

澳至尊 AUSupreme



ANNUAL REPORT  
2017-2018



澳至尊  
AUSupreme

澳至尊國際控股有限公司  
AUSUPREME INTERNATIONAL HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)

HKEx Stock Code : 2031.HK

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## BOARD OF DIRECTORS

### Executive Directors

Mr. Choy Chi Fai (*Chairman and Managing Director*)  
Ms. Ho Ka Man  
Mr. Ho Chun Kit, Saxony  
Mr. Au Chun Kit

### Independent Non-executive Directors

Dr. Luk Ting Kwong  
Mr. Ko Ming Kin  
Mr. Wan Cho Yee

## AUDIT COMMITTEE

Mr. Ko Ming Kin (*Chairman*)  
Mr. Wan Cho Yee  
Dr. Luk Ting Kwong

## NOMINATION COMMITTEE

Dr. Luk Ting Kwong (*Chairman*)  
Mr. Wan Cho Yee  
Mr. Choy Chi Fai

## REMUNERATION COMMITTEE

Mr. Wan Cho Yee (*Chairman*)  
Mr. Ko Ming Kin  
Mr. Choy Chi Fai

## COMPANY SECRETARY

Ms. Tang Wing Shan

## AUTHORISED REPRESENTATIVES

Mr. Choy Chi Fai  
Ms. Tang Wing Shan

## COMPLIANCE ADVISER

Ample Capital Limited

## INDEPENDENT AUDITOR

Wellink CPA Limited  
*Certified Public Accountants*

## SOLICITOR

Sidley Austin

## PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited  
The Hongkong and Shanghai Banking Corporation Limited  
Wing Lung Bank Limited

## REGISTERED OFFICE

Clifton House  
75 Fort Street  
PO Box 1350  
Grand Cayman KY1-1108  
Cayman Islands

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Office E, 28/F., EGL Tower  
83 Hung To Road  
Kwun Tong, Kowloon  
Hong Kong

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Estera Trust (Cayman) Limited  
Clifton House  
75 Fort Street  
PO Box 1350  
Grand Cayman KY1-1108  
Cayman Islands

## BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Boardroom Share Registrars (HK) Limited  
Room 2103B, 21/F.  
148 Electric Road  
North Point  
Hong Kong

## LISTING INFORMATION

Place: The Main Board of The Stock Exchange of  
Hong Kong Limited  
Stock Code: 2031  
Board Lot: 5,000 shares

## COMPANY WEBSITE

[www.ausupreme.com](http://www.ausupreme.com)

In the sections headed “Chairman’s Statement”, “Management Discussion and Analysis”, “Directors and Senior Management”, “Corporate Governance Report”, “Report of the Directors” and “Environmental, Social and Governance Report” in this annual report, unless the context requires otherwise, the following expressions shall have the following respective meanings:

“AGM”	the annual general meeting of the Company
“Articles of Association”	the articles of association of the Company, as amended, supplemented or otherwise modified from time to time
“associate”	has the meaning ascribed to it under the Listing Rules
“Audit Committee”	the audit committee of the Board
“Ausupreme” or “Company”	Ausupreme International Holdings Limited, a company incorporated in the Cayman Islands as an exempted company with limited liability, the issued Shares of which are listed and traded on the Main Board of the Stock Exchange (stock code: 2031)
“Beatitudes”	Beatitudes International Limited, a company incorporated in the British Virgin Islands with limited liability, a controlling shareholder of the Company
“Board”	the board of Directors
“CG Code”	the Corporate Governance Code as set out in Appendix 14 to the Listing Rules
“Chairman”	the chairman of the Board
“close associate(s)”	has the meaning ascribed to it under the Listing Rules
“Company Secretary”	the company secretary of the Company
“controlling shareholder(s)”	has the meaning ascribed to it under the Listing Rules
“Director(s)”	the director(s) of the Company
“EGM”	the extraordinary general meeting of the Company
“GMP”	Good Manufacturing Practice — a quality assurance approach used by drug manufacturing industry worldwide to ensure that products are consistently produced and controlled according to appropriate quality standards
“Group”	the Company and its subsidiaries
“HACCP”	Hazard Analysis and Critical Control Points — a scientific and systematic approach to identify, assess and control hazards in the food production process. With the HACCP system, food safety control is integrated into the design of the process rather than relying on end-product testing
“HK\$”	Hong Kong dollar(s), the lawful currency of Hong Kong

“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“INED(s)”	the independent non-executive Director(s)
“Listing”	the listing of the issued Shares on the Main Board of the Stock Exchange
“Listing Date”	12 September 2016, the date on which the issued Shares were initially listed on the Main Board of the Stock Exchange
“Listing Rules”	the Rules Governing the Listing of Securities on the Stock Exchange
“Macau”	the Macau Special Administrative Region of the PRC
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules
“Mr. Choy”	Mr. Choy Chi Fai, an executive Director, the managing Director and the Chairman
“Ms. Ho” or “Mrs. Choy”	Ms. Ho Ka Man, an executive Director
“M&A”	the memorandum of association of the Company and the Articles of Association
“Nomination Committee”	the nomination committee of the Board
“PRC”	the People’s Republic of China
“Prospectus”	the prospectus of the Company dated 30 August 2016
“Remuneration Committee”	the remuneration committee of the Board
“Reorganization”	the corporate reorganization of the Group undergone for the purpose of the Listing
“SFO”	the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong, as amended, supplemented or otherwise modified from time to time
“SGS”	SGS Systems & Services Certification Pty Ltd., a company which provides services of inspection, verification, testing and certification
“Share(s)”	ordinary share(s) of nominal value of HK\$0.01 each in the share capital of the Company
“Shareholder(s)”	the holder(s) of Share(s)
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“subsidiary(ies)”	has the meaning ascribed to it under the Listing Rules

“TGA”	Therapeutic Goods Administration of Australia
“Truth & Faith”	Truth & Faith International Limited, a principal wholly-owned subsidiary of the Company engaged in the retail and wholesale of health and personal care products
“Year” or “year under review”	the year ended 31 March 2018
“Year 2017”	the year ended 31 March 2017
“%”	per cent

*This annual report is prepared in both English and Chinese. In the event of any inconsistency, the English text of this annual report will prevail.*





◀ Listing and gong-hit ceremony hosted by Mr. Choy Chi Fai and Ms. Choy Ho Ka Man, the founders of Ausupreme



◀ Board of Directors of Ausupreme



Ausupreme International Holdings Limited (stock code 2031.HK) is an exclusive global brand specializing in nutritional supplements and skin care products. All of our products are made in Australia, guaranteed for compliance with legislations and supreme quality; the production processes have passed the Australia TGA's strict audit in accordance with the international standards Good Manufacturing Practice (GMP) and through strict safety tests of heavy metals. We have obtained numerous prizes during the years, including but not limited to "Hong Kong Top Brand Awards", "Hong Kong Health Care Professional's Most Trusted Natural Health Food Brand Award" etc. For over a decade, our products have been the best sellers in Hong Kong, China, Macau and Singapore.

## Vision

With adherence to truth, justice and care, Ausupreme has created a vibrant and elite team, striving to provide excellent health and personal care products and superior services, to be a leading health supplement company in Asia.

## Mission

**Truth:** With integrity as our business principle, Ausupreme works to establish a good business model.

**Justice:** Under the business environment with justice and fairness, our team monitors each other in order to create a fair and rational system.

**Care:** With a caring and loving corporate culture, colleagues support each other and strive for a caring society culture.



### International Good Manufacturing Practice (GMP)

With the guarantee of Therapeutic Goods Administration (TGA), all products are produced in international GMP manufacturing plants and fulfilled the production standards of WHO, which ensure the safety, effectiveness and quality of our products.



### Strict safety tests of main heavy metals

Through strict safety tests of main heavy metals, all products pass the tests on mercury or ciguatera. Complying with international standards, the quality and safety of the products are guaranteed.



### Quality Tourism Services

Passing the strict annual audit by Hong Kong Tourism Board, we are proudly awarded the certificate and logo of Quality Tourism Services for the high level of service, which consolidates Hong Kong's image as a quality tourism city.



### No Fakes Logo

Approved by Intellectual Property Department, the No Fakes logo ensures that the merchants adhere to the law, establish and maintain legitimate business practices, and do not sell the counterfeits.



**Hong Kong Health Care Professional's Most Trusted Natural Health Food Brand Award**  
Selected by the professional judging panels from the numerous health products, the Hong Kong Health Care Professional's Most Trusted Natural Health Food Brand Award represents the recognition and appreciation of the high quality products.



### Hong Kong Top Brand Awards

Issued by Hong Kong Brand Development Council and the Chinese Manufacturers' Association of Hong Kong. It is a recognition of our continued efforts in the development of original brand, which is a symbol of honor for excellent brand and high quality products.



### Consumers' Most Favorable Hong Kong Brands

Awarded by China Enterprise Reputation and Credibility Association (Overseas), so as to reward its commitment to quality products, professional services and the development of the local market.



### Hong Kong Brand Conscience Award

Issued by Hong Kong Institute of Marketing, the Hong Kong Brand Conscience Award is a commendation to recognize and honor those corporate brands for their contribution in social responsibility in the practices of seven conscience business rules.



### PRO Choice

Organized by Capital Weekly, the "PRO Choice" award is to recognize the successful business strategies of the best brands in demonstrating their successful ideas and practices.



### Asia Excellence Brand Award

Issued by Yazhou Zhoukan, the "Asia Excellence Brand Award" winners are chosen by YZZK through its readers and business community, to recognize the principles and practices of the most influential international or local brands, and highlight the excellence of the brands' leaders.





## Sales Channels - Specialty Stores & Consignment Counters

The business of Ausupreme has continued to develop after listing. As at 31 March 2018, the Group had 14 specialty stores and 82 consignment counters in Hong Kong and Macau. In the future, Ausupreme will actively expand its overseas markets and strive to become a well-known health supplement brand in Asia.



## New spokesperson

This year, the Group successfully invited Sammi Cheng to be its spokesperson! Sammi, who has a healthy and ever-changing image, loves sports and is full of positive energy, has performed a brand new health-concept advertisement for the Group.

In order to strengthen the brand's health and vitality image, the Group invited a famous team in the city to shoot a set of new photo for Sammi, and change the latest image for the Group's specialty stores and consignment counters. The overall perception is fresh and new. The spokesperson successfully expanded Ausupreme's customer base and continued to increase its business volume.



## Awards and Recognitions

This year, Ausupreme continued to receive a number of awards, including the "Corporate Achievement Award" granted by the Hong Kong Chinese Importers' & Exporters' Association, the founder and Executive Director Mrs. Choy Ho Ka Man was awarded "CEO of the year 2017" by South China Media Capital CEO and the "Outstanding Businesswomen Award 2017" by Hong Kong Commercial Daily, and Ausupreme was awarded "Listed Company Award of Excellence" by Hong Kong Economic Journal. The outstanding listed companies were all well deserved the recognition. These awards are valuable reference indicators for investors.



# SUPER EYE CARE

EXTRA STRENGTH



Ausupreme Spokesperson

Sammi Cheng



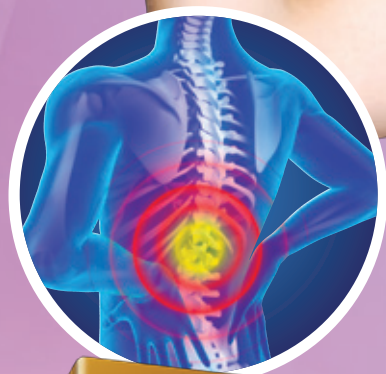
AUSTRALIAN MADE



# SUPER JOINT

Ausupreme Spokesperson

Sammi Cheng



AUSTRALIAN MADE





**Dear Shareholders,**

**On behalf of the Board, I am pleased to present the annual report on the results of Ausupreme International Holdings Limited and its subsidiaries for the financial year ended 31 March 2018.**

### ANNUAL REVIEW

12 September 2017 marked the first anniversary for the successful Listing of the Company. A celebration ceremony was held to celebrate the achievements made during the first year of the Listing and to showcase the exciting future blueprints for the years ahead. The Group anticipates that the successful Listing will continue to enhance the overall corporate profile of the Group and to foster sustainable business development.

The year under review was a year of recovery after several years of downturns in the retail industry. The overall retail market in Hong Kong has regained its upward momentum with sales increased over 6% during the year under review as compared to the Year 2017 according to the statistics from the Census and Statistics Department of Hong Kong.

The total revenue of the Group for the Year had recorded a promising increase of 18.1% to approximately HK\$242,500,000 as compared to that of Year 2017. The Group's sales increase outperformed the overall growth rate of the Hong Kong retail market and this was the result of the Group's effective sales and marketing strategy and a more diversified product portfolio. The profit for the year attributable to equity owners of the Company for the Year rose remarkably by 306.6% to approximately HK\$12,530,000. The Board is pleased to recommend a final cash dividend of HK1 cent per Share for the Year, with the dividend payout ratio of approximately 59.9%.

During the Year, the Group had purchased a property to expand its existing storage facilities. The increased storage space resulting from this new property not only resolved the problem of shortage of space, but also greatly enhanced the efficiency of the Group's operation and facilitated future expansion.

The Group has always strived for excellence in the industry. The Group was honoured to receive the Listed Company Award of Excellence for 2017 and Outstanding Import and Export Enterprise Awards for 2017. These recognitions had increased the corporate profile of the Group as well as the confidence of the valuable customers to our brand and products.

## PROSPECTS

Based on the overall recovering retail market with vibrant consumption sentiment, the Group is determined to focus its principal business goals to increase both online and offline sales by carefully optimizing the sales channels in various electronic platforms and shop locations. Meanwhile, the Group will also aim to expand its core business to other regions/countries. Business collaboration with strategic partners will enable the Group to attain long-term development.

Strategic marketing campaigns will continue to be launched in various social media. The new partnership with Ms. Sammi Cheng, a superstar celebrity in Asia, as the Group's spokesperson will definitely magnify the effects of the promotion plans.

"Contribute to community" is an important value of Ausupreme. As a conscientious and responsible group, it has actively participated in community services and supports charitable organizations such as Love Foundation Limited. Looking ahead, Ausupreme will continue the virtue of "Love and Care" and organize and support various charitable events. The Group believes that by sharing our love to the society while pursuing its principal business of serving high-quality health and personal care products to our customers, the Group will further develop the business and enhance corporate image as a social-responsible enterprise.

## APPRECIATION

On behalf of the Board, I wish to take this opportunity to express my sincere gratitude to the Shareholders, business partners and customers for their ongoing support to the Group, and to extend my heartfelt appreciation to all staff for their committed contributions.

**Choy Chi Fai**

*Chairman*

Hong Kong, 28 June 2018



# CRANBERRY



Ausupreme Spokesperson

**Sammi Cheng**



AUSTRALIAN MADE

## BUSINESS REVIEW

The Group is principally a Hong Kong-based brand builder and retailer of health and personal care products focusing on the development, marketing, sales and distribution of the branded products. The major brands developed and managed by the Group include “Organic Nature”, “Top Life”, “Superbee” and “Ausupreme”, which are sold under our well-established “澳至尊” sales and distribution network.

### Market Overview

The overall retail sales in Hong Kong recorded a rebound of 6.3% during the period from April 2017 to March 2018 as compared to the corresponding period in the previous year according to the statistics from the Census and Statistics Department of Hong Kong. This indicated a sign of recovery in the retail industry in Hong Kong.

According to the Tourism Commission of Hong Kong, the total visitor arrivals increased by 3.2% in 2017 to about 58.5 million, among which, overnight arrivals recorded a growth of 5.0% indicating that the tourism industry in Hong Kong regained growth momentum. The rise of visitor arrivals in Hong Kong boosted consumer sentiment and brought a positive prospect to the retail market in Hong Kong. Despite the notable improvement in the external environment, the Group remains cautiously optimistic about the future prospects.

### Overall Performance

For the year ended 31 March 2018, the Group's turnover performance was positively influenced by the improving consumer sentiment in the retail market. The Group's revenue for the Year was approximately HK\$242,500,000, representing an increase of approximately 18.1% as compared to approximately HK\$205,250,000 of last year. The Group's sales increase outperformed the overall growth rate of the Hong Kong retail market and this was the result of the Group's effective sales and marketing strategy and a more diversified product portfolio. During the Year, 13 new products were introduced to meet emerging market demand in Hong Kong and the mainland of China (the “**Mainland China**”), among which, 8 were health supplement products developed and launched under our own brand “Ausupreme” whereas 5 were personal care products.

During the Year, the revenue was derived mainly from the sales of the Group's health and personal care products, which were broadly classified by nature into three major categories of products, namely (i) health supplement products; (ii) personal care products; and (iii) honey and pollen products.

- (i) Health supplement products continued to be the major category during the Year, which constituted approximately 91.9% of the total revenue and amounted to approximately HK\$222,799,000 (2017: HK\$188,655,000). This represented an increase of approximately 18.1% as compared to last year as a result of the expanded product portfolio and strong sales efforts.
- (ii) Personal care products continued to be the second largest category with revenue of approximately HK\$14,839,000 (2017: HK\$9,672,000) which contributed to approximately 6.1% of the total revenue. The sales of this particular category of products had increased by approximately 53.4% from last year due to the introduction of a new skin-care product line with favourable responses from customers.
- (iii) Honey and pollen products were the third category of products which made up of approximately 2.0% of total revenue and amounted to approximately HK\$4,862,000 (2017: HK\$6,923,000).



## Management Discussion and Analysis

As at 31 March 2018, the Group had 14 specialty stores and 82 consignment counters in Hong Kong and Macau (31 March 2017: 14 specialty stores and 70 consignment counters). The Group will continue to identify carefully suitable locations for the specialty stores and other sales channels to maximize its exposure to the target customers to attain the continued growth of sales. In addition to brick-and-mortar businesses, the Group has expanded its market through e-commerce since July 2016. During the Year, revenue derived from e-commerce channels recorded a remarkable increase of approximately three times of that for last year. In view of the rapid growth of e-commerce and rising millennial shoppers, the Group had explored different business opportunities with major e-commerce platforms and focused on digital marketing through product promotions in social media such as Facebook, WeChat and YouTube and product reviews by Key Opinion Leaders (KOLs) to enhance product and brand awareness.

### FINANCIAL REVIEW

During the Year, the Group's revenue rose notably by approximately 18.1% to approximately HK\$242,500,000 (2017: HK\$205,250,000). This was mainly due to the recovery of the retail market in Hong Kong and the successful strategies for expanding sales channels and introducing more new products to maintain diversification of the Group's product portfolio.

The following table sets forth the breakdown of the Group's revenue by categories of product for the years ended 31 March 2018 and 2017:

	For the year ended 31 March			
	2018		2017	
	HK\$'000	% of total revenue	HK\$'000	% of total revenue
Health supplement products	222,799	91.9%	188,655	91.9%
Honey and pollen products	4,862	2.0%	6,923	3.4%
Personal care products	14,839	6.1%	9,672	4.7%
<b>Total</b>	<b>242,500</b>	<b>100%</b>	<b>205,250</b>	<b>100%</b>

The Group's revenue attributable to health supplement products increased by approximately 18.1% to HK\$222,799,000 for the year ended 31 March 2018 (2017: HK\$188,655,000) whereas its revenue attributable to honey and pollen products decreased by approximately 29.8% to HK\$4,862,000 for the year ended 31 March 2018 (2017: HK\$6,923,000). For the year ended 31 March 2018, revenue from personal care products amounted to approximately HK\$14,839,000, representing an increase of approximately 53.4% from HK\$9,672,000 in 2017. The increase of revenue was mainly attributable to the recovery of Hong Kong retail market and the Group's successful sales strategies as aforesaid.

The table below sets forth the breakdown of the Group's revenue by sales channels for the years ended 31 March 2018 and 2017:

	For the year ended 31 March			
	2018		2017	
	HK\$'000	% of total revenue	HK\$'000	% of total revenue
Specialty stores	38,549	15.9%	31,690	15.4%
Consignment counters	190,429	78.5%	164,426	80.1%
E-commerce	7,208	3.0%	1,762	0.9%
Other sales channels	6,314	2.6%	7,372	3.6%
<b>Total</b>	<b>242,500</b>	<b>100%</b>	<b>205,250</b>	<b>100%</b>

During the Year, sales channels of consignment counters, specialty stores and e-commerce recorded a remarkable increase. For the year ended 31 March 2018, revenue derived from consignment counters and specialty stores increased by approximately 15.8% to HK\$190,429,000 (2017: HK\$164,426,000) and approximately 21.6% to HK\$38,549,000 (2017: HK\$31,690,000), respectively. Due to the Group's effort on expanding online sales channels, revenue derived from sales channel of e-commerce recorded a significant increase of approximately 309.1% to HK\$7,208,000 (2017: HK\$1,762,000). The remaining sales was generated from other sales channels which included wholesale and distribution business in Singapore by an exclusive distributor and sales at trade fairs and exhibitions. The revenue derived from other sales channels decreased by approximately 14.4% to HK\$6,314,000 for the year ended 31 March 2018 (2017: HK\$7,372,000).

The cost of sales increased by approximately 23.7% to HK\$37,162,000 for the year ended 31 March 2018 (2017: HK\$30,051,000). The increase was mainly attributable to the sales growth and the increase in procurement costs resulting from the appreciation of Australian dollars during the Year. As a percentage of revenue, cost of sales remained stable at approximately 15.3% for the year ended 31 March 2018 (2017: 14.6%).

The selling and distribution expenses of the Group increased by approximately 18.5% to HK\$163,738,000 for the year ended 31 March 2018 (2017: HK\$138,160,000). The increase was mainly attributable to higher selling expenses including sales commissions and expenses incurred for the expansion of various sales channels.

The general and administrative expenses of the Group decreased by approximately 11.6% to HK\$27,604,000 for the year ended 31 March 2018 (2017: HK\$31,209,000). The decrease was mainly due to the absence of non-recurring listing expenses in the Year, which were incurred in the year ended 31 March 2017. Such effects were partially offset by the increases in (i) staff costs because of an increase in headcount to cope with business expansion; (ii) relevant professional fees incurred after the Company's Listing; (iii) depreciation because an industrial property unit was acquired for warehouse and ancillary purposes during the Year.

There were no finance costs for the year ended 31 March 2018 (2017: HK\$302,000) as the Group did not have any bank borrowings for the Year.

The Group's revenue was mainly derived in Hong Kong and Macau during the year under review. For the year ended 31 March 2018, income tax expense increased by approximately 4.1% to HK\$2,353,000 (2017: HK\$2,261,000) mainly due to an increase in the Group's profit before taxation. The provision of Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for the years ended 31 March 2018 and 2017. Taxation for overseas subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

As a result of the above factors, there was a profit attributable to equity owners of the Company for the year ended 31 March 2018 of approximately HK\$12,530,000 as compared to a profit of approximately HK\$3,082,000 for last year. The increase was mainly due to (i) the increase in sales from various sales channels; and (ii) the absence of non-recurring listing expenses which were incurred for the year ended 31 March 2017. Such effects were partially offset by an increase in direct selling expenses including sales commissions and expenses incurred for the expansion of various sales channels.

For the year ended 31 March 2018, the basic earnings per share was HK1.67 cents (2017: HK0.46 cents), the calculation is based on the profit for the year attributable to equity owners of the Company of approximately HK\$12,530,000 (2017: HK\$3,082,000) and the weighted average number of 750,000,000 (2017: 665,753,425) ordinary shares in issue during the year under review. Diluted earnings per share is the same as the basic earnings per share because the Company had no dilutive potential ordinary shares during the years ended 31 March 2018 and 2017.

## **LIQUIDITY, FINANCIAL RESOURCES, FOREIGN EXCHANGE RISK EXPOSURE AND CAPITAL COMMITMENTS**

The Group's financing and treasury activities are centrally managed and controlled at the corporate level. The main objective is to utilize the funding efficiently and to manage the financial risks effectively. The Group generally meets its working capital requirements from its internally generated funds, and maintains a healthy financial position.

As at 31 March 2018, the Group had net current assets and net assets of approximately HK\$127,849,000 (2017: HK\$141,942,000) and HK\$164,516,000 (2017: HK\$151,986,000), respectively. As at 31 March 2018, the current ratio calculated based on current assets divided by current liabilities of the Group was approximately 9.6 (2017: 12.3).

### **Cash and Cash Equivalents**

Cash and cash equivalents held by the Group amounted to approximately HK\$91,738,000 as at 31 March 2018 (2017: HK\$112,303,000) and were mainly denominated in Hong Kong dollars, Japanese yen, Australian dollars and Renminbi.

### **Other Financial Resources and Gearing**

As at 31 March 2018 and 2017, the Group did not have any bank borrowing and therefore no gearing ratio (calculated based on the interest-bearing liabilities divided by the total equity as at the respective end of period and multiplied by 100%) was applicable as at 31 March 2018 and 2017.

### **Foreign Exchange Exposure**

The Group is exposed to currency risk primarily through sales and purchases which give rise to receivables, payables and cash balances that are denominated in a foreign currency, i.e. a currency other than the functional currency of the operations to which the transactions relate. The currencies giving rise to this risk are primarily Japanese yen, Australian dollars and Renminbi. The Group currently does not have any foreign currency hedging policy. However, the Group maintains a conservative approach in treasury management by constantly monitoring foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise. Therefore, the Group considers that the impact of foreign exchange risks is not significant.

### **Capital Commitments**

As at 31 March 2018, the Group did not have any capital commitment (2017: Nil).

## USE OF PROCEEDS

The net proceeds from the Hong Kong public offering completed in mid-September 2016 were approximately HK\$71,676,000 (after deducting underwriting fees and related listing expenses), out of which approximately HK\$45,993,000 had been utilized as at 31 March 2018.

Intended applications	Net actual proceeds HK\$'000	Amount utilized as at 31 March 2018 HK\$'000	Balance as at 31 March 2018 HK\$'000
Developing and strengthening the Group's brand	25,086	15,460	9,626
Maintaining, expanding and improving sales network	17,919	10,326	7,593
Exploring business collaboration and expanding customer base	12,185	8,737	3,448
Diversifying and expanding product portfolio	9,318	7,656	1,662
General working capital	7,168	3,814	3,354
	<b>71,676</b>	<b>45,993</b>	<b>25,683</b>

The balance of the unutilized net proceeds has been securely placed as deposits in licensed banks in Hong Kong.

## MAJOR INVESTMENTS, ACQUISITIONS AND DISPOSALS

Except for the acquisition of properties as disclosed in the announcement of the Company dated 23 May 2017, the Group had no material investments, acquisitions or disposals during the year under review.

## CONTINGENT LIABILITIES

As at 31 March 2018, the Group had no material contingent liabilities (2017: Nil).

## EMPLOYEE INFORMATION

As at 31 March 2018, the Group had 208 (2017: 198) employees, including part-time staff. The Group remunerates employees based on their performance and experience as well as prevailing market condition. In addition to salary and commission payment to staff, other staff benefits include a share option scheme, discretionary bonus, staff discount on purchases and internal training.



## DIVIDEND

The Board has resolved to recommend a final dividend of HK1 cent per Share for the year ended 31 March 2018, totalling HK\$7,500,000 (2017: Nil). Such payment of dividend will be subject to the approval of the Shareholders at the AGM to be held on 14 September 2018 and has not been recognized as a liability in the consolidated financial statements of this annual report. If the resolution for the proposed final dividend is passed at the AGM, the final dividend will be payable on or around 22 October 2018.

During the year ended 31 March 2017 and prior to the Listing Date, a subsidiary of the Company declared an interim dividend of HK\$7,100,000. The dividend declared was paid in cash out of the internally generated resource to the then shareholders, which are also the Company's controlling shareholders, prior to the Reorganization.

## FUTURE OUTLOOK AND PROSPECTS

The overall retail market is currently in the midst of growth and benign circumstances. According to the statistics from the Census and Statistics Department of Hong Kong released on 31 May 2018, the overall retail sales in Hong Kong increased by approximately 11.5% and 12.3% in March and April 2018 over the same months in 2017 respectively with a positive outlook in the near future.

The net proceeds from the Listing have facilitated the Group to execute its business plan. The Group is determined to strive for further business expansion and sustainable growth by implementing the strategies below.

### Further development of brand

Since the beginning of 2018, the Group has invited Ms. Sammi Cheng, a superstar in Asia, to become the spokesperson of the Group. Her superior status as a singer and an actress and her healthy image perfectly echo with the Group's brand image of superior product quality promoting health and well-being. Marketing campaigns with the healthy image of Ms. Sammi Cheng will be launched in various media and the Group believes that its brand recognition would further be enhanced.

In addition, with the support of various sports and charity events such as marathons and fund-raising projects, the healthy and social-responsible corporate/brand image of the Group will gradually be strengthened.

### Expansion of sales network and system

The Group will optimize its retail networks of self-operated specialty stores and consignment sales coverage by constantly reviewing the performance of each location. New and potential sales channels will continuously be explored and setup to expand the customer base. Besides, the Group will actively seek co-operation with various business partners to expand the sales network to other countries.

Besides, an upgrade of the Group's computer system will be planned and implemented to improve the efficiency and effectiveness of sales and other operation of the business. Advanced customer membership programs and other system upgrades will definitely promote the shopping experience of customers.

### Growth of e-commerce business

The original strong development of online retail business has even been expedited with the popularity of mobile phone purchase and electronic wallet. The Group will continue to partner with an increasing number of reputable e-commerce platforms in different regions to seize the vast online retail opportunities. Various discounts and programs will be launched to foster sales and increase customers' loyalty.

## Expansion of product portfolio

The Group will constantly evaluate and expand the existing product portfolio to ensure the evolving customer preference will be met. Professional research and development process of new products is strictly complied to ensure only products with top quality will be launched.

Amid a fast-changing retail environment, the Group will continue to focus on developing the business and enhancing viable growth to reward the constant support of customers and investors.

### EXECUTIVE DIRECTORS

**Mr. Choy Chi Fai (蔡志輝)**, aged 44, one of the founders of the Group, was appointed as a Director on 17 April 2015 and is currently an executive Director, the managing Director and the Chairman. He is also a member of each of the Remuneration Committee and the Nomination Committee. Mr. Choy is also a director of all of the subsidiaries of the Company and Beatitudes. Mr. Choy is responsible for the overall direction and management of the Group. Before founding the Group, Mr. Choy (together with Mrs. Choy) had been engaged in the business of trading and distribution in Hong Kong. Mr. Choy has more than 15 years' experience in marketing, distribution, wholesale and retail of health supplement products in Hong Kong, the experience of which was gained from the operation of the Group.

Mr. Choy obtained a Bachelor of Arts degree from the Hong Kong Baptist University in December 2000. He received a Diploma of Food and Nutritional Sciences from the Chinese University of Hong Kong in May 2010. He was awarded a Master of Arts degree in Comparative and Public History by the Chinese University of Hong Kong in December 2010 and a Master of Christian Studies by Evangel Seminary in June 2018. Mr. Choy has also received the "Outstanding Entrepreneur Awards" by Capital Entrepreneur in February 2017.

Mr. Choy has been active in Hong Kong's health food industry. He has been appointed as a council member of Hong Kong Health Food Association and patron president of The Cosmetic and Perfumery Association of Hong Kong Ltd. since 2010 and 2014 respectively. He has served as a programme adviser for Health & Applied Sciences Division of the School of Continuing and Professional Studies of the Chinese University of Hong Kong since September 2013. Mr. Choy is also a member of the Customer Liaison Group for Small and Medium-sized Enterprises of the Trade and Industry Department of the Hong Kong Government and a mentor of Small and Medium-sized Enterprises Mentorship Program of the Trade and Industry Department of Hong Kong Government, Small and Medium-sized Enterprises Mentorship Program of the Employees Retraining Board and Hong Kong Baptist University Career Mentorship Program.

In addition to his business achievement, Mr. Choy is dedicated to Hong Kong's education and social development. Mr. Choy is currently the chairperson of the executive committee of the Ning Po College Alumni Association Education Fund and honorable president of Federation of Parent Teacher Associations in Kwun Tong District. He has served as an alumni manager of the Ning Po College Incorporated Management Committee since June 2013, a member of Kwun Tong Healthy City Steering Committee since April 2016 and a director of the Chinese Christian Herald Crusades Limited (Hong Kong Branch) since April 2011. Mr. Choy is appointed as a Deputy Chief Supervisor (Ag.) of Hong Kong Road Safety Patrol since April 2018. Mr. Choy is a member of the Programme Management Committee (PMC) of the Enterprise Support Programme (ESP) under the Branding, Upgrading and Domestic Sales (BUD Fund) since June 2018.

Mr. Choy is the spouse of Ms. Ho Ka Man (executive Director and marketing director of the Group) and the brother-in-law of Mr. Ho Chun Kit, Saxony (executive Director and business development director of the Group).

**Ms. Ho Ka Man (何家敏)**, aged 43, one of the founders of the Group, was appointed as a Director on 17 April 2015 and is currently an executive Director and the marketing director of the Group. She is also a director of Truth & Faith and certain other subsidiaries of the Company and a director of Beatitudes. Mrs. Choy is responsible for overseeing the operation of the marketing team of the Group and formulating marketing strategies and promotion plans. Before founding the Group, Mrs. Choy (together with Mr. Choy) had been engaged in the business of trading and distribution in Hong Kong. She has more than 15 years of experience in marketing of health supplement products in Hong Kong, the experience of which was gained from the operation of the Group. Mrs. Choy has also received the award of “CEO of the year 2017” by South China Media Capital CEO and the “Outstanding Businesswomen Award 2017” by Hong Kong Commercial Daily in November 2017. Under Mrs. Choy’s leadership and supervision, the Group has successfully promoted the brand image and a comprehensive range of health products and has been awarded and recognized by different organizations in recent years.

Mrs. Choy received a Higher Diploma of Fashion and Textile Merchandizing from the Hong Kong Polytechnic University in November 1997 and has been appointed as a mentor of the SME Mentorship Programme of the Employees Retraining Board. She was awarded a Master of Christian Studies by Evangel Seminary in June 2018.

Ms. Ho is the spouse of Mr. Choy Chi Fai (executive Director, managing Director and Chairman) and the younger sister of Mr. Ho Chun Kit, Saxony (executive Director and business development director of the Group).

**Mr. Ho Chun Kit, Saxony (何俊傑)**, aged 48, was appointed as an executive Director on 15 May 2015 and is also the business development director of the Group. Mr. Ho joined the Group on 4 March 2013 and is currently responsible for sales and marketing development and expansion of the Group’s business.

Mr. Ho obtained a Postgraduate Diploma in Marketing from the Chartered Institute of Marketing in December 2003. He joined the Treasury Markets Association in January 2006 and is now a Full Member. Prior to joining the Group, Mr. Ho has gained more than 20 years’ experience in the financial market. He served as a senior manager of Nittan Capital Asia Limited between August 2005 and December 2012.

Mr. Ho is the brother-in-law of Mr. Choy Chi Fai (executive Director, managing Director and Chairman) and the elder brother of Ms. Ho Ka Man (executive Director and marketing director of the Group).

**Mr. Au Chun Kit (區俊傑)**, aged 42, was appointed as an executive Director on 15 May 2015 and is also the operation director of the Group. Mr. Au joined the Group on 16 September 2013 and is currently responsible for the information technology system and infrastructure of the Group, including development of the online sales channels and maintenance of the Enterprise Resource Planning (ERP) system. He is also in charge of the administrative support of the specialty stores and sales counters at consignee retail stores.

Mr. Au received a Bachelor of Engineering degree in Computer Sciences from the Hong Kong University of Science and Technology in November 1998. Prior to joining the Group, Mr. Au worked as senior system analyst (later promoted to information technology manager) at Hong Yip Service Company Limited (a subsidiary of Sun Hung Kai Properties Limited, stock code: 00016, a company listed on the Main Board of the Stock Exchange) between September 2006 and August 2013. Mr. Au possesses more than 20 years’ experience working in information technology and management in a wide range of industries.

Mr. Au is the cousin-in-law of Ms. Tang Wing Shan (Company Secretary and financial controller).

### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Dr. Luk Ting Kwong (陸定光)**, aged 63, was appointed as an INED with effect from 20 July 2016. He is the chairman of the Nomination Committee and a member of the Audit Committee. Dr. Luk is responsible for providing independent advice to the Board. Dr. Luk received the degrees of Master of Business Administration and Doctor of Philosophy from the University of New South Wales in October 1985 and May 2001 respectively.

Dr. Luk has been a professor at the School of Marketing and Logistics Management of Nanjing University of Finance & Economics since May 2015. Dr. Luk is a brand guru and has extensive brand and marketing management experience in Hong Kong and Mainland China. He is the founder of the Asian Centre for Brand Management (currently known as Asian Centre for Branding & Marketing) at Hong Kong Polytechnic University. He has been appointed as a member of the Technical Advice Committee of the Hong Kong Brand Development Council and a consultant at the Hong Kong Federation of Brands since April 2008 and also a member of the Small and Medium-sized Enterprises Customers Liaison Committee of the Trade and Industry Department of Hong Kong Government since January 2013. Dr. Luk is currently a director of Sherriff & Associates Co. Ltd. (Hong Kong and Shenzhen).

**Mr. Ko Ming Kin (高銘堅)**, aged 55, was appointed as an INED with effect from 20 July 2016. He is the chairman of the Audit Committee and a member of the Remuneration Committee. Mr. Ko is responsible for providing independent advice to the Board. He was awarded a Professional Diploma in Accountancy by the Hong Kong Polytechnic (now the Hong Kong Polytechnic University) in November 1986. Mr. Ko became an associate member of Hong Kong Institute of Certified Public Accountants in April 1990. He has been as a fellow member of the Association of Chartered Certified Accountants in April 1995. Mr. Ko was admitted as a Member of Hong Kong Securities and Investment Institute in December 1998. He was admitted as an associate of the Institute of Chartered Accountants in England and Wales in August 2007, and became a fellow thereof in August 2017.

Mr. Ko has worked for a major international accounting firm and various listed companies in Hong Kong, gaining more than 25 years' experience in accounting services and corporate financial management. Mr. Ko now serves as the chief financial officer and company secretary of Crocodile Garments Limited (stock code: 00122), a company listed on the Main Board of the Stock Exchange and is responsible for the company's management, financial functions, legal, inventory logistics and shipping affairs.

**Mr. Wan Cho Yee (尹祖伊)**, aged 49, was appointed as an INED with effect from 20 July 2016. He is the chairman of the Remuneration Committee and a member of each of the Audit Committee and the Nomination Committee. Mr. Wan is responsible for providing independent advice to the Board. He received the degrees of Bachelor of Science in Business Administration (International Business) and Master of Business Administration from the San Francisco State University in January 1994 and May 1995 respectively.

Mr. Wan has become a Certified Drucker Educator of Peter F. Drucker Academy since November 2011 and provides training courses on management, leadership and entrepreneurship. As a Certified Drucker Educator, Mr. Wan has been a trainer for listed companies, public corporations, non-profit organizations and government departments in Hong Kong, covering the aspects on sales and marketing planning, international market and new product development.



## SENIOR MANAGEMENT

**Ms. Tang Wing Shan (鄧穎珊)**, aged 43, was appointed as the Company Secretary and the financial controller of the Group in May 2015 and June 2013, respectively. She joined the Group in June 2013. Ms. Tang is responsible for managing of the Group's financial team and supervising secretarial, corporate finance, treasury, financial reporting, tax and other related financial matters.

Ms. Tang obtained a Bachelor of Commerce from the University of Toronto in June 1997 and a Bachelor of Administrative Studies from York University in November 1999. She was awarded a Master of Business Administration by Laurentian University in October 2006. Ms. Tang was admitted as a Certified General Accountant by the Certified General Accountants Association of Ontario in September 2001. She became a member of the Chartered Professional Accountants of Ontario when the two accountant associations mentioned above signed the unification agreement in 2014. Besides, she was admitted as a fellow member of the Association of Chartered Certified Accountants in March 2008. Ms. Tang possesses about 17 years' experience in accounting services.

Ms. Tang is the cousin-in-law of Mr. Au Chun Kit (executive Director and operation director of the Group).

**Ms. Leung Fung Ching (梁鳳貞)**, aged 51, is the senior financial manager of the Group. She joined the Group in January 2014. Ms. Leung is responsible for the management of the Group's accounting system.

Ms. Leung received a Bachelor of Arts in Accountancy from the Hong Kong Polytechnic University in June 2002. She was qualified as a Hong Kong Certified Public Accountant in July 2004. In November 2008, Ms. Leung was admitted as a Fellow of the Association of Chartered Certified Accountants. Ms. Leung has gained more than 20 years' experience in accounting services.

**Ms. Yam Sau Man (甄秀雯)**, aged 36, is a senior marketing manager of the Group. She first joined the Group as a marketing executive in October 2003 and she rejoined in October 2004. Ms. Yam is responsible for the management of designated sales counters in consignee stores and specialty stores and the training of the frontline sales staff. Ms. Yam was promoted to the senior management in February 2013 in recognition of her contribution in expanding the sales and distribution network in the past 10 years' service.

Ms. Yam graduated from the Hong Kong Institute of Vocational Education with a Higher Diploma in Food Science and Technology in July 2003. Ms. Yam joined the Group upon her graduation in October 2003.

**Ms. Mo Suet Lin (巫雪蓮)**, aged 41, is a senior marketing manager of the Group. She joined the Group in August 2013. Ms. Mo is responsible for promotion activities, publicity materials and brand image of the Group.

Ms. Mo obtained a Bachelor of Arts degree in Chinese Language and Literature from the Hong Kong Baptist University in December 2000. Ms. Mo completed the course organized by Beauty Tech and was obtained a certificate of Diploma in Beauty Therapy. She was awarded a Diploma in Beauty Therapy (China) by the City and Guilds of London Institute in July 2005. She completed the Postgraduate Diploma in Education from the Chinese University of Hong Kong in December 2010. Before joining the Group, Ms. Mo joined Intelligent Beauty Tech Trading Ltd. as a beauty purchaser between October 2012 and March 2013.



## Directors and Senior Management

**Ms. Lai Ka Wai (黎家蕙)**, aged 32, is the senior human resources manager & administrative manager of the Group. She joined the Group in November 2005. Besides overseeing the human resources and general administration matters, Ms. Lai is also responsible for supervising stock management and the warehouse team.

Ms. Lai obtained a Diploma in Accounting Studies from YMCA College of Careers in June 2004. She was awarded a Certificate of Business Calculations certified by the London Chamber of Commerce and Industry. Ms. Lai joined the Group as an accounting clerk in November 2005 and was promoted to the senior management in February 2015 based on her experience in administration and dedication to the Group in the past decade.

**Ms. Lai Sze Yiu (黎思瑤)**, aged 31, is the operation manager of the Group. She joined the Group as senior operation officer in January 2016 and was promoted to the senior management in October 2016. Ms. Lai is primarily responsible for product development, quality control and regulatory affairs of the Group.

Ms. Lai obtained a Bachelor of Science degree in Food Quality and Safety from Guangdong Pharmaceutical University in June 2010, and a certificate of BRC Global Standard for Agents & Brokers in July 2015. Ms. Lai possesses about 6 years' relevant experience in food industry. Prior to joining the Group, Ms. Lai served as a technical service executive of SGS Hong Kong Limited between October 2011 and January 2016.

The Company is committed to fulfilling its responsibilities to the Shareholders and protecting and enhancing Shareholders' value through good corporate governance.

The Directors recognize the importance of incorporating elements of good corporate governance in the management structures, internal control and risk management procedures of the Group so as to achieve effective accountability.

## **CORPORATE GOVERNANCE PRACTICES**

Save for the deviation from code provision A.2.1 of the CG Code as disclosed in this report below, the Company has adopted and complied with all applicable code provisions as set out in the CG Code during the Year.

## **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code as its own code of conduct regarding Directors' securities transactions. Having been made specific enquiries by the Company, all Directors confirmed that they had complied with the required standard set out in the Model Code throughout the Year.

## **BOARD OF DIRECTORS**

### **Responsibilities**

The Board is primarily responsible for overseeing and supervising the management of the business affairs and the overall performance of the Group. The Board sets the Group's values and standards and ensures that the requisite financial and human resources support is in place for the Group to achieve its objectives. The functions performed by the Board include but are not limited to formulating the Group's business plans and strategies, deciding all significant financial (including major capital expenditure) and operational issues, developing, monitoring and reviewing the Group's corporate governance practices and all other functions reserved to the Board under the Articles of Association. The Board has established Board committees and has delegated to these Board committees various responsibilities as set out in their respective terms of reference. The Board may from time to time delegate certain functions to the management of the Group if and when considered appropriate. The management is mainly responsible for the execution of the business plans, strategies and policies adopted by the Board and assigned to it from time to time.

The Directors have full access to information of the Group and the management has an obligation to supply the Directors with adequate information in a timely manner to enable the Directors to perform their responsibilities. The Directors are entitled to seek independent professional advice in appropriate circumstances at the Company's expense.

### **Composition**

The Company is committed to holding the view that the Board should include a balanced composition of executive Directors, non-executive Directors and INEDs so that there is a strong independent element on the Board which can effectively exercise independent judgement.

# Corporate Governance Report

As at the date of this annual report, the Board comprises the following seven Directors, of which the INEDs in aggregate represent over 40% of the Board members:

## Executive Directors

Mr. Choy Chi Fai (*Chairman and Managing Director*)

Ms. Ho Ka Man

Mr. Ho Chun Kit, Saxony

Mr. Au Chun Kit

## INEDs

Dr. Luk Ting Kwong

Mr. Ko Ming Kin

Mr. Wan Cho Yee

The biographical details of each of the Directors are set out in the section headed “Directors and Senior Management” of this annual report.

The family relationship among certain executive Directors is as follows:

Name of Executive Directors	Relationship with		
	Mr. Choy Chi Fai	Ms. Ho Ka Man	Mr. Ho Chun Kit, Saxony
Mr. Choy Chi Fai	—	Husband	Brother-in-law
Ms. Ho Ka Man	Wife	—	Younger sister
Mr. Ho Chun Kit, Saxony	Brother-in-law	Elder brother	—

Save as disclosed aforesaid, there was no financial, business, family or other material relationship among the Directors.

The INEDs have brought in a wide range of business and financial expertise, experience and independent judgement to the Board. Through active participation in the Board meetings and serving on various Board committees, all INEDs will continue to make various contributions to the Company.

Throughout the Year, the Company had three INEDs, meeting the requirements of the Listing Rules that the number of INEDs must represent at least one-third of the Board members, and that at least one of the INEDs has appropriate professional qualifications or accounting or related financial management expertise.

The Company has received an annual confirmation of independence in writing from each of the INEDs pursuant to Rule 3.13 of the Listing Rules. Based on such confirmation, the Company considers that all the INEDs are independent and have met the independence guidelines as set out in Rule 3.13 of the Listing Rules during the Year and up to the date of this annual report.

During the Year, the Chairman held one meeting with the non-executive Directors (including the INEDs) without the presence of other executive Directors.

Proper insurance coverage in respect of legal actions against the Directors has been arranged by the Company.

## Directors' Induction and Continuing Professional Development

Each of the Directors has received a formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure that he/she has a proper understanding of the Company's operations and business and is fully aware of the director's responsibilities under statutes and common law, the Listing Rules, other legal and regulatory requirements and the Company's business and governance policies.

The Company will from time to time provide briefings to all Directors to develop and refresh their duties and responsibilities. All Directors are also encouraged to attend relevant training courses at the Company's expense and they have been requested to provide the Company with their training records.

During the Year, all Directors, namely Mr. Choy, Ms. Ho, Mr. Ho Chun Kit, Saxony, Mr. Au Chun Kit, Dr. Luk Ting Kwong, Mr. Ko Ming Kin and Mr. Wan Cho Yee had participated in continuing professional development by either reading updates provided by the Company Secretary to refresh their knowledge in corporate governance and directors' duties and responsibilities or attending relevant seminars organised by professional bodies in Hong Kong.

## Meetings of the Board and Directors' Attendance Records

The Board is scheduled to meet four times a year at approximately quarterly intervals with notice given to the Directors at least 14 days in advance. For all other Board meetings, notice will be given in a reasonable time in advance. The Directors are allowed to include any matter in the agenda that is required for discussion and resolution at the meeting. To enable the Directors to be properly briefed on issues arising at each of the Board meetings and to make informed decisions, an agenda and the accompanying Board papers will be sent to all Directors at least three days before the intended date of the regular Board meeting, or such other period as agreed for other Board meetings. The Company Secretary is responsible for keeping all Board meetings' minutes. Draft and final versions of the minutes will be circulated to the Directors for comments and record respectively within a reasonable time after each meeting and the final version is open for the Directors' inspection.

The Board held 5 meetings during the Year and, amongst other matters, considered and approved the audited consolidated financial statements of the Group for the year ended 31 March 2017 and the unaudited consolidated financial statements of the Group for the six months ended 30 September 2017.

The attendance of each Director at the Board meetings during the Year is as follows:

Name of Directors	No. of Attendance/ No. of Meetings
Mr. Choy Chi Fai	5/5
Ms. Ho Ka Man	5/5
Mr. Ho Chun Kit, Saxony	5/5
Mr. Au Chun Kit	5/5
Dr. Luk Ting Kwong	5/5
Mr. Ko Ming Kin	5/5
Mr. Wan Cho Yee	5/5

During the Year, the Company held 1 annual general meeting and was attended by all Directors, namely Mr. Choy, Ms. Ho, Mr. Ho Chun Kit, Saxony, Mr. Au Chun Kit, Dr. Luk Ting Kwong, Mr. Ko Ming Kin and Mr. Wan Cho Yee.

## Board Diversity Policy

The Board has adopted a policy of the Board diversity and discussed all measurable objectives set for implementing the same.



The Company recognizes and embraces the benefits of a diversity of Board members. It endeavours to ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's business. All Board appointments will continue to be made on a merit basis with due regard for the benefits of diversity of the Board members. Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills and knowledge.

## CHAIRMAN AND CHIEF EXECUTIVE

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. In view of the present composition of the Board, the in-depth knowledge of the Chairman (who is also the managing Director) of the operations of the Group and the health and personal care industry in general, his extensive business network and connections, and the scope of operations of the Group, the Board believes that it is in the best interest of the Group for Mr. Choy Chi Fai to assume the roles of both the Chairman and the managing Director.

## BOARD COMMITTEES

The Board has established three Board committees, namely the Audit Committee, the Remuneration Committee and the Nomination Committee, to oversee particular aspects of the Company's affairs. The Board committees are provided with sufficient resources to discharge their duties.

### Audit Committee

The Audit Committee was established on 20 July 2016 with written terms of reference in compliance with the CG Code. The written terms of reference of the Audit Committee are published on the respective websites of the Stock Exchange and the Company. It comprises three INEDs, namely Mr. Ko Ming Kin, Dr. Luk Ting Kwong and Mr. Wan Cho Yee. Mr. Ko Ming Kin is the chairman of the Audit Committee.

The principal roles and functions of the Audit Committee include but are not limited to:

- making recommendations to the Board on the appointment, re-appointment and removal of the external auditor, and approving the remuneration and terms of engagement of the external auditor, and considering any questions regarding its resignation or dismissal;
- reviewing and monitoring the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards;
- discussing with the external auditor the nature and scope of the audit and reporting obligations before the audit commences;
- developing and implementing a policy on engaging an external auditor to supply non-audit services;
- reporting to the Board, identifying and making recommendations on any matters where action or improvement is needed;
- monitoring the integrity of the Company's financial statements, annual report and accounts, half-year report, and reviewing significant financial reporting judgements contained in them;

- reviewing the Company's financial controls, and risk management and internal control systems;
- discussing the risk management and internal control systems with the management to ensure that the management has performed its duty to have such effective systems;
- considering major investigation findings on risk management and internal control matters as delegated by the Board or on its own initiative and management's response to these findings;
- where an internal audit function exists, ensuring co-ordination between the internal and external auditors, ensuring that the internal audit function is adequately resourced and has appropriate standing within the Company, and reviewing and monitoring its effectiveness;
- reviewing the Group's financial and accounting policies and practices;
- reviewing the external auditor's management letter, any material queries raised by the auditor to senior management about the accounting records, financial accounts or systems of control and senior management's response;
- ensuring that the Board will provide a timely response to the issues raised in the external auditor's management letter; and
- considering other topics as defined by the Board.

During the Year, 3 Audit Committee meetings were held and, amongst other matters, considered and approved (i) for presentation to the Board for consideration and approval of the audited consolidated financial statements of the Group for the year ended 31 March 2017 and the unaudited consolidated financial statements of the Group for the six months ended 30 September 2017; (ii) discussion with independent auditor about the audit plan for the audit for the year ended 31 March 2018.

The attendance of each INED at the Audit Committee meetings during the Year is as follows:

Name of Directors	No. of Attendance/ No. of Meetings
Mr. Ko Ming Kin	3/3
Dr. Luk Ting Kwong	3/3
Mr. Wan Cho Yee	3/3

## Remuneration Committee

The Remuneration Committee was established on 20 July 2016 with written terms of reference in compliance with the CG Code. The written terms of reference of the Remuneration Committee are published on the respective websites of the Stock Exchange and the Company. The Remuneration Committee comprises two INEDs, namely Mr. Wan Cho Yee and Mr. Ko Ming Kin, and an executive Director, Mr. Choy Chi Fai. Mr. Wan Cho Yee is the chairman of the Remuneration Committee.

# Corporate Governance Report

The principal roles and functions of the Remuneration Committee include but are not limited to:

- making recommendations to the Board on the Company's policy and structure for the remuneration of all Directors and senior management and on the establishment of a formal and transparent procedure for developing the remuneration policy;
- reviewing and approving the management's remuneration proposals by reference to the Board's corporate goals and objectives;
- making recommendations to the Board on the remuneration packages of individual executive Directors and senior management including benefits in kind, pension rights and compensation payments, including any compensation payable for loss or termination of their office or appointment;
- making recommendations to the Board on the remuneration of the non-executive Directors;
- considering the salaries paid by comparable companies, time commitment, responsibilities and employment conditions elsewhere in the Group;
- reviewing and approving the compensation payable to the executive Directors and senior management for any loss or termination of office or appointment to ensure that it is consistent with the contractual terms and is otherwise fair and not excessive;
- reviewing and approving the compensation arrangements relating to the dismissal or removal of Directors for misconduct to ensure that they are consistent with the contractual terms and are otherwise reasonable and appropriate; and
- ensuring that no Director or any of his associates is involved in deciding his own remuneration.

During the Year, 1 Remuneration Committee meeting was held and, amongst other matters, considered and approved for presentation to the Board for consideration and approval the remuneration of the Directors and senior management.

The attendance of each Director in the capacity of a member of the Remuneration Committee at the meeting during the Year is as follows:

Name of Directors	No. of Attendance/ No. of Meetings
Mr. Wan Cho Yee	1/1
Mr. Ko Ming Kin	1/1
Mr. Choy Chi Fai	1/1

## Nomination Committee

The Nomination Committee was established on 20 July 2016 with written terms of reference in compliance with the CG Code. The written terms of reference of the Nomination Committee are published on the respective websites of the Stock Exchange and the Company. It comprises two INEDs, namely Dr. Luk Ting Kwong and Mr. Wan Cho Yee, and an executive Director Mr. Choy Chi Fai. Dr. Luk Ting Kwong is the chairman of the Nomination Committee.

The principal roles and functions of the Nomination Committee include but are not limited to:

- reviewing the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- identifying individuals suitably qualified to become members of the Board and selecting or making recommendations to the Board on the selection of individuals nominated for directorships;
- assessing the independence of the INEDs; and
- making recommendations to the Board on the appointment or re-appointment of Directors and the succession planning for the Directors, in particular, the Chairman and the chief executives.

During the Year, 1 Nomination Committee meeting was held, amongst other matters, considered, assessed and approved (i) the structure, size and composition of the Board; (ii) the independence of the independent non-executive directors and (iii) the appointment and re-appointment of the directors.

The attendance of each Director in the capacity of a member of the Nomination Committee at the meeting during the Year is as follows:

Name of Directors	No. of Attendance/ No. of Meetings
Dr. Luk Ting Kwong	1/1
Mr. Wan Cho Yee	1/1
Mr. Choy Chi Fai	1/1

## Corporate Governance Functions

The Board recognizes that corporate governance should be the collective responsibility of the Directors, which includes but is not limited to:

- developing and reviewing the Company's policies and practices on corporate governance and making recommendations to the Board;
- reviewing and monitoring the training and continuous professional development of the Directors and senior management;
- reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements;
- developing, reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and the Directors; and
- reviewing the Company's compliance with the CG Code and disclosure in this report.

## APPOINTMENT AND RE-ELECTION OF DIRECTORS

Each of the executive Directors has entered into a service contract with the Company for a term of three years commencing on the Listing Date.

Each of the INEDs has entered into a service contract with the Company for a period of three years commencing on the Listing Date.

Save as disclosed aforesaid, none of the Directors has a service contract or letter of appointment with the Company or any of its subsidiaries other than the contracts/letters of appointment expiring or determinable by the employer within one year without the payment of compensation (other than the statutory compensation).

All the Directors, including INEDs, are subject to retirement by rotation and eligible for re-election in accordance with the Articles of Association. At each AGM, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation provided that every Director shall be subject to retirement at the AGM at least once every three years. A retiring Director shall be eligible for re-election and shall continue to act as a Director throughout the meeting at which he retires. The Directors to retire by rotation shall include (so far as necessary to ascertain the number of Directors to retire by rotation) any Director who wishes to retire and does not offer himself for re-election. Any further Directors so to retire shall be those who have been the longest in office since their last re-election or appointment and so that as between the persons who became or were last re-elected Directors on the same day, those to retire shall (unless they otherwise agree among themselves) be determined by lot.

Any Director appointed by the Board to fill a casual vacancy shall hold office until the first general meeting of Shareholders after his appointment and shall be subject to re-election at such meeting and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following AGM and shall then be eligible for re-election.

## REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT

Particulars of the Directors' remuneration for the year ended 31 March 2018 are set out in note 10 to the consolidated financial statements.

Pursuant to code provision B.1.5 of the CG Code, the remuneration of the members of the senior management (other than the Directors) whose particulars are contained in the section headed "Directors and Senior Management" in this annual report for the year ended 31 March 2018 by band is set out below:

Remuneration band (in HK\$)	Number of individuals
Nil to 1,000,000	6



## INDEPENDENT AUDITOR'S REMUNERATION

For the year ended 31 March 2018, Wellink CPA Limited (“**Wellink**”) was engaged as the Group’s independent auditor.

The remuneration payable to Wellink for the year ended 31 March 2018 is set out below:

Services	Fee payable HK\$
Audit services — Annual audit	750,000

## DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibilities for the preparation of the consolidated financial statements of the Group for the year ended 31 March 2018.

The Directors were not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company’s ability to continue as a going concern.

In addition, Wellink has stated in the independent auditor’s report its reporting responsibilities on the Group’s consolidated financial statements for the year ended 31 March 2018.

## RISK MANAGEMENT AND INTERNAL CONTROL

The Board is responsible for evaluating and determining the nature and extent of the risks the Company is willing to take in achieving the Company’s strategic objectives, and ensuring that the Company establishes and maintains appropriate and effective risk management and internal control systems. The Board oversees management in the design, implementation and monitoring of the risk management and internal control systems. The Board acknowledges that such risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss. The Company has reviewed the need for an internal audit function since the Listing Date and considered it appropriate to outsource the internal audit function. Accordingly, the Company has engaged an external professional company to provide internal audit services to the Group on an annual basis.

During the year ended 31 March 2018, the Board, through the Audit Committee, has conducted a review of the effectiveness of the risk management and internal control systems of the Group for the Year covering all material controls, including financial, operational and compliance as well as risk management. The Board considers that the Group’s risk management and internal control are adequate and effective. The Board expects that a review of the risk management and internal control systems will be performed annually.

## DISCLOSURE OF INSIDE INFORMATION

The Group acknowledges its responsibilities under the SFO and the Listing Rules and the overriding principle that inside information should be announced as soon as possible when it is the subject of a decision. The procedures and internal controls for the handling and dissemination of inside information are as follows:

- the Group conducts its affairs with close regard to the disclosure requirement under the Listing Rules as well as the “Guidelines on Disclosure of Inside Information” published by the Securities and Futures Commission of Hong Kong in June 2012;
- the Group has implemented and disclosed its policy on fair disclosure by pursuing broad, non-exclusive distribution of information to the public through channels such as financial reporting, public announcements and the Company’s website; and
- the Group has strictly prohibited unauthorised use of confidential or inside information.

## COMPANY SECRETARY

Since May 2015, the Company has appointed Ms. Tang Wing Shan as the Company Secretary who has sound understanding of the operations of the Board and the Group. She was closely involved in the preparation of the Listing. During the year ended 31 March 2018, Ms. Tang has received no less than 15 hours of professional training in compliance with Rule 3.29 of the Listing Rules.

As the Company Secretary, Ms. Tang has been reporting to the Chairman who is also the managing Director. All members of the Board can have access to her advice and services. The appointment and removal of the Company Secretary will be subject to the Board’s approval.

## DEED OF NON-COMPETITION

The Company has received an annual written confirmation from each of the controlling shareholders of the Company, namely Mr. Choy, Ms. Ho and Beatitudes in respect of him/her/it and his/her/its associates in compliance with the undertakings given under the deed of non-competition dated 20 July 2016 and signed by Mr. Choy, Ms. Ho and Beatitudes in favour of the Company (the “**Deed of Non-competition**”). Details of the Deed of Non-competition are set out in the section headed “Deed of Non-competition” of “Relationship with Controlling Shareholder” in the Prospectus. The INEDs had reviewed the confirmations and did not notice any incident of non-compliance with the Deed of Non-competition.

## SHAREHOLDERS’ RIGHTS

### Procedures for Putting Forward Proposals at Shareholders’ Meetings

Shareholders are welcomed to suggest proposals relating to the operations, strategy and/or management of the Group to be discussed at Shareholders’ meeting. Proposal shall be sent to the Board or the Company Secretary by written requisition. Shareholders who wish to make proposals or move a resolution may convene an EGM in accordance with the “Procedures for Shareholders to Convene an EGM” set out below.

### Procedures for Shareholders to Convene an EGM

Any one or more Shareholders holding at the date of deposit of the requisition not less than 10% of the paid-up capital of the Company carrying the right of voting at general meetings of the Company (the “**Eligible Shareholder(s)**”) shall at all times have the right, by written requisition to require an EGM to be called by the Board for the transaction of any business specified in such requisition, including making proposals or moving a resolution at the EGM.

Eligible Shareholders who wish to convene an EGM for the purpose of making proposals or moving a resolution at the EGM must deposit a written requisition (the “**Requisition**”) signed by the Eligible Shareholder(s) concerned at the principal place of business of the Company in Hong Kong (presently at Office E, 28/F., EGL Tower, 83 Hung To Road, Kwun Tong, Kowloon, Hong Kong) for the attention of the Company Secretary.

The Requisition must state clearly the name of the Eligible Shareholder(s) concerned, his/her/their shareholding in the Company, the reason(s) to convene an EGM and the proposed agenda.

The Company will check the Requisition and the identity and shareholding of the Requisitionists will be verified with the Company’s branch share registrar in Hong Kong. If the Requisition is found to be proper and in order, the Company Secretary will ask the Board to convene an EGM and/or include the proposal(s) made or the resolution(s) proposed by the Eligible Shareholder(s) at the EGM within 2 months after the deposit of the Requisition. On the contrary, if the Requisition has been verified as not in order, the Eligible Shareholder(s) concerned will be advised of the outcome and accordingly, the Board will not call for an EGM nor include the proposal(s) made or the resolution(s) proposed by the Eligible Shareholder(s) at the EGM.

If within 21 days of the deposit of the Requisition the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the Eligible Shareholder(s) concerned as a result of the failure of the Board shall be reimbursed to the Eligible Shareholder(s) by the Company.

## Procedures for Shareholders to Send Enquiries to the Board

Shareholders may send their enquiries and concerns to the Board by addressing them to the principal place of business of the Company in Hong Kong, presently at Office E, 28/F., EGL Tower, 83 Hung To Road, Kwun Tong, Kowloon, Hong Kong, by post or by email to [info@ausupreme.com](mailto:info@ausupreme.com), for the attention of the Company Secretary.

Upon receipt of the enquiries, the Company Secretary will forward the communications relating to:

1. the matters within the Board’s purview to the executive Directors;
2. the matters within a Board committee’s area of responsibilities to the chairman of the appropriate committee; and
3. ordinary business matters, such as suggestions, enquiries and client complaints to the appropriate management of the Company.

## COMMUNICATION WITH THE SHAREHOLDERS

The Company has adopted a Shareholders’ communication policy with the objective of ensuring that the Shareholders will have equal and timely access to information about the Company in order to enable the Shareholders to exercise their rights in an informed manner and allow them to engage actively with the Company.

Information will be communicated to the Shareholders through the Company’s financial reports, AGMs and EGMs that may be convened as well as all the published disclosures submitted to the Stock Exchange.

## CONSTITUTIONAL DOCUMENTS

There were no changes in the constitutional documents of the Company during the year ended 31 March 2018.

The M&A is available on the respective websites of the Stock Exchange and the Company.



# Report of the Directors

The Directors are pleased to present to the Shareholders their report together with the audited consolidated financial statements of the Group for the Year.

## PRINCIPAL ACTIVITIES

During the Year and up to the date of this report, the principal activity of the Company is investment holding and the principal business activities of the Group are retail and wholesale of health and personal care products mainly in Hong Kong and Macau. The Group is a Hong Kong-based brand builder and retailer of health and personal care products focusing on the developing, marketing, selling and distributing of the branded products managed by the Group through “澳至尊” sales and distribution network.

An analysis of the Group's segment information for the Year by category and geographical areas is set out in note 6 to the consolidated financial statements.

## USE OF NET PROCEEDS FROM LISTING

The issued Shares were listed on the Main Board of the Stock Exchange on 12 September 2016. The net proceeds from the Listing amounted to approximately HK\$71,676,000, out of which approximately HK\$45,993,000 had been utilized as at 31 March 2018. The details are set out in the section headed “Use of Proceeds” of “Management Discussion and Analysis” on page 19 of this annual report.

## RESULTS AND DIVIDENDS

Details of the consolidated profit of the Group for the Year and the Group's financial position as at 31 March 2018 are set out in the consolidated financial statements and their accompanying notes on pages 65 to 115 of this annual report.

The Board has resolved to recommend a final dividend of HK1 cent per Share for the year ended 31 March 2018, totalling HK\$7,500,000 (2017: Nil) payable to the Shareholders whose names will appear on the register of members of the Company on 27 September 2018. Such payment of dividend will be subject to the approval of the Shareholders at the AGM to be held on 14 September 2018 and has not been recognized as a liability in this annual report. If the resolution for the proposed final dividend is passed at the AGM, the final dividend will be payable on or around 22 October 2018.

During the year ended 31 March 2017 and prior to the Listing Date, a subsidiary of the Company declared an interim dividend of HK\$7,100,000. The dividend declared was paid in cash out of the internally generated resources to the then shareholders, which are also the Company's controlling shareholders, prior to the Reorganization.

## BUSINESS REVIEW

A fair review of the businesses of the Group, an indication of likely future development in the Group's business as well as a discussion and analysis of the Group's performance during the Year and the material factors underlying its financial performance and financial position as required by Section 388(2) and Schedule 5 to the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) can be found in the section headed “Management Discussion and Analysis” set out on pages 15 to 21 of this annual report. The financial risk management objectives and policies of the Group are set out in note 5 to the consolidated financial statements. These discussions form part of this report.

## PRINCIPAL RISKS AND UNCERTAINTIES

The following list, although not exhaustive, highlights the principal risks and uncertainties facing the Group.

### Impact of Local and International Regulations

Our business is principally regulated by various laws and regulations in the place where we operate our business as well as the relevant sub-legislations and regulations. Various registrations, certificates and/or licenses for the conduct of our business are required under the relevant laws, which also contain provisions for requirements on the storage, labelling, advertising and importation of some of our products. Failure to comply with the rules and requirements may lead to penalties, amendments or suspension of the business operation by the authorities. The Group closely monitors changes in government policies, regulations and markets as well as conducting studies to assess the impact of such changes.

### Third-Party Risks

The Group's sales and supply of products have been relying on third parties. While gaining the benefits from external parties, the management realizes that such operational dependency may pose a threat of vulnerability to unexpected poor or lapses in service including reputation damage, business disruption and monetary losses. To address such uncertainties, the Group engages only reputed suppliers and consignees as well as closely monitors their performance.

### Financial Risks and Estimation Uncertainty

The risks of the Group include market risks (i.e. currency risk and interest rate risk), credit risk and liquidity risk. The key sources of estimation uncertainty and financial risk are set out in note 4 and note 5 to the consolidated financial statements in this annual report.

## ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Detailed information on the environmental, social and governance practices adopted by the Group is set out in the "Environmental, Social and Governance Report" on pages 51 to 59 of this annual report.

## COMPLIANCE WITH LAWS AND REGULATIONS

Compliance procedures are in place to ensure adherence to applicable laws, rules and regulations in particular, those have significant impact on the Group. Our Audit Committee is delegated by the Board to monitor the Group's policies and practices on compliance with legal and regulatory requirements and such policies are regularly reviewed. Any changes in the applicable laws, rules and regulations are brought to the attention of relevant employees and relevant operation units from time to time.

The Group's operations are mainly carried out by the Company's subsidiaries in Hong Kong while the Company itself was incorporated in the Cayman Islands and listed on the Main Board of the Stock Exchange in Hong Kong. Our establishment and operations accordingly have complied with relevant laws and regulations in Hong Kong and the Cayman Islands during the Year.



## RELATIONSHIPS WITH EMPLOYEES, CUSTOMERS AND SUPPLIERS

The Group ensures all staff are reasonably remunerated and we regularly review and improve our policies on remuneration and benefits, training, occupational health and safety.

The Group maintains a good relationship with its customers. A customer complaint handling mechanism is in place to receive, analyze and study complaints and make recommendations on remedies with the aim of improving service quality.

The Group is in good relationship with its suppliers and conducts a fair and strict appraisal of its suppliers.

## SHARE CAPITAL

Details of movements in the Company's share capital during the Year are set out in note 21 to the consolidated financial statements in this annual report.

## FINANCIAL STATEMENTS

The results of the Group for the year ended 31 March 2018 are set out in the Consolidated Statement of Profit or Loss and Other Comprehensive Income on page 65. The financial position of the Group as at 31 March 2018 is set out in the Consolidated Statement of Financial Position on pages 66 to 67. The financial position of the Company as at 31 March 2018 is set out in note 27 to the consolidated financial statements on pages 114 to 115. The cash flows of the Group for the year ended 31 March 2018 are set out in the Consolidated Statement of Cash Flows on pages 69 to 70.

## PROPERTY, PLANT AND EQUIPMENT

Movements in the property, plant and equipment of the Group during the Year are set out in note 14 to the consolidated financial statements in this annual report.

## RESERVES

Details of the movement in the reserves of the Group and the Company during the Year are set out in notes 21 and 27 to the consolidated financial statements in this annual report, respectively.

## DISTRIBUTABLE RESERVES

The Company's reserves available for distribution represent the aggregate of share premium plus retained profit. Under the Companies Law (Revised) Chapter 22 of the Cayman Islands, the reserves of the Company are available for paying distributions or dividends to Shareholders subject to the provisions of its M&A. As at 31 March 2018, the reserves available for distribution to Shareholders were approximately HK\$99,812,000 which represented the aggregate of share premium of HK\$86,580,000 plus retained profit of HK\$13,232,000.

## DONATIONS

During the year ended 31 March 2018, the Group's charitable and other donations amounted to HK\$611,000 (2017: HK\$1,196,000).

## DIRECTORS

The Directors during the Year and up to the date of this report are:

### Executive Directors

Mr. Choy Chi Fai (Chairman and Managing Director)  
Ms. Ho Ka Man  
Mr. Ho Chun Kit, Saxony  
Mr. Au Chun Kit

### Independent Non-executive Directors

Dr. Luk Ting Kwong  
Mr. Ko Ming Kin  
Mr. Wan Cho Yee

Pursuant to Article 112 of the Articles of Association, the Board shall have power from time to time and at any time to appoint any person as a Director either to fill a casual vacancy or as an additional Director but so that the number of Directors so appointed shall not exceed the maximum number determined from time to time by the Shareholders in general meeting. Any Director appointed by the Board to fill a casual vacancy shall hold office only until the first general meeting of the Company after his appointment and be subject to re-election at such meeting. Any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following AGM and shall then be eligible for re-election.

Pursuant to Article 108 of the Articles of Association, at each AGM one-third of the Directors shall retire from office by rotation and shall be eligible for re-election. Therefore, Dr. Luk Ting Kwong, Mr. Ko Ming Kin and Mr. Wan Cho Yee shall retire from office by rotation at the forthcoming AGM and, being eligible, have offered themselves for re-election.

All Directors are subject to retirement by rotation and re-election at the AGM at least once every three years pursuant to the Articles of Association.

The biographical details of Directors and senior management of the Group are set out in the section headed "Directors and Senior Management" on pages 22 to 26 of this annual report.

## INDEPENDENCE OF THE INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received, from each of the INEDs, an annual confirmation of their independence pursuant to Rule 3.13 of the Listing Rules. The Company considers that all of the INEDs are independent.

## DIRECTORS' SERVICE CONTRACTS

All Directors (including executive Directors and INEDs) were appointed for an initial term of three years and are subject to retirement by rotation at least once every three years in accordance with the Articles of Association. No other Director (including any Director proposed for re-election at the forthcoming AGM) has a service contract with the Company or any of its subsidiaries which is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

## EQUITY-LINKED AGREEMENTS

No equity-linked agreements entered into by the Company subsisted at the end of the Year or at any time during the Year.

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ITS ASSOCIATED CORPORATION

As at 31 March 2018, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or its associated corporation (within the meaning of Part XV of the SFO), which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

### (i) Long positions in the Shares

Name of Directors	Capacity/Nature of Interests	Number of Shares held	Percentage of the total issued Shares
Mr. Choy Chi Fai	interest in a controlled corporation ( <i>Note</i> )	562,500,000	75%
Ms. Ho Ka Man	interest in a controlled corporation ( <i>Note</i> )	562,500,000	75%

*Note:* Each of Mr. Choy Chi Fai and Ms. Ho Ka Man (together as a group of the controlling shareholders) owns 50% of the issued share capital of Beatitudes, a company incorporated in the British Virgin Islands and is considered as the parent and ultimate parent company of the Company, respectively. As at 31 March 2018, Beatitudes was the beneficial owner holding a 75% shareholding interest in the Company and thus, each of Mr. Choy Chi Fai and Ms. Ho Ka Man was deemed or taken to be interested in all the Shares which were beneficially owned by Beatitudes for the purpose of the SFO.

(ii) Long positions in the ordinary shares of Beatitudes – an associated corporation of the Company

Name of Directors	Capacity/Nature of Interests	Number of ordinary shares held	Percentage of the total issued ordinary shares of Beatitudes
Mr. Choy Chi Fai	Beneficial owner	50	50%
Ms. Ho Ka Man	Beneficial owner	50	50%

Save as disclosed above, as at 31 March 2018, none of the Directors or chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations, which had to be notified to the Company and the Stock Exchange under the SFO or pursuant to Section 352 of the SFO, to be entered in the register referred to therein or which were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

## SHARE OPTION SCHEME

Pursuant to the written resolution of the sole Shareholder passed on 20 July 2016, the Company adopted a share option scheme (the “**Share Option Scheme**”) conditional upon the Listing. The Share Option Scheme became effective on the Listing Date. No share options have been granted since the Listing Date and therefore, there were no outstanding share options as at 31 March 2018 and no share options were exercised or cancelled or lapsed during the Year.

The principal terms of the Share Option Scheme are set out as follows:

(1) Purpose

The purpose of the Share Option Scheme is to attract and retain the best available personnel, to provide additional incentive to eligible participants (as stated below) and to promote the success of the business of the Group.

(2) Eligible participants

The Board may, at its absolute discretion and on such terms as it may think fit, offer to grant an option to subscribe for such number of Shares as it may determine to any employee (full-time or part-time), director, consultant or adviser of our Group, or any substantial shareholder of the Group, or any distributor, contractor, supplier, agent, customer, business partner or service provider of the Group who, in the opinion of the Board, has contributed or will contribute to the development and growth of the Group.

(3) Maximum number of Shares available for issue

The maximum number of Shares issuable upon exercise of all options to be granted under the Share Option Scheme must not in aggregate exceed 75,000,000 Shares, representing 10% of all the Shares in issue as at the date of this annual report.

### (4) Maximum entitlement of each participant

Unless approved by the Shareholders in general meeting, the total number of Shares issued and to be issued upon exercise of options granted to any participant (including both exercised and outstanding options) under the Share Option Scheme, in any 12-month period up to the date of grant shall not exceed 1% of the Shares in issue.

Where any grant of options to a substantial Shareholder or an INED (or any of their respective associates) will result in the total number of Shares issued and to be issued upon exercise of all options already granted and to be granted to such person under the Share Option Scheme and any other share option schemes of the Company (including options exercised, cancelled and outstanding) in any 12-month period up to and including the date of grant: (i) representing in aggregate over 0.1% of the Shares in issue; and (ii) having an aggregate value, based on the closing price of the Shares at the date of each grant, in excess of HK\$5 million, such further grant of options is required to be approved by Shareholders at a general meeting of the Company.

### (5) Period within which the securities must be exercised under an option

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period as the Board may determine which shall not exceed ten years from the date of grant subject to the provisions of early termination thereof.

### (6) Minimum period for which an option must be held before it can be exercised

There is no minimum period for which an option granted must be held before it can be exercised unless otherwise imposed by the Board in the relevant offer of options.

### (7) Period for and consideration payable on acceptance of an option

An offer for the grant of options must be accepted within seven days inclusive of the day on which such offer was made. The amount payable by the grantee of an option to the Company on acceptance of the offer for the grant of an option is HK\$1.

### (8) Basis of determining the exercise price

The subscription price of a Share in respect of any particular option granted under the Share Option Scheme shall be a price solely determined by the Board and notified to a participant and shall be at least the highest of:

- (i) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of grant of the option, which must be a business day;
- (ii) the average of the closing prices of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant of the option; and
- (iii) the nominal value of a Share on the date of grant of the option.

### (9) Remaining life

The Share Option Scheme will remain in force for a period of ten years commencing on the date of adoption of the Share Option Scheme and shall expire at the close of business on the business day immediately preceding the tenth anniversary thereof unless terminated earlier by the Shareholders in general meeting.



## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in the section headed "Directors' and Chief Executive's Interests and Short Positions in shares, underlying shares and debentures of the Company or Its Associated Corporation" and in the section headed "Share Option Scheme" above:

- (a) at no time during the Year was the Company, or its holding company or any of its subsidiaries or fellow subsidiaries, a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate; and
- (b) none of the Directors, or their spouses or children had any right to subscribe for the securities of the Company or had exercised any such right during the Year.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSON'S INTERESTS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 31 March 2018, so far as it is known by or otherwise notified to any Director or the chief executive of the Company, the corporation named below (other than a Director or the chief executive of the Company) had a long position in the following Shares, which were required to be disclosed pursuant to the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein, were as follows:

Name of Shareholder	Capacity/Nature of Interests	Number of Shares held	Percentage of the total issued Shares
Beatitudes	Beneficial owner <i>(Note)</i>	562,500,000	75%

*Note:* Beatitudes is a company incorporated in the British Virgin Islands and owned a 75% shareholding interest in the Company as at 31 March 2018.

Save as disclosed above, as at 31 March 2018, the Directors were not aware of any corporation which/person (other than a Director or the chief executive of the Company) who had interest or short position in the Shares or underlying Shares, which would be required to be disclosed to the Company pursuant to the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept under Section 336 of the SFO.

## REMUNERATION OF THE DIRECTORS AND THE FIVE HIGHEST PAID INDIVIDUALS

Details of the Directors' remuneration and the five individuals with the highest emoluments are set out in note 10 and note 11 to the consolidated financial statements in this annual report, respectively.

## UPDATE ON DIRECTORS' INFORMATION

Pursuant to Rule 13.51B(1) of the Listing Rules, the updated details of Directors' information can be found in the section headed "Directors and Senior Management" on pages 22 to 26 of this annual report.

For information in relation to the emoluments of the Directors for the years ended 31 March 2018 and 2017, please refer to note 10 to the consolidated financial statements in this annual report. After the year ended 31 March 2018 and up to the date of this annual report, there was no change to the emoluments of the Directors.

## **DIRECTORS' INTEREST IN COMPETING BUSINESS**

During the Year, none of the Directors had any interest in a business apart from the Group's business that competed or was likely to compete, whether directly or indirectly, with the business of the Group. All of them declared that they did not engage in business apart from the Group's business that competed or was likely to compete, whether directly or indirectly, with the business of the Group during the Year.

## **DEED OF NON-COMPETITION**

The Company has received an annual written confirmation from each of the controlling shareholders of the Company, namely Mr. Choy, Ms. Ho and Beatitudes in respect of him/her/it and his/her/its associates in compliance with the undertakings given under the Deed of Non-competition. Details of the Deed of Non-competition are set out in the section headed "Deed of Non-competition" of "Relationship with Controlling Shareholder" in the Prospectus. The INEDs had reviewed the confirmation and did not notice any incident of non-compliance with the Deed of Non-competition.

## **DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS**

Save as disclosed in note 22 to the consolidated financial statements headed "Material Related Party Transactions" in this annual report and the section headed "Continuing Connected Transaction" of this report below, no Director nor a connected entity of a Director had a material interest, whether directly or indirectly, in any transaction, arrangement or contract of significance to the business of the Group to which the Company or its holding company or any of its subsidiaries or fellow subsidiaries was a party subsisted at any time during the year under review or at the end of the Year.

## **CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS**

Save as disclosed in note 22 to the consolidated financial statements in this annual report and the section headed "Continuing Connected Transaction" of this report below, there was no contract of significance (whether for the provision of services to the Group or not) in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which any controlling shareholder of the Company or any of its subsidiaries had a material interest, whether directly or indirectly, subsisted at the end of the Year or at any time during the Year.

## **PERMITTED INDEMNITY PROVISION AND DIRECTORS' AND OFFICERS' LIABILITY INSURANCE**

Pursuant to the Articles of Association, every Director or other officer of the Company shall be indemnified out of assets of the Company against all loss and liabilities which he/she may sustain or incur in or about the execution of the duties of his/her office or otherwise in relation thereto, provided that such articles shall only have effect in so far as their provisions are not avoided by the applicable laws and regulations. The Company has arranged appropriate Directors' and officers' liability insurance coverage for the Directors and officers of the Company during the year under review.

The relevant provisions in the Articles of Association and the Directors' and officers' liability insurance were in force during the Year and as of the date of this report.

## MAJOR CUSTOMERS AND SUPPLIERS

The five largest customers of the Group accounted for less than 30% of the Group's total revenue for the Year. In addition, the five largest distributors of the Group accounted for approximately 76.4% (2017: 76.5%) of the Group's total revenue and the largest distributor of the Group accounted for 45.9% (2017: 45.9%) of the Group's total revenue for the Year.

We purchased finished products from four (2017: three) major suppliers in Australia, the purchase from these major suppliers in Australia accounted for 100% (2017: 100%) and the largest supplier of the Group accounted for 65.0% (2017: 76.4%) of the Group's total purchases.

None of the Directors or any of their close associates or any Shareholders (whom to the best knowledge and belief of Directors, own more than 5% of the total issued Shares) had any beneficial interest in the Group's five largest distributors and suppliers for the year under review.

## FIVE YEARS FINANCIAL SUMMARY

The five years financial summary of the results, assets and liabilities of the Group is set out in the section headed "Five Years Financial Summary" on page 116 of this annual report.

## MANAGEMENT CONTRACTS

No contract of significance concerning the management and administration of the whole or any substantial part of business of the Group was entered into or existed during the year under review.

## RELATED PARTY TRANSACTIONS

Details of material related party transactions undertaken in the normal commercial terms and in the ordinary course of business of the Group are provided under note 22 to the consolidated financial statements. The related party transactions disclosed in note 22(b) to the consolidated financial statements in this annual report constitute de minimis continuing connected transactions of the Company and are fully exempt from the reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules. Save as disclosed herein and in the paragraph headed "Continuing Connected Transaction" below, none of them constituted a one-off connected transaction or continuing connected transaction as defined under Chapter 14A of the Listing Rules.

## CONTINUING CONNECTED TRANSACTION

The Group has the following continuing connected transaction as stated in note 22 to the consolidated financial statements in this annual report.

Prof Kiu International Limited ("**Prof Kiu**"), a company wholly owned by Mr. Choy Chi Fai and Ms. Ho Ka Man, the executive Directors, as landlord entered into a tenancy agreement with Truth & Faith, as tenant, pursuant to which Prof Kiu agreed to lease premises of unit C, 3/F., King Win Factory Building, Nos. 65-67 King Yip Street, Kowloon, Hong Kong to Truth & Faith for a term of 2 years commencing on 1 July 2016 and expiring on 30 June 2018 (both days inclusive) at a monthly rental fee of HK\$50,000 (the "**Tenancy Agreement**").

Given that each of Mr. Choy Chi Fai and Ms. Ho Ka Man is an executive Director, and that the Tenancy Agreement was entered into by the Group on the one hand, and a company ultimately and beneficially owned as to 100% by Mr. Choy Chi Fai and Ms. Ho Ka Man on the other hand, the Tenancy Agreement constitutes a continuing connected transaction of the Company under Chapter 14A of the Listing Rules.

The rental fee for the Tenancy Agreement during the year under review were HK\$600,000 (2017: HK\$540,000) and were paid to Prof Kiu in accordance with the terms of the Tenancy Agreement. The Directors (including the INEDs) are of the opinion that the above transaction was entered into during our ordinary and normal course of business on normal commercial terms, and the terms of the Tenancy Agreement are fair and reasonable and in the interests of the Shareholders as a whole.

As disclosed in the Prospectus, upon the Listing, the transaction contemplated under the Tenancy Agreement constitutes de minimis continuing connected transaction of the Company and is fully exempt from the reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

### **SUBSIDIARIES**

The particulars regarding the subsidiaries of the Company are set out in note 24 to the consolidated financial statements in this annual report.

### **BANK BORROWINGS**

The Group did not has any bank borrowings as at 31 March 2018 (2017: Nil).

### **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES**

There was no purchase, sale or redemption of the Company's listed securities by the Company or any of its subsidiaries throughout the Year.

### **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Articles of Association or under the laws of the Cayman Islands, being the jurisdiction in which the Company was incorporated.

### **SUFFICIENCY OF PUBLIC FLOAT**

According to the information that is publicly available to the Company and within the knowledge of the Directors, the percentage of the Shares which are in the hands of the public is not less than 25% of the Company's total number of issued Shares during the Year and up to the date of this annual report.

### **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code as its own code of conduct regarding Directors' securities transactions. Having been made specific enquiries of all Directors by the Company, all Directors confirmed that they had complied with the required standard set out in the Model Code throughout the Year.

## **CORPORATE GOVERNANCE**

Particulars of the Company's corporate governance practises are set out in the Corporate Governance Report on pages 27 to 37 of this annual report.

## **EMOLUMENT POLICY OF THE GROUP**

The emolument policy of the senior employees of the Group is set and recommended by the Remuneration Committee on the basis of the employees' merit, qualifications and competence.

The emoluments of the Directors are formulated and recommended by the Remuneration Committee, having regard to the Company's operating results, individual performance of the Directors and comparable market statistics.

The Company has adopted the Share Option Scheme as an incentive to eligible participants.

## **TAX RELIEF**

The Company is not aware of any relief on taxation available to the Shareholders by reason of their holdings of the Shares. If the Shareholders are unsure about the taxation implications of purchasing, holding, disposing of, dealing in or exercising of any rights in relation to the Shares, they are advised to consult their professional advisers.

## **INDEPENDENT AUDITOR**

The consolidated financial statements for the Year have been audited by Wellink CPA Limited, which would retire at the conclusion of the forthcoming AGM, and, being eligible, offer themselves for re-appointment. A resolution will be proposed to the Shareholders at the forthcoming AGM to re-appoint Wellink CPA Limited as the auditor of the Company.

## **REVIEW BY AUDIT COMMITTEE**

The Audit Committee comprises three INEDs, namely Mr. Ko Ming Kin (chairman), Mr. Wan Cho Yee and Dr. Luk Ting Kwong.

The Audit Committee had reviewed the audited consolidated financial statements of the Group for the year ended 31 March 2018, including the accounting principles and accounting practices adopted by the Group, and discussed matters relating to auditing, internal controls and risk management system, financial reporting and internal audit function.



## **EVENT AFTER THE REPORTING PERIOD**

A final dividend in respect of the year ended 31 March 2018 of HK1 cent per Share, totalling HK\$7,500,000 (2017: Nil) was proposed pursuant to a resolution passed by the Board on 28 June 2018 and subject to the approval of the Shareholders at the AGM to be held on 14 September 2018. This proposed dividend has not been recognized as a liability in the consolidated financial statements of this annual report. Save as aforesaid, the Board has not identified any important events affecting the Group that have occurred since the end of the Year.

On behalf of the Board

**Choy Chi Fai**

*Chairman, Executive Director and Managing Director*

Hong Kong, 28 June 2018

The Group is principally engaged in retail and wholesale of health and personal care products. The Group understands the importance of environmental sustainability and protection and strives to strike a balance between efficient operation and environmental protection. The Group believes that a high standard of corporate social responsibility is essential for building up a good corporate and social relationship, motivating staff and creating a sustainable return to the Group. To achieve this, the Group has implemented the principles of sustainable development at operational levels such as day-to-day operations, strategic planning and investment, in order to create long-term value for Shareholders, stakeholders and communities.

This report contains information of the Group's principles, policies and performances in the areas of environmental and social. The Group has prepared this report which covered all business locations in Hong Kong for the year ended 31 March 2018 in accordance with the requirements stipulated in the Environmental, Social and Governance ("ESG") Reporting Guide contained in Appendix 27 to the Listing Rules.

## KEY PERFORMANCE INDICATOR ("KPI")

The KPIs of ESG issues are assessed through stakeholder engagement exercises, management reviews and industry analyses. While the Company attends to all ESG issues which affect its business and stakeholders, some issues relevant to the retail and wholesale of health and personal care products in each ESG aspect relevant to the Group's business with additional focus on have been identified and are indicated in the following table.

ESG Aspects		ESG Issues
Social	Environmental	Emissions
		Use of resources
		Environment and natural resources
	Employment and labour practices	Employment
		Health and safety
		Development and training
		Labour standards
	Operating practices	Supply chain management
		Product responsibility
		Service responsibility
		Privacy protection
		Intellectual property rights
	Community	Anti-corruption
Community investment		

## ENVIRONMENTAL

Sustainable business is one of the fundamental principles in our business ethics. The Group aims to drive its business growth in a sustainable manner and address future plans for improvement on our environmental performance.

In active alignment with the Hong Kong governmental policy of reducing our “carbon footprint”, the Group has adopted the following measures to consume energy efficiently:

- Establish an energy saving policy or guidelines and inform employees to use resources effectively in accordance with such policy or guidelines;
- Include energy efficiency requirements when procuring energy-related products;
- Conduct energy audit/check to monitor energy consumption per type (e.g. electricity, paper usage, etc.);
- Use LED lighting system and energy-saving appliances in office, stores and warehouse;
- Turn off the unused electricity appliances during non-working hours;
- Affix reminders/signs to lighting switches in office to remind staff of switching off lighting and air-conditioning systems after use;
- Apply lighting zone control to enable switching on/off lighting independently in different parts of warehouse;
- Ensure that air-conditioning systems operate efficiently by scheduling cleaning/maintenance at least once every two months;
- Check room temperature and ensure that indoor temperature controllers are correctly set to maintain temperature at 24-26°C in office;
- Install sunscreen curtains on windows to reduce direct sunlight and the demand for air-conditioning;
- In order to maximize the duration of equipment, remind our staff regularly to be self-disciplined and enforce a good practice in maintenance of all equipment in the workplace;
- Organize the recycling of waste paper in office and warehouse;
- Promote the concept of “paperless” with the use of electronic copies of documents;
- Recommend double-side printing and remind employees to photocopy wisely;
- Reuse furniture, decoration and display material of stores and exhibitions.

## Emissions

### *Air pollutant emission*

Direct air pollutant emissions mainly came from the use of Group's motor vehicles. The Group's motor vehicles were mainly used for goods delivery and one new vehicle was purchased during the Year to cope with business expansion. These direct air pollutant emissions were mainly nitrogen oxides, sulphur oxides and particulate matter exhausted from the engines when petrol was combusted. The following table sets forth the air emissions analysis which were generated from the use of the Group's motor vehicles for the years ended 31 March 2018 and 2017:

Air Pollutant Emission Period	Nitrogen Oxides (NO <sub>x</sub> )	Sulphur Oxides (SO <sub>x</sub> )	Particulate Matter (PM)
For the year ended 31 March 2018	24.96kg	0.08kg	2.38kg
For the year ended 31 March 2017	20.16kg	0.08kg	1.92kg

### *Greenhouse gas ("GHG") emission*

The Group's GHG emissions produced in the business process mainly come from motor vehicles (Scope 1), purchased electricity (Scope 2), paper disposal at landfill, electricity use for fresh water and sewage processing (Scope 3).

The table below sets forth the approximate volume of different types of GHG emissions in carbon dioxide (CO<sub>2</sub>) equivalent emissions ("CO<sub>2</sub>e") for the years ended 31 March 2018 and 2017:

Greenhouse Gas Emissions	Emission Sources	For the year ended 31 March	
		2018 Total approximate volume emitted (tonnes of CO <sub>2</sub> e)	2017 Total approximate volume emitted (tonnes of CO <sub>2</sub> e)
Scope 1 – Direct emissions	Use of the Group's vehicles	13.0	12.9
Scope 2 – Energy indirect emissions	Purchased electricity	107.4	81.0
Scope 3 – Other indirect emissions	(i) Electricity use for fresh water and sewage processing by government departments	1.0	0.6
	(ii) Paper disposal at landfill		
<b>Total</b>		<b>121.4</b>	<b>94.5</b>

Scope 1 GHG emissions came from the Group's motor vehicles which were mainly used for goods delivery to business operation areas. These GHG emissions were mainly carbon dioxide exhausted from the engines when petrol was combusted.

Scope 2 GHG emissions were the major contributor of the Group's emissions, which were generated indirectly as a result of the use of purchased electricity. Electricity consumed by the Group was purchased from electricity companies (i.e. CLP Power Hong Kong Limited and The Hongkong Electric Company, Limited) which generated these GHG directly by the burning of fuel.

By comparison, the environmental impact of scope 3 GHG emissions were relatively small. Most of the major GHG emissions for scope 3 were mainly emitted indirectly as a result of paper disposal at landfill, while a small amount of GHG emissions were due to the use of electricity for fresh water and sewage processing by government departments.

# Environmental, Social and Governance Report

The Group is not aware of any non-compliance with relevant laws and regulations that have a significant impact on the Group relating to air and GHG emissions, discharges into water and land and generation of hazardous and non-hazardous waste during the Year.

## Use of resources

The major source of energy used by the Group was electricity. It is used in all areas of the Group's business operation, for instance, general lighting and powering of laptops, monitors, printers, Point-of-Sale systems and other equipment in the office, specialty stores and warehouse.

Other than electricity, petrol was used in the Group's motor vehicles mainly for goods delivery purpose, water was used in the warehouse's toilet and paper was used mainly for printing at head office, warehouse and specialty stores.

During the Year, the majority of packing materials for the Group's products were provided by suppliers so the retrieval of the relevant data was not feasible.

To reduce the carbon footprint and endeavour to save the planet, the Group encourages our customers to minimize the usage of the shopping bags and bring their own bags although the Hong Kong government has already implemented the plastic shopping bag charging scheme.

The amount of energy and resources used for the years ended 31 March 2018 and 2017 were as follows:

Energy and Resources	Units	For the year ended 31 March	
		2018 Consumed	2017 Consumed
Electricity	kWh	187,537	150,889
Petrol	Litre	5,131	5,096
Water	m <sup>3</sup>	13	25
Paper	Kilogram	2,122	1,326

## Environment and natural resources

The Group's principal operations do not involve in production-related air, water and land pollutions which are regulated under related environmental laws and regulations. As the main operations are taken place indoor, the direct impact from the activities towards the environment and natural resources is minimal.

The Group is also committed to complying with all applicable environmental laws and regulations. During the Year, the Group did not receive any related complaint nor had it breached any relevant environmental laws and regulations.

## SOCIAL

### Employment and labour practices

Employees are one of the most important assets of our Group. Ausupreme believes that its long-term success depends on the contribution of each and every individual in the organization. The Group has provided the employees with a variety of benefits and trainings for long term career development. As at 31 March 2018, the Group had 208 (2017: 198) employees in Hong Kong, Macau and the Mainland China.



## Employment

During recruitment and staff promotion processes, we provide equal opportunity to all people regardless of sex, marital status, family status or disability. Our judgement is based on qualifications, experience, skills, potential and performance. We strive to retain employees as they are most valuable to the Group; however, in case of voluntary resignation or dismissal, we follow the termination of employment requirements as stipulated in the relevant labour laws and regulations.

The following table sets forth the number of employees by age and gender analysis for the years ended 31 March 2018 and 2017:

Age Group	2018		2017	
	Male	Female	Male	Female
19-30	3	19	—	26
31-40	2	60	2	54
41-50	6	83	3	79
51-60	2	31	2	30
61 and above	1	1	1	1
<b>Total</b>	<b>14</b>	<b>194</b>	<b>8</b>	<b>190</b>

Pay rates of the employees are largely based on industry practice and the performance of individual employee. In addition to salary and commissions payment to staff, the Group also provides its employees with a range of benefits, including share option scheme, discretionary bonus, provident fund benefits, employee insurance, staff discount on purchases and special leave types such as birthday leave.

To reinforce our staff's sense of belonging to Ausupreme and promote work-life balance for our staff, the Group arranges various kinds of activities to our staff during the Year, including free movie enjoyments, foot massage and karaoke activities, annual dinner and a ceremony to celebrate the first anniversary of the Company's successful Listing etc. During the Year, the annual staff turnover rate was 44.8% (2017: 31.7%).

The Group is not aware of any material non-compliance with relevant laws and regulations that have a significant impact relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination and other benefits and welfare on the Group during the Year. In addition, no non-compliance with relevant laws and regulations that results in significant fines or sanctions had been reported during the Year.

## *Health and safety*

Providing a safe and healthy working environment is one of our top priorities because we strive to protect all employees and prevent them from occupational injuries. The Group has implemented all necessary measures to comply with occupational safety and health legislations.

To ensure safety of the workplace, the Group offers employees various supporting devices as follows:

- Conducted regular and thorough inspections to identify occupational hazards and eliminate the risks;
- Provided occupational health and safety training;
- Used hand pallet truck in warehouse to avoid injuries when moving heavy items;
- Displayed posters about workplace safety in warehouse and office to raise awareness of health and safety among employees;
- Scheduled air-conditioning system cleaning in warehouse, office and specialty stores at least once every two months to maintain fresh air and reduce bacterial growth in order to minimize respiratory infections among employees; and
- Arranged course of first aid training to staff.

All work-related injuries are protected by the Employees' Compensation Ordinance of Hong Kong and the Group complies with the requirements. During the years ended 31 March 2018 and 2017, there was no injury case related to work.

## *Development and training*

The Group believes that employees are the valuable assets of an enterprise, and regards human resources as part of the corporate wealth. To maintain the competitiveness of the Group and our employees, training courses are organized by the Group, aiming at employees' individual growth and sustainable development. The Group provides on-the-job training and development opportunities to facilitate our employees' career progression. Through different kinds of training, staff's professional knowledge on corporate operations, occupational and management skills are enhanced.

The total number of employees for the Group was 208 as at 31 March 2018 (2017: 198). An annual total of 1,524 hours of training were conducted for the year ended 31 March 2018 (2017: 894).

## *Labour standards*

The Group fully understands that the exploitation of child and forced labour are universally prohibited, and therefore takes the responsibility against child and forced labour very seriously. The Group has a comprehensive recruitment procedure and strictly prohibits the recruitment of child or forced labour. The Group was in compliance with relevant laws and regulations relating to preventing child and forced labour. Background checks on employees are performed to ensure that they meet statutory standards in recruitment and ensure our compliance with labour laws and regulations.

During the Year, the Group had no non-compliance case regarding violation of relevant child labour and forced labour laws.

## Operating practices

### *Supply chain management*

During the Year, we selected and sourced health supplement products, honey and pollen products and personal care products as finished products from our suppliers in Australia.

We understand that both the quality of our products and the stable business relationship with our reputable Australian brand proprietors (who are mainly manufacturers) are essential to our long-term success in forming the core value of our “Ausupreme” brand image. Hence, we have adopted a stringent approach in the selection and sourcing of potential brand proprietors, brands and products as follows:

- I. Conducting a preliminary assessment on the brand proprietors’ credentials to ascertain their background, production facilities and goodwill and estimate the projected sales of a particular product manufactured and/or supplied by them. The selection criterion for potential brand proprietors are based on factors such as: (a) the extent of brand recognition and awareness of the brand proprietor; (b) the quality and market potential of the products; and (c) whether the potential brand proprietors’ products fit into the Group’s brand image as presented to the targeted retailers and customers;
- II. Obtaining ingredient information and product specifications on the products from the potential brand proprietors to ensure that the products are of industry standards and the ingredients meet the requirements under the relevant laws and regulations; and
- III. Conducting market surveys and researches, in order to gather more updated information on, inter alia, consumer preferences on the kind of products, and the quality and safety of the products manufactured and distributed by the potential brand proprietors.

After preliminarily assessing the potential brand proprietors’ credentials, reviewing the ingredient information and product specifications as well as conducting the market surveys and researches and assessing the profitability of the relevant products, the Directors would select the brand proprietor, the relevant brand and the product(s) to be managed and developed by the Group after balancing and considering all the factors. We would then enter into exclusive distribution agreements with the brand proprietors.

### *Product responsibility*

We require all of our packaging and products suppliers and manufacturers to comply with our Group’s policy. We keep our sourcing protocols regularly reviewed and updated in order to maintain a high quality standard and safety of our products and maintain our customers’ satisfaction.

The executive Directors and sales and marketing department generally select and procure products based on sales performance and information from our suppliers about their products.

For products from our existing suppliers, our quality control team will obtain the ingredient information and product specifications from the suppliers to ensure the products are of industry standards and the ingredients meet the requirements under the relevant laws and regulations, before we place purchase orders for the products.

The packaging and design of the products will be reviewed internally by our compliance team. The Group will also make modifications and specifications to the design of the packaging and communicate with the brand proprietors to ensure that they comply with the rules and regulations of the regions in which the products are sold.

Once the design and packaging of the products have been agreed on, our suppliers will produce and package the products. Quality control team will take product samples from our suppliers for analysis through third-party independent laboratories in Hong Kong to ensure that the quality and safety of the products comply with all the relevant rules and regulations in Hong Kong and other relevant jurisdictions. Routine checking on each batch of the products purchased and delivered to us will also be performed. Our suppliers also conduct quality control to ensure that the products meet the relevant standards before shipment.

We have principally been building our “Ausupreme” brand by identifying, managing, marketing, selling and distributing a wide variety of quality health and personal care products under various brands managed by us. The active ingredients in these health supplement products are primarily extracts from natural resources including plants and animals, which are aimed to improve the general physical health or specific body functions of the consumers. We regard ourselves as a brand builder and management company focusing on health and personal care products, most of which are sourced from our well-established brand proprietors, produced and packaged either in GMP-certified factories with licences to manufacture therapeutic goods issued by TGA or factory with HACCP certificate granted by SGS for liquid honey products.

All products of the Group are attached with a clear list and usage direction to ensure that the customers understand the caution warnings and how to use the products safely. The Group also employs two professional nutritionists to implement direction on technical and regulatory requirements for all products and perform technical review on leaflets, posters and advertisement with reference to local legislations.

We also make sure that no pirated goods, counterfeit goods and knockoff are sold in retail or online stores. We regularly review the internal policies and systems to ensure that the related product safety rules and regulations are observed and customers’ health is protected.

The Group is not aware of any non-compliance with relevant laws and regulations that have a significant impact on the Group relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress during the Year.

### *Service responsibility*

We also consider customer feedback as a valuable tool for improving our services. We take customer suggestions seriously and have established a set of procedures for handling customer complaints. The sales and marketing department is responsible for handling customer complaints and enquiries in relation to our products and services in a timely manner.

### *Privacy protection*

The Group has policies in place for all staff of collection, processing, use of and access to employees’ and customers’ personal data and information. When collecting any personal data and information, the Group strictly complies with all the relevant regulations and the Personal Data (Privacy) Ordinance of Hong Kong to secure that the information collected is solely for specific purposes, e.g. personnel, advertising and promotional purposes, and only authorized staff can have access to it. All employees are required to sign a non-disclosure undertaking for privacy of confidential information, including personal information of employees and customers when they are employed.

### *Intellectual property rights*

It is the Group’s prominent code of conduct that all the employees need to protect the Group’s assets and uphold the privacy of confidential information of intellectual properties such as copyrights, trademarks, and proprietary information. All employees are required to sign a non-disclosure undertaking in the beginning of their employment. Superiors are responsible for ensuring that their subordinates fully understand and comply with the code of conduct. The Group also provides a channel for staff to report any potential breach of the code. In addition, the Group also ensures no pirated goods, counterfeits and knockoff are sold in Hong Kong and overseas.

## *Anti-corruption*

The Group prohibits any bribery, extortion, fraud and money laundering in our business. For the Group's policies, staff are not allowed to receive or offer any advantage such as money, gift, loan, reward, contract and service from or to any business associates. Investigation will be carried out promptly for any suspected incident of fraud and staff will be dismissed if found to have committed fraud. We also have a whistle-blowing policy and encourage the reporting of any suspected corruption issues.

All employees are required to confirm or declare whether there is a conflict of interest when they sign the employment agreement. In cases when conflict of interest arises afterwards, the relevant staff is required to update and notify the management.

During the Year, the Group was not aware of any corruption, extortion, frauds and money laundering within the operations.

## Community

### *Community investment*

Having been a "caring company" for over 5 years, "Contribute to community" is a very important part of Ausupreme's ethos. As a conscientious and responsible company of health supplement products, we care about people's health and well-being, which is why the Group commits to research and provides excellent quality, pure natural health products to customers. The Group also actively participates in community services and supports various kinds of charitable organizations.

During the Year, we made donation and sponsorship to some charitable organizations and sports events such as The Community Chest of Hong Kong, Love Foundation Limited, Orbis, Benji's Centre and Barca Hong Kong Fan Club, etc.

The Group had also participated in a number of community services or activities and encouraged our staff to participate those activities from time to time, such as visited Xian Yang Herald Children's Home in Mainland China which was led by the Chairman.





# Independent Auditor's Report

*Wellink* CPA Limited

匯聯會計師事務所有限公司

**TO THE SHAREHOLDERS OF AUSUPREME INTERNATIONAL HOLDINGS LIMITED**

*(Incorporated in Cayman Islands with limited liability)*

## OPINION

We have audited the consolidated financial statements of Ausupreme International Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 65 to 115, which comprise the consolidated statement of financial position as at 31 March 2018, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 March 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the Group's consolidated financial statements of the current period. These matters were addressed in the context of our audit of the Group's consolidated financial statements as a whole, and in forming our opinion thereon, we do not provide a separate opinion on these matters.

## Key Audit Matter

### ***Valuation of leasehold land and buildings held for own use***

Refer to note 14 to the consolidated financial statements.

We identified the valuation of leasehold land and buildings held for own use as a key audit matter due to the significance of the carrying amount of approximately HK\$28.5 million to the consolidated financial statements as a whole, combined with the significant assumptions and judgments involved in determining the impairment for the leasehold land and buildings as set out in note 4(a) to the consolidated financial statements. If circumstances indicate that the carrying amount of the leasehold land and buildings may not be recoverable, the assets may be considered "impaired", and an impairment loss may be recognized to reduce the carrying amount to the recoverable amount in accordance with the accounting policy for impairment of these assets as described in note 3 (q)(ii).

Leasehold land and buildings at a cash consideration of HK\$26.5 million were purchased by an indirect wholly owned subsidiary of the Company on 28 June 2017. The leasehold land and buildings are acquired for the purpose of warehouse and ancillary. The Group measured the leasehold land and buildings measured at cost, i.e. its initially recognized amount at the acquisition date plus the subsequent costs incurred.

## How our audit addressed the Key Audit Matter

In assessing the appropriateness of management's valuation of owner-occupied properties we:

- Evaluating the independent external valuers' competence, capabilities and objectivity;
- Obtaining the independent external valuers' reports, and checking the accuracy and relevance of the source data used in the reports;
- Assessing reasonableness of key inputs used by the independent external valuers and management of the Group by comparing with relevant market information with similar properties.

Based on the procedures performed, we found the estimations of management in relation to the valuation of owner-occupied properties to be supportable by available evidence.

## Key Audit Matter

## How our audit addressed the Key Audit Matter

### **Valuation and impairment of inventories**

Refer to note 16 to the consolidated financial statements.

At 31 March 2018, inventories of the Group amounted approximately to HK\$17.2 million. As described in the accounting policies in note 3(f) to the consolidated financial statements, inventories are carried at the lower of cost and net realizable value.

The Group is engaged in the retail and wholesale of health and personal care products. Management judgement is required for assessing the appropriate level of inventory provision in light of the current challenging business environment.

Management identified the slow moving inventory items and determined the net realizable value of the inventories based on the ageing analysis of the inventories focusing on seasonality and current market conditions.

Our audit procedures on valuation and impairment of inventories included but not limited to the following:

- Understanding and evaluating the appropriateness of the basis for management used in estimating the level of provision for inventories by considering the level of inventory write-offs in the prior years, stock aging as at 31 March 2018 and the subsequent sales after year ended 31 March 2018;
- Attending inventory count to observe physical conditions and identify defective or obsolete inventories;
- Performing analysis on stock holding and inventory movement data to identify products with indication of slow moving or obsolescence; and
- Comparing the carrying amount of the inventories, on a sample basis, to their net realizable value through review of sales of the inventories subsequent to the year end to check the completeness and accuracy of the associated provision. Where there are no subsequent sales of the respective inventories after the year end, we challenged management as to the realizable value of the inventories, corroborating explanations with the aging and marketability of the respective inventories, as appropriate.

Based on the procedures performed, we found the estimations of management in relation to the impairment assessment of inventories to be supportable by available evidence.

## OTHER INFORMATION

The directors are responsible for the other information. The other information comprises all the information in the Company's annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we performed, we concluded that there is a material misstatement of these other information, we are required to report the fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The audit committee ("Audit Committee") are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors of the Company.



## Independent Auditor's Report

- Conclude on the appropriateness of the Company's directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **WELLINK CPA Limited**

*Certified Public Accountants*

### **CHAN YAN TING**

Practising Certificate Number P06380

Hong Kong, 28 June 2018



# Consolidated Statement of Profit or Loss and Other Comprehensive Income

	Note	Year ended 31 March	
		2018 HK\$'000	2017 HK\$'000
Revenue	6(a)	<b>242,500</b>	205,250
Cost of sales		<b>(37,162)</b>	(30,051)
Gross profit		<b>205,338</b>	175,199
Other revenue	7(a)	<b>711</b>	317
Other net gains/(losses)	7(b)	<b>176</b>	(502)
Selling and distribution expenses		<b>(163,738)</b>	(138,160)
General and administrative expenses		<b>(27,604)</b>	(31,209)
Profit from operations		<b>14,883</b>	5,645
Finance costs	8(a)	—	(302)
Profit before taxation	8	<b>14,883</b>	5,343
Income tax expense	9	<b>(2,353)</b>	(2,261)
Profit for the year and total comprehensive income for the year attributable to equity owners of the Company		<b>12,530</b>	3,082
Earnings per share attributable to equity owners of the Company — basic and diluted	12	<b>HK1.67 cents</b>	HK0.46 cents
Dividend (HK\$'000)	13	—	7,100

## Consolidated Statement of Financial Position

		As at 31 March	
	Note	2018	2017
		HK\$'000	HK\$'000
<b>Non-current assets</b>			
Property, plant and equipment	14	33,421	3,213
Rental deposits		2,877	5,821
Deferred tax assets	15(b)	640	1,419
		<b>36,938</b>	10,453
<b>Current assets</b>			
Inventories	16	17,212	14,230
Trade and other receivables	17	31,343	26,104
Tax recoverable	15(a)	2,446	1,826
Cash and cash equivalents	18	91,738	112,303
		<b>142,739</b>	154,463
<b>Current liabilities</b>			
Trade and other payables	19	14,487	12,376
Provisions	20	403	145
		<b>14,890</b>	12,521
<b>Net current assets</b>		<b>127,849</b>	141,942
<b>Total assets less current liabilities</b>		<b>164,787</b>	152,395

# Consolidated Statement of Financial Position

		As at 31 March	
	Note	2018 HK\$'000	2017 HK\$'000
<b>Non-current liabilities</b>			
Provisions	20	271	409
		271	409
<b>NET ASSETS</b>			
		164,516	151,986
<b>CAPITAL AND RESERVES</b>			
	21		
Share capital		7,500	7,500
Reserves		157,016	144,486
<b>Total equity attributable to equity owners of the Company</b>		<b>164,516</b>	<b>151,986</b>

The consolidated financial statements on pages 65 to 115 were approved by the board of Directors on 28 June 2018 and were signed on its behalf.

**CHOY CHI FAI**  
*Director*

**HO KA MAN**  
*Director*

## Consolidated Statement of Changes in Equity

	Attributable to equity owners of the Company				
	Share Capital HK\$'000	Share Premium HK\$'000	Capital reserve HK\$'000 (note 21(c))	Retained earnings HK\$'000	Total HK\$'000
Balance at 1 April 2016	59	—	1,546	60,350	61,955
Changes in equity for 2016/17:					
Profit for the year and total comprehensive income for the year	—	—	—	3,082	3,082
Arising from reorganization (note 21)	(59)	59	—	—	—
Issue of shares (note 21)	1,875	101,250	—	—	103,125
Capitalization issue (note 21)	5,625	(5,625)	—	—	—
Expenses incurred in connection in the issue of shares	—	(9,076)	—	—	(9,076)
Interim dividend (note 13)	—	—	—	(7,100)	(7,100)
<b>Balance at 31 March 2017</b>	<b>7,500</b>	<b>86,608</b>	<b>1,546</b>	<b>56,332</b>	<b>151,986</b>
Balance at 1 April 2017	<b>7,500</b>	<b>86,608</b>	<b>1,546</b>	<b>56,332</b>	<b>151,986</b>
Changes in equity for 2017/18:					
Profit for the year and total comprehensive income for the year	—	—	—	<b>12,530</b>	<b>12,530</b>
<b>Balance at 31 March 2018</b>	<b>7,500</b>	<b>86,608</b>	<b>1,546</b>	<b>68,862</b>	<b>164,516</b>

# Consolidated Statement of Cash Flows

	Note	Year ended 31 March	
		2018 HK\$'000	2017 HK\$'000
<b>Operating activities</b>			
Profit before taxation		14,883	5,343
Adjustments for:			
Depreciation		2,409	1,208
Interest income		(538)	(93)
Finance costs		—	302
Loss on disposal/write-off of property, plant and equipment		91	285
Operating cash flow before movement in working capital		16,845	7,045
Increase in inventories		(2,982)	(4,405)
(Increase)/decrease in trade and other receivables		(2,295)	4,792
Increase in trade and other payables		2,111	3,329
Decrease in provisions		(47)	(103)
<b>Cash generated from operations</b>		13,632	10,658
Hong Kong profits tax paid		(1,729)	(3,143)
Overseas profits tax paid		(465)	(326)
<b>Net cash generated from operating activities</b>		11,438	7,189



## Consolidated Statement of Cash Flows

	Note	Year ended 31 March	
		2018 HK\$'000	2017 HK\$'000
<b>Investing activities</b>			
Payment for purchase of property, plant and equipment		(32,544)	(1,163)
Proceeds from disposal of property, plant and equipment		3	—
Decrease in pledged bank deposits		—	794
Interest received		538	93
<b>Net cash used in investing activities</b>		<b>(32,003)</b>	(276)
<b>Financing activities</b>			
Net proceed from issue of shares		—	94,049
Repayment of bank borrowings		—	(12,850)
Capital element of finance lease rentals paid		—	(62)
Interest element of finance lease rentals paid		—	(2)
Other borrowing costs paid		—	(300)
Dividend paid to the controlling shareholders		—	(7,100)
<b>Net cash generated from financing activities</b>		<b>—</b>	73,735
Net (decrease)/increase in cash and cash equivalents		(20,565)	80,648
Cash and cash equivalents at the beginning of the year		112,303	31,655
<b>Cash and cash equivalents at the end of the year</b>	18	<b>91,738</b>	112,303

## 1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands with limited liability. The address of its registered office is Clifton House, 75 Fort Street, PO Box 1350, Grand Cayman KY1-1108, Cayman Islands. The address of its principal place of business is Office E, 28/F., EGL Tower, 83 Hung To Road, Kwun Tong, Kowloon, Hong Kong. The Company has its primary listing on the Main Board of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) on 12 September 2016.

The Company is an investment holding company. The principal activities of its subsidiaries are set out in note 24 to the consolidated financial statement.

These consolidated financial statements are presented in Hong Kong dollars (“**HK\$**”) which is same as the functional currency of the Company and all values are rounded to the nearest thousand except when otherwise indicated.

## 2. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“**HKFRSs**”)

### (a) New and amended standards adopted by the Group

The Group has adopted the following new and amended standards that had been issued and effective for the Group’s financial year beginning on or after 1 April 2017:

HKAS 7 (Amendment)	Disclosure Initiative
HKAS 12 (Amendment)	Recognition of Deferred Tax Assets for Unrealized Losses
HKFRS 12 (Amendment)	Disclosure of Interests in Other Entities

The nature and the impact of the amendments are described below:

- (a) Amendments to HKAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.
- (b) Amendments to HKAS 12 clarify that an entity, when assessing whether taxable profits will be available against which it can utilize a deductible temporary difference, needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount. The amendments have had no impact on the financial position or performance of the Group as the Group had no deductible temporary differences or assets that are in the scope of the amendments.
- (c) Amendments to HKFRS 12 clarify that the disclosure requirements in HKFRS 12, other than those disclosure requirements in paragraphs B10 to B16 of HKFRS 12, apply to an entity’s interest in a subsidiary, a joint venture or an associate, or a portion of its interest in a joint venture or an associate that is classified as held for sale or included in a disposal group classified as held for sale. The amendments have had no impact on the Group’s financial statements as the Group had no disposal group held for sale as at 31 March 2018.

## 2. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

- (b) The Group has not early adopted the following new and revised HKFRSs that have been issued but are not effective

Amendments to HKFRSs	Annual Improvements to HKFRSs 2014–2016 Cycle <sup>(1)</sup>
Amendments to HKFRSs	Annual Improvements to HKFRSs 2015–2017 Cycle <sup>(2)</sup>
HKAS 28 (Amendment)	Long-term Interests in Associates and Joint Ventures <sup>(2)</sup>
HKAS 40 (Amendment)	Transfers of Investment Property <sup>(1)</sup>
HKAS 19 (Amendment)	Employee Benefits <sup>(2)</sup>
HKFRS 2 (Amendment)	Classification and Measurement of Share-based Payment Transactions <sup>(1)</sup>
HKFRS 4 (Amendment)	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts <sup>(1)</sup>
HKFRS 9 (Amendment)	Prepayment Features with Negative Compensation <sup>(2)</sup>
HKFRS 1 (Amendment)	First time adoption of HKFRS <sup>(1)</sup>
HKFRS 9 (Amendment)	Financial Instruments <sup>(1)</sup>
HKFRS 10 and HKAS 28 (Amendments)	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>(4)</sup>
HKFRS 15 (Amendment)	Clarifications to HKFRS15 <sup>(1)</sup>
HKFRS 9	Financial Instruments <sup>(1)</sup>
HKFRS 15	Revenue from Contracts with Customers <sup>(1)</sup>
HKFRS 16	Leases <sup>(2)</sup>
HKFRS 17	Insurance Contracts <sup>(3)</sup>
HK(IFRIC)-Int 22	Foreign Currency Transactions and Advance Consideration <sup>(1)</sup>
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments <sup>(2)</sup>

(1) Effective for the accounting period beginning on or after 1 January 2018

(2) Effective for the accounting period beginning on or after 1 January 2019

(3) Effective for the accounting period beginning on or after 1 January 2021

(4) Effective date to be determined

## 2. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### (b) The Group has not early adopted the following new and revised HKFRSs that have been issued but are not effective (Continued)

The Group will adopt the above new or revised standards, amendments and interpretations to existing standards as and when they become effective. Management is in the process of assessing the impact of these standards, amendments and interpretations to existing HKFRS and set out below are the expected impact on the Group’s financial performance and position:

#### (i) *HKFRS 9 Financial Instruments*

The new standard addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

The Group does not expect the new guidance to have a significant impact on the classification and measurement of its financial assets because a fair value through other comprehensive income (“FVOCI”) election is available for the equity instrument which is currently classified as available-for-sale and the Group does not have the following financial assets:

- Debt instrument that is classified as available-for-sale financial asset;
- Debt instrument classified as held-to-maturity and measured at amortised cost; and
- Equity investment measured at fair value through profit or loss.

There will be no impact on the Group’s accounting for financial liabilities, as the new requirements only affect the accounting for non-derivative financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39 “Financial Instruments: Recognition and Measurement” and have not been changed.

The new impairment model requires the recognition of impairment provisions based on expected credit losses rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under HKFRS 15 “Revenue from Contracts with Customers”, lease receivables, loan commitments and certain financial guarantee contracts. Based on the assessments undertaken to date, the Group does not expect material change to its impairment provisions.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group’s disclosures about its financial instruments particularly in the year of the adoption of the new standard.

### 2. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

- (b) The Group has not early adopted the following new and revised HKFRSs that have been issued but are not effective (Continued)

(ii) *HKFRS 15 Revenue from Contracts with Customers*

This new standard will replace HKAS 18 which covers contracts for goods and services and HKAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognized when control of a good or service transfers to a customer. The standard permits either a full retrospective or a modified retrospective approach for the adoption.

Management has assessed the effects of applying the new standard on the Group’s financial statements and considered there would be no material changes to the existing revenue recognition policy in this regard. Since HKFRS 15 is mandatory for financial years commencing on or after 1 April 2018, the Group does not intend to adopt the standard before its effective date.

(iii) *HKFRS 16 Leases*

HKFRS 16 will result in almost all leases being recognized on the consolidated balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exceptions are short-term and low value leases. The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Group’s operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of approximately HK\$14,923,000. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group’s profit and classification of cash flows.

Some of the commitments may be covered by the exception for short-term and low value leases and some commitments may relate to arrangements that will not qualify as leases under HKFRS 16.

The standard is mandatory for annual reporting periods beginning on or after 1 April 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

### 3. SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with HKFRSs, accounting principles generally accepted in Hong Kong and the applicable disclosures required by the Listing Rules and by the Hong Kong Companies Ordinance.

These consolidated financial statements have been prepared under the historical cost convention.

The preparation of consolidated financial statements in conformity with HKFRSs requires the use of certain key assumptions and estimates. It also requires the directors to exercise its judgements in the process of applying the accounting policies. The areas involving critical judgements and areas where assumptions and estimates are significant to these consolidated financial statements, are disclosed in note 4 to the consolidated financial statements.

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below.

#### (a) Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to 31 March. Subsidiaries are entities over which the Group has control. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group has power over an entity when the Group has existing rights that give it the current ability to direct the relevant activities, i.e. activities that significantly affect the entity's returns.

In the Company's statement of financial position, the investment in subsidiaries are stated at cost less allowance for impairment losses. The results subsidiaries are accounted for by the Company on basis of dividends received and receivable.



## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (a) Consolidation (Continued)

When assessing control, the Group considers its potential voting rights as well as potential voting rights held by other parties, to determine whether it has control. A potential voting right is considered only if the holder has the practical ability to exercise that right.

Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date the control ceases.

The gain or loss on the disposal of a subsidiary that results in a loss of control represents the difference between (i) the fair value of the consideration of the sale plus the fair value of any investment retained in that subsidiary and (ii) the Company's share of the net assets of that subsidiary plus any remaining goodwill relating to that subsidiary and any related accumulated foreign currency translation reserve.

Intragroup transactions, balances and unrealized profits are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests represent the equity in subsidiaries not attributable, directly or indirectly, to the Company. Non-controlling interests are presented in the consolidated statement of financial position and consolidated statement of changes in equity within equity. Non-controlling interests are presented in the consolidated statement of profit or loss and consolidated statement of profit or loss and other comprehensive income as an allocation of profit or loss and total comprehensive income for the year between the non-controlling shareholders and equity owners of the Company.

Profit or loss and each component of other comprehensive income are attributed to the equity owners of the Company and to the non-controlling shareholders even if this results in the non-controlling interests having a deficit balance.

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e. transactions with owners in their capacity as owners). The carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the equity owners of the Company.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (b) Business combination and goodwill

The acquisition method is used to account for the acquisition of a subsidiary in a business combination. The cost of acquisition is measured at the acquisition-date fair value of the assets given, equity instruments issued, liabilities incurred and contingent consideration. Acquisition-related costs are recognized as expenses in the periods in which the costs are incurred and the services are received. Identifiable assets and liabilities of the subsidiary in the acquisition are measured at their acquisition-date fair values.

The excess of the cost of acquisition over the Company's share of the net fair value of the subsidiary's identifiable assets and liabilities is recorded as goodwill. Any excess of the Company's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition is recognized in consolidated profit or loss as a gain on bargain purchase which is attributed to the Company.

In a business combination achieved in stages, the previously held equity interest in the subsidiary is remeasured at its acquisition-date fair value and the resulting gain or loss is recognized in consolidated profit or loss. The fair value is added to the cost of acquisition to calculate the goodwill.

If the changes in the value of the previously held equity interest in the subsidiary were recognized in other comprehensive income (for example, available-for-sale investment), the amount that was recognized in other comprehensive income is recognized on the same basis as would be required if the previously held equity interest were disposed of.

Goodwill is tested annually for impairment or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is measured at cost less accumulated impairment losses. The method of measuring impairment losses of goodwill is the same as that of other assets as stated in the accounting policy note 3(q) below. Impairment losses of goodwill are recognized in consolidated profit or loss and are not subsequently reversed. Goodwill is allocated to cash-generating units that are expected to benefit from the synergies of the acquisition for the purpose of impairment testing.

The non-controlling interests in the subsidiary are initially measured at their acquisition-date fair value the non-controlling shareholders' proportionate share of the net fair value of the subsidiary's identifiable assets and liabilities at the acquisition date.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (b) Business combination and goodwill (Continued)

#### (i) *Business combinations involving entities under common control*

A business combination involving entities under common control is a business combination in which all of the combining entities are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. The assets and liabilities obtained are measured at the carrying amounts as recorded by the entity being combined at the combination date. The difference between the carrying amount of the net assets obtained and the carrying amount of consideration paid for the combination (or the total face value of shares issued) is adjusted to equity. The combination date is the date on which one combining entity effectively obtains control of the other combining entities.

#### (ii) *Business combinations involving entities not under common control*

A business combination involving entities not under common control is a business combination in which all of the combining entities are not ultimately controlled by the same party or parties both before and after the business combination. The acquirer, at the acquisition date, allocates the cost of the business combination by recognising the acquiree's identifiable assets, liabilities and contingent liabilities at their fair value at that date.

### (c) Foreign currency translation

#### (i) *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in HK\$, which is the Company's functional and presentation currency.

#### (ii) *Transactions and balances in each entity's financial statements*

Transactions in foreign currencies are translated into the functional currency on initial recognition using the exchange rates prevailing on the transaction dates. Monetary assets and liabilities in foreign currencies are translated at the exchange rates at the end of each reporting period. Gains and losses resulting from this translation policy are recognized in profit or loss.

Non-monetary items that are measured at fair values in foreign currencies are translated using the exchange rates at the dates when the fair values are determined.

When a gain or loss on a non-monetary item is recognized in other comprehensive income, any exchange component of that gain or loss is recognized in other comprehensive income. When a gain or loss on a non-monetary item is recognized in profit or loss, any exchange component of that gain or loss is recognized in profit or loss.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (c) Foreign currency translation (Continued)

#### (iii) *Translation on consolidation*

The results and financial position of all the Group entities that have a functional currency different from the Company's presentation currency are translated into the Company's presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- Income and expenses are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the exchange rates on the transaction dates); and
- All resulting exchange differences are recognized in the foreign currency translation reserve.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities and of borrowings are recognized in the foreign currency translation reserve. When a foreign operation is sold, such exchange differences are recognized in consolidated profit or loss as part of the gain or loss on disposal.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

### (d) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognized in profit or loss during the period in which they are incurred.

Depreciation of property, plant and equipment is calculated at rates sufficient to write off their cost less their residual values over the estimated useful lives on a straight-line basis. The principal useful lives are as follows:

- Leasehold land classified as held under finance leases is depreciated over the unexpired term of lease.
- Buildings situated on leasehold land are depreciated over the shorter of the unexpired term of lease and their estimated useful lives, being no more than 50 years.
- Leasehold improvements The shorter of lease term and 5 years
- Furniture and fixtures 5 years
- Motor vehicles 3 years

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (d) Property, plant and equipment (Continued)

The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at the end of each reporting period.

The gain or loss on disposal of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognized in profit or loss.

### (e) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

#### (i) *Classification of assets leased to the Group*

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases.

#### (ii) *Assets acquired under finance leases*

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset, or, if lower, the present value of the minimum lease payments, of such assets are included in property, plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in note 3(d). Impairment losses are accounted for in accordance with the accounting policy as set out in note 3(q). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

#### (iii) *Operating lease charges*

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognized in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (f) Inventories

Inventories are carried at the lower of cost and net realizable value.

Cost is calculated using the first-in, first-out basis and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the period in which the related revenue is recognized. The amount of any write-down of inventories to net realizable value and all losses of inventories are recognized as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognized as a reduction in the amount of inventories recognized as an expense in the period in which the reversal occurs.

### (g) Recognition and derecognition of financial instruments

Financial assets and financial liabilities are recognized in the statement of financial position when the Group becomes a party to the contractual provisions of the instruments.

Financial assets are derecognized when the contractual rights to receive cash flows from the assets expire; the Group transfers substantially all the risks and rewards of ownership of the assets; or the Group neither transfers nor retains substantially all the risks and rewards of ownership of the assets but has not retained control on the assets. On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and the cumulative gain or loss that had been recognized in other comprehensive income is recognized in profit or loss.

Financial liabilities are derecognized when the obligation specified in the relevant contract is discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognized and the consideration paid is recognized in profit or loss.

### (h) Trade and other receivables

Trade and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less allowance for impairment. An allowance for impairment of trade and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the allowance is the difference between the receivables' carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate computed at initial recognition. The amount of the allowance is recognized in profit or loss.

Impairment losses are reversed in subsequent periods and recognized in profit or loss when an increase in the receivables' recoverable amount can be related objectively to an event occurring after the impairment was recognized, subject to the restriction that the carrying amount of the receivables at the date the impairment is reversed shall not exceed what the amortized cost would have been had the impairment not been recognized.



## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (i) Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents represent cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term highly liquid investments which are readily convertible into known amounts of cash and subject to an insignificant risk of change in value. Bank overdrafts which are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents.

### (j) Financial liabilities and equity instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument under HKFRSs. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

### (k) Trade and other payables

Trade and other payables are stated initially at their fair value and subsequently measured at amortized cost using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost.

### (l) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognized in profit or loss as follows:

#### *(i) Sale of goods*

Revenue is recognized when goods are delivered at the customers' premises which is taken to be the point in time when the customer has accepted the goods and the related risks and rewards of ownership. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

#### *(ii) Interest income*

Interest income is recognized as it accrues using the effective interest method.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (m) Employee benefits

#### (i) *Short term employee benefits*

Salaries, annual bonuses, paid annual leave and the cost of non-monetary benefits are accrued in the reporting period in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

#### (ii) *Retirement benefits*

Contributions to defined contribution retirement plans are recognized as an expense in profit or loss as incurred.

The Group operates a Mandatory Provident Fund Scheme (“the MPF scheme”) under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees’ relevant income, subject to a cap of monthly relevant income of HK\$30,000. Contributions to the plan vest immediately.

The entity within the Group in the PRC participates in PRC local retirement schemes organised by relevant government authorities for its employees in the PRC and contributes to these schemes based on certain percentage of the salaries of the employees on a monthly basis, up to a maximum fixed monetary amount, as stipulated by the relevant government authorities. The government authorities undertake to assume the retirement contribution obligations payable to all existing and future retired employees under these schemes. Contributions to these schemes vest immediately.

The entity within the Group in Macau also participates in a central social security scheme operated by the Macao Special Administrative Region Government. The subsidiary operating in Macau is required to make contributions for its employees who are registered as residents to the central social security scheme. Contributions to this scheme vest immediately.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (n) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization is determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Group that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

### (o) Taxation

Income tax represents the sum of the current tax and movements in deferred tax assets.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit recognized in profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses or unused tax credits can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (o) Taxation (Continued)

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realized, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is recognized in profit or loss, except when it relates to items recognized in other comprehensive income or directly in equity, in which case the deferred tax is also recognized in other comprehensive income or directly in equity.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (p) Related parties

A related party is a person or entity that is related to the Group.

- (A) A person or a close member of that person's family is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Company or of a parent of the Company.
- (B) An entity is related to the Group if any of the following conditions applies:
  - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group. If the Group is itself such a plan, the sponsoring employers are also related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (A).
  - (vii) A person identified in (A)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Company or to a parent of the Company.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (q) Impairment of assets

#### (i) *Impairment of trade and other receivables*

Trade and other receivables that are stated at cost or amortized cost are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganization; and
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor.

If any such evidence exists, impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. This assessment is made collectively where these financial assets share similar risk characteristics, such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognized, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognized in prior years.

Impairment losses are written off against the corresponding assets directly, except for impairment losses recognized in respect of trade receivables included within trade and other receivables, whose recovery is considered doubtful but not remote. In this case, the impairment losses for doubtful debts are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade receivables directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognized in profit or loss.



## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (q) Impairment of assets (Continued)

#### (ii) *Impairment of other assets*

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that property, plant and equipment may be impaired or, an impairment loss previously recognized no longer exists or may have decreased:

If any such indication exists, the asset's recoverable amount is estimated.

#### — Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

#### — Recognition of impairment losses

An impairment loss is recognized in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognized in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable) or value in use (if determinable).

#### — Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognized in prior years. Reversals of impairment losses are credited to profit or loss in the reporting period in which the reversals are recognized.

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (r) Provisions and contingent liabilities

Provisions are recognized for liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

### (s) Events after the reporting period

Events after the reporting period that provide additional information about the Group's position at the end of the reporting period or those that indicate the going concern assumption is not appropriate are adjusting events and are reflected in the consolidated financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

### (t) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-makers. The chief operating decision-makers, who are responsible for allocating resources and assessing performance of the operating segments, have been identified collectively as the top management that makes strategic decisions. The executive directors are the top management of the Group.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

## 4. CRITICAL JUDGEMENTS AND KEY ESTIMATES

### Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### *(a) Impairment for property, plant and equipment*

If circumstances indicate that the carrying amounts of property, plant and equipment may not be recoverable, the assets may be considered “impaired”, and an impairment loss may be recognized to reduce the carrying amounts to the recoverable amount in accordance with the accounting policy for impairment of these assets as described in note 3(q)(ii). The recoverable amount is the greater of the fair value less costs of disposal and the value in use. In determining the value in use, expected cash flows generated by the asset are discounted to their present value, which requires significant judgement relating to level of revenue and amount of operating costs. Management uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of revenue and amount of operating costs. Changes in these estimates could have a significant impact on the carrying value of the assets and could result in additional impairment charge or reversal of impairment in future periods.

#### *(b) Assessment of economic useful lives of property, plant and equipment*

Management estimates the useful lives of property, plant and equipment based on the periods over which the assets are expected to be available for use. Management reviews annually their estimated useful lives, based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of the assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned. A reduction in the estimated useful lives of property, plant and equipment would increase depreciation charges and decrease the carrying amount of property, plant and equipment.

## 4. CRITICAL JUDGEMENTS AND KEY ESTIMATES (Continued)

Key sources of estimation uncertainty (Continued)

*(c) Impairment for trade receivables*

Management estimates impairment losses for trade receivables (which are recorded in an allowance account for doubtful debts) resulting from the inability of the customers to make the required payments. Management bases its estimates on the ageing of the trade receivables balance, customer credit-worthiness and historical write-off experience. If the financial condition of the customers were to deteriorate, actual write-offs would be higher than expected and could significantly affect the results in future periods.

*(d) Net realizable value of inventories*

As described in note 3(f), net realizable value of inventories is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale. These estimates are based on the current market conditions and the historical experience of selling the products with similar nature. Any change in the assumptions would increase or decrease the amount of inventories write-down or the related reversals of write-down made in prior periods and affect the Group's net assets value. Management reassesses these estimates at the end of each reporting period to ensure inventories are shown at the lower of cost and net realizable value.

*(e) Recognition of income taxes and deferred tax assets*

Determining income tax provision involves judgement on the future tax treatment of certain transactions. Management evaluates tax implications of transactions and tax provisions are set up accordingly. The tax treatments of such transactions are reconsidered periodically to take into account all changes in tax legislation. Deferred tax assets are recognized in respect of deductible temporary differences, unused tax losses and unused tax credits. As those deferred tax assets can only be recognized to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilized, management's judgement is required to assess the probability of future taxable profits. Management's assessment is revised as necessary and additional deferred tax assets are recognized if it becomes probable that future taxable profits will allow the deferred tax asset to be recovered.

## 5. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: credit risk, liquidity risk, interest rate risk and currency risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

### (a) Credit risk

The Group's credit risk mainly arise from cash and cash equivalent, trade and other receivables and pledged bank deposits.

In respect of trade and other receivables, individual credit evaluations are performed on all customers and debtors requiring credit over a certain amount. These evaluations focus on the past history of making payments of the customers/debtors when due and current ability to pay, and take into account information specific to the customers/debtors as well as pertaining to the economic environment in which the customers/debtors operate.

Cash is deposited with financial institutions with sound credit ratings and the Group has exposure limit to any single financial institution. Given their high credit ratings, management does not expect any of these financial institutions will fail to meet their obligations.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer/debtor rather than the industry or country in which the customers/debtors operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers/debtors. As at 31 March 2018, 51% (2017: 44%) of the trade debtors, respectively, were due from the Group's largest customer and consignee; and 89% (2017: 94%) of the trade debtors, respectively, were due from the Group's five largest customers and consignees.

The Group does not provide any guarantees which would expose the Group to credit risk.

Further quantitative disclosures in respect of the Group's exposure to credit risk arising from trade and other receivables are set out in note 17.

### (b) Liquidity risk

Individual operating entities within the Group are responsible for their own cash management, including the short term investment of cash surpluses and the raising of loans to cover expected cash demands, subject to approval by the parent company's board when the borrowings exceed certain predetermined levels of authority. The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

The contractual undiscounted cash flows of trade and other payables are required to be settled within one year or on demand, and the total contractual undiscounted cash flows of these financial liabilities are not materially different from their carrying amounts at 31 March 2018 and 2017.

## 5. FINANCIAL RISK MANAGEMENT (Continued)

### (c) Interest rate risk

As the Group has no significant interest bearing assets and liabilities, the Group's income and operating cash flows are substantially independent of changes in market interest rates.

### (d) Currency risk

#### (i) *Exposure to currency risk*

For presentation purposes, the Group's financial information is shown in HK\$. The companies within the Group, whose functional currencies are different from HK\$, have translated their financial information into HK\$ for combination purpose.

The Group is exposed to currency risk primarily through sales and purchases which give rise to receivables, payables and cash balances that are denominated in a foreign currency, i.e. a currency other than the functional currency of the operations to which the transactions relate. The currencies giving rise to this risk are primarily Japanese yen, Australian dollars and Renminbi.

The following table details the Group's exposure at the end of the reporting period to currency risk arising from recognized assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate. For presentation purposes, the amounts of the exposure are shown in HK\$, translated using the spot rate at the reporting dates.

	Exposure to foreign currencies (expressed in HK\$)					
	As at 31 March					
	2018			2017		
Japanese yen HK\$'000	Australian dollars HK\$'000	Renminbi HK\$'000	Japanese yen HK\$'000	Australian dollars HK\$'000	Renminbi HK\$'000	
Trade and other receivables	—	—	1,147	—	616	571
Cash and cash equivalents	369	5,878	196	349	5,706	57
Trade and other payables	—	(5,150)	(457)	—	(3,307)	(222)
Gross exposure arising from recognized assets and liabilities	369	728	886	349	3,015	406



## 5. FINANCIAL RISK MANAGEMENT (Continued)

### (d) Currency risk (Continued)

#### (ii) Sensitivity analysis

The following table indicates the instantaneous change in the Group's profit after taxation and retained earnings that would arise if foreign exchange rates to which the Group has significant exposure at the end of the reporting period had changed at that date, assuming all other risk variables remained constant.

	As at 31 March			
	2018		2017	
	Increase/ (decrease) in foreign exchange rates	Effect on profit after taxation and retained earnings HK\$'000	Increase/ (decrease) in foreign exchange rates	Effect on profit after taxation and retained earnings HK\$'000
Australian dollars	5%	30	5%	126
	(5)%	(30)	(5)%	(126)
Renminbi	5%	37	5%	17
	(5)%	(37)	(5)%	(17)
Japanese yen	5%	15	5%	14
	(5)%	(15)	(5)%	(14)

Results of the analysis as presented in the above table represent an aggregation of the instantaneous effects on each of the Group entities' profit after taxation and equity measured in the respective functional currency, translated to HK\$ at the exchange rate ruling at the end of the reporting periods for presentation purposes. The sensitivity analysis assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to foreign currency risk at the end of the reporting periods, including inter-company payables and receivables within the Group which are denominated in a currency other than the functional currency of the lender or the borrower. The analysis excludes differences that would result from the translation of the financial statements of foreign operations into the Group's presentation currency.

## 5. FINANCIAL RISK MANAGEMENT (Continued)

### (e) Financial instruments by category

The table below is an analysis of the carrying amounts of financial instruments by category as at the end of each of the year ended:

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
<i>Financial assets</i>		
Loans and receivables (including cash and cash equivalents)	<b>123,499</b>	141,095
<i>Financial liabilities</i>		
Financial liabilities measured at amortized cost	<b>8,516</b>	6,439

### (f) Fair values of financial instruments carried at other than fair value

The carrying amounts of the Group's financial assets and financial liabilities as reflected in the consolidated statement of financial position approximate their respective fair values carried at cost or amortized cost are not materially different from their fair values as at 31 March 2018 and 2017.

## 6. REVENUE AND SEGMENT REPORTING

### (a) Revenue

The principal activities of the Group are retail and wholesale of health and personal care products during the year.

Revenue represents the sales value of goods supplied to customers. The amount of each significant category of revenue during the year is as follows:

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Health supplement products	222,799	188,655
Honey and pollen products	4,862	6,923
Personal care products	14,839	9,672
	<b>242,500</b>	205,250

### (b) Segment reporting

HKFRS 8 "Operating Segments" requires identification and disclosure of operating segment information based on internal financial reports that are regularly reviewed by the Group's chief operating decision maker (i.e. the board of directors of the Company) for the purpose of resources allocation and performance assessment. On this basis, the Group has determined that it has only one operating segment which is the retail and wholesale of health and personal care products.

#### (i) Information about geographical area

The following table sets out information about the geographical location of the Group's revenue from external customers and the Group's property, plant and equipment ("**specified non-current assets**"). The geographical location of customers is based on the location at which the goods are delivered. The geographical location of the specified non-current assets is based on the physical location of the asset.

The geographical information of the Group's revenue from external customers for the years ended 31 March 2018 and 2017 and specified non-current assets as at 31 March 2018 and 2017 is set out below:

	Revenue from external customers	
	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Hong Kong (place of domicile)	206,782	179,554
Mainland China	7,079	1,772
Singapore	320	653
Macau	28,319	23,271
	<b>242,500</b>	205,250

## 6. REVENUE AND SEGMENT REPORTING (Continued)

### (b) Segment reporting (Continued)

#### (i) Information about geographical area (Continued)

	Specified non-current assets	
	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Hong Kong (place of domicile)	33,314	3,074
Mainland China	95	116
Macau	12	23
	<b>33,421</b>	3,213

#### (ii) Information about major customers and consignees

No revenue from the single customer contributed more than 10% of the Group's revenue for the year. In addition, revenue from the Group's consignees of the corresponding years contributing over 10% of the Group's revenue is as follows:

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Consignee A	111,336	94,284
Consignee B	46,212	40,764

# Notes to the Consolidated Financial Statements

## 7. OTHER REVENUE AND OTHER NET GAINS/(LOSSES)

### (a) Other revenue

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Bank interest income on bank deposits	538	93
Others	173	224
	<b>711</b>	<b>317</b>

### (b) Other net gains/(losses)

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Loss on disposal/write-off of property, plant and equipment	(91)	(285)
Net foreign exchange gains/(losses)	267	(217)
	<b>176</b>	<b>(502)</b>

## 8. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

### (a) Finance costs

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Total interest expense on financial liabilities not at fair value through profit or loss:		
Interest on bank borrowings wholly repayable within five years	—	300
Finance charges on obligations under finance leases	—	2
	<b>—</b>	<b>302</b>

## 8. PROFIT BEFORE TAXATION (Continued)

### (b) Staff costs (including directors' remuneration)

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Contributions to defined contribution retirement plans	1,909	1,656
Salaries, wages and other benefits	50,497	42,282
	<b>52,406</b>	43,938

### (c) Other items

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Depreciation	2,409	1,208
Minimum lease payments in respect of properties	17,431	16,788
Net foreign exchange (gains)/losses	(267)	217
Loss on disposal/write-off of property, plant and equipment	91	285
Auditors' remuneration	750	600
Cost of inventories (Note 16)	37,162	30,051
Donations	611	1,196
Listing expenses	—	7,477

# Notes to the Consolidated Financial Statements

## 9. INCOME TAX EXPENSE

- (a) Income tax expense in the consolidated statement of profit or loss and other comprehensive income represents:

	Year ended 31 March	
	2018 HK\$'000	2017 HK\$'000
Current tax — Hong Kong Profits Tax		
Provision for the year	994	1,772
Over-provision in respect of prior years	(20)	(40)
	974	1,732
Current tax — Overseas		
Provision for the year	600	528
Deferred tax		
Origination and reversal of temporary differences	779	1
Total	2,353	2,261

The provision for Hong Kong Profits Tax for each of the year ended is calculated at 16.5% of the estimated assessable profits for the year. Taxation for overseas subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

- (b) Reconciliation between tax expense and accounting profit at applicable tax rates:

	Year ended 31 March	
	2018 HK\$'000	2017 HK\$'000
Profit before taxation	14,883	5,343
Notional tax on profit before taxation, calculated at the rates applicable to profits in the tax jurisdictions concerned	2,226	1,283
Tax effect of non-deductible expenses	131	1,113
Tax effect of non-taxable income	(145)	(43)
Tax effect of tax losses not recognized	289	—
Tax effect of tax exemption under Macau Complementary Income Tax	(70)	(70)
Over-provision in prior years	(20)	(40)
Others	(58)	18
Actual tax expense	2,353	2,261



## 10. DIRECTORS' REMUNERATION

The remuneration of the directors for the year is set out below:

For the year ended 31 March 2018

	Directors' fees HK\$'000	Salaries, allowances and benefits in kind HK\$'000	Contribution to defined contribution plan HK\$'000	Total HK\$'000
<b>Executive directors</b>				
Mr. Choy Chi Fai	—	1,502	18	1,520
Ms. Ho Ka Man	—	1,401	18	1,419
Mr. Ho Chun Kit, Saxony	—	1,047	18	1,065
Mr. Au Chun Kit	—	858	18	876
<b>Independent non-executive directors</b>				
Dr. Luk Ting Kwong	180	—	—	180
Mr. Ko Ming Kin	180	—	—	180
Mr. Wan Cho Yee	180	—	—	180
	540	4,808	72	5,420

For the year ended 31 March 2017

	Directors' fees HK\$'000	Salaries, allowances and benefits in kind HK\$'000	Contribution to defined contribution plan HK\$'000	Total HK\$'000
<b>Executive directors</b>				
Mr. Choy Chi Fai	—	615	8	623
Ms. Ho Ka Man	—	615	8	623
Mr. Ho Chun Kit, Saxony	—	1,015	18	1,033
Mr. Au Chun Kit	—	835	18	853
<b>Independent non-executive directors</b>				
Dr. Luk Ting Kwong	100	—	—	100
Mr. Ko Ming Kin	200	—	—	200
Mr. Wan Cho Yee	100	—	—	100
	400	3,080	52	3,532

Note: No director received any emoluments from the Group as an inducement to join or upon joining the Group or as compensation for loss of office during the year. No director waived or agreed to waive any emoluments during the year.

# Notes to the Consolidated Financial Statements

## 11. INDIVIDUALS WITH HIGHEST EMOLUMENTS

Of the five individuals with the highest emoluments, 4 (2017: 2) are directors of the Company for the year, whose emoluments are disclosed in note 10. The aggregate of the emoluments in respect of the remaining individuals are as follows:

	Year ended 31 March	
	2018 HK\$'000	2017 HK\$'000
Salaries and other emoluments	858	2,205
Contributions to retirement benefits schemes	18	54
	<b>876</b>	2,259

The emoluments of the above individuals with the highest emoluments are within the following bands:

	Year ended 31 March	
	2018 Number of individuals	2017 Number of individuals
HK\$Nil–HK\$1,000,000	1	3

No emoluments were paid or payable by the Group to these employees as an inducement to join or upon joining the Group or as compensation for loss of office during the year.

## 12. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the equity owners of the Company is based on the following data:

	2018	2017
Profit attributable to equity owners of the Company (HK\$'000)	12,530	3,082
Weighted average number of ordinary shares in issue ('000 Number of shares)	750,000	665,753
Basic and diluted earnings per share (HK cents)	1.67	0.46

The Company did not have any dilutive potential ordinary shares during the years ended 31 March 2018 and 2017.

## 13. DIVIDEND

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Interim, paid of HK\$	—	7,100

A final dividend in respect of the year ended 31 March 2018 of HK1 cent per ordinary share (2017: Nil) was proposed pursuant to a resolution passed by the Board on 28 June 2018 and subject to the approval of the shareholders at the annual general meeting of the Company to be held on 14 September 2018. This proposed dividend is not yet reflected as dividend payable in the consolidated financial statements.

## 14. PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and buildings held for own use				
	carried at cost HK\$'000	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
Cost					
At 1 April 2016	654	4,688	1,334	1,004	7,680
Additions	—	1,121	189	—	1,310
Write-off	—	(798)	(23)	—	(821)
At 31 March 2017	654	5,011	1,500	1,004	8,169
At 1 April 2017	<b>654</b>	<b>5,011</b>	<b>1,500</b>	<b>1,004</b>	<b>8,169</b>
Additions	<b>28,772</b>	<b>2,684</b>	<b>965</b>	<b>290</b>	<b>32,711</b>
Disposal	—	(279)	—	—	(279)
Write-off	—	(57)	(7)	—	(64)
At 31 March 2018	<b>29,426</b>	<b>7,359</b>	<b>2,458</b>	<b>1,294</b>	<b>40,537</b>

# Notes to the Consolidated Financial Statements

## 14. PROPERTY, PLANT AND EQUIPMENT (Continued)

	Leasehold land and buildings held for own use carried at cost HK\$'000	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
Accumulated depreciation					
At 1 April 2016	95	2,372	813	1,004	4,284
Charge for the year	16	932	260	—	1,208
Written back on write-off	—	(523)	(13)	—	(536)
At 31 March 2017	111	2,781	1,060	1,004	4,956
At 1 April 2017	<b>111</b>	<b>2,781</b>	<b>1,060</b>	<b>1,004</b>	<b>4,956</b>
Charge for the year	<b>813</b>	<b>1,253</b>	<b>299</b>	<b>44</b>	<b>2,409</b>
Written back on disposal	—	(190)	—	—	(190)
Written back on write-off	—	(54)	(5)	—	(59)
At 31 March 2018	<b>924</b>	<b>3,790</b>	<b>1,354</b>	<b>1,048</b>	<b>7,116</b>
Carrying amount:					
At 31 March 2018	<b>28,502</b>	<b>3,569</b>	<b>1,104</b>	<b>246</b>	<b>33,421</b>
At 31 March 2017	543	2,230	440	—	3,213

## 15. INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(a) Current taxation in the consolidated statement of financial position represents:

	As at 31 March 2018 HK\$'000	2017 HK\$'000
Provision for Hong Kong Profits Tax for the year	<b>994</b>	1,772
Provisional Profits Tax paid	<b>(1,612)</b>	(4,231)
Balance of Hong Kong tax provision relating to prior year	<b>(2,597)</b>	—
	<b>(3,215)</b>	(2,459)
Provision for Overseas tax	<b>600</b>	528
Balance of Overseas tax provision relating to prior year	<b>169</b>	105
Tax recoverable	<b>(2,446)</b>	(1,826)

## 15. INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)

### (b) Deferred tax assets and liabilities recognized

The components of deferred tax assets recognized in the consolidated statement of financial position and the movements during the year are as follows:

Deferred tax arising from:	Unrealized profit arising from intragroup transactions HK\$'000	Depreciation allowances in excess of related depreciation HK\$'000	Others HK\$'000	Total HK\$'000
At 1 April 2016	(1,046)	(237)	(137)	(1,420)
Charged/(credited) to profit or loss	259	(156)	(102)	1
At 31 March 2017	(787)	(393)	(239)	(1,419)
At 1 April 2017	<b>(787)</b>	<b>(393)</b>	<b>(239)</b>	<b>(1,419)</b>
Charged/(credited) to profit or loss	<b>764</b>	<b>28</b>	<b>(13)</b>	<b>779</b>
At 31 March 2018	<b>(23)</b>	<b>(365)</b>	<b>(252)</b>	<b>(640)</b>

### (c) Deferred tax assets and liabilities not recognized

There were no material unrecognized deferred tax assets and liabilities as at 31 March 2018 and 2017.

# Notes to the Consolidated Financial Statements

## 16. INVENTORIES

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Goods for resale	<b>17,212</b>	14,230

The analysis of the amount of inventories recognized as an expense and included in profit or loss is as follows:

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Carrying amount of inventories sold	<b>37,162</b>	30,051

No write down of inventories made for the years ended 31 March 2018 and 2017.

## 17. TRADE AND OTHER RECEIVABLES

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Trade receivables	<b>22,659</b>	19,730
Other receivables	<b>766</b>	483
Deposits and prepayments	<b>7,918</b>	5,891
	<b>31,343</b>	26,104

## 17. TRADE AND OTHER RECEIVABLES (Continued)

### (a) Ageing analysis of trade receivables

The ageing analysis of trade receivables (which are included in trade and other receivables), based on the invoice date, is as follows:

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Within 30 days	10,993	8,578
31–60 days	11,067	6,310
61–90 days	59	2,483
Over 90 days	540	2,359
	<b>22,659</b>	19,730

Trade receivables are normally due within 120 days.

### (b) Impairment of trade receivables

Impairment losses in respect of trade receivables are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade receivables directly. At 31 March 2018, none of trade receivables was individually determined to be impaired.

### (c) Trade receivables that are not impaired

The ageing analysis of trade receivables that are neither individually nor collectively considered to be impaired is as follows:

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Neither past due nor impaired	15,775	12,632
Less than 30 days past due	6,360	6,977
31–90 days past due	102	121
Over 90 days past due	422	—
	<b>6,884</b>	7,098
	<b>22,659</b>	19,730

Receivables that were neither past due nor impaired relate to a range of customers for whom there was no recent history of default.



## 17. TRADE AND OTHER RECEIVABLES (Continued)

### (c) Trade receivables that are not impaired (Continued)

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

## 18. CASH AND CASH EQUIVALENTS

### (a) Cash and Cash equivalents comprise:

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Cash and cash equivalents in the consolidated statement of financial position:		
— Cash at bank and on hand	91,738	112,303

### (b) Reconciliation of liabilities arising from financing activities:

The table below details changes to the Group's liabilities from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the Group's combined statements of cash flows as cash flows from financing activities.

	Bank loans	Finance leases	Total
	HK\$'000	HK\$'000	HK\$'000
<b>At 1 April 2016 —</b>	12,850	62	12,912
<b>Changes from financing cash flows for the year ended 31 March 2017:</b>			
Repayment of bank loans	(12,850)	—	(12,850)
Capital element of finance lease rentals paid	—	(62)	(62)
Interest paid	(300)	(2)	(302)
Total changes from financing cash flows	(13,150)	(64)	(13,214)
<b>Other changes for the year ended 31 March 2017:</b>			
Interest expenses (note 8(a))	300	2	302
Total other changes	300	2	302
<b>At 31 March 2017, 1 April 2017 and 31 March 2018</b>	—	—	—

## 19. TRADE AND OTHER PAYABLES

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Trade payables	5,181	3,972
Accrued staff costs	6,233	6,230
Other accruals and payables	3,073	2,174
	<b>14,487</b>	12,376

### Ageing analysis of trade payables

The ageing analysis of trade payables, based on the invoice date, is as follows:

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Within 30 days	3,047	2,969
31–90 days	2,134	981
Over 90 days	—	22
	<b>5,181</b>	3,972

## 20. PROVISIONS

The movements in the provision for reinstatement costs are as follows:

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
At the beginning of the year	554	510
Provisions made during the year	167	147
Amounts utilized during the year	(47)	(103)
	<b>674</b>	554
Less: Non-current portion	(271)	(409)
	<b>403</b>	145

Under the terms of the tenancy agreements signed with landlords, the Group shall remove and re-instate the rental premises at the Group's cost upon expiry of the relevant tenancy agreements. Provision is therefore made for the best estimate of the expected reinstatement costs to be incurred.

# Notes to the Consolidated Financial Statements

## 21. CAPITAL AND RESERVES

### (a) Movement in component of equity

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity.

### (b) Share capital

	2018		2017	
	Number of Shares	Share capital HK\$'000	Number of Shares	Share capital HK\$'000
Ordinary shares of HK\$0.01 each in the share capital of the Company ("Share(s)")				
Authorised:				
As at 1 April	2,000,000,000	20,000	38,000,000	380
Increased during the period (note i)	—	—	1,962,000,000	19,620
<b>As at 31 March</b>	<b>2,000,000,000</b>	<b>20,000</b>	<b>2,000,000,000</b>	<b>20,000</b>

	2018		2017	
	Number of Shares	Share capital HK\$'000	Number of Shares	Share capital HK\$'000
Issued and fully paid:				
As at 1 April	750,000,000	7,500	1	—
Arising from reorganization (note ii)	—	—	9,999	—
Capitalization issue (note ii)	—	—	562,490,000	5,625
Issue of shares (note ii)	—	—	187,500,000	1,875
<b>As at 31 March</b>	<b>750,000,000</b>	<b>7,500</b>	<b>750,000,000</b>	<b>7,500</b>

Notes:

(i) Pursuant to the written resolution passed by the then sole shareholder of the Company on 20 July 2016, the authorised share capital of the Company was increased from HK\$380,000 to HK\$20,000,000 by the creation of an additional 1,962,000,000 Shares.

(ii) On 30 June 2016, the Company issued a total of 9,999 Shares to Beatitudes International Limited ("Beatitudes"), a company incorporated in the British Virgin Islands and wholly owned by the controlling shareholders for acquisitions of the entire issued share capitals of certain subsidiaries on the Reorganization.

On 12 September 2016, the Company issued a total of 187,500,000 Shares at HK\$0.55 per Share pursuant to the Hong Kong public offering of the Company's Shares. On the same date, the Company allotted and issued 562,490,000 Shares credited as fully paid to the shareholder(s) being on the register of members of the Company at the close of business on 22 August 2016 by capitalising an amount of HK\$5,624,900 from the share premium account of the Company.

(iii) All the Shares issued for the year ended 31 March 2017 ranked pari passu in all respects with the then existing Shares in issue.

## 21. CAPITAL AND RESERVES (Continued)

### (c) Capital reserve

The capital reserve was arisen from waiver of debts owing by the Group to one of the controlling shareholders.

### (d) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for equity owners and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to capital structure in light of changes in economic conditions.

The Group monitors its capital structure with reference to its debt position. The Group's strategy was to maintain the equity and debt position and ensure there is adequate working capital to service its debt obligation. At 31 March 2018 and 2017, the ratio of the Group's total liabilities over its total assets was 8% and 8%, respectively.

Neither the Company nor any of its subsidiaries are subject to any externally imposed capital requirements.

## 22. MATERIAL RELATED PARTY TRANSACTIONS

For the year ended 31 March 2018, the transactions or balances with the following parties were considered to be related party transactions:

Name of party	Relationship with the Group
Choy Chi Fai ("Mr. Choy")	Executive director and one of the controlling shareholders
Ho Ka Man	Executive director and one of the controlling shareholders
Ho Chun Kit, Saxony	Executive director of the Company
Au Chun Kit	Executive director of the Company
Prof Kiu International Limited ("Prof Kiu")	Beneficially owned and controlled by the controlling shareholders

### (a) Key management personnel remuneration

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors as disclosed in note 10, is as follows:

	Year ended 31 March	
	2018 HK\$'000	2017 HK\$'000
Salaries, wages and other benefits	4,808	3,080
Contributions to defined contribution retirement plans	72	52
	<b>4,880</b>	3,132

Total remuneration is included in "staff costs" (see note 8(b)).

## 22. MATERIAL RELATED PARTY TRANSACTIONS (Continued)

### (b) Other related party transactions

- (i) The Group had the following transactions with related parties during the year which the directors consider to be material:

	Year ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
Rental expenses	600	540

Rental expenses were paid to Prof Kiu in accordance with the terms of underlying contracts. The directors are of the opinion that the above transactions were entered into normal course of business.

- (ii) Commitments under an operating lease payable to Prof Kiu:

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Within 1 year	150	600
After 1 year but within 5 years	—	150
	150	750

The lease related to Prof Kiu runs for an initial period of 2 years and the related commitments are included in note 23.

## 23. OPERATING LEASES COMMITMENTS

### The Group as lessee

At 31 March 2018, the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	As at 31 March	
	2018	2017
	HK\$'000	HK\$'000
Within 1 year	12,341	14,940
After 1 year but within 5 years	2,582	7,770
	14,923	22,710

The Group leases a number of properties under operating leases. The leases typically run for an initial period of 1 to 3 years, with an option to renew the leases when all terms are renegotiated. Certain rentals for the use of stores are determined by reference to the revenue of the relevant stores for the year and the rentals for certain stores will be escalated by a fixed percentage per annum.

## 24. PARTICULARS OF SUBSIDIARIES

Particulars of the Company's subsidiaries as at 31 March 2018 are set out below:

Name of company	Place of incorporation/ operation	Registered/issued and fully paid up capital	Attributable equity interest			Principal activities
			Group's effective interest	Held by the Company	Held by a subsidiary	
Truth & Faith International Limited	Hong Kong	HK\$10,000	100%	—	100%	Retail and wholesale of health and personal care products
Truth & Faith International (Macau) Limited	Macau	Macau Pataca ("MOP") MOP50,000	100%	—	100%	Retail of health and personal care products in Macau
Miracle Natural Products Limited	Hong Kong	HK\$2	100%	—	100%	Wholesale of health and personal care products
Ausupreme International Limited	Hong Kong	HK\$2	100%	—	100%	Holding of trademarks
澳至尊國際貿易(深圳)有限公司 (Note)	People's Republic of China (the "PRC")	HK\$5,000,000	100%	—	100%	Trading e-commerce, retail and wholesale of health and personal care products in the PRC
Faithfulness International Limited	The British Virgin Islands	United States dollars ("US\$") US\$1,001	100%	100%	—	Investment holding
Gentleness International Limited	The British Virgin Islands	US\$1,001	100%	100%	—	Investment holding
Goodness International Limited	The British Virgin Islands	US\$1,001	100%	100%	—	Investment holding
Patience International Limited	The British Virgin Islands	US\$1,001	100%	100%	—	Investment holding
Hulotte International Limited	Hong Kong	HK\$1	100%	—	100%	Properties investment
Nature's Elite Limited	The British Virgin Islands	US\$1	100%	100%	—	Investment holding

Note: 澳至尊國際貿易(深圳)有限公司 is registered as wholly-foreign-owned enterprise under PRC law.

## 25. IMMEDIATE AND ULTIMATE CONTROLLING PARTY

At 31 March 2018, the directors consider the immediate parent of the Group to be Beatitudes International Limited, which is incorporated in the British Virgin Islands. This entity does not produce financial statements available for public use. The ultimate controlling parties of the Group are Mr. Choy Chi Fai and Ms. Ho Ka Man.

## 26. EVENT AFTER THE REPORTING PERIOD

A final dividend in respect of the year ended 31 March 2018 of HK\$0.01 per share (2017: Nil) was proposed pursuant to a resolution passed by the Board on 28 June 2018 and subject to the approval of the shareholders at the annual general meeting of the Company to be held on 14 September 2018. This proposed dividend is not reflected as dividend payable in the consolidated financial statements.

# Notes to the Consolidated Financial Statements

## 27. FINANCIAL INFORMATION OF THE COMPANY

### Statement of financial position

As at 31 March 2018

	2018 HK\$'000	2017 HK\$'000
<b>Non-current assets</b>		
Investment in subsidiaries	31	31
<b>Current assets</b>		
Other receivables	—	2
Prepayments	155	303
Amounts due from subsidiaries	107,632	89,955
Cash and cash equivalents	327	311
	<b>108,114</b>	90,571
<b>Current liabilities</b>		
Accruals	833	303
	<b>833</b>	303
<b>Net current assets</b>	<b>107,281</b>	90,268
<b>Net assets</b>	<b>107,312</b>	90,299
<b>Capital and reserves</b>		
Share capital	7,500	7,500
Reserve (note)	99,812	82,799
	<b>107,312</b>	90,299

## 27. FINANCIAL INFORMATION OF THE COMPANY (Continued)

### Statement of financial position (Continued)

Note:

Movements of the Company's reserves are as follows:

	Share premium HK\$'000	Accumulated losses/ Retained profit HK\$'000	Total HK\$'000
Balance at 1 April 2016	—	(59)	(59)
Capitalization issue	(5,625)	—	(5,625)
Issue of shares	101,250	—	101,250
Arising from the reorganization	31	—	31
Expenses incurred in connection with the issue of shares	(9,076)	—	(9,076)
Loss and total comprehensive expenses for the year	—	(3,722)	(3,722)
Balance at 31 March 2017 and 1 April 2017	86,580	(3,781)	82,799
Profit and total comprehensive income for the year	—	17,013	17,013
Balance at 31 March 2018	86,580	13,232	99,812

## 28. COMPARATIVE FIGURE

Certain comparable figures have been reclassified and represented to conform the current periods presentation.



## Five Years Financial Summary

	<b>Year ended 31 March 2018 HK\$'000</b>	Year ended 31 March 2017 HK\$'000	Year ended 31 March 2016 HK\$'000	Year ended 31 March 2015 HK\$'000	Year ended 31 March 2014 HK\$'000
<b>RESULTS</b>					
Revenue	<b>242,500</b>	205,250	210,840	225,788	195,461
Profit before taxation	<b>14,883</b>	5,343	16,657	29,112	41,289
Income tax expense	<b>(2,353)</b>	(2,261)	(4,364)	(5,938)	(6,714)
Profit for the year attributable to equity owners of the Company	<b>12,530</b>	3,082	12,293	23,174	34,575
Profit and total comprehensive income for the year attributable to equity owners of the Company	<b>12,530</b>	3,082	12,422	23,031	34,589
<b>ASSETS AND LIABILITIES</b>					
Total assets	<b>179,677</b>	164,916	84,424	98,068	83,159
Total liabilities	<b>(15,161)</b>	(12,930)	(22,469)	(39,381)	(47,503)
Net assets	<b>164,516</b>	151,986	61,955	58,687	35,656
Equity attributable to equity owners of the Company	<b>164,516</b>	151,986	61,955	58,687	35,656