered in Hong Kong. From 1991 to 1999, Mr. Wei worked with KPMG LLP and Deloitte Touche LLP in various audit and consulting roles between United States of America and China. Mr. Wei graduated from Central Washington University in 1991, where he received his bachelor's degree (cum laude) with a double major in accounting and business administration. He is also a member of the American Institute of Certified Public Accountant.

Mr. Wei currently also serves as an independent non-executive director of Nexteer Automotive Group Limited (stock code: 1316), a company listed on the Main Board of the Stock Exchange, and as an independent director of Alpha Peak Leisure Inc., a company listed on the TSX Venture Exchange (TSX-V: AAP) in Canada.

So far as the Company is aware, none of the Directors have any relationship (including financial, business, family or other material/relevant relationship) with each other.

**蔚成先生**,50歲,於二零一一年三月一日 加入本集團並獲委任為本公司獨立非執行董 事。彼為本公司審核委員會主席,亦為薪酬 委員會,提名委員會及風險管理委員會成 員。

蔚先生現為一個財務諮詢顧問公司的董事合 夥人。蔚先生亦自二零零七年十二月起至二 零一三年九月擔任一間總部設於北京的房地 產服務公司 IFM Investments Limited 的財務總 監。於二零零六年至二零零七年間,蔚先生 曾擔任一間於納斯達克上市的中資太陽能公 司的財務總監。於一九九九年至二零零五年 間, 蔚先生曾工作於亞太地區或覆蓋全球的 國際公司,負責內部核數及風險管理,包括 總部設於香港的樂金 • 飛利浦顯示件國際有 限公司(LG Philips Displays International Ltd.) (二零零三年至二零零五年間)。於一九九一 年至一九九九年間, 蔚先生於美國及中國為 KPMG LLP及 Deloitte Touche LLP處理不同的 審計及顧問工作。蔚先生於一九九一年畢業 於美國中央華盛頓大學,以優等成績取得學 士學位雙主修會計及工商管理。彼亦為美國 註冊會計師協會會員。

蔚先生現時擔任耐世特汽車系統集團有限公司(股份代號:1316)的獨立非執行董事及 Alpha Peak Leisure Inc. (TSX-V: AAP) 的獨立 董事,該兩間公司的股份分別在香港聯交所 主板上市及加拿大多倫多證券交易所創業板 上市。

據公司所知,董事會成員之間概無存在任何 關係,包括財務、業務、家屬或其他重大/ 相關的關係。 CORPORATE GOVERNANCE REPORT 企業管治報告

The Board now presents this Corporate Governance Report in the Group's annual report for the year under review.

## CORPORATE GOVERNANCE PRACTICES

The Board is committed to achieving and maintaining high standards of corporate governance practices to enhance Shareholders' value and safeguard Shareholders' interests. Accordingly, the Board has considered carefully the requirements of the Corporate Governance Code (the "CG Code") set out in Appendix 14 of the Listing Rules and as described below, has taken actions to further enhance corporate transparency and accountability.

The Board believes good corporate governance is one of the critical factors for achieving sustainable long-term success. The corporate governance principles of the Company emphasize on the importance of a quality Board and its accountability to Shareholders. The Board regularly reviews the corporate governance practices to ensure compliance with the principles and code provisions as set out from time to time in the CG Code and strive to maintain the long-term healthy development of the Company.

In the opinion of the Directors, the Company had complied with the code provisions set out in the CG Code throughout the year ended 31 December 2017.

#### **BOARD OF DIRECTORS**

#### Responsibilities

The Board leads and supervises the overall direction and development of the Group's business and affairs, with the objective of enhancing Shareholders' value including making and approving the Company's strategic implementation, considering substantial investments, reviewing the Group's financial performance and developing and reviewing the Group's policies and practices on corporate governance. The Directors are responsible for, and has also delegated to the chief executive officer the authority and responsibility to oversee the day-to-day management and operation of the Group. In addition, the Board has established four Board committees and has delegated to these Board committees various responsibilities as set out in their respective terms of references.

董事會謹此提呈載於本集團回顧年度年報內 的企業管治報告。

#### 企業管治常規

董事會致力達致及維持高水平之企業管治常 規,藉此維持股東價值及保障股東權益。因 此,董事會仔細考慮上市規則附錄14所載企 業管治守則(「**企業管治守則**」),並已採取了 下文所述的各項措施,進一步提升企業透明 度和問責性。

董事會相信良好的企業管治同樣是達致可長 遠持續成功的關鍵因素之一。本公司的企業 管治原則著重高質素的董事會和對股東的問 責性。董事會不時檢討企業管治常規,以確 保遵守企業管治守則內不時所載之原則及守 則條文及維持本公司長遠的健康發展。

於二零一七年十二月三十一日止年度,董事 認為已遵守企業管治守則內的守則條文。

#### 董事會

#### 職責

董事會帶領和專責監督本公司業務的整體發 展及方向,務求提升股東價值,包括制定 及審批本公司策略的實施、考慮重大投資、 檢討本集團的財務表現,以及制定及檢討本 集團的企業管治政策與常規。董事有責任並 已授權行政總裁專責監督本集團的日常管理 及業務運作。此外,董事會亦已成立四個董 事委員會,並向該等董事委員會轉授多項職 責,有關職責載於各董事委員會的職權範圍 內。



CORPORATE GOVERNANCE REPORT 企業管治報告

#### Board Composition and Diversity

The Board currently comprises of nine Directors, comprising five executive Directors, one non-executive Director and three independent non-executive Directors. The Board is collectively responsible for promoting the success of the Company by directing and supervising the Group's affairs. The Board has a balance of appropriate skill, experience and diversity of perspectives to meet the requirements of the Group's business.

#### **Executive Directors**

Mr. WANG Dong *(Chief Executive Officer)* Mr. YUE Zhiqiang Mr. LIU Chen Mr. WONG Hak Kun Ms. HAN Linyou

## Non-executive Director

Ms. JIANG Xiaohong

#### Independent Non-executive Directors

Mr. Jesper Bjoern MADSEN *(Chairman)* Mr. LEE Conway Kong Wai Mr. Kevin Cheng WEI

There are four Board committees in the Company. The table below provides the constituents of each of the committees.

## 董事會組成和多元化

董事會現設有九名成員,包括五名執行董 事、一名非執行董事及三名獨立非執行董 事。通過指示並監督本集團之事務,董事會 共同負責推動本公司之成功發展。董事會擁 有本集團業務所需之各種合適技能及經驗和 多元化的觀點。

## 執行董事

王東先生(行政總裁) 岳志強先生 劉晨先生 王克勤先生 韓林攸女士

## 非執行董事

姜曉虹女士

#### 獨立非執行董事

麥奕鵬先生(*主席)* 李港衛先生 蔚成先生

本公司董事會設立四個委員會。下表提供各董事會成員在這些委員會中所擔任的職位。

		Audit Committee 審核委員會	Remuneration Committee 薪酬委員會	Nomination Committee 提名委員會	Risk Management Committee 風險管理委員會
Mr. WANG Dong	王東先生	_	Member 會員	Member 會員	_
Mr. LIU Chen	劉晨先生	_	_	_	Member 會員
Ms. HAN Linyou	韓林攸女士	_	_	_	日日 Chairwoman 主席
Mr. Jesper Bjoern MADSEN	麥奕鵬先生	Member 會員	Member 會員	Chairman 主席	_
Mr. LEE Conway Kong Wai	李港衛先生	Member 會員	Chairman 主席	Member 會員	_
Mr. Kevin Cheng WEI	蔚成先生	Chairman 主席	Member 會員	Member 會員	Member 會員



The list of Directors and their role and function is available at the Company's and the Stock Exchange's websites. Their profiles are set out in the section headed "Profile of Directors and Senior Management" which is in this Annual Report on pages 35 to 40.

Following the resignation of Mr. Fu Lin as executive Director and Chief Executive Officer on 18 August 2017 due to his other personal commitments, the Company had nine Directors, of which three were independent non-executive Directors, which is in compliance with the requirements under Rules 3.10A of the Listing Rules.

The Board adopted a Board Diversity Policy in 2013 which sets out the approach to diversify the Board. Under the Policy, the Nomination Committee reviews and assesses Board composition on behalf of the Board and recommends the appointment of a new Director when necessary. In designing the Board's composition, the Nomination Committee considers a number of aspects, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. The Nomination Committee will also consider factors based on the Group's business model and specific needs from time to time in determining the optimum composition of the Board.

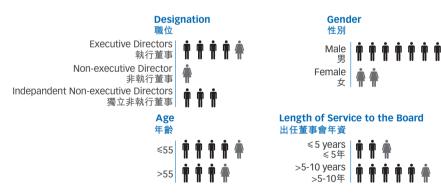
The profile of our Board members are as follows:

董事名單及彼等的職務及職能可於本公司及 聯交所網站查詢。彼等的履歷載於本年報第 35至40頁「董事及高級管理層履歷」一節。

在付琳先生於二零一七年八月十八日因要承 擔其他個人事務辭任執行董事兼行政總裁 後,董事會有九名董事,其中三名為獨立非 執行董事,並已符合上市規則第3.10A條的 規定。

董事會於二零一三年採納《董事會多元化政 策》,當中涵蓋實現董事會多元化的方針。 根據該政策,提名委員會代表董事會審查和 評估董事會的組成,並在有需要時建議新董 事的委任。在計劃董事會組成方面,提名委 員會考慮多方面因素,包括但不限於性別、 年齡、文化及教育背景、種族、專業經驗、 技能、知識和服務任期。提名委員會亦會根 據集團本身的業務範疇和特定需求,不時評 估董事會的最佳組合。

## 我們的董事會成員簡介:



#### Chairman and Chief Executive

Under the code provision A.2.1 of the CG Code, the roles of the chairman and the chief executive officer should be separated and should not be performed by the same individual. The roles of the Chairman and the Chief Executive of the Company are separate and are assumed by Mr. Jesper Bjoern Madsen and Mr. Fu Lin/Mr. Wang Dong, respectively. The Chairman's primary responsibilities include deciding on the meeting schedule and agenda, formulating Board policies, ensuring Board effectiveness, promoting the Company and upholding the Company's corporate governance standards. The Chief Executive has delegated authority from, and is responsible to, the Board for managing the Group's business, including the implementation of the strategies and initiatives adopted by the Board.

#### 主席及行政總裁

在企業管治守則第A.2.1 守則條文下,主席及 行政總裁的角色應該完全分開和不是由同一 個人履行。本公司的主席及行政總裁分別由 麥奕鵬先生及付琳先生/王東先生出任。主 席主要的職責包括決定會議時間表及議程、 制定董事會的政策、確保董事會的成效、推 廣本公司及秉承本公司的企業管治方針。行 政總裁獲董事會授權負責管理集團業務,包 括執行董事會採納的戰略及措施。



## Operation of the Board

All the executive Directors are responsible for dealing with the business of the Group in accordance with all applicable rules and regulations, including, but not limited to, the Listing Rules. All Directors (including non-executive Director and independent non-executive Directors) have been consulted on all major and material matters of the Group.

The Board supervises the management of the business and affairs of the Group, including convening Shareholders' meetings, reporting their work in the Shareholders' meeting, implementing the Shareholders' resolutions, determining the Group's business plans and strategies, formulating the Group's annual budget and final accounts, formulating proposals for dividend and bonus distribution, and determining duties as conferred to it by the Articles of Association of the Company. In discharging its responsibilities, the Board meets and communicates regularly and acts in good faith, with due diligence and care.

The Board meets regularly to review financial statements, material investments in new projects, dividend policy, major financings, treasury policies and changes in accounting policies. All Directors have access to Board papers and related materials which are provided in a timely manner. Directors have access to the advice and services provided by the company secretary of the Company (the "Company Secretary") with a view to ensure that the procedures applicable to Board meetings, and all applicable rules and regulations, are followed. Draft and final versions of the minutes of Board meetings and Board committee meetings, drafted in sufficient detail by the secretary of the meetings, would be circulated to the Directors for their comments and record. Originals of such minutes, being kept by the Company Secretary, are open for inspection at any time upon a reasonable notice period given by any Director.

If a Director has a conflict of interest in a matter to be considered by the Board, the matters of which the Board determines to be material, the relevant Director will abstain from voting on the relevant Board resolution in which he/she or any of his/her associates have a material interest and that he/she shall not be counted in the quorum present at the Board meeting.

## 董事會的運作

全體執行董事負責根據所有適用的規則及規 例(包括但不限於上市規則)處理本集團業 務。全體董事(包括非執行董事及獨立非執 行董事)已就本集團所有主要及重大事項進 行徵詢。

董事會監督本集團業務及事務的管理,包括 召開股東會議、在股東會議上報告彼等的工 作、執行股東會議的決議案、釐定本集團的 業務計劃及策略、編製本集團的年度預算及 落實賬目、制定派息及分紅的方案、釐定本 公司組織章程細則所賦予的職責。為履行其 職責,董事會定期舉行會議,並以真誠、盡 責、審慎的方式行事。

董事會定期召開會議,以檢討財務報表、新 項目的重大投資、股息政策、重要融資、庫 存政策和會計政策的改變。董事會文件及有 關文件乃依時提供予所有董事審閲。董事可 獲取本公司公司秘書(「公司秘書」)的意見及 服務,以確保董事會程序及所有適用規則及 規例均獲得遵守。由會議秘書詳細起草的 動會會議及董事委員會會議的會議記錄的初 稿及最終版本會向董事傳送,以供彼等審閲 及記錄。有關會議紀錄的正本由公司秘書保 存,可供任何董事於發出合理通知後在任何 時間查閲。

若董事在董事會將予考慮的事項中存有董事 會認為屬重大的利益衝突,該董事將就彼或 其任何聯繫人擁有重大權益的相關董事會決 議案放棄投票,且不會計入出席該董事會會 議的法定人數內。



Under the respective appointment letters, all the current non-executive Director and independent non-executive Directors are appointed for a period of three years from I March 2017 unless terminated in accordance with the terms of the appointment letters. Their appointment may be terminated either by the Company or by the Director by giving three months' written notice to the other party. All the current non-executive Director and independent non-executive Directors are subject to retirement by rotation and re-election at the coming annual general meetings of the Company in accordance with the Articles of Association of the Company. The Company has received from each independent non-executive Director an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of its independent non-executive Directors independent.

At each annual general meeting, one-third of the Directors for the time being (or if their number is not a multiple of three, then the number nearest to but not less than one-third) will retire from office by rotation provided that every Director shall be subject to retirement at an annual general meeting at least once every three years.

The Board believes that the balance between executive and non-executive Directors is reasonable and adequate to provide sufficient checks and balances that safeguard the interests of the Shareholders and the Group. The nonexecutive Directors provide the Group with diversified knowledge, expertise and experience. Their views and participation in Board and committee meetings bring independent judgement and advice on issues relating to the Group's strategies, performance, conflicts of interest and management process, and ensure that the interests of all Shareholders are taken into account. Two of the independent non-executive Directors possess the appropriate professional accounting qualifications or related financial management expertise, which exceeds the requirements under the Listing Rules. The opinions raised by the independent non-executive Directors in Board meetings facilitate the maintenance of good corporate governance practices.

#### Directors' Induction and Continuous Professional Development

On appointment to the Board, each newly appointed Director will receive a comprehensive induction package and training provided by the Company's legal advisor, covering business operations, policy and procedures of the Company as well as the general, statutory and regulatory obligations of being a Director to ensure that he/she is sufficiently aware of his/her responsibilities under the Listing Rules and other relevant regulatory requirements.

根據各現任非執行董事及獨立非執行董事的 委任書,彼等的委任期均為自二零一七年三 月一日起計為期三年,惟按照委任書的條款 終止的情況除外。彼等的委任均可由本公司 或由有關董事向對方發出三個月書面通知而 終止。各現任非執行董事及獨立非執行董事 均須按本公司組織章程細則於未來的股東周 年大會上輪席退任,並重選連任。本公司已 接獲各獨立非執行董事根據上市規則第3.13 條發出的年度獨立性確認書。本公司認為所 有獨立非執行董事均為獨立人士。

在每屆股東周年大會上,當時三分一的董事 (若其人數並非三的倍數,則以最接近但不 少於三分一的人數)將輪流退任,惟每位董 事必須最少每三年於股東周年大會上輪席退 任一次。

董事會相信執行董事及非執行董事組合之比 例合理及適當,並充分發揮制衡作用,以保 障股東及本集團之利益。非執行董事為本集 團帶來多元化的學問、專業知識及經驗。彼 等提出的意見及透過參與董事會及委員會會 議,在策略、表現、利益衝突及管理程序等 ,在策略、表現、利益衝突及管理程序等 事確保所有股東之利益均獲得考慮。其中二 名關財務管理專業知識,這是超越了上市規 則所規定的要求。獨立非執行董事在董事會 會議上提出意見有助維持良好的企業管治常 規。

#### 董事之入職及持續專業發展

每位新獲委任之董事加入董事會時會收到一 份全面之入職資料及由本公司法律顧問提供 的培訓,範圍涵蓋本公司之業務營運、政策 及程序以及作為董事之一般、法定及監管責 任,以確保董事足夠了解其於上市規則及其 他相關監管規定下之責任。 The Company updates Directors on the latest development regarding the Listing Rules and other applicable regulatory requirements from time to time, to ensure compliance and enhance their awareness of good corporate governance practices. The Directors are regularly briefed on the amendments to or updates on the relevant laws, rules and regulations. In addition, the Company and the Company Secretary have been encouraging the Directors and other management to enroll in a wide range of professional development courses and seminars relating to the Listing Rules, Companies Ordinance/laws and corporate governance practices organized by professional bodies, independent auditors and/or chambers in Hong Kong so that they can continuously update and further improve their relevant knowledge and skills.

From time to time, Directors are provided with written materials to develop and refresh their professional skills. The Company Secretary also coordinates, organises and arranges seminars on the latest development of applicable laws, rules and regulations for the Directors to assist them in discharging their duties. During the year, seminar materials, articles and updates relating to the latest development of the Listing Rules and other applicable regulatory requirements have been provided to Directors. An in-house seminar has been conducted by our independent external legal advisor, Messrs. Kirkland & Ellis, covering the topic of "Connected Transactions".

In addition, all Directors are provided with monthly updates on the Group's performance, position and prospects to enable the Board as a whole and each Director to discharge their duties.

本公司不時向董事提供上市規則以及其他適 用監管規定的最新發展概況,以確保董事遵 守良好的企業管治常規,並提升其對良好企 業管治常規的認知。董事定期均會獲知會相 關法例、規則及規例之修訂或最新版本。此 外,本公司和公司秘書一直鼓勵董事及其他 管理人員報讀由香港專業團體、獨立核數師 及/或商會舉辦的有關上市規則、公司條例 /法例及企業管治常規之廣泛專業發展課程 及講座,使彼等可持續更新及進一步提高其 相關知識及技能。

董事將不時獲提供旨在發展及更新其專業技 能之書面材料:公司秘書亦會為董事舉辦及 安排有關適用法例、規則及規例最新發展之 講座,以協助彼等履行其職責。在年度內, 有關上市規則及其他適用監管規定最新發展 的研討會閱讀材料、文章與更新資料已發派 各董事。本公司曾邀請本公司的獨立外聘法 律顧問「凱易律師事務所」,開辦一次內部研 討會,討論議題為「關連交易」。

此外,董事亦獲提供本集團表現、狀況及前 景的每月更新資料,以便董事會整體及各董 事履行其職務。



According to the information provided by Directors and records maintained by the Company, the Directors have each received training with an emphasis on the roles, functions and duties of a director of a listed company in compliance with the requirement of the CG Code on continuous professional development during the year:

根據董事提供的資料和本公司存置之記錄, 為符合企業管治守則關於持續專業發展之規 定,董事於年內接受重點在於上市公司董事 之角色、職能及職責之培訓:

			Types of training
			培訓類別
Executive Directors	執行董事		
Mr. WANG Dong	王東先生		A, B
Mr. YUE Zhiqiang	岳志強先生		A, B
Mr. LIU Chen	劉晨先生		A, B
Mr. WONG Hak Kun	王克勤先生		A, B
Ms. HAN Linyou	韓林攸女士		A, B
Mr. FU Lin**	付琳先生**		A, B
	ᄮᆋᄼᅗᆂ		
Non-executive Director	非執行董事		
Ms. JIANG Xiaohong	姜曉虹女士		А, В
Independent Non-executive Directors	獨立非執行董事		
Mr. Jesper Bjoern MADSEN	麥奕鵬先生		A, B
Mr. LEE Conway Kong Wai	李港衛先生		A, B
Mr. Kevin Cheng WEI	蔚成先生		А, В
** resigned on 18 August 2017		**	於二零一七年八月十八日辭任
A: attending in-house training and/or seminars and	/or conferences and/or forums	Α:	出席內部培訓及/或講座及/或會議及/或 論壇
B: reading seminar handouts, newspapers, journa	ls, the Group's news, industry news and	В:	閱讀研討會刊物、報章、期刊、本集團的資
updates relating to the ongoing compliance ob	igations, corporate governance and other		訊、行業資訊及有關持續合規責任、企業管
related topics, etc			治及其他相關課題的最新消息等
Delegation by the Board		董事	會委派

There is a formal schedule of matters specifically reserved to the Board for its consideration and delegation. The Board has given clear directions to management as to matters that must be approved by the Board before decisions can be made on behalf of the Company.

## 本公司已設有一個正式程序事項表,列載特 別要董事會作出決定及董事會已授權的事 項。董事會亦明確指示管理層在代表本公司 作出決定前,哪些事項須由董事會批准。

To assist the Board in the execution of its duties and to facilitate effective management, certain functions of the Board have been delegated by the Board to the Audit Committee (the "Audit Committee"), Nomination Committee (the "Nomination Committee") and Remuneration Committee (the "Remuneration Committee") of the Company which were established with written terms of references in compliance with the Listing Rules. The adopted terms of references comply with the code provisions as set out from time to time in Appendix 14 to the Listing Rules. Furthermore, the Board have also set up a Risk Management Committee (the "Risk Management Committee") for the main purpose of formulating policies and making recommendations to improve the Company's internal control and risk management systems.

Each board committee is required to report to the Board on its decisions and recommendations, where appropriate. Each board committee is also provided with sufficient resources to discharge its duties and has access to independent professional advice at the Company's expense according to the Company's policy, if necessary.

## Audit Committee

The Audit Committee meets at least twice per annum. Its key responsibilities include:

- a) to make recommendation to the Board on the appointment, reappointment and removal of the external auditor, to approve the remuneration and terms of engagement of the external auditor, and where applicable, to handle any questions relating to the resignation or dismissal of the external auditor;
- b) to review and monitor the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standard;
- c) to monitor the integrity of financial statements of the Company and the Company's annual report, interim report and related financial results (if prepared for publication), and to review significant financial reporting judgments contained in them; and
- d) to review the Company's financial control, internal control and risk management system.

為協助董事會履行其職責及促進有效管理, 董事會若干功能已由董事會委派予本公司審 核委員會(「審核委員會」)、提名委員會(「提 名委員會」)及薪酬委員會(「薪酬委員會」)。 本公司根據上市規則的規定成立審核委員 會、薪酬委員會及提名委員會,並制定書面 職權範圍。獲採納職權範圍亦包括符合不時 在上市規則附錄14所載守則條文的特定職 責。此外,董事會亦成立風險管理委員會(「風 險管理委員會」),其主要目標為制定政策及為 改善內部監控及風險管理系統作出建議。

各董事委員會須就其決策及建議(按適用情 況而定)向董事會匯報。根據本公司政策(如 有需要),各董事委員會亦獲得充足資源以 履行其職務,並取得獨立專業意見,費用概 由本公司承擔。

## 審核委員會

審核委員會每年至少舉行兩次會議。其主要 職責包括:

- a) 就委任、續聘及罷免外聘核數師、批
   准外聘核數師的薪酬及聘用條款以及
   有關外聘核數師辭任或撤任的問題向
   董事會提出建議;
- b) 根據適用準則檢討並監察外聘核數師 的獨立性和客觀性,以及審計過程的 效用:
- c) 監察本公司財務報表以及本公司年度 報告,半年度報告及相關財務業績(倘 若為公佈而編製)的真確性,並審閱該 等報告所載就財務申報作出的重大判 斷;及
- d) 檢討本公司的財務控制、內部控制及
   風險管理制度。



All the three Audit Committee members are independent non-executive Directors. The Chairman of the Audit Committee possesses the relevant financial management expertise and experience. The committee members, together with our external auditor, met three times during 2017 and discharged their principal responsibilities by:

- a) reviewing the interim results and final results of the Group and the relevant financial statements and reports and significant financial reporting judgments contained in them prior to the approval by the Board and reviewing the external auditor's report and findings relating to the work that has been performed;
- reviewing the external auditor's audit plan and terms of engagement for the work performed;
- c) reviewing the independence and objectivity of the external auditor, and the non-audit service fee payable to the external auditor; and
- reviewing the effectiveness of the internal control systems of the Group including financial control, operational control, compliance control and risk management.

## Nomination Committee

Its key responsibilities include:

- a) to review the structure, size, composition and diversity of the Board on a regular basis and make recommendations to the Board on any proposed changes;
- b) to recommend to the Board on matters relating to selection, appointment or reappointment of Directors and succession planning for Directors;
- c) to ensure sufficient biographical details of the nominated candidates are provided to the Board and Shareholders (when necessary) for them to make decisions regarding selection of Board members; and
- d) to assess the independence of the independent non-executive Directors.

所有三名審核委員會成員均為獨立非執行董 事。審核委員會主席擁有相關財務管理知識 及經驗。委員會成員連同外聘核數師於二零 一七年內舉行三次會議並透過以下方式履行 彼等主要職責:

- a) 於董事會批准前審閱本集團的中期業 績和全年業績、有關的財務報表及報
   告及審閱該等報表所載有關財務申報
   的重大判斷,以及審閱外聘核數師就
   已完成的工作所作出的報告及結果:
- b) 檢討外聘核數師的審核方案及已完成 工作的委聘條款;
- c) 檢討外聘核數師的獨立性及客觀性, 以及應付予外聘核數師的非核數服務 費;及
- d) 檢討本集團的內部控制系統是否有效,包括財務控制、運作控制、合規 控制及風險管理。

#### 提名委員會

其主要職責包括:

- a) 定期檢討董事會的架構、規模、組成
   及多元化並就任何建議變動向董事會
   提供意見;
- b) 就與董事的選擇、委任或連任以及董 事繼任計劃向董事會提出建議;
- c) 確保已向董事會及(如需要時)向股東 充份提供獲提名人士的履歷,使彼等 可根據該些資料就甄選董事會成員作 出決定;及
- d) 對獨立非執行董事的獨立性進行評估。

All Board appointment will be based on meritocracy and candidates will be considered against objective criteria, having due regard to the benefits of diversity of the Board. The Board has adopted a board diversity policy which sets out the approach to achieve diversity of the Board. Accordingly, selection of candidates to the Board will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, professional experience and qualifications, skills, knowledge and length of service, having due regard to the Company's own business model and specific needs from time to time. Taking into account the Company's corporate strategy and the mix of skills, knowledge, experience and diversity needed in the future, the Nomination Committee is comfortable with the existing structure, size, composition and diversity of the Board.

Two meetings have been held by the Nomination Committee during 2017 and the following work has been satisfactorily concluded:

- a) reviewing the structure, size, composition and diversity of the Board;
- b) assessing the independence of the independent non-executive Directors;
- c) make recommendations to the Board on the appointment and reappointment of Directors; and
- ensure sufficient biographical details of nominated candidates are provided to the Board to enable them to make a decision regarding selection of the Board members.

#### **Remuneration Committee**

Its key responsibilities include:

- a) to make recommendations to the Board on the Company's overall policy and structure on remuneration of Directors and senior management and on the establishment of a formal and transparent procedure for developing such remuneration policy;
- b) review and approve compensation payable to executive Directors and senior management for any loss of office or appointment to ensure that such compensation is consistent with the contractual terms and is otherwise fair and not excessive; and

所有董事會成員之委任均以用人唯才為原 則,在考慮人選時以客觀條件及對董事會成 員多元化之好處。董事會已採納了董事會成 員多元化政策,為求達致成員多元化而作出 的方針。據此,甄選人選將按一系列多元化 範疇並考慮公司不時之商業模式和特別需要 為基準,包括但不限於性別、年齡、文化及 教育背景、專業經驗及資格、技能、知識及 服務任期。考慮到本公司的企業策略以及人 員技能、知識、經驗及未來多元化的需要, 提名委員會對董事會的現行架構、規模、組 成及多元化感到滿意。

提名委員會於二零一七年年內舉行二次會 議,所進行並取得滿意結果的工作包括:

- a) 檢討董事會的架構、規模、組成及多 元化;
- b) 對獨立非執行董事的獨立性進行評估;
- c) 就委任和重新委任董事,向董事會提 出建議;及
- d) 確保已向董事會充份提供獲提名人士
   的履歷,使彼等可根據該些資料就甄
   選董事成員作出決定。

#### 薪酬委員會

其主要職責包括:

- a) 就本公司董事及高級管理層的整體薪
   酬政策及架構,並就制訂該等薪酬政
   策而設立正規及具透明度的程序,向
   董事會提出建議;
- b) 檢討及批准向執行董事及高級管理人員為任何離職或中止職務或委任而支付的賠償,以確保該等賠償與合約條款一致;若未能與有關合約條款一致,賠償亦須公平合理,不致過多;及



c) to review and approve performance-based remuneration by reference to the corporate goals and objectives resolved by the Board from time to time.

During 2017, the Remuneration Committee has met three times and considered, reviewed and made recommendations to the Board on the existing remuneration package of all the Directors (including newly appointed Directors) and senior management.

#### Risk Management Committee

Its key responsibilities include:

- to review and assess the effectiveness of the Company's risk management systems, and propose changes thereto, to identify, measure, manage and/or control risks;
- b) to discuss the risk management system with management to ensure that management has performed its duty to maintain an effective risk management system;
- c) to consider major investigation findings on risk management matters as delegated by the Board or on its own initiative and management's response to these findings; and
- d) to formulate policies and make recommendations to improve the Company's internal control and risk management systems.

During 2017, the Risk Management Committee has met twice to consider and review the existing internal control system. Management's recommendations on financial management and production function were discussed, considered and adopted to improve the effectiveness of the internal control and risk management systems. c) 透過參照董事會不時議決通過的公司 方針及目標,審閲及批准按表現而釐 定的薪酬。

在二零一七年內,薪酬委員會舉行三次會議 並已考慮、檢討和就全體董事(包括新被委 任的董事)及高級管理層的現有薪酬待遇向 董事會提出建議。

## 風險管理委員會

其主要職責包括:

- a) 檢討及評核本公司風險管理系統的效
   用以及對該系統的建議變動,以辨
   識、計量、管理及/或控制風險;
- b) 與管理層討論風險管理系統,以確保 管理層維持有效的風險管理系統;
- c) 應董事會委派或主動就有關風險管理 事宜的重要調查結果及管理層對該等 結果的回應進行研究:及
- d) 制訂政策及為改善本公司內部監控及
   風險管理系統作出建議。

在二零一七年內,風險管理委員會已舉行二 次會議,以考慮及檢討現行的內部監控系 統。管理層在財務管理和生產運作方面的建 議,已被討論、考慮及採納,從而加強內部 監控及風險管理系統的有效性。 CORPORATE GOVERNANCE REPORT 企業管治報告

The composition of the Board and the Board members' respective attendance in Board meetings, general meeting, the Audit Committee meetings, the Nomination Committee meetings, the Remuneration Committee meetings and the Risk Management Committee meetings during the year ended 31 December 2017 were as follows: 截至二零一七年十二月三十一日止年度,董 事會的組成及彼等各自於董事會會議、股東 大會、審核委員會議、提名委員會會議、薪 酬委員會議及風險管理委員會會議的出席率 如下:

		No. of meetings attended/held 已出席/舉行會議數目					
		Board 董事會	General Meeting 股東大會	Audit Committee 審核委員會	Committee	Remuneration Committee 薪酬委員會	Risk Management Committee 風險管理 委員會
Executive Directors	執行董事						
Mr. WANG Dong*	王東先生*	3/3	_	_	_	1/1	_
Mr. YUE Zhiqiang	岳志強先生	4/4	0/1	—	_	_	_
Mr. LIU Chen	劉晨先生	4/4	0/1	—	_	_	2/2
Mr. WONG Hak Kun	王克勤先生	4/4	1/1	_	_	_	_
Ms. HAN Linyou*	韓林攸女士*	3/3	—	—	_	_	1/1
Mr. FU Lin**	付琳先生**	3/3	0/1	_	2/2	2/2	1/1
Non-executive Director	非執行董事						
Ms. JIANG Xiaohong	姜曉虹女士	4/4	0/1	_	—	—	—
Independent Non-executive Directors	獨立非執行董事						
Mr. Jesper Bjoern MADSEN	麥奕鵬先生	4/4	1/1	3/3	2/2	3/3	_
Mr. LEE Conway Kong Wai	李港衛先生	4/4	1/1	3/3	2/2	3/3	_
Mr. Kevin Cheng WEI	蔚成先生	4/4	1/1	3/3	2/2	3/3	2/2
Average attendance rate	平均出席率	100%	50%	100%	100%	100%	100%

\* appointed on 29 May 2017 and attendance record from then

\*\* resigned on 18 August 2017 and attendance record up to then

During the year under review, the Chairman of the Company has held a meeting with independent non-executive Directors without the presence of the executive Directors. Due to business commitments, Mr. Yue Zhiqiang, Mr. Liu Chen, Mr. Fu Lin and Ms. Jiang Xiaohong were absent from the General Meeting.

- \* 於二零一七年五月二十九日被委任及出席率由此 計算
- \*\* 於二零一七年八月十八日辭任及出席率計算到此

於回顧年度,本公司主席曾分別與獨立非執 行董事舉行一次沒有執行董事出席的會議。 因業務承諾,岳志強先生、劉晨先生、付琳 先生及姜曉虹女士決席股東大會。



## CORPORATE GOVERNANCE FUNCTION

The Board has undertaken and adopted the responsibility for performing the corporate governance duties pursuant to the CG Code and is committed to ensuring that an effective governance structure is in place to continuously review, monitor and improve the corporate governance practices within the Group with regard to the prevailing legal and regulatory requirements.

During the year, the Board has reviewed the policies and practices on the Group's corporate governance, developed a code of conduct applicable to the Directors and employees, monitored the Company's legal and regulatory compliance, organised training and continuing professional development for Directors and management and reviewed the Company's compliance with the CG Code and the disclosures in this Annual Report.

This corporate governance report has been reviewed by the Board in discharge of its corporate governance function.

## INTERNAL CONTROL

The Board has overall responsibility for maintaining a sound and effective internal control system of the Group. Our internal control system includes a well-defined management structure with limits of authority which is designed for the achievement of business objectives, safeguarding assets against unauthorized use or disposition, ensuring proper maintenance of books and records for the provision of reliable and timely financial information for internal use or publication, and ensuring compliance with relevant legislations and regulations. In addition, the Group has established risk management procedures to identify and prioritise risks for the business to be addressed by management. During the year ended 31 December 2017, the Board has supervised a review of the effectiveness of the internal control system and is satisfied with the scope of review and the effectiveness of the system.

The systems of internal control are designed to manage, rather than eliminate, business risk; to help safeguard the Group's assets against fraud and other irregularities; and to give reasonable, but not absolute, assurance against material financial misstatement or loss. In addition, it should provide a basis for the maintenance of proper and fair accounting records and assist in the compliance with relevant rules and regulations.

During the year, the Board worked with the Audit Committee, the Risk Management Committee and the independent external auditor to review all material internal controls, including financial, operational and compliance control and risk management function in respect of the effectiveness of the Group's internal control system, adequacy of resources, qualifications and experience of staff of the Company's accounting and financial reporting function, and is satisfied that they were effective and in compliance with our policies.

## 企業管治職能

董事會負責根據企業管治守則履行企業管治 職責,並致力確保實行有效的管治架構,以 因應現行法律及監管要求,持續檢討、監察 及改善本集團內的企業管治常規。

年內,董事會已審閱本集團之企業管治政策 及常規、完善董事及僱員適用之行為守則、 監察本公司之法律和監管合規情況、為董事 及管理層安排培訓和持續專業發展,以及審 閱本公司遵守企業管治守則情況及本年報內 之披露情況。

為履行企業管治職責,董事會已審閱本企業 管治報告。

#### 內部監控

董事會的整體責任為維持本集團的穩健和有 效的內部監控系統。本集團的內部監控系 統包括清晰明確且權限分明的管理架構,以 助達致業務目標、保障資產以防止未經授權 的使用或出售,確保妥善保存賬目及記錄以 提供可靠及時的財務資料供內部使用或作公 佈用途,以及確保符合相關法律及法規。此 外,本集團已建立風險管理程序以確定和區 分須提請管理層注意的業務風險。截至二零 一七年十二月三十一日止年度,董事會已監 督檢討內部監控系統的效用並對檢討的涵蓋 範圍和系統的效用感到滿意。

內部監控系統旨在管理(而不是消除)經營風 險,以幫助保護集團資產免受欺詐等違規, 並對避免重大財務錯報或損失給予合理的 (但不是絕對的)保證。此外,其應為備存妥 善之會計記錄提供準則,有助遵守有關規則 及法規。

年內,董事會已與審核委員會、風險管理委員會及獨立外聘核數師審閲所有重要的內部 監控措施(包括財政、運營及合規控制措施) 及風險管理職能。董事會亦已與審核委員會 進行審閱,就有關本集團內部監控系統之成 效、本公司於會計及財務申報職能方面之資 源充足度、員工資格及經驗之資料,亦信納 彼等有效並已遵從本集團之政策。



## MANAGEMENT FUNCTION

The management team of the Company meets regularly to review and discuss with the executive Directors on day-to-day operational matters, financial and operating performance as well as to monitor and ensure that the management is properly carrying out the directions and strategies pre-determined by the Board.

## MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding Directors' securities transactions.

Having made specific enquiries to all Directors, all Directors confirmed that they have complied with the requirements set out in the Model Code for the year ended 31 December 2017. Specific employees who are likely to be in possession of unpublished inside information relating to the Group have been requested to comply with the provisions of the Model Code. No incident of non-compliance of specific employees has been noted by the Company.

#### FINANCIAL REPORTING

The Directors acknowledge their responsibilities for keeping proper accounting books and records and overseeing the preparation of accounts for each financial year/period which give a true and fair view of the state of affairs of the Company and the Group as at the end of the financial year/period and the profit and loss for the year/period. The Directors have adopted applicable International Financial Reporting Standards in all material respects, selected appropriate accounting policies and then applied them consistently, and have made judgments and estimates that they believe to be fair and reasonable. The Directors use a going concern basis in preparing the accounts unless it is not applicable.

The Board acknowledges that a clear, balanced and timely presentation of financial information is crucial in maintaining the confidence of Shareholders in the Company. Reasonable disclosure of the Company's financial position and prospects are provided in the reports. Annual and interim results are published within three and two months after the end of the relevant financial year/period, respectively.

The statement of the external auditor of the Company about its reporting responsibilities on the financial statements of the Group is set out in the section headed "Independent Auditor's Report" on pages 72 to 78 of this Annual Report.

## 管理職能

本公司管理隊伍定期舉行會議以與執行董事 一起審閱及商討日常營運事宜、財務及經營 表現,以及監督和確保管理層妥善推行董事 會事先決定的指示和策略。

## 董事進行證券交易的標準守則

本公司已採納上市規則附錄10所載的《上市 發行人董事進行證券交易的標準守則》(「標 準守則」)作為其董事進行證券交易的操守準 則。

經向全體董事作出特定查詢後,全體董事確 認彼等在二零一七年十二月三十一日止年度 遵守標準守則所載的規定。特定僱員若可能 擁有關於本集團的尚未公開內幕資料,已被 要求遵守標準守則的規定。本公司並無發現 有任何特定僱員不遵守有關規定的情況。

## 財務報告

董事確認其保存適當會計賬簿及記錄及監督 編製各財務年度/期間賬目的責任,以真實 公平地反映本公司和本集團於財政年度/期 間結束時候的財務狀況及該年度/期間的損 益。董事已於各重要範疇採納適用國際財務 報告準則、選定適當的會計政策且一致地應 用、作出彼等認為公平合理的判斷和估計。 除非並不適合,否則董事運用持續經營基準 來編製賬目。

董事會確認清晰、持平且準時地呈列財務資 料對維持各股東對本公司的信心十分關鍵, 本公司會在報告內對本公司的財務狀況和前 景提供合理披露。於相關財政年度/期間結 束後,會分別於三個月及兩個月內刊發年度 和中期業績。

本公司外聘核數師就其對本集團財務報表的 報告責任作出的聲明載於本年報第72至78 頁的「獨立核數師報告」一節。



# DIRECTORS' AND OFFICERS' LIABILITY INSURANCE AND INDEMNITY PROVISION

The Company has arranged appropriate Directors' and Officers' Liability Insurance for its Directors and officers covering the costs, losses, expenses and liabilities arising from the performance of their duties. The insurance policy is reviewed on an annual basis ensuring adequate covers on potential legal action against its Directors and officers arising from the performance of their duties and to comply with the requirement of the CG Code. During the year, no claim was made against the Directors and officers of the Company.

Article 164(1) of the Company's Articles of Association provides that the Directors or other officers of the Company shall be indemnified and secured harmless out of the assets and profits of the Company against all actions, costs, charges, losses, damages and expenses which they or any of them shall or may incur or sustain by or by reason of any act done, concurred in or omitted in or about the execution of their duty provided that the indemnity shall not be extended to any matter in respect of any fraud or dishonesty which may be attached to the relevant Director or officer of the Company.

## SHAREHOLDER RELATIONS

The general meetings of the Company provide a forum for effective communication with Shareholders. The Chairman of the Board and the Board Committees, or in his absence, fellow Directors and other management members will be made available to answer questions at the general meetings.

Extensive information about the Group's activities is provided in this Annual Report, the interim report and circulars which are sent to Shareholders in a timely manner and are made available on the Company's website (www. twr1115.net). Our website serves as a communication platform where company information including corporate profile, corporate governance materials, announcements, circulars, business news and financial reports are made available to the public. All Shareholders are encouraged to attend the annual general meeting of the Company to understand the business of the Group from the Directors and senior management in the general meeting.

The members of the Board will meet and communicate with Shareholders in the coming 2018 AGM which will be held on Friday, 8 June 2018. The notice of the 2018 AGM will be dispatched to all Shareholders not less than twenty clear business days beforehand. At the 2018 AGM, the Chairman of the Board will demand for a poll and the Company's Hong Kong branch share registrar will be appointed as the scrutineer for the vote-taking.

## 董事及主管人員之責任保險及彌償條文

本公司已為其董事及主管人員購買合適的董 事及主管人員責任保險,涵蓋他們就履行職 務所產生之成本、損失、開支及負債。有關 保單乃每年檢討,確保充份地涵蓋董事及主 管人員就履行職務而可能會面對的法律行動 並符合企業管治守則的規定。於本年度內, 本公司董事及主管人員概無遭受索償。

本公司組織章程細則第164(1)條列明本公司 董事或其他高級人員可從本公司的資產及利 潤獲得彌償,該等人士或任何該等人士就執 行其職責時因其作為、同時發生的行為或不 作為而招致或蒙受的所有訴訟、費用、收 費、損失、損害及開支,可獲確保免就此受 任何損害,惟彌償保證不延伸至任何與有關 本公司董事或高級人員欺詐或不誠實有關的 事宜。

## 股東關係

本公司的股東大會為股東提供一個有效溝通 的平台。董事會及各董事委員會主席(倘其 未能出席,則相關董事及其他管理人員)將 會於股東大會上回應提問。

本年報、中期報告及通函均提供大量有關本 集團業務的資料,均適時送予股東及可於本 公司網站(www.twrll15.net)上查詢。本公 司網站提供一個交流平台,公眾可查詢公司 概況、企業管治材料、公告、通函、業務新 聞及財務報告等公司資料。本集團鼓勵所有 股東出席本公司的股東周年大會,以便於股 東大會上向董事及高級管理層理解本集團業 務。

董事會成員將於二零一八年六月八日星期五 舉行二零一八股東周年大會席此與股東見面 及交流。二零一八年股東周年大會通告將於 不少於二十個整營業日前寄發予全體股東。 在二零一八年股東周年大會上,董事會主席 將進行投票表決及本公司香港股份登記分處 將被委任為投票的監票人。



CORPORATE GOVERNANCE REPORT 企業管治報告

## SHAREHOLDERS' RIGHTS

Pursuant to the Company's Articles of Association, an extraordinary general meeting shall be convened on the written requisition of any one or more members of the Company deposited at the registered office specifying the objects of the meeting and signed by such Shareholders, provided that such Shareholders held at the date of deposit of the written requisition not less than one tenth of the paid up capital of the Company as at the date of deposit which carries the right of voting at general meetings of the Company. If the Directors do not within twenty-one days from the date of deposit of the requisition duly proceed to convene the meeting, the Shareholders themselves may convene the general meeting in the same manner, as nearly as possible, as those meetings which may be convened by the Directors, and all reasonable expenses incurred by the Shareholders as a result of the failure of the Directors in convening the said meeting shall be reimbursed to them by the Company.

There is no provision allowing Shareholders to move new resolutions at general meetings under the Cayman Islands Companies Law or the Articles of Association of the Company. Shareholders who wish to move a resolution may request the Company to convene a general meeting following the procedures set out in the preceding paragraph. As regards nomination of a person as a Director, please refer to the procedures available on the website of the Company.

Shareholders may at any time send their enquiries and concerns to the Board by mail in writing to the Company's principal place of business in Hong Kong at Unit 1611-12, 16th Floor, One Island South, 2 Heung Yip Road, Wong Chuk Hang, Hong Kong.

## CONSTITUTIONAL DOCUMENTS

During the year, there had been no change to the Company's constitutional documents.

## 股東權利

根據本公司之公司組織章程細則,本公司任何一名或多名股東可向註冊辦事處遞交召開 股東特別大會之書面請求,當中列明會議目 的並由相關股東簽署,惟該等股東於遞交書 面請求當日所持股份不得少於附有本公司股 東大會投票權之已繳足股本十分之一。倘董 事並未於遞交請求日期起計二十一日內正式 召開大會,則股東盡可能按接近董事召開大 會之相同形式自行召開股東大會,而本公司 須向股東賠償因董事未能召開大會導致股東 產生之一切合理開支。

開曼群島公司法或本公司之公司組織章程細 則並無列明股東可在股東大會上提呈任何新 決議案。有意提呈決議案之股東可按上段所 載程序要求本公司召開股東大會。關於提名 董事候選人之事宜,請參閱本公司網站所載 之程序。

股東可隨時致函本公司之香港主要營業地 點,地址為香港黃竹坑香葉道2號One Island South 16樓1611-12室,向董事會提出查詢 及表達意見。

## 憲法文件

年內,本公司之憲法文件並沒有任何變動。



## COMPANY SECRETARY

Mr. Chow Wai Kit is a fellow member of the Hong Kong Institute of Chartered Secretaries and was appointed on a full-time basis as the Company Secretary. During the year ended 31 December 2017, Mr. Chow has taken not less than 15 hours of appropriate professional training to update his skills and knowledge as required under Rule 3.29 of the Listing Rules. Mr. Chow reports to the Group Chairman on Board governance matters and is responsible for ensuring that Board policies and procedures are followed. All Board members have access to his advice and services. He arranges the comprehensive and tailored induction program for new Directors prior to their appointment and provides timely updates to the Directors on relevant new legislation or regulatory requirements. Director training has been organized on a regular basis by the Company Secretary to assist Directors' continuous professional development.

#### EXTERNAL AUDITOR

The Audit Committee is mandated to review and monitor the independence of the external auditor to ensure objectivity and the effectiveness of the audit process of the financial statements in accordance with applicable standards. Members of the Audit Committee were of the view that the Company's external auditor, PricewaterhouseCoopers, is independent and recommended to the Board to re-appoint it as the Company's external auditor at the 2018 AGM. For the year, the fees paid/payable to the Company's external auditor in respect of audit and non-audit services provided to the Group are set out below:

## 公司秘書

周偉傑先生是香港特許秘書公會的資深會 員,並獲委任為全職公司秘書。截至二零 一七年十二月三十一日為止年度,周先生已 參加不少於15小時更新其技能及知識的專 業培訓,並符合上市規則第3.29條的規定。 周先生就董事會管治事宜向集團主席匯報, 並負責確保董事會政策及程序得以遵守。所 有董事會成員均可獲得公司秘書的意見和服 務。此外,公司秘書會在新董事被委任前, 為其安排全面及特設的就職輔導計劃;並適 時為董事更新相關的新頒布法規及監管規定 的知識。公司秘書已為董事安排定期的培 訓,以協助董事之持續專業發展。

#### 外聘核數師

審核委員會獲授權根據適用標準審閱及監督 核數師的獨立性,以確保審計過程中財務 報表的客觀性及有效性。審核委員會成員認 為,本公司外聘核數師羅兵咸永道會計師事 務所屬獨立人士,並向董事會作出建議,於 二零一八年股東周年大會上續聘彼為本公司 外聘核數師。年內,本公司就外聘核數師向 本集團提供之審核及非審核服務的已付/應 付之費用載列如下:

		2017	2016
		二零一七年	二零一六年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Audit services	審核服務	6,586	6,000
Non-audit services	非審核服務		
Review and other reporting services	審閱及其他申報服務	800	—
		7.207	( 000
		7,386	6,000



CORPORATE GOVERNANCE REPORT 企業管治報告

## INVESTOR RELATIONS

To ensure investors have a better understanding of the Group, our management is pro-active in its investor relations initiatives. Our executive Directors, our Chief Financial Officer and the investor relations officers communicate with research analysts and institutional investors on an on-going basis and meet with research analysts/investors after our results announcements, attend major investors' conferences and participate in non-deal roadshows to communicate the Company's financial performance and business strategy.

During the year, our executive Directors, our Chief Financial Officer and the investor relations officers have met with a number of research analysts and investors, attended conferences as well as non-deal roadshows as follows:

## 投資者關係

為確保投資者對本集團有更深入之了解,管 理層採取積極參與投資者關係的策略。本公 司執行董事和首席財務官與投資者關係主管 與研究分析員及機構投資者進行持續溝通, 並於本公司業績公佈刊發後與研究分析員/ 投資者會面,出席主要投資者研討會及參加 非交易簡報會,以傳達本公司之財務表現及 業務策略。

於本年度內,本公司執行董事和首席財務官 與投資者關係主管已與眾多研究分析員及投 資者會面,並出席了以下研討會以及非交易 簡報會:

Month 月份	Event 事項	Organizer 舉辦方
March/April 2017	Attended 5 post results non-deal roadshows/ Investors conference calls	Investor relations consultant
二零一七年三/四月	出席發佈業績非交易簡報會/ 投資者研討電話會議共5場	投資者關係顧問
August/September 2017	Attended 3 post results non-deal roadshows/ Investors conference calls	Investor relations consultant
二零一七年八/九月	出席發佈業績非交易簡報會/ 投資者研討電話會議共3場	投資者關係顧問
Other period of the year 2017	Attended nearly 20 analysts or investors meetings and conferences/Conference calls	Investor relations consultant
二零一七年其他期間	出席接近20場分析師或投資者會議/研討會 /研討電話會議	投資者關係顧問
Disalation		A. 主 設 III

#### Disclaimer

The contents of this section headed "Shareholders' Rights" are for reference and disclosure compliance purposes only. The information does not represent and should not be regarded as legal or other professional advice from the Company to the Shareholders. Shareholders should seek their own independent legal or other professional advice as to their rights as Shareholders. The Company disclaims all liabilities and losses incurred by its Shareholders in reliance on any contents of this section headed "Shareholders' Rights".

#### 免責聲明

「股東權利」一節的內容僅供參考及遵守披露規定 之用,並不代表且不應被視為本公司向股東提供的 法律或其他專業意見。關於作為股東的權利,股東 應就此自行尋求獨立法律或其他專業意見。本公司 概不會就股東因依賴「股東權利」一節所載任何內 容而招致的一切責任及損失承擔任何責任。



The Directors are delighted to present their report together with the audited consolidated financial statements of the Group for the year ended 31 December 2017.

#### PRINCIPAL ACTIVITIES

The Company acts as an investment holding company. The activities of its principal subsidiaries are set out in note I to the consolidated financial statements on page 86 of this Annual Report. There were no significant changes in the nature of the Group's principal activities during the financial year.

#### **BUSINESS REVIEW**

The business review of the Group for the year ended 31 December 2017 is set out in the sections headed "Chairman's Statement" and "Management Discussion & Analysis" on pages 8 to 11 and pages 14 to 34 of this Annual Report respectively. Description of the principal risks and uncertainties faced by the Company are set out in the "Management Discussion & Analysis" section and note 3 to the consolidated financial statements on page 30 to 31 and pages 114 to 123 of this Annual Report, respectively.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2017 are set out in the consolidated statement of profit or loss and consolidated statement of comprehensive income on pages 81 to 82 of this Annual Report.

The Directors do not recommend the payment of a final dividend for the year 2017.

#### FIVE-YEAR FINANCIAL SUMMARY

A summary of the results, the assets and liabilities of the Group for the last five financial years is set out on page 200 of this Annual Report.

## FIXED ASSETS

Details of the movements during the year in the land use rights and Property, plant and equipment ("**PP&E**") of the Group are set out in notes 7 and 8 to the consolidated financial statements respectively on pages 135 to 138 of this Annual Report.

#### SHARE CAPITAL

Details of the share capital of the Company are set out in note 20 to the consolidated financial statements on page 159 of this Annual Report.

董事欣然提呈本集團截至二零一七年十二月 三十一日止年度的報告以及經審核綜合財務 報表。

## 主要業務

本公司為投資控股公司。主要附屬公司的業 務載於本年報第86頁綜合財務報表附註1。 於財政年度內,本集團主要業務的性質並無 重大改變。

## 業務回顧

本集團截至二零一七年十二月三十一日止年 度之業務回顧分別載於本年報第8至11頁及 第14至34頁之「主席報告書」及「管理層討論 及分析」章節內。本集團面對的主要風險及 不明朗因素之描述分別載於本年報第30至 31頁及第114至123頁之「管理層討論及分 析」中及綜合財務報表附註3內。

#### 業績及盈利分配

本集團截至二零一七年十二月三十一日止年 度的業績載於本年報第81至82頁的綜合損 益表及綜合全面收益表。

董事不建議於二零一七年年度派發股息。

#### 五年財務概要

本集團過去五個財政年度之業績及資產與負 債概要載於本年報第200頁。

## 固定資產

本集團的土地使用權及物業、廠房及設備 (「物業、廠房及設備」)於年內的變動詳情分 別載於本年報第135至138頁的綜合財務報 表附註7及8。

## 股本

本公司股本詳情載於本年報第159頁的綜合 財務報表附註20。



## BANK BORROWINGS

Details of bank borrowings as at 31 December 2017 are set out in note 28 to the consolidated financial statements on pages 172 to 175 of this Annual Report.

## SHARE OPTION SCHEME

The Company has adopted the Share Option Scheme on 7 September 2012. The purpose of the Share Option Scheme is to enable the Board, at its discretion, to grant options to selected eligible participants to motivate them and to optimise their performance and efficiency for the benefit of the Group.

The Board may, at its discretion, grant options pursuant to the Share Option Scheme to Directors (including the independent non-executive Directors), the Company's subsidiaries, employees of the Group and other persons the Board considers have contributed or will contribute to the Group. In general, the maximum number of shares in respect of which options may be granted under the Share Option Scheme must not in aggregate exceed 10% of the issued share capital of the Company, unless otherwise approved by the Shareholders in general meeting and/or other requirements prescribed under the Listing Rules. The maximum number of shares available in respect of which options may be granted under the Share Option Scheme reduced to 231,689,300 shares after the Company's grant of 25,200,000 share options on 16 December 2015. The subscription price of a share in respect of a particular option shall be not less than the highest of (a) the official closing price of the shares on the daily quotation sheet of the Stock Exchange; (b) the average official closing price of the shares on the daily quotation sheet of the Stock Exchange for the five business days immediately preceding the date of grant; and (c) the nominal value of a share. The Share Option Scheme shall remain effective within a period of 10 years from that date.

The Company granted 25,200,000 share options for the subscription of 25,200,000 shares of the Company to a distributor of the Group on 16 December 2015, representing 0.98% of the total number of shares of the Company in issue as at the date of this Annual Report. The exercise price of the options granted is HKD3.00 and the exercise period is ten years from the date of the offer for the grant.

#### 銀行借款

本公司於二零一七年十二月三十一日之銀行 借款詳情載於本年報第172至175頁的綜合 財務報表附註28。

## 購股權計劃

本公司於二零一二年九月七日採納該計劃。 該計劃旨在讓董事會可酌情向選定之合資格 參與者授出購股權,以激勵參與者及提升彼 等之表現及效率,藉以提高本集團之利益。

董事會根據購股權計劃可酌情決定向董事 (包括獨立非執行董事)、本公司的附屬公 司、本集團僱員及董事會認為對本集團已作 出或將作出貢獻的其他人士授出購股權。一 般而言,根據購股權計劃可能授出的購股權 所涉及的股份數目上限合共不得超過本公司 已發行股本的10%,惟股東在股東大會上另 行批准及/或上市規則有其他規定者除外。 隨本公司在二零一五年十二月十六日授出 25,200,000份購股權,最大可能授出的購股 權所涉及的股份數目已下降至231,689,300股 股份。某一特定購股權所涉及股份的認購價 不得低於以下三者的最高者:(a)股份於聯交 所每日報價表所報的官方收市價;(b)緊接授 出日期前五個營業日股份於聯交所每日報價 表所報的官方收市價平均數;及(c)股份面 值。購股權計劃自該日期起計10年期間仍屬 有效。

本公司於二零一五年十二月十六日向本集團 的一個經銷商授出本公司25,200,000份購股 權,可認購25,200,000股股份,相當於本公 司於本年報日期已發行股份總數的0.98%。 該發行股權行使價為3.00港元,行使期為自 要約日期起計十年。

DIRECTORS' REPORT 董事會報告



The maximum number of shares issued and to be issued in respect of which options may be granted under the Share Option Scheme to each eligible participant in any 12-month period up to the date of grant shall not exceed 1% of the shares in issue at the date of grant, unless with the prior approval from the Company's Shareholders and with such participants and his associates abstaining from voting. Options granted to any Director or substantial shareholder of the Company, or any of their respective associates, shall be subject to the prior approval of the independent non-executive Directors. Where any option granted to a substantial shareholder or an independent non-executive Director, or any of their respective associates, would result in the shares issued and to be issued upon exercise of all options already granted and to be granted to such person in the 12 month period, (i) representing in aggregate over 0.1% of the shares in issue at the date of such grant; and (ii) having an aggregate value, based on the closing price of the shares, in excess of HKD5 million, such grant of options shall be subject to prior approval of the Company's Shareholders in general meeting by way of poll.

An offer of a grant of an option under the Share Option Scheme shall remain open for acceptance for 30 days from the date of grant. Upon acceptance of the option, the grantee shall pay HKD1 to the Company by way of consideration for the grant. Options may be exercised in accordance with the terms of the Share Option Scheme at any time from the date of grant until the expiry of ten years from such date. The subscription price shall be determined by the Board in its absolute discretion, and in any event shall be at least the highest of (i) the closing price of the shares as stated in the daily quotation sheets of the Stock Exchange on the date of grant, (ii) the average closing price of the shares as stated in the daily quotation sheets of the Stock Exchange for the five business days immediately preceding the date of grant, and (iii) the nominal value of a share. An option may be exercised in accordance with the terms of the Share Option Scheme at any time after the date upon which the option is deemed to be granted and accepted and prior to the expiry of ten years from that date. The period during which an option may be exercised will be determined by the Board in its absolute discretion, save that no option may be exercised more than ten years after it has been granted. No option may be granted more than ten years after the date of approval of the Share Option Scheme (ie. 7 September 2012). Subject to earlier termination by the Company in general meeting or by the Board, the Share Option Scheme shall be valid and effective for a period of ten years from the date of adoption.

於截至授出日期止前任何十二個月期間,根 據購股權計劃向各合資格參與者可能授出的 購股權所涉及的已發行及將予發行的股份數 目上限不得超過授出日期已發行股份的1%, 惟除非獲本公司股東事先批准且有關參與者 及其聯繫人放棄投票。向本公司任何董事或 主要股東或任何彼等各自的聯繫人授出購股 權須獲獨立非執行董事事先批准。倘向主要 股東或獨立非執行董事或任何彼等各自的聯 繫人授出購股權將導致於十二個月期間因行 使已授予或將授予有關人士的全部購股權而 已發行及將予發行的股份:(i)合共超過於有 關授出日期已發行股份的0.1%;及(ii)按股 份收市價計算的總值超過5百萬港元,則授 出有關購股權須經本公司股東於股東大會以 投票方式事先批准。

根據購股權計劃授出購股權的要約自授出日 期起計30日內可供接納。於接納有關購股 權時,承授人須向本公司支付|港元作為授 出代價。購股權可根據購股權計劃條款自授 出日期起隨時行使,直至自該日起計十年屆 滿。認購價將由董事會全權酌情釐定,且於 任何情況下不得低於以下三者的最高者:(i) 股份於授出日期在聯交所每日報價表所報的 收市價;(ii)緊接授出日期前五個營業日在聯 交所每日報價表所報的股份收市價平均數; 及(iii)股份面值。購股權可根據購股權計劃 的條款於購股權視作已授出並獲接納當日後 及自該日起計十年屆滿前期間隨時行使。購 股權可行使的期間由董事會全權酌情釐定, 惟不得超過授出購股權當日起計十年。於購 股權計劃獲批准當日起(即二零一二年九月 七日)十年後不得授出購股權。除非本公司 於股東大會或經由董事會提前終止,否則購 股權計劃自採納日期起十年內有效及具效 力。



Movements during the year of the options granted under the Share Option Scheme of the Company to the participants were as follows: 年內根據本公司購股權計劃授予參與人士的 購股權的變動情況如下:

	Nu	mber of share opti 購股權數目	ions			
Outstanding as at I January 2017 於二零一七年 一月一日 尚未行使	Granted during the year 年內授出	Exercised during	Outstanding as at 31 December 2017 於二零一七年 十二月三十一日 尚未行使	Exercise Price per Share 每股行使價 HK\$ 港元	Date of Grant 授出日期	Exercisable Period 行使期
25,200,000 Note:	_	_	25,200,000	3.00 附註:	6/ 2/20 5	/ /2016 - 3 / 2/2025

The vesting of the share option is conditional, subject to the achievement of the prescribed sales and performance targets by the grantee within three years commencing from 1 January 2016.

## SHARE AWARD SCHEME

During the year, the Group adopted a share award scheme and purchased 60,626,000 shares (a total consideration of RMB158,868,000) of the Company through Bank of Communications Trustee Limited. As at 31 December 2017, no share has been granted by the Group to any parties under the share award scheme.

#### **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Company's Articles of Association or the Companies Law, Cap. 22 (law 3 of 1961, as consolidated and revised) of the Cayman Islands, the Company's place of incorporation.

#### DISTRIBUTABLE RESERVES OF THE COMPANY

As at 31 December 2017, the accumulated loss of the Company amounted to approximately RMB43 million (31 December 2016: retained earnings RMB5 million). As at 31 December 2017, the share premium of the Company, amounted to approximately RMB1,207 million (31 December 2016: RMB1,207 million), is distributable to Shareholders subject to the solvency test and the sanction of an ordinary resolution.

購股權的歸屬受承授人於自二零一六年一月一日開始 的三年內達到指定銷售及績效目標等條件的規限。

## 股份獎勵計劃

在這一年中,本集團採納了一項股份獎勵 計劃,通過交通銀行信託有限公司購買了 本公司60,626,000股(合計代價為人民幣 158,868,000)股份。截至二零一七年十二月 三十一日,在該權份獎勵計劃下,本集團未 向任何方授予股份。

## 優先購買權

本公司的組織章程細則或開曼群島(本公司 註冊成立地點)第22章公司法(一九六一年第 3號法例,經綜合及修訂)並無有關優先購買 權的條文。

#### 本公司可供分配的儲備

於二零一七年十二月三十一日,本公司累計 虧損為人民幣4,300萬元(二零一六年十二月 三十一日:留存收益人民幣500萬元)。於二 零一七年十二月三十一日,如具償還能力並 經一般決議批准,本公司金額為人民幣12.07 億元(二零一六年十二月三十一日:人民幣 12.07億元)的股本溢價可用於向股東進行分 配。

DIRECTORS' REPORT



#### PURCHASE, SALE OR REDEMPTION OF SHARES

For the year ended 31 December 2017, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's shares.

#### DIRECTORS

The Directors of the Company during the year and up to the date of this report were:

#### **Executive Directors**

Mr. WANG Dong (Chief Executive Officer) (appointed on 29 May 2017 and further appointed as Chief Executive Officer on 18 August 2017)

Mr. YUE Zhigiang Mr. LIU Chen Mr. WONG Hak Kun Ms. HAN Linyou (appointed on 29 May 2017) Mr. Fu Lin (Chief Executive Officer) (resigned on 18 August 2017)

Non-executive Director Ms. JIANG Xiaohong

#### Independent Non-executive Directors

Mr. Jesper Bjoern MADSEN (Chairman) Mr. LEE Conway Kong Wai Mr. Kevin Cheng WEI

In accordance with the provision of the Company's Articles of Association, Mr. WANG Dong, Mr. LIU Chen, Ms. HAN Linyou, Mr. Jesper Bjoern MADSEN and Mr. LEE Conway Kong Wai shall retire at the forthcoming 2018 AGM and, being eligible, offer themselves for re-election as Directors.

#### **DIRECTORS' PROFILES**

The profiles of the Directors are set out on pages 35 to 40 of this Annual Report.

## DIRECTORS' SERVICE CONTRACTS

No Director proposed for re-election at the forthcoming 2018 AGM has a service contract which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

#### 購買、出售或贖回股份

於截至二零一七年十二月三十一日止年度 内,本公司及其任何附屬公司概無購買,出 售或贖回本公司仟何股份。

## 董事

於年內及截至本報告日期,本公司董事為:

#### 執行董事

王東先牛(行政總裁) (於二零一七年五月二十九日被委任 並於二零一七年八月十八日進一步委任為 行政總裁) 岳志強先生 劉晨先生 王克勤先生 韓林攸女十 (於二零一七年五月二十九日被委任) 付琳先生(行政總裁) (於二零一七年八月十八日辭任)

非執行董事

姜曉虹女士

獨立非執行董事 麥奕鵬先生(主席) 李港衛先生 蔚成先生

根據本公司的組織章程細則的條文,王東先 生、劉晨先生、韓林攸女士、麥奕鵬先生及 李港衛先生將於應屆二零一八年股東周年大 會時退任,並合資格膺選連任為董事。

#### 董事履歷

董事履歷載於本年報第35至40頁。

## 董事的服務合約

擬於應屆二零一八年股東周年大會上重選的 董事概無訂有本集團不可於一年無賠償付款 而終止的服務合約(法定賠償除外)。



## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN SHARES

As at 31 December 2017, none of the Directors had or was deemed to have any interest or short position in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO, which are required to be recorded in the register maintained by the Company pursuant to Section 352 of the SFO or notified to the Company and the Stock Exchange pursuant to the Model Code.

# DISCLOSEABLE INTERESTS OF SHAREHOLDERS UNDER THE SECURITIES AND FUTURES ORDINANCE

As at 31 December 2017, the following persons had an interest or short position in the shares or underlying shares of the Company which were recorded in the register required to be kept by the Company under Section 336 of the SFO:

#### 董事及主要行政人員於股份中的權益

於二零一七年十二月三十一日,概無董事於 本公司或其相聯法團(定義見證券及期貨條 例第XV部)的股份、相關股份或債券中擁有 或視作擁有根據證券及期貨條例第352條須 記入該條文所指登記冊,或根據標準守則須 知會本公司及聯交所的任何權益或淡倉。

## 根據證券及期貨條例股東的須予披露權 益

於二零一七年十二月三十一日,下列人士於 根據證券及期貨條例第336條規定須由本公 司存置的登記冊記錄的本公司股份或相關股 份中擁有權益或淡倉:

	Long/short	Capacity/Nature	Number of shares/	Approximate percentage of
Name 姓名	position 好倉/淡倉	of interest 身份/權益性質	underlying shares 股份/相關股份的數目	shareholding 股權概約百分比
Tianshan Industry Investment Limited	Long position	Beneficial owner	462,400,740 shares	18.00%
(Note I)	Short position	Beneficial owner	462,400,740 shares	18.00%
Tianshan Industry Investment Limited	好倉	實益擁有人	462,400,740股股份	18.00%
(附註)	淡倉	實益擁有人	462,400,740股股份	18.00%
Khorgos Tianshan No.1 Industrial Investment Fund Limited Partnership	Long position	Interest of controlled corporation	462,400,740 shares	18.00%
(Note 2)	Short position	Interest of controlled corporation	462,400,740 shares	18.00%
霍爾果斯天山一號產業投資基金	好倉	受控法團的權益	462,400,740股股份	18.00%
有限合夥企業(附註2)	淡倉	受控法團的權益	462,400,740股股份	18.00%
新疆金融投資有限公司 (Note 2)	Long position	Interest of controlled corporation	462,400,740 shares	18.00%
	Short position	Interest of controlled corporation	462,400,740 shares	18.00%
新疆金融投資有限公司(附註2)	好倉	受控法團的權益	462,400,740股股份	18.00%
	淡倉	受控法團的權益	462,400,740股股份	18.00%
新疆維吾爾自治區人民政府國有資產 監督管理委員會 (Note 2)	Long position	Interest of controlled corporation	462,400,740 shares	18.00%
	Short position	Interest of controlled corporation	462,400,740 shares	18.00%
新疆維吾爾自治區人民政府國有資產	好倉	, 受控法團的權益	462,400,740股股份	18.00%
監督管理委員會(附註2)	淡倉	受控法團的權益	462,400,740股股份	18.00%



Name 姓名	Long/short position 好倉/淡倉	Capacity/Nature of interest 身份/權益性質	Number of shares/ underlying shares 股份/相關股份的數目	Approximate percentage of shareholding 股權概約百分比
新疆天山產業投資基金管理有限公司 (Note 2)	Long position	Interest of controlled corporation	462,400,740 shares	18.00%
	Short position	Interest of controlled corporation	462,400,740 shares	18.00%
新疆天山產業投資基金管理有限公司	好倉	受控法團的權益	462,400,740股股份	18.00%
(附註2)	淡倉	受控法團的權益	462,400,740股股份	18.00%
申萬宏源集團股份有限公司 (Note 3)	Long position	Interest of controlled corporation	462,400,740 shares	8.00%
	Short position	Interest of controlled corporation	462,400,740 shares	8.00%
申萬宏源集團股份有限公司(附註3)	好倉	受控法團的權益	462,400,740股股份	18.00%
	淡倉	受控法團的權益	462,400,740股股份	18.00%
中央匯金投資有限責任有限公司 (Note 3)	Long position	Interest of controlled	462,400,740 shares	18.00%
	Short position	corporation	462,400,740 shares	18.00%
中央匯金投資有限責任有限公司	好倉	受控法團的權益	462,400,740股股份	18.00%
(附註3)	淡倉	受控法團的權益	462,400,740股股份	18.00%
Tibet Water Resources Limited (Note 4)	Long position	Beneficial owner	394,395,960 shares	15.35%
西藏水資源有限公司(附註4)	好倉	實益擁有人	394,395,960股股份	15.35%
Maple Essence Investments Limited (Note 5)	Long position	Interest of controlled corporation	394,395,960 shares	15.35%
楓華投資有限公司(附註5)	好倉	受控法團的權益	394,395,960股股份	15.35%
True Asset Holdings Limited (Note 6)	Long position	Interest of controlled corporation	394,395,960 shares	15.35%
True Asset Holdings Limited(附註6)	好倉	受控法團的權益	394,395,960股股份	15.35%
Mr. WANG Peter Jian (also known as Mr. WANG Jian Peter) (Note 6 & 7)	Long position	Interest of controlled corporation	394,395,960 shares	15.35%
王堅先生(附註6&7)	好倉	受控法團的權益	394,395,960股股份	15.35%
Tyee Capital Funds SPC— Tyee Capital Tibet Fund SP (Note 8)	Long position	Investment manager	145,714,285 shares	5.67%
Tyee Capital Finds SPC- Tyee Capital Tibet Fund SP(附註8)	好倉	投資經理	145,714,285股股份	5.67%
Tyee Capital Funds SPC — Tyee Capital China Fund SP (Note 9)	Long position	Investment manager	2,965,714 shares	0.12%
Tyee Capital China Fund SF (Note )) Tyee Capital China Fund SP (附註9)	好倉	投資經理	2,965,714股股份	0.12%

Name 姓名	Long/short position 好倉/淡倉	Capacity/Nature of interest 身份/權益性質	Number of shares/ underlying shares 股份/相關股份的數目	Approximate percentage of shareholding 股權概約百分比
Tyee Capital Funds SPC (Note 9)	Long position	Interest of controlled corporation	148,679,999 shares	5.79%
Tyee Capital Funds SPC(附註9)	好倉	受控法團的權益	148,679,999股股份	5.79%
Tyee Capital Management (Cayman) Limited (Note 9)	Long position	Interest of controlled corporation	148,679,999 shares	5.79%
Tyee Capital Management (Cayman) Limited (附註9)	好倉	受控法團的權益	148,679,999股股份	5.79%
Tyee Capital Group Limited (BVI) (Note 9)	Long position	Interest of controlled corporation	148,679,999 shares	5.79%
Tyee Capital Group Limited (BVI) (附註9)	好倉	受控法團的權益	148,679,999股股份	5.79%
Tian Yee Capital Holdings Limited (BVI) (Note 9)	Long position	Interest of controlled corporation	148,679,999 shares	5.79%
	Long position	Beneficial interest	15,095,000 shares	0.59%
Tian Yee Capital Holdings Limited (BVI)	好倉	受控法團的權益	148,679,999股股份	5.79%
(附註9)	好倉	實益擁有人	15,095,000股股份	0.59%
Li Jiaman (Note 10)	Long position	Interest of controlled corporation	163,774,999 shares	6.38%
李佳蔓(附註10)	好倉	受控法團的權益	163,774,999股股份	6.38%
Jiang Jun (Note 10)	Long position	Interest of controlled corporation	163,774,999 shares	6.38%
蔣鈞(附註10)	好倉	受控法團的權益	163,774,999股股份	6.38%

## Notes:

附註:

(|)

(1) Tianshan Industry Investment Limited is 100% held by Khorgos Tianshan No.1 Industrial Investment Fund Limited Partnership, which is in turn held as to 46.36% by 新疆金融 投資有限公司, which is in turn 100% held by 新疆維吾爾自治區人民政府國有資產監 督管理委員會. Tianshan Industry Investment Limited holds 462,400,740 shares in the Company. Tianshan Industry Investment Limited由霍爾 果斯天山一號產業投資基金有限合夥企業持 有100%,霍爾果斯天山一號產業投資基金 有限合夥企業由新疆金融投資有限公司持 有46.36%,新疆金融投資有限公司由新疆維 吾爾自治區人民政府國有資產監督管理委員 會持有100%。Tianshan Industry Investment Limited持有本公司462,400,740股股份。

T t

Khorgos Tianshan No.I Industrial Investment Fund Limited Partnership holds 100% (2)equity interest in Tianshan Industry Investment Limited and is therefore deemed to be interested in the 462,400,740 shares in the Company in which Tianshan Industry Investment Limited is interested in. Khorgos Tianshan No.1 Industrial Investment Fund Limited Partnership is owned by 新疆金融投資有限公司 as to 46.36%. Therefore, 新疆 金融投資有限公司 is deemed to be interested in 462.400.740 shares in the Company. 新疆維吾爾自治區人民政府國有資產監督管理委員會 holds 46.36% equity interest in Tianshan Industry Investment Limited through 新疆金融投資有限公司 and Khorgos Tianshan No.1 Industrial Investment Fund Limited Partnership. Therefore, 新疆維吾爾 自治區人民政府國有資產監督管理委員會 is deemed to be interested in 462,400,740 shares in the Company held by Tianshan Industry Investment Limited. Khorgos Tianshan No.1 Industrial Investment Fund Limited Partnership is 0.66% held by and is accustomed to act in accordance with the directions of 新疆天山產業投資基金管理有限公司, which is therefore deemed to be interested in 462,400,740 shares in the Company held by Tianshan Industry Investment Limited.

- (3) Khorgos Tianshan No.I Industrial Investment Fund Limited Partnership is owned by 申萬 宏源集團股份有限公司as to 33.11%. Therefore, 申萬宏源集團股份有限公司is deemed to be interested in 462,400,740 shares in the Company. 中央匯金投資有限責任有限公 司holds 61.67% equity interest in 申萬宏源集團股份有限公司. 中央匯金投資有限責任 有限公司holds 33.11% equity interest in Khorgos Tianshan No. I Industrial Investment Fund Limited Partnership through the control of 申萬宏源集團股份有限公司. Therefore, 中央匯金投資有限責任有限公司 is deemed to be interested in 462,400,740 shares in the Company.
- (4) Tibet Water Resources Limited is held as to 100% by Maple Essence Investments Limited, which is in turn wholly-owned by True Asset Holdings Limited. Tibet Water Resources Limited holds 394,395,960 shares in the Company.
- (5) Maple Essence Investments Limited holds 100% equity interest in Tibet Water Resources Limited and is therefore deemed to be interested in the 394,395,960 shares in the Company in which Tibet Water Resources Limited is interested in. Maple Essence Investments Limited is wholly-owned by True Asset Holdings Limited.
- (6) True Asset Holdings Limited holds 100% equity interest in Tibet Water Resources Limited through Maple Essence Investments Limited. Therefore, True Asset Holdings Limited is deemed to be interested in 394,395,960 shares in the Company.

- 霍爾果斯天山一號產業投資基金有限合 (2)夥企業持有Tianshan Industry Investment Limited100%股權,因此被視為於Tianshan Industry Investment Limited所擁有的本公司 462,400,740股股份中擁有權益。新疆金融 投資有限公司擁有霍爾果斯天山一號產業投 資基金有限合夥企業46.36%,因此被視為於 本公司462,400,740股股份中擁有權益。新 疆維吾爾自治區人民政府國有資產監督管理 委員會透過新疆金融投資有限公司及霍爾果 斯天山一號產業投資基金有限合夥企業持有 Tianshan Industry Investment Limited46.36%股 權,因此被視為於Tianshan Industry Investment Limited所擁有的本公司462,400,740股股份中 擁有權益。霍爾果斯天山一號產業投資基金 有限合夥企業由新疆天山產業投資基金管理 有限公司持有0.66%及慣於根據後者的指令 行事,因此新疆天山產業投資基金管理有限 公司被視作為於Tianshan Industry Investment Limited所擁有的本公司462,400,740股股份中 持有權益。
- (3) 申萬宏源集團股份有限公司擁有霍爾果斯天山一號產業投資基金有限合夥企業33.11%,因此被視為於本公司462,400,740股股份中擁有權益。中央匯金投資有限責任有限公司持有申萬宏源集團股份有限公司61.67%股權。中央匯金投資有限責任有限公司透過控制申萬宏源集團股份有限公司持有霍爾果斯天山一號產業投資基金有限合夥企業33.11%股權,因此被視為於本公司462,400,740股股份中擁有權益。
- (4) 西藏水資源有限公司由楓華投資有限公司 持有100%,楓華投資有限公司由True Asset Holdings Limited全資擁有。西藏水資源有限公 司持有本公司394,395,960股股份。
- (5) 楓華投資有限公司持有西藏水資源有限公司 100%股權,因此被視為於西藏水資源有限公司所擁有權益的本公司394,395,960股股份中 擁有權益。楓華投資有限公司由True Asset Holdings Limited全資擁有。
- (6) True Asset Holdings Limited透過楓華投資有限 公司持有西藏水資源有限公司100%股權。因 此, True Asset Holdings Limited被視為於本公 司394,395,960股股份中擁有權益。



- (7) True Asset Holdings Limited is wholly-owned by Mr. WANG Peter Jian. Therefore, Mr. WANG Peter Jian is deemed to be interested in 394,395,960 shares in the Company in which Tibet Water Resources Limited is interested. For the purpose of the SFO, the spouse of Mr. WANG Peter Jian is taken to have a duty of disclosure in relation to the said 394,395,960 shares. The interest disclosed by the spouse of Mr. WANG Peter Jian is that of Mr. WANG Peter Jian which is deemed to be attributed to her pursuant to the SFO for disclosure purposes. Nevertheless, she has no interest, legal or beneficial, in those shares.
- (8) Tyee Capital Funds SPC Tyee Capital Tibet Fund SP holds the 6% convertible bonds with a principal amount of HK\$510,000,000 due in 2019. Upon full exercise of the conversion rights, Tyee Capital Funds SPC – Tyee Capital Tibet Fund SP will hold 145,714,285 shares in the Company.
- (9) Tian Yee Capital Holdings Limited (BVI) controls 95% equity interest in Tyee Capital Group Limited (BVI), which in turn controls 100% equity interest in Tyee Capital Management (Cayman) Limited. Tyee Capital Management (Cayman) Limited controls 100% equity interest in Tyee Capital Funds SPC, which controls 100% equity interest in Tyee Capital Funds SPC - Tyee Capital Tibet Fund SP and Tyee Capital Funds SPC -Tyee Capital China Fund SP. Therefore, Tian Yee Capital Holdings Limited (BVI), Tyee Capital Group Limited (BVI), Tyee Capital Management (Cayman) Limited and Tyee Capital Funds SPC are deemed to be interested in Tyee Capital Funds SPC - Tyee Capital Tibet Fund SP' s derivative interest in 145,714,285 shares in the Company and Tyee Capital Funds SPC - Tyee Capital China Fund SP's beneficial interest in 2,965,714 shares in the Company.

(10) Tian Yee Capital Holdings Limited (BVI) is owned as 40% and 50% by Jiang Jun and Li Jiaman respectively. Therefore, Jiang Jun and Li Jiaman are deemed to be interested in a total of 163,774,999 shares in the Company.

- (7) True Asset Holdings Limited由王堅先生全資擁 有。因此,王堅先生被視為於西藏水資源有 限公司所擁有權益的本公司394,395,960股股 份中擁有權益。根據證券及期貨條例,王堅 先生的配偶有責任對該394,395,960股股份作 出披露。王堅先生的配偶所披露的權益是由 王堅先生所擁有的;而為了披露的目的,根 據證券及期貨條例,該等權益也被視為歸於 王堅先生的配偶。然而,她並沒有對該等股 份擁有任何法定或實益權益。
- (8) Tyee Capital Funds SPC Tyee Capital Tibet Fund SP持有本金額510,000,000港元二零一九 年到期6%可換股債券。如全數行使換股權, Tyee Capital Funds SPC - Tyee Capital Tibet Fund SP將持有本公司145,714,285股股份。
- Tian Yee Capital Holdings Limited (BVI)控制 (9) Tyee Capital Group Limited (BVI) 95%股權, 而Tyee Capital Group Limited (BVI)則控制Tyee Capital Management (Cayman) Limited 100% 股權。Tyee Capital Management (Cayman) Limited控制Tyee Capital Funds SPC 100%股 權,而Tyee Capital Funds SPC控制Tyee Capital Funds SPC - Tyee Capital Tibet Fund SP和Tyee Capital Funds SPC-Tyee Capital China Fund SP 100%股權。因此, Tian Yee Capital Holdings Limited (BVI) . Tyee Capital Group Limited (BVI) . Tyee Capital Management (Cayman) Limited及Tyee Capital Funds SPC被視作於Tyee Capital Funds SPC - Tyee Capital Tibet Fund SP就本公司145,714,285股股份的衍生權益及 Tyee Capital Funds SPC-Tyee Capital China Fund SP 就本公司2,965,714股股份的實益權益 中持有權益。
- (10) 蔣鈞及李佳蔓分別擁有Tian Yee Capital Holdings Limited (BVI) 40%及50%權益,彼等 均被視作於本公司合計163,774,999股股份中 擁有權益。

DIRECTORS' REPORT



Save as disclosed above, as at 31 December 2017, the Directors and the chief executive of the Company were not aware of any other person (other than the Directors and the chief executive of the Company) who had, or was deemed to have, interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO, or as otherwise notified to the Company and the Stock Exchange.

## DIRECTORS' INTEREST IN CONTRACTS OF SIGNIFICANCE

No contracts of significance to which the Company or any of its subsidiaries was a party, and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

#### DIRECTORS' RIGHTS TO ACOUIRE SHARES OR DEBENTURES

At no time during the financial year or at the end of the financial year has been/ was the Company, its holding company, or any of its subsidiaries or fellow subsidiaries a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## **RETIREMENT BENEFITS SCHEMES**

Other than operating a Hong Kong Mandatory Provident Fund Scheme and participating in the state managed retirement benefit scheme in the PRC, the Group has not operated any other retirement benefits schemes for the Group's employees.

## **EMOLUMENT POLICY**

The emolument policy for the employees of the Group is set up by the Board on the basis of their merit, qualification and competence.

The emoluments of the Directors are decided by the Remuneration Committee, having regard to the Group's operating results, individual performance and comparable market statistics.

## DIRECTORS' INTERESTS IN A COMPETING BUSINESS

During the financial year and up to the date of this report, no Director is considered to have interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group, as defined in the Listing Rules.

除上文所披露者外,於二零一七年十二月 三十一日,董事及本公司主要行政人員概不 知悉任何其他人士(董事或本公司主要行政 人員除外)於本公司股份或相關股份中擁有 或視作擁有根據證券及期貨條例第XV部第2 及第3分部規定須向本公司及聯交所披露或 根據證券及期貨條例第336條須由本公司存 置的登記冊所記錄或以其他方式須知會本公 司及聯交所的權益或淡倉。

#### 董事於重大合約的權益

本公司或其任何附屬公司概無訂立於年末或 年內的任何時間仍然有效且董事於當中擁有 重大權益(無論直接或間接)的重大合約。

## 董事購買股份或債券的權利

本公司、其控股公司或其任何附屬公司或同 系附屬公司概無在本財政年度內或本財政年 度末訂立任何其目標或其中一項目標為致使 董事可以通過收購本公司或任何其他法人團 體的股份或債券而獲益的安排。

## 退休福利計劃

除設有香港強制性公積金計劃及參與中國的 國家管理的退休福利計劃外,本集團並無為 本集團的僱員設立任何其他退休福利計劃。

## 薪酬政策

本集團僱員的薪酬政策乃由董事會根據其貢 獻、資歷及能力制訂。

董事的薪酬乃由薪酬委員會參考本集團的經 營業績、個人表現及可比較市場統計數據釐 定。

## 董事於競爭業務的權益

於財政年度內及截至本報告日期,概無董事 被視為於與本集團的業務直接或間接競爭或 可能競爭的業務中擁有權益(定義見上市規 則)。



## MAJOR CUSTOMERS AND SUPPLIERS

During the financial year, sales to the Group's five largest customers and purchases from the five largest suppliers accounted for approximately 42% and 79% of the total sales and total purchases for the year, respectively. The Group's largest customer and supplier accounted for approximately 11% and 39% of the total sales and total purchases for the financial year, respectively.

During the financial year, none of (i) the Directors or any of their close associates, or (ii) any Shareholders (which, to the best knowledge of the Directors, owned more than 5% of the Company's issued share capital), had any interest in the Group's five largest customers and suppliers.

## INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received, from each of the independent non-executive Directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the independent non-executive Directors are independent of the Company pursuant to the Listing Rules.

## USE OF PROCEEDS FROM THE COMPANY'S INITIAL PUBLIC OFFERING

The utilisation status of the net proceeds from the Company's initial public offering is set out on page 32 of this Annual Report.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the reasonable knowledge of the Directors, the Company has maintained sufficient public float of not less than 25% of its Shares in the hands of the public in accordance with the Listing Rules as at the latest practicable date of the issue of this Annual Report.

## CHARITABLE DONATIONS

During the year, the Group made charitable donations amounting to approximately RMB1.3 million (2016: RMB0.1 million).

## 主要客戶及供應商

於財政年度內,售予本集團的五大客戶的銷 售額及向五大供應商的採購額分別約佔年內 總銷售額及總採購額的42%及79%。本集團 的最大客戶及供應商分別約佔財政年度內總 銷售額及總採購額的11%及39%。

於財政年度內,就董事最佳所知,概無(i)董 事或其任何緊密聯繫人或(ii)擁有本公司已發 行股本逾5%的股東於本集團五大客戶及供 應商擁有任何權益。

## 獨立非執行董事

各獨立非執行董事已根據上市規則第3.13條 向本公司提交確認其獨立性的年度確認書。 本公司認為本公司的全體獨立非執行董事根 據上市規則皆屬獨立人士。

## 本公司首次公開發售的所得款項用途

本公司首次公開發售的所得款項淨額使用情 況載於本年報第32頁。

## 足夠公眾持股量

根據本公司所得的公開資料及董事合理所 知,本公司於刊發本年報之最後實際可行日 期已根據上市規則維持足夠之不少於25%股 份的公眾持股量。

## 慈善捐款

於年內,本集團的慈善捐款約達人民幣130 萬元(二零一六:人民幣10萬元)。

DIRECTORS' REPORT 董事會報告



# AUDIT COMMITTEE

The Audit Committee of the Company had reviewed the Group's annual results for the year ended 31 December 2017 and provided advice and comments thereon.

# EXTERNAL AUDITOR

The consolidated financial statements for the year ended 31 December 2017 were audited by PricewaterhouseCoopers, who will retire at the conclusion of the forthcoming 2018 AGM and, being eligible, will offer itself for re-appointment as external auditor of the Company.

# CONNECTED TRANSACTIONS

Certain transactions summarized in note 40 to the consolidated financial statements for the year ended 31 December 2017 also constituted connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. As those transactions were all de minimis transactions, they were exempt from all the reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

On behalf of the Board

Jesper Bjoern MADSEN Chairman

23 March 2018

# 審核委員會

本公司的審核委員會已審閱本集團截至二零 一七年十二月三十一日止年度的年度業績並 就其提供意見及建議。

#### 外聘核數師

截至二零一七年十二月三十一日止年度的綜 合財務報表由羅兵咸永道會計師事務所審 核,該會計師事務所將於應屆二零一八年股 東周年大會結束時退任,惟合資格並願意重 選為本公司的外聘核數師。

#### 關連交易

某些載於綜合財務報表附註40內的二零一七 年度關聯方交易亦構成上市規則第十四A章 定義的關連交易或持續關連交易。由於該等 是符合最低豁免水平的交易,所以獲豁免遵 守上市規則第十四A章所載的所有申報、公 告及獨立股東批准的規定。

代表董事會

**麥奕鵬** 主席

二零一八年三月二十三日





To the shareholders of Tibet Water Resources Ltd. (Incorporated in Cayman Islands with limited liability)

#### **OPINION**

#### What we have audited

The consolidated financial statements of Tibet Water Resources Ltd. (the "Company") and its subsidiaries (the "Group") set out on pages 79 to 199, which comprise:

- the consolidated balance sheet as at 31 December 2017;
- the consolidated statement of profit or loss for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

#### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

# 羅兵咸永道

#### 致西藏水資源有限公司股東

(於開曼群島註冊成立的有限公司)

# 意見

#### 我們已審計的內容

列載於第79至199頁西藏水資源有限公司 (以下簡稱「**貴公司」**)及其附屬公司(以下簡 稱[貴**集團**])的綜合財務報表,當中包括:

- 於二零一七年十二月三十一日的綜合 資產負債表;
- 截至該日止年度的綜合損益表;
- 截至該日止年度的綜合全面收益表;
- 截至該日止年度的綜合權益變動表;
- 截至該日止年度的綜合現金流量表:
   及
- 综合財務報表附註,包括主要會計政 策概要。

#### 我們的意見

我們認為,該等合併財務報表已根據國際 財務報告準則(「**國際財務報告準則**」)真實 而中肯地反映 貴集團於二零一七年十二月 三十一日的綜合財務狀況及彼等截至該日止 年度的綜合財務表現及綜合現金流量,並已 遵照香港《公司條例》的披露規定妥為擬備。

PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com



# BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing ("**ISAs**"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("**IESBA Code**"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

# **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

• Impairment of goodwill and investment in an associate

#### 意見的基礎

我們已根據國際審計準則(「**國際審計準則**」) 進行審計。我們在該等準則下承擔的責任已 在本報告核數師就審計綜合財務報表須承擔 的責任部分中作進一步闡述。

我們相信,我們所獲得的審計憑證能充足及 適當地為我們的意見提供基礎。

#### 獨立性

根據國際會計師職業道德準則理事會的職業 會計師道德守則(以下簡稱「IESBA守則」), 我們獨立於 貴集團,並已履行IESBA守則 中的其他專業道德責任。

#### 關鍵審計事項

關鍵審計事項是根據我們的專業判斷,認為 對本期綜合財務報表的審計最為重要的事 項。這些事項是在我們審計整體綜合財務報 表及出具意見時進行處理的。我們不會對這 些事項提供單獨的意見。

在我們審計中識別的關鍵審計事項概述如 下:

商譽減值及於聯營公司的投資



#### Key Audit Matter How our audit addressed the Key Audit Matter 關鍵審計事項

#### Impairment of goodwill and investment in an associate

INDEPENDENT AUDITOR'S REPORT

獨立核數師報告

Refer to Note 4, Note 10 and Note 12 to the consolidated financial statements

As at 31 December 2017, goodwill recognised in relation to the acquisition of Tibet Tiandi Green Beverages Development Co., Ltd. ("Tiandi Green"), a subsidiary of the Group, amounted to RMB721 million; and the investment in an associate that arose from the acquisition of Tibet Highland Natural Water Limited ("Highland Natural Water") amounted to RMB1,280 million (with goodwill relating to this associate amounting to RMB1,064 million). No impairment loss was provided based on management's impairment analysis.

We focused on the impairment of these areas due to the followings:

- the size of the goodwill/investment in an associate balances:
- the management adopted "value-in-use" of related cash generating units to determine the recoverable amount of goodwill/investment in associate. Such "value-in-use" determination involved significant judgements made by management about the future results of the business and the discount rates applied to future cash flow forecasts. As the assessment involved consideration of future events and uncertainty, there was a risk that the judgement was inappropriate.

商譽減值及於聯營公司的投資

請參閱綜合財務報表附註4、附註10及附註12

於二零一七年十二月三十一日,有關收購本集團附屬公 司西藏天地綠色飲品發展有限公司(「天地綠色」)確認的 商譽為人民幣七億二千一百萬元;及收購西藏高原天然水 有限公司(「高原天然水」)產生的於聯營公司的投資為人 民幣十二億八千萬元(與該聯營公司相關的商譽為人民幣 +億六千四百萬元)。基於管理層的減值分析,未對其計提減 值虧損撥備。

由於下列各項因素,我們專注於該等事項的減值:

- 商譽/於聯營公司投資結餘的規模;
- 管理層採用有關現金產生單位的「使用價值」釐定商譽。 於聯營公司投資的可收回金額。該「使用價值」釐定涉及 管理層對未來業務業績及未來現金流量預測所應用的貼 現率作出的重大判斷。由於評估涉及考慮未來事件及不 確定性,故存在判斷不當的風險。

# 我們的審計如何處理關鍵審計事項

We discussed and evaluated the model used by management in determining the recoverable amount for the impairment analysis and verified the mathematical accuracy of the cash flow model used to estimate value-in-use.

We evaluated management's future cash flow forecasts for Tiandi Green and Highland Natural Water, including the reasonableness of the forecasts in the context of historical results of the businesses and production capacity, and comparing the parameters used with independently obtained market data. We also assessed the appropriateness of the discount rates and long-term growth rates used and considered that they fell within our range of independently obtained market data.

We obtained and evaluated management's sensitivity analysis to ascertain the impact of reasonably possible changes and we performed re-calculation independently for the downside changes in management's sensitivity analysis model, focusing on the most sensitive assumptions, including annual revenue growth rate, long term revenue growth rate, gross margin, discount rate and government subsidy income.

We satisfied ourselves that management's impairment analysis was supported by evidence obtained.

我們已討論及評估管理層就減值分析於釐定可回收金額時所 用的模式,並核查用於估計使用價值的現金流量模式的數學 準確性。

根據過往業務業績、產能,並比較所用參數與獨立取得的市 場數據,我們已評估管理層對天地綠色及高原天然水的未來 現金流量預測,包括預測的合理性。我們亦評估了所用的貼 現率及長期增長率的適當性,認為彼等處於我們獨立取得的 市場數據範圍內。

我們已取得並評估管理層的敏感度分析以確定合理可能變動 的影響,就管理層敏感度分析模型中下調變動,我們已重新 進行獨立計算,集中於最敏感的假設,包括年度收入增長 率、長期收入增長率、毛利率、貼現率及政府補貼收入。

我們信納管理層進行的減值分析是有所取得的證據支持的。



#### **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF DIRECTORS AND AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

#### 其他信息

貴公司董事須對其他信息負責。其他信息包 括年報內的所有信息,但不包括綜合財務報 表及我們的核數師報告。

我們對綜合財務報表的意見並不涵蓋其他信 息,我們亦不對該等其他信息發表任何形式 的鑒證結論。

在我們審計綜合財務報表時,我們的責任是 閱讀其他資料,在此過程中,考慮其他信息 是否與綜合財務報表或我們在審計過程中所 了解的情況存在重大抵觸,或者似乎存在重 大錯誤陳述的情況。

基於我們已執行的工作,倘我們認為此其他 資料有重大錯誤陳述,我們須報告該事實。 就此我們沒有任何報告。

# 董事和審核委員會就綜合財務報表須承 擔的責任

貴公司董事須負責根據國際財務報告準則及 香港《公司條例》的披露規定擬備真實而中肯 的綜合財務報表,並對其認為為使綜合財務 報表的擬備不存在由於欺詐或錯誤而導致的 重大錯誤陳述所需的內部控制負責。

在擬備綜合財務報表時,董事負責評估貴集 團持續經營的能力,並在適用情況下披露與 持續經營有關的事項,以及使用持續經營為 會計基礎,除非董事有意將 貴集團清盤或 停止經營,或別無其他實際的替代方案。

審核委員會負責監督 貴集團財務報告過 程。



# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

#### 核數師就審計綜合財務報表承擔的責任

我們的目標,是對整體綜合財務報表是否不 存在由於欺詐或錯誤而導致的任何重大錯誤 陳述取得合理保證,並出具包括我們意見的 核數師報告。我們僅向整體股東報告我們的 意見,除此之外本報告別無其他目的。我們 不會就本報告的內容向任何其他人士負上或 承擔任何責任。合理保證是高水平的保證, 但不能保證按國際審計準則進行的審計在就 何個別或滙總起來可能影響綜合財務報表使用 者依編合財務報表所作出的經濟決定,則 使用者依綜合財務報表有關的錯誤陳述可被 視作重大。

在根據國際審計準則進行審計的過程中,我 們運用了職業判斷,保持了職業懷疑態度。 我們亦:

- 識別和評估由於欺詐或錯誤而導致綜 合財務報表存在重大錯誤陳述的風 險,設計及執行審計程序以應對這些 風險,以及取得充足和適當的審計憑 證,作為我們意見的基礎。由於欺詐 可能涉及串謀、偽造、蓄意遺漏、虛 假陳述,或凌駕於內部控制之上,因 此未能發現因欺詐而導致的重大錯誤 陳述的風險高於未能發現因錯誤而導 致的重大錯誤陳述的風險。
- 了解與審計相關的內部控制,以設計 適當的審計程序,但目的並非對貴集 團內部控制的有效性發表意見。
- 評價董事所採用會計政策的恰當性及 作出會計估計和相關披露的合理性。



- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

- 對董事採用持續經營會計基礎的恰當 性作出結論。根據所得的審計憑證, 確定是否存在與事項或情況有關的重 大不確定性,構成而可能導致對貴集 團的持續經營能力產生重大疑慮。如 果我們認為存在重大不確定性,則有 必要在核數師報告中提請使用者注意 綜的披露不足,則我們應當發表非無 保留意見。我們的結論是基於核數師 報告日止所取得的審計憑證。然而, 未來事項或情況可能導致 貴集團不 能繼續持續經營。
- 評價綜合財務報表的整體列報方式、
   結構和內容,包括披露,以及綜合財
   務報表是否中肯反映交易和事項。
- 就 貴集團內實體或業務活動的財務 信息獲取充足、適當的審計憑證,以 便對綜合財務報表發表意見。我們負 責 貴集團審計的方向、監督和執 行。我們為審計意見承擔全部責任。

除其他事項外,我們與審核委員會溝通了計 劃的審計範圍、時間安排、重大審計發現 等,包括我們在審計中識別出內部控制的任 何重大缺陷。

我們還向審核委員會提交聲明,說明我們已 符合有關獨立性的相關專業道德要求,並與 他們溝通有可能合理地被認為會影響我們獨 立性的所有關係和其他事項,以及在適用的 情況下,相關的防範措施。

從與審核委員會溝通的事項中,我們確定哪 些事項對本期綜合財務報表的審計最為重 要,因而構成關鍵審計事項。我們在核數師 報告中描述這些事項,除非法律法規不允許 公開披露這些事項,或在極端罕見的情況 下,如果合理預期在我們報告中溝通某事項 造成的負面後果超過產生的公眾利益,我們 決定不應在報告中溝通該事項。



The engagement partner on the audit resulting in this independent auditor's report is Brian Ming Yan Choi.

本獨立核數師報告的審計項目合夥人是 BRIAN MING YAN CHOI。

 ${\it PricewaterhouseCoopers}$ 

Certified Public Accountants

Hong Kong, 23 March 2018

**羅兵咸永道會計師事務所** 執業會計師

香港,二零一八年三月二十三日

CONSOLIDATED BALANCE SHEET 綜合資產負債表

			As at 31 [ 於十二月	
		Note 附註	2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Assets	資產			
Non-current assets	非流動資產			
Land use rights	土地使用權	7	29,969	30,693
Property, plant and equipment (" <b>PP&amp;E</b> ")	物業、廠房及設備			
	(「物業・廠房及設備」)	8	606,723	619,387
Intangible assets	無形資產	9	110,466	132,552
Goodwill	商譽	10	721,139	721,139
Investment in associates	於聯營公司的投資 逓延 6. 俱 税 次 多	12	1,326,300	1,307,508
Deferred income tax assets	遞延所得税資產 預付款項	23 15	2,895	2,818
Prepayments Available-for-sale financial assets (" <b>AFS</b> ")	」 可供出售金融資產	I S	43,937	65,476
Available-for-sale infancial assets ( AFS )	可供山台並融貢座 (「 <b>可供出售金融資產</b> 」)	18	65,297	_
			2,906,726	2,879,573
			2,700,720	2,077,373
Current assets	流動資產			
Trade receivables	應收貿易款	13	235,139	193,926
Prepayments	預付款項	15	143,178	190,147
Prepaid enterprise income tax	預付企業所得税		6,705	8,508
Other receivables and other assets	其他應收款及其他資產 存貨	16	175,022	249,770
Inventories Available-for-sale financial assets (" <b>AFS</b> ")	任真 可供出售金融資產	17	75,613	67,516
Available-lot-sale initialicial assets ( AFS )	「」」「「」」「「」」「」」「」」「」」「」」「」」「」」「」」「」」「」」「	18	175,884	186,230
Cash and cash equivalents	現金及現金等價物	18	830,773	1,042,398
			1,642,314	1,938,495
Total assets	總資產		4,549,040	4,818,068
			.,	1,010,000
Equity	權益			
Equity attributable to owners of the Company	本公司擁有人應佔權益 <sup>…</sup> ★	~~		21.272
Share capital	股本	20	21,363	21,363
Share premium Shares held for share award scheme	股份溢價 為股份獎勵計劃持有的股份	20 21	1,206,829 (158,868)	1,206,829
Other reserves	為放防突勵計劃持有的放防 其他儲備	21	(158,868) 191,921	279,202
Retained earnings	留存收益	LL	1,91,921	1,615,205
			3,174,388	3,122,599
Non-controlling interests	非控股權益		—	371,965
Total equity	權益總額		3,174,388	3,494,564



			As at 31 [ 於十二月	
		Note 附註	2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Liabilities	負債			
Non-current liabilities	非流動負債			
Bank borrowings	銀行借款	28	_	190,000
Deferred revenue	遞延收入	25	22,333	24,241
Deferred income tax liabilities	遞延所得税負債	23	18,572	20,652
Convertible bond - liability component	可換股債券-負債部分	29	432,340	458,066
			473,245	692,959
Current liabilities	流動負債			
Trade payables	應付貿易款	26	92,841	78,055
Deferred revenue and advances received	遞延收入及預收客戶款			
from customers		24	27,498	4,7 0
Enterprise income tax payable	應付企業所得税		27,302	28,210
Accruals and other payables	預提費用及其他應付款	27	322,766	53,570
Bank borrowings	銀行借款	28	431,000	456,000
			901,407	630,545
Total liabilities	負債總額		1,374,652	١,323,504
Total equity and liabilities	權益及負債總額		4,549,040	4,818,068

The notes on pages 86 to 199 are an integral part of these consolidated financial statements.

The financial statements on pages 79 to 199 were approved by the Board of 董 Directors on 23 March 2018 and were signed on its behalf. 於

第86至199頁的附註為該等綜合財務報表的 組成部份。

董事會已於二零一八年三月二十三日批准載 於第79至199頁的財務報表並代其簽字。

WANG Dong 王東 Director 董事 LIU Chen 劉晨 Director 董事 CONSOLIDATED STATEMENT OF PROFIT OR LOSS 綜合損益表

	Year ended 31 December 截至十二月三十一日止年			
		Note 附註	2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Revenue	收入	6	931,887	868,092
Cost of sales	銷售成本	31	(380,429)	(348,408)
Gross profit	毛利		551,458	519,684
Selling and distribution expenses	銷售及分銷費用	31	(120,336)	(103,250)
Administrative expenses	行政費用	31	(84,936)	(78,879)
Other gains, net	其他利得,淨額	30	46,497	55,619
Operating profit	經營利潤		392,683	393,174
Finance income	財務收益		27,957	21,038
Finance costs	財務費用		(38,202)	(40,276)
Finance costs, net	財務費用,淨額	33	(10,245)	(19,238)
Share of profit of associates	應佔聯營公司利潤	12	26,089	26,913
Profit before income tax	除所得税前利潤		408,527	400,849
Income tax expense	所得税費用	34	(40,853)	(41,694)
Profit for the year	年度利潤		367,674	359,155
Profit attributable to:	應佔利潤:			
– Owners of the Company	-本公司擁有人		315,174	307,724
<ul> <li>Non-controlling interests</li> </ul>	一非控股權益		52,500	51,431
			367,674	359,155
Earnings per share for profit attributable	本公司擁有人應佔利潤			
to owners of the Company	每股盈利			
– Earnings per share (basic and diluted)	-每股盈利(基本及攤薄)			
(RMB cents per share)	(每股人民幣分)	35	12.32	11.98

The notes on pages 86 to 199 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME 综合全面收益表

			Year ended 3 截至十二月三	
		Note 附註	2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Profit for the year	年度利潤		367,674	359,155
Other comprehensive income: <u>Item that will not be reclassified subsequently</u> <u>to profit or loss</u> Currency translation differences <u>Items that may be reclassified subsequently</u> <u>to profit or loss</u> Change in fair value of AFS	<b>其他全面收益</b> : <u>將不可於期後被重新分類</u> <u>至損益的項目</u> 外幣折算差額 <u>可於期後被重新分類至</u> <u>損益的項目</u> 可供出售金融資產 公允價值變動	22	7,662 (346)	6,230
Other comprehensive income for the year, net of tax	年度其他全面收益 <sup>,</sup> 扣除税項		7,316	7,842
Total comprehensive income for the year	年度總全面收益		374,990	366,997
Attributable to: – Owners of the Company – Non-controlling interests	<b>歸屬於:</b> -本公司擁有人 -非控股權益		323,822 51,168	314,234 52,763
Total comprehensive income for the year	年度總全面收益		374,990	366,997

The notes on pages 86 to 199 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY 綜合權益變動表

			Attril	outable to owne 本公司擁有		pany		Non-	
		Share capital 股本 RMB'000 人民幣千元	Share premium 股份溢價 RMB'000 人民幣千元	<b>Treasury</b> stock 庫存股份 RMB <sup>1</sup> 000 人民幣千元	Other reserves 其他儲備 RMB'000 人民幣千元	<b>Retained</b> earnings 留存收益 RMB'000 人民幣千元	<b>Total</b> 總計 RMB <sup>1</sup> 000 人民幣千元	controlling interests 非控股權益 RMB'000 人民幣千元	Total equity 權益總額 RMB'000 人民幣千元
At I January 2016	於二零一六年一月一日	21,363	1,206,829	_	235,269	1,414,344	2,877,805	319,202	3,197,007
Profit for the year Currency translation differences Change in fair value of AFS	年度利潤 外幣折算差額 可供出售金融資產公允價值變動				1,612 4,898	307,724 	307,724 1,612 4,898	51,431  1,332	359,155 1,612 6,230
Total comprehensive income for the year	年度總全面收益	_	_	_	6,510	307,724	314,234	52,763	366,997
Convertible bond - equity component (Note 29) Appropriations to statutory surplus reserve (Note 22) Dividends (Note 36)	可換股債券-權益部分(附註29) 提取法定盈餘公積金(附註22) 股息(附註36)	_	_	_	18,385 19,038	(19,038) (87,825)	18,385 (87,825)	_	18,385 (87,825)
At 31 December 2016	於二零一六年十二月三十一日	21,363	1,206,829	_	279,202	1,615,205	3,122,599	371,965	3,494,564
Profit for the year Currency translation differences Change in fair value of AFS (Note 18)	年度利潤 外幣折算差額 可供出售金融資產公允價值 變動(附註18)				 7,662 986	315,174 —	315,174 7,662 986	52,500 	367,674 7,662 (346)
Total comprehensive income for the year	年度總全面收益	_	_	_	8,648	315,174	323,822	51,168	374,990
Appropriations to statutory surplus reserve (Note 22) Acquisition of shares under share award scheme	提取法定盈餘公積金(附註22) 根據股份獎勵計劃購買股份 (附註21)	_	_	_	17,236	(17,236)	-	-	_
(Note 21) Transaction with non-controlling interests (Note 39)	與非控股權益之交易(附註39)	_	_	(158,868)	(  3, 65)	_	(158,868) (113,165)	(423,133)	(158,868) (536,298)
At 31 December 2017	於二零一七年十二月三十一日	21,363	1,206,829	(158,868)	191,921	,9 3, 43	3,174,388	(123,133) —	3,174,388

The notes on pages 86 to 199 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS 綜合現金流量表

			Year ended 3 截至十二月三	
		Note 附註	2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
	經營活動現金流			
Cash flows from operating activities Cash generated from operations	經營活動產生的現金	37	518,761	260.204
Interest received	經営石動產生的現並 已收利息	57	5,575	3,770
Interest received	已收利息		(202)	(196)
	已付所得税		· · · · ·	· · · · ·
Income tax paid			(42,114)	(49,221)
Net cash generated from operating activities	經營活動產生的現金淨額		482,020	214,557
	机次过利用人次			
Cash flows from investing activities	投資活動現金流			(0.0, 1.0.0)
Purchases of PP&E	購買物業、廠房及設備		(17,955)	(93,482)
Cash received from government grants related	已收與固定資產有關			
to fixed assets	的政府補助的現金		—	4,860
Purchases of AFS	購買可供出售金融資產		(600,600)	(460,000)
Proceeds from disposal of AFS	出售可供出售金融資產			
	所得款項		591,315	287,826
Loans granted to third parties	授予第三方的貸款		(438,201)	(368,899)
Repayments of loans granted to third parties	償還已收第三方貸款		469,571	296,000
Amounts received from third parties	已收第三方款項		7,49	1,261,750
Amounts paid to third parties	已付第三方款項		(110,450)	( ,  3,598)
Amounts received from a related party	已收一名關聯方款項		54,821	238,348
Amounts paid to a related party	已付一名關聯方款項		(30,000)	(425,000)
Prepayment for equity investment	於第三方股權投資的預付款項			
in a third party		15	—	(17,400)
Investment in associates	於聯營公司的投資	12	—	(2 8,000)
Net cash generated from/(used in)	投資活動所得/(所用)			
investing activities	現金淨額		35,992	(607,595)
	沉亚/尹帜		33,772	(007,373)



			Year ended 3 截至十二月三	
		Note 附註	2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Cash flows from financing activities	融資活動現金流			
Dividends paid to shareholders	已付股東股息	36	_	(87,825)
Proceeds from bank borrowings	銀行借款所得款項	37	186,000	556,000
Repayments of bank borrowings and interests	償還銀行借款及利息	37	(413,861)	(120,997)
Proceeds from issue of convertible bond	發行可換股債券所得款項	29	—	469,613
Transaction costs paid relating to issue	已付有關發行可換股			
of convertible bond	債券交易費		_	(1,655)
Coupon interest payments relating	有關可換股債券的票息付款			
to convertible bond		29,37	(26,835)	(14,387)
Payments for shares bought back	股份購回付款		(158,868)	
Transaction with non-controlling interests	與非控股權益之交易		(297,254)	
Net cash (used in)/generated from	融資活動(所用)/所得			
financing activities	現金淨額		(710,818)	800,749
Net (decrease)/increase in cash	現金及現金等價物的			
and cash equivalents	(減少)/增加淨額		(192,806)	407,711
Cash and cash equivalents at beginning of year	年初現金及現金等價物		1,042,398	628,132
Exchange translation (loss)/gains on cash	現金及現金等價物匯兑			
and cash equivalents	(虧損)/收益		(18,819)	6,555
Cash and cash equivalents at end of year	年末現金及現金等價物	19	830,773	١,042,398

The notes on pages 86 to 199 are an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

#### I GENERAL INFORMATION

The Company was incorporated in the Cayman Islands under the Companies Law as an exempted company with limited liability on 8 November 2010. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company is an investment holding company. The Group is engaged in production and sales of water products and beer products in PRC. The Group also provides lending services to third parties in Hong Kong Special Administrative Region with relevant license.

The Company's shares have been listed on the Stock Exchange since 30 June 2011.

These financial statements are presented in Renminbi ("**RMB**"), unless otherwise stated. These financial statements have been approved for issue by the Board on 23 March 2018.

#### Key event

On 21 December 2017, the Group acquired the remaining 35% of equity interests of Tiandi Green for RMB536,298,000. Together with the existing 65% equity interests in Tiandi Green, it became an indirect wholly-owned subsidiary of the Company. Further details are given in Note 39.

#### 一般資料

T.

本公司於二零一零年十一月八日根 據公司法於開曼群島註冊成立為獲 豁免有限公司。註冊辦事處的地址 為Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KYI-IIII, Cayman Islands。

本公司為一間投資控股公司。本集團 在中國從事生產及銷售水產品及啤酒 產品。本集團亦於香港特別行政區擁 有向第三方提供借款服務的相關牌照。

本公司的股份自二零一一年六月三十 日起在聯交所上市。

除非另有所指,否則該等財務報表以 人民幣(「**人民幣**」)呈列。董事會已於 二零一八年三月二十三日批准刊發該 等財務報表。

#### 重要事項

於二零一七年十二月二十一日,本集 團以人民幣536,298,000元收購天地緣 色餘下35%的股權。連同本集團持有 天地綠色現有65%股權,該公司成為 本公司的一家非直接全資附屬公司。 進一步詳情載於附註39。



# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

# 2.1 Basis of preparation

The consolidated financial statements of the Company have been prepared in accordance with all applicable IFRSs and requirements of the Hong Kong Companies Ordinance Cap. 622. The consolidated financial statements have been prepared under the historical cost convention as modified by the revaluation of available-for-sale financial assets ("**AFS**"), which are carried at fair value.

The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

# 2.2 Changes in accounting policy and disclosures

(a) New and amended standards adopted by the Group

The following amendments to standards have been adopted by the Group for the first time for the financial year beginning on or after I January 2017:

- Recognition of Deferred Tax Assets for Unrealised Losses Amendments to IAS 12, and
- Disclosure initiative amendments to IAS 7.

The adoption of these amendments did not have any impact on the amounts recognised in current year or any prior year and is not likely to affect future periods.

The amendments to IAS 7 require disclosure of changes in liabilities arising from financing activities, see note 37.

# 2 主要會計政策概要

編製該等綜合財務報表時應用的主要 會計政策載列如下。除另有所指外, 該等政策已一致地應用於所呈列的全 部年度。

# 2.1 編製基準

本公司綜合財務報表乃根據所有適用 國際財務報告準則及香港公司條例(第 622章)的規定編製,除對按公允價值 列賬的可供出售金融資產(「可供出售 金融資產」)重估作出修訂以外,綜合 財務報表乃按歷史成本編製。

按照國際財務報告準則編製財務報表 需要使用若干重大會計估計,亦要求 管理層在應用本集團的會計政策時作 出判斷。涉及較高判斷或複雜程度的 範疇或假設及估計對綜合財務報表屬 重大的範疇在附註4披露。

#### 2.2 會計政策變動及披露

 (a) 本集團已採納的新訂和已修改的 準則

本集團已於二零一七年一月一日或之 後開始的財政年度首次採納下列準則 的修改:

- 就未變現虧損確認遞延税項資 產一國際會計準則第12號的修 改;及
- 披露倡議一國際會計準則第7號 的修改。

採納該等修改對當期和任何前期確認 的金額並無影響,亦不大可能會對未 來期間產生影響。

國際會計準則第7號的修改要求披露融 資活動產生的負債變動(見附註37)。

#### 2.2 Changes in accounting policy and disclosures (continued)

(b) New standards and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after I January 2016 and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except the following as set out below:

(i) IFRS 9 Financial instruments

IFRS 9 *Financial Instruments* addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets. The standard does not need to be applied until I January 2018 but is available for early adoption. The Group does not expect to adopt the new standard before I January 2018.

Based on the Group's current assessment of the classification and measurement of financial assets, debt instruments currently classified as AFS would appear to satisfy the conditions for classification as at fair value through other comprehensive income ("FVOCI") and hence there will be no change to the accounting for these assets.

Accordingly the Group does not expect the new guidance to have a significant impact on the classification and measurement of its financial assets.

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from IAS 39 *Financial Instruments: Recognition and Measurement* and have not been changed. The new hedge accounting rules are not expected to have significant impact to the Group given that the Group does not have any hedging relationships.

#### 2 主要會計政策概要(續)

#### 2.2 會計政策變動及披露(續)

(b) 尚未採納的新訂準則及詮釋 多項新準則和準則的修改及詮釋在二 零一六年一月一日後開始的年度期間 生效,但未在本綜合財務報表應用。 此等準則、修改和解釋預期不會對本 集團的綜合財務報表造成重大影響, 惟以下列載者除外:

(i) 國際財務報告準則第9號金融工

國際財務報告準則第9號*金融工具*闡 述金融資產及金融負債的分類、計量 及終止確認,為套期會計法引進新條 則,及為金融資產引進全新的減值模 式。此準則毋須待二零一八年一月一 日方可應用,惟可供提前採納。本集 團預期於二零一八年一月一日前不會 採納此新準則。

根據本集團目前對金融資產的分類及 計量的評估,目前分類為可供出售金 融資產的債務工具將可滿足按公允價 值計入其他全面收益(「按公允價值計 入其他全面收益」)的分類條件,因此 該等資產的會計方法不會有所變動。

因此,本集團預期該新指引不會對其 金融資產的分類及計量造成重大影響。

由於新規定僅影響指定按公允價值計 入損益的金融負債會計方法,而本集 團並無任何該等負債,故對本集團金 融負債的會計方法並無影響。終止確 認的規則來自國際會計準則第39號金 融工具:確認及計量且並無變動。由 於本集團並無任何套期關係,故新套 期會計規則預期將不會對本集團造成 重大影響。

- 2.2 Changes in accounting policy and disclosures (continued)
- (b) New standards and interpretations not yet adopted (continued)
- (i) IFRS 9 Financial instruments *(continued)*

The new impairment model requires the recognition of impairment provisions based on expected credit losses ("ECL") rather than only incurred credit losses as is the case under IAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under IFRS 15 *Revenue from Contracts with Customers*, lease receivables, loan commitments and certain financial guarantee contracts. While the Group has not yet undertaken a detailed assessment of how its impairment provisions would be affected by the new model, it may result in earlier recognition of credit losses.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard. The Group will continue to make detailed assessments of the effect from the new standard.

# 2 主要會計政策概要(續)

# 2.2 會計政策變動及披露(續)

- (b) 尚未採納的新訂準則及詮釋(續)
- (i) 國際財務報告準則第9號金融工具(續)

新減值模式要求根據預期信貸虧損 (「預期信貸虧損」)確認減值撥備,而 非如根據國際會計準則第39號的情 況般僅產生信貸虧損。該模式適用於 按攤銷內全融資產、按茲之 價值計入其他全面收益計量的債務 質值計入其他全面收益計量的債務 一個的合同產生的收入下的合約 產、應收租賃款項、貸款承擔及若干 金融擔保合約。雖然本集團尚未對其 減值撥備將如何受該新模式影響進行 詳虧損。

該新準則亦增加了的披露規定及呈報 的改變。預期將改變本集團有關其金 融工具作出披露的性質及程度(特別是 於採納新準則的年度內)。本集團將繼 續對新準則帶來的影響作出詳細的評 估。

- 2.2 Changes in accounting policy and disclosures (continued)
- (b) New standards and interpretations not yet adopted (continued)
- (ii) IFRS 15 Revenue from contracts with customers

The International Accounting Standards Board ("IASB") has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers revenue arising from the sale of goods and the rendering of services and IAS 11 which covers construction contracts.

The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer.

The standard permits either a full retrospective or a modified retrospective approach for the adoption.

Management has assessed the effects of applying the new standard on the Group's financial statements and has identified no significant areas will be affected. Mandatory for financial years commencing on or after I January 2018. The Group intends to adopt the standard using the modified retrospective approach which means that the cumulative impact of the adoption will be recognised in retained earnings as of I January 2018 and that comparatives will not be restated.

#### 2 主要會計政策概要(續)

#### 2.2 會計政策變動及披露(續)

- (b) 尚未採納的新訂準則及詮釋(續)
- (ii) 國際財務報告準則第15號客戶 之間的合同產生的收入

國際會計準則理事會(「**國際會計準則** 理事會」)已頒佈收入確認的新準則。 此將取代涵蓋因銷售貨品及提供服務 產生的收入的國際會計準則第18號及 涵蓋建築合約的國際會計準則第11號。

此新準則乃根據當貨品或服務的控制 權轉讓予客戶時才確認收入的原則下 作出。

此準則允許對其採納採用全面追溯法 或經修訂追溯法。

管理層已評估應用該新準則對本集團 財務報表的影響,且已識別出並無重 大範圍將受影響。新準則於二零一八 年一月一日或之後開始的財政年度強 制採用。本集團擬透過使用經修訂追 溯法採納有關準則,其意味著採納的 累計影響將於截至二零一八年一月一 日的留存收益確認,而比較數字將不 會重列。

- 2.2 Changes in accounting policy and disclosures (continued)
- (b) New standards and interpretations not yet adopted (continued)
- (iii) IFRS 16 Leasing

IFRS 16 will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Group's operating leases. As at 31 December 2017, the Group has non-cancellable operating lease commitments of RMB1,607,000 see Note 38. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows.

Some of the commitments may be covered by the exemption for short-term and low value leases and some commitments may relate to arrangements that will not qualify as leases under IFRS 16.

The new standard is mandatory for financial years commencing on or after I January 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

There are no other standards that are not yet effective and that would be expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

# 2 主要會計政策概要(續)

# 2.2 會計政策變動及披露(續)

(b) 尚未採納的新訂準則及詮釋(續)
 (iii) 國際財務報告準則第16號租賃
 國際財務報告準則第16號將導致幾乎
 所有租賃在資產負債表內確認,經營
 租賃與融資租賃的劃分已被刪除。根
 據該新準則,資產(該租賃項目的使用
 權)與支付租金的金融負債被確認。唯
 一例外者為短期和低價值租賃。對出
 租人的會計處理將不會有重大改變。

此準則將主要影響本集團經營租賃 的會計處理。於二零一七年十二月 三十一日,本集團有不可取消的經營 租賃承擔人民幣1,607,000元(見附註 38)。然而,本集團尚未釐定該等承擔 導致資產和負債就未來付款確認的程 度,以及會如何影響本集團利潤及現 金流量的分類。

部分承擔可能因期限較短及價值較低 租賃而無需確認相關資產或負債,而 部分承擔可能與不符合國際財務報告 準則第16號下租賃要求的安排有關。

新準則須於二零一九年一月一日或之 後開始的財政年度強制採用。於此階 段,本集團並不擬於其生效日前採納 該準則。

概無尚未生效且預計對本集團於目前 或未來報告期間及對可見未來交易造 成重大影響的其他準則。

#### 2.3 Principles of consolidation and equity accounting

#### 2.3.1 Subsidiaries

A subsidiary is an entity (including a structured entity) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Group (refer to Note 2.4).

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### 2 主要會計政策概要(續)

# 2.3 合併原則及權益會計處理2.3.1 附屬公司

附屬公司指本集團擁有控制權的實體 (包括結構實體)。倘本集團就參與實 體的業務所得可變回報承擔風險或享 有權利,及能夠運用對該實體的權力 影響該等回報,則本集團對該實體擁 有控制權。附屬公司自其控制權轉移 至本集團當日起合併入賬,並於控制 權終止當日起取消合併入賬。

本集團使用收購會計法為業務合併列 賬(參閱附註2.4)。

公司內部交易、結餘及集團公司間的 交易的未變現收益,均予以對銷。未 變現虧損亦予以對銷,惟該交易有證 據顯示已轉讓資產出現減值則除外。 附屬公司的會計政策已在有需要時作 出調整,以確保與本集團所採納有關 政策一致。

# S E

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 2.3.2 Associates

An associate is an entity over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investments in associates include goodwill identified on acquisition. Upon the acquisition of the ownership interest in an associate, any difference between the cost of the associate and the Group's share of the net fair value of the associate's identifiable assets and liabilities is accounted for as goodwill.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognised in the statement of profit or loss, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to "share of profit/(loss) of an associate" in the statement of profit or loss.

# 2 主要會計政策概要(續)

# 2.3.2 聯營公司

聯營公司為本集團對其有重大影響但 並無控制權的實體,通常附帶介子 20%至50%投票權的股權。於聯營公 司的投資使用權益會計法入賬。根據 權益於收購日期後增初步拔成本確 個期後增加或減少賬利或 。本年開投資力的没資包括 。本確有權權益後,聯營公司的成虧 與本集動商譽。收購於一家聯營公 司的集團應佔該聯營公司的可識別資 產及負債公允價值淨額之間的任何差 額入賬計作商譽。

倘於聯營公司的所有權權益減少但仍 保留重大影響力,則過往於其他綜合 收益確認的金額按比例重新分類至損 益(如適用)。

本集團收購後應佔的溢利或虧損於損 益表內確認,而收購後應佔其他綜合 收益變動於其他綜合收益確認,並就 投資賬面值作相應調整。倘本集團應 佔聯營公司的虧損等於或超逾所持聯 營公司的權益(包括任何其他無抵押應 收款項),除非本集團承擔法定或推定 責任或已代聯營公司付款,否則不會 確認進一步虧損。

本集團於各報告日期釐定是否有客觀 證據顯示於聯營公司的投資已減值。 倘已減值,則本集團按聯營公司的可 收回金額與其賬面值的差額計算減 值,並於損益表的「應佔聯營公司溢利 /(虧損)」內確認有關金額。

#### 2.3.2 Associates (continued)

Profits and losses resulting from upstream and downstream transactions between the Group and its associate are recognised in the Group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognised in the statement of profit or loss.

#### 2.4 Business combinations

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

#### 2 主要會計政策概要(續)

#### 2.3.2 聯營公司(續)

本集團與其聯營公司之間的上下游交 易所產生的溢利及虧損於本集團財務 報表內確認,惟僅以非相關投資者所 持聯營公司的權益為限。除非交易能 證明所轉讓資產已減值,否則未變現 虧損將予以抵銷。聯營公司的會計政 策已於必要時作出變動,以確保與本 集團所採用的會計政策一致。

於聯營公司的投資產生的攤薄收益及 虧損於損益表內確認。

#### 2.4 業務合併

收購相關成本於產生時支銷。

倘業務合併分階段進行,收購方先前 持有的被收購方股權於收購日期的賬 面值應按收購日期的公允價值重新計 量;有關重新計量產生的任何收益或 虧損在損益中確認。



# 2.4 Business combinations (continued)

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any noncontrolling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statement of profit or loss.

Intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

# 2.5 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

# 2 主要會計政策概要(續)

# 2.3.2 聯營公司(續)

本集團按收購日期的公允價值確認將 予轉讓的任何或然代價。根據國際會 計準則第39號,視作資產或負債的或 然代價的公允價值其後變動乃於損益 或其他全面收益中確認。分類為權益 的或然代價毋須重新計量,而其後結 算於權益入賬。

所轉讓代價、被收購方的任何非控股 權益金額及任何先前於被收購方持有 股權於收購日期的公允價值超逾所收 購可識別資產淨值的公允價值的差額 入賬列作商譽。倘所轉讓代價、已確 認非控股權益及所計量先前持有股權 的總額低於以議價購買方式收購的附 屬公司的可識別資產淨值公允價值, 則有關差額會直接於損益表確認。

集團內部交易、結餘及集團公司間的 交易的未變現收益,均予以對銷。未 變現虧損亦予以對銷。如有需要,附 屬公司所呈報的金額已經調整,以符 合本集團的會計政策。

# 2.5 單獨財務報表

於附屬公司的投資按成本減減值列 賬。成本亦包括直接應佔投資成本。 附屬公司的業績由本公司基於股息及 應收款項列賬。

倘股息超過於宣派股息期間附屬公司 的全面收益總額或倘單獨財務報表的 投資賬面值超過被投資者綜合財務報 表上的淨資產(包括商譽)賬面值,於 收取該等投資的股息時須對附屬公司 的投資進行減值測試。

#### 2.6 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors of the Company that makes strategic decisions for the Group.

#### 2.7 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("**the functional currency**"). The consolidated financial statements are presented in RMB, which is the Group's presentation currency. The functional currency of the operational entities located in the PRC is RMB, and the Company's functional currency is Hong Kong dollar ("**HKD**").

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of profit or loss.

Foreign exchange gains and losses that relate to borrowings, payables and cash and cash equivalents are presented in the consolidated statement of profit or loss within "finance income, net".

#### 2 主要會計政策概要(續)

#### 2.6 分部報告

經營分部按與向首席經營決策者提交 的內部報告一致的方式呈報。為本集 團作出戰略決定的本公司執行董事被 視為負責分配資源及評估經營分部表 現的首席經營決策者。

#### 2.7 外幣折算

(a) 功能及列報貨幣

本集團各實體的財務報表所列項目均 以該實體經營所在的主要經濟環境的 貨幣(「**功能貨幣**」)計量。綜合財務報 表以人民幣列報,人民幣為本集團的 列報貨幣。位於中國的運營實體的功 能貨幣為人民幣,而本公司的功能貨 幣為港元(「**港元**」)。

#### (b) 交易及結餘

外幣折算採用交易日或項目重新計量 時的估值日期的現行匯率換算為功能 貨幣。結算此等交易產生的匯兑收益 和損失,以及以外幣計值的貨幣資產 和負債由年終匯率折算產生的匯兑收 益和損失,在綜合損益表內確認。

與借款、應付賬款與現金及現金等價 物相關的匯兑收益和損失在綜合損益 表內的「財務收益,淨額」中呈列。



2.7 Foreign currency translation (continued)

# (c) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (ii) income and expenses for each statement of profit or loss are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (iii) all resulting exchange differences are recognised in other comprehensive income.

# 2 主要會計政策概要(續)

# 2.7 外幣折算(續)

(c) 集團公司

功能貨幣與列報貨幣不同的所有集團 實體(並無擁有惡性通脹經濟體的貨幣 的實體)的業績及財務狀況,按以下方 式折算為列報貨幣:

- (i) 每份列報的資產負債表內的資產及負債按該資產負債表日的收市匯率折算:
- (ii) 每份損益表內的收入和費用按平 均匯率折算(除非此平均值並非 交易日期匯率的累計影響的合理 約數;在此情況下,收入及費用 按交易日期的匯率折算);及
- (iii) 所有由此而產生的匯兑差額於其 他全面綜合收益中確認。

#### 2.8 Property, plant and equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and impairment loss. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated statement of profit or loss during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost less accumulated impairment losses of each asset to their residual values over their estimated useful lives, as follows:

Useful lives

Buildings	12 to 40 years
Machinery	5 tol5 years
Vehicles	3 to 8 years
Furniture and equipment	3 to 5 years
Others	10 to 20 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 2.11).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "Other gains, net" in the consolidated statement of profit or loss.

#### 2 主要會計政策概要(續)

#### 2.8 物業、廠房及設備

物業、廠房及設備按歷史成本減累計 折舊及減值虧損列賬。歷史成本包括 收購該等項目直接應佔的開支。

後續成本僅在很可能為本集團帶來與 該項目有關的未來經濟利益而該項目 成本能可靠計量時,方會計入資產的 賬面值或確認為一項單獨資產(如適 用)。已置換部分的賬面值終止確認。 所有其他維修及維護費用在其產生的 財務期間於綜合損益表中支銷。

折舊以直線法計算,將各項資產的成 本減累計減值虧損按下列估計使用年 期分配至其剩餘價值:

使田喜命

樓宇	12至40年
機器	5至15年
車輛	3至8年
家俱及設備	3至5年
其他	10至20年

資產的剩餘價值及使用年期於各呈報 期末檢討,並在適當情況下作出調整。

倘資產賬面值高於估計可收回金額 時,該項資產的賬面值即時撇減至可 收回金額(附註2.11)。

處置的收益及虧損按所得款項與賬面 值的差額釐定,並在綜合損益表內「其 他利得,淨額」中確認。

# S È

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.8 Property, plant and equipment (continued)

Construction-in-progress ("CIP") represents buildings, plant and machinery under construction or pending installation and is stated at cost less accumulated impairment losses, if any. Cost includes the costs of construction and acquisition and capitalised borrowing costs. No provision for depreciation is made on CIP until such time as the relevant assets are completed and ready for intended use. When the assets concerned are available for use, the costs are transferred to property, plant and equipment and depreciated in accordance with the policy as stated above.

#### 2.9 Intangible assets

#### 2.9.1 Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### 2 主要會計政策概要(續)

#### 2.8 物業、廠房及設備(續)

在建工程(「**在建工程**」)指興建中或 待裝置的樓宇、廠房及機器,按成本 減累計減值虧損(如有)入賬。成本包 括建造及收購成本以及資本化借貸成 本。有關資產落成及可作擬定用途之 前,在建工程不作折舊撥備。當有關 資產被認定達可投入使用狀態時,成 本即轉入物業、廠房及設備並按上述 政策折舊。

#### 2.9 無形資產

#### 2.9.1 商譽

商譽於收購附屬公司時產生,指所轉 讓代價超出本集團於被收購方可識別 淨資產、負債及或然負債淨公允價值 的權益及被收購方非控股權益公允價 值。

為進行減值測試,於業務合併中獲得 的商譽會分配至各預期受惠於合併的 現金產生單位(「現金產生單位」)或現 金產生單位組別。獲分配商譽的各單 位或單位組別指就內部管理監察實體 商譽的最低層面。商譽於經營分部層 面監察。

商譽每年進行減值審閱,或當有事件 或情況改變顯示有潛在減值跡象時, 作出更頻密的審閱。商譽的賬面值與 可收回金額作比較,可收回金額為使 用價值與公允價值減出售成本的較高 者。任何減值即時確認為開支,其後 不會撥回。

#### 2.9 Intangible assets (continued)

#### 2.9.2 Trade name

Trade name acquired in a business combination is recognised at fair value at the acquisition date. Trade name has a finite useful life and is carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of trade name over their estimated useful lives of 18.2 years.

#### 2.9.3 Distribution network

Distribution network acquired in a business combination is recognised at fair value at the acquisition date. The distribution network has a finite useful life of 8 years and is carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method over the expected life of the distribution network.

#### 2.10 Land use rights

All land in the PRC is state-owned and no individual land ownership right exists. The Group acquired the rights to use certain land and the premiums paid for such rights are recorded as land use rights, which are stated at cost and amortised over the use terms of 50 years using the straight-line method.

#### 2.11 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows CGUs. Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2 主要會計政策概要(續)

#### 2.9 無形資產(續)

#### 2.9.2 品牌名稱

於業務合併收購的品牌名稱按於收購 日期的公允價值確認。品牌名稱有確 定的使用壽命,並按成本減累計攤銷 列賬。攤銷按直線法計算,以按品牌 名稱的18.2年估計使用壽命分配品牌 名稱的成本。

#### 2.9.3 分銷網絡

於業務合併收購的分銷網絡按於收購 日期的公允價值確認。分銷網絡有確 定的8年使用壽命,並按成本減累計攤 銷列賬。攤銷按直線法計算,以按分 銷網絡估計壽命分配分銷網絡的成本。

#### 2.10 土地使用權

中國所有土地均屬國有,不存在個人 土地所有權。本集團購買使用若干土 地的權利,而就該等權利支付的出讓 金記錄為土地使用權,按成本列賬並 於50年使用年期內按直線法攤銷。

#### 2.11 非金融資產的減值

使用年期不確定的資產不作攤銷,但 每年須進行減值測試。須予攤銷的資 產在有事件發生或情況改變顯示上。 值虧相法收回時進行減值檢討。。 面積按資產的賬面值超出其的。 面積的差額確認。可收面金額的資產 的者的可分開辨認現金流量的最低一。 之位現金產生單位。除商譽外,已 蒙受減值的非金融資產在各報告日期 均檢討減值是否可以轉回。



#### 2.12 Financial assets

The Group classifies its financial assets in the following categories: loans and receivables and AFS. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The Group's receivables comprise "trade receivables" (Note 13), "other receivables" (Note 16), "cash and cash equivalents" (Note 19) in the consolidated balance sheet. Regular way purchases and sales of financial assets are recognised on the trade - date, the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

AFS is non-derivative that is either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period. AFS are subsequently carried at fair value. Changes in the fair value of monetary and non-monetary securities classified as available for sale are recognised in other comprehensive income. When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the statement of profit or loss as "other gains, net". Interest on available-for-sale securities calculated using the effective interest method is recognised in the statement of profit or loss as part of other gains.

# 2 主要會計政策概要(續)

# 2.12 金融資產

本集團將其金融資產分為以下類別: 貸款及應收款項類別以及可供出售金 融資產類別。分類視乎金融資產之收 購目的。管理層將於初步確認時為其 金融資產分類。

貸款及應收款項為有固定或可確定付 款額且並無活躍市場報價的非衍生金 融資產。此等項目計入流動資產,惟 自報告期末起計超過12個月方到期 者,則分類為非流動資產。本集團的 應收款項包括綜合資產負債表內的「應 收貿易款」(附註13)、「其他應收款」 (附註16)、「現金及現金等價物」(附註 19)。金融資產的常規買賣於交易日確 認一本集團承諾購買或銷售資產的日 期。並非透過損益按公允價值列賬的 所有金融資產投資初步按公允價值加 交易成本確認。倘自投資中收取現金 流量的權利過期或已予以轉讓及本集 團已轉讓與所有權相關的絕大部分風 險及回報,則終止確認金融資產。貸 款及應收款項其後通過使用實際利息 法按攤銷成本記賬。

可供出售金融資產為指定為此類別或 不屬任何其他類別的非衍生工具。除 非投資到期或管理層擬於報告期末起 計12個月內出售,否則可供出售金 融資產列入非流動資產項下。可供金 融資產其後按公允價值列賬。分類為 可供出售的貨幣及非貨幣證券公允價 值變動於其他全面收益中確認。倘分 類為可供出售的證券被出售或出現減 值,於權益中確認的累計公允價值調 整列入損益表中「其他收益,淨額」項 下。按實際利率法計算的可供出售證 券利息於損益表中確認為其他收益的 一部份。

#### 2.13 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

#### 2.14 Impairment of financial assets

#### (a) Loans and receivables

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated statement of profit or loss.

#### 2 主要會計政策概要(續)

#### 2.13 抵銷金融工具

倘有合法可強制執行權利可抵銷已確 認金額,並有意按淨額基準結算或同 時變現資產及結算負債時,金融資產 及負債互相抵銷並於資產負債表中列 報有關淨金額。法定可執行權利必須 不得依賴未來事件而定,而在一般業 務現程中以及倘本集團或對手方一旦 出現違約、無償債能力或破產時,這 也必須具有約束力。

#### 2.14 金融資產減值

#### (a) 貸款及應收款項

本集團於每個報告期末評估是否有客 觀證據證明某項金融資產或某組金融 資產經已減值。只有當存在客觀證據 證明於首次確認資產後發生的一宗 或多宗事件導致出現減值(「損失事 件」),而該宗(或該等)損失事件對該 項或該組金融資產的估計未來現金流 量構成的影響可以可靠估計,有關金 融資產或金融資產組別方會出現減值 及產生減值虧損。

減值證據或會包括債務人或集團債務 人正遇上重大財務困難、拖欠償還利 息或本金、彼等可能破產或進行其他 財務重組,及有可觀察的資料顯示估 計未來現金流量存在可計量減少(如與 拖欠有關的欠款或經濟狀況)。

就貸款及應收款項類別而言,損失金 額乃根據資產賬面值與估計未來現金 流量(不包括仍未產生的未來信用損 失)按金融資產原實際利率貼現的現值 兩者的差額計量。資產賬面值予以扣 減,而損失金額則在綜合損益表中確 認。



#### 2.14 Impairment of financial assets (continued)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated statement of profit or loss.

#### (b) AFS

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired.

For debt securities, if any such evidence exists the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is reclassified from equity and recognised in profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the consolidated statement of profit or loss.

For equity investments, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is reclassified from equity and recognised in profit or loss. Impairment losses recognised in the consolidated statement of profit or loss.

#### 2.15 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of finished goods comprises raw materials, direct labour, other direct costs and related production overheads (based on normal operating capacity). Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### 2 主要會計政策概要(續)

#### 2.14 金融資產減值(續)

如在後繼期間,減值損失金額減少, 而減少可客觀地聯繫至某件於減值確 認後發生的事件(例如債務人的信用評 級有改善),則之前所確認的減值損失 可在綜合損益表中轉回。

(b) 可供出售金融資產 本集團於各報告期末評估是否有客觀 證據顯示一項金融資產或一組金融資 產出現減值。

就債務證券而言,倘出現任何有關證 據,則累計虧損(按收購成本及目前公 允價值之差額減任何先前於損益確認 的金融資產減值虧損計量)於權益中 重新分類,並於損益中確認。倘,於 其後期間,分類為可供出售的債務證 券公允價值增加,而有關增幅與於損 益確認減值虧損後發生的事件客觀相 關,則減值虧損透過綜合損益表撥回。

就股權投資而言,有關證券的公允價 值嚴重或長期低於其成本亦屬有關資 產出現減值的證據。倘出現任何有關 證據,則累計虧損(按收購成本及目前 公允價值之差額減任何先前於損益確 認的金融資產減值虧損計量)於權益中 重新分類,並於損益中確認。權益工 具於綜合損益表撥回。

#### 2.15 存貨

存貨按成本及可變現淨值中的較低者 列賬。成本乃使用加權平均法釐定。 成品的成本包括原材料、直接勞動 力、其他直接費用及相關生產雜項開 支(基於正常運營能力)。可變現淨值 為日常業務中的估計售價減適用浮動 銷售開支。

#### 2.16 Trade and other receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets. See Note 2.12 for further information about group's accounting for trade receivables and Note 2.14 for a description of the group's impairment policies.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

#### 2.17 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

#### 2.18 Share capital and shares held for share option scheme

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where the company's shares are acquired from the market by the Bank of Communications Trust Limited for share option scheme, the total consideration of shares acquired from the market (including directly attributable incremental costs) is presented as shares held for share award scheme.

#### 2 主要會計政策概要(續)

#### 2.16 應收貿易款及其他應收款

應收貿易款是於日常業務過程中向客 戶銷售商品或提供服務而應收的款 項。倘應收貿易款及其他應收款預期 將在一年或以內收回(如仍在正常經營 週期中,則可較長時間),則分類為流 動資產。否則,呈列為非流動資產。 有關集團應收貿易款會計處理方法的 進一步詳情,請參閱附註2.12,及集 團減值政策的描述請參閱附註2.14。

應收貿易款及其他應收款以公允價值 為初始確認,其後則以實際利率法按 攤銷成本扣除減值撥備計算。

#### 2.17 現金及現金等價物

於綜合現金流量表中,現金及現金等 價物包括手頭現金、銀行通知存款、 原到期日為三個月或以內的其他短期 高流動性投資。

#### 2.18 股本及就購股權計劃持有的股份

普通股分類為權益。直接歸屬於發行 新普通股或期權的新增成本於權益呈 列為所得款項減少(經扣減税項)。

倘Bank of Communications Trust Limited就購股權計劃自市場購買本公 司股份,則自市場購買的股份的總代 價(包括直接歸屬新增成本)呈列為就 股份獎勵計劃持有的股份。



#### 2.19 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.20 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

#### 2 主要會計政策概要(續)

#### 2.19 應付貿易款

應付貿易款為在日常經營活動中向供 應商購買商品或服務而應支付的債 務。如應付貿易款的支付日期在一年 或以內(如仍在正常經營週期中,則可 較長時間),則分類為流動負債。否 則,呈列為非流動負債。

應付貿易款以公允價值為初始確認, 其後則以實際利率法按攤銷成本計量。

#### 2.20 借款

借款初步按公允價值扣除所產生交易 成本確認。借款其後按攤銷成本列 賬;所得款項(扣除交易成本)及贖回 價值的任何差額使用實際利率法於借 款期間在損益表中確認。

在很有可能部份或全部提取貸款融資 的情況下,設立貸款融資時支付的費 用確認為貸款的交易成本。在此情況 下,有關費用將遞延至提取貸款融資 發生時。在並無證據顯示很有可能部 分或全部提取貸款融資的情況下,有 關費用撥充資本作為流動資金服務的 預付款項,並於其相關融資期間內予 以攤銷。

#### 2.20 Borrowings (continued)

Convertible bond (the "**Bonds**") issued by the Company that contain both a liability and equity components are classified separately into these respective items on initial recognition. The fair value of the liability portion of a convertible bond is determined using a market interest rate for an equivalent non-convertible bond. This amount is recorded as a liability on an amortised cost basis until extinguished on conversion or maturity of the Bonds. The remainder of the proceeds is allocated to the conversion option. The conversion option is classified as equity since the Group has no contractual obligation to deliver cash or another financial asset nor to deliver a variable number of shares to settle the option. It is recognised and included in shareholders' equity, net of income tax effects.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Where the terms of a financial liability are renegotiated and the entity issues equity instruments to a creditor to extinguish all or part of the liability (debt for equity swap), a gain or loss is recognised in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the fair value of the equity instruments issued.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

# 2 主要會計政策概要(續)

#### 2.20 借款(續)

當合約中規定的責任解除、取消或屆 滿時,借款自資產負債表中剔除。已 消除或轉移給另一方的財務負債的賬 面值與已支付代價(包括已轉移的任何 非現金資產或承擔的負債)之間的差 額,在損益確認為其他收益或財務費 用。

倘重新協商財務負債的條款而實體發 行股本工具予債權人以消除全部或部 分負債(債務股權互換),於損益確認 收益或虧損,按財務負債的賬面值與 已發行股本工具的公允價值之間的差 額計量。

除非本集團有權無條件將債務結算日 期遞延至報告期末起計至少十二個月 後,否則借款將被分類為流動負債。



# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.21 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 2.22 Deferred revenue and advance received from customers

Deferred revenue and advance received from customers represent the consideration allocated to the goods to be delivered in future. Deferred revenue also include government grants relating to property, plant and equipment (Note 2.28). Deferred revenue is stated at the consideration allocated less the amount previously recognised as revenue upon the delivery of goods to the wholesalers or customers (Note 2.26).

## 2 主要會計政策概要(續)

### 2.21 借貸成本

直接歸屬於收購、建設或生產合資格 資產(即需要經過相當長時間才能達到 擬定用途或銷售狀態的資產)的一般及 特定借貸成本,計入該等資產的成本 內,直至該等資產基本達到擬定用途 或銷售狀態。

特定借款臨時投資賺取的投資收入在 其用作合資格資產的支出前應自合資 格資本化的借貸成本中扣除。

所有其他借貸成本於其產生期間於損 益中確認。

#### 2.22 遞延收入及預收客戶款

遞延收入及預收客戶款指分配至將於 未來交付貨品的對價。遞延收入亦包 括與物業、廠房及設備有關的政府補 助(附註2.28)。遞延收入按所分配對 價扣減之前於貨品交付予經銷商或 客戶後確認為收入的金額列賬(附註 2.26)。

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.23 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

## 2 主要會計政策概要(續)

#### 2.23 當期及遞延所得税

本期間的税項支出包括當期及遞延税 項。税項在綜合損益表確認,惟與在 其他全面收益中或直接在權益中確認 的項目有關者則除外。在此情況下, 税項亦分別在其他全面收益或直接在 權益中確認。

當期所得税支出根據本公司及其附屬 公司經營業務及產生應課税收益的國 家於結算日已頒布或實質上已頒布的 税法計算。管理層就適用税務法例須 作出解釋的情況定期評估報税表的狀 況,並在適用情況下根據預期須向税 務機關支付的税款設定撥備。

遞延所得税使用負債法按資產和負債 的税基與資產和負債在綜合財務報表 的規面值的暫時性差額確認。然而, 對不予確認,若遞延所得税來自有了。 認始確認,而在交易時不影響會計處 初始確認,而在交易時不影響會計處。 遞延所得税採用在結算日已頒布或資 重上已頒布,並在有關遞延所得税資 廣變現或遞延所得税負債結算時預期 將適用的税率(及法例)釐定。

遞延所得税資產僅就可能有未來應課 税利潤而就此可使用暫時性差額而確 認。

# S E

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.23 Current and deferred income tax (continued)

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference not recognised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### 2.24 Employee benefits

The employee benefit expenses mainly include salary, bonus, allowances and other expenditures incurred in exchange for the employee services. All employee benefit obligations are recognised during the period when the services are provided, and charged to the consolidated statement of profit or loss or included in the cost of the related assets.

#### (a) Pension obligations - defined contribution plans

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expenses when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

## 2 主要會計政策概要(續)

#### 2.23 當期及遞延所得税(續)

就於附屬公司投資產生的應課税暫時 性差額計提遞延所得税負債,但假若 本集團可控制暫時性差額的轉回時 間,且暫時性差額在可見將來很可能 不會轉回則除外。在一般情況下,本 集團無法控制聯營公司暫時性差額的 撥回。僅在存在協議賦予本集團能力 時,方可控制未確認暫時性差額的撥 回。

當有法定可執行權利將當期税項資產 與當期税項負債抵銷,且遞延所得税 資產與負債涉及由同一税務機關對有 意以淨額基準結算所得税結餘的同一 應課税實體或不同應課税實體徵收的 所得税時,則遞延所得税資產與負債 可互相抵銷。

#### 2.24 僱員福利

僱員福利費用主要包括換取僱員服務 產生的薪金、花紅、津貼及其他開 支。所有僱員福利債務於服務獲提供 時確認,並自綜合利潤表扣除或計入 相關資產成本。

(a) 退休金債務一界定供款計劃

界定供款計劃是本集團向獨立實體支 付固定供款的退休金計劃。倘有關基 金並無足夠資產向所有僱員支付即期 或過往期間的僱員服務福利,本集團 亦無法定或推定責任支付任何進一步 供款。

本集團以向由公共或私人機構管理的 退休金保險計劃支付強制、合約或自 願性供款。本集團在支付供款後即無 進一步付款責任。供款於到期時確認 為僱員福利開支。倘若有現金退款或 未來供款額出現下調,預付供款可確 認為資產。

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.24 Employee benefits (continued)

(b) Housing funds, medical insurances and other social insurances

Employees of the Group in the PRC are entitled to participate in various government-supervised housing funds, medical insurance and other employee social insurance plan. The Group contributes on a monthly basis to these funds based on certain percentages of the salaries of the employees, subject to certain ceilings. The Group's liability in respect of these funds is limited to the contributions payable in each period.

#### 2.25 Provisions

Provisions for legal claims are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### 2.26 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods in the ordinary course of the Group's activities. Revenue is shown as net of value-added tax, returns, rebates and discounts and after eliminating sales within the Group.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Group's activities as described below. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

## 2 主要會計政策概要(續)

#### 2.24 僱員福利(續)

(b) 住房公積金、醫療保險及其他社 會保險

本集團的中國僱員有權參與多項政府 監管的住房公積金、醫療保險及其他 僱員社會保險計劃。本集團每月按僱 員薪酬的若干百分比就該等公積金供 款(受限於若干供款上限)。本集團有 關該等公積金的負債僅限於各期間應 付供款。

#### 2.25 撥備

在出現以下情況時,就法律索償作出 撥備:本集團因已發生的事件而產生 現有的法律或推定債務;很可能需要 資源流出以結算債務;及金額已可靠 估計。不就未來經營虧損確認撥備。

如有多項類似債務,其需要在結算中 流出資源的可能性,則可根據債務的 類別整體考慮後決定。即使在同一債 務類別所包含的任何一個項目相關的 資源流出的可能性極低,仍須確認撥 備。

撥備採用税前利率按照預期須結算有 關債務的支出的現值計量,該利率反 映當時市場對金錢時間值和有關債務 固有風險的評估。隨著時間過去而增 加的撥備確認為利息費用。

#### 2.26 收入確認

收入包括本集團日常業務活動的過程 中銷售產品所收取或應收的對價公允 價值。收入於扣除增值税、退貨、回 扣及折扣以及抵銷本集團內部銷售額 後列賬。

本集團於收入能夠作可靠計量,而未 來的經濟利益很可能流入有關實體, 而本集團各項業務活動符合下述特定 標準時確認收入。本集團按照過往業 績,並考慮客戶類型、交易類型及各 項安排細節作出估計。

# S E

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 2.26 Revenue recognition (continued)

# (a) Sales of goods – water products

The Group manufactures and sells a range of water products in the wholesale. The Group also sells bottle preforms and caps to a related party. Sales of goods are recognised when a group entity has delivered products to the customers, the customers have full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the customers' acceptance of the products. Delivery occurs when the products have been shipped to the specified location and accepted by customers; the risks of obsolescence and loss have been transferred to the customers.

#### (b) Sales of goods – beer products

The Group manufactures and sells a range of beer products in the wholesale. Sales of goods are recognised when a group entity has delivered products to the customers, the customers have full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the customers' acceptance of the products. Delivery occurs when the products have been shipped to the specified location and accepted by customers; the risks of obsolescence and loss have been transferred to the customers.

## (c) Sales of goods – water cards

Sales of water products to certain distributors or end customers are made in form of water cards ("Water Cards Sales Arrangement"). Under the Water Cards Sales Arrangement with the distributors, the distributors sell the water cards to the end customers and use the logistics network, which is designed by the Group with the Group's long-term cooperative logistics suppliers, to deliver water products to the designated locations at the request of the end customers when the water cards are redeemed before the expiry dates; and relevant logistics expenses are charged to the Group. Sales of goods under the Water Cards Sales Arrangement are deferred as the Group has ultimate obligations towards the card holders. Sales of goods under the Water Cards Sales Arrangement are recognised when the water cards are redeemed by the end customers and the water products are delivered, or when the water cards are expired, whichever is earlier.

## 2 主要會計政策概要(續)

#### 2.26 收入確認(續)

#### (a) 商品銷售一水產品

本集團製造及於批發市場銷售一系列 水產品。本集團亦向一名關聯方銷售 瓶坯及瓶蓋。當集團實體交付產品予 客戶,客戶對出售產品的渠道及價格 有完全決定權,且並無未履行責任從 而影響客戶收取這些產品時,商品銷 售方予以確認。在產品運至特定地點 且客戶已收取、陳舊過時及虧損風險 已轉移至客戶時,方為交付。

#### (b) 商品銷售-啤酒產品

本集團製造及於批發市場銷售一系列 啤酒產品。當集團實體交付產品予客 戶,客戶對出售產品的渠道及價格有 完全決定權,且並無未履行責任從而 影響客戶收取這些產品時,商品銷售 方予以確認。在產品運至特定地點且 客戶已收取、陳舊過時及虧損風險已 轉移至客戶時,方為交付。

### (c) 商品銷售-水卡

向部分經銷商或終端客戶的水產品 銷售以水卡形式作出(「水卡銷售安 排」)。在與經銷商水卡銷售安排下, 經銷商向終端客戶銷售水卡,並使開 本集團與本集團長期物流合作供應商 設計的物流網絡在水卡到期日前,按 照兑現水卡的終端客戶要求向其指 開入現水卡的終端客戶要求向其指 開入了以遞延確認。該水卡銷售安 排下的商品銷售收入在終端客戶兑現 水卡、水產品已交付或者水卡到期時 (以較早為準)予以確認。

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.26 Revenue recognition (continued)

#### (d) Interest income

The Group provides lending services to third parties in Hong Kong with relevant license and earns interest as revenue. Related interest income is recognised in a time proportion basis using effective interest method.

#### (e) Rental income

Rental income from leasing of a production line is recognised in the statement of profit or loss on a straight-line basis over the term of the lease.

#### 2.27 Interest income

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivables are recognised using the original effective interest rate.

#### 2.28 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are recognised in the consolidated statement of profit or loss over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to property, plant and equipment are included in non-current liabilities as deferred revenue and are credited to the consolidated statement of profit or loss on a straight-line basis over the expected lives of the related assets (Note 2.22).

## 2 主要會計政策概要(續)

#### 2.26 收入確認(續)

(d) 利息收入

本集團於香港擁有向第三方提供借款 服務的相關牌照並賺取利息作為收 入。有關利息收入採用實際利率法按 時間比例基準確認。

#### (e) 租金收入

一條生產線出租產生的租金收入於租 期內以直線法於利潤表中確認。

#### 2.27 利息收入

利息收入採用實際利息法確認。倘貸 款或應收款項出現減值,本集團會將 賬面值減至可收回款額,即估計未來 現金流量按該工具的原實際利率折現 值,並繼續將折現計算並確認為利息 收入。已減值貸款及應收款項的利息 收入利用原實際利率確認。

### 2.28 政府補助

倘能夠合理保證政府補助可以收取且 本集團將會符合所有附帶條件,補助 將按其公允價值確認。

與成本有關的政府補助按擬補償的成 本配合所需期間於綜合損益表確認。

與物業、廠房及設備有關的政府補助 計入非流動負債中遞延收入項下,並 於相關資產的預期壽命內按直線法貸 記至綜合損益表內(附註2.22)。

# S E

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 2.29 Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases as lessee (net of any incentives received from the lessor) are charged to the consolidated statement of profit or loss on a straight-line basis over the period of the lease. Rental received under operating leases as lessor (net of any incentives given to the lessee) is recorded in the consolidated statement of profit or loss on a straight-line basis over the period of the lease.

#### 2.30 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the Company's shareholders.

### 2.31 Share-based payments

#### Equity-settled share-based payment transactions

The Group operates an equity-settled, share-based compensation plan, under which the entity receives services as consideration for equity instruments (options) of the Group. For equity-settled share-based payment transactions, the Group measures the goods or services received, and the corresponding increase in equity, directly, at the fair value of the goods or services received, unless that fair value cannot be estimated reliably. If the Group cannot estimate reliably the fair value of the goods or services received, the Group shall measure their value, and the corresponding increase in equity, indirectly, by reference to the fair value of the equity instruments granted. The fair value of the services received in exchange for the grant of the options is charged to the statement of profit or loss when the services are received.

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-marketing performance and service conditions. It recognises the impact of the revision to original estimates, if any, in the statement of profit or loss, with a corresponding adjustment to equity. When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (and share premium).

## 2 主要會計政策概要(續)

### 2.29 經營租賃

若租賃所有權的重大部分風險及報酬 仍歸出租人保留,歸類為經營租賃。 根據經營租賃(作為承租人)支付的款 項(扣除出租人給予的任何激勵措施 後),於租期內以直線法於綜合損益表 支銷。根據經營租賃(作為出租人)收 取的租金(扣除給予承租人的任何激勵 措施後),於租期內以直線法列入綜合 損益表。

### 2.30 股息分配

向本公司股東作出的股息分配於本公 司股東批准有關股息期間內在本集團 財務報表確認為負債。

### 2.31 股份基礎給付

以權益結算的股份基礎給付交易 本集團設有一項以權益結算的股份基 礎薪酬計劃,據此,實體收取服務作 為本集團權益工具(購股權)的代價。 對於以權益結算的股份基礎給了的股份基礎 就於以權益結算的股份基礎給付 了。 對於以權益結算的股份基礎給 了。 對於以權益結算的股份 上。 一。 就所收取的貨品或服務 的 公允價值計量所收取的貨品或 服務的 公允價值 於服務收取時自損益表中 扣除。

於各報告期末,本集團根據非市場表 現及服務條件修訂對預期歸屬的購股 權數目所作估計,並在損益表確認原 來估計修訂產生的影響(如有),並對 權益作出相應調整。本公司於購股權 獲行使時發行新股份。所收款項(扣 除任何直接應計交易成本)會撥入股本 (及股份溢價)。 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

#### 3 FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, cash flow and fair value interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

This note explains the Group's exposure to financial risks and how these risks could affect the Group's future financial performance. Current year profit and loss information has been included where relevant to add further context.

#### 3.1 Financial risk factors

#### (a) Market risk

(i) Foreign exchange risk

The functional currency of a majority of the entities within the Group is RMB and most of the transactions are settled in RMB. However, the Group is exposed to foreign exchange risk arising from its cash exchange transactions, which are primarily denominated in HKD.

To mitigate the impact of exchange rate fluctuations, the Group continually assesses and monitors its exposure to foreign exchange risk. During the year ended 31 December 2017, management did not consider it necessary to enter into any hedging transactions in order to reduce the exposure to foreign exchange risk, because the exposure, after netting off the assets and liabilities subject to foreign exchange risk, is not significant.

As at 31 December 2017, if RMB had weakened/strengthened by 5% against HKD with all other variables held constant, the total net assets of the Group would have been approximately RMB61,244,000 (2016: RMB68,482,000) higher/lower respectively, mainly as a result of foreign exchange translation of the financial statements for the Company and its Hong Kong subsidiary whose functional currency is HKD; the post-tax profit for the year would have been RMB2,490,000 (2016: RMB4,789,000) higher/lower.

#### 財務風險管理

3

本集團經營活動面臨各種財務風險: 市場風險(包括貨幣風險、現金流量及 公允價值利率風險)、信貸風險及流動 性風險。本集團的整體風險管理計劃 集中於金融市場的不可預測性,並尋 求將對本集團的財務表現潛在不利影 響降至最低。

本附註闡述本集團面臨的財務風險及 該等風險對本集團未來財務表現的影 響。倘與增加額外內容有關,則計入 本年度損益資料。

#### 3.1 財務風險因素

- (a) 市場風險
- (i) 外匯風險

本集團的大部分實體的功能貨幣為人 民幣,大部分交易以人民幣結算。然 而,本集團的現金匯兑交易主要以港 元計值,故本集團面對外匯風險。

為減輕匯率波動的影響,本集團持續 評估及監控外匯風險。於截至二零 一七年十二月三十一日止年度,管理 層認為沒有必要訂立任何對沖交易以 減輕外匯風險,因為將承受外匯風險 的資產及負債相抵後風險不大。

於二零一七年十二月三十一日,假定 人民幣兑港元貶值/升值5%,而所 有其他可變因素保持不變,本集團淨 資產總額將分別增加/減少約人民幣 61,244,000元(二零一六年:人民幣 68,482,000元),主要歸因於本公司及 其功能貨幣為港元的香港附屬公司的 財務報表的外匯折算;年內税後利潤 增加/減少人民幣2,490,000元(二零 一六年:人民幣4,789,000元)。

# s ŧ

# 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

- 3.1 Financial risk factors (continued)
- (a) Market risk (continued)
- (ii) Cash flow and fair value interest rate risk

The Group's borrowings obtained at variable rates expose the Group to cash flow interest rate risk which is partially offset by cash held at variable rates. During 2017 and 2016, the Group's borrowings at variable rates were all denominated in RMB. At 31 December 2017, if interest rates on RMB-denominated floating-rate borrowings had been 5% higher/lower with all other variables held constant, post-tax profit for the year would have been RMB382,000 (2016: RMB298,000) lower/higher, mainly as a result of higher/lower interest expense on floating-rate borrowings.

At 31 December 2017, the Group has bank borrowings amounting to RMB136,000,000 (2016: RMB236,000,000) and convertible bond of RMB432,340,000 (2016: RMB458,066,000) at fixed interest rates and these expose the Group to fair value interest rate risk. As at 31 December 2017, the carrying amounts of bank borrowings with fixed interest rates approximated their fair value due to their short tenures and the influence of fair value interest rate risk is marginal. If market interest rate for the convertible bond had been 5% higher/lower with all other variables held constant, the fair value of the convertible bond would have been RMB2,141,000 (2016 RMB3,681,000) lower/higher. There was no impact on the Group's post-tax profits or net assets given the liability portion of the convertible bond is carried at amortised cost.

## 3 財務風險管理(續)

- 3.1 財務風險因素(*續*)
- (a) 市場風險(續)
- (ii) 現金流量及公允價值利率風險本集團按浮息獲得的借款令本集團面臨現金流利率風險,惟部分被按浮息所持的現金所抵銷。於二零一七年及二零一六年,本集團的浮息借款均以人民幣計值。於二零一七年十二月三十一日,倘人民幣浮息借款的利率上升/下降5%,而其他所有可變因素保持不變,年內的税後利潤減少/增加人民幣382,000元(二零一六年:人民幣298,000元),主要是由於浮息借款的利息開支增加/減少。

於二零一七年十二月三十一日,本集 團擁有按固定利率計息的銀行借款人 民幣136.000.000元(二零一六年:人 民幣236,000,000元)及可換股債券人民 幣432,340,000元(二零一六年:人民幣 458.066.000元),其令本集團面臨公允 價值利率風險。於二零一七年十二月 三十一日,按固定利率計息的銀行借 款的賬面值與其公允價值相若,乃由 於其短期性質及公允價值利率風險的 影響甚微。倘可換股債券的市場利率 上升/下降5%,而其他所有可變因素 保持不變,可換股債券的公允價值減 少/增加人民幣2.141.000元(二零一六 年:人民幣3,681,000元)。鑒於可換股 **债券的負債部分按攤銷成本列賬**,故 其對本集團的除税後利潤及淨資產並 無影響。

## 3.1 Financial risk factors (continued)

#### (b) Credit risk

Credit risk is managed on a group basis. Credit risk arises from cash and cash equivalents, trade receivables and other receivables. The carrying amounts of cash and cash equivalents, trade receivables and other receivables, represent the Group's maximum exposure to credit risk in relation to those financial assets.

Substantially all of the Group's cash and cash equivalents are held in major financial institutions located in the PRC including the Hong Kong Special Administrative Region, which management believes are of high credit quality. There was no recent history of default of cash and cash equivalents from such financial institutions/authorities.

The Group's trade receivables due from three single external customers are approximately RMB95,049,000, representing 40% of the balance of the Group's trade receivables as at 31 December 2017 (2016: two single external customers; RMB63,063,000, 33%). In view of the history of business dealings made with these three customers and the sound financial position and reputation of these three customers, management believes that there is no material credit risk inherent in the Group's outstanding receivables balance due from these three customers. The Group's other trade receivables are due from other third parties and associates (Note 40). The Group performs ongoing credit evaluations of the financial condition of its customers/debtors on an individual basis, taking into account their financial position, past experience and other factors, and generally does not require collateral from the customers/debtors on the outstanding balances. Based on the expected realisation and timing for collection of the outstanding balances, the Group maintains its provision for doubtful accounts and actual losses incurred have been within management's expectation, and management believes that there is no material credit risk inherent in the Group's outstanding trade receivables balances. In the event that the Group fails to collect the outstanding trade receivables due from the three single external customers, the Group's financial position and operating results will be adversely affected.

#### **財務風險管理**(續)

3

- 3.1 財務風險因素(續)
- (b) 信貸風險

信貸風險按照組合方式管理。信貸風 險來自現金及現金等價物、應收貿易 款及其他應收款。現金及現金等價 物、應收貿易款及其他應收款的賬面 值為本集團就這些金融資產面對的信 貸風險上限。

本集團幾乎所有的現金及現金等價物 存於管理層認為具有高信貸質素的中 國(包括香港特別行政區)大型金融機 構。這些金融機構/機關的現金及現 金等價物近來並無拖欠記錄。

於二零一七年十二月三十一日,本集 團應收三名單一外部客戶的貿易款約 為人民幣95.049.000元,佔本集團應收 貿易款結餘的40%(二零一六年:兩名 單一外部客戶;人民幣63,063,000元, 33%)。鑒於與這三名客戶的過往業 務往來及這三名客戶良好的財務狀況 及聲譽,管理層認為本集團應收這三 名客戶未付應收款餘額並無固有的重 大信貸風險。本集團的其他應收貿易 款為應收其他第三方及聯營公司款項 (附註40)。本集團持續對客戶/債務 人的財務狀況分別進行信貸評估,當 中會考慮其財務狀況、過往經驗及其 他因素,本集團一般不會要求客戶/ 債務人就未支付餘額提供抵押品。基 於對未償還餘額回收的可預期實現性 及時間性,本集團維持就呆賬作出撥 備,而產生的實際損失在管理層預期 之內,故管理層認為本集團的未結貿 易應收款項結餘並無固有重大信貸風 險。倘本集團未能收回應收三名單一 外部客戶的未結貿易應收款項結餘, 可能對本集團的財務狀況及經營成果 造成重大的負面影響。



# 3.1 Financial risk factors (continued)

# (b) Credit risk (continued)

As at 31 December 2017, the Group has other receivables of RMB175,022,000 (2016: RMB249,770,000) which are mainly loans to several independent third parties amounting to RMB140,194,000 (2016: RMB156,944,000) and loan to an associate amounting to RMB30,000,000 (2016: RMB54,821,000). Management performed credit evaluations of the financial conditions of the counter parties and considered that these loans and cash advances will be repaid on time with no collectability risks; management concluded that no impairment provision was necessary accordingly. In the event that the counter parties could not make payments on time or default their payments, the Group's financial position and operating results will be adversely affected.

There was no other financial asset carrying a significant exposure to credit risk.

See Note 14 for further disclosure on credit risk.

# 3 財務風險管理(續)

# 3.1 財務風險因素(續)

(b) 信貸風險(續) 於二零一七年十二月三十一日,本集 團其他應收款為人民幣175,022,000 元(二零一六年:人民幣249,770,000 元,),主要為借給若干獨立第三方的 貸款為人民幣140,194,000元(二零一六 年:人民幣156.944.000元)及給予一家 聯營公司的貸款為人民幣30,000,000元 (二零一六年:人民幣54,821,000元)。 管理層就對方進行了財務狀況信貸評 估,並認為這些貸款及現金墊款將可 按時償還,沒有收回的風險;因此, 管理層認為沒有計提減值準備的需 要。倘若對方未能按時付款或拖欠其 款項,本集團的財務狀況及經營業績 將受到不利影響。

概無其他金融資產附帶重大信貸風險。

有關信貸風險請參與附註14的進一步 披露。

## 3.1 Financial risk factors (continued)

#### (c) Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the underlying businesses, the Group's treasury function allows flexibility in funding by maintaining adequate cash and cash equivalents.

Management monitors rolling forecasts of the Group's liquidity position based on the expected cash flows.

### (i) Financing arrangements

The Group has the following undrawn bank borrowing facilities:

#### 3 財務風險管理(續)

## 3.1 財務風險因素(續)

## (c) 流動性風險

審慎的流動性風險管理包括維持充足 的現金及能有足夠的備用信貸融資以 維持可供動用資金,及於市場平倉的 能力。由於本集團相關業務的動態 性,本集團的庫務功能通過維持充足 的現金及現金等價物以提供資金的靈 活性。

管理層根據預期現金流量監控本集團 流動資金狀況的滾動預測。

### (i) 融資安排

本集團尚未提取的銀行借款額度如下:

		As at 31 I 於十二月	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Fixed rate: – expiring within one year – expiring beyond one year	固定利率: 		30,000 34,000
		_	164,000

# S E

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

- 3.1 Financial risk factors (continued)
- (c) Liquidity risk (continued)
- (ii) Maturities of financial liabilities

The table below analyses the Group's financial liabilities in relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

# 3 財務風險管理(續)

- 3.1 財務風險因素(*續*)
- (c) 流動性風險(續)
- (ii) 金融負債到期日

下表分析按結算日至合約到期日剩餘 期間劃分成相關到期日組別的本集團 的金融負債。表中所披露的數額均為 合約約定的未折現現金流量。

		Less than I year 一年以內 RMB'000 人民幣千元	I-2 years 一至兩年 RMB'000 人民幣千元	2-3 years 兩至三年 RMB'000 人民幣千元
Group	本集團			
At 31 December 2017	於二零一七年十二月三十一日			
Bank borrowings	銀行借款	438,254	—	—
Convertible bond	可換股債券	26,331	451,574	—
Trade payables (Note 26)	應付貿易款(附註26)	92,841	—	—
Other financial liabilities	其他金融負債	279,926	—	—
At 31 December 2016	於二零一六年十二月三十一日			
Bank borrowings	銀行借款	467,229	193,951	—
Convertible bond	可換股債券	28,177	28,177	483,231
Trade payables (Note 26)	應付貿易款(附註26)	78,055	_	—
Other financial liabilities	其他金融負債	28,261	—	—

The Group had no contingent liabilities as at 31 December 2017. As at 31 December 2016, the Group had contingent liabilities of RMB260,000,000 which representing financial guarantee provided to an associate. There is no material liquidity risk arising from the financial guarantee provided by the Group.

於二零一七年十二月三十一日,本集 團並無或然負債。於二零一六年十二 月三十一日,本集團有或然負債人民 幣260,000,000元,指向一家聯營公司 提供的財務擔保。本集團所提供的財 務擔保不會產生任何重大流動性風險。

#### 3.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends to be paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group's capital is mainly from equity funding and borrowings from banks for the year ended 31 December 2017.

Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as borrowings divided by total capital. Total capital is calculated as "equity" as shown in the consolidated balance sheet plus borrowings.

The gearing ratios as at 31 December 2017 and 2016 are as follows:

#### 3 財務風險管理(續)

#### 3.2 資本風險管理

本集團管理資本的目標為保障本集團 持續經營的能力,從而為股東提供回 報、為其他利益相關者提供利益以及 保持最佳資本架構以減低資金成本。

為維持或調整資本架構,本集團可調 整將支付予股東的股息、向股東退還 資本、發行新股或出售資產以減債。

截至二零一七年十二月三十一日止年 度,本集團的資本主要來自股本資金 及銀行借款。

與業內其他公司一致,本集團以資產 負債比率基準監控資本。該項比率按 借款除以資本總額計算。資本總額按 綜合資產負債表所示「權益」加借款計 算。

於二零一七年及二零一六年十二月 三十一日的資產負債比率如下:

		As at 31 December 於十二月三十一日	
	2017 二零一七年	2016 二零一六年	
	RMB'000 人民幣千元	RMB'000 人民幣千元	
Bank borrowings (Note 28) 銀行借款(附註28)	431,000	646,000	
Convertible bond-liability component (Note 29) 可換股債券-負債部份(附註29)	432,340	458,066	
Total equity 權益總額	3,174,388	3,494,564	
Total capital     資本總額	4,037,728	4,598,630	
Gearing ratio 資產負債比率	21.38%	24.01%	



#### 3.3 Fair value estimation

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are recognised and measured at fair value in the financial statements.

The table below analyses the Group's financial instruments carried at fair value as at 31 December 2017 and 2016 by level of the inputs to valuation techniques used to measure fair value. Such inputs are categorised into three levels within a fair value hierarchy as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level I that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).

## 3 財務風險管理(續)

#### 3.3 公允價值估計

本節闡述釐定按公允價值於財務報表 內確認及計量的金融工具的公允價值 時所作的判斷及估計。

下表按計量公允價值之估值技術所用 輸入數據的層級,分析本集團於二零 一七年及二零一六年十二月三十一日 按公允價值列賬之金融工具。有關輸 入數據乃按下文所述而分類歸入公允 價值架構內的三個層級:

- 相同資產或負債於活躍市場的報 價(未經調整)(第 | 層)。
- 除了第 | 層所包括的報價外,該 資產或負債的可觀察的其他輸 入,可為直接(即例如價格)或間 接(即源自價格)(第2層)。

#### 3.3 Fair value estimation (continued)

• Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

## 3 財務風險管理(續)

## 3.3 公允價值估計(續)

 資產或負債並非依據可觀察市場 數據的輸入(即非可觀察輸入) (第3層)。

Recurring fair value measurements At 31 December 2017	經常性公允價值計量 於二零一七年十二月三十一日	Note 附註	Level 3 第3層 RMB'000 人民幣千元
AFS	可供出售金融資產		
- Investments in structured financial products (a)	-投資於結構性理財產品(a)		175,884
- Investment in CRE (b)	一投資於中鐵快運 (b)	18	58,000
– Investment in Beijing GT Express Limited	一投資於北京貫通雲網有限公司	18	7,297
("GT Express") (b)	(「 <b>貫通雲網</b> 」)(b)		
Total assets	總資產		241,181
Recurring fair value measurements	經常性公允價值計量		
At 31 December 2016	於二零一六年十二月三十一日		
AFS	可供出售金融資產		
- Investments in structured financial products	- 投資於結構性理財產品		186,230
Total assets	總資產		186,230



# 3.3 Fair value estimation (continued)

As at 31 December 2017 and 2016, the Group's financial assets that were measured at fair value represented its investments in AFS. The fair value hierarchy was all under level 3.

- (a) As at 31 December 2017, certain of the Group's level 3 financial instruments are related to structured financial products issued by a commercial fund company, with return based on the underlying investments mainly in debt instruments and are not traded in an active market. The fair value is determined by using valuation techniques such as expected return from the underlying investments. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates.
- (b) As at 31 December 2017, certain of the Group's level 3 financial instruments are related to investment in CRE and GT Express. As the Group has no right to participate in these companies' operational decision making process, these investments were classified as AFS and recognised as level 3 financial assets. The fair value of these AFS investments were determined based on the market transaction prices. Given the above investments were made at arm's length and close to the reporting date, management do not expect any fair value changes since the acquisition.

There were no transfers between Levels 2 and 3 during the year. There were no other changes in valuation techniques during the year.

## **財務風險管理**(續)

3

#### 3.3 公允價值估計(續)

於二零一七年及二零一六年十二月 三十一日,本集團按公允價值計量的 金融資產指其於可供出售金融資產的 投資。公允價值層級均為第3層。

- (a) 於二零一七年十二月三十一日, 本集團若干第3層金融工具與由 商業基金公司發行的結構性理財 產品相關,該等產品是以債務工 具為基礎作為投資回報和並未於 活躍市場買賣。公允價值乃採用 估值技術釐定,例如來自潛在投 資後預期回報。該等估值技術儘 量利用可觀察市場數據(如有), 儘量少依賴實體的特定估計。
- (b) 於二零一七年十二月三十一日, 本集團若干第3層金融工具與投 資於中鐵快運及貫通雲網相關。 由於本集團無權參與該等公司的 營運決策程序,故該等投資被分 類為可供出售金融資產並確認為 第3層金融資產。該等可供出售 金融資產投資的公允價值乃基於 市場交易價格釐定。鑒於上述投 資乃於接近報告日期按公平原則 作出,管理層預期自收購以來並 無任何公允價值變動。
- 年內,第2層與第3層之間並無轉撥。 年內,估值技術並無其他變動。

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires the use of accounting estimates, which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Group's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### (a) Depreciation and amortisation

The Group's management determines the residual value, useful lives and related depreciation charges for its property, plant and equipment. This estimate is based on the historical experience of the actual residual value and useful lives of plant and equipment of similar nature and functions. It could change significantly as a result of technical innovations and competitor actions in response to severe industry cycles. Management will increase the depreciation charge where residual value or useful lives are less than previous estimates, or it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned or sold. The current estimated useful lives are stated in Note 2.8.

#### 關鍵會計估計及判斷

4

編製財務報表須使用會計估計,該等 會計估計正如其定義很少會與有關實 際結果相符。管理層亦須於應用本集 團的會計政策時作出判斷。

估計及判斷會持續進行評估,並根據 過往經驗及其他因素(包括在有關情況 下對未來事件的合理預期)。

本集團對未來作出若干估計及假設。 所得的會計估計如其定義,極少與相 關的實際結果相同。有很大機會引致 下一個財政年度內對資產及負債賬面 值作出重大調整風險的估計及假設討 論如下。

#### (a) 折舊及攤銷

本集團管理層釐定其物業、廠房及設 備的剩餘價值、使用年期及相關折舊 費用。所作估計以類似性質及功能的 廠房及設備的實際剩餘價值及使用年 期的過往經驗為準。由於技術革新及 競爭者就嚴峻的行業週期採取的行 動,該估計可能會大幅變動。當利 價值提高折舊費用,或撇銷或撇減 行 上過時或已棄用或出售的非戰略性 資產。目前預計可使用年期載於附註 2.8。



# 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

## (b) Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

Where the expectation is different from the original estimate, such differences will impact the recognition of deferred tax assets and taxation in the periods in which such estimates are changed.

Dividends derived from the Company's subsidiaries in the PRC earned after I January 2008 are subject to withholding tax at the rate of 5%-10%. The Group reassessed its needs to make distributions out of its subsidiaries in the PRC. As a result, withholding income tax has been provided for the undistributed profits to the extent they are expected to be distributed in future.

Deferred tax assets relating to certain temporary differences are recognised as management considers it is probable that future taxable profit will be available against which the temporary differences can be utilised.

### (c) Impairment review

(i) Goodwill arising from acquisition of a subsidiary – Tiandi Green (Note 10)

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy stated in Note 2.9.1. The recoverable amounts of CGU have been determined based on value-in-use calculations. These calculations require the use of estimates.

## 4 關鍵會計估計及判斷(續)

## (b) 所得税

本集團須於多個司法權區繳納所得 税。在釐定所得税撥備時須作出重大 判斷。有多項交易及計算的最終税款 尚未釐定。本集團根據估計會否有額 外應付税項來確認預期税項審核事項 的負債。當這些事項的最終税務結果 有別於先前記入的金額時,差額將影 響作出決定期間的當期及遞延所得税 資產及負債。

當預期與原來估計不同時,差額將影 響對這些估計出現變動期間的遞延税 項資產及税項的確認。

於二零零八年一月一日後,自本公司 中國附屬公司取得的股息須按5%-10% 繳納預扣税。本集團重新評估了其向 中國附屬公司作出分派的需求。因 此,倘預期日後將分派有關溢利,則 就未分派溢利作出預扣所得税撥備。

管理層認為未來可能存在可用於抵銷 若干暫時性差額應課税利潤時,會確 認與若干暫時性差額相關的遞延税項 資產。

#### (c) 減值審閲

(i) 收購附屬公司-天地綠色產生的 商譽(附註10)

本集團根據附註2.9.1所列的會計政策 每年測試商譽是否出現任何減值。現 金產生單位的可收回金額按照使用價 值計算方法釐定。有關計算須運用估 計。

# 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

- (c) Impairment review (continued)
- (i) Goodwill arising from acquisition of a subsidiary –Tiandi Green (Note 10) (continued)

The table below summarised the key assumptions used in the goodwill impairment review and the impacts to the value-in-use calculations upon unfavourable movements of the key assumptions:

## **關鍵會計估計及判斷**(續)

## (c) 減值審閱(續)

4

(i) 收購附屬公司-天地綠色產生的 商譽(附註10)(續)

下表概述商譽減值審閲時所用的主要 假設及主要假設出現不利變動時對使 用價值計算的影響:

ltems 項目	Assumptions used 所用假設	Movement of key assumptions 主要假設變動	Decrease of value-in-use 使用價值減少 (RMB'000) (人民幣千元)
Compound annual revenue growth rate 複合年收入增長率	1.4%~8.3%	Decrease by 1% 下降1%	76,241
Long-term growth rate 長期增長率	4.0%	Decrease to 3% 下降至3%	68,824
Gross margin 毛利率	47.7%	Decrease by 5% 下降5%	200,296
Pre-tax discount rate 税前貼現率	15.4%	Increase to 16.4% 增加至16.4%	125,555
Government subsidy income	Continued government subsidy income from 2018 onwards	Discontinued government subsidy income from 2018 onwards	33,178
政府補貼收入	自二零一八年起持續政府補 貼收入	自二零一八年起終止政府補貼 收入	

Based on management's analysis, the goodwill arising from acquisition of Tiandi Green will not suffer impairment loss upon happening of any one of the above mentioned changes of key assumptions.

### (ii) Investment in an associate – Highland Natural Water

The Group engaged an independent valuer to perform impairment analysis for investment in Highland Natural Water when there is any indicator for impairment noted in accordance with the accounting policy stated in Note 2.5 and Note 2.11. The recoverable amounts of CGU have been determined based on value-in-use calculations. These calculations require the use of estimates.

基於管理層的分析,當上述的其中一 個主要假設變動發生時,收購天地緣 色所產生的商譽將不會產生任何減值。

(ii) 於聯營公司一高原天然水的投資 根據附註2.5及附註2.11會計政策,當 本集團發現減值迹象時,將引入獨立 評估師對高原天然水的投資進行減值 分析。現金產生單位的可收回金額按 照使用價值計算方法釐定。有關計算 須運用估計。

4



# 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

- (c) Impairment review (continued)
- (ii) Investment in an associate Highland Natural Water (continued)

The table below summarised the key assumptions used in the impairment review for investment in Highland Natural Water and the impacts to the value-in-use calculations upon unfavourable changes of the key assumptions:

## **關鍵會計估計及判斷**(續)

- (c) 減值審閱(續)
- (ii) 於聯營公司一高原天然水的投資(續)

下表概述於高原天然水的投資的減值 審閱時所用的主要假設及主要假設出 現不利變動時對使用價值計算的影響:

ltems 項目	Assumptions used 所用假設	Movement of key assumptions 主要假設變動	Decrease of value-in-use 使用價值減少 (RMB'000) (人民幣千元)
Compound annual revenue growth rate	19.5%~28.5% from 2018 to 2021; 8.5% ~ 18.5% from 2022 to 2026	Decrease by 1%	211,657
複合年收入增長率	二零一八年至二零二一年 19.5%~28.5%;二零二二年至 二零二六年8.5% ~ 18.5%	下降1%	
Long-term growth rate 長期增長率	3.0%	Decrease to 2% 下降至2%	83,686
Gross margin 毛利率	49.5%~57.2%	Decrease by 5% 下降5%	288,004
Pre-tax discount rate 税前貼現率	12.6%	Increase to 13.6% 増加至13.6%	155,360
Government subsidy income	Continued government subsidy income from 2018 onwards	Discontinued government subsidy income from 2018 onwards	9,89
政府補貼收入	自二零一八年起持續政府補 貼收入	自二零一八年起終止政府補貼 收入	

Based on management's analysis, the negative movements of the key assumptions in the table above are unlikely to happen and thus no impairment loss is noted for the investment in Highland Natural Water for the year ended 31 December 2017 (Note 12).

基於管理層的分析,上表所載的主要 假設不太可能發生負向變動,故截至 二零一七年十二月三十一日止年度就 於高原天然水的投資未發現任何減值 虧損(附註12)。

# 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

# (c) Impairment review (continued)

## (iii) Trade and other receivables

Management assesses the impairment of trade and other receivables according to trade and other receivable's aging, management's prior experience and customers' conditions as well as applying management's judgments and estimates when determining the impairment to be recognised. Based on management's best estimates, trade receivables amounting to RMB38,000 were impaired as at 31 December 2017 (2016: RMB1,995,000) (Note 13). Where the basis of judgements and estimates is different from the initial assessment, such differences will impact the provision for impairment and the carrying values of the trade and other receivables in the year.

#### (d) Share-based payment

The Group granted share options to a major customer that provide right to the customer to purchase ordinary shares of the Company at a fixed price when certain vesting conditions could be met by the customer within the vesting period. During assessment of the possibility for the customer to meet the vesting conditions, management considered the current completion progress for the vesting conditions and future expected performance of the customer in relation to the vesting conditions, which require significant judgement.

#### 4 關鍵會計估計及判斷(續)

## (c) 減值審閱(續)

(iii) 應收貿易款及其他應收款

當衡量予以確認的減值時,管理層根 據應收貿易款及其他應收款的賬齡、 管理層的過往經驗和客戶的條件及運 用管理層的判斷和估計,評估應收貿 易款及其他應收款的減值。基於管理 層的最佳估計,於二零一七年十二月 三十一日應收貿易款人民幣38,000元 (二零一六年:人民幣1,995,000元)(附 註13)出現減值。若判斷和估計的基 礎,與最初的評估有差異,這種差異 將影響計提減值撥備,及應收貿易款 及其他應收款該年的賬面價值。

#### (d) 股份基礎給付

本集團向一名主要客戶授出購股權, 有關購股權向該客戶提供權利,當該 客戶於歸屬期內滿足若干歸屬條件 時,其可按固定價格購買本公司普通 股。於評估該客戶滿足歸屬條件的可 能性時,管理層考慮了歸屬條件的當 前完成進度及客戶有關歸屬條件的未 來預期表現,該等考量須進行重大判 斷。

# 5 SEGMENT INFORMATION

Management has determined the operating segments based on the reports reviewed by the executive directors of the Company that are used to make strategic decisions.

# (a) Description of segments and principal activities

### (i) Water segment

The principal activities of the Group are manufacturing and selling a range of water products through wholesales in the PRC, selling bottle preforms and caps to a related party and providing lending services to third parties in Hong Kong with relevant license.

# (ii) Beer segment

The Group manufactures and sells a range of beer products mainly in Tibet of the PRC through wholesales.

The executive directors of the Company assess the performance of the operating segments based on review of their revenue, cost of sales and gross profit.

# 5 分部資料

管理層根據本公司執行董事用於作出 戰略決策而審閱的報告釐定了經營分 部。

#### (a) 分部描述及主要業務

- (i) 水分部 本集團的主要業務為於中國製造 及銷售水產品(透過批發)、向一 名關聯方銷售瓶坯及瓶蓋以及憑 藉相關許可向香港第三方提供借 款服務。
- (ii) 啤酒分部

本集團主要於中國西藏製造及銷 售啤酒產品(透過批發)。

本公司執行董事基於其對收入、 銷售成本及毛利的審閲對經營分 部的表現進行評估。



#### (b) Segment information disclosures

Sales between segments are based on the agreed terms between both segments. The revenue from external parties reported to the executive directors of the Company is measured in a manner consistent with that in the statement of profit or loss.

The amounts provided to the executive directors of the Company with respect of total assets and total liabilities are measured in a manner consistent with that of the financial statements.

The segment information provided to the executive directors of the Company for the reportable segments for the year ended 31 December 2017 is as follows:

#### 分部資料(續)

5

(b) 分部資料披露 分部間銷售乃基於兩個分部協定 的條款進行。本公司執行董事獲 提供的有關外部客戶的收入按與 於損益表呈列者一致的方式計 量。

> 本公司執行董事獲提供的有關總 資產及總負債的金額按與於財務 報表呈列者一致的方式計量。

> 截至二零一七年十二月三十一日 止年度,本公司執行董事獲提供 的有關可呈報分部的分部資料如 下:

		Water	Beer	Inter-segment	
		segment	segment	elimination	Total
		水分部	啤酒分部	分部間撇銷	總計
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Total segment revenue	分部收入總額	569,863	368,938	(6,914)	931,887
				. ,	
Cost of sales	銷售成本	197,746	189,597	(6,914)	380,429
Gross profit for the year	年度毛利	372,117	179,341	_	551,458
Share of profit from associates	應佔聯營公司利潤	26,089	_	_	26,089
Adjusted EBITDA*	經調整的息税折舊及				
	攤銷前利潤*	280,275	216,384	_	496,659
Finance income	財務收益	15,745	12,212	_	27,957
Finance costs	財務費用	(28,246)	(9,956)	_	(38,202)
Depreciation and amortisation	折舊及攤銷	(23,895)	(53,992)	—	(77,887)
Profit before tax	除所得税前利潤	243,879	164,648	_	408,527
	所得税費用				(40,853)
Income tax expenses	川 讨 饥 貝 用	(26,062)	(14,791)		(40,033)
Profit for the year	年度利潤	217,817	149,857	_	367,674

\* Earnings before interest, taxes, depreciation and amortisation

利息、税收、折舊和攤銷前的 收益



# 5 分部資料(*續)*

(b) Segment information disclosures (continued)

(b) 分部資料披露(*續)* 

		Water segment 水分部 RMB'000 人民幣千元	Beersegment 啤酒分部 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Segment total assets	分部總資產	2,921,108	2,313,375	5,234,483
Investments accounted for using equity method	使用權益法入賬的投資	1,326,300	_	1,326,300
Unallocated	未分配			
AFS	可供出售金融資產			241,181
Deferred income tax assets	遞延所得税資產			2,895
Corporate assets	企業資產			103,733
Inter-segment elimination	分部間撇銷			(1,033,252)
Total assets	總資產			4,549,040
Segment total liabilities	分部總負債	I,050,458	362,552	1,413,010
Unallocated	未分配			
Deferred income tax liabilities	遞延所得税負債			18,572
Corporate liabilities	企業負債			440,024
Inter-segment elimination	分部間撇銷			(496,954)
Total liabilities	總負債			1,374,652

# 5 分部資料(續)

- (b) Segment information disclosures (continued) The segment information provided to the executive directors of the Company for the reportable segments for the year ended 31 December 2016 is as follows:
- (b) 分部資料披露(續) 截至二零一六年十二月三十一日 止年度,本公司執行董事獲提供 的有關可呈報分部的分部資料如 下:

		Water segment 水分部 RMB'000 人民幣千元	Beer segment 啤酒分部 RMB'000 人民幣千元	Inter-segment elimination 分部間撇銷 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Total segment revenue	分部收入總額	484,442	388,001	(4,351)	868,092
Cost of sales	銷售成本	152,489	200,270	(4,351)	348,408
Gross profit for the year	年度毛利	331,953	187,731	_	519,684
Share of profit from associates Adjusted EBITDA	應佔聯營公司利潤 經調整的息税折舊及攤銷	26,913	_	_	26,913
,	前利潤	273,659	223,671	—	497,330
Finance income	財務收益	19,742	1,296		21,038
Finance costs	財務費用	(31,502)	(8,774)	—	(40,276)
Depreciation and amortisation	折舊及攤銷	(23,383)	(53,860)	_	(77,243)
Profit before tax	除所得税前利潤	238,516	162,333		400,849
Income tax expenses	所得税費用	(26,308)	(15,386)		(41,694)
Profit for the year	年度利潤	212,208	146,947		359,155



## (b) Segment information disclosures (continued)

# **分部資料(**續)

(b)

分部資料披露(*續)* 

5

8				.,
		Water segment 水分部 RMB'000 人民幣千元	Beer segment 啤酒分部 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Segment total assets Investments accounted for using	分部總資產 使用權益法入賬的投資	2,344,374	2,267,631	4,612,005
equity method		1,307,508	—	I,307,508
Unallocated	未分配			
AFS	可供出售金融資產			186,230
Deferred income tax assets	遞延所得税資產			2,8 8
Corporate assets	企業資產			406,300
Inter-segment elimination	分部間撇銷			(389,285)
Total assets	總資產			4,818,068
Segment total liabilities	分部總負債	645,763	575,170	1,220,933
Unallocated	未分配			
Deferred income tax liabilities	遞延所得税負債			20,652
Corporate liabilities	企業負債			471,204
Inter-segment elimination	分部間撇銷			(389,285)
Total liabilities	總負債			1,323,504

實體範圍資料 Entity-Wide information 按類別劃分的總收入明細載於附 Breakdown of total revenue by category is shown in Note 6. 註6。 截至二零一七年及二零一六年 Revenue from external customers of the Group were derived in the 十二月三十一日止年度本集團外 PRC for the years ended 31 December 2017 and 2016. 部客戶的收入自中國產生。 於二零一七年及二零一六年十二 Non-current assets, other than financial instruments and deferred income tax assets are all located in the PRC as at 31 December 月三十一日,非流動資產(金融 工具及遞延所得税資產除外)均 2017 and 2016. 位於中國。

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

## 5 SEGMENT INFORMATION (CONTINUED)

(b) Segment information disclosures (continued) Entity-Wide information (continued)

During the year 2017, sales of approximately RMB102,699,000 (2016: RMB89,107,000) are derived from an associate in the water segment and sales of approximately RMB93,630,000 (2016: RMB96,384,000) are derived from one single external customer in the beer segment.

#### 6 **REVENUE**

Revenue from external customers are derived from the sales of water products and beer products. The Group also sells bottle preforms and caps, leases a bottled water production line to an associate, provides lending services to third parties in Hong Kong with relevant license. Breakdown of the revenue is as follows: **分部資料(**續)

5

# (b) 分部資料披露(續) 實體範圍資料(續)

於二零一七年,水分部銷售約 人民幣102,699,000元(二零一六 年:人民幣89,107,000元)來自 於一間聯營公司,啤酒分部銷 售約人民幣93,630,000元(二零 一六年:人民幣96,384,000元) 來自於一名單一外部客戶。

### 6 收入

外部客戶的收入來自於銷售水產品及 啤酒產品。本集團亦銷售瓶坯及瓶蓋 予一間聯營公司及向該聯營公司出租 一條瓶裝水生產線,並憑藉相關許可 向香港第三方提供借款服務。收入明 細如下:

		Year ended 3 截至十二月三	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
	北文口坐住	445 207	205 225
Sales of water products	水產品銷售	465,307	395,335
Sales of beer products	啤酒產品銷售	362,024	383,650
Sales of bottle preforms and caps (Note 40)	瓶坯及瓶蓋銷售(附註40)	100,648	87,056
Rental of a bottled water production line (Note 40)	租賃瓶裝水生產線(附註40)	2,051	2,051
Interest income from lending services provided	所提供借款服務產生的利息收入	I,857	
		931,887	868,092

Revenue from external customers of the Group were derived in the PRC for the years ended 31 December 2017 and 2016.

截至二零一七年及二零一六年十二月 三十一日止年度,本集團對外部客戶 的收入來自中國。



# 7 LAND USE RIGHTS

## 7 土地使用權

			Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元	
At beginning of year Amortisation charge (Note 31 & 37)	年初 攤銷費用(附註31及37)	30,693 (724)	31,417 (724)	
At end of year	年末	29,969	30,693	

The Group's interests in land use rights represent operating lease assets. All of the Group's land use rights are located in the PRC and each has a lease period of 50 years.

As at 31 December 2017, land use rights with net book value of RMB29,892,000 (2016: RMB30,615,000) were pledged for bank borrowings with carrying amounts of RMB66,000,000 and RMB190,000,000 (Note 28).

本集團土地使用權的權益指經營租賃 資產。本集團所有土地使用權均位於 中國,租賃期限均為50年。

於二零一七年十二月三十一日,賬 面淨值為人民幣29,892,000元(二零 一六年:人民幣30,615,000元)的土 地使用權已被抵押予賬面值為人民幣 66,000,000元及人民幣190,000,000元 的銀行借款(附註28)。

# 8 PROPERTY, PLANT AND EQUIPMENT

# 8 物業、廠房及設備

		Buildings 樓宇 RMB'000 人民幣千元	Machinery 機器 RMB <sup>1</sup> 000 人民幣千元	Vehicles 車輛 RMB'000 人民幣千元	Others 其他 RMB <sup>°</sup> 000 人民幣千元	Construction in progress 在建工程 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
At I January 2016	於二零一六年一月一日						
Cost	成本	155,390	681,376	3,152	52,512	66,862	959,292
Accumulated depreciation	累計折舊	(29,431)	(251,529)	(1,891)	(18,625)	—	(301,476)
Impairment (a)	減值 (a)		(2,3  )	_		_	(2,311)
Net book amount	賬面淨值	125,959	427,536	1,261	33,887	66,862	655,505
Year ended 31 December 2016	截至二零一六年 十二月三十一日止年度						
Opening net book amount	年初賬面淨值	125,959	427,536	1,261	33,887	66,862	655,505
Additions	添置	1,307	2,335	_	692	3,98	8,3 5
Transfer upon completion	完成時結轉	_	23,204	—	—	(23,204)	—
Depreciation charges (Note 31 & 37)	折舊費用(附註31及37)	(6,895)	(44,941)	(267)	(2,330)	_	(54,433)
Closing net book amount	年末賬面淨值	20,37	408,134	994	32,249	57,639	619,387
At 31 December 2016	於二零一六年十二月三十一日						
Cost	成本	156,697	706,915	3,152	53,204	57,639	977,607
Accumulated depreciation	累計折舊	(36,326)	(296,470)	(2,158)	(20,955)	—	(355,909)
Impairment (a)	減值 (a)	_	(2,311)	_	_	_	(2,311)
Net book amount	賬面淨值	20,37	408,134	994	32,249	57,639	619,387
Year ended 31 December 2017	截至二零一七年 十二月三十一日止年度						
Opening net book amount	年初賬面淨值	120,371	408,134	994	32,249	57,639	619,387
Additions	添置	2,390	6,854	403	1,917	30,849	42,413
Transfer upon completion	完成時結轉	332	13,428	_	_	(13,760)	_
Reclassification between categories	類別之間重新分類						
– Cost	-成本	30,884	—	—	(30,884)	—	—
<ul> <li>Accumulated depreciation</li> </ul>	一累計折舊	(6,354)	—	_	6,354	_	_
Depreciation charges (Note 31 & 37)	折舊費用(附註31及37)	(5,474)	(47,866)	(170)	(1,567)	_	(55,077)
Closing net book amount	年末賬面淨值	42, 49	380,550	١,227	8,069	74,728	606,723
At 31 December 2017	於二零一七年十二月三十一日						
Cost	成本	190,303	727,197	3,555	24,237	74,728	1,020,020
Accumulated depreciation	累計折舊	(48,154)	(344,336)	(2,328)	(16,168)	_	(410,986)
Impairment (a)	減值 (a)	_	(2,311)	_	_	_	(2,311)
Net book amount	賬面淨值	142,149	380,550	1,227	8,069	74,728	606,723

# S ≢

# 8 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

 (a) Certain idle machineries with the cost amounting to RMB2,978,000 (2016: RMB2,978,000) were considered obsolete before 2012, and an impairment provision of RMB2,311,000 (2016: RMB2,311,000) had been made accordingly based on the assets' fair value less costs to sell.

Depreciation of property, plant and equipment has been charged to the consolidated statement of profit or loss as follows:

## 8 物業、廠房及設備(*續*)

(a) 於二零一二年前,成本為人民幣 2,978,000元(二零一六年:人民 幣2,978,000元)的若干閒置機器 被視作廢舊,並根據資產的公允 價值減銷售成本相應作出人民幣 2,311,000元(二零一六年:人民 幣2,311,000元)的減值撥備。

> 物業、廠房及設備折舊已於綜合 損益表扣除,詳情如下:

		Year ended 31 December 截至十二月三十一日止年度		
		2017 二零一七年 二零 RMB'000 RM 人民幣千元 人民		
Cost of sales Selling and distribution expenses Administrative expenses	銷售成本 銷售及分銷費用 行政費用	50,469 51 4,557	49,536 73 4,824	
		55,077	54,433	

As at 31 December 2017, the Group was in the process of applying for registration of the ownership certificates for certain of its buildings with an aggregate net book value of approximately RMB341,000 (2016: RMB361,000). The executive directors of the Company are of the opinion that the Group is entitled to lawfully and validly occupy or use these properties.

於二零一七年十二月三十一日,本集 團正就總賬面淨值約人民幣341,000元 (二零一六年:人民幣361,000元)的若 干樓宇申請辦理所有權證登記。本公 司執行董事認為本集團有權合法有效 佔用或使用該等物業。 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

## 8 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Interest of RMB2,611,000 has been capitalised in assets under construction for the year ended 31 December 2017 (2016: RMB2,347,000). Interest was capitalised at the weighted average rate of its general borrowings of 2.44% (Note 33).

As at 31 December 2017, buildings with net book value of RMB101,291,000 (2016: RMB107,022,000) was pledged for bank borrowings with carrying amounts of RMB66,000,000 and RMB190,000,000 (Note 28).

The category of machinery includes production line leased by the Group to a related party under operating leases with the following carrying amounts:

# 8 物業、廠房及設備(*續*)

截至二零一七年十二月三十一日止年 度,在建工程資產資本化利息為人民 幣2,611,000元(二零一六年:人民幣 2,347,000元)。利息按一般借款加權平 均利率2.44%資本化(附註33)。

於二零一七年十二月三十一日,賬面 淨值為人民幣101,291,000元(二零一六 年:人民幣107,022,000元)的樓宇已被 抵押予賬面值為人民幣66,000,000元及 人民幣190,000,000元的銀行借款(附註 28)。

機器的分類包括本集團根據經營租賃 向一名關聯方出租的生產線,賬面淨 值如下:

		Year ended 31 December 截至十二月三十一日止年度		
		2017 20 二零一七年 二零一六		
		RMB'000         RMB'           人民幣千元         人民幣千		
Cost	成本	37,145	37,145	
Accumulated depreciation at I January	於一月一日累計折舊	(18,015) (15,613)		
Depreciation charge for the year	年度折舊費用	<b>(2,402)</b> (2,402)		
Net book amount	賬面淨值	16,728	19,130	



#### 9 INTANGIBLE ASSETS

### 無形資產

9

		Trade Name 商標 RMB'000 人民幣千元	Distribution Network 分銷網絡 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Year ended 31 December 2016	截至二零一六年			
Opening not beak another	<b>十二月三十一日止年度</b> 年初賬面淨值	E0 2/ 2	104 275	154720
Opening net book amount		50,263	104,375	154,638
Amortisation charge (Note 31 & 37)	攤銷費用(附註31及附註37)	(3,198)	(18,888)	(22,086)
Closing net book amount	年末賬面淨值	47,065	85,487	132,552
Year ended 31 December 2017	截至二零一七年			
	十二月三十一日止年度			
Opening net book amount	年初賬面淨值	47,065	85,487	132,552
Amortisation charge (Note 31 & 37)	攤銷費用(附註31及附註37)	(3,198)	(18,888)	(22,086)
Closing net book amount	年末賬面淨值	43,867	66,599	110,466

Amortisation of approximately RMB3,198,000 (2016: RMB3,198,000) is included in the "Administrative expenses" and RMB18,888,000 (2016: RMB18,888,000) is included in "Selling and distribution expenses" in the statement of profit or loss.

約人民幣3,198,000元的攤銷(二零一六 年:人民幣3,198,000元)計入損益表的 「行政費用」,而人民幣18,888,000元的 攤銷(二零一六年:人民幣18,888,000 元)計入損益表的「銷售及分銷費用」。

# 10 GOODWILL

10 商譽

			As at 31 [ 於十二月	
			2017	2016
			二零一七年 二零一六 RMB'000 RMB'00	
			人民幣千元	人民幣千元
Goodwill	商譽		721,139	721,139

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

#### 10 GOODWILL (CONTINUED)

The goodwill of RMB721,139,000 was generated from acquisition of a controlling stake in Tiandi Green in 2014. Tiandi Green was viewed as one CGU within the beer segment. The recoverable amount of the CGU is determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a seven-year period when optimum market share is expected to be reached. Cash flows beyond the seven-year period are extrapolated using the estimated growth rates.

The key assumptions used for value-in-use calculations in 2017 and 2016 are as follows:

## 10 商譽(續)

人民幣721,139,000元的商譽產生於二 零一四年收購了天地綠色的控股權。 天地綠色被視為在啤酒分部內的一項 現金產生單位。現金產生單位的可收 回金額乃基於使用價值的計算釐定。 該等計算使用了基於管理層批准的, 覆蓋了其時為有望達到最佳市場份額 的七年期間的財務預算的税前現金流 量預測。超過七年期間的現金流量乃 使用估計增長率推測。

二零一七年及二零一六年使用價值的 計算所使用的主要假設如下:

		2017 二零一七年	2016 二零一六年
Compound annual revenue growth rate Long-term growth rate	複合年收入增長率 長期増長率	I.4%~8.3% 4.0%	4.0%~6.0% 4.0%
Gross margin	毛利率	47.7%	48.1%
Pre-tax discount rate Government subsidy income	税前貼現率 政府補貼收入	15.4% Continued government	15.2% Continued government
		subsidy income from 2018 onwards	subsidy income from 2017 onwards
		自二零一八年起 持續政府補貼收入	自二零一七年起 持續政府補貼收入

Revenue growth rate and gross margin are based on past performance and management's expectations of market development. The long term growth rates used are estimated with reference to industry forecasts. The discount rate used is pre-tax and reflects specific risks relating to the business.

The Directors are of the view that there was no impairment of goodwill as at 31 December 2017 and 2016.

收入增長率及毛利率乃根據過往表現 及管理層對市場發展的預期計算。 所用的長期增長率乃參考行業預測估 計。所用的貼現率為税前貼現率,反 映與業務有關的特定風險。

董事認為於二零一七年及二零一六年 十二月三十一日商譽並無出現減值。



# II SUBSIDIARIES

The following is a list of significant principal subsidiaries of the Group as at 31 December 2017:

# II 附屬公司

於二零一七年十二月三十一日,本集 團重大主要附屬公司的名單如下:

Company name	Principal place of business and country of incorporation/ date of incorporation/ type of legal entities 主要營業地點和註冊成立國家/	lssued/paie	d-in capital	Effective in	terest held	Principal activities
公司名稱	主要會業地和和正的成立國家/ 註冊成立日期/法律實體類型	已發行/	<i></i>	實際所持權益		主要活動
Indirectly held:		2017	2016	2017	2016	
, <i>間接持有:</i>		二零一七年	二零一六年	二零一七年	二零一六年	
Tibet Zhongji Jiahua Industry Co., Ltd.	PRC/I January 2004/Limited liability company	USD16,000,000	USD16,000,000	100%	100%	Investment holding
西藏中稷佳華實業發展有限公司	中國/二零零四年一月一日/ 有限公司	16,000,000美元	6,000,000美元	100%	100%	投資控股
Tibet Glacier Mineral Water Co., Ltd.	PRC/31 October 2005/Limited	RMB	RMB	100%	100%	Water products
$(``Tibet \ Glacier \ Mineral \ Water'')$	liability company	118,000,000	8,000,000			manufacturing and sales
西藏冰川礦泉水有限公司	中國/二零零五年十月三十一日	人民幣	人民幣	100%	100%	製造及銷售水產品
(「西藏冰川礦泉水」)	/有限公司	118,000,000元	8,000,000元			
Beijing 5100 Management Consulting	PRC/13 July 2007/Limited	RMB1,000,000	RMB1,000,000	100%	100%	Water products
Co., Ltd. (formerly known as	liability company					market operation and
Beijing 5100 Enterprise Planning Club Co., Ltd.)						management
北京五一零零管理諮詢有限公司	中國/二零零七年七月十三日/	人民幣	人民幣	100%	100%	水產品市場營運及管理
(前稱「北京五一零零企業策劃 俱樂部有限公司」)	有限公司	1,000,000元	1,000,000元			
Tibet Glacier Mineral Water	PRC/21 April 2010/Limited	RMB3,000,000	RMB3,000,000	100%	100%	Water products
Marketing Co., Ltd.	liability company					marketing, promotion,
						distribution and
						retailing
西藏冰川礦泉水營銷有限公司	中國/二零一零年四月二十一日	人民幣	人民幣	100%	100%	營銷、推廣、分銷及
	/有限公司	3,000,000元	3,000,000元			零售水產品
Tibet Tiandi Green Beverage	PRC/28 April 2009/Limited	RMB	RMB	100%	65%	Beer manufacturing
Development Co., Ltd.	liability company	200,000,000	200,000,000			and sales
西藏天地綠色飲品發展有限公司	中國/二零零九年四月二十八日	人民幣	人民幣	100%	65%	啤酒生產及銷售
	/有限公司	200,000,000元	200,000,000元			
Wealth Keeper Ltd.	Hong Kong/30 October	HKDI	HKDI	100%	100%	Investment holding
	2012/Limited liability company					n کم ا
Wealth Keeper Ltd.	香港/二零一二年十月三十日/	l 港元	I港元	100%	100%	投資控股
	有限公司					



## II SUBSIDIARIES (CONTINUED)

II 附屬公司(續)

Company name 公司名稱	Principal place of business and country of incorporation/ date of incorporation/ type of legal entities 主要營業地點和註冊成立國家/ 註冊成立日期/法律實體類型	lssued/paid-in capital 已發行/實繳股本			terest held 持權益	Principal activities 主要活動
Indirectly held: 間接持有:		2017 二零一七年	2016 二零一六年	2017 二零一七年	2016 二零一六年	
Tibet 5100 Water Resources (HK) Ltd.	Hong Kong/6 September 2013/ Limited liability company	HKD100	HKD100	100%	100%	Investment holding and raw material purchases
西藏5100水資源(香港)有限公司	香港/二零一三年九月六日/ 有限公司	100港元	100港元	100%	100%	and sales 投資控股及買賣原料
Hong Kong Fairly Well Capital Limited	Hong Kong/23 May 2016/Limited	HKDI	HKDI	100%	100%	Lending service
香港中實資本有限公司	liability company 香港/二零一六年五月二十三日 /有限公司	Ⅰ港元	Ⅰ港元	100%	100%	放貸服務

# 12 INVESTMENT IN ASSOCIATES

# 12 於聯營公司的投資

			31 December 十一日止年度
		2017 二零一七年	2016 二零一六年
		RMB'000 人民幣千元	RMB'000 人民幣千元
Opening net book amount Additions	年初賬面淨值 添置	I,307,508	1,062,595
Share of profits (Note 37)	應佔利潤(附註37)	26,089	218,000 26,913
Transfer to AFS (a)	轉撥至可供出售金融資產(a)	(7,297)	
Closing net book amount	年末賬面淨值	1,326,300	I,307,508

(a) Prior to January 2017, the Group has 2% equity interests in GT Express and the Group has the right to appoint one director in the board of directors in GT Express. In January 2017, based on agreement among shareholders, GT Express modified its articles of association and the Group no longer has the right to appoint a director nor to participate in the operational decision making process in GT Express. Accordingly, the Group lost significant influence in GT Express and such investment was reclassified from investment in an associate to AFS.

Management performed impairment analysis for the investment in Highland Natural Water. The recoverable amount of the investment is determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a nine-year period when optimum market share is expected to be reached. Cash flows beyond the nine-year period are extrapolated using the estimated growth rate.

The key assumptions used for value-in-use calculations in 2017 and 2016 are as follows:

#### 12 於聯營公司的投資(續)

 (a) 於二零一七年一月前,本集團於 貫通雲網持有2%股權,而本集 團有權於貫通雲網董事會委任一 名董事。在二零一七年一月,根 據股東達成的協議,貫通雲網修 訂其組織章程細則,本集團不再 有權委任董事,亦不可參與貫通 雲網的營運決策過程。因此,本 集團失去對貫通雲網的重大影響 力,該投資由於聯營公司的投資 重新分類為可供出售金融資產。

管理層對於高原天然水的投資進行減 值分析。投資的可收回金額乃基於使 用價值的計算釐定。該等計算使用了 基於管理層批准的,覆蓋了其時為有 望達到最佳市場份額的九年期間的財 務預算的税前現金流量預測。超過九 年期間的現金流量乃使用估計增長率 推測。

二零一七年及二零一六年使用價值的 計算所使用的主要假設如下:

		2017	2016
		二零一七年	二零一六年
Compound annual	複合年收入增長率	19.5%~28.5% from 2018 to 2021;	14.2%~29.8% from 2017 to 2021;
revenue growth rate		8.5% ~ 18.5% from 2022 to 2026	5.0% ~ 13.0% from 2022 to 2026
		二零一八年至二零二一年	二零一七年至二零二一年
		為 19.5%~28.5%;	為   4.2%~29.8%;
		二零二二年至二零二六年	二零二二至二零二六年
		為 8.5% ~ 18.5%	為5.0%~13.0%
Long-term growth rate	長期增長率	3.0%	3.0%
Gross margin	毛利率	49.5%~57.2%	58.1%~59.7%
Pre-tax discount rate	税前貼現率	12.6%	13.0%
Government subsidy income	政府補貼收入	Continued government subsidy	Continued government subsidy
		income from 2018 onwards	income from 2017 onwards
		自二零一八年起持續政府補貼收入	自二零一七年起持續政府補貼收入

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

#### 12 INVESTMENT IN ASSOCIATES (CONTINUED)

Revenue growth rate and gross margin are based on past performance and management's expectations of market development. The long term growth rates used are estimated with reference to industry forecasts. The discount rate used is pre-tax and reflects specific risks relating to the business.

The Directors are of the view that there was no impairment of investment in Highland Natural Water as at 31 December 2017 and 2016.

Set out below are the associates of the Group as at 31 December 2017.

#### 12 於聯營公司的投資(續)

收入增長率及毛利率乃根據過往表現 及管理層對市場發展的預期計算。 所用的長期增長率乃參考行業預測估 計。所用的貼現率為税前貼現率,反 映與業務有關的特定風險。

董事認為於二零一七年及二零一六年 十二月三十一日,於高原天然水的投 資並無出現減值。

下文載列於二零一七年十二月三十一 日本集團之聯營公司。

Name of entity	Place of business/ country of incorporation 營業地點/	% of ownership interest 佔所有權	Principal activities	Measurement method
實體名稱	註冊成立國家	權益百分比	主要業務	計量方法
Tibet Highland Natural Water Limited	The PRC	40	Manufacturing and distribution of water products	Equity
西藏高原天然水有限公司	中國	40	製造及分銷水產品	權益
Moutai Group Tibet 5100 Mineral Water Co., Ltd. (" <b>Moutai 5100</b> ") 茅台集團西藏五一零零礦泉水有限公司	The PRC	50	Distribution of water products	Equity
(「茅台5100」)	中國	50	水產品的分銷	權益

There is no contingent liability relating to the Group's interest in above associates, and the proportion of ownership interest is the same as the proportion of voting rights held.

# Summarised financial information for a material associate – Highland Natural Water

Based on the opinion of the Directors, the Group has one associate -Highland Natural Water that is considered as material. The tables below provide summarised the financial information of the Highland Natural Water. 並無與本集團於以上的聯營公司的權 益有關的或然負債,且所有權權益比 例與所持投票權比例相同。

# 重大聯營公司財務資料概要一高原天 然水

根據董事的意見,本集團擁有一間重 大的聯營公司-高原天然水。下表載 列高原天然水之財務資料概要。



# 12 於聯營公司的投資(續)

Summarised financial information for a material associate – Highland Natural Water (continued) Summarised balance sheet

重大聯營公司財務資料概要一高原天 **然水(**續) 資產負債表概要

			As at 31 December 於十二月三十一日	
		2017 二零一七年 RMB'000	2016 二零一六年 RMB'000	
		人民幣千元	人民幣千元	
Current	流動			
Cash and cash equivalents	現金及現金等價物	252,277	58,60	
Other current assets	其他流動資產	131,569	160,123	
Total current assets	流動資產總額	383,846	318,724	
Borrowings	借款	(360,000)	(290,000)	
Other current liabilities	其他流動負債	(128,912)	(220,259)	
Total current liabilities	流動負債總額	(488,912)	(510,259)	
Total current net liabilities	流動淨負債總額	(105,066)	(191,535)	
Non-current	非流動			
Assets	資產	729,693	753,820	
Liabilities	負債	(35,765)	(38,278)	
Total non-current net assets	非流動淨資產總額	693,928	715,542	
Net assets	淨資產	588,862	524,007	

12 於聯營公司的投資(續)

Summarised financial information for a material associate – Highland Natural Water (continued) Summarised statement of comprehensive income 重大聯營公司財務資料概要 - 高原天 然水(續) 全面收益表概要

			Year ended 31 December 截至十二月三十一日止年度	
		2017	2016	
		二零一七年	二零一六年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Revenue	收入	460,943	471,704	
Pre-tax profit for the year	年內除税前利潤	71,433	90,640	
Income tax expense	所得税費用	(6,578)	(8,3 8)	
Post-tax profit for the year	年內除税後利潤	64,855	82,322	
Other comprehensive income	其他全面收益	_	—	
Total comprehensive income	全面收益總額	64,855	82,322	
Dividends received from an associate	自聯營公司已收股息	_	_	

The information above reflects the amounts presented in the financial statements of Highland Natural Water adjusted for differences in accounting policies between the Group and Highland Natural Water.

以上資料反映出在高原天然水財務報 表中所呈列的款項,已就本集團與高 原天然水之間會計政策的差異作出調 整。



12

Summarised financial information for a material associate – Highland Natural Water  $(\ensuremath{\textit{continued}})$ 

Reconciliation of summarised financial information

Reconciliation of the summarised financial information presented to the carrying amount of the Group's interest in Highland Natural Water:

# 12 於聯營公司的投資(續)

**重大聯營公司財務資料概要-高原天** 然水(續) 財務資料概要的對賬 經呈列財務資料概要與本集團於高原 天然水權益的賬面值的對賬:

			Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年	2016 二零一六年	
		RMB'000 人民幣千元	RMB'000 人民幣千元	
Opening net assets I January	於一月一日的年初淨資產	524,007	368,223	
Profit for the year Valuation adjusted from additional acquisition	年內利潤 額外收購的估值調整	64,855 —	82,322 73,462	
Closing net assets Elimination of unrealised profit from	年末淨資產 未實現內部銷售利潤抵銷額	588,862	524,007	
inter-company sales		(512)	(767)	
Adjusted total net assets	調整後的總淨資產	588,350	523,240	
Interest in the associate (2017: 40%; 2016: 40% (from 23 September 2016 to 31 December 2016) and 33% (from 1 January 2016 to 23 September 2016))	於聯營公司的權益 (二零一七年:40%; 二零一六年:40% (自二零一六年九月二十三日至 二零一六年十二月三十一日) 及33%(自二零一六年一月一日			
	至二零一六年九月二十三日))	215,489	87,46	
Goodwill	商譽	I,064,053	I,064,053	
Carrying value	賬面值	١,279,542	1,251,514	

#### 13 TRADE RECEIVABLES

#### 13 應收貿易款

		Year ended 31 December 於十二月三十一日	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Trade receivables due from third parties Loan receivables due from third parties (a) Trade receivables due from associates (b) (Note 40)	應收第三方貿易款 應收第三方借款(a) 應收聯營公司的應收貿易款(b) (附註40)	192,139 36,671 6,367	143,354 — 52,567
Less: Provision for impairment of trade receivables	減:應收貿易款的減值撥備	235,177 (38)	(1,995)
		235,139	193,926

Trade receivables for which an impairment provision was recognised are written off against the provision when there is no expectation of recovering additional cash. For the year 2017, there is no additional impairment provision and receivables amounting to RMB1,957,000 were written off as uncollectible.

- (a) This balance includes a Loan receivable of HKD40,998,000 (equivalent to RMB34,270,000, 2016: nil), which is secured by collaterals provided by the borrower, bears interest at fixed rate, and is repayable in the next 12 months.
- (b) This balance represents amounts due from Highland Natural Water and Moutai 5100. They were unsecured, non-interest bearing and repayable on demand.

如預期不能收回額外現金,則已確認 減值撥備的應收貿易款會與撥備撇 銷。於二零一七年,概無額外減值撥 備及應收款項人民幣1,957,000元已作 為不可收回款項予以撇銷。

- (a) 該結餘包括40,998,000港幣應收 借款(相當於人民幣34,270,000 元,2016年:無),該借款由借 款人提供的抵押物擔保,固定利 率,在未來12個月內償還。
- (b) 該結餘為應收高原天然水及茅台 5100款項。其款項為無抵押、無 息和可即時被要求償還。



#### 13 TRADE RECEIVABLES (CONTINUED)

As at 31 December 2017 and 2016, the Group's trade receivables were all denominated in RMB. The aging analysis of trade receivables based on invoice dates is as follows:

#### 13 應收貿易款(*續*)

於二零一七年及二零一六年十二月 三十一日,本集團的應收貿易款均以 人民幣計值。根據發票日期劃分之應 收貿易款的賬齡分析如下:

			As at 31 December 於十二月三十一日	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元	
Within 6 months Over 6 months but within 1 year Over 1 year but within 2 years Over 2 years	6個月內 超過6個月但不超過1年 超過1年但不超過2年 超過2年	222,532 8,855 2,302 I,488	3 ,794 2,699 56,9 4 4,5 4	
		235,177	195,921	

As at 31 December 2017, trade receivables amounting to RMB38,000 were impaired and provided for (2016: RMB1,995,000).

The maximum exposure to credit risk at the reporting date is RMB235,177,000 (2016: RMB195,921,000) including amount due from a third party of RMB34,270,000 (2016: nil), which was secured by two properties.

As at 31 December 2017 and 2016, the carrying amounts of the above trade receivables approximated their fair values.

於二零一七年十二月三十一日,已 減值及獲撥備的應收貿易款為人民 幣38,000元(二零一六年:人民幣 1,995,000元)。

報告日期的最高信貸風險為人民幣 235,177,000元(二零一六年:人民幣 195,921,000元),包括應收第三方款項 人民幣34,270,000元(二零一六年:零) 已以兩項物業作抵押。

於二零一七年及二零一六年十二月 三十一日,上述應收貿易款的賬面值 與其公允價值相若。

#### 14 CREDIT QUALITY OF FINANCIAL ASSETS

#### (a) Financial assets neither past due nor impaired

The contractual credit terms based on written sales contracts with customers range from 1 to 3 months.

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to the nature of counterparties or to historical information about counterparty default rates:

#### 14 金融資產的信貸質量

(a) 未過期且無減值的金融資產 合約信貸期基於與客戶的書面銷 售合約,介乎一至三個月。

> 未到期且無減值的金融資產的信 貸質量可參考交易對手的性質 或其違約比率的歷史資料進行評 估:

		 As at 31 December 於十二月三十一日	
Trade receivables 應收貿易款		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
– Group I – Group 2	一第   組 一第 2 組	76,532 121,337 197,869	12,680 85,777 98,457

		As at 31 December 於十二月三十一日	
Other receivables 其他應收款		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
– Group I – Group 2	- 第 I 組 - 第 2 組	103,830 71,192 175,022	162,291 87,479 249,770



#### 14 CREDIT QUALITY OF FINANCIAL ASSETS (CONTINUED)

#### 14 金融資產的信貸質量(續)

(a) Financial assets neither past due nor impaired (continued)

(a) 未過期且無減值的金融資產(續)

		As at 31 December 於十二月三十一日	
		2017 20	
		二零一七年二零一六年	
Cash at bank		RMB'000	RMB'000
銀行存款		人民幣千元	人民幣千元
– Group 3	一第3組	829,720	1,041,766

	As at 31 December 於十二月三十一日		
AFS – structured financia 可供出售金融資產-結構		201 二零一七年 RMB'00 人民幣千元	二零一六年 RMB'000
– Group 3	一第3組	175,88	1 86,230
Group I – new third pa	rties/related parties	第1組 -	新增第三方/關聯 方
Group 2 – existing third the past	parties/related parties with no defaults in	第2組 -	過往無違約記錄的 現有第三方/關聯 方
	ovincial banks and financial institutions and n China and Hong Kong	第3組 -	中國和香港知名省 級銀行、金融機構 及上市銀行。

#### 14 CREDIT QUALITY OF FINANCIAL ASSETS (CONTINUED)

# (b) Financial assets past due but not impaired

As at 31 December 2017, trade receivables of approximately RMB37,270,000 (2016: RMB95,469,000) were past due but not impaired. The aging analysis of these trade receivables based on invoice dates is as follows:

#### 14 金融資產的信貸質量(續)

# (b) 已過期但無減值的金融資產 於二零一七年十二月三十一日, 已逾期但無減值的應收貿易款 約為人民幣37,270,000元(二 零一六年:人民幣95,469,000 元)。根據發票日期劃分之應收 貿易款的賬齡分析如下:

		As at 31 December 於十二月三十一日	
		2017     20       二零一七年     二零一六       RMB'000     RMB'00       人民幣千元     人民幣千	
Over credit term but within 6 months Over 6 months but within 1 year Over 1 year but within 2 years Over 2 years	超過信貸期但不超過6個月 超過6個月但不超過1年 超過1年但不超過2年 超過2年	24,663 8,856 2,302 1,449	33,337 2,699 56,914 2,519
		37,270	95,469

#### (c) Financial assets past due and impaired

As at 31 December 2017, trade receivables amounting to RMB38,000 (2016: RMB1,995,000) were past due and impaired.

#### (c) 已逾期及減值的金融資產

於二零一七年十二月三十一日, 已逾期及減值的應收貿易款為人 民幣38,000元(二零一六年:人 民幣1,995,000元)。



#### 15 PREPAYMENTS

#### 15 預付款項

		As at 31 December <u>於十二月</u> 三十一日	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Prepayments made for purchase of raw materials, services, and equipment Prepayment for investment in a third party	購買原材料、服務及設備的預付款 投資於第三方的預付款項	187,115	238,223 17,400
Less: Non-current portion - prepayments made for	減: 非流動部分-購置設備的	187,115	255,623
purchase of equipment (a)	預付款項(a)	(43,937)	(65,476)
Current portion	流動部分	143,178	190,147

(a) These balances represent prepayments made for the purchase of equipment, the ownership of which has not been obtained at year end.

(a) 該等結餘指因購置設備(其所有 權於年末尚未獲得)而預付的款 項。

The carrying amounts of current and non-current prepayments are denominated in the following currencies:

流動及非流動預付款項的賬面值以下 列貨幣計值:

			December 三十一日
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
– RMB	一人民幣	178,752	249,256
– HKD	一港元	1,392	456
– USD	一美元	72	75
– EUR	一歐元	5,836	5,836
– GBP	一英鎊	1,063	-
		187,115	255,623

#### 16 OTHER RECEIVABLES AND OTHER ASSETS

#### 16 其他應收款及其他資產

		As at 31 I 於十二月	December 三十一日
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Amounts due from third parties (a) Amounts due from an associate (b) (Note 40) Government grant receivable Deposits Receivable from disposal of AFS Others	應收第三方款項(a) 應收聯營公司款項(b)(附註40) 政府補助應收款 押金 出售可供出售金融資產的應收款項 其他	140,194 30,000 — 970 — 3,858	56,944 54,82  30,810  ,186  ,711 4,298
		175,022	249,770

(a) The balances include the following items:

- A lending to a third party company with a principal amount of RMB38,000,000 (2016: nil), which bore an annual interest rate of 10%, mature in August 2018, and guaranteed by a third party provided by a controlling shareholder of the borrowing company.
- A lending to a third party company with a principal amount of RMB50,920,000 (2016: nil), which bore an annual interest rate of 10%, mature in August 2018, and guaranteed by a third party provided by a controlling shareholder of the borrowing company.
- A lending to a third party company with a principal amount of RMB50,000,000 (2016: nil) and accrued interest of RMB1,274,000 (2016: nil), which bore an annual interest rate of 10%, mature in September 2018.

(a) 結餘包括以下項目:

- 提供予一間第三方公司本
   金金額為人民幣38,000,000
   元(二零一六年:零)之貸
   款,年利率為10%,於二
   零一八年八月到期,且由
   借款公司一名控股股東提
   供的第三方作擔保。
- 提供予一間第三方公司本
   金金額為人民幣50,920,000
   元(二零一六年:零)之貸
   款,年利率為10%,於二
   零一八年八月到期,且由
   借款公司一名控股股東提
   供的第三方作擔保。
- 提供予一間第三方公司本
   金金額為人民幣50,000,000
   元(二零一六年:零)之
   貸款及應計利息人民幣
   I,274,000元(二零一六年:
   零),年利率為10%,於二
   零一八年九月到期。



# 16 OTHER RECEIVABLES AND OTHER ASSETS (CONTINUED)

(b) The balance represents amounts due from Highland Natural Water. They were unsecured, non-interest bearing and repayable on demand.

The Group's maximum exposure to credit risk at the balance sheet date is amounting to RMB175,022,000 (2016: RMB249,770,000) (Note 3.1).

The carrying amounts of other receivables are denominated in the following currencies:

#### 16 其他應收款及其他資產(*續)*

(b) 該結餘為應收高原天然水款項。 其款項為無抵押、無息和可即時 被要求償還。

於資產負債表日本集團的最高信貸風 險額為人民幣175,022,000元(二零一六 年:人民幣249,770,000元)(附註3.1)。

其他應收款的賬面值以下列貨幣計值:

			As at 31 December 於十二月三十一日		
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元		
– RMB – HKD – USD	-人民幣 -港元 -美元	174,244 768 10	2 ,647  23,55  4,572		
		175,022	249,770		



#### **17 INVENTORIES**

#### 17 存貨

			As at 31 December 於十二月三十一日		
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元		
Raw materials Finished goods – at cost Work in progress	原材料 產成品一按成本 在製品	62,541 8,458 4,614	54,476 8,795 4,245		
		75,613	67,516		

The cost of inventories which was recognised as an expense and was included in "cost of sales" amounted to approximately RMB361,911,000 for the year ended 31 December 2017 (2016: RMB330,687,000).

As at 31 December 2017, the carrying amount of the Group's inventories did not exceed the net realisable value, and no provision for decline of the value of inventories was made.

The costs of individual items of inventory are determined using weighted average costs.

截至二零一七年十二月三十一日止年 度,確認為費用並計入「銷售成本」的 存貨成本約為人民幣361,911,000元(二 零一六年:人民幣330,687,000元)。

於二零一七年十二月三十一日,本集 團存貨的賬面值並無超逾其可變現淨 值,亦無就存貨價值減少作出任何撥 備。

各存貨項目成本使用加權平均成本釐 定。



#### 18 AVAILABLE-FOR-SALE FINANCIAL ASSETS

#### 18 可供出售金融資產

		Year ended 31 December 截至十二月三十一日止年度		
		2017	2016	
		二零一七年	二零一六年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
At I January	於一月一日	186,230	_	
Additions	添置	560,000	460,000	
Acquisition of CRE (a)	收購中鐵快運(a)	58,000		
Transfer from investment in GT Express (b),	轉撥自於貫通雲網的投資(b)			
(Note 12)	(附註12)	7,297		
Disposals	出售	(589,604)	(289,537)	
Net gains recognised upon disposal	出售時確認的收益淨額			
(Note 30 & 37)	(附註30及37)	19,604	9,537	
Fair value changes recorded in other				
comprehensive income	計入其他全面收益的公允價值變動	(346)	6,230	
At 31 December	於十二月三十一日	241,181	186,230	
Less: non-current portion	減:非流動部分	65,297	—	
Current portion	流動部分	175,884	186,230	

All AFS are denominated in RMB as at 31 December 2017 and 2016.

(a) On 13 December 2016, the Group entered into contract to acquire 0.48% equity interests of CRE at the amount of RMB58,000,000 and the transfer of equity interests was completed in February 2017. As the Group has no right to participate in CRE's operational decision making process, the investment was classified as AFS. 於二零一七年及二零一六年十二月 三十一日,可供出售金融資產全部以 人民幣計值。

 (a) 在二零一六年十二月十三日, 本集團訂立合約以人民幣
 58,000,000元收購了中鐵快運
 0.48%股權,股權轉讓已於二零
 一七年二月完成。由於本集團無
 權參與中鐵快運的營運決策,該
 投資被分類為可供出售金融資
 產。

#### 18 AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

(b) As mentioned in Note 12, in January 2017, based on agreement among shareholders, GT Express modified its articles of association and the Group no longer has the right to appoint a director nor to participate in the operational decision making process for GT Express. Accordingly, the Group lost significant influence in GT Express and the investment in GT Express was reclassified from investment in an associate to AFS.

Information about the methods and assumptions used in determining fair value is provided in Note 3.3. None of AFS are either past due or impaired.

#### 19 CASH AND CASH EQUIVALENTS

#### 18 可供出售金融資產(續)

(b) 如附註12所述,於二零一七年 一月,根據股東達成的協議,貫 通雲網修訂其組織章程細則,本 集團不再有權委任董事,亦無權 參與貫通雲網的營運決策。因 此,本集團失去對貫通雲網的重 大影響力,而於貫通雲網的投資 由於聯營公司的投資重新分類為 可供出售金融資產。

有關釐定公允價值所使用方法及假設 的資料載於附註3.3。概無已逾期或減 值的可供出售金融資產。

#### 19 現金及現金等價物

			As at 31 December 於十二月三十一日		
		二零一 RM 人民幣	B'000	2016 二零一六年 RMB'000 人民幣千元	
Cash on hand	手頭現金		1,053	632	
Cash at bank	銀行存款	81	3,327	١,039,762	
Restricted cash	受限制現金	I	6,393	2,004	
		83	0,773	١,042,398	
Denominated in:	計值貨幣:				
– RMB	一人民幣	79	4,356	845,093	
– USD	一美元		1,042	254, ا	
– HKD	一港元	3	5,115	195,853	
– Others	一其他		260	198	
		83	0,773	I,042,398	



# 19 CASH AND CASH EQUIVALENTS (CONTINUED)

As at 31 December 2017, the Group's cash and cash equivalents amounting to RMB768,148,000 (2016: RMB838,808,000) were held in the financial institutions located in the mainland of PRC. The remaining balances of RMB61,572,000 (2016: RMB202,958,000) were held in major financial institutions located in the Hong Kong Special Administrative Region.

The conversion of RMB denominated balances into foreign currencies and the remittance of the foreign currencies out of the mainland of PRC are subject to relevant rules and regulations of foreign exchange control promulgated by the PRC government.

The Group earns interests on cash at bank at floating bank deposit rates, which range from 0.01% to 4.05% per annum for the year ended 31 December 2017 (2016: range from 0.01% to 4.4% per annum).

As at 31 December 2017, bank deposits of RMB16,393,000 (2016: RMB2,004,000) are restricted as guarantee for payments of imported equipment and an amount held by the Bank of Communications Trustee Limited on behalf of the Company for purchase of the Company's own shares (Note 21).

# 19 現金及現金等價物(續)

於二零一七年十二月三十一日,本 集團的現金及現金等價物人民幣 768,148,000元(二零一六年:人民幣 838,808,000元)由在中國大陸的金融機 構持有。餘下人民幣61,572,000元(二 零一六年:人民幣202,958,000元)由香 港特別行政區的主要金融機構持有。

以人民幣計值的結餘兑換為外幣以及 將外幣從中國大陸匯出,須遵守中國 政府頒布的相關外匯管制規則及規例。

本集團按浮動銀行存款利率從銀行存 款賺取利息,截至二零一七年十二月 三十一日止年度,有關年利率介乎 0.01%至4.05%(二零一六年:年利率介 乎0.01%至4.4%)。

於二零一七年十二月三十一日,受限 制銀行存款人民幣16,393,000元(二零 一六年:人民幣2,004,000元)作為進口 設備的付款擔保及交通銀行信託有限 公司代表本公司持有的購買本公司本 身股份的款項(附註21)。

#### 20 SHARE CAPITAL AND SHARE PREMIUM

#### 20 股本及股份溢價

		Equivalent			
		nominal	Nominal	Number of	
		value of	value of	ordinary	
	Share	ordinary	ordinary	shares	
Total	premium	shares	shares	(thousands)	
		普通股	普通股	普通股數目	
總計	股份溢價	賬面值等值	賬面值	(千股)	
RMB'000	RMB'000	RMB'000	HKD'000		
人民幣千元	人民幣千元	人民幣千元	千港元		

Balance as at I January and	於二零一六年及					
31 December 2016 and 2017	二零一七年一月一日					
	及十二月三十一日					
	的結餘	2,568,893	25,689	21,363	1,206,829	1,228,192

#### 21 SHARES HELD FOR SHARE AWARD SCHEME

#### 21 為股份獎勵計劃持有的股份

		2017	2016	2017	2016
		二零一七年	二零一六年	二零一七年	二零一六年
		Number of	Number of		
		ordinary shares	ordinary shares		
		普通股數目	普通股數目		
		(thousands)	(thousands)	RMB'000	RMB'000
		(千股)	(千股)	人民幣千元	人民幣千元
Shares held for share award scheme	為股份獎勵計劃持有的股份	60,626	_	158,868	

On 18 August 2017, the Group adopted a share award scheme for purposes of (i) encouraging or facilitating the holding of Shares by the Selected Participants; (ii) encouraging and retaining certain individuals to work with the Group; and (iii) providing incentive for the Selected Participants to achieve performance goals. Based on the rules of the scheme, the Group may grant shares of the Company to eligible participants in the future.

On 8 September 2017, the Group entered an agreement with Bank of Communications Trustee Limited (the "**Trustee**") to establish a share award scheme trust ("**Share Award Trust**"), where the Trustee may purchase or subscribe ordinary shares of the Company on behalf of the Group from the open market, based on the instructions of the Group. The Share Award Trust is consolidated in the Group's consolidated financial statements as a special purpose entity.

During the year ended 31 December 2017, the Group purchased 60,626,000 shares of the Company through the Trustee for a total consideration of RMB158,868,000. As at 31 December 2017, no share has been granted by the Group to any parties under the above mentioned share award scheme.

於二零一七年八月十八日,本集團採納一項股份獎勵計劃,旨在(i)鼓勵或 促進經選定參與者持有股份;(ii)鼓勵 及挽留若干人士為本集團工作;及(iii) 為經選定參與者實現績效目標提供獎 勵。根據計劃規則,未來本集團可向 合資格參與者授出本公司股份。

於二零一七年九月八日,本集團與交 通銀行信託有限公司(「**受託人**」)訂立 協議以成立股份獎勵計劃信託(「**股份** 獎勵信託」),據此,受託人可根據本 集團的指示代表本集團於公開市場購 買或認購本公司普通股。股份獎勵信 託作為特別目的實體於本集團綜合財 務報表綜合入賬。

截至二零一七年十二月三十一日止年 度,本集團透過受託人購買60,626,000 股本公司股份,總代價為人民幣 158,868,000元。於二零一七年十二月 三十一日,本集團概無根據上述股份 獎勵計劃向任何一方授出任何股份。



#### 22 OTHER RESERVES

22 其他儲備

		Capital reserve 資本儲備 RMB'000 人民幣千元	Statutory surplus reserve 法定盈餘 公積金 RMB'000 人民幣千元	Currency translation differences 外幣折算 差額 RMB'000 人民幣千元	revaluation reserve 投資 重估儲備 RMB'000	Convertible bond-equity component 可換股債券 一權益部分 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Opening balance   January 2016	二零一六年一月一日						
Convertible bond	<b>的年初結餘</b> 可換股債券	46,0 2	138,882	(49,625)	_	—	235,269
<ul> <li>– equity component (Note 29)</li> </ul>	<ul> <li>可換放頂券</li> <li>一權益部分(附註29)</li> </ul>	_			_	18,385	18,385
Currency translation differences	外幣折算差額		—	1,612	—	—	1,612
Appropriations to statutory	提取法定盈餘公積金						
surplus reserve (a) - (ii)	(a) - (ii)		19,038	—	—	—	19,038
Revaluation	重估				4,898		4,898
At 31 December 2016	於二零一六年						
	十二月三十一日	146,012	157,920	(48,013)	4,898	18,385	279,202
Opening balance   January 2017	二零一七年一月一日						
	的年初結餘	146,012	157,920	(48,013)	4,898	18,385	279,202
Currency translation differences	外幣折算差額	—	—	7,662	—	—	7,662
Appropriations to statutory	提取法定盈餘公積金						
surplus reserve (a) - (ii)	(a) - (ii)	—	17,236	—	—	—	17,236
Revaluation	重估	—	—	—	986	—	986
Transaction with non-controlling	與非控股權益之交易						
interest (Note 39)	(附註39)	(  3, 65)	_	_	_	_	(  3, 65)
At 31 December 2017	於二零一七年						
	十二月三十一日	32,847	175,156	(40,351)	5,884	18,385	191,921

#### 22 OTHER RESERVES (CONTINUED)

#### (a) Nature and purpose of other reserves

(i) Capital reserve

Excess amounts contributed by shareholders on top of the share capital are recorded as capital reserve. This reserve is also used to record the differences described in note 2.3 which may arise as a result of transactions with non-controlling interests that do not result in a loss of control.

#### (ii) Statutory surplus reserve

According to the provisions of the articles of association of the Group's subsidiaries located in PRC ("**PRC subsidiaries**"), the PRC subsidiaries shall first set aside 10% of its profit attributable to owners after tax as indicated in their statutory financial statements for the statutory surplus reserve (except where the reserve has reached 50% of the entity's registered share capital) each year. PRC subsidiaries may also make appropriations from its profit attributable to shareholders to a discretionary surplus reserve, provided it is approved by a resolution passed in a shareholders' meeting. These reserves cannot be used for purposes other than those for which they are created and are not distributable as cash dividends without the prior approval obtained from the shareholders in a shareholders' general meeting under specific circumstances.

#### 22 其他儲備(續)

- (a) 其他儲備的性質及目的
  - (i) 資本儲備 股東注資超出股本部分記 為資本儲備。該儲備亦用 於記錄附註2.3所述可能於 不會導致損失控制權的與 非控股權益之交易中產生 的差額。
  - 法定盈餘公積金 (ii) 根據本集團位於中國的附 屬公司(「**中國附屬公司**」) 的組織章程細則條文,中 國附屬公司須每年將法定 財務報表所示其擁有人應 佔税後利潤的10%撥作法 定盈餘公積金(惟公積金已 達實體註冊股本50%者除 外)。中國附屬公司亦可 在經股東大會通過的決議 案批准後從股東應佔利潤 提取任意盈餘公積金。除 公積金設立的目的外,該 等公積金不得用作其他用 途,且除在特定情況下經 股東於股東大會上事先批 准外,亦不得用作現金股 息分配。

# S E

# 22 OTHER RESERVES (CONTINUED)

- (a) Nature and purpose of other reserves (continued)
  - (ii) Statutory surplus reserve (continued)

When the statutory surplus reserve is not sufficient to make good for any losses of the PRC subsidiaries from previous years, the current year profit attributable to the owners shall be used to make good the losses before any allocations are set aside for the statutory surplus reserve.

The statutory surplus reserve, the discretionary surplus reserve and the capital reserve of the PRC subsidiaries may be converted into share capital of the PRC subsidiaries provided it is approved by a resolution passed in a shareholders' meeting and meets other regulatory requirements with the provision that the ending balance of the statutory surplus reserve does not fall below 25% of the registered share capital of the respective PRC subsidiaries.

For the year ended 31 December 2017, the directors of the PRC subsidiaries proposed appropriations amounting to approximately RMB17,236,000 (2016: RMB19,038,000) to the statutory surplus reserve.

# 22 其他儲備(續)

- (a) 其他儲備的性質及目的(續)
  - (ii) 法定盈餘公積金(續) 當法定盈餘公積金不足以 彌補中國附屬公司以前年 度虧損時,本年度的擁有 人應佔利潤可在提取法定 盈餘公積金前用作彌補虧 損。

中國附屬公司的法定盈餘 公積金、任意盈餘公積金 及資本公積金可在經股東 大會通過的決議案批准且 符合其他監管規定下轉為 其股本,但年末的法定盈 餘公積金不得少於各中國 附屬公司註冊股本的25%。

截至二零一七年十二月 三十一日止年度,中國附 屬公司董事建議提取的法 定盈餘公積金約為人民幣 17,236,000元(二零一六 年:人民幣19,038,000 元)。

#### 22 OTHER RESERVES (CONTINUED)

- (a) Nature and purpose of other reserves (continued)
  - (iii) Currency translation differences

Exchange differences arising from the different between functional and presentation currency are recognised in other comprehensive income as described in Note 2.7 and accumulated in a separate reserve within equity.

(iv) Investment revaluation reserve

Changes in the fair value and exchange differences arising on translation of investments that are classified as AFS are recognised in other comprehensive income and accumulated in a separate reserve in equity. Amounts are reclassified to profit or loss when the associated assets are sold or impaired, see accounting policy Note 2.12 for details.

(v) Convertible bond-equity component

The amount shown for equity component is the value of conversion rights relating to the 6.0% convertible bonds, details of which are shown in Note 29.

#### 22 其他儲備(續)

- (a) 其他儲備的性質及目的(續)
  - (iii) 外幣折算差額 功能與列報貨幣差異產生 的匯兑差額於其他全面收 益確認(如附註2.7所述)及 權益下的獨立儲備累計。
  - (iv) 投資重估儲備 分類為可供出售金融資產 的投資於折算時產生的公 允價值變動及匯兑差額於 其他全面收益確認及於權 益下獨立儲備累計。有關 金額將於相關資產出售或 減值時重新分類至損益, 詳情見附註2.12會計政策。
  - (v) 可換股債券一權益部分
     權益部分所示金額為6.0%
     可換股債券的換股權價
     值,詳情載列於附註29。



#### 23 DEFERRED INCOME TAX

The analysis of deferred tax assets and deferred tax liabilities is as follows:

23 遞延所得税

遞延税項資產及遞延税項負債的分析 如下:

		Year ended 3 截至十二月三	31 December 十一日止年度
		2017 二零一七年	2016 二零一六年
		RMB'000 人民幣千元	RMB'000 人民幣千元
Deferred tax assets:	遞延税項資產:		
- Deferred tax assets to be recovered	-12個月後收回的遞延税項資產		
after 12 months		2,463	2,566
- Deferred tax assets to be recovered	-12個月內收回的遞延税項資產		
within 12 months		432	252
		2,895	2,818
Deferred tax liabilities:	遞延税項負債:		
- Deferred tax liabilities to be recovered	-12個月後收回的遞延税項負債		
after 12 months		(15,014)	(18,526)
- Deferred tax liabilities to be recovered	-12個月內收回的遞延税項負債		
within 12 months		(3,558)	(2,126)
		(18,572)	(20,652)

#### 23 DEFERRED INCOME TAX (CONTINUED)

The gross movement of the deferred tax assets and deferred tax liabilities is as follows:

23 遞延所得税(續)

遞延税項資產及遞延税項負債的變動 總額如下:

			31 December 十一日止年度
		2017	2016
		二零一七年	二零一六年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Deferred tax assets:	遞延税項資產:		
At beginning of year	年初	2,818	3,038
Statement of profit or loss credit/(charge)	損益表貸記/(計入)	77	(220)
At end of year	年末	2,895	2,818
Deferred tax liabilities:	遞延税項負債:		
At beginning of year	年初	(20,652)	(38,340)
Statement of profit or loss credit	損益表貸記	2,080	2,488
Settlement of withholding tax for			
dividend declared	就已宣派股息結算預扣税		15,200
At end of year	年末	(18,572)	(20,652)

The (Credit) to statement of profit or loss is as follows:

損益表(貸記)如下:

		Year ended 3 截至十二月三	31 December 十一日止年度
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Deferred tax assets Deferred tax liabilities	遞延税項資產 遞延税項負債	(77) (2,080)	220 (2,488)
(Credit) to statement of profit or loss (Note 34)	損益表(貸記)(附註34)	(2,157)	(2,268)



# 23 DEFERRED INCOME TAX (CONTINUED)

The balances of deferred tax assets and liabilities as at 31 December 2017 were not offset because the deferred tax assets and liabilities related to income taxes were levied by different taxation authorities. The movement of deferred income tax assets and liabilities during the year is as follows:

# 23 遞延所得税(續)

於二零一七年十二月三十一日,遞延 税項資產及負債結餘並未抵銷,乃由 於與該等遞延税項資產及負債有關的 所得税由不同税務機關徵收。年內遞 延所得税資產及負債的變動如下:

		Provisions for impairment 減值撥備 RMB'000 人民幣千元	Deferred income 遞延收益 RMB'000 人民幣千元	Undistributed profits from subsidiaries 來自附屬公司的 未分派利潤 RMB'000 人民幣千元	Other temporary differences 其他暫時性差額 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Deferred tax assets	遞延税項資產					
At I January 2016	於二零一六年一月一日	347	2,022	—	669	3,038
(Charged) to statement of profit or loss	損益表(計入)	_	(3)	_	(217)	(220)
At 31 December 2016 (Charged)/credited to statement of	於二零一六年十二月三十一日 損益表(計入)/貸記	347	2,019	-	452	2,818
profit or loss	<i>"</i>	_	(11)	-	88	77
At 31 December 2017	於二零一七年十二月三十一日	347	2,008	_	540	2,895
Deferred tax liabilities	遞延税項負債					
At I January 2016	於二零一六年一月一日	_	_	(15,200)	(23,140)	(38,340)
Credited to statement of profit or loss	損益表貸記	_	_	_	2,488	2,488
Settlement of withholding tax for	就已宣派股息結算預扣税					
dividend declared			_	15,200	_	15,200
At 31 December 2016	於二零一六年十二月三十一日	_	_	_	(20,652)	(20,652)
Credited to statement of profit or loss	損益表貸記	_	_	-	2,080	2,080
At 31 December 2017	於二零一七年十二月三十一日	_	_	_	(18,572)	(18,572)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

#### 23 DEFERRED INCOME TAX (CONTINUED)

As at 31 December 2017, the certain Company's subsidiaries' future taxable income would not be available against which their temporary losses could be utilised and also the losses of those subsidiaries would not be offset by the taxable income of other subsidiaries within the Group, as there is no legally enforceable right to do so. As such, the Group did not recognise deferred income tax assets of RMB10,263,000 (2016: RMB8,994,000) in respect of losses amounting to RMB41,064,000 (2016: RMB35,988,000) that can be carried forward against future taxable income. Losses of RMB41,064,000 as at 31 December 2017 (2016: RMB35,988,000) will expire on the following dates to offset the future taxable income:

#### 23 遞延所得税(續)

於二零一七年十二月三十一日,本公 司的若干附屬公司的未來應課税收入 將無法彌補暫時性虧損,而該等附屬 公司的虧損不可由本集團其他附屬公 司的應課税收入抵銷,因為並不具備 這樣做的合法可強制執行權利。故本 集損人民幣41,064,000元(二零一六 年:人民幣35,988,000元)確認遞延所 得税資產人民幣10,263,000元(二零 一六年:人民幣8,994,000元)。於二 零一七年十二月三十一日抵銷未來應 課税收入的人民幣41,064,000元(二零 一六年:人民幣35,988,000元)的虧損 連同屆滿日期載列如下:

			3 I December 王十一日止年度
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Expiring in	於以下年度屆滿		
- 2017	一二零一七年	_	10,568
- 2018	一二零一八年	10,795	10,795
- 2021	-二零二一年	14,625	14,625
- 2022	-二零二二年	15,644	-
		41,064	35,988

Deferred income tax liabilities of RMB192,096,000 (2016: RMB161,044,000) had not been recognised for the withholding tax that would be payable on the distributable retained profits amounting to RMB2,464,631,000 (2016: RMB2,049,406,000) of the Company's PRC subsidiaries. The Group has no intention to distribute these retained earnings out from the PRC subsidiaries in the foreseeable future. 本公司並無就中國附屬公司的可分派 保留溢利人民幣2,464,631,000元(二零 一六年:人民幣2,049,406,000元)應 付預扣税確認遞延所得税負債人民幣 192,096,000元(二零一六年:人民幣 161,044,000元)。本集團目前並不打算 在可見將來從中國境內附屬公司向外 分派有關留存收益。



# 24 DEFERRED REVENUE AND ADVANCES RECEIVED FROM CUSTOMERS – (CURRENT)

#### 24遞延收入及預收客戶款-流動

			December 三十一日
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Deferred revenue	遞延收入		
<ul> <li>Sales of water cards</li> </ul>	- 銷售水卡	14,596	8,459
– Government grant (Note 25)	一政府補助(附註25)	2,248	2,248
Advances received from customers	預收客戶款	10,654	4,003
		27,498	14,710

As at 31 December 2017 and 2016, the Group's deferred revenue and advances received from customers were all denominated in RMB.

於二零一七年及二零一六年十二月 三十一日,本集團的遞延收入及預收 客戶款全部以人民幣計值。

# 25 DEFERRED REVENUE – (NON-CURRENT)

#### 25 遞延收入一非流動

			As at 31 December 於十二月三十一日	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元	
Government grant Less: current portion (Note 24)	政府補助 減:流動部分(附註24)	24,58 I (2,248)	26,489 (2,248)	
Non-current portion	非流動部分	22,333	24,241	

#### 26 TRADE PAYABLES

#### 26 應付貿易款

		As at 31 December 於十二月三十一日	
		2017	2016
		二零一七年	二零一六年
		RMB'000 RMB'000	
		人民幣千元	人民幣千元
Trade payables	應付貿易款	92,841	78,055

As at 31 December 2017 and 2016, the aging analysis of trade payables based on invoice dates is as follows:

於二零一七年及二零一六年十二月 三十一日,基於發票日期的應付貿易 款的賬齡分析如下:

		As at 31 於十二月	December 三十一日
		2017 二零一七年	2016 二零一六年
		RMB'000 人民幣千元	RMB'000 人民幣千元
Within 3 months Over 3 months but within 6 months	3個月內 超過3個月但不超過6個月	69,402 4,247	51,903 15,717
Over 6 months but within 1 year Over 1 year but within 2 years Over 2 years	超過6個月但不超過1年 超過1年但不超過2年 超過2年	6,046 9,011 4,135	4,354 5,215 866
		92,841	78,055

As at 31 December 2017 and 2016, the Group's trade payables were all denominated in RMB and were not interest bearing.

Trade payables are unsecured and are usually paid within 90 days of recognition.

The carrying amounts of trade payables are considered to be the same as their fair values.

於二零一七年及二零一六年十二月 三十一日,本集團的應付貿易款均以 人民幣計值且並不計息。

應付貿易款為無抵押且一般於確認後 90日內支付。

應付貿易款的賬面值被視為與其公允 價值相同。



#### 27 ACCRUALS AND OTHER PAYABLES

# 27 預提費用及其他應付款

		As at 31 December 於十二月三十一日	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Salary payables Welfare payables Payables for value added tax and other taxes Accrued operating expenses Payables for purchase of equipment Audit fee payable Professional service fee payable Amounts payable for acquisition of 35% equity shares in Tiandi Green (a)	應付薪金 應付福利 應繳增值税及其他税項 預提經營費用 購置設備應付款項 應付審計費 應付審計費 應付收購天地綠色 35%權益股份之 款項(a)	10,025 9,706 23,109 13,408 5,067 6,060 4,930 239,044	7,987 9,072 8,250 6,286 4,759 5,000 4,066
Deposits from customers Others	客戶存款 其他	1,419 9,998 322,766	1,402 6,748 53,570

(a) The balance as at 31 December 2017 represents amounts payable for the acquisition of remaining 35% equity interests in Tiandi Green.

(a) 於二零一七年十二月三十一日的
 結餘指應付收購天地綠色餘下
 35%的股權之款項。

The carrying amounts of the accruals and other payables are denominated in the following currencies:

預提費用及其他應付款的賬面值以下 列貨幣計值:

		As at 31 December 於十二月三十一日	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
– RMB – USD – HKD – Singapore Dollar (" <b>SGD</b> ")	-人民幣 -美元 -港元 -坡元	316,337 1,250 5,179 —	46,013 1,376 6,097 84
		322,766	53,570

The carrying amounts of other payables approximate their fair values.

其他應付款的賬面值與其公允價值相 若。



#### 28 BANK BORROWINGS

#### 28 銀行借款

		As at 31 December 於十二月三十一日	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Non-current Long-term borrowing from a bank – Guaranteed and secured (a)	<b>非流動</b> 長期銀行借款-有保證及抵押(a)	_	190,000
Current	流動		
Current portion of long-term borrowings from a bank – Secured	長期銀行借款的即期部分 一有抵押 長期銀行借款的即期部分	_	0,000
Current portion of long-term borrowing from a bank - Guaranteed and secured (a)	一有保證及抵押(a)	190,000	10,000
Current portion of long-term borrowing from a bank – Guaranteed (b)	長期銀行借款的即期部分 一有保證(b) 短期銀行供款一方保證及抵押(c)	105,000	100,000
Short-term borrowing from a bank – Guaranteed and secured (c)	短期銀行借款-有保證及抵押(c)	66,000	66,000
Short-term borrowings from banks - Guaranteed (d)	短期銀行借款-有保證 (d)	70,000	70,000
		431,000	456,000
Total borrowings	借款總額	431,000	646,000

All borrowings were denominated in RMB as at 31 December 2017 and 2016.

於二零一七年及二零一六年十二月 三十一日,所有借款均以人民幣計值。



# 28 BANK BORROWINGS (CONTINUED)

The balances include the following borrowings from banks:

(a) The borrowing with principal amount of RMB200,000,000 was secured by the Group's factory plant with net book value of RMB68,079,000 (Note 8) and land use rights with net book value of RMB28,873,000 (Note 7). The interest rate was based on the directive interest rate announced by the People's Bank of China Lhasa Central Sub-branch, which was 2.75% per annum as at 31 December 2017. The tenure of the borrowing is from 2 November 2016 to 23 September 2018 and repayment terms are based on the following schedule: repayments of RMB10,000,000 and RMB190,000,000 on 2 November 2017 and 23 September 2018 respectively. According to the loan agreement, unpaid principal of RMB190,000,000 is required to be repaid in September 2018. Accordingly, borrowing amounting to RMB190,000,000 was recorded as current liability as at 31 December 2016.

#### 28 銀行借款(續)

結餘包括下列銀行借款:

(a) 本金金額為人民幣200,000,000 元的借款以本集團賬面淨值為 人民幣68.079.000元的工廠廠 房(附註8)及賬面淨值為人民幣 28,873,000元的土地使用權(附 註7)作抵押。利率基於中國人 民銀行拉薩中心支行公佈的指 示利率,於二零一七年十二月 三十一日為每年2.75%。借款期 為二零一六年十一月二日至二零 一八年九月二十三日,並按以下 計劃償還:分別於二零一七年 十一月二日及二零一八年九月 二十三日償還人民幣10,000,000 元及人民幣190,000,000元。根 據貸款協議,須於二零一八年九 月償還的未支付本金金額為人民 幣 190,000,000 元。因此,於二 零一十年十二月三十一日的借款 人民幣 190.000.000 元列為流動 負債,而於二零一六年十二月 三十一日則列為非流動負債。

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

#### 28 BANK BORROWINGS (CONTINUED)

The borrowing with principal amount of RMB120,000,000 was (b) guaranteed by two subsidiaries of the Group. The interest rate was based on the directive interest rate announced by the People's Bank of China Lhasa Central Sub-branch, which was 2.75% per annum as at 31 December 2017. The tenure of the borrowing is from 19 January 2016 to 18 January 2018 and repayment terms are based on the following schedule: repayments of RMB5,000,000, RMB5,000,000, RMB5,000,000 and RMB105,000,000 on 18 June 2016, 18 December 2016, 18 June 2017 and 18 January 2018 respectively. The first three payments had been made by the Group based on the contractual terms. Due to certain terms of the borrowing agreement, the bank has the potential right to request for repayment of the loan before the contractual maturity dates. Accordingly, the outstanding borrowing amounting to RMB105,000,000 was recorded as current liability as at 31 December 2017.

(c) The borrowing with principal amount of RMB66,000,000 was guaranteed by the Company and secured by the Group's factory plant with net book value of RMB33,212,000 (Note 8) and land use rights with net book value of RMB1,019,000 (Note 7). The loan was repaid and reborrowed in 2017. The loan is of fixed interest rate at 2.35% per annum. The tenure of the borrowing is from 16 June 2017 to 11 June 2018.

### 28 銀行借款(續)

- 本金金額為人民幣120,000,000 (b) 元的借款由本集團的兩家子公司 提供擔保。利率乃基於中國人 民銀行拉薩中心支行公佈的指 示利率,於二零一七年十二月 三十一日為每年2.75%。借款期 為二零一六年一月十九日至二零 一八年一月十八日, 並按以下計 劃償還:分別於二零一六年六月 十八日、二零一六年十二月十八 日、二零一七年六月十八日及二 零一八年一月十八日償還人民幣 5,000,000元、人民幣5,000,000 元、人民幣5,000,000元及人民 幣105,000,000元。本集團已根 據合同條款償還前三筆款項。由 於借款協議的某些條款,該銀行 擁有合同到期日之前要求償還借 款的潛在權利。因此,於二零 一七年十二月三十一日,尚未償 還借款人民幣105,000,000元列 為流動負債。
- (c) 本金金額為人民幣66,000,000 元的借款由本公司作保證,並 以本集團賬面淨值為人民幣 33,212,000元的工廠廠房(附註 8)及賬面淨值為人民幣1,019,000 元的土地使用權(附註7)作抵 押。該貸款已於二零一七年償還 及再借款。該貸款的固定年利率 為2.35%。借款期為二零一七年 六月十六日至二零一八年六月 十一日。



(d) The borrowing with principal amount of RMB70,000,000 was guaranteed by the Company and a subsidiary of the Group. The loan was repaid and reborrowed in 2017. The loan is at fixed interest rate of 4.35% per annum. The tenure of the borrowing is from 31 October 2017 to 30 April 2018.

Details of the Group's exposure to risks arising from current and non-current borrowings are set out in Note 3.1.

As at 31 December 2017, the Group's borrowings were repayable as follows:

28 銀行借款(續)

(d) 本金金額為人民幣70,000,000元 的借款由本公司及本集團的一家 子公司作保證。該貸款已於二零 一七年償還及再借款。該貸款的 固定年利率為4.35%。借款期為 二零一七年十月三十一日至二零 一八年四月三十日。

有關本集團所面臨自流動及非流動借 款所產生的風險詳情載於附註3.1。

於二零一七年十二月三十一日,本集 團借款的還款期如下:

			I December 月三十一日
		201 二零一七年 RMB'00 人民幣千 <i>5</i>	■ 二零一六年 0 RMB'000
Within I year Between I and 2 years	年內   至2年	431,00	0 456,000 - 190,000
		431,00	<b>0</b> 646,000

#### 29 CONVERTIBLE BOND – LIABILITY COMPONENT

#### 29 可換股債券一負債部分

			As at 31 December 於十二月三十一日		
		2017	2016		
		二零一七年	二零一六年		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
Convertible bond - liability component	可換股債券-負債部分	432,340	458,066		

The Group issued 6.0% convertible bonds at a par value of HKD525,000,000 on 24 June 2016. The Bonds mature three years from the issue date at their nominal value of HKD525,000,000 or can be converted into ordinary shares of the Company at the bondholders option at a price of HKD3.50 per share. The values of the liability component and the equity conversion component were determined at issuance date of the Bonds. The Bonds are secured by the entire issued shares of Wealth Keeper Limited, a wholly owned subsidiary of the Company and can be early redeemed upon certain events at the option of the bondholder or the issuer. The early redemption options were closely related to the host contract of the Bonds and as such they were not separated from the host debt.

於二零一六年六月二十四日,本集團 發行年息率為6.0%的可換股債券,面 值為525,000,000港元。債券將自發行 日期起計三年後按其面值525,000,000 港元到期或可由債券持有人選擇按每 股3.50港元的價格轉換為本公司普通 於債部分及權益轉換部分的價值 於債券發行日期釐定。債券以本公司 全部已發行股份作抵押,及當某些 件出現時,可由債券持有人或發行人 選擇提前贖回。提前贖回權與債券的 主合同密切地關連,因此,該提前贖 回權沒有從主負債中被分離為衍生產 品。



# 29 CONVERTIBLE BOND – LIABILITY COMPONENT (CONTINUED)

29 可換股債券一負債部分(續)

The movement of convertible bond-liability component is as follows:

可換股債券-負債部分的變動如下:

		RMB'000 人民幣千元
Face value of convertible bond issued on 24 June 2016	於二零一六年六月二十四日	
	發行之可換股債券面值	469,613
Transaction costs	交易成本	(2,728)
Equity component (Note 22)	權益部分(附註22)	(18,385)
Fair value change between the commitment date	承擔日期及發行日期之間的公允價值變動	
and issuance date		7,839
Liability component on initial recognition at 24 June 2016	於二零一六年六月二十四日	
· · · · · · · · · · · · · · · · · · ·	初步確認時的負債部分	456,339
Interest expense (Note 33)	利息費用(附註33)	6,  4
Interest paid	已付利息	(14,387)
Liability component at 31 December 2016	於二零一六年十二月三十一日的負債部分	458,066
Interest expense (Note 33)	利息費用(附註33)	31,748
Interest paid	已付利息	(26,835)
Currency translation differences	外幣折算差額	(30,639)
Liability component at 31 December 2017	於二零一七年十二月三十一日的負債部分	432,340

The fair value of the liability component of the convertible bond at 31 December 2017 amounted to RMB430,859,000, which is calculated using cash flows discounted at the rate of 7.34% and are within level 2 of the fair value hierarchy.

於二零一七年十二月三十一日,可換 股債券負債部分的公允價值為人民幣 430,859,000元,按7.34%折現的現金 流量計算並屬於公允價值層級的第2層 之內。

Details of the Group's exposure to risks arising from convertible bond are set out in Note 3.1.

有關本集團所面臨自可換股債券所產 生的風險詳情載於附註3.1。

#### 30 OTHER GAINS, NET

#### 30 其他利得,淨額

		Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Government grants – Tax refund (a)	政府補助 一退税(a)	23,235	42,822
– Amortization of deferred income Gain on disposal of AFS (Note 18 & 37)	<ul> <li>一遞延收入攤銷</li> <li>可供出售金融資產的處置利得</li> <li>(附註 18 &amp; 37)</li> </ul>	1,908 19,604	2,122
Others	其他	1,750	1,138
		46,497	55,619

- (a) According to "藏政辦 [1997] No. 24", "藏財企字 [2010] No. 93", "拉開財駐字 [2010] No. 29", "拉開財駐字 [2012] No.101", "拉 經開財企專[2015] No.01", "拉開財企專[2016] No. 91" and "西 藏拉薩經濟技術開發區關於支持入區企業發展的若干意見(暫 行) No.8", the Group is eligible to receive subsidy income from the local government in relation to the domestic subsidiaries' fiscal contribution to the local economic development as a major tax payer and employer in Tibet. The Group recognised such income of approximately RMB23,235,000 for the year ended 31 December 2017 (2016: RMB42,822,000).
- (a) 根據「藏政辦「1997]第24號」、 「藏財企字[2010]第93號」、「拉 開財駐字[2010]第29號」、「拉 開財駐字[2012]第101號」、「拉 經開財企專[2015]第01號」、 「拉開財企專[2016]第91號」及 「西藏拉薩經濟技術開發區關於 支持入區企業發展的若干意見 (暫行)第8號」,本集團作為西 藏主要納税戶及僱主,有資格獲 得有關境內附屬公司向地方經 濟發展作出財務貢獻的地方政 府補助收入。本集團於截至二 零一七年十二月三十一日止年 度確認的此類收入約為人民幣 23,235,000元(二零一六年:人民 幣42,822,000元)。



#### 31 EXPENSES BY NATURE

Expenses included in cost of sales, selling and distribution expenses and administrative expenses are analysed as follows:

## 31 按性質劃分的費用

計入銷售成本、銷售及分銷費用及行 政費用的費用分析如下:

		Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Raw materials and consumables used (Increase)/Decrease in the balances of inventories of finished goods and	所用原材料及耗材 產成品及在製品存貨結餘 (增加)/減少	271,650	243,199
work in progress Transportation costs	運輸成本	(32) 75,091	7,316 51,957
Depreciation of PP&E (Note 8) Employee benefit expenses (Note 32) Advertising and marketing expenditure	物業、廠房及設備折舊(附註8) 僱員福利費用(附註32) 廣告及市場推廣費用	55,077 74,841 19,760	54,433 73,032 19,669
City construction tax and education surcharge Electricity and other utility expenses	城市建設費及教育附加費 電力及其他能源費用	16,632 17,651	I 3,676 I 2,842
Rental expenses Legal and other consulting services fee	租金費用 法律和其他諮詢服務費用	3,433 8,192	5,159 6,104
Repair and maintenance Amortisation of land use rights (Note 7) Amortisation of intangible assets (Note 9)	修理及保養 土地使用權攤銷(附註7) 無形資產攤銷(附註9)	2,807 724 22,086	2,538 724 22,086
Auditor's remuneration – Audit services	核數師酬金 一審計服務	6,586	6,000
<ul> <li>Non-audit services</li> <li>Exploration rights expenses</li> <li>Office and consumption expenses</li> </ul>	一非審計服務 探礦權費用 辦公及消耗費用	800 500 4,982	
Provision for impairment of trade receivables (Note 13)	應收貿易款減值撥備(附註I3)	_	1,995
Others	其他	4,921 585,701	4,696 530,537

#### 32 EMPLOYEE BENEFIT EXPENSES

#### 32 僱員福利費用

			Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元	
Wages and salaries Provision for medical and other	工資及薪金 醫療及其他僱員福利撥備	62,531	61,123	
employee benefits Contributions to defined contribution	界定供款退休金計劃供款(a)	3,873	4,009	
pension scheme (a)		4,940	4,577	
Contributions to the housing scheme (b)	住房計劃供款(b)	3,497	3,323	
		74,841	73,032	

#### (a) Pension scheme

The Group pays contributions to publicly administered pension insurance plans on a mandatory, contractual basis. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (b) Housing scheme

In accordance with the PRC housing reform regulations, the Group is required to make contributions to the Chinese state-sponsored housing fund at 10% of the salaries of the PRC employees. At the same time, the employees are also required to make a contribution at 10% of their salaries out of their payroll. The employees are entitled to claim the entire sum of the fund under certain specified withdrawal circumstances.

#### (a) 退休金計劃

本集團按強制、合約基準向公營 管理退休金保險計劃作出供款。 倘該基金並無足夠資產支付所有 僱員於本期間及過往期間有關僱 員服務所得的福利,本集團亦無 進一步供款的法定或推定責任。 供款於到期時確認為僱員福利開 支。預付供款在可取得退回現金 或日後付款減少的情況下確認為 資產。

(b) 住房計劃

根據中國住房制度改革法規,本 集團必須按中國僱員薪金的10% 向中國政府組織的住房公積金作 出供款。同時,僱員亦須從其薪 金中提取10%作為供款。在若干 特定情形下,僱員有權提取全額 的住房公積金供款。

## S E

## 32 EMPLOYEE BENEFIT EXPENSES (CONTINUED)

## (c) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year include three (2016: two) directors whose emoluments are reflected in the analysis presented in Note 43. The emoluments paid and payable to the remaining two (2016: three) individuals during the year are as follows:

#### 32 僱員福利費用(續)

## (c) 五名最高薪酬人士 本年度本集團五名最高薪酬人士 包括三名(二零一六年:兩名)董 事,彼等的酬金已於附註43所 呈列的分析反映。本年度已付及 應付予其餘兩名(二零一六年: 三名)個別人士的酬金如下:

		Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Basic salaries and allowances Contribution to pension scheme Bonuses	基本薪金及津貼 退休金計劃供款 花紅	2,294 16 86	3,475 31 167
		2,396	3,673

The emoluments fell within the following bands:

酬金介乎以下範圍:

		Number of individuals 人數	
		2017 二零一七年	2016 二零一六年
Emolument bands	酬金範圍		
HKD1,000,001 to HKD1,500,000	1,000,001港元至1,500,000港元		
(approximately RMB867,001 to	(約人民幣867,001元至		
RMB1,300,000)	人民幣 1,300,000 元	2	2
HKD1,500,001 to HKD2,000,000	,500,00 港元至2,000,000港元		
(approximately RMB1,300,001 to	(約人民幣1,300,001元至		
RMB1,734,000)	人民幣1,734,000元)	—	1



#### 33 FINANCE COSTS, NET

#### 33 財務費用,淨額

		Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Foreign exchange gain/(loss), net Interest costs on bank borrowings Interest costs on convertible bond (Note 29)	匯兑收益/(損失),淨額 銀行借款利息費用 可換股債券利息費用(附註29)	3,998 (12,861) (31,748)	(7,477) (10,997) (16,114)
Loss on fair value change of convertible bond upon issuance (Note 29) Other finance costs	發行後可換股債券公允價值 變動虧損(附註29) 其他財務費用	 (202)	(7,839) (196)
Amount capitalised (a)	資本化金額(a)	(40,813) 2,611	(42,623) 2,347
Finance costs	財務費用	(38,202)	(40,276)
Finance income - interest income	財務收入-利息收入	27,957	21,038
Finance costs, net	財務費用 <sup>,</sup> 淨額	(10,245)	(19,238)

- (a) Interest of RMB2,611,000 has been capitalised in assets under construction for the year ended 31 December 2017 (2016: RMB2,347,000). Interest was capitalised at the weighted average rate of its general borrowings of 2.44 % per annum (2016: 2.35% per annum).
- (a) 截至二零一七年十二月三十一日 止年度,利息人民幣2,611,000 元(二零一六年:人民幣 2,347,000元)已資本化至在建工 程資產。利息按一般借款加權平 均年利率2.44%(二零一六年:年 利率2.35%)資本化。



#### 34 INCOME TAX EXPENSE

The amount of income tax expense charged to the consolidated statement of profit or loss represents:

34 所得税費用

以下為在綜合損益表計入的所得税費 用金額:

		Year ended 3 截至十二月三	31 December 十一日止年度
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Current income tax Deferred income tax (credit) (Note 23)	當期所得税 遞延所得税貸記(附註23)	43,010 (2,157)	43,962 (2,268)
Income tax expense	所得税費用	40,853	41,694

The taxation on the Group's profit before income tax differs from the theoretical amount that would arise using the statutory tax rate as follows:

本集團的除所得税前利潤計繳的税項 有別於採用法定税率計算得出的理論 數額,詳請如下:

		Year ended 3 截至十二月三	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Profit before income tax	除所得税前利潤	408,527	400,849
Tax calculated at statutory tax rate of 15% Preferential tax rates on income of certain	按法定税率 I 5% 計算的税項 若干集團實體的收入所享受	61,279	60,127
group entities (a) Income not subject to tax	的優惠税率(a) 毋須課税收入	(28,329) (2,523)	(28,149) (2,422)
Tax on deemed revenue	視作收入的税金		337
Tax losses of certain group entities for which no deferred income tax assets were recognised Expenses not deductible for tax purposes	3 亚無確認遞延別侍祝員產的 若干集團實體的税項虧損 不可扣税費用	2,347 8,079	2,188 9,613
Income tax expense	所得税費用	40,853	41,694

The weighted average tax rate was 10.0% for the year ended 31 December 2017 (2016: 10.4%).

截至二零一七年十二月三十一日止年 度,加權平均税率為10.0%(二零一六 年:10.4%)。 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 綜合財務報表附註

#### 34 INCOME TAX EXPENSE (CONTINUED)

(a) The Company was incorporated in the Cayman Islands. Under current laws of the Cayman Islands, there is no income, estate, corporation, capital gains or other taxes payable by the Company. The group entities established under the International Business Companies Acts of the British Virgin Islands are exempted from British Virgin Islands income taxes.

The group entities incorporated in the PRC are subject to PRC enterprise income tax. Major operational entities of the Group are located in Tibet of the PRC and were entitled to preferential income tax rate. Based on the tax ruling announced by the PRC central tax authorities, the corporate income tax rate of Lhasa is 9% for the years 2015 to 2017 and from 2018 onwards, the corporate income tax rate will resume to 15% if no further announcement of preferential tax treatment is made. The remaining entities incorporated in the PRC were taxed based on the income tax rate of 25% for the year ended 31 December 2017 (2016: 25%) as determined in accordance with the relevant PRC income tax rules and regulations. The relevant deferred tax balances had been measured based on the expected tax rates applicable in the future. Hong Kong profits tax has been provided for at the rate of 16.5% (2016: 16.5%).

#### 34 所得税費用(續)

(a) 本公司於開曼群島註冊成立。根 據開曼群島現行法律,本公司概 無任何應繳所得税、遺產税、公 司税、資本增益税或其他税項。 根據英屬處女群島的國際商務公 司法成立的集團實體獲豁免繳付 英屬處女群島的所得税。

> 在中國註冊成立的集團實體須繳 納中國企業所得税。本集團位於 中國西藏的主要營運實體享受所 得税優惠税率;根據中國中央税 務機關公佈的税務規例,拉薩的 企業所得税税率於二零一五年至 二零一七年為9%,自二零一八 年起,如無進一步公佈優惠税務 待遇,則企業所得税税率將恢復 至15%。其餘於中國註冊成立的 實體於截至二零一七年十二月 三十一日止年度根據相關的中國 所得税規則及規例按25%的所得 税率(二零一六年:25%)繳税。 相關遞延税項結餘已根據預期於 日後適用的税率予以計量。香港 利得税已按16.5%(二零一六年: 16.5%)的税率計提。

## S ŧ

#### 35 EARNINGS PER SHARE

(a) Basic earnings per share

As at 31 December 2017 and 2016, basic earnings per share is calculated by dividing:

- the profit attributable to owners of the company
- by the weighted average number of ordinary shares outstanding during the financial year, excluding the shares held for share award scheme (Note 21).

- 35 每股盈利
  - (a) 每股基本盈利 於二零一七年及二零一六年十二 月三十一日的每股基本盈利乃經 以下各項計算:
    - 本公司擁有人應佔利潤除以
    - 按期內已發行普通股的加 權平均數,不包括股份獎 勵計劃持有的股份(附註 21)。

			31 December 十一日止年度
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Profit attributable to owners of the Company (RMB'000) Weighted average number of ordinary	本公司擁有人應佔利潤 (人民幣千元) 已發行普通股的加權平均數	315,174	307,724
shares in issue (thousands) Earnings per share (basic and diluted) (RMB cents per share)	(以千計) 每股盈利(基本及攤薄) (每股人民幣分)	2,557,839	2,568,893



#### 35 EARNINGS PER SHARE (CONTINUED)

#### (b) Diluted earnings per share

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has two categories of potential ordinary shares: the convertible bond issued on 24 June 2016 and share options granted under a share option scheme on 16 December 2015. During the year 2017, when the convertible bond is assumed to have converted into ordinary shares since I January 2017, the calculated diluted earnings per share is more than the basic earnings per share. As such, the convertible bond is determined to be anti-dilutive and not to be included in the calculation of the diluted earnings per share. For the share options, no shares would be issuable at the end of the contingency period based on management's estimation given none of the vesting conditions is expected to be met at the end of the vesting period (Note 41). Accordingly, the potential ordinary shares under the share options are not included in the calculation of diluted earnings per share (2016: no dilutive potential ordinary shares). In this connection, the diluted earnings per share is the same as the basic earnings per share for the Company for the year 2016 and 2017.

#### 35 每股盈利(續)

(b) 每股攤薄盈利

每股攤薄盈利乃經調整已發行 普通股加權平均數以假設轉換 所有具潛在攤薄效應的普通股 而計算。本公司擁有兩類潛在普 通股:於二零一六年六月二十四 日發行的可換股債券以及於二零 一五年十二月十六日根據購股權 計劃授出的購股權。於二零一七 年,假設可換股債券自二零一七 年一月一日起轉換為普通股,計 算每股攤薄盈利會高於每股基本 盈利。因此,可換股債券被釐定 具反攤薄作用,計算每股攤薄盈 利時並未計入。對於購股權,在 或有期期末不會發行股票,因為 根據管理層的估計,歸屬期末沒 有預期已滿足的歸屬條件(附註 41)。因此,購股權潛在普通股 不計入每股攤薄盈利(二零一六 年:無潛在攤薄普通股)。就此 而言,於二零一六年及二零一七 年,本公司的每股攤薄盈利與每 股基本盈利相同。



## 36 DIVIDENDS

No dividend has been declared by the Company in respect of 2017 (2016: Nil). Dividend of HKD0.04 per share (amounting to HKD102,756,000, equivalent to RMB87,825,000 based on the exchange rate on the payment date of such dividend) was declared and paid in 2016 in respect of the year ended 31 December 2015.

## 36 股息

本公司宣告不派發二零一七年股息 (二零一六年:無)。二零一六年 宣派及派付截至二零一五年十二月 三十一日止年度股息為每股港元4仙 (達102,756,000港元,等同於該股息 以基於付款日的匯率折算的人民幣 87,825,000元)。

## 37 經營活動產生的現金

		Year ended 31 December 截至十二月三十一日止年度	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
	除底但税益利潤		
Profit before income tax	除所得税前利潤 調整:	408,527	400,849
Adjustments for: Amortisation of land use rights (Note 7)	詞堂· 土地使用權攤銷(附註7)	724	724
Amortisation of intangible assets (Note 9)	無形資產攤銷(附註9)	22,086	22.086
Depreciation of PP&E (Note 8)	物業、廠房及設備折舊(附註8)	55,077	54,433
Deferred income credited to statement of	貸記損益表的遞延收入(附註30)		01,100
profit or loss (Note 30)		(1,908)	(2,122
Finance cost, net (Note 33)	財務費用・淨額(附註33)	10,245	19,238
Share of profit of associates (Note 12)	應佔聯營公司利潤(附註12)	(26,089)	(26,913
Gain on disposal of AFS (Note 18 & 30)	可供出售金融資產的處置利得		
	(附註18&30)	(19,604)	(9,537
Operating profit before working capital changes	營運資金變動前的經營溢利	449,058	458,758
(Increase)/Decrease in inventories	存貨(増加)/減少	(8,097)	5,012
(Increase)/Decrease in trade receivables	應收貿易款(增加)/減少	(41,213)	,340
Decrease/(Increase) in prepayments,	預付款項及其他應收款減少/(增加)		
other receivables		61,035	(195,916
Increase in trade payable	應付貿易款增加	14,786	5,228
Increase in accruals and other payables	預提費用及其他應付款增加	30,404	6,495
Increase/(Decrease) in deferred revenue and	遞延收入及預收客戶款增加/(減少)		
advance received from customers		12,788	(30,713
Cash generated from operations	經營活動產生的現金	518,761	260,204

## 37 CASH GENERATED FROM OPERATIONS

## 37 CASH GENERATED FROM OPERATIONS (CONTINUED)

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.

## 37 經營活動產生的現金(續)

本節載列債務淨額的分析及各呈列期 間債務淨額的變動。

Net debt 債務淨額		2017 二零一七年 RMB'000 人民幣千元
		大氏市「九
Cash and cash equivalents	現金及現金等價物	830,773
Borrowings – repayable within one year (Note 28)	借款-須於一年內償還(附註28)	(431,000)
Convertible bond - liability component (Note 29)	可換股債券-負債部分(附註29)	(432,340)
Net debt	債務淨額	(32,567)
Cash and liquid investments	現金及流動性投資	830,773
Gross debt – fixed interest rates (Note3.1 (a)(ii))	債務總額-固定利率(附註3.1 (a)(ii))	(568,340)
Gross debt – variable interest rates	債務總額-浮動利率	(295,000)
Net debt	債務淨額	(32,567)

		Liabilities from financing activities 融資活動產生的負債					
		Other assets Cash and cash equivalents 其他資產現金 及現金等價物 RMB'000 人民幣千元	Borrowings due within I year 於I 年內到期 的借款 RMB'000 人民幣千元	Borrowings due after I year 於 I 年後到期 的借款 RMB'000 人民幣千元	Convertible bond 可換股債券 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元	
Net debt as at 31 December 2016	於二零一六年十二月三十一日				·		
	的債務淨額	1,042,398	(456,000)	(190,000)	(458,066)	(61,668)	
Cash flows	現金流量	(192,806)	227,861	_	26,835	61,890	
Foreign exchange adjustments	匯兑調整	( 8,8 9)	_	_	30,639	11,820	
Other non-cash movements	其他非現金流動	—	(202,861)	190,000	(31,748)	(44,609)	
Net debt as at 31 December 2017	於二零一七年十二月三十一日 的債務淨額	830,773	(431,000)		(432,340)	(32,567)	



#### 38 COMMITMENTS AND CONTINGENT LIABILITIES

#### (a) Capital commitments

As at 31 December 2017 and 31 December 2016, capital expenditures contracted for but not yet incurred were as follows:

#### 38 承諾和或然負債

## (a) 資本性承諾

於二零一七年及二零一六年十二 月三十一日,已定約但尚未產生 之資本開支如下:

		As at 31 December 於十二月三十一日		
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元	
Property, plant and equipment Equity investment	物業、廠房及設備 權益投資	116,904 13,000 129,904	3,3 6 53,600  66,9 6	

### (b) Operating lease commitments

The Group leases offices and plant under non-cancellable operating lease agreements. The future aggregate minimum lease payments under non-cancellable operating leases were as follows:

#### (b) 經營租賃承諾

本集團根據不可取消的經營租約 租用辦公室及廠房。以下是不可 取消經營租賃項下的未來最低租 金總額:

		As at 31 [ 於十二月	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Within I year More than I year but within 5 years	年以內  至5年	 1,079 528 1,607	2,543 173 2,716

#### 38 COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)

#### (c) Contingent liabilities

The Group had no contingent liabilities as at 31 December 2017. As at 31 December 2016, the Group had contingent liabilities of RMB260,000,000 which representing financial guarantee provided to an associate. There is no material liquidity risk arising from the financial guarantee provided by the Group.

#### 39 TRANSACTIONS WITH NON-CONTROLLING INTERESTS

On 21 December 2017, the Group acquired an additional 35% of the equity interests of Tiandi Green for a total consideration of RMB536,297,800. Immediately prior to the purchase, the carrying amount of the existing 35% non-controlling interests in Tiandi Green was RMB423,133,000. The effect on the equity attributable to the owners of Tiandi Green during the year is as follows:

#### 38 承諾和或然負債(續)

## (c) 或然負債

於二零一七年十二月三十一日, 本集團沒有或然負債。於二零 一六年十二月三十一日,本集團 擁有或然負債人民幣260,000,000 元,即提供予一間聯營公司的財 務擔保。本集團所提供的財務擔 保沒有產生重大流動資金風險。

#### 39 與非控股權益之交易

於二零一七年十二月三十一日,本集 團收購天地綠色的額外35%股權,總 代價為人民幣536,297,800。緊接購買 前,於天地綠色的現有35%非控股權 益的賬面值為人民幣423,133,000元。 年內天地綠色擁有人應佔權益的影響 如下:

		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Carrying amount of non-controlling	已收購非控股權益賬面值		
interests acquired		423,133	
Consideration paid to non-controlling interests	已付非控股權益的代價	(536,298)	—
Excess of consideration paid recognised in the transactions with non-controlling	於權益內與非控股權益之 交易儲備中確認的超出		
interests reserve within equity	已付代價部分	(113,165)	—

There were no transaction with non-controlling interests in 2016.

於二零一六年並無進行與非控股權益 之交易。



## 40 RELATED-PARTY TRANSACTIONS

Related parties are those parties that have the ability to control the other party or exercise significant influence in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

### (a) Transactions with related parties

#### 40 關聯方交易

關聯方是指能夠控制另一方或對其財 務及經營決策施加重大影響的人士。 共同控制實體亦被視為關聯方。

#### (a) 與關聯方的交易

		Year ended 3 截至十二月三	31 December 十一日止年度
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Revenue from – Leasing of a production line to	來自下列各項的收入 -租賃生產線予一間聯營公司(ii)		
an associate (ii)		2,051	2,051
- Selling of bottle preforms and caps to	一銷售瓶坯和瓶蓋予		
an associate (ii)	一間聯營公司(ii)	100,648	87,056
<ul> <li>Selling of mineral water products to</li> </ul>	一銷售礦泉水產品予		
an associate (iii)	一間聯營公司(iii)	884	2,371
Purchase of	採購		
– Goods from entities under common	一向同一控制的實體採購貨物(i)		
control (i)		_	2
– Goods from an associate (ii)	-向一間聯營公司採購貨物(ii)	331	—
- Equipment from an associate (ii)	-向-間聯營公司採購設備(ii)	—	950
Cash advance to an associate (ii)	給予一間聯營公司的現金墊款(ii)	30,000	33,500
Financial guarantee for an associate	為一間聯營公司提供的財務擔保		
(Note 38 (c))	(附註38 (c))	_	260,000

#### 40 RELATED-PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with related parties (continued)

- Goods were bought from an entity controlled by a major individual shareholder based on normal commercial terms and conditions.
- (ii) These were the transactions between the Group and Highland Natural Water, an associate of the Group. The transactions were based on agreed terms between both parties.
- (iii) These were the transactions between the Group and Moutai 5100, an associate of the Group. The transactions were based on the agreed terms between both parties.

#### (b) Balances with related parties:

The balances with related parties are as follows:

#### 40 關聯方交易(續)

- (a) 與關聯方的交易(續)
  - (i) 貨物是根據正常商業條款及條件從主要個人股東控制的實體採購。
  - (ii) 這些為本集團與高原天然 水(本集團的聯營公司)之 間的交易。該等交易乃基 於訂約雙方協定的條款進 行。
  - (iii) 這些為本集團與茅台5100 (本集團的聯營公司)之間 的交易。該等交易乃基於 訂約雙方協定的條款進行。

(b) 與關聯方的結餘:

與關聯方的結餘如下:

		As at 31 I 於十二月	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Trade receivables (Note 13) – An associate - Highland Natural Water – An associate - Moutai 5100	應收貿易款(附註13) -聯營公司-高原天然水 -聯營公司-茅台5100	6,199 168	49,396 3,171
		6,367	52,567

		As at 31 [ 於十二月		
		2017	2016	
		二零一七年	二零一六年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
Other receivables	其他應收款			
– An associate - Highland Natural Water	n associate - Highland Natural Water 一聯營公司一高原天然水(附註 I6)			
(Note 16)		30,000	54,821	

(b)



#### 40 **RELATED-PARTY TRANSACTIONS** (CONTINUED)

## **40 關聯方交易(**續)

與關聯方的結餘:(續)

(b) Balances with related parties: (continued)

		As at 31 [ 於十二月	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Advances received from customers – An associate - Tibet 5100 Cosmetic Co., Ltd. (" <b>5100 Cosmetic</b> ") (i)	收取客戶墊款 -聯營公司-西藏5100化妝品 有限公司( <b>「5100化妝品</b> 」)(i)	371	_

(i) 5100 Cosmetic is an entity controlled by a major individual shareholder.

The above amounts due from Highland Natural Water and 5100 Cosmetic were unsecured, non-interest bearing and repayable on demand.

### (c) Key management compensation

The compensation paid/payable to key management is shown below:

(i) 5100化妝品為由一名主要 個人股東控制的實體。

上述應收高原天然水及5100化 妝品的款項為無抵押、無息和可 即時被要求償還。

## (c) 主要管理人員報酬

已付/應付主要管理人員的報酬 呈列如下:

		Year ended 3 截至十二月三	
		2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元
Salaries and other short-term employee benefits	薪金及其他短期僱員福利	11,118	9,626

#### 41 SHARE-BASED PAYMENT

On 16 December 2015, the Company granted 25,200,000 of share options to China Distribution. Under the agreement, China Distribution has the right to purchase up to 25,200,000 ordinary shares of the Company at the price of HKD3.00 per share within 10 years from 1 January 2016 if certain performance conditions are met by China Distribution during the vesting period from 1 January 2016 to 31 December 2018.

The vesting of the share options is conditional, subject to the achievement of the prescribed sale and performance targets by China Distribution within three years commencing from I January 2016.

The Group has no legal or constructive obligation to repurchase or settle the options in cash. As at 31 December 2017, none of the share options was exercisable.

The Company determined that the above share option scheme was a sales incentive to its major customer – China Distribution. As at 31 December 2017, management assessed the possibility for China Distribution to meet the vesting conditions within the three - year period from 1 January 2016 and concluded that none of the vesting conditions could be met within the three - year period. Accordingly, no debit of revenue was recorded for the year ended 31 December 2017 (2016: nil) relating to the sales incentive under the above share option scheme.

#### 41 股份基礎給付

於二零一五年十二月十六日,本公司 向中進企業授出25,200,000份購股權。 根據協議,倘自二零一六年一月一日 起至二零一八年十二月三十一日止的 歸屬期間內中進企業達到了若干表現 條件,則自二零一六年一月一日開始 的十年內,中進企業有權以每股3.00 港元的價格購買本公司最多25,200,000 股普通股。

購股權的歸屬受中進企業於自二零 一六年一月一日開始的三年內達到指 定銷售及績效目標等條件的規限。

本集團並無法律或推定義務,以現金 回購或結算該購股權。於二零一七年 十二月三十一日,概無購股權獲行使。

本公司將上述購股權計劃釐定為對其 主要客戶一中進企業的銷售激勵。於 二零一七年十二月三十一日,管理層 評估了中進企業自二零一六年一月一 日起計三年期間滿足歸屬條件的可能 性,並得出結論認為於三年期間內無 法滿足任何歸屬條件。因此,於截至 二零一七年十二月三十一日止年度並 無錄入與上述購股權計劃項下的銷售 激勵有關的收入抵減(二零一六年: 無)。



## 42 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY

42 本公司資產負債表及儲備變動

		As at 31 I 於十二月	December 三十一日	
Balance sheet of the Company 本公司資產負債表	Note 时註	2017 二零一七年 RMB'000 人民幣千元	2016 二零一六年 RMB'000 人民幣千元	
Assets	資產			
<b>Non-current assets</b> Loans to subsidiaries	<b>非流動資產</b> 貸款予附屬公司	1,402,160	1,375,156	
		1,402,160	1,375,156	
<b>Current assets</b> Cash and cash equivalents Prepayment Other receivables	<b>流動資產</b> 現金及現金等價物 預付款項 其他應收款	55,375 395 38,389	95,057 478 348,233	
		94,159	443,768	
Total assets	總資產	1,496,319	1,818,924	
Equity and liabilities	權益及負債			
Equity attributable to owners of the Company Share capital Share premium Shares held for share award scheme Other reserves Retained earnings	<b>本公司擁有人應佔權益</b> 股本 股份溢價 為股份獎勵計劃持有的股份 其他儲備 (a) 留存收益 (a)	21,363 1,206,829 (158,868) 31,948 (42,690)	21,363 1,206,829 — 110,693 (5,268)	
Total equity	權益總額	I,058,582	1,333,617	
<b>Liabilities</b> <b>Non-current liabilities</b> Convertible bond-liability component	<b>負債 非流動負債</b> 可換股債券-負債部份	432,340	458,066	
<b>Current liabilities</b> Other payables	<b>流動負債</b> 其他應付款	5,397	27,241	
		5,397	27,241	
Total liabilities	負債總額	437,737	485,307	
Total equity and liabilities	權益及負債總額	1,496,319	1,818,924	

The balance sheet of the Company was approved by the Board of Directors on 23 March 2018 and was signed on its behalf.

董事會已於二零一八年三月二十三日 批准本公司資產負債表並代其簽字。

## 42 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY 42 本公司資產負債表及儲備變動(續)

(CONTINUED)

(a) Reserve movement of the Company

(a) 本公司儲備變動

		Retained earnings 留存收益 RMB'000 人民幣千元	Other reserves 其他儲備 RMB'000 人民幣千元
At I January 2016	於二零一六年一月一日	96	8,037
Profit for the year	年度利潤	82,461	_
Currency translation differences	外幣折算差額		84,271
Total comprehensive income	全面收益總額	82,557	92,308
Dividends paid	已付股息	(87,825)	_
Convertible bond-equity component	可換股債券-權益部份		18,385
At 31 December 2016	於二零一六年十二月三十一日	(5,268)	110,693
At I January 2017	於二零一七年一月一日	(5,268)	110,693
Loss for the year	年度虧損	(37,422)	_
Currency translation differences	外幣折算差額	_	(78,745)
Total comprehensive income	全面收益總額	(42,690)	31,948
At 31 December 2017	於二零一七年十二月三十一日	(42,690)	31,948

# S E

#### 43 BENEFITS AND INTERESTS OF DIRECTORS

#### 43 董事福利及權益

(A) Directors' and chief executive's emoluments

The remuneration of each director and the chief executive for the year ended 31 December 2017 is set out below:

(A) 董事及主要行政人員酬金 各董事及主要行政人員截至二零 一七年十二月三十一日止年度的 薪酬載列如下:

				Employer's contribution		
			Discretionary	to benefit	Allowance	
Name		Salary	bonuses	scheme	and benefits	Total
				僱主向福利		
姓名		薪金	酌情花紅	計劃供款	津貼及福利	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Mr. Wang Dong (i)	王東先生(i)	759				759
Mr. Wang Dong (i)			_	_	_	
Mr. Fu Lin (ii)	付琳先生(ii)	712	_	_	—	712
Mr. Yue Zhiqiang	岳志強先生	1,127	—	_	—	1,127
Ms. Jiang Xiaohong	姜曉虹女士	433	—	—	—	433
Mr. Liu Chen	劉晨先生	1,040	83	16	_	1,139
Mr. Jesper Bjoern Madsen	麥奕鵬先生	1,430	—	_	221	۱,65۱
Mr. Lee Kong Wai, Conway	李港衛先生	416	—	_	—	416
Mr. Wei Cheng, Kevin	蔚成先生	416	—	_	—	416
Mr. Wong Hak Kun	王克勤先生	1,300	—	16	—	1,316
Ms. Han Linyou (iii)	韓林攸女士(iii)	607	49	9	_	665
		8,240	132	41	221	8,634

- Appointed as the director on 29 May 2017 and the chief executive officer of the Company on 18 August 2017.
- (i) 於二零一七年五月二十九 日獲委任為董事及二零 一七年八月十八日獲委任 為本公司行政總裁。

(ii) Resigned on 18 August 2017.

(iii) Appointed on 29 May 2017.

- (ii) 於二零一七年八月十八日 辭任。
- (iii) 於二零一七年五月二十九日獲委任。

#### 43 BENEFITS AND INTERESTS OF DIRECTORS (CONTINUED)

43 董事福利及權益(續)

(A) Directors' and chief executive's emoluments (CONTINUED) The remuneration of each director and the chief executive for the

year ended 31 December 2016 is set out below:

(A) 董事及主要行政人員酬金(續) 各董事及主要行政人員截至二零 一六年十二月三十一日止年度的 薪酬載列如下:

				Employer's contribution		
			Discretionary	to benefit	Allowance	
Name		Salary	bonuses	scheme	and benefits	Total
				僱主向福利		
姓名		薪金	酌情花紅	計劃供款	津貼及福利	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Mr. Fu Lin	付琳先生	1,108	_	_	_	1,108
Mr. Yue Zhiqiang	岳志強先生	1,108	—	—	_	1,108
Ms. Jiang Xiaohong	姜曉虹女士	426	_	_	_	426
Mr. Liu Chen	劉晨先生	845	67	15	_	927
Mr. Jesper Bjoern Madsen	麥奕鵬先生	I,406	_	—	81	I,487
Mr. Lee Kong Wai, Conway	李港衛先生	409	—	—	—	409
Mr. Wei Cheng, Kevin	蔚成先生	409	—	—	—	409
Mr. Wong Hak Kun	王克勤先生	1,278		15		1,293
		6,989	67	30	81	7,167

There was no remuneration, inducement fee, or compensation for loss of office to Directors during the year ended 31 December 2017 and 2016.

#### (B) Directors' retirement benefits

During the year ended 31 December 2017, no retirement benefits operated by the Group were paid or made, directly or indirectly, to or receivable by a director in respect of his services as a director or other services in connection with the management of the affairs of the Company or its subsidiaries (2016: nil). 截至二零一七年及二零一六年 十二月三十一日止年度,概無向 董事支付任何袍金、獎勵費或離 職補償金。

### (B) 董事退休福利

截至二零一七年十二月三十一日 止年度,概無直接或間接向董事 派付或作出由本集團運營的退休 福利,亦無就董事職務或有關本 公司或其附屬公司之事務管理的 其他服務向董事應付的退休福利 (二零一六年:無)。

## 43 BENEFITS AND INTERESTS OF DIRECTORS (CONTINUED)

#### (C) Directors' termination benefits

During the year ended 31 December 2017, no payments or benefits in respect of termination of director's services were paid or made, directly or indirectly, to or receivable by a director; nor are any payable (2016: nil).

(D) Consideration provided to third parties for making available directors' services

During the year ended 31 December 2017, no consideration was provided to or receivable by third parties for making available director's services (2016: nil).

(E) Information about loans, quasi-loans and other dealings in favour of directors, controlled bodies corporate by and connected entities with such directors

There are no loans, quasi-loans or other dealings in favour of directors, controlled bodies corporate by and connected entities (2016: nil).

#### (F) Directors' material interests in transactions, arrangements or contracts

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year (2016: nil).

## 43 董事福利及權益(續)

- (C) 董事終止福利 截至二零一七年十二月三十一日 止年度,概無就董事服務終止直 接或間接向董事派付或作出任何 款項或福利,董事亦無應收款項 或福利及任何應付款(二零一六 年:無)。
- (D) 因董事服務向第三方提供的代價

截至二零一七年十二月三十一日 止年度,並無因董事服務向第三 方提供代價,第三方亦無應收代 價(二零一六年:無)。

- (E) 有關以董事、董事之受控制法團 及關連實體為受益人的貸款、準 貸款及其他交易的資料 概無以董事、董事之受控制法團 及關連實體為受益人的貸款、準 貸款或其他交易(二零一六年: 無)。
- (F) 董事於交易、安排或合約的重大 權益

於年末或於年內任何時間,概無 存續本公司作為訂約方且本公司 董事於當中擁有重大權益(不論 直接或間接)的與集團業務有關 的重大交易、安排及合約(二零 一六年:無)。

## ~ FIVE-YEAR FINANCIAL SUMMARY 五年財務概要

	For the year ended 31 December 截至十二月三十一日止年度					
		2017	2016	2015	2014	2013
		二零一七年	二零一六年	二零一五年	二零一四年	二零一三年
Profitability data	盈利數據					
(RMB million)	(人民幣百萬元)					
Revenue	收入	932	868	832	773	787
Gross profit	毛利	551	520	502	484	576
Operating profit	經營利潤	393	393	363	460	529
Profit for the year	年度利潤	368	359	323	385	461
Profitability data (%)	盈利數據(%)					
Gross profit margin	毛利率	59%	60%	60%	63%	73%
Operating profit margin	經營利潤率	42%	45%	44%	60%	67%
Net profit margin	凈利潤率	39%	41%	39%	50%	59%
Return on total shareholders' equity	股東權益總額回報率	12%	10%	10%	13%	17%
Assets and liabilities data	資產與負債數據					
(RMB million)	(人民幣百萬元)					
Non-current assets	非流動資產	2,907	2,880	2,635	2,215	1,661
Current assets	流動資產	1,642	1,938	1,025	1,221	1,596
Current liabilities	流動負債	901	631	403	327	455
Non-current liabilities	非流動負債	473	693	60	158	72
Equity attributable to owners	本公司擁有人					
of the Company	應佔權益	3,174	3,123	2,878	2,678	2,497
Assets and Working Capital data	資產和流動資金數據					
Current assets ratios	流動資產比率	36%	40%	28%	36%	49%
Gearing ratios	資本負債比率	21%	24%	6%	6%	7%

#### Note:

附註:

The summary above does not form part of the audited consolidated financial statements.

上述概要並不構成經審核綜合財務報表的一部分。







西藏水資源有限公司 TIBET WATER RESOURCES LTD.