

(A joint stock company incorporated in the People's Republic of China with limited liability)

(於中華人民共和國註冊成立的股份有限公司)

(Stock Code/股份代號: 6099)

NOTIFICATION LETTER 通知信函

April 24, 2019

Dear Shareholder,

China Merchants Securities Co., Ltd. (the "Company")
- Notice of Publication of 2018 Annual Report ("Current Corporate Communication")

The English and Chinese versions of the Company's Current Corporate Communication are available on the Company's website at www.newone.com.cn/public/tzgx/en/index.html and the HKEXnews website of The Stock Exchange of Hong Kong Limited (the "HKEX") at www.hkexnews.hk, or the arranged printed form(s) of Current Corporate Communication is enclosed (if applicable). You may access the Current Corporate Communication by clicking "Investor Relations" on the home page of the Company's website or browsing through the HKEXnews website.

Shareholders may at any time choose to receive free of charge Corporate Communications^(Note) either in printed form, or read the website version; and either in the English language version only, Chinese language version only or both language versions, notwithstanding any wish to the contrary they have previously conveyed to the Company. If you want to receive another printed version of the Current Corporate Communication, please complete the Request Form on the reverse side and send it to the Company c/o Computershare Hong Kong Investor Services Limited (the "H Share Registrar"), using the mailing label and need not to affix a stamp when returning (if posted in Hong Kong). Otherwise, please affix an appropriate stamp. The address of H Share Registrar is 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. The Request Form may also be downloaded from the Company's website at www.newone.com.cn/public/tzgx/en/index.html or the website of HKEXnews at www.hkexnews.hk.

If you would like to change your choice of language or means of receipt of the Company's Corporate Communications in the future, please write or send an email to chinamerchantssecurities.ecom@computershare.com.hk to the Company c/o the H Share Registrar. Even if you have chosen (or are deemed to have consented) to receive all future Corporate Communications via website but for any reason you have difficulty in receiving or gaining access to the Current Corporate Communication, the Company will promptly upon your request send the Current Corporate Communication to you in printed form free of charge.

Should you have any queries relating to any of the above matters, please call the Company's telephone hotline at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m. from Monday to Friday, excluding public holidays, or send an email to chinamerchantssecurities.ecom@computershare.com.hk.

Yours faithfully,
By order of the Board
China Merchants Securities Co., Ltd.
HUO Da
Chairman

Note: Corporate Communications include but are not limited to (a) the report of the board of directors, its annual financial statements together with a copy of the auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, a summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

各位股東：

招商證券股份有限公司（「本公司」）
- 2018年年度報告（「本次公司通訊文件」）之發佈通知

本公司的本次公司通訊文件中，英文版本已上載於本公司網站(www.newone.com.cn/public/tzgx/cn/index.html)及香港聯合交易所有限公司（「香港交易所」）披露易網站（www.hkexnews.hk），歡迎瀏覽。或按安排附上本次公司通訊文件之印刷本（如適用）。請在本公司網站主頁按「投資者關係」或在香港交易所披露易網站瀏覽有關文件。

儘管閣下早前曾向本公司作出公司通訊文件^(附註)收取方式或語言版本的選擇，但仍可以隨時更改有關選擇，轉為以印刷本或網上方式收取及只收取英文印刷本、或只收取中文印刷本、或同時收取中、英文印刷本，費用全免。如閣下欲收取本次公司通訊文件之另一語言印刷本，請閣下填妥在本函背面的申請表格，並使用隨附之郵寄標籤寄回，而毋須貼上郵票（如在香港投寄）；否則，請貼上適當的郵票，申請表格請寄回香港中央證券登記有限公司（「H股股份過戶登記處」），地址為香港灣仔皇后大道東183號合和中心17M樓。申請表格亦可於本公司網站（www.newone.com.cn/public/tzgx/cn/index.html）或香港交易所披露易網站（www.hkexnews.hk）內下載。

如欲選擇有別於閣下所選擇的公司通訊語言版本或收取方式，請以書面或以電郵方式 chinamerchantssecurities.ecom@computershare.com.hk 送交到H股股份過戶登記處，以更改日後收取公司通訊文件之語言版本及收取途徑之選擇。如股東已選擇以網上方式收取日後公司通訊文件（或被視為已同意以網上方式收取）但因任何理由未能閱覽載於網站的本次公司通訊文件，股東只要提出要求，我們將盡快向閣下寄上所要求的有關文件的印刷版本，費用全免。

如對本函內容有任何疑問，請致電本公司電話熱線(852) 2862 8688，辦公時間為星期一至五（公眾假期除外）上午9時正至下午6時正或電郵至 chinamerchantssecurities.ecom@computershare.com.hk。

承董事會命
招商證券股份有限公司
霍達
董事長

2019年4月24日

附註：公司通訊文件包括但不限於：(a) 董事會報告、年度財務報表連同審計報告及如適用，財務摘要報告；(b) 中期報告及如適用，中期摘要報告；(c) 會議通告；(d) 上市文件；(e) 通函；及 (f) 委任代表表格。

MERH-24042019-2(0)

Request Form 申請表格

To: China Merchants Securities Co., Ltd. (the "Company")
(Stock Code: 6099)
c/o Computershare Hong Kong Investor Services Limited
17M Floor, Hopewell Centre, 183 Queen's Road East,
Wanchai, Hong Kong

致：招商證券股份有限公司（「本公司」）
（股份代號：6099）
經香港中央證券登記有限公司
香港灣仔皇后大道東 183 號
合和中心 17M 樓

I/We have already received a printed copy of the Current Corporate Communication in Chinese / English or have chosen (or are deemed to have consented) to read the Current Corporate Communication posted on the Company's website, I/We would like to receive another printed version of the Current Corporate Communication of the Company as indicated below:

本人／我們已收取本次公司通訊文件之中文/英文印刷本或已選擇（或被視為已同意）瀏覽本公司網站所登載之本次公司通訊文件，但現在希望以下列方式收取 貴公司本次公司通訊文件之另一語言印刷本：

(Please mark **ONLY ONE (X)** of the following boxes)
(請從下列選擇中，僅在其中一個空格內劃上「X」號)

- To read the version of the Corporate Communication in **electronic form** published, in both English and Chinese languages on the **Company's website** in place of receiving printed copies, and receive **printed notification letter** of the publication of the Corporate Communication on Company's website every time that the Company publishes a Corporate Communication in its website; **OR**
瀏覽公司網站發表之公司通訊文件網上版本，以代替印刷本，並收取公司通訊文件已在網上刊發之**通知信函**；或
- Printed English copy ONLY**; **OR**
僅收取**英文印刷本**；或
- Printed Chinese copy ONLY**; **OR**
僅收取**中文印刷本**；或
- Both printed English and Chinese copies**.
收取**中、英文印刷本**。

Name(s) of Shareholder(s)[#]
股東姓名[#]

(Please use ENGLISH BLOCK LETTERS 請用英文正楷填寫)

Address[#]
地址[#]

(Please use ENGLISH BLOCK LETTERS 請用英文正楷填寫)

Contact telephone number
聯絡電話號碼

Signature
簽名

Date
日期

[#] You are required to fill in the details if you download this request form from the Company's Website.
假如你從本公司網站下載本申請表格，請必須填上有關資料。

Notes 附註：

- Please complete all your details clearly.
請 閣下清楚填妥所有資料。
- If your shares are held in joint names, the shareholder whose name stands first on the register of members of the Company in respect of the joint holding should sign on this Request Form in order to be valid.
如屬聯名股東，則本申請表格須由該名於本公司股東名冊上就聯名持有股份其姓名位列首位的股東簽署，方為有效。
- Any form with more than one box marked (X), with no box marked (X), with no signature or otherwise incorrectly completed will be void.
如在本表格作出超過一項選擇、或未有作出選擇、或未有簽署、或在其他方面填寫不正確，則本表格將會作廢。
- The above instruction will apply to all future Corporate Communications to be sent to shareholders of the Company until you notify otherwise by reasonable notice in writing (not less than 7 days) to the Company's H share registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong or by email to chinamerchantssecurities.ecom@computershare.com.hk.
上述指示適用於日後寄發予本公司股東之所有公司通訊，直至 閣下發出合理時間（不少於7日）的書面通知予本公司H股股份過戶登記處香港中央證券登記有限公司，地址為香港灣仔皇后大道東183號合和中心17M樓或以電郵發送至chinamerchantssecurities.ecom@computershare.com.hk另作選擇為止。
- Shareholders are entitled to change the choice of language and means of receipt of Corporate Communications at any time by reasonable notice in writing (not less than 7 days) to the H Share Registrar (at the above address) or by email to chinamerchantssecurities.ecom@computershare.com.hk.
股東有權隨時發出合理時間（不少於7日）的書面通知予H股股份過戶登記處（地址如上）或以電郵發送至chinamerchantssecurities.ecom@computershare.com.hk，要求更改有關公司通訊的語言版本及收取方式。
- For the avoidance of doubt, we do not accept any other instructions written on this Request Form.
為免存疑，任何在本申請表格上的額外手寫指示，本公司將不予處理。

* Corporate Communications include but not limited to (a) the report of the board of directors, its annual financial statements together with a copy of the auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, a summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.
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郵寄標籤 MAILING LABEL

香港中央證券登記有限公司
Computershare Hong Kong Investor Services Limited
簡便回郵號碼 Freepost No. 37
香港 Hong Kong

閣下寄回此更改指示回條時，請將郵寄標籤剪貼於信封上。

如在本港投寄毋須貼上郵票。

Please cut the mailing label and stick this on the envelope to return this Change Request Form to us.

No postage stamp necessary if posted in Hong Kong.