



HUNG FOOK TONG

Hung Fook Tong Group Holdings Limited
鴻福堂集團控股有限公司

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

Stock Code 股份代號 : 1446



2018 INTERIM REPORT | 中期報告

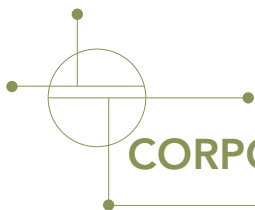
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CONTENTS

Corporate Information	2
Management Discussion and Analysis	
— Business Review	4
— Financial Review	9
Awards and Corporate Social Responsibility	12
Interim Financial Information	
— Condensed Consolidated Interim Statement of Comprehensive Income	13
— Condensed Consolidated Interim Statement of Financial Position	14
— Condensed Consolidated Interim Statement of Changes in Equity	16
— Condensed Consolidated Interim Statement of Cash Flows	17
— Notes to the Condensed Consolidated Interim Financial Information	18
Other Information	47





CORPORATE INFORMATION

PLACE OF INCORPORATION

Cayman Islands

BOARD OF DIRECTORS

Executive Directors

Mr. TSE Po Tat (*Chairman*)
Mr. KWAN Wang Yung
Dr. SZETO Wing Fu
Ms. WONG Pui Chu

Independent Non-executive Directors

Mr. KIU Wai Ming
Professor SIN Yat Ming
Mr. Andrew LOOK

AUDIT COMMITTEE

Mr. Andrew LOOK (*Chairman*)
Mr. KIU Wai Ming
Professor SIN Yat Ming

REMUNERATION COMMITTEE

Professor SIN Yat Ming (*Chairman*)
Mr. KIU Wai Ming
Ms. WONG Pui Chu

NOMINATION COMMITTEE

Mr. KIU Wai Ming (*Chairman*)
Mr. KWAN Wang Yung
Dr. SZETO Wing Fu
Mr. Andrew LOOK
Professor SIN Yat Ming

STRATEGY AND DEVELOPMENT COMMITTEE

Mr. KWAN Wang Yung (*Chairman*)
Ms. WONG Pui Chu
Dr. SZETO Wing Fu

AUTHORIZED REPRESENTATIVES

Mr. KWAN Wang Yung
Dr. SZETO Wing Fu

COMPANY SECRETARY

Mr. LAU Siu Ki

AUDITOR

PricewaterhouseCoopers
Certified Public Accountants
22/F, Prince's Building
Central, Hong Kong

REGISTERED OFFICE

Cricket Square, Hutchins Drive
P.O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

PRINCIPLE PLACE OF BUSINESS IN HONG KONG

11 Dai King Street
Tai Po Industrial Estate
Tai Po, New Territories
Hong Kong

PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE IN THE CAYMAN ISLANDS

Conyers Trust Company (Cayman) Limited
Cricket Square, Hutchins Drive
P.O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited

Level 22
Hopewell Centre
183 Queen's Road East
Hong Kong

PRINCIPAL BANKERS

The Hongkong and Shanghai Banking Corporation Limited

1 Queen's Road Central
Hong Kong

Bank of China (Hong Kong) Limited

24th Floor, Bank of China Tower
1 Garden Road, Central
Hong Kong

DBS Bank (Hong Kong) Limited

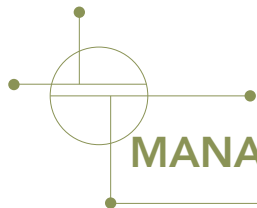
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COMPANY WEBSITE

www.hungfooktong.com

STOCK CODE

1446



MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

During the six months ended 30 June 2018 ("1H2018"), the Hong Kong and Mainland China retail markets continued to recover. With regard to Hong Kong, total retail sales value increased by 13.4% year-on-year in the first six months of 2018, supported by solid local consumption. In respect of Mainland China, during 1H2018, real national per capita consumption expenditure grew by 6.7%, while the total retail sales of consumer goods expanded by 9.4% year-on-year to RMB18 trillion, driven by consumption upgrade.

The Group has been able to report a satisfactory increase in revenue of 10.1% year-on-year to HK\$391.9 million (for the six months ended 30 June 2017 ("1H2017"): HK\$355.8 million), owing to strong brand recognition among Hong Kong consumers on the retail front, and increased contributions from the wholesale business on both sides of the border. Gross profit rose by 6.6% to HK\$237.6 million (1H2017: HK\$223.0 million) on the back of strong performance by the Hong Kong retail operation. Gross profit margin was down, however, declining by 2.1 percentage points to 60.6% (1H2017: 62.7%), due to the increase in raw material and packaging material costs, rise in factory wages, appreciation of the Renminbi ("RMB") when compared with 1H2017, and deeper rebates offered to customers of its wholesale business. Despite the rise in shop rent and wages, and fixed costs associated with the Group's Dongguan Plant¹ that has ceased production since 2018, the Group still managed to record an increase in net profit attributable to owners of the Company to HK\$4.2 million (1H2017: HK\$3.0 million).

The Group remains in a healthy financial position with HK\$129.6 million in cash and cash equivalents (31 December 2017: HK\$113.6 million), and continues to enjoy strong cash flows with healthy net cash generated from operating activities.

BUSINESS SEGMENT ANALYSIS

Retail

The retail segment recorded revenue of HK\$286.9 million (1H2017: HK\$260.8 million) in 1H2018, representing a year-on-year increase of 10.0%. Segment profit amounted to HK\$34.8 million (1H2017: HK\$26.2 million), or a year-on-year rise of 32.8% owing to the strong performance of the Hong Kong operation.

Hong Kong

The Hong Kong retail business continued to constitute the largest revenue contributor of the Group, which, for the review period generated HK\$282.3 million in segment revenue, up 10.8% from HK\$254.8 million in 1H2017, and accounted for 72.0% of total revenue. The rise in revenue can be attributed to satisfactory same-store sales growth, which was driven by encouraging demand for new products such as Organic Chicken Essence (有機滴雞精), an increase in the price of certain products in 2017 and improved incentive programmes. Moreover, closure of underperforming shops with satisfactory contributions from new shops, and strong business growth from corporate customers and exhibitions further contributed to top-line growth. During 1H2018, a segment profit of HK\$36.8 million has been recorded, up 34.0% from HK\$27.5 million for the corresponding period last year – the result of higher gross profit and effective control of operating costs.

¹ Dongguan Plant refers to one of the Group's own production facilities that is located in Dongguan, Guangdong Province in China. It had produced a majority of the PET bottles used by the Group for its long shelf-life bottled drink products.

BUSINESS SEGMENT ANALYSIS (Continued)

Retail (Continued)

Hong Kong (Continued)

The Group has continued to deliver omnichannel experiences to customers, which in the case of brick-and-mortar stores has included the addition of six new shops during 1H2018, located mainly along the extended MTR Island Line, including Hong Kong University Station, Kennedy Town Station, Sai Ying Pun Station, and Shek Mun Station, as well as Lok Fu Place and Mikiki shopping centre. The Group therefore remains the largest herbal retailer in Hong Kong based on retail network size, totalling 116 self-operated shops as at 30 June 2018.

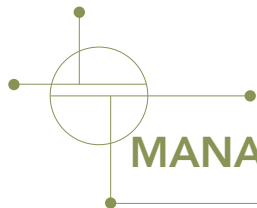
On the e-commerce front, Hung Fook Tong Online (“HFT Online”) has been able to sustain membership growth while at the same time uphold high standards of quality in respect of customer services. This has been substantiated by the Hong Kong Retail Management Association (“HKRMA”), which recognised HFT Online as a “Quality E-Shop” in 2018 – the second consecutive year that the platform has been so honoured.

The Group’s mobile application has also realised progress. Having launched the digital membership card in 2017 and enabled membership registration via the application during 1H2018, operational efficiency has been enhanced and associated costs are expected to be reduced over the long run. Also, as a result of the aforementioned efforts, the Group’s customer base has further expanded, with JIKA CLUB membership now totalling over 780,000 as at 30 June 2018, representing a significant increase of 49,000 members during 1H2018.

Still other means of earning the patronage of the public include the recent introduction of Smart Vendors, known as “HUNG+ (鴻家)”. As at 30 June 2018, there were six machines in operation, located in commercial buildings and shopping malls, such as Lok Fu Place. The machines enable the Group to enhance its exposure beyond shops and provide customers with 24/7 personalised service.

Mainland China

The management has continued to consolidate the Group’s retail network in Mainland China during 1H2018 by closing underperforming shops. As a consequence, revenue for 1H2018 declined to HK\$4.5 million (1H2017: HK\$6.0 million). The Group operated a total of 14 retail shops in Guangzhou as at 30 June 2018, which is three less than as of 30 June 2017. Segment loss amounted to HK\$2.1 million (1H2017: loss of HK\$1.3 million) due to expenses relating to shop closure and the increase in the average exchange rate of the RMB to the HK\$ during 1H2018.



MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS SEGMENT ANALYSIS (Continued)

Wholesale

The wholesale operation generated HK\$105.0 million (1H2017: HK\$95.0 million) in revenue during 1H2018, increased by 10.6%. The increase can be attributed to the launch of new products in Hong Kong and Mainland China, as well as closer cooperation with key accounts and distributors in Mainland China. However, the operation experienced a segment loss of HK\$2.1 million (1H2017: profit of HK\$3.3 million), mainly due to the greater cost of packaging materials incurred from purchasing PET bottles, higher staff costs, appreciation of the RMB which impacted on the results of the Hong Kong wholesale segment, increased advertising and promotion expenses and fixed costs associated with the Dongguan Plant.

Hong Kong

The Hong Kong wholesale business was able to increase revenue by 7.7% year-on-year to HK\$62.4 million (1H2017: HK\$57.9 million), largely due to the introduction of several new products such as Sparkling Salted Mandarin Drink (咸柑桔氣泡飲), Passion Fruit with Honey Drink (百香果蜜) and Mango Juice Drink (芒果汁), which boosted sales from supermarkets and grocery stores. Other contributing factors included expanded sales channels, as the Group tapped more food and beverage operators such as Chinese restaurant chains and a Japanese buffet restaurant group, and greater brand exposure via product placement in the TVB programme "Cooking Beauties (美女廚房)".

In Taiwan, the Group also benefited from ties with FamilyMart, one of the largest convenience store operators on the island, which experienced highly positive demand for the Group's Common Selfheal Fruit-spike Drink (夏枯草飲品) and Ice Lemon Tea Drink (凍檸茶).

Mainland China

Revenue from the Mainland China wholesale operation totalled HK\$42.7 million in 1H2018 (1H2017: HK\$37.1 million), up a notable 15.1% year-on-year. The upsurge was the result of closer ties with key account customers in Southern China and Western China, combined with the launch of new products such as Passion Fruit with Honey Drink and Fresh Herbal Tea (鮮製涼茶). In Northern China, stable sales from a major convenience store in Beijing since the second half of 2017, as well as the launch of the new fresh drink Mango Pulp with Pomelo Drink (楊枝金撈) in 250ml size also contributed to top-line growth. The wholesale operation further benefited from significant sales growth via the online retailer JD.com, as the Group offered more customised promotions to the platform's customers.

As at 30 June 2018, the Group's extensive distribution network covered 18 provinces and 53 cities in Mainland China, among which Guangzhou remains the largest revenue contributor. The Group has also secured more distributors, which, as at 30 June 2018 amounted to 82 in total.

Production Facilities

Construction of the new production plant in Kaiping City, Guangdong Province has been progressing well and is expected to be completed by the end of 2018, following which trial production will commence in early 2019. The Kaiping plant will not only play a crucial role in supporting growing demand for the Group's bottled drinks by providing additional capacity, but will also enable the Group to benefit from cost-effective production as the facility is highly automated, which will lower production cost over the long term.

PROSPECTS

In view of uncertainties brought by the China-US trade war and valuation of the RMB, HKRMA has forecasted high single-digit to low double-digit growth in sales value for the whole year of 2018. Mindful of potential challenges emerging in the operating environment, the management will be cautiously steering the Group through possible headwinds, though it remains unperturbed given the numerous economic cycles that it has experienced over the past years. The management will continue with its objectives of strengthening the Group's leadership in the Hong Kong retail market while at the same time taking a prudent approach as it protects the Group's interests in Mainland China.

As the second half of the financial year approaches, the management also recognises that, besides the beforehand mentioned economic concerns, rising operating costs will pose a major challenge to the Group. Specifically, certain one-off expenses will be incurred from the relocation of the production facilities from Suzhou City, Jiangsu Province and Guanlan, Shenzhen to Kaiping City, Guangdong Province. Even though the management expects the Group's operating results will be significantly impacted in the second half of 2018 ("2H2018"), it trusts that the new Kaiping facilities will ultimately lower production costs, thus benefit the Group over the long term.

Retail

Hong Kong

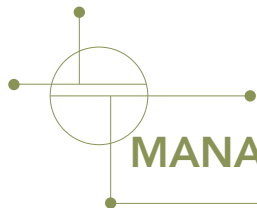
Despite growing anxiety over economy, the management remains confident in the Group's ability to maintain its leadership in the Hong Kong retail market. Such confidence stems from strategies in place for bolstering its position, including the prudent expansion of the shop network which, in the second half year, will likely grow by three new shops. One shop has opened subsequent to the review period, i.e. August 2018, and two locations have been secured. These three shops are in shopping malls found on Hong Kong Island or in a hospital.

Along with strengthening its retail presence, the Group will also seek to drive same-store sales growth. Towards this objective, it recruited Ms. Jade Kwan (關心妍) in July 2018, a talented singer and young mother, who will be serving as brand ambassador of the Joyous Series (自家喜慶系列), which is one of the Group's key product lines. Also to generate greater sales, the Group has enhanced the formula for its Organic Chicken Essence. The product can now be stored at room temperature and the protein level has been increased, which is suitable not only for those who are pregnant or postnatal mothers, but also for individuals recovering from illness and seeking to strengthen their immune system, such as the elderly and children.

Helping customers enjoy the Group's products 24/7, the Group will launch more "HUNG+" Smart Vendors. More than ten additional machines will be rolled out in 2H2018; four machines having already been installed in July and August. As HUNG+ also possesses artificial intelligence, it is able to perform simple diagnostics, make health recommendations, and suggest products that are most appropriate for the user.

Mainland China

Given the complex and rapidly changing nature of the Mainland China retail market, the management will maintain its strategy of continuously reducing the shop network so as to minimise losses from the segment.



MANAGEMENT DISCUSSION AND ANALYSIS

PROSPECTS (Continued)

Wholesale

Hong Kong

To maintain the Group's leadership in the Hong Kong Wellness Drink market will call for greater product exposure; hence the management will seek to push sales of its Sparkling Salted Mandarin Drink across more of its wholesale channels. It will also launch more flavours of drinks in 250ml size in order to tap a larger number of food and beverage outlets, especially hotpot buffet and Japanese buffet restaurants.

With regard to overseas sales, the Group will further strengthen its presence in existing markets, especially Taiwan where it will launch new products including Salted Lime Drink (咸青檸) via FamilyMart stores in 2H2018. The management will also consider the feasibility of launching the Sparkling Drink Series in Taiwan and expanding the Group's products to other local supermarkets as well as via e-commerce platforms.

Mainland China

In view of the fast evolving and competitive nature of the Mainland China beverage landscape, where deep discounts are offered by various brands, and the entry of imported drinks at the high-end segment as well as more healthy and plant-based drinks in the market have intensified competition, the Group will continue to take a prudent approach towards market development while leveraging its competitive edges, including its commitment to high quality and "Hong Kong Brand" appeal, to enhance its market standing.

New products such as Sparkling Salted Mandarin Drink and Deluxe Coconut Durian Drink (榴槿椰香金露) will be introduced to expand the product portfolio. Given the growing health consciousness of the general public, the Group aims to introduce more low-sugar or no-sugar options. Still another means designed to boost sales particularly during the winter months will be the introduction of warm drinks in Northern China during 2H2018.

The management will also seek to secure more corporate customers for its healthy drinks as well as strengthen ties with schools to enhance sales.

With Mainland China being the largest e-retail market in the world, the Group will intensify its marketing efforts via online retailers such as launching more promotional offers during the "Double 11" and "Double 12" shopping festivals, so as to mitigate the impact of online sales on traditional sales channels.

CONCLUSION

As a market leader with a solid business foundation, strong brand equity and experienced management, the Group possesses the means and methods for overcoming challenges that may emerge. It will not grow complacent, however, and will continue to seek constant innovation, as well as strive to introduce more options to meet consumers' pursuit of a healthy lifestyle. The Group will also seek to bolster its presence in Hong Kong and Mainland China so as to create value for its stakeholders.

FINANCIAL REVIEW

Revenue

In 1H2018, the Group's revenue amounted to HK\$391.9 million, representing an increase of 10.1% from HK\$355.8 million in 1H2017. Revenue from Hong Kong retail operation has increased to HK\$282.3 million, representing an increase of 10.8% from HK\$254.8 million in 1H2017 as a result of satisfactory same-store sales growth partly resulting from the launch of certain popular new products. Revenue from wholesale business has also increased to HK\$105.0 million, representing an increase of 10.6% from HK\$95.0 million in 1H2017, mainly attributable to the launch of new products in Hong Kong and Mainland China, as well as closer cooperation with key accounts and distributors in Mainland China.

Cost of Sales

In 1H2018, the Group's cost of sales amounted to HK\$154.2 million, representing an increase of 16.1% from HK\$132.9 million in 1H2017. As a percentage of revenue, cost of sales represented 39.4% and 37.3% in 1H2018 and 1H2017 respectively.

Gross Profit and Gross Profit Margin

In 1H2018, the Group's gross profit amounted to HK\$237.6 million, representing an increase of 6.6% from HK\$223.0 million in 1H2017. The Group's gross profit margin decreased by 2.1 percentage points to 60.6% as compared to 62.7% in 1H2017. The decrease was mainly due to the increase in the raw materials and packaging material costs, higher staff cost impacted by the adjustment in minimum wages, deeper rebates offered to customers of its wholesale business and appreciation of RMB resulting in an increase in cost of sales.

Staff Costs

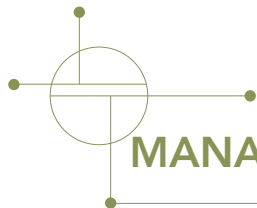
In 1H2018, the Group's staff costs amounted to HK\$122.6 million, representing an increase of 6.3% from HK\$115.3 million in 1H2017. The staff costs-to-revenue ratio is 31.3% as compared to 32.4% in 1H2017.

Rental Expenses

In 1H2018, the Group's rental expenses in relation to its retail shops amounted to HK\$54.5 million, representing an increase of 4.0% from HK\$52.4 million in 1H2017. The increase was primarily due to new shops leased during the period and the increase in rent upon renewal of leases. Rental expenses-to-revenue ratio (in Hong Kong and Mainland China) is 19.0% as compared to 20.1% in 1H2017.

Advertising and Promotion Expenses

In 1H2018, the Group's advertising and promotion expenses amounted to HK\$14.2 million, representing an increase of 7.8% from HK\$13.2 million in 1H2017. This accounted for 3.6% and 3.7% respectively in percentage to revenue in 1H2018 and 1H2017.



MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL REVIEW (Continued)

Depreciation and Amortisation

In 1H2018, the depreciation and amortisation of the Group amounted to HK\$15.2 million, representing a decrease of 4.6% from HK\$15.9 million in 1H2017. This accounted for 3.9% and 4.5% respectively in percentage to revenue in 1H2018 and 1H2017.

Net Profit

Profit attributable to owners of the Company for the six months ended 30 June 2018 was HK\$4.2 million, representing an increase of 39.7% from HK\$3.0 million in 1H2017. The net profit margin (calculated as profit attributable to owners of the Company as a ratio of revenue) for six months ended 30 June 2018 was 1.1%, as compared to 0.9% in 1H2017.

Basic earnings per share for the six months ended 30 June 2018 amounted to HK0.65 cent, as compared to HK0.46 cent in 1H2017.

Capital Expenditure

During 1H2018, capital expenditure amounted to HK\$33.0 million (1H2017: HK\$11.5 million). This amount was used mainly for the opening of new shops, the revamping of existing retail shops and the construction for new production facilities in Kaiping City, Guangdong Province.

Liquidity and Financial Resources Review

Our Group is financially sound with bank deposits and cash amounting to HK\$131.2 million as at 30 June 2018 (31 December 2017: HK\$114.7 million).

As at 30 June 2018, the gearing ratio of the Group was 0.31 (31 December 2017: 0.20), which was calculated based on total interest bearing borrowings divided by total equity attributable to owners of the Company.

As at 30 June 2018, the Group had total banking facilities of HK\$189.8 million (31 December 2017: HK\$122.1 million) of which HK\$86.8 million (31 December 2017: HK\$54.1 million) has been utilised.

We aim to maintain flexibility in funding by keeping sufficient bank balances, committed credit lines available and interest bearing borrowings which enable us to continue our business in a manner consistent with the short-term and long-term financial strategies of the Group.

FINANCIAL REVIEW (Continued)

Foreign Currency Risk

Our Group operates mainly in Hong Kong and Mainland China and conducts the business primarily in HK\$ and RMB. We are exposed to foreign exchange risk arising from various currency exposures, primarily with respect to RMB. The Group will continue to take proactive measures and monitor closely of its exposure to such currency movement.

Material Acquisitions, Disposals and Significant Investments

There were no material acquisitions, disposals and significant investments during the six months ended 30 June 2018.

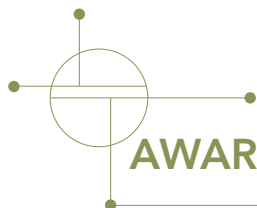
Contingent Liabilities

- (i) Taclon Industries Limited ("Taclon"), a subsidiary of the Company, is involved in a potential litigation claim amounted to approximately HK\$10.3 million (the "Alleged Debt"). It is the understanding of the Directors of the Company that the Alleged Debt is a personal debt of Taclon's ex-director. The Directors of the Company are of the view that Taclon did not or does not owe the claimant the Alleged Debt and will vigorously defend the Taclon's position in the legal proceeding. Moreover, AC Alliance Investment Limited, a related company outside the Group, had confirmed, covenant and undertaken to indemnify and keep indemnified fully Taclon against any cost, loss or damages arising from the litigation.
- (ii) Taclon has several pending litigations and claims with its former employees which the Directors consider an outflow of resources is not probable.

Human Resources

During 1H2018, the Group employed approximately 1,300 employees in average. Remuneration was based on market price, individual qualification and experience, and there was discretionary bonus based on years of service and performance appraisal.

During the six months ended 30 June 2018, various training activities, such as orientation on both frontline and back office operations, customer services & sales skills, product knowledge (Herbal Ambassador Program) and retail operations, have been conducted to improve the quality of retail services, as well as enhance customer experience and to ensure the smooth and effective operation of the Point-of-Sales system. A supervisor trainee program was also implemented to attract talents, enhancing the leadership skills of the participants including their professional and managerial techniques as well as their knowledge in machinery monitoring and production processing.



AWARDS AND CORPORATE SOCIAL RESPONSIBILITY

Hung Fook Tong is committed to the pursuit of business excellence and advancement of society, which the management believes are complementary objectives. True to this principle, the Group has wholeheartedly engaged in activities to enhance its business performance as well as contribute to the community. The Group is immensely honoured to have earned recognition from both within and outside the industry for its efforts in 1H 2018, which include the following:

AWARD	ISSUER OF AWARD
Superbrands 2018	Superbrands
The Hong Kong Q-Mark Service Scheme & Q-Mark Elite Brand Awards 2018	The Federation of Hong Kong Industries
Trusted Brands 2018 – Platinum Award (Chinese Soup/Herbal Tea Shop)	Reader's Digest
Hong Kong Service Awards 2018	East Week
2018 Quality E-Shop	Hong Kong Retail Management Association
Green Office Label and Eco-Healthy Workplace Label 2018	World Green Organisation
Top Premier Smoke-free Restaurant	Hong Kong Council on Smoking and Health
Charter on External Lighting Award (Gold Award)	The Environment Bureau
10 Years plus Caring Company logo 2006-2018	The Hong Kong Council of Social Service
Happiness-at-Work 5 years+	The Hong Kong Productivity Council
Smiling Enterprise and Smiling Employer 2017-2018	Hong Kong Mystery Shopper Service Association

CORPORATE SOCIAL RESPONSIBILITY

The Group strives to be a leader in corporate citizenship, which it believes complements its overall development. It has consequently upheld environmentally and socially responsible business practices, going so far as supporting recycling initiatives, by offering discount coupons to those who use the plastic bottle recycling machines found in over 30 locations across Hong Kong. Also, since 1 June 2018, all of the Group's retail stores have stopped providing disposable cups for free for takeaway orders, while plastic bags and plastic straws will not be provided unless upon request, to encourage customers to bring their own shopping bags and reusable utensils to support waste reduction. All charges collected from customers related to plastic bags and disposable cups will be donated to World Wide Fund For Nature Hong Kong (世界自然(香港)基金會) and Chinese YMCA of Hong Kong (中華基督教青年會) to support their environmental protection and conservation programmes. The Group's green efforts also extend to the workplace so as to protect the wellbeing of staff. Such efforts have resulted in earning the "Green Office Label" and "Eco-Healthy Workplace Label" from World Green Organisation in 2018.

The Group is no less concerned about the advancement of its employees. In 1H2018, the Group organised around 100 training courses – involving an aggregate of over 1,800 attendees – to enhance the knowledge and skills of staff at all levels. In addition, it continued to work with several food banks on donating surplus food to those in need. Furthermore, the Group supported The Community Chest Skip Lunch Day (公益行善「折」食日) for the ninth consecutive year, sponsoring over 32,000 food coupons and raising more than HK\$1.9 million for The Community Chest in 2018.

CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 JUNE 2018

	Note	(Unaudited)	
		Six months ended 30 June	
		2018	2017
		HK\$'000	HK\$'000
Revenue	5,6	391,888	355,815
Cost of sales	7	(154,244)	(132,863)
Gross profit		237,644	222,952
Other income	6	501	773
Other losses, net	6	(607)	(18)
Selling and distribution costs	7	(41,077)	(35,255)
Administrative and operating expenses	7	(192,892)	(184,729)
Operating profit		3,569	3,723
Finance income		54	68
Finance costs		(735)	(815)
Finance costs, net		(681)	(747)
Profit before income tax		2,888	2,976
Income tax expense	8	(149)	(196)
Profit for the period		2,739	2,780
Profit attributable to:			
Owners of the Company		4,248	3,040
Non-controlling interests		(1,509)	(260)
		2,739	2,780
Earnings per share for profit attributable to owners of the Company			
Basic and diluted (HK cent per share)	9	0.65	0.46
Other comprehensive (loss)/income:			
<i>Item that may be reclassified to profit or loss</i>			
– Currency translation differences		(1,379)	508
Other comprehensive (loss)/income, net of tax		(1,379)	508
Total comprehensive income for the period		1,360	3,288
Total comprehensive income/(loss) attributable to:			
– Owners of the Company		2,885	3,502
– Non-controlling interests		(1,525)	(214)
		1,360	3,288

The notes on pages 18 to 46 form an integral part of this condensed consolidated interim financial information.

CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

	Note	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
ASSETS			
Non-current assets			
Property, plant and equipment	11	254,565	236,843
Leasehold land and land use rights	12	56,925	58,054
Prepayments and deposits		33,896	28,273
Deferred income tax assets		8,753	8,753
		<u>354,139</u>	<u>331,923</u>
Current assets			
Inventories		33,459	29,899
Trade receivables	13	45,362	54,935
Prepayments, deposits and other receivables		37,096	30,603
Amount due from a related company		690	690
Tax recoverable		986	986
Pledged bank deposits		–	1,070
Bank deposits with original maturity over 3 months		1,515	–
Cash and cash equivalents		129,646	113,588
		<u>248,754</u>	<u>231,771</u>
Total assets		<u>602,893</u>	<u>563,694</u>
EQUITY			
Equity attributable to owners of the Company			
Share capital	14	6,559	6,559
Share premium		214,999	214,999
Reserves		55,805	44,655
		<u>277,363</u>	<u>266,213</u>
Non-controlling interests		<u>(487)</u>	<u>1,038</u>
Total equity		<u>276,876</u>	<u>267,251</u>

CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

	Note	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
LIABILITIES			
Non-current liabilities			
Provision for reinstatement costs	18	4,625	4,994
Deferred income tax liabilities		441	441
Bank borrowings	20	57,623	31,659
		<u>62,689</u>	<u>37,094</u>
Current liabilities			
Trade payables	16	38,543	28,378
Accruals and other payables	17	54,970	59,640
Provision for reinstatement costs	18	2,172	1,529
Receipts in advance	19	137,453	146,663
Bank borrowings	20	27,482	20,783
Taxation payable		2,708	2,356
		<u>263,328</u>	<u>259,349</u>
Total liabilities		<u>326,017</u>	<u>296,443</u>
Total equity and liabilities		<u>602,893</u>	<u>563,694</u>
Net current liabilities		<u>(14,574)</u>	<u>(27,578)</u>
Total assets less current liabilities		<u>339,565</u>	<u>304,345</u>

The notes on pages 18 to 46 form an integral part of this condensed consolidated interim financial information.

CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 30 JUNE 2018

	Attributable to owners of the Company								Total equity HK\$'000
	Share capital HK\$'000	Share premium HK\$'000	Capital reserve HK\$'000	Share based compensation reserve HK\$'000	Exchange reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000	Non-controlling interests HK\$'000	
Balance at 1 January 2018 (audited)	6,559	214,999	8,123	5,421	3,152	27,959	266,213	1,038	267,251
Change in accounting policies (Note 2.3)	-	-	-	-	-	8,265	8,265	-	8,265
Restated total equity at the beginning of the financial year	6,559	214,999	8,123	5,421	3,152	36,224	274,478	1,038	275,516
Comprehensive income/(loss) Profit/(loss) for the period	-	-	-	-	-	4,248	4,248	(1,509)	2,739
Other comprehensive loss Currency translation differences	-	-	-	-	(1,363)	-	(1,363)	(16)	(1,379)
Total comprehensive income /(loss) for the period	-	-	-	-	(1,363)	4,248	2,885	(1,525)	1,360
Balance at 30 June 2018 (unaudited)	6,559	214,999	8,123	5,421	1,789	40,472	277,363	(487)	276,876
Balance at 1 January 2017 (audited)	6,559	214,999	8,123	5,421	(3,763)	24,838	256,177	805	256,982
Comprehensive income/(loss) Profit/(loss) for the period	-	-	-	-	-	3,040	3,040	(260)	2,780
Other comprehensive income Currency translation differences	-	-	-	-	462	-	462	46	508
Total comprehensive income /(loss) for the period	-	-	-	-	462	3,040	3,502	(214)	3,288
Balance at 30 June 2017 (unaudited)	6,559	214,999	8,123	5,421	(3,301)	27,878	259,679	591	260,270

The notes on pages 18 to 46 form an integral part of this condensed consolidated interim financial information.

CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED 30 JUNE 2018

	Note	(Unaudited)	
		Six months ended 30 June	
		2018	2017
		HK\$'000	HK\$'000
Cash flows from operating activities			
Cash generated from operations		25,985	21,534
Income tax (paid)/refund		(55)	2,731
Net cash generated from operating activities		25,930	24,265
Cash flows from investing activities			
Purchase of property, plant and equipment		(40,757)	(16,173)
Proceeds from disposal of property, plant and equipment		126	–
Reinstatement costs paid for shop and office premises	18	(469)	(70)
Decrease/(increase) in pledged bank deposits		1,070	(3)
Increase in bank deposit with original maturity over 3 months		(1,515)	–
Interest received		54	68
Net cash used in investing activities		(41,491)	(16,178)
Cash flows from financing activities			
Proceeds from bank borrowings	20	45,000	15,000
Repayment of bank borrowings	20	(12,337)	(18,873)
Interest paid		(735)	(815)
Net cash generated from/(used in) financing activities		31,928	(4,688)
Net increase in cash and cash equivalents		16,367	3,399
Effect of currency translation difference		(309)	248
Cash and cash equivalents at beginning of the period		113,588	131,160
Cash and cash equivalents at end of the period		129,646	134,807

The notes on pages 18 to 46 form an integral part of this condensed consolidated interim financial information.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

1 GENERAL INFORMATION

Hung Fook Tong Group Holdings Limited (the “Company”) was incorporated in the Cayman Islands on 10 January 2014 as an exempted company with limited liability under the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (together the “Group”) are principally engaged in the retail, wholesale and distribution of bottled drinks, other herbal products, soups and snacks in Hong Kong and other parts of the People’s Republic of China (“PRC” for the purpose of this condensed consolidated interim financial information) (the “Business”).

The Company’s shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited.

This condensed consolidated interim financial information is presented in Hong Kong dollars (“HK\$”), unless otherwise stated.

This condensed consolidated interim financial information has not been audited.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

This condensed consolidated interim financial information for the six months ended 30 June 2018 has been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34, “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2017, which have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”).

The Group’s current liabilities exceeded its current assets by HK\$14,574,000 as at 30 June 2018 (31 December 2017: HK\$27,578,000). Sales of prepaid coupons to customers resulted in non-refundable receipts in advance included in current liabilities. Receipts in advance will reduce gradually over the time of each redemption by customers and are not expected to be settled in cash under normal business circumstances. Excluding the non-refundable receipts in advance of HK\$137,453,000 (31 December 2017: HK\$146,663,000) included in current liabilities, the Group would have net current assets of HK\$122,879,000 as at 30 June 2018 (31 December 2017: HK\$119,085,000). Based on the Group’s history of its operating performance, availability of banking facilities and its expected future working capital requirements, the directors consider that there are sufficient financial resources available to the Group to meet its obligations as and when they fall due. Accordingly, this condensed consolidated interim financial information has been prepared on a going concern basis.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.2 Summary of significant accounting policies

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2017, as described in those annual financial statements.

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

Adoption of new accounting policy in the current interim period:

(a) New and amended standards adopted by the Group

A number of new or amended standards became applicable for the current interim period, the Group had to change its accounting policies and make retrospective adjustments as a result of adopting the following standards:

HKFRS 9	Financial Instruments
HKFRS 15	Revenue from Contracts with Customers

The impact of the adoption of these standards and the new accounting policies are disclosed in Note 2.3 below.

The following amendments to existing standards are effective to the Group for accounting periods beginning on or after 1 January 2018 but did not result in any significant impact on the results and financial position of the Group. No retrospective adjustments are required.

Amendments to HKAS 28	Investments in associates and joint ventures
Amendments to HKAS 40	Transfers of investment property
Amendments to HKFRS 1	First time adoption of HKFRS
Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions
Amendments to HKFRS 4	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts
HK (IFRIC) 22	Foreign Currency Transactions and Advance Consideration
Annual Improvement Project	Annual Improvements 2014-2016 Cycle



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.2 Summary of significant accounting policies (Continued)

(b) New and amended standards not yet adopted

The following new standards and amendments have been issued but are not effective for the financial year beginning on or after 1 January 2018 and have not been early adopted:

		Effective for annual periods beginning on or after
Amendments to HKAS 12	Income Taxes	1 January 2019
Amendments to HKAS 23	Borrowing Costs	1 January 2019
Amendments to HKFRS 3	Business Combination	1 January 2019
Amendments to HKFRS 9	Prepayment Features with Negative Compensation	1 January 2019
Amendments to HKFRS 11	Joint Arrangements	1 January 2019
HKFRS 16	Leases	1 January 2019
HK (IFRIC) 23	Uncertainty over Income Tax Treatments	1 January 2019
HKFRS 17	Insurance Contracts	1 January 2021
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	To be determined by the HKICPA

HKFRS 16 "Leases"

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases.

The accounting treatment for lessors will not change significantly.

The standard will affect primarily the accounting for the Group's operating leases. As at the date of this report, the Group has non-cancellable operating lease commitments of HK\$171,717,000. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows.

Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under HKFRS 16.

The standard is mandatory for first interim period within annual reporting periods beginning on or after 1 January 2019. The Group does not intend to adopt the standard before its effective date.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.3 Changes in accounting policies

The following explains the impact of the adoption of HKFRS 9 “Financial Instruments” and HKFRS 15 “Revenue from Contracts with Customers” on the Group’s condensed consolidated interim financial information and also discloses the new accounting policies that have been applied from 1 January 2018, where they are different to those applied in prior periods.

(a) Impact on condensed consolidated interim financial information

HKFRS 9 was generally adopted without restating comparative information with the exception of certain aspects of hedge accounting. The adjustments arising from the new impairment rules are therefore not reflected in the consolidated statement of financial position as at 31 December 2017, but are recognised in the opening of the condensed consolidated interim statement of financial position on 1 January 2018.

The following tables show the adjustments recognised for each individual line item. Line items that were not affected by the changes have not been included. As a result, the sub-totals and totals disclosed cannot be recalculated from the numbers provided. The adjustments are explained in more detail by standard below.

	Audited	Unaudited		
	31 December 2017 As originally presented HK\$’000	HKFRS 9 HK\$’000	HKFRS 15 HK\$’000	1 January 2018 Restated HK\$’000
Statement of financial position (extract)				
Current assets				
Trade receivables	54,935	(578)	–	54,357
Total assets	563,694	(578)	–	563,116
Current liabilities				
Receipts in advance	(146,663)	–	8,843	(137,820)
Total liabilities	(296,443)	–	8,843	(287,600)
Equity				
Reserves	(44,655)	578	(8,843)	(52,920)
Total equity	(267,251)	578	(8,843)	(275,516)



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.3 Changes in accounting policies (Continued)

(b) HKFRS 9 “Financial Instruments” – Impact on adoption

HKFRS 9 replaces the provisions of HKAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The adoption of HKFRS 9 “Financial Instruments” from 1 January 2018 resulted in changes in accounting policies. The new accounting policies are set out in Note 2.3(c) below.

The total impact on the Group’s retained earnings as at 1 January 2018 is as follows:

	<i>Note</i>	Unaudited HK\$’000
Closing retained earnings as at 31 December 2017		
– HKAS 39/HKAS 18		27,959
Increase in provision for impairment on trade receivables	<i>(ii)</i>	(578)
Opening retained earnings as at 1 January 2018 – HKFRS 9 (before restatement for HKFRS 15)		27,381

(i) *Classification and measurement*

On 1 January 2018 (the date of initial application of HKFRS 9), the Group’s management has assessed which business models apply to the financial assets held by the Group and has classified its financial instruments into the appropriate HKFRS 9 categories. All classes of financial assets and financial liabilities had the same carrying amounts in accordance with HKAS 39 and HKFRS 9 on 1 January 2018, and there is no change in the measurement categories of each material class of financial assets and liabilities.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.3 Changes in accounting policies (Continued)

(b) HKFRS 9 “Financial Instruments” – Impact on adoption (Continued)

(ii) *Impairment of financial assets*

The Group’s significant financial assets which are subject to the new expected credit loss model include trade and other receivables. The Group was required to revise its impairment methodology under HKFRS 9 for these classes of financial assets. The impact of the change in impairment methodology on the Group’s retained earnings and equity is disclosed in the table in Note 2.3(a) above.

While cash and cash equivalents and bank deposits with original maturities over 3 months are also subject to the impairment requirements of HKFRS 9, the identified impairment loss was immaterial.

For other receivables, management considers that its credit risk has not increased significantly since initial recognition with reference to the counterparty historical default rate and current financial position. The impairment provision is determined based on the 12-month expected credit losses which is close to zero.

Trade receivables

The Group applies the HKFRS 9 simplified approach to measure expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.3 Changes in accounting policies (Continued)

(b) HKFRS 9 "Financial Instruments" – Impact on adoption (Continued)

(ii) Impairment of financial assets (Continued)

Trade receivables (Continued)

On that basis, the loss allowance of trade receivables as at 1 January 2018 was determined according to provision matrix where trade receivables are provided for at expected loss rates of 0% to 8%.

The loss allowances for trade receivables as at 31 December 2017 reconcile to the opening loss allowances on 1 January 2018 as follows:

	Unaudited HK\$'000
Closing loss allowance as at 31 December 2017	
– calculated under HKAS 39	2,413
Amounts restated through opening retained earnings	578
Opening loss allowance as at 1 January 2018	
– calculated under HKFRS 9	2,991

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there are no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.3 Changes in accounting policies (Continued)

(c) HKFRS 9 “Financial Instruments” – Accounting policies applied from 1 January 2018

(i) Classification

From 1 January 2018, the Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income (“FVOCI”), or through profit or loss (“FVTPL”)); and
- those to be measured at amortised cost.

The classification depends on the entity’s business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at FVOCI.

(ii) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at FVTPL, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVTPL are expensed in profit or loss.

Debt instruments

Subsequent measurement of debt instruments depends on the Group’s business model for managing the asset and the cash flow characteristics of the asset. The Group classifies all its debt instruments as amortised cost. Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other losses, net, together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the condensed consolidated interim statement of comprehensive income.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.3 Changes in accounting policies (Continued)

(c) HKFRS 9 “Financial Instruments” – Accounting policies applied from 1 January 2018 (Continued)

(ii) *Measurement (Continued)*

Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group’s management has elected to present fair value gains and losses on equity investments in the profit or loss, there is no subsequent reclassification of fair value gains and losses to other comprehensive income following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the Group’s right to receive payments is established.

Changes in the fair value of financial assets at FVTPL are recognised in “other losses, net” in the condensed consolidated interim statement of comprehensive income as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured in FVOCI are not reported separately from other changes in fair value.

(iii) *Impairment*

From 1 January 2018, the Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade and other receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.3 Changes in accounting policies (Continued)

(d) HKFRS 15 "Revenue from Contracts with Customers" – Impact of adoption

The Group has adopted HKFRS 15 "Revenue from Contracts with Customers" from 1 January 2018 which resulted in changes in accounting policies and adjustments to the amounts recognised in the condensed consolidated interim financial information. As such, comparatives for the 2017 financial year would not be restated but contracts which have remaining obligations as of the effective date will enter an adjustment to the opening balance of the retained earnings as at 1 January 2018.

	Audited		Unaudited	
	HKAS 18 carrying amount 31 December 2017 HK\$'000		Remeasurement HK\$'000	HKFRS 15 carrying amount 1 January 2018 HK\$'000
Receipts in advance	146,663		(8,843)	137,820

(i) Accounting for pre-paid coupons and credits

Previously, any residual receipts in advance from the sales of pre-paid coupons and credits is fully recognised in condensed consolidated interim statement of comprehensive income upon expiry.

Under HKFRS 15, such non-redeemed pre-paid coupons and credits are referred to as breakage. An expected breakage amount in receipts in advance is determined by historical experience and is recognised as revenue in proportion to the pattern of redemption by the customers.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.3 Changes in accounting policies (Continued)

(d) HKFRS 15 "Revenue from Contracts with Customers" – Impact of adoption (Continued)

(ii) Accounting for customer loyalty programme

Deferred revenue represents outstanding customer loyalty credits, which are accounted for as a separate component of the sales transaction in which they are granted.

Under HKFRS 15, deferred revenue is recognised as a contract liability, which is included in "accruals and other payables", and revenue is recognised when the rewards are redeemed or expired.

The impact on the Group's retained earnings as at 1 January 2018 is as follows:

	Unaudited HK\$'000
Retained earnings – after HKFRS 9 restatement	27,381
Recognition of revenue for pre-paid coupons	<u>8,843</u>
Opening retained earnings as at 1 January 2018 – HKFRS 9 and HKFRS 15	<u>36,224</u>

(e) HKFRS 15 Revenue from Contracts with Customers – Accounting policies applied from 1 January 2018

(i) Sales of goods – retail

The Group operates a chain of retail stores in Hong Kong and the PRC selling bottled drinks and other herbal products, soups and snacks. Revenue from the sale of goods is recognised when the Group sells a product to the customer.

Payment of the transaction price is due immediately when the customer purchases the products. As part of the Group's ordinary activities, pre-paid coupons and credits are issued and sold to customers, and the receipts in respect of which are deferred and recognised as 'receipts in advance' on the condensed consolidated interim statement of financial position. Any non-redeemed pre-paid coupons and credits are referred to as breakage. An expected breakage amount in receipts in advance is determined by historical experience and is recognised as revenue in proportion to the pattern of redemption by the customers.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.3 Changes in accounting policies (Continued)

(e) HKFRS 15 Revenue from Contracts with Customers – Accounting policies applied from 1 January 2018 (Continued)

(ii) Sales of goods – wholesale

The Group is engaged in the wholesale and distribution of bottled drinks in Hong Kong and the PRC. Sales are recognised when control of the products has transferred, being when the products are delivered to the wholesaler, the wholesaler has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the wholesaler's acceptance of the products.

The Group has various sales rebates and discounts programmes with third party customers and wholesalers in Hong Kong and the PRC. Sales rebates and discounts are estimated and reassessed at each balance sheet date with reference to the latest available sales contracts and previous constructive obligation established with the customers. Sales rebates and discounts granted to customers are deducted from gross sales in arriving at revenue.

(iii) Sales of goods – customer loyalty programme

The Group operates a customer loyalty programme where retail customers accumulate points for purchases made which entitle them to discount on future purchases. Revenue from the reward points is recognised when the points are redeemed or when they expire after the initial sale.

A contract liability is recognised until the points are redeemed or expire, which is included in "accruals and other payables" on the condensed consolidated interim statement of financial position.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

3 ESTIMATES

The preparation of condensed consolidated interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2017, with the addition of the estimation of breakage for non-redeemed pre-paid coupons and credits.

4 FINANCIAL RISK MANAGEMENT

4.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow interest rate risk), credit risk and liquidity risk.

The condensed consolidated interim financial information do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2017.

There have been no significant changes in the risk management or in any risk management policies since the Group's annual financial statements as at 31 December 2017.

4.2 Liquidity risk

Compared to year end, there was no material change in the contractual undiscounted cash outflows for financial liabilities except for the increase in bank borrowings from HK\$52,442,000 as at 31 December 2017 to HK\$85,105,000 as at 30 June 2018. Of these borrowings, the Group expects HK\$27,482,000 will be settled within 1 year, HK\$24,803,000 in 1 to 2 years and the remaining HK\$32,820,000 in 2 to 5 years.

4.3 Fair value estimation

The carrying values of the Group's financial assets, including trade receivables, deposits and other receivables, amount due from a related company, bank deposits with original maturity over 3 months and cash and cash equivalents, and financial liabilities, including trade payables, accruals and other payables and bank borrowings, approximate their fair values due to their short maturities.

5 REVENUE AND SEGMENT INFORMATION

Management has determined the operating segments based on the reports reviewed by the chief operating decision-maker that are used to making strategic decisions. The chief operating decision-maker is identified as the executive directors of the Company. The executive directors consider the business from a customer perspective and assess the performance of the operating segments based on the segment assets, segment revenue and segment results for the purposes of allocating resources and assessing performance. These reports are prepared on the same basis as this condensed consolidated interim financial information.

Management has identified three reportable segments based on the Group's business model, namely the (1) Hong Kong Retail; (2) PRC Retail and (3) Wholesale.

Segment assets consist primarily of property, plant and equipment, leasehold land and land use rights, inventories, trade receivables, prepayments, deposits and other receivables, bank deposits with original maturity over 3 months and cash and cash equivalents. They exclude deferred income tax assets, amount due from a related company, tax recoverable and assets used for corporate functions.

Capital expenditure comprises additions to property, plant and equipment for the six months ended 30 June 2018 and 2017.

Geographically, management considers the retail, wholesale, distribution of bottled drinks, other herbal products, soups and snacks are mainly located in Hong Kong and the PRC, which the revenue and segment results are determined by the geographical location in which the customer is operated. The assets are determined based on where the assets are located. Information relating to segment liabilities is not disclosed as such information is not regularly reported to the chief operating decision-maker.

Unallocated corporate expenses, finance income and costs and income tax expenses are not included in segment results.

There is no single external customer that contributed more than 10% revenue to the Group's revenue for the six months ended 30 June 2018 and 2017 respectively.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

5 REVENUE AND SEGMENT INFORMATION (Continued)

The segment information provided to the executive directors for the six months ended 30 June 2018 and 2017 are as follows:

	(Unaudited)			
	Six months ended 30 June 2018			
	Hong Kong retail HK\$'000	PRC retail HK\$'000	Wholesale HK\$'000	Total HK\$'000
Segment revenue	282,313	4,540	106,335	393,188
Less: Inter-segment revenue	(2)	–	(1,298)	(1,300)
Revenue from external customers	282,311	4,540	105,037	391,888
Segment results	36,838	(2,071)	(2,095)	32,672
Corporate expenses				(29,103)
Finance costs, net				(681)
Profit before income tax				2,888
Income tax expense				(149)
Profit for the period				2,739
Other segment items:				
Capital expenditure	8,369	20	24,641	33,030
Depreciation and amortisation	10,515	314	4,369	15,198
Interest income	19	1	34	54
Impairment losses on property, plant and equipment	–	124	–	124
Provision/(reversal of provision) for impairment on trade receivables	35	–	(209)	(174)

5 REVENUE AND SEGMENT INFORMATION (Continued)

	(Unaudited)			
	Six months ended 30 June 2017			
	Hong Kong retail HK\$'000	PRC retail HK\$'000	Wholesale HK\$'000	Total HK\$'000
Segment revenue	256,297	6,033	97,088	359,418
Less: Inter-segment revenue	(1,482)	–	(2,121)	(3,603)
Revenue from external customers	254,815	6,033	94,967	355,815
Segment results	27,489	(1,317)	3,316	29,488
Corporate expenses				(25,765)
Finance costs, net				(747)
Profit before income tax				2,976
Income tax expense				(196)
Profit for the period				2,780
Other segment items:				
Capital expenditure	4,169	605	6,739	11,513
Depreciation and amortisation	11,342	397	4,186	15,925
Interest income	22	2	44	68
Provision for impairment on trade receivables	74	–	–	74



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

5 REVENUE AND SEGMENT INFORMATION (Continued)

The segment assets as at 30 June 2018 and 31 December 2017 are as follows:

	Hong Kong retail HK\$'000	PRC retail HK\$'000	Wholesale HK\$'000	Elimination HK\$'000	Total HK\$'000
As at 30 June 2018 (Unaudited)					
Segment assets	338,036	6,030	227,325	(4,307)	567,084
Amount due from a related company					690
Tax recoverable					986
Deferred income tax assets					8,753
Corporate assets					25,380
Total assets					602,893
As at 31 December 2017 (Audited)					
Segment assets	333,376	7,063	208,122	(4,243)	544,318
Amount due from a related company					690
Tax recoverable					986
Deferred income tax assets					8,753
Corporate assets					8,947
Total assets					563,694

The eliminations between the reportable segments are intercompany receivables and payables between the operating segments.

6 REVENUE, OTHER INCOME AND OTHER LOSSES, NET

The Group's revenue, other income and other losses, net recognised during the six months ended 30 June 2018 and 2017 are as follows:

	(Unaudited)	
	Six months ended 30 June	
	2018	2017
	HK\$'000	HK\$'000
Revenue		
Sale of goods	389,494	353,491
Revenue recognised upon expiry of pre-paid credits	2,394	2,324
	391,888	355,815
Other income		
Insurance claim	161	408
Others	340	365
	501	773
Other losses, net		
Exchange difference	(429)	108
Losses on disposal of property, plant and equipment	(178)	(126)
	(607)	(18)



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

7 EXPENSES BY NATURE

	(Unaudited)	
	Six months ended 30 June	
	2018	2017
	HK\$'000	HK\$'000
Cost of inventories sold	116,768	96,601
Operating lease rental in respect of retail outlets		
– Minimum rental	54,482	52,281
– Contingent rental	65	167
Operating lease rental in respect of storage spaces and office premises	10,212	10,017
Advertising and promotional expenditure	14,211	13,180
Depreciation of property, plant and equipment (Note 11)	14,398	15,210
Amortisation of leasehold land and land use rights (Note 12)	800	715
Communication and utilities	16,508	16,321
Employee benefit expenses (including directors' emoluments)	122,559	115,308
(Reversal of provision)/provision for impairment on trade receivables	(174)	74
Impairment losses on property, plant and equipment (Note 11)	124	–
Legal and professional fees	4,248	2,394
Tools, repair and maintenance expenses	5,323	4,790
Transportation and distribution expenses	17,983	15,959
Others	10,706	9,830
	<hr/>	<hr/>
Total cost of sales, selling and distribution costs and administrative and operating expenses	388,213	352,847
	<hr/>	<hr/>

8 INCOME TAX EXPENSE

Hong Kong Profits Tax and PRC Corporate Income Tax ("CIT") have been provided at the rate of 16.5% and 25% respectively (for six months ended 30 June 2017: 16.5% and 25% respectively).

The amount of income tax expense charged to the condensed consolidated interim statement of comprehensive income represents:

	(Unaudited)	
	Six months ended 30 June	
	2018	2017
	HK\$'000	HK\$'000
Current income tax		
– PRC CIT on profit for the period	30	68
– Under-provision in prior years	119	128
	149	196
Income tax expense	149	196

9 EARNINGS PER SHARE

	(Unaudited)	
	Six months ended 30 June	
	2018	2017
Profit attributable to owners of the Company (HK\$'000)	4,248	3,040
Weighted average number of ordinary shares for diluted earnings per share (thousands)	655,944	655,944
Earnings per share attributable to owners of the Company		
– Basic earnings per share (HK cent)	0.65	0.46
– Diluted earnings per share (HK cent)	0.65	0.46

(a) Basic

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

9 EARNINGS PER SHARE (Continued)

(b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Group had share options which might result in dilutive potential ordinary shares. Its calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated above is compared with the number of shares that would have been issued assuming the exercise of the share options.

Diluted earnings per share for the six months ended 30 June 2017 equals to the basic earnings per share as the exercise of the outstanding share options would be anti-dilutive.

There were no outstanding share options as at 30 June 2018.

10 DIVIDENDS

The Board does not recommend the payment of interim dividend for the six months ended 30 June 2018 (30 June 2017: Nil).

11 PROPERTY, PLANT AND EQUIPMENT

	(Unaudited)	
	Six months ended 30 June	
	2018	2017
	HK\$'000	HK\$'000
At 1 January	236,843	226,990
Additions	33,030	11,513
Disposals	(304)	(126)
Depreciation (Note 7)	(14,398)	(15,210)
Impairment losses (Note 7)	(124)	–
Exchange difference	(482)	252
At 30 June	<u>254,565</u>	<u>223,419</u>

Depreciation of HK\$5,235,000 (30 June 2017: HK\$4,543,000) has been charged in 'cost of sales', HK\$9,159,000 (30 June 2017: HK\$10,602,000) in 'administrative and operating expenses' and HK\$4,000 (30 June 2017: HK\$65,000) in 'selling and distribution costs' for the six months ended 30 June 2018.

12 LEASEHOLD LAND AND LAND USE RIGHTS

	(Unaudited)	
	Six months ended 30 June	
	2018	2017
	HK\$'000	HK\$'000
At 1 January	58,054	48,387
Amortisation (Note 7)	(800)	(715)
Exchange difference	(329)	165
At 30 June	<u>56,925</u>	<u>47,837</u>

Amortisation of leasehold land and land use rights of HK\$800,000 (30 June 2017: HK\$715,000) has been charged in 'administrative and operating expenses' for the six months ended 30 June 2018.

	As at	As at
	30 June	31 December
	2018	2017
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Leasehold land and land use rights located in:		
– Hong Kong	29,407	29,919
– PRC	27,518	28,135
	<u>56,925</u>	<u>58,054</u>

The useful lives of the leasehold land and land use rights are both 50 years.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

13 TRADE RECEIVABLES

	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
Trade receivables	48,159	57,348
Less: Provision for impairment on trade receivables	(2,797)	(2,413)
	<u>45,362</u>	<u>54,935</u>

The Group's credit terms granted to wholesale customers generally ranged from 30 to 105 days. As at 30 June 2018 and 31 December 2017, the ageing analysis of the trade receivables, based on invoice date, are as follows:

	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
0 – 30 days	20,995	23,320
31 – 90 days	22,001	26,459
Over 90 days	2,366	5,156
	<u>45,362</u>	<u>54,935</u>

14 SHARE CAPITAL

	Number of shares	Nominal value of ordinary shares HK\$
Authorised:		
At 1 January 2018 and 30 June 2018 (Unaudited)	<u>1,000,000,000</u>	<u>10,000,000</u>
Issued and fully paid:		
At 1 January 2018 and 30 June 2018 (Unaudited)	<u>655,944,000</u>	<u>6,559,440</u>

15 SHARE BASED PAYMENTS

A pre-IPO share option scheme ("Pre-IPO Share Option Scheme") was approved and adopted by the shareholders of the Company on 11 June 2014 (the "Adoption Date"). Another share option scheme ("Share Option Scheme") was also approved on the same date, 11 June 2014, by the shareholders of the Company. The principal terms of the Pre-IPO Share Option Scheme are substantially the same as the terms of the Share Option Scheme (where applicable) except for the following principal terms:

(a) Subscription price per share

For Pre-IPO Share Option Scheme, the subscription price per share was HK\$1.0;

For Share Option Scheme, the subscription price per share shall be determined by the Board of Directors and notified to the grantee at the time of offer of the option.

(b) Duration of the share option schemes

Under Pre-IPO Share Option Scheme, the options granted would lapse automatically if the listing of the Company does not take place by 31 December 2014.

For Share Option Scheme, the scheme shall be valid and effective for a period of 10 years from 11 June 2014, being the date which the scheme was conditionally approved and adopted.

Pursuant to the Schemes, the Board of Directors may, at its discretion, grant share options to any director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to the Group or their trustee subject to the terms and conditions stipulated therein.

On 11 June 2014, options over 12,636,000 shares were conditionally granted under the Pre-IPO Share Option Scheme and the exercisable period was from 4 January 2015 (six months following the Listing Date of the Company) to 4 July 2017. All share options were expired on 4 July 2017.

For Share Option Scheme, there were no share option granted till 30 June 2018.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

16 TRADE PAYABLES

As at 30 June 2018 and 31 December 2017, the ageing analysis of the trade payables, based on invoice date, are as follows:

	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
0 – 30 days	21,967	14,688
31 – 60 days	11,923	11,150
61 – 90 days	2,806	2,457
Over 90 days	1,847	83
	38,543	28,378

17 ACCRUALS AND OTHER PAYABLES

	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
Accruals for employee benefit expenses	20,222	23,188
Accruals for marketing and promotional expenses	2,485	1,461
Accruals for sales rebate	796	1,314
Rental and related expenses payable	3,311	5,300
Office and utilities expenses payable	4,365	2,811
Deferred revenue	2,051	1,266
Consideration payable for property, plant and equipment acquired	3,251	4,189
Accruals for transportation and delivery charges	3,858	5,846
Other accruals and other payables	14,631	14,265
	54,970	59,640

18 PROVISION FOR REINSTATEMENT COSTS

	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
Non-current	4,625	4,994
Current	2,172	1,529
	6,797	6,523

Movements on the Group's provision for reinstatement costs are as follows:

	(Unaudited) Six months ended 30 June	
	2018 HK\$'000	2017 HK\$'000
At 1 January	6,523	6,398
Additional provision during the period	743	188
Utilisation	(469)	(70)
At 30 June	6,797	6,516

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

19 RECEIPTS IN ADVANCE

	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
Receipts in advance	137,453	146,663

Movements on the Group's receipts in advance are as follows:

	(Unaudited) Six months ended 30 June	
	2018 HK\$'000	2017 HK\$'000
Note		
At 1 January	146,663	133,329
Change in accounting policy	(8,843)	–
Restated total at 1 January	137,820	133,329
Receipt from sales of pre-paid coupons and credits during the period	163,925	148,281
Revenue recognised upon the redemption of products by customers	(a) (161,786)	(145,523)
Revenue recognised upon expiry of pre-paid credits	(b) (2,394)	(2,324)
Exchange differences	(112)	23
At 30 June	137,453	133,786

Notes:

- (a) The amounts represent revenue recognised in the condensed consolidated interim statement of comprehensive income as a result of redemption of products by customers during the period. Pursuant to the adoption of HKFRS 15 with effect from 1 January 2018 as set out in more details in note 2.3(d), the figure in the current period has included the relevant proportion of the expected breakage amount.
- (b) The amounts represent revenue recognised in the condensed consolidated interim statement of comprehensive income for pre-paid credits expired in accordance with the contractual periods stipulated in the respective terms and conditions.

20 BANK BORROWINGS

	As at 30 June 2018 HK\$'000 (Unaudited)	As at 31 December 2017 HK\$'000 (Audited)
Non-current	57,623	31,659
Current	27,482	20,783
	85,105	52,442

Movements in bank borrowings are analysed as follows:

	(Unaudited) Six months ended 30 June	
	2018 HK\$'000	2017 HK\$'000
At 1 January	52,442	67,755
Repayments of bank borrowings	(12,337)	(18,873)
Proceeds from bank borrowings	45,000	15,000
At 30 June	85,105	63,882

As at 31 December 2017, the bank borrowings facilities granted to the Group are secured by pledge of time deposit.

The carrying amounts of the Group's bank borrowings approximate their fair values.

The carrying amounts of the Group's bank borrowings are denominated in HK\$.

21 CONTINGENT LIABILITIES

- (i) Taclon Industries Limited ("Taclon"), a subsidiary of the Company, is involved in a potential litigation with a claim amounting to approximately HK\$10.3 million ("Alleged Debt"). It is the understanding of the Directors of the Company that the Alleged Debt is a personal debt of a Taclon's ex-director. The Directors are of the view that Taclon did not or does not owe the claimant the Alleged Debt and will vigorously defend Taclon's position in the legal proceeding. Moreover, AC Alliance Investment Limited, a related company outside the Group, had confirmed, covenant and undertaken to indemnify and keep indemnified fully Taclon against any cost, loss or damages arising from the litigation.
- (ii) Taclon has several pending litigations and claims with its former employees of which the Directors consider an outflow of resources is not probable.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

22 RELATED-PARTY TRANSACTIONS

Key management includes directors (executive and non-executive) and the senior management of the Group. The compensation paid or payable to key management for employee services is shown below:

	(Unaudited)	
	Six months ended 30 June	
	2018	2017
	HK\$'000	HK\$'000
Salaries, allowances and benefits in kind	9,862	8,272
Pension costs	126	126
	9,988	8,398

23 COMMITMENTS

(a) Operating leases commitments

As lessee

The Group had future aggregate minimum lease payments in relation of retail outlets, storage spaces and office premises under non-cancellable operating lease as follows:

	As at	As at
	30 June	31 December
	2018	2017
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Not later than 1 year	101,114	106,860
Later than 1 year and no later than 5 years	70,603	91,766
	171,717	198,626

The leases have varying terms and escalation clauses. The operating lease rentals of certain outlets are based on the higher of a minimum guaranteed rental or a sales-level based rental. The minimum guaranteed rental has been used to arrive at the above commitments.

(b) Capital commitments

The Group had the following capital expenditure contracted but not yet incurred and provided for:

	As at	As at
	30 June	31 December
	2018	2017
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Contracted but not provided for property, plant and equipment	38,213	33,420

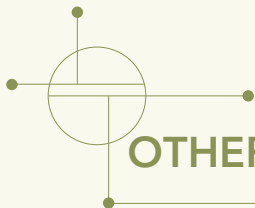
INTERIM DIVIDEND

The Board has resolved not to declare any interim dividend for the six months ended 30 June 2018 (for the six months ended 30 June 2017: Nil).

DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2018, the interests and short positions of the Directors of the Company and their associates in any shares, underlying shares or debentures of the Company or any of its associated corporations within the meaning of Part XV of the Securities and Futures Ordinance ("SFO") which had been notified to the Company and The Stock Exchange of Hong Kong Limited ("the Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and/or short positions of which they were taken or deemed to have under provisions of the SFO), or which were required to be entered in the register maintained by the Company pursuant to Section 352 of the SFO or which were required to be disclosed, under the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") (the "Model Code") and the "Code of Conduct for Securities Transactions by Directors of the Company" adopted by the Company (the "Code of Conduct") were as follows:

Name of Director	Nature of Interest	Number of Shares	Approximate Percentage of total issued Shares (%)
Ms. Wong Pui Chu (Notes 1, 2 & 3)	Interests held jointly with other persons; Beneficial interest; Interest in a controlled corporation	393,656,600 (Long position)	60.01
Mr. Tse Po Tat (Notes 1 & 4)	Interests held jointly with other persons; Interest in a controlled corporation	393,656,600 (Long position)	60.01
Mr. Kwan Wang Yung (Notes 1 & 5)	Interests held jointly with other persons; Interest in a controlled corporation	393,656,600 (Long position)	60.01
Dr. Szeto Wing Fu (Note 6)	Interest in a controlled corporation	24,704,600 (Long position)	3.77



OTHER INFORMATION

Notes:

- (1) Pursuant to a deed of confirmation dated 27 March 2014 executed by Ms. Wong Pui Chu, Mr. Tse Po Tat and Mr. Kwan Wang Yung, Think Expert Investments Limited ("Think Expert"), YITAO Investments Limited ("YITAO") and Prestigious Time Limited ("Prestigious Time") (collectively the "Controlling Shareholders"), the Controlling Shareholders have agreed to jointly control their respective interests in the Company. Decisions as to the business and operations of the Group shall be made in accordance with the unanimous consent of all the Controlling Shareholders. Each of the Controlling Shareholders shall exercise their respective voting rights in the Company in the same way. Hence, each of the Controlling Shareholders is deemed to be interested in all the Shares held by the Controlling Shareholders in aggregate by virtue of the SFO.
- (2) The Company was directly owned as to 0.27% (being 1,810,000 Shares) by Ms. Wong Pui Chu.
- (3) The Company was directly owned as to 29.22% (being 191,638,200 Shares) by Think Expert. By virtue of her 100% shareholding of Think Expert, Ms. Wong Pui Chu is deemed to be interested in the same number of Shares held by Think Expert.
- (4) The Company was directly owned as to 16.63% (being 109,122,400 Shares) by YITAO. By virtue of his 100% shareholding of YITAO, Mr. Tse Po Tat is deemed to be interested in the same number of Shares held by YITAO.
- (5) The Company was directly owned as 13.89% (being 91,086,000 Shares) by Prestigious Time. By virtue of his 100% shareholding of Prestigious Time, Mr. Kwan Wang Yung is deemed to be interested in the same number of Shares held by Prestigious Time.
- (6) The Company was directly owned as to 3.77% (being 24,704,600 Shares) by Aolong Limited ("Aolong"). By virtue of his 100% shareholding of Aolong, Dr. Szeto Wing Fu is deemed to be interested in the same number of Shares held by Aolong.

Save as disclosed above, as at 30 June 2018, none of the Directors nor chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO), which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code and the Code of Conduct.

SUBSTANTIAL SHAREHOLDERS' INTERESTS IN SHARES AND UNDERLYING SHARES

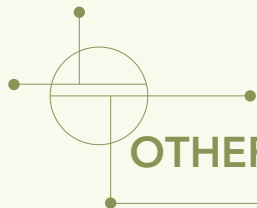
As at 30 June 2018, so far as the Directors are aware, the following persons (other than the Directors or chief executive of the Company), were directly or indirectly, interested in 5% or more of the shares or short positions in the shares and the underlying shares of the Company, which are required to be disclosed under provisions of Divisions 2 and 3 of Part XV of the SFO, or which will be required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein:

Name of Shareholder	Nature of Interest	Number of Shares	Approximate Percentage of total issued Shares (%)
Think Expert (Note 1)	Interests held jointly with other persons; Beneficial interest	393,656,600 (Long position)	60.01
YITAO (Note 2)	Interests held jointly with other persons; Beneficial interest	393,656,600 (Long position)	60.01
Ms. Chan Suk Hing Comita (Note 3)	Interest of spouse	393,656,600 (Long position)	60.01
Prestigious Time (Note 4)	Interests held jointly with other persons; Beneficial interest	393,656,600 (Long position)	60.01
Mrs. Kwan Chan Lai Lai (Note 5)	Interest of spouse	393,656,600 (Long position)	60.01

Notes:

- (1) The interest of Think Expert was disclosed as the interest of Ms. Wong Pui Chu in the above section headed "Directors' Interests and Short Positions in Shares and Underlying Shares".
- (2) The interest of YITAO was disclosed as the interest of Mr. Tse Po Tat in the above section headed "Directors' Interests and Short Positions in Shares and Underlying Shares".
- (3) Ms. Chan Suk Hing Comita is the spouse of Mr. Tse Po Tat and is therefore deemed to be interested in the shares that Mr. Tse Po Tat is interested in under the SFO.
- (4) The interest of Prestigious Time was disclosed as the interest of Mr. Kwan Wang Yung in the above section headed "Directors' Interests and Short Positions in Shares and Underlying Shares".
- (5) Mrs. Kwan Chan Lai Lai is the spouse of Mr. Kwan Wang Yung and is therefore deemed to be interested in the shares that Mr. Kwan Wang Yung is interested in under the SFO.

Save as disclosed above, as at 30 June 2018, the Directors had not been notified of any other corporation or individual (other than the Directors or chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company, which are required to be recorded in the register required to be kept pursuant to Section 336 of the SFO.



OTHER INFORMATION

DIRECTORS' INTERESTS IN COMPETING BUSINESS

As at 30 June 2018, none of the Directors and directors of the Company's subsidiaries, or their respective associates had interests in businesses, other than being a director of the Company and/or its subsidiaries and their respective associates, which compete or are likely to compete, either directly or indirectly, with the businesses of the Company and its subsidiaries as required to be disclosed pursuant to the Listing Rules.

SHARE OPTION SCHEME

The Company has adopted a share option scheme (the "Share Option Scheme") on 11 June 2014. As at 30 June 2018, the total number of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme shall not in aggregate exceed 63,200,000 Shares, being 10% of the total number of Shares in issue at the time dealings in the Shares first commenced on the Stock Exchange. The total number of Shares issued and to be issued upon the exercise of the options granted to each eligible participant (Note 1) under the Share Option Scheme and any other schemes of the Company (including exercised, cancelled and outstanding options) in any 12-month period up to the date of grant shall not exceed 1% of the Shares in issue as at the date of grant.

The purpose of the Share Option Scheme is to enable the Company to grant options to the eligible participants to (1) motivate the eligible participants to optimize their performance and efficiency for the benefit of the Group; and (2) attract and retain or otherwise maintain ongoing business relationship with the eligible participants whose contributions are, will or expected to be beneficial to the Group. The Board may, at its own discretion, grant an option to the eligible participants to subscribe for the shares of the Company at an exercise price (Note 2) and subject to the other terms of the Share Option Scheme.

The Share Option Scheme will remain in force for a period of ten years from its effective date (i.e. will expire on 10 June 2024). Subject to certain restrictions contained in the Share Option Scheme, an option may be exercised in accordance with the terms of the Share Option Scheme and the terms of grant thereof at any time during the applicable option period, which is not more than ten years from the date of grant of option. There is no general requirement on the minimum period for which an option must be held or the performance targets which must be achieved before an option can be exercised under the terms of the Share Option Scheme. However, at the time of granting any option, the Board may, on a case by case basis, make such grant subject to such conditions, restrictions or limitations including but not limited to those in relation to the minimum period of the options to be held and/or the performance targets to be achieved as the Board may determine in its absolute discretion.

The Board confirms that the Share Option Scheme is in compliance with Chapter 17 of the Listing Rules. During the six months ended 30 June 2018, no option had been granted, exercised, cancelled or lapsed under the Share Option Scheme. A total of 63,200,000 Shares are available for issue under the Share Option Scheme, representing approximately 9.63% of the total issued capital of the Company as at 30 June 2018.

Notes:

1. "Eligible Participant" includes: (i) any Director, employee, consultant, professional, customer, supplier, agent, partner or advisor of or contractor to the Group or a company in which the Group holds an interest or a subsidiary of such company ("Affiliates"), or (ii) the trustee of any trust the beneficiary of which or any discretionary trust the discretionary objects of which include any Director, employee, consultant, professional, customer, supplier, agent, partner or advisor of or contractor to the Group or an Affiliate; or (iii) a company beneficially owned by any Director, employee, consultant, professional, customer, supplier, agent, partner, advisor of or contractor to the Group or an Affiliate.
2. The exercise price for any Share under the Share Option Scheme shall be a price determined by the Board and notified to each grantee and shall be not less than the highest of (i) the closing price of a Share as stated in the Stock Exchange's daily quotation sheet on the date of grant of the relevant option, which must be a business day, (ii) an amount equivalent to the average closing price of a Share as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the date of grant of the relevant option and (iii) the nominal value of a Share on the date of grant. The exercise price shall also be subject to any adjustments made in a situation contemplated under effects of alterations to capital.

Further details of the shares options are set out in Note 15 to the condensed consolidated interim financial information.

CHANGE OF DIRECTOR'S INFORMATION

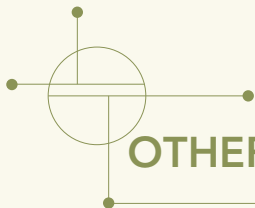
Subsequent to publication of the 2017 Annual Report, the change in information of Directors is set out below pursuant to Rule 13.51(2) and Rule 13.51B(1) of the Listing Rules:

- Mr. Tse Po Tat, Chairman and an Executive Director of the Company, had been appointed as a member of Catering, Industry Consultation Networks set up by the Employees Retaining Board, with effect from 1 April 2018.

USE OF PROCEEDS FROM INITIAL PUBLIC OFFERING

Trading of the Company's shares on the Stock Exchange commenced on 4 July 2014 (the "Listing Date") and the Company received net proceeds of approximately HK\$196.7 million through the issuance of a total of an aggregate of 181,700,000 shares. The net proceeds from the Listing have been utilised as follows:

	As set out in the prospectus HK\$'million	Amount actually used up to 30 June 2018 HK\$' million	Unutilized amount as at 30 June 2018 HK\$'million
Opening of new retails shops in Hong Kong and Mainland China	101.2	71.5	29.7
Promotion and marketing	33.5	33.5	-
Improving information system	5.4	5.4	-
Recruitment of new staff	12.3	12.3	-
Expansion of distribution network for wholesale in Mainland China	9.9	6.7	3.2
Repayment of bank borrowings	19.6	19.6	-



OTHER INFORMATION

SUFFICIENCY OF PUBLIC FLOAT

The Company has maintained a sufficient public float as required under the Listing Rules throughout the six months ended 30 June 2018.

CORPORATE GOVERNANCE CODE

The Company has complied with the Corporate Governance Code as set out in Appendix 14 of the Listing Rules throughout the six months ended 30 June 2018.

MODEL CODE OF SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Code of Conduct based on the required standard set out in the Model Code. For the six months ended 30 June 2018, all of the Directors confirmed that they have complied with the required standards set out in the Model Code and the Code of Conduct.

AUDIT COMMITTEE

The Company has established an audit committee ("Audit Committee") which currently consists of all three independent non-executive Directors of the Company with written terms of reference which deal clearly with its authority and duties. Amongst the Audit Committee's principal duties is to review and supervise the Group's financial reporting process, risk management and internal control systems, including the review of the unaudited condensed consolidated interim financial statements of the Group for the six months ended 30 June 2018.

PricewaterhouseCoopers, the external auditors of the Company, has reviewed the unaudited condensed consolidated interim financial statements of the Group for the six months ended 30 June 2018 in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

For the six months ended 30 June 2018, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

On behalf of the Board
Tse Po Tat
Chairman and Executive Director

Hong Kong, 28 August 2018



HUNG FOOK TONG

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