



**Sincere Watch**  
(Hong Kong) Limited

Annual Report 2018 年報





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# CORPORATE INFORMATION

## Directors

### Executive Directors

Mrs. CHU Yuet Wah (*Chairman*)

Mr. ZHANG Xiaoliang

(*Deputy Chairman and  
Chief Executive Officer*)

Mr. WU Ting Yuk, Anthony

(*Deputy Chairman*)

Mr. CHU, Kingston Chun Ho

Mr. YANG Guangqiang

Mr. AN Muzong

### Independent Non-executive Directors

Ms. LO Miu Sheung, Betty

Mr. YU Zhenxin

Mr. ZONG Hao

Mr. CHIU Sin Nang, Kenny

### Audit Committee

Mr. CHIU Sin Nang, Kenny (*Chairman*)

Ms. LO Miu Sheung, Betty

Mr. YU Zhenxin

Mr. ZONG Hao

### Remuneration Committee

Mr. YU Zhenxin (*Chairman*)

Ms. LO Miu Sheung, Betty

Mr. CHIU Sin Nang, Kenny

### Nomination Committee

Ms. LO Miu Sheung, Betty (*Chairman*)

Mr. CHIU Sin Nang, Kenny

Mr. YU Zhenxin

## Investment Committee

Mrs. CHU Yuet Wah (*Chairman*)

Mr. CHU, Kingston Chun Ho

Mr. YU Zhenxin

## Company Secretary

Mr. CHAN Kwong Leung, Eric

## Authorised Representatives

Mr. CHU, Kingston Chun Ho

Mr. CHAN Kwong Leung, Eric

## Registered Office

Cricket Square

Hutchins Drive

P.O. Box 2681

Grand Cayman

KY1-1111

Cayman Islands

## Head Office and Principal Place of Business in Hong Kong

Room 602, 6/F

Lee Garden Two

28 Yun Ping Road

Causeway Bay

Hong Kong

## Auditor

BDO Limited

25th Floor, Wing On Centre

111 Connaught Road Central

Hong Kong

## Principal Share Registrar and Transfer Office

Conyers Trust Company (Cayman)

Limited

Cricket Square

Hutchins Drive

P.O. Box 2681

Grand Cayman

KY1-1111

Cayman Islands

## Hong Kong Branch Share Registrar and Transfer Office

Tricor Investor Services Limited

Level 22

Hopewell Centre

183 Queen's Road East

Hong Kong

## Principal Bankers

The Hongkong and Shanghai

Banking Corporation Limited

Bank of China (Hong Kong) Limited

Tai Fung Bank

## Stock Code

00444

## Website

<http://www.sincerewatch.com.hk>

# FINANCIAL HIGHLIGHTS

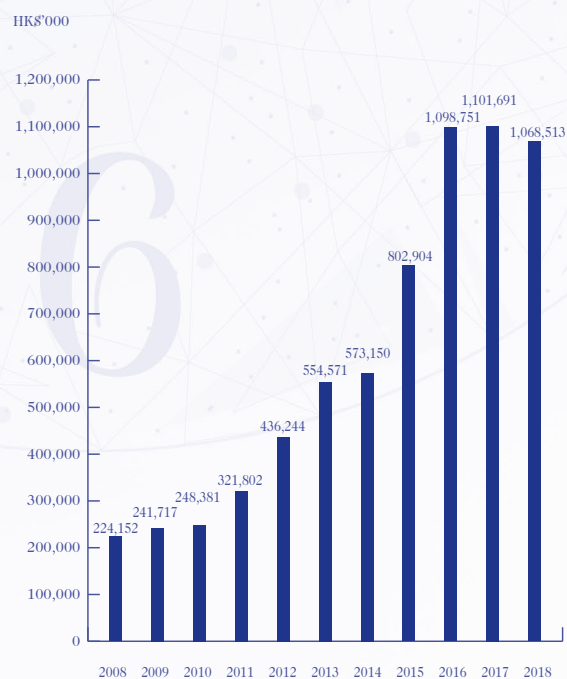
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- Revenue for the financial year ended 31 March 2018 ("FY2018") increased by 8.5% from HK\$356,553,000 to HK\$387,026,000 when compared with last financial year ("FY2017").
- Gross margin increased from 33.2% to 36.4%. Gross profit for this financial year increased from HK\$118,370,000 to HK\$140,917,000.
- Loss for FY2018 decreased to HK\$59,972,000 (FY2017: HK\$158,935,000), mainly due to the decrease in impairment charged on the Group's available-for-sale investments to reflect the decrease in fair value of the equity instruments.
- Loss per share was 1.20 HK cents for this financial year and was 3.43 HK cents for last financial year.
- The Board does not recommend the payment of a final dividend for the year ended 31 March 2018 (FY2017: Nil).

## (LOSS)/PROFIT FOR THE YEAR



## NET ASSETS VALUE



# CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the board of directors (the "Board") of Sincere Watch (Hong Kong) Limited, we would like to review with you the performance and development of the Group for the year ended 31 March 2018.

The luxury retail markets for fine watches showed signs of recovery during the year under review, net loss for the Group decreased to HK\$60.0 million in FY2018.

Despite the net loss for FY2018, we will remain focused on strengthening our core competencies and reinforce our leadership position to leverage new opportunities that may arise to deliver better returns to our shareholders.

## Key Financial Highlights

The total revenue was HK\$387.0 million, increased by 8.5% from HK\$356.6 million for the year ended 31 March 2017, as the sales in Hong Kong improved in FY2018.

Gross profit increased from HK\$118.4 million in FY2017 to HK\$140.9 million in FY2018 and gross margin also increased from 33.2% to 36.4%.

Selling and distribution costs decreased slightly by 2.8% to HK\$99.4 million mainly due to lower rental expenses for boutiques. General and administrative expenses increased to HK\$103.0 million mainly due to the increase in staff costs and premises expenses.

Net loss for the Group decreased to HK\$60.0 million from HK\$158.9 million in FY2017 as the impairment loss for the year on the Group's available-for-sale investments was decreased to HK\$21.5 million in FY2018.

Loss per share was 1.20 HK cents in FY2018 and was 3.43 HK cents in FY2017. Net asset value per share was 21.4 HK cents as at 31 March 2018 against 22.1 HK cents as at 31 March 2017.

The Group's cash and bank balances totaled HK\$194.0 million and has no outstanding bank borrowings as at 31 March 2018.

## Dividends

The Board does not recommend the payment of a final dividend for the year ended 31 March 2018.

## Appreciation

On behalf of the Board, we would like to express our heartfelt gratitude to our shareholders, business partners, suppliers, brand principals, customers and employees for their unfailing trust and support throughout the years.

## Chu Yuet Wah

*Chairman*

Hong Kong, 27 June 2018



# DIRECTORS AND SENIOR MANAGEMENT

## Directors

### **Mrs. CHU Yuet Wah**

*Chairman and Executive Director*

Mrs. CHU Yuet Wah, aged 59, was appointed as an Executive Director and the Chairman of the Company on 29 May 2012 and 13 July 2012 respectively. She has been a director of Sincere Watch Limited, a shareholder of the Company, since 21 May 2012 and is also a director of a number of the Company's subsidiaries. Mrs. Chu is a business woman and possesses over 20 years of experience in financial services industry. She is the chief executive officer, an executive director and the ultimate controlling shareholder of Kingston Financial Group Limited, a company listed on the Main Board of the Stock Exchange.

Mrs. Chu is a member of National Committee of Chinese People's Political Consultative Conference, permanent member of the Friends of Hong Kong Association, founder and permanent honorary chairman of The Chamber of Hong Kong Listed Companies, permanent honorary president and vice chairman of The Institute of Securities Dealers, vice chairman of Hong Kong Securities Professionals Association, standing chairman of Federation of Hong Kong Guangdong Community Organisations, chairman of the Hong Kong Federation of Dongguan Associations, permanent honorary chairman of Federation of Hong Kong Zhuhai Community, chairman of Aplichau Promotion of Tourism Association, chairman of The Aplichau KaiFong Welfare Association, honorary president of Hong Kong Army Cadets Association, honorary president of Hong Kong New Arrivals Services Foundation Limited and director of Sun Yat-Sen University Advisory Board. She was the chairman (2015–2016) and advisory board member (2016–2017) of Po Leung Kuk. Mrs. Chu received an Honorary Ph.D. Degree in Business Management from York University, the USA and holds a Bachelor Degree of Science in Management from Golden Gate University, the USA. She is the mother of Mr. Chu, Kingston Chun Ho, an Executive Director of the Company.

### **Mr. ZHANG Xiaoliang**

*Deputy Chairman, Executive Director and Chief Executive Officer*

Mr. ZHANG Xiaoliang, aged 47, was appointed as an Executive Director and Co-Chairman of the Company on 22 April 2016. He was re-designated from Co-Chairman to Deputy Chairman on 1 October 2016 and appointed as the Chief Executive Officer of the Company on 14 January 2017. Mr. Zhang is also a director of a number of the Company's subsidiaries.

Mr. Zhang is a computer specialist and also a technical expert in the field of digital audio/video engineering. He is the president and producer of Aquamen Entertainment LLC, a US-based company controlled by him, the president of Beijing Chi-Cha Networks Technology Company Limited (北京奇恰網絡科技有限公司), chairman of Chongqing branch of China International Engineering Design & Consult Company Limited (中外建設計劃與顧問有限公司), founder, a director and chief scientist of Beijing Quanlian Networks Technology Company Limited (北京全聯網絡科技股份有限公司), chief scientist of Channelsoft (Beijing) Technology Co., Ltd (青牛(北京)技術有限公司), a director of The China Yanan Spirit Research Society (中國延安精神研究會) and vice chairman of The China Yanan Association (中國延安兒女聯誼會). Mr. Zhang helped found the China Cultural Chamber of Commerce for the Private Sector (中國民營文化產業商會) in 2012 and was an executive director of All-China Federation of Industry and Commerce (中華全國工商業聯合會) from 2007 to 2012. Before joining the Group in 2016, he has worked at companies including Dun & Bradstreet, Bankers Trust, Bank of New York and Merrill Lynch. Mr. Zhang holds a Master Degree of Business Administration from Bauer College of Business, University of Houston, the USA.

# DIRECTORS AND SENIOR MANAGEMENT

## **Mr. WU Ting Yuk, Anthony**

*Deputy Chairman and Executive Director*

Mr. WU Ting Yuk, Anthony, GBS, JP, aged 63, was appointed as an Executive Director and Co-Chairman of the Company on 27 March 2015 and was re-designated from Co-Chairman to Deputy Chairman on 1 October 2016. He is also a director of a number of the Company's subsidiaries.

Mr. Wu is a member of the Standing Committee of the Chinese People's Political Consultative Conference National Committee, a member of the State Council's Medical Reform Leadership Advisory Committee, a member of the Chinese Medicine Reform and Development Advisory Committee, an advisor to the Public Policy Advisory Committee of the National Health and Family Planning Commission and the principal advisor to the State Administration of Traditional Chinese Medicine of the People's Republic of China, and a member of the Chief Executive's Council of Advisers on Innovation and Strategic Development and the Task Force on Land Supply of the Hong Kong Special Administrative Region. He was formerly the chairman of the Hong Kong Hospital Authority (2004–2013), chairman of the Bauhinia Foundation Research Centre (2007–2012) and an independent non-executive director of the Fidelity Funds (2010–2014). Mr. Wu also served as the chairman (2010–2012) and is currently a member of the Chamber Council of the Hong Kong General Chamber of Commerce. He is also the chief advisor to MUFG Bank, Ltd., the chairman of The China Oxford Scholarship Fund, an honorary professor of the Faculty of Medicine of The Chinese University of Hong Kong and the Peking Union Medical College Hospital, and an honorary fellow of the Hong Kong College of Community Medicine. Mr. Wu is an independent non-executive director of Power Assets Holdings Limited, Guangdong Investment Limited and China Taiping Insurance Holdings Company Limited, all of which are companies listed on the Main Board of the Stock Exchange. He was also an independent non-executive director of Agricultural Bank of China Limited from January 2009 to June 2015, which is a company listed on The Shanghai Stock Exchange and the Main Board of the Stock Exchange. Mr. Wu is a fellow of Hong Kong Institute of Certified Public Accounts and the Institute of Chartered Accountants in England and Wales, and the honorary chairman of the Institute of Certified Management Accountants (Australia) Hong Kong Branch.

## **Mr. CHU, Kingston Chun Ho**

*Executive Director*

Mr. CHU, Kingston Chun Ho, aged 33, was appointed as an Executive Director of the Company on 29 May 2012. He was the Vice Chairman and Managing Director of the Company from July 2012 to January 2017. Mr. Chu has been a director of Sincere Watch Limited, a shareholder of the Company, since 21 May 2012 and is also a director of a number of the Company's subsidiaries. He is an executive director of Kingston Financial Group Limited and the chairman and an executive director of Synergis Holdings Limited, both of which are companies listed on the Main Board of the Stock Exchange. Mr. Chu was also a non-executive director of New Concepts Holdings Limited from September 2016 to November 2017, which is a company listed on the Main Board of the Stock Exchange. He is a member of Guangxi Committee of The Chinese People's Political Consultative Conference, a member of General Committee of The Chamber of Hong Kong Listed Companies, vice president of Hong Kong CPPCC Youth Association, vice president of Federation of HK Guangxi Community Organisations, the honorary chairman of Hong Kong Guangxi Youth Organisations, the chairman of Youth Committee of Hong Kong Federation of Dongguan Associations, vice chairman of Hong Kong Guangdong Youth Association and vice director of Youth Committee of Hong Kong CPPCC (Provincial) Members Association. Mr. Chu holds a Bachelor Degree of Science in Business Administration from the University of Southern California in the USA. He is the son of Mrs. Chu Yuet Wah, the Chairman and an Executive Director of the Company.

# DIRECTORS AND SENIOR MANAGEMENT

## **Mr. YANG Guangqiang**

*Executive Director*

Mr. YANG Guangqiang, aged 69, was appointed as an Executive Director of the Company on 22 April 2016. He is the president of Greater China of Hongkong Moneykey Corp. Limited, chairman of the board of Dongguan Dongcheng Yu Hua School of Vocational Training (東莞市東城育華職業培訓學校), chairman of Occupational Safety and Health Association of Dongguan City (東莞市職業安全健康協會), standing director of China Artistic Photography Society (中國藝術攝影學會) and vice chairman of Guangdong Artistic Photography Society (廣東省藝術攝影學會). Mr. Yang was a liaison officer of the External Affairs Department of City College of Dongguan University of Technology (東莞理工城市學院).

## **Mr. AN Muzong**

*Executive Director*

Mr. AN Muzong, aged 54, was appointed as an Executive Director of the Company on 27 August 2016. He is also a director of a number of the Company's subsidiaries and the general manager of Shenyang Development Beida Education Science Park Company Limited (瀋陽發展北大教育科學園有限公司). Mr. An was the general manager of Beijing Beida Sci-Tech Industry Development Center (北京北大科技實業發展中心) from September 2000 to June 2005, during which period he was also the general manager and consultant of several companies within the group, the business of which involves communication, real estate, investment and education. He was also an executive director (from November 2005 to June 2013) and the chairman of the board (from February 2009 to June 2013) of Shenyang Public Utility Holdings Company Limited, a company listed on the Main Board of the Stock Exchange. Mr. An graduated from Beijing Institute of Aeronautics (北京航空學院) in June 1987.

## **Ms. LO Miu Sheung, Betty**

*Independent Non-executive Director*

Ms. LO Miu Sheung, Betty, aged 56, was appointed as an Independent Non-executive Director of the Company on 19 June 2012. Ms. Lo is a qualified solicitor in Hong Kong and has over 28 years of experience in general legal practice, with specialisation in conveyancing, commercial and probate laws. She has been in active practice since qualification and is currently a consultant of Messrs. K.C. Ho & Fong, Solicitors & Notaries. Ms. Lo graduated from The University of Hong Kong with a Bachelor Degree in Laws (LL.B.) in 1985 and also holds a Postgraduate Certificate in Laws (PCLL). She is currently an independent non-executive director of AEON Stores (Hong Kong) Co., Limited and Kingston Financial Group Limited, both of which are companies listed on the Main Board of the Stock Exchange.

## **Mr. YU Zhenxin**

*Independent Non-executive Director*

Mr. YU Zhenxin, aged 47, was appointed as an Independent Non-executive Director of the Company on 27 August 2016. He is a director and the general manager of Suzhou Huaze Nano Material Company Limited (蘇州華澤納米材料有限公司). Mr. Yu was a director of the office of the board of directors and supervisory board of Minsheng Life Insurance Company Limited (民生人壽保險股份有限公司) from 2007 to 2012, and the secretary of the general office of All-China Federation of Industry and Commerce (中華全國工商業聯合會) from 1998 to 2010. He graduated from Graduate School of Chinese Academy of Social Sciences (中國社會科學院研究生院) in March 1998 with a Master's degree in Investment Economics.

## **Mr. ZONG Hao**

*Independent Non-executive Director*

Mr. ZONG Hao, aged 48, was appointed as an Independent Non-executive Director of the Company on 10 December 2016. He obtained a degree of the Master of Laws from Buffalo Law School, the State University of New York in 1997. Mr. Zong is currently an executive director and chief executive officer of King Stone Energy Group Limited, a company listed on the Main Board of the Stock Exchange. He was the chief representative of Cherry Lane Music Publishing Company Inc. Beijing office from 2003 to 2010, the executive vice president of Quintana China and Taggart China LLC from 2007 to January 2013 and an independent director of Suzhou Electrical Apparatus Science Academy Co., Ltd. from 2009 to 2015, which is a company listed on the Shenzhen Stock Exchange (stock code: 300215).



# DIRECTORS AND SENIOR MANAGEMENT

## **Mr. CHIU Sin Nang, Kenny**

*Independent Non-executive Director*

Mr. CHIU Sin Nang, Kenny, aged 56, was appointed as an Independent Non-executive Director of the Company on 10 December 2016. He has over 20 years of experience in accounting. Mr. Chiu has held various senior accounting and finance positions in sectors of property investment and development, and information technology development business. He is a fellow member of the Hong Kong Institute of Certified Public Accountants and the CPA Australia. Mr. Chiu received a Master of Accountancy degree from The Chinese University of Hong Kong in December 2006, a Bachelor of Laws degree from the Peking University, the People's Republic of China in July 1998, a degree of Master of Commerce in Accounting from The University of New South Wales, Australia in May 1989, a Bachelor of Administrative Studies degree and a Bachelor of Arts (Economics) degree from the York University, Canada in June 1986 and June 1985 respectively. He is currently an independent non-executive director of Nine Express Limited, a company listed on the Main Board of the Stock Exchange.

## **Senior Management**

**Mr. YANG Yang**, aged 43, is the Executive Vice President of the Company since 1 June 2016 and is currently a director of certain subsidiaries of the Company. Mr. Yang is responsible for the development of new businesses, and the merger and acquisition matters of the Company. He graduated from the Tsinghua University with a Master's degree in Architecture. He was an architect of 中國建築科學研究院 (China Architecture Science Academy) from 1998 to 2003 and was the general manager of Australia TDP (2003–2008), 衡源德路北京投資有限公司 (2008–2011), 中外建瑞典 (2008–2014) and Nordickina Investment Limited (2011–2015). Mr. Yang has extensive experience in architecture and management.

**Ms. HO Kar Yan, Joyce**, aged 40, is the Chief Financial Officer of the Group. Ms. Ho is responsible for the financial reporting and accounting, internal control, corporate finance and treasury functions of the Group. Ms. Ho has over 15 years of experience in auditing, banking, financial management and investor relations, and had been the head of investor relations of another listed company engaged in real estate development in the PRC for five years. Ms. Ho graduated from McGill University in Canada with a Bachelor Degree in Commerce. She is a Chartered Financial Analyst and a member of the American Institute of Certified Public Accountants.

**Ms. LEE Yuk Mei, Jacqueline**, aged 47, is the Marketing and Communications Director of the Group. Ms. Lee is responsible for development and implementation of marketing communication strategy, marketing budget planning and control of the Group. Prior to joining the Group in July 2012, she worked as the Marketing and Communications Director of Jaeger LeCoultre under the portfolio of the Richemont Group of luxury brands, and Brand Director of Dior Watches under LVMH Group, Watch and Jewelry Division. She has over 21 years of experience in marketing communication with over 18 years of experience in the luxury industry. Ms. Lee graduated from The Fashion Institute of Design and Merchandising in Los Angeles, California with an associate of arts degree in fashion design in 1995 and a professional diploma in marketing from University of California, Berkeley Extension in 2003.

**Mr. JENG Pei Hwang, Frederick**, aged 57, is the General Manager of Sincere Watch Co., Ltd since July 2003. Mr. Jeng is responsible for the general management and the administration of the company's operations. Prior to joining the Group, he had over 15 years of working experience in luxury and watch business in Taiwan handling S.T. Dupont, Alfred Dunhill and watch brands including Chopard, Bvlgari, Hermes and Rado. Mr. Jeng graduated with a master degree in business administration from the University of Wisconsin in 1989 and a bachelor degree in business administration from the National Taipei University in 1984.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Financial Review

The Group's revenue for the year ended 31 March 2018 increased by 8.5% from HK\$356.6 million to HK\$387.0 million when compared with last financial year.

Gross profit increased by 19.0% from HK\$118.4 million in FY2017 to HK\$140.9 million in FY2018. The gross margin increased from 33.2% to 36.4%.

Selling and distribution costs decreased by 2.8% from HK\$102.3 million last year to HK\$99.4 million mainly due to the lower rental expenses for boutiques. General and administrative expenses increased by 19.9% from HK\$85.9 million last year to HK\$103.0 million mainly due to the increase in staff costs and premises expenses.

Realised foreign exchange loss of the Group was HK\$4.9 million in FY2018 as compared with HK\$2.1 million gain in FY2017. Unrealised exchange gain was HK\$6.3 million in FY2018 as compared with HK\$2.4 million loss in FY2017. Gain on fair value change of investment properties was HK\$0.6 million in FY2018. There was HK\$2.4 million gain on fair value change of derivative financial instruments in FY2018 as compared with HK\$4.3 million loss in FY2017.

Gain on disposal of available-for-sale investments in FY2018 amounted to HK\$16.5 million compared to HK\$4.9 million in last year, and there was HK\$21.5 million impairment loss on available-for-sale investments in FY2018.

Unrealised exchange difference arose from receivables and payables denominated in foreign currencies, translated at the exchange rates prevailing at the balance sheet dates. And any differences in valuation were then recognised in the income statement as unrealised gains or losses.

Excluding the realised and unrealised exchange differences, increase in fair value of investment properties and gain on fair value change of derivative financial instruments, the Group's loss before tax was HK\$62.9 million in FY2018 against HK\$157.3 million in FY2017.

Net loss was HK\$60.0 million in FY2018 as compared to HK\$158.9 million in FY2017.

Loss per share was 1.20 HK cents in FY2018 against 3.43 HK cents in FY2017. Net asset value per share was 21.4 HK cents as at 31 March 2018 against 22.1 HK cents as at 31 March 2017.

Trade receivables increased from HK\$27.4 million at 31 March 2017 to HK\$33.3 million at 31 March 2018.

## Key Performance Indicators: Inventory Turnover and Current Ratio

Inventories as at 31 March 2018 increased by 7.5% to HK\$379.9 million when compared with 31 March 2017. Our Inventory Turnover Period, which is calculated by our Inventories balance divided by our Cost of Sales, increased slightly from 542 days to 563 days in FY2018.

Our Current Ratio, which is calculated by our Current Assets divided by our Current Liabilities, was 3.3 as at 31 March 2018 (31 March 2017: 5.0). The decrease in our Current Ratio is mainly due to the increase in trade and other payables.



# MANAGEMENT DISCUSSION AND ANALYSIS

## Analysis of Major Customers and Suppliers

The sales to the top 5 customers amounted to HK\$129.2 million in FY2018, representing an increase of 5.6% from HK\$122.3 million in FY2017.

Our top 5 customers in FY2018 represented approximately 33.4% of our total revenue as compared to approximately 34.3% in FY2017. Our largest customer accounted for approximately 15.6% of our total revenue in FY2018 as compared to 15.8% in FY2017. Four out of our top 5 customers are located in Hong Kong. Our largest customer is a leading company engaged in selling watches. The Group has maintained business relationship with the top 5 customers for at least 5 years.

During FY2018, the purchases from the top 5 major suppliers amounted to HK\$264.5 million, representing an increase of approximately 61.9% from HK\$163.4 million in FY2017.

Our top 5 suppliers in FY2018 represented approximately 99.3% of our total purchases as compared to approximately 99.5% in FY2017. Our largest supplier accounted for approximately 90.8% of our total purchases in FY2018 as compared to approximately 86.9% in FY2017. Our largest supplier is a leading supplier of watches. The Group maintained business relationship with such supplier for over 10 years.

## Business Review

The Group is the sole distributor of FRANCK MULLER watches and accessories in Hong Kong, Macau, Taiwan and Mainland China. We also represent five other luxury brands — de Grisogono, CVSTOS, Pierre Kunz, European Company Watch and Backes & Strauss.

The Group has consistently embarked on niche marketing initiatives to grow brand awareness and desirability of its global watch brands. This included several unique events in our key markets with a view to increasing brand exposure and extending brand networking.

## Distribution network and market penetration

The Group has established its extensive distribution network with 49 retail points of sales and 11 boutiques, making a total of 60 points (31 March 2017: 66).

Other than the 10 boutiques run by the Group, the remaining 50 watch retail outlets in the regions are run by 20 independent watch dealers throughout our markets in Hong Kong, Macau, Taiwan and Mainland China.

During the year under review, the Group actively explored every opportunity to open up new retail points of sales in the regions. A new boutique was added in Korea and new points of sales were added in Hong Kong through DFS Group, Elegant Watch & Jewellery, King Fook Jewellery Group, and Prince Jewellery & Watch.

## Brand enhancement activities

The Group targets to create and sustain brand value among our discerning customers. As such, we have conducted several brand enhancement activities to reinforce our brand leadership with product imagery and focused product placements in relevant media.

In October 2017, with the promotion of Haute Horlogerie at heart, Elegant Watch & Jewellery gathered 13 international watch brands and held a four-day exhibition at Ocean Terminal Main Concourse, Harbour City to showcase the latest luxury fine watch creations. FRANCK MULLER exhibited the latest innovations including the Vanguard Gravity Skeleton, the Vanguard 7 Days Power Reserve Skeleton and the Lady Moonphase. Following after the opening cocktail on the 1st day of the exhibition, a private VIP dinner was co-hosted at the Pacific Club to offer watch aficionados a chance to “touch and feel” the exclusive FRANCK MULLER timepieces.

Also in October 2017, together with 8 renowned luxury watch brands, FRANCK MULLER participated a joint annual event with Oriental Watch Company at Sha Tin Racecourse. A catwalk show was staged at the Jockey Club Box, carried out by celebrity guests and models showcasing the Vanguard Automatic and Vanguard Chronograph with fully paved diamonds. To enrich the partnership, FRANCK MULLER sponsored a classic Liberty timepiece as a prize of the Best Dressed Award to renowned Hong Kong singer, Mr. Ken Hung.

# MANAGEMENT DISCUSSION AND ANALYSIS

In December 2017, FRANCK MULLER co-hosted a private dinner with the world foremost champagne expert, Mr. Richard Juhlin. Guests were first gathered at Maison FRANCK MULLER for a cocktail to admire the latest Vanguard collections. An exclusive menu was served with prestigious champagne pairing carefully selected by Richard, guests enjoyed the dining experience while revelled in a “touch and feel” session of luxury timepieces.

During January and February 2018, an exclusive 2 months of FRANCK MULLER exhibition was held at the Advocacy Zone, City of Dreams in Macau to showcase the latest 2017/18 Vanguard collections. More than 30 luxury timepieces were displayed to provide a journey for clients to unveil the novelties by highlighting the Gravity Skeleton, the Vanguard 7 Days Power Reserve Skeleton and the Vanguard Lady Moonphase. Guests were once again introduced to the story of the brand with its heritage trademarks in the history of fine watchmaking.

In March 2018, to celebrate the 15th Anniversary of FRANCK MULLER Crazy Hours collection, over 500 guests comprising Mr. Franck Muller himself, top management, VIP, regional media friends attended the extravagant party held at Infinite Studios, Singapore. 5 chief editors from China were exclusively invited and flew to attend the event. Over 20 Crazy Hours models that were launched over the years alongside with the highlighted 15th Anniversary Asia Exclusive edition were showcased for guests to pore over as they get pampered with fine champagne and exquisite hor d'oeuvres. The evening progressed with the unveiling of a series of party spaces, overloaded of fun and irreplaceable memories.

## **Performance by business operations and geographical markets**

### ***Watch distribution and dining business***

Hong Kong, Mainland China and Macau remained the key revenue drivers, contributing together HK\$353.6 million which accounted for 91.4% of the Group's total revenue in FY2018.

#### *Hong Kong*

Hong Kong continues to be the Group's major market, accounting for 55.3% of the Group's revenue in FY2018. Performance in this market recorded an increase in revenue of HK\$12.3 million, or 6.1% from HK\$201.7 million in the previous year to HK\$214.0 million this year.

Hong Kong recorded segmental profit of HK\$52.1 million, increased by 39.7% when compared with last year. This market accounted for 37.0% of the Group's segmental profit.

#### *Mainland China and Macau*

The percentage contribution of Mainland China and Macau to the Group's total revenue increased from 34.1% in FY2017 to 36.1% in FY2018. Sales in this region showed an increase of 14.9% to HK\$139.6 million from HK\$121.5 million last year.

The market in Mainland China and Macau recorded an increase in segmental profit by HK\$8.7 million, or 15.1% to HK\$66.5 million in FY2018.

#### *Other Asian locations*

The Group's other Asian territories' (i.e. Taiwan, Singapore and Korea) segment result remained profitable. This segment recorded a revenue of HK\$16.5 million, 5.7% lower than HK\$17.5 million in FY2017.

A new boutique was added in Korea in December 2017, which contributed revenue of HK\$0.8 million to the segment in FY2018. It is expected that the boutique will be able to contribute full-year revenue in the coming financial year.

Segmental profit increased 68.8% to HK\$5.4 million from HK\$3.2 million in FY2017.

### ***Property investment***

Revenue from property investment in Mainland China for the year amounted to HK\$16.9 million in FY2018, 6.4% higher than HK\$15.9 million in FY2017.



# MANAGEMENT DISCUSSION AND ANALYSIS

## Prospects

In March 2016, the Group bought certain investment properties in Beijing, PRC. The Group also completed another acquisition of investment properties of HK\$350.0 million in Beijing in April 2018. The Group has decided to deploy more resources to focus on one of its new core business being property investment in China and will continue to look for appropriate investment opportunities with capital growth potential which at the same time provides stable rental income.

In addition to properties investment, the Group has made an investment in May 2017 of HK\$45.0 million into a film project of which is expected to contribute revenue to the Group on or before 2020 according to the terms of the cooperation agreement.

The watch distribution business is facing many challenges and we continue to look for ways to enhance our business.

## Liquidity, Financial Resources and Gearing Ratio

As at 31 March 2018, the Group had fixed bank deposits and cash and bank balances totalling HK\$194.0 million when compared with HK\$238.8 million as at 31 March 2017. In May 2017, the Group entered in to a cooperation agreement to invest HK\$45.0 million in a film project and the consideration was settled during the year. The Group has no outstanding bank loan.

At 31 March 2018, details of the Group's available-for-sale investments were as below:

Stock Code	Stock Name	At 31 March 2018		For the year ended 31 March 2018		At 31 March 2018	
		No. of shares held	Fair Value HK\$'000	Impairment charged to profit or loss HK\$'000	Investment revaluation reserve HK\$'000	Approximate percentage of available-for-sale investments %	Approximate percentage of total assets %
3823	Tech Pro Technology Development Ltd.	36,760,000	1,912	(3,309)	–	1.0	0.1
938	Man Sang International Ltd.	20,000,000	9,100	(1,300)	–	4.5	0.7
3886	Town Health International Medical Group Ltd.	6,600,000	3,630	(4,554)	–	1.8	0.3
376	Yunfeng Financial Group Ltd.	1,196,000	5,023	(813)	–	2.5	0.4
2066	Shengjing Bank Co., Ltd. — H Shares	500,000	2,930	(3,070)	–	1.5	0.2
8172	Lajin Entertainment Network Group Ltd.	18,800,000	6,580	(8,460)	–	3.3	0.5
Part I			29,175	(21,506)	–	14.6	2.2
36	Far East Holdings International Ltd.	30,666,000	23,613	–	(307)	11.8	1.8
627	Fullsun International Holdings Group Co., Limited	16,600,000	24,734	–	17,845	12.4	1.9
663	King Stone Energy Group Ltd.	350,000,000	63,000	–	14,350	31.5	4.8
1003	Huanxi Media Group Ltd.	13,760,000	26,144	–	(1,376)	13.1	2.0
1076	Imperial Pacific International Holdings Ltd.	337,980,000	33,122	–	380	16.6	2.5
Part II			170,613	–	30,892	85.4	13.0
Total			199,788	(21,506)	30,892	100.0	15.2

All available-for-sale investments were listed securities which were measured at fair value. As at 31 March 2018, available-for-sale investments of the Group amounted to HK\$199.8 million.

# MANAGEMENT DISCUSSION AND ANALYSIS

Impairment on the listed securities of HK\$21.5 million was already charged to profit or loss directly in FY2018 to reflect the unrealised decrease in fair value of the equity instruments. As of 31 March 2018, Part I represented only approximately 2.2% of the total assets of the Group.

For Part II, unrealised gain in securities value was credited to the investment revaluation reserve instead of charged to the profit or loss account directly in accordance with the accounting standards with the amount of HK\$30.9 million which reflected the increase in fair value of the portfolio. Therefore, Part II above with the unrealised gain towards the investment revaluation reserve represented approximately 13.0% of the total assets of the Group as at 31 March 2018 which was a more significant portion of the portfolio and also in terms of total assets of the Group.

During the year under review, the Hang Seng Index climbed over 5,000 points and the equity market sentiment improved. The performance of the available-for-sale investments had been in line with the market performance and the Group disposed of securities in the portfolio with a realised gain on disposal of available-for-sale investments amounting to HK\$16.5 million to contribute towards our income statement. Impairment charged to the profit and loss accounts for the unrealised loss was reduced from HK\$92.6 million in FY2017 to HK\$21.5 million in FY2018 for the investment portfolio of the Group. It was noted that trading in the shares of Tech Pro Technology Development Limited and Town Health International Medical Group Limited has been suspended with effect from 9:00 a.m. on 9 November 2017 and 9:00 a.m. on 27 November 2017 respectively, details of which are referred to in the announcement made by Tech Pro Technology Development Limited on 9 November 2017 and the announcement made by Town Health International Medical Group Limited on 27 November 2017 respectively.

The Directors will continue to monitor the performance of the above investments, and will assess and then adjust the investment strategies in the future so as to minimize the negative impact of any under-performing investment on the overall return of the investment portfolio of the Group. The performance of the available-for-sale investments of the Group will be affected by the degree of volatility in the Hong Kong stock market and subject to other external factors that may affect their values.

The Group's net current assets decreased from HK\$683.3 million as at 31 March 2017 to HK\$544.8 million as at 31 March 2018. Total net assets stood at HK\$1,068.5 million as at 31 March 2018 as compared to HK\$1,101.7 million as of 31 March 2017. The Directors believe that the Group's existing financial resources are sufficient to fulfil its commitments and current working capital requirements.

## Capital Structure and Principal Risk: Foreign Exchange Exposure

As at 31 March 2018, the total number of issued shares of the Company was 4,982,000,000. There was no change in capital structure of the Company during the year ended 31 March 2018.

The principal risk for the Group is that the income of the Group is mainly denominated in Hong Kong Dollars and the Group's purchases are denominated in currencies other than Hong Kong Dollars. The Group monitors foreign currency exposure closely and will consider hedging significant foreign currency exposures should the need arise.

The Group recorded a realised exchange loss of HK\$4.9 million in FY2018 compared to a gain of HK\$2.1 million in FY2017. In addition, the Group booked an unrealised exchange gain of HK\$6.3 million in FY2018 against a loss of HK\$2.4 million in FY2017. There was HK\$4.3 million loss on fair value change of derivative financial instruments recorded in the previous year while HK\$2.4 million gain on fair value change of derivative financial instruments was booked in FY2018.

The Group pursued a prudent policy on financial risk management and the management of foreign currencies and interest rates. The Group continues to benefit from favourable payment terms from its suppliers that may result in unrealised gains or losses from time to time in applying Hong Kong Accounting Standard 21 "The Effects of Changes in Foreign Exchange Rates".

## Charge on Assets

The Group did not have any material charge on its assets as at 31 March 2018 (31 March 2017: no material charge).



# MANAGEMENT DISCUSSION AND ANALYSIS

## **Employment and Remuneration Policy**

As at 31 March 2018, the Group's work force stood at 173 including Directors (31 March 2017: 155). Employees were paid at market rates with discretionary bonus and medical benefits, covered under the mandatory provident fund scheme. To provide incentive or rewards to staff, the Group has adopted a share option scheme.

The Group is constantly reviewing its staff remuneration to ensure it stays competitive with market practice.

## **Events after the Reporting Period**

On 13 February 2018, the Group entered into a Sale Share Agreement ("Agreement") with a third party, Allied Crown Investment Limited to acquire the entire issued share capital of Allied Champion Development Limited ("Allied Champion" or "Target") with total consideration of HK\$350.0 million. A deposit of HK\$35.0 million was paid by the Group within five business days after the date of Agreement. The completion date was 30 April 2018 with consideration settled by (i) HK\$120.0 million by the allotment and issue of the Consideration Shares; (ii) HK\$150.0 million by the issue of the Promissory Note with zero coupon rate and maturing in two years; and (iii) HK\$45.0 million by the payment in cash.

The Target is principally engaged in investment holding and the principal asset of the Target Group is the investment properties in the PRC to generate stable rental income and for long-term capital growth purposes. Upon completion, the Group directly holds 100% equity interests of Allied Champion.

# CORPORATE GOVERNANCE REPORT

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## Corporate Governance Practices

The board (the "Board") of directors (the "Directors") of the Company is committed to maintaining high standards of corporate governance. The Company has adopted the code provisions set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") as its own code of corporate governance practices.

In the opinion of the Directors, the Company has complied with the CG Code throughout the year ended 31 March 2018, except for a deviation disclosed herein.

## Directors' Securities Transactions

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules as the code of conduct regarding Directors' securities transactions. Having made specific enquiry of all Directors, all Directors confirmed that they have complied with the required standard set out in the Model Code throughout the year ended 31 March 2018.

## Board of Directors

The Board is responsible for the leadership and control of the Group (comprising the Company and its subsidiaries) and oversees the Group's businesses, strategic decisions and performance. The Board has delegated the day-to-day management responsibility to the Executive Directors and senior management who perform their duties under the leadership of the Chief Executive Officer. The Independent Non-executive Directors ensure that the Board accounts for the interests of all shareholders of the Company (the "Shareholders") and that all issues are considered in an objective manner.

The Board is also responsible for performing the corporate governance duties as set out below:

- (a) to develop and review the Company's policies and practices on corporate governance;
- (b) to review and monitor the training and continuous professional development of the Directors and senior management;
- (c) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- (d) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to the Directors and employees; and
- (e) to review the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

At 31 March 2018, the Board consisted of ten members, including six Executive Directors, namely Mrs. Chu Yuet Wah (*Chairman*), Mr. Zhang Xiaoliang (*Deputy Chairman and Chief Executive Officer*), Mr. Wu Ting Yuk, Anthony (*Deputy Chairman*), Mr. Chu, Kingston Chun Ho, Mr. Yang Guangqiang and Mr. An Muzong and four Independent Non-executive Directors, namely Ms. Lo Miu Sheung, Betty, Mr. Yu Zhenxin, Mr. Zong Hao and Mr. Chiu Sin Nang, Kenny.

During the year ended 31 March 2018, the Board at all time met the requirements of the Listing Rules relating to the appointment of at least three Independent Non-executive Directors with at least one Independent Non-executive Director possessing appropriate professional qualifications or accounting or related financial management expertise. The number of Independent Non-executive Directors also represented at least one-third of the members of the Board.



# CORPORATE GOVERNANCE REPORT

The Company has received annual confirmation of independence from each of Ms. Lo Miu Sheung, Betty, Mr. Yu Zhenxin, Mr. Zong Hao and Mr. Chiu Sin Nang, Kenny and considers them to be independent in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules.

The Board members have no financial, business, family or other material/relevant relationship with each other except as disclosed in the “Directors and Senior Management” of this annual report. Given the nature and business objective of the Company, the Board has a balance of skill and experience appropriate for the requirements of the business of the Company. The list of Directors and their respective biographies are set out on pages 5 to 8 of this annual report. The Company has put in place appropriate and adequate Directors and Officers Liability Insurance to protect the Directors and officers of the Group against their potential legal liabilities.

During the year, the Board held four Board meetings. Under code provision A.1.3 of the CG Code, notice of at least 14 days should be given of a regular board meeting to give all directors an opportunity to attend. During the year, certain regular Board meetings were convened with less than 14 days’ notice to enable the Board members to react timely and make expeditious decision making in respect of transactions which were of significance to the Group’s business. As a result, the aforesaid regular Board meetings were held with a shorter notice period than required with the consent of all Directors. The Board will do its best endeavours to meet the requirement of code provision A.1.3 of the CG Code in the future. In addition to the Board meetings, the Chairman of the Board met with Independent Non-executive Directors without the presence of other Executive Directors.

The members of the Board and the attendance of each member at the Board meetings and annual general meeting held during the year are as follows:

Name of Board Members	Attended/Eligible to attend	
	Board Meetings	Annual General Meeting
<i>Executive Directors</i>		
Mrs. Chu Yuet Wah (Chairman)	4/4	1/1
Mr. Zhang Xiaoliang (Deputy Chairman and Chief Executive Officer)	4/4	1/1
Mr. Wu Ting Yuk, Anthony (Deputy Chairman)	4/4	1/1
Mr. Chu, Kingston Chun Ho	4/4	1/1
Mr. Yang Guangqiang	4/4	1/1
Mr. An Muzong	4/4	1/1
<i>Independent Non-executive Directors</i>		
Ms. Lo Miu Sheung, Betty	2/4	1/1
Mr. Yu Zhenxin	4/4	1/1
Mr. Zong Hao	3/4	0/1
Mr. Chiu Sin Nang, Kenny	3/4	1/1
Dr. Wong Yun Kuen (resigned on 1 December 2017)	3/3	1/1

# CORPORATE GOVERNANCE REPORT

The Company Secretary assists the Chairman in establishing the meeting agenda, and each Director may request inclusion of items in the agenda. Adequate and appropriate information are circulated normally three days in advance of Board meetings to the Directors. Board and committee minutes are recorded in appropriate details and draft minutes are circulated to all Directors and committee members for comments before being approved by the Board and relevant committees at their next immediate meeting. All minutes are kept by the Company Secretary and are open for inspection by the Directors.

Pursuant to Article 108 of the Company's Articles of Association, at each annual general meeting, one-third of the Directors for the time being, or, if their number is not three or a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director shall be subject to retirement at least once every three years. A retiring Director shall be eligible for re-election. All the Independent Non-executive Directors have entered into letters of appointment with the Company for a specified period of one year in each term, subject to retirement by rotation at annual general meetings of the Company in accordance with the Company's Articles of Association.

Article 112 of the Company's Articles of Association provides that (i) any Director appointed by the Board to fill a casual vacancy shall hold office only until the next following general meeting of the Company and shall then be eligible for re-election at the meeting, and (ii) any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election at the meeting.

## **Chairman and Chief Executive Officer**

The positions of the Chairman and the Chief Executive Officer of the Company are held by separate individuals to ensure a balance of power and authority.

Mrs. Chu Yuet Wah, who is the Chairman of the Company, is responsible for the overall formulation of business strategies and market development of the Group. She is also responsible for the leadership and effective running of the Board and ensuring that all significant and key issues were discussed and where required, resolved by the Board timely and constructively.

Mr. Zhang Xiaoliang, who is the Deputy Chairman and Chief Executive Officer of the Company, is responsible for the overall development as well as the strategic planning and positioning and management of the Group's business in the Peoples' Republic of China (the "PRC"). He is also delegated with the authority and responsibility to run the Group's business and the day-to-day operation, and implement the Group's strategy with respect to the achievement of its business objectives with the assistance of senior management.

Mr. Wu Ting Yuk, Anthony, who is the Deputy Chairman of the Company, is responsible for overseeing and managing business projects of significance for the Group, in particular the investment projects of the Group in the PRC, as well as other projects assigned to him by the Board from time to time.

# CORPORATE GOVERNANCE REPORT

## Directors' Training and Continuous Professional Development

The Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. The Company has provided relevant reading materials published by professional bodies or regulators to the Directors to keep them abreast of the latest development of legal, regulatory and corporate governance. The Company has also devised a training record in order to assist the Directors to record the training they have undertaken and they are requested to provide training records to the Company.

The Company has received from each of the Directors their record of training for the year ended 31 March 2018. According to the records maintained by the Company, the training that the Directors received during the year is summarized as follows:

Name of Directors	Attending expert briefings/seminars/conferences/readings relevant to the business, corporate governance or directors' duties
<i>Executive Directors</i>	
Mrs. Chu Yuet Wah	✓
Mr. Zhang Xiaoliang	✓
Mr. Wu Ting Yuk, Anthony	✓
Mr. Chu, Kingston Chun Ho	✓
Mr. Yang Guangqiang	✓
Mr. An Muzong	✓
<i>Independent Non-executive Directors</i>	
Ms. Lo Miu Sheung, Betty	✓
Mr. Yu Zhenxin	✓
Mr. Zong Hao	✓
Mr. Chiu Sin Nang, Kenny	✓
Dr. Wong Yun Kuen	✓

(resigned on 1 December 2017)



# CORPORATE GOVERNANCE REPORT

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## Board Committees

The Board has set up four committees, namely Audit Committee, Remuneration Committee, Nomination Committee and Investment Committee, to oversee different aspects of the Company's affairs. The most up-to-date terms of reference of these committees are available on the websites of the Stock Exchange and the Company.

## Audit Committee

The Audit Committee was established on 19 September 2005. It is responsible for reviewing and overseeing the financial reporting system, risk management and internal control systems of the Company and providing advice and comments to the Board. Meetings of the Audit Committee shall be held at least twice a year.

During the year, the Audit Committee held three meetings. The members of the Audit Committee and the attendance of each member are as follows:

Name of Audit Committee Members	Attended/ Eligible to attend
<i>Independent Non-executive Directors</i>	
Mr. Chiu Sin Nang, Kenny ( <i>chairman</i> )	3/3
Ms. Lo Miu Sheung, Betty	2/3
Mr. Yu Zhenxin	3/3
Mr. Zong Hao	3/3
Dr. Wong Yun Kuen (resigned on 1 December 2017)	3/3

During the year, the Audit Committee performed the following duties:

- reviewed with the Company's management the accounting principles and practices adopted by the Group as well as financial reporting matters including the review of the audited financial statements for the year ended 31 March 2017 and the unaudited financial statements for the six months ended 30 September 2017 with recommendations to the Board for approval;
- reviewed risk management and internal control systems of the Company;
- met with the auditor to discuss matters relating to the audit issues arising from the annual audit;
- reviewed and made recommendations to the Board on the auditor's re-appointment and remuneration; and
- reviewed the terms of reference of the Audit Committee.

All members of the Audit Committee possess in-depth experience in their own profession. The chairman of the Audit Committee, Mr. Chiu Sin Nang, Kenny, possesses appropriate professional qualifications in finance and accounting and the Company meets the requirements of Rule 3.21 of the Listing Rules.

# CORPORATE GOVERNANCE REPORT

## Remuneration Committee

The Remuneration Committee was established on 19 September 2005. It is responsible for making recommendations to the Board on, among other things, the Company's policy and structure for the remuneration of all Directors and senior management of the Company. No individual Director or any of his/her associates is involved in decisions relating to his/her own remuneration. The Remuneration Committee has adopted the model under code provision B.1.2(c)(ii) of the CG Code to make recommendations to the Board on the remuneration packages of individual Executive Directors and senior management. Meetings of the Remuneration Committee shall be held at least once a year.

During the year, the Remuneration Committee held a meeting. The members of the Remuneration Committee and the attendance of each member are as follows:

Name of Remuneration Committee Members	Attended/ Eligible to attend
<i>Independent Non-executive Directors</i>	
Mr. Yu Zhenxin ( <i>chairman</i> ) (appointed on 1 December 2017)	0/0
Ms. Lo Miu Sheung, Betty	0/1
Mr. Chiu Sin Nang, Kenny	1/1
Dr. Wong Yun Kuen ( <i>former chairman</i> ) (resigned on 1 December 2017)	1/1

During the year, the Remuneration Committee performed the following duties:

- reviewed and made recommendations to the Board on the approval of the remuneration packages, bonus and commission payment to Executive Directors and senior management; and
- reviewed the terms of reference of the Remuneration Committee.

Details of the remuneration paid to the Directors and members of senior management by band for the year ended 31 March 2018 are disclosed in note 12 to the consolidated financial statements.

## Nomination Committee

The Nomination Committee was established on 2 August 2011. It is responsible for reviewing the structure, size and diversity of the Board, assessing the independence of the Independent Non-executive Directors, making recommendations to the Board on nominations, appointment of Directors and Board succession. The Board adopted a board diversity policy which aims to set out the approach to achieving diversity on the Board. The Company recognises the benefits of diversity of Board members. The Nomination Committee selects candidates for directorship with reference to a range of diversity perspectives, including but not limited to the candidate's gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. The Nomination Committee considered that the Board has sufficient diverse expertise, particularly in corporate management, financial control, business development and human resources management. Meetings of the Nomination Committee shall be held at least once a year.

# CORPORATE GOVERNANCE REPORT

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During the year, the Nomination Committee held a meeting. The members of the Nomination Committee and the attendance of each member are as follows:

Name of Nomination Committee Members	Attended/ Eligible to attend
<i>Independent Non-executive Directors</i>	
Ms. Lo Miu Sheung, Betty ( <i>chairman</i> )	0/1
Mr. Chiu Sin Nang, Kenny	1/1
Mr. Yu Zhenxin (appointed on 1 December 2017)	0/0
Dr. Wong Yun Kuen (resigned on 1 December 2017)	1/1

During the year, the Nomination Committee performed the following duties:

- (a) reviewed the structure, size and composition of the Board;
- (b) assessed the independence of the Independent Non-executive Directors with reference to the requirements under the Listing Rules;
- (c) nominated the retiring Directors for re-election at the annual general meeting held on 21 August 2017;
- (d) recommended the acceptance of Independent Non-executive Director's resignation and nominated the appointment of Board committees' chairman and member for the Board's approval; and
- (e) reviewed the Board Diversity Policy and the terms of reference of the Nomination Committee.

## Investment Committee

The Investment Committee was established on 12 December 2014. It is responsible for reviewing and evaluating any investment projects proposed by the Company and making recommendations to the Board on such investment projects. It also monitors the investments of the Group. Meetings of the Investment Committee shall be held at least once a year.

During the year, the Investment Committee held three meetings. The members of the Investment Committee and the attendance of each member are as follows:

Name of Investment Committee Members	Attended/ Eligible to attend
<i>Executive Directors</i>	
Mrs. Chu Yuet Wah ( <i>chairman</i> )	3/3
Mr. Chu, Kingston Chun Ho	3/3
<i>Independent Non-executive Directors</i>	
Mr. Yu Zhenxin	3/3
Dr. Wong Yun Kuen (resigned on 1 December 2017)	1/1



# CORPORATE GOVERNANCE REPORT

During the year, the Investment Committee performed the following duties:

- (a) reviewed, evaluated and approved the investment projects worth not exceeding HK\$50 million; and
- (b) reviewed, evaluated and made recommendations to the Board on the investment projects worth over HK\$50 million.

## Auditor's Remuneration

During the year, the Group was charged HK\$958,000 for auditing services and HK\$180,000 for non-auditing services by the Company's auditor, BDO Limited.

Services rendered	Fees paid/ payable HK\$
Audit services	958,000
Non-audit services:	
Review of continuing connected transactions	20,000
Review of results announcements	20,000
Review of interim financial information	140,000

## Directors' and Auditor's Responsibilities for Accounts

The Directors are responsible for the preparation of the accounts of the Group for the relevant accounting periods under applicable statutory and regulatory requirements which give a true and fair view of the state of affairs, the results of operations and cash flows of the Group. Similar to last year, in preparing the accounts for the six months ended 30 September 2017 and for the year ended 31 March 2018, the Directors have adopted suitable accounting policies and applied them consistently. The accounts for the reporting year have been prepared on a going concern basis.

The responsibilities of the auditor to the Shareholders are set out in the Independent Auditor's Report on pages 44 and 48 of this annual report.

## Risk Management and Internal Control

### Goals and objectives

The Board acknowledged that it is its responsibility to ensure that the Company establishes and maintains appropriate and effective risk management and internal control systems ("Systems"). Such Systems are designed to manage rather than eliminate risks of failure to achieve business objectives, and can only provide reasonable, but not absolute, assurance against material misstatement or loss.

# CORPORATE GOVERNANCE REPORT

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## **Main features of the risk management and internal control systems**

The Company has not established an internal audit department and the Directors are of the view that given the size, nature and complexity of the business of the Group, it would be more cost effective to appoint external independent professional firms to perform the review on internal control function for the Group in order to meet its needs.

In FY2018, the Group had complied with all the code provisions on risk management and internal control under the CG Code. The Board considers that the Systems are effective and adequate.

## **Control structure**

The Board

- responsible for the Systems and reviewing their effectiveness
- oversee the Systems on an ongoing basis with the assistance of the Audit Committee
- ensure the maintenance of appropriate and effective Systems
- define management structure with clear lines of responsibility and limit of authority
- determine the nature and extent of significant risks that the Company is willing to take in achieving the strategic objectives and formulate the Group's risk management strategies

Audit Committee

- review and discuss the Systems with the management annually to ensure that the management has performed its duty to have effective Systems
- review the internal control report covering financial, operational and procedural compliance functions prepared by the independent internal control consultancy firm
- consider major findings on internal control matters (if any) raised by independent internal control consultancy firm or any audit issues raised by external auditor and make recommendations to the Board

The management (includes heads of business units, departments and divisions)

- design, implement and monitor the Systems properly and ensure the Systems are executed effectively
- monitor risks and take measures to mitigate risks in their day-to-day operations
- give prompt responses to, and follow up the findings (if any) on internal control matters raised by external auditor or internal control consultancy firm

# CORPORATE GOVERNANCE REPORT

## **Control approach and tools**

During the year, the management had analyzed the control environment, identified risk pertaining thereto, and implemented various controls therein.

**Approach taken:** The Company through the independent internal control consultancy firm conducted interviews with relevant staff members, reviewed relevant documentation of the Systems, evaluated findings of any deficiencies in the design of the Group's Systems, provided recommendations for improvement and assessed the effectiveness of implementation of such recommendations, where appropriate. The scope and findings of review on the Systems have been reported to and reviewed by the Audit Committee annually.

**Procedure manuals and operational guidelines:** They are in place to safeguard the assets against unauthorized use or disposition, ensuring maintenance of proper accounting records in compliance with the applicable laws, rules and regulations for the provision of reliable financial information for internal use and/or external publication.

**Management information system and technology:** Such use to control over the business activities allows close tracking of various inputs and outputs of the Company's business such as inventory, human resources, products and customer relationship. It also tracks audit trails in the authorization system, under which permissions and responsibility of authorization are clearly identified and adequate records can be maintained in the Systems.

**Reports and variance analysis:** Such reports and analysis of each operating segment are conducted on regular basis such that the performance of each point of sales and each product category can be easily accessible.

**Information flow:** The transparent information flow alerts us promptly of any deviations. Benchmarking with historical database and comparisons with the same also acts as a detecting device for spotting unusual activities.

## **Control process**

There is an on-going process to safeguard the effectiveness of the Systems and the following key measures, policies and procedures are used or adopted to ensure effective functioning of the Group's financial, operational or compliance areas:

**Safeguarding of assets:** Insurance coverage on inventory is periodically reviewed by the management for sufficient coverage, and to ensure compliance with the terms and conditions of the insurance policies. To safeguard shops' assets, security systems are installed and properly maintained in good condition at each shop. In addition, tests are carried out on a daily basis to ensure the proper functioning of the security system.

**Quality control:** Luxury watches are tested in-house with our own experts and professional equipment to assure the quality fulfills good standard requirement. The Company also provides assurance of high quality products and after-sale service to enhance the protection of our customers' interest.

**Proper authorization on sales discounts:** Discount policies are properly maintained, controlled and administered by the management and shop managers according to discount policies in place. Discount policies and pricing strategy are reviewed from time to time.



# CORPORATE GOVERNANCE REPORT

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## **Financial reporting management:**

- proper controls are in place for the recording of complete, accurate and timely accounting and management information;
- annual budget and cashflow forecast are prepared and approved by the management before being adopted;
- the management monitors the business activities closely and reviews monthly financial results of operations against budgets/forecast;
- monthly updates on internal financial statements were provided to all Directors which give a balanced and understandable assessment of the Group's performance, financial position and prospects in sufficient details; and
- annual audit by external auditor is carried out to ensure that the consolidated financial statements are prepared in accordance with generally accepted accounting principles, the Group's accounting policies and the applicable laws and regulations.

**Cash flow management:** Daily available fund report is reviewed to monitor the cash flows against budgets/forecast.

**Systems and procedures on disclosure of inside information** to ensure that any material information which comes to the knowledge of any one or more officers should be promptly identified, assessed and escalated, where appropriate, for the attention of the Board.

**Whistle-blowing policy** for the employees of the Group to raise concerns, in confidence, about possible improprieties in financial reporting, internal control or other matters. Such arrangement will be reviewed by the Audit Committee which ensures that proper arrangement is in place for fair and independent investigation of the matters.

## **Group risk management**

### ***Risk management process***

The risk management process includes risk identification, risk evaluation, risk management measures and risk control and review.

The management is entrusted with duties to identify, analyze, evaluate, respond, monitor and communicate risks associated with any activity, function or process within its scope of responsibility and authority. Risks are evaluated by the Board and management based on (i) the severity of the impact of the risks on the Company's financial results; (ii) the probability that the risks will occur; and (iii) the velocity or speed at which risks could occur.

Based on the risk evaluation, the Company will manage the risk as follows:

- **Risk elimination** — management may identify and implement certain changes or controls that in effect eliminate the risk entirely.
- **Risk mitigation** — management may implement risk mitigation plan designed to reduce the likelihood, velocity or severity of the risk to an acceptable level.
- **Risk control and monitoring** — accidents and other situations involving loss or near-loss will be investigated and properly documented as part of the effort to manage risks.
- **Risk retention** — management may decide that the risk rating is low enough that the risk is acceptable level and no action is required. The risk will continue to be monitored as part of the risk management program to ensure the level of risk does not increase to an unacceptable level.

# CORPORATE GOVERNANCE REPORT

## Company Secretary

Mr. Chan Kwong Leung, Eric is engaged and appointed by the Company from an external secretarial services provider as its Company Secretary. The primary contact person with the Company Secretary is Ms. Ho Kar Yan, Joyce, the Chief Financial Officer of the Company. For the year ended 31 March 2018, Mr. Chan Kwong Leung, Eric has complied with the relevant professional training requirement under Rule 3.29 of the Listing Rules.

## Communication with Shareholders

The Company follows a policy of disclosing relevant information to the Shareholders in a timely manner. The Company also recognises that people other than the Shareholders, such as the potential investors and the investment community generally may have an interest in information about the Company.

Annual and interim reports offer comprehensive operational and financial performance information to the Shareholders and the annual general meeting is a valuable avenue for the Board to enter into a dialogue directly with the Shareholders. The Company regards the annual general meeting as an important event and all Directors, senior management and external auditor will make an effort to attend the annual general meeting of the Company to address Shareholders' queries. All the Shareholders are given a minimum of 20 clear business days' notice of the date and venue of the annual general meeting of the Company. The Company supports the CG Code's principle to encourage Shareholders' participation. The Company has also complied with the requirements concerning voting by poll under the Listing Rules. Details of the poll voting procedures and the rights of Shareholders to demand a poll are explained by the chairman of general meeting at the meeting. All resolutions proposed at general meeting are voted separately.

All the annual and interim reports, circulars, announcements and notices of general meetings, as well as the terms of reference of the Board committees can be viewed from the websites of the Company and the Stock Exchange.

The shareholder communication policy is reviewed regularly by the Company's management to reflect current regulatory, community and investor requirements. In particular, the policy will be updated in response to the changes in internal structure, legislative, regulatory and market developments.

## Shareholders' Rights

### Procedures for convening an extraordinary general meeting and putting forward proposals

Pursuant to Article 64 of the Company's Articles of Association, any one or more Shareholders holding, at the date of deposit of the requisition, not less than one-tenth of the paid up capital of the Company having the right of voting at general meetings of the Company can deposit a written request to convene an extraordinary general meeting ("EGM") for the transaction of any business specified in such requisition to the Board or the Company Secretary at Room 602, 6/F., Lee Garden Two, 28 Yun Ping Road, Causeway Bay, Hong Kong. Shareholders can also put forward proposal(s) at Shareholders' meetings in the same manner.

The Company will verify the request with the Company's branch share registrar and transfer office in Hong Kong and upon their confirmation that the request is proper and in order, the Board will be asked to convene an EGM by serving sufficient notice to all the registered Shareholders in accordance with the requirements set out in the Listing Rules and the Company's Articles of Association. In the event that the request has been verified as not in order, the Shareholders concerned will be advised of this outcome and accordingly, the EGM will not be convened as requested.

Such EGM shall be held within two months after the deposit of the requisition. If within 21 days of such deposit of the requisition, the Board fails to proceed to convene an EGM, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

# CORPORATE GOVERNANCE REPORT

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## **Procedures for sending enquiries to the Board**

Shareholders may at any time send their enquiries to the Board in writing for the attention of the Board or Company Secretary via the followings:

Address : Room 602, 6/F., Lee Garden Two, 28 Yun Ping Road, Causeway Bay, Hong Kong  
Fax : (852) 2506 1866

## **Constitutional Documents**

There was no significant change in the Company's constitutional documents for the year ended 31 March 2018.

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# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## 1 About this Report

The Group recognises the importance of its impact on the society and environment and relationships with its key stakeholders to its long-term growth. Committed to improving its business, the Group seeks to conduct responsible business activities and continues to engage with its employees, customers, suppliers, shareholders, and other stakeholder through different channels to develop mutually beneficial relationships and promote sustainability.

### 1.1 Reporting Reference

This Environmental, Social and Governance ("ESG") Report is prepared in accordance with the Environmental, Social and Governance Reporting Guide ("ESG Guide") set out in Appendix 27 of the Listing Rules and follows the reporting requirements of the 'comply or explain' provisions of the ESG Guide.

An ESG Reporting Guide Content Index that maps the relevant information contained in this report is included on pages 34 to 35.

### 1.2 Scope of this Report

This Report focuses on the Group's business in watch distribution in Hong Kong, Mainland China and Macau, which covers 91.4% of the Group's revenue in the year.

The environmental key performance indicators ("KPIs") disclosed cover offices, warehouses and retail outlets in Hong Kong and Macau. The Group is reviewing the system for collecting the relevant data at other locations of operation and aim to extend the coverage of data where relevant in the future.

## 2 Product and Services

As a luxury watch and accessories distributor, the Group understands that the quality and reliability of its products and services represent the reputation of its brand. The Group takes great pride in the products it sells and the services it offers. It has always been the Group's prime responsibility to provide customers with products and services of the highest quality, and therefore, enable them to express their unique personalities and pursue their lifestyle.

The Group's products and services qualities are maintained in 4 key aspects.

### 2.1 Product responsibility

#### ***Strict product and service quality management***

The Group is committed to providing high quality products and services. The Group's time pieces, watches and accessories are sourced directly from suppliers which apply high quality control and assurance standards and strictly comply with local standards and laws.

The Group has a testing function in Hong Kong performing product quality checking which meets FRANCK MULLER standards. The Group documents and maintains quality control records to keep track of testing activities to ensure all imported products are checked and tested thoroughly by its in-house technicians and that only products which meet its quality standards will be offered to end customers.

The Group offers new designs and products to its customers frequently. In order to ensure that its sales teams are well-equipped to answer customers' enquiries, and its in-house technicians have the capability to carry out proper maintenance and repair work, the Group offers trainings to its staff on a regular basis to get them up to date with its latest portfolio of watches, the respective details and specifications.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## ***Customer relationship management***

The Group understands that apart from quality products, customers also expect professional, caring and personalised services. To support the Group's comprehensive customer services, the Group has a dedicated team responsible for after-sales services that provides specialty repair and maintenance services, technical support and prompt responses to other inquiries. 2 years of warranty is generally offered to the watches' movement to demonstrate the Group's commitment to providing quality product and services.

In order to continuously enhance the Group's products and services, customers are encouraged to provide feedback on areas such as their shopping experience and the query handling process, and also voice their concerns through a variety of channels including the Group's retail outlets, services centre, dealers and the official FRANCK MULLER website. All complaints will be directed to the Customer Services Department to follow up with proper actions.

During the reporting period, the Group has not received any significant complaints. Most inquiries from clients are related to maintenance matters, which the Group has appropriately handled and documented according to internal procedures.

## ***Protecting data privacy***

The Group respects personal data privacy. Procedures have been formulated regarding the collection, protection and usage of customers' personal data in accordance with local laws and regulation. Only authorised parties including the Customer Services Department have the right to use, access, store and modify customers' personal information to prevent information leakage.

The Group will continue to evaluate and improve the existing system and practices relating to handling customers' personal information to keep abreast of regulatory developments regarding personal data protection.

## ***Advertisement and labelling***

The Group takes care to ensure accurate information is provided in product marketing and communication materials. Internal policies are in place to ensure compliance with the Trade Description Ordinance in Hong Kong, Advertisement Laws in China and Commercial Code in Macau. For instance, product information provided by suppliers are closely referenced for consistency between actual product specifications and what is shown on the advertising brochures.

## ***Regulatory compliance***

During the reporting period, the Group is not aware of any non-compliance with relevant laws and regulations that have a significant impact on the Group relating to product responsibility.

## **2.2 Supply Chain Management**

The Group's time pieces, watches and accessories are supplied by reputable manufacturers who are compliant with local laws and regulations regarding the environmental and social aspects. All of their watches are required to comply with high manufacturing standards and stringent testing procedures to ensure quality.

The Group's largest supplier is a leading international watch brand in Europe. The Group maintained a trusting and long-standing business relationship with such supplier for over 10 years. In building a long relationship, the Group actively engages with its suppliers and asserts the Group's brand commitment to quality and craftsmanship.

These allow the Group to cater watches and accessories of the best quality to its customers.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## 3 Employment and Labour Practices

The Group believes that its devoted, skilled and hardworking employees are the foundation of its success. It is the Group's top priority to attract and retain the best talents, and keep its staff safe at work. The Group implements a transparent and fair recruitment scheme that respects human rights and dignity of all people. The Group provides its staff with comprehensive benefit packages along with learning and professional development opportunities.

### 3.1 Recruitment and Welfare

The Group regards human resources as its valuable assets. The Group upholds the principles of fairness and is dedicated to maintaining equal opportunity of employment in relation to personnel matters, irrespective of age, gender, marital status, religion, disability, race or nationality.

The Group has clear policies on employee compensation and dismissal, recruitment and discretionary bonus scheme, rest periods and benefits and welfare. Any updates and amendments are communicated to employees via email or in company meeting.

The Group believes that the sustainable growth of its business relies on the recruitment and retention of talents. To retain and motivate its staff, the Group offers competitive remuneration which is reviewed annually to ensure it stays competitive with market practice and reflects each employee's performance and contribution. Employees are paid at market rates with discretionary bonus and medical benefits, and covered under the mandatory provident fund scheme.

During the year, the Group has reviewed the terms of employees' medical assurance plans and upgraded its coverage. To further enhance the professional image of its sales teams, the Group has introduced a grooming allowance which received positive feedback from its staff.

The Group understands that nowadays, financial rewards is not the sole factor which employees consider in staying at a company or not. Talents in the market are highly motivated by the sense of responsibility, achievement, and they seek personal growth opportunities from their day-to-day work. Therefore, to better capture and address its employees' concerns, managers are encouraged to form close relationships with staff to understand their views of their current role and the scope of work. The Group endeavours to match employees' expectations by, for example, providing them with more responsibilities, modifying the scope of work and providing the opportunity for internal rotations, subjected to their individual performances and suitability.

The Group strictly follows the labour legislation in Hong Kong including the Employment Ordinance and the Mandatory Provident Fund Schemes Ordinance. During the reporting period, the Group is not aware of any breach of applicable employment laws and regulations.

### 3.2 Health and Safety

The Group recognises the importance to ensure employees' health and safety. Though the Group's retail and distribution businesses does not entail material occupational hazards, the Group is firmly committed to maintaining a sound and safe working environment to prevent injury and illness, in compliance with all occupational health and safety laws and regulations. In the office, the Group makes sure that first aid kits and fire extinguishing equipment are located at prominent locations and are properly maintained. Evacuation and escape exercises are regularly performed with staff participation at least once a year.

During the reporting period there were no reported health and safety incidents and material non-compliance with relevant laws and regulations relating to employee health and safety.



# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## 3.3 Development and Training

Employees are the Group's most valued assets, thus the Group cares immensely about their development. The Group is a firm believer in nurturing employees' knowledge and skills through continual training. Employees are encouraged to enhance their knowledge and skills for effective discharge of duties at work and for their personal development.

Suppliers' watch makers and technicians visit the Group's watch repairing function on a regular basis. They share experiences and new techniques with the Group's local technicians, and keeping them up to pace with the latest industry trends. Senior in-house technicians would also be sponsored for external technical trainings. They would pass on their experience and share with the juniors.

For the Group's sales staff at the retail outlets, boutique managers organise soft skills and product update trainings periodically. The Group aims at providing employees with practical learning experience relevant to their duties, and assisting them in nurturing the needed skills for their long-term career development.

The Group aspires to create an open and interactive working environment that fosters direct communication between management and staff. To allow employees to keep track on their performance at work, management organises performance review meetings and complete appraisal forms at least once a year. Employees are encouraged to discuss potential areas of improvement with their mentor where they could seek advices on subjects such as technical issues, personal and professional growth.

The Group strives to provide its employees with opportunities to advance their career. Therefore, employees are encouraged to raise training requests to the Group's Human Resources Department. The Group will review each request and respond in a timely manner.

## 3.4 Labour Standards

The Group does not tolerate or engage in any use of child or forced labour and follows strictly the respective regulatory requirements in the Employment of Children Regulation within the Employment Ordinance. Procedures are established to ensure no child labour is employed. During the recruitment process, the age of candidates will be verified with their identification documents.

The Group highly values work-life balance and the welfare of its staff. The Group follows a 'five-day-work and two-day-off pattern' and 8 hours per working day. With respect to overtime, it is never compulsory for staff to work overtime. The Group has clear policies on compensating its staff for their extra work and contributions.

## 3.5 Anti-corruption

The Group is committed to achieving the highest possible standards of openness, probity and accountability. All the employees are expected to comply with the behaviour guidelines stated in the employment agreement.

On conflict of interest, employees shall not engage in any other activities that is detrimental to the Group's interest, except with the express permission of the Group. On confidentiality, employees should ensure that any of the information regarding the business of the Group is not disclosed to any other person. Upon termination of employment, all records, documents, account, computer discs, letter and papers should be returned to the Group.

The Group has in place a whistle-blowing policy which all employees are expected to be familiar with. For new employees, the policy will be passed to them during the orientation program. It is every employee's responsibility and in all interest of the Group to ensure that any inappropriate behaviour that compromises the interest of the stakeholders, investors, customers and the general public does not occur. Employees are encouraged to report any concerns they have regarding bribery and corruption. Procedures are in place to ensure that all claims are investigated impartially and employees' confidentiality are properly protected. Relevant disclosures can be made in person or in writing directly to the Directors of the Company.

During the reporting period, the Group is not aware of any non-compliance with relevant laws and regulations relating to corruption.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## 4 Environment

The Group recognises the environment as the foundation for corporate presence and development and the Group endeavours to achieve sustainable business growth. The Group reduces its environmental impact mainly through implementing procedures and measures relating to waste management and resources conservation in its day-to-day operations. Through these activities, the Group expects to promote and drive harmonious development of economy, society and environment.

As a luxury watch distributor, the Group does not manufacture the products itself. Therefore, the Group's operation does not have a direct and significant impact on the environment and natural resources. The Group will continue to improve the environmental performance by periodically reviewing the Group's environmental practices and implementing further measures where applicable.

During the reporting period, the Group is not aware of any non-compliance with relevant environmental laws and regulations that have a significant impact on the Group.

### 4.1 Emissions and Waste

The Group's principal activities of distribution of branded luxury watches, timepieces and accessories do not result in significant air emissions, waste water discharge and hazardous waste disposals. At the head offices and retail outlets, over which the Group has direct control, general waste which mainly consists of used paper (e.g. office papers, posters and marketing brochures) is the key types of waste produced.

The Group engages a third-party cleaning contractor to collect and handle the recycling and disposal of general wastes. The Group has adopted the following measures to minimize waste generation at source:

- Participating in "zero landfill" programme organised by supplier, according to which all the Company's used multifunction devices and consumables were returned to the suppliers for recycling;
- Encouraging duplex printing and reusing scrap paper; and
- Communicating internal memorandum and reports by digital means.

### 4.2 Use of Resources

Electricity, water and paper are 3 main types of resources that the Group uses for its daily operation in assessing environmental impact.

The Group is committed to using resources wisely and efficiently. At the head offices and retail outlets, the Group has been implementing different measures to increase the saving of energy, water, paper and other office supplies. These measures range from the use of recycled paper and materials, to the behavioural change of the Group's people. Sustainability measures the Group has implemented during the year are as follows:

#### **Electricity Consumption:**

- Employees are encouraged to shut off lighting when leaving a room for more than an hour and switch off computers after working hours;
- Employees are reminded to switch relevant office equipment and electronic appliances to energy-saving mode, e.g. enabling the printers and computers to automatically power down after a period of inactivity;
- The Group always considers to use appliances that meet the Grade 1 standard of the Electrical and Mechanical Services Department's energy efficiency label whenever replacing new office equipment or procuring renovation materials;
- All the office lighting has been switched to LED; and
- To dim or completely switch off the advertising signs or lights for external display purposes after office hours.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

**Use of paper**

The Group is a strong advocate of the idea of paperless offices. To further reduce damage to the environment, as well as to further free up office space, the Group is gradually eliminating the use of paper in its working environment, but to rely more on the developed IT network and internet system. Employees are encouraged to adopt double-sided printing and reusing of paper. These measures not only help to save natural resources but also costs.

**Use of Water**

Major sources of water uses are from the wash rooms for sanitary purposes and drinking water for staff in offices and retail outlets. The Group encourages staff to adopt green practices. Posters and stickers are presented in highly visible locations to remind them of the scarcity of the water resources, and it is the responsibility of everyone to try conserving the earth’s natural resources the best they could.

By working closely with the property management representatives, the Group appoints technicians to perform regular inspection on water taps to ensure that there is no leakage.

**Environmental Data**

Electricity and water are the 2 main natural resources used in the Group’s watch distribution business. The related consumption data related to the operations in Hong Kong and Macau are disclosed below.

Use of Electricity in FY2018	
Location	Total Usage (in kWh)
Hong Kong <sup>1</sup>	356,760
Macau <sup>2</sup>	102,995

Use of Water in FY2018 <sup>3</sup>	
Location	Total Usage (in cubic metres)
Hong Kong	21

**4.3 The Environment and Natural Resources**

The nature of the Group’s business operations does not involve any other significant pollution or destruction of the environment and natural resources. The relevant principles and policies on managing emissions and use of resources are already disclosed above.

<sup>1</sup> Includes retail outlets, offices and a warehouse. 7 Premises in total.

<sup>2</sup> Includes 3 retail outlets.

<sup>3</sup> Water consumption data of the 3 retail outlets in Macau are excluded as that is being managed by third-party property management companies.



# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## 5 Community

The Group believes that participation in community activities will not only demonstrate its commitment to the society, but can also showcase its practice of corporate citizenship and contribute to the harmonious development of its society.

To encourage its staff to get involved in supporting the local community, the Group is continuously exploring new volunteering opportunities. Updates on charity events are communicated to employees through emails.

### HKEx ESG Content Index

	Aspects	Section	Remarks
<b>A</b>	<b>Environmental</b>		
<b>A1</b>	<b>Emissions</b>	4	–
A1.1	The types of emissions and respective emission data.	4.1	–
A1.2	Greenhouse gas emissions in total (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	–	Greenhouse gas emission is not significant for the nature of the Group's watch distribution business and data are therefore not disclosed.
A1.3	Total hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	–	Hazardous waste is not significant for the nature of the Group's watch distribution business and data are therefore not disclosed.
A1.4	Total non-hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	4.1	The Group is reviewing the system for collecting the relevant data and will disclose in the future should the issue be found material.
A1.5	Description of measures to mitigate emissions and result achieved.	4.1	–
A1.6	Description of how hazardous and non-hazardous wastes are handled, reduction initiatives and results achieved.	–	Hazardous waste is not significant for the nature of the Group's watch distribution business and is therefore not disclosed.
<b>A2</b>	<b>Use of Resources</b>	4.2	–
A2.1	Direct and/or indirect energy consumption by type (e.g. electricity, gas or oil) in total (kWh in '000s) and intensity (e.g. per unit of production volume, per facility).	4.2	The total amount of electricity used is disclosed.  The Group has not determined a suitable measure of energy intensity and is therefore not disclosed.
A2.2	Water consumption in total and intensity (e.g. per unit of production volume, per facility).	4.2	The total amount of water used is disclosed.  The Group has not determined a suitable measure of water intensity and is therefore not disclosed.
A2.3	Description of energy use efficiency initiatives and result achieved.	4.2	–
A2.4	Description of whether any issue exists in sourcing water that is fit for purpose, water efficiency initiatives and results achieved.	4.2	–
A2.5	Total packaging material used for finished products (in tonnes) and, if applicable, with reference to per unit produced.	4.1	The Group is reviewing the system required for collecting the relevant data and will disclose in the future should the issue be found material.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

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Aspects	Section	Remarks	
<b>A3</b>	<b>The Environment and Natural Resources</b>	4.3	The significant environmental issues faced in the Group's watch distribution business regarding emissions and the use of resources are already disclosed in sections 4.1 and 4.2.
A3.1	Description of the significant impacts of activities on the environment and natural resources and the action taken to manage them.	–	
<b>B</b>	<b>Social</b>		
<b>B1</b>	<b>Employment</b>	3.1	–
<b>B2</b>	<b>Health and Safety</b>	3.2	–
<b>B3</b>	<b>Development and Training</b>	3.3	–
<b>B4</b>	<b>Labour Standards</b>	3.4	–
<b>B5</b>	<b>Supply Chain Management</b>	2.2	–
<b>B6</b>	<b>Product Responsibility</b>	2.1	–
<b>B7</b>	<b>Anti-corruption</b>	3.5	–
<b>B8</b>	<b>Community Investment</b>	5	–

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# REPORT OF THE DIRECTORS

The directors of the Company (the "Directors") are pleased to present their annual report and the audited consolidated financial statements for the year ended 31 March 2018.

## Principal Activities

The Company acts as an investment holding company. The principal activities of its subsidiaries are distribution of branded luxury watches, timepieces and accessories in Hong Kong, Macau, Taiwan, Korea and the People's Republic of China (the "PRC"), dining business and property investment.

## Business Review

The business review of the Group for the year ended 31 March 2018 is set out under the section headed "Management Discussion and Analysis" on pages 9 to 14 of this annual report.

## Subsidiaries

Details of the Company's subsidiaries as at 31 March 2018 are set out in note 31 to the consolidated financial statements.

## Results and Appropriations

The results of the Group for the year ended 31 March 2018 are set out in the consolidated statement of profit or loss and other comprehensive income on page 49 of this annual report.

The Directors do not recommend the payment of a final dividend for the year ended 31 March 2018.

## Distributable Reserves of the Company

At 31 March 2018, under the Companies Law Chapter 22 of the Cayman Islands, the share premium of the Company is available for paying distributions or dividends to shareholders subject to the provisions of its Memorandum and Articles of Association and provided that immediately following the distribution of dividend, the Company is able to pay its debts as they fall due in the ordinary course of business. At 31 March 2018, the Company's reserves available for distribution to shareholders amounted in total to approximately HK\$863,036,000 (2017: HK\$873,785,000).

## Equity-Linked Agreements

Save for the share option scheme of the Company as set out in note 26 and the Agreement in relation to the acquisition of Allied Champion Development Limited dated 13 February 2018 as set out in note 33 to the consolidated financial statements and in the section headed "Management Discussion and Analysis" on pages 9 to 14 of this annual report, no equity-linked agreements were entered into by the Company during the year or subsisted at the end of the year.

## Major Customers and Suppliers

The Group's five largest customers contributed approximately 33.4% of the Group's total sales for the year. The largest customer of the Group accounted for approximately 15.6% of the Group's total sales. The Group's five largest suppliers contributed approximately 99.3% of the Group's total purchases for the year. The largest supplier of the Group accounted for approximately 90.8% of the Group's total purchases.

Franck Muller Pte Ltd, a wholly-owned subsidiary of Sincere Watch Limited ("SW", a substantial shareholder of the Company), was one of the Group's five largest suppliers during the year whereas SW is wholly-owned by Mrs. Chu Yuet Wah (a Director and a substantial shareholder of the Company). Other than Mrs. Chu Yuet Wah and SW, at no time during the year did any of the Directors, their close associates or any shareholders of the Company (which to the knowledge of the Directors own more than 5% of the Company's share capital) have an interest in any of the Group's five largest customers and suppliers.



# REPORT OF THE DIRECTORS

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## Property, Plant and Equipment

During the year, the Group spent approximately HK\$2,066,000 as addition to property, plant and equipment to renovate its stores and expand its operations.

Details of these and other movements in the property, plant and equipment of the Group during the year are set out in note 15 to the consolidated financial statements.

## Investment Properties

Details of the investment properties are set out in note 16 to the consolidated financial statements.

## Directors

The Directors during the year and up to the date of this report were:

### Executive Directors

Mrs. Chu Yuet Wah (*Chairman*)

Mr. Zhang Xiaoliang (*Deputy Chairman and Chief Executive Officer*)

Mr. Wu Ting Yuk, Anthony (*Deputy Chairman*)

Mr. Chu, Kingston Chun Ho

Mr. Yang Guangqiang

Mr. An Muzong

### Independent Non-executive Directors

Ms. Lo Miu Sheung, Betty

Mr. Yu Zhenxin

Mr. Zong Hao

Mr. Chiu Sin Nang, Kenny

Dr. Wong Yun Kuen (resigned on 1 December 2017)

Pursuant to Article 108 of the Company's Articles of Association, Mrs. Chu Yuet Wah, Mr. Zhang Xiaoliang, Mr. Wu Ting Yuk, Anthony and Mr. Yang Guangqiang shall retire by rotation from office at the forthcoming annual general meeting. Mr. Wu Ting Yuk, Anthony will not offer himself for re-election due to his other commitments. Mrs. Chu Yuet Wah, Mr. Zhang Xiaoliang and Mr. Yang Guangqiang being eligible have offered themselves for re-election at the forthcoming annual general meeting.

### Directors' Service Contracts

Each of Mrs. Chu Yuet Wah and Mr. Chu, Kingston Chun Ho, the Executive Directors, has entered into a service agreement with the Company for an initial term of three years commencing on 1 April 2013. The appointment pursuant to these service agreements will be renewable automatically for successive terms of one year each commencing from the day next after the expiry of the then current term of the appointment, unless terminated by either party by giving to the other not less than three months' prior written notice.

Each of Mr. Zhang Xiaoliang, Mr. Wu Ting Yuk, Anthony and Mr. Yang Guangqiang, the Executive Directors, has entered into a service agreement with the Company for an initial term of one year commencing on 1 June 2016. Mr. An Muzong, an Executive Director, has entered into a service agreement with the Group for an initial term of one year commencing on 27 August 2016. The appointment pursuant to these service agreements will be renewable automatically for successive terms of one year each commencing from the day next after the expiry of the then current term of the appointment, unless terminated by either party by giving to the other not less than three months' prior written notice.

# REPORT OF THE DIRECTORS

Each of the four Independent Non-executive Directors, Ms. Lo Miu Sheung, Betty, Mr. Yu Zhenxin, Mr. Zong Hao and Mr. Chiu Sin Nang, Kenny, has entered into a letter of appointment with the Company for an initial term of one year commencing on 19 June 2012, 27 August 2016, 10 December 2016 and 10 December 2016 respectively. The appointment pursuant to these letters of appointment will be renewable automatically for successive terms of one year each commencing from the day next after the expiry of the then current term of the appointment, unless terminated by either party by giving to the other not less than three months' prior written notice.

Apart from the foregoing, no Director proposed for re-election at the forthcoming annual general meeting has a service contract with any members of the Group which is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

## Directors' Interests in Competing Business

At 31 March 2018, none of the Directors was interested in any business, apart from the Group's business, which competes or is likely to compete, either directly or indirectly, with the business of the Group.

## Management Contracts

Save for the Directors' service contracts and contracts of service with persons engaged in the full-time employment of the Company, no contracts concerning the management and/or administration of the whole or any substantial part of the business of the Company were entered into or subsisting during the year.

## Contracts with Controlling Shareholders

No contract of significance has been entered into between the Company or any of its subsidiaries and the controlling shareholders (if any) during the year ended 31 March 2018.

## Directors' and Chief Executives' Interests in Shares

At 31 March 2018, the interests or short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), were as follows:

Name of Director	Capacity	Number of shares held (long position)	Approximate percentage of the Company's issued share
Chu Yuet Wah	Beneficial owner	265,000,000	5.32%
	Interest of controlled corporation (Note)	325,920,000	6.54%

Note: These 325,920,000 shares were held by Sincere Watch Limited, which was wholly-owned by Be Bright Limited and Be Bright Limited was wholly-owned by Mrs. Chu Yuet Wah. Accordingly, Mrs. Chu Yuet Wah was deemed to be interested in these 325,920,000 shares of the Company by virtue of the SFO.

Save as disclosed above, none of the Directors nor chief executives of the Company had any interests or short positions in any shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code and none of the Directors or chief executives, or their spouses or children under the age of 18, had any right to subscribe for the securities of the Company, or had exercised any such right during the year.

# REPORT OF THE DIRECTORS

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## Share Option Scheme

A share option scheme (the "Scheme") was adopted by the Company pursuant to a resolution passed at the annual general meeting of the Company held on 26 August 2016. No share option has been granted since the adoption of the Scheme.

A summary of the principal terms of the Scheme is as follows:

- (1) The purpose of the Scheme is to motivate the eligible participants to optimise their performance efficiency for the benefit of the Group, and to attract and retain or otherwise maintain an on-going business relationship with the eligible participants whose contributions are or will be beneficial to the long-term growth and value of the Group.
- (2) Share options may be granted to the eligible participants of the Scheme, being any full-time or part-time employees, executives or officers of the Company or any of its subsidiaries; any directors (including Independent Non-executive Directors) of the Company or any of its subsidiaries; and any advisers, consultants, suppliers, customers, distributors and such other persons who, in the sole opinion of the Board, will contribute or have contributed to the Company or any of its subsidiaries.
- (3) The total number of shares available for issue under the Scheme is 415,200,000 shares representing approximately 6.87% of the issued shares of the Company as at the date of this annual report.
- (4) The total number of shares issued and which may fall to be issued upon exercise of the options granted under the Scheme and any other share option schemes of the Company (including both exercised and outstanding options) to each eligible participant in any 12-month period up to and including the date of grant shall not exceed 1% of the shares in issue as at the date of grant unless it is approved by shareholders (other than the grantees and/or their respective associates) in a general meeting of the Company.  
  
Any share options granted to a substantial shareholder or an Independent Non-executive Director of the Company or any of their respective associates which will result in the number of shares issued and to be issued upon exercise of options granted and to be granted (including options exercised, cancelled and outstanding), in aggregate over 0.1% of the shares in issue and with an aggregate value (based on the official closing price of the shares at the date of each grant) in excess of HK\$5 million or such other sum as may be from time to time provided under the Listing Rules, in any 12-month period up to and including the date of such grant, are subject to shareholders' approval in general meeting of the Company.
- (5) An option may be exercised in accordance with the terms of the Scheme at any time after the date upon which the option is deemed to be granted and accepted and prior to the expiry of 10 years from that date. The period during which an option may be exercised will be determined by the Board in its absolute discretion. No option may be granted more than 10 years after the date of approval of the Scheme.
- (6) The Scheme does not specify a minimum period for which an option must be held before it can be exercised. However, the Board may, at its sole discretion, specify any minimum period(s) for which an option must be held before it can be exercised at the time of grant of the options.
- (7) Upon acceptance of the option, a nominal consideration of HK\$1.00 will be paid by each grantee for each lot of share option(s) granted on or before the relevant acceptance date as stated in the offer letter.



# REPORT OF THE DIRECTORS

- (8) The exercise price of an option must be at least the higher of:
- (a) the official closing price of the shares as stated in the Stock Exchange's daily quotation sheets on the date of grant, which must be a trading day;
  - (b) the average of the official closing prices of the shares as stated in the Stock Exchange's daily quotation sheets for the five trading days immediately preceding the date of grant; and
  - (c) the nominal value of a share.
- (9) The Scheme is valid and effective for a period of 10 years commencing from 26 August 2016.

## **Directors' Interests in Contracts of Significance and Connected Transactions**

### **Continuing Connected Transactions**

The Company and SW, a shareholder of the Company, entered into the Inventory Control Agreement on 29 March 2016 for a term from 1 April 2016 to 31 March 2019 to govern the continuing connected transactions with the annual cap of (a) HK\$14,500,000 for sale of the products by the Group to members of SW and its subsidiaries ("SW Group"), and (b) HK\$14,500,000 for purchase of the products by the Group from SW Group for each of the three financial years ending 31 March 2017, 31 March 2018 and 31 March 2019.

During the year, the Group had the following continuing connected transactions with SW Group:

- i. The Group sold watches to SW Group for sale and distribution on an as needed basis when SW Group is out of certain models of watches. Such sales amounted to a total of approximately HK\$331,000 and did not exceed the cap amount of HK\$14,500,000 as mentioned in the announcement of the Company dated 29 March 2016.
- ii. The Group purchased watches from SW Group on an as needed basis to meet customers' demand when certain models of watches are out of stock in Hong Kong, Macau, Taiwan or the PRC. Such purchases amounted to a total of approximately HK\$9,642,000 and did not exceed the cap amount of HK\$14,500,000 as mentioned in the announcement of the Company dated 29 March 2016.

Pursuant to the Listing Rules, the Independent Non-executive Directors had reviewed the above continuing connected transactions and confirmed that the transactions were entered into (i) in the ordinary and usual course of business of the Company; (ii) on normal commercial terms or on terms no less favourable to the Company than terms available from independent third parties; (iii) in accordance with the agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (iv) have not exceeded the relevant maximum amount capped in accordance with the announcement of the Company as mentioned above.

The Company's auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor of the Company has issued an unqualified letter containing its findings and conclusions in respect of the continuing connected transactions disclosed by the Group in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

# REPORT OF THE DIRECTORS

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## **Connected Transaction**

On 23 May 2017, Harmony Cultural Holdings Limited ("Party A"), a company incorporated in Hong Kong with limited liability and is a wholly-owned subsidiary of the Company, Aquamen Entertainment LLC ("Party B"), a company established in California, the United States with limited liability and Mr. Zhang Xiaoliang ("Guarantor"), an Executive Director of the Company, entered into the Cooperation Agreement in relation to the Film Project to be developed by Party B, pursuant to which, Party A will make an investment in the amount of HK\$45,000,000 in consideration of the Total Investment Returns from the Film Project upon expiry of the term of the Cooperation.

As (1) Party A is a wholly-owned subsidiary of the Company; (2) Party B is controlled by Mr. Zhang Xiaoliang, an Executive Director (Deputy Chairman of the Board and the Chief Executive Officer), i.e. a connected person of the Company, and the Guarantor under the Cooperation Agreement; and (3) one or more of the applicable ratios in respect of the transaction under the Cooperation Agreement exceed 0.1% but all of them are below 5%, the transaction contemplated under the Cooperation Agreement constitutes a connected transaction for the Company.

Details of the above transaction and the capitalized terms in the above paragraphs were set out and defined in the announcement of the Company dated 23 May 2017.

Other than disclosed above, no contracts of significance to which the Company, any of its fellow subsidiaries or subsidiaries was a party and in which a Director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## **Permitted Indemnity Provision**

Pursuant to the Company's Articles of Association, the Directors and officers of the Company shall be indemnified and secured harmless out of the assets of the Company from and against all actions, costs, charges, losses, damages and expenses which they shall or may incur or sustain in or about the execution of their duties in their respective offices or otherwise in relation thereto. The Company has arranged appropriate directors' and officers' liability insurance coverage for the Directors and officers of the Group.

## **Confirmation of Independence of Independent Non-Executive Directors**

The Company has received from each of the Independent Non-executive Directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the Independent Non-executive Directors are independent.

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# REPORT OF THE DIRECTORS

## Substantial Shareholders

At 31 March 2018, the following persons (other than the interests disclosed above in respect of the Directors or chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, or as otherwise notified to the Company, were as follows:

Name of shareholder	Capacity	Number of shares held (long position)	Approximate percentage of the Company's issued shares
Sky League Limited	Beneficial owner	1,294,370,000	25.98%
Wang Fang	Interest of controlled corporation (Note 1)	1,294,370,000	25.98%
Brilliant World Limited	Beneficial owner	550,960,000	11.06%
Bai Ning	Interest of controlled corporation (Note 2)	550,960,000	11.06%
Sincere Watch Limited	Beneficial owner	325,920,000	6.54%
Be Bright Limited	Interest of controlled corporation (Note 3)	325,920,000	6.54%

Notes:

1. These 1,294,370,000 shares were held by Sky League Limited, which was wholly-owned by Wang Fang. Accordingly, Wang Fang was deemed to be interested in these 1,294,370,000 shares of the Company by virtue of the SFO.
2. These 550,960,000 shares were held by Brilliant World Limited, which was wholly-owned by Bai Ning. Accordingly, Bai Ning was deemed to be interested in these 550,960,000 shares of the Company by virtue of the SFO.
3. These 325,920,000 shares were held by Sincere Watch Limited, which was wholly-owned by Be Bright Limited. Accordingly, Be Bright Limited was deemed to be interested in these 325,920,000 shares of the Company by virtue of the SFO.

Save as disclosed above, as at 31 March 2018, no other persons had any interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO, or as otherwise notified to the Company.

## Arrangements to Purchase Shares or Debentures

At no time during the year was the Company, any of its fellow subsidiaries or subsidiaries, a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## Purchase, Sale or Redemption of Listed Securities

During the year, the Company has not redeemed any of its shares, and neither the Company nor any of its subsidiaries has purchased or sold any of the shares of the Company.



# REPORT OF THE DIRECTORS

## **Compliance with Corporate Governance Code**

The Company has complied with the code provisions set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules during the year, except for a deviation as disclosed in the Corporate Governance Report on pages 15 to 27 of this annual report.

## **Compliance with Laws and Regulations**

During the year ended 31 March 2018, the Company was not aware of any non-compliance with any relevant laws and regulations that had a significant impact on it.

## **Emolument Policy**

The emolument policy of the employees of the Group is set up by the Remuneration Committee on the basis of their merit, qualifications and competence.

The emoluments of the Directors are recommended by the Remuneration Committee and decided by the Board, having regard to the Group's operating results, individual performance and comparable market trends.

## **Environmental Policies and Performance**

A discussion on the Group's environmental policies and performance for the year ended 31 March 2018 is set out in the section headed "Environmental, Social and Governance Report" on pages 28 to 35 of this annual report.

## **Pre-Emptive Rights**

There are no provisions for pre-emptive rights under the Memorandum and Articles of Association of the Company, or the Companies Law of Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

## **Sufficiency of Public Float**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, at least 25% of the Company's total number of issued shares is held by public as at the date of this annual report.

## **Auditor**

A resolution will be submitted to the annual general meeting to re-appoint BDO Limited as auditor of the Company.

On behalf of the Board

## **Chu Yuet Wah**

*Chairman*

Hong Kong

27 June 2018

# INDEPENDENT AUDITOR'S REPORT



## TO THE SHAREHOLDERS OF SINCERE WATCH (HONG KONG) LIMITED

*(incorporated in the Cayman Islands with limited liability)*

### Opinion

We have audited the consolidated financial statements of Sincere Watch (Hong Kong) Limited (the "Company") and its subsidiaries (together the "Group") set out on pages 49 to 99, which comprise the consolidated statement of financial position as at 31 March 2018, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 March 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

### Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are independent of the Group in accordance with the HKICPA's "Code of Ethics for Professional Accountants" (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements as at and for the year ended 31 March 2018. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Impairment of available-for-sale investments

The Group recognised impairment on available-for-sale investments of HK\$21.5 million for the year ended 31 March 2018.

Impairment on available-for-sale investments is recognised when there is a significant or prolonged decline in fair value below cost of the available-for-sale equity investments. The determination of whether an available-for-sale investment is impaired requires significant judgment.

We identified the impairment of available-for-sale investments as a key audit matter due to the significance of balance to the Group's total assets and significant management judgments involved in assessing impairment.

Refer to notes 5 and 17 in the consolidated financial statements.

# INDEPENDENT AUDITOR'S REPORT

## **Key Audit Matters** (continued)

### **Impairment of available-for-sale investments** (continued)

Our response:

Our procedures in relation to the impairment of available-for-sale investments included:

- Obtaining evidence regarding the fair value of the equity investments at the end of the reporting period;
- Comparing the fair value of the equity investments at the end of the reporting period with the costs of acquisition;
- Evaluating the judgment on “significant” and “prolonged” adopted by the Group’s management; and
- Recalculating the amount of impairment.

### **Provision for write-down of inventories**

The carrying amount of the Group’s inventories at 31 March 2018 was HK\$379.9 million.

These inventories are stated at the lower of cost and net realisable value. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Management estimated the net realisable value of inventories at the end of the reporting period, and made provision for write-down in value, if any. Estimates are based on management’s monitoring of the aging and current market conditions, and the historical experience of selling the inventories of similar nature.

We identified the provision for inventories as a key audit matter because of its significance to the consolidated financial statements and the estimations used in applying this methodology are subject to uncertainty and management judgment as a result of changes of economy condition, competitor actions, cost to make the sale for the products and customer taste.

Refer to notes 5 and 19 in the consolidated financial statements.

Our response:

Our procedures in relation to the provision for write-down of inventories included:

- Testing management’s controls over purchases of inventories;
- Performing substantive procedures relating to the costs and net realizable value with reference to the purchase invoices and subsequent sales records;
- Evaluating key assumptions adopted by the Group’s management on provision for write-down of inventories; and
- Recalculating the provision.



# INDEPENDENT AUDITOR'S REPORT

## **Key Audit Matters** (continued)

### **Valuation of investment properties**

Management estimated the fair value of the Group's investment properties to be HK\$375.9 million at 31 March 2018, with a revaluation gain of HK\$0.6 million for the year ended 31 March 2018 recorded in the consolidated statement of profit or loss and other comprehensive income. Independent external valuations were obtained for the investment properties in order to support management's estimates. The valuations are dependent on certain key assumptions that require significant management judgement, including capitalisation rates and fair market rents. Capitalisation rates were substantially unchanged since 31 March 2016 and the increase in fair values mainly relates to movements in fair market rents.

We identified the valuation of investment properties as a key audit matter because of the significance of investment properties to the Group's consolidated financial statements and the valuation process is dependent upon certain assumptions and a determination of key inputs, which are judgmental. Any changes to these inputs may have a significant impact on the fair value.

Refer to notes 5 and 16 in the consolidated financial statements.

Our response:

Our procedures in relation to management's valuation of investment properties included:

- Evaluating the independent external valuers' competence, capabilities and objectivity;
- Assessing the methodologies used and the appropriateness of the key assumptions based on our knowledge of the property industry in the People's Republic of China; and
- Checking, on a sample basis, the accuracy and relevance of the input data used.

### **Other Information in the Annual Report**

The directors are responsible for the other information. The other information comprises all the information in the Company's annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# INDEPENDENT AUDITOR'S REPORT

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## **Responsibilities of the directors for the Consolidated Financial Statements**

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are also responsible for overseeing the Group's financial reporting process. The Audit Committee assists the directors in discharging their responsibility in this regard.

## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with the terms of our engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error; design and perform audit procedures responsive to those risks; and, obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

# INDEPENDENT AUDITOR'S REPORT

## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements** (continued)

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **BDO Limited**

*Certified Public Accountants*

Lee Ka Leung, Daniel

Practising Certificate no. P01220

Hong Kong

27 June 2018



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 March 2018

	Notes	2018 HK\$'000	2017 HK\$'000
Revenue	8	<b>387,026</b>	356,553
Cost of sales		<b>(246,109)</b>	(238,183)
Gross profit		<b>140,917</b>	118,370
Other income		<b>4,681</b>	4,963
Gain on disposal of available-for-sale investments		<b>16,501</b>	4,890
Impairment on available-for-sale investments		<b>(21,506)</b>	(92,584)
Provision of impairment loss on property, plant and equipment		<b>(1,049)</b>	(4,740)
Selling and distribution costs		<b>(99,386)</b>	(102,274)
General and administrative expenses		<b>(103,016)</b>	(85,883)
Loss before taxation, exchange gain/(loss), increase in fair value of investment properties and gain/(loss) on fair value change of derivative financial instruments		<b>(62,858)</b>	(157,258)
Realised exchange (loss)/gain	9	<b>(4,870)</b>	2,050
Unrealised exchange gain/(loss)		<b>6,320</b>	(2,357)
Fair value change of investment properties		<b>614</b>	6,769
Gain/(loss) on fair value change of derivative financial instruments		<b>2,442</b>	(4,290)
Loss before taxation		<b>(58,352)</b>	(155,086)
Income tax expense	10	<b>(1,620)</b>	(3,849)
Loss for the year	11	<b>(59,972)</b>	(158,935)
<b>Other comprehensive income/(expense), net of tax</b>			
<i>Items that may be subsequently reclassified to profit or loss:</i>			
Exchange differences on translation of foreign operations		<b>32,391</b>	(14,509)
Fair value gain on available-for-sale investments		<b>2,824</b>	2,307
Release of investments revaluation reserve to profit or loss upon disposal of available-for-sale investments		<b>(16,501)</b>	(4,890)
Release of investment revaluation reserve to profit or loss for impairment loss on available-for-sale investments		<b>8,080</b>	16,304
Other comprehensive income/(expense) for the year		<b>26,794</b>	(788)
Total comprehensive expense for the year		<b>(33,178)</b>	(159,723)
Loss per share			
— basic and diluted	14	<b>(1.20 HK cents)</b>	(3.43 HK cents)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2018

	Notes	2018 HK\$'000	2017 HK\$'000
<b>Non-current assets</b>			
Property, plant and equipment	15	<b>5,121</b>	12,282
Investment properties	16	<b>375,857</b>	338,489
Available-for-sale investments	17	<b>63,000</b>	69,300
Other long term investment	18	<b>46,950</b>	–
Deposit paid for acquisition of subsidiary	33	<b>35,000</b>	–
		<b>525,928</b>	420,071
<b>Current assets</b>			
Inventories	19	<b>379,949</b>	353,409
Trade and other receivables	20	<b>74,073</b>	61,962
Amounts due from related parties	21	<b>204</b>	1,362
Derivative financial instruments	24	<b>1,360</b>	–
Available-for-sale investments	17	<b>136,788</b>	198,535
Bank balances and cash	22	<b>194,027</b>	238,807
Taxation receivable		–	68
		<b>786,401</b>	854,143
<b>Current liabilities</b>			
Trade and other payables	23	<b>235,669</b>	169,359
Amounts due to related parties	21	<b>3,359</b>	–
Derivative financial instruments	24	<b>1,556</b>	1,472
Taxation payable		<b>1,066</b>	–
		<b>241,650</b>	170,831
<b>Net current assets</b>		<b>544,751</b>	683,312
<b>Total assets less current liabilities</b>		<b>1,070,679</b>	1,103,383
Deferred tax liabilities	27	<b>2,166</b>	1,692
<b>Net assets</b>		<b>1,068,513</b>	1,101,691
<b>Capital and reserves</b>			
Share capital	25	<b>99,640</b>	99,640
Reserves		<b>968,873</b>	1,002,051
<b>Total equity</b>		<b>1,068,513</b>	1,101,691

**Chu Yuet Wah**  
Executive Director

**Chu, Kingston Chun Ho**  
Executive Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 March 2018

	<b>Share capital</b>	<b>Share premium</b>	<b>Investments revaluation reserve</b>	<b>Special reserve</b>	<b>Translation reserve</b>	<b>Retained profits</b>	<b>Total</b>
	HK\$'000 (note 25)	HK\$'000 (note 32)	HK\$'000 (note 17)	HK\$'000 (Note)	HK\$'000	HK\$'000	HK\$'000
At 1 April 2016	83,040	654,869	22,768	801	(1,824)	339,097	1,098,751
Exchange difference arising from translation of foreign operations	–	–	–	–	(14,509)	–	(14,509)
Fair value gain on available-for-sale Investments	–	–	2,307	–	–	–	2,307
Release to profit or loss upon disposal of available-for-sale investments	–	–	(4,890)	–	–	–	(4,890)
Release to profit or loss for impairment loss on available-for-sale investments	–	–	16,304	–	–	–	16,304
Loss for the year	–	–	–	–	–	(158,935)	(158,935)
Total comprehensive expense for the year	–	–	13,721	–	(14,509)	(158,935)	(159,723)
Placing of shares (note 25)	16,600	149,400	–	–	–	–	166,000
Transaction costs on placing of shares	–	(3,337)	–	–	–	–	(3,337)
At 31 March 2017 and 1 April 2017	99,640	800,932	36,489	801	(16,333)	180,162	1,101,691
Exchange difference arising from translation of foreign operations	–	–	–	–	32,391	–	32,391
Fair value gain on available-for-sale Investments	–	–	2,824	–	–	–	2,824
Release to profit or loss upon disposal of available-for-sale investments	–	–	(16,501)	–	–	–	(16,501)
Release to profit or loss for impairment loss on available-for-sale investments	–	–	8,080	–	–	–	8,080
Loss for the year	–	–	–	–	–	(59,972)	(59,972)
Total comprehensive expense for the year	–	–	(5,597)	–	32,391	(59,972)	(33,178)
At 31 March 2018	<b>99,640</b>	<b>800,932</b>	<b>30,892</b>	<b>801</b>	<b>16,058</b>	<b>120,190</b>	<b>1,068,513</b>

Note: The special reserve of the Group represents the difference between the nominal value of the shares of the acquired subsidiaries and the nominal value of the Company's shares issued for the acquisition at the time of the reorganisation during its listing in The Stock Exchange of Hong Kong Limited in 2005.



# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 March 2018

	2018 HK\$'000	2017 HK\$'000
<b>OPERATING ACTIVITIES</b>		
Loss before taxation	<b>(58,352)</b>	(155,086)
Adjustments for:		
Reversal of allowance for bad debts	–	(2,000)
Write-down of inventories	<b>23,408</b>	28,590
Interest income	<b>(2,499)</b>	(467)
Fair value change of investment properties	<b>(614)</b>	(6,769)
Loss on disposal of property, plant and equipment	<b>522</b>	–
Gain on disposal of available-for-sale investments	<b>(16,501)</b>	(4,890)
Impairment on available-for-sales investments	<b>21,506</b>	92,584
Impairment of property, plant and equipment	<b>1,049</b>	4,740
Written off of inventories	<b>539</b>	558
Depreciation of property, plant and equipment	<b>6,662</b>	8,192
Change in fair value of other long term investment	<b>(1,637)</b>	–
Unrealised exchange (gain)/loss	<b>(6,320)</b>	2,357
Change in fair value of derivative financial instruments	<b>(2,442)</b>	4,290
Operating cash flows before movements in working capital	<b>(34,679)</b>	(27,901)
(Increase)/decrease in inventories	<b>(47,741)</b>	31,590
Increase in trade and other receivables	<b>(11,378)</b>	(2,598)
Increase/(decrease) in trade and other payables	<b>60,796</b>	(397,997)
Increase in amounts due to related parties	<b>3,359</b>	–
Decrease/(increase) in amounts due from related parties	<b>1,158</b>	(3,626)
Cash inflow/(outflow) on derivative financial instruments	<b>1,166</b>	(2,494)
Cash used in operations	<b>(27,319)</b>	(403,026)
Hong Kong Profits Tax refund/(paid)	<b>695</b>	(403)
Macau Profits Tax paid	–	(1,508)
PRC Profits Tax paid	<b>(940)</b>	(1,657)
Taiwan Profits Tax refunded	<b>1</b>	1
<b>NET CASH USED IN OPERATING ACTIVITIES</b>	<b>(27,563)</b>	(406,593)
<b>INVESTING ACTIVITIES</b>		
Purchase of available-for-sale investments	–	(48,650)
Purchase of property, plant and equipment	<b>(2,066)</b>	(14,729)
Purchase of other long term investment	<b>(45,313)</b>	–
Deposit paid for acquisition of subsidiary	<b>(35,000)</b>	–
Proceeds from disposal of available-for-sale investments	<b>57,445</b>	24,929
Interest received	<b>2,499</b>	467
Proceeds from disposal of property, plant and equipment	<b>1,218</b>	–
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(21,217)</b>	(37,983)

# CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

For the year ended 31 March 2018

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
FINANCING ACTIVITIES		
Net proceeds from placing of shares	–	162,663
NET CASH FROM FINANCING ACTIVITY	–	162,663
NET DECREASE IN CASH AND CASH EQUIVALENTS	<b>(48,780)</b>	(281,913)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR	<b>238,807</b>	522,443
Effect of foreign exchange rate changes	<b>4,000</b>	(1,723)
Cash and cash equivalents at end of the year, represented by bank balances and cash	<b>194,027</b>	238,807

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 1. General

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 21 July 2004 under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

The shares of the Company are listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company acts as an investment holding company. The principal activities of the Group are distribution of branded luxury watches, timepieces and accessories in Hong Kong, Macau, Taiwan, Korea and the People's Republic of China (the "PRC"), dining business and property investment.

The consolidated financial statements are presented in Hong Kong dollars ("HK\$") which is also the functional currency of the Company.

## 2. Adoption of Hong Kong Financial Reporting Standards ("HKFRSs")

### (a) Adoption of new/revised HKFRSs — effective 1 April 2017

In the current year, the Group has applied the following new Interpretation and amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

Amendments to HKAS 7	Disclosure Initiative
Amendments to HKAS 12	Recognition of Deferred Tax Assets for Unrealised Losses
Annual Improvements to HKFRSs 2014–2016 Cycle	Amendments to HKFRS 12, Disclosure of Interests in Other Entities

The application of the above new Interpretation and amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

### (b) New/revised HKFRSs that have been issued but are not yet effective

The following new/revised HKFRSs, potentially relevant to the Group's consolidated financial statements, have been issued, but are not yet effective and have not been early adopted by the Group. The Group's current intention is to apply these changes on the date they become effective.

Annual Improvements to HKFRSs 2014–2016 Cycle	Amendments to HKFRS 1, First-time adoption of Hong Kong Financial Reporting Standards <sup>1</sup>
Annual Improvements to HKFRSs 2014–2016 Cycle	Amendments to HKAS 28, Investments in Associates and Joint Ventures <sup>1</sup>
Amendments to HKFRS 2	Classification and Measurement of Share-Based Payment Transactions <sup>1</sup>
HKFRS 9	Financial Instruments <sup>1</sup>
HKFRS 15	Revenue from Contracts with Customers <sup>1</sup>
Amendments to HKFRS 15	Revenue from Contracts with Customers (Clarifications to HKFRS 15) <sup>1</sup>
Amendments to HKAS 40	Transfers of Investment Property <sup>1</sup>
HK(IFRIC)-Int 22	Foreign Currency Transactions and Advance Consideration <sup>1</sup>
Amendments to HKFRS 9	Prepayment Features with Negative Compensation <sup>2</sup>
HKFRS 16	Leases <sup>2</sup>
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>3</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2019

<sup>3</sup> The amendments were originally intended to be effective for periods beginning on or after 1 January 2016. The effective date has now been deferred/removed. Early application of the amendments continues to be permitted.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 2. Adoption of Hong Kong Financial Reporting Standards (“HKFRSs”) (continued)

### Amendments to HKFRS 2 — Classification and Measurement of Share-Based Payment Transactions

The amendments provide requirements on the accounting for the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments; share-based payment transactions with a net settlement feature for withholding tax obligations; and a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

### HKFRS 9 — Financial Instruments

HKFRS 9 introduces new requirements for the classification and measurement of financial assets. Debt instruments that are held within a business model whose objective is to hold assets in order to collect contractual cash flows (the business model test) and that have contractual terms that give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding (the contractual cash flow characteristics test) are generally measured at amortised cost. Debt instruments that meet the contractual cash flow characteristics test are measured at fair value through other comprehensive income (“FVTOCI”) if the objective of the entity’s business model is both to hold and collect the contractual cash flows and to sell the financial assets. Entities may make an irrevocable election at initial recognition to measure equity instruments that are not held for trading at FVTOCI. All other debt and equity instruments are measured at fair value through profit or loss (“FVTPL”).

HKFRS 9 includes a new expected loss impairment model for all financial assets not measured at FVTPL replacing the incurred loss model in HKAS 39 and new general hedge accounting requirements to allow entities to better reflect their risk management activities in financial statements.

HKFRS 9 carries forward the recognition, classification and measurement requirements for financial liabilities from HKAS 39, except for financial liabilities designated at FVTPL, where the amount of change in fair value attributable to change in credit risk of the liability is recognised in other comprehensive income unless that would create or enlarge an accounting mismatch. In addition, HKFRS 9 retains the requirements in HKAS 39 for derecognition of financial assets and financial liabilities.

The directors of the Company have reviewed the Group’s financial assets and liabilities as at 31 March 2018. The Group has assessed that its financial assets currently measured at amortised cost and FVTPL will continue with their respective classification and measurements upon the adoption of HKFRS 9. The Group also expects to continue measuring available-for-sale investments and other long term investment at fair value and there would be no change to the accounting for these assets.

Under HKFRS 9, there is no change on financial liabilities measured at amortised cost and FVTPL. As at 31 March 2018, the Group has financial liabilities designated at FVTPL and expects that the change in financial liability’s credit risk to be recognised in other comprehensive income would not have material impact on financial performance and financial position of the Group.

The Group expects that the application of the expected credit loss model will result in earlier recognition of credit losses. Based on a preliminary assessment, this new requirement will not have any material impact on the Group upon the adoption of HKFRS 9.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 2. Adoption of Hong Kong Financial Reporting Standards (“HKFRSs”) (continued)

### HKFRS 15 — Revenue from Contracts with Customers

The new standard establishes a single revenue recognition framework. The core principle of the framework is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. HKFRS 15 supersedes existing revenue recognition guidance including HKAS 18 Revenue, HKAS 11 Construction Contracts and related interpretations.

HKFRS 15 requires the application of a 5 steps approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to each performance obligation
- Step 5: Recognise revenue when each performance obligation is satisfied

HKFRS 15 includes specific guidance on particular revenue related topics that may change the current approach taken under HKFRS. The standard also significantly enhances the qualitative and quantitative disclosures related to revenue.

The directors of the Company anticipated that the application of HKFRS 15 in the future will not have a material impact on the amount reported to the consolidated financial statements of the Group in the future, based on a preliminary assessment of the new requirements on the existing business model of the Group as at 31 March 2018.

### Amendments to HKFRS 15 — Revenue from Contracts with Customers (Clarifications to HKFRS 15)

The amendments to HKFRS 15 included clarifications on identification of performance obligations; application of principal versus agent; licenses of intellectual property; and transition requirements.

### Amendments to HKAS 40, Investment Property — Transfers of Investment Property

The amendments clarify that to transfer to or from investment properties there must be a change in use and provides guidance on making this determination. The clarification states that a change of use will occur when a property meets, or ceases to meet, the definition of investment property and there is supporting evidence that a change has occurred.

The amendments also re-characterise the list of evidence in the standard as a non-exhaustive list, hereby allowing for other forms of evidence to support a transfer.

### HKFRS 16 — Leases

HKFRS 16, which upon the effective date will supersede HKAS 17 “Leases” and related interpretations, introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Specifically, under HKFRS 16, a lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Accordingly, a lessee should recognise depreciation of the right-of-use asset and interest on the lease liability, and also classifies cash repayments of the lease liability into a principal portion and an interest portion and presents them in the statement of cash flows. Also, the right-of-use asset and the lease liability are initially measured on a present value basis. The measurement includes non-cancellable lease payments and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease. This accounting treatment is significantly different from the lessee accounting for leases that are classified as operating leases under the predecessor standard, HKAS 17.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 2. Adoption of Hong Kong Financial Reporting Standards (“HKFRSs”) (continued)

### HKFRS 16 — Leases (continued)

In respect of the lessor accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

At 31 March 2018, the Group, as lessee, has non-controllable operating lease commitment of HK\$149,361,000. A preliminary assessment indicated that these arrangements will meet the definition of a lease under HKFRS 16, and hence the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value assets or short-term leases upon the adoption of HKFRS 16. In addition, the application of new requirements may result in changes in measurement, presentation and disclosure as indicated above.

### HK(IFRIC)-Int 23 — Uncertainty over Income Tax Treatments

The Interpretation supports the requirements of HKAS 12, Income Taxes, by providing guidance over how to reflect the effects of uncertainty in accounting for income taxes.

Under the Interpretation, the entity shall determine whether to consider each uncertain tax treatment separately or together based on which approach better predicts the resolution of the uncertainty. The entity shall also assume the tax authority will examine amounts that it has a right to examine and have full knowledge of all related information when making those examinations. If the entity determines it is probable that the tax authority will accept an uncertain tax treatment, then the entity should measure current and deferred tax in line with its tax filings. If the entity determines it is not probable, then the uncertainty in the determination of tax is reflected using either the “most likely amount” or the “expected value” approach, whichever better predicts the resolution of the uncertainty.

The Group expects to adopt the amendments on 1 January 2018 and does not expect these adoptions will have significant impact on the Group’s financial position and performance.

## 3. Basis of Preparation

### Statement of compliance

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange and by the Hong Kong Companies Ordinance.

### Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments and investment properties that are measured at fair values at the end of each reporting period, as explained in the accounting policies below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. Basis of Preparation (continued)

### Basis of measurement (continued)

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

### Functional and presentation currency

The consolidated financial statements are presented in Hong Kong dollars ("HK\$"), which is the same as the functional currency of the Company.

## 4. Significant Accounting Policies

### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### **Goodwill** (continued)

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of profit or loss on disposal.

### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

### **Sales of goods**

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

### **Rental income**

Rental income under operating leases is recognised on a straight-line basis over the terms of the relevant leases

### **Interest income**

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

### **Foreign currencies**

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items are recognised in profit or loss in the period in which they arise.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### Foreign currencies (continued)

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Hong Kong dollars) using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the year. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of translation reserve.

Goodwill and fair value adjustment on identifiable assets acquired and liabilities assumed through acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Exchange differences arising are recognised in other comprehensive income.

### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### *The Group as lessor*

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised as an expense on a straight-line basis over the lease term.

#### *The Group as lessee*

Operating lease payments are recognised as an expense on a straight-line basis over the lease term. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

### Employee benefits

#### (i) Short term employee benefits

Short term employee benefits are employee benefits (other than termination benefits) that are expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related service. Short term employee benefits are recognised in the year when the employees render the related service.

#### (ii) Defined contribution pension plan

Contributions to defined contribution retirement plans are recognised as an expense in profit or loss when the services are rendered by the employees.

#### (iii) Termination benefits

Termination benefits are recognised on the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs involving the payment of termination benefits.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### **Current tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before taxation' as reported in the consolidated statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### **Deferred tax**

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

#### **Current and deferred tax for the year**

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### Property, plant and equipment

Property, plant and equipment held for use in the supply of goods, or for administrative purposes, are stated in the consolidated statement of financial position at cost, less subsequent accumulated depreciation and amortisation and accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of items of property, plant and equipment less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising from the disposal or retirement of an item of property, plant and equipment is determined as the difference between sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rates per annum:

Leasehold improvements	33 $\frac{1}{3}$ % or over the term of the relevant lease of the rented premises, whichever period is shorter
Furniture and fixtures	33 $\frac{1}{3}$ % – 50%
Office equipment	33 $\frac{1}{3}$ %
Computers	33 $\frac{1}{3}$ %
Motor vehicles	20%

### Investment properties

Investment properties are properties held either to earn rentals or for capital appreciation or for both, but not held for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment properties are measured at cost on initial recognition and subsequently at fair value with any change therein recognised in profit or loss.

### Intangible assets

#### *Intangible assets acquired in a business combination*

Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and any accumulated impairment losses.

#### *Derecognition of intangible assets*

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured at the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### **Impairment losses on tangible and intangible assets other than goodwill**

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using specific identification basis for watches; first-in-first-out basis for other inventories. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

### **Financial instruments**

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

### **Financial assets**

Financial assets are classified into financial assets at fair value through profit or loss ("FVTPL"), loans and receivables and available-for-sale financial assets ("AFS financial assets"). The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### Financial instruments (continued)

#### Financial assets (continued)

##### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments.

##### AFS financial assets

AFS financial assets are non-derivatives that are either designated as available-for-sale or are not classified as (a) loans and receivables, (b) held-to-maturity investments or (c) financial assets at fair value through profit or loss.

Equity securities held by the Group that are classified as AFS financial assets and are traded in an active market are measured at fair value at the end of each reporting period. Changes in the carrying amount of AFS financial assets are recognised in other comprehensive income and accumulated under the heading of investments revaluation reserve. When the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss (see the accounting policy in respect of impairment loss on financial assets below).

Dividends on AFS equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

##### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables (including trade and other receivables, amount due from immediate holding company/a fellow subsidiary and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

##### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of financial assets have been affected.

For AFS equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- granting concession to a debtor because of debtor's financial difficulty; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### Financial instruments (continued)

#### Financial assets (continued)

##### Impairment of financial assets (continued)

For certain categories of financial assets, such as trade receivables, assets are assessed for impairment on a collective basis even if they were assessed not to be impaired individually. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 30 to 90 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets that are carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

In respect of AFS equity investments, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of investments revaluation reserve.

#### Financial liabilities and equity instruments

##### Classification as debt or equity

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

##### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

##### Financial liabilities

Financial liabilities (including trade and other payables and amount due to a fellow subsidiary/a related party) are subsequently measured at amortised cost using the effective interest method.

##### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying value on initial recognition.

Interest expense is recognised on an effective interest basis.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### Financial instruments (continued)

#### Derivative financial instruments

Derivatives are initially recognised at fair value at the date when derivative contracts are entered into and are subsequently remeasured to their fair value at the end of the reporting period. The resulting gain or loss is recognised in profit or loss immediately.

#### Derecognition

The Group derecognise a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, which will probably result in an outflow of economic benefits that can be reasonably estimated.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, the existence of which will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### Related parties

- (a) A person or a close member of that person's family is related to the Group if that person:
- (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of key management personnel of the Group or the Company's parent.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 4. Significant Accounting Policies (continued)

### Related parties (continued)

- (b) An entity is related to the Group if any of the following conditions apply:
- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of the employees of the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of key management personnel of the entity (or of a parent of the entity);
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (i) that person's children and spouse or domestic partner;
- (ii) children of that person's spouse or domestic partner; and
- (iii) dependents of that person or that person's spouse or domestic partner.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 5. Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### Impairment of non-financial assets other than goodwill

If a triggering event occurs indicating that the carrying amount of an asset may not be recoverable, an assessment of the carrying amount of that asset will be performed. Triggering events include significant adverse changes in the market value of an asset, changes in the business or regulatory environment, or certain legal events. The interpretation of such events requires judgement from management with respect to whether such an event has occurred. Upon the occurrence of triggering events, the carrying amounts of non-financial assets are reviewed to assess whether their recoverable amounts have declined below their carrying amounts. The recoverable amount is the present value of estimated net future cash flows which the Group expects to generate from the future use of the asset, plus residual value of the asset on disposal. Where the recoverable amount of non-financial assets is less than its carrying value, an impairment loss is recognised to write the assets down to its recoverable amount. The impairment assessment is performed based on the discounted cash flow analysis. This analysis relies on factors such as forecast of future performance and long-term growth rates and the selection of discount rates. If these forecast and assumptions prove to be inaccurate or circumstances change, further write-down or reversal of the write-down of the carrying value of the non-financial assets may be required.

### Impairment of available-for-sale investments

The determination of whether an available-for-sale investment is impaired requires significant judgment. For listed available-for-sale equity investments, a significant or prolonged decline in fair value below cost is considered to be objective evidence of impairment. Judgment is required when determining whether a decline in fair value has been significant or prolonged. In making this judgment, the Group evaluates the duration and extent to which the fair value of an investment is less than its cost. In assessing whether it is prolonged, the decline is evaluated against the period in which the fair value of the asset has been below its original cost at initial recognition. In assessing whether it is significant, the decline in fair value is evaluated against the original cost of the asset at initial recognition. The Group also takes into account other factors, such as the historical data on market volatility and the price of the specific investment, significant changes in technology, markets, economics or the law, as well as industry and sector performance and the financial information regarding the investee that provides evidence that the cost of the equity securities may not be recovered. Judgment is also required to determine whether historical performance remains representative of current and future economic conditions.

### Allowance for inventories

Management reviews the inventory ageing listing on a periodic basis. This review involves comparison of the carrying value of the aged inventory items with the respective net realisable value. The purpose is to ascertain whether an allowance is required to be made in the consolidated financial statements for slow-moving items. Management is satisfied that adequate allowance for inventories has been made in the consolidated financial statements. As at 31 March 2018, the carrying amount of inventories is approximately HK\$379,949,000 (2017: HK\$353,409,000), after net of allowance for inventories of approximately HK\$164,527,000 (2017: HK\$139,560,000).

### Fair value of investment properties

The Group carries its investment properties at fair value with changes in the fair value recognised in the consolidated statement of profit or loss. It obtains independent valuations at least annually. In making the judgement, consideration is given to assumptions that are mainly based on market conditions existing at the reporting date, using Income Approach of valuation which use direct capitalisation approach by capitalising the rental income from the existing tenancies. Changes in subjective input assumptions can materially affect the fair value estimate. The key assumptions used in the valuation in determining fair value for the Group's properties are set out in note 16 in the consolidated financial statements.

As at 31 March 2018, the aggregate fair value of the Group's investment properties amounted to HK\$375,857,000 (2017: HK\$338,489,000) based on the valuation performed by independent professional valuers.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 6. Capital Risk Management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of cash and cash equivalents and equity attributable to owners of the Company, comprising issued share capital and reserves including retained profits.

The directors of the Company review the capital structure on a regular basis. As part of this review, the directors consider the cost of capital and the risks associated with each class of capital. Based on recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends and new share issues.

## 7. Financial Instruments

### 7a. Categories of financial instruments

	2018 HK\$'000	2017 HK\$'000
<b>Financial assets</b>		
Loans and receivables (including cash and cash equivalents)	295,051	294,595
Fair value through profit or loss		
Other long term investment	46,950	–
Derivative financial instruments classified as held for trading	1,360	–
Available-for-sale investments	199,788	267,835
<b>Financial liabilities</b>		
Amortised cost	221,358	145,287
Fair value through profit or loss		
Derivative financial instruments classified as held for trading	1,556	1,472

### 7b. Financial risk management objectives and policies

The Group's major financial instruments include available-for-sale investments, other long term investment, trade and other receivables, balances with related parties, bank balances and cash, trade and other payables and derivative financial instruments. Details of the financial instruments are disclosed in the respective notes. The risks associated with these financial instruments include market risk (interest rate risk, currency risk and other price risk), credit risk and liquidity risk. The interest rate risk exposure is minimal. The policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### **Market risk**

##### *Interest rate risk*

The Group's bank balances have exposure to cash flow interest rate risk due to the fluctuation of the prevailing market interest rate on bank balances. The Group is also exposed to fair value interest rate risk relates primarily to its fixed rate short-term bank deposits. The directors of the Company consider the Group's exposure of the short term bank deposits to interest rate risk is not significant as interest bearing bank balance are within short maturity.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 7. Financial Instruments (continued)

### 7b. Financial risk management objectives and policies (continued)

#### Market risk (continued)

##### Currency risk

Several subsidiaries of the Company have foreign currency denominated monetary assets and liabilities, which arose from foreign currency purchases and sales, thus exposing the Group to foreign currency risk. All of the Group's purchases are denominated in currencies other than the functional currency of the Group entity making the purchases.

The carrying amounts of the Group entities' foreign currency denominated monetary assets and monetary liabilities at the end of the reporting period are as follows:

	Currency	Assets		Liabilities	
		2018	2017	2018	2017
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
Euro	EUR	100	85	374	710
Renminbi	RMB	462	458	–	–
Singapore dollars	SGD	170	1,297	4,752	–
Swiss Franc	CHF	1,560	1,564	140,345	79,990
Hong Kong dollars	HKD	1,363	5	–	–
Taiwan dollars	TWD	1	1	–	–
United States dollars	USD	7,197	7,613	–	–

The Group currently does not have a formally written foreign exchange hedging policy to eliminate the currency exposures. However, management monitors the related foreign currency exposure closely and will consider hedging significant foreign currency exposures should the need arise. The Group has entered into foreign currency forward contracts to minimise the effect of exchange rate fluctuations between Hong Kong dollars and CHF.

##### Sensitivity analysis

The Group is mainly exposed to the fluctuation in exchange rate of CHF.

The following table details the Group's sensitivity to a 10% (2017: 10%) increase and decrease in Hong Kong dollars against CHF. 10% (2017: 10%) is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 10% (2017: 10%) change in foreign currency rate. The analysis illustrates the impact for a 10% (2017: 10%) weakening of Hong Kong dollars against Swiss Franc and a positive number below indicates an increase in post-tax loss for the year. For a 10% (2017: 10%) strengthening of Hong Kong dollars against Swiss Franc, there would be an equal and opposite impact on the post-tax loss for the year. The increase/decrease in loss for the year is mainly attributable to the exposure on outstanding trade payables net of bank balances denominated in Swiss Franc at the year end date.

	Swiss Franc impact	
	2018	2017
	HK\$'000	HK\$'000
Increase/Decrease in post-tax loss for the year	11,589	6,549

In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure at the end of the reporting period does not reflect the exposure during the year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 7. Financial Instruments (continued)

### 7b. Financial risk management objectives and policies (continued)

#### **Market risk** (continued)

##### *Other price risk*

The Group is exposed to equity price risk mainly through its investment in listed equity securities in Hong Kong. The sensitivity analysis has been estimated based on the exposure to equity price risk at the end of the reporting period when the equity price has been 10% higher/lower, other comprehensive income would increase/decrease by HK\$19,979,000 (2017: HK\$26,784,000) as a result of the changes in fair value of available-for-sale investments.

The Group is also exposed to currency risk for the outstanding foreign exchange forward contracts. For the foreign exchange forward contracts at 31 March 2018, the sensitivity analysis has been estimated based on the contracts outstanding at the end of reporting period. When the relevant market forward exchange rate of CHF against HKD strengthens/weakens by 10%, the potential effect on post-tax loss for the year will be decreased/increased by approximately HK\$7,696,000 (2017: HK\$3,623,000).

The details of the foreign exchange forward contracts are set out in note 24.

#### **Credit risk**

As at 31 March 2018, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in consolidated statement of financial position.

In order to manage the credit risk in relation to trade receivables, credit limits and credit terms granted to customers are approved by delegated officers and follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual trade debt at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies.

The Group's concentration of credit risk on trade receivables as at 31 March 2018 is mainly from five major customers which accounted for 81% (2017: 71%) of trade receivables. They are assessed by the management as high credit rating customers as they are reputable watch retailers with major operations in Hong Kong and with good repayment record during the past years.

The Group's concentration of geographical risk on trade receivables mainly from Hong Kong which accounted for 87% (2017: 81%) of the total trade receivables. The Group has closely monitored the sales performance and would seek for the chance to diversify its customer bases.

#### **Liquidity risk**

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows at the earliest date on which the Group can be required to pay. The maturity dates for non-derivative financial liabilities are based on the agreed repayment dates.

In addition, the following tables detail the Group's liquidity analysis for its derivative financial instruments. The tables have been drawn up based on the undiscounted gross (inflows) and outflows on those derivatives that require gross settlement. When the amount payable is not fixed, the amount disclosed has been determined by reference to the projected interest rates as illustrated by the yield curves existing at the end of the reporting period. The liquidity analysis for the Group's derivative financial instruments are prepared based on the contractual maturities as the management consider that the contractual maturities are essential for an understanding of the timing of the cash flows of derivatives.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 7. Financial Instruments (continued)

### 7b. Financial risk management objectives and policies (continued)

#### Liquidity risk (continued)

	Weighted average effective interest rate %	Within 90 days HK\$'000	Over 90 days and less than 1 year HK\$'000	Total contractual undiscounted cash flows HK\$'000	Total carrying Amount HK\$'000
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#### As at 31 March 2018

Non-derivative financial liabilities

Trade and other payables	–	157,759	63,599	221,358	221,358
		157,759	63,599	221,358	221,358

	Weighted average effective interest rate %	Within 90 days HK\$'000	Over 90 days and less than 1 year HK\$'000	Total contractual undiscounted cash flows HK\$'000	Total carrying Amount HK\$'000
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#### As at 31 March 2017

Non-derivative financial liabilities

Trade and other payables	–	78,922	66,365	145,287	145,287
		78,922	66,365	145,287	145,287

### 7c. Fair value

The fair value of financial assets and financial liabilities carried at amortised cost is determined using generally accepted pricing models based on discounted cash flow analysis.

The directors consider that the carrying amounts of financial assets and financial liabilities carried at amortised cost in the consolidated financial statements approximate their fair values.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 7. Financial Instruments (continued)

### 7d. Fair value measurements recognised in the consolidated statement of financial position

Some of the Group's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined.

Financial assets/ financial liabilities	Fair value as at		Fair value hierarchy	Valuation techniques and key inputs
	31 March 2018	31 March 2017		
Foreign currency forward contracts (note 24)	Financial assets HK\$1,360,000 Financial liabilities HK\$1,556,000	Financial liabilities HK\$1,472,000	Level 2	Discounted cash flow. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period) and contract forward rates, discounted at a rate that reflects the credit risk of various counter parties.
Listed available-for-sale investments (note 17)	HK\$194,246,000	HK\$267,835,000	Level 1	Quoted bid prices in an active market.
Suspended Shares listed classified as available-for-sale investments (note 17)	HK\$5,542,000	–	Level 3	Index return method
Other long term Investment (note 18)	HK\$46,950,000	–	Level 3	Discounted cash flow. Future cash flows are estimated based on the minimum investment return and discount rate.

The fair values of listed equity investments are based on quoted bid prices, except for certain listed securities, the trading of which on the Stock Exchange has been suspended by the Securities and Futures Commission (the "Suspended Shares"). The fair values of these Suspended Shares are based on the reference to market comparable companies. The valuation methods are based on assumptions that are not supported by observable market prices or rates. The valuation requires making estimates about the movements of share prices of other comparable companies during the suspension and discount for lack of marketability. Management believes that the estimated fair value resulting from the valuation technique is reasonable, and that it was the most appropriate value at the end of the reporting period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 7. Financial Instruments (continued)

### 7d. Fair value measurements recognised in the consolidated statement of financial position (continued)

Below is a summary of significant unobservable inputs to the valuation of financial instruments together with a quantitative analysis as at 31 March 2018:

	Valuation technique	Significant unobservable input	Range/ Amount	Sensitivity of fair value to the input
Suspended Shares listed classified as available-for-sale investments	Index Return Method	Change in share price of comparable companies during the suspension period	-25.7% to +267.0%	10% increase/decrease in the change in share price would result in decrease/increase in fair value by HK\$554,000
		Discount for lack of marketability	15.9%	10% increase/decrease in the discount for lack of marketability would result in decrease/increase in fair value by HK\$683,000

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

#### As at 31 March 2018

	Fair value measurement using			Total HK\$'000
	Quoted bid price in active markets Level 1 HK\$'000	Significant observable inputs Level 2 HK\$'000	Significant unobservable inputs Level 3 HK\$'000	
Financial assets at fair value through profit or loss				
— Other long term investment	—	—	46,950	46,950
Financial assets at fair value through profit or loss				
— Foreign currency forward contracts	—	1,360	—	1,360
Available-for-sale financial assets				
— Listed equity investments	194,246	—	5,542	199,788
	<b>194,246</b>	<b>1,360</b>	<b>52,492</b>	<b>248,098</b>
Financial liabilities at fair value through profit or loss				
— Foreign currency forward contracts	—	1,556	—	1,556

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 7. Financial Instruments (continued)

### 7d. Fair value measurements recognised in the consolidated statement of financial position (continued)

As at 31 March 2017

	Fair value measurement using			Total HK\$'000
	Quoted bid price in active markets Level 1 HK\$'000	Significant observable inputs Level 2 HK\$'000	Significant unobservable inputs Level 3 HK\$'000	
Available-for-sale financial assets				
— Listed equity investments	267,835	–	–	267,835
Financial liabilities at fair value through profit or loss				
— Foreign currency forward contracts	–	1,472	–	1,472

During the year ended 31 March 2018, there was a transfer of fair value measurements into Level 3 for available-for-sale investments (2017: Nil) and the movements in fair value measurements in Level 3 are as follows:

	2018 HK\$'000
Available-for-sale investments	
At 1 April 2017	–
Net change in unrealised loss recognised in profit or loss	(7,862)
Transfer from Level 1	13,404
At 31 March 2018	5,542

Financial assets at fair value through profit or loss:

The Group's financial assets at fair value through profit or loss represent the investment in the film project. The fair value of other long term investment in the film project is estimated using a discounted cash flow method, with significant unobservable input including discount rate of 4.82% and minimum investment return of HK\$6.75 million.

If the discount rate is 1% higher/lower while all other variables were held constant, the carrying amount of the other long term investment would decrease/increase by approximately HK\$912,000/HK\$940,000 respectively as at 31 March 2018.

The classification of the measurement of the fair value of financial assets at fair value through profit or loss as at 31 March 2018 is determined using Level 3 of fair value hierarchy.

There were no changes in valuation techniques during the year.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 7. Financial Instruments (continued)

### 7d. Fair value measurements recognised in the consolidated statement of financial position (continued)

Reconciliation for financial instruments carried at fair value based on significant unobservable inputs (Level 3) are as follows:

	<b>Financial assets at fair value through profit or loss 31 March 2018 HK\$'000</b>
<b>Other long term investment</b>	
At 30 June 2017	
Purchases	<b>45,313</b>
Total gains	
— in profit or loss (included in other income)	<b>1,637</b>
<hr/>	
At 31 March 2018	<b>46,950</b>

## 8. Segment Information

The Group determines its operating segments based on the internal reports reviewed by the Executive Directors of the Company, who are the chief operating decision maker, that are used to allocate resources and assess performance. The Group has two business operations, being the watch distribution and dining business and property investment, which are for the analysis based on the geographical locations of the sales.

Segment results represents the profit before taxation earned by each segment and excluding unallocated other income and unallocated expenses. Unallocated expenses mainly included directors' salaries, staff costs, depreciation, rental expenses, freight charges, credit card charges, commissions paid to staff, advertising and promotion expenses, entertainment, exclusivity and royalty fees, legal and professional fees, repair and maintenance, insurance, travelling, printing, utility expenses and impairment losses. This is the measure reported to the Executive Directors for the purpose of resource allocation and assessment of segment performance.

The following tables set out information about the business and geographical location of the Group's revenue from external customers.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 8. Segment Information (continued) Year ended 31 March 2018

	Watch distribution and dining business			Property investment	Consolidated HK\$'000
	Hong Kong HK\$'000	Mainland China and Macau HK\$'000	Other Asian locations HK\$'000 (Note)	Mainland China HK\$'000	
<b>REVENUE</b>					
External sales	213,987	139,614	16,488	16,937	387,026
<b>RESULT</b>					
Segment result	52,130	66,456	5,394	16,937	140,917
Realised exchange loss					(4,870)
Unrealised exchange gain					6,320
Fair value change of investment properties					614
Gain on fair value change of derivative financial instruments					2,442
Unallocated expenses					(224,957)
Unallocated income					21,182
Loss before taxation					(58,352)

## Year ended 31 March 2017

	Watch distribution and dining business			Property investment	Consolidated HK\$'000
	Hong Kong HK\$'000	Mainland China and Macau HK\$'000	Other Asian locations HK\$'000 (Note)	Mainland China HK\$'000	
<b>REVENUE</b>					
External sales	201,665	121,490	17,477	15,921	356,553
<b>RESULT</b>					
Segment result	37,293	57,845	3,234	15,921	114,293
Realised exchange gain					2,050
Unrealised exchange loss					(2,357)
Fair value change of investment properties					6,769
Loss on fair value change of derivative financial instruments					(4,290)
Unallocated expenses					(281,404)
Unallocated income					9,853
Loss before taxation					(155,086)

No information on segmental assets and liabilities is provided to the Executive Directors on a regular basis.

Note: Other Asian locations include Singapore, Taiwan and Korea (2017: Singapore and Taiwan).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 8. Segment Information (continued)

### Information about major customers

Revenues from customers contributing over 10% of the total sales of the Group are as follows:

Revenue from the distribution of branded luxury watches:

	2018 HK\$'000	2017 HK\$'000
Customer A	31,911	56,305
Customer B	60,506	51,081

Note: Both Customer A and Customer B generate revenues to the Group in Hong Kong.

### Revenue from major operations

The following is an analysis of the Group's revenue from its major operations:

	2018 HK\$'000	2017 HK\$'000
Watch distribution	365,751	334,753
Property investment	16,937	15,921
Dining business	4,338	5,879
	<b>387,026</b>	356,553

### Other segment information

The information of the Group's non-current assets by geographical location is detailed below:

	2018 HK\$'000	2017 HK\$'000
Hong Kong	34	2,444
Mainland China and Macau	380,815	348,327
Other Asian locations	129	–
	<b>380,978</b>	350,771

## 9. Realised Exchange (Loss)/Gain

The amount represents realised exchange loss on monetary items of HK\$4,870,000 (2017: gain of HK\$2,050,000).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 10. Income Tax Expense

	2018 HK\$'000	2017 HK\$'000
The charge comprises:		
Current tax		
Hong Kong	–	–
Other jurisdictions	1,333	1,893
	<b>1,333</b>	1,893
Under/(over) provision in prior years:		
Hong Kong	–	391
Other jurisdictions	10	(165)
	<b>10</b>	226
Deferred tax charge (note 27)		
Current year	277	1,730
	<b>1,620</b>	3,849

Hong Kong Profits Tax is calculated at 16.5% (2017: 16.5%) of the estimated assessable profit for the year. During the year ended 31 March 2018, no deferred tax asset has been recognised in respect of certain unused tax losses due to the unpredictability of future profit streams.

Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 10. Income Tax Expense (continued)

The tax charge for the year can be reconciled to the loss before taxation in the consolidated statement of profit or loss and other comprehensive income as follows:

	2018 HK\$'000	2017 HK\$'000
Loss before taxation	<b>(58,352)</b>	(155,086)
Tax at the domestic income tax rate of 16.5% (2017: 16.5%)	<b>(9,628)</b>	(25,589)
Effect of different tax rates of subsidiaries operating in other jurisdictions	<b>(692)</b>	(122)
Tax effect of income not taxable in determining taxable profit	<b>(7,877)</b>	(2,475)
Tax effect of expenses not deductible in determining taxable profit	<b>6,785</b>	5,086
Tax effect of tax losses not recognised	<b>12,745</b>	24,993
Tax effect of temporary differences not recognised	<b>277</b>	1,730
Under provision in prior years	<b>10</b>	226
Tax charge for the year	<b>1,620</b>	3,849

## 11. Loss for the Year

	2018 HK\$'000	2017 HK\$'000
Loss for the year has been arrived at after charging:		
Directors' remuneration	<b>19,294</b>	16,747
Other staff costs	<b>47,193</b>	37,425
Other staff's retirement benefits scheme contributions	<b>995</b>	916
Total staff costs	<b>67,482</b>	55,088
Auditor's remuneration	<b>1,138</b>	1,090
Depreciation of property, plant and equipment	<b>6,662</b>	8,192
Minimum lease payments in respect of rented premises (Note)	<b>71,299</b>	73,175
Cost of inventories recognised as an expense (including write-down of inventories HK\$23,408,000 (2017: HK\$28,590,000))	<b>246,109</b>	238,183
Direct operating expenses arising from investment property that generated rental income during the year	<b>227</b>	222
Loss on disposal of property, plant and equipment	<b>522</b>	–
and after crediting:		
Interest income	<b>2,499</b>	467

Note: The minimum lease payments in respect of rented premises excluding contingent rent of HK\$2,860,000 for the year ended 31 March 2018 (2017: HK\$1,823,000). Contingent rent was charged by the lessors if certain percentage of turnover of the related boutiques reached the minimum levels as stated in the tenancy agreements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 12. Directors', Chief Executive's and Employees' Remuneration

### Directors' remuneration

Directors' emoluments disclosed pursuant to Section 383 of the Hong Kong Companies Ordinance (Cap. 622) and the Companies (Disclosure of Information about Benefits of Directors) Regulation (Cap. 622G) for the year ended 31 March 2018 is as follows:

Name of directors	Fees HK\$'000	Salary, allowance and benefits HK\$'000	Performance bonus HK\$'000 (Note)	Contributions to retirement benefits schemes HK\$'000	Total HK\$'000
<b>Executive directors</b>					
Mr. An Muzong (Appointed on 27 August 2016)	-	1,354	-	61	1,415
Mrs. Chu Yuet Wah	-	3,600	-	18	3,618
Mr. Chu, Kingston Chun Ho	-	2,425	-	18	2,443
Mr. Wu Ting Yuk, Anthony	-	5,040	-	18	5,058
Mr. Yang Guangqiang (Appointed on 22 April 2016)	-	600	-	-	600
Mr. Zhang Xiaoliang (Appointed on 22 April 2016)	-	5,040	-	-	5,040
<b>Independent non-executive directors</b>					
Mr. Chiu Sin Nang, Kenny (Appointed on 10 December 2016)	240	-	-	-	240
Ms. Lo Miu Sheung, Betty	240	-	-	-	240
Dr. Wong Yun Kuen (Resigned on 1 December 2017)	160	-	-	-	160
Mr. Yu Zhenxin (Appointed on 27 August 2016)	240	-	-	-	240
Mr. Zong Hao (Appointed on 10 December 2016)	240	-	-	-	240
	<b>1,120</b>	<b>18,059</b>	<b>-</b>	<b>115</b>	<b>19,294</b>

Mr. Zhang Xiaoliang is also the chief executive of the Company and his emoluments disclosed above include those for services rendered by him as the chief executive.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 12. Directors', Chief Executive's and Employees' Remuneration (continued)

### Directors' remuneration (continued)

The remuneration of each director for the year ended 31 March 2017 is set out below:

Name of directors	Fees HK\$'000	Salary, allowance and benefits HK\$'000	Performance bonus HK\$'000 (Note)	Contributions to retirement benefits schemes HK\$'000	Total HK\$'000
<b>Executive directors</b>					
Mr. An Muzong (Appointed on 27 August 2016)	–	824	–	–	824
Mrs. Chu Yuet Wah	–	3,600	–	18	3,618
Mr. Chu, Kingston Chun Ho	–	2,435	–	18	2,453
Mr. Wu Ting Yuk, Anthony	–	4,200	–	15	4,215
Mr. Yang Guangqiang (Appointed on 22 April 2016)	–	500	–	–	500
Mr. Zhang Xiaoliang (Appointed on 22 April 2016)	–	4,200	–	–	4,200
<b>Independent non-executive directors</b>					
Mr. Chiu Sin Nang, Kenny (Appointed on 10 December 2016)	74	–	–	–	74
Mr. Lau Man Tak (Resigned on 10 December 2016)	166	–	–	–	166
Ms. Lo Miu Sheung, Betty	240	–	–	–	240
Dr. Wong Yun Kuen (Resigned on 1 December 2017)	240	–	–	–	240
Mr. Yu Zhenxin (Appointed on 27 August 2016)	143	–	–	–	143
Mr. Zong Hao (Appointed on 10 December 2016)	74	–	–	–	74
	937	15,759	–	51	16,747

Note: The performance bonus are determined with reference to the individual performance for both years.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 12. Directors', Chief Executive's and Employees' Remuneration (continued)

### Employees' emoluments

For the year ended 31 March 2018, the five highest paid individuals included four (2017: four) directors, details of whose remuneration are included above. The remuneration of the one highest paid individual in 2018 (2017: one) were as follows:

	2018 HK\$'000	2017 HK\$'000
Salaries, allowances and other benefits	1,346	1,162
Performance related incentive payments	60	145
Contributions to retirement benefits schemes	9	18
	<b>1,415</b>	1,325

The emoluments of the employees were within the following bands:

	Number of employees	
	2018	2017
HK\$1,000,001 to HK\$1,500,000	1	1
HK\$Nil to HK\$1,000,000	–	–

No emoluments were paid by the Group to the directors or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office. None of the directors have waived any remuneration in both years.

## 13. Dividend

During the year ended 31 March 2018, no final dividend for the year ended 31 March 2017 was declared and paid (2017: no final dividend declared and paid in respect of the year ended 31 March 2016).

The Board does not propose the payment of a final dividend for the year ended 31 March 2018. In respect of the year ended 31 March 2017, the Board did not propose the payment of a final dividend.

## 14. Loss Per Share

The calculation of the basic and diluted loss per share attributable to the owners of the Company is based on the following data:

	2018 HK\$'000	2017 HK\$'000
Loss for the purpose of basic and diluted earnings per share	<b>(59,972)</b>	(158,935)

	2018 '000	2017 '000
Number of shares:		
Weighted average number of ordinary shares for the purposes of basic and diluted earnings per share	<b>4,982,000</b>	4,631,808

Diluted loss per share for the years ended 31 March 2018 and 2017 are the same as the basic loss per share as there were no potential dilutive ordinary shares outstanding during both years.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 15. Property, Plant and Equipment

	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Office equipment HK\$'000	Computers HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
At 1 April 2016						
Cost	88,132	16,717	5,897	2,786	771	114,303
Accumulated depreciation and impairment loss	(81,831)	(16,657)	(5,725)	(2,641)	(771)	(107,625)
<b>Net book amount</b>	<b>6,301</b>	<b>60</b>	<b>172</b>	<b>145</b>	<b>–</b>	<b>6,678</b>
Net book amount						
At 1 April 2016	6,301	60	172	145	–	6,678
Additions	17,353	455	452	492	–	18,752
Depreciation	(7,781)	(130)	(128)	(153)	–	(8,192)
Impairment loss	(4,591)	(27)	(68)	(54)	–	(4,740)
Exchange realignment	(211)	–	–	(5)	–	(216)
<b>At 31 March 2017</b>	<b>11,071</b>	<b>358</b>	<b>428</b>	<b>425</b>	<b>–</b>	<b>12,282</b>
At 31 March 2017						
Cost	105,187	16,969	6,413	2,577	771	131,917
Accumulated depreciation and impairment loss	(94,116)	(16,611)	(5,985)	(2,152)	(771)	(119,635)
<b>Net book amount</b>	<b>11,071</b>	<b>358</b>	<b>428</b>	<b>425</b>	<b>–</b>	<b>12,282</b>
Net book amount						
At 1 April 2017	11,071	358	428	425	–	12,282
Additions	1,628	77	184	177	–	2,066
Disposals	(1,176)	(188)	(246)	(130)	–	(1,740)
Depreciation	(6,141)	(145)	(192)	(184)	–	(6,662)
Impairment loss	(820)	(70)	(120)	(39)	–	(1,049)
Exchange realignment	205	2	1	16	–	224
<b>At 31 March 2018</b>	<b>4,767</b>	<b>34</b>	<b>55</b>	<b>265</b>	<b>–</b>	<b>5,121</b>
<b>At 31 March 2018</b>						
Cost	98,797	16,804	6,414	2,665	771	125,451
Accumulated depreciation and impairment loss	(94,030)	(16,770)	(6,359)	(2,400)	(771)	(120,330)
<b>Net book amount</b>	<b>4,767</b>	<b>34</b>	<b>55</b>	<b>265</b>	<b>–</b>	<b>5,121</b>

The Group performed an impairment assessment on property, plant and equipment of the Group's geographical segments, in accordance with the accounting policy on impairment of non-financial assets. Based on the assessment, an impairment loss of approximately HK\$1,049,000 (2017: HK\$4,740,000) was recognised and charged to the consolidated statement of profit or loss and other comprehensive income for the year ended 31 March 2018. The recoverable amounts of these property, plant and equipment using value in use calculation were determined by the discounted cash flows generated from each segment based on a management budget plan and a pre-tax discount rate of 10%.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 16. Investment Properties

	2018 HK\$'000	2017 HK\$'000
At 1 April	338,489	352,262
Fair value change	614	6,769
Exchange realignment	36,754	(20,542)
At 31 March	375,857	338,489

The fair value of the Group's investment properties as at 31 March 2018 have been arrived on the basis of valuation carried out by Jones Lang LaSalle Corporate Appraisal and Advisory Limited ("JLL") on 20 June 2018. JLL is an independent qualified professional valuer to the Group. It has appropriate qualifications and recent experiences in the valuation of properties in the PRC.

The valuation of the investment properties as at 31 March 2018 is determined using the Income Approach by taking into account the net rental income of a property derived from its existing leases and/or achievable in the existing market with due allowance for the reversionary income potential of the leases, which have been then capitalized to determine the fair value at an appropriate capitalization rate. Where appropriate, reference has also been made to the comparable sale transactions as available in the relevant market.

The fair value of investment properties of the Group is derived by Level 3 recurring fair value measurement as at 31 March 2018.

There were no transfers into or out of level 3 during the year. A reconciliation of the opening and closing level 3 fair value balance is provided below:

	2018 HK\$'000	2017 HK\$'000
At 1 April (Level 3 recurring fair value)	338,489	352,262
Increase in fair value recognised in profit or loss	614	6,769
Exchange realignment	36,754	(20,542)
At 31 March (Level 3 recurring fair value)	375,857	338,489

The following table gives information about how the fair values of these investment properties are determined (in particular, the valuation techniques and inputs used), as well as the fair value hierarchy into which the fair value measurements are categorised (Levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 16. Investment Properties (continued)

Properties	Location	Fair value hierarchy	Valuation technique	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
<b>2018</b>						
Commercial units	Beijing, the PRC	Level 3	Income Approach	Current Daily Rent	RMB8.07 per square metre ("psm") to RMB19.57 psm	The higher the current daily rent, the higher the fair value
				Daily Market Rent	RMB9.9 psm to RMB20.51 psm	The higher the daily market rent, the higher the fair value
				Term Yield	4.5%	The higher the term yield, the lower the fair value
				Reversionary Yield	5%	The higher the reversionary yield, the lower the fair value
<b>2017</b>						
Commercial units	Beijing, the PRC	Level 3	Income Approach	Current Daily Rent	RMB8.1 per square metre ("psm") to RMB19.6 psm	The higher the current daily rent, the higher the fair value
				Daily Market Rent	RMB10.3 psm to RMB20 psm	The higher the daily market rent, the higher the fair value
				Term Yield	4.5% to 5.5%	The higher the term yield, the lower the fair value
				Reversionary Yield	5% to 5.5%	The higher the reversionary yield, the lower the fair value

The fair value measurement is based on the highest and best use of the investment properties, which does not differ from their actual use.

Rental income of HK\$16,937,000 from investment properties was recognised during the year ended 31 March 2018 (2017: HK\$15,921,000).

As at 31 March 2018, none of the investment properties were pledged. (2017: none)

The total consideration for the acquisition of the investment properties were payable in three installments by the Group to the vendor and finally settled during the year ended 31 March 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 17. Available-For-Sale Investments

	2018 HK\$'000	2017 HK\$'000
Listed equity securities in Hong Kong	<b>199,788</b>	267,835
Classified as		
Non-current asset	<b>63,000</b>	69,300
Current asset	<b>136,788</b>	198,535
	<b>199,788</b>	267,835

The movements in available-for-sale investments are summarised as follows:

	HK\$'000
As at 1 April 2016	318,087
Acquired during the year	48,650
Disposal during the year	(20,039)
Impairment on available-for-sale investments	(92,584)
Net change in fair value recognised in other comprehensive income	2,307
Release of investment revaluation reserve to profit or loss upon disposal of available-for-sale investments	(4,890)
Release of investment revaluation reserve to profit or loss for impairment loss of available-for-sale investments	16,304
As at 31 March 2017	267,835
Disposal during the year	(40,944)
Impairment on available-for-sale investments	(21,506)
Net change in fair value recognised in other comprehensive income	2,824
Release of investment revaluation reserve to profit or loss upon disposal of available-for-sale investments	(16,501)
Release of investment revaluation reserve to profit or loss for impairment loss of available-for-sale investments	8,080
As at 31 March 2018	199,788

All available-for-sale investments were measured at fair value based on quoted bid prices, except for the Suspended Shares where fair values were determined with reference to the valuations performed by the independent professional valuer. When impairment of available-for-sale investments measured at fair value occurs, any impairment loss recognised is recorded in the carrying amount directly. During the year ended 31 March 2018, HK\$21,506,000 of impairment on available-for-sale investments was charged to profit or loss directly as the decline in fair value was significant or prolonged (2017: HK\$92,584,000).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 18. Other Long Term Investment

On 23 May 2017, the Group entered into a cooperative agreement ("Agreement") with Aquamen Entertainment LLC ("Aquamen") to invest HK\$45,000,000 in a film project being developed by Aquamen. The investment is classified as financial assets at fair value through profit or loss.

	2018 HK\$'000	2017 HK\$'000
Other long term investment	46,950	–

Based on the terms of the Agreement, Aquamen will return the full amount of the investment amount HK\$45,000,000 to the Group between 31 December 2019 and 31 March 2020. Furthermore, the Group will receive an investment return from Aquamen on or before 30 September 2020 at the higher of proportionate sharing of profit or 15% of the investment amount whichever is higher.

## 19. Inventories

All inventories are finished goods at the end of both reporting periods.

## 20. Trade and Other Receivables

	2018 HK\$'000	2017 HK\$'000
Trade receivables	33,285	27,372
Other receivables, deposits and prepayments	40,788	34,590
	74,073	61,962

The Group generally allows a credit period ranging from 30 to 90 days to its trade customers.

The following is an aged analysis of trade receivables based on the invoice dates at the end of the reporting period, which approximate the respective revenue recognition dates:

	2018 HK\$'000	2017 HK\$'000
Within 30 days	22,831	14,572
31–90 days	10,096	8,227
91–120 days	358	4,573
	33,285	27,372

Management closely monitors the credit quality of trade and other receivables and considers trade and other receivables that are neither past due nor impaired are of good credit quality.

The following is an aged analysis of trade receivables which are past due but not impaired:

	2018 HK\$'000	2017 HK\$'000
91–120 days	358	4,573

The trade receivables were past due but the Group has not provided for impairment loss. These relate to a number of customers and based on historical information, default risk of these trade receivables is insignificant. Accordingly, no impairment provision is necessary in respect of these receivables.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 21. Amounts Due from/to Related Parties

As at 31 March 2018, amounts due from/to related companies were unsecured, non-interest bearing and repayable within 1 year.

## 22. Bank Balances and Cash

Bank balances and cash comprise cash at bank and fixed time deposits. Cash at bank is held by the Group at prevailing market interest rates ranging from 0.001% to 4.85% (2017: 0.001% to 3.00%) per annum.

Fixed time deposits carry fixed interest rate ranging from 0.50% to 1.20% (2017: 0.15% to 1.30%) per annum and mature in 1 month (2017: 1 to 3 months). Therefore, the amounts are classified as current.

At 31 March 2018, the cash at bank of HK\$431,000 (2017: HK\$46,000) and fixed time deposits of HK\$18,000,000 (2017: Nil) were deposited in the security accounts of a related party which is a company engaged in dealing and advising in securities services.

## 23. Trade and Other Payables

	2018 HK\$'000	2017 HK\$'000
Trade payables	139,820	79,344
Other payables and accrued charges	95,849	90,015
	<b>235,669</b>	169,359

The following is an aged analysis of trade payables:

	2018 HK\$'000	2017 HK\$'000
Within 90 days	76,222	23,380
91 days–365 days	63,595	55,559
Over 365 days	3	405
	<b>139,820</b>	79,344

The Group's trade payables that are denominated in CHF and EUR other than functional currency of the relevant group entities are set out below:

	2018 HK\$'000	2017 HK\$'000
Denominated in CHF	139,108	78,518
Denominated in EUR	618	710

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 24. Derivative Financial Instruments

	2018 HK\$'000	2017 HK\$'000
Financial asset		
Foreign currency forward contracts	1,360	–
Financial liability		
Foreign currency forward contracts	(1,556)	(1,472)
	<b>(196)</b>	<b>(1,472)</b>

During the year ended 31 March 2018, fair value gain of approximately HK\$2,442,000 (2017: loss of approximately HK\$4,290,000) was recognised directly in profit or loss.

The Group has used foreign currency forward contracts to hedge future transactions and cash flows. The foreign currency forward contracts were measured at fair value at the end of the reporting period.

The details of outstanding foreign currency forward contracts to which the Group is committed are as follows:

Notional amount	Maturity	Exchange rates
<b>At 31 March 2018</b>		
Buy CHF450,000	26 April 2018	HKD/CHF at 8.3000
Buy CHF100,000	26 April 2018	HKD/CHF at 7.9190
Buy CHF950,000	29 May 2018	HKD/CHF at 7.9380
Buy CHF1,600,000	28 June 2018	HKD/CHF at 7.9550
Buy CHF200,000	28 June 2018	HKD/CHF at 8.0120
Buy CHF300,000	27 July 2018	HKD/CHF at 7.9700
Buy CHF1,900,000	27 July 2018	HKD/CHF at 8.0280
Buy CHF700,000	28 August 2018	HKD/CHF at 8.0460
Buy CHF3,500,000	26 September 2018	HKD/CHF at 8.5450
Buy CHF1,500,000	29 October 2018	HKD/CHF at 8.4965

At 31 March 2017

Buy CHF650,000	25 April 2017	HKD/CHF at 8.1570
Buy CHF550,000	26 May 2017	HKD/CHF at 8.1710
Buy CHF500,000	27 June 2017	HKD/CHF at 8.1870
Buy CHF1,300,000	26 July 2017	HKD/CHF at 8.2015
Buy CHF500,000	26 July 2017	HKD/CHF at 7.7990
Buy CHF2,100,000	28 August 2017	HKD/CHF at 7.8160

The disclosures set out in the table below include financial asset and financial liability that are subject to an enforceable master netting arrangement irrespective of whether they are offset in the Group's consolidated statement of financial position.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 24. Derivative Financial Instruments (continued)

The amounts recognised for the derivative financial asset and derivative financial liability do not meet the criteria for offsetting in the Group's consolidated statement of financial position since the right of set-off of the recognised amounts is only enforceable upon an event of default.

Financial asset subject to an enforceable master netting agreement:

	Gross amount of recognised financial liability set off in the consolidated statement of financial position HK\$'000	Gross amount of recognised financial asset set off in the consolidated statement of financial position HK\$'000	Net amount of financial asset presented in the consolidated statement of financial position HK\$'000	Related amount not set off in the consolidated statement of financial position		Net amount HK\$'000
				Financial instruments HK\$'000	Cash collateral pledged HK\$'000	
As at 31 March 2018						
Foreign exchange forward contracts	1,360	–	1,360	–	–	1,360
As at 31 March 2017						
Foreign exchange forward contracts	–	–	–	–	–	–

Financial liability subject to an enforceable master netting agreement:

	Gross amount of recognised financial liability set off in the consolidated statement of financial position HK\$'000	Gross amount of recognised financial asset set off in the consolidated statement of financial position HK\$'000	Net amount of financial liability presented in the consolidated statement of financial position HK\$'000	Related amount not set off in the consolidated statement of financial position		Net amount HK\$'000
				Financial instruments HK\$'000	Cash collateral pledged HK\$'000	
As at 31 March 2018						
Foreign exchange forward contracts	1,556	–	1,556	–	–	1,556
As at 31 March 2017						
Foreign exchange forward contracts	1,472	–	1,472	–	–	1,472



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 25. Share Capital

	Number of shares	Share capital HK\$'000
Authorised:		
At 31 March 2017 and 2018		
— Ordinary shares of HK\$0.02 each	20,000,000,000	400,000
Issued and fully paid:		
At 1 April 2016		
— Ordinary shares of HK\$0.02 each	4,152,000,000	83,040
Placing of shares (Note)	830,000,000	16,600
At 31 March 2017		
— Ordinary shares of HK\$0.02 each	4,982,000,000	99,640
At 31 March 2018	4,982,000,000	99,640

Note:

On 9 August 2016, the Company entered into the placing agreement, pursuant to which 830,000,000 new shares of the Company were placed to independent investors at the placing price of HK\$0.20 per share. The completion of the placing took place on 2 September 2016.

## 26. Share-Based Payment Transactions

At the annual general meeting of the Company held on 26 August 2016 (the "Adoption Date"), shareholders of the Company have adopted a new share option scheme (the "Share Option Scheme").

Pursuant to the Share Option Scheme, the total numbers of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option scheme adopted by the Company must not in aggregate exceed 10% of the aggregate of the Shares of the Company in issue on the date of adoption. The Company may renew this 10% limit with shareholders' approval provided that such renewal may not exceed 10% of the shares in the Company in issue as at the date of the shareholders' approval.

The total number of shares of the Company which may be issued upon exercise of all outstanding options to be granted and yet to be exercised under the Share Option Scheme and all outstanding options granted and yet to be exercised under any other share option scheme adopted by the Company should not exceed 30% of the shares in issue from time to time.

Unless approved by the shareholders of the Company in general meeting, the total number of shares of the Company issued and to be issued upon the exercise of the options granted to each participant (including both exercised and unexercised options) under the Share Option Scheme and any other share option schemes adopted by the Company in any 12-month period must not exceed 1% of the shares of the Company in issue.

The period within which the options must be exercised will be specified by the Company at the time of grant. This period must expire no later than 10 years from the date of grant of the options. The exercise of options may also be subject to any conditions imposed by the Company at the time of offer.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 26. Share-Based Payment Transactions (continued)

The subscription price for the shares of the Company to be issued upon exercise of the options must be at least the higher of (i) the official closing price of the shares of the Company as stated in the daily quotation sheets issued by the Stock Exchange of Hong Kong Limited on the date of grant; (ii) the average of the official closing prices of the shares of the Company as stated in the daily quotation sheets issued by the Stock Exchange of Hong Kong Limited for the five business days immediately preceding the date of grant; and (iii) the nominal value of the share of the Company on the date of grant. The subscription price will be approved by the board of directors at the time the option is offered to the participants.

Since the Adoption Date, the Company had no share option being granted, outstanding, lapsed or cancelled pursuant to the Share Option Scheme as at 31 March 2018.

## 27. Deferred Taxation

The followings are the major deferred tax liabilities recognised and movements thereon during the current and prior years:

	Acceleration accounting depreciation HK\$'000	Revaluation of investment properties HK\$'000	Total HK\$'000
At 1 April 2016	–	–	–
Exchange realignment	–	38	38
Charged to profit or loss for the year (note 10)	–	(1,730)	(1,730)
At 31 March 2017	–	(1,692)	(1,692)
Exchange realignment	(4)	(193)	(197)
Charged to profit or loss for the year (note 10)	(124)	(153)	(277)
At 31 March 2018	(128)	(2,038)	(2,166)

The Group has unused tax losses of HK\$284,625,000 (2017: HK\$214,901,000) available for offset against future profits. Included in the unrecognised tax losses of HK\$23,806,000 will expire from 2019 to 2023. Other tax losses may be carried forward indefinitely. No deferred tax asset has been recognised in respect of the tax losses due to the unpredictability of future profit streams.

Under the laws and regulations in Taiwan, withholding tax of 21% is imposed on dividends declared in respect of profits earned by a subsidiary incorporated and operated in Taiwan. Deferred taxation has not been provided for in the consolidated financial statements in respect of the temporary differences attributable to the undistributed retained profits earned by that Taiwan subsidiary amounting to HK\$19,569,000 (2017: HK\$24,324,000) as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 28. Commitments

### Operating leases

#### *The Group as lessee*

At 31 March 2018, the Group had commitments for future minimum lease payments under non-cancellable operating leases in respect of rented premises which fall due as follows:

	2018 HK\$'000	2017 HK\$'000
Within one year	67,639	74,138
In the second to fifth years inclusive	81,722	124,286
	<b>149,361</b>	198,424

Operating lease payments represent rentals payable by the Group for certain of its rented premises. Leases are negotiated for an average term of three years and rentals are fixed over the lease period.

Certain rented premises included payment obligations with rentals varied with turnover. The contingent rent was charged by the lessors if certain percentage of turnover of the related shops reached the minimum levels as agreed under the tenancy agreements.

#### *The Group as lessor*

At the end of the reporting period, the Group had commitments for future minimum rental receivable under non-cancellable operating leases in respect of commercial properties leased out which fall due as follows:

	2018 HK\$'000	2017 HK\$'000
Within one year	15,039	15,690
Later than one year but within five years	30,559	35,593
	<b>45,598</b>	51,283

### Capital commitments

	2018 HK\$'000	2017 HK\$'000
Capital expenditure in respect of acquisition of subsidiary contracted for but not provided in the consolidated financial statements	315,000	–

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 29. Retirement Benefits Schemes

The Group operates a mandatory provident fund scheme ("MPF Scheme") for all qualifying employees in Hong Kong under the rules and regulations of the Mandatory Provident Fund Authority. The assets of the MPF Scheme are held separately from those of the Group, in funds under the control of an independent trustee. Contributions are made based on a percentage of the participating employee relevant income from the Group and are charged to profit or loss as they become payable in accordance with the rules of the MPF Scheme.

The Group also participates a defined contribution plan under the Labor Pension Act ("LPA") in Taiwan. Under this scheme, the employers are required to make contribution to the scheme at the rates specified in LPA. The only obligation of the Group with respect to the scheme is to make the required contribution under the scheme.

The employees in the Group's subsidiaries in the PRC and Macau are members of the state-managed retirement benefit schemes operated by the PRC government and the Macau government respectively. Those subsidiaries are required to contribute a specified percentage of their payroll costs to the retirement benefits schemes to fund the benefits. The only obligation of the Group with respect to the retirement benefits schemes is to make the specified contributions.

## 30. Related Party Transactions

### (a) Related party and continuing connected party transactions

In addition to the balances with related parties as disclosed in note 21, the Group had the following transactions with the related parties, which are also regarded as connected parties pursuant to chapter 14A of the Listing Rules:

	2018 HK\$'000	2017 HK\$'000
Sales to a related company	331	3,277
Purchase from a related company	9,642	14,415
Administrative service fee paid to related companies	240	240
Financial advisory fee paid to a related company	175	–
Placing commission paid to a related company	–	3,320
Printing fees paid to a related company	241	300
Brokerage fee paid to a related company	144	191
Regional branding support income from a related company	138	135

A director of the Company is also a director and shareholder of the related company.

### (b) Compensation of key management personnel

The key management personnel are the directors of the Company. The details of the remuneration paid to them are set out in note 12.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 31. Subsidiaries

Details of the Company's subsidiaries at 31 March 2018 and 31 March 2017 are as follows:

Name of subsidiary	Place of incorporation	Issued and fully paid share capital/ registered capital	Percentage of equity attributable to the Company				Principal activity
			Directly		Indirectly		
			2018	2017	2018	2017	
Sincere Brand Holdings Limited	British Virgin Islands ("BVI")	US\$200	100%	100%	–	–	Investment holding
Sincere Brand Management Limited	Hong Kong	HK\$1,000,000	–	–	100%	100%	Watch distribution
Sincere Watch Co. Ltd.	Taiwan	NTD5,000,000	–	–	100%	100%	Watch distribution
Pendulum (Macau) Limited	Macau	MOP25,000	–	–	100%	100%	Watch distribution
Pendulum Limited	Hong Kong	HK\$2	–	–	100%	100%	Investment holding
Sincere Watch Trading Co. Ltd.	Hong Kong	HK\$1	–	–	100%	100%	Investment holding
Sincere Health Care Limited	Hong Kong	HK\$1	100%	100%	–	–	Investment holding
心施(上海)投資諮詢有限公司	PRC	US\$500,000	–	–	100%	100%	Inactive
Sincere Distribution Limited	BVI	USD100	100%	100%	–	–	Investment holding
Shanghai Franck Muller Fine Watch Co. Ltd.	PRC	HK\$40,000,000	–	–	100%	100%	Watch distribution
法穆蘭鐘錶(北京)有限責任公司	PRC	RMB4,000,000	–	–	100%	100%	Watch distribution
Franck Muller Fine Dining Limited	Hong Kong	HK\$5,000	–	–	100%	100%	Dining
True Classic Holdings Ltd	BVI	US\$1	100%	100%	–	–	Investment holding
Giant Bright Holdings Limited	Hong Kong	HK\$1	–	–	100%	100%	Inactive
Empire Jade Limited	BVI	US\$100	100%	100%	–	–	Investment holding
Hong Kong Jade Bird South Sea Investment Limited	Hong Kong	HK\$100	–	–	100%	100%	Investment holding

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 31. Subsidiaries (continued)

Name of subsidiary	Place of incorporation	Issued and fully paid share capital/ registered capital	Percentage of equity attributable to the Company				Principal activity
			Directly		Indirectly		
			2018	2017	2018	2017	
三亞青島旅遊產業投資有限公司	PRC	HK\$5,000,000	–	–	<b>100%</b>	100%	Investment holding
北京沈發物業管理有限公司	PRC	RMB500,000	–	–	<b>100%</b>	100%	Property investment
上海圖升國際貿易有限公司 (Incorporated on 3 May 2017)	PRC	RMB10,000,000	–	–	<b>100%</b>	–	Inactive
Orient Tycoon Limited (Incorporated on 18 November 2016)	BVI	US\$1	<b>100%</b>	100%	–	–	Investment holding
Harmony Cultural Holdings Limited (Incorporated on 2 March 2017)	Hong Kong	HK\$1	–	–	<b>100%</b>	100%	Investment holding
Sincere Watch Korea Ltd. (Incorporated on 27 November 2017)	Korea	KRW100,000,000	–	–	<b>100%</b>	–	Watch distribution

None of the subsidiaries had issued any debt securities at the end of the year, or at any time during the year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 32. Information About the Financial Position of the Company

Information about the financial position of the Company at the end of the reporting period includes:

	2018 HK\$'000	2017 HK\$'000
Non-current assets		
Property, plant and equipment	34	2,444
Deposit paid for acquisition of subsidiary	35,000	–
Unlisted investments in subsidiaries	76,982	76,982
Loan to subsidiaries	90,000	90,000
	<b>202,016</b>	169,426
Current assets		
Amounts due from subsidiaries	759,981	803,153
Other current assets	2,418	2,939
	<b>762,399</b>	806,092
Current liabilities	<b>(1,739)</b>	(2,093)
Net current assets	<b>760,660</b>	803,999
	<b>962,676</b>	973,425
Capital and reserves		
Share capital (note 25)	99,640	99,640
Reserves (Note)	863,036	873,785
	<b>962,676</b>	973,425

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 32. Information About the Financial Position of the Company (continued)

Note:

The movement of the reserves of the Company is as follows:

	Share premium HK\$'000	Capital reserve HK\$'000	Retained profits HK\$'000	Total HK\$'000
At 1 April 2016	654,869	76,780	2,605	734,254
Loss and total comprehensive income for the year	–	–	(6,532)	(6,532)
Placing of shares	149,400	–	–	149,400
Transaction costs on placing of shares	(3,337)	–	–	(3,337)
At 31 March 2017 and 1 April 2017	800,932	76,780	(3,927)	873,785
Loss and total comprehensive income for the year	–	–	(10,749)	(10,749)
At 31 March 2018	<b>800,932</b>	<b>76,780</b>	<b>(14,676)</b>	<b>863,036</b>

## 33. Event After the Reporting Period

On 13 February 2018, the Group entered into a Sale Share Agreement (“Agreement”) with a third party, Allied Crown Investment Limited to acquire the entire issued share capital of the Target, Allied Champion Development Limited (“Allied Champion”) with total consideration of HK\$350 million. A deposit of HK\$35,000,000 was paid by the Group within five business days after the date of agreement. The completion date was 30 April 2018 with consideration settled by (i) HK\$120 million by the allotment and issue of the Consideration Shares; (ii) HK\$150 million by the issue of the Promissory Note with zero coupon rate and matured in two years; and (iii) HK\$45,000,000 by the payment in cash.

The Target is principally engaged in investment holding and the principal asset of the Target Group is the investment properties in the PRC to generate stable rental income and for long-term capital growth purposes. Upon completion, the Group directly holds 100% equity interests of Allied Champion.

## 34. Comparative Figures

Certain comparative figures have been re-presented to confirm with current year's presentation.

## 35. Approval of Financial Statements

The consolidated financial statement were approved and authorised for issue by the Board on 27 June 2018.



# FINANCIAL SUMMARY

## Results

	For the year ended 31 March				
	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000
Turnover	<b>387,026</b>	356,553	303,400	589,716	648,013
(Loss)/Profit before taxation	<b>(58,352)</b>	(155,086)	(125,863)	49,244	62,476
Income tax expense	<b>(1,620)</b>	(3,849)	(17,628)	(9,012)	(10,402)
(Loss)/Profit for the year	<b>(59,972)</b>	(158,935)	(143,491)	40,232	52,074
(Loss)/Earnings per share					
Basic (HK cents)	<b>(1.20)</b>	(3.43)	(3.48)	1.22	2.02

## Assets and Liabilities

	At 31 March				
	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000
Total assets	<b>1,312,329</b>	1,274,214	1,678,191	1,093,418	911,115
Total liabilities	<b>(243,816)</b>	(172,523)	(579,440)	(290,514)	(337,965)
Total equity	<b>1,068,513</b>	1,101,691	1,098,751	802,904	573,150

