



# LAI FUNG HOLDINGS

(Stock Code: 1125)





**Cover Photo**  
May Flower Plaza, Shanghai, China

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# Corporate Information

## PLACE OF INCORPORATION

Cayman Islands

## BOARD OF DIRECTORS

### Executive Directors

Chew Fook Aun (*Chairman*)  
Lam Kin Ming (*Deputy Chairman*)  
Lam Kin Hong, Matthew (*Executive Deputy Chairman*)  
Lam Hau Yin, Lester (*Chief Executive Officer*)  
Cheng Shin How  
Lee Tze Yan, Ernest  
U Po Chu

### Non-executive Directors

Lucas Ignatius Loh Jen Yuh  
Puah Tze Shyang  
(*also alternate director to Lucas Ignatius Loh Jen Yuh*)

### Independent Non-executive Directors

Ku Moon Lun  
Lam Bing Kwan  
Law Kin Ho  
Mak Wing Sum, Alvin  
Shek Lai Him, Abraham

## AUDIT COMMITTEE

Law Kin Ho (*Chairman*)  
Lam Bing Kwan  
Lucas Ignatius Loh Jen Yuh

## REMUNERATION COMMITTEE

Lam Bing Kwan (*Chairman*)  
Chew Fook Aun  
Ku Moon Lun  
Law Kin Ho  
Lucas Ignatius Loh Jen Yuh

## AUTHORISED REPRESENTATIVES

Chew Fook Aun  
Lam Kin Ming

## COMPANY SECRETARY

Yim Lai Wa

## REGISTERED OFFICE

P.O. Box 309  
Ugland House  
Grand Cayman  
KY1-1104  
Cayman Islands

## PRINCIPAL PLACE OF BUSINESS

11th Floor  
Lai Sun Commercial Centre  
680 Cheung Sha Wan Road  
Kowloon, Hong Kong

Tel: (852) 2741 0391  
Fax: (852) 2741 9763

## SHARE REGISTRAR AND TRANSFER OFFICE IN CAYMAN ISLANDS

SMP Partners (Cayman) Limited  
Royal Bank House - 3rd Floor  
24 Shedden Road  
P.O. Box 1586  
Grand Cayman, KY1-1110  
Cayman Islands

## BRANCH SHARE REGISTRAR AND TRANSFER OFFICE IN HONG KONG

Tricor Tengis Limited  
Level 22, Hopewell Centre  
183 Queen's Road East  
Hong Kong

## INDEPENDENT AUDITOR

Ernst & Young  
Certified Public Accountants

## PRINCIPAL BANKERS

Bank of China Limited  
The Bank of East Asia, Limited  
China CITIC Bank Corporation Limited  
DBS Bank Ltd., Hong Kong Branch  
Hang Seng Bank Limited  
The Hongkong and Shanghai Banking Corporation Limited  
Industrial and Commercial Bank of China Limited  
Oversea-Chinese Banking Corporation Limited  
Shanghai Pudong Development Bank Co., Ltd.  
United Overseas Bank Limited

## LISTING INFORMATION

### Shares

The issued shares of the Company are listed and traded on the Main Board of The Stock Exchange of Hong Kong Limited

### Stock Code/Board Lot

1125/400 shares

### Notes

US\$350,000,000 5.65% guaranteed notes due 2023 (Stock Code: 5087) issued by Lai Fung Bonds (2018) Limited, a wholly-owned subsidiary of the Company, are listed and traded on the Main Board of The Stock Exchange of Hong Kong Limited

## AMERICAN DEPOSITARY RECEIPT

CUSIP Number:	50731L104
Trading Symbol:	LNGHY
ADR to Ordinary Share Ratio:	1:8
Depository Bank:	The Bank of New York Mellon

## WEBSITE

[www.laifung.com](http://www.laifung.com)

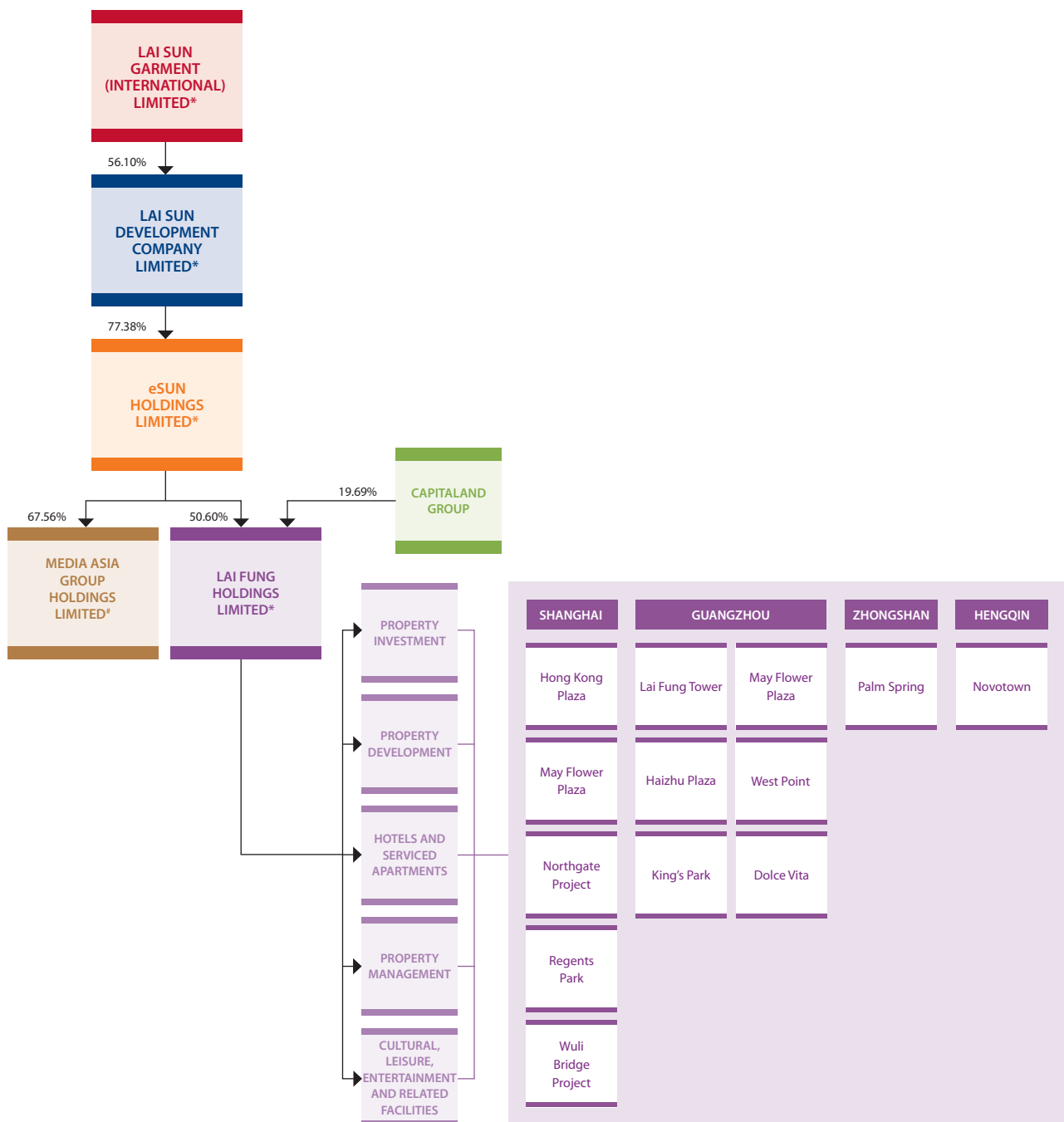
## INVESTOR RELATIONS

Tel: (852) 2853 6116  
Fax: (852) 2853 6651  
E-mail: [ir@laifung.com](mailto:ir@laifung.com)

# Corporate Profile

Lai Fung Holdings Limited (“**Lai Fung**”) is a member of the Lai Sun Group and was listed on The Stock Exchange of Hong Kong Limited in November 1997. Lai Fung is the property development and investment arm of the Lai Sun Group in the Mainland of China (“**China**”).

Lai Fung’s core businesses include the investment and development of serviced apartments, residential, office and commercial properties and development and operation of and investment in cultural, leisure, entertainment and related facilities in China.



\* Listed on the Main Board of The Stock Exchange of Hong Kong Limited

# Listed on GEM of The Stock Exchange of Hong Kong Limited

Corporate structure as at 25 October 2018

Note: The above chart excludes the 0.005% interest held by Lai Sun Development Company Limited in Lai Fung Holdings Limited as equity investment.



# Chairman's Statement



**MR. CHEW FOOK AUN**

CHAIRMAN

I am pleased to present the audited consolidated results of Lai Fung Holdings Limited (the “**Company**”) and its subsidiaries (collectively, the “**Group**”) for the year ended 31 July 2018.

## OVERVIEW OF FINAL RESULTS

For the year ended 31 July 2018, the Group recorded a turnover of HK\$950.8 million (2017: HK\$1,326.7 million), representing a decrease of approximately 28.3% over last year. The decrease in turnover was primarily due to residential units in Zhongshan Palm Spring and Guangzhou Eastern Place Phase V having been sold and substantially recognised during the year ended 31 July 2017 and fewer properties being available for sale during the year under review. The gross profit increased slightly to HK\$679.3 million from that of HK\$664.2 million last year. The average Renminbi exchange rate for the year under review appreciated by approximately 5.6% over last year. Excluding the effect of currency translation, the decrease in Renminbi denominated turnover was 32.1%. Set out below is the turnover by segment:

	For the year ended 31 July			For the year ended 31 July		
	2018* (HK\$ million)	2017* (HK\$ million)	% change	2018 (RMB million)	2017 (RMB million)	% change
Rental income	766.2	702.1	9.1%	636.7	616.2	3.3%
Sales of properties	184.6	624.6	-70.4%	153.4	548.2	-72.0%
<b>Total:</b>	<b>950.8</b>	<b>1,326.7</b>	<b>-28.3%</b>	<b>790.1</b>	<b>1,164.4</b>	<b>-32.1%</b>

\* The exchange rates adopted for the years ended 31 July 2018 and 2017 are 0.8310 and 0.8777, respectively.

## OVERVIEW OF FINAL RESULTS (CONTINUED)

Net profit attributable to owners of the Company was approximately HK\$1,180.1 million (2017: HK\$1,477.5 million), representing a decrease of approximately 20.1% over last year. The decrease is primarily due to (i) lower profit contribution from the sales of Guangzhou Dolce Vita, the joint venture project with CapitaLand China Holdings Pte Ltd (“**CapitaLand China**”) as compared to last year, which is recognised as a component of “Share of profits of joint ventures” in the consolidated income statement; and (ii) lower tax indemnity amount received by the Group from Lai Sun Development Company Limited (“**LSD**”) as compared to last year pursuant to the tax indemnity deed in connection with the listing of the Company on The Stock Exchange of Hong Kong Limited (“**Stock Exchange**”) in 1997.

Basic earnings per share was HK\$3.615 (2017: HK\$4.547).

Excluding the effect of property revaluations, net profit attributable to owners of the Company was approximately HK\$629.1 million (2017: HK\$987.9 million), representing a decrease of approximately 36.3% over last year. Basic earnings per share excluding the effect of property revaluations decreased to HK\$1.927 (2017: HK\$3.040).

Adjustment has been made to the weighted average number of issued shares of the Company for the year ended 31 July 2017 for the calculations of basic earnings per share and adjusted basic earnings per share as above due to the share consolidation on a 1-for-50 basis (“**Share Consolidation**”) of the Company being effective on 15 August 2017.

Profit attributable to owners of the Company (HK\$ million)	For the year ended 31 July	
	2018	2017
Reported	1,180.1	1,477.5
Adjustments in respect of investment properties		
Revaluation of properties	(860.0)	(800.1)
Deferred tax on investment properties	215.0	200.0
Non-controlling interests' share of revaluation movements less deferred tax	94.0	110.5
Net profit after tax and tax indemnity excluding revaluation gains of investment properties	629.1	987.9

Net assets attributable to owners of the Company as at 31 July 2018 amounted to HK\$15,502.9 million (2017: HK\$14,584.1 million). Adjusted net asset value per share attributable to owners of the Company increased to HK\$47.40 per share as at 31 July 2018 from HK\$44.78 per share as at 31 July 2017. Adjustment has been made to the total number of issued shares of the Company as at 31 July 2017 due to the Share Consolidation of the Company being effective on 15 August 2017.

# Chairman's Statement

## FINAL DIVIDEND

The Board has recommended a final dividend of HK\$0.20 per share for the year ended 31 July 2018 (2017: HK\$0.20 per share) payable to shareholders (“**Shareholders**”) whose names appear on the Hong Kong Branch Register of Members of the Company (“**Register of Members**”) at the close of business on Friday, 4 January 2019. Subject to the approval of Shareholders at the forthcoming annual general meeting of the Company (“**AGM**”), the proposed final dividend, will be payable in cash, with an option for the Shareholders to receive new fully paid shares of par value of HK\$5.00 each in the share capital of the Company in lieu of cash, or partly in cash and partly in new shares under the scrip dividend scheme (the “**Scrip Dividend Scheme**”).

A circular containing details of the Scrip Dividend Scheme and the relevant election form are expected to be sent to the Shareholders on or about Thursday, 10 January 2019.

The Scrip Dividend Scheme is conditional upon the passing of the resolution relating to the payment of final dividend at the AGM and the granting of the listing of and permission to deal in new shares to be issued under the Scrip Dividend Scheme by the Listing Committee of the Stock Exchange.

Final dividend will be distributed, and the share certificates to be issued under the Scrip Dividend Scheme will be sent on Wednesday, 13 February 2019 to the Shareholders whose names appear on the Register of Members on Friday, 4 January 2019.

## BUSINESS REVIEW AND OUTLOOK

Major economies around the world continue to navigate in uncertain waters during the year under review. The capital market has demonstrated steadiness backed by cautious optimism despite a delicate economic outlook, punctuated by global events such as elections in Europe, uncertainties surrounding the terms of Brexit, domestic terror events in the United States and Europe and the more recent trade disputes between the USA and China. Some of these events are likely to linger in the near future and continue to cast a shadow on the outlook.



Architect's impression of Shanghai Wuli Bridge Project



## BUSINESS REVIEW AND OUTLOOK (CONTINUED)

Notwithstanding the seemingly turbulent environment, the Chinese Government continued to forge ahead and delivered stable economic growth through a combination of proactive fiscal policy and prudent monetary policy. However some sectors such as exports, weakened further as a result of lackluster global economic performance and trade disputes with the USA. Some of the slowdown has been countered by promoting other sectors and raising domestic consumption, however the longer term impact remains to be seen. The property sector has been a beneficiary of this as observed in various land auctions and transaction values recently. We believe the property sector will remain an important economic pillar and continues to be shaped significantly by government policies. The Chinese Government's approach to the economy is certainly good news to the sector in the long run and supportive fiscal policy would be beneficial to investors and developers alike. Under the current leadership of the Chinese Government, we can expect continued stability and continuity going forward.

The Group's regional focus and rental-led strategy has demonstrated resilience in recent years. The rental portfolio of approximately 3.3 million square feet, primarily in Shanghai and Guangzhou, delivered steady performance in rental income at close to full occupancies for the key assets. The asset swap transaction as announced on 15 January 2015 in relation to Guangzhou Lai Fung Tower, the office block of Guangzhou Eastern Place Phase V, was completed in August 2017. This enables the Group to consolidate its ownership of Guangzhou Lai Fung Tower completely and provide additional flexibility and strategic value to the Group. The total gross floor area ("GFA") of this property owned by the Group increased to approximately 705,500 square feet excluding car-parking spaces from approximately 626,700 square feet as at 31 July 2017 and the commercial area and the office building of this property excluding self-use area have been fully leased.

The Group has a number of projects in various stages of development in Shanghai, Guangzhou, Zhongshan and Hengqin. The rental portfolio is expected to increase from approximately 3.3 million square feet to approximately 6.6 million square feet through developing the existing projects on hand over the next few years. Foundation works for the combined redevelopment of Shanghai Northgate Plaza I, Northgate Plaza II and the Hui Gong Building commenced in September 2017. The redevelopment plan includes an office tower, a shopping arcade and underground car-parking spaces and is expected to add a total GFA of approximately 693,600 square feet excluding car-parking spaces to the rental portfolio of the Group.



# Chairman's Statement

## BUSINESS REVIEW AND OUTLOOK (CONTINUED)

The construction works of Phase I of the Novotown project in Hengqin (“**Novotown**”) commenced at the end of 2015 and is now progressing at a good pace. The completion is expected to be in the first half of 2019. The Group and Dr. Ing. h.c. F. Porsche AG (“**Porsche**”) did not reach a final agreement in relation to the licensing of Porsche’s intellectual property rights and the provision of consultation services for the development of the auto experience theme centre in Phase II of Novotown prior to the expiration of the framework agreement entered into in September 2017. In November 2017, the Group entered into a cooperation agreement with Harrow International (China) Management Services Limited and ILA Holdings Limited bringing Harrow International China Group, the world’s leading learning institution, to set up an Innovation Leadership Academy Hengqin (“**ILA Hengqin**”) in Hengqin, Zhuhai. The cooperation aims to enhance the general education experience in Hengqin and across the region catering for learning needs of local and overseas families residing within the Pearl River Delta area, including Hengqin, Zhuhai, Macau and the Greater Bay Area. The ILA Hengqin is planned to be launched in Phase II of the Novotown project in Hengqin, subject to the acquisition of the land for Phase II. Discussions between the Group and the Hengqin government regarding the land concession and the Phase II development of the Novotown are ongoing. The Group is proactively exploring business opportunities with various international brands to create unique personalised entertainment offerings.

The remaining residential units in Zhongshan Palm Spring and the cultural studios of Hengqin Novotown Phase I are expected to contribute to the income of the Group in the coming financial years. The Group will continue its prudent and flexible approach in growing its landbank.

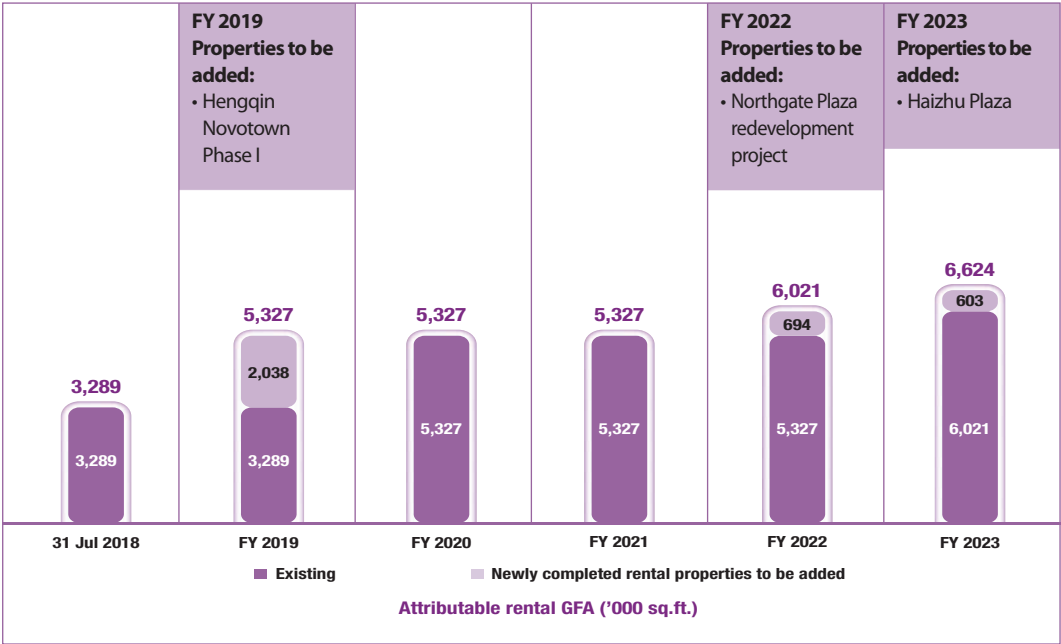


Architect's impression of Hengqin Novotown Phase I

## BUSINESS REVIEW AND OUTLOOK (CONTINUED)

Set out below is the expected growth of the rental portfolio of the Group and the pipeline of development projects of the Group as at 31 July 2018:

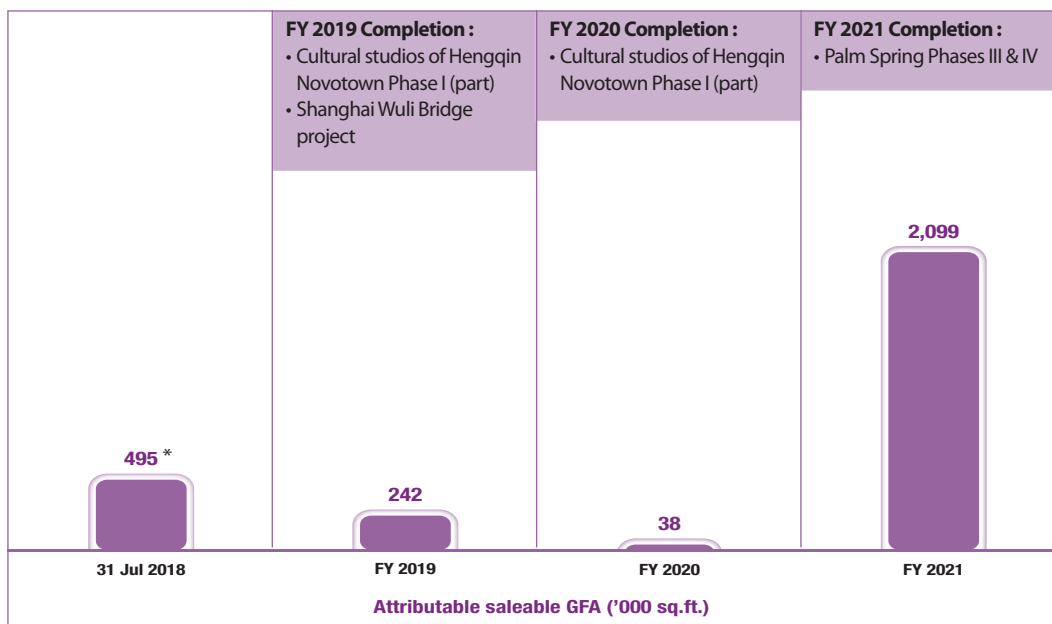
### Rental Portfolio





## BUSINESS REVIEW AND OUTLOOK (CONTINUED)

### For-sale Projects



\* Excluding commercial portion of the Zhongshan Palm Spring for self-use.



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## BUSINESS REVIEW AND OUTLOOK (CONTINUED)

The Share Consolidation and change in board lot size from 20,000 shares to 400 shares announced by the Group on 18 July 2017 is effective from 15 August 2017. It is hoped that this will make investing in the shares of the Group more attractive to a broader range of investors, in particular to institutional investors whose house rules might otherwise prohibit or restrict trading in securities that are priced below a prescribed floor, and thus help to further broaden the shareholder base of the Company.

From August to September 2018, the Company went through a mandatory general offer ("**Lai Fung Offer**") triggered by LSD making a voluntary general offer to acquire shares of eSun that were not owned by LSD. The Lai Fung Offer closed on 13 September 2018. As at the date of this Annual Report, the Company remains a 50.60%-owned subsidiary of eSun.

As at 31 July 2018, the Group has a landbank of 5.7 million square feet. The Group's strong cash position of HK\$2,437.9 million of cash on hand and undrawn facilities of HK\$3,552.0 million with a net debt to equity ratio of 32% as at 31 July 2018 provides the Group with full confidence and the means to review opportunities more actively. The financial liquidity of the Group has been bolstered by the US\$350 million guaranteed notes issued in January 2018 which is listed on the Stock Exchange of Hong Kong Limited. The proceeds from this guaranteed notes helped to refinance the CNY1,800 million fixed rate senior notes which matured in April 2018. The Group will continue its prudent and flexible approach in growing the landbank and managing its financial position.

## APPRECIATION

Looking back on this financial year, I would like to thank my Board colleagues, the senior management team, our partners and everyone who worked with us during the year for their loyalty, support and outstanding teamwork. I firmly believe that through the concerted efforts of our staff and with the support of all our stakeholders, we will continue to grow the Group going forward in a prudent and sustainable manner.

**Chew Fook Aun**

*Chairman*

Hong Kong

25 October 2018



## Financial Highlights

		Year ended 31 July 2018	Year ended 31 July 2017	%
Turnover	(HK\$M)	<b>950.8</b>	1,326.7	-28%
Gross profit	(HK\$M)	<b>679.3</b>	664.2	2%
Gross profit margin	(%)	<b>71%</b>	50%	
Operating profit	(HK\$M)	<b>1,321.1</b>	1,209.3	9%
Operating profit margin	(%)	<b>139%</b>	91%	
Profit attributable to owners of the Company	(HK\$M)			
— as reported		<b>1,180.1</b>	1,477.5	-20%
— adjusted (Note 1)		<b>629.1</b>	987.9	-36%
Net profit margin	(%)			
— as reported		<b>124%</b>	111%	
— adjusted		<b>66%</b>	74%	
Basic earnings per share (Note 2)	(HK\$)			
— as reported		<b>3.615</b>	4.547	-20%
— adjusted		<b>1.927</b>	3.040	-37%
Net assets attributable to owners of the Company	(HK\$M)	<b>15,502.9</b>	14,584.1	6%
Net borrowings	(HK\$M)	<b>5,007.7</b>	3,463.0	45%
Net asset value per share (Note 3)	(HK\$)	<b>47.40</b>	44.78	6%
Share price as at 31 July (Note 4)	(HK\$)	<b>10.94</b>	12.00	-9%
Price earnings ratio	(times)			
— as reported		<b>3.0</b>	2.6	
— adjusted		<b>5.7</b>	3.9	
Market capitalisation as at 31 July	(HK\$M)	<b>3,577.9</b>	3,908.4	-8%
Return on shareholders' equity	(%)			
— as reported		<b>8%</b>	10%	
— adjusted		<b>4%</b>	7%	
Dividend per share (Note 4)	(HK\$)	<b>0.20</b>	0.20	
Dividend yield	(%)	<b>1.8%</b>	1.7%	
Gearing — net debt to equity	(%)	<b>32%</b>	24%	
Interest cover (Note 5)	(times)			
— as reported		<b>2.8</b>	4.6	
— adjusted		<b>1.5</b>	3.1	
EBITDA (Note 6)/Interest expenses	(times)	<b>2.3</b>	3.4	
Current ratio	(times)	<b>2.3</b>	1.1	
Discount to net asset value	(%)	<b>77%</b>	73%	

Note 1: Excluding the effect of property revaluations

Note 2: Adjustment has been made to the weighted average number of issued shares of the Company for the year ended 31 July 2017 due to the Share Consolidation of the Company being effective on 15 August 2017.

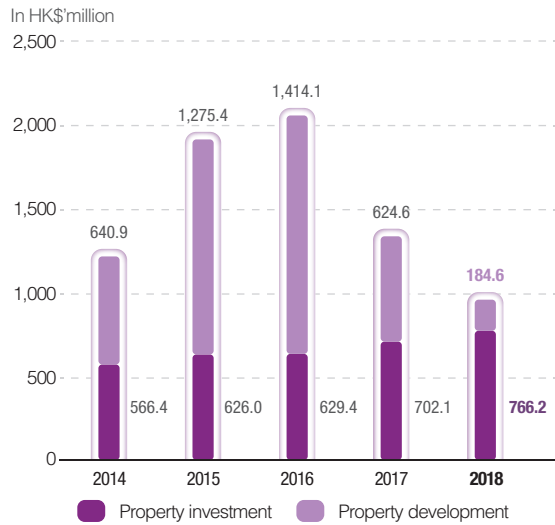
Note 3: Adjustment has been made to the number of issued shares of the Company as at 31 July 2017 due to the Share Consolidation of the Company being effective on 15 August 2017.

Note 4: Adjusted to reflect the Share Consolidation of the Company being effective on 15 August 2017.

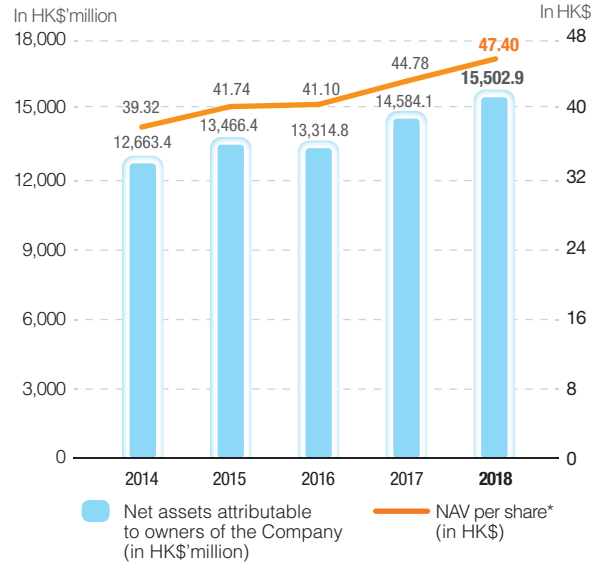
Note 5: Calculated as profit attributable to owners of the Company over cash interest

Note 6: EBITDA = Profit before tax and tax indemnity – Property revaluation gain/loss + Depreciation + Amortisation + Finance costs

## Turnover by Segment

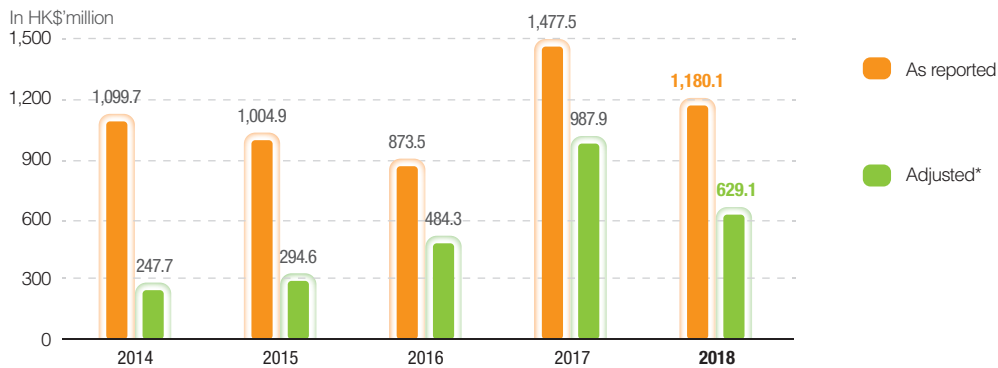


## Net Assets and Net Asset Value ("NAV") per share



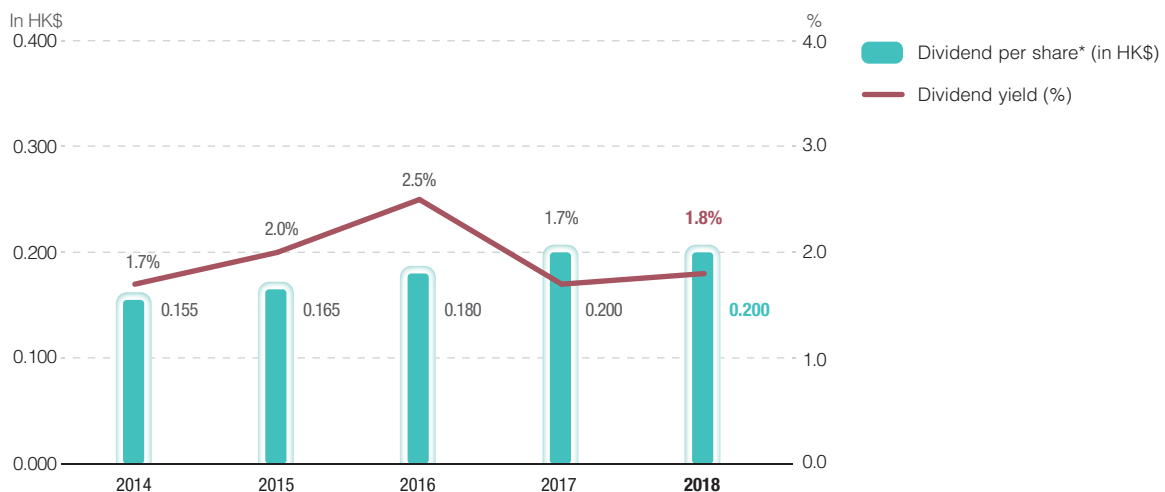
\* Adjustments have been made to the number of issued shares of the Company due to the Share Consolidation of the Company being effective on 15 August 2017.

## Profit attributable to owners of the Company



\* Excluding the effect of property revaluations.

## Dividend & Dividend Yield



\* Adjustments have been made to the dividend per share of the Company due to the Share Consolidation of the Company being effective on 15 August 2017.

# Management Discussion and Analysis

## OVERVIEW

Despite the challenging operating environment during the year under review, the business delivered an encouraging set of results underpinned by the steady and growing recurrent rental income base from investment properties of the Group.

## PROPERTY PORTFOLIO COMPOSITION

Approximate attributable GFA (in '000 square feet) and number of car-parking spaces as at 31 July 2018:

	Commercial/ Retail	Office	Serviced Apartments	Residential	Total (excluding car-parking spaces & ancillary facilities)	No. of car-parking spaces
Completed Properties Held for Rental <sup>1</sup>	1,643	1,048	—	—	2,691	799
Completed Hotel Properties and Serviced Apartments	—	—	598	—	598	—
Properties under Development <sup>2</sup>	1,100	1,740	821	2,052	5,713	4,380
Completed Properties Held for Sale	43 <sup>3</sup>	—	—	486	529	2,271
<b>Total GFA of major properties of the Group</b>	<b>2,786</b>	<b>2,788</b>	<b>1,419</b>	<b>2,538</b>	<b>9,531</b>	<b>7,450</b>

1. Completed and rental generating properties
2. All properties under construction
3. Completed properties for sale, including 33,699 square feet of commercial space in Zhongshan Palm Spring Rainbow Mall which is currently for self-use.



## PROPERTY INVESTMENT

### Rental Income

For the year ended 31 July 2018, the Group's rental operations recorded a turnover of HK\$766.2 million (2017: HK\$702.1 million), representing a 9.1% increase over last year. Excluding the effect of currency translation, the growth for Renminbi denominated rental income was 3.3%. Breakdown of rental turnover by major rental properties is as follows:

	For the year ended 31 July			For the year ended 31 July			Year end occupancy (%)
	2018 <sup>#</sup> (HK\$ million)	2017 <sup>#</sup> (HK\$ million)	% Change	2018 (RMB million)	2017 (RMB million)	% Change	
<b>Shanghai</b>							
Shanghai Hong Kong Plaza	416.9	399.4	4.4	346.4	350.6	-1.2	Retail: 96.8% Office: 94.8% Serviced Apartments: 91.5%
Shanghai May Flower Plaza	75.9	75.4	0.7	63.1	66.2	-4.7	Retail: 48.2%* Hotel: 72.2%
Shanghai Regents Park	25.0	20.0	25.0	20.7	17.5	18.3	100.0%
<b>Guangzhou</b>							
Guangzhou May Flower Plaza	113.2	105.5	7.3	94.1	92.6	1.6	99.2%
Guangzhou West Point	19.8	18.4	7.6	16.5	16.1	2.5	100.0%
Guangzhou Lai Fung Tower	105.2	74.9	40.5	87.4	65.7	33.0	Retail: 100.0% Office: 100.0%**
<b>Zhongshan</b>							
Zhongshan Palm Spring	10.2	8.5	20.0	8.5	7.5	13.3	Retail: 75.5%** Serviced Apartments: 51.9%
<b>Total:</b>	<b>766.2</b>	<b>702.1</b>	<b>9.1</b>	<b>636.7</b>	<b>616.2</b>	<b>3.3</b>	

<sup>#</sup> The exchange rates adopted for the years ended 31 July 2018 and 2017 are 0.8310 and 0.8777, respectively

<sup>\*</sup> The drop in the occupancy rate is due to the early termination of the lease of Lotte Mart on 3 July 2018. The Group is currently discussing with several prospective tenants to fill the vacancy.

<sup>\*\*</sup> Excluding self-use area



# Management Discussion and Analysis

## PROPERTY INVESTMENT (CONTINUED)

### Rental Income (continued)

Breakdown of turnover by usage of our major rental properties is as follows:

	For the year ended 31 July 2018			For the year ended 31 July 2017		
	Group interest	Turnover (HK\$ million)	Attributable GFA (square feet)	Group interest	Turnover (HK\$ million)	Attributable GFA (square feet)
<b>Shanghai</b>						
Shanghai Hong Kong Plaza	100%			100%		
Retail		181.2	468,434		181.7	468,434
Office		103.2	362,096		93.4	362,096
Serviced Apartments (room revenue and F&B)		125.2	355,267		117.1	355,267
Car-parking spaces		7.3	N/A		7.2	N/A
		<u>416.9</u>	<u>1,185,797</u>		<u>399.4</u>	<u>1,185,797</u>
Shanghai May Flower Plaza	100%			100%		
Retail		34.3	320,314		35.1	320,314
Hotel (room revenue and F&B)		37.6	143,846		36.6	143,846
Car-parking spaces		4.0	N/A		3.7	N/A
		<u>75.9</u>	<u>464,160</u>		<u>75.4</u>	<u>464,160</u>
Shanghai Regents Park	95%			95%		
Retail		21.0	77,959		16.6	77,959
Car-parking spaces		4.0	N/A		3.4	N/A
		<u>25.0</u>	<u>77,959</u>		<u>20.0</u>	<u>77,959</u>
<b>Guangzhou</b>						
Guangzhou May Flower Plaza	100%			100%		
Retail		98.6	357,424		91.3	357,424
Office		11.6	79,431		10.9	79,431
Car-parking spaces		3.0	N/A		3.3	N/A
		<u>113.2</u>	<u>436,855</u>		<u>105.5</u>	<u>436,855</u>
Guangzhou West Point	100%			100%		
Retail		19.8	171,968		18.4	171,968
Guangzhou Lai Fung Tower	100%			100%		
Retail		12.7	99,054		9.4	101,283
Office		86.6	606,495		62.5	525,463
Car-parking spaces		5.9	N/A		3.0	N/A
		<u>105.2</u>	<u>705,549</u>		<u>74.9</u>	<u>626,746</u>
<b>Zhongshan</b>						
Zhongshan Palm Spring	100%			100%		
Retail*		4.2	147,408		3.3	127,884
Serviced Apartments (room revenue)		6.0	98,556		5.2	98,556
		<u>10.2</u>	<u>245,964</u>		<u>8.5</u>	<u>226,440</u>
<b>Total:</b>		<u>766.2</u>	<u>3,288,252</u>		<u>702.1</u>	<u>3,189,925</u>

\* Excluding self-use area



## PROPERTY INVESTMENT (CONTINUED)

### Rental Income (continued)

Rental income performed steadily as a whole with almost full occupancy in all the major properties. The strong growth from Guangzhou Lai Fung Tower is primarily due to it being fully leased during the year under review.

The asset swap transaction with Guangzhou Light Industry Real Estate Development Company (“**Guangzhou Light Industry**”) as announced on 15 January 2015 in relation to Guangzhou Lai Fung Tower, the office block of Guangzhou Eastern Place Phase V, was completed in August 2017. This enables the Group to consolidate its ownership of Guangzhou Lai Fung Tower completely and provide additional flexibility and strategic value to the Group. The total GFA of this property owned by the Group increased to approximately 705,500 square feet excluding car-parking spaces from that of approximately 626,700 square feet as at 31 July 2017 and the commercial area and the office building of this property excluding self-use area have been fully leased.

### Review of Major Rental Properties

#### *Shanghai Hong Kong Plaza*

Shanghai Hong Kong Plaza is a twin-tower property located on both the North and South sides of the street at a prime location on Huaihaizhong Road in Huangpu District, Shanghai. The twin-towers are connected by a footbridge.

The property’s total GFA is approximately 1.19 million square feet excluding 350 car-parking spaces. The property comprises an office tower, shopping arcades and a serviced apartment tower with total GFA of approximately 362,100 square feet, 468,400 square feet and 355,300 square feet, respectively. The property is directly above the Huangpi South Road Metro Station and is within walking distance of Xintiandi, a well-known landmark in Shanghai. The shopping arcades are now one of the most visible high-end retail venues for global luxury brands in the area. Anchor tenants include The Apple Store, Cartier, Coach, GAP, Tiffany and internationally renowned luxury brands and a wide array of dining options.

The serviced apartments are managed by the Ascott Group and the Group has successfully leveraged the Ascott Group’s extensive experience and expertise in operating serviced apartments to position the serviced apartments as a high-end product.

The Group owns 100% of this property.



# Management Discussion and Analysis

## PROPERTY INVESTMENT (CONTINUED)

### Review of Major Rental Properties (continued)

#### *Shanghai May Flower Plaza*

Shanghai May Flower Plaza is a mixed-use project located at the junction of Da Tong Road and Zhi Jiang Xi Road in Su Jia Xiang in the Jing'an District in Shanghai. This project is situated near the Zhongshan Road North Metro Station.

The Group owns 100% in the retail podium which has approximately 320,300 square feet of GFA including the basement commercial area. The asset is positioned as a community retail facility. The lease of Lotte Mart, the anchor tenant in the retail podium was terminated early on 3 July 2018. The Group is discussing with several prospective tenants to fill the vacancy.

#### *Guangzhou May Flower Plaza*

Guangzhou May Flower Plaza is a prime property situated at Zhongshanwu Road, Yuexiu District directly above the Gongyuanqian Metro Station in Guangzhou, the interchange station of Guangzhou Subway Lines No. 1 and 2. This 13-storey complex has a total GFA of approximately 436,900 square feet excluding 136 car-parking spaces.

The building comprises of retail spaces, restaurants, office units and car-parking spaces. The property is almost fully leased to tenants comprising well-known corporations, consumer brands and restaurants.

The Group owns 100% of this property.

#### *Guangzhou West Point*

Guangzhou West Point is located on Zhongshan Qi Road and is within walking distance from the Ximenkou Subway Station. This is a mixed-use property where the Group has sold all the residential and office units and retained a commercial podium with GFA of approximately 172,000 square feet. Tenants of the retail podium include renowned restaurants and local retail brands.

#### *Guangzhou Lai Fung Tower*

Guangzhou Lai Fung Tower is the office block of Phase V of Guangzhou Eastern Place, which is a multi-phase project located on Dongfeng East Road, Yuexiu District, Guangzhou. This 38-storey office building was completed in June 2016.

The asset swap transaction with Guangzhou Light Industry as announced on 15 January 2015 was completed in August 2017. As at 31 July 2018, the total GFA of this property owned by the Group increased to approximately 705,500 square feet excluding car-parking spaces from that of approximately 626,700 square feet as at 31 July 2017 and the commercial area and the office building excluding self-use area have been fully leased.

#### *Zhongshan Palm Spring Rainbow Mall*

Zhongshan Palm Spring Rainbow Mall is the commercial element of the wholly owned residential project, Zhongshan Palm Spring. Zhongshan Palm Spring is located in Caihong Planning Area, Western District of Zhongshan. It has a total GFA of approximately 181,000 square feet and excluding self-use area, the occupancy rate as at year end was approximately 75.5%.

## PROPERTY INVESTMENT (CONTINUED)

### Hotel and Serviced Apartments

#### *Ascott Huaihai Road Shanghai*

Ascott Huaihai Road in Shanghai Hong Kong Plaza is managed by the Ascott Group and it is one of a premier collection of the Ascott Limited's serviced residences in over 70 cities in Asia Pacific, Europe and the Gulf region. The residence with total GFA of approximately 357,000 square feet and approximately 355,300 square feet GFA attributable to the Group has 308 contemporary apartments of various sizes: studios (640-750 sq.ft.), one-bedroom apartments (915-1,180 sq.ft.), two-bedroom apartments (1,720 sq.ft.), three-bedroom apartments (2,370 sq.ft.) and two luxurious penthouses on the highest two floors (4,520 sq.ft.). An average occupancy rate of 87.3% was achieved during the year under review and the average room tariff was approximately HK\$1,237.



#### *STARR Hotel Shanghai*

STARR Hotel Shanghai is a 17-storey hotel located in the Mayflower Lifestyle complex in Jing'an District, within walking distance to Lines 1, 3 and 4 of the Shanghai Metro Station with easy access to major motorways. There are 239 fully furnished and equipped hotel units with stylish separate living room, bedroom, fully-equipped kitchenette and luxurious bathroom amenities for short or extended stays to meet the needs of the business travelers from around the world and the total GFA is approximately 143,800 square feet. The GFA attributable to the Group is approximately 143,800 square feet. An average occupancy rate of 75.7% was achieved during the year under review and the average room tariff was approximately HK\$545.

#### *STARR Resort Residence Zhongshan*

STARR Resort Residence Zhongshan comprises two 16-storey blocks located in the Palm Lifestyle complex in Zhongshan Western District at Cui Sha Road. It is 30 minutes away from Zhongshan ferry pier and an ideal place for weekend breaks with a wide range of family oriented facilities such as an outdoor Swimming Pool, Gym, Yoga Room, Reading Room, Wine Club, Card Game/Mahjong Room, Tennis Court, etc. There are 90 fully furnished serviced apartment units with kitchenette, unit type one- and two-bedroom suite and the total GFA is approximately 98,600 square feet. The resort also has an F&B outlet of 80 seats, suitable for private party and BBQ, etc. An average occupancy rate of 53.2% was achieved during the year under review and the average room tariff was approximately HK\$378.



# Management Discussion and Analysis

## PROPERTY DEVELOPMENT

### Recognised Sales

For the year ended 31 July 2018, the Group's property development operations recorded a turnover of HK\$184.6 million (2017: HK\$624.6 million) from sale of properties, representing a 70.4% decrease over last year.

Total recognised sales was primarily driven by the sales performance of residential units of Guangzhou Eastern Place Phase V and Zhongshan Palm Spring of which approximately 7,521 and 84,936 square feet of residential GFA were sold, respectively, achieving sales revenue of HK\$50.2 million and HK\$90.5 million, respectively.

For the year ended 31 July 2018, average selling price recognised as a whole (excluding Guangzhou Dolce Vita and car-parking spaces) amounted to approximately HK\$1,649 per square foot (2017: HK\$983 per square foot). Sales of residential units and retail units of Guangzhou Dolce Vita performed well and achieved average selling price of HK\$3,616 and HK\$5,445 per square foot, respectively. This is recognised as a component of "Share of profits of joint ventures" in the consolidated income statement.

Breakdown of turnover for the year ended 31 July 2018 from property sales is as follows:

Recognised basis	No. of units	Approximate GFA (Square feet)	Average Selling Price <sup>#</sup> (HK\$/square foot)	Turnover* (HK\$ million <sup>##</sup> ) (RMB million)	
Guangzhou Eastern Place Residential Units – Phase V	7	7,521	6,980	50.2	41.7
Guangzhou King's Park Commercial Unit	1	3,337	2,380	7.5	6.3
Zhongshan Palm Spring Residential High-rise Units	70	84,936	1,148	90.5	75.2
Others				1.1	0.9
<b>Subtotal</b>	<b>78</b>	<b>95,794</b>	<b>1,649</b>	<b>149.3</b>	<b>124.1</b>
Guangzhou King's Park Car-parking Spaces	6			4.6	3.8
Guangzhou Eastern Place Car-parking Spaces	27			30.7	25.5
<b>Total</b>				<b>184.6</b>	<b>153.4</b>
<b>Recognised sales from joint venture project</b>					
Guangzhou Dolce Vita Residential Units**(47.5% basis)	42	92,288	3,616	313.8	260.8
Retail Units**(47.5% basis)	—	665	5,445	3.4	2.8
<b>Subtotal</b>	<b>42</b>	<b>92,953</b>	<b>3,629</b>	<b>317.2</b>	<b>263.6</b>
Car-parking Spaces**(47.5% basis)	45			16.1	13.4
<b>Total</b>				<b>333.3</b>	<b>277.0</b>

<sup>#</sup> Before business tax and value-added tax inclusive

<sup>##</sup> The exchange rate adopted for the year ended 31 July 2018 is 0.8310

<sup>\*</sup> After business tax and value-added tax exclusive

<sup>\*\*</sup> Guangzhou Dolce Vita is a joint venture project with CapitaLand China in which each of the Group and CapitaLand China has an effective 47.5% interest. For the year ended 31 July 2018, 89 residential units and 1 retail unit were sold and the recognised sales (after business tax and value-added tax exclusive) attributable to the full project is HK\$667.9 million (excluding car-parking spaces) and approximately 195,690 square feet (excluding car-parking spaces) of GFA were recognised. The recognised sales from car-parking spaces attributable to the full project is HK\$33.8 million.



## PROPERTY DEVELOPMENT (CONTINUED)

### Contracted Sales

As at 31 July 2018, the Group's property development operations, excluding Guangzhou Dolce Vita, has contracted but not yet recognised sales of HK\$51.8 million and HK\$246.9 million from sales of residential units in Zhongshan Palm Spring and studios of Hengqin Novotown Phase I, respectively and HK\$3.4 million from sales of 6 car-parking spaces in Guangzhou King's Park, Guangzhou Eastern Place and Zhongshan Palm Spring. Sales of the studios of Hengqin Novotown Phase I were strong and achieved an average selling price of HK\$5,207 per square foot. Excluding the effect of currency translation, the Renminbi denominated contracted but not yet recognised sales of residential units, studios and car-parking spaces, excluding Guangzhou Dolce Vita as at 31 July 2018 amounted to RMB251.0 million (31 July 2017: RMB125.7 million).

The total contracted but not yet recognised sales of the Group as at 31 July 2018 including Guangzhou Dolce Vita and car-parking spaces amounted to HK\$302.5 million (31 July 2017: HK\$402.8 million). The Renminbi denominated contracted but not yet recognised sales of residential units and car-parking spaces, including Guangzhou Dolce Vita as at 31 July 2018 amounted to RMB251.3 million (31 July 2017: RMB353.6 million).

Breakdown of contracted but not yet recognised sales as at 31 July 2018 is as follows:

Contracted basis	No. of Units	Approximate GFA (Square feet)	Average Selling Price <sup>#</sup> (HK\$/square foot)	Turnover <sup>#</sup> (HK\$ million <sup>##</sup> )	(RMB million)
Zhongshan Palm Spring Residential High-rise Units	31	34,614	1,497	51.8	43.0
Hengqin Novotown Studios	11	47,420	5,207	246.9	205.2
<b>Subtotal</b>	<b>42</b>	<b>82,034</b>	<b>3,641</b>	<b>298.7</b>	<b>248.2</b>
Guangzhou King's Park Car-parking Spaces	2			1.6	1.3
Guangzhou Eastern Place Car-parking Space	1			1.2	1.0
Zhongshan Palm Spring Car-parking Spaces	3			0.6	0.5
<b>Subtotal</b>				<b>302.1</b>	<b>251.0</b>
<b>Contracted sales from joint venture project</b>					
Guangzhou Dolce Vita Car-parking Space <sup>**</sup> (47.5% basis)	1			0.4	0.3
<b>Subtotal</b>				<b>0.4</b>	<b>0.3</b>
<b>Total (excluding car-parking spaces)</b>	<b>42</b>	<b>82,034</b>	<b>3,641</b>	<b>298.7</b>	<b>248.2</b>
<b>Total (including car-parking spaces)</b>				<b>302.5</b>	<b>251.3</b>

<sup>#</sup> Before business tax and value-added tax inclusive

<sup>##</sup> The exchange rate adopted for the year ended 31 July 2018 is 0.8310

<sup>\*\*</sup> Guangzhou Dolce Vita is a joint venture project with Capitaland China in which each of the Group and Capitaland China has an effective 47.5% interest. As at 31 July 2018, the contracted but not yet recognised sales from car-parking spaces attributable to the full project is HK\$0.8 million.



# Management Discussion and Analysis

## PROPERTY DEVELOPMENT (CONTINUED)

### Review of Major Properties Completed for Sale and under Development

#### *Shanghai Northgate Plaza redevelopment project*

Shanghai Northgate Plaza I is located on Tian Mu Road West in the Jing'an District of Shanghai near the Shanghai Railway Terminal and comprises office units, a retail podium and car-parking spaces. Shanghai Northgate Plaza II is a vacant site adjacent to Northgate Plaza I. In September 2016, the Group completed the acquisition of the 6th to 11th floors of Hui Gong Building which is physically connected to Northgate Plaza I, together with the right to use 20 car-parking spaces in the basement. The Group plans to redevelop Shanghai Northgate Plaza I, Northgate Plaza II and the Hui Gong Building together under a comprehensive redevelopment plan which includes an office tower, a shopping arcade and underground car-parking spaces and is expected to add a total GFA of approximately 693,600 square feet excluding car-parking spaces to the rental portfolio of the Group. The total development cost is estimated to be approximately RMB1,698 million (equivalent to approximately HK\$1,953 million). Demolition of Northgate Plaza I and Hui Gong Building was completed in May 2017 and foundation works commenced in September 2017. This project is expected to complete in the fourth quarter of 2021.



#### *Shanghai May Flower Plaza*

Shanghai May Flower Plaza is a completed mixed-use project located at the junction of Da Tong Road and Zhi Jiang Xi Road in Su Jia Xiang in the Jing'an District in Shanghai and situated near the Zhongshan Road North Metro Station.

The residential portion of Shanghai May Flower Plaza is branded "The Mid-town" which comprises 628 residential units and approximately 627,500 square feet of GFA. As of 31 July 2018, 458 car-parking spaces of this development remained unsold with a carrying amount of approximately HK\$103.4 million.

#### *Shanghai Wuli Bridge Project*

In July 2014, the Group succeeded in the auction for the land use rights of a piece of land located by Huangpu River in Huangpu District in Shanghai with a site area of approximately 74,100 square feet. The proposed development has attributable GFA of approximately 83,700 square feet and is intended to be developed into a high end luxury residential project. The total development cost is estimated to be approximately RMB859 million (equivalent to approximately HK\$988 million). Construction works commenced in August 2017. This project is expected to complete in the second quarter of 2019.



## PROPERTY DEVELOPMENT (CONTINUED)

### Review of Major Properties Completed for Sale and under Development (continued)

#### *Guangzhou Eastern Place Phase V*

Guangzhou Eastern Place is a multi-phase project located on Dongfeng East Road, Yuexiu District, Guangzhou. The current Phase V development has a total GFA attributable to the Group of approximately 1,024,900 square feet, comprising two residential blocks (GFA 319,400 square feet approximately), an office block and ancillary retail spaces (GFA 705,500 square feet approximately). Construction work of residential blocks was completed during the year ended 31 July 2015 and the office block was completed in June 2016.

The residential portion of the Guangzhou Eastern Place Phase V comprised of 317 units. For the year ended 31 July 2018, 7,521 square feet was recognised at an average selling price of HK\$6,980 per square foot, which contributed HK\$50.2 million to the turnover. As of 31 July 2018, 20 car-parking spaces of this development remained unsold with a carrying amount of approximately HK\$12.7 million.

#### *Guangzhou Dolce Vita*

The Guangzhou Dolce Vita is a joint venture project with CapitaLand China in which each of the Group and CapitaLand China has a 47.5% interest. This development in Jinshazhou, Hengsha, Baiyun District, Guangzhou has a total project GFA of approximately 5.459 million square feet. The project comprises of approximately 2,796 low-rise and high-rise residential units and shopping amenities totaling 3.833 million square feet excluding ancillary facilities and car-parking spaces. It is conveniently located near the business centre of Jinshazhou as well as several shopping and entertainment areas and is easily accessible via Guangzhou Subway Line 6 and other transport modes. Praised as the model metropolis for Guangzhou and Foshan, Jinshazhou is located in northwest Guangzhou.

During the year under review, 92,953 square feet attributable to the Group was recognised and generated attributable sale proceeds of HK\$317.2 million. As at 31 July 2018, the contracted but not yet recognised sales of car-parking spaces amounted to approximately HK\$0.4 million attributable to the Group. Construction of this project has been completed.

#### *Guangzhou King's Park*

This is a high-end residential development located on Donghua Dong Road in Yuexiu District. The attributable GFA is approximately 98,300 square feet excluding 57 car-parking spaces and ancillary facilities. The project was launched for sale in January 2014.

During the year under review, the sale of 1 commercial unit contributed HK\$7.5 million to the turnover. As at 31 July 2018, the contracted but not yet recognised sales of the 2 car-parking spaces amounted to approximately HK\$1.6 million.

#### *Guangzhou Haizhu Plaza*

Guangzhou Haizhu Plaza is located on Chang Di Main Road in Yuexiu District, Guangzhou along the Pearl River. The Group owns the entire project. The proposed development has a total project GFA of approximately 602,800 square feet and is intended to be developed for rental purposes. The total development cost is estimated to be approximately RMB1,266 million (equivalent to approximately HK\$1,456 million). The completion is expected to be in the fourth quarter of 2022.

# Management Discussion and Analysis

## PROPERTY DEVELOPMENT (CONTINUED)

### Review of Major Properties Completed for Sale and under Development (continued)

#### Zhongshan Palm Spring

The project is located in Caihong Planning Area, Western District of Zhongshan. The overall development has a total planned GFA of approximately 6.075 million square feet. The project will comprise of high-rise residential towers, townhouses, serviced apartments and commercial blocks totaling 4.466 million square feet.

During the year under review, 84,936 square feet of high-rise residential units were recognised at average selling prices of HK\$1,148 per square foot, which contributed a total of HK\$90.5 million to the sales turnover. As at 31 July 2018, contracted but not yet recognised sales for residential units amounted to HK\$51.8 million, at average selling prices of HK\$1,497 per square foot.

As at 31 July 2018, completed units held for sale in this development amounted to 486,500 square feet with a carrying amount of approximately HK\$395.9 million. The remaining GFA under development was approximately 2,099,200 square feet. The total development cost for the remaining phases is estimated to be approximately RMB1,206 million (equivalent to approximately HK\$1,387 million).



Set out below is the current expectation on the development of the remaining phases:

Phase	Description	Approximate GFA* (square feet)	Expected completion
III	High-rise residential units including commercial units	523,100	Q3 2020
IV	High-rise residential units including commercial units	1,576,100	Q2 2021

\* Excluding car-parking spaces and ancillary facilities

The Group is closely monitoring the market conditions and will adapt the pace of development accordingly.

## PROPERTY DEVELOPMENT (CONTINUED)

### Review of Major Properties Completed for Sale and under Development (continued)

#### *Hengqin Novotown*

On 25 September 2013, the Company announced it had successfully won Phase I of the Novotown project in Hengqin which is 80% owned by the Group and 20% owned by eSun Holdings Limited. The Phase I of Novotown has a total GFA of 4.2 million square feet including car-parking spaces and ancillary facilities. The total development cost is estimated to be approximately RMB5,447 million (equivalent to approximately HK\$6,265 million). The master layout plan for Phase I of Novotown was approved in January 2015 and construction work commenced at the end of 2015. Completion is expected to be in the first half of 2019.

The expected GFA breakdown by usage is set out below:

<b>Usage</b>	<b>GFA (square feet)</b>
Cultural themed hotel	596,727
Cultural workshop	429,641
Cultural commercial area	523,843
Performance halls	160,937
Cultural attractions	293,292
Office	542,447
Cultural studios (for sale)	244,936
Car-parking spaces	582,827
Ancillary facilities and others	844,817
<b>Total:</b>	<b>4,219,467</b>





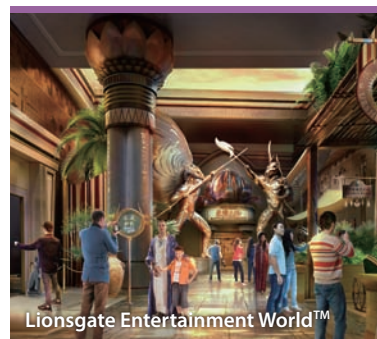
# Management Discussion and Analysis

## PROPERTY DEVELOPMENT (CONTINUED)

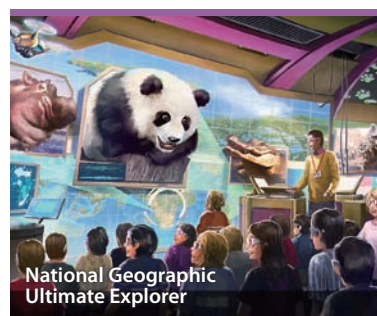
### Review of Major Properties Completed for Sale and under Development (continued)

#### *Hengqin Novotown (continued)*

Hyatt group was engaged as the manager for the cultural themed hotel in March 2015. On 30 October 2015, a licensing agreement was entered into with Lionsgate LBE, Inc. for the development and operation of the Lionsgate Entertainment World™ in one of the two performance halls in the Phase I of Novotown. Village Roadshow Theme Parks, the world renowned theme park operator with attractions across Australia and America, was appointed in July 2016 to consult during the construction phase, oversee its preopening and to operate the Lionsgate Entertainment World™ for a minimum of ten years. The Lionsgate Entertainment World™ is expected to feature attractions, retail, and dining experiences themed around Lionsgate's most captivating global film franchises, including The Hunger Games, The Twilight Saga, The Divergent Series, Now You See Me, Gods of Egypt and Escape Plan.



The Group also entered into licensing agreements on 30 October 2015 with a master license holder of National Geographic Society to develop a family edutainment center called National Geographic Ultimate Explorer, the size of which is expected to be approximately 50,200 square feet, containing 18 individual attractions including rides, F&B facilities, retail premises, virtual reality and/or 4-D interactive experiences, and other types of entertainment and educational attractions.



In June 2017, the Group entered into a cooperation agreement with Trans-Island Limousine Service Limited, a wholly-owned subsidiary of Kwoon Chung Bus Holdings Limited for the development of a cross-border bus service between Hong Kong and Hengqin. The sole and exclusive bus terminus in Hengqin will be located at the Novotown.

In January 2017, the Group entered into a shareholders' agreement with Sanitas Management Company Limited, which owns the Taipei Beitou Health Management Hospital in Taiwan to form a joint venture company codeveloping a healthcare and beauty center in the Phase I of Novotown. This healthcare tourism destination is expected to have an area of approximate 80,000 square feet, providing visitors with comprehensive medical check-ups, beauty consultation and wellness services.

In June 2017, the Group entered into a licence agreement with Real Madrid in relation to the development and operation of the Real Madrid LBE in Novotown. In November 2017, the Group entered into a cooperation agreement with Harrow International (China) Management Services Limited and ILA Holdings Limited bringing Harrow International China Group, the world's leading learning institution, to set up ILA Hengqin in Hengqin. Real Madrid LBE and the ILA Hengqin are planned to be launched in Phase II of the Novotown project in Hengqin, subject to the acquisition of the land for Phase II. Discussions between the Group and the Hengqin government regarding the land concession and the Phase II development of the Novotown are ongoing.

The Group and Porsche did not reach a final agreement in relation to the licensing of Porsche's intellectual property rights and the provision of consultation services for the development of the auto experience theme centre in Phase II of Novotown prior to the expiration of the framework agreement entered into in September 2017.



## CAPITAL STRUCTURE, LIQUIDITY AND DEBT MATURITY PROFILE

As at 31 July 2018, cash and bank balances held by the Group amounted to HK\$2,437.9 million and undrawn facilities of the Group was HK\$3,552.0 million.

As at 31 July 2018, the Group had total borrowings amounting to HK\$7,445.6 million (2017: HK\$6,091.4 million), representing an increase of HK\$1,354.2 million from 2017. The consolidated net assets attributable to the owners of the Company amounted to HK\$15,502.9 million (2017: HK\$14,584.1 million). The gearing ratio, being net debt (total borrowings less cash and bank balances) to net assets attributable to the owners of the Company was approximately 32% (2017: 24%). The maturity profile of the Group's borrowings of HK\$7,445.6 million is well spread with HK\$419.2 million repayable within 1 year, HK\$1,184.2 million repayable in the second year, HK\$5,648.1 million repayable in the third to fifth years and HK\$194.1 million repayable beyond the fifth year.

Approximately 45% and 51% of the Group's borrowings were on a fixed rate basis and floating rate basis, respectively, and the remaining 4% of the Group's borrowings were interest free.

Apart from the guaranteed notes, the Group's other borrowings of HK\$4,720.1 million were 53% denominated in Renminbi ("**RMB**"), 37% in Hong Kong dollars ("**HKD**") and 10% in United States dollars ("**USD**").

The Group's guaranteed notes of HK\$2,725.5 million were denominated in USD. The Group has entered into cross currency swap agreements with financial institutions and the guaranteed notes have been effectively converted into HKD denominated debts.

The Group's cash and bank balances of HK\$2,437.9 million were 85% denominated in RMB, 8% in HKD and 7% in USD.

The Group's presentation currency is denominated in HKD. The Group's monetary assets, liabilities and transactions are principally denominated in RMB, USD and HKD. The Group, with HKD as its presentation currency, is exposed to foreign currency risk arising from the exposure of HKD against USD and RMB, respectively. Considering that HKD is pegged against USD, the Group believes that the corresponding exposure to USD exchange rate fluctuation is nominal. However, the Group has a net exchange exposure to RMB as the Group's assets are principally located in China and the revenues are predominantly in RMB. Apart from the aforesaid cross currency swap arrangements, the Group does not have any derivative financial instruments or hedging instruments outstanding.

Certain assets of the Group have been pledged to secure borrowings of the Group, including investment properties with a total carrying amount of approximately HK\$11,575.2 million, properties under development with a total carrying amount of approximately HK\$1,366.7 million, serviced apartments and related leasehold improvements with a total carrying amount of approximately HK\$464.7 million, construction in progress with a total carrying amount of approximately HK\$904.2 million and bank balances of approximately HK\$650.7 million.

Taking into account the amount of cash being held as at the end of the reporting period, the available banking facilities and the recurring cash flows from the Group's operating activities, the Group believes that it would have sufficient liquidity to finance its existing property development and investment projects.

# Management Discussion and Analysis

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## CONTINGENT LIABILITIES

Details of contingent liabilities of the Group as at the end of the reporting period are set out in note 34 to the financial statements.

## EMPLOYEES AND REMUNERATION POLICIES

As at 31 July 2018, the Group employed a total of around 1,300 employees. The Group recognises the importance of maintaining a stable staff force in its continued success. Under the Group's existing policies, employee pay rates are maintained at competitive levels whilst promotion and salary increments are assessed on a performance-related basis. Discretionary bonuses are granted to employees based on their merit and in accordance with industry practice. Other benefits including share option scheme, mandatory provident fund scheme, free hospitalisation insurance plan, subsidised medical care and sponsorship for external education and training programmes are offered to eligible employees.

## Financial Summary

A summary of the results and of the assets, liabilities and non-controlling interests of the Group for the last five financial years, as extracted from the published audited financial statements of the Group, is set out below:

### RESULTS

	Year ended 31 July				
	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000
Turnover	<b>950,822</b>	1,326,682	2,043,530	1,901,394	1,207,302
Profit before tax and tax indemnity	<b>1,556,005</b>	1,652,804	1,285,585	1,579,246	1,483,028
Tax	<b>(357,229)</b>	(556,156)	(388,163)	(571,197)	(390,411)
Tax indemnity	<b>92,695</b>	493,936	—	—	24,302
Profit for the year	<b>1,291,471</b>	1,590,584	897,422	1,008,049	1,116,919
Attributable to:					
Owners of the Company	<b>1,180,117</b>	1,477,452	873,527	1,004,901	1,099,727
Non-controlling interests	<b>111,354</b>	113,132	23,895	3,148	17,192
	<b>1,291,471</b>	1,590,584	897,422	1,008,049	1,116,919

### ASSETS, LIABILITIES AND NON-CONTROLLING INTERESTS

	As at 31 July				
	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000
Property, plant and equipment and prepaid land lease payments	<b>2,413,632</b>	1,708,128	1,455,494	1,331,211	1,505,123
Investment properties	<b>18,207,822</b>	16,457,221	14,661,728	14,479,603	13,479,025
Properties under development	<b>407,899</b>	1,341,974	1,184,375	1,617,398	662,386
Investments in joint ventures	<b>1,849,437</b>	1,387,570	804,431	739,028	590,758
Investments in associates	<b>5,932</b>	343	—	—	—
Derivative financial instruments	<b>2,531</b>	—	—	—	—
Deposit for acquisition of an investment property	—	—	228,620	—	—
Deposit for acquisition of land use right	—	—	—	—	89,765
Goodwill	—	—	—	—	426
Current assets	<b>5,341,011</b>	4,325,043	5,564,954	5,113,389	4,511,628
<b>TOTAL ASSETS</b>	<b>28,228,264</b>	25,220,279	23,899,602	23,280,629	20,839,111
Current liabilities	<b>(2,323,625)</b>	(3,870,380)	(2,431,081)	(4,070,850)	(1,674,289)
Long-term deposits received	<b>(144,235)</b>	(140,240)	(124,389)	(103,369)	(92,564)
Non-current interest-bearing bank loans	<b>(3,572,464)</b>	(2,814,062)	(2,747,970)	(533,780)	(1,604,858)
Fixed rate senior notes	—	—	(2,092,741)	(2,220,914)	(2,232,738)
Guaranteed notes	<b>(2,725,518)</b>	—	—	—	—
Advances from a former substantial shareholder	<b>(53,719)</b>	(54,143)	(54,675)	(58,198)	(58,688)
Loans from a fellow subsidiary	<b>(248,509)</b>	(218,279)	(221,714)	(229,244)	(152,760)
Loans from a joint venture	<b>(426,156)</b>	(649,779)	(222,430)	—	—
Derivative financial instruments	—	—	(210,068)	(111,654)	(25,162)
Deferred tax liabilities	<b>(2,945,714)</b>	(2,704,032)	(2,406,920)	(2,407,392)	(2,203,747)
<b>TOTAL LIABILITIES</b>	<b>(12,439,940)</b>	(10,450,915)	(10,511,988)	(9,735,401)	(8,044,806)
	<b>15,788,324</b>	14,769,364	13,387,614	13,545,228	12,794,305
Non-controlling interests	<b>(285,457)</b>	(185,253)	(72,847)	(78,875)	(130,871)
	<b>15,502,867</b>	14,584,111	13,314,767	13,466,353	12,663,434

## Particulars of Major Properties

### COMPLETED PROPERTIES HELD FOR RENTAL

Property Name	Location	Group Interest	Tenure	Approximate Attributable Gross Floor Area (square feet)			No. of car-parking spaces attributable to the Group
				Commercial/Retail	Office	Total (excluding car-parking spaces & ancillary facilities)	
<b>Shanghai</b>							
Shanghai Hong Kong Plaza	282 & 283 Huaihaizhong Road, Huangpu District	100%	The property is held for a term of 50 years commencing on 16 September 1992	468,434	362,096	830,530	350
May Flower Plaza	Sujiaxiang, Jing'an District	100%	The property is held for a term of 40 years for commercial use commencing on 5 February 2007	320,314	—	320,314	—
Regents Park	88 Huichuan Road, Changning District	95%	The property is held for a term of 70 years commencing on 4 May 1996	77,959	—	77,959	—
<b>Subtotal of major completed properties held for rental in Shanghai:</b>				<b>866,707</b>	<b>362,096</b>	<b>1,228,803</b>	<b>350</b>
<b>Guangzhou</b>							
May Flower Plaza	68 Zhongshanwu Road, Yuexiu District	100%	The property is held for a term of 40 years for commercial use and 50 years for other uses commencing on 14 October 1997	357,424	79,431	436,855	136
West Point	Zhongshan Qi Road, Liwan District	100%	The property is held for a term of 40 years for commercial use and 50 years for other uses commencing on 11 January 2006	171,968	—	171,968	—
Lai Fung Tower	787 Dongfeng East Road, Yuexiu District	100%	The property is held for a term of 40 years for commercial uses and 50 years for other uses commencing on 21 October 1997	99,054	606,495	705,549	313
<b>Subtotal of major completed properties held for rental in Guangzhou:</b>				<b>628,446</b>	<b>685,926</b>	<b>1,314,372</b>	<b>449</b>



## COMPLETED PROPERTIES HELD FOR RENTAL (CONTINUED)

Property Name	Location	Group Interest	Tenure	Approximate Attributable Gross Floor Area (square feet)			No. of car-parking spaces attributable to the Group
				Commercial/Retail	Office	Total (excluding car-parking spaces & ancillary facilities)	
<b>Zhongshan</b>							
Palm Spring	Caihong Planning Area, Western District	100%	The property is held for a term expiring on 30 March 2075 for commercial/residential uses.	147,408	—	147,408	—
<b>Subtotal of major completed properties held for rental in Zhongshan:</b>				<b>147,408</b>	<b>—</b>	<b>147,408</b>	<b>—</b>
<b>Total of major completed properties held for rental:</b>				<b>1,642,561</b>	<b>1,048,022</b>	<b>2,690,583</b>	<b>799</b>

## COMPLETED HOTEL PROPERTIES AND SERVICED APARTMENTS

Property Name	Location	Group Interest	Tenure	No. of rooms	Approximate Attributable Gross Floor Area (square feet)	No. of car-parking spaces attributable to the Group
<b>Shanghai</b>						
Ascott Huaihai Road Shanghai	282 Huaihaizhong Road, Huangpu District	100%	The property is held for a term of 50 years commencing on 16 September 1992	300	355,267	—
STARR Hotel Shanghai	Sujiaxiang, Jing'an District	100%	The property is held for a term of 50 years for commercial use commencing on 5 February 2007	239	143,846	—
<b>Subtotal of major completed hotel properties and serviced apartments in Shanghai:</b>				<b>539</b>	<b>499,113</b>	<b>—</b>
<b>Zhongshan</b>						
STARR Resort Residence Zhongshan	Caihong Planning Area, Western District	100%	The property is held for a term expiring on 23 October 2073	90	98,556	—
<b>Subtotal of major completed hotel properties and serviced apartments in Zhongshan:</b>				<b>90</b>	<b>98,556</b>	<b>—</b>
<b>Total of major completed hotel properties and serviced apartments:</b>				<b>629</b>	<b>597,669</b>	<b>—</b>

# Particulars of Major Properties

## PROPERTIES UNDER DEVELOPMENT

Property Name	Location	Group Interest	Stage of Construction	Expected completion date	Approximate site area (square feet) (Note 1)	Approximate Attributable Gross Floor Area (square feet)					No. of car-parking spaces attributable to the Group
						Commercial/Retail	Office	Serviced Apartments	Residential	Total (excluding car-parking spaces & ancillary facilities)	
<b>Guangzhou</b>											
Haizhu Plaza	Chang Di Main Road, Yuexiu District	100%	Resettlement in progress	Q4 2022	90,708	91,925	510,860 (Note 2)	—	—	602,785	299
<b>Subtotal of major properties under development in Guangzhou:</b>						<b>91,925</b>	<b>510,860</b>	<b>—</b>	<b>—</b>	<b>602,785</b>	<b>299</b>
<b>Zhongshan</b>											
Palm Spring	Caihong Planning Area, Western District	100%	Construction work in progress	Phase 3: Q3 2020 Phase 4: Q2 2021	2,547,298 (Note 3)	131,493	—	—	1,967,670	2,099,163	1,761
<b>Subtotal of major properties under development in Zhongshan:</b>						<b>131,493</b>	<b>—</b>	<b>—</b>	<b>1,967,670</b>	<b>2,099,163</b>	<b>1,761</b>
<b>Shanghai</b>											
Northgate Plaza redevelopment project	Tian Mu Road West, Jing'an District	100%	Construction work in progress	Q4 2021	107,223	94,174	599,426	—	—	693,600	554
Wuli Bridge project	Wuliqiao Road, 104 Jie Fang, Huangpu District	100%	Construction work in progress	Q2 2019	74,112	—	—	—	83,697	83,697	96
<b>Subtotal of major properties under development in Shanghai:</b>						<b>94,174</b>	<b>599,426</b>	<b>—</b>	<b>83,697</b>	<b>777,297</b>	<b>650</b>
<b>Hengqin</b>											
Novotown Phase I	East side of Yiwener Road, south side of Caihong Road, west side of Tianyu Road and north side of Hengqin Road, Hengqin New Area, Zhuhai City	80%	Construction work in progress	H1 2019	1,401,184	782,458	629,906	821,094	—	2,233,458	1,670
<b>Subtotal of major properties under development in Hengqin:</b>						<b>782,458</b>	<b>629,906</b>	<b>821,094</b>	<b>—</b>	<b>2,233,458</b>	<b>1,670</b>
<b>Total of major properties under development:</b>						<b>1,100,050</b>	<b>1,740,192</b>	<b>821,094</b>	<b>2,051,367</b>	<b>5,712,703</b>	<b>4,380</b>

Note 1: On project basis

Note 2: Office/office apartments

Note 3: Including portions of the projects that have been completed for sale/lease

## COMPLETED PROPERTIES HELD FOR SALE

Property Name	Location	Group interest	Approximate Attributable Gross Floor Area (square feet)				No. of car-parking spaces attributable to the Group
			Commercial/Retail	Residential	Office	Total (excluding car-parking spaces & ancillary facilities)	
<b>Zhongshan</b>							
Palm Spring	Caihong Planning Area, Western District	100%	33,699	486,483	—	520,182	1,239
<b>Subtotal of major completed properties held for sale in Zhongshan:</b>			<b>33,699</b>	<b>486,483</b>	<b>—</b>	<b>520,182</b>	<b>1,239</b>
<b>Shanghai</b>							
May Flower Plaza	Sujiaxiang, Jing'an District	100%	—	—	—	—	458
Regents Park, Phase II	88 Huichuan Road, Changning District	95%	—	—	—	—	386
<b>Subtotal of major completed properties held for sale in Shanghai:</b>			<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>844</b>
<b>Guangzhou</b>							
Eastern Place Phase V	787 Dongfeng East Road, Yuexiu District	100%	—	—	—	—	20
Dolce Vita	Jinshazhou, Heng Sha, Baiyun District	47.5%	8,932	—	—	8,932	27
King's Park	Donghua Dong Road, Yuexiu District	100%	—	—	—	—	14
West Point	Zhongshan Qi Road, Liwan District	100%	—	—	—	—	127
<b>Subtotal of major completed properties held for sale in Guangzhou:</b>			<b>8,932</b>	<b>—</b>	<b>—</b>	<b>8,932</b>	<b>188</b>
<b>Total of major completed properties held for sale:</b>			<b>42,631</b>	<b>486,483</b>	<b>—</b>	<b>529,114</b>	<b>2,271</b>

# Environmental, Social and Governance Report

## ABOUT THE REPORT

This Environmental, Social and Governance (“**ESG**”) report discloses the management approach, strategies and performance of the Company and its subsidiaries (together, “**Group**”) in accordance with the Environmental, Social and Governance Reporting Guide published by The Stock Exchange of Hong Kong Limited (“**HKEx ESG Guide**”). Unless otherwise specified, this report covers the ESG performance of the Group for the year ended 31 July 2018. This report has been approved and confirmed by the management team and by the Board.

## ESG GOVERNANCE

The scope of the following report is drafted with reference to the businesses relevant to our corporate structure. Due to the diversified nature of our businesses, separate management teams with expertise in the environmental, health and safety issues of each business sector will oversee the formulation of ESG policies and procedures and review relevant ESG risks for that business sector.

## STAKEHOLDER ENGAGEMENT

In addition to utilising the regular communication channels during its daily operations, we have previously engaged an independent consultant to conduct stakeholder engagement online surveys to understand stakeholders’ perspectives and priorities of ESG issues relevant to the business. ESG topics were prioritised in accordance with the materiality results from stakeholders’ perspectives and the importance of relevant ESG topics to business development.

## MATERIALITY ANALYSIS

While we pay attention to all ESG issues which affect our businesses and stakeholders, we have identified the two most material issues in each sector of our business which we have paid additional focus on. Materiality of these issues is identified through stakeholder engagement exercises, management reviews and industry analyses.

There are no material changes in the Group’s business operations during the reporting year and we continue to adopt the material issues previously identified. Issues which are considered more material are indicated in the following table.

ESG Aspects		ESG Issues	Property
<b>Environmental</b>		Emissions	
		Use of resources	✓
		Environmental and natural resources	✓
<b>Social</b>	<b>Employment and labour practices</b>	Employment	✓
		Health and safety	
		Development and training	
		Labour standards	✓
	<b>Operating practices</b>	Supply chain management	
		Product responsibility	✓
		Intellectual property rights	
	<b>Community</b>	Anti-corruption	✓
		Community investment	✓



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## OVERALL ENVIRONMENTAL MANAGEMENT APPROACH

We endeavour to minimise negative environmental impact in our business operations, and have therefore established environmental management policies to manage and control our output in emissions, waste management, energy usage and environmental impact. All relevant laws and regulations on environmental protection are observed and are important references for our environmental management strategies. During the reporting year, we have no recordable non-compliance cases in relevant laws and regulations, as illustrated in the following sections.

### ENVIRONMENTAL MANAGEMENT AND AIR EMISSIONS

Air emissions may be generated in moderate amounts through some processes of our businesses. Where applicable, we take a proactive approach in managing our emissions through abatement procedures or by minimising emissions at source. This approach is adopted at Group level and to all business sectors.

During property development phases, emissions such as air pollutant, waste water, construction waste will be generated while properties are being constructed. To mitigate relevant emissions, the Group outlines agreements with contractors with reference terms to relevant local and national environmental requirements. Various procedures are carried out at construction sites with the objective to mitigate emissions generated on site.

New projects in compliance with local and national requirements on green building and are designed and planned with reference to “LEED v4 for Building Design and Construction”. Emission control such as waste disposal and sewage discharge are suggested by LEED consultant and are handled in responsible manner with required emission permit. Each construction project is required to pass the Environment Impact Assessment (“EIA”) to minimise the impact to the environment, and our selected contractors will be responsible to carry out the requirements listed in the EIA. The use of green building design and the compliance of EIA are to ensure air pollution, noise pollution, wastewater pollution and waste disposal will be strictly monitored and managed from design stage to construction stage.

In order to demonstrate our commitment in environmental management, Shanghai HKP Property Management Limited, a wholly-owned subsidiary of the Company, has certified for ISO 14001:2004 Environmental Management System since 2012 and is planning to improve its management system in according to updated ISO 14001:2015 Environmental Management System in the coming year.

There are no non-compliance cases in Environmental Protection Law of the People’s Republic of China, Atmospheric Pollution Prevention and Control Law of the People’s Republic of China, Water Pollution Prevention and Control Law of the People’s Republic of China, Law of the People’s Republic of China on Prevention and Control of Pollution From Environmental Noise, Land Administration Law of the People’s Republic of China and Regulations on the Administration of Construction Project Environmental Protection during the reporting year.

# Environmental, Social and Governance Report

## WASTE MANAGEMENT

A waste management plan is in place as a means to manage and to minimise waste generated in our daily operations. For easier management and to facilitate recycling, we separate waste into different categories, depending on the nature of waste generated. Recycling is highly encouraged in our operations. Where applicable and feasible, recycling bins are located in our office areas and properties. Where feasible, we support the reuse of resources in our operations while unrecyclable waste will be managed by qualified waste management companies.

During the construction phase of each of our projects, we ensure that relevant waste management procedures are in place and are in compliance with Law of the People's Republic of China on the Prevention and Control of Environment Pollution Caused by Solid Wastes. For example, we request contractors to provide us with a written waste disposal plan and waste management procedures in order to clarify on management procedures of waste generated during the process. Waste materials commonly generated at our construction sites include general refuse, inert construction waste, non-inert construction waste, recyclable metals waste and chemical waste. We apply the 3R principle in our waste disposal plan to reduce, reuse and recycle materials through on-site sorting, while the rest of the construction waste disposed of by licensed contractors. All chemical waste and hazardous waste identified in the Directory of National Hazardous Wastes were handled by authorised third party.

## RESOURCES MANAGEMENT AND CONSERVATION

We encourage all businesses to be conscious in the use and management of natural resources such as electricity, fuel and water sources, etc. Conscious use of resources and recycling initiatives are generally supported within the Company and across all business sectors.

In the overall environmental management of our properties and the built environment, we seek to continuously monitor our energy and water consumption and will seek for conservation opportunities in our existing property portfolio. A resource and energy management plan is formulated to encourage water and energy saving initiatives. The use of recycling water for irrigation and cleaning are encouraged. Monthly monitoring of energy and water consumption are carried out to manage the use of energy and to prevent water leakage. We also carry out energy saving asset enhancement projects where appropriate to achieve higher energy efficiency. We would continually review the energy consumption performances of other leasing and investment properties and will seek to further reduce energy consumption and electricity consumption.

## CO-EXISTENCE WITH THE NATURAL ENVIRONMENT

We strive to balance the development of our businesses and the associated environmental impacts. By outlining a set of policies and guidelines to minimise adverse environmental impacts across all the business sectors of our Group, we seek to minimise our businesses' negative impacts to the environment.

The Group is aware of the possible impact of construction projects on natural resources and the surrounding environment. We endeavour to incorporate green building elements in new building where feasible. We make with reference to the "LEED v4 for Building Design and Construction" in Mainland China, for all of our new projects from design stage to demolition stage, to reduce the impact of our buildings to the surrounding environment. Besides requiring our contractors to submit the environmental management plan, actual performance on site will be reviewed against the environmental management plan to ensure that the planned mitigation measures are carried out. One of our projects in Guangzhou, China, Lai Fung Tower, is a certified green building with Gold rating in LEED 2009 for Building Design and Construction, while Haizhu Plaza is planned to be built with reference to Gold rating requirement in LEED.

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## OVERALL APPROACH ON EMPLOYMENT

### Employment

The Group is an equal opportunity employer and does not discriminate on the basis of personal characteristics. Across all business sectors in Hong Kong, we comply with the Cap 57 Employment Ordinance, Cap 282 Employees' Compensation Ordinance and Cap 608 Minimum Wage Ordinance and in Mainland China, we comply with the Labour Law of the People's Republic of China and Labour Contract Law of the People's Republic of China (collectively, "**PRC Labour Laws**") and have outlined relevant terms and conditions of employment in our staff handbook. The Company has signed the Good Employer Charter of the Labour Department as a commitment to be employee-oriented and to adopt progressive human resource management practice for a better working environment. With the aim to promote a harmonious and respectful workplace, employees' rights and benefits, including compensation and dismissal, recruitment, working hours, leave management, prevention on sexual harassment and our expectations to employees' conduct and behaviour are also stipulated in our staff handbook.

Employees' benefits within the Company include mandatory provident fund, enrolment to medical or commercial insurance scheme for respective eligible employees, social security and housing fund, etc. Employees who have worked with the Company for over twelve months of services will be eligible to participate in a tuition scheme to receive subsidy and sponsorship for training and development course in the respective region.

The Group has also complied with the Cap 480 Sex Discrimination Ordinance, Cap 487 Disability Discrimination Ordinance, Cap 527 Family Status Discrimination Ordinance and Cap 602 Race Discrimination Ordinance (collectively as the "**Ordinances**") to ensure that there are minimal risk of discrimination and harassment case in our workplace. As a demonstration of our commitment to the issue, we have established policy in accordance with the Ordinances to ensure that employees are aware of the issue. All complaints regarding harassment in the workplace will be addressed and will be handled in a confidential yet professional manner in order to protect the rights of the victim.

There are no non-compliance cases in the aforementioned employment laws and regulations during the reporting year.

### Health and Safety

We endeavour to minimise all health and safety related risks in our various business sectors and will ensure that all necessary safety precautionary arrangements are met. The management teams across various business sectors will continuously seek to manage and control the health and safety risks which our employees are exposed to during their work, while ensuring that all health and safety issues that are present at our premises are fully addressed and will not affect our customers, guests and patrons. We will continue to identify potential risks in our operations and will maintain zero tolerance to work-related incidents and fatalities.

There are no non-compliance cases in Cap 509 Occupational Safety and Health Ordinance in Hong Kong operation and Work Safety Law of the People's Republic of China, Law of the People's Republic of China on the Prevention and Control of Occupational Diseases and Construction Law of the People's Republic of China in Mainland China during the reporting year.

# Environmental, Social and Governance Report

## OVERALL APPROACH ON EMPLOYMENT (CONTINUED)

### Health and Safety (continued)

#### Policies and Initiatives in Property Business

We are committed to eliminating the health and safety risks which may affect our employees. We are in compliance with relevant laws and regulations on the Prevention and Control of Occupational Diseases, and we seek to provide safe working conditions for our employees. Employees will receive health and safety training regarding safety measures in relation to personal safety and the use of equipment. First aid classes and talks on workplace health and safety were conducted this year. We will also ensure that safety measures are implemented in all property projects and will continuously strive to increase employees' awareness on health and safety issues. For example we encourage our property managers to apply for relevant certifications such as OHSAS 18001:2007 Occupational Health and Safety Management.

We concern about mental wellness as well as physical health of employee and hence providing wellness seminar and activities on a voluntary basis. We have regular weekly sports activities to gather our employee to have fun and relax after work.

It is our priority to safeguard the occupational health and safety standards at our construction sites. Selected contractors are required to submit on-site safety management plans and safety officers will be hired for each project to oversee health and safety issues. The safety officer is responsible for overseeing on-site occupational risks and organising safety training to new joiners. With the objective to oversee safety conditions on site and to fulfil our target of minimising work-related injuries and fatalities, weekly meetings with safety officers and other related parties are held to identify safety issues in the project and to ensure that corrective and preventive measures are carried out accordingly.

Occupational health and safety within the built environment are equally important, hence we provide relevant trainings to our property management employees and increase their awareness on potential risks and associated safety measures.

Property management safety handbooks are readily available for property management teams for residential or commercial building.

### Development and Training

Our employees are important assets for our growth, hence the Company arranges numerous internal and external development programs to meet the needs of our operational development and employee career development. Regardless of business sector, employees with over twelve months of services with the Company of respective location will be entitled to apply for our tuition scheme, where sponsorship of the tuition fee will be granted for further training and development course suitable for the employees' position and scope of work. We seek to enhance employee training with subsidised courses and to assist them in achieving professional and personal goals.

Our property management employees regularly receive training such as on-board training, health and safety training, customer service training and skill-based training targeted for the needs of their specific positions. To strive for continuous improvement in customer services, we would provide additional tailored training to employees to ensure they all have capabilities to provide high quality service.



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## OVERALL APPROACH ON EMPLOYMENT (CONTINUED)

### Development and Training (continued)

As a way to retain our talents, different levels of employees would have the opportunities to attend trainings on property safety management and customer service skill, etc. Through these trainings, employees can enhance their occupational skills for future career growth. They can also take this chance to share their experiences with each other for further knowledge exchange.

### Labour Standards

We consider it imperative that we safeguard the rights of our employees. Improper use of labour in the form of child labour and forced labour is strictly prohibited in all business sectors. For our operations in Hong Kong, we ensure full compliance to relevant regulations and refer to the Cap 57B Employment of Children Regulations and Cap 57C Employment of Young Persons (Industry) Regulations. We have equally stringent requirements for our contractors, and they are required to observe and comply with the same regulations.

For our operations in Mainland China, we ensure full compliance to Labour Law of the People's Republic of China and Provisions on the Prohibition of Using Child Labour which stipulate the prevention of the use of child labour of ages under 16 and the prevention of any unlawful way of forced labour. Labour rights are protected and there will be no forced overtime work. Should overtime work be required, workers will be paid as per relevant legal requirements. We have equality stringent requirements for our contractors, and they are required to observe and comply with the same regulations.

There are no non-compliance cases in the aforementioned laws and regulations in Hong Kong and Mainland China during the reporting year.

### Employee Welfare

With employees as our valued assets, we strive to enhance employee relations through provision of staff benefits and caring for their well-being. We regularly organise activities to reinforce our relationship with our employees and encourage a work-life balanced lifestyle. For example, in Hong Kong we organise "Lunch Talk" sessions for our staff on a monthly basis, providing talks on various topics, for example, knowledge on MPF investment, occupational safety, health talks and numerous interest classes. In mainland, two seminars were held during the reporting year on health and wellness, in the collaboration with external health centres to increase employee awareness on health and wellness. Employees were invited to attend seminars on voluntary basis to learn health care knowledge.

We also organise large-scale annual events for our employees, including annual dinner party, sports activities and leisure tour, etc. in Hong Kong and China regions. In general, these activities were well-received by our employees and we believe that our employees will benefit from the activities, which are also great opportunities for team-building and bonding with other colleagues.

# Environmental, Social and Governance Report

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## OVERALL APPROACH ON MANAGING OPERATIONAL PRACTICES

### Supply Chain Management

We value the importance of openness and fairness in our tendering process and other supply chain related issues. We have formulated a clear tendering process outlining required number of quotations for construction projects of different scales.

Environmental and safety issues of our contractors are issues that we take responsibility in through outlining standards and requirements to contractors which are in line with local regulations. During the tendering process, environmental and safety measures of potential contractors are elements will be taken into consideration as part of our selection criteria. All contractors will be required to submit an environmental management plan and safety management plan upon selection.

During the construction, we require our contractors to follow the environmental control plan to eliminate pollution and waste to surrounding and to follow the mitigation measurement in the EIA of the project. Our management team will hold on-site meetings with site management and licensed third party consultants, including resident engineering, clerk of works and building services inspector, etc, to ensure the quality of work and the health and safety standards of the project.

### Data Protection and Privacy

We are dedicated to protect our clients' privacy rights. To ensure compliance to the Cap 486 Personal Data (Privacy) Ordinance, we are committed to protect the privacy rights of our clients. Whenever copies of personal data are to be collected, a Personal Information Collection Statement is provided to the data provider on or before personal particulars are collected, to ensure that the use of data are done so with consent.

There are no non-compliance cases in the aforementioned laws and regulations in Hong Kong during the reporting year.

We have clear written procedures on the handling of personal data received during the property sales and management process. For example, at the point where there is a need for the collection of data such as client's personal data, a Personal Information Collection Statement will be provided to the data provider to ensure that purposes of data collection are understood. Such data and sales records, and other information which are obtained during the sales process are kept in our internal system. Only management level will be granted with access right to such information, while general staff need approval from the management level for client's information. During the property sales and marketing process, general staff can only access the information of its own clients and the collected information. All information collected would be kept as confidential and only for the purpose of the agreed sales. Measures are in place to ensure that client data would be not be misused for other marketing purposes.

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## OVERALL APPROACH ON MANAGING OPERATIONAL PRACTICES (CONTINUED)

### Responsible and Ethical Practices

We comply with relevant laws and regulations of Urban Real Estate Administration Law of the People's Republic of China regarding the sales process of our property and our marketing material is counselled by our legal and management level to ensure the compliance. We follow strictly to the government laws and regulations in order to receive the official sales permit from the Real Estate Administrative Department. Different departments, our financial, project management, sales and marketing departments are involved to ensure the marketing material is fair and accurate to represent the actual project planning and nearby facilities, in which there is not exaggerate and misleading marketing information.

There are no non-compliance cases in Administration Law of the People's Republic of China regarding the sales process of our property and our marketing material during the reporting year.

### Service Excellence

We are committed to providing high quality of experience to our customers in our property management operation. We regularly send out questionnaire to our customers to understand their opinion and satisfaction rate to our service, including customer service, security service, environment and greening, and construction management. For example, we received high customer satisfaction rate in three properties in Guangzhou, in which Lai Fung Tower, West Point and May Flower Plaza received 97%, 94% and 95% overall satisfaction rate respectively. Feedbacks and comments would be contributed to our continuous enhancement on property management services.

We strive to provide excellent services to our clients. Standard complaint handling guidelines and procedures are provided to our property management employees to standardise their responses and to equip them with the ability to handle customers' and tenants' complaint. We also emphasise the importance of ensuring that complaints are followed through and thoroughly communicated with our customers. All cases are documented and recorded for continuous improvement purposes.

### Intellectual Property Rights

We respect and protect intellectual property rights and ensure that appropriate security measures and confidentiality agreements are observed. Across all business segments and within the Group, we ensure that agreements on collaborations with third parties are reviewed by our legal team to minimise opportunities for infringement.

There is no non-compliance cases in the aforementioned laws and regulations during the reporting year.

# Environmental, Social and Governance Report

## OVERALL APPROACH ON MANAGING OPERATIONAL PRACTICES (CONTINUED)

### Integrity and Discipline

Integrity, fairness and discipline are our core values. We expect high level of ethics and integrity from our employees and we request strict adherence to rules and procedures in accordance with the Cap 201 Prevention of Bribery Ordinance in Hong Kong and Criminal Law of the People's Republic of China and Law of the People's Republic of China on Anti-Corruption and Bribery in Mainland China. We make it a priority to ensure that no cases of fraud or corruption are present in any of our business segments. There are no non-compliance cases in the aforementioned laws and regulations in Hong Kong and Mainland China during the reporting year.

In order to steer clear from potential risks for corruption, we provide employees with clear definition of "advantages" which needs to be declared and outline clear procedures for our employees to handle any presents or gifts involved in the business. Anyone in violation of our policy and procedures would be penalised, while those who violate relevant government ordinances would be subject to legal consequences.

We have a whistleblowing procedure as a monitoring process to maintain integrity and discipline within all levels of the Company. People who discover any inappropriate act or violation of the Prevention of Bribery Ordinance are encouraged to report to our management level for immediate investigation into the case.

## OVERALL APPROACH ON COMMUNITY DEVELOPMENT

We value the concept of giving back to the society and seek to utilise resources within our business to give back to the society. We focus on helping with local employment and providing assistance to the disabled. We work closely with the local charities where we operate, to meet the needs of our community.

For example, during festive seasons we purchase festive food products from social enterprises for our employees in Hong Kong, such as the Fair Taste mooncake of a Fair Trade brand, which is the Group's efforts in supporting to protect the environment, to create local employment opportunities and to encourage the utilisation of local neighbourhood craftsmanship.

In Hong Kong, the Group also supports the Yuen Long District Secondary School Students Summer Internship Programme by providing internship placements for secondary school students of Yuen Long District. Students joining the Group were not only provided work experience which helps them build self-confidence and enhances their generic skills. The Group also arranged career talks and classes on office manner and job search skills to prepare students for their future career planning and development.

We provide continuous support by donation and through charity walk to alleviate poverty issues within our local community. We have been offering donation to charities for Poverty Alleviation. The donations were used to fund poverty alleviation projects in Mainland China, for example, to provide housing maintenance services and to provide housekeeping assistance to those in need and education opportunities.

We also seek to innovate on our business segments and collaborated with partners to create interactive ways of creating a harmonious society.

## OVERALL APPROACH ON COMMUNITY DEVELOPMENT (CONTINUED)

One of the most notable example is Novotown, an integrated tourism and entertainment development project situated in Zhuhai, Guangdong. As a project due for completion by 2019, we have included designs to incorporate elements from Lionsgate Entertainment World™ and National Geographic Ultimate Explorer. Lionsgate Entertainment World™ is a combination of film and reality. Our guests can get first-hand experience of various Lions Gate® movies. National Geographic Ultimate Explorer is an integration of museum, gaming and role-playing with the aid of the latest technology. The project enables our guests to experience different natural scenes around the globe as an explorer.

## SUMMARY OF ENVIRONMENTAL PERFORMANCE

China Property	Unit	Total
<b>A1.2 Greenhouse gas emissions in total and, where appropriate, intensity</b>		
Direct GHG emissions (Scope 1) <sup>Note 1</sup>	tonnes CO <sub>2</sub>	445
Indirect GHG emissions (Scope 2) <sup>Note 2</sup>	tonnes CO <sub>2</sub>	48,884
<b>Total GHG emissions</b>	<b>tonnes CO<sub>2</sub></b>	<b>49,329</b>
<b>Total GHG intensity</b>	<b>tonnes CO<sub>2</sub>/ m<sup>2</sup></b>	<b>0.0631</b>
<b>A1.3 Total hazardous waste produced, where appropriate, intensity <sup>Note 3</sup></b>		
Fluorescent lamp waste	kg	581
<b>Total hazardous waste disposed intensity</b>	<b>kg / m<sup>2</sup></b>	<b>0.0024</b>
<b>A1.4 Total non-hazardous waste produced, where appropriate, intensity <sup>Note 4</sup></b>		
General construction waste	kg	247,677
Soil excavation	kg	101,100,000
Steel recycled	kg	36,000
Renovation waste	kg	8,158,590
<b>Total non-hazardous waste</b>	kg	109,542,267
<b>Total non-hazardous waste disposed intensity</b>	<b>kg / m<sup>2</sup></b>	<b>191.86</b>
<b>A2.1 Direct and/or indirect energy consumption by type in total and intensity</b>		
Electricity consumption	kWh	73,653,943
Diesel oil consumption for electric generator	L	170,100
<b>Total energy consumption</b>	kWh	75,347,973
<b>Total energy consumption intensity</b>	<b>kWh / m<sup>2</sup></b>	<b>96.79</b>



# Environmental, Social and Governance Report

## SUMMARY OF ENVIRONMENTAL PERFORMANCE (CONTINUED)

China Property	Unit	Total
<b>A2.2 Water consumption in total and intensity</b>		
Water consumption	m <sup>3</sup>	1,848,423
<b>Total water consumption intensity</b>	<b>m<sup>3</sup> / m<sup>2</sup></b>	<b>2.37</b>

Note 1: CO<sub>2</sub>e emission from fuel is calculated based on the default factors provided by the Guidelines to Account for and Report on Greenhouse Gas Emissions and Removals for Buildings (Commercial, Residential or Institutional Purposes) in Hong Kong (2010 edition).

Note 2: CO<sub>2</sub>e emission from electricity is calculated based on the carbon emission factors of power grids in China refer to the "Emission Factors for purchased electricity within Mainland China 2015" published by the PRC's National Development and Reform Commission in 2015.

Note 3: The reporting scope of hazardous waste includes the Shanghai Hong Kong Plaza, Shanghai May Flower Plaza, Regents Park, Guangzhou May Flower Plaza, West Point and Palm Spring.

Note 4: The reporting scope of non-hazardous waste includes the Shanghai Hong Kong Plaza, Shanghai May Flower Plaza, Regents Park, Guangzhou May Flower Plaza, West Point, Lai Fung Tower, Palm Spring, Northgate Plaza Redevelopment Project, Wuli Bridge project and Palm Spring.

## CONTENT INDEX

Subject Areas, Aspects, and General Disclosure		Sections
<b>A. Environmental</b>		
<b>Aspect A1: Emissions</b>	General Disclosure  Information on:  (a) the policies; and  (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste.	Environmental Management and Air Emissions; Waste Management
<b>Aspect A2: Use of Resources</b>	General Disclosure  Policies on the efficient use of resources, including energy, water and other raw materials.	Resources Management and Conservation
<b>Aspect A3: The Environment and Natural Resources</b>	General Disclosure  Policies on minimising the issuer's significant impact on the environment and natural resources.	Co-existence with the Natural Environment

## CONTENT INDEX (CONTINUED)

Subject Areas, Aspects, and General Disclosure		Sections
<b>B. Social</b>		
<b>Employment and Labour Practices</b>		
<b>Aspect B1: Employment</b>	<p>General Disclosure</p> <p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare.</p>	Employment; Employee Welfare
<b>Aspect B2: Health and Safety</b>	<p>General Disclosure</p> <p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to providing a safe working environment and protecting employees from occupational hazards.</p>	Health and Safety
<b>Aspect B3: Development and Training</b>	<p>General Disclosure</p> <p>Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities.</p>	Development and Training
<b>Aspect B4: Labour Standards</b>	<p>General Disclosure</p> <p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour.</p>	Labour Standards

# Environmental, Social and Governance Report

## CONTENT INDEX (CONTINUED)

Subject Areas, Aspects, and General Disclosure		Sections
<b>Operating Practices</b>		
<b>Aspect B5: Supply Chain Management</b>	<p>General Disclosure</p> <p>Policies on managing environmental and social risks of the supply chain.</p>	Supply Chain Management
<b>Aspect B6: Product Responsibility</b>	<p>General Disclosure</p> <p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress.</p>	Data Protection and Privacy; Responsible and Ethical Practices; Service Excellence; Intellectual Property Rights
<b>Aspect B7: Anti-corruption</b>	<p>General Disclosure</p> <p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud and money laundering.</p>	Integrity and Discipline
<b>Community</b>		
<b>Aspect B8: Community Investment</b>	<p>General Disclosure</p> <p>Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests.</p>	Overall Approach on Community Development

# Corporate Governance Report

The Company is committed to achieving and maintaining high standards of corporate governance and has established policies and procedures for compliance with the principles and code provisions set out from time to time in the Corporate Governance Code (“**CG Code**”) contained in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (“**Listing Rules**”).

## (I) CORPORATE GOVERNANCE PRACTICES

The Company has complied with all the code provisions set out in the CG Code for the year ended 31 July 2018 (“**Year**”) save for the deviations from code provisions A.4.1 and A.5.1 as follows:

*Under code provision A.4.1, non-executive directors should be appointed for a specific term and subject to re-election.*

None of the existing non-executive directors (“**NEDs**”, including the independent non-executive directors (“**INEDs**”)) of the Company is appointed for a specific term. However, all directors of the Company (“**Directors**”) are subject to the retirement provisions of the Amended and Restated Articles of Association of the Company (“**Articles of Association**”) which require that the Directors for the time being shall retire from office by rotation once every three years since their last election by the Shareholders (“**Shareholders**”) and the retiring Directors are eligible for re-election. In addition, in accordance with the provisions of the Articles of Association, any person appointed by the board of directors (“**Board**”) as a Director (including a NED) either to fill a casual vacancy or as an addition to the Board will hold office only until the next following general meeting of the Company (in the case of filling a casual vacancy) or until the next following annual general meeting (“**AGM**”) of the Company (in the case of an addition to the Board) and will then be eligible for re-election. In view of these, the Board considers that such requirements are sufficient to meet the underlying objective of the said code provision A.4.1 and, therefore, does not intend to take any remedial steps in this regard.

*Under code provision A.5.1, a nomination committee comprising a majority of the independent non-executive directors should be established and chaired by the chairman of the board or an independent non-executive director.*

The Company has not established a nomination committee whose functions are assumed by the full Board. Potential new Directors will be recruited based on their knowledge, skills, experience and expertise and the requirements of the Company at the relevant time and candidates for the INEDs must meet the independence criterion. The process of identifying and selecting appropriate candidates for consideration and approval by the Board has been, and will continue to be, carried out by the executive Directors (“**EDs**”). As the above selection and nomination policies and procedures have already been in place and the other duties of the nomination committee as set out in the CG Code have long been performed by the full Board effectively, the Board does not consider it necessary to establish a nomination committee at the current stage.

# Corporate Governance Report

## (2) BOARD OF DIRECTORS

### (2.1) Responsibilities and Delegation

The Board oversees the overall management of the Company's business and affairs. The Board's primary duty is to ensure the viability of the Company and to ascertain that it is managed in the best interests of its Shareholders as a whole while taking into account the interests of other stakeholders.

The Board has established specific committees with written terms of reference to assist it in the efficient implementation of its functions, namely the Executive Committee, the Audit Committee and the Remuneration Committee. Specific responsibilities have been delegated to the above Committees.

The Board has delegated the day-to-day management of the Company's business to the management and the Executive Committee, and focuses its attention on matters affecting the Company's long-term objectives and plans for achieving these objectives, the Group's overall business and commercial strategy as well as overall policies and guidelines.

From April 2012 onwards, all Directors have been provided, on a monthly basis, with the Group's management information updates, giving a balanced and understandable assessment of the Group's performance, position, recent developments and prospects in sufficient detail to keep them abreast of the Group's affairs and facilitate them to discharge their duties under the relevant requirements of the Listing Rules.

### (2.2) Composition of the Board

The Board currently comprises fourteen members, of whom seven are EDs, two are NEDs and the remaining five are INEDs, exceeding the minimum number of INEDs required under Rule 3.10(1) of the Listing Rules. The Company has also complied with Rule 3.10A with INEDs representing at least one-third of the Board. The Directors who served the Board during the Year and up to the date of this Report are as follows:

#### **Executive Directors**

Chew Fook Aun (*Chairman*)  
Lam Kin Ming (*Deputy Chairman*)  
Lam Kin Hong, Matthew (*Executive Deputy Chairman*)  
Lam Hau Yin, Lester (*Chief Executive Officer*)  
Cheng Shin How  
Lee Tze Yan, Ernest  
U Po Chu

#### **Non-executive Directors**

Lucas Ignatius Loh Jen Yuh  
Puah Tze Shyang  
(*also alternate director to Lucas Ignatius Loh Jen Yuh*)



## (2) BOARD OF DIRECTORS (CONTINUED)

### (2.2) Composition of the Board (continued)

#### **Independent Non-executive Directors**

Ku Moon Lun  
Lam Bing Kwan  
Law Kin Ho  
Mak Wing Sum, Alvin  
Shek Lai Him, Abraham

The brief biographical particulars of the Directors are set out in the section headed "Biographical Details of Directors" of this Annual Report on pages 64 to 72.

Dr. Lam Kin Ming is an elder brother of Mr. Lam Kin Hong, Matthew. Mr. Lam Hau Yin, Lester is a grandson of Madam U Po Chu and a nephew of Dr. Lam Kin Ming and Mr. Lam Kin Hong, Matthew. Save as aforesaid and as disclosed in the "Biographical Details of Directors" section of this Annual Report, none of the Directors has any financial, business, family or other material/relevant relationships with one another.

### (2.3) Attendance Record at Board Meetings

The attendance record of individual Directors at the Board meetings held during the Year is set out below:

<b>Directors</b>	<b>Number of Meetings Attended/ Number of Meetings Held</b>
<b>Executive Directors</b>	
Chew Fook Aun	5/6 <sup>(Note)</sup>
Lam Kin Ming	0/6
Lam Kin Hong, Matthew	6/6
Lam Hau Yin, Lester	5/6
Cheng Shin How	6/6
Lee Tze Yan, Ernest	6/6
U Po Chu	2/6
<b>Non-executive Directors</b>	
Lucas Ignatius Loh Jen Yuh	6/6
Puah Tze Shyang <i>(also alternate director to Lucas Ignatius Loh Jen Yuh)</i>	4/6
<b>Independent Non-executive Directors</b>	
Ku Moon Lun	5/6
Lam Bing Kwan	6/6
Law Kin Ho	6/6
Mak Wing Sum, Alvin	5/6
Shek Lai Him, Abraham	5/6

Note: Mr. Chew Fook Aun did not attend one Board Meeting held during the Year due to the conflict of interests.

# Corporate Governance Report

## (2) BOARD OF DIRECTORS (CONTINUED)

### (2.4) INEDs

The Company has complied with the requirements under Rules 3.10(1) and (2) of the Listing Rules. The former Rule requires that every board of directors of a listed issuer must include at least three independent non-executive directors and the latter Rule requires that at least one of the independent non-executive directors must have appropriate professional qualifications or accounting or related financial management expertise. All INEDs also meet the guidelines for assessment of their independence as set out in Rule 3.13 of the Listing Rules.

Mr. Ku Moon Lun and Mr. Law Kin Ho (both independent non-executive directors) will retire by rotation as Directors at the forthcoming AGM and, being eligible, offer themselves for re-election. Both of them have served on the Board for over 9 years. Being long-serving directors, Mr. Ku and Mr. Law have developed an in-depth understanding of the Company's operations and business, and have expressed objective views and given independent guidance to the Company over the years. There is no empirical evidence that the long service of Mr. Ku and Mr. Law would impair their independent judgment. The Board is satisfied that Mr. Ku and Mr. Law will continue to have the required character and experience to fulfill the role of independent non-executive directors of the Company and considers that the re-election of Mr. Ku and Mr. Law as independent non-executive directors at the forthcoming AGM is in the best interest of the Company and its shareholders as a whole.

### (2.5) Directors' and Officers' Liabilities Insurance

The Company has arranged appropriate directors' and officers' liabilities insurance coverage for the Directors and officers of the Company.

## (3) DIRECTORS' INDUCTION AND CONTINUOUS PROFESSIONAL DEVELOPMENT

On appointment to the Board, each Director receives a comprehensive induction package covering business operations, policy and procedures of the Company as well as the general, statutory and regulatory obligations of being a Director to ensure that he/she is sufficiently aware of his/her responsibilities under the Listing Rules and other relevant regulatory requirements.

The Directors are regularly briefed on the amendments to or updates on the relevant laws, rules and regulations. In addition, the Company has been encouraging the Directors and senior executives to enroll in a wide range of professional development courses and seminars relating to the Listing Rules, companies ordinance/act and corporate governance practices organised by professional bodies, independent auditor and/or law firms in Hong Kong so that they can continuously update and further improve their relevant knowledge and skills.

From time to time, Directors are provided with written training materials to develop and refresh their professional skills; the Group's Legal and Company Secretarial Departments also organise and arrange seminars on the latest development of applicable laws, rules and regulations for the Directors to assist them in discharging their duties. During the Year, the Company arranged for the INEDs to attend a seminar organised by the independent auditor of the Company ("**Independent Auditor**").

### (3) DIRECTORS' INDUCTION AND CONTINUOUS PROFESSIONAL DEVELOPMENT (CONTINUED)

According to the records maintained by the Company, the Directors received the following training with an emphasis on the roles, functions and duties of a director of a listed company in compliance with the requirement of the CG Code on continuous professional development during the Year:

Directors	Corporate Governance/ Updates on Laws, Rules & Regulations		Accounting/Financial/ Management or Other Professional Skills	
	Read Materials	Attend Seminars/ Briefings	Read Materials	Attend Seminars/ Briefings
<b>Executive Directors</b>				
Chew Fook Aun	√	√	√	√
Lam Kin Ming	√	√	√	—
Lam Kin Hong, Matthew	√	√	√	√
Lam Hau Yin, Lester	√	√	√	√
Cheng Shin How	√	√	√	—
Lee Tze Yan, Ernest	√	√	√	√
U Po Chu	√	√	√	—
<b>Non-executive Directors</b>				
Lucas Ignatius Loh Jen Yuh	√	√	√	√
Puah Tze Shyang <i>(also alternate director to Lucas Ignatius Loh Jen Yuh)</i>	√	√	√	√
<b>Independent Non-executive Directors</b>				
Ku Moon Lun	√	√	√	√
Lam Bing Kwan	√	√	√	√
Law Kin Ho	√	√	√	√
Mak Wing Sum, Alvin	√	√	√	√
Shek Lai Him, Abraham	√	√	√	√

# Corporate Governance Report

## (4) BOARD COMMITTEES

The Executive Committee comprising members appointed by the Board amongst the EDs was established on 18 November 2005 with written terms of reference to assist the Board in monitoring the ongoing management of the Company's business and in implementing the Company's objectives in accordance with the strategy and policies approved by the Board. The Board has also delegated its authority to the following Committees to assist it in the implementation of its functions:

### (4.1) Remuneration Committee

The Board established on 18 November 2005 a Remuneration Committee which currently comprises five members, including three INEDs, namely Messrs. Lam Bing Kwan (Chairman), Ku Moon Lun and Law Kin Ho, an ED, Mr. Chew Fook Aun, and a NED, Mr. Lucas Ignatius Loh Jen Yuh (alternate: Mr. Puah Tze Shyang) during the Year and up to date of the Annual Report.

On 29 March 2012, the Board adopted a set of the revised terms of reference of the Remuneration Committee, which has included changes in line with the CG Code's requirements effective from 1 April 2012. The Remuneration Committee has adopted the operation model where it performs an advisory role to the Board, with the Board retaining the final authority to approve the remuneration packages of the Directors and senior management. The current terms of reference of the Remuneration Committee setting out its authority, duties and responsibilities are available on the respective websites of the Stock Exchange and the Company.

#### (a) Duties of the Remuneration Committee

The Remuneration Committee has been charged with the responsibility of making recommendations to the Board, in consultation with the Chairman of the Board and/or the Chief Executive Officer, on an appropriate policy and framework for all aspects of remuneration of all Directors and senior management, including but not limited to Directors' fees, salaries, allowances, bonuses, share options, benefits in kind and pension rights, to ensure that the level of remuneration offered by the Company is competitive and sufficient to attract, retain and motivate personnel of the required quality to manage the Company successfully.

#### (b) Work performed by the Remuneration Committee

The Remuneration Committee held a meeting during the Year to consider the payment of discretionary bonuses to, and review of remuneration packages of, EDs, and discuss other remuneration-related matters.

## (4) BOARD COMMITTEES (CONTINUED)

### (4.1) Remuneration Committee (continued)

(c) Attendance record at the Remuneration Committee meeting

The attendance record of individual members at the Remuneration Committee meeting held during the Year is set out below:

<b>Committee Members</b>	<b>Number of Meeting Attended/ Number of Meeting Held</b>
<b>Executive Director</b>	
Chew Fook Aun	1/1
<b>Non-executive Directors</b>	
Lucas Ignatius Loh Jen Yuh <i>(alternate: Puah Tze Shyang)</i>	1/1
<b>Independent Non-executive Directors</b>	
Ku Moon Lun	1/1
Lam Bing Kwan	1/1
Law Kin Ho	1/1

### (4.2) Audit Committee

The Board established an Audit Committee on 31 March 2000 which currently comprises three members, including two of the INEDs, namely Mr. Law Kin Ho (Chairman) and Mr. Lam Bing Kwan, and a NED, Mr. Lucas Ignatius Loh Jen Yuh (alternate: Mr. Puah Tze Shyang) during the Year and up to date of this Annual Report.

The Company has complied with Rule 3.21 of the Listing Rules, which requires that at least one of the members of the Audit Committee (which must comprise a minimum of three members and must be chaired by an independent non-executive director) is an INED who possesses appropriate professional qualifications or accounting or related financial management expertise.

(a) Duties of the Audit Committee (including corporate governance functions)

The Audit Committee is principally responsible for the monitoring of the integrity of periodical financial statements of the Company, the review of significant financial reporting judgments contained in them before submission to the Board for approval, and the review and monitoring of the auditor's independence and objectivity as well as the effectiveness of the audit process. The Audit Committee is also responsible for performing the corporate governance functions and to oversight the Company's risk management and internal control systems.

While recognising corporate governance is the collective responsibility of all of its members, the Board has delegated the corporate governance functions to the members of the Audit Committee who are considered to be better positioned to provide an objective and independent guidance on governance-related matters.



# Corporate Governance Report

## (4) BOARD COMMITTEES (CONTINUED)

### (4.2) Audit Committee (continued)

(a) Duties of the Audit Committee (including corporate governance functions) (continued)

On 29 March 2012, the Board formalised the governance-related policies and procedures, established on the foundations of accountability, transparency, fairness and integrity and adopted by the Group for years, into a set of corporate governance policy ("**CG Policy**"). The terms of reference of the Audit Committee were then revised in line with the CG Policy and had incorporated the corporate governance-related functions which include the responsibilities to develop, review, monitor, and make recommendations to the Board (as appropriate) in respect of the Company's policies and practices of corporate governance (including the compliance with the CG Code and the relevant disclosures in the Company's interim and annual reports), the practices in compliance with legal and regulatory requirements, and the training and continuous professional development of the Directors and senior management.

In compliance with the Stock Exchange's implementation of the revised Listing Rules relating to the risk management and internal controls under the CG Code for accounting periods beginning on or after 1 January 2016, the terms of reference of the Audit Committee were revised by the Board on 23 March 2016. The current terms of reference setting out the Audit Committee's authority, duties and responsibilities are available on the respective websites of the Stock Exchange and the Company.

(b) Work performed by the Audit Committee

The Audit Committee held three meetings during the Year. It has reviewed the audited results of the Company for the year ended 31 July 2017, the unaudited interim results of the Company for the six months ended 31 January 2018 and other matters related to the financial and accounting policies and practices of the Company as well as the nature and scope of the audit for the Year. Further, it has reviewed the budget for the ensuing year and internal control review reports and put forward relevant recommendations to the Board for approval.

On 24 October 2018, the Audit Committee reviewed the draft audited consolidated financial statements of the Company as well as the accounting principles and policies for the Year with the Company's management in the presence of the representatives of the Independent Auditor. It also reviewed this Corporate Governance Report, risk management report and certain internal control review reports on the Company prepared by the independent professional advisor. The Audit Committee also assessed the effectiveness of the Group's systems of risk management and internal control.

## (4) BOARD COMMITTEES (CONTINUED)

### (4.2) Audit Committee (continued)

(c) Attendance record at the Audit Committee meetings

The attendance record of individual members at the Audit Committee meetings held during the Year is set out below:

Committee Members	Number of Meetings Attended/ Number of Meetings Held
<b>Non-executive Director</b>	
Lucas Ignatius Loh Jen Yuh <i>(alternate: Puah Tze Shyang)</i>	3/3
<b>Independent Non-executive Directors</b>	
Lam Bing Kwan	3/3
Law Kin Ho	3/3

## (5) CHAIRMAN AND CHIEF EXECUTIVE

The CG Code provides that the roles of the chairman and the chief executive should be separate and performed by different individuals.

During the Year and up to the date of this Report, Mr. Chew Fook Aun was the Chairman of the Board while Mr. Lam Hau Yin, Lester acted as the Chief Executive Officer of the Company. This segregation ensures a clear distinction between the Chairman's responsibilities to manage the Board and the Chief Executive Officer's responsibilities to manage the Company's business. The division of responsibilities between the Chairman and the Chief Executive Officer is defined.

## (6) NON-EXECUTIVE DIRECTORS

As explained in Paragraph (1) above, none of the existing NEDs (including the INEDs) was appointed for a specific term.

## (7) NOMINATION OF DIRECTORS

As explained in Paragraph (1) above, the Company does not establish a nomination committee. The policies and procedures for the selection and nomination of Directors, and arrangements for the performance of other duties of the nomination committee have also been disclosed therein.

# Corporate Governance Report

## (8) BOARD DIVERSITY POLICY

The Company has adopted a board diversity policy (“**Policy**”) in July 2013 which sets out its approach to achieve and maintain diversity on the Board in order to enhance the effectiveness of the Board.

The Company recognises Board diversity will strengthen the Company’s strategic objectives in driving business results; enhancing good corporate governance and reputation; and attracting and retaining talent for the Board.

Board diversity ensures the Board has the appropriate balance and level of skills, experience and perspectives required to support the execution of its business strategies. The Company seeks to achieve Board diversity through the consideration of a number of factors, including professional qualifications and experience, cultural and educational background, race and ethnicity, gender, age and length of service. The Company will also take into consideration factors based on its own business model and specific needs from time to time in determining the optimum composition of the Board.

On recommendation from the EDs, the Board will set measurable objectives to implement the Policy and review such objectives from time to time to ensure their appropriateness and ascertain the progress made towards achieving those objectives. The EDs will review the Policy, as appropriate, to ensure its continued effectiveness from time to time.

A copy of the Policy has been published on the Company’s website for public information.

Currently, the Board comprises fourteen members, of whom seven are executive directors, two are non-executive directors and the remaining five are independent non-executive directors. The current Board comprises individuals who are professionals with real estate, investment, banking, accounting, financial, general management and legal backgrounds.

## (9) SECURITIES TRANSACTIONS BY DIRECTORS AND DESIGNATED EMPLOYEES

The Company has adopted a Code of Practice for Securities Transactions by Directors and Designated Employees (“**Securities Code**”) on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix 10 to the Listing Rules. The Company has made specific enquiry of all Directors and they have confirmed in writing their compliance with the required standard set out in the Securities Code during the Year.

## (10) INDEPENDENT AUDITOR’S REMUNERATION

For the Year, the fees in respect of the audit and non-audit services provided to the Group by the Independent Auditor, Ernst & Young, Certified Public Accountants, Hong Kong amounted to HK\$3,285,000 and HK\$2,199,000, respectively. The non-audit services mainly consist of tax advisory, review and other reporting services.

## (11) DIRECTORS' RESPONSIBILITY FOR PREPARING FINANCIAL STATEMENTS

The Directors acknowledge that they are responsible for overseeing the preparation of the financial statements which give a true and fair view of the financial position of the Group and of the financial performance and cash flows for such reporting period. In doing so, the Directors select suitable accounting policies and apply them consistently and make accounting estimates that are appropriate in the circumstances. With the assistance of the accounting and finance staff, the Directors ensure that the financial statements of the Group are prepared in accordance with statutory requirements and appropriate financial reporting standards.

## (12) INDEPENDENT AUDITOR'S REPORTING RESPONSIBILITY

The statement by the Independent Auditor about its reporting and auditing responsibilities for the financial statements is set out in the Independent Auditor's Report contained in this Annual Report.

## (13) RISK MANAGEMENT AND INTERNAL CONTROL

The main features of the risk management and internal control systems are to provide a clear governance structure, policies and procedures, as well as reporting mechanism to facilitate the Group to manage its risks across business operations.

The Group has established a risk management framework, which consists of the Board, the Audit Committee and the Risk Management Taskforce. The Board determines the nature and extent of risks that shall be taken in achieving the Group's strategic objectives, and has the overall responsibility for monitoring the design, implementation and the overall effectiveness of risk management and internal control systems.

The Group has formulated and adopted Risk Management Policy in providing direction in identifying, evaluating and managing significant risks. At least on an annual basis, the Risk Management Taskforce identifies risks that would adversely affect the achievement of the Group's objectives, and assesses and prioritises the identified risks according to a set of standard criteria. Risk mitigation plans and risk owners are then established for those risks considered to be significant.

In addition, the Group has engaged an independent professional advisor to assist the Board and the Audit Committee in ongoing monitoring of the risk management and internal control systems of the Group. The design and implementation of internal controls are to identify weakness for improvement. The independent professional advisor reports to the Audit Committee for identified weakness and proposed recommendation on a timely basis to ensure prompt remediation actions are taken.

Risk management report and internal control review report are submitted to the Audit Committee and the Board at least once a year. The Board had performed annual review on the effectiveness of the Group's risk management and internal control systems, including but not limited to the Group's ability to cope with its business transformation and changing external environment; the scope and quality of management's review on risk management and internal control systems; result of internal audit work; the extent and frequency of communication with the Board in relation to result of risk and internal control review; significant failures or weaknesses identified and their related implications; and status of compliance with the Listing Rules. The Board considers the Group's risk management and internal control systems are effective.

# Corporate Governance Report

## (13) RISK MANAGEMENT AND INTERNAL CONTROL (CONTINUED)

The risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

### Procedures and internal controls for the handling and dissemination of inside information

The Group complies with requirements of Securities & Futures Ordinance (“**SFO**”) and the Listing Rules. The Group discloses inside information to the public as soon as reasonably practicable unless the information falls within any of the Safe Harbours as provided in the SFO. Before the information is fully disclosed to the public, the Group ensures the information is kept strictly confidential. If the Group believes that the necessary degree of confidentiality cannot be maintained or that confidentiality may have been breached, the Group would immediately disclose the information to the public. The Group is committed to ensure that information contained in announcements are not false or misleading as to a material fact, or false or misleading through the omission of a material fact in view of presenting information in a clear and balanced way, which requires equal disclosure of both positive and negative facts.

## (14) COMPANY SECRETARY

During the Year, the company secretary of the Company (“**Company Secretary**”) has complied with the relevant training requirement under Rule 3.29 of the Listing Rules.

## (15) SHAREHOLDERS’ RIGHTS

### (15.1) Procedures for Shareholders to Convene an Extraordinary General Meeting (“**EGM(s)**”)

Pursuant to the Articles of Association, registered Shareholders holding not less than one-tenth (10%) of the paid-up capital of the Company carrying the right of voting at general meetings of the Company (“**EGM Requisitionists**”) can deposit a written request to convene an EGM at the Company’s principal place of business in Hong Kong (“**Principal Office**”), which is presently situated at 11th Floor, Lai Sun Commercial Centre, 680 Cheung Sha Wan Road, Kowloon, Hong Kong for the attention of the Company Secretary.

The EGM Requisitionists must state in their request(s) the objects of the EGM, and such request(s) must be signed by all the EGM Requisitionists, and may consist of several documents in like form, each signed by one or more of the EGM Requisitionists.

The Company’s branch share registrar in Hong Kong (“**Registrar**”) will verify the EGM Requisitionists’ particulars in the EGM Requisitionists’ request. Promptly after confirmation from the Registrar that the EGM Requisitionists’ request is in order, the Company Secretary will arrange with the Board to convene an EGM by serving sufficient notice to all the registered Shareholders in accordance with all the relevant statutory and regulatory requirements. On the contrary, if the EGM Requisitionists’ request is verified not in order, the EGM Requisitionists will be advised of this outcome and accordingly, an EGM will not be convened as requested.

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## (15) SHAREHOLDERS' RIGHTS (CONTINUED)

### (15.1) Procedures for Shareholders to Convene an Extraordinary General Meeting (“EGM(s)”) (continued)

The EGM Requisitionists, or any of them representing more than one-half of the total voting rights of all of them, may themselves convene an EGM if within twenty-one (21) days of the deposit of the EGM Requisitionists' request, the Board does not proceed duly to convene an EGM provided that any EGM so convened is held within three (3) months from the date of the original EGM Requisitionists' request. All reasonable expenses incurred by the EGM Requisitionists by reason of the Board's failure to duly convene an EGM shall be reimbursed to the EGM Requisitionists by the Company.

### (15.2) Procedures for Putting Forward Proposals at a General Meeting

There are no provisions under the Articles of Association or the Companies Law of the Cayman Islands regarding procedures for Shareholders to put forward proposals at a general meeting other than a proposal of a person for election as a Director. Shareholders may follow the procedures set out in Paragraph (15.1) to convene an EGM for any business specified in such written request.

### (15.3) Procedures for Proposing a Person for Election as a Director

As regards the procedures for proposing a person for election as a Director, please refer to the procedures made available under the Corporate Governance section (Shareholders' Rights sub-section) of the Company's website at [www.laifung.com](http://www.laifung.com).

### (15.4) Procedures for Directing Shareholders' Enquiries to the Board

Shareholders may at any time send their enquiries and concerns to the Board in writing through the Company Secretary whose contact details are as follows:

11th Floor, Lai Sun Commercial Centre  
680 Cheung Sha Wan Road  
Kowloon, Hong Kong

Fax: (852) 2743 8459  
Email: [lscmsec@laisun.com](mailto:lscmsec@laisun.com)

Shareholders may also make enquiries with the Board at the general meetings of the Company.



## (16) COMMUNICATION WITH SHAREHOLDERS

### (16.1) Shareholders' Communication Policy

On 29 March 2012, the Board adopted a Shareholders' Communication Policy reflecting mostly the current practices of the Company for communication with its Shareholders. Such policy aims at providing the Shareholders and potential investors with ready and timely access to balanced and understandable information of the Company. However, it will be reviewed regularly to ensure its effectiveness and compliance with the prevailing regulatory and other requirements.

The Company has established a number of channels for maintaining an on-going dialogue with its Shareholders as follows:

- (i) corporate communications such as annual reports, interim reports and circulars are issued in printed form and are available on the Stock Exchange's website at [www.hkex.com.hk](http://www.hkex.com.hk) and the Company's website at [www.laifung.com](http://www.laifung.com);
- (ii) financial highlights, press releases and results roadshows presentations are also posted on the Company's website;
- (iii) periodic announcements are made through the Stock Exchange and published on the respective websites of the Stock Exchange and the Company;
- (iv) corporate information is made available on the Company's website and the amended and restated Memorandum and Articles of Association of the Company have been posted on the websites of both the Stock Exchange and the Company;
- (v) participate in roadshows and investors' conferences to meet Shareholders/investors, media and financial analysts;
- (vi) AGMs and EGMs provide a forum for the Shareholders to make comments and exchange views with the Directors and senior management; and
- (vii) the Registrar serve the Shareholders in respect of share registration, dividend payment, change of Shareholders' particulars and related matters.

## (16) COMMUNICATION WITH SHAREHOLDERS (CONTINUED)

### (16.2) Attendance Record at General Meeting

During the Year, the Company held an AGM and an EGM and the attendance record of individual Directors at this meeting is set out below:

<b>Directors</b>	<b>Annual General Meeting</b>	<b>Extraordinary General Meeting</b>
	<b>Number of Meeting Attended/ Number of Meeting Held</b>	
<b>Executive Directors</b>		
Chew Fook Aun	1/1	1/1
Lam Kin Ming	0/1	1/1
Lam Kin Hong, Matthew	1/1	1/1
Lam Hau Yin, Lester	0/1	1/1
Cheng Shin How	1/1	1/1
Lee Tze Yan, Ernest	1/1	1/1
U Po Chu	0/1	0/1
<b>Non-executive Directors</b>		
Lucas Ignatius Loh Jen Yuh	0/1	0/1
Puah Tze Shyang <i>(also alternate director to Lucas Ignatius Loh Jen Yuh)</i>	0/1	1/1
<b>Independent Non-executive Directors</b>		
Ku Moon Lun	1/1	1/1
Lam Bing Kwan	1/1	1/1
Law Kin Ho	1/1	1/1
Mak Wing Sum, Alvin	1/1	1/1
Shek Lai Him, Abraham	1/1	1/1

# Corporate Governance Report

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## (16) COMMUNICATION WITH SHAREHOLDERS (CONTINUED)

### (16.3) Details of the Last General Meeting

The last general meeting of the Company, being the AGM for 2017, was held at 9:00 a.m. on 15 December 2017 at Harbour View Rooms I & II, 3rd Floor, The Excelsior, Hong Kong, 281 Gloucester Road, Causeway Bay, Hong Kong ("**2017 AGM**"). At the 2017 AGM, Shareholders approved by a vast majority of votes (i) the adoption of the audited financial statements of the Company for the year ended 31 July 2017 and the reports of the directors and the independent auditors thereon; (ii) the declaration of a final dividend with a scrip dividend option; (iii) the re-election of Dr. Lam Kin Ming and Mr. Lam Hau Yin, Lester as EDs and the authorisation for the Board to fix the remuneration of the Directors; (iv) the re-appointment of Ernst & Young as the Independent Auditor for the Year and the authorisation for the Board to fix their remuneration; (v) the granting to the Directors a general mandate to buy back the shares of the company ("**Shares**") not exceeding 10% of the aggregate nominal amount of the issued share capital of the Company; (vi) the granting to the Directors a general mandate to issue, allot and deal with additional Shares of not exceeding 20% of the aggregate nominal amount of the issued share capital of the Company; and (vii) the extension to the general mandate under above (vi) by adding the aggregate nominal amount of the Shares to be bought back by the Company pursuant to the above (v). The notice of the 2017 AGM and the poll results announcement in respect of the 2017 AGM were published on the websites of both the Stock Exchange and the Company on 16 November 2017 and 15 December 2017, respectively.

## (17) INVESTOR RELATIONS

To ensure our investors have a better understanding of the Company, our management engages in a pro-active investor relations programme. Our Executive Directors and Investor Relations Department communicate with research analysts and institutional investors on an on-going basis and meet with research analysts and the press after our results announcements, attend major investors' conferences and participate in international non-deal roadshows to communicate the Company's financial performance and global business strategy.

Since 1 August 2017, the Company has met with a number of research analysts and investors and attended non-deal roadshows as follows:

Month	Event	Organizer	Location
October 2017	Post results non-deal roadshow	CLSA	Hong Kong
October 2017	Post results non-deal roadshow	DBS	Singapore
November 2017	Post results non-deal roadshow	BNP	London
November 2017	Post results non-deal roadshow	BNP	New York/ Los Angeles
January 2018	Deal roadshow — Lai Fung USD guaranteed notes	DBS/HSBC/ OCBC/UBS	Singapore
January 2018	Deal roadshow — Lai Fung USD guaranteed notes	DBS/HSBC/ OCBC/UBS	Hong Kong
January 2018	The Pulse of Asia Conference	DBS	Singapore
March 2018	Post results non-deal roadshow	DBS	Hong Kong
March 2018	Post results non-deal roadshow	DBS	Singapore
April 2018	Post results non-deal roadshow	DBS	London
April 2018	Post results non-deal roadshow	Daiwa	New York
May 2018	Post results non-deal roadshow	DBS	Kuala Lumpur
September 2018	2018 SCB Annual Investor Reverse Roadshow	Standard Chartered Bank	Hong Kong

The Company also had a research report published as follows:

Firm	Analyst	Publication Date
HSBC	Keith CHAN	23 October 2017

The Company is keen on promoting investor relations and enhancing communication with the Shareholders and potential investors. It welcomes suggestions from investors, stakeholders and the public who may contact the Investor Relations Department by phone on (852) 2853 6116 during normal business hours, by fax at (852) 2853 6651 or by e-mail at [ir@laifung.com](mailto:ir@laifung.com).

# Biographical Details of Directors

## EXECUTIVE DIRECTORS

Each of the executive directors of the Company named below holds directorship in a number of subsidiaries of the Company and all of them (except Mr. Cheng Shin How and Mr. Lee Tze Yan, Ernest) hold directorship in all or certain of the Company's listed affiliates, namely Lai Sun Garment (International) Limited ("**LSG**"), Lai Sun Development Company Limited ("**LSD**") and eSun Holdings Limited ("**eSun**"). The issued shares of LSG, LSD and eSun are listed and traded on the Main Board of The Stock Exchange of Hong Kong Limited ("**Stock Exchange**"). LSG is the ultimate holding company of the Company while both eSun and LSD are the intermediate holding companies of the Company.

**Mr. Chew Fook Aun**, Chairman, aged 56, has been the Chairman of the Board since 1 November 2012. He was appointed an Executive Director of the Company on 5 June 2012 and is currently a member of both the Executive Committee and the Remuneration Committee of the Company. Mr. Chew is also a deputy chairman and an executive director of LSG, the deputy chairman and an executive director of LSD as well as an executive director of eSun.

Prior to joining the Lai Sun Group, Mr. Chew was an executive director and the group chief financial officer of Esprit Holdings Limited ("**Esprit**") from 1 February 2009 to 1 May 2012, and an executive director and the chief financial officer of The Link Management Limited (now known as Link Asset Management Limited), acting as manager of The Link Real Estate Investment Trust (now known as Link Real Estate Investment Trust ("**Link REIT**")), from February 2007 to January 2009. He was also the chief financial officer of Kerry Properties Limited ("**Kerry Properties**") from 1996 to 2004, a director of corporate finance for Kerry Holdings Limited from 1998 to 2004 and an executive director of Kyard Limited in charge of the property portfolio of a private family office from 2004 to 2007. The issued shares of Esprit and Kerry Properties and the issued units of Link REIT are listed and traded on the Main Board of the Stock Exchange.

Mr. Chew has over 30 years of experience in accounting, auditing and finance in the United Kingdom ("**UK**") and Hong Kong. He graduated from the London School of Economics and Political Science of the University of London in the UK with a Bachelor of Science (Economics) Degree. Mr. Chew is a fellow member of both the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") and The Institute of Chartered Accountants in England and Wales. He was also a council member of the HKICPA and its vice president in 2010. Mr. Chew is currently a member of the Operations Review Committee of the Independent Commission Against Corruption ("**ICAC**") and a member of the Barristers Disciplinary Tribunal Panel, both being organisations established in Hong Kong. In addition, he was appointed as a member of the Board of Directors to the Hong Kong Sports Institute Limited for a term of two years with effect from 1 April 2017. He was a member of the Advisory Committee of the Securities and Futures Commission, the Corruption Prevention Advisory Committee of the ICAC, the Standing Committee on Company Law Reform of the Companies Registry and a council member of the Financial Reporting Council.

The Company and Mr. Chew have entered into an employment contract with no fixed term but such contract is determinable by either the Company or Mr. Chew serving the other party not less than 3 months' written notice or payment in lieu thereof. In accordance with the provisions of the Articles of Association of the Company, he will be subject to retirement from office as director by rotation once every three years if re-elected at the forthcoming Annual General Meeting of the Company ("**AGM**") and will also be eligible for re-election at future AGMs. Mr. Chew presently receives a remuneration of HK\$3,869,640 per annum and such other remuneration and discretionary bonus as may be determined by the board of directors of the Company from time to time with reference to the results of the Company, his performance, duties and responsibilities as well as the prevailing market conditions.

## EXECUTIVE DIRECTORS (CONTINUED)

Save as disclosed above, Mr. Chew has not held any directorship in any other listed public companies in the last three years and does not have any relationships with any directors, senior management or substantial or controlling shareholders of the Company. As at the date of this Annual Report, except for his corporate interest in 600,000 shares in the Company, 202,422 shares in LSG, 400,000 shares in LSD, a share option to subscribe for 1,009,591 shares in the Company, 3,819,204 shares in LSG and 3,773,081 shares in LSD pursuant to the respective share option scheme of the Company, LSG and LSD, Mr. Chew does not have any other interests or short positions in the shares, underlying shares and/or debentures of the Company or any of its associated corporations within the meaning of Part XV of the Securities and Futures Ordinance of Hong Kong, Chapter 571 of the laws of Hong Kong (“SFO”).

Please also refer to the Note at the end of this section of “Biographical Details of Directors”.

**Dr. Lam Kin Ming**, Deputy Chairman, aged 81, was appointed an Executive Director of the Company in September 1997. Dr. Lam is the chairman and an executive director of LSG, a non-executive director of LSD and the chairman, the chief executive officer and an executive director of Crocodile Garments Limited, a company listed on the Main Board of the Stock Exchange.

Dr. Lam received an Honorary Doctoral Degree from the International American University in the United States of America in 2009 and was admitted as Honorary Doctorate of Management of the Lincoln University in the United States of America in February 2014. He has extensive experience in property development and investment and garment businesses and has been involved in the management of the garment business since 1958.

Dr. Lam is the elder brother of Dr. Lam Kin Ngok, Peter (a substantial shareholder of the Company within the meaning of Part XV of the SFO) and Mr. Lam Kin Hong, Matthew (Executive Deputy Chairman and an Executive Director of the Company) and an uncle of Mr. Lam Hau Yin, Lester (an Executive Director and the Chief Executive Officer of the Company).

**Mr. Lam Kin Hong, Matthew**, Executive Deputy Chairman, aged 50, was appointed an Executive Director of the Company in December 2001. Mr. Lam is an executive director of LSG and Crocodile Garments Limited (a company listed on the Main Board of the Stock Exchange).

Mr. Lam graduated from University College London in the United Kingdom with a Bachelor of Science Degree and underwent training as a lawyer with Reed Smith Richards Butler, an international law firm. He is a Co-founding Partner and Managing Partner of Nixon Peabody CWL in Hong Kong and a member of The Law Society of Hong Kong and The Law Society of England and Wales.

Mr. Lam has considerable experience in property development and corporate finance in Hong Kong and Mainland China. He is the vice president cum chairman of the Hong Kong Real Property Federation cum Yangtze River Delta Region and a standing committee member of the Chinese People’s Political Consultative Conference (“CPPCC”) in Shanghai.

Mr. Lam serves as an Honorary Consul of the Republic of Estonia in Hong Kong, a council member of the Association of Honorary Consul in Hong Kong and Macau SAR, a board member of the Employees Compensation Assistance Fund Board, a member of the Advisory Committee on Admission of Quality Migrants and Professionals, a member of the Central Advisory Committee and the Chairman of the Publicity Committee of the Senior Police Call, a member of the Fight Crime Committee and the observer of the Independent Police Complaints Council. Mr. Lam also serves as an Honorary Judge of Racing at the Hong Kong Jockey Club and he is also a council member of the Better Hong Kong Foundation.



## Biographical Details of Directors

### EXECUTIVE DIRECTORS (CONTINUED)

Mr. Lam is the younger brother of Dr. Lam Kin Ming (Deputy Chairman and an Executive Director of the Company) and Dr. Lam Kin Ngok, Peter (a substantial shareholder of the Company within the meaning of Part XV of the SFO) and an uncle of Mr. Lam Hau Yin, Lester (an Executive Director and the Chief Executive Officer of the Company).

**Mr. Lam Hau Yin, Lester**, Chief Executive Officer, aged 37, was appointed an Executive Director of the Company in April 2005 and is currently a member of the Executive Committee of the Company. He is also an executive director of LSG, LSD and eSun as well as an alternate director to Madam U Po Chu in her capacity as an executive director of LSG.

Mr. Lam holds a Bachelor of Science in Business Administration Degree from the Northeastern University in Boston of the United States of America. He completed the Kellogg-HKUST Executive MBA program in July 2016. Mr. Lam has acquired working experience since 1999 in various companies engaged in securities investment, hotel operations, environmental products, entertainment and property development and investment.

Mr. Lam is a son of Dr. Lam Kin Ngok, Peter (a substantial shareholder of the Company within the meaning of Part XV of the SFO), a nephew of Dr. Lam Kin Ming (Deputy Chairman and an Executive Director of the Company) and Mr. Lam Kin Hong, Matthew (Executive Deputy Chairman and an Executive Director of the Company) and a grandson of Madam U Po Chu (Executive Director of the Company).

**Mr. Cheng Shin How**, aged 52, was appointed an Executive Director of the Company in June 2007 and is currently a member of the Executive Committee of the Company.

Prior to joining the Company, Mr. Cheng was the Regional Director of the Hong Kong and Macau office of CapitaLand Limited ("**CapitaLand**", together with its subsidiaries, "**CapitaLand Group**"). He joined CapitaLand Group in 1999 and has been involved in CapitaLand Group's real estate investment in Hong Kong, Macau and the Mainland of China. Prior to joining CapitaLand Limited, Mr. Cheng worked with CB Richard Ellis, an international property consultancy firm where he was involved in property valuation, development and investment consultancy. He has been involved in the PRC business since 1993. Mr. Cheng graduated with an Honours Degree in Land Management from the University of Reading, United Kingdom.

**Mr. Lee Tze Yan, Ernest**, aged 54, was appointed an Executive Director of the Company in January 2015 and is currently a member of the Executive Committee of the Company.

Mr. Lee joined the Lai Sun Group as Group Director — Project Development in June 2012. He has over 20 years of experience in the architectural and property development industries, holding senior positions. Prior to joining the Lai Sun Group, he was a senior project management executive of the Henderson Land Group for 18 years, supervising the execution and completion of numerous large-scale quality developments in both Hong Kong and the People's Republic of China ("**PRC**").

Mr. Lee graduated from the Faculty of Architecture, the University of Hong Kong, with a Bachelor of Architecture degree and a Bachelor of Arts in Architectural Studies degree. He also holds a post-graduate degree in Master of Business Administration from the Southern Illinois University at Carbondale in the United States of America. Mr. Lee has been a member of both the Hong Kong Institute of Architects (HKIA) and the Royal Institute of British Architects (RIBA), as well as an Authorized Person (List of Architects) and a Registered Architect in Hong Kong for over 20 years. He attained the qualifications of PRC Class 1 Registered Architect Qualification and BEAM Pro.

## EXECUTIVE DIRECTORS (CONTINUED)

The Company and Mr. Lee have entered into a service contract with no fixed term but such contract is determinable by either the Company or Mr. Lee serving the other party not less than 3 months' written notice or payment in lieu thereof. In accordance with the provisions of the Articles of Association, he will retire from office as director at the forthcoming AGM and is eligible for election thereat. If elected, he will be subject to retirement by rotation once every three years since then and will also be eligible for re-election at future AGMs. Mr. Lee presently receives an annual remuneration of HK\$1,343,400 and such other remuneration and discretionary bonus as may be determined by the Board from time to time with reference to the results of the Company, his performance, duties and responsibilities as well as the prevailing market conditions.

Save as disclosed above, Mr. Lee has not held any directorship in any other listed public companies in the last three years and does not have any relationship with any directors, senior management or substantial or controlling shareholders of the Company. As at the date of this Annual Report, except for his family interest in 4,000 shares in LSD and a share option to subscribe for 640,000 shares in the Company and 832,000 shares in LSD pursuant to the respective share option scheme of the Company and LSD, Mr. Lee does not have any other interests or short positions in the shares, underlying shares and/or debentures of the Company or any of its associated corporations within the meaning of Part XV of the SFO.

Please also refer to the Note at the end of this section of "Biographical Details of Directors".

**Madam U Po Chu**, aged 93, was appointed an Executive Director of the Company in February 2003. She is also an executive director of LSG and a non-executive director of LSD and eSun.

Madam U has over 55 years of experience in the garment manufacturing business and had been involved in the printing business in the mid-1960's. She started to expand the business to fabric bleaching and dyeing in the early 1970's and became involved in property development and investment in the late 1980's.

Madam U is the mother of Dr. Lam Kin Ngok, Peter (a substantial shareholder of the Company within the meaning of Part XV of the SFO), and the grandmother of Mr. Lam Hau Yin, Lester (an Executive Director and the Chief Executive Officer of the Company).

The Company does not have any service contract with Madam U. However, in accordance with the provisions of the Articles of Association, she will be subject to retirement from office as director by rotation once every three years if re-elected at the forthcoming AGM and will also be eligible for re-election at future AGMs. Madam U presently receives an annual remuneration of HK\$4,324,788 and such other remuneration and discretionary bonus as may be determined by the Board from time to time with reference to the results of the Company, her performance, duties and responsibilities as well as the prevailing market conditions.

Save as disclosed above, Madam U has not held any directorship in any other listed public companies in the last three years. As at the date of this Annual Report, except for her personal interest in 825,525 shares in LSG and 26,919 shares in LSD, Madam U does not have any other interests or short positions in the shares, underlying shares and/or debentures of the Company or any of its associated corporations within the meaning of Part XV of the SFO.

Please also refer to the Note at the end of this section of "Biographical Details of Directors".

# Biographical Details of Directors

## NON-EXECUTIVE DIRECTORS

**Mr. Lucas Ignatius Loh Jen Yuh**, aged 52, was appointed a Non-executive Director of the Company in July 2010. He is presently a member of both the Audit Committee and the Remuneration Committee of the Company.

Mr. Loh has been appointed President (China & Investment Management) of CapitaLand Limited (“**CapitaLand**”, together with its subsidiaries, “**CapitaLand Group**”), one of Asia’s largest listed real estate companies, headquartered and listed in Singapore) with effect from 15 September 2018. He is also concurrently a Director and Chief Executive Officer of CapitaLand China Holdings Pte Ltd (“**CapitaLand China**”). CapitaLand China is the holding company of CapitaLand LF (Cayman) Holdings Co., Ltd. which is a substantial shareholder of the Company. CapitaLand China is a wholly-owned subsidiary of CapitaLand. Mr. Loh has more than 10 years of experience in PRC’s real estate market. He joined the CapitaLand Group in September 2001 and has been based in PRC since August 2004. Prior to his current appointment as Chief Executive Officer of CapitaLand China, Mr. Loh was a Deputy Chief Executive Officer, the Chief Investment Officer as well as Regional General Manager (South China) of CapitaLand China. He also held several appointments within the CapitaLand Group, including Managing Director for China of The Ascott Limited in the PRC.

Prior to joining the CapitaLand Group, Mr. Loh was an Associate Director for Private Equity Investment at Temasek Holdings (Private) Limited, which is a substantial shareholder of CapitaLand, leading its private equity investment business in the Asia Pacific region. Mr. Loh began his career in 1991 as a real estate appraiser in Singapore. He holds a Bachelor of Science (Estate Management) Degree from the National University of Singapore and a Master’s Degree in Business Administration from the Oklahoma City University in the United States of America. He attended the Advanced Management Program at Harvard Business School in 2013. Mr. Loh is also a director of Beautiwin Limited and Guangzhou Beautiwin Real Estate Development Co., Ltd, two joint venture companies in which each of the Company and CapitaLand China has an indirect 50% and 47.5% interest, respectively. Mr. Loh is currently a non-executive director and the vice-chairman of Central China Real Estate Limited, the issued shares of which are listed and traded on the Main Board of the Stock Exchange.

**Mr. Puah Tze Shyang**, aged 46, was appointed a Non-executive Director of the Company in April 2017. He is also the alternate director to Mr. Lucas Ignatius Loh Jen Yuh, a Non-executive Director of the Company.

Mr. Puah is currently the Chief Investment Officer and the Regional General Manager, Southwest China (“**RGM Southwest China**”) of CapitaLand China Holdings Pte Ltd (“**CapitaLand China**”). CapitaLand China is a wholly-owned subsidiary of CapitaLand Limited (“**CapitaLand**”, together with its subsidiaries, “**CapitaLand Group**”), one of Asia’s largest listed real estate companies, headquartered and listed in Singapore. CapitaLand China is a long-term real estate developer of high quality homes, commercial properties and integrated developments in China. CapitaLand China is the holding company of CapitaLand LF (Cayman) Holdings Co., Ltd., a substantial shareholder of the Company.

As CapitaLand China’s Chief Investment Officer, Mr. Puah is responsible for CapitaLand China’s real estate investments, asset management and investment platforms. The investment platforms include the Raffles City China Fund, CapitaLand China Development Funds, CapitaLand Township Funds and Raffles City China Investment Partners III, with combined capital commitments of US\$3.7 billion. Concurrently, as RGM Southwest China, Mr. Puah oversees a combined portfolio of seven residential projects and one integrated development in Chengdu, Wuxi, Xi’an and Shenyang. Mr. Puah is an alternate council member for the Singapore-Sichuan Trade and Investment Council (SSTIC). He had previously served as alternate council member for the Singapore-Liaoning Economic and Trade Council (SLETC).

## NON-EXECUTIVE DIRECTORS (CONTINUED)

Mr. Puah joined Surbana Corporation Pte Ltd ("**Surbana Corporation**") in July 2003. Surbana Corporation became known as CapitaLand Township Holdings Pte. Ltd. ("**CapitaLand Township**") after CapitaLand acquired a 40% stake in it in 2011, and CapitaLand subsequently raised its stake in CapitaLand Township to 100% in March 2015. From 2010 to March 2015, Mr. Puah was the Chief Executive Officer of CapitaLand Township Pte. Ltd. (formerly known as Surbana International Investment Pte. Ltd. from October 2006 to May 2007, and Surbana Land Pte. Ltd. from May 2007 to April 2013), a subsidiary of CapitaLand Township. On a regional basis, he has led the team to gross over RMB22 billion of residential sales, with La Botanica Township becoming the best-selling project in terms of residential unit sales in Xi'an from 2014 to 2016; Botanica Township was one of the top 10 best-selling projects in Chengdu in 2010. Under his stewardship, CapitaLand was also placed sixth in total residential sales for Chengdu city in 2016.

Mr. Puah started his career in real estate in 1997. Prior to joining Surbana Corporation, Mr. Puah was an Executive Engineer in the Housing and Development Board of Singapore ("**HDB**"), and he later helmed HDBuilders.com, a construction portal offering e-collaboration and e-procurement services for the real estate industry in Singapore. He was the industry pioneer for e-bidding for construction materials, having managed over S\$350 million in online auctions during his time at HDBuilders from 2000 to 2003.

Mr. Puah received an overseas undergraduate scholarship from HDB and obtained his Masters of Engineering (First Class Honours) degree in Electrical and Electronic Engineering from Imperial College of Science, Technology and Medicine in 1997. He was later awarded a Post-graduate scholarship from Surbana Corporation and obtained his Executive Masters of Business Administration (Honours) degree from Chicago Booth School of Business in 2010.

Mr. Puah is currently a non-executive director of Central China Real Estate Limited, a company listed on the Main Board of the Stock Exchange.

## INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. Ku Moon Lun**, aged 67, was appointed an Independent Non-executive Director of the Company in June 2006 and is currently a member of the Remuneration Committee of the Company.

Mr. Ku has over 35 years of experience in the real estate industry. He is currently an independent non-executive director of Kerry Properties Limited (the issue shares of which are listed and traded on the Main Board of the Stock Exchange) and a non-executive director of Surbana Jurong Pte Ltd. in Singapore. Mr. Ku is a member of the Hospital Governing Committee of Queen Elizabeth Hospital, Hong Kong Hospital Authority. He is also a fellow member of the Hong Kong Institute of Surveyors.

Mr. Ku was an executive director of Davis Langdon & Seah International ("**DLSI**"), a property consultant firm, until the end of 2005 where he was responsible for formulating the policies and steering the direction of the DLSI group of companies. He was also the chairman of the board of directors of Davis Langdon & Seah Hong Kong Limited from 1995 to 2004. Mr. Ku was previously the chairman of Premas Hong Kong Limited, a facilities management company, from 2000 to 2002 and icFox International, an information technology company, from 2000 to 2003. He was also an independent non-executive director of Ascott Residence Trust Management Limited, acting as the manager of Ascott Residence Trust (its issued units are listed on the Singapore Exchange Securities Trading Limited), from 2006 to 2016.

## Biographical Details of Directors

### INDEPENDENT NON-EXECUTIVE DIRECTORS (CONTINUED)

The Company does not have any service contract with Mr. Ku. However, in accordance with the provisions of the Articles of Association, he will be subject to retirement from office as director by rotation once every three years if re-elected at the forthcoming AGM and will also be eligible for re-election at future AGMs. Mr. Ku presently receives an annual director's fee of HK\$300,000.

Mr. Ku has served on the Board for over 9 years. Being a long-serving director, Mr. Ku has developed an in-depth understanding of the Company's operations and business, and has expressed objective views and given independent guidance to the Company over the years. There is no empirical evidence that the long service of Mr. Ku would impair his independent judgment. The Board is satisfied that Mr. Ku will continue to have the required character and experience to fulfill the role of an independent non-executive director of the Company and considers that the re-election of Mr. Ku as an independent non-executive director at the forthcoming AGM is in the best interest of the Company and its shareholders as a whole.

Save as disclosed above, Mr. Ku has not held any directorship in any other listed public companies in the last three years and does not have any relationship with any directors, senior management or substantial or controlling shareholders of the Company. As at the date of this Annual Report, Mr. Ku does not have any interests or short positions in the shares, underlying shares and/or debentures of the Company or any of its associated corporations within the meaning of Part XV of the SFO.

Please also refer to the Note at the end of this section of "Biographical Details of Directors".

**Mr. Lam Bing Kwan**, aged 69, was appointed an Independent Non-executive Director of the Company in July 2001 and is currently the chairman of the Remuneration Committee and a member of the Audit Committee of the Company.

Mr. Lam graduated from the University of Oregon in the United States of America with a Bachelor of Business Administration Degree in 1974. Having been actively involved in property development and investment in the PRC since the mid-1980's, he has substantial experience in this industry. Mr. Lam has served on the boards of directors of a number of listed companies in Hong Kong for over 10 years and is currently an independent non-executive director of LSG and LSD as well as a non-executive director of Sino-i Technology Limited and Nan Hai Corporation Limited. He retired as an independent non-executive director of eForce Holdings Limited on 4 June 2018. The issued shares of all the aforesaid companies are listed and traded on the Main Board of the Stock Exchange.

**Mr. Law Kin Ho**, aged 51, was appointed an Independent Non-executive Director of the Company in March 2009 and is currently the chairman of the Audit Committee and a member of the Remuneration Committee of the Company.

Mr. Law is a fellow member of the HKICPA and the Association of Chartered Certified Accountants, United Kingdom. He was appointed an independent non-executive director of Sunlight (1977) Holdings Limited ("**Sunlight**") on 21 March 2018. The issued shares of Sunlight were listed and traded on GEM of the Stock Exchange with effect from 16 April 2018.

Mr. Law has extensive experience in the auditing and accounting fields in Hong Kong and is currently a practicing certified public accountant in Hong Kong. Prior to starting his own practice, Mr. Law worked with Yuanta Securities (Hong Kong) Company Limited, the Stock Exchange and Ernst & Young. Mr. Law was an independent non-executive director of Creative China Holdings Limited, a company listed on GEM of the Stock Exchange, from 3 November 2015 to 17 July 2018.

## INDEPENDENT NON-EXECUTIVE DIRECTORS (CONTINUED)

The Company does not have any service contract with Mr. Law. However, in accordance with the provisions of the Articles of Association, he will be subject to retirement from office as director by rotation once every three years if re-elected at the forthcoming AGM and will also be eligible for re-election at future AGMs. Mr. Law presently receives an annual director's fee of HK\$300,000.

Mr. Law has served on the Board for over 9 years. Being a long-serving director, Mr. Law has developed an in-depth understanding of the Company's operations and business, and has expressed objective views and given independent guidance to the Company over the years. There is no empirical evidence that the long service of Mr. Law would impair his independent judgment. The Board is satisfied that Mr. Law will continue to have the required character and experience to fulfill the role of an independent non-executive director of the Company and considers that the re-election of Mr. Law as an independent non-executive director at the forthcoming AGM is in the best interest of the Company and its shareholders as a whole.

Save as disclosed above, Mr. Law has not held any directorship in any other listed public companies in the last three years and does not have any relationships with any directors, senior management or substantial or controlling shareholders of the Company. As at the date of this Annual Report, Mr. Law does not have any interests or short positions in the shares, underlying shares and/or debentures of the Company or any of its associated corporations within the meaning of Part XV of the SFO.

Please also refer to the Note at the end of this section of "Biographical Details of Directors".

**Mr. Mak Wing Sum, Alvin**, aged 66, was appointed an Independent Non-executive Director of the Company in November 2012. Mr. Mak is a Chartered Accountant and is a member of the Canadian Institute of Chartered Accountants as well as a member of the HKICPA. He is currently an independent non-executive director of I.T Limited, Luk Fook Holdings (International) Limited, Hong Kong Television Network Limited, Goldpac Group Limited and Crystal International Group Limited. The issued shares of all the aforesaid companies are listed and traded on the Main Board of the Stock Exchange. Mr. Mak has been a member of Hong Kong Housing Society ("HKHS") since May 2015. He was elected a member to the Supervisory Board of the HKHS on 6 September 2018 and is currently a member of certain of its committees.

After working in Citibank for over 26 years, Mr. Mak retired on 1 May 2012. He last served as the Head of Markets and Banking for Citibank Hong Kong, being the country business manager for corporate and investment banking business. In Citibank, he had held various senior positions including Head of Global Banking responsible for managing all the coverage bankers. Prior to that, he also managed the Hong Kong's corporate finance business, regional asset management business and was the Chief Financial Officer of North Asia. Before joining Citibank in 1985, Mr. Mak was an audit group manager at Coopers & Lybrand (now known as PricewaterhouseCoopers). He worked for Coopers & Lybrand for eight years, five of which was in Toronto, Canada. He graduated from the University of Toronto with a Bachelor of Commerce degree in 1976.

The Company and Mr. Mak have entered into a service contract with no fixed term. In accordance with the provisions of the Articles of Association, he will be subject to retirement from office as director by rotation once every three years if re-elected at the forthcoming AGM and will also be eligible for re-election at future AGMs. Mr. Mak presently receives an annual director's fee of HK\$300,000.



## Biographical Details of Directors

### INDEPENDENT NON-EXECUTIVE DIRECTORS (CONTINUED)

Save as disclosed above, Mr. Mak has not held any directorship in any other listed public companies in the last three years and does not have any relationship with any directors, senior management or substantial or controlling shareholders of the Company. As at the date of this Annual Report, except for a personal interest jointly held with his spouse in a principal amount of USD200,000 of the 4.6% guaranteed notes due 2022 issued by LSD Bonds (2017) Limited, Mr. Mak does not have any other interests or short positions in the shares, underlying shares and/or debentures of the Company or any of its associated corporations within the meaning of Part XV of the SFO.

Please also refer to the Note at the end of this section of “Biographical Details of Directors”.

**Mr. Shek Lai Him, Abraham**, aged 73, was appointed an Independent Non-executive Director of the Company in December 2012. He was appointed as Justice of the Peace in 1995 and awarded the Gold Bauhinia Star in July 2013. He has been a member of the Legislative Council for the Hong Kong Special Administrative Region of the PRC, representing the real estate and construction functional constituency since 2000.

Mr. Shek acts as an independent non-executive director of a number of companies listed on the Main Board of the Stock Exchange, including Paliburg Holdings Limited, Lifestyle International Holdings Limited, Chuang’s Consortium International Limited, NWS Holdings Limited, Country Garden Holdings Company Limited, MTR Corporation Limited, Hop Hing Group Holdings Limited, SJM Holdings Limited, China Resources Cement Holdings Limited, Cosmopolitan International Holdings Limited, Goldin Financial Holdings Limited, Eagle Asset Management (CP) Limited acting as the manager of Champion Real Estate Investment Trust and Regal Portfolio Management Limited acting as the manager of Regal Real Estate Investment Trust, Everbright Grand China Assets Limited and CSI Properties Limited (from 20 July 2018). Moreover, he is the chairman and an independent non-executive director of Chuang’s China Investments Limited as well as the vice chairman and an independent non-executive director of ITC Properties Group Limited. Mr. Shek was an independent non-executive director of TUS International Limited, ITC Corporation Limited and Midas International Holdings Limited.

Mr. Shek is also a non-executive director of the Mandatory Provident Fund Schemes Authority, a member of the Advisory Committee on Corruption of the Independent Commission Against Corruption, a Member of the Court and the Council of The University of Hong Kong and a Member of the Court of The Hong Kong University of Science and Technology. He was the Vice-Chairman of the Independent Police Complaints Council in Hong Kong, a member of the 5th Shenzhen Municipal Committee of the Chinese People’s Political Consultative Conference of the PRC and a director of The Hong Kong Mortgage Corporation Limited. He graduated from the University of Sydney, Australia with a Bachelor of Arts Degree and a Diploma in Education.

Note:

*Mr. Chew Fook Aun, Mr. Lee Tze Yan, Ernest, Madam U Po Chu, Mr. Ku Moon Lun, Mr. Law Kin Ho and Mr. Mak Wing Sum, Alvin will retire as Directors in accordance with the Articles of Association at the forthcoming AGM and being eligible, offer themselves for re-election thereat. Save as disclosed above, there are no other matters which need to be brought to the attention of the shareholders of the Company, and there is no information which is discloseable pursuant to any of the requirements under Rule 13.51(2) of the Rules Governing the Listing of Securities on the Stock Exchange.*

# Report of the Directors

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The directors of the Company ("**Directors**") present their report and the audited financial statements of the Company and its subsidiaries (together, "**Group**") for the year ended 31 July 2018 ("**Year**").

## PRINCIPAL ACTIVITIES

During the Year, the Company acted as an investment holding company.

The Group's principal activities consisted of property development for sale and property investment for rental purposes, and development and operation of and investment in cultural, leisure, entertainment and related facilities.

## BUSINESS REVIEW

A review of the business of the Group during the Year and a discussion on the Group's future business development, possible risks and uncertainties that the Group may be facing are provided in the Chairman's Statement as well as the Management Discussion and Analysis on pages 4 to 11 and pages 14 to 28 of this Annual Report, respectively. An analysis of the Group's performance during the Year using financial key performance indicators is provided in the Financial Highlights on pages 12 and 13 of this Annual Report. The financial risk management objectives and policies of the Group are set out in note 41 to the consolidated financial statements. In addition, discussions on the Group's environmental policies, relationships with its key stakeholders and compliance with relevant laws and regulations which have a significant impact on the Group are contained in the Environmental, Social and Governance Report and Corporate Governance Report on pages 34 to 46 and pages 47 to 63 of this Annual Report, respectively.

## RESULTS AND DIVIDENDS

Details of the profit of the Group for the Year and the Group's financial position as at 31 July 2018 are set out in the consolidated financial statements and their accompanying notes on pages 98 to 194.

No interim dividend was paid or declared in respect of the Year (2017: Nil).

The board of Directors ("**Board**") has recommended the payment of a final dividend of HK\$0.20 per ordinary share in respect of the Year (2017: HK\$0.20 per ordinary share) for the shareholders' approval at the forthcoming annual general meeting of the Company ("**AGM**").

The Board also proposes to offer a scrip dividend alternative to allow shareholders of the Company ("**Shareholders**") to elect to receive the final dividend wholly or partly in the form of new fully paid shares instead of in cash.

## PERMITTED INDEMNITY AND DIRECTORS AND OFFICERS LIABILITY INSURANCE

Pursuant to Article 179(a) of the Amended and Restated Articles of Association of the Company ("**Articles of Association**"), every Director or other officer of the Company shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities which he may sustain or incur in or about the execution of the duties of his office or otherwise in relation thereto, and no Director or other officer shall be liable for any loss, damages or misfortune which may happen to or be incurred by the Company in the execution of the duties of his office all in relation thereto, provided that such Article shall only have effect in so far as its provisions are not avoided by the Companies Law of the Cayman Islands. The Company has arranged Directors' and officers' liability insurance policy of the Company during the Year.

# Report of the Directors

## DIRECTORS

The Directors who were in office during the Year and as at the date of this Report are as follows:

### Executive Directors (“EDs”)

Chew Fook Aun (*Chairman*)  
Lam Kin Ming (*Deputy Chairman*)  
Lam Kin Hong, Matthew (*Executive Deputy Chairman*)  
Lam Hau Yin, Lester (*Chief Executive Officer*)  
Cheng Shin How  
Lee Tze Yan, Ernest  
U Po Chu

### Non-executive Directors (“NEDs”)

Lucas Ignatius Loh Jen Yuh  
Puah Tze Shyang  
(*also alternate director to Lucas Ignatius Loh Jen Yuh*)

### Independent Non-executive Directors (“INEDs”)

Ku Moon Lun  
Lam Bing Kwan  
Law Kin Ho  
Mak Wing Sum, Alvin  
Shek Lai Him, Abraham

In accordance with Article 116 of the Articles of Association, Mr. Chew Fook Aun, Mr. Lee Tze Yan, Ernest, Madam U Po Chu, Mr. Ku Moon Lun, Mr. Law Kin Ho and Mr. Mak Wing Sum, Alvin (together “**Retiring Directors**”) will retire from office by rotation at the forthcoming AGM. Being eligible, they offer themselves for re-election.

Details of the Retiring Directors proposed for re-election at the forthcoming AGM, required to be disclosed under Rule 13.51(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“**Listing Rules**” and “**Stock Exchange**”, respectively) are set out in the “Biographical Details of Directors” of this Annual Report and the section headed “Directors’ Interests” of this Report below.

All Retiring Directors have confirmed that there is no other information to be disclosed pursuant to any of the requirements of Rule 13.51(2) of the Listing Rules and there are no other matters that need to be brought to the attention of the Shareholders.

## BIOGRAPHICAL DETAILS OF DIRECTORS

Brief biographical particulars of the Directors are set out on pages 64 to 72 of this Annual Report. Directors’ other particulars are contained elsewhere in this Report and this Annual Report.

## DIRECTORS’ SERVICE CONTRACTS

No Director proposed for re-election at the forthcoming AGM has an unexpired service contract with the Company and/or any of its subsidiaries, which is not determinable by the employing company within one year without payment of compensation, other than statutory compensation.

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## DIRECTORS' INTERESTS IN SIGNIFICANT TRANSACTIONS, ARRANGEMENTS AND CONTRACTS

Save as disclosed in note 38(a) to the financial statements, no Director had a material interest, either directly or indirectly, in any transaction, arrangement or contract of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the Year.

## DIRECTORS' INTERESTS IN COMPETING BUSINESSES

During the Year and/or up to the date of this Report, the following Directors are considered to have interests in businesses which compete or are likely to compete, either directly or indirectly, with the businesses of the Group pursuant to the Listing Rules:

Mr. Chew Fook Aun, Dr. Lam Kin Ming, Mr. Lam Kin Hong, Matthew, Mr. Lam Hau Yin, Lester, Madam U Po Chu, Mr. Lee Tze Yan, Ernest, Mr. Lucas Ignatius Loh Jen Yuh and Mr. Puah Tze Shyang (together, "**Interested Directors**") held shareholding or other interests and/or directorships in companies/entities engaged in the businesses of property investment and development in the Mainland of China.

However, the Board is independent from the boards of directors/governing committees of the aforesaid companies/entities and none of the Interested Directors can personally control the Board. Further, each of the Interested Directors is fully aware of, and has been discharging, his/her fiduciary duty to the Company and has acted and will continue to act in the best interest of the Company and its Shareholders as a whole. Therefore, the Group is capable of carrying on its businesses independently of, and at arm's length from, the businesses of such companies/entities.

## ARRANGEMENT FOR DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Other than the share option schemes adopted by the Company as disclosed in the sections headed "Share Option Schemes" and "Directors' Interests" of this Report and in note 31 to the financial statements as well as the share option schemes adopted by eSun Holdings Limited ("**eSun**"), at no time during the Year was the Company or any of its holding companies and its subsidiaries a party to any arrangement to enable a Director to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

# Report of the Directors

## SHARE OPTION SCHEMES

On 18 December 2012, the Shareholders approved the adoption of a new share option scheme (“**2012 Share Option Scheme**”) and the termination of the share option scheme adopted by the Company on 21 August 2003 (“**2003 Share Option Scheme**”) to the effect that no more share options will be granted under the 2003 Share Option Scheme but the subsisting options granted prior to the termination will continue to be valid and exercisable in accordance with the terms of the 2003 Share Option Scheme.

As at 31 July 2018, share options comprising a total of 10,234,117 underlying shares were outstanding, of which a share option comprising 1,009,591 underlying shares was granted under the 2003 Share Option Scheme and share options comprising 9,224,526 underlying shares were granted under the 2012 Share Option Scheme.

The movement of the share options granted under the 2003 Share Option Scheme and the 2012 Share Option Scheme during the Year is as follows:

Name or category of participants	Date of grant (Note 1)	Number of underlying shares comprised in share options				As at 31 July 2018	Exercise price per share (HK\$) (Note 3)	
		As at 1 August 2017 (adjusted) (Note 2)	Granted during the Year	Exercised during the Year	Lapsed during the Year			
<b>Directors</b>								
Chew Fook Aun	12/06/2012	1,009,591	—	—	—	1,009,591	12/06/2012– 11/06/2020	6.65
Lam Hau Yin, Lester	18/01/2013	3,219,182	—	—	—	3,219,182	18/01/2013– 17/01/2023	11.40
Cheng Shin How	18/01/2013	643,836	—	—	—	643,836	18/01/2013– 17/01/2023	11.40
Lee Tze Yan, Ernest	18/01/2013	640,000	—	—	—	640,000	18/01/2013– 17/01/2023	11.40
<b>Subtotal</b>		<b>5,512,609</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>5,512,609</b>		
<b>Other Eligible Participants (in aggregate)</b>								
Batch 1	18/01/2013	4,151,508 (Note 4)	—	(220,000) (Note 5)	(60,000)	3,871,508	18/01/2013– 17/01/2023	11.40
Batch 2	26/07/2013	220,000	—	—	—	220,000	26/07/2013– 25/07/2023	9.50
Batch 3	16/01/2015	180,000	—	—	—	180,000	16/01/2015– 15/01/2025	8.00
Batch 4 (Note 6)	19/01/2018	—	450,000	—	—	450,000	19/01/2018– 18/01/2028	13.52
<b>Subtotal</b>		<b>4,551,508</b>	<b>450,000</b>	<b>(220,000)</b>	<b>(60,000)</b>	<b>4,721,508</b>		
<b>Total</b>		<b>10,064,117</b>	<b>450,000</b>	<b>(220,000)</b>	<b>(60,000)</b>	<b>10,234,117</b>		

## SHARE OPTION SCHEMES (CONTINUED)

Notes:

1. The share options vested on the date of grant.
2. The shareholders of the Company approved at the extraordinary general meeting held on 14 August 2017 that every fifty (50) issued and unissued ordinary shares of HK\$0.10 each in the share capital of the Company be consolidated into one (1) ordinary share of HK\$5.00 each in the share capital of the Company which became effective on 15 August 2017 ("**Share Consolidation**"). The number of underlying shares comprised in outstanding share options has been adjusted as a result of the Share Consolidation.
3. The exercise price of the share options is subject to adjustment in the case of rights or bonus issues or other similar changes in the Company's share capital. Save for the share options granted on 19 January 2018, the exercise price of the outstanding share options has been adjusted as a result of the Share Consolidation.
4. Dr. Lam Kin Ngok, Peter (a substantial shareholder of the Company within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong) was granted a share option to subscribe for a total of 321,918 shares of the Company (after the effect of the Share Consolidation) on 18 January 2013.
5. During the Year, a total of 220,000 ordinary shares of HK\$5.00 each were issued in respect of share options exercised under the 2012 Share Option Scheme by eligible participants of the Company (not being a director of the Company) at an exercise price of HK\$11.40 per share. The weighted average closing price of the shares of the Company immediately before the dates of exercises of the share options was HK\$13.17 per share.
6. The closing price of the Company's shares immediately before the date of grant of the share options was HK\$13.50.

Save as disclosed above, no share options were granted, exercised, cancelled, or lapsed in accordance with the terms of the 2003 Share Option Scheme and the 2012 Share Option Scheme during the Year.

### Amendments to the 2003 Share Option Scheme

Subsequent to the year end, the Shareholders approved at the extraordinary general meeting held on 8 August 2018 certain amendments to the 2003 Share Option Scheme and the affirmation of the continuing effectiveness of the share options granted pursuant to the 2003 Share Option Scheme. Details of the amendments are set out in the Company's circular dated 23 July 2018.

As at the date of this Report ("**Report Date**"), (i) a maximum number of 1,009,591 shares of the Company are available for issue in relation to the underlying shares comprised in the subsisting option granted under the 2003 Share Option Scheme (as amended on 8 August 2018) and remained outstanding, representing approximately 0.31% of the shares in issue as at the Report Date; and (ii) further options to subscribe for a maximum of 22,747,299 shares could be granted under the 2012 Share Option Scheme, together with the 9,224,526 underlying shares comprised in the share options granted under the 2012 Share Option Scheme and remained outstanding as at the Report Date, a total number of 31,971,825 shares are available for issue under the 2012 Share Option Scheme, representing approximately 9.78% of the shares of the Company in issue as at the Report Date.

Further details of the 2003 Share Option Scheme (as amended on 8 August 2018) and the 2012 Share Option Scheme are set out in note 31 to the financial statements.



# Report of the Directors

## DIRECTORS' INTERESTS

The following Directors and chief executive of the Company who held office on 31 July 2018 and their respective close associates (as defined in the Listing Rules) were interested or were deemed to be interested in the following interests or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong ("SFO")) on that date (a) as required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions, if any, which they were taken or deemed to have under such provisions of the SFO); or (b) as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO ("**Register of Directors and Chief Executive**"); or (c) as otherwise notified to the Company and the Stock Exchange pursuant to the Code of Practice for Securities Transactions by Directors and Designated Employees adopted by the Company ("**Securities Code**"); or (d) as known to the Directors:

### (1) The Company

Long positions in the ordinary shares of HK\$5.00 each of the Company ("**Shares**") and underlying Shares

Name of Director	Capacity	Number of Shares		Number of underlying Shares	Total	Approximate percentage of total issued Shares
		Personal interests	Corporate interests	Personal interests (Note 1)		(Note 2)
Chew Fook Aun	Beneficial owner/ Owner of controlled corporation	Nil	600,000 (Note 3)	1,009,591	1,609,591	0.49%
Lam Hau Yin, Lester	Beneficial owner	Nil	Nil	3,219,182	3,219,182	0.98%
Cheng Shin How	Beneficial owner	Nil	Nil	643,836	643,836	0.20%
Lee Tze Yan, Ernest	Beneficial owner	Nil	Nil	640,000	640,000	0.20%

#### Notes:

1. These interests in underlying shares represented interests in share options granted to the Directors under the share option schemes of the Company. Particulars of which are set out in the section headed "Share Option Schemes" of this Report.
2. The percentage has been compiled based on the total number of issued Shares as at 31 July 2018 (i.e. 327,044,134 Shares).
3. These Shares are held by The Orchid Growers Association Limited, the entire issued share capital of which is beneficially owned by Mr. Chew Fook Aun.

## DIRECTORS' INTERESTS (CONTINUED)

### (2) Associated Corporation

eSun Holdings Limited (“eSun”)

Long positions in the ordinary shares of eSun of HK\$0.50 each (“eSun Shares”) and underlying eSun Shares

Name of Director	Capacity	Number of eSun Shares	Number of underlying eSun Shares	Total	Approximate percentage of total issued eSun Shares
		Personal interests	Personal interests		
Chew Fook Aun	Beneficial owner	Nil	6,216,060 <i>(Note 2)</i>	6,216,060	0.42%
Lam Hau Yin, Lester	Beneficial owner	2,794,443	12,432,121 <i>(Note 3)</i>	15,226,564	1.02%

Notes:

1. The percentage has been compiled based on the total number of issued eSun Shares as at 31 July 2018 (i.e. 1,491,854,598 eSun Shares).
2. A share option was granted by eSun to Mr. Chew Fook Aun on 5 June 2012 to subscribe for a total of 6,216,060 eSun Shares at an exercise price of HK\$0.92 per eSun Share during the period from 5 June 2012 to 4 June 2022.
3. A share option was granted by eSun to Mr. Lam Hau Yin, Lester on 18 January 2013 to subscribe for a total of 12,432,121 eSun Shares at an exercise price of HK\$1.612 per eSun Share during the period from 18 January 2013 to 17 January 2023.

Save as disclosed above, as at 31 July 2018, none of the Directors and chief executive of the Company and their respective close associates was interested or was deemed to be interested in the long and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations, which were required to be notified to the Company and the Stock Exchange, recorded in the Register of Directors and Chief Executive, notified under the Securities Code, or otherwise known to the Directors.

# Report of the Directors

## DIRECTORS' INTERESTS (CONTINUED)

On 27 May 2018, Transtrend Holdings Limited (“**Offeror**”, a wholly-owned subsidiary of Lai Sun Development Company Limited (“**LSD**”)) made a conditional voluntary general cash offer (“**eSun Offer**”) to acquire all of the issued shares of eSun (other than those already held or agreed to be acquired by LSD, the Offeror or their respective subsidiaries) (“**eSun Share Offer**”), and to cancel all the outstanding share options of eSun (“**eSun Option Offer**”). Details are set out in a joint announcement of the Company, LSD, Lai Sun Garment (International) Limited (“**LSG**”, the ultimate holding company of LSD), eSun and the Offeror dated 27 May 2018.

On 25 July 2018, the eSun Share Offer became unconditional as to the receipt of valid acceptance of share offer in respect of such number of the shares of eSun which, together with the shares of eSun already held or agreed to be acquired by LSD and the Offeror, would result in LSD and the Offeror holding in aggregate more than 50% of the voting shares in eSun. Details are set out in a joint announcement of eSun, LSD and the Offeror on 25 July 2018.

On 8 August 2018, all resolutions in relation to the eSun Offer proposed at the general meetings of LSG and LSD were duly passed by way of poll. Accordingly, all of the conditions to the eSun Offer have been fulfilled or waived by the Offeror and the eSun Offer became unconditional in all respects on 8 August 2018. Details are set out in a joint announcement of the Company, LSD, LSG, eSun and the Offeror on 8 August 2018. Since then, LSG has become the ultimate holding company of the Company while both LSD and eSun have become intermediate companies of the Company.

As at the date of this Report, the following Directors and their respective close associates (as defined in the Listing Rules) were interested or were deemed to be interested in the following interests or short positions in the shares, underlying shares and debentures of the following associated corporations of the Company (within the meaning of the SFO):

### (a) LSG

Long positions in the ordinary shares of LSG (“**LSG Shares**”) and underlying LSG Shares

Name of Director	Capacity	Number of LSG Shares		Number of underlying LSG Shares	Total	Approximate percentage of total issued LSG Shares (Note 1)
		Personal interests	Corporate interests	Personal interests		
Lam Kin Ming	Beneficial owner	1,007,075	Nil	Nil	1,007,075	0.26%
Chew Fook Aun	Beneficial owner/ Owner of controlled corporation	Nil	202,422 (Note 2)	3,819,204 (Note 3)	4,021,626	1.04%
U Po Chu	Beneficial owner	825,525	Nil	Nil	825,525	0.21%
Lam Hau Yin, Lester	Beneficial owner	12,283,938	Nil	7,571,626 (Note 4)	19,855,564	5.16%

## DIRECTORS' INTERESTS (CONTINUED)

### (a) LSG (continued)

Notes:

1. The percentage has been compiled based on the total number of issued LSG Shares as at the date of this Report (i.e. 385,137,657 LSG Shares).
2. These LSG Shares are held by The Orchid Growers Association Limited, the entire issued share capital of which is beneficially owned by Mr. Chew Fook Aun.
3. A share option was granted by LSG to Mr. Chew Fook Aun on 19 June 2017 to subscribe for a total of 3,819,204 LSG Shares (after the effect of the share consolidation of LSG) at an exercise price of HK\$15.00 per LSG Share (after the effect of the share consolidation of LSG) during the period from 19 June 2017 to 18 June 2027.
4. A share option was granted by LSG to Mr. Lam Hau Yin, Lester on 18 January 2013 to subscribe for a total of 3,752,422 LSG Shares (after the effect of the share consolidation of LSG) at an exercise price of HK\$6.05 per LSG Share (after the effect of the share consolidation of LSG) during the period from 18 January 2013 to 17 January 2023.

A share option was granted by LSG to Mr. Lam Hau Yin, Lester on 19 June 2017 to subscribe for a total of 3,819,204 LSG Shares (after the effect of the share consolidation of LSG) at an exercise price of HK\$15.00 per LSG Share (after the effect of the share consolidation of LSG) during the period from 19 June 2017 to 18 June 2027.

### (b) LSD

Long positions in the ordinary shares of LSD ("LSD Shares") and underlying LSD Shares

Name of Director	Capacity	Number of LSD Shares			Number of underlying LSD Shares	Total	Approximate percentage of total issued LSD Shares (Note 1)
		Personal interests	Family interests	Corporate interests	Personal interests		
Chew Fook Aun	Beneficial owner/ Owner of controlled corporation	Nil	Nil	400,000 (Note 2)	3,773,081 (Note 3)	4,173,081	0.69%
Lam Hau Yin, Lester	Beneficial owner	Nil	Nil	Nil	4,173,081 (Note 4)	4,173,081	0.69%
U Po Chu	Beneficial owner	26,919	Nil	Nil	Nil	26,919	0.01%
Lee Tze Yan, Ernest	Beneficial owner/ Interest of spouse	Nil	4,000 (Note 5)	Nil	832,000 (Note 6)	836,000	0.14%

# Report of the Directors

## DIRECTORS' INTERESTS (CONTINUED)

### (b) LSD (continued)

Notes:

1. The percentage has been compiled based on the total number of issued LSD Shares as at the date of this Report (i.e. 606,076,614 LSD Shares).
2. These LSD Shares are held by The Orchid Growers Association Limited, the entire issued share capital of which is beneficially owned by Mr. Chew Fook Aun.
3. A share option was granted by LSD to Mr. Chew Fook Aun on 5 June 2012 to subscribe for a total of 3,773,081 LSD Shares (after the effect of the share consolidation of LSD) at an exercise price of HK\$5.35 per LSD Share (after the effect of the share consolidation of LSD) during the period from 5 June 2012 to 4 June 2022.
4. A share option was granted by LSD to Mr. Lam Hau Yin, Lester on 18 January 2013 to subscribe for a total of 4,173,081 LSD Shares (after the effect of the share consolidation of LSD) at an exercise price of HK\$16.10 per LSD Share (after the effect of the share consolidation of LSD) during the period from 18 January 2013 to 17 January 2023.
5. Mr. Lee Tze Yan, Ernest was taken to be interested in 4,000 LSD Shares which were held by his spouse.
6. A share option was granted by LSD to Mr. Lee Tze Yan, Ernest on 18 January 2013 to subscribe for a total of 832,000 LSD Shares (after the effect of the share consolidation of LSD) at an exercise price of HK\$16.10 per LSD Share (after the effect of the share consolidation of LSD) during the period from 18 January 2013 to 17 January 2023.

### (c) LSD Bonds (2017) Limited

Long position in the 4.6% guaranteed notes due 2022

Name of Director	Capacity	Nature of interests	Principal amount
Mak Wing Sum, Alvin	Beneficial owner	Personal	US\$200,000 (Note)

Note: These notes were jointly held by Mr. Mak Wing Sum, Alvin and his spouse.

### (d) eSun

Long position in eSun Shares

Name of Director	Capacity	Number of eSun Shares	Approximate percentage of total issued eSun Shares (Note 1)
		Personal interests	
Lam Hau Yin, Lester	Beneficial owner	2,794,443	0.19%

Notes:

1. The percentage has been compiled based on the total number of issued eSun Shares as at the date of this Report (i.e. 1,491,854,598 eSun Shares).
2. Pursuant to the terms of the eSun share option schemes, all share options would lapse upon the close of the eSun Share Offer. Therefore, Mr. Lam Hau Yin, Lester's share option comprising a total of 12,432,121 underlying eSun Shares has lapsed on 22 August 2018.
3. Mr. Chew Fook Aun tendered acceptances to the eSun Option Offer to cancel all his outstanding share option comprising a total of 6,216,060 underlying eSun Shares on 27 July 2018. On 8 August 2018, the eSun Option Offer has become unconditional in all respects and Mr. Chew's share option has been cancelled accordingly.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS

As at 31 July 2018, so far as is known or otherwise notified to any Director or the chief executive of the Company, the particulars of the corporations or individuals who had 5% or more interests in the following long positions in the Shares and underlying Shares as recorded, other than a Director or the chief executive of the Company, in the register required to be kept under section 336 of the SFO ("**Register of Shareholders**") or were entitled to exercise, or control the exercise of, 10% or more of the voting power at any general meeting of the Company ("**Voting Entitlements**") (i.e. within the meaning of substantial shareholders of the Listing Rules) were as follows:

### (A) Long positions in the Shares of the Company

Name	Capacity	Nature of interests	Number of Shares	Approximate percentage of total issued Shares <i>(Note 1)</i>
<b>Substantial Shareholders</b>				
eSun Holdings Limited (" <b>eSun</b> ")	Owner of controlled corporations	Corporate	165,485,406 <i>(Note 2)</i>	50.60%
Lai Sun Development Company Limited (" <b>LSD</b> ")	Owner of controlled corporations	Corporate	165,485,406 <i>(Note 2)</i>	50.60%
Lai Sun Garment (International) Limited (" <b>LSG</b> ")	Owner of controlled corporations	Corporate	165,485,406 <i>(Note 2)</i>	50.60%
Lam Kin Ngok, Peter	Owner of controlled corporations	Corporate	165,485,406 <i>(Note 3)</i>	50.60%
Merit Worth Limited (" <b>MWL</b> ")	Beneficial owner and owner of controlled corporation	Corporate	165,485,406 <i>(Note 4)</i>	50.60%
Silver Glory Securities Limited (" <b>SGS</b> ")	Beneficial owner	Corporate	77,780,773 <i>(Note 4)</i>	23.78%
CapitaLand China Holdings Pte Ltd (" <b>CapitaLand China</b> ")	Owner of controlled corporation	Corporate	64,400,000 <i>(Note 5)</i>	19.69%
CapitaLand China Investments Limited (" <b>CapitaLand Investments</b> ")	Owner of controlled corporations	Corporate	64,400,000 <i>(Note 5)</i>	19.69%
CapitaLand LF (Cayman) Holdings Co., Ltd. (" <b>CapitaLand Cayman</b> ")	Beneficial owner	Corporate	64,400,000	19.69%
CapitaLand Limited	Owner of controlled corporations	Corporate	64,400,000 <i>(Note 5)</i>	19.69%
Temasek Holdings (Private) Limited (" <b>Temasek</b> ")	Owner of controlled corporations	Corporate	64,400,000 <i>(Note 5)</i>	19.69%



# Report of the Directors

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS (CONTINUED)

### (A) Long positions in the Shares of the Company (continued)

Name	Capacity	Nature of interests	Number of Shares	Approximate percentage of total issued Shares
<b>Other Persons</b>				
Third Avenue Management LLC	Investment manager	Corporate	23,941,600 <i>(Note 6)</i>	7.32%
Third Avenue Management LLC, on behalf of Whitman High Conviction Fund	Beneficial owner	Corporate	23,941,600 <i>(Note 6)</i>	7.32%
Yu Cheuk Yi	Beneficial owner	Personal	26,595,837 <i>(Note 7)</i>	8.13%
Yu Siu Yuk	Beneficial owner	Personal	26,595,837 <i>(Note 7)</i>	8.13%

Notes:

- The percentage has been compiled based on the total number of issued Shares as at 31 July 2018 (i.e. 327,044,134 Shares).
- These interests in the Company represented all the Shares beneficially owned by MWL (87,704,633 Shares or approximately 26.82% of the total issued Shares) and SGS (77,780,773 Shares or approximately 23.78% of the total issued Shares), both being wholly-owned subsidiaries of eSun. eSun is owned as to approximately 36.94% by LSD which in turn is owned as to approximately 56.10% by LSG. As such, both LSD and LSG were deemed to be interested in the same 165,485,406 Shares held by eSun. As at the date of this Report, eSun is owned as to approximately 77.38% by LSD.
- Dr. Lam Kin Ngok, Peter was deemed to be interested in the same 165,485,406 Shares held by eSun by virtue of his personal and deemed interests in approximately 41.87% (excluding share option) of the issued share capital of LSG.
- SGS is wholly owned by MWL which in turn is wholly owned by eSun. Therefore, MWL was deemed to be interested in the 77,780,773 Shares held by SGS and eSun was deemed to be interested in the 165,485,406 Shares held and deemed to be held by MWL.
- These interests in the Company represented the Shares beneficially owned by CapitaLand Cayman which is wholly owned by CapitaLand China which in turn is wholly owned by CapitaLand Investments while CapitaLand Investments is wholly owned by CapitaLand Limited. Temasek was deemed to be interested in the same 64,400,000 Shares held by CapitaLand Cayman by virtue of its approximate 39.99% interest in the issued share capital of CapitaLand Limited.
- Third Avenue Management LLC, on behalf of Whitman High Conviction Fund held 23,941,600 Shares (after the effect of the Share Consolidation of the Company).
- Mr. Yu Cheuk Yi and Ms. Yu Siu Yuk were both taken to be interested in the same 26,595,837 Shares which were held jointly by them.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS (CONTINUED)

### (B) Long positions in the underlying Shares of the Company

Name	Capacity	Number of underlying Shares	Approximate percentage of total issued Shares <i>(Note 1)</i>
Lam Kin Ngok, Peter	Beneficial owner	321,918 <i>(Note 2)</i>	0.10%

Notes:

1. The percentage has been compiled based on the total number of issued Shares as at 31 July 2018 (i.e. 327,044,134 Shares).
2. The interests in underlying Shares represented interests in a share option granted to Dr. Lam Kin Ngok, Peter under the share option scheme of the Company. Particulars of which are set out in the section headed "Share Option Schemes" of this Report.

Save as disclosed above, the Directors are not aware of any other corporation or individual who, as at 31 July 2018, had the Voting Entitlements or 5% or more interests or short positions in the Shares or underlying Shares as recorded in the Register of Shareholders.

## CONTROLLING SHAREHOLDER'S INTERESTS IN SIGNIFICANT CONTRACTS

Save as disclosed in note 25 to the financial statements and the section headed "Continuing Connected Transactions" of this Report, at no time during the Year had the Company or any of its subsidiaries, and the controlling shareholder (as defined under the Listing Rules) or any of its subsidiaries entered into any contract of significance or any contract of significance for the provision of services by the controlling shareholder or any of its subsidiaries to the Company or any of its subsidiaries.

## CONTINUING CONNECTED TRANSACTIONS

The Company had certain continuing connected transactions (as defined under the Listing Rules) during the Year, brief particulars of which are as follows:

### 1. Ascott Management Agreement

The Company announced on 5 May 2009 that on the same date, Shanghai Li Xing Real Estate Development Co., Ltd. ("**Li Xing**") (a 95%-owned subsidiary of the Company as at the date of the announcement) and Ascott Property Management (Shanghai) Co., Ltd. ("**Ascott**") entered into a serviced residence management agreement ("**Ascott Management Agreement**") in relation to the management of the units of serviced apartments owned by the Group and situated in Huangpu District, Shanghai, the People's Republic of China ("**PRC**" and "**Serviced Residence**", respectively) for an initial term of 10 years commencing from the date when the official operations and leasing activity of the Serviced Residence commenced and renewable for two successive terms of five years at the option of Ascott and subject to the agreement of Li Xing.

# Report of the Directors

## CONTINUING CONNECTED TRANSACTIONS (CONTINUED)

### 1. Ascott Management Agreement (continued)

Pursuant to the Ascott Management Agreement,

- (a) Ascott shall be entitled to receive, for each fiscal year during and throughout the term of the Ascott Management Agreement, a base management fee; and
- (b) Ascott will provide (i) computer modular programs for use in connection with the management and operation of the Serviced Residence at a fee of RMB160 per unit per month, (ii) global marketing services and use of the intellectual property rights of the Ascott Group at an annual fee of RMB2,000,000 adjustable in accordance with the Singapore Consumer Price Index subject to a cap of RMB2,500,000 and (iii) other services including, but not limited to, educational and training programmes and facilities, centralised reservation services, cluster advertising and promotion services, and central purchasing and procurement services.

Ascott is a wholly-owned subsidiary of CapitaLand Limited ("**CapitaLand**") and CapitaLand is a substantial shareholder of the Company and therefore a connected person of the Company. Accordingly, Ascott is an associate (as defined under the Listing Rules) of CapitaLand and therefore is a connected person of the Company under Rule 14A.07 of the Listing Rules, and the transactions contemplated under the Ascott Management Agreement constitute continuing connected transactions for the Company under the Listing Rules.

The Directors expect that the total fees payable by Li Xing to Ascott during the initial term of the Ascott Management Agreement will not exceed RMB19,000,000 per annum.

For the Year, such fees paid or payable to Ascott amounted to RMB7,838,000 (equivalent to approximately HK\$9,432,000).

### 2. Memorandum of Agreement Regarding Letting and/or Licensing of Premises

The Company, Lai Sun Garment (International) Limited ("**LSG**", together with its subsidiaries "**LSG Group**"), Lai Sun Development Company Limited ("**LSD**", together with its subsidiaries "**LSD Group**"), eSun Holdings Limited ("**eSun**", together with its subsidiaries "**eSun Group**") and Media Asia Group Holdings Limited ("**MAGHL**", together with its subsidiaries "**MAGHL Group**") entered into a renewal agreement on 31 July 2017 ("**Renewal Agreement**") to renew the memorandum of agreement dated 14 February 2014 in relation to all existing or future transactions with regard to the letting and/or licensing of premises within members of the Lai Sun Group, which includes the Group, LSG Group, LSD Group, eSun Group and MAGHL Group ("**Transactions**").

Pursuant to the Renewal Agreement, (i) each relevant transaction shall be governed by a written agreement on normal commercial terms and (ii) the rental or fees payable and/or receivable shall be fixed by reference to the prevailing market of comparable rental or fees, including property management fees. The Renewal Agreement is for a period of three years commencing on 1 August 2017 and expiring on 31 July 2020.

## CONTINUING CONNECTED TRANSACTIONS (CONTINUED)

### 2. Memorandum of Agreement Regarding Letting and/or Licensing of Premises (continued)

Under the Renewal Agreement, the Company has adopted a maximum aggregate annual value ("**Cap Amount**") of (i) HK\$4,100,000 for the Year and HK\$4,400,000 and HK\$4,800,000 for the respective financial years ending 31 July 2019 and 2020 in respect of its Transactions with the LSG Group and the LSD Group, and (ii) HK\$10,200,000 for the Year and HK\$11,000,000 and HK\$11,900,000 for the respective financial years ending 31 July 2019 and 2020 in respect of its Transactions with the eSun Group (including MAGHL Group but excluding the Group). Details of the Renewal Agreement are set out in an announcement dated 31 July 2017 jointly published by the Company, LSG, LSD, eSun and MAGHL.

eSun is the controlling shareholder of the Company and hence a connected person of the Company. Accordingly, the Transactions between the eSun Group and the Group constitute continuing connected transactions of the Company.

Dr. Lam Kin Ngok, Peter ("**Dr. Peter Lam**") is a connected person of the Company on account of his existing directorship in various subsidiaries of the Company.

Dr. Peter Lam is the controlling shareholder of LSG and as LSD is a subsidiary of LSG, both LSG and LSD are associates of Dr. Peter Lam and therefore connected persons of the Company. Accordingly, the Transactions between the Group, the LSG Group and the LSD Group constitute continuing connected transactions of the Company.

For the Year, rental and management fee income received or receivable from, and rental and management fee paid or payable to LSD Group amounted to HK\$67,000 and HK\$2,694,000, respectively.

For the Year, rental and management fee income received or receivable from the eSun Group (including MAGHL Group but excluding the Group) amounted to HK\$8,759,000.

The continuing connected transactions listed under paragraphs 1 and 2 above have been reviewed by the INEDs who have confirmed that the transactions have been entered into:

- (a) in the ordinary and usual course of business of the Group;
- (b) on normal commercial terms or better; and
- (c) according to the agreement governing them on terms that are fair and reasonable and in the interests of the Company's shareholders as a whole.

# Report of the Directors

## CONTINUING CONNECTED TRANSACTIONS (CONTINUED)

### 2. Memorandum of Agreement Regarding Letting and/or Licensing of Premises (continued)

Ernst & Young, Certified Public Accountants of Hong Kong ("**Ernst & Young**"), the Company's independent auditor, were engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "*Assurance Engagements Other Than Audits or Reviews of Historical Financial Information*" and with reference to Practice Note 740 "*Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules*" issued by the Hong Kong Institute of Certified Public Accountants. Ernst & Young have issued a letter containing their findings and conclusions in respect of the continuing connected transactions disclosed above by the Group to the Board in accordance with the relevant clauses of Rule 14A.56 of the Listing Rules and confirming that nothing has come to their attention that causes them to believe the continuing connected transactions under paragraphs 1 and 2 above:

- (i) have not been approved by the Board;
- (ii) were not entered into, in all material respects, in accordance with the relevant agreements governing the transactions; and
- (iii) have exceeded the cap as set by the Company.

In addition, during the Year, there were sharing of corporate salaries and administrative expenses on a cost basis allocated from and to the LSG Group and the eSun Group excluding the Group. These continuing connected transactions are exempt from announcement, reporting and shareholders' approval requirements pursuant to Rule 14A.98 of the Listing Rules.

## FIXED RATE SENIOR NOTES AND GUARANTEED NOTES

On 25 April 2013, the Group issued the 6.875% fixed rate senior notes due 2018 with an aggregate principal amount of CNY1,800,000,000. During the Year, the Company fully redeemed all of its outstanding fixed rate senior notes on the maturity date.

On 18 January 2018, the Group issued the 5.65% guaranteed notes due 2023 with an aggregate principal amount of US\$350,000,000. Details of the guaranteed notes are set out in note 28 to the financial statements.

## SHARE CAPITAL

Details of the movements in the Company's share capital during the Year are set out in note 30 to the financial statements.

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## DISTRIBUTABLE RESERVES

As at 31 July 2018, the Company's reserves available for distribution amounted to HK\$831,764,000 which comprised retained earnings and exchange fluctuation reserve.

Under the Companies Law of the Cayman Islands, the share premium account of the Company in the amount of HK\$4,085,811,000 may be applied for paying distributions or dividends to members provided that immediately following the date on which the distribution or dividend is proposed to be paid, the Company will be able to pay its debts as they fall due in the ordinary course of business.

## PRINCIPAL SUBSIDIARIES

Particulars of the Company's principal subsidiaries as at 31 July 2018 are set out in note 43 to the financial statements.

## DONATIONS FOR CHARITABLE AND OTHER PURPOSES

During the Year, the Group made donations for charitable or other purposes totaling HK\$4,014,000.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Articles of Association or the Companies Law of the Cayman Islands, which would oblige the Company to offer new shares on a pro rata basis to existing Shareholders.

## SUMMARY OF FINANCIAL INFORMATION

A summary of the results and assets, liabilities and non-controlling interests of the Group for the last five financial years is set out in the Financial Summary of this Annual Report on page 29.

## MAJOR CUSTOMERS AND SUPPLIERS

During the Year, turnover or sales attributable to the Group's five largest customers accounted for less than 30% of the Group's total turnover. During the Year, the Group's purchases from its five largest suppliers accounted for approximately 54% of the Group's total purchases, while the largest supplier accounted for approximately 21% of the Group's total purchases for the Year.

None of the Directors or any of their associates or any Shareholders, which to the best knowledge of the Directors, own more than 5% of the Company's issued share capital, had any beneficial interest in the Group's five largest suppliers for the Year.



# Report of the Directors

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## DISCLOSURE PURSUANT TO PARAGRAPH 13.21 OF CHAPTER 13 OF THE LISTING RULES

On 7 January 2016, a non-wholly owned subsidiary of the Company, as borrower, entered into a facility agreement pursuant to which a 5-year term loan facility of an amount up to RMB1,800,000,000 was granted to the borrower. Pursuant to this agreement, the Company and eSun shall maintain, in aggregate, 100% direct or indirect holding interest in the borrower. Upon a breach of this covenant, the lender may, inter alia, declare that the outstanding liability under the facility becomes immediately due and cancel the remaining undrawn facility.

On 27 October 2017, two non-wholly owned subsidiaries of the Company, as borrowers, entered into facility agreements pursuant to which two 10-year term loan facilities of amounts up to RMB670,000,000 and RMB68,000,000 were granted to the two borrowers, respectively. Pursuant to these agreements, eSun shall not reduce its 20% holding interest (excluding the portion indirectly held through the Company) in the two borrowers without the lender's consent. Upon a breach of this covenant, the lender may, inter alia, declare that the outstanding liabilities under the facilities become immediately due and cancel the remaining undrawn facilities.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

On 25 April 2018, the Company fully redeemed all of its outstanding 6.875% fixed rate senior notes due 2018 issued in 2013. Save as disclosed above, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the year ended 31 July 2018.

## PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors, at least 25% of the issued Shares were held by the public (i.e. the prescribed public float applicable to the Company under the Listing Rules) during the Year and up to the date of this Report.

## CORPORATE GOVERNANCE

Particulars of the Company's corporate governance practices are set out in the Corporate Governance Report on pages 47 to 63 of this Annual Report.

## INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received from each of the INEDs in writing an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules and the Company considers all the INEDs to be independent.

## EQUITY-LINK AGREEMENT

For the Year, the Company has not entered into any equity-link agreement, save for options to be granted under the above section of "Share Option Schemes" of this Report.

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## REVIEW BY AUDIT COMMITTEE

The Audit Committee of the Company comprises three members, namely Messrs. Law Kin Ho, Lam Bing Kwan, both INEDs of the Company and Lucas Ignatius Loh Jen Yuh, a NED. The Audit Committee has reviewed with the management the audited consolidated financial statements of the Company for the Year.

## INDEPENDENT AUDITOR

The consolidated financial statements of the Company for the Year have been audited by Ernst & Young which will retire, and being eligible, offer themselves for re-appointment at the forthcoming AGM. Having approved by the Board upon the Audit Committee's recommendation, a resolution for the re-appointment of Ernst & Young as the independent auditor of the Company for the ensuing year will be put to the forthcoming AGM for Shareholders' approval.

On behalf of the Board

**Chew Fook Aun**

*Chairman*

Hong Kong

25 October 2018

# Shareholders' Information

## TAXATION OF HOLDERS OF SHARES

### (a) Hong Kong

The purchase, sale and transfer of shares registered in the Company's Hong Kong branch register of members will be subject to Hong Kong stamp duty. The current rate charged on each of the purchaser and seller (or transferee and transferor) is 0.1% of the consideration or, if greater, the fair value of the shares being bought/sold or transferred (rounded up to the nearest HK\$'000). In addition, a fixed duty of HK\$5.00 is currently payable on an instrument of transfer of shares.

Profits from dealings in the shares arising in or derived from Hong Kong may also be subject to Hong Kong profits tax.

### (b) Cayman Islands

Under the present Cayman Islands laws, transfers and other dispositions of shares in the Company are exempt from Cayman Islands stamp duty.

### (c) Consultation with professional advisers

Intending holders and investors of the Company's shares are recommended to consult their professional advisers if they are in any doubt as to the taxation implications (including tax relief) of subscribing for, purchasing, holding, disposing of or dealing in shares. It is emphasised that none of the Company or its Directors or officers will accept any responsibility for any tax effect on, or liabilities of, holders of shares in the Company resulting from their subscription for, purchase, holding, disposal of or dealing in such shares.

## KEY DATES

Shareholders and investors are advised to note the following key dates of the Company and take appropriate action:

	<b>For Financial Year 2017/2018</b>
Annual results announcement	25 October 2018
Latest time and date for lodging transfer documents with the Hong Kong branch share registrar (" <b>Registrar</b> ") to ascertain entitlement to attending and voting at the 2018 Annual General Meeting (" <b>AGM</b> ")	4:30 p.m. on 17 December 2018
2018 AGM	21 December 2018
Dividend ex-entitlement for shares	28 December 2018
Closure of Hong Kong branch register of members	3 and 4 January 2019
Record date for entitlement to the proposed final dividend	4 January 2019
Latest time and date for lodging form of election for scrip dividend with the Registrar	4:30 p.m. on 25 January 2019
Payment of final dividend	13 February 2019
	<b>For Financial Year 2018/2019</b>
Interim results announcement	on or before 31 March 2019
Annual results announcement	on or before 31 October 2019

# Independent Auditor's Report



**To the members of Lai Fung Holdings Limited**  
(Incorporated in the Cayman Islands with limited liability)

## OPINION

We have audited the consolidated financial statements of Lai Fung Holdings Limited (the “**Company**”) and its subsidiaries (the “**Group**”) set out on pages 98 to 194, which comprise the consolidated statement of financial position as at 31 July 2018, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 July 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing (“**HKSAs**”) issued by the HKICPA. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the “**Code**”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

# Independent Auditor's Report

## KEY AUDIT MATTERS (CONTINUED)

Key audit matter	How our audit addressed the key audit matter
<b>Estimation of fair value of investment properties</b>	
<p>The Group's investment properties measured at fair value amounted to HK\$17.2 billion as at 31 July 2018.</p> <p>Significant estimation and judgement are required by management to determine the fair value of the investment properties. To support management's determination of the fair value, the Group engaged an external valuer to perform valuations on the investment properties at the end of the reporting period.</p> <p>The related disclosures for the estimation of fair value of investment properties are included in note 15 to the consolidated financial statements.</p>	<p>We evaluated the objectivity, independence and competency of the valuer.</p> <p>We also involved our internal valuation specialists to assist us evaluate the valuation techniques used. We also tested the underlying key estimations and assumptions for selected samples through enquiry with management and by reference to the historical information and open market information.</p>
<b>Land appreciation tax in Mainland China</b>	
<p>The Group is subject to land appreciation tax ("<b>LAT</b>") in respect of the Group's property development projects in Mainland China.</p> <p>The Group has not finalised its LAT calculation and payments with the tax authorities for certain of its property development projects. Significant management judgement and estimations are required in determining the LAT provision for these projects. Changes in assumptions about the decisions that might be taken by the relevant tax authorities can materially impact the level of LAT provisions recorded in the financial statements. The final outcome could be different from the amounts that were initially recorded.</p> <p>The related disclosures in relation to LAT are included in note 10 to the consolidated financial statements.</p>	<p>We involved our internal tax specialists to assist us in the assessment of the LAT calculation prepared by management, including analysing and evaluating the estimates and assumptions used by management as well as the adequacy and completeness of the LAT provision.</p>

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## OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



# Independent Auditor's Report

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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The engagement partner on the audit resulting in the independent auditor's report is Lee Mee Kwan, Helena.

**Ernst & Young**

*Certified Public Accountants*

22/F, CITIC Tower

1 Tim Mei Avenue

Central

Hong Kong

25 October 2018

# Consolidated Income Statement

Year ended 31 July 2018

	Notes	2018 HK\$'000	2017 HK\$'000
TURNOVER	5	950,822	1,326,682
Cost of sales		(271,505)	(662,438)
Gross profit		679,317	664,244
Other income and gains	5	191,237	151,596
Selling and marketing expenses		(41,315)	(93,629)
Administrative expenses		(312,126)	(300,597)
Other operating expenses, net		(56,084)	(124,050)
Fair value gains on cross currency swaps	23	—	111,657
Fair value gains on investment properties	15	860,037	800,104
PROFIT FROM OPERATING ACTIVITIES	7	1,321,066	1,209,325
Finance costs	6	(205,090)	(166,083)
Share of profits of joint ventures		440,221	609,562
Share of losses of associates		(192)	—
PROFIT BEFORE TAX AND TAX INDEMNITY		1,556,005	1,652,804
Tax	10	(357,229)	(556,156)
Tax indemnity	10	92,695	493,936
PROFIT FOR THE YEAR		1,291,471	1,590,584
ATTRIBUTABLE TO:			
Owners of the Company		1,180,117	1,477,452
Non-controlling interests		111,354	113,132
		1,291,471	1,590,584
EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY:	12		
Basic		HK\$3.615	HK\$4.547
Diluted		HK\$3.600	HK\$4.542

# Consolidated Statement of Comprehensive Income

Year ended 31 July 2018

	Note	2018 HK\$'000	2017 HK\$'000
PROFIT FOR THE YEAR		<b>1,291,471</b>	1,590,584
OTHER COMPREHENSIVE INCOME/(EXPENSES) TO BE RECLASSIFIED TO THE INCOME STATEMENT IN SUBSEQUENT PERIODS, NET OF TAX			
Exchange differences arising on translation to presentation currency		<b>(208,768)</b>	(134,482)
Share of other comprehensive income/(expenses) of joint ventures		<b>(9,457)</b>	2,934
Share of other comprehensive expenses of an associate		<b>(15)</b>	—
Cash flow hedges:			
Effective portion of changes in fair value of hedging instruments arising during the year	23	<b>161,845</b>	(101,887)
Reclassification adjustments for exchange gain/(loss) included in the consolidated income statement		<b>(134,959)</b>	69,653
Release of reserve upon maturity of cross currency swaps	23	<b>26,886</b> <b>(35,055)</b>	(32,234) —
		<b>(226,409)</b>	(163,782)
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b>1,065,062</b>	1,426,802
ATTRIBUTABLE TO:			
Owners of the Company		<b>964,858</b>	1,314,396
Non-controlling interests		<b>100,204</b>	112,406
		<b>1,065,062</b>	1,426,802

# Consolidated Statement of Financial Position

31 July 2018

	Notes	2018 HK\$'000	2017 HK\$'000
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	13	2,409,449	1,703,731
Prepaid land lease payments	16	4,183	4,397
Investment properties	15	18,207,822	16,457,221
Properties under development	14	407,899	1,341,974
Investments in joint ventures	17	1,849,437	1,387,570
Investments in associates	18	5,932	343
Derivative financial instruments	23	2,531	—
<b>Total non-current assets</b>		<b>22,887,253</b>	20,895,236
<b>CURRENT ASSETS</b>			
Properties under development	14	1,718,163	213,818
Completed properties for sale		776,776	904,811
Debtors, deposits and prepayments	19	370,458	256,671
Prepaid tax		37,687	42,844
Pledged and restricted time deposits and bank balances	20	1,073,642	571,022
Cash and cash equivalents	20	1,364,285	2,057,346
<b>Total current assets</b>		<b>5,341,011</b>	4,046,512
Asset classified as held for sale	21	—	278,531
<b>Total current assets</b>		<b>5,341,011</b>	4,325,043
<b>CURRENT LIABILITIES</b>			
Creditors and accruals	22	1,421,643	957,047
Deposits received and deferred income		369,789	245,024
Interest-bearing bank loans	24	200,669	82,031
Fixed rate senior notes	27	—	2,080,366
Derivative financial instruments	23	—	208,223
Loans from a joint venture	17	218,542	192,731
Tax payable		112,982	104,958
<b>Total current liabilities</b>		<b>2,323,625</b>	3,870,380
<b>NET CURRENT ASSETS</b>		<b>3,017,386</b>	454,663
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>25,904,639</b>	21,349,899

	Notes	2018 HK\$'000	2017 HK\$'000
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>25,904,639</b>	21,349,899
<b>NON-CURRENT LIABILITIES</b>			
Long-term deposits received		144,235	140,240
Interest-bearing bank loans	24	3,572,464	2,814,062
Advances from a former substantial shareholder	25	53,719	54,143
Loans from a fellow subsidiary	26	248,509	218,279
Loans from a joint venture	17	426,156	649,779
Guaranteed notes	28	2,725,518	—
Deferred tax liabilities	29	2,945,714	2,704,032
<b>Total non-current liabilities</b>		<b>10,116,315</b>	6,580,535
		<b>15,788,324</b>	14,769,364
<b>EQUITY</b>			
<b>Equity attributable to owners of the Company</b>			
Issued capital	30	1,635,221	1,628,509
Reserves	32	13,867,646	12,955,602
		<b>15,502,867</b>	14,584,111
<b>Non-controlling interests</b>		<b>285,457</b>	185,253
		<b>15,788,324</b>	14,769,364

**Chew Fook Aun**  
Director

**Lam Hau Yin, Lester**  
Director



# Consolidated Statement of Changes in Equity

Year ended 31 July 2018

Notes	Attributable to owners of the Company										Non-controlling interests	Total
	Issued capital	Share premium account	Asset revaluation reserve	Share option reserve	Hedge reserve	Exchange fluctuation reserve	Capital reserve	Statutory reserve	Retained earnings	Sub-total		
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at 31 July 2016 and 1 August 2016	1,619,770	4,069,257	68,959	29,424	40,403	827,098	137,165	241,397	6,281,294	13,314,767	72,847	13,387,614
Profit for the year	—	—	—	—	—	—	—	—	1,477,452	1,477,452	113,132	1,590,584
Other comprehensive income/(expense) for the year, net of tax:												
Exchange differences arising on translation to presentation currency	—	—	—	—	—	(133,756)	—	—	—	(133,756)	(726)	(134,482)
Share of other comprehensive income of joint ventures	—	—	—	—	—	2,934	—	—	—	2,934	—	2,934
Net loss on cash flow hedges	23	—	—	—	(32,234)	—	—	—	—	(32,234)	—	(32,234)
<b>Total comprehensive income/(expenses) for the year, net of tax</b>					(32,234)	(130,822)	—	—	1,477,452	1,314,396	112,406	1,426,802
Issue of shares upon exercise of share options	30	3,000	2,361	—	(1,371)	—	—	—	—	3,990	—	3,990
Release of reserve upon lapse of share options		—	—	—	(170)	—	—	—	170	—	—	—
Transfer from asset revaluation reserve		—	—	(68,959)	—	—	—	—	68,959	—	—	—
Transfer to statutory reserve		—	—	—	—	—	—	28,208	(28,208)	—	—	—
Share of statutory reserve of joint ventures		—	—	—	—	—	—	59,300	(59,300)	—	—	—
Shares issued in lieu of cash dividend	30	5,739	3,639	—	—	—	—	—	—	9,378	—	9,378
Final 2016 dividend paid		—	—	—	—	—	—	—	(58,420)	(58,420)	—	(58,420)
As at 31 July 2017 and 1 August 2017	1,628,509	4,075,257*	—*	27,883*	8,169*	696,276*	137,165*	328,905*	7,681,947*	14,584,111	185,253	14,769,364
Profit for the year	—	—	—	—	—	—	—	—	1,180,117	1,180,117	111,354	1,291,471
Other comprehensive income/(expense) for the year, net of tax:												
Exchange differences arising on translation to presentation currency	—	—	—	—	—	(197,618)	—	—	—	(197,618)	(11,150)	(208,768)
Share of other comprehensive expenses of joint ventures	—	—	—	—	—	(9,457)	—	—	—	(9,457)	—	(9,457)
Share of other comprehensive expenses of an associate	—	—	—	—	—	(15)	—	—	—	(15)	—	(15)
Net gain on cash flow hedges	23	—	—	—	26,886	—	—	—	—	26,886	—	26,886
Release of reserve upon maturity of cross currency swaps	23	—	—	—	(35,055)	—	—	—	—	(35,055)	—	(35,055)
<b>Total comprehensive income/(expenses) for the year, net of tax</b>					(8,169)	(207,090)	—	—	1,180,117	964,858	100,204	1,065,062
Issue of shares upon exercise of share options	30	1,100	2,033	—	(625)	—	—	—	—	2,508	—	2,508
Equity settled share option arrangement	31	—	—	—	2,441	—	—	—	—	2,441	—	2,441
Release of reserve upon lapse of share options		—	—	—	(170)	—	—	—	170	—	—	—
Transfer to statutory reserve		—	—	—	—	—	—	12,919	(12,919)	—	—	—
Share of statutory reserve of joint ventures		—	—	—	—	—	—	31,521	(31,521)	—	—	—
Shares issued in lieu of cash dividend	30	5,612	8,521	—	—	—	—	—	—	14,133	—	14,133
Final 2017 dividend paid		—	—	—	—	—	—	—	(65,184)	(65,184)	—	(65,184)
<b>As at 31 July 2018</b>		<b>1,635,221</b>	<b>4,085,811*</b>	<b>—*</b>	<b>29,529*</b>	<b>—*</b>	<b>489,186*</b>	<b>137,165*</b>	<b>373,345*</b>	<b>8,752,610*</b>	<b>285,457</b>	<b>15,788,324</b>

\* These reserve accounts comprise the consolidated reserves of HK\$13,867,646,000 (2017: HK\$12,955,602,000) in the consolidated statement of financial position.

# Consolidated Statement of Cash Flows

Year ended 31 July 2018

	Notes	2018 HK\$'000	2017 HK\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before tax and tax indemnity		<b>1,556,005</b>	1,652,804
Adjustments for:			
Fair value gains on investment properties	15	<b>(860,037)</b>	(800,104)
Finance costs	6	<b>205,090</b>	166,083
Share of profits of joint ventures		<b>(440,221)</b>	(609,562)
Share of losses of associates		<b>192</b>	—
Interest income	5	<b>(38,887)</b>	(22,595)
Depreciation	7	<b>78,433</b>	72,226
Amortisation of prepaid land lease payments	7	<b>188</b>	178
Foreign exchange differences, net	7	<b>31,509</b>	58,715
Write-down of properties under development to net realisable value	7	<b>38,222</b>	—
Loss on disposal of items of property, plant and equipment	7	<b>2,315</b>	242
Fair value gains on cross currency swaps	7	<b>(38,049)</b>	(111,657)
Ineffective portion of the effective hedge recognised in profit or loss	7	<b>—</b>	7,925
Equity-settled share option expense	7	<b>2,441</b>	—
Write-down/(reversal of write-down) of completed properties for sale to net realisable value	7	<b>122</b>	(3,829)
Gain on swap of properties	7	<b>(41,379)</b>	—
		<b>495,944</b>	410,426
Decrease in completed properties for sale		<b>109,230</b>	558,930
Increase in properties under development		<b>(537,140)</b>	(488,333)
Decrease/(increase) in debtors, deposits and prepayments		<b>(113,787)</b>	110,397
Additions to asset classified as held for sale		<b>—</b>	(23,374)
Increase/(decrease) in creditors and accruals, and short term deposits received and deferred income		<b>146,582</b>	(349,418)
Increase in long term deposits received		<b>3,995</b>	15,851
Cash generated from operations		<b>104,824</b>	234,479
Tax indemnity received	10	<b>92,695</b>	493,936
Mainland China taxes paid, net		<b>(66,415)</b>	(531,455)
<b>Net cash flow from operating activities</b>		<b>131,104</b>	196,960
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Interest received		<b>38,887</b>	22,595
Purchases of items of property, plant and equipment		<b>(520,282)</b>	(258,799)
Additions to investment properties		<b>(448,080)</b>	(662,882)
Advances of loans to a joint venture		<b>(32,544)</b>	(60)
Investments in associates		<b>(314)</b>	(283)
Advances of loans to associates		<b>(5,482)</b>	(60)
Decrease/(increase) in pledged and restricted time deposits and bank balances		<b>(506,763)</b>	485,327
<b>Net cash flow used in investing activities</b>		<b>(1,474,578)</b>	(414,162)

# Consolidated Statement of Cash Flows

Year ended 31 July 2018

	Notes	2018 HK\$'000	2017 HK\$'000
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issue of shares		<b>2,508</b>	3,990
Proceeds from issue of guaranteed notes, net of issue expenses	28	<b>2,712,758</b>	—
New bank loans, net of direct costs		<b>1,071,373</b>	483,638
Repayment of bank loans		<b>(184,202)</b>	(640,585)
Loans from a fellow subsidiary		<b>66,720</b>	27,888
Repayment of loans from a fellow subsidiary		<b>(37,000)</b>	(29,000)
Loans from a joint venture		—	609,490
Repayment of loans from a joint venture		<b>(207,929)</b>	(342,143)
Interest and bank financing charges paid		<b>(422,111)</b>	(318,056)
Dividend paid	11	<b>(51,051)</b>	(49,042)
Repayment of fixed rate senior notes	27	<b>(2,243,270)</b>	—
Net cash outflow from maturity of cross currency swaps	23	<b>(45,915)</b>	—
<b>Net cash flow from/(used in) financing activities</b>		<b>661,881</b>	(253,820)
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>			
		<b>(681,593)</b>	(471,022)
Cash and cash equivalents at beginning of year		<b>2,057,346</b>	2,546,240
Effect of foreign exchange rate changes, net		<b>(11,468)</b>	(17,872)
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		<b>1,364,285</b>	2,057,346
<b>ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS</b>			
Non-pledged and non-restricted cash and bank balances	20	<b>1,001,253</b>	1,776,001
Non-pledged and non-restricted time deposits	20	<b>363,032</b>	281,345
Cash and cash equivalents as stated in the consolidated statement of financial position and the consolidated statement of cash flows		<b>1,364,285</b>	2,057,346

# Notes to Financial Statements

31 July 2018

## 1. CORPORATE AND GROUP INFORMATION

Lai Fung Holdings Limited (the “**Company**”) is a limited liability company incorporated in the Cayman Islands.

The principal place of business of the Company is located at 11th Floor, Lai Sun Commercial Centre, 680 Cheung Sha Wan Road, Kowloon, Hong Kong.

The principal activities of the Company and its subsidiaries (collectively referred to as the “**Group**”) consisted of property development for sale, property investment for rental purposes, and development and operation of and investment in cultural, leisure, entertainment and related facilities.

Details of the principal subsidiaries are set out in note 43 to the financial statements.

In the opinion of the directors, the holding company and ultimate holding company of the Company as at 31 July 2018 was eSun Holdings Limited (“**eSun**”), which was incorporated in Bermuda and is listed in Hong Kong. Subsequent to the reporting period, on 8 August 2018, Lai Sun Garment (International) Limited (“**LSG**”), which was incorporated in Hong Kong and is listed in Hong Kong, becomes the ultimate holding company of the Company. Further details are set out in note 45 to the financial statements.

## 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“**HKASs**”) and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for completed investment properties, certain investment properties under construction and derivative financial instruments, which have been measured at fair value. Non-current asset classified as held for sale is stated at the lower of its carrying amount and fair value less costs to sell as further explained in note 2.4. These financial statements are presented in Hong Kong dollars (“**HK\$**”) and all values are rounded to the nearest thousand except when otherwise indicated.

### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries for the year ended 31 July 2018. A subsidiary is an entity (including a structural entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

# Notes to Financial Statements

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## 2.1 BASIS OF PREPARATION (CONTINUED)

### Basis of consolidation (continued)

Profit or loss and each component of comprehensive income are attributed to the owners of the Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in the income statement. The Group's share of components previously recognised in other comprehensive income is reclassified to the income statement or retained earnings, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

## 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following amendments to HKFRSs for the first time for the current year's financial statements:

Amendments to HKAS 7	<i>Disclosure Initiative</i>
Amendments to HKAS 12	<i>Recognition of Deferred Tax Assets for Unrealised Losses</i>
Amendments to HKFRS 12	<i>Disclosure of Interests in Other Entities:</i>
included in Annual	<i>Clarification of the Scope of HKFRS 12</i>
Improvements to	
HKFRS 2014-2016 Cycle	

Amendments to HKAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. Disclosure of the changes in liabilities arising from financing activities is provided in note 33 to the financial statements.

Other than as explained above regarding the impact of Amendments to HKAS 7, the adoption of the above amendments to HKFRSs has had no significant financial effect on the financial statements.

## 2.3 ISSUED BUT NOT YET EFFECTIVE HKFRSs

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these financial statements:

HKFRS 9	<i>Financial Instruments</i> <sup>1</sup>
HKFRS 15	<i>Revenue from Contracts with Customers</i> <sup>1</sup>
HKFRS 16	<i>Leases</i> <sup>2</sup>
HKFRS 17	<i>Insurance Contracts</i> <sup>3</sup>
HK (IFRIC) Interpretation 22	<i>Foreign Currency Transactions and Advance Consideration</i> <sup>1</sup>
HK (IFRIC) Interpretation 23	<i>Uncertainty over Income Tax Treatments</i> <sup>2</sup>
Amendments to HKFRS 2	<i>Classification and Measurement of Share-based Payment Transactions</i> <sup>1</sup>
Amendments to HKFRS 4	<i>Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts</i> <sup>1</sup>
Amendments to HKFRS 15	<i>Revenue from Contracts with Customers</i> <sup>1</sup>
Amendments to HKFRS 9	<i>Prepayment Features with Negative Compensation</i> <sup>2</sup>
Amendments to HKAS 19	<i>Plan Amendment, Curtailment or Settlement</i> <sup>2</sup>
Amendments to HKAS 28	<i>Long-term Interests in Associates and Joint Ventures</i> <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28 (2011)	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i> <sup>4</sup>
Amendments to HKAS 40	<i>Transfers of Investment Property</i> <sup>1</sup>
Amendments to HKFRS 1 included in Annual improvements 2014-2016 Cycle	<i>First-time Adoption of Hong Kong Financial Reporting Standards</i> <sup>1</sup>
Amendments to HKAS 28 included in Annual improvements 2014-2016 Cycle	<i>Investments in Associates and Joint Ventures</i> <sup>1</sup>
Annual Improvements 2015-2017 Cycle	<i>Amendments to HKFRS 3, HKFRS 11, HKAS 12 and HKAS 23</i> <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2019

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2021

<sup>4</sup> No mandatory effective date yet determined but available for adoption

Further information about HKFRS 9 and HKFRS 15 is as follows:

### HKFRS 9

In September 2014, the HKICPA issued the final version of HKFRS 9, bringing together all phases of the financial instruments project to replace HKAS 39 and all previous versions of HKFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting. The Group commences to adopt HKFRS 9 from 1 August 2018. The Group will not restate comparative information and will recognise any transition adjustments against the opening balance of equity at 1 August 2018. The expected impacts relate to the classification and measurement and the impairment requirements are summarised as follows:

# Notes to Financial Statements

31 July 2018

## 2.3 ISSUED BUT NOT YET EFFECTIVE HKFRSs (CONTINUED)

### HKFRS 9 (continued)

#### (a) Classification and measurement

Under HKFRS 9, financial assets are subsequently measured at fair value through profit or loss, amortised cost, or fair value through other comprehensive income. The classification for the Group's financial assets will remain largely the same as it was under HKAS 39. Therefore, the Group does not expect that the adoption of HKFRS 9 will have a significant impact on the classification and measurement of its financial assets.

#### (b) Impairment

HKFRS 9 requires an impairment on debt instruments recorded at amortised cost or at fair value through other comprehensive income, lease receivables, loan commitments and financial guarantee contracts that are not accounted for at fair value through profit or loss under HKFRS 9, to be recorded based on an expected credit loss model either on a twelve-month basis or a lifetime basis. The Group will apply the simplified approach and record lifetime expected losses that are estimated based on the present values of all cash shortfalls over the remaining life of all of its trade debtors. Furthermore, the Group will apply the general approach and record twelve-month expected credit losses that are estimated based on the possible default events on its other receivables within the next twelve months. The Group is in the process of making an assessment of the impact on impairment upon initial recognition and does not expect that the adoption of HKFRS 9 will have a significant impact on the impairment of its financial assets.

### HKFRS 15

HKFRS 15, issued in July 2014, establishes a new five-step model to account for revenue arising from contracts with customers. Under HKFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in HKFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. The standard will supersede all current revenue recognition requirements under HKFRSs. Either a full retrospective application or a modified retrospective adoption is required on the initial application of the standard. In June 2016, the HKICPA issued amendments to HKFRS 15 to address the implementation issues on identifying performance obligations, application guidance on principal versus agent and licences of intellectual property, and transition. The amendments are also intended to help ensure a more consistent application when entities adopt HKFRS 15 and decrease the cost and complexity of applying the standard. The Group plans to adopt the transitional provisions in HKFRS 15 to recognise the cumulative effect of initial adoption as an adjustment to the opening balance of retained earnings at 1 August 2018. In addition, the Group plans to apply the new requirements only to contracts that are not completed before 1 August 2018. The Group has assessed the impact of the adoption of HKFRS 15 and does not expect that the standard will have a significant impact, when applied, on the consolidated financial statements of the Group.

The presentation and disclosure requirements in HKFRS 15 are more detailed than those under the current HKAS 18. The presentation requirements represent a significant change from current practice and will significantly increase the volume of disclosure required in the Group's financial statements. The Group expects that the adoption of HKFRS 15 may result in more extensive disclosures.



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## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Investments in associates and joint ventures

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The Group's investments in associates and joint ventures are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that may exist. The Group's share of the post-acquisition results and other comprehensive income of joint ventures is included in the consolidated income statement and consolidated other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the joint venture, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's investments in the associates or joint ventures, except where unrealised losses provide evidence of an impairment of the asset transferred. Goodwill arising from the acquisition of associates or joint ventures is included as part of the Group's investments in associates or joint ventures.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

When an investment in a joint venture is classified as held for sale, it is accounted for in accordance with HKFRS 5 "Non-current Assets Held for Sale and Discontinued Operations".

# Notes to Financial Statements

31 July 2018

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Business combinations and goodwill

#### **Business combinations from 1 August 2009**

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in income statement.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in the income statement as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 July. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Business combinations and goodwill (continued)

#### **Business combinations from 1 August 2009 (continued)**

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal.

Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

#### **Business combinations prior to 1 August 2009 but after 1 August 2004**

In comparison to the above-mentioned requirements which were applied on a prospective basis, the following differences applied to business combinations prior to 1 August 2009:

Business combinations were accounted for using the purchase method. Transaction costs directly attributable to the acquisition formed part of the acquisition costs. The non-controlling interest was measured at the proportionate share of the acquiree's identifiable net assets.

Business combinations achieved in stages were accounted for as separate steps. The fair values of the acquiree's identifiable assets, liabilities and contingent liabilities might be different at the date of each exchange transaction. Any adjustment to those fair values relating to previously held interests of the Group was a revaluation and was dealt with in the asset revaluation reserve initially and shall be accounted for as such. Any additional acquired share of interest did not affect previously recognised goodwill.

When the Group acquired a business, embedded derivatives separated from the host contract by the acquiree were not reassessed on acquisition unless the business combination resulted in a change in the terms of the contract that significantly modified the cash flows that otherwise would have been required under the contract.

Contingent consideration was recognised if, and only if, the Group had a present obligation, the economic outflow was more likely than not and a reliable estimate was determinable. Subsequent adjustments to the contingent consideration were recognised as part of goodwill.

# Notes to Financial Statements

31 July 2018

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Fair value measurement

The Group measures its completed investment properties, certain investment properties under construction and derivative financial instruments at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Impairment of non-financial assets other than goodwill

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than completed properties for sale, properties under development, asset classified as held for sale, deferred tax assets, financial assets, investment properties and goodwill), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises, unless the asset is carried at a revalued amount, in which case the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the income statement in the period in which it arises.

### Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

# Notes to Financial Statements

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## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Related parties (continued)

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

### Property, plant and equipment and depreciation

Property, plant and equipment including owner-operated serviced apartments, other than investment properties, properties under development and construction in progress are stated at cost less accumulated depreciation and any impairment losses. When an item of property, plant and equipment is classified as held for sale or when it is part of a disposal group classified as held for sale, it is not depreciated and is accounted for in accordance with HKFRS 5, as further explained in the accounting policy for "Non-current assets held for sale". The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statement in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Property, plant and equipment and depreciation (continued)

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Leasehold buildings	Over the remaining lease terms of the land
Serviced apartments	Over the remaining lease terms of the land
Leasehold improvements	10% - 20%
Furniture, fixtures and equipment	20%
Motor vehicles	20% - 25%
Computers	20% - 25%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the income statement in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents a building under construction or equipment under installation or testing, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction or equipment and capitalised borrowing costs on related borrowed funds during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

### Investment properties

Investment properties are interests in land and buildings (including the leasehold interest under an operating lease for a property which would otherwise meet the definition of an investment property) held to earn rental income and/or for capital appreciation, rather than for use in the production or supply of goods or services or for administrative purposes; or for sale in the ordinary course of business. These include land held for a currently undetermined future use and properties which are constructed for future use as investment properties.

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions as at the end of the reporting period. Gains or losses arising from changes in the fair values of investment properties are included in the income statement in the period in which they arise. Any gains or losses on the retirement or disposal of an investment property are recognised in the income statement in the period of the retirement or disposal.



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## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Investment properties (continued)

Properties under construction for future use as investment properties are accounted for in the same way as completed investment properties. Specifically, construction costs incurred for investment properties under construction are capitalised as part of the carrying amounts of the investment properties under construction. Investment properties under construction are measured at fair value as at the end of the reporting period. Any difference between the fair values of the investment properties under construction and their carrying amounts is recognised in the income statement in the period in which it arises.

If the fair value of an investment property under construction is at present not reliably determinable but is expected to be reliably determinable when construction is completed, such investment property under construction is stated at cost until either its fair value becomes reliably determinable or construction is completed, whichever is earlier.

A transfer from investment property under construction to property under development/construction in progress shall be made when, and only when, there is a change in use, evidenced by commencement of development with a view to sale/owner-occupation.

### Properties under development

Properties under development represent properties being developed for sale and are stated at lower of cost and net realisable value. Cost comprises the prepaid land lease payments or cost of land together with any other direct costs attributable to the development of the properties and other related expenses capitalised during the development period. Net realisable value is determined by the directors based on the prevailing market prices on an individual property basis less estimated costs of completion and costs to be incurred in selling the property.

Once the development of these properties is completed, these properties are transferred to completed properties for sale.

If a property under development is intended to be redeveloped into an owner-occupied property, it is transferred to construction in progress at carrying amount.

### Completed properties for sale

Completed properties for sale are stated at the lower of cost and net realisable value. Cost includes all development expenditure, applicable borrowing costs and other direct costs attributable to such properties. Cost is determined by an apportionment of the total costs of land and buildings attributable to unsold properties. Net realisable value is determined by the directors based on the prevailing market prices on an individual property basis less costs to be incurred in selling the property.

If an item of completed property for sale becomes owner-occupied, it is transferred to property, plant and equipment at carrying amount.

For a transfer from an item of completed property for sale to investment property that will be carried at fair value as its use has changed as evidenced by commencement of an operating lease, any difference between the fair value of the property at that date and its previous carrying amount shall be recognised in the income statement.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Non-current assets held for sale

Non-current assets are classified as held for sale if their carrying amounts will be recovered principally through a sales transaction rather than through continuing use. For this to be the case, the asset must be available for immediate sale in its present condition subject only to terms that are usual and customary for the sale of such assets and its sale must be highly probable.

Non-current assets (other than investment properties and financial assets) classified as held for sale are measured at the lower of their carrying amounts and fair values less costs to sell. Property, plant and equipment classified as held for sale are not depreciated or amortised.

### Leases

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased by the Group under operating leases are included in non-current assets, and rentals receivable under the operating leases are credited to the income statement on the straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under operating leases net of any incentives received from the lessor are charged to the income statement on the straight-line basis over the lease terms.

Prepaid land lease payments under operating leases are initially stated at cost and subsequently recognised on the straight-line basis over the lease terms. When the lease payments cannot be allocated reliably between the land and buildings elements, the entire lease payments are included in the cost of the land and buildings as a finance lease in property, plant and equipment.

### Investments and other financial assets

#### Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial investments, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. When financial assets are recognised initially, they are measured at fair value plus transaction costs that are attributable to the acquisition of the financial assets, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

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31 July 2018

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Investments and other financial assets (continued)

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by HKAS 39.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the income statement. These net fair value changes do not include any dividends or interests earned on these financial assets, which are recognised in accordance with policies set out for "Revenue recognition" below.

Financial assets designated upon initial recognition as at fair value through profit or loss are designated at the date of initial recognition and only if the criteria in HKAS 39 are satisfied.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in the income statement. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in other income and gains in the income statement. The loss arising from impairment is recognised in the income statement as other operating expenses.

#### Available-for-sale financial investments

Available-for-sale financial investments are non-derivative financial assets in listed and unlisted equity investments and debt securities. Equity investments classified as available for sale are those which are neither classified as held for trading nor designated as at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in market conditions.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Investments and other financial assets (continued)

#### Available-for-sale financial investments (continued)

After initial recognition, available-for-sale financial investments are subsequently measured at fair value, with unrealised gains or losses recognised as other comprehensive income in the investment revaluation reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in the income statement in other income, or until the investment is determined to be impaired, when the cumulative gain or loss is reclassified from the investment revaluation reserve to the income statement in other operating expenses. Interest and dividends earned whilst holding the available-for-sale financial investments are reported as interest income and dividend income, respectively and are recognised in the income statement as other income in accordance with the policies set out for "Revenue recognition" below.

When the fair value of unlisted equity investments cannot be reliably measured because (i) the variability in the range of reasonable fair value estimates is significant for that investment or (ii) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such investments are stated at cost less any impairment losses.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term are still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if management has the ability and intention to hold the assets for the foreseeable future or until maturity.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost and any previous gain or loss on that asset that has been recognised in equity is amortised to the income statement over the remaining life of the investment using the effective interest rate. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the effective interest rate. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the income statement.

#### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

# Notes to Financial Statements

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## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Derecognition of financial assets (continued)

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

### Impairment of financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### **Financial assets carried at amortised cost**

For financial assets carried at amortised cost, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognised in the income statement. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to other operating expenses in the income statement.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Impairment of financial assets (continued)

#### Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at the end of each reporting period whether there is objective evidence that an investment or a group of investments is impaired.

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the income statement, is removed from other comprehensive income and recognised in the income statement.

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of an investment below its cost. "Significant" is evaluated against the original cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss — measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the income statement — is removed from other comprehensive income and recognised in the income statement. Impairment losses on equity instruments classified as available for sale are not reversed through the income statement. Increases in their fair value after impairment are recognised directly in other comprehensive income.

The determination of what is "significant" or "prolonged" requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost.

### Financial liabilities

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The Group's financial liabilities include creditors and accruals, loans from a joint venture, deposits received, interest-bearing bank loans, advances from a former substantial shareholder, loans from a fellow subsidiary, fixed rate senior notes, guaranteed notes and derivative financial instruments.

# Notes to Financial Statements

31 July 2018

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Financial liabilities (continued)

#### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the income statement.

#### Financial guarantee contracts

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. A financial guarantee contract is recognised initially as a liability at its fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, the Group measures the financial guarantee contract at the higher of: (i) the amount of the best estimate of the expenditure required to settle the present obligation at the end of the reporting period; and (ii) the amount initially recognised less, when appropriate, cumulative amortisation.

### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the income statement.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.



## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Derivative financial instruments and hedge accounting

#### Initial recognition and subsequent measurement

The Group uses derivative financial instruments, such as cross currency swaps, to hedge its foreign currency risk. Such derivative financial instruments are initially recognised at fair value on the date on which derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives are taken directly to the income statement, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income and later reclassified to the income statement when the hedged item affects the income statement.

For the purpose of hedge accounting, hedges of the Group are classified as cash flow hedges when hedging the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction, or a foreign currency risk in an unrecognised firm commitment.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting, the risk management objective and its strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Group will assess the hedging instrument's effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The effectiveness of the cash flow hedge is assessed at the time the Group prepares its annual or interim financial statements.

Cash flow hedges which meet the strict criteria for hedge accounting are accounted for as follows:

The effective portion of the gain or loss on the hedging instrument is recognised directly in other comprehensive income in the hedge reserve, while any ineffective portion is recognised immediately in the income statement as other operating expenses.

Amounts recognised in other comprehensive income are transferred to the income statement when the hedged transaction affects the income statement, such as when hedged financial income or financial expense is recognised or when a forecast sale occurs. Where the hedged item is the cost of a non-financial asset or non-financial liability, the amounts recognised in other comprehensive income are transferred to the initial carrying amount of the non-financial asset or non-financial liability.

If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover (as part of the hedging strategy), or if its designation as a hedge is revoked, or when the hedge no longer meets the criteria for hedge accounting, the amounts previously recognised in other comprehensive income remain in other comprehensive income until the forecast transaction occurs or the foreign currency firm commitment is met.

# Notes to Financial Statements

31 July 2018

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Derivative financial instruments and hedge accounting (continued)

#### Current versus non-current classification

Derivative instruments that are not designated as effective hedging instruments are classified as current or non-current or separated into current and non-current portions based on an assessment of the facts and circumstances (i.e., the underlying contracted cash flows).

- Where the Group expects to hold a derivative as an economic hedge (and does not apply hedge accounting) for a period beyond 12 months after the end of the reporting period, the derivative is classified as non-current (or separated into current and non-current portions) consistently with the classification of the underlying item.
- Embedded derivatives that are not closely related to the host contract are classified consistently with the cash flows of the host contract.
- Derivative instruments that are designated as, and are effective hedging instruments, are classified consistently with the classification of the underlying hedged item. The derivative instruments are separated into current portions and non-current portions only if a reliable allocation can be made.

### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments which are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, which are not restricted as to use.

### Provisions

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value as at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the income statement.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised either in other comprehensive income or directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences as at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

# Notes to Financial Statements

31 July 2018

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Income tax (continued)

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred taxes assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Dividend income derived from the Company's subsidiaries in Mainland China is subject to a withholding tax under the prevailing tax rules and regulations of the People's Republic of China (the "PRC").

### Mainland China land appreciation tax ("LAT")

LAT is levied at prevailing progressive rates on the appreciation of land value, being the proceeds of the sale of properties less deductible costs.

### Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

- (a) revenue from the sale of properties is recognised when the significant risks and rewards of properties are transferred to the purchasers, which refers to the time when the construction of relevant properties has been completed and the properties have been ready for delivery to the purchasers pursuant to the sales agreements, and collectability of related receivables is reasonably assured. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the statement of financial position as deposits received;
- (b) rental and property management fee income is recognised in the period in which the properties are let and on the straight-line basis over the lease terms;
- (c) service fee income is recognised when the relevant services have been rendered;
- (d) interest income, on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument to the net carrying amount of the financial asset; and
- (e) dividend income, when the shareholders' right to receive payment has been established.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Employee benefits

#### Share-based payments

The Company operates a share option scheme for the purposes as detailed in note 31 to the financial statements. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments (“**equity-settled transactions**”).

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined using a binomial model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than conditions linked to the price of the shares of the Company (“**market conditions**”), if applicable.

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled in employee benefit expense. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group’s best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the income statement for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for awards that do not ultimately vest, except for equity-settled transactions where vesting is conditional upon a market or non-vesting condition, which are treated as vesting irrespective of whether or not the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Service and non-market performance are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group’s best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

# Notes to Financial Statements

31 July 2018

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Employee benefits (continued)

#### Share-based payments (continued)

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of earnings per share.

### Other employee benefits

#### Pension schemes

The Group operates a defined contribution Mandatory Provident Fund retirement benefit scheme (the “MPF Scheme”) under the Mandatory Provident Fund Schemes Ordinance for those employees who are eligible to participate in the MPF Scheme. Contributions are made based on a percentage of the employees’ basic salaries and are charged to the income statement as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group’s employer contributions vest fully with the employees when contributed into the MPF Scheme.

The employees of the Group’s subsidiaries which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. Those subsidiaries are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to the income statement as they become payable in accordance with the rules of the central pension scheme.

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Where funds have been borrowed generally, and used for the purpose of obtaining qualifying assets, a capitalisation rate of 5.7% has been applied to the expenditure on the individual assets.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Dividend

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in the notes to the financial statements.

### Foreign currencies

These financial statements are presented in Hong Kong dollars, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rates of exchange ruling as at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or the income statement is also recognised in other comprehensive income or the income statement, respectively).

The functional currencies of certain subsidiaries, associates and joint ventures operating overseas/in Mainland China are currencies other than Hong Kong dollars. As at the end of the reporting period, the assets and liabilities of these entities are translated into Hong Kong dollars at the exchange rates prevailing at the end of the reporting period and their income statements are translated into Hong Kong dollars at the weighted average exchange rates for the year. The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the income statement.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

For the purpose of the consolidated statement of cash flows, the cash flows of subsidiaries, associates and joint ventures operating overseas/in Mainland China are translated into Hong Kong dollars at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of subsidiaries, associates and joint ventures operating overseas/in Mainland China which arise throughout the year are translated into Hong Kong dollars at the weighted average exchange rates for the year.



# Notes to Financial Statements

31 July 2018

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

### Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

**(i) Classification between investment properties and owner-occupied properties**

The Group determines whether a property qualifies as an investment property, and has developed criteria in making that judgement. Investment property is a property held to earn rentals or for capital appreciation or for both. Therefore, the Group considers whether a property generates cash flows largely independently of the other assets held by the Group.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately or leased out separately under a finance lease, the Group accounts for the portions separately. If the portions could not be sold separately, the property is an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgement is made on an individual property basis to determine whether ancillary services are so significant that a property does not qualify as an investment property.

**(ii) When fair value of an investment property under construction can be reliably measured**

If the fair value of an investment property under construction is at present not reliably measurable, such property is stated at cost until either its fair value becomes reliably measurable or construction is completed, whichever is earlier.

The Group has to exercise judgement in determining when the fair value of an investment property under construction can be reliably measured by assessing whether a substantial part of the project risk has been reduced or eliminated, which might include the consideration of (i) whether the asset is being constructed in a developed liquid market; (ii) whether the construction permits have been obtained; and (iii) the stage of construction or completion. Other indications may also be appropriate in light of the facts and circumstances of individual developments.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

#### Judgements (continued)

##### (iii) Income tax

Deferred tax is provided using the liability method, on all temporary differences as at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

As explained in note 29 to the financial statements, withholding tax is levied on dividends to be distributed by subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008. Deferred tax is provided, at the applicable withholding tax rate, on the undistributed earnings of the Group's PRC subsidiaries that would be distributed to their respective holding companies outside Mainland China in the foreseeable future.

The Group's investment properties at fair value in Mainland China are all held to earn rental income and/or for capital appreciation and they are considered to be held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment properties over time, rather than through sale. Accordingly, deferred tax on the Group's investment properties at fair value is measured to reflect the tax consequences of recovering the carrying amounts of the investment properties through use.

#### Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty as at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

##### (i) Estimation of fair value of investment properties

The best evidence of fair value is current prices in an active market for properties in the same location and condition and subject to similar lease and other contracts. In the absence of such information, the Group considers information from a variety of sources, including (i) by reference to independent valuations; (ii) current prices in an active market for properties of a different nature, condition and location (or subject to different leases or other contracts), adjusted to reflect those differences; (iii) recent prices of similar properties in less active markets, with adjustments to reflect any changes in economic conditions since the dates of transactions that occurred at those prices; and (iv) discounted cash flow projections, based on reliable estimates of future cash flows, derived from the terms of any existing lease and other contracts, and (where possible) from external evidence such as current market rates for similar properties in the same location and condition, and using discount rates that reflect current market assessments of the uncertainty in the amount and timing of cash flows.

The carrying amount of investment properties measured at fair value at 31 July 2018 was HK\$17,188,400,000 (2017: HK\$15,502,400,000). Further details, including the key assumptions used for fair value measurement and a sensitivity analysis, are given in note 15 to the financial statements.

# Notes to Financial Statements

31 July 2018

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

### Estimation uncertainty (continued)

**(ii) Estimation of total budgeted costs and costs to completion for properties under development/investment properties under construction**

The total budgeted costs for properties under development/investment properties under construction comprise (i) prepaid land lease payments, (ii) building costs, and (iii) any other direct costs attributable to the development of the properties. In estimating the total budgeted costs for properties under development/investment properties under construction, management makes reference to information such as (i) current offers from contractors and suppliers, (ii) recent offers agreed with contractors and suppliers, and (iii) professional estimation on construction and material costs.

**(iii) Useful lives and residual values of items of property, plant and equipment**

In determining the useful lives and residual values of items of property, plant and equipment, the Group has to consider various factors, such as technical or commercial obsolescence arising from changes or improvements in production, or from a change in the market demand for the product or service output of the asset, expected usage of the asset, expected physical wear and tear, the care and maintenance of the asset, and legal or similar limits on the use of the asset. The estimation of the useful life of the asset is based on the experience of the Group with similar assets that is used in a similar way. Additional depreciation is made if the estimated useful lives and/or the residual values of items of property, plant and equipment are different from previous estimation. Useful lives and residual values are reviewed at each financial year end date based on changes in circumstances.

**(iv) Impairment of non-financial assets (other than goodwill)**

In determining whether an asset is impaired or the events previously causing the impairment no longer exists, the Group has to exercise judgement in the area of asset impairment, particularly in assessing: (i) whether an event has occurred that may affect the asset value or such event affecting the asset value has not been in existence; (ii) whether the carrying value of an asset can be supported by the net present value of future cash flows which are estimated based upon the continued use of the asset or derecognition; and (iii) the appropriate key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions selected by management to determine the level of impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the net present value used in the impairment test.

**(v) Fair value of derivative financial instruments**

Where fair value of derivative financial instruments cannot be derived from active markets, they are determined using valuation techniques. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement including considerations of inputs such as expected exposure at default, credit spread and loss given default ratio. Changes in assumptions about these factors could affect the reported fair value of derivative financial instruments. The fair value of the Group's derivative financial instruments are disclosed in note 23 to the financial statements.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

#### Estimation uncertainty (continued)

**(vi) Provision for LAT and corporate income tax ("CIT")**

The Group is subject to LAT in the PRC. The provision of LAT is based on management's best estimates according to its understanding of the requirements set forth in the relevant PRC tax laws and regulations. The actual LAT liabilities are subject to the determination by the tax authorities upon the completion of the property development projects. The Group has not finalised its LAT calculations and payments with the tax authorities for certain property development projects. The final tax outcome could be different from the amounts that were initially recorded, and any differences will impact the LAT expenses and the related LAT provision in the period in which such taxes are finalised with the tax authorities.

The Group is mainly subject to CIT in the PRC. As a result of the fact that certain matters relating to the CIT have not been confirmed by the tax authorities, objective estimate and judgement based on currently enacted tax laws, regulations and other related policies are required in determining the provision of CIT. Where the final tax outcomes of these matters are different from the amounts originally recorded, the differences will impact on the CIT and related CIT provision in the period in which such taxes are finalised with the tax authorities.

### 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has two reportable operating segments as follows:

- (a) the property development segment engages in the development of properties in Mainland China for sale; and
- (b) the property investment segment invests in serviced apartments, commercial and office buildings for their rental income potential as well as cultural, leisure, entertainment and related facilities in Mainland China.

Management monitors the results of the Group's operating segments for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/(loss), which is measured by means of adjusted profit/(loss) before tax. The adjusted profit/(loss) before tax and tax indemnity is measured consistently with the Group's profit before tax and tax indemnity except that interest income, fair value gains on cross currency swaps, finance costs and other unallocated gains and expenses are excluded from such measurement.

Segment assets exclude prepaid tax, pledged and restricted time deposits and bank balances, cash and cash equivalents, asset classified as held for sale, derivative financial instruments and other unallocated corporate assets as these assets are managed on a group basis.

Segment liabilities exclude interest-bearing bank loans, loans from a joint venture, tax payable, advances from a former substantial shareholder, loans from a fellow subsidiary, fixed rate senior notes, guaranteed notes, deferred tax liabilities, derivative financial instruments and other unallocated corporate liabilities as these liabilities are managed on a group basis.

No further geographical segment information is presented as over 90% of the Group's revenue is derived from Mainland China.

# Notes to Financial Statements

31 July 2018

## 4. OPERATING SEGMENT INFORMATION (CONTINUED)

	Property development		Property investment		Consolidated	
	2018 HK\$'000	2017 HK\$'000	2018 HK\$'000	2017 HK\$'000	2018 HK\$'000	2017 HK\$'000
<b>Segment revenue/results:</b>						
Segment revenue						
Sales to external customers	184,633	624,592	766,189	702,090	950,822	1,326,682
Other revenue	2,599	1,617	140,545	120,634	143,144	122,251
<b>Total</b>	<b>187,232</b>	<b>626,209</b>	<b>906,734</b>	<b>822,724</b>	<b>1,093,966</b>	<b>1,448,933</b>
<b>Segment results</b>	<b>5,026</b>	<b>44,340</b>	<b>1,352,493</b>	<b>1,167,066</b>	<b>1,357,519</b>	<b>1,211,406</b>
Interest income from bank deposits					38,887	22,595
Unallocated gains					9,206	6,750
Unallocated expenses, net					(84,546)	(31,426)
Profit from operating activities					1,321,066	1,209,325
Finance costs					(205,090)	(166,083)
Share of profits of joint ventures	440,221	609,562	—	—	440,221	609,562
Share of losses of associates	—	—	(192)	—	(192)	—
Profit before tax and tax indemnity					1,556,005	1,652,804
Tax					(357,229)	(556,156)
Tax indemnity					92,695	493,936
Profit for the year					1,291,471	1,590,584
<b>Segment assets/liabilities:</b>						
Segment assets	2,937,785	2,502,894	20,702,350	18,240,394	23,640,135	20,743,288
Investments in joint ventures	1,849,437	1,387,570	—	—	1,849,437	1,387,570
Investments in associates	—	—	5,932	343	5,932	343
Unallocated assets					2,732,760	2,810,547
Asset classified as held for sale					—	278,531
<b>Total assets</b>					<b>28,228,264</b>	<b>25,220,279</b>
Segment liabilities	685,496	439,278	1,133,938	767,616	1,819,434	1,206,894
Unallocated liabilities					10,620,506	9,244,021
<b>Total liabilities</b>					<b>12,439,940</b>	<b>10,450,915</b>

During the year, no single customer accounted for over 10% of the Group's total turnover (2017: Nil).

#### 4. OPERATING SEGMENT INFORMATION (CONTINUED)

	Property development		Property investment		Consolidated	
	2018 HK\$'000	2017 HK\$'000	2018 HK\$'000	2017 HK\$'000	2018 HK\$'000	2017 HK\$'000
<b>Other segment information:</b>						
Depreciation	1,887	2,248	71,743	65,090	73,630	67,338
Corporate and other unallocated depreciation					4,803	4,888
					<b>78,433</b>	72,226
Capital expenditure	1,098	1,142	1,388,698	1,340,700	1,389,796	1,341,842
Corporate and other unallocated capital expenditure					408	2,022
					<b>1,390,204</b>	1,343,864
Fair value gains on investment properties	—	—	860,037	800,104	860,037	800,104
Reversal of write-down/(write-down) of completed properties for sale to net realisable value	(122)	3,829	—	—	(122)	3,829
Write-down of properties under development to net realisable value	38,222	—	—	—	38,222	—
Compensation received on return of land use right to the local authority	—	6,801	—	—	—	6,801
Gain on swap of properties	—	—	41,379	—	41,379	—
Loss on disposal of items of property, plant and equipment	19	34	2,296	208	2,315	242

# Notes to Financial Statements

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## 5. TURNOVER, OTHER INCOME AND GAINS

The Group's turnover represents proceeds from the sale of properties and rental income from investment properties and serviced apartments.

An analysis of the Group's turnover, other income and gains is as follows:

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
Turnover:		
Sale of properties	<b>184,633</b>	624,592
Rental income from investment properties and serviced apartments	<b>766,189</b>	702,090
	<b>950,822</b>	1,326,682
Other income and gains:		
Property management fee income	<b>116,929</b>	108,194
Interest income from bank deposits	<b>38,887</b>	22,595
Consultancy fee income	<b>27</b>	143
Others	<b>35,394</b>	20,664
	<b>191,237</b>	151,596



## 6. FINANCE COSTS

An analysis of the Group's finance costs is as follows:

	Notes	2018 HK\$'000	2017 HK\$'000
<b>Interest on:</b>			
Bank loans		167,789	138,726
Fixed rate senior notes		103,767	140,957
Guaranteed notes		78,557	—
Loans from a joint venture		28,189	25,668
<b>Amortisation of:</b>			
Bank loans		19,152	19,055
Fixed rate senior notes	27	6,349	8,145
Guaranteed notes	28	2,260	—
Bank financing charges and direct costs		13,376	12,689
<b>Less:</b>			
Capitalised in properties under development	14	419,439	345,240
Capitalised in investment properties under construction	15	(86,602)	(91,480)
Capitalised in construction in progress	13	(81,436)	(62,586)
		(46,311)	(25,091)
		(214,349)	(179,157)
<b>Total finance costs</b>		<b>205,090</b>	<b>166,083</b>

Where funds have been borrowed generally and used for the purpose of obtaining qualifying assets, a capitalisation rate of 5.7% (2017: 5.7%) has been applied to the expenditure on the individual assets for the year ended 31 July 2018.

## 7. PROFIT FROM OPERATING ACTIVITIES

The Group's profit from operating activities is arrived at after charging/(crediting):

	Notes	2018 HK\$'000	2017 HK\$'000
Cost of completed properties sold		102,356	509,032
Outgoings in respect of rental income		169,149	153,406
<b>Total cost of sales</b>		<b>271,505</b>	<b>662,438</b>
Depreciation #	13	78,433	72,226
Ineffective portion of the effective hedge recognised in profit or loss **	23	—	7,925
Amortisation of prepaid land lease payments capitalised in properties under development	14	16,023	15,413
	16	(15,835)	(15,235)
		188	178

# Notes to Financial Statements

31 July 2018

## 7. PROFIT FROM OPERATING ACTIVITIES (CONTINUED)

The Group's profit from operating activities is arrived at after charging/(crediting) (continued):

	Notes	2018 HK\$'000	2017 HK\$'000
Minimum lease payments under operating leases in respect of land and buildings		14,495	12,335
Capitalised in properties under development/ investment properties under construction/ construction in progress		(10,466)	(8,695)
		4,029	3,640
Employee benefit expense (including directors' remuneration — note 8):			
Salaries, wages and benefits		312,165	286,189
Pension scheme contributions *		1,263	1,204
Equity-settled share option expenses	31	2,441	—
		315,869	287,393
Capitalised in properties under development/ investment properties under construction/ construction in progress		(117,663)	(96,852)
		198,206	190,541
Auditor's remuneration to auditor of the Company		3,285	3,270
Foreign exchange differences, net **		31,509	58,715
Loss on disposal of items of property, plant and equipment #		2,315	242
Compensation received on return of land use right to the local authority **		—	(6,801)
Contingent rents		(14,248)	(13,112)
Gain on swap of properties **	21	(41,379)	—
Write-down/(reversal of write-down) of completed properties for sale to net realisable value **		122	(3,829)
Write-down of properties under development to net realisable value **	14	38,222	—
Fair value gains on cross currency swaps ***	23	(38,049)	(111,657)

# The depreciation charge of HK\$61,457,000 (2017: HK\$59,380,000) for serviced apartments and related leasehold improvements and the loss on disposal of items of property, plant and equipment of HK\$2,315,000 (2017: HK\$242,000) are included in "Other operating expenses, net" on the face of the consolidated income statement.

\* As at 31 July 2018, the Group had no forfeited contributions available to reduce its contributions to the MPF Scheme in future years (2017: Nil).

\*\* These items of expenses/(income) are included in "Other operating expenses, net" on the face of the consolidated income statement.

\*\*\* During the year ended 31 July 2018, the item is included in "Other operating expenses, net" on the face of the consolidated income statement. During the year ended 31 July 2017, the item was presented on the face of the consolidated income statement.

## 8. DIRECTORS' REMUNERATION

Directors' remuneration for the year, disclosed pursuant to Listing Rules and section 383(1)(a), (b), (c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	2018 HK\$'000	2017 HK\$'000
Fees	1,500	1,500
Other emoluments:		
Salaries, allowances and benefits in kind	21,529	20,995
Pension scheme contributions	129	129
	21,658	21,124
	23,158	22,624
Capitalised in properties under development/investment properties under construction/construction in progress	(14,709)	(13,493)
	8,449	9,131

For the years ended 31 July 2018 and 2017, no directors were granted share options.

# Notes to Financial Statements

31 July 2018

## 8. DIRECTORS' REMUNERATION (CONTINUED)

The remuneration paid to executive directors, non-executive directors and independent non-executive directors during the year are as follows:

	Fees HK\$'000	Salaries, allowances, and benefits in kind HK\$'000	Pension scheme contributions HK\$'000	Total remuneration HK\$'000
<b>2018</b>				
Executive directors:				
Lam Kin Ming	—	1,140	—	1,140
Lam Kin Hong, Matthew	—	1,140	57	1,197
Lam Hau Yin, Lester	—	1,652	18	1,670
U Po Chu	—	4,325	—	4,325
Chew Fook Aun	—	4,428	18	4,446
Cheng Shin How	—	7,300	18	7,318
Lee Tze Yan, Ernest	—	1,544	18	1,562
	—	21,529	129	21,658
Non-executive directors:				
Lucas Ignatius Loh Jen Yuh	—	—	—	—
Puah Tze Shyang	—	—	—	—
	—	—	—	—
Independent non-executive directors:				
Lam Bing Kwan	300	—	—	300
Ku Moon Lun	300	—	—	300
Law Kin Ho	300	—	—	300
Mak Wing Sum, Alvin	300	—	—	300
Shek Lai Him, Abraham	300	—	—	300
	1,500	—	—	1,500
<b>Total</b>	<b>1,500</b>	<b>21,529</b>	<b>129</b>	<b>23,158</b>

## 8. DIRECTORS' REMUNERATION (CONTINUED)

	Fees HK\$'000	Salaries, allowances, and benefits in kind HK\$'000	Pension scheme contributions HK\$'000	Total remuneration HK\$'000
2017				
Executive directors:				
Lam Kin Ming	—	1,140	—	1,140
Lam Kin Hong, Matthew	—	1,140	57	1,197
Lam Hau Yin, Lester	—	1,604	18	1,622
U Po Chu	—	4,275	—	4,275
Chew Fook Aun	—	4,257	18	4,275
Cheng Shin How	—	7,087	18	7,105
Lee Tze Yan, Ernest	—	1,492	18	1,510
	—	20,995	129	21,124
Non-executive directors:				
Lucas Ignatius Loh Jen Yuh	—	—	—	—
Chan Boon Seng (resigned on 1 April 2017)	—	—	—	—
Puah Tze Shyang (appointed on 1 April 2017)	—	—	—	—
	—	—	—	—
Independent non-executive directors:				
Lam Bing Kwan	300	—	—	300
Ku Moon Lun	300	—	—	300
Law Kin Ho	300	—	—	300
Mak Wing Sum, Alvin	300	—	—	300
Shek Lai Him, Abraham	300	—	—	300
	1,500	—	—	1,500
<b>Total</b>	<b>1,500</b>	<b>20,995</b>	<b>129</b>	<b>22,624</b>

There were no other emoluments payable to the independent non-executive directors during the year (2017: Nil).

There was no arrangement under which a director waived or agreed to waive any remuneration during the current and prior years.

# Notes to Financial Statements

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## 9. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included three directors (2017: three), details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining two (2017: two) non-director highest paid employees are as follows:

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Salaries, allowances and benefits in kind	<b>7,869</b>	6,355
Capitalised in properties under development/investment properties under construction/construction in progress	<b>(6,781)</b>	(4,067)
	<b>1,088</b>	2,288

The number of non-director highest paid employees whose remuneration fell within the following bands is as follows:

	<b>Number of employees</b>	
	<b>2018</b>	2017
HK\$2,500,001 — HK\$3,000,000	—	1
HK\$3,000,001 — HK\$3,500,000	—	1
HK\$3,500,001 — HK\$4,000,000	<b>2</b>	—
	<b>2</b>	2

## 10. TAX AND TAX INDEMNITY

### (a) Tax

No provision for Hong Kong profits tax had been made as the Group had no estimated assessable profits arising in Hong Kong during the year (2017: Nil). Taxes on profits assessable elsewhere had been calculated at the tax rates prevailing in the jurisdictions in which the Group operates.

	Note	2018 HK\$'000	2017 HK\$'000
Current — Mainland China			
CIT		56,625	59,843
LAT			
Charge for the year		27,157	58,391
Underprovision in prior years		—	122,258
		27,157	180,649
Deferred	29	273,447	315,664
Total tax charge for the year		357,229	556,156



# Notes to Financial Statements

31 July 2018

## 10. TAX AND TAX INDEMNITY (CONTINUED)

### (a) Tax (continued)

A reconciliation of the tax expense applicable to profit before tax and tax indemnity at the statutory rate for the jurisdiction in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rate is as follows:

	2018 HK\$'000	2017 HK\$'000
Profit before tax and tax indemnity	1,556,005	1,652,804
Tax at the statutory tax rate	389,001	413,201
Adjustments for tax rates of other jurisdictions	22,692	6,436
Provision for LAT	27,157	58,391
Adjustment in respect of LAT of prior years	—	122,258
Tax effect of provision for LAT	(6,789)	(45,162)
Profits attributable to joint ventures	(110,055)	(152,390)
Income not subject to tax	(17,154)	(20,086)
Expenses and losses not deductible for tax	35,710	131,952
Tax losses not recognised	3,698	3,902
Withholding tax on the distributable earnings of the subsidiaries established in Mainland China	12,993	43,004
Other temporary difference	(24)	(5,350)
Tax charge at the Group's effective tax rate	357,229	556,156

## 10. TAX AND TAX INDEMNITY (CONTINUED)

### (b) Tax indemnity

	2018 HK\$'000	2017 HK\$'000
Tax indemnity	92,695	493,936

In connection with the listing of the Company on the Stock Exchange (currently on the Main Board) (the “**Listing**”), a tax indemnity deed was signed on 12 November 1997, pursuant to which Lai Sun Development Company Limited (“**LSD**”) has undertaken to indemnify the Group in respect of certain potential Mainland China CIT and LAT payable or shared by the Group in consequence of the disposal of certain property interests attributable to the Group through its subsidiaries and its joint ventures as at 31 October 1997 (the “**Property Interests**”). These tax indemnities given by LSD apply in so far as such tax is applicable to the difference between (i) the value of the Property Interests in the valuation thereon by Chesterton Petty Limited (currently known as “**Knight Frank Petty Limited**”), independent professionally qualified valuers, as at 31 October 1997 (the “**Valuation**”) and (ii) the aggregate costs of such Property Interests incurred up to 31 October 1997 together with the amount of unpaid land costs, unpaid land premium and unpaid costs of resettlement, demolition and public utilities and other deductible costs in respect of the Property Interests.

The indemnity deed assumes that the Property Interests are disposed of at the values attributed to them in the Valuation, computed by reference to the rates and legislation governing Mainland China CIT and LAT prevailing at the time of the Valuation. The indemnities given by LSD do not cover (i) new properties acquired by the Group subsequent to the Listing; (ii) any increase in the relevant tax which arises due to an increase in tax rates or changes to the legislation prevailing at the time of the Listing; and (iii) any claim to the extent that provision for deferred tax on the revaluation surplus has been made in the calculation of the adjusted net tangible asset value of the Group as set out in the Company’s prospectus dated 18 November 1997. During the year, tax indemnity of HK\$92,695,000 (2017: HK\$493,936,000) was received from LSD in relation to the CIT and LAT incurred and paid by the Group or its joint ventures which is attributable to the disposal of certain properties located in Guangzhou, Mainland China.

# Notes to Financial Statements

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## 11. DIVIDEND

	2018 HK\$'000	2017 HK\$'000
Final dividend paid in respect of the year ended 31 July 2017 (2017: final dividend paid in respect of the year ended 31 July 2016)	65,184	58,420
Proposed final – HK\$0.20 (2017: HK\$0.20) per ordinary share	65,409	65,148

The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

On 15 December 2017, the Company's shareholders approved at the annual general meeting a final dividend of HK\$0.20 per share payable in cash with a scrip dividend alternative (the "**2017 Scrip Dividend Scheme**") for the year ended 31 July 2017 (the "**2017 Final Dividend**"). During the year ended 31 July 2018, 1,122,400 new shares of HK\$5.00 each were issued by the Company at a deemed price of HK\$12.592 per share, credited as fully paid, to shareholders of the Company who had elected to receive scrip shares in lieu of cash under the 2017 Scrip Dividend Scheme to settle HK\$14,133,000 of the 2017 Final Dividend. The remainder of the 2017 Final Dividend of HK\$51,051,000 was satisfied by cash.

Further details of the 2017 Scrip Dividend Scheme are set out in the Company's circular dated 3 January 2018.

On 16 December 2016, the Company's shareholders approved at the annual general meeting a final dividend of HK\$0.0036 per share payable in cash with a scrip dividend alternative (the "**2016 Scrip Dividend Scheme**") for the year ended 31 July 2016 (the "**2016 Final Dividend**"). During the year ended 31 July 2017, 57,394,650 new shares of HK\$0.10 each were issued by the Company at a deemed price of HK\$0.1634 per share, credited as fully paid, to shareholders of the Company who had elected to receive scrip shares in lieu of cash under the 2016 Scrip Dividend Scheme to settle HK\$9,378,000 of the 2016 Final Dividend. The remainder of the 2016 Final Dividend of HK\$49,042,000 was satisfied by cash.

## 12. EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

The calculation of basic earnings per share amounts was based on the profit for the year attributable to owners of the Company of HK\$1,180,117,000 (2017: HK\$1,477,452,000), and the weighted average number of ordinary shares of 326,434,171 (2017: 324,941,534, as adjusted to reflect the effect of the Share Consolidation as defined in note 30) in issue during the year.

The calculation of diluted earnings per share amounts was based on the profit for the year attributable to owners of the Company as used in the basic earnings per share calculation. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential ordinary shares into ordinary shares.

The calculations of basic and diluted earnings per share are based on:

	2018 HK\$'000	2017 HK\$'000
<b>Earnings</b>		
Profit attributable to owners of the Company used in the basic earnings per share calculation	1,180,117	1,477,452
	Number of shares	
	2018	2017
<b>Shares</b>		
Weighted average number of ordinary shares in issue during the year used in the basic earnings per share calculation	326,434,171	324,941,534
Effect of dilution — weighted average number of ordinary shares:		
Share options	1,352,897	357,669
	<b>327,787,068</b>	<b>325,299,203</b>

# Notes to Financial Statements

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## 13. PROPERTY, PLANT AND EQUIPMENT

	Notes	Leasehold buildings HK\$'000	Serviced apartments HK\$'000	Leasehold improvements HK\$'000	Furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Computers HK\$'000	Construction in progress HK\$'000	Total HK\$'000
Cost:									
As at 1 August 2016		106,910	1,181,911	275,070	42,721	19,805	13,389	411,928	2,051,734
Finance costs capitalised	6	—	—	—	—	—	—	25,091	25,091
Additions		—	7,725	3,474	3,787	1,282	3,006	292,490	311,764
Disposals		—	—	(339)	(1,451)	(471)	(443)	—	(2,704)
Exchange realignment		(594)	(6,884)	(2,701)	(302)	(92)	(113)	(3,405)	(14,091)
<b>As at 31 July 2017 and 1 August 2017</b>		<b>106,316</b>	<b>1,182,752</b>	<b>275,504</b>	<b>44,755</b>	<b>20,524</b>	<b>15,839</b>	<b>726,104</b>	<b>2,371,794</b>
Finance costs capitalised	6	—	—	—	—	—	—	46,311	46,311
Additions		—	—	988	7,399	3,550	2,345	733,859	748,141
Disposals		—	(1,862)	—	(2,935)	(2,169)	(678)	—	(7,644)
Exchange realignment		(473)	(5,536)	(2,151)	(128)	5	(64)	(5,696)	(14,043)
<b>As at 31 July 2018</b>		<b>105,843</b>	<b>1,175,354</b>	<b>274,341</b>	<b>49,091</b>	<b>21,910</b>	<b>17,442</b>	<b>1,500,578</b>	<b>3,144,559</b>
Accumulated depreciation:									
As at 1 August 2016		35,060	319,956	184,911	34,400	16,531	10,005	—	600,863
Depreciation provided during the year	7	2,567	25,449	36,533	4,909	1,182	1,586	—	72,226
Disposals		—	—	(279)	(1,296)	(471)	(416)	—	(2,462)
Exchange realignment		(218)	(891)	(1,196)	(148)	(57)	(54)	—	(2,564)
<b>As at 31 July 2017 and 1 August 2017</b>		<b>37,409</b>	<b>344,514</b>	<b>219,969</b>	<b>37,865</b>	<b>17,185</b>	<b>11,121</b>	<b>—</b>	<b>668,063</b>
Depreciation provided during the year	7	2,660	26,281	39,100	7,492	1,263	1,637	—	78,433
Disposals		—	—	—	(2,676)	(1,952)	(701)	—	(5,329)
Exchange realignment		(287)	(1,811)	(3,402)	(422)	(37)	(98)	—	(6,057)
<b>As at 31 July 2018</b>		<b>39,782</b>	<b>368,984</b>	<b>255,667</b>	<b>42,259</b>	<b>16,459</b>	<b>11,959</b>	<b>—</b>	<b>735,110</b>
Net carrying amount:									
<b>As at 31 July 2018</b>		<b>66,061</b>	<b>806,370</b>	<b>18,674</b>	<b>6,832</b>	<b>5,451</b>	<b>5,483</b>	<b>1,500,578</b>	<b>2,409,449</b>
As at 31 July 2017		68,907	838,238	55,535	6,890	3,339	4,718	726,104	1,703,731

As at 31 July 2018, certain serviced apartments (including related leasehold improvements) and construction in progress with an aggregate carrying amount of HK\$464,731,000 (2017: HK\$517,575,000) and HK\$904,150,000 (2017: HK\$726,104,000), respectively, were pledged to banks to secure certain bank borrowings of the Group as further set out in note 24(a) and note 24(b) to the financial statements.

## 14. PROPERTIES UNDER DEVELOPMENT

	Notes	2018 HK\$'000	2017 HK\$'000
Carrying amount as at 1 August		1,555,792	1,976,219
Finance costs capitalised	6	86,602	91,480
Additions (including capitalisation of prepaid land lease payments of HK\$15,835,000 (2017: HK\$15,235,000))		552,975	503,568
Amortisation of prepaid land lease payments	7	(15,835)	(15,235)
Transfer to completed properties for sale		—	(982,980)
Write-down of properties under development to net realisable value	7	(38,222)	—
Exchange realignment		(15,250)	(17,260)
Carrying amount as at 31 July		2,126,062	1,555,792
Amount classified as current assets		(1,718,163)	(213,818)
Non-current portion		407,899	1,341,974

As at 31 July 2018, certain properties under development with an aggregate carrying amount of HK\$1,366,725,000 (2017: HK\$497,190,000) were pledged to banks to secure certain bank borrowings of the Group as further set out in note 24(c) to the financial statements.

Included in properties under development were prepaid land lease payments, the movements of which during the year are as follows:

	Note	2018 HK\$'000	2017 HK\$'000
Carrying amount as at 1 August		895,396	901,076
Addition		—	60,105
Amortised during the year	7	(15,835)	(15,235)
Transfer to completed properties for sale		—	(41,509)
Exchange realignment		(6,304)	(9,041)
Carrying amount as at 31 July		873,257	895,396

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31 July 2018

## 15. INVESTMENT PROPERTIES

	2018 HK\$'000	2017 HK\$'000
Completed investment properties	12,857,500	12,382,400
Investment properties under construction, at fair value	4,330,900	3,120,000
Investment properties under construction, at cost *	1,019,422	954,821
<b>Total</b>	<b>18,207,822</b>	16,457,221

\* Certain investment properties under construction were carried at cost as at the end of the reporting period as such properties were under the planning or resettlement stage and their fair values were not reliably measurable.

	Notes	2018 HK\$'000	2017 HK\$'000
Carrying amount as at 1 August		16,457,221	14,661,728
Finance costs capitalised	6	81,436	62,586
Other additions		642,063	1,032,100
Additions under swap of properties	21	329,294	—
Transfer from completed properties for sale		16,127	16,075
Net gain from fair value adjustments		860,037	800,104
Exchange realignment		(178,356)	(115,372)
<b>Carrying amount as at 31 July</b>		<b>18,207,822</b>	16,457,221

The completed investment properties are leased to third parties under operating leases, further summary details of which are included in note 35(a) to the financial statements.

As at 31 July 2018, certain investment properties with an aggregate carrying amount of HK\$11,575,170,000 (2017: HK\$10,401,180,000) were pledged to banks to secure certain bank borrowings of the Group as further set out in note 24(d) to the financial statements.

### Valuation processes of the Group

Each year, the Group's management appoints an external valuer to be responsible for the external valuations of the Group's properties (the "Property Valuers"). Selection criteria of an external valuer include market knowledge, reputation, independence and whether professional standards are maintained. The Group's management has discussions with the Property Valuers on the valuation assumptions and valuation results twice a year when the valuation is performed for interim and annual financial reporting.

The valuation techniques used in prior years have been consistently applied in current year. In estimating the fair value of the properties, the highest and best use of the properties is their current use.

The Group's completed investment properties and investment properties under construction stated at fair value were revalued by Knight Frank Petty Limited, an independent professionally qualified valuer.



## 15. INVESTMENT PROPERTIES (CONTINUED)

### Valuation techniques

Fair value measurements using significant unobservable inputs (Level 3)

The Group's investment properties mainly consist of commercial properties in Mainland China.

For completed investment properties, valuations are based on income approach (formerly known as income capitalisation method) and market approach (formerly known as direct comparison method). The income approach is based on capitalisation of the net income and the reversionary income potential by adopting appropriate capitalisation rates, which are derived from analysis of sale transactions and valuers' interpretation of prevailing investor requirements or expectations. The prevailing market rents adopted in the valuations have reference to valuers' view of recent lettings, within the subject properties and other comparable properties. The market approach is based on market comparable transactions available in the market and adjustments of various factors would be made between the subject properties and comparable properties.

For investment properties under construction stated at fair value, the Group has valued such properties on the basis that they will be developed and completed in accordance with the Group's latest development plans. Valuations are based on residual method, which is essentially a means of valuing the land by reference to its development potential by deducting development costs together with developer's profit and risk associated with the estimated capital value of the proposed development assuming completed as at the date of valuation.

Information about fair value measurement using significant unobservable inputs (Level 3)

2018

Description	Valuation techniques	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
<b>Completed investment properties</b>				
Commercial properties	Income approach	Average unit market rent per month (HK\$/sq.m)	32-360	note 1
		Capitalisation rate	4.25%-7.50%	note 2
Residential property	Market approach	Average market unit rate (HK\$/sq.m)	159,000	note 6
<b>Investment properties under construction</b>				
Commercial properties	Residual method	Gross development value (HK\$/sq.m)	14,400-88,000	note 3
		Developer's profit margin	5%-9%	note 4
		Budgeted costs to completion (HK\$)	1,156,700,000 - 2,062,500,000	note 5

# Notes to Financial Statements

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## 15. INVESTMENT PROPERTIES (CONTINUED)

### Valuation techniques

2017

Description	Valuation techniques	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
<b>Completed investment properties</b>				
Commercial properties	Income capitalisation method	Average unit market rent per month (HK\$/sq.m)	32-370	note 1
		Capitalisation rate	4.25%-7.50%	note 2
Residential property	Direct comparison method	Average market unit rate (HK\$/sq.m)	160,000	note 6
<b>Investment properties under construction</b>				
Commercial properties	Residual method	Gross development value (HK\$/sq.m)	14,500-88,700	note 3
		Developer's profit margin	5%-20%	note 4
		Budgeted costs to completion (HK\$)	1,285,400,000 - 1,317,117,000	note 5

Notes:

1. The higher the market rent, the higher the fair value
2. The higher the capitalisation rate, the lower the fair value
3. The higher the gross development value, the higher the fair value
4. The higher the developer's profit margin, the lower the fair value
5. The higher the budgeted costs to completion, the lower the fair value
6. The higher the market unit rate, the higher the fair value

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 (2017: Nil).

## 16. PREPAID LAND LEASE PAYMENTS

	Note	2018 HK\$'000	2017 HK\$'000
Carrying amount as at 1 August		4,397	4,623
Amortised during the year	7	(188)	(178)
Exchange realignment		(26)	(48)
Carrying amount as at 31 July		4,183	4,397

## 17. INVESTMENTS IN JOINT VENTURES

	2018 HK\$'000	2017 HK\$'000
Share of net assets, other than goodwill	1,632,428	1,201,664
Due from joint ventures	217,009	185,906
	<b>1,849,437</b>	1,387,570

The amounts due from joint ventures were unsecured, interest-free and had no fixed terms of repayment. In the opinion of the directors, the amounts due from joint ventures are considered as part of the Group's net investments in the joint ventures.

	2018 Effective interest rate (%)	2018 HK\$'000	2017 Effective interest rate (%)	2017 HK\$'000
Unsecured loans from a joint venture:				
Current	3.05	218,542	3.92	192,731
Non-current	3.05-4.20	426,156	3.05-4.20	649,779
		<b>644,698</b>		842,510
Maturity profile:				
Within one year		218,542		192,731
In the second year		426,156		220,264
In the third to fifth years, inclusive		—		429,515
		<b>644,698</b>		842,510

Details of the joint ventures are set out in note 44 to the financial statements.

Summarised financial information in respect of the Group's material joint ventures is set out below. The summarised financial information below represents amounts shown in the joint ventures' financial statements prepared in accordance with HKFRSs and adjusted by the Group for equity accounting purposes. The joint ventures are accounted for using the equity method in the consolidated financial statements.

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## 17. INVESTMENTS IN JOINT VENTURES (CONTINUED)

The summarised financial information below represents amounts shown in the consolidated financial statements of Beautiwin Limited and Guangzhou Beautiwin Real Estate Development Company Limited (“**Guangzhou Beautiwin**”), the holder of Dolce Vita project in Guangzhou, (collectively referred to as the “**Beautiwin Group**”) prepared in accordance with HKFRSs:

	2018 HK\$'000	2017 HK\$'000
<b>Assets and liabilities</b>		
Current assets (including cash and cash equivalents of HK\$2,406,341,000 (2017: HK\$2,963,774,000))	<b>3,386,213</b>	3,826,574
Non-current assets	<b>728,181</b>	1,477,284
<b>Total assets</b>	<b>4,114,394</b>	5,303,858
Current liabilities	<b>(166,934)</b>	(2,372,663)
Non-current liabilities	<b>(586,936)</b>	(371,263)
<b>Total liabilities</b>	<b>(753,870)</b>	(2,743,926)
Current financial liabilities (excluding creditors and accruals)	—	—
<b>Profit and total comprehensive income for the year</b>		
Revenue (including interest income of HK\$78,819,000 (2017: HK\$44,523,000))	<b>838,340</b>	4,167,559
Cost of sales	<b>(208,020)</b>	(1,395,935)
Expenses (including depreciation expenses of HK\$232,000 (2017: HK\$841,000))	<b>(141,289)</b>	(40,581)
Tax	<b>438,052</b>	(1,504,598)
<b>Profit for the year</b>	<b>927,083</b>	1,226,445
Other comprehensive income/(expense) for the year, net of tax	<b>(20,630)</b>	7,321
<b>Total comprehensive income for the year, net of tax</b>	<b>906,453</b>	1,233,766
Less: Non-controlling interests	<b>(44,925)</b>	(67,594)
	<b>861,528</b>	1,166,172

## 17. INVESTMENTS IN JOINT VENTURES (CONTINUED)

Reconciliation of the above summarised financial information of the Beautiwin Group to the carrying amount of the interests in the joint ventures recognised in the consolidated financial statements:

	2018 HK\$'000	2017 HK\$'000
Net assets of the Beautiwin Group	3,360,524	2,559,932
Less: Non-controlling interests	(95,668)	(156,604)
	<b>3,264,856</b>	2,403,328
The Group's 50% interests in the Beautiwin Group	1,632,428	1,201,664
Amount due from the Beautiwin Group	217,009	185,906
Carrying amount of the Group's interests in the Beautiwin Group as recorded in the consolidated financial statements	<b>1,849,437</b>	1,387,570

## 18. INVESTMENTS IN ASSOCIATES

	2018 HK\$'000	2017 HK\$'000
Share of net assets	390	283
Amount due from an associate	5,542	60
	<b>5,932</b>	343

The amount due from an associate was unsecured, interest-free and had no fixed terms of repayment. In opinion of the directors, the amount due from an associate is considered as part of the Group's net investment in the associate.

The associates are accounted for using the equity method in these consolidated financial statements.

As at 31 July 2018, there were no material associates which principally affected the result for the year or formed a substantial portion of the net assets of the Group.

The aggregate financial information of the Group's associates that are not individually material is as follows:

	2018 HK\$'000	2017 HK\$'000
Share of the associates' losses and total comprehensive expenses	207	—

# Notes to Financial Statements

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## 19. DEBTORS, DEPOSITS AND PREPAYMENTS

The Group maintains various credit policies for different business operations in accordance with business practices and market conditions in which the respective subsidiaries operate. Sales proceeds receivable from the sale of properties are settled in accordance with the terms of the respective contracts. Rent and related charges in respect of the leasing of properties are receivable from tenants, and are normally payable in advance with rental deposits received in accordance with the terms of the tenancy agreements. Serviced apartment charges are mainly settled by customers on a cash basis except for those corporate clients who maintain credit accounts with the Group, the settlement of which is in accordance with the respective agreements. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. Trade receivables of the Group were interest-free.

The Group did not hold any collateral or other credit enhancements over these balances.

An ageing analysis of trade receivables as at the end of the reporting period, based on payment due date, is as follows:

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Trade receivables, net		
Within one month	<b>87,563</b>	103,530
One to three months	<b>2,784</b>	2,897
Over three months	<b>3,334</b>	3,794
	<b>93,681</b>	110,221
Other receivables, deposits and prepayments	<b>276,777</b>	146,450
Total	<b>370,458</b>	256,671

## 20. CASH AND CASH EQUIVALENTS AND PLEDGED AND RESTRICTED TIME DEPOSITS AND BANK BALANCES

	Note	2018 HK\$'000	2017 HK\$'000
Cash and bank balances		1,639,489	2,160,244
Less: Pledged and restricted bank balances			
Pledged for bank loans	24(e)	(230,893)	(214,476)
Restricted *		(407,343)	(169,767)
Non-pledged and non-restricted cash and bank balances		1,001,253	1,776,001
Time deposits		798,438	468,124
Less: Pledged and restricted time deposits			
Pledged for bank loans	24(e)	(419,816)	(186,779)
Restricted *		(15,590)	—
Non-pledged and non-restricted time deposits		363,032	281,345
Cash and cash equivalents		1,364,285	2,057,346

\* In accordance with the relevant laws and regulations imposed by the government authorities concerned or the terms and conditions set out in the relevant bank loan agreements, proceeds from the pre-sale of certain properties are required to be deposited into designated bank accounts and restricted to be used in the relevant project construction. Such restriction will be uplifted upon repayment of the relevant bank loans or the attainment of the relevant ownership certificates issued by the authorities. As at 31 July 2018, the balance was HK\$219,943,000 (2017: HK\$123,600,000).

In accordance with the relevant laws and regulations imposed by the government authorities concerned, estimated resettlement costs of certain sites for development are required to be deposited into designated bank accounts. Such deposits are restricted to be used for the resettlement and such restriction will be uplifted upon completion of the resettlement. As at 31 July 2018, the balance amounted to HK\$24,563,000 (2017: HK\$24,681,000).

In accordance with the relevant clauses of certain bank loan facilities, proceeds from the drawdown of bank loans are required to be deposited into designated bank accounts and restricted to be used for settlement of construction costs of the relevant projects. As at 31 July 2018, the balance amounted to HK\$162,244,000 (2017: HK\$21,486,000).

In accordance with the relevant laws and regulations imposed by the government authorities concerned, certain deposits are required to be placed into designated bank accounts restricted as to use. As at 31 July 2018, the balance amounted to HK\$16,183,000 (2017: Nil).

The conversion of Renminbi (“RMB”) denominated time deposits and cash and bank balances into foreign currencies and the remittance of such foreign currencies denominated balances out of Mainland China are subject to the relevant rules and regulations of foreign exchange control promulgated by the government authorities concerned. As at 31 July 2018, such RMB denominated time deposits and cash and bank balances of the Group amounted to HK\$2,053,502,000 (2017: HK\$2,134,727,000).



# Notes to Financial Statements

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## 21. ASSET CLASSIFIED AS HELD FOR SALE

On 23 November 1993, Grand Wealth Limited (“**Grand Wealth**”), an indirect wholly-owned subsidiary of the Company, and Guangzhou Light Industry Real Estate Development Company (“**Guangzhou Light Industry**”) entered into a joint venture agreement (as supplemented, the “**JVA**”) to form a co-operative joint venture company, Guangzhou Grand Wealth Properties Limited (“**Guangzhou Grand Wealth**”) in relation to a property development project in Guangzhou, the PRC known as Guangzhou Eastern Place.

In accordance with the original terms of the JVA, upon completion of Guangzhou Eastern Place Phase V, certain residential and office units of Guangzhou Eastern Place Phase V will be allocated and transferred to Guangzhou Light Industry.

On 15 January 2015, Grand Wealth and Guangzhou Light Industry entered into a new supplemental agreement (the “**Supplemental Agreement**”) to, among other things, amend the above arrangement whereby Grand Wealth and Guangzhou Light Industry conditionally agreed that in lieu of allocating certain office units of Guangzhou Eastern Place Phase V (the “**Original Property**”) to Guangzhou Light Industry as contemplated under the JVA, Grand Wealth would procure the transfer of Guangzhou Paramount Centre, a serviced apartment under development of the Group in Guangzhou, the PRC (the “**Substituted Property**”) to Guangzhou Light Industry (the “**Transaction**”).

Further details of the Transaction are set out in a joint announcement of the Company and eSun dated 15 January 2015, and in a circular of eSun dated 16 February 2015.

The Transaction was completed in August 2017 and a gain of HK\$41,379,000 (note 7) was recognised in “Other operating expenses, net” on the face of the consolidated income statement and the Original Property, amounting to HK\$329,294,000 was recognised as investment property in the consolidated statement of financial position.

The Substituted Property was classified as an asset classified as held for sale and its non-recurring fair value measurement is as follows:

Non-recurring fair value measurement:

	2018 HK\$'000	2017 HK\$'000
Asset classified as held for sale	—	278,531

In accordance with HKFRS 5, as at 31 July 2017, the asset classified as held for sale with a carrying amount of HK\$278,531,000 was assessed against its fair value of HK\$315,905,000 less costs to sell of HK\$37,374,000 and no impairment was recognised for the year ended 31 July 2017.

### Valuation process of the Group

As at 31 July 2017, the Group’s asset classified as held for sale stated at fair value less costs to sell was valued by Knight Frank Petty Limited, an independent professionally qualified valuer. The valuation process is the same as that of investment properties as disclosed in note 15.

## 21. ASSET CLASSIFIED AS HELD FOR SALE (CONTINUED)

### Valuation technique

Fair value measurement using significant unobservable inputs (Level 3)

For asset classified as held for sale, valuations are based on direct comparison method. This method is based on market comparable transactions available in the market and adjustments of various factors would be made between the subject property and comparable properties.

Information about fair value measurement using significant unobservable inputs (Level 3)

2017

Description	Valuation techniques	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Commercial properties	Direct comparison method	Average market unit rate (HK\$/sq.m)	37,100 - 54,500	note 1

Note 1: The higher the market unit rate, the higher the fair value

## 22. CREDITORS AND ACCRUALS

An ageing analysis of trade payables as at the end of the reporting period, based on payment due date, is as follows:

	2018 HK\$'000	2017 HK\$'000
Trade payables		
Within one month	178,907	201,075
One to three months	46,067	4,244
Over three months	264	552
	<b>225,238</b>	205,871
Accruals and other payables	<b>1,196,405</b>	751,176
Total	<b>1,421,643</b>	957,047

Trade payables of the Group were interest-free and were due for settlement pursuant to the terms of the relevant agreements.

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## 23. DERIVATIVE FINANCIAL INSTRUMENTS

	2018 HK\$'000	2017 HK\$'000
Financial assets/(liabilities) — Cross currency swap agreements (the “CCSs”)		
— For fixed rate senior notes (the “CCS — Fixed Rate Senior Notes”)	—	(208,223)
— For guaranteed notes (the “CCS — Guaranteed Notes”)	2,531	—
Carrying amount as at 31 July	2,531	(208,223)
Amount classified as current liabilities	—	208,223
Non-current portion	2,531	—

The carrying amounts of the CCSs are the same as their fair values.

The movements in the financial assets/(liabilities) arising from the CCSs during the year are as follows:

### 2018

	CCS — Guaranteed Notes HK\$'000	CCS — Fixed Rate Senior Notes HK\$'000	Total HK\$'000
Carrying amount as at 1 August	—	(208,223)	(208,223)
Fair value gains credited to the hedge reserve (note a)	—	161,845	161,845
Fair value gains credited to the consolidated income statement	2,531	463	2,994
Settlement upon maturity of CCS	—	45,915	45,915
Carrying amount as at 31 July	2,531	—	2,531

On 25 April 2018, the fixed rate senior notes and the CCS — Fixed Rate Senior Notes were both matured. Total fair value gains of HK\$38,049,000 (note 7) comprising the fair value gains of CCSs of HK\$2,994,000 and the release of hedge reserve related to CCS — Fixed Rate Senior Notes of HK\$35,055,000 were credited to the consolidated income statement and included in “Other operating expenses, net” during the year.

## 23. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

2017

	Note	CCS — Fixed Rate Senior Notes HK\$'000
Carrying amount as at 1 August		(210,068)
Fair value losses charged to the hedge reserve (note a)		(101,887)
Fair value gains credited to the consolidated income statement (note b)		111,657
Ineffective portion of the effective hedge recognised in profit or loss	7	(7,925)
Carrying amount as at 31 July		(208,223)
Amount classified as current liabilities		208,223
Non-current portion		—

On 25 April 2013, the Group entered into the CCS — Fixed Rate Senior Notes with financial institutions with an aggregate nominal amount of RMB1,800,000,000 for the purpose of hedging the foreign currency risk arising from the fixed rate senior notes as detailed in note 27 to the financial statements.

Pursuant to the terms of the CCS — Fixed Rate Senior Notes, the Company received interest payments semi-annually at a fixed rate of 6.875% per annum on the aggregate notional amount of RMB1,800,000,000 during the period from 25 April 2013 to 25 April 2018 right before each Interest Payment Date — Fixed Rate Senior Notes (as defined in note 27), and made interest payments semi-annually at a fixed rate of 6.135% per annum on the aggregate notional amount of approximately US\$291,616,000 (being the US\$ equivalent amount of RMB1,800,000,000, translated at a contracted exchange rate of US\$1 to RMB6.1725) during the period from 25 April 2013 to 25 April 2018 right before each Interest Payment Date — Fixed Rate Senior Notes. Right before 25 April 2018, the Group received the aggregate notional amount of RMB1,800,000,000 and paid the aggregate notional amount of approximately US\$291,616,000.

The CCS — Fixed Rate Senior Notes were designated as hedging instruments in respect of the fixed rate senior notes and the CCS — Fixed Rate Senior Notes balances varied with the changes in foreign exchange forward rates.

# Notes to Financial Statements

31 July 2018

## 23. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

The effectiveness of the cash flow hedges was assessed semi-annually by the Group. The assessment results of the cash flow hedges were set out as follows:

- (a) As at 31 January 2017 and 31 January 2018, the cash flow hedges of the fixed rates senior notes were assessed to be highly effective. A net gain on the cash flow hedges of HK\$26,886,000 for the period between 1 August 2017 and 31 January 2018 (period between 1 August 2016 and 31 January 2017: a net loss of HK\$32,234,000) was included in the hedge reserve as follows:

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
Total fair value gains/(losses) included in the hedge reserve	<b>161,845</b>	(101,887)
Transferred from the hedge reserve to the consolidated income statement for the exchange gain/(loss) of the fixed rate senior notes	<b>(134,959)</b>	69,653
Net gain/(loss) on cash flow hedges	<b>26,886</b>	(32,234)

- (b) As at 31 July 2017, the cash flow hedges of the fixed rate senior notes were assessed to be ineffective and did not qualify for hedge accounting. Fair value gains of HK\$111,657,000 arising from changes in the fair values of the CCS — Fixed Rate Senior Notes between 1 February 2017 and 31 July 2017 were credited to the consolidated income statement for the year ended 31 July 2017.

During the year ended 31 July 2018, the Group has entered into the CCS — Guaranteed Notes with the financial institutions with an aggregate nominal amount of US\$350,000,000 in connection with the guaranteed notes as detailed in note 28 to the financial statements.

Pursuant to the terms of the CCS — Guaranteed Notes, the Company receives an amount semi-annually calculated based on a fixed rate of 5.65% per annum on the aggregate notional amount of US\$350,000,000 during the period from 18 January 2018 to 18 January 2023 before each Interest Payment Date — Guaranteed Notes (as defined in note 28), and pays an amount semi-annually calculated based on a fixed rate of 5.37% per annum on the aggregate notional amount of HK\$2,738,225,000 (being the HK\$ equivalent amount of US\$350,000,000 translated at a contracted exchange rate of US\$1 to HK\$7.8235) during the period from 18 January 2018 to 18 January 2023 before each Interest Payment Date — Guaranteed Notes. Before 18 January 2023, the Group will receive the aggregate notional amount of US\$350,000,000 and will pay the aggregate notional amount of HK\$2,738,225,000.

The CCS — Guaranteed Notes are not designed for hedge purposes and are measured at fair value through profit or loss. Changes in the fair value of the CCS — Guaranteed Notes amounting to HK\$2,531,000 were credited to the consolidated income statement during the year (2017: Nil).

## 24. INTEREST-BEARING BANK LOANS

	2018		2017	
	Effective interest rate (%)	HK\$'000	Effective interest rate (%)	HK\$'000
Bank loans:				
Current and secured	5.23-6.47	200,669	4.14 - 5.88	82,031
Non-current:				
Unsecured	6.81	237,290	—	—
Secured	4.75-6.47	3,335,174	3.84 - 5.88	2,814,062
		3,572,464		2,814,062
		3,773,133		2,896,093
Maturity profile:				
Within one year		200,669		82,031
In the second year		455,800		200,166
In the third to fifth years, inclusive		2,922,540		2,524,667
Beyond five years		194,124		89,229
		3,773,133		2,896,093

On 18 March 2016, the Company (i) as borrower and, inter alios, the banks named therein as lenders entered into an offshore facility agreement in relation to facilities of HK\$2,650,000,000 (the “**2016 Offshore Facilities**”); and (ii) as guarantor and, inter alios, certain subsidiaries of the Company as borrowers and banks named therein as lenders entered into an onshore facility agreement in relation to facilities of approximately HK\$936,000,000 equivalent (the “**2016 Onshore Facilities**”). As at 31 July 2018, HK\$1,080,000,000 (2017: HK\$930,000,000) and HK\$878,001,000 (2017: HK\$897,151,000) were outstanding under the 2016 Offshore Facilities and the 2016 Onshore Facilities, respectively.

# Notes to Financial Statements

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## 24. INTEREST-BEARING BANK LOANS (CONTINUED)

Bank loans of the Group as at the end of the reporting period were secured by:

- (a) mortgages over certain serviced apartments (including related leasehold improvements) of the Group with an aggregate carrying amount of HK\$464,731,000 (2017: HK\$517,575,000) (note 13);
- (b) mortgage over construction in progress of the Group with an aggregate carrying amount of HK\$904,150,000 (2017: HK\$726,104,000) (note 13);
- (c) mortgages over certain properties under development of the Group with an aggregate carrying amount of HK\$1,366,725,000 (2017: HK\$497,190,000) (note 14);
- (d) mortgages over certain investment properties of the Group with an aggregate carrying amount of HK\$11,575,170,000 (2017: HK\$10,401,180,000) (note 15);
- (e) charges over time deposits and bank balances of the Group with an aggregate carrying amount of HK\$650,709,000 (2017: HK\$401,255,000) (note 20); and
- (f) charges over the entire equity interest in certain subsidiaries of the Company.

Pursuant to an intercreditor agreement dated 28 March 2013 (as amended, restated and supplemented from time to time) (the “**Intercreditor Agreement**”), (i) the lenders under the 2016 Offshore Facilities, (ii) the holders of the fixed rate senior notes and (iii) the holders of future permitted pari passu secured indebtedness, if any, are entitled to the benefit of a lien on a package of securities shared on a pari passu basis. Accordingly, as at 31 July 2017, the 2016 Offshore Facilities were guaranteed on a joint and several basis by the same entities acting as subsidiary guarantors under the fixed rate senior notes, subject to certain limitations. In addition, the shares in certain subsidiaries of the Company and a debt service reserve account (collectively, the “**Collateral**”) had been charged to secure amounts outstanding under the 2016 Offshore Facilities (and on a pari passu basis with the fixed rate senior notes).

Upon and after the maturity of the fixed rate senior notes on 25 April 2018, the holders of the fixed rate senior notes ceased to be a party to the Intercreditor Agreement in accordance with the terms thereof.

## 25. ADVANCES FROM A FORMER SUBSTANTIAL SHAREHOLDER

The executor of Mr. Lim Por Yen’s estate, at the request of the Group, confirmed to the Group that no demand for settlement of the advances would be made within one year from the end of the reporting period. The advances were unsecured and interest-free.



## 26. LOANS FROM A FELLOW SUBSIDIARY

The fellow subsidiary, as a non-controlling shareholder of a subsidiary of the Company, agreed that no demand for settlement of the loans would be made to that subsidiary within one year from the end of the reporting period. The loans were unsecured and interest-free.

## 27. FIXED RATE SENIOR NOTES

### RMB1,800,000,000 6.875% Senior Notes due 2018

On 25 April 2013, the Company issued RMB1,800,000,000 (equivalent to approximately HK\$2,243,270,000) of 6.875% fixed rate senior notes, which were matured on 25 April 2018 for bullet repayment. The fixed rate senior notes bore interest from 25 April 2013 and were payable semi-annually in arrears on 25 April and 25 October of each year, commencing on 25 October 2013 (each, an “**Interest Payment Date — Fixed Rate Senior Notes**”). The fixed rate senior notes were listed on the Stock Exchange.

The fixed rate senior notes were issued for refinancing of debt and for general corporate purposes. The net proceeds of the fixed rate senior notes after deducting issue expenses amounted to approximately HK\$2,205,883,000.

No fixed rate senior notes were repurchased during the year (2017: Nil). The fixed rate senior notes have been fully redeemed on the maturity date during the year ended 31 July 2018.

The fixed rate senior notes recognised in the consolidated statement of financial position are calculated as follows:

	2018 HK\$'000	2017 HK\$'000
Carrying amount as at 1 August	2,080,366	2,092,741
Amortisation of the fixed rate senior notes (note 6)	6,349	8,145
Repayment upon maturity	(2,243,270)	—
Exchange realignment	156,555	(20,520)
Carrying amount as at 31 July	—	2,080,366
Amount classified as current liabilities	—	(2,080,366)
Non-current portion	—	—

The effective interest rate of the fixed rate senior notes is 7.28% per annum.

In connection with the fixed rate senior notes, the Company had entered into the CCS — Fixed Rate Senior Notes (as defined in note 23) with financial institutions, which had effectively converted the fixed rate senior notes into fixed rate US\$ denominated debts. Taking into account the CCS — Fixed Rate Senior Notes, the effective interest rate of the fixed rate senior notes is 6.53% per annum. Details of CCS — Fixed Rate Senior Notes are set out in note 23 to the financial statements.

# Notes to Financial Statements

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## 27. FIXED RATE SENIOR NOTES (CONTINUED)

### RMB1,800,000,000 6.875% Senior Notes due 2018 (continued)

As detailed in note 24 to the financial statements, pursuant to the Intercreditor Agreement, the holders of fixed rate senior notes were entitled to the benefit of a lien on a package of securities, comprising guarantees provided by certain subsidiaries of the Company and charges over the Collateral, on a pari passu basis with the lenders under the 2016 Offshore Facilities and the holders of future permitted pari passu secured indebtedness, if any.

Upon and after the maturity of the fixed rate senior notes on 25 April 2018, the holders of the fixed rate senior notes ceased to be a party to the Intercreditor Agreement in accordance with the terms thereof.

## 28. GUARANTEED NOTES

### US\$350,000,000 5.65% Guaranteed Notes due 2023

On 18 January 2018, Lai Fung Bonds (2018) Limited, a wholly-owned subsidiary of the Company issued US\$350,000,000 of 5.65% fixed rate guaranteed notes, which will mature on 18 January 2023 for bullet repayment. The guaranteed notes bear interest from 18 January 2018 and are payable semi-annually in arrears on 18 January and 18 July of each year, commencing on 18 July 2018 (each, an “**Interest Payment Date — Guaranteed Notes**”). The guaranteed notes are listed on the Stock Exchange.

The guaranteed notes are guaranteed by the Company and also have the benefit of a keepwell deed and a deed of equity interest purchase undertaking from LSD.

The guaranteed notes were issued for refinancing of the fixed rate senior notes and for general corporate purposes. The net proceeds of the guaranteed notes after deducting issue expenses amounted to approximately HK\$2,712,758,000.

No guaranteed notes were repurchased during the year (2017: Nil).

The guaranteed notes recognised in the consolidated statement of financial position are calculated as follows:

	2018 HK\$'000	2017 HK\$'000
Carrying amount as at 1 August	—	—
Newly issued guaranteed notes	2,737,000	—
Issue expenses	(24,242)	—
Amortisation of the guaranteed notes (note 6)	2,260	—
Exchange realignment	10,500	—
Carrying amount as at 31 July	2,725,518	—

## 28. GUARANTEED NOTES (CONTINUED)

### US\$350,000,000 5.65% Guaranteed Notes due 2023 (continued)

The effective interest rate of the guaranteed notes is 5.86% per annum.

In connection with the guaranteed notes, the Company entered into the CCS — Guaranteed Notes (as defined in note 23) with financial institutions, which have effectively converted the guaranteed notes into fixed rate HK\$ denominated debts. Taking into account the CCS — Guaranteed Notes, the effective interest rate of the guaranteed notes is 5.58% per annum. Details of the CCS — Guaranteed Notes are set out in note 23 to the financial statements.

## 29. DEFERRED TAX

The movements in deferred tax liabilities during the year are as follows:

	Depreciation allowance in excess of related depreciation and development costs	Fair value adjustments arising from acquisition of subsidiaries	Revaluation of properties	Withholding tax	Losses available for offsetting against future taxable profits	Other temporary differences	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at 1 August 2016	485,216	105,556	1,762,669	68,847	(22,807)	7,439	2,406,920
Deferred tax charged/(credited) to the income statement during the year (note 10(a))	61,580	—	200,026	43,004	16,404	(5,350)	315,664
Exchange realignment	(3,691)	(1,027)	(14,178)	—	508	(164)	(18,552)
As at 31 July 2017 and 1 August 2017	543,105	104,529	1,948,517	111,851	(5,895)	1,925	2,704,032
Deferred tax charged/(credited) to the income statement during the year (note 10(a))	59,381	—	215,009	12,993	(11,944)	(1,992)	273,447
Exchange realignment	(6,903)	(815)	(24,688)	—	574	67	(31,765)
<b>As at 31 July 2018</b>	<b>595,583</b>	<b>103,714</b>	<b>2,138,838</b>	<b>124,844</b>	<b>(17,265)</b>	<b>—</b>	<b>2,945,714</b>

As at 31 July 2018, the Group had tax losses arising in Mainland China of HK\$167,452,000 (2017: HK\$152,662,000) that would expire in one to five years for offsetting against future taxable profits of the companies in which the losses arose. Deferred tax assets have not been recognised in respect of these losses as it may not be probable that taxable profits will be available against which the tax losses could be utilised.

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 10% (2017: 10%). The Group is therefore liable to withholding taxes on dividends to be distributed by those subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008.

# Notes to Financial Statements

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## 30. SHARE CAPITAL

### Shares

	2018 HK\$'000	2017 HK\$'000
Authorised:		
400,000,000 ordinary shares of HK\$5.00 each (2017: 20,000,000,000 ordinary shares of HK\$0.10 each)	2,000,000	2,000,000
Issued and fully paid:		
327,044,134 ordinary shares of HK\$5.00 each (2017: 16,285,086,736 ordinary shares of HK\$0.10 each)	1,635,221	1,628,509

The movements in authorised and issued share capital of the Company during the year were as follows:

	Number of authorised shares	Number of issued shares	Issued capital HK\$'000	Share premium account HK\$'000	Total HK\$'000
As at 1 August 2016	20,000,000,000	16,197,692,086	1,619,770	4,069,257	5,689,027
Issue of shares upon exercise of share options*	—	30,000,000	3,000	2,361	5,361
Shares issued in lieu of cash dividend (note 11)	—	57,394,650	5,739	3,639	9,378
As at 31 July 2017 and 1 August 2017	20,000,000,000	16,285,086,736	1,628,509	4,075,257	5,703,766
Share Consolidation**	(19,600,000,000)	(15,959,385,002)	—	—	—
Issue of shares upon exercise of share options*	—	220,000	1,100	2,033	3,133
Shares issued in lieu of cash dividend (note 11)	—	1,122,400	5,612	8,521	14,133
<b>As at 31 July 2018</b>	<b>400,000,000</b>	<b>327,044,134</b>	<b>1,635,221</b>	<b>4,085,811</b>	<b>5,721,032</b>

\* During the year ended 31 July 2017, 30,000,000 ordinary shares of HK\$0.10 each were issued in respect of a share option exercised under the Company's share option scheme at an exercise price of HK\$0.133 per share and total cash consideration of HK\$3,990,000 was received. The share option reserve of HK\$1,371,000 was released to the share premium account.

During the year ended 31 July 2018, 220,000 ordinary shares of HK\$5.00 each were issued in respect of a share option exercised under the Company's share option scheme at an exercise price of HK\$11.40 per share and total cash consideration of HK\$2,508,000 was received. The share option reserve of HK\$625,000 was released to the share premium account.

\*\* The shareholders of the Company approved at the extraordinary general meeting held on 14 August 2017 that every fifty issued and unissued ordinary shares of HK\$0.10 each in the share capital of the Company are consolidated into one ordinary share of HK\$5.00 each in the share capital of the Company which became effective on 15 August 2017 (the "Share Consolidation"). As a result of the Share Consolidation, the number of authorised ordinary shares was adjusted from 20,000,000,000 of HK\$0.10 each to 400,000,000 of HK\$5.00 each while the number of issued and fully paid ordinary shares was adjusted from 16,285,086,736 of HK\$0.10 each to 325,701,734 of HK\$5.00 each.

Further details of the Share Consolidation are set out in an announcement and circular of the Company dated 18 July 2017 and 26 July 2017, respectively.

## 30. SHARE CAPITAL (CONTINUED)

### Share options

Details of the Company's share option schemes are included in note 31 to the financial statements.

## 31. SHARE OPTION SCHEMES

### 2003 Share Option Scheme

On 21 August 2003, the Company adopted a share option scheme (as amended on 8 August 2018) (the "**2003 Share Option Scheme**") for the purpose of providing incentives and rewards to Eligible Participants (as defined in the scheme) who contribute to the success of the Group's operations. Eligible Participants of the 2003 Share Option Scheme include the directors and any employees of the Group. Unless otherwise cancelled or amended, the 2003 Share Option Scheme will remain in force for 10 years from that date. The 2003 Share Option Scheme was terminated upon the adoption of the 2012 Share Option Scheme (as defined below) on 18 December 2012.

The maximum number of share options permitted to be granted under the 2003 Share Option Scheme is an amount equivalent, upon their exercise, to 10% of the shares of the Company in issue as approved in accordance with the 2003 Share Option Scheme. The maximum number of shares issuable under share options to each Eligible Participant in the 2003 Share Option Scheme within any 12-month period is limited to 1% of the shares of the Company in issue at any time. Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting of the Company.

Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors of the Company. In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of 0.1% of the shares of the Company in issue at any time or with an aggregate value (based on the closing price of the Company's shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to shareholders' approval in advance in a general meeting of the Company.

The offer of a grant of share options may be accepted within 30 days from the date of grant, upon payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determined by the directors of the Company, save that such period shall not be longer than 8 years from the date of grant of the share options.

The exercise price of the share options is determined by the directors of the Company, but may not be less than the highest of (i) the closing price of the Company's shares as stated in the Stock Exchange's daily quotation sheet on the date of grant; (ii) the average closing price of the Company's shares as stated in the Stock Exchange's daily quotation sheet for the five trading days immediately preceding the date of grant; and (iii) the nominal value of the Company's share.

Share options do not confer rights on the holders to dividends or to vote at shareholders' meetings of the Company.

# Notes to Financial Statements

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## 31. SHARE OPTION SCHEMES (CONTINUED)

### 2012 Share Option Scheme

On 18 December 2012 (the “**Adoption Date**”), the Company adopted a new share option scheme (the “**2012 Share Option Scheme**”) and terminated the 2003 Share Option Scheme. Subsisting options granted prior to the termination will continue to be valid and exercisable in accordance with the terms of the previous scheme. The purpose of the 2012 Share Option Scheme is to recognise the contribution or future contribution of the Eligible Participants (as defined in the scheme) to the Group by granting share options to them as incentives or rewards and to attract, retain and motivate high-caliber Eligible Participants in line with the performance goals of the Relevant Companies (as defined in the scheme). Eligible Participants include but are not limited to the directors and any employees of the Group. Unless otherwise cancelled or amended, the 2012 Share Option Scheme will remain in force for 10 years from the Adoption Date.

The maximum number of shares which may be issued upon the exercise of all options to be granted under the 2012 Share Option Scheme (i) shall not exceed 10% of the shares of the Company in issue on the Adoption Date; (ii) shall not exceed 30% of the shares of the Company in issue from time to time; and (iii) to each Eligible Participant and within any 12-month period, is limited to 1% of the shares of the Company in issue at any time. Any further grant of share options in excess of the limits set out in (i) and (iii) is subject to the approval of shareholders of the Company and the shareholders of eSun (so long as the Company is a subsidiary of eSun under the Listing Rules) in the respective general meetings.

Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors of each of the Company and eSun (so long as the Company is a subsidiary of eSun under the Listing Rules). In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of 0.1% of the shares of the Company in issue at any time or with an aggregate value (based on the closing price of the Company's shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to the approval of shareholders of the Company and the shareholders of eSun (so long as the Company is a subsidiary of eSun under the Listing Rules) in the respective general meetings.

The offer of a grant of share options may be accepted within 30 days from the date of grant, upon payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determined by the directors of the Company, save that such period shall not be longer than 10 years from the date of grant of the share options.

The exercise price of the share options is determinable by the directors of the Company, which shall be at least the highest of (i) the Stock Exchange closing price of the Company's shares on the date of grant of the share options; (ii) the average Stock Exchange closing price of the Company's shares for the five trading days immediately preceding the date of grant; and (iii) the nominal value of a share of the Company on the date of grant.

Share options do not confer rights on the holders to dividends or to vote at shareholders' meetings of the Company.

### 31. SHARE OPTION SCHEMES (CONTINUED)

The movements of share options under the 2003 Share Option Scheme and the 2012 Share Option Scheme during the year are as follows:

	2018		2017	
	Number of underlying shares comprised in share options	Weighted average exercise price per share* HK\$	Number of underlying shares comprised in share options	Weighted average exercise price per share* HK\$
Outstanding as at 1 August	10,064,117	10.821	10,724,117	10.600
Granted during the year	450,000	13.520	—	—
Exercised during the year	(220,000)	11.400	(600,000)	6.650
Lapsed during the year	(60,000)	11.400	(60,000)	11.400
Outstanding as at 31 July	10,234,117	10.924	10,064,117	10.821

\* The exercise price of the share options is subject to adjustment in the case of rights or bonus issues or other similar changes in the Company's share capital.

The outstanding number of underlying shares comprised in share options as at 1 August 2016, 31 July 2017, 1 August 2017, the share options exercised and lapsed during the year ended 31 July 2017 and the related weighted average exercise price per share are adjusted to reflect the effect of the Share Consolidation (as defined in note 30).

The weighted average closing price of the Company's shares immediately before and at the date of exercise of share options during the year was HK\$13.17.

Other than the exercise of share options comprising 220,000 underlying shares, the grant of share options comprising 450,000 underlying shares and the lapse of share options comprising 60,000 underlying shares, no share options were granted, exercised, lapsed or cancelled in accordance with the terms of the 2003 Share Option Scheme and 2012 Share Option Scheme during the year.

The closing price of the Company's shares immediately before the date of grant of share options granted during the year was HK\$13.50.

The fair value of the share options granted during the year was approximately HK\$2,441,000 (HK\$5.4236 each) which was recognised as a share option expense of approximately HK\$2,441,000 (note 7) and HK\$806,000 (before and after capitalisation to properties under development/investment properties under construction/construction in progress, respectively) for the year ended 31 July 2018 (2017: Nil).

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## 31. SHARE OPTION SCHEMES (CONTINUED)

The fair value of equity-settled share options granted during the year was estimated as at the date of grant using the Binomial Option Pricing Model ("**Binomial Model**"), taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used:

<b>Date of grant</b>	<b>19 January 2018</b>
Closing share price of the date of grant (HK\$ per share)	13.52
Exercise price (HK\$ per share)	13.52
Option life (years)	10
Risk-free interest rate (%)	2.0181
Dividend yield (%)	1.5129
Expected volatility (%)	47.6430
Historical volatility (%)	47.6430
Forfeiture rate (%)	2.7848

The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome. The value of the share options is subject to a number of assumptions and with regard to the limitation of the Binomial Model. Therefore, the value may be subjective and would change should any of the assumptions change.

As at 31 July 2018, a total of 10,234,117 underlying shares comprised in share options were outstanding, of which 1,009,591 underlying shares relate to a share option granted under the 2003 Share Option Scheme and 9,224,526 underlying shares relate to share options granted under the 2012 Share Option Scheme, represented approximately 0.3% and 2.8% of the Company's shares in issue, respectively, as at that date.

## 32. RESERVES

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity on page 102 of the financial statements.

Pursuant to the relevant laws and regulations in the PRC, the subsidiaries and the joint venture of the Company, which are registered in the PRC, are required to transfer a certain percentage of their net profit after tax (after offsetting any prior years' losses, if any) to statutory reserve funds which are restricted as to use, until the balance of the statutory reserve funds reaches 50% of their respective registered capital.



### 33. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

Changes in liabilities arising from financing activities during the year are as follows:

	<b>Bank loans</b>	<b>Interests, bank financing charges and direct costs payable<sup>#</sup></b>	<b>Loans from a fellow subsidiary</b>	<b>Loans from a joint venture</b>	<b>Fixed rate senior notes</b>	<b>Guaranteed notes</b>
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at 1 August 2017	2,896,093	65,729	218,279	842,510	2,080,366	—
Changes from financing cash flows	887,171	(422,111)	29,720	(207,929)	(2,243,270)	2,712,758
Finance costs	19,152	391,678	—	—	6,349	2,260
Foreign exchange movements	(29,283)	(190)	510	10,117	156,555	10,500
<b>As at 31 July 2018</b>	<b>3,773,133</b>	<b>35,106</b>	<b>248,509</b>	<b>644,698</b>	<b>—</b>	<b>2,725,518</b>

<sup>#</sup> The payable amount is included in creditors and accruals.

### 34. CONTINGENT LIABILITIES

The Group has provided guarantees to certain banks in respect of mortgage loan facilities granted by such banks to certain end-buyers of property units developed by the Group. Pursuant to the terms of the guarantees, upon default in mortgage payments by these end-buyers, the Group will be responsible to repay the outstanding mortgage loan principal amounts together with accrued interest owed by the end-buyers in default. The Group's obligation in relation to such guarantees has been gradually relinquished along with the settlement of the mortgage loans granted by the banks to the end-buyers. Such obligation will also be relinquished when the property ownership certificates for the relevant properties are issued and/or the end-buyers have fully repaid the mortgage loans. As at 31 July 2018, in respect of these guarantees, the contingent liabilities of the Group amounted to approximately HK\$520,342,000 (2017: HK\$596,225,000).

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## 35. OPERATING LEASE ARRANGEMENTS

### (a) As lessor

Certain properties of the Group were leased under operating lease arrangements with lease terms up to twenty years (2017: twenty years). The terms of the leases generally require the tenants to pay security deposits.

As at 31 July 2018, the Group had total future minimum lease receivables under non-cancellable operating leases falling due as follows:

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Within one year	<b>499,677</b>	500,314
In the second to fifth years, inclusive	<b>969,516</b>	980,614
After five years	<b>172,091</b>	223,539
	<b>1,641,284</b>	1,704,467

In addition, the operating lease arrangements for certain investment properties of the Group are contingent based on the turnover of the tenants pursuant to the terms and conditions as set out in the respective agreements. As the future turnover of the tenants could not be accurately determined, the relevant contingent rent has not been included above.

### (b) As lessee

The Group leased certain office properties under operating lease arrangements with lease terms up to three years (2017: two years).

As at 31 July 2018, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Within one year	<b>2,441</b>	1,377
In the second to fifth years, inclusive	<b>1,057</b>	123
	<b>3,498</b>	1,500

### 36. COMMITMENTS

In addition to the operating lease commitments detailed in note 35(b) above, the Group had the following capital commitments as at the end of the reporting period:

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Contracted, but not provided for: Construction and development costs	<b>2,060,785</b>	2,697,150

### 37. PLEDGE OF ASSETS

Details of the Group's bank loans, fixed rate senior notes and guaranteed notes, which were secured by certain assets of the Group, are included in notes 24, 27 and 28 to the financial statements, respectively.

### 38. RELATED PARTY TRANSACTIONS

In addition to the transactions and balances detailed elsewhere in these financial statements, the Group had the following material transactions with related parties during the year:

#### (a) Transactions with related parties

	Notes	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
LSG and its subsidiaries:			
Rental and management fee expenses paid or payable	(i)	<b>2,694</b>	2,618
Rental and management fee income received or receivable	(ii)	<b>67</b>	64
Tax indemnity received	(iii)	<b>92,695</b>	493,936
Sharing of corporate salaries on a cost basis allocated from		<b>23,303</b>	20,507
Sharing of administrative expenses on a cost basis allocated from		<b>3,124</b>	2,864
Sharing of corporate salaries on a cost basis allocated to		<b>3,055</b>	2,990
Sharing of administrative expenses on a cost basis allocated to		<b>442</b>	566

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## 38. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Transactions with related parties (continued)

	Notes	2018 HK\$'000	2017 HK\$'000
eSun and its subsidiaries excluding the Group:			
Rental and management fee income received or receivable	(iv)	8,759	8,231
Advance of loans received	(v)	66,720	27,888
Repayment of loans	(v)	37,000	29,000
Sharing of corporate salaries on a cost basis allocated from		2,225	2,093
Sharing of administrative expenses on a cost basis allocated from		138	120
Sharing of corporate salaries on a cost basis allocated to		962	820
Sharing of administrative expenses on a cost basis allocated to		98	26
A subsidiary of CapitaLand Limited:			
Management and other service fees paid or payable	(vi)	9,432	8,698
Joint ventures of the Group			
Advance of loans received	(vii)	—	609,490
Advance of loans repaid	(vii)	207,929	342,143
Advances of loans		32,548	60
Interest expenses paid or payable	(vii)	28,189	25,668

## 38. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Transactions with related parties (continued)

Notes:

- (i) The related companies are LSD and a subsidiary of LSD, which are the subsidiaries of LSG. eSun, an associate of LSD, is the ultimate holding company of the Company. The Company is therefore also an associate of LSD. The terms of the rental and management fee were determined based on the agreements entered into between the Group and the related companies.
- (ii) The related company is a subsidiary of LSD. The terms of the rental and management fee were determined based on the agreements entered into between the Group and the related company.
- (iii) The related company is LSD and further details of this transaction are set out in note 10(b) to the financial statements.
- (iv) The related companies are subsidiaries of eSun where the Company does not hold, directly or indirectly, any equity interest in the related companies. The terms of the rental and management fee were determined based on the agreements entered into between the Group and the related companies.
- (v) The related company is a subsidiary of eSun where the Company does not hold, directly or indirectly, any equity interest in the related company. The terms of the loans are set out in note 26 to the financial statements.
- (vi) The related company is a subsidiary of CapitaLand Limited and the Company is an associate of CapitaLand Limited. The related company provides management and other services on the serviced apartment operation of the Group. The terms of the management and other service fees were determined based on the agreement entered into between the Group and the related company.
- (vii) The related party is a joint venture of the Group, Guangzhou Beautiwin. The terms of the loans are determined based on the agreements entered into between the Group and Guangzhou Beautiwin and set out in note 17 to the financial statements.

Certain of the above related party transactions also constitute connected transactions or continuing connected transactions as defined in chapter 14A of the Listing Rules and their details are disclosed in the Report of the Directors.

### (b) Outstanding balances with related parties

Details of the loans from a joint venture, advances from a former substantial shareholder of the Company and loans from a fellow subsidiary are included in notes 17, 25 and 26 to the financial statements, respectively.

### (c) Guarantees provided by a related party

eSun, which is the Company's ultimate holding company during the year, provided guarantees for 20% (being eSun's equity interest in the relevant borrowers excluding the portion indirectly held through the Company) of the outstanding balances of certain bank loan facilities of up to HK\$3,392,052,000 (2017: HK\$2,696,065,000) in aggregate granted to certain subsidiaries of the Company as borrowers.

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## 38. RELATED PARTY TRANSACTIONS (CONTINUED)

### (d) Compensation of key management personnel of the Group

	2018 HK\$'000	2017 HK\$'000
Short term employee benefits	26,121	25,365
Pension scheme contributions	129	129
<b>Total</b>	<b>26,250</b>	<b>25,494</b>

Key management personnel of the Group mainly includes directors of the Company. Further details of directors' emoluments are included in note 8 to the financial statements.

## 39. FINANCIAL INSTRUMENTS BY CATEGORY

### Financial assets

The Group's financial assets as at 31 July 2018 and 2017 were categorised as loans and receivables except for the derivative financial instruments which are classified as "financial assets at fair value through profit or loss".

### Financial liabilities

	Financial liabilities at fair value through profit or loss HK\$'000	Financial liabilities at amortised cost HK\$'000	Total HK\$'000
<b>2018</b>			
Creditors and accruals	—	1,321,567	1,321,567
Deposits received	—	194,707	194,707
Interest-bearing bank loans	—	3,773,133	3,773,133
Loans from a joint venture	—	644,698	644,698
Advances from a former substantial shareholder	—	53,719	53,719
Loans from a fellow subsidiary	—	248,509	248,509
Guaranteed notes	—	2,725,518	2,725,518
	—	<b>8,961,851</b>	<b>8,961,851</b>
<b>2017</b>			
Creditors and accruals	—	863,712	863,712
Deposits received	—	165,749	165,749
Interest-bearing bank loans	—	2,896,093	2,896,093
Loans from a joint venture	—	842,510	842,510
Advances from a former substantial shareholder	—	54,143	54,143
Loans from a fellow subsidiary	—	218,279	218,279
Fixed rate senior notes	—	2,080,366	2,080,366
Derivative financial instruments	208,223	—	208,223
	208,223	7,120,852	7,329,075

#### 40. FAIR VALUES AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts		Fair values	
	31 July 2018 HK\$'000	31 July 2017 HK\$'000	31 July 2018 HK\$'000	31 July 2017 HK\$'000
<b>Financial assets</b>				
Derivative financial instruments	2,531	—	2,531	—
<b>Financial liabilities</b>				
Derivative financial instruments	—	208,223	—	208,223
Fixed rate senior notes	—	2,080,366	—	2,090,492
Guaranteed notes	2,725,518	—	2,580,772	—
	2,725,518	2,288,589	2,580,772	2,298,715

Each year, the Group's management appoints external valuers to be responsible for the external valuations of the Group's derivative financial instruments (the "Financial Instrument Valuers"). Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. The Group's management has discussions with the Financial Instrument Valuers on the valuation assumptions and valuation results twice a year when the valuation is performed for interim and annual financial reporting.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

- (i) The fair values of fixed rate senior notes and guaranteed notes are based on quoted market prices; and
- (ii) Derivative financial instruments, being the cross currency swaps, are measured using valuation techniques similar to forward pricing and swap models, using present value calculations. The models incorporate various market observable inputs including the credit quality of counterparties, foreign exchange spot rates and interest rate curves. The carrying amounts of the derivative financial instruments are the same as their fair values.

Other than the above financial liabilities, the carrying amounts of the Group's financial instruments carried at amortised cost are not materially different from their fair values as at 31 July 2018 and 31 July 2017.

# Notes to Financial Statements

31 July 2018

## 40. FAIR VALUES AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

### Fair value hierarchy

Below is a summary of significant unobservable inputs to the valuation of financial instruments:

#### 2018

	Valuation techniques	Significant unobservable inputs	Value of unobservable inputs	Notes
Derivative financial instruments — CCS	Discounted cash flow with swaption	Expected exposure at default — counterparty	HK\$4.91 million to HK\$20.00 million	1
Guaranteed Notes	approach	Expected exposure at default — the Company	HK\$8.57 million to HK\$33.95 million	2
		Credit spread — counterparty	17.36 basis point to 129.32 basis point	3
		Credit spread — the Company	423.62 basis point to 703.18 basis point	4
		Loss given default ratio — counterparty non-performance risk	80%	5
		Loss given default ratio — own credit risk	60%	6

#### 2017

	Valuation techniques	Significant unobservable inputs	Value of unobservable inputs	Notes
Derivative financial instruments — CCS	Discounted cash flow with swaption	Expected exposure at default — counterparty	HK\$0.00 to HK\$460.53	1
Fixed Rate Senior Notes	approach	Expected exposure at default — the Company	HK\$107.41 million to HK\$107.76 million	2
		Credit spread — counterparty	10.33 basis point to 116.82 basis point	3
		Credit spread — the Company	372.67 basis point to 661.30 basis point	4
		Loss given default ratio — counterparty non-performance risk	80%	5
		Loss given default ratio — own credit risk	60%	6

#### Notes:

1. The higher the expected exposure at default — counterparty, the lower the fair value of CCS
2. The higher the expected exposure at default — the Company, the higher the fair value of CCS
3. The higher the credit spread — counterparty, the lower the fair value of CCS
4. The higher the credit spread — the Company, the higher the fair value of CCS
5. The higher the loss given default ratio — counterparty, the lower the fair value of CCS
6. The higher the loss given default ratio — the Company, the higher the fair value of CCS



## 40. FAIR VALUES AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

### Assets/(liabilities) measured at fair value

#### As at 31 July 2018

	Fair value measurement using			Total HK\$'000
	Quoted prices in active markets (Level 1) HK\$'000	Significant observable inputs (Level 2) HK\$'000	Significant unobservable inputs (Level 3) HK\$'000	
Derivative financial instruments	—	—	2,531	2,531

#### As at 31 July 2017

	Fair value measurement using			Total HK\$'000
	Quoted prices in active markets (Level 1) HK\$'000	Significant observable inputs (Level 2) HK\$'000	Significant unobservable inputs (Level 3) HK\$'000	
Derivative financial instruments	—	—	(208,223)	(208,223)

Save as disclosed above, the Group did not have any financial assets/(liabilities) measured at fair value as at 31 July 2018 and 31 July 2017.

During the years ended 31 July 2018 and 31 July 2017, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities. The movement in the financial assets/(liabilities) arising from the CCSs is disclosed in note 23 to the financial statements.

### Liabilities for which fair values are disclosed

The Group's financial liabilities for which fair values are disclosed include guaranteed notes (2017: fixed rate senior rates), fair value of which are based on quoted market prices and are categorised in Level 1.

# Notes to Financial Statements

31 July 2018

## 41. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The principal financial assets held by the Group, other than derivative financial instruments, comprise pledged and restricted time deposits and bank balances and cash and cash equivalents. Management will, based on the Group's projected cash flow requirements, determine the types and the levels of these financial assets with a view to maintaining an appropriate level of fundings for the Group's operations and enhancing the returns generated from these financial assets. The Group's principal financial liabilities are bank loans, fixed rate senior notes and guaranteed notes.

The Group will procure various types and levels of such financial liabilities in order to maintain sufficient fundings for the Group's daily operations and to cope with expenditures incurred for various properties under development for sale or investment purposes. In addition, the Group has various other financial assets and liabilities such as debtors and creditors which arise directly from its daily operations.

The main risks arising from the Group's financial instruments are foreign currency risk, interest rate risk, liquidity risk and credit risk. Management of the Company meets periodically to analyse and formulate measures to manage the Group's exposure to these risks. Generally, the Group adopts relatively conservative strategies on its risk management. During the year ended 31 July 2013, the Group entered into cross currency swap agreements to manage the foreign currency risk arising from the Group's fixed rate senior notes, which were matured on 25 April 2018 as detailed in note 23. During the year ended 31 July 2018, the Group has entered into cross currency swaps agreements with financial institutions and the guaranteed notes have been effectively converted into HK\$ denominated debts. The Group does not hold or issue derivative financial instruments for trading purposes.

The policies are summarised as follows:

### (a) Foreign currency risk

The Group's monetary assets, liabilities and transactions are principally denominated in RMB, US\$ and HK\$. The Group, with HK\$ as its presentation currency, is exposed to foreign currency risk arising from the exposure of HK\$ against US\$ and RMB, respectively. Considering that HK\$ is pegged against US\$, the Group believes that the corresponding exposure to US\$ exchange rate fluctuation is nominal. However, the Group has a net exchange exposure to RMB as the Group's assets are principally located in Mainland China and the revenues are predominantly in RMB.

The Group entered into CCSs in respect of the fixed rate senior notes to minimise the foreign currency exposures as detailed in note 23 to the financial statements. It is the Group's policy to negotiate the terms of the hedge derivatives to match the terms of the hedged item to maximise hedge effectiveness. The Group will constantly review the economic situation and its foreign currency risk profile, and will consider other appropriate hedging measures in future as may be necessary.

## 41. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (a) Foreign currency risk (continued)

The following table demonstrates the sensitivity as at the end of the reporting period to a reasonably possible change in the RMB exchange rate, with all other variables held constant, of the post-tax profit and equity (due to changes in the fair value of monetary assets and liabilities) of the Group.

	Change in exchange rate	Impact on post-tax profit HK\$'000	Impact on equity* HK\$'000
<b>2018</b>			
If US\$/HK\$ weakens against RMB	5%	7,839	3,070
If US\$/HK\$ strengthens against RMB	5%	(7,127)	(2,823)
<b>2017</b>			
If US\$/HK\$ weakens against RMB	5%	5,177	1,749
If US\$/HK\$ strengthens against RMB	5%	(4,686)	(1,588)

\* excluding amounts attributable to non-controlling interests

### (b) Interest rate risk

As the Group has some interest-bearing assets, the Group's income and operating cash flows will be affected by the changes of market interest rates.

The Group's interest rate risk also arises from long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk.

At present, the Group does not intend to hedge its exposure to interest rate fluctuations. However, the Group will constantly review the economic situation and its interest rate risk profile, and will consider appropriate hedging measures in future as may be necessary.

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31 July 2018

## 41. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (b) Interest rate risk (continued)

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the post-tax profit (through the impact on floating rate borrowings, net of amounts capitalised to properties under development, investment properties under construction and construction in progress) and the equity of the Group.

	Change in interest rate	Impact on post-tax profit HK\$'000	Impact on equity* HK\$'000
<b>2018</b>			
	+0.25%	(4,744)	(4,744)
	-0.25%	4,744	4,744
<b>2017</b>			
	+0.25%	(4,530)	(4,530)
	-0.25%	4,530	4,530

\* excluding amounts attributable to non-controlling interests

### (c) Liquidity risk

The Group monitors its risk of a shortage of funds by regularly reviewing its cash flow forecast. The cash flow forecast considers the maturity of both its financial instruments and financial assets and projected cash flows from operations. The Group will consistently maintain a prudent financing policy and ensure that it maintains sufficient cash and credit lines to meet its liquidity requirements.

## 41. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (c) Liquidity risk (continued)

The maturity profile of the financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	Less than 1 year HK\$'000	1 to 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
<b>2018</b>				
Creditors and accruals	1,321,567	—	—	1,321,567
Deposits received	50,472	144,235	—	194,707
Interest-bearing bank loans	193,311	4,036,345	220,207	4,449,863
Loans from a joint venture	238,444	429,708	—	668,152
Advances from a former substantial shareholder	—	53,719	—	53,719
Loans from a fellow subsidiary	—	248,509	—	248,509
Guaranteed notes	155,234	3,285,394	—	3,440,628
Inflows of derivative financial instruments	(155,234)	(3,285,394)	—	(3,440,628)
Outflows of derivative financial instruments	147,043	3,247,737	—	3,394,780
	<b>1,950,837</b>	<b>8,160,253</b>	<b>220,207</b>	<b>10,331,297</b>
<b>2017</b>				
Creditors and accruals	863,712	—	—	863,712
Deposits received	25,509	140,240	—	165,749
Interest-bearing bank loans	207,803	2,708,583	94,043	3,010,429
Loans from a joint venture	219,928	673,418	—	893,346
Advances from a former substantial shareholder	—	54,143	—	54,143
Loans from a fellow subsidiary	—	218,279	—	218,279
Fixed rate senior notes	2,192,319	—	—	2,192,319
Inflows of derivative financial instruments	(2,192,319)	—	—	(2,192,319)
Outflows of derivative financial instruments	2,365,136	—	—	2,365,136
	<b>3,682,088</b>	<b>3,794,663</b>	<b>94,043</b>	<b>7,570,794</b>

The Group is also exposed to liquidity risk through the granting of financial guarantees, further details of which are disclosed in note 34 to the financial statements. The earliest period in which the guarantees could be called is less than 12 months.

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## 41. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (d) Credit risk

The Group maintains various credit policies for different business operations as described in note 19. In addition, trade debtor balances are being closely monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

The credit risk of the Group's other financial assets, which comprise cash and cash equivalents, arises from default of the counterparty with a maximum exposure equal to the carrying amounts of these instruments.

### (e) Capital management

The Group manages its capital structure to ensure that the Group will be able to continue to operate as a going concern while maximising the return to stakeholders through the setting up and maintenance of an optimal debt and equity capital structure. The Group's overall strategy remains unchanged from that of the prior year.

The capital structure of the Group mainly consists of fixed rate senior notes, guaranteed notes, bank and other borrowings, and equity attributable to owners of the Company comprising issued share capital and reserves.

The directors of the Company review the capital structure regularly. They will take into consideration the cost of capital and the risks associated with each class of capital prevailing in the market. Based on recommendations of the directors, the Group will balance its overall capital structure through various types of equity fund raising exercises as well as maintaining of appropriate types and levels of debts.

The Group monitors capital using, inter alia, a gearing ratio which is net debt divided by net assets attributable to owners of the Company. Net debt includes interest-bearing bank loans, advances from a former substantial shareholder, fixed rate senior notes, guaranteed notes, loans from a fellow subsidiary and loans from a joint venture, less pledged and restricted time deposits and bank balances and cash and cash equivalents. The gearing ratio as at the end of the reporting period is as follows:

	2018 HK\$'000	2017 HK\$'000
Interest-bearing bank loans	3,773,133	2,896,093
Advances from a former substantial shareholder	53,719	54,143
Fixed rate senior notes	—	2,080,366
Guaranteed notes	2,725,518	—
Loans from a fellow subsidiary	248,509	218,279
Loans from a joint venture	644,698	842,510
Less:		
Pledged and restricted time deposits and bank balances	(1,073,642)	(571,022)
Cash and cash equivalents	(1,364,285)	(2,057,346)
Net debt	5,007,650	3,463,023
Net assets attributable to owners of the Company	15,502,867	14,584,111
Gearing ratio	32%	24%

## 42. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	2018 HK\$'000	2017 HK\$'000
<b>NON-CURRENT ASSETS</b>		
Investments in subsidiaries	<b>10,256,451</b>	9,662,468
<b>CURRENT ASSETS</b>		
Deposits and prepayments	<b>6,672</b>	5,462
Pledged bank balance	<b>30,362</b>	24,860
Cash and cash equivalents	<b>64,286</b>	117,107
<b>Total current assets</b>	<b>101,320</b>	147,429
<b>CURRENT LIABILITIES</b>		
Creditors and accruals	<b>8,163</b>	45,834
Due to subsidiaries	—	390
Interest-bearing bank loan, secured	<b>148,110</b>	40,860
Fixed rate senior notes	—	2,080,366
Derivative financial instruments	—	208,223
<b>Total current liabilities</b>	<b>156,273</b>	2,375,673
<b>NET CURRENT LIABILITIES</b>	<b>(54,953)</b>	(2,228,244)
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>	<b>10,201,498</b>	7,434,224
<b>NON-CURRENT LIABILITIES</b>		
Due to subsidiaries	<b>2,720,662</b>	—
Interest-bearing bank loan, secured	<b>898,511</b>	843,244
<b>Total non-current liabilities</b>	<b>3,619,173</b>	843,244
	<b>6,582,325</b>	6,590,980
<b>EQUITY</b>		
Issued capital	<b>1,635,221</b>	1,628,509
Reserves (note)	<b>4,947,104</b>	4,962,471
	<b>6,582,325</b>	6,590,980

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## 42. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

Note:

A summary of the Company's reserves is as follows:

	Notes	Share premium account HK\$'000	Share option reserve HK\$'000	Exchange fluctuation reserve HK\$'000	Hedge reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000
As at 1 August 2016		4,069,257	29,424	(9,558)	40,403	431,653	4,561,179
Profit for the year		—	—	—	—	487,317	487,317
Issue of shares upon exercise of share options	30	2,361	(1,371)	—	—	—	990
Release of reserve upon lapse of share options		—	(170)	—	—	170	—
Shares issued in lieu of cash dividend	30	3,639	—	—	—	—	3,639
Net loss on cash flow hedges	23	—	—	—	(32,234)	—	(32,234)
Final 2016 dividend paid		—	—	—	—	(58,420)	(58,420)
As at 31 July 2017 and 1 August 2017		4,075,257	27,883	(9,558)	8,169	860,720	4,962,471
Profit for the year		—	—	—	—	45,616	45,616
Issue of shares upon exercise of share options	30	2,033	(625)	—	—	—	1,408
Equity-settled share option arrangement	31	—	2,441	—	—	—	2,441
Release of reserve upon lapse of share options		—	(170)	—	—	170	—
Shares issued in lieu of cash dividend	30	8,521	—	—	—	—	8,521
Net gain on cash flow hedges	23	—	—	—	26,886	—	26,886
Release of reserve upon maturity of cross currency swaps	23	—	—	—	(35,055)	—	(35,055)
Final 2017 dividend paid		—	—	—	—	(65,184)	(65,184)
As at 31 July 2018		4,085,811	29,529	(9,558)	—	841,322	4,947,104



### 43. PARTICULARS OF THE COMPANY'S PRINCIPAL SUBSIDIARIES

Particulars of the Company's principal subsidiaries are as follows:

Name	Place of incorporation/ registration and business	Nominal value of issued ordinary share capital/ registered capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Canvex Limited	Hong Kong	HK\$2	—	100	Property investment
Eastern Power Limited	Hong Kong	HK\$1	—	100	Investment holding
Eternal Medal Limited	Hong Kong	HK\$1	—	100	Investment holding
Fore Bright Limited	Hong Kong	HK\$1	—	100	Investment holding
Frank Light Development Limited	Hong Kong	HK\$19,999,999	—	100	Investment holding
Gentle Code Limited	Hong Kong	HK\$1	—	100	Investment holding
Gentle Holdings Limited	Hong Kong	HK\$1	—	100	Investment holding
Goldthorpe Limited *	British Virgin Islands/ Hong Kong	US\$1	—	100	Investment holding
Good Strategy Limited	British Virgin Islands/ Mainland China	US\$1	—	100	Property investment
Grand Wealth Limited	Hong Kong	HK\$2	—	100	Investment holding
Grosslink Investment Limited	Hong Kong	HK\$2	—	100	Investment holding
Guangzhou Gentle Code Real Estate Company Limited @ *	PRC/ Mainland China	US\$22,830,000 <sup>#</sup>	—	100	Property investment
Guangzhou Gentle Real Estate Company Limited @ *	PRC/ Mainland China	US\$17,080,000 <sup>#</sup>	—	100	Property development
Guangzhou Grand Wealth Properties Limited <sup>μ</sup> *	PRC/ Mainland China	HK\$280,000,000 <sup>#</sup>	—	100	Property development and investment
Guangzhou Guang Bird Property Development Limited ("Guangzhou Guang Bird") <sup>μ</sup> *	PRC/ Mainland China	US\$79,600,000 <sup>#</sup>	—	100	Property development and investment

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## 43. PARTICULARS OF THE COMPANY'S PRINCIPAL SUBSIDIARIES (CONTINUED)

Name	Place of incorporation/ registration and business	Nominal value of issued ordinary share capital/ registered capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Guangzhou Honghui Real Estate Development Company Limited <sup>u *</sup>	PRC/ Mainland China	RMB79,733,004 <sup>#</sup>	—	100	Property development and investment
Guangzhou Jadepress Real Estate Company Limited <sup>@ *</sup>	PRC/ Mainland China	US\$19,150,000 <sup>#</sup>	—	100	Property development and investment
Guangzhou Jieli Real Estate Company Limited <sup>@ *</sup>	PRC/ Mainland China	HK\$168,000,000 <sup>#</sup>	—	100	Property investment
Hankey Development Limited	Hong Kong	HK\$10,000	—	100	Investment holding
Jadepress Limited	Hong Kong	HK\$1	—	100	Investment holding
Kingscord Investment Limited	Hong Kong	HK\$2	—	100	Investment holding
Lai Fung Company Limited	Hong Kong	HK\$20	100	—	Investment holding
Manful Concept Limited	Hong Kong	HK\$2	—	100	Investment holding
Nicebird Company Limited	Hong Kong	HK\$2	—	100	Investment holding
Pearl Merge Limited	Hong Kong	HK\$1	—	80	Investment holding
Rosy Commerce Holdings Limited (Note)	British Virgin Islands/ Hong Kong	US\$100	—	80	Investment holding
Shanghai Hankey Real Estate Development Company Limited ("Shanghai Hankey") <sup>@</sup>	PRC/ Mainland China	US\$47,600,000 <sup>#</sup>	—	100	Property investment
Shanghai HKP Property Management Limited <sup>@ *</sup>	PRC/ Mainland China	US\$150,000 <sup>#</sup>	—	100	Property management
Shanghai Hu Xin Real Estate Development Company Limited <sup>@</sup>	PRC/ Mainland China	US\$40,000,000 <sup>#</sup>	—	100	Property development and investment
Shanghai Li Xing Real Estate Development Company Limited <sup>@ *</sup>	PRC/ Mainland China	US\$36,000,000 <sup>#</sup>	—	100	Property investment

### 43. PARTICULARS OF THE COMPANY'S PRINCIPAL SUBSIDIARIES (CONTINUED)

Name	Place of incorporation/ registration and business	Nominal value of issued ordinary share capital/ registered capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Shanghai Wa Yee Real Estate Development Company Limited <sup>#*</sup>	PRC/ Mainland China	US\$10,000,000 <sup>#</sup>	70	25	Property development and investment
Shanghai Zhabei Plaza Real Estate Development Company Limited ("Shanghai Zhabei") <sup>@</sup>	PRC/ Mainland China	US\$79,800,000 <sup>#</sup>	—	100	Property investment
Sunlite Investment Limited	Hong Kong	HK\$2	—	100	Investment holding
Wide Angle Development Limited	Hong Kong	HK\$2	—	100	Investment holding
Winfield Concept Limited	Hong Kong	HK\$1	—	80	Investment holding
Win Merge Limited	Hong Kong	HK\$1	—	80	Investment holding
Zhongshan Bao Li Properties Development Company Limited ("Zhongshan Bao Li") <sup>@*</sup>	PRC/ Mainland China	HK\$960,000,000 <sup>#</sup>	—	100	Property development and investment
廣州高樂物業管理有限公司 <sup>Ø*</sup>	PRC/ Mainland China	RMB1,100,000 <sup>#</sup>	—	100	Property management
上海麗港物業管理有限公司 <sup>Ø*</sup>	PRC/ Mainland China	RMB500,000 <sup>#</sup>	—	100	Property management
上海麗星房地產發展有限公司 <sup>@*</sup>	PRC/ Mainland China	RMB630,000,000 <sup>#</sup>	—	100	Property development
中山高樂物業管理有限公司 <sup>Ø*</sup>	PRC/ Mainland China	RMB500,000 <sup>#</sup>	—	100	Property management
珠海橫琴麗新文創天地有限公司("麗新文創") <sup>@*</sup>	PRC/ Mainland China	RMB1,900,000,000 <sup>#</sup>	—	80	Property development and investment

# Notes to Financial Statements

31 July 2018

## 43. PARTICULARS OF THE COMPANY'S PRINCIPAL SUBSIDIARIES (CONTINUED)

Name	Place of incorporation/ registration and business	Nominal value of issued ordinary share capital/ registered capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
珠海橫琴創新方娛樂 有限公司(「創新方娛樂」) <sup>①*</sup>	PRC/ Mainland China	RMB450,000,000 <sup>##</sup>	—	80	Development and operation of and investment in cultural, leisure, entertainment and related facilities
珠海橫琴創新方文化創意 有限公司(「創新方文化」) <sup>①*</sup>	PRC/ Mainland China	RMB52,000,000 <sup>##</sup>	—	80	Development and operation of and investment in cultural, leisure, entertainment and related facilities

\* Subsidiaries whose statutory financial statements were not audited by Ernst & Young, Hong Kong or another member firm of the Ernst & Young global network

<sup>①</sup> Registered as co-operative joint ventures under the laws of the PRC

<sup>#</sup> Registered as equity joint ventures under the laws of the PRC

<sup>##</sup> The registered capital of these subsidiaries were fully paid up, except for Guangzhou Guang Bird, Shanghai Hankey, Shanghai Zhabei, 麗新文創, 創新方娛樂, 創新方文化 and Zhongshan Bao Li which capital of approximately US\$13,247,000 (equivalent to approximately HK\$103,989,000), US\$16,500,000 (equivalent to approximately HK\$129,525,000), US\$40,300,000 (equivalent to approximately HK\$316,355,000), RMB760,000,000 (equivalent to approximately HK\$874,166,000), RMB156,000,000 (equivalent to approximately HK\$179,434,000), RMB39,000,000 (equivalent to approximately HK\$44,859,000) and HK\$364,000,000, respectively was unpaid as at 31 July 2018. Subsequent to 31 July 2018, the registered capital of Shanghai Zhabei, 創新方娛樂, 創新方文化 and Zhongshan Bao Li of US\$5,200,000 (equivalent to approximately HK\$40,820,000), RMB56,000,000 (equivalent to approximately HK\$64,412,000), RMB5,000,000 (equivalent to approximately HK\$5,751,000) and HK\$47,200,000, respectively has been paid up.

<sup>②</sup> Registered as wholly-foreign-owned enterprises under the laws of the PRC

<sup>③</sup> Registered as domestic enterprises under the laws of the PRC

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

Note:

The Company, through its wholly-owned subsidiaries, held 80% equity interest in Rosy Commerce Holdings Limited and its subsidiaries (collectively referred to as "**Rosy Commerce Group**").

The non-controlling interest, which held equity interest of 20% in Rosy Commerce Group, was considered material to the Group. The profit of Rosy Commerce Group allocated to the non-controlling interest amounted to HK\$110,192,000 (2017: HK\$109,578,000) for the year ended 31 July 2018 and the accumulated non-controlling interest of Rosy Commerce Group amounted to HK\$211,617,000 (2017: HK\$112,280,000) as at 31 July 2018.

### 43. PARTICULARS OF THE COMPANY'S PRINCIPAL SUBSIDIARIES (CONTINUED)

Note (continued):

The following tables illustrate the summarised financial information of the Rosy Commerce Group. The amounts disclosed are before any inter-company eliminations:

	2018 HK\$'000	2017 HK\$'000
Current assets	1,287,403	710,670
Non-current assets	4,021,979	2,373,513
<b>Total assets</b>	<b>5,309,382</b>	3,084,183
Current liabilities	(1,062,825)	(363,125)
Non-current liabilities	(3,188,497)	(2,159,683)
<b>Total liabilities</b>	<b>(4,251,322)</b>	(2,522,808)
<b>Net asset</b>	<b>1,058,060</b>	561,375
Turnover	—	—
Fair value gains on investment properties	751,047	719,294
Profit for the year	550,960	547,892
Other comprehensive expenses, net of tax	(54,275)	(2,584)
<b>Total comprehensive income for the year</b>	<b>496,685</b>	545,308
Dividends paid to non-controlling interests	—	—
Net cash flows used in operating activities	(329,674)	(249,714)
Net cash flows used in investing activities	(744,305)	(172,490)
Net cash flows from financing activities	815,741	453,468
<b>Net cash inflow/(outflow)</b>	<b>(258,238)</b>	31,264

# Notes to Financial Statements

31 July 2018

## 44. PARTICULARS OF JOINT VENTURES

Particulars of the Group's material joint ventures as at 31 July 2018 are as follows:

Name	Place of incorporation/ registration and business	Class of shares held	Percentage of ownership interests attributable to the Group	Principal activities
Beautiwin Limited	Hong Kong	Ordinary	50	Investment holding
Guangzhou Beautiwin Real Estate Development Company Limited ("Guangzhou Beautiwin") **	PRC/ Mainland China	— *	47.5	Property development

\* This joint venture has registered capital rather than issued share capital.

\*\* The statutory financial statements of this joint venture were not audited by Ernst & Young Hong Kong or another member firm of the Ernst & Young global network.

The Company, through its wholly-owned subsidiaries, owns 50% equity interest in Beautiwin Limited, which in turn, owns 95% equity interest in Guangzhou Beautiwin. Accordingly, the Group effectively owns 50% and 47.5% equity interest in Beautiwin Limited and Guangzhou Beautiwin, respectively.

## 45. EVENT AFTER REPORTING PERIOD

On 27 May 2018, Transtrend Holdings Limited ("**Offeror**", a wholly-owned subsidiary of LSD) made a conditional voluntary general cash offer ("**eSun Offer**") to acquire all of the issued shares of eSun (other than those already held or agreed to be acquired by LSD, the Offeror or their respective subsidiaries) ("**eSun Share Offer**"), and to cancel all the outstanding share options of eSun. Details are set out in a joint announcement of the Company, LSD, LSG (the ultimate holding company of LSD), eSun and the Offeror dated 27 May 2018.

On 25 July 2018, the eSun Share Offer became unconditional as to the receipt of valid acceptance of share offer in respect of such number of the shares of eSun which, together with the shares of eSun already held or agreed to be acquired by LSD and the Offeror, would result in LSD and the Offeror holding in aggregate more than 50% of the voting shares in eSun. Details are set out in a joint announcement of eSun, LSD and the Offeror on 25 July 2018.

On 8 August 2018, all resolutions in relation to the eSun Offer proposed at the general meetings of LSG and LSD were duly passed by way of poll. Accordingly, all of the conditions to the eSun Offer have been fulfilled or waived by the Offeror and the eSun Offer became unconditional in all respects on 8 August 2018. Details are set out in a joint announcement of the Company, LSD, LSG, eSun and the Offeror on 8 August 2018. Since then, LSG has become the ultimate holding company of the Company.

## 46. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 25 October 2018.

# Notice of Annual General Meeting

**NOTICE IS HEREBY GIVEN THAT** the annual general meeting ("**AGM**") of the members ("**Members**") of Lai Fung Holdings Limited ("**Company**") will be held at Harbour View Rooms I & II, 3rd Floor, The Excelsior, Hong Kong, 281 Gloucester Road, Causeway Bay, Hong Kong on Friday, 21 December 2018 at 8:45 a.m. for the following purposes:

1. To consider and adopt the audited financial statements for the year ended 31 July 2018 ("**Year**") and the reports of the directors and the independent auditor of the Company thereon;
2. To declare a final dividend with a scrip dividend option;
3. To re-elect six Directors and to authorise the board of Directors ("**Board**") to fix the Directors' remuneration;
4. To re-appoint Ernst & Young, Certified Public Accountants of Hong Kong ("**Ernst & Young**") as the independent auditor of the Company and to authorise the Board to fix their remuneration; and
5. To consider and, if thought fit, pass with or without amendments, the following resolutions as Ordinary Resolutions:
  - (A) "**THAT:**
    - (a) subject to paragraph (b) of this Resolution, the exercise by the directors of the Company ("**Directors**") during the Relevant Period (as hereinafter defined) of all the powers of the Company to buy back shares of the Company on The Stock Exchange of Hong Kong Limited ("**Stock Exchange**") or on any other stock exchange on which the shares of the Company may be listed and recognised by the Securities and Futures Commission of Hong Kong and the Stock Exchange under the Code on Share Buy-backs for this purpose, subject to and in accordance with all applicable laws and the requirements of the Rules Governing the Listing of Securities on the Stock Exchange or any other stock exchange as amended from time to time, be and is hereby generally and unconditionally approved;
    - (b) the aggregate nominal amount of the shares to be bought back pursuant to the approval in paragraph (a) of this Resolution shall not exceed 10% of the aggregate nominal amount of the issued share capital of the Company as at the date of this Resolution, and the said approval shall be limited accordingly; and
    - (c) for the purposes of this Resolution, "Relevant Period" means the period from the passing of this Resolution until whichever is the earliest of:
      - (i) the conclusion of the next annual general meeting of the Company;
      - (ii) the revocation or variation of the authority given under this Resolution by an ordinary resolution of the members of the Company in general meeting; or
      - (iii) the expiration of the period within which the next annual general meeting of the Company is required by law or the Amended and Restated Articles of Association of the Company to be held."

## Notice of Annual General Meeting

(B) **“THAT:**

- (a) subject to paragraph (c) of this Resolution, the exercise by the directors of the Company (**“Directors”**) during the Relevant Period (as hereinafter defined) of all the powers of the Company to issue, allot and deal with additional shares in the Company and to make or grant offers, agreements and options (including warrants, bonds, debentures, notes and any securities which carry rights to subscribe for or are exchangeable or convertible into shares in the Company) which would or might require the exercise of such power be and is hereby generally and unconditionally approved;
- (b) the approval in paragraph (a) of this Resolution shall authorise the Directors during the Relevant Period to make or grant offers, agreements and options (including warrants, bonds, debentures, notes and any securities which carry rights to subscribe for or are exchangeable or convertible into shares in the Company) which would or might require the exercise of such power after the end of the Relevant Period;
- (c) the aggregate nominal amount of the share capital allotted or agreed conditionally or unconditionally to be allotted (whether pursuant to an option or otherwise) and issued by the Directors pursuant to the approval in paragraph (a) of this Resolution, otherwise than pursuant to:
  - (i) a Rights Issue or Open Offer (each as hereinafter defined); or
  - (ii) an issue of shares in the Company upon the exercise of rights of subscription, exchange or conversion under the terms of any of the options (including warrants, bonds, debentures, notes and any securities which carry rights to subscribe for or are exchangeable or convertible into shares in the Company); or
  - (iii) an issue of shares in the Company as scrip dividends pursuant to the Amended and Restated Articles of Association of the Company from time to time; or
  - (iv) an issue of shares in the Company under any award or option scheme or similar arrangement for the grant or issue to eligible participants under such scheme or arrangement of shares in the Company or rights to acquire shares in the Company,

shall not exceed 20% of the aggregate nominal amount of the issued share capital of the Company as at the date of this Resolution, and the said approval shall be limited accordingly; and

- (d) for the purposes of this Resolution,

“Relevant Period” means the period from the passing of this Resolution until whichever is the earliest of:

- (i) the conclusion of the next annual general meeting of the Company;
- (ii) the revocation or variation of the authority given under this Resolution by an ordinary resolution of the members of the Company in general meeting; or
- (iii) the expiration of the period within which the next annual general meeting of the Company is required by law or the Amended and Restated Articles of Association of the Company to be held; and



“Rights Issue” or “Open Offer” means an offer of shares in the Company open for a period fixed by the Directors to the holders of shares whose names appear on the Register of Members and/or the Hong Kong Branch Register of Members of the Company on a fixed record date in proportion to their then holdings of such shares as at that date (subject to such exclusions or other arrangements as the Directors may deem necessary or expedient in relation to fractional entitlements or having regard to any restrictions or obligations under the laws of, or the applicable requirements of any recognised regulatory body or any stock exchange).”

- (C) **“THAT** subject to the passing of the Ordinary Resolutions Nos. 5(A) and 5(B) in the notice convening this meeting, the general mandate granted to the directors of the Company (**“Directors”**) and for the time being in force to exercise the powers of the Company to allot shares and to make or grant offers, agreements and options which might require the exercise of such powers be and is hereby extended by the addition thereto of an amount representing the aggregate nominal amount of shares in the share capital of the Company which has been bought back by the Company since the granting of such general mandate pursuant to the exercise by the Directors of the powers of the Company to buy back such shares, provided that such amount shall not exceed 10% of the aggregate nominal amount of the issued share capital of the Company as at the date of this Resolution.”

By Order of the Board  
**Lai Fung Holdings Limited**  
**Yim Lai Wa**  
*Company Secretary*

Hong Kong, 22 November 2018

*Registered Office:*  
P.O. Box 309  
Ugland House  
Grand Cayman  
KY1-1104  
Cayman Islands

*Principal Place of Business in Hong Kong:*  
11th Floor  
Lai Sun Commercial Centre  
680 Cheung Sha Wan Road  
Kowloon  
Hong Kong

Notes:

- (1) A Member entitled to attend and vote at the AGM convened by the above notice (**“Notice”**) or its adjourned meeting (as the case may be) is entitled to appoint one (or, if he/she/it holds two or more shares of HK\$5.00 each in the share capital of the Company (**“Shares”**), more than one) proxy to attend and, on a poll, vote on his/her/its behalf in accordance with the Amended and Restated Articles of Association of the Company (**“Articles of Association”**). A proxy need not be a Member.
- (2) To be valid, a form of proxy, together with the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power or authority, must be lodged with the Company’s branch share registrar in Hong Kong, Tricor Tengis Limited (**“Registrar”**), at Level 22, Hopewell Centre, 183 Queen’s Road East, Hong Kong, not less than 48 hours before the time appointed for holding the AGM or its adjourned meeting (as the case may be) and in default, the proxy will not be treated as valid. Completion and return of the form of proxy shall not preclude Members from attending in person and voting at the AGM or any of its adjourned meeting should they so wish. In that event, the said form(s) of proxy shall be deemed to be revoked.

The contact phone number of the Registrar is (852) 2980 1333.

# Notice of Annual General Meeting

- (3) To ascertain the entitlements to attend and vote at the AGM, Members must lodge the relevant transfer document(s) and share certificate(s) at the office of the Registrar no later than 4:30 p.m. on Monday, 17 December 2018 for registration.
- (4) Where there are joint registered holders of any Shares, any one of such joint holders may attend and vote at the AGM or its adjourned meeting (as the case may be), either in person or by proxy, in respect of such Shares as if he/she/it was solely entitled thereto, but if more than one of such joint holders are present at the AGM or its adjourned meeting (as the case may be) personally or by proxy, then one of such holders so present whose name stands first in the Register of Members or Hong Kong Branch Register of Members of the Company ("**Register of Members**") in respect of such Shares shall alone be entitled to vote in respect thereof.
- (5) The proposed final dividend of HK\$0.20 per Share as recommended by the Board is subject to the approval of the Members at the AGM. The record date for the proposed final dividend is at the close of business on Friday, 4 January 2019. For determining the entitlement of the proposed final dividend, the Register of Members will be closed on Thursday, 3 January 2019 and Friday, 4 January 2019, during which period no transfer of Shares will be registered. In order to qualify for the proposed final dividend, all relevant transfer document(s) and share certificate(s) must be lodged with the Registrar for registration no later than 4:30 p.m. on Wednesday, 2 January 2019.
- (6) Concerning agenda item 3 of this Notice,
  - (i) in accordance with Article 116 of the Articles of Association, Mr. Chew Fook Aun, Mr. Lee Tze Yan, Ernest, Madam U Po Chu, Mr. Ku Moon Lun, Mr. Law Kin Ho and Mr. Mak Wing Sum, Alvin will retire from office as Directors by rotation at the AGM and, being eligible, offer themselves for re-election; and
  - (ii) in accordance with Rule 13.74 of the Rules Governing the Listing of Securities on the Stock Exchange ("**Listing Rules**"), the particulars of the aforesaid Directors are set out in the "Biographical Details of Directors" section of the Annual Report of the Company for the Year.
- (7) Concerning agenda item 4 of this Notice, the Board (which concurs with the Audit Committee of the Company) has recommended that subject to the approval of Members at the AGM, Ernst & Young be re-appointed independent auditor of the Company for the year ending 31 July 2019 ("**Year 2019**"). Members should note that in practice, independent auditor's remuneration for the Year 2019 cannot be fixed at the AGM because such remuneration varies by reference to the scope and extent of audit and other works which the independent auditor are being called upon to undertake in any given year. To enable the Company to charge the amount of such independent auditor's remuneration as operating expenses for the Year 2019, Members' approval to delegate the authority to the Board to fix the independent auditor's remuneration for the Year 2019 is required, and is hereby sought, at the AGM.
- (8) A circular containing details regarding Ordinary Resolutions Nos. 5(A) to 5(C) will be sent to Members together with the Annual Report of the Company for the Year.
- (9) In compliance with Rule 13.39(4) of the Listing Rules, voting on all resolutions proposed in this Notice will be decided by way of a poll.
- (10) If a tropical cyclone warning signal No. 8 or above is expected to be hoisted or a black rainstorm warning signal is expected to be in force at any time after 6:45 a.m. on the date of the AGM, the AGM will be postponed and the Members will be informed of the date, time and venue of the postponed AGM by a supplementary notice posted on the respective websites of the Company and the Stock Exchange.

If a tropical cyclone warning signal No. 8 or above or a black rainstorm warning signal is cancelled at or before 6:45 a.m. on the date of the AGM and where conditions permit, the AGM will be held as scheduled.

The AGM will be held as scheduled when an amber or red rainstorm warning signal is in force.

Having considered their own situations, Members should decide on their own whether or not they would attend the AGM under any bad weather condition and if they do so, they are advised to exercise care and caution.