







# ASEAN EXPANSION

INTERIM REPORT

LHN Limited 賢能集團有限公司\*

(incorporated in the Republic of Singapore with limited liability) Stock Codes: Singapore - 410 / Hong Kong - 1730



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# CORPORATE INFORMATION

### **BOARD OF DIRECTORS**

Lim Lung Tieng

**Executive Chairman Group Managing Director** 

Lim Bee Choo

**Executive Director** 

**Group Deputy Managing Director** 

Ch'ng Li-Ling

Lead Independent Non-executive Director

Yong Chee Hiong

Independent Non-executive Director

Chan Ka Leung Gary

Independent Non-executive Director

**AUDIT COMMITTEE** 

Chan Ka Leung Gary (Chairman)

Ch'ng Li-Ling Yong Chee Hiong

REMUNERATION COMMITTEE

Ch'ng Li-Ling (Chairman)

Chan Ka Leung Gary

Yong Chee Hiong

NOMINATING COMMITTEE

Yong Chee Hiong (Chairman)

Ch'ng Li-Ling

Chan Ka Leung Gary

Lim Lung Tieng

JOINT COMPANY SECRETARIES

Leong Chee Meng, Kenneth

Ng Chit Sing (HKICS, ICSA)

**REGISTERED OFFICE** 

10 Raeburn Park

#02-18

Singapore 088702

Tel: (65) 6368 8328

Fax: (65) 6367 2163

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Rooms 802-804, 8/F

Kin Wing Commercial Building

24-30 Kin Wing Street

Tuen Mun, New Territories

Hong Kong

CONTINUING SPONSOR (SGX-ST)

PrimePartners Corporate Finance Pte. Ltd.

16 Collyer Quay

#10-00 Income at Raffles

Singapore 049318

**COMPLIANCE ADVISER (SEHK)** 

Fortune Financial Capital Limited

35/F, Office Tower Convention Plaza

1 Harbour Road

Wan Chai

Hong Kong

HONG KONG LEGAL ADVISER

Luk & Partners

in Association with Morgan,

Lewis & Bockius

Suites 1902-09. 19th Floor

Edinburgh Tower. The Landmark

15 Queen's Road Central

Hong Kong

SINGAPORE PRINCIPAL SHARE

REGISTRAR

**Boardroom Corporate & Advisory** 

Services Pte. Ltd.

50 Raffles Place

#32-01 Singapore Land Tower

Singapore 048623

HONG KONG BRANCH SHARE REGISTRAR

**Tricor Investor Services Limited** 

Level 22, Hopewell Centre

183 Queen's Road East

Hong Kong

**AUDITORS** 

PricewaterhouseCoopers LLP 7 Straits View

Marina One East Tower

Singapore 018936

PRINCIPAL BANKERS

12 Marina Boulevard

DBS Bank Ltd.

Marina Bay Financial Centre Tower 3

Singapore 018982

Hong Leong Finance Limited

16 Raffles Quav

#01-05 Hong Leong Building

Singapore 048581

Malayan Banking Berhad

2 Battery Road

#16-01 Maybank Tower

Singapore 049907

Oversea-Chinese Banking Corporation

Limited

65 Chulia Street

#09-00 OCBC Centre

Singapore 049513

RHB Bank Berhad

90 Cecil Street #01-00 RHB Bank Building

Singapore 069531

**INVESTOR RELATIONS** 

**LHN Limited** 

enquiry@Ihngroup.com.sg

Financial PR Pte Ltd

Romil Singh

romil@financialpr.com.sg

WEBSITE

www.lhngroup.com

STOCK CODES

Singapore: 410

Hong Kong: 1730

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 31 MARCH 2018

The board (the "Board") of directors (the "Directors") of LHN Limited (the "Company") hereby announces the consolidated interim results of the Company and its subsidiaries (collectively referred to as the "Group") for the six months ended 31 March 2018, together with the comparative figures for the six months ended 31 March 2017. The Group's interim results for the six months ended 31 March 2018 are unaudited, but have been reviewed by the audit committee of the Company (the "Audit Committee").

|  | Note | 2018<br>(unaudited)<br>S\$'000 | 2017<br>(unaudited)<br>\$\$'000 |
|--|------|--------------------------------|---------------------------------|
| Revenue  | 7    | 56,204                         | 53,584                          |
| Cost of sales  | 10   | (40,755)                       | (40,217)                        |
| Gross profit   |      | 15,449                         | 13,367                          |
| Other income   | 8    | 1,271                          | 1,305                           |
| Other losses-net   | 9    | (28)                           | (161)                           |
| Selling and distribution expenses  | 10   | (1,001)                        | (562)                           |
| Administrative expenses  | 10   | (13,028)                       | (11,052)                        |
| Finance cost   | 11   | (399)                          | (304)                           |
| Share of results of associates and joint ventures, net of tax  |      | 648                            | 3,877                           |
| Fair value loss on investment properties   |      |                                | (1,439)                         |
| Profit before income tax   |      | 2,912                          | 5,031                           |
| Income tax expense   | 12   | (516)                          | (52)                            |
| Profit for the period  |      | 2,396                          | 4,979                           |
| Other comprehensive (loss)/income  Item that will be reclassified subsequently to profit or loss  Currency translation differences arising from consolidation  Item that will not be reclassified subsequently to profit or loss |      | (81)                           | (1)                             |
| Revaluation gains on leasehold building  |      | 12                             | 137                             |
| Share of other comprehensive income of joint venture   |      | 44                             | 142                             |
| Other comprehensive (loss)/income  |      | (25)                           | 278                             |
| Total comprehensive income for the period  |      | 2,371                          | 5,257                           |
| Profit attributable to: Equity holders of the Company Non-controlling interests  |      | 2,368<br>28                    | 4,707<br>272                    |
| Profit for the period  |      | 2,396                          | 4,979                           |
| Total comprehensive income attributable to:<br>Equity holders of the Company<br>Non-controlling interests  |      | 2,342                          | 4,987<br>270                    |
| Total comprehensive income for the period  |      | 2,371                          | 5,257                           |
| Earnings per share for profit attributable to equity holders of the Company Basic and diluted (cents)  | 14   | 0.62                           | 1.31                            |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH 2018

|  | Note | 31 March<br>2018<br>(unaudited)<br>S\$'000 | 30 September<br>2017<br>(audited)<br>S\$'000 |
|--|------|--|--|
| ASSETS   |      |  |  |
| Non-current assets   | 1.5  | 10.160                                     | 01.704                                       |
| Property, plant and equipment                              | 15   | 18,163                                     | 21,794                                       |
| Investment properties  Available for sale financial assets |      | 46,247<br>107                              | 43,352<br>107                                |
| Investment in associates                                   |      | 40   | 132  |
| Investment in joint ventures                               |      | 12,028                                     | 11,344                                       |
| Deferred tax assets  |      | 737  | 651  |
| Long-term prepayments                                      |      | 464  | 536  |
|  |      | 77,786                                     | 77,916                                       |
| Current assets   |      |  |  |
| Inventories  |      | 11   | 33   |
| Trade and other receivables                                | 16   | 19,364                                     | 13,212                                       |
| Loans to joint ventures                                    |      | 11,905                                     | 10,492                                       |
| Prepayments  Outline and back below as                     |      | 2,046                                      | 3,131  |
| Cash and bank balances                                     |      | 14,389                                     | 13,262                                       |
| Fixed deposits   |      | 13,230 60,945                              | 6,270<br>46,400                              |
| TOTAL ASSETS   |      | 138,731                                    | 124,316                                      |
|  |      | 130,731                                    | 124,510                                      |
| EQUITY Capital and Reserves                                |      |  |  |
| Share capital  | 17   | 63,407                                     | 51,287                                       |
| Treasury shares  | 17   | -  | (186)  |
| Reserves   |      | 21,850                                     | 19,508                                       |
|  |      | 85,257                                     | 70,609                                       |
| Non-controlling interests                                  |      | 362  | 333  |
| TOTAL EQUITY   |      | 85,619                                     | 70,942                                       |
|  |      |  |  |
| LIABILITIES Non-current liabilities                        |      |  |  |
| Deferred tax liabilities                                   |      | 265  | 222  |
| Provision for reinstatement costs                          |      | 36   | 204  |
| Other payables   | 18   | 17   | 18   |
| Finance lease liabilities                                  |      | 3,162                                      | 3,417  |
| Bank borrowings  | 19   | 16,539                                     | 16,380                                       |
|  |      | 20,019                                     | 20,241                                       |
| Current liabilities  |      |  |  |
| Trade and other payables                                   | 18   | 25,782                                     | 25,054                                       |
| Provision for reinstatement costs                          |      | 411  | 169  |
| Finance lease liabilities                                  |      | 1,643                                      | 1,750  |
| Bank borrowings  | 19   | 3,689                                      | 4,894  |
| Current tax payable  |      | 1,568                                      | 1,266  |
|  |      | 33,093                                     | 33,133                                       |
| TOTAL LIABILITIES  |      | 53,112                                     | 53,374                                       |
| TOTAL EQUITY AND LIABILITIES                               |      | 138,731                                    | 124,316                                      |

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 31 MARCH 2018

| Total equity \$\$'000                                       | 3 70,942<br>- 13,638<br>- (1,332)   | 2,396<br>(25)<br>2,371<br>2,85,619   | Total equity S\$'000  | 0) 69,429<br>- 88<br>- (1,622)  | 2 4,979<br>278<br>0 5,257<br>73,152  |
|---|---|--|---|---|--|
| Non-<br>controlling<br>interests<br>\$\$'000                | E   | 28 1 29 29 362   | Non-<br>controlling<br>interests<br>S\$'000                 | (120)   | 272<br>(2)<br>270<br>150   |
| Total attributable to equity holders of the Company S\$'000 | 70,609<br>13,638<br>(1,332)   | 2,368<br>(26)<br>2,342<br>85,257   | Total attributable to equity holders of the Company S\$'000 | 69,549<br>88<br>(1,622)   | 4,707<br>280<br>4,987<br>73,002  |
| Exchange translation reserves \$\$'000                      | (836)   | (82)   | Exchange translation reserves \$\$'000                      | (744)   | 1 (743)  |
| Asset revaluation reserves \$\$'000                         | 3,576   | 56 56 3,632  | Asset revaluation reserves \$\$'000                         | 3,202   | 279 279 3,481  |
| Other reserves S\$'000                                      | 298   | 269  | Other<br>reserves<br>\$\$'000                               | 269   | 298  |
| Merger<br>reserves<br>\$\$'000                              | (30,727)  | (30,727)   | Merger<br>reserves<br>\$\$'000                              | (30,727)  | (30,727)   |
| Retained profits S\$'000                                    | 47,197  | 2,368 2,368 49,594   | Retained<br>profits<br>\$\$'000                             | 46,507  | 4,707  |
| Treasury shares S\$'000                                     | (186)   |  | Treasury<br>shares<br>S\$'000                               | (245)   | (186)  |
| Share capital S\$'000                                       | 51,287<br>13,638<br>(1,332)<br>(186)  | 63,407   | Share<br>capital<br>S\$'000                                 | 51,287  | 51,287   |
| Group   | Balance at 1 October 2017  New Shares issued pursuant to HK Listing Share issue costs  Cancellation of treasury shares  Termination of LHN Performance Share Plan | Profit for the period Other comprehensive income/(loss) Total comprehensive income for the period Balance at 31 March 2018 (unaudited) | Group   | Balance at 1 October 2016 Issuance of treasury shares for employee performance Dividend paid for FY2016 | Profit for the period Other comprehensive income/(loss) Total comprehensive income for the period Balance at 31 March 2017 (unaudited) |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

FOR THE SIX MONTHS ENDED 31 MARCH 2018

|   |                                | onths ended<br>L March         |
|---|--------------------------------|--------------------------------|
|   | 2018<br>(unaudited)<br>S\$'000 | 2017<br>(unaudited)<br>S\$'000 |
| Cash flows from operating activities:   |                                |                                |
| Profit before income tax  | 2,912                          | 5,031                          |
| Share of results of associates and joint ventures Adjustments for:              | (648)                          | (3,877)                        |
| Depreciation of property, plant and equipment                                   | 2,917                          | 3,050                          |
| Gain on disposal of property, plant and equipment                               | (359)                          | (75)                           |
| Property, plant and equipment written off                                       | 1                              | 15                             |
| Fair value loss on investment properties  | - (40)                         | 1,439                          |
| Waiver of debt from a director of subsidiaries  Dual Listing expenses           | (42)<br>1,842                  | (21)                           |
| Employee performance share expenses   | 1,042                          | 88                             |
| Interest income   | (201)                          | (148)                          |
| Interest expenses   | 399                            | 304                            |
| Operating profit before working capital changes                                 | 6,821                          | 5,806                          |
| Decrease in inventories   | 22                             | 5                              |
| Increase in operating receivables   | (4,970)                        | (611)                          |
| Increase/(decrease) in operating payables                                       | 1,264                          | (864)                          |
| Cash generated from operations Interest expense paid                            | 3,137<br>(393)                 | 4,336<br>(295)                 |
| Income tax paid   | (798)                          | (775)                          |
| Income tax refunded   | 541                            | 721                            |
| Net cash generated from operating activities                                    | 2,487                          | 3,987                          |
| Cash flows from investing activities:   |                                |                                |
| Acquisition of property, plant and equipment                                    | (1,888)                        | (2,107)                        |
| Addition of investment properties   | -                              | (955)                          |
| Acquisition of a joint venture  | -                              | (150)                          |
| Loans to joint ventures, net  | (1,250)<br>480                 | (970)<br>79                    |
| Proceeds from disposal of property, plant and equipment Dividend from associate | 100                            | 79                             |
| Interest received   | 18                             | 26                             |
| Net cash used in investing activities   | (2,540)                        | (4,077)                        |
| Cash flows from financing activities:   |                                |                                |
| Repayment of finance lease  | (1,008)                        | (811)                          |
| Placements of deposits – current  | =                              | (5)                            |
| Bank borrowings obtained  | 2,446                          | _                              |
| Bank borrowings repaid  | (3,493)                        | (770)                          |
| Proceeds from issuance of shares Share issue costs                              | 13,638<br>(1,332)              | _                              |
| Dual Listing expenses paid  | (2,067)                        | _                              |
| Dividend paid   | _                              | (1,622)                        |
| Net cash generated from/(used in) financing activities                          | 8,184                          | (3,208)                        |
| Net increase/(decrease) in cash and cash equivalents                            | 8,131                          | (3,298)                        |
| Cash and cash equivalents at beginning of period                                | 14,885                         | 19,926                         |
| Effect of currency translation on cash and cash equivalents                     | (46)                           | 6                              |
| Cash and cash equivalents at end of period                                      | 22,970                         | 16,634                         |
| Consolidated cash and cash equivalents are represented by:                      |                                |                                |
| Cash and bank balances  | 14,389                         | 16,634                         |
| Fixed deposits  | 13,230                         | 5,711                          |
| Loss Blodwed Control describe   | 27,619                         | 22,345                         |
| Less: Pledged fixed deposits  | (4,649)                        | (5,711)                        |
| Cash and cash equivalents as per consolidated statement of cash flows           | 22,970                         | 16,634                         |

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 1. GENERAL

LHN Limited (the "Company") was incorporated on 10 July 2014 in Singapore under the Companies Act as an investment holding private limited company under the name of "LHN Pte. Ltd.". The Company's registration number is 201420225D. The Company was converted into a public company and renamed as "LHN Limited" on 16 March 2015. The address of its registered office is at 10 Raeburn Park #02-18, Singapore 088702.

The Company has its primary listing on Catalist of the Singapore Exchange Securities Trading Limited (the "SGX-ST") on 13 April 2015 and on the Main Board of The Stock Exchange of Hong Kong Limited ("SEHK") on 29 December 2017.

The Company is an investment holding company. The Company and its subsidiaries (the "**Group**") are principally engaged in (i) space resource management services; (ii) facilities management services; and (iii) logistics services.

This unaudited condensed consolidated interim financial information is presented in Singapore Dollars and all values are rounded to the nearest thousand ("S\$'000"), unless otherwise stated.

### 2. BASIS OF PREPARATION

This unaudited condensed consolidated interim financial information for the six months ended 31 March 2018 has been prepared in accordance with IAS 34, "Interim financial reporting". The unaudited condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 30 September 2017, which have been prepared in accordance with the International Financial Reporting Standards ("IFRSs").

This unaudited condensed consolidated interim financial information have been prepared under the historical cost convention, as modified by the revaluation of investment properties and leasehold buildings, which are carried at fair value.

### 3. ACCOUNTING POLICIES

The Group has adopted the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with those of the audited financial statements for the year ended 30 September 2017.

- (a) Amendments to IFRSs effective for the financial year ending 30 September 2018 do not have a material impact on the Group.
- (b) The following new standards and amendments to standards have been published but are not yet effective for the current financial year and which the Group has not early adopted:

|                     |  | Effective for accounting periods beginning on or after | Note |
|---------------------|--|--|------|
| IFRS 2 (Amendment)  | Classification and Measurement of Share-<br>based Payment Transactions | 1 January 2018   |      |
| IFRS 9              | Financial Instruments  | 1 January 2018   | i    |
| IFRS 15             | Revenue from Contracts with Customers                                  | 1 January 2018   | ii   |
| IFRS 15 (Amendment) | Clarifications to IFRS 15  | 1 January 2018   |      |
| IFRS 16             | Leases   | 1 January 2019   | iii  |
| IFRS 17             | Insurance Contracts  | 1 January 2021   | iv   |
| IAS 40 (Amendment)  | Investment Properties  | 1 January 2018   | V    |

### Note i:

IFRS 9 "Financial instruments" replaces the whole of IAS 39. IFRS 9 has three financial asset classification categories for investments in debt instruments: amortised cost, fair value through other comprehensive income ("OCI") and fair value through profit or loss. Classification is driven by the entity's business model for managing the debt instruments and their contractual cash flow characteristics. Investments in equity instruments are always measured at fair value. However, management can make an irrevocable election to present changes in fair value in OCI, provided the instrument is not held for trading. If the equity instrument is held for trading, changes in fair value are presented in profit or loss. For financial liabilities there are two classification categories: amortised cost and fair value through profit or loss. Where non-derivative financial liabilities are designated at fair value through profit or loss, the changes in the fair value due to changes in the liability's own credit risk are recognised in OCI, unless such changes in fair value would create an accounting mismatch in profit or loss, in which case, all fair value movements are recognised in profit or loss. There is no subsequent recycling of the amounts in OCI to profit or loss. For financial liabilities held for trading (including derivative financial liabilities), all changes in fair value are presented in profit or loss.

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 3. ACCOUNTING POLICIES (CONT'D)

IFRS 9 also introduces a new model for the recognition of impairment losses – the expected credit losses (ECL) model, which constitutes a change from the incurred loss model in IAS 39. IFRS 9 contains a "three stage" approach, which is based on the change in credit quality of financial assets since initial recognition. Assets move through the three stages as credit quality changes and the stages dictate how an entity measures impairment losses and applies the effective interest rate method. The new rules mean that on initial recognition of a non-credit impaired financial asset carried at amortised cost a day-1 loss equal to the 12-month ECL is recognised in profit or loss. In the case of accounts receivables this day-1 loss will be equal to their lifetime ECL. Where there is a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL.

During the six months ended 31 March 2018, all of the Group's financial assets and financial liabilities were carried at amortised costs without significant impairment on the former. The implementation of IFRS 9 is not expected to result in any significant impact on the Group's financial position and results of operations.

### Note ii:

IFRS 15 "Revenue from Contracts with Customers" – This new standard replaces the previous revenue standards: IAS 18 "Revenue" and IAS 11 "Construction Contracts", and the related Interpretations on revenue recognition. IFRS 15 establishes a comprehensive framework for determining when to recognise revenue and how much revenue to recognise through a 5-step approach: (1) Identify the contract(s) with customer; (2) Identify separate performance obligations in a contract; (3) Determine the transaction price; (4) Allocate transaction price to performance obligations; and (5) Recognise revenue when performance obligation is satisfied. The core principle is that the Group should recognise revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. It moves away from a revenue recognition model based on an "earnings processes" to an "asset liability" approach based on transfer of control. IFRS 15 provides specific guidance on capitalisation of contract cost, license arrangements and principal versus agent considerations. It also includes a cohesive set of disclosure requirements about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

The Group is in the process of making an assessment on the impact of this new standard. Currently, management does not anticipate any significant impact on the Group's financial positions and results of operations upon adopting this new standard.

### Note iii:

IFRS 16 "Leases" – The Group is a lessee of its various properties which are currently classified as operating leases. The Group's current accounting policy for such leases is set out in Note 3.1.

IFRS 16 provides new provisions for the accounting treatment of leases and will in the future no longer allow lessees to account for certain leases outside the consolidated statements of financial position. Instead, all long-term leases must be recognised in the consolidated statements of financial position in the form of assets (for the rights of use) and lease liabilities (for the payment obligations), both of which would carry initially at the discounted present value of the future operating lease commitments. Short-term leases with a lease term of twelve months or less and leases of low-value assets are exempt from such reporting obligations.

The new standard will therefore result in an increase in right-to-use asset and an increase in lease liability in the consolidated statement of financial position. In the consolidated statements of profit or loss, lease will be recognised in the future as depreciation and will no longer be recorded as rental expenses. Interest expense on the lease liability will be presented separately from depreciation under finance costs. The combination of a straight-line depreciation of the right-to-use asset and the effective interest rate method applied to the lease liability will result in a higher total charge to profit or loss in the initial year of the lease, and decreasing expenses during the latter part of the lease term on a lease by lease basis.

Nevertheless, it is expected that there will be no material impact on the total expenses to be recognised by us over the entire lease period and our total net profit over the lease period is not expected to be materially affected. The adoption of IFRS 16 would not affect our total cash flows in respect of the leases. We are continuing to assess the specific magnitude of the adoption of IFRS 16 to the relevant financial statement areas and will conduct a more detailed assessment on the impact as information become available closer to the planned initial date of the adoption of 1 October 2019.

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 3. ACCOUNTING POLICIES (CONT'D)

### Note iv:

IFRS 17 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of this new standard. The objective of IFRS 17 is to ensure that an entity provides relevant information that faithfully represents those contracts. This information gives a basis for users of financial statements to assess the effect that insurance contracts have on the entity's financial position, financial performance and cash flows. The Group is in the process of making an assessment on the impact of this new standard and does not anticipate the implementation will result in any significant impact on the Group's financial position and results of operations.

### Note v.

Under the amendments in IAS 40 Transfers of Investment Property has been amended to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use. The amendments are effective on 1 January 2018. However, if finalised, earlier adoption is permitted. The Group is in the process of making an assessment on the impact of this new standard. Currently, management does not anticipate any significant impact on the Group's financial positions and results of operations upon adopting this new standard.

### 3.1. Leases

### Where the Group is lessee

### (a) Finance leases

Leases of assets in which the Group assumes substantially the risks and rewards of ownership, including hire purchase contracts, are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in borrowings. The interest element of the finance cost is taken to the statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on remaining balance of the liability for each period.

### (b) Operating leases

Leases of assets in which a significant portion of the risks and rewards of the ownership are retained by the lessor are classified as operating leases. Payment made under operating leases are charged to the statement of profit or loss on a straight-line basis over the period of the lease.

Where an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

### Where the Group is lessor

### Operating leases:

Assets leased out under operating leases are included in investment properties and are stated at fair value and not depreciated. Rental income (net of any incentives given to lessees) is recognised in the profit or loss on a straight-line basis over the lease term.

### 4. ESTIMATES

The preparation of interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this unaudited condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 30 September 2017.

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 5. FINANCIAL RISK MANAGEMENT

### 5.1 Financial risk factors

The Group's activities expose it to a market risk (including currency risk and interest risk), credit risk and liquidity risk.

The unaudited condensed consolidated interim financial information do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the annual financial statements for the year ended 30 September 2017.

There have been no changes in the risk management policies since 30 September 2017.

### 5.2 Fair value estimation

Financial assets and financial liabilities measured at fair value in the statement of financial position are grouped into three levels of a fair value hierarchy. The three levels are defined based on the observability of significant inputs to the measurement, as follows:

- (i) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- (ii) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

The following table shows the levels within the hierarchy of non-financial assets measured at fair value on a recurring basis as at 31 March 2018 and 30 September 2017:

|   | Level 1<br>S\$'000 | Level 2<br>S\$'000 | Level 3<br>\$\$'000 | Total<br>S\$'000 |
|---|--------------------|--------------------|---------------------|------------------|
| As at 31 March 2018 (unaudited) Investment properties: Industrial and commercial properties   |                    |                    | 46,247              | 46,247           |
| Property, plant and equipment:<br>Industrial property   |                    |                    |                     |                  |
| As at 30 September 2017 (audited) Investment properties: Industrial and commercial properties | _                  | _                  | 43,352              | 43,352           |
| Property, plant and equipment:<br>Industrial property   |                    |                    | 3,290               | 3,290            |

Fair value of the Group's main property assets is estimated based on appraisals performed by independent, professionallyqualified property valuers based on indicative sale price of the property. The significant inputs and assumptions are developed in close consultation with management. The valuation report and fair value changes are reviewed by the directors at each reporting date.

During the financial period ended 31 March 2018, there has been a decrease in the proportion of the floor area of 72 Eunos Avenue 7 used for owner-occupation by the Group from 17% to 2% due to the change in usage. As a result, the Group has reclassified all the leasehold buildings of approximately \$\$3,290,000 to investment properties as only an insignificant portion of it is held for own-use.

Fair value measurements of investment properties, property, plant and equipment-industrial property

Investment properties, property, plant and equipment-industrial property are carried at fair values at the end of reporting period as determined by independent professional valuers. Valuations are made at each financial statement date based on the properties' highest-and-best-use using the direct market comparison method that considers sales of similar properties that have been transacted in the open market. The most significant input into this valuation approach is selling price per square metre.

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 5. FINANCIAL RISK MANAGEMENT (CONT'D)

### 5.2 Fair value estimation (Cont'd)

Reconciliation of movements in Level 3 fair value measurement

|   |            | Property,      |               |
|---|------------|----------------|---------------|
|   |            | plant and      | Non-current   |
|   |            | equipment-     | asset         |
|   | Investment | Industrial     | classified as |
|   | properties | property       | held for sale |
|   | S\$'000    | <u>S\$'000</u> | S\$'000       |
| For the six months ended 31 March 2018 (unaudited)            |            |                |               |
| Beginning of financial period                                 | 43,352     | 3,290          | _             |
| Transfers from/(to) property, plant and equipment             | 3,290      | (3,290)        | -             |
| Depreciation expenses   | _          | (12)           | -             |
| Gains recognised in other comprehensive income                | _          | 12             | _             |
| Currency translation differences                              | (395)      |                |               |
| End of financial period                                       | 46,247     |                |               |
| Change in unrealised gains for assets held at the end of the  |            |                |               |
| financial period included in profit or loss                   |            |                |               |
| For the financial year ended 30 September 2017 (audited)      |            |                |               |
| Beginning of financial year                                   | 37,472     | 10,369         | _             |
| Transfers from/(to) property, plant and equipment             | 415        | (415)          | _             |
| Transfers to non-current asset held for sale                  | (13,336)   | (6,664)        | 20,000        |
| Transfers from non-current asset held for sale                | 19,500     | -              | (19,500)      |
| Additions – Subsequent expenditure on investment property     | 994        | -              | -             |
| Depreciation expenses   | _          | (137)          | -             |
| Loss recognised in profit and loss                            | (1,439)    | =              | (500)         |
| Gains recognised in other comprehensive income                | =          | 137            | =             |
| Currency translation differences                              | (254)      |                |               |
| End of financial year   | 43,352     | 3,290          |               |
| Change in unrealised losses for assets held at the end of the |            |                |               |
| financial year included in profit or loss                     | (1,439)    | _              | (500)         |

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### FINANCIAL RISK MANAGEMENT (CONT'D) 5.

### 5.2 Fair value estimation (Cont'd)

Valuation techniques and inputs used in Level 3 fair value measurements

The following table presents the valuation techniques and key inputs that were used to determine the fair value of investment properties, property, plant and equipment - industrial property and non-current assets classified as held for sale categorised under Level 3 of the fair value hierarchy:

| Description  | Fair value<br>S\$'000 | Valuation technique      | Unobservable inputs(a)                    | Range of<br>Unobservable inputs       | Relationship of unobservable inputs to fair value          |
|--------------|-----------------------|--------------------------|---|---------------------------------------|--|
| As at 31 Mar | ch 2018 (una          | audited)                 |   |                                       |  |
| Singapore    | 40,000                | Direct comparison method | Transacted price of comparable properties | S\$2,370 to S\$3,990 per square metre | The higher the comparable value, the higher the fair value |
|              |                       | Discounted cash flow     | Discount rate                             | 7.5%                                  | The higher the rate, the lower the fair value              |
|              |                       | Discounted cash flow     | Terminal yield                            | 5.75%-6%                              | The higher the rate, the lower the fair value              |
|              |                       | Capitalisation rate      | Capitalisation rate                       | 5.5%-5.75%                            | The higher the rate, the lower the fair value              |
| Indonesia    | 6,247                 | Direct comparison method | Transacted price of comparable properties | S\$3,800 to S\$4,500 per square metre | The higher the comparable value, the higher the fair value |
|              | 46,247                |                          |   |                                       |  |
| As at 30 Sep | tember 2017           | (audited)                |   |                                       |  |
| Singapore    | 40,000                | Direct comparison method | Transacted price of comparable properties | S\$2,370 to S\$3,990 per square metre | The higher the comparable value, the higher the fair value |
|              |                       | Discounted cash flow     | Discount rate                             | 7.5%                                  | The higher the rate, the lower the fair value              |
|              |                       | Discounted cash flow     | Terminal yield                            | 5.75%-6%                              | The higher the rate, the lower the fair value              |
|              |                       | Capitalisation rate      | Capitalisation rate                       | 5.5%-5.75%                            | The higher the rate, the lower the fair value              |
| Indonesia    | 6,642                 | Direct comparison method | Transacted price of comparable properties | S\$3,800 to S\$4,500 per square metre | The higher the comparable value, the higher the fair value |

<sup>(</sup>a) There were no significant inter-relationships between unobservable inputs.

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 6. SEGMENT INFORMATION

The Group Managing Director monitors the operating results of its operating segments for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on segment results which in certain respects, set out below, are presented differently from operating profit or loss in the consolidated financial statements of the Group. The Group's reportable operating segments are as follows:

- 1. Industrial group
- 2. Commercial group
- 3. Residential group
- 4. Logistics group
- 5. Facilities management group

Industrial, Commercial and Residential groups form the space optimisation business.

The Group does not have a single customer whose revenue reports more than 10% of the Group's total revenue. Group taxation is managed on a group basis and is not allocated to operating segments.

### Allocation basis and transfer pricing

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income tax expense and non-controlling interests.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties, if any

### Sales

Sales between segments are carried out at market terms. The revenue from external parties reported to the Group Managing Director is measured in a manner consistent with that in the statement of comprehensive income.

The Group Managing Director assesses the performance of the operating segments based on the segment result, being a measure of earnings before tax, interest, finance costs, share of results of associates and joint ventures and fair value gain or loss on investment properties from continuing operations.

### Segment assets and liabilities

The amounts reported to the Group Managing Director with respect to the total assets and liabilities are measured in a manner consistent with that of the financial information. Segment assets and liabilities include, investment properties, property, plant and equipment, bank borrowings and finance lease liabilities, which are directly attributable to a segment as well as items that can be allocated on a reasonable basis.

# SEGMENT INFORMATION (CONT'D)

Segment breakdown for the period ended 31 March 2018 are as follows:

FOR THE SIX MONTHS ENDED 31 MARCH 2018

(399)2,912 (516)(28) 2,663 2,264 648 2,396 2,917 (10,999)2,368 2,772 Consolidated S\$'000 67,203 56,204 12,028 76,478 64,410 40 25,033 (6,990)(1,463)(1,468)(1,468)Eliminations 6,990 (2) 1,116 189 109 Others and S\$'000 (738)(11)(749)(711)8\$,000 (1,137)1,216 10,988 38 2,343 432 Facilities 40 Management 9,851 684 (1,618)8\$,000 10,005 1,514 (75)11,623 1,439 1,439 Services 592 711 Logistics 5,587 381 1,379 1,379 746 746 746 1,110 98 Residential 8\$,000 (565)8\$,000 997 15,228 2,602 (4) 2,598 2,598 9,693 1,139 235 14,663 Commercial (304)(302)(689)20,995 20,306 2 610 308 620 733 Industrial S\$'000 11,855 18,829 44,561 Depreciation of property, plant and Net profit attributable to equity Share of results of associates Investment in joint ventures holders of the Company Non-controlling interests Investment in associates Total segment liabilities Net profit after taxation Profit before taxation Total segment assets Capital expenditures and joint ventures Total segment sales Inter-segment sales Segment results Segment assets External sales Finance cost equipment **Taxation** 

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

FOR THE SIX MONTHS ENDED 31 MARCH 2018

Segment breakdown for its comparative period ended 31 March 2017 are as follows:

|  | Industrial<br>S\$'000 | Commercial<br>S\$'000 | Residential<br>S\$'000 | Logistics Services<br>S\$'000 | Facilities<br>Management<br>S\$'000 | Others and Eliminations S\$'000 | Consolidated<br>S\$'000 |
|--|-----------------------|-----------------------|------------------------|-------------------------------|-------------------------------------|---------------------------------|-------------------------|
| Sales Total segment sales  | 22,111 (120)          | 12,601                | 5,705                  | 14,337                        | 9,596                               | 1,200                           | 65,550                  |
| External sales   | 21,991                | 11,815                | 808                    | 11,044                        | 7,925                               |                                 | 53,584                  |
| Segment results  | 520                   | 94                    | 294                    | 2,363                         | 240                                 | (614)                           | 2,897                   |
| Fair value loss on investment<br>properties<br>Finance cost                          | (473)                 | (966)                 | I I                    | (20)                          | (09)                                | 166                             | (1,439)                 |
|  | (223)                 | (962)                 | 294                    | 2,313                         | 180                                 | (448)                           | 1,154                   |
| Share of results of associates and joint ventures                                    | 3,881                 | 1                     | I                      | I                             | (4)                                 | 1                               | 3,877                   |
| Profit before taxation<br>Taxation   | 3,658                 | (362)                 | 294                    | 2,313                         | 176                                 | (448)                           | 5,031 (52)              |
| Net profit after taxation<br>Non-controlling interests                               |                       |                       |                        |                               |                                     |                                 | 4,979 (272)             |
| Net profit attributable to equity<br>holders of the Company                          |                       |                       |                        |                               |                                     |                                 | 4,707                   |
| Segment breakdown for its comparative period ended 30 September 2017 are as follows: | period ended 30       | September 2017 a      | re as follows:         |                               |                                     |                                 |                         |
| Segment assets<br>Investment in associates   | 44,664                | 10,672                | 1,235                  | 5,702                         | 1,681                               | 1,192                           | 65,146<br>132           |
| Investment in joint ventures<br>Total segment assets                                 | 11,200                | 1                     |                        | 1                             | 144                                 | 1                               | 11,344                  |
| Total segment liabilities  | 20,274                | 12                    | 1                      | 4,191                         | 964                                 | 1,000                           | 26,441                  |
| Capital expenditures<br>Depreciation of property, plant and                          | 2,204                 | 1,591                 | 239                    | 3,386                         | 606                                 | 1,056                           | 9,385                   |
| equipment  | 1,434                 | 1,981                 | 177                    | 1,372                         | 866                                 | 179                             | 6,009                   |

SEGMENT INFORMATION (CONT'D)

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 6. SEGMENT INFORMATION (CONT'D)

Reconciliation of segments' total assets and total liabilities

|   | 31 March<br>2018<br>S\$'000 | 30 September<br>2017<br>S\$'000 |
|---|-----------------------------|---------------------------------|
| Reportable segments' assets are reconciled to total assets:           |                             |                                 |
| Segment assets  | 76,478                      | 76,622                          |
| Deferred tax assets   | 737                         | 651                             |
| Long-term prepayment  | 464                         | 536                             |
| Available for sale financial assets                                   | 107                         | 107                             |
| Inventories   | 11                          | 33                              |
| Trade and other receivables   | 19,364                      | 13,212                          |
| Loans to joint ventures   | 11,905                      | 10,492                          |
| Prepayment  | 2,046                       | 3,131                           |
| Cash and bank balances  | 14,389                      | 13,262                          |
| Fixed deposits  | 13,230                      | 6,270                           |
|   | 138,731                     | 124,316                         |
| Reportable segments' liabilities are reconciled to total liabilities: |                             |                                 |
| Segment liabilities   | 25,033                      | 26,441                          |
| Trade and other payables  | 25,782                      | 25,054                          |
| Provision for reinstatement costs                                     | 447                         | 373                             |
| Current income tax liabilities  | 1,568                       | 1,266                           |
| Deferred tax liabilities  | 265                         | 222                             |
| Other payables  | 17                          | 18                              |
|   | 53,112                      | 53,374                          |

### Geographical segment

The following table shows the distribution of the Group's revenue from external customers based on the location where goods are sold and services are derived:

|                 | Revenue from external customers |         |
|-----------------|---------------------------------|---------|
|                 | six months ended 31 March       |         |
|                 | 2018                            | 2017    |
| _               | S\$'000                         | S\$'000 |
| Singapore       | 49,332                          | 51,924  |
| Indonesia       | 682                             | 737     |
| Thailand        | 1,132                           | 507     |
| Myanmar         | 457                             | 416     |
| Cambodia        | 4,472                           | _       |
| Other countries | 129                             |         |
|                 | 56,204                          | 53,584  |

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 6. SEGMENT INFORMATION (CONT'D)

The following table shows the distribution of the Group's non-current assets excluding deferred tax assets based on the geographical location of customers:

|                 | Non-current assets as at     |                                  |
|-----------------|------------------------------|----------------------------------|
|                 | 31 March<br>2018<br>\$\$'000 | 30 September<br>2017<br>\$\$'000 |
| Singapore       | 68,655                       | 68,140                           |
| Indonesia       | 7,041                        | 7,646                            |
| Thailand        | 148                          | 144                              |
| Myanmar         | 1,109                        | 1,235                            |
| Other countries | 96                           | 100                              |
|                 | 77,049                       | 77,265                           |

### 7. REVENUE

|                                     | Six months ended 31 March |          |  |
|-------------------------------------|---------------------------|----------|--|
|                                     | 2018                      | 2017     |  |
|                                     | S\$'000                   | \$\$'000 |  |
| Rental and warehousing lease income | 28,805                    | 31,617   |  |
| Car park services                   | 6,467                     | 5,385    |  |
| Logistics services                  | 10,005                    | 10,965   |  |
| Facilities services                 | 5,916                     | 4,580    |  |
| Licence fee                         | 3,880                     | 622      |  |
| Management services fee income      | 319                       | 126      |  |
| Others                              | 812                       | 289      |  |
|                                     | 56,204                    | 53,584   |  |

### 8. OTHER INCOME

|   | Six months ended 31 March |         |
|---|---------------------------|---------|
|   | 2018                      | 2017    |
|   | S\$'000                   | S\$'000 |
| Handling charges                                  | 142                       | 114     |
| Gain on disposal of property, plant and equipment | 359                       | 75      |
| Interest income                                   | 201                       | 148     |
| Vehicle related costs                             | 93                        | 64      |
| Government grants                                 | 295                       | 29      |
| Wage credit scheme and special employment credit* | 300                       | 282     |
| Waiver of debt from a director of subsidiaries    | 42                        | 21      |
| Forfeiture of tenant deposit                      | 37                        | 43      |
| Foreign exchange (loss)/gain                      | (685)                     | 80      |
| Services charges                                  | 81                        | 135     |
| Rubbish disposal                                  | 1                         |         |
| Miscellaneous charge to tenant                    | 80                        | 54      |
| Other income                                      | 325                       | 260     |
|   | 1,271                     | 1,305   |

<sup>\*</sup> Wage credit scheme and special employment credit are incentives introduced by the Singapore Government to help business alleviate business costs in a tight labour market and to support business investments. These incentives are in the form of cash payout.

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 9. OTHER LOSSES - NET

|                                      | Six months ended 31 March |         |  |
|--------------------------------------|---------------------------|---------|--|
|                                      | 2018                      |         |  |
|                                      | S\$'000                   | S\$'000 |  |
| Bad debts expenses                   | 28                        | _       |  |
| Impairment loss on trade receivables | _                         | 29      |  |
| Impairment loss on other receivables | =                         | 4       |  |
| Out of court settlement              |                           | 128     |  |
|                                      | 28                        | 161     |  |

### EXPENSE BY NATURE 10.

|   | Six months ended 31 March |          |
|---|---------------------------|----------|
|   | 2018                      | 2017     |
| _   | S\$'000                   | \$\$'000 |
| Advertising expenses                              | 224                       | 170      |
| Commission fees                                   | 612                       | 196      |
| Entertainment expenses                            | 120                       | 90       |
| Marketing expenses                                | 45                        | 107      |
| Transportation costs                              | 878                       | 932      |
| Container depot management charges                | 1,035                     | 1,137    |
| Rental expenses                                   | 28,817                    | 28,905   |
| Upkeep and maintenance costs                      | 3,713                     | 4,072    |
| Consultancy fees                                  | 112                       | 169      |
| Depreciation of property, plant and equipment     | 2,917                     | 3,050    |
| Write-off of property, plant and equipment        | 1                         | 15       |
| Listing expenses in relation to the Dual Listing* | 1,842                     | _        |
| Professional fees                                 | 413                       | 340      |
| Vehicle-related expenses                          | 35                        | 238      |
| Employee benefit costs                            | 11,984                    | 10,442   |
| Insurance fees                                    | 279                       | 331      |
| IT Maintenance expenses                           | 230                       | 239      |
| NETS/CEPAS Transaction Charges                    | 86                        | 78       |
| Printing expenses                                 | 102                       | 49       |
| Telephone expenses                                | 162                       | 157      |
| Auditor's remuneration                            |                           |          |
| - Audit services                                  | 108                       | 103      |
| <ul> <li>Non-audit services</li> </ul>            | -                         | 47       |
| Other expenses                                    | 1,069                     | 964      |
| _   | 54,784                    | 51,831   |

<sup>\*</sup> Dual Listing represents the dual primary listing of the Shares on the Main Board of the Hong Kong Stock Exchange and Catalist of the SGX-ST.

### 11. FINANCE COST

|                                    | Six months ended 31 March |         |           |
|------------------------------------|---------------------------|---------|-----------|
|                                    | 2018 20                   |         | 2018 2017 |
|                                    | S\$'000                   | S\$'000 |           |
| Interest expense on borrowings     | 373                       | 301     |           |
| Interest expense on finance leases | 26                        | 3       |           |
|                                    | 399                       | 304     |           |

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 12. INCOME TAX EXPENSE

|  | Six months ended 31 March |                 |
|--|---------------------------|-----------------|
|  | 2018<br>S\$'000           | 2017<br>S\$'000 |
| Current income tax                       | 570                       | (33)            |
| Deferred income tax                      | (42)                      | 85              |
|  | 528                       | 52              |
| Over provision in respect of prior years |                           |                 |
| <ul><li>current taxation</li></ul>       | (12)                      | _               |
| - deferred taxation                      |                           |                 |
|  | 516                       | 52              |

The Company is incorporated in Singapore and accordingly, is subjected to income tax rate of 17%.

The subsidiary in Myanmar is subject to income tax rate of 25%.

The Thailand and Hong Kong subsidiaries do not have chargeable income subject to tax.

There are no significant business activities in Malaysia.

### 13. DIVIDEND

|   | Six months ended 31 March |         |
|---|---------------------------|---------|
|   | 2018                      | 2017    |
|   | \$\$'000                  | S\$'000 |
| Dividend recognised as distribution:          |                           |         |
| - 2016 final dividend of 0.45 cents per share |                           | 1,622   |
|   |                           | 1,622   |

Subsequent to the financial year ended 30 September 2017, the Board proposed a final tax-exempt dividend of 0.2 Singapore cents (equivalent to 1.15 Hong Kong cents) per ordinary share. The proposed final dividend had been approved by the shareholders during the financial period ended 31 March 2018 and paid in April 2018.

### 14. EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the profit of the Group attributable to equity holders of the Company by the weighted average number of ordinary shares deemed to be in issue during each of the period ended 31 March 2018 and 2017:

|   | Six months ended 31 Warch |         |
|---|---------------------------|---------|
|   | 2018                      | 2017    |
| Net profit attributable to equity holders of the Company (\$\$'000) | 2,368                     | 4,707   |
| Weighted average number of ordinary shares ('000)                   | 381,907                   | 360,181 |
| Basic earnings per share (cents)                                    | 0.62                      | 1.31    |

The basic and diluted earnings per share are the same as there were no potentially dilutive ordinary securities in issue as at 31 March 2018 and 31 March 2017.

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 15. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 31 March 2018, the Group has an addition of property, plant and equipment of approximately \$\$2,772,000 (2017: \$\$8,391,000). As at 31 March 2018, the carrying amount of property, plant and equipment held under finance lease was \$\$5,660,000 (2017: \$\$5,995,000).

During the financial period ended 31 March 2018, there has been a decrease in the proportion of the floor area of 72 Eunos Avenue 7 used for owner-occupation by the Group from 17% to 2% due to the change in usage. As a result, the Group has reclassified all the leasehold buildings of approximately \$\$3,290,000 to investment properties as only an insignificant portion of it is held for own-use.

### TRADE AND OTHER RECEIVABLES 16.

|  | 31 March | 30 September |
|--|----------|--------------|
|  | 2018     | 2017         |
|  | S\$'000  | S\$'000      |
| Trade receivables  |          |              |
| - Third parties  | 13,762   | 8,903        |
| - Related parties  | 115      | 114          |
| - Joint ventures   | 217_     | 100          |
|  | 14,094   | 9,117        |
| Accrued rental income                                    | 1,117    | 715          |
| GST receivables  | 329      | 364          |
| Deposits with external parties                           | 3,849    | 3,232        |
| Unpaid deposits from customers                           | 226      | 70           |
| Other receivables  | 421      | 386          |
|  | 4,825    | 4,052        |
| Less:  |          |              |
| <ul> <li>Impairment loss on trade receivables</li> </ul> | (654)    | (654)        |
| <ul> <li>Impairment loss on other receivables</li> </ul> | (18)     | (18)         |
|  | 19,364   | 13,212       |

The aging analysis of the Group's trade receivables based on invoice date is as follows:

|                 | 31 March<br>2018<br>\$'000 | 30 September<br>2017<br>S\$'000 |
|-----------------|----------------------------|---------------------------------|
| Current         | 5,030                      | 1,190                           |
| 1 to 30 days    | 3,147                      | 3,148                           |
| 31 to 60 days   | 1,736                      | 1,604                           |
| 61 to 90 days   | 1,121                      | 326                             |
| 91 to 180 days  | 847                        | 1,329                           |
| 181 to 365 days | 1,114                      | 531                             |
| Over 365 days   | 1,099                      | 989                             |
|                 | 14,094                     | 9,117                           |
|                 |                            |                                 |

FOR THE SIX MONTHS ENDED 31 MARCH 2018

### 17. SHARE CAPITAL AND TREASURY SHARES

|     |  | No. of shares           |                     | Nomina                       | I Amount                         |
|-----|--|-------------------------|---------------------|------------------------------|----------------------------------|
|     |  | Issued<br>share capital | Treasury<br>shares  | Share<br>capital<br>S\$'000  | Treasury<br>shares<br>S\$'000    |
|     | Balance as at 1 October 2017                                   | 361,857,200             | (1,411,800)         | 51,287                       | (186)                            |
|     | New Shares issued pursuant to HK Listing                       | 42,000,000              | =                   | 13,638                       | _                                |
|     | Share issue costs  | _                       | _                   | (1,332)                      | _                                |
|     | Cancellation of treasury shares                                | (1,411,800)             | 1,411,800           | (186)                        | 186                              |
|     | Balance as at 31 March 2018                                    | 402,445,400             |                     | 63,407                       | _                                |
| 18. | TRADE AND OTHER PAYABLES                                       |                         |                     |                              |                                  |
|     |  |                         |                     | 31 March<br>2018<br>\$\$'000 | 30 September<br>2017<br>\$\$'000 |
|     | Trade payables   |                         |                     |                              |                                  |
|     | - Third parties  |                         |                     | 2,533                        | 3,521                            |
|     | <ul><li>Related parties</li></ul>                              |                         |                     | 142                          | · –                              |
|     |  |                         |                     | 2,675                        | 3,521                            |
|     | Other payables and accruals                                    |                         |                     |                              |                                  |
|     | <ul> <li>Goods and services, tax payables</li> </ul>           |                         |                     | 465                          | 419                              |
|     | <ul> <li>Amount owing to a director of subsidiaries</li> </ul> | 3                       |                     | 158                          | 98                               |
|     | <ul> <li>Provision of directors' fees</li> </ul>               |                         |                     | 42                           | 56                               |
|     | - Accruals   |                         |                     | 2,932                        | 2,211                            |
|     | <ul> <li>Accrued rental expenses</li> </ul>                    |                         |                     | 3,897                        | 3,957                            |
|     | <ul> <li>Rental deposits received from customers</li> </ul>    |                         |                     | 12,518                       | 12,316                           |
|     | <ul> <li>Rental deposits received from related part</li> </ul> | ies                     |                     | 75                           | 73                               |
|     | <ul> <li>Rental received in advance</li> </ul>                 |                         |                     | 515                          | 522                              |
|     | <ul> <li>Advances received from customers</li> </ul>           |                         |                     | 1,804                        | 1,153                            |
|     | <ul> <li>Unpaid deposits</li> </ul>                            |                         |                     | 322                          | 222                              |
|     | - Withholding tax  |                         |                     | 63                           | 43                               |
|     | - Sundry creditors   |                         |                     | 310<br>23                    | 448                              |
|     | <ul> <li>Other payables</li> </ul>                             |                         |                     |                              | 33                               |
|     |  |                         |                     | 25,799                       | 25,072                           |
|     | Less:  |                         |                     |                              |                                  |
|     | <ul> <li>Non-current portion: other payables</li> </ul>        |                         |                     | (17)                         | (18)                             |
|     | Total trade and other payables included in cur                 | rent liabilities        |                     | 25,782                       | 25,054                           |
|     | The aging analysis of the Group's trade payable                | les based on invoice d  | late is as follows: |                              |                                  |
|     |  |                         |                     | 31 March                     | 30 September                     |
|     |  |                         |                     | 2018                         | 2017                             |
|     |  |                         |                     | \$\$'000                     | S\$'000                          |
|     | 0 to 30 days   |                         |                     | 1,739                        | 2,447                            |
|     | 31 to 60 days  |                         |                     | 545                          | 610                              |
|     | 61 to 90 days  |                         |                     | 225                          | 284                              |
|     | Over 90 days   |                         |                     | 166                          | 180                              |
|     |  |                         |                     | 2,675                        | 3,521                            |
|     |  |                         |                     |                              |                                  |

The carrying amount of trade and other payables approximated their fair value.

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### 19. **BANK BORROWINGS**

|   | 31 March<br>2018 | 30 September<br>2017 |
|---|------------------|----------------------|
|   | \$\$'000         | S\$'000              |
| Non-current, secured  |                  |                      |
| Bank borrowings repayable later than 1 year and no later than 2 years | 2,252            | 1,919                |
| Bank borrowings repayable later than 2 year and no later than 5 years | 6,125            | 5,688                |
| Bank borrowings repayable later than 5 years                          | 8,162            | 8,773                |
|   | 16,539           | 16,380               |
| Current, secured  |                  |                      |
| Bank borrowings repayable no later than 1 year                        | 3,689            | 4,894                |
| Total borrowings  | 20,228           | 21,274               |

The bank borrowings of approximately \$\$20.2 million (2017: \$\$21.3 million) obtained by our subsidiaries are secured by (i) legal mortgage of leasehold property at 72 Eunos Avenue 7 and 100 Eunos Avenue 7; (ii) corporate guarantees provided by the Group; (iii) personal guarantees provided by a director and shareholder of a non-wholly owned subsidiary, in proportional to his shareholdings in the non-wholly owned subsidiary (the "Subsidiary Director"); and (iv) assignment of rental proceeds of the mortgaged properties. The Subsidiary Director is not a controlling shareholder of the Company.

### COMMITMENTS 20.

### (a) Capital commitments

Capital expenditure contracted for at the balance sheet date but not recognised in the financial statements are as follows:

|                               | 31 March | 30 September |
|-------------------------------|----------|--------------|
|                               | 2018     | 2017         |
|                               | S\$'000  | S\$'000      |
| Property, plant and equipment | 243      | 440          |
|                               | 243      | 440          |

### (b) Operating lease commitments - where the Group is a lessee

The Group leases property, plant and equipment from non-related parties under non-cancellable operating lease agreements. These leases have varying terms, escalation clauses and renewal rights.

The future minimum lease payable under non-cancellable operating leases contracted for at the balance sheet date but not recognised as liabilities, are as follows:

|                            | 31 March | 30 September |
|----------------------------|----------|--------------|
|                            | 2018     | 2017         |
|                            | S\$'000  | S\$'000      |
| Not later than one year    | 63,627   | 48,832       |
| Between one and five years | 83,870   | 90,902       |
| Later than five years      | 1,940    | 3,012        |
|                            | 149,437  | 142,746      |

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### 20. COMMITMENTS (CONT'D)

### (c) Operating lease commitments - where the Group is a lessor

The Group and the Company lease out investment properties to non-related parties under non-cancellable operating lease agreements. These leases are required to pay either absolute fixed annual increase to the lease payments or contingent rents computed based on their sales achieved during the lease period.

The future minimum lease receivables under non-cancellable operating leases contracted for at the balance sheet date but not recognised as receivables, are as follows:

|                            | 31 March | 30 September |
|----------------------------|----------|--------------|
|                            | 2018     | 2017         |
|                            | S\$'000  | S\$'000      |
| Not later than one year    | 38,424   | 41,283       |
| Between one and five years | 28,383   | 34,181       |
| Later than five years      |          |              |
|                            | 66,807   | 75,464       |

### (d) Corporate guarantees

The Group has provided corporate guarantees in favour of financial institutions in respect of facilities granted to certain joint ventures amounting to \$\$31,800,000 (2017: \$\$30,612,000). As at 31 March 2018, the outstanding amount of guaranteed loans drawn down by joint ventures amounted to \$\$27,445,000 (2017: \$\$27,846,000).

The Group has determined that the corporate guarantees had insignificant fair values as at 31 March 2018 and 30 September 2017.

### 21. RELATED PARTY TRANSACTIONS

In addition to those disclosed elsewhere in the financial statements, the following is a summary of significant related party transactions which, in the opinion of the directors, are entered into the ordinary course of business between the Group and its related parties.

| Name of the related party       | Relationship with the Group  |  |
|---------------------------------|--|--|
| Lim Lung Tieng                  | Executive director and shareholder   |  |
| Lim Bee Choo                    | Executive director and shareholder   |  |
| Pang Joo Siang                  | Spouse of Lim Bee Choo, the Executive Director of the Company  |  |
| Work Plus Store (AMK) Pte. Ltd. | A joint venture  |  |
| Metropolitan Parking Pte. Ltd.  | A joint venture  |  |
| Four Star Industries Pte Ltd    | A joint venture  |  |
| Nopest Pte. Ltd.                | An associate   |  |
| Hean Nerng Group Pte. Ltd.      | A controlling shareholder of the Company   |  |
| Master Care Services Pte. Ltd.  | A non-controlling shareholder of a subsidiary of the Group   |  |
| LHN Culinary Group              | Related group of companies controlled by previous director and a related person to the Executive Director of the Company ( $Note\ 1$ ) |  |
| PJS Companies                   | Related group of companies controlled by Pang Joo Siang (Note 2)   |  |
| 9 Plus Café Pte. Ltd.           | The owner is the brother-in-law of an Executive Director of the Company  |  |
| RHT Law                         | The co-founder is an independent director of the Company   |  |
| KTT Fine Wine Pte. Ltd.         | A company with a shareholder who is a director of the Group  |  |

- Note 1: LHN Culinary Group comprises LHN Culinary Concepts Pte. Ltd. and Alkaff Mansion Ristorante Pte. Ltd..
- Note 2: PJS Companies comprises Café @ Phoenix Pte. Ltd. and DJ Culinary Concepts Pte. Ltd..

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### 21. **RELATED PARTY TRANSACTIONS (CONT'D)**

|                                 | Six months ended 31 March |                 |
|---------------------------------|---------------------------|-----------------|
|                                 | 2018<br>\$\$'000          | 2017<br>S\$'000 |
| Service income from:            |                           |                 |
| Work Plus Store (AMK) Pte. Ltd. | 192                       | 145             |
| Metropolitan Parking Pte. Ltd.  | 52                        | 95              |
| Four Star Industries Pte Ltd    | 67                        | 77              |
| Nopest Pte. Ltd.                | 20                        | 23              |
| Master Care Services Pte. Ltd.  | 153                       | 129             |
| LHN Culinary Group              | =                         | 3               |
| KTT Fine Wine Pte. Ltd.         | 4                         | _               |
| PJS Companies                   | 125                       | 261             |
| 9 Plus Café Pte. Ltd.           | 78                        | 94              |
|                                 |                           |                 |
| Auxiliary services from:        |                           |                 |
| Nopest Pte. Ltd.                | 40                        | 85              |
| RHT Law                         | _                         | 18              |
| Work Plus Store (AMK) Pte. Ltd. | 9                         | _               |
| Loan to:                        |                           |                 |
| Work Plus Store (AMK) Pte. Ltd. | 500                       | _               |
| Metropolitan Parking Pte. Ltd.  | 100                       | 300             |
| Four Star Industries Pte Ltd    | 650                       | 1,100           |
| Repayment of loan from:         |                           |                 |
| Work Plus Store (AMK) Pte. Ltd. | _                         | 430             |
| Other transactions with:        |                           |                 |
| Work Plus Store (AMK) Pte. Ltd. | 72                        | _               |
| Metropolitan Parking Pte. Ltd.  | 582                       | 463             |
| LHN Culinary Group              | =                         | 5               |
| PJS Companies                   | =                         | 1               |
| Four Star Industries Pte Ltd    | 43                        | _               |
| KTT Fine Wine Pte. Ltd.         | 2                         | _               |

- Sales and purchases are made at prices mutually agreed by the relevant parties
- ii Terms of services are mutually agreed between the relevant parties

### 22. SUBSEQUENT EVENTS

On 3 April 2018, LHN Residence Pte. Ltd., an indirect wholly-owned subsidiary of the Company, has incorporated a whollyowned subsidiary, 85SOHO LHN (Cambodia) Co., Ltd., in Cambodia. 85SOHO LHN (Cambodia) Co., Ltd. has a registered capital of KHR20,000,000 (equivalent to USD5,000) and will primarily be engaged in space optimisation business in Cambodia.

On 26 April 2018, the Company announced that LHN Residence Pte. Ltd. and Spring CJW Development Pte. Ltd. (the "Developer") have entered into a sale and purchase agreement for the acquisition of a property in Cambodia, pursuant to which LHN Residence Pte. Ltd. agreed to purchase and the Developer agreed to sell all the condominium units (being 108 units) in Block 1A of Axis Residences in Cambodia (the "Target Units"), for a consideration of US\$12,500,000. The Group intends to operate 85SOHO serviced residences with the Target Units.

### **Business Review**

The shares of the Company have been listed on the Main Board of the SEHK (the "**HK Listing**") on 29 December 2017. Since 29 December 2017, the shares of the Company are dually listed on the Main Board of SEHK and Catalist of the SGX-ST. Under the global offering in Hong Kong which was completed on 29 December 2017 (the "**Global Offering**"), the Company had allotted and issued 42,000,000 ordinary shares at a final offer price of HK\$1.90 per share and raised HK\$79.8 million (equivalent to S\$13.6 million) in total gross proceeds. To date, the Group has not yet utilised the net proceeds from the HK Listing.

For the period under review, the Group recorded an increase in revenue of 4.9%, mainly contributed by the Commercial and Residential Properties and the Facilities Management Business.

During the six months ended 31 March 2018, our Group has renewed three master leases under our Industrial Properties and one master lease under our Commercial Properties.

The average occupancy rate of the Industrial and Commercial Properties was 88% and 86% respectively. The Group faced pressure on occupancy and rates for its leasing business for both the Industrial and Commercial properties under its Space Optimisation Business during this reporting period.

Our Facilities Management Business is expected to expand further this year as a result of new car park and security services contracts secured. For the six months ended 31 March 2018, the Group had obtained the lease to manage its second overseas car park at Carnarvon Plaza in Tsim Sha Tsui, Kowloon, Hong Kong. In addition, the Group also secured a car park contract in Singapore to license 10 car parks from Jurong Town Corporation.

On 29 January 2018, HLA Container Services Pte. Ltd., an indirect 60% owned subsidiary, entered into a joint venture agreement with a company which is part of a global shipping group, to regulate, among others, the conduct of the business and affairs of HLA Logistics Pte. Ltd., a joint venture company set-up by the parties of the joint venture. HLA Logistics Pte. Ltd. has commenced operations in Singapore in April 2018.

### **Business Outlook**

The overall business sentiments in Singapore has been improving and in the recent months, the property market is getting lively with a spade of enbloc deals which the Group believes it will have a positive effect on rental prices and capital values despite the world economy still being bothered by trade and geopolitical tensions.

The Group expects industrial occupancy and rents in Singapore to continue to be under pressure due to a relatively large supply of industrial space. On the other hand, a more positive outlook is observed in the commercial space segment, where the Group expects to see office occupancy and rents improving due to higher leasing volume and decreasing supply pipeline.

To ride on the enbloc phenomenon, our joint venture property at Golden Mile Tower Complex has also set up a sales committee recently to consider a possible enbloc sale, where our joint venture company owns and operates the car park located at the premise and it is still at a very preliminary stage.

In anticipation for increased residential demand from young professionals displaced by enbloc properties and also to tap on the positive business outlook in Singapore, we have obtained approval from the Singapore Land Authority in March 2018 to convert approximately 33,000 square feet at our Raeburn Park property to set up our first co-living and co-working space in Singapore. On 29 March 2018, the Group has also signed a 15-year lease agreement with Nan An Shi Shi Jing Guang Xian Shi Ye You Xian company (南安市石井光 賢石業有限公司) to set up the co-living and co-working space business in Quanzhou, one of the three major cities in Fujian, as part of the Group's business expansion plan in China. The leased property has a total gross floor area of approximately 7,373 square metre and the lease will officially commence upon getting approval from the relevant authority for its usage.

Subsequent to the period under review, on 26 April 2018, LHN Residence Pte. Ltd., an indirect wholly owned subsidiary of the Company, and Spring CJW Development Pte. Ltd. (the "Developer") have entered into a sale and purchase agreement to acquire an entire block of 108 units of condominium apartments within the Axis Residences where the Group intends to operate its 85SOHO brand of serviced residences. The Group has also entered into an exclusive property management agreement with the Developer to manage the common property and common facilities of the Axis Residences for a period of ten years with an option to renew for another five years. The property management agreement shall be effective from the date of completion of the construction of the building which is estimated to be around December 2018.

Our Group will continue to look for new properties and opportunities to grow and expand our Space Optimisation Business in Singapore and in regions that we currently have presence in as well as into Asian countries including China.

In the Facilities Management Business segment, the Group continues to secure more external facilities management contracts providing security and cleaning services. However, due to rising wages, business costs for this business segment has increased.

The Group will continue to look for more locations for our car park business both in Singapore and Hong Kong and also intends to expand the car park management business to Cambodia.

The Group remains positive on the outlook of its Logistics Services Business as our joint venture company, HLA Logistics Pte. Ltd., has commenced its depot management operations in Singapore in April 2018 and the renovation of our second container depot in the vicinity of Bangkok, Thailand, is near completion and it is expected to commence operations in the second half of our financial year 2018. In addition, the Group will be starting its logistic trucking business in Malaysia in the second half of our financial year 2018.

### Financial Review

For the period six months ended 31 March 2018 ("1H2018") vs six months ended 31 March 2017 ("1H2017")

### Revenue

|                                | 1H2018                 | 8 1H2017               | Variance |       |
|--------------------------------|------------------------|------------------------|----------|-------|
|                                | S\$'000<br>(unaudited) | S\$'000<br>(unaudited) | \$\$'000 | %     |
| Industrial Properties          | 20,306                 | 21,991                 | (1,685)  | (7.7) |
| Commercial Properties          | 14,663                 | 11,815                 | 2,848    | 24.1  |
| Residential Properties         | 1,379                  | 809                    | 570      | 70.5  |
| Space Optimisation Business    | 36,348                 | 34,615                 | 1,733    | 5.0   |
| Facilities Management Business | 9,851                  | 7,925                  | 1,926    | 24.3  |
| Logistics Services Business    | 10,005                 | 11,044                 | (1,039)  | (9.4) |
| Total                          | 56,204                 | 53,584                 | 2,620    | 4.9   |

The Group's revenue increased by approximately S\$2.6 million or 4.9% from approximately S\$53.6 million in 1H2017 to approximately S\$56.2 million in 1H2018 primarily due to an increase in revenue from the Commercial and Residential Properties from the Space Optimisation Business, as well as the Facilities Management Business. The increase was partially offset by the decrease in revenue from the Industrial Properties of the Space Optimisation Business and Logistics Services Business.

### (a) **Space Optimisation Business**

### **Industrial Properties**

Revenue derived from Industrial Properties decreased by approximately S\$1.7 million or 7.7% from approximately S\$22.0 million in 1H2017 to approximately \$\$20.3 million in 1H2018 mainly due to (i) the expiry of two master leases in Singapore during the financial year ended 30 September 2017 ("FY2017"), which were not renewed; (ii) movement of tenants due to expiry of sub-leases; and (iii) expiry and renewal of sub-leases at lower rental rates.

The average occupancy rate of Industrial Properties managed by the Group in 1H2018 was approximately 88% as compared to approximately 89% in 1H2017.

### **Commercial Properties**

Revenue derived from Commercial Properties increased by approximately \$\$2.9 million or 24.1% from approximately \$\$11.8 million in 1H2017 to approximately S\$14.7 million in 1H2018 mainly due to one-time revenue contribution of approximately S\$3.8 million from the rights to use 85SOHO brand in Cambodia. This was partially offset by a net decrease in revenue of approximately S\$0.9 million from (i) movement of tenants as a result of expiry of sub-leases and the renewal of two of our master leases that expired during the last quarter of FY2017 and one of our master leases during the second quarter of FY2018 in Singapore; and (ii) expiry and renewal of sub-leases at lower rental rates.

The average occupancy rate of the Group's Commercial Properties was approximately 86% in 1H2018 as compared to 90% in 1H2017.

### **Residential Properties**

Revenue derived from Residential Properties increased by approximately \$\$0.6 million or 70.5% from approximately \$\$0.8 million in 1H2017 to approximately \$\$1.4 million in 1H2018 mainly due to increase in rental income from our residential property in Myanmar and design consultancy fees.

### (b) Facilities Management Business

Revenue derived from our Facilities Management Business increased by approximately S\$1.9 million or 24.3% from approximately S\$7.9 million in 1H2017 to approximately S\$9.8 million in 1H2018 mainly due to increase in revenue from the (i) increase in the number of car parks managed; and (ii) increase in demand of security services and facilities management services

### (c) Logistics Services Business

Revenue derived from our Logistics Services Business decreased by approximately S\$1.1 million or 9.4% from approximately S\$11.1 million in 1H2017 to approximately S\$10.0 million in 1H2018 mainly due to a lower demand of storage and repairs of leasing containers in 1H2018.

### Cost of Sales

Cost of sales increased by approximately S\$0.6 million or 1.3% from approximately S\$40.2 million in 1H2017 to approximately S\$40.8 million in 1H2018 mainly due to an increase in direct labour costs of approximately S\$1.3 million as a result of increase in manpower cost under the Facilities Management Business. The increase was partially offset by a decrease in (i) rental costs of approximately S\$0.3 million; (ii) container depot management charges of approximately S\$0.1 million from our Logistics Services Business; and (iii) upkeep and maintenance costs of approximately S\$0.3 million.

### **Gross Profit**

In view of the above mentioned, gross profit increased by approximately \$\$2.0\$ million from approximately \$\$13.4\$ million in 1H2017 to approximately \$\$15.4\$ million in 1H2018.

### Other Income

Other income remained unchanged at approximately \$\$1.3 million in 1H2017 and 1H2018.

### Other Losses

Other losses decreased by approximately \$\$0.1 million or 82.6% from approximately \$\$0.2 million in 1H2017 to approximately \$\$28,000 in 1H2018.

### **Selling and Distribution Expenses**

Selling and distribution expenses increased by approximately S\$0.4 million or 78.1% from approximately S\$0.6 million in 1H2017 to approximately S\$1.0 million in 1H2018 mainly due to increase in agent commission of approximately S\$0.4 million arising from securing tenants pursuant to the renewal of sub-leases under our Space Optimisation Business.

### Administrative Expenses

Administrative expenses increased by approximately \$\$2.0 million or 17.9% from approximately \$\$11.0 million in 1H2017 to approximately \$\$13.0 million in 1H2018 mainly due to expenses of approximately \$\$1.8 million relating to dual primary listing on the Main Board of SEHK and increase in employee benefit costs of approximately \$\$0.3 million. These were partially offset by a decrease in miscellaneous expense of approximately \$\$0.1 million.

### **Finance Cost**

Finance cost increased by approximately \$\$0.1 million or 31.3% from approximately \$\$0.3 million in 1H2017 to approximately \$\$0.4 million in 1H2018 mainly due to increased interest expenses from higher bank borrowings and interest rates as compared to 1H2017.

### Share of Results of Associates and Joint Ventures

Share of results of associates and joint ventures decreased by S\$3.2 million or 83.3% from approximately S\$3.8 million in 1H2017 to approximately S\$0.6 million in 1H2018 mainly due to a non-recurring gain of approximately S\$3.8 million recognised in 1H2017 on acquisition of Four Star Industries Pte. Ltd. which was a result of the excess for our proportionate share of the excess net fair value of the joint venture's identifiable assets and liabilities over the cost of investment and an increase in operating loss of approximately \$\$0.2 million in 1H2018 which were offset by an increase in fair value gain on investment properties of approximately \$\$0.8 million in 1H2018.

### Fair Value Loss on Investment Properties

Fair value loss on investment properties was approximately S\$1.4 million in 1H2017 (1H2018: nil).

### Profit before Income Tax

As a result of the aforementioned, the Group's profit before income tax was approximately \$\$2.9 million in 1H2018 as compared to approximately \$\$5.0 million in 1H2017.

### Income Tax Expense

Income tax expense increased by approximately S\$0.4 million from approximately S\$0.1 million in 1H2017 to approximately S\$0.5 million in 1H2018. The increase in income tax expense of approximately S\$0.4 million was mainly due to higher taxable income and lower Group tax relief received in 1H2018.

### Profit for the Period

As a result of the above, the Group's net profit was approximately \$\$2.4 million in 1H2018 as compared to approximately \$\$5.0 million in 1H2017, representing a decrease of 51.9%. As disclosed in "Risk Factors - Our financial results for the year ending 30 September 2017 and 2018 will be affected by certain nonrecurring expenses, including the expenses in relation to the Listing" in the prospectus of the Company dated 15 December 2017, listing expenses directly attributable to the issue of the offer shares will be accounted for as a deduction from equity in the year ending 30 September 2018 and that the listing expenses will have an adverse impact on the Group's financial results for the year ending 30 September 2018. If the impact from the listing expenses of S\$1.8 million is disregarded, the net profit of the Group would be approximately S\$4.2 million in 1H2018 as compared to approximately S\$5.0 million in 1H2017, representing a decrease of 16.0%.

### Review of Statement of Financial Position

### Non-current assets

Non-current assets decreased by approximately \$\$0.1 million from approximately \$\$77.9 million as at 30 September 2017 to approximately \$\$77.8 million as at 31 March 2018 mainly due to a decrease in property, plant and equipment ("PPE") of approximately S\$3.6 million as a result of (i) a reclassification of PPE to investment properties of approximately S\$3.3 million as a result of a change in the usage of the property at 72 Eunos Avenue 7 ("72 Eunos"); (ii) depreciation of approximately \$\$2.9 million, offset by net additions to PPE of approximately S\$2.6 million mainly for car park equipment purchased for new car parks obtained and renovation costs for our Space Optimisation Business. The owner-occupation of 72 Eunos by the Group decreased from 17% to 2%.

The decrease in non-current assets was partially offset by (i) an increase in investment in joint ventures of approximately S\$0.6 million due to the share of profit of joint ventures in 1H2018; and (ii) an increase in investment properties of approximately S\$2.9 million due to reclassification of 72 Eunos from PPE of approximately \$\$3.3 million partly offset by currency exchange translation loss of approximately S\$0.4 million.

### Current assets

Current assets increased by approximately S\$14.5 million from approximately S\$46.4 million as at 30 September 2017 to approximately S\$60.9 million as at 31 March 2018 mainly due to increase in (i) trade receivables of approximately S\$5.0 million due to increase in revenue under the Space Optimisation Business mainly from the billing of rights to use 85SOHO brand in Cambodia of approximately S\$3.8 million at the end of 1H2018 and slower collection of trade receivables under the Logistics Services Business and Facilities Management Business; (ii) other receivables of approximately S\$1.1 million from accrued rental income and tender deposits paid; (iii) loans to joint ventures of approximately S\$1.4 million provided to our joint venture companies, mainly Work Plus Store (AMK) Pte. Ltd. and Four Star Industries Pte Ltd, for working capital and renovation of the properties; and (iv) cash and bank balances and fixed deposits of approximately S\$8.1 million largely due to the proceeds received from HK Listing of approximately S\$13.6 million less Dual Listing expenses paid of approximately S\$3.4 million. These were partially offset by a decrease in prepayments of approximately S\$1.1 million.

### Non-current liabilities

Non-current liabilities decreased by approximately \$\$0.2 million from approximately \$\$20.2 million as at 30 September 2017 to approximately \$\$20.0 million as at 31 March 2018 mainly due to transfer of provision for reinstatement costs of approximately \$\$0.2 million to current liabilities and decrease in finance lease liabilities of approximately \$\$0.2 million partially offset by an increase in bank borrowings of approximately \$\$0.2 million.

### **Current liabilities**

Current liabilities remain unchanged at approximately \$\$33.1 million as at 30 September 2017 and 31 March 2018 mainly due to a decrease in finance lease liabilities of approximately \$\$0.1 million and bank borrowings of approximately \$\$1.2 million due to repayments made. These were partially offset by an increase in (i) trade and other payables of approximately \$\$0.7 million which largely consists of accruals and advances received from customers; (ii) provision for reinstatement costs of approximately \$\$0.3 million; and (iii) current tax payable of approximately \$\$0.3 million.

### Review of Statement of Cash Flows

In 1H2018, the Group recorded net cash generated from operating activities of approximately S\$2.5 million, which was a result of operating profit before changes in working capital of S\$6.8 million, increase in operating receivables of approximately S\$5.0 million and operating payables of approximately S\$1.3 million, adjusted for net income tax paid of approximately S\$0.2 million and interest expense paid of approximately S\$0.4 million.

Net cash used in investing activities amounted to approximately S\$2.5 million, which was mainly due to the acquisition of property, plant and equipment for car park equipment for new car parks obtained and renovation costs paid of approximately S\$1.9 million and loans to joint ventures of approximately S\$1.2 million. These were partially offset by the proceeds received from disposal of property, plant and equipment of approximately S\$0.5 million and dividends received from associate of S\$0.1 million.

Net cash generated from financing activities amounted to approximately S\$8.1 million, which was due to proceeds from bank borrowings of approximately S\$2.4 million and proceeds received from issuance of shares of approximately S\$13.6 million under the global offering. These were partially offset by the repayment of finance lease of approximately S\$1.0 million for logistics and car park equipment, repayment of bank borrowings of approximately S\$3.5 million, expenses paid with respect to the Dual Listing of approximately S\$2.1 million and share issuance costs of approximately S\$1.3 million, that has been capitalised.

As a result of the above, cash and cash equivalents increased by approximately S\$8.1 million, amounting to S\$23.0 million as at 31 March 2018.

### Liquidity and Financial Resources

During the six months ended 31 March 2018, the Group financed its operations primarily through a combination of cash flow generated from our operations, capital contribution, bank borrowings, finance leases and proceeds from the HK Listing.

The Group primarily obtained bank borrowings to finance its acquisition of properties and logistics equipment. The Group also had revolving loans for its short-term finance needs. The Group's borrowings as at 31 March 2018 were denominated in Singapore dollars with interest charged on these borrowings ranges from 2.18% to 6.00% per annum. As at 31 March 2018, the Group had outstanding bank borrowings of S\$20.2 million. These borrowings were secured by (i) legal mortgage of the Group's leasehold properties at

100 Eunos and 72 Eunos; (ii) corporate guarantees by the Group; (iii) personal guarantee provided by a director and shareholder of a non-wholly owned subsidiary, who is not a controlling shareholder of the Company, proportional to his shareholdings in the non-wholly owned subsidiary (the "Subsidiary Director"); and (iv) assignment of rental proceeds of the mortgaged properties.

As at 31 March 2018, cash and cash equivalents held by the Group were mainly cash in the banks and on hand denominated in SGD and deposits denominated in SGD that are readily convertible into cash.

### **Gearing Ratio**

Gearing ratio is equal to total debt divided by total equity and multiplied by 100%. Total debt comprises our bank borrowings and finance lease payables. Gearing ratio as at 31 March 2018 was 29.2%, decreased from 37.3% as at 30 September 2017 primarily due to decrease in total debts and increase in total equity as at 31 March 2018.

### Finance Lease Liabilities and Contingent Liabilities

The Group's finance lease liabilities primarily consisted of finance lease for its property, plant and equipment from independent third parties. The lease agreements do not have any renewal clause but provide us with options to purchase the leased assets at nominal value at the end of the lease term. The Group's finance lease liabilities as at 31 March 2018 were denominated in Singapore dollars.

As at 31 March 2018, the Group had finance lease liabilities of \$\$4.8 million. The obligations under the finance lease are secured by the underlying assets of plant and machinery, logistics equipment and motor vehicles, personal guarantees provided by the Subsidiary Director proportional to his shareholdings in the non-wholly owned subsidiary, and corporate guarantees by the Group.

### **Capital Commitment**

Capital expenditures contracted for at the balance sheet date but not recognised in the financial statements, excluding those relating to investments in associated companies and investment in a joint venture, are as follows:

|                               | 31 March 2018<br>S\$'000 | 30 September 2017<br>\$\$'000 |
|-------------------------------|--------------------------|-------------------------------|
| Property, plant and equipment | 243                      | 440                           |

### Capital Expenditure

During the six months ended 31 March 2018, the Group's capital expenditure consists of additions to property, plant and equipment and investment properties amounting to approximately \$\$2.8 million for car park equipment purchased for new car parks obtained and renovation costs for our Space Optimisation Business (FY2017: approximately \$\$9.4 million).

### **Contingent Liabilities**

As at 31 March 2018, the Group did not have any material contingent liabilities.

### Material Acquisitions and Disposals of Subsidiaries, Associates and Joint Ventures

There were no material acquisition and disposal of subsidiaries, associates and joint ventures for the six months ended 31 March 2018.

### Significant Investment

Except for investments in subsidiaries, associates and joint ventures, the Group did not hold any significant investment in equity interest in any other company for the six months ended 31 March 2018.

### Off-balance Sheet Arrangements

For the six months ended 31 March 2018, the Group did not have any off-balance sheet arrangements.

### Future Plans for Material Investment and Capital Assets

Save as disclosed in the prospectus of the Company dated 15 December 2017, the Group did not have any other plans for material investment and capital assets as at 31 March 2018.

### Exposure to Fluctuations in Exchange Rates

The Group mainly operates in Singapore, Indonesia, Thailand, Myanmar and Hong Kong during the six months ended 31 March 2018. Currency exposure arises within entities of the Group when transactions are mainly denominated in foreign currencies such as Singapore dollars ("SGD"), United States dollars ("USD"), Indonesian Rupiah ("IDR"), Hong Kong dollars ("HKD") and Thai Baht ("THB"). In addition, the Group is exposed to currency translation risk upon translation of the net assets in foreign operations into the Group's reporting currency in SGD. The Group is planning to expand its business into other countries and regions including the People's Republic of China, Cambodia and Vietnam which may be subject to foreign exchange rate risk arising from future commercial transactions and assets and liabilities to be recognised. The Group has not carried out any hedging activities against foreign exchange fluctuations.

### **Employees and Remuneration Policies**

As at 31 March 2018, there were 415 (as at 30 September 2017: 403) employees in the Group. The remuneration to its employees includes salaries and allowances, which is determined based on their performance, experience and prevailing industry practices. The compensation policies and packages are reviewed on a regular basis.

### Significant Event after the Reporting Period

On 26 April 2018, LHN Residence Pte. Ltd. and Spring CJW Development Pte. Ltd. have entered into a sale and purchase agreement for the acquisition of a property in Cambodia in relation to all the condominium units (being 108 units) in Block 1A of Axis Residences in Cambodia at a consideration of US\$12.5 million, to expand its space optimisation business to Cambodia. Please refer to the Company's announcement dated 26 April 2018 for details.

Save as disclosed above and up to the date of this report, there was no significant event relevant to the business or financial performance of the Group that has come to the attention of the Directors after the financial period ended 31 March 2018.

### Issue of Securities

The shares of the Company have been listed on the Main Board of the SEHK on 29 December 2017. Since 29 December 2017, the shares of the Company are dually listed on the Main Board of SEHK and Catalist of the SGX-ST.

### Use of Proceeds from Initial Public Offering

Under the global offering in Hong Kong which was completed on 29 December 2017 (the "Global Offering"), the Company had allotted and issued 42,000,000 ordinary shares at a price of HK\$1.90 per share and raised HK\$79.8 million (equivalent to S\$13.6 million) in total gross proceeds. The net proceeds from the HK Listing amounted to approximately HK\$44.4 million (equivalent to S\$7.4 million) after deduction of related expenses of approximately HK\$35.4 million (equivalent to S\$6.2 million) (the "Net Proceeds").

Since the HK Listing and up to the date of this report, the Company did not utilise any of the Net Proceeds from the HK Listing. The unutilised Net Proceeds were deposited in licensed banks in Singapore and Hong Kong as at the date of this report. The Company will announce as and when the Net Proceeds are materially disbursed and disclose the same in the annual report of the Company.

### Purchase, Sales or Redemption of The Company's Listed Securities and Cancellation of Treasury Shares

Since the HK Listing and up to and including 31 March 2018, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

### Proposed Interim Dividend

The Board has resolved not to declare any interim dividend for the six months ended 31 March 2018 (2017: Nil).

Directors' and Chief Executive's Interests and Short Positions in Shares and Underlying Shares or Debentures of the Company or Its Associated Corporations

As at 31 March 2018, the interest or short position in the Shares, underlying Shares or debentures of the Company and/or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong (the "SFO")) that Directors and chief executive of the Company as recorded in the register required to be kept under section 352 of the SFO, or otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code are as follows:

### Long positions in the Shares and underlying shares

| Name of Director/    | Capacity/                        | Number of Shares held/ | Approximate Percentage |
|----------------------|----------------------------------|------------------------|------------------------|
| Chief Executive      | Nature of Interest               | Interested             | of Shareholding        |
| Lim Lung Tieng(1)(2) | Founder of discretionary trusts, | 275,000,000            | 68.33%                 |
|                      | beneficiary of a trust           |                        |                        |

### Notes:

- (1) Lim Lung Tieng is one of the founders of The LHN Capital Trust and The Land Banking Trust. Trident Trust Company (B.V.I.) Limited, in its capacity as the trustee of The Land Banking Trust, holds the entire issued share capital of LHN Capital Pte. Ltd., LHN Capital Pte. Ltd., in its capacity as the trustee of The LHN Capital Trust, holds the entire issued share capital of HN Capital Ltd., which in turn holds 85% of the total issued share capital of Hean Nerng Group Pte. Ltd.. Hean Nerng Group Pte. Ltd. holds the entire issued share capital of Fragrance Ltd.. Fragrance Ltd. is the beneficial owner of 275,000,000 Shares. Lim Lung Tieng is deemed under the SFO to be interested in the Shares held by Trident Trust Company (B.V.I.) Limited and LHN Capital Pte. Ltd.. Trident Trust Company (B.V.I.) Limited is deemed under the SFO interested in the interests held by LHN Capital Pte. Ltd.. LHN Capital Pte. Ltd. is deemed under the SFO interested in the interests held by HN Capital Ltd.. HN Capital Ltd is deemed under the SFO interested in the interests held by Hean Nerng Group Pte. Ltd.. Hean Nerng Group Pte. Ltd. is deemed under the SFO interested in the interests held by Fragrance Ltd..
- (2) Lim Lung Tieng is one of the beneficiaries of The LHN Capital Trust of which LHN Capital Pte. Ltd. is the trustee. LHN Capital Pte. Ltd., in its capacity as the trustee, holds the entire issued share capital of HN Capital Ltd., which in turn holds 85% of the total issued share capital of Hean Nerng Group Pte. Ltd.. Hean Nerng Group Pte. Ltd. holds the entire issued share capital of Fragrance Ltd.. Fragrance Ltd is the beneficial owner of 275,000,000 Shares. Lim Lung Tieng is deemed under the SFO to be interested in the Shares held by LHN Capital Pte. Ltd.. LHN Capital Pte. Ltd. is deemed under the SFO interested in the interests held by HN Capital Ltd.. HN Capital Ltd is deemed under the SFO interested in the interests held by Hean Nerng Group Pte. Ltd.. Hean Nerng Group Pte. Ltd. is deemed under the SFO interested in the interests held by Fragrance Ltd..

Save as disclosed above, as at 31 March 2018, none of the Directors or chief executive of the Company had or was deemed to have any interest or short position in the Shares, underlying Shares and debentures of the Company and/or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO, or otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code.

### **Common Directors**

For information of the shareholders, as at 31 March 2018, Lim Lung Tieng and Lim Bee Choo, the executive Directors of the Company, are also directors of Fragrance Ltd., Hean Nerng Group Pte. Ltd., HN Capital Ltd. and LHN Capital Pte. Ltd..

Save as disclosed above, there are no other Directors of the Company who is a director or employee of a company which has an interest in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO.

### Substantial Shareholders' and Other Persons' Interests and Short Positions in Shares and Underlying Shares

As at 31 March 2018, the interests or short positions in the Shares or underlying Shares of the persons which would fall to be disclosed to the Company under the provisions of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO are as follow:

### Long position in the Shares and underlying shares

| Name of Shareholder                          | Capacity/Nature of Interest                          | Number of Shares held/<br>Interested | Approximate Percentage of Shareholding |
|--|--|--------------------------------------|--|
| Fragrance Ltd. (1)(2)                        | Beneficial owner                                     | 275,000,000                          | 68.33%                                 |
| Wang Jialu <sup>(1)(3)</sup>                 | Deemed interest by virtue of interest held by spouse | 275,000,000                          | 68.33%                                 |
| Hean Nerng Group Pte. Ltd. (1)(2)            | Interest in a controlled corporation                 | 275,000,000                          | 68.33%                                 |
| HN Capital Ltd.(1)(2)                        | Interest in a controlled corporation                 | 275,000,000                          | 68.33%                                 |
| LHN Capital Pte. Ltd. (1)(2)                 | Trustee  | 275,000,000                          | 68.33%                                 |
| Trident Trust Company (B.V.I) Limited.(1)(2) | Trustee  | 275,000,000                          | 68.33%                                 |
| Lim Hean Nerng <sup>(1)(2)</sup>             | Founder of discretionary trusts                      | 275,000,000                          | 68.33%                                 |
| Foo Siau Foon <sup>(1)(2)</sup>              | Founder of discretionary trusts                      | 275,000,000                          | 68.33%                                 |

### Notes:

- (1) Fragrance Ltd, which is wholly-owned by Hean Nerng Group Pte. Ltd., which in turn is owned as to 5% by Lim Lung Tieng, 10% by Lim Bee Choo and 85% by HN Capital Ltd., is the beneficial owner of 275,000,000 Shares. By virtue of the SFO, Lim Lung Tieng, Wang Jialu, Hean Nerng Group Pte. Ltd., HN Capital Ltd., LHN Capital Pte. Ltd., Trident Trust Company (B.V.I.) Limited, Lim Hean Nerng and Foo Siau Foon are deemed to be interested in all of the Shares held by Fragrance Ltd..
- (2) Lim Hean Nerng, Foo Siau Foon and Lim Lung Tieng are the founders of The LHN Capital Trust and The Land Banking Trust. Trident Trust Company (B.V.I.) Limited, in its capacity as the trustee of The Land Banking Trust, holds the entire issued share capital of LHN Capital Pte. Ltd., LHN Capital Pte. Ltd., in its capacity as the trustee of The LHN Capital Trust, holds the entire issued share capital of HN Capital Ltd., which in turn holds 85% of the total issued share capital of Hean Nerng Group Pte. Ltd. Hean Nerng Group Pte. Ltd. holds the entire issued share capital of Fragrance Ltd. Lim Hean Nerng, Foo Siau Foon and Lim Lung Tieng are deemed under the SFO to be interested in the Shares held by Trident Trust Company (B.V.I.) Limited and LHN Capital Pte. Ltd.. Trident Trust Company (B.V.I.) Limited is deemed under the SFO interested in the interests held by LHN Capital Pte. Ltd. HN Capital Pte. Ltd. is deemed under the SFO interested in the interests held by Fragrance Ltd..
- (3) Wang Jialu, the spouse of Lim Lung Tieng, is deemed under the SFO to be interested in the interests held by Lim Lung Tieng.

Save as disclosed above, as at 31 March 2018, the Directors are not aware of any other person who had an interest or a short position in any Shares which would be required to be disclosed to the Company and the Hong Kong Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

### Share Option Scheme

On 25 September 2017 ("**Adoption Date**"), the shareholders adopted the "LHN Share Option Scheme" (the "**Scheme**"), effective upon the HK Listing. The Scheme has been assigned by the Board of Directors to be administered by a committee comprising members of our Remuneration Committee (the "**Committee**").

### Life of the Scheme

Subject to the terms of the Scheme, the Scheme shall be valid and effective for a period of 10 years commencing on the Adoption Date, provided always that the Scheme may continue for a further period of 10 years with the approval of Shareholders by ordinary resolution in general meeting and of any relevant authorities which may then be required. Upon the expiry of the Scheme as aforesaid, no further Options will be offered but the provisions of the Scheme shall remain in force and effect in all other respects. All Options granted prior to such expiry and not then exercised shall continue to be valid and exercisable subject to and in accordance with the Scheme.

### Option granted

No option has been granted under the Scheme since the Adoption Date and up to the date of this report.

### Performance Share Plan

On 10 March 2015, the shareholders adopted the "LHN Performance Share Plan" (the "PSP"). The PSP has been assigned by the Board of Directors to be administered by a committee comprising of members of the Remuneration Committee, which as of the date of this report comprises Mr Chan Ka Leung Gary, Ms Ch'ng Li-Ling and Mr Yong Chee Hiong.

The PSP has been terminated on 17 January 2018.

### Arrangements to purchase shares or debentures

At no time during the year was the Company or any of its subsidiaries, a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other corporate body.

### **Competition and Conflict of Interests**

Except for the interests in the Group, none of the Directors, controlling shareholders or substantial shareholders of the Company or any of their respective associates has engaged in any business that competes or may compete with the business of the Group or has any other conflict of interests with the Group during the period under review.

### **Corporate Governance**

The Company has adopted the code provisions of the corporate governance code in Appendix 14 (the "HK CG Code") to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "HK Listing Rules") as part of its corporate governance code effective upon the HK Listing, in addition to the requirements under Singapore Code of Corporate Governance 2012 ("SG CG Code"). As such, the Company will comply with the more stringent requirements among the HK CG Code and the SG CG Code.

In the opinion of the Directors, the Company had complied with the HK CG Code and SG CG Code since the HK Listing up to and including 31 March 2018 except for code provision A.2.1 under the HK CG Code. Under code provision A.2.1 of the HK CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. The Group does not have the role of chief executive officer but has the role of managing Director, which is responsible for the day-to-day management of business and currently performed by Mr. Lim Lung Tieng, who is also the executive chairman of the Board. Throughout the Group's business history, Mr. Lim Lung Tieng has held the key leadership position of the Group since 1998 and has been deeply involved in the formulation of corporate strategies and management of business and operations of the Group. Taking into account the consistent leadership within the Group and in order to enable more effective and efficient overall strategic planning and continuation of the implementation of such plans, the Directors (including the independent non-executive Directors) consider that Mr. Lim Lung Tieng is the best candidate for both positions and the present arrangements are beneficial and in the interests of the Group and our Shareholders as a whole.

### Model Code of securities transactions by directors

In addition to compliance to Rule 1204(19) of the SGX-ST Listing Manual Section B: Rules of the Catalist, the Company has updated its policy with the requirements set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the HK Listing Rules which is also applicable to its employees who are likely to be in possession of unpublished inside information (the "Relevant Employees").

The Company and its Officers (including the Directors, Management and Executives) are not allowed to deal in the Company's shares during the period commencing 30 days immediately before the announcement of the Company's quarterly and interim results and 60 days immediately before the announcement of the Company's full year results, and ending on the date of the announcement of the relevant results.

The Directors, Management and Executives of the Group are also expected to observe relevant insider trading laws at all times, even when dealing in securities within permitted trading period or they are in possession of unpublished price-sensitive information of the Company and they are not to deal in the Company's securities on short-term considerations.

The Company confirms that specific enquiry has been made to all the Directors and the Relevant Employees and all have confirmed that they have complied with the Model Code since the HK Listing and up to 31 March 2018 (both days inclusive).

### **Audit Committee**

The Company established an audit committee (the "Audit Committee") with written terms of reference which deal clearly with its authority and duties. Amongst the committee's principal duties is to review and supervise the Company's financial reporting process and internal controls. The full text of terms of reference of the Audit Committee is available on the websites of the Company and the Stock Exchange of Hong Kong.

The Audit Committee comprises three independent non-executive Directors, namely, Mr Chan Ka Leung Gary (Chairman), Ms Ch'ng Li-Ling and Mr Yong Chee Hiong.

The financial information in this report has not been audited by the auditor of the Company, but the Audit Committee has reviewed the unaudited consolidated results of the Group for the financial period ended 31 March 2018 and is of the opinion that such results complied with the applicable accounting standards, the requirements under the HK Listing Rules and other applicable legal requirements, and that adequate disclosures had been made.

### **Public Float**

The Company has maintained the public float as required by the HK Listing Rules up to the date of this report.

By Order of the Board of Directors of

LHN Limited

Lim Lung Tieng

Executive Chairman and Group Managing Director

Hong Kong, 14 May 2018





**LHN LIMITED**10 Raeburn Park #02-18
Singapore 088702
Tel: (65) 6368 8328 Fax: (65) 6367 2163