

Luenthai

Luen Thai Holdings Limited

聯泰控股有限公司

incorporated in the Cayman Islands with limited liability)

(Stock Codo: 211)



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## **EXECUTIVE DIRECTORS**

SHEN Yaoqing, *Chairman*TAN Siu Lin, *Honorary Life Chairman*TAN Cho Lung Raymond, *Chief Executive Officer*QU Zhiming
MOK Siu Wan Anne

## NON-EXECUTIVE DIRECTOR

HUANG Jie

## INDEPENDENT NON-EXECUTIVE DIRECTORS

CHAN Henry CHEUNG Siu Kee SEING Nea Yie

# CHIEF FINANCIAL OFFICER

KORNBLUM Joerg

#### COMPANY SECRETARY

CHIU Chi Cheung

# REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

TO THE BOARD OF DIRECTORS OF LUEN THAI HOLDINGS LIMITED (incorporated in the Cayman Islands with limited liability)

#### INTRODUCTION

We have reviewed the interim financial information set out on pages 3 to 37, which comprises the interim condensed consolidated statement of financial position of Luen Thai Holdings Limited (the "Company") and its subsidiaries (together, the "Group") as at 30 June 2018 and the interim condensed consolidated statement of profit or loss, the interim condensed consolidated statement of comprehensive income, the interim condensed consolidated statement of changes in equity and the interim condensed consolidated statement of cash flows for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information of the Group is not prepared, in all material aspects, in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting".

## PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 29 August 2018

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

		As at	As at
		30 June	31 December
		2018	2017
	Note	US\$'000	US\$'000
		(Unaudited)	(Audited)
ASSETS			
Non-current assets			
Land use rights	8	5,154	5,257
Property, plant and equipment	8	85,294	86,101
	8	•	
Intangible assets		33,944	34,074
Interests in joint ventures	13	7,593	9,139
Deferred income tax assets		861	873
Deposits, prepayments and other			
receivables	10	3,678	5,484
Total non-current assets		136,524	140,928
Current assets			
Inventories	9	87,496	65,490
Trade and other receivables	10	146,699	145,877
Prepaid income tax		9,870	9,421
Derivative financial instruments		67	_
Cash and bank balances		60,964	77,793
Restricted cash		7,903	4,668
Total current assets		312,999	303,249
Total assets		449,523	444,177
EQUITY Equity attributable to owners of the			
Company			
Share capital	11	10,341	10,341
Other reserves	12	(503)	1,228
Retained earnings	14	180,061	178,748
-			
Total equity		189,899	190,317

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

AS AT 30 JUNE 2018

		As at 30 June	As at 31 December
		2018	2017
	Note	US\$'000	US\$'000
	11016	(Unaudited)	(Audited)
		(01111111111111111111111111111111111111	(Frauresa)
LIABILITIES			
Non-current liabilities			
Borrowings	14	15,300	9,000
Other payables	15	682	711
Retirement benefit obligations		11,045	10,902
Deferred income tax liabilities		2,182	2,228
Total non-current liabilities		29,209	22,841
Current liabilities			
Trade and other payables	15	145,219	129,598
Borrowings	14	79,748	94,139
Derivative financial instruments		_	12
Current income tax liabilities		5,448	7,270
Total current liabilities		230,415	231,019
Total liabilities		259,624	253,860
Total equity and liabilities		449,523	444,177

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

FOR THE PERIOD ENDED 30 JUNE 2018

		Six months end	<b>led 30 June</b> 2017
	Note	US\$'000	US\$'000
		(Unaudited)	(Unaudited)
Devianue	7	270 454	252.212
Revenue  Cost of sales	/	378,151 (325,200)	353,313 (297,399)
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , ,
Gross profit		52,951	55,914
Other gains — net	16	2,499	1,067
Selling and distribution expenses		(1,278)	(1,760)
General and administrative expenses		(40,904)	(43,767)
Operating profit	17	13,268	11,454
Pin and in a sure	10	220	205
Finance income Finance costs	18 18	220 (1,446)	205 (1,096)
Thance costs	10	(1,440)	(1,070)
Finance costs — net	18	(1,226)	(891)
Share of losses of joint ventures		(1,409)	(1,343)
Profit hefers in some ten		10 (22	0.220
Profit before income tax Income tax expense	19	10,633 (1,595)	9,220 (306)
income tax expense	17	(1,373)	(300)
Profit for the period		9,038	8,914
Profit/(loss) attributable to:			
Owners of the Company		9,038	9,035
Non-controlling interests		-	(121)
		9,038	8,914
Earnings per share attributable to owners of the Company, expressed in US cents per			
share			
Basic and diluted	20	0.87	0.87

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE PERIOD ENDED 30 JUNE 2018

	Six months ended 30 June		
	2018	2017	
	US\$'000	US\$'000	
	(Unaudited)	(Unaudited)	
Profit for the period	9,038	8,914	
Other comprehensive loss			
Item that may be reclassified to profit or loss:			
Currency translation differences	(1,731)	(455)	
Total comprehensive income for the period, net of income tax	7,307	8,459	
Attributable to:			
<ul> <li>Owners of the Company</li> </ul>	7,307	8,580	
- Non-controlling interests	_	(121)	

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED 30 JUNE 2018

	Unaudited						
		Attributable to owners of the Company					
	Share	Share	Other	Retained	Total		
	capital	premium	reserves	earnings	equity		
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000		
Balance at 1 January 2018	10,341		1,228	178,748	190,317		
Profit for the period	_	_	_	9,038	9,038		
Other comprehensive loss:							
Currency translation							
differences			(1,731)		(1,731)		
Total comprehensive income for the period ended							
30 June 2018			(1,731)	9,038	7,307		
Total transactions with owners of the Company, recognized directly in equity							
Dividends paid	_	_	_	(7,725)	(7,725)		
Total transactions with owners of the Company				(7,725)	(7,725)		
Balance at 30 June 2018	10,341	_	(503)	180,061	189,899		

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED) FOR THE PERIOD ENDED 30 JUNE 2017

				Unaudited			
	I	Attributable to	owners of t	he Company			
	Share capital US\$'000	Share premium US\$'000	Other reserves US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
Balance at 1 January 2017	10,341	14,623	2,526	250,398	277,888	708	278,596
Profit for the period Other comprehensive loss:	_	-	_	9,035	9,035	(121)	8,914
Currency translation differences	_	_	(455)	_	(455)	_	(455)
Total comprehensive income for the period ended 30 June 2017	_	_	(455)	9,035	8,580	(121)	8,459
Total transactions with owners of the Company, recognized directly in equity							
Dividends paid Special dividends paid in relation to the general	_	_	_	(2,627)	(2,627)	_	(2,627)
offer of the general	_	(14,623)	_	(85,319)	(99,942)		(99,942)
Total transactions with owners of the							
Company		(14,623)		(87,946)	(102,569)		(102,569)
Balance at 30 June 2017	10,341	_	2,071	171,487	183,899	587	184,486

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE PERIOD ENDED 30 JUNE 2018

	Note	Six months end 2018 US\$'000 (Unaudited)	led 30 June 2017 US\$'000 (Unaudited)
Cash flows from operating activities Cash generated from operations Interest paid Income tax paid	18	8,325 (1,446) (3,900)	2,756 (1,096) (2,582)
Net cash generated from/(used in) operating activities		2,979	(922)
Cash flows from investing activities  Purchases of property, plant and equipment Decrease in bank deposits maturing beyond 3 months  Proceeds from disposals of property, plant	8	(4,813) 2	(4,210) 94
and equipment Repayment of consideration for the acquisition of additional interests in a subsidiary Dividends received from a joint venture Interest received Increase in other non-current deposits, prepayments and other receivables	13 18	867 _ 137 220 _	270 (833) — 205 (400)
Net cash used in investing activities		(3,587)	(4,874)
Cash flows from financing activities  Net decrease in trust receipt loans  Proceeds from borrowings  Repayments of borrowings  Dividends paid to the Company's  shareholders		(9,252) 52,177 (51,016) (7,725)	(15,087) 31,935 (2,750) (211,985)
Net cash used in financing activities		(15,816)	(197,887)
Net decrease in cash and bank balances Cash and bank balances at beginning of the period Exchange losses on cash and bank balances		(16,424) 77,791 (403)	(203,683) 291,439 (246)
Cash and bank balances at end of the period		60,964	87,510

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

#### 1 GENERAL INFORMATION

Luen Thai Holdings Limited (the "Company") is principally an investment holding company. The Company and its subsidiaries (together, the "Group") are principally engaged in the manufacturing and trading of apparels and accessories. The Group has manufacturing plants primarily in the People's Republic of China (the "PRC"), Cambodia, the Philippines, Vietnam and Indonesia.

The Company is a limited liability company incorporated in the Cayman Islands. The address of its registered office and principal place of business of the Company are Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands, and Rooms 1001–1005, 10/F, Nanyang Plaza, 57 Hung To Road, Kwun Tong, Kowloon, Hong Kong, respectively.

The Company has its primary listing on the Main Board of the Stock Exchange of Hong Kong Limited.

This condensed consolidated interim financial information is presented in United States dollars ("US\$"), unless otherwise stated. This condensed consolidated interim financial information has been approved for issue by the Board of Directors on 29 August 2018.

This condensed consolidated interim financial information has been reviewed, not audited.

#### 2 BASIS OF PREPARATION

This condensed consolidated interim financial information for the six months ended 30 June 2018 has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting". The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2017, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

## 3 ACCOUNTING POLICIES

The accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2017, as described in those annual financial statements, except for the adoption of new and amended standards effective for the financial year ending 31 December 2018 as described below.

#### 3 ACCOUNTING POLICIES (CONTINUED)

# (a) New and amended standards relevant to and adopted by the Group

The following new and amended standards have been adopted by the Group for the first time for the financial period beginning on or after 1 January 2018:

- HKFRS 9 Financial Instruments, and
- HKFRS 15 Revenue from Contracts with Customers

The impact of the adoption of these new standards and the new accounting policies are disclosed in Note 4 below. Other new or amended standards did not have any material impact on the Group's accounting policies.

#### (b) New standards and interpretation not yet adopted

#### HKFRS 16 Leases

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognized on the consolidated statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of US\$23,017,000, see Note 22. The Group estimates that some of these relate to payments for short-term and low-value leases which will be recognized on a straight-line basis as an expense in the consolidated statement of profit or loss.

However, the Group has not yet assessed what other adjustments, if any, are necessary for example because of the change in the definition of the lease term and the different treatment of variable lease payments and of extension and termination options. It is therefore not yet possible to estimate the amount of right-of-use assets and lease liabilities that will have to be recognized on adoption of the new standard and how this may affect the Group's profit or loss and classification of cash flows going forward.

Mandatory for financial years commencing on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

# 4 CHANGE IN ACCOUNTING POLICIES

The note explains the impact of the adoption of HKFRS 9 Financial Instruments and HKFRS 15 Revenue from Contracts with Customers on the Group's condensed consolidated interim financial information and also discloses the new accounting policies that have been applied from 1 January 2018, where they are different to those applied in prior periods.

# (a) HKFRS 9 Financial Instruments - Impact of adoption

HKFRS 9 replaces the provisions of HKAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The adoption of HKFRS 9 Financial Instruments from 1 January 2018 resulted in changes in accounting policies. The new accounting policies are set out in Note 4(b) below.

#### (i) Classification and measurement

On 1 January 2018 (the date of initial application of HKFRS 9), the Group's management has assessed which business models apply to the financial assets held by the Group and has classified its financial instruments into the appropriate HKFRS 9 categories. All classes of financial assets and financial liabilities had the same carrying amounts in accordance with HKAS 39 and HKFRS 9 on 1 January 2018, the measurement categories of each material class of financial assets and liabilities were as follows:

	Measurement unde Category under HKAS 39	r Measurement under Category under HKFRS 9
Financial Assets Trade receivables Other receivables	Amortized cost Amortized cost	Amortized cost Amortized cost
Short-term bank deposits Cash and cash equivalents Financial assets at fair value through profit or loss	Amortized cost Amortized cost Fair value through profit or loss	Amortized cost Amortized cost Fair value through profit or loss
Financial Liabilities Trade payables Accruals and other payables Financial liabilities at fair value through profit or loss	Amortized cost Amortized cost Fair value through profit or loss	Amortized cost Amortized cost Fair value through profit or loss

## 4 CHANGE IN ACCOUNTING POLICIES (CONTINUED)

# (a) HKFRS 9 Financial Instruments – Impact of adoption (Continued)

# (ii) Impairment of financial assets

The Group's significant financial assets which are subject to the new expected credit loss model include trade receivables and other receivables. The Group was required to revise its impairment methodology under HKFRS 9 for these classes of financial assets.

While cash and cash equivalents and short-term bank deposits are also subject to the impairment requirements of HKFRS 9, the identified impairment loss was immaterial.

For other receivables, management considers that its credit risk has not increased significantly since initial recognition with reference to the counterparty historical default rate and current financial position. The impairment provision is determined based on the 12-month expected credit losses which is close to zero.

For trade receivables, the Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS 9, which permits the use of the lifetime expected losses for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The adoption of the simplified expected loss approach under HKFRS 9 has not resulted in any additional impairment loss for trade receivables as at 1 January 2018.

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group.

#### 4 CHANGE IN ACCOUNTING POLICIES (CONTINUED)

# (b) HKFRS 9 Financial Instruments — Accounting policies applied from 1 January 2018

# (i) Classification

From 1 January 2018, the Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income ("OCI"), or through profit or loss); and
- those to be measured at amortized cost

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI.

#### (ii) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss ("FVPL"), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

## (iii) Impairment

The impairment of financial assets has changed from the incurred loss model under HKAS 39 to the expected credit loss model under HKFRS 9. Under the new expected loss approach, it is no longer necessary for a loss event to occur before an impairment loss is recognized. Impairment is made on the expected credit losses, which are the present value of the cash shortfalls over the expected life of the financial assets. The Group assesses on a forward looking basis the expected credit losses carried at amortized cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognized from initial recognition of the receivables.

## 4 CHANGE IN ACCOUNTING POLICIES (CONTINUED)

# (c) HKFRS 15 Revenue from Contracts with Customers – Impact of adoption

The Group has adopted HKFRS 15 Revenue from Contracts with Customers from 1 January 2018 which resulted in changes in accounting policies.

The adoption of HKFRS 15 does not have a material impact on the Groups' results and financial positions for the current or prior periods, and therefore no adjustment to the opening balance of equity at 1 January 2018 was recognized.

# (d) HKFRS 15 Revenue from Contracts with Customers – Accounting policies applied from 1 January 2018

The Group manufactures and trades a range of apparels and accessories. Sales are recognized when control of the products has transferred, being when the products are delivered to the customer, the customer has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Delivery occurs when the products have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied.

A receivable is recognized when the products are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

#### 5 ESTIMATES

The preparation of this condensed consolidated interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2017.

#### 6 FINANCIAL RISK MANAGEMENT

#### 6.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow interest rate risk), credit risk and liquidity risk.

The condensed consolidated interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2017

There have been no changes in the risk management policies since year end.

#### 6.2 Fair value estimation

The table below analyzes the Group's financial assets/(liabilities) that are carried at fair value, by valuation method, as at 30 June 2018 and 31 December 2017. The different levels are defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2)
- Inputs for the asset and liability that are not based on observable market data (that is, unobservable inputs) (level 3)

	Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	Total US\$'000
As at 30 June 2018				
Assets				
Derivative financial				
instruments	_	67	_	67
As at 31 December 2017				
Liabilities				
Derivative financial				
instruments	_	(12)	_	(12)

There were no changes in valuation techniques during the period.

#### 6 FINANCIAL RISK MANAGEMENT (CONTINUED)

# 6.3 Valuation technique used to derive Level 2 fair values

Level 2 trading and hedging derivatives comprise forward foreign exchange contracts. Forward foreign exchange contracts are fair valued using forward exchange rates that are quoted in an active market. The effects of discounting are generally insignificant for Level 2 derivatives.

## 6.4 Liquidity risk

Compared to year end, there have been no material changes to the policies and practices for the Group's liquidity and funding risks management as described in the annual financial statements for the year ended 31 December 2017.

# 7 SEGMENT INFORMATION

The Group is principally engaged in the manufacturing and trading of apparels and accessories. Revenue consists of sales revenue from apparel and accessories.

The executive directors have been identified as the Group's chief operating decision-maker. The executive directors have determined the operating segments based on the information reviewed by them that are used to make strategic decisions.

Due to the continued development of the Group, management has changed certain of its internal organizational structure to align more with the Group's strategic decision and market dynamics to better serve its customers. As the executive directors no longer consider the performance of business of each type separately for the casual and fashion apparel segment and sweaters segment, these two operating segments are aggregated as "apparel", during the year ended 31 December 2017. Management considers the business from a product perspective whereby management assesses the performance of apparel and accessories separately as operating segments. Certain comparative figures have been restated to conform to current year presentation.

# 7 SEGMENT INFORMATION (CONTINUED)

The executive directors assess the performance of each segment based on a measure of segment profit primarily. Assets and liabilities of the Group are regularly reviewed on a consolidated basis. The segment information provided to the executive directors for the reportable segments for the six months ended 30 June 2018 and 2017 is as follows:

	Apparel US\$'000 (Unaudited)	Accessories US\$'000 (Unaudited)	Total Group US\$'000 (Unaudited)
Six months ended 30 June 2018			
Total segment revenue	238,350	139,801	378,151
Inter-segment revenue	_	_	_
Revenue (from external customers)	238,350	139,801	378,151
Timing of revenue recognition At a point in time Over time	238,350 —	139,799 2	378,149 2
	238,350	139,801	378,151
Segment profit for the period	7,610	6,918	14,528
Profit for the period includes:  Depreciation and amortization (Note 8) Share of losses of joint ventures	(4,038) (1,409)	(1,844)	(5,882) (1,409)
Income tax expense (Note 19)	(1,314)	(281)	(1,595)

# 7 SEGMENT INFORMATION (CONTINUED)

	Apparel US\$'000 (Unaudited) (Restated)	Accessories US\$'000 (Unaudited)	Total Group US\$'000 (Unaudited)
Six months ended 30 June 2017 Total segment revenue Inter-segment revenue	250,326 —	102,987 —	353,313 —
Revenue (from external customers)	250,326	102,987	353,313
Timing of revenue recognition At a point in time Over time	249,877 449	102,987 —	352,864 449
	250,326	102,987	353,313
Segment profit for the period	10,752	4,295	15,047
Profit for the period includes:  Depreciation and amortization (Note 8)  Share of losses of joint ventures Income tax expense (Note 19)	(3,826) (1,343) (138)	(1,738) - (168)	(5,564) (1,343) (306)

Revenues between segments are carried out in accordance with the terms mutually agreed between the respective parties and are equivalent to those that prevail in arm's length transactions. The revenue from external parties is derived from numerous external customers and the revenue reported to management is measured in a manner consistent with that in the condensed consolidated statement of profit or loss. Management assesses the performance of the operating segments based on a measure of profit before corporate expenses for the period.

# 7 SEGMENT INFORMATION (CONTINUED)

A reconciliation of total segment profit to the profit for the period is provided as follows:

	Six months ended 30 June		
	<b>2018</b> 20:		
	US\$'000	US\$'000	
	(Unaudited)	(Unaudited)	
Segment profit for the period	14,528	15,047	
Corporate expenses (Note)	(5,490)	(6,133)	
Profit for the period	9,038	8,914	

Note: Corporate expenses represent general corporate expenses such as executive salaries and other unallocated general and administrative expenses.

	Six months ended 30 June	
	2018	2017
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
Analysis of revenue by category Sales of garment, textile products and accessories Other service revenue	374,900 3,251	351,146 2,167
Total revenue	378,151	353,313

# 8 LAND USE RIGHTS, PROPERTY, PLANT AND EQUIPMENT, AND INTANGIBLE ASSETS

	I	ntangible asse	ets			
	US\$'000	Customer relationship US\$'000 (Unaudited)	Total intangible assets US\$'000 (Unaudited)	Property, plant and equipment US\$'000 (Unaudited)	Land use rights US\$'000 (Unaudited)	Total US\$'000 (Unaudited)
Six months ended						
30 June 2018						
Opening net book amount as	S					
at 1 January 2018	33,726	348	34,074	86,101	5,257	125,432
Additions	_	_	_	6,246	-	6,246
Disposals and write-off	_	_	_	(714)	-	(714)
Depreciation and		(400)	(400)	/F / / F	(0.5)	(5.000)
amortization Exchange differences	_	(130)	(130)	(5,667) (672)		
Excitatige differences				(072)	(10)	(070)
Closing net book amount as at 30 June 2018	33,726	218	33,944	85,294	5,154	124,392
at de saite 2010						
at of Jano Boto						
at 00 June 2020	I:	ntangible asse				
a. 00 Jane 2020	I	<del>-</del>	Total	Property,		
a. 00 June 2020		Customer	Total intangible	plant and	Land use	
a. 30 Jane 2020	Goodwill	Customer	Total intangible assets	plant and equipment	rights	
	Goodwill US\$'000	Customer relationship US\$'000	Total intangible assets US\$'000	plant and equipment US\$'000	rights US\$'000	US\$'000
	Goodwill	Customer relationship US\$'000	Total intangible assets	plant and equipment US\$'000	rights US\$'000	US\$'000
Six months ended 30 June 2017	Goodwill US\$'000 (Unaudited)	Customer relationship US\$'000	Total intangible assets US\$'000	plant and equipment US\$'000	rights US\$'000	US\$'000
Six months ended 30 June 2017 Opening net book amount as	Goodwill US\$000 (Unaudited)	Customer relationship US\$'000 (Unaudited)	Total intangible assets US\$'000 (Unaudited)	plant and equipment US\$'000 (Unaudited)	rights US\$'000 (Unaudited)	US\$'000 (Unaudited)
Six months ended 30 June 2017 Opening net book amount as at 1 January 2017	Goodwill US\$'000 (Unaudited)	Customer relationship US\$'000	Total intangible assets US\$'000	plant and equipment US\$'000 (Unaudited)	rights US\$'000	U\$\$'000 (Unaudited)
Six months ended 30 June 2017 Opening net book amount as at 1 January 2017 Additions	Goodwill US\$000 (Unaudited)	Customer relationship US\$'000 (Unaudited)	Total intangible assets US\$'000 (Unaudited)	plant and equipment US\$'000 (Unaudited) 59,899 4,210	rights US\$'000 (Unaudited) 5,355 —	US\$'000 (Unaudited) 99,677 4,210
Six months ended 30 June 2017 Opening net book amount as at 1 January 2017 Additions Disposals and write-off Depreciation and	Goodwill US\$000 (Unaudited)	Customer relationship US\$'000 (Unaudited)	Total intangible assets US\$'000 (Unaudited)	plant and equipment US\$'000 (Unaudited) 59,899 4,210 (194)	rights US\$'000 (Unaudited) 5,355 —	US\$'000 (Unaudited) 99,677 4,210 (194
Six months ended 30 June 2017 Opening net book amount as at 1 January 2017 Additions Disposals and write-off Depreciation and amortization	Goodwill US\$000 (Unaudited)	Customer relationship US\$'000 (Unaudited)	Total intangible assets US\$'000 (Unaudited)	plant and equipment US\$'000 (Unaudited) 59,899 4,210 (194) (5,262)	rights US\$'000 (Unaudited) 5,355 - - (83)	U\$\'000 (Unaudited) 99,677 4,210 (194
Six months ended 30 June 2017 Opening net book amount as at 1 January 2017 Additions Disposals and write-off Depreciation and	Goodwill US\$000 (Unaudited)	Customer relationship US\$'000 (Unaudited)	Total intangible assets US\$'000 (Unaudited)	plant and equipment US\$'000 (Unaudited) 59,899 4,210 (194)	rights US\$'000 (Unaudited) 5,355 —	99,677 4,210 (194

# 9 INVENTORIES

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
Raw materials Work in progress Finished goods	37,658 46,369 3,469	29,799 31,572 4,119
	87,496	65,490

# 10 TRADE AND OTHER RECEIVABLES

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
Current portion		
Trade and bills receivables — net	116,637	124,562
Deposits, prepayments and other receivables Amounts due from related parties	20,328	16,015
(Note 23(c))	9,734	5,300
	146,699	145,877
Non-current portion		
Prepayments for purchases of property,		4.400
plant and equipment	-	1,433
Deposits	1,827	1,757
Others	1,851	2,294
	3,678	5,484

# 10 TRADE AND OTHER RECEIVABLES (CONTINUED)

	As at	As at
	30 June 2018	31 December 2017
	US\$'000	US\$'000
	(Unaudited)	(Audited)
Trade and bills receivables	116,870	124,796
Less: provision for impairment	(233)	(234)
Trade and bills receivables — net	116,637	124,562

The Group normally grants credit terms to its customers up to 120 days. The ageing analysis of the trade and bills receivables based on invoice date is as follows:

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
0 to 30 days	70,252	63,050
31 to 60 days	28,856	37,845
61 to 90 days	10,470	14,147
91 to 120 days	4,755	5,286
Over 120 days	2,537	4,468
	116,870	124,796

#### 10 TRADE AND OTHER RECEIVABLES (CONTINUED)

As at 30 June 2018, trade and bills receivables of US\$15,901,000 (31 December 2017: US\$22,811,000) were past due but not impaired. These relate to a number of independent customers for whom there is no significant financial difficulties and based on past experience, the overdue amounts can be recovered. The ageing analysis of these trade and bills receivables is as follows:

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
	400 704	404 854
Current	100,736	101,751
1 to 30 days	13,875	14,678
31 to 60 days	277	5,358
61 to 90 days	119	1,043
91 to 120 days	778	764
Over 120 days	852	968
Amounts past due but not impaired	15,901	22,811
	116,637	124,562

The impairment provision was approximately US\$233,000 as at 30 June 2018 (31 December 2017: US\$234,000). The provision made during the period has been included in general and administrative expenses in the condensed consolidated statement of profit or loss.

Except for certain amounts due from related companies and joint ventures of US\$4,166,000 (31 December 2017: US\$3,422,000) which are non-trade in nature, amounts due from related companies and joint ventures are unsecured, interest-free, repayable on demand and trade in nature. They are neither past due nor impaired and have no past default history.

## 11 SHARE CAPITAL

	Number of shares	Nominal value US\$'000
Issued and fully paid — ordinary shares of US\$0.01 each		
As at 31 December 2017 (audited) and 30 June 2018 (unaudited)	1,034,113	10,341

# Share option

Compared to year end, there has been no change in the status of the Group's share option scheme. As at 30 June 2018 and 31 December 2017, there is no outstanding share option under the share option scheme. No share options have been granted or vested during the period ended 30 June 2018.

#### 12 OTHER RESERVES

			Other			
		Capital	capital	<b>Employment</b>		
	Share	reserve	reserves	benefit	Exchange	
	premium	(Note (i))	(Note (ii))		reserve	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
As at 1 January 2018	-	7,891	(4,466)	1,144	(3,341)	1,228
Currency translation						
differences	_	_	_	(32)	(1,699)	(1,731)
As at 30 June 2018	_	7,891	(4,466)	1,112	(5,040)	(503)
As at 1 January 2017	14,623	7,891	(4,799)	1,164	(1,730)	17,149
Special dividend paid in relation to the general offer	(14 / 22)					(1.4.7.22)
Currency translation	(14,623)	_	_	_	_	(14,623)
differences	_	_	_	52	(507)	(455)
As at 30 June 2017	_	7,891	(4,799)	1,216	(2,237)	2,071

# Notes:

- (i) The capital reserve of the Group represents the difference between the nominal value of the shares of the subsidiaries acquired pursuant to the Initial Public Offerings ("IPO") reorganization and the nominal value of the Company's shares issued in exchange thereof.
- (ii) Other capital reserves primarily represent (i) the initial recognition of the financial liabilities in relation to the put options granted to the non-controlling interests and the subsequent derecognition of such financial liabilities upon the put options are exercised, expired or terminated; and (ii) the difference between the amount by which the non-controlling interests are acquired and the fair value of the consideration paid.

# 13 INTERESTS IN JOINT VENTURES

	Six months ended 30 June	
	2018	
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
Beginning of the period	9,139	13,697
Share of post-tax losses of joint ventures	(1,409)	(1,343)
Dividends received	(137)	_
End of the period	7,593	12,354

# 14 BORROWINGS

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
No.		
Non-current Bank borrowings	15,300	9,000
	15,300	9,000
Current		
Trust receipt bank loans	22,387	31,639
Portion of bank borrowings due for repayment within one year	57,361	62,500
	79,748	94,139
Total borrowings	95,048	103,139

# 15 TRADE AND OTHER PAYABLES

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
	07.407	40.500
Trade and bills payables	86,496	60,509
Other payables and accruals	58,103	68,439
Amounts due to related parties (Note 23(c))	1,302	1,361
	145,901	130,309
Less: non-current	(682)	(711)
Trade and other payables, current	145,219	129,598

As at 30 June 2018 and 31 December 2017, the ageing analysis of the trade and bills payable based on invoice date is as follows:

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
0 to 30 days	78,696	54,227
31 to 60 days	4,804	3,206
61 to 90 days	1,708	1,746
Over 90 days	1,288	1,330
	86,496	60,509

# 16 OTHER GAINS – NET

	Six months ended 30 June	
	2018	2017
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
Net unrealized gains/(losses) on forward		
foreign exchange contracts	67	(215)
Net realized gains on forward foreign		
exchange contracts	34	150
Net foreign exchange gains	2,398	1,132
	2,499	1,067

# 17 OPERATING PROFIT

The following items have been charged/(credited) to the operating profit during the period:

	Six months ende 2018 US\$'000 (Unaudited)	d 30 June 2017 US\$'000 (Unaudited)
Amortization of land use rights (Note 8)	85	83
Amortization of intangible assets (Note 8)  Depreciation of property, plant and	130	219
equipment (Note 8)	5,667	5,262
Gains on disposals of property, plant and		
equipment	(143)	(76)
Provision for impairment of receivables	76	42
Provision for/(reversal of) inventory		
obsolescence	248	(191)
(Reversal of)/provision for material claims	(938)	23

#### 18 FINANCE COSTS – NET

	Six months ended 30 June	
	2018	2017
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
T		
Interest expense on bank loans and overdrafts	(1,446)	(1,096)
Finance costs	(1,446)	(1,096)
Tittatice costs	(1,440)	(1,070)
Interest income from bank deposits Effective interest income from amount due	152	205
from a joint venture	68	_
Finance income	220	205
Finance costs — net	(1,226)	(891)

#### 19 INCOME TAX EXPENSE

Hong Kong profits tax has been provided at the rate of 16.5% (2017: 16.5%) on the estimated assessable profit for the period. Taxation on overseas profits has been calculated on the estimated assessable profit for the period at the rates of taxation prevailing in the countries in which the Group operates.

	Six months ende 2018 US\$'000	ed <b>30 June</b> 2017 US\$'000
	(Unaudited)	(Unaudited)
Current income tax Deferred income tax	1,630 (35)	306 —
	1,595	306

#### Notes:

(i) The Inland Revenue Department ("IRD") has been reviewing the eligibility of a Hong Kong incorporated subsidiary's 50% or 100% offshore profits claim for previous years as well as reviewing the business and operations of a Macao incorporated subsidiary on the basis of where its operations were carried out.

In respect of the Hong Kong incorporated subsidiary, the IRD tentatively disallowed the 50% or 100% offshore profits claim for the previous years and issued notices of additional assessments/assessments for the years of assessment 2000/01 to 2012/13 on the basis of no 50:50 apportionment for 2000/01 to 2011/12 and no 100% offshore profit for 2012/13 with the amount of US\$3,812,000.

#### 19 INCOME TAX EXPENSE (CONTINUED)

Notes: (Continued)

In respect of the Macao incorporated subsidiary, the IRD has issued estimated assessments for the years of assessment 2005/06 to 2011/12 based on this subsidiary's profit before taxation with the amount of US\$11,703,000.

These subsidiaries have lodged objection against the above assessments by the statutory deadlines and, pending settlement of the objections, they have paid a total sum of US\$9,621,000 (31 December 2017: US\$8,162,000) in the form of tax reserve certificates in respect of the tax in dispute up to and including the year of assessment 2012/13 for the Hong Kong incorporated subsidiary, and for the years of assessment 2005/06 to 2011/12 for the Macao incorporated subsidiary and the amount paid was included in prepayments in the condensed consolidated statement of financial position as at 30 June 2018.

Management has thoroughly revisited the situations and concluded that there are grounds for the Hong Kong incorporated subsidiary to sustain its 50% or 100% offshore tax filing position and for the Macao incorporated subsidiary to argue that its entire profits are not subject to Hong Kong profits tax based on their business operations. In fact, any additional taxation claims in relation to periods prior to June 2004 will be indemnified and reimbursed entirely by certain shareholders of the Company in accordance with the deeds of the indemnity dated 27 June 2004 in connection with the Group reorganization in contemplation of the listing of the Company's shares on The Stock Exchange of Hong Kong Limited.

ii) In prior years and during the period, an overseas tax authority performed tax assessments on overseas incorporated subsidiaries' tax positions for the year ended 31 December 2016 and certain periods during the years ended 31 December 2014, 2015, 2016 and 2017, and issued tax assessments/revised tax assessments to demand additional tax payment of US\$1,477,000. The subsidiaries have lodged objection letters to this overseas tax authority. With respect to these tax assessments, management believes that they have grounds to defend their tax position since there are various interpretations of tax rules in that country and a clear calculation basis for the additional tax payment was not provided. Management considers the provision is adequate as at 30 June 2018.

Moreover, pursuant to the deeds of undertaking dated 11 March 2013 in connection with the acquisition of the parent company of these subsidiaries in 2013 (the "Acquisition"), any additional taxation resulting from the subsidiaries in relation to periods prior to the Acquisition has been/will be indemnified and reimbursed entirely by their former shareholders.

(iii) In prior years and during the period, a PRC tax authority performed a transfer pricing audit on a PRC incorporated subsidiary's tax position for the years ended 31 December 2006 to 2014. During the period, the authority issued the updated adjustment notice with an additional tax payment and interest on the additional tax of US\$950,000 which the Group has provided for as at 30 June 2018.

## 20 EARNINGS PER SHARE

## (a) Basic

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	Six months end 2018 US\$'000 (Unaudited)	led 30 June 2017 US\$'000 (Unaudited)
Profit attributable to owners of the Company	9,038	9,035
Weighted average number of ordinary shares in issue (thousands)	1,034,113	1,034,113
Basic earnings per share (US cents per share)	0.87	0.87

# (b) Diluted

Diluted earnings per share for the six months ended 30 June 2018 and 2017 is the same as the basic earnings per share as there were no potential dilutive ordinary shares outstanding during the periods.

## 21 DIVIDENDS

	Six months end 2018 US\$'000 (Unaudited)	ed 30 June 2017 US\$'000 (Unaudited)
Interim dividend — US0.262 cent or equivalent to HK2.04 cents (2017: US0.524 cent) per ordinary share Special dividend paid in relation to the general offer of US9.665 cents or equivalent to HK74.9 cents per ordinary share	2,709	5,419 99,942
	2,709	105,361

The interim dividend of USO.262 cent per share (2017: USO.524 cent per share) was declared by the Board of Directors on 29 August 2018. This condensed consolidated interim financial information does not reflect this dividend payable.

# 22 COMMITMENTS

# (a) Operating lease commitments as lessee

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
Land and buildings		
<ul><li>No later than 1 year</li><li>Later than 1 year and no later</li></ul>	3,749	4,331
than 5 years	8,056	8,907
– Later than 5 years	11,198	8,489
	23,003	21,727
Property, plant and equipment		
<ul><li>No later than 1 year</li></ul>	14	86
<ul> <li>Later than 1 year and no later</li> </ul>		
than 5 years	_	19
	14	105

# (b) Capital commitments

As at 30 June 2018 and 31 December 2017, the Group had no material capital commitments.

#### 23 RELATED-PARTY TRANSACTIONS

## (a) Significant transactions with related parties

The directors regard the immediate holding company of the Company to be Shangtex (Hong Kong) Limited, a company incorporated in Hong Kong, and the ultimate holding company of the Company to be Shangtex Holding Co., Ltd, a company incorporated in the PRC which indirectly holds 100% interest in Shangtex (Hong Kong) Limited.

On 17 January 2018, Shangtex (Hong Kong) Limited placed 40,000,000 shares (representing approximately 3.86% of total issued shares of the Company) to an independent investor. On 12 January 2018, Capital Glory Limited, a substantial shareholder of the Company, sold its interests in 158,295,905 shares (representing approximately 15.31% of total issued shares of the Company) to independent third parties and not connected persons of the Company. As such, immediately after the completion of the transaction, Shangtex (Hong Kong) Limited owns 70.64% interest in the Company's equity.

During the period, other than the transactions and balances with related parties as disclosed in respective notes in this condensed consolidated interim financial information, the Group had the following transactions with related companies and joint ventures.

# (i) Provision of goods and services

Six months ended 30 June	
2018	2017
US\$'000	US\$'000
(Unaudited)	(Unaudited)
239	179
9,822	480
10,061	659
8,657	_
	2018 US\$'000 (Unaudited) 239 9,822 10,061

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# 23 RELATED-PARTY TRANSACTIONS (CONTINUED)

# (a) Significant transactions with related parties (Continued)

# (ii) Purchases of goods and services

	Six months ended 30 June 2018 2017	
	US\$'000 (Unaudited)	US\$'000 (Unaudited)
	(Oliadalica)	(Olladalica)
Rental expenses for occupying office premises, warehouses and staff quarters charged by		
related companies	691	789
Professional and technological support service fees to related		
companies	968	968
Freight forwarding and logistics services charged by related		
companies	1,137	1,004
Subcontracting fee charged by	4.007	4.505
joint ventures	1,027	4,785
Recharge of material costs and other expenses by		
<ul><li>related companies</li></ul>	507	997
- joint ventures	400	484
	907	1,481
Purchases of materials from		
<ul><li>related companies</li></ul>	158	_
– joint ventures	8,957	9,429
	9,115	9,429

The above related-party transactions were carried out in accordance with the terms mutually agreed between the respective parties.

### 23 RELATED-PARTY TRANSACTIONS (CONTINUED)

# (b) Key management compensation

	Six months ended 30 June		
	2018	2017	
	US\$'000	US\$'000	
	(Unaudited)	(Unaudited)	
Salaries and allowances	3,801	3,824	
Others	186	211	
	3,987	4,035	

# (c) Amounts due from/to related companies and joint ventures

	As at 30 June 2018 US\$'000 (Unaudited)	As at 31 December 2017 US\$'000 (Audited)
	(Olia dalica)	(r raditea)
Amounts due from related parties (Note 10)	7.405	5.404
<ul><li>joint ventures</li><li>related companies</li></ul>	7,435 2,299	5,124 176
Amounts due to related parties (Note 15)		
<ul> <li>related companies</li> </ul>	1,302	1,361

The amounts due from joint ventures and related companies arise mainly from trade transactions. They are unsecured, interest-free and repayable on demand except for an amount due from a joint venture of US\$3,376,000 (31 December 2017: US\$3,361,000) which is interest-bearing. The effective interest rate of the amount due from a joint venture is 4.15% (31 December 2017: 4.80%).

The credit quality of these receivable balances that are neither past due nor impaired can be assessed by reference to historical information about counterparty default rates. None of them have defaults and been renegotiated in the past.

The amounts due to related companies are unsecured, interest-free and repayable on demand.

# 23 RELATED-PARTY TRANSACTIONS (CONTINUED)

(d) In accordance with the deed of the indemnity dated 27 June 2004 in connection with the Group reorganization in contemplation of the listing of the Company's shares on The Stock Exchange of Hong Kong Limited, any claims, actions, losses, damages, tax and charges against the Group in relation to periods prior to July 2004 would, subject to the terms contained in the deed, be indemnified and reimbursed by certain of the then shareholders of the Company.

## 24 CONTINGENT LIABILITIES AND LITIGATION

As at 30 June 2018 and 31 December 2017, the Group had no material contingent liabilities.

The board (the "Board") of directors (the "Directors") of Luen Thai Holdings Limited (the "Company") is pleased to present the interim report together with the unaudited condensed consolidated financial information of the Company and its subsidiaries (collectively, the "Group" or "Luen Thai") for the six months ended 30 June 2018.

# MANAGEMENT DISCUSSION AND ANALYSIS

### RESULTS OF OPERATIONS AND OVERVIEW

During the six months ended 30 June 2018, the global economy continued to recover at a steady pace such as steady decline of the unemployment rate in the United States of America ("USA") and the satisfactory growth rate of gross domestic product in the People's Republic of China ("PRC"). In spite of such relatively more favourable business environment, the OEM business remained challenging.

The labour cost in the manufacturing industry kept surging, particularly more serious in Southeast Asia, it will continue to be the case with the trade disputes between the USA and the PRC and production out of China. Other than increasing labour cost, the rapid increase in material cost also continued to exert pressure on our customers and the Group. In addition, brand owners and retailers were inclined to maintain low inventory level due to the popularity of online shopping and rapid changes in consumer preference, the demand for prompt replenishment of smaller quantity of orders added severe pressure on our profit margin.

Given the implementation of various measures by the management, the Group recorded revenue amounted to approximately US\$378,151,000 for the six months ended 30 June 2018, representing an increase of 7.0% compared with the previous corresponding period of US\$353,313,000. The slight increase in revenue was mainly due to the considerable increase in revenue derived from the Accessories Division, which offset with the decline in sales of apparel.

For the period ended 30 June 2018, the gross profit of the Group decreased by approximately U\$\$2,963,000 to approximately U\$\$52,951,000. Despite the decrease in gross profit, the net profit attributable to owners of the Company increased marginally by 0.03% to U\$\$9,038,000 due to the robust performance of the Accessories Division. Performance of the Group's business is covered in more detail under the "Segmental Review" section below.

### SEGMENTAL REVIEW

Apparel and Accessories businesses accounted for approximately 63.0% and 37.0% respectively of the Group's total revenue for the period under review.

# **Apparel**

For the first half of 2018, revenue generated from the Apparel Division (including the previous Sweater Division) was approximately US\$238,350,000. As compared to the corresponding period last year, it decreased by approximately US\$11,976,000 or 4.8%. The Apparel Division continued to be affected by the weakening demand from its brand customers.

The segment profit of the Apparel Division amounted to US\$7,610,000, representing a decrease of approximately 29.2% or US\$3,142,000 as compared to the same period of 2017. Such decline was mainly attributable to the combined effects of a number of factors, including a decrease in gross profit margin and the continuing restructuring and reorganization for enhancement of overall cost-effectiveness and efficiency within the Apparel Division.

### Accessories

Due to management's effort in seeking new customers and completion of the establishment of bag business in Cambodia, total revenue of the Accessories Division contributed to the Group during the review period increased by approximately 35.7% to approximately US\$139,801,000. The Accessories Division has reported a segment profit of US\$6,918,000, representing an increase of approximately US\$2,623,000 when compared with corresponding period last year. The increase in segment profit was mainly due to (i) strong growth momentum of order inflows from certain existing major customers (ii) the Cambodia's production facilities was successfully revamped for bags production; and (iii) travel goods and bags manufactured in our major production facilities in the Philippines and Cambodia were able to enjoy tax exemptions under different Generalized System of Preferences ("GSP") arrangements and free trade agreements to certain countries. Details of the GSP arrangements and free trade agreements are set out in the "Trade Preference Programs and Trade War" section of this interim report.

### **MARKETS**

Geographically, Europe and the USA continued to be our major export markets for the period under review. The total revenue derived from customers in Europe and the USA collectively accounted for approximately 73.8% of the Group's total revenue in the first half of 2018.

The Group's revenue from the Asia market (mainly the PRC and Japan) was approximately US\$57,597,000, which accounted for approximately 15.2% of the Group's total revenue in the first half of 2018.

### LIQUIDITY AND FINANCIAL RESOURCES

The financial position of the Group remained healthy. As at 30 June 2018, the total cash and bank deposits of the Group amounted to approximately US\$68,867,000, representing a decrease of approximately US\$13,594,000 over the balance as at 31 December 2017. The Group's total bank borrowings as at 30 June 2018 was approximately US\$95,048,000, representing a decrease of approximately 7.8% as compared to approximately US\$103,139,000 as at 31 December 2017.

Gearing ratio is defined as the net debt (represented by bank borrowings net of cash and bank balances) divided by shareholders' equity. As at 30 June 2018, the gearing ratio of the Group was approximately 13.8%.

As at 30 June 2018, based on the scheduled repayments set out in the relevant loan agreements with banks, the maturity profile of the Group's bank borrowings spreads over five years, with approximately US\$79,748,000 repayable within one year, approximately US\$1,700,000 repayable in the second year and approximately US\$13,600,000 repayable in the third to fifth year.

### FOREIGN EXCHANGE RISK MANAGEMENT

The Group adopts a prudent policy to hedge against the fluctuations in exchange rates. Most of the Group's operating activities are denominated in US dollar, Euro, Hong Kong dollar, Vietnam Dong, Cambodian Riel, Chinese Yuan and Philippine Peso. For those activities denominated in other currencies, the Group may enter into forward contracts to hedge its receivables and payables denominated in foreign currencies against the exchange rate fluctuations.

### **FUTURE PLANS AND PROSPECT**

Looking forward, though the global economy was steadily improving, the road to full recovery remain difficult. The economic momentum could be derailed by the trade tensions between the USA and the PRC, the uncertainties of Brexit and the struggling North America Free Trade Agreement negotiation. Any one of the aforementioned events might take a heavy toll on economic confidence. Meanwhile, the challenges encountered by manufacturing industries in the PRC is anticipated to continue in the foreseeable future exacerbated by increasing material costs and labour costs.

The Group will stay alert of economic constraints and emerging trade barriers that may impact on its operations and its profitability. In order to enable the Group to stay agile and flexible to adapt to the ever-changing business landscape, the production capacity will continue to be deployed outside of China. At the same time, the Group will evaluate and determine if any innovative business model can be adopted in the near future.

In addition, the management believes that Accessories business is expected to be the key growth driver of the Group and will devote more resources and effort to developing this in the future. The Group will fully utilize the advantage of those trade preference schemes which enjoyed by our major production sites in the Philippines and Cambodia through expansion of production capacities in these countries.

# Trade Preference Programs and Trade War

Effective from July 2017, the Philippines was eligible to enjoy the duty benefit under the U.S. GSP Update for Production and Diversification and Trade Enhancement Act (commonly referred to as the GSP UPDATE). Since then, travel goods manufactured in our major production facilities in the Philippines and Cambodia can enjoy tax exemption for exportation to the USA market. In addition, bags manufactured in the Philippines and Cambodia are also entitled to export to European Union, Japan and China with zero duty under different GSP arrangements and free trade agreements.

Due to the current trade war between the USA and the PRC, brand owners are shifting production out of the PRC to evade the additional tariff and to maintain their competitiveness. Under such circumstances, more existing and new customers will incline to place more orders in our production sites in the Philippines and Cambodia which can enjoy the benefit of GSP. We believe that the future prospect of the business growth in the Philippines and Cambodia is promising.

# Acquisitions and Joint Ventures

Acquisitions and joint ventures are one of Luen Thai's core competencies considering our strong customer bases, scale and management.

Luen Thai will continue to look for value-enhancing acquisition and joint venture opportunities to further expand our product range, production capacity and diversify our geographical risk.

#### CONTINGENT LIABILITIES

As at 30 June 2018, the Group did not have any material contingent liabilities.

### HUMAN RESOURCES, SOCIAL RESPONSIBILITIES AND CORPORATE CITIZENSHIP

Luen Thai continues to be an employer of choice through focused and strategic human resources strategies and social responsibility programmes that are aligned with the Company's growth and changing needs. Improved governance and strengthened partnership serve as the foundation for all these initiatives as Luen Thai maintains its position as a leader in Corporate Social Responsibility in the apparel and accessories manufacturing industry.

Luen Thai continuously strives to foster open communications with employees around the world through various channels. Under its employee care initiatives, Luen Thai has provided safe and enjoyable work and living environments, equitable compensation and benefit schemes, and opportunities for career growth through a variety of formal and informal learning and development programmes; and a strong corporate culture where employee' contributions are recognized and rewarded.

As a global corporate citizen, Luen Thai is conducting business and developing a sustainable business strategy with a long term view, which creates a positive impact for our worldwide supply chain and the surrounding environment. We not only focus on profit maximization, but we must also understand the needs and concerns of other stakeholders.

# OTHER INFORMATION

### INTERIM DIVIDEND

The Board has resolved to declare an interim dividend of HK2.04 cents per share (2017: HK4.07 cents) for the six months ended 30 June 2018 to be payable to shareholders whose names appear on the Register of Members of the Company on 5 October 2018.

The interim dividend will be paid on or around 26 October 2018.

#### CLOSURE OF REGISTER OF MEMBERS

The Register of Members of the Company will be closed from 3 October 2018 to 5 October 2018, both days inclusive, during which period no transfer of shares will be registered. All transfers, accompanied by the relevant share certificates, must be lodged with the Company's share registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Center, 183 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on 2 October 2018 to qualify for the interim dividend mentioned above.

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed shares for the period under review.

### SHARE OPTIONS

A share option scheme of the Company was approved and adopted by way of an ordinary resolution in the annual general meeting of the Company held on 26 May 2014 (the "Share Option Scheme").

No share options were granted to or exercised by any Directors or Chief Executive of the Company or employees of the Group or other participants, nor were cancelled or lapsed during the six months ended 30 June 2018.

As at 30 June 2018 and 31 December 2017, the Company had no share options outstanding under the Share Option Scheme.

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES

As at 30 June 2018, the interests of the Directors and chief executives of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register maintained by the Company under Section 352 of the SFO, or otherwise notified to the Company and Stock Exchange pursuant to the Model Code contained in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") were as follows:

## Long position in the shares of the Company ("Shares")

			Approximate percentage of Interests in the
Name of Discretes	C	Number of	Company
Name of Director	Capacity	Shares	(Note a)
TAN Siu Lin	Trustee (Note b)	1,840,757	0.18%
	Interest of controlled corporation (Note b)	7,447,986	0.72%
TAN Cho Lung, Raymond	Interest of controlled corporation (Note c)	15,655,639	1.51%
	Interest of spouse (Note c)	1,000,000	0.10%
MOK Siu Wan, Anne	Beneficial owner (Note d)	2,000,000	0.19%

### Notes:

- (a) The percentage has been compiled based on the total number of shares of the Company in issue (i.e. 1,034.112.666) as at 30 June 2018.
- (b) Dr. Tan Siu Lin as a trustee indirectly controls the entire issued capital of Wincare International Company Limited, which in turn holds directly 1,840,757 Shares. Dr. Tan Siu Lin also controls and is a subscriber and founding member of Tan Siu Lin Foundation Limited, which in turn owns directly 7,447,986 Shares.
- (c) Mr. Tan Cho Lung, Raymond wholly owns Flying Base Limited, which own 15,655,639 Shares.

A total of 1,000,000 Shares was acquired by an associate of Mr. Tan Cho Lung, Raymond during the review period. He is therefore deemed under Part XV of the SFO to be interested in all of the 1,000,000 Shares acquired by his associate.

(d) Ms. Mok Siu Wan, Anne owns 2,000,000 Shares through the exercise of share options granted by the Company on 21 April 2008 and none of the 2,000,000 Shares was disposed of up to the date of this report.

### SUBSTANTIAL SHAREHOLDERS

As at 30 June 2018, the register of substantial shareholders maintained pursuant to Section 336 of the SFO showed that other than the interests disclosed in "Directors' and Chief Executives' Interests in Shares", the following shareholders had notified the Company of their relevant interests in the issued capital of the Company.

# Long position in the Shares

Name of shareholder	Note	Capacity	Number of Ordinary shares beneficially held	Approximate percentage of interests in the Company (Note a)
Shangtex (Hong Kong) Limited	(b)	Beneficial owner	730,461,936	70.64%
Shangtex Investment Co., Ltd.	(b)	Interest of controlled corporation	730,461,936	70.64%
Shangtex Holdings Co., Ltd.	(b)	Interest of controlled corporation	730,461,936	70.64%
Orient International (Holding) Co., Ltd.	(b)	Interest of controlled corporation	730,461,936	70.64%
Shanghai Guosheng Group Co., Ltd.	(b)	Interest of controlled corporation	730,461,936	70.64%
Double Joy Investments Limited	(c)	Beneficial owner	71,975,726	6.96%
Dr. Tan Henry	(c)	Interest of controlled corporation	89,179,725	8.62%
Tan Chiu Joise	(d)	Interest of controlled corporation Interest of spouse	89,179,725	8.62%

# Notes:

- (a) The percentage has been complied based on the total number of shares of the Company in issue (i.e. 1,034,112,666) as at 30 June 2018.
- (b) Based on the information recorded in the register required to be kept under section 336 of the SFO, Shangtex (Hong Kong) Limited ("Shangtex HK") directly holds 730,461,936 shares of the Company. Shangtex HK is 100% directly owned by Shangtex Investment Co., Ltd ("Shangtex Investment"). Shangtex Investment is 100% directly owned by Shangtex Holding Co., Ltd ("Shangtex"). Orient International (Holding) Co., Ltd ("Orient International") directly holds 76.33% in Shangtex. Shanghai Guosheng Group Co., Ltd directly holds 34% in Orient International.

(c) Dr. Tan Henry wholly owns Hanium Industries Limited, which own 17,203,999 Shares.

Double Joy Investments Limited ("Double Joy") is a company incorporated in the British Virgin Islands with limited liability and is owned by Ms. Tan Chiu Joise and Dr. Tan Henry in equal shares. Each Ms. Tan Chiu Joise and Dr. Tan Henry is deemed to be interested in the 71,975,726 Shares held by Double Joy.

- (d) (i) Ms. Tan Chiu Joise is deemed to be interested in the 71,975,726 Shares held by Double Joy as mentioned in note (c) above: and
  - (ii) Ms. Tan Chiu Joise is the wife of Dr. Tan Henry and is deemed to be interested in the shares which are interested by Dr. Tan Henry under Part XV of the SFO.

Save as disclosed above, so far as is known to the Directors, there was no other person (not being a Director or Chief Executive of the Company) who had interest or a short position in the Shares or underlying shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, who was directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other members of the Group.

## CORPORATE GOVERNANCE PRACTICES

Throughout the six-month period ended 30 June 2018, the Company had complied with the applicable code provisions of the Corporate Governance Code (the "CG Code") as set out in the Appendix 14 of the Listing Rules. The Board Diversity Policy is published on the website of the Company for public information.

Luen Thai acknowledges the need and importance of corporate governance as one of the key elements in creating shareholders' value. It is committed to ensuring high standards of corporate governance in the interests of shareholders and taking care to identify practices designed to achieve effective oversight, transparency and ethical behavior. As at the date of this interim report, the Company has formed the following committees at the Board level:

Audit Committee: The Audit Committee has been set up to provide advice and recommendations to the Board. Mr. Huang Jie and the three independent non-executive Directors of the Company, namely, Mr. Chan Henry, Mr. Cheung Siu Kee, and Mr. Seing Nea Yie as the Committee Chairman, comprise the Audit Committee. Each committee member possesses appropriate finance and/or industry expertise to advise the Board.

Remuneration Committee: The Remuneration Committee has been set up with the responsibility of recommending to the Board the remuneration policy for all Directors and the senior management. Mr. Qu Zhiming and the three independent non-executive Directors of the Company, namely, Mr. Chan Henry, Mr. Cheung Siu Kee, and Mr. Seing Nea Yie as the Committee Chairman, comprise the Remuneration Committee.

Nomination Committee: The Nomination Committee was set up in March 2012 with responsibility of making recommendation to the Board on the appointment or reappointment of Directors. Mr. Shen Yaoqing as the Committee Chairman and the three independent non-executive Directors of the Company, namely, Mr. Chan Henry, Mr. Cheung Siu Kee, and Mr. Seing Nea Yie, comprise the Nomination Committee.

Financing and Banking Committee: The Financing and Banking Committee was set up in September 2017 to review and approve any banking facility of the Group, and to ensure that each facility is in the best commercial interest of the Group as a whole. The Financing and Banking Committee comprises two members, namely Mr. Tan Cho Lung, Raymond and Mr. Qu Zhiming, with Mr. Tan Cho Lung, Raymond as the Committee Chairman.

Corporate governance practices of the Company during the six-month period ended 30 June 2018 were in line with those practices set out in the Corporate Governance Report in the Company's 2017 Annual Report.

### REVIEW OF INTERIM FINANCIAL INFORMATION

The Audit Committee has reviewed the accounting principles and practices adopted by the Group and has discussed with the management regarding the auditing, internal control and financial reporting matters. The Audit Committee has discussed and reviewed the unaudited interim financial information and the interim report for the six months ended 30 June 2018. Such unaudited condensed consolidated interim financial information has also been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

### MODEL CODE

The Company has adopted a code of conduct regarding securities transactions by Directors on terms no less exacting than the required standards set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"). After having made specific enquiry of all Directors, the Directors confirmed that they have complied with the required standards as set out in the Model Code and the code of conduct regarding securities transactions by Directors adopted by the Company during the six months ended 30 June 2018.

# DISCLOSURE OF INFORMATION ON THE COMPANY AND THE STOCK EXCHANGE'S WEBSITE

This interim report will be published on the websites of the Company (http://www.luenthai.com) and the Stock Exchange (http://www.hkex.com.hk).

By order of the Board

Tan Cho Lung Raymond

Chief Executive Officer and Executive Director

Hong Kong, 29 August 2018