

# 福萊特玻璃集團股份有限公司 Flat Glass Group Co., Ltd.

(a joint stock limited company incorporated in the People's Republic of China) Stock Code: 6865

**Interim Report** 2018

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### **Corporate Information**

#### DIRECTORS

#### **Executive Directors**

Mr. Ruan Hongliang (Chairman of the Board of Directors) Ms. Jiang Jinhua Mr. Wei Yezhong Mr. Shen Qifu

#### **Independent Non-executive Directors**

Mr. Cui Xiaozhong Mr. Li Shilong Mr. Ng Ki Hung

#### SUPERVISORS

Mr. Zheng Wenrong (Chairman of the Board of Supervisor) Mr. Shen Fuquan Mr. Zhu Quanming Ms. Zhang Hongming Mr. Meng Lizhong

#### AUDIT COMMITTEE

Mr. Cui Xiaozhong *(Chairman)* Mr. Li Shilong Mr. Ng Ki Hung

#### **REMUNERATION COMMITTEE**

Mr. Cui Xiaozhong *(Chairman)* Mr. Ruan Hongliang Mr. Li Shilong

#### NOMINATION COMMITTEE

Mr. Ruan Hongliang *(Chairman)* Mr. Cui Xiaozhong Mr. Ng Ki Hung

#### STRATEGIC DEVELOPMENT COMMITTEE

Mr. Ruan Hongliang *(Chairman)* Mr. Wei Yezhong Mr. Cui Xiaozhong

#### **RISK MANAGEMENT COMMITTEE**

Mr. Ruan Hongliang *(Chairman)* Ms. Jiang Jinhua Mr. Cui Xiaozhong

#### JOINT COMPANY SECRETARIES

Ms. Ruan Zeyun Ms. Leung Wing Han Sharon

#### **AUTHORISED REPRESENTATIVES**

Mr. Ruan Hongliang Ms. Ruan Zeyun

#### **REGISTERED OFFICE HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PRC**

1999 Yunhe Road Xiuzhou District Jiaxing, Zhejiang Province People's Republic of China ("PRC")

### PRINCIPAL PLACE OF BUSINESS IN HONGKONG

40/F Sunlight Tower 248 Queen's Road East Wanchai HongKong

#### **CORPORATE WEBSITE**

www.flatgroup.com.cn

### LEGAL ADVISERS AS TO HONG KONG LAW

Luk & Partners in Association with Morgan, Lewis & Bockius

#### AUDITORS

Deloitte Touche Tohmatsu Certified Public Accountant

#### **PRINCIPAL BANKERS**

Bank of China Limited, Jiaxing Branch China CITIC Bank Corporation Limited, Jiaxing Branch Industrial and Commercial Bank of China Limited, Jiaxing Branch Bank of China (Hong Kong) Limited Citibank, N. A., Hong Kong Branch

#### **H SHARE REGISTRAR**

Tricor Investor Services Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

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# **Financial Summary**

|   | Six months ended 30 June |             |  |
|---|--------------------------|-------------|--|
|   | 2018                     | 2017        |  |
|   | <b>RMB'000</b>           | RMB'000     |  |
|   | (Unaudited)              | (Unaudited) |  |
| Revenue                                   | 1,447,577                | 1,445,687   |  |
| Cost of sales                             | 1,049,817                | 1,040,723   |  |
| Gross profit                              | 397,760                  | 404,964     |  |
| Profit before tax                         | 250,112                  | 251,974     |  |
| Income tax expenses                       | (34,720)                 | (44,338)    |  |
| Total comprehensive income for the period | 216,503                  | 195,383     |  |
|   | As at                    | As at       |  |
|   | 30 June                  | 31 December |  |
|   | 2018                     | 2017        |  |
|   | <b>RMB'000</b>           | RMB'000     |  |
|   | (Unaudited)              | (Audited)   |  |
| Non-current assets                        | 3,408,764                | 3,005,430   |  |
| Current assets                            | 3,096,748                | 2,950,113   |  |
| Current liabilities                       | 1,825,472                | 1,968,537   |  |
| Net current (liabilities) assets          | 1,271,276                | 981,576     |  |
| Total assets less current liabilities     | 4,680,040                | 3,987,006   |  |
| Net assets                                | 3,463,158                | 3,250,373   |  |
| Share capital                             | 450,000                  | 450,000     |  |
| Reserves                                  | 3,014,158                | 2,800,373   |  |
| Total equity                              | 3,464,158                | 3,250,373   |  |

### **Management Discussion and Analysis**

Set out below is the management discussion and analysis of Flat Glass Group Co., Ltd. (the "Company") and its subsidiaries (together with the Company, the "Group") for the six months ended 30 June 2018.

#### LATEST BUSINESS DEVELOPMENT

During the review period, the Group continued to expand and optimize its operations in the PRC and overseas. We set out below the latest business development of the Group up to 30 June 2018.

#### **Domestic expansion in Anhui Province, PRC**

For the Group's establishment of production and processing base in Anhui Province, the People's Republic of China (the "PRC") with an annual processing capacity of 900,000 tons of photovoltaic ("PV") glass, relevant works are progressing well. The first PV glass furnace with a daily melting capacity of 1,000 tons with 4 raw glass production lines was put into operation in December 2017. The second furnace with a daily melting capacity of 1,000 tons was also put into operation in June 2018. The third furnace is expected to be put into operation in the first quarter of 2019.

#### Overseas expansion in Haiphong, Vietnam

As for the establishment of PV glass production base in Haiphong, Vietnam, the Group has (i) completed the foundation construction of most plants; and (ii) ordered key production facilities from suppliers. Relevant works are currently progressing well with the first PV glass furnace with a daily melting capacity of 1,000 tons of PV glass. It is expected that the Vietnam production line will commence operation and commercial production in the first half of 2019 as scheduled.

#### Modification of existing float class furnace to online low-E glass production line

In terms of the Group's conversion of the existing daily melting capacity of 600-ton float glass furnace into online low-emissivity (low-E) glass production line with an annual production capacity of 100,000 tons, the modification is completed and has already been on the trial production stage in the second quarter of 2018. Besides, we have two offline low-E glass processing lines, both of them with an annual processing capacity of 5.8 million square meters.

#### Cold repair of existing 490-ton PV glass furnace

In order to increase the production efficiency of the Group, the Group has commenced cold repair and the modification work of the existing daily melting capacity of 490-ton PV glass furnace. The Group has ceased to operate the PV glass furnace and started to conduct cold repair and commenced modification work during the six months ended 30 June 2018. It is expected that the cold repair project will be completed in the forth quarter of 2018.

#### **BUSINESS REVIEW AND LOOKING TO THE FUTURE**

The Group principally engages in the manufacture and sale of various glass products, including PV glass, float glass, architectural glass and household glass. The production facilities of the Group are located in Jiaxing, Zhejiang Province, and Fengyang, Anhui Province, the PRC. The Group primarily sells glass products to customers in the PRC, Korea, Malaysia, Vietnam, India and Japan.

#### China's PV market maintains stable

According to the statistics from the Natural Energy Administration of the PRC ("NEA"), the new installed PV capacity in the PRC during the first half of 2018 was over 24 gigawatts, which generally remained stable as compared to the corresponding period of last year. Among that, the new installed capacity of distributed PV power generation was 12.24 gigawatts, representing an increase of 72% as compared to the corresponding period of last year. The newly installed distributed PV power generation scale exceeded the centralized PV power station for the first time, reflecting the likely future development direction of PV power generation.

On 31 May 2018, the National Development and Reform Commission, the Ministry of Finance and the NEA in the PRC jointly issued the Notice of Matters Related to Photovoltaic Power Generation in 2018 (the "531 Policy"), which emphasized that there shall be no arrangement for ordinary PV power station quota for 2018, the distributed PV quota shall be 10 gigawatts, and both the benchmark electricity price and the subsidy for distributed PV power per kilowatt-hour of the newly launched PV power station from the issuance of this policy shall be reduced by RMB5 cents. This new policy would led to reduce demand from China, which in turn would likely cause oversupply of PV modules and related products and components, executing pressure on supply chains.

#### PV emerging markets continue to grow

In recent years, with global emphasis on green energy, PV power generation is increasingly being supported as green industry by numerous countries. Most emerging markets have strong policy in support or have great development advantages in climate topography, and there is still great potential for development. Hence, it will attract more manufacturers to invest in the development and find their own markets. Emerging countries such as Mexico and Brazil are expected to continue to grow in 2018 and become important markets for the export of Chinese PV modules.

The Indian government stated that it is planning to launch the 100-gigawatt PV energy project, which is 10 times the scale of the largest PV energy project in the world. The total renewable energy installed capacity is planned to increase to 227 gigawatts from 175 gigawatts before 2022. India's PV market has developed rapidly and has become one of the major PV markets in the world.

#### **Expansion of production capacity**

To further reduce production cost, the Group has maintained the establishment of production bases in Anhui Province, PRC and in Haiphong, Vietnam, thereby further enhancing the scale effect of the Group while reducing production cost and providing better products and services to more customers.

The second PV glass furnace at our PV glass production base in Anhui Province, PRC, with a daily melting capacity of 1,000 tons, was put into operation in June 2018.

For the establishment of PV glass production base in Haiphong, Vietnam, the Group has (i) completed the foundation construction of most plants; and (ii) ordered key production facilities from suppliers. Relevant works are progressing well currently, the first PV glass furnace with a daily melting capacity of 1,000 tons in the PV glass production base in Haiphong, Vietnam, is expected to commence operation and commercial production in the first half of 2019 as scheduled.

#### Architectural glass

In terms of the Group's conversion of the existing daily melting capacity of 600-ton float glass furnace into online low-E glass production line with an annual production capacity of 100,000 tons, the trial production commenced in the second quarter of 2018. Besides, we have two offline low-E glass processing lines, both of them with an annual processing capacity of 5.8 million square meters. The Group believes that after such modification with the increase in the processing capacity of low-E glass, it will lead to an increase in the operating results of the Group's architectural glass, enhance the market influence of the Group in the architectural glass industry and optimize the product mix of the Group.

#### **Business outlook and prospects**

In 2018, the short-term demand from the domestic market may be greatly affected due to the impact of the 531 Policy, the new installed PV capacity for the review period decreased as compared to the same period in 2017. As for demands from other countries, Australia has a strong demand during the review period, while Europe has entered a recovery period while the Middle East, Morocco and Egypt in North Africa, Mexico and Brazil in South America are also expected to have relatively large growth this year.

As the world's largest PV market, China is expected to reduce its global PV installed capacity in 2018. According to the forecast of Energy Trend, the global demand will fall to 92-95 gigawatts due to the shrinking of the Chinese market, and it is expected to return to the level of over 100 gigawatts by 2019 due to increase in demand from other markets.

Although the implementation of the new 531 Policy has an influence on Chinese new PV installed capacity, in the long run, under the new industry environment, high-cost PV companies are gradually exiting, and the market share is gradually concentrated to enterprises with high quality and lower cost structure. Also, with the technological advancement and industrial upgrades of the PV industry, the cost of PV modules is gradually decreasing, and the global market competitiveness of Chinese PV modules continues to increase. Era of the connection to grid at an equal price of PV power generation is arriving. Once achieved, due to national support from the PRC government, PV power stations that do not need government subsidies will develop in a larger scale.

The Group's establishment of PV glass production bases in Anhui Province, PRC and in Haiphong, Vietnam will contribute to lower the production costs which is expected to increase the Group's market competitiveness. At the same time, the new products developed by the Group will meet more personalized needs of the customers, and enhance the added-value of the PV glass products. With these measures, the Group is well positioned to go through this industry consolidation and integration.

#### FINANCIAL REVIEW

For the six months ended 30 June 2018, affected by section 201 and 531 Policy, the average price of PV glass of the Group began to decline in March 2018, and the average procurement price of certain major raw materials and fuels also increased as compared to the same period in 2017. However, benefiting from the release of new production capacity and the advantage of lower production cost of Anhui Flat Solar Glass Co., Ltd\* (安徽福萊特光伏玻璃有限公司) (Anhui Flat Glass), the Group's results for the six months ended 30 June 2018 were basically in line with those for the six months ended 30 June 2017. As at 30 June 2018, the amounts of the sales and the net profit of the Group were RMB1,447.6 million and RMB215.4 million, respectively, which have increased by 0.13% and 3.76%, respectively, as compared to the same period of the year of 2017 of RMB1,445.7 million and RMB207.6 million, respectively.

#### Revenue

The following table sets out the breakdown of revenue of the Group by product type and geographical location:

| Six months ended 30 June |  |  |  |
|--------------------------|--|--|--|
| 2018                     | 2017   |  |  |
| <b>RMB'000</b>           | RMB'000  |  |  |
|                          |  |  |  |
| 1,043,839                | 1,010,905  |  |  |
| 161,510                  | 161,714  |  |  |
| 171,772                  | 94,446   |  |  |
| 38,044                   | 162,962  |  |  |
| 32,412                   | 15,660   |  |  |
| 1,447,577                | 1,445,687  |  |  |
|                          | 2018<br>RMB'000<br>1,043,839<br>161,510<br>171,772<br>38,044<br>32,412 |  |  |

*Note:* Mineral products refer to ore mined from the Group's quartz rock mine No. 7 in Lingshan-Mujishan, Fengyang County, Chuzhou City, Anhui Province, the PRC.

For the six months ended 30 June 2018, revenue of the Group amounted to RMB1,447.6 million, remained stable as compared with the same period of 2017. Among them, the revenue of float glass decreased by 76.7% from RMB163.0 million for the six months ended 30 June 2017 to RMB38.0 million for the six months ended 30 June 2018 primarily compared to the conversion work of the 600-ton float glass furnace to convert to a low-E glass production line commenced during the review period and the furnace shut-down as a result. On the other hand, the growth of revenue of PV glass benefited from the release of new capacity of Anhui Flat Glass's PV glass furnace with a capacity of 1,000 tons in the first half year of 2018. As for architectural glass, benefited from the substantial growth of low-E glass increased production and sales, the revenue for the six months ended 30 June 2018 was RMB171.8 million, represented an increase of 82.0% as compared to RMB 94.4 million for the six months ended 30 June 2017.

The following table sets forth the Group's revenue by geographical market, based on the location of operations of the customers for the periods indicated:

|   | Six months ended 30 June |           |  |
|---|--------------------------|-----------|--|
|   | 2018                     | 2017      |  |
|   | <b>RMB'000</b>           | RMB'000   |  |
| Location:   |                          |           |  |
| PRC   | 975,673                  | 870,002   |  |
| Other overseas countries:                         |                          |           |  |
| Japan   | 60,747                   | 111,785   |  |
| Other countries in Asia (excluding PRC and Japan) | 262,172                  | 252,216   |  |
| Europe  | 112,752                  | 97,198    |  |
| North America                                     | 24,111                   | 99,100    |  |
| Others  | 12,122                   | 15,386    |  |
|   | 1,447,577                | 1,445,687 |  |

#### **Cost of Sales**

The cost of sales of the Group remained relatively stable, increased slightly from RMB1,040.7 million for the six months ended 30 June 2017 to RMB1,049.8 million for the six months ended 30 June 2018.

#### **Gross profit**

The gross profit of the Group for the six months ended 30 June 2018 was RMB397.8 million. The gross profit for the six months ended 30 June 2018 remained basically stable as compared to that for the six months ended 30 June 2017.

|                         | Six months ended 30 June |            |          |            |  |  |
|-------------------------|--------------------------|------------|----------|------------|--|--|
|                         | 201                      | 8          | 2017     | r          |  |  |
|                         | Gross p                  | rofit      | Gross pr | ofit       |  |  |
|                         | <b>RMB'000</b>           | Margin (%) | RMB'000  | Margin (%) |  |  |
| Product type            |                          |            |          |            |  |  |
| Photovoltaic glass      | 305,506                  | 29.3%      | 311,009  | 30.8%      |  |  |
| Household glass         | 34,147                   | 21.1%      | 38,958   | 24.1%      |  |  |
| Architectural glass     | 39,740                   | 23.1%      | 18,278   | 19.4%      |  |  |
| Float glass             | 6,808                    | 17.9%      | 32,688   | 20.1%      |  |  |
| Mineral products (note) | 11,559                   | 35.7%      | 4,031    | 25.7%      |  |  |
| _                       | 397,760                  | 27.5%      | 404,964  | 28.0%      |  |  |

*Note:* Mineral products refer to ore mined from the Group's quartz rock mine No. 7 in Lingshan-Mujishan, Fengyang County, Chuzhou City, Anhui Province, the PRC.

For the six months ended 30 June 2018, the gross profit margin of the PV glass segment of the Group decreased by 1.5% from 30.8% for the six months ended 30 June 2017 to 29.3% for the six months ended 30 June 2018 mainly due to three reasons: (i) the increase in production costs as a result of the increase in average procurement prices of major raw materials and fuels; (ii) average price of PV glass began to decline in March 2018 as a result of section 201 and 531 Policy; (iii) on 30 June 2018, the first production line of Anhui PV glass production base reached its intended conditions available for use and was formally put into production. This line's high production efficiency and energy-saving effect led to a significant decrease in energy consumption of the product per unit. However, given the short period of formal production, the advantage of lower production cost had not been realized.

#### **Other income**

Other income of the Group increased by RMB7.9 million from RMB17.2 million for the six months ended 30 June 2017 to RMB25.1 million for the six months ended 30 June 2018. The increase was mainly due to the increase of government subsidies to the Group, and bank interests received from the bank accounts deposit.

#### Other gains and losses

For the six months ended 30 June 2018, other gains and losses changed to a loss of RMB13.7 million for the six months ended 30 June 2018 from a loss of RMB5.0 million for the six months ended 30 June 2017. It was mainly due to provision for a bad debt of RMB7.1 million (2017: reversal of bad debts of RMB3.0 million).

#### **Distribution and marketing expenses**

For the six months ended 30 June 2018, distribution and marketing expenses amounted to RMB47.7 million, representing a decrease of RMB18.4 million, or 27.8%, from RMB66.1 million for the six months ended 30 June 2017. The reasons for the decrease were mainly due to (i) a significant reduction in export shipping costs because of the reduced sales to North America; and (ii) shortening of shipment distance of domestic customers.

#### **Administrative expenses**

For the six months ended 30 June 2018, administrative expenses of the Group increased by RMB10.9 million, or 25.1%, from RMB43.4 million for the six months ended 30 June 2017 to RMB54.3 million. The administrative expenses for the six months ended 30 June 2017 accounted for 3.0% of the Group's revenue, and increased to 3.8% for the six months ended 30 June 2018. The main reason of increase was due to the commencement of production of Anhui Flat Glass and the related increase in salary, benefits, office, travel and other expenses of related personnel, including new hires for Anhui Flat Glass.

#### **Research and development costs**

For the six months ended 30 June 2018, research and development costs decreased by RMB5.9 million, or 10.6%, from RMB55.9 million for the six months ended 30 June 2017 to RMB50.0 million mainly due to the Group's overall arrangement of research and development.

#### **Financial costs**

For the six months ended 30 June 2018, financial costs of the Group increased by RMB7.1 million, from RMB0.1 million for the six months ended 30 June 2017 to RMB7.2 million. It was mainly due to reversing the mining right accrued interest of RMB7.5 million for the six months ended 30 June 2017.

#### **Income tax expense**

For the six months ended 30 June 2018, income tax expenses amounted to RMB34.7 million, and that for the same period in 2017 was RMB44.3 million. The consolidated effective tax rate was 13.9% for the six months ended 30 June 2018 and 17.6% for the six months ended 30 June 2017, respectively. The reason that the tax rate for the six months ended 30 June 2018 decreased was mainly because of the decreasing by RMB3.7 million of deferred income tax.

#### **EBITDA and profit for the period**

For the six months ended 30 June 2018, EBITDA of the Group (earnings before interests, taxes, depreciation and amortization) was increased by RMB18.7 million from RMB366.9 million for the six months ended 30 June 2017 to RMB385.6 million. The Company's EBITDA margin was 26.6% for the six months ended 30 June 2018 as compared to 25.4% for the six months ended 30 June 2017.

As a result of the foregoing, the profit for the period increased by RMB7.8 million, or 3.8%, from RMB207.6 million for the six months ended 30 June 2017 to RMB215.4 million for the six months ended 30 June 2018.

#### Assets and equity

Total assets as at 30 June 2018 amounted to RMB6,505.5 million, which increased by RMB550.0 million, or 9.2%, from RMB5,955.5 million as at 31 December 2017. Total equity as at 30 June 2018 amounted to RMB3,464.2 million, which increased by RMB213.8 million, or 6.6%, from RMB3,250.4 million as at 31 December 2017.

#### **Financial resources and liquidity**

For the six months ended 30 June 2018, the Group's liquidity and financial position remained in good condition. As at 30 June 2018, the current ratio was 1.70 as compared with that as at 31 December 2017, the current ratio was 1.50, which continued to increase.

For the six months ended 30 June 2018, the Group's main sources of funding were cash from operating activities and bank borrowings. Net cash inflow from operating activities for the six months ended 30 June 2018 was RMB160.9 million (six months ended 30 June 2017: RMB60.2 million). The increase in net cash inflow from operating activities is mainly due to the increase in cash from the sales of the Group's products.

#### Asset-liability ratio

As at 30 June 2018, the asset-liability ratio (asset-liability ratio equals total debt divided by total equity as of the end of the year or period multiplied by 100%. Total debt includes all interest-bearing bank and other loans of the Group) was 46.75%, increased by 1.33% as compared to 45.42% at 31 December 2017.

#### **Capital commitment**

For the six months ended 30 June 2018, capital commitment of the Group was RMB744.8 million, mainly from the newly-established PV glass production bases in Anhui Province, PRC and Haiphong, Vietnam and conversion project of online low-E production line.

#### **EMPLOYEE AND REMUNERATION POLICY**

As at 30 June 2018, the Group employed a total of 2,712 employees and most of them were based in the PRC, with a total employee remuneration amounted to RMB117.6 million, representing 8.1% of the Group's total revenue.

The Group maintains a good relationship with its employees and provides trainings to its employees. New joiners must attend mandatory in-house training. Furthermore, employees may attend external trainings such as trainings for manufacturing management, quality control management and human resources management. Remuneration of employees is reviewed periodically by reference to the market rate. After considering performance of the Group and job performance of specific employees, the Group may pay them discretionary bonus.

The Group makes contributions for its employees in relation to the mandatory social security funds including pension, work-related injury insurance, maternity insurance, medical and unemployment insurance and housing provident fund contributions in the PRC.

#### **CREDIT RISK AND FOREIGN EXCHANGE RISK**

Transactions of the Group are settled in RMB, United States dollars, Euros, Hong Kong dollars, Vietnam Dong and Japanese yen whereas, the Group's operating activities are mainly located in the PRC. Bank financing of the Group was settled in RMB and United States dollars for the six months ended 30 June 2018 with annual interest rates were between 3.5% and 5.4%. As the Group's certain sales, procurements and financing are not in the Group's reporting currency of RMB but in foreign currencies, the Group is exposed to foreign exchange risk. For the six months ended 30 June 2018, such risks did not have any material impact on the financial performance of the Group.

#### **CAPITAL STRUCTURE**

There was no change in the capital structure of the Company ended 30 June 2018.

As at 30 June 2018, the Company's total share capital was RMB450,000,000, divided into 1,800,000,000 shares of the Company (the "Shares") with a nominal value of RMB0.25 each, of which, 1,350,000,000 Shares were domestic Shares and 450,000,000 Shares were H Shares.

## **Corporate Governance and Other Information**

#### **Compliance with Corporate Governance Code**

In the opinion of Directors, the Company had complied with the code provisions in the Corporate Governance Code as set forth in Appendix 14 to the Listing Rules throughout the period from 1 January 2018 to 30 June 2018 except for code provision A.2.1.

Under code provision A.2.1 of the Corporate Governance Code, the role of the chairman and chief executive should be separated and should not be performed by the same individual. Mr. Ruan Hongliang currently holds both position. Throughout the Group's business history of over 19 years, Mr. Ruan has held the key leadership position of the Group and has been deeply involved in the formulation of corporate strategies and management of business and operations of the Group. Taking into account the consistent leadership within the Group and in order to enable more effective and efficient overall strategic planning and continuation of the implementation of such plans, the Board considers that Mr. Ruan is the best candidate for both positions and the present arrangements are beneficial and in the interest of the Company and the shareholders as a whole.

#### Model Code for Securities Transactions by Directors and Supervisors

The Company has adopted the Model Code for Securities Transaction by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as the code of conduct regarding securities transactions by the Directors and supervisors of the Company. Directors and supervisors of the Company are reminded of their obligations under the Model Code on a regular basis. Following specific enquiries by the Group, all of the Directors and supervisors of the Company have confirmed that they had complied with the required standard set out in the Model Code throughout the period from 1 January 2018 to 30 June 2018.

#### Interests and Short Positions of Directors, Supervisors and Chief Executives

As at 30 June 2018, the interests and short positions of directors, supervisors and chief executives of the Company in the Shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO; or as otherwise notified to the Company and the Stock Exchange pursuant to the Divisions 7 and 8 of Part XV of the SFO (including interest or short position which the Directors or the chief executive were taken or deemed to have under such provisions) and the Model Code contained in the Listing Rules, were as follows:

| Shareholder                       | Number of<br>Shares held | Class           | Nature of interest                                | Approximate<br>percentage of<br>shareholding in<br>the relevant class<br>of Shares <sup>(1)</sup> | Approximate<br>percentage of<br>shareholding in the<br>total share capital<br>of the Company <sup>(2)</sup> |
|-----------------------------------|--------------------------|-----------------|---|---|---|
| Directors                         |                          |                 |   |   |   |
| Mr. Ruan Hongliang <sup>(3)</sup> | 1,118,772,000            | Domestic Shares | Beneficial owner and<br>parties acting in concert | 82.87%%   | 62.15%  |
| Ms. Jiang Jinhua <sup>(3)</sup>   | 1,118,772,000            | Domestic Shares | Beneficial owner and<br>parties acting in concert | 82.87%  | 62.15%  |
| Mr. Wei Yezhong                   | 19,260,000               | Domestic Shares | Beneficial owner                                  | 1.43%   | 1.07%   |
| Mr. Shen Qifu                     | 12,840,000               | Domestic Shares | Beneficial owner                                  | 0.95%   | 0.71%   |
| Supervisors                       |                          |                 |   |   |   |
| Mr. Zheng Wenrong                 | 57,780,000               | Domestic Shares | Beneficial owner                                  | 4.28%   | 3.21%   |
| Mr. Shen Fuquan                   | 38,520,000               | Domestic Shares | Beneficial owner                                  | 2.85%   | 2.14%   |
| Mr. Zhu Quanming                  | 38,520,000               | Domestic Shares | Beneficial owner                                  | 2.85%   | 2.14%   |

Notes:

(1) The calculation is based on the total number of 1,350,000,000 Domestic Shares of the company in issue as at 30 June 2018.

(2) The calculation is based on the total number of 1,350,000,000 Domestic Shares and the total number of 450,000,000 H Shares (i.e. a total of 1,800,000,000 Shares) in issue as at 30 June 2018.

(3) Mr. Ruan Hongliang is the spouse of Ms. Jiang Jinhua. Mr. Ruan Hongliang owns 439,358,400 Domestic Shares. Ms. Jiang Jinhua owns 324,081,600 Domestic Shares. Ms. Ruan Zeyun is the spouse of Mr. Zhao Xiaofei, and the daughter of Mr. Ruan Hongliang and Ms. Jiang Jinhua. Ms. Ruan Zeyun owns 350,532,000 Domestic Shares. Mr. Zhao Xiaofei owns 4,800,000 Domestic Shares. In addition, pursuant to a concert party agreement dated 19 September 2016 entered into between Mr. Ruan Hongliang, Ms.Jiang Jinhua, Ms. Ruan Zeyun and Mr. Zhao Xiaofei, each of Mr. Ruan Hongliang, Ms.Jiang Jinhua, Ms. Ruan Zeyun and Mr. Zhao Xiaofei is considered to be interested in 1,118,772,000 Domestic Shares under the SFO.

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Save as disclosed above, as at 30 June 2018, to the knowledge of the Company, none of the Directors, supervisors and the chief executive of the Company had or was deemed under the SFO to have any interests or short positions in any of the shares or the underlying shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of the SFO) which was required to be recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise required to be notified to the Company and the Stock Exchange pursuant to the Divisions 7 and 8 of Part XV of the SFO or to be notified to the Company and the Stock Exchange pursuant to the Model Code.

#### **Interests and Short Positions of Substantial Shareholders**

As at 30 June 2018, the persons or corporations who has an interest or short position in the Shares, underlying shares or debentures of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO were as follows:

| Shareholder  | Number of<br>Shares held | Class              | Nature of interest                                | Approximate<br>percentage of<br>shareholding in<br>the relevant class<br>of Shares <sup>(1)</sup> | Approximate<br>percentage of<br>shareholding in the<br>total share capital<br>of the Company <sup>(2)</sup> |
|--|--------------------------|--------------------|---|---|---|
| Ms. Ruan Zeyun <sup>(3)</sup>                                      | 1,118,772,000            | Domestic<br>Shares | Beneficial owner and parties acting in concert    | 82.87%  | 62.15%  |
| Mr. Zhao Xiaofei (3)   | 1,118,772,000            | Domestic<br>Shares | Beneficial owner and<br>parties acting in concert | 82.87%  | 62.15%  |
| Moving Limited (4)   | 77,683,000               | H Shares           | Beneficial interest                               | 17.26%  | 4.32%   |
| Well Prospering Limited <sup>(4)</sup>                             | 77,683,000               | H Shares           | Interest of controlled corporation                | 17.26%  | 4.32%   |
| Zhejiang Longsheng Group<br>Co., Ltd. <sup>(4)</sup>               | 77,683,000               | H Shares           | Interest of controlled corporation                | 17.26%  | 4.32%   |
| Paragon Resort Fund L.P. <sup>(5)</sup>                            | 89,609,000               | H Shares           | Beneficial interest                               | 19.91%  | 4.98%   |
| Spin Valley Fund Limited. (5)                                      | 89,609,000               | H Shares           | Interest of controlled corporation                | 19.91%  | 4.98%   |
| Beyond Steady Limited. <sup>(5)</sup>                              | 89,609,000               | H Shares           | Interest of controlled corporation                | 19.91%  | 4.98%   |
| Linewear Assets Limited (5)  | 89,609,000               | H Shares           | Interest of controlled corporation                | 19.91%  | 4.98%   |
| Huarong International Financial<br>Holdings Limited <sup>(5)</sup> | 89,609,000               | H Shares           | Interest of controlled corporation                | 19.91%  | 4.98%   |

| Shareholder  | Number of<br>Shares held | Class    | Nature of interest                 | Approximate<br>percentage of<br>shareholding in<br>the relevant class<br>of Shares <sup>(1)</sup> | Approximate<br>percentage of<br>shareholding in the<br>total share capital<br>of the Company <sup>(2)</sup> |
|--|--------------------------|----------|------------------------------------|---|---|
|  |                          |          |                                    |   | 1   |
| Camellia Pacific Investment<br>Holding Limited <sup>(5)</sup>  | 89,609,000               | H Shares | Interest of controlled corporation | 19.91%  | 4.98%   |
| China Huarong International<br>Holdings Limited <sup>(5)</sup> | 89,609,000               | H Shares | Interest of controlled corporation | 19.91%  | 4.98%   |
| Huarong Real Estate Co., Ltd. <sup>(5)</sup>                   | 89,609,000               | H Shares | Interest of controlled corporation | 19.91%  | 4.98%   |
| China Huarong Asset Management<br>Co., Ltd. <sup>(5)</sup>     | 89,609,000               | H Shares | Interest of controlled corporation | 19.91%  | 4.98%   |
| Ministry of Finance of the PRC $^{(5)}$                        | 89,609,000               | H Shares | Interest of controlled corporation | 19.91%  | 4.98%   |

#### Notes:

- (1) The calculation is based on the total number of 450,000,000 H Shares in issue as at 30 June 2018.
- (2) The calculation is based on the total number of 1,350,000,000 Domestic Shares and the total number of 450,000,000 H Shares (i.e. a total of 1,800,000,000 Shares) in issue as at 30 June 2018.
- (3) Mr. Ruan Hongliang is the spouse of Ms. Jiang Jinhua. Mr. Ruan Hongliang owns 439,358,400 Domestic Shares. Ms. Jiang Jinhua owns 324,081,600 Domestic Shares. Ms. Ruan Zeyun is the spouse of Mr. Zhao Xiaofei, the daughter of Mr. Ruan Hongliang and Ms. Jiang Jinhua. Ms. Ruan Zeyun owns 350,532,000 Domestic Shares. Mr. Zhao Xiaofei owns 4,800,000 Domestic Shares. In addition, pursuant to a concert party agreement dated 19 September 2016 entered into between Mr. Ruan Hongliang, Ms. Jiang Jinhua, Ms. Ruan Zeyun and Mr. Zhao Xiaofei, Mr. Ruan Hongliang, Ms. Jiang Jinhua, Ms. Ruan Zeyun and Mr. Zhao Xiaofei, Mr. Ruan Hongliang, Ms. Jiang Jinhua, Ms. Ruan Zeyun and Mr. Zhao Xiaofei, Shares under the SFO.
- (4) Moving Limited is owned as to 100% by Well Prospering Limited, which is in turn owned as to 100% by Zhejiang Longsheng Group Co., Ltd.. Accordingly, each of Well Prospering Limited and Zhejiang Longsheng Group Co., Ltd. is deemed to be interested in the 77,683,000 H Shares held by Moving Limited.
- (5) Paragon Resort Fund L.P. is owned as to 64.53% by Beyond Steady Limited and is managed by Spin Valley Fund Limited. Spin Valley Fund Limited and Beyond Steady Limited are owned as to 100% by Linewear Assets Limited, which is in turn owned as to 100% by Huarong International Financial Holdings Limited. Huarong International Financial Holdings Limited is owned as to 51.00% by Camellia Pacific Investment Holding Limited, which is in turn owned as to 100% by China Huarong International Holdings Limited. China Huarong International Holdings Limited is owned as to 88.10% by Huarong Real Estate Co., Ltd., which is in turn owned as to 100% by China Huarong Asset Management Co., Ltd. is owned as to 67.75% by Ministry of Finance of the PRC. Accordingly, each of Spin Valley Fund Limited, Beyond Steady Limited, China Huarong International Financial Holdings Limited, China Huarong International Financial Holdings Limited, Comellia Pacific Investment Holding Limited, Huarong International Financial Holdings Limited, Comellia Pacific Investment Assets Limited, Huarong International Financial Holdings Limited, Comellia Pacific Investment Holding Limited, China Huarong International Financial Holdings Limited, China Huarong International Financial Holdings Limited, Comellia Pacific Investment Holding Limited, China Huarong International Financial Holdings Limited, China Huarong Asset Management Co., Ltd. and Ministry of Finance of the PRC is deemed to be interested in the 89,609,000 H Shares held by Paragon Resort Fund L.P..

Save as disclosed above, as at 30 June 2018, so far as is known to the Directors, there is no other person (other than the Directors or supervisors or the chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

#### Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities from 1 January 2018 to 30 June 2018.

On 21 November 2016, the shareholders of the Company have approved the proposed initial public offering of not more than 200,000,000 A shares of the Company, which are proposed to be listed on the Shanghai Stock Exchange (the "Proposed A Share Offering"). The approval expired on 20 November 2017. On 20 November 2017, the shareholders of the Company have re-approved the Proposed A Share Offering for another 12 months The proceeds estimated to be raised from the proposed A share offering, after deducting listing expense, will not exceed RMB1,840.0 million. Due to changing of market environment, directors of the Company has preliminarily recommended to justify proceeds. And the proceeds will not exceed RMB1,550.0 million after adjustment. In June 2017, application for the proposed A share offering has been submitted to China Securities Regulatory Commission and being vetted. Please refer to the circulars of the Company dated 5 October 2016 and 4 October 2017 for details and the resolutions passed regarding the Proposed A Share Offering.

#### Taxation

Under current PRC tax laws, regulations and rules, foreign individuals and foreign enterprises that are not PRC residents are subject to different tax obligations with respect to the dividends paid by the Company or the gains realized upon the sale or other disposition of H shares of the Company.

Pursuant to the Notice on Matters Concerning the Levy and Administration of Individual Income Tax After the Repeal of Guo Shui Fa [1993] No. 45 (關於國税發 [1993]045 號文件廢止後有關個人所 得税徵管問題的通知) issued by the State Administration of Taxation of the PRC on 28 June 2011, the Company is required to withhold taxes from dividend payments to non-PRC resident individual holders of H shares at rates ranging from 5% to 20% (usually 10%), depending on the applicable tax treaty between the PRC and the jurisdiction in which the non-PRC resident individual holder of H shares resides. Non-PRC resident individual holders of H shares who reside in jurisdictions that have not entered into tax treaties with the PRC are subject to a 20% withholding tax on dividends received from the Company.

Accordingly, when distributing the interim dividend to individual shareholders of H shares listed on the Company's H share register of members, the Company shall withhold 10% of the interim dividend as individual income tax, except where relevant taxation regulation, taxation agreement or notice otherwise stipulated.

In addition, under the Law of the PRC on Enterprise Income Tax (中華人民共和國企業所得税法) and its implementation rules, for foreign enterprises that do not have offices or establishments in the PRC, or have offices or establishments in the PRC to which their income is not related, dividends paid by the Company and the gains realized by such foreign enterprises upon the sale or other disposition of H shares are ordinarily subject to PRC enterprise income tax at a rate of 10%, subject to a further reduction under a special arrangement or applicable treaty between the PRC and the jurisdiction of the relevant foreign enterprise's residence. In accordance with the Notice of the State Administration of Taxation on the Issues Concerning Withholding the Enterprise Income Tax on the Dividends Paid by Chinese Resident Enterprises to H-share Holders Which Are Overseas Nonresident Enterprises (Guo Shui Han [2008] No. 897) (關於中國居民企業向境外H股非居民企業股東派發股息代繳企業所得税有關問題通知》國税函 [2008]897 號), which became effective on 6 November 2008, 10% withholding tax shall be imposed on dividends paid by Chinese resident enterprises to H-share Holders which are overseas to holders of H shares that are overseas non-resident enterprises.

Accordingly, the Company shall withhold corporate income tax at the rate of 10% before distributing the interim dividend to non-resident enterprise shareholders listed on the Company's H share register of members. Shares registered under the name of non-individual registered shareholders (including HKSCC Nominees Limited, other nominees, trustees or other organizations and institutions) will be treated as being held by non-resident enterprise shareholders, and the dividends receivable shall therefore withhold corporate income tax.

The board of directors of the Company did not recommend the declaration of any interim dividends for the six months ended 30 June 2018.

#### Review of the Interim Results by the Audit Committee of the Company

The Company's interim report for the six months ended 30 June 2018 have not been audited but have been reviewed by the Company's audit committee, comprising its three independent non-executive Directors.

# **Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income** *For the six months ended 30 June 2018*

|  |       | Six months end | nded 30 June |  |  |
|--|-------|----------------|--------------|--|--|
|  |       | 2018           | 2017         |  |  |
|  | NOTES | <b>RMB'000</b> | RMB'000      |  |  |
|  |       | (unaudited)    | (unaudited)  |  |  |
| Revenue  | 3     | 1,447,577      | 1,445,687    |  |  |
| Cost of sales  |       | (1,049,817)    | (1,040,723)  |  |  |
| Gross Profit   |       | 397,760        | 404,964      |  |  |
| Other income and expenses                                      | 4     | 25,063         | 17,154       |  |  |
| Other gains and losses   | 5     | (13,653)       | (4,623)      |  |  |
| Distribution and selling expenses                              |       | (47,693)       | (66,098)     |  |  |
| Administrative and general expenses                            |       | (54,306)       | (43,431)     |  |  |
| Research and development costs                                 |       | (49,818)       | (55,881)     |  |  |
| Finance costs  | 6     | (7,241)        | (111)        |  |  |
| Profit before tax  |       | 250,112        | 251,974      |  |  |
| Income tax expense   | 7     | (34,720)       | (44,338)     |  |  |
| Profit for the period  | 8     | 215,392        | 207,636      |  |  |
| Earnings per share   |       |                |              |  |  |
| - Basic and diluted (RMB cents)                                | 10    | 11.97          | 11.54        |  |  |
| Other comprehensive income for the period:                     |       |                |              |  |  |
| Items that may be subsequently reclassified to profit or loss: |       |                |              |  |  |
| Exchange differences arising on translation                    |       | 1,111          | (12,253)     |  |  |
| Total comprehensive income for the period                      |       | 216,503        | 195,383      |  |  |
|  |       |                |              |  |  |

# **Condensed Consolidated Statement of Financial Position**

At 30 June 2018

|  | NOTES | 30.6.2018<br>RMB'000<br>(unaudited) | 31.12.2017<br>RMB'000<br>(audited) |
|--|-------|-------------------------------------|------------------------------------|
| Non-current assets                               |       |                                     |                                    |
| Property, plant and equipment                    | 11    | 2,671,809                           | 2,170,511                          |
| Investment Properties                            |       | 23,812                              | 24,528                             |
| Prepaid lease payments                           |       | 344,497                             | 348,570                            |
| Prepayment and intangible assets                 |       | 160,267                             | 178,120                            |
| Available-for-sale investment                    |       |                                     | 4,000                              |
| Deferred tax assets                              | 12    | 25,550                              | 29,813                             |
| Prepayment for acquisition of property,          |       |                                     |                                    |
| plant and equipment                              |       | 163,394                             | 237,333                            |
| Deposits paid for acquisition of land use rights |       | 19,435                              | 12,555                             |
|  |       | 3,408,764                           | 3,005,430                          |
| Current assets                                   |       |                                     |                                    |
| Prepaid lease payments                           |       | 8,717                               | 8,709                              |
| Inventories                                      |       | 376,755                             | 267,593                            |
| Trade and other receivables                      | 13    | 1,635,747                           | 1,589,019                          |
| Derivative financial instruments                 | 14    | 3,443                               | —                                  |
| Fixed deposits                                   |       | 197,074                             | 76,137                             |
| Pledged bank deposits                            |       | 115,259                             | 135,145                            |
| Bank balances and cash                           |       | 759,753                             | 873,510                            |
|  |       | 3,096,748                           | 2,950,113                          |
| Current liabilities                              |       |                                     |                                    |
| Trade and other payables                         | 15    | 1,387,420                           | 1,478,015                          |
| Tax liabilities                                  |       | 85,178                              | 84,094                             |
| Borrowings                                       | 16    | 335,812                             | 384,182                            |
| Deferred revenue                                 |       | 16,529                              | 14,421                             |
| Derivative financial instruments                 | 14    | 533                                 | 7,825                              |
|  |       | 1,825,472                           | 1,968,537                          |
| Net current assets                               |       | 1,271,276                           | 981,576                            |
| Total assets less current liabilities            |       | 4,680,040                           | 3,987,006                          |

# **Condensed Consolidated Statement of Financial Position**

At 30 June 2018

| 1  | NOTES | 30.6.2018<br>RMB'000<br>(unaudited) | 31.12.2017<br>RMB'000<br>(audited) |
|--|-------|-------------------------------------|------------------------------------|
| Non-current liabilities                            |       |                                     |                                    |
| Borrowings   | 16    | 1,173,128                           | 687,505                            |
| Deferred revenue                                   |       | 42,754                              | 49,128                             |
|  |       | 1,215,882                           | 736,633                            |
| Net assets   |       | 3,464,158                           | 3,250,373                          |
| Capital and reserves                               |       |                                     |                                    |
| Share capital                                      | 17    | 450,000                             | 450,000                            |
| Reserves   |       | 3,014,158                           | 2,800,373                          |
| Total equity attributable to owners of the Company |       | 3,464,158                           | 3,250,373                          |

### **Condensed Consolidated Statement of Changes In Equity**

For the six months ended 30 June 2018

|   | Equity attributable to owners of the Company<br>Equity-<br>settled |                             |                                      |   |  |   |  |                         |
|---|--|-----------------------------|--------------------------------------|---|--|---|--|-------------------------|
|   | Share<br>capital<br>RMB'000  | Share<br>premium<br>RMB'000 | Production<br>safety fees<br>RMB'000 | Translation<br>reserve<br>RMB'000<br>(Note iii) | employee<br>benefits<br>reserve<br>RMB'000<br>(Note i) | Statutory<br>surplus<br>reserve<br>RMB'000<br>(Note ii) | <b>Retained</b><br>earnings<br>RMB'000 | <b>Total</b><br>RMB'000 |
| At 1 January 2017 (audited)<br>Profit for the period<br>Other comprehensive expense | 450,000  | 618,951<br>-                | 6,748                                | 7,430   | 3,277  | 310,705   | 1,560,538<br>207,636                   | 2,957,649<br>207,636    |
| for the period  |  |                             |                                      | (12,253)  |  |   |  | (12,253)                |
| Total comprehensive income<br>(expense) for the period<br>Transfer<br>Dividends     |  | -                           | 1,380                                | (12,253)  |  | -   | 207,636<br>(1,380)<br>(70,200)         | 195,383<br>(70,200)     |
| At 30 June 2017 (unaudited)   | 450,000  | 618,951                     | 8,128                                | (4,823)   | 3,277  | 310,705   | 1,696,594                              | 3,082,832               |
| At 1 January 2018 (audited)<br>Profit for the period<br>Other comprehensive income  | 450,000  | 618,951                     | 9,732                                | (15,957)  | 3,277  | 356,942   | 1,827,428<br>215,392                   | 3,250,373<br>215,392    |
| for the period  |  |                             |                                      | 1,111   |  |   |  | 1,111                   |
| Profit and total comprehensive<br>income for the period<br>Transfer                 |  |                             | (211)                                | 1,111   |  |   | 215,392<br>(2,506)                     | 216,503<br>(2,717)      |
| At 30 June 2018 (unaudited)   | 450,000  | 618,951                     | 9,521                                | (14,846)  | 3,277  | 356,942   | 2,040,314                              | 3,464,159               |

#### Notes:

- (i) The equity-settled employee benefits reserve arose in 2009 when certain key management personnel of the Group subscribed for 4.41% of the newly issued shares of the Company. The Group recognised the share-based payment expenses of approximately RMB 3,277,000 in 2009 which represented the difference between the fair value of those shares and the consideration received by the Company.
- (ii) According to the Articles of Association of the Company and its subsidiaries established in the PRC, the PRC entities are required to transfer 10% of its net profit as determined in accordance with the Company Law of the PRC to its statutory surplus reserve until the reserve balance reaches 50% of the share capital. The transfer to the reserve must be made before distribution of a dividend to the shareholders. The reserve fund can be utilized in setting off accumulated losses or increasing capital and is non-distributable other than in liquidation.
- (iii) Translation reserve relating to the translation of the financial statements of a subsidiary, Flat (Vietnam) Company Limited from its functional currency in Vietnam to the Company's functional currency (i.e. RMB) are recognised directly in other comprehensive income and accumulated in the translation reserve.

### **Condensed Consolidated Statement of Cash Flows**

For the six months ended 30 June 2018

|  | Six months end<br>2018<br>RMB'000<br>(unaudited) | led 30 June<br>2017<br>RMB'000<br>(unaudited) |
|--|--|---|
| NET CASH FROM OPERATING ACTIVITIES                               | 160,916  | 60,233  |
| -<br>INVESTING ACTIVITIES  |  |   |
| Interest received  | 6,393  | 4,438   |
| Proceeds on disposal of property, plant and equipment            | 98   | -   |
| Purchases of property, plant and equipment                       | (554,706)  | (172,391)                                     |
| Payments for acquisition of intangible assets                    | -  | (56,760)                                      |
| Payments for acquisition of land use rights                      | (6,880)  | -   |
| Pledged bank deposits placed                                     | (229,822)  | (119,663)                                     |
| Purchase of financial asset designated as at FVTPL               | -  | (30,000)                                      |
| Proceeds from disposal of financial asset designated as at FVTPL | -  | 50,000  |
| Proceeds from disposal of derivative financial instruments       | 2,275  | 3,499   |
| Payments of derivative financial instruments                     | (16,619)   | (557)   |
| Assets-related government grants received                        | _  | 1,500   |
| Release of pledged bank deposits                                 | 249,708  | 84,757  |
| Collection of loan receivable                                    | 4,200  |   |
| NET CASH USED IN INVESTING ACTIVITIES                            | (545,353)  | (235,177)                                     |
| FINANCING ACTIVITIES   |  |   |
| Proceeds from bank and other borrowings                          | 777,503  | 316,336                                       |
| Repayment of bank and other borrowings                           | (358,182)  | (228,470)                                     |
| Payment of financial liabilities designated as at FVTPL          | (  | (26,279)                                      |
| Interest paid  | (29,108)   | (25,104)                                      |
| Interest subsidy   | 5,000  | _   |
| Prepayment of issue costs for A-share IPO expenses               | (1,707)  | _   |
| Dividends paid   | (6,480)  | (17,325)                                      |
| NET CASH FROM FINANCING ACTIVITIES                               | 387,026  | 19,158  |
| NET INCREASE (DECREASE) IN                                       |  |   |
| CASH AND CASH EQUIVALENTS  | 2,589  | (155,786)                                     |
| CASH AND CASH EQUIVALENTS  |  |   |
| AT BEGINNING OF PERIOD   | 949,647  | 720,612                                       |
| Effect of foreign exchanges rates changes                        | 4,591  | (8,532)                                       |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD                       |  |   |
| Fixed deposits   | 197,074  | 76,137  |
| Bank balances and cash   | 759,753  | 873,510                                       |
|  | 956,827  | 949,647                                       |
|  |  |   |

#### 1. GENERAL AND BASIS OF PREPARATION

Flat Glass Group Co., Ltd. (the "Company") was established in the People's Republic of China (the "PRC") on 24 June 1998 as a limited liability company under the Company Law of the PRC. On 29 December 2005, the Company was converted into a joint stock limited liability company. The Company's H shares were listed on Main Board of the Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") on 26 November 2015 (The "Listing").

The addresses of both the registered office and the principal place of business of the Company are 1999 Yunhe Road, Xiuzhou District, Jiaxing, Zhejiang Province, PRC. The Company was registered as a non-Hong Kong company under Part 16 of the Hong Kong Companies Ordinance (Cap.622) on 29 June 2015. The principal activities of the Company and its subsidiaries (the "Group") are engaged in the manufacturing and sale of glass products.

The condensed consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, issued by the International Accounting Standards Board ("IASB") as well as the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The condensed consolidated financial statements are presented in Renminbi ("RMB"), the currency of the primary economic environment in which the Company and principal subsidiaries of the Company operate (same as the functional currency of the Company).

#### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis, except for certain financial instruments that are measured at fair value.

Other than changes in accounting policies resulting from application of new International Financial Reporting Standards ("IFRSs"), the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2018 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2017.

#### Application of new and amendments to IFRSs

In the current interim period, the Group has applied, for the first time, the following new and amendments to IAS and IFRSs issued by the IASB which are mandatory effective for the annual period beginning on or after 1 January 2018 for the preparation of the Group's condensed consolidated financial statements:

| IFRS 9               | Financial Instruments  |
|----------------------|--|
| IFRS 15              | Revenue from Contracts with Customers and the related Amendments             |
| IFRIC 22             | Foreign Currency Transactions and<br>Advance Consideration                   |
| Amendments to IFRS 2 | Classification and Measurement of Share-based<br>Payment Transactions        |
| Amendments to IFRS 4 | Applying IFRS 9 "Financial Instruments" with<br>IFRS 4 "Insurance Contracts" |
| Amendments to IAS 28 | As part of the Annual Improvements to IFRSs 2014-2016 Cycle                  |
| Amendments to IAS 40 | Transfers of Investment Property   |

The new and amendments to IFRSs have been applied in accordance with the relevant transition provisions in the respective standards and amendments which results in changes in accounting policies, amounts reported and/or disclosures as described below.

The adoption of IFRS 9 and IFRS 15 does not have a material impact on the Group's results and financial positions for the current or prior periods. Details of the changes in accounting policies are disclosed in note 2.1 for IFRS 15 and note 2.2 for IFRS 9.

# 2.1 Impacts and changes in accounting policies of application on IFRS 15 "Revenue from Contracts with Customers"

The Group has applied IFRS 15 for the first time in the current interim period. IFRS 15 superseded IAS 18 "Revenue", IAS 11 "Construction Contracts" and the related interpretations.

The Group recognises revenue from the manufacturing and sales of glass products.

The Group has elected to adopt IFRS 15 using the modified retrospective approach, with the effect of initially applying this standard recognised at the date of initial application. Accordingly, the information presented for 2017 has not been restated. The application of IFRS 15 does not have a material impact on the timing and amounts of revenue recognition of the Group.

2.1.1 Key changes in accounting policies resulting from application of IFRS 15

IFRS 15 introduces a 5-step approach when recognising revenue:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the Group satisfies a performance obligation.

Under IFRS 15, the Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

A performance obligation represents a good and service (or a bundle of goods or services) that is distinct or a series of distinct goods or services that are substantially the same.

Control is transferred over time and revenue is recognised over time by reference to the progress towards complete satisfaction of the relevant performance obligation if one of the following criteria is met:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates and enhances an asset that the customer controls as the Group performs; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Otherwise, revenue is recognised at a point in time when the customer obtains control of the distinct good or service.

The adoption of IFRS 15 in the current interim period, which results in a change in accounting policy on revenue recognition, has no material impact on the timing and amounts of revenue recognised in the current interim period.

# 2.2. Impacts and changes in accounting policies of application on IFRS 9 "Financial Instruments" and the related amendments

In the current period, the Group has applied IFRS 9 "Financial Instruments" and the related consequential amendments to other IFRSs. IFRS 9 introduces new requirements for 1) the classification and measurement of financial assets and financial liabilities, 2) expected credit losses ("ECL") for financial assets and 3) general hedge accounting.

2.2.1 Key changes in accounting policies resulting from application of IFRS 9

#### Classification and measurement of financial assets

Trade receivables arising from contracts with customers are initially measured in accordance with IFRS 15.

All recognised financial assets that are within the scope of IFRS 9 are subsequently measured at amortised cost or fair value, including unquoted equity investments measured at cost less impairment under IAS 39.

Debt instruments that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The adoption of IFRS 9 in the current interim period has no material impact on the classification and measurement of financial assets.

#### **Impairment under ECL model**

The Group recognises a loss allowance for ECL on financial assets which are subject to impairment under IFRS 9 (including trade receivables and amount due from a related company). The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of the relevant instrument. In contrast, 12-month ECL ("12m ECL") represents the portion of lifetime ECL that is expected to result from default events that are possible within 12 months after the reporting date.

Assessment are done based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current conditions at the reporting date as well as the forecast of future conditions.

The Group always recognises lifetime ECL for trade receivables. The ECL on these assets are assessed individually for debtors with significant balances and/or collectively using a provision matrix with appropriate groupings.

For all other instruments, the Group measures the loss allowance equal to 12m ECL, unless when there has been a significant increase in credit risk since initial recognition, the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition.

#### Significant increase in credit risk

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

The Group considers that default has occurred when the instrument is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

# 2.2.2 Summary of effects arising from initial application of IFRS 9 Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information.

Generally, the ECL is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition.

As at 1 January 2018, the directors of the Company reviewed and assessed the Group's existing financial assets for impairment using reasonable and supportable information that is available without undue cost or effort in accordance with the requirements of IFRS 9.

The Group applies the IFRS 9 simplified approach to measure ECL which uses a lifetime ECL for all trade receivables. To measure the ECL, trade receivables have been grouped based on shared credit risk characteristics.

Loss allowances for other financial assets at amortised cost, mainly comprise of bank balances are measured on 12m ECL basis and there had been no significant increase in credit risk since initial recognition.

The adoption of the ECL module under IFRS 9 does not have material impact on the carrying amount of the Group's financial assets as at 1 January 2018.

#### 3. REVENUE AND SEGMENT INFORMATION

The Group is engaged in the manufacturing and sale of glass products. The Group identifies operating segments on the basis of internal reports about different products of the Group that are regularly reviewed by the executive directors of the Company, the chief operating decision maker (the "CODM") in order to allocate resources to segments and to assess their performance.

The internal reports include six product types based on sales contract terms, namely photovoltaic glass, household glass, architectural glass, float glass, mining products and EPC services. However there is no revenue derived from nor result contributed by EPC services during the six months ended 30 June 2018 and 30 June 2017, respectively. These products form the basis on which the Group reports its segment information.

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|  | Six months ended 30 June |             |
|--|--------------------------|-------------|
|  | 2018                     | 2017        |
|  | <b>RMB'000</b>           | RMB'000     |
|  | (unaudited)              | (unaudited) |
| Segment revenue                          |                          |             |
| Sales of photovoltaic glass              | 1,043,839                | 1,010,905   |
| Sales of household glass                 | 161,510                  | 161,714     |
| Sales of architectural glass             | 171,772                  | 94,446      |
| Sales of float glass                     | 38,044                   | 162,962     |
| Sales of mining products                 | 32,412                   | 15,660      |
| Total revenue                            | 1,447,577                | 1,445,687   |
| Segment results                          |                          |             |
| Sales of photovoltaic glass              | 305,506                  | 311,009     |
| Sales of household glass                 | 34,147                   | 38,958      |
| Sales of architectural glass             | 39,740                   | 18,278      |
| Sales of float glass                     | 6,808                    | 32,688      |
| Sales of mining products                 | 11,559                   | 4,031       |
| Total segment results                    | 397,760                  | 404,964     |
| Other income, expenses, gains and losses | 11,410                   | 12,531      |
| Selling and marketing expenses           | (47,693)                 | (66,098)    |
| Administration expenses                  | (54,306)                 | (43,431)    |
| Research and development expenditure     | (49,818)                 | (55,881)    |
| Finance cost                             | (7,241)                  | (111)       |
| Profit before tax                        | 250,112                  | 251,974     |
| Income tax expense                       | (34,720)                 | (44,338)    |
| Profit for the period                    | 215,392                  | 207,636     |

Segment revenue reported represents revenue generated from external customers. There were no inter-segment sales during the period.

#### **Disaggregation of revenue**

|   | Six months ended 30 June 2018    |                               |                                   |                           |                               |                  |
|---|----------------------------------|-------------------------------|-----------------------------------|---------------------------|-------------------------------|------------------|
|   | Photovoltaic<br>glass<br>RMB'000 | Household<br>glass<br>RMB'000 | Architectural<br>glass<br>RMB'000 | Float<br>glass<br>RMB'000 | Mining<br>products<br>RMB'000 | Total<br>RMB'000 |
| Geographical markets:                             |                                  |                               |                                   |                           |                               |                  |
| PRC   | 710,021                          | 24,405                        | 170,791                           | 38,044                    | 32,412                        | 975,673          |
| Japan   | 60,747                           | -                             | -                                 | -                         | -                             | 60,747           |
| Other countries in Asia (excluding PRC and Japan) | 254,337                          | 7,833                         | 2                                 | -                         | -                             | 262,172          |
| Europe  | 149                              | 112,603                       | -                                 | -                         | -                             | 112,752          |
| North America                                     | 18,585                           | 5,005                         | 521                               | -                         | -                             | 24,111           |
| Others  |                                  | 11,664                        | 458                               |                           |                               | 12,122           |
|   | 1,043,839                        | 161,510                       | 171,772                           | 38,044                    | 32,412                        | 1,447,577        |

The accounting policies of the operating segments are the same as the Group's accounting policies. Segment result represents the sum of revenue less cost of sales of the relevant products. This is the measure reported to CODM for the purposes of resource allocation and performance assessment.

The CODM does not review assets and liabilities by operating segment for the purpose of resource allocation and performance assessment.

#### **Geographical information**

The Group's operations are substantially located in the PRC, the place of domicile of the relevant group entities. The information about the Group's non-current assets by geographical location of the assets is detailed below:

|                | 30.6.2018<br>RMB'000 | 31.12.2017<br>RMB'000 |
|----------------|----------------------|-----------------------|
| PRC<br>Vietnam | 3,131,053<br>252,161 | 2,758,660<br>212,957  |
|                | 3,383,214            | 2,971,617             |

Note: Non-current assets exclude deferred tax assets and available-for-sale investment.

The analysis of the Group's revenue from external customers attributed to the country of domicile of the relevant group entities, which is the PRC, and to other foreign countries based on the location of customers is as follows:

|   | Six months ended 30 June |             |
|---|--------------------------|-------------|
|   | 2018                     | 2017        |
|   | <b>RMB'000</b>           | RMB'000     |
|   | (unaudited)              | (unaudited) |
| Place of domicile of group entities:              |                          |             |
| PRC   | 975,673                  | 870,002     |
| Other overseas countries:                         |                          |             |
| Japan   | 60,747                   | 111,785     |
| Other countries in Asia (excluding PRC and Japan) | 262,172                  | 252,216     |
| Europe  | 112,753                  | 97,198      |
| North America                                     | 24,110                   | 99,100      |
| Others  | 12,122                   | 15,386      |
|   | 1,447,577                | 1,445,687   |

#### 4. OTHER INCOME AND EXPENSES

|   | Six months ended 30 June |             |
|---|--------------------------|-------------|
|   | 2018                     | 2017        |
|   | <b>RMB'000</b>           | RMB'000     |
|   | (unaudited)              | (unaudited) |
| Government grants                             |                          |             |
| - release of assets related government grants | 7,198                    | 7,171       |
| – others (Note)                               | 7,017                    | 5,845       |
|   | 14,215                   | 13,016      |
| Donation                                      | (5)                      | (300)       |
| Interest income from bank deposits            | 8,213                    | 4,438       |
| Rental income from investment properties      | 3,356                    | -           |
| Depreciation of investment properties         | (716)                    | -           |
|   | 25,063                   | 17,154      |

*Note:* The amounts represent the incentive subsidies granted by PRC local government authorities to the group. The government grants have been approved by and received from the PRC local government authorities, which had no conditions attached.

## 5. OTHER GAINS AND LOSSES

|   | Six months ended 30 June |             |  |
|---|--------------------------|-------------|--|
|   | 2018                     | 2017        |  |
|   | <b>RMB'000</b>           | RMB'000     |  |
|   | (unaudited)              | (unaudited) |  |
| Losses on disposal of property, plant and equipment       | (144)                    | _           |  |
| Net foreign exchange losses                               | (10,036)                 | (5,449)     |  |
| Provision of allowance for doubtful debts, net            | (7,064)                  | (3,044)     |  |
| Gains on disposal of scrap materials                      | 7,269                    | 3,066       |  |
| Changes in fair value of derivative financial instruments | (3,609)                  | 42          |  |
| Others  | (69)                     | 762         |  |
|   | (13,653)                 | (4,623)     |  |

### 6. FINANCE COSTS

|   | Six months ended 30 June |             |  |
|---|--------------------------|-------------|--|
|   | 2018                     | 2017        |  |
|   | <b>RMB'000</b>           | RMB'000     |  |
|   | (unaudited)              | (unaudited) |  |
| Interests on:   |                          |             |  |
| Bank loans wholly repayable within five years           | 7,241                    | 7,657       |  |
| Long-term payables for the acquisition of mining rights |                          |             |  |
| not wholly repayable within five years                  |                          |             |  |
| – current period  | -                        | 329         |  |
| - overprovision (Note)                                  | _                        | (7,875)     |  |
| Total finance costs                                     | 7,241                    | 111         |  |
|   |                          |             |  |

*Note:* During the six-month period ended 30 June 2017, the Group early settled all the outstanding consideration payables regarding the acquisitions of mining rights from the local authority, pursuant to the purchase agreement, the Group shall bear the interest on the consideration payable at the lending rates stipulated by the People's Bank of China. With a supplementary agreement entered with the local authority upon the repayment, the local authority agreed to revise the interest rate, which result in a reversal of interest expense by RMB 7,875,000. The principal with the revised interest were settled on 1 April 2017.

## 7. INCOME TAX EXPENSE

|                                       | Six months ended 30 June |             |  |
|---------------------------------------|--------------------------|-------------|--|
|                                       | 2018                     |             |  |
|                                       | <b>RMB'000</b>           | RMB'000     |  |
|                                       | (unaudited)              | (unaudited) |  |
| Current tax:                          |                          |             |  |
| PRC enterprise income tax             | 31,288                   | 32,967      |  |
| (Over) under provision in prior years | (831)                    | 3,398       |  |
| Deferred tax charge:                  | 4,263                    | 7,973       |  |
|                                       | 34,720                   | 44,338      |  |

No Hong Kong profit tax has been provided as the Group has no relevant assessable profits for the period.

The domestic statutory tax rate of Vietnam is 20% of the estimated assessable profits. Flat (Vietnam) Company Limited ("Flat Vietnam"), the subsidiary of the Group enjoys income tax exemption for the first 4 years commencing from its first profitable year. No profit tax has been provided as Flat Vietnam has no assessable profits for the period.

Subsidiaries established in the PRC are subject to PRC Enterprise Income Tax ("EIT") at 25% except for following entities which enjoyed certain tax exemption and relief.

### The Company

The Company was recognised as a high-technology enterprise and enjoys the relief tax rate of 15% from 2016 to 2018.

### Zhejiang Jiafu Glass Co., Ltd. ("Zhejiang Jiafu")

Zhejiang Jiafu was recognised as a high-technology enterprise in 2016 respectively and the applicable tax rate is 15% until 2018.

### Jiaxing Flat New Energy Technology Co., Ltd. ("Jiaxing Flat")

According to Caishui (2012) No. 10 (財政部國家税務局關於公共基礎設施和環境保護節能 節水項目企業所得税優惠政策問題的通知), Jiaxing Flat enjoys income tax exemption for the first three operating years commenced in 2014 and tax half deduction for the consecutive three years. Therefore, the applicable tax rate of Jiaxing Flat for the year of 2017 and for the period ended 30 June 2018 was 12.5% and 12.5% respectively.

### 8. PROFIT FOR THE PERIOD

Profit before tax has been arrived at after charging the following items:

|  | Six months ended 30 June |             |  |
|--|--------------------------|-------------|--|
|  | 2018                     | 2017        |  |
|  | <b>RMB'000</b>           | RMB'000     |  |
|  | (unaudited)              | (unaudited) |  |
| Depreciation of property, plant and equipment                                | 105,437                  | 100,840     |  |
| Depreciation of investment properties  | 716                      | -           |  |
| Amortization of other intangible assets                                      | 17,854                   | 10,155      |  |
| Release of prepaid lease payments  | 4,359                    | 3,826       |  |
| Total depreciation and amortization  | 128,366                  | 114,821     |  |
| Provision of allowance for doubtful debts, net<br>Employee benefits expenses | 7,064                    | 3,044       |  |
| (including directors' emoluments):   |                          |             |  |
| – Salaries and other benefits  | 108,528                  | 95,586      |  |
| - Retirement benefit scheme contributions                                    | 9,089                    | 7,399       |  |
|  | 117,617                  | 102,985     |  |
| Operating lease payments in respect of rented premises                       | 2,450                    | 130         |  |
| Write-down (reversals) of inventories  | 1,108                    | (902)       |  |

### 9. **DIVIDENDS**

No dividends were paid, declared or proposed during the interim period. The directors of the Company have determined that no dividends will be paid in respect of the interim period.

## 10. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the owners of the Company is based on the following data:

|   | Six months ended 30 June |             |  |
|---|--------------------------|-------------|--|
|   | <b>2018</b> 20           |             |  |
|   | RMB'000 RME              |             |  |
|   | (unaudited)              | (unaudited) |  |
| Profit for the year attributable to owners  |                          |             |  |
| of the Company (RMB'000)  | 215,392                  | 207,636     |  |
| Weighted average number of ordinary shares for the purpose of the basic earnings per share ('000) | 1,800,000                | 1,800,000   |  |

The Group had no potential outstanding ordinary shares throughout the six-month period ended 30 June 2018 and 30 June 2017.

### 11. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT

The Group spent approximately RMB40,543,000 and RMB412,849,000 (six months ended 30 June 2017: RMB37,424,000 and RMB109,560,000) on additions of plant and machinery and construction in progress respectively.

## 12. DEFERRED TAXATION

The following are the deferred tax assets and liabilities recognized by the Group and movements thereon during the current and prior periods:

|   | Provision on<br>impairments<br>RMB'000 | Deferred<br>Revenue<br>RMB'000 | Revaluation<br>of properties<br>arising from<br>joint stock<br>company<br>conversion<br>RMB'000 | Tax losses<br>RMB'000 | Fair value<br>on derivative<br>financial<br>instruments<br>RMB'000 | Financial<br>liabilities<br>at fair value<br>through<br>profit or loss<br>RMB'000 | Accelerated<br>tax<br>depreciation<br>RMB'000 | Other<br>deductible<br>temporary<br>differences<br>RMB'000 | Total<br>RMB'000 |
|---|--|--------------------------------|---|-----------------------|--|---|---|--|------------------|
| At 1 January 2017 (audited)<br>Charge (credit) to profit or | 19,371                                 | 15,720                         | (4,454)   | -                     | 129  | 19  | (5,620)                                       | 5,980  | 31,145           |
| loss  | (242)                                  | (699)                          | 131   | _                     | 442  | (19)  | (1,606)                                       | (5,980)  | (7,973)          |
| At 30 June 2017 (unaudited)                                 | 19,129                                 | 15,021                         | (4,323)   | -                     | 571  | -   | (7,226)                                       | _  | 23,172           |
| At 1 January 2018 (audited)<br>Charge (credit) to profit or | 17,389                                 | 13,960                         | (4,218)   | 10,468                | 1,174  | -   | (8,960)                                       | -  | 29,813           |
| loss  | 1,210                                  | (1,048)                        | 156   | (4,063)               | (1,610)  |   | (1,912)                                       | 3,004  | (4,263)          |
| At 30 June 2018 (unaudited)                                 | 18,599                                 | 12,912                         | (4,062)   | 6,405                 | (436)  | -   | (10,872)                                      | 3,004  | 25,550           |

The deferred tax balance has reflected the tax rates that are expected to apply in the respective periods when the asset is realised or the liability is settled.

The Group has certain unutilised tax losses of RMB 40,397,000 available for offset against future profits as at 30 June 2018 (31 December 2017: RMB 47,644,000). No deferred tax asset has been recognised in respect of those unutilised tax losses due to the unpredictability of future profit streams. The unutilised tax losses will expire in five years for offsetting against future taxable profits.

|      | 30.6.2018<br>RMB'000 | 31.12.2017<br>RMB'000 |
|------|----------------------|-----------------------|
| 2018 | 2,159                | 2,159                 |
| 2019 | 1,108                | 10,067                |
| 2020 | 2,071                | 2,071                 |
| 2021 | 19,691               | 19,691                |
| 2022 | 13,656               | 13,656                |
| 2023 | 1,712                | _                     |

The Group also has certain deductible temporary differences of RMB2,270,000 available for offset against future profits as at 30 June 2018 (31 December 2017: RMB22,549,000). No deferred tax asset has been recognised in relation to such deductible temporary differences as it is not probable that taxable profit will be available against which the deductible temporary differences can be utilised.

Other than the above amounts, at the end of the reporting period, the Group had no other significant unrecognised deferred taxation.

### 13. TRADE AND OTHER RECEIVABLES

|   | 30.6.2018<br>RMB'000<br>(unaudited) | 31.12.2017<br>RMB'000<br>(audited) |
|---|-------------------------------------|------------------------------------|
| Trade receivables                                       | 675,216                             | 543,913                            |
| Less: allowance for doubtful debts of trade receivables | (43,723)                            | (36,810)                           |
|   | 631,493                             | 507,103                            |
| Bills receivables                                       | 833,074                             | 933,263                            |
| Trade and bills receivables, net                        | 1,464,567                           | 1,440,366                          |
| Advances to suppliers                                   | 38,349                              | 71,753                             |
| Other taxes recoverable                                 | 124,743                             | 70,177                             |
| Other receivables                                       | 11,088                              | 9,723                              |
| Less: allowance for doubtful debts of other receivables | (3,000)                             | (3,000)                            |
| Total trade and other receivables                       | 1,635,747                           | 1,589,019                          |

The Group allows a normal credit period ranged from 30-90 days to its trade customers. The following is an aged analysis of trade receivables net of trade receivables net of allowance for doubtful doubts presented based on the date of delivery of goods to customers which approximated the respective dates on which revenue was recognised:

|                                 | 30.6.2018<br>RMB'000<br>(unaudited) | 31.12.2017<br>RMB'000<br>(audited) |
|---------------------------------|-------------------------------------|------------------------------------|
| Within 3 months                 | 588,446                             | 459,874                            |
| Over 3 months but within 1 year | 37,085                              | 42,733                             |
| Over 1 year but within 2 years  | 5,037                               | 4,204                              |
| Over 2 years but within 3 years | 925                                 | 292                                |
|                                 | 631,493                             | 507,103                            |

As part of the Group's credit risk management, the Group uses debtors' aging to assess the impairment for its customers because these customers consist of customers with common risk characteristics that are representative of the customers' abilities to pay all amounts due in accordance with the contractual terms.

The estimated loss rates are estimated based on historical observed default rates over the expected life of the debtors and are adjusted for forward-looking information that is available without undue cost or effort. The grouping is regularly reviewed by management to ensure relevant information about specific debtors is updated.

#### **Allowance for impairment**

The movement in the allowance for impairment of trade receivables during the current interim period was as follows:

| RMB'000 |
|---------|
| 36,810  |
| (151)   |
| 7,064   |
| 43,723  |
|         |

### 14. DERIVATIVE FINANCIAL INSTRUMENTS

|                              | Assets         |            | Liat      | oilities   |
|------------------------------|----------------|------------|-----------|------------|
|                              | 30.6.2018      | 31.12.2017 | 30.6.2018 | 31.12.2017 |
|                              | <b>RMB'000</b> | RMB'000    | RMB'000   | RMB'000    |
| Derivatives not under        |                |            |           |            |
| hedge accounting             |                |            |           |            |
| Foreign currency forward     |                |            |           |            |
| contracts (note 1)           | 308            | _          | -         | _          |
| Interest rate swap contracts |                |            |           |            |
| (note 2)                     | 3,135          | _          | -         | -          |
| Foreign currency swap        |                |            |           |            |
| contracts (note 3)           |                | _          | 533       | 7,825      |
|                              | 3,443          | _          | 533       | 7,825      |
|                              |                |            |           |            |

#### Notes:

#### 1. Foreign currency forward contracts

The foreign currency forward contracts were entered into by the Group for the purpose of reducing its exposure to foreign currency arising from sale transactions. These foreign currency forward contracts were not accounted for under hedge accounting and recognised in accordance with the fair value of the above currency forward contracts.

#### 2. Interest rate swap contracts

The interest rate swap contracts were entered into by the Group for the purpose of reducing its exposure to interest rate fluctuation arising from borrowings. These interest rate swap contracts were not accounted for under hedge accounting and recognised in accordance with the fair value of the above interest rate swap contracts.

#### 3. Foreign currency swap contracts

The Group had entered into foreign currency swap contracts to reduce its exposure to the current exchange rate fluctuation arising from sale transactions. These foreign exchange swap contracts were not accounted for under hedge accounting and recognised in accordance with the fair value of the above foreign currency swap contracts.

### 15. TRADE AND OTHER PAYABLES

|  | 30.6.2018<br>RMB'000<br>(unaudited) | 31.12.2017<br>RMB'000<br>(audited) |
|--|-------------------------------------|------------------------------------|
| Trade payables                                 | 575,360                             | 631,985                            |
| Bills payables                                 | 291,224                             | 327,694                            |
| Interest payable                               | 1,170                               | 2,871                              |
| Salary and bonus payables                      | 13,923                              | 23,480                             |
| Advanced receipts from customers (Note)        | 22,408                              | 5,994                              |
| Other taxes payable                            | 12,740                              | 32,439                             |
| Payables for acquisition of properties,        |                                     |                                    |
| plants and equipment                           | 445,939                             | 416,319                            |
| Accruals and other payables                    | 24,656                              | 30,753                             |
| Withholding tax payable on payment of dividend |                                     | 6,480                              |
| Total  | 1,387,420                           | 1,478,015                          |

*Note:* The amounts represent advance payments received from customers in relation to their purchase orders of equipment placed with the Group. At 30 June 2018, the advance receipts from customers are contract liabilities and the Group does not expect to refund any of the advance payments. The Group applied the limited retrospective method of transition to IFRS 15 with comparative figure not restated and hence the advance receipts from customers as at 31 December 2017, which was of the same nature, are not restated but are presented in the same line item.

The following is an aged analysis of trade payables presented based on the invoice date at the end of the reporting period:

|                                   | 30.6.2018      | 31.12.2017 |
|-----------------------------------|----------------|------------|
|                                   | <b>RMB'000</b> | RMB'000    |
|                                   | (unaudited)    | (audited)  |
| Within 3 months                   | 567,185        | 622,826    |
| Over 3 months but within 180 days | 1,860          | 2,671      |
| Over 180 days but within 1 year   | 1,642          | 3,084      |
| Over 1 year but within 2 years    | 2,134          | 1,428      |
| Over 2 years                      | 2,539          | 1,976      |
|                                   | 575,360        | 631,985    |

### 16. **BORROWINGS**

|   | 30.6.2018<br>RMB'000<br>(unaudited) | 31.12.2017<br>RMB'000<br>(audited) |
|---|-------------------------------------|------------------------------------|
| Secured bank loans<br>Unsecured bank loans        | 1,486,940<br>22,000                 | 1,049,687<br>22,000                |
|   | 1,508,940                           | 1,071,687                          |
| Fixed-rate borrowings<br>Variable-rate borrowings | 1,508,940                           | 68,520<br>1,003,167                |
|   | 1,508,940                           | 1,071,687                          |
| Less: Amounts shown under current liabilities     | 335,812                             | 384,182                            |
| Amounts shown under non-current liabilities       | 1,173,128                           | 687,505                            |

## **17. SHARE CAPITAL**

Shown on the condensed consolidated statement of financial position

### **RMB'000**

| At 1 January 2017, 30 June 2017, 31 December 2017 and 30 June 2018,    |         |
|--|---------|
| comprising 1,800,000,000 issued and fully paid shares of RMB 0.25 each | 450,000 |

There was no movement in the Company's share capital for the six months ended 30 June 2018 and 30 June 2017.

## 18. FAIR VALUE MEASUREMENTS OF FINANCIAL STATEMENTS

This note provides information about how the Group determines fair values of various financial assets and financial liabilities.

# (i) Fair value of the Group's financial assets and financial liabilities that are measured at fair value on a recurring basis

Some of the Group's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined (in particular, the valuation technique(s) and inputs used).

| Financial assets/<br>financial liabilities  | Fair va                  | lue as at        | Fair value<br>hierarchy | Basis of fair value measurement/<br>valuation technique and key input  |
|---|--------------------------|------------------|-------------------------|--|
|   | 30 June 2018             | 31 December 2017 | ·                       | 1 1 1  |
| <ol> <li>Foreign currency forward<br/>contracts classified as<br/>derivative financial<br/>instruments</li> </ol> | Assets –<br>RMB308,000   | N/A              | Level 2                 | Discounted cash flow.<br>Future cash flows are estimated<br>based on forward exchange rates<br>(from observable forward exchange<br>rates at the end of the reporting<br>period) and contract forward rates,<br>discounted at a rate that reflects the<br>credit risk of various counterparties. |
| 2) Interest rate swap<br>contracts classified as<br>derivative financial<br>instruments                           | Assets –<br>RMB3,135,000 | N/A              | Level 2                 | Discounted cash flow.<br>Future cash flows are estimated<br>based on forward exchange rates<br>(from observable forward exchange<br>rates at the end of the reporting<br>period) and contract forward rates,<br>discounted at a rate that reflects the<br>credit risk of various counterparties. |

| Financial assets/<br>financial liabilities                            | Fair va                     | llue as at                    | Fair value<br>hierarchy | Basis of fair value measurement/<br>valuation technique and key input  |
|---|-----------------------------|-------------------------------|-------------------------|--|
|   | 30 June 2018                | 31 December 2017              |                         |  |
| 3) Currency swap classified<br>as derivative financial<br>instruments | Liabilities –<br>RMB533,000 | Liabilities –<br>RMB7,825,000 | Level 2                 | Discounted cash flow.<br>Future cash flows are estimated<br>based on forward exchange rates<br>(from observable forward exchange<br>rates at the end of the reporting<br>period) and contract forward rates,<br>discounted at a rate that reflects the<br>credit risk of various counterparties. |

# (ii) Fair value of financial assets and financial liabilities that are not measured at fair value (but fair value disclosures are required)

The directors of the company consider that the carrying amounts of financial assets and financial liabilities measured at amortised cost in the consolidated financial statements approximate their fair value.

## **19. CAPITAL COMMITMENTS**

|  | 30.6.2018<br>RMB'000 | 31.12.2017<br>RMB'000 |
|--|----------------------|-----------------------|
|  | (unaudited)          | (audited)             |
| Capital expenditure in respect of acquisition of property, plant and equipment |                      |                       |
| - contracted but not provided for  | 744,807              | 988,674               |

## 20. RELATED PARTY TRANSACTIONS

#### (1) Related party transactions

During the period, other than as disclosed elsewhere in the condensed consolidated financial statements, the Group had the following related party transactions:

|  | Six months ended 30 June |             |
|--|--------------------------|-------------|
|  | 2018                     | 2017        |
|  | <b>RMB'000</b>           | RMB'000     |
|  | (unaudited)              | (unaudited) |
| Rental expense:                          |                          |             |
| Jiaxing Yihe Machine Co., Limited (Note) | 2,259                    | 1,201       |
|  |                          |             |

The following balances were outstanding at the end of the reporting period:

|  | 30.6.2018      | 31.12.2017 |
|--|----------------|------------|
|  | <b>RMB'000</b> | RMB'000    |
|  | (unaudited)    | (audited)  |
| Advances to suppliers:                   |                |            |
| Jiaxing Yihe Machine Co., Limited (Note) | 2,097          | 896        |

Note: Jiaxing Yihe Machine Co., Limited (嘉興市義和機械有限公司) was wholly owned by Ms. Ruan Zeyun, one of the shareholders of the Company and daughter of Mr. Ruan Hongliang, the chairman of the Company.

## (2) Compensation of key management personnel

The remuneration of directors of the Company and other members of key management during the period were as follows:

| Six months ended 30 June |                                |
|--------------------------|--------------------------------|
| 2018                     | 2017                           |
| <b>RMB'000</b>           | RMB'000                        |
| (unaudited)              | (unaudited)                    |
| 3,062                    | 2,572                          |
|                          | 2018<br>RMB'000<br>(unaudited) |