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## CORPORATE INFORMATION

## **BOARD OF DIRECTORS**

**Executive Directors** 

Watanabe Tomohiko

(Chairman and Chief Executive Officer)

(Appointed as Chairman and Executive Director

on 18 February 2019 and appointed as

Chief Executive Officer on 5 March 2019)

Ni Xinguang (Vice Chairman)

Zheng Li (Acting Chief Executive Officer)

(Appointed as Executive Director on 30 July 2018 and appointed as Acting Chief Executive Officer on 17 August 2018)

Li Wei (Executive Vice President)

(Appointed as Executive Director on 30 July 2018 and appointed as Executive Vice President

on 17 August 2018)

Chen Guogang (Resigned as Chairman and Executive Director on 17 August 2018)

Feng Xiaoying (Resigned as Deputy Chief Executive Officer and Executive Director on 9 February 2018)

#### Non-executive Director

Wang Dongzhi

(Promoted as Chairman and ceased to be Chief Executive Officer on 17 August 2018, re-designated as Non-executive Director and ceased to be Chairman on 18 February 2019) Ma Jianting (Resigned on 18 February 2019)

### **Independent Non-executive Directors**

Lyu Wei

Ling Yu Zhang

Guan Tao (Resigned on 28 March 2019)

Zhou Hui (Appointed on 21 March 2019)

Wang Yongli (Appointed on 12 November 2018)

Hu Zhengheng (Appointed on 12 November 2018 and resigned on 18 March 2019)

Chen Johnny (Resigned on 12 November 2018)

## **AUDIT COMMITTEE**

Zhou Hui (Chairperson)

(Appointed as Chairperson and member

on 21 March 2019)

Lyu Wei

Ling Yu Zhang

Wang Yongli (Appointed as member

on 12 November 2018)

Guan Tao (Resigned as member on 28 March 2019)

Hu Zhengheng

(Appointed as chairman and member

on 12 November 2018, resigned as chairman and

member on 18 March 2019)

Chen Johnny (Resigned as chairman and member

on 12 November 2018)

## NOMINATION COMMITTEE

Lyu Wei (Chairman)

Ling Yu Zhang

Zhou Hui (Appointed as member on 21 March 2019)

Wang Yongli (Appointed as member

on 12 November 2018)

Guan Tao (Resigned as member on 28 March 2019)

Hu Zhengheng (Appointed as member

on 12 November 2018, resigned as member

on 18 March 2019)

Chen Johnny (Resigned as member

on 12 November 2018)

## REMUNERATION COMMITTEE

Wang Yongli (Chairman)

(Appointed as chairman and member

on 12 November 2018)

Lyu Wei

Zhou Hui (Appointed as member on 21 March 2019)

Ling Yu Zhang

Guan Tao (Resigned as member on 28 March 2019)

Hu Zhengheng (Appointed as member

on 12 November 2018, resigned as member

on 18 March 2019)

Chen Johnny (Resigned as chairman and member

on 12 November 2018)

## **CORPORATE INFORMATION**

## STRATEGY EXECUTION COMMITTEE

Watanabe Tomohiko *(Chairman)*(Appointed as chairman and member on 18 February 2019)

Ni Xinguang

Zheng Li (Appointed as member on 17 August 2018)

Li Wei (Appointed as member on 17 August 2018)

Wang Dongzhi (Promoted as chairman on 17 August 2018, Resigned as chairman and member on 18 February 2019)

Chen Guogang

(Resigned as chairman and member

on 17 August 2018)

Feng Xiaoying

(Resigned as member on 9 February 2018)

## **COMPANY SECRETARY**

Wong Choi Chak

## **PRINCIPAL BANKERS**

Bank of China (Hong Kong) Limited
China Construction Bank Corporation
China Merchants Bank, Hong Kong Branch
China Merchants Bank, Off-shore Banking Department
China Everbright Bank, Hong Kong Branch
China Minsheng Bank, Hong Kong Branch
Chong Hing Bank Limited
Cathay Bank, Hong Kong Branch
Far Eastern International Bank
Industrial Bank Co., Ltd.

## **SOLICITORS**

Hong Kong Law
Herbert Smith Freehills

## **INDEPENDENT AUDITOR**

PricewaterhouseCoopers
Certified Public Accountants

## **REGISTERED OFFICE**

Suite 1302, 13/F AIA Central 1 Connaught Road Central Hong Kong

## SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Tengis Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

### STOCK CODE

245 HK

## **WEBSITE**

www.cm-fin.com

## **CHAIRMAN'S STATEMENT**



Watanabe Tomohiko
Chairman

Dear Shareholders,

In 2018, China Minsheng Financial Holding Corporation Limited (the "Company") continued to strive to provide first-class fin-tech services to the entire society and assist the development of real economy with the use of financial concepts and means, adding momentum to accelerating economic transformation and industrial upgrade. In 2018, the Company and its subsidiaries (the "Group") accelerated its investment in infrastructure for supporting the development of financial technology, invested in and integrated the fields of big data, blockchain and artificial intelligence with a view to achieving synergies. In respect of traditional business, the Group further improved relevant business lines including securities trading and advisory, institutional financing and asset management, building up substantially business structures and business capabilities that meet the financial needs of the enterprises on full lifecycle. On top of this basis, the Group further provided value-added services for domestic enterprises including overall listing, mergers and acquisitions and reorganisations, and strategic financial management, and provided professional services that combined industry and finance for the international development of domestic enterprises. In particular, under the "Going Out" expansion of Chinese enterprises and the national "Belt and Road Initiative", the Group has played an active role in the business expansion in relevant regions and specific industries. Looking ahead, while the Group, still based in Hong Kong, will capitalize on the enormous market of the mainland and leverage on the synergy materialized in the Guangdong-Hong Kong-Macao Greater Bay Area to accelerate the opening-up of the Greater Bay Area and, in turn, promote the internationalization progress in the region, it will continue to assist its clients to achieve leap-forward growth by advanced technology, scientific business model and outstanding professional capabilities, thereby bringing more favorable benefits to all shareholders and investors. On the one hand, the Group will make efforts in enhancing social well-being, and on the other hand, the Group is committed to become a comprehensive professional financial services group.

## CHAIRMAN'S STATEMENT

## **BUILDING UP A GLOBALIZED INVESTMENT PLATFORM**

Economic landscape around the globe has been uncertain and challenging since 2018, which, in particular, has posed an unprecedented threat to China's economy which has been enjoying rapid development for nearly 40 years. Against such backdrops, the Company strives to build up a globalized investment platform on top of its established business models and leverages the strategic status of Hong Kong as an international financial centre for the effective deployment of its talents and a financing platform in the course of capturing business opportunities around the world. Seizing a new driver for further business development, the Company will also keep an eagle eye on advent of business opportunities in two-way investment between China and Japan.

## **BUILDING UP A FIN-TECH PLATFORM**

Capitalising on its market positioning as a "fin-tech" enterprise and adhering to its business philosophy of integrating "Finance, Technology and Industry" into one regime, the Company is endeavoring to build up a comprehensive fintech services platform for the purposes of providing the investing public with a real-time online communication and trading platform that links up the capital markets across the globe as well as reliable professional wealth management services for value protection and enhancement and become a leading fin-tech service provider. To this end, the Company will keep seeking for cooperation with various internationally pioneering enterprises in different fin-tech fields and further invest in projects with foresight and promising future and nurture a professional team of financial talents with a global vision so as to enhance the Company's technological strengths and capabilities in financial services.

## **TALENT DEVELOPMENT**

By continuing to attract talents as well as fine-tuning and upgrading our management level and core business teams, the Company is eager to build up a more professional, efficient and experienced globalized business teams to ensure the Company's business can prosper in a steady manner.

## **ACKNOWLEDGEMENT**

On behalf of the Board, I would like to express my sincere gratitude to our shareholders, customers and business partners for their long-standing support for the Group and would also like to express my gratitude to the Board, the management and all employees for their hard work and contributions over the past year. In 2019, let us work together to achieve further sound business development and generate greater returns for our investors.

Watanabe Tomohiko

Chairman

Hong Kong, 28 March 2019

#### MARKET REVIEW

Year 2018 has been a year of change and turbulence. Various factors such as Sino-American trade friction, political landscape of North Korea and the date of Brexit (i.e. late March this year) has cast a gloom over global economy. According to the economic statistics released by National Bureau of Statistics of China on 21 January 2019, the gross domestic product (GDP) of China in 2018 was RMB90 trillion, representing an increase of 6.6% as compared to the previous year, which reflects China's economic slowdown.

Hong Kong's foreign trade has continued to grow amidst adverse effects such as fluctuations in the global financial market. According to a report released by Deloitte & Touche, Hong Kong continues to be one of the most competitive and attractive equity financing markets in the world thanks to its well-established capital market system, sound judicial system, advanced commercial infrastructure, fair and transparent regulatory regime, low-tax environment, and, in particular, the revolutionary changes in the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Listing Rules") brought by the Stock Exchange of Hong Kong Limited (the "Stock Exchange") since last year where it allows innovative and high growth technology companies to go listing in Hong Kong with "weighted voting rights structures", while relaxing the listing restrictions specified for biotech companies and restrictions for secondary listing in Hong Kong. According to the statistics published by the Stock Exchange, as of 14 December 2018, Hong Kong has regained its top spot in the global initial public offering fundraising, with total equity funds raised through initial public offerings in Hong Kong reached HK\$277.85 billion, which is the highest since 2010.

In 2018, overseas mergers and acquisitions by Chinese enterprises has continued to decline. The relevant domestic government authorities have successively issued a number of policies for mid-term corporates' overseas investment, including the introduction of Interim Measures for the Recordation (or Confirmation) and Reporting of Outbound Investment (《對外投資備案(核准)報告暫行辦法》), the official implementation of Catalogue of Sensitive Industries for Overseas Investment (2018 Edition) (《境外投資敏感行業目錄》(2018年版)) and Measures for the Administration of Overseas Investment of Enterprises (《企業境外投資管理辦法》) and the announcement of Opinions on Guiding the Sound Development of Outbound Investment and Financing Funds (《關於引導對外投融資基金健康發展的意見》), which require a more sophisticated and facilitated management over Chinese enterprises' overseas mergers and acquisitions. Looking forward to 2019, the Ministry of Commerce of China stated that it will strengthen its policy guidance and enhance risk prevention while stressing on the security responsibilities of Chinese enterprises in overseas and responding to various risks in a timely and effective manner.

Fully leveraging on the geographical advantages from strategies of "basing in Hong Kong and facing the China mainland" as well as capitalizing the well-established market environment, local government support and national strategies such as "Belt and Road" Initiative and the development of "Guangdong-Hong Kong-Macao Greater Bay Area", the Company will strive to enhance its comprehensive financial services with an aim to serve the real economy, and create an integrated innovative financial service platform under the two-pronged strategy of "Traditional Finance + Financial Technology" through developing financial technology based on the traditional financial model.

#### **BUSINESS REVIEW**

Enhancing Comprehensive Financial Services and Kicking off the Two-pronged Strategy of "Investment + Investment Banking"

The Group obtained licenses for conducting regulated activities in Hong Kong under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) ("SFO"), which equipped the Company with the ability to serve the whole life cycle of enterprises that provides a series of financial services from start-up capital support to further expansion, mergers and acquisitions as well as corporate restructuring to cater their needs, forging a sustainable business environment.

The Group has made a full use of its licenses and strengths in resources to explore new business opportunities, assisted enterprises in leveraging the strength of the capital market to achieve rapid development. The Group has also strived to serve high-end customers in both China and overseas by enhancing its comprehensive financial services as well as the two-pronged strategy of "Investment + Investment Banking" and focusing on its asset management and securities service.

## Creating a New Environment for the Application of Financial Services for Blockchain Technology

In April 2018, the Company took lead in investment into Series E financing of eToro Group Ltd ("eToro"), a pioneer in the fin-tech industry, and developed strategic cooperation with eToro. As a result of the signing of strategic cooperation agreement, the Company has been reinforcing its cooperation with eToro in the optimization of online platform, business expansion and the adherence of globalized investment strategies, with an aim to seize market presence in innovative financial business and develop into an investment bank providing financial services for blockchain application.

The Group are looking forward to the joint cooperation with eToro in business expansion, further strengthening customer solicitation and cross-selling, while assisting eToro in expanding into China and Asia markets and capturing the future development opportunities in the capital market. The Company also hopes that both the Company and eToro can enjoy technological and product innovation through cooperation, and that the Group's future business can flourish enormously riding on business opportunities brought by market expansion.

Through diversified cooperation, the Company expects to provide integrated solutions with international vision for both domestic and foreign customers, and thus promote the Group's fin-tech strategies to a new level by creating a new environment for the application of financial services for blockchain technology with the use of new technology. The Company will grasp the opportunities to create a pioneering business model in emerging financial sectors such as fin-tech and other potential sectors within the financial industry.

## Focusing on Vertical Businesses and Achieving Synergies

While the Group will focus on building up scale for each of its vertical businesses, it will continue to tap the potential for the synergies across various resources and platforms in securities brokerage, investment, investment banking and asset management, to better serve our customers. Furthermore, the Group will also create a pioneering business model in emerging financial sectors such as fin-tech and other potential sectors within the financial industry, as well as to facilitate industrial and technological revolution and bolster its development into the brand as an investment bank providing financial services for blockchain application.

In June 2018, the Company was honored with the "13th Outstanding China Enterprise Award — Outstanding Investment and Asset Management Group in China" (資本傑出中國投資及資產管理集團), which fully demonstrates the attention and recognition the Group has obtained in capital market in terms of investment and services for highend customers, and also proves that the Group's strategies of active development in fin-tech are in line with the market trends and successfully making itself a trendsetter among industry players.

#### **PROSPECT**

The Company has established in-depth cooperation with a variety of enterprises by which the Company fully understands the various needs of enterprises in different stages of development and thus provides specialized capital solutions that facilitate corporate growth exclusively for each enterprise, while accomplishing its vision and goal as a well-established financial service provider.

Looking forward, the Company will follow the market trend by supporting the "Belt and Road" Initiative and seizing the opportunities brought by new economy and consumption upgrade. As the financial service platform of CMIG Asia Asset Management Co., Ltd ("CMIG Asia") in Hong Kong, the Group will fully demonstrate its capability in providing comprehensive financial services, accommodate enterprises' financial needs throughout the entire corporate lifecycle, as well as implement and bolster its two-pronged strategy of "Investment + Investment Banking". The Group is also endeavored to be the "best financial planning partner" by leveraging partners' product research and development capability and resources as well as assisting in partners' effective access to quality resources and advanced technologies overseas, in order to be able to share fruits from economic development with its international investors through their cooperation in seizing opportunities in the China market.

#### FINANCIAL REVIEW

For the year ended 31 December 2018, the audited consolidated revenue of the Group was approximately HK\$513,384,000 (2017: approximately HK\$452,175,000), representing an increase of approximately 14% as compared with the corresponding period last year.

The analysis of the Group's total revenue recognised in the consolidated statement of profit or loss is as follows:

For the year ended 31 December 2018, in HK\$'000

	2018	2017	Change
Interest income	171,393	162,043	6%
Commission and fee income	99,185	33,099	200%
Net investment income	242,806	257,033	(6%)
Total revenue	513,384	452,175	14%

The Group recorded profit of approximately HK\$141,605,000 for the year ended 31 December 2018 (2017: approximately HK\$193,368,000), the decrease in profit was mainly due to the net effects of the following factors:

- (i) the increase in profit arising from the provision of asset management service as a result of good performance of a fund under management; and
- (ii) the expected credit losses allowance recognized in the consolidated statement of profit or loss, which amounted to approximately HK\$98,036,000, reflecting the increasing credit risk associated with loans portfolio.

On financial position and cash flows:

- the Group's total assets were approximately HK\$6,027,091,000 as at 31 December 2018 (as at 31 December 2017: approximately HK\$6,158,503,000), representing a decrease of 2.1%
- net cash inflows/(outflows) from operating activities, investing activities and financing activities were approximately HK\$1,360,835,000, HK\$(32,597,000) and HK\$(241,922,000) respectively for the year ended 31 December 2018 (2017: approximately HK\$(259,741,000), HK\$(46,656,000) and HK\$5,945,000).

As at 31 December 2018, the Group's total cash and bank balances (excluding pledged bank deposits) were approximately HK\$2,216,342,000 (as at 31 December 2017: approximately HK\$1,137,535,000).

## Key financial and business performance indicators

The key financial and business performance indicators of the Group are comprised of profitability; loan receivables; impaired loan receivables to total loan receivables ratio; and gearing ratio.

The Group recorded a profit attributable to owners of the Company of approximately HK\$143,233,000 for the year ended 31 December 2018 which represented a 25.4% decrease as compared to approximately HK\$192,033,000 for the year ended 31 December 2017.

Loan and interest receivables balance arising from lending business decreased to approximately HK\$471,527,000 as at 31 December 2018 (as at 31 December 2017: approximately HK\$1,323,926,000).

Based on HKFRS 9 Expected Credit Losses ("ECL") assessment on margin receivable and loan receivables, the Group recognised HK\$98,036,000 expected credit losses allowance in consolidated statement of profit or loss for the year ended 31 December 2018 (2017: Nil). Expected credit losses allowance to total margin receivables and loan receivables ratio is 12.4% as of 31 December 2018 (2017: Nil). The Group aims to further enhance its credit policy and assessment so as to maintain credit quality of its loan receivables and to take prompt actions to pursue loans recovery regarding potential problem credits.

As at 31 December 2018, the Group had total assets of approximately HK\$6,027,091,000 (as at 31 December 2017: approximately HK\$6,158,503,000) and the gearing ratio (total debt to total equity) was approximately 9.5% (2017 approximately 14.1%). The Group strives to achieve appropriate leverage level in order to grow its business effectively, and at the same time continue to monitor its liquidity prudently, manage key risks cautiously and set appropriate yet flexible business development strategies to strike a balance between business growth and risk management.

## LIQUIDITY AND FINANCIAL RESOURCES

As at 31 December 2018, the Group's cash and bank balances (excluding pledged bank deposits) amounted to approximately HK\$2,216,342,000 (as at 31 December 2017: approximately HK\$1,137,535,000). The current ratio as at 31 December 2018 was 736.0% (as at 31 December 2017: 698.7%), which indicated that the Group's overall financial position remained strong.

The Directors are of the opinion that there are sufficient cash resources for the Group to meet its financial obligation and business requirements.

## **OPERATIONAL REVIEW**

## Funding, capital structure and capital management

The main objective of the Group's funding activities is to ensure the availability of funds at reasonable costs to meet all contractual financial commitments and to generate reasonable returns from available funds.

The Group relies principally on its share capital, internally generated capital, banks and other borrowings to fund its money lending business and investments. The Group's interest bearing borrowings in the form of bank borrowings, note payable, loan payables and charges payables amounted to approximately HK\$509,610,000 as at 31 December 2018 (as at 31 December 2017: approximately HK\$746,371,000). Based on the level of total debt to total equity of the Group, the Group's gearing ratio stood at a healthy level of 9.5% (2017: 14.1%) as at 31 December 2018. The Group's borrowings are mainly in US dollars, Renminbi and Hong Kong dollars, and have remaining average maturity periods of more than one year. The Group's cash and cash equivalents are mainly in US dollars, Renminbi and Hong Kong dollars. There were no foreign currency net investments hedged by foreign currency borrowings and other hedging instruments by the Group during the year under review.

## Asset quality and credit management

The Group will continue to manage key risks cautiously and set appropriate yet flexible business development strategies to strike a balance between business growth and risk management. Based on HKFRS 9 ECL assessment on margin receivables and loans receivables, the Group recognised HK\$20,033,000 and HK\$78,003,000 expected credit losses allowance in consolidated statement of profit or loss respectively for the year ended 31 December 2018 (2017: Nil for both).

Furthermore, the Group aims to further enhance its credit policy and assessment so as to maintain credit quality of its assets. Further, the Group's investments and cash and bank balances are placed with a diversified portfolio of reputable financial institutions.

## Human resources management

The objective of the Group's human resources management is to reward and recognise well performing staff by providing a competitive remuneration package and implementing a sound performance appraisal system with appropriate incentives, and to promote career development and progression within the Group. Staff enrolled in external training courses, seminars, professional and technical courses in order to update their technical knowledge and skills, to increase their awareness of the market developments, and to improve their management and business skills. Staff also participated in social activities organised by the Group to promote team spirit and social responsibility to the community.

## EXPOSURE TO EXCHANGE RATE FLUCTUATION AND RELATED HEDGING

The Directors considered that the Group has certain exposure to foreign currency risk as some of its business transactions, assets and liabilities are denominated in foreign currencies other than its functional currency, which is Hong Kong dollars. The Group will monitor its foreign currency exposure closely and will consider hedging significant foreign currency should the need arises.

#### STAFF AND REMUNERATION POLICY

As at 31 December 2018, the Group has 84 employees (as at 31 December 2017: 71 employees).

The employees are remunerated based on their work performances, professional experiences and prevailing industry practices. The remuneration policy and package of the Group's employees are periodically reviewed by the Group's management.

## **CHARGES ON GROUP'S ASSET**

The analysis of the charge on Group's assets is as follows:

As at 31 December 2018, in HK\$'000

	2018	2017
Pledged deposits at bank	299	313
Total charges on Group's asset	299	313

Deposits at bank is pledged as security for a corporate card granted to a director of the Group.

The above asset is pledged with creditworthy counterparty with no recent history of default.

## **CONTINGENT LIABILITIES**

The Group did not have any significant contingent liabilities as at 31 December 2018 (as at 31 December 2017: Nil).

#### **CAPITAL COMMITMENTS**

The Group has entered into a contract to commit investing into an unlisted investment fund. The non-cancellable capital commitment as at 31 December 2018 is approximately HK\$34,474,000 (2017: HK\$62,535,000).

## MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND ASSOCIATES

Save as disclosed elsewhere in this annual report, the Group had no material acquisition and disposal of subsidiaries and associated companies during the year ended 31 December 2018.

## SIGNIFICANT INVESTMENTS

As at 31 December 2018, the Group had financial assets designated at fair value through profit or loss, financial assets designated at fair value through other comprehensive income and derivative financial instruments with a market value of approximately HK\$2,714,296,000 (as at 31 December 2017: HK\$2,724,766,000). The details of significant investments (each of which carrying value more than 2% of the total assets of the Group) as at 31 December 2018 are as follow:

Stock code (when applicable)	Name of investee company/fund	Nature of investments	Number of shares/ units held	Investment costs HK\$'000	Fair value as at 31 December 2018 HK\$'000	Percentage of Group's total assets as at 31 December 2018	Unrealised gain/(loss) on change in fair value for the year ended 31 December 2018 HK\$'000	Realised gain(loss) for the year ended 31 December 2018 HK\$'000	Impairment losses for the year ended 31 December 2018 HK\$'000	Dividend income for the year ended 31 December 2018
Financial assets desi Not applicable	ignated at fair value through other o Chariot SPC Fund — Chariot SP		24,000	240,000	245,531	4.1%	N/A	-	-	-
Financial assets desi Not applicable	gnated at fair value through profit o Shareholder Value Fund	or loss Investment in unlisted investment fund	25,000	193,869	264,793	4.4%	106,013	-	-	-
Not applicable	Fullgoal China Access RQFII Fund SPC — Fullgoal Industria Investment Fund Segregated Portfolio	Investment in unlisted investment fund	100,850	1,008,845	1,108,276	18.4%	9,489	-		56,360
Not applicable	Central China Dragon Growth Fund SPC — Central China Dragon Growth Fund SP3	Investment in unlisted investment fund	1,200,000	120,192	134,136	2.2%	12,940		518a 1	5,513
Not applicable	eToro Group Ltd.	Investment in unlisted preferred shares	1,216,248	391,891	485,640	8.1%	93,749		5124 <u>0</u>	-0
Not applicable	Crimson Partners, LP	Investment in unlisted investment fund	(Note)	141,210	141,210	2.3%	۶	۲.	97218 5124.7	6 -

Note: As at 31 December 2018, the Group had invested USD18 million in Crimson Partners, LP as limited partnership investor.

Looking ahead, the stock market will remain volatile. The performance of proprietary investment will be affected by unstable market conditions. The Group will continue to implement strict risk control to minimise the impact of market volatility and will seek potential investment opportunities to diversify its investment portfolio with an aim to maximise value for the shareholders of the Company (the "Shareholders").

The Directors are pleased to present their report and audited consolidated financial statements of the Group for the year ended 31 December 2018.

### PRINCIPAL ACTIVITIES

The Company is an investment holding company. The principal activities of its principal subsidiaries include investment holding, provision of asset management services, consultancy services, financing services, securities advisory and securities brokerage services.

The Group's revenue is mainly derived from business activities in Hong Kong and Mainland China. An analysis of the Group's revenue is set out in note 5 to the consolidated financial statements.

Particulars of the Company's major subsidiaries as at 31 December 2018 are set out in note 15 to the consolidated financial statements.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The Group is exposed to various key risks including credit risk, interest rate risk, liquidity risk, operational risk and market risk. Details of the aforesaid key risks and risk mitigation measures are elaborated in note 3 "Financial Risk Management" to the consolidated financial statements included in this annual report.

The Group's long term profitability and business growth are affected by the volatility and uncertainty of macroeconomic conditions (including but not limited to gross domestic product growth, consumer and asset price indexes, and credit demand), financial volatility (exacerbated by the recent Brexit impact and divergent monetary policies of the US and other countries), and uncertain economic outlook and political conditions of Hong Kong, Mainland China, US, Eurozone and other countries. The divergence of monetary policies in major advanced economies is expected to continue to contribute partly to the volatility of fund and trade flows and that of asset prices and economic growth momentum in Hong Kong and Mainland China. Financial risk could quickly spill over from one to another nation given their increasing economic and political ties amongst each other. In particular, the potential impact on economic activities and on property, stock and commodity prices of Hong Kong are subject to political and economic developments of Mainland China, US, Eurozone and other countries.

#### Impact of Local and International Regulations

The business operation of the Group is also subject to government policy, relevant regulations and guidelines established by the regulatory authorities. Failure to comply with the rules and requirements may lead to penalties, amendments or suspension of the business operation by the authorities. The Group closely monitors changes in government policies, regulations and markets as well as conducting studies to assess the impact of such changes.

## **Third-Party Risks**

The Group has been relying on third-party service providers in parts of its business to improve performance and efficiency of the Group. While gaining the benefits from external service providers, the management realises that such operational dependency may pose a threat of vulnerability to unexpected poor or lapses in service including reputation damage, business disruption and monetary losses. To address such uncertainties, the Group engages only reputable third-party providers and closely monitors their performance.

#### **BUSINESS REVIEW**

A fair review of the Group's business and its outlook are set out in the section of Management Discussion & Analysis. No important event affecting the Group has occurred since the end of the financial year under review.

The Group complies with the requirements under the Companies Ordinance (Cap. 622 of the Laws of Hong Kong), the Listing Rules and the SFO for the disclosure of information and corporate governance. The Group also complies with the requirements of Employment Ordinance (Cap. 57 of the Laws of Hong Kong) and ordinances relating to occupational safety for the interest of employees of the Group.

The Group is committed to raising environmental awareness among its staff, partners, and stakeholders. It implemented energy saving practices in certain office and branch premises. For example, the Group runs an internal recycling program on a continuous basis for consumable goods such as toner cartridges and paper to minimize the impact on the environment and natural resources. And in doing so, the Group takes the initiative to reduce energy use and waste, while the use of environmentally friendly products, such as recycled paper as key printing material, sets an example of habit for staff to follow.

Going green will always continue to be a key focus for the Group. Drinking water dispensers are set with a timer for automatic shut-off for water boiling after office hours or fall within the Hong Kong Electrical and Mechanical Services Department ("EMSD") certified electricity consumption rating. The Group currently uses and will continue to install lighting fixtures with LED lighting or T5 fluorescent tubes, with certain rooms containing motion sensors for automatic shut-offs when idle. Air conditioning and electricity systems achieve EMSD Energy Efficient Registration Scheme standards and use R410 refrigerant in air-conditioning system in applicable offices.

The Group will review its environmental policies from time to time and will consider further eco-friendly practices in the operation of the Group's businesses to move towards enhancing environmental sustainability.

Further discussions on the Group's environmental policy and our relationship with various stakeholders are covered by the "Environmental, Social and Governance Report" section on pages 47 to 60 of this annual report.

## KEY RELATIONSHIPS WITH EMPLOYEES, CUSTOMERS AND BUSINESS PARTNERS

The Group recognises the accomplishment of the employees by providing comprehensive benefit package, career development opportunities and internal training appropriate to individual needs. The Group provides a healthy and safe workplace for all employees. No strikes and cases of fatality due to workplace accidents are found in the year under review.

The Group encompasses working relationships with business partners to meet our customers' needs in an effective and efficient manner. The departments work closely to make sure the tendering and procurement process is conducted in an open, fair and just manner. The Group's requirements and standards are also well-communicated to business partners before the commencement of a project.

The Group values the views and opinions of all customers through various means and channels, including usage of business intelligence to understand customer trends and needs and regular analysis on customer feedback. The Group also conducts comprehensive tests and checks to ensure that only quality products and services are offered to the customers.

## **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2018 are set out in the consolidated statement of profit or loss and consolidated statement of comprehensive income on pages 67 to 68 of this annual report.

The Directors do not recommend the payment of a dividend in respect of the year ended 31 December 2018 (2017: HK\$Nil).

#### ANNUAL GENERAL MEETING

The 2019 annual general meeting (the "2019 AGM") is expected to be held in June 2019. A further announcement in relation to the date of the 2019 AGM and the closure of register of members will be published in accordance with the Listing Rules.

#### SHARES CAPITAL

Details of the shares are set out in note 30 to the consolidated financial statements.

#### **RESERVES**

Details of the movements in reserves during the year are set out in note 31 to the consolidated financial statements.

#### **DISTRIBUTABLE RESERVES**

Distributable reserves of the Company as at 31 December 2018, calculated under Part 6 of the Hong Kong Companies Ordinance (Cap 622), amounted to HK\$Nil (2017: HK\$Nil).

## **FIVE YEAR FINANCIAL SUMMARY**

The results, assets and liabilities of the Group for the last five financial years, as extracted from the audited consolidated financial statements, are summarised on page 138 of this annual report.

## **DIRECTORS OF THE COMPANY**

The Directors who held office during the year and up to the date of this report were:

#### **Executive Directors**

Watanabe Tomohiko (*Chairman*) (Appointed as Chairman and Executive Director on 18 February 2019 and appointed as Chief Executive Officer on 5 March 2019)

Ni Xinguang (Vice Chairman)

Zheng Li (Acting Chief Executive Officer) (Appointed as Executive Director on 30 July 2018 and appointed as Acting Chief Executive Officer on 17 August 2018)

Li Wei (Executive Vice President) (Appointed as Executive Director on 30 July 2018 and appointed as Executive Vice President on 17 August 2018)

Chen Guogang (Resigned as Chairman and Executive Director on 17 August 2018)

Feng Xiaoying (Resigned as Deputy Chief Executive Officer and Executive Director on 9 February 2018)

#### Non-executive Director

Wang Dongzhi (Promoted as Chairman and ceased to be Chief Executive Officer on 17 August 2018, Resigned as Chairman and re-designated as Non-executive Director on 18 February 2019)

Ma Jianting (Resigned on 18 February 2019)

## **Independent Non-executive Directors**

Lyu Wei

Ling Yu Zhang

Zhou Hui (Appointed on 21 March 2019)

Wang Yongli (Appointed on 12 November 2018)

Guan Tao (Resigned on 28 March 2019)

Hu Zhengheng (Appointed on 12 November 2018 and resigned on 18 March 2019)

Chen Johnny (Resigned on 12 November 2018)

The persons who were directors of the subsidiaries of the Company during the year (not including those Directors listed above) were:

Cai Zaoping

Chen Danhua (Appointed on 12 December 2018)

Chen Fei (Resigned on 23 August 2018)

Chen Jie (Resigned on 8 August 2018)

Chen Xiaoyan

Cheng Zhihan (Appointed on 23 August 2018)

Ding Hao (Appointed on 12 December 2018)

Feng Xiaoying

Guo Jun

Guo Yifan

Han Qian

Ho Kai Yin, Anthony (Appointed on 28 September 2018)

Lau Tak Wa

Leung Man Chak (Appointed on 31 July 2018)

Liang Liang (Resigned on 12 December 2018)

Lin Dong

Lin Wei

Liu Tianfeng

Liu Yiping

Mao Haiying

Ni Mei-Xiu

Shen Zhaoyu

Sui Yuwei

Tan Wentao

Wei Wenjun

Wu Binhong (Resigned on 7 June 2018)

Xi Chenxing

Xu Jiashu

Xu Lixia

Zhang Ruichen

Zhangyi

Zheng Zhen (Appointed on 23 April 2018)

## **DIRECTORS' PROFILES**

Directors' profiles are set out on pages 44 to 46 of this annual report.

#### INDEPENDENCE CONFIRMATION

The Company has received, from each of the independent non-executive Directors, namely Mr. Ling Yu Zhang, Mr. Lyu Wei, Mr. Wang Yongli and Ms. Zhou Hui an annual confirmation of their independence pursuant to Rule 3.13 of the Listing Rules and the Company considers all of the independent non-executive Directors are independent.

## **DIRECTORS' SERVICE CONTRACTS**

For the executive Directors, Mr. Watanabe Tomohiko entered into a service contract with the Company for a term of three years with effect from 18 February 2019. Mr. Ni Xinguang entered into a service contract with the Company for a period of two years commencing from 1 April 2008 which has expired on 31 March 2010. Mr. Ni has not entered into any new written service contract with the Company but is subject to retirement by rotation in accordance with the Articles. Mr. Zheng Li entered into a service contract with the Company for a term of three years with effect from 30 July 2018 and entered into an independent service contract with the Company as Acting Chief Executive Officer with effect from 17 August 2018. Ms. Li Wei entered into a service contract with the Company for a term of three years with effect from 30 July 2018 and entered into an independent service contract with the Company as Executive Vice President with effect from 17 August 2018. For the non-executive Directors, Mr. Wang Dongzhi entered into a service contract with the Company for a term of three years with effect from 24 July 2017. For the independent non-executive Directors, Mr. Ling Yu Zhang and entered into an appointment letter with the Company for a term of three years with effect from 15 July 2017. Mr. Lyu Wei, as independent non-executive Director, has not entered into any written service contract with the Company and is not appointed for specific term, but is subject to retirement by rotation in accordance with the Articles. Mr. Wang Yongli entered into an appointment letter with the Company for a term of three years with effect from 12 November 2018. Ms. Zhou Hui entered into an appointment letter with the Company for a term of three years with effect from 21 March 2019.

No Director proposed for re-election at the 2019 AGM has an unexpired service contract which is not determinable by the Company within one year without payment of compensation, other than normal statutory compensation.

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND/OR SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OF ANY SPECIFIED UNDERTAKING OF THE COMPANY OR ANY OTHER ASSOCIATED CORPORATION

As at 31 December 2018, the interests or short positions of each Director or chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register of the Company required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or pursuant to the Model Code for Securities Transactions by Directors of Listed Companies ("Model Code"), are set out below:

 Aggregate long position in the shares, underlying shares and debentures of the Company and its associated corporations

Name of Director	Number of ordi Personal interests	nary shares held Corporate interests	Total	Percentage of the issued share capital (Note (b))
Ni Xinguang ("Mr. Ni")	46,068,000	416,004,000 (Note (a))	462,072,000	1.60%
Zheng Li ("Mr. Zheng")	-	2,389,910,000 (Note (c))	2,389,910,000	8.26%

## Notes:

- (a) 416,004,000 shares were owned by Group First Limited, a private company wholly owned by Mr. Ni, representing approximately 1.4% of the issued share capital of the Company. By virtue of the SFO, Mr. Ni is deemed to have interest of the shares held by Group First Limited. There has been no change to such interest of Mr. Ni from 31 December 2018 to the date of this report.
- (b) The percentage was calculated based on the total number of 28,928,719,250 ordinary shares of the Company in issue as at 31 December 2018.
- (c) 2,389,910,000 shares were owned by Team Abundance Limited, a private company owned by Mr. Zheng representing approximated 8.26% of the issued share capital of the Company. By virture of the SFO, Mr. Zheng is deemed to have interest in the shares held by Team Abundance Limited. On 18 January 2019, Team Abundance Limited sold all the 2,389,910,000 shares and acquired a security interest in respect of 8,100,041,390 shares, representing approximately 28.00% of the issued share capital of the Company. Consequently, as at the date of this report, Mr. Zheng has an interest in 8,100,041,390 shares in the Company within the meaning of Part XV of the SFO.

Save as disclosed above, as at 31 December 2018 and the date of this report, none of the Directors or chief executive of the Company had any interest in the shares, underlying shares or debentures of the Company or any associated corporations (within the meaning of Part XV of the SFO), which were recorded in the register required to be kept under section 352 of the SFO or notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or pursuant to the Model Code.

# 2. Aggregate short position in the shares, underlying shares and debentures of the Company and its associated corporations

As at 31 December 2018, none of the Directors or chief executive of the Company, had any short position in the shares, underlying shares or debentures of the Company or its associated corporations which were recorded in the register required to be kept under section 352 of the SFO or notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or pursuant to the Model Code.

#### **EQUITY-LINKED AGREEMENTS**

Details of the equity-linked agreements entered during the year or subsisting at the end of the year are set out below:

## **Share Options**

The Company adopted a share option scheme on 9 December 2013 (the "2013 Share Option Scheme") to replace the share option scheme adopted on 28 May 2004 (the "2004 Share Option Scheme"). Since then, no further option can be granted under the 2004 Share Option Scheme, but all options granted previously will remain exercisable in accordance with the terms of the 2004 Share Option Scheme and the relevant letters of offers to the respective grantees.

There was no outstanding option held under 2004 Share Option Scheme and 2013 Share Option Scheme as at 31 December 2018.

Details of the 2013 Share Option Scheme are listed below in accordance with Rule 17.09 of the Listing Rules:

Purpose of the 2013 Share Option Scheme:

The purpose of the 2013 Share Option Scheme is to enable the Company to grant options (the "Options") to selected Eligible Participants (as defined below) as incentives or rewards for their contribution or potential contribution to the Group or any entity in which the Group holds an equity interest (an "Invested Entity"). The Company considers that the Invested Entity may contribute to the Group's profits. The Company also considers that the granting of the Options to the employees, directors, officers or consultants of the Invested Entity would provide an incentive for their contribution to the Invested Entity which indirectly benefits the Group.

Eligible Participants (each, an "Eligible Participant", and collectively, the "Eligible Participants"):

Any full time or part time employees of the Group or any Invested Entity (including any Directors, whether executive or non-executive and whether independent or not, of the Company or any Subsidiary or any Invested Entity); any holder of any securities issued by the Group; and any business or joint venture partners, contractors, agents or representatives, consultants, advisers, suppliers, producers or licensors, customers, licensees (including any sublicensee) or distributors, landlords or tenants (including any sub-tenants) of the Group or any Invested Entity or any person who, in the sole discretion of the Board, has contributed or may contribute to the Group or any Invested Entity.

Maximum entitlement of each Eligible Participant: The total number of shares issued and to be issued upon exercise of the Options granted to each Eligible Participant or grantee (including exercised and outstanding Options) in any twelve (12)-month period up to the date of grant shall not exceed 1% of the shares in issue. Where it is proposed that any offer is to be made to an Eligible Participant (or where approximate, an existing grantee) which would result in the shares issued and to be issued upon exercise of all Options granted and to be granted to such person (including exercised, cancelled and outstanding Options) in the twelve (12)-month period up to and including the relevant date of grant to exceed such limit, such offer and any acceptance thereof must be conditional upon shareholders' approval in general meeting with such Eligible Participant (or where appropriate, an existing grantee) and his, her or its associates abstaining from voting.

The amount payable on application or acceptance of the Option and the period within which payments or calls must be made or loans for such purposes must be paid:

HK\$1.00 is to be paid by each grantee as consideration for the grant of Option within 21 days from the date of offer.

Remaining life of the 2013 Share Option Scheme:

The 2013 Share Option Scheme shall be valid and effective for the period commencing from 9 December 2013 and expiring at the close of business on its tenth (10th) anniversary i.e. 9 December 2023.

Further details of share options were stipulated in note 33 to the consolidated financial statements.

Apart from the aforesaid, at no time during the year ended 31 December 2018 was the Company or any of its subsidiaries or its fellow subsidiaries, or its parent company or its other associated corporations a party to any arrangement to enable the Directors of the Company or any of their spouses or children under the age of 18 to acquire benefits by means of the acquisition of shares in the Company or any other body corporate.

#### SHARE AWARD PLAN

On 19 December 2018, the Company adopted a share award plan ("Share Award Plan"). The purpose of the plan is to recognise and reward the contributions of certain eligible participants to the growth and development of the Group and to give incentives in order to retain them for the continual operation and development of the Group and to attract suitable personnel for further development of the Group.

No shares have been granted under the Share Award Plan up to the date of this report.

Details of the Share Award Plan are set out in the Company's announcements dated 19 December 2018.

## PURCHASE, SALE OR REDEMPTION OF SECURITIES

During the year ended 31 December 2018, neither the Company nor any of its subsidiaries had purchased, redeemed or sold any of the Company's listed securities.

## DIRECTORS' MATERIALS INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS THAT ARE SIGNIFICANT IN RELATION TO THE COMPANY'S BUSINESS

Apart from the particulars disclosed in note 36 under the heading "Related Party Transactions" to the consolidated financial statements, there were no transaction, arrangement and contract of significance in relation to the Group's business to which the Company's holding company, subsidiaries or fellow subsidiaries was a party, and in which a Director and the director's connected party had a material interest, whether directly or indirectly subsisted at the end of the year or at any time during the year.

#### **RELATED PARTY TRANSACTIONS**

Details of the related party transactions undertaken in the usual course of business are set out in note 36 to the consolidated financial statements.

#### **Continuing Connected Transactions**

During the year ended 31 December 2018, the Group had the following continuing connected transactions.

#### **Brokerage**

According to the master financial services agreement dated 29 June 2016 (the "Master Financial Service Agreement") entered into among (i) the Company; and (ii) CMI Financial Holding Company Limited and CMI Financial Holding Corporation (together, the "CMI Entities"), the Company agreed to provide the CMI Entities certain brokerage services, including brokerage services for trading of securities, futures and options contracts, placing, block trade, underwriting and sub-underwriting services for securities and other related services. Such services will be provided via certain subsidiaries of the Group which are the holders of the licenses issued under the SFO to conduct relevant regulated activities (the "Licensed Subsidiaries").

CMI Financial Holding Company Limited is the controlling shareholder of the Company. CMI Financial Holding Corporation is an associate of CMI Financial Holding Company Limited. Accordingly, CMI Financial Holding Company Limited and CMI Financial Holding Corporation are connected persons of the Company. As such, the entering into of the Master Financial Services Agreement between the Company and the CMI Entities and the transactions contemplated thereunder would constitute a continuing connected transaction of the Company under Rule 14A.31 of the Listing Rules.

The Master Financial Services Agreement has a term commencing from 29 June 2016 and ending on 31 December 2018. The fees to which the Company is entitled to under the Master Financial Services Agreement is the commission, brokerage and other related fees payable by the CMI Entities to the Group under the Master Financial Services Agreement (including but not limited to commission fees, deposit and withdrawal fees and collection fees), determined after arm's length negotiations between the Company and the CMI Entities based on the volume of the brokerage services and at such rates that are at or no less than the prevailing rates charged by the Licensed Subsidiaries to other customers who are independent from the CMI Entities.

Pursuant to the resolutions passed at the extraordinary general meeting of the Company on 28 October 2016, the revised annual caps for the maximum amount of fees payable by the CMI Entities to the Company under the Master Financial Services Agreement for the three years ending 31 December 2018 are HK\$28 million, HK\$70 million and HK\$80 million, respectively.

During the year ended 31 December 2018, the total fees paid by the CMI Entities to the Company were approximately HK\$130,000 (2017: HK\$1,119,000).

#### **Asset Management**

Shareholder Value Offshore Fund ("Fund") was established in November 2016, At the time of its establishment, the Fund had a total of three investors, two of whom are independent third parties of the Company, whilst CM Securities Investment Limited ("CMSI"), an indirectly wholly own subsidiary of the Company, contributed seed capital as the one of the three investors. Pursuant to the Investment Management Agreement in November 2016, CM Asset Management (Hongkong) Company Limited ("CMAM"), an indirect wholly owned subsidiary of the Company, is the fund manager of the Fund.

On 21 December 2018, a previous independent third party shareholder of the Fund transferred ("Transfer") its fund shares ("Fund Shares") to CMI Financial Holding Corporation ("CMI"), pursuant to which, CMI acquires approximately 35.30% shareholding interest in the Fund, on top of the original approximately 18.4% shareholding of CMI indirectly owned in the Fund through CMSI (an indirect wholly owned subsidiary of CMI), the shareholding of CMI interest in the Fund has subsequently become approximately 53.7% since 21 December 2018.

CMI is a wholly owned indirect subsidiary of China Minsheng Investment Group Corporation Ltd ("CMIG"), and CMIG is the controlling shareholder of the Company. Accordingly, subsequent to the aforementioned of the transfer of the Fund Shares, the Fund has become a connected person of the Company. The asset management services fees provided to CMAM by the Fund has therefore become continuing connected transactions of the Company under Chapter 14A of the Listing Rules by virtue of the Transfer that took place between the investor and CMI.

CMAM shall be entitled to (1) an annual management fee calculated based on 1.5% of the net asset value of the Fund; and (2) an annual performance fee calculated based on 15% of the realized and unrealized appreciation in the net asset value of the Fund with a duration of three years ending 31 December 2021.

Pursuant to the announcement dated 27 February 2019, the annual caps for the maximum amount of fees payable by Fund to the Group for the three years ending 31 December 2021 are HK\$21.88 million, HK\$22.11 million and HK\$22.34 million, respectively.

Given the Transfer occurred on 21 December 2018, approximately HK\$2,180,000 of the asset management fees incurred for the year from 21 December 2018 to 31 December 2018 provided by the Fund, which was fully exempted from the annual review, reporting, announcement, circular and independent shareholders' approval requirements as de minimis transactions under Chapter 14A of the Listing Rules.

For further details, please refer to the announcement of the Company dated 27 February 2019.

The independent non-executive Directors have reviewed and confirmed that the continuing connected transactions above have been entered into:

- (a) in the ordinary and usual course of business of the Group;
- (b) on normal commercial terms or better; and
- (c) according to the agreement governing them, on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

The Company's auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements HKSAE 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued their unqualified letter containing their findings and conclusions in respect of the continuing connected transaction disclosed by the Group above in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

## **Connected Transaction**

#### Term loan

On 16 March 2018, Tianjin Tong Ming Xin Peng Corporate Management Company Limited ("Tianjin TM"), an indirectly wholly owned subsidiary of the Company entered into a loan agreement ("Loan Agreement") with CMIG Asia, a company established in the PRC with limited liability and is wholly-owned by China Minsheng Investment Group Corporation Ltd, pursuant to which the Tianjin TM has agreed to provide the loan ("the Loan") to CMIG Asia with amount not more than RMB75,000,000 for a term of two years from 16 March 2018 to 15 March 2020 at an interest rate of 11.5% per annum.

The Loan is provided to CMIG Asia for short term working capital use of its PRC operation. Loan Agreement have been negotiated on an arm's length basis and on normal commercial terms and in the ordinary and usual course of business of the Group, and the transactions contemplated thereunder and the Loan Agreement are fair and reasonable and in the interests of the Company and the Shareholders as a whole.

Tianjin TM is an indirect wholly-owned subsidiary of the Company. CMIG is a substantial shareholder of the Company. CMIG Asia is a direct wholly-owned subsidiary of CMIG and is therefore a connected person of the Company. The entering into of the Loan Agreement therefore constitutes a connected transaction of the Company under Chapter 14A of the Listing Rules.

During the year ended 31 December 2018, the total interest income received by the Group from CMIG Asia were approximately HK\$4,219,000.

The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules. Please refer to the announcement of the Company dated 16 March 2018 for further details.

## Advance to an entity

Reference is made to the announcements of the Company dated 31 May 2016 and 9 October 2017 (the "Announcements"), and capitalised terms used in this section shall have the meanings as those defined in the Announcements.

On 31 May 2016, the Lender, a subsidiary of the Company, entered into the Loan Agreement with the Borrower, pursuant to which the Lender has agreed to provide the Term Loan to the Borrower. The interest of the Term Loan is at 10% per annum payable quarterly, and the Borrower shall repay the Term Loan, all unpaid interest accrued thereon and any other amounts due but unpaid under the Loan Agreement in full on the Maturity Date. The obligation of the Borrower under the Term Loan is (i) secured by a ship mortgage in respect of an oil and chemical tanker owned by the Borrower and a ship mortgage in respect of an oil and chemical tanker owned by Gaocheng, a wholly-owned subsidiary of the Borrower; and (ii) guaranteed by the Corporate Guarantee and the Personal Guarantee.

As the Term Loan has matured on 31 May 2017, the New Lender, another subsidiary of the Company, the Original Lender and the Borrower entered into the Amendment And Restatement Deed on 9 October 2017, pursuant to which (i) the Original Lender shall novate the Term Loan to the New Lender; and (ii) the Loan Agreement shall be amended to, amongst others, extend the maturity date of the Term Loan to the Extended Maturity Date, with effect from 31 May 2017. The interest rate of the Term Loan during the extended term from 1 June 2017 is at 10% per annum payable quarterly in advance. The Borrower has paid to the New Lender interest in the aggregate amount of HK\$47,000,000 for the extended term. The Term Loan was fully settled on 29 June 2018.

Please refer to the Announcements for further details of the Term Loan.

### INDEMNITY OF DIRECTORS

The Company has maintained appropriate Directors and officers liability insurance and such permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the year.

#### EMOLUMENTS OF DIRECTORS AND THE FIVE HIGHEST PAID INDIVIDUALS

Details of the emoluments of the Directors and the highest paid individuals of the Group are set out in notes 8 and 9 to the consolidated financial statements.

## SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at 31 December 2018, so far as was known to the Directors, the following persons, other than the Directors and chief executive of the Company, had an interest or short position in the shares and underlying shares of the Company, which were required to be recorded in the register maintained by the Company pursuant to Section 336 of the SFO were as follows:

## Long positions in the shares and underlying shares of the Company

Name	Capacity in which Ordinary shares were held	Number of Ordinary shares	Percentage of the issued share capital (Note (e))
China Minsheng Investment Group Corporation Ltd. (formerly known as China Minsheng Investment Corporation Ltd.)	Interests of a controlled corporation (Note (a))	14,485,750,000	50.07%
CMI Financial Holding Company Limited	Beneficial owner (Note (a))	14,485,750,000	50.07%
China Minsheng Asia Asset Management Co, Ltd	Interests of a controlled corporation (Note (a))	14,485,750,000	50.07%
Market Harvest Limited	Beneficial owner (Note (b))	3,037,515,521	10.50%
Chen Wei	Interests of a controlled corporation (Note (b))	3,037,515,521	10.50%
Team Abundance Limited	Beneficial owner (Note (c))	2,389,910,000	8.26%
Wanzaixingjun Investment Centre (Limited Partnership)	Beneficial owner (Note (d))	1,584,675,000	5.48%
Yan Mengxiang	Interests of a controlled corporation (Note (d))	1,584,675,000	5.48%

## Short positions in the shares and underlying shares of the Company

Name	Capacity in which Ordinary shares were held	Number of Ordinary shares	Percentage of the issued share capital (Note (e))
China Minsheng Investment Group Corporation Ltd.	Interests of a controlled corporation (Note (a))	5,785,743,850	20.00%
CMI Financial Holding Company Limited	Beneficial owner (Note (a))	5,785,743,850	20.00%
China Minsheng Asia Asset Management Co, Ltd	Interests of a controlled corporation (Note (a))	5,785,743,850	20.00%

- (a) The shares of the Company are held by CMI Financial Holding Company Limited, which is wholly owned by China Minsheng Asia Asset Management Company Limited. China Minsheng Asia Asset Management Company Limited is wholly owned by China Minsheng Investment Group Corporation Limited (formerly known as China Minsheng Investment Corporation Limited).
- (b) The Shares are held by Market Harvest Limited, a private company wholly owned by Mr. Chen Wei, representing approximately 10.50% of the issued share capital of the Company.
- (c) The Shares are owned by Team Abundance Limited, a private company wholly owned by Mr. Zheng Li, representing approximately 8.26% of the issued share capital of the Company. On 18 January 2019, Team Abundance Limited sold all the 2,389,910,000 shares and acquired a security interest in respect of 8,100,041,390 shares, representing approximately 28.00% of the issued share capital of the Company.
- (d) Mr. Yan Mengxiang is deemed to be interested in the 1,584,675,000 shares as he holds 75% of the issued share capital of Wanzaixingjun Investment Center (Limited Partnership).
- (e) The percentage has been calculated based on the total number of 28,928,719,250 ordinary shares of the Company in issue as at 31 December 2018.

Save as disclosed above, the Directors and the CEO are not aware that there is any party who, as at 31 December 2018, had interests or short positions in the shares and underlying shares of the Company, which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or be directly or indirectly interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances of general meetings of the Company or substantial Shareholders as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO.

## RIGHTS TO ACQUIRE COMPANY'S SECURITIES

Other than as disclosed under the sections "Share Options" and "Directors' and Chief Executives' Interests and/or Short Positions in Shares, Underlying Shares and Debentures of the Company of Any Specified Undertaking of the Company or Any Other Associated Corporation" above, at no time during the year was the Company or any of its subsidiaries, or any of its fellow subsidiaries, a party to any arrangement to enable the Directors or chief executives of the Company or their respective associates (as defined in the Listing Rules) to have any right to subscribe for securities of the Company or any of its associated corporations as defined in the SFO or to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.

## **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

#### **RETIREMENT BENEFITS**

The Group did not operate any retirement scheme up to 30 November 2000. With effect from 1 December 2000, MPF Scheme has been set up for employees, including executive Directors of the Company, in Hong Kong, in accordance with the Mandatory Provident Fund Scheme Ordinance (the "MPF Ordinance"). Under the MPF Scheme, the Group's contributions are at 5% of employees' relevant income as defined in the MPF Ordinance up to a maximum of HK\$1,500 per employee per month. The employees also contribute a corresponding amount to the MPF Scheme from 31 December 2000. The MPF contributions are fully and immediately vested in the employees as accrued benefits once they are paid. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund.

#### **COMPETING INTERESTS**

None of the Directors and their respective close associates (as defined under the Listing Rules) had any interest in a business which competes or may compete with the business of the Group or has any other conflict of interest with the Group during the year and up to the date of this report.

#### **EMOLUMENT POLICY**

The emolument policy of the employees and senior management of the Group is set up by the remuneration committee of the Company (the "Remuneration Committee") on the basis of their merit, qualifications and competence.

The emoluments of the Directors are decided by the Remuneration Committee, having regard to market competitiveness, individual performance and achievement.

The Company has adopted a share option scheme as an incentive to Directors and eligible employees, details of the scheme is set out in note 33 to the consolidated financial statements.

## **MAJOR CUSTOMERS AND SUPPLIERS**

For the year ended 31 December 2018, the revenue attributable to the five largest customers of the Group accounted for approximately 36.07% of the Group's total revenue while the revenue attributable to the largest customer of the Group was approximately 20.64% of the Group's total revenue. The Group is a provider of financial services. In the opinion of the Board, it is therefore of no value to disclose details of the Group's suppliers.

As at 31 December 2018, CMI Financial Holding Corporation ("CMI"), a wholly-owned indirect subsidiary of China Minsheng Investment Group Corporation Ltd. ("CMIG"), and CMIG holds indirectly, approximately 50.07% of the Issue share capital of the Group. On 21 December 2018, CMI has become a holder of approximately 35.30% shareholding interest in the Group's largest customer.

Save as disclosed above, none of the Directors or any of their close associates or any Shareholders (which to the knowledge of the Directors own more than 5% of the Company's share capital) had any beneficial interest in the Group's 5 largest customers or suppliers.

#### **CORPORATE GOVERNANCE**

Details of the Company's corporate governance practices are set out in the "Corporate Governance Report" section of this annual report.

#### **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, throughout the year ended 31 December 2018, there was a sufficiency of public float the Company's securities as required under the Listing Rules.

#### SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

The Group had no significant events after the reporting period and up to the date of this report.

## **AUDITOR**

RSM Hong Kong resigned as auditor of the Group upon signing the Auditor's Report of the 2015 financial statements.

PricewaterhouseCoopers was appointed as auditor of the Group with effect from 30 June 2016 to fill the vacancy and their appointment was also approved by the Shareholders at the annual general meeting held in 2016. At the annual general meetings held in 2017 and 2018, PricewaterhouseCoopers was re-appointed as auditor of the Group to hold office until the 2018 AGM and the coming 2019 AGM, respectively.

#### **AUDIT COMMITTEE**

The Company established an audit committee (the "Audit Committee") with written terms of reference in compliance with the requirements as set out in the Listing Rules for the purposes of reviewing and supervising the financial reporting process and internal controls of the Group. The Audit Committee currently comprises Ms. Zhou Hui (chairperson), Mr. Lyu Wei, Mr. Ling Yu Zhang, Dr. Guan Tao and Mr. Wang Yongli.

An Audit Committee meeting was held on 28 March 2019 and attended by Ms. Zhou Hui, Mr. Lyu Wei, Mr. Ling Yu Zhang and Mr. Wong Yongli, who have reviewed the annual results for the year ended 31 December 2018.

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and consolidated statement of comprehensive income and the related notes thereto for the year ended 31 December 2018 as set out in the preliminary announcement have been agreed by the Group's auditor, PricewaterhouseCoopers, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by PricewaterhouseCoopers in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by PricewaterhouseCoopers on the preliminary announcement.

By order of the Board

China Minsheng Financial Holding Corporation Limited

Watanabe Tomohiko

Chairman

Hong Kong, 28 March 2019

## **CORPORATE GOVERNANCE PRACTICES**

The Company's corporate governance practices are based on the principles and code provisions ("Code Provisions") set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 of the Listing Rules on the Stock Exchange.

Throughout the year ended 31 December 2018, the Company has complied with most of the Code Provisions of the CG Code, save for the deviation of the Code Provisions A.2.1 and A.4.1 which are explained below.

According to Code Provisions A.2.1, the roles of chairman and chief executive should be separated and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive should be clearly established and set out in writing. Mr. Watanabe Tomohiko acts as both the chairman and the chief executive officer of the Company, with effect from 5 March 2019. Although the roles of the chairman and chief executive officer of the Company are taken up by the same individual, such arrangement facilitates the development and execution of the Group's business strategies and enhances efficiency and effectiveness of its operation.

Code Provision A.4.1 stipulates that non-executive Directors should be appointed for a specific term, subject to reelection. Except Mr. Lyu Wei, as the independent non-executive Director, all the non-executive Directors and the remaining independent non-executive Directors are appointed for a specific term of three years. Although Mr. Lyu Wei is not appointed for a specific term, the Company believes that as all Directors are subject to retirement by rotation and re-election at the annual general meeting at least once for every three years pursuant to the Articles, such practice meets the same objective and is no less exacting than those prescribed under Code Provision A.4.1.

Under the Code Provision E.1.2 of the CG Code, the Chairman should attend the annual general meeting and he should also invite the chairman of the audit, remuneration, nomination and any other committees (as appropriate) to attend. In addition, under the Code Provision A.6.7 of the CG Code, independent non-executive Directors and other non-executive Directors should attend general meetings and develop a balanced understanding of the views of the Shareholders. During the year ended 31 December 2018, the annual general meeting was held on 22 June 2018, and the whole Board and the auditor of the Company responsible for the audit of the Company's financial statements for the year ended 31 December 2017 have attended the meeting to answer questions of the Shareholders.

## **BOARD OF DIRECTORS**

## Functions and role

The Board has overall responsibility in formulating the strategic development of the Group, monitoring and controlling the Company's operation and financial performance. All the appointed Directors are subject to rotation for re-appointment at the annual general meeting, and each of the Directors is subject to retirement by rotation at least once every three years. Appropriate and sufficient information was provided to each of the Directors to keep abreast of his responsibilities as a Director and of the conduct, business activities and development of the Company.

The independent non-executive Directors are expressly identified in all corporate communications such as circular, announcement or relevant corporate communications in which the names of Directors are disclosed. Each of the independent non-executive Directors has filed an annual confirmation to the Company confirming their independence pursuant to Rule 3.13 of the Listing Rules. The Company considers that all independent non-executive Directors meet the independence guideline set out in Rule 3.13 of the Listing Rules and are independent.

To the best knowledge of the Company, there is no financial, business, family relationship among the members of the Board as at 31 December 2018. All of them are free to exercise their individual judgment.

## Composition

As at the date of this Report, the Board comprises nine Directors, of which four are executive Directors, one is non-executive director and four are independent non-executive directors. One of the four independent non-executive directors possesses appropriate professional accounting qualifications and financial management expertise, which complies with the requirement of the Listing Rules. The Directors' respective biographical information is set out in this annual report under the heading "Directors' Profiles" and the names of current Directors on Board and their positions are as follows:

Name of Directors	Position
Executive Directors	
Mr. Watanabe Tomohiko	Chairman and CEO
Mr. Ni Xinguang	Vice Chairman
Mr. Zheng Li	Acting CEO
Ms. Li Wei	Executive Vice President
Non-executive Director	
Mr. Wang Dongzhi	
Independent Non-executive Directors	
Mr. Lyu Wei	
Mr. Ling Yu Zhang	
Ms. Zhou Hui	
Mr. Wang Yongli	

The Board held thirteen Board meetings (including four regular Board meetings) during the financial year ended 31 December 2018. Appropriate and sufficient information was provided to the Board in a timely manner for their review before the meetings. Attendance of individual Directors at Board meetings is set out in the section of "Attendance of Board Meetings, Audit Committee Meetings, Nomination Committee Meetings, Remuneration Committee Meetings and Annual General Meeting in 2018".

#### Chairman and CEO

The positions and roles of Chairman and CEO are held and performed. Mr. Watanabe Tomohiko, Mr. Watanabe has been appointed as the CEO of the Company on 5 March 2019, after which he has been acting as both the Company's CEO and Chairman.

#### **Board Practices**

The Board, led by the Chairman, is responsible for overall management of the Company's business, which assumes the responsibility for leadership and control of the Company and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. One of the important roles of the Chairman is to provide leadership to the Board to ensure that the Board acts in the best interests of the Group. The Chairman shall ensure that the Board works effectively and discharges its responsibilities, and that all key and appropriate issues are discussed by the Board in a timely manner. All Directors have been consulted about any matters proposed for inclusion in the agenda. The Chairman has delegated the responsibility for drawing up the agenda for each Board meeting to the company secretary of the Company (the "Company Secretary"). With the support of executive Directors and the Company Secretary, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and receive adequate and reliable information in a timely manner. Thirteen Board meetings (including four regular Board meetings) were held during the year for facilitating the function of the Board. The Board believes that the Board meetings held during the financial year were adequate to cover all major issues during the year. In any event all Directors were available for consultation by management from time to time during the year.

The Board also reserves for its decisions on all major matters of the Company, including: the approval and monitoring of major policy matters, overall strategies and annual budgets and business plans, internal control and risk management systems, material transactions (in particular those may involve conflict of interests), financial information and other significant financial and operational matters.

Management is responsible for the day-to-day operations of the Group under the leadership of the CEO. The CEO, working with the management team, is responsible for managing the businesses of the Group including implementation of strategies adopted by the Board and assuming full accountability to the Board for the operations of the Group. All Directors have made full and active contribution to the affairs of the Board and the Board always acts in the best interests of the Group. Apart from the regular Board meetings, the Chairman may hold meetings with the independent non-executive Directors without the presence of executive Directors.

In order to ensure that the Board is able to fulfill its responsibilities, the Board has established and delegated specific responsibilities to the Audit Committee, Nomination Committee and Remuneration Committee. The details of the committees are stipulated on pages 36 to 40 of this report.

Sufficient formal notice of every regular Board meeting is given to all Directors to give them the opportunity to attend. Board papers are circulated not less than three days before the Board meetings to enable the Directors to make informed decisions on matters to be raised at the Board meetings. The Company Secretary shall attend all regular Board meetings to advise on corporate governance, statutory compliance, accounting and financial matters when necessary. Directors shall have full access to information on the Group and are able to seek independent professional advice whenever deemed necessary. The Company Secretary shall prepare minutes and keep records of matters discussed and decisions resolved at all Board meetings. Draft and final versions of Board minutes have been sent to all Directors for their comment and records respectively within a reasonable time after the board meeting.

Appropriate insurance cover on Directors' and officers' liabilities has been in force to protect the Directors and officers of the Group from their risk exposure arising from the businesses of the Group.

The Company Secretary, Mr. Wong Choi Chak, is responsible to the Board for ensuring that Board procedures are followed and that the Board is fully briefed on all legislative, regulatory and corporate governance developments and has regarded to them when making decisions. The Company Secretary is also responsible for advising the Board on the Group's compliance with the continuing obligations of the Listing Rules, Codes on Takeovers and Mergers and Share Repurchases, Companies Ordinance, Securities and Futures Ordnance and other applicable laws, rules and regulations. During the year ended 31 December 2018, Mr. Wong Choi Chak undertook not less than 15 hours of professional training to update his skills and knowledge.

## DIRECTORS' INDUCTION AND CONTINUOUS PROFESSIONAL DEVELOPMENT

All Directors, including non-executive Director and independent non-executive Directors, should keep abreast of their collective responsibilities as Directors and of the business and activities of the Group. Each newly appointed Director would receive a comprehensive induction package covering business operations, policy and procedures of the Company as well as the general, statutory and regulatory obligations of being a Director to ensure that he is sufficiently aware of his responsibilities under the Listing Rules and other relevant regulatory requirements. The Group also provides briefings and other training to develop and refresh the Directors' knowledge and skills, and update all Directors on the latest developments regarding the Listing Rules and other applicable regulatory requirement to ensure compliance and to enhance their awareness of good corporate governance practices.

During the year ended 31 December 2018, the Directors participated in the continuous professional developments in relation to regulatory update, the duties and responsibility of the Directors and the business of the Group in the following manner:

Name of Directors	Attended Seminars or Briefing/Read Materials
Executive Directors	
Mr. Wang Dongzhi (Re-designated as Non-executive	✓
Director on 18 February 2019)	
Mr. Ni Xinguang	✓
Mr. Zheng Li	✓
Ms. Li Wei	✓
Mr. Chen Guogang	✓
Ms. Feng Xiaoying	✓
Non-executive Director	
Mr. Ma Jianting	✓
Independent Non-executive Directors	
Mr. Lyu Wei	✓
Mr. Ling Yu Zhang	✓
Dr. Guan Tao	✓
Mr. Hu Zhengheng	<b>✓</b>
Mr. Wang Yongli	✓
Mr. Chen Johnny	

## DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibilities for the preparation of the financial statements of the Company for each financial period which gives a true and fair view of the financial position of the Group and financial performance and cash flows for that period and ensure that they are prepared in accordance with statutory requirements and applicable accounting standards. With the assistance of the Company Secretary, the Directors also ensure the publication of the consolidated financial statements of the Group in a timely manner.

The report of the external auditor of the Company, PricewaterhouseCoopers, with regard to their reporting responsibilities on the Company's consolidated financial statements is set out in the Independent Auditor's Report on pages 61 to 66 of this annual report.

The Directors confirm that, to the best of their knowledge, information and belief, having made all reasonable enquiries, they are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules as its own code of conduct regarding Directors' securities transactions. All the Directors have confirmed, following specific enquiries made by the Company, that they have complied with the required standard as set out in the Model Code throughout the year ended 31 December 2018.

#### **AUDIT COMMITTEE**

#### Composition

The Company established an Audit Committee in 1999. It has written terms of reference in compliance with the CG Code. As at 31 December 2018, the Audit Committee consists of five independent non-executive Directors, namely Mr. Hu Zhengheng (chairman), Mr. Lyu Wei, Mr. Ling Yu Zhang, Dr. Guan Tao and Mr. Wang Yongli respectively. The composition and members of the Audit Committee complies with the requirements under Rule 3.21 of the Listing Rules. The Audit Committee meets twice a year on a half year basis, or more frequently if required.

#### **Functions and Role**

The primary functions of the Audit Committee are, inter alias, to assist the Board in fulfilling its overseeing responsibilities with respect to maintaining appropriate relationship with external auditor, and, to review the annual and interim report and other financial information provided by the Company to its shareholders, the public and other matters within the scope of the terms of reference. On 28 January 2019, the Board adopted a set of the revised terms of reference of the Audit Committee in line with the newly Listing Rules requirement in relation to the amendments to the corporate governance code and corporate governance report effective from 1 January 2019. The revised terms of reference setting out the Audit Committee's authority, duties and responsibilities are available on both the websites of the Company and the Stock Exchange.

In discharging its responsibilities, the Audit Committee performed the following work during the year of 2018:

- (i) reviewed the effectiveness of audit process in accordance with applicable standards;
- (ii) reviewed the consolidated financial statements and reports and the change in accounting principles and policies and assessment of potential impacts on the Group's consolidated financial statements;
- (iii) reviewed the Group's risk management and internal control systems and discussed the relevant issues including financial, operational and compliance controls; and
- (iv) reviewed the internal control matters reported by internal auditor and external auditor and ensure the Board will provide a timely response to the issues raised therein.

During the year ended 31 December 2018, six Audit Committee meetings were held and the record of attendance of individual member is listed out on page 41 of this annual report.

#### NOMINATION COMMITTEE

## Composition

The Nomination Committee has been established with a defined terms of reference in consistent with the CG Code on 30 March 2012. As at 31 December 2018, the Nomination Committee consists of five independent non-executive Directors, namely Mr. Lyu Wei (chairman), Mr. Ling Yu Zhang, Dr. Guan Tao, Mr. Hu Zhengheng and Mr. Wang Yongli. The Nomination Committee meets at least once a year.

### **Functions and Role**

The primary duties of the Nomination Committee are, inter alias, reviewing the structure, size and composition of the Board, making recommendations to the Board on Board succession, identifying individuals suitably qualified to become Board members and assessing the independence of independent non-executive Directors. On 24 September 2013, the Board adopted a set of the revised terms of reference of the Nomination Committee in line with the newly Listing Rules requirement in relation to board diversity effective from 1 September 2013 (The Board adopt a set of newly revised term of reference of the Nomination Committee on 23 March 2017). The revised terms of reference setting out the Nomination Committee's authority, duties and responsibilities are available on both the websites of the Company and the Stock Exchange. In addition, the Company has also adopted a nomination policy on 28 January 2019 in sight of the new Listing Rules that came into effective 1 January 2019. Please see page 38 of this annual report for further details.

The Nomination Committee is responsible for making recommendations to the Board on nomination and appointment of Directors and Board succession, with a view to appoint to the Board individuals with suitable experience and capabilities to maintain and improve the competitiveness of the Company.

Where vacancies on the Board exist, the Nomination Committee will carry out the selection process by making reference to the skills, past experience, qualifications, professional knowledge, personal integrity and time commitments of the proposed candidates, including the independence status in the case of an independent non-executive Director, the Board Diversity Policy, the Company's needs and other relevant statutory requirements and regulations. During the year ended 31 December 2018, Mr. Zheng Li and Ms. Li Wei were appointed as the Executive Directors. Mr. Chen Guogang resigned as the Chairman and Mr. Wang Dongzhi was promoted as the Chairman. Mr. Zheng Li was appointed as the Acting CEO and Ms. Li Wei was appointed as the Executive Vice President. Mr. Johnny Chen resigned as the independent non-executive Director. Mr. Hu Zhengheng and Mr. Wang Yongli were appointed as the independent non-executive Directors.

During the year ended 31 December 2018, four Nomination Committee meetings were held for, inter alia, considering the retirement and re-election of the Directors at the annual general meeting, the resignation of Mr. Chen Guogang as Chairman and executive Director, the promotion of Mr. Wang Dongzhi as the Chairman, the appointment of Mr. Zheng Li as executive Director and Acting CEO, the appointment of Ms. Li Wei as executive Director and Executive Vice President, the resignation of Mr. Johnny Chen, the appointment of Mr. Hu Zhengheng and Mr. Wang Yongli as the independent non-executive Directors and the respective appointments of the Directors as the chairman or members of the committees of the Board. The record of attendance of individual member is listed out on page 41 of this annual report.

### **Nomination Policy**

On 28 January 2019, the Company has adopted a nomination policy setting out the procedure for selection, appointment and re-appointment of directors containing the selection criteria to ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's business.

Pursuant to the Nomination Policy, the Nomination Committee will nominate suitable candidates to the Board with the following selection criteria:

- Reputation for integrity
- Potential contribution to the Board in terms of qualification, skills, independence and experience in the business of the Company
- Commitment in respect of available time and relevant interest
- Diversity in all its aspects, including but not limited to gender, age (18 years or above), cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service

The Nomination Committee may nominate candidates, and/or invite nominations of candidates from Board members, for consideration by the Nomination Committee prior to its meetings from time to time for casual vacancies and/or candidates to stand for election at a general meeting.

In order to provide information of the candidates nominated by the Board to stand for election at a general meeting, and to invite nominations from shareholders, a circular will be sent to shareholders. The circular will set out the lodgment period for shareholders to make the nominations. The names, brief biographies (including qualifications and relevant experience), independence, proposed remuneration and any other information, as required pursuant to the applicable laws, rules and regulations, of the proposed candidates will be included in the circular to shareholders.

A shareholder can serve a notice to the Company Secretary of the Company within the lodgement period of its intention to propose a resolution to elect a certain person as a Director, without the Board's recommendation or the Nomination Committee's nomination, other than those candidates set out in the shareholder circular. The particulars of the candidates so proposed will be sent to all shareholders for information by a supplementary circular.

The Board shall have the final decision on all matters relating to its recommendation of candidates to stand for election at any general meeting, and the ultimate responsibility for selection and appointment of Directors rests with the entire Board.

## **REMUNERATION COMMITTEE**

## Composition

The Remuneration Committee had been established with written terms of reference in compliance with the CG Code. As at 31 December 2018, the Remuneration Committee members consists of five independent non-executive Directors, namely Mr. Wang Yongli (chairman), Mr. Lyu Wei, Mr. Ling Yu Zhang, Dr. Guan Tao and Mr. Hu Zhengheng respectively. Mr. Johnny Chen resigned as Chairman and member on 12 November 2018. Mr. Wang Yongli have been appointed as chairman and member of the Remuneration Committee on 12 November 2018. Mr. Hu Zhengheng have been appointed as members of the Remuneration Committee on 12 November 2018. The Remuneration Committee meets at least once a year.

#### **Functions and Role**

The primary objectives of the Remuneration Committee include determining the remuneration policy, structure and remuneration packages of the Directors and senior management and make recommendations to the Board, and other related matters. The Remuneration Committee is responsible for establishing transparent procedures to develop such remuneration policy and structure which remuneration will be determined by reference to the performance of the individual and the Company as well as market practice and conditions. The terms of reference setting out the Remuneration Committee's authority, duties and responsibilities are available on both the websites of the Company and the Stock Exchange. On 23 March 2017, the Board adopted a set of the revised term of reference of the Remuneration Committee. The revised term of reference setting out the Remuneration Committee's authority duties and responsibility are available on both the websites of the Company and the Stock Exchange. The Remuneration Committee has adopted the operation model where it performs an advisory role to the Board, with the Board retaining the final authority to approve the remuneration packages of individual executive Directors and senior management.

The Remuneration Committee are responsible for reviewing the market conditions, time commitment, responsibilities, performance of individuals and any other relevant information and propose to the Board for consideration and approval. None of the executive Directors can determine his own remuneration.

During the year ended 31 December 2018, seven Remuneration Committee meetings were held to review the existing remuneration policy and structure of Company, to review and recommend the remuneration of executive Directors and senior management for Board approval and to recommend the remuneration of Mr. Zheng Li, the newly appointed executive Director and Acting CEO, Mr. Hu Zhengheng and Mr. Wang Yongli, the newly appointed independent non-executive Directors, Ms. Li Wei, the newly appointed executive Director and Executive Vice President. The record of attendance of individual member is listed out on page 41 of this annual report.

## **Emolument Policy**

The emolument policy of the employees and senior management of the Group is set up by the Remuneration Committee on the basis of their merit, qualifications and competence.

The emoluments of the Directors are recommended by the Remuneration Committee, having regard to market competitiveness, individual performance and achievement, for the Board approval.

The Company has adopted a share option scheme as an incentive to Directors and eligible employees.

#### **BOARD DIVERSITY POLICY**

On 9 July 2013, the Company has adopted a board diversity policy (the "Policy") setting out the approach to achieve and maintain diversity on the Board in order to enhance the effectiveness of the Board.

Pursuant to the Policy, the Company seeks to achieve Board diversity through the consideration of a number of factors, including but not limited to gender, age, cultural and education background, ethnicity, professional experience, skills, knowledge and length of service.

The Board will consider to set measurable objectives to implement the Policy and review such objectives from time to time to ensure their appropriateness and ascertain the progress made towards achieving those objectives.

All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board.

Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, professional experience, skills and knowledge. The ultimate decision will be made upon the merits and contribution that the selected candidates will bring to the Board.

During the year ended 31 December 2018, the Nomination Committee has reviewed the Policy to ensure its continued effectiveness.

## **CORPORATE GOVERNANCE FUNCTION**

All members of the Board are responsible for performing the corporate governance functions. The terms of reference of corporate governance functions was adopted by the Board at the Board meeting held on 30 March 2012 and is in compliance with paragraph D3.1 of the CG Code. During the year ended 31 December 2018, the Board has reviewed the policy of the corporate governance of the Company and the corporate governance report.

# ATTENDANCE OF BOARD MEETINGS, AUDIT COMMITTEE MEETINGS, NOMINATION COMMITTEE MEETINGS, REMUNERATION COMMITTEE MEETINGS AND ANNUAL GENERAL MEETING IN 2018

	Attendance/Number of Meetings Held				
					Annual General Meeting
		Audit	Nomination	Remuneration	held on
	Board	Committee	Committee	Committee	22 June 2018
Directors					
Executive Directors:					
Wang Dongzhi (Note 1)	13/13	N/A	N/A	N/A	1/1
Ni Xinguang	13/13	N/A	N/A	N/A	1/1
Zheng Li (Note 2)	6/6	N/A	N/A	N/A	N/A
Li Wei (Note 3)	6/6	N/A	N/A	N/A	N/A
Chen Guogang (Note 4)	8/8	N/A	N/A	N/A	1/1
Feng Xiaoying (Note 5)	0/3	N/A	N/A	N/A	N/A
Non-executive Director:					
Ma Jianting	13/13	N/A	N/A	N/A	1/1
Independent Non-executive Directors:					
Lyu Wei	12/13	6/6	4/4	7/7	1/1
Ling Yu Zhang	13/13	6/6	4/4	7/7	1/1
Wang Yongli (Note 6)	2/2	1/1	N/A	1/1	N/A
Hu Zhengheng (Note 7)	2/2	1/1	N/A	1/1	N/A
Guan Tao (Note 8)	12/13	6/6	4/4	7/7	1/1
Chen Johnny (Note 9)	9/11	4/5	3/4	5/6	1/1

#### Notes:

- 1. Mr. Wang Dongzhi was re-designated as Non-executive Director on 18 February 2019.
- 2. Mr. Zheng Li was appointed as an executive Director on 30 July 2018.
- 3. Ms. Li Wei was appointed as an executive Director on 30 July 2018.
- 4. Mr. Chen Guogang resigned as an executive Director on 17 August 2018.
- 5. Ms. Feng Xiaoying resigned as an executive Director on 9 February 2018.
- 6. Mr. Wang Yongli was appointed as an independent non-executive Director on 12 November 2018.
- 7. Mr. Hu Zhengheng was appointed as an independent non-executive Director on 12 November 2018.
- 8. Dr. Guan Tao resigned as an independent non-executive Director on 28 March 2019.
- 9. Mr. Chen Johnny resigned as an independent non-executive Director on 12 November 2018.

#### **AUDITOR'S REMUNERATION**

During the year ended 31 December 2018, the fees paid or payable to external auditor of the Company, PricewaterhouseCoopers were HK\$2,255,000 for statutory audit services rendered and HK\$(577,000) for non-audit services rendered to the Group respectively. The non-audit services included taxation service fee and over provision of other advisory services which amounted to HK\$133,000 and HK\$(710,000) respectively.

## INVESTOR RELATIONSHIP AND COMMUNICATION

The Company endeavors to maintain good investor relationship with the Shareholders and potential investors by way of annual general meeting, publication of interim and annual reports on the websites of the Company and the Stock Exchange, and timely press releases on the Company's website. A Shareholder's Communication Policy was adopted by the Board on 30 March 2012 aiming at providing the Shareholders and potential investors with ready and timely access to balanced and understandable information of the Company.

Shareholders are encouraged to attend the annual general meetings for which a notice would be served properly. The Chairman and/or Directors are available to answer questions on the Group's business at the meetings. At general meetings, separate resolutions are proposed on each substantial and separate issue such as the election of individual Directors and re-appointment of auditor.

The Company keeps on promoting investor relations and enhancing communication with the existing Shareholders and potential investors. It welcomes suggestions from investors, stakeholders and the public. Enquiries to the Board or the Company may be sent by post to the Company's registered office at Suite 1302, 13/F, AIA Central, 1 Connaught Road, Central, Hong Kong.

#### SHAREHOLDERS' RIGHT

## Procedures for Shareholders to Convene an Extraordinary General Meeting

Pursuant to the Hong Kong Companies Ordinance and the Articles, an extraordinary general meeting can be convened by a written request signed by the Shareholders holding not less than one-twentieth of the paid-up share capital of the Company, stating the objects of the meeting, and deposited at the Company's registered office at Suite 1302, 13/F, AIA Central, 1 Connaught Road, Central, Hong Kong.

#### Procedures for putting forward Proposals at a General Meeting

A Shareholder shall make a written requisition to the Board or the Company Secretary at the Company's registered office at Suite 1302, 13/F, AIA Central, 1 Connaught Road, Central, Hong Kong, specifying the shareholding information of the Shareholder, his/her contact details and the proposal he/she intends to put forward at general meeting regarding any specified transaction/business and its supporting documents.

#### Procedures for Directing Shareholders' Enquiries to the Board

Secretary may at any time send their enquires and concerns to the Board in writing through the Company Secretaries at the Company's registered office at Suite 1302, 13/F, AIA Central, 1 Connaught Road, Central, Hong Kong or send email to ir@cm-fin.com

Shareholders may also make enquiries with the Board at the general meetings of the Company.

## CONSTITUTIONAL DOCUMENTS

During the year under review, there was no change in the Company's constitutional documents.

#### RISK MANAGEMENT AND INTERNAL CONTROL

During the year, the Board complied with the code provisions on risk management and internal control as set out in the CG code. The Board has overall responsibility for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Group's strategic objectives, and maintaining appropriate and effective risk management and internal control systems for the Group. The systems are designed to manage the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The management of the Company has established a set of comprehensive policies, standards and procedures in areas of operational, financial and risk controls for safeguarding assets against unauthorized use or disposition; for maintaining proper accounting records; and for ensuring the reliability of financial information to achieve a satisfactory level of assurance against the likelihood of the occurrence of fraud and errors.

The Board has overseen the Company's risk management and internal control systems on an ongoing basis. A year end review of the effectiveness of the Company's and its subsidiaries risk management and internal control systems has been conducted annually and the systems are considered to be effective and adequate. The Company also has an internal audit function to carry out the analysis and independent appraisal of the adequacy and effectiveness of the systems, and has procedures in place to keep information confidential and manage actual or potential conflicts of interest. Stringent internal structures have been designed to prevent the misuse of inside information and avoid conflicts of interest.

## **DIRECTORS' PROFILES**

Mr. Watanabe Tomohiko ("Mr. Watanabe"), aged 53, was appointed as the Chairman and executive Director on 18 February 2019 and appointed as CEO on 5 March 2019. Mr. Watanabe is the vice-president of Vered Holdings Corporation (薔薇控股股份有限公司) ("Vered"). Prior to joining Vered, Mr. Watanabe had been employed by MUFG Bank (China), Ltd. (previously known as Bank of Tokyo-Mitsubishi UFJ (China), Ltd.) in various positions since 2009, including the General Manager of its China Business Division to take responsibility for corporate banking business for Chinese SOE and Multi-National corporations in the Greater China region, China Investment Banking Division and Corporate Planning Division, and also as Deputy General Manager of MUFG Bank (China), Ltd.'s Beijing branch.

Mr. Watanabe holds or had previously obtained the Class 2 Sales Representative qualification in Japan, series 7 and series 63 licence in the United States of America, and module 1B (dealing in securities) and module 4A (advising on corporate finance) qualifications in Singapore.

Mr. Watanabe obtained a bachelor degree in Economics from the Political Science and Economics, Waseda University in Japan.

Mr. Ni Xinguang ("Mr. Ni"), aged 49, was appointed as an executive Director of the Company on 11 January 2017 and was appointed as Vice Chairman on 21 November 2017. He previously served as the Chairman and executive Director from 12 March 2004 until his re-designation as a non-executive Director on 11 December 2015, He redesignated as an executive Director on 11 January 2017. He is also currently a director of Cheong Wa Limited, China Seven Star Group Secretarial Services Limited, China Seven Star Network Financial Management Limited, Cyberspring Limited, China Fame International Investment Limited, Fuzhou Landun Science of Life Co., Ltd., Kailey International Limited, King Respect Limited, Power Giant Limited, Seven Star Shopping Limited, Smart Idea Investment Limited, Top Pro Limited, World Grace Holdings Limited, World Structure Limited, Seven Star Shopping (China) Co., Ltd.\* (七星購物(中國)有限公司), Shanghai Seven Star Qiangguan Investment Management Co., Ltd.\* (上海七星強冠投資管理有限公司) and 上海七星新能源投資有限公司 which are all subsidiaries of the Company.

Mr. Ni has extensive experience in the retail, distribution and printing business in the People's republic of China. Further to a Diploma in Education, Mr. Ni also has a Degree of Master of Business Administration from the Nanyang Technological University in the Republic of Singapore.

Mr. Zheng Li ("Mr. Zheng"), aged 31, was appointed as executive Director on 30 July 2018 and appointed as Acting Chief Executive Officer on 17 August 2018. Mr. Zheng is the founder and managing partner at Jiaxingjunli Investment Management Co., Ltd and Jiaxingzeyu Investment Management Co., Ltd. Mr. Zheng was employed by Minsheng E-commerce Company as the Chief Cultural Investment Officer from January 2015 to December 2016. He was Assistant Director of Product Development Department at Minsheng Royal Fund Management Co., Ltd., from March 2013 to December 2014. Mr. Zheng was also employed by China Minsheng Banking Corp. Ltd. (Stock Code: 600016. SH and 01988. HK) as Secretary to the Office of Board of Directors from August 2011 to November 2014.

Mr. Zheng has obtained LL.M. (Master of laws) at University of Chicago and is studying Ph.D. in Finance at Renmin University of China in the People's Republic of China (the "PRC").

<sup>\*</sup> For identification purposes only

## **DIRECTORS' PROFILES**

Ms. Li Wei ("Ms. Li"), aged 42, was appointed as executive Director of the Company on 30 July 2018 and appointed as Vice Executive President of the Company on 17 August 2018, and has directorship in a number of subsidiaries of the Company. Ms. Li is the executive director and chief risk and operating officer of Ascent International Holdings Limited (Stock Code: 264.HK) and resigned on 7 September 2018. Ms. Li was employed by KEE Holdings Company Limited (Stock Code: 2011.HK) as the chief risk and operating officer from September 2017 to July 2018. Ms. Li was appointed by Capital Finance Holdings Limited (Stock Code: 8239.HK) to act as its chief operating officer, executive director, authorised representative and compliance officer from 24 August 2015, 1 July 2016, 1 January 2016 and 1 July 2016 respectively, and Ms. Li's appointments to such roles have ceased on 30 September 2017.

Ms. Li obtained a bachelor's degree in enterprise management from Tianjin Normal University in the PRC and a master's degree in management from Tianjin University in the PRC.

Mr. Wang Dongzhi ("Mr. Wang"), aged 52, resigned as Chairman and re-designated as Non-executive Director on 18 February 2019. Mr. Wang was promoted as the Chairman of the Company on 17 August 2018. He previously served as the First Deputy Chief Executive Officer and executive Director on 24 July 2017 and re-designated as CEO on 21 November 2017. He graduated from Fudan University with a bachelor degree in International Finance. Mr. Wang is currently the chairman and president of China Minsheng Asia Asset Management Company Limited. He previously worked in various positions at China Minsheng Bank during the period from February 2002 to October 2016, including general manager of the Department of Health Business, deputy general manager of the Department of Notes Business, vice president, member of the Party Committee, secretary of the Disciplinary Committee and deputy head of the Branch Preparation Team of Sanya Branch; head of Management Department of the Company Bank Management Bureau of the Beijing Management Division; president of Beijing Nanerhuan Branch; vice president and assistant president of Beijing Chaoyangmen Branch; department manager of the Affair Department of the Company Affair Division 2 of the Beijing Management Division. Mr. Wang had also previously served as manager of the International Business Department of Luoyang Branch and president of Kaihai Branch of Bank of Communication, and deputy manager of Luoyang Branch of Bank of China.

Mr. Lyu Wei ("Mr. Lyu"), aged 54, was appointed as an independent non-executive Director on 15 June 2005. Mr. Lyu is also the chairman and member of Nomination Committee, the member of Audit Committee and Remuneration Committee. Mr. Lyu is currently a professor of the Antai College of Economics & Management of Shanghai Jiao Tong University in the PRC. He graduated from the School of Management in Shanghai Fu Dan University with a Ph.D. degree. Mr. Lyu is also a director of Shanghai Guangdian Electric Group Co., Ltd. and an independent non-executive director of Shanghai Lujiazui Finance & Trade Zone Development Co., Ltd., Luolai Lifestyle Technology Co., Ltd., Foshan Electrical And Lighting Co., Ltd, Shandong Wohua Pharmaceutical Co., Ltd. and China Yongda Automobiles Services Holdings Limited (stock code: 3669), all are companies listed on the Shenzhen/Shanghai/Hong Kong Stock Exchange.

Mr. Ling Yu Zhang ("Mr. Ling"), aged 73, was appointed as an independent non-executive Director on 15 July 2017. Mr. Ling is also the member of Nomination Committee, Audit Committee and Remuneration Committee. Mr. Ling graduated from the Department of Mechanical Engineering of Beijing Institute of Technology and is a Senior Economist. Mr. Ling has more than 40 years of experience in the automobile and mechanical industry. Mr. Ling has been appointed as Vice director of Provincial Machinery and Industry Department in Fujian, Chairman of Fujian Motor Industry Group Company and member of the 9th committee of the Chinese People's Political Consultative Conference in Fujian. Mr. Ling had also previously served as an independent non-executive director of the Company for five years. Mr. Ling is a director of Fujian Newchoice Pipe Technology Co., Ltd., a company listed on the Shenzhen Stock Exchange.

## **DIRECTORS' PROFILES**

Ms. Zhou Hui ("Ms. Zhou"), aged 56, was appointed as an independent non-executive Director, the chairperson of the Audit Committee and a member of the Nomination Committee and the Remuneration Committee on 21 March 2019. She graduated from the Renmin University of China (中國人民大學) with a master's degree in economics and holds the qualification of a senior professional accountant (高級會計師) in the PRC. Prior to joining the Company, Ms. Zhou had served at various managerial and finance-related positions at Huaneng Power International, Inc. (華能國際 電力股份有限公司), a company whose shares are listed on the Stock Exchange of Hong Kong Limited (stock code: 902) and the Shanghai Stock Exchange (stock code: 600011) and whose American Depositary Receipts are traded on the New York Stock Exchange (ticker symbol: HNP), including chief accountant from March 2006 to January 2016, and vice general manager from October 2012 to March 2018. In addition, Ms. Zhou served as the vice chairperson of Huaneng Xichuan Hydropower Co., Ltd. (華能四川水電有限公司) and China Huaneng Finance Corporation (中國華能 財務有限責任公司) from June 2005 to December 2016 and from March 2006 to October 2016, respectively. She was also a supervisor of China Yangtze Power Co., Ltd. (中國長江電力股份有限公司, a company whose shares are listed on the Shanghai Stock Exchange (stock code: 600900)) from June 2010 to August 2016, a supervisor of Hainan Nuclear Power Co., Ltd. (海南核電有限公司) from August 2011 to September 2017 (including serving as the chairperson of the supervisory committee from December 2011), and a director of Tuas Power Ltd. (大士能源有限公司) from March 2008 to May 2018.

Mr. Wang Yongli ("Mr. Wang"), aged 54, was appointed as an independent non-executive Director on 12 November 2018. Mr. Wang graduated from the Xiamen University with a doctorate degree in Economics, and holds the qualification of a senior accountant in the PRC. Mr. Wang has 29 years of experience in the finance industry. Mr. Wang is the founding dean of the Fujian Straits Block Chain Research Institute\* (福建海峽區塊鏈研究院) and the chairman of the Fintech & Sharing Finance 100 Forum (金融科技與共享金融100人論壇) and the chairman of the CCF50 (中國文化金融50人論壇). Prior to joining our Company, Mr. Wang had served as the vice chairman of the China International Futures Co., Ltd. and from August 2015 to June 2017, he had been appointed as the senior vice president of LeEco Holdings (Beijing) Co., Ltd. and the chief executive officer of LeEco Finance. From May 1989 to July 2015, Mr. Wang held various positions in the Bank of China, including the member of Party Committee of the head office, assistant to the president, vice president, executive director and senior research fellow. Mr. Wang has been an independent director of China Shipbuilding Industry Company Limited, a company listed on the Shanghai Stock Exchange (601989.SSE) since July 2015 and an independent director of Digital China Information Service Company Ltd., a company listed on the Shenzhen Stock Exchange (000555.SZSE) since April 2018. Mr. Wang has indepth knowledge and abundant practical experience in monetary finance, finance accounting, risk management, foreign exchange reserves, futures and derivatives, internet finance, digital coin and block chain.

Save as disclosed above, the Directors have not held any other positions in the Company or any of its subsidiaries and each of them is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, none of the Directors held any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report.

## **ABOUT THIS REPORT**

The Group is committed to communicate our sustainability effort and performance to our stakeholders. To fulfill this commitment, we have prepared, in accordance with the Environmental, Social and Governance ("ESG") Reporting Guide under Appendix 27 of the Main Board Listing Rules, this ESG report ("ESG Report") to highlight our sustainability performance with respects to both environmental and social aspects.

## REPORTING SCOPE

Unless otherwise stated, the information mentioned in this ESG Report covers the sustainability performance of our Hong Kong operations for the year ended 31 December 2018. It includes the business of asset management services, securities brokerage services, investment holding, investment banking and insurance agency services.

## **ESG GOVERNANCE**

In line with our corporate governance, the Board of Directors ("the Board") is responsible for setting the Group's ESG strategy and ensure that effective risk management and internal control systems are in place. Together with delegated management, the Board regularly reviews current and emerging risks related to the Group, including ESG risks, and conduct evaluation on the effectiveness of the Group's current ESG-related policies and other internal control procedures.

For details of our corporate governance and risk management framework, please refer to the "Corporate Governance Report" included in pages 31 to 43 of this annual report.

## STAKEHOLDERS ENGAGEMENT

We actively communicate with internal and external stakeholders and presents our updated operation condition to them proactively through various channels. We integrate their opinions with our daily operational decisions, strive to balance the interests of the parties and satisfy the expectations and demands of stakeholders.

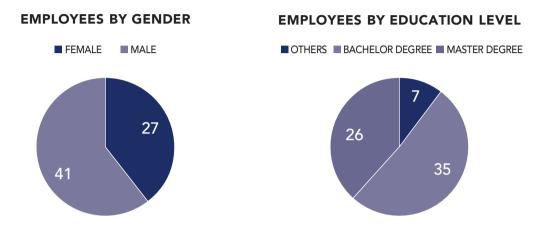
Stakeholders	Needs and expectations	Communication channels
Employees	<ul> <li>Remuneration and promotion prospect</li> <li>Healthy and safe working environment</li> <li>Rights and interests of employees</li> </ul>	<ul><li>Internal notice and memo</li><li>Performance review</li><li>Staff activities and training</li></ul>
Customers	<ul><li>Service quality</li><li>Data security</li><li>Technological advancement</li></ul>	<ul> <li>Meetings</li> <li>Collection of customer feedback via front-line staff</li> <li>Company website</li> <li>Telephone/Email</li> </ul>
Shareholders	<ul> <li>Creating shareholder value</li> <li>Corporate governance</li> <li>Transparency of information</li> <li>Protection of investors' interests</li> </ul>	<ul> <li>Annual general meetings and other general meetings</li> <li>Company website</li> <li>Regular publications and announcements</li> <li>Telephone/Email</li> </ul>
Business partners	<ul> <li>Compliance with anti-corruption laws</li> <li>Maintaining close relationship for mutual growth</li> </ul>	<ul> <li>Meetings</li> <li>Telephone/Email</li> <li>Business negotiations</li> <li>Contract and agreement</li> </ul>
Regulatory authorities	Compliance with relevant laws and regulations	<ul><li>Ad-hoc enquiries</li><li>Company website</li><li>Regular publications and announcements</li></ul>
Community	<ul><li>Community investment</li><li>Enhancing staff awareness on environmental protection</li></ul>	<ul> <li>Company website</li> <li>Regular publications and announcements</li> <li>Telephone/Email</li> </ul>

## YOUR FEEDBACK

We welcome the views of our stakeholders and will continue to pay active attention to their expectations and input. To help inform our ESG practices and identify opportunities for improvement, please send your comments to us by email at ir@cm-fin.com.

## **OUR PEOPLE**

We believe that each employee makes a significant contribution to our success. Their satisfaction, health and well-being, and professional growth are significant to the sustainable development of our Group. As of 31 December 2018, we have employed a total of 68 (2017: 66) full-time staff in Hong Kong.



## **EQUAL OPPORTUNITY, RECRUITMENT AND DISMISSAL**

As an employer that values equal opportunity, we believed that all employees should be treated fairly and with respect. To establish a working environment that foster equal opportunity, our recruitment process is free from any forms of discrimination towards one's ethnicity, gender, creed, religion, age, disability or sexual preference. We created opportunities for individuals with the desirable competencies, experience and qualification. These are the only factors considered in our recruitment process. Our equal-opportunity approach also extends to the workplace, and that we have zero-tolerance towards any acts of discrimination, harassment or assault. We enter into employment contracts with employees to comply with relevant requirements of the Employment Ordinance of Hong Kong. We apply stringent regulations on the recruitment process which require that dismissal process will only be started with a reasonable basis and no unjustifiable dismissal is allowed.

#### **REMUNERATION AND BENEFITS**

Attracting and retaining talents are key elements of our long-term sustainability strategy. To successfully achieve this, we offer competitive remuneration packages which reflect staff's abilities and performance. As part of our remuneration package, discretionary bonus is offered based on the performance of the Group and individual performance.

The employees are remunerated based on their work performance, professional experience and prevailing industry practices. The remuneration policy and package of the Group's employees are periodically reviewed by the Group's management. In addition, a share option scheme has been adopted for eligible employees (including Directors) to provide incentives to participants for their contributions and continuing efforts to promote the interests of the Group.

Our staff members are entitled to five-day working arrangement, statutory holidays, paid annual leave, sick leave, maternity leaves, discretionary bonuses and medical benefits. We organized a variety of regular and diverse employee activities to help our employees achieve worklife balance, such as outings, festival luncheons, birthday celebration and annual dinner. We believed that it could promote a harmony and respectful workplace, whilst providing opportunities for interactions between the management and employees.



### TRAINING AND DEVELOPMENT

We concerned about the training and development of key employees at each level. We believe continued education enables our employees to strengthen their professional knowledge and skills and gain better insights about the economies. To encourage and support our employees to reach their full potential, we offer both internal and external training, covering the topics of updates on market trends and relevant listing rules, as well as other regulatory compliance matters. They are attended by management, account executives, and other account personnel. Apart from the trainings arranged by the Group, staff were also encouraged to fulfill their learning objectives by engaging in continuous self-learning. To support their personal growth, we offered education subsidies, examination leave and reimbursement of relevant examination fee and subscription fee.

## OCCUPATIONAL HEALTH AND SAFETY

We recognize the importance of employees' occupational health and safety, and endeavor to provide employees with a safe and comfortable working environment. We aim to strictly comply with the relevant laws and regulations, including the Occupational Safety and Health Ordinance (Chapter 509 of the Laws of Hong Kong). To ensure the health and safety of our employees, the following measures have been adopted:



During the year ended 31 December 2018, no case in relation to work-related injuries or fatalities was reported and the Group was not aware of any non-compliance in relation to occupational health and safety.

#### **EMPLOYMENT PRACTICES**

We are dedicated to adhere to the labor laws and standards locally, such as Employment of Children Regulations and Employment of Young Persons (Industry) Regulations under the Employment Ordinance of Hong Kong and the Employees' Compensation Ordinance (Chapter 282 of the Laws of Hong Kong). We would not tolerate any child labor and forced labor. Through the process of recruitment, we ensure that all our new hires are of legal minimum age for employment, and that all discriminatory requirements are avoided.

During the year ended 31 December 2018, the Group was not aware of any significant non-compliance incidents regarding compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, child labor, forced labor or other employment-related issues.

#### **CLIENT PRIVACY**

We handle client information in accordance with Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong). All our employees are required to handle confidential information with caution and shall not disclose the information to any third party. All information collected from our client will only be used for business operation purposes only. Confidential information includes but not limited to:

- Information and contact details of clients
- Information and/or documents governed by the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)

There were no substantiated complaints received concerning breaches of client privacy, identified leaks, thefts, or losses of customer data for the year ended 31 December 2018.

#### **ANTI-CORRUPTION**

We believe that fairness, honesty and integrity are important business assets of the Company. We strictly follow the laws and regulations relating to anti-corruption and bribery in Hong Kong, namely the Prevention of Bribery Ordinance (Chapter 201 of the Laws of Hong Kong). Our employees must ensure that our corporate reputation would never be compromised by fraud, deceit or corruption. We have established a complaint and whistle blowing system regarding improper behaviors. Any suspicious activities including any request, receipt or acceptance of any forms of benefits from any persons, companies or organizations having conflict of interest with the Group can be reported to immediate supervisor or Audit Committee members by oral or written communication. Any report of suspected behaviors would lead to disciplinary action, dismissal or reported to Hong Kong Independent Commission Against Corruption (ICAC) or relevant agencies.

During the year ended 31 December 2018, no case in relation to bribery, extortion, fraud and money laundering was reported.

#### PREVENTION OF MONEY-LAUNDERING

We have preventive measures that safeguard against any possibility of money-laundering. Our company has formulated Anti-Money Laundering Policy to assist employees in identifying potential money laundering activities. We are required to conduct due diligence for significant investments and direct loans transactions. Our brokerage clients are only permitted to make deposit through/transfer money to their registered bank account. Transfer to third parties account is prohibited.

## **ENVIRONMENTAL**

Being a socially responsible corporation, we put a spotlight on environmental sustainability and has taken actions to combat global climate change when maintaining our day-to-day operations. From the use of energy and resources to waste generation, we have to be mindful of our impact on the environment and dedicate effort to minimize that impact.

During the year ended 31 December 2018, the Group was not aware of any significant non-compliance with the relevant environmental laws and regulations about air and greenhouse gas ("GHG") emission, generation of hazardous and non-hazardous waste, and wastewater and land disposal in Hong Kong, including but not limited to the Waste Disposal Ordinance (Chapter 354 of the Laws of Hong Kong).

#### **ENERGY CONSUMPTION**

We consider reducing the Group's energy consumption has a significant impact on the environment. Energy consumption is one of the highest contributors to our GHG emission this year. We have employed several practical measures to reduce our energy usage in our office, including:

- deploy natural light as much as possible;
- install motion sensor in certain rooms to avoid unnecessary energy consumption on lighting, when rooms are idle;
- use energy efficient lighting fixture;
- purchase energy efficient electrical appliances based on the Grading Level of energy label under the Hong
   Kong EMSD Mandatory Energy Efficiency Labelling Scheme, whenever possible;
- the air conditioning temperature in all offices of the Group is set at 25 degree Celsius to avoid unnecessary power consumption; and
- remind employees to switch off all lighting and unused devices before leaving the office.

Emission¹/Use of Resources	Unit	2018	2017
Total electricity consumption	kWh	174,495.00	97,324.27
Intensity per office floor area	kWh/square meter	111.87	61.85
GHG emission			
— Scope 1	tonnes CO <sub>2</sub> equivalent	_	_
— Scope 2	tonnes CO <sub>2</sub> equivalent	137.85	76.89
<ul> <li>Intensity per office floor area</li> </ul>	tonnes $\mathrm{CO}_2$ equivalent/square meter	0.09	0.05

Our business activities do not generate significant air emission such as nitrogen oxide, sulphur oxide and particulate matter.

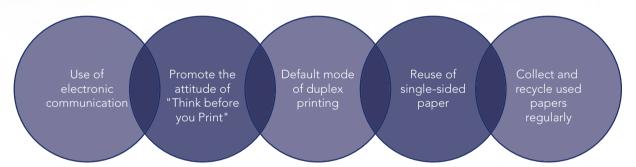
#### WATER USE AND SEWAGE DISCHARGE

Due to our business nature, we do not consume significant amount of water or generate large amount of sewage during our daily operations. Water is used for drinking, toilet flushing and cleaning. We encourage our employees to build up the habit of reducing water consumption. Accordingly, we have promoted water conservation and posted water conservation slogans in our office to remind employees to use water reasonably. Through these water saving measures, we have raised our employees' awareness on water conservation. Water usage data for the year ended 31 December 2018 is not available as the water supply and drainage facilities in our offices are managed by the property management company. As our business is located in Hong Kong, there is no issue in sourcing water.

#### **WASTE MANAGEMENT**

Due to our business nature, no hazardous waste is generated directly in our daily operations. Non-hazardous waste generated in our operation primarily includes paper and other general waste. Our waste management practices comply with the applicable environmental laws and regulations.

In our operations, a relatively large amount of paper is consumed. To minimize the use of paper, we, therefore, implemented a number of initiatives which includes:



During the year ended 31 December 2018, our non-hazardous waste generation was approximately 4.26 tonnes (2017: 3.84 tonnes), with the intensity approximately of 2.73 kg (2017: 2.44 kg) per square meter of office floor area. Approximately of 450 kg (2017: 380 kg) used paper have been collected and recycled to extend their useful life.

#### PACKAGING MATERIAL USE

Due to the business nature, we do not produce any finished product and does not have any industrial facilities, and therefore does not consume a significant amount of packaging materials in our daily operations.

#### SUPPLY CHAIN MANAGEMENT

We sustain strategic partnerships with and support our suppliers through a transparent and fair procurement process. Our key suppliers were office supplies vendors and service providers of information technology and property management. Procurement considerations include environmental concerns, quality of their products and services, prevailing market price, past work experience, and compliance with laws and regulations. We preferred to select those suppliers sharing the same environmental, social and ethical values with us.

## **COMMUNITY INVESTMENT**

We place great emphasis on cultivating social responsibility awareness among our staff and encourage them to participate in charitable activities. During the year ended 31 December 2018, we have sponsored HK\$200,000 for 2018 CityU Digital Business Innovation Festival. The festival theme was "One Health • Digital Society • Smart City". It provided an interactive experience to explore innovations in digital business and mobile



technology so as to improve well-being, increase social welfare, and enhance quality life. We would like to inspire our staff the same way through sponsorship and participation in that festival.



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Description of consumer data protection and privacy policies, how they are implemented and monitored.	Client privacy	52
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour. Description of measures to review employment practices to avoid child and forced labour. Description of steps taken to eliminate such practices when discovered.  Anin Management  Policies on managing environmental and social risks of the supply chain.  Number of suppliers by geographical region.  Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored.  Desponsibility  Information on:  (a) the policies; and  (b) compliance with relevant laws and regulations that have a significant impact on the issuer  relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress.  Percentage of total products sold or shipped subject to recalls for safety and health reasons. Number of products and service related complaints received and how they are dealt with.  Description of practices relating to observing and protecting intellectual property rights.  Description of quality assurance process and recall procedures.  Description of consumer data protection and privacy policies, how they are implemented	(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour. Description of measures to review employment practices to avoid child and forced labour. Description of steps taken to eliminate such practices when discovered.  **Management**  Policies on managing environmental and social risks of the supply chain.  Number of suppliers by geographical region. Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored.  **Supply chain management**  Not disclosed**  Not disclosed**  Not disclosed**  **Client privacy**  Occurrence of Client privacy**  **Client privacy**  Not disclosed subject to recalls for safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress.  Percentage of total products sold or shipped subject to recalls for safety and health reasons. Number of products and service related complaints received and how they are dealt with.  Description of practices relating to observing and protecting intellectual property rights.  Description of quality assurance process and recall procedures.  Description of consumer data protection and privacy policies, how they are implemented**  Client privacy*  Not disclosed  Not disclosed  Not disclosed  Not disclosed

Subject Areas, aspects key performance indic	s, general disclosure and ators ("KPIs")	Section	Page Number
Aspect B7: Anti-Corru	ption		
General Disclosure	Information on:  (a) the policies; and  (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud and money laundering.	<ul><li>Anti-corruption</li><li>Prevention of money laundering</li></ul>	52 - 52
KPI B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases.	Anti-corruption	52
KPI B7.2	Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored.	Anti-corruption	52
Community  Aspect B8: Community	y Investment		
General Disclosure	Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests.	Community investment	55
KPI B8.1 KPI B8.2	Focus areas of contribution. Resources contributed to the focus area.	<ul><li>Community investment</li><li>Community investment</li></ul>	55 55



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CHINA MINSHENG FINANCIAL HOLDING CORPORATION LIMITED

(incorporated in Hong Kong with limited liability)

#### **OPINION**

#### What we have audited

The consolidated financial statements of China Minsheng Financial Holding Corporation Limited (the "Company") and its subsidiaries (the "Group") set out on pages 67 to 137, which comprise:

- the consolidated statement of financial position as at 31 December 2018;
- the consolidated statement of profit or loss for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

## Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Assessment of expected credit losses ("ECL") of loan and interest receivables
- Valuation of financial assets at fair value through profit or loss which were categorised as level 3
- Consolidation of structured entities

## **Key Audit Matter**

## How our audit addressed the Key Audit Matter

## Assessment of expected credit losses ("ECL") of loan and interest receivables

Refer to notes 2.9 and 22 to the consolidated financial statements.

As at 31 December 2018, the Group had loan and interest receivables of approximately HK\$471,527,000, after provision of ECL of HK\$83,182,000.

The Group assessed whether the credit risk of loans and interest receivables have increased significantly since their initial recognition, and apply a three-stage impairment model to calculate their ECL. In assessing the provision of ECL, management exercise significant judgment on the selection of unobservable data inputs to this three-stage impairment model including probability of default, exposure at default, loss given default and discount rate.

We focused on ECL assessment due to the materiality of the balances of loan and interest receivables and the provision of ECL, and the assessment of ECL of loan and interest receivables involves critical accounting estimates and judgments. In particular, we focused on:

- Management assessment and identification of significant changes in borrowers' credit risk;
- Selection of key unobservable inputs to the three-stage impairment model;

Our audit procedures in relation to management's assessment of ECL of loan and interest receivables included:

- Evaluated and tested management's key control over the identification of significant changes in borrowers' credit risk based on established criteria which is the adverse change in the payment status of borrowers. The key control is the review of quarterly credit monitoring reports by the risk function independent from the transaction initiation unit which prepare the credit monitoring reports. The control exercised by the risk function focuses on independent assessment of the borrowers' and guarantors' financial capability subsequent to the draw down;
- Reviewed the detailed application of key ECL model definitions, and assessed the reasonableness of key management's assumptions based on historical information and forward-looking information including changes of future economics and market environment;
- Tested the reliability of ECL data inputs during the period, by reviewing the counterparties' credit information such as credit risk ratings, overdue status and other relevant information; and
- Tested mathematical accuracy by recalculating the provision for ECL.

Based on the procedures we performed, we found the management's assessment of ECL of loan and interest receivables were supported by available evidence that we gathered.

## **Key Audit Matter**

## How our audit addressed the Key Audit Matter

## Valuation of financial assets at fair value through profit or loss which were categorised as level 3

Refer to notes 3.5, 3.7.1, and 19 to the consolidated financial statements.

As at 31 December 2018, the Group held financial assets classified as fair value through profit or loss with carrying value of HK\$2,000,109,000, which were categorized as level 3 in the fair value hierarchy.

In assessing valuation of such assets, management exercise significant judgment on the selection of appropriate valuation technique and unobservable inputs.

We focused on the valuation of the unquoted financial assets categorised as level 3 in the fair value hierarchy due to the materiality of the balances and the high degree of subjectivity and management judgment. Due to the fact that availability of market data and observable inputs is limited for these unquoted financial assets, management judgment is involved in both selection of appropriate valuation technique and unobservable inputs. In particular, we focused on:

- Determination of the appropriate valuation techniques to be applied;
- Identification and management assessment of recent market transactions and other unobservable external evidence; and
- Determination of the need of any adjustment required to the recent market transactions, to reflect the facts and circumstances of the unquoted financial assets of the Group.

Our audit procedures in relation to valuation of the unlisted financial assets categorised as level 3 in the fair value hierarchy included:

- Assessed the appropriateness of the valuation techniques based on our industry knowledge and the market practices;
- Verified key inputs and information identified by management that used in the valuation against the underlying source documentation, including external report relevant for valuation;
- Assessed the need of key valuation adjustments by challenging management on the appropriateness of key assumptions and judgment employed based on available information and facts and circumstances of these unlisted financial assets.

Based on the procedures we performed, we found the valuation technique adopted to be appropriate and considered that the key inputs and assumptions used by management in the valuation techniques were supported by available evidence.

#### **Key Audit Matter**

## How our audit addressed the Key Audit Matter

#### Consolidation of structured entities

Refer to notes 3.7.2, 17, 19 and 20 to the consolidated financial statements.

As at 31 December 2018, the Group had investments in unconsolidated structured entities classified as financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss of approximately HK\$245,531,000 and HK\$1,648,415,000 respectively.

Management's decision on whether or not to consolidate these structured entities was based on assessments of the Group's power, its variable returns and the ability to exercise its power to influence the variable returns from these structured entities.

We focused on the consolidation assessments of these structured entities made by management during our audit as whether or not to consolidate these entities involved significant judgment. Our audit procedures in relation to consolidation of structured entities included:

- Assessed the Group's contractual rights and obligations in light of the transaction structures, and evaluated the Group's power over the structured entities;
- Performed independent analysis and tests on the variable returns from the structured entities, including but not limited to retention of residual income, and, if any, liquidity and other support provided to the structured entities; and
- Assessed whether the fund managers of these structured entities acted as a principal or an agent of the Group through analysis of the fund manager's decision-making authority, its remuneration entitlement, other interests and rights held.

Based on the procedures performed above, we found management's judgment relating to the consolidation of structured entities acceptable.

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with Section 405 of the Hong Kong Companies Ordinance and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Mr. Wenping Yao.

#### PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 28 March 2019

## **CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

For the year ended 31 December 2018

	Note	2018 HK\$'000	2017 HK\$'000
Interest income		171,393	162,043
Commission and fee income		99,185	33,099
Net investment income		242,806	257,033
Total revenue	4,5	513,384	452,175
Commission expenses		(255)	(304)
		513,129	451,871
Other income		256	12,484
		513,385	464,355
Expenses			
Staff costs and related expenses	8	(108,838)	(89,352)
Other termination benefits	8	-	(12,736)
Premises expenses		(40,003)	(22,223)
Legal and professional fees		(17,457)	(28,159)
Depreciation		(4,899)	(3,867)
Information technology expenses		(5,439)	(4,895)
Expected credit losses allowance Impairment loss on available-for-sale financial assets		(98,036)	(9,268)
Other operating expenses		(44,934)	(35,062)
Total operating expenses		(319,606)	(205,562)
		193,779	258,793
Operating profit Share of post-tax loss of associates	16	(1,708)	(3,361)
Finance costs	28	(31,195)	(47,280)
Profit before income tax	6	160,876	208,152
Income tax expenses	7	(19,271)	(14,784)
Profit for the year		141,605	193,368
Profit/(loss) attributable to:		,	.,,,,,,
— Owners of the Company		143,233	192,033
— Non-controlling interests		(1,628)	1,335
Tion controlling interests		141,605	193,368
	No. 35/	141,003	173,300
		HK\$ Cents	HK\$ Cents
		per share	per share
	570 30		51.45
Earnings per share attributable to owners of the Company	\$164.80		
Basic earnings per share	11	0.50	0.66
Diluted earnings per share	11	0.50	0.66

## **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

For the year ended 31 December 2018

	2018 HK\$'000	2017 HK\$'000
Profit for the year	141,605	193,368
Other comprehensive income  Items that will not be reclassified subsequently to profit or loss  Net change on fair value on financial assets designated at other comprehensive		
income, net of tax  Items that may be reclassified subsequently to profit or loss	(39,935)	-
Net change on fair value on available-for-sale financial assets, net of tax	-	48,223
Currency translation differences	(12,310)	14,166
Other comprehensive income for the year, net of tax	(52,245)	62,389
Total comprehensive income for the year	89,360	255,757
Total comprehensive income for the year attributable to:		
— Owners of the Company	79,049	269,593
— Non-controlling interests	10,311	(13,836)
	89,360	255,757

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 31 December 2018

		2018	2017
	Note	HK\$'000	HK\$'000
ASSETS			
Non-current assets			
Property, plant and equipment	12	8,526	9,264
Goodwill	13	15,871	15,871
Other intangible assets	14	700	500
Investments in associates	16	190,684	164,206
Rental and other deposits		5,468	7,002
Available-for-sale financial assets	17	-	623,844
Financial assets designated at fair value through profit or loss	19	627,040	1,659,513
Financial assets designated at fair value through			
other comprehensive income	20	245,531	
Total non-current assets		1,093,820	2,480,200
Current assets			
Margin receivables and other trade receivables	21	326,632	445,365
Available-for-sale financial assets	17	-	407,509
Financial assets designated at fair value through profit or loss	19	1,857,155	33,900
Loan and interest receivables	22	471,527	1,323,926
Deferred tax assets	7	28,006	11,760
Tax receivables		469	_
Other receivables, prepayments and deposits	23	16,206	70,256
Pledged bank deposits	25	299	313
Margin accounts with financial institution	24	-	370
Deposits with brokers	24	16,635	247,369
Cash and bank balances	25	2,216,342	1,137,535
Total current assets		4,933,271	3,678,303
Total assets		6,027,091	6,158,503

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 31 December 2018

		2018	2017
	Note	HK\$'000	HK\$'000
EQUITY			
Equity attributable to owners of the Company			
Share capital	30	5,667,546	5,667,546
Other reserves		727,380	784,797
Accumulated losses		(790,058)	(918,861)
		5,604,868	5,533,482
Non-controlling interests		(248,036)	(258,347)
Total equity		5,356,832	5,275,135
LIABILITIES			
Non-current liabilities			
Note payable	26	_	349,200
Derivative financial instruments	18	-	7,690
Total non-current liabilities			356,890
Current liabilities			
Loan and interest payables	27	-	196,721
Bank borrowings	27	509,610	200,450
Current tax liabilities	7	51,347	30,835
Trade payables		8,687	9,106
Derivative financial instruments	18	15,430	383
Accruals and other payables	29	85,185	88,983
Total current liabilities		670,259	526,478
Total liabilities		670,259	883,368
Total equity and liabilities		6,027,091	6,158,503

Approved by the Board of Directors on 28 March 2019 and are signed on its behalf by:

Watanabe Tomohiko	Li Wei
Director	Director

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2018

	Attributable to owners of the Company										
	Share capital HK\$'000	Share-based payments reserve HK\$'000	Special capital reserve HK\$'000	Foreign currency translation reserve HK\$'000	Statutory surplus reserve HK\$'000	Investment revaluation reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000	
Balance at 31 December 2017	5,667,546	9,023	726,699	49,412	5,862	(6,199)	(918,861)	5,533,482	(258,347)	5,275,135	
Impact on transition to HKFRS 9	-	-	-	-	-	6,199	(12,964)	(6,765)	-	(6,765)	
Balance at 1 January 2018	5,667,546	9,023	726,699	49,412	5,862		(931,825)	5,526,717	(258,347)	5,268,370	
<b>Comprehensive income</b> Profit for the year	-						143,233	143,233	(1,628)	141,605	
Other comprehensive income Change in fair value of financial asset at fair value through other											
comprehensive income	-					(39,935)		(39,935)		(39,935)	
Appropriation of surplus reserves Currency translation differences				(24,249)	1,466 -	-	(1,466)	(24,249)	11,939	(12,310)	
Total comprehensive income for the year ended 31 December 2018	-	-	-	(24,249)	1,466	(39,935)	141,767	79,049	10,311	89,360	
Total transactions with owners, recognised directly in equity Recognition of share-based payments		(898)		-		-	-	(898)	-	(898)	
Balance at 31 December 2018	5,667,546	8,125	726,699	25,163	7,328	(39,935)	(790,058)	5,604,868	(248,036)	5,356,832	

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2018

	Attributable to owners of the Company									
	Share capital HK\$'000	Share-based payments reserve HK\$'000	Special capital reserve HK\$'000	Foreign currency translation reserve HK\$'000	Statutory surplus reserve HK\$'000	Investment revaluation reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000
Balance at 1 January 2017	5,667,546	6,389	726,699	20,075	5,862	(54,422)	(1,110,894)	5,261,255	(244,511)	5,016,744
<b>Comprehensive income</b> Profit for the year	-	-	-		\$\frac{1}{2}	-	192,033	192,033	1,335	193,368
Other comprehensive income Available-for-sale financial assets (net of tax):										
Change in fair value  Transferred to profit or	7	-	-		-	182,355	-	182,355	-	182,355
loss upon disposal	_	_	-	-	-	(143,400)	_	(143,400)	_	(143,400)
— Impairment losses	-	-	-	-	-	9,268	-	9,268	-	9,268
Currency translation differences			_	29,337				29,337	(15,171)	14,166
Total comprehensive income for the year ended 31 December 2017	-	-	_	29,337	_	48,223	192,033	269,593	(13,836)	255,757
Total transactions with owners, recognised directly in equity										
Recognition of share-based payments	-	6,061	-	-	-	-	-	6,061	-	6,061
Transfer from equity-settled to cash-settled share-based payments	_ 	(3,427)	- 	- 	- 	_ 	- 	(3,427)	- 	(3,427)
Balance at 31 December 2017	5,667,546	9,023	726,699	49,412	5,862	(6,199)	(918,861)	5,533,482	(258,347)	5,275,135

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2018

	2018 HK\$'000	2017 HK\$'000
	1112 000	1112 000
Cash flows from operating activities		
Profit before income tax	160,876	208,152
Adjustments for:		
Interest income	(171,393)	(162,043)
Dividend income	(64,705)	(15,938)
Depreciation	4,899	3,867
Loss (net of withholding tax) on disposals of property, plant and equipment	-	37
Written-off of property, plant and equipment	18	124
Share of loss from investments accounted for using equity method	1,708	3,361
Non-cash Share-based payment	(897)	2,633
Expected credit losses on loans receivables and margin receivables	98,036	_
Impairment loss on goodwill	-	538
Impairment losses on available-for-sale investments	-	9,268
Disposal gains on available-for-sale investments	-	(143,400)
Disposal gains on financial assets at fair value through profit or loss	(69,385)	_
Realised losses on derivative financial instruments	2,439	417
Fair value gains on financial assets at fair value through profit or loss	(118,611)	(133,269)
Fair value losses on derivative financial instruments	7,456	35,872
Finance expenses	31,195	47,280
Foreign exchange (gains)/losses on operating activities	(1,812)	4,750
Operating cash flows before movements in working capital	(120,176)	(138,351)
Change in margin receivables and other trade receivables,		
other receivables, prepayments and deposits	152,613	(349,508)
Change in loan and interest receivables	767,606	(97,000)
Change in margin accounts with financial institution, deposits with brokers		
and pledged bank deposits	231,118	819,894
Change in trade payable, margin payable, accruals and other payables	11,262	(44,335)
Cash from operations	1,042,423	190,700
Purchases of available-for-sale financial assets	1,042,423	(1,308,449)
Purchases of financial assets at fair value through profit or loss	(744,129)	(1,309,233)
Settlement of derivative financial instruments	(2,439)	(20,132)
Proceeds from disposal of available-for-sale financial assets		1,924,900
Proceeds from disposal of derivative financial instruments	_	23,621
Proceeds from disposal of financial assets at fair value through profit or loss	890,003	105,988
Dividend received	64,756	15,914
Bank and other interest received	157,483	171,924
Interest paid	(29,006)	(53,394)
Income tax paid	(18,256)	(1,580)
		MERC DIE
Net cash from/(used) in operating activities	1,360,835	(259,741)

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2018

	Note	2018 HK\$'000	2017 HK\$'000
Cash flows from investing activities			
Purchases of property, plant and equipment		(4,211)	(2,331)
Purchases of intangible assets		(200)	_
Proceeds from disposals of property, plant and equipment		-	35
Investment in associate		(28,186)	(44,360)
Net cash used in investing activities		(32,597)	(46,656)
Cash flows from financing activities			
Repayment of note		(349,200)	_
Proceeds from loan payable/ bank borrowing		706,912	396,408
Repayment of loan payable/bank borrowing		(599,634)	(390,463)
Net cash (used in)/from financing activities		(241,922)	5,945
Net increase/(decrease) in cash and cash equivalents		1,086,316	(300,452)
Cash and cash equivalents at the beginning of the year		1,137,535	1,428,308
Exchange (losses)/gains on cash and cash equivalents		(7,509)	9,679
Cash and cash equivalents as at the end of the year		2,216,342	1,137,535
Analysis of the balances of cash and cash equivalents			
Cash and bank balances	25	2,216,342	1,137,535

For the year ended 31 December 2018

### 1. GENERAL INFORMATION

The Company was incorporated in Hong Kong with limited liability. The address of its registered and business office is Suite 1302, 13/F, AIA Central, 1 Connaught Road, Central, Hong Kong. The Company's shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company is an investment holding company. The principal activities of its principal subsidiaries include investment holding, provision of asset management services, consultancy services, financing services, securities advisory and securities brokerage services.

These consolidated financial statements are presented in thousands of Hong Kong dollars ("HK\$'000"), unless otherwise stated.

In the opinion of the directors of the Company, at 31 December 2018, CMI Financial Holding Company Limited ("CMI"), a company incorporated in Hong Kong, is the immediate holding company; China Minsheng Investment Corporation Limited ("CMIG"), a company incorporated in the People's Republic of China (the "PRC"), is the ultimate holding company. Subsequent to year end, both CMI and CMIG have reduced their shareholdings in the Company from 50.07% to 30.22%, as a result, CMI and CMIG are no longer the holding company and ultimate holding company of the Group.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRS") and requirements of the Hong Kong Companies Ordinance Cap. 622. The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets at fair value through other comprehensive income, and financial assets and financial liabilities (including derivative financial instruments) at fair value through profit or loss.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.7.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.1 Basis of preparation (Continued)

### (a) New and amended standards adopted by the group

In the year ended 2018, the Group has adopted the following amendments to HKFRSs which were effective for accounting periods beginning on or after 1 January 2018:

Amendments to HKAS 2 Classification and Measurement of Share-based Payment transactions

HKFRS 9 Financial Instrument

HKFRS 15 Clarifications to HKFRS 15 Revenue from Contracts with customers

Other than as explained below regarding the impact of HKFRS 9, the adoption of above new and revised standard has had no significant financial effect on the consolidated financial statements of the Group.

# (b) New accounting policy adopted by the Group during the year ended 31 December 2018

Standards applied during the year ended 31 December 2018

The Group has adopted the requirements of HKFRS 9 and HKFRS 15 from 1 January 2018. Under HKFRS 9, the classification and measurement and impairment requirements are applied retrospectively by adjusting the opening balance sheet at the date of initial application. As permitted by HKFRS 9, the Group has not restated comparatives. The adoption of HKFRS 15 "Revenue from contracts with customers" has had an insignificant effect on the consolidated financial statements of the Group.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- 2.1 Basis of preparation (Continued)
  - (b) New accounting policy adopted by the Group during the year ended 31 December 2018 (Continued)

Standards applied during the year ended 31 December 2018 (Continued)

Set out below are disclosures relating to the impact of the adoption of HKFRS 9 on the Group.

Classification and measurement of financial instruments

The measurement category and the carrying amount of financial assets and liabilities in accordance with HKAS 39 and HKFRS 9 as at 1 January 2018 are compared as follows:

Financial assets	Original measurement under HKAS 39	New measurement category under HKFRS 9	Original carrying amount under HKAS 39 HK\$'000	New carrying amount under HKFRS 9 HK\$'000
Non-current assets				
Financial assets designated at fair value through profit or loss	Available-for-sale financial assets	Financial assets designated at fair value through profit or loss	623,844	623,844
	Financial assets designated at fair value through profit or loss	Financial assets designated at fair value through profit or loss	1,376,830	1,376,830
Financial assets designated at fair value through other comprehensive income	Financial assets designated at fair value through profit or loss	Financial assets designed at fair value through other comprehensive income	282,683	282,683
Current assets				
Margin receivables and other trade receivables	Amortised cost	Amortised cost	445,365	443,806
Loan and interest receivables	Amortised cost	Amortised cost	1,323,926	1,318,719
Financial assets designated at fair value through profit or loss	Available-for-sale financial assets	Financial assets designated at fair value through profit or loss	407,509	407,509
	Financial assets designated at fair value through profit or loss	Financial assets designated at fair value through profit or loss	33,900	33,900

With regards to financial assets measured at fair value through other comprehensive income, cumulative revaluation loss of HK\$6,199,000 was transferred from investment revaluation revenue to accumulated losses upon transition to HKFRS 9 on 1 January 2018.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.1 Basis of preparation (Continued)

# (b) New accounting policy adopted by the Group during the year ended 31 December 2018 (Continued)

Standards applied during the year ended 31 December 2018 (Continued)

Reconciliation of statement of financial position balances from HKAS 39 to HKFRS 9:
For financial assets subject to Expected Credit Loss ("ECL") impairment, the carrying amounts in accordance with HKAS 39 has been remeasured upon transition to HKFRS 9 on 1 January 2018. The reconciliation of carrying amounts in accordance with HKAS 39 and HKFRS 9 is as follows:

	HKAS 39		HKFRS 9
	carrying		carrying
	amount as at	Remeasurement	amount as at
	31 December	(Expected Credit	1 January
	2017	Loss allowance)	2018
	HK\$'000	HK\$'000	HK\$'000
Margin receivables and			
other trade receivables	445,365	1,559	443,806
Loan and interest receivables	1,323,926	5,207	1,318,719

The adjustment on the opening accumulated losses as at 1 January 2018 amounted to HK\$6,766,000.

### (c) Impact of standards issued but not yet applied by the Group

The Group has not applied the new and revised HKFRSs that have been issued by the HKICPA but are not yet effective. The Group has commenced an assessment of the impact of these new standards and amendments, but is not yet in a position to state whether they would have a significant impact on its results and financial position.

#### **HKFRS 16 Leases**

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of HK\$29,966,000. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.1 Basis of preparation (Continued)

### (c) Impact of standards issued but not yet applied by the Group (Continued)

HKFRS 16 Leases (Continued)

Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under HKFRS 16.

The standard is mandatory for first interim periods within annual reporting periods beginning on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

#### 2.2 Subsidiaries

#### 2.2.1 Consolidation

Subsidiaries are entity (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by HKFRS.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss. Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with HKAS 39 in profit or loss. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.2 Subsidiaries (Continued)

#### 2.2.1 Consolidation (Continued)

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the consolidated statement of profit or loss.

Intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

Transactions with non-controlling interests that do not result in a loss of control are accounted for as equity transactions — that is, as transactions with the owners of the subsidiary in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying amount of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### 2.2.2 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

For the year ended 31 December 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.3 Associates

An associate is an entity over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investments in associates include goodwill identified on acquisition. Upon the acquisition of the ownership interest in an associate, any difference between the cost of the associate and the group's share of the net fair value of the associate's identifiable assets and liabilities is accounted for as goodwill. If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognised in the consolidated statement of profit or loss, and its share of post- acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value. Profits and losses resulting from upstream and downstream transactions between the Group and its associate are recognised in the Group's consolidated financial statements only to the extent of unrelated investor's interests in the associates. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person of Group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the executive directors as its chief operating decision maker.

### 2.5 Foreign currency translation

### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in thousands of HK dollars ("HK\$'000"), which is the Company's functional and the Group's presentation currency.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.5 Foreign currency translation (Continued)

### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of profit or loss.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the consolidated statement of profit or loss within 'finance costs'. All other foreign exchange gains and losses are presented in the consolidated statement of profit or loss within "other income" or "other operating expenses".

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss, except that for non-monetary financial assets, such as equities, classified as available for sale, in which case with translation differences are included in other comprehensive income.

### (c) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (b) income and expenses for each consolidated statement of profit or loss are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (c) all resulting currency translation differences are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognised in other comprehensive income.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.6 Property, plant and equipment

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of profit or loss during the financial period in which they are incurred.

Depreciation of property, plant and equipment is calculated using the straight -line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Leasehold improvements	Over the lease term (2–3 years)
Furniture, fixtures and office equipment	20%
Software	20%
Motor vehicles	20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "Other income" in the consolidated statement of profit or loss.

### 2.7 Intangible assets

#### (a) Goodwill

Goodwill arises on the acquisition of subsidiaries represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identified net assets acquired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.7 Intangible assets (Continued)

### (b) Trading right

Separately acquired licences are shown at historical cost. Licenses acquired in a business combination are recognised at fair value at the acquisition date. Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment.

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2.8 Financial assets

#### Initial recognition and measurement

Financial assets within the scope of HKFRS 9 are classified as financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and loans and receivables. The Group determines the classification of its financial assets at initial recognition. When financial assets are recognised initially, they are measured at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

Assets are classified as current assets if expected to be settled within 12 months; otherwise, they are classified as non-current.

The Group's financial assets include margin receivables and other trade receivables, other receivables, financial assets designated at fair value through other comprehensive income, financial assets designated at fair value through profit or loss, derivative financial instruments, loan and interest receivables, deposits with brokers, margin accounts with financial institution, pledged bank deposits and cash and cash equivalents.

Transfers between levels of the fair value hierarchy are deemed to be occurred at the beginning of the reporting period.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.8 Financial assets (Continued)

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

(i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in revenue in the consolidated statement of profit or loss within "Net investment income" in the period in which they arise. These net fair value changes do not include any interest earned on these financial assets. Interest income is recognised on an accrual basis using the effective interest rate method by applying the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Financial assets designated upon initial recognition at fair value through profit or loss are designated at the date of initial recognition and only if the criteria under HKFRS are satisfied.

(ii) Financial instruments measured at amortised cost

Financial assets that are held to collect the contractual cash flows and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest, such as most loans and advances to banks and customers and some debt securities, are measured at amortised cost. In addition, most financial liabilities are measured at amortised cost. The carrying value of these financial assets at initial recognition includes the directly attributed transactions costs. If the initial fair value is lower than the cash amount advanced, such as in the case of some leveraged finance and syndicated lending activities, the difference is deferred and recognised over the life of the loan through the recognition of interest income, unless the loan becomes impaired.

The Group may commit to underwriting loans on fixed contractual terms for specified periods of time. When the loan arising from the lending commitment is expected to be held for trading, the commitment to lend is recorded as a derivative. When the Group intends to hold the loan, the loan commitment is included in the impairment calculations set out below.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.8 Financial assets (Continued)

#### Subsequent measurement (Continued)

- (iii) Financial assets at fair value through other comprehensive income ("FVOCI")
  - (a) Debt securities

Financial assets held for a business model that is achieved by both selling and collecting contractual cash flows and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest are measured at FVOCI. These comprise primarily debt securities. They are recognised on the trade date when the Group enters into contractual arrangements to purchase and are normally derecognised when they are either sold or redeemed. They are subsequently remeasured at fair value and changes therein (except for those relating to impairment, interest income and foreign currency exchange gains and losses) are recognised in other comprehensive income until the assets are sold. Upon disposal, the cumulative gains or losses in other comprehensive income are recognised in the income statement as "Net gain/(loss) on financial assets designated at fair value through other comprehensive income".

### (b) Equity securities

The equity securities for which fair value movements are shown in OCI are business facilitation and other similar investments where the Group holds the investments other than to generate a capital return. Gains or losses on the derecognition of these equity securities are not transferred to profit or loss. Except for dividend income which is recognised in profit or loss, otherwise equity securities are measured at fair value through profit or loss.

Financial instruments, other than those held for trading, are classified in this category if they meet one or more of the criteria set out below and are so designated irrevocably at inception:

- the use of the designation removes or significantly reduces an accounting mismatch;
- when a group of financial assets and liabilities or a group of financial liabilities is managed and its performance is evaluated on the fair value basis, in accordance with a documented risk management or investment strategy; and
- where the financial liabilities contains one or more non-closely related embedded derivatives.

Designated financial assets are recognised when the Group enters into contracts with counterparties, which is generally on trade date, and are normally derecognised when the rights to the cash flows expire or are transferred. Designated financial liabilities are recognised when the Group enters into contracts with counterparties, which is generally on settlement date, and are normally derecognised when extinguished. Subsequent changes in fair value are recognised in the income statement in "Net income from financial instruments measured at fair value".

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.9 Impairment of amortised cost and FVOCI financial assets

Expected credit losses ("ECL") are recognised for loans and interest receivables, margin receivable and FVOCI financial asset — unlisted debt securities. At initial recognition, allowance (or provision in the case of some loan commitments and financial guarantees) is required for ECL resulting from default events that are possible within the next 12 months (or less, where the remaining life is less than 12 months) ("12-month ECL"). In the event of a significant increase in credit risk, allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ("lifetime ECL"). Financial assets where 12-month ECL is recognised are considered to be "stage 1"; financial assets which are considered to have experienced a significant increase in credit risk are in "stage 2"; and financial assets for which there is objective evidence of impairment so are considered to be in default or otherwise credit-impaired are in "stage 3". Purchased or originated credit-impaired financial assets (POCI) are treated differently as set out below.

### Unimpaired and without significant increase in credit risk (stage 1)

ECL resulting from default events that are possible within the next 12 months ("12-month ECL") are recognised for financial instruments that remain in stage 1.

### Significant increase in credit risk (stage 2)

An assessment of whether credit risk has increased significantly is performed at each reporting period by considering the change in the risk of default occurring over the remaining life of the financial instrument. The assessment explicitly or implicitly have experienced a significant increase in credit risk, taking into account reasonable and supportable information, including information about past events, current conditions and future economic conditions. The assessment is unbiased, probability-weighted, and to the extent relevant, uses forward-looking information consistent with that used in the measurement of ECL. The analysis of credit risk is multifactor. The determination of whether a specific factor is relevant and its weight compared with other factors depends on the the characteristics of the financial instrument, the borrower and their industries. Therefore, it is not possible to provide a single set of criteria that will determine what is considered to be a significant increase in credit risk and these criteria will differ for different types of client. However, unless identified at an earlier stage, all financial assets are deemed to have suffered a significant increase in credit risk when 30 days past due. In addition, corporate and commercial customers, and included on a watch or worry list are included in stage 2.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.9 Impairment of amortised cost and FVOCI financial assets (Continued)

### Credit-impaired (stage 3)

The Group determines that a financial instrument is credit-impaired and in stage 3 by considering relevant objective evidence, primarily whether:

- contractual payments of either principal or interest are 90 days past due or above;
- there are other indications that the borrower is unlikely to pay such as that a concession has been granted to the borrower for economic or legal reasons relating to the borrower's financial condition; and
- the loan is otherwise considered to be in default.

If such unlikeliness to pay is not identified at an earlier stage, it is deemed to occur when an exposure is 90 days past due.

Interest income is recognised by applying the effective interest rate to the amortised cost amount, i.e. gross carrying amount less ECL allowance.

### Write-off

Financial assets (and the related impairment allowances) are normally written off, either partially or in full, when there is no realistic prospect of recovery. Where loans are secured, this is generally after receipt of any proceeds from the realisation of collateral. In circumstances where the net realisable value of any collateral has been determined and there is no reasonable expectation of further recovery, write-off may be earlier.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.9 Impairment of amortised cost and FVOCI financial assets (Continued)

#### Movement between stages

Financial assets can be transferred between the different categories (other than POCI) depending on their relative increase in credit risk since initial recognition. Financial instruments are transferred out of stage 2 if their credit risk is no longer considered to be significantly increased since initial recognition based on the assessments described above. Except for renegotiated loans, financial instruments are transferred out of stage 3 when they no longer exhibit any evidence of credit impairment as described above. For loans that are assessed for impairment on a portfolio basis, the evidence typically comprises a history of payment performance against the original or revised terms, as appropriate to the circumstances. For loans that are assessed for impairment on an individual basis, all available evidence is assessed on a case-by-case basis.

#### Measurement of ECL

The assessment of credit risk, and the estimation of ECL, are unbiased and probability-weighted, and incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of future events and economic conditions at the reporting date.

#### 2.10 Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active market, including recent market transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

### 2.11 Financial liabilities

Financial liabilities including note payable, loan and interest payables, trade payables, margin payables and other payables are subsequently measured at amortised cost, using the effective interest method.

#### 2.12 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

#### 2.13 Trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less allowance for impairment.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.14 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

### 2.15 Segregated accounts

Segregated accounts maintained by the Group to hold clients' monies are treated as off balance sheet items and are disclosed in note 25 to the consolidated financial statements.

### 2.16 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Dividend on ordinary shares is recognised as a liability in the consolidated financial statements in the period in which it is approved by the shareholders or directors where appropriate.

### 2.17 Note payable, loan payable and bank borrowings

Note payable, loan payable and bank borrowings recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction cost) and the redemption value is recognised in the consolidated statement of profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Note payable, loan payable and bank borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Note payable, loan payable and bank borrowings classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.18 Trade payables

Trade payables are obligations to pay for services that have been acquired in the ordinary course of business. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.19 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred income tax

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.19 Current and deferred income tax (Continued)

#### (b) Deferred income tax (Continued)

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates. Only when there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference in the foreseeable future, deferred tax liability in relation to taxable temporary differences arising from the associate's undistributed profits is not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries, associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

### (c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### 2.20 Employee benefits

### (a) Retirement benefits scheme

The Group operates a defined contribution Mandatory Provident Fund retirement benefits scheme (the "Scheme") under the Mandatory Provident Fund Schemes Ordinance for all of its employees in Hong Kong. Contributions are made based on a percentage of the employees' basic salaries and are charged to the profit or loss as they become payable in accordance with the rules of the Scheme.

The employees of the Group's subsidiaries which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. These subsidiaries are required to contribute certain percentage of its payroll costs, depending on the location of the subsidiaries, of their payroll costs to the central pension scheme. The contributions are charged to the consolidated statement of profit or loss as they become payable in accordance with the rules of the central pension scheme.

#### (b) Employee level entitlements

Employee entitlements to annual leave are recognised when they are accrued to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.20 Employee benefits (Continued)

#### (c) Bonus

The Group recognises a liability and an expense for bonuses, in which the bonus scheme is at the discretion of the Group's Directors based on the Group performance that takes into consideration the profit attributable to the Group after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

### (d) Share-based payments

Equity-settled share-based payments to employees are measured at the fair value (excluding the effect of non-market based vesting conditions) of the equity instruments at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straightline basis over the vesting period, based on the Group's estimate of shares that will eventually vest and adjusted for the effect of non-market based vesting conditions.

Equity-settled share-based payments to certain employees and Directors are measured at the fair value of the services rendered or, if the fair value of the services rendered cannot be reliably measured, at the fair value of the equity instruments granted. The fair value is measured at the date the Group receives the services and is recognised as expense.

#### (e) Other termination benefits

The Group recognises a liability and an expense for the remaining remuneration under the employment contract when the employees are voluntarily separated from the Company and they are not considered providing any future economic benefits to the Company.

#### 2.21 Provision

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation. When the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation. Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.22 Revenue recognition

Revenue is recognised when control of a good or service transfers to customer, on the following bases:

#### (a) Interest income

Interest income includes interest income from loan lending, bank deposits and margin lending. Interest income for all interest-bearing financial instruments are recognised within "Interest income" in the consolidated statement of profit or loss using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating the interest income over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, where appropriate, a shorter period to the net carrying amount of the financial asset. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument, but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### (b) Commission and fee income

Commission and fee income includes brokerage commission income, loan arrangement fee income, underwriting fee income, advisory fee income and insurance agency income.

Brokerage commission income on dealing in securities contracts is recognised on a trade date basis when the relevant transaction is executed.

Loan arrangement fees are recognised as revenue when the loan has been granted by the Group and accepted by the borrowers and the related arrangement services have been completed.

Underwriting commission income are recognised as revenue in accordance with the terms of the underwriting agreement or deal mandate when the relevant significant acts have been completed.

Advisory fee income are recognised when advisory services are rendered.

Insurance agency and other fee income are recognised as revenue when the Group performs its role as an agent and when the corresponding services are rendered.

For the year ended 31 December 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.22 Revenue recognition (Continued)

### (c) Net investment income

Net investment income includes gain on disposals of financial assets designated at other comprehensive income, net gain on financial assets designated at fair value through profit or loss and derivative financial instruments and dividend income. They are recognised on the transaction dates when the relevant contract notes are executed whilst the unrealised profits or losses are recognised from valuation at the end of the reporting period in accordance with the accounting policies for financial instruments. Dividend income is recognised when the right to receive payment is established.

#### 2.23 Finance costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other finance costs are recognised in consolidated statement of profit or loss in the period in which they are incurred.

Finance costs include interest expense and exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs. The exchange gain and losses that are an adjustment to interest costs include the interest rate differential between borrowing costs that would be incurred if the entity had borrowed funds in its functional currency, and the borrowing costs actually incurred on foreign currency borrowings.

#### 3. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management objective is to enhance shareholder value while retaining exposure within acceptable thresholds in response to changes in markets. The Group has a robust risk management system in place to identify, analyse, assess and manage risks.

The Group's risk management is carried out by the Portfolio Management Department under policies approved by the board of directors. The Group's Portfolio Management Department provides written principles for overall risk management, as well as written policies covering specific areas, such as mitigating credit risk, market risk, liquidity risk, capital management risk and risk limits setting and monitoring.

The Group's Investment Committee ensures that there are formal and transparent procedures for planning and approving investments for the Group. The Investment Committee meets on a regular basis to review and approve various investment projects to be committed by the Group, and to monitor and assess the risks on the investment projects to ensure that they are in line with the investment strategy and policies of the Group.

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

### 3.1 Market risk

### 3.1.1 Foreign exchange risk

The Group has certain exposures to foreign currency risk as some of its business transactions, assets and liabilities are denominated in currencies other than the functional currency, such as US dollars ("USD"), Renminbi ("RMB") and European dollar ("EUR"). As USD is pegged to HK\$, the Group does not expect any significant movement in the USD/HK\$ exchange rate. The directors have also assessed the impact of foreign currency risk and considered that it is insignificant to the Group. The Group currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. The Group will monitor its foreign currency exposures closely and will consider hedging significant foreign currency exposures should the need arise.

The following table indicates the impact of management's reasonable expectation on the movement in foreign exchange rate on the Group's profit/loss before income tax and on other comprehensive income as at 31 December 2018 and 2017:

#### As at 31 December 2018

		(Decrease)/
	(Decrease)/	increase in
	Increase in	other
	profit before	comprehensive
	tax	income
	HK\$'000	HK\$'000
If Hong Kong Dollar strengthens/weakens against RMB by 5%	-/+ 12,312	+/- 12,264

#### As at 31 December 2017

		(Decrease)/
	(Decrease)/	increase in
	Increase in	other
	profit before	comprehensive
	tax	income
	HK\$'000	HK\$'000
If Hong Kong Dollar strengthens/weakens against RMB by 5%	-/+ 4,374	-/+ 16,201

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

#### **3.1** Market risk (Continued)

#### 3.1.2 Price risk

The Group is exposed to equity securities price risk because of investments held by the Group and classified on the consolidated statement of financial position either as at fair value through other comprehensive income or at fair value through profit or loss. Some of the Group's equity investments are listed on stock exchange in the world and are valued at quoted market prices as at reporting date.

To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. The Group's exposures are closely monitored by other relevant internal control units, including Portfolio Management Department, the Finance Department, the Legal and Compliance Department and the Internal Audit Department.

#### Listed equity investments

The table below summarises the impact of changes in the Hong Kong Hang Seng Index and other relevant indexes on the Group's profit before income tax for the year and on the investment revaluation reserve. The analysis is based on the assumption that the equity index had changed by 5% (2017: 5%) with all other variables held constant and all the listed equity instruments move according to the historical correlation with the index.

#### Hong Kong Hang Seng Index and Shenzhen Component Index

20	18	2017		
	Impact on the	Impact on t		
	investment		investment	
Impact on	revaluation	Impact on	revaluation	
profit before	reserve in	profit before	reserve in	
tax	equity	tax	equity	
HK\$'000	HK\$'000	HK\$'000	HK\$'000	
-/+1,391	_	-/+1,365	+/-3,895	
	Impact on profit before tax HK\$'000	Impact on revaluation profit before reserve in tax equity  HK\$'000 HK\$'000	Impact on the investment Impact on revaluation Impact on profit before reserve in profit before tax equity tax  HK\$'000 HK\$'000 HK\$'000	

### Unlisted investment funds and equity investments

The fair value of unlisted investment funds and equity investments depend on the valuation of the respective investments or underlying investments. It is assumed that if the valuation increased/decreased by 5%, profit before income tax for the year would have an estimated HK\$111,961,000 increase/decrease (2017: HK\$75,133,000), and investment revaluation reserve in other comprehensive income would have an estimated HK\$12,277,000 increase/decrease (2017: HK\$39,729,000).

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Market risk (Continued)

#### 3.1.3 Interest rate risk

The Group's exposures to the risk of changes in market interest rates relates primarily to the Group's loan and interest receivables, margin receivables, loan payable, bank borrowings, margin payables and cash and bank balances.

The Group's investment in fixed-rate term loans are of shorter duration and carried at amortised cost and therefore management consider they are not subject to fair value change as a result of change in reasonable possible shift of market interest rate.

Loans to margin clients at floating/variable rates (such as margin receivables) expose the Group to interest rate risk. Interest income on cash at banks and interest expense on borrowing will fluctuate at floating rates based on movement in short term bank interest rate.

The Group's cash flow interest rate risk is mainly concentrated on the fluctuation of Hong Kong Interbank Offered Rate ("HIBOR") and London Interbank Offered Rate ("LIBOR") arising from the Group's variable interest rate instruments. As at 31 December 2018, if the interest rate had been 50 basis points (31 December 2017: 50 basis points) higher/lower, the Group's profit before income tax would decrease/increase by HK\$2,533,000 (31 December 2017: HK\$2,746,000). The sensitivity analysis above is prepared assuming the financial instruments outstanding at the end of the reporting period were outstanding for the whole year. A 50 basis points (31 December 2017: 50 basis points) increase or decrease is used when reporting interest rate internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

#### 3.2 Credit risk

Credit exposures arise principally from financial assets designated at fair value through profit or loss, margin receivables, loan and interest receivables, pledged bank deposits, margin accounts, deposits with brokers, bank balances, financial assets designated at fair value through other comprehensive income, derivative financial instruments and client trust bank balances with a maximum exposure equal to the carrying amounts of these financial assets in the consolidated statement of financial position.

Credit risk of the Group mainly arises from credit exposures with respect to margin financing business of the Group's securities brokerage business and the loan lending business of the Group. In addition, the Group is exposed to a concentration of credit risk on cash and investments at banks or custodians.

The Group minimises the credit risk by segregating the Risk Management function from the investment department. This provide a fundamental control to prevent fraud, ensure quality of works, and safeguard the Group's assets as well as integrity of books and records.

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

**3.2 Credit risk** (Continued)

The Group manages its credit risk in the following perspectives:

### Margin Financing Business and Loan Lending Business

The Group maintains effective credit risk management system to evaluate creditworthiness of counterparties. The following factors will be considered when determining the credit risk of loan receivables:

- 1. Counterparties' credit rating by reputable credit rating agencies;
- 2. Counterparties' investment objective, investment history, and risk appetite;
- 3. Counterparties' past record and defaults;
- 4. Counterparties' capital base, the existence and amount of guarantees, and by whom such guarantees are given;
- 5. Any known events which may have an adverse impact on the counterparties' financial status, potential for default or accuracy of information stored regarding the client; and
- 6. Where credit is extended to cover margin trading, appropriate haircuts are made to market value to establish the counterparty has adequate equity.

The Group monitors the cash flows from loan receivables to ensure that they are in accordance with mutually signed agreement and the expected timeline. In case there is delay, the Group will communicate with counterparties to identify if there is trigger event on credit risk issue.

The Group uses three categories for loans and interest receivables and margin receivables which reflect their credit risk and how the ECL allowance is determined for each of those categories. Please refer to note 2.9 for definition of these three categories.

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

3.2 Credit risk (Continued)

### Margin Financing Business and Loan Lending Business (Continued)

The gross carrying amount of loan and interest receivables and margin receivables, and thus the maximum exposure to loss, is as follows:

	31 December 2018 HK\$'000
Loan and interest receivables	
Stage 1 — Unimpaired and without significant increase in credit risk Stage 2 — Significant increase in credit risk	230,968 -
Stage 3 — Credit-impaired	323,741
Total gross loan and interest receivables	554,709
Less: ECL allowance	(83,182)
Loan and interest receivables, net of expected credit losses	471,527
Margin receivables	
Stage 1 — Unimpaired and without significant increase in credit risk	123,124
Stage 2 — Significant increase in credit risk	108,990
Stage 3 — Credit-impaired	56,991
Total gross loan and interest receivables	289,105
Less: ECL allowance	(21,592)
Loan and interest receivables, net of expected credit losses	267,513

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

### **3.2 Credit risk** (Continued)

### Margin Financing Business and Loan Lending Business (Continued)

The following table reconcile the movement in ECL between the beginning and the end of the financial year:

	Stage 1 12 month ECL HK\$'000	Stage 2 Lifetime ECL HK\$'000	Stage 3 Lifetime ECL HK\$'000	Total HK\$'000
Loan and interest receivables				
ECL as at 1 January 2018	5,207			5,207
Transfer from Stage 1 to Stage 3	(3,049)		81,869	78,820
Financial assets purchased during the year	1,341			1,341
Financial assets derecognised				
during the year	(2,158)			(2,158)
Exchange difference	(28)	_	_	(28)
ECL as at 31 December 2018	1,313	-	81,869	83,182
Margin receivables				
ECL as at 1 January 2018	1,559			1,559
Transfer from Stage 1 to Stage 2/3	(1,007)	107	21,449	20,549
Financial assets purchased during the year	10			10
Financial assets derecognised				
during the year	(526)	-	-	(526)
ECL as at 31 December 2018	36	107	21,449	21,592

Based on HKFRS 9 ECL assessment margin receivables and on loan receivables, the Group recognised HK\$98,036,000 expected credit losses allowance for the year ended 31 December 2018 (as at 1 January 2018: HK\$6,766,000).

#### Cash and Investments at Bank or Custodian

The Group's bank balances are deposited in reputable and large commercial banks. For the client trust bank balances which are held in segregated accounts, they are deposited in authorized financial institutions in Hong Kong. The credit risk of bank balances and client trust bank balances are considered to be low. The Group has exposure to the concentration of credit risk from one bank of HK\$1,067,455,000 (2017: HK\$379,979,000) with a credit rating of BBB+ (2017: BBB+).

### 3.3 Liquidity risk

Interest-bearing borrowings are the general sources of funds to finance the operations of the Group. Majority of the Group's external financing are subject to floating rates and are renewable upon maturity. The Group regularly reviews its major funding positions to ensure it has adequate financial resources in meeting its financial obligations and compliance with the statutory requirements. The Group aims to maintain flexibility in funding by keeping committed credit lines available and sufficient bank deposits to meet its short term cash requirements. The Group's liquidity risk management includes making available standby banking facilities and diversifying the funding sources.

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

#### 3.3 Liquidity risk (Continued)

Certain subsidiaries of the Group's operations are subject to various statutory liquidity requirements as prescribed by the Hong Kong Securities and Futures Commission in accordance with the Hong Kong Securities and Futures Ordinance (the "HKSFO"). The Group has put in place a monitoring system to ensure that it maintains adequate liquid capital to fund its business commitments and to comply with relevant liquid capital requirements under the HKSFO. The liquidity risk of the Group is managed by regularly monitoring current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash and current working capital to meet its liquidity requirements in the short and longer term. The Group holds sufficient cash and deposits on demand to repay its liabilities.

The table below presents the cash flows payable by the Group under financial liabilities by remaining contractual maturities as at 31 December 2018 and 2017. The amounts disclosed in the table are the contractual undiscounted cash flows.

As at 31 December 2018

	On demand or less than 1 year HK'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
Bank borrowings	525,427				525,427
Trade payables	8,687				8,687
Other payables	7,504				7,504
Derivative financial instruments	15,430	-	-	-	15,430
	557,048	-	-	-	557,048

As at 31 December 2017

			Between 2 and 5 years		Total
	HK'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Note payable	_	_	349,200	_	349,200
Loan and interest payables	224,241	27,259	51,904	-	303,404
Bank borrowings	201,264	_	_	-	201,264
Trade payables	9,106	-	-	-	9,106
Other payables	6,706	_	_	-	6,706
Derivative financial instruments	383	7,690	_	_	8,073
	441,700	34,949	401,104	_	877,753

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

#### 3.4 Capital management

The Group's objectives when managing capital are:

- (a) to comply with the liquid capital requirements under the Securities and Futures Commission in Hong Kong;
- (b) to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- (c) to support the Group's stability and growth; and
- (d) to maintain a strong capital base to support the development of its business.

Consistent within others in the industry, the Group monitors capital on the basis of the gearing ratio. The ratio is calculated as total debt divided by total equity.

The Group's gearing ratio at the balance sheet date is shown below:

	2018 HK\$'000	2017 HK\$'000
Total debt	509,610	746,371
Total equity	5,356,832	5,275,135
Gearing ratio	9.5%	14.1%

Three subsidiaries (2017: Two) of the Group (the "Licensed Subsidiaries") are registered with the Hong Kong Securities and Futures Commission ("SFC") to conduct respective regulated activities in Hong Kong. The Licensed Subsidiaries are subject to liquid capital requirements under the Hong Kong Securities and Futures (Financial Resources) Rules ("FRR") adopted by the SFC. Under the FRR, the Licensed Subsidiaries must maintain its liquid capital (assets and liabilities adjusted as determined by FRR) in excess of required liquid capital.

All licensed corporations within the Group complied with their required liquid capital during the years ended 2018 and 2017.

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

### 3.5 Fair value estimation

The following table represents the carrying value of financial instruments measured at fair value at the end of reporting period across the three levels of the fair value hierarchy defined in HKFRS 7 Financial Instruments: Disclosures, with the fair value of each financial instrument categorised in its entirety based on the lowest level of input that is significant to that fair value measurement. The levels are defined as follows:

Level 1 (highest level): fair values measured using quoted prices (unadjusted) in active markets.

Level 2: fair values measured using quoted price in active markets for similar financial

instruments, or using valuation techniques in which all significant inputs are

directly or indirectly based on observable market data.

Level 3 (lowest level): fair values measured using valuation techniques in which any significant input

is not based on observable market data.

The following tables present the Group's financial assets and liabilities that are measured at fair value as at 31 December 2018 and 31 December 2017.

As at 31 December 2018

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
Assets				
Financial assets designated at fair value				
through profit or loss				
<ul> <li>Unlisted equity investments</li> </ul>			485,830	485,830
— Unlisted investment funds		134,136	1,514,279	1,648,415
— Convertible bond		104,980		104,980
— Listed equity investments	244,970	-	-	244,970
Financial assets designated at fair value through other comprehensive income  — Unlisted investment fund		245,531		245,531
Total	244,970	484,647	2,000,109	2,729,726
Liabilities  Derivative financial instruments				
— Option contract		(11,036)		(11,036)
— Total return swap	-	(4,394)		(4,394)
	-	(15,430)	-	(15,430)

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

3.5 Fair value estimation (Continued)

As at 31 December 2017

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
Assets				
Financial assets designated at fair value				
through profit or loss  — Unlisted investment funds	_	403,879	1,098,787	1,502,666
— Convertible bonds	_	106,124	50,723	156,847
— Listed equity investment	33,900	_	_	33,900
Available-for-sale financial assets				
— Listed equity investments	233,007	_	_	233,007
— Unlisted bond	_	15,722	_	15,722
— Unlisted equity investments	_	_	199	199
— Unlisted investment funds	_	_	782,425	782,425
Total	266,907	525,725	1,932,134	2,724,766
Liabilities				
Derivative financial instruments				
— Equity swap	_	(383)	_	(383)
— Total return swap		(7,690)		(7,690)
-	_	(8,073)	_	(8,073)

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1. Instruments included in level 1 comprise primarily listed equity investments classified as financial assets designated at fair value through profit or loss.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Unlisted investment funds classified as level 2 is mainly because they are open-ended investment fund and their underlying investments are listed equity investments.

Unlisted investment funds classified as level 3 is principally due to their underlying investments are unlisted equity or unlisted debt investments.

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

3.5 Fair value estimation (Continued)

The following table presents the changes in level 3 items for the year ended 31 December 2018 and 31 December 2017 for recurring fair value measurements:

	2018 HK\$'000	2017 HK\$'000
Opening balance as at beginning of the year	1,932,134	607,591
Purchase	611,590	1,058,845
Disposals	(766,619)	(50,307)
Transfer from level 2	_	286,724
Amounts recognised in profit or loss		
Currency translation difference	(3,262)	11
Gains recognised in net investment income*	226,266	29,270
Closing balance as at year end	2,000,109	1,932,134
<ul> <li>includes unrealised gains or (losses) recognised in profit or loss attributable to balances held at</li> </ul>		
the end of the reporting period	209,251	29,270

There was no transfer between levels for the year ended 31 December 2018.

Below is the table setting out quantitative information about fair value measurements using significant unobservable inputs (Level 3).

Equity Investments	Fair value as at 31 December 2018	Valuation techniques	Unobservable input	Range	Relationship of unobservable inputs to fair value
Unlisted investment funds	1,373,069,000	Net asset value (note a)	n/a	n/a	n/a
	141,210,000	Recent transaction			
Unlisted equity investment	485,640,000	Discounted cash flow	Discount rate	26%	The higher the discount rate, the lower the fair value

(a) The Group has determined that the reported net asset value represents fair value at the end of the reporting period.

For the year ended 31 December 2018

### 3. FINANCIAL RISK MANAGEMENT (Continued)

### 3.6 Offsetting financial assets and financial liabilities

The following financial assets and financial liabilities are subject to offsetting, enforceable master netting arrangements and similar agreements.

As at 31 December 2018

	Gross amounts of recognised financial liabilities HK\$'000	Gross amounts of recognised financial liabilities set off in the consolidated statement of financial position HK\$'000	Net amounts of financial assets presented in the consolidated statement of financial position HK\$'000	Related am set off in co stateme financial p Financial Instruments HK\$'000	nsolidated ent of	Net Amount HK\$'000
Derivative financial liabilities	(15,430)	_	(15,430)	_	-	(15,430)
Total	(15,430)	-	(15,430)	-	-	(15,430)

### As at 31 December 2017

		Gross				
		amounts of	Net			
		recognised	amounts of			
		financial	financial	Related amo	ounts not	
		liabilities	assets	set off in con	isolidated	
		set off	presented	stateme	ent of	
	Gross	in the	in the	financial position		
	amounts of	consolidated	consolidated .			-
	recognised	statement	statement			
	financial	of financial	of financial	Financial	Cash	Net
	assets	position	position	Instruments	collateral	Amount
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Derivative financial liabilities	(8,073)		(8,073)		370	(7,703)
Total	(8,073)		(8,073)	_	370	(7,703)

For the year ended 31 December 2018

## 3. FINANCIAL RISK MANAGEMENT (Continued)

## 3.6 Offsetting financial assets and financial liabilities (Continued)

For the financial assets and liabilities subject to enforceable master netting arrangements or similar arrangements above, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party. According to the terms of each agreement, an event of default includes failure by a party to make payment when due; failure by a party to perform any obligation required by the agreement (other than payment) if such failure is not remedied within periods of 30 to 60 days after notice of such failure is given to the party; or bankruptcy.

#### 3.7 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## 3.7.1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Financial assets designated at fair value through profit or loss not quoted in active markets. The directors of the Group use their judgement in selecting an appropriate valuation technique for financial instruments not quoted in an active market. Valuation techniques commonly used by market practitioners are applied. The estimation of fair value of unlisted equity instruments are determined in accordance with generally accepted pricing models, which includes some assumptions not supported by observable market prices or rates. The carrying amount of such unlisted investments classified as level 3 as at 31 December 2018 is approximately HK\$2,000,109,000 (2017: HK\$1,932,134,000). The values assigned to the financial assets are based upon available information and do not necessarily represent amounts which might ultimately be realised, since such amounts depend on future circumstance and cannot be reasonably determined until the individual position is realised. The directors believe that the chosen valuation techniques and assumptions are appropriate in determining the fair value of financial instruments.

For the year ended 31 December 2018

## 3. FINANCIAL RISK MANAGEMENT (Continued)

3.7 Critical accounting estimates and judgements (Continued)

#### 3.7.2 Critical judgements in applying the group's accounting policies

The preparation of financial statements requires management to make judgements that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

#### ECL allowance on loans receivables

The Group reviews its loan receivables from loan lending business to assess ECL allowance on each individual loan at least on a quarterly basis. The internal credit risk on individual loan receivable plays a critical factor on the ECL impairment model. Portfolio Management Department ("PMD") maintains a watch list for risk monitoring on all loans receivables to determine the internal credit category of each individual loan receivable. This evidence may include overdue days of individual loan receivable based on contract note and other observable data indicating that there has been an adverse change in the payment status of the borrowers in a group.

#### Consolidation of structured entities

The Group makes significant judgment to assess whether or not to consolidate structured entities. When performing this assessment, the Group:

- assesses its contractual rights and obligations in light of the transaction structures, and evaluates the Group's power over the structured entities;
- performs independent analyses and tests on the variable returns from the structured entities, including but not limited to commission income and asset management fees earned, retention of residual income, and, if any, liquidity and other support provided to the structured entities; and
- assesses its ability to exercise its power to influence the variable returns assessed whether the
  Group acts as a principal or an agent through analysis of the scope of the Group's decisionmaking authority, remuneration entitled, other interests the Group holds, and the rights held
  by other parties.

For the year ended 31 December 2018

## 4. SEGMENT INFORMATION

Chief operating decision maker ("CODM") has been identified as the Executive Directors of the Company. Management has determined the operating segments based on the reports reviewed by the CODM that are used to assess performance and allocate resources. The CODM considers the business from the operations nature perspective, including the provision for asset management services ("Asset Management"), securities brokerage services ("Securities brokerage"), investment holding ("Investment holding"), investment banking ("Investment banking") and other corporate and business functions ("Others"). Each of the Group's operating segments represents a strategic business unit that is managed by different business unit leaders. Information provided to the CODM is measured in a manner consistent with that in the consolidated financial statements.

## For the year ended 31 December 2018

	Asset management HK'000	Securities brokerage HK'000	Investment holding HK\$'000	Investment banking HK\$'000	Others HK\$'000	Total HK\$'000
Revenue from external customers	72,305	46,216	387,967	-	6,896	513,384
Segment profit/(loss) before income tax	36,861	4,546	254,121	(5,989)	(128,663)	160,876
Other segment information:						
Interest income	-	39,571	126,368		5,454	171,393
Depreciation and amortisation	(54)	(385)	(186)		(4,274)	(4,899)
Staff costs and related expenses	(9,630)	(10,643)	(17,333)	(3,865)	(67,367)	(108,838)

## For the year ended 31 December 2017

	Asset management HK'000	Securities brokerage HK'000	Investment holding HK\$'000	Investment banking HK\$'000	Others HK\$'000	Total HK\$'000
Revenue from external customers	18,457	75,062	347,108	2,740	8,808	452,175
Segment profit/(loss) before income tax	430	44,458	295,742	(29,104)	(103,374)	208,152
Other segment information:						
Interest income	-	54,767	97,228	1,240	8,808	162,043
Depreciation and amortisation	(269)	(573)	(99)	-	(2,926)	(3,867)
Staff costs and related expenses	(6,241)	(7,121)	(10,867)	(12,982)	(52,141)	(89,352)

For the year ended 31 December 2018

# 5. REVENUE

	2018 HK\$'000	2017 HK\$'000
Interest income:		
Interest income from money lending business	115,676	124,221
Interest income from margin lending business	39,568	27,594
Other interest income	16,149	10,228
	171,393	162,043
Commission and fee income:		
Advisory fee income	3,108	3,585
Commission income from securities brokerage	2,959	3,270
Loan arrangement fee income	3,384	11,640
Fee income received from asset management	72,304	8,604
Referral fee income	17,430	_
Underwriting fee income	-	6,000
	99,185	33,099
Net investment income:		
Net gain on financial assets designated at fair value through profit or loss	187,996	133,269
Net loss on derivative financial instruments	(9,895)	(36,289)
Gain on disposal of available-for-sale investments	-	143,400
Dividend income	64,705	16,653
	242,806	257,033
	513,384	452,175

## 6. PROFIT BEFORE INCOME TAX

The Group's profit for the year is stated after charging/(crediting) the following:

	2018 HK\$'000	2017 HK\$'000
Profit before income tax has been arrived at after charging/(crediting):		72188
Auditors' remuneration		
Audit fees	2,255	2,508
Non-audit fees	(577)	970
Loss on disposals of property, plant and equipment	-	37
Written-off of property, plant and equipment	18	124
Impairment loss on goodwill	-	538
Expected credit losses on loans receivables and margin receivables	98,036	
Foreign exchange (gain)/losses, net	(1,812)	4,756
Written-back of trade and tax payables	_	(12,168)
		Wild Service

For the year ended 31 December 2018

## 7. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (2017: 16.5%) and at the rates of income tax prevailing in the countries in which the Group operates respectively.

The PRC Enterprise Income Tax rate is 25% (2017: 25%).

<b>2018</b> 2017 <b>HK\$'000</b> HK\$'000	
	Hong Kong Profits Tax
38,894 17,627	— charge for the year
(2,085) (155)	— overprovision for prior year
	PRC Enterprise Income Tax
1,489 790	— charge for the year
_ 1	— underprovision for prior year
	Deferred income tax
(19,027) (3,479)	— credit for the year
19,271 14,784	
(19,027)	<ul><li>— charge for the year</li><li>— underprovision for prior year</li><li>Deferred income tax</li></ul>

The income tax for the year can be reconciled to the profit before income tax per the consolidated statement of profit or loss as follows:

	2018 HK\$'000	2017 HK\$'000
Profit before income tax	160,876	208,152
Income tax at income tax rate applicable to assessable profit of		
the operation in different jurisdictions	30,617	33,767
Tax effect of expenses not deductible for tax purpose	3,964	8,400
Tax effect of income not taxable for tax purpose	(14,675)	(26,168)
Over provision in prior year	(2,085)	(471)
Utilisation of tax losses previously not recognised	(1,944)	(1,257)
Tax effect of temporary difference not recognised in prior year		
now recognised	355	114
Tax effect of tax losses not recognised		363
Others	3,039	36
Income tax for the year	19,271	14,784

For the year ended 31 December 2018

# 7. INCOME TAX (Continued)

As at 31 December 2018, deferred tax asset of HK\$25,979,000 (2017: HK\$6,950,000) has been recognised for some of the unused tax losses. There were no material unrecognised tax losses which have been agreed with the Inland Revenue Department.

	Before tax HK\$'000	2018 Tax credit HK\$'000	After tax HK\$'000	Before tax HK\$'000	2017 Tax credit HK\$'000	After tax HK\$'000
Fair value losses on available-for-sale						
financial assets			-	47,720	503	48,223
Currency translation differences	(12,310)		(12,310)	14,166	_	14,166
Other comprehensive						
income	(12,310)	-	(12,310)	61,886	503	62,389
Deferred tax		-			503	

The following is the analysis of the deferred tax balances for financial reporting purpose:

2018 HK\$'000	2017 HK\$'000
2,027	4,810
25,979	6,950
 28,006	11,760
	2,027 25,979

For the year ended 31 December 2018

# 8. STAFF COSTS AND RELATED EXPENSES (INCLUDING DIRECTORS' EMOLUMENTS)

	2018	2017
	HK\$'000	HK\$'000
Staff costs and related expenses:		
Salaries, bonuses and allowances	107,138	81,979
Equity-settled share-based payments	-	6,061
Retirement benefit scheme contributions	1,700	1,312
Other termination benefits	_	12,736
	108,838	102,088

## Five highest paid individuals

The five highest paid individuals in the Group during the year included no (2017: 1) director whose emoluments is reflected in the analysis presented in Note 9. The emoluments of the remaining 5 (2017: 4) individuals are set out below:

	2018 HK\$'000	2017 HK\$'000
Basic salaries and allowances	10,833	7,339
Discretionary bonus	2,519	7,312
Equity-settled share-based payments	-	1,563
Retirement benefit scheme contributions	90	63
Other termination benefits	-	1,622
	13,442	17,899

The emoluments fell within the following bands:

	Number of individuals		
	2018	2017	
Nil to HK\$2,000,000	-	_	
HK\$2,000,001 to HK\$5,000,000	5	3	
Over HK\$5,000,000		1	

For the year ended 31 December 2018

# 9. BENEFITS AND INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE

(a) Directors' emoluments

The remuneration of every director is set out below:

For the year ended 31 December 2018

	Emoluments paid or Fees HK\$'000	r receivable in res Salaries HKS'000	pect of a person's Discretionary bonus HK\$'000	(Note a) Estimated money value of other benefits HK\$'000	Employer's contribution to a retirement benefit scheme HK\$'000	Company or its subsice  Remunerations  paid or  receivable  in respect of  accepting office  as director  HKS'000	diary undertaking Housing allowance HK\$'000	Emoluments paid or receivable in respect of director's other services in connection with the management of the affairs of the Company or its subsidiary undertaking HK\$'000	Total HK\$'000
Name of director									
Mr. Wang Dongzhi	600								
Mr. Cheng Guogang <sup>1</sup>	376								
Mr. Ni Xinguang	939								
Ms. Feng Xiaoying <sup>2</sup>	67								
Mr. Zheng Li	253							1,128	
Ms. Li Wei	253								
Mr. Lyu Wei	250								250
Mr. Ling Yu Zheng	250								250
Mr. Guan Tao	250								250
Mr. Ma Jianting	250								250
Mr. Wong Yongli	34								34
Mr. Hu Zhongheng	-								-
Mr. Chen Johnny <sup>3</sup>	216	-	-	-	-	-	-	-	216
Total for 2018	3,738	394		671	37			1,883	6,723

<sup>&</sup>lt;sup>1</sup> Resigned on 17 August 2018

<sup>&</sup>lt;sup>2</sup> Resigned on 9 February 2018

<sup>&</sup>lt;sup>3</sup> Resigned on 12 November 2018

For the year ended 31 December 2018

# 9. BENEFITS AND INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE (Continued)

(a) Directors' emoluments (Continued)

For the year ended 31 December 2017

	Emoluments paid or Fees HKS'000	r receivable in res Salaries HK\$'000	pect of a person's  Discretionary  bonus  HK\$'000	(Note a) Estimated money value of other benefits HK\$'000	Employer's contribution to a retirement benefit scheme HK\$'000	Company or its subside Remunerations paid or receivable in respect of accepting office as director HK\$'000	iiary undertaking Housing allowance HK\$'000	Emoluments paid or receivable in respect of director's other services in connection with the management of the affairs of the Company or its subsidiary undertaking HKS'000	Total HK\$'000
Name of director									
Mr. Cheng Guogang	584	-	-	-	-	-	-	-	584
Mr. Wang Dongzhi	263	-	-	-	-	-	-	-	263
Mr. Wang Sing <sup>1</sup>	-	2,214	-	-	8	-	-	11,114	13,336
Mr. Li Huazhen <sup>2</sup>	535	-	-	-	-	-	-	-	535
Mr. Ni Xinguang	937	-	-	-	35	-	-	-	972
Mr. Liu Tianlin <sup>3</sup>	338	-	-	-	-	-	-	-	338
Ms. Feng Xiaoying <sup>4</sup>	400	2,292	688	-	-	-	-	-	3,380
Mr. Zhao Hongbo <sup>5</sup>	8	-	-	-	-	-	-	-	8
Mr. Chen Johnny	250	-	-	-	-	-	-	-	250
Mr. Lyu Wei	250	-	-	-	-	-	-	-	250
Mr. Ling Yu Zhang Mr. Thaddeus Thomas	116	-	-	-	-	-	-	-	116
Beczak <sup>6</sup>	134	-	-	-	-	-	-	-	134
Mr. Ma Jianting	28	-	-	-	-	-	-	-	28
Mr. Guan Tao	116	-	-	-	-	-	-	-	116
Total for 2017	3,959	4,506	688	_	43	_	_	11,114	20,310

Resigned on 8 May 2017

Estimated money values of other benefits include rent paid, share options, share base payment and insurance premium.

Neither the chief executive nor any of the directors waived any emoluments during the year (2017: nil).

<sup>&</sup>lt;sup>2</sup> Resigned on 21 November 2017

Resigned on 24 July 2017

Resigned on 9 February 2018

<sup>&</sup>lt;sup>5</sup> Resigned on 11 January 2017

<sup>6</sup> Resigned on 13 July 2017

For the year ended 31 December 2018

## 9. BENEFITS AND INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE (Continued)

(b) Directors' material interests in transactions, arrangements or contracts

Except for transactions disclosed in note 36, no significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company and the director's connected party had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## 10. DIVIDEND

The Directors do not recommend the payment of any dividend for the year ended 31 December 2018 (2017: HK\$Nil).

## 11. EARNINGS PER SHARE

#### Basic earnings per share

The calculation of basic earnings per share attributable to owners of the Company is based on the profit for the year attributable to owners of the Company of approximately HK\$143,233,000 (2017: HK\$192,033,000) and the weighted average number of ordinary shares of 28,928,719,000 (2017: 28,928,719,000) in issue during the year.

## Diluted earnings per share

Diluted earnings per share amount was the same as basic earnings per share amount as there were no potential dilutive ordinary shares outstanding for the year ended 31 December 2018.

For the year ended 31 December 2018

# 12. PROPERTY, PLANT AND EQUIPMENT

		Furniture,			
	Leasehold	office		Motor	
	improvements	equipment	Software	vehicles	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Cost					
At 1 January 2017	5,784	6,198	1,144	5,250	18,376
Additions	3,064	706	-	_	3,770
Write-off/disposals	(325)	(536)	(28)	(212)	(1,101)
Currency translation difference	62	128		320	510
At 31 December 2017 and					
1 January 2018	8,585	6,496	1,116	5,358	21,555
Additions	2,160	1,400	151	500	4,211
Write-off/disposals	_	(58)	_	_	(58)
Currency translation difference	(48)	(104)	-	(246)	(398)
At 31 December 2018	10,697	7,734	1,267	5,612	25,310
Accumulated depreciation					
and impairment					
At 1 January 2017	1,484	2,400	102	4,897	8,883
Charge for the year	2,675	843	228	121	3,867
Write-off/disposals	(325)	(431)	(8)	(141)	(905)
Currency translation difference	46	96		304	446
At 31 December 2017 and					
1 January 2018	3,880	2,908	322	5,181	12,291
Charge for the year	3,499	990	233	177	4,899
Write-off/disposals	_	(40)	_	_	(40)
Currency translation difference	(47)	(78)	_	(241)	(366)
At 31 December 2018	7,332	3,780	555	5,117	16,784
Carrying amount					
At 31 December 2018	3,365	3,954	712	495	8,526
At 31 December 2017	4,705	3,588	794	177	9,264

For the year ended 31 December 2018

## 13. GOODWILL

Goodwill acquired in a business combination is allocated, at acquisition, to the CGUs that are expected to benefit from that business combination. The carrying amount of goodwill had been allocated as follows:

	2018 HK\$'000	2017 HK\$'000
Securities brokerage:		
CM Securities (Hongkong) Company Limited ("CMS")	10,792	10,792
Asset management:		
CM Asset Management (Hongkong) Company Limited ("CMAM")	5,079	5,079
	15,871	15,871

The recoverable amounts of the CGUs have been determined on the basis of their value in use using discounted cash flow method. The key assumptions for the discounted cash flow method are those regarding the discount rates, revenue growth rate and expenses growth rate, and long term growth rate during the period. The Group estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. The growth rates are based on long-term average economic growth rate of the geographical area in which the businesses of the CGUs operate. Revenue and expenses growth rate are based on past practices and expectations on market development.

For each of the CGUs with significant amount of goodwill, the key assumptions used in the value-in-use calculations in 2018 and 2017 are as follows.

	20	18	2017		
	Securities Asset		Securities	Asset	
	brokerage	management	brokerage	management	
% of revenue growth rate	20%	12%	20%	20%	
% of expenses growth rate	18%	10%	20%	20%	
Long term growth rate	3.0%	3.0%	2.5%	2.5%	
Pre-tax discount rate	21%	20%	21%	24%	

No impairment is provided during the year ended 31 December 2018 (2017: HK\$538,000).

For the year ended 31 December 2018

## 14. OTHER INTANGIBLE ASSETS

	Trading right HK\$'000	Insurance agency licence HK\$'000	<b>Total</b> HK\$'000
Cost			
At 1 January 2017 and 31 December 2017	500	522	1,022
Additions	200		200
At 31 December 2018	700	522	1,222
Accumulated amortisation At 1 January 2017, 31 December 2017 and			
31 December 2018	_	522	522
Carrying amount			
At 31 December 2018	700	-	700
At 31 December 2017	500	- 1	500

## Trading right

The trading right represents the eligibility rights to trade on or through the SEHK and have no foreseeable limit to the period over which the Group can use to generate net cash flows. As a result, the trading right are considered by the management of the Group as having indefinite useful lives because they are expected to contribute to net cash inflows indefinitely. The trading right will not be amortised until their useful lives are determined to be finite. Instead, they will be tested for impairment annually and whenever there is an indication that they may be impaired. The respective recoverable amounts of the cash generating units relating to securities brokerage business, whereby these trading right are allocated to, using a value in use calculation, exceed the carrying amounts. No impairment is therefore considered necessary.

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# 15. SUBSIDIARIES

The following is a list of the principal subsidiaries at 31 December 2018:

	Place of incorporation/	Issued	Percent ownership	interest/	
Name	registration, operation and kind of legal entity	share capital/ registered capital	voting p profit s Direct		Principal activities
Cheong Wa Limited	Hong Kong, limited liability company	HK\$29,970,106	100%	-	Investment holding
CM Financial Investment Management Limited (formerly known as CM Asset Management Holdings Limited)	Hong Kong, limited liability company	HK\$260,000,002	100%	-	Investment holding
CM Securities Holdings Limited	Hong Kong, limited liability company	HK\$880,000,001	100%	-	Investment holding
Top Pro Limited	The British Virgin Islands, limited liability company	US\$1	100%	-	Investment holding
CM Wealth Holdings Limited	Hong Kong, limited liability company	HK\$1	-	100%	Provision of money lending services
CM Securities (Hongkong) Company Limited	Hong Kong, limited liability company	HK\$1,500,000,000	-	100%	Provision of securities brokerage services
CM Asset Management (Hongkong) Company Limited	Hong Kong, limited liability company	HK\$73,700,000	-	100%	Provision of securities advisory and asset management services
CM Securities Asset Management Limited	Hong Kong, limited liability company	HK\$3,000,000	-	100%	Provision of securities advisory and asset management services
Fuzhou Landun Science of Life Co., Ltd 福州藍頓生命科技有限公司	The PRC, wholly-foreign owned enterprise with limited liability	HK\$100,000,000	-	100%	Investment holding
Shanghai Seven Star International Shopping Co., Ltd. ("Seven Star (Shanghai)") 上海七星國際購物有限公司	The PRC, limited liability company	RMB6,000,000		100% (Note)	Investment holding and trading of chemical materials
Seven Star Shopping (China) Co., Ltd.^ 七星購物(中國)有限公司	The PRC, wholly-foreign owned enterprise with limited liability	RMB360,000,000		100%	Investment holding, provision of consultancy services and trading of chemical materials
Seven Star Shopping Limited	Hong Kong, limited liability company	HK\$1	-	100%	Investment holding
CM Securities Investment Limited	The British Virgin Islands, limited liability company	US\$6,410,000	-	100%	Investment holding
Tianjin Tong Ming Xin Peng Corporate Management Company Limited^ 天津桐鳴鑫鵬企業管理有限責任公司	The PRC, limited liability company	RMB387,690,000	-	100%	Investment holding
Shanghai Seven Star Electronic Commerce Co., Ltd.^,# 上海七星電子商務有限公司	The PRC, limited liability company	RMB30,000,000	-	96%	Investment holding

For the year ended 31 December 2018

## 15. SUBSIDIARIES (Continued)

The following is a list of the principal subsidiary at 31 December 2018: (Continued)

Name	Place of incorporation/ registration, operation and kind of legal entity	Issued share capital/ registered capital	Percentage of ownership interest/ voting power/ profit sharing Direct Indirect	Principal activities
Shanghai Seven Star New Energy Investment Co., Ltd.^ 上海七星新能源投資有限公司	The PRC, limited liability company	RMB600,000,000*	- 100%	Investment holding
Shanghai Seven Star Qiangguan Investment Management Co., Ltd.^ ("Shanghai Qiangguan") 上海七星強冠投資管理有限公司	The PRC, limited liability company	RMB10,000,000**	- 70%	Not yet commence real estate business
Shanghai Xiangsheng Insurance Agency Co., Ltd.^,## ("Xiangsheng Insurance") 上海祥生保險代理有限公司	The PRC, limited liability company	RMB20,000,000	- 96%	Provision of insurance agency services
CM SPC	Cayman Island	US\$1	- 100%	Investment holding
Prosperity (Cayman) Limited	Cayman Island	US\$1	- 100%	Investment holding
Shanghai Hecheng Enterprise Consulting Co., Ltd. 上海合暢企業諮詢有限公司	The PRC, limited liability company	RMB20,000,000***	- 100%	Investment Holding
CM FinTech Investment Holdings Limited 中民金融科技投資控有限公司	The British Virgin Islands, limited liability company	US\$1,000	- 100%	Investment Holding
CM FinTech Service Limited 中民金融科技服務有限公司	Hong Kong, limited liability company	HK\$10,000	- 100%	Investment Holding

- ^ The English names are for identification purposes only
- # Directly held by Seven Star (Shanghai)
- ## Indirectly held by Seven Star (Shanghai)
- \* The registered capital of Shanghai Seven Star New Energy is RMB600,000,000 and RMB8,816,239 has been paid up as at 31 December 2018.
- \*\* The registered capital of Shanghai Qiangguan is RMB10,000,000 and no capital has been paid up as at 31 December 2018.
- \*\*\* The registered capital of Shanghai Hecheng Enterprise Consulting Co., Ltd. is RMB20,000,000 and RMB3,225,883 has been paid up as at 31 December 2018.

Note: Although the Group does not own any equity interest in Seven Star (Shanghai), Seven Star (Shanghai) and its subsidiaries ("Seven Star (Shanghai) Group") are treated as subsidiaries because the Group is able to control the relevant activities of Seven Star (Shanghai) Group as a result of the Structured Contracts (as defined in the announcement of the Company dated 7 September 2006) entered into by the Group.

For the year ended 31 December 2018

# 15. SUBSIDIARIES (Continued)

The above list contains the particular of subsidiaries which principally affected the results, assets or liabilities of the Group. None of the subsidiaries has issued any debt securities.

The following table shows information of the subsidiaries that are in operations and have non-controlling interests ("NCI") material to the Group. The summarised financial information represents amounts before intercompany eliminations.

Name	Seven Star 2018	<b>(Shanghai)</b> 2017	Xiangsheng 2018	g Insurance 2017
Principal place of business/ country of registration	The PR	C/PRC	The PR	C/PRC
% of ownership interests/ voting rights held by NCI	100%/0%	100%/0%	100%/0%	100%/0%
At 31 December:	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Non-current assets Current assets Non-current liabilities Current liabilities	45,207 138,455 (423,652) (6,391)	47,385 145,129 (443,953) (6,699)	– 21,718 (6,979) –	- 22,802 (7,315) -
Net liabilities	(246,381)	(258,138)	14,739	15,487
Accumulated NCI	(93,414)	(97,798)	(5,076)	(4,974)
Year ended 31 December: Revenue		- 11 -		184.15
Loss	(118)	(1,035)	(37)	(82)
Total comprehensive income	11,756	(14,371)	(748)	909
Loss allocated to NCI	(118)	(1,035)	(37)	(82)
Net cash used in operating activities  Net cash generated from investing  activities	(37)	(1,135)	(233)	2,583
Effect of foreign exchange rate changes	37	707	112	(199)
Net decrease in cash and cash equivalents	-	(428)	(121)	2,400

For the year ended 31 December 2018

## 16. INVESTMENTS IN ASSOCIATES

Set out below are the associates of the Group as at 31 December 2018 which, in the opinion of the directors, are material to the Group.

Name of entity	Place of business	Country of incorporation	% of ownership interest	Nature of the relationship	Measurement method
Grand Flight Holding Company Limited	PRC	Cayman Islands	30	Note 1	Equity
Grand Flight Hooyoung Investment L.P.	PRC	Cayman Islands	30	Note 2	Equity

Note 1: Grand Flight Holding Company Limited is a company registered in Cayman Islands.

Note 2: Grand Flight Hooyoung Investment L.P. is an investment fund registered in Cayman Islands.

The total cash considerations for the investment was US\$24,997,000 (approximately HK\$195,506,000). There is no quoted market price available for both associates.

	2018 HK\$'000	2017 HK\$'000
Beginning of the period Addition Share of post-tax loss of associates	164,206 28,186 (1,708)	123,207 44,360 (3,361)
	190,684	164,206

For the year ended 31 December 2018

# 16. INVESTMENTS IN ASSOCIATES (Continued)

The following table shows information of the associates of the Group.

	Grand Flight Holding Company Limited 2018 HK\$'000	Grand Flight Holding Company Limited 2017 HK\$'000	Grand Flight Hooyoung Investment L.P. 2018 HK\$'000	Grand Flight Hooyoung Investment L.P. 2017 HK\$'000
At 31 December: Current assets Current liabilities	16,238 5,944	9,769 4,337	625,319 -	541,920 –
Net current assets	10,294	5,432	625,319	541,920
Year ended 31 December: Revenue Profit/(loss) Total comprehensive income/(loss)	15,587 4,851 4,851	15,618 4,706 4,706	– (15,613) (15,613)	– (15,711) (15,711)
Opening net assets 1 January Increase in equity interest Profit/(loss) for the year Currency translation difference	5,432 - 4,851 11	721 - 4,706 5	541,920 93,995 (15,613) 5,017	409,970 148,520 (15,711) (859)
Closing net assets	10,294	5,432	625,319	541,920
Interest in associates (30%)	3,088	1,630	187,596	162,576

## 17. AVAILABLE-FOR-SALE FINANCIAL ASSETS

Available-for sale financial assets include the followings:

	2018 HK\$'000	2017 HK\$'000
Unlisted equity investments	-	199
Listed equity investments	_	233,007
Unlisted bond	-	15,722
Investment in unlisted funds	- 0 7/4/02/2	782,425
	-	1,031,353
Classified as		
Non-current assets	_	623,844
Current assets	- 2541.30	407,509
	5164.82	1,031,353

Upon the adoption of HKFRS 9, financial assets that are classified as available-for-sale financial assets under HKAS 39 have been reclassified to financial assets designated at fair value through profit or loss. Please refer to 2.1.

For the year ended 31 December 2018

## 18. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments include the followings:

	2018 HK\$'000	2017 HK\$'000
Option contract	(11,036)	_
Equity swap		(383)
Total return swap	(4,394)	(7,690)
	(15,430)	(8,073)
Classified as		
Non-current liabilities	_	(7,690)
Current liabilities	(15,430)	(383)
	(15,430)	(8,073)

## 19. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss include the followings:

	2018 HK\$'000	2017 HK\$'000
Financial assets designated at fair value through profit or loss		
Unlisted investment funds	1,648,415	1,502,666
Unlisted equity investments	485,830	_
Convertible bonds	104,980	156,847
Listed equity investments	244,970	33,900
	2,484,195	1,693,413
Classified as		
Non-current assets	627,040	1,659,513
Current assets	1,857,155	33,900
	2,484,195	1,693,413

The investments in unlisted investment funds of HK\$1,648,415,000 (2017: HK\$1,502,666,000) as above represent investments in unconsolidated structured entities. The maximum exposure to loss is HK\$1,648,415,000 (2017: HK\$1,502,666,000) which represents the fair value as at 31 December 2018.

The size of these unconsolidated structured entities is HK\$1,681,949,000 (2017: HK\$1,532,965,000).

During the year, the Group did not provide financial support to these unconsolidated entities and has no intention of providing financial or other support.

The above investments were designated upon initial recognition of fair value through profit or loss.

For the year ended 31 December 2018

# 20. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

Financial assets at fair value through other comprehensive income include the followings:

	2018 HK\$'000	2017 HK\$'000
Financial assets designated at fair value through		
other comprehensive income	245,531	_
	245,531	_
Classified as		
Non-current assets	245,531	_
Current assets	-	_
	245,531	_

## 21. MARGIN RECEIVABLES AND OTHER TRADE RECEIVABLES

	2018 HK\$'000	2017 HK\$'000
Margin clients Less: Expected credit losses allowances on margin receivables	289,105 (21,592)	442,855 –
Trade receivables arising from the businesses of asset management	267,513 59,119	442,855 2,510
	326,632	445,365

The settlement terms of trade receivables arising from the business of securities dealing and brokerage excluding margin clients are two days after trade date.

For the year ended 31 December 2018

## 21. MARGIN RECEIVABLES AND OTHER TRADE RECEIVABLES (Continued)

Loans to margin clients are secured by clients' pledged Hong Kong-listed securities at fair value of HK\$885,094,000 (2017: HK\$1,442,588,600) which can be sold at the Company's discretion to settle margin call requirements imposed by their respective securities transactions. The loans are repayable on demand and bear interest at commercial rates.

Expected credit losses as at 1 January 2018 to reflect the adoption of HKFRS 9 is HK\$1,559,000. Expected credit losses allowance ("ECL allowance") as at 31 December 2018 amounted to HK\$21,592,000, the increase in ECL allowance of HK\$20,033,000 was recognised in the consolidated statement of profit or loss.

The Group considered that the business nature of margin receivable are short-term with no significant over-due amounts and the directors are of the opinion that no further aging analysis is disclosed.

Aging analysis of other trade receivables from the trade date is as follow:

	2018 HK\$'000	2017 HK\$'000
0–90 days	59,119	2,510

The carrying amount of the margin receivables and other trade receivables approximate to their fair value.

For the year ended 31 December 2018

## 22. LOAN AND INTEREST RECEIVABLES

As at 31 December 2018, these loan receivables bear interest at fixed rate ranged from 10% to 13% per annum (31 December 2017: 8.5% to 10%). Interest income derived from loan receivables was recognised and presented under "Interest income". The carrying value of the loan receivables approximate to their fair values.

Regular reviews on these loans receivables are conducted by the Portfolio Management and Operation Department based on the latest status of these loans, and the latest announced or available information about the borrowers and the underlying collateral held. Apart from collateral monitoring, the Group seeks to maintain effective control over its loans in order to minimise credit risk by regularly reviewing the borrowers' and/or guarantors' financial positions.

As these loan receivables will be settled within 12 months, the carrying amount approximate to their fair value.

Expected credit losses as at 1 January 2018 to reflect the adoption of HKFRS 9 is HK\$5,207,000. Expected credit losses allowance ("ECL allowance") as at 31 December 2018 amounted to HK\$83,182,000, the increase in ECL allowance of 78,003,000 was recognised in the consolidated statement of profit or loss.

The following is an ageing analysis of loan and interest receivables based on the contract note at the reporting date:

	2018 HK\$'000	2017 HK\$'000
Not past due or less than 1 month past due 1–3 months past due	230,968 323,741	1,323,926 –
Less: ECL allowance	554,709 (83,182)	1,329,926 –
	471,527	1,323,926

## 23. OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS

	2018 HK\$'000	2017 HK\$'000
Investment proceeds receivable	-	60,901
Other receivables, prepayments and deposits	16,206	9,355
	16,206	70,256

For the year ended 31 December 2018

#### 24. MARGIN ACCOUNTS WITH FINANCIAL INSTITUTION AND DEPOSITS WITH BROKERS

Margin accounts with financial institution represents margin deposits held in respect of some currency forward contract and equity derivative contract and deposits with brokers represents deposits placed with broker for trading financial assets. The amount carried interest at variable interest rates for the year.

As at 31 December 2018, the pledged deposits held at margin accounts amounted to HK\$Nil (2017: HK\$370,000).

The carrying amount of deposits with brokers and margin accounts approximate to their fair value.

#### 25. PLEDGED BANK DEPOSITS AND CASH AND BANK BALANCES

At 31 December 2018, the Group's pledged bank deposits included a deposit pledged to a bank of approximately HK\$299,000 (2017: HK\$313,000) as security for a corporate card granted to a director of the Group. The credit limit of the corporate card is approximately HK\$224,000 (2017: HK\$224,000).

At 31 December 2018, the bank and cash balances of the Group denominated in RMB or HKD and kept in the PRC amounted to approximately HK\$199,977,000 (2017: HK\$226,691,000). Conversion of RMB into foreign currencies is subject to the PRC's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations.

The Group maintains segregated accounts with authorised institutions to hold clients' monies in the normal course of business. At 31 December 2018, client money maintained in segregated accounts not otherwise dealt with in the financial statements amounted to HK\$11,640,000 (2017: HK\$92,905,000).

The carrying amount of pledged bank deposits and cash and bank balances approximate to their fair value.

#### **26. NOTE PAYABLE**

The note bear interest at variable interest rates of HIBOR plus 6.5% per annum and are repayable in 5 years from the issued date. In October 2018, the unsecured note of HK\$349,200,000 was early settled by the Group in cash (31 December 2017: HK\$349,200,000).

## 27. BANK BORROWINGS AND LOAN AND INTEREST PAYABLES

As at 31 December 2018, the current portion of outstanding loan balances and bank borrowings excluding interest payables of HK\$506,658,000 (31 December 2017: HK\$396,408,000) represent unsecured loans borrowed by the Company.

The loans bear interest at HIBOR + 2.0% to 2.7% fixed per annum and are repayable within a year from the end of the reporting period.

The fair value of bank borrowings equal their carrying amount, as the impact of discounting is not significant.

For the year ended 31 December 2018

# 28. FINANCE COSTS

An analysis of finance costs is as follows:

	2018 HK\$'000	2017 HK\$'000
Finance costs on bank borrowings	8,820	5,050
Finance costs on loan payables	186	14,869
Finance costs on note payable	22,179	25,518
Other finance costs	10	1,843
	31,195	47,280

# 29. ACCRUALS AND OTHER PAYABLES

	2018 HK\$'000	2017 HK\$'000
Accrued employee benefits	36,224	37,193
Deposits received	585	613
Receipts in advance	6,836	22,315
Other tax payable	3,858	4,136
Other payable and accruals	37,682	24,726
	85,185	88,983

# 30. SHARE CAPITAL

		20	18	2017	7
		Number of		Number of	
		shares	Amount	shares	Amount
	Note	'000	HK\$'000	′000	HK\$'000
Ordinary shares, issued and fully paid:					
At 1 January		28,928,719	5,667,546	28,928,719	5,667,546
At 31 December		28,928,719	5,667,546	28,928,719	5,667,546

For the year ended 31 December 2018

#### 31. OTHER RESERVES

## (i) Share-based payments reserve

The share-based payments reserve represented the fair value of the actual or estimated number of unexercised share options granted to directors, employees and consultants of the Group recognised in accordance with the accounting policy adopted for share-based payments in Note 2 to the consolidated financial statements.

## (ii) Special capital reserve

The application of the special capital reserve is subject to the court order granted by the High Court of Hong Kong SAR. Pursuant to the High Court Order dated 20 November 2002, as long as the Company shall remain a listed company, the balances shall be treated as an undistributable reserve of the Company provided that (1) the Company shall be at liberty to apply the said special capital reserve for the same purposes as a share premium account may be applied; and (2) the amount standing to the credit of the special capital reserve may be reduced by the amount of any increase, after the effective date, in the paid up share capital or the amount standing to the credit of the share premium account of the Company as a result of the payment up of shares by the receipt of new consideration or the capitalisation of distributable profits.

#### (iii) Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policy set out in Note 2.5 to the consolidated financial statements.

#### (iv) Statutory surplus reserve

In accordance with the PRC Company Law and the respective company's articles of association, a subsidiary of the Group established in the PRC, being a wholly foreign owned enterprise, is required to appropriate 10% of the annual statutory profit after tax (after offsetting any prior years' losses), to the statutory surplus reserve. When the balance of the reserve fund reaches 50% of the entity's registered capital, any further appropriation is optional. With the approval from the relevant authorities, the statutory surplus reserve can be utilised to offset prior years' losses or to increase capital. The reserve fund cannot be distributed in the form of cash.

#### (v) Investment revaluation reserve

The investment revaluation reserve comprises all fair value gain/loss arising from the revaluation of the available-for-sale investment and financial asset designated at fair value through other comprehensive income.

For the year ended 31 December 2018

# 32. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY

(a) Statement of financial position of the Company

Assets         Non-current assets           Property, plant and equipment Interest in subsidiaries         4,399         7,387           Interest in subsidiaries         3,906,915         3,882,493           Investments in associates         — 164,206           Rental and other deposits         — 6,624           Financial assets designated at fair value through profit or loss         — 623,645           Available-for-sale financial assets         — 623,645           Total non-current assets         22,001         — 623,645           Current assets         22,001         — 623,645           Other receivables, prepayments and deposits         11,552         2,824           Financial assets designated at fair value through profit or loss         178,204         — 623,645           Available-for-sale financial assets         — 160,236         — 623,645           Loan and interest receivables         226,802         250,037           Deposits with brokers         — 1,561         239,984           Cash and bank balances         1,209,052         259,784           Total current assets         — 5,560,486         5,718,415           Equity         — 5,667,546         5,667,546           Other reserves         30         734,825         753,864           A		Note	2018 HK'000	2017 HK'000
Property, plant and equipment	Assets			
Available-for-sale financial assets	Property, plant and equipment Interest in subsidiaries Investments in associates Rental and other deposits Financial assets designated at fair value through			3,882,493 164,206 6,624
Current assets         22,001         -           Other receivables, prepayments and deposits         11,552         2,824           Financial assets designated at fair value through profit or loss         178,204         -           Available-for-sale financial assets         -         160,236           Loan and interest receivables         226,802         250,037           Deposits with brokers         1,561         239,784           Cash and bank balances         1,209,052         259,784           Total current assets         1,649,172         912,865           Total assets         5,560,486         5,718,415           Equity         Equity attributable to owners of the Company         Share capital         29         5,667,546         5,667,546           Other reserves         30         734,825         753,864         Accumulated losses         (1,300,260)           Total equity         5,016,517         5,121,150         Liabilities         -         349,200           Total non-current liabilities         -         349,200         -         349,200           Current liabilities         -         349,200         -         349,200           Total current liabilities         543,969         597,265           Total liabilit			_	
Deferred tax assets	Total non-current assets		3,911,314	4,805,550
profit or loss         178,204         —           Available-for-sale financial assets         —         160,236           Loan and interest receivables         226,802         250,037           Deposits with brokers         1,561         239,784           Cash and bank balances         1,209,052         259,784           Total current assets         1,649,172         912,865           Total assets         5,560,486         5,718,415           Equity         Equity         5,667,546         5,667,546           Other reserves         30         734,825         753,864           Accumulated losses         (1,385,854)         (1,300,260)           Total equity         5,016,517         5,121,150           Liabilities         Non-current liabilities         349,200           Total non-current liabilities         —         349,200           Current liabilities         509,610         205,763           Accruals and other payables         509,610         205,763           Accruals and other payables         543,969         248,065           Total liabilities         543,969         597,265	Deferred tax assets Other receivables, prepayments and deposits			_ 2,824
Total assets   5,560,486   5,718,415	profit or loss Available-for-sale financial assets Loan and interest receivables Deposits with brokers		226,802 1,561	250,037 239,984
Equity         Equity attributable to owners of the Company         Share capital       29       5,667,546       5,667,546         Other reserves       30       734,825       753,864         Accumulated losses       (1,385,854)       (1,300,260)         Total equity       5,016,517       5,121,150         Liabilities         Non-current liabilities       -       349,200         Total non-current liabilities       -       349,200         Current liabilities       509,610       205,763         Accruals and other payables       34,359       42,302         Total current liabilities       543,969       248,065         Total liabilities       543,969       597,265	Total current assets		1,649,172	912,865
Equity attributable to owners of the Company   Share capital   29   5,667,546   5,667,546   Other reserves   30   734,825   753,864   Accumulated losses   (1,385,854)   (1,300,260)   Total equity   5,016,517   5,121,150	Total assets		5,560,486	5,718,415
LiabilitiesNon-current liabilitiesNote payable- 349,200Total non-current liabilities- 349,200Current liabilities509,610205,763Accruals and other payables34,35942,302Total current liabilities543,969248,065Total liabilities543,969597,265	Equity attributable to owners of the Company Share capital Other reserves		734,825	753,864
Non-current liabilities         –         349,200           Total non-current liabilities         –         349,200           Current liabilities         –         205,763           Loan and interest payables         509,610         205,763           Accruals and other payables         34,359         42,302           Total current liabilities         543,969         248,065           Total liabilities         543,969         597,265	Total equity		5,016,517	5,121,150
Current liabilities         509,610         205,763           Loan and interest payables         34,359         42,302           Total current liabilities         543,969         248,065           Total liabilities         543,969         597,265	Non-current liabilities		_	349,200
Loan and interest payables       509,610       205,763         Accruals and other payables       34,359       42,302         Total current liabilities       543,969       248,065         Total liabilities       543,969       597,265	Total non-current liabilities		-	349,200
Total liabilities 543,969 597,265	Loan and interest payables			
	Total current liabilities		543,969	248,065
Total equity and liabilities 5,560,486 5,718,415	Total liabilities		543,969	597,265
	Total equity and liabilities	85.07	5,560,486	5,718,415

Approved by the Board of Directors on 28 March 2019 and are signed on its behalf by:

Watanabe Tomohiko

Director

**Li Wei** Director

For the year ended 31 December 2018

# 32. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY (Continued)

(b) Reserve movement of the Company

	Share- based payments reserve HK\$'000	Revaluation reserve HK\$'000	Special capital reserve HK\$'000	<b>Total</b> HK\$'000
At 1 January 2017 Issue of shares under share option scheme (Note 32)	6,389	(32,629)	726,699	700,459
Share-based payments Transfer from equity-settled to cash settled	6,061	_	-	6,061
share-based payments Change in value of available-for-sale	(3,427)	_	_	(3,427)
financial assets	_	50,771		50,771
At 31 December 2017	9,023	18,142	726,699	753,864
Impact on transition to HKFRS 9	_	(18,142)		(18,142)
At 1 January 2018 Issue of shares under share option scheme (Note 32)	9,023	-	726,699	735,722
Share-based payments	-	_	_	-
Transfer from equity-settled to cash settled share-based payments	(897)	-	-	(897)
At 31 December 2018	8,126	_	726,699	734,825

For the year ended 31 December 2018

#### 33. SHARE-BASED COMPENSATION

#### Equity-settled share option scheme

On 9 December 2013, the shareholders of the Company approved the termination of the share option scheme adopted by the Company on 28 May 2004 (the "2004 Share Option Scheme") and the adoption of a new share option scheme (the "2013 Share Option Scheme"). The 2013 Share Option Scheme will expire on 8 December 2023.

#### 2013 Share Option Scheme

Under the 2013 Share Option Scheme, the directors of the Company may, at their discretion, grant options to executives and key employees in the service of any member of the Group and other persons who may make a contribution to the Group subject to terms and conditions stipulated therein. The exercise price for any particular option shall be such price as the board of directors of the Company may in its absolute discretion determine at the time of grant of the relevant option subject to the compliance with the requirements for share option schemes under the Listing Rules.

At 31 December 2017 and 31 December 2018, no option was outstanding under the 2013 Share Option Scheme.

## 2004 Share Option Scheme

The 2004 Share Option Scheme was terminated on 9 December 2013 such that no further option can be granted under the 2004 Share Option Scheme, but all options granted previously will remain exercisable in accordance with the terms of the 2004 Share Option Scheme and the relevant letters of offers to the respective grantees.

At 31 December 2017 and 31 December 2018, there are no options to subscribe for shares were outstanding.

#### Share award

The Group has entered share award scheme to incentivise selected employees or directors for their contributions to the Group and to attract suitable personnel for further development of the Group. Pursuant to the agreement, the ordinary shares of the Company will be acquired by the Company at the cost of the Company and will be granted to the selected participants after vesting. The total number of shares granted under the agreement will be vested for three years.

On 19 December 2018, the Group adopted another share award plan. The purpose of the Plan are to recognize and reward the contribution of selected employees or directors, to give incentives in order to retain them for the continual operation and development of the Group. The share award plan shall be valid and effective for a period of 10 years commencing from 19 December 2018 but may be terminated earlier as determined by the Board.

During the year, the Company recognised HK\$898,000 share award (2017: HK\$6,061,000).

For the year ended 31 December 2018

## 34. CONTINGENT LIABILITIES

As at 31 December 2018, the Group and the Company did not have any significant contingent liabilities (2017: Nil).

## 35. COMMITMENTS

## (a) Operating lease commitments

At 31 December 2018, the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	2018 HK\$'000	2017 HK\$'000
Within one year In the second to fifth years inclusive After five years	25,913 4,053 –	31,682 15,166 –
	29,966	46,848

Operating lease payments represent rentals payable by the Group for certain of its offices. Leases are negotiated for terms ranging from one to three years and rentals are fixed over the lease terms and do not include contingent rentals.

#### (b) Capital commitments

The Group has entered a contract to commit investing into an unlisted investment fund. The non-cancellable capital commitment as at 31 December 2018 is HK\$34,474,000 (2017: HK\$62,535,000)

For the year ended 31 December 2018

## **36. RELATED PARTY TRANSACTIONS**

(a) In addition to those related party transactions disclosed elsewhere in the financial statements, the Group had the following transactions with its related parties during the year:

	2018 HK\$'000	2017 HK\$'000
Commission income (Note i)	427	1,766
Interest income (Note ii)	4,219	110
Fee income received from asset management (Note iii)	72,305	8,604

- Note i: During the year ended 31 December 2018, the Group received commission fees income from immediately holding company and fellow subsidiaries. Commission fee income is determined with reference to the market rate offered to other third party clients.
- Note ii: During the year ended 31 December 2018, the Group lent unsecured loans to a related party of the Company and received interest income at an interest rate of 11.5% per annum (2017: 7.3%). As at 31 December 2018, the outstanding loan balance is HK\$50,831,000 (2017: HK\$Nil).
- Note iii: During the year ended 31 December 2018, the Group provided fund management service to a relate party fund and recognised fund management fee and performance fee of HK\$72,305,000. The fund management fee and performance fee are determined with reference to the market rate offered to other third party investor of the fund.
- (b) During the year ended 31 December 2017, the Group has shared an office space in Hong Kong from a related party. The total consideration paid was HK\$10,811,000. The arrangement has been ended in late 2017.
- (c) The remuneration for directors and other members of key management of the Group during the year is disclosed in Note 9 to the consolidated financial statements.

## 37. CASH FLOW INFORMATION

	Liabilities from financing activities			
			Bank	
			borrowings (excluding	
	Note payables HK\$'000	Loan payables HK\$'000	interest payables) HK\$'000	
As at 1 January 2018	349,200	196,408	200,000	
Cashflows — Proceed from bank borrowings	y ban an-	- 1	706,658	
Cashflows — Repayment of loan payables	(349,200)	(186,732)	(400,000)	
Foreign exchange adjustments	0104.02	(9,676)	-	
As at 31 December 2018	200 5 7 N		506,658	

# **FIVE YEAR FINANCIAL SUMMARY (UNAUDITED)**

	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000
Results					
Turnover	513,384	452,175	230,232	201,091	68,086
Profit/(loss) attributable to:  — Owners of the Company  — Non-controlling interests	143,233 (1,628)	192,033 (1,335)	36,933 (5,590)	(28,580) (16,025)	(30,144) (10,979)
Assets and liabilities					7 157
Total assets Total liabilities	6,027,091 670,259	6,158,503 (883,368)	5,913,876 (897,132)	5,084,840 (45,191)	40,193 (36,365)
Total equity	5,356,832	5,275,135	5,016,744	5,039,649	3,828