



2018

CAR Inc. Annual Report

Incorporated in the Cayman Islands with Limited Liability
Stock Code: 699

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CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the Board of Directors (the "Board") of CAR Inc. ("CAR" or the "Company"; together with its subsidiaries, the "Group"), I am pleased to present the Group's annual results for the year ended 31 December 2018 (the "Reporting Period").

In 2018, China's car rental industry was undergoing increasingly fierce competition. Under such circumstances, the Company still achieved steady growth through leveraging economies of scale and various differentiation strategies. During the Reporting Period, our car rental revenue increased 18% year-on-year to RMB4,485 million, and maintained strong growth momentum for four consecutive quarters. We continued to deliver industry-leading profitability and healthy cash flows. CAR's continuous strong growth of the business undoubtedly injected strong impetus into the car rental market.

In 2018, CAR remains the mission to provide best-in-class smart and convenient mobility solutions to customers, focusing on providing a "better experience" and "more choices" to our customers. We adopted a competitive pricing strategy to ensure that we retain our dominant position in the market. We also steadily expanded the fleet size and launched a variety of smart travel services to improve operating efficiency. During the year, we made great efforts on deeply upgrading our car rental mobile APP through carrying out advanced features and scene-customized services. Currently, our APP includes functions such as dynamic pricing system, GPS, customer interaction and social sharing marketing. With a leading position among the international car rental industry, our APP further improved our user experience and attracted young customers. Over the last year, we maintained healthy growth in both registered members and the total number of customers, and the reservations through our mobile APP further increased to over 90% of total reservations. We are pleased to see that our mobile APP continued to stay at peer-leading level in the mobile internet era through constant iterative upgrade.

With regard to our operating performance, leveraging our leading market position, we continued to adopt a competitive pricing strategy in order to enhance our price advantage and drive stable growth in rental revenue. During the Reporting Period, our car rental revenue maintained strong growth momentum for four consecutive quarters. Rental days increased 24% year-over-year and average daily fleet increased 35% year-over-year. Our ADRR and utilization rate continued to stay at competitive levels, which enabled us to balance business growth with healthy profit margins.

CHAIRMAN'S STATEMENT

During the Reporting Period, our adjusted net profit for the year increased 11.1% year-over-year to RMB681 million. The rise was supported by the continued expansion of our fleet, increased user numbers and improved operating efficiency. Since the car rental industry typically benefits from economies of scale, the Company has been seeking greater profit growth through scale expansion and establishing a higher industry barrier. As of the end of 2018, the total fleet reached 135,191. By keeping such a large and modern fleet, we ensure that our customers can experience various car models and have a better driving experience because our vehicles tend to have a fairly short service life.

In recent years, the car rental industry has been undergoing a “smart transformation” as Chinese consumers increasingly demand more convenient and smart solutions in their day-to-day lives. In 2018, we continued to introduce and promote new technology-enabled features and services as a part of our strategy to build a one-stop mobility platform and continuously enhance the customer experience. In addition to our existing car rental products, we added new car sharing service to our rental platform, effectively giving our users a comprehensive platform for all of their mobility needs.

2018 was an extraordinary year for the car sharing industry. As a result of the decline of the sharing economy, many car sharing players successively exited the market. However, with our advantages as a car rental firm and unique business model, our car sharing services complement our car rental business, which satisfies the varied needs of customers and drives growth in new customers. In March 2018, the Company launched the car sharing service with a price advantage, which effectively attracted new customers and accelerated the conversion of customers into the traditional rental services. In 2018, the total number of customers increased by 28% year-over-year. Despite the escalating customer acquisition costs for most internet companies, we successfully reinvigorated the traditional car rental industry by applying advanced technology, which upgraded the user experience and provided greater convenience to customers who do not own cars.

In addition, as a leading auto mobility provider in China, we deployed and accelerated the promotion of the self-serve service. After placing an order, customers can arrange for a car to be delivered and then return the car with their mobile phones, all without needing to interact with a member of our team, through which we realized the fully automated staff-less operation. By December 2018, 90% of our car rental fleet had been installed with self-served equipment. In December 2018, self-served transactions accounted for 62% of our total transactions, representing significant growth from 43% in September 2018. In addition, our self-operated repair and maintenance facilities coverage expanded to 46 cities, covering over 90% fleet as at the end of December 2018.

Leveraging our improved management process and the implementation of self-serve service, our efficiency of human capital was greatly enhanced during the year. In 2018, our total fleet increased by 32% year-over-year while our total employee increased by only 10% year-over-year. Specifically, the average number of vehicles managed per employee elevated from 16 to 20 vehicles. We are constantly improving our operating efficiency while bringing convenience to our customers.

CHAIRMAN'S STATEMENT

Looking into 2019, we will continue to keep thinking innovatively, fully utilize our strengths, and deepen the reach of staff-less operation. We will constantly deliver excellent services to our customers through geographical network expansion. Meanwhile, our "Smart Assistant" system that was launched in February of this year will further elevate our operating efficiency. In the future, we will gradually convert our rental outlets into fully automated staff-less locations, which should help to maximize the efficiency of our human capital. Additionally, we will further iteratively upgrade our mobile APP so as to constantly lead the industry to provide advanced user experience. For used car disposal, we plan to recover the disposal volume in 2019 by continuously diversifying our disposal channels. Besides, we will also proactively implement our debt refinancing plans and optimize the repayment size and schedule. To conclude, we firmly believe that CAR will continue to be a leader in mobility while maintaining sustainable growth in both business performance and profitability.

Finally, on behalf of the Board, I would like to express our gratitude to our shareholders and partners for their tremendous support during the past year. I would also like to acknowledge the continuous support of our customers.

Charles Zhengyao LU

CAR Inc.

Chairman

Hong Kong, 12 March 2019

FINANCIAL HIGHLIGHTS

For the years ended 31 December

	2018	2017	Year-over- year change
	<i>(in RMB millions, except otherwise stated)</i>		%
Total rental revenue	5,340	5,048	6%
– Car rental	4,485	3,792	18%
– Fleet rental & others	855	1,256	-32%
Net profit	290	881	-67%
Adjusted net profit ⁽¹⁾	681	613	11%
Adjusted net profit margin ⁽²⁾	12.7%	12.1%	0.6pp
Adjusted EBITDA ⁽¹⁾	3,255	2,993	9%
Adjusted EBITDA margin ⁽²⁾	60.9%	59.3%	1.6pp
Basic EPS (RMB)	0.135	0.391	-65%
Adjusted EPS (RMB) ⁽³⁾	0.318	0.272	17%

Notes:

- (1) Adjusted EBITDA and adjusted net profit are non-IFRS measures. Please refer to “Management Discussion and Analysis - Non - IFRS Financial Reconciliation” for details.
- (2) These margins are presented as a percentage of rental revenue.
- (3) Adjusted EPS is equal to adjusted net profit divided by weighted average number of ordinary shares in issue during the Reporting Period used in the basic earnings per share calculation.

BUSINESS OVERVIEW AND STRATEGIES

BUSINESS OVERVIEW

For the year of 2018, the Company continued to maintain solid profitability. Overall business performance started to regain growth momentum. During the Reporting Period, adjusted net profit increased by 11% year-over-year to RMB680.6 million. Adjusted net profit margin increased to 12.7%. Adjusted EBITDA increased by 9% year-over-year to RMB3,254.6 million and the adjusted EBITDA margin increased by 2 percentage points to 60.9%. Net profit decreased by 67% year-over-year to RMB289.8 million, mainly due to the unrealized foreign exchange losses related to USD-denominated liabilities due to RMB depreciation.

The Company continued to generate strong growth for the car rental business, despite the competitive measures adopted to promote the car sharing business. During the Reporting Period, total rental revenue increased by 6% to RMB5,340.1 million. Car rental revenue increased by 18% year-over-year to RMB4,484.8 million. Fleet rental and other revenue decreased by 32% year-over-year to RMB855.3 million, mainly due to the decrease of UCAR Inc.'s ("UCAR") ride-hailing fleet ("UCAR Ride-hailing"). As at 31 December 2018, the total fleet was 135,191 vehicles, compared with 102,500 vehicles for the same period of last year.

During the Reporting Period, the Company achieved rental days growth of 24%. Utilization rate was 61.5% in 2018. ADRR decreased by 5% year-over-year to RMB218, due to the increased incentive levels to drive new customer acquisitions and rental days growth. As a result, RevPAC decreased to RMB134. As at 31 December 2018, the Company's number of registered members increased by 24% year-over-year. Total number of customers increased by 28% year-over-year. During the Reporting Period, reservations through the Company's mobile APP further increased to 87% of the total reservations, such percentage was 91% during the fourth quarter of 2018. In December 2018, self-served transactions accounted for 62% of the total transactions, compared with 43% in September 2018. As at 31 December 2018, approximately 30% of the car sharing customers had converted into car rental customers.

As at 31 December 2018, the total operating fleet, which excluded retired fleet for disposal and disposed cars awaiting for title transfers, was 125,311 vehicles, compared with 93,124 vehicles for the same period of last year. During the Reporting Period, the Company disposed 12,596 used vehicles compared with 36,912 vehicles for the same period of 2017. The Company strategically slowed down vehicle retirement to enlarge vehicle supply for the car sharing services.

BUSINESS OVERVIEW AND STRATEGIES

STRATEGIES

After successful defensive competitive measures to overcome the challenges from the ride-hailing and car sharing players, the Company is able to re-focus on the fundamentals of the car rental business and further strengthen the foundation of the core competitiveness to heighten the benchmark of the industry.

Looking into 2019, the Company will expand the geographical footprint while putting a strong focus on providing more intelligent and convenient services to customers. Staff-less operation will continue to deepen through the increasing installations of self-serve equipment. The Company's goal is to maintain over 90% coverage on all car rental fleet. In addition, the Company launched the pilot Smart Assistant system in February 2019. The system automatically schedules staff responsibilities based on demand, locations, capacity and various factors. Service locations will be more widespread and hence closer to the customers with the support of the Smart Assistant system. When the aforementioned two operations are mature, the Company will start to remove stores and turn service locations into staff-less floating points to optimize operation efficiency.

With regard to used car sales, the Company aims to recover the sales volume in 2019. This will be a challenge amid the current and foreseeable used car market in the recent term. The Company is actively diversifying disposal channels to mitigate market uncertainty and looking for OEM buy-back proposals with attractive economics.

Last but not least, to support the growth of the business, the Company is committed to maintaining a healthy and strong financial position with sustainable leverage level. In the first half of 2019, the Company's priority is to finalize the refinancing plan for the indebtedness due in the next 12 months.

The Company will balance business development and financial position to grow steadily and healthily.

MANAGEMENT DISCUSSION AND ANALYSIS

1. REVENUES AND PROFITABILITY ANALYSIS

Rental revenue

	For the years ended 31 December		Year-over-year change
	2018	2017	
	RMB	RMB	%
	<i>(in thousands, except percentages)</i>		
Car rental revenue	4,484,784	3,792,184	18.3%
Fleet rental & other revenue	855,348	1,256,161	-31.9%
Total rental revenue	5,340,132	5,048,345	5.8%

Car rental metrics

	FY'17	FY'18	1Q'17	2Q'17	3Q'17	4Q'17	1Q'18	2Q'18	3Q'18	4Q'18
Average daily fleet ⁽¹⁾	68,103	91,802	60,389	60,225	76,218	75,326	80,303	86,160	100,112	100,321
ADRR ⁽²⁾ (RMB)	230	218	245	223	237	216	229	216	222	208
Utilization rate ⁽³⁾ (%)	66.7%	61.5%	67.6%	69.4%	66.5%	63.9%	63.0%	61.4%	64.3%	57.7%
RevPAC ⁽⁴⁾ (RMB)	153	134	165	155	157	138	144	132	143	120

Notes:

- (1) Average daily car rental fleet is calculated by dividing the aggregate days of our car rental vehicles in operation in a given period by the aggregate days of that period. "Car rental vehicles in operation" refers to our entire car rental fleet, including those temporarily unavailable for customer use due to repair or maintenance and those that are being transported.
- (2) Average daily rental rate or ADRR is calculated by dividing our car rental revenue in a given period by the rental days in that period. Rental days are the total rental days for all vehicles in our car rental fleet in a given period.
- (3) Car utilization rate is calculated by dividing the aggregate days that our vehicles are rented out for car rentals by the aggregate days that our car rental vehicles are in operation.
- (4) RevPAC refers to average daily rental revenue per car rental vehicle, which is calculated by multiplying the average daily rental rate in a given period by the car utilization rate in that same period.

MANAGEMENT DISCUSSION AND ANALYSIS

The Company's total rental revenue increased by 6% year-over-year to RMB5,340.1 million for the year ended 31 December 2018.

- **Car rentals.** Revenue from car rentals increased by 18% year-over-year to RMB4,484.8 million for the year ended 31 December 2018, a mixed impact of 24% rental days growth and decrease in RevPAC. The RevPAC decrease was mainly driven by the further increased incentive levels to drive new customer acquisitions and rental days growth. The utilization rate was 61.5%, which was lower than last year due to the enlarged fleet availability for the car sharing business. During the Reporting Period, the average daily fleet increased by 34.8% year-over-year to 91,802.
- **Fleet rentals and others.** Revenue from fleet rentals and others decreased by 32% year-over-year to RMB855.3 million for the year ended 31 December 2018, mainly due to the decrease in UCAR Ride-hailing.

Depreciation of rental vehicles and direct operating expenses of rental services

	Year ended 31 December			
	2018		2017	
	<i>RMB</i>	<i>% of rental revenue</i>	<i>RMB</i>	<i>% of rental revenue</i>
	<i>(in thousands, except percentages)</i>			
Depreciation of rental vehicles	1,494,832	28.0%	1,373,645	27.2%
Direct operating expenses				
– Payroll costs	523,441	9.8%	517,001	10.2%
– Store expenses	289,422	5.4%	215,582	4.3%
– Insurance fees	218,762	4.1%	193,739	3.8%
– Repair and maintenance fees	263,011	4.9%	299,331	5.9%
– Fuel expenses	62,539	1.2%	54,710	1.1%
– Others	361,013	6.8%	420,989	8.3%
Total direct operating expenses	1,718,188	32.2%	1,701,352	33.7%
Total costs of rental business	3,213,020	60.2%	3,074,997	60.9%

MANAGEMENT DISCUSSION AND ANALYSIS

Depreciation of rental vehicles. As a percentage of rental revenue, depreciation expenses increased slightly to 28.0% for the year ended 31 December 2018 from 27.2% for the year ended 31 December 2017. The increase was primarily due to the decrease in car rental RevPAC.

Direct operating expenses of rental services. As a percentage of rental revenue, direct operating expenses decreased to 32.2% for the year ended 31 December 2018 from 33.7% for the year ended 31 December 2017, mainly due to the decrease in repair and maintenance fees as a percentage of rental revenue as a result of increased repair and maintenance capabilities. The increase in store expenses as a percentage of rental revenue was due to the incremental parking costs incurred for car sharing services.

Sales of used vehicles (revenue & cost)

	Year ended 31 December	
	2018	2017
	RMB	RMB
	<i>(in thousands, except percentages)</i>	
Revenue from sales of used vehicles	1,103,566	2,668,993
Cost of sales of used vehicles	1,146,913	2,697,472
Cost as a % of revenue (sales of used vehicles)	103.9%	101.1%
Total number of used vehicles disposed	12,596	36,912

The Company disposed 12,596 used vehicles for the year ended 31 December 2018, compared with 36,912 for the year ended 31 December 2017.

Cost of sales of used vehicles was 103.9% of revenue from the sales of used vehicles for the year ended 31 December 2018, compared with 101.1% for the year ended 31 December 2017. The increase was due to the larger mix of higher end vehicles disposed, which incurred larger loss amount.

MANAGEMENT DISCUSSION AND ANALYSIS

Gross profit

	Year ended 31 December	
	2018	2017
	RMB	RMB
	<i>(in thousands, except percentages)</i>	
Gross profit of rental business	2,127,112	1,973,348
Gross profit margin of rental business	39.8%	39.1%
Gross loss of sales of used vehicles	(43,347)	(28,479)
Gross loss margin of sales of used vehicles	(3.9)%	(1.1)%
Total gross profit	2,083,765	1,944,869
Total gross profit margin as a % of rental revenue	39.0%	38.5%

Total gross profit increased by 7.1% year-over-year to RMB2,083.8 million for the year ended 31 December 2018. Total gross profit margin as a percentage of rental revenue slightly increased to 39.0% for the year ended 31 December 2018.

Selling and distribution expenses

	Year ended 31 December			
	2018		2017	
	RMB	% of rental revenue	RMB	% of rental revenue
	<i>(in thousands, except percentages)</i>			
Payroll costs	1,182	0.0%	2,960	0.1%
Advertising expenses	19,289	0.4%	20,277	0.4%
Share-based compensation	—	—	235	0.0%
Others	57,787	1.1%	6,482	0.1%
Total	78,258	1.5%	29,954	0.6%

Selling and distribution expenses were RMB78.3 million for the year ended 31 December 2018, compared with RMB30.0 million for the year ended 31 December 2017. The increase was mainly due to the commission paid for disposing the Company's used vehicles, after the increase of used car disposal through platform which charge commission based on cars sold.

MANAGEMENT DISCUSSION AND ANALYSIS

Administrative expenses

	Year ended 31 December			
	2018		2017	
	<i>RMB</i>	<i>% of rental revenue</i>	<i>RMB</i>	<i>% of rental revenue</i>
	<i>(in thousands, except percentages)</i>			
Payroll costs	299,048	5.6%	285,594	5.7%
Office expenses	50,760	1.0%	55,722	1.1%
Rental expenses	25,046	0.5%	25,039	0.5%
Share-based compensation	1,655	0.0%	4,988	0.1%
Others	91,719	1.7%	98,686	1.9%
Total	468,228	8.8%	470,029	9.3%

Administrative expenses decreased from RMB470.0 million for the year ended 31 December 2017 to RMB468.2 million for the year ended 31 December 2018. As a percentage of rental revenue, administrative expenses decreased by 0.5 percentage point year-over-year to 8.8% for the year ended 31 December 2018. The decrease was primarily due to improved management efficiency.

Other income and expenses, net

	Year ended 31 December	
	2018	2017
	<i>(RMB in thousands)</i>	
Interest income from bank deposits	89,888	33,007
Unrealized exchange (loss)/gain related to USD-denominated liabilities	(360,436)	405,206
Realized exchange loss	(13,701)	(28,582)
Government grants	114,246	85,243
Gain on disposal of investments in redeemable preference shares	—	150,035
Fair value changes on derivative instrument-transactions not qualifying as hedges	(26,750)	(187,026)
Fair value gain/(loss) from investment in equity shares and redeemable preference shares	2,397	(66,086)
Loss on disposal of items of other property, plant and equipment	(1,249)	(7,927)
Others	25,640	(780)
Total	(169,965)	383,090

MANAGEMENT DISCUSSION AND ANALYSIS

Net loss was RMB170.0 million for the year ended 31 December 2018, compared with a net gain of RMB383.1 million for the year ended 31 December 2017. The loss during the year ended 31 December 2018 was mainly due to the unrealized foreign exchange loss related to USD-denominated liabilities due to RMB depreciation.

Finance costs. Finance costs increased by 19.8% year-over-year to RMB782.2 million for the year ended 31 December 2018, primarily due to increased interest costs and the Company's higher debt position.

Profit before tax. Profit before tax decreased by 49.4% year-over-year to RMB594.6 million for the year ended 31 December 2018.

Income tax expenses. Income tax expenses increased by 3.6% year-over-year to RMB304.7 million for the year ended 31 December 2018 due to larger non-deductible expenses.

Net profit. Net profit decreased by 67.1% year-over-year to RMB289.8 million for the year ended 31 December 2018 mainly due to the unrealized foreign exchange loss related to USD-denominated liabilities due to RMB depreciation.

Adjusted net profit. Adjusted net profit increased by 11.1% year-over-year to RMB680.6 million for the year ended 31 December 2018. Adjusted net profit margin increased to 12.7% for the year ended 31 December 2018.

Adjusted EBITDA. Adjusted EBITDA increased by 8.7% year-over-year to RMB3,254.6 million for the year ended 31 December 2018. Adjusted EBITDA margin increased by 1.6 percentage points year-over-year to 60.9% for the year ended 31 December 2018.

Key performance indicators ("KPIs")

The KPIs of the Company can generally be categorized into profitability, cost control and service quality. Profitability mainly refers to RevPac, gross profit and net profit. Cost control refers to costs controllable by the operation of the branch offices and stores, including fuel cost, store and branch operation related costs and vehicle dispatch cost, etc. Service quality refers to the assessment scores given to a service location based on their level of compliance with the central operation policies, customer satisfaction scores and the number of complaints received. Company-level profitability is the main KPI for the management and support departments while city-level profitability, cost control and services quality are the key KPIs for the operation and frontline departments. With the development of the Company and constant review of the performance assessment system, the Company is fine-tuning the KPIs from time to time to accommodate for the best interests of the employees and the Company.

MANAGEMENT DISCUSSION AND ANALYSIS

2. FINANCIAL POSITION

	As at	
	31 December 2018	31 December 2017
	<i>(RMB in millions)</i>	
Total assets	22,204.9	20,639.9
Total liabilities	14,231.9	12,766.0
Total equity	7,973.0	7,873.9
Cash and cash equivalents	3,186.4	4,813.3
Restricted cash	251.3	62.2
Total cash	3,437.7	4,875.5
Interest bearing bank and other borrowings – current	4,699.7	2,505.3
Interest bearing bank and other borrowings – non-current	754.8	3,171.2
Senior notes	6,176.5	5,149.2
Corporate bonds	1,020.8	296.1
Total debt	12,651.8	11,121.8
Net debt (total debt less total cash)	9,214.1	6,246.3
Total debt/adjusted EBITDA (times) ⁽¹⁾	3.9x	3.7x
Net debt/adjusted EBITDA (times) ⁽¹⁾	2.8x	2.1x

Note:

(1) Adjusted EBITDA is calculated based on the total of the most recent four quarters.

MANAGEMENT DISCUSSION AND ANALYSIS

Cash

As at 31 December 2018, the Company's total cash balance was RMB3,437.7 million.

Trade receivables and due from related parties

Trade receivables were RMB96.4 million and RMB92.5 million as at 31 December 2018 and 31 December 2017, respectively.

Due from related parties, which relates to the trade receivables from UCAR and its subsidiaries ("UCAR Group") decreased to RMB360.1 million from RMB759.0 million as at 31 December 2017. The decrease was due to the decrease in used car sales to UCAR Group.

Capital expenditures

The majority of the Company's capital expenditures was for vehicle acquisitions. For the year ended 31 December 2018, the Company purchased approximately RMB5,117.5 million of rental vehicles, which was inclusive of payments for rental vehicles that have not commenced service. The Company also spent approximately RMB181.5 million on purchases of other property, plant and equipment, and other intangible assets during the year of 2018.

Borrowings

As at 31 December 2018, the Company had total debt of RMB12,651.8 million and net debt of RMB9,214.1 million, compared with RMB11,121.8 million and RMB6,246.3 million as at 31 December 2017, respectively. As at 31 December 2018, the current debt portion was RMB4,699.7 million, representing 37.1% of total debt. All the borrowings are mainly denominated in RMB and USD and 29.0% of them are at fixed interest rates. For more details, please refer to notes 26 and 29 to the Financial Statements.

Foreign exchange risk management

As at the date of this annual report, the Company has entered into forward currency contracts with an aggregate contractual amount of US\$300.0 million.

Pledge of assets

Details of the Group's bank borrowings, which are secured by certain assets of the Group, are included in note 37 to the Financial Statements.

MANAGEMENT DISCUSSION AND ANALYSIS

Significant investments held

Save as disclosed in this annual report, there were no other significant investments held as at 31 December 2018. For more details, please refer to note 22 to the Financial Statements.

Free cash flow

The Company generated an outflow of RMB973.3 million free cash flow for the year ended 31 December 2018, compared with an inflow of RMB770.4 million for the year ended 31 December 2017, as a result of delayed vehicle disposal for the promotion of car sharing business and increase of finance lease receivables from the rent-to-buy program.

Material acquisitions and disposals

During the Reporting Period, the Group has no material acquisitions and disposals of subsidiaries and affiliated companies.

Share repurchases

At the Company's annual general meeting (the "AGM") on 15 May 2018, the shareholders granted a general mandate to the directors of the Company (the "Directors") to repurchase shares of the Company (the "Repurchase Mandate"). Pursuant to the Repurchase Mandate, the Company is allowed to repurchase up to 215,038,430 shares, being 10% of the total number of issued shares of the Company as at the date of the AGM, on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

For the year ended 31 December 2018, the Company repurchased a total of 35,829,000 shares through the Stock Exchange, representing approximately 1.69% of the issued share capital of the Company as at 31 December 2018. The aggregate consideration for the repurchases was HK\$224.8 million. For 2019, as of the date of this annual report, the Company has not repurchased any shares through the Stock Exchange.

MANAGEMENT DISCUSSION AND ANALYSIS

NON-IFRS FINANCIAL RECONCILIATION

	For the year ended 31 December	
	2018	2017
	<i>(RMB in thousands, except percentages)</i>	
A. Adjusted net profit		
Net profit	289,845	881,111
Adjusted for:		
Share-based compensation	1,655	5,334
Fair value changes on derivative instrument-transactions not qualifying as hedges	26,750	187,026
Fair value (gain)/loss from investment in equity shares and redeemable preference shares	(2,397)	66,086
Share of profit of an associate	(9,426)	(107)
Gain on disposal of investments in redeemable preference shares	—	(150,035)
Foreign exchange loss/(gain)	374,137	(376,624)
Adjusted net profit	680,564	612,791
Adjusted net profit margin (as a percentage of rental revenue)	12.7%	12.1%
B. Adjusted EBITDA		
Reported EBITDA calculation		
Profit before tax	594,555	1,175,306
Adjusted for:		
Finance costs	782,185	652,777
Interest income from bank deposits	(89,888)	(33,007)
Depreciation of rental vehicles	1,494,832	1,373,645
Depreciation of other property, plant and equipment	69,770	77,594
Amortization of other intangible assets	5,698	8,506
Amortization of prepaid land lease payment	1,614	1,614
Impairment of trade receivables	5,146	4,650
Reported EBITDA	2,863,912	3,261,085

MANAGEMENT DISCUSSION AND ANALYSIS

	For the year ended 31 December	
	2018	2017
	<i>(RMB in thousands, except percentages)</i>	
Reported EBITDA margin (as a percentage of rental revenue)	53.6%	64.6%
Adjusted EBITDA calculation		
Reported EBITDA	2,863,912	3,261,085
Adjusted for:		
Share-based compensation	1,655	5,334
Fair value changes on derivative instrument-transaction not qualifying as hedges	26,750	187,026
Fair value (gain)/loss from investment in equity shares and redeemable preference shares	(2,397)	66,086
Share of profit of an associate	(9,426)	(107)
Gain on disposal of investments in redeemable preference shares	—	(150,035)
Foreign exchange loss/(gain)	374,137	(376,624)
Adjusted EBITDA	3,254,631	2,992,765
Adjusted EBITDA margin (as a percentage of rental revenue)	60.9%	59.3%
C. Free cash flow		
Net cash flows (used in)/generated from operating activities	(793,188)	837,398
Purchases of other property, plant and equipment	(173,833)	(67,105)
Proceeds from disposal of items of other property, plant and equipment	1,296	1,393
Purchases of other intangible assets	(7,624)	(1,323)
Net investment activity	(180,161)	(67,035)
Free cash flow	(973,349)	770,363

MANAGEMENT DISCUSSION AND ANALYSIS

The Group employed certain non-IFRS financial measures in measuring the performance of the Group. The presentation of these non-IFRS financial measures is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with IFRS. The Group believes that, used in conjunction with IFRS financial measures, these non-IFRS financial measures provide meaningful supplemental information regarding the Group's performance, and both management and investors benefit from referring to these non-IFRS financial measures in assessing the Group's performance and for planning and forecasting future periods. The Group's management believes that adjusted EBITDA, defined as earnings before interest, income tax expenses, depreciation and amortization, impairment of trade receivables, share-based compensation, foreign exchange loss/(gain), fair value (gain)/loss from investment in equity shares and redeemable preference shares, fair value changes on derivative instrument- transaction not qualifying as hedges and share of profit of an associate, is a useful financial metric to assess the Group's operating and financial performance.

Foreign exchange loss/(gain), fair value (gain)/loss from investment in equity shares and redeemable preference shares, gain on disposal of subsidiaries, and share of profit of an associate had been added in the reconciliation in 2016 due to the change in economic situation and the Group's business strategies. Gain on disposal of investments in redeemable preference shares had been added in the reconciliation in 2017. Fair value changes on derivative instrument-transactions not qualifying as hedges has been added in the reconciliation in 2018. The management believes that these items do not relate to the Group's business operations. The Group operates mainly in China and its foreign exchange loss/(gain) mainly results from its USD-denominated senior notes. Fair value (gain)/loss from investment in equity shares and redeemable preferences shares represents the non-cash fair value gain/(loss) on investments which is recognized in accordance with IAS 39 Financial Instruments. Fair value changes on derivative instrument-transactions not qualifying as hedges are recognized based on the market price of the foreign exchange contract that the Company entered into during the Reporting Period. These accounting recognitions and measurements do not relate to the Group's business operations. Share of profit of an associate relates to the share of profit from an associate that the Group acquired during the second quarter of 2016.

Free cash flow is a measure of financial performance calculated as operating cash flow minus capital expenditures. Capital expenditures are defined as net expenditures of other property, plant and equipment, other intangible assets and prepaid lease payments. Free cash flow represents the cash that a company is able to generate after laying out the money required to maintain or expand its asset base.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT



EXECUTIVE DIRECTOR

Yifan SONG (宋一凡), aged 42, was appointed as the Chief Executive Officer and an Executive Director on 11 April 2016. Ms. Song has worked as a vice-president for the Group from September 2007 to August 2013, and was promoted to an executive vice-president since September 2013. She is also a founding member of the Group. Before her appointment as the Chief Executive Officer of the Company, she was responsible for general management of processes and standardization; in particular, stores, fleet, repair and maintenance facilities and call centers. Ms. Song has over 20 years of industry experience. She was the head of customer services for Beijing Huaxia United Automobile Association Co. Ltd. (北京華夏聯合汽車俱樂部有限公司) from March 2005 to August 2007 and she served as the head of customer services at Beijing Yingtong Information System Co., Ltd. (北京盈通資訊系統有限公司), an internet service provider company, from January 2003 to March 2005. Ms. Song worked as the head of customer services at Shouchuang Internet Co., Ltd. (首創網絡有限公司), another internet service provider company, from May 2000 to December 2002 and at Beijing Youheng Technology Co., Ltd. (北京友恒科技有限公司) as a technical support manager from June 1999 to May 2000. She was a member of the technical support department at Beijing Ruide Hengchang Computer System Co., Ltd. (北京瑞得恒昌計算機系統集成有限公司) from May 1998 to May 1999. Ms. Song obtained a master degree in business administration from Central University of Finance and Economics of China (中央財經大學) in June 2009. She graduated from the College of Electric Automation Engineering of Beijing Union University (北京聯合大學電子自動化工程學院) and received her bachelor's degree in communication engineering in July 1998.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

NON-EXECUTIVE DIRECTORS

Charles Zhengyao LU (陸正耀), aged 49, was appointed as an Executive Director, Chief Executive Officer and Chairman of the Board on 25 April 2014. Mr. Lu resigned from his position as Chief Executive Officer and was re-designated as a Non-executive Director on 11 April 2016. Mr. Lu is currently a member of the Nomination Committee of the Company. He is responsible for participating in formulating the Company's corporate and business strategies. He has been appointed as a director, the chief executive officer and chairman of the board for China Auto Rental Holdings Inc. ("CARH"), the Company's holding company prior to IPO since 27 September 2007. Mr. Lu is the chairman and chief executive officer of UCAR Inc. (a company listed on the NEEQ of the PRC, Stock Code: 838006 and a substantial shareholder of the Company). Mr. Lu has over 25 years of industry experience. Mr. Lu served as the chairman of the board of UCAR Technology Inc., a substantial shareholder of the Company, from June 2015 to March 2018. In March 2005, Mr. Lu founded Beijing Huaxia United Automobile Association Co. Ltd. (北京華夏聯合汽車俱樂部有限公司), a prominent automobile club in China, and served as its chief executive officer from March 2005 to August 2007. Mr. Lu served as the president of Beijing Huaxia United Science & Technology Co., Ltd. (北京華夏聯合科技有限公司), a prominent provider of Internet protocol long-distance call services for enterprises, from October 2003 to March 2005. Mr. Lu served as the president of Beijing Shenzhou Deke Technology Development Co., Ltd. (北京神州迪科科技發展有限公司), a system integration solutions provider, from February 1994 to March 2005. Mr. Lu received an Executive Master of Business Administration degree from Peking University in July 2010. Mr. Lu graduated from the University of Science & Technology of Beijing (北京科技大學) in July 1991 where he obtained his bachelor's degree majoring in industrial electric automation.



PROFILE OF DIRECTORS AND SENIOR MANAGEMENT



Linan ZHU (朱立南), aged 56, was appointed as a Non-executive Director on 29 April 2014. He is responsible for participating in formulating the Company's corporate and business strategies. He has also been appointed as a director for CARH since 18 November 2010. Mr. Zhu has over 22 years of industry experience. Mr. Zhu has been a director of Right Lane Limited ("Right Lane", a wholly-owned subsidiary of Legend Holding Corporation ("Legend Holdings")) since June 2006. Both of Legend Holdings and Right Lane are regarded as substantial shareholders of the Company. Mr. Zhu has been a director of Legend Holdings Ltd. (the predecessor of Legend Holdings) since April 2001 and held various positions including executive vice president and president. From 1997 to 2001, Mr. Zhu held various positions in Lenovo Group Limited, including the head of Corporate Strategic Planning Department and a senior vice president. Other than that, Mr. Zhu has been a director and president of Legend Capital Co., Ltd. (君聯資本管理股份有限公司) (formerly known as Beijing Legend Capital Co., Limited (北京君聯資本管理有限公司)) since November 2003. For companies listed on the Stock Exchange, Mr. Zhu has served as a director and president of Legend Holdings (Stock Code: 3396) since February 2014 and has served as a non-executive director of Lenovo Group Limited (Stock Code: 0992) since April 2005. Mr. Zhu has been a senior engineer certified by the Chinese Academy of Sciences since December 1998. Mr. Zhu received his master's degree in electronic systems in March 1987 from Shanghai Jiao Tong University (上海交通大學).



Xiaogeng LI (李曉耕), aged 43, was appointed as a Non-executive Director, a member of the Remuneration Committee of the Company on 17 November 2015 and a member of the Audit and Compliance Committee of the Company on 27 February 2018. Ms. Li has over 13 years of experience in the information technology industry. She is currently a director and vice president of UCAR Inc. (a company listed on the NEEQ of the PRC, Stock Code: 838006 and a substantial shareholder of the Company), where she is primarily responsible for strategic investment. Prior to joining UCAR, Ms. Li served as the vice president of UCAR Technology Inc. from November 2014 to January 2016 and the president and an executive director of Uniware Technology Co., Ltd., a software company providing big data analysis services, from March 2004 to September 2014. She was an assistant to the president at Tom.com Internet Group from August 2003 to January 2004 and an associate in the investment banking department at China International Capital Corporation Limited from July 1998 to September 2001. Ms. Li received a doctor's degree in economics, majoring in world economy, from the Graduate School of the Chinese Academy of Social Sciences in July 2014 and a Master of Science degree in accounting and finance from London School of Economics and Political Science in July 2003. Ms. Li graduated from Beijing University of Aeronautics and Astronautics with a bachelor of economics degree in July 1998 where she majored in international finance.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

Zhen WEI (魏臻), aged 47, was appointed as a Non-executive Director on 13 January 2016. He is a managing director of Warburg Pincus Asia LLC, an affiliate of Amber Gem Holdings Limited, a substantial shareholder of the Company and is primarily responsible for investments in the consumer and healthcare sectors in China. Prior to joining Warburg Pincus Asia LLC, Mr. Wei was with the investment banking division of Morgan Stanley in Hong Kong, and McKinsey & Company in Shanghai. Mr. Wei has been a director of WXNC Consumer Innovation, Inc. since April 2018 and a non-executive director of each of Jiuyue Education and Technology Group Inc. since October 2017 and ZTO Express (Cayman) Inc. (a company listed on the New York Stock Exchange, Stock Code: ZTO) since August 2015. From January 2015 to August 2018, Mr. Wei served as a non-executive director of AAG Energy Holdings Limited (a company listed on the Stock Exchange, Stock Code: 2686). Mr. Wei has resigned as a non-executive director of each of ANE Logistics Co., Ltd., Souche Holdings Ltd., Sunnywell Group and China Kidswant Investment Holdings Co. Ltd. in July 2018, May 2018, August 2016 and May 2016, respectively. Mr. Wei received a master degree in business administration from Harvard Business School in 2002 and a bachelor of science degree from the University of Texas at Austin in 1995.



INDEPENDENT NON-EXECUTIVE DIRECTORS

Sam Hanhui SUN (孫含暉), aged 46, has served as an Independent Non-executive Director since 18 August 2014. Mr. Sun is currently the Chairman of Audit and Compliance Committee of the Company and a member of the Nomination Committee of the Company. He is responsible for participating in the decision making of the Company's significant events; and participating in making decisions and advising on issues relating to corporate governance and audit. Mr. Sun has over 24 years of industry experience. Mr. Sun was appointed as an independent director and the chairman of the audit committee of each of iQiyi Inc. (listed on the NASDAQ, Stock Code: IQ) and Sunlands Online Education Group (listed on the New York Stock Exchange, Stock Code: STG) in March 2018. Since December 2015, Mr. Sun has served as an independent director and the chairman of the audit committee of Yirendai Ltd., a company listed on the New York Stock Exchange (Stock Code: YRD). Since September 2010, Mr. Sun has served as an independent director and the chairman of the audit committee of Fang Holdings Limited. From January 2010 to May 2015, Mr. Sun served as the chief financial officer of Qunar



PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

Cayman Islands Ltd, a NASDAQ-listed company (Stock Code: QUNR). Mr. Sun was also an independent director and audit committee member of KongZhong Corporation, a NASDAQ-listed company, from July 2005 to January 2007. He was the chief financial officer of KongZhong Corporation from February 2007 to April 2009. From 2004 to 2007, Mr. Sun served in several financial controller positions at Fang Holdings Limited (formerly named “SouFun Holdings Limited”) which is a company listed on the New York Stock Exchange (Stock Code: SFUN), Maersk China Co., Ltd. and Microsoft China R&D Group. Mr. Sun worked in KPMG’s auditing practice group from April 1995 to October 2004, including eight years at the Beijing office of KPMG where he was an audit senior manager, and two years at KPMG in Los Angeles, California. In May 1998, Mr. Sun was admitted as a China certified public accountant by the Chinese Institute of Certified Public Accountants. Mr. Sun graduated from the Beijing Institute of Technology in July 1993 with a bachelor degree in engineering, majoring in business administration.



Wei DING (丁璋), aged 59, has served as an Independent Non-executive Director since 18 August 2014. Mr. Ding is currently the Chairman of Remuneration Committee of the Company. He is responsible for participating in the decision making of the Company’s significant events and participating in making decisions and advising on issues relating to corporate governance and remuneration of Directors and senior management. Mr. Ding has nearly 32 years of industry experience in international finance, commercial banking, investment banking, and private equity industry. Since May 2016, Mr. Ding has been serving as managing director and the head of private equity business of China International Capital Corporation Limited. Since June 2012, Mr. Ding has been serving as a member of the board for Hwa Pao Investment. From February 2011 to December 2013, Mr. Ding served as the senior managing director and head of Temasek Greater China, where he was responsible for Temasek’s China strategy and investments. From October 2002 to February 2011, Mr. Ding worked at China International Capital Corporation as the managing director and later served as the head of investment banking division. From March 1999 to September 2002, Mr. Ding served as the chief country officer for China at Deutsche Bank. Mr. Ding worked at the World Bank and the International Monetary Fund in Washington, D.C. from November 1987 to February 1999, serving as an economist, project manager, divisional manager and the chief representative. In January 1998, Mr. Ding completed the executive development program at Harvard Business School, which was tailor-made for the World Bank. Mr. Ding received a bachelor degree majoring in finance from Renmin University of China in July 1982.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

Li ZHANG (張黎), aged 51, was appointed as an Independent Non-executive Director, chairman of the Nomination Committee of the Company and members of the Audit and Compliance Committee and the Remuneration Committee of the Company on 27 February 2018. He is responsible for participating in the decision making of the Company's significant events and participating in making decisions and advising on issues relating to the corporate governance, nomination of directors and remuneration of directors and senior management. He was an Independent Non-executive Director, a chairman of the Nomination Committee of the Company and a member of the Remuneration Committee of the Company from 18 August 2014 to 13 January 2016, and a member of the Audit and Compliance Committee of the Company from 17 November 2015 to 13 January 2016. Mr. Zhang has over 23 years of industry experience. From October 2013 to May 2016, Mr. Zhang has been serving as a deputy dean of the National School of Development at Peking University. And from October 2013 to January 2017, Mr. Zhang has been serving as the dean of BiMBA Business School of the National School of Development at Peking University where he was responsible for education in business administration, research and administration of school affairs. From September 2008 to September 2013, he was working as a professor and deputy dean of Beijing International MBA at Peking University, where he was mainly responsible for education in management studies, research and administration of school affairs. From September 2003 to August 2008, he was working as an associate professor and assistant dean of Beijing International MBA at Peking University, where he was mainly responsible for teaching and research. From January 2002 to August 2003, Mr. Zhang was employed by Peking University to participate in project management and teaching. Mr. Zhang received a doctor of philosophy degree from the Ohio State University in September 1999, a master degree in commodity sciences from Renmin University of China in July 1995 and a bachelor degree in textile engineering from Tianjin Institute of Textile Science & Technology (now known as Tianjin Polytechnic University) in July 1989.



PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

SENIOR MANAGEMENT



Guangyu CAO (曹光宇), aged 42, was appointed as the acting Chief Financial Officer and vice president of the Company on 1 September 2018. Mr. Cao is registered as a Certified Public Accountant and Certified Tax Agent in the PRC. He has over 18 years' experience in accounting and financial management. Mr. Cao is a founding member of the Company and he built the financial system and financial team of the Company and laid the solid foundation for the Company's rapid growth. Mr. Cao served as the senior vice president of UCAR Inc. from April 2016 to August 2018 and the vice-president and financial controller of the Company from September 2007 to April 2016. Mr. Cao worked in different roles in the finance field from 2000 to 2007 in various companies. Mr. Cao obtained a master's degree in accountancy from Peking University in January 2014. He graduated from Nankai University with a bachelor's degree in accountancy in July 2000.



Michael Ming LIN (林明), aged 45, was appointed as the Company's senior management on 11 April 2016. Mr. Lin has been working as a vice-president for the Group since May 2010 and is responsible for store operations, yield management and customer services. Since Mr. Lin joined the Group in 2010, he has held multiple management roles in various functions, including strategies, human resources, and training. He was recently appointed as the general manager of the northern region. Prior to joining us, Mr. Lin worked as a vice-president at Legend Capital Limited (聯想投資有限公司) from February 2005 to April 2010. From January 1999 to January 2003, he worked as manager of the market planning department at Panasonic Corporation of China (松下電器(中國)有限公司). From January 1997 to July 1998, he worked as an assistant to director at the Shandong Representative Office of the Singapore-Shandong Business Council (新加坡-山東經貿理事會駐山東代表處). From August 1995 to December 1996, he worked as an assistant to the chief of investment at Shandong Silk Corporation (山東省絲綢總公司). Mr. Lin received a master's degree in business administration from Peking University (北京大學) in April 2005. He graduated from Donghua University (東華大學) and obtained a bachelor's degree in industry and foreign trade in July 1995.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

Yandong ZENG (曾龔冬), aged 43, was appointed as the Company's senior management on 11 April 2016. Mr. Zeng has been working as a vice-president for the Group since June 2009 and is responsible for fleet management, including repair and maintenance, insurance and logistics. Since Mr. Zeng joined the Group in 2009, he has assumed a key management role in the fleet management. Prior to joining us, Mr. Zeng worked as a vice-president at Zhongyida Commercial Trading Group Co., Ltd (眾義達商貿集團有限公司) from September 2008 to May 2009. From June 2006 to September 2008, he worked as a sales director at APV Far East Ltd. (APV遠東有限公司). From March 2001 to May 2006, he worked as a national sales manager at Tetrapak China Co., Ltd. (利樂中國有限公司). From September 1998 to March 2001, he worked as a manufacturing engineer at Ford Motor (China) Ltd. (福特汽車(中國)有限公司). From August 1997 to September 1998, he worked as a process engineer at Beijing Warner Gear Co., Ltd. (北京華納齒輪有限公司). Mr. Zeng received an Executive Master of Business Administration degree from Peking University (北京大學) in July 2008. He graduated from Tsinghua University (清華大學) and obtained a bachelor's degree in automotive engineering in July 1997.



COMPANY SECRETARY

Ka Man SO (蘇嘉敏), aged 45, was appointed as our company secretary on 30 July 2014. Ms. So has over 20 years of experience in the corporate secretarial field and has been providing professional corporate services to Hong Kong listed companies as well as multinational, private and offshore companies. From August 2000 to December 2003, Ms. So worked at Tengis Limited (currently known as Tricor Tengis Limited). She is currently a director at the corporate services division of Tricor Services Limited ("Tricor"), a global professional service provider specializing in integrated Business, Corporate and Investor Services. Ms. So is currently the company secretary of Embry Holdings Limited (安莉芳控股有限公司) (Stock Code: 1388), China Logistics Property Holdings Co., Ltd (中國物流資產控股有限公司) (Stock Code: 1589), Computime Group Limited (金寶通集團有限公司) (Stock Code: 320) and Maoye International Holdings Limited (茂業國際控股有限公司) (Stock Code: 848), all companies are listed on the Stock Exchange. Ms. So is also a joint company secretary of Xiaomi Corporation (小米集團) (a company listed on the Stock Exchange; Stock Code: 1810). Ms. So is a chartered secretary and a fellow of both the Hong Kong Institute of Chartered Secretaries ("HKICS") and the Institute of Chartered Secretaries and Administrators in the United Kingdom. She is a holder of the Practitioner's Endorsement from HKICS. (Note: The Company has engaged Tricor as external service provider and appointed Ms. So as the company secretary since 30 July 2014.)

CORPORATE GOVERNANCE REPORT

CORPORATE GOVERNANCE PRACTICES

The Board has committed to achieving good corporate governance standards.

The Board believes that good corporate governance standards are essential in providing a framework for the Company to safeguard the interests of shareholders and to enhance corporate value and accountability.

The Company has applied the principles as set out in the Corporate Governance Code (the “CG Code”) contained in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the “Listing Rules”).

The Board is of the view that during the year ended 31 December 2018, the Company has complied with all the code provisions as set out in the CG Code, save and except for code provision E.1.2, and the details are set out below.

A. MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 to the Listing Rules.

Specific enquiry has been made of all the Directors and the Directors have confirmed that they have complied with the Model Code during the year ended 31 December 2018.

The Company has also established written guidelines no less exacting than the Model Code (the “Employees Written Guidelines”) for securities transactions by employees who are likely to be in possession of unpublished inside information of the Company. No incident of non-compliance of the Employees Written Guidelines by the relevant employees was noted by the Company.

CORPORATE GOVERNANCE REPORT

B. BOARD OF DIRECTORS

As at 31 December 2018, the Board comprised 8 members, consisting of 1 Executive Director, 4 Non-executive Directors and 3 Independent Non-executive Directors as set out below:

Executive Director:

Ms. Yifan SONG (*Chief Executive Officer*)

Non-executive Directors:

Mr. Charles Zhengyao LU (*Chairman of the Board and member of Nomination Committee*)

Mr. Linan ZHU

Ms. Xiaogeng LI (*Member of Audit and Compliance Committee and Remuneration Committee*)

Mr. Zhen WEI

Independent Non-executive Directors:

Mr. Sam Hanhui SUN (*Chairman of Audit and Compliance Committee and member of Nomination Committee*)

Mr. Wei DING (*Chairman of Remuneration Committee*)

Mr. Li ZHANG (*Chairman of Nomination Committee and members of Audit and Compliance Committee and Remuneration Committee*)

The biographical information of the Directors and relationships among the members of the Board are set out in the section headed "Profile of Directors and Senior Management" in this annual report.

Mr. Lei LIN resigned from his positions as an Independent Non-executive Director, a Member of the Audit and Compliance Committee and a Member of the Nomination Committee on 27 February 2018.

Mr. Joseph CHOW resigned from his positions as an Independent Non-executive Director, the Chairman of the Nomination Committee, a member of the Audit and Compliance Committee and a member of the Remuneration Committee on 27 February 2018.

Mr. Li ZHANG was appointed as an Independent Non-executive Director, the Chairman of the Nomination Committee, a member of the Audit and Compliance Committee and a member of the Remuneration Committee on 27 February 2018.

Ms. Xiaogeng LI was appointed as a member of the Audit and Compliance Committee on 27 February 2018.

Mr. Sam Hanhui SUN was appointed as a member of the Nomination Committee on 27 February 2018.

(1) Chairman and Chief Executive Officer

The positions of Chairman and Chief Executive Officer are held by Mr. Charles Zhengyao LU and Ms. Yifan SONG respectively. The Chairman provides leadership and is responsible for the effective functioning and leadership of the Board. The Chief Executive Officer focuses on the Company's business development and daily management and operations generally.

CORPORATE GOVERNANCE REPORT

(2) Independent Non-executive Directors

During the year ended 31 December 2018, the Board at all times met the requirements of the Listing Rules relating to the appointment of at least three Independent Non-executive Directors representing at least one-third of the Board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written annual confirmation from each of the Independent Non-executive Directors in respect of his independence in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules. The Company is of the view that all Independent Non-executive Directors are independent.

(3) Non-executive Directors and Directors' Re-election

Code provision A.4.1 of the CG Code stipulates that Non-executive Directors shall be appointed for a specific term, subject to re-election, whereas code provision A.4.2 states that all directors appointed to fill a casual vacancy shall be subject to election by shareholders at the first general meeting after appointment and that every director, including those appointed for a specific term, shall be subject to retirement by rotation at least once every three years.

Each of the directors of the Company is appointed for a specific term of three years and is subject to retirement by rotation once every three years under the Company's Articles of Association (the "Articles of Association").

(4) Responsibilities, Accountabilities and Contributions of the Board and Management

The Board is responsible for leading and controlling the Company and oversees the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. Directors of the Board make decisions objectively in the interests of the Company.

The Board directly, and indirectly through its committees, leads and provides direction to the management by laying down strategies and overseeing the implementation, monitors the Group's operational and financial performance, and ensures that sound internal control and risk management systems are in place.

CORPORATE GOVERNANCE REPORT

All Directors, including Non-executive Directors and Independent Non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning.

All Directors have full and timely access to all the information of the Company as well as the services and advice from the company secretary and senior management. The Directors may, upon request, seek independent professional advice in appropriate circumstances, at the Company's expenses for discharging their duties to the Company.

The Directors shall disclose to the Company details of other offices held by them and the Board regularly reviews the contribution required from each Director to perform his/her responsibilities to the Company.

The Board reserves for its decision on all major matters relating to policy matters, strategies and budgets, internal control and risk management, material transactions (in particular those that may involve conflict of interests), financial information, appointment of Directors and other significant operational matters of the Company. Responsibilities relating to implementing decisions of the Board, directing and co-ordinating the daily operation and management of the Company are delegated to the management.

(5) Continuous Professional Development of Directors

Directors keep abreast of responsibilities as a director of the Company and of the conduct, business activities and development of the Company.

Every newly appointed Director will receive formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of director's responsibilities and obligations under the Listing Rules and relevant statutory requirements.

Directors should participate in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. Internally-facilitated briefings for Directors will be arranged and reading material on relevant topics will be issued to Directors where appropriate. All Directors are encouraged to attend relevant training courses at the Company's expenses.

During the year ended 31 December 2018, the Company organized a training session for all Directors. Such training session cover a wide range of relevant topics including directors' duties and responsibilities, corporate governance, update on Listing Rule amendments. In addition, relevant reading materials including legal and regulatory updates have been provided to the directors for their reference and studying.

CORPORATE GOVERNANCE REPORT

The training records that have been received from the Directors for the year ended 31 December 2018:

Directors	Type of Training <small>Note</small>
Executive Director	
Ms. Yifan SONG	A
Non-Executive Directors	
Mr. Charles Zhengyao LU	A
Mr. Linan ZHU	A
Ms. Xiaogeng LI	A
Mr. Zhen WEI	A
Independent Non-Executive Directors	
Mr. Sam Hanhui SUN	A
Mr. Wei DING	A
Mr. Li ZHANG	A

Note:

Type of Training

A: Attending training sessions, including but not limited to briefings, seminars, conferences and workshops.

C. BOARD COMMITTEES

The Board has established 3 committees, namely, the Audit and Compliance Committee, Remuneration Committee and Nomination Committee, for overseeing particular aspects of the Company's affairs. All Board committees of the Company are established with defined written terms of reference. The terms of reference of the Board committees are posted on the websites of the Company and the Stock Exchange and are available to shareholders upon request.

The majority of the members of each Board committee are Independent Non-executive Directors and the list of the chairman and members of each Board committee is set out under "Corporate Information" in this annual report.

(1) Audit and Compliance Committee

The Board has established an Audit and Compliance Committee in compliance with Rule 3.21 of the Listing Rules and paragraph C.3 as well as paragraph D.3 of the CG Code.

The main duties of the Audit and Compliance Committee are to assist the Board in reviewing the Company's financial information and relationship with external auditors; overseeing and monitoring the Company's risk management, financial reporting system, internal control procedures and corporate governance functions; reporting to the Board of any suspected frauds, irregularities, failures of the risk management or internal control systems; meeting with the internal and external auditors or senior management to discuss the audit plans; and reviewing arrangements to enable employees of the Company to raise, in confidence, concerns about possible improprieties in financial reporting, internal control or other matters of the Company.

The Audit and Compliance Committee oversees and monitors the risk management and internal control systems of the Company on an ongoing basis and review with our external auditors and senior management periodically. The Audit and Compliance Committee shall review, at least annually, the scope, adequacy and effectiveness of the Group's corporate accounting and financial controls, risk management and internal control systems, and any related significant findings regarding risks or exposures and consider recommendations for improvement of such controls. Further details regarding the annual review conducted by the Audit and Compliance Committee are set out in the section headed "G. Risk Management and Internal Control".

CORPORATE GOVERNANCE REPORT

The Audit and Compliance Committee is also responsible for performing the functions set out in the code provision D.3.1 of the CG Code and such functions include the following: (a) reviewing and monitoring the Company’s policies and practices on compliance with legal and regulatory requirements; (b) reviewing and monitoring the training and continuous professional development of Directors and senior management; (c) developing, reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and Directors; (d) developing and reviewing the Company’s policies and practices on corporate governance and making recommendations to the Board and reporting to the Board on matters; (e) reviewing the Company’s compliance with the CG Code and disclosure in the Corporate Governance Report; and (f) reviewing and monitoring the Company’s compliance with the Company’s whistleblowing policy.

During the year ended 31 December 2018, the Audit and Compliance Committee held four meetings to review the quarterly, half-year and annual results of the Company; to review continuing connected transactions of the Group; to review financial reporting system and the risk management and internal control systems of the Group and make relevant recommendation to the Board; to consider and recommend to the Board on the re-appointment of the auditors; and to review the Company’s corporate governance policies, practices and related matters.

(2) Remuneration Committee

The primary functions of the Remuneration Committee include making recommendations to the Board on the Company’s policy and structure for all Directors’ and senior management’s remuneration (that is, the model described in the code provision B.1.2(c)(ii) of the CG Code is adopted) and on establishing a formal and transparent procedure for developing remuneration policy; making recommendations to the Board on the remuneration of Directors and senior management; and ensuring that no Director or any of his/her associates will participate in deciding his/her own remuneration.

During the year ended 31 December 2018, the Remuneration Committee met twice to review the remuneration of the Directors and senior management of the Company.

Pursuant to code provision B.1.5, the annual remuneration (including share options) of the members of the senior management by band for the year ended 31 December 2018 is set out below:

	Number of individuals
Nil to RMB1,000,000	3
RMB1,000,001 to RMB2,000,000	—
RMB2,000,001 to RMB3,000,000	—
RMB3,000,001 to RMB10,000,000	—
	<hr style="border-top: 1px solid black;"/>
	3

Details of the remuneration of each of the Directors and chief executive for the year ended 31 December 2018 are set out in note 9 to the Financial Statements.

CORPORATE GOVERNANCE REPORT

(3) Nomination Committee

The principal duties of the Nomination Committee include reviewing the structure, size and composition (including the skills, knowledge and experience) of the Board annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy; making recommendations to the Board on the appointment and succession planning for Directors, in particular the Chairman of the Board and the Chief Executive Officer; and assessing the independence of Independent Non-executive Directors and identifying suitable candidates to become Board members.

The Company has adopted a Director Nomination Policy which sets out the selection criteria and process in the nomination and appointment of Directors which aims to ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the Company and the continuity of the Board and appropriate leadership at Board level.

The Director Nomination Policy sets out the factors for assessing the suitability and the potential contribution to the Board of a proposed candidate, including but not limited to the following:

- Character and integrity;
- Qualifications including professional qualifications, skills, knowledge and experience that are relevant to the Company's business and corporate strategy;
- Diversity in all aspects, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service;
- Requirements of Independent Non-executive Directors on the Board and independence of the proposed Independent Non-executive Directors in accordance with the Listing Rules; and
- Commitment in respect of available time and relevant interest to discharge duties as a member of the Board and/or Board committee(s) of the Company.

The Director Nomination Policy also sets out the procedures for the selection and appointment of new Directors and re-election of Directors at general meetings. The Nomination Committee will review the Director Nomination Policy, as appropriate, to ensure its effectiveness.

The Company also recognises and embraces the benefits of having a diverse Board and sees increasing diversity at the Board level as an essential element in maintaining the Company's competitive advantage. The Company believes that greater diversity of directors is good for corporate governance and is committed to attract and retain candidate(s) for Board with a combination of competencies from the widest possible pool of available talents; to assess regularly the diversity profile of the Board and, where applicable, senior management prepared for Board positions under the succession planning of the Company and the progress on achieving diversity objectives, if any; and to ensure that changes to the Board's composition can be managed without undue disruption. A Board diversity policy was adopted by the Company, pursuant to which the Board and the Nomination Committee is responsible for reviewing and assessing the Board composition under diversified perspectives (including but not limited to, gender, age, cultural and

CORPORATE GOVERNANCE REPORT

educational background, ethnicity, professional experience, skills, knowledge, industry and regional experience and length of service). The Nomination Committee shall report its findings and make recommendation to the Board, if any. Such policy and objectives, if any, will be reviewed from time to time to ensure their appropriateness in determining the optimum composition of the Board that are aligning with the Company's strategy and objectives. The current Board's composition under diversified perspectives is disclosed in the biographical information of the Directors set out in the section headed "Profile of Directors and Senior Management" in this annual report.

During the year ended 31 December 2018, the Nomination Committee met twice to review the nomination procedures; to review the composition and diversity of the Board, Nomination Committee, Remuneration Committee and Audit and Compliance Committee, and the change in the said composition of the Board and Board Committees during the year; to consider and recommend to the Board on the re-election of Directors at the Company's annual general meeting; and to assess the independence of the independent non-executive Directors. The Nomination Committee was satisfied with the current procedures and composition.

D. ATTENDANCE RECORD OF DIRECTORS AND BOARD COMMITTEE MEMBERS

The attendance record of each Director at the Board, Board Committee and shareholders' meetings of the Company held during the year ended 31 December 2018 is set out in the table below:

Attendance/Number of Meetings

Name of Director	Board	Nomination Committee	Remuneration Committee	Audit and	Annual	Extraordinary
				Compliance Committee	General Meeting	General Meeting
Ms. Yifan SONG	4/4	—	—	—	1/1	1/1
Mr. Charles Zhengyao LU	4/4	2/2	—	—	0/1	0/1
Mr. Linan ZHU (Note 1)	0/4	—	—	—	0/1	0/1
Ms. Xiaogeng LI (Note 2)	4/4	—	2/2	2/3	0/1	0/1
Mr. Zhen WEI (Note 3)	0/4	—	—	—	0/1	0/1
Mr. Sam Hanhui SUN (Note 4)	4/4	1/1	—	4/4	1/1	0/1
Mr. Wei DING	2/4	—	2/2	—	0/1	0/1
Mr. Li ZHANG (Note 5)	2/3	2/2	1/1	3/3	0/1	0/1
Mr. Lei LIN (Note 6)	0/1	0/1	—	1/1	0/0	0/0
Mr. Joseph CHOW (Note 7)	1/1	1/1	1/1	1/1	0/0	0/0

CORPORATE GOVERNANCE REPORT

- Notes:*
- (1) Mr. Linan ZHU appointed his representative to attend four Board meetings held during the year.
 - (2) Ms. Xiaogeng LI has been appointed as a member of the Audit and Compliance Committee with effect from 27 February 2018.
 - (3) Mr. Zhen WEI appointed his representative to attend four Board meetings held during the year.
 - (4) Mr. Sam Hanhui SUN has been appointed as a member of the Nomination Committee with effect from 27 February 2018.
 - (5) Mr. Li ZHANG has been appointed as an independent non-executive Director, the Chairman of the Nomination Committee, a member of the Audit and Compliance Committee and a member of the Remuneration Committee with effect from 27 February 2018.
 - (6) Mr. Lei LIN has resigned as an independent non-executive Director, a member of the Audit and Compliance Committee and a member of the Nomination Committee with effect from 27 February 2018.
 - (7) Mr. Joseph CHOW has resigned as an independent non-executive Director, the Chairman of the Nomination Committee, a member of the Audit and Compliance Committee and a member of the Remuneration Committee with effect from 27 February 2018.

During the year ended 31 December 2018, an annual general meeting was held on 15 May 2018 and an extraordinary general meeting was held on 16 August 2018. The Chairman held a meeting with the non-executive Directors without the executive Director or senior management present during the year ended 31 December 2018.

E. DIRECTORS' RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the financial statements of the Company for the year ended 31 December 2018.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

The statement of the independent auditors of the Company about their reporting responsibilities on the financial statements is set out in the section headed "Independent Auditors' Report" in this annual report.

F. AUDITORS' REMUNERATION

The remuneration paid/payable to the Company's external auditors for the year ended 31 December 2018 amounted to RMB4,200,000.

An analysis of the remuneration paid/payable to the external auditors of the Company, Ernst & Young, in respect of audit services and non-audit services for the year ended 31 December 2018 is set out below:

Service Category	Fees Paid/ Payable RMB'000
Audit Services	4,200
Non-audit Services	
– Internal Audit	—
– Others	—

CORPORATE GOVERNANCE REPORT

G. RISK MANAGEMENT AND INTERNAL CONTROL

According to the requirements under Code Provision C.2.1 of the CG Code set out in Appendix 14 to the Listing Rules, the directors should at least conduct a review annually on the effectiveness of the risk management and internal control systems of the issuer and its subsidiaries and report to the shareholders that they have completed such review in their Corporate Governance Report. The review should cover all material aspects including financial, operational and compliance controls as well as the risk management functions. By combining the internal control system and evaluation method of the Company and on the basis of ordinary regular and special supervision of internal controls, we have conducted an evaluation on the effectiveness of the Company's risk management and internal control systems for the year of 2018.

I. Organizational Structure of Risk Management and Internal Control

The Board takes overall responsibility for the risk management and internal control systems, and is responsible for reviewing the effectiveness of these systems, evaluating and determining the nature and extent of risks that the Company is willing to take in achieving strategic objectives, and maintaining sound and effective risk management and internal control systems of the Company (including reviewing the relevant functions), so as to safeguard shareholders' investment and the Company's assets. For achieving this purpose, the management has established a risk management and internal control organizational structure by making reference to the internal control structure of corporate management issued by The Committee of Sponsoring Organizations of The National Commission of Fraudulent Financial Reporting (the "COSO Standard"), adopting the following model of three lines of defence, considering the practical circumstances of the Company and under the supervision and guidance of the Board:

First line of defence – Operation and Management

The first line of defence is primarily comprised of the business departments of the Company and all of its branches and subsidiaries which are responsible for daily business operation and management, and are responsible for design and execute the relevant control to safeguard against risks.

CORPORATE GOVERNANCE REPORT

Second line of defence – Risk Management

The second line of defence is comprised of functional departments such as finance department, legal affairs department and human resources department, as well as internal control team of internal control department, which are responsible for the formulation of the relevant policies of risk management and internal control of the Company, providing assistance to the first line of defence for carding the relevant business process, establishing and improving the risk management, the internal control and the authorization systems, and performing supervision functions to reasonably ensure the effective implementation of the risk management and internal control tasks under the first line of defence.

Third line of defence – Assurance of Independence

The third line of defence is mainly constituted by the audit team and corruption investigation team of the internal control department.

The internal control audit team is responsible for performing the internal audit function and conducting independent review on the sufficiency and effectiveness of the risk management and internal control systems, as well as overseeing the continuous improvement and enhancement of the management over the risk management and internal control aspect, with a high degree of independence.

The corruption investigation team is responsible for receiving reports from multiple channels and conducting timely follow-up actions and investigations on alleged corruption cases, while at the same time assisting the management to promote the anti-corruption mechanism among employees of the Company to establish correct values.

A direct reporting relationship has been established between the internal control department and the Audit and Compliance Committee.

The three lines of defence aim at managing, but cannot fully eliminate, the risks that may lead to the failure of achieving our strategic objectives, and providing reasonable, and not absolute, assurance against serious misstatements or losses.

The Company and its business operation environment undergo continuous development and changes, and the risks faced by the Company also undergo continuous evolutions. The Company will continue to review the sufficiency of the risk management and control structure, will always seek improvement opportunities and will increase the relevant resources as and when necessary.

CORPORATE GOVERNANCE REPORT

II. Corporate Risk Management Procedure

The Company attaches great importance to the risks relating to operation, finance, compliance on the basis of strategic objectives and operating objectives. The risk management procedure is as follows:

Stage 1: Risks Identification

Combining with the competition landscape and operating environments of the Company, environmental competition risk, legal compliance risk and operational compliance risk are determined to be the risks primarily concerned by the Company.

Stage 2: Risks Evaluation

For various risks identified, the Company evaluates and scores such risks in two aspects, namely probability and magnitude of impact of the occurrence of risks, and then ranks such risks as high, moderate and low based on the risk rating to formulate a risk heat map.

Stage 3: Risks Respond

Based on the results of risk identification and risk evaluation, the management adopts the appropriate risk response strategy to design and implement relevant process and internal control activities to manage and control the risks. The risk response process and the internal control activities are implemented and executed by business and functional departments of all branches and subsidiaries of the Company.

Stage 4: Supervision and Enhancement of Risk Control

The management continues to monitor the implementation of measures of risk tackling, continues to evaluate the risk level and the adequateness of the existing control by combining with the external environment and the internal business model, and continues to enhance and improve the effectiveness of design and implementation of internal control.

The internal control department performs independent evaluation on the effectiveness of the design and implementation of the process for tackling various risks at least once per year through procedures such as information gathering, interview with management, walk through test and sampling test. The results of evaluation will be passed to the management and then the management would promote the continuous enhancement and improvement of the design and implementation of the risk control.

Stage 5: Risk Reporting

The internal control department reports the effectiveness of design, implementation and operation of the risk management and internal control systems to the Audit and Compliance Committee at least once per year.

CORPORATE GOVERNANCE REPORT

III. High-Risk Areas

With expansion in the size of business, diversification of business modes and continuous changes in the external environment, changes may occur in the risk conditions of the Company.

According to the risk evaluation results for the year of 2018, the major risks faced by the Company and the risk tackling measures implemented are as follows:

Significant Risks	Tackling Measures
Liquidity risk	The Company has optimized its financing structure by diversifying its financing channels to support the continuous growth of business, while at the same time adopts a steady financial policy to ensure the balance between leverage ratio and credit indicators.
Impact from new mobility service	<p>The Company retains existing customers and acquires new customers by the following methods:</p> <ol style="list-style-type: none">1. The Company significantly increases the numbers of self-renting cars and increases the density of self-renting points in order to improve customer experience and enhance operating efficiency;2. In 2018, the Company launched the new product "rent-to-buy" and sold vehicles by the way of installment in order to attract more users of the younger generation;3. In 2018, the Company launched the new car sharing service, which leveraged over-supply and idle fleet resources to expand our customer coverage over more users of the younger generation. <p>The Company continues to expand profit channels and user coverage and improves customer experience as a response to cope with the impact of new mobility service.</p>
Vehicle residual risk	The Company determines the timing of retirement by considering vehicle condition, selling price of used vehicle, and demand and supply of vehicles; and strives to enhance the used cars disposal capabilities by penetrating to the B2C channels of used cars and through cooperation with the Maimaiche platform under UCAR to lower the risk of vehicle residual value.

CORPORATE GOVERNANCE REPORT

Significant Risks

Tackling Measures

Foreign exchange risk

The Company has managed foreign exchange risk closely and signed forward foreign exchange contracts with total contract value of US\$300 million during 2018 to provide protection against foreign exchange risks.

Corruption risk

To further improve the professional conduct risk prevention system, the Company has established an anti-corruption mechanism to promote the anti-corruption policy of the Company, which has provided diverse channels for reporting and collecting various types of reported information for the prevention and discovery of business corruption. The internal control department performs internal anti-corruption function and conducts special investigations to exercise the supervisory function.

Influence of network security

Supervision over network security has been strengthened constantly to satisfy the business development requirements of the Company.

IV. Internal Control

The Company determines the major businesses and high-risk areas to be covered by the scope of evaluation based on the risk-oriented principle. Based on business generation subjects of various principal businesses, management process and frequency of control and operation, the Company comprehensively determines the major units that need to be incorporated in the scope of evaluation. The major units, businesses and items and high-risk areas included in the above scope of evaluation covers the major aspects of operation and management of the Company. During the Reporting Period, neither significant control failings nor material control weakness was occurred in the Company.

The internal control department of the Company has started the internal control and evaluation work in the third quarter of 2018. Individual interview, suitability test, walk through test and sample test are comprehensively used during the evaluation procedure. We analyze and identify whether deficit existed in the design of internal control and whether the implementation of internal control is effective by broadly gathering the evidences of effective operation of internal control within appraised units, and formulating the working paper. The working paper records contents of evaluation in details, including risks of elements in evaluation, control measures taken, relevant evidence information and result of evaluation.

The internal control department consolidates and formulates the internal control evaluation report, submits to the Audit and Compliance Committee for their consideration, and evaluates the procedure through the meetings of the Audit and Compliance Committee held quarterly.

CORPORATE GOVERNANCE REPORT

V. Annual Review on Risk Management and Internal Control Systems

For risk management and monitoring, the Audit and Compliance Committee meets the heads of business units, departments and divisions from time to time to monitor risks identified and comes up with measures and response plans to manage and mitigate risks identified in day-to-day business operations. The Audit and Compliance Committee also follows up periodically the implementation of such measures and response plans.

During the Reporting Period, the management and internal audit department has conducted an annual review on risk management and internal control systems of the Company, consolidated and formulated the audit report proposal as well as performed the procedure of proposing to the Audit and Compliance Committee for consideration in accordance with the guidelines of disclosure policy formulated by the Company. Through a review on the work and findings of internal audit department, the Audit and Compliance Committee has identified and audited the effectiveness of the risk management and internal control systems in monitoring fraud and non-compliance.

According to the findings of internal audit department, the Audit and Compliance Committee concluded that, for the year ended 31 December 2018: (i) the Company should refer to COSO Standard as and when needed, the effectiveness of the Company's risk management and internal control systems is sufficient and adequate, and maintains effective internal control in respect of financial report in all material aspects; (ii) the Company has already adopted monitoring mechanism which is necessary for monitoring and rectifying non-compliance; and (iii) the Company has already been in compliance with the requirements on risk management and internal control under the CG Code.

The Audit and Compliance Committee has also reviewed the Company's resources for accounting, internal audit and financial reporting functions, the qualifications and experience of the staffs as well as training courses attended by staff and the relevant budget, and it is satisfied with the sufficiency of the resources of abovementioned items.

VI. Disclosure of Inside Information

The Company has developed its disclosure policy which provides a general guide to the Company's Directors, officers, senior management and relevant employees in handling confidential information, monitoring information disclosure and responding to enquiries.

Control procedures have been implemented to ensure that unauthorized access and use of inside information are strictly prohibited.

CORPORATE GOVERNANCE REPORT

H. COMPANY SECRETARY

Ms. Ka Man SO of Tricor Services Limited, an external service provider, has been engaged by the Company as its company secretary. Her primary contact person at the Company is Ms. Siu Wan PAAU, Director of Investor Relations of the Company.

I. SHAREHOLDERS' RIGHTS

To safeguard shareholders' interests and rights, a separate resolution is proposed for each substantially separate issue at general meetings, including the election of individual Directors. All resolutions put forward at general meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and the Stock Exchange after each general meeting.

(1) Convening a General Meeting

Shareholder(s) holding at the date of deposit of the requisition not less than one-tenth of the paid-up capital of the Company may request the Board to convene an extraordinary general meeting pursuant to Article 58 of the Articles of Association by sending a written requisition to the Board or the company secretary. The objects of the meeting must be stated in the written requisition.

(2) Putting Forward Proposals at General Meeting

If a shareholder wishes to propose a person other than a retiring Director for election as a Director of the Company at a general meeting, pursuant to Article 85 of the Articles of Association, the shareholder (other than the person to be proposed) duly qualified to attend and vote at the general meeting shall send a written notice, duly signed by the shareholder, of his/her intention to propose such person for election and also a notice signed by the person to be proposed of his/her willingness to be elected. These notices should be lodged at the Company's head office or the office of the Company's branch share registrar. The period for lodgement of such notices shall commence on the day after the despatch of the notice of such general meeting and end no later than 7 days prior to the date of such general meeting.

(3) Putting Forward Enquiries to the Board

For putting forward any enquiries to the Board of the Company, shareholders may send written enquiries to the Company. The Company will not normally deal with verbal or anonymous enquiries.

(4) Contact Details

The contact details of the Company are set out in the Company's website (www.zuche.com) in order to enable the shareholders to make any query that they may have with respect to the Company.

Shareholders should direct their enquiries about their shareholdings to the Company's Hong Kong branch share registrar. Their contact details are as follows:

CORPORATE GOVERNANCE REPORT

Tricor Investor Services Limited
Level 22, Hopewell Centre
183 Queen's Road East
Hong Kong

Shareholders may at any time make a request for the Company's information to the extent such information is publicly available.

(5) Articles of Association

The Articles of Association was adopted pursuant to the written resolutions of sole shareholder of the Company passed on 18 August 2014 and took effect from 19 September 2014. Since then, there have been no changes to the Articles of Association and an up-to-date version of the Articles of Association is available on the websites of the Company and the Stock Exchange. Shareholders may refer to the Articles of Association for further details of the rights of shareholders.

J. COMMUNICATION WITH SHAREHOLDERS AND INVESTORS

The Company considers that effective communication with shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company endeavours to maintain an on-going dialogue with shareholders and in particular, through annual general meetings and other general meetings. At the annual general meeting, the Directors (or their delegates as appropriate) are available to meet shareholders and answer their enquiries.

Code provision E.1.2 of the CG Code stipulates that the chairman of the board of directors should attend the annual general meeting. Mr. Charles Zhengyao LU, the Chairman of the Board, was unable to attend the Company's annual general meeting held on 15 May 2018 due to other engagement. In view of his absence, Mr. LU had arranged for other director and management, who are well-versed in the Company's business and affairs, to attend the meeting and communicate with shareholders of the Company.

Code provision E.1.2 of the CG Code also stipulates that the chairman of the independent board committee should be available to answer questions at any general meeting to approve a connected transaction or any other transaction that requires independent shareholders' approval. At the Company's extraordinary general meeting held on 16 August 2018 for approving the continuing connected transactions between the Company and UCAR (the "EGM"), the independent board committee members were not present. Alternatively, the Company's management, who is well-versed in the Company's business and affairs, was arranged to answer questions from the independent shareholders at the meeting. Besides, opinions of independent non-executive Directors had been expressed and endorsed in the letter from the independent board committee, which was included in the circular for the EGM dated 17 July 2018.

REPORT OF THE DIRECTORS

The board of directors of the Company (the “Board”) is pleased to present this annual report together with the audited consolidated financial statements of the Group for the year ended 31 December 2018 (the “Financial Statements”).

PRINCIPAL ACTIVITIES

The Group is a leading auto mobility provider in China, offering car rental and fleet rental services to individual and corporate customers. The principal activities of the Group are as follows:

- (i) car rental;
- (ii) fleet rental; and
- (iii) sales of used rental vehicles.

Details of the principal activities of the principal subsidiaries are set out in note 1 to the Financial Statements. There were no significant changes in the nature of the Group’s principal activities during the Reporting Period.

RESULTS

The results of the Group for the year ended 31 December 2018 are set out in the Financial Statements of this annual report.

BUSINESS REVIEW

Overview and Performance of the Year

A review of the business of the Group and analysis of the Group’s performance using key performance indicators is provided in the section headed “Management Discussion and Analysis” of this annual report.

Environmental Policies and Performance

Car rental is a mobility solution that reduces car ownership and hence helps solve traffic congestion and carbon dioxide emission. As the largest car rental company in China, our goal is to provide anyone with any car at any time anywhere. With a fleet size of 135,191 cars at the end of 2018, we were able to provide green travel solutions to customers in the 118 major cities across the country. As the electric vehicle technology gets more mature, we also aim to increase the portion of our electric vehicles in our total fleet to operate our business in a more environmental way.

REPORT OF THE DIRECTORS

Internally, we encourage green work by promoting paperless communications and the adoption of the office administration system where certain approval processes and internal communications were done electronically. We also place recycle boxes at designated area for employees to re-use paper. We have also assigned certain employees to check the conditions of the electric appliances after office hours to maximize savings.

Please refer to the section headed “Environmental, Social and Governance Report” in this annual report for more details.

Compliance with Relevant Laws and Regulations

The Company is subject to laws and regulations governing its relationship with its employees, including wage and hour requirements, working and safety conditions, and social insurance, housing funds and other welfare. Employers of People’s Republic of China (the “PRC”) are required to contribute, on behalf of their employees, to a number of social security funds, including funds for basic pension insurance, unemployment insurance, basic medical insurance, occupational injury insurance, maternity leave insurance, and to housing funds. These payments are made to local administrative authorities and any employer who fails to contribute may be fined and ordered to remediate on payments within a stipulated time period. During the Reporting Period, there was no under-contributed social insurance housing fund and other employee benefit.

In accordance with Road Traffic Safety Law and Provisions on the Registration of Motor Vehicles promulgated by the Ministry of Public Security, all automotive vehicles must be registered and equipped with license plates. As of 31 December 2018, our vehicles have been registered with relevant local administration authorities and are equipped with license plates. The car rental industry is primarily regulated by government authorities at local levels, where regulatory requirements on operating entities and vehicles vary from one locale to another. The Company is in compliance with local rules on car rental industry in general.

Save as disclosed elsewhere in this annual report, the Group has complied with the requirements under the Companies Ordinance, the Listing Rules, the Securities and Futures Ordinance (the “SFO”) and the CG Code for, among other things, the disclosure of information and corporate governance. The Group has adopted the Model Code.

The Board has overall responsibility for our environmental, social and governance (“ESG”) strategy and reporting. The Board is responsible for evaluating and determining our ESG-related risks, and ensuring that appropriate and effective ESG risks management and internal control systems are in place. A confirmation regarding the effectiveness of these systems has been provided to the Board during the year ended 31 December 2018.

REPORT OF THE DIRECTORS

Key Relationships with Stakeholders

Employees

In 2018, the number of our employees has increased from 6,303 to 6,910, which was relatively stable compared with the business expansion. During the past year, the Company implemented various measures to improve employee efficiencies, which included enhanced training programs, digital support and process optimization. As a result, the business volume of the Company grew over 24%, with vehicle per staff, a key metric to assess our operating efficiency, increasing from 16 to 20. We also upgraded our appraisal system to link performance and reward more effectively.

Customer

As compared with 2017, the customer base increased by 28% and registered members increased by 24%. We strive to upgrade customer experience from time to time by providing better fleet condition, more convenient and value services.

OEM suppliers

OEM suppliers are one of the most important business partners of the Company. Ongoing communications were maintained to seek deeper business opportunities with suppliers, such as joint marketing efforts and tailor-made car models. We also worked with suppliers to shorten the delivery cycle and to obtain better payment terms.

Creditors

We spent a significant amount of capital expenditure in 2018 to purchase new cars. A large portion of the capital was from the operating cash flow, proceeds from the sales of used cars, and the borrowings from banks. We have been maintaining a healthy operation, used car disposal capability and financial position which allowed us to obtain financing when needed.

Key Risks and Uncertainties

The car rental business is capital intensive. Our business requires a large amount of capital to finance the expansion and replenishment of our fleet. Failure to manage our liquidity and cash flows or inability to obtain additional financing in the future may materially and adversely affect our business, results of operations and financial condition.

REPORT OF THE DIRECTORS

We face risks related to the residual value of our rental vehicles and may not be able to dispose of our used cars at desirable prices. As used cars constitute a significant portion of our assets and our business requires us to constantly replenish our fleet, risks related to the residual value of our rental vehicles and failure to dispose of our used cars at desirable prices may materially and adversely affect our financial condition and business prospects.

During the Reporting Period, we strategically slowed down vehicle retirement to enlarge vehicle supply for the car sharing services. The Company aims to recover the sales volume in 2019, which may be a challenge amid the current and foreseeable used car market in the recent term.

Our business, financial condition and results of operations may be adversely affected by the downturn in the PRC or global economy and weakness in travel demand. Our growth may be adversely impacted by uncertainties in China's car rental industry, which is at an early stage of development and may experience unexpected downturns for various reasons.

We have a large portion of USD-denominated liabilities. RMB depreciation has resulted and might incur a significant exchange loss to the Company, if we failed to management foreign exchange risk.

We strategically lowered our price and utilization rate for our car rental business over the past few years for market expansion and defending our leadership position. Although we target to stabilize these key operating metrics in the future, it could be a challenge for us if we failed to manage customer expectation and new forms of competition entered the market.

Prospects

Currently, we do not have plans for material investments except purchasing cars for our ordinary course of business. Accordingly, we foresee that our major source of funding will be from the operating cash flow, sales of used cars and borrowings from the banks.

Please refer to section headed "Strategies" in this annual report for more details.

REPORT OF THE DIRECTORS

DIVIDEND POLICY

The Company has adopted a Dividend Policy on payment of dividends. The Company do not have any pre-determined dividend payout ratio. Depending on the financial conditions of the Company and the Group and the conditions and factors as set out in the Dividend Policy (including but not limited to the Group's financial results, cash flow situation, business conditions and strategies, future operations and earnings, capital requirements and expenditure plans), dividends may be proposed and/or declared by the Board during a financial year and any final dividend for a financial year will be subject to the shareholders' approval.

FINAL DIVIDEND

The Board does not recommend the payment of any dividend for the year ended 31 December 2018.

SHARE CAPITAL AND SHARE OPTIONS

Details of movements in the Company's share capital and share options during the Reporting Period are set out in notes 34 and 35 to the Financial Statements.

TAX RELIEF

The Company is not aware of any tax relief or exemption available to the shareholders of the Company by reason of their holding of the Company's securities.

RESERVES

Details of the movements in reserves of the Group during the Reporting Period are set out in the consolidated statement of changes in equity on page 114 of this annual report.

DISTRIBUTABLE RESERVES

As at 31 December 2018, the Company had no distributable reserves.

FINANCIAL SUMMARY

A summary of the published results of the assets and liabilities of the Group for the last five financial years, as extracted from the audited financial statements and restated/reclassified as appropriate, is set out on page 250 of this annual report. This summary does not form part of the audited financial statements.

CHARITABLE CONTRIBUTION

During the year ended 31 December 2018, the Group made charitable contributions totaling RMB100,000.

RETIREMENT BENEFITS

Details of the retirement benefits of the Group during the Reporting Period are set out in note 2.4 to the Financial Statements.

RENTAL VEHICLES, OTHER PROPERTY, PLANT AND EQUIPMENT

Details of movements in rental vehicles, other property, plant and equipment of the Group during the Reporting Period are set out in note 13 and note 14 to the Financial Statements.

BANK LOANS AND OTHER BORROWINGS

Details of bank loans and other borrowings of the Group during the Reporting Period are set out in note 29 to the Financial Statements.

CONTINGENT LIABILITIES

As at 31 December 2018, the Group had no significant contingent liabilities.

SUFFICIENCY OF PUBLIC FLOAT

The Stock Exchange had granted a waiver under Rule 8.08(1) (d) of the Listing Rules to accept a lower public float percentage of the Company's issued share capital (the "Minimum Public Float") subject to:

- (i) the Minimum Public Float of 15%; and
- (ii) appropriate disclosure of the lower prescribed percentage of public float and confirmation of sufficiency of public float in successive annual reports after listing.

Pursuant to the waiver, the Company has complied with the public float requirement which is at the higher of such percentage (being 21.6%) shares held by the public immediately after the completion of the issue and allotment by the Company of the over-allotment shares. Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the date of this annual report, the Company has maintained the prescribed public float under the waiver.

PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the Articles of Association of the Company (the "Articles of Association") and there is no restriction against such rights which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

REPORT OF THE DIRECTORS

DIRECTORS

The directors of the Company during the Reporting Period and up to the date of this annual report are:

Executive Director

Ms. Yifan SONG (*Chief Executive Officer*)

Non-executive Directors

Mr. Charles Zhengyao LU (*Chairman*)

Mr. Linan ZHU

Ms. Xiaogeng LI

Mr. Zhen WEI

Independent Non-executive Directors

Mr. Sam Hanhui SUN

Mr. Wei DING

Mr. Lei LIN (*resigned on 27 February 2018*)

Mr. Joseph CHOW (*resigned on 27 February 2018*)

Mr. Li ZHANG (*appointed on 27 February 2018*)

Each of the Directors is appointed for a specific term of three years and is subject to retirement by rotation once every three years pursuant to the Articles of Association.

Pursuant to Articles 84 of the Articles of Association, Mr. Charles Zhengyao LU, Mr. Linan ZHU and Mr. Wei DING shall retire by rotation at the annual general meeting of the Company to be held on 14 May 2019 (the "AGM"). All of the above retiring Directors, being eligible, offered themselves for re-election at the AGM.

DIRECTORS' AND SENIOR MANAGEMENT'S BIOGRAPHIES

Biographical details of the directors of the Company and the senior management of the Group as at the date of this annual report are set out in the section headed "Profile of Directors and Senior Management" in this annual report.

DIRECTORS' SERVICE AGREEMENT AND LETTERS OF APPOINTMENT

Our executive Director has entered into a service agreement and each of our four non-executive Directors and three independent non-executive Directors has signed a letter of appointment with the Company. The initial term of the appointment is three years commencing from the execution date of the service agreement or letter of appointment (subject always to re-election as and when required under the Articles of Association) until terminated in accordance with the terms and conditions of the service agreement or letter of appointment or by either party giving to the other not less than one month's prior notice in writing.

REPORT OF THE DIRECTORS

None of the Directors proposed for re-election at the AGM has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than statutory compensation.

CONFIRMATION OF INDEPENDENCE FROM THE INDEPENDENT NON-EXECUTIVE DIRECTORS

We have received from each of the Independent Non-executive Directors, namely Mr. Sam Hanhui SUN, Mr. Wei DING and Mr. Li ZHANG, the confirmation of their respective independence pursuant to the Listing Rules. The Company has duly reviewed the confirmation of independence of each of these Directors. We consider that our Independent Non-executive Directors have been independent for the period from the date of their appointment to 31 December 2018 and remain so as at the date of this annual report.

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 31 December 2018, the interests of the Directors and chief executive in the shares of the Company which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code as contained in Appendix 10 to the Listing Rules, were as follows:

Long position in the shares of the Company

Name	Capacity	Number of Shares Interested	Approximate Percentage of the Company's Issued Share Capital*
Ms. Yifan SONG (宋一凡) ⁽¹⁾	Interest in a Controlled Corporation	48,123,080	2.27%
Mr. Charles Zhengyao LU (陸正耀) ⁽²⁾	Interest in Controlled Corporations	630,956,855	29.78%
Mr. Sam Hanhui SUN (孫含暉)	Beneficial Owner	510,000	0.02%

Notes:

- (1) Ms. Song was deemed to be interested in 48,123,080 shares of the Company through a controlled corporation, Dignity Ally Limited.
- (2) Mr. Lu was deemed to be interested in 630,956,855 shares of the Company through various controlled corporations.

REPORT OF THE DIRECTORS

Long position in the underlying shares of the Company – physically settled unlisted equity derivatives (share options)

Name	Capacity	Number of Underlying Shares in respect of the Share Options Granted	Approximate Percentage of the Company's Issued Share Capital*
Ms. Yifan SONG (宋一凡) ⁽³⁾	Beneficial Owner	2,889,240	0.14%

Note:

(3) Ms. Song was interested in 2,889,240 underlying shares of the Company as beneficial owner.

Short position in the underlying shares of the Company – physically settled unlisted equity derivatives (put options)

Name	Capacity	Number of Underlying Shares in respect of the Put Options	Approximate Percentage of the Company's Issued Share Capital*
Ms. Yifan SONG (宋一凡) ⁽⁴⁾	Interest in a Controlled Corporation	48,123,080	2.27%

Note:

(4) Ms Song was deemed to be interested in the 48,123,080 underlying shares of the Company through a controlled corporation, Dignity Ally Limited.

* The percentage represents the number of ordinary shares divided by the number of the Company's issued shares as at 31 December 2018.

Save as disclosed above, none of the Directors or chief executive of the Company had or was deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations as at 31 December 2018.

REPORT OF THE DIRECTORS

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 31 December 2018, the persons, other than the Directors or chief executive of the Company, who had interests in the shares of the Company as recorded in the register of interests required to be kept by the Company pursuant to section 336 of Part XV of the SFO were as follows:

Long position in the shares of the Company

Name	Capacity	Number of Shares Interested	Approximate Percentage of the Company's Issued Share Capital*
Ms. Lichun GUO ⁽¹⁾	Interest of Spouse	630,956,855	29.78%
Legend Holdings Corporation ⁽²⁾	Interest in Controlled Corporations	563,583,025	26.60%
Right Lane Limited ⁽²⁾	Interest in a Controlled Corporation	563,583,025	26.60%
Grand Union Investment Fund, L.P. ⁽²⁾	Beneficial Owner	562,668,025	26.56%
Infinity Wealth Limited ⁽²⁾	Interest in a Controlled Corporation	562,668,025	26.56%
Amber Gem Holdings Limited ⁽³⁾	Beneficial Owner	214,348,260	10.12%
Warburg Pincus & Co. ⁽³⁾	Interest in Controlled Corporations	214,348,260	10.12%
Warburg Pincus Private Equity XI, L.P. ⁽³⁾	Interest in Controlled Corporations	214,348,260	10.12%
Warburg Pincus XI, L.P. ⁽³⁾	Interest in Controlled Corporations	214,348,260	10.12%
WP Global LLC ⁽³⁾	Interest in Controlled Corporations	214,348,260	10.12%
Warburg Pincus Partners II, L.P. ⁽³⁾	Interest in Controlled Corporations	214,348,260	10.12%
Warburg Pincus Partners GP LLC ⁽³⁾	Interest in Controlled Corporations	214,348,260	10.12%
WP XI Equity Ltd ⁽³⁾	Interest in a Controlled Corporation	214,348,260	10.12%
UCAR Technology Inc.	Beneficial Owner	260,486,310	12.29%
UCAR Inc. ⁽⁴⁾	Interest in Controlled Corporations	630,956,855	29.78%

REPORT OF THE DIRECTORS

Notes:

- (1) Ms. Guo was deemed to be interested in 630,956,855 shares of the Company through the interests of her spouse, Mr. Charles Zhengyao Lu.
 - (2) Grand Union Investment Fund, L.P. is an exempted liability partnership which is controlled by a sole general partner, Infinity Wealth Limited and a sole limited partner, Right Lane Limited. Infinity Wealth Limited is a wholly-owned subsidiary of Right Lane Limited, which in turn, is wholly owned by Legend Holdings Corporation. Legion Elite Limited is a wholly-owned subsidiary of Right Lane Limited. Thus, Legend Holdings Corporation and Right Lane Limited were deemed to be interested in 562,668,025 shares and 915,000 shares of the Company held by Grand Union Investment Fund, L.P. and Legion Elite Limited respectively. Infinity Wealth Limited was deemed to be interested in 562,668,025 shares of the Company held by Grand Union Investment Fund, L.P.
 - (3) WP XI Equity Ltd owns 60.47% of the equity interest in Amber Gem Holdings Limited ("Amber Gem"). WP XI Equity Ltd is a wholly-owned subsidiary of Warburg Pincus Private Equity XI, L.P., which, in turn, is wholly owned by Warburg Pincus XI, L.P. Warburg Pincus XI, L.P. is wholly owned by WP Global LLC, which, in turn, is wholly owned by Warburg Pincus Partners II, L.P. Warburg Pincus Partners II, L.P. is wholly owned by Warburg Pincus Partners GP LLC, which, in turn, is wholly owned by Warburg Pincus & Co. Thus, WP XI Equity Ltd, Warburg Pincus Private Equity XI, L.P., Warburg Pincus XI, L.P., WP Global LLC, Warburg Pincus Partners II, L.P., Warburg Pincus Partners GP LLC and Warburg Pincus & Co. were deemed to be interested in 214,348,260 shares of the Company held by Amber Gem.
 - (4) UCAR Inc. was deemed to be interested in 630,956,855 shares of the Company held by its wholly-owned subsidiaries.
- * The percentage represents the number of ordinary shares divided by the number of the Company's issued shares as at 31 December 2018.

Save as disclosed above, the Company is not aware of any other person (other than the Directors or chief executive of the Company) who had an interest or short position in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO as at 31 December 2018.

DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company" above and the section headed "Summary of the Share Option Schemes" below, at no time during the year ended 31 December 2018 and up to the date of this annual report was the Company or any of its subsidiaries or holding company or any subsidiary of the Company's holding company, a party to any arrangement that would enable the Directors to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate, and none of the Directors or any of their spouses or children under the age of 18 were granted any right to subscribe for the equity or debt securities of the Company or any other body corporate or had exercised any such right.

DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTERESTS IN COMPETING BUSINESS

Save for their respective interests in the Group, none of the directors and controlling shareholders of the Company was interested in any business which competes or is likely to compete with the businesses of the Group for the year ended 31 December 2018 and up to the date of this annual report.

CONTINUING CONNECTED TRANSACTIONS

Since Mr. Lu has been the actual controller of UCAR Inc., UCAR Inc. constitutes a connected person of the Company and the following transactions between the Company and UCAR Inc., among other related party transactions disclosed in note 40 to the Financial Statements, constitute continuing connected transactions of the Company and are required to be disclosed in this annual report in accordance with Chapter 14A of the Listing Rules.

As the applicable percentage ratio exceeds the de minimus threshold as stipulated under Rule 14A.76 of the Listing Rules, the Company is required to comply with the reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

Framework Agreement with UCAR Inc. dated 16 March 2016

As disclosed in the announcement of the Company dated 25 January 2015, the Company entered into a co-branding arrangement with UCAR Inc.. On 16 March 2016, the Company and UCAR Inc. entered into a framework agreement in relation to car rental, technical services, leasing and other services with a term of not more than three years and subject to terms and conditions provided therein. The framework agreement replaced and superseded the co-branding arrangement between the Company and UCAR Inc..

The Company convened an extraordinary general meeting on 17 May 2016 to seek independent Shareholders' approval for the transactions under the framework agreement and the aggregate annual caps for the financial years ended 31 December 2016 to 2018.

For the year ended 31 December 2018, the aggregate amount paid by UCAR Inc. to the Group in relation to fleet rental, technical services and leasing services under the framework agreement was approximately RMB610,567,000, RMB67,328,000 and RMB3,171,000, respectively, and the aggregate amount paid by the Group to UCAR Inc. in relation to leasing services was approximately RMB5,010,000, which did not exceed the aggregate annual cap of RMB5,000,000,000. For details, please refer to the announcement of the Company dated 17 March 2016 and the circular dated 28 April 2016.

Renewed Framework Agreement with UCAR Inc. dated 13 December 2018

In light of the expiry of the abovementioned framework agreement on 31 December 2018, the Company entered into a renewed framework agreement with UCAR Inc. on 13 December 2018 in relation to fleet rental, technical services, leasing and other services with a term of not more than three years.

The Company convened an extraordinary general meeting on 22 February 2019 to seek independent Shareholders' approval of the transactions under the renewed framework agreement and the aggregate annual caps for the financial years ending 31 December 2019 to 2021. The new framework agreement was approved by the independent Shareholders. For details, please refer to the announcement of the Company dated 13 December 2018 and the circular dated 18 January 2019.

REPORT OF THE DIRECTORS

Framework Agreement with UCAR Inc. dated 29 June 2016

On 29 June 2016, the Company entered into a framework agreement with UCAR Inc. in relation to the sale and reconditioning of used vehicles and the utilization of UCAR Group's repair and maintenance ("R&M") services, with a term of not more than three years and subject to terms and conditions provided therein.

The Company convened an extraordinary general meeting on 12 August 2016 to seek independent Shareholders' approval of the transactions under the framework agreement and the aggregate annual caps for the financial years ended 31 December 2016 to 2018.

For the year ended 31 December 2018, the aggregate amount paid by UCAR Group to the Company in relation to the sale and reconditioning of used vehicles and the aggregate amount paid by the Company to the UCAR Group in relation to the utilization of UCAR Group's R&M services under the framework agreement was approximately RMB216,094,000 and RMB20,193,000, respectively, which did not exceed the aggregate annual caps of RMB2,324,700,000 and RMB51,900,000, respectively. For details, please refer to the announcement of the Company dated 29 June 2016 and the circular dated 27 July 2016.

The Company did not renew the framework agreement upon its expiry on 31 December 2018 and a new framework agreement, upon the expiry of the framework agreement, replaced the car sales cooperation between the Company and the UCAR Group. For details, please refer to "New Framework Agreement with UCAR Inc. dated 25 June 2018" below.

New Framework Agreement with UCAR Inc. dated 25 June 2018

On 25 June 2018, the Company entered into a new framework agreement with UCAR Inc. in relation to its sale of vehicle business, with a term of not more than three years and subject to terms and conditions provided therein. The new framework agreement replaced the framework agreement with UCAR Inc. dated 29 June 2016 upon its expiry on 31 December 2018.

The Company convened an extraordinary general meeting on 16 August 2018 to seek independent Shareholders' approval of the transactions under the new framework agreement and the aggregate annual caps for the financial years ended/ending 31 December 2018 to 2020. The new framework agreement was approved by the independent Shareholders.

For the year ended 31 December 2018, the aggregate amount of commission paid to UCAR Group for sale of vehicles to end-users through UCAR Group's sales platform was approximately RMB45,759,000, which did not exceed the aggregate annual cap of RMB240,000,000. For details, please refer to the announcement of the Company dated 25 June 2018 and the circular dated 17 July 2018.

Methods and procedures adopted by the Company to monitor the continuing connected transactions

To monitor the abovementioned continuing connected transactions, the Company has designated the special compliance committee, which consists of senior management from business operation, legal and finance departments (the "Special Compliance Committee") to continuously monitor the transactions and ensure that the pricing mechanism has been followed. The Special Compliance Committee also ensures that the management and business operations are independent between the Company and UCAR Inc., and that the transactions between the two companies are conducted within arm's length basis.

The Special Compliance Committee continuously traces and regularly monitors the progress of the continuing connected transactions and report to management of the Company. The Special Compliance Committee reviews the continuing connected transactions with the finance department to ensure that annual caps are not exceeded. The heads of different departments of the Company will also be informed on a periodic basis in relation to the terms and pricing policies of the continuing connected transactions. Quarterly or as needed, the Special Compliance Committee will communicate with the Company's Audit and Compliance Committee to report the progress of the continuing connected transactions, and request for approval of new or significant changes of existing transaction terms. Audit and Compliance Committee has also assigned the independent internal audit team to ensure that the Company's internal control measures in respect of the continuing connected transactions are conducted in accordance with the terms of the relevant agreement, pricing policies and on normal commercial terms that are fair and reasonable and are in the interests of the Company and the Shareholders as a whole.

The Independent Non-executive Directors and the auditor of the Company have reviewed the nature and process of the business transactions, discussed the pricing methodology of the referred transactions, and have confirmed that the above continuing connected transactions have been entered into by the Group: (i) in the ordinary and usual course of its business; (ii) on normal commercial terms; and (iii) in accordance with the relevant agreement governing it and on terms that were fair and reasonable and in the interests of the Company and the shareholders as a whole.

The auditor of the Company has issued its letter containing its findings and conclusions in respect of the abovementioned continuing connected transactions in accordance with Rule 14A.56 of the Listing Rules, confirming that (i) nothing has come to their attention that causes the auditor to believe that the abovementioned continuing connected transactions have not been approved by the Board, (ii) for transactions involving provision of goods or services by the Group, nothing has come to their attention that causes the auditor to believe that the transactions were not entered into, in all material respects, in accordance with the pricing policies of the Group, (iii) nothing has come to their attention that causes the auditor to believe that the transactions were not entered into, in all material respects, in accordance with the relevant agreement governing such transactions, and (iv) with respect to the aggregate amount of each of the continuing connected transactions, nothing has come to their attention that causes the auditor to believe that the disclosed continuing connected transactions have exceeded the annual cap as set by the Company. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

REPORT OF THE DIRECTORS

Save for the above, during the Reporting Period, we have not entered into any connected transaction or continuing connected transaction which should be disclosed in this annual report pursuant to the Listing Rules.

DIRECTORS' PERMITTED INDEMNITY PROVISION

Pursuant to the Articles of Association, every director or other officer of the Company shall be indemnified and secured harmless out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses which they or any of them may sustain or incur in connection with their duties or the exercise of their powers. The Company arranged appropriate directors' and officers' liability insurance coverage for the directors and officers of the Group during the year ended 31 December 2018.

DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

Save as disclosed in this annual report, none of the Directors or entities connected with the Directors is or was materially interested, either directly or indirectly, in any transaction, arrangement or contract which is significant in relation to the business of the Group to which the Company, its holding company, or any of its subsidiaries or fellow subsidiaries was a party during the year ended 31 December 2018 and up to the date of this annual report.

REPORT OF THE DIRECTORS

CONTRACT OF SIGNIFICANCE WITH CONTROLLING SHAREHOLDERS

Save as disclosed in this annual report, there is no other contract of significance entered into between the Company and our controlling shareholders.

MANAGEMENT CONTRACTS

No contracts other than the employment contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Reporting Period and up to the date of this annual report.

REMUNERATION POLICY AND DIRECTORS' REMUNERATION

As at 31 December 2018, we had 6,910 employees. The remuneration of our employees includes salaries and allowances. We provide training to our staff to enhance technical and product knowledge. The Group's remuneration policies are formulated based on the performance of individual employees and are reviewed regularly. The frontline staff, such as the staff work at the service locations of the Company nationwide receive salaries mostly based on the KPIs set by headquarters and branch offices. The KPIs include RevPac, net profit, number of car unavailable for services, number of complaints, customer services scores, etc. The management departments and support departments in general receive fixed salaries and performance based bonuses. Their performance bonuses are mostly linked to the overall financial performance of the Company. The Group offers competitive remuneration packages to the Directors, and the Directors' fees are subject to shareholders' approval at general meeting. The packages were set by benchmarking with companies in similar industries and companies with similar size. Other emoluments are determined by the Board with reference to Directors' duties, responsibilities and performance and the results of the Group.

Details of the Directors' remuneration during the Reporting Period are set out in note 9 to the Financial Statements.

RELATIONSHIP WITH EMPLOYEES

We have not experienced any significant disputes with our employees. As of 31 December 2018, none of our employees was represented by any labor union that engages in collective bargaining.

REPORT OF THE DIRECTORS

2014 PRE-IPO SHARE OPTION SCHEME I

The Company has adopted the 2014 Pre-IPO Share Option Scheme I by a resolution of its shareholders on 15 June 2014 and amended on 30 July 2014.

On 16 June 2014, pursuant to the 2014 Pre-IPO Share Option Scheme I, options to subscribe for an aggregate of 14,035,595 shares of the Company were conditionally granted to a total of two members of the senior management and 274 other grantees under Tranche A and Tranche B of the 2014 Pre-IPO Share Option Scheme I. On 31 July 2014, options to subscribe for an aggregate of 4,456,688 shares of the Company under Tranche C of the 2014 Pre-IPO Share Option Scheme I were conditionally granted to three members of the senior management and 18 other grantees under the 2014 Pre-IPO Share Option Scheme I. On 3 July 2014, the Company effected a share split, pursuant to which each ordinary share was subdivided into five ordinary shares. In light of the share split, the total number of options granted under the 2014 Pre-IPO Share Option Scheme I were adjusted to 92,461,415. No further option can be granted under the 2014 Pre-IPO Share Option Scheme I.

As at 31 December 2018, a total of 28,699,957 options were outstanding under the 2014 Pre-IPO Share Option Scheme I. Set out below are details of the outstanding options granted to senior management under the 2014 Pre-IPO Option Scheme I:

Relevant Grantee	Number of Shares under the Options Granted	Date of Grant	Vesting Period	Option Period	Exercise Price	Outstanding as of 1 January 2018	Exercised during the year	Cancelled during the year	Lapsed during the year	Outstanding as of 31 December 2018
Yifan SONG (宋一凡)	816,730	16 June 2014	100% on the date of grant	10 years from 20 December 2013	US\$0.058	730	—	—	—	730
	1,596,510	16 June 2014	25% each on 31 December 2014, 2015, 2016 and 2017	10 years from 20 December 2013	US\$0.174	1,197,510	—	—	—	1,197,510
	2,250,000	31 July 2014	25% each on 31 July 2015, 2016, 2017 and 2018	10 years from 31 July 2014	US\$0.174	1,691,000	—	—	—	1,691,000
	<u>4,663,240</u>					<u>2,889,240</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>2,889,240</u>
Employees	34,272,260	16 June 2014	100% on the date of grant	10 years from 20 December 2013	US\$0.058	7,500,935	(1,004,685)	—	—	6,496,250
Employees	33,492,475	16 June 2014	25% each on 31 December 2014, 2015, 2016 and 2017	10 years from 20 December 2013	US\$0.174	15,074,199	(3,607,799)	(23,123)	—	11,443,277
Employees	18,533,440	31 July 2014	25% each on 31 July 2015, 2016, 2017 and 2018	10 years from 31 July 2014	US\$0.174	9,029,190	(1,158,000)	—	—	7,871,190
Employees	1,500,000	31 July 2014	1/3 each on 31 July 2015, 2016 and 2017	10 years from 31 July 2014	US\$0.174	—	—	—	—	—
Total	<u>92,461,415</u>					<u>34,493,564</u>	<u>(5,770,484)</u>	<u>(23,123)</u>	<u>—</u>	<u>28,699,957</u>

For further details of the 2014 Pre-IPO Share Option Scheme I, please refer to the section headed "Report of the Directors – Summary of the Share Option Schemes" in this report and note 35 to the Financial Statements.

2014 PRE-IPO SHARE OPTION SCHEME II

The Company has adopted the 2014 Pre-IPO Share Option Scheme II by a resolution of its shareholders on 15 June 2014.

On 16 June 2014, pursuant to the 2014 Pre-IPO Share Option Scheme II, options to subscribe for an aggregate of 1,232,428 shares of the Company were conditionally granted to our former Chief Financial Officer. On 3 July 2014, the Company effected a share split, pursuant to which each ordinary share was subdivided into five ordinary shares. In light of the share split, the total number of options granted under the 2014 Pre-IPO Share Option Scheme II were adjusted to 6,162,140. No further option can be granted under the 2014 Pre-IPO Share Option Scheme II.

As at 31 December 2018, no options were outstanding under the 2014 Pre-IPO Share Option Scheme II. Set out below are details of the outstanding options granted to senior management under the 2014 Pre-IPO Option Scheme II:

Relevant Grantee	Number of Shares under the Options Granted	Date of Grant	Vesting Period	Option Period	Exercise Price	Outstanding	Exercised during the year	Cancelled during the year	Lapsed during the year	Outstanding
						as of 1 January 2018				as of 31 December 2018
Employee	6,162,140	16 June 2014	25% each on 1 May 2015, 2016, 2017 and 2018	10 years from 1 March 2014	US\$0.174	1,540,535	(1,540,535)	—	—	—

For further details of the 2014 Pre-IPO Share Option Scheme II, please refer to the section headed “Report of the Directors – Summary of the Share Option Schemes” in this report and note 35 to the Financial Statements.

POST-IPO SHARE OPTION SCHEME

The Company adopted the Post-IPO Share Option Scheme by an ordinary resolution passed by its shareholders at the extraordinary general meeting held on 5 April 2016.

The Post-IPO Share Option Scheme has become effective for the period of 10 years commencing on the effective date. The maximum number of the Company’s shares in respect of which options may be granted pursuant to the Post-IPO Share Option Scheme is 239,494,759 shares, being 10% of the total issued shares of the Company on the date of approval of the Post-IPO Share Option Scheme. The details of the Post-IPO Share Option Scheme are set out in the section headed “Report of the Directors – Summary of the Share Option Scheme” in this report and note 35 to the Financial Statements.

No share options have been granted under the Post-IPO Share Option Scheme since its adoption on 5 April 2016 and there are no outstanding share options as at 31 December 2018.

REPORT OF THE DIRECTORS

SUMMARY OF THE SHARE OPTION SCHEMES

Details	2014 Pre-IPO Share Option Scheme I	2014 Pre-IPO Share Option Scheme II	Post-IPO Share Option Scheme
1. Purpose	To promote the success and enhance the value of the Company by linking the personal interests of the members of the Board, Chief Financial Officer and employees to those of the Company's shareholders, and is intended to provide flexibility to the Company in its ability to motivate, attract, and retain the services of the members of the Board, the Chief Financial Officer and the employees upon whose judgment, interest, and special effort the successful conduct of the Company's operation is largely dependent.		
2. Participants	Eligible participants include (i) any Director (including executive Director, non-executive Director and independent non-executive Director) of any member of the Group from time to time; and (ii) any employee or officer of any member of the Group.	The only eligible participant is the Chief Financial Officer.	Eligible participants include (i) the full-time employees of the Company; (ii) the full-time employees of any of the subsidiaries; and (iii) any other persons who, in the sole opinion of the Board, have contributed or will contribute to the Company and/or any of its subsidiaries.

REPORT OF THE DIRECTORS

	2014 Pre-IPO Share Option Scheme I	2014 Pre-IPO Share Option Scheme II	Post-IPO Share Option Scheme
3. Total number of shares available for issue	As at 31 December 2018, options to subscribe for an aggregate of 6,496,980 shares were outstanding under Tranche A, options to subscribe for an aggregate of 12,640,787 shares were outstanding under Tranche B and options to subscribe for an aggregate of 9,562,190 shares were outstanding under Tranche C, representing approximately 0.3066%, 0.5966% and 0.4513% of the issued capital of the Company as at 31 December 2018, respectively. In total, options to subscribe for an aggregate of 28,699,957 shares were outstanding under the 2014 Pre-IPO Share Option Scheme I. No further option could be granted under the 2014 Pre-IPO Share Option Scheme I.	As at 31 December 2018 and the date of this report, no share options were outstanding. No further option could be granted under the 2014 Pre-IPO Share Option Scheme II.	No share options have been granted since adoption of the scheme.
4. Maximum entitlement of each participant	Determined by the Board	Determined by the Board	Substantial shareholders/ Independent Non-executive Directors: 0.1% of the issued Shares/aggregate value not exceeding HK\$5 million Other participants: 1% of the issued Shares Details of the maximum entitlement are set out in Rules 17.03(4) and 17.04(1) of the Listing Rules.

REPORT OF THE DIRECTORS

		2014 Pre-IPO Share Option Scheme I	2014 Pre-IPO Share Option Scheme II	Post-IPO Share Option Scheme
5.	Option period	Tranche A: 10 years from 20 December 2013 Tranche B: 10 years from 20 December 2013 Tranche C: 10 years from 31 July 2014	10 years from 1 March 2014	10 years from 11 April 2016
6.	Acceptance of offer	Options granted must be accepted within 5 days of the offer date by the grantee. Acceptance is deemed when the grantee duly signs the duplicate letter and the Company receives a remittance in favor of the Company of RMB1.00 as stated in the offer letter by way of consideration for the grant.		An offer shall be deemed to have been accepted and to have taken effect when the duplicate letter comprising acceptance of the offer is duly signed by the grantee, together with a remittance in favor of the Company of RMB1.00 by way of consideration for the grant.
7.	Exercise price	Exercise price for each of Tranche A options, Tranche B options and Tranche C options are US\$0.058, US\$0.174 and US\$0.174 respectively.	Exercise price is US\$0.174	Exercise price shall not be less than the highest of (i) the nominal value of a share; (ii) the closing price of the shares as stated in the Stock Exchange's daily quotations sheet on the date on which an option is granted, which must be a business day; and (iii) the average closing prices of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date on which an option is granted.

REPORT OF THE DIRECTORS

	2014 Pre-IPO Share Option Scheme I	2014 Pre-IPO Share Option Scheme II	Post-IPO Share Option Scheme
8. Basis of determining the exercise price	The exercise price was determined based on estimated reward level to grantees.		See above disclosure under "7. Exercise price".
9. Remaining life of the scheme	The 2014 Pre-IPO Share Option Scheme I shall be valid and effective until terminated on the 10th anniversary of its adoption date, i.e. from 15 June 2014 to 14 June 2024.	The 2014 Pre-IPO Share Option Scheme II shall be valid and effective until terminated on the 10th anniversary of its adoption date, i.e. from 1 March 2014 to 29 February 2024.	The Post-IPO Share Option Scheme shall be valid and effective for the period of 10 years commencing on the effective date, i.e. from 11 April 2016.

MAJOR CUSTOMERS AND SUPPLIERS

During the Reporting Period, the amount of the Group's revenue derived from the Group's five largest customers accounted for approximately 18.49% of the Group's revenue and the revenue derived from the largest customer, namely UCAR Inc., which included therein amounted to 13.87%. Our five largest vehicle suppliers accounted for approximately 31.53% of our vehicle purchases during the year ended 31 December 2018 and the purchases from the largest supplier included therein amounted to 8.70%.

Save as disclosed under the section headed "Continuing Connected Transactions" that Mr. Lu, our Non-executive Director, who is the actual controller of UCAR Inc., none of our Directors or any of their close associates or any shareholders (which to the best knowledge of our Directors owned more than 5% of the Company's issued share capital) had a material interest in our five largest customers and vehicle suppliers.

PROPERTY INTERESTS

As at 31 December 2018, the Group had no properties held for investment where any of the percentage ratios (as defined under Rule 14.04(9) of the Listing Rules) exceeds 5%.

EQUITY-LINKED AGREEMENT

Save as disclosed in this annual report, there was no equity-linked agreement entered into by the Company during the year ended 31 December 2018.

REPORT OF THE DIRECTORS

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year ended 31 December 2018, the Company has repurchased 35,829,000 shares of its own ordinary shares through the Stock Exchange at a total consideration of approximately HK\$224.8 million. The share repurchase reflects the Company's solid financial position and the Board's strong confidence in the Company's future business prospects. The Company believes it is in the interest of the shareholders as a whole by enhancing the net asset value per share and earnings per share of the Company. Details of the share repurchased are as follows:

Month of share repurchase	Total number of shares repurchased	Price per share		Aggregate consideration (HK\$)
		Highest (HK\$)	Lowest (HK\$)	
August	11,502,000	6.50	6.03	73,383,290.90
September	6,000,000	6.40	6.09	37,938,900.00
October	18,327,000	6.40	6.07	113,480,670.50

Save for the above, neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the Company's shares during the year ended 31 December 2018.

EVENTS AFTER THE REPORTING PERIOD

The Company has no significant event after the Reporting Period that needs to be brought to the attention of the shareholders of the Company.

COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Company has applied the principles and code provisions as set out in the CG Code contained in Appendix 14 to the Listing Rules. During the year ended 31 December 2018, the Company has complied with the code provisions in the CG Code, save and except for code provision E.1.2, details of which are set out in the Corporate Governance Report.

AUDITORS

The consolidated financial statements of the Group for the year ended 31 December 2018 have been audited by Ernst & Young, certified public accountants.

Ernst & Young shall retire and being eligible, offer itself for re-appointment, and a resolution to this effect shall be proposed at the AGM.

REPORT OF THE DIRECTORS

CHANGES IN THE INFORMATION OF THE DIRECTOR SINCE LAST INTERIM REPORT

The changes in the information of the Director as required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules are set out below:

Mr. Zhen Wei has resigned as a non-executive director of AAG Energy Holdings Limited (a company listed on the Stock Exchange, Stock Code: 2686) since August 2018.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from 8 May 2019 to 14 May 2019 (both days inclusive), during which period no transfer of shares will be registered. In order to qualify for attending and voting at the AGM, unregistered holders of shares of the Company shall lodge share transfer documents with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration before 4:30 p.m. (Hong Kong time) on 7 May 2019.

By order of the Board

Charles Zhengyao LU

Chairman of the Board

Hong Kong, 12 March 2019

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

EXPLANATION OF THE REPORT

The Company believes that a healthy environmental, social and governance performance is decisive for sustainable development in the future, achieving our long-term goals and creating values for our shareholders in the long run. While enhancing our steady and strong financial performance, the Company pays close attention to the fulfilment of corporate social responsibility and sustainable development.

The Board of Directors takes responsibility for the strategies and reports on environment, society and governance of the Company. In particular, we have set up a special environmental, social and governance group to be responsible for coordinating with departments of the Company involving in the relevant subject, in order to prepare this ESG Report (the “ESG Report”) in accordance with the Environmental, Social and Governance Reporting (the “ESG”) Guide as set out in Appendix 27 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. According to the materiality principle, the ESG Report covers the ESG subject areas in relation to lease-related business as the Company’s main source of operating income from 1 January to 31 December 2018 (the “Reporting Period” or “FY2018”). The Company manages to select the Company’s relevant important ESG policies and include them in the ESG Report through communications with stakeholders, important identification and assessment.

COMMUNICATION WITH STAKEHOLDERS

The Company has established diversified communication channels with stakeholders to reduce potential social risks, protect the rights and interests of various stakeholders and effectively implement ESG management.

Stakeholders	Expectations and concerns	Communication method(s)
Shareholders/investors	Protecting shareholders’ rights and interests Investment return Information disclosure Operation and management in compliance with laws and regulations	General meeting of shareholders Press releases and announcements Financial reports of the Company HKEx/Company website Investor conferences and roadshows
Government/regulatory authorities	Legal and compliance supervision Fulfillment of tax obligations Business and economic development Social contribution Operation safety	Conferences Compliance reports On-site inspections Attending conferences/seminars Special enquiries/inspections Submitting documents

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Stakeholders	Expectations and concerns	Communication method(s)
Users	<ul style="list-style-type: none"> Personal data privacy protection Product safety Quality service experience 	<ul style="list-style-type: none"> Company website Customer service hotline
Employees	<ul style="list-style-type: none"> Protecting employees' rights and interests Occupational health and safety Improving employees' welfare Equal opportunity in employment and diversified development 	<ul style="list-style-type: none"> Labour contracts Employees meetings Daily communication
Suppliers/partners	<ul style="list-style-type: none"> Long-term business relationship Fair and reasonable price Product quality assurance 	<ul style="list-style-type: none"> Field visits Daily communication Regular meetings
Environment	<ul style="list-style-type: none"> Enhancing environmental and ecological protection Energy and resource conservation Spread the concept of low carbon travel 	<ul style="list-style-type: none"> Environmental inspection Environmental information disclosure
Communities/public	<ul style="list-style-type: none"> Community engagement Social fusion Public welfare events 	<ul style="list-style-type: none"> Volunteer activities Charitable activities Public welfare activities

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

ASSESSMENT OF MAJOR ISSUES

The following table sets out the ESG issues that were important to the Company during the Reporting Period based on the assessment conducted by ESG Working Group.

Major issues on ESG of the Company	Topics of ESG Guideline
A. Environment	
Greenhouse gas management and waste management	A1 Emissions
Green operation and low-carbon transportation	A2 Use of resources
Advocating green travel	A3 Environment and natural resources
B. Society	
Equal employment and employee rights and interests	B1 Employment
Occupational health and safety & care for employees	B2 Health and safety
Employee training and development	B3 Development and training
Put an end to child labour and forced labour	B4 Labor standards
Safe procurement source and fair and public procurement	B5 Supply chain management
Safety experience, quality service and customer data privacy protection	B6 Product responsibility
Combat corruption and uphold integrity	B7 Anti-corruption
Charity and volunteer activities	B8 Community investment

1. TECHNOLOGY MAKES TRAVEL EASIER

The popularization of the information technology and the promotion of the concept of sharing economy have changed people's lifestyle and transportation modes and made travel more intelligent and convenient, which are also the original intention and motivation of the Company's business development. We are committed to enabling more people to enjoy the beautiful life brought by technology through improving more intelligent and convenient leasing, deepening integration with the Internet to realize resource-sharing and leverage the power of technology to optimize city travel.

1.1 Intelligent travel

The Company launched car sharing and innovated application of new technologies to constantly expand and improve car rental business and optimize business layout in strict compliance with the provisions and requirements of relevant laws such as the Company Law, the Contract Law (《合同法》), the Administrative of Internet Information Services Procedures (《互聯網信息服務管理辦法》), the Interim Provisions on the Administration of the Automobile Leasing Industry (《汽車租賃業管理暫行規定》) in order to enable consumers to enjoy the convenience of car rental business.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Launch of car sharing business**

To fulfill multi-level travel needs of customers, the Company actively promoted the integration development of mobile APP and car rental and launched car sharing business on 28 March 2018. It is a new car rental product charged by rental time and mileage with autonomous pick-up and drop-off by customers. Car sharing can complement with the existing car rental products in the auto lifestyle platform of the Company to meet the needs of customers under special scenarios. In respect of price, the scale advantage and full use of the idle vehicle resources also enable the consumers to experience the most cost-effective urban travel solution.

In order to optimize the customer experience, the product functions of car sharing were directly integrated into the Company's APP rather than creating a separate APP, which reduced the difficulty of access by the customers and allowed customers to enjoy more services on the same platform. During the Reporting Period, the Company continuously reviewed and tracked the progress and usage feedback of the car sharing business, and adjusted the timeshare locations in an effective and rational way based on data analysis on the quantity of orders to meet the demand of most customers. We continuously tracked customer experience feedback to improve service quality by creating a problem feedback group for nationwide stores. If store staff finds problems during the process of guiding customers, they can give feedback in the first place so that problems could be fixed in a timely manner and functions could then be optimized.

As of 31 December 2018, the coverage of car sharing expanded from Beijing, Shanghai, Guangzhou and Shenzhen originally to 36 first, second and third-tier cities such as Beijing, Shanghai, Guangzhou, Shenzhen, Jinan, Qingdao, Fuzhou and Hangzhou.



Customers are using the car sharing service

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Convenient and quality car rental service**

The Company continues to adhere to the “4 Any” concept, namely “Any One, Any Time, Any Car, Any Where”, and constantly optimizes store layout and expands service outlets to enhance the convenience for customers to use vehicles. As of 31 December 2018, our physical stores expanded to 1,098 directly-operated service locations in 118 cities, including 416 stores, 682 pick-up points, At the same time, the Company continued to carry out regional management of stores in some domestic branches. The regional store operation management is business-oriented, with flexible deployment of management resources. The operational efficiency is enhanced through vehicle sharing, parking resources sharing and personnel sharing among stores, so that customers can access to more available vehicles and enjoy more convenience.



Distribution of business

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

In addition to continually optimize the business layout, during the Reporting Period, the Company improved its business operation efficiency by launching the self-serve service and optimizing deposit-free function to provide intelligent, quality and convenient service experience for customers.

- **Addition of Sesame Credit deposit-free service for car sharing orders, optimization and upgrading:** During the Reporting Period, we have introduced Sesame Credit deposit-free service for car sharing orders. The car rental deposit is exempted at the time of booking, and the traffic violation deposit is exempted upon the return of vehicles and confirmation of bills. In July 2018, we added deposit-free service for customers who have linked their bank cards. For customers who cannot use the Sesame Credit deposit free service, they only need to link their Union Pay credit card, then they are entitled to enjoy the deposit-free and traffic violation deposit-free service.

Case 1: Carrying Out the Self-serve Service

In order to streamline the traditional rental process where the customers shall go to the physical store to complete the complicated procedures such as paper works, deposit payment, and on-site inspection, the Company has launched the "Self-Serve Service", which has greatly enhanced the customer experience.

By using the self-serve service, users only need to select the required vehicle, car rental time and store address on the APP and place an order directly, and then visit the designated car parking lot, click "Flash Light" function, and the booked vehicle will trigger the double flash automatically, which will enable the user to locate it quickly. The user can complete face recognition according to the indicated process by clicking "Face Scanning". After successful authentication, the door will open automatically, ready for use upon the confirmation of car condition and inspection list.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

1.2 Quality Experience

The Company continues to comply with the requirements of the relevant laws and regulations of places in which we operate such as the Interim Provisions on the Administration of the Automobile Leasing Industry (《汽車租賃業管理暫行規定》) and the Basic Operating Conditions of Automobile Leasing in Beijing (Interim) (《北京市汽車租賃基本經營條件(暫行)》) to ensure that the Company has the qualifications of business permit; various types of driving documents are in place; the number of vehicles and the level of technical quality have reached the standards; and have maintained insurance effectively covering corporate product liability. Meanwhile, the Company complies with the Regulations on Protection of Computer Information System Security of PRC (《計算機信息系統安全保護條例》), Measures for Public Computer Internet International Network Management (《公用計算機互聯網國際聯網管理辦法》) and Interim Measures for Computer Information Network International Network Management (《計算機信息網絡國際聯網管理暫行規定》) and other relevant laws and regulations, to protect customer data privacy and information security.

- **Travel Safety in the Use of Vehicles**

To protect customer safety is the top priority commitment to our customers for the Company. We regularly inspect and maintain our cars so that our customers will feel safer and more reassured when using our vehicles. For rental vehicles with a driving mileage of 7,500 km, specific high-end models with a driving mileage of 10,000 km, we will carry out repair and maintenance. Meanwhile, in order to reduce the output of hazardous waste and our cost, we have improved the quality (grade) of engine oil in the cities where we have built our own garage so that the mileage intervals between each maintenance of the vehicles are extended to 10,000 km, which has not only cut down the volume of engine oil used and reduced the output of hazardous waste and our cost, but also ensured the maintenance intervals of vehicles have not been prolonged and that the vehicles are safe to use. When a customer rent a vehicle for over two months with no repaired and maintenance carried out, customer service department of the Company will contact the customers enquiring the car condition and provide assistance in arranging maintenance for customers who meet the repair service requirements, preventing potential safety hazards due to vehicle conditions. We establish a complete vehicle maintenance process for the safety of our customers.

We establish emergencies procedures, including the delineation of insured liability, instructions for the claim, dealing with accidents, rescues and spare vehicle services, resolving the worries of car renters. When customers are in danger with the vehicle, they can report the emergencies by calling the Company's 7x24 hotline. In addition, we offer rescues and spare vehicle services, including rescues for accidents, replacements of spare tyres, delivery of oil, unlocking services, and jump starts. Generally, the time it takes for a rescue vehicle to arrive is within 45 minutes in a city at prefecture level or above, and within 60 minutes in a city at county level.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Protection of Customer Data Privacy**

The Company has established a comprehensive system of customer data privacy confidentiality and an identity verification process, including the Rule for the Management of Data Security in the Call Center of the Company, an Operating Guide for Members to Enquire into Their Passwords, the Process for Cell Phone Number Modification and Password Recall, and the Rule of Service of Sesame Credit (芝麻信用服務規則) so as to protect our customers' information security and data privacy.

- **Establishment of the Rule for the Management of Date Security:** the Rule for the Management of Data Security in the Call Center of the Company has been established by the Company and implemented till the present. This has defined the confidentiality scope of relevant confidential information such as customer information, the Company's software system, staff training, technical documents and the Company's commercial activities.
- **Clear clarification of duties of confidentiality and accountability:** The Company has clarified the duties of confidentiality of employees at all levels, and standardize and prohibit the possible disclosure of confidential information; and formulate a series of layered penalty and accountability provisions such as economic penalties, personnel penalties and legal recourse based on the severity of disclosure behavior and the outcome. Information security and customer data privacy will be strictly protected by preventing beforehand, controlling during the process and pursuing liability afterwards.
- **Multiple steps of password authentication:** In the process of customer service of the Company, the Company has designed a logical and rigorous authentication process including password authentication and password reset to protect customers' information and privacy. Customer service representatives can only inform the customer in the call of the private information regarding his/her own account if the customer pass the authentication process.
- **Refined requirements for customer services:** For orders which the customers have already paid but have not taken the cars, the ownerships of the orders are clearly defined. For orders with clear ownerships, the modification of information of the lessees is prohibited in order to ensure the security of the customer's funds and information.

- **Eradication of deceptive advertisement**

CAR Inc. complies with the laws and regulations, such as "Laws of Advertisement", of the place where it operates to pass on true information to the community. Brand advertisements of CAR Inc. and other relevant information released by the official channels of other enterprises shall be approved by relevant business department, brand marketing department and legal department strictly in accordance with the internal approval procedures and be released to media for publication upon approval, ensuring the truthfulness and rigorousness of the information and eradicating deceptive advertisements while allowing true and reliable advertising information to be received by our customers.

During the reporting period, the Company was not involved in any litigation and compensation thereof as a result of violation of the laws and regulations on advertisements and promotions.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Improve Service Quality**

To realize the concept of customer service value with speed and tender care, the Company optimized its service quality by, among others, expanding customer service channels, providing round-the-clock service, setting up professional departments and imposing data-based management on customer service performance, with a view to providing customers with better experience.

Round-the-clock service	Professional departments	Data-based management on customer service performance
<ul style="list-style-type: none"> • The Customer Service Center of the Company provides customers with 365 days' 7x24 round-the-clock service to meet their needs promptly. • For regional deployment, we have set up a dual-center and two-site operation mode with mutual backup systems to reduce the impact of force majeure on the operation of customer service centers. 	<ul style="list-style-type: none"> • As large scale call center, the customer service department of the Company has divisions to tackle important issues such as dealing with and providing guidance on vehicle failure and insurance claims and dealing with customers' complaints, as well as handling customers' consultations. The department is strict in fostering personnel quality and setting configurations to ensure premium customer experience. 	<ul style="list-style-type: none"> • The Customer Service Center of the Company insists on data-based management and data-based assessment and takes data closely related to customer service experience, such as connection rate, customer satisfaction and service quality, as an important assessment criterion for its Customer Service Center and management at various levels. The Company makes scientific planning on its phased tasks and has gradually established and refined a series of management rules, such as working rules, working process and assessment methods, for its functional departments.

Case 2: Implementation of Customer Service Standards and Quality Improvement

In 2018, the Customer Service Center of the Company continued to improve its service quality by "improving service standards and offering premium service experience beyond expectation". Based on the works done previously, the quality management systems and processes were streamlined and modified, and all adjustments were made by adhering to the core concept of "first inquiry accountability" with a view to creating satisfactory services under high quality standards.

As a part of the abovementioned works, the Praise Records Auditing Criteria for Customer Service Department was revised and adjusted by including "example setting" and "highlight service" clauses into the criteria. An innovative service quality improvement contest was held with the theme of "heartfelt service with professionalism". The self-developed innovative competition system of the contest gave employees a full sense of ownership, enhanced their enthusiasm of participation and made the goal of service quality improvement more positive and clearer.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Reinforce Communications with Customers**

In respect of customer feedback and complaints, the Customer Service Center of the Company collected customer feedback and complaints through various channels, such as the satisfaction evaluation on the Company's official website, official micro-blog, Wechat, official online customer service and telephone customer service and established a multi-sectoral complaint handling mechanism. The Customer Service Center of the Company fully implemented the first inquiry accountability system for complaints and made its best endeavor to meet the reasonable demands of customers in compliance with applicable laws and regulations.

Case 3: The Customer Service Center of CAR Won Two Customer Service Awards in 2018

At the 2018 Annual Conference of the Customer Contact Center Industry of China, the Company won two awards, namely the award of "Customer Contact Center with Best Word-of-Mouth Referrals from Customers in 2018" and the award of "Most Characteristic Multimedia Customer Contact Center in 2018".

With full channel coverage, refined team management mechanism and intelligent data-based system, the Company made continuous efforts to improve its service standards by formulating quality improvement strategies and adhering to the concept of providing customers with best quality services, which were highly recognized by the professional committee of the call center industry.

The high standard service of the Customer Service Center of CAR and the recognitions and encouragement it gained from the industry were a result of its persistence in "sustainability" and "high quality".

2. SHARING MAKES LIFE BETTER

The Company takes as its responsibility to promote the concept of green travel and a new culture of automobile consumption and seeks to achieve sustainable development by promoting the concept of low-carbon travel and implementing its energy-saving and emission-reducing measures. It endeavors to promote the concept of green life to the society by sharing ideas to boost the development of the green urban transportation industry.

2.1 Low-carbon transport

As a company that is principally engaged in car rental, the Company has served approximately 6.9 million individual customers since its establishment. During our operation, we consistently promote the development of low-carbon transport, advocate the concept of green travel and disseminate this concept through our internal measures of expanding sharing business and implementing paperless service to practise environment-friendly low-carbon transport.

Promote the development of green travel

Put more efforts in developing the “New Generation of Car Sharing Platform” and advocate sharing mobility to alleviate traffic jam. During the Reporting Period, upon providing specialized car rental services, the Company expanded car sharing business to promote green travel services and actively disseminate the concept of low-carbon transport.

Purchase green vehicles and regularly eliminate vehicles

Upon satisfaction of the operating requirements, the Company recommends purchasing vehicles with displacement engines not more than 1.6L, which has directly decreased the fuel demand and consumption from operating vehicles and significantly reduced air pollution resulting from exhaust gas emission. At the same time, the Company has purchased electric vehicles and hybrid electric new energy vehicles. Meanwhile, the Company has regularly eliminated vehicles that have reach certain years of life or kilometres in order to strictly control exhaust emission.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Disseminate green concept to employees

To fully take into effect of publicizing the laws and regulation relating to environmental protection, we have held several seminars to publicize legal knowledge about laws and regulation relating to environmental protection. At the same time, during our normal operation, the Company regularly carries out publicization activities on environmental protection by means of emails, trainings, friendly tips and routine briefing to take a lead in having a low-carbon, energy-saving and environment-friendly life. Inculcating our employees with the concept of low-carbon travel for transportation in their living in the first place has the aim at leading them to exercise low-carbon travel.

Promote electronic services

During the Reporting Period, the Company continued to optimize its electronic services and simplified its paper procedures by introducing online intelligent retrieval function. In addition, new functions such as electronic invoice were launched, which helped improve customers' efficiency in using cars and save paper.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Case 1: One year’s carbon emission reduction achieved by CAR is equivalent to one year’s uptake of carbon dioxide by 700,000 trees

In January 2018, the Company released the “Big Data Report on China’s Car Rental Consumption 2007-2017”. The report shows that the Company has a fleet of more than 100,000 vehicles with more than 100 types of rentable vehicles and the energy saving and emission reducing works of the Company are effective with an annual carbon emission reduction of 1.35 million tons has been achieved, which is equivalent to the uptake of carbon dioxide by more than 700,000 trees in a year.

In addition to environmental benefits, the Company has also achieved good social benefits by saving about 500,000 parking spaces, the total area of which could be used to construct about 1,050 football fields, which is equivalent to a reduction of social costs of RMB134 million. The Company will continue to advocate the idea of “sharing”, promote the development of the car rental industry and respond to the concept of energy saving and emission reduction.



CAR’s store display

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Case 2: Launch of the electronic invoicing function

With the increasing popularization of intelligent technologies, social requirements for energy saving and emission reduction as well as sustainable development, the Company launched the electronic invoicing function on 3 January 2018. The application of this function can effectively reduce the paper usage and enhance the customers experience.

Traditional invoices need to be issued to customers in our stores or posted to customers after our stores have issued the same. After the launch of the electronic invoicing function, customers may apply for the issuance of electronic invoices on our official website or APP on their own, which reduces intermediate links involving employee intervention and avoids the risk of issuing new invoices to replace the lost ones. As of 4 June 2018, this function had covered all car rental businesses including car sharing and intelligent autonomous rental, providing more convenient services to customers.

As of 31 December 2018, the Company had saved approximately 10.84 million paper invoices by issuing invoices electronically, based on the assumption of two invoices issued for each order. The decrease in offline invoicing has the effect of saving paper and electricity and has contributed to energy saving and environmental protection.

2.2 Emission Management

In continuous compliance with the laws such as the Environmental Protection Law (環境保護法), the Atmospheric Pollution Prevention and Control Law (大氣污染防治法), the Water Pollution Prevention and Control Law (水污染防治法), the Water Law (水法), the Environmental Impact Assessment Law (環境影響評價法) and the Law on the Prevention and Control of Environmental Pollution by Solid Wastes (固體廢物污染環境防治法), and the administrative regulations such as the Regulations on Urban Drainage and Sewage Treatment (城鎮排水與污水處理條例), the Implementation Rules of the Water Pollution Prevention and Control Law (水污染防治法實施細則), the Regulation on the Management of Ozone Depleting Substances (消耗臭氧層物質管理條例) and the Administrative Regulations on Environmental Protection for Construction Projects (建設項目環境保護管理條例) as well as other rules and regulatory requirements in the regions where we operate, the Company took effective measures to reduce emission in various parts of its business and corporate operation. During the Reporting Period, the Company had not been subject to any litigation and related penalties arising from any environmental non-compliance of the relevant environmental laws and regulations.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

In course of our operations, the major emissions include greenhouse gas, waste gas, waste water and wastes, of which the greenhouse gas is mainly generated from the emission of three major types of greenhouse gas, i.e. carbon dioxide (CO₂), methane (CH₄) and nitric oxide (N₂O), arising from the burning of petrol by official cars and rental vehicles and burning of diesel by freight vehicles, combustion of liquefied petroleum gas utilized in canteens; and the emission of CO₂ greenhouse gas due to usage of electricity purchased from the external parties. Industrial wastewater is mainly produced in the repairing and cleaning of our own vehicles, while domestic wastewater is mainly produced in daily office work and car rental outlet operations. Waste gas and particulate matters mainly include organic waste gas and overspray painting mist generated in the maintenance and preparing of vehicles at our own vehicle repair shops, while emission of organic waste gas and fog of overspray paint are carried out in accordance with requirements of the place of operation and relevant state regulations. Wastes mainly include waste oil, waste tires and lead car battery scraps etc., which have achieved 100% recycling, and qualified processors are selected to recycle and dispose of the wastes properly. Besides, there are domestic wastes generated by office operations, which are all passed to third parties for proper emission and treatment.

During the Reporting Period, the Company continuously enhanced its emission management capabilities and conducted multi-dimensional management specific to the characteristics of emissions:

- **Greenhouse gas management:** The Company gave priority to video or teleconference and other electronic methods in our work-related communications to minimize greenhouse gas emissions from unnecessary business travels. Air-conditioning systems were configured to be switched on manually at specific time intervals, so as to reduce greenhouse gas emission through reducing power consumption.
- **Waste water management:** At the beginning of the process of designing and constructing various projects, the Company reasonably set up waste water treatment facilities according to its business layout and conducted pre-event prevention and control of waste water emission and treatment resulting from its corporate operation. After the projects were put into use, the Company periodically inspected the waste water treatment progress and maintained waste water treatment equipment. Waste water generated by the Company's headquarter and branches was drained into the municipal pipeline network according to regulatory requirements, so as to ensure the legal and compliant drainage of waste water by the Company during the operation period.

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- **Waste gas management:** The Company took waste gas emission and control measures according to the requirements in the regions where it operates and conducted waste gas control and corresponding equipment optimization. Main waste gas control methods adopted at the current stage include the photocatalytic oxidation method, the adsorption method, etc..
- **Hazardous waste management:** In response to the calls of local environmental protection bureaus, each repairing factory in the PRC has conducted compliance management and site optimization from perspectives such as regulation of hazardous waste storage and hazardous waste disposal according to requirements.
- **Harmless waste management:** Garbage cans were placed at specific intervals to separately contain scrapped parts, office wastes and kitchen wastes, which were sorted and transported to fixed disposal sites at regularly. When disposing the aforesaid solid wastes, the Company took measures to prevent scattering, running-off and leakage or other measures to prevent environmental pollution.

Case 3: Hazardous waste gas treatment at repair shops of CAR

In the process of car repairment, repair shops usually need to do paint spraying and stoving enamels for cars, thus resulting in hazardous waste gases including painting mist, paint residue (particulate matters) as well as aromatics such as benzene, toluene and xylene. Currently, the treatment methods adopted by the Company's repairing factories for hazardous waste gases generated in the construction process mainly include the photocatalytic oxidation method, the chimney filtration and adsorption method, etc..

- Photocatalytic oxidation method: Taking Changsha Repairing Factory for example, the environmental-friendly photocatalytic cracking system was installed in the workshop. This system uses tailor-made high-energy and high-ozone ultraviolet beams to irradiate waste gas, so that organic or inorganic high-molecule malodorous compound molecular chains which are irradiated by high-energy ultraviolet beams can react with ozone to produce low-molecule compounds such as CO₂, H₂O and some small-molecule harmless substances which are emitted outdoors. This method has good purification efficiency and deodorization effects and does not cause secondary pollution.
- Chimney filtration and absorption method: Most repairing factories use the chimney filtration and absorption method by installing chimneys in spray booths, whereby hazardous waste gases generated in the construction process absorb organic wastes through the chimney and are filtered and decomposed into small-molecule non-polluted gases which are emitted outdoors.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Case 4: Treatment of hazardous wastes by Zhengzhou Repairing Factory using Internet of Things (“IoT”) equipment

Zhengzhou Repairing Factory purchased IoT equipment with a view to preventing environmental pollution resulting from improper disposal of waste engine oil and waste oil filter within the plant. Meanwhile, a ledger was opened to record incoming waste engine oil and waste oil filter under IoT equipment. After the specified cycle begins, waste engine oil and waste oil filter in the warehouse shall be sold to purchasers designated by local environmental protection bureaus, whose audit and approval are required for the sale. Purchasers shall conduct non-polluting treatment of waste engine oil and waste oil filter produced in the plant. The ancillary equipment also consists of plant-wide monitoring equipment which ensures proper treatment of hazardous wastes.

With the implementation of emission management policies and initiatives during the Reporting Period, the respective emission information in the Reporting Period is set out as below:

Indicator	Unit	2018
Total greenhouse gas emissions (Scope 1 + Scope 2)	Ton	29,583
Greenhouse gas emissions per million of turnover	Ton of CO ₂ e/ RMB million	4.59
Scope 1: Greenhouse gas emissions from direct emission sources	Ton of CO ₂ e	23,067
Scope 2: Greenhouse gas emissions from indirect emission sources	Ton of CO ₂ e	6,516
Emissions of CO ₂	Ton	29,503
Emissions of CH ₄	Ton	0.9932
Emissions of N ₂ O	Ton	0.1984
Domestic sewage emissions	Ton	105,575
Domestic sewage emissions per million of turnover	Ton/RMB million	16.38
Output of domestic waste	Ton	607
Output of domestic waste per million of turnover	Ton/RMB million	0.0942
Output of waste engine oil	Ton	672.46
Output of waste engine oil per million of turnover	Ton/RMB million	0.1044
Output of scraped old car batteries	Ton	466.34
Output of scraped old car batteries per million of turnover	Ton/RMB million	0.0724
Output of waste tires	piece	81,820
Output of waste tires per million of turnover	piece/RMB million	12.70

Notes:

- (1) The calculation of greenhouse gas emissions refers to the “Greenhouse Gas Auditing System Enterprise Auditing and Reporting Standard” issued by World Resources Institute (WRI) and World Business Council For Sustainable Development (WBCSD) and the Fifth Assessment Report issued by Intergovernmental Panel on Climate Change (IPCC).
- (2) The calculation of domestic sewage emissions refers to GB 50318-2017 “The People’s Republic of China National Standard of Urban Drainage Works Planning Specification” issued by Ministry of Housing and Urban-Rural Development of the People’s Republic of China.
- (3) The calculation of output of domestic waste refers to “The First National Survey of Pollution Sources on Urban Waste Source Discharge Coefficients Handbook” issued by the State Council.
- (4) Major wastes such as waste oil, waste tires and lead car battery scraps achieved 100% recycling.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

2.3 Resource Conservation

During the Reporting Period, the Company continued to comply with the laws and regulations such as the Environmental Protection Law (環境保護法) in the regions where we operate, took effective measures to protect the environment and conserve resources, practised green operation and implemented the value of resource conservation in every detail of its work.

- Paperless operation. During the Reporting Period, the Company processed a total of 4,818,187 e-orders and completed 165,384 online reimbursements, saving about 24,917,855 sheets of paper¹. Meanwhile, the Company's instructions and inter-department work-related interactions are conducted through emails and the OA system.
- The Company made its best efforts to save paper in daily office work by giving priority to two-side printing when printing or photocopying documents, putting collection boxes in the printing area to contain recycled paper and waste paper separately and making good use of recycled paper.
- To remind our employees to save water and electricity, and set friendly reminders in many places in the office area, for example, displays the slogans of "Save Water" at the wash stands and posts tips at the control panel of the central air-conditioning unit to remind employees to switch off the air-conditioner;
- To save electricity, we set the air conditioning system in summer and manually turn on the air conditioner at different times;
- Shut down water and power supply before public holidays and designate personnel in charge of the supply management to avoid unnecessary resources waste during day-offs.

With the implementation of resource conservation policies and measures during the Reporting Period, the resource consumption data for the Reporting Period are set out in the following table:

Indicator	Unit	2018
Total water consumption	Ton	124,206
Water consumption per million of turnover	Ton/RMB million	19.28
Total electricity consumption	Kwh	9,976,668
Electricity consumption per million of turnover	Kwh/RMB million	1,548.28
Total gasoline consumption	Litre	10,491,931
Gasoline consumption per million of turnover	Litre/RMB million	1,628.25
Diesel consumption	Litre	14,993
Diesel consumption per million of turnover	Litre/RMB million	2.33
LPG consumption	Kg	22,240
LPG consumption per million of turnover	Kg/RMB million	3.45
Natural gas consumption	Cubic metre	6,912
Natural gas consumption per million of turnover	Cubic metre/ RMB million	1.07

¹ The data is calculated based on 5 sheets of paper for each e-order or online reimbursement on average

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

3. RESPONSIBILITY CREATES HARMONIOUS SOCIETY

The Company always believes that the value of business model lies in bringing benefits to investors and customers as well as our stakeholders. Since its establishment, with adherence to our original aspiration, we have not only created a platform for our employees to realize their personal values and enjoy fairness and diversification, but also cooperate with our partners to establish a sustainable value chain and actively undertake social responsibilities to make people enjoy a better life while embracing the convenience brought by technologies.

3.1 Care for employees

The Company continues to follow its core values of “efficiency, proactiveness and care” and guarantees the interests and the physical and mental health of its employees; creates a comfortable office environment for its employees; actively promotes employee development; and creates “a big warm family, a big classroom for learning and a big platform for development” for its employees. Through measures of ensuring the employees’ basic interests and caring for them, the Company has built a well-established training and development system to attract and retain talents and enhance our employees’ happiness.

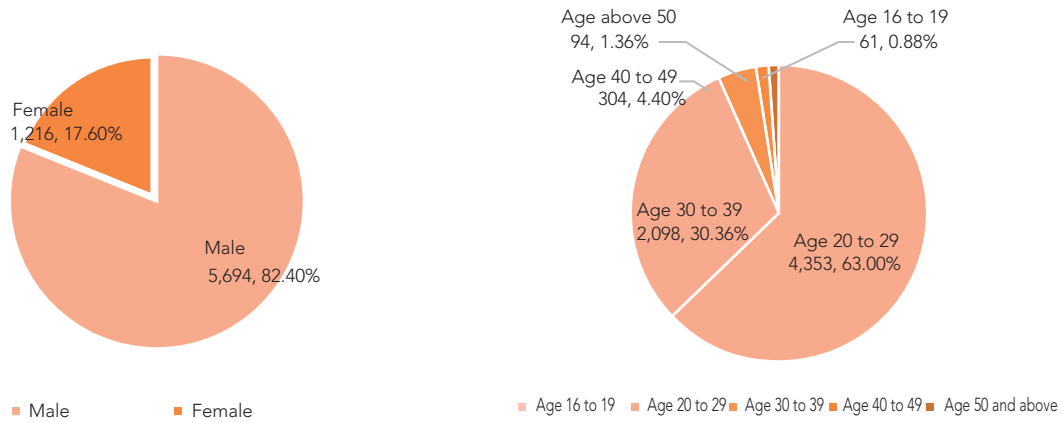
- **Opposition to the occurrence of forced labor and child labor**

The Group persistently implements the national and local regulations in relation to employment and abides by the relevant laws and regulations such as the Labour Law (《勞動法》), the Labour Contract Law (《勞動合同法》) and the Provisions on the Prohibition of Using Child Labor (《禁止使用童工規定》) when conducting human resource related work. The Company recruits employees on a voluntary basis and employment is established by agreement of both parties without any coercive behavior. The Company has adopted effective measures to verify the identification of the candidates so as to identify their true age for the purpose of ensuring a minimum employee entry age of 16 years old during the recruitment phase in accordance with law and regulations. During the Reporting Period, the Company had no violations of relevant laws and regulations in relation to employment of child labor and forced labor.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

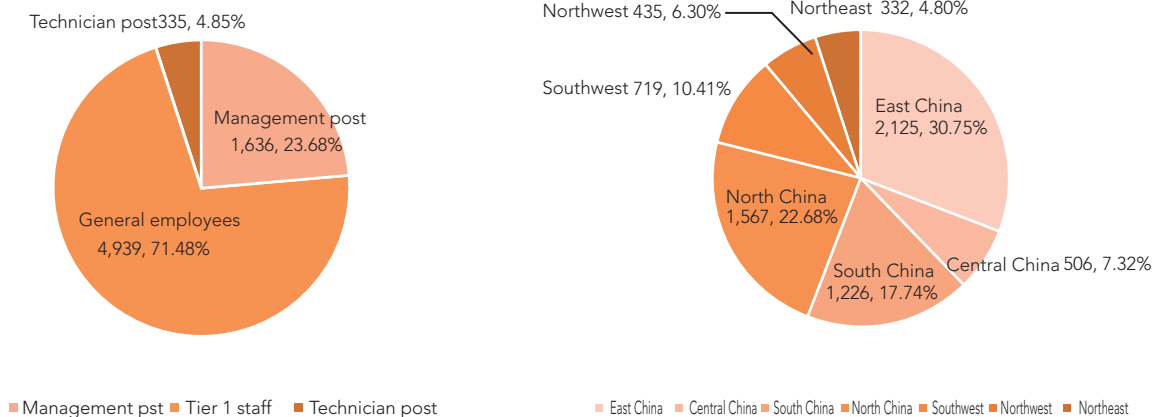
- **Diversified employment**

To ensure that employees will not be discriminated due to race, age, gender and other factors, the Company persists in the policy of diversification on its employment model, cultural background and employee composition. Meanwhile, in order to provide our employees with good interest protection and meet our own human resource management needs, the Company has established a series of management systems in the respect of remuneration and dismissal, recruitment and promotion, working hours, holidays, equal opportunities, diversification, anti-discrimination and other treatments and benefits, such as the Employee Performance Appraisal Measures (《員工績效考核辦法》) and the Staff Handbook (《員工手冊》), to protect the basic employee interests. As of 31 December 2018, the membership rate of the Labor Union reached 100%. During the Reporting Period, the Company had a total of 6,910 employees with the following specific distributions:



By gender

By age



By role composition

By region

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Fair Promotion and Anti-discrimination**

The Company is committed to diversifying employee promotion channels and has formulated the Promotion Management Measures (《晉升管理辦法》) to clarify the diversified employee promotion channels and regulate the standards and procedures for employee promotion, truly providing platform and path for employee development and promotion. The Company endeavors to establish a fair, equitable and open promotion system and prohibits any discrimination in the employee promotion channels, allowing capable employees to realize personal values to the best of their ability.

In this regard, the Company has implemented the professional promotion system to help employees grow rapidly and receive continuing, reasonable and achievable expected income through examination in lieu of training. The professional promotion system has been well received by employees with a total of 900 employees being promoted and provided with opportunities for salary increase, significantly enhancing employee morale. During the period of paying return visits to general employees and management members, many of them expressed that such initiatives provided them with the directions of promotion and made them more confident and motivated in their work, thus improving team cohesiveness and inspiring employees' desire to advance.

- **Comprehensive Training System**

Adhering to the employment philosophy of "People Foremost and Growth with Employees", the Company provides a career platform with the most brilliant prospect. The Company optimizes the effectiveness of Shenzhou Institute established specially for talents within Shenzhou to provide abundant resources and strong support to employees for their existing ability improvement and future career development. During the Reporting Period, the Company provided a total of 405 trainings to employees, covering 19,484 person-time employees with an average of 20.3 training hours for each employee.

- **Training programs and learning resource optimization:** In 2018, Shenzhou Institution elaborately created the training program named "Entering Module" for new managers with a view to helping new managers rapidly get familiar with business operations, have an insight into market, get integrated into the organization and expand contacts by giving consideration to both instantaneity and depth and providing plentiful learning and practical resources online and offline. Shenzhou Institution has organized two sessions of "Entering Module" training for new managers with 52 new managers participating.
- **Improvement of both quality and quantity of professional competence learning resources for key positions:** The Company's departments have completed the construction of learning map 2.0 and focused on the development and optimization of the supporting learning resources on the professional learning map to test the effectiveness of employee trainings through professional competency examinations.

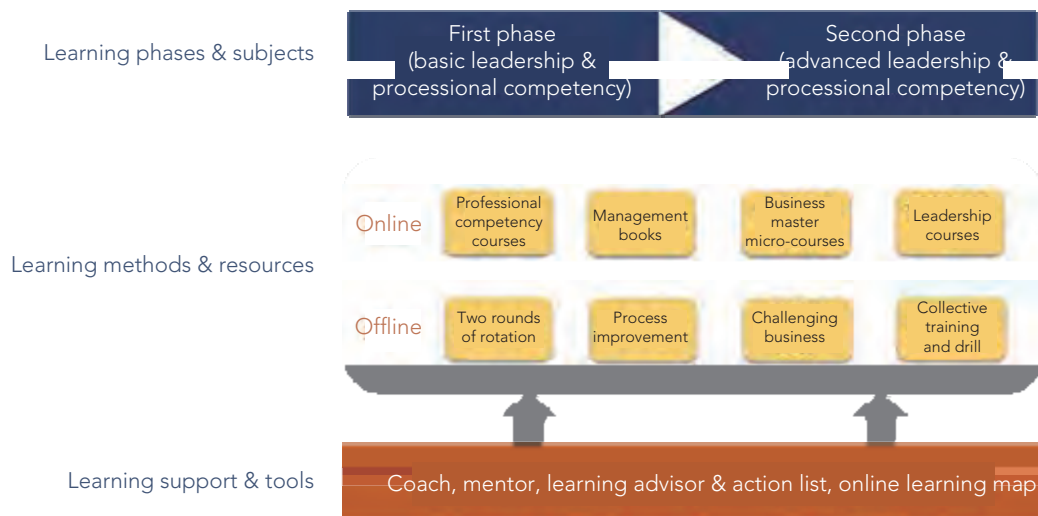
ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Case 1: Actively implementing the talent development training camp program

Jingshi Training Camp Program:

The Jingshi Training Camp is a program of the Group implemented for improving the capability of high fliers at leader level with a view to broadening trainees' business vision and practicing their management skills through two phases of online and offline basic and advanced learning.

In the first phase of the camp, rotational learning is conducted in respect of core positions in various departments of branches; in the second phase, rotational learning is conducted in respect of manager positions of branches in which book-reading sharing, self-learning of online management courses, online business master sharing and practical task challenging are conducted to procure trainees to improve their personal capability in terms of professional competency and leadership.



Overview of Jingshi Training Camp Program

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Ruishi Training Camp Program:

The Ruishi Training Camp is a talent development program implemented in respect of high-performing branch managers of the Group. This program is divided into three parts, namely self-learning and self-examination, collective training and enabling, and subject challenging in order to improve trainees’ business leadership, team leadership and personal influence. 39 Ruishi elite trainees completed an online learning of 100 hours and three collective training and enabling in four months from the commencement of the program’s operation on 17 August 2018, during which each trainee has delivered a total of 13 results.



Overview of Ruishi Training Camp Program

Case 2: Mobile learning platform function iteration

On the improvement of platform functions, the Company has always focused on optimizing learning experience, and participated in the Online Learning of Chinese Enterprise selection activities held by China E-Learning Forum & Exhibition (“CEFE”) in October this year and was awarded the Best Platform Operation Plan.

Learning portal transfer:

Shenzhou online learning platform mainly uses Times Bright CreSuccess’s ELN platform. The institution positions data center as knowledge base of various departments and realizes the learning function by initiating the “Course Center”, the “Learning Subjects” and the “Learning Map” and transfers comprehensive learning resources and learning materials required for various positions from the “Data Center” to the “Course Center”.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Select new training transmission channels:

In addition to the ELN platform operated in cooperation with Times Bright CreSuccess, Shenzhou Institution focused on selecting voice live broadcast platforms such as Qianliao, Lizhi and Yiqibo and conducted comparison tests on platform functions based on essential functions (live & recorded broadcast, question & comment, check-in, course export and safety) and optional functions (multi terminal, voice time length, like, document sharing).

In the training programs since March 2018, a majority of the core departments have adopted the form of self-learning of online courses + collective training and face-to-face courses and even conducted online interactive learning continuously, including but not limited to new employee program, car rental shop manager trainee cultivation program, car rental operation supervisor Qiushi plan, chauffeured car operation supervisor Chuying program and repair shop manager and supervisor training program.



Function Display of Times Bright CreSuccess Learning Sections

- **Physical and Mental Health of Employee**

The Company has been in strict compliance with national and local laws and regulations such as the Labour Law of the People's Republic of China (《中華人民共和國勞動法》), the Law of the People's Republic of China on the Prevention and Control of Occupational Diseases (《中華人民共和國職業病防治法》) and the Law on Labour Safety and Health (《勞工安全衛生法》) and has been conscientiously implementing the Special Rules on the Labour Protection of Female Employees (《女職工勞工保護特別規定》). Since its establishment, the Company has always insisted on the core scientific development philosophy of people foremost, regarded the occupational health and safety of its employees as a precondition and foundation of its development and made its best efforts to protect the occupational health and safety of its employees. In the first half of 2018, the Company successfully accomplished various goals of occupational health and safety. During the Reporting Period, there was no death incident arising from work-related injuries of the Company's employees.

- **Employee body check:** New employees are required to conduct body check according to the Company's requirements before induction. After induction, the Company reimburses them for the body check expenses and organizes regular body check for them.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Health protection for female employees:** The Company protects various rights and benefits of female employees during pregnancy, fertility and lactation and prohibits reducing salaries of, dismissing, terminating the labor relationship or employment contracts with female employees due to their pregnancy, fertility and lactation to ensure there is no discrimination against female employees. The Company organizes female employees from all departments to participate in the investigation activities in relation to HPV vaccination to protect the physical and mental health of female employees.
 - **Physical and mental health:** The Company has a gym and its employees can also enjoy health benefits on a regular basis such as free-of-charge cervical spine massage, acupuncture, psychological consultant training and yoga exercises at the Company's expenses. The Company has a Chief Executive Officer mailbox and a Wechat official account, "CAR Without Distance" (神州無距離) to accept internal suggestions and complaints. The Company listens to the demands of employees and solves the difficulties encountered by employees in a timely manner.
 - **Comfortable office environment:** The Company is committed to creating a relaxed and comfortable working environment for its employees. For example, the Company headquarters in Beijing has placed many activated carbon bags and green plants after relocation to the new office.
 - **Occupational safety:** the Company provides labor safety supplies for the employees, who may get labor safety supplies, such as safety gloves, based on the necessity of their work; and formulated a series of safety systems and rules and procedures for safe operation in respect of the on-site operational work at our garage, such as "Procedures for safe operation of lift", "Procedures for operation of dynamic balancing machines" and "Procedures for safe operation of tyre removing machines", to regulate safe operation in the course of repairs and prevent occupational injuries of the employees.
- **Rich employee activities**

The Company always takes employee activity as an important way to promote the healthy and harmonious development of labor relation, mobilize the enthusiasm of our employees and enhance the cohesion of the Company. The Group is committed to providing our employees with a wide variety of employee activities that not only enhance the cohesion among its employees but also provide display space for employees with special skills.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Case 3: CAR actively engaged in local community employee activities

In the first half of 2018, employees of grassroots labor union of the Company participated in several activities, such as the first women's fun games titled "Women Build a Dream and Construct Binhai" in Binhai New Area, the "March 8 Women's Fun Games" in the Airport Economic Area of Tianjin Port Free Trade Zone, and Chorus Competition in Tianjin Port Free Trade Zone and have achieved remarkable results. We were granted the May 1 Labor Medal of Binhai New Area at May 1 International Labor Day Commendation Conference organized by Binhai New Area at the end of April, which built a good corporate image for the Company among the government and society and enhanced the Company's positive corporate image to develop the Company as an energetic and dynamic enterprise.



Employees Participation in Women's Fun Games



Employees Participation in Chorus Competition

3.2 Win-Win Partnerships

The Company conducts strict review and management of every aspect of the suppliers, and maintains good exchange and communication mechanisms with its suppliers and partners to create more values for both parties.

In the purchasing management, purchases are divided into two major purchase segments: "vehicle purchase" and "parts and other materials purchase" based on the type and characteristics of purchased goods. At the end of the Reporting Period, the number of vehicle suppliers was 43 and the number of parts and other materials suppliers was 253.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Supplier management and assessment**

- Vehicle Purchase Management

- The Company has prepared and strictly implemented the *Vehicle Purchase Management Manual* for the purchase of vehicles to standardize the vehicle purchasing process. The suppliers will be included in the list of qualified suppliers after approval.
- The Company will conduct assessment and rating on suppliers on a monthly basis, and negotiate follow-up solutions and improvement plans for the problems identified in assessment with suppliers to understand suppliers' comments and suggestions on assessment results. For suppliers who are subject to rectification, they are required to provide improvement measures and make rectification within a prescribed period. For those who have failed to meet the conditions of qualified suppliers, the Company should cancel their qualification upon approval.
- In selecting vehicle suppliers, the Company will comprehensively assess the overall strength, vehicle sales capabilities, financial conditions, cooperative intention, relationship with host manufacturers and emergency vehicle source solutions of alternative suppliers. The assessment on the suppliers' environment and social risks will be involved in their overall strength when conducting the inspection.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- Parts and Other Materials Purchase
- The Company has established and implemented a market research and supplier research system and mastered all aspects of suppliers in order to avoid risk of selection and improve the efficiency of purchasing.
 - The Company has established scientific and efficient supplier assessment methods to evaluate and assess suppliers and inspire suppliers with this mode in order to ensure the quality of goods purchased.
 - The Company has standardized the matters relating to the supplier relationships maintenance to promote the establishment of strategic cooperative relations between the Company and suppliers, explore a win-win model and improve its own competitive advantages.
 - The Company has conducted inspection of its suppliers in six major aspects, including product status, technical expertise, machinery and equipment, governance and control capabilities, financial credit and condition, and ability and quality of management. Environmental and social risks of the supplier have been taken into account.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Creating Win-win Opportunity**

In the process of procurement and vendor cooperation, the Company continues to seek for establishing long-term trust relationship with all partners, and even entering into long-term strategic cooperation, aiming to create more possibilities for future cooperation, and promote value enhancement and win-win situation among various parties.

Case 4: Received outstanding dealers of SAIC GM for visiting and training

In order to help dealers better develop their car rental businesses, SAIC GM has arranged its dealers' key account managers to visit CAR for training and exchange in November 2018. The Company has shared and exchanged with such dealers on the landscape of leasing industry, leasing companies' procurement and operation, development trends and opportunities of leasing industry.

The sharing and exchanging activity has comprised of three sessions: visiting CAR office, briefing the profile of CAR, training and exchanging of CAR business. Through this exchange, SAIC GM's outstanding dealers have conducted in-depth understanding of the Company, which enabled them to better understand the purpose of cooperation and better expand their market in the future.



Visiting by Outstanding Dealers of SAIC GM for Training

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

3.3 CORRUPTION-FREE OPERATION

During the Reporting Period of 2018, the Company continued to develop relevant anti-embezzlement and anti-corruption policies in order to be strictly in compliance with the bribery, blackmailing, fraud and money laundering related regulations under the *Criminal Law* (《刑法》), the *Anti-Unfair Competition Law* (《反不當競爭法》) and the *Interim Provisions on Banning Commercial Bribery* (《關於禁止商業賄賂行為的暫行規定》) in the place where we operate. During the Reporting Period, due to strict compliance with the laws of the PRC and the place where we operate and the in-house anti-corruption policies of the Company, there were no litigations and corresponding penalties against us arising from acts such as corruption, fraud, extortion, bribery and money laundering.

The Company has regularly revised relevant business processes and management systems, and further monitored internally the procurement behaviour of purchasing staff as to whether they have been observing the procurement policies of the Company and following the relevant national and regional laws and regulations through upgrading the management system and improving the internal control mechanism. As for external suppliers, the Company has set up anti-commercial bribery provisions and independent complaint channels in the procurement contracts to restrain purchasing staff and suppliers from the relevant violations that may occur during the procurement process and eliminate corruption, embezzlement, bribery from the internal and external levels, respectively. Meanwhile, we have offence reporting mailbox to improve the closed-loop management of anti-corruption.

- **Developing relevant policies:** The Company has anti-corruption and anti-fraud policy, which explicitly stipulates that employees may not use their positions to seek improper interests;
- **Multiple whistle-blowing channels:** The Company has anonymous offence reporting mailbox with prize that is against corruption. In the event of corruption, fraud and bribery, the irregularities can be reported; if the offence reporting case is true, the whistle-blower would receive a bonus. We would protect the whistle-blower to the utmost extent and punish the person being reported against the laws;
- **Procurement system and binding clause:** The Company extended its monitoring scope to the entire process from the initiation of procurement requirements to contract signing, execution and conclusion through the contract management system and has regularly checked the implementation of the procurement process through internal control measures and provided feedbacks to the management to further urge the procurement behavior to follow the Company's procurement policy. In order to ensure the independence and transparency of suppliers and to prevent potential bribery and corruption between suppliers and purchasing departments, we have set up anti-commercial bribery provisions in externally-signed procurement contracts to legally regulate and supervise suppliers' behaviors;
- **Tiered bidding and purchase:** For key and large amount purchases, the Company has clearly stipulated that the bid processes shall be organized for such purchases, and purchase prices shall be scientifically and reasonably determined so as to reduce the risk of fraud and corruption.

3.4 DEVOTION TO PUBLIC WELFARE

The Company has always considered involving in more social responsibilities as one of its important cultural concepts, and has devoted itself to public welfare by giving full play to its resource advantages. Since its establishment in 2007, it has been conducting poverty alleviation work for many years, donating relief materials and providing rescue vehicles to disaster-hit areas, donating materials to the schools in outlying poverty-stricken areas, helping special groups such as the poor and disabled, and actively participating in various social welfare activities.

Case 5: CAR’s Efforts in Relief Work after Flood from Discharge of A Barrier Lake in The Mainstream of Jinsha River

In November 2018, many villages of Weixi County, Diqing Prefecture of Yunnan Province, which are located along the relatively downstream of the Baige Stuffed Lake of Jinsha River, suffered a lot from the angry torrents of flood discharge from the lake. The Company has taken immediate action to raise donations for the flood victims and organized a volunteer team to assist the villagers for their home rebuilding after the flood.

The Company has always been upholding its commitment to shoulder social responsibility and has made due contribution to the earthquake relief work leveraging on its own business strengths. Earlier, CAR also provided auto service for the purpose of combating earthquake and other disasters with no consideration in areas such as Jiuzhaigou and Ya’an.



Relief Work after Flood from Discharge of A Barrier Lake in The Mainstream of Jinsha River

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Case 6: CAR's Efforts in The Career of Support Education

Affected by various factors such as history and environment, the productivity level of the people living in poverty-stricken areas remains relatively low and the base of local infrastructure is weak, restricting the development of education and therefore affecting the advancement of the poor regions. As such, it is crucial to invest in and support the building of a strong teaching team to improve the education situation in the poor areas. The Northwest Yunnan Support Education Team backed by CAR has organized volunteers to conduct public welfare actions in remote rural areas on a regular basis since 2007. Services provided by such team are mainly carried out in poor areas of Yunnan, Sichuan and Guizhou. During the year ended 31 December 2018, the Company offered automobiles to volunteer teachers of the Northwest Yunnan Support Education Team to make it easier for their travels in rural areas.

Case 7: CAR's Efforts in The Career of Blood Donation

On June 4, 2018, Shanghai CAR organized its staff to take part in blood donation activities and posted public welfare advertisements marked "World Blood Donor Day" on car window glasses of CAR, appealing to more people to join as the blood donors. This is the 11th consecutive year for the Company to organize blood donation activity since its inception.



CAR's Staff's Efforts in The Career of Blood Donation

INDEPENDENT AUDITORS' REPORT

To the shareholders of CAR Inc.

(Incorporated in the Cayman Islands with limited liability)

OPINION

We have audited the consolidated financial statements of CAR Inc. (the "Company") and its subsidiaries (the "Group") set out on pages 109 to 249, which comprise the consolidated statement of financial position as at 31 December 2018, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

INDEPENDENT AUDITORS' REPORT

Key audit matter

How our audit addressed the key audit matter

Lease classification for car rental arrangement

The Group's principal business is the provision of car rental services through arrangements with customers in the form of leases. The Group uses a lease management system to determine the classification and ongoing accounting of its leases.

Our procedures included obtaining an understanding of management's controls and testing them on the recognition and classification of leases by the lease management system. For finance leases entered into during the year, we assessed the appropriateness of the discount rates by comparing them with historical data and industry benchmarks. We also reviewed and tested other aspects of the lease accounting on a sample basis, such as the formula used in the accounting models, the calculation of the minimum lease payments, and the calculation of the rental income.

The Group applies judgement at the initial inception of the leases to determine whether they should be classified as either operating leases or finance leases in accordance with IAS 17 "Leases", depending on the lease terms. Classification of a finance lease also requires determining the appropriate discount rate implicit in the lease to discount the minimum lease payments, which in turn also affects the allocation of the rental income over the period of the lease.

We also assessed the adequacy of the related disclosures in the notes to the financial statements.

Related disclosures are included in Note 5 "Revenue", Note 6 "Other income and expense, net" and Note 15 "Finance lease receivables", respectively, to the financial statements.

INDEPENDENT AUDITORS' REPORT

Key audit matter

Accounting for investment in equity shares

At 31 December 2018, the Group held 6.27% of ordinary shares of UCAR Inc., which operating in the online businesses for the trade-in of used cars and chauffeured car services. The investment was classified as a financial asset at fair value through profit or loss and recorded as "Investment in equity shares" on the statement of financial position.

The investment in ordinary shares was carried at fair value determined at each reporting period end date in accordance with IFRS 9 "Financial Instruments: Classification and Measurement". The investment in ordinary shares was stated at RMB2,809.64 million at 31 December 2018 and the Group recognised a net gain on fair value of RMB2.40 million, which was recorded as "Other income and expenses, net" in the statement of profit or loss. The investment was classified as Level 3 in the fair value hierarchy. The determination of the fair values involved the use of significant assumptions and estimations including the use of observable and unobservable inputs to the valuation model.

Related disclosures are included in Note 3 "Significant accounting judgements and estimations", Note 6 "Other income and expenses, net" and Note 22 "Investment in equity shares" to the financial statements.

How our audit addressed the key audit matter

Our procedures included checking if the registration forms and relevant documents agreed and ensuring that the investment in equity shares was properly classified in accordance with IFRS 9. We also evaluated the methodology adopted by the Group to determine the fair value of the equity share investment at 31 December 2018 and tested the key assumptions and estimations used in the valuation by testing the observable data to third party derived data sources and corroborating the reasonableness of unobservable inputs by comparing to available data sources. We employed EY internal valuation specialists to assist us with our audit of the valuation.

We also assessed the adequacy of the related disclosures in the notes to the financial statements.

INDEPENDENT AUDITORS' REPORT

Key audit matter

How our audit addressed the key audit matter

Residual values of rental vehicles acquired outside of repurchase programs

The book amount of rental vehicles acquired outside of repurchase programs at 31 December 2018 was RMB10,637.59 million. As such rental vehicles constitute a significant portion of the Group's assets and its business requires the Group to constantly replenish its fleet, the Group faces significant risks related to the estimated residual values of these rental vehicles acquired outside of repurchase programs. The Group estimates the residual values as at the expected time of disposal and the vehicles are depreciated over the estimated holding period on a straight-line basis, taking into account the residual values. The Group periodically reviews and makes adjustments, if necessary, to the depreciation rates of rental vehicles acquired outside of repurchase programs in response to the latest market conditions and their effect on residual values as well as the estimated time of disposal. Significant estimation and judgement is required in determining the residual values of the Group's rental vehicles acquired outside of repurchase programs.

Related disclosures are included in Note 3 "Significant accounting judgements and estimates" to the financial statements.

We evaluated the design of controls and tested their operating effectiveness over the periodical review of the residual values of the rental vehicles acquired outside of repurchase programs. In addition, we assessed the key factors (primarily the available market information) applied by the Group to determine the estimated residual values, for a sample of disposals during the year, we evaluated the reasonableness of the estimated residual values by comparing them to the disposal proceeds.

INDEPENDENT AUDITORS' REPORT

OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

INDEPENDENT AUDITORS' REPORT

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

INDEPENDENT AUDITORS' REPORT

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Shun Lung Wai, Ricky.

Ernst & Young

Certified Public Accountants

Hong Kong

12 March 2019

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2018

	Notes	2018 RMB'000	2017 RMB'000
Rental revenue	5	5,340,132	5,048,345
Sales of used vehicles	5	1,103,566	2,668,993
Total revenue		6,443,698	7,717,338
Depreciation of rental vehicles	8	(1,494,832)	(1,373,645)
Direct operating expenses of rental services		(1,718,188)	(1,701,352)
Cost of sales of used vehicles	8	(1,146,913)	(2,697,472)
Gross profit		2,083,765	1,944,869
Other income and expenses, net	6	(169,965)	383,090
Selling and distribution expenses		(78,258)	(29,954)
Administrative expenses		(468,228)	(470,029)
Finance costs	7	(782,185)	(652,777)
Share of profit of an associate	21	9,426	107
Profit before tax	8	594,555	1,175,306
Income tax expense	10	(304,710)	(294,195)
Profit for the year		289,845	881,111
Attributable to:			
Owners of the parent		289,845	881,111
Earnings per share attributable to ordinary equity holders of the parent			
Basic	12	RMB0.135	RMB0.391
Diluted		RMB0.134	RMB0.386

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2018

	2018 RMB'000	2017 RMB'000
Profit for the year	289,845	881,111
Other comprehensive income for the year, net of tax	—	—
Total comprehensive income for the year	289,845	881,111
Attributable to:		
Owners of the parent	289,845	881,111

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

		31 December 2018	31 December 2017
	<i>Notes</i>	RMB'000	<i>RMB'000</i>
NON-CURRENT ASSETS			
Rental vehicles	13	10,788,372	9,538,828
Other property, plant and equipment	14	573,644	470,794
Finance lease receivables - non-current	15	1,097,470	115,443
Prepayments	16	3,664	116,055
Prepaid land lease payments	18	57,177	58,791
Goodwill	19	6,728	6,728
Other intangible assets	20	148,828	146,902
Investment in an associate	21	41,911	32,485
Investment in equity shares	22	2,809,641	2,807,244
Rental deposits		145	19
Deposits for sale-leaseback borrowing		30,000	—
Restricted cash - non-current	26	1,275	1,275
Deferred tax assets	33	232,195	183,316
Other non-current assets		9,813	16,223
Total non-current assets		15,800,863	13,494,103
CURRENT ASSETS			
Inventories	23	190,648	159,914
Trade receivables	24	96,380	92,452
Due from related parties	40	360,129	758,952
Prepayments, other receivables and other assets	25	1,547,679	1,174,657
Finance lease receivables - current	15	250,299	85,611
Other current financial assets	17	522,510	—
Restricted cash - current	26	250,000	60,895
Cash and cash equivalents	26	3,186,401	4,813,311
Total current assets		6,404,046	7,145,792

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

		31 December 2018	31 December 2017
	<i>Notes</i>	RMB'000	<i>RMB'000</i>
CURRENT LIABILITIES			
Trade payables	27	112,259	81,989
Other payables and accruals	28	869,708	700,090
Advances from customers		250,148	385,119
Interest-bearing bank and other borrowings - current	29	4,699,665	2,505,286
Due to a related party	40	305	4,964
Income tax payable		119,685	129,826
Derivative financial instruments			
– current	32	—	187,026
Total current liabilities		<u>6,051,770</u>	<u>3,994,300</u>
NET CURRENT ASSETS		<u>352,276</u>	<u>3,151,492</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>16,153,139</u>	<u>16,645,595</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

	31 December 2018	31 December 2017
<i>Notes</i>	RMB'000	<i>RMB'000</i>
TOTAL ASSETS LESS CURRENT LIABILITIES	16,153,139	16,645,595
NON-CURRENT LIABILITIES		
Senior notes	30 6,176,503	5,149,165
Corporate bonds	31 1,020,834	296,089
Derivative financial instruments – non-current	32 13,895	—
Interest-bearing bank and other borrowings - non-current	29 754,846	3,171,201
Deposits received for rental vehicles	753	568
Deferred tax liabilities	33 213,280	154,661
Total non-current liabilities	8,180,111	8,771,684
Net assets	7,973,028	7,873,911
EQUITY		
Equity attributable to owners of the parent		
Share capital	34 131	134
Treasury shares	34 —	(147,481)
Reserves	36 4,414,050	4,683,406
Retained earnings	3,558,847	3,337,852
Total equity	7,973,028	7,873,911

Yifan SONG
Director

Sam Hanhui SUN
Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2018

	Attributable to owners of the parent							
	Share capital RMB'000	Merger reserve* RMB'000	Statutory reserve* RMB'000	Share premium* RMB'000	Share option reserve* RMB'000	Treasury shares RMB'000	Retained earnings RMB'000	Total equity RMB'000
As at 1 January 2017	144	2,382,719	187,711	2,939,463	201,988	(8,474)	2,515,055	8,218,606
Profit for the year	—	—	—	—	—	—	881,111	881,111
Other comprehensive income for the year	—	—	—	—	—	—	—	—
Total comprehensive income for the year	—	—	—	—	—	—	881,111	881,111
Appropriation of statutory reserve	—	—	58,314	—	—	—	(58,314)	—
Repurchase of shares	—	—	—	—	—	(1,242,996)	—	(1,242,996)
Cancellation of shares	(11)	—	—	(1,103,978)	—	1,103,989	—	—
Exercise of share options (note 35)	1	—	—	50,611	(38,756)	—	—	11,856
Equity-settled share option arrangements (note 35)	—	—	—	—	5,334	—	—	5,334
As at 31 December 2017	134	2,382,719	246,025	1,886,096	168,566	(147,481)	3,337,852	7,873,911
Effect of adoption of IFRS 9 (note 2.2)	—	—	—	—	—	—	(1,278)	(1,278)
As at 1 January 2018 (restated)	134	2,382,719	246,025	1,886,096	168,566	(147,481)	3,336,574	7,872,633
Profit for the year	—	—	—	—	—	—	289,845	289,845
Other comprehensive income for the year	—	—	—	—	—	—	—	—
Total comprehensive income for the year	—	—	—	—	—	—	289,845	289,845
Appropriation of statutory reserve	—	—	67,572	—	—	—	(67,572)	—
Repurchase of shares	—	—	—	—	—	(198,440)	—	(198,440)
Cancellation of shares	(4)	—	—	(345,917)	—	345,921	—	—
Exercise of share options (note 35)	1	—	—	31,890	(24,556)	—	—	7,335
Equity-settled share option arrangements (note 35)	—	—	—	—	1,655	—	—	1,655
As at 31 December 2018	131	2,382,719	313,597	1,572,069	145,665	—	3,558,847	7,973,028

* These reserve accounts comprise the consolidated reserves of RMB4,414,050,000 (2017: RMB4,683,406,000) in the consolidated statement of financial position.

CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2018

	<i>Notes</i>	2018 RMB'000	2017 <i>RMB'000</i>
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax		594,555	1,175,306
Adjustments for:			
Finance costs	7	782,185	652,777
Share of profit of an associate	21	(9,426)	(107)
Interest income	6	(89,888)	(33,007)
Loss on disposal of items of other property, plant and equipment	8	1,249	7,927
Gain on disposal of investment in redeemable preference shares		—	(150,035)
Fair value (gain)/loss on investment in equity shares and redeemable preference shares	6	(2,397)	66,086
Fair value changes on derivative instrument transactions not qualifying as hedges	6	26,750	187,026
Depreciation of rental vehicles	13	1,494,832	1,373,645
Depreciation of other property, plant and equipment	14	69,770	77,594
Amortisation of other intangible assets	20	5,698	8,506
Amortisation of prepaid land lease payments	18	1,614	1,614
Impairment of trade receivables	24	5,146	4,650
Exchange loss/(gain)	6	374,137	(376,624)
Equity-settled share option expenses	35	1,655	5,334
		3,255,880	3,000,692
Increase in rental vehicles		(2,744,376)	(1,735,735)
(Increase)/decrease in trade receivables		(10,352)	2,537
Decrease/(increase) in amounts due from related parties		398,823	(202,751)
(Increase)/decrease in inventories		(30,734)	73,534
Increase in prepayments and other receivables		(222,632)	(99,287)
(Increase)/decrease in finance lease receivables		(1,146,715)	18,915
Increase in trade payables		30,270	9,321
Decrease in amounts due to a related party		(4,659)	(28,897)
(Decrease)/Increase in advances from customers		(134,971)	53,855
Increase in other payables and accruals		103,978	78,818
Tax paid		(287,700)	(333,604)
NET CASH FLOWS (USED IN)/GENERATED FROM OPERATING ACTIVITIES		(793,188)	837,398

CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2018

	Notes	2018 RMB'000	2017 RMB'000
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of items of other property, plant and equipment		(173,833)	(67,105)
Proceeds from disposal of items of other property, plant and equipment		1,296	1,393
Purchases of other intangible assets		(7,624)	(1,323)
Acquisition of subsidiaries		—	(3,360)
Disposal of investment in redeemable preference shares		—	371,365
Increase in other current financial assets		(522,510)	—
Settlement of derivative financial instruments	42	(199,881)	—
Interest received		56,840	33,622
		<u>(845,712)</u>	<u>334,592</u>
NET CASH FLOWS (USED IN)/GENERATED FROM INVESTING ACTIVITIES			
CASH FLOWS FROM FINANCING ACTIVITIES			
(Addition)/release of deposits for borrowings		(30,000)	30,000
Increase in restricted cash		(189,105)	(60,870)
Proceeds from bank and other borrowings		2,969,754	2,222,883
Repayments of bank and other borrowings		(3,371,297)	(2,649,730)
Proceeds from issuance of corporate bonds	31	722,268	295,548
Proceeds from issuance of senior notes	30	731,465	—
Proceeds from exercise of share options	34	7,335	11,856
Repurchase of shares		(198,440)	(1,242,996)
Interest paid		(646,444)	(599,344)
		<u>(4,464)</u>	<u>(1,992,653)</u>
NET CASH FLOWS USED IN FINANCING ACTIVITIES			
NET DECREASE IN CASH AND CASH EQUIVALENTS			
Cash and cash equivalents at beginning of year		4,813,311	5,723,161
Effect of foreign exchange rate changes, net		16,454	(89,187)
		<u>3,186,401</u>	<u>4,813,311</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR			

CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2018

	<i>Notes</i>	2018 RMB'000	2017 RMB'000
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS			
Cash and bank balances	26	2,506,401	3,856,353
Non-pledged time deposits with original maturity of less than three months when acquired	26	680,000	956,958
Cash and cash equivalents as stated in the statement of financial position		3,186,401	4,813,311
Cash and cash equivalents as stated in the statement of cash flows		3,186,401	4,813,311

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION

China Auto Rental Inc. was incorporated as an investment holding company under the laws of the Cayman Islands on 25 April 2014, and changed its name to CAR Inc. (the "Company") on 17 June 2014. The registered and correspondence address is P.O., Box 2681, Cricket Square, Grand Cayman KY1-1111, Cayman Islands. The Group is principally engaged in the car rental business.

Information about subsidiaries and the controlled structured entity

Particulars of the Company's subsidiaries and the controlled structured entity are as follows:

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
北京神州汽車租賃 有限公司 Beijing China Auto Rental Co., Ltd. ("CAR Beijing")	PRC/Mainland China	RMB 378.8 million	—	100	Car rental
重慶神州汽車租賃 有限公司 Chongqing China Auto Rental Co., Ltd.	PRC/Mainland China	RMB 0.3 million	—	100	Car rental
上海神州華東汽車租賃 有限公司 Shanghai Shenzhou Huadong Auto Rental Co., Ltd.	PRC/Mainland China	RMB 9 million	—	100	Car rental
北京凱普停車管理 有限公司 Beijing Kaipu Parking Management Co., Ltd. ("Beijing Kaipu")	PRC/Mainland China	RMB 5 million	—	100	Vehicle parking management
無錫神州汽車租賃 有限公司 Wuxi China Auto Rental Co., Ltd.	PRC/Mainland China	RMB 2.01 million	—	100	Car rental

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and the controlled structured entity (continued)

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: (continued)

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
廣州神州汽車租賃 有限公司 Guangzhou China Auto Rental Co., Ltd.	PRC/Mainland China	RMB 1 million	—	100	Car rental
北京北辰汽車租賃 有限公司 Beijing Beichen Auto Rental Co., Ltd.	PRC/Mainland China	RMB 35 million	—	100	Car rental
貴陽敬呂商貿 有限公司 Guiyang Jinglv Trade Co., Ltd.	PRC/Mainland China	RMB 30,000	—	100	Car rental
北京達世行華威勞務 服務有限公司 Beijing Dashihang Warwick Labor Services Co., Ltd.	PRC/Mainland China	RMB 5 million	—	100	Car rental
China Auto Rental Limited (formerly known as Legend Capital Management (Hong Kong) Limited and LC Industrial Investment Limited)	Hong Kong	US\$ 11.2 million	—	100	Investment

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
聯慧汽車(廊坊) 有限公司 Lianhui Auto (Langfang) Co., Ltd. (formerly known as United Auto (Langfang) Co., Ltd.)	PRC/Mainland China	US\$ 5 million	—	100	Processing and manufacture of auto parts
上海泰暢汽車駕駛 服務有限公司 Shanghai Taichang Auto Driving Service Co., Ltd.	PRC/Mainland China	RMB 0.2 million	—	100	Chauffeured services
北京卡爾汽車租賃 有限公司 Beijing Carl Auto Rental Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Car rental
Main Star Global Limited	British Virgin Islands	US\$2	—	100	Investment holding
Haike Leasing (China) Limited	Hong Kong	HK\$1	—	100	Investment holding
海科融資租賃(北京) 有限公司 Haike Leasing (Beijing) Limited	PRC/Mainland China	US\$ 199 million	—	100	Car rental

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and the controlled structured entity (continued)

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: (continued)

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
海科融資租賃(福建) 有限公司 Haike Leasing (Fujian) Limited	PRC/Mainland China	US\$ 49 million	—	100	Car rental
浩科融資租賃(上海) 有限公司 Haoke Leasing (Shanghai) Limited	PRC/Mainland China	RMB 1,760 million	—	100	Car rental
神州准新車(中國) 有限公司 Shenzhou Used Car Limited ("Zhunxinche")	Hong Kong (China)	HK\$1	—	100	Investment holding
廣州神州汽車租賃 有限公司 Guangzhou Shenzhou Auto Rental Co., Ltd.	PRC/Mainland China	RMB 1 million	—	100	Car rental
廣州市安淼汽車維修 有限公司 Guangzhou Anmiao Auto Repair Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
杭州國嘉名流汽車維修 有限公司 Hangzhou Guojia Mingliu Auto Repair Co., Ltd.	PRC/Mainland China	RMB 0.3 million	—	100	Auto repair service
廈門市駿洲汽車維修 服務有限公司 Xiamen Junzhou Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 1 million	—	100	Auto repair service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
南京兆和汽車服務 有限公司 Nanjing Zhaohe Auto Service Co., Ltd. ("Nanjing ZH")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
深圳市富港汽車維修 服務有限公司 Shenzhen Fugang Auto Repair Service Co., Ltd. ("Shenzhen Fugang")	PRC/Mainland China	RMB 0.58 million	—	100	Auto repair service
長沙神州汽車維修 有限責任公司 Changsha China Auto Repair Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
濟南申源汽車維修 有限公司 Jinan Shenyuan Auto Repair Co., Ltd. ("Jinan Shenyuan")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
武漢凱普汽車服務 有限公司 Wuhan Kaipu Auto Service Co., Ltd. ("Wuhan Kaipu")	PRC/Mainland China	RMB 0.3 million	—	100	Auto repair service
Premium Auto Rental (China) Limited ("Premium")	Hong Kong	US\$ 35.83 million	—	100	Investment holding

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and the controlled structured entity (continued)

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: (continued)

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
Rent A Car Holdings (HK) Limited ("Rent A Car")	Hong Kong	HK\$ 148.64million	—	100	Investment holding
赫茲汽車租賃(上海) 有限公司 Hertz Rent A Car (Shanghai) Co., Ltd. ("RAC SH")	PRC/Mainland China	US\$ 31.14 million	—	100	Car rental
佑安汽車租賃(北京) 有限公司 You An Auto Rental (Beijing) Co., Ltd. (formerly known as Hertz Rent A Car (Beijing) Co., Ltd.) ("RAC BJ")	PRC/Mainland China	US\$ 22 million	—	100	Car rental
廣州卓越汽車租賃 有限公司 Guangzhou Zhuoyue Auto Rental Co., Ltd. (formerly known as Hertz Rent A Car (Guangzhou)Co., Ltd.) ("RAC GZ")	PRC/Mainland China	RMB 19 million	—	100	Car rental
上海必茲國際租車諮詢 有限責任公司 Shanghai Bizi International Car Rental Consulting Co., Ltd. ("Shanghai Hertz")	PRC/Mainland China	US\$ 0.14 million	—	100	Consultation service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
海口神州暢行商旅服務 有限公司 Haikou Shenzhou Changxing Travel Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Consultation service
成都雙新汽車維修 有限公司 Chengdu Shuangxin Auto Repair Co., Ltd. ("Chengdu SX")	PRC/Mainland China	RMB 0.1 million	—	100	Auto repair service
鄭州眾德立汽車維修 服務有限公司 Zhengzhou Zhongdeli Auto Repair Service Co., Ltd. ("Zhengzhou ZD")	PRC/Mainland China	RMB 1 million	—	100	Auto repair service
三亞凱普汽車維修 有限公司 Sanya Kaipu Auto Repair Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
重慶凱州汽車維修 服務有限公司 Chongqing Kaizhou Auto Repair Service Co., Ltd. ("CQ Kaizhou")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
上海凱普汽車維修 服務有限公司 Shanghai Kaipu Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
北京華威汽車修理 有限責任公司 Beijing Huawei Auto Repair Co., Ltd. ("Beijing HW")	PRC/Mainland China	RMB 1 million	—	100	Auto repair service
神州租車(天津) 有限公司 China Auto Rental (Tianjin) Co., Ltd.	PRC/Mainland China	US\$ 100 million	—	100	Car rental
北京神州暢達汽車 服務有限公司 Beijing Shenzhou Changda Auto Service Co., Ltd.	PRC/Mainland China	RMB 3 million	—	100	Auto repair service
昆明萬眾汽車維修 服務有限公司 Kunming Wanzhong Auto Repair Service Co., Ltd. ("Kunming WZ")	PRC/Mainland China	RMB 0.3 million	—	100	Auto repair service
天津神州汽車租賃 有限公司 Tianjin China Auto Rental Co., Ltd.	PRC/Mainland China	RMB 50 million	—	100	Car rental

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and the controlled structured entity (continued)

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: (continued)

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
天津優品汽車租賃 有限公司 Tianjin Youpin Auto Rental Co., Ltd.	PRC/Mainland China	RMB 50 million	—	100	Car rental
青島福聯華信諾汽車 維修有限公司 Qingdao Fulianhua Xinruo Auto Repair Co., Ltd. ("Qingdao FLH")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
重慶州凱汽車銷售信息 諮詢有限公司 Chongqing Zhoukai Auto Sales Consulting Co., Ltd.	PRC/Mainland China	RMB 3 million	—	100	Sale of used cars and consultation service
海科(平潭) 信息技術 有限公司 Haike (Pingtan) Information Technology Co., Ltd. ("Haike Pingtan")	PRC/Mainland China	RMB 100 million	—	100	Car rental information system service
拉薩神州租車有限公司 Lhasa China Auto Rental Co., Ltd.	PRC/Mainland China	RMB 100 million	—	100	Car rental and consultation service
東莞市鑫發汽車維修服務 有限公司 Dongguan Xinfa Auto Repair Service Co., Ltd. ("Dongguan XF")	PRC/Mainland China	RMB 0.3 million	—	100	Sale of used cars and auto repair service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and the controlled structured entity (continued)

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: (continued)

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
神州租車投資有限公司 China Auto Rental Investment Inc.	British Virgin Islands	US\$ 1	100	—	Investment holding
西安眾德汽車維修服務 有限公司 Xi'an Zhongde Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
陝西迪卡爾商務諮詢 有限公司 Shanxi Dika'er Business Consulting Service Co., Ltd.	PRC/Mainland China	RMB 3 million	—	100	Car rental and sale of used cars
蘇州神州汽車租賃 有限公司 Suzhou China Auto Rental Co., Ltd.	PRC/Mainland China	RMB 1 million	—	100	Car rental
海科融資租賃(天津) 有限公司 Haike Leasing (Tianjin) Limited	PRC/Mainland China	RMB 1,600 million	—	100	Car rental
上海凱翔汽車維修服務 有限公司 Shanghai Kaixu Auto Repair Service Co., Ltd. ("Shanghai Kaixu")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
神州租車(廈門)有限公司 China Auto Rental (Xiamen) Co., Ltd.	PRC/Mainland China	RMB 30 million	—	100	Car rental
蘇州凱普商務諮詢 有限公司 Suzhou Kaipu Business Consulting Co., Ltd. ("SZ Kaipu")	PRC/Mainland China	RMB 5 million	—	100	Consultation service
太原神州汽車信息諮詢 有限公司 Taiyuan Shenzhou Auto Information Service Co., Ltd. ("Taiyuan SZ")	PRC/Mainland China	RMB 5 million	—	100	Consultation service
神州租車(中國)有限公司 China Auto Rental Co., Ltd.	PRC/Mainland China	US\$ 10 million	—	100	Car rental
湖南神州暢元商務信息諮詢 有限公司 Hunan Shenzhou Changyuan Business Information Service Co., Ltd. ("HN SZ Changyuan")	PRC/Mainland China	RMB 5 million	—	100	Management
北京翱翔嘉業科技 有限公司 Beijing AoXiang Jiaye Technology Co., Ltd. ("Beijing AX")	PRC/Mainland China	RMB 0.5 million	—	100	IT service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
北京群視創維科技 有限責任公司 Beijing Qunshi Chuang Wei Technology Co., Ltd. ("Beijing QS")	PRC/Mainland China	RMB 0.3 million	—	100	IT service
神州租車電子商務(福建) 有限公司* China Auto Rental E-Commerce (Fujian) Co., Ltd. ("CAR EC Fujian")	PRC/Mainland China	RMB 20 million	—	100	IT service
神州租車信息技術(福建) 有限公司* China Auto Rental Information Technology (Fujian) Co., Ltd. ("CAR IT FJ")	PRC/Mainland China	US\$ 100 million	—	100	IT service
神州租車服務管理(福建) 有限公司 China Auto Rental Service Management (Fujian) Co., Ltd. ("CAR FJ")	PRC/Mainland China	US\$ 50 million	—	100	Car rental
長沙神州新喆商務諮詢 有限公司 Changsha Shenzhou Xin Zhe Business Consulting Co., Ltd. ("Changsha Xinzhe")	PRC/Mainland China	RMB 5 million	—	100	Consultation service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
廣東全程汽車租賃 有限公司 Guangdong Quancheng Auto Rental Co., Ltd.	PRC/Mainland China	RMB 10 million	—	100	Car rental
海神(福建)信息技術 有限公司 Haishen (Fujian) Information Technology Co., Ltd. ("Haishen FJ")	PRC/Mainland China	US\$ 100 million	—	100	IT service
天津海科信息技術 有限公司 Tianjin Haike Information Technology Co., Ltd. ("Tianjin Haike")	PRC/Mainland China	RMB 10 million	—	100	IT service
天津凱普汽車維修 有限公司 Tianjin Kaipu Auto Repair Co., Ltd. ("TJ Kaipu")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
深圳市凱普汽車維修服務 有限公司 Shenzhen Kaipu Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
廣州市安鑫汽車維修 有限公司 Guangzhou Anxin Auto Repair Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and the controlled structured entity (continued)

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: (continued)

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
武漢神州凱普機動車維修 有限公司 Wuhan Shenzhou Kaipu Auto Repair Co., Ltd. ("Wuhan Shenzhou Kaipu")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
成都凱普汽車維修服務 有限公司 Chengdu Kaipu Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
CAR Holdings Limited (HK)	Hong Kong	US\$1	—	100	Investment holding
蘇州晉善晉美汽車服務 有限公司 Suzhou Jin Shan Jin Mei Auto Service Co., Ltd. ("Jin Shan Jin Mei")	PRC/Mainland China	RMB 1 million	—	100	Auto repair service
哈爾濱凱普汽車維修 服務有限公司 Harbin Kaipu Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
佛山市堅信汽車維修 有限公司 Foshan Jianxin Auto Repair Service Co., Ltd. ("Foshan Jianxin")	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
福州凱普汽車維修 服務有限公司 Fuzhou Kaipu Auto Repair Co., Ltd.	PRC/Mainland China	RMB 1 million	—	100	Auto repair service
西寧凱普汽車維修服務 有限公司 Xining Kaipu Auto Repair Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
西安凱普汽車維修服務 有限公司 Xian Kaipu Auto Repair Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
上海凱申汽車維修服務 有限公司 Shanghai Kaishen Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service
神州租車電子商務(長樂) 有限公司 China Auto Rental E-Commerce (Changle) Co., Ltd.	PRC/Mainland China	RMB 200 million	—	100	IT service
合肥凱普汽車維修服務 有限公司** Hefei Kaipu Auto Repair Service Co., Ltd.	PRC/Mainland China	RMB 0.5 million	—	100	Auto repair service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

Name	Place of incorporation/ registration and business	Particulars of issued shares held	Percentage of equity interest attributable to the Company		Principal activities
			Direct	Indirect	
海科(廈門)汽車服務 有限公司** Haike (Xiamen) Auto Service Co., Ltd.	PRC/Mainland China	US\$ 200 million	—	100	Car service
海科(廈門)融資租賃 有限公司** Haike (Xiamen) Leasing Co., Ltd.	PRC/Mainland China	US\$ 300 million	—	100	Car rental
神州租車服務管理(廈門) 有限公司** China Auto Rental Service Management (Xiamen) Co., Ltd.	PRC/Mainland China	US\$ 30 million	—	100	Car rental
神州租車電子商務(廈門) 有限公司** China Auto Rental E-Commerce (Xiamen) Co., Ltd.	PRC/Mainland China	RMB 30 million	—	100	IT service
神州租車信息技術(廈門) 有限公司** China Auto Rental Information Technology (Xiamen) Co., Ltd.	PRC/Mainland China	RMB 30 million	—	100	IT service

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

1. CORPORATE AND GROUP INFORMATION *(continued)*

Information about subsidiaries and the controlled structured entity *(continued)*

Particulars of the Company's subsidiaries and the controlled structured entity are as follows: *(continued)*

- * A series of contractual agreements (the "Structured Contracts") was effectuated on 1 July 2015 among CAR EC Fujian, Haike Pingtan, Mr. Chen Min and Mr. Wang Shuangyun (collectively, the "Registered Shareholders") who are employees of the Group and the legal shareholders of CAR EC Fujian.

The Structured Contracts provide the Group, through Haike Pingtan, with effective control over CAR EC Fujian. In particular, Haike Pingtan undertakes to provide CAR EC Fujian with certain technical services as required to support its operations. In return, Haike Pingtan is entitled to substantially all of the operating profits and residual benefits generated by CAR EC Fujian through intercompany charges levied on these services rendered. The Registered Shareholders are also required to transfer their interests in CAR EC Fujian to Haike Pingtan's designee upon a request made by Haike Pingtan when permitted by the PRC laws for a consideration, as permitted under the PRC laws. The ownership interests in CAR EC Fujian have also been pledged by the Registered Shareholders to Haike Pingtan in respect of the continuing obligations of CAR EC Fujian. Haike Pingtan intends to continuously provide to or assist CAR EC Fujian in obtaining financial support when deemed necessary. Accordingly, Haike Pingtan has rights to variable returns from its involvement with CAR EC Fujian and has the ability to affect those returns through its power over CAR EC Fujian.

As a result, CAR EC Fujian was accounted for as a controlled structured entity of the Group. The formation of the Structured Contracts for CAR EC Fujian was accounted for as a transaction without substance and the Group consolidated CAR EC Fujian as if it was in the Group from date of incorporation of 29 April 2015.

- ** Hefei Kaipu Auto Repair Service Co., Ltd. was established on 22 January 2018 in Anhui, Mainland China, which is wholly owned by Beijing Kaipu Parking Management Co., Ltd.
- ** Haike (Xiamen) Auto Service Co., Ltd. was established on 4 May 2018 in Fujian, Mainland China, which is wholly owned by China Auto Rental Limited.
- ** Haike (Xiamen) Leasing Co., Ltd. was established on 20 July 2018 in Fujian, Mainland China, which is wholly owned by Haike Leasing (China) Limited.
- ** China Auto Rental Service Management (Xiamen) Co., Ltd. was established on 7 November 2018 in Fujian, Mainland China, which is wholly owned by China Auto Rental Limited.
- ** China Auto Rental E-Commerce (Xiamen) Co., Ltd. was established on 14 November 2018 in Fujian, Mainland China, which is wholly owned by China Auto Rental Service Management (Xiamen) Co., Ltd.
- ** China Auto Rental Information Technology (Xiamen) Co., Ltd. was established on 15 November 2018 in Fujian, Mainland China, which is wholly owned by Haike (Pingtan) Technology Co., Ltd.

2.1 BASIS OF PRESENTATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") (which include all International Financial Reporting Standards, International Accounting Standards ("IASs") and Interpretations) issued by the International Accounting Standard Board ("IASB"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention. These financial statements are presented in Renminbi ("RMB"), with values rounded to the nearest thousand except when otherwise indicated.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.1 BASIS OF PRESENTATION *(continued)*

Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 31 December 2018. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting year as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following new and revised standards for the first time for the current year's financial statements.

Amendments to IFRS 2	<i>Classification and Measurement of Share-based Payment Transactions</i>
Amendments to IFRS 4	<i>Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts</i>
IFRS 9	<i>Financial Instruments</i>
IFRS 15	<i>Revenue from Contracts with Customers</i>
Amendments to IFRS 15	<i>Clarifications to IFRS 15 Revenue from Contracts with Customers</i>
Amendments to IAS 40	<i>Transfers of Investment Property</i>
IFRIC 22	<i>Foreign Currency Transactions and Advance Consideration</i>
Annual Improvements 2014-2016 Cycle	Amendments to IFRS 1 and IAS 28

Other than as explained below regarding the impact of IFRS 9 *Financial Instruments* and IFRS 15 *Revenue from contracts with customers*, the adoption of the above new and revised standards has had no significant financial effect on these financial statements.

(a) IFRS 9 Financial Instruments

IFRS 9 *Financial Instruments* replaces IAS 39 *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

With the exception of hedge accounting, which the Group has applied prospectively, the Group has recognised the transition adjustments against the applicable opening balances in equity at 1 January 2018. Therefore, the comparative information was not restated and continues to be reported under IAS 39.

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES *(continued)*

(a) IFRS 9 Financial Instruments *(continued)*

Classification and measurement

The IAS 39 measurement categories of financial assets, including financial assets at fair value through profit or loss, loans and receivables, available-for-sale financial investments and held-to-maturity investments have been replaced by:

- Debt instruments at amortised cost;
- Debt instruments at fair value through other comprehensive income, with gains or losses recycled to profit or loss on derecognition;
- Equity instruments at fair value through other comprehensive income, with no recycling of gains or losses to profit or loss on derecognition; and
- Financial assets at fair value through profit or loss.

The accounting for financial liabilities remains largely the same as it was under IAS 39.

As of 1 January 2018, the categories of loans and receivables under IAS 39, including cash and cash equivalents, trade receivables, finance lease receivables, restricted cash, rental deposits, other non-current assets, financial assets included in prepayments, other receivables and other assets and an amount due from a related company, were transferred to debt instruments at amortised cost under IFRS 9.

The following information sets out the impacts of adopting IFRS 9 on the statement of financial position, including the effect of replacing IAS 39's incurred credit loss calculations with IFRS 9's expected credit losses ("ECLs").

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(a) IFRS 9 Financial Instruments (continued)

A reconciliation between the carrying amounts under IAS 39 and the balances reported under IFRS 9 as at 1 January 2018 is as follows:

	IAS 39 measurement		Re- classification	ECL	IFRS 9 measurement	
	Categories	Amount	Amount	Amount	Categories	Carrying amount
		RMB'000	RMB'000	RMB'000		RMB'000
Financial assets						
Finance lease receivables						
– non-current* (note 15)	L&R**	115,443	—	—	AC**	115,443
Investment in equity						
shares (note 22)	FVPL**	2,807,244	—	—	FVPL	2,807,244
Rental deposits	L&R	19	—	—	AC	19
Restricted cash						
– current (note 26)	L&R	60,895	—	—	AC	60,895
Restricted cash						
– non-current (note 26)	L&R	1,275	—	—	AC	1,275
Other non-current assets	L&R	16,223	—	—	AC	16,223
Trade receivables* (note 24)	L&R	92,452	—	(1,278)	AC	91,174
Amount due from related						
parties (note 40)	L&R	758,952	—	—	AC	758,952
Financial assets included in						
prepayments, other receivables						
and other assets (note 25)	L&R	37,842	—	—	AC	37,842
Finance lease receivables						
– current* (note 15)	L&R	85,611	—	—	AC	85,611
Cash and cash equivalents (note 26)	L&R	4,813,311	—	—	AC	4,813,311
		<u>8,789,267</u>	<u>—</u>	<u>(1,278)</u>		<u>8,787,989</u>
Other assets						
Deferred tax assets (note 33)		<u>183,316</u>	<u>—</u>	<u>—</u>		<u>183,316</u>
Total assets		<u>8,972,583</u>	<u>—</u>	<u>(1,278)</u>		<u>8,971,305</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(a) IFRS 9 Financial Instruments (continued)

	IAS 39 measurement		Re- classification	ECL	IFRS 9 measurement	
	Categories	Amount RMB'000	Amount RMB'000	Amount RMB'000	Categories	Carrying amount RMB'000
Financial liabilities						
Trade payables (note 27)	AC	81,989	—	—	AC	81,989
Financial liabilities included in other payables and accruals (note 28)	AC	424,029	—	—	AC	424,029
Interest-bearing bank loans and other borrowings –						
current (note 29)	AC	2,505,286	—	—	AC	2,505,286
Due to a related party (note 40)	AC	4,964	—	—	AC	4,964
Derivative financial instruments						
- current (note 32)	FVPL	187,026	—	—	FVPL	187,026
Senior notes (note 30)	AC	5,149,165	—	—	AC	5,149,165
Corporate bonds (note 31)	AC	296,089	—	—	AC	296,089
Interest-bearing bank and other borrowings - non-current (note 29)	AC	3,171,201	—	—	AC	3,171,201
Deposits received for rental vehicles	AC	568	—	—	AC	568
		<u>11,820,317</u>	<u>—</u>	<u>—</u>		<u>11,820,317</u>
Other Liability						
Deferred tax liability (note 33)		<u>154,661</u>	<u>—</u>	<u>—</u>		<u>154,661</u>
Total liabilities		<u>11,974,978</u>	<u>—</u>	<u>—</u>		<u>11,974,978</u>

* For trade receivables and finance lease receivables, the Group has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

** L&R: Loans and receivables, AC: Financial assets or financial liabilities at amortised cost, FVPL: Financial assets or Financial liabilities at fair value through profit or loss.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(a) IFRS 9 Financial Instruments (continued)

Impairment

The adoption of IFRS 9 has fundamentally changed the Group's accounting for impairment losses for financial assets by replacing IAS 39's incurred loss approach with a forward-looking expected credit loss ("ECL") approach.

IFRS 9 requires the Group to record an allowance for ECLs for all loans and other debt financial assets not held at FVPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

For trade receivables and finance lease receivables, the Group has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For financial assets included in prepayments, other receivables and other assets, the ECL is based on the 12-month ECL. The 12-month ECL is the portion of lifetime ECLs that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

The following table reconciles the aggregate opening impairment allowances under IAS 39 to the ECL allowances under IFRS 9. Further details are disclosed in note 24 to the financial statements.

	Impairment allowances Under IAS 39 at 31 December 2017	Re-measurement	ECL allowances Under IFRS 9 1 January 2018
	RMB'000	RMB'000	RMB'000
Trade receivables	2,474	1,278	3,752

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(a) IFRS 9 Financial Instruments (continued)

Impairment on reserves and retained profits

The impact of transition to IFRS 9 on reserves and retained profits is as follows:

	Retained profits RMB'000
Retained profits	
Balance as at 31 December 2017 under IAS 39	3,337,852
Recognition of expected credit losses for trade receivables under IFRS9	<u>(1,278)</u>
Balance as at 1 January 2018 under IFRS 9	<u><u>3,336,574</u></u>

(b) IFRS 15 Revenue from Contracts with Customers

IFRS 15 and its amendments replace IAS 11 *Construction Contracts*, IAS 18 *Revenue* and related interpretations and it applies, with limited exceptions, to all revenue arising from contracts with customers. IFRS 15, establishes a new five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. The disclosures are included in notes 3 and 5 to the financial statements. As a result of the application of IFRS 15, the Group has changed the accounting policy with respect to revenue recognition in note 2.4 to the financial statements.

The Group has adopted IFRS 15 using the modified retrospective method of adoption. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at this date. The Group has elected to apply the standard to contracts that are not completed as at 1 January 2018.

The cumulative effect of the initial application of IFRS 15 was recognised as an adjustment to the opening balance of retained profits as at 1 January 2018. Therefore, the comparative information was not restated and continues to be reported under IAS 11, IAS 18 and related interpretations.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(b) IFRS 15 Revenue from Contracts with Customers (continued)

Set out below are the amounts by which each financial statement line item was affected as at 1 January 2018 as a result of the adoption of IFRS 15:

	Notes	Increase/ (decrease) RMB'000
Liabilities		
Other payables and accruals	(i)	170,862
Advances from customers	(i)	<u>(170,862)</u>
Total liabilities		<u>—</u>

- (i) Before the adoption of IFRS 15, the Group recognised consideration received from customers in advance as advance from customers. Under IFRS 15, the amount is classified as contract liabilities which is included in other payables and accruals.

Therefore, upon adoption of IFRS 15, the Group reclassified RMB170,862,000 from advance from customers to contract liabilities as at 1 January 2018 in relation to the consideration received from customers in advance as at 1 January 2018.

As at 31 December 2018, under IFRS 15, RMB185,024,000 was reclassified from advance from customers to contract liabilities in relation to the consideration received from customers in advance for the sales of used vehicles and the provision of credit award and franchise service.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IFRS 3	<i>Definition of a Business</i> ²
Amendments to IFRS 9	<i>Prepayments Features with Negative Compensation</i> ¹
Amendments to IFRS 10 and IAS 28(2011)	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i> ⁴
IFRS 16	<i>Leases</i> ¹
IFRS 17	<i>Insurance Contracts</i> ³
Amendments to IAS 1 and IAS 8	<i>Definition of Material</i> ²
Amendments to IAS 19	<i>Plan Amendment, Curtailment or Settlement</i> ¹
Amendments to IAS 28	<i>Long-term Interests in Associates and Joint Ventures</i> ¹
IFRIC 23	<i>Uncertainty over Income Tax Treatments</i> ¹
<i>Annual improvements 2015-2017 Cycle</i>	Amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23 ¹

¹ Effective for annual periods beginning on or after 1 January 2019

² Effective for annual periods beginning on or after 1 January 2020

³ Effective for annual periods beginning on or after 1 January 2021

⁴ No mandatory effective date yet determined but available for adoption

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS *(continued)*

Further information about those IFRSs that are expected to be applicable to the Group is described below.

Amendments to IFRS 3 clarify and provide additional guidance on the definition of a business. The amendments clarify that for an integrated set of activities and assets to be considered a business, it must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. A business can exist without including all of the inputs and processes needed to create outputs. The amendments remove the assessment of whether market participants are capable of acquiring the business and continue to produce outputs. Instead, the focus is on whether acquired inputs and acquired substantive processes together significantly contribute to the ability to create outputs. The amendments have also narrowed the definition of outputs to focus on goods or services provided to customers, investment income or other income from ordinary activities. Furthermore, the amendments provide guidance to assess whether an acquired process is substantive and introduce an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The Group expects to adopt the amendments prospectively from 1 January 2020.

Amendments to IFRS 10 and IAS 28 (2011) address an inconsistency between the requirements in IFRS 10 and in IAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to IFRS 10 and IAS 28 (2011) was removed by the IASB in December 2015 and a new mandatory effective date will be determined after the completion of a broader review of accounting for associates and joint ventures. However, the amendments are available for adoption now.

2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS *(continued)*

IFRS 16, replaces IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC 15 *Operating Leases - Incentives* and SIC 27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognise assets and liabilities for most leases. The standard includes two elective recognition exemptions for lessees – leases of low-value assets and short-term leases. At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). The right-of-use asset is subsequently measured at cost less accumulated depreciation and any impairment losses unless the right-of-use asset meets the definition of investment property in IAS 40, or relates to a class of property, plant and equipment to which the revaluation model is applied. The lease liability is subsequently increased to reflect the interest on the lease liability and reduced for the lease payments. Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. Lessees will also be required to remeasure the lease liability upon the occurrence of certain events, such as change in the lease term and change in future lease payments resulting from a change in an index or rate used to determine those payments. Lessees will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset. Lessor accounting under IFRS 16 is substantially unchanged from the accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between operating leases and finance leases. IFRS 16 requires lessees and lessors to make more extensive disclosures than under IAS 17. Lessees can choose to apply the standard using either a full retrospective or a modified retrospective approach. The Group will adopt IFRS 16 from 1 January 2019. The Group plans to adopt the transitional provisions in IFRS 16 to recognise the cumulative effect of initial adoption as an adjustment to the opening balance of retained earnings at 1 January 2019 and will not restate the comparatives. In addition, the Group plans to apply the new requirements to contracts that were previously identified as leases applying IAS 17 and measure the lease liability at the present value of the remaining lease payments, discounted using the Group's incremental borrowing rate at the date of initial application. The right-of-use asset will be measured at the amount of the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to the lease recognised in the statement of financial position immediately before the date of initial application. The Group plans to use the exemptions allowed by the standard on lease contracts whose lease terms end within 12 months as of the date of initial application. During 2018, the Group has performed a detailed assessment on the impact of adoption of IFRS 16. The Group has estimated that right-of-use assets of RMB221,706,000 and lease liabilities of RMB221,706,000 will be recognised at 1 January 2019.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS *(continued)*

Amendments to IAS 1 and IAS 8 provide a new definition of material. The new definition states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. The amendments clarify that materiality will depend on the nature or magnitude of information. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users. The Group expects to adopt the amendments prospectively from 1 January 2020. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IAS 28 clarify that the scope exclusion of IFRS 9 only includes interests in an associate or joint venture to which the equity method is applied and does not include long-term interests that in substance form part of the net investment in the associate or joint venture, to which the equity method has not been applied. Therefore, an entity applies IFRS 9, rather than IAS 28, including the impairment requirements under IFRS 9, in accounting for such long-term interests. IAS 28 is then applied to the net investment, which includes the long-term interests, only in the context of recognising losses of an associate or joint venture and impairment of the net investment in the associate or joint venture. The Group expects to adopt the amendments on 1 January 2019 and will assess its business model for such long-term interests based on the facts and circumstances that exist on 1 January 2019 using the transitional requirements in the amendments. The Group also intends to apply the relief from restating comparative information for prior periods upon adoption of the amendments.

IFRIC 23, addresses the accounting for income taxes (current and deferred) when tax treatments involve uncertainty that affects the application of IAS 12 (often referred to as "uncertain tax positions"). The interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The interpretation specifically addresses (i) whether an entity considers uncertain tax treatments separately; (ii) the assumptions an entity makes about the examination of tax treatments by taxation authorities; (iii) how an entity determines taxable profits or tax losses, tax bases, unused tax losses, unused tax credits and tax rates; and (iv) how an entity considers changes in facts and circumstances. The interpretation is to be applied retrospectively, either fully retrospectively without the use of hindsight or retrospectively with the cumulative effect of application as an adjustment to the opening equity at the date of initial application, without the restatement of comparative information. The Group expects to adopt the interpretation from 1 January 2019. The interpretation is not expected to have any significant impact on the Group's financial statements.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Investment in an associate

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investment in an associate is stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

The Group's share of the post-acquisition results and other comprehensive income of the associate is included in the consolidated statement of profit or loss and consolidated other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associate are eliminated to the extent of the Group's investment in the associate, except where unrealised losses provide evidence of an impairment of the assets transferred. Goodwill arising from the acquisition of an associate is included as part of the Group's investment in an associate.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

When an investment in an associate is classified as held for sale, it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Business combinations and goodwill *(continued)*

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent year.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

Fair value measurement

The Group measures its derivative financial instruments and equity investments at fair value at the end of each reporting year. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Fair value measurement *(continued)*

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 - based on quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 - based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly

Level 3 - based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, deferred tax assets, financial assets, goodwill and non-current assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the statement of profit or loss in the year in which it arises in those expense categories consistent with the function of the impaired asset.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Impairment of non-financial assets *(continued)*

An assessment is made at the end of each reporting year as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the statement of profit or loss in the year in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
 - (i) has control or joint control over the Group;
 - (ii) has significant influence over the Group; or
 - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
 - (i) the entity and the Group are members of the same group;
 - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
 - (iii) the entity and the Group are joint ventures of the same third party;
 - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
 - (vi) the entity is controlled or jointly controlled by a person identified in (a);
 - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
 - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. When an item of property, plant and equipment is classified as held for sale or when it is part of a disposal group classified as held for sale, it is not depreciated and is accounted for in accordance with IFRS 5. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Cost may also include transfers from equity of any gains or losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the statement of profit or loss in the year in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Valuations are performed frequently enough to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Changes in the values of property, plant and equipment are dealt with as movements in the asset revaluation reserve. If the total of this reserve is insufficient to cover a deficit, on an individual asset basis, the excess of the deficit is charged to the statement of profit or loss. Any subsequent revaluation surplus is credited to the statement of profit or loss to the extent of the deficit previously charged. An annual transfer from the asset revaluation reserve to retained profits is made for the difference between the depreciation based on the revalued carrying amount of an asset and the depreciation based on the asset's original cost. On disposal of a revalued asset, the relevant portion of the asset revaluation reserve realised in respect of previous valuations is transferred to retained profits as a movement in reserves.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Property, plant and equipment and depreciation *(continued)*

Rental vehicles

Rental vehicles are stated at cost, net of accumulated depreciation.

Certain rental vehicles were acquired under repurchase programs, pursuant to which the Group has the option to require the car dealer to repurchase vehicles at a specified price and date, subject to certain vehicle condition and mileage. The Group plans to execute the repurchase option and depreciates vehicles over the holding period with an amount equal to the difference of the initial purchase payment and the contractual repurchase price, thereby minimising any gain or loss.

Rental vehicles acquired outside of repurchase programs are depreciated over the estimated holding year on a straight-line basis. The initial estimated number of holding years of such rental vehicles is generally 2.5 to 3 years. The Group also estimates the residual value of the rental vehicles acquired outside of repurchase programs at the expected time of disposal. The Group makes use of currently available market information and the estimated residual values are based on factors including model, usage, age, mileage and location. Quarterly adjustments are made the Group to the depreciation rates of such rental vehicles in response to the latest market conditions and their effect on residual values as well as the estimated time of disposal. Such adjustments are accounted for as changes in accounting estimates. During 2018, rental vehicles acquired outside of repurchase programs were depreciated at rates ranging from 8.6% to 22.5% per annum.

When an item of rental vehicles is classified as held for sale, it is not depreciated and is accounted for as held for sale, as further explained in the accounting policy for "Inventories".

Other property, plant and equipment

Other property, plant and equipment primarily include buildings, office furniture and equipment, and certain in-car accessories that can be separated from rental vehicles and leasehold improvements.

Depreciation is calculated on the straight-line basis to write off the cost of each item of other property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Buildings	1.8% to 4.74%
Office furniture and equipment	15.83% to 33.33%
In-car accessories	15.83% to 33.33%
Leasehold improvements	20% to 100%

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Property, plant and equipment and depreciation *(continued)*

Other property, plant and equipment *(continued)*

Where parts of an item of other property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of other property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the statement of profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents a building under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction and capitalised borrowing costs on related borrowed funds during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation year and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

Vehicle rental business licences

Vehicle rental business licences are stated at cost less any impairment losses and are amortised on the straight-line basis over their estimated useful lives of 18 to 25 years.

Licence plates

Licence plates are estimated to have indefinite useful life.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Leases

Leases that transfer substantially all the rewards and risks of ownership of assets to the Group, other than legal title, are accounted for as finance leases. At the inception of a finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases, including prepaid land lease payments under finance leases, are included in other property, plant and equipment, and depreciated over the shorter of the lease terms and the estimated useful lives or holding period of the assets. The finance costs of such leases are charged to the statement of profit or loss so as to provide a constant periodic rate of charge over the lease terms. Where the Group is the lessor, the asset held should be presented as a receivable at an amount equal to the net investment in the lease. The finance lease income is recognised in accordance with the policy set out in "Revenue recognition" below.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased by the Group under operating leases are included in non-current assets, and rentals receivable under the operating leases are credited to the statement of profit or loss on the straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under operating leases net of any incentives received from the lessor are charged to the statement of profit or loss on the straight-line basis over the lease terms.

Prepaid land lease payments under operating leases are initially stated at cost and subsequently recognised on the straight-line basis over the lease terms.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments and other financial assets (policies under IFRS 9 applicable from 1 January 2018)

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments and other financial assets (policies under IFRS 9 applicable from 1 January 2018) *(continued)*

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at amortised cost (debt instruments)

The Group measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the statement of profit or loss when the asset is derecognised, modified or impaired.

Financial assets at fair value through other comprehensive income (debt instruments)

The Group measures debt investments at fair value through other comprehensive income if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt investments at fair value through other comprehensive income, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the statement of profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in other comprehensive income. Upon derecognition, the cumulative fair value change recognised in other comprehensive income is recycled to the statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments and other financial assets (policies under IFRS 9 applicable from 1 January 2018) *(continued)*

Financial assets designated at fair value through other comprehensive income (equity investments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity investments designated at fair value through other comprehensive income when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to the statement of profit or loss. Dividends are recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in other comprehensive income. Equity investments designated at fair value through other comprehensive income are not subject to impairment assessment.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through other comprehensive income, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments and other financial assets (policies under IFRS 9 applicable from 1 January 2018) *(continued)*

Financial assets at fair value through profit or loss *(continued)*

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes derivative instruments and equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on equity investments classified as financial assets at fair value profit or loss are also recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognised in the statement of profit or loss.

Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at fair value through profit or loss.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments and other financial assets (policies under IAS 39 applicable before 1 January 2018) *(continued)*

Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial investments, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. When financial assets are recognised initially, they are measured at fair value plus transaction costs that are attributable to the acquisition of the financial assets, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the year generally established by regulation or convention in the marketplace.

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by IAS 39.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with positive net changes in fair value presented as other income and gains and negative net changes in fair value presented as finance costs in the statement of profit or loss. These net fair value changes do not include any dividends or interest earned on these financial assets, which are recognised under IFRS 15.

Financial assets designated upon initial recognition as at fair value through profit or loss are designated at the date of initial recognition and only if the criteria in IAS 39 are satisfied.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments and other financial assets (policies under IAS 39 applicable before 1 January 2018) *(continued)*

Financial assets at fair value through profit or loss *(continued)*

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in the statement of profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in other income and gains in the statement of profit or loss. The loss arising from impairment is recognised in the statement of profit or loss in finance costs for loans and in other expenses for receivables.

Available-for-sale financial investments

Available-for-sale financial investments are non-derivative financial assets in listed equity investments and debt securities. Equity investments classified as available for sale are those which are neither classified as held for trading nor designated as at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite year of time and which may be sold in response to needs for liquidity or in response to changes in market conditions.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments and other financial assets (policies under IAS 39 applicable before 1 January 2018)

Available-for-sale financial investments *(continued)*

After initial recognition, available-for-sale financial investments are subsequently measured at fair value, with unrealised gains or losses recognised as other comprehensive income in the available-for-sale investment revaluation reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in the statement of profit or loss in other income, or until the investment is determined to be impaired, when the cumulative gain or loss is reclassified from the available-for-sale investment revaluation reserve to the statement of profit or loss in other gains or losses. Interest and dividends earned whilst holding the available-for-sale financial investments are reported as interest income and dividend income, respectively and are recognised in the statement of profit or loss as other income under IFRS 15.

When the fair value of unlisted equity investments cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such investments are stated at cost less any impairment losses.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term are still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if management has the ability and intention to hold the assets for the foreseeable future or until maturity.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost and any previous gain or loss on that asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the effective interest rate. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the effective interest rate. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the statement of profit or loss.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Derecognition of financial assets (policies under IFRS 9 applicable from 1 January 2018 and policies under IAS 39 applicable before 1 January 2018)

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Impairment of financial assets (policies under IFRS 9 applicable from 1 January 2018)

The Group recognises an allowance for ECLs for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

General approach

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

For debt investments at fair value through other comprehensive income, the Group applies the low credit risk simplification. At each reporting date, the Group evaluates whether the debt investments are considered to have low credit risk using all reasonable and supportable information that is available without undue cost or effort. In making that evaluation, the Group reassesses the external credit ratings of the debt investments. In addition, the Group considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)***Impairment of financial assets (policies under IFRS 9 applicable from 1 January 2018)***(continued)***General approach** *(continued)*

Debt investments at fair value through other comprehensive income and financial assets at amortised cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables and contract assets which apply the simplified approach as detailed below.

Stage 1 – Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs

Stage 2 – Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs

Stage 3 – Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs

Simplified approach

For trade receivables and contract assets that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For trade receivables and contract assets that contain a significant financing component and lease receivables, the Group chooses as its accounting policy to adopt the simplified approach in calculating ECLs with policies as described above.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Impairment of financial assets (policies under IAS 39 applicable before 1 January 2018)

Simplified approach *(Continued)*

The Group assesses at the end of each reporting year whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognised in the statement of profit or loss. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to other expenses in the statement of profit or loss.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)***Impairment of financial assets (policies under IAS 39 applicable before 1 January 2018)**
*(continued)***Available-for-sale financial investments**

For available-for-sale financial investments, the Group assesses at the end of each reporting period whether there is objective evidence that an investment or a group of investments is impaired.

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the statement of profit or loss, is removed from other comprehensive income and recognised in the statement of profit or loss.

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of an investment below its cost. "Significant" is evaluated against the original cost of the investment and "prolonged" against the year in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of profit or loss – is removed from other comprehensive income and recognised in the statement of profit or loss. Impairment losses on equity instruments classified as available for sale are not reversed through the statement of profit or loss. Increases in their fair value after impairment are recognised directly in other comprehensive income.

The determination of what is "significant" or "prolonged" requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost.

In the case of debt instruments classified as available for sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of profit or loss. Future interest income continues to be accrued based on the reduced carrying amount of the asset using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. Impairment losses on debt instruments are reversed through the statement of profit or loss if the subsequent increase in fair value of the instruments can be objectively related to an event occurring after the impairment loss was recognised in the statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Financial liabilities (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018)

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, amounts due to related parties, deposits received for vehicles rental, interest-bearing bank and other borrowings.

Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

Financial liabilities at fair value through profit or loss (policies under IFRS 9 applicable from 1 January 2018)

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IFRS 9. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the statement of profit or loss. The net fair value gain or loss recognised in the statement of profit or loss does not include any interest charged on these financial liabilities.

Financial liabilities designated upon initial recognition as at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied. Gains or losses on liabilities designated at fair value through profit or loss are recognised in the statement of profit or loss, except for the gains or losses arising from the Group's own credit risk which are presented in other comprehensive income with no subsequent reclassification to the statement of profit or loss. The net fair value gain or loss recognised in the statement of profit or loss does not include any interest charged on these financial liabilities.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Financial liabilities (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018) *(continued)*

Financial liabilities at fair value through profit or loss (policies under IAS 39 applicable before 1 January 2018)

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of repurchasing in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the statement of profit or loss. The net fair value gain or loss recognised in the statement of profit or loss does not include any interest charged on these financial liabilities.

Financial liabilities designated upon initial recognition as at fair value through profit or loss are designated at the date of initial recognition and only if the criteria in IAS 39 are satisfied.

Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the statement of profit or loss.

Derecognition of financial liabilities (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018)

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Offsetting of financial instruments (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018)

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

Derivative financial instruments (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018)

Initial recognition and subsequent measurement

The Group uses derivative financial instruments, such as forward currency contracts and interest rate swaps, to hedge its foreign currency risk and interest rate risk, respectively. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives are taken directly to the statement of profit or loss, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income and later reclassified to profit or loss when the hedged item affects profit or loss.

Treasury shares

Own equity instruments which are reacquired and held by the Company or the Group (treasury shares) are recognised directly in equity at cost. No gain or loss is recognised in the statement of profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

Inventories

Inventories comprise used rental vehicles for sale, fuels and spare parts and are stated at the lower of cost and net realisable value. Cost of used rental vehicles for sale is calculated on a specific identification basis as appropriate and comprises all costs of purchase and other costs incurred in bringing the vehicles to their present location and condition. Costs of fuels and spare parts are based on purchase costs and are determined by the weighted average method. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs to be incurred to completion and disposal.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, which are not restricted as to use.

Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- (a) when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- (b) in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Income tax *(continued)*

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- (a) when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- (b) in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the statement of profit or loss over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released to the statement of profit or loss by way of a reduced depreciation charge.

Where the Group receives grants of non-monetary assets, the grants are recorded at the fair value of the non-monetary assets and released to the statement of profit or loss over the expected useful lives of the relevant assets by equal annual instalments.

Where the Group receives government loans granted with no or at a below-market rate of interest for the construction of a qualifying asset, the initial carrying amount of the government loans is determined using the effective interest rate method, as further explained in the accounting policy for "Financial liabilities" above. The benefit of the government loans granted with no or at a below-market rate of interest, which is the difference between the initial carrying value of the loans and the proceeds received, is treated as a government grant and released to the statement of profit or loss over the expected useful life of the relevant asset by equal annual instalments.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

(a) **Operating lease rental income**

Rental revenue derived from operating lease contracts is classified as car rental revenue and fleet rental revenue base on the business natures. The minimum lease payment is recognised as revenue over the lease period on a straight-line basis.

Customer loyalty award credits granted in the rendering of operating leases services are accounted for as a separate component of the lease transaction in which they are granted. The consideration received in the lease transaction is allocated between the loyalty award credits and the other components of the lease. The amount allocated to the loyalty award credits is determined by reference to their fair value and is deferred until the awards are redeemed or the liability is otherwise extinguished.

(b) **Finance lease income**

The Group records revenue attributable to finance leases over the lease term on a systematic and rational basis so as to produce a constant rate of return on the net investment in the finance lease.

(c) **Sales of used rental vehicles**

Revenue from the sales of used rental vehicles is recognised when the significant risks and rewards of ownership have been transferred to the buyer, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the rental vehicles sold.

(d) **Royalty and franchise income**

Royalty and franchise income are recognised on an accrual basis in accordance with the terms of the relevant agreements.

(e) **Interest income**

Interest income is recognised on a time proportion basis using the effective interest method.

(f) **Other service income**

Other service income is generally derived from auto repair and maintenance services, leasing of parking spaces, advertisement income and referral fee from other vehicle rental companies, and is recognised upon the provision of services.

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Contract liabilities (applicable from 1 January 2018)

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received a consideration (or an amount of consideration that is due) from the customer. If a customer pays the consideration before the Group transfers goods or services to the customer, a contract liability is recognised when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Group performs under the contract.

Share-based payments

The Company operates a share option scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("Equity-Settled Transactions").

The cost of Equity-Settled Transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an external valuer using a binomial model, further details of which are given in note 35 to the financial statements.

The cost of Equity-Settled Transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the statement of profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Share-based payments *(continued)*

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of earnings per share.

Other employee benefits

Pension obligations

The Group operates a defined contribution Mandatory Provident Fund retirement benefit scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for its employees in Hong Kong. Contributions are made based on a percentage of the employees' basic salaries and are charged to the statement of profit or loss as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

The group companies operating in Mainland China participate in defined contribution retirement benefit plans organised by the relevant government authorities for its employees in Mainland China and contribute to these plans based on a certain percentage of the salaries of the employees on a monthly basis, up to a maximum fixed monetary amount, as stipulated by the relevant government authorities. The government authorities undertake to assume the retirement benefit obligations payable to all existing and future retired employees under these plans.

The Group has no further obligation for post-retirement benefits beyond the contributions made. The contributions to these plans are recognised as employee benefit expenses when incurred.

During the reporting period, no forfeited contributions had been used by the Group to reduce the existing level of contributions.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Other employee benefits *(continued)*

Housing benefits

Employees of the group companies operating in Mainland China participate in government-sponsored housing funds. The Group contributes to these funds based on certain percentages of the salaries of the employees on a monthly basis, up to a maximum fixed monetary amount, as stipulated by the relevant government authorities. The Group's liability in respect of these funds is limited to the contribution payable in each period. Contributions to the funds are expensed as incurred.

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Foreign currencies

These financial statements are presented in RMB, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Foreign currencies *(continued)*

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

For the purpose of the consolidated statement of cash flows, the cash flows of overseas subsidiaries are translated into RMB at the exchange rates prevailing at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

Lease accounting

Judgement is required in the initial classification of leases as either operating leases or finance leases and, in respect of finance leases, determining the appropriate discount rate implicit in the lease to discount minimum lease payments. In respect of leases classified as finance leases, it has not been possible to reliably estimate lessors' residual values and management has been required to independently estimate an appropriate discount rate. The accounting policy for leases is set out in note 2.4.

The Group entered into sale-leaseback arrangements with certain financial institutions (the "Lenders") to obtain financing. Under such arrangements, the Group received the sales proceeds which represented the principal upon the lease inception, and would make monthly instalments during the lease term. The Group is subject to substantially the entire benefits and risks incidental to the ownership of such rental vehicles through leaseback. Under the sale-leaseback agreements, ownership of the underlying vehicles is transferred to the lenders upon the lease inception, and the Group is entitled to obtain their ownership for nil consideration at the end of the lease term. The leaseback was a finance lease due to the transfer of ownership back to the Group at the end of the lease term. The Group accounted for such arrangements as long term borrowings collateralised by rental vehicles and no gain or loss was recognised from these sale- leaseback transactions.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES *(continued)*

Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

Useful lives and residual values of rental vehicles acquired outside of repurchase programs

The Group's management determines the estimated useful lives and the related depreciation charge for the Group's rental vehicles. This estimate is based on the estimated holding period of such rental vehicles. Management will increase the depreciation charge where useful lives are less than previously estimated, or will write off or write down technically obsolete or damaged rental vehicles that have been abandoned or sold. Actual holding period may differ from estimated useful lives. Periodic review could result in a change in useful lives and residual values which impact depreciation charges in the future periods.

The Group's management determines the estimated residual values at the expected time of disposal. The Group makes use of currently available market information and the estimated residual values for rental vehicles are based on factors including model, age, mileage and location. Management will increase the depreciation charge where residual values are less than previously estimated values, or will write off or write down technically obsolete or damaged rental vehicles that have been abandoned or sold. Actual value at the time of disposal may differ from estimated residual values. Periodic review could result in a change in residual values and therefore depreciation charge in the future periods. The net carrying value of rental vehicles was RMB10,788,372,000 (2017: RMB9,538,828,000) as at 31 December 2018.

Net realisable value of inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business less estimated selling expenses. These estimates are based on the current market condition and the historical experience of selling products of a similar nature. It could change significantly as a result of changes in used car market conditions. Management reassesses these estimates at each reporting date. The net carrying value of inventories was RMB190,648,000 (2017: RMB159,914,000) as at 31 December 2018.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES *(continued)*

Estimation uncertainty *(continued)*

Provision for expected credit losses on trade receivables (applicable from 1 January 2018)

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic products) are expected to deteriorate over the next year which can lead to an increased number of defaults in the manufacturing sector, the historical default rates are adjusted. At each reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation among historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables is disclosed in note 24 to the financial statements.

Contract liabilities related to credit award

The amount of revenue attributable to the credit award earned by the customers of the Group's loyalty program is estimated based on the fair value of the credits awarded and the expected redemption rate. The expected redemption rate is estimated considering the number of the credits that will be available for redemption in the future after allowing for credits which are not expected to be redeemed. Before the adoption of IFRS 15, the Group recognised deferred revenue included in advance from customers. Under IFRS 15, the amount is classified as contract liabilities which is included in other payables and accruals. The carrying value of contract liabilities regarding to loyalty program was RMB49,138,000 (2017: RMB38,464,000) as at 31 December 2018.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES *(continued)*

Estimation uncertainty *(continued)*

Useful lives and residual values of other property, plant and equipment

In determining the useful life and residual value of an item of other property, plant and equipment, the Group has to consider various factors, such as technical or commercial obsolescence arising from changes or improvement in production, or from a change in the market demand for the products or service output of the asset, expected usage of the asset, expected physical wear and tear, the care and maintenance of the asset, and legal or similar limits on the use of the asset. The estimation of the useful life of the asset is based on the experience of the Group with similar assets that are used in similar way. Additional depreciation is made if the estimated useful lives and/or the residual values of items of other property, plant and equipment are different from the previous estimation. Useful lives and residual values are reviewed at each financial year end based on the changes in circumstances. The net carrying value of other property, plant and equipment was RMB573,644,000 (2017: RMB470,794,000) as at 31 December 2018.

Deferred tax assets

Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets was RMB232,195,000 (2017: RMB183,316,000) as at 31 December 2018.

Fair value of investments in equity shares

The fair value of the equity shares investment in UCAR Technology Inc. ("UCAR Cayman") was based on the proportion of the equity amount of UCAR Cayman. The fair value loss on equity share investment in UCAR Cayman was nil for the year ended 31 December 2018 (2017: RMB37,018,000). Further details are included in note 22 to the financial statements.

The fair value of the equity shares investment in UCAR Inc. ("UCAR") was evaluated by an income approach based on cash flow projections provided by the management of UCAR. This valuation requires the Group to make estimates about forecasted free cash flow, terminal growth rate, weighted average cost of capital and discount for lack of marketability. The fair value gain on the equity share investment in UCAR was RMB2,397,000 for the year ended 31 December 2018 (2017 fair value loss: RMB32,228,000). Further details are included in note 22 to the financial statements.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES *(continued)*

Estimation uncertainty *(continued)*

Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating units and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The net carrying value of goodwill was RMB6,728,000 (2017: RMB6,728,000) as at 31 December 2018.

4. OPERATING SEGMENT INFORMATION

The Group's principal business is the provision of car rental and related services to its customers. For management purposes, the Group operates in one business unit based on its services, and has one reportable segment which is the provision of car rental and other services.

Information about geographical area

Since all of the Group's revenue was generated from the car rental and related services in Mainland China and all of the Group's identifiable assets and liabilities were located in Mainland China, no geographical information is presented in accordance with IFRS 8 *Operating Segments*.

Information about major customers

Revenue of approximately RMB 893,989,000 (2017: RMB2,762,818,000), accounting for 13.9% (2017: 35.8%) of the Group's revenue, was derived from a single customer for the year ended 31 December 2018.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

5. REVENUE

An analysis of revenue with the adoption of IFRS15 and IAS 17 is as follows:

	2018	2017
	RMB'000	RMB'000
<i>Revenue from other sources</i>		
Car rental revenue	4,484,784	3,792,184
Fleet rental revenue	756,605	1,234,870
Sales of used rental vehicles under lease contracts	115,282	165,258
Finance lease income	84,597	6,549
	5,441,268	5,198,861
<i>Revenue from contracts with customers</i>		
Sales of used rental vehicles	988,284	2,503,735
Franchise related income	1,903	3,354
Other service income	12,243	11,388
	1,002,430	2,518,477
	6,443,698	7,717,338

With the adoption of IFRS 15 from 1 January 2018, the disaggregation of the Company's revenue from contracts with customers, including sales of used rental vehicles, franchise related income and other service income above, is as follows:

	2018
	RMB'000
Type of goods or service	
Sales of used rental vehicles	988,284
Franchise related income	1,903
Other service income	12,243
Total revenue from contracts with customers	1,002,430
Timing of revenue recognition	
Goods transferred at a point in time	988,284
Services transferred over time	14,146
Total revenue from contracts with customers	1,002,430

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

6. OTHER INCOME AND EXPENSES, NET

	2018	2017
	RMB'000	RMB'000
Interest income from bank deposits	89,888	33,007
Exchange (loss)/gain	(374,137)	376,624
Fair value gain/(loss) on investment in equity shares and redeemable preference shares	2,397	(66,086)
Fair value changes on derivative instrument transactions not qualifying as hedges (note 32)	(26,750)	(187,026)
Gain on disposal of investment in redeemable preference shares	—	150,035
Government grants*	114,246	85,243
Loss on disposal of items of other property, plant and equipment	(1,249)	(7,927)
Donations	(100)	(43)
Default income	12,029	—
Others	13,711	(737)
	(169,965)	383,090

* There were no unfulfilled conditions or other contingencies attaching to government grants that had been recognised.

7. FINANCE COSTS

An analysis of finance costs is as follows:

	2018	2017
	RMB'000	RMB'000
Interest on bank and other borrowings	338,328	282,665
Interest on senior notes (note 30)	393,354	358,300
Interest on corporate bonds (note 31)	50,503	11,812
	782,185	652,777

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

8. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

	2018	2017
	RMB'000	RMB'000
Cost of sales of used vehicles	1,146,913	2,697,472
Depreciation of rental vehicles	1,494,832	1,373,645
Depreciation of other property, plant and equipment	69,770	77,594
Recognition of prepaid land lease payments	1,614	1,614
Amortisation of other intangible assets*	5,698	8,506
Minimum lease payments under operating leases in respect of offices and stores	102,133	87,541
Minimum lease payments under operating leases in respect of rental vehicles	20,039	39,254
Employee benefit expense (excluding directors' and chief executive's remuneration):		
Wages and salaries	677,090	674,541
Equity-settled share option expenses	1,655	3,609
Pension scheme contributions**	144,659	129,556
Insurance expenses	218,762	193,739
Repair and maintenance	263,011	299,331
Exchange loss/(gain)	374,137	(376,624)
Finance costs	782,185	652,777
Auditors' remuneration	4,200	4,200
Impairment of trade receivables	5,146	4,650
Loss on disposal of items of other property, plant and equipment	1,249	7,927
Gain on disposal of investment in redeemable preference shares	—	(150,035)
Advertising and promotion expenses	19,289	20,277
Share of profit of an associate (note 21)	(9,426)	(107)
Fair value changes on derivative Instrument transactions not qualifying as hedges	26,750	187,026
Fair value (gain)/loss on investment in equity shares and redeemable preference shares	(2,397)	66,086

* The amortisation of other intangible assets for the year is included in "Administrative expenses" in the consolidated statement of profit or loss.

** Employees of the Group's subsidiaries in Mainland China are required to participant in defined contribution retirement schemes which are administered and operated by the local municipal government.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

9. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES

Directors' and chief executive's remuneration for the year, disclosed pursuant to the Listing Rules, section 383(1)(a), (b), (c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	2018	2017
	RMB'000	RMB'000
Fees	1,879	2,704
Other emoluments		
– Salaries, allowances and benefits in kind	1,768	1,328
– Equity-settled share option expense	—	1,725
– Pension scheme contributions	155	130
	1,923	3,183
	3,802	5,887

(a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	2018	2017
	RMB'000	RMB'000
Sun Hanhui	662	676
Ding Wei	662	676
Lin Lei*	—	676
Joseph Chow*	—	676
Zhang Li*	555	—
	1,879	2,704

* On 27 February 2018, Mr. Lin Lei and Mr. Joseph Chow resigned from their positions as non-executive directors of the Company and Mr. Zhang Li was appointed as a non-executive director of the Company.

There were no other emoluments payable to the independent non-executive directors during the year (2017: Nil).

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

9. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES (continued)

(b) Executive director and chief executive and non-executive directors

	Fees <i>RMB'000</i>	Salaries, allowances and benefits in kind <i>RMB'000</i>	Performance related bonuses <i>RMB'000</i>	Equity-settled share option expense <i>RMB'000</i>	Pension scheme contributions <i>RMB'000</i>	Total remuneration <i>RMB'000</i>
2018						
Executive director and the chief executive:						
- Song Yifan	—	927	—	—	125	1,052
Non-executive directors:						
- Lu Zhengyao ("Mr. Lu")	—	841	—	—	30	871
- Li Xiaogeng	—	—	—	—	—	—
- Zhu Linan	—	—	—	—	—	—
- Wei Zhen	—	—	—	—	—	—
	—	1,768	—	—	155	1,923
2017						
Executive director and the chief executive:						
- Song Yifan	—	924	—	1,725	114	2,763
Non-executive directors:						
- Mr. Lu	—	404	—	—	16	420
- Li Xiaogeng	—	—	—	—	—	—
- Zhu Linan	—	—	—	—	—	—
- Wei Zhen	—	—	—	—	—	—
	—	1,328	—	1,725	130	3,183

The remuneration shown above represents remuneration received from the Group by these directors in their capacity as employees to the Group and/or in their capacity as directors of the companies now comprising the Group during the year. There were no arrangements under which a director or the chief executive waived or agreed to waive any remuneration during the year.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

9. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES (continued)

(c) Five highest paid employees

The five highest paid employees during the year included the chief executive (2017: the chief executive), details of whose remuneration are set out in note 9 (b) above. Details of the remuneration for the year of the remaining four (2017: four) highest paid employees who are neither a director nor chief executive of the Company are as follows:

	2018	2017
	RMB'000	RMB'000
Salaries, allowances and benefits in kind	2,696	3,644
Equity-settled share option expense	—	3,598
Pension scheme contributions	463	342
	3,159	7,584

The number of non-director and non-chief executive, highest paid employees whose remuneration fell within the following bands is as follows:

	2018	2017
	Number of Individuals	Number of individuals
Nil to HK\$1,000,000	4	—
HK\$1,000,001 to HK\$1,500,000	—	1
HK\$1,500,001 to HK\$2,000,000	—	2
Over HK\$2,000,000	—	1
	4	4

During the year and in prior years, share options were granted to some of the above non-director and non-chief executive highest paid employees in respect of their services to the Group, further details of which are included in the disclosures in note 35 to the financial statements. The fair value of such options, which has been recognised in the statement of profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the year is included in the above non-director and non-chief executive highest paid employees' remuneration disclosure.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

10. INCOME TAX

The major components of income tax expense of the Group during the year are as follows:

	2018	2017
	RMB'000	RMB'000
Current income tax:		
Mainland China	294,970	351,895
Deferred tax (note 33)	9,740	(57,700)
Total tax charge for the year	304,710	294,195

Pursuant to the rules and regulations of the Cayman Islands and BVI, the Group is not subject to any income tax in the Cayman Islands and BVI.

The provision for current income tax in Mainland China is based on a statutory rate of 25% of the assessable profits of subsidiaries of the Group as determined in accordance with the PRC Corporate Income Tax Law which was approved and became effective on 1 January 2008 except for Haike (Pingtan) Technology Co., Ltd. ("Haike Pingtan"). Haike Pingtan is qualified as an encouraged industry company established in the comprehensive experimentation area in Pingtan, Fujian Province, and therefore is entitled a preferential corporate income tax rate of 15% pursuant to CaiShui [2014] No. 26 issued by the Ministry of Finance of the People's Republic of China.

No Hong Kong profits tax on the Group's subsidiaries has been provided at the rate of 16.5% as there was no assessable profit arising in Hong Kong during the year.

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on earnings of non-resident enterprise derivatives from the operations in Mainland China. The withholding tax derives from inter-company charges from certain overseas subsidiaries to PRC subsidiaries amounted to RMB32,998,000 for the year ended 31 December 2018 (2017: RMB24,192,000).

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 10%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008. At 31 December 2018, no deferred tax has been recognised for withholding taxes that would be payable on the unremitted earnings that are subject to withholding taxes of the Group's subsidiaries established in Mainland China. In the opinion of the directors, it is not probable that these subsidiaries will distribute such earnings. The aggregate amount of temporary differences associated with investments in subsidiaries in Mainland China for which deferred tax liabilities have not been recognised totalled approximately RMB368,180,000 at 31 December 2018 (2017: RMB344,668,000).

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

10. INCOME TAX (continued)

A reconciliation of the tax expense applicable to profit before tax using the statutory rate in Mainland China to the tax expense at the effective tax rate is as follows:

	2018	2017
	RMB'000	RMB'000
Profit before tax	594,555	1,175,306
Tax at the PRC statutory tax rate of 25%	148,639	293,827
Tax effect of tax rate differences between PRC entities and overseas entities	168,219	(8,703)
Utilisation of unrecognised deferred tax assets	(13,580)	9,610
PRC entity with preferential tax rate	(33,511)	(35,046)
Expenses not deductible for tax	1,945	10,315
Withholding tax on the deemed income	32,998	24,192
Total charge for the year	304,710	294,195

The effective tax rate of the Group was 51.3% (2017: 25.0%) for the year ended 31 December 2018.

The share of tax attributable to an associate amounting to RMB605,000 (2017: RMB865,000), respectively, is included in "Share of profit of an associate" in the consolidated statement of profit or loss.

11. DIVIDENDS

The board of the directors did not recommend the payment of any dividend to the ordinary equity holders of the Company for the year ended 31 December 2018 (2017: Nil).

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 2,142,067,772 (2017: 2,251,538,299) in issue during the year.

The calculation of the diluted earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares.

The calculations of basic and diluted earnings per share are based on:

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Earnings		
Profit attributable to ordinary equity holders of the parent, used in the basic and diluted earnings per share calculations	<u>289,845</u>	<u>881,111</u>
Shares		
Weighted average number of ordinary shares in issue during the year used in the basic earnings per share calculation	2,142,067,772	2,251,538,299
Effect of dilution – weighted average number of ordinary shares: Share options	<u>25,580,329</u>	<u>33,476,753</u>
	<u>2,167,648,101</u>	<u>2,285,015,052</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

13. RENTAL VEHICLES

	Total RMB'000
At 1 January 2018:	
Cost	11,593,572
Accumulated depreciation	(2,054,744)
	9,538,828
At 1 January 2018, net of accumulated depreciation	9,538,828
Additions	5,236,639
Disposals and transfers to inventories	(1,174,673)
Transfers to finance leases	(1,317,590)
Depreciation provided during the year	(1,494,832)
At 31 December 2018, net of accumulated depreciation	10,788,372
At 31 December 2018:	
Cost	13,769,773
Accumulated depreciation	(2,981,401)
Net carrying amount	10,788,372
At 1 January 2017:	
Cost	11,191,607
Accumulated depreciation	(2,014,869)
Net carrying amount	9,176,738
At 1 January 2017, net of accumulated depreciation	9,176,738
Additions	4,371,246
Disposals and transfers to inventories	(2,633,256)
Transfers to finance leases	(2,255)
Depreciation provided during the year	(1,373,645)
At 31 December 2017, net of accumulated depreciation	9,538,828

Vehicles with a total carrying value of RMB427,290,000 as at 31 December 2018 (2017: RMB178,844,000) were pledged as securities for certain of the Group's interest-bearing loans (note 29).

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

13. RENTAL VEHICLES (continued)

Included in the Group's rental vehicles as at 31 December 2018 were rental vehicles with net carrying amount of RMB150,787,000 (2017: RMB136,503,000) purchased from a third-party car dealer and the Group has the option to require the car dealer to repurchase vehicles at a specified price and date, subject to certain vehicle condition and mileage. The Group currently plans to execute the repurchase option and depreciates the vehicles with an amount equal to the difference of the initial purchase payment and the contractual repurchase price, thereby minimising any gain or loss.

14. OTHER PROPERTY, PLANT AND EQUIPMENT

	In-car accessories RMB'000	Leasehold improvements RMB'000	Office furniture and equipment RMB'000	Buildings RMB'000	Construction in progress RMB'000	Total RMB'000
At 1 January 2018:						
Cost	139,722	74,670	99,382	309,282	72,334	695,390
Accumulated depreciation	(79,253)	(51,370)	(66,771)	(27,202)	—	(224,596)
Net carrying amount	<u>60,469</u>	<u>23,300</u>	<u>32,611</u>	<u>282,080</u>	<u>72,334</u>	<u>470,794</u>
At 1 January 2018, net of accumulated depreciation	60,469	23,300	32,611	282,080	72,334	470,794
Additions	42,276	11,748	8,141	—	113,000	175,165
Depreciation provided during the year	(39,457)	(9,935)	(9,256)	(11,122)	—	(69,770)
Disposals	(1,995)	(224)	(326)	—	—	(2,545)
At 31 December 2018, net of accumulated depreciation	<u>61,293</u>	<u>24,889</u>	<u>31,170</u>	<u>270,958</u>	<u>185,334</u>	<u>573,644</u>
At 31 December 2018:						
Cost	164,893	36,922	105,975	309,282	185,334	802,406
Accumulated depreciation	(103,600)	(12,033)	(74,805)	(38,324)	—	(228,762)
Net carrying amount	<u>61,293</u>	<u>24,889</u>	<u>31,170</u>	<u>270,958</u>	<u>185,334</u>	<u>573,644</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

14. OTHER PROPERTY, PLANT AND EQUIPMENT (continued)

	In-car accessories <i>RMB'000</i>	Leasehold improvements <i>RMB'000</i>	Office furniture and equipment <i>RMB'000</i>	Buildings <i>RMB'000</i>	Construction in progress <i>RMB'000</i>	Total <i>RMB'000</i>
At 1 January 2017:						
Cost	145,269	65,213	94,213	309,282	62,491	676,468
Accumulated depreciation	(74,368)	(41,282)	(52,797)	(16,079)	—	(184,526)
Net carrying amount	<u>70,901</u>	<u>23,931</u>	<u>41,416</u>	<u>293,203</u>	<u>62,491</u>	<u>491,942</u>
At 1 January 2017, net of accumulated depreciation	70,901	23,931	41,416	293,203	62,491	491,942
Additions	40,861	9,457	5,605	—	9,843	65,766
Depreciation provided during the year	(42,094)	(10,088)	(14,289)	(11,123)	—	(77,594)
Disposals	(9,199)	—	(121)	—	—	(9,320)
At 31 December 2017, net of accumulated depreciation	<u>60,469</u>	<u>23,300</u>	<u>32,611</u>	<u>282,080</u>	<u>72,334</u>	<u>470,794</u>
At 31 December 2017:						
Cost	139,722	74,670	99,382	309,282	72,334	695,390
Accumulated depreciation	(79,253)	(51,370)	(66,771)	(27,202)	—	(224,596)
Net carrying amount	<u>60,469</u>	<u>23,300</u>	<u>32,611</u>	<u>282,080</u>	<u>72,334</u>	<u>470,794</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

15. FINANCE LEASE RECEIVABLES

Certain rental vehicles have been leased out through finance leases entered into by the Group. These leases have remaining terms ranging generally from 1.5 to 4 years. Finance lease receivables are comprised of the following:

	2018	2017
	RMB'000	RMB'000
Net minimum lease payments receivable	2,113,634	224,959
Unearned finance income	(765,865)	(23,905)
Total net finance lease receivables	<u>1,347,769</u>	<u>201,054</u>
Less: Current portion	<u>250,299</u>	<u>85,611</u>
Non-current portion	<u>1,097,470</u>	<u>115,443</u>

Future minimum lease payments to be received under non-cancellable finance lease arrangements as at 31 December 2018 and 2017 are as follows:

	2018	2017
	RMB'000	RMB'000
Within one year	479,194	102,135
In the second to fifth years, inclusive	<u>1,634,440</u>	<u>122,824</u>
	<u>2,113,634</u>	<u>224,959</u>

The present values of minimum lease payments to be received under non-cancellable finance lease arrangements as at 31 December 2018 and 2017 are as follows:

	2018	2017
	RMB'000	RMB'000
Within one year	250,299	85,611
In the second to fifth years, inclusive	<u>1,097,470</u>	<u>115,443</u>
	<u>1,347,769</u>	<u>201,054</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

16. PREPAYMENTS

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Prepayments for rental vehicles	3,664	116,055

17. OTHER CURRENT FINANCIAL ASSETS

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Debt instruments at amortised cost:		
Other current financial assets	522,510	—

As at 31 December 2018, other current financial assets of RMB 522,510,000 (31 December 2017: Nil) had been pledged to secure the Group's certain interest-bearing loans (note 29).

18. PREPAID LAND LEASE PAYMENTS

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Carrying amount at beginning of the year	60,405	62,019
Additions	—	—
Recognised during the year	(1,614)	(1,614)
Carrying amount at end of the year	58,791	60,405
Current portion included in prepayments, other receivables and other assets	(1,614)	(1,614)
Non-current portion	57,177	58,791

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

19. GOODWILL

	2018	2017
	RMB'000	RMB'000
Cost and net carrying amount at beginning and end of the year	6,728	6,728

Impairment testing of goodwill

Goodwill acquired through business combinations has been allocated to the following cash-generating unit for impairment testing to the balances of goodwill as at 31 December 2018 and 2017:

Vehicle rental cash-generating unit

The recoverable amount of the vehicle rental cash-generating unit has been determined based on a value in use calculation using cash flow projections based on financial budgets covering a five-year period approved by senior management. A terminal growth rate of 3% (2017: 3%) has been projected beyond five years and the discount rate applied to the cash flow projections is 13.5% (2017: 13.5%).

Assumptions were used in the value in use calculation of the above cash-generating unit for 31 December 2018 and 31 December 2017. The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill:

Budgeted gross margins – The basis used to determine the value assigned to budgeted gross margins is the average gross margins achieved in the year immediately before the budget year, increased for expected efficiency improvements, and expected market development.

Discount rate – The discount rate used is before tax and reflects specific risks relating to the relevant unit.

The values assigned to the key assumptions on the market development of the vehicle rental industry and the discount rate are consistent with external information sources.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

20. OTHER INTANGIBLE ASSETS

	Software RMB'000	Customer relationship RMB'000	Vehicle rental business licences RMB'000	Auto repair service business licences RMB'000	Licence plates RMB'000	Trademark use right RMB'000	Total RMB'000
At 1 January 2018:							
Cost	35,913	180	42,525	3,144	109,255	7,030	198,047
Accumulated amortisation	(30,907)	(180)	(10,657)	(2,840)	—	(6,561)	(51,145)
Net carrying amount	<u>5,006</u>	<u>—</u>	<u>31,868</u>	<u>304</u>	<u>109,255</u>	<u>469</u>	<u>146,902</u>
At 1 January 2018, net of accumulated depreciation	5,006	—	31,868	304	109,255	469	146,902
Additions	—	—	—	—	7,624	—	7,624
Amortisation provided during the year	(3,178)	—	(1,869)	(182)	—	(469)	(5,698)
At 31 December 2018, net of accumulated depreciation	<u>1,828</u>	<u>—</u>	<u>29,999</u>	<u>122</u>	<u>116,879</u>	<u>—</u>	<u>148,828</u>
At 31 December 2018:							
Cost	35,913	180	42,525	3,144	116,879	7,030	205,671
Accumulated amortisation	(34,085)	(180)	(12,526)	(3,022)	—	(7,030)	(56,843)
Net carrying amount	<u>1,828</u>	<u>—</u>	<u>29,999</u>	<u>122</u>	<u>116,879</u>	<u>—</u>	<u>148,828</u>
At 1 January 2017:							
Cost	35,838	180	42,525	3,144	108,007	7,030	196,724
Accumulated amortisation	(26,033)	(180)	(8,788)	(2,483)	—	(5,155)	(42,639)
Net carrying amount	<u>9,805</u>	<u>—</u>	<u>33,737</u>	<u>661</u>	<u>108,007</u>	<u>1,875</u>	<u>154,085</u>
At 1 January 2017, net of accumulated depreciation	9,805	—	33,737	661	108,007	1,875	154,085
Additions	75	—	—	—	1,248	—	1,323
Amortisation provided during the year	(4,874)	—	(1,869)	(357)	—	(1,406)	(8,506)
At 31 December 2017, net of accumulated depreciation	<u>5,006</u>	<u>—</u>	<u>31,868</u>	<u>304</u>	<u>109,255</u>	<u>469</u>	<u>146,902</u>
At 31 December 2017:							
Cost	35,913	180	42,525	3,144	109,255	7,030	198,047
Accumulated amortisation	(30,907)	(180)	(10,657)	(2,840)	—	(6,561)	(51,145)
Net carrying amount	<u>5,006</u>	<u>—</u>	<u>31,868</u>	<u>304</u>	<u>109,255</u>	<u>469</u>	<u>146,902</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

21. INVESTMENT IN AN ASSOCIATE

	2018	2017
	RMB'000	RMB'000
Share of net assets	33,605	24,179
Goodwill on acquisition	8,306	8,306
	41,911	32,485

Particulars of the associate are as follows:

Name	Particulars of issued shares held	Place of registration and business	Percentage of ownership interest attributable to the Group	Principal activities
Beijing QWOM Technology Co., Ltd. (北京氫動益維科技股份有限公司) ("QWOM")	Ordinary shares	PRC/Mainland China	30	Providing mobile internet digital marketing solutions based on big data analytics

The Group, through its wholly-owned subsidiary Haike Pingtan, acquired a 30% equity interest in QWOM in April 2016. The Group's interest in QWOM is accounted for using the equity method in the consolidated financial statements. QWOM had completed listing on the National Equities Exchange and Quotations ("NEEQ") in December 2016.

The following table illustrates the financial information of the Group's associate that is not individually material:

	2018	2017
	RMB'000	RMB'000
Share of the associate's profit for the year	9,426	107
Share of the associate's total comprehensive income	9,426	107
Carrying amount of the Group's investment in the associate	41,911	32,485

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

22. INVESTMENT IN EQUITY SHARES

		2018	2017
		RMB'000	RMB'000
Investment in equity shares of an unlisted company			
– UCAR Technology Inc.	(a)	—	—
Investment in equity shares of a publicly held company			
– UCAR Inc. (神州優車股份有限公司) (formerly, Huaxia United Science & Technology Co., Ltd.)	(b)	2,809,641	2,807,244
		2,809,641	2,807,244

(a) UCAR Technology Inc. (“UCAR Cayman”)

On 1 July 2015, the Group, among others, entered into the Series A preference share subscription agreement with UCAR Cayman, pursuant to which the Group agreed to subscribe for 2,500,000 Series A preference shares in UCAR Cayman at a consideration of US\$125 million. On 16 September 2015, the Group, among others, entered into the Series B preference share subscription agreement with UCAR Cayman pursuant to which the Group agreed to subscribe for 443,263 Series B preference shares at a consideration at US\$50 million. On the assumption that all Series A and Series B preference shares are converted into ordinary shares of UCAR Cayman based on the fully-diluted conversion ratio of 1:1, the Company will hold approximately 9.35% of the total issued and outstanding shares of UCAR Cayman. The directors of the Company are of the opinion that the Group does not have significant influence over UCAR Cayman.

The Group designated such preference share investment in UCAR Cayman (a hybrid contract, i.e., host debt plus embedded conversion derivative) as a financial asset at fair value through profit or loss upon initial recognition.

In January 2016, UCAR Cayman transferred its chauffeured car services business to Huaxia United Science & Technology Co., Ltd. (“Huaxia United”) (the “Business Transfer”). The Business Transfer resulted in an accounting reclassification of RMB1,542,409,000 from the preference share investment in UCAR Cayman to the ordinary share investment in Huaxia United.

Pursuant to a board resolution of UCAR Cayman dated 5 May 2016, all of the preference shares held by the Company were converted to ordinary shares on a 1:1 basis on the same day. The Group designated such ordinary share investment as a financial asset at fair value through profit or loss.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

22. INVESTMENT IN EQUITY SHARES *(continued)*

(a) UCAR Technology Inc. (“UCAR Cayman”) *(continued)*

The unlisted equity shares were measured at fair value and were classified as Level 3 fair value measurement. The fair value of the equity share investment in UCAR Cayman was estimated with the assistance of an independent valuation company. The fair value of the equity share investment in UCAR Cayman as at 31 December 2017 was based on the proportion of the equity amount of UCAR Cayman. The associated fair value loss of RMB37,018,000 for the year ended 31 December 2017 was recognised through profit or loss under “other income and expenses, net”.

On 5 May 2016, a termination agreement was entered into amongst, inter alia, the Company, UCAR Cayman, and other shareholders of UCAR Cayman (“Termination Agreement”). According to the Termination Agreement, the Company agrees that immediately after the listing of UCAR Inc. on the NEEQ, at the election of UCAR Cayman, the Company shall transfer its entire equity in UCAR Cayman to UCAR Inc. at the lowest price permitted under the applicable laws.

On 9 March 2018, the Company, along with other shareholders of UCAR Cayman, transferred its entire equity in UCAR Cayman to UCAR Limited (a subsidiary of UCAR Inc.) at a consideration of US\$1.

(b) UCAR Inc. (“UCAR”, 神州優車股份有限公司) (formerly, Huaxia United)

In December 2015, UCAR Cayman implemented a corporate restructuring (the “UCAR Cayman Restructuring”), whereby the then shareholders of UCAR Cayman would acquire equity interests and increase capital in Huaxia United. The amount of the capital increase in Huaxia United was contributed by the distribution from UCAR Cayman to its then shareholders. Upon completion of the UCAR Cayman Restructuring, the percentage of equity interests held by the Group, through China Auto Rental Limited (“CAR HK”, a wholly-owned subsidiary of the Company), in Huaxia United will be the same as the Company’s then shareholding percentage in UCAR (i.e. 9.35%). In January 2016, UCAR Cayman transferred its chauffeured car services business to Huaxia United and the Business Transfer resulted in an accounting reclassification of RMB1,542,409,000 from the preference share investment in UCAR Cayman to the ordinary share investment in Huaxia United. Huaxia United subsequently changed its name to UCAR Inc. (神州優車股份有限公司). The equity interest held by CAR HK in UCAR was diluted from 9.35% as at 31 December 2015 to 7.42% as at 31 December 2016 after a series of capital injections in UCAR from third parties before the completion of UCAR’s listing on the NEEQ in July 2016. The equity interest held by CAR HK in UCAR was further diluted to 6.27% as at 31 December 2017 after a series of new capital injections in UCAR from third parties in 2017.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

22. INVESTMENT IN EQUITY SHARES (continued)

(b) UCAR Inc. (“UCAR”, 神州優車股份有限公司) (formerly, Huaxia United) (continued)

The directors of the Company are of the opinion that the Group does not have significant influence over Huaxia United or UCAR and the Group designated such equity investment in Huaxia United or UCAR as a financial asset at fair value through profit or loss upon initial recognition.

The equity shares of UCAR were measured at fair value and were classified as Level 3 fair value measurement. The fair value of the ordinary share investment in UCAR was estimated with the assistance of an independent valuation company. The fair value of the ordinary share investment in UCAR as at 31 December 2018 was evaluated by an income approach based on cash flow projections provided by the management of the UCAR. This valuation requires the Group to make estimates about UCAR’s forecasted free cash flow, terminal growth rate, weighted average cost of capital and discount for lack of marketability. The associated fair value gain of RMB2,397,000 for the year ended 31 December 2018 (2017 fair value loss: RMB32,228,000) was recognised through profit or loss under “other income and expenses, net”.

23. INVENTORIES

	2018	2017
	RMB’000	RMB’000
Used rental vehicles held for sale	120,248	104,230
Fuel	56,168	43,375
Others	14,232	12,309
	190,648	159,914

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

24. TRADE RECEIVABLES

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Trade receivables	100,475	94,926
Impairment provision	(4,095)	(2,474)
	96,380	92,452

The Company generally does not provide credit terms to car rental customers. The credit period for fleet customers and finance lease customers is generally one to three months for major customers. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

An ageing analysis of the trade receivables as at the end of 2018, based on the invoice date and net of loss allowance, is as follows:

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Within 3 months	70,884	86,939
3 to 6 months	14,821	4,489
6 to 12 months	10,232	1,024
Over 1 year	443	—
	96,380	92,452

The movements in the loss allowance for impairment of trade receivables are as follows:

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Balance at beginning of the year	2,474	8,339
Effect of adoption of IFRS 9	1,278	—
Balance at beginning of the year (restated)	3,752	8,339
Impairment losses, net	343	(5,865)
Balance at end of the year	4,095	2,474

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

24. TRADE RECEIVABLES (Continued)

Impairment under IFRS 9 for the year ended 31 December 2018

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

As at 31 December 2018

	Past due			Total	
	Current	Less than 3 months	4 to 12 months		Over 1 year
Expected credit loss rate	2.63%	2.63%	7.38%	40.93%	4.08%
Gross carrying amount	12,817	62,383	24,525	750	100,475
Expected credit losses	337	1,641	1,810	307	4,095

Impairment under IAS 39 for the year ended 31 December 2017

An ageing analysis of the trade receivables as at 31 December 2017 that were not individually or collectively considered to be impaired under IAS 39 is as follows:

	2017 RMB'000
Neither past due nor impaired	53,609
Past due but not impaired:	
Less than 3 months past due	34,363
3 months to 1 year past due	3,676
	<u>91,648</u>

Receivables that were neither past due nor impaired related to diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired related to a number of independent customers that had a good track record with the Group. Based on past experience, the directors of the Company were of the opinion that no provision for impairment under IAS 39 was necessary in respect of these balances as there had not been a significant change in credit quality and the balances were still considered fully recoverable.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

25. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	2018	2017
	RMB'000	RMB'000
Deductible VAT input	944,840	901,266
Prepayments	388,329	235,549
Other receivables	146,294	8,083
Rental deposits	23,961	23,059
Others	44,255	6,700
	<u>1,547,679</u>	<u>1,174,657</u>

Included in other receivables was an amount of RMB17,434,000 (2017: Nil), being the interest receivables from certain financial assets, which as at 31 December 2018 had been pledged to secure the Group's certain interest-bearing loans (note 29).

None of the above assets is either past due or impaired. The financial assets included in the above balances relate to receivables for which there was no recent history of default.

For the other receivables, rental deposits and others due from debtors without financial difficulties, impairment analysis is performed on collective basis. Such receivables relate to a large number of diversified debtors for whom there was no recent history of default. Under IAS 39, no provision for impairment is necessary. With the adoption of IFRS 9 from 1 January 2018, the Group applies the general approach in calculating ECLs. All these other receivables, rental deposits and others are classified as Stage 1. Stage 1 ECL rate for collective assessment is set at nil based on historical credit loss experience and forward-looking factor adjustment is insignificant. Therefore, there is still no collective provision for impairment under IFRS 9.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

26. CASH AND CASH EQUIVALENTS AND RESTRICTED CASH

	2018	2017
	RMB'000	RMB'000
Cash and bank balances	2,506,401	3,856,353
Time deposits	931,275	1,019,128
	3,437,676	4,875,481
Less: Pledged time deposits:		
Pledged for derivative financial instruments*	—	60,895
Pledged for bank loans**	250,000	—
Pledged for bank overdraft facilities	1,275	1,275
Cash and cash equivalents	3,186,401	4,813,311

* The Group pledged certain deposits of RMB60,895,000 to secure the Group's forward foreign exchange contract as at 31 December 2017.

** The Group pledged certain deposits of RMB250,000,000 to secure the Group's bank loans as at 31 December 2018.

The cash and bank balances of the Group denominated in RMB amounted to RMB2,671,748,000 and RMB2,259,467,000 as at 31 December 2017 and 31 December 2018, respectively. The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short term time deposit rates. The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default.

The carrying amounts of the cash and cash equivalents approximate to their fair values.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

27. TRADE PAYABLES

An ageing analysis of the outstanding trade payables as at 31 December 2018 and 31 December 2017, based on the invoice date, is as follows:

	2018	2017
	RMB'000	RMB'000
Within 3 months	110,039	75,580
3 to 6 months	753	1,363
Over 6 months	1,467	5,046
	112,259	81,989

The trade payables are non-interest-bearing and are normally settled on 60-day terms.

28. OTHER PAYABLES AND ACCRUALS

	2018	2017
	RMB'000	RMB'000
Interest payables	207,055	158,640
Deposits by customers – rental deposits	120,337	154,307
Contract liabilities	185,024	—
Payroll payable	89,120	93,899
Other tax payable	185,953	182,161
Payable for other property, plant and equipment	13,838	13,838
Others	68,381	97,245
	869,708	700,090

Other payables and accruals are non-interest-bearing.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

28. OTHER PAYABLES AND ACCRUALS (continued)

Note:

(a) Details of contract liabilities as at 31 December 2018 and 1 January 2018 are as follows:

	31 December 2018 RMB'000	1 January 2018 RMB'000
<i>Advance received from customers</i>		
Sales of used vehicles	135,706	131,443
Contract liability related to credit award	49,138	38,464
Franchise related income	180	955
	185,024	170,862

Contract liabilities include advances received from sales of used vehicles, rendering award and franchise service. The increase in contract liabilities in 2018 was mainly due to the increase in short-term advances received from customers in relation to sales of used vehicles at the end of the year.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

29. INTEREST-BEARING BANK AND OTHER BORROWINGS

	2018			2017		
	Effective interest rate (%)	Maturity	RMB'000	Effective interest rate (%)	Maturity	RMB'000
Current:						
Short-term loans						
– guaranteed	3.15-5.00	2019	524,483	—	—	—
– unsecured and unguaranteed	4.61-5.94	2019	672,588	4.57-5.06	2018	392,834
– pledged	0.31	2019	199,742	—	—	—
Current portion of sale and leaseback obligations						
– secured	6.03-6.20	2019	97,306	6.20	2018	100,411
Current portion of long-term bank loans						
– guaranteed	4.75-6.00	2019	1,889,254	3.77-5.72	2018	1,321,196
– unsecured and unguaranteed	4.99-6.18	2019	616,292	4.99-5.69	2018	690,845
Current portion of long-term other loans						
– guaranteed	5.80	2019	700,000	—	—	—
			<u>4,699,665</u>			<u>2,505,286</u>
Non-current:						
Sale and leaseback obligations						
– secured	6.20	2020	18,472	6.20	2019	26,065
Bank loans						
– guaranteed	4.91-6.23	2020-2021	736,374	3.77-5.73	2019-2020	1,896,348
– unsecured and unguaranteed	—	—	—	4.99-5.69	2019	548,788
Other loans						
– guaranteed	—	—	—	5.80	2019	700,000
			<u>754,846</u>			<u>3,171,201</u>
			<u>5,454,511</u>			<u>5,676,487</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

29. INTEREST-BEARING BANK AND OTHER BORROWINGS (continued)

	2018	2017
	RMB'000	RMB'000
Analysed into:		
Bank loans repayable:		
Within one year or on demand	3,902,359	2,404,875
In the second year	223,404	2,385,136
In the third to fifth years, inclusive	512,970	60,000
	4,638,733	4,850,011
Other borrowings repayable:		
Within one year or on demand	700,000	—
In the second year	—	700,000
	700,000	700,000
Sale and leaseback obligations:		
Within one year or on demand	97,306	100,411
In the second year	18,472	26,065
	115,778	126,476
	5,454,511	5,676,487

As at 31 December 2018, the Group had overdraft bank facilities amounting to RMB8,822,756,000 (2017: RMB8,334,696,000), of which RMB6,175,923,000 (2017: RMB5,567,310,000) were utilised.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

29. INTEREST-BEARING BANK AND OTHER BORROWINGS *(continued)*

Bank and other loans with the following amounts outstanding as at 31 December 2018 and 2017 were secured/guaranteed by the following:

2018	2017	Lender
RMB'000	RMB'000	
115,778	126,476	Secured by certain rental vehicles (a)
1,130,754	1,703,145	Guaranteed by CAR Inc.
2,204,874	2,214,399	Guaranteed by seven offshore subsidiaries of the Group
1,288,880	1,632,467	Unsecured or guaranteed
199,742	—	Pledged by restricted cash
514,483	—	Secured by certain other current financial assets and interests (b)
5,454,511	5,676,487	

- (a) Bank and other borrowings of RMB115,778,000 (2017: RMB126,476,000) as at 31 December 2018 were secured by certain of the Group's rental vehicles, the total carrying amount of which at 31 December 2018 was RMB427,290,000 (2017: RMB178,844,000) (note 13).
- (b) Other borrowings of RMB514,483,000 at 31 December 2018 (31 December 2017: Nil) were secured by certain of the Group's other current financial assets and its interests set forth in note 17 and note 25 above, the total carrying amount of which at 31 December 2018 was RMB 539,944,000 (31 December 2017: Nil).

30. SENIOR NOTES

(1) The 2015 Notes (A)

On 4 February 2015, the Company issued senior notes with an aggregate principal amount of US\$500,000,000 due 2020 (the "2015 Notes (A)"). The 2015 Notes (A) were listed on the Stock Exchange of Hong Kong Limited. The 2015 Notes (A) carries interest at the rate of 6.125% per annum, payable semi-annually on 4 February and 4 August in arrears, and will mature on 4 February 2020, unless redeemed earlier.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

30. SENIOR NOTES *(continued)*

(1) The 2015 Notes (A) *(continued)*

The 2015 Notes (A) may be redeemed in the following circumstances:

- (i) On or after 4 February 2018, the Company may on any one or more occasions redeem all or any part of the 2015 Notes (A), at the redemption prices (expressed as percentages of the principal amount) set forth below, plus accrued and unpaid interest, if any, on the 2015 Notes (A) redeemed, to (but not including) the applicable date of redemption, if redeemed during the twelve-month period beginning on 4 February of the years indicated below, subject to the rights of holders of the 2015 Notes (A) on the relevant record date to receive interest on the relevant interest payment date:

Year	Redemption price
2018	103.0625%
2019 and thereafter	101.53125%

- (ii) At any time prior to 4 February 2018, the Company may at its option redeem the 2015 Notes (A), in whole but not in part, at a redemption price equal to 100% of the principal amount of the 2015 Notes (A) redeemed plus the applicable premium (as defined in the indenture of the 2015 Notes (A)) as at the redemption date, and the accrued and unpaid interest, if any, up to (but not including) the redemption date.
- (iii) At any time and from time to time prior to 4 February 2018, the Company may redeem up to 35% of the aggregate principal amount of the 2015 Notes (A) with the net cash proceeds of one or more sales of common stock of the Company in an equity offering at a redemption price of 106.125% of the principal amount of the 2015 Notes (A) redeemed, plus accrued and unpaid interest, if any, up to (but not including) the redemption date, subject to certain conditions.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

30. SENIOR NOTES (continued)

(1) The 2015 Notes (A) (continued)

The 2015 Notes (A) recognised in the statement of financial position were calculated as follows:

	2018	2017
	RMB'000	RMB'000
Total carrying amount at 1 January	3,305,841	3,489,127
Exchange realignment	165,737	(202,250)
Interest expenses	223,682	226,967
Interest expense payment	(201,272)	(208,003)
Total carrying amount at 31 December	<u>3,493,988</u>	<u>3,305,841</u>
Less: Interest payables due within one year reclassified to other payables and accruals	<u>87,577</u>	<u>83,379</u>
	<u>3,406,411</u>	<u>3,222,462</u>

Early redemption options are regarded as embedded derivatives not closely related to the host contract. The directors of the Company considered that the fair value of the above early redemption options was not significant on initial recognition and as at 31 December 2018 and 2017.

(2) The 2015 Notes (B)

On 11 August 2015, the Company issued senior notes with an aggregated nominal value of US\$300 million due 2021 (the "2015 Notes (B)"). The 2015 Notes (B) were listed on the Stock Exchange of Hong Kong Limited. The 2015 Notes (B) carry interest at the rate of 6.00% per annum, payable semi-annually on 11 February and 11 August in arrears, and will mature on 11 February 2021, unless redeemed earlier.

The 2015 Notes (B) may be redeemed in the following circumstances:

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

30. SENIOR NOTES (continued)

(2) The 2015 Notes (B) (continued)

On or after 11 August 2018, the Company may on any one or more occasions redeem all or any part of the 2015 Notes (B), at the redemption prices (expressed as percentages of the principal amount) set forth below, plus accrued and unpaid interest, if any, on the 2015 Notes (B) redeemed, up to (but not including) the applicable date of redemption, if redeemed during the twelve-month period beginning on 11 August of the years indicated below, subject to the rights of holders of the 2015 Notes (B) on the relevant record date to receive interest on the relevant interest payment date:

Year	Redemption price
2018	103.0%
2019 and thereafter	101.5%

The 2015 Notes (B) recognised in the statement of financial position were calculated as follows:

	2018 RMB'000	2017 RMB'000
Total carrying amount at 1 January	1,972,615	2,084,293
Exchange realignment	98,765	(120,762)
Interest expenses	129,290	131,333
Interest expense payment	(118,256)	(122,249)
Total carrying amount at 31 December	<u>2,082,414</u>	<u>1,972,615</u>
Less: Interest payables due within one year reclassified to other payables and accruals	<u>48,008</u>	<u>45,912</u>
	<u>2,034,406</u>	<u>1,926,703</u>

Early redemption options are regarded as embedded derivatives closely related to the host contract.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

30. SENIOR NOTES (continued)

(3) The 2018 Notes (A)

On 4 April 2018, the Company issued senior notes with an aggregated nominal value of RMB400 million due 2021 (the "2018 Notes (A)"). The 2018 Notes (A) were listed on the Stock Exchange of Hong Kong Limited. The 2018 Notes (A) carries interest at the rate of 6.50% per annum, payable semi-annually on 4 April and 4 October in arrears, and will mature on 4 April 2021, unless redeemed earlier.

The 2018 Notes (A) may be redeemed in the following circumstances:

- (i) At any time on or after 4 April 2020, the Company may at its option redeem the Notes, in whole or in part, at 103.25% of the principal amount of Notes redeemed plus accrued and unpaid interest, if any, up to (but not including) the redemption date.
- (ii) At any time and from time to time prior to 4 April 2020, the Company may at its option redeem the Notes, in whole but not in part, at a redemption price equal to 100% of the principal amount of the Notes plus an applicable premium (as defined in the indenture of the 2018 Notes (A)) as at the redemption date, plus accrued and unpaid interest, if any, up to (but not including) the redemption date.

The 2018 Notes (A) recognised in the statement of financial position were calculated as follows:

	2018 RMB'000
Total carrying amount at 1 January	—
Addition, net of issuance costs	387,447
Interest expenses	22,139
Interest expense payment	(13,000)
Total carrying amount at 31 December	396,586
Less: Interest payables due within one year reclassified to other payables and accruals	6,286
	390,300

Early redemption options are regarded as embedded derivatives closely related to the host contract.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

30. SENIOR NOTES (continued)

(4) The 2018 Notes (B)

On 2 May 2018, the Company issued the Additional Notes (the “2018 Notes (B)”) in the aggregate principal amount of RMB350 million, to be consolidated and form a single series with the 2018 Notes (A). The 2018 Notes (B) will mature on 4 April, 2021, unless earlier redeemed pursuant to the terms thereof. The 2018 Notes (B) were listed on the Stock Exchange of Hong Kong Limited. The 2018 Notes (B) carries interest at the rate of 6.50% per annum, payable semi-annually on 4 April and 4 October in arrears, and will mature on 4 April 2021, unless redeemed earlier.

The 2018 Notes (B) may be redeemed in the following circumstances:

- (i) At any time on or after 4 April 2020, the Company may at its option redeem the Notes, in whole or in part, at 103.25% of the principal amount of Notes redeemed plus accrued and unpaid interest, if any, up to (but not including) the redemption date.
- (ii) At any time and from time to time prior to 4 April 2020, the Company may at its option redeem the Notes, in whole but not in part, at a redemption price equal to 100% of the principal amount of the Notes plus an applicable premium (as defined in the indenture of the 2018 Notes (B)) as at the redemption date, plus accrued and unpaid interest, if any, up to (but not including) the redemption date.

The 2018 Notes (B) recognised in the statement of financial position were calculated as follows:

	2018 RMB'000
Total carrying amount at 1 January	—
Addition, net of issuance costs	344,018
Interest expenses	18,243
Interest expense payment	(11,442)
Total carrying amount at 31 December	350,819
Less: Interest payables due within one year reclassified to other payables and accruals	5,433
	345,386

Early redemption options are regarded as embedded derivatives closely related to the host contract.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

31. CORPORATE BONDS

The Company has received the Approval on the Public Issuance of the Corporate Bonds. (Zheng Jian Xu Ke [2016] No. 1536) (the "Approval") issued by China Securities Regulatory Commission (the "CSRC") dated 7 July 2016. Matters in relation to the issuance of Corporate Bonds are as follows: CSRC has approved the Company to publicly issue the Corporate Bonds not exceeding RMB2,000,000,000 to qualified investors in Mainland China. The Corporate Bonds shall be issued in tranches. The first tranche of issuance shall be completed within 12 months from the date of the Approval, and the remaining tranches of issuance shall be completed within 24 months from the date of the Approval.

(1) The 2017 Corporate Bonds (A)

The public issue of the first tranche of the Corporate Bonds (the "2017 Corporate Bonds (A)") was completed on 26 April 2017. The final principal amount of the 2017 Corporate Bonds (A) is RMB300,000,000 with a coupon rate of 5.5% per annum and with a tenure of five years. The Company has an option to adjust the coupon rate and the investors are entitled to request the Company to repurchase the Corporate Bonds after the end of the third year from the date of issuance. The Corporate Bonds are listed on the Shanghai Stock Exchange.

The 2017 Corporate Bonds (A) recognised in the statement of financial position were calculated as follows:

	2018 RMB'000	2017 <i>RMB'000</i>
Total carrying amount at 1 January	307,360	—
Addition, net of issuance costs	—	295,548
Interest expenses incurred	17,309	11,812
Interest expense paid	(16,500)	—
Total carrying amount at 31 December	<u>308,169</u>	<u>307,360</u>
Less: Interest payables due within one year reclassified to other payables and accruals	<u>11,257</u>	<u>11,271</u>
	<u>296,912</u>	<u>296,089</u>

The options of the 2017 Corporate Bonds (A) entitled to the Company and the investors are regarded as embedded derivatives closely related to the host contract.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

31. CORPORATE BONDS (continued)

(2) The 2018 Corporate Bonds (B)

The public issue of the second tranche of the Corporate Bonds (the “2018 Corporate Bonds (B)”) was completed on 25 April 2018. The final principal amount of the 2018 Corporate Bonds (B) is RMB730 million, at a coupon rate of 6.3% per annum, with a term of three years with the Company’s option to adjust the coupon rate after the end of the second year upon issuance and the investors’ entitlement to require repurchase of the 2018 Corporate Bonds (B).

The 2018 Corporate Bonds (B) recognised in the statement of financial position were calculated as follows:

	2018 RMB'000
Total carrying amount at 1 January	—
Addition, net of issuance costs	722,268
Interest expenses incurred	33,194
Interest expense paid	—
Total carrying amount at 31 December	755,462
Less: Interest payables due within one year reclassified to other payables and accruals	31,540
	723,922

The options of the 2018 Corporate Bonds (B) entitled to the Company and the investors are regarded as embedded derivatives closely related to the host contract.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

32. DERIVATIVE FINANCIAL INSTRUMENTS

	31 December 2018 RMB'000	31 December 2017 RMB'000
Liabilities		
Derivative financial instruments - current	—	187,026
Derivative financial instruments - non Current	13,895	—
	13,895	187,026

As at 31 December 2018, the Group has entered into derivative financial instruments of forward currency contracts, with an aggregate contractual amount of US\$300,000,000 to manage its exchange rate exposures. Such currency forwards represent commitments to purchase nominal amount of United States Dollar ("US\$") against RMB at the strike rate with undelivered spot transactions. These forward currency contracts are not designated for hedge purposes and are measured at fair value through profit or loss. The aggregate changes in the fair value of non-hedging currency derivatives were charged to the statement of profit or loss.

33. DEFERRED TAX

The movements in deferred tax liabilities and assets during the years are as follows:

Deferred tax assets

	Accumulated losses RMB'000	Deductible temporary differences RMB'000	Total RMB'000
At 1 January 2018	1,392	181,924	183,316
Credited to the statement of profit or loss during the year	7,235	41,644	48,879
At 31 December 2018	8,627	223,568	232,195
At 1 January 2017	5,891	116,684	122,575
(Charged)/credited to the statement of profit or loss during the year	(4,499)	65,240	60,741
At 31 December 2017	1,392	181,924	183,316

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

33. DEFERRED TAX (continued)

Deferred tax assets (continued)

The Group had unused tax losses of RMB44,137,000 (2017: RMB45,481,000) available for offsetting against future profits in respect of certain subsidiaries as at 31 December 2018, and the deferred tax assets have not been recognised. Such tax losses will expire between 2019 to 2023.

Deferred tax assets have not been recognised in respect of these losses as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

Deferred tax liabilities

	Fair value adjustments arising from acquisition of subsidiaries RMB'000	Depreciation allowance in excess of related depreciation RMB'000	Total RMB'000
At 1 January 2018	12,569	142,092	154,661
(Credited)/charged to the statement of profit or loss during the year	(715)	59,334	58,619
At 31 December 2018	<u>11,854</u>	<u>201,426</u>	<u>213,280</u>
At 1 January 2017	13,550	138,070	151,620
(Credited)/charged to the statement of profit or loss during the year	(981)	4,022	3,041
At 31 December 2017	<u>12,569</u>	<u>142,092</u>	<u>154,661</u>

There was no significant unrecognised deferred tax liability as at 31 December 2018 and 31 December 2017 for taxes that would be payable on the unremitted earnings of the Group's subsidiaries as the Group has no liability to additional tax should such amounts be remitted.

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008. For the Group, the applicable rate is 10%.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

33. DEFERRED TAX (continued)

Deferred tax liabilities (continued)

As at 31 December 2018, no deferred tax (2017: Nil) has been recognised for withholding taxes that would be payable on the unremitted earnings that are subject to withholding taxes of the Group's subsidiaries established in Mainland China. In the opinion of the directors, it is not probable that these subsidiaries will distribute such earnings to foreign entities in the foreseeable future.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

34. SHARE CAPITAL

Shares

	2018 RMB'000	2017 RMB'000
Authorised:		
26,000,000,000 ordinary shares of US\$0.00001 each	1,586	1,586
Issued and fully paid:		
2,118,717,220 (2017: 2,173,420,201) ordinary shares of US\$0.00001 each	131	134

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 25 April 2014 by China Auto Rental Holdings Inc. ("CARH") with authorised share capital of US\$260,000 divided into 5,200,000,000 shares of US\$0.00005 each. On the date of incorporation, 1 ordinary share at par value of US\$0.00005 was allotted and issued as fully paid by CARH. On 12 June 2014, the Company further issued and allotted 373,444,013 shares to CARH at par value.

On 2 July 2014, the Company effected a share split, pursuant to which each ordinary share was subdivided into five ordinary shares, and the par value of the share was changed from US\$0.00005 per share to US\$0.00001 per share. Immediately after the share split, the authorised share capital of the Company became US\$260,000 divided into 26,000,000,000 ordinary shares of par value of US\$0.00001 each and issued share capital became 1,867,220,070 shares of par value of US\$0.00001 each.

On 19 September 2014, the Company issued 426,341,000 shares in its initial public offering at the price of HK\$8.50 per share.

On 25 September 2014, the Company issued additional 63,951,000 shares at the price of HK\$8.50 per share as a result of exercise of over-allotment options by the underwriters. Total proceeds from the initial public offering (including the over-allotment) were HK\$4,167,482,000 (approximately RMB3,302,729,000), and net proceeds were HK\$4,026,035,684 (approximately RMB3,183,191,000) after deduction of related issuance costs.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

34. SHARE CAPITAL (continued)

A summary of movements in the Company's share capital for the year ended 31 December 2018 is as follows:

	Number of issued and fully paid ordinary shares	Nominal value of ordinary shares RMB'000	Share premium RMB'000	Total RMB'000
Issued and fully paid:				
As at 1 January 2017	2,338,665,171	144	2,939,463	2,939,607
Issuance of shares pursuant to the option scheme (note 35)	11,717,030	1	50,611	50,612
Cancellation of shares	(176,962,000)	(11)	(1,103,978)	(1,103,989)
At 31 December 2017 and 1 January 2018	2,173,420,201	134	1,886,096	1,886,230
Issuance of shares pursuant to the option scheme (note 35) (a)	7,311,019	1	31,890	31,891
Cancellation of shares (b)	(62,014,000)	(4)	(345,917)	(345,921)
At 31 December 2018	<u>2,118,717,220</u>	<u>131</u>	<u>1,572,069</u>	<u>1,572,200</u>

- (a) The subscription rights attaching to 7,311,019 share options were exercised during the year ended 31 December 2018, at the average subscription price of US\$0.16 per share (note 35), resulting in the issue of 7,311,019 ordinary shares at a total cash consideration of RMB7,334,000, of which RMB7,333,000 was charged to share premium. Meanwhile, an amount of RMB24,556,000 was transferred from the share option reserve to share premium upon exercise of the share options.
- (b) On 15 May 2018, the Company's shareholders granted a general mandate (the "Repurchase Mandate") to the directors of the Company to repurchase shares of the Company at the annual general meeting (the "AGM"). Pursuant to the Repurchase Mandate, the Company is allowed to repurchase up to 215,038,430 shares, being 10% of the total number of issued shares of the Company as at the date of the AGM, on the Stock Exchange. The Company purchased 35,829,000 of its shares on the Hong Kong Stock Exchange at a total consideration of HK\$224,803,000 (approximately RMB198,440,000) during the year ended 31 December 2018, and all shares were cancelled afterwards. The Company has also cancelled 26,185,000 shares which were repurchased through the Stock Exchange in 2017. There was no share recorded as treasury shares as at 31 December 2018 (2017: 26,185,000 shares).

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

35. SHARE OPTION SCHEME

China Auto Rental Holdings Inc. ("CARH") operates a share option scheme (the "Scheme") for the purpose of providing incentives and rewards to eligible participants within the Group who contribute to the success of the Group's operation. Eligible participants of the Scheme include the directors and other employees of the Group. The Scheme became effective on 18 December 2013.

The maximum number of share options currently permitted to be granted under the Scheme is in aggregate 14,035,595 shares, including the Tranche A Options granted for a total number of 7,017,798 shares and the Tranche B Options granted for a total number of 7,017,797 shares. Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting.

On 18 December 2013, 7,017,798 Tranche A options and 7,017,797 Tranche B options have been granted with exercise prices of US\$0.29, and US\$0.87, respectively. The exercise prices of share option were determined by the directors. The Tranche A Options granted were fully vested on 31 December 2013 with no further service conditions attached, and the Tranche B Options granted become vested on 31 December 2014, 2015, 2016 and 2017, respectively, in four equal batches.

In March 2014, CARH further adopted the 2014 share option scheme ("2014 CARH Pre-IPO Share Option Scheme") which was approved by a board resolution passed on 1 March 2014 and further approved by a resolution passed by CARH shareholders on 1 March 2014. The 2014 CARH Pre-IPO Share Option Scheme Options granted become vested on 1 May 2015, 2016, 2017 and 2018, respectively, in four equal batches.

As part of the reorganisation, the Company was incorporated in Cayman Islands on 25 April 2014. The Company subsequently became the fully-owned subsidiary of CARH and the holding company of the Group accordingly. In connection with the above restructuring, CARH cancelled the 2013 CARH Pre-IPO Share Option Scheme and the 2014 CARH Pre-IPO Share Option Scheme while the Company adopted a new share option scheme (the "2014 Pre-IPO Share Option Scheme") as a replacement. The replacement plan was approved by board resolutions of CARH and the Company, respectively, on 15 June 2014.

The cancelled and the replacement awards involve exactly the same conditions including exercise prices and vesting year, and were treated as modification with the incremental fair value being recognised over the vesting year of the replacement share-based payment award.

On 14 August 2014, 4,456,688 Tranche C options have been granted with an exercise price of US\$0.87. The 300,000 share options granted to certain management members were vested on each of 1 August 2015, 2016 and 2017 in equal batches and the remaining share options were vested on each of 1 August 2015, 2016, 2017 and 2018.

Share options do not confer rights on the holders to dividends or to vote at shareholders' meetings.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

35. SHARE OPTION SCHEME (continued)

On 3 July 2014, the Company effected a share split, pursuant to which each ordinary share was subdivided into five ordinary shares. Immediately after the share split, the exercise price of each share option was amended to one-fifth of the exercise price before split.

On 12 April 2016, the employment contracts of 21 executives in the Group were terminated, who then held 14,606,233 unvested share options. As approved by the directors of the Company as at 11 April 2016 and agreed with the employees, such share options became fully vested immediately before the terminations with the exercise price unchanged. The Group treated the immediate vesting as a simultaneous forfeiture of the unvested share options and a grant of an ex-gratia award, which resulted in a net charge of share option expense of RMB54,775,000 during the six months ended 30 June 2016.

On 5 April 2016, the Company adopted a Share Option Scheme by an ordinary resolution passed by its shareholders ("Post-IPO Share Option Scheme") for the purpose of providing incentives and rewards to eligible participants within the Group who contribute to the success of the Group's operation. The Post-IPO Share Option Scheme has become effective for the period of 10 years commencing on the effective date. The maximum number of the Company's shares in respect of which options may be granted pursuant to the Post-IPO Share Option Scheme is 239,494,759 shares, being 10% of the total issued shares of the Company on the date of approval of the Post-IPO Share Option Scheme.

No share options have been granted under the Post-IPO Share Option Scheme since its adoption on 5 April 2016 and there were no outstanding share options as at 31 December 2018.

The following share options were outstanding under the Scheme during the years ended 31 December 2018 and 2017:

	2018		2017	
	Weighted average exercise price <i>US\$ per share</i>	Number of options	Weighted average exercise price <i>US\$ per share</i>	Number of options
At 1 January, after share split	0.15	36,034,099	0.15	48,975,596
Forfeited during the year	0.17	(23,123)	0.17	(1,224,467)
Exercised during the year	0.16	(7,311,019)	0.15	(11,717,030)
At 31 December	0.15	<u>28,699,957</u>	0.15	<u>36,034,099</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

35. SHARE OPTION SCHEME (continued)

The exercise prices and exercise years of the share options outstanding as at the reporting date are as follows:

Number of options	Exercise price US\$ per share	Exercise year
6,496,980	0.058	Till 31 December 2023
12,640,787	0.174	Till 31 December 2023
—	0.174	Till 1 May 2024
<u>9,562,190</u>	0.174	Till 31 August 2024
<u><u>28,699,957</u></u>		

No new share options were granted in year of 2018 (2017: Nil). The Group recognised a share option expense of RMB1,655,000 (2017: RMB5,334,000) during the year ended 31 December 2018.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

35. SHARE OPTION SCHEME (continued)

The fair values of equity-settled share options granted during the reporting period were estimated as at the date of grant using a binomial model, taking into account of the terms and conditions upon which the options were granted. The following table lists the inputs to the model used:

2018

CARH share option scheme	Tranche A	Tranche B	Tranche C	2014 CARH Pre-IPO Share option Scheme
Expected dividend yield (%)	0.0%	0.0%	0.0%	0.0%
Expected volatility (%)	54.0%	54.0%	50.0%	53.0%
Risk-free interest rate (%)	2.54%	2.54%	2.58%	2.59%
Expected life of options (year)	5.5	1.5-5.5	2-6	2-6
Weighted average exercise price (US\$), after share split	0.058	0.174	0.174	0.174

2017

CARH share option scheme	Tranche A	Tranche B	Tranche C	2014 CARH Pre-IPO Share option Scheme
Expected dividend yield (%)	0.0%	0.0%	0.0%	0.0%
Expected volatility (%)	54.0%	54.0%	50.0%	53.0%
Risk-free interest rate (%)	2.54%	2.54%	2.58%	2.59%
Expected life of options (year)	6.5	2.5-6.5	3-7	3-7
Weighted average exercise price (US\$), after share split	0.058	0.174	0.174	0.174

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

36. RESERVES

The amount of the Group's reserves and the movements therein for the year are presented in the consolidated statements of changes in equity of the Group.

Merger reserve

The merger reserve of the Group represents the capital contributions from the equity holders of the Company.

Statutory reserve

In accordance with the Company Law of the PRC, certain subsidiaries of the Group which are domestic enterprises are required to allocate 10% of their profit after tax, as determined in accordance with the relevant PRC accounting standards, to their respective statutory surplus reserves until the reserves reach 50% of their respective registered capital. Subject to certain restrictions set out in the Company Law of the PRC, part of the statutory surplus reserve may be converted to increase share capital, provided that the remaining balance after the capitalisation is not less than 25% of the registered capital.

37. PLEDGE OF ASSETS

Details of the Group's bank borrowings, which are secured by certain assets of the Group, are included in notes 13 and 26, respectively, to the financial statements.

38. OPERATING LEASE ARRANGEMENTS

As lessee

The Group leases certain of its office properties, stores, parking lots and vehicles under operating lease arrangements. Leases for office properties, stores, parking lots and vehicles are negotiated for terms ranging from one to six years.

As at 31 December 2018 and 2017, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	2018	2017
	RMB'000	RMB'000
Within one year	192,075	147,906
In the second to fifth years, inclusive	161,002	142,476
After five years	32,021	42,763
	385,098	333,145

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

39. COMMITMENTS

In addition to the operating lease commitments detailed in note 38 above, the Group had the following capital commitments at the end of the year:

	2018	2017
	RMB'000	RMB'000
Contracted, but not provided for:		
Rental vehicles	37,457	10,139
Buildings	201,858	16,014
	239,315	26,153

40. RELATED PARTY TRANSACTIONS

a) Related parties

Related parties for the years ended 31 December 2018 and 2017 were as follows:

Name	Relationship
UCAR Cayman	Immediate shareholder of the Company, a wholly-owned company of UCAR Inc.
UCAR	An entity controlled by the Chairman of the Board

b) Related party transactions

In addition to the transactions detailed elsewhere in these financial statements, the Group had the following transactions with related parties during the years ended 31 December 2018 and 2017:

- (i) Vehicle rental services provided to a related party:

	2018	2017
	RMB'000	RMB'000
UCAR	677,895	1,163,855

The prices for the above services were determined in accordance with the prevailing market prices and conditions offered to other customers of the Group, which are stated excluding value-added tax.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

40. RELATED PARTY TRANSACTIONS (continued)

b) Related party transactions (continued)

(ii) Sales of used vehicles to a related party:

	2018 RMB'000	2017 RMB'000
UCAR	214,977	1,598,622

The prices on sales of used vehicles to a related party were determined in accordance with the prevailing market prices, which are stated excluding value-added tax.

(iii) Provision of reconditioning services to a related party:

	2018 RMB'000	2017 RMB'000
UCAR	1,117	341

The prices for the above services were determined in accordance with the prevailing market prices and conditions offered to other customers of the Group, which are stated excluding value-added tax.

(iv) Auto repair and maintenance services provided by a related party:

	2018 RMB'000	2017 RMB'000
UCAR	20,193	41,394

The prices for the above services were determined in accordance with the prevailing market prices and conditions offered to other customers of the related party.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

40. RELATED PARTY TRANSACTIONS (continued)

b) Related party transactions (continued)

- (v) Commission charged by a related party:

	2018 RMB'000	2017 RMB'000
UCAR	45,759	—

The commission expense was charged at agreed unit prices multiplying the numbers of successful sales orders of vehicles via UCAR's sales platform.

- (vi) Office rental income from a related party:

	2018 RMB'000	2017 RMB'000
UCAR	3,171	3,171

The prices on office rental to the related party were determined in accordance with the prevailing market prices, which are stated excluding value-added tax.

- (vii) Office rental expense to a related party:

	2018 RMB'000	2017 RMB'000
UCAR	5,010	3,685

The prices on office rental to a related party were determined in accordance with the prevailing market prices, which are stated excluding value-added tax.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

40. RELATED PARTY TRANSACTIONS (continued)

c) Outstanding balances with related parties

	2018 RMB'000	2017 RMB'000
Current assets:		
Due from related parties:		
– UCAR Cayman	—	371,831
– UCAR	360,129	387,121
	360,129	758,952
Current liabilities:		
Due to a related party:		
– UCAR	305	4,964

As at 31 December 2018 and 31 December 2017, balances with related parties were unsecured, non-interest-bearing and repayable on demand.

d) Compensation of key management personnel of the Group:

	2018 RMB'000	2017 RMB'000
Short term employee benefits	3,820	5,024
Equity-settled share option expenses	—	5,323
	3,820	10,347

Further details of directors' and the chief executive's emoluments are included in note 9 to the financial statements.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

41. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

As at 31 December 2018

Financial assets

	Financial assets at fair value through profit and loss RMB'000	Financial assets at amortised cost RMB'000	Total RMB'000
Finance lease receivables			
– non-current (note 15)	—	1,097,470	1,097,470
Investment in equity shares (note 22)	2,809,641	—	2,809,641
Rental deposits	—	145	145
Deposits for sale – leaseback borrowings – non-current	—	30,000	30,000
Restricted cash – current (note 26)	—	250,000	250,000
Restricted cash – non-current (note 26)	—	1,275	1,275
Other non-current assets	—	9,813	9,813
Trade receivables (note 24)	—	96,380	96,380
Amount due from related parties (note 40)	—	360,129	360,129
Financial assets included in prepayments, other receivables and other assets (note 25)	—	214,510	214,510
Finance lease receivables			
– current (note 15)	—	250,299	250,299
Other current financial asset (note 17)	—	522,510	522,510
Cash and cash equivalents (note 26)	—	3,186,401	3,186,401
	2,809,641	6,018,932	8,828,573

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

41. FINANCIAL INSTRUMENTS BY CATEGORY (continued)

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows: (continued)

As at 31 December 2018 (continued)

Financial liabilities

	Financial liabilities fair value through profit or loss	Financial liabilities at amortised cost	Total
	RMB'000	RMB'000	RMB'000
	(Audited)	(Audited)	(Audited)
Trade payables (note 27)	—	112,259	112,259
Financial liabilities included in other payables and accruals (note 28)	—	594,635	594,635
Interest-bearing bank loans and other borrowings – current (note 29)	—	4,699,665	4,699,665
Due to a related party (note 40)	—	305	305
Derivative financial instruments – non-current (note 32)	13,895	—	13,895
Senior notes (note 30)	—	6,176,503	6,176,503
Corporate bonds (note 31)	—	1,020,834	1,020,834
Interest-bearing bank loans and other borrowings - non-current (note 29)	—	754,846	754,846
Deposits received for rental vehicles	—	753	753
	13,895	13,359,800	13,373,695

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

41. FINANCIAL INSTRUMENTS BY CATEGORY (continued)

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows: (continued)

As at 31 December 2017

Financial assets

	Financial assets at fair value through profit and loss RMB'000	Loans and receivables RMB'000	Total RMB'000
Finance lease receivables			
– non-current (note 15)	—	115,443	115,443
Investment in equity shares (note 22)	2,807,244	—	2,807,244
Rental deposits	—	19	19
Restricted cash – current (note 26)	—	60,895	60,895
Restricted cash – non-current (note 26)	—	1,275	1,275
Other non-current assets	—	16,223	16,223
Trade receivables (note 24)	—	92,452	92,452
Amount due from related parties (note 40)	—	758,952	758,952
Financial assets included in prepayments, other receivables and other assets (note 25)	—	37,842	37,842
Finance lease receivables			
– current (note 15)	—	85,611	85,611
Cash and cash equivalents (note 26)	—	4,813,311	4,813,311
	<u>2,807,244</u>	<u>5,982,023</u>	<u>8,789,267</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

41. FINANCIAL INSTRUMENTS BY CATEGORY (continued)

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows: (continued)

As at 31 December 2017 (continued)

Financial liabilities

	Financial liabilities fair value through profit or loss RMB'000 (Audited)	Financial liabilities at amortised cost RMB'000 (Audited)	Total RMB'000 (Audited)
Trade payables (note 27)	—	81,989	81,989
Financial liabilities included in other payables and accruals (note 28)	—	424,029	424,029
Interest-bearing bank loans and other borrowings – current (note 29)	—	2,505,286	2,505,286
Due to a related party (note 40)	—	4,964	4,964
Derivative financial instruments – current (note 32)	187,026	—	187,026
Senior notes (note 30)	—	5,149,165	5,149,165
Corporate bonds (note 31)	—	296,089	296,089
Interest-bearing bank loans and other borrowings – non-current (note 29)	—	3,171,201	3,171,201
Deposits received for rental vehicles	—	568	568
	187,026	11,633,291	11,820,317
	187,026	11,633,291	11,820,317

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts		Fair values	
	2018 RMB'000	2017 RMB'000	2018 RMB'000	2017 RMB'000
Financial assets				
Investment in equity shares (note 22)	<u>2,809,641</u>	<u>2,807,244</u>	<u>2,809,641</u>	<u>2,807,244</u>
Financial liabilities				
Derivative financial instruments (note 32)	<u>13,895</u>	<u>187,026</u>	<u>13,895</u>	<u>187,026</u>

Management has assessed that the fair values of cash and cash equivalents, restricted cash, trade receivable, trade payables, financial assets included in prepayments, other receivables and other assets, amounts due from related parties, finance lease receivables, financial liabilities included in other payables and accruals, an amounts due to a related party, interest-bearing bank and other borrowings approximate to their carrying amounts largely due to the short term maturities of these instruments.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of the non-current portion of deposits, finance lease receivables, other non-current assets, interest-bearing bank loans and other borrowings and senior notes have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The fair values have been assessed to be approximate to their carrying amounts. The Group's own non-performance risk for interest-bearing bank loans and other borrowings and senior notes as at 31 December 2018 was assessed to be insignificant.

The Group enters into derivative financial instruments with various counterparties, principally financial institutions with good credit ratings. Derivative financial instruments, including forward currency contracts, are measured using valuation techniques similar to the discounted cash flow model and the Black-Scholes option pricing model. The models incorporate various market observable inputs including foreign exchange spot, forward rates, risk-free interest rate curves and implied volatility of the foreign exchange rate. The carrying amounts of forward currency contracts are the same as their fair values.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS *(continued)*

The fair values of Investment in equity shares have been estimated using income approach. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in other comprehensive income, are reasonable, and that they were the most appropriate values at the end of the reporting period.

Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

As at 31 December 2018

	Fair value measurement using			Total <i>RMB'000</i>
	Quoted prices in active markets (Level 1) <i>RMB'000</i>	Significant observable inputs (Level 2) <i>RMB'000</i>	Significant unobservable inputs (Level 3) <i>RMB'000</i>	
Investment in equity shares (note 22)	—	—	2,809,641	2,809,641

As at 31 December 2017

	Fair value measurement using			Total <i>RMB'000</i>
	Quoted prices in active markets (Level 1) <i>RMB'000</i>	Significant observable inputs (Level 2) <i>RMB'000</i>	Significant unobservable inputs (Level 3) <i>RMB'000</i>	
Investment in equity shares (note 22)	—	—	2,807,244	2,807,244

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS *(continued)*

Fair value hierarchy *(continued)*

The movements in fair value measurements within Level 3 during the year are as follows:

	2018	2017
	RMB'000	RMB'000
Investment in financial assets at fair value through profit or loss		
At 1 January	2,807,244	3,073,706
Total gain/(loss) recognised in the statement of profit or loss included in other income	2,397	(66,086)
Disposal	—	(200,376)
At 31 December	<u>2,809,641</u>	<u>2,807,244</u>

The Group has changed the valuation method from market approach to income approach to better reflect current market expectations about future amounts, as the market multiple revenue used in market approach was not comparable due to the business model change.

Below is a summary of significant unobservable inputs to the valuation of financial instruments together with a quantitative sensitivity analysis as at 31 December 2018 and 2017:

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS *(continued)*

Fair value hierarchy *(continued)*

As at 31 December 2018

	Valuation technique	Significant unobservable input	Range	Sensitivity of fair value to the input
Investment in equity shares of UCAR	Income approach	Terminal growth rate	3%	20% increase/(decrease) in terminal growth rate would result in increase/(decrease) in fair value by RMB37,885,000/(RMB35,858,000)
		Weighted average cost of capital (WACC)	24% to 26%	20% increase/(decrease) in weighted average cost of capital (WACC) would result in (decrease)/increase in fair value by (RMB525,622,000)/RMB845,366,000
		Discount for lack of marketability	18%	20% increase/(decrease) in discount for lack of marketability would result in (decrease)/increase in fair value by (RMB123,350,000)/RMB123,350,000

As at 31 December 2017

	Valuation technique	Significant unobservable input	Range	Sensitivity of fair value to the input
Investments in equity shares of UCAR	Market approach	Concluded market multiples	4.2	20% increase/(decrease) in concluded market multiples would result in increase/(decrease) in fair value by RMB504,900,000/(RMB504,900,000)

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS *(continued)*

Fair value hierarchy *(continued)*

Liability measured at fair value:

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Derivative financial instruments	—	13,895	—	13,895

The movements in fair value measurements within Level 2 during the period are as follows:

	31 December 2018 RMB'000	31 December 2017 RMB'000
Derivative financial instruments		
At 1 January	187,026	—
Investment during the year	—	—
Transfer in during the year	—	—
Total loss recognised in the statement of profit or loss included in other income	26,750	187,026
Settlement	(199,881)	—
At the end of the year	13,895	187,026

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities (2017: Nil).

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise bank loans, finance leases, other interest-bearing loans, and cash and short term deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The board of directors reviews and agrees policies for managing each of these risks as summarised below.

Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's interest-bearing bank loans and loans from related parties with a floating interest rate. The Group does not use derivative financial instruments to hedge its interest rate risk.

The following table demonstrates the sensitivity to a reasonably possible change in interest rate, with all other variables held constant, of the Group's profit before tax (through the impact on floating rate borrowings):

	(Decrease)/ increase in basis points	Change in profit before tax RMB'000	Change in equity* RMB'000
31 December 2018			
RMB	(100)	39,006	—
RMB	100	(39,006)	—
31 December 2017			
RMB	(100)	42,982	—
RMB	100	(42,982)	—

* Excluding retained earnings

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Foreign currency risk

The Group has transactional currency exposures which mainly arise from borrowings by operating units in currencies other than the functional currencies of the units.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the RMB-US\$ exchange rate, with all other variables held constant, of the Group's profit before tax due to changes in the carrying values of monetary assets and liabilities and equity due to changes in the foreign currency exchange reserve.

	Fluctuation in foreign exchange rate %	Increase/ (decrease) in profit before tax RMB'000	Increase/ (decrease) in equity* RMB'000
31 December 2018			
If RMB weakens against US\$	(5)	303,929	—
If RMB strengthens against US\$	5	(303,929)	—
31 December 2017			
If RMB weakens against US\$	(5)	129,820	—
If RMB strengthens against US\$	5	(129,820)	—

* Excluding retained earnings

Credit risk

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

Maximum exposure and year-end staging as at 31 December 2018

The table below shows the credit quality and the maximum exposure to credit risk based on the Group's credit policy, which is mainly based on past due information unless other information is available without undue cost or effort, and year-end staging classification as at 31 December 2018.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Credit risk (continued)

Maximum exposure and year-end staging as at 31 December 2018 (continued)

	12-month	Lifetime ECLs			Simplified approach	RMB'000
	ECLs	Stage1	Stage2	Stage3		
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Finance lease receivables						
– non-current (note 15)	—	—	—	1,097,470	1,097,470	
Rental deposits	145	—	—	—	145	
Trade receivables* (note 24)	—	—	—	96,380	96,380	
Restricted cash						
– current (note 26)	250,000	—	—	—	250,000	
Restricted cash						
– non-current (note 26)	1,275	—	—	—	1,275	
Other non-current assets	9,813	—	—	—	9,813	
Amount due from related parties (note 40)	360,129	—	—	—	360,129	
Financial assets included in prepayments, other receivables and other assets (note 25)						
– Normal**	214,510	—	—	—	214,510	
– Doubtful**	—	—	—	—	—	
Finance lease receivables						
– current (note 15)	—	—	—	250,299	250,299	
Cash and cash equivalents (note 26)						
– Not yet past due	3,186,401	—	—	—	3,186,401	
	<u>4,022,273</u>	<u>—</u>	<u>—</u>	<u>1,444,149</u>	<u>5,466,422</u>	

* For trade receivables to which the Group applies the simplified approach for impairment, information based on the provision matrix is disclosed in note 24 to the financial statements.

** The credit quality of the financial assets included in prepayments, other receivables and other assets is considered to be “normal” when they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition. Otherwise, the credit quality of the financial assets is considered to be “doubtful”.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Credit risk (continued)

Maximum exposure as at 31 December 2017

The credit risk of the Group's other financial assets, which comprise cash and cash equivalents, financial lease receivables, amounts due from related parties, and other receivables, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables are disclosed in note 24.

Liquidity risk

The Group monitors its cash flow positions on a regular basis to ensure that the cash flows of the Group are positive and closely controlled. The Group aims to maintain flexibility in funding by keeping committed credit lines available, and obtaining borrowing loans from banks and other financial institutions.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	31 December 2018			Total RMB'000
	On demand or less than 1 year RMB'000	1 to 3 years RMB'000	Over 3 years RMB'000	
Trade payables	112,259	—	—	112,259
Financial liabilities included in other payables and accruals	594,635	—	—	594,635
Interest-bearing bank and other borrowings - current	4,937,076	—	—	4,937,076
Due to a related party	305	—	—	305
Interest-bearing bank loans and other borrowings - non-current	—	814,817	—	814,817
Senior notes	382,474	6,604,084	—	6,986,558
Corporate bonds	62,490	854,980	316,500	1,233,970
Deposits received for vehicle rental	—	753	—	753
	6,089,239	8,274,634	316,500	14,680,373

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Liquidity risk (continued)

	31 December 2017			
	On demand or less than 1 year <i>RMB'000</i>	1 to 3 years <i>RMB'000</i>	Over 3 years <i>RMB'000</i>	Total <i>RMB'000</i>
Trade payables	81,989	—	—	81,989
Financial liabilities included in other payables and accruals	424,029	—	—	424,029
Interest-bearing bank and other borrowings - current	2,752,914	—	—	2,752,914
Due to a related party	4,964	—	—	4,964
Interest-bearing bank loans and other borrowings - non-current	—	3,291,815	—	3,291,815
Senior notes	376,405	497,999	5,264,884	6,139,288
Corporate bonds	29,121	34,795	318,584	382,500
Deposits received for vehicle rental	—	568	—	568
	<u>3,669,422</u>	<u>3,825,177</u>	<u>5,583,468</u>	<u>13,078,067</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Capital management

The primary objective of the Group's capital management is to safeguard the Group's ability to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

The Group monitors capital using a net debt/asset ratio, which is net debt divided by total assets. Net debt includes bank loans and other borrowings, senior notes and corporate bonds less cash and cash equivalents and restricted cash. The gearing ratio as at the reporting date was as follows:

	2018	2017
	RMB'000	RMB'000
Interest-bearing bank and other borrowings		
– current	4,699,665	2,505,286
Interest-bearing bank and other borrowings		
– non-current	754,846	3,171,201
Senior notes	6,176,503	5,149,165
Corporate bonds	1,020,834	296,089
Cash and cash equivalents	(3,186,401)	(4,813,311)
Restricted cash	(251,275)	(62,170)
Net debt	9,214,172	6,246,260
Total assets	22,204,909	20,639,895
Net debt/asset ratio	41%	30%

44. EVENTS AFTER THE REPORTING PERIOD

The Company has no events after the reporting period that needs to be brought to the attention of the shareholders of the Company.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

45. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	31 December 2018 RMB'000	31 December 2017 RMB'000
NON-CURRENT ASSETS		
Investment in equity shares	—	—
Total non-current assets	—	—
CURRENT ASSETS		
Prepayments, other receivables and other assets	87,146	351
Restricted cash – current	—	60,895
Due from subsidiaries	10,289,881	8,615,112
Cash and cash equivalents	221,426	740,462
Total current assets	10,598,453	9,416,820
CURRENT LIABILITIES		
Other payables and accruals	225,984	233,006
Derivative financial instruments – current	—	187,026
Interest-bearing bank and other borrowings – current	2,210,637	590,266
Total current liabilities	2,436,621	1,010,298
NET CURRENT ASSETS	8,161,832	8,406,522
TOTAL ASSETS LESS CURRENT LIABILITIES	8,161,832	8,406,522
NON-CURRENT LIABILITIES		
Senior notes	6,176,503	5,149,165
Corporate bonds	1,020,834	296,089
Derivative financial instruments - non-current	13,895	—
Interest-bearing bank and other borrowings - non-current	508,721	1,624,132
Total non-current liabilities	7,719,953	7,069,386
Net assets	441,879	1,337,136
EQUITY		
Equity attributable to owners of the parent		
Share capital	131	134
Reserves	1,594,857	1,931,785
Treasury shares	—	(147,481)
Accumulated losses	(1,153,109)	(447,302)
Total equity	441,879	1,337,136

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2018

45. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (continued)

Note:

A summary of the Company's reserves is as follows:

	Number of shares in issue	Share capital RMB'000	Share premium RMB'000	Share option reserve RMB'000	Treasury shares RMB'000	Retained earnings/ (accumulated losses) RMB'000	Total equity
As at 1 January 2017	2,338,665,171	144	2,939,463	79,111	(8,474)	(474,818)	2,535,426
Profit for the year	—	—	—	—	—	27,516	27,516
Other comprehensive income for the year	—	—	—	—	—	—	—
Total comprehensive income for the period	—	—	—	—	—	27,516	27,516
Repurchase of shares	—	—	—	—	(1,242,996)	—	(1,242,996)
Cancellation of shares	(176,962,000)	(11)	(1,103,978)	—	1,103,989	—	—
Exercise of share options	11,717,030	1	50,611	(38,756)	—	—	11,856
Equity-settled share option arrangements (note 35)	—	—	—	5,334	—	—	5,334
As at 31 December 2017	<u>2,173,420,201</u>	<u>134</u>	<u>1,886,096</u>	<u>45,689</u>	<u>(147,481)</u>	<u>(447,302)</u>	<u>1,337,136</u>
Profit for the year	—	—	—	—	—	(705,807)	(705,807)
Other comprehensive income for the year	—	—	—	—	—	—	—
Total comprehensive income for the period	—	—	—	—	—	(705,807)	(705,807)
Repurchase of shares	—	—	—	—	(198,440)	—	(198,440)
Cancellation of shares	(62,014,000)	(4)	(345,917)	—	345,921	—	—
Exercise of share options	7,311,019	1	7,334	—	—	—	7,335
Equity-settled share option arrangements (note 35)	—	—	—	1,655	—	—	1,655
As at 31 December 2018	<u>2,118,717,220</u>	<u>131</u>	<u>1,547,513</u>	<u>47,344</u>	<u>—</u>	<u>(1,153,109)</u>	<u>441,879</u>

The share option reserve comprises the fair value of share options granted which are yet to be exercised, as further explained in the accounting policy for share-based payments in note 2.4 to the financial statements. The amount will either be transferred to the share premium account when the related options are exercised, or be transferred to retained earnings should the related options expire or be forfeited.

46. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 12 March 2019.

FIVE-YEAR FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years, as extracted from the published audited financial statements for the years ended 31 December 2014, 2015, 2016, 2017 and 2018 is set out below:

	For the years ended 31 December				
	2014	2015	2016	2017	2018
	<i>(in RMB thousands)</i>				
Total revenue	3,520,436	5,002,719	6,453,958	7,717,338	6,443,698
Depreciation of rental vehicles	(670,163)	(939,364)	(1,257,679)	(1,373,645)	(1,494,832)
Direct operating expenses					
of rental services	(988,876)	(1,362,519)	(1,629,311)	(1,701,352)	(1,718,188)
Cost of sales of used vehicles	(621,982)	(609,966)	(1,480,922)	(2,697,472)	(1,146,913)
Gross profit	1,239,415	2,090,870	2,086,046	1,944,869	2,083,765
Other income and expenses, net	26,195	669,821	877,732	383,090	(169,965)
Selling and distribution expenses	(92,710)	(79,507)	(65,093)	(29,954)	(78,258)
Administrative expenses	(350,107)	(465,608)	(554,129)	(470,029)	(468,228)
Finance costs	(309,466)	(546,849)	(590,779)	(652,777)	(782,185)
Share of profit of an associate	—	—	5,968	107	9,426
Profit/(loss) before tax	513,327	1,668,727	1,759,745	1,175,306	594,555
Income tax	(77,214)	(267,331)	(300,154)	(294,195)	(304,710)
Profit/(loss) for the year attributable to equity holders of the Company	436,113	1,401,396	1,459,591	881,111	289,845
Earnings per share – Basic	RMB0.218	RMB0.591	RMB0.617	RMB0.391	RMB0.135
Earnings per share – Diluted	RMB0.212	RMB0.575	RMB0.607	RMB0.386	RMB0.134
	As at 31 December				
	2014	2015	2016	2017	2018
	<i>(in RMB thousands)</i>				
Total assets	9,842,319	16,342,415	21,189,219	20,639,895	22,204,909
Total liabilities	4,252,735	9,243,094	12,970,613	12,765,984	14,231,881
Net assets	5,589,584	7,099,321	8,218,606	7,873,911	7,973,028

CORPORATE INFORMATION

As at 12 March 2019

BOARD OF DIRECTORS

Executive Director

Ms. Yifan SONG (*Chief Executive Officer*)

Non-executive Directors

Mr. Charles Zhengyao LU (*Chairman*)

Mr. Linan ZHU

Ms. Xiaogeng LI

Mr. Zhen WEI

Independent Non-executive Directors

Mr. Sam Hanhui SUN

Mr. Wei DING

Mr. Li ZHANG

ACTING CHIEF FINANCIAL OFFICER

Mr. Guangyu CAO

COMPANY SECRETARY

Ms. Ka Man SO (*FCS, FCIS*)

AUDIT AND COMPLIANCE COMMITTEE

Mr. Sam Hanhui SUN (*Chairman*)

Ms. Xiaogeng LI

Mr. Li ZHANG

NOMINATION COMMITTEE

Mr. Li ZHANG (*Chairman*)

Mr. Charles Zhengyao LU

Mr. Sam Hanhui SUN

REMUNERATION COMMITTEE

Mr. Wei DING (*Chairman*)

Ms. Xiaogeng LI

Mr. Li ZHANG

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183 Queen's Road East

Hong Kong

INDEPENDENT AUDITORS

Ernst & Young

(*Certified Public Accountants*)

CORPORATE INFORMATION

As at 12 March 2019

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Cayman Islands

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