



**BAOYE**  
Group Company Limited  
寶業集團股份有限公司

(A joint stock limited company incorporated  
in the People's Republic of China)  
(於中華人民共和國註冊成立的股份有限公司)  
Stock Code 股票代號: 2355

Annual Report 年報

**2017**



OUR MISSION  
我們的使命

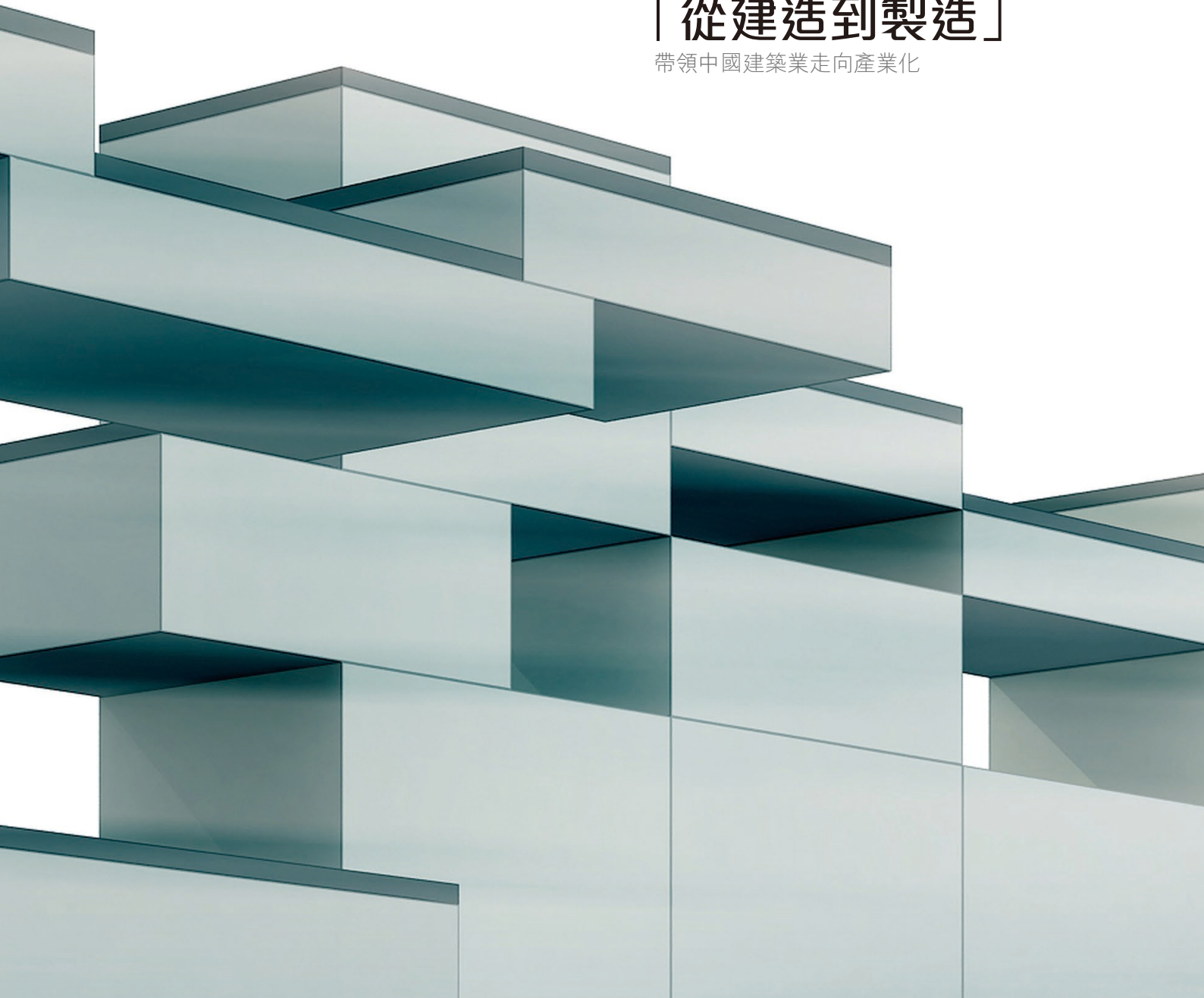
From

Construction  
Manufacturing

leads construction industry towards  
industrialisation in China.

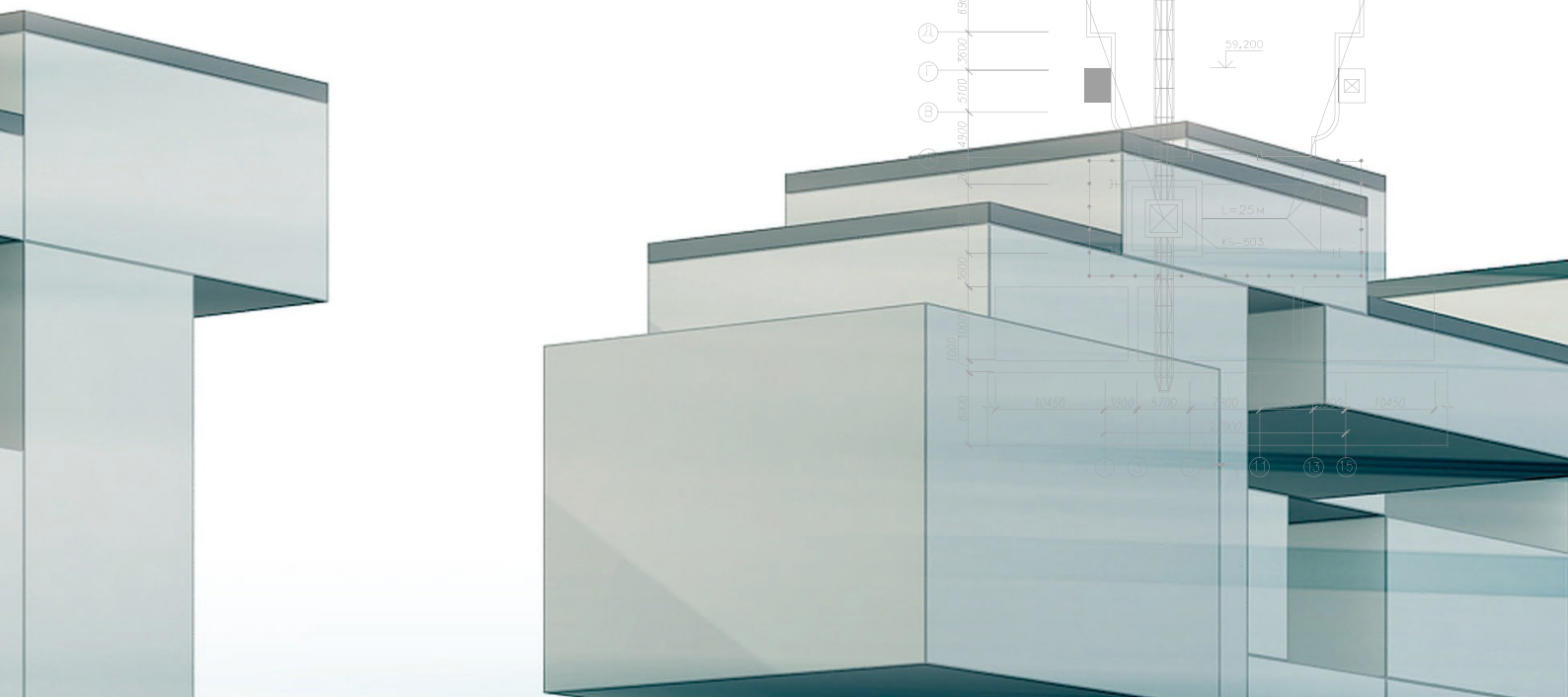
「從建造到製造」

帶領中國建築業走向產業化



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# CORPORATE PROFILE

## BUSINESS STRUCTURE



BAOYE GROUP COMPANY LIMITED



- Government and Public Buildings
- Urban Facilities and Infrastructure
- Commercial Buildings
- Residential Buildings
- Industrial Buildings
- Electrical and Electronic Installation
- Fireproof Facilities Installation
- Curtain Wall Installation
- Gardening and Landscaping

- Shaoxing "Baoye Four Seasons Garden"
- Shaoxing "Xingqiao Fengqing"
- Wuhan "Baoye Guanggu Lidu"
- Wuhan "Baoye Centre"
- Shanghai "Baoye Ido"
- Bozhou "Baoye Xiaoyao Luyuan"
- Bengbu "Baoye Xuefu Luyuan"
- Taihe "Baoye City Green Garden"
- Kaifeng "Baoye Longhu Yucheng"
- Lishui "Baoye Yihe Yayuan"
- Lishui "Jingang Apartment"
- Lu'an "Baoye Junyue Green Garden"
- Lu'an "Nanhai Jiayuan"

- Curtain Wall
- Ready-mixed Concrete
- Furnishings and Interior Decorations
- Wooden Products and Fireproof Materials
- PC Assembly Wallboard
- Others

## BUSINESS NETWORK

### CONSTRUCTION BUSINESS

- Zhejiang
- Shanghai
- Jiangsu
- Anhui
- Hubei
- Hunan
- Beijing
- Tianjin
- Hebei
- Henan
- Shandong
- Shanxi
- Liaoning
- Sichuan
- Chongqing
- Xinjiang
- Jiangxi
- Fujian
- Guangdong
- Djibouti
- Botswana
- Seychelles

### PROPERTY DEVELOPMENT BUSINESS

- Shaoxing
- Wuhan
- Shanghai
- Bozhou
- Bengbu
- Taihe
- Kaifeng
- Lishui
- Lu'an

### BUILDING MATERIALS BUSINESS

- Zhejiang Building Materials Industrial Park
- Anhui Building Materials Industrial Park
- Hubei Building Materials Industrial Park
- Shanghai Building Materials Industrial Park





# CORPORATE INFORMATION

## DIRECTORS

### Executive Directors

Mr. Pang Baogen (*Chairman of the Board*)

Mr. Gao Lin

Mr. Gao Jiming

Mr. Gao Jun

Mr. Jin Jixiang

### Non-executive Director

Mr. Fung Ching, Simon

### Independent Non-executive Directors

Mr. Chan, Dennis Yin Ming

Mr. Li Wangrong

Ms. Liang Jing

## SUPERVISORS

### Supervisors

Mr. Kong Xiangquan (*Chairman*)

Mr. Wang Jianguo

Mr. Xu Gang

### Independent Supervisors

Mr. Zhang Xindao

Mr. Xiao Jianmu

## AUDIT COMMITTEE

Mr. Chan, Dennis Yin Ming (*Chairman*)

Mr. Fung Ching, Simon

Mr. Li Wangrong

## REMUNERATION COMMITTEE

Mr. Chan, Dennis Yin Ming (*Chairman*)

Mr. Pang Baogen

Ms. Liang Jing

## NOMINATION COMMITTEE

Mr. Li Wangrong (*Chairman*)

Mr. Gao Jiming

Ms. Liang Jing

## COMPANY SECRETARY

Mr. Chow Chan Lum

## AUDITORS

### International Auditor

PricewaterhouseCoopers

22/F, Prince's Building

Central, Hong Kong

### Statutory Auditor

PricewaterhouseCoopers

Zhongtian LLP

34/F Tower A, Kingkey 100

5016 Shennan East Road

Luohu District

Shenzhen, the PRC

Post Code: 518001

## LEGAL ADVISERS

### As to Hong Kong Law

Kwok Yih & Chan

Suites 2103-05, 21st Floor

9 Queen's Road Central

Central, Hong Kong

### As to PRC Law

Fenxun Partners

Suite 1008, China World Tower 2

China World Trade Centre

No. 1 Jianguomenwai Avenue

Beijing, PRC

Post Code: 100004

## H SHARE REGISTRAR

Tricor Tengis Limited

Level 22, Hopewell Centre

183 Queen's Road East

Hong Kong

### **PRINCIPAL BANKS**

Agricultural Bank of China Limited  
Bank of China Limited  
Bank of Communications Company Limited  
China Construction Bank Corporation  
China Minsheng Banking Corporation Limited  
Industrial and Commercial Bank of China Limited  
Shanghai Pudong Development Bank Company Limited

### **REGISTERED ADDRESS**

Yangxunqiao Township  
Keqiao District, Shaoxing City  
Zhejiang Province, the PRC  
Tel: 86 575 84882990  
Post Code: 312028

### **HEADQUARTER ADDRESS**

No.501 Shanyin West Road  
Keqiao District, Shaoxing City  
Zhejiang Province, the PRC  
Post Code: 312030

### **CORRESPONDENCE ADDRESS IN HONG KONG**

Room 1902, China Evergrande Centre  
38 Gloucester Road  
Wanchai, Hong Kong

### **AUTHORISED REPRESENTATIVES**

Mr. Pang Baogen  
Mr. Gao Jiming

### **STOCK CODE**

HKEx (2355)

### **CONTACT**

Investor Relations Department  
Baoye Group Company Limited  
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### **WEBSITE**

[www.baoyegroup.com](http://www.baoyegroup.com)

# FINANCIAL HIGHLIGHTS

	Year ended 31 December				
	2017 RMB'000	2016 RMB'000	2015 RMB'000	2014 RMB'000	2013 RMB'000
<b>Results</b>					
Revenue	<b>18,978,200</b>	18,196,134	18,216,083	18,897,996	17,553,323
Gross Profit	<b>1,281,138</b>	1,164,444	1,243,001	1,180,772	1,204,810
Net Profit	<b>606,735</b>	534,410	598,997	660,787	669,597
Profit Attributable to Owners of the Company	<b>608,895</b>	526,933	563,655	648,702	663,312
Earnings per Share (RMB)	<b>1.03</b>	0.860	0.910	1.009	1.001
<b>Assets and Liabilities</b>					
Total Assets	<b>27,963,441</b>	22,708,309	19,996,891	17,368,036	15,958,350
Total Liabilities	<b>20,467,077</b>	15,710,609	13,471,319	11,277,699	10,348,196
Total Equity	<b>7,496,364</b>	6,997,700	6,525,572	6,090,337	5,610,154

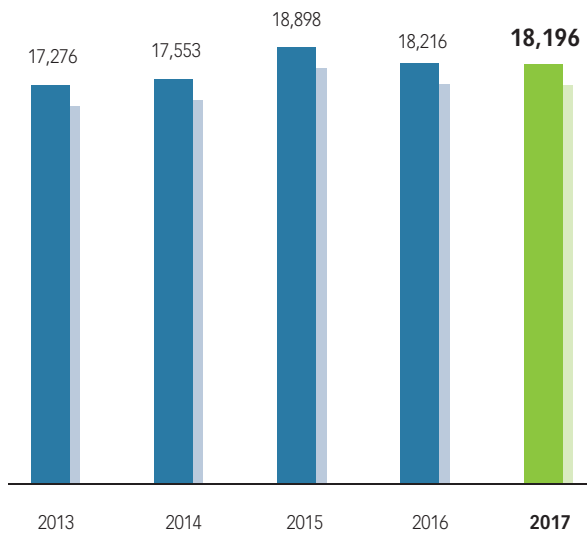
## KEY FINANCIAL RATIOS

	As at 31 December	
	2017	2016
Return on Equity of the Company	<b>8.3%</b>	7.7%
Net Assets Value per Share (RMB)	<b>12.48</b>	11.20
Net Cash Ratio	<b>21.4%</b>	47.6%
Current Ratio	<b>1.18</b>	1.27
Cash (Outflow)/Inflow from Operating Activities (RMB'000)	<b>(2,384,176)</b>	944,618



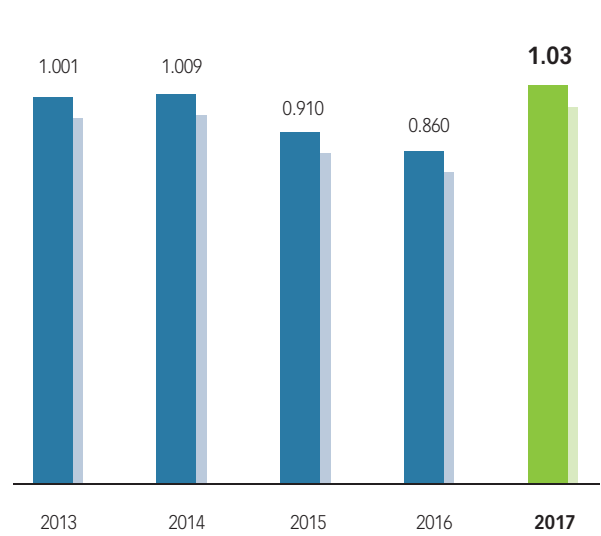
### REVENUE

(in RMB million)



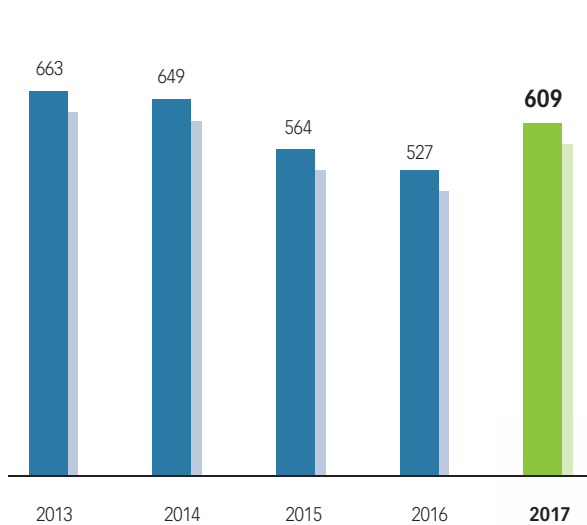
### EARNINGS PER SHARE

(RMB)



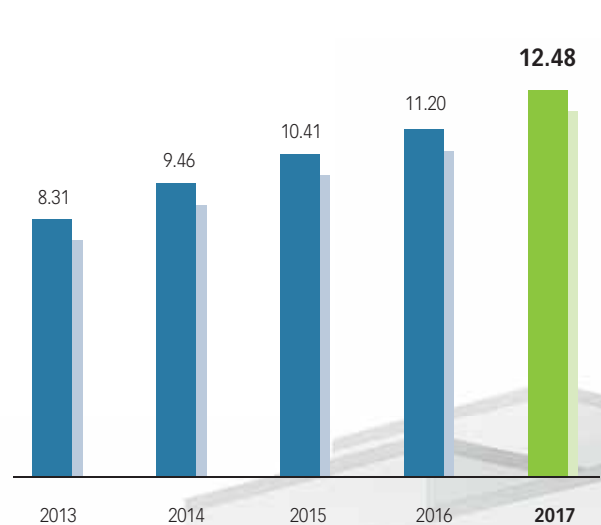
### PROFIT ATTRIBUTABLE TO THE OWNERS OF THE COMPANY

(in RMB million)



### NETS ASSETS VALUE PER SHARE

(RMB)



# CHAIRMAN'S STATEMENT

To the Shareholders:

On behalf of the Board, I am pleased to report the audited financial results of Baoye Group Company Limited (the "Company") and its subsidiaries (collectively the "Group") for the year ended 31 December 2017.

For the year ended 31 December 2017, the Group achieved audited consolidated revenue of approximately RMB18,978,200,000, representing an increase of approximately 4.3% as compared to last year; profit attributable to the owners of the Company amounted to approximately RMB608,895,000, representing an increase of approximately 15.6% as compared to last year; earnings per share was RMB1.03, representing a growth of approximately 19.9% as compared to the preceding year. The Board proposed that no final dividends are to be declared for the year ended 31 December 2017. Details of operating and financial performance of the Group will be discussed in the "Management Discussion and Analysis" section of this annual report.

## ONGOING AND STABLE OPERATING ENVIRONMENT

2017 is an important year for the implementation of the "13th Five-Year Plan", which sets out the various key milestones in seeding the supply side reform for the China economy. During the year, the China economy continues to maintain a steady growth and development trend. The Group has proactively tuned its operating mode to adapt to this new regular economic trend, through use of objective macro and micro industry data analyses, and pay close attention to relative changes in government policies in maintaining an ongoing and stable operating environment in our industry sectors. The Group will grasp these development opportunities set forth by the national development policy and to



enable Baoye's one-hundred-year construction dream to come true by maintaining stable growth. We believe that we are still facing a strategic growth opportunity era with abundant market potential for business development.

In 2017, while China's economy has entered into a stage of new regular trend, future domestic investment growth may be slowing down. However, as a pillar industry of the national economy, the construction industry constitutes a very large portion the economic output and consumption. In this vein, with the deepening of the urbanization construction and infrastructure investment, the construction industry will enter into an internal phase of structural adjustment to enhance capacity optimization by consolidation. The construction sector of the Group conforms with the central policy's requirements in pursuing transformation and upgrading of the construction industry persistently, grasps the construction qualification reform opportunity, and has made efforts to obtain more certified higher level of rankings in construction engineering qualifications. As at the date of this report, Zhejiang Baoye Construction Group Co. Ltd. was ranked as one of the first 43 national premium construction engineering qualification construction enterprises in 2002, Anhui Baoye Construction Group Co., Ltd. and Hubei Baoye Construction Group Co. Ltd. were ranked as the premium construction engineering qualification construction enterprises. These premium qualification rankings, professional, multi-level and full range of construction services and safety systems ensure the construction sector contributes a stable revenue for the Group in a fierce competition environment and have established a leading position in the industry.

## **CORE COMPETITIVE EDGE DRIVEN BY TECHNOLOGY AND INNOVATION**

The widely adopted definition for the housing industrialisation can be broadly summarized as follows: replacing the traditional way of on-site pouring concrete with modern industrialised method through standardised design, factory production, assembly construction, integrated decoration and information management to improve construction quality, promote green construction, realize energy saving and emission reduction and finally improve the living environment. The current phenomenon of construction industry has already achieved a big progress compared with the old construction mode upon which was fully relied on intensive labors. However, it still has a long gap to tag into the truly modern construction industrialisation stemming from the beginning of construction materials, planning and design, construction crafts and site management and coordination with subcontractors and their products and services, as well as housing management at the end.

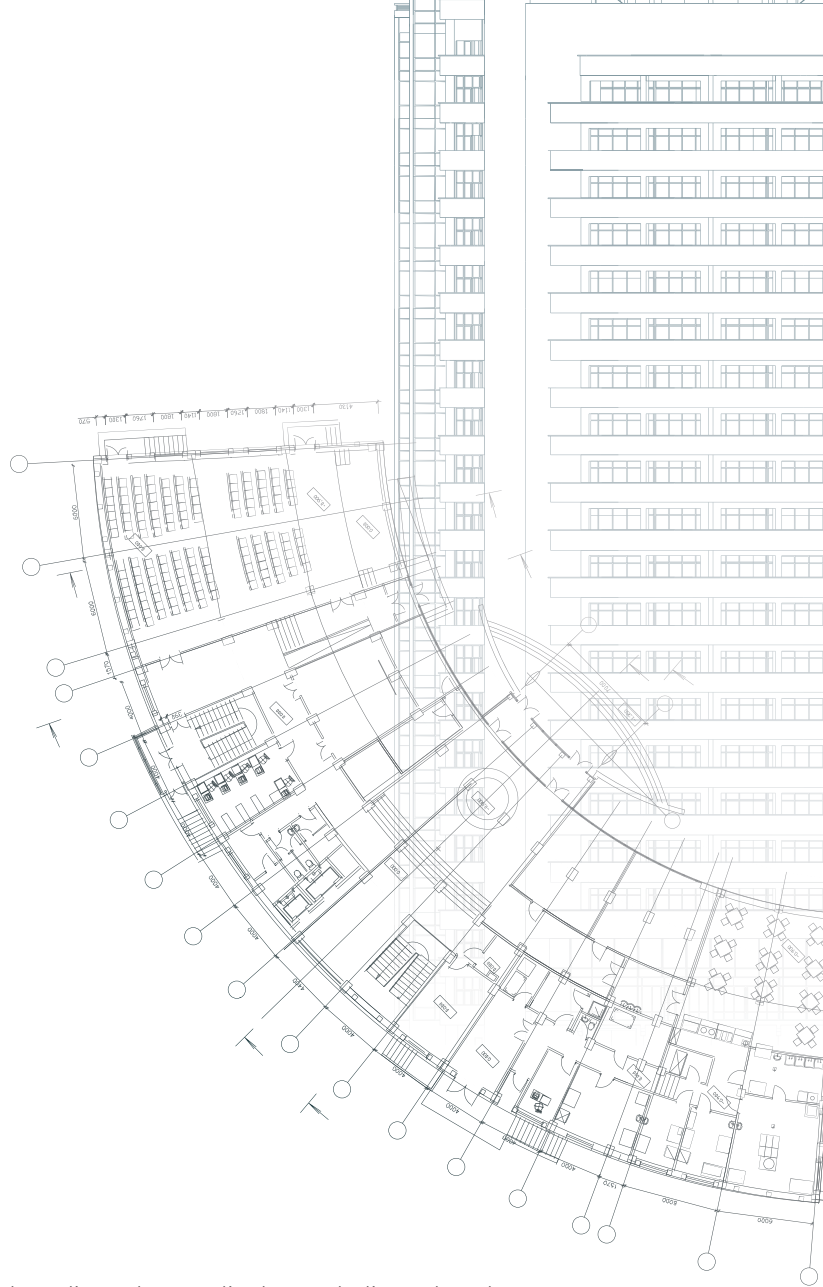
The Group has always promoted the development of construction industrialisation as the development strategy. As at the date of this report, the Group has a total of 24 construction industrialisation parks including those which are in operations, under construction and under planning. These construction industrialization parks are widely based in Zhejiang, Shanghai, Jiangsu, Anhui, Hubei, Jiangxi and other regions, a preliminary strategic positioning of the construction industrialisation parks has been achieved. The Group will leverage the full use of this opportunity to extend and apply its advanced green construction industrialisation experience into the modern city construction with the support of the current construction industrialisation parks and the interchangeability and coordination among these construction industrialisation parks.

## Chairman's Statement (continued)

In 2017, the Group carried out a total of 10 national and provincial level research projects, and cooperated with strategic partners to undertake national 13th Five-Year key project of "green building and housing industrialization". Simultaneously, the Group also edited and co-edited the national and local standards of housing industrialisation, and has fostered the technology and innovation into reality. "One cannot eat fat by one bite, and success relies on perseverance". I believe the hard efforts in the past twenty some years made by the Baoye Group will be paying off in its success in housing industrialisation.

### TECHNOLOGY HOUSING WITH BAOYE CHARACTERISTICS

In the report of the 19th National Congress of the Communist Party of China, General Secretary Mr. Xi Jinping once again stressed that "We must not forget that housing is for living, not for speculation". With this in mind, we will move faster to put in place a housing system that ensures supply through multiple sources, provides housing support through multiple channels, and encourages both housing purchase and renting. This will make us better placed to meet the housing needs of all of our nation. "General Secretary Mr. Xi also pointed out that the principal contradiction facing Chinese society has evolved. What we now face is the contradiction between imbalanced and inadequate development and the people ever-growing needs for better life." The China property market started its reform since 1990s. People's housing conditions have been greatly improved over twenty years of development. In the past, properties have been used for living and investment. Since housing has been redefined for living from the government level and the macro policies will



be adjusted accordingly, we believe that the nature of properties for living will be resumed. Meanwhile, along with the changes in population mix and the aging population dilemma, the demand for comfortable, low-carbon, livable housing will increase. The Group will focus on developing technology housing with Baoye's characteristics in meeting market demand in the areas of low carbon, comfortability and fit for living. The Group will endeavor to explore and develop new niche property products with one-hundred-year lifespan in the market carrying Baoye's characteristics, in the betterment of human living.



## **SOCIAL RESPONSIBILITY**

The Group has published its first environmental, social and governance report since 2016. The Group is dedicated to preserve its longstanding operational philosophy in providing and disclosing transparent information that would bring our business partners in sync with our corporate direction.

In the future, the Group will continue to adhere to this said value principle to sustain longer term success and development in its core businesses. At the same time, the Group will diligently fulfill its social responsibility obligations and will care stakeholders' interest in our community. The Group has taken various activities and steps towards its responsibility for environment and society, detailed of which are shown on the "Environmental, Social and Governance Report 2017" published on the same day of this report.

## **APPRECIATION**

Last but not least, I, on behalf of the Board, would like to extend my sincerest thanks to our shareholders, investors, customers, vendors, banks, and other intermediaries for their continuous patronage and support; special thanks to our loyal employees for their hard work and dedication to achieve success, and together, we look forward to another rewarding years for our shareholders in the years to come.

**Mr. Pang Baogen**

*Chairman of the Board*

23 March 2018





# MANAGEMENT DISCUSSION AND ANALYSIS





## RESULTS REVIEW

For the year ended 31 December 2017, the Group achieved revenue of approximately RMB18,978,200,000 (2016: RMB18,196,134,000), representing an increase of approximately 4.3% compared to the previous year; operating profit reached approximately RMB872,276,000 (2016: RMB766,091,000), representing an increase of approximately 13.9% compared to last year; profit attributable to the owners of the Company amounted to approximately RMB608,895,000 (2016: RMB526,933,000),

representing an increase of approximately 15.6% from last year, earnings per share was RMB1.03 (2016: RMB0.86), representing an increase of approximately 19.9% compared to last year. At appropriate timing, the Group will consider to bid for land reserves in Shanghai, Wuhan, and Hefei, to increase the proportion of direct management projects in the construction business, and to expand the housing industrialization production bases in order to seize the market opportunity available for housing industrialization. Under these considerations, the Board proposed no final dividend to be declared and paid for the year of 2017.

**Revenue**

	For the year ended 31 December				Change
	2017		2016		
	RMB'000	% of total	RMB'000	% of total	
Construction	<b>14,278,726</b>	<b>75%</b>	12,799,913	70%	12%
Property Development	<b>2,658,576</b>	<b>14%</b>	3,153,253	17%	-16%
Building Materials	<b>1,859,864</b>	<b>10%</b>	2,089,161	12%	-11%
Others	<b>181,034</b>	<b>1%</b>	153,807	1%	18%
<b>Total</b>	<b>18,978,200</b>	<b>100%</b>	18,196,134	100%	4%

**Operating profit**

	For the year ended 31 December				Change
	2017		2016		
	RMB'000	% of total	RMB'000	% of total	
Construction	<b>424,881</b>	<b>49%</b>	411,099	54%	3%
Property Development	<b>382,900</b>	<b>44%</b>	286,166	37%	34%
Building Materials	<b>31,398</b>	<b>4%</b>	43,762	6%	-28%
Others	<b>33,097</b>	<b>3%</b>	25,064	3%	32%
<b>Total</b>	<b>872,276</b>	<b>100%</b>	766,091	100%	14%



## CONSTRUCTION BUSINESS

For the year ended 31 December 2017, the Group's construction business achieved revenue of approximately RMB14,278,726,000, representing a growth of approximately 12% over last year; operating profit amounted to approximately RMB424,881,000, representing an increase of approximately 3% over last year. The profit ratio of the construction business was remained stable with last year excluding the non-recurring items such as gains from the government for housing demolition and relocation.

For the year ended 31 December 2017, the Group's total contract costs incurred plus recognized profits (less recognized losses) amounted to approximately RMB60,711,562,000, representing an increase of approximately 3% over last year, which is analysed below:

### By project nature

	As at 31 December				Change
	2017		2016		
	RMB'000	% of total	RMB'000	% of total	
Government and Public Buildings	<b>18,626,307</b>	<b>31%</b>	17,630,674	30%	6%
Urban Infrastructure	<b>18,092,045</b>	<b>30%</b>	19,083,937	32%	-5%
Residential Projects	<b>11,644,478</b>	<b>19%</b>	10,578,405	18%	10%
Industrial Projects	<b>12,348,732</b>	<b>20%</b>	11,475,898	20%	8%
<b>Total</b>	<b>60,711,562</b>	<b>100%</b>	58,768,914	100%	3%



**By region**

	As at 31 December				Change
	2017		2016		
	RMB'000	% of total	RMB'000	% of total	
Zhejiang Province	<b>19,397,344</b>	<b>32%</b>	18,218,363	31%	6%
Shanghai	<b>13,052,986</b>	<b>22%</b>	13,516,850	23%	-3%
Other Eastern China Region	<b>5,706,887</b>	<b>9%</b>	5,876,891	10%	-3%
Central China Region	<b>13,562,963</b>	<b>22%</b>	12,341,472	21%	10%
Northern China Region	<b>4,784,071</b>	<b>8%</b>	4,701,513	8%	2%
Other Regions	<b>2,367,751</b>	<b>4%</b>	2,350,758	4%	1%
Overseas*	<b>1,839,560</b>	<b>3%</b>	1,763,067	3%	4%
<b>Total</b>	<b>60,711,562</b>	<b>100%</b>	58,768,914	100%	3%

\* Overseas construction business was principally carried out in three African countries, namely Djibouti, Botswana and Seychelles.

The construction industry, especially in the residential housing area which contributed a lot for the Group's construction business, is a fierce competitive industry and has a close connection with the economy growth, especially the fixed asset investment. As the core business, the Group always emphasizes the risk management rigorously. In 2017, Anhui Baoye Construction Group Company Limited and Baoye Hubei Construction Group Limited had been successfully certified as premier class general contractor, following which the Group had a total of three subsidiaries having premier class general contractor certifications. The premier class certifications, high quality project management, and a good reputation in the industry, together with the business model innovation and the positionings and resources that are available in the housing industrialisation sector of the Group have enabled the construction business constituting a large portion of the Group's revenue and profit. In 2017, the Group had secured new construction contracts amounted to approximately RMB20.8 billion (2016: RMB19.2 billion) in value,



## Management Discussion and Analysis (continued)

representing an increase of approximately 8% compared to last year, including a large number of high-end projects, such as Shangyu Stadium, Zhejiang Foreign Languages University Xiaoheshang Campus, China Textile City Times Building, Zhejiang Shuren University Shaoxing Campus Phase II, Shaoxing City Jinghu Fiance Building and Tonglu Women and Children Hospital and etc.

The Group focuses on brand building. It was the leader of all competitions in industry awards during the year in Zhejiang, which helped to enhance the Group's reputation. In 2017, the Group received a total of 59 awards, the key awards are appended as follows:

Projects Name	Awards
Wenzhou Guomai Mansion	National Excellent Project Award
Arts and Culture Centre in Zhenhai	Chinese Construction Decoration Project Award
Hospital extension Project in Tonglu County	West Lake Cup
A New Mathematics Center of Fudan university in Shanghai	Baiyulan Cup
Phase I project of Zhejiang Shuren university in Yangxunqiao District	Qianjiang Cup
An Office Building of Dongcheng Shidai Plaza	Huangshan Cup
Flat Display Base 14# in Xinzhan, Anhui Province	Hupo Cup
Phase II of Hayi Handong Zhizhun 10#	Chutian Cup
Zhongtie Longpan Lake Shiji Shanshui 55#	Yilin Cup

### Property Development Business

#### Property Sales

For the year ended 31 December 2017, revenue of the Group's property development business amounted to approximately RMB2,658,576,000, representing a decrease of approximately 16% from last year. Operating profit amounted to approximately RMB382,900,000 representing an increase of approximately 34% compared to last year, which was primarily the results of higher profit margin sales mix registered during the year as compared to last year.



For the year ended 31 December 2017, revenue of property sales was mainly derived from the following projects, details of which are set out below:

Project	Location	Average Selling Price (RMB/Sqm)	Floor Areas Sold (Sqms)	Revenue (RMB'000)
Baoye Wanhuacheng	Shanghai	16,834	49,032	825,391
Baoye Four Seasons Garden	Shaoxing	19,699	33,238	654,744
Baoye Xiaoyao Luyuan	Mengcheng	6,126	27,941	171,168
Baoye City Green Garden	Taihe	4,475	46,842	209,609
Baoye Xuefu Luyuan	Bengbu	4,223	47,307	199,764
Baoye Guanggu Lidu	Wuhan	7,901	23,978	189,450

For the year ended 31 December 2017, the sales contracts of the Group's property development business amounted to approximately RMB3.04 billion (2016: RMB2.72 billion) and a contract sale area of approximately 301,000 square metres, excluding the property sales registered under joint ventures, all such sale units will be progressively completed, delivered and recognised as revenue in the next two years.

#### Projects under development

As at 31 December 2017, the Group's projects under development are set out below:

Project Name	Location	Total Estimated Gross Floor Area under Development (Sqms)	Equity Interest of the Group
Baoye Four Seasons Garden	Shaoxing	374,500	100%
Baoye Xinqiao Fengqing	Shaoxing	136,000	100%
Baoye Guanggu Lidu	Wuhan	46,216	100%
Hubei Baoye Centre	Wuhan	88,000	100%
Baoye Ido	Shanghai	88,000	100%
Baoye Xiaoyao Luyuan	Bozhou	122,189	50%
Baoye Xuefu Luyuan	Bengbu	79,000	63%
Baoye Taihe City Green Garden	Taihe County	312,400	55%
Baoye Longhu Yucheng Phase I	Kaifeng	140,000	60%
Baoye Yiheyayuan	Lishui	67,657	100%
Jingang Apartment	Lishui	20,784	100%
Baoye Junyue Green Garden	Lu'an	51,205	100%
Nanhai Jiayuan	Lu'an	305,500	70%

## Management Discussion and Analysis (continued)

Baoye Four Seasons Garden is located in Kuaijishan Tourist Resort Zone, a “province-rank” resort district in Zhejiang Province. With historical culture and spectacular scenery, the area is where ancient civilisation flourished. Other than its profound cultural tradition and being the origin of many myths and folklores, the area also has a large number of historical heritages. Being only 5 kilometres from the downtown of Shaoxing City, it is known as the “natural treasure in the heart of a city”. Baoye Four Seasons Garden has a site area of approximately 1,050,000 square metres and a planned gross floor area of approximately 650,000 square metres for the development of deluxe villas, semi-detached villas and town houses. It also consists of a golf club, a five-star resort hotel, two leisure parks, a sport park, a shopping arcade, kindergarten and a central lakeside garden fully equipped with supporting facilities. Some part of Phase I is still under construction. Phase II has a planned gross floor area of approximately 300,000 square meters and the detailed development plan is under preparation.

Baoye Xinqiao Fengqing is located in Beihai community, Yuecheng District, the west of Shaoxing City, supported by convenient transportation, well developed community facility and school resources. The project has a site area of approximately 41,158 square metres and an estimated gross floor area of approximately 136,000 square metres, aiming to be developed as a 14 high-rise building project with river view, of which 4 building will be constructed by adoption of PC-manufacture methodology according to plan. Phase I and II has a total saleable area of approximately 64,152 square meters and the presale started in 2017. Currently, 91% of phase I and II has been presold. Phase III, with a total saleable area of approximately 29,785, is positioned for presale in 2018 and is expected to be delivered to buyers in 2019.

Baoye Guanggu Lidu is located in the East Lake New Technology Development Zone in Wuhan City with a total site area of approximately 120,000 square metres and an estimated gross floor area of approximately 300,000 square metres. The project comprises 18 high-rise residential buildings and commercial units, aiming to build reasonably scaled residential units with well-developed facilities, convenient transportation with a rich cultural connotation. The project is developed in three phases, of which, phase I and phase II have been almost delivered, phase III is expected to be sold and delivered in 2018 at appropriate times.

Hubei Baoye Centre is located at the junction of Jianshe 1st Road and Jiangang south Road, Qingshan District, Wuhan City. It has an estimated gross floor area of approximately 88,000 square metres, pursuant to which, approximately 65,600 square metres were above-ground levels and approximately 22,400 square metres at underground levels, will be developed as office buildings. The project commenced presale in 2017 and had satisfactory presale results.

Baoye Ido is located in the east end of new Qingpu District, in Shanghai with convenient transportation. It is designed as a prefabricated construction project with a 30% prefabricated rate and 2.0 times plot ratio. It has a total gross floor area of 88,000 square metres, pursuant to which, approximately 56,000 square metres were above-ground level, will be developed as 8 high-rise prefabricated residential buildings. The project commenced presale in 2016 and had satisfactory presale results, and is expected to be delivered to buyers in 2018.

Baoye Xiaoyao Luyuan, located in new district of south of Mengcheng County, Bozhou City, Anhui Province, has a total site area of approximately 131,000 square metres, comprising of semi-detached villas, garden house, high-rise residential and commercial buildings, which will be developed as a new district centre featuring its refined distinctive classy, fashionable and diversified character. Phase I had been delivered to buyers in August 2017 and the remaining parts is expected to be delivered to buyers in the second half year of 2018.

Baoye Xuefu Luyuan, is located in Bengbu City, Anhui Province. It has a total site area of approximately 62,600 square metres and an estimated gross floor area of approximately 199,700 square metres of which approximately 20,000 square metres are affordable housing. The project comprises 15 buildings. Phase I has been delivered to buyers in 2017. Phase II, with a gross floor area of approximately 79,000 square meters, is under construction and is expected to be delivered to buyers at the end of 2019.

Baoye Taihe City Green Garden is located in Taihe County, Anhui Province with a total gross floor area of 420,000 square metres, comprising of unique and niche residential units, elegance shopping arcade, an international bilingual kindergarten and high-end swimming pool facilities. Personalized and scientific design in dividing motor vehicle flow and pedestrian flow enable residents to enjoy quality and comfortable living. The project is closed to an eco-friendly park with rich community facilities, which sets the new generation in the City. The project will be developed in four phases, of which phase I and II had already been delivered to buyers, phase III with 94,145 square meters and phase IV with 95,770 square meters are expected to be delivered in 2019.

Baoye Longhu Yucheng, is located in a prime area of Eastern New City, Kaifeng County, Henan Province. It has a total site area of approximately 648,000 square metres and an estimated gross floor area of approximately 972,000 square metres. After completion, it will become the city's new business centre and leisure centre. The project is being developed in 5 phases, of which certain completed units of phase I, being developed, had been delivered to owners, the remaining units with approximately 80,000 square meters are under development and had commenced the presale in August 2017.

Baoye Yihe Yayuan, located in Liandu District, Lishui City, Zhejiang Province, has a site area of 26,918 square metres and a total gross floor area of 67,657 square metres with 1.8 times plot ratio. The project has adopted PC technology with a 20% prefabricated rate. It has commenced pre-sale in June 2017 and has already been sold out. It is expected to be delivered in August 2018.

Jingang Apartment, located in Liandu District, Lishui City, Zhejiang Province, has a site area of 14,846 square metres and a total gross floor area of 20,784 square metres with 1.34 times plot ratio. The project is expected to be completed and delivered at the end of 2019.

Baoye Junyue Green Garden is located in Lu'an city, Anhui Province. Baoye bided the project through public civil auction in September 2017 with 80% of the construction works was completed in part of the 51,205 square meters when the auction was taken place, the balance site area of 36,196 square meters is a parcel of land under development. The project has been surrounded by well-developed facilities, convenient transportation parks, banks and shopping malls. Currently, phase I is under presale.

## Management Discussion and Analysis (continued)

Nanhai Jiayuan, located in Lu'an City, Anhui Province, comprising a total site area of 125,526 square meters and a planned total gross floor area of 305,500 square meters, main construction of phase I has been completed, while phase II is under construction. The project is expected to be delivered to the local government in 2019.

### **New Land Reserve**

In June 2017, a subsidiary of the Group, Lishui Baoye Property Development Company Limited, acquired a parcel of land use right through public tender and auction at a consideration of RMB19.2 million at Dagangtou town, Liandu District, Lishui City, Zhejiang Province with a total site area of approximately 14,846 square meters and a total GFA of approximately 20,784 square meters, of which 17,652 square meters will be repurchased by the local government and the remaining 3,132.4 square meters will be held and sold by the Company.

In December 2017, a subsidiary of the Group, Hubei Construction Property Development Company Limited, acquired a parcel of land use right through public tender and auction at a consideration of RMB780 million at Xinzhou District, Wuhan City, Hubei Province with a total site area of approximately 129,528.31 square meters.

The Group bided the Xialv Project through public civil auction in 2017. The project consists of three separate parcels of land with a total cost of RMB511,036,354 and a total land site area of 262,862 square meters, pursuant to which the Group is interested in 60%. As at the date of this report, one of the three parcels of land has begun planning.

The Group continues to adopt a prudent but proactive role in land acquisition and business expansion. The Group has land reserve in cities in the eastern and central China, such as Zhejiang, Hubei, Shanghai, Anhui and Henan, which can ensure its profits and capability of risk resistance benefitting from low land cost and reasonable regional coverage.

### **Increased Investment in Property Development**

In December 2017, a subsidiary of the Group, Shanghai Ziyang Enterprise Management Company Limited, and Powerlong Real Estate Holdings Limited, a listed company on the Stock Exchange of Hong Kong Limited (stock code: 1238.hk) have jointly invested and developed a parcel of land use right at Xinwu District Wuxi City, Jiangsu Province with a total site area of 248,878.8 square meters at a total consideration of RMB1,371,940,000. The Group is interested in 33%.

In December 2017, a subsidiary of the Group, Zhejiang Baoye Real Estate Group Company Limited, and Daiwa Real Estate Company Limited, have jointly acquired a parcel of land use right through public tender and auction at Nantong City, Jiangsu Province with a total site area of 135,544 square meters and a total consideration of RMB1,650,000,000. The Group is interested in 33%.

### Building Materials Business

For the year ended 31 December 2017, revenue of the Group's building materials business amounted to approximately RMB1,859,864,000, representing a decrease of approximately 11% over last year; operating profit was approximately RMB31,398,000, representing a decrease of approximately 28% from last year.

For the year ended 31 December 2017, revenue from the Group's building materials is analysed below:

	For the year ended 31 December				Change
	2017		2016		
	RMB'000	% of total	RMB'000	% of total	
Curtain Wall	<b>1,032,978</b>	<b>55%</b>	1,292,093	62%	-20%
Ready-mixed Concrete	<b>327,410</b>	<b>17%</b>	279,884	13%	17%
Furnishings and Interior Decorations	<b>218,658</b>	<b>12%</b>	273,688	13%	-20%
Wooden Products and Fireproof Materials	<b>88,864</b>	<b>5%</b>	72,536	4%	23%
PC assembly plate	<b>66,599</b>	<b>4%</b>	-	0%	100%
Steel Structure	<b>32,379</b>	<b>2%</b>	70,839	3%	-53%
Others	<b>92,976</b>	<b>5%</b>	100,121	5%	-7%
<b>Total</b>	<b>1,859,864</b>	<b>100%</b>	2,089,161	100%	-11%

During the year of 2017, due to fierce competition and squeezing from the brand competitors, the operation from the traditional building materials is not so satisfying. The Company will devote to adjusting management strategies and transforming to housing industrialization progressively.

In 2017, the Group had explored the housing industrialization bases with satisfactory results with the support of government policies. As at the date of this announcement, the Group had a total of 24 bases in production, under construction or under planning. The bases are mainly in Zhejiang, Shanghai, Anhui, Hubei, Jiangsu, and Jiangxi. The widely layout of bases not only laid a good foundation for the development of housing

industrialization business, but also provide a good chance for the development of the whole construction chain, that is construction, property development and industrialized building materials businesses. During the year of 2017, the Group had attained great achievements in science innovation, three patents for inventions have been confirmed, while thirteen patents for inventions are pending to be approved; eighteen utility model patents have been confirmed while another eighteen utility model patents are pending to be approved. Meanwhile, the Group also participated actively the national and provincial research programs and standards edit. We believe that Baoye will make great achievements while the spring festival of housing industrialization is coming.

## **BUSINESS PROSPECT**

### **Construction business is the platform for the Group's business development**

The construction industry reform requires a longer time frame to build and takes a hardship to revamp the old construction mode. The report of the 19th National Congress of the Communist Party of China had directed a guideline and footpath for the construction industry reform, that is turning from high speed into high quality development. The proposal attaching into it is to promote the "China building concept" towards the continuous and healthy development of construction industry. Accordingly, the Group will grasp the opportunity and is able to utilize its understanding of the construction guidelines and direction of the nation towards quality emphasis while exploring construction business.

Under the "New Regular Trend", technology innovation is the key for the supply side reform. The Group will focus on the construction business by applying high-tech construction methodologies into the construction industry and enhancing the industry from "trivial management mode" to "stringent management mode". From the practical point of view, the Group will continue to carry on the going-out strategy relying on its competitive edges on solid capital base, first class construction builder's qualifications, and housing industrialisation construction bases. The Group will also steer business diversification, such as EPC projects undertaking, and explore the infrastructure projects to enhance the design and construction ability in the high-end market. While consolidating the existing construction business, the Group will continue to develop the new assembly housing for the transformation and upgrade of the construction industry in order to gain higher market recognition.

### **Property development business contributes substantial profit for the Group**

In 2017, the Central Government emphasized the living nature for properties. Under this background local governments have followed suit by implementing many drastic regulatory restrictions, in particular financing for home owners, the diversion of market is clear: the first and second tier cities have cooled down while the third and fourth-tier cities have increased significantly. The main reasons for the significant increase in the third and fourth-tier cities were the rapid development of urban railway system, pulling down of the old houses which are compensated by cash and leading to a quick and short-time increase in market demand. Simultaneously, high land costs in first and second tier cities were hard to bid and pushed the first-tier property giants entering into the third and fourth-tier cities thus pulling up the land prices in these cities.

It would be a foolish thing to do in judging the good or bad for the well-being of the China real estate market when properties prices are ups or downs, respectively. China's real estate market is not a complete market economy, and its development levels among cities are very different. On one hand, there is still large quantity demand for properties in the first-tier cities, a large number of old housing in third and fourth-tier cities needs to be demolished and re-constructed, followed by the second-baby policy, demand for improved housing needs and the urbanization process are all to ensure that the property development industry will keep a stable and continuous growth in the future. On the other hand, we have to note that some first-tier property giants, having tremendous financial muscles, whose capital advantages are becoming more obvious. The industry has been increasingly being consolidated. With an accelerating pace in innovation and transformation, new business and development models



consistently evolve. Under such circumstances, the Group will continue to focus on the markets where we are familiar with, and to integrate the comprehensive advantages of construction and housing industrialisation platform by pitching property projects carrying Baoye's characteristics in the areas of "industry, capital and technology" in the market place.

### **Housing industrialization is an important strategy to sustain continuous growth for the Group**

In the guidelines published by the General Office of the State Council regarding the development of assemble housing, the national assemble housing would constitute a minimum of 15% of the total newly-built housing, spill over in 50 pilot cities where assemble housing are widely adopted, over 200 assemble industrial housing bases would be built, over 500 pilot projects would be constructed by assemble methods, and over 30 assemble housing technology industrial bases would be built by 2020. The national assemble housing would constitute 30% of the newly-built housing in the next ten years. 31 provinces, cities, and administrative regions have published their respective targets and preservation polices and guidelines for the development in assemble housing. The blueprint setting for the prospective future for assemble housing has been laid down.

The Group has been involved in the housing industrialisation industry for over twenty years and has acquired abundant practical experience and know how in this sector of business. As at the date of this announcement, the Group has had 24 housing industrialisation bases in Zhejiang, Shanghai, Anhui, Hubei, Jiangxi and Jiangsu. Going forward, leveraging on this positioning, the housing industrialisation business would flourish which would be led by the integration of construction, property development businesses, and would benefit from the "three-in-one" business strategy.

## **FINANCIAL REVIEW**

### **Financial Policies**

The Group has adopted prudent financial policies and exercised tight risk management control over its investment, financing and cash as well as maintaining a sound capital structure. The Group will adjust its investment, financing and capital structure from time to time according to sustainable development and internal resources available, with a view to optimising the capital structure of the Group.

The Group has established a financial settlement centre, which centralises funding for the Company and all of its subsidiaries at the group level. The Board believes that such policy can achieve better control on the treasury operations, minimise financing risks and lower the average cost of funding.

### **Financial Resources and Liabilities**

With the support of steady increase in cash flow, sound credit record and excellent reputation in the industry, the Group preserved the AAA credit rating by a credit rating institution recognised by the People's Bank of China. Such excellent credit rating will benefit the Group's financing activities and allow the Group to continue to enjoy the prime rate offered by the banks. During the year, the Group maintained part of its borrowings on an unsecured basis. The amount of secured debt accounted for approximately 21.9% (2016: 17.7%) of the total borrowings. In addition, approximately 68.3% of the total borrowings (2016: 31.9%) were guaranteed by the Company and approximately 4.1% of the total borrowings were jointly guaranteed by the Company and non-controlled joint ventures to the lending banks (2016: nil). Leveraging on its excellent credit rating, the Group intends to continue to obtain its borrowings on an unsecured basis, which will be supplemented by project financing when necessary.

## Management Discussion and Analysis (continued)

The Group's objectives in the management of capital and financial resources are to safeguard the Group's ability to operate as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group's financial position has been satisfactory and has continued to maintain a net cash position. The Group has sufficient capital resources to expand its business. As at 31 December 2017 the Group has unutilized banking facilities amounting to approximately RMB4.6 billion. Details of which are analysed below:

	As at 31 December	
	2017	2016
	RMB'000	RMB'000
Cash and cash equivalents	<b>2,575,717</b>	2,885,736
Term deposits with initial term of over three months	<b>90,199</b>	11,925
Restricted bank deposits	<b>658,125</b>	633,571
Less: total borrowings	<b>(1,755,027)</b>	(282,560)
Net cash	<b>1,569,014</b>	3,248,672
Total equity attributable to the owners of the Company	<b>7,317,919</b>	6,826,947
Net cash ratio	<b>21.4%</b>	47.6%

Net cash ratio = net cash/total equity attributable to the owners of the Company

### Other Key Financial Ratios

	As at 31 December	
	2017	2016
Return on equity	<b>8.3%</b>	7.7%
Net assets value per share (RMB)	<b>12.48</b>	11.20
Current ratio	<b>1.18</b>	1.27

Return on equity = profit attributable to the owners of the Company/total equity attributable to the owners of the Company

Net assets value per share = total equity attributable to the owners of the Company/number of issued shares at the end of the year

Current ratio = current assets/current liabilities

During the year, profit attributable to the owners of the Company represented an increase of 15.6% compared to last year, leading into an increase of approximately 7.8% of the return on equity, the net assets value per share has registered an increase of approximately 11.4% compared to that of last year. As at 31 December 2017, the group continued to maintain a net cash position with a net cash ratio of 21.4%, representing a substantial decrease of approximately 55% compared to last year, which was primarily attributable to the substantial increase of bank borrowings.

### Cash Flow Analysis

	Note	For the year ended 31 December	
		2017 RMB'000	2016 RMB'000
Cash (outflow)/inflow from operating activities	(i)	<b>(2,384,176)</b>	944,618
Cash inflow/(outflow) from investing activities	(ii)	<b>350,656</b>	(907,878)
Cash inflow/(outflow) from financing activities	(iii)	<b>1,728,392</b>	(321,062)
Net decrease in cash and cash equivalents		<b>(305,128)</b>	(284,322)
Exchange losses on cash and cash equivalents		<b>(4,891)</b>	–

Note:

- i During the year, the net cash outflow from operating activities was approximately RMB2,384,176,000, a decrease of approximately RMB3,328,794,000 compared to the net cash inflow of approximately RMB944,618,000 of last year, which was mainly the payments for land use rights for properties development.
- ii During the year, the net cash inflow from investing activities was approximately RMB350,656,000, which was primarily due to sale of financial assets at fair value through profit or loss.
- iii During the year, the net cash inflow from financing activities is approximately RMB1,728,392,000, mainly due to the sharp increase of banking borrowings for the operating demand.

## Management Discussion and Analysis (continued)

### Land Appreciation Tax

The Group has consistently complied with the tax rules and regulations in the PRC and conformed to the Hong Kong Financial Reporting and Accounting Standards in accounting for such tax provision, and has also prepaid the land appreciation taxes based on the sale values by applying assessable rates determined by the respective local tax authorities where the properties are located. For the year ended 31 December 2017, the Group's land appreciation tax amounted to approximately RMB52,903,000.

### Administrative Expenses

The Group's administrative expenses amounted to approximately RMB483,446,000 for the year ended 31 December 2017, representing an increase of approximately 2.56% over last year of RMB471,356,000, primarily due to the business expansion and increase of staff welfare.

### Finance Costs

During the year ended 31 December 2017, the Group had registered financing costs of RMB4,891,000 arising from exchange losses (2016: Nil), other capital financing costs were mainly due to the bank borrowings, which were applied for use in properties development and were entirely capitalised.

### Financial Guarantee

	31 December 2017 RMB'000	31 December 2016 RMB'000
Guarantees given to banks in respect of mortgage facilities granted for certain purchasers	448,636	194,781

The Group had issued performance guarantees in respect of mortgage facilities granted by various banks relating to the mortgage loans arranged for certain purchasers of properties developed by the Group. The banks will release such guarantees upon the delivery of the building ownership certificates of such properties to the banks as securities.

### **Details of the Charges on the Group's Assets**

As at 31 December 2017, land use rights, property, plant and equipment and properties under development, at a total value of approximately RMB874,641,000 (as at 31 December 2016: RMB62,685,000) were pledged to banks as security in securing bank borrowings.

### **Capital Expenditure Plan**

The Group adopts a prudent approach in capital expenditure spending to secure cash resources on safety basis. The Group will pay more attention to market changes and will increase its investments in acquisition of land and relevant businesses at appropriate times with reasonable costs.

### **Fluctuation of RMB Exchange Rate and Foreign Exchange Risks**

The majority of the Group's business and all bank borrowings are denominated and accounted for in RMB. Therefore, the Group does not have significant exposure to foreign exchange fluctuation. The Board does not expect the fluctuation of RMB exchange rate and other foreign exchange fluctuations will have material impact on the business operations or financial results of the Group.







# CORPORATE GOVERNANCE REPORT



## Corporate Governance Report (continued)

The Group is committed to establishing an efficient, orderly, transparent and steady corporate governance mechanism. Since its listing, the Company strives to comply with the Company Law of the PRC (“Company Law”), the Rules Governing the Listing of Securities (“Listing Rules”) on The Stock Exchanges of Hong Kong Limited (“the Stock Exchange”), the Corporate Governance Code as set out in Appendix 14 to the Listing Rules (the “CG Code”), where appropriate, adopted the recommended best practices set out in the CG Code, and other relevant laws and regulations and will regularly review the corporate management activities to enhance corporate value so as to ensure a sustainable development of the Company and to maximise shareholders’ returns.

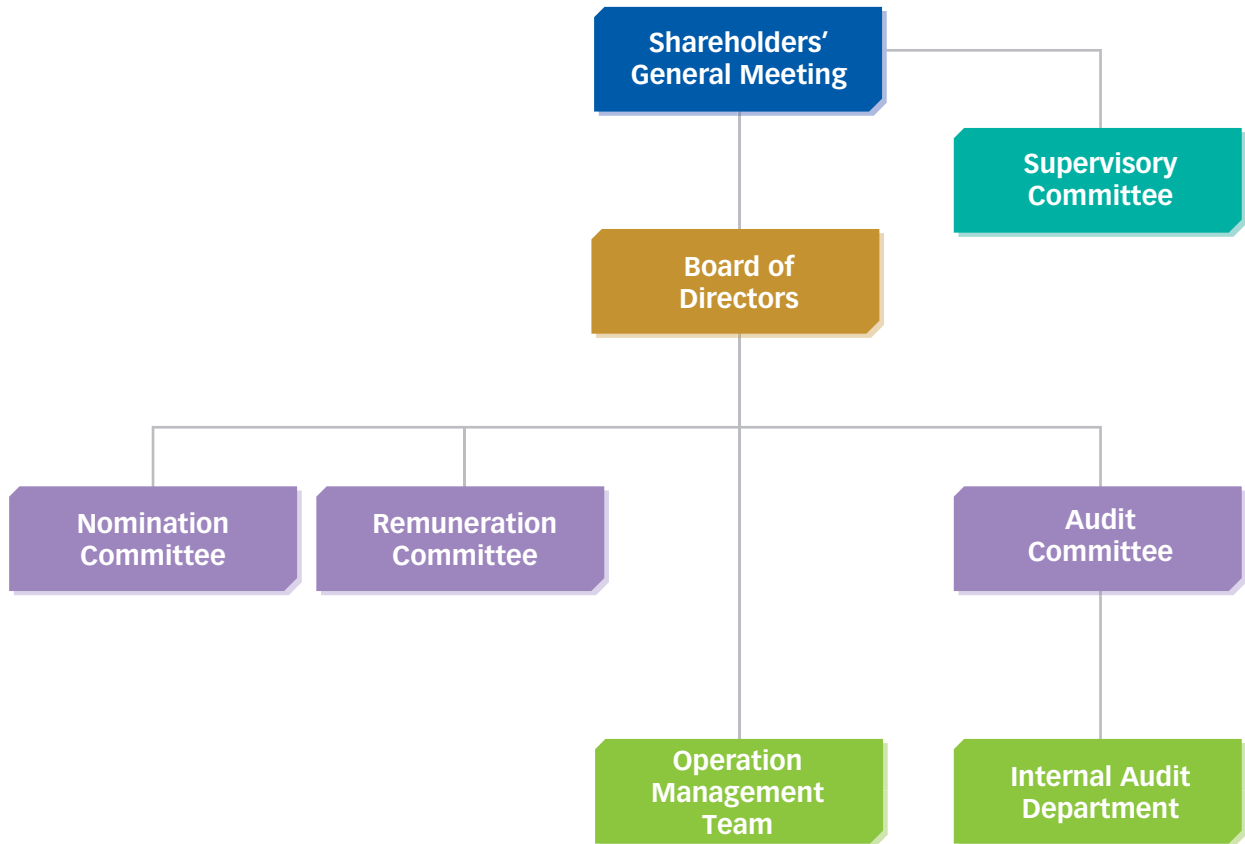
### **CORPORATE GOVERNANCE CODE**

As at the date of this report, the Company has complied with all the code provisions as set out in the CG Code, except for deviation of provisions of the CG Code as mentioned below:

Code Provision A.2.1 provides that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The Company deviates from this provision because Mr. Pang Baogen has been performing both the roles of chairman and chief executive officer. The Group has appointed three general managers to oversee and manage the three main business activities (construction, property development and building materials) of the Group respectively, each of whom has shared the duty of the chief executive officer to which they manage. The Board believes that the current arrangement has installed a proper segregation of duties mechanism and adequately streamlined the responsibility well and a simple management structure can enhance the communication amongst staff at different levels as well as enabling execution of the Group’s policies efficiently. Therefore, the Board endorsed the position of chief executive officer to be assumed by the chairman of the Board.

The Board will regularly review the management structure to ensure that it meets the business development requirements of the Group.

## CORPORATE GOVERNANCE STRUCTURE



Set out below is a detailed discussion of the corporate governance practices adopted and observed by the Company during the year ended 31 December 2017.

### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS AND SUPERVISORS

The Board and the Supervisory Committee have adopted the Model Code as its own code of conduct for securities transactions by the Directors and Supervisors. Specific enquiries have been made by the Company and all the Directors and Supervisors have confirmed that they have complied with the Model Code throughout the year of 2017. If any related employees possess information which may be considered as sensitive to the Company's share price and such information is not

public, such employee has to comply with the written guidelines, which is as strict as the Model Code.

### BOARD OF DIRECTORS (THE "DIRECTOR")

#### Duties of the Board of the Company (the "Board")

The Board formulates overall strategic plans and key policies of the Group, reviews the Group's operational and financial performance, reviews and monitors the Group's financial control and risk management systems, maintains effective oversight over the management, risks assessment and improving and reviewing the Group's policies and practices on corporate governance while delegating the day-to-day operations of the Company to the executive Directors or the management

## Corporate Governance Report (continued)

of every business segment. The Board is committed to making decisions in the best interests of both the Company and its shareholders.

The Board consists of nine Directors, including five executive Directors, namely, Mr. Pang Baogen (the chairman of the Board), Mr. Gao Lin, Mr. Gao Jiming, Mr. Gao Jun and Mr. Jin Jixiang; one non-executive Director, namely, Mr. Fung Ching, Simon; and three independent non-executive Directors, namely, Mr. Chan, Dennis Yin Ming, Mr. Li Wangrong and Ms. Liang Jing. Each of Mr. Fung Ching, Simon and Mr. Chan, Dennis Yin Ming has professional accounting qualifications and possesses a breadth of experience in accounting and financial management, Mr. Li Wangrong has rich experience in law and Ms. Liang Jing has rich experience in project management and audit, the diverse composition of the Board brings the Board different views, and also reflects a balance between effectiveness and independence.

All Directors have given sufficient time and attention to the affairs of the Group and in particular, the independent non-executive Directors have provided the Board with their diversified expertise and professional advices. The Board is of the view that there is a balanced composition of executive, non-executive and independent non-executive Directors in the Board and the independent non-executive Directors are able to provide sufficient checks and balances to safeguard the interests of the Group and its Shareholders. The participation of the independent non-executive Directors in the Board and committee meetings also provides

independent judgment on the issues relating to strategy, policy, performance, accountability, conflict of interest and standards of conduct. The Board members have access to timely information relating to the Group's business and will be provided with further documents and information upon request to enable them to make informed decisions. Independent professional advice can be sought to discharge their duties at the Group's expense upon their request. No such advice was sought during 2017.

The Directors may have access to the advice and services of the company secretary of the Company with a view to ensure that the board procedures, and all applicable rules and regulations, are followed. In addition, the Directors may, upon reasonable request, seek independent professional advice in appropriate circumstance at the Company's expenses. The Board shall resolve to provide separate appropriate independent professional advice to the Directors to assist the relevant Directors to discharge their duties.

All members of the Board had entered into three-year service contracts with the Company respectively. According to the memorandum and articles of association of the Company, all Directors will retire by rotation in every three years at the annual general meeting of the Company, but are eligible for re-election.

Besides the roles of chairman and chief executive officer was performed by Mr. Pang Baogen, there is no other relationship (including financial, business, family or other material/relevant relationship(s)) among the Directors. Brief biographical details of the Directors are set out on pages 47 to 49 of the annual report.



## BOARD DIVERSITY

The Company adopted the Board Diversity Policy with periodical objectives. The nomination committee evaluates the balance and blend of skills, experience and diversity of the Board. Selection of candidates will be based on a range of diversified perspectives, including but not limited to age, gender, cultural and educational background, professional and industry experience, skills, knowledge and other qualities essential to the

Company's business and merit and contribution that the selected candidates will bring to the Board. The Company sees that increasing diversity at the Board level would enhance the Board's effectiveness and corporate governance.

The remunerations of each of the Directors of the Company are disclosed on an individual basis, details of which are set out in note 44 to the consolidated financial statements.

The band of remuneration of senior management personal and related number of members of senior management are as follows:

	2017 Number of individuals	2016 Number of individuals
Below RMB650,000	4	4

Since its listing, the Company maintained liability insurance for its Directors, Supervisors and senior management each year.

## BOARD MEETING

The Board held a total of five Board meetings during the year, discussed and approved the 2016 annual report, 2017 interim report and the work report of internal audit department; appointed PricewaterhouseCoopers as the independent auditor of the Company. The attendance

of each of the Directors is set out in the table below. The relevant senior management and members of the Supervisory committee of the Group had all attended the Board meetings held during the year. Directors received the notice of Board meeting at least 14 days before the date on which Board meeting was held and all of the Directors are offered opportunities to suggest any issue for discussion included in meeting agenda. All the minutes of Board meetings are filed and accessible to all Directors at any time.

## ATTENDANCE OF BOARD MEETING IN 2017

Name	Attendance/ Number of Board meetings
<i>Executive Directors</i>	
Mr. Pang Baogen	5/5
Mr. Gao Lin	5/5
Mr. Gao Jiming	5/5
Mr. Gao Jun	5/5
Mr. Jin Jixiang	5/5
<i>Non-executive Director</i>	
Mr. Fung Ching, Simon	5/5
<i>Independent Non-executive Directors</i>	
Mr. Chan, Dennis Yin Ming	5/5
Mr. Li Wangrong	5/5
Ms. Liang Jing	5/5

### INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company's number of independent non-executive Directors has complied with the Rule of 3.10(1) of the Listing Rules. The Board considers that all independent non-executive Directors have appropriate and sufficient industry or finance experience and qualifications to carry out their duties so as to protect the interests of the Shareholders.

Prior to their respective appointment, each of the independent non-executive Directors has submitted a written statement to the Stock Exchange confirming their independence and has undertaken to inform the Stock Exchange as soon as practicable if there is any subsequent change of circumstances which may affect their independence. The Company has also received a written confirmation annually from each of the independent non-executive Directors in respect of their independence. The Company considers that all independent non-executive Directors are being considered to be independent by reference to the factors stated in the Listing Rules.

### DIRECTORS' TRAINING AND DEVELOPMENT

Pursuant to the Appendix 14 to the Listing Rules, all Directors should participate in continuous professional development to develop and refresh their knowledge and skills. This is to ensure that their contribution to the Board remains informed and relevant. The directors' training is a continuous project. The Company invited different professional teams regularly to provide trainings for the Directors about relevant regulations and rules, marketing environment and/or the newest changes of the industry development. During the year ended 31 December 2017, the directors, supervisors and senior management have developed their knowledge of directors' duties and risks. Besides, some Directors have also attended lessons in relation to Directors' roles, functions and duties, as well as strengthen their professional development by reading some related information or attending professional training sessions on their own. The Directors confirmed that they have complied with the Code Provision A.6.5 of the CG Code.



## ACCOUNTABILITY AND AUDIT

The Directors acknowledge their responsibility to present a balanced, clear and understandable assessment of the Group's performance, position and prospects in the consolidated financial statements of the annual and interim reports in accordance with statutory requirements and applicable accounting standards. Pursuant to Code Provision C.1.1 of the Corporate Governance Code, management would provide such explanation and information to the Board as will enable the Board to make an informal assessment of the financial and other information put before the Board for approval. The Directors confirm that, to the best of their knowledge, information and belief, having made all reasonable enquiries, they are not aware of any material uncertainties relating to events or conditions that might cast significant doubt upon the Company's ability to continue as a going concern.

In preparing the financial statements for the year ended 31 December 2017, the Directors have selected appropriate accounting policies and applied them consistently, and have made judgments and estimates that are prudent and reasonable.

The Group has announced its annual and interim results in a timely manner within the limits of three months and two months respectively after the end of the relevant financial periods, as laid down in the Listing Rules.

## RISK MANAGEMENT AND INTERNAL CONTROL

The Board has the responsibility to evaluate and determine the nature and extent of the risks it is willing to take in achieving the Group's strategic objectives, and to ensure the Group establish and maintain appropriate and effective risk management and internal control systems on an ongoing basis. The Group's risk management and internal control systems aim to manage, but not eliminate, risks of failing to achieve business objectives, and make reasonable, but not absolute, guarantee that there is no material misstatement or loss only.

The Group's risk management and internal control systems comprises, among others, the relevant financial, operational and compliance controls, internal circulation and handling of information. The Group clearly defines the authorizations and responsibilities of the Board, the Audit Committee, the management, the internal audit function and other units to ensure the establishment, implementation and effective assessment of risk management and internal control systems.

In order to enhance our risk management and internal control, a guiding team under the leadership of the Board and comprising the Audit Committee, administrative management and external and internal audit teams for risk management and internal control has been established to carry out relevant works. A three-line-defense system for risk management and internal control has been put in place: namely frontline defense in business operation, functional centralised defense in internal control and regulatory departments, and the independent oversight defense in the internal audit department. Each department is accountable for its daily operations and is required to implement the business strategies and policies adopted by the Board from time to time. An internal audit function is established to review and evaluate the Group's risk management and internal control systems and report directly to the Board and members of the audit committee (the "Audit Committee").

Internal monitoring and self-evaluation have been conducted in connection with the three main businesses and four regional areas identified by the Group. Remedies for loopholes and inadequacies as reviewed during internal control and identified in independent audit have been proposed, which are followed up by the risk management department of the Group regularly in order to ensure the relevant remedial actions are performed on a timely basis. Review findings have been reported to the Audit Committee for further follow-up actions.

## Corporate Governance Report (continued)

The Board performs the duty of reviewing the interim and annual results with the Audit Committee, the management of the Group, the internal audit function and external independent auditors in accordance with the protocol, and conducts a review and assessment of the effectiveness of the Group's risk management and internal control systems and procedures at least annually. The internal audit department of the Group carried out independent assessment on the risk management and internal control systems of the Group. The Board believes that the existing risk management and internal control systems are adequate and effective for the year ended 31 December 2017. The Board also reviewed the resources, qualifications and experience of staff of the Group's accounting, internal audit and financial reporting functions and their training programmes and budget and was satisfied with their adequacy.

The Board with the concurrence of the Audit Committee reviews the risks to the Company and acts upon any comments from the internal audit function and external auditors. Key risks, control measures and management actions are continually identified, reviewed and monitored by the management as part of risk management systems. The management has established a risk identification and management process. The risk assessment report is reported to the Audit Committee and the Board on a regular basis to highlight changes in the risk assessment, quantitative and qualitative factors affecting the inherent risks and effectiveness of mitigatory controls supporting the residual risks. The risk management systems of the Group are continually being monitored and refined by the Audit Committee and the Board. The Board has received assurance from the CEO and the management of the Group regarding the effectiveness of the risk management systems of the Group.

### AUDITOR'S REMUNERATION

The remuneration of the auditors in the year 2017 is set out as follows:

	2017		2016	
	Audit fees RMB'000	Other fees RMB'000	Audit fees RMB'000	Other fees RMB'000
PwC Hong Kong and PwC ZT	3,730	–	3,730	–

### BOARD COMMITTEES

The Board has established three board committees, namely, Audit Committee, Nomination Committee and Remuneration Committee to strengthen its functions and corporate governance rules. The Audit Committee, Nomination Committee and Remuneration Committee perform their specific duties in accordance with their respective written terms of reference.

### AUDIT COMMITTEE

The audit committee of the Company consists of two independent non-executive Directors, namely, Mr. Chan, Dennis Yin Ming and Mr. Li Wangrong, and one non-executive Director, Mr. Fung Ching, Simon, with Mr. Chan, Dennis Yin Ming as the chairman of the audit committee.

The terms of reference of the Company's audit committee are formulated in accordance with the Appendix 14 to the Listing Rules and the recommendations in "A Guide for Effective Audit Committee" published by the Hong Kong Institute of Certified Public Accountants. The primary duties of the audit committee are to review and supervise the Group's financial reporting procedures and internal audit scheme formulated by the internal audit department of the Company, review the reports submitted by the internal audit department and to ensure that the management has fulfilled its duties and the Group's strategic objectives to maintain an effective risk management and internal control systems. It is also responsible for reviewing affairs related to the appointment, resignation

and replacement of independent auditors as well as assessing the auditors' performance and whether their audit fees are reasonable, and providing relevant recommendations to the Board. The audit committee has established a whistle blowing policy and system. The terms of reference of the Audit Committee are available on the websites of the Company and the Stock Exchange. The audit committee of the Company held two meetings during the year of 2017.

The major tasks accomplished during the year include:

- reviewing the annual and interim results announcement, reports and financial statements of the Group;
- reviewing and providing recommendations on the accounting policies adopted by the Group and the accounting practice issues;
- monitoring the work of the internal audit department of the Group and reviewing the reports submitted by it;
- advising on the material transactions of the Group and providing recommendations on related risks to management; and
- reviewing the audit fees of auditors and recommending the fees for approval by the Board.
- reviewing the risk management and internal control systems of the Group.

The Audit Committee also met with the external auditor annually in the absence of management to discuss matters relating to any Issues arising from audit and any other matters the external auditor may wish to raise.

## ATTENDANCE OF THE MEETING OF THE AUDIT COMMITTEE IN 2017

Name	Attendance/ Number of Audit Committee meetings
Mr. Chan, Dennis Yin Ming	2/2
Mr. Li Wangrong	2/2
Mr. Fung Ching, Simon	2/2

## REMUNERATION COMMITTEE

The remuneration committee comprises two independent non-executive Directors, namely, Mr. Chan, Dennis Yin Ming and Ms. Liang Jing, and one executive Director, namely, Mr. Pang Baogen, with Mr. Chan, Dennis Yin Ming as the chairman of the remuneration committee.

The major responsibilities of the Remuneration Committee are to make recommendation to the Board on the Company's policy and structure for remuneration of the Directors, Supervisors and senior management of the Company, to review and approve the management's remuneration recommendation according to the Board's policy and target. To take the market forces and comparable industries into consideration when determining the remuneration packages of the Directors, Supervisors and senior management of the Company. The terms of reference of the remuneration committee are available on the websites of the Company and the Stock Exchange. The remuneration committee of the Company held one meeting during the year of 2017.

The major tasks accomplished during the year include:

- reviewing the remuneration policy, the terms of service contracts; and
- assessing the performance of all executive directors, supervisors and senior managers.

## ATTENDANCE OF THE MEETING OF THE REMUNERATION COMMITTEE IN 2017

Name	Attendance/ Number of Remuneration Committee meeting
Mr. Chan, Dennis Yin Ming	1/1
Ms. Liang Jing	1/1
Mr. Pang Baogen	1/1

## NOMINATION COMMITTEE

The nomination committee comprises two independent non-executive Directors, namely, Mr. Li Wangrong and Ms. Liangjing, and one executive Director, namely, Mr. Gao Jiming, with Mr. Li Wangrong as the chairman of the nomination committee.

The main duties of the Nomination Committee are to review the structure, size and composition of the Board of Directors on a regular basis, to make recommendations to the board regarding any proposed changes and to identify individuals suitably qualified to become board members. It is also responsible for assessing the independence of independent non-executive directors and providing recommendations to the Board of Directors on relevant matters relating to the appointment or re-appointment of directors and succession planning for directors and supervisors. The terms of reference of the Nomination Committee are available on the websites of the Company and the Stock Exchange. The nomination committee held one meeting in 2017.

The major tasks accomplished during the year include:

- reviewing the structure, number of members and composition of the Board and the Supervisory Committee, and providing the Board with recommendations on any intended change; and

- identifying appropriate candidates for the position of directors and supervisors, and nominating such persons to be directors and supervisors;
- assessing the independence of the independent non-executive directors;
- providing recommendations on the plan of the appointment or re-appointment and succession of directors and supervisors to the Board.

## ATTENDANCE OF THE MEETING OF THE NOMINATION COMMITTEE IN 2017

Name	Attendance/ Number of Nomination Committee meeting
Mr. Li Wangrong	1/1
Ms. Liang Jing	1/1
Mr. Gao Jiming	1/1

The Board adopted a “Procedure and criteria for nomination of Directors”, the details of which are set out below:

### Procedure for nomination of Directors

- When there is a vacancy in the Board, the Board evaluates the balance of skills, knowledge and experience of the Board, and identifies any special requirements for the vacancy (e.g. independence status in the case of an independent non-executive Director);
- Prepare a description of the role and capabilities required for the particular vacancy;
- Identify a list of candidates through personal contacts/recommendations by Board members, senior management, business partners or investors;

- Arrange interview(s) with each candidate for the Board to evaluate whether he/she meets the established written criteria for nomination of directors. One or more members of the Board will attend the interview;
- Conduct verification on information provided by the candidate; and
- Convene a Board meeting to discuss and vote on which candidate to nominate or appoint to the Board.

### Criteria for nomination of Directors

#### Common criteria for all Directors

- Character and integrity;
- The willingness to assume broad fiduciary responsibility;
- Present needs of the Board for particular experience or expertise and whether the candidate would satisfy those needs;
- Relevant experience, including experience at the strategy/policy setting level, high level managerial experience in a complex organization, industry experience and familiarity with the products and processes used by the Company;
- Significant business or public experience relevant and beneficial to the Board and the Company;
- Breadth of knowledge about issues affecting the Company;
- Ability to objectively analyse complex business problems and exercise sound business judgment;
- Ability and willingness to contribute special competencies to Board activities; and
- Fit with the Company's culture.

#### Criteria applicable to Independent Non-executive Directors

- Willingness and ability to make a sufficient time commitment to the affairs of the Company in order to effectively perform the duties of a director, including attendance at and active participation in Board and committee meetings;
- Accomplishments of the candidate in his/her field;
- Outstanding professional and personal reputation; and
- The candidate's ability to meet the independence criteria for directors established in the Listing Rules.

### DIRECTORS RESPONSIBILITY ON THE FINANCIAL STATEMENTS

The Directors of the Company acknowledge their responsibility for preparing the financial statements for the year ended 31 December 2017, which were prepared in accordance with statutory requirements and applicable accounting standards. The reporting responsibilities of the external auditors on the financial statements are set out in the Independent Auditor's Report on pages 61 to 67 of the annual report.

### CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for the corporate governance functions with the following duties:

- to develop and review the Company's policies and practices on corporate governance and make recommendations on changes and updating;
- to review and monitor the training and continuous professional development of Directors;



- to review and monitor the Company’s policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual applicable to Directors and employees;
- to review the Company’s compliance with the CG Code and disclosure in the Corporate Governance Report; and
- such other corporate governance duties and functions set out in the CG Code (as amended from time to time) for which the Board are responsible.

### COMPANY SECRETARY

Mr. Chow Chan Lum has been a member of the Institute of Chartered Accountants of Scotland and is also a member of the Hong Kong Institute of Certified Public Accountants, which fulfills the requirement under Rules 3.28 and 3.29 of the Listing Rules. As an external employee of the Company, the company secretary supports the Board, ensures good information flow within the Board and Board policy and procedures are followed; advises the Board on governance matters, facilitates induction and, monitors the training and continuous professional development of Directors. During the year, the company secretary confirms that he has attained not less than 15 hours of relevant professional training. Mr. Pang Baogen, Chairman of the Board, is the primary contact person of the Company.

### SHAREHOLDERS’ MEETING

The shareholders’ meeting of the Company not only makes important and key decisions, but also serves as a direct communication platform for its Directors, management and shareholders. In this respect, notice of shareholders’ meeting stating the particulars of the matters to be discussed, procedures of voting by poll, shareholders’ voting rights, will be circulated to shareholders 20 clear business days before the date of shareholders’ meeting according to the Listing Rules. During the period under review, the Group hold one annual general meeting, one domestic shareholders’ meeting and one H shareholders’ meeting, the details as follows:

### ATTENDANCE OF SHAREHOLDERS’ MEETING AND CLASS MEETINGS IN 2017

Name	Attendance/ Number of shareholders’ meeting and class meetings
<i>Executive Directors</i>	
Mr. Pang Baogen	3/3
Mr. Gao Lin	3/3
Mr. Gao Jiming	3/3
Mr. Gao Jun	3/3
Mr. Jin Jixiang	3/3
<i>Non-executive Director</i>	
Mr. Fung Ching, Simon	3/3
<i>Independent Non-executive Directors</i>	
Mr. Chan, Dennis Yin Ming	3/3
Mr. Li Wangrong	3/3
Ms. Liang Jing	3/3

## SHAREHOLDERS' RIGHTS

In accordance with the Company's Article of Association 87, two or more shareholders holding in aggregate 10% (including 10%) or more of the shares carrying the voting right at the meeting sought to be held shall have the right to require the board to convene an extraordinary general meeting or a class meeting in stating the objectives of the meeting. The board shall as soon as possible proceed to convene the extraordinary general meeting or a class meeting after receiving the requisition. If the board does not serve the notice of the convening a meeting after 30 days of receiving the written requests aforesaid, such shareholders may convene such a meeting within four months from the date of receipt of the requisition by the board. Any reasonable expenses incurred by the requisitions by reason of the failure of the board to duly convene a meeting shall be repaid to the shareholders by the Company.

## PROCEDURES FOR SHAREHOLDERS TO PROPOSE A PERSON FOR ELECTION AS A DIRECTOR

Subject to applicable laws and regulations, including the Company Law of the People's Republic of China, the Listing Rules and the articles of association of the Company as amended from time to time, the Company may in general meeting by ordinary resolution elect any person to be a director of the Company either to fill a casual vacancy or as an additional director. A shareholder of the Company can deposit a written notice at the correspondence address in Hong Kong of the Company for the attention of the company secretary for proposing a person for election as director. The written notice must state the full name of the person proposed for election as director and include such person's biographical details as required by Rule 13.51(2) of the Listing Rules, and be signed by the

shareholder concerned and the written notice signed by the candidate proposed to be elected as director indicating his/her willingness to be elected. The period for lodgment of such a written notice shall be at least seven days, commencing no earlier than the day after the dispatch of the notice of the meeting for election of directors and ending no later than seven days prior to the date of such meeting.

Shareholders may at any time send their enquiries and concerns to the Board in writing through the secretary of The Company, may also make enquiries with the Board at the general meetings of the Company.

The correspondence address of the Company in Hong Kong is as follows:

Room 1902, China Evergrande Centre  
38 Gloucester Road, Wanchai, Hong Kong

The headquarter address of the Company is as follows:

No.501 Shanyin West Road, Keqiao District  
Shaoxing City, Zhejiang Province  
The PRC

## CONTROLS MECHANISM Supervisory Committee

The Supervisory Committee is the standing supervisory organisation of the Company, which is responsible for supervising the functions of the Board and its members and the senior management such as the general manager and deputy general managers. The Supervisory Committee comprises five supervisors, who will serve for a term of three years and are eligible for re-election. The number of members and composition of the Supervisory Committee of the Company comply with the requirements of the relevant laws and regulations.

The Supervisory Committee comprises Mr. Kong Xiangquan (chairman of the Supervisory Committee), Mr. Wang Jianguo and Mr. Xugang, and independent Supervisors, Mr. Zhang Xindao and Mr. Xiao Jianmu. The Supervisory Committee is accountable to the shareholders meeting and exercises the following authority in accordance with the applicable laws.

- examining the financial statements of the Company;
- supervising the directors, general manager, deputy general managers and other senior management in the performance of their duties to prevent them from breaching the laws, administrative regulations or the Company's articles of association;
- requiring the directors, general manager, deputy general managers and other senior management to rectify behaviors which will prejudice the interests of the Company;
- verifying the financial information, such as financial reports and profit appropriation proposals, which intended to be submitted to the shareholders' meeting by the Board and appointing certified public accountants and auditors in the name of the Company to assist in re-auditing whenever the committee is in doubt with these information;

- proposing to convene extraordinary general meeting; and
- negotiating with or initiating litigations against directors on behalf of the Company.

The Supervisory Committee convened two meetings during the year and all of the Supervisors attended the meetings. The Supervisory Committee has also attended the board meetings held in the year of 2017. The Supervisory Committee has also adopted the Model Code in Appendix 10 to the Listing Rules as its own code of conduct regarding the securities transactions by the Supervisors. Having made specific enquiries with each Supervisor, all Supervisors have confirmed that they have complied with the required standards set out in the Model Code throughout the year of 2017.

### **INTERNAL AUDIT**

The Company has established an internal audit department. The internal audit department is independent from the finance department or other management departments. It reports directly to the Board and audit committee. The primary duties of the internal audit department are to monitor and review the effectiveness of the operation of the financial, operational and compliance control as well as risk management systems of the Company and its subsidiaries. During the year, it has reviewed, monitored, and submitted reports on review and approval system for use of capital, financial budgeting system, system governing signing of contracts and bidding budget; and final settlement and control system according to the internal audit plans.

# INVESTOR RELATIONS

The Company believed that it's very important to disclose accurate information timely and effectively for building market confidence, so the Company maintained good relations and communication with investors actively. In order to obtain more information from its investors and the potential investors, the Company has investor relations department, endeavoring to interact with its shareholders, investors, analysts, investment banks and financial medias and release the latest announcement, circular, interim report and annual report, as well as the Company's newsletters.

## SUBSTANTIAL SHAREHOLDERS OF H SHARES

As at 31 December, 2017, so far as was known to the Directors, the following persons, other than Directors, Supervisors and senior management of the Company, have an interest in the shares of the Company as recorded in the register required to be kept under the Section 336 of the SFO and which would fall to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO:

Name	Number of H Shares of the Company Held (Long Position)	Approximate Percentage of the Total Issued H Shares of the Company	Approximate Percentage of the Total Registered Share Capital of the Company
Wu Xueqin	29,304,000	12.45%	5.00%
Zhu Yicai (Note 1)	29,304,000	12.45%	5.00%

Note:

1. Mr. Zhu Yicai, the spouse of Ms. Wu Xueqin, is deemed to be interested in 29,304,000 H Shares.

## IMPORTANT FINANCIAL DATES

Events	Date
Issued Interim Results Announcement of 2017	On 25 August 2017
Issued Annual Results Announcement of 2017	On 23 March 2018
Closure of register of member of the Company	On 15 May 2017 to 15 June 2018 (both days inclusive)
Annual General Meeting of 2017	On 15 June 2018
Class meeting for holders of H Shares	On 15 June 2018
Class meeting for holders of Domestic Shares	On 15 June 2018

## Investor Relations (continued)

The annual general meeting of the company (“AGM”) was held at 2nd Floor, Baoye Group, No.501 Shanyin West Road, Keqiao District, Shaoxing City, Zhejiang Province, the PRC on 13 June 2017. All the resolutions were passed by the shareholders in voting. The details of the resolutions and results please refer to the results of AGM on 13 June 2017. All the Directors attended this AGM.

### **ARTICLES OF ASSOCIATION**

In view of the completion of repurchase of H shares in 2017, the Company has correspondingly reduced its registered capital and amended certain provisions of the articles of association to reflect such changes, such amended changes were approved by the relevant governing authorities. Besides the registered capital change, there is no other changes of the articles of association. An updated version, incorporating such changes, is as shown in the New Articles of Association of the Company and is available on the websites of the Company and the Stock Exchange.



# BIOGRAPHICAL DETAILS OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

## DIRECTORS

### Executive Directors

**Mr. Pang Baogen**, born in 1957, is the founder, chairman of the Board and chief executive officer of the Group. Mr. Pang is one of the experts who has received the special award of the State Council and is a member of the expert committee for the China Construction Reform and Development under the Ministry of Housing and Urban-Rural Development of the People's Republic of China. He holds a professor level senior engineer qualification. He is well respected and recognised in the construction industry in China and has received awards including Model Worker of National Construction System, Advanced Individual of National Sustainable Communities, Outstanding Entrepreneur in Zhejiang Province, Youth Scientific and Technical Worker with Outstanding Contributions to Zhejiang Province, Entrepreneur with Outstanding Contributions to the Construction Industry in Zhejiang Province in the "Eleventh Five-year" Period, Award of Commercialization of Science in Zhejiang Province as well as Zhejiang Charity Award and Zhejiang Charity Star. Mr. Pang has extensive experience in the construction technology field and of enterprise management. He actively promotes independence and innovation, and takes on national topics such as "risk-prevention in big projects", "transforming the construction industry with information technology" and "the system research of one-hundred-year construction in China" and the "Analysis of Comprehensive Efficiency of Housing Industrialization". At the same time, he guides the Group in undergoing various revolutions in management controls and operation mechanism. He also explores and executes the "three-in-one" business model and the contractual management model. Besides, Mr. Pang is also the vice-chairman of the Construction Companies Committee in China, vice-chairman of Housing Industrialization Technology Innovation Association in China, the vice-chairman of Construction Association and Agricultural Technology Promotion Foundation in Zhejiang Province, representative of the 13th People's Representative Congress of Zhejiang Province and the director of the Institute of Construction and Housing Industrialisation of National Construction Engineering Technology Research Center.

**Mr. Gao Lin**, born in 1970, is an executive Director and the director of the operation management committee of the Company, a director and the general manager of Baoye Hubei Construction Group Company Limited. Mr. Gao holds a professor level senior engineer qualification and is a graduate of the Fudan EMBA Programme. He is also a senior professional manager of the construction industry in China. He was awarded a celebrity in the national important infrastructure construction and a celebrity of the 9th (2010) Hubei Economic Year, the National Excellent Construction Entrepreneur, apprentice of Luban, the Top 10 Outstanding Entrepreneurs of Construction Industry in Zhejiang Province, Outstanding Entrepreneur in Hubei Province, Model Worker of Hubei Province, Outstanding Youth in Hubei Province, Talent for Economic Development of Shaoxing City, Model Worker of Shaoxing City. He is currently the vice chairman of the Hubei Enterprises Union, the vice chairman of the Federation of Industry and Commerce in Hubei Province and vice-chairman of Construction Industry Association in Hubei, the vice chairman of the Youth Union of the Direct Departments of Hubei Province, and representative of the 15th People's Representative Congress of Wuchang District, Wuhan City. He joined the Group in 1987.

**Mr. Gao Jiming**, born in 1962, is an executive Director of the Company and the chairman and general manager of Hubei Construction Real Estate Development Company, a subsidiary of Baoye Hubei Construction Group Company Limited. Mr. Gao is a graduate of the China University of Geosciences, majoring in civil engineering and holds a professor level senior engineer qualification. He is the vice-chairman of the Real Estate Association of Shaoxing City. He joined the Group in 1978.

## Biographical Details of Directors, Supervisors and Senior Management (continued)

**Mr. Gao Jun**, born in 1972, is an executive Director and a member of the operation management committee of the Company, and the general manager of Baoye Group Anhui Company Limited. Mr. Gao graduated from the China University of Geosciences, majoring in civil engineering, and holds a professor level senior engineer qualification. Mr. Gao is currently a representative of the 15th People's Representative Congress of Hefei City, the chairman of Zhejiang Enterprises Union in Anhui, vice chairman of the Anhui Journalist Union and the Hefei Industrial and Commercial Chamber, the chairman of high-end entrepreneurial talent association in Xinzhan District, he was awarded the Model Worker of Anhui province. He joined the Group in 1989.

**Mr. Jin Jixiang**, born in 1967, is an executive Director and a member of the operation management committee of the Company, and chairman and the general manager of Zhejiang Baoye Construction Group Company Limited. Mr. Jin graduated from the China University of Geosciences, majoring in civil engineering and holds a professor level senior engineer qualification. Mr. Jin is currently the executive chairman of Shaoxing City Construction Committee, vice-chairman of Hangzhou Construction Committee and a member of the Chinese People's Political Consultative Conference in Keqiao. He was awarded the National Excellent Decoration Entrepreneur, Outstanding Construction Entrepreneur in Zhejiang Province, National Excellent Construction Entrepreneur, An advanced worker in national construction industry a senior professional manager of the construction industry in China, Top 10 Outstanding Entrepreneurs of Construction in Zhejiang, Model Worker of Shaoxing City, Talent with great contribution to the development of Shaoxing City and the Advanced Productivity Worker of Shaoxing City. Mr. Jin joined the Group in 1985.

### Non-executive Directors

**Mr. Fung Ching, Simon**, born in 1969, is a non-executive Director and a member of audit committee of the Company and is currently the chief financial officer and the company secretary of Greentown China Holdings Limited, a company listed on the main board of The Stock Exchange. He is also an independent non-executive director of HNA Infrastructure Company Limited and China Logistics Property Holdings Co., Ltd., both companies are listed on the main board of The Stock Exchange. Mr. Fung graduated from the Queensland University of Technology in Australia with a Bachelor's degree, majoring in accountancy. He is a fellow member of the Hong Kong Institute of Certified Public Accountants and a fellow member of the CPA Australia. Mr. Fung served as the chief financial officer and secretary to the board of Directors of Baoye Group between 2004 and 2010, and he worked in PricewaterhouseCoopers between 1994 and 2004. Mr. Fung has over 13 years of experience in managing finance and accounting functions, mergers and acquisitions, fund raising and investor relations for a PRC Company listed in Hong Kong.

## Biographical Details of Directors, Supervisors and Senior Management (continued)

### Independent Non-executive Directors

**Mr. Chan, Dennis Yin Ming**, born in 1954, a Canadian living in Hong Kong, is an independent non-executive Director, chairman of audit committee and remuneration committee of the Company. Mr. Chan is a graduate of the John Molson School of Business of Concordia University, Canada and has obtained a professional diploma in accountancy from the McGill University, Canada. Mr. Chan is an associate member of the Chartered Institute of Management Accountants, United Kingdom (ACMA), an associate member of the Institute of Chartered Secretaries and Administrators, United Kingdom (ACIS), a member of Chartered Institute of Purchasing and Supply, United Kingdom (MCIPS) and a member of Canadian Institute of Chartered Accountants (CA). Mr. Chan is currently director and chief executive officer of Standard Corporate Advisory Limited. Prior to that, Mr. Chan had been director and chief financial officer of various listed companies in Hong Kong, Singapore and the United States of America. Mr. Chan has more than 40 years of experience in public accountancy, management consultancy, manufacturing, distribution and retails, telecommunications, logistics and financial services.

**Mr. Li Wangrong**, born in 1963, is an independent non-executive Director, chairman of nomination committee and a member of audit committee of the Company. Mr. Li graduated from the Law School of Zhejiang University and holds a master degree. Mr. Li is currently the principal partner of Zhejiang Dagong & Partners and the first-grade solicitor. Mr. Li is also the independent director of Sanbian Sci-Tech Co., Ltd., a listed company in Shenzhen Stock Exchange. Mr. Li has rich experience in arbitration, property development, contract law, civil and commercial cases.

**Ms. Liang Jing**, born in 1953, is an independent non-executive Director, a member of remuneration committee and nomination committee of the Company. Ms. Liang graduated from Jiangxi Metallurgy College, majoring in mechanical engineering and holds senior level engineer qualification. Ms. Liang worked for Shaoxing Lizhu Iron Mining Company, Shaoxing Property Development Company and Shaoxing Tianying Tax Agent Company. Ms. Liang has retired from her profession.

### SUPERVISORS

**Mr. Kong Xiangquan**, born in 1958, a qualified senior engineer, is the general manager of the Zhejiang Baoye Communications Construction Company Limited. He joined the Group in 1975.

**Mr. Wang Jianguo**, born in 1966, holds a senior engineer qualification, is currently the chairman and general manager of Zhejiang Baoye Curtain Wall Decoration Company Limited. He is also a deputy director and member of the curtain wall committee of China Construction Decoration Association and vice chairman of Zhejiang Construction Decoration Association. He was awarded the National Outstanding Entrepreneur of Construction Decoration Industry. Mr. Wang joined the Group in 1986.

**Mr. Xu Gang**, born in 1976, is a deputy general manager of Zhejiang Baoye Construction Group Company Limited. Mr. Xu graduated from the China University of Geosciences, majoring in civil engineering, and holds a First Grade Registered Architect and senior engineer qualification. Mr. Xu was awarded the Top 10 Young Entrepreneurs of Construction Industry in Zhejiang, Model Worker of the Construction Industry in Shaoxing City, the Outstanding Entrepreneurs of Construction Industry in Suzhou City. Mr. Xu joined the Group in 1998.

### INDEPENDENT SUPERVISORS

**Mr. Zhang Xindao**, born in 1944, is an independent Supervisor of the Company. Mr. Zhang graduated from the East-South University and holds a senior engineer qualification. He was preciously the deputy director of Shaoxing City Electric Power Bureau, general manager of Shaoxing Daming Industry Company, chairman of Shaoxing Daming Electricity Company, chairman of Zhuji Bafang Electricity Company and the general manager of Shaoxing Tianyi Green Power Company Limited.

**Mr. Xiao Jianmu**, born in 1967, graduated from Zhejiang Forestry College, holds the qualifications of economist, Certified Public Accountant, Certified Tax Agent, Certified Public Valuer, Real Estate Appraiser and was awarded Zhejiang Excellent Certified Public Accountant. Mr. Xiao served in construction department of Shaoxing Huaxia Company and Shaoxing Gongxiao Building Company Limited. Mr. Xiao is now the vice director of Zhejiang Zhongtian Accountant Firm.

### SENIOR MANAGEMENT

**Mr. Wang Rongbiao**, born in 1968, is a member of the operation management committee of the company and the chairman and the general manager of Zhejiang Baoye Building Materials Industrialisation Company Limited. Mr. Wang graduated from Wuhan Science and Technology University, majoring in civil engineering, and holds a senior engineer qualification. Mr. Wang joined the Group in 1986.

**Mr. Lou Zhonghua**, born in 1968, is a member of the operation management committee of the Company. Mr. Lou graduated from the China University of Geosciences, majoring in civil engineering and holds a professor level senior engineer qualification. He is currently the vice-chairman of the Real Estate Association of Shaoxing City and Vice-chairman of the Real Estate Association of Keqiao District, Shaoxing City. Mr. Lou joined the Group in 1986.

**Mr. Sun Guofan**, born in 1962, is the chief economist of the Company. Mr. Sun graduated from the Hangzhou College of Commerce, majoring in finance and accounting, and is qualified as an accountant and senior economist in the PRC. He joined the Group in 1988.

**Mr. Jiang Xiaohua**, born in 1970, is the chief accountant of the Company. Mr. Jiang graduated from Jiangxi University of Finance and Economics in 1993, majoring in finance and taxation. He graduated from Zhejiang University and obtained the master degree in 2003. Mr. Jiang holds a professor level senior accountant certification and was awarded as one of the National Accounting Leading Talents. He was previously the Inspection officer of Finance and Taxation Bureau of Shaoxing County and the Chief Financial Officer of Tianlong Group Company Limited. Mr. Jiang joined the Group in 2004.

# DIRECTORS' REPORT

The Board is pleased to present the annual report and the audited financial statements of the Group for the year ended 31 December 2017.

## PRINCIPAL ACTIVITIES

The principal activities of the Group are the provision of construction service, development and sale of properties and manufacture and distribution of industrialised building materials. The activities of the Company's principal subsidiaries are set out in note 9 to the consolidated financial statements. There were no significant changes in the nature of the Group's principal activities during the year.

## BUSINESS REVIEW

The business review of the Group for the Year is set out in the sections of Financial Highlight for the proceeding five years, Chairman's Statement, Management Discussion and Analysis, Environmental, Social and Governance Report 2017 which will be published on the same date, and the paragraphs below.

## FINANCIAL POSITIONS AND RESULTS

The financial positions of the Group and the Company as at 31 December 2017 are set out in the balance sheets of the consolidated financial statements prepared in accordance with HKFRS on pages 68 to 69.

The results of the Group for the year ended 31 December 2017 prepared in accordance with HKFRS are set out in the consolidated income statement on page 70.

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 6 of the annual report.

## RESERVES

Details of movements in reserves of the Group and the Company during the year are set out in the note 24 and note 43 to the consolidated financial statements.

## DISTRIBUTABLE RESERVES

According to the relevant laws and regulations in the PRC, the reserves of the Company available for distribution to the equity holders amounted to RMB680,203,000 as at 31 December 2017 (2016: RMB493,028,000).

## DIVIDENDS

At the board meeting held on 23 March, 2018, the Board proposed no final dividend be declared for the year ended 31 December 2017 (2016: nil).

## SEGMENT INFORMATION

The Group is principally engaged in the following three main operation segments:

- Construction – provision of construction service
- Property development – development and sale of properties
- Building materials – manufacture and distribution of industrialised building materials

The segment information for the year ended 31 December 2017 is set out in note 5 to the consolidated financial statements.



## MAJOR CUSTOMERS AND SUPPLIERS

During the year, sales to the five largest customers and purchases from the five largest suppliers of the Group accounted for less than 30% of the Group's aggregate revenue and purchases respectively.

None of the Directors, their associates or any shareholders (which, to the knowledge of the Directors, own more than 5% interests of the Company's share capital) had any interest in the above major suppliers or customers.

## PROPERTY, PLANT AND EQUIPMENT

Details of the movements in Property, plant and equipment of the Group during the year are set out in note 7 to the consolidated financial statements.

## CHARITABLE CONTRIBUTIONS

During the year, the Group made charitable contributions a total of approximately RMB4,267,000.

## BORROWINGS

As at 31 December 2017, details of borrowings of the Group are set in the note 29 to the consolidated financial statements.

## DIRECTORS AND SUPERVISORS

The Directors and Supervisors of the Company for 2016 are as follows:

### Directors

#### Executive Directors

Mr. Pang Baogen (*Chairman of the Board*)

Mr. Gao Lin

Mr. Gao Jiming

Mr. Gao Jun

Mr. Jin Jixiang

#### Non-executive Director

Mr. Fung Ching, Simon

#### Independent Non-executive Directors

Mr. Chan, Dennis Yin Ming

Mr. Li Wangrong

Ms. Liang Jing

### Supervisors

#### Supervisors

Mr. Kong Xiangquan (*Chairman of the Supervisory Committee*)

Mr. Wang Jianguo

Mr. Xu Gang

#### Independent Supervisors

Mr. Zhang Xindao

Mr. Xiao Jianmu

## **CHANGES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT**

During the year, there's no change of Directors, Supervisors and senior management.

## **BIOGRAPHICAL DETAILS OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT**

Brief biographical details of the Directors, Supervisors and senior management of the Group are set out on pages 47 to 50 of the annual report.

## **REMUNERATION OF DIRECTORS**

The remuneration of the Directors of the Company is disclosed on an individual named basis in note 44 to the consolidated financial statements.

## **HIGHEST PAID INDIVIDUALS**

During the year, the relevant information of the five individuals with the highest remuneration of the Group is disclosed in note 44 to the consolidated financial statements.

## **INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS**

The Board has obtained written confirmations from all independent non-executive Directors concerning their independence in accordance with Rule 3.13 of the Listing Rules. The Board is in the opinion that the existing independent non-executive Directors are independent based on the guidelines set out in Rule 3.13 of the Listing Rules.

## **INDEMNITY OF DIRECTORS**

The Company has maintained appropriate directors and officers liability insurance and such permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the Year.

## INTERESTS OF DIRECTORS, SUPERVISORS, CHIEF EXECUTIVE AND SENIOR MANAGEMENT

At the end of the reporting period, the interests and short positions of Directors, Supervisors, chief executive and senior management of the Company and any of the associated corporations within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong ("SFO"), which are required to be (i) notified to the Company and HKEx pursuant to Division 7 and 8 of Part XV of the SFO; or (ii) entered into the register required to be kept by the Company under Section 352 of Part XV of the SFO; or (iii) notified to the Company and HKEx pursuant to the Model Code for Securities Transaction by Directors of Listed Issuers, were as follows:

Directors/Supervisors/ Senior Management	Relevant Entity	Capacity	Number of Domestic Shares (Long position)	Number of H Shares (Long position)	Approximate Percentage of the Total Registered Capital of the Relevant Entity
<b>Directors</b>					
Mr. Pang Baogen	The Company	Individual	193,753,054		33.05%
Mr. Gao Jiming	The Company	Individual	12,059,254	–	2.06%
Mr. Gao Lin	The Company	Individual	9,544,775	–	1.63%
Mr. Gao Jun	The Company	Individual	5,794,259	–	0.99%
Mr. Jin Jixiang	The Company	Individual	2,440,527	–	0.42%
<b>Supervisors</b>					
Mr. Wang Jianguo	The Company	Individual	5,250,290	–	0.90%
Mr. Wang Jianguo	Zhejiang Baoye Curtain Wall Decoration Company Limited	Individual	42,700,001		16.94%
Mr. Xu Gang	The Company	Individual	5,971,303	–	1.02%
<b>Senior Management</b>					
Mr. Lou Zhonghua	The Company	Individual	4,533,172	–	0.77%
Mr. Wang Rongbiao	The Company	Individual	2,647,911	–	0.45%

## DIRECTORS' AND SUPERVISORS' SERVICE CONTRACTS

At the 2016 annual general meeting held on 13 June 2017, all appointed Directors and Supervisors signed their respective new service contracts or appointment letters with the Company, the term of which will expire at the conclusion of the annual general meeting of 2019 of the Company. The Company has not signed any service contract, with any Director or Supervisor, which is not determinable by the Company within one year without payment of compensation other than statutory compensation.

## DIRECTORS' AND SUPERVISORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

No transactions, arrangements or contracts of significance in relation to the Company's business to which the Company or its subsidiaries was a party and in which the Directors or the Supervisors of the Company have material interests, whether directly or indirectly, subsisted at any time during the year (excluding Directors' and Supervisors' service contracts mentioned above).

## DIRECTORS' AND SUPERVISORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

At no time during the year did the Company or any its subsidiaries make any arrangement to enable the Directors, the Supervisors and their respective spouses or children under 18 years of age to benefit from acquisition of the shares, or debentures of the Company or any other corporation.

## INTERESTS OF DIRECTORS IN COMPETING BUSINESS

During the year and up to the date of this report, none of the Directors has any interest in business, which competes or may compete with the business of the Group under the Listing Rules.

## DETAILS OF SHARE OFFERING AND PLACING

	Initial Public Offering	The 1st placement of H shares	The 2nd placement of H shares	The 3rd placement of H shares
Class of shares listed	H share	H share	H share	H share
Listing place	Main Board of HKEx.	Main Board of HKEx.	Main Board of HKEx.	Main Board of HKEx.
Offering/placing price	HK\$1.43 per H share	HK\$4.05 per H share	HK\$4.85 per H share	HK\$10.88 per H share
Listing date	30 June 2003	21 January 2005	14 December 2005	2 February 2007
Number of issued H shares	180,684,000	36,136,800	43,364,160	52,036,992

## FUNDS RAISED AND DIVIDEND

Year	Funds Raised (HKD)	Dividend (RMB/share)	Total Dividend (RMB)	Full-Year Earnings (RMB)	Approximate Percentage of Full-year Earnings (%)
2003	258,370,000	0.0635	33,746,000	112,409,000	30%
2004	/	0.1436	81,502,000	275,082,000	30%
2005	356,660,000	0.12	73,311,000	304,226,000	24%
2006	/	0.07	46,407,000	474,032,000	10%
2007	566,160,000	0.07	46,407,000	225,795,000	21%
2008	/	0.08	53,037,000	150,044,000	35%
2009	/	0.13	86,185,000	502,239,000	17%
2010	/	0.16	106,074,240	527,875,000	20%
2011	/	0.21	139,222,000	710,196,000	20%
2012	/	0.21	139,222,000	752,256,000	18.5%
2013	/	0.10	66,296,401	663,312,000	10%
2014	/	0.10	63,174,401	648,702,000	9.7%
2015	/	0.10	61,237,053	563,655,000	10.9%
2016	/	/	/	526,933,000	/
2017	/	/	/	608,895,000	/
<b>Total</b>	<b>1,181,190,000</b>		<b>995,821,095</b>		



## SHARE CAPITAL

At the date of the reporting period, there was a total share capital of 586,210,053 shares of the Company in issue, which includes:

	Number of shares	Approximate percentage of total share capital
Domestic Shares	350,742,053	59.83%
H Shares	235,468,000	40.17%
Total	586,210,053	100%

## PURCHASE, SALE OR REDEMPTION OF SHARES OF THE COMPANY

Since the special resolution regarding the authorization to the Board to buyback H shares of the Company since 2016 Annual General Meeting and class meetings, the Company has repurchased a total of 26,162,000 H shares, representing 10% and 4.27% of the total number of H Shares and the total number of issued Shares of the Company respectively at the time the special resolution passed. Total amount paid was HK\$148,871,880 (excluding transaction charges). Details of the H shares were as shown in the next day disclosure returns for the period from December 2016 to May 2017 published on the website of the Stock Exchange.

## PUBLIC FLOAT

Based on the information that is publicly available to the Company and to the knowledge of its Directors, as at the date of this report, there is sufficient public float of not less than 25% of the Company's issued shares as required under the Listing Rules.

## CONNECTED TRANSACTIONS

During the year of 2017, the Group had no connected transaction that would require disclosure under the Listing Rules.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the articles of association of the Company and related laws of Hong Kong and the People's Republic of China (the "PRC"), which would oblige the Company to offer new shares on pro-rata basis to the existing shareholders of the Company.

## LITIGATION AND ARBITRATION

As at the date of this report, the Group had no material litigation and arbitration.

## ENTRUSTED DEPOSITS AND OVERDUE TIME DEPOSITS

As at the date of this announcement, the Group did not have any entrusted deposits placed with financial institutions in the PRC. All of the Group's cash and cash equivalents were deposited in commercial banks in accordance with the applicable laws and regulations. The Group had no bank deposits which cannot be withdrawn upon maturity.

## HUMAN RESOURCES

As at 31 December 2017, the Group had a total of 5,071 permanent employees (as at 31 December 2016: 4,550). Also, there were approximately 71,745 indirectly employed construction site workers (as at 31 December 2016: 71,980). These workers were not directly employed by the Group. For the year ended 31 December 2017, the total employee benefit expenses amounted to approximately RMB4,367,607,000. Employee benefit expenses include salaries, insurance and other benefits. Remuneration is determined by reference to market terms as well as the performance, qualification and experience of the individual employee. The Group is subject to social insurance contribution plans organised by the PRC local government. In accordance with relevant national and local labor and social welfare laws and regulations, employee benefits provided by the Group include pension and medical insurance coverage, injury insurance, maternity insurance and unemployment insurance. The Group highly values human resources management, and is devoted to establishing a high quality team to support its long term business development. The Board is continuously working on devising, revising and implementing a more effective employee incentive plan and training plan to encourage superior performance of employees to fit into the Group's long term development plan.

## CODE ON CORPORATE GOVERNANCE PRACTICES AND ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The Group has complied with the Corporate Governance Code as set out in Appendix 14 to the Listing Rules during the period, except that the role of the chief executive officer of the Group has been assumed by Mr. Pang Baogen, Chairman of the Board. For further details, please refer to the Corporate Governance Report as set out in this annual report.

According to the Listing Rules, an issuer must disclose Environmental, Social and Governance ("ESG") information on an annual basis. The board is responsible for evaluating and determining the issuer's ESG-related risks and has overall responsibility for the report. In April 2018, the "Environmental, Social and Governance Report 2017" will be published at the stock Exchange and the company's website.

## AUDITORS

The re-appointment of PricewaterhouseCoopers (the "PwC Hong Kong") as the Company's international auditor and the re-appointment of PricewaterhouseCoopers Zhongtian LLP (the "PwC ZT") as the Company's PRC statutory auditor were approved at the annual general meeting held on 13 June 2017.

The Company will propose two resolutions at the coming annual general meeting to re-appoint the PwC Hong Kong as the Company's international auditor and to re-appoint the PwC ZT as the Company's PRC statutory auditor.

## CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from 15 May 2018 to 15 June 2018, both dates inclusive, during which period no share transfers will be effected. In order to qualify for attending and voting at the AGM, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's H Shares registrar in Hong Kong, Tricor Tengis Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong (for holders of H Shares), or to the Company's office address at No. 501 Shanyin West Road, Keqiao District, Shaoxing City, Zhejiang Province, the PRC (Post Code: 312030) (for holders of Domestic Shares) no later than 4:30 pm on 14 May 2018.

## APPRECIATION

The Board would like to take this opportunity to express gratitude to our shareholders, customers, suppliers, banks, intermediaries and employees of the Group for their continuous patronage and support.

By Order of the Board

**Baoye Group Company Limited**

**Pang Baogen**

*Chairman*

Zhejiang, the PRC

23 March 2018

# SUPERVISORS' REPORT

To the Shareholders,

In the year 2017, the Supervisory Committee of Baoye Group Company Limited (the "Supervisory Committee"), in compliance with the provision of the Company Law, the Listing Rules and the articles of association of the Company, under their fiduciary duties, took an active role to work reasonably and cautiously to protect the interests of the Company and its shareholders.

During the year, the Supervisory Committee attended all the Board meetings, the annual general meeting, and class meetings of the Company. It provided reasonable suggestions and opinions to the Board in respect of the operations and development plans of the Company. It also strictly and effectively monitored and supervised the management of the Company, to ensure that it was in compliance with the PRC laws and the articles of association of the Company, and in the interests of shareholders and employees when making significant policies and decisions.

We have reviewed and agreed to the Directors' report, audited consolidated financial statements to be proposed by the Board for presentation at the forthcoming annual general meeting. We are of the opinion that the Directors, chief executive officer and other senior management of the Company had during the year strictly observed their fiduciary duties, acted diligently and exercised their authorities faithfully in the best interests of the Company and the shareholders as a whole. None of the Directors, chief executive officer and members of the senior management had been found to have abused their authorities, damaged the interests of the Company and infringed upon the interests of shareholders and employees of the Company.

The Supervisory Committee is satisfied with the achieved operating results and cost-effectiveness of the Company in 2017 and has great confidence in the future of the Company.

Finally, I, on behalf of the Supervisory Committee, would like to thank all shareholders and staff of the Company for their support and patronage for the Supervisory Committee.

By Order of the Supervisory Committee  
**Baoye Group Company Limited**  
**Kong Xiangquan**  
*Chairman*

Zhejiang, the PRC  
23 March, 2018

# Independent Auditor's Report



羅兵咸永道

## To the shareholders of Baoye Group Company Limited

*(incorporated in the People's Republic of China with limited liability)*

### OPINION

#### What we have audited

The consolidated financial statements of Baoye Group Company Limited (the "Company") and its subsidiaries (the "Group") set out on pages 68 to 146, which comprise:

- the consolidated balance sheet as at 31 December 2017;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated cash flow statement for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

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*PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong  
T: +852 2289 8888, F: +852 2810 9888, [www.pwchk.com](http://www.pwchk.com)*





### **Our opinion**

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Independence**

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matters identified in our audit are summarised as follows:

- Recognition of revenue from provision of construction services
- Recoverability of trade receivables



**Key Audit Matter**

**How our audit addressed the Key Audit Matter**

***Recognition of revenue from provision of construction services***

Refer to note 4 (Critical accounting estimates and judgments) and note 5 (Segment information) to the consolidated financial statements.

Revenue from provision of construction services for the year ended 31 December 2017 amounted to RMB14,278,726,000, representing approximately 75% of the Group's total revenue.

The Group used the percentage-of-completion method to determine the revenue from provision of construction services in a given period. The stage of completion was measured by reference to the contract costs incurred up to the balance sheet date as a percentage of the total estimated costs for each contract.

We focused on this area because the revenue amount involved is significant and judgments are required in estimating the total costs of construction contracts.

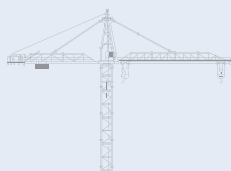
We have performed the following procedures to address this key audit matter:

- (i) Understood and tested the internal controls over the recognition of revenue from provision of construction services.
- (ii) Discussed with management the variance between the actual final costs and the estimated costs for contracts completed during the year to assess the reliability of management's estimation.
- (iii) Reconciled actual costs incurred in construction contracts to invoices received from suppliers on a sample basis.
- (iv) Compared gross profit margin of material construction contracts and challenged management's explanation for the difference between contracts and with benchmark based on our industry knowledge.
- (v) Checked the contract price to original construction contracts and, if appropriate, variation orders. We also examined documents for claims and incentives which were adjustments to original contract price.

We found the management's judgments on the estimation of total costs of construction contracts and the related revenue were properly supported by available evidence.



Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b><i>Recoverability of trade receivables</i></b></p> <p>Refer to note 4 (Critical accounting estimates and judgments) and note 18 (Trade receivables) to the consolidated financial statements.</p> <p>As at 31 December 2017, gross trade receivables amounted to RMB3,815,289,000, which represented approximately 14% of the total assets of the Group. Management assessed the recoverability of trade receivables on an individual basis, considering the past settlement history of the individual customer and the subsequent settlement received from the customer.</p> <p>We focused on this area as the balance of trade receivables was material to the consolidated financial statements and the assessment on the recoverability of these receivables involved significant judgments and estimates by management.</p>	<p>We have performed the following procedures to address this key audit matter:</p> <ul style="list-style-type: none"><li>(i) Understood, evaluated and tested the internal controls in relation to collection of trade receivables and assessment on recoverability.</li><li>(ii) Requested confirmations of debtor balances on a sampling basis. Where a reply was not received, we performed alternative procedures by inspecting the underlying invoices or goods delivery notes, as appropriate.</li><li>(iii) Examined the aging profile of trade receivables, focusing on the overdue balances. We challenged management the justification for recoverability with reference to corroborating evidence and correspondence with customers.</li><li>(iv) When a provision was made against trade receivables from a customer, we challenged management the rationale for not making full provision on trade receivables from that customer.</li></ul> <p>We found that the management's judgments on the recoverability of the trade receivables were properly supported by available evidence.</p>



## **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **RESPONSIBILITIES OF DIRECTORS AND AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

## **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



## Independent Auditor's Report (continued)

As part of an audit in accordance with HKSA's, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.





From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Cheung Siu Cheong.

**PricewaterhouseCoopers**

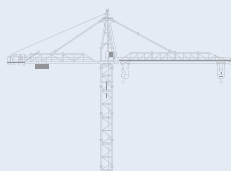
*Certified Public Accountants*

Hong Kong, 23 March 2018



# Consolidated Balance Sheet

	Note	As at 31 December	
		2017 RMB'000	2016 RMB'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Land use rights	6	491,382	498,057
Property, plant and equipment	7	1,473,768	1,304,910
Investment properties	8	617,169	597,079
Goodwill		16,534	16,534
Investments in joint ventures	10(a)	126,783	86,430
Loans to joint ventures	10(b)	374,453	–
Investments in associates	11(a)	15,547	13,741
Loan to an associate	11(b)	230,939	–
Available-for-sale financial assets	13	241,628	8,697
Deferred income tax assets	30	343,350	289,924
Prepayments for investments in associates		158,865	–
		<b>4,090,418</b>	2,815,372
<b>Current assets</b>			
Inventories	14	179,165	146,199
Properties under development	15	4,527,638	4,873,996
Completed properties held for sale	16	3,559,157	2,160,415
Due from customers on construction contracts	17	3,766,827	2,965,894
Trade receivables	18	3,668,651	2,840,194
Other receivables and prepayments	19	4,598,294	1,838,620
Loans to joint ventures	10(b)	–	61,528
Available-for-sale financial assets	13	249,250	678,590
Financial assets at fair value through profit or loss	20	–	796,269
Restricted bank deposits	21	658,125	633,571
Term deposits with initial term of over three months	22	90,199	11,925
Cash and cash equivalents	22	2,575,717	2,885,736
		<b>23,873,023</b>	19,892,937
<b>Total assets</b>		<b>27,963,441</b>	22,708,309



## Consolidated Balance Sheet (continued)

	Note	As at 31 December	
		2017 RMB'000	2016 RMB'000
<b>EQUITY</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	23	586,210	612,372
Share premium	23	565,872	671,665
Treasury shares	23	–	(13,535)
Reserves	24	205,633	184,341
Retained earnings	25	5,960,204	5,372,104
		<b>7,317,919</b>	6,826,947
<b>Non-controlling interests</b>		<b>178,445</b>	170,753
<b>Total equity</b>		<b>7,496,364</b>	6,997,700
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Borrowings	29	70,862	–
Deferred income tax liabilities	30	83,834	72,453
		<b>154,696</b>	72,453
<b>Current liabilities</b>			
Trade payables	26	6,083,747	4,657,721
Other payables	27	3,395,107	2,769,174
Receipts in advance	28	5,246,117	4,635,735
Current income tax liabilities		514,540	575,032
Due to customers on construction contracts	17	3,388,705	2,717,934
Borrowings	29	1,684,165	282,560
		<b>20,312,381</b>	15,638,156
<b>Total liabilities</b>		<b>20,467,077</b>	15,710,609
<b>Total equity and liabilities</b>		<b>27,963,441</b>	22,708,309

The notes on pages 75 to 146 are an integral part of these consolidated financial statements.

The financial statements on pages 68 to 146 were approved by the Board of Directors on 23 March 2018 and were signed on its behalf.

**Mr. Pang Baogen**  
Director

**Mr. Gao Jiming**  
Director



# Consolidated Income Statement

	Note	Year ended 31 December	
		2017 RMB'000	2016 RMB'000
<b>Revenue</b>	5	<b>18,978,200</b>	18,196,134
Cost of sales	33	<b>(17,697,062)</b>	(17,031,690)
<b>Gross profit</b>		<b>1,281,138</b>	1,164,444
Other income	31	<b>107,936</b>	118,799
Other gains – net	32	<b>51,105</b>	39,370
Selling and marketing costs	33	<b>(84,457)</b>	(85,166)
Administrative expenses	33	<b>(483,446)</b>	(471,356)
<b>Operating profit</b>		<b>872,276</b>	766,091
Finance costs	35	<b>(4,891)</b>	–
Share of results of joint ventures	10(a)	<b>3,256</b>	(1,070)
Share of results of associates	11(a)	<b>(1,094)</b>	(478)
<b>Profit before income tax</b>		<b>869,547</b>	764,543
Income tax expense	36	<b>(262,812)</b>	(230,133)
<b>Profit for the year</b>		<b>606,735</b>	534,410
<b>Profit attributable to:</b>			
– Owners of the Company		<b>608,895</b>	526,933
– Non-controlling interests		<b>(2,160)</b>	7,477
		<b>606,735</b>	534,410
<b>Earnings per share for profit attributable to the owners of the Company</b>			
– Basic and diluted (expressed in RMB per share)	37	<b>1.03</b>	0.86

The notes on pages 75 to 146 are an integral part of these consolidated financial statements.



# Consolidated Statement of Comprehensive Income

	Note	Year ended 31 December	
		2017 RMB'000	2016 RMB'000
<b>Profit for the year</b>		<b>606,735</b>	534,410
<b>Other comprehensive income:</b>			
<i>Items that may be reclassified to profit or loss</i>			
Transfer of reserves to income statement upon sale of available-for-sale financial assets, net of tax	24	<b>(11,655)</b>	(14,992)
Change in fair value of available-for-sale financial assets, net of tax	24	<b>12,152</b>	14,235
<b>Other comprehensive income for the year, net of tax</b>		<b>497</b>	(757)
<b>Total comprehensive income for the year</b>		<b>607,232</b>	533,653
<b>Total comprehensive income attributable to:</b>			
– Owners of the Company		<b>609,392</b>	526,176
– Non-controlling interests		<b>(2,160)</b>	7,477
<b>Total comprehensive income for the year</b>		<b>607,232</b>	533,653

The notes on pages 75 to 146 are an integral part of these consolidated financial statements.





# Consolidated Statement of Changes In Equity

	Note	Attributable to owners of the Company					Total	Non-controlling interests	Total equity
		Share capital	Share premium	Treasury shares	Reserves	Retained earnings			
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
<b>Balance at 1 January 2016</b>		612,372	671,665	–	183,436	4,907,177	6,374,650	150,922	6,525,572
<b>Comprehensive income</b>									
Profit for the year		–	–	–	–	526,933	526,933	7,477	534,410
Other comprehensive income		–	–	–	(757)	–	(757)	–	(757)
<b>Total comprehensive income</b>		–	–	–	(757)	526,933	526,176	7,477	533,653
<b>Transactions with owners in their capacity as owners</b>									
Transfer of statutory surplus reserves		–	–	–	769	(769)	–	–	–
Buy-back of shares	23	–	–	(13,535)	–	–	(13,535)	–	(13,535)
Dividends		–	–	–	–	(61,237)	(61,237)	(1,753)	(62,990)
Capital contributions by non-controlling interests		–	–	–	–	–	–	20,000	20,000
Transactions with non-controlling interests		–	–	–	893	–	893	(5,893)	(5,000)
<b>Total transactions with owners in their capacity as owners</b>		–	–	(13,535)	1,662	(62,006)	(73,879)	12,354	(61,525)
<b>Balance at 31 December 2016</b>		612,372	671,665	(13,535)	184,341	5,372,104	6,826,947	170,753	6,997,700



## Consolidated Statement of Changes In Equity (continued)

	Note	Attributable to owners of the Company					Non-controlling interests	Total equity	
		Share capital	Share premium	Treasury shares	Reserves	Retained earnings			
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
<b>Balance at 1 January 2017</b>		612,372	671,665	(13,535)	184,341	5,372,104	6,826,947	170,753	6,997,700
<b>Comprehensive income</b>									
Profit for the year		-	-	-	-	608,895	608,895	(2,160)	606,735
Other comprehensive income		-	-	-	497	-	497	-	497
<b>Total comprehensive income</b>		-	-	-	497	608,895	609,392	(2,160)	607,232
<b>Transactions with owners in their capacity as owners</b>									
Transfer of statutory surplus reserves		-	-	-	20,795	(20,795)	-	-	-
Buy-back and cancellation of shares	23	(26,162)	(105,793)	13,535	-	-	(118,420)	-	(118,420)
Dividends	38	-	-	-	-	-	-	(42,615)	(42,615)
Capital contributions by non-controlling interests		-	-	-	-	-	-	70,144	70,144
Disposal of interest in subsidiaries	32(a)	-	-	-	-	-	-	(17,677)	(17,677)
<b>Total transactions with owners in their capacity as owners</b>		(26,162)	(105,793)	13,535	20,795	(20,795)	(118,420)	9,852	(108,568)
<b>Balance at 31 December 2017</b>		586,210	565,872	-	205,633	5,960,204	7,317,919	178,445	7,496,364

The notes on pages 75 to 146 are an integral part of these consolidated financial statements.



# Consolidated Cash Flow Statement

	Note	Year ended 31 December	
		2017 RMB'000	2016 RMB'000
<b>Cash flows from operating activities</b>			
Cash (used in)/generated from operations	39	(1,973,006)	1,354,050
Interest paid		(45,655)	(28,313)
Income tax paid		(365,515)	(381,119)
<b>Net cash (used in)/generated from operating activities</b>		<b>(2,384,176)</b>	944,618
<b>Cash flows from investing activities</b>			
Payments for investments in joint ventures	10(a)	(47,100)	(20,400)
Repayment of loans by a joint venture	10(b)	11,160	25,186
Loans to joint ventures	10(b)	(310,697)	(8,312)
Payments for investments in associates	11(a)	(3,300)	(11,200)
Loan to an associate	11(b)	(230,939)	–
Prepayments for investments in associates		(158,865)	–
Proceeds from disposal of financial assets at fair value through profit or loss		815,135	–
Purchase of financial assets at fair value through profit or loss	20	–	(796,269)
Purchase of available-for-sale financial assets	13	(481,518)	(678,590)
Proceeds from sales of available-for-sale financial assets		694,130	644,300
Proceeds from disposal of subsidiaries	32(a)	18,375	–
Purchase of property, plant and equipment		(295,912)	(232,440)
Proceeds from disposal of property, plant and equipment	39(b)	9,199	35,849
Purchase of land use rights		(17,248)	(30,682)
Proceeds from disposal of land use rights	39(b)	20,402	14,457
Advance from government for housing demolition and relocation		300,000	–
Dividends received from associates	11(a)	400	–
(Increase)/decrease of term deposits with initial term of over three months		(78,274)	33,494
Interest received		105,708	116,729
<b>Net cash generated from/(used in) investing activities</b>		<b>350,656</b>	(907,878)
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		2,062,527	773,560
Repayments of borrowings		(590,060)	(1,028,000)
Dividends paid to shareholders of the Company		–	(61,237)
Capital contributions by non-controlling interests		70,144	20,000
Buy-back of shares	19,23	(92,155)	(44,682)
Loan from non-controlling interests	27	320,551	26,050
Acquisition of non-controlling interests		–	(5,000)
Dividends paid to non-controlling interests		(42,615)	(1,753)
<b>Net cash generated from/(used in) financing activities</b>		<b>1,728,392</b>	(321,062)
<b>Net decrease in cash and cash equivalents</b>		<b>(305,128)</b>	(284,322)
Cash and cash equivalents at beginning of the year		2,885,736	3,170,058
Exchange losses on cash and cash equivalents		(4,891)	–
<b>Cash and cash equivalents at end of the year</b>		<b>2,575,717</b>	2,885,736

The notes on pages 75 to 146 are an integral part of these consolidated financial statements.



# Notes to the Consolidated Financial Statements

## 1 GENERAL INFORMATION

Baoye Group Company Limited (the “Company”) was established as a limited liability company in the People’s Republic of China (the “PRC”) and the H shares of the Company were listed on the Main Board of The Stock Exchange of Hong Kong Limited on 30 June 2003.

The address of the Company’s registered office is Yangxunqiao Township, Shaoxing County, Zhejiang Province, the PRC.

The principal activities of the Company and its subsidiaries (collectively the “Group”) are the provision of construction services, manufacture and distribution of building materials and development and sale of properties in the PRC.

These consolidated financial statements have been approved for issue by the Board of Directors on 23 March 2018.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“HKFRS”). The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets at fair value through profit or loss and investment properties, which are carried at fair value.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgments in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgments or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (continued)

#### 2.1.1 Changes in accounting policy and disclosures

- (a) The new or revised standards, amendments and interpretations to existing standards, which are mandatory for the financial year beginning on 1 January 2017, are either currently not relevant to the Group or have no material impact on the Group's consolidated financial statements.
- (b) *New and revised standards and amendments to existing standards that have been issued and are relevant to the Group, but are not effective for the financial year beginning on 1 January 2017 and have not been early adopted*

		Effective for the financial year beginning on or after
HKFRS 9	Financial Instruments	1 January 2018
HKFRS 15	Revenue from Contracts with Customers	1 January 2018
HKFRS 2 (Amendments)	Classification and measurement of share-based payment transactions	1 January 2018
HKFRS 4 (Amendments)	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts	1 January 2018
HKFRS 1 (Amendments)	First time adoption of HKFRS	1 January 2018
HKAS 28 (Amendments)	Investments in associates and joint ventures	1 January 2018
HKAS 40 (Amendments)	Transfers of investment property	1 January 2018
HKFRIC 22	Foreign currency transactions and advance consideration	1 January 2018
HKFRS 16	Leases	1 January 2019
HKFRIC 23	Uncertainty over income tax treatment	1 January 2019
HKFRS 17	Insurance contract	1 January 2021
Amendments to HKFRS 10 and HKAS 28	Sale or contribution of assets between an investor and its associates or joint ventures	To be determined



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (continued)

#### 2.1.1 Changes in accounting policy and disclosures (continued)

- (b) *New and revised standards and amendments to existing standards that have been issued and are relevant to the Group, but are not effective for the financial year beginning on 1 January 2017 and have not been early adopted (continued)*

The above new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2017 and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except the following set out below:

- (i) HKFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

The Group has reviewed its financial assets and liabilities and is expecting the following impact from the adoption of the new standard on 1 January 2018:

The Group's debt instruments that are currently classified as available-for-sale (AFS) are bank financial products, which will not satisfy the conditions for classification as at fair value through other comprehensive income (FVOCI) and RMB249,250,000 will have to be reclassified to financial assets at fair value through profit or loss (FVPL). However, fair value changes to these bank financial products are immaterial.

The other financial assets held by the Group include:

- equity instruments currently classified as AFS for which a FVOCI election is available;
- equity investments currently measured at FVPL which would likely continue to be measured on the same basis under HKFRS 9.

Accordingly, the Group does not expect the new guidance to affect the classification and measurement of these financial assets. However, gains or losses realised on the sale of financial assets at FVOCI will no longer be transferred to profit or loss on sale, but instead reclassified below the line from the FVOCI reserve to retained earnings. During the year ended 31 December 2017, RMB15,540,000 of such gains were recognised in profit or loss in relation to the disposal of available-for-sale financial assets.





## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (continued)

#### 2.1.1 Changes in accounting policy and disclosures (continued)

(b) *New and revised standards and amendments to existing standards that have been issued and are relevant to the Group, but are not effective for the financial year beginning on 1 January 2017 and have not been early adopted (continued)*

(i) (continued)

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39 Financial Instruments: Recognition and Measurement and have not been changed.

The new impairment model requires the recognition of impairment provisions based on expected credit losses (ECL) rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under HKFRS 15 Revenue from Contracts with Customers, lease receivables, loan commitments and certain financial guarantee contracts. Based on the assessments undertaken to date, the Group does not expect material change in the loss allowance for trade debtors.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

The Group will apply the new rules retrospectively from 1 January 2018, with the practical expedients permitted under the standard. Comparatives for 2017 will not be restated.

(ii) HKFRS 15 replaces HKAS 18 which covers contracts for goods and services and HKAS 11 which covers construction contracts and the related literature. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer. The standard permits either a full retrospective or a modified retrospective approach for the adoption.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (continued)

#### 2.1.1 Changes in accounting policy and disclosures (continued)

(b) *New and revised standards and amendments to existing standards that have been issued and are relevant to the Group, but are not effective for the financial year beginning on 1 January 2017 and have not been early adopted (continued)*

(ii) (continued)

Management has assessed the effects of applying the new standard on the Group's financial statements and has identified the following areas that will be affected:

- Accounting for property development activities – In prior reporting periods, the Group accounted for revenue from property development activities when significant risk and rewards of ownership has been transferred to the customers on delivery in its entirety at a single time upon vacant possession and not continuously as construction progresses. Under HKFRS 15, properties that have no alternative use to the Group due to contractual reasons and when the Group has an enforceable right to payment from the customers for performance completed to date, the Group recognises revenue as the performance obligation is satisfied over time in accordance with the input method for measuring progress.
- Accounting for certain costs related to customer contracts – Certain costs incurred for obtaining a pre-sale property contract (e.g. sale commission), which were currently expensed off in profit and loss directly, will be eligible for capitalisation under HKFRS 15 and matched with revenue recognition pattern of related contract in the future.
- Presentation of contract assets and contract liabilities in the balance sheet – HKFRS 15 requires separate presentation of contract assets and contract liabilities in the balance sheet. This will result in some reclassifications as of 1 January 2018 in relation to construction activities previously presented as amounts due from customers on construction contracts and contract liabilities in relation to process billing recognised in relation to property development activities previously presented as receipt in advance.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (continued)

#### 2.1.1 Changes in accounting policy and disclosures (continued)

(b) *New and revised standards and amendments to existing standards that have been issued and are relevant to the Group, but are not effective for the financial year beginning on 1 January 2017 and have not been early adopted (continued)*

(ii) (continued)

The Group intends to adopt the standard for all uncompleted contracts as at 1 January 2018 using the modified retrospective approach which means that the cumulative impact of the adoption will be recognised in the retained earnings as of 1 January 2018 and that comparatives will not be restated.

The Group estimates the overall impact of the above is an increase of the Group's retained earnings on 1 January 2018, and a corresponding increase in current asset, and a decrease of current liabilities and deferred tax assets as of 1 January 2018.

### 2.2 Subsidiaries

#### 2.2.1 Consolidation

A subsidiary is an entity (including a structured entity) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

(a) *Business combinations*

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interest issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interests in the acquiree either at fair value or at the non-controlling interests' proportionate share of the acquiree's net assets.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.2 Subsidiaries (continued)

#### 2.2.1 Consolidation (continued)

(a) *Business combinations (continued)*

The excess of the consideration transferred, the amount of any non-controlling interests in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill (Note 2.8). If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised in profit or loss.

Inter-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

(b) *Changes in ownership interests in subsidiaries without change of control*

Transactions with non-controlling interests that do not result in a loss of control are accounted for as equity transactions – that is, as transactions with the owners of the subsidiary in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying amount of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

(c) *Disposal of subsidiaries*

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.2 Subsidiaries (continued)

#### 2.2.2 Separate financial statements

Investments in subsidiaries, associates and joint ventures are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries, associates and joint ventures are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries, associates and joint ventures is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary, associates and joint ventures in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

### 2.3 Associates and joint arrangements

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations each investor. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures. Investments in associates and joint ventures are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investment in associates and joint ventures includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates and joint ventures' post-acquisition profits or losses is recognised in the income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of loss in associates and joint ventures equals or exceeds its interests in the associates and joint ventures, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associates and joint ventures.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.3 Associates and joint arrangements (continued)

Unrealised gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in associates and the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policy of associates and joint ventures has been changed where necessary to ensure consistency with the policies adopted by the Group.

In the Company's balance sheet, the investments in joint ventures are stated at cost less provision for impairment losses. The results of joint ventures are accounted for by the Company on the basis of dividend received and receivable.

### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors who make strategic decisions.

### 2.5 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in RMB, which is the Company's functional and the Group's presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the income statements within "finance costs". All other foreign exchange gains and losses are presented in the income statement within "Other gains – net".





## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.5 Foreign currency translation (continued)

#### (c) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting exchange differences are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

### 2.6 Property, plant and equipment

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their costs amounts to their residual values over their estimated useful lives, as follows:

Buildings and plants	20 years
Machinery	10 years
Motor vehicles	4 to 5 years
Office equipment and others	3 to 5 years



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.6 Property, plant and equipment (continued)

Construction in progress represents the direct costs of construction incurred in property, plant and equipment less any impairment losses. No provision for depreciation is made on construction in progress until such time that the relevant assets are completed and available for use. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 2.8).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "Other gains – net", in the income statement.

### 2.7 Investment properties

Investment property, principally comprising leasehold land and buildings, is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the Group. It also includes properties that are being constructed or developed for future use as investment properties.

Investment property is initially measured at cost, including related transaction costs and where applicable borrowing costs.

After initial recognition, investment properties are carried at fair value, representing open market value determined at each reporting date. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If the information is not available, the Group uses alternative valuation methods such as recent prices less active markets or discounted cash flow projections. Investment property that is being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value.

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed in the income statement during the financial period in which they are incurred.

Changes in fair values are recorded in the income statement as part of a valuation gain or loss in 'Other gains – net'.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.7 Investment properties (continued)

If an item of owner-occupied property becomes an investment property because its use has changed, any difference resulting between the carrying amount and the fair value of this item at the date of transfer is treated in the same way as a revaluation under HKAS 16. Any resulting increase in the carrying amount of the property is recognised in profit or loss to the extent that it reverses a previous impairment loss, with any remaining increase recognised in other comprehensive income and increase directly to equity in revaluation surplus within equity. Any resulting decrease in the carrying amount of the property is initially charged in other comprehensive income against any previously recognised revaluation surplus, with any remaining decrease charged to profit or loss. For a transfer from completed properties held for sale or properties under development to investment properties that will be carried at fair value, any difference between the fair value of the property at that date and its previous carrying amount shall be recognised in profit or loss.

If an item of properties under development or completed properties held for sale becomes an investment property because its use has changed, any difference between the fair value of the property at that date and its previous carrying amount is recognised in 'Other gains – net'.

### 2.8 Impairment of investments in non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered from impairment are reviewed for possible reversal of the impairment at each reporting date.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.9 Financial assets

#### (a) Classification

The Group classifies its financial assets in the following categories: loans and receivable, available-for-sale and financial assets at fair value through profit or loss. The classification depends on the purposes for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for the amounts that are settled or expected to be settled more than 12 months after the balance sheet date. These are classified as non-current assets. The Group's loans and receivables comprise 'Trade receivables', 'Other receivables', 'Loans to joint ventures', 'Loan to an associate', 'Restricted bank deposits', 'Term deposits with initial term of over three months' and 'Cash and cash equivalents' in the balance sheet.

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of it within 12 months of the balance sheet date.

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months; otherwise, they are classified as non-current.

#### (b) Recognition and measurement

Regular way purchases and sales of financial assets are recognised on the trade-date – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the statement of profit or loss. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.9 Financial assets (continued)

#### (b) Recognition and measurement (continued)

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the statement of profit or loss within 'Other gains – net' in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the income statement as part of other income when the Group's right to receive payments is established.

Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the income statement as "Other gains – net".

### 2.10 Impairment of financial assets

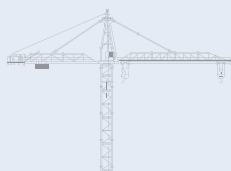
#### (a) Assets carried at amortised cost

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated income statement. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated income statement.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.10 Impairment of financial assets (continued)

#### (b) Assets classified as available for sale

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired.

For equity investments, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in profit or loss. Impairment losses recognised in the consolidated income statement on equity instruments are not reversed through the consolidated income statement.

### 2.11 Land use rights

The Group made upfront payments to obtain operating leases of land use rights. If the land use rights are held for development and subsequent sales, the upfront payments are recorded as part of the cost of properties under development (Note 2.12). If the land use rights are held by the Group for own use, the upfront payments are recorded as a separate asset and are amortised to the income statement on a straight-line basis over their lease periods.

### 2.12 Properties under development and completed properties held for sale

Properties under development and completed properties held for sale are stated at the lower of cost and net realisable value. Development cost of properties comprises cost of land use rights, construction costs and borrowing costs incurred during the construction period. Upon completion, the properties are transferred to completed properties held for sale.

Net realisable value takes into account the price ultimately expected to be realised, less applicable variable selling expenses and the anticipated costs to completion.

Properties under development and completed properties held for sale are classified as current assets unless the construction period of the relevant property development project is expected to complete beyond normal operating cycle.





## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.13 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

### 2.14 Trade and other receivables

Trade receivables are amounts due from customers for merchandise (including the properties and building materials) sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

### 2.15 Construction contracts

A construction contract is defined as a contract specifically negotiated for construction of an asset. Contract costs are recognised as cost in the period when they are incurred.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable.

When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognised over the period of the contract by reference to the stage of completion. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Variations in contract work, claims and incentive payments are included in contract revenue to the extent that may have been agreed with the customer and are capable of being reliably measured.

The Group uses the “percentage-of-completion method” to determine the appropriate amount to recognise in a given period. The stage of completion is measured by reference to the contract costs incurred up to the balance sheet date as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion. They are presented as inventories, prepayments or other assets, depending on their nature.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.15 Construction contracts (continued)

The Group presents as an asset the gross amount due from customers for contract work for all contracts in progress for which costs incurred plus recognised profits (less recognised losses) exceeds progress billings.

The Group presents as a liability the gross amount due to customers for contract work for all contracts in progress for which progress billings exceed costs incurred plus recognised profits (less recognised losses).

Progress billings not yet paid by customers and retention are included within “trade receivables” and “other receivables”, respectively.

### 2.16 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

### 2.17 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

Where any group company purchases the Company’s equity share capital, the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to owners of the Company as treasury shares until the shares are cancelled or reissued. Where such ordinary shares are subsequently reissued, any consideration received (net of any directly attributable incremental transaction costs and the related income tax effects) is included in equity attributable to the Company’s owners.

### 2.18 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.19 Borrowings and borrowing costs

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value (referred to as "borrowing costs") is recognised in the income statement over the period of the borrowings using the effective interest method, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditures for the asset are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceased when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or completed.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

### 2.20 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantially enacted at the balance sheet date in the countries where the Company and its subsidiaries, associates and joint ventures operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.20 Current and deferred income tax (continued)

#### (b) Deferred income tax

##### (i) Inside basis differences

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

##### (ii) Outside basis differences

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

#### (c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### 2.21 Pension obligations

The Group contributes to defined contributions retirement schemes organised and administered by the governmental authorities which are available to all employees in the PRC. Contributions to the schemes by the Group are calculated as a percentage of employees' basic salaries.

The government authorities undertake to assume the retirement benefit obligations of all existing and future retired PRC based employees' payable under the schemes described above. Other than the monthly contributions, the Group has no further obligation for the payment of retirement and other post-retirement benefits of its employees.

The Group's contributions to the above defined contributions retirement scheme are expensed as incurred.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.22 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns, rebates, discounts, business taxes and surcharges and after eliminating sales within the Group.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

#### (a) Provision of construction services

Provision of construction services is recognised in the accounting period in which the services are provided, by reference to the proportion of the contract costs incurred to date to the estimated total contract costs for the contract.

#### (b) Sales of building materials

Revenue from the sales of building materials is recognised on the transfer of risks and rewards of ownership, which generally coincides with the time when the goods are delivered to customers and title has passed.

The amount of revenue is based on the unit price specified in the sales contract and the quantity delivered to customers.

#### (c) Sales of properties

Revenue from sales of properties is recognised when the risks and rewards of properties are transferred to the purchasers, which is when the construction of relevant properties has been completed and the properties have been delivered to the purchasers and collectability of related receivables is reasonably assured.

The revenue is measured at the amount receivable under the contract. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the consolidated balance sheet as advanced proceeds received from customers under current liabilities.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.23 Interest income

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivables are recognised using the original effective interest rate.

### 2.24 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases.

- (a) The Group is the lessee – Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.
- (b) The Group is the lessor – When assets are leased out under an operating lease, the assets are included in the balance sheet based on the nature of the assets. Lease income is recognised over the term of the lease on a straight-line basis.

### 2.25 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders or the Board of Directors, where appropriate.

### 2.26 Financial guarantee

Financial guarantee liabilities are recognised in respect of the financial guarantee provided by the Group for property purchasers.

Financial guarantee liabilities are initially recognised at fair value plus transaction costs that are directly attributable to the issue of the financial guarantee liabilities. After initial recognition, such contracts are measured at the higher of the present value of the best estimate of the expenditure required to settle the present obligation and the amount initially recognised less cumulative amortisation.

Financial guarantee liabilities are derecognised from the balance sheet when, and only when, the obligation specified in the contract is discharged or cancelled or expired.





### 3 FINANCIAL RISK MANAGEMENT

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management strategy aims to minimise the potential adverse effects on the financial performance of the Group.

Risk management is carried out by the senior management of the Group, which includes the executive directors of the Group.

##### (a) Market risk

###### (i) Foreign exchange risk

The Group mainly operates in the PRC with most of the transactions settled in RMB. The conversion of RMB denominated balances into foreign currencies is subject to the rates and regulations of foreign exchange control promulgated by the PRC government.

The main foreign currency assets held by the Group is US dollar. In addition, the Group provides construction services in Africa and holds some monetary assets denominated in the local currencies of certain countries in Africa. This exposes the Group to foreign exchange risk. The conversion and remittance of these currencies are subject to governing regulations in these countries.

There is no written policy to manage this foreign exchange risk. Management monitors the Group's currency exposure on an ongoing basis. During 2016 and 2017, the Group did not purchase forward contracts to hedge the foreign exchange risk.

The carrying amount of the Group's foreign currency denominated monetary assets and monetary liabilities at 31 December 2017 and 2016 were as follows:

	As at 31 December	
	2017	2016
	RMB'000	RMB'000
<b>Assets</b>		
US dollar ("USD")	228,852	301,237
Djibouti Franc ("DJF")	55,760	40,592
Botswana Pula ("BWP")	12,937	17,871
Seychelles Rupee ("SCR")	6,618	8,133
Other foreign currencies	2,305	6,785
<b>Liabilities</b>		
DJF	(127,410)	(190,615)
BWP	(23,470)	(20,743)
SCR	(8,147)	(11,806)



### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1 Financial risk factors (continued)

##### (a) Market risk (continued)

###### (i) Foreign exchange risk (continued)

The following table shows the sensitivity analysis of a 5% decrease in RMB against the relevant foreign currencies. The sensitivity analysis includes only foreign currency denominated monetary items and adjusts their translation at year end.

	As at 31 December	
	2017	2016
	RMB'000	RMB'000
Increase/(decrease) in profit for the year		
– USD	8,582	11,296
– DJF	(2,687)	(5,626)
– BWP	(395)	(108)
– SCR	(57)	(138)
– Other foreign currencies	86	254

###### (ii) Price risk

The Group is exposed to certain raw materials (such as cement and steel) price risk, but does not enter into forward contract to hedge the related risk. Price changes are generally passed on to customers. Besides, the Group is exposed to listed equity securities price risk because the Group has available-for-sale financial assets – listed equity securities. The Group does not actively trade listed equity securities. The Group closely monitors the fluctuation of the price and assesses the impact on the Group's financial statements.

As at 31 December 2017, management considered that the price risk of the equity securities was not material to the Group as the amount of available-for-sale financial assets – listed equity securities was not significant.

###### (iii) Interest rate risk

The Group's interest rate risk arises from interest-bearing bank deposits and bank borrowings. Bank deposits and bank borrowings with variable rates expose the Group to cash flow interest-rate risk. Bank borrowing with fixed rates expose the Group to fair value interest rate risk.

The Group analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. The Group currently does not use any interest rate swaps to hedge its exposure to interest rate risk. However, the Group will consider hedging significant interest rate exposure should the need arise.

As at 31 December 2017, if interest rates on borrowing had been 1% higher/lower with all other variables held constant, the net profit for current year would not change but the properties under development would increase/decrease by RMB1,443,000 and constructions in progress by RMB147,000, as all of the interest expense for the year ended 31 December 2017 has been capitalised in properties under development and constructions in progress (2016: Nil).



### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1 Financial risk factors (continued)

##### (b) Credit risk

The Group is exposed to credit risk in relation to its trade and other receivables, loans to joint ventures, loan to an associate, cash deposits with banks and granting of guarantees in respect of mortgage facility to properties' purchasers, which represent the Group's maximum exposure to credit risk.

To manage this risk, deposits are mainly placed with state-owned financial institutions and reputable banks which are all high-credit-quality financial institutions. The Group has policies in place to ensure that provision of construction services and sale of building material are made to customers with an appropriate credit history; sales of completed properties on credit are made to purchasers with an appropriate financial strength and appropriate percentage of down payments. It also has other monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, the Group reviews regularly the recoverable amount of each individual trade receivables to ensure that adequate impairment losses are made for irrecoverable amounts. The Group has no significant concentrations of credit risk, with exposure spread over a number of counterparties and customers.

For properties that are still under construction, the Group typically provides guarantees to banks in connection with the customers' borrowing of mortgage loans to finance their purchase of the properties for an amount up to 70% of the total purchase price of the property. If a purchaser defaults on the payment of its mortgage during the term of the guarantee, the Group is able to retain the customer's deposit and sell the property to recover any amounts paid by the Group to the bank. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

No credit limits were in default during the reporting period, and management does not expect any losses that would result from the non-performance by these counterparties.

##### (c) Liquidity risk

The Group has established a central treasury department (group treasury) to manage its cash flow. The Group aims to maintain sufficient cash and cash equivalents and ensure the availability of funding through an adequate amount of available financing, including short-term bank borrowings, long-term bank borrowings and other loans to meet its business demand. The Group treasury maintains flexibility in funding by maintaining adequate amount of cash and cash equivalent and abundant sources of financing.



### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1 Financial risk factors (continued)

##### (c) Liquidity risk (continued)

The table below analyses the Group's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table were the contractual undiscounted cash flows.

	As at 31 December 2017			
	Less than 1 year RMB'000	Between 1 and 2 years RMB'000	Between 2 and 5 years RMB'000	Total RMB'000
Borrowings	1,684,165	19,330	51,532	1,755,027
Interest of borrowings	51,549	3,391	2,840	57,780
Trade payables	6,083,747	–	–	6,083,747
Other payables (excluding other taxes payables, advance and salaries payables)	2,864,485	–	–	2,864,485
Financial guarantee	448,636	–	–	448,636
	<b>11,132,582</b>	<b>22,721</b>	<b>54,372</b>	<b>11,209,675</b>

	As at 31 December 2016			
	Less than 1 year RMB'000	Between 1 and 2 years RMB'000	Between 2 and 5 years RMB'000	Total RMB'000
Borrowings	282,560	–	–	282,560
Interest of borrowings	19,631	–	–	19,631
Trade payables	4,657,721	–	–	4,657,721
Other payables (excluding other taxes payables, advance and salaries payables)	2,491,144	–	–	2,491,144
Financial guarantee	194,781	–	–	194,781
	<b>7,645,837</b>	<b>–</b>	<b>–</b>	<b>7,645,837</b>

The Group had adequate financial resources to repay these debts when they become due and payable.



### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including "current and non-current borrowings" as shown in the consolidated balance sheet) less cash and cash equivalents and restricted bank deposits. Total capital is calculated as "equity attributable to the Company's owners" as shown in the consolidated balance sheet.

As at 31 December 2017 and 2016, the Group had surplus cash and cash equivalents over borrowings.

#### 3.3 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).



### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.3 Fair value estimation (continued)

The following table presents the Group's financial assets that were measured at fair value at 31 December 2017 and 2016. See Note 8 for disclosures of the investment properties that were measured at fair value.

	As at 31 December 2017			Total RMB'000
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	
<b>Available-for-sale financial assets</b>				
– Equity securities	9,360	–	232,268	241,628
– Bank financial products	–	–	249,250	249,250
	<b>9,360</b>	<b>–</b>	<b>481,518</b>	<b>490,878</b>

	As at 31 December 2016			Total RMB'000
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	
<b>Financial assets at fair value through profit or loss</b>				
– Monetary funds	796,269	–	–	796,269
<b>Available-for-sale financial assets</b>				
– Equity securities	8,697	–	–	8,697
– Bank financial products	–	–	678,590	678,590
	<b>804,966</b>	<b>–</b>	<b>678,590</b>	<b>1,483,556</b>





### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.3 Fair value estimation (continued)

The fair value of financial instruments traded in active markets is based on quoted market prices at the end of the reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for financial instruments.

There were no transfers of financial assets between level 1 and level 2 fair value hierarchy classifications during the year ended 31 December 2017.

The following table presents the changes in level 3 instruments for the year ended 31 December 2017 and 2016.

	2017 RMB'000	2016 RMB'000
Opening balance	678,590	624,310
Additions	481,518	678,590
Disposals	(694,130)	(644,300)
Fair value gain recognised in other comprehensive income	15,540	19,990
Closing balance	481,518	678,590



## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal to the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

### (a) Construction contract revenue recognition

For construction contracts, the Group uses the percentage-of-completion method to determine the appropriate revenues to be recognised in a given period. The stage of completion is measured by reference to the contract costs incurred up to the balance sheet date as a percentage of total estimated costs for each contract. Majority of the Group's construction contracts are fixed price contracts.

In applying the percentage of completion method, the Group needs to estimate the gross profit margin of each construction contract, which was calculated based on the estimated total costs of construction contract and total construction contract sum. The determination of total contract costs required management's estimates. When the actual gross profit margin of any construction contract differs from the management's estimates, the construction contract revenue will need to be adjusted accordingly. If the overall estimated gross profit margin of construction contracts changes by 10% (2016: 10%), the revenue will be reduced by RMB49,873,000 (2016: RMB44,092,000) or increased by RMB50,298,000 (2016: RMB45,100,000).

### (b) Recoverability of trade receivables

The Group makes provision for impairment of trade receivables based on an assessment of the recoverability of the trade receivables. Provisions are applied to trade receivables where events or changes in circumstances indicate that the balances may not be collectible. The identification of impairment of trade receivables requires the use of judgments and estimates. Where the expectations are different from the original estimates, such differences will impact the carrying value of trade receivables and impairment of trade receivables in the years in which such estimates have been changed.

### (c) Income taxes and deferred taxation

Significant judgments and estimates are required in determining the provision for income tax (including land appreciation tax). There are many transactions and calculations for which the ultimate determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current income tax and deferred tax provision in the period in which such determination is made.

Deferred tax assets relating to certain temporary differences and tax losses are recognised when management considers to be probable that future taxable profit will be available against which the temporary differences or tax losses can be utilised. The outcome of their actual utilisation may be different.



## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS (CONTINUED)

### (d) Estimate of fair value of investment properties

The fair value of investment properties is determined by using valuation technique. Details of the judgments and assumptions have been disclosed in Note 8.

## 5 SEGMENT INFORMATION

The chief operating decision-makers are executive directors, who review the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports.

The executive directors consider the operation from a business perspective, by assessing the performance of the following three main operating segments:

- Construction – provision of construction services
- Property development – development and sale of properties
- Building materials – manufacture and sale of building materials

The Group's other operations mainly comprise the sale of construction equipment, operation of investment properties, provision of architectural and interior design services and others.

The executive directors assess the performance of the operating segments based on a measure of operating profit. This measurement basis excludes financial costs and share of results of associates and joint ventures from the operating segments. Other information provided, except as noted below, to the executive directors is measured in a manner consistent with that in the financial statements. At the Group level no information regarding segment assets and segment liabilities is provided to the executive directors.

Sales between segments are carried out on terms agreed upon by the respective parties. The revenue from external parties reported to the executive directors is measured in a manner consistent with that in the consolidated income statement and consolidated statement of comprehensive income.



## 5 SEGMENT INFORMATION (CONTINUED)

The segment information was as follows:

	Year ended 31 December 2017				
	Construction RMB'000	Property development RMB'000	Building materials RMB'000	Others RMB'000	Group RMB'000
Total revenue	14,987,098	2,658,576	2,139,681	232,846	20,018,201
Inter-segment revenue	(708,372)	–	(279,817)	(51,812)	(1,040,001)
<b>Revenue (from external customers)</b>	<b>14,278,726</b>	<b>2,658,576</b>	<b>1,859,864</b>	<b>181,034</b>	<b>18,978,200</b>
<b>Operating profit</b>	<b>424,881</b>	<b>382,900</b>	<b>31,398</b>	<b>33,097</b>	<b>872,276</b>
Depreciation	32,174	3,168	55,143	27,349	117,834
Amortisation	6,151	–	4,176	2,574	12,901
Impairment of receivables	20,298	–	1,306	–	21,604
Share of results of joint ventures	547	(11,068)	7,265	–	(3,256)
Share of results of associates	3	–	1,091	–	1,094
Income tax expense	100,450	143,886	10,400	8,076	262,812

	Year ended 31 December 2016				
	Construction RMB'000	Property development RMB'000	Building materials RMB'000	Others RMB'000	Group RMB'000
Total revenue	14,155,810	3,153,253	2,328,825	177,581	19,815,469
Inter-segment revenue	(1,355,897)	–	(239,664)	(23,774)	(1,619,335)
<b>Revenue (from external customers)</b>	<b>12,799,913</b>	<b>3,153,253</b>	<b>2,089,161</b>	<b>153,807</b>	<b>18,196,134</b>
<b>Operating profit</b>	<b>411,099</b>	<b>286,166</b>	<b>43,762</b>	<b>25,064</b>	<b>766,091</b>
Depreciation	26,556	7,750	50,978	25,650	110,934
Amortisation	6,361	–	3,681	2,580	12,622
Impairment of receivables	29,831	–	19,951	–	49,782
Share of results of joint ventures	336	82	652	–	1,070
Share of results of associates	–	–	478	–	478
Income tax expense	100,274	108,099	14,707	7,053	230,133

The reconciliation of the operating profit to profit before income tax is shown in the consolidated income statement.



## 5 SEGMENT INFORMATION (CONTINUED)

The Company was domiciled in the PRC. The Group's business activities were mainly carried out in the PRC where the vast majority of the Group's assets were located.

The Group's non-current assets other than financial instruments and deferred tax assets located mainly in the PRC.

### Analysis of revenue by category

	2017 RMB'000	2016 RMB'000
Provision of construction services	14,278,726	12,799,913
Sales of properties	2,658,576	3,153,253
Sales of building materials	1,859,864	2,089,161
Rental income	74,959	72,109
Others	106,075	81,698
	<b>18,978,200</b>	18,196,134

## 6 LAND USE RIGHTS

Interests in land use rights for its own use represent the prepaid operating lease payments. The net book value of the land use rights was analysed as follows:

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>498,057</b>	480,752
Additions	17,248	30,682
Disposals	(11,022)	(755)
Amortisation	(12,901)	(12,622)
<b>At 31 December</b>	<b>491,382</b>	498,057

As at 31 December 2017, total carrying value of land use rights pledged as collateral for the Group's bank borrowings amounted to RMB30,733,000 (2016: RMB42,006,000) (Note 29(a)).



## 7 PROPERTY, PLANT AND EQUIPMENT

	Buildings and plants RMB'000	Machinery RMB'000	Motor vehicles RMB'000	Office equipment and others RMB'000	Construction in progress RMB'000	Total RMB'000
<b>At 1 January 2016</b>						
Cost	1,213,285	492,807	112,730	169,274	191,160	2,179,256
Accumulated depreciation	(399,745)	(293,331)	(81,561)	(163,927)	-	(938,564)
Net book amount	813,540	199,476	31,169	5,347	191,160	1,240,692
<b>Year ended 31 December 2016</b>						
Opening net book amount	813,540	199,476	31,169	5,347	191,160	1,240,692
Additions	76,272	34,275	11,528	10,575	99,790	232,440
Transfer	158,666	46,648	-	-	(205,314)	-
Disposals	(26,451)	(17,544)	(10,494)	(270)	(2,529)	(57,288)
Depreciation charge	(56,330)	(37,587)	(10,515)	(6,502)	-	(110,934)
Closing net book amount	965,697	225,268	21,688	9,150	83,107	1,304,910
<b>At 31 December 2016</b>						
Cost	1,410,677	496,776	94,209	177,130	83,107	2,261,899
Accumulated depreciation	(444,980)	(271,508)	(72,521)	(167,980)	-	(956,989)
Net book amount	965,697	225,268	21,688	9,150	83,107	1,304,910
<b>Year ended 31 December 2017</b>						
Opening net book amount	965,697	225,268	21,688	9,150	83,107	1,304,910
Additions	51,942	48,210	17,146	7,210	172,179	296,687
Transfer	21,585	11,006	-	-	(32,591)	-
Disposal of subsidiaries	(187)	-	-	-	-	(187)
Other disposals	(6,116)	(288)	(473)	(2,931)	-	(9,808)
Depreciation charge	(59,992)	(37,178)	(12,584)	(8,080)	-	(117,834)
Closing net book amount	972,929	247,018	25,777	5,349	222,695	1,473,768
<b>At 31 December 2017</b>						
Cost	1,474,128	515,613	100,419	172,916	222,695	2,485,771
Accumulated depreciation	(501,199)	(268,595)	(74,642)	(167,567)	-	(1,012,003)
Net book amount	972,929	247,018	25,777	5,349	222,695	1,473,768

Depreciation charge of RMB72,612,000 (2016: RMB66,851,000) and RMB45,222,000 (2016: RMB44,083,000) has been expensed in cost of sales and administrative expenses, respectively.

As at 31 December 2017, total carrying value of property, plant and equipment pledged as collateral for the Group's bank borrowings amounted to RMB18,720,000 (2016: RMB20,679,000) (Note 29(a)).



## 7 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Buildings and plants and machinery leased by the Group to third parties under operating leases with the following carrying amounts:

	2017 RMB'000	2016 RMB'000
Cost	113,714	240,776
Accumulated depreciation at 1 January	(54,634)	(71,601)
Depreciation charge for the year	(5,134)	(11,581)
<b>Net book amount</b>	<b>53,946</b>	157,594
Related rental income for the year	13,554	22,265

## 8 INVESTMENT PROPERTIES

	2017 RMB'000	2016 RMB'000
At 1 January	597,079	597,079
Transfer from completed properties held for sale	19,709	–
Fair value change	381	–
<b>At 31 December, at fair value</b>	<b>617,169</b>	597,079

### Amounts recognised in profit and loss for investment properties

	2017 RMB'000	2016 RMB'000
Rental income	52,647	49,844
Direct operating expenses from properties that generated rental income	(15,495)	(12,184)
	<b>37,152</b>	37,660

As at 31 December 2017, the Group had no unprovided contractual obligations for future repairs and maintenance (2016: Nil).

The Group's investment properties represented a shopping mall and are held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment properties through leasing.





## 8 INVESTMENT PROPERTIES (CONTINUED)

As at 31 December 2017, the application of certificates of property ownership of the Group's investment properties was currently being processed.

As at 31 December 2017, an independent valuation of the Group's investment properties was performed by the valuer, Shaoxing Zhongxing Property Surveyors Limited, to determine the fair value of the investment properties. The revaluation gains or losses was included in "Other gains – net" in the income statement (Note 32). The investment properties, carried at fair value, were valued by using unobservable inputs of fair value hierarchy Level 3.

There were no transfers between Levels 1, 2 and 3 during the year.

### Fair value measurements using significant unobservable inputs (Level 3)

	Shopping malls	
	2017 RMB'000	2016 RMB'000
Opening balance	597,079	597,079
Transfer from completed properties held for sale	19,709	–
Net gains from fair value adjustment	381	–
Closing balance	617,169	597,079
Total gains or losses for the year included in profit or loss for assets held at the end of the year, under "Other gains – net"	381	–
Change in unrealised gains or losses for the year included in profit or loss for assets held at the end of the year	381	–

### Valuation processes of the Group

The Group's investment properties were valued at 31 December 2017 by an independent professionally qualified valuer who hold a recognised relevant professional qualification and has recent experience in the locations and segments of the investment properties valued. For all investment properties, their current use equates to the highest and best use.

The Group's valuation team calculates the valuations or reviews the valuations performed by the independent valuer for financial reporting purposes. This team reports directly to the directors. Discussions of valuation processes and results are held between the directors and the valuation team at least once every six months, in line with the Group's interim and annual reporting dates.



## 8 INVESTMENT PROPERTIES (CONTINUED)

### Valuation processes of the Group (continued)

At each financial year end the finance department:

- Calculates the valuation or verifies all major inputs to the valuation report;
- Assess property valuations movements when compared to the prior year valuation report;
- Holds discussions with the valuation team and independent valuer, if independent valuer is involved.

Changes in Level 2 and 3 fair values are analysed at each reporting date during the bi-annual valuation discussions between the directors and the valuation team. As part of this discussion, the team presents a report that explains the reasons for the fair value movements.

### Valuation techniques

For the completed shopping malls in Hefei, the valuation was determined using discounted cash flow ("DCF") projections based on significant unobservable inputs. These input include:

Future rental cash inflows	Based on the actual location, type and quality of the properties and supported by the terms of any existence lease, other contracts and external evidence such as current market rents for similar properties.
Discount rates	Reflecting current market assessments of the uncertainty in the amount and timing of cash flows.
Estimated vacancy rates	Based on current and expected future market conditions after expiry of any current lease.
Maintenance costs	Including necessary investments to maintain functionality of the property for its expected useful life.
Capitalisation rates	Based on actual location, size and quality of the properties and taking into account market data at the valuation date.
Terminal value	Taking into account assumptions regarding maintenance costs, vacancy rates and market rents.



## 8 INVESTMENT PROPERTIES (CONTINUED)

### Information about fair value measurements using significant unobservable inputs (Level 3)

Description	Unobservable inputs	Range of unobservable inputs (probability-weighted average)		Relationship of unobservable inputs to fair value
		As at 31 December 2017	As at 31 December 2016	
Shopping malls	Rental cash inflows	<b>RMB35-RMB152 per month per square meter</b>	RMB35-RMB141 per month per square meter	The higher the rental value, the higher the fair value
	Discount rate	<b>7%</b>	7%	The higher the discount rate, the lower the fair value
	Capitalisation rate	<b>5%</b>	5%	The higher the capitalisation rate, the lower the fair value

There are inter-relationships between unobservable inputs. Expected vacancy rates may impact the yield with higher vacancy rates resulting in higher yields. An increase in future rental income may be linked with higher costs. If the remaining lease term increases, the yield may decrease.



## 9 SUBSIDIARIES

The following is a list of the principal subsidiaries as at 31 December 2017, all of which are limited liability companies incorporated and operating in the PRC, except for Baoye Hubei Construction Engineering Group Co., Ltd., which also operates in African countries:

Name	Attributable equity interest held		Proportion of ordinary shares held by non-controlling interests	Registered capital RMB'000	Principal activities
	Directly	Indirectly			
浙江寶業建設集團有限公司 Zhejiang Baoye Construction Group Co., Ltd.	100%	–	–	1,010,000	Construction and construction related business
浙江寶業幕牆裝飾有限公司 Zhejiang Baoye Curtain Wall Decoration Co., Ltd.	83.06%	–	16.94%	252,000	Manufacture and installation of curtain wall and steel framework
浙江寶業交通建設工程有限公司 Zhejiang Baoye Infrastructure Construction Co., Ltd.	76.43%	23.57%	–	228,000	Construction of highway, bridge and other municipal infrastructure
浙江廣藝建築裝飾工程有限公司 Zhejiang Guangyi Construction and Decoration Co., Ltd.	100%	–	–	50,000	Decoration and replenishment
浙江寶業房地產集團有限公司 Zhejiang Baoye Real Estate Group Co., Ltd.	90%	10%	–	50,000	Development and sales of properties
紹興寶業四季園房地產有限公司 Shaoxing Baoye Four Seasons Garden Real Estate Co., Ltd.	100%	–	–	100,000	Development and sales of properties
浙江寶業住宅產業化有限公司 Zhejiang Baoye Building Materials Industrialisation Co., Ltd.	60%	40%	–	53,600	Production and sales of concrete and construction materials
浙江寶業木製品有限公司 Zhejiang Baoye Woodwork Co., Ltd.	40%	60%	–	31,514	Production and sales of steel, wood fireproof doors, and other wooden products



## 9 SUBSIDIARIES (CONTINUED)

Name	Attributable equity interest held		Proportion of ordinary shares held by non-controlling interests	Registered capital RMB'000	Principal activities
	Directly	Indirectly			
上海紫寶房地產開發有限公司 Shanghai Zibao Real Estate Development Co., Ltd.	–	100%	–	18,000	Development and sales of properties
安徽寶業建工集團有限公司 Anhui Baoye Construction Engineering Group Co., Ltd.	–	100%	–	1,000,000	Production and sales of concrete and construction materials
合肥寶業房地產有限公司 Hefei Baoye Real Estate Co., Ltd.	–	100%	–	30,000	Development and sales of properties
安徽華騰投資有限公司 Anhui Huateng Investment Co., Ltd.	–	100%	–	10,000	Development and sales of properties
上海寶筑房地產開發有限公司 Shanghai Baozhu Real Estate Development Co., Ltd.	–	100%	–	30,000	Development and sales of properties
寶業湖北建工集團有限公司 Baoye Hubei Construction Engineering Group Co., Ltd.	–	100%	–	1,000,000	Construction and construction related business
湖北省建工第二建設有限公司 Hubei Construction Engineering No.2 Co., Ltd.	–	100%	–	111,800	Construction and construction related business
湖北省建工第三建設有限公司 Hubei Construction Engineering No.3 Co., Ltd.	–	100%	–	50,800	Construction and construction related business
湖北省建工第五建設有限公司 Hubei Construction Engineering No.5 Co., Ltd.	–	100%	–	110,000	Construction and construction related business



## 9 SUBSIDIARIES (CONTINUED)

Name	Attributable equity interest held		Proportion of ordinary shares held by non-controlling interests	Registered capital RMB'000	Principal activities
	Directly	Indirectly			
湖北省建工機械施工有限公司 Hubei Engineering Machinery Construction Co., Ltd.	–	100%	–	50,000	Provision of construction services
湖北省建工混凝土製品有限公司 Hubei Construction Engineering Concrete Products Co., Ltd.	–	100%	–	20,080	Production and sales of concrete and construction materials
湖北省建工房地產開發有限公司 Hubei Construction Engineering Real Estate Development Co., Ltd.	–	100%	–	20,000	Development and sales of properties
湖北寶業房地產開發有限公司 Hubei Baoye Real Estate Development Co., Ltd.	–	100%	–	50,000	Development and sales of properties
安徽金糧置業有限公司 Anhui Jinliang Real Estate Company Limited	–	100%	–	10,000	Development and sales of properties
合肥中寶機械製造有限公司 Hefei Zhongbao Machinery Manufacture Co., Ltd.	–	100%	–	20,000	Production and sales of machinery and fittings
蒙城寶業投資有限公司 Mengcheng Baoye Investment Co., Ltd (Note (a))	–	50%	50%	20,000	Development and sales of properties
太和縣寶業投資有限公司 Taihe Baoye Investment Co., Ltd	–	55%	45%	20,000	Development and sales of properties



## 9 SUBSIDIARIES (CONTINUED)

Name	Attributable equity interest held		Proportion of ordinary shares held by non-controlling interests	Registered capital RMB'000	Principal activities
	Directly	Indirectly			
浙江寶業現代建築工業化製造有限公司 Shaoxing Baoye Modern Building Industrial Manufacturing Co., Ltd	–	100%	–	20,000	Production and sales of new concrete prefabricated parts
浙江寶業建材科技有限公司 Baoye Building Materials Technology Company Limited	–	100%	–	20,000	Production and sales of construction materials
浙江寶紅建築工業化製造有限責任公司 Zhejiang Baohong Construction Industry Co., Ltd	60%	–	40%	50,000	Production and sales of construction materials
紹興寶業新橋江房地產開發有限公司 Shaoxing Baoye Xinqiaojiang Real Estate Development Co. Ltd	–	100%	–	100,000	Development and sales of properties
麗水寶業現代房地產開發有限公司 Lishui Baoye Modern Real Estate Development Co. Ltd	–	100%	–	10,000	Development and sales of properties
六安寶業置業投資有限公司 Liu'an Baoye Real Estate Investment Co. Ltd	–	70%	30%	10,000	Development and sales of properties

- (a) Although the Group owns 50% of the equity interest in Mengcheng Baoye Investment Co., Ltd (“Mengcheng Baoye”), it is able to gain power over two-third of the voting rights by virtue of an agreement with other investors. Consequently, the Group regards Mengcheng Baoye a subsidiary.
- (b) As at 31 December 2017 and 2016, there were no non-controlling interests material to the Group.





**10 INVESTMENTS IN AND LOANS TO JOINT VENTURES****(a) Investments in joint ventures**

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>86,430</b>	50,573
Additions	<b>47,100</b>	20,400
Transfer from investments in associates	–	13,999
Share of losses (i)	<b>(7,904)</b>	(988)
Adjustment for transactions between the Group and joint ventures	<b>1,157</b>	2,446
<b>At 31 December</b>	<b>126,783</b>	86,430

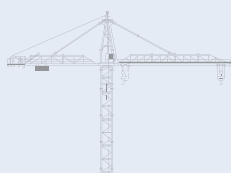
(i) Share of results of joint ventures in consolidated income statement represented:

	2017 RMB'000	2016 RMB'000
Share of losses	<b>7,904</b>	988
Recovery of impaired loans	<b>(11,160)</b>	(15,318)
Obligations incurred to share accumulated losses (ii)	–	15,400
	<b>(3,256)</b>	1,070

(ii) The Group incurred obligations to continue to share the accumulated losses of a joint venture even such losses exceeded its interest in the joint venture.

As at 31 December 2017, the contingent liabilities relating to the Group's joint ventures were RMB15,400,000.

The directors of the Company considered that none of the joint ventures was significant to the Group and thus the individual financial information of the joint ventures was not disclosed.



**10 INVESTMENTS IN AND LOANS TO JOINT VENTURES (CONTINUED)****(b) Loans to joint ventures**

Movements in loans to joint ventures in non-current assets were as follow:

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	–	9,868
Additions (i)	<b>310,697</b>	–
Transfer from current assets (ii)	<b>61,528</b>	–
Interest accrued	<b>2,228</b>	–
Repayments	<b>(11,160)</b>	(25,186)
Recovery of impaired loans	<b>11,160</b>	15,318
<b>At 31 December</b>	<b>374,453</b>	–

- (i) During the year, the shareholders of a joint venture made advances to the joint venture in proportion to their respective shareholding. These advances were unsecured, with no interest bearing and the Group did not intend to withdraw the advances in the near future.
- (ii) According to the agreement signed between the Group and a joint venture, the repayment date of a loan to a joint venture was extended for one than one year. The Group reclassified the balance from current assets to non-current assets. Interest of this loan was 4% per annum.

Movements in loans to joint ventures in current assets were as follow:

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>61,528</b>	–
Additions	–	8,312
Interest accrued	–	2,070
Transfer from loan to an associate	–	51,146
Transfer to non-current assets	<b>(61,528)</b>	–
<b>At 31 December</b>	–	61,528



**11 INVESTMENTS IN ASSOCIATES AND LOAN TO AN ASSOCIATE****(a) Investments in associates**

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>13,741</b>	28,218
Additions	<b>3,300</b>	–
Transfer to investments in joint ventures	–	(13,999)
Share of losses	<b>(1,094)</b>	(478)
Dividends received	<b>(400)</b>	–
<b>At 31 December</b>	<b>15,547</b>	13,741

As at 31 December 2017, there were no contingent liabilities relating to the Group's interest in the associates.

The directors of the Company considered that none of the associates was significant to the Group and thus the individual financial information of the associates was not disclosed.

**(b) Loan to an associate**

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	–	–
Additions (i)	<b>230,939</b>	–
<b>At 31 December</b>	<b>230,939</b>	–

- (i) During the year, the shareholders of an associate made advances to the associate in proportion to their respective shareholding. These advances were unsecured, with no interest bearing and the Group did not intend to withdraw the advances in near future.



## 12 FINANCIAL INSTRUMENTS BY CATEGORY

	Note	Financial assets at amortised cost RMB'000	Assets at fair value to other comprehensive income RMB'000
<b>Assets</b>			
<b>At 31 December 2017</b>			
Available-for-sale financial assets	13	–	490,878
Trade receivables	18	3,668,651	–
Other receivables (excluding prepayments)	19	2,458,910	–
Loan to an associate	11(b)	230,939	–
Loans to joint ventures	10(b)	374,453	–
Restricted bank deposits	21	658,125	–
Term deposits with initial term of over three months	22	90,199	–
Cash and cash equivalents	22	2,575,717	–
<b>Total</b>		<b>10,056,994</b>	<b>490,878</b>

	Note	Financial assets at amortised cost RMB'000	Assets at fair value through the profit or loss RMB'000	Assets at fair value to other comprehensive income RMB'000
<b>Assets</b>				
<b>At 31 December 2016</b>				
Available-for-sale financial assets	13	–	–	687,287
Trade receivables	18	2,840,194	–	–
Other receivables (excluding prepayments)	19	1,407,665	–	–
Loans to joint ventures	10(b)	61,528	–	–
Assets at fair value through profit or loss	20	–	796,269	–
Restricted bank deposits	21	633,571	–	–
Term deposits with initial term of over three months	22	11,925	–	–
Cash and cash equivalents	22	2,885,736	–	–
<b>Total</b>		<b>7,840,619</b>	<b>796,269</b>	<b>687,287</b>



**12 FINANCIAL INSTRUMENTS BY CATEGORY (CONTINUED)**

	Note	Financial liabilities at amortised cost	
		2017 RMB'000	2016 RMB'000
<b>Liabilities</b>			
Trade payables	26	<b>6,083,747</b>	4,657,721
Other payables (excluding other taxes payables, advance and salaries payables)	27	<b>2,864,485</b>	2,491,144
Borrowings	29	<b>1,755,027</b>	282,560
<b>Total</b>		<b>10,703,259</b>	7,431,425

**13 AVAILABLE-FOR-SALE FINANCIAL ASSETS**

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>687,287</b>	634,017
Additions	<b>481,518</b>	678,590
Disposals	<b>(694,130)</b>	(644,300)
Fair value gain	<b>16,203</b>	18,980
<b>At 31 December</b>	<b>490,878</b>	687,287

Available-for-sale financial assets included the following:

	2017 RMB'000	2016 RMB'000
<b>Non-current:</b>		
– Listed equity securities – the PRC	<b>9,360</b>	8,697
– Unlisted equity securities – the PRC (a)	<b>232,268</b>	–
	<b>241,628</b>	8,697
<b>Current:</b>		
– Bank financial products (b)	<b>249,250</b>	678,590
	<b>490,878</b>	687,287

- (a) During the year, the Group invested in 10% equity interest in Shanghai Research Institute of Building Sciences Group for a total consideration of RMB232,268,000.
- (b) The amount represents investments in wealth management products issued by banks with expected return range from 2.80% to 4.95% per annum and will mature within 6 months. The carrying amount approximated the fair value. The fair values were based on cash flow discounted using the expected return rates and were within level 3 of the fair value hierarchy.

The maximum exposure to credit risk of available-for-sale financial assets (excluding the investments in equity interest) at 31 December 2017 was RMB249,250,000 (2016: RMB678,590,000).



**14 INVENTORIES**

	2017 RMB'000	2016 RMB'000
At cost:		
Raw materials	<b>113,478</b>	88,200
Work in progress	<b>25,342</b>	35,303
Finished goods	<b>40,345</b>	22,696
	<b>179,165</b>	146,199

The cost of inventories recognised as cost of sales amounted to RMB1,400,381,000 (2016: RMB1,572,979,000). No inventory provision was made as at 31 December 2017 and 2016.

**15 PROPERTIES UNDER DEVELOPMENT**

	2017 RMB'000	2016 RMB'000
Land use rights	<b>2,858,919</b>	2,370,391
Development costs	<b>1,621,967</b>	2,359,380
Finance costs capitalised	<b>46,752</b>	144,225
	<b>4,527,638</b>	4,873,996

The carrying value of the properties under development was expected to be completed as follows:

	2017 RMB'000	2016 RMB'000
Within the normal operating cycle included under current assets		
– to be completed over one year	<b>2,254,027</b>	1,792,004
– to be completed within one year	<b>2,273,611</b>	3,081,992
	<b>4,527,638</b>	4,873,996

As at 31 December 2017, properties under development amounted to RMB825,188,000 were pledged as security for the Group's bank borrowings (2016: Nil) (Note 29(a)).



**16 COMPLETED PROPERTIES HELD FOR SALE**

	2017 RMB'000	2016 RMB'000
Land use rights	705,637	672,857
Development costs	2,788,554	1,481,804
Finance costs capitalised	78,801	26,099
	<b>3,572,992</b>	2,180,760
Less: provision of impairment	<b>(13,835)</b>	(20,345)
	<b>3,559,157</b>	2,160,415

The amount of completed properties held for sale was expected to be recovered within one year.

**17 DUE FROM/(TO) CUSTOMERS ON CONSTRUCTION CONTRACTS**

	2017 RMB'000	2016 RMB'000
Contract costs incurred plus recognised profits (less recognised losses) to date	60,711,562	58,768,914
Less: progress billings to date	<b>(60,333,440)</b>	(58,520,954)
	<b>378,122</b>	247,960
Represented by:		
Due from customers on construction contracts	3,766,827	2,965,894
Due to customers on construction contracts	<b>(3,388,705)</b>	(2,717,934)
	<b>378,122</b>	247,960

All amounts due from customers on construction contracts were not considered impaired. There was no concentration of credit risk with respect to these balances as the Group had a large number of customers.

As at 31 December 2017, retention money and project deposits held by customers for contract work included in other receivables of the Group amounted to RMB1,027,172,000 (2016: RMB1,078,207,000) (Note 19).





**18 TRADE RECEIVABLES**

	2017 RMB'000	2016 RMB'000
Trade receivables	<b>3,815,289</b>	2,965,228
Less: provision for doubtful debts	<b>(146,638)</b>	(125,034)
	<b>3,668,651</b>	2,840,194

Customers are generally granted credit terms of 1 to 3 months for construction business, 1 to 12 months for building materials business and no credit terms for property development business (except for instalment arrangement for certain villas and town houses projects). The net book value of trade receivables approximated their fair value. As at 31 December 2017, the ageing analysis of the trade receivables based on invoice date was as follows:

	2017 RMB'000	2016 RMB'000
Within 3 months	<b>1,802,276</b>	1,098,355
3 months to 1 year	<b>1,197,142</b>	1,519,276
1 to 2 years	<b>596,405</b>	118,605
2 to 3 years	<b>59,017</b>	85,150
Over 3 years	<b>160,449</b>	143,842
	<b>3,815,289</b>	2,965,228

As at 31 December 2017, trade receivables of RMB3,633,344,000 (2016: RMB2,827,311,000) were past due but not impaired. These related to a number of independent customers who had no recent history of default. The ageing analysis of these trade receivables was as follows:

	2017 RMB'000	2016 RMB'000
Within 3 months	<b>1,802,276</b>	1,098,355
3 months to 1 year	<b>1,197,142</b>	1,519,276
1 to 2 years	<b>543,075</b>	110,748
2 to 3 years	<b>54,645</b>	59,477
Over 3 years	<b>36,206</b>	39,455
	<b>3,633,344</b>	2,827,311



**18 TRADE RECEIVABLES (CONTINUED)**

As at 31 December 2017, trade receivables of RMB181,945,000 (2016: RMB137,917,000) were impaired. The amount of the provision was RMB146,638,000 as at 31 December 2017 (2016: RMB125,034,000). The individually impaired receivables mainly related to customers which were in unexpected difficult financial situations. It was estimated that a portion of these receivables would be expected to be recoverable. The ageing of these receivables was as follows:

	2017 RMB'000	2016 RMB'000
1 to 2 years	53,330	7,857
2 to 3 years	4,372	25,673
Over 3 years	124,243	104,387
	<b>181,945</b>	137,917

Movements on the provision for impairment of trade receivables were as follows:

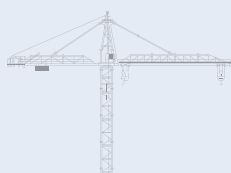
	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>125,034</b>	75,252
Creation of provision	21,604	49,782
<b>At 31 December</b>	<b>146,638</b>	125,034

Provision for doubtful debts has been included in administrative expenses in the consolidated income statement.

There was no concentration of credit risk with respect to trade receivables, as the Group had a large number of customers.

The gross amounts of the Group's trade receivables were denominated in the following currencies:

	2017 RMB'000	2016 RMB'000
Denominated in:		
– RMB	3,688,469	2,708,000
– USD	102,728	223,394
– DJF	19,886	31,988
– BWP	4,206	–
– SCR	–	1,846
	<b>3,815,289</b>	2,965,228



**19 OTHER RECEIVABLES AND PREPAYMENTS**

	2017 RMB'000	2016 RMB'000
Prepayments for land use rights for properties development	1,947,794	172,092
Deposits of biddings for land use rights for properties development	1,081,000	–
Retention money and project deposits	1,027,172	1,078,207
Prepaid taxes	121,333	127,769
Prepayments for buy-back of shares	4,882	31,147
Other prepayments	65,375	99,947
Others receivables	350,738	329,458
	<b>4,598,294</b>	1,838,620

The net book value of other receivables approximated their fair value. No other receivables were past due or impaired. The recoverability was assessed by reference to debtors' credit status and their historical default rates.

The carrying amounts of the Group's other receivables and prepayments were mainly denominated in RMB.

**20 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS**  
**Monetary funds**

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>796,269</b>	–
Additions	–	796,269
Fair value change	18,866	–
Disposal	(815,135)	–
<b>At 31 December</b>	<b>–</b>	796,269

Financial assets at fair value through profit or loss were presented within 'investing activities' in the statement of cash flows.

Changes in fair values of financial assets at fair value through profit or loss has been recorded in 'other gains – net' in the consolidated income statement.



## 21 RESTRICTED BANK DEPOSITS

The restricted bank deposits mainly represented the deposits denominated in RMB confined to be used for tender bidding or to guarantee the performance of certain construction contracts work and the deposits for construction of pre-sale properties in designated accounts.

In accordance with relevant government requirements, certain property development companies of the Group are required to place in designated bank accounts certain amounts of presale proceeds as guarantee deposits for the constructions of the related properties. The deposits can only be used for payments for construction costs of the relevant properties when approval from related government authority is obtained. Such guarantee deposits will be released after the completion of construction of the related properties.

## 22 CASH AND CASH EQUIVALENTS

	2017 RMB'000	2016 RMB'000
Cash and bank deposits (a)	<b>3,324,041</b>	3,531,232
Less: Term deposits with initial term of over three months (b)	<b>(90,199)</b>	(11,925)
Restricted bank deposits (Note 21)	<b>(658,125)</b>	(633,571)
	<b>2,575,717</b>	2,885,736

(a) Cash and deposits were denominated in the following currencies:

	2017 RMB'000	2016 RMB'000
RMB	<b>3,149,188</b>	3,423,031
USD	<b>126,124</b>	77,843
DJF	<b>34,398</b>	4,697
BWP	<b>6,182</b>	12,661
SCR	<b>5,844</b>	6,215
Others	<b>2,305</b>	6,785
	<b>3,324,041</b>	3,531,232

(b) The effective interest rate as at 31 December 2017 of the bank deposits of the Group was 2.36% (2016: 1.39%).



**23 SHARE CAPITAL AND PREMIUM**

	Number of Shares (thousands)	Ordinary shares RMB'000	Share premium RMB'000	Treasury shares RMB'000	Total RMB'000
<b>At 1 January 2016</b>					
– Domestic shares	350,742	350,742	–	–	350,742
– H shares*	261,630	261,630	671,665	–	933,295
	612,372	612,372	671,665	–	1,284,037
Buy-back of H shares	–	–	–	(13,535)	(13,535)
<b>At 31 December 2016</b>					
– Domestic shares	350,742	350,742	–	–	350,742
– H shares*	261,630	261,630	671,665	(13,535)	919,760
	612,372	612,372	671,665	(13,535)	1,270,502
<b>At 1 January 2017</b>					
– Domestic shares	350,742	350,742	–	–	350,742
– H shares*	261,630	261,630	671,665	(13,535)	919,760
	612,372	612,372	671,665	(13,535)	1,270,502
Buy-back of H shares (a)	–	–	–	(118,420)	(118,420)
Cancellation of H shares (b)	(26,162)	(26,162)	(105,793)	131,955	–
	(26,162)	(26,162)	(105,793)	13,535	(118,420)
<b>At 31 December 2017</b>					
– Domestic shares	350,742	350,742	–	–	350,742
– H shares*	235,468	235,468	565,872	–	801,340
	586,210	586,210	565,872	–	1,152,082

\* H shares refer to the Company's shares listed on The Main Board of Stock Exchange of Hong Kong Limited.

(a) During the year ended 31 December 2017, the Company repurchased 23,500,000 H Shares, representing approximately 8.98% and 3.84% of the total number of H Shares and total number of issued shares of the Company, respectively. The total amounts paid were HKD133,713,000 (equivalent to RMB118,420,000).

(b) During the year ended 31 December 2017, the Company cancelled 26,162,000 H Shares.

As at 31 December 2017, the registered, issued and fully paid capital of the Company was RMB586,210,000 divided into 586,210,000 shares of RMB1.00 per each, comprising 350,742,000 domestic shares and 235,468,000 H shares.



**24 RESERVES**

	Available-for-sale financial assets reserve RMB'000	Statutory surplus reserve RMB'000	Others RMB'000	Total RMB'000
<b>At 1 January 2016</b>	5,779	185,156	(7,499)	183,436
Appropriation from retained earnings	–	769	–	769
Transfer to income statement upon sale of available-for-sale financial assets	(19,990)	–	–	(19,990)
Transfer to income statement upon sale of available-for-sale financial assets-tax (Note 30)	4,998	–	–	4,998
Revaluation of available-for-sale financial assets (Note 13)	18,980	–	–	18,980
Revaluation-tax (Note 30)	(4,745)	–	–	(4,745)
Transaction with non-controlling interests	–	–	893	893
<b>At 31 December 2016</b>	5,022	185,925	(6,606)	184,341
<b>At 1 January 2017</b>	<b>5,022</b>	<b>185,925</b>	<b>(6,606)</b>	<b>184,341</b>
Appropriation from retained earnings	–	20,795	–	20,795
Transfer to income statement upon sale of available-for-sale financial assets	(15,540)	–	–	(15,540)
Transfer to income statement upon sale of available-for-sale financial assets-tax (Note 30)	3,885	–	–	3,885
Revaluation of available-for-sale financial assets (Note 13)	16,203	–	–	16,203
Revaluation-tax (Note 30)	(4,051)	–	–	(4,051)
<b>At 31 December 2017</b>	<b>5,519</b>	<b>206,720</b>	<b>(6,606)</b>	<b>205,633</b>

**(a) Statutory surplus reserve**

All PRC incorporated companies within the Group are required each year to transfer 10% of the profit after tax as reported in the PRC statutory accounts to the statutory surplus reserve until the balance reaches 50% of the registered share capital. This reserve can be used to reduce any losses incurred or to increase ordinary shares. Except for the reduction due to losses incurred, any other usage should not result in this reserve balance falling below 25% of the registered capital.



## 25 RETAINED EARNINGS

	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>5,372,104</b>	4,907,177
Profit for the year	<b>608,895</b>	526,933
Dividends paid	–	(61,237)
Transfer to statutory surplus reserve	<b>(20,795)</b>	(769)
<b>At 31 December</b>	<b>5,960,204</b>	5,372,104

As at 31 December 2017, included in retained earnings of the Group, RMB577,547,000 (2016: RMB464,627,000) was surplus reserve of subsidiaries attributable to the Company, of which RMB112,920,000 (2016: RMB37,606,000) was appropriated for the current year.

## 26 TRADE PAYABLES

As at 31 December 2017, the ageing analysis of the trade payables based on invoice date was as follows:

	2017 RMB'000	2016 RMB'000
Within 3 months	<b>2,742,953</b>	1,761,309
3 months to 1 year	<b>2,305,769</b>	2,046,283
1 to 2 years	<b>616,744</b>	548,414
2 to 3 years	<b>285,813</b>	188,843
Over 3 years	<b>132,468</b>	112,872
	<b>6,083,747</b>	4,657,721

The carrying amounts are considered to be the same as their fair values, due to their short-term nature.





**27 OTHER PAYABLES**

	2017 RMB'000	2016 RMB'000
Deposits from project managers	<b>1,714,003</b>	1,678,306
Loans from non-controlling interests (i)	<b>574,793</b>	254,242
Advance from government for housing demolition and relocation (ii)	<b>300,000</b>	–
Other taxes payables	<b>165,697</b>	213,092
Salaries payables	<b>64,925</b>	64,938
Contingent liability for a joint venture (note 10(a))	<b>15,400</b>	15,400
Accruals	<b>1,197</b>	3,665
Others	<b>559,092</b>	539,531
	<b>3,395,107</b>	2,769,174

- (i) Loans from non-controlling interests were unsecured, interest free and repayable on demand.
- (ii) Amount represents the advance received from the government for a housing demolition and relocation project. The amount will be used for paying housing demolition and relocation cost in relation to clearing a land to be sold to the government. As at 31 December 2017, the carrying amounts of the land use right subject to demolition were RMB4,963,000 (2016:Nil).

The carrying amounts are considered to be the same as their fair values, due to their short-term nature.



**28 RECEIPTS IN ADVANCE**

The receipts in advance mainly represented the proceeds from pre-sale of the properties.

**29 BORROWINGS**

	2017 RMB'000	2016 RMB'000
<b>Non-current liabilities</b>		
Long-term bank borrowings		
– Secured (a)	334,000	–
– Unsecured with guarantee (b)	71,862	–
Less: current portion	(335,000)	–
	<b>70,862</b>	–
<b>Current liabilities</b>		
Short-term bank borrowings		
– Secured (a)	50,000	50,000
– Unsecured with guarantee (b)	1,198,000	90,000
– Guarantee by the companies within the Group	101,165	142,560
Current portion of non-current liabilities	335,000	–
	<b>1,684,165</b>	282,560
	<b>1,755,027</b>	282,560

(a) As at 31 December 2017, secured bank borrowings of the Group were secured by properties under development of RMB825,188,000 (2016: Nil), land use rights of RMB30,733,000 (2016: RMB42,006,000), and property, plant and equipment of RMB18,720,000 (2016: RMB20,679,000).

(b) These loans were guaranteed by:

	2017 RMB'000	2016 RMB'000
The Company	1,198,000	–
The Company and non-controlling interests (jointly)	71,862	–
Mr. Pang Baogen and the Company (jointly)	–	90,000
	<b>1,269,862</b>	90,000



**29 BORROWINGS (CONTINUED)**

- (c) The weighted average effective interest rate of borrowings was 4.62% (2016: 4.16%). The fair values of the respective borrowings approximated their carrying amounts. All the carrying amounts of the borrowings were denominated in RMB.
- (d) The borrowings were repayable as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	1,684,165	282,560
Between 1 and 2 year	19,330	–
Between 2 and 5 year	51,532	–
	<b>1,755,027</b>	282,560

**30 DEFERRED INCOME TAX**

The amounts shown in the balance sheet included the following:

	2017 RMB'000	2016 RMB'000
Deferred tax assets:		
– Deferred tax assets to be recovered after more than 12 months	187,522	152,277
– Deferred tax assets to be recovered within 12 months	155,828	137,647
	<b>343,350</b>	289,924
Deferred tax liabilities:		
– Deferred tax liabilities to be settled after more than 12 months	(59,268)	(48,106)
– Deferred tax liabilities to be settled within 12 months	(24,566)	(24,347)
	<b>(83,834)</b>	(72,453)
Deferred tax assets/(liabilities) – net	<b>259,516</b>	217,471



**30 DEFERRED INCOME TAX (CONTINUED)**

The movement in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, was as follows:

**Deferred tax assets**

	Provision for receivables impairment RMB'000	Unrealised profit resulting from intragroup transactions RMB'000	Pre-paid income tax RMB'000	Total RMB'000
<b>At 1 January 2016</b>	25,717	48,821	–	74,538
Recognised in the income statement	12,446	18,141	184,799	215,386
<b>At 31 December 2016/1 January 2017</b>	38,163	66,962	184,799	289,924
Recognised in the income statement	<b>5,401</b>	<b>9,847</b>	<b>38,178</b>	<b>53,426</b>
<b>At 31 December 2017</b>	<b>43,564</b>	<b>76,809</b>	<b>222,977</b>	<b>343,350</b>

**Deferred tax liabilities**

	Fair value gain on available- for-sale financial assets RMB'000	Fair value adjustment on assets upon acquisition RMB'000	Interest capitalised RMB'000	Fair value gains on investment properties RMB'000	Total RMB'000
<b>At 1 January 2016</b>	(1,929)	(9,058)	(28,497)	(25,337)	(64,821)
Recognised in the income statement	–	272	(1,487)	(6,670)	(7,885)
Recognised in other comprehensive income	253	–	–	–	253
<b>At 31 December 2016/ 1 January 2017</b>	(1,676)	(8,786)	(29,984)	(32,007)	(72,453)
Recognised in the income statement	–	<b>272</b>	<b>(4,247)</b>	<b>(7,240)</b>	<b>(11,215)</b>
Recognised in other comprehensive income	<b>(166)</b>	–	–	–	<b>(166)</b>
<b>At 31 December 2017</b>	<b>(1,842)</b>	<b>(8,514)</b>	<b>(34,231)</b>	<b>(39,247)</b>	<b>(83,834)</b>



**30 DEFERRED INCOME TAX (CONTINUED)**

Deferred income tax assets are recognised for tax losses carried forward to the extent that the realisation of the related tax benefits through future taxable profits is probable. The Group did not recognise deferred income tax assets in respect of losses amounting to RMB310,574,000 (2016: RMB268,298,000) that can be carried forward against future taxable income. These tax losses will expire up to and including year 2022 (2016: 2021).

**31 OTHER INCOME**

Other income represented interest income from bank deposits and loans to project managers.

**32 OTHER GAINS – NET**

	2017 RMB'000	2016 RMB'000
Gains on disposals of land use rights	20,402	35,444
Fair value gains of financial assets at fair value through profit or loss	18,866	–
Gains on disposals of available-for-sale financial assets	15,540	19,990
Government grants and compensation	10,051	6,115
Fair value gains of investment properties	381	–
Losses on disposals of property, plant and equipment	(609)	(21,439)
Losses on disposals of subsidiaries (a)	(3,335)	–
Donations	(4,267)	(96)
Net foreign exchange losses	(5,042)	–
Others	(882)	(644)
	<b>51,105</b>	<b>39,370</b>

- (a) The Group disposed all the equity interests in two subsidiaries to non-controlling interests with a total consideration of RMB22,000,000. Net assets of the two subsidiaries at their respective deconsolidation dates were RMB25,335,000. The Group recognised losses on disposals of RMB3,335,000. Net cash received regarding to these disposals was RMB18,375,000.



**33 EXPENSES BY NATURE**

Expenses included in cost of sales, selling and marketing costs and administrative expenses were analysed as follows:

	2017 RMB'000	2016 RMB'000
Depreciation of property, plant and equipment (Note 7)	117,834	110,934
Amortisation of land use rights (Note 6)	12,901	12,622
Employee benefit expenses (Note 34)	4,367,607	4,305,382
Cost of construction contracts	9,926,787	8,547,459
Cost of properties sold	2,158,496	2,713,593
Provision for trade receivables	21,604	49,782
(Reversal of)/impairment of properties held for sale	(6,510)	20,345
Changes in inventories of finished goods and work in progress	7,688	(449)
Raw materials and consumables used	1,392,693	1,573,428
Operating leases of buildings	12,149	11,844
Compensation to property buyers and employees	14,375	–
Auditors' remuneration		
– Audit services	3,710	3,710
– Non-audit services	20	20
Others	235,611	239,542
	<b>18,264,965</b>	<b>17,588,212</b>



**34 EMPLOYEE BENEFIT EXPENSES**

	2017 RMB'000	2016 RMB'000
Wages and salaries	4,271,760	4,217,439
Welfare, medical and other expenses	58,550	56,041
Retirement benefit costs – defined contribution plans (a)	37,297	31,902
	<b>4,367,607</b>	4,305,382

**(a) Retirement benefit costs**

As stipulated by the Government regulations in the PRC, the Group is required to contribute to the state-sponsored retirement scheme for all of its employees in the PRC at 18% to 20% (2016: 18% to 20%) of the eligible salary of its employees on a monthly basis. The state-sponsored retirement scheme is responsible for the entire pension obligations payable to all retired employees and the Group has no further obligations for the actual pension payments or post-retirement benefits beyond the monthly contributions.

**(b) Five highest paid individuals**

The 5 individuals whose emoluments were the highest in the Group for the year were all directors (2016: 5 directors) whose emoluments are reflected in the analysis presented in Note 44.

**35 FINANCE COSTS**

	2017 RMB'000	2016 RMB'000
Interest on borrowings	45,655	28,313
Less: interest capitalised in properties under development	(44,880)	(28,313)
Less: interest capitalised in constructions in progress	(775)	–
	–	–
Net foreign exchange losses	4,891	–
	<b>4,891</b>	–

The capitalisation rate applied to funds borrowed generally and used for the development of properties was approximately 4.50% (2016: 4.23%) per annum.



**36 INCOME TAX EXPENSE****(a) Hong Kong profits tax**

No provision for Hong Kong profits tax has been made as the Group had no assessable profit for the year (2016: Nil).

**(b) PRC corporate income tax**

PRC Corporate Income Tax ("CIT") is provided on the assessable income of the Group's entities incorporated in the PRC, calculated in accordance with the relevant regulations of the PRC.

Certain subsidiaries of the Group in the PRC have been approved as High and New Technology Enterprise and were entitled to a reduced preferential CIT rate of 15% during their respective approved periods according to the applicable CIT law.

Certain subsidiaries of the Group in the PRC are subject to CIT at a rate of 2.5% based on deemed taxable revenue.

Save as aforesaid, the Company and other major subsidiaries were subject to CIT at a rate of 25% (2016: 25%).

**(c) PRC land appreciation tax**

PRC land appreciation tax is levied at progressive rates ranging from 30% to 60% on the appreciation of the land value, being the proceeds of sales of properties less deductible expenditures including cost of land use rights and all property development expenditures.

The amount of income tax expense charged to the consolidated income statement represented:

	2017 RMB'000	2016 RMB'000
Current income tax		
– PRC CIT	252,120	404,324
– Land appreciation tax	52,903	33,310
– Provision for the year	52,903	50,385
– Overprovision in previous years	–	(17,075)
Deferred income tax, net	(42,211)	(207,501)
	<b>262,812</b>	230,133





**36 INCOME TAX EXPENSE (CONTINUED)****(c) PRC land appreciation tax (continued)**

The tax on the Group's profit before tax differed from the theoretical amount that would arise using the PRC income tax rate as follows:

	2017 RMB'000	2016 RMB'000
Profit before income tax	869,547	764,543
Add: share of results of joint ventures	(3,256)	1,070
share of results of associates	1,094	478
	<b>867,385</b>	766,091
Calculated at a tax rate of 25% (2016: 25%)	<b>216,846</b>	191,523
Effects of different tax rates applicable to different subsidiaries of the Group	(2,703)	(2,939)
Income not subject to tax	(13,731)	(18,304)
Expenses not deductible for tax purposes	3,203	2,485
Unrecognised tax losses	20,278	33,519
Utilisation of previously unrecognised tax losses	(758)	(1,133)
Land appreciation tax deductible for CIT purpose	(13,226)	(8,328)
	<b>209,909</b>	196,823
PRC land appreciation tax	<b>52,903</b>	33,310
Income tax expense	<b>262,812</b>	230,133

**37 EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the profit attributable to the owners of the Company by the weighted average number of ordinary shares in issue during the year excluding treasury shares.

	2017	2016
Profit attributable to the owners of the Company (RMB'000)	<b>608,895</b>	526,933
Weighted average number of ordinary shares in issue during the year (thousands shares)	<b>589,975</b>	612,273
Basic earnings per share (RMB)	<b>1.03</b>	0.86

The Company had no dilutive potential shares in issue, thus the diluted earnings per share was the same as the basic earnings per share.



### 38 DIVIDENDS

The board of directors did not recommend any payment of final dividend for the year ended 31 December 2017 (2016: Nil).

### 39 CASH FLOW INFORMATION

#### (a) Cash (used in)/generated from operations

	2017 RMB'000	2016 RMB'000
Profit for the year	606,735	534,410
Adjustments for:		
Income tax expense (Note 36)	262,812	230,133
Depreciation (Note 7)	117,834	110,934
Amortisation of land use rights (Note 6)	12,901	12,622
Provision for trade receivables (Note 18)	21,604	49,782
(Reversal of)/provision for completed properties held for sale (Note 16)	(6,510)	20,345
Losses on disposals of property, plant and equipment (Note 32)	609	21,439
Gains on disposals of land use rights (Note 32)	(20,402)	(35,444)
Fair value gains on investment properties (Note 32)	(381)	–
Gains on disposals of available-for-sale financial assets (Note 32)	(15,540)	(19,990)
Losses on disposals of subsidiaries (Note 32)	3,335	–
Fair value gains of financial assets at fair value through profit or loss (Note 32)	(18,866)	–
Interest income	(107,936)	(118,799)
Share of results of joint ventures (Note 10)	(3,256)	1,070
Share of results of associates (Note 11)	1,094	478
Changes in working capital:		
Increase in properties under development and completed properties held for sale	(1,021,860)	(53,125)
Increase in restricted bank deposits	(24,554)	(445,562)
Increase in inventories	(32,966)	(14,462)
(Increase)/decrease in net balances with customers on construction contracts	(196,279)	798,872
Increase in trade and other receivables	(3,636,000)	(1,562,579)
Decrease/(increase) in receipts in advance	610,382	(388,459)
Increase in trade and other payables	1,474,238	2,212,385
Cash (used in)/generated from operations	(1,973,006)	1,354,050



**39 CASH FLOW INFORMATION (CONTINUED)**

(b) Proceeds from disposals of property, plant and equipment and land use rights comprised:

	2017 RMB'000	2016 RMB'000
<b>Property, plant and equipment</b>		
Net book amounts (Note 7)	9,808	57,288
Losses on disposals (Note 32)	(609)	(21,439)
<b>Proceeds</b>	<b>9,199</b>	35,849
<b>Land use rights</b>		
Net book amounts (Note 6)	11,022	755
Gains on disposals (Note 32)	20,402	35,444
Application of advance from government for housing demolition and relocation	–	(61,742)
Application of other payables	(11,022)	–
Gain deferred in properties under development	–	40,000
<b>Proceeds</b>	<b>20,402</b>	14,457

(c) The reconciliation of liabilities arising from financial activities was as follows:

	Borrowings RMB'000	Other payables – Loans from non-controlling interests RMB'000	Total RMB'000
<b>At 1 January 2016</b>	537,000	228,192	765,192
Cash flows			
– (Outflow)/inflow from financing activities	(254,440)	26,050	(228,390)
<b>At 31 December 2016/ 1 January 2017</b>	282,560	254,242	536,802
Cash flows			
– Inflow from financial activities	1,472,467	320,551	1,793,018
<b>At 31 December 2017</b>	<b>1,755,027</b>	<b>574,793</b>	<b>2,329,820</b>



## 40 FINANCIAL GUARANTEES

	2017 RMB'000	2016 RMB'000
Guarantees given to banks in respect of mortgage facilities granted for certain purchasers	448,636	194,781

The Group had issued performance guarantees in respect of mortgage facilities granted by certain banks relating to the mortgage loans arranged for certain purchasers of properties developed by the Group. The banks will release such guarantees upon the delivery of the building ownership certificates of related properties to the banks as securities.

## 41 COMMITMENTS

### (a) Commitments for properties under development and construction in progress

	2017 RMB'000	2016 RMB'000
Contracted but not provided for	2,461,703	2,414,625

### (b) Operating lease commitments – where the Group is the lessee

As at 31 December 2017, the Group had future aggregate minimum lease payments under non-cancellable operating leases in respect of buildings and plants and machinery, details of which were as follows:

	2017 RMB'000	2016 RMB'000
Not later than one year	10,747	10,995
Later than one year and not later than five years	14,354	22,899
	25,101	33,894

### (c) Operating lease commitments – where the Group is the lessor

As at 31 December 2017, the Group had future aggregate minimum lease receivable under non-cancellable operating leases in respect of investment properties, building and plants, and machinery, details of which were as follows:

	2017 RMB'000	2016 RMB'000
Not later than one year	75,060	76,389
Later than one year and not later than five years	211,547	188,911
Later than five years	272,535	207,412
	559,142	472,712



**41 COMMITMENTS (CONTINUED)****(c) Operating lease commitments – where the Group is the lessor (continued)**

The Group leased investment properties, building, plants and machinery and completed properties held for sale under various agreements which will terminate between 2018 and 2033. The agreements do not include any extension option.

**(d) Commitments for investments**

	2017 RMB'000	2016 RMB'000
Investments in and loans to associates	698,184	–

**42 RELATED-PARTY TRANSACTIONS**

Save as disclosed above, the Group had the following transactions and balances with related parties:

**(a) Purchase of goods and services**

	2017 RMB'000	2016 RMB'000
Purchase of goods:		
– A joint venture	27,746	24,823
Purchase of technical consulting services:		
– A joint venture	4,822	7,494

**(b) Key management compensation**

Key management of the Group include the directors and supervisors, whose compensation has been disclosed in Note 44.

**(c) Year end balances arising from purchase of goods and technical consulting services**

	2017 RMB'000	2016 RMB'000
Trade payables:		
– A joint venture	24,690	24,368



## 43 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY

### Balance sheet of the Company

	Note	As at 31 December	
		2017 RMB'000	2016 RMB'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Land use rights		4,166	4,400
Property, plant and equipment		18,355	19,912
Investments in subsidiaries		2,101,516	1,586,858
Investments in joint ventures		101,000	70,400
Available-for-sale financial assets		232,268	–
		<b>2,457,305</b>	1,681,570
<b>Current assets</b>			
Amounts due from subsidiaries		–	72,958
Other receivables and prepayments		24,174	37,420
Available-for-sale financial assets		–	112,000
Cash and cash equivalents		9,245	89,384
		<b>33,419</b>	311,762
<b>Total assets</b>		<b>2,490,724</b>	1,993,332
<b>EQUITY</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital		586,210	612,372
Share premium		565,872	671,665
Treasury shares		–	(13,535)
Reserves	(a)	206,720	185,925
Retained earnings	(a)	680,203	493,028
<b>Total equity</b>		<b>2,039,005</b>	1,949,455
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Amounts due to subsidiaries		421,964	25,186
Other payables		22,005	10,941
Current income tax liabilities		7,750	7,750
<b>Total liabilities</b>		<b>451,719</b>	43,877
<b>Total equity and liabilities</b>		<b>2,490,724</b>	1,993,332

The balance sheet of the Company was approved by the Board of Directors on 23 March 2018 and was signed on its behalf.

**Mr. Pang Baogen**  
Director

**Mr. Gao Jiming**  
Director



### 43 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY (CONTINUED)

#### (a) Reserve and retained earnings movements of the Company

	Reserves		Retained earnings	
	2017 RMB'000	2016 RMB'000	2017 RMB'000	2016 RMB'000
<b>At 1 January</b>	<b>185,925</b>	185,156	<b>493,028</b>	548,533
Profit for the year	–	–	<b>207,970</b>	6,501
Transfer to statutory surplus reserve	<b>20,795</b>	769	<b>(20,795)</b>	(769)
Dividends paid relating to prior year	–	–	–	(61,237)
<b>At 31 December</b>	<b>206,720</b>	185,925	<b>680,203</b>	493,028

### 44 BENEFITS AND INTERESTS OF DIRECTORS AND SUPERVISORS

#### (a) Directors', supervisors' and chief executive's emoluments

The remuneration of each director and supervisor for the year ended 31 December 2017 was set out below:

	Fees RMB'000	Salaries, bonuses and allowances RMB'000	Contribution to a retirement benefit scheme RMB'000	Total RMB'000
<i>Chairman</i>				
Mr. Pang Baogen (i)	100	700	10	810
<i>Executive directors</i>				
Mr. Gao Lin	100	500	10	610
Mr. Gao Jiming	100	400	10	510
Mr. Gao Jun	100	400	28	528
Mr. Jin Jixiang	100	400	10	510
<i>Non-executive directors</i>				
Mr. Fung Ching, Simon	216	–	–	216
<i>Independent non-executive directors</i>				
Mr. Chan Yin Ming, Dennis	216	–	–	216
Mr. Li Wangrong	50	–	–	50
Ms. Liang Jing	50	–	–	50
<i>Supervisors</i>				
Mr. Kong Xiangquan	–	250	10	260
Mr. Xu Gang	–	250	10	260
Mr. Wang Jianguo	–	250	10	260
Mr. Zhang Xindao	50	–	–	50
Mr. Xiao Jianmu	50	–	–	50
	<b>1,132</b>	<b>3,150</b>	<b>98</b>	<b>4,380</b>



## 44 BENEFITS AND INTERESTS OF DIRECTORS AND SUPERVISORS (CONTINUED)

### (a) Directors', supervisors' and chief executive's emoluments (continued)

The remuneration of each director and supervisor for the year ended 31 December 2016 was set out below:

	Fees RMB'000	Salaries, bonuses and allowances RMB'000	Contribution to a retirement benefit scheme RMB'000	Total RMB'000
<i>Chairman</i>				
Mr. Pang Baogen (i)	100	700	9	809
<i>Executive directors</i>				
Mr. Gao Lin	100	500	9	609
Mr. Gao Jiming	100	400	9	509
Mr. Gao Jun	100	400	20	520
Mr. Jin Jixiang	100	400	9	509
<i>Non-executive directors</i>				
Mr. Fung Ching, Simon	216	–	–	216
<i>Independent non-executive directors</i>				
Mr. Chan Yin Ming, Dennis	216	–	–	216
Mr. Li Wangrong	50	–	–	50
Ms. Liang Jing	50	–	–	50
<i>Supervisors</i>				
Mr. Kong Xiangquan	–	250	9	259
Mr. Xu Gang	–	250	9	259
Mr. Wang Jianguo	–	250	9	259
Mr. Zhang Xindao	50	–	–	50
Mr. Xiao Jianmu	50	–	–	50
	1,132	3,150	83	4,365

- (i) Mr. Pang Baogen is the Chairman of the Board, as well as the Chief executive of the Group.
- (ii) No emoluments was paid or receivable in respect of directors' and supervisors' other services in connection with the management of the Company or its subsidiary undertaking during the year.

During the years ended 31 December 2017 and 2016, no director and supervisor waived any emoluments. Neither incentive payment for joining the Group nor compensation for loss of office was paid or payable to any directors and supervisors during the years ended 31 December 2017 and 2016.





#### **44 BENEFITS AND INTERESTS OF DIRECTORS AND SUPERVISORS (CONTINUED)**

**(b) Directors' and supervisors' retirement benefits**

No retirement benefits was paid to or receivable by directors and supervisors during the year by defined benefit pension plans operated by the Group.

**(c) Directors' and supervisors' termination benefits**

No director's and supervisor's termination benefit subsisted at the end of the year or at any time during the year.

**(d) Consideration provided to third parties for making available directors' and supervisors' services**

No consideration provided to third parties for making available directors' and supervisors' services subsisted at the end of the year or at any time during the year.

**(e) Information about loans, quasi-loans and other dealings in favour of directors and supervisors, controlled bodies corporate by and connected entities with such directors and supervisors**

No loans, quasi-loans and other dealings in favour of directors and supervisors, controlled bodies corporate by and connected entities with such directors and supervisors subsisted at the end of the year or at any time during the year.

**(f) Directors' and supervisors' material interests in transactions, arrangements or contracts**

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director or a supervisor of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.



# Glossary

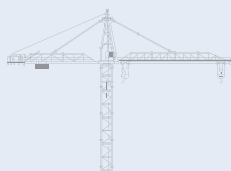
In this annual report, unless the context otherwise requires, the following expressions have the following meanings:

Anhui Baoye	Baoye Anhui Company Limited, a subsidiary of the Company
Baoye Construction	Zhejiang Baoye Construction Group Company Limited, a subsidiary of the Company
Baoye Industrialisation	Zhejiang Baoye Building Materials Industrialisation Company Limited, a subsidiary of the Company
Baoye Real Estate	Zhejiang Baoye Real Estate Group Company Limited, a subsidiary of the Company
Board	The Board of Directors of the Company
Building Materials Business	The activities of research and development, production and sale of building materials conducted by the Group
CG Code	The Corporate Governance Code contained in Appendix 14 to the Listing Rules
Company Law	Company Law of the People's Republic of China
Construction Business	The activities of undertaking and implementation of construction projects conducted by the Group
Director(s)	The director(s) of the Company
H share	Overseas listed foreign share of nominal value RMB1.00 each in the registered capital of the Company, which are listed on the Stock Exchange and subscribed for in HK dollars
HKEx	Hong Kong Exchanges and Clearing Limited
HKFRS	Hong Kong Financial Reporting Standards
HKAS	Hong Kong Accounting Standard
Hubei Baoye	Baoye Hubei Construction Group Company Limited, a subsidiary of the Company
Listing Rules	The Rules governing the Listing of Securities on the Stock Exchange



## Glossary (continued)

Model Code	Model Code for Securities Transactions by Directors of Listed Issuers
Property Development Business	The activities of development of real estate conducted by the Group
SFO	Securities and Futures Ordinance, Chapter 571 of the laws of Hong Kong
Stock Exchange	The Stock Exchange of Hong Kong Limited
Supervisory Committee	The Supervisory Committee of the Company
The Company/Baoye	Baoye Group Company Limited, a joint stock limited company incorporated in the PRC and listed on the main board of the Stock Exchange
The Group/Baoye Group	The Company and its subsidiaries





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