

# 2018 ANNUAL REPORT

Xiamen International Port Co., Ltd



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# **Corporate Information**

# **EXECUTIVE DIRECTORS**

CAI Liqun *(Chairman)* FANG Yao *(Vice Chairman)* CHEN Zhaohui KE Dong

#### **NON-EXECUTIVE DIRECTORS<sup>1</sup>**

CHEN Zhiping MIAO Luping<sup>2</sup> FU Chengjing HUANG Zirong BAI Xueqing

# INDEPENDENT NON-EXECUTIVE DIRECTORS

LIU Feng LIN Pengjiu YOU Xianghua JIN Tao JI Wenyuan

# SUPERVISORS<sup>3</sup>

ZHANG Guixian LIAO Guosheng WU Weijian TANG Jinmu XIAO Zuoping

#### JOINT COMPANY SECRETARIES<sup>4</sup>

CAI Changzhen LAM Yuk Ling<sup>4</sup>

# **AUTHORISED REPRESENTATIVES**

CHEN Zhaohui CAI Changzhen

# **REGISTERED ADDRESS**

No. 439 Gangnan Road Haicang District, Xiamen City Fujian Province, the PRC

Notes:

- 1. Mr. CHEN Dingyu resigned from the position of non-executive director on 23 March 2018
- 2. Newly appointed since 15 June 2018
- 3. Mr. SU Yongzhong resigned from the position of supervisor on 23 March 2018
- 4. Ms. MOK Ming Wai resigned as a joint company secretary on 22 October 2018, Ms. LAM Yuk Ling was appointed as a joint company secretary on the same date

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

31/F, Tower Two, Times Square 1 Matheson Street Causeway Bay Hong Kong

### **AUDITORS**

International auditor: PricewaterhouseCoopers

PRC auditor: PricewaterhouseCoopers Zhong Tian LLP

### **LEGAL ADVISERS**

as to Hong Kong law: Vincent T. K. Cheung, Yap & Co.

as to PRC law: King & Wood Mallesons

#### **PRINCIPAL BANKERS**

Industrial & Commercial Bank of China China Construction Bank Communications Bank of China Bank of China China Merchants Bank

# HONG KONG H SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Shops 1712–1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

# STOCK CODE ON THE MAIN BOARD OF THE STOCK EXCHANGE OF HONG KONG LIMITED 3378

LISTING DATE

19 December 2005

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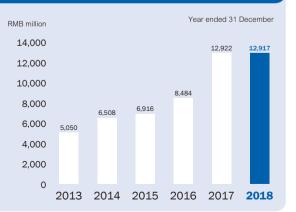
# **Corporate Profile**

Xiamen International Port Co., Ltd ("Xiamen Port" or the "Company") and its subsidiaries (collectively referred to as the "Group") is the largest port terminal operator in Xiamen, the People's Republic of China (the "PRC" or "China"). It is also the only company providing full scale port comprehensive logistics services in Xiamen. The Group is principally engaged in container loading and unloading and storage for international and domestic trade, bulk/general cargo loading and unloading and storage and port comprehensive logistics services, including port-related logistics, tugboat services, shipping agency and tallying as well as the manufacturing, processing and selling of building materials and the trading of merchandise in Xiamen. The Group currently operates six container terminals, namely the Haitian Container Terminal ("Haitian Terminal"), Xiamen International Container Terminal ("XICT"), Hairun Terminal, Xiamen Haicang International Container Terminal ("XHICT"), Songyu Terminal and Xinhaida Terminal, as well as the ITG Terminal, Shihushan Terminal, Haiyi Terminal, Haiyu Terminal, Hailong Terminal and Huajin Terminal located at Quanzhou port, which operating bulk/general cargo business in respect of both international and domestic trade. The Group currently operates a total of 33 berths, the aforesaid terminal berths are capable of accommodating the largest container vessels in the world. Shipping routes can reach domestic major ports, as well as major ports including Europe, the United States (the "US"), the Mediterranean, Australia, Southeast Asia and Japan . In addition, the Group has leased Haicang berth No. 8 and Songyu berths No. 4 to No. 6 in the Haicang port area of Xiamen port for operation and leased berths No. 6 to No. 8 in the Liuwudian southern port area of Xiamen port for operation, and also leased berth No. 8 in the Qingzhou Operating Area of Mawei port area, Fuzhou City for operation, so as to meet the needs of its business development.

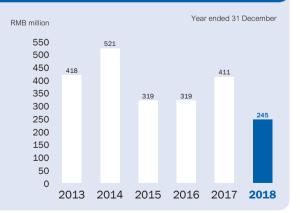
# **Financial Highlights**

	Year ended 31 December					
	2013	2014	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Revenues	5,050,060	6,507,876	6,915,686	8,483,998	12,922,319	12,916,756
Gross profit	825,309	1,032,814	1,039,847	1,127,715	1,199,992	1,215,048
Operating profit	831,296	1,192,456	995,789	1,051,049	1,238,196	1,109,283
Profit before income tax						
expense	807,832	1,108,306	943,785	1,021,337	1,070,633	809,586
Profit for the year	636,910	866,015	738,753	804,916	819,595	554,390
Profit attributable to owners						
of the Company	417,974	521,046	319,495	319,342	411,157	244,750
Earnings per share for profit						
attributable to owners of the						
Company during the year						
<ul> <li>Basic and diluted</li> </ul>						
(in RMB cents)	15.34	19.11	11.72	11.71	15.08	8.98





# Profit attributable to owners of the Company

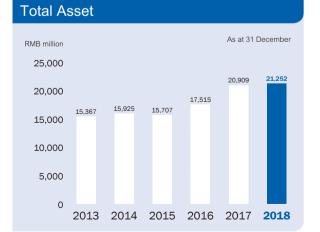




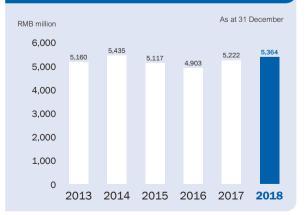
# Financial Highlights

	Year ended 31 December					
	2013	2014	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Total assets	15,367,316	15,924,575	15,707,285	17,514,627	20,908,724	21,252,256
Equity attributable to owners						
of the Company	5,159,529	5,434,600	5,116,580	4,902,861	5,222,195	5,364,012
Total liabilities	6,015,420	5,950,164	5,515,355	7,202,654	9,065,237	9,283,591
Cash and cash equivalents	1,064,058	750,654	861,733	1,140,956	671,348	681,633

	Year ended 31 December					
	2013	2014	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Current ratio (times)	0.84	0.95	0.86	0.80	0.63	0.82
Gearing ratio (%)	(14.42)	(17.91)	(16.17)	(18.88)	(31.58)	(32.83)
Inventory turnover days	31	30	25	21	21	26
Accounts receivable turnover						
days	58	60	58	47	32	30



# Equity attributable to owners of the Company



I hereby present the annual report of the Group for the year ended 31 December 2018 (the "Year") to our Shareholders.

In 2018, the global economy continued with its recovering trend, but the China–US trade war escalated, international economy differentiated and the economic risks of countries of certain emerging markets increased. The economy of China was generally stable and constantly demonstrated a steady rising trend. The supply-side structural reform was further progressed and the national economy continued to operate within a reasonable range. However, the impact as a result of the complicated external environment on the economy and port industry of China has become increasingly severe. Facing such complicated market environment, the Group has focused on the establishment of international shipping centre and the transformation and upgrade of ports, strengthened corporate governance and promoted refined management, by giving full capitalisation of the overall synergy effect from the advantage of the Group's operating scale and its comprehensive port logistics services. Meanwhile, the Group also continued to optimise the allocation of resources, deepen the implementation of hinterland strategies, focus efforts on the development of port business, striving to foster the stable development of the Group.

For the Year, the revenue of Xiamen Port was approximately RMB12,916,756,000, representing a decrease of approximately 0.1% as compared with the previous year; the profit after tax was approximately RMB554,390,000 representing a decrease of approximately 32.4% as compared with the previous year; and the profit attributable to owners of the Company was approximately RMB244,750,000, representing a decrease of approximately 40.5% as compared with the previous year. (The Group recognised the gain of RMB178,401,000 generated from the consolidation of Xiamen International Container Terminal Co., Ltd. ("XICT") in 2017, of which, attributable to owners of the Company amounted to RMB106,059,000; the Group had no such significant gain in 2018). Basic and diluted earnings per share attributable to owners of the Company were approximately RMB8.98 cents, representing a decrease of approximately 40.5% as compared with the previous year.

The board (the "Board") of directors (the "Directors") of the Company recommended the payment of a final dividend of RMB2.0 cents per share (tax inclusive), thereby resulting in a total final dividend of RMB54,524,000 (tax inclusive).

In 2018, the Group proactively adopted various measures in order to focus its resources on the establishment of the platform of international shipping centre, strengthen the strategic port-and-shipping cooperation, fully explore hinterland resources, vigorously promote the supply-side structural reform and actively propel the steady development of port business.



- Resources were allocated for the development of principal port businesses, which mainly included: (1) strengthened the headquarters marketing and overall marketing efforts, in which the Group implemented the policy of "One Enterprise with One Strategy and Accurate Support", carried out marketing to headquarters of well-known shipping companies, entered into strategic cooperation agreements to consolidate the strategic port-shipping cooperation as well as to effectively facilitate the rapid growth of key shipping companies; the Group also pulled together strategic resources and carried out the initiative of "Silk Road Shipping" by deepening the business interchange among various ports and shipping parties and together fostering the cooperation and creation of a port-shipping community, (2) expanded incremental businesses by adopting targeted pricing strategy, which has effectively facilitated the convergence of goods from various sources and promoted the obvious growth in businesses of domestic feeder lines transshipment, domestic trade container transshipment and related international container transshipment; (3) laid out new shipping routes in Xiamen port to enhance the influence on the resource allocation of the global shipping routes by commencing 26 new shipping routes for the Year.
- The Group coordinated the layout for the expansion of the port hinterlands, which mainly included: (1) Haiying Terminal (海盈碼頭) achieved a total container throughput of 264,000 Twenty-foot Equivalent Units ("TEUs") in 2018; the foreign trade container business of the domestic feeder lines in Fuzhou and Xiamen demonstrated exceptional throughput which hit a historical high, feeding function of feeder lines was emphasised; part of the quality acceptance check in the sea area and land area of Chaozhou feeder terminal has been completed and the constructions of approach channels and roads leading to the port are actively carried out; Shishi City Huajin Terminal Storage and Transportation Co., Ltd. (石獅市華錦碼頭儲運有限公司) ("Huajin Terminal") actively expanded its boundary of receiving and transporting cargos and forged a complete logistics chain for customers by leveraging its overall sales and marketing advantage to promote the development of Xiamen port; (2) established the land-based ports and the cargo-canvassing networks in order to promote the interactions between land and sea, and to take full advantage of the synergy effects from sea-rail intermodal transportation channels and land-based ports such as Sanming and Ji'an, facilitating the coordinated development of the eastern and western regions; China Ocean Shipping Agency Xiamen Co., Ltd. (中國廈門外輪代理有限公司) ("Ocean Shipping Agency") has set up an office in Shanghang to enable the complete coverage of the sea-rail intermodal transportation business network in Fujian area; (3) developed a new mode of hinterland services by implementing the concept of "Changing the Direction of Flow from Land to Sea and from Bulk Shipments to Container Shipments" to achieve seamless water-to-water transshipments for waterway transport and waterway container-lading operations, resulting in varying degrees of growth for land-based ports business and waterway transport business and the expansion of waterway container-lading business to regions such as Bohai Bay and Yangtze River Basin.

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- The business environment was optimised by improving quality and efficiency, which mainly included the following: (1) enhanced the service capabilities of terminals: Xiamen Songyu Container Terminal Co., Ltd. (廈門嵩嶼集裝箱碼頭有限公司) ("Songyu Terminal") extended the heights of 2 bridge cranes and put them into operation to enhance the ancillary service capabilities for 200,000-tonne container vessels, serving a total of 56 times for 200,000-tonne vessels to berth and unberth for the Year; Xiamen Haicang Xinhaida Container Terminal Co., Ltd. (廈門海滄新海達集裝箱碼頭有限公司) ("Xinhaida Terminal") added 2 new bridge cranes equipped with remote control functions, Xiamen Port Transportation Co., Ltd. (廈門港務運輸有 限公司) ("XPT") added 31 new terminal tractors, and Xiamen Hailong Terminal Co., Ltd. (廈門海 隆碼頭有限公司) ("Hailong Terminal") added 2 new rubber-tyred cranes, which were all delivered and put into operation for the overall improvement of service capabilities; (2) cost reduction and efficiency improvement were put forward to improve the business environment of the ports: the subsidiaries of the Group reviewed various procedures with respect to port charges and charges on importing/exporting goods, etc., studied and formulated a list of "One-stop Sunshine Prices"(「一站式陽光價格」) and launched the "End-to-end Process of Sunshine Services"(「全 流程陽光服務」) through Ocean Shipping Agency, practically reducing charged items by way of service innovation and resources integration; the subsidiaries of the Group also improved the convenience of cross-border trades, promoted the operation mode of advanced customs declaration, pushed forward the implementation of convenient measures such as logistics information system for customs clearance, and optimised the devanning processes for importing cargos of less than container load, effectively enhancing the efficiency of customs clearance at the ports; (3) improved service quality and optimised customer experiences. With an objective to minimise the berth time of vessels at ports, Xiamen Container Terminal Group Co., Ltd. (廈 門集裝箱碼頭集團有限公司) ("Xiamen Terminal Group" or "XCTG"), a subsidiary of the Group, improved the overall service environment continuously and was awarded with the honour of "Top 10 Container Ports with Comprehensive Services in China" in 2018; the "Transshipment Service Guarantee Plan" was launched to fulfill the service commitment of "Completing Transshipment Service within 36 Hours", which has improved the competitiveness of the international transshipment service of Xiamen port. The efficiency of the improved process of Songyu Terminal is well demonstrated by its repeated ranking to top in the assessments of 16 terminals in Asia-Pacific region selected by major shipping companies for vessels berthing, as well as the commendation letters received from relevant shipping companies; Ocean Shipping Agency was ranked number one in the annual assessment for vessel agencies in China conducted by relevant shipping companies.
  - The Group followed the national policies by leading in transformation and upgrades, which mainly included: (1) the thorough implementation of the state-owned enterprise reform known as "Double-hundred Action" (「雙百行動」) by the Group in formulating a comprehensive reform



proposal for the "Double-hundred Action" with the theme focusing on "Five Breakthroughs and One Reinforcement" (「五突破一加強」) to push forward the reform tasks separately: (2) the active participation in the national initiatives of the "Silk Road Economic Belt" (「絲綢之路經 濟帶」) and the "21st Century Maritime Silk Road" (「21世紀海上絲綢之路」) ("One Belt, One Road") by putting more efforts to expand the international shipping routes, which resulted in a rapid increase of shipping routes between Xiamen Port and countries along the "One Belt, One Road" to reach 56 in 2018, representing an increase of 9 routes as compared to last year; (3) the development into the industrial chain of port electricity, in which trial projects for incremental power distribution business were promoted; Xiamen Area of China (Fujian) Pilot Free Trade Zone Port Power Supply & Tech. Co., Ltd. (廈門自貿片區港務電力有限公司) ("Xiamen Port Power Supply & Tech.") was successful in registering as a user of direct power trading to participate in centralised trading through bidding in the market, marking a breakthrough in the electricity sale business; the 110KV transformer station project for the cruise home port was pushed forward and the project was reviewed and approved by Xiamen Municipal Commission of Development and Reform (廈門市發展和改革委員會); (4) Ocean Shipping Agency developed the cruise supply business in which the operations of "Directly-Importing and Supplying Bonded Goods for Cruise" (「進口直供」)(「保税分撥」) have become regular; and the newly established air-sea new channel for express shipping with a cross-border logistics platform, transferring goods to Xiamen through Taiwan, has become optimise gradually. During the period under review, the containers and the bulk/general cargo handling capacity of the Group in Xiamen were approximately 8.205 million TEUs and 24.986 million tonnes, respectively, among which, the container throughput accounted for 76.7% and 49.9% of the total throughput in Xiamen and Fujian province, respectively, making it possible for the continuous leadership of the Group in the port industry markets in both Xiamen and Fujian province.

While devoting efforts to the core businesses, the Group has also been actively optimizing its internal control system, promoting refined corporate management, strengthening capital operation and continuously enhancing the level of corporate governance.

— During the year, in accordance with personnel changes and corporate management needs, a new non-executive Director was elected and appointed by the Company to the Board to fill the vacancy as a result of the retirement of a non-executive Director; strengthened the monitoring on substantial transactions and connected transactions, and made appropriate disclosures on the transfer of the container equipment of Hailong Terminal, the cooperation in the construction of the Exhibition Platform of Xiamen International Shipping Centre (廈門國際航運中心) and the equity transfer of Sanming Port Construction Co., Ltd. (三明港務建設有限公司) ("SPC"); reinforced investor relations, convening a total of 7 investor meetings in 2018 to efficiently uphold the market image of the Company.

The Group continued to promote the construction of its internal control system. Firstly, the Group has perfected its internal control system and amended or formulated its management systems relating to receptions, business travels abroad, remuneration packages for the persons-in-charge of the enterprises, expense reimbursements, accountabilities for safe production and fund raising. Secondly, the Group has strengthened its risk management by putting focus on the monitoring of market operations, investments in bonds, management on entrusted construction of projects and litigations on relevant risks, toughened the clearance of account receivable items and optimised the risk management system; expedited the asset disposals for inefficient or ineffective investments or those with material changes in their operating conditions. Thirdly, the Group has intensified its audit supervision and given full play of its auditing and monitoring functions by conducting the audit on the operations of Xiamen Port Logistics Co., Ltd. (廈門港務 物流有限公司) ("Port Logistics"), the internal control management audit of XICT and the departing audits or economic responsibility audits on the responsible persons-in-charge of Hailong Terminal, Xiamen Port Group Shihushan Terminal Company Limited (廈門港務集團石湖山碼頭有限公司) ("Shihushan Terminal Company").

In addition, the Group has actively taken measures to improve its level of capital operation, promote refined management and strive to increase efficiency with lower costs. These measures mainly included the following: to improve the corporate debt structure of the listed group and provide additional working capital, the Company leveraged its AAA credit rating and issued two tranches of corporate bonds in 2018 to raise a total of RMB2,100,000,000, the interest rate of which was set at the floor rate of the AAA-rated local state-owned enterprises or the lowest among those issued during the same period; capitalizing on the platform advantage and the sharing function of the capital management centre, the Group improved its capital utilization efficiency by coordinating the use of funds, strengthening its internal financing and extending domestic and overseas financing channels through the platform; the Group flexibly took advantage of the financial and tax policies to increase income and reduce expenses, the relevant subsidiaries under the Group have benefited from various preferential governmental policies such as the exemption of corporate income tax for technology-advanced service enterprise, and the exemption of value-added tax and land use tax for the provision of cross-border services; the Group stringently controlled costs and expenses and focused on controlling various controllable costs and expenses.

During the Year, the Group has proactively advanced the construction of green and smart ports. The Company and the Xiamen Terminal Group won the title of "Advanced Enterprise in Technological Innovation Work, Green Port Construction of Xiamen Port"; Xiamen Hairun Container Terminals Co., Ltd. (廈門海潤集裝箱碼頭有限公司) ("Hairun Terminal") won the award of "2018 Asia-Pacific Green Port" (2018年亞太綠色港口), demonstrating the great achievements of Xiamen port's container business in green development. The Group has continued to drive the construction of the container business management platform and the construction of the smart logistics platform project (phase II), and



the digitalization of equipment delivery receipts has been rolled out completely to Xiamen port while the digitalization project of small delivery orders has finished its pilot test at Haitian Terminal; promotion of remote control technology for quay cranes and automation transformation for terminal yards were expedited, with the "Xiamen Port Traditional Quay Crane Remote Control Automation Upgrade" project winning the first class award of the 2018 Science and Technology Progress Awards (2018 科技進步一等獎) hosted by the China Ports Association (中國港口協會); the Group has promoted energy conservation and emission reduction, and achieved varying degrees of breakthroughs in technical transformation projects for energy conservation, including "Use of On-shore Power Supply for Vessels", "Use of Electricity Instead of Fossil Fuels", "Remote Control of High-pole Lamps" and "Solar Energy Application", demonstrating remarkable achievements in energy saving and consumption reduction with energy savings equivalent to 1,702.5 tonnes of standard coal for the Year, while the ratio of clean energy against total energy consumption has reached approximately 38.6%; the Group has also fulfilled its corporate social responsibility and made contributions to the ecological civilization of the ports by promoting environmental protection, vigorously launching sewage treatment, dust prevention and control projects, as well as garbage classification works.

In 2019, it is expected that the environment for global economic and trade policies will remain highly uncertain. With the intensification of trade conflicts around the globe, the tightened monetary policies of the major developed economies and the escalation of geopolitical tensions, global economic growth is facing downward pressure. From the perspective of China, its development is at a critical time of strategic possibilities with opportunities as well as risks. The Chinese government will firmly hold on to the new connotation of such important strategic possibilities, adhere to the main theme of the supply-side structural reform and accelerate the optimization and upgrade of economic structure to facilitate the continuous healthy development of economy and society. According to the prediction of the Chinese government and its related departments, the national economic growth rate in 2019 is expected to be approximately 6–6.5%. On the other hand, the on-going impact of shipping company alliances, mega-vessels and the resulting adjustment of shipping routes will continue to pose challenges to the business development of the terminals under the Group. As such, the Group's economic development will face relatively greater challenges in 2019 together with the existence of opportunities.

Looking forward to the year 2019, the Group will continue to adhere to the objective of maximizing the interests of the Shareholders as a whole, actively promote corporate reforms and strengthen various operation and management functions. On the one hand, the Group will focus intensely on the development of the principal business in port operations and integrated logistics services, adhere to the overall theme of steady progress, expand its incremental business and foster new momentums for

port development; the Group will also explore the integration of port resources, coordinate the layout of hinterland strategy and continue to push forward all-round marketing in order to provide supports for port development. The Group will implement supply-side structural reforms by optimizing resource allocation, committing to provide higher quality services to the customers and establishing a quality brand image for the Group in order to facilitate the high-quality development of the port. On the other hand, the Group will strictly comply with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), continue to improve corporate governance and strengthen information disclosure and investor relations; optimise and regulate various management systems, enhance the level of internal control; strengthen refinement management, uplift the level of budget management and adopt various measures to increase income and reduce costs; promote transformation and innovation development, strive to improve the operational efficiency and operation effectiveness of the Group, and bring steady returns to the Shareholders of the Group. In addition, the Group will actively fulfill its social responsibilities, coordinate the promotion of environmental, social and corporate governance, and follow the path of port development, resource utilization and environmental protection in a harmonious, coordinated and sustainable manner.

Lastly, on behalf of the Board, I would like to express my sincere gratitude to the Shareholders of the Group, investors and business partners for their unfailing trust and support. At the same time, I would also like to give my heartfelt thanks to the staff of the Group for their hard work. I firmly believe that, with the support of the Shareholders, the correct guidance of the Board and the joint efforts of all our staff, the Group will definitely bring better development to the Company and create greater wealth for the Shareholders.

#### **CAI Liqun**

Chairman

Xiamen, the PRC 26 March 2019

### **INDUSTRY OVERVIEW**

**China's Foreign Trade and Port Container Business** 

In 2018, while the overall growth of the world economy was similar to that of the previous year, most countries experienced a slowdown in economic growth. The global economy was characterised by the prevalence of trade protectionism and unilateralism, slowdown in growth of international trade, sluggish international direct investment activities, violent fluctuations in financial markets as well as in bulk commodity prices, etc. The Chinese government adhered to the principles of seeking progress while maintaining stability, thoroughly promoted the supply-side structural reform, and actively implemented a series of policies and measures to promote the steady growth of foreign trade, which resulted in the achievement of the goal of stable and positive development. According to the PRC National Bureau of Statistics, China's gross national product ("GDP") in 2018 was approximately RMB90.0309 trillion, representing an increase of approximately 6.6% over the year of 2017 (same as below); China's total import and export of goods amounted to approximately RMB30.5050 trillion. representing an increase of approximately 9.7% over the previous year, and a historical high exceeding RMB30 trillion for the first time in total trade amount. Among which, the export of goods increased by approximately 7.1% to approximately RMB16.4177 trillion and the import of goods increased by approximately 12.9% to approximately RMB14.0874 trillion for the full year. After offsetting import against export, foreign trade surplus amounted to approximately RMB2.3303 trillion, down by 18.3% as compared with the previous year. For the port operation business, China's port cargo throughput was approximately 13.3 billion tonnes in 2018, representing a year-on-year increase of approximately 2.7%, while the port container throughput was approximately 249.55 million TEUs, representing a year-onyear growth of approximately 5.2%.

Foreign Trade in Fujian and Ports in Xiamen

The economic operation of Fujian Province in 2018 was generally stable, demonstrating a steadily rising trend with an economic growth rate higher than the overall level of China. However, with insufficient support in advanced manufacturing, inadequate investment growth momentum, a slowdown in growth of household consumption and increasing operational difficulties in certain enterprises, foreign trade and economic development experienced greater difficulties. The growth of its total import and export of goods of foreign trade in 2018, particularly in terms of import of goods, was significantly lower than the overall national growth. According to the Fujian Provincial Government, the GDP of Fujian Province in 2018 was approximately RMB3.5804 trillion, representing a year-on-year growth of

approximately 8.3%, an increase of 0.2 percentage point over the growth of the previous year. The total export and import amount of foreign trade was approximately RMB1.2354 trillion, representing a year-on-year increase of approximately 6.6%, among which, the export of goods for the whole province was approximately RMB761.6 billion, representing a year-on-year increase of approximately 7.1%, while the import of goods was approximately RMB473.9 billion, representing a year-on-year increase of approximately 5.8%. The port cargo throughput amounted to approximately 558 million tonnes, representing a year-on-year increase of approximately 7.3%, and the container throughput was approximately 16.47 million TEUs, representing a year-on-year increase of approximately 5.3%.

In 2018, Xiamen actively integrated into the construction of the "Silk Road Economic Belt" and the "21st Century Maritime Silk Road" (the "One Belt, One Road") and opened the silk road for shipping, its business environment was ranked second among the national pilot cities by National Development and Reform Commission of China, and was approved as a comprehensive pilot zone for national cross-border e-commerce and cross-border transit port for container cargoes. New progress was made in the construction of the Xiamen International Shipping Centre. In 2018, the total import and export of foreign trade of Xiamen was approximately RMB600.21 billion, representing a year-on-year increase of approximately 3.2%, of which the export of goods was approximately RMB333.85 billion and the import of goods was approximately RMB266.35 billion, representing a year-on-year increase of 2.6% and 4.0% respectively. The growth rate of foreign trade slowed down slightly due to the Sino-US trade conflicts. The total container handling capacity of Xiamen port was approximately 10.702 million TEUs, representing an increase of 3.1% over 2017, its container throughput ranked seventh among the ports in Mainland China and fourteenth among container ports in the world, accounting for approximately 65.0% of the total container throughput in Fujian Province.

#### **BUSINESS REVIEW**

During the Year, the Group was principally engaged in port terminal businesses at relevant terminals in the Dongdu port area and Haicang port area of Xiamen, Qingzhou operating area of Fuzhou, and Quanzhou port, including container port operations, bulk/general cargo port operations and comprehensive port logistics services. In addition, the Group was also engaged in the manufacturing, processing and sales of building materials, as well as in merchandise trading business (e.g. steel and chemical raw materials).



#### **Business Scale**

During the Year, the Group owned and operated a total of 33 berths designated for containers and bulk/general cargoes in both international and domestic trade, with a water depth of wharf apron ranging from 9.9 meters to 17.5 meters for accommodating vessels up to 200,000 dead-weight tonnage (DWT) with a maximum carrying capacity of 20,000 TEUs. The Group has also reserved sizeable space for storage facilities (depots/warehouses) and relevant auxiliary facilities both inside and outside of the terminal areas.

The Group operated the container loading and unloading business mainly at the following six terminals, namely (1) Haitian Terminal in Dongdu port area (Dongdu berths No. 5 to No. 16); and (2) Songyu Terminal (Songyu berths No. 1 to No. 3), XHICT (Haicang berth No. 1) and XICT (Haicang berths No. 2 to No. 3, Haicang berths No. 1 to No. 3 were under unified operation), as well as Hairun Terminal (Haicang berths No. 4, No. 5 and No. 6) and Xinhaida Terminal (Haicang berths No. 18 and No. 19) in Haicang port area.

In addition, the Group also operated ITG Terminal (Dongdu berths No. 20 and No. 21), Haiyi Terminal (Dongdu berth No. 18) and Shihushan Terminal (Dongdu berth No. 19) in Dongdu port area, Haiyu Terminal (Haicang berth No. 7) and Hailong Terminal (Haicang berths No. 20 and No. 21) in Haicang port area and Huajin Terminal (berths No. 1 to No. 3 of Huajin Terminal) in Quanzhou port for bulk/general cargo loading and unloading operations of international and domestic trade.

Apart from the aforesaid 33 berths owned by the Group, during the Year, the Group also leased and operated berth No. 8 in Haicang port area (Mingda Terminal) from Mingda Terminal (Xiamen) Limited (明達碼頭 (廈門) 有限公司), Songyu berths No. 4 to No. 6 (Haitong Terminal) from Xiamen Port Haitong Terminal Co., Ltd. (廈門港務海通碼頭有限公司) ("Haitong Terminal Company") and berths No. 6 to No. 8 in the south port area of Liuwudian of Xiamen (Haixiang Terminal) from Xiamen Port Haixiang Terminal Co., Ltd. (廈門港務海翔碼頭有限公司) ("Haixiang Terminal Company"). In addition, the Group has also leased and operated berth No. 8 in Qingzhou operating area in Fuzhou ("Fuzhou Zhongying Terminal") from Fuzhou Zhongying Gangwu Co., Ltd. (福州中盈港務有限公司) ("Zhongying Gangwu") for operation of the container and general cargo loading and unloading business and the port-related comprehensive logistics business since 20 November 2012.

#### **Container Port Business**

During the Year, the Group achieved a container throughput of 8,791,937 TEUs. Details of the container throughput handled by each terminal are as follows:

	Con	Container throughput		
	2018	2017	Increase/	
	(TEUs)	(TEUs)	(Decrease)	
Haitian Terminal and Hairun Terminal of the Group#	4,666,360	4,334,748	7.65%	
XICT and XHICT*	982,641	1,292,835	(23.99%)	
Songyu Terminal <sup>⊕</sup>	1,175,936	1,321,258	(11.00%)	
Xinhaida Terminal <sup>⊕</sup>	1,380,453	1,279,257	7.91%	
Total throughput in Xiamen	8,205,390	8,228,098	(0.28%)	
Fuzhou Zhongying Terminal	264,419	271,601	(2.64%)	
Quanzhou Huajin Terminal☆	322,128	50,010	544.13%	
Total throughput	8,791,937	8,549,709	2.83%	

- \* Since 1 January 2016, Xiamen Container Terminal Group Co., Ltd. (廈門集裝箱碼頭集團有限公司) ("Xiamen Terminal Group") and its wholly-owned subsidiary Xiamen Hairun Container Terminals Co., Ltd. ("Hairun Terminal Company") have successively leased and operated Haitong Terminals (Songyu berths No. 4 to No. 6) from Haitong Terminal Company, a wholly-owned subsidiary of Xiamen Port Holding, due to their business development needs. Since January 2017, Xiamen Terminal Group has leased the relevant berths in Haixiang Terminal for the operation of container business. Therefore, for the purpose of the operating information set out in this chart, the related operating figures of Haitian Terminal and Hairun Terminal included the figures relating to the container business of Dongdu berths No. 5 to No. 16, Haitong Terminal, berths No. 4, No. 5 and No. 6 in the Haicang port area of Xiamen port and the relevant berths in Haixiang Terminal.
- \* Xiamen International Container Terminals Ltd. ("XICT") and Xiamen Haicang International Container Terminals Ltd. ("XHICT") are joint ventures established by Xiamen Terminal Group with Hutchison Ports Xiamen Limited and Hutchison Ports Haicang Limited, respectively. Since 1 September 2008, as a result of the commencement of unified operation of XICT and XHICT, the relevant operating information of XICT also incorporated the figures of XHICT, both were consolidated in the calculation and were fully incorporated into the port business. The Company has adopted "HKFRS 11 Joint Arrangements" for the financial year beginning on 1 January 2013 and determined the Group's jointly controlled entities as joint ventures with its interest accounted for under the equity method. Pursuant to the relevant agreed arrangement entered into on 15 May 2017, XICT has become a subsidiary of the Group.
- <sup>⊕</sup> Songyu Terminal and Xinhaida Terminal are terminals controlled and operated, directly or indirectly, by the Group and Xiamen Terminal Group, and the related operating figures of the two terminals were fully included in the port business.
- <sup>A</sup> Since 20 November 2012, the Group has leased and operated Fuzhou Zhongying Terminal from Zhongying Gangwu for the operation of container and general cargo loading and unloading business as well as port-related comprehensive logistics business.
- \* Quanzhou Huajin Terminal was consolidated into the Group at the end of October 2017. Therefore, the relevant operating figures of this terminal in November and December 2017 and the full year of 2018 were included in this chart accordingly.



In 2018, the container business of the Group faced huge challenges as it was under the continuous influence of the diversion of shipping routes by relevant shipping alliances to their related terminals and by other factors such as the impact of the Sino-US trade conflicts. Among which, the container business in Xiamen slightly declined by 0.28% as compared with the previous year, which was mainly attributable to the following factors: (1) Benefited from the continuous growth of the domestic economy and the container transshipment business of domestic trade, the container throughput of domestic trade was approximately 2.921 million TEUs, representing an increase of 16.2% as compared with the previous year; (2) The container throughput of international trade was approximately 5.284 million TEUs, representing a decrease of 7.5% as compared with the previous year, mainly attributable to the decline in container transshipment business (including vessel transloading) in international trade and the diversion of most of the shipping routes to their related terminals by the relevant shipping alliances from May 2017 onwards, leading to more container throughput in the first four months of 2017 as compared with the first four months of 2018. The container throughput of Fuzhou Zhongying Terminal declined by 2.6% in general as compared with the previous year due to the shipping route adjustments by customers of ship-owners of both domestic and international trade, while that of Quanzhou Huajin Terminal recorded a significant increase in 2018 as compared with the previous year, mainly due to the relatively short operating period of this terminal by the Group in 2017 and corresponding small business volume. Under such factors, the overall container throughput of the Group in 2018 still increased by approximately 2.8% as compared with the previous year.

With regard to the above conditions, the Group has actively taken corresponding measures. On the one hand, the Group further enhanced the strategic alliances with major shipping companies, implemented the major customer program and actively developed the layout of new shipping routes for the "One Belt, One Road" shipping business and the container transshipment business of international and domestic trade, as well as promoted the integration and development of container business for both domestic and foreign trade. On the other hand, the Group focused on the improvement of the terminal operational capability through upgrading and renovating the infrastructure and facilities in the terminals, strictly implemented and improved its service commitments, and promoted the construction of transshipment service platforms and the implementation of the transshipment service guarantee program to effectively ensure port operation efficiency, enhance customer value, improve operating environment and endeavour to attract more shipping routes and businesses to the Group's terminals.

#### **Bulk/General Cargo Port Business**

In 2018, the total annual bulk/general cargo throughput achieved by the Group was 27,123,040 tonnes, details of which are as follows:

	Bulk/general cargo throughput			
	2018	2017	Increase/	
	(Tonnes)	(Tonnes)	(Decrease)	
Hailong Terminal, ITG Terminal				
and Songyu Terminal <sup>#</sup>	6,164,334	8,026,467	(23.20%)	
Shihushan Terminal, Haiyi Terminal and				
Haiyu Terminal☆	18,821,968	18,505,003	1.71%	
Total throughput in Xiamen	24,986,302	26,531,470	(5.82%)	
Fuzhou Zhongying Terminal $^{ riangle}$	58,704	29,436	99.43%	
Quanzhou Huajin Terminal*	2,078,034	336,804	516.97%	
Total throughput	27,123,040	26,897,710	0.84%	

- ITG Terminal, which has been leased by Xiamen Port Development Co., Ltd. ("Xiamen Port Development" or "XPD") and Hailong Terminal Company successively since April 2014 for the operation of bulk/general cargo business. In addition, Xiamen Port Development and Hailong Terminal Company have leased parts of berth No. 8 (Mingda Terminal) in the Haicang port area of Xiamen port from November 2009 to March 2018 successively and respectively, and leased the relevant assets of XICT since 1 July 2015 successively and respectively for the operation of the bulk/general cargo business; Hailong Terminal Company has leased the relevant berths of Haixiang Terminal for the operation of bulk/general cargo business since January 2017; the general cargo business of Songyu Terminal has been taken over by Hailong Terminal Company since November 2017, its relevant operating figures were 100% incorporated in the port business. Therefore, for the purpose of the operating information set out in this chart, the related operating figures for the bulk/general cargo businesses of Hailong Terminal and Songyu Terminal included those of berths of Hailong Terminal, ITG Terminal, Songyu Terminal, XICT Terminal and Haixiang Terminal, as well as the related figures of Mingda Terminal for the year 2017 and the first three months of 2018.
- Shihushan Terminal, Haiyi Terminal and Haiyu Terminal have been incorporated into the Group at the end of November 2016, Shihushan Terminal has leased Mingda Terminal since April 2018. Therefore, for the purpose of the operating information set out in this chart, the related operating figures of Shihushan Terminal, Haiyi Terminal and Haiyu Terminal included those of the three terminals for the full years of 2017 and 2018 and those of Mingda Terminal from April 2018 to December 2018, respectively.

<sup>A</sup> Since 20 November 2012, the Group has leased and operated Fuzhou Zhongying Terminal from Zhongying Gangwu for operation of its container and general cargo loading and unloading businesses and its port-related comprehensive logistics business.

\* Quanzhou Huajin Terminal has been incorporated into the Group at the end of October 2017. Therefore, the relevant operating figures of this terminal in November and December 2017 and the full year of 2018 were included in this chart accordingly.



During the Year, the bulk/general cargo port business of the Group increased slightly by approximately 0.8% as compared with the previous year, while the bulk/general cargo port business of Xiamen region recorded a drop of 5.8% as compared with the previous year, primarily due to (1) Shihushan Terminal, Haiyi Terminal and Haiyu Terminal timely expanded their import or domestic trading business of coal according to changes in coal import policies, which boosted the total throughput of the terminals by approximately 1.7% as compared with the previous year despite the shrinking of the source in relation to iron ore business; (2) foreign trade of grain and sand of Hailong Terminal and other terminals for general cargo declined significantly under the impacts of the Sino-US trade conflicts and governmental policies with total throughput declined by approximately 23.20% as compared with the previous year. Despite the slowing of container business, Fuzhou Zhongying Terminal actively expanded its general cargo business which increased significantly by about 99.4% as compared with the previous year. Due to the relatively short period of time in operating this terminal and its relatively small business in 2017, the throughput of bulk cargo of Quanzhou Huajin Terminal in 2018 increased significantly as compared with the previous year, contributing to the slight increase of the total throughput of bulk/general cargo of the Group in 2018 as compared with the previous year.

With regard to the above conditions, the Group has actively promoted the improvement of the operation quality and efficiency of Shihushan Terminal by improving the digitisation of its production process, taking full advantage of the combined transportation of shipping and railways to enhance marketing efforts, improving the ratio of railway transportation and its operation efficiency and paying efforts to expand new sources of bulk cargoes. The Group also accelerated the construction of related supporting warehouses and sites of Hailong Terminal and actively facilitated the opening up of cross-border of Haixiang Terminal so as to effectively improve the Group's operation capacity and throughput of bulk/general cargo business.

#### **Comprehensive Port Logistics Services**

The comprehensive port logistics services of the Group mainly included businesses, such as shipping agency, tallying, tugboat berthing and unberthing, and related logistics services. During the reporting period, the Group actively promoted the overall marketing and combined development of the comprehensive port logistics services and the terminal loading and unloading business, and achieved certain effects. However, influenced by the macro market situations, the overall development of the comprehensive port logistics services experienced some fluctuations. During the year under review, although the expansion of tugboat-assisted berthing and unberthing business of the Group in some markets outside Xiamen port was increasingly depressed by the impact of abundant tugboat resources and local protectionism, its business within Xiamen port maintained stable in general with slight

increase in the number of tugboats in operation and the business revenue. The service standards of the tallying business steadily improved through continuous improvements made in the intelligent tallying operation system and efforts in exploring and developing new business modes. Various major businesses demonstrated significantly developments with a substantial increase of operational efficiency. On the other hand, the market share of the major business of the shipping agency business of the Group continued to decline under the impact of the distribution of agency rights and shipping route adjustment after the reorganization of the relevant shipping company alliance, the use of super-large boats and the extension of berths. Although vigorous efforts were made in exploring new business modes for port-related logistics services through the promotion of business cooperation and cross-island development, heavy pressure was experienced for their transformation and upgrading in general.

#### **Merchandise Trading Business**

In 2018, the Group actively implemented the operation philosophy of port and trade integration so as to promote the mutual development of port and trade businesses. Leveraging the advantage of the port platform, the Group focused on the development of bulk/general cargo trading business of coal, steel, chemical products, refined sugar, stones, etc. with portside supply chain business as its priority development goal, which resulted in corresponding contributions to the port throughput of the Group. Meanwhile, the Group also enhanced the construction of the internal control system, the internal control organization structure and the client credit management system of trade business to promote its steady operation. During the Year, the operational efficiency of trading business improved as compared with the previous year despite a shrinking scale of trading.

### **FINANCIAL REVIEW**

#### Revenue

Revenues of the Group decreased by approximately 0.1% from approximately RMB12,922,319,000 for the year ended 31 December 2017 to approximately RMB12,916,756,000 for the year ended 31 December 2018. The decrease was mainly due to the decrease in revenue from the Group's trading business of merchandise.



#### **Revenue by business sector**

Business	For the year ended 31 December				
	2018	2017	Increase/		
	(RMB'000)	(RMB'000)	(Decrease)		
Container loading and unloading and storage business	2,027,462	1,944,260	4.3%		
Bulk/general cargo loading and unloading business	699,639	598,847	16.8%		
Comprehensive port logistics service	802,199	776,783	3.3%		
Manufacturing and selling of building materials	383,786	329,927	16.3%		
Trading business of merchandise	9,003,670	9,272,502	(2.9%)		
Total	12,916,756	12,922,319	(0.1%)		

The main reasons for the changes in the revenue of each business sector for the year ended 31 December 2018 compared with 2017 are as follows:

- 1. The increase was mainly due to the consolidation of Xiamen Haicang Xinhaida Container Terminals Co., Ltd. (廈門海滄新海達集裝箱碼頭有限公司) ("Xinhaida Terminals") in March 2017 and XICT in May 2017 into the Group, when their revenues have been consolidated in the income statement upon the time of consolidation for last period whereas a full 12 months of revenues were consolidated in the current period, leading to the increase in the revenue of the container loading and unloading and storage business;
- 2. The increase of Group's revenue of bulk/general cargo loading and unloading business in this year was mainly due to the increase of business volume of coal loading and unloading of Shihushan Terminal and the consolidation of Shishi City Huajin Terminal Storage and Transportation Co., Ltd. (石獅市華錦碼頭儲運有限公司)("Huajin Terminal") into the Group in November 2017, leading to a significant increase in revenue of approximately 16.8% as compared with 2017;
- 3. The Group's comprehensive port logistics service revenue increased by approximately 3.3% as compared with 2017, which was mainly due to the increased business volume of Xiamen Port Logistics Co., Ltd. (廈門港務物流有限公司) and Xiamen Port Transportation Co., Ltd (廈門港務運輸 有限公司)("XPT");

- 4. The revenue of the Group's manufacturing and sales of building materials in this year increased by approximately 16.3% as compared with the last year. The growth in revenue was mainly due to the increased price of raw materials. The Engineering Cost Association raised the guide price, resulting in the increased sales price; and
- 5. The revenue of the merchandise trading business of the Group in this year slightly decreased by approximately 2.9%. The decline in revenue was mainly due to the facts that import business of waste paper ceased and the market of sugar went downward.

#### **Cost of sales**

Cost of sales decreased by approximately 0.2% from approximately RMB11,722,327,000 for the year ended 31 December 2017 to approximately RMB11,701,708,000 for the year ended 31 December 2018. The decrease was primarily due to the decrease in the cost of trading merchandise.

- Cost of trading merchandise and cost of inventories consumed decreased by approximately 1.9% from approximately RMB9,641,673,000 for the year ended 31 December 2017 to approximately RMB9,462,170,000 for the year ended 31 December 2018. The decrease was mainly due to the facts that import business of waste paper ceased and the market of sugar went downward.
- Employee benefits expense increased by approximately 7.1% from approximately RMB803,355,000 for the year ended 31 December 2017 to approximately RMB860,431,000 for the year ended 31 December 2018. The increase was mainly due to the business combination of XICT, Xinhaida Terminals and Huajin Terminal in 2017.

#### **Gross profit**

Due to the increase in revenue of container loading and unloading and storage business, the Group's gross profit increased by approximately 1.3% from approximately RMB1,199,992,000 for the year ended 31 December 2017 to approximately RMB1,215,048,000 for the year ended 31 December 2018. Gross profit margin of the Group increased from approximately 9.3% for the year ended 31 December 2017 to approximately 9.4% for the year ended 31 December 2018. The increase in gross profit margin was mainly due to the increase in revenue of the Group's container loading and unloading and storage business which has higher gross profit and decrease in revenue of the Group's trading business of merchandise which has a lower gross profit rate.



#### Other (losses)/gains

Other gains of the Group changed from approximately RMB211,255,000 in profit for year ended 31 December 2017 to approximately RMB5,834,000 in loss for the year ended 31 December 2018. The change was mainly due to the gain amounting to approximately RMB178,401,000 arising from the business combination of XICT under non-common control by the Group in 2017, while no such gain occurred in this year.

### **Operating expenses**

The Group's operating expenses remained approximately the same as last year, from approximately RMB429,238,000 for the year ended 31 December 2017 to approximately RMB426,157,000 for the year ended 31 December 2018. The slight decrease was primarily due to the decline in trading business of merchandise revenue this year, along with decline in operating expenses.

#### **Operating profit**

The Group's operating profit decreased by approximately 10.4% from approximately RMB1,238,196,000 for the year ended 31 December 2017 to approximately RMB1,109,283,000 for the year ended 31 December 2018. The Group's operating profit margin decreased from approximately 9.6% for the year ended 31 December 2017 to approximately 8.6% for the year ended 31 December 2018, which was mainly due to the gain amounting to approximately RMB178,401,000 arising from the business combination of XICT under non-common control by the Group in 2017 while no such gain occurred in this year.

#### **Income tax expense**

The Group's income tax expense increased by approximately 1.7% from approximately RMB251,038,000 for the year ended 31 December 2017 to approximately RMB255,196,000 for the year ended 31 December 2018. The increase was mainly due to the increase of unrecognised deferred tax assets related to the annual deductible tax loss. The Group's applicable corporate income tax rate (except for Trend Wood Investments Limited (紀成投資有限公司)("Trend Wood"), Xiamen Songyu Container Terminal Company Limited (廈門嵩嶼集裝箱碼頭有限公司) ("Songyu Terminal"), XICT, Xiamen Ocean Shipping Agency (Hong Kong) Co., Ltd. (廈門外輪代理(香港)有限公司) ("Hong Kong Ocean Shipping Agency"), Xiamen Port Haiyu Terminal Co., Ltd. (廈門港務海宇碼頭有限公司) ("Haiyu Terminal") and Xiamen Port Haiheng (Hong Kong) Limited. (廈門港務海衡(香港)有限公司) ("Haiheng (Hong Kong)")) was 25%, same as that of last year.

#### **Profit for the Year**

The Group's profit for the Year decreased by approximately 32.4% from approximately RMB819,595,000 for the year ended 31 December 2017 to approximately RMB554,390,000 for the year ended 31 December 2018. The Group's profit margin was approximately 6.3% for the year ended 31 December 2017 and approximately 4.3% for the year ended 31 December 2018. The decrease in profit margin for the Year was mainly due to the decrease in operating profit margin mentioned above.

Total comprehensive income for the Year

Total comprehensive income for the Year decreased by approximately 34.4% from approximately RMB836,820,000 for the year ended 31 December 2017 to approximately RMB548,817,000 for the year ended 31 December 2018. The decline was mainly due to the gain amounted to approximately RMB178,401,000 arising from the business combination of XICT by the Group in 2017 while no such significant gain occurred in 2018.

Total comprehensive income for the Year attributable to non-controlling interests

Total comprehensive income for the Year attributable to non-controlling interests decreased by approximately 24.2% from approximately RMB408,438,000 for the year ended 31 December 2017 to approximately RMB309,640,000 for the year ended 31 December 2018. The decline was mainly due to the gain amounting to approximately RMB178,401,000 arising from the business combination of XICT by the Group in 2017, among which approximately RMB72,342,000 was attributable to non-controlling interests. No such significant gain occurred in 2018.

Total comprehensive income for the Year attributable to owners of the Company

Total comprehensive income for the Year attributable to owners of the Company decreased by approximately 44.2% from approximately RMB428,382,000 for the year ended 31 December 2017 to approximately RMB239,177,000 for the year ended 31 December 2018. The decline was mainly due to the gain amounting to approximately RMB178,401,000 arising from the business combination of XICT by the Group in 2017, among which approximately RMB106,059,000 was attributable to owners of the Company. No such significant gain occurred in 2018.



#### Accounts receivable

The Group's net accounts receivable decreased from approximately RMB1,151,344,000 as at 31 December 2017 to approximately RMB1,007,840,000 as at 31 December 2018. The decrease was due to normal operation fluctuation.

As at 31 December 2018, the Group's gross accounts receivable were approximately RMB1,113,560,000, of which approximately RMB865,099,000 accounts receivable were aged within six months, accounting for approximately 77.7% of the total accounts receivable, approximately RMB38,911,000 were aged between six months to one year, approximately RMB52,695,000 were aged between one year to two years, approximately RMB62,449,000 were aged between two years to three years and approximately RMB94,406,000 were aged over three years.

#### Accounts and notes payable

The Group's accounts and notes payable increased by approximately 4.5% from approximately RMB954,383,000 as at 31 December 2017 to approximately RMB996,977,000 as at 31 December 2018. This was primarily due to the increase in the notes payable of the business of trading of merchandise at the end of this year.

As at 31 December 2018, the Group's accounts and notes payable within one year were approximately RMB872,930,000, accounting for approximately 87.6% and due over one year were approximately RMB124,047,000, accounting for approximately 12.4%.

#### **Borrowings**

The Group's borrowings increased from approximately RMB6,137,797,000 as at 31 December 2017 to approximately RMB6,530,259,000 as at 31 December 2018, the increase was primarily due to the increase in the corporate bonds with the value of approximately RMB2,092,991,000 issued by the Company in 2018 for expansion of its operating businesses. On the other hand, large portion of short-term loans were repaid during this year.

As at 31 December 2018, borrowings due within one year were approximately RMB3,364,412,000, due within one to two years were approximately RMB531,970,000, due within two to five years were approximately RMB2,204,485,000 and due over five years were approximately RMB429,392,000.

As at 31 December 2018, the Group's total bank borrowings guaranteed were approximately RMB387,093,000, where a bank borrowing of RMB28,751,000 was guaranteed by China Construction Bank, a bank borrowing of RMB358,342,000 was guaranteed by non-controlling shareholders of subsidiaries. The Group's total borrowings (including finance lease liabilities) secured were approximately RMB111,717,000, where a bank borrowing of RMB30,750,000 was secured by land use rights. The finance lease liabilities of RMB80,967,000 was secured as the rights to the leased asset are reverted to the lessor in the event of default of the lease liabilities by the Group.

#### **Cash flows and working capital**

The Group's working capital was primarily derived from cash generated from its operations.

The following table sets out the Group's cash flows derived from operating activities, investing activities and financing activities for the years ended 31 December 2017 and 2018 respectively:

	2018	2017
	RMB'000	RMB'000
Net cash generated from operating activities	909,520	667,101
Net cash used in investing activities	(802,934)	(717,145)
Net cash used in financing activities	(97,742)	(417,478)
Net increase/(decrease) in cash and cash equivalents	8,844	(467,522)
Cash and cash equivalents at beginning of year	671,348	1,140,956
Exchange gains/(losses) on cash and cash equivalents	1,441	(2,086)
Cash and cash equivalents at end of year	681,633	671,348

The Group's cash and cash equivalents are denominated in RMB.

#### **Operating activities**

The Group's net cash generated from operating activities increased by approximately 36.3% from approximately RMB667,101,000 in 2017 to approximately RMB909,520,000 in 2018. The main reason for the increase in net cash of operating activities was the increase in net cash generated from operations of approximately RMB343,059,000, which was offset by the increase in income tax expense paid of approximately RMB39,891,000 and the increase in interest paid of approximately RMB60,749,000 in 2018.



#### Investing activities

The Group's net cash used in investing activities increase from outflow of approximately RMB717,145,000 in 2017 to outflow of approximately RMB802,934,000 in 2018. The cash outflow in investment activities in 2018 was mainly due to purchase of wealth management products and purchase of property, plant and equipment, intangible assets and land use rights.

#### **Financing activities**

The Group's net cash used in financing activities changed from outflow of approximately RMB417,478,000 in 2017 to outflow of approximately RMB97,742,000 in 2018. The decrease in net cash outflow from financing activities in 2018 was primarily due to the cash outflow of approximately RMB5,822,834,000 for repayment of borrowed loans, and dividends paid for the Year of approximately RMB406,622,000, was increasingly offset by newly borrowed loans and debentures of approximately RMB6,159,410,000 and the cash injection of approximately RMB47,300,000 by the non-controlling shareholders of the subsidiaries of the Company.

#### **Capital expenditure**

The Group's capital expenditures in 2017 and 2018 primarily included expenditures on port terminal infrastructure and purchase of equipment, machineries. The following table sets out the Group's capital expenditures in 2017 and 2018:

	2018 RMB'000	2017 RMB'000
Total capital expenditure	701,791	674,784

#### **Capital expenditure commitments**

As at 31 December 2018, the Group's capital expenditure commitments were approximately RMB581,107,000 mainly consisting of expenditure on constructing and improving port and storage infrastructure, acquisition of new loading machineries and other machineries as well as building renovation.

#### Exchange rate and interest rate risk

The Group's bank borrowings are denominated in RMB and US dollars. To the extent that RMB appreciates (or depreciates) against US dollars, the value of bank borrowings and repayment cost of such borrowings will decrease (or increase) correspondingly. In addition, since only a minor part of the business revenue is settled in foreign currencies, fluctuation in RMB exchange rate has no material impact on the business operations of the Group. The Group believes that the depreciation of RMB had no material impact on the operating results and financial position of the Group as at 31 December 2018.

The Group has not adopted any means to hedge its foreign currency exposure. Nevertheless, the foreign currency exposure is still monitored by the Board, who would consider hedging any significant foreign currency exposure should the need arise.

#### Net debt to equity ratio

The Group's net gearing, is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including "current and non-current borrowings" as shown in the consolidated balance sheet) less cash and cash equivalents. Total capital is calculated as "equity" as shown in the consolidated balance sheet plus net debt, which has changed from approximately 31.6% as at 31 December 2017 to approximately 32.8% as at 31 December 2018.

#### **Contingent liabilities**

In 2016, Xiamen Torch Group Logistics Co., Ltd. ("Torch Logistics") lodged a legal claim against XPT, a subsidiary of the Company, for a payment of freight services provided amounting to RMB34,014,000. In 2018, XPT received first — instance verdicts from Xiamen People's Court of Huli District, which orders XPT to pay the freight fees of RMB30,033,000 plus interest to Torch Logistics. XPT has made an appeal proceeding to Xiamen Intermediate People's Court. As at the date of this annual report, the legal proceeding is still in process. The Directors do not believe that there is legal basis for the accusation of the default on freight payment to Torch Logistics. The Group has not provided any liability for this legal claim in the financial statements as the Directors believe that XPT should not undertake the relevant legal liability.



# **EMPLOYMENT, TRAINING AND DEVELOPMENT**

As at 31 December 2018, the Group had a total of 7,451 employees, representing a decrease of 121 employees as compared with 31 December 2017. The decrease was mainly due to: optimization and integration of human resources and natural attrition as a result of retirement of certain employees in the relevant enterprises of the Group. During the Year, the total staff cost accounted for approximately 8.6% of the revenue of the Group. The remunerations of the Group's employees included basic salary, other allowances and performance-based bonus, which were determined according to job nature, individual performance, qualification and experience as well as the prevailing practice of the industry. Employees may be offered bonus or awards according to the Group's annual operating performance and the assessment results of their performance. The payment of rewards is an impetus to motivate employees. The Group's remuneration policy is reviewed on a regular basis.

### **ESTABLISHMENT OF NEW COMPANIES**

On 12 April 2018, Xiamen Road and Bridge Building Materials Co., Ltd. (廈門市路橋建材有限公司) ("Road and Bridge Building Materials"), a subsidiary of the Company, Heyuancheng (Xiamen) Supply Chain Management Co., Ltd (和源誠 (廈門) 供應鏈管理有限公司) ("Heyuancheng") and Dingxinchang (Xiamen) Industrial Co., Ltd (鼎信昌 (廈門) 實業有限公司) ("Dingxinchang"), jointly injected funds to establish Xiamen Port Building Materials Supply Chain Company Limited (廈門港務建材供應鏈有限公司) ("Port Building Materials Supply Chain") in Haicang District, Xiamen, which is principally engaged in wholesale of building materials, supply chain management, wholesale of non-metallic minerals and products, loading and unloading transport service, domestic freight forwarding agency, road freight transportation (excluding dangerous goods transportation) and other related businesses, etc. The registered capital of Port Building Materials Supply Chain is RMB50,000,000, which is held as to 51% by Road and Bridge Building Materials, 24.5% by Heyuancheng and 24.5% by Dingxinchang. The relevant industrial and commercial registeration procedures have been completed.

On 24 July 2018, Port Building Materials Supply Chain established Port Building Materials Supply Chain Quanzhou Branch in Shishi, Fujian Province, which is principally engaged in wholesale of building materials, supply chain management, wholesale of non-metallic minerals and products, trading brokerage and agency, loading and unloading transport service, domestic freight forwarding agency, transportation agency, storage, road freight transportation and other businesses, the relevant industrial and commercial registration procedures of the branch have been completed.

On 1 August 2018, Xiamen Port Trading Co., Ltd. (廈門港務貿易有限公司) ("Xiamen Port Trading") established Xiamen Port Haiheng Industrial Co., Ltd. (廈門港務海衡實業有限公司) ("Xiamen Haiheng") as a sole proprietorship company in Xiamen, Fujian Province, which is principally engaged in businesses including wholesale of coal and products, trading agency, import and export of various products and technologies and other businesses. The registered capital of Xiamen Haiheng is RMB10,000,000, which is held as to 100% by Xiamen Port Trading, its relevant industrial and commercial registration procedures have been completed.

#### **OTHER MAJOR EVENTS IN 2018**

On 26 April 2018, the Company has completed its issue of the first tranche of the corporate bonds in 2018 with a term of five years from the date of issue with a total principal amount of RMB1,200,000,000 at a fixed interest rate of 4.67% per annum (the "2018 First Tranche Corporate Bonds"). Pursuant to the principal terms of the 2018 First Tranche Corporate Bonds, at the end of the third year of the term, the Company is entitled to adjust the interest rate for the remaining term and the holders of the 2018 First Tranche Corporate Bonds to the Company at the principal amount. The net proceeds from the issue of the 2018 First Tranche Corporate Bonds are principally used for satisfying the Company's working capital needs and adjusting its debt structure (including, but not limited to repayment of bank loans) or other purposes not in violation of the relevant law and regulations.

On 15 June 2018, the shareholders at the Annual General Meeting of the Company have resolved and approved the new application by the Company to the China Securities Regulatory Commission ("CSRC") for the registration of the issue of new corporate bonds in China of the maximum aggregate principal amount not more than RMB4,000,000,000 within two years from the approval by the CSRC, and after the issue of the new corporate bonds, the accumulated outstanding amount of the corporate bonds of the Company shall not exceed 40% of its net asset value (including minority interest) at the end of the period as shown in the latest consolidated financial statement of the Company immediately before such issue, and the term of each tranche shall range from one year to not exceeding ten years; the above is subject to the approval of the relevant authorities of China. For details, please refer to the Company's announcements dated 29 March 2018 and 15 June 2018 and the Company's circular dated 27 April 2018, respectively.

At the same Annual General Meeting of the Company, the shareholders have also resolved and approved the new application by the Company to the National Association of Financial Market Institutional Investors (中國銀行間市場交易商協會) ("NAFMII") for the registration of the issue of new super short-term notes in China for an aggregate maximum principal amount of RMB4,000,000,000 on a rolling basis for a period



of two years from the completion of the registration at the NAFMII, and the term of each tranche of issue shall be not more than 270 days from the date of each tranche of issue. On 12 December 2018, NAFMII accepted the registration of the issue of the above new super short-term notes by the Company. The registration amount is valid from 12 December 2018 to 11 December 2020, during which the Company may issue the super short-term notes by tranches. The above matters are subject to the approval of, and the completion of the relevant registration procedures with the NAFMII. For details, please refer to the Company's announcements dated 29 March 2018 and 15 June 2018 and the Company's circular dated 27 April 2018, respectively.

On 10 September 2018, the general meeting of Xiamen Port Development resolved and approved the new application by Xiamen Port Development to the NAFMII for the registration of the issue of super short-term notes in China of an aggregate maximum principal amount of RMB1,500,000,000 on a rolling basis for a period of two years from the completion of the registration at the NAFMII. During the registration validity period, Xiamen Port Development may issue the super short-term notes by tranches, and the term of each tranche of issue shall be not more than 270 days from the date of each tranche of issue. For details, please refer to the Company's announcements dated 24 August 2018 and 10 September 2018.

On 12 November 2018, the Company has completed its issue of the second tranche of the corporate bonds in 2018 with a term of five years from the date of issue with a total principal amount of RMB900,000,000 at a fixed interest rate of 4.08% per annum (the "2018 Second Tranche Corporate Bonds"). Pursuant to the principal terms of the 2018 Second Tranche Corporate Bonds, at the end of the third year of the term, the Company is entitled to adjust the interest rate for the remaining term and the holders of the 2018 Second Tranche Corporate Bonds may put back all or part of their bonds to the Company at the principal amount. The net proceeds from the issue of the 2018 Second Tranche Corporate Bonds are principally used for satisfying the Company's working capital needs and adjusting its debt structure (including, but not limited to repayment of bank loans) or other purposes not in violation of the relevant law and regulations.

### SUBSEQUENT EVENTS

On 18 January 2019, the Company has completed its issue of the first tranche of the super short-term notes with a term of 180 days from the date of issue with a total principal amount of RMB350,000,000 at a fixed interest rate of 3.45% per annum (the "First Tranche Super Short-term Notes"). The net proceeds from the issue of the First Tranche Super Short-term Notes are principally used for supplementing the Group's liquidity and repayment of the Group's bank loans to satisfy the business operation and the working capital needs of investment projects of the Group.

On 28 February 2019, the Company has completed its issue of the second tranche of the super short-term notes with a term of 180 days from the date of issue with a total principal amount of RMB350,000,000 at a fixed interest rate of 3.00% per annum (the "Second Tranche Super Short-term Notes"). The net proceeds from the issue of the Second Tranche Super Short-term Notes are principally used for supplementing the Group's liquidity and repayment of the Group's bank loans to satisfy the business operation and the working capital needs of investment projects of the Group.

On 25 March 2019, the Company has completed its issue of the third tranche of the super short-term notes with a term of 270 days from the date of issue with a total principal amount of RMB500,000,000 at a fixed interest rate of 3.10% per annum (the "Third Tranche Super Short-term Notes"). The net proceeds from the issue of the Third Tranche Super Short-term Notes are principally used for supplementing the Group's liquidity and repayment of the Group's bank loans to satisfy the business operation and the working capital needs of investment projects of the Group.

### **FUTURE PROSPECTS**

The year of 2019 marks the 70<sup>th</sup> year of the PRC's establishment and is also a crucial year to fully achieve a moderately prosperous society. Looking ahead in 2019, the global economy is expected to face deceleration in economic development following recovery in the previous two years. Internationally, according to forecast by the International Monetary Fund in January 2019, the year of 2019 will see a global economy growth of approximately 3.5%, below the figure of 2018, and such factors as trade protectionism, tightening and volatile financial environments and geopolitical risks are all major risks affecting and slowing down global economy expansion. Domestically, the long-term direction that China's homeland economy will show medium and high growth does not change. The Chinese government will continue to implement active financial policies as well as stable and healthy monetary policies with timely pre-adjustments and fine-adjustments, and implement larger-scale reduction of tax and fees to stabilise overall demand. The effects of the series of policies and measures aimed for stable foreign trade and foreign investment that the government introduced are gradually emerging, laying a solid policy foundation for trade development and domestic economy to maintain growth within reasonable range in 2019. In such regard, the Chinese government anticipates that the growth rate of the national economy of China will be approximately 6-6.5% in 2019, and the Fujian provincial government and Xiamen municipal government forecast that each of their local national economy will grow by approximately 8-8.5% and 8% respectively. The national economy will strive to realise sustained and steady growth, which will set a foundation for the development of Xiamen port and port business. On the other hand, the growing trend of shipping company alliance and vessel up-sizing will still have continuous impact on some of the Group's businesses of the terminals within Xiamen port.



Based on the above forecast on economic and trade situations in 2019, the Company anticipates that the overall port business development in 2019 will be rather complicated. Consequently, in 2019 the Company will focus on its core port business, centre upon the enhancement of its port business volume and economic benefits, proactively seek progress while maintain stability, improve the quality of its port development and make efforts to push the Group forward to maintain its steady and healthy development in 2019. The Group plans to conduct the following measures in 2019:

- To strengthen overall marketing and strive for extended operation with higher volume, the Company will centre around its major port business, and actively respond to the risks and opportunities brought forth by the Sino-US trade conflict, fully develop synergy between its port business and integrated logistics business, adopt flexible marketing strategies, strengthen strategic port-shipping cooperation to vigorously create competitive advantages, focus on expanding businesses such as international container transshipment, domestic feeder line container transshipment, domestic trade container transshipment, businesses related to the "One belt, One road" initiative and Taiwan shipping routes, and make efforts to push for the continuous, steady development of its major port businesse.
- To consistently implement the hinterland strategy and expand its coverage area, the Company will actively respond to the "One Belt, One Road" initiative and promote the "Maritime Silk Road" constructions, strengthen its strategic cooperation with large logistics companies and cargo owners, and give full play of the capabilities with respect to feeder ports and land-based port network as well as supporting freight solicitation system. High-density feeder line business and sea-land, sea-rail multi-modal transport business will be developed vigorously so as to expand the coverage capability of Xiamen port and the Group with respect to the surrounding economic hinterland and try to provide the Group's development in port business with support of cargo resources.
- To improve service standards and promote operational quality and efficiency, firstly, service commitments and transfer service insurance program will be implemented to facilitate customs clearance at the ports and improve the business environment. Secondly, the construction of the platform for the unified settlement of fee charging at the ports will be accelerated to promote cost reduction and increased efficiency. Thirdly, the opening up of cross-border of the ports at Haixiang Terminal and Huajin Terminal will be stepped up, and the construction of the new terminals in Haixiang, Chaozhou, Gulei, etc., will be sped up, the upgrading and renovation of berth No. 8 at Haicang port area and the construction of grain warehouse at Hailong Terminal and the warehouse

for less than container load at Songyu Terminal will be accelerated to improve the availability of production resources and service capabilities, ensuring to fulfill the customers' service requirements.

- Capital operation will be strengthened and resource integration will be promoted. Firstly, leveraging the financing platform of the listed company, the Company will actively facilitate the refinancing by Xiamen Port Development and promote resource integration for container and bulk cargo terminals, integration of logistics resources and equity interest acquisition of relevant terminals in Xiamen port to support the strategic development of the main port business with capital operation. Secondly, leveraging the advantage of the capital management centre platform, the Company will promote the coordinated capital operation and management by making overall plans of financing instrument (such as corporate debt, short-term note and super short-term note) and debt investments, so as to fulfill the capital requirements of operation and project of the member companies of the Group.
- To promote refined management and strengthen risk mitigation and control, priorities are given to various risk prevention works including improving internal control management system and strengthening budget execution, system building, investment and financing management, audit supervision, accounts receivable management and safe production.
- The construction of green and smart ports will be accelerated with adherence to the idea of green and innovative development. The Company will push forward the progress of the projects including shore power, water supply for vessels, using electricity or gas instead of fossil fuel, 110KV transformation for cruises and green lighting upgrades, so as to strengthen its efforts in energy conservation, reduction of emission and pollution prevention. The Company also continues to promote innovation-driven development and accelerate the automation transformation of terminals as well as the construction and promotion of container business management platform and phase II of intelligent logistics platform, so as to speed up the coverage of the intelligent tallying construction in terminals of Xiamen port.
- Pursuant to the "Options and Rights of First Refusal Agreement" and "Non-Competition Agreement" entered into between the Company and Xiamen Port Holding, the Company will actively follow up on the relevant terminals assets and the progress of the terminal construction works of Xiamen Port Holding, so as to facilitate the Board and the shareholders to convene meetings to make appropriate decisions based on the management and operational circumstances in a timely manner.

The Company continues to pursue excellence and enhance high standards of corporate governance practices. The Board fully understands and acknowledges the importance of corporate governance and believes that implementation of good corporate governance can strengthen the transparency of the Company's business, which is accountable to shareholders and be in the interest of the shareholders as a whole, and enables the Company to achieve the ultimate success.

The Board has adopted the code provisions of the Corporate Governance Code (the "Corporate Governance Code") under Appendix 14 to the Listing Rules as the code of corporate governance practices of the Company.

With reference to the Corporate Governance Code, this annual report elaborates on the corporate governance practices of the Company for the period from 1 January 2018 to 31 December 2018 (the "Reporting Period") and covers the information regarding the mandatory disclosure requirements and most of the recommended disclosures set out in Appendix 14 to the Listing Rules. The Directors consider that the Company has complied with the relevant requirements of the applicable code provisions of the Corporate Governance Code for the year ended 31 December 2018. The Company's compliance with the Corporate Governance Code is detailed in the following sections.

#### **THE BOARD**

The Board is accountable to shareholders and operates on the principle of maximizing the profit of the Company, the corporate value and the return of shareholders. The Board fully represents the interests of shareholders and formulates the development strategies of the Company within the terms of reference under the Articles of Association of the Company (the "Articles"), and collectively facilitates continuous development of the Group through instructing and monitoring the Group's business.

#### DIRECTORS

At the beginning of the Reporting Period, the fifth session of the Board comprised of 14 Directors, including four executive Directors, namely Mr. CAI Liqun, Mr. FANG Yao, Mr. CHEN Zhaohui and Mr. KE Dong, five non-executive Directors, namely Mr. CHEN Dingyu, Mr. CHEN Zhiping, Mr. FU Chengjing, Mr. HUANG Zirong and Ms. BAI Xueqing, and five independent non-executive Directors, namely Mr. LIU Feng, Mr. LIN Pengjiu, Mr. YOU Xianghua, Mr. JIN Tao and Mr. JI Wenyuan.

On 23 March 2018, Mr. CHEN Dingyu resigned from the position of non-executive Director of the Company due to his reaching of the statutory retirement age. On 15 June 2018, a resolution was passed at the 2017 Annual General Meeting of the Company to appoint Ms. MIAO Luping as a non-executive Director of the fifth session of the Board.

Accordingly, as at 31 December 2018, the fifth session of the Board comprised a total of 14 Directors, including four executive Directors, five non-executive Directors and five independent non-executive Directors, details of which are as follows:

Executive Directors	Gender	Ethnicity	Age	Term of Service
CAI Liqun (Chairman)	Male	Han	49	Appointed on 28 February 2017
FANG Yao (Vice Chairman)	Male	Han	58	Appointed on 28 February 2017
CHEN Zhaohui	Male	Han	49	Appointed on 28 February 2017
KE Dong	Male	Han	58	Appointed on 28 February 2017

Non-executive Directors	Gender	Ethnicity	Age	Term of Service
CHEN Zhiping	Male	Han	52	Appointed on 28 February 2017
MIAO Luping	Female	Han	54	Appointed on 15 June 2018
FU Chengjing	Male	Han	56	Appointed on 28 February 2017
HUANG Zirong	Male	Han	55	Appointed on 28 February 2017
BAI Xueqing	Female	Han	54	Appointed on 28 February 2017

Independent Non-executive Directors	Gender	Ethnicity	Age	Term of Service
LIU Feng	Male	Han	52	Appointed on 28 February 2017
LIN Pengjiu	Male	Han	52	Appointed on 28 February 2017
YOU Xianghua	Male	Han	53	Appointed on 28 February 2017
JIN Tao	Male	Han	53	Appointed on 28 February 2017
JI Wenyuan	Male	Han	51	Appointed on 28 February 2017

#### THE SUPERVISORY COMMITTEE

At the beginning of the Reporting Period, the fifth session of the Supervisory Committee of the Company comprised six supervisors (the "Supervisors"), including two shareholders representative Supervisors, namely Mr. SU Yongzhong and Mr. ZHANG Guixian, two staff representative Supervisors, namely Mr. LIAO Guosheng and Mr. WU Weijian, and two independent Supervisors, namely Mr. TANG Jinmu and Mr. XIAO Zuoping.



On 23 March 2018, Mr. SU Yongzhong has resigned from the positions of Chairman and member of the Supervisory Committee of the Company due to his change of employment. The Directors consider that the resignation of Mr. SU Yongzhong had not and will not cause the number of members of the Supervisory Committee of the Company to fall below the statutory minimum requirement, and had not and will not affect the normal operation of the Supervisory Committee.

Accordingly, as at 31 December 2018, the fifth session of the Supervisors committee of the Company is as follows:

Supervisors: Mr. ZHANG Guixian Mr. LIAO Guosheng Mr. WU Weijian Mr. TANG Jinmu Mr. XIAO Zuoping

The biographical details of the above Directors and Supervisors are set out on pages 66 to 79 of this annual report and published on the Company's website at http://www.xipc.com.cn.

The structure of the executive Directors, non-executive Directors and independent non-executive Directors of the Board, as well as the quorum and composition are well balanced and appropriate. All members of the Board respectively possess professional knowledge and experience required for performing their duties in port terminal operation, corporate management, finance, laws, investment, financing and other relevant fields, perform duties honestly, faithfully and diligently, and are capable of making independent judgments to enable the Board to make cautious and prudent decisions.

During the year ended 31 December 2018, the Company has complied with the relevant requirements of Rule 3.10 and Rule 3.10A of the Listing Rules by appointing at least three independent non-executive Directors and having two independent non-executive Directors with appropriate professional qualifications or professional knowledge in accounting or relevant financial management, and the number of independent non-executive Directors appointed (i.e. five) is accounted for at least one-third of the members of the Board of the Company (which is fourteen in total).

All independent non-executive Directors have confirmed their independence during the Reporting Period with the Company in accordance with the requirements of the Rule 3.13 of the Listing Rules. Based on their confirmations, the Board is satisfied that, as at the date of this annual report, all independent non-executive Directors have maintained their status of independence as defined in the Listing Rules.

### **RESPONSIBILITY OF THE BOARD**

The Board is responsible for the management of the Group's business and affairs, aiming at enhancing the value of the Company's shares. The Board is also responsible for formulating the Company's corporate governance policy and performing the corporate governance duties and is required to ensure proper compliance with applicable laws and regulations, to carry out balanced, lucid and easy-to-understand assessments on the performance, conditions and prospects of the Company as set out in the annual and interim reports, to publish inside information and other financial disclosure as and when required by the Listing Rules, and to report any discloseable information to regulatory authorities in accordance with statutory requirements.

The Board has fiduciary and statutory obligations owed to the Company and the Group. Under the leadership of the Chairman of the Company and pursuant to the requirements of the Articles, the Board collectively exercises a number of powers, including:

- formulating long-term strategy;
- formulating annual financial budget and final accounts proposal;
- approving announcements, including interim and annual financial statements;
- formulating dividend policy;
- deciding on the establishment of the Company's internal management structure;
- formulating the Company's basic management system;
- approving material borrowings and treasury policy;
- carrying out major acquisitions and disposals, formation of joint ventures and entering into capital transactions; and
- formulating the Company's corporate governance policy and performing the corporate governance duties.



The management of the Company is responsible for various duties delegated by the Board, mainly including:

- taking charge of the daily management and operation of the Company and the business of the Group;
- organizing and implementing the resolutions of the Board;
- organizing and implementing the Company's annual operating plans and investment proposals;
- drawing up the proposal of the establishment of the Company's internal management structure;
- drawing up the Company's basic management system; and
- formulating specific rules and regulations of the Company.

On 17 May 2018, it was resolved that Mr. CHEN Zhen, the Chief Financial Officer of the Company, was appointed as a deputy General Manager of the Company at the fourteenth meeting of the fifth session of the Board of the Company. On 27 August 2018, Mr. KE Dong resigned from the position of a deputy General Manager of the Company due to job adjustment. Accordingly, as at 31 December 2018, the senior management of the Company included Mr. CHEN Zhaohui (General Manager), Mr. XU Xubo (deputy General Manager), Mr. CHEN Zhen (deputy General Manager and chief financial officer) and Mr. CAI Changzhen (joint company secretary).

To ensure that the Board can operate independently, accountably and dedicatedly, the roles of the Chairman and the General Manager have been separated with a clear division of responsibilities and have been performed by different individuals to secure their independence, accountability and wellbalanced power and authority: the Chairman is responsible for leading the Board, deciding the long term development strategy, overall development targets and business objectives of the Company. The Chairman is also responsible for convening and presiding over Board meetings; organizing and fulfilling the functions of the Board; and inspecting the execution of the Board resolutions, and hence enabling a normal and effective operation of the Board with good corporate governance practices and procedures, whilst the General Manager assumes the responsibility to perform the above duties and the other management duties in accordance with the Articles under the assistance and support of other members of the management, and is responsible for the daily operation and management of the Company to facilitate the Company to achieve its overall business targets. The Board has resolved to

approve the "Regulations for the Chairman's Works" and the "Regulations for the General Manager's Works" of the Company, which further clarify and refine the above duties of the Chairman and the General Manager.

Each of the Directors (including all non-executive Directors) and Supervisors has entered into a service contract with the Company for a term of not more than three years, and each new member of the Board and the Supervisory Committee has also entered into a service contract with the Company for a term of not more than three years after his or her respective appointment. Other than that, none of the Directors and Supervisors has any personal effective interest, direct or indirect, in the material contracts entered into by the Company or any of its subsidiaries during the year of 2018, or has entered into with the Company any service contract which shall be not terminable within one year without payment of compensation (other than statutory compensation) by the Company.

Save as disclosed above, none of the Directors, Supervisors and senior management has any financial, business or family relationships or other material/relevant relationship with the Company or each other for which disclosure may be required.

Other than the general functions exercisable by the Directors as provided for in the Articles in order to procure the Board to make more complete and prudent decisions, important functions of corporate governance are also borne by the five independent non-executive Directors of the Company. Each of them also plays an important role in the five professional committees under the Board, of which four committees are chaired by one of them respectively, so as to promote good corporate governance in respect of financial audit and internal control, corporate governance policy and practices, remuneration management, strategic planning and the Board structure. Meanwhile, the independent non-executive Directors also undertake the important functions of reviewing and monitoring the connected transactions of the Group and carry out sufficient checks and balances so as to protect the interests of the shareholders and the Company as a whole. The Company strives to facilitate full attendance of all independent non-executive Directors at its Board meetings in order to enhance their opportunities of expressing their independent judgments and opinions thereat. Approval of the independent non-executive Directors is required in respect of any resolution on connected transactions proposed by the Board.

The Company has arranged appropriate liability insurance for the Directors, Supervisors and senior management to indemnify them against all liabilities howsoever arising from the corporate activities conducted by the senior management members, such as the Directors. The insurance coverage will be reviewed by the Company on an annual basis.



#### **BOARD MEETINGS**

The Company strives to provide all Directors with sufficient information concerning the matters to be reviewed and resolved at the meetings of the Board and each professional committee, and provide each Director with the relevant information in respect of the operation, management and finance of the Company on a monthly basis in accordance with the Listing Rules to ensure that the Directors have readily available information in making informed decisions and discharging their functions and responsibilities. During the year of 2018, all Directors proactively attended each of the Board meetings and professional committee meetings. The Board believes that each of the above Directors has devoted sufficient time to the business of the Company during the Reporting Period and is capable of discharging their functions diligently.

The Board has held regular meetings in accordance with the requirements of code provision A.1.1 of the Corporate Governance Code. In accordance with the requirements of the Articles, the Board shall convene at least four meetings every year and the Board meetings shall be convened by the Chairman. In order to facilitate maximum attendance of the Directors, notices (including the relevant agendas) of Board meetings were dispatched to all Directors at least 14 days prior to the meetings during the year of 2018. In respect of extraordinary Board meetings, notices as to the time, venue, subject matters and meeting method to be applied shall be given to all the Directors at least ten days before the meeting.

Before each Board meeting is convened, the Company Secretary shall draw up the matters to be submitted to the Board for consideration and determination, assist the chairman of the meeting in preparing the agenda for each Board meeting and ensuring that the agenda complies with the applicable regulations and rules of the meeting concerned. Meanwhile, all the Directors have the opportunity to include their motions in the meeting agenda. The final agenda and the documents for the Board meeting are distributed to the Directors at least three days before the meeting, so as to ensure that they have sufficient time to review the documents concerned and are well-prepared for the meeting. If any Director is unable to attend the meeting, he or she shall also be informed of such matters to be addressed at the meeting, and has the opportunity to present his or her own opinion to the chairman of the meeting before the meeting is held and is also allowed to attend by teleconference or authorize other Directors to vote on his or her behalf.

The Board meeting shall only be validly held if attended by more than half of the Directors. Directors may attend the Board meeting in person or appoint, in written form, other Directors as proxies to attend the meeting on their behalf. If any Director has a conflict of interest in any resolution to be considered at the Board meeting, such Director shall abstain from voting on such resolution.

During the year of 2018, the fifth session of the Board has held ten meetings. The attendance record of each Director is set out below:

	Number of the Board Meeting Attended in	
Members of the Board	Person/by Proxy	Attendance Rate
Executive Directors		
CAI Ligun	9/1ª	100%
FANG Yao	8/2 <sup>b</sup>	100%
CHEN Zhaohui	10/0	100%
KE Dong	10/0	100%
Non-executive Directors		
CHEN Zhiping	8/2°	100%
MIAO Luping	3/2 <sup>d</sup>	100%
FU Chengjing	10/0	100%
HUANG Zirong	10/0	100%
BAI Xueqing	9/1 <sup>e</sup>	100%
CHEN Dingyu	1/0 <sup>f</sup>	100%
Independent non-executive Directors		
LIU Feng	10/0	100%
LIN Pengjiu	10/0	100%
YOU Xianghua	10/0	100%
JIN Tao	10/0	100%
JI Wenyuan	10/0	100%

#### Note:

- a Mr. CAI Liqun was present in person in nine of the ten Board meetings, and the remaining one Board meeting was attended and voted on his behalf by an authorized Director during his business trip away from Xiamen.
- b Mr. FANG Yao was present in person in eight of the ten Board meetings, and the remaining two Board meeting was attended and voted on his behalf by an authorized Director respectively during his business trip away from Xiamen.
- c Mr. CHEN Zhiping was present in person in eight of the ten Board meetings, and the remaining two Board meeting was attended and voted on his behalf by an authorized Director respectively during his business trip away from Xiamen.
- d Ms. MIAO Luping was appointed as a Director on 15 June 2018, and was present in person in three of the next five Board meetings, and the remaining two Board meetings were attended and voted on her behalf by two other authorized Directors respectively during her business trip away from Xiamen.
- e Ms. BAI Xueqing was present in person in nine of the ten Board meetings, and the remaining one Board meeting was attended and voted on her behalf by an authorized Director during her business trip away from Xiamen.
- f Mr. CHEN Dingyu resigned as a Director on 23 March 2018, and was present in person in the Board meeting held before his resignation.

The chairman of the meeting is responsible for conducting the procedures of the Board meetings to ensure that sufficient time is allocated for discussion and consideration of each item on the agenda, equal opportunities are given to all Directors to speak and give their opinions and express their concerns.

The Company Secretary is responsible for ensuring that the operation of the Board complies with procedures as required under the Company Law of the People's Republic of China (the "Company Law"), the Articles and the procedures as required under the Listing Rules, and providing the Board with recommendations on matters regarding corporate governance and regulatory compliance. The Company Secretary is also responsible for compiling and keeping the minutes of the Board meetings and meetings of each professional committee. To enable Directors to make informed decisions, all Directors are entitled to inspect the minutes of the Board meetings and relevant materials at any reasonable time and are informed about the latest information of the Company promptly.

#### **DIRECTORS' CONTINUOUS PROFESSIONAL DEVELOPMENT**

During the Reporting Period, with the support of the Company Secretary, all Directors have participated in continuous professional development to develop and refresh their knowledge and skills, including, but not limited to, provision of reading materials to the Directors in respect of latest legal and regulatory requirements and development as to corporate governance, directors' duties, internal risk management and compliance obligations of listed issuers in Hong Kong. This is to ensure that their contribution to the Board remains informed and relevant. Newly appointed Directors have received external induction training on relevant compliance, regulatory and legal matters for directors of companies listed in Hong Kong before their respective appointment became effective. They also provided a record of training that they received during the Reporting Period to the Company Secretary.

A summary of training received by the Directors during the Reporting Period is as follows:

Names of Directors	Training Contents
Executive Directors	
CAI Liqun	A, B, C
FANG Yao	A, B, C
CHEN Zhaohui	A, B, C
KE Dong	A, B, C
Non-executive Directors	
CHEN Zhiping	A, B, C
MIAO Luping (appointed on 15 June 2018)	A, B, C
FU Chengjing	A, B, C
HUANG Zirong	A, B, C
BAI Xueqing	A, B, C
CHEN Dingyu (resigned on 23 March 2018)	C
Independent non-executive Directors	
LIU Feng	A, B, C
LIN Pengjiu	A, B, C
YOU Xianghua	A, B, C
JIN Tao	A, B, C
JI Wenyuan	A, B, C

#### Notes:

- A: Thematic trainings or studies on topics such as corporate governance of listed companies, directors' duties, connected transaction and internal risk management, etc.;
- B: Thematic training or studies on topics such as economics, finance, corporate management and law, etc.;
- C: Attending seminars, forums and conferences on topics related to corporate governance, directors' duties, connected transaction, internal risk management as well as economics, finance, corporate management and law, etc..



#### **COMMITTEES ESTABLISHED UNDER THE BOARD**

To assist the performance of its duties and to facilitate effective management, five committees were set up under the Board by the Company, namely the Nomination Committee, the Audit Committee, the Remuneration Committee, the Business Strategy Committee and the Corporate Governance Committee. The Board has delegated certain of its functions to these committees, which are required to review their specific scope of functions and report to the Board with recommendations, where appropriate. The ultimate responsibility for the final decision on all matters, however, lies with the Board.

Each committee has specific functions and authorities. Members of the committees are entitled to make decisions on relevant issues within the terms of reference delegated to each committee. Particulars of the above Committees are set out below and their respective terms of reference are also published on the Company's website at www.xipc.com.cn and the website of Stock Exchange.

#### **NOMINATION COMMITTEE**

During the Reporting Period, the Nomination Committee of the Company comprised three members, including Mr. CAI Liqun, the Chairman and an executive Director, and two independent non-executive Directors, Mr. LIN Pengjiu and Mr. JIN Tao. The Nomination Committee was chaired by Mr. CAI Liqun.

The Board has adopted the terms of reference of Nomination Committee which conform to the relevant code provisions as set out in the Corporate Governance Code. The principal duty of the Nomination Committee is to review structure, size and composition of the Board, identify qualified person to be members of the Board and assess independence of the independent non-executive Directors, and make recommendations to the board on the succession plan of Directors (particularly the Chairman and the General Manager) to the Board.

In accordance with code provision A.5.6 of the Corporate Governance Code, the Company has prepared its policy on Board diversity, which is effective after considered and approved at the meeting of the Board. To achieve Board diversity, when formulating the composition of the Board, the Company will consider the diversity of the members of the Board in various aspects, including, but not limited to, gender, age, cultural and educational background, ethnicity, professional competence, industry experience, skills, knowledge and term of service. All the appointments of the members of the Board are made on the basis of meritocracy, fully taking into account the benefits of the diversity of

the members of the Board based on the objective conditions when considering the candidates and eventually determine the appointment based on the relevant expertise, contributions that he/she can bring to the Board and the Company and the balance of the composition of the Board. Such policy has been published on the Company's website at www.xipc.com.cn.

The Nomination Committee of the Company has evaluated the structure of the Board of the Company during the year and considers that its structure, size and composition are well-balanced and appropriate. For details, please refer to the section titled "Directors" under "The Board" above.

During the Reporting Period, the Nomination Committee of the Company has held a total of two meetings, mainly for conducting the following businesses: reviewing the structure of the Board and assessing the independence of the independent non-executive Directors; and considering the nomination of Ms. MIAO Luping as a non-executive Director of the Company.

Each member's attendance records of the meetings of the Nomination Committee are as follows:

Members of the Nomination Committee	Number of the Committee Meeting Attended in Person/by Proxy	Attendance Rate
CAI Liqun	2/0	100%
LIN Pengjiu	2/0	100%
JIN Tao	2/0	100%

#### **NOMINATION OF DIRECTORS**

All intended candidates for directorship of the Company shall be first considered by the Nomination Committee and, if suitable, recommended to the Board for consideration and approval, prior to the submission by the Board to the general meetings for consideration and approval. While considering candidates for directorship proposed for new appointment or nominated for re-election, the Nomination Committee will perform an assessment on the candidates for directorship before making any recommendation to the Board. The underlying principles of the Nomination Committee in nominating, and of the Board in assessing, candidates for directorship (including incumbent Directors seeking re-election) are:



- the relevant candidate's knowledge, background, ability, industry experience and qualifications and his/her integrity, independent thinking and capability to contribute time and effort to effectively discharge the duties concerned;
- whether there is compliance with the provisions of the Articles in respect of qualifications and conditions for directorship;
- whether there is compliance with the relevant requirements or provisions under the PRC laws in respect of Directors' taking office of overseas-listed companies; and
- whether there is compliance with the relevant requirements or provisions under the Listing Rules in respect of Directors' taking office.

### AUDIT COMMITTEE

During the Reporting Period, the Audit Committee of the Company comprised three members, including two independent non-executive Directors, namely Mr. LIU Feng and Mr. YOU Xianghua, and one non-executive Director, Mr. FU Chengjing. The Audit Committee was chaired by Mr. LIU Feng. All members of the Committee possess relevant professional skills and experiences and two of them are independent non-executive Directors with professional qualifications and financial management expertise. Accordingly, the Company has been in compliance with the requirements in respect of audit committee as set out under Rule 3.21 of the Listing Rules during the year of 2018.

The Board has adopted the terms of reference of the Audit Committee which comply with the relevant code provisions set out in the Corporate Governance Code. The Audit Committee is mainly responsible for: making recommendations to the Board in respect of the appointment, removal and remunerations of the external auditors and reviewing its performance; reviewing and monitoring the independence of the external auditors and the effectiveness of auditing procedures; reviewing the Company's financial information and monitoring the Company's financial reporting system, and reviewing the Company's risk management and internal control procedures and its effectiveness.

During the Reporting Period, the Company's Audit Committee has held a total of three meetings, mainly for conducting the following businesses: reviewing the accounting principles and practices adopted by the Group, financial reporting, internal control and risk management and other material matters; reviewing the Group's annual report on annual results for the year ended 31 December 2017 and the environmental, social and governance report as well as the Group's interim report on interim results

for the six months ended 30 June 2018; reviewing the audited results presented by the auditors and discussing with the external auditors in respect of any important findings and auditing matters; reviewing the non-exempted continuing connected transactions of the Group; considering the re-appointment of external auditors and fixing its remuneration and making recommendations to the Board for approval; and discussing and approving the action plan for the internal audit of the Group in 2018.

During the Reporting Period, the members' attendance records of the meetings of the fifth session of the Audit Committee are as follows:

Members of the Audit Committee	Number of Committee Meetings Attended in Person/by Proxy	Attendance Rate
LIU Feng	3/0	100%
FU Chengjing	3/0	100%
YOU Xianghua	3/0	100%

#### **REMUNERATION COMMITTEE**

At the beginning of the reporting period, the fifth session of the Remuneration Committee of the Company comprised two independent non-executive Directors, Mr. YOU Xianghua and Mr. LIU Feng, and one non-executive Director, Mr. CHEN Zhiping. The Remuneration Committee was chaired by Mr. YOU Xianghua. On 15 June 2018, Ms. MIAO Luping was appointed as a non-executive Director of the fifth session of the Board and a member of the fifth session of the Remuneration Committee, and Mr. CHEN Zhiping ceased to be a member of the Remuneration Committee. Accordingly, as at 31 December 2018, the fifth session of the Remuneration Committee of the Company comprised two independent non-executive Directors, Mr. YOU Xianghua and Mr. LIU Feng and one non-executive Director, Ms. MIAO Luping. The Remuneration Committee is chaired by Mr. YOU Xianghua.

The Board has adopted the terms of reference of the Remuneration Committee which comply with the code provisions set out in the Corporate Governance Code. The primary functions of the Remuneration Committee are: to make recommendations to the Board in respect of the policy and structure of the remuneration of the Directors, Supervisors and senior management of the Group, to formulate formal and transparent procedures for such remuneration policy, to review and determine their remuneration



levels, and to make recommendations to the Board in respect of the remuneration of each of the Directors and senior management. The Remuneration Committee will engage professional consultants for provision of assistance and/or professional advice on related matters when needed.

During the Reporting Period, the Remuneration Committee of the Company met once to review and audit the Directors', Supervisors' and senior management's remuneration, including the granting of annual bonus, reviewing and perfecting remuneration policy. Before make recommendations to the Board of the remunerations and benefits (including salary and bonus), the Remuneration Committee has taken full consideration of factors into account, such as the comparable market remuneration level in the PRC, and the time committed by, duties and personal performance of the Directors, Supervisors and senior management as well as the results of the Company. The Remuneration Committee also reviews and audits the remuneration of Directors and senior management with reference the corporate objectives set by the Board from time to time.

During the Reporting Period, the members' attendance records of meeting of the fifth session of the Remuneration Committee are as follows:

Members of the Remuneration Committee	Number of Committee Meetings Attended in Person/by Proxy	Attendance Rate
YOU Xianghua	1/0	100%
CHEN Zhiping	1/0	100%
LIU Feng	1/0	100%
MIAO Luping*	—	—

Note:

\* Ms. MIAO Luping was appointed as a Director and a member of the Remuneration Committee on 15 June 2018, accordingly, she could not attend the meeting of the Remuneration Committee held on 28 March 2018.

#### **REMUNERATION POLICY FOR DIRECTORS**

The remuneration policy for Directors aims to ensure that the remuneration level is sufficiently competitive and effective to attract, retain and incentivize Directors. The purpose of the remuneration policy of the non-executive Directors of the Company is to ensure that they are sufficiently but not excessively compensated for their effort and time contributed to the Company and that the remuneration policy for executive Directors is to ensure that the remuneration they received accords with their duties and basically in line with market practice. The remuneration for non-executive Directors is paid in the form of directors' fee. The principal elements of the remuneration package of executive Directors include basic salary and related allowances, benefits in kind and discretionary cash bonus, pension scheme contribution and relevant insurance benefits. Cash bonuses for executive Directors, as incentives for them to achieve the Company's objectives, are linked with the Group's operating results.

As the Company's customary practice, the Remuneration Committee submits the remuneration plan to the Board for initial consideration. Such plan will then be submitted to the general meeting for further consideration and approval after it has been approved by the Board. The emoluments paid to each Director by the Company for the year ended 31 December 2018 are set out in Note 28 to the financial statements.

#### **BUSINESS STRATEGY COMMITTEE**

At the beginning of the Reporting Period, the fifth session of the Business Strategy Committee of the Company comprised five Directors, namely independent non-executive Director, Mr. JIN Tao, executive Directors, Mr. CAI Liqun and Mr. CHEN Zhaohui, and non-executive Directors, Mr. CHEN Dingyu and Ms. BAI Xueqing, the Business Strategy Committee was chaired by Mr. JIN Tao. On 23 March 2018, Mr. CHEN Dingyu resigned from the positions of non-executive Director of the Company and the member of the Business Strategy Committee. On 15 June 2018, Mr. CHEN Zhiping, a non-executive Director of the Company, was appointed as a member of the fifth session of the Business Strategy Committee of the Company. Accordingly, as at 31 December 2018, the fifth session of the Business Strategy Director, Mr. JIN Tao, executive Directors, Mr. CHEN Zhiping and Ms. BAI Xueqing. The Business Strategy Committee is chaired by Mr. JIN Tao.



The main duties of the Business Strategy Committee are to review and consider the overall strategy and the direction of the business development of the Company, and to consider, assess and review any important investment plan, acquisition and disposal and propose them to the Board, and to perform subsequent evaluation on investment projects.

During the Reporting Period, the Business Strategy Committee of the Company held one meeting to discuss and review such matters related to the Company's business operation schedule for 2018. During the Reporting Period, a majority of the members of the Business Strategy Committee were also involved in the evaluation of the Company's major investments and financing exercises, major capital and asset management issues and other business opportunities that might have an impact on the future development of the Group's business.

During the Reporting Period, the members' attendance records of the meeting of the fifth session of the Business Strategy Committee are as follows:

Members of the Business Strategy Committee	Number of Committee Meetings Attended in Person/by Proxy	Attendance Rate
JIN Tao	1/0	100%
CAI Liqun	1/0	100%
CHEN Zhiping <sup>a</sup>		_
BAI Xueqing	1/0	100%
CHEN Zhaohui	1/0	100%
CHEN Dingyu <sup>♭</sup>	—	_

Note:

- a Mr. CHEN Zhiping was appointed as a member of the Business Strategy Committee on 15 June 2018, accordingly, he could not attend the meeting of the Business Strategy Committee on 28 March 2018;
- b Mr. CHEN Dingyu resigned as a Director and a member of the Business Strategy Committee on 23 March 2018, he did not attend the meeting of the Business Strategy Committee held on 28 March 2018.

### **CORPORATE GOVERNANCE COMMITTEE**

During the Reporting Period, the Corporate Governance Committee of the Company comprised three members, including two independent non-executive Directors, namely Mr. LIN Pengjiu and Mr. JI Wenyuan, and one executive Director, Mr. FANG Yao. The Corporate Governance Committee was chaired by Mr. LIN Pengjiu.

The Board has adopted the terms of reference of the Corporate Governance Committee which comply with the code provisions of the Corporate Governance Code. The primary functions of the Corporate Governance Committee are: to develop and review the Company's policies and practices on corporate governance and make recommendations to the Board; to review and monitor the training and continuous professional development of the Directors and senior management; to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements; to review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors; and to review the Company's compliance with the Corporate Governance Code and relevant disclosure requirements.

During the Reporting Period, the Corporate Governance Committee of the Company has held two meetings, mainly for conducting the following businesses: discussing and reviewing the corporate governance report for the year ended 31 December 2017 of the Company, which sets out the Company's policies and practices on corporate governance and includes mandatory disclosure requirements and most information to be disclosed under the Appendix 14 to the Listing Rules, and reviewing the environmental, social and governance report of the Group for the year ended 31 December 2017.

During the Reporting Period, the members' attendance records of the meetings of the second session of the Corporate Governance Committee are as follows:

Members of the Corporate Governance Committee	Number of Committee Meetings Attended in Person/by Proxy	Attendance Rate
LIN Pengjiu	2/0	100%
JI Wenyuan	2/0	100%
FANG Yao	2/0	100%



#### **JOINT COMPANY SECRETARIES**

At the beginning of the Report Period, Mr. CAI Changzhen and Ms. MOK Ming Wai, a director of TMF Hong Kong Limited (a company providing a range of corporate accounting and corporate secretarial services in Hong Kong), were the joint company secretaries of the Company. On 22 October 2018, Ms. MOK Ming Wai tendered her resignation as a joint company secretary, an alternate authorised representative and the agent for services of process in Hong Kong of the Company due to work reallocation. On the same date, it was resolved that Ms. LAM Yuk Ling, a manager of the Listing Services Department of TMF Hong Kong Limited, was appointed as a joint company secretary, an alternate authorized representative and an agent for services of process in Hong Kong of the Company at the seventeenth meeting of the fifth session of the Board of the Company. Accordingly, as at the date of 31 December 2018, Mr. CAI Changzhen and Ms. LAM Yuk Ling were the joint company secretaries of the Company. The primary contact person at the Company was Mr. CAI Changzhen. Each of Mr. CAI Changzhen and Ms. LAM Yuk Ling has undertaken not less than 15 hours of relevant professional training respectively in compliance with Rule 3.29 of the Listing Rules during the Reporting Period.

#### **EXTERNAL AUDITORS**

PricewaterhouseCoopers Zhong Tian LLP (Special General Partnership) and PricewaterhouseCoopers were re-appointed as the PRC and international auditors of the Company respectively at the 2017 annual general meeting held on 15 June 2018, for a term until the expiration of the forthcoming annual general meeting.

During the Year, the total remuneration paid and payable to the external auditors by the Group amounted to RMB3,355,000 (of which, the remuneration payable by the Company was RMB2,075,000), for annual audit services. In addition, the Group also paid RMB75,000 to PricewaterhouseCoopers Zhong Tian LLP for the auditor's fee in respect of the agreed procedures performed on the return on equity computation of a subsidiary of the Group and RMB300,000 for special audit services. Except for the above, the Group did not pay any other fees for non-audit services to the external auditors.

#### **INTERNAL CONTROL AND RISK MANAGEMENT**

The maintenance of a high standard of internal control environment has been and remains a top priority of the Group. The Board assumes the ultimate responsibility for the effectiveness of the Group's internal control and the risk management control system, which is designed to manage and

minimise risks of failure in operational systems, and to provide reasonable but not absolute assurance that material misstatement or loss can be avoided. During the year of 2018, the Audit Committee of the Company has assisted the Board in conducting review on the effectiveness and the adequacy of the internal control and risk management control system twice a year, i.e., the effectiveness review for the year of 2017 was conducted in March 2018, and the effectiveness review for the first half year of 2018 was conducted in August 2018, the audit scope of which covers all material aspects of the control system, including the financial, operational, compliance monitoring and risk management functions etc.. The Audit Committee has examined the relevant review report and discussed with the external auditor regarding the relevant issues and recommendations, and then will report the relevant situation to the Board. The Board is satisfied with the existing internal control and risk management control system of the Group and is of the view that the control system is adequate and effective in all material areas, and also complies with the code provisions on risk management and internal control set out in the Corporate Governance Code. No significant control deficiency and major concerns which may affect the interest of the shareholders has been identified during the Reporting Period, and the Board will continue to improve the risk management and internal control system to facilitate our corporate governance.

The management of the Company highly values risk management and internal control and principally takes charge of formulating, implementing and maintaining the risk management and internal control system of the Group, in order to ensure a good and effective monitoring, which in turn effectively safeguards the shareholders' investment and the assets of the Company. The specific measures are as follows:

#### (1) Financial control

During the Reporting Period, the Group strictly complied with the relevant laws and regulations, implemented every financial management system by the Company such as the "Interim Provisions of Asset Supervision and Management", the "Trial Methods for Financial Reports and Financial Analysis", the "Trial Methods for Tax Planning Management", the "Basic Methods for Financial Management", the "Method for Fund Management", the "Method for Fixed Asset and Construction in Progress Management", the "Implementing Rules for Financial Risk Management", the "Method for Tax Payment Management", the "Method for Accounting Policy and Accounting Estimate Management", the "Implementing Rules for the Treatment of the Responsible Persons of Enterprise to Perform Their Duties and the Management of Operational Expenditure (Trial)", "Credit Investment Management System (Trial)" and the "Fund-sharing Services Management

Practices (Trial)" and the "Method for Refinancing Securities Lending Business Management", newly issued and implemented financial management systems, such as, "Measures for the Management of Raised Funds", etc., and newly revised the "Method for Expense Imbursement Management", so as to continuously regulate the financial management system of the Company, strictly implement the limits for examining and approving authority and proceedings thereof on the financial revenues and expenditures, and strengthen the financial management. The Group also continues to improve its management accounting system, in order to provide its management with an objective indicator to measure the financial and operational performance and provide relevant financial information for reporting and disclosure purpose. Variances against actual performances and targets are prepared, analyzed and explained and appropriate actions are also taken to rectify the identified deficiencies, if necessary. This enables the management of the Group to monitor business operations closely and also enables the Board to formulate and, if necessary, revise strategic plan timely and prudently. The Group highly values and requires the integrity of the account and finance personnel, as well as their qualification, and continuous training resources and its budgets have been adequately considered.

The Audit Committee of the Company shall act in accordance with the responsibilities and procedures stipulated in the "Terms of Reference of the Audit Committee", be responsible for assisting the Board in reviewing and monitoring the financial reports independently, and procure to make itself satisfied with the effectiveness of the Group's risk management and internal control as well as the adequacy of the internal and external auditing. In 2018, the Audit Committee has made recommendations to the Board in respect of the matters relating to the Group's audited accounts for the year ended 31 December 2017, internal and external audit findings, accounting principles and practices adopted by the Group, re-appointment of external auditors and fixing of audit fees, and the interim results for the six months ended 30 June 2018.

The Company attaches great importance on the internal audit functions. The internal audit includes the examination of all activities of the Group and conducting a comprehensive review of all practices and procedures without any restrictions, and hence assists the management and the Audit Committee in maintaining an effective risk management and internal control system within the Group. The audit department, as an internal audit function of the Company, is accountable to the Board, and the Audit Committee is responsible for its management and the performance appraisal. The Audit Committee may make recommendations in respect of the appointment and removal of the employees of the audit department (including the head of the department), and its relevant members shall examine and audit the relevant documents before they are issued in accordance with certain prescribed procedures. As the supervisor of internal audit function, the

head of the audit department can contact the Audit Committee without any restrictions, attend the meetings of the Audit Committee and report the matters revealed during the internal audit process to the Audit Committee. The management and reporting structure above enables the independence and effectiveness of the internal audit of the Company. The annual internal audit plan of the Company was reviewed and approved by the Audit Committee. According to the 2018 Internal Audit Plan considered and agreed by the Audit Committee, the Company conducted special audits on items such as the operation and management of the relevant entities under the Company, accounts receivable management or salary management and the economic responsibilities of the leaders of relevant enterprises during their positions or leaving their positions, etc. The Company also reviewed the business risk and internal control inspection, and made corresponding recommendations for improvement on the relevant business risk management and internal control construction.

#### (2) Operational control

The Company's management and its respective departments exercise and discharge their respective powers and duties in accordance with the Articles and the corporate policies of the Company, so as to safeguard the operation of the Company's business. The heads of the departments and the senior management convene the meetings regularly (once a month) to keep abreast of the market trends and changes, analyze and discuss the performance of each business segment, and respond to changes in business environment, market conditions and operation. The major issues of the Company shall be submitted by the management to the Board or at general meetings for consideration and voting in accordance with procedures stipulated in the Articles.

The Group strictly implements management systems, such as, the "Computer Information Technology Management System", "Network Management Measures", "Information System Management Measures", "Regulations on Management of Network and Information Security Personnel" and "Network Information Security Emergency Plan", etc., and continues to promote computerized management of its business process, and certain major business operations are controlled and monitored by computer systems, such as the operations of its container loading and unloading business, shipping agency and tallying. The Group has built and commenced using the Xiamen Container Intelligent Logistics Platform, and its terminals have installed and utilized the Xiamen Port Container Business Management Platform, sped up the transformation of the remote control of container bridge cranes and the automation of yard, and promoted the electronization of the equipment interchange receipt of containers, so the production manager at all levels can completely and directly master the basic information of real-time development of ship and terminal

operation, so as to improve the production efficiency and monitoring level of terminals. In order to ensure the stability and reliability of the computer systems, the operating systems are operated by trained professionals, checked regularly and upgraded where necessary. All the data are backed up in a timely manner, and contingency plans are drawn up for emergencies to ensure safety.

The Group attaches great importance to the safety production in the ports, and strictly enforces the "Emergency Response Plan for Production Safety Accidents" so as to improve the emergency rescue system, enhance the emergency response capability and prevent and reduce port incidents and the damage caused. The Group has established a sound safety production responsibility system, and signed the responsibility statements for safety production and environmental protection objectives management from top to bottom, and tasks are assigned down to every level and implemented in detail. The Group allocates adequate resources in terms of allocation of safety equipment and facilities, safety promotion, safety drilling and staff training. Regardless of the locations and nature of businesses, the Group makes a continuing effort to build the highest safety standard within the organizations so that the manager and staff at all levels put safety as the top priority, and make effort to promote the safety standard to all sites.

#### (3) Compliance Control

Subject to the applicable laws and regulations of "Company Law of the PRC", "Contract Law of the PRC", "Trademark Law of the PRC", "Port Law of the PRC" and "Maritime Law of the PRC", the Group has continuously regulated and improved its internal management system with regard to the management of its business transactions with outsiders. Business transactions with external parties and issues in respect of the intellectual property rights are handled prudently in accordance with the required procedures set out in the "Measures for the Administration of Examination and Approval of Contracts" of the Company. The Company's proprietary trademark has also been registered with the Trademark Office of the State Administration for Industry & Commerce, and the Group continued following up to complete the extension of trademark, so as to ensure its continuous effectiveness. The Company's legal professionals and the Company Secretary will participate in handling the relevant legal documents of the Company, offer advice on the legality and compliance of its major operation decisions, and work in conjunction with the respective departments in respect of the specific projects. The Company Secretary will make arrangements to consult legal advisers, when necessary, for opinions on specific legal matters. During the Reporting Period, the Company has newly promulgated and implemented the "Guidelines for the Review of Legal Affairs (1)" to further clarify the review scope of legal affairs and promote the management of enterprises pursuant to laws.

The Group has adopted the code provisions of the Corporate Governance Code as the code on corporate governance practices of the Company, and strictly complies with the relevant information disclosure requirements under the Listing Rules. With respect to the procedures and internal control measures for the handling and dissemination of inside information, the Company fully understands its obligations assumed under the Listing Rules and the material principle that inside information should be announced as soon as reasonably practicable. The Company also understands that it shall comply with the "Guide on Disclosure of Inside Information" issued by the Securities and Futures Commission of Hong Kong when handling relevant matters. The Company's policy includes strict prohibition on any unauthorized use of confidential, sensitive or inside information. In addition, procedures have been established and implemented for responding to external enquiries about the Group's matters. In relation to the strengthening of confidentiality management work, the Company has formulated the "Confidentiality Management Work System (Trial)". In order to standardize information disclosure affairs of the Company, the "Management System for Information Disclosure Affairs" of the Company has made specific provisions of the basic principles, content, procedure, responsibility and confidentiality measures of information disclosure of the Company. And with regard to the information disclosure of the relevant businesses, the Company has issued and implemented "Management System Governing Information Disclosure Affairs of Debt Financing Instrument of Non-financial Enterprise". "Management System for Information Disclosure of Corporate Bonds", "Management System for Corporate Bonds Investor Relationship" and "Management System for Environmental, Social and Governance Report", so as to ensure the normalization of the relevant information disclosure.

The Group emphasizes the internal control of certain major issues, such as connected transactions and also has established and improved its control system and procedures for connected transactions in accordance with the requirements under the Listing Rules. The enterprises under the Group designate the dedicated personnel to calculate and aggregate the information regarding the connected transactions on a regular basis, and timely update the name list of connected parties (not a complete list). The negotiation and execution of contracts relating to connected transactions shall be reviewed carefully by the appropriate management to ensure that the transactions comply with the pricing policies of the Group. The contracts shall be submitted to the Board or the general meeting pursuant to procedures for review and approval and then disclosed to the public in a timely manner, so as to ensure that such connected transactions, as well as their decision making process and information disclosure comply with the relevant rules and regulations. During the Reporting Period, The Company adjusted the maximum transaction amount of the relevant connected transactions for the year ending 2018 in a timely manner based on the business development, timely disclosed one-off connected transactions in

relation to equity transfer, equipment transfer and co-construction projects, etc., and approved the renewal of the existing continuing connected transactions for a term of three years expiring on 31 December 2021 by Board meeting and general meeting respectively in accordance with procedures.

In addition, pursuant to the Rule 3.10A of the Listing Rules and relevant provisions of the Articles, the Company has appointed five independent non-executive Directors, accounting for at least one-third of the members of the Board. Also, the Company has published the relevant information about the Articles, the list of the Directors and their roles and functions, and the procedures for shareholders to propose a person for election as a Director on the Company's website and the website of the Stock Exchange.

#### (4) Risk Management

Since its establishment, the Group has formulated various risk control regulations, including the "Measures for Asset Tenancy and Administration", the "Interim Provisions of Asset Supervision and Management", the "Measures for the Administration of Examination and Approval of Contracts", the "Management Methods (Trial) for Equipment Invitation Bidding and Procurement", the "Information System Security Management Method (Trial)", the "Measures for Appraising the Operation Results of Members of the Group", the "Provisions on Management of Internal Audit", the "Measures for the Administration of Internal Control", the" Implementing Rules on Internal Control Assessment", the "System for Investment Management", and "Management System Governing Information Disclosures of Debt Financing Instrument of Non-financial Institutions", "Internal Control System for Off-line New Shares Subscription Business" and the "Material Procurement Management System", and established the legal affairs reporting system of the Group and strengthened the monitoring of major contracts, connected transactions and other legal affairs, the purpose of which is to enhance the risk management of and control over the various projects including the operation and disposal of assets, major agreements, information system security, equipment procurement, off-line new share subscription, material procurement, the inward/external investment and financing projects, so as to improve the comprehensive risk management system and enhance the risk prevention capability of the Group. In accordance with the provisions as set out in the Corporate Governance Code, the terms of reference of the Audit Committee under the Board has covered the related content of the risk management. and published the terms of reference on the Company's website and the website of the Stock Exchange.

The management of the Company has conducted frequent discussions regarding the effectiveness of the risk management and internal control system with relevant Directors, and focused on market operation risks, bond investment risks and project construction agency management risks, organized and carried out special investigations of high-risk businesses, improved risk management monitoring mechanisms, and strived to control risk levels. The Company believes that the continuous improvement and effective operation of its risk management and internal control system will be helpful for the Company to timely deal with and mitigate the potential risks and better safeguard the interests of customers and shareholders.

#### **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS AND SUPERVISORS**

The Company has already adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules. With regard to the Company's actual circumstances, the Company prepared a Model Code for Securities Transactions by Directors of Xiamen International Port Co., Ltd. (the "Code") on terms no less than the required standards set out in the Model Code. The Code has been approved at the meeting of the Board and become effective as the code of conduct for securities transactions by the Directors, Supervisors and senior management of the Company. The Company has made specific enquiry of, and has received specific confirmations from, all Directors, Supervisors and senior management that they at all times complied with the standards required in the Model Code and the Code during the Reporting Period, and the Company was not aware of any violations during the Reporting Period.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors declared that they are responsible for the preparation of the financial statements for each financial year which gives a true and fair view of the results and financial conditions of the Company and the Group. The Directors considered that, in preparing the financial statements for the year ended 31 December 2018, the Group has adopted appropriate accounting policies, applied them consistently and complied with all relevant accounting standards. Having made appropriate enquiries, and judgments and estimates that are prudent and reasonable, the Directors also considered that it is appropriate to prepare the financial statements on a going concern basis.

The Directors also have responsibilities to ensure the Group has kept the proper accounting records that disclose with reasonable accuracy at any time the financial position and results of the Group and the financial statements can be prepared in accordance with Hong Kong Companies Ordinance, the Listing Rules and the applicable accounting standards.



In addition, the Directors are obliged to take all reasonable and necessary measures to protect the Group's assets, and to prevent and detect fraud and other irregularities.

The auditor's statement of responsibility report on the financial statements is set out on page 104 of this annual report.

#### SHAREHOLDERS' RIGHTS

The Board and senior management of the Company fully understand their responsibilities to act on behalf of the interests of the shareholders as a whole and to strive to enhance shareholders' value. The Company believes that regular and timely communication with shareholders will help our shareholders to better understand our business.

The Company considers that the annual general meeting is an appropriate forum at which shareholders can timely communicate with the Board and senior management, and all the shareholders will be given notice of the meeting at least 45 days before the meeting is held and they are encouraged to attend the annual general meeting or other extraordinary general meetings. The Company complies with the provisions of the code as stipulated in the Corporate Governance Code whose principle is to encourage shareholders' participation and encourages and welcomes shareholders to raise their questions at the above meetings. The Company Secretary, on behalf of the chairman of the general meetings, explains the detailed procedures for conducting a poll at the commencement of general meetings. In order to ensure that shareholders can express their intentions freely at general meetings, the rights of shareholders, and the rights, notices, procedures and voting pertinent to general meetings are clearly and adequately provided for in Chapters 7 and 8 of the Articles respectively. The Board is committed to maintaining communication with shareholders, and all Directors and senior management will try their best to attend those meetings, while the chairmen of the Board, the Nomination Committee, the Audit Committee, the Remuneration Committee, the Business Strategy Committee and the Corporate Governance Committee as well as the Company's auditors will try their best to attend the annual general meeting to answer shareholders' questions. In 2018, the Company convened two general meetings in total, namely the 2017 annual general meeting on 15 June 2018, and the first extraordinary general meeting in 2018 on 28 December 2018.

The attendance record of each Director of the fifth session of the Board of the Company at the general meetings in 2018 is set out below:

	Number of the Board Meeting Attended in	
Members of the Board	Person/by Proxy	Attendance Rate
Executive Directors		
CAI Ligun (Chairman of the Nomination Committee) <sup>a</sup>	1	50%
FANG Yao	2	100%
CHEN Zhaohui	2	100%
KE Dong	2	100%
KE Dollg	2	100%
Non-executive Directors		
CHEN Zhiping <sup>b</sup>	0	0%
MIAO Luping	0	0%
FU Chengjing	2	100%
HUANG Zirong	2	100%
BAI Xueqing	2	100%
CHEN Dingyu <sup>d</sup>	—	—
Independent Non-executive Directors		
LIU Feng (Chairman of the Audit Committee)	2	100%
LIN Pengjiu (Chairman of the Corporate Governance Committee)	2	100%
YOU Xianghua (Chairman of the Remuneration Committee)	2	100%
JIN Tao (Chairman of the Business Strategy Committee)	2	100%
JI Wenyuan	2	100%

Note:

a Mr. CAI Liqun was not present at the first extraordinary general meeting in 2018 during his business trip away from Xiamen;

b Mr. CHEN Zhiping was not present at the two general meetings during his business trip away from Xiamen;

c Ms. MIAO Luping was appointed as a Director on 15 June 2018 at the annual general meeting and was not present at the first extraordinary general meeting in 2018 during her business trip.

d Mr. CHEN Dingyu resigned as a Director on 23 March 2018, then was not present at the two general meetings held after his resignation.



Shareholders who individually or jointly hold 10% or more of the shares with voting right of the Company can request the Board or the Company Secretary to convene an extraordinary general meeting or a class general meeting in written form, elaborate the resolutions to be proposed at the meeting and explain the reasons for requesting and submit the relevant request(s) to the principal place of business in Hong Kong at 31/F, Tower Two, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong. When the Company convenes the annual general meeting, any shareholder individually or jointly holding 3% more (including 3%) of the shares with voting right of the Company has the right to propose an interim proposal no later than 10 days before the general meeting and to submit such proposal to the Board in written form. The Board shall notify other shareholders within two days after receiving the proposal and submit the interim proposal at the general meeting for review. In order to facilitate the exercise of shareholders' rights, all independent matters will be proposed as separate resolutions at the general meetings.

The Company has been actively establishing various communication channels. The shareholders can keep abreast of the Company's operating conditions, announcements and relevant news and information through the website of the Company, and also can make enquiries to the Board through the Company Secretary in Xiamen, the PRC or the alternate authorized representative at the Company's principal place of business in Hong Kong.

#### **INVESTOR RELATIONSHIP**

The Company places great emphasis on investor relationship and communication with investors. The Company Secretary, who is responsible for the investor relationship of the Company as well as external information disclosure and communication, shall arrange or assist the relevant Executive Directors and senior management to meet with institutional investors and analysts, enabling them to understand the latest developments of the Company and to make timely responses to any inquiries. Through different channels such as individual meetings, telephone conferences and the spot inspection at the terminals, the Company can maintain close communication with the investors, media, analysts and fund managers in order to enhance the investors' understanding on the relevant information relating to the Group's operating and financial performance.

The Company has adopted and implemented a fair, transparent and timely disclosure policies and practices. Prior to the convening of individual meetings with investors or analysts, all price sensitive information or data should have been announced to the public in accordance with the disclosure policies and practices of the Company. The Company provides comprehensive information about the Group's business, business strategy and development in its annual and interim reports, and

results announcements. The Company also timely publishes the latest announcements of the Group as well as detailed information about the Group and the development dynamics of its new businesses by electronic means through its website www.xipc.com.cn as required by the Stock Exchange, which enables shareholders and investors to grasp the Company's latest operating conditions and developments instantly. They can also make enquiries to the Company through its Investor Relationship webpage (contact details of which are set out in the Company's website).

#### **CORPORATE SOCIAL RESPONSIBILITY**

The Group is conscious of its role as a socially responsible group of companies. It cares for and supports the communities where it operates. The Group has made donations for community wellbeing from time to time, and organized to participate in related public welfare activities. The Company has issued and implemented the "Management Guidance of Charities and Public Welfare Activities", so as to better regulate charity and public welfare activities and promote the fulfillment of social responsibilities by the Company.

The Company is committed to the sustainable development of the environment and the society. In strict compliance with the "Law of Environmental Protection of the PRC", the "Law of the PRC on the Prevention and Control of Ambient Noise Pollution", the "Law of the PRC on the Prevention and Control of Water Pollution" and the "Law of the PRC on the Prevention and Control of Air Pollution", the Group actively carried out various works such as environmental protection and pollution prevention to ensure that each kind of pollutants is emitted strictly in accordance with the discharge standards and the requirements of laws and regulations, and is discharged in a proper manner. Also, in strict compliance with the applicable laws and regulations including the "Law of the PRC on Conserving Energy", the "Xiamen Energy Conservation Regulations", the "Water Law of the PRC" and the "Regulations on Urban Water Supply and Conservation of Xiamen City", the Group actively promotes the enhancement of the use efficiency of resources, reduces the uses of fuel, water and electricity and other resources. In recognition of the potential climate impact due to the development and operation of port business, the Company strives to enhance the environmental performance of the development and management of its port business through eco-friendly engineering design, equipment configuration and technological transformation as well as operational measures. The Company set corresponding indices each year to promote and enhance energy efficiency and reduce carbon emissions. In the year of 2018, the Group saved energy of 1,702.5 tonnes of coal equivalent throughout the year.

In accordance with the "Environmental, Social and Governance Reporting Guide" issued by the Stock Exchange, the Company has accordingly established the "Administrative System for Environmental, Social and Governance Report". During the Reporting Period, the Company has published the Group's



2017 environmental, social and governance report as required by the aforesaid guidelines, so as to promote the Company and its subsidiaries to actively fulfill their corporate social responsibility, coordinately consider the factors of all aspects, including human, society and environment, in the operation and management process, operate in accordance with the laws, be honest and trustworthy, resources saving and environmentally friendly, people-oriented with harmonious development, strive for the balanced development of economy, environment and society and promote the sustainable development of enterprises.

Details of the Company's environmental and social responsibility performance for the year of 2018 will be separately disclosed by the end of first half of 2019 pursuant to the Listing Rules.

#### **AMENDMENTS TO THE ARTICLES**

In order to fully demonstrate the political core function of the Party organization of the state-owned enterprises and consolidate the legal status of such organization in the corporate governance structure, the Company has approved necessary amendments to the relevant articles of the Articles by way of a special resolution in its 2017 Annual General Meeting held on 15 June 2018. For further details, please refer to the announcement and circular dated 27 April 2018 published by the Company.

The Company has completed all registration and filing procedures regarding the aforesaid amendments to the Articles of Association in accordance with the applicable laws and regulations of PRC and Hong Kong and the relevant requirements of the Listing Rules.

While upholding the principles of transparency, integrity, fairness and openness, the Company will devote to improving the level of investor relationship and actively collect feedback from related parties such as investors. The Company will also continue to enhance its corporate governance level with reference to its accumulated experience and the changes in regulatory policies and to strive for the best practice standards, and hence support the sustainable and healthy development of the Company.

By order of the Board

#### CAI Liqun

Chairman

Xiamen, the PRC 26 March 2019

#### DIRECTORS

#### **Executive Directors**

Mr. CAI Ligun, aged 50, is an executive Director and the Chairman of the Company. He graduated in 1991 from Shanghai Maritime University (formerly known as Shanghai Shipping Institute) with a Master's degree in economics and is a Senior Economist. He was a planning coordinator of the planning office of Dongdu Port Services Company of Xiamen Harbour Bureau from July 1991 to October 1994 and was a deputy general manager of Xiamen Haijie Freight Company Limited from October 1994 to January 1998. He was the deputy director of the planning office of Dongdu Port Services Branch of Xiamen Port (Group) from January 1998 to October 1998. He was a deputy manager of Xiamen Port (Group) Domestic Shipping Agency Co., Ltd. from October 1998 to September 2001. He was a deputy general manager of Dongdu Port Services Branch of Xiamen Port (Group) from September 2001 to September 2004. He was a deputy general manager, then the general manager of Xiamen Port Development (a company listed on the Shenzhen Stock Exchange in the PRC) from September 2004 to November 2015. He also was the chairman of Xiamen Ocean Shipping Tally Co., Ltd. from March 2006 to December 2015. He also was the chairman of Xiamen Road and Bridge Building Materials Company from August 2006 to December 2015. He was the general manager of Dongdu Branch of Xiamen Port Development from January 2009 to January 2010. He has been a director of Xiamen Port Development since May 2009. He also was a director of Xiamen Port Trading Co., Ltd. from August 2010 to November 2015. He also was the chairman of Sanming Port Development Co., Ltd. from February 2011 to January 2016. He also was the chairman of Ji'an Port Development Co., Ltd. from June 2011 to December 2015. He also was an executive director of Xiamen Hailong Terminal Co., Ltd. from September 2012 to December 2015. He also was the chairman of Chaozhou Port Development Co., Ltd. from December 2012 to January 2016. He has also been a director of Xiamen Container Terminal Group Co., Ltd. since December 2013. He has been a deputy general manager of Xiamen Port Holding since September 2015. He has been an executive Director of the Company since 1 December 2015. He was a Vice Chairman of the Company from 1 December 2015 to 27 February 2017. He has been the Chairman of the Company since 28 February 2017. He has also been a director and the general manager of Fujian Silk Road Shipping Operation Co., Ltd. since 19 December 2018.



**Mr. FANG Yao**, aged 59, is an executive Director and the Vice Chairman of the Company. He graduated in 1982 from Shanghai Maritime University (formerly known as Shanghai Shipping Institute) with a Bachelor's degree in harbour engineering and is a Senior Engineer. He joined Xiamen Harbour Bureau in October 1982 and was a technician of the Heping terminal operating area, deputy leader of the mechanical team, deputy head of the technical office and deputy head of the harbour engineering factory of the Dongdu operating area and deputy manager of the Shihushan terminal operating area from October 1982 to June 1998. He was a manager of the Gangwan Supervising Company of Xiamen Port (Group) Co., Ltd. from June 1998 to April 2001 and was the party secretary of Xiamen Haitian Company from April 2001 to October 2005. He was also a director of Xiamen Haitian Company from March 2002 to December 2013. He was appointed as the general manager of the Company from March 2005 to March 2012. He has been an executive Director of the Company since 2005. He has been the Vice Chairman of the Company since August 2013.

Mr. CHEN Zhaohui, aged 50, is an executive Director and the general manager of the Company. He graduated in July 1990 from Wuhan Institute of Water Transport Engineering with a Bachelor's degree in engineering. He graduated from the School of Management of Xiamen University in December 2000 and obtained a Master's degree in business administration and is a Senior Engineer. He joined Xiamen Harbour Bureau in 1990 and was a technician and deputy leader of the gantry crane team of Dongdu operating area of Xiamen port from July 1990 to August 1992. He was the leader of mechanical team, deputy general manager and general manager of Xiamen Port Shihushan Terminal Company from August 1992 to March 2006, during which he attended the job training of "Advanced Course of the Terminal Management" (Magum) held by A.P. Moller Maersk Terminal from May 2004 to March 2006 and acted as the duty manager at the container terminal in Agaba, Jordan and PIER 400 container terminal in Los Angeles, the United States respectively. He also acted as an executive director, legal representative and the general manager of Xiamen Port Power Supply Service Co., Ltd. from May 2003 to October 2006. He also acted as an executive director and legal representative of Xiamen Free Trade Zone Port Services Power Co., Ltd. (formerly Xiamen Port Power Supply Service Co., Ltd.) from August 2012 to September 2018. He was the deputy general manager, and then the general manager of Xiamen Songyu Container Terminal Co., Ltd. from March 2006 to November 2013. He was also the director of the Office of Safety Committee of Xiamen Port Holding from October 2012 to December 2013. He was a deputy general manager of the Company from 27 March 2012 to 27 February 2017. He was also a director of Xiamen Container Terminal Group Co., Ltd. from December 2013 to December 2016. He has also been the chairman of Xiamen Container Terminal Group Co., Ltd. since December 2016 and the chairman of the supervisory committee of Xiamen Port Development from January 2014 to 10 April 2017. He has been an executive Director of the Company since 1 December 2015. He has been the general manager of the Company since 28 February 2017. He was also a director of Xiamen Port Development from 10 April 2017 to 7 September 2018. He has also been the chairman of Xiamen Port Development since 7 September 2018. He has also been a director of Fujian Silk Road Shipping Operation Co., Ltd. since 19 December 2018.

Mr. KE Dong, aged 59, is an executive Director and a consultant of the Company. He graduated in 1982 from Shanghai Maritime University (formerly known as Shanghai Shipping Institute). In June 2009, he graduated from Xiamen University with an EMBA degree. He is an Economist and a Political Instructor. He joined Xiamen Harbour Bureau in 1982, where he was a business representative from 1982 to 1984, the deputy general manager of the Xiamen Ocean Shipping Agency from November 1984 to February 2001, and also the general manager of Xiamen Penavico International Freight from June 1999 to December 2000, then became the general manager of Xiamen Port Logistics from February 2001 to July 2004. He was a director and the general manager of Xiamen Port Development (a company listed on the Shenzhen Stock Exchange in the PRC) from August 2004 to April 2006, and he was the chairman of Xiamen Port Development from April 2006 to August 2018. He was also a director of Xiamen Haitian Company from March 2002 to December 2013. He has also been the chairman of Xiamen Ocean Shipping Agency Co., Ltd. since 20 April 2006. He has also been the chairman of Zhangzhou Gulei Port Development Co., Ltd. since 28 February 2012. He was a nonexecutive Director of the Company from March 2005 to 28 February 2014. He was also a deputy general manager of the Company from August 2013 to August 2018. He has been re-designated from a non- executive Director to an executive Director of the Company since 28 February 2014. He has also been a consultant of the Company since August 2018.

#### **Non-executive Directors**

Mr. CHEN Zhiping, aged 53, is a non-executive Director of the Company. He graduated in July 1986 from the Jimei Finance and Economics School in Xiamen majoring in finance, and from May 1987 to October 1990 he studied finance at Xiamen University. From August 1997 to December 1999, he studied economics management at the Central Party Correspondence School, and from September 2007 to July 2010 he studied economics with a focus on economics management at the Central Party Correspondence Graduates School, and is currently an Accountant. From August 1986 to April 2003, he worked in the Finance Bureau of Xiamen Municipality as a cadre, an officer, and a deputy director and a researcher of the Administrative Department of Culture and Education. From April 2003 to November 2008, he was the deputy secretary of the Party Working Committee and the director of the Street Office, and then the secretary of the Party Working Committee and the director of the National People's Congress Liaison Office of Yundang Street of Xiamen City. From November 2008 to June 2016, he was the deputy director of the State-owned Assets Supervision and Administration Commission of Xiamen Municipal People's Government and a member of the Party Working Committee. He was a deputy party secretary and the general manager of Xiamen Port Holding from June 2016 to February 2018. He has been the party secretary and the chairman of Xiamen Port Holding since January 2018. He has also been a non-executive Director of the Company since 28 February 2017. He has also been the chairman of Xiamen Free Trade Test Zone Electronic Port Co., Ltd. since May 2018. He has also been the chairman of Fujian Silk Road Shipping Operation Co., Ltd. since 19 December 2018.

Ms. MIAO Luping, aged 55, is a non-executive Director of the Company. She graduated from Xiamen University with a Master's degree in economics and is a Senior Economist. She worked in Fujian Branch of China Rural Development Trust and Investment Corporation from July 1992 to December 1993. From January 1994 to April 1999, she worked in Xiamen Road and Bridge Construction Investment Corporation as a deputy general manager of development and management department. a deputy director of the chief accountant's office and then the manager of fund settlement centre. She was a director and the general manager of Xiamen Road and Bridge Co., Ltd. from April 1999 to September 2004. She was the chief economist of Xiamen Road and Bridge Construction Investment Corporation from April 2004 to September 2004. She was a director of Xiamen Port Development Co., Ltd. from September 2004 to June 2015. She was a director and also the chief economist of Xiamen Port (Group) Co., Ltd. from September 2004 to March 2005. She was a director of Xiamen Port Holding from January 2005 to September 2015. She was a Director of the Company from March 2005 to June 2015. She was the chief economist of Xiamen Port Holding from July 2005 to February 2007. She was a deputy general manager and also the chief economist of Xiamen Port Holding from February 2007 to April 2015. She was also an executive director and the chairman of Xiamen Straits Venture Capital Co., Ltd. (later renamed Xiamen Strait Investment Co., Ltd.) from June 2009 to July 2015. She was also the chairman of Xiamen Guarantee Investment Co., Ltd. from July 2009 to December 2012. She was also the chairman of Xiamen International Cruises Home Port Group Co., Ltd. from October 2013 to July 2015. She was a deputy director of the State-owned Assets Supervision and Administration Commission of Xiamen Municipal People's Government from April 2015 to January 2018. She has been a deputy party secretary and the general manager of Xiamen Port Holding since January 2018. She has also been a non-executive Director of the Company since 15 June 2018. She has also been a director of Fujian Silk Road Shipping Operation Co., Ltd. since 19 December 2018.

**Mr. FU Chengjing**, aged 57, is a non-executive Director of the Company. He graduated in 1983 from Jiangxi Institute of Finance and Economics with a bachelor's degree in economics and is an Accountant. He has been a cadre, a section member, deputy head of credit finance management office, deputy head and head of the industry and communication office and office head of the Xiamen Finance Bureau from August 1983 to February 2004. From February 2004 to March 2005, he was a director and deputy general manager of Xiamen Port (Group) Co., Ltd. Since January 2005, Mr. Fu has been a director of Xiamen Port Holding; and also a non-executive Director of the Company since March 2005. He has been a deputy general manager of Xiamen Port Holding since July 2005 and also acts as its chief accountant since February 2007. He also acts as the chairman of Xiamen Port Financial Holding Co., Ltd. since December 2015.

Mr. HUANG Zirong, aged 56, is a non-executive Director of the Company. He graduated in August 1983 from Shanghai Jiaotong University with a Bachelor's degree in mechanics and obtained a Master's degree in business administration from the School of Management of Xiamen University in October 2000 and is a Senior Engineer. He joined Xiamen Harbour Bureau in 1983, was a technician and deputy leader of the mechanical team of Dongdu operating area, and was also a deputy supervisor and deputy head of the harbour engineering factory of Xiamen Harbour Bureau. He was the deputy general manager of Xiamen Port Container Company from October 1990 to April 2001. He was the general manager of Xiamen Port (Group) Co., Ltd. Haitian Port Services Branch from April 2001 to March 2002. He was the general manager of Xiamen Haitian Company from March 2002 to 31 March 2012. Mr. Huang was an executive Director and a deputy general manager of the Company from March 2005 to 27 March 2012. He was an executive Director and the general manager of the Company from 27 March 2012 to 1 December 2015. He was also a director of Xiamen Container Terminal Group Co., Ltd. from December 2013 to December 2016. He was also a director of Xiamen Port Development Co., Ltd. from January 2014 to 10 April 2017. He has been the chief engineer of Xiamen Port Holding since September 2015. He has been re-designated from an executive Director to a non-executive Director of the Company since 1 December 2015. He has also been a director of Xiamen Free Trade Test Zone Electronic Port Co., Ltd. since May 2018.

Ms. BAI Xueqing, aged 55, is a non-executive Director of the Company and a Senior Economist with a Bachelor's degree in mechanical manufacturing engineering, a Master's degree in currency banking and a Master's degree in business administration. From 1985 to 1990, she worked in the Jimei University as a teaching assistant and a lecturer. From 1990 to 1999, she worked in the Xiamen Branch of China People's Insurance Company as deputy chief, chief of the business department and a managerial assistant of the Kaiyuan Sub-branch. From 2001 to 2007, she worked in the Xiamen Branch of China People's Insurance Company as a deputy director of the statistics department, deputy general manager of the marketing management department, general manager of the marketing management department, director of the underwriting center and general manager of the property insurance and reinsurance department. From 2007 to 2016, she was the deputy general manager of the non-water insurance department of Taiping General Insurance Co., Ltd. (where she presided over the work), and the general manager of the Xiamen Branch. She has also been the vice chairman of the Xiamen Municipal Committee of the China Democratic National Construction Association since 2007. She has also been the deputy director of the People's Congress Standing Committee of the Siming District, Xiamen City, Fujian Province since 2011. She has been a deputy general manager of Xiamen Port Holding since 2016. She has also been a non-executive Director of the Company since February 2017. She has also been a director of Shia Ning Shipping Co., Ltd. since December 2018.



**Independent Non-executive Directors** 

**Mr. LIU Feng**, aged 53, is an independent non-executive Director of the Company. He graduated from the accountancy department of Xiamen University in 1994 and obtained a doctoral degree in economics (accountancy). He was a teacher of Xiamen University since July 1987 and taught in Zhongshan University as a Distinguished Professor in January 2000, and was a supervisor of doctoral candidates of the accountancy of School of Management, Zhongshan University, the director of Modern Accountancy and Finance Research Center of Zhongshan University and the vice president of School of Management, Zhongshan University and the vice president of School of Management, Zhongshan University and the vice president of School of Management, Zhongshan University since September 2010. He also acts an independent director of Xiamen C&D Inc. and Bank of Hangzhou Co., Ltd. (both listed on the Shanghai Stock Exchange in the PRC). Currently, he is a member of the Legal Aid and Rights Protection Committee of Chinese Institute of Certified Public Accountants. He also acts as an independent non-executive Director of the Company since 28 February 2011.

**Mr. LIN Pengjiu**, aged 53, is an independent non-executive Director of the Company. He graduated from the Department of Navigation of Dalian Maritime University with a Bachelor's degree in engineering in 1988 and a Postgraduate Degree in Maritime Law in 1991 respectively. He also obtained a Master Degree in laws from Jilin University. From 1991 to 1997, Mr. Lin taught maritime law in the Faculty of Law of Dalian Maritime University while engaging in the provision of legal services on a part-time basis. He joined Heng Xin Law Office in Liaoning in 1997 and became a qualified lawyer and partner of Heng Xin Law Office in 1998. He was a full-time lawyer, partner and director of Liaoning Tytop Law Firm from the end of 2008 to the end of 2018. He is a full-time lawyer in Zhejiang Hope-sun Law Firm. He also acts as an arbitrator of the China Maritime Arbitration Commission, vice president of Liaoning Province Maritime Law Institute, vice president of the Supervisory Commission of the Dalian Maritime University Si Yuzhuo Maritime Law Education Fund, member of the Specialized Maritime Committee of All China Lawyers Association, and an arbitrator of Dalian Arbitration Commission and Wuhan Arbitration Commission. He also acts as an independent non-executive Director of the Company since 28 December 2012.

Mr. YOU Xianghua, aged 54, is an independent non-executive Director of the Company. He graduated in July 1986 from the accounting department of Anhui University of Finance and Economics (formerly known as Anhui Institute of Finance and Trade) with a Bachelor's degree in economics, in July 1991 from Xiamen University's accounting department with a Master's degree in economics, and in July 1999 from Xiamen University's accounting department with a Doctorate in management and accounting, and is currently a senior accountant. From July 1986 to August 1988 he worked as a lecturer at the accounting department of Anhui Finance and Economics University. From August 1991 to March 1999 he worked as the finance manager of Xiamen Huicheng Construction Development Co., Ltd. From August 1999 to September 2001 he worked as the chief accountant of Xiamen Stateowned Assets Investment Company and acted as a director to numerous companies including Xiamen City Commercial Bank. From September 2001 to August 2007, he worked as an associate professor at the accounting department of the School of Management of Xiamen University, and also was an independent director at Xiamen Road & Bridge Co., Ltd. and its subsequently renamed entity Xiamen Port Development Co., Ltd. (which is listed on the Shenzhen Stock Exchange of the PRC), Xiamen King Long Motor Group Co., Ltd. (which is listed on the Shanghai Stock Exchange of the PRC), and Xiamen Speed Logistics Development Co., Ltd. From March 2006 to February 2007, he was sent by the PRC as a visiting scholar to the accounting department of the University of Houston in the United States of America. From September 2007 to April 2009, he was the deputy general manager of the Shenzhen Litong Investment Development Co., Ltd., an independent director of Xiamen Port Development Co., Ltd., and the chairman of the supervisory committee of Mintaian Insurance Surveyors & Loss Adjusters Group Co., Ltd. From May 2009 to February 2019, he was the chairman of China Universal Finance Consulting (Xiamen) Co., Ltd.. From May 2009 to July 2018, he was the general manager of China Universal Finance Consulting (Xiamen) Co., Ltd. From March 2012 to May 2018, he was also an independent director of Holsin Engineering Consulting Group Co., Ltd. (which is listed on the Shanghai Stock Exchange of the PRC). Since July 2016, he is also an independent director of Tianguang Zhongmao Co., Ltd. (which is listed on the Shenzhen Stock Exchange of the PRC). Since January 2018, he is also an independent director of Xiamen Hongxin Electron-tech Co., Ltd. (which is listed on the Shenzhen Stock Exchange of the PRC). Additionally, he was previously an independent director of TianGuang Fire-Fighting Co., Ltd. (which is listed on the Shenzhen Stock Exchange of the PRC). Since July 2018, he is the director of MPAcc Center and a professor in School of Economics and Management, Harbin Institute of Technology (Shenzhen). In addition, he is also the vice president of the Xiamen Cross-Strait Accounting Cooperation and Exchange Promotion Association, the vice president of the Xiamen Accounting Association, an executive director of the Xiamen Chief Accountants Association, and an executive director of the Xiamen Accounting Industry Association. He also acts as an independent non-executive Director of the Company since 26 February 2016.



Mr. JIN Tao, aged 54, is an independent non-executive Director of the Company. He graduated in July 1988 from Kaifeng University and Henan University's Joint Undergraduate Geography Program with a Bachelor's degree in science from Henan University, studied at Henan University's geography department and majored in economic geography from September 1991 to August 1994 and graduated with a Master's degree in economics, and studied at Nankai University's Economics Research Institute and majored in political economics from September 2001 to July 2004 and graduated with a Doctorate in economics. From August 1988 to August 1991, he taught at No. 18 Middle School at Kaifeng, Henan. From September 1994 to August 2001 he worked in the Administrative Committee of Ningbo Economic and Technological Development Zone. From August 2004 to October 2008, he worked as an associate professor at the Economics Research Institute of Xiamen University. From November 2006 to March 2014, he also acted as the associate chief editor of Economic Issues in China, a core economics national journal in the PRC. Since November 2008, he worked as a professor and a doctorate tutor at Xiamen University. From October 2008 to February 2012, he worked as the deputy head of Xiamen University's Economics Research Institute. Since February 2012, he acted as the head of Xiamen University's Economics Research Institute. Since March 2014, he also acted as the joint chief editor of Economic Issues in China. Since December 2016 he acted as the vice president of the Fujian Province Securities Economics Research Association. He also acts as an independent nonexecutive Director of the Company since 26 February 2016.

Mr. JI Wenyuan, aged 52, is an independent non-executive Director of the Company. He graduated in March 1993 from Shanghai Maritime University's (formerly known as Shanghai Shipping Institute) international shipping department majoring in shipping economics and business with a Master's degree in economics management. From April 1993 to October 1995, while he was in the shipping department of Shanghai Ocean Shipping Co. Ltd., he worked in the container shipping division, container management division, bulk shipping division and the chartering division, and then as the manager of the chartering division. From November 1995 to December 1996, he was the manager of the chartering branch office of the chartering division of Beijing China Ocean Shipping Group Co., Ltd. and COSCO Bulk Carrier Co., Ltd.. From January 1997 to December 1997, he was the deputy department manager of the First Shipping Department of COSCO Bulk Carrier Co., Ltd., and from January 1998 to April 1998 he was the deputy department manager of the Third Shipping Department of COSCO Bulk Carrier Co., Ltd.. From May 1998 to September 1998, he was the department manager of the First Shipping Department of COSCO Bulk Carrier Co., Ltd.. From October 1998 to April 2000, he acted as the Hong Kong and Macau region chief representative of COSCO Bulk Carrier Co., Ltd., and as the deputy general manager of Fansco Shipping (Hong Kong) Co., Ltd.. From May 2000 to September 2002, he was the general manager and director of Jinjiang Shipping (Hong Kong) Corporation Limited. From September 2002 to December 2005, he was the senior vice president of the Parakou Group, the fourth largest shipping corporation in Hong Kong. In January 2006, he established Seamaster Chartering Limited in Hong Kong and since then acts at its general manager. In October 2010, he established Shanghai Seamaster Shipbroking Company Limited and since then acts as the chairman of the board of directors. In addition, he is also a visiting professor at Shanghai Maritime University, an invited shipping expert of the Shanghai Municipal Transport and Port Authority, an executive director of the Shanghai Shipping Broker Club, a director of the Shanghai Table Tennis Career Development Foundation, the special business advisor to the president of the International Table Tennis Federation, a director of International Maritime Organization-Maritime Technology Cooperation Centre for Asia and a founding member of Shanghai Charity Foundation-Wealove Foundation. He also acts as an independent non-executive Director of the Company since 26 February 2016.

#### **SUPERVISORS**

**Mr. ZHANG Guixian**, aged 52, is a shareholders representative Supervisor of the Company. He graduated from Hohai University with a Bachelor's degree in engineering in July 1987. In April 1998, he graduated from Shanghai Maritime University with a Master's degree in economics and is now an auditor, economist and engineer. From July 1987 to September 1995, he worked as an engineer and was engaged in the design of port and sea-route engineering at Fujian Traffic Planning & Design Institute. From April 1998 to July 2009, he worked as an economist at the corporate management department of Xiamen Port Holding. He has been working in the audit and risk control department of Xiamen Port Holding since August 2009, currently being the manager of the audit and risk control department. He has also been a Supervisor of the Company since 28 February 2014. He has also been the chairman of the supervisory committee of Xiamen Port Financial Holding Co., Ltd. since December 2015. He has also been the deputy chairman of the supervisor of Fubon Property Insurance Co., Ltd. since July 2017. He has also been a supervisor of Fubon Property Insurance Co., Ltd. since January 2018. He has also been a director of Xiamen Port Development since November 2018.

Mr. LIAO Guosheng, aged 56, is a staff representative Supervisor of the Company. He graduated from the Central Party School in 2002 and obtained a part-time bachelor's degree in economics management and is a senior economist. He served as a tallying officer, business representative, deputy office director, head of business division, deputy general manager and secretary of China Ocean Shipping Tally Company Xiamen Branch from September 1983 to April 2001. He had been the general manager and secretary of Xiamen Haicang Port Co. Ltd., and the deputy general manager and Chinese representative of Xiamen International Container Terminal Co. Ltd from May 2001 to March 2006. During the period from April 2006 to April 2009, he had been the director and general manager of Xiamen Port Development Co., Ltd., and he concurrently served as the chairman of Xiamen Port Logistics Co., Ltd., Xiamen Port Shipping Co., Ltd. and Xiamen Port Transportation Co., Ltd. From May 2009 to December 2013, he had been the party secretary of Xiamen Haitian Container Co., Ltd and has been the party secretary, deputy general manager and chairman of the workers union of Xiamen Container Terminal Group Co., Ltd since December 2013. He has been the staff representative supervisor of the Company since 28 February 2014, and has been the secretary of the Commission for Discipline Inspection of the Company since 20 April 2016. He has also been the chairman of the supervisory committee of Xiamen Port Development Co., Ltd since 10 April 2017.

Mr. WU Weijian, aged 60, is a staff representative Supervisor of the Company. He graduated from the distance learning school of the Central Party School and obtained a college diploma in party and politics in 1996 and is a Senior Political Instructor. He was the sub-team leader of the port loading and unloading team of Xiamen Harbour Bureau from December 1976 to March 1978. He then served in a division of the People's Liberation Army of the PRC as soldier, squad leader and acting platoon leader from March 1978 to October 1981. From October 1981 to June 1983, he was the dispatch head of the port loading and unloading team of Xiamen Harbour Bureau. From July 1983 to December 1992, he was the deputy secretary and then the secretary of the party branch of Haibin Loading and Unloading Company of Xiamen Harbour Bureau. He was then the deputy head and the person-in-charge of the party branch of the preparatory office of Shihushan Terminal of Xiamen Harbour Bureau from December 1992 to October 1994. Then from December 1994 to April 2001, he was the secretary of the party branch of Xiamen Port Group, Shihushan Terminal Branch. From April 2001 to September 2009, he has been the party secretary of Xiamen Port Group, Dongdu Port Branch (which was renamed as Xiamen Port Development Dongdu Branch, in December 2004). He was a director of Xiamen Lurong Water-Railway Joint Transportation Co., Ltd from September 2001 to September 2011, and he has been a supervisor of Xiamen Port Development (a company listed on the Shenzhen Stock Exchange in the PRC) since July 2004. He was the deputy party secretary of Xiamen Port Development from October 2009 to October 2017. He was also the secretary of the disciplinary committee of C.P.C. of Xiamen Port Development from October 2009 to January 2017. From 2 July 2010 to September 2013, he has also been acting as an executive director and the legal representative of Xiamen Port Group Labour Services Co., Ltd and the legal representative of Xiamen Port Group Hailongchang International Freight Co., Ltd. He was also a supervisor of Zhangzhou Gulei Port Development Co., Ltd. from 12 April 2012 to 5 June 2013. He has also been a director of Zhangzhou Gulei Port Development Co., Ltd. since 5 June 2013, and the chairman of the supervisory committee of Zhangzhou Gulei Shugang Highway Construction Co., Ltd. since 31 July 2012. Since 23 October 2008, he has also been the staff representative Supervisor of the Company. From October 2013 to October 2017 he was also the general manager of the bulk/general cargo unit of Xiamen Port Development, and since November 2017, he has been a consultant of Xiamen Port Development.

**Mr. TANG Jinmu**, aged 53, is an independent Supervisor of the Company and a senior accountant and a member of the 12th session of Xiamen Committee of Chinese People's Political Consultative Conference. He graduated in 1988 from the accountancy department of Xiamen University with a Bachelor's degree. He obtained a Master's degree in business administration from the Open University of Hong Kong in December 2002. He graduated from the Economics School of Xiamen University with a doctoral degree and academic qualification in finance in July 2011. He worked for Xiamen Finance Bureau from September 1988 to June 1994. He was deputy head of Xiamen Certified Public Accountants and head of Xiamen Asset Valuation Office from July 1994 to December 1998. He worked for Xiamen Huatian Certified Public Accountants from January 1999 to October 2000 and as a partner

of Xiamen Tianjian Huatian Certified Public Accountants from November 2000 to December 2001. He has been working in Xiamen Institute of Certified Public Accountants since January 2002, currently being the secretary general of Xiamen Institute of Certified Public Accountants and is also the secretary general of Xiamen Asset Appraisal Association. He has also been acting as an independent director of Tsann Kuen (China) Enterprise Co., Ltd. (a company listed on the Shenzhen Stock Exchange in the PRC) since June 2014, an independent director of Xingye Leather Technology Co., Ltd. (a company listed on the Shenzhen Stock Exchange in the PRC) since February 2015, an independent director of Xiamen Guangpu Electronics Co., Ltd. (which is listed on the Shenzhen Stock Exchange of the PRC) since February 2016, and an independent director of Xiamen Red Phase Instruments Inc. (which is listed on the Shenzhen Stock Exchange of the PRC) since November 2017. He has also been an independent Supervisor of the Company since March 2005.

Mr. XIAO Zuoping, aged 44, is an independent Supervisor of the Company. He graduated from the School of Management, Xiamen University in July 2004 and obtained a doctoral degree in Management (Finance). He was engaged in post-doctoral research from April 2005 to April 2007 in the School of Economics and Management, Tsinghua University and was exceptionally promoted to a professor of Southwest Jiaotong University in July 2006, and currently being a professor and a supervisor of doctoral candidates of accountancy of the School of Economics & Management, Southwest Jiaotong University. He has been also acting as an independent Supervisor of the Company since 28 February 2011. He also acted as an independent director of Guizhou Bijie Rural Commercial Bank Co., Ltd. from February 2015 to February 2018. He was an independent director of Dalian East New Energy Development Co., Ltd. (a company listed on the Shenzhen Stock Exchange in the PRC) from May 2015 to July 2017. He has also been an independent director of Sichuan Sundaily Farm Ecological Food Co., Ltd. since December 2015, an independent director of Sichuan Anzhou Rural Commercial Bank Co., Ltd. since January 2017 and an independent director of Chengdu Lingwo Network Technology Co., Ltd. since September 2017. He is the excellent talent of Ministry of Education in the new century, the national leading talent in accounting of the Ministry of Finance, the expert of excellence with outstanding contribution of Sichuan Province, a non-practicing member of Chinese Institute of Certified Public Accountants ("CPA"), a standing director of the Financial Cost Branch of China Accounting Society, a standing director of the Accounting Society of Sichuan Province, a member of the Accounting Society of America, a senior member of the Accounting Society of the PRC, a director of the Council of "China Accounting Review". He is also an evaluation expert of the Ministry of Education in degree and postgraduate education, a peer review expert of the State Natural Fund Commission, a peer review expert of the Doctoral Fund of the Ministry of Education, an evaluation expert of Scientific Research Fund and Awards for Science and Technology of the Ministry of Education and a specially requested member of Editorial Committee of the "Securities Market Herald", a journal published by the Shenzhen Stock Exchange of the PRC.



#### **JOINT COMPANY SECRETARIES**

Mr. CAI Changzhen, aged 47, is a joint Company Secretary of the Company. He graduated from the Faculty of Law of Xiamen University with a bachelor's degree in law in July 1995. From September 1993 to July 1995, he studied in the evening session of Xiamen University and graduated with a second major in business administration. From October 1998 to May 2002, he studied in the graduate training course offered by the Faculty of Business Administration of the Graduate School of Xiamen University and graduated with a master's degree in management. In July 1997 he was admitted as a lawyer by the Chinese Ministry of Justice and is currently an economist. From July 1995 to June 1998, he was the secretary of the Office of Xiamen Harbour Bureau, and from June 1998 to March 2004 he was the secretary of the Office of Xiamen Port (Group) Co., Ltd. From March 2004 to September 2006, he was the secretary of the Board Secretariat and the Affairs Department of the Company, during which he participated in the Company's asset reorganization and listing projects. From September 2006 to November 2014, he was the deputy manager of the Affairs Department of the Company and primarily assisted the Board Secretary. He has been a deputy officer of the Board Secretariat and a deputy officer of the Office of the Company since November 2014. He has been a joint Company Secretary of the Company since 18 April 2016. He has also been a supervisor of Xiamen Container Terminal Group Co., Ltd. since December 2016.

**Ms. LAM Yuk Ling**, was appointed as a joint Company Secretary of the Company on 22 October 2018. She is a manager of the Listing Services Department of TMF Hong Kong Limited. She has over 10 years of experience in company secretarial field. And she is an associate member of the Hong Kong Institute of Chartered Secretaries and the Institute of Chartered Secretaries and Administrators in the United Kingdom.

#### SENIOR MANAGEMENT

CHEN Zhaohui, General Manager

**Mr. Zhaohui** is one of the executive Directors of the Company. For further details regarding Mr. Zhaohui, please refer to the section headed "Executive Directors" above.

#### **XU Xubo, Deputy General Manager**

Mr. XU Xubo, aged 49, is a deputy general manager of the Company. He graduated in July 1993 from Xiamen University with a Bachelor's degree in engineering. He graduated in June 2006 from the Management School of Xiamen University with a Master's degree in Business Administration, and is now a Senior Economist. From July 1993 to April 1995, he was a warehouse managing worker of the warehousing and storage section of Xiamen Harbour Bureau Heping Loading and Unloading Company, and from May 1995 to April 1998 he was a computer center technician of Xiamen Port Haitian Loading and Unloading Company. From April 1998 to September 2001, he was the deputy chief and then the chief of the warehousing and storage section of Xiamen Port Haitian Loading and Unloading Company. From September 2001 to February 2006 he was the assistant general manager of Xiamen Port Group Haitian Container Co., Ltd., and from February 2003 to February 2006 he was also the manager of the commerce department of Xiamen Port Group Haitian Container Co., Ltd. From February 2006 to December 2013, he was a deputy general manager, executive deputy general manager, general manager and the deputy party secretary of Xiamen Port Group Haitian Container Co., Ltd. in succession. Since December 2013, he has been the general manager, the deputy party secretary and a director of Xiamen Container Terminal Group Co., Ltd., and since December 2013, he has also been the chairman of Xiamen Songyu Container Terminal Co., Ltd., the chairman of Xiamen International Container Terminal Co., Ltd. and the chairman of Xiamen Haicang International Container Terminal Co., Ltd. Since January 2014, he has also been the chairman of Xiamen Haicang Xinhaida Container Terminal Co., Ltd., and since April 2016, he has also been an executive director of Xiamen Hairun Container Terminal Co., Ltd.. He was also the general manager of Xiamen Hairun Container Terminal Co., Ltd. from April 2016 to September 2017. He has been a deputy general manager of the Company since 28 February 2017. He has also been a director of Xiamen Port Develop since 10 April 2017 and also a director of Fujian Silk Road Shipping Operation Co., Ltd. since 19 December 2018.

**CHEN Zhen, Deputy General Manager and Chief Financial Officer** 

**Mr. CHEN Zhen**, aged 45, is a deputy general manager and the chief financial officer of the Company. He graduated in 1995 from the Jimei University School of Finance and Economics majoring in foreign economic enterprise accounting. He graduated in 2004 from Xiamen University majoring in business administration with a Bachelor's degree in management. He graduated in 2007 from Xiamen University with a Master's degree in professional accounting, and is now a Senior Accountant and a top tier talent of management accounting in Fujian Province. From July 1995 to October 1995, he was an accountant of Xiamen Port Container Company. From October 1995 to October 1996, he was the financial director of International Freight Forwarding Company, a subsidiary of Xiamen Port Container Company. From October 1996 to June 2002, he was the assistant general manager and also the finance manager of Xiamen Jianhong Container Freight Co., Ltd., and during which he was also the



manager of the container management department. From June 2002 to September 2009, he was the deputy manager, and then the manager of finance department of Xiamen Port Group Haitian Container Co., Ltd. From September 2009 to October 2013, he was the assistant manager, and then the deputy manager of the finance department of Xiamen Port Holding Group Company Limited. From October 2013 to February 2017, he was the chief financial controller of Xiamen Port Development Co., Ltd. From December 2013 to June 2017, he was also a supervisor of China Xiamen Foreign Shipping Agency Co., Ltd., Chaozhou Port Development Co., Ltd. and Xiamen Port YCH Logistics Co., Ltd.. From December 2013 to June 2017, he was also the chairman of the supervisory committee of Xiamen Port Transport Co., Ltd., Xiamen Port Logistics Co., Ltd. and Xiamen Port Shipping Co., Ltd.. From March 2014 to March 2017, he was also the chairman of the supervisory committee of Xiamen Port Trade Co., Ltd., and since December 2016 he has also been a director of Xiamen Container Terminal Group Co., Ltd. He has been the chief financial officer of the Company since 28 February 2017 and a deputy general manager of the Company since 17 May 2018.

#### **KE Dong, Consultant**

**Mr. KE Dong** is one of the executive Directors of the Company. For further details regarding Mr. KE Dong, please refer to the section headed "Executive Directors" above.

The Board is pleased to present the report of the Directors and the audited financial statements of the Group for the Year.

#### **PRINCIPAL ACTIVITIES AND GEOGRAPHICAL ANALYSIS OF OPERATIONS**

During the Year, the principal activities of the Group include: (i) container, bulk and general cargo loading and unloading and storage businesses; (ii) port comprehensive logistics services, including port-related logistics, shipping agency, tugboat berthing and unberthing services, tallying; and (iii) building materials manufacturing, processing and selling and the trading of merchandise (the above collectively referred to as the "Core Businesses"). Besides the Core Businesses, the Group is also engaged in long term investment business. The principal activities of our subsidiaries are set out in Note 38 to the financial statements.

Details of the Group's operating results for the Year by business segments are set out in Note 26 to the financial statements.

No analysis by geographical segment is presented since the Core Businesses are mainly operated in Xiamen City, the PRC; and most of the Group's activities are conducted in the PRC during the year of 2018.

#### **BUSINESS REVIEW**

Review of the business of the Group during the Year and discussion on the Group's future business development, as well as introduction of the possible risks and uncertainties that the Group may be facing are set out in the Chairman's Statement on pages 6 to 12 and the Management's Discussion and Analysis on pages 13 to 34 of this annual report. Also, the financial risk management objectives and policies of the Group can be found in Note 3 to the consolidated financial statements. Particulars of important events affecting the Group that have occurred since the end of the financial year ended 31 December 2018 are provided in Note 40 to the consolidated financial statements. An analysis of the Group's performance during the Year using financial key performance indicators is provided in the Group's Financial Highlights on pages 4 to 5 of this annual report. In addition, discussion on the Group's corporate social responsibility, environmental policies, investor's relationships and compliance with relevant laws and regulations which have a significant impact on the Group are contained in the Corporate Governance Report on pages 35 to 65 and this Report of the Directors on pages 80 to 96 respectively.



#### **RESULTS**

The Group's results for the Year are set out in the consolidated income statement on page 109.

#### **FINAL DIVIDEND**

The Board resolved to recommend the payment of a final dividend of RMB2.0 cents per share (tax inclusive), aggregating RMB54,524,000 (tax inclusive) to all shareholders whose names appear on the Register of Members on 26 June 2019, subject to the consideration and approval of the same by shareholders at the forthcoming annual general meeting to be held on 14 June 2019.

#### RESERVES

Details of movements in reserves of the Group and the Company during the Year are set out in Note 25 and Note 39 to the financial statements respectively.

#### DONATIONS

Charitable and other donations made by the Group in the Year were approximately RMB775,000 in aggregate.

#### **SHARE CAPITAL**

The table below sets out the share capital structure of the Company as at 31 December 2018:

Class of shares	Number of shares	Proportion (%)
Domestic shares	1,739,500,000	63.81
H shares	986,700,000	36.19
Total	2,726,200,000	100.00

There was no movement in the share capital of the Company during the Year.

#### **RESERVES AVAILABLE FOR DISTRIBUTION AND DIVIDEND POLICY**

Pursuant to the PRC Company Law, the Company may distribute dividend only out of the annual profit available for distribution, being the balance of the profit after tax of the Company after deducting (i) the accumulated losses of prior years, and (ii) allocations to the statutory surplus reserve and, if any, the discretionary surplus reserve (in order of their priorities). Pursuant to the Articles, for the purpose of determining the profit available for distribution, the profit after tax of the Company shall be the lower of two of the profit after tax calculated in accordance with (i) the PRC Accounting Standards and Rules, and (ii) the generally accepted accounting principles in Hong Kong. The amount of dividend to be distributed, if any, to the shareholders of the Company will be depended upon the Group's earnings and financial conditions, operating requirements and capital requirements, as well as subject to the approval of the shareholders of the Company.

For the year ended 31 December 2018, the amount of reserves available for distribution of the Company, calculated on the above basis, was approximately RMB262,049,000. Such amount was prepared under the Rules and the generally accepted accounting principles in Hong Kong.

#### **PRE-EMPTIVE RIGHTS**

Pursuant to the Articles and the PRC laws, there is no provision for pre-emptive rights which would oblige the Company to offer new shares on a pro-rata basis to the existing shareholders.

#### **SHARE OPTION SCHEME**

The Company did not implement any share option scheme.

#### **FINANCIAL HIGHLIGHTS**

Highlights of the Group's results and assets and liabilities are set out on pages 4 and 5.

#### **PURCHASE, SALE AND REDEMPTION OF SECURITIES**

During the Year, the Group did not purchase, sell or redeem any of the securities of the Company.



# MAJOR ACQUISITIONS AND DISPOSALS OF SUBSIDIARY, ASSOCIATED COMPANIES AND JOINT VENTURES

On 28 December 2018, Sanming Port Development Co., Ltd. ("SPD", (三明港務發展有限公司), a non-wholly owned subsidiary of the Company) entered into the Equity Transfer Agreement with Xiamen Port Properties Co., Ltd. ("Xiamen Port Properties", (廈門港務地產有限公司), a wholly-owned subsidiary of Xiamen Port Holding), pursuant to which SPD has agreed to dispose of its entire 35% equity interest in SPC (an associated company of the Company) to Xiamen Port Properties for a consideration of RMB21,771,600. The total amount of the consideration was received by SPD in January 2019. Upon completion of the equity transfer, SPD ceased to have any equity interest in SPC. For details, please refer to the announcement of the Company dated 28 December 2018.

Save as the aforementioned, there was no other major acquisition or disposal of the Group's subsidiaries, jointly controlled entities, associated companies and joint ventures during the Year.

#### **DIRECTORS AND SUPERVISORS**

At the beginning of the Reporting Period, the fifth session of the Board comprised fourteen Directors, including four executive Directors, namely Mr. CAI Liqun, Mr. FANG Yao, Mr. CHEN Zhaohui and Mr. KE Dong, five non-executive Directors, namely Mr. CHEN Dingyu, Mr. CHEN Zhiping, Mr. FU Chengjing, Mr. HUANG Zirong and Ms. BAI Xueqing, and five independent non-executive Directors, namely Mr. LIU Feng, Mr. LIN Pengjiu, Mr. YOU Xianghua, Mr. JIN Tao and Mr. JI Wenyuan.

On 23 March 2018, Mr. CHEN Dingyu resigned from the position of non-executive Director of the Company due to his reaching of the statutory retirement age. On 15 June 2018, a resolution was passed at the 2017 Annual General Meeting of the Company to appoint Ms. MIAO Luping as a non-executive Director of the fifth session of the Board.

Accordingly, as at 31 December 2018, the fifth session of the Board comprised fourteen members, including four executive Directors, namely Mr. CAI Liqun (Chairman), Mr. FANG Yao (Vice Chairman), Mr. CHEN Zhaohui and Mr. KE Dong, five non-executive Directors, namely Mr. CHEN Zhiping, Ms. MIAO Luping, Mr. FU Chengjing, Mr. HUANG Zirong and Ms. BAI Xueqing, and five independent non-executive Directors, namely Mr. LIU Feng, Mr. LIN Pengjiu, Mr. YOU Xianghua, Mr. JIN Tao and Mr. JI Wenyuan.

At the beginning of the Reporting Period, the fifth session of the Supervisory Committee of the Company comprised six Supervisors, including two shareholders representative Supervisors, namely Mr. SU Yongzhong and Mr. ZHANG Guixian, two staff representative Supervisors, namely Mr. LIAO Guosheng and Mr. WU Weijian, and two independent Supervisors, namely Mr. TANG Jinmu and Mr. XIAO Zuoping.

On 23 March 2018, Mr. SU Yongzhong has resigned from the positions of Chairman and member of the Supervisory Committee of the Company due to his change of employment. The Directors considers that the resignation of Mr. SU Yongzhong had not and will not cause the number of members of the Supervisory Committee of the Company to fall below the statutory minimum requirement, and had not and will not affect the normal operation of the Supervisory Committee.

Accordingly, as at 31 December 2018, the fifth session session of the Supervisory Committee of the Company comprised five Supervisors, including one shareholders representative Supervisor, namely Mr. ZHANG Guixian, two staff representative Supervisors, namely Mr. LIAO Guosheng and Mr. WU Weijian, and two independent Supervisors, namely Mr. TANG Jinmu and Mr. XIAO Zuoping.

According to the Articles, all Directors and Supervisors are appointed for a term of three years and subject to re-election upon the expiry of their terms. Besides, there is no requirement of retirement by rotation in the Articles.

#### DIRECTORS' AND SUPERVISORS' SERVICE CONTRACTS

Each of the Directors and Supervisors had already entered into a service contract with the Company respectively for a term of not more than three years effected until the expiry of the term of the fifth session of the Board or the Supervisory Committee.

The Company did not enter into any service contract with any Director or Supervisor which cannot be terminated by the Company within one year without payment of compensation, other than statutory compensation.

#### **REMUNERATION OF THE DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT**

Details of the remuneration of the Directors, Supervisors and the five highest paid individuals during the Reporting Period are set out in Note 28 to the financial statements.



Remuneration paid by the Company to the senior management (excluding the Directors) for the Year ranges from approximately RMB618,100 to RMB1,006,800 each.

# DIRECTORS' AND SUPERVISORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

Other than their service contracts, none of the Directors or Supervisors or their connected entities had any transactions, arrangements or contracts of significance in relation to the Group's business to which the Company or its subsidiaries, its holding company or its fellow subsidiaries was a party and in which a Director or Supervisor had a material interest, whether directly or indirectly, at the end of the Year or at any time during the Year.

#### **BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT**

The biography of each of the current and resigned Directors, Supervisors and senior management of the Company as at the date of this annual report are set out on pages 66 to 79.

# RIGHTS TO ENABLE DIRECTORS AND SUPERVISORS TO ACQUIRE SHARES OR DEBENTURES

During the Year, the Company, any of its subsidiaries, its holding company or any of its fellow subsidiaries did not grant any right and was not a party to any arrangement which would enable any Directors and Supervisors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate, nor was any of such rights exercised.

## DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES

As at 31 December 2018, none of the Directors, Supervisors, chief executives of the Company or their associates had any interests in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which any Director, Supervisor or chief executive of the Company is deemed or taken to be under such provisions of the SFO), or which were required, pursuant to section 352 of the SFO, to be entered in the register required to be kept by the Company or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

#### **DIRECTORS' INTERESTS IN A COMPETING BUSINESS**

During the Year, none of the Directors or Supervisors had any interests in a business which competes or may compete, either directly or indirectly, with the businesses of the Company or the Group.

#### SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at 31 December 2018, to the best of the knowledge of the Directors, Supervisors or chief executives of the Company, the following persons (other than the Directors, Supervisors or chief executives of the Company) had an interest or short position in the shares and underlying shares of the Company which should be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or as recorded in the register required to be kept by the Company under section 336 of the SFO:

Name of shareholder	Class of shares	Number of shares	Capacity	As a % of the relevant class of share capital	As a % of the total share capital
Xiamen Port Holding	Domestic shares (Long Position)	1,721,200,000	Beneficial owner	98.95%	63.14%
	H shares (Long Position)	88,804,000 (note)	Interest of controlled corporation	9.00%	3.26%
Xiamen Haixia Investment Co., Ltd.	H shares (Long Position)	88,804,000 (note)	Interest of controlled corporation	9.00%	3.26%
Shia Ning Shipping Co., Ltd.	H shares (Long Position)	88,804,000 (note)	Beneficial owner	9.00%	3.26%

Note: The 88,804,000 shares referred to the same batch of shares as Xiamen Haixia Investment Co., Ltd. and Shia Ning Shipping Co., Ltd. were all directly or indirectly owned by Xiamen Port Holding and therefore by virtue of the SFO, Xiamen Port Holding was deemed to be interested in these shares.

Save as disclosed above, as at 31 December 2018, to the best of the knowledge of the Directors, Supervisors or chief executives of the Company, no other persons (other than the Directors, Supervisors or chief executives of the Company) had an interest or short position in the shares and underlying shares of the Company which were required to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or as recorded in the register required to be kept by the Company under section 336 of the SFO. In addition, no short positions were recorded in the register maintained by the Company under section 352 of the SFO as at 31 December 2018.



#### **MANAGEMENT CONTRACTS**

During the Year, no contract in respect of the management or administration of the entire business or any significant business of the Group was entered into or maintained by the Company.

#### **EQUITY-LINKED AGREEMENTS**

During the Year, the Company did not enter into any equity-linked agreements.

#### **PERMITTED INDEMNITY PROVISION**

At no time during the Year and up to the date of this annual report, there was or is, any permitted indemnity provision being in force for the benefit of any of the Directors and the Supervisors (whether made by the Company or not ) or an associated company (if made by the Company). The Company has arranged appropriate Directors', Supervisors' and senior management's liability insurance coverage for the Directors, Supervisors and senior management of the Group.

#### **DEBENTURES ISSUED**

Saved as disclosed in this annual report, the Company did not issue any other debentures during the Year.

#### **KEY RELATIONSHIPS WITH EMPLOYEES, CUSTOMERS AND SUPPLIERS**

The Company has maintained continuous close relationship with stakeholders, including employees, customers and suppliers. The Company is devoted to balancing the opinions and interests of the stakeholders through constructive communication, so as to set the long-term development direction for the Company and the regions where our business operates.

**Employees** 

As at 31 December 2018, the Group had a total of 7,451 employees. For details of employees' remuneration, please refer to the Management Discussion and Analysis on page 29 of this annual report.

The Group strictly protects the lawful rights and interests of its employees according to law, attaches great importance to the optimization of its personnel structure and the occupational health and individual development of its employees, and provides differentiated professional training to enhance their professional quality, work ability and team spirit, thereby benefits business development of the Group. The management proactively communicates with the employees to foster the harmonious relationship between the Company and the employees.

#### Customers

The Group is committed to creating values for our customers by providing quality services to meet their needs and strives to grow together with our customers. Based on the full investigation and analysis of industry background, scale of operation and credibility of the customers, the Group has established long-term good cooperation relationships with our customers, made efforts to offer our customers a refined service, and followed normal commercial terms to settle according to contract payment conditions. During the Year, total sales to the five largest customers of the Group accounted for approximately 32.3% of the Group's total sales, of which, the sales from the largest customer accounted for approximately 11.7% of the total sales of the Group.

#### **Suppliers**

The Group attaches great importance to supplier procurement management. Based on the full investigation and analysis of operation qualification, industry background, scale of production, product quality and business integrity of the suppliers, the Group conducts supplier assessment to rate their performance on a regular or irregular basis to ensure the normal operation of the port while reducing corporate costs and decreasing potential supplier risk. Through sincere cooperation, the Group has set up long-term cooperation relationships with our major suppliers. During the Year, total purchases from the five largest suppliers of the Group accounted for approximately 27.5% of the Group's total purchases.

To the best knowledge of the Directors, the Directors, their close associates or any shareholders of the Company (which to the knowledge of the Directors owns more than 5% of the total number of issued shares of the Company) did not have any beneficial interest in any of the Group's five largest suppliers during the Year.



#### **CONNECTED TRANSACTIONS**

In 2018, the Company and/or its related subsidiaries entered into the following one-off connected transactions with certain connected parties:

On 25 June 2018, Xiamen Hailong Terminal Co., Ltd. ("XHL", (廈門海隆碼頭有限公司), a non-wholly owned subsidiary of the Company) has entered into an asset transfer agreement with Xiamen Port Haixiang Terminal Co., Ltd. ("XPHX", (廈門港務海翔碼頭有限公司), a wholly-owned subsidiary of Xiamen Port Holding), pursuant to which XHL, has agreed to sell and XPHX has agreed to acquire certain terminal equipment assets at a total consideration of approximately RMB25,503,492. The above transaction has been completed pursuant to the said agreement. For details of the above transaction, please refer to the announcement of the Company dated 25 June 2018.

On 22 October 2018, Xiamen Container Terminal Group Co., Ltd. ("Xiamen Terminal Group", (廈門集裝 箱碼頭集團有限公司), a non-wholly owned subsidiary of the Company) has entered into a cooperative construction agreement with Xiamen Port Holding, pursuant to which the parties have agreed to invest and construct the Exhibition Platform of Xiamen International Shipping Center situated in Xiamen City on a cooperative basis at an estimated total construction cost not more than RMB23,250,000. According to the cooperative construction agreement, the above sum will be carried by (i) Xiamen Terminal Group as to not more than RMB11,250,000 and (ii) Xiamen Port Holding as to not more than RMB12,000,000. After completion, (i) both parties will be entitled to a shared use right of the Exhibition Platform for curation purposes; and (ii) each party will be responsible for the operation and maintenance of its respective invested assets of the construction works. For details of the above transaction, please refer to the announcement of the Company dated 22 October 2018.

On 28 December 2018, SPD has entered into an equity transfer agreement with Xiamen Port Properties, pursuant to which SPD has agreed to dispose of its entire 35% equity interest in SPC to Xiamen Port Properties for a consideration of RMB21,771,600. Details of the above transaction are set out in the section titled "MAJOR ACQUISITIONS AND DISPOSALS OF SUBSIDIARY, ASSOCIATED COMPANIES AND JOINT VENTURES" above.

The table below sets out a summary of the above-mentioned one-off connected transactions:

Tra	nsaction particulars	Connected persons	Date of signing the agreement	Amount
A.	XHL transferred certain terminal equipment assets to XPHX	ХРНХ	25 June 2018	approximately RMB25,503,492
В.	Xiamen Terminal Group and Xiamen Port Holding invested and constructed the Exhibition Platform of Xiamen International Shipping Center on a cooperative basis	Xiamen Port Holding	22 October 2018	The total construction cost not more than RMB23,250,000, of which, not more than RMB11,250,000 will be carried by Xiamen Terminal Group
C.	SPD disposed of its entire 35% equity interest in SPC to Xiamen Port Properties	Xiamen Port Properties	28 December 2018	RMB21,771,600

In addition, in 2018, due to its operation demands, the Group also entered into certain non-exempt continuing connected transactions with the Company's controlling shareholder, Xiamen Port Holding and its subsidiaries (collectively known as the "Xiamen Port Holding Group") and certain other connected parties outside the Group. The table below sets out a summary of the above-mentioned non-exempt continuing connected transactions:



			2018	
Ser	vices	Connected persons	Annual cap (RMB)	Actual amount incurred (RMB)
Α.	Office/premises/terminal facilities lease	Xiamen Port Holding Group	125,000,000 (Being rent payal 41,000,000 (Being rent receival	84,487,000 ble by the Group) 504,000 ble by the Group)
В.	Logistics property services	Xiamen Port Holding Group	27,000,000	14,554,000
C.	Comprehensive services	Xiamen Port Holding Group $^{\scriptscriptstyle \mathbb{D}}$	40,800,000	23,383,000
D.	Construction project management	Xiamen Port Holding Group	28,500,000	4,605,000
E.	Port facilities engineering and construction	Xiamen Port Holding Group	210,000,000	78,493,000
F.	Port-related labour services	Xiamen Port Holding Group	135,000,000	84,099,000
G.	Electrical equipment maintenance	Xiamen Port Holding Group	25,500,000	4,458,000
Н.	Port services	COSCO Shipping Container Lines Co., Ltd. <sup>®</sup>	204,000,000	146,218,000
I.	Power supply and maintenance	Xiamen Port Holding Group	42,000,000	17,232,000
J.	Port services	Xiamen Port Holding Group	135,000,000	44,735,000
K.	Information services	Xiamen Port Holding Group	35,000,000	10,453,000
L.	Port services	Maersk (China) Shipping Co., Ltd. $^{^{\odot}}$	260,000,000	242,380,000
М.	Purchase of oil products	Xiamen Port Holding Group	95,000,000	46,527,000
N.	Concrete sale and purchase	Xiamen Port Holding Group	28,000,000	6,871,000
0.	Mutual trade	Xiamen Xiangyu Logistics Group Co., Ltd.	170,000,000 (Being fee payal 170,000,000 (Being fee receival	9,376,000 ble by the Group) 109,696,000 ble by the Group)
P.	Mutual trade	Xiamen ITG Holding Co., Ltd.	170,000,000 (Being fee payal 170,000,000 (Being fee receival	117,808,000 ble by the Group) 59,568,000 ble by the Group)
Q.	Port transportation service	Xiamen Port Holding Group	28,000,000	20,253,000

① The relevant connected transactions of comprehensive services will be reclassified and integrated into the two types of transactions, namely, logistics property services and port-related labour services, respectively since 1 January 2019.

The original COSCO Container Lines Co., Ltd. has been renamed to COSCO Shipping Container Lines Co., Ltd.

The annual cap for the connected transaction with Maersk (China) Shipping Co., Ltd. has been raised from RMB238,500,000 to RMB260,000,000 during the year of 2018.

The Company has complied with the requirements of the waivers granted by the Stock Exchange or the disclosure requirements under Chapter 14A to the Listing Rules.

All the independent non-executive Directors of the Company have reviewed the above continuing connected transactions and confirmed that those transactions had been entered into:

- (1) in the ordinary and usual course of business of the Company and the Group (where appropriate);
- (2) either on normal commercial terms or better; and
- (3) according to the relevant agreements governing the relevant transactions on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditors were engaged to report on the Group's continuing connected transactions in accordance with the Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to the Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The Company's auditors have issued its unqualified letter containing its findings and conclusions in respect of the continuing connected transactions in accordance with Rule 14A.56 to the Listing Rules, and reported that:

- nothing has come to their attention that causes them to believe that the disclosed continuing connected transactions have not been approved by the Board;
- (2) for transactions involving the provision of goods or services by the Group, nothing has come to their attention that causes them to believe that the transactions were not, in all material respects, in accordance with the pricing policies of the Group;
- (3) nothing has come to their attention that causes them to believe that the transactions were not entered into, in all material respects, in accordance with the agreements related to such transactions; and
- (4) with respect to the aggregate amount of each of the continuing connected transactions, nothing has come to their attention that causes them to believe that the disclosed continuing connected transactions have exceeded the annual cap as set by the Company in respect of each of the disclosed continuing connected transactions.



A copy of the auditors' letter has been submitted by the Company to the Stock Exchange.

Details of significant related party transactions undertaken in the ordinary and usual course of business are set out in Note 37 to the consolidated financial statements. None of the related party transactions constitutes a connected transaction that should be disclosed, except for the above connected transactions, in respect of which the disclosure requirements in accordance with Chapter 14A to the Listing Rules have been complied with.

#### **PENSION SCHEME**

Pursuant to the relevant laws and regulations of the PRC and Xiamen Municipal Government regarding the administration of corporate annuity, the Group has implemented corporate annuity schemes combined with its actual situation. According to the statistics, the aggregate corporate contribution of the Group to the corporate annuity for the Year was approximately RMB35,417,100, of which the aggregate contribution of the Company to the corporate annuity was approximately RMB628,100.

The abovementioned corporate annuity is a contribution scheme. The forfeited contribution may be used by the Group. As at 31 December 2018, the forfeited contribution available for the use of the Group amounted to RMB2,766,411.8. The Group had not utilised the forfeited contribution during the Year.

The details of the Group's pension scheme are set out to Note 28 to the financial statements.

#### **BANK LOANS AND OTHER BORROWINGS**

Particulars of bank loans and other borrowings of the Group as at 31 December 2018 are set out in note 23 of the Notes to the Consolidated Financial Statements.

#### ENTRUSTED DEPOSITS AND OVERDUE DEPOSITS

As at 31 December 2018, the Group did not make any entrusted deposit with financial institutions in the PRC nor was there any overdue term deposit irrecoverable.

#### **TAXATION**

The Company was subject to an applicable income tax rate of 25% during the Year.

As approved by Xia Ke Lian [2018] No.32 issued by Xiamen Municipal Science and Technology Bureau, Xiamen Municipal Taxation Bureau and other government departments, Songyu Terminal and XICT, being subsidiaries of the Company, are recognized as technologically advanced service companies, and are entitled to corporate income tax reduction followed by the tax rate of 15% since 1 January 2018 according to Cai Shui [2018] No. 44 issued by the Ministry of Finance, the State Administration of Taxation and other government departments of China (2017: 12.5%).

As approved by State Administration of Taxation of Xiamen Branch, Xiamen Port Haiyu Terminal Co., Ltd. ("Haiyu", (廈門港務海宇碼頭有限公司)), a subsidiary of the Company, is entitled to a threeyear exemption from corporate income tax followed by a 50% reduction in corporate income tax for subsequent three years, commencing from 2014. The income tax rate for the year ended 31 December 2018 is 12.5% (2017: 12.5%).

Trend Wood, Xiamen Ocean Shipping Agency (Hong Kong) Limited ("Hong Kong Ocean Shipping Agency", (廈門外輪代理(香港)有限公司) and Xiamen Port Haiheng (Hong Kong) Limited ("Haiheng (Hong Kong)", (廈門港務海衡(香港)有限公司), all being subsidiaries of the Company, are incorporated in Hong Kong, thus their applicable income tax rate is 16.5%. Hong Kong profits tax has been provided for at the rate of 16.5% (2017: 16.5%) on the estimated assessable profits for the Year.

Except for Songyu Terminal, XICT, Haiyu, Trend Wood, Hong Kong Ocean Shipping Agency and Haiheng (Hong Kong), the Company and other subsidiaries of the Company are subjected to income tax rate of 25% for the year ended 31 December 2018 (2017: 25%).

Since 1 November 2012, Xiamen City was set as the pilot city of the reform from business tax to value-added tax, while the port industry was within the scope of the pilot reform, in which a value-added tax rate of 11% is applicable to the general taxpayers in the transportation industry (including land transport and water transport services, etc.) and a value-added tax rate of 6% is applicable to the general taxpayers of some other modern services industries (including logistics auxiliary services such as port terminal service, cargo transport agency service, storage service and loading, unloading and transport services). Therefore, the main applicable value-added tax rates of the Company and its



subsidiaries were 6% or 11%. In addition, according to the relevant provisions issued by Ministry of Finance and the State Administrative of Taxation, for the units in the above-mentioned pilot region, the taxable services including the provision of logistics auxiliary services to overseas units are exempted from value-added tax. As a result, after filing at the competent state tax authority, the profit of the Company and some of its subsidiaries generated from the provision of logistics auxiliary services to overseas clients was exempted from value-added tax.

Save as the aforementioned, the Company is not aware of any other tax concession relevant to the holding of any securities of the Company.

#### **COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE**

The Company has been committed to maintaining a high standard of corporate governance, and the Board considers that the efficient corporate governance has made an important contribution to the success of the Company's operation and the value enhancement of shareholders as a whole. For the Year, the Company has been in compliance with the code provisions and most of the recommended best practices of the Corporate Governance Code as set out in Appendix 14 to the Listing Rules. Details of the discussion of such compliance are set out in the "Corporate Governance Report" section of this annual report.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors, more than 25% of the shares issued by the Company were held in public float as at the latest practicable date prior to the issue of this annual report, which adequately exceeded the requirements of the Listing Rules.



#### **AUDITORS**

The financial statements in this annual report have been audited by PricewaterhouseCoopers, Certified Public Accountants in Hong Kong, who will retire at the forthcoming annual general meeting. The Company will propose a resolution to re-appoint the auditors at the forthcoming annual general meeting.

By order of the Board

**CAI Liqun** Chairman

Xiamen, the PRC 26 March 2019

## **Report of the Supervisory Committee**

To Shareholders of Xiamen International Port Co., Ltd:

The Supervisory Committee of the Company (the "Supervisory Committee") hereby presents the Report of the Supervisory Committee.

#### I. STATUS OF THE SUPERVISORY COMMITTEE IN 2018

In the year of 2018, all members of the Supervisory Committee of the Company had been keeping their promises and discharging their supervisory duties faithfully pursuant to the provisions of the Company Law, the Articles, the Listing Rules and other applicable laws and regulations on the basis of diligence and integrity, so as to safeguard the interests of the Company and its shareholders as a whole.

In the year of 2018, the Supervisory Committee of the Company convened two meetings in total, mainly for reviewing and approving the financial documents such as the annual report and the interim report of the Company and the working report of the Supervisory Committee in 2017 by specific resolutions.

During the Reporting Period, members of the Supervisory Committee had monitored and reviewed the agendas of the Board meetings and general meetings, the relevant resolutions passed and their implementations by attending all the Board meetings convened in 2018 and all general meetings held during the period, were reported on the working and financial position concerning the operations of the Company, reviewed the financial report and audit report and were reported by the external auditors on their audit of the Company. The Supervisory Committee believes that the Directors and senior management of the Company were capable of performing their duties conscientiously according to the resolutions passed at general meetings or by the Board.

## II. INDEPENDENT OPINION OF THE SUPERVISORY COMMITTEE IN RESPECT OF RELEVANT MATTERS OF THE COMPANY IN 2018

**1.** Operation of the Company in compliance with the law

The Supervisory Committee had closely monitored the operation and management of the Company and had carefully monitored and inspected the performance of duties conducted by the Directors and senior management of the Company as well as the execution of the Company's risk management and internal control system pursuant to the provisions of the Listing Rules, the relevant applicable laws and regulations and the Articles. The Supervisory

#### Report of the Supervisory Committee

Committee is of the opinion that, during the Reporting Period, the Company's operation was normal and standard and the decision-making procedures were legal, the Company had complied with all the applicable laws, regulations and the Listing Rules, and the risk management and internal control system had been implemented strictly and improved continuously. The Board and senior management had duly and diligently discharged their duties and operated the Company with a standardized operation system in place. The Supervisory Committee did not aware of any contravention of applicable laws or regulations or the Articles or acts which were detrimental to the interests of the Company and its shareholders done by the Directors and senior management.

#### 2. Financial position of the Company

For the financial year ended 31 December 2018, the Supervisory Committee had carefully audited the financial report of the Company, the profit distribution proposal of the Company and the auditors' report issued by the auditors of the Company in Hong Kong, PricewaterhouseCoopers, and other relevant information. The Supervisory Committee is of the opinion that during the Reporting Period, the financial condition of the Company was sound with standardized financial management strictly implemented. The abovementioned financial report of the Company provides an objective, fair and true view of the financial conditions and operating results of the Company for the Reporting Period. The Supervisory Committee concurred with the auditors' opinions and also opined that the relevant profit distribution proposal was in line with the Company's current status of operation.

#### 3. Connected transactions of the Company

The Supervisory Committee is of the opinion that, during the Reporting Period, the transaction prices in connection with the acquisition or disposal of assets involving the Company were reasonable, no insider dealings were discovered and there existed no circumstances which would have been detrimental to any shareholders or would have resulted in any loss of the Company's assets in transaction activities. During the Reporting Period, every connected transaction was concluded in the ordinary and usual course of business of the Company on normal or better commercial terms and the terms of transaction were fair and reasonable and adhering to the principle of fairness, openness and impartiality. All these transactions were negotiated and determined on the basis of fair market value. No circumstances which would have been detrimental to the interests of the Company and its shareholders as a whole were discovered.



## Report of the Supervisory Committee

In 2019, all members of the Supervisory Committee will continue to strictly discharge their duties pursuant to the authorities conferred by the laws, regulations and the Articles and abide by the principle of good faith, reinforce on supervision in order to practically safeguard and protect the interests of the Company and its shareholders as a whole.

By order of the Supervisory Committee **XIAMEN INTERNATIONAL PORT CO., LTD** 

**ZHANG Guixian** *Representative of the Supervisory Committee* 

Xiamen, the PRC 26 March 2019



羅兵咸永道

**TO THE SHAREHOLDERS OF XIAMEN INTERNATIONAL PORT CO., LTD.** (incorporated in the People's Republic of China with limited liability)

#### Opinion

#### What we have audited

The consolidated financial statements of Xiamen International Port Co., Ltd (the "Company") and its subsidiaries (the "Group") set out on pages 107 to 240, which comprise:

- the consolidated balance sheet as at 31 December 2018;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

#### Our opinion

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In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

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## 羅兵咸永道

#### **Basis for Opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of this report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



羅兵咸永道

A key audit matter is identified in our audit as follows:

#### Key Audit Matter

How our audit addressed the Key Audit Matter

Non-current assets (including goodwill) impairment assessments for container loading and unloading and storage business segment

Reference is made to Notes 4.1, 6, 7 and 8 in the consolidated financial statements.

As at 31 December 2018, the carrying amounts of non-current assets of container loading and unloading and storage business segment includes goodwill of RMB129 million and other non-current assets amounting to RMB10,163 million.

Management is required to perform goodwill impairment review annually or more frequently if a potential impairment is indicated. Management is also required to perform impairment review on other non-current assets when there is an impairment indicator.

In view of the depressing shipping industry and the fact that the Group's net asset value is higher than its market capitalisation, management assessed the recoverability of the carrying amounts of non-current assets (including goodwill) for container loading and unloading and storage business segment. The recoverable amounts of non-current assets (including goodwill) have been determined based on valuein-use calculations.

We focused on this area because management is required to exercise considerable judgements and estimates in determining the recoverable amounts of the non-current assets (including goodwill), based on various assumptions including sales volume, sales price, gross margin, growth rate and pre-tax discount rate. Our procedures in relation to the impairment assessments of non-current assets (including goodwill) included:

We evaluated the processes and controls designed and operated by the Group relating to the assessment of the recoverable amounts of non-current assets (including goodwill) for container loading and unloading and storage business segment.

We reviewed the valuation methodology used by management to determine its compliance with accounting standards.

With support of our internal valuation expert, we evaluated the appropriateness of discount rate used by management. We also corroborated the key assumptions of future cash flows, including sales volume, sales price, gross margin, growth rate and challenged whether these were appropriate in light of historical trends and independent future market analysis.

We tested the mathematical accuracy of the relevant value-in-use calculations prepared by management. We also evaluated the sensitivity analysis around the key assumptions used in the calculations to ascertain the extent of change in those assumptions that either individually or collectively would be required for the non-current assets (including goodwill) to be impaired and also considered the likelihood of such a change in those key assumptions arising.

Based on our work performed, we considered the methodology used by management was appropriate and the key assumptions applied in the value-inuse calculations were supportable by evidence.





## 羅兵咸永道

#### **Other Information**

The directors of the Company are responsible for the other information set out in the Company's 2018 Annual Report. The other information comprises the information included in the financial highlights, chairman's statement, management discussion and analysis, report of directors, report of supervisory committee (but does not include the consolidated financial statements and our auditor's report thereon), which we obtained prior to the date of this auditor's report, and the corporate information, corporate profile, corporate governance report, biographies of directors, supervisors and senior management which are expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the corporate information, corporate profile, corporate governance report, biographies of directors, supervisors and senior management, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the Audit Committee and take appropriate action considering our legal rights and obligations.

## **Responsibilities of Directors and the Audit Committee for the Consolidated Financial Statements**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.



## 羅兵咸永道

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.





## 羅兵咸永道

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve: collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.



## 羅兵咸永道

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Jack Li.

**PricewaterhouseCoopers** Certified Public Accountants

Hong Kong, 26 March 2019

# **Consolidated Balance Sheet**

As at 31 December 2018

		As at 31 D	ecember
		2018	2017
	Note	RMB'000	RMB'000
ASSETS			
Non-current assets			
Investment properties	5	165,011	159,063
Property, plant and equipment	6	11,786,311	11,790,983
Land use rights	7	3,580,871	3,686,592
Intangible assets	8	628,228	619,034
Interests in joint ventures	10	68,993	73,286
Interests in associates	11	38,752	50,071
Financial assets at fair value through other comprehensive income	12	48,104	_
Available-for-sale financial assets	12	_	403,632
Long-term receivables and prepayments	16	64,321	57,259
Deferred income tax assets	13	264,762	278,153
Total non-current assets		16,645,353	17,118,073
Current assets			
Financial assets at fair value through other comprehensive income	12	67,165	—
Financial assets at fair value through profit or loss	12	847,961	—
Available-for-sale financial assets	12	_	373,500
Inventories	14	1,103,020	587,377
Accounts and notes receivable	15	1,007,840	1,151,344
Other receivables and prepayments	16	842,416	961,605
Term deposits with initial term over three months	17	10,000	8,000
Restricted cash	18	34,412	37,477
Cash and cash equivalents	19	681,633	671,348
		4,594,447	3,790,651
Assets classified as held-for-sale	11	12,456	_
Total current assets		4,606,903	3,790,651
Total assets		21,252,256	20,908,724
EQUITY			
Equity attributable to owners of the Company			
Share capital	24	2,726,200	2,726,200
Reserves	25	2,637,812	2,495,995
		<b>5,364,012</b>	5,222,195
Non-controlling interests		6,604,653	6,621,292
Total equity		11,968,665	11,843,487

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## **Consolidated Balance Sheet**

As at 31 December 2018

		As at 31 December			
		2018	2017		
	Note	RMB'000	RMB'000		
LIABILITIES					
Non-current liabilities					
Borrowings	23	3,165,847	2,430,118		
Deferred government grants and income	22	122,230	134,958		
Long-term payables and advances	21	1,782	1,816		
Deferred income tax liabilities	13	421,831	452,811		
Total non-current liabilities		3,711,690	3,019,703		
Current liabilities					
Accounts and notes payable	20	996,977	954,383		
Contract liabilities		403,202	_		
Other payables and accruals	21	703,731	1,264,784		
Borrowings	23	3,364,412	3,707,679		
Taxes payable		103,579	118,688		
Total current liabilities		5,571,901	6,045,534		
Total liabilities		9,283,591	9,065,237		
Total equity and liabilities		21,252,256	20,908,724		

The notes on pages 115 to 240 are an integral part of these consolidated financial statements.

The financial statements on pages 80 to 96 were approved by the Board of Directors on 26 March 2019 and were signed on its behalf by:

Cai Liqun Director Chen Zhaohui Director

# **Consolidated Income Statement**

For the year ended 31 December 2018

		2018	2017
	Note	RMB'000	RMB'000
Revenues	26	12,916,756	12,922,319
Cost of sales		(11,701,708)	(11,722,327)
Gross profit		1,215,048	1,199,992
Other income	26	326,226	256,187
Other (losses)/gains — net	27	(5,834)	211,255
Selling and marketing expenses		(62,343)	(76,739)
General and administrative expenses		(364,137)	(321,707)
Net impairment reversals/(losses) on financial assets		323	(30,792)
Operating profit	2.2	1,109,283	1,238,196
Finance income	30	21,273	28,383
Finance costs	30	(312,536)	(193,640)
		818,020	1,072,939
Share of profits less losses of joint ventures	10	(10,870)	(5,671)
Share of profits less losses of associates	11	2,436	3,365
		_,	
Profit before income tax		809,586	1,070,633
Income tax expense	31(a)	(255,196)	(251,038)
Profit for the year		554,390	819,595
Profit for the year attributable to:			
Owners of the Company		244,750	411,157
Non-controlling interests		309,640	408,438
		554,390	819,595
Earnings per share for profit attributable to owners			
of the Company			
- Basic and diluted (in RMB cents)	33	8.98	15.08

# **Consolidated Statement of Comprehensive Income**

For the year ended 31 December 2018

	2018 RMB'000	2017 RMB'000
Profit for the year	554,390	819,595
Other comprehensive income, net of tax		
Items that may be reclassified subsequently to profit or loss		
- Fair value gains on available-for-sale financial assets, net of tax	-	17,225
Items that will not be reclassified subsequently to profit or loss		
- Changes in the fair value of financial assets at fair value through other		
comprehensive income, net of tax	(5,573)	_
Total comprehensive income for the year	548,817	836,820
Total comprehensive income for the year attributable to:	000 477	400 000
— Owners of the Company	239,177	428,382
- Non-controlling interests	309,640	408,438
	548,817	836,820

# **Consolidated Statement of Changes in Equity**

For the year ended 31 December 2018

	Attribu	utable to owner	s of the Compa	ny		
	Share capital RMB'000 (Note 24)	Other reserves RMB'000 (Note 25)	Retained earnings RMB'000 (Note 25)	Total RMB'000	Non- controlling interests RMB'000	Total equity RMB'000
Balance at 1 January 2017	2,726,200	(358,229)	2,534,890	4,902,861	5,409,112	10,311,973
<b>Comprehensive income</b> Profit for the year Other comprehensive income:	_	_	411,157	411,157	408,438	819,595
Fair value gains on available- for-sale financial assets	_	17,225	_	17,225	_	17,225
— Gross		22,967		22,967		22,967
<ul> <li>Related deferred income tax</li> </ul>	_	(5,742)	_	(5,742)	_	(5,742)
Total comprehensive income	_	17,225	411,157	428,382	408,438	836,820
Transactions with owners in their capacity as owners Dividends paid to non-controlling shareholders						
of subsidiaries	—	—	—	—	(264,534)	(264,534)
2016 final dividends	_		(109,048)	(109,048)	_	(109,048)
Profit appropriation Capital contribution from non-controlling shareholders	_	19,038	(19,038)	_	_	_
of subsidiaries	_	_	_	_	1,068,276	1,068,276
Total transactions with owners in their capacity as owners	_	19,038	(128,086)	(109,048)	803,742	694,694
Balance at 31 December 2017	2,726,200	(321,966)	2,817,961	5,222,195	6,621,292	11,843,487

## Consolidated Statement of Changes in Equity

For the year ended 31 December 2018

Attributable to owners of the Company								
	Share capital RMB'000 (Note 24)	Other reserves RMB'000 (Note 25)	Retained earnings RMB'000 (Note 25)	Total RMB'000	Non- controlling interests RMB'000	Total equity RMB'000		
Balance at 31 December 2017, as previously reported Changes in accounting policies	2,726,200	(321,966) —	2,817,961 (1,943)	5,222,195 (1,943)	6,621,292 (1,582)	11,843,487 (3,525)		
Balance at 1 January 2018	2,726,200	(321,966)	2,816,018	5,220,252	6,619,710	11,839,962		
<b>Comprehensive income</b> Profit for the year Other comprehensive income: Changes in the fair value of financial	-	-	244,750	244,750	309,640	554,390		
assets at fair value through other comprehensive income — Gross — Related deferred income tax		(5,573) (7,431) 1,858		(5,573) (7,431) 1,858		(5,573) (7,431) 1,858		
Transfer of gains on disposal of equity investments at fair value through other comprehensive income to retained earnings		(38,530)	38,530	1,000		1,000		
— Gross		(51,373)	51,373			_		
<ul> <li>Related deferred income tax</li> </ul>	_	12,843	(12,843)	_	_	_		
Total comprehensive income	_	(44,103)	283,280	239,177	309,640	548,817		
Transactions with owners in their capacity as owners Dividends paid to non-controlling shareholders of subsidiaries 2017 final dividends Profit appropriation Capital contribution from non-controlling shareholders	=	  29,117	 (95,417) (29,117)	 (95,417) 	(371,997) — —	(371,997) (95,417) —		
of subsidiaries					47,300	47,300		
Total transactions with owners in their capacity as owners	_	29,117	(124,534)	(95,417)	(324,697)	(420,114)		
Balance at 31 December 2018	2,726,200	(336,952)	2,974,764	5,364,012	6,604,653	11,968,665		

# **Consolidated Statement of Cash Flows**

For the year ended 31 December 2018

		2018	2017
	Note	RMB'000	RMB'000
Cash flows from operating activities			
Net cash generated from operations	34(a)	1,455,003	1,111,944
Interest paid		(276,571)	(215,822)
Income tax paid		(268,912)	(229,021)
Net cash generated from operating activities		909,520	667,101
Cash flows from investing activities			
Durch and a firm when the share and a million with the still a start and			
Purchases of property, plant and equipment, intangible assets and		(000.050)	(500,400)
land use rights		(839,052)	(592,429)
Proceeds from disposals of property, plant and equipment and		40 740	20.000
land use rights		46,719	38,906
Government grants for property, plant and equipment	4.4	25,444	 767
Capital reduction of associate	11	(1.750)	101
Capital injection to associate	11	(1,750)	_
Capital injection to joint ventures	10	(9,000)	0.500
Cash received from disposal of an associate	11	4 700	8,586
Cash received from disposal of a joint venture	10	1,769	155 440
Investment return from Build and Transfer project		100,000	155,449
Loans to related parties		(18,250) 18,250	_
Repayment of loans to related parties Interest received		21,704	26,067
Dividends received		9,655	5,697
Proceeds from settlement of wealth management products		1,371,299	396,500
Purchase of wealth management products		(1,576,760)	(745,000)
Payment for business combination under non-common control		(10,000)	(50,389)
Cash received from disposal of financial assets at fair value through		(10,000)	(00,000)
other comprehensive income (2017: available-for-sale financial assets)		55,973	26,760
Increase in restricted cash		(36,231)	(19,613)
Decrease in restricted cash		39,296	16,623
Increase in term deposits with initial term of over three months		(18,000)	(8,000)
Decrease in term deposits with initial term of over three months		16,000	22,931
			,
Net cash used in investing activities		(802,934)	(717,145)

## **Consolidated Statement of Cash Flows**

For the year ended 31 December 2018

	Note	2018 RMB'000	2017 RMB'000
Cash flows from financing activities			
Proceeds from borrowings Repayments of borrowings		6,159,410 (5,822,834)	4,883,274 (3,943,299)
Contribution from non-controlling shareholders of subsidiaries Payment for business combination under common control		47,300	117,217 (501,546)
Repayment of loan from a related party Repayment of loan from non-controlling shareholders of a subsidiary		 (80,996)	(70,000)
Loan from a related party Dividends paid to owners of the Company		6,000 (95,417)	(109,048)
Dividends paid to non-controlling shareholders of subsidiaries Net cash used in from financing activities		(311,205)	(794,076)
Net increase/(decrease) in cash and cash equivalents		8,844	(467,522)
Cash and cash equivalents at beginning of year Exchange gains/(losses) on cash and cash equivalents		671,348 1,441	1,140,956 (2,086)
Cash and cash equivalents at end of year	19	681,633	671,348

For the year ended 31 December 2018

#### **1.** General information

Xiamen International Port Co., Ltd (the "Company") is a joint stock limited company established in the People's Republic of China (the "PRC"). The Company's H-shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Main Board").

The Company and its subsidiaries (together, the "Group") are principally engaged in container, bulk and general cargo loading and unloading and storage businesses; comprehensive port logistics services, including port-related logistics, shipping agency, tugboat berthing and unberthing services, tallying; and building materials manufacturing, processing and selling and the trading of merchandise (collectively referred to as the "Core Businesses").

The directors of the Company regard Xiamen Port Holding Group Co., Ltd. ("XPHG") as being the parent company of the Company.

These consolidated financial statements were approved for issue by the Board of Directors (the "Board") of the Company on 26 March 2019.

These financial statements are presented in Renminbi ("RMB"), unless otherwise stated.

For the year ended 31 December 2018

#### 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **2.1 Basis of preparation**

The consolidated financial statements of the Group have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") and the disclosure requirements of the Hong Kong Companies Ordinance Cap. 622. The financial statements have been prepared on a historical cost basis, except for the financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss, which are carried at fair value.

The preparation of financial statements in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

As at 31 December 2018, the Group's current liabilities exceeded current assets by RMB965 million. As at 31 December 2018, the available unused bank facilities of the Group amounted to RMB11,069 million. Based on the cash inflows from operating activities and the bank facilities available to the Group, the board of directors believes that the Group will continue to receive enough finance to support the operation and debt repayment and capital expenditure during at least twelve months from the date of these financial statements. Accordingly, these financial statements are prepared on going-concern basis.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

**2.1 Basis of preparation** (continued)

#### **Changes in accounting policies and disclosures**

(a) New standards, amendments and interpretation adopted by the Group in 2018

The following new standards, amendments and interpretation of HKFRSs, which are relevant to the operations of the Group, have been adopted by the Group for the first time for the financial year beginning 1 January 2018:

		Effective for annual periods beginning on or after
HKFRS 9	Financial Instruments	1 January 2018
HKFRS 15	Revenue from Contracts with Customers	1 January 2018
Amendments to HKFRS 2	Regarding classification and measurement of share-based payment transactions	1 January 2018
Improvements to HKFRSs	Annual Improvements to HKFRSs 2014–2016 Cycle	1 January 2018
Amendments to HKAS 40	Regarding transfer of investment property	1 January 2018
HK (IFRIC) 22	Foreign Currency Transactions and Advance Consideration	1 January 2018

The impact of the adoption of HKFRS 9, HKFRS 15 and the new accounting policies are described in Note 2.2 below. The other amendments and interpretation did not have any significant impact on the Group's accounting policies and did not require retrospective adjustments.

For the year ended 31 December 2018

- 2. Summary of significant accounting policies (continued)
  - **2.1 Basis of preparation** (continued)

#### Changes in accounting policies and disclosures (continued)

(b) New standards, amendments and interpretation not yet adopted

The following new standards, amendments and interpretation of HKFRSs, which are relevant to the operations of the Group, have been published but are not mandatory for the Group's accounting year beginning on 1 January 2018 and have not been early adopted by the Group:

		Effective for annual periods beginning on or after
HKFRS 16	Leases	1 January 2019
HKFRS 17	Insurance Contracts	1 January 2021
Amendments to HKFRS 9	Regarding prepayment features with negative compensation	1 January 2019
Amendments to HKAS 19	Regarding plan amendment, curtailment or settlement	1 January 2019
HK (IFRIC) 23	Uncertainty over Income Tax Treatments	1 January 2019
Amendments to HKFRS 10 and HKAS 28	Regarding sale or contribution of assets between an investor and its associate or joint venture	To be determined
Improvements to HKFRSs	Annual improvements to HKFRSs 2015–2017 Cycle	1 January 2019

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognised on the balance sheet by lessees, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases.

The Group has reviewed all of the Group's leasing arrangements over the last year in light of the new lease accounting rules in HKFRS 16. The standard will affect primarily the accounting for the Group's operating leases, which are not material to the Group.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.1 Basis of preparation (continued)

#### Changes in accounting policies and disclosures (continued)

(b) New standards, amendments and interpretation not yet adopted (continued)

As at the reporting date, the Group has non-cancellable operating lease commitments of RMB165,208,000, see Note 35(b). Of these commitments, approximately RMB18,424,000 relate to short-term leases and RMB1,328,000 to low value leases which will both be recognised on a straight-line basis as expense in profit or loss.

For the remaining lease commitments the Group expects to recognise right-of-use assets of approximately RMB130,257,000 on 1 January 2019 and reclass right-of-use assets of approximately RMB89,000,000 from prepayments and lease liabilities of RMB130,257,000 (after adjustments for prepayments and accrued lease payments recognised as at 31 December 2018). Net current assets will be RMB44,328,000 lower due to the presentation of a portion of the liabilities as current liabilities.

The Group's activities as a lessor are not material and hence the Group does not expect any significant impact on the financial statements. However, some additional disclosures will be required from next year.

The Group will apply the standard from its mandatory adoption date of 1 January 2019. The Group intends to apply the simplified transition approach and will not restate comparative amounts for the year prior to first adoption. All other right-of-use assets will be measured at the amount of the lease liability on adoption (adjusted for any prepaid or accrued lease expenses).

There are no other standards, amendments and interpretation that are not yet effective and that would be expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.2 Changes in accounting policies and disclosures

This note explains the impact of the adoption of HKFRS 9 "Financial Instruments" and HKFRS 15 "Revenue from Contracts with Customers" on the Group's financial statements and also discloses the new accounting policies that have been applied from 1 January 2018, where they are different to those applied in prior periods.

#### (a) Impact on the financial statements

The following tables show the adjustments recognised for each individual line item. The adjustments are explained in more detail standard by standard below.

		As at 31 December 2017			As at
		as previously			1 January
Consolidated financial position (extract)	Note	reported	HKFRS 15	HKFRS 9	2018
		RMB'000	RMB'000	RMB'000	RMB'000
Non-current assets					
Financial assets at fair value through					
other comprehensive income	2.2(b)(ii)	—	_	128,632	128,632
Financial assets at fair value through					
profit or loss	2.2(b)(ii)	—	—	275,000	275,000
Available-for-sale financial assets	2.2(b)(ii)	403,632	—	(403,632)	—
Other unaffected non-current asset					
line items		16,714,441			16,714,441
		17,118,073	_	_	17,118,073
Current assets					
Accounts and notes receivable	2.2(b)	1,151,344	_	(59,349)	1,091,995
Financial assets at fair value through					
other comprehensive income	2.2(b)(ii)	—	_	55,824	55,824
Financial assets at fair value through					
profit or loss	2.2(b)(ii)	—	—	373,500	373,500
Available-for-sale financial assets	2.2(b)(ii)	373,500	—	(373,500)	—
Other unaffected current asset line items		2,265,807	_	_	2,265,807
		3,790,651	—	(3,525)	3,787,126
Total assets		20,908,724		(3,525)	20,905,199



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.2 Changes in accounting policies and disclosures (continued)

#### (a) Impact on the financial statements (continued)

Consolidated financial position (extract)	Note	As at 31 December 2017 as previously reported	HKFRS 15	HKFRS 9	As at 1 January 2018
		RMB'000	RMB'000	RMB'000	RMB'000
Liabilities Contract liabilities — advances					
received from customers	2.2(d)	_	434,687	_	434,687
Other payables and accruals	2.2(d)	1,264,784	(434,687)	_	830,097
Other unaffected liability line items		7,800,453	_	_	7,800,453
Total liabilities		9,065,237	_		9,065,237
Net assets		11,843,487	_	(3,525)	11,839,962
EQUITY Equity attributable to owners of the Company					
Share capital		2,726,200	_	_	2,726,200
Reserves	2.2(b)(i)	2,495,995	_	(1,943)	2,494,052
Non-controlling interests	2.2(b)(i)	5,222,195 6,621,292		(1,943) (1,582)	5,220,252 6,619,710
Total equity		11,843,487	_	(3,525)	11,839,962

The main impact on the consolidated income statement for the year ended 31 December 2017 was reclassification of impairment losses on financial assets due to the adoption of HKFRS 9, as explained in note (b) below.

For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.2 Changes in accounting policies and disclosures (continued)

#### (b) HKFRS 9 "Financial Instruments" — Impact of adoption

HKFRS 9 replaces the provisions of HKAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The Group adopted HKFRS 9 without restating comparative information. The reclassifications and the adjustments arising from the new impairment rules are not reflected in the balance sheet as at 31 December 2017, but are recognised in the opening balance sheet on 1 January 2018.

The new accounting policies are set out in Notes 2.13 and 2.16. In accordance with the transitional provisions in HKFRS 9(7.2.15) and (7.2.26), comparative figures have not been restated. Hedge accounting is not applicable to the Group.

The total impact of the new standard on the Group's retained earnings as at 1 January 2018 is as follows:

	Notes	Retained earnings RMB'000	Non-controlling interests RMB'000
Closing retained earnings and non-controlling interests as at 31 December 2017 — HKAS 39			
Retained earnings and non-controlling interests as at 31 December 2017 Adjustment from adoption of HKFRS 9 on 1 January 2018		2,817,961	6,621,292
<ul> <li>Increase in provision for trade receivables</li> </ul>	(i)	(1,943)	(1,582)
Opening retained earnings and non-controlling interests as at 1 January 2018 — HKFRS 9		2,816,018	6,619,710



For the year ended 31 December 2018

### 2. Summary of significant accounting policies (continued)

2.2 Changes in accounting policies and disclosures (continued)

#### (b) HKFRS 9 "Financial Instruments" — Impact of adoption (continued)

Adjustments made to line items in the consolidated income statement for the 2017 reporting period relate to:

	2017 RMB'000
Decrease of administrative evenesses	(20, 702)
Decrease of administrative expenses Separate disclosure of net impairment losses on financial assets	(30,792) 30,792
Net impact on profit for the year	

(i) Impairment of financial assets

The Group has the following financial assets that are subject to HKFRS 9's new expected credit loss model:

- trade receivables for sales of inventories and from the provision of container, bulk and general cargo loading and unloading and storage businesses, comprehensive port logistics services;
- Impairment on other receivables is measured as either 12-month expected credit losses or lifetime expected credit losses, depending on whether there has been a significant increase in credit risk since initial recognition. If a significant increase in credit risk of a receivable has occurred since initial recognition, then impairment is measured as lifetime expected credit losses.

The Group was required to revise its impairment methodology under HKFRS 9 for each of these classes of assets. The impact of the change in impairment methodology on the Group's retained earnings and equity is disclosed in the table above.

For the year ended 31 December 2018

- 2. Summary of significant accounting policies (continued)
  - 2.2 Changes in accounting policies and disclosures (continued)

#### (b) HKFRS 9 "Financial Instruments" — Impact of adoption (continued)

(i) Impairment of financial assets (continued)

#### Trade receivables

The Group applies the HKFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

On that basis, the loss allowances as at 1 January 2018 were determined as follows for trade receivables:

		1 year to	2 years to	Over	
1 January 2018	Current	2 years	3 years	3 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Expected loss rate	1%	10%	50%	100%	
Gross carrying amount	1,012,280	79,906	152,536	21,785	1,266,507
Loss allowance	10,122	7,991	76,268	21,785	116,166

The loss allowances for trade receivables as at 31 December 2017 is reconciled to the opening loss allowances on 1 January 2018 as follows:

	Loss allowances
	for trade
	receivables
	RMB'000
As at 31 December 2017 — calculated under HKAS 39	112,641
Amounts restated through opening retained earnings	3,525
Opening loss allowances as at 1 January 2018 — calculated under HKFRS 9	116,166



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.2 Changes in accounting policies and disclosures (continued)

#### (b) HKFRS 9 "Financial Instruments" — Impact of adoption (continued)

(i) Impairment of financial assets (continued)

Other receivables and long-term receivables

The Group applies the HKFRS 9 general approach to measuring expected credit losses which uses a lifetime expected loss allowance for other receivables and long-term receivables.

No adjustments are required to be made on impairment for other receivables and long-term receivables as at 1 January 2018.

(ii) Classification of financial assets

On 1 January 2018 (the date of initial application of HKFRS 9), the Group's management has assessed which business models apply to the financial assets held by the Group and has classified its financial assets into the appropriate HKFRS 9 categories. The main effects resulting from this reclassification are as follows:

Financial assets — 1 January 2018	FVPL non-current RMB'000	FVPL current RMB'000	FVOCI non-current RMB'000	FVOCI current RMB'000	Available- for-sale non-current RMB'000	Available- for-sale current RMB'000	Accounts and notes receivable RMB'000
Closing balance as at							
31 December 2017							
— HKAS 39	-	—	—	-	403,632	373,500	1,151,344
Reclassification of investments							
from available-for-sale							
to FVPL (a)	275,000	373,500	_	_	(275,000)	(373,500)	-
Reclassification of investments							
from available-for-sale to							
FVOCI (b)	_	_	128,632	_	(128,632)	_	_
Reclassification of notes							
receivable to FVOCI (c)	_	_	_	55,824	_	_	(55,824)
Opening balance as at							
1 January 2018 — HKFRS 9	275,000	373,500	128,632	55,824	—		1,095,520

#### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

2. Summary of significant accounting policies (continued)

2.2 Changes in accounting policies and disclosures (continued)

### (b) HKFRS 9 "Financial Instruments" — Impact of adoption (continued)

- (ii) Classification of financial assets (continued)
  - (a) Reclassification of investments from available-for-sale to FVPL

The group elected to present in FVPL of all its wealth management products previously classified as available-for-sale, because the assets do not meet the HKFRS9 criteria for classification at amortised cost, because their cash flows do not represent solely payments of principal and interest.

(b) Reclassification of investments from available-for-sale to FVOCI

The group elected to present in OCI changes in the fair value of all its equity investments previously classified as available-for-sale, because these investments are held as long-term strategic investments that are not expected to be sold in the short to medium term.

(c) Reclassification of notes receivable to FVOCI

The group elected to present in OCI changes in the fair value of all its assets previously classified as notes receivable, because these assets are both held for collection of contractual cash flows and for selling of these assets.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.2 Changes in accounting policies and disclosures (continued)

#### (c) HKFRS 15 "Revenue from Contracts with Customers" — Impact of adoption

The Group has adopted HKFRS 15 Revenue from Contracts with Customers from 1 January 2018 which resulted in changes in accounting policies and reclassification to the amounts recognised in the financial statements. In accordance with the transition provisions in HKFRS 15, the Group has adopted the new rules using the modified retrospective approach and the comparatives for the 2017 financial year have not been restated. In summary, the following reclassification was made to the amount recognised in the balance sheet at the date of initial application (1 January 2018):

	IAS 18 carrying		HKFRS 15 carrying
	amount as at		amount as at
	31 December 2017	Reclassification	1 January 2018
	RMB'000	RMB'000	RMB'000
Contract liabilities	—	434,687	434,687
Trade and other payables	1,264,784	(434,687)	830,097

The Group has changed the presentation of the following amount in the balance sheet as at 1 January 2018 to reflect the terminology of HKFRS 15:

Contract liabilities in relation to contracts, mainly represent advances from customers, were previously included in trade and other payables (RMB434,687,000 as at 31 December 2017) and were now reclassified as contract liabilities in the balance sheet as at 1 January 2018.

There was no other significant impact on the Group's financial statements due to the adoption of HKFRS 15.

For the year ended 31 December 2018

- 2. Summary of significant accounting policies (continued)
  - 2.2 Changes in accounting policies and disclosures (continued)

## (d) HKFRS 15 "Revenue from Contracts with Customers" — Accounting policies applied from 1 January 2018

Revenue is recognised to depict the transfer of promised services/goods to customers in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those services/goods. Specifically, the Group uses a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

The Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the services/goods underlying the particular performance obligation is transferred to customers.

Control of the services/goods is transferred over time or at a point in time.

There has been no substantial changes to the revenue recognition policies of the Group other than the changes from "risks and rewards" approach to "control" approach.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### 2.3 Principles of consolidation and equity accounting

#### 2.3.1 Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

#### (a) Business combinations under common control

The Group has applied merger accounting as prescribed in Hong Kong Accounting Guideline 5 Merger Accounting for Common Control Combinations issued by the HKICPA to account for the purchase of the equity interests in the acquired subsidiary under common control (the "Acquired Subsidiary"), as if the acquisition had occurred and the Acquired Subsidiary had been combined from the date when the combining entities or businesses first came under the control of the controlling party.

The net assets of the Group and the Acquired Subsidiary are combined using the existing book values from the controlling party's perspective. No amount is recognised in respect of goodwill or excess of the Group's interest in the net fair value of the Acquired Subsidiary's identifiable assets, liabilities and contingent liabilities over the cost of acquisition at the time of the business combinations under common control. The consolidated statement of comprehensive income includes the results of the Group and the Acquired Subsidiary from the earliest date presented, regardless of the date of the business combinations under common control.

The comparative amounts in the consolidated financial statements are restated and presented as if the Acquired Subsidiary had been combined at the beginning of the previous reporting period or when it first came under common control, whichever is shorter.

Transaction costs incurred in relation to business combinations under common control that are accounted for by using merger accounting are recognised as an expense in the year in which they are incurred.

For the year ended 31 December 2018

- 2. Summary of significant accounting policies (continued)
  - 2.3 Principles of consolidation and equity accounting (continued)

#### 2.3.1 Subsidiaries (continued)

(b) Business combinations not under common control

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interests issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.3 Principles of consolidation and equity accounting (continued)

#### 2.3.1 Subsidiaries (continued)

(b) Business combinations not under common control (continued)

Acquisition-related costs are expensed as incurred.

The excess of the

- consideration transferred,
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

Over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated income statement, statement of comprehensive income, statement of changes in equity and balance sheet respectively.

For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.3 Principles of consolidation and equity accounting (continued)

#### 2.3.2 Associates

Associates are all entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting (see 2.3.4 below), after initially being recognised at cost.

#### 2.3.3 Joint arrangements

Under HKFRS 11 Joint Arrangements investments in joint arrangements are classified as either joint operations or joint ventures. The classification depends on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement. The Group has both joint operations and joint ventures.

Interests in joint ventures are accounted for using the equity method (see 2.3.4 below), after initially being recognised at cost in the consolidated balance sheet.

#### 2.3.4 Equity method

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment.

When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### 2.3 Principles of consolidation and equity accounting (continued)

#### 2.3.4 Equity method (continued)

Unrealised gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in Note 2.11.

#### 2.3.5 Changes in ownership interests

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of the Group.

When the Group ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable HKFRSs.

If the ownership interest in a joint venture or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### 2.4 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill. Investments in subsidiaries are also assessed for impairment and written down to their recoverable amounts in accordance with Note 2.11.

#### **2.5 Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chairman and the chief executive officer of the Company who carry out on a regular basis to make strategic decisions, are responsible for allocating resources and assessing performance of the operating segments.

#### 2.6 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Renminbi ("RMB"), which is the Company's functional and the Group's presentation currency. Renminbi is also the functional currency of all the subsidiaries, joint ventures and associates of the Group.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### 2.6 Foreign currency translation (continued)

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the income statement within finance income or expenses. All other foreign exchange gains and losses are presented in the consolidated income statement on a net basis within other gains/(losses).

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss and translation differences on nonmonetary assets such as equities classified as fair value through other comprehensive income are recognised in other comprehensive income.

#### **2.7** Investment properties

Investment properties are held for long-term rental yields.

Investment properties are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses. Depreciation is calculated using a straight-line method to allocate the depreciable amount over the estimated useful lives of 25 to 50 years. The residual values and useful lives are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are included in the consolidated income statement when the changes arise.

For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### **2.7 Investment properties** (continued)

Investment properties are subject to renovations or improvements at regular intervals. The cost of major renovations and improvements is capitalised as addition and the carrying amounts of the replaced components are written off to the consolidated income statement. The cost of maintenance, repairs and minor improvements is charged to the consolidated income statement during the financial period when it is incurred.

An investment property's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 2.11).

Gains and losses on disposal of an investment property are determined by comparing the proceeds with the carrying amount and are recognised in the consolidated income statement.

#### **2.8 Property, plant and equipment**

Property, plant and equipment is stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced parts is derecognised. All other repairs and maintenance are charged to the consolidated income statement during the financial period in which they are incurred.



For the year ended 31 December 2018

### 2. Summary of significant accounting policies (continued)

#### 2.8 Property, plant and equipment (continued)

Depreciation is calculated using the straight-line method to allocate the cost of property, plant and equipment to the residual values over their estimated useful lives, as follows:

—	Buildings	10 to 40 years
—	Port infrastructure	25 to 50 years
_	Storage infrastructure	20 to 25 years
_	Loading machineries	8 to 25 years
—	Other machineries	6 to 15 years
_	Vessels	5 to 18 years
_	Vehicles	5 to 10 years
_	Furniture, fittings and equipment	5 to 8 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Construction-in-progress represents property, plant and equipment under construction or pending installation and is stated at cost. Cost includes the costs of construction of property, plant and equipment, and interest charges arising from borrowings used to finance these assets during the period of construction or installation and testing. No provision for depreciation is made on construction-in-progress until such time as the relevant assets are completed and ready for intended use. When the assets concerned are brought into use, the costs are transferred to the relevant categories of property, plant and equipment and depreciated in accordance with the policy as stated above.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 2.11).

Gains and losses on disposals are determined by comparing proceeds with the carrying amount and are recognised in the consolidated income statement.

For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### 2.9 Land use rights

Land use rights represent prepaid operating lease payments for land less accumulated amortisation and accumulated impairment losses. Amortisation is calculated using the straight-line method to allocate the prepaid operating lease payments for land over the lease periods of 26 to 50 years.

2.10 Intangible assets

#### (a) Port line use rights

Port line use rights are stated at cost less accumulated amortisation and accumulated impairment losses. Cost represents consideration paid for the rights to use the port lines for periods of 48 years. Amortisation of port line use rights are calculated on the straight-line method over the period of the port line use rights of 48 years.

#### (b) Sea area use rights

Sea area use rights are stated at cost less accumulated amortisation and accumulated impairment losses. Cost represents consideration paid for the rights to use the sea area for periods of 48 years. Amortisation of sea area use rights are calculated on the straight-line method over the period of the sea area use rights of 48 years.

#### (c) Computer software

Acquired computer software are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.These costs are amortised over their estimated useful lives of 5 years on a straight-line basis.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.10 Intangible assets (continued)

#### (d) Goodwill

Goodwill arises on the acquisition of subsidiaries represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identified net assets acquired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### 2.11 Impairment of non-financial assets

Intangible assets that have an indefinite useful life or intangible assets not ready to use are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGU). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

For the year ended 31 December 2018

2. Summary of significant accounting policies (continued)

2.12 Investments and other financial assets

#### (a) Classification

From 1 January 2018, the Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through OCI or through profit or loss), and
- those to be measured at amortised cost

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### (b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.



For the year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

2.12 Investments and other financial assets (continued)

#### (c) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses) together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the statement of profit or loss.
- FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment expenses are presented as separate line item in the statement of profit or loss.

For the year ended 31 December 2018

- 2. Summary of significant accounting policies (continued)
  - 2.12 Investments and other financial assets (continued)

#### (c) Measurement (continued)

#### *Debt instruments* (continued)

 FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within other gains/(losses) in the period in which it arises.

#### Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in other gains/(losses) in the consolidated income statement as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

#### (d) Impairment

From 1 January 2018, the Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables, see Note 2.16 for further details.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

2.12 Investments and other financial assets (continued)

## (e) Accounting policies applied until 31 December 2017

The Group has applied HKFRS 9 retrospectively, but has elected not to restate comparative information. As a result, the comparative information provided continues to be accounted for in accordance with the Group's previous accounting policy.

Until 31 December 2017 the Group classifies its financial assets in the following categories:

- financial assets at fair value through profit or loss,
- loans and receivables, and
- available-for-sale financial assets.

The classification determined on the purpose for which the investments were acquired. Management determined the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluated this designation at the end of each reporting period. See Note 2.12 for details about each type of financial asset.

(i) Financial assets at fair value through profit or loss

The Group classifies financial assets at fair value through profit or loss if they are acquired principally for the purpose of selling in the short term, if are held for trading. They are presented as current assets if they are expected to be sold within 12 months after the end of the reporting period; otherwise they are presented as non-current assets. The Group has not elected to designate any financial assets at fair value through profit or loss.

#### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

2. Summary of significant accounting policies (continued)

2.12 Investments and other financial assets (continued)

## (e) Accounting policies applied until 31 December 2017 (continued)

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. If collection of the amounts is expected in one year or less they are classified as current assets. If not, they are presented as non-current assets. The Group's loans and receivables comprise of trade and other receivables and cash and cash equivalents. (Note 2.16 and 2.17).

(iii) Available-for-sale financial assets

Investments are designated as available-for-sale financial assets if they do not have fixed maturities and fixed or determinable payments, and management intends to hold them for the medium to long-term. Financial assets that are not classified into any of the other categories (at FVPL, loans and receivables or heldto-maturity investments) are also included in the available-for-sale category.

The financial assets are presented as non-current assets unless they mature, or management intends to dispose of them within 12 months of the end of the reporting period.

## Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

2.12 Investments and other financial assets (continued)

## (e) Accounting policies applied until 31 December 2017 (continued)

(iii) Available-for-sale financial assets (continued)

*Recognition and derecognition* (continued)

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in other comprehensive income are reclassified to profit or loss as gains and losses from investment securities.

#### Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Gains or losses arising from changes in the fair value are recognised as follows:

- for 'financial assets at fair value through profit or loss' in profit or loss within other income or other expenses
- for available-for-sale financial assets that are monetary securities denominated in a foreign currency — translation differences related to changes in the amortised cost of the security are recognised in profit or loss and other changes in the carrying amount are recognised in other comprehensive income

### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

2. Summary of significant accounting policies (continued)

2.12 Investments and other financial assets (continued)

## (e) Accounting policies applied until 31 December 2017 (continued)

(iii) Available-for-sale financial assets (continued)

Measurement (continued)

 for other monetary and non-monetary securities classified as available-for-sale in other comprehensive income.

Dividends on financial assets at fair value through profit or loss and available-forsale equity instruments are recognised in profit or loss as part of revenue from continuing operations when the Group's right to receive payments is established. Interest income from financial assets at fair value through profit or loss is included in the net gains/(losses). Interest on available-for-sale securities, held-to-maturity investments and loans and receivables calculated using the effective interest method is recognised in the income statement as part of revenue from continuing operations.

Details on how the fair value of financial instruments is determined are disclosed in Note 3.3.

#### 2.13 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the relevant company or the counterparty.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.14 Non-current assets held for sale and discontinued operations

Non-current assets and disposal groups are classified as held-for-sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets (and disposal groups) classified as held-for-sale are measured at the lower of their previous carrying amount and fair value less costs of disposal.

#### **2.15 Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of finished goods comprises raw materials, direct labour, other direct costs and related production overheads (based on normal operating capacity). It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### 2.16 Accounts and other receivables

Accounts receivable are amounts due from customers for merchandise sold or services performed in the ordinary course of business. They are generally due for settlement within 30 days and therefore are all classified as current.

Accounts and other receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the accounts and other receivables with the objective to collect the contractual cash flows and therefore measures them subsequently measured at amortised cost using the effective interest method, less provision for impairment.

See Note 2.12 for further information about the Group's accounting for receivables and a description of the Group's impairment policies for receivables.

For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.17 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts (if any).

#### 2.18 Share capital

Ordinary shares are classified as equity.Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### 2.19 Accounts and other payables

Accounts payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts and other payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Accounts and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.20 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.21 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

Borrowing costs include interest expense, finance charges in respect of finance lease and exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs. The exchange gains and losses that are an adjustment to interest costs include the interest rate differential between borrowing costs that would be incurred if the entity had borrowed funds in its functional currency, and the borrowing costs actually incurred on foreign currency borrowings. Such amounts are estimated based on forward currency rates at the inception of the borrowings.

When the construction of the qualifying assets takes more than one accounting period, the amount of foreign exchange differences eligible for capitalisation is determined for each annual period and are limited to the difference between the hypothetical interest amount for the functional currency borrowings and the actual interest incurred for foreign currency borrowings. Foreign exchange differences that did not meet the criteria for capitalisation in previous years should not be capitalised in subsequent years.

For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.22 Current and deferred income tax

The income tax expense for the period comprises current and deferred income tax. Tax is recognised in the consolidated income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries/regions where the Company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

## (b) Deferred income tax

#### Inside basis differences

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, and the deferred income tax is not accounted for if it arises from initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

2.22 Current and deferred income tax (continued)

## (b) Deferred income tax (continued)

Inside basis differences (continued)

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### Outside basis differences

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint ventures, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries, associates and joint ventures only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

#### (c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

2.23 Employee benefits

#### (a) Retirement benefit obligations

The Group contributes on a monthly basis to various defined contribution retirement benefit plans organised by relevant municipal and provincial governments in the PRC. The municipal and provincial governments undertake to assume the retirement benefit obligations payable to all existing and future retired employees under these plans. In addition, the Group has participated in a supplementary pension scheme under which the Group is required to make monthly payments to pension funds for its existing qualifying employees, at certain percentages of the annual salaries of the qualifying employees. The Group has no further obligation for post-retirement benefits beyond the above contributions made. Contributions to these plans or scheme are expensed as incurred.

#### (b) Early retirement benefits

Early retirement benefits are recognised as expense in the period the Group reaches agreements with the relevant employees for the early retirement.

#### (c) Housing benefits

Full-time employees of the Group are entitled to participate in various government sponsored housing funds. The Group contributes to these funds based on certain percentages of the salaries of the employees on a monthly basis. The Group's liability in respect of these funds is limited to the contribution payable in each period. Contributions to the funds are expensed as incurred.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.24 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Where the Group expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### 2.25 Government grants and subsidies

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to the purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight-line basis over the expected lives of the related assets. Note 7 provides further information on how the Group accounts for government grants.

For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.26 Recognition of revenue and income

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for goods supplied, stated net of discounts returns and value added taxes.

The Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the services/goods underlying the particular performance obligation is transferred to customers.

Control of the services/goods is transferred over time or at a point in time.

There has been no substantial changes to the revenue recognition policies of the Group other than the changes from "risks and rewards" approach to "control" approach.

#### (a) Revenue from container loading and unloading and storage

Revenue from container loading and unloading is recognised when the services are rendered. Revenue from container storage is recognised on a straight-line basis over the period of storage.

#### (b) Revenue from bulk/general cargo loading and unloading

Revenue from bulk/general cargo loading and unloading is recognised when the services are rendered.

#### (c) Revenue from comprehensive port logistics services

Revenue from comprehensive port logistics services is recognised when the services are rendered.

#### (d) Revenue from sales of building materials

Sales of building materials are recognised when the Group has delivered products to the customer; the customer has accepted the products and collectability of the related receivables is reasonably assured.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

2.26 Recognition of revenue and income (continued)

## (e) Revenue from merchandise trading

Revenue is recognised when the Group transfers all the control of goods to the buyer and no longer reserved any right to continue to manage and implement effective control which often associated with the ownership of the goods, and costs incurred or to be incurred can be measured reliably. The revenue for the sales of good is recognised on prices received or receivable from the buyer according to the contract or agreement.

#### (f) Interest income

Interest income is recognised on a time-proportion basis using the effective interest method.

## (g) Rental income

Rental income on assets leased out under operating leases is recognised on the straight-line basis over the lease periods.

## (h) Dividend income

Dividend income is recognised when the right to receive payment is established.

## Accounting policies applied until 31 December 2017

The Group recognises revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and revenue is recognised when the Group transfers all the significant risks and rewards incidental to ownership of goods to the buyer and no longer reserved any right to continue to manage and implement effective control which often associated with the ownership of the goods, and costs incurred or to be incurred can be measured reliably. The Group bases its estimates of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.27 Operating leases

## (a) The Group as lessee

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) by the Group are charged to the consolidated income statement on a straight-line basis over the period of the lease.

#### (b) The Group as lessor

Assets leased out under operating leases by the Group are included in the Group's balance sheet in accordance with their nature and where applicable, are depreciated in accordance with the Group's depreciation policy as set out in Note 2.8. Rental income arising from assets leased out under operating lease is recognised in accordance with the Group's income recognition policy as set out in Note 2.26(g) above.

#### 2.28 Contingent liabilities and contingent assets

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised but is disclosed in the notes to the consolidated financial statements. When a change in the probability of an outflow occurs so that outflow is probable, it will then be recognised as a provision.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain event not wholly within the control of the Group.



For the year ended 31 December 2018

## 2. Summary of significant accounting policies (continued)

#### 2.28 Contingent liabilities and contingent assets (continued)

Contingent assets are not recognised but are disclosed in the notes to the consolidated financial statements, when an inflow of economic benefits is probable. When the inflow is virtually certain, an asset is recognised.

#### 2.29 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders or directors, where appropriate.

## **3. Financial risk management**

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### (a) Foreign exchange risk

The Group mainly operates in the PRC with most of the transactions settled in RMB. However, foreign currencies are required to settle the Group's purchases of machinery and equipment from overseas suppliers and certain expenses. RMB is not freely convertible into other foreign currencies and conversion of RMB into foreign currencies is subject to rules and regulations of foreign exchange control promulgated by the PRC government. Details of the Group's cash and bank balances, accounts receivable, accounts payable and borrowings as at 31 December 2018 which are denominated in currencies other than RMB (primarily with respect to United States Dollars ("USD"), European Dollars ("EUR") and Hong Kong Dollars ("HKD") (collectively the "Non-functional Currency Financial Assets/Liabilities"), are disclosed in Notes 15, 19, 20 and 23 respectively.

For the year ended 31 December 2018

## 3. Financial risk management (continued)

3.1 Financial risk factors (continued)

## (a) Foreign exchange risk (continued)

The Group currently does not have a foreign currency hedging policy. However, management closely monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

At 31 December 2018, if RMB had weakened/strengthened by 5% against the USD with all other variables held constant, the Group's pre-tax profit for the year would have been RMB1,147,410 lower/higher (2017: RMB11,852,588 lower/higher); If RMB had weakened/strengthened by 5% against the EUR with all other variables held constant, the Group's pre-tax profit for the year would have been RMB75 higher/lower (2017: RMB18,842 higher/lower); if RMB had weakened/strengthened by 5% against the HKD with all other variables held constant, the Group's pre-tax profit for the year would have been RMB65,191 lower/higher (2017: RMB7,483 lower/higher), mainly as a result of foreign exchange losses/gains on translation of the Non-functional Currency Financial Assets/Liabilities; if RMB had weakened/strengthened by 5% against the Japanese yen with all other variables held constant, the Group's pre-tax profit for the year would have been RMB26,684 lower/higher (2017: no effect), mainly as a result of foreign exchange losses/gains on translation of the Non-functional Currency Financial Assets/Liabilities; in translation of the Non-functional Currency Financial Assets/Liabilities; in the HKD with all other variables held constant, the Group's pre-tax profit for the year would have been RMB26,684 lower/higher (2017: no effect), mainly as a result of foreign exchange losses/gains on translation of the Non-functional Currency Financial Assets/Liabilities.

## (b) Interest rate risk

The Group's income and operating cash flows are substantially independent of changes in market interest rates as the Group has no significant interest-bearing assets (other than term deposits, cash and bank balances). The Group's exposure to changes in interest rates is mainly attributable to its borrowings.

Borrowings at variable rates expose the Group to cash flow interest-rate risk. Borrowings at fixed rates expose the Group to fair value interest-rate risk. As at 31 December 2018, approximately 73% (2017: 72%) of the Group's borrowings are fixed interest rates borrowings. The effective interest rates and terms of repayment of the Group's borrowings are disclosed in Note 23.



For the year ended 31 December 2018

## 3. Financial risk management (continued)

#### **3.1 Financial risk factors** (continued)

## (b) Interest rate risk (continued)

At 31 December 2018, if interest rates on borrowings had been 50 basis points higher/ lower with all other variables held constant, the Group's pre-tax profit for the year would have been RMB8,804,554 (2017: RMB5,190,245) lower/higher, mainly as a result of higher/lower finance costs on bank borrowings.

## (c) Price risk

The Group is exposed to equity securities price risk because the Group holds certain investments which are classified on the consolidated balance sheet as financial assets at fair value through other comprehensive income (Note 12). The Group currently does not have a policy in respect of investment portfolio diversification. Management closely monitors the price risk exposure and will make appropriate investment decisions by reference to the movement trend of recent market prices, expected future returns and all other relevant factors.

As at 31 December 2018, if market price of the listed equity securities had been 10% higher/lower with all other variables held constant, the carrying amounts of financial assets at fair value through other comprehensive income and the Group's total equity would have been increased/decreased by the same amount of RMB4,394,644 (2017: RMB12,447,901), excluding the tax effect.

Wealth management products are classified on the consolidated balance sheet as financial assets at fair value through profit or loss. As the fair value of wealth management products is approximately equal to their carrying amount due to short maturity, the price risk of wealth management products is not significant.

For the year ended 31 December 2018

## 3. Financial risk management (continued)

**3.1 Financial risk factors** (continued)

## (d) Credit risk

The Group's maximum exposure to credit risk in respect of financial assets is the carrying amounts of term deposits, cash and cash equivalents, restricted cash, accounts and other receivables as at the balance sheet date. Management has credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

For term deposits, cash and cash equivalents and restricted cash, the Group has limited its credit exposure by restricting their selection of financial institutions on those reputable local banks or state-owned banks.

In respect of accounts receivable, the Group limits its exposure to credit risk through performing credit reviews and monitoring the financial strength of its major customers and asks for collateral when proper and necessary. Customers are assessed and rated based on their credit quality, taking into account its financial position, past experience and other factors. Individual risk limits are set by management and utilisation of these credit limits is regularly monitored. Generally, accounts receivable are due within 60 days from the date of billing.

Further quantitative disclosure in respect of the Group's exposure to credit risk from accounts and other receivables are set out in Note 15 and Note 16.

No other financial assets carry a significant exposure to credit risk.

## (e) Liquidity risk

Cash flow forecasting is performed in the operating entities of the Group. Management monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all time so that the Group does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration the Group's debt financing plans, covenant compliance, compliance with internal balance sheet ratio targets and, if applicable, external regulatory or legal requirements — for example, currency restrictions.



For the year ended 31 December 2018

## 3. Financial risk management (continued)

## 3.1 Financial risk factors (continued)

## (e) Liquidity risk (continued)

The Group's demand for cash is due to the port construction, purchase of cargo loading machines and debt repayment. The operating cash flow needed is satisfied by cash received from business operation and bank debt financing.

The table below analyses the Group's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Less than 1 year RMB'000	Between 1 and 2 years RMB'000	Between 2 and 5 years RMB'000	Over 5 years RMB'000
Group At 31 December 2018				
Borrowings	3,364,412	531,970	2,204,485	429,392
Long-term payables and advances	37	40	136	1,569
Accounts and notes payable	996,977	_	_	_
Other payables and accruals	703,731	_	—	—
	5,065,157	532,010	2,204,621	430,961

	Less than 1 year RMB'000	Between 1 and 2 years RMB'000	Between 2 and 5 years RMB'000	Over 5 years RMB'000
Group At 31 December 2017 Borrowings	3,876,900	1,698,912	626,327	247,719
Long-term payables and advances	—	72	128	1,616
Accounts and notes payable	954,383		—	—
Other payables and accruals	1,264,784	1,698,984	626,455	

For the year ended 31 December 2018

## 3. Financial risk management (continued)

#### 3.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including "current and non-current borrowings" as shown in the consolidated balance sheet) less cash and cash equivalents. Total capital is calculated as "total equity" as shown in the consolidated balance sheet plus net debt.

During 2018, the Group's strategy, which was approximately unchanged from 2017, was to maintain a low gearing ratio. The gearing ratios at 31 December 2018 and 2017 were as follows:

	2018	2017
	RMB'000	RMB'000
Total borrowings (Note 23)	6,530,259	6,137,797
Less: Cash and cash equivalents (Note 19)	(681,633)	(671,348)
Net debt	5,848,626	5,466,449
Total equity	11,968,665	11,843,487
Total capital	17,817,291	17,309,936
Gearing ratio (%)	32.83%	31.58%

The increase in the gearing ratio during 2018 resulted primarily from the increase in bank borrowings (Note 23) during the year.



For the year ended 31 December 2018

## 3. Financial risk management (continued)

#### 3.3 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's assets that are measured at fair value at 31 December 2018.

	Level 1	Level 2	Level 3	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Assets				
Financial assets at fair value through				
other comprehensive income	43,951	_	71,318	115,269
Financial assets at fair value through				
profit or loss	_	_	847,961	847,961

The following table presents the Group's assets that are measured at fair value at 31 December 2017.

	Level 1	Level 2	Level 3	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Assets				
Available-for-sale financial assets				
— Equity investments	124,479	—	4,153	128,632
— Wealth management products	_		648,500	648,500

There were no transfers between levels 1 and 2 during the year.

For the year ended 31 December 2018

#### **3. Financial risk management** (continued)

3.3 Fair value estimation (continued)

#### (a) Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1. Instruments included in level 1 comprise primarily equity investments classified as financial assets at fair value through other comprehensive income (Note 12).

## (b) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.



For the year ended 31 December 2018

## 3. Financial risk management (continued)

3.3 Fair value estimation (continued)

## (b) Financial instruments in level 2 (continued)

- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

## (c) Financial instruments in level 3

As at 31 December 2018, the Group classified the wealth management products as financial instruments in level 3. The fair value of wealth management products is approximately equal to their carrying amount due to short maturity.

## 4. Critical accounting estimates and assumptions

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

For the year ended 31 December 2018

## 4. Critical accounting estimates and assumptions (continued)

#### 4.1 Impairments of non-current assets

The Group tests at least annually whether goodwill has suffered any impairment. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The recoverable amounts have been determined based on value-in-use calculations or fair value less costs to sell. These calculations require the use of judgements and estimates.

Management's judgement is required in the area of asset impairment particularly in assessing: (i) whether an event has occurred that may indicate that the related asset values may not be recoverable; (ii) whether the carrying value of an asset can be supported by the recoverable amount, being the higher of fair value less costs to sell and net present value of future cash flows which are estimated based upon the continued use of the asset in the business; and (iii) the appropriate key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions selected by management in assessing impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the net present value used in the impairment test and as a result affect the Group's financial condition and results of operations. If there is a significant adverse change in the projected performance and resulting future cash flow projections, it may be necessary to take an impairment charge to the consolidated income statement.

Specific assumptions and estimates involved in the cash flow projections for goodwill are set out in Note 8.

#### 4.2 Useful lives of property, plant and equipment

The Group's management determines the estimated useful lives and related depreciation charges for its property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. It could change significantly as a result of technical innovations and competitor actions in response to severe industry cycles. Management will increase the depreciation charge where useful lives are less than previously estimated, or it will write off or write down technically obsolete or non-strategic assets that have been abandoned or sold.



For the year ended 31 December 2018

## 4. Critical accounting estimates and assumptions (continued)

#### 4.2 Useful lives of property, plant and equipment (continued)

For the year ended 31 December 2018, if the useful lives of property, plant and equipment differ by 10% from management's estimates, the Group would need to:

- increase the carrying amounts of property, plant and equipment and decrease the depreciation charge by RMB56,618,146, if favourable; or
- decrease the carrying amounts of property, plant and equipment and increase the depreciation charge by RMB56,618,146, if unfavourable.

#### 4.3 Taxation

The Group is subject to various kinds of taxes in daily operation. Influenced by effective or substantively effective tax laws and relevant interpretations from tax authorities, there exists the uncertainty in the tax treatment on many transactions and events where requires the estimation from the Group. The management makes the best estimation and records the tax results based on the effective or substantively effective tax laws, relative interpretations and the actual situation of the transactions in the Group. At each balance sheet date, the management revaluates the estimations according to the updates of the transactions and changes in laws and regulations. Because of the uncertainty aforementioned, the final tax result could be different from management's estimation, such differences will impact the tax recorded in the periods when the final tax results are determined.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

The Group's management determines the deferred income tax assets based on the enacted or substantively enacted tax rates and laws and best knowledge of profit projections of the Group for coming years during which the deferred income tax assets are expected to be recovered. Management will revise the assumptions and profit projections by each balance sheet date.

For the year ended 31 December 2018

## 4. Critical accounting estimates and assumptions (continued)

#### 4.4 Net realisable value of inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. These estimates are based on the current market condition and the historical experience of manufacturing and selling products of similar nature. It could change significantly as a result of competitor actions in response to severe industry cycles. Management will reassess the estimations by each balance sheet date.

Were the actual selling price of inventories different by 10% from management's estimates, the Group would need to decrease the carrying amounts of inventories and increase the provision for impairment of inventories by RMB21,364,314 (2017: RMB19,168,308), if unfavourable.

#### 4.5 Provision for impairment of receivables

The Group has adopted the simplified expected credit loss model for its trade receivables (Note 15), as required by HKFRS 9 and the general expected credit loss model for long-term receivables, other receivables, debt investments carried at amortised cost and debt investments carried at fair value through other comprehensive income. All of the group's debt investments have low credit risk at both the beginning and end of the reporting period. Management will reassess the provision by each balance sheet date.

#### 4.6 The progress and cost of construction in progress

The terminal project experiences a long construction period and the Group transfers the construction in progress to fixed assets upon the completion of the project. Because the whole construction involves various projects, the completion settlement also takes a long time to accomplish. Consequently, the Group makes the best estimation on the completion status of the project, the time to transfer the construction in progress to fixed asset and the total cost to be transferred. These judgment and estimation may differ with the final completion settlement result which will have impact on the cost of the fix assets initially estimated and corresponding depreciation.



For the year ended 31 December 2018

## 4. Critical accounting estimates and assumptions (continued)

#### 4.7 Government grants

Government grants should be recognised in the income statement to match them with the expenditure towards which they are intended to compensate. Management will recognise the grants as grants to asset or income according to terms. Sometimes there will be some conditions attached to the grants, management will carefully assess whether the Group will comply with the conditions and grants will be only recognised when the Group is certain to comply with the conditions even if the grants has already been received.

## 5. Investment properties

	2018 RMB'000	2017 RMB'000
Opening net book amount	159,063	135,171
Additions	12,025	_
Transferred from property, plant and equipment (Note 6)	914	37,297
Transferred to property, plant and equipment (Note 6)	(777)	(7,269)
Depreciation	(6,214)	(6,136)
Closing net book amount	165,011	159,063
Cost	221,521	209,294
Accumulated depreciation	(56,510)	(50,231)
Net book amount	165,011	159,063

No independent valuation was carried out for the investment properties. As at 31 December 2018, the management estimated fair value of the Group's investment properties amounted to approximately RMB206,655,000 (2017: RMB196,836,000) by making reference to current market prices for similar properties in the similar location and condition with similar leasing arrangement.

Depreciation expense of RMB6,214,000 (2017: RMB6,136,000) has been charged in cost of sales (Note 29).

As at 31 December 2018, the Group had no unprovided contractual obligations for future repairs and maintenance (2017: Nil).

For the year ended 31 December 2018

# 6. Property, plant and equipment

		Dert	Characte	Loodbar	Other			Furniture,	Construction	
	Buildings	Port infrastructure	Storage infrastructure	Loading machineries	Other machineries	Vehicles	Vessels	fittings and	Construction-	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	equipment RMB'000	in-progress RMB'000	RMB'000
	RIVID 000	RIND 000	RIVID 000	RIVID 000	RIVID 000	KIND 000	RIVID 000	RIVID 000	KIND 000	RIVID 000
At 1 January 2017										
Cost	618,159	5,280,280	840,588	2,516,689	658,190	225,021	558,392	223,560	473,458	11,394,337
Accumulated depreciation	(160,916)	(706,586)	(190,138)	(1,069,442)	(258,103)	(135,615)	(265,637)	(149,708)	_	(2,936,145)
Accumulated impairment losses	_	(1,823)	_	_	(4,835)	_	_	(4)	(3,170)	(9,832)
Net book amount	457,243	4,571,871	650,450	1,447,247	395,252	89,406	292,755	73,848	470,288	8,448,360
Year ended 31 December 2017										
Opening net book amount	457,243	4,571,871	650,450	1,447,247	395,252	89,406	292,755	73,848	470,288	8,448,360
Additions	15,077	13,224	5,630	64,072	56,032	7,356	_	39,362	457,257	658,010
Transferred from construction-in-progress	2,332	19,572	11,816	34,047	7,957	5,298	102,010	17,744	(200,776)	-
Transferred from investment										
properties (Note 5)	7,269	-	-	-	-	-	-	-	-	7,269
Business combination	101,636	2,005,634	97,647	794,667	33,054	7,328	-	17,891	162,823	3,220,680
Transferred to investment properties										
(Note 5)	(14,748)	(14,452)	(310)	-	(6,751)	_	_	_	(1,036)	(37,297)
Transferred to intangible assets (Note 8)	-	_	-	-	_	-	_	_	(4,082)	(4,082)
Disposals (Note 27)	(822)	(2,014)	(482)	(265)	(862)	(2,894)	(164)	(1,040)	(17,631)	(26,174)
Depreciation	(27,615)	(164,815)	(29,810)	(140,351)	(38,408)	(20,615)	(28,399)	(25,770)	-	(475,783)
Closing net book amount	540,372	6,429,020	734,941	2,199,417	446,274	85,879	366,202	122,035	866,843	11,790,983
At 31 December 2017										
Cost	726,299	7,299,879	955,148	3,361,256	740,437	221,052	654,922	292,892	870,013	15,121,898
Accumulated depreciation	(185,927)	(869,036)	(220,207)	(1,161,839)	(289,328)	(135,173)	(288,720)	(170,853)	-	(3,321,083)
Accumulated impairment losses	-	(1,823)	_	-	(4,835)	-	-	(4)	(3,170)	(9,832)
Net book amount	540,372	6,429,020	734,941	2,199,417	446,274	85,879	366,202	122,035	866,843	11,790,983



For the year ended 31 December 2018

## 6. Property, plant and equipment (continued)

		Port	Storage	Loading	Other			Furniture, fittings and	Construction-	
	Buildings	infrastructure	infrastructure	machineries	machineries	Vehicles	Vessels	equipment	in-progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	Rinb 000	Kind Coo	NIIB 000	NIND 000	RIND 000		IIIIB 000	NIII OOO		Nind ood
Year ended 31 December 2018										
Opening net book amount	540,372	6,429,020	734,941	2,199,417	446,274	85,879	366,202	122,035	866,843	11,790,983
Additions	9,801	25,170	6,809	46,063	9,154	15,881	-	25,540	516,243	654,661
Transferred from construction- in-progress	91,567	97,210	40,942	29,671	44,684	104	-	18,409	(322,587)	-
Transferred from investment										
properties (Note 5)	777	-	-	-	-	-	-	-	-	777
Transferred to investment properties										
(Note 5)	(914)	_	-	-	-	-	-	_	-	(914)
Transferred to intangible assets (Note 8)	_	_	-	-	-	-	-	_	(3,212)	(3,212)
Disposals (Note 27)	-	(6,449)	(339)	(4,574)	(21,402)	(1,729)	-	(1,563)	(26,990)	(63,046)
Government subsidies	-	-	(2,040)	-	(11,908)	-	-	-	(11,496)	(25,444)
Depreciation	(32,698)	(194,723)	(37,729)	(171,748)	(36,473)	(18,536)	(31,836)	(42,438)	-	(566,181)
Impairment	-	-	-	(1,313)	-	-	-	-	-	(1,313)
Closing net book amount	608,905	6,350,228	742,584	2,097,516	430,329	81,599	334,366	121,983	1,018,801	11,786,311
At 31 December 2018										
Cost	827,236	7,415,193	999,251	3,381,727	734,970	208,753	654,922	325,680	1,018,801	15,566,533
Accumulated depreciation	(218,331)	(1,063,142)	(256,667)	(1,282,898)	(301,341)	(127,154)	(320,556)	(203,693)	_	(3,773,782)
Accumulated impairment losses	_	(1,823)	_	(1,313)	(3,300)	_	_	(4)	_	(6,440)
Net book amount	608,905	6,350,228	742,584	2,097,516	430,329	81,599	334,366	121,983	1,018,801	11,786,311

Depreciation expense of RMB546,461,000, RMB417,000 and RMB19,303,000 (2017: RMB458,412,000, RMB223,000 and RMB17,148,000) has been charged in cost of sales, selling and marketing expenses, general and administrative expenses respectively (Note 29).

During the year ended 31 December 2018, the Group has capitalised borrowing costs of RMB13,329,000 (2017: RMB11,708,000) on qualifying assets (Note 30). Borrowing costs were capitalised at the weighted average rate of its general borrowings of 4.31% (2017: 4.47%).

For the year ended 31 December 2018

## 7. Land use rights

	RMB'000
N 4 January 2017	
At 1 January 2017	2 046 617
Cost Accumulated amortisation	3,246,617
	(444,025)
Net book amount	2,802,592
Year ended 31 December 2017	
Opening net book amount	2,802,592
Additions	8,352
Business combination	975,325
Amortisation	(99,677)
	(00,011)
Closing net book amount	3,686,592
At 31 December 2017	
Cost	4,230,294
Accumulated amortisation	(543,702)
	(0+0,102)
Net book amount	3,686,592
Year ended 31 December 2018	
Opening net book amount Additions	3,686,592
Amortisation	8,476 (104,469)
Disposal	(104,489) (9,728)
	(3,120)
Closing net book amount	3,580,871
At 31 December 2018	
Cost	4,229,042
Accumulated amortisation	(648,171)
	(010,212)
Net book amount	3,580,871

The Group's interests in land use rights represent operating lease prepayments for the use of land in the PRC which are held on leases between 26 and 50 years (2017: between 26 and 50 years).



For the year ended 31 December 2018

## 7. Land use rights (continued)

Amortisation expense of RMB29,799,000 and RMB74,670,000 (2017: RMB29,214,000 and RMB70,463,000) has been charged in cost of sales, general and administrative expenses respectively for the year ended 31 December 2018 (Note 29).

As at 31 December 2018, the Group is in the process of applying and obtaining the land use rights certificates of certain newly acquired land use right during the year. The Directors are of the opinion that the use of and the conduct of operating activities in these lands are not affected and this issue does not have any material impact on the financial position of the Group.

## 8. Intangible assets

	Goodwill RMB'000 (Note 8 (a))	Port line use rights RMB'000	Sea area use rights RMB'000	Computer software RMB'000	Total RMB'000
At 1 January 2017					
Cost	129,261	153,243	26,263	71,199	379,966
Accumulated amortisation		(23,633)	(3,492)	(42,322)	(69,447)
Net book amount	129,261	129,610	22,771	28,877	310,519
Year ended 31 December 2017					
Opening net book amount	129,261	129,610	22,771	28,877	310,519
Additions	—	_	_	8,422	8,422
Business combination (Note 8 (b))	20,867	285,583		3,168	309,618
Transferred from construction-in-					
progress (Note 6)	—	—	_	4,082	4,082
Amortisation		(4,569)	(445)	(8,593)	(13,607)
Closing net book amount	150,128	410,624	22,326	35,956	619,034
At 31 December 2017					
Cost	150,128	438,826	26,263	86,871	702,088
Accumulated amortisation		(28,202)	(3,937)	(50,915)	(83,054)
Net book amount	150,128	410,624	22,326	35,956	619,034

For the year ended 31 December 2018

## 8. Intangible assets (continued)

	Goodwill RMB'000 (Note 8 (a))	Port line use rights RMB'000	Sea area use rights RMB'000	Computer software RMB'000	Total RMB'000
Year ended 31 December 2018					
Opening net book amount	150,128	410,624	22,326	35,956	619,034
Additions	· _	· _	19,993	6,636	26,629
Transferred from construction-in-					
progress (Note 6)	_	_	_	3,212	3,212
Amortisation	_	(10,965)	(796)	(8,886)	(20,647)
Closing net book amount	150,128	399,659	41,523	36,918	628,228
At 31 December 2018					
Cost	150,128	438,826	46,256	96,719	731,929
Accumulated amortisation	—	(39,167)	(4,733)	(59,801)	(103,701)
Net book amount	150,128	399,659	41,523	36,918	628,228

Amortisation expense of RMB15,167,000 and RMB5,480,000 (2017: RMB9,559,000 and RMB4,048,000) has been charged in cost of sales, general and administrative expenses respectively for the year ended 31 December 2018 (Note 29).



## Notes to the Consolidated Financial Statements For the year ended 31 December 2018

## 8. Intangible assets (continued)

Impairment testing of goodwill

(a) In 2013, the Company and XPHG entered into merger agreements with other joint venture parties to establish Xiamen Container Terminal Group Co., Ltd. ("Xiamen Terminal Group"). Goodwill of RMB129,261,000 was arising due to acquisition of Xiamen ITG Terminals Co., Ltd. and New World Xiangyu Terminals Co., Ltd. upon the merger. The goodwill is attributable to strengthening the competitiveness of Xiamen Terminal Group's container loading, unloading and storage business.

For the purpose of impairment assessment, the goodwill is allocated to Xiamen Terminal Group, the principal CGU that the Group operates and benefit from the acquisition.

The recoverable amount of the above CGU has been determined based on value-in-use calculation. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated growth rates stated below. The growth rate does not exceed the long-term average growth rate for the business in which the CGU operates.

For Xiamen Terminal Group, the key assumptions used in the value-in-use calculation in 2018 and 2017 are as follows.

	2018	2017
Sales volume (% annual growth rate)	<b>6</b> %	6%
Sales price (% annual growth rate)	1%	1%
Gross margin (% of revenue)	43%	43%
Long term growth rate used to extrapolate cash flows		
beyond five-year period	2%	2%
Pre-tax discount rate	14%	14%

For the year ended 31 December 2018

## 8. Intangible assets (continued)

Impairment testing of goodwill (continued)

Sales volume is the average annual growth rate over the five-year forecast period. It is based on past performance and management's expectations of market development.

Sales price is the average annual growth rate over the five-year forecast period. It is based on current industry trends and long term inflation forecasts.

Gross margin is the average margin as a percentage of revenue over the five-year forecast period. It is based on the current sales margin levels and sales mix.

The long term growth rate used is consistent with the forecast included in industry reports. The discount rate used is pre-tax and reflects specific risks relating to the relevant operating segment.

(b) On 26 October 2017, Xiamen Port Development Co., Ltd. ("XPD") acquired an aggregate of 75% equity interest in Shishi City Huajin Terminal Storage and Transportation Co., Ltd. ("Shishi Huajin") for a total consideration of approximately RMB204,511,000 from Shishi City Well Able Group Co.,Ltd. ("Well Able") and Mr. Qiu Yitian ("Mr. Qiu"). Goodwill of RMB20,867,000 was resulted from the acquisition of Shishi Huajin. The goodwill impairment assessment has been performed by management as at 31 December 2018.



## Notes to the Consolidated Financial Statements For the year ended 31 December 2018

## 9. Subsidiaries

#### (a) Material non-controlling interests

The total non-controlling interests as at 31 December 2018 is RMB6,604,653,000 of which RMB2,128,972,000 is for XPD and RMB4,475,681,000 is attributed to Xiamen Terminal Group.

The total comprehensive income for non-controlling interests as at 31 December 2018 is RMB309,640,000 of which RMB91,663,000 is for XPD and RMB217,977,000 is attributed to Xiamen Terminal Group.

The total dividend for non-controlling interests for year ended 31 December 2018 is RMB371,997,000 of which RMB68,612,000 is for XPD and RMB303,385,000 is attributed to Xiamen Terminal Group.

Set out below are the summarised financial information for XPD and Xiamen Terminal Group that have non-controlling interests that are material to the Group.

## Summarised balance sheet

	Xiamen Terminal Group		XPD	
	2018	2017	2018	2017
	RMB'000	RMB'000	RMB'000	RMB'000
Current assets	925,293	1,007,680	2,840,546	2,480,343
Current liabilities	(1,279,190)	(1,993,794)	(4,268,201)	(2,979,749)
Total net current liabilities	(353,897)	(986,114)	(1,427,655)	(499,406)
Non-current assets	10,711,928	10,915,912	5,723,759	5,616,665
Non-current liabilities	(1,813,799)	(1,237,732)	(681,126)	(1,578,984)
Total net non-current assets	8,898,129	9,678,180	5,042,633	4,037,681
Net assets	8,544,232	8,692,066	3,614,978	3,538,275
Equity attributable to owners	6,802,172	6,909,657	2,709,518	2,693,760
Non-controlling interests	1,742,060	1,782,409	905,460	844,515

For the year ended 31 December 2018

## 9. Subsidiaries (continued)

(a) Material non-controlling interests (continued)

## Summarised statement of comprehensive income

	Xiamen Terminal Group		XPD	
	2018	2017	2018	2017
	RMB'000	RMB'000	RMB'000	RMB'000
	4 000 750	1 000 000		11.000.001
Revenue	1,980,756	1,886,600	11,145,143	11,000,204
Profit before income tax	655,766	856,173	184,071	253,155
Income tax expense	(174,197)	(189,256)	(76,603)	(76,675)
Profit after income tax	481,569	666,917	107,468	176,480
Other comprehensive income	—	—	—	—
Total comprehensive income	481,569	666,917	107,468	176,480
Total comprehensive income allocated to				
non-controlling interests	41,481	45,885	77,493	60,584
Dividend paid to non-controlling interests	81,830	94,000	63,848	19,702

## Summarised cash flows

	Xiamen Terminal Group		XPD	
	2018	2017	2018	2017
	RMB'000	RMB'000	RMB'000	RMB'000
Cash generated from/(used in) operations	811,756	1,123,861	563,885	(40,995)
Interest paid	(119,449)	(96,082)	(133,428)	(68,140)
Income tax paid	(181,300)	(146,824)	(87,371)	(88,408)
Net cash generated from/(used in)				
operating activities	511,007	880,955	343,086	(197,543)
Net cash used in investing activities	(223,924)	(446,085)	(275,818)	(662,474)
Net cash (used in)/generated from				
financing activities	(273,097)	(484,084)	(10,369)	364,303
Nativerses ((decrease) is each and				
Net increase/(decrease) in cash and				
cash equivalents	13,986	(49,214)	56,899	(495,714)
Cash and cash equivalents at beginning of year	207,555	256,799	298,672	796,443
	201,000	200,100	230,012	130,443
Exchange gains/(losses) on cash and cash		(00)	4.446	
equivalents	22	(30)	1,419	(2,057)
Cash and cash equivalents at end of year	221,563	207,555	356,990	298,672
outh and outh equivalence at the of year	221,000	201,000	333,330	200,012

The information above is the amount before inter-company eliminations.

Particulars of the subsidiaries are set out in Note 38(a).



For the year ended 31 December 2018

### **10.** Interests in joint ventures

	2018 RMB'000	2017 RMB'000
At 1 January	73,286	895,839
Addition	9,000	—
Dividends received	_	(1,429)
Share of results	(10,870)	(5,671)
Disposal	(2,423)	—
Business combination	_	(815,453)
At 31 December	68,993	73,286

The loss, assets (including goodwill) and liabilities of joint ventures belong to the Group is shown as following:

	2018	2017
	RMB'000	RMB'000
Revenue	37,888	84,872
Loss for the year	(10,870)	(5,671)
	2018	2017
	RMB'000	RMB'000
Total assets	203,533	228,356
Total liabilities	134,540	155,070

All of the joint ventures are established in China and the significant financial and operating decisions shall be agreed by all the owners of the joint ventures.

As at 31 December 2018, there are no significant commitments and contingent liabilities relating to the Group's interests in the joint ventures and the joint ventures did not have significant contingent liabilities (2017: Nil).

All the joint ventures are private companies and there are no quoted market prices available for their shares.

Particulars of the Group's joint ventures are set out in Note 38(b).

For the year ended 31 December 2018

### **11.** Interests in associates

	2018 RMB'000	2017 RMB'000
Share of net assets	38,752	50,071
Unlisted investments, at cost	25,212	40,962

Movement in investments in associates is set out as follows:

	2018 RMB'000	2017 RMB'000
At 1 January	50,071	58,864
Addition	1,750	_
Reduction in capital	_	(767)
Disposal	<u> </u>	(9,577)
Assets classified as held-for-sale (a)	(12,456)	_
Dividends received	(3,049)	(1,814)
Share of results before income tax expense	3,837	4,801
Share of income tax expense	(1,401)	(1,436)
	2,436	3,365
At 31 December	38,752	50,071

 (a) As at 28 December 2018, Sanming Port Development Co., Ltd. ("SPD"), a subsidiary of the Company, entered into an equity transfer agreement with Xiamen Port Property Co., Ltd. ("XPP").

SPD agreed to sell 35% equity interests in Sanming Port construction Co.,Ltd. ("SPC") to XPP for a total consideration of RMB21,771,600 and expected to complete the equity transfer within a year, as approved by the State-owned Assets Supervision and Administration Commission of Xiamen People's Government pursuant to Xia Guo Zi Chan [2018] Document No. 436.

The Company reclassified the interests in SPC, an associate to assets classified as held-for-sale in the financial statements as at 31 December 2018. For the year ended 31 December 2018, the profit of SPC was amounted to RMB5,222,000 (2017: RMB3,571,000).



For the year ended 31 December 2018

## **11. Interests in associates** (continued)

The profit, assets (including goodwill) and liabilities belong to the Group is shown as following:

	2018	2017
	RMB'000	RMB'000
Revenue	41,556	41,146
Profit for the year	2,436	3,365
	2018	2017
	RMB'000	RMB'000
Total assets	43,208	237,865
Total liabilities	4,456	187,794

Particulars of the Group's associates are set out in Note 38(c).

All the associates are private companies and there are no quoted market prices available for their shares.

There are no contingent liabilities relating to the Group's interest in the associates.

There is no single associate that is individually significant to the Group.

For the year ended 31 December 2018

### **12.** Fair value measurement of financial assets

	2018	2017
	RMB'000	RMB'000
At 1 January	777,132	412,417
Net fair value (losses)/gains transferred to equity	(24,555)	41,462
Disposal of listed equity investments	(55,973)	(26,760)
Addition of unlisted equity investments	-	1,600
Provision for unlisted equity investments	-	(87)
Purchase of wealth management products (b)	1,576,760	745,000
Net fair value losses on financial assets at fair value		
through profit or loss(b)	(6,000)	-
Disposal of wealth management products (b)	(1,371,299)	(396,500)
Notes receivable	67,165	-
At 31 December	963,230	777,132

Fair value measurement of financial assets include the following:

	2018 RMB'000	2017 RMB'000
Equity investments listed in the PRC, at fair value (a) Wealth management products (b) Notes receivable Unlisted equity investments (c)	43,951 847,961 67,165 4,153	124,479 648,500  4,153
	963,230	777,132

(a) As at 31 December 2018, the Group holds 3,436,000 (2017: 6,436,000) shares of Fujian Sansteel MinGuang Co., Ltd. (the "Sansteel Shares"), which are listed on the Shenzhen Stock Exchange. The fair values of these investments are determined based on the quoted market prices of respective shares as of the balance sheet dates.

The aggregated costs of investments in the Sansteel Shares amounted to RMB5,269,000 (2017: RMB9,869,000).

In 2018, the Group disposed 3,000,000 shares of Sansteel Shares, with the fair value of RMB55,973,000. The aggregated cost of investments disposed amounted to RMB4,600,000.



#### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

#### **12. Fair value measurement of financial assets** (continued)

(b) As at 31 December 2018, the Group subscribed for wealth management products for an aggregated amount of RMB847,961,000 (2017: RMB648,500,000), with average floating rate of 6.88% per annum (2017: 6.10%). All the wealth management products are within one year.

As at 31 December 2018, wealth management products with carrying amount of RMB20,000,000 with due date of 27 June 2018 were past due and not collected. A fair value loss amounted to RMB6,000,000 was recognized through profit or loss for an overdue wealth management product.

(c) As at 31 December 2018, net fair value losses on financial assets at fair value through profit or loss amounted to RMB5,655,000 (2017: RMB5,655,000) was made for certain of the unlisted investments.

For the year ended 31 December 2018

## **13. Deferred income tax**

Movements in deferred income tax assets and liabilities during the year are as follows:

	2018 RMB'000	2017 RMB'000
Deferred income tax assets		
At 1 January	278,153	266,649
(Charged)/credited to		
- consolidated income statement (Note 31)	(13,391)	7,316
— Business combinations	_	4,188
At 31 December	264,762	278,153
		-
To be recovered:		
Within 12 months	7,909	8,550
After more than 12 months	256,853	269,603
	264,762	278,153
Deferred income tax liabilities		
At 1 January	452,811	383,243
(Credited)/charged to		
- consolidated income statement (Note 31)	(11,998)	(12,395)
- other comprehensive income (Note 25)	(18,982)	5,742
— Business combination		76,221
At 31 December	421,831	452,811
To be settled:		
Within 12 months	11,997	14,300
After more than 12 months	409,834	438,511
	421,831	452,811



For the year ended 31 December 2018

### 13. Deferred income tax (continued)

The principal components of deferred income tax assets and liabilities provided for are as follows:

	Revaluation in connection with businesses contributed to a subsidiary (a) RMB'000	Deferred income (b) RMB'000	Unrealised profit RMB'000	Impairment of assets and provisions RMB'000	Others RMB'000	Total RMB'000
Deferred income tax assets at 1 January 2018 (Charged)/credited to consolidated income statement (Note 31)	196,136 (5,555)	16,039 (2,243)	-	33,476 83	32,502 (5,676)	278,153 (13,391)
Deferred tax assets at 31 December 2018	190,581	13,796	_	33,559	26,826	264,762

	Revaluation in connection with businesses contributed to a subsidiary (a) RMB'000	Deferred income (b) RMB'000	Unrealised profit RMB'000	Impairment of assets and provisions RMB'000	Others RMB'000	Total RMB'000
Deferred income tax assets at 1 January 2017 (Charged)/credited to consolidated income statement (Note 31) Business combinations	202,083 (5,947) —	12,819 3,220 —	4,035 (4,035) —	30,187 3,245 44	17,525 10,833 4,144	266,649 7,316 4,188
Deferred tax assets at 31 December 2017	196,136	16,039	_	33,476	32,502	278,153

The movements of the deferred income tax assets are charged or credited to the consolidated income statement.

For the year ended 31 December 2018

### 13. Deferred income tax (continued)

- (a) The balance represents i) the deferred income tax assets of RMB42,464,000 (2017: RMB43,701,000) arising from the revaluation difference resulting from the Berth No.6 of Haicang Port injected by XPHG into Xiamen Terminal Group as part of its capital contributions, and ii) the deferred income tax assets of RMB148,117,000 (2017: RMB152,435,000) arising from the revaluation difference resulting from the Berth No 4-5 of Haicang Port and Berth No.5-11 of Dongdu Port injected by the Company into Xiamen Terminal Group as part of its capital contributions. Due to business combination under common control, the accounting base of these assets are equal to carrying amount in the consolidated financial statements, while the valuation amounts form the tax base for calculating the future taxable profits.
- (b) The balance mainly represents the deferred income tax assets arising from the government grant received by the Group.

	Revaluation deficit in connection with transformation of Xiamen Haitian Container Terminal Co., Ltd. ("Haitian Terminal") (a) RMB'000	Fair value gain on financial assets at fair value through other comprehensive income RMB'000	Gain on land and asset resumption (c) RMB'000	Fair value adjustments arising from acquisition of subsidiaries (d) RMB'000	Total RMB'000
Deferred income tax liabilities at 1 January 2018	RMB'000 640	RMB'000 28,653	RMB'000	RMB'000	RMB'000 452,811
Credited to consolidated income statement (Note 31)	(640)	28,055	(2,726)	(8,632)	(11,998)
Credited to other comprehensive income	-	(18,982)			(18,982)
Deferred income tax liabilities at 31 December 2018	_	9,671	129,271	282,889	421,831

**Deferred tax liabilities** 



### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

### 13. Deferred income tax (continued)

	Revaluation				
	deficit in				
	connection with				
	transformation of	Fair value			
	Xiamen Haitian	gain on		Fair value	
	Container	financial assets	Gain on	adjustments	
	Terminal Co.,	at fair value	land and	arising from	
	Ltd. ("Haitian	through other	asset	acquisition of	
	Terminal")	comprehensive	resumption	subsidiaries	
	(a)	income	(C)	(d)	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Deferred income tax liabilities at 1 January 2017	1,207	22,911	134,560	224,565	383,243
Credited to consolidated income statement (Note 31)	(567)	_	(2,563)	(9,265)	(12,395)
Charged to other comprehensive income	_	5,742	_	_	5,742
Business combinations				76,221	76,221
Deferred income tax liabilities at 31 December 2017	640	28,653	131,997	291,521	452,811

The movements of the above deferred income tax liabilities are charged or credited to the consolidated income statement, except for the movement in deferred tax liabilities relating to the fair value gain on financial assets at fair value through other comprehensive income (2017: available-for-sale financial assets) which were debited to other comprehensive income statement.

- (c) The balance represents the temporary differences after disposal of land and certain assets situated thereon (such as infrastructure) of Dongdu Berth No.1, No.2, No.3 and No.4.
- (d) The balance represents the deferred tax liability of RMB282,889,000 (2017: RMB291,521,000) resulting from the revaluation surplus arising from establishment of Xiamen Terminal Group in 2013, the acquisition of Xiamen Haicang International Container Terminals Limited ("XHICT") in 2016, the acquisition of Xiamen International Container Terminals Limited ("XIICT") in 2017 and the acquisition of Shishi Huajin in 2017.

Deferred tax assets have not been recognised for tax losses as it is not considered probable that taxable profits will be available for utilising the tax losses arising from subsidiaries.

For the year ended 31 December 2018

### **13. Deferred income tax** (continued)

Unrecognised deferred tax assets are in respect of tax losses which will expire at the end of the following years:

	2018 RMB'000	2017 RMB'000
2018	_	399
2019	2,922	2,922
2020	88,189	88,189
2021	85,031	85,031
2022	167,127	167,968
2023	283,415	—
	626,684	344,509

## **14. Inventories**

	2018 RMB'000	2017 RMB'000
Raw materials	63,041	67,708
Finished goods and merchandise	1,040,204	504,891
Spare parts and consumables	11,989	19,001
	1,115,234	591,600
Less: Provision for impairment	(12,214)	(4,223)
	1,103,020	587,377

The raw materials primarily comprise fuel and oil. Finished goods and merchandise primarily represent food, steel and building materials for the Group's business of trading of merchandise and building materials. The spare parts and consumables are mainly for repair and maintenance of port facilities and other equipment.

The cost of inventories recognised as expense and included in cost of sales of the Group amounted to RMB9,462,170,000 (2017: RMB9,604,576,000) (Note 29).



For the year ended 31 December 2018

### **15. Accounts and notes receivable**

	2018	2017
	RMB'000	RMB'000
Accounts receivable	1,066,637	1,126,442
Less: Provision for impairment	(105,720)	(115,163)
	960,917	1,011,279
Due from parent company (Note 37(b))	—	89
Due from fellow subsidiaries (Note 37(b))	9,000	32,438
Due from joint ventures (Note 37(b))	2,160	5,054
Due from associates (Note 37(b))	915	180
Due from other related parties (Note 37(b))	34,848	46,480
Notes receivable	_	55,824
	1,007,840	1,151,344

There is no concentration of credit risk with respect to accounts receivable as the Group has a large number of customers.

Majority of the Group's revenues is on open account terms and in accordance with the terms specified in the contracts governing the relevant transactions. A credit period, which may be extended for up to six months, may be granted to large or long-established customers with good repayment histories. Revenues from small, new or short-term customers are normally expected to be settled shortly after provision of services or delivery of goods.

For the year ended 31 December 2018

#### 15. Accounts and notes receivable (continued)

Ageing analysis of the gross accounts and notes receivable based on invoice date (including amounts due from parent company, fellow subsidiaries, joint ventures, associates and other related parties) at respective balance sheet dates are as follows:

	2018	2017
	RMB'000	RMB'000
Less than 6 months	865,099	946,934
6 months to 1 year	38,911	65,346
1 year to 2 years	52,695	79,906
2 years to 3 years	62,449	152,536
Over 3 years	94,406	21,785
	1,113,560	1,266,507
Less: Provision for impairment	(105,720)	(115,163)
	1,007,840	1,151,344

Notes receivable have an average maturity date of within 6 months, which have been reclassified to financial assets at fair value through other comprehensive income on 1 January 2018. The carrying amounts of accounts and notes receivable approximate their fair values.

The amounts due from parent company, fellow subsidiaries, joint ventures, associates and other related parties are unsecured, interest free and subject to agreed credit terms.

As at 31 December 2018, the Group's trade receivables of RMB865,099,000 (2017: RMB891,097,000) were undue or not yet mature and not impaired.



For the year ended 31 December 2018

### 15. Accounts and notes receivable (continued)

Generally, trade receivables that are past due less than 6 months are not considered as impaired. As at 31 December 2018, the Group's accounts receivable of RMB38,911,000 (2017: RMB65,262,000) were past due but not impaired.

As at the balance sheet date, the ageing of these receivables is as follows:

	2018 RMB'000	2017 RMB'000
Less than 6 months	38,911	65,262

The remaining impaired accounts receivable relate to customers that were in financial difficulties and only a portion of the receivables is expected to be recovered.

As at the balance sheet date, the ageing of these impaired receivables is as follows:

	2018 RMB'000	2017 RMB'000
Less than 6 months	-	14
More than 6 months	-	84
1 year to 2 years	52,695	79,906
2 years to 3 years	62,449	152,536
Over 3 years	94,406	21,784
	209,550	254,324

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### 15. Accounts and notes receivable (continued)

The carrying amounts of accounts and notes receivable are denominated in the following currencies:

	2018 RMB'000	2017 RMB'000
RMB USD	932,897 74,943	1,108,927 42,417
	1,007,840	1,151,344

Movements on the provision for impairment of accounts receivable are as follows:

	2018	2017
	RMB'000	RMB'000
At 1 January	115,163	90,201
(Reversal of)/net provision for impairment	(1,813)	25,407
Uncollectible receivables written off during the year	(7,630)	(445)
At 31 December	105,720	115,163

The creation and release of provision for impaired receivables have been included in "net impairment reversals/(losses) on financial assets" in the consolidated income statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.



For the year ended 31 December 2018

## **16.** Other receivables and prepayments

	2018	2017
	RMB'000	RMB'000
Other receivables (a)	341,079	372,209
Advances to suppliers	445,989	518,226
Less: Provision for impairment	(11,125)	(10,164)
	775,943	880,271
Due from parent company (Note 37(b))	32,027	24,455
Due from fellow subsidiaries (Note 37(b))	502	1,347
Due from joint ventures (Note 37(b))	2,045	2,045
Due from other related parties (Note 37(b))	1,813	6,654
Prepayments and deposits	94,407	103,661
Interest receivable	—	431
	906,737	1,018,864
Less: Long-term receivables and prepayments		
- Prepayment for operating lease in the Qingzhou operating area (b)	(55,731)	(55,731)
- Input VAT to be deducted	(6,742)	—
- Prepayment for acquisition of property, plant and equipment	(1,848)	(1,528)
	(64,321)	(57,259)
Current portion	842,416	961,605

- (a) As at 31 December 2018, balance mainly represents receivable for Build-Transfer ("BT") project of RMB58,313,000 (2017: RMB151,186,000) and VAT to be deducted of RMB225,604,000 (2017: RMB198,910,000).
- (b) The Company and its subsidiary, Fuzhou Haiying Port Co., Ltd., entered into a ten-year operating lease with Fuzhou Zhongying Gangwu Co., Ltd.. Rental deposits of RMB55,731,000 (2017: RMB55,731,000) recorded as long term prepayments was paid by the Company in 2013, which will be refunded at the end of the lease term.

As at 31 December 2018, the prepayment for the coming year of approximately RMB33,269,000 (2017: RMB33,269,000) was recorded in short-term prepayment.

For the year ended 31 December 2018

### 16. Other receivables and prepayments (continued)

Movements on the provision for impairment of the Group's other receivables and prepayments are as follows:

	2018 RMB'000	2017 RMB'000
	10.101	5.014
At 1 January	10,164	5,214
Provision for impairment	1,490	5,385
Uncollectible receivables written off during the year	(529)	(435)
At 31 December	11,125	10,164

The net effect of the creation and release of provision for impaired receivables have been included in "net impairment reversals/(losses) on financial assets" in the consolidated income statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The Group's maximum exposure to credit risk in respect of other receivables and prepayments at 31 December 2018 is the carrying amount of each class of receivables and prepayments mentioned above. The Group did not hold any collateral as security for other receivables and prepayments as at 31 December 2018.



For the year ended 31 December 2018

### 17. Term deposits with initial term over three months

	2018	2017
	RMB'000	RMB'000
Term deposits denominated in		
RMB	10,000	8,000

The weighted average effective interest rate on term deposits, with maturity ranging from 3 months to 1 year, is 1.35% (2017: 1.35%) per annum.

The maximum exposure to credit risk in respect of term deposits with initial term over three months at the balance sheet date is the carrying amounts of the related deposits.

### **18. Restricted cash**

The restricted cash was held in designated bank accounts as for the maintenance of staff quarters and as guarantee deposits for letters of credit and letters of guarantee.

The maximum exposure to credit risk in respect of restricted cash at the balance sheet date is the carrying amount of the restricted cash balances.

For the year ended 31 December 2018

### **19. Cash and cash equivalents**

	2018 RMB'000	2017 RMB'000
Cash at bank and in hand	691,633	679,348
Less: Term deposits with initial term over three months (Note 17)	(10,000)	(8,000)
Cash and cash equivalents	681,633	671,348
Maximum exposure to credit risk (net of cash in hand)	681,633	671,348
Denominated in:		
RMB	649,727	634,970
USD	30,067	33,842
HKD	1,304	2,412
JPY	534	_
EUR	1	124
	681,633	671,348

The conversion of the Group's cash and cash equivalents denominated in RMB are deposited with banks in the PRC. The conversion of these RMB denominated balances into foreign currencies is subject to the rules and regulations of foreign exchange control promulgated by the PRC government.

### **20. Accounts and notes payable**

	2018 RMB'000	2017 RMB'000
Accounts payable	704,061	762,868
Due to parent company (Note 37(b))	1,920	10,123
Due to fellow subsidiaries (Note 37(b))	81,653	72,813
Due to joint ventures (Note 37(b))	894	453
Due to other related parties (Note 37(b))	11,527	3,058
Notes payable	196,922	105,068
	996,977	954,383



For the year ended 31 December 2018

### 20. Accounts and notes payable (continued)

Ageing analysis of accounts and notes payable based on invoice date (including amounts due to parent company, fellow subsidiaries, joint ventures and other related parties) at respective balance sheet dates is as follows:

	2018 RMB'000	2017 RMB'000
Within 1 year	872,930	727,637
1 year to 2 years	70,122	174,501
2 years to 3 years	17,179	48,137
Over 3 years	36,746	4,108
	996,977	954,383

Notes payable are with average maturity dates of within 6 months.

The amounts due to parent company, fellow subsidiaries, joint ventures, and other related parties are unsecured, interest free and have no fixed terms of repayment.

The carrying amounts of the Group's accounts and notes payable are denominated in the following currencies:

	2018 RMB'000	2017 RMB'000
RMB	897,770	868,532
USD	99,207	85,851
	996,977	954,383

The carrying amounts of the Group's accounts and notes payable approximate their fair values.

For the year ended 31 December 2018

### **21. Other payables and accruals**

	2018 RMB'000	2017 RMB'000
	RMB.000	RIVIB 000
Due to parent company (Note 37(b))	430	98
Due to fellow subsidiaries (Note 37(b))	4,049	10,541
Due to joint ventures (Note 37(b))	394	143
Due to associates (Note 37(b))	9,020	3,020
Due to other related parties (Note 37(b))	602	3,184
Payables for purchases of property, plant and equipment and		
construction-in-progress	101,933	283,052
Salary and welfare payables	234,872	215,082
Customer deposits	35,535	476,968
Accrued expenses	8,024	9,267
Dividends payable to		
— shareholders of the Company (Note 37(b))	3,111	3,111
<ul> <li>— non-controlling shareholders of subsidiaries (Note 37(b))</li> </ul>	60,792	_
Interest payables	68,752	22,916
Payables for business combination	114,511	124,511
Other payables	63,488	114,707
	705,513	1,266,600
Less: Long-term payables and advances		
— Others	(1,782)	(1,816)
Current portion	703,731	1,264,784

As at 31 December 2018, the payables due to parent company, fellow subsidiaries, joint ventures, associates and other related parties are unsecured, free of interest and with no fixed repayment term.

The carrying amount of other payables of the Group approximates their fair value.



For the year ended 31 December 2018

## 22. Deferred government grants and income

	2018 RMB'000	2017 RMB'000
Deferred income on tax credit related to purchases of domestic manufactured equipment (a)	6,822	8,284
Government grants on purchases of property, plant and equipment (b)	115,408	126,674
	122,230	134,958

(a) Prior to 2008, the Group purchased certain domestic manufactured equipment. Pursuant to Cai Shui Zi [1999] Document No. 290 "The Notice concerning the Reduction in Corporate Income Tax for Purchases of Domestic Manufactured Equipment" issued by the Ministry of Finance and State Tax Bureau, part of such purchase costs could be utilised to reduce the income tax in future.

Such tax credit available was deferred and credited to the consolidated income statement using the straight-line method over the estimated useful lives of the related property, plant equipment.

(b) The Group received certain government grants in connection with the purchases of property, plant and equipment, land use rights and intangible assets for the further development of the ports in Xiamen. These grants are deferred and credited to the consolidated income statement using the straight-line method over the estimated useful lives of the related property, plant and equipment, land use rights and intangible assets, or recognised in the consolidated income statement when the relevant assets associated with the government grants are disposed of.

For the year ended 31 December 2018

### **23.** Borrowings

	2018 RMB'000	2017 RMB'000
Non-current		
Long-term bank borrowings	493,169	805,866
Debentures (c)	2,591,711	1,594,555
Finance lease liabilities	80,967	29,697
	3,165,847	2,430,118
Current		
Short-term bank borrowings	2,062,212	3,437,638
Long-term bank borrowings — current portion	204,993	270,041
Debentures (d)	1,097,207	—
	3,364,412	3,707,679
Total borrowings	6,530,259	6,137,797
Representing:		
— guaranteed (a)	387,093	196,642
— secured (b)	111,717	73,082
— unsecured	6,031,449	5,868,073
Total borrowings	6,530,259	6,137,797

(a) As at 31 December 2018, a bank borrowing of RMB28,751,000 was guaranteed by China Construction Bank (31 December 2017: RMB34,853,000); Bank borrowings of RMB358,342,000 was guaranteed by several non-controlling shareholders of several subsidiaries (31 December 2017: RMB133,789,000).



#### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

#### 23. Borrowings (continued)

- (b) As at 31 December 2018, Bank borrowings of RMB30,750,000 were secured by land use rights; The nature of finance lease liabilities of RMB80,967,000 is secured as the rights to the leased asset are reverted to the lessor in the event of default of the lease liabilities by the Group.
- (c) On 22 September 2017, the Company issued the first tranche of Corporate Bonds with a term of five year from the date of issue with a total principal amount of RMB500,000,000 at a fixed interest rate of 4.69% per annum (the "2017 XIP First Tranche Corporate Bonds") on the ShenZhen Stock Exchange. Pursuant to the principal terms of the "2017 XIP First Tranche Corporate Bonds", at the end of the third year of the term, XIP is entitled to adjust the interest rate for the remaining term and the holders of the "2017 XIP First Tranche Corporate Bonds" may sell back all or part of their bonds to the Company at the nominal value.

On 26 April 2018, the Company issued the first tranche of Corporate Bonds with a term of five year from the date of issue with a total principal amount of RMB1,200,000,000 at a fixed interest rate of 4.67% per annum (the "2018 XIP First Tranche Corporate Bonds") on the ShenZhen Stock Exchange. Pursuant to the principal terms of the "2018 XIP First Tranche Corporate Bonds", at the end of the third year of the term, XIP is entitled to adjust the interest rate for the remaining term and the holders of the "2018 XIP First Tranche Corporate Bonds" may sell back all or part of their bonds to the Company at the nominal value.

On 12 November 2018, the Company issued the second tranche of Corporate Bonds with a term of five year from the date of issue with a total principal amount of RMB900,000,000 at a fixed interest rate of 4.08% per annum (the "2018 XIP Second Tranche Corporate Bonds") on the ShenZhen Stock Exchange. Pursuant to the principal terms of the "2018 XIP Second Tranche Corporate Bonds", at the end of the third year of the term, XIP is entitled to adjust the interest rate for the remaining term and the holders of the "2018 XIP Second Tranche Corporate Bonds" may sell back all or part of their bonds to the Company at the nominal value.

For the year ended 31 December 2018

#### 23. Borrowings (continued)

(d) On 29 June 2016, XPD issued the first tranche of Corporate Bonds with a term of five year from the date of issue with a total principal amount of RMB600,000,000 at a fixed interest rate of 3.25% per annum (the "XPD First Tranche Corporate Bonds") on the ShenZhen Stock Exchange. Pursuant to the principal terms of the "XPD First Tranche Corporate Bonds", at the end of the third year of the term, XPD is entitled to adjust the interest rate for the remaining term and the holders of the XPD First Tranche Corporate Bonds may sell back all or part of their bonds to XPD at the nominal value.

On 25 October 2016, XPD issued the second tranche of Corporate Bonds with a term of five year from the date of issue with a total principal amount of RMB500,000,000 at a fixed interest rate of 3.02% per annum (the "XPD Second Tranche Corporate Bonds") on the ShenZhen Stock Exchange. Pursuant to the principal terms of the "XPD Second Tranche Corporate Bonds", at the end of the third year of the term, XPD is entitled to adjust the interest rate for the remaining term and the holders of the XPD Second Tranche Corporate Bonds may sell back all or part of their bonds to XPD at the nominal value.

Total borrowings at respective balance sheet dates are repayable as follows:

	2018	2017
	RMB'000	RMB'000
Bank borrowings repayable:		
— within 1 year	3,364,412	3,707,679
— between 1 and 2 years	531,970	1,613,603
— between 2 and 5 years	2,204,485	585,320
— over 5 years	429,392	231,195
	6,530,259	6,137,797

The Group's borrowings as at the respective balance sheet date are denominated in the following currencies:

	2018	2017
	RMB'000	RMB'000
RMB	6,501,508	6,102,944
USD	28,751	34,853
Total borrowings	6,530,259	6,137,797



For the year ended 31 December 2018

### 23. Borrowings (continued)

The weighted average effective interest rates at the respective balance sheet dates were as follows:

	2018	2017
Bank borrowings		
— RMB	4.15%	3.05%
— USD	3.25%	2.44%

The carrying amounts of short-term bank borrowings approximate their fair values, as the impact of discounting is not significant.

The carrying amounts and fair values of long-term bank borrowings are as follows:

	2018 RMB'000	2017 RMB'000
Carrying amounts	3,165,847	2,430,118
Fair values	3,201,433	2,389,511

The fair values of non-current debentures are estimated based on quoted market price in active markets at the balance sheet date, and are within level 1 of the fair value hierarchy.

The fair values of non-current bank borrowings are estimated based on discounted cash flow approach using the prevailing market rates of interest available to the Group for financial instruments with substantially the same terms and characteristics at the respective balance sheet dates, and are within level 2 of the fair value hierarchy.

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### 24. Share capital

	Domestic shares of RMB1 each RMB'000	H-shares of RMB1 each RMB'000	Total RMB'000
At 31 December of 2018 and 2017	1,739,500	986,700	2,726,200

The Company was established in the PRC on 25 May 1998 as a wholly state-owned company under the Company Law of the PRC. On 3 March 2005, the Company was transformed into a joint stock limited company under the Company Law of the PRC by converting its registered capital of RMB500,000,000 and reserves of RMB1,256,000,000 as at 30 September 2004 into 1,756,000,000 shares of RMB1 each.

On 2 June 2005, the registered share capital was further increased from 1,756,000,000 to 1,829,200,000 shares of RMB1 each which were issued to owners at RMB1.23 each for cash.

The Company's H-shares were listed on the Main Board on 19 December 2005 and 858,000,000 H-shares, consisting of 780,000,000 new shares and 78,000,000 shares converted from domestic shares, with a nominal value of RMB1 each were issued to the public by the way of global offering at offer price of HKD1.38 each.

On 3 January 2006, the Company allotted and issued 117,000,000 additional H-shares at the offer price of HKD1.38 per H-share as a result of the exercise of the over-allotment option granted on 29 December 2005 as part of global offering of the Company's H-shares. In addition, Xiamen Port Holding transferred 11,700,000 domestic shares of the Company to National Council for Social Security Fund (the "NCSSF"), which in turn entrusted the Company to convert these shares into H-shares and sold them together with the additional H-shares immediately after the share transfer.

The domestic shares and H-shares rank pari passu in all material respects except that the dividends in respect of H-shares are to be paid by the Company in Hong Kong dollars whereas all dividends in respect of domestic shares are to be paid by the Company in Renminbi. In addition, the transfer of domestic shares is subject to certain restriction imposed by PRC law from time to time.

During the year ended 31 December 2018, there was no movement in the share capital of the Company (2017: Nil).



### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

## **25. Reserves**

			Other re	serves			
			Statutory	Investment			
		Capital	surplus	revaluation		Retained	
		surplus	reserve	reserve	Total	earnings	Total
	Note	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		(b)				(a)	
Balance at 1 January 2017		(689,304)	296,084	34,991	(358,229)	2,534,890	2,176,661
Fair value gain on available-for-sale							
financial assets		_	_	17,225	17,225	_	17,225
— Gross		_	_	22,967	22,967	_	22,967
- Related deferred income tax		_	_	(5,742)	(5,742)	_	(5,742)
Profit for the year		—	—	—	—	411,157	411,157
2016 final dividends		—	—	—	_	(109,048)	(109,048)
Profit appropriation	(a)	_	19,038	_	19,038	(19,038)	-
Balance at 31 December 2017		(689,304)	315,122	52,216	(321,966)	2,817,961	2,495,995
Representing:							
- 2017 proposed final dividends		_	_	_	_	95,417	95,417
— Others		(689,304)	315,122	52,216	(321,966)	2,722,544	2,400,578
		(689,304)	315,122	52,216	(321,966)	2,817,961	2,495,995
Balance at 31 December 2017, as previously reported		(689,304)	315,122	52,216	(321,966)	2,817,961	2,495,995
Changes in accounting policies (Note 2.2)		_	_	_	_	(1,943)	(1,943)

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## **25. Reserves** (continued)

			Other re	serves			
	Note	Capital surplus RMB'000 (b)	Statutory surplus reserve RMB'000	Investment revaluation reserve RMB'000	Total RMB'000	Retained earnings RMB'000 (a)	Total RMB'000
Balance at 1 January 2018		(689,304)	315,122	52,216	(321,966)	2,816,018	2,494,052
Changes in the fair value of financial assets at fair value through other							
comprehensive income	_	_	-	(5,573)	(5,573)	_	(5,573)
— Gross			_	(7,431)	(7,431)	-	(7,431)
- Related deferred income tax		_	_	1,858	1,858	_	1,858
Transfer of gain on disposal of equity investments at fair value through other comprehensive income to retained earnings — Gross	Г	_	_	(38,530)	(38,530)	38,530	
<ul> <li>Gross</li> <li>Related deferred income tax</li> </ul>		_	-	(51,373) 12,843	(51,373) 12,843	51,373 (12,843)	_
Profit for the year 2017 final dividends Profit appropriation	(a)	 	 		- 29,117	(12,343) 244,750 (95,417) (29,117)	244,750 (95,417)
Balance at 31 December 2018		(689,304)	344,239	8,113	(336,952)	2,974,764	2,637,812
Representing: — 2018 proposed final dividends — Others		 (689,304)		 8,113	 (336,952)	54,524 2,920,240	54,524 2,583,288
		(689,304)	344,239	8,113	(336,952)	2,974,764	2,637,812



### Notes to the Consolidated Financial Statements For the year ended 31 December 2018

#### **25. Reserves** (continued)

(a) In accordance with the PRC regulations and the Articles of Association of the companies within the Group, before distributing the net profit of each year, each of the companies registered in the PRC is required to set aside 10% of its statutory net profit for the year after offsetting any prior year's losses as determined under Accounting Standards for Business Enterprises issued by Ministry of Finance on 15 February 2006 (the "PRC GAAP") to the statutory surplus reserve fund. When the balance of such reserve reaches 50% of each company's share capital, any further appropriation is optional. The statutory surplus reserve fund must be maintained at a minimum of 25% of the company's issued capital after such issuance. The current year profit appropriation represented only the Company's profit appropriation to statutory surplus reserve.

As at 31 December 2018, the Group's retained earnings amounted to RMB2,974,764,000, in which were statutory surplus reserves totalling RMB620,437,000 of its subsidiaries appropriated from their respective retained earnings.

(b) The opening balance as at 1 January 2015 was mainly resulted from the re-organisation in 2005, when the Company was transformed into a joint stock limited company under the Company Law of the PRC by converting its net assets reported under PRC accounting regulations as at 30 September 2004 into 1,756,000,000 shares of RMB1 each, while the net assets reported under HKFRSs as at 30 September 2004 were lower than the transferred amounts; and the establishment of Xiamen Terminal Group in 2013, when the XPHG injected certain port assets into the Group.

For the year ended 31 December 2018

### **26.** Revenues and segment information

(a) Revenues and other income

The Group's revenues and other income are analysed as follows:

	2018 RMB'000	2017 RMB'000
Revenues	12,916,756	12,922,319
Other income		
Government subsidies	203,258	171,703
Dividend income	9,655	2,455
Rental income	48,536	41,614
Others	64,777	40,415
	326,226	256,187
Total	13,242,982	13,178,506

#### (b) Segment information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the senior executive management team, including the chairman and the chief executive officer that makes strategic decisions.

The chief operating decision-maker considers the business from service/product perspective and assesses the performance of the following segments: (1) container loading and unloading and storage business; (2) bulk/general cargo loading and unloading business; (3) comprehensive port logistics services; (4) manufacturing and selling of building materials; and (5) trading business of merchandise. As nearly all of the Group's activities are conducted in the PRC, virtually all of the Group's revenues and operating profits are earned within the PRC and nearly all assets of the Group are located in the PRC, which is considered as one geographic location with similar risks and returns. As such, management did not evaluate segment on geographical basis.



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## 26. Revenues and segment information (continued)

(b) Segment information (continued)

The segment results provided to management for the reportable segments for the year ended 31 December 2018 and 2017 are as follows:

			For the year ended	i 31 December 2018		
	Container loading and unloading and storage business RMB'000	Bulk/general cargo loading and unloading business RMB'000	Port comprehensive logistics services RMB'000	Manufacturing and selling of building materials RMB'000	Trading business of merchandise RMB'000	Total RMB'000
Total segment revenues Inter-segment revenues	2,027,462	699,639 —	1,091,057 (288,858)	383,786 —	9,003,670 —	13,205,614 (288,858)
Revenues	2,027,462	699,639	802,199	383,786	9,003,670	12,916,756
Operating profit	817,044	55,643	170,778	907	64,911	1,109,283
Finance income Finance costs					-	21,273 (312,536)
						818,020
Share of profits less losses of joint ventures	(2,115)	-	(8,755)	-	-	(10,870)
Share of profits less losses of associates	-	-	3,777	(1,341)		2,436
Profit before income tax Income tax expense					-	809,586 (255,196)
Profit for the year						554,390
Other information:						
Depreciation	340,049	144,523	77,180	4,508	6,135	572,395
Amortisation	90,279	23,596	7,085	166	3,990	125,116
Net provision for/(reversal of) impairment of — inventories	(31)	98	212	_	7,821	8,100
— inventories     — receivables and advances to suppliers	(526)	98 (2,048)	5,666	(608)	(2,807)	(323)
<ul> <li>property, plant and equipment</li> </ul>	(020)	1,313	-	(500)	(2,001)	1,313

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### 26. Revenues and segment information (continued)

(b) Segment information (continued)

The segment results provided to management for the reportable segments for the year ended 31 December 2018 and 2017 are as follows: (continued)

	For the year ended 31 December 2017						
	Container loading and unloading and storage business	Bulk/general cargo loading and unloading business	Port comprehensive logistics services	Manufacturing and selling of building materials	Trading business of merchandise	Total	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
Total segment revenues Inter-segment revenues	1,944,260 —	598,847 —	1,075,350 (298,567)	329,927	9,272,502	13,220,886 (298,567)	
Revenues	1,944,260	598,847	776,783	329,927	9,272,502	12,922,319	
Operating profit	955,822	53,212	158,717	14,923	55,522	1,238,196	
Finance income Finance costs						28,383 (193,640)	
						1,072,939	
Share of profits less losses of joint ventures	(1,025)	-	(4,646)	-	-	(5,671)	
Share of profits less losses of associates	(1,129)	-	2,435	2,059	-	3,365	
Profit before income tax Income tax expense						1,070,633 (251,038)	
Profit for the year						819,595	
Other information:							
Depreciation	281,100	116,178	74,607	4,154	5,880	481,919	
Amortisation	82,686	18,181	8,277	163	3,977	113,284	
Net provision for/(reversal of) impairment of							
— inventories	64	-	-	-	-	64	
- receivables and advances to suppliers	(636)	1,043	5,575	682	24,128	30,792	



For the year ended 31 December 2018

### 26. Revenues and segment information (continued)

#### (b) Segment information (continued)

The segment assets and liabilities provided to management for the reportable segments as at 31 December 2018 and 2017 is as follows:

	Container loading and unloading and storage business RMB'000	Bulk/general cargo loading and unloading business RMB'000	Comprehensive port logistics services RMB'000	Manufacturing and selling of building materials RMB'000	Trading business of merchandise RMB'000	Total RMB'000
As at 31 December 2018						
Segment assets	11,556,575	3,749,907	2,591,340	232,339	1,894,103	20,024,264
Including:						
Interest in joint ventures	3,746	-	65,247	-	-	68,993
Interests in associates	-	-	33,199	5,553	-	38,752
Additions to non-current assets	268,613	79,500	335,207	1,727	16,744	701,791
Segment liabilities	487,694	291,168	684,576	90,541	673,943	2,227,922
As at 31 December 2017						
Segment assets	11,772,893	3,919,235	2,464,291	223,116	1,473,904	19,853,439
Including:						
Interest in joint ventures	5,860	_	67,426	-	_	73,286
Interests in associates	-	_	43,177	6,894	_	50,071
Additions to non-current assets	316,171	44,496	293,101	17,828	3,188	674,784
Segment liabilities	659,439	438,626	699,130	105,244	453,502	2,355,941

The chief operating decision-maker assesses the performance of the operating segments based on operating profit. Finance income and costs are not included in the result for each operating segment that is reviewed by the chief operating decision-maker. Other information provided, except as noted below, to the chief operating decision-maker is measured in a manner consistent with that in the financial statements.

Segment assets mainly exclude deferred income tax assets, financial assets at fair value through profit or loss and Financial assets at fair value through other comprehensive income. These are part of the reconciliation to total balance sheet assets.

Segment liabilities mainly exclude items such as deferred income tax liabilities, taxes payable and borrowings. These are part of the reconciliation to total balance sheet liabilities.

For the year ended 31 December 2018

### **26. Revenues and segment information** (continued)

(b) Segment information (continued)

Sales between segments are carried out on terms agreed by the parties involved. The revenue from external parties reported to management is measured in a manner consistent with that in the consolidated income statement.

Reportable segments' assets are reconciled to total assets as follows:

	2018 RMB'000	2017 RMB'000
Total segment assets	20,024,264	19,853,439
Add: Deferred income tax assets	264,762	278,153
Financial assets at fair value through profit or loss	847,961	_
Financial assets at fair value through other		
comprehensive income	115,269	_
Available-for-sale financial assets	_	777,132
Total assets per consolidated balance sheet	21,252,256	20,908,724

Reportable segments' liabilities are reconciled to total liabilities as follows:

	2018	2017
	RMB'000	RMB'000
Total segment liabilities	2,227,922	2,355,941
Add: Deferred income tax liabilities	421,831	452,811
Taxes payable	103,579	118,688
Borrowings	6,530,259	6,137,797
Total liabilities per consolidated balance sheet	9,283,591	9,065,237



For the year ended 31 December 2018

## 27. Other (losses)/gains — net

	2018 RMB'000	2017 RMB'000
Net fair value losses on financial assets at fair value through profit or loss (Notes 12) Net (losses)/gains on disposal of property, plant and equipment and land use rights	(6,000) (758)	 31,940
Gain on remeasuring existing interest in XICT and XHD on acquisition Others		179,400 (85)
	(5,834)	211,255

## 28. Employee benefit expenses

	2018 RMB'000	2017 RMB'000
Salaries, wages and bonuses Welfare, medical and other expenses Contributions to pension plans (a) Contributions to supplementary pension scheme	830,266 126,532 125,368 22,455	817,177 113,666 124,955 21,146
	1,104,621	1,076,944

#### (a) Pensions — defined contribution plans

The employees of the Group participate in various pension plans organised by the relevant municipal and provincial governments under which the Group is obliged to make monthly defined contributions to these plans based on 18.5% to 26% (2017: 18% to 25.5%) of the employees' monthly salaries and wages, depending on the applicable social security regulations. In addition, from 2008, the Group has also participated in a supplementary pension scheme under which the Group is required to make monthly payments to insurance companies for its existing qualifying employees. The Group has no further obligation for payments of retirement and other post retirement benefits beyond the above contributions. Contributions to these pension plans or scheme are expensed as incurred.

For the year ended 31 December 2018

### 28. Employee benefit expenses (continued)

(b) Emoluments of directors, supervisors and senior management

The emoluments received by individual directors and supervisors are as follows:

#### Year ended 31 December 2018

		Basic salaries,			
		housing			
		allowances,			
		other			
		allowances	Contributions		
		and	to pension	Discretionary	
Name	Emoluments	benefits-in-kind	plans	bonuses	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive Directors:					
Cai Ligun		303	82	621	1,006
•		303	83	555	942
Fang Yao					
Chen Zhaohui	_	304	83	589	976
Ke Dong	—	385	80	320	785
Non-executive Directors:					
Miao Luping	63	_	—	—	63
Fu Chengjing	116	_	_	_	116
Huang Zirong	116	_	_	_	116
Chen Zhiping	116	_	_	_	116
Bai Xuegin	116	_	_	_	116
Chen Dingyu	29	_	_	_	29
onen bingju	20				20
Independent Non-					
executive Directors:					
Liu Feng	116				116
	116				116
Lin Pengjiu		_	_	_	
You Xianghua	116	_	_	_	116
Jin Tao	116	—	—	—	116
Ji Wenyuan	116	_	_	_	116
Supervisors:					
Zhang Guixian	73	_	_	_	73
Liao Guosheng	468	59	61	327	915
Wu Weijian	336	63	73	248	720
Su Yongzhong	18	_	_	_	18
Tang Jinmu	73	_	_	_	73
Xiao Zuoping	73	_	_	_	73
	10				10
Senior Management:					
Xu Xubo	468	59	64	319	907
Chen Zhen	468	59 60	61		
Chen Zhen	199	60	71	368	698
Decord accord					
Board secretary:					
Cai Changzhen	183	47	67	320	617
	3,027	1,584	661	3,667	8,939



For the year ended 31 December 2018

## 28. Employee benefit expenses (continued)

(b) Emoluments of directors, supervisors and senior management (continued)

### Year ended 31 December 2017

		Pacia calarias			
		Basic salaries,			
		housing			
		allowances,			
		other			
		allowances	Contributions		
		and	to pension	Discretionary	
Name	Emoluments	benefits-in-kind	plans	bonuses	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive Directors:					
Cai Ligun	_	310	75	589	974
Ke Dong	_	400	78	439	917
Chen Zhaohui		288	75	552	915
Fang Yao		200	75	465	831
Tang Tao	_	291	15	400	001
Non-executive Directors:					
Chen Dingyu	114	—		—	114
Huang Zirong	114	_	_	_	114
Fu Chengjing	114	_	_	_	114
Chen Zhiping	96	_		_	96
Bai Xueqin	96			_	96
Independent Non-					
executive Directors:					
Liu Feng	114	—	—	—	114
Lin Pengjiu	114	—	_	—	114
You Xianghua	114	_		—	114
Jin Tao	114	_		_	114
Ji Wenyuan	114	—	—	—	114
0					
Supervisors:	400	50	<u></u>	200	074
Liao Guosheng	468	53	60	390	971
Wu Weijian	336	40	70	302	748
Su Yongzhong	61	—	—	—	61
Zhang Guixian	72	—	—	—	72
Tang Jinmu	72		—	—	72
Xiao Zuoping	72	—	—	—	72
Senior Management:					
Xu Xubo	468	49	60	360	937
Chen Zhen	194	68	61	179	502
	194	08	01	119	502
Board secretary:					
Cai Changzhen	177	66	61	305	609
	3,024	1,565	615	3,581	8,785

For the year ended 31 December 2018

#### 28. Employee benefit expenses (continued)

(b) Emoluments of directors, supervisors and senior management (continued)

During the year, no directors or supervisors of the Company have waived their emoluments and no emolument was paid by the Company to any of the directors or supervisors as an inducement to join or upon joining the Group or as compensation for loss of office.

(c) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year including three (2017: three) directors and one supervisor (2017: one) whose emoluments are reflected in the analysis presented above. The emoluments payable to the remaining one (2017: one) individual (the "Individual") during the year are as follows:

	2018 RMB'000	2017 RMB'000
Basic salaries, housing allowances, other allowances and		
benefits-in-kind Contributions to pension plans	527 61	477 100
Discretionary bonuses	319	360
	907	937

During the year, no emoluments were paid by the Company to the individual as an inducement to join or upon joining the Group or as compensation for loss of office.

The emoluments of the Individual fall within the following bands:

	Number of individuals	
	<b>2018</b> 201	
Nil to HK\$1,000,000 (equivalent to RMB876,200)	-	—
HK\$1,000,001 to HK\$1,500,000 (equivalent to RMB1,314,300)	1	1

Details of remuneration payable to members of senior management (excluding directors) of the Group presented by band during the year ended 31 December 2018 are as follows:

Number of individuals	
<b>2018</b> 20	
3	3
2	

To the nearest RMB100,000



For the year ended 31 December 2018

## **29. Expenses by nature**

	2018	2017
	RMB'000	RMB'000
Cost of inventories sold/consumed (Note 14)	9,462,170	9,604,576
Employee benefit expenses (Note 28)	1,104,621	1,076,944
Depreciation of		
— investment properties (Note 5)	6,214	6,136
- property, plant and equipment (Note 6)	566,181	475,783
Distribution, transportation and labour outsourcing	400,801	437,061
Amortisation of		
— land use rights (Note 7)	104,469	99,677
— intangible assets (Note 8)	20,647	13,607
Operating lease rentals in respect of property, plant and equipment	120,137	109,655
Repairs and maintenance	96,331	93,715
Advertising and marketing expenses	49,853	43,341
General office expenses	49,158	45,323
Business tax, stamp duty and real estate tax	40,982	36,304
Dredging expenses	40,138	35,006
Insurance expenses	16,292	13,869
Net provision for impairment of		
— inventories	8,100	64
- property, plant and equipment	1,313	_
Project subcontract expenses	7,839	7,185
Auditors' remuneration		
— audit services	3,655	3,626
— non-audit services	75	75
Others	29,212	18,826
Total cost of sales, selling and marketing expenses and general and		
administrative expenses	12,128,188	12,120,773

For the year ended 31 December 2018

### **30. Finance income and costs**

	2018 RMB'000	2017 RMB'000
Interest income	21,273	25,898
Net foreign exchange gain	· —	2,485
	21,273	28,383
Interests on bank borrowings and debentures	(322,407)	(205,348)
Less: Amounts capitalised	13,329	11,708
Net foreign exchange loss	(3,458)	—
	(312,536)	(193,640)
Finance costs — net	(291,263)	(165,257)

Borrowing costs capitalised are related to the construction of property, plant and equipment. The weighted average interest rate on such capitalised borrowings for the year ended 31 December 2018 was 4.31% (2017: 4.47%) per annum.

### **31.** Taxation

(a) Hong Kong profits tax

Trend Wood Investments Limited ("Trend Wood"), Xiamen Ocean Shipping Agency Hong Kong Limited ("Hong Kong Ocean Shipping Agency") and Xiamen Port Haiheng (Hong Kong) Limited ("Haiheng Hong Kong") are subsidiaries of the Company incorporated in Hong Kong, thus their applicable income tax rate is 16.5%.

Hong Kong profits tax has not been provided as the estimated assessable profits deriving from Hong Kong are not material for the year ended 31 December 2018 (2017: Nil).



#### **31. Taxation** (continued)

#### (b) PRC corporate income tax

Approved by Xiamen Municipal Bureau of Finance, Xiamen Songyu Container Terminal Co., Ltd ("Songyu Terminal") is entitled to a three-year reduction in corporate income tax, commencing from 2018. The income tax rate for the year ended 31 December 2018 is 15% (2017: 12.5%). The previous tax preferential treatment of five-year exemption followed by a 50% reduction in corporate income tax for the subsequent five years ended in 2017.

Approved by Xiamen Municipal Bureau of Finance, XICT is entitled to a three-year reduction in corporate income tax, commencing from 2018. The income tax rate for the year ended 31 December 2018 is 15% (2017: 25%).

Approved by State Administration of Taxation Xiamen Branch, Xiamen Haiyu Terminal Co.,Ltd ("Haiyu") is entitled to a three-year exemption from corporate income tax followed by a 50% reduction in corporate income tax for subsequent three years, commencing from 2014. The income tax rate for the year ended 31 December 2018 is 12.5% (2017: 12.5%).

Except for Songyu Terminal, Haiyu, XICT, Trend Wood, Hong Kong Ocean Shipping Agency and Haiheng Hong Kong, the Company and other subsidiaries of the Company established in the PRC are subjected to general income tax rate of 25% for the year ended 31 December 2018 (2017: 25%).

The amount of income tax expense charged to the consolidated income statement represents:

	2018 RMB'000	2017 RMB'000
PRC corporate income tax Deferred income tax charge/(credit) (Note 13)	253,803 1,393	270,749 (19,711)
	255,196	251,038

For the year ended 31 December 2018

### **31. Taxation** (continued)

(c) Income tax expense

The difference between the actual income tax charge in the consolidated income statement and the amounts which would result from applying the enacted tax rate to profit before income tax can be reconciled as follows:

	2018 RMB'000	2017 RMB'000
Profit before income tax Less: Share of net loss of joint ventures	809,586 10,870	1,070,633 5,671
Less: Share of net profit of associates	(2,436)	(3,365)
	818,020	1,072,939
Tax calculated at the applicable tax rate of 25% (2017: 25%) Effect of preferential tax rate of:	204,505	268,235
— Haiyu	(10,543)	(12,319)
— Songyu Terminal — XICT	(8,151) (4,945)	(7,477)
Expenses not deductible for income tax purposes Tax losses for which no deferred tax assets were recognised	3,004 70,854	4,108 41,477
Business combination		(44,850)
Others	472	1,864
Income tax expense	255,196	251,038



**32. Dividends** 

	2018 RMB'000	2017 RMB'000
Proposed final dividends — Domestic share	34,790	60,883
— H share	19,734	34,534
	54,524	95,417

The dividends declared in 2018 and 2017 were RMB54,524,000 (RMB2 cents per share) and RMB95,417,000 (RMB3.5 cents per share) respectively.

At a Board meeting held on 26 March 2019, the Board proposed a final dividend of RMB2 cents per share (tax inclusive) for the year ended 31 December 2018. This proposed dividend is not reflected as dividend payable in the consolidated financial statements until it has been approved at the annual general meeting to be held on 14 June 2019, but will be reflected as an appropriation of retained earnings for the year ended 31 December 2019.

### **33. Earnings per share**

Basic earnings per share is calculated by dividing the consolidated profit attributable to owners of the Company for the year ended 31 December 2018 of RMB244,750,000 (2017: RMB411,157,000) by the weighted average number of the Company's shares in issue during the year of 2,726,200,000 (2017: 2,726,200,000) shares.

Diluted earnings per share is equal to basic earnings per share as the Company has no potential dilutive shares.

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### 34. Notes to consolidated statement of cash flows

(a) Reconciliation of profit before income tax to net cash generated from operations:

	2018	2017
	RMB'000	RMB'000
Profit before income tax	809,586	1,070,633
Adjustments for:		
<ul> <li>— Share of profits less losses of associates</li> </ul>	(2,436)	(3,365)
<ul> <li>— Share of profits less losses of joint ventures</li> </ul>	10,870	5,671
<ul> <li>Depreciation of property, plant and equipment</li> </ul>	566,181	475,783
<ul> <li>Depreciation of investment properties</li> </ul>	6,214	6,136
<ul> <li>Amortisation of land use rights</li> </ul>	104,469	99,677
<ul> <li>Amortisation of intangible assets</li> </ul>	20,647	13,607
<ul> <li>Impairment of property, plant and equipment</li> </ul>	1,313	_
- Gain on disposal of property, plant and equipment	758	(31,940)
- Net fair value losses on financial assets at fair value through	6,000	_
profit or loss		
- Provision for impairment of inventories	8,100	64
- Provision for impairment of receivables	(323)	30,792
— Dividend income	(9,655)	(2,455)
— Interest income	(21,273)	(25,898)
— Interest expenses	312,536	193,640
<ul> <li>Unrealised foreign exchange gain</li> </ul>	1,441	(2,086)
— Business combination	_	(179,400)
	1,814,428	1,650,859
Changes in working capital:		
<ul> <li>Accounts and notes receivable</li> </ul>	(152,947)	(23,620)
- Other receivables and prepayments	111,166	268,308
— Inventories	(523,634)	(46,407)
<ul> <li>Accounts and notes payable</li> </ul>	42,594	(93,248)
— Other payables and accruals	163,396	(643,948)
Net cash generated from operations	1,455,003	1,111,944

For the year ended 31 December 2018, there are no other significant non-cash transactions (2017: Nil).



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## **34. Notes to consolidated statement of cash flows** (continued)

#### (b) Net debt reconciliation

	2018	2017
	RMB'000	RMB'000
Cash and cash equivalents	681,633	671,348
Borrowings — repayable within one year (including overdraft)	(3,364,412)	(3,707,679)
Borrowings — repayable after one year	(3,165,847)	(2,430,118)
Net debt	(5,848,626)	(5,466,449)
Cash and liquid investments	681,633	671,348
Gross debt — fixed interest rates	(4,738,883)	(4,407,352)
Gross debt — variable interest rates	(1,791,376)	(1,730,445)
Net debt	(5,848,626)	(5,466,449)

		Liabilities	from financing	activities	
	Cash/ bank overdraft RMB'000	Finance leases due after 1 year RMB'000	Borrowings due within 1 year RMB'000	Borrowings due after 1 year RMB'000	Total RMB'000
Net debt as at 31 December 2016	1,140,956	_	(2,217,375)	(1,323,592)	(2,400,011)
Net cash flows	(635,470)	—	(1,384,491)	44,730	(1,975,231)
Foreign exchange adjustments	(2,086)	_	1,687	461	62
Other non-cash movements	167,948	(29,697)	(107,500)	(1,122,020)	(1,091,269)
Net debt as at 31 December 2017	671,348	(29,697)	(3,707,679)	(2,400,421)	(5,466,449)
Net debt as at 31 December 2017	671,348	(29,697)	(3,707,679)	(2,400,421)	(5,466,449)
Net cash flows	8,844	_	1,645,467	(1,982,043)	(327,732)
Foreign exchange adjustments	1,441	_	(1,075)	(1,378)	(1,012)
Other non-cash movements	_	(51,270)	(1,301,125)	1,298,962	(53,433)
Net debt as at 31 December 2018	681,633	(80,967)	(3,364,412)	(3,084,880)	(5,848,626)

For the year ended 31 December 2018

### **35. Commitments**

(a) Capital commitments

The Group's capital expenditure contracted for at the balance sheet date but not yet incurred is as follows:

	2018 RMB'000	2017 RMB'000
Purchases of property, plant and equipment	581,107	789,173

Committed capital expenditure as at 31 December 2018 mainly related to the construction and upgrade of port and storage infrastructure, acquisitions of new loading, other machineries and renovation of buildings.

(b) Operating lease commitments

The future minimum lease payments under non-cancellable operating leases on property, plant and equipment are as follows:

	2018	2017
	RMB'000	RMB'000
Not later than 1 year	96,338	108,649
Later than 1 year and not later than 5 years	68,870	103,899
	165,208	212,548



#### **36. Contingent liabilities**

In 2016, Torch Logistics lodged a legal proceeding against Xiamen Port Transportation Co., Ltd. ("XPT"), a subsidiary of the Company for a payment of freight services provided amounting to RMB34,014,000. In 2018, XPT received first – instance verdicts from Xiamen People's Court of Huli District, which orders XPT to pay the freight fees of RMB30,033,000 plus interest to Torch Logistics. XPT has made an appeal proceeding to Xiamen Intermediate People's Court which accepted by the court. As at the date of issuance of these financial statements, the legal proceeding is still in process. The Directors of the Company do not believe that there is legal basis for the accusation of the default on freight payment to Torch Logistics. The Group has not provided any liability for this legal proceeding in these financial statements as the directors believe that XPT should not undertake the relevant legal liability.

### **37. Significant related party transactions**

The Company is controlled by XPHG, the parent company, which is in turn subject to the control of the PRC Government.

In addition to those disclosed elsewhere in the consolidated financial statements, the following is a summary of significant related party transactions entered into in the ordinary course of business between the Group and its related parties during the year ended 31 December 2018 and balances arising from these significant related party transactions.

For the year ended 31 December 2018

## **37. Significant related party transactions** (continued)

(a) During the year, the Group had the following significant transactions with related parties:

	Note	2018 RMB'000	2017 RMB'000
Transactions with parent company			
Revenue			
Power supply and maintenance and			
electrical equipment maintenance	(i)	14,718	15,009
Expenses			
Operating lease rental in respect of land, port			
facilities and office premises	(i)	64,171	35,935
facilities and onice premises	(1)	04,171	35,955
Transactions with fellow subsidiaries			
Revenue			
Port services	(i)	37,278	51,686
Trading sales	(i)	6,003	1.874
Transportation service	(i)	1,119	40
Tally service	(i)	3,118	4,703
Operating lease rental in respect of land, port	( )	,	
facilities and office premises	(i)	504	504
_			
Expenses	(1)		44.074
Office and property management	(i)	14,554	11,974
Operating lease rental in respect of land, port facilities and office premises	(i)	6,314	3,891
Comprehensive service fee	(i) (i)	23,383	24,027
Labour service fee	(i)	82,294	75,948
Information services	(i)	10,453	13,930
Project management services	(i)	4,605	10,645
Transportation service	(i)	20,253	
Others			
Purchases of property, plant and equipment	(i)	78,493	91,415



For the year ended 31 December 2018

### **37. Significant related party transactions** (continued)

(a) During the year, the Group had the following significant transactions with related parties (continued):

	Note	2018 RMB'000	2017 RMB'000
Transaction with joint ventures Revenues			
Power supply and maintenance and			
electrical equipment maintenance	(i)	132	5,140
Transportation	(i)	_	6,327
Operating lease rental in respect of land, port	()		
facilities and office premises	(i)	1,771	6,456
Loading and unloading services rendered	(i)	31,630	46,721
Tally service	(i)		97
Expenses			
Project management services	(i)	_	3,973
Operating lease rental in respect of land, port	(1)		0,010
facilities and office premises		1,017	342
Transaction with associates Revenues			
Operating lease rental in respect of land, port			
facilities and office premises	(i)	1,360	1,291
· · · · · · · · · · · · · · · · · · ·			
Transactions with other related parties			
Revenues			
Loading and unloading services rendered	(i)	146,218	166,471
Expenses			
Purchases of commercial goods	(i)	46,527	39,044

(i) Transactions rendered to the related parties were carried out on terms that were mutually agreed among the involved parties.

For the year ended 31 December 2018

#### **37. Significant related party transactions** (continued)

(b) The balances with related parties of the Group at the balance sheet dates are as follows:

	Note	2018 RMB'000	2017 RMB'000
Balances with parent company			
Accounts receivable		_	89
Other receivables and prepayments	(i)	32,027	24,455
Dividend payable		3,111	3,111
Accounts payable	(i)	1,920	10,123
Other payables and accruals		430	98
Balances with fellow subsidiaries			
Accounts receivable	(i)	9,000	32,438
Other receivables and prepayments	(1)	502	1,347
Accounts payable	(i)	81,653	72,813
Other payables and accruals		4,049	10,541
Balances with joint ventures			
Accounts receivable	(i)	2,160	5,054
Other receivables and prepayments	(1)	2,045 894	2,045
Accounts payable Other payables and accruals	(i)	894 394	453 143
		354	143
Balances with associates			
Accounts receivable	(i)	915	180
Other payables and accruals		9,020	3,020
Balances with non-controlling shareholders of subsidiaries		CO 700	
Dividends payable		60,792	
Balances with other related parties			
Accounts receivable	(i)	34,848	46,480
Other receivables and prepayments	· · /	1,813	6,654
Accounts payable	(i)	11,527	3,058
Other payables and accruals	(ii)	602	3,184

- (i) As at 31 December 2018, balances with the parent company, fellow subsidiaries, joint ventures, associates, non-controlling shareholders of subsidiaries and other related parties are unsecured, interest free and have no fixed terms of repayment or subject to agreed credit terms for trade receivables.
- (ii) As at 31 December 2018, the balance referred to port construction fee collected on behalf of Xiamen Port Authority and the balance is unsecured, interest free and has no fixed terms of repayment.



For the year ended 31 December 2018

### **37. Significant related party transactions** (continued)

#### (c) Key management compensation:

	2018 RMB'000	2017 RMB'000
Emoluments Basic salaries, housing allowances, other allowances and	3,387	3,024
benefits-in-kind	1,648	1,565
Contributions to pension plans	739	615
Discretionary bonuses	4,051	3,581
	9,825	8,785

## **38.** Particulars of subsidiaries, joint ventures and associates

(a) Subsidiaries

As at 31 December 2018, the Company had direct and indirect interests in the following subsidiaries:

		Issued share/paid-in capital Attributable equity interests						
		2018	2017	2	018	2	017	
Name	Type of legal entity	(RMB'0	000)	Directly held	Indirectly held	Directly held	Indirectly held	Principal activities
Listed								
Xiamen Port Development Co., Ltd. ("XPD")	Joint stock limited company	531,000	531,000	55.13%	_	55.13%	-	Container loading and unloading for domestic trade and bulk/general cargo loading and unloading for both domestic and international trade
Unlisted and established in the mainland PRC								
China Ocean Shipping Agency Xiamen Co., Ltd. ("Ocean Shipping Agency") <sup>#</sup>	Limited liability company	30,000	30,000	-	33.08%	-	33.08%	Shipping agency services for international vessels
Xiamen Wailun Tally Co., Ltd.*	Limited liability company	17,000	17,000	_	47.41%	_	47.41%	Tallying of cargo and container services
Xiamen Port Shipping Co., Ltd.	Limited liability company	135,000	135,000	10%	49.62%	10%	49.62%	Tugboat berthing and unberthing
Xiamen Port Logistics Co., Ltd. ("XPL")	Limited liability company	65,000	65,000	-	55.26%	-	55.26%	Container deposit, land transport, international freight agency

For the year ended 31 December 2018

# **38. Particulars of subsidiaries, joint ventures and associates** (continued)

(a) **Subsidiaries** (continued)

		Issued share/pai	id-in capital		Attributable e	equity interests		
		2018	2017	2	018	2	017	-
Name	Type of legal entity	(RMB'0	00)	Directly held	Indirectly held	Directly held	Indirectly held	Principal activities
Unlisted and established in the mainland PRC (continued)								
Xiamen Port Domestic Shipping Agency Co., Ltd.*	Limited liability company	2,000	2,000	-	44.10%	-	44.10%	Shipping agency services for domestic trade
Xiamen Port Group Power Supply Service Co., Ltd.	Limited liability company	80,000	80,000	100%	-	100%	_	Operation and management of the equipment at the transformer substation
Xiamen Road and Bridge Building Materials Co., Ltd.	Limited liability company	70,000	70,000	-	52.37%	-	52.37%	Manufacturing, processing and selling of building materials
Xiamen Penavico International Freight and Forwarding Co., Ltd. <sup>#</sup>	Limited liability company	12,000	12,000	-	33.08%	_	33.08%	Agency services for import and export of products/technology, international and domestic agency services
Xiamen Penavico Navigation Co., Ltd.#	Limited liability company	2,000	2,000	_	33.08%	_	33.08%	Domestic transportation agency and labour services
Xiamen Penavico Customs Broker Co., Ltd.#	Limited liability company	5,000	5,000	_	33.08%	_	33.08%	Agency services for customs declaration
Xiamen Penavico Logistics Co., Ltd.*	Limited liability company	3,800	3,800	_	33.08%	_	33.08%	Agency services for imports and exports of products and technology and operations of bonded warehouse
Xiamen Penavico Air Freight Co., Ltd.#	Limited liability company	8,000	8,000	_	33.08%	_	33.08%	Agency services for international air transportation
Xiamen Port Logistics Free Trade Co., Ltd.	Limited liability company	35,000	35,000	-	55.25%	_	55.25%	Agency services for import and export of products/technology and operations of bonded warehouse
Xiamen Ganghua Logistics Co., Ltd.	Limited liability company	6,630	6,630	50%	27.63%	50%	27.63%	Repair, maintenance, cleaning and renovation of containers
Xiamen Port Transportation Co., Ltd.	Limited liability company	81,000	81,000	_	55.17%	_	55.17%	Container deposit, land transport
Xiamen Port Trading Co., Ltd.	Limited liability company	180,000	180,000	_	55.13%	_	55.13%	Commodity export agency and sales
Xiamen Port Hailuda Building Material., Ltd.*	Limited liability company	7,000	7,000	-	41.90%	-	41.90%	Manufacturing, processing and selling of building materials



## **38.** Particulars of subsidiaries, joint ventures and associates (continued)

#### (a) **Subsidiaries** (continued)

		Issued share/paid-	in capital					
		2018	2017	2	)18	2	017	-
Name	Type of legal entity	(RMB'000	0)	Directly held	Indirectly held	Directly held	Indirectly held	Principal activities
Unlisted and established in the mainland PRC (continued)								
Xiamen Waili Logistics Management Co., Ltd.#	Limited liability company	300	300	-	47.41%	-	47.41%	Container deposit, land transport and logistics management
Xiamen Port Haicang Container Inspection Services Co., Ltd. ("Haicang Container Inspection") <sup>#</sup>	Limited liability company	1,000	1,000	_	44.81%	_	44.81%	Container loading and unloading, stacking and storage management, container packing and unpacking, storage and container cargo inspection
Sanming Port Development Co., Ltd. <sup>#</sup> (Changed from "Samming Lugang Logistics Co., Ltd.")	Limited liability company	135,000	135,000	_	44.10%	_	44.10%	Freight forwarding and agency business, warehousing services, packing and processing, logistics and distribution and logistics information consulting services
Sanming Port Logistics Co., Ltd#	Limited liability company	10,000	10,000	-	44.10%	-	44.10%	National and international freight agency, cargo storage, deposit and packing services
Ji'an Port Development Logistics Co., Ltd. (Changed from "Ji'an Lugang Logistics Co., Ltd.")	Limited liability company	70,000	70,000	_	55.13%	_	55.13%	Freight forwarding and agency business, warehousing services and logistics information services
Fuzhou Haiying Port Co., Ltd.	Limited liability company	15,000	15,000	100.00%	_	100.00%	_	Container loading and unloading, stacking and storage management, container packing and unpacking
Zhangzhou City Gulei Port Development Co., Ltd. <sup>#</sup>	Limited liability company	125,953	125,953	-	38.59%	-	38.59%	Port supporting services, investment and development
Zhangzhou Gulei Harbour Highway Co., Ltd.	Limited liability company	40,000	40,000	-	55.13%	-	55.13%	Road construction, port supporting services, investment and development
Xiamen Hailong Terminal Co., Ltd.	Limited liability company	450,000	450,000	-	55.13%	-	55.13%	Bulk/general cargo loading and unloading business
Chaozhou Port Development Co., Ltd.*	Limited liability company	224,000	144,000	_	38.59%	_	38.59%	Port supporting services, investment and development

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## **38.** Particulars of subsidiaries, joint ventures and associates (continued)

(a) **Subsidiaries** (continued)

		Issued share/paid-in capital Attributable equity interests						
		2018	2017	20	)18	2	017	
Name	Type of legal entity	(RMB	'000)	Directly held	Indirectly held	Directly held	Indirectly held	Principal activities
Unlisted and established in the mainland PRC (continued)								
Xiamen Port Wine Co., Ltd.*	Limited liability company	8,000	8,000	_	38.59%	-	38.59%	Wholesale of pre-packaged food; import and export of merchandise and technology
Sanming Port Customs Declaration Co., Ltd.*	Limited liability company	1,500	1,500	_	44.10%	_	44.10%	Customs Declaration services
Shanghai Haiheng Industrial Co., Ltd.	Limited liability company	10,000	10,000	-	55.13%	-	55.13%	Commodity export agency and sales
Xiamen Agency Cruise Agency Co., Ltd.*	Limited liability company	_	2,000	_	_	_	33.08%	Belt tightening pulley agency services for domestic trade
Zhangzhou City Longchi Port Development Co., Ltd. <sup>#</sup>	Limited liability company	85,000	55,000	-	30.32%	-	30.32%	Port supporting services, investment and development
Xiamen Terminal Group	Limited liability company	2,436,604	2,436,604	59.45%	0.3%	59.45%	0.3%	Container loading and unloading services
Xiamen Hairun Container Terminal Co., Ltd.	Limited liability company	10,000	10,000	_	59.45%	-	59.45%	Container loading and unloading services
Zhangzhou City Gulei Tugboat Co., Ltd.	Limited liability company	50,000	50,000	_	64.7%	-	64.7%	Port logistics
Xiamen Songyu Container Terminal Co., Ltd. ("Songyu Terminal")#	Limited liability company	1,680,000	1,680,000	-	44.81%	_	44.81%	Container loading and unloading services
Hainan Xiagang Tugboat Co., Ltd.#	Limited liability company	72,000	72,000	_	49.62%	_	49.62%	Operation of port tugboat
Ji'an Port Logistics Co., Ltd. ("Jian Logistics") ("Ji'an Port Logistics")	Limited liability company	10,000	10,000	-	55.13%	-	55.13%	National and domestic merchandise agency, keeping and warehousing service
Xiamen Gangjixing Transportation Co., Ltd. ("Gangjixing Transportation") ("Xiamen Gangjixing")#	Limited liability company	9,500	9,500	-	28.14%	_	28.14%	Container transport
Xiamen Haicang International Container Terminal Ltd. (*XHICT*)#	Limited liability company	555,515	555,515	_	30.46%	_	30.46%	Container loading and unloading for international trade
Xiamen Port Shihushan Terminal Co., Ltd. $\ensuremath{^\sharp}$	Limited liability company	40,000	40,000	-	28.12%	-	28.12%	Bulk/general cargo loading and unloading business
Xiamen Port Haiyu Terminal Co., Ltd.#	Limited liability company	462,000	462,000	-	28.12%	-	28.12%	Bulk/general cargo loading and unloading business



## 38. Particulars of subsidiaries, joint ventures and associates (continued)

(a) **Subsidiaries** (continued)

		Issued share/paid-in capital Attributable equ			quity interests			
		2018	2017	2018	8	2017		
Name	Type of legal entity	(RMB	'000)	Directly held Ir	ndirectly held	Directly held Indirect	ly held	Principal activities
Unlisted and established in the mainland PRC (continued)								
Xiamen Port Haiyi Terminal Co., Ltd.#	Limited liability company	278,000	278,000	-	28.12%	— 24	8.12%	Bulk/general cargo loading and unloading business
Xiamen Port Shihushan Terminal Labour Services Co., Ltd. <sup>#</sup>	Limited liability company	740	740	-	28.12%	— 2	8.12%	Labour Services
Shishi City Huajin Terminal Storage and Transportation Co., Ltd.	Limited liability company	600,000	600,000	_	41.35%	- 4	1.35%	Bulk/general cargo loading and unloading business
Xiamen International Container Terminals Ltd. <sup>#</sup>	Limited liability company	1,148,700	1,148,700	_	30.32%	— 3	0.32%	Container loading and unloading for international trade
Xiamen Haicang XinHaiDa Container Terminals Co., Ltd. ("XinHaiDa")	Limited liability company	756,000	756,000	-	39.24%	— 31	9.24%	Terminal operation and rendering of relevant port services
Xiamen Port Building Materials Supply Chain Co., Ltd <sup>&amp;</sup>	Limited liability company	50,000	_	_	26.71%	-	_	Manufacturing, processing and selling of building materials
Xiamen port Hai Heng Industry Co., Ltd <sup>&amp;</sup>	Limited liability company	10,000	_	_	55.13%	_	_	Commodity export agency and sales
Unlisted and incorporated in Hong Kong								
Trend Wood Investments Limited ("Trend Wood")	Limited liability company	HKD1	HKD1	_	59.75%	— 5	9.75%	Investment holding
Xiamen Ocean Shipping Agency (Hong Kong) Limited ("Hong Kong Ocean Shipping Agency")#	Limited liability company	HKD 1,000,000	HKD 1,000,000	-	33.08%	— 3.	3.08%	Shipping agency services for international vessels
Xiamen Port Haiheng (Hong Kong) Limited <sup>&amp;#&lt;/sup&gt;&lt;/td&gt;&lt;td&gt;Limited liability company&lt;/td&gt;&lt;td&gt;HKD&lt;br&gt;3,000,000&lt;/td&gt;&lt;td&gt;HKD&lt;br&gt;3,000,000&lt;/td&gt;&lt;td&gt;_&lt;/td&gt;&lt;td&gt;55.13%&lt;/td&gt;&lt;td&gt;— 5&lt;/td&gt;&lt;td&gt;5.13%&lt;/td&gt;&lt;td&gt;Commodity export agency and sales&lt;/td&gt;&lt;/tr&gt;&lt;/tbody&gt;&lt;/table&gt;</sup>								

<sup>#</sup> The directors of the Company consider that the Group has control over these companies through its representatives on the board of directors and voting power in these companies.

<sup>&</sup> Established during the year ended 31 December 2018.

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## 38. Particulars of subsidiaries, joint ventures and associates (continued)

(b) Joint ventures

### As at 31 December 2018, the Group had interests in the following joint ventures:

	Paid-in cap	ital	Proportion of ownership held by the Group and Proportion of voting profit sharing rights held by the Group						
	2018	2017	2018	2017	2018	2017			
Name	(RMB'00	00)					Principal activities		
Xiamen Port YCH Logistics Co., Ltd. ("XPYCH")	167,650	152,650	60%	60%	60%	60%	Agency services for import and export of products/technology and operations of bonded warehouse		
Xiamen Port Container Co., Ltd. ("XPC") $\ast$	_	5,000	_	51%	_	51%	Container loading and unloading for international trade		
Xiamen Port Baohe Logistics Co., Ltd. ("XPBL")	6,000	6,000	35%	35%	43%	43%	Container deposit, land transport, international freight agency		
Fuzhou Mawei Shipping Co., Ltd.*	9,000	9,000	51%	51%	51%	51%	Container liner shipping		
Xiamen Ocean Shipping Agency All-Trans Logistic Co., Ltd (* Xiamen Agency All-Trans*)	37,882	37,882	49%	49%	49%	49%	Container deposit, land transport, international freight agency		

\* The directors of the Company consider that the Group could not control over these companies through its representatives on the board of directors and voting power in these companies.



**38.** Particulars of subsidiaries, joint ventures and associates (continued)

#### (c) Associates

### As at 31 December 2018, the Group had interests in the following associates:

		Issued share/paid-in capital Attributable equity interests				
		2018	2017	2018	2017	
Name	Type of legal entity	(RMB'000)		2011		Principal activities
Unlisted						
Xiamen Penavico Tungya Logistics Co., Ltd.	Sino-foreign cooperative joint venture	18,000	18,000	50%	50%	Provision of storage services
Quanzhou Qing Meng Logistics Co., Ltd.	Limited liability company	10,000	10,000	40%	40%	Provision of container storage, traffic and maintenance services
Xiamen Jida Building Materials Technology Co., Ltd.	Limited liability company	7,480	7,480	40%	40%	Manufacturing, processing and selling of building materials
Sanming Port construction Co.,Ltd.	Limited liability company	5,000	5,000	35%	35%	Construction and operation of the relevant projects of Sanming land-based port
Xiamen China United Tally Co.,Ltd	Limited liability company	3,000	3,000	40%	40%	Tallying of cargo and container services
Xiamen Port Hai Rong Tong Supply Chain Management Co., Ltd. <sup>a</sup>	Limited liability company	7,000	_	25%	-	Supply chain management

<sup>&</sup> Established during the year ended 31 December 2018.

Except for Trend Wood, Hong Kong Ocean Shipping Agency and Xiamen Port Haiheng (Hong Kong) Limited which are incorporated in Hong Kong, all other subsidiaries, joint ventures and associates are incorporated in the PRC.

The operations of all subsidiaries (except for Trend Wood), joint ventures and associates are principally carried out in the PRC.

Except for XPD which is a listed company in the PRC, all other subsidiaries, joint ventures and associates are private companies having substantially the same characteristics as a Hong Kong incorporated private company.

The English names of certain subsidiaries, joint ventures and associates referred to in this report represent the English translation of the Chinese names of these companies for identification purpose only as no English names have been registered.

For the year ended 31 December 2018

## **39. Balance sheet and reserve movement of the Company**

	Note	2018 RMB'000	2017 RMB'000
ASSETS			
Non-current assets			
Investment property		28,044	28,739
Property, plant and equipment		82,665	99,431
Land use rights		47,466 465	46,080 602
Intangible assets Investments in subsidiaries		5,389,968	5,389,968
Interests in joint ventures		4,285	4.285
Financial assets at fair value through other comprehensive income		43,951	
Available-for-sale financial assets			399,479
Long-term receivables and prepayments		857,731	410,731
Deferred income tax assets		625	625
Total non-current assets		6,455,200	6,379,940
Current assets			
Financial assets at fair value through profit or loss		847,961	_
Available-for-sale financial assets		·	373,500
Accounts and notes receivable		7,003	6,471
Other receivables and prepayments		1,308,199	803,678
Restricted cash		121 92.501	80 138,084
Cash and cash equivalents		92,301	130,084
Total current assets		2,255,785	1,321,813
Total assets		8,710,985	7,701,753



# **39. Balance sheet and reserve movement of the Company** (continued)

	Note	2018 RMB'000	2017 RMB'000
EQUITY Equity attributable to owners of the Company Share capital Reserves	(a)	2,726,200 2,413,637	2,726,200 2,223,462
Total equity		5,139,837	4,949,662
LIABILITIES Non-current liabilities Borrowings Long-term payables and advances Deferred income tax liabilities		2,614,105 367 9,670	526,826 384 28,652
Total non-current liabilities		2,624,142	555,862
<b>Current liabilities</b> Accounts and notes payable Other payables and accruals Borrowings		2,540 385,792 558,674	398,748 1,797,481
Total current liabilities		947,006	2,196,229
Total liabilities		3,571,148	2,752,091
Total equity and liabilities		8,710,985	7,701,753

**Cai Liqun** Director **Chen Zhaohui** Director

For the year ended 31 December 2018

## **39. Balance sheet and reserve movement of the Company** (continued)

(a) Reserve movement of the Company

	Other reserves					
		Statutory	Investment			
	Capital	surplus	revaluation		Retained	
	surplus	reserve	reserve	Total	earnings	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Balance at 1 January 2017	(61,484)	296,114	68,732	303,362	1,821,542	2,124,904
Fair value gain on available-						
for-sale financial assets	_	_	17,225	17,225	_	17,225
— Gross	_	_	22,967	22,967	_	22,967
- Related deferred income tax	—	_	(5,742)	(5,742)	_	(5,742)
Profit for the year	_	_	_	_	190,381	190,381
2016 final dividends	_	-	_	-	(109,048)	(109,048)
Profit appropriation		19,038		19,038	(19,038)	_
Balance at 31 December 2017	(61,484)	315,152	85,957	339,625	1,883,837	2,223,462
Descenting						
Representing:					OF 447	OF 447
<ul> <li>— 2017 proposed final dividends</li> <li>Others</li> </ul>			 05.057	220 005	95,417	95,417
- Others	(61,484)	315,152	85,957	339,625	1,788,420	2,128,045
	(61,484)	315,152	85.957	339,625	1,883,837	2,223,462



For the year ended 31 December 2018

## **39. Balance sheet and reserve movement of the Company** (continued)

#### (a) Reserve movement of the Company (continued)

Capital surplus RMB'000	Statutory surplus reserve RMB'000	Investment revaluation		Dotoined	
surplus	reserve			Dotoined	
		1000 MILO		Retained	
RMB'000	RMB'000	reserve	Total	earnings	Total
		RMB'000	RMB'000	RMB'000	RMB'000
(61,484)	315,152	85,957	339,625	1,883,837	2,223,462
_	_	(5,573)	(5.573)	_	(5,573)
_	_			_	(7,431)
_	_	1,858	1,858	_	1,858
—	-	(38,530)	(38,530)	38,530	-
—	_	(51,373)	(51,373)	51,373	_
_	_	12,843	12,843	(12,843)	-
—	—	-	—		291,165
—	—	-	—		(95,417)
-	29,117	_	29,117	(29,117)	-
(61,484)	344,269	41,854	324,639	2,088,998	2,413,637
	,	,	,		
-	—	—	—	54,524	54,524
(61,484)	344,269	41,854	324,639	2,034,474	2,359,113
(61 484)	344 269	41 854	324 639	2 088 998	2,413,637
		      	(5,573) - (7,431) - 1,858 - 1,854 - 1,85	-       -       (5,573)       (5,573)         -       -       (7,431)       (7,431)         -       -       1,858       1,858         -       -       1,858       1,858         -       -       (51,373)       (51,373)         -       -       12,843       12,843         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       29,117       -       29,117         (61,484)       344,269       41,854       324,639	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

For the year ended 31 December 2018

#### **40. Subsequent events**

On 18 January 2019, the Company has completed its issue of the first tranche of the super short-term notes with a term of 180 days from the date of issue with a total principal amount of RMB350,000,000 at a fixed interest rate of 3.45% per annum (the "First Tranche Super Short-term Notes"). The net proceeds from the issue of the First Tranche Super Short-term Notes are principally used for supplementing the Group's liquidity and repayment of the Group's bank loans to satisfy the business operation and the working capital needs of investment projects of the Group.

On 28 February 2019, the Company has completed its issue of the second tranche of the super short-term notes with a term of 180 days from the date of issue with a total principal amount of RMB350,000,000 at a fixed interest rate of 3.00% per annum (the "Second Tranche Super Short-term Notes"). The net proceeds from the issue of the Second Tranche Super Short-term Notes are principally used for supplementing the Group's liquidity and repayment of the Group's bank loans to satisfy the business operation and the working capital needs of investment projects of the Group.

# XIAMEN INTERNATIONAL PORT CO., LTD\* 廈門國際港務股份有限公司

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