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## INSIDE INFORMATION OVERSEAS REGULATORY ANNOUNCEMENT ANNOUNCEMENT ON OPERATING DATA FOR SEPTEMBER 2018

This overseas regulatory announcement is made pursuant to Rule 13.09 and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") and the Inside Information Provisions (as defined under the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

China Eastern Airlines Corporation Limited (the "**Company**") and all members of the board of directors confirm that the information contained in this announcement is true, accurate and complete, and no misrepresentations, misleading statements or material omissions are contained herein.

Total

# I. OPERATING DATA

		Total					
				estimated	Total actual		
	Estimated	Actual		amount	amount		
	amount	amount		completed	completed		
	completed	completed		in	in		
	in	in	Year-	January to	January to	Year-	
	September	September	on-year	September	September	on-year	
	2018	2017	increase	2018	2017	increase	
Passenger Transportation Da	ıta						
ASK (available seat-							
kilometres) (millions)	20,055.70	19,195.49	4.48%	181,501.39	168,326.14	7.83%	
— Domestic routes	12,594.19	11,902.63	5.81%	113,543.75	104,779.91	8.36%	
— International routes	6,936.33	6,793.38	2.10%	63,187.37	59,120.70	6.88%	
- Regional routes	525.19	499.49	5.15%	4,770.27	4,425.53	7.79%	
<b>RPK</b> (revenue passenger-							
kilometres) (millions)	16,294.61	15,396.24	5.84%	150,402.65	137,054.35	9.74%	
— Domestic routes	10,405.23	9,818.89	5.97%	95,702.84	87,176.35	9.78%	
— International routes	5,460.97	5,190.49	5.21%	50,737.69	46,344.39	9.48%	
- Regional routes	428.41	386.85	10.74%	3,962.12	3,533.61	12.13%	

	Estimated amount completed in September 2018	Actual amount completed in September 2017	Year- on-year increase	Total estimated amount completed in January to September 2018	Total actual amount completed in January to September 2017	Year- on-year increase
Number of passengers carried						
(thousands)	9,845.94	9,287.87	6.01%	90,564.14	82,653.35	9.57%
- Domestic routes	8,279.04	7,800.69	6.13%	75,520.08	68,977.65	9.48%
— International routes	1,256.10	1,203.94	4.33%	12,157.83	11,066.16	9.86%
- Regional routes	310.79	283.24	9.73%	2,886.22	2,609.54	10.60%
Passenger load factor (%)	81.25%	80.21%	1.04 pts	82.87%	81.42%	1.44 pts
— Domestic routes	82.62%	82.49%	0.13 pts	84.29%	83.20%	1.09 pts
— International routes	78.73%	76.41%	2.32 pts	80.30%	78.39%	1.91 pts
- Regional routes	81.57%	77.45%	4.12 pts	83.06%	79.85%	3.21 pts
Freight Transportation Data AFTK (available freight tonne-						
kilometres) (millions)	652.15	559.88	16.48%	5,905.03	4,965.59	18.92%
— Domestic routes	203.58	171.53	18.68%	2,019.06	1,640.32	23.09%
— International routes	433.07	374.72	15.57%	3,740.67	3,195.55	17.06%
— Regional routes	15.51	13.63	13.79%	145.30	129.72	12.01%
RFTK (revenue freight tonne						
— kilometres) (millions)	225.96	214.75	5.22%	1,892.83	1,764.39	7.28%
— Domestic routes	80.50	83.36	-3.44%	637.07	646.82	-1.51%
— International routes	142.46	127.99	11.30%	1,229.48	1,091.49	12.64%
— Regional routes	3.00	3.39	-11.62%	26.29	26.09	0.76%
Weight of freight carried						
(million kg)	82.92	81.49	1.76%	665.33	641.84	3.66%
— Domestic routes	59.07	60.10	-1.72%	466.01	464.33	0.36%
— International routes	21.25	18.54	14.61%	176.76	155.34	13.79%
- Regional routes	2.60	2.85	-8.66%	22.56	22.17	1.77%
Freight load factor (%)	34.65%	38.36%	-3.71 pts	32.05%	35.53%	-3.48 pts
— Domestic routes	39.54%	48.60%	-9.06 pts	31.55%	39.43%	-7.88 pts
— International routes	32.90%	34.16%	-1.26 pts	32.87%	34.16%	-1.29 pts
— Regional routes	19.34%	24.90%	-5.56 pts	18.09%	20.11%	-2.02 pts

	Estimated amount completed in September 2018	Actual amount completed in September 2017	Year- on-year increase	Total estimated amount completed in January to September 2018	Total actual amount completed in January to September 2017	Year- on-year increase
<b>Consolidated Data</b>						
ATK (available tonne-						
kilometres) (millions)	2,457.16	2,287.47	7.42%	22,240.16	20,114.94	10.57%
— Domestic routes	1,337.05	1,242.77	7.59%	12,238.00	11,070.51	10.55%
— International routes	1,057.33	986.12	7.22%	9,427.54	8,516.41	10.70%
— Regional routes	62.78	58.58	7.16%	574.62	528.02	8.83%
RTK (revenue tonne-						
kilometres) (millions)	1,677.64	1,587.70	5.66%	15,120.70	13,853.04	9.15%
— Domestic routes	1,008.42	960.01	5.04%	9,063.88	8,344.83	8.62%
— International routes	628.14	589.80	6.50%	5,682.63	5,170.92	9.90%
— Regional routes	41.07	37.88	8.42%	374.18	337.28	10.94%
Overall load factor (%)	68.28%	69.41%	-1.13 pts	67.99%	68.87%	-0.88 pts
— Domestic routes	75.42%	77.25%	-1.83 pts	74.06%	75.38%	-1.32 pts
— International routes	59.41%	59.81%	-0.40 pts	60.28%	60.72%	-0.44 pts
- Regional routes	65.43%	64.67%	0.76 pts	65.12%	63.88%	1.24 pts

*Note:* Freight transportation data only contained data of bellyhold space in passenger aircraft. The table does not contain data of cargo services.

#### **II. FLEET STRUCTURE**

In September 2018, the Company introduced 17 aircraft (three B787-9, six B737-800, six A320NEO, one A330-300 and one B737-8MAX) and retired two aircraft (one A330-300 and one B767). As at the end of September 2018, details of the fleet structure of aircraft of the Company were as follows:

					(Units)
No.	Model	Self-owned	Under finance lease	Under operating lease	Sub-total
	Wide-body passenger				
	aircraft	27	48	8	83
1	B777-300ER	9	11	0	20
2	B767	1	0	0	1
3	A330-200	15	15	0	30
4	A330-300	2	19	8	29
5	B787-9	0	3	0	3
	Narrow-body passenger				
	aircraft	199	208	172	579
6	B737-700	33	12	10	55
7	B737-800	45	71	94	210
8	B737-8MAX	0	11	0	11
9	A319	13	20	2	35
10	A320	66	48	66	180
11	A320NEO	0	11	0	11
12	A321	42	35	0	77
	Total	226	256	180	662

Note: The 12 business aircraft held under trust of the Company were not included in the fleet.

### **III. BRIEF EXPLANATION ON OPERATING DATA**

In relation to passenger traffic, passenger transportation capacity (measured by available seatkilometres) of the Company in September 2018 increased by 4.48% year-on-year, passenger traffic volume (measured by revenue passenger-kilometres) increased by 5.84% year-on-year, and passenger load factor increased by 1.04 percentage points to 81.25% year-on-year.

The freight transportation business of the Company only consists of bellyhold space freight operated through passenger aircraft, and the business is under contractual operation by a subsidiary of the controlling shareholder of the Company. Freight load volume in September 2018 increased by 1.76% year-on-year.

In September 2018, the Company launched new routes such as Shanghai — Dubai.

#### **IV.RISK ALERT**

The board of directors of the Company hereby reminds investors that the operating data set forth above was compiled in accordance with the Company's internal information which has not been audited and may be subject to adjustment. The operating data set forth above may differ from the data disclosed in any regular report for the relevant period. The Company reserves its rights to adjust the operating data based on audit findings and the actual situation. The monthly operating data disclosed by the Company only serves as preliminary and periodical data for investors' reference. Investors are hereby reminded of the investment risks which may result from inappropriate reliance upon or utilization of the information above.

The data set forth above is published on the website of the Shanghai Stock Exchange (www.sse.com.cn), the website of The Stock Exchange of Hong Kong (www.hkex.com.hk) and the column "Investor Relations" under "About China Eastern Airlines — Get to know China Eastern Airlines" on the website of the Company (www.ceair.com).

#### By order of the Board CHINA EASTERN AIRLINES CORPORATION LIMITED Wang Jian Company Secretary

Shanghai, the People's Republic of China 15 October 2018

As at the date of this announcement, the directors of the Company include Liu Shaoyong (Chairman), Ma Xulun (Vice Chairman, President), Lin Wanli (Independent non-executive Director), Li Ruoshan (Independent non-executive Director), Ma Weihua (Independent non-executive Director), Shao Ruiqing (Independent non-executive Director), Cai Hongping (Independent non-executive Director) and Yuan Jun (Employee Representative Director).