

(Stock Code: 1184)











#### **CORPORATE INFORMATION**

#### **DIRECTORS**

#### **Executive Directors**

Mr. Yim Yuk Lun, Stanley BBS JP (Chairman and Managing Director)

Mr. Wong Sui Chuen Mr. Yim Tsz Kit, Jacky Mr. Wong Wai Tai

## **Independent Non-Executive Directors**

Mr. Wong Tak Yuen, Adrian Mr. Liu Chun Ning, Wilfred Mr. Cheung Chi Kwan Mr. Wong Wai Kin

#### **AUDIT COMMITTEE**

Mr. Wong Tak Yuen, Adrian (Chairman)

Mr. Cheung Chi Kwan Mr. Wong Wai Kin

#### **REMUNERATION COMMITTEE**

Mr. Wong Tak Yuen, Adrian (Chairman)

Mr. Wong Sui Chuen Mr. Wong Wai Kin

#### NOMINATION COMMITTEE

Mr. Wong Tak Yuen, Adrian (Chairman)

Mr. Wong Sui Chuen Mr. Cheung Chi Kwan

#### **COMPANY SECRETARY**

Mr. Wong Wai Tai

#### WFBSITE

www.sasdragon.com.hk

#### **REGISTERED OFFICE**

Clarendon House 2 Church Street Hamilton HM11 Bermuda

#### **PRINCIPAL OFFICE**

6th Floor, Tower B Hunghom Commercial Centre 37 Ma Tau Wai Road Kowloon Hong Kong

# SHARE REGISTRARS AND TRANSFER OFFICE

Tricor Secretaries Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

#### PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited DBS Bank (Hong Kong) Limited Hang Seng Bank Limited The Hongkong and Shanghai Banking Corporation Limited Standard Chartered Bank (Hong Kong) Limited

#### **AUDITORS**

Deloitte Touche Tohmatsu

#### STOCK CODE

The Stock Exchange of Hong Kong Limited: 1184

FINANCIAL HIGHLIGHTS			
	For the six mo		
	2018 (Unaudited)	2017 (Unaudited)	Change
Revenue (HK\$'000)	13,008,736	7,401,948	+75.7%
Profit attributable to owners of the Company (HK\$'000)	146,074	120,867	+20.9%
Basic earnings per share (HK cents)	23.34	19.36	+20.6%
Interim dividend per share (HK cents)	5.00	4.80	+4.2%

The board of directors (the "Board") of S.A.S. Dragon Holdings Limited (the "Company") is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 June 2018, together with comparative figures for the previous period, as follows:

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 June 2018

		For the six mon 30 Jun	
		2018	2017
		(Unaudited)	(Unaudited)
1 - 1 - 1 - 1 - 1	Notes	HK\$'000	HK\$'000
Revenue	2	13,008,736	7,401,948
Cost of sales	_	(12,546,060)	(7,040,786)
Gross profit		462,676	361,162
Other income	4(b)	5,429	11,659
Other gains and losses, net	4(c)	14,908	25,438
Distribution and selling expenses	, (0)	(48,880)	(56,545)
Administrative expenses		(159,675)	(146,634)
Share of profit of associates		5,069	5,215
Share of profit of joint ventures		140	184
Finance costs	_	(69,285)	(33,329)
Profit before tax		210,382	167,150
Income tax expense	3 _	(34,561)	(23,757)
Profit for the period	4(a)	175,821	143,393
Tront for the period	4(a)	173,021	143,333

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Continued)

For the six months ended 30 June 2018

		For the six mo	
	Notes	2018 (Unaudited) HK\$'000	2017 (Unaudited) HK\$'000
Other comprehensive income:			
Fair value gain on property, plant and equipment transferred to investment properties		_	10,493
Items that may be reclassified subsequently to profit or loss:			
Exchange differences arising on translation of foreign operations of subsidiaries		93	2,608
Reclassification adjustment on disposal of available-for-sale investment Fair value gain on available-for-sale		_	(4,743)
investments	-	_	(1,840)
Total comprehensive income for the period		175,914	149,911
Profit for the period attributable to:			
Owners of the Company		146,074	120,867
Non-controlling interests	-	29,747	22,526
		175,821	143,393
Total comprehensive income attributable to:			
Owners of the Company		146,168	126,914
Non-controlling interests	-	29,746	22,997
	=	175,914	149,911
Earnings per share (HK cents) — basic	6	HK23.34 cents	HK19.36 cents
— diluted		HK23.34 cents	HK19.36 cents
	-	97	

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2018

	Note	30 June 2018 (Unaudited) HK\$'000	31 December 2017 (Audited) HK\$'000
New remark Assats			
Non-current Assets Investment properties		587,758	580,660
Property, plant and equipment		604,001	525,740
Intangible assets		3,816	4,389
Interests in associates		88,131	79,322
Investments in joint ventures		5,852	79,322 5,517
,		3,032	3,317
Financial assets at fair value through			
profit or loss		16,024	_
Available-for-sale investments		_	69,607
Club memberships		2,862	2,862
Finance lease receivables		49,823	48,960
Deferred tax assets		7,007	6,391
		1,365,274	1,323,448
Current Assets			
Inventories		1,404,786	1,232,929
Trade and other receivables	7	3,408,526	3,098,602
Finance lease receivables		17,493	24,150
Amount due from an associate		_	65
Derivative financial instruments		155	1,210
Financial assets at fair value through			
profit or loss		19,771	9,026
Taxation recoverable		365	365
Pledged bank deposits		30,232	13,819
Bank balances and cash		1,019,770	583,201
		5,901,098	4,963,367

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Continued)

As at 30 June 2018

	Note	30 June 2018 (Unaudited) HK\$'000	31 December 2017 (Audited) HK\$'000
Current Liabilities Trade and other payables Bills payable	8 8	1,971,798 30,981	1,479,450 129,450
Amount due to an associate  Derivative financial instruments		14 1,160	7,634 1,448
Tax liabilities		59,615 3,523,825	38,024 3,085,577
Bank borrowings — due within one year Other borrowings — due within one year	_	21,014	23,565
	-	5,608,407	4,765,148
Net Current Assets	-	292,691	198,219
Total assets less current liabilities		1,657,965	1,521,667
Non-current Liabilities			
Deferred tax liabilities Other borrowings — due after one year		19,567 43,615	19,700 48,112
		63,182	67,812
Net Assets	-	1,594,783	1,453,855
Capital and Reserves			
Share capital Share premium and reserves	-	62,584 1,400,145	62,584 1,253,978
Equity attributable to owners of the Company		1,462,729	1,316,562
Non-controlling interests		132,054	137,293
Total Equity		1,594,783	1,453,855

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2018

	=				Attributable	Attributable to owners of the Company	the Company						
			Capital				Property	Investment				Non-	
	Share	Share	redemption	Capital	Other	Contributed	revaluation	revaluation	Translation	Retained		controlling	
	capital	premium	reserve	reserve	reserve	surplus	reserve	reserve	reserve	profit	Total	interests	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$,000	HK\$'000
At 31 December 2017 (audited)	62,584	6,521	1,109	11,145	(10,236)	13,519	76,492	41.013	(738)	1,115,153	1,316,562	137,293	1,453,855
Adjustment (see nate 1)	ı	ı	ı	ı	ı	ı	ı	(41,013)	ı	41,013	ı	ı	1
At 1 January 2018 (restated)	62,584	6,521	1,109	11,145	(10,236)	13,519	76,492	ı	(738)	1,156,166	1,316,562	137,293	1,453,855
Profit for the period	I	I	I	I	I	1	I	1	I	146,074	146,074	29,747	175,821
Exchange differences arising on translation of									:		:	;	:
foreign operations of subsidiaries	1	ı	1	1	1	1	1	1	8	1	æ	E	92
Total com rephancius ironmo for the nation									8	146 074	136.96	375 00	50 375
Control control that have been controlling interest									8	1000	in the second	24, 24	200
Capital Continuation by Hon-Contioning Interests	ı —	I	I	I	I	I	I	I	I	I	I	CIC'	כומי
Dividend paid to non-controlling shareholders	1	ı	1	I	ı	I	1	1	1	ı	1	(36,300)	(36,300)
At 30 June 2018 (unaudited)	62,584	6,521	1,109	11,145	(10,236)	13,519	76,492	1	(645)	1,302,240	1,462,729	132,054	1,594,783

Total HK \$'000

Total

HK\$'000

controlling interests 1,138,004

1,047,425

143,393

22,526

120,867

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

For the six months ended 30 June 2018

					Attri	Attributable to owners of the Company	ers of the Comp	any			
			Capital				Property	Property Investment			
		Share	Share redemption	Capital		Contributed	revaluation	revaluation	Translation	Contributed revaluation revaluation Translation Share option	Retained
	Share capital	premium	reserve	reserve	reserve Other reserve	surplus	reserve	reserve	reserve	reserve	profit
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000 HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January 2017	62,428	1,718	1,109	11,145	(10,236)	13,519	666'59	22,749	(35,901)	1,962	912,933
Profit for the period	I	I	I	I	I	I	ı	I	I	I	120,867
Fair value gain on property, plant and equipment transferred to investment properties	ı	I	ı	I	I	I	10.493	I	ı	I	I

investment properties	I	I	I	I	I	I	10,493	I	I	I	I	10,493	I	10,493
Fair value gain available-for-sale investments	I	I	I	I	I	I	I	(1,840)	I	I	I	(1,840)	I	(1,840)
Reclassification adjustment on disposal of available-for-sale investments	I	I	I	I	I	I	T	(4,743)	I	I	I	(4,743)	I	(4,743)
Exchange differences arising on translation of foreign operations of subsidiaries	ı	1	1	1	1	1	1	1	2,138	1	1	2,138	470	2,608
Total comprehensive income for the period	I	I	ı	I	I	I	10,493	(6,583)	2,138	I	120,867	126,915	22,996	149,911
Dwdend paid (noie 5)	I =	1	1	1	ı	ı	I	1	ı	1	(71,792)	(71,792)	1	(71,792)
At 30 June 2017 (unaudited)	62,428	1,718	1,109	11,145	1,109 11,145 (10,236)	13,519	76,492	16,166	(33,763)	1,962	962,008	962,008 1,102,548 113,575 1,216,123	113,575	1,216,123

investment properties

# **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

For the six months ended 30 June 2018

	For the six mon	iths ended
	30 Jun	е
	2018	2017
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Net cash from (used in) operating activities	173,172	(1,224,397)
Net cash (used in) investing activities	(57,948)	(5,517)
Net cash from financing activities	320,485	1,150,207
Net increase (decrease) in cash and cash equivalents	435,709	(79,707)
Cash and cash equivalents at beginning of the		
period	583,201	606,185
Effect of foreign exchange rate changes	860	488
Cash and cash equivalents at end of the period,		
represented by bank balances and cash	1,019,770	526,966

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1 BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 (HKAS 34) Interim Financial Reporting issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at revalued amounts or fair values, as appropriate.

Other than changes in accounting policies resulting from application of new and amendments to Hong Kong Financial Reporting Standards ("HKFRSs"), the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2018 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2017.

#### Application of new and amendments to HKFRSs

In the current interim period, the Group has applied for the first time, the following new amendments to HKFRSs issued by the HKICPA which are mandatory effective for the annual period beginning on or after 1 January 2018 for the preparation of the Group's condensed consolidated financial statements:

HKFRS 9 Financial Instruments

HKFRS 15 Revenue from Contracts with Customers and the related Amendments

HK(IFRIC)-Int 22 Foreign Currency Transactions and Advance Consideration

Amendments to HKFRS 2 Classification and Measurement of Share-based Payment Transactions

Amendments to HKFRS 4 Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance

Contracts

Amendments to HKAS 28 As part of the Annual Improvements to HKFRSs 2014-2016 Cycle

Amendments to HKAS 40 Transfers of Investment Property

#### 1 BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (Continued)

#### Application of new and amendments to HKFRSs (Continued)

The new and amendments to HKFRSs have been applied in accordance with the relevant transition provisions in the respective standards and amendments, the impacts on opening condensed consolidated statement of financial position arising from the application of all new standards are described as below:

# 1.1 Impacts and changes in accounting policies of application on HKFRS 15 "Revenue from Contracts with Customers"

The Group has applied HKFRS 15 for the first time in the current interim period. HKFRS 15 superseded Hong Kong Accounting Standards ("HKAS") 18 "Revenue", HKAS 11 "Construction Contracts" and the related interpretations.

The Group recognizes revenue from the following major sources:

- Distribution of electronic components and semiconductor products.
- Distribution of home appliances & business equipment and provision of related ancillary services
- Rental income from investment properties

The Group has applied HKFRS 15 retrospectively with the cumulative effect of initially applying this Standard recognized at the date of initial application, 1 January 2018. Any difference at the date of initial application is recognized in the opening retained profits and comparative information has not been restated. Furthermore, in accordance with the transition provisions in HKFRS 15, the Group has elected to apply the Standard retrospectively only to contracts that are not completed at 1 January 2018. Accordingly, certain comparative information may not be comparable as comparative information was prepared under HKAS 18 "Revenue" and HKAS 11 "Construction Contracts" and the related interpretations.

The Group has performed an assessment on the impact of the adoption of HKFRS 15 and concluded that no material financial impact exists, and therefore no adjustment to the opening balance of equity at 1 January 2018 was recognised.

#### 1 BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (Continued)

# 1.2 Impacts and changes in accounting policies on application of HKFRS 9 "Financial Instruments and the related amendments"

In the current period, the Group has applied HKFRS 9 Financial Instruments and the related consequential amendments to other HKFRSs. HKFRS 9 introduces new requirements for 1) the classification and measurement of financial assets and financial liabilities, 2) expected credit losses ("ECL") for financial assets and other items (for example, trade receivables) and 3) general hedge accounting.

The Group has applied HKFRS 9 in accordance with the transition provisions set out in HKFRS 9, i.e. applied the classification and measurement requirements (including impairment) retrospectively to instruments that have not been derecognised as at 1 January 2018 (date of initial application) and has not applied the requirements to instruments that have already been derecognised as at 1 January 2018. The difference between carrying amounts as at 31 December 2017 and the carrying amounts as at 1 January 2018 are recognised in the opening retained profits and other components of equity, without restating comparative information.

Accordingly, certain comparative information may not be comparable as comparative information was prepared under HKAS 39 Financial Instruments: Recognition and Measurement

#### 1 BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (Continued)

# 1.2 Impacts and changes in accounting policies on application of HKFRS 9 "Financial Instruments and the related amendments" (Continued)

#### 1.2.1 Summary of effects arising from initial application of HKFRS 9

Available-for-sale investments ("AFS")

From AFS to financial assets at fair value through profit or loss ("FVTPL")

At the date of initial application of HKFRS 9, the Group's investments of HK\$69,607,000 under non-current assets were reclassified from AFS to financial assets at FVTPL. The fair value gains of HK\$41,013,000 relating to those investments previously carried at fair value were transferred from investment revaluation reserve to retained profits.

The following table shows the adjustments recognized for each individual line item.

:	31 December		1 January
	2017	IFRS 9	2018
	HK\$'000	HK\$'000	HK\$'000
AFS	69,607	(69,607)	_
Financial assets at FVTPL	_	69,067	69,607
Investment revaluation reserve	(41,013)	41,013	_
Retained profits	(1,115,153)	(41,013)	(1,156,166)

# 2 REVENUE FROM GOODS AND SERVICES

## (a) Disaggregation of revenue

	F	Or the six months Distribution of home appliances &	ended 30 June 201	8
	Distribution of electronic components and semiconductor products	business equipment and provision of related ancillary services	Rental income from investment	Total
	HK\$'000	HK\$'000	properties HK\$'000	HK\$'000
Types of goods and services				
Sales of electronic components and				
semiconductors	12,800,651	_	_	12,800,651
Sales of LED lighting products	52,648	_	_	52,648
Rental income from LED lighting products	10,413	_	_	10,413
Sales of home appliances & business equipment and provision of related				
ancillary services	_	137,327	_	137,327
Rental income from investment properties			7,697	7,697
Total	12,863,712	137,327	7,697	13,008,736
Geographical markets				
Mainland China	8,132,748	416	4,339	8,137,503
Hong Kong	4,353,905	133,484	3,358	4,490,747
Taiwan	102,690	_	· _	102,690
Others	274,369	3,427		277,796
Total	12,863,712	137,327	7,697	13,008,736
Timing of revenue recognition				
A point in time	12,853,299	137,327	_	12,990,626
Over time	10,413	157,327	7,697	18,110
Total	12,863,712	137,327	7,697	13,008,736

#### 2 REVENUE FROM GOODS AND SERVICES (Continued)

#### (b) Segment information

#### Geographical information

The Group's operations are located in different places of domicile, including the PRC, Hong Kong and Taiwan.

The following is an analysis of the Group's revenue by geographical locations of customers and properties for rental income for the period:

	For the six mo	nths ended
	30 Ju	ne
	2018	2017
	HK\$'000	HK\$'000
TI 99.6		5 656 440
The PRC	8,137,503	5,656,448
Hong Kong	4,490,747	1,497,818
Taiwan	102,690	155,441
Others	277,796	92,241
	13,008,736	7,401,948

#### (c) Information about major customer

Revenue from customers individually contributing over 10% of the Group's revenue are as follows:

	For the six months en		
	30 Ju	ne	
	2018	2017	
	HK\$'000	HK\$'000	
Customer A	4,485,948	2,167,732	
Customer B	2,552,985	_	

#### 3 INCOME TAX EXPENSE

	For the six months ended 30 June		
	2018 HK\$'000	2017 HK\$'000	
The charge comprises: Hong Kong Profits Tax	28,616	20,814	
Taiwan Corporate Income Tax	2,749	1,575	
PRC Enterprise Income Tax Deferred tax	3,419 (223)	1,598 (230)	
	34,561	23,757	

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for both periods.

Corporate Income Tax in Taiwan is charged at 20% for the six months ended 30 June 2018 (six months ended 30 June 2017: 17%).

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% for both periods.

## 4 PROFIT FOR THE PERIOD

		For the six months ended	
		30 Jui	ne
		2018	2017
-		HK\$'000	HK\$'000
(a)	Profit for the period		
	Profit for the period has been arrived at after charging (crediting):		
	Staff costs, including directors' remunerations		
	— salaries and other benefits	64,303	59,944
	<ul> <li>performance related incentive payments</li> </ul>	16,302	15,595
	— retirement benefits scheme contributions	7,546	6,227
		88,151	81,766
	Depreciation of property, plant and equipment Amortisation of intangible assets (included in	7,738	7,232
	administrative expenses)	573	716
	Allowance of trade receivables, net	3,599	12,169
	Cost of inventories recognized as an expense (including allowance of inventories		
	of HK\$10,708,500 (2017: allowance of		
	inventories of HK\$8,726,000))	12,546,060	7,040,786
	Rental income from investment properties, net of		
	outgoings	(7,697)	(7,138)

# 4 PROFIT FOR THE PERIOD (Continued)

		For the six months ended	
		30 Jun	е
		2018	2017
		HK\$'000	HK\$'000
(b)	Other income		
. ,	Dividend income from equity investments	(182)	(6,503)
	Interest income	(229)	(214)
	Interest income on finance leases	(4,116)	(6)
	Others	(902)	(4,936)
		(5,429)	(11,659)
(c)	Other gains and losses		
	Net loss (gain) on fair value change of derivative		
	financial instruments	767	(19,170)
	Gain on disposal of available-for-sale investments Gain on disposal of financial assets at fair value	(11,904)	(4,743)
	through profit or loss	_	(2,285)
	Change in fair value of financial assets at fair value		
	through profit or loss	2,777	(259)
	Gain on disposal of property, plant and equipment	(800)	(50)
	Net foreign exchange (gain) loss	(5,748)	1,069
		(14,908)	(25,438)

#### 5 DIVIDEND PAID

For the six months ended 30 June 2018 2017 HK\$'000 HK\$'000

Final and special dividend paid during the period in respect of previous financial year: Nil (2017: final and special dividend paid during the period in respect of the previous financial year of HK6.5 cents and HK5.0 cents) per share respectively

71,792

The final dividend of HK15.2 cents per share amounting to HK\$95,127,291 for the financial year ended 31 December 2017 was approved on 5 June 2018 and paid on 6 July 2018.

#### 6 EARNINGS PER SHARE

The calculation of the basic earnings per share for the six months ended 30 June 2018 is based on the profit for the period attributable to owners of the Company of approximately HK\$146,074,000 (2017: HK\$120,867,000) and on the weighted average number of 625,837,440 (2017: 624,281,440) ordinary shares in issued during the period.

The computation of diluted earnings per share for the six months ended 30 June 2017 does not assume the exercise of the Company's outstanding share options because the exercise prices of those share options were higher than the average market price for the corresponding period.

#### 7 TRADE AND OTHER RECEIVABLES AND BILLS RECEIVABLE

An aged analysis of trade and bills receivables by due dates (net of allowance for doubtful debts) is as follows:

	30 June 2018 HK\$'000	31 December 2017 HK\$'000
Current Within 30 days More than 30 days and within 60 days More than 60 days and within 90 days More than 90 days	2,712,104 358,055 65,584 54,857 41,742	2,497,441 407,235 42,754 7,778 18,329
Trade receivables and bills receivable Other receivables	3,232,342 176,184 3,408,526	2,973,537 125,065 3,098,602

During the period under review, the Group's five largest customers accounted for 62% (31 December 2017: 51%) of the Group's total revenue. Subsequent settlements after reporting period of the trade receivables from these major customers have been reviewed and are satisfactory requiring no provisions.

#### 8 TRADE AND OTHER PAYABLES AND BILLS PAYABLE

An aged analysis of trade and bills payables by due date is as follows:

	30 June 2018 HK\$'000	31 December 2017 HK\$'000
	1111,000	111(\$ 000
Current	592,888	1,246,885
Within 30 days	1,071,810	149,540
More than 30 days and within 60 days	18,631	19,416
More than 60 days and within 90 days	11,884	11,961
More than 90 days	82,058	30,523
Trade payables and bills payable	1,777,271	1,458,325
Other payables	225,508	150,575
	7	4 500 000
	2,002,779	1,608,900

#### 9 CONNECTED PARTY TRANSACTIONS AND BALANCES

#### **Connected parties**

During the period, the Group had significant transactions and balances with deemed connected parties pursuant to the Listing Rules. The significant transactions during the period and balances at the end of the reporting period with a substantial shareholder and its subsidiaries are as follows:

#### (a) Transactions

		For the six months ended		
		30 June		
Name of party	Nature of transactions	2018	2017	
		HK\$'000	HK\$'000	
Hon Hai Precision	Sales of electronic			
Industry Co Ltd ("Hon	products by the Group	1,961,770	1,184,035	
Hai") (note) and its	Purchases of electronic			
subsidiaries	products by the Group	595,229	623,373	
	Rental income received			
	by the Group	4,800	_	
	Rental expense paid			
	by the Group	2,064	5,584	
	Reimbursement of			
	warranty services			
	provided by the Group	766	1,345	

#### 9 CONNECTED PARTY TRANSACTIONS AND BALANCES (Continued)

#### **Connected parties** (Continued)

#### (b) Balances

Name of party	Nature of balances	30 June 2018	31 December 2017
		HK\$'000	HK\$'000
Hon Hai and its	Trade receivables	1,357,190	1,306,640
subsidiaries	Trade payables	183,575	334,297

Note: Hon Hai is a substantial shareholder of the Company, who held 19.81% of the issued share capital of the Company as at 30 June 2018.

Pursuant to the renewal agreement entered into the Company and Hon Hai to govern the continuing connected transactions on 9 November 2015, the Group has sold and purchased electronic components and other products between the Group and Hon Hai Group from time to time for a term up to 31 December 2018 upon and subject to the terms and conditions set our therein at a price determined as follows:

- (a) the members of the Group who are parties to the Continuing Connected Transactions shall receive or pay such consideration for the transactions with members of the Hon Hai Group based on market rates or rates which are no less favourable than those available from or to (as appropriate) independent third parties;
- (b) the terms of the Continuing Connected Transactions shall be fair and reasonable and negotiated on arm's length basis;
- (c) for purchases made by the Group from Hon Hai Group, as the members of the Hon Hai Group are the approved vendors designated by certain end-customers, the Group will review and ensure prices for products to be purchased are charged on a cost-plus basis with reasonable profit margin;

#### 9 CONNECTED PARTY TRANSACTIONS AND BALANCES (Continued)

#### **Connected parties** (Continued)

#### (b) Balances (Continued)

- (d) for sales made by the Group to Hon Hai Group, for the purpose of ensuring the terms of sales being fair and reasonable, the Group will review its pricing policy based on the following factors:
  - (i) the historical selling price of similar products;
  - the market information obtained from current customers or other vendors;
  - (iii) quotations from independent third party(ies); or
  - (iv) continuing to expand the Company's customer base and obtaining market information from those customers; and
- (e) the total amount of the Continuing Connected Transactions shall not exceed the applicable caps or such other caps as approved by the Independent Shareholders from time to time.

#### INTERIM DIVIDEND

The Board has resolved to declare an interim dividend of HK5.0 cents (2017: HK4.8 cents) per share payable to the shareholders of the Company whose names appear on the register of members of the Company on 4 October 2018. The dividend warrants are expected to despatch to shareholders on or about 12 October 2018.

#### **CLOSURE OF REGISTERS OF MEMBERS**

The register of members of the Company will be closed from 2 October 2018 to 4 October 2018, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the interim dividend, all share transfers accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Secretaries Limited of Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on 28 September 2018.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### BUSINESS REVIEW

#### Distribution of Electronic Components and Semiconductor Products

During the period under review, the overall handset market is more saturated and there is a year-on-year decline in handset shipment. However, the smartphone market is still growing driven by continuous upgrade of specification. Being benefited from robust demand from our PRC branded smartphone customers, the Group's component team recorded strong sales of DRAM and NAND flash memory chips, MCP solutions and small and medium-size LCD panels and delivered satisfactory results for the six months ended 30 June 2018 and achieved record revenue of HK\$12.9 billion, increased by 77% from HK\$7.3 billion recorded in same period in 2017.

#### Green value engineering (GVE)

After the Group tapped into the digital display market in 2017, the Group's GVE team has successfully completed a lot of sizable indoor and outdoor projects with total over 5,000 square meters of customized LED display solutions installed for property owners and operators in Hong Kong and a number of countries along the Belt and Road routes under owned brands of and and during the period under review.

# Distribution of home appliances & business equipment and provision of related ancillary services

During the period under review, the sales of SHARP's newly launched AQUOS 8K TV featuring high resolution, high contrast and high color saturation has been ramping up and exceeded expectation. Also, the Group's B2B team recorded satisfactory sales growth of SHARP's professional panels, such as video wall display and interactive touch panel, as well as SMART's educational panels to schools, hotels, hospitals and several government departments.

#### **Properties investment**

As at 30 June 2018, the Group carried 13 units of investment properties (31 December 2017: 13 units) for commercial and industrial uses in Hong Kong and China. The aggregate carrying value of investment properties amounted to HK\$588 million (31 December 2017: HK\$581 million). During the period under review, the above investment properties altogether generated rental income of HK\$7.7 million (2017: HK\$7.1 million) with an annualized return of 2.6% (2017: 2.8%).

#### **OUTLOOK**

Many countries, such as the US, China, Japan and Europe, have set AI development as a national strategy. We expect AI development will be accelerated with the maturing of high-speed 5G networks and AI-enabled mobile devices and IoT-driven technology for application on mobile communication, automotive electronic and industrial electronic will deliver solid market demand of our memory chip, smart display panel and other IoT solutions.

Up to now the direct impact of tariff increase on smartphone supply chain associated with the US-China trade war is limited but we expect some customers focusing on export business of consumer electronic products will be affected. We will actively control risks and seek effective measures to cushion any possible negative impacts and are conservatively positive in our business development in 2018.

By leveraging on Hon Hai Group and SHARP Corporation's leading position in electronic component to consumer electronic regimes and our over 37 years of experience, industry expertise, market recognition and brand management ability, we are confident to pursue a healthy and sustainable business growth and generate more returns to our shareholders.

#### FINANCIAL REVIEW

#### Results

For the six months period ended 30 June 2018, the Group achieved another satisfactory growth rate of 76% in revenue to HK\$13,008,736,000 mainly due to the satisfactory performance of our existing and several new product lines and an increase in average selling prices ("ASP") of key electronic components. Gross profit was HK\$462,676,000, increased by 28% from HK\$361,162,000 recorded in same period last year. Due to the surge of ASP of key electronic components, gross profit margin reduced to 3.6% from 4.9% recorded in same period last year. Net profit for the period was HK\$146,074,000, increased by 21% compared with HK\$120,867,000 recorded in same period last year. Basic earnings per share for the period was HK23.34 cents (2017: HK19.36 cents).

## Liquidity, Financial Resources and Capital Structure

During the period under review, the Group's primary sources of funding included cash generated from operating activities and the credit facilities provided by the Group principal banks in Hong Kong.

As of 30 June 2018, the Group's current ratio was 105% (31 December 2017: 104%). The Group's net gearing ratio was 157% (31 December 2017: 175%), defined as the Group's net borrowings (calculated as total bank and other borrowings minus total cash and bank balances minus financial assets at fair value through profit or loss) of approximately HK\$2,502,657,000 (31 December 2017: HK\$2,551,208,000) over total equity of HK\$1,594,783,000 (31 December 2017: HK\$1,453,855,000). The decrease of net gearing ratio was mainly due to improvement of working capital efficiency.

The Group recorded debtors turnover of 45 days for the period under review (2017: 54 days) based on the amount of trade and bills receivable as at 30 June 2018 divided by sales for the same period and multiplied by 181 days (2017: 181 days).

The Group recorded inventory turnover and average payable period of 20 days and 26 days respectively for the period under review (2017: 49 days and 29 days respectively) based on the amount of inventory and trade and bills payables as at 30 June 2018, divided by cost of sales for the same period and multiplied by 181 days (2017: 181 days).

During the six months period ended 30 June 2018, the Group recorded net operating cash inflow of HK\$173,172,000 compared with net operating cash outflow of HK\$1,224,397,000 in same period last year.

Management believes that the Group's current cash and bank balances, together with available credit facilities and expected cash flow from operations, will be sufficient to satisfy the current operational requirements and capital expenditure of the Group.

#### **Capital Expenditure**

Total capital expenditure incurred for the period under review was HK\$86 million, which was mainly used in the construction of the new 20-storey "SAS Tower" for the Group's headquarter office and warehouse center located at Kwai Chung of Hong Kong.

## Foreign Exchange Risk Management

The Group has foreign currency sales and purchases, bank deposits and borrowings primary in United States dollars and Renminbi which expose the Group to foreign currency risk.

The Group entered into short-term foreign currency forward contracts to hedge the currency risk related to its payable denominated in foreign currencies.

#### Pledge of Assets

As at 30 June 2018, certain of the Group's assets (including investment properties, leasehold land and building, bank deposits, factored trade receivables and financial assets at fair value through profit or loss) with the carrying value of totaling approximately HK\$679 million were pledged to banks to secure general banking facilities granted to the Group.

## **Employee and Remuneration Policy**

At 30 June 2018, the Group employed approximately 680 employees in the Greater China region. The Group ensures that their employees are offered competitive remuneration packages. Other staff benefits include share option scheme, provident fund schemes and medical insurance. Also, discretionary bonus was granted to eligible employees based on the Group's financial results and individual performance.

#### DIRECTORS' INTERESTS IN SHARES AND UNDERLYING SHARES

At 30 June 2018, the interests of the directors of the Company in the shares and underlying shares of the Company and its associated corporations, as recorded in the register maintained by the Company pursuant to section 352 of the Securities and Future Ordinance ("SFO"), or as otherwise notified to the Company and the Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers, were as follows:

## Long positions

## (a) Ordinary shares of HK\$0.10 each of the Company

Name of directors	Capacity	Number of issued ordinary shares held	Percentage of issued share capital of the Company
Yim Yuk Lun, Stanley BBS JP	Beneficial owner Held by controlled	73,990,000	11.82%
,	corporation (Note 1)	227,542,800	36.36%
		301,532,800	48.18%
Wong Sui Chuen	Beneficial owner	1,824,000	0.29%

## (b) Ordinary shares of HK\$0.01 each of Hi-Level Technology Holdings Limited ("Hi-Level shares")

Name of directors	Capacity	Number of issued ordinary shares held	Percentage of issued share capital of Hi-Level
Yim Yuk Lun, Stanley <i>BBS JP</i>	Beneficial owner (Note 2) Held by controlled	32,272,861	4.98%
	corporation (Note 2)	211,963,000	32.68%
		244 225 064	27.550/
		244,235,861	37.66%
Wong Wai Tai	Beneficial owner	2,000,000	0.31%
Wong Sui Chuen	Beneficial owner	1,331,328	0.21%
Yim Tsz Kit, Jacky	Beneficial owner	300,000	0.05%

#### Notes:

- These shares are held by Unimicro Limited, a company incorporated in the British Virgin Islands, which is beneficially owned by Mr. Yim Yuk Lun, Stanley BBS JP.
- Mr. Yim Yuk Lun, Stanley BBS JP beneficially owns 32,272,861 Hi-Level shares and is the
  controlling shareholder of the Company; he is therefore under the SFO deemed to be
  interested in 211,963,000 Hi-Level shares held by S.A.S. Investment Company Limited
  ("S.A.S. Investment") which is a wholly-owned subsidiary of the Company.

Save as disclosed above and other than certain nominee shares in subsidiaries held by certain directors in trust for the Company, none of the directors or chief executives or their associates had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations at 30 June 2018.

#### **SUBSTANTIAL SHAREHOLDERS**

At 30 June 2018, the register of substantial shareholders maintained by the Company pursuant to section 336 of the SFO shows that other than the interests disclosed above in respect of certain directors, the following shareholders had notified the Company of relevant interests in the issued share capital of the Company.

#### Long positions

#### Ordinary shares of HK\$0.10 each of the Company

Name of shareholders	Capacity	Number of issued ordinary shares held	Percentage of issued share capital of the Company
Hon Hai	Held by controlled corporation (note)	124,000,000	19.81%
Foxconn Holding Limited ("Foxconn")	Beneficial owner	124,000,000	19.81%

Note: Hon Hai owns 100% interest in Foxconn and is accordingly deemed to be interested in those ordinary shares of the Company beneficially owned by Foxconn.

Save as disclosed above, the Company has not been notified of any other relevant interests or short positions in the issued share capital of the Company at 30 June 2018.

#### **UPDATE ON DIRECTOR'S INFORMATION**

Pursuant to rule 13.51B(1) of the Listing Rules, the change of directors' information of the Company since the date of the 2017 Annual Report. During the period under review, Dr. Lui Ming Wah *SBS JP* has ceased to be the independent non-executive director and a member of the audit and remuneration committee of the Company upon his retirement from the Board at the conclusion of the annual general meeting on 5 June 2018.

#### **SHARE OPTION SCHEME**

#### (a) Share option scheme of the Company

The Company has not granted or issued any share option up to 30 June 2018.

As at the date of this Report, save as otherwise approved by shareholders of the Company, the maximum number of shares available for issue under options which may be granted is 24,658,072, representing approximately 3.9% of the number of existing issued shares of the Company.

# (b) Equity-settled Pre-IPO share option scheme of Hi-Level Technology Holdings Limited

On 4 January 2017, there were share options granted to directors or employees of the Group under the Pre-IPO share option scheme of Hi-Level Technology Holdings Limited. The following tables disclose movements in the share options granted to the directors and employees of the Group under the Pre-IPO share option scheme during the period:

	Vesting		Exercisable	Exercise price per	No. of options outstanding	Options exercised during the	No. of options outstanding
Grantees	Proportion	Vesting date	period	share	at 1.1.2018	period	at 30.6.2018
Employees	50%	6.1.2017	7.1.2017– 6.1.2019	HK\$0.31	1,195,000	(240,000)	955,000
Employees	50%	6.1.2018	7.1.2018– 6.1.2019	HK\$0.31	8,825,000	(6,700,000)	2,125,000
Directors	50%	6.1.2017	7.1.2017– 6.1.2019	HK\$0.31	_	= = =	_
Directors	50%	6.1.2018	7.1.2018– 6.1.2019	HK\$0.31	3,500,000	_===	3,500,000
					13,520,000	(6,940,000)	6,580,000

#### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the period under review, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

#### **CORPORATE GOVERNANCE**

The Group has complied with the applicable code provisions in the Corporate Governance Code as contained in Appendix 14 to the Listing Rules (the "Code") throughout the six months ended 30 June 2018, except for the following deviations:

Under the code provision A.1.8 of the Code, provides that an issuer should arrange appropriate insurance cover in respect of legal action against its directors. With regular and timely communications among the Directors and the management of the Group, the management of the Group believes that all potential claims and legal actions against the Directors can be handled effectively, and the possibility of actual litigation against the Directors is very low. The Company will consider to make such an arrangement as and when it thinks necessary.

Under the code provision A.2.1 of the Code, the roles of chairman and chief executive officer should be separate and should not performed by the same individual. Having considered the current business operation and the size of the Group, the Board is of the view that Mr. Yim Yuk Lun, Stanley BBS JP acting as both the Chairman and the Managing Director of the Group is acceptable and in the best interest of the Group.

Under the code provision A.4.1 of the Code, non-executive directors should be appointed for a specific term and subject to re-election. The non-executive directors have not been appointed for a specific term. However, according to the Bye-laws of the Company, one-third of the directors for the time being shall retire from office by rotation at each annual general meeting. As such, the Company considers that sufficient measures have been taken to ensure that the Company's corporate governance practices are similar to those in the Code.

Under the code provision A.6.7 of the Code, one independent non-executive director of the Company was unable to attend the annual general meeting of the Company held on 5 June 2018 due to his unexpected business engagement.

#### **AUDIT COMMITTEE**

The Audit Committee of the Company has reviewed with management the accounting principles and policies adopted by the Group, internal control, risk management and the unaudited interim financial statements for the six months ended 30 June 2018.

#### **MODEL CODE**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Companies contained in Appendix 10 of the Listing Rules (the "Model Code") as the code of conduct regarding directors' securities transactions.

Having made specific enquiry of all Directors, the Company confirmed that all Directors have complied with the required standard set out in the Model Code throughout the six months ended 30 June 2018

#### **APPRECIATION**

On behalf of the Board of Directors, I would like to thank all our employees for their contribution and commitments. I also wish to extend my sincere gratitude to our shareholders, customers, suppliers and business partners for their long-term supports and dedication.

On behalf of the Board

S.A.S. Dragon Holdings Limited

Yim Yuk Lun, Stanley BBS JP

Chairman and Managing Director

Hong Kong, 27 August 2018