



# 2019/2020

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## INTERIM REPORT 中期報告書

for the six months ended 30 September 2019  
截至二零一九年九月三十日止六個月

VTech Holdings Limited  
偉易達集團  
HKSE:303

The first six months of the financial year 2020 saw VTech achieve an increase in both revenue and profit. Revenue rose on higher sales to North America, Europe and Asia Pacific, while lower costs and higher operational efficiency boosted profits. The US tariffs had no negative impact on the financial results in the period.

## Results and Dividend

Group revenue for the six months ended 30 September 2019 increased by 12.0% to US\$1,124.1 million, as higher sales in North America, Europe and Asia Pacific offset lower sales in Other Regions.

Profit attributable to shareholders of the Company rose by 31.0% to US\$118.0 million. This was attributable to higher revenue and gross profit, lower operating expenses as a percentage of Group revenue, as well as a fair value gain on an investment in a company that designs and distributes integrated circuit products.

Basic earnings per share increased by 31.0% to US46.9 cents, compared to US35.8 cents in the first six months of the previous financial year.

The Board of Directors has declared an interim dividend of US17.0 cents per ordinary share, unchanged from the interim dividend declared in the corresponding period last year.

## Costs

The Group's gross profit margin in the first six months of the financial year 2020 increased to 30.7%, from 29.5% in the corresponding period last year. Materials prices were lower, while direct labour costs and manufacturing overheads benefited from the depreciation of the Renminbi. In addition, the Group achieved further productivity improvements.

## US-China Trade Tensions

The first half of the financial year 2020 saw continued trade tensions between the US and China, with further tariffs on imports announced and introduced by both countries. A number of the Group's contract manufacturing services (CMS) customers became affected when List 3 came into force in September 2018. VTech residential phones, which fall under List 4A, have been subject to tariffs since 1 September 2019. If List 4B comes into force on 15 December 2019, virtually all VTech products manufactured in mainland China for export to the US would be subject to US tariffs.

The Group took various measures to mitigate the impact of the tariffs on its businesses during the period. Production of electronic learning products (ELPs) and telecommunication (TEL) products was accelerated, so that the majority of such products for the US market were shipped before the tariffs came into effect. For the CMS business, it is the customers themselves who bear the additional tariff cost, and most of those affected have been transferring production to the Group's manufacturing facilities in Malaysia.

## Segment Results

### North America

Group revenue in North America rose by 11.0% to US\$521.9 million in the first six months of the financial year 2020 as higher sales of ELPs and CMS offset lower sales of TEL products. North America remained VTech's largest market, accounting for 46.4% of Group revenue.

ELPs revenue in North America increased by 20.1% to US\$253.2 million, with sales rising for both LeapFrog and VTech branded products. The increase resulted from strong growth in both Canada and the US, with the US additionally benefiting from the accelerated shipment of products ahead of the tariffs. During the first nine months of the calendar year 2019, the Group strengthened its leadership as the number one manufacturer of electronic learning toys from infancy through toddler and preschool in the US and Canada<sup>1</sup>.

Growth in standalone products was supported by higher sales of both LeapFrog and VTech branded products. LeapFrog standalone products posted a significant sales increase, buoyed by rising sales of infant, toddler and preschool products. Among the new items launched, Smart Sizzlin' BBQ Grill™, LeapStory™ and Learn & Groove® Dancing Panda™ sold particularly well. This strong performance was supported by the introduction of LeapBuilders® to the North American market, allowing the Group to expand into the building sets category.

For the VTech brand, growth was led by higher sales of infant, toddler and preschool products. This was driven by the introduction of new items such as Mix & Match-a-Saurus™ and Myla the Magical Unicorn™, along with the good performance of preschool licensed products. The Kidi line of products also saw solid growth. These successes offset a decline in the Go! Go! Smart family of products.

Platform products too registered higher sales, driven by growth in VTech platform products. Sales of the Kidizoom® Smartwatch range and Touch & Learn Activity Desk™ Deluxe were higher, offsetting a decline in KidiBuzz™. Sales of LeapFrog platform products were lower, due to sales declines for children's educational tablets, the LeapStart® line of interactive learning systems and LeapReader®. These decreases, however, were partially offset by launches of two new products, RockIt Twist™, a handheld gaming system targeting children aged four to eight years, and LeapStart Go, a complete learning system that brings books to life. Subscriptions to the LeapFrog Academy® continued to grow steadily.

During the first six months of the financial year 2020, the Group's ELPs again received numerous awards from toy and parenting industry experts, key retailers and toy advisory boards in both Canada and the US. Myla the Magical Unicorn and Mix & Match-a-Saurus were both included in Walmart's "Top Rated by Kids" toy list, while RockIt Twist was in Target's "Bullseye's 2019 Top Toy's List". Eight products made *The Toy Insider's* "2019 Holiday Gift Guide", including LeapBuilders ABC Smart House™ and Myla the Magical Unicorn. Myla the Magical Unicorn and LeapStart Go were also featured in Amazon's "2019 Top 100 Toys". In Canada, RockIt Twist and Myla the Magical Unicorn were named to Walmart's list of "Top Toys for 2019".

<sup>1</sup> Source: NPD Group, Retail Tracking Service. Ranking based on total retail sales of VTech and LeapFrog products in the combined toy categories of early electronic learning, toddler figure and playset, walker, electronic entertainment (excluding tablets) and preschool electronic learning for the calendar year ending September 2019

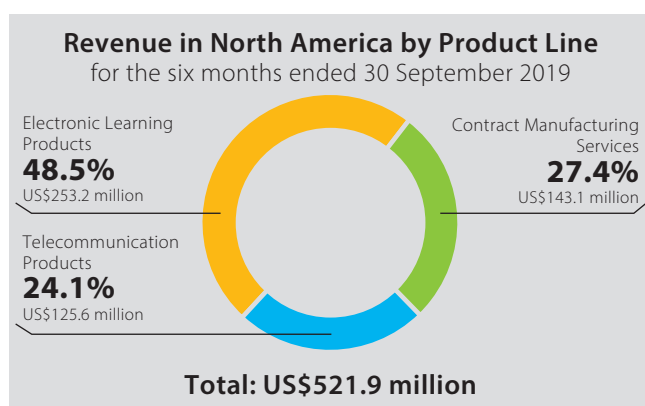
## Chairman's Statement

TEL products revenue in North America was 4.3% lower at US\$125.6 million, as residential phones, commercial phones and other telecommunication products all registered lower sales. During the period, VTech strengthened its leadership position in the US residential phones market<sup>2</sup>.

Sales of residential phones declined owing to the continued contraction of the fixed-line telephone market in the US. The rate of sales decline slowed, however, as VTech recouped some lost market share and became the sole supplier to some key retail customers.

Commercial phones and other telecommunication products saw a decrease, as lower sales of headset products, hotel phones and small to medium sized business (SMB) phones offset growth in VoIP (Voice over Internet Protocol) phones and conference phones. Sales of baby monitors remained stable during the period. The Group's new series of products under the Snom brand are gaining traction, contributing to overall growth for its VoIP phones. Although sales of headset products declined as an existing customer faced an issue with excess inventory, this was partially offset by a new customer launching a mobile phone station during the period. Sales of hotel phones declined in the face of keen competition. The Group's current range of SMB phones has reached the end of its life cycle, leading to a downtrend in sales.

CMS revenue in North America rose by 11.9% to US\$143.1 million. The increase was attributable to growth in professional audio equipment, medical and health products and solid-state lighting. This offset a sales decline in communication products, while sales of industrial products were stable. Professional audio equipment grew as VTech cleared a backlog of orders for a customer following an improvement in the supply of materials, while another customer was buoyed by the good market response to its products. Growth in medical and health products was driven by higher sales of hearing aids, as a customer transferred part of its in-house production to VTech, which now manufactures finished products rather than printed circuit board (PCB) assembly. Solid-state lighting benefited from the addition of a new customer, while sales of communication products declined as the customer's product reached the end of its life cycle.



### Europe

Group revenue in Europe increased by 10.0% to US\$440.6 million in the first six months of the financial year 2020, as higher sales of ELPs and CMS offset lower revenue from TEL products. Europe was VTech's second largest market, accounting for 39.2% of Group revenue.

ELPs revenue in Europe rose by 12.9% to US\$145.7 million, with higher sales of both standalone and platform products. Despite weak European currencies, growth was supported by new product lines, which have been well received by the market. With the logistics issues that affected the business in continental Europe in the first half of the previous financial year resolved, France, Germany and Spain all recorded higher sales. In the UK, the uncertain political and economic environment, along with tough market conditions, resulted in lower sales in the country. In the first nine months of the calendar year 2019, VTech was the number one infant and toddler toy manufacturer in France, the UK, Germany, Spain and the Benelux countries<sup>3</sup>.

In standalone products, both the VTech and LeapFrog brands posted growth. Growth in VTech came from higher sales of infant, toddler and preschool products, Kidizoom Camera and the Kidi line of products. These increases compensated for declines in the Toot-Toot family of products. LeapFrog also saw rising sales of infant, toddler and preschool products in the first half of the financial year 2020, owing to new product launches.

Platform products achieved growth across both brands. For VTech, there were higher sales of Kidizoom Smartwatches, KidiCom™ MAX and Touch & Learn Activity Desk. Growth for LeapFrog was driven by higher sales of the LeapStart interactive learning system, augmented by the introduction of LeapStart Go and RockIt Twist.

During the period, VTech ELPs won several important awards in Europe. Kidizoom Pixi™ was named "Best Electronic Toy" in the "Grand Prix du Jouet 2019" award from *La Revue du Jouet* magazine in France, while in Spain, the Spanish Association of Toy Manufacturers named Kidizoom Touch 5.0 and Turbo Force® Racers Race Track "Best Toy of the Year 2019" in their respective categories of Electronic Toys and Vehicles, Radio Control and Tracks. In the UK, Hop-a-Roo Kangaroo and KidiGear™ Walkie Talkies gained, respectively, gold and silver medals in the "2019 Independent Toy Awards" given by Toy Shop UK.

Revenue from TEL products in Europe decreased by 8.2% to US\$57.3 million in the first six months of the financial year 2020. Sales of residential phones continued to decline, offsetting growth of commercial phones and other telecommunication products.

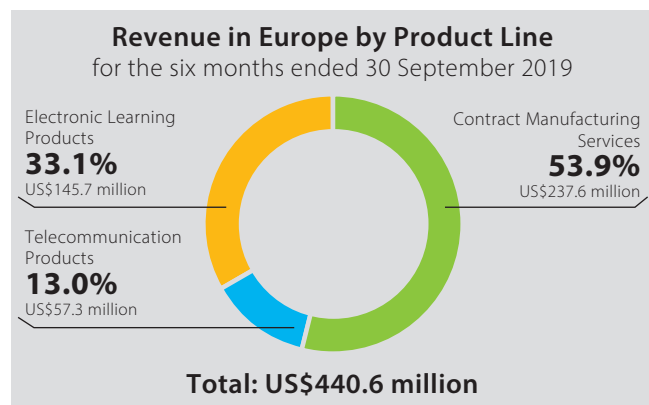
Sales of residential phones registered a decline, as the fixed-line telephone market contracts. In addition, a number of existing customers reduced orders to the Group during the period.

<sup>2</sup> Source: MarketWise Consumer Insights, LLC

<sup>3</sup> Source: NPD Group, Retail Tracking Service

Commercial phones and other telecommunication products saw growth. Sales of VoIP phones continued to grow steadily as the new line of Snom products gains traction. CAT-iq handsets were boosted by the addition of a new customer in Germany, while the CareLine range saw increasing orders from a number of existing customers. The baby monitors and hotel phones businesses remained stable. Sales of integrated access devices (IADs) were lower, however, as a customer reduced orders.

CMS revenue in Europe grew by 13.7% to US\$237.6 million, with an increase across the board. Professional audio equipment benefited from three factors. The market reception has been good for a customer's new generation of products, a new customer has been added and, as for the US, a backlog of orders has been cleared for a major customer. Hearables saw good sell-through of customers' products and more new projects were won from a major customer. Sales of IoT (Internet of Things) products grew on the back of more orders for internet-connected smart thermostats and air-conditioning controls. With an increasing number of installations by UK households wanting to track their energy consumption, the growth from smart meters was significant. In communication products, production of network routers for an existing customer was ramped up. Medical and health products saw higher sales of hearing aids following the decision by the customer to allow VTech to manufacture finished products rather than only handle PCB assembly. In addition, the Group gained a new customer in the field of hair removal products.



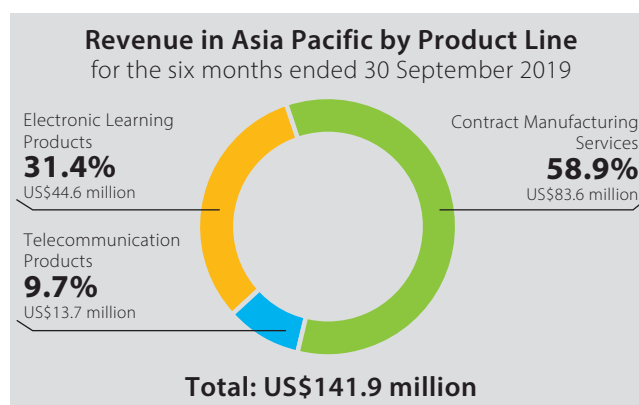
**Asia Pacific**

Group revenue in Asia Pacific increased by 26.6% to US\$141.9 million in the first six months of the financial year 2020, as higher sales of ELPs and CMS offset lower sales of TEL products. The Asia Pacific region rose to 12.6% of Group revenue.

Revenue from ELPs in Asia Pacific increased by 9.6% to US\$44.6 million, led by continued growth in mainland China and Australia. In mainland China, there was further growth of the KidiSchool line, which targets the early education segment. There were also increasing sales to maternity-infant-child specialty retailers and an e-commerce retailer. In Australia, several new customers were added and there was also further expansion of sales channels. This supported a strong sell-through of both the VTech and LeapFrog product lines.

TEL products revenue in Asia Pacific declined by 23.5% to US\$13.7 million. Higher sales in Hong Kong were insufficient to offset lower sales in Australia, Japan and Malaysia. In Hong Kong, sales were higher because of increased orders for IADs from an existing customer. In Australia, the continued contraction of the fixed-line telephone market led to lower sales of residential phones, offsetting growth in baby monitors. Sales in Japan declined owing to reduced shipment to a customer who faced financial problems. Excess inventory at one customer led to lower sales in Malaysia.

CMS revenue in Asia Pacific increased by 56.3% to US\$83.6 million as sales of professional audio equipment and medical and health products continued to rise, offsetting a sales decline in communication products. Sales of professional audio equipment were boosted by the addition of sales from the DJ equipment business that formed part of the acquisition of the production facilities in Malaysia. The acquisition was completed on 20 August 2018 and hence a full six months' contribution was recorded for the first half of the financial year 2020, as against less than two months' contribution in the first half of the financial year 2019. Medical and health products benefited from more orders for diagnostic ultrasound systems and hearing aids. Sales of marine radios, in contrast, recorded a decline.



**Other Regions**

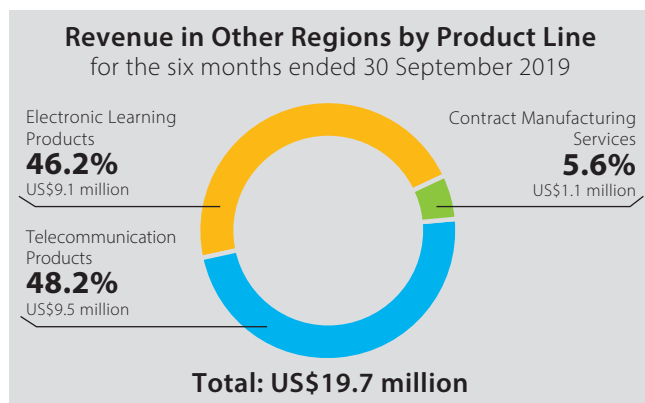
Group revenue in Other Regions, comprising Latin America, the Middle East and Africa, fell by 5.7% to US\$19.7 million in the first six months of the financial year 2020. ELPs and TEL products saw sales declines, while CMS registered growth. Other Regions accounted for 1.8% of Group revenue.

ELPs revenue in Other Regions declined by 1.1% to US\$9.1 million for the period. Higher sales in the Middle East were offset by lower sales in Latin America and Africa.

TEL products revenue in Other Regions decreased by 16.7% to US\$9.5 million. The decline was attributable to sales decreases in Latin America, the Middle East and Africa.

CMS revenue in Other Regions was US\$1.1 million in the first six months of the financial year 2020, as compared to US\$0.3 million in the corresponding period of the last financial year.

## Chairman's Statement



### Outlook

Group revenue for the full financial year 2020 is forecast to increase year-on-year. The growth rate will moderate in the second half, however, as some of the Group's second half shipments of ELPs and TEL products to US customers were brought forward into the first six months, in order to avoid the new tariffs. ELPs and CMS are both expected to record higher revenues for the full year. Although TEL products revenue is expected to be lower, the rate of decline will moderate year-on-year.

The Group's gross profit margin is expected to improve. Materials prices are expected to be lower, while labour costs and manufacturing overheads are forecast to benefit from the weaker Renminbi. There will, however, be some negative impact from the US trade tariffs, as well as from the weakness in European currencies. The Group has been discussing with customers various measures to alleviate the impact of the tariffs, including sharing the additional costs and increased use of domestic fulfilment.

To raise its competitiveness and position for further growth, VTech has embarked on a strategy of rationalising its manufacturing base. The implementation of this strategy began in August 2018 with the acquisition of the manufacturing facilities in Malaysia. The ramp up of production at these facilities has been smooth and the Group is helping CMS customers impacted by the US tariffs to transfer production there. The expansion of manufacturing capacity in Malaysia will continue.

ELPs revenue for the full financial year 2020 is forecast to increase. New product launches will boost sales worldwide and strengthen the Group's market share. In North America, the growth momentum continues, albeit at a more moderate pace because of the effect of the accelerated shipments in the first six months. In Europe, the business has now recovered from the logistics issue experienced in the first half of the previous financial year, although the market is soft and some retailers are facing financial problems. Positive momentum in the Asia Pacific region will continue, with rising sales in Australia and mainland China.

To complement VTech's preschool learning toy business, a new animation series inspired by the award-winning Go!

Go! Smart Wheels® will be launched on Netflix. Designed for preschoolers and called Go! Go! Cory Carson, the first episode of season one has been confirmed to premiere on 4 January 2020. New products associated with the animation are planned for launch in North America in Spring 2020, followed by other markets in Autumn 2020.

TEL products revenue is anticipated to decrease for the full financial year 2020, but the rate of decline is expected to moderate year-on-year. In residential phones, sales are anticipated to see a decline, though VTech will continue to regain market share in North America. Sales of commercial phones and other telecommunication products are forecast to be stable. VoIP phones, CAT-iq handsets and mobile phone stations are expected to grow, offsetting the declines in other product categories.

The Group is accelerating the development of new products. VTech will launch a line of super-long range residential phones with large displays and a visual ringer feature in North America. A new generation of SMB phones and hotel phones will also gradually replace the existing product ranges. The category of VoIP phones will be enriched with wireless headsets, cordless handsets and wireless desksets. A new line of VoIP conference phones, including video phones with large colour touch displays, will come onto the market. As for baby monitors, VTech will launch a new line of high definition video baby monitors with a remote access function. This pipeline of new products will be instrumental in restoring the TEL products business to growth.

CMS is on track to achieve full year growth. Hearables will benefit from strong sell-through and new product launches by a major customer. VTech is also winning more new projects from this customer, boosting sales and market share. Professional audio equipment will see rising sales to existing customers, driven by the good performance of their new products, while the Group is also acquiring new customers. DJ equipment sales are expected to continue to grow. Sales of medical and health products will be driven by rising orders of hearing aids, as the Group starts the manufacture of finished products for a customer. Growth is also expected from IoT products as demand for smart meters remains encouraging. The industrial products business is forecast to be stable.

The current business environment remains overshadowed by the US-China trade tensions. Despite this, the Group will continue to pursue its growth strategy, focusing on product innovation, market share gain, geographic expansion and operational excellence. Together with the rationalisation of the Group's production base, this will ensure VTech stays competitive in the market.

**Allan WONG Chi Yun**  
Chairman

Hong Kong, 11 November 2019

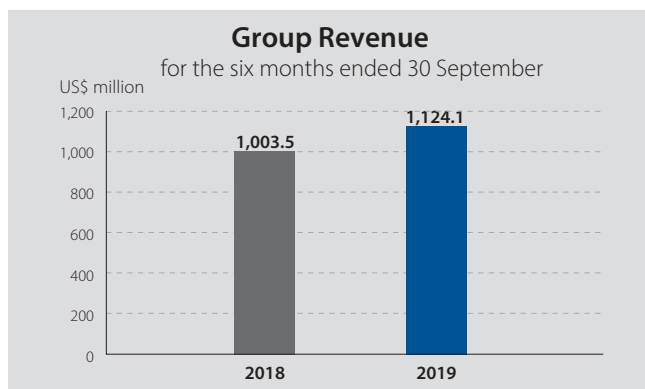
Financial Overview

	Six months ended 30 September		
	2019 US\$ million	2018 US\$ million	Change US\$ million
<b>Revenue</b>	<b>1,124.1</b>	1,003.5	120.6
<b>Gross profit</b>	<b>344.8</b>	296.5	48.3
Gross profit margin	<b>30.7%</b>	29.5%	
Other income	<b>8.5</b>	5.9	2.6
Total operating expenses	<b>(218.4)</b>	(202.1)	(16.3)
Total operating expenses as a percentage of revenue	<b>19.4%</b>	20.1%	
<b>Operating profit</b>	<b>134.9</b>	100.3	34.6
Operating profit margin	<b>12.0%</b>	10.0%	
Net finance (expense)/income	<b>(3.2)</b>	0.1	(3.3)
<b>Profit before taxation</b>	<b>131.7</b>	100.4	31.3
Taxation	<b>(13.7)</b>	(10.3)	(3.4)
Effective tax rate	<b>10.4%</b>	10.3%	
<b>Profit for the period and attributable to shareholders of the Company</b>	<b>118.0</b>	90.1	27.9

Revenue

Group revenue for the six months ended 30 September 2019 increased by 12.0% over the same period of the previous financial year to US\$1,124.1 million. The increase in revenue was largely driven by the higher sales in North America, Europe and Asia Pacific, which offset the decrease in revenue in other regions.

	Six months ended 30 September 2019		Six months ended 30 September 2018		Increase/(decrease)	
	US\$ million	%	US\$ million	%	US\$ million	%
North America	<b>521.9</b>	<b>46.4%</b>	470.1	46.8%	51.8	11.0%
Europe	<b>440.6</b>	<b>39.2%</b>	400.4	39.9%	40.2	10.0%
Asia Pacific	<b>141.9</b>	<b>12.6%</b>	112.1	11.2%	29.8	26.6%
Other Regions	<b>19.7</b>	<b>1.8%</b>	20.9	2.1%	(1.2)	(5.7%)
	<b>1,124.1</b>	<b>100.0%</b>	1,003.5	100.0%	120.6	12.0%



Gross Profit/Margin

Gross profit for the six months ended 30 September 2019 was US\$344.8 million, an increase of US\$48.3 million or 16.3% compared with the same period last year. Gross profit margin for the period also increased from 29.5% to 30.7%. It was mainly attributable to the lower materials prices, while direct labour costs and manufacturing overhead benefited

from depreciation of Renminbi against the US dollar. Further productivity gains also contributed to the improvement in gross profit margin during the period.

Operating Profit/Margin

Operating profit for the six months ended 30 September 2019 was US\$134.9 million, an increase of US\$34.6 million or 34.5% compared with the same period of the previous financial year. Operating profit margin also increased from 10.0% to 12.0%. The improvement in both operating profit and operating profit margin was mainly due to the increase in gross profit and gross profit margin, which offset the increase in total operating expenses. Operating profit for the six months ended 30 September 2019 also included a fair value gain of US\$8.5 million on an investment in a company that designs and distributes integrated circuit products, while the gain on disposal of tangible assets of US\$ 5.9 million was recorded in the same period of last year.

Total operating expenses increased from US\$202.1 million to US\$218.4 million compared with the same period last year. Total operating expenses as a percentage of Group revenue dropped from 20.1% to 19.4%.

## Management Discussion and Analysis

Selling and distribution costs increased from US\$124.7 million to US\$138.5 million, an increase of 11.1% compared with the same period last year. It was mainly attributable to the increased spending on advertising and promotional activities by the Group during the first half of the financial year. As a percentage of Group revenue, selling and distribution costs decreased from 12.4% to 12.3%.

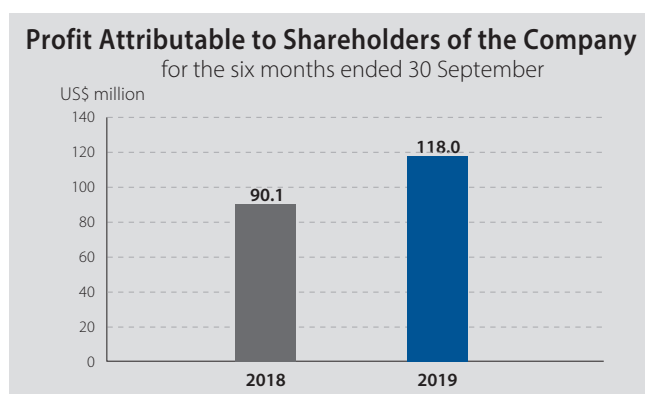
Administrative and other operating expenses increased from US\$39.1 million to US\$39.2 million compared with the same period last year. The net exchange gain arising from the Group's global operations in the ordinary course of business was US\$0.3 million, as compared with net exchange gain of US\$0.2 million in the corresponding period of last year. Administrative and other operating expenses as a percentage of Group revenue also decreased from 3.9% to 3.5%.

During the first half of the financial year 2020, the research and development expenses were US\$40.7 million, an increase of 6.3% compared with the same period last year. Research and development expenses as a percentage of Group revenue decreased from 3.8% to 3.6%.

### Profit Attributable to Shareholders and Earnings per Share

Profit attributable to shareholders of the Company for the six months ended 30 September 2019 was US\$118.0 million, an increase of US\$27.9 million or 31.0% compared with the same period last year. Net profit margin also increased from 9.0% to 10.5%.

Basic earnings per share for the six months ended 30 September 2019 were US46.9 cents as compared to US35.8 cents in the first half of the previous financial year.



### Dividends

Since the end of the relevant financial period, the directors of the Company (the "Directors") have declared an interim dividend of US17.0 cents per share, which is estimated to be US\$42.8 million.

### Liquidity and Financial Resources

The Group's financial resources remain strong. As of 30 September 2019, the Group had deposits and cash of US\$102.5 million and was debt-free. The Group also has adequate liquidity to meet its current and future working capital requirements.

### Working Capital

**Stocks** as of 30 September 2019 were US\$457.3 million, increased from US\$369.9 million as of 31 March 2019 with turnover days of 100 days. The higher stock level was primarily due to the higher demand of the Group's products in the second half of the financial year and the seasonality of most of the Group's businesses. Furthermore, we had arranged early production of the Group's products in order to better utilise the Group's production capacities. As compared to the corresponding period of last financial year, stocks decreased by US\$35.3 million or 7.2%, while turnover days increased from 138 days to 141 days. The pull-in of shipments from some US customers as a result of the US-China trade war also contributed to the lower stock level compared with the same period last year.

**Trade debtors** as of 30 September 2019 were US\$489.9 million, increased from US\$263.0 million as of 31 March 2019 with turnover days of 65 days. This was mainly due to the seasonal nature of most of the Group's businesses. As compared to the corresponding period of last financial year, trade debtors increased by US\$18.8 million or 4.0%, while turnover days decreased from 63 days to 62 days.

**Trade creditors** as of 30 September 2019 were US\$400.8 million, increased from US\$244.7 million as of 31 March 2019 with turnover days of 94 days. As compared to the corresponding period of last financial year, trade creditors decreased by US\$2.1 million or 0.5%, while turnover days increased from 103 days to 105 days.

### Right-of-use assets and Lease liabilities

As a result of the adoption of IFRS 16, *Leases*, right-of-use assets of US\$127.9 million and lease liabilities of US\$137.8 million were presented in the consolidated statement of financial position as of 30 September 2019. The adoption of IFRS 16 has resulted in increased depreciation and finance charges, offset by a reduction in lease charges. During the first half of the financial year 2020, the Group's depreciation of right-of-use assets amounted to US\$8.8 million with related finance costs of US\$2.9 million.

### Treasury Policies

The Group's treasury policies are designed to mitigate the impact of fluctuations in foreign currency exchange rates arising from the Group's global operations. The Group principally use forward foreign exchange contracts as appropriate to hedge the foreign exchange risks in the ordinary course of business. It is the Group's policy not to enter into derivative transactions for speculative purposes.

### Capital Expenditure and Contingencies

For the six months ended 30 September 2019, the Group invested US\$17.1 million in the purchase of tangible assets including machinery and equipment, leasehold improvements, office equipment, as well as the improvement of manufacturing working environment. All of these capital expenditures were financed from internal resources.

As of 30 September 2019, the Group had no material contingencies.

**Consolidated Statement of Profit or Loss**

For the six months ended 30 September 2019

	Note	Six months ended 30 September		Year ended
		2019 (Unaudited) US\$ million	2018 (Unaudited) (note) US\$ million	31 March 2019 (Audited) (note) US\$ million
<b>Revenue</b>	3	<b>1,124.1</b>	1,003.5	2,161.9
Cost of sales		<b>(779.3)</b>	(707.0)	(1,525.5)
<b>Gross profit</b>		<b>344.8</b>	296.5	636.4
Other income	4	<b>8.5</b>	5.9	5.9
Selling and distribution costs		<b>(138.5)</b>	(124.7)	(294.0)
Administrative and other operating expenses		<b>(39.2)</b>	(39.1)	(77.9)
Research and development expenses		<b>(40.7)</b>	(38.3)	(77.2)
<b>Operating profit</b>	3(b) & 4	<b>134.9</b>	100.3	193.2
Net finance (expense)/income		<b>(3.2)</b>	0.1	(0.9)
<b>Profit before taxation</b>		<b>131.7</b>	100.4	192.3
Taxation	5	<b>(13.7)</b>	(10.3)	(21.0)
<b>Profit for the period/year and attributable to shareholders of the Company</b>		<b>118.0</b>	90.1	171.3
<b>Earnings per share (US cents)</b>	7			
– Basic		<b>46.9</b>	35.8	68.2
– Diluted		<b>46.9</b>	35.8	68.1

**Consolidated Statement of Profit or Loss and Other Comprehensive Income**

For the six months ended 30 September 2019

	Six months ended 30 September		Year ended
	2019 (Unaudited) US\$ million	2018 (Unaudited) (note) US\$ million	31 March 2019 (Audited) (note) US\$ million
<b>Profit for the period/year</b>	<b>118.0</b>	90.1	171.3
<b>Other comprehensive income for the period/year</b>			
<b>Item that will not be reclassified to profit or loss:</b>			
Effect of remeasurement of net assets of defined benefit scheme, net of deferred tax	–	–	0.2
	–	–	0.2
<b>Items that may be reclassified subsequently to profit or loss:</b>			
Fair value (losses)/gains on hedging, net of deferred tax	<b>(4.9)</b>	(1.4)	5.9
Realisation on hedging, net of deferred tax	<b>(2.9)</b>	1.9	3.5
Exchange translation differences	<b>(13.7)</b>	(20.3)	(20.4)
	<b>(21.5)</b>	(19.8)	(11.0)
Other comprehensive income for the period/year	<b>(21.5)</b>	(19.8)	(10.8)
<b>Total comprehensive income for the period/year</b>	<b>96.5</b>	70.3	160.5

Note: The Group has initially applied International Financial Reporting Standard ("IFRS") 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated, see note 2.

The notes on pages 10 to 21 form part of this Interim Financial Report. Details of dividends payable to shareholders of the Company attributable to the profit for the period are set out in note 6.



## Interim Financial Report

### Consolidated Statement of Financial Position

As at 30 September 2019

	Note	30 September		31 March
		2019 (Unaudited) US\$ million	2018 (Unaudited) (note) US\$ million	2019 (Audited) (note) US\$ million
<b>Non-current assets</b>				
Tangible assets		80.1	88.2	84.3
Right-of-use assets	2&8	127.9	–	–
Leasehold land payments		–	4.4	4.5
Intangible assets		18.2	19.1	18.6
Investments		13.9	5.4	5.4
Goodwill		36.1	35.6	36.1
Net assets on defined benefit scheme		2.5	2.6	2.6
Deferred tax assets		8.8	8.1	5.8
		<b>287.5</b>	<b>163.4</b>	<b>157.3</b>
<b>Current assets</b>				
Stocks	9	457.3	492.6	369.9
Debtors, deposits and prepayments	10	540.1	521.7	319.1
Taxation recoverable		4.1	1.6	3.6
Deposits and cash		102.5	74.3	237.0
		<b>1,104.0</b>	<b>1,090.2</b>	<b>929.6</b>
<b>Current liabilities</b>				
Creditors and accruals	11	(644.1)	(651.6)	(443.9)
Provisions for defective goods returns and other liabilities		(25.6)	(27.2)	(24.9)
Lease liabilities	2	(17.3)	–	–
Taxation payable		(12.8)	(12.4)	(7.7)
		<b>(699.8)</b>	<b>(691.2)</b>	<b>(476.5)</b>
<b>Net current assets</b>		<b>404.2</b>	<b>399.0</b>	<b>453.1</b>
<b>Total assets less current liabilities</b>		<b>691.7</b>	<b>562.4</b>	<b>610.4</b>
<b>Non-current liabilities</b>				
Lease liabilities	2	(120.5)	–	–
Deferred tax liabilities		(2.9)	(3.0)	(3.4)
		<b>(123.4)</b>	<b>(3.0)</b>	<b>(3.4)</b>
<b>Net assets</b>		<b>568.3</b>	<b>559.4</b>	<b>607.0</b>
<b>Capital and reserves</b>				
Share capital	12(a)	12.6	12.6	12.6
Reserves		555.7	546.8	594.4
<b>Total equity</b>		<b>568.3</b>	<b>559.4</b>	<b>607.0</b>

### Condensed Consolidated Statement of Cash Flows

For the six months ended 30 September 2019

	Six months ended		Year ended
	30 September 2019 (Unaudited) US\$ million	2018 (Unaudited) (note) US\$ million	31 March 2019 (Audited) (note) US\$ million
<b>Operating activities</b>			
Cash generated from operations	41.0	33.9	273.4
Interest (paid)/received	(0.3)	0.1	(0.9)
Interest element of lease rentals paid	(2.9)	–	–
Tax paid	(9.2)	(7.7)	(23.2)
<b>Net cash generated from operating activities</b>	<b>28.6</b>	<b>26.3</b>	<b>249.3</b>
<b>Investing activities</b>			
Purchase of tangible assets	(17.1)	(22.3)	(37.3)
Proceeds from disposal of tangible assets and non-current asset held for sale	–	8.5	9.2
Payment for acquisition of a subsidiary (net of cash and cash equivalents acquired)	–	(18.2)	(17.8)
<b>Net cash used in investing activities</b>	<b>(17.1)</b>	<b>(32.0)</b>	<b>(45.9)</b>
<b>Financing activities</b>			
Capital element of lease rentals paid	(8.1)	–	–
Dividends paid	(125.9)	(158.5)	(201.3)
Other cash flows arising from financing activities	(0.6)	(1.5)	(3.4)
<b>Net cash used in financing activities</b>	<b>(134.6)</b>	<b>(160.0)</b>	<b>(204.7)</b>
Effect of exchange rate changes	(11.4)	(14.4)	(16.1)
<b>Decrease in cash and cash equivalents</b>	<b>(134.5)</b>	<b>(180.1)</b>	<b>(17.4)</b>
Cash and cash equivalents at the beginning of period/year	237.0	254.4	254.4
<b>Cash and cash equivalents at the end of period/year</b>	<b>102.5</b>	<b>74.3</b>	<b>237.0</b>

Note: The Group has initially applied IFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated, see note 2.

The notes on pages 10 to 21 form part of this Interim Financial Report.

## Consolidated Statement of Changes in Equity

For the six months ended 30 September 2019 – unaudited

	Note	Attributable to shareholders of the Company						Total equity US\$ million
		Share capital US\$ million	Share premium US\$ million	Shares held for Share Purchase Scheme US\$ million	Exchange reserve US\$ million	Hedging reserve US\$ million	Revenue reserve US\$ million	
<b>At 1 April 2019</b> (note)		12.6	154.3	(1.5)	(21.5)	5.4	457.7	607.0
Effect of adoption of IFRS 16	2	–	–	–	–	–	(11.2)	(11.2)
<b>Adjusted balance at 1 April 2019</b>		12.6	154.3	(1.5)	(21.5)	5.4	446.5	595.8
<b>Changes in equity for the six months ended 30 September 2019</b>								
<b>Comprehensive income</b>								
Profit for the period		–	–	–	–	–	118.0	118.0
<b>Other comprehensive income</b>								
Fair value loss on hedging, net of deferred tax		–	–	–	–	(4.9)	–	(4.9)
Realisation on hedging, net of deferred tax		–	–	–	–	(2.9)	–	(2.9)
Exchange translation differences		–	–	–	(13.7)	–	–	(13.7)
Other comprehensive income for the period		–	–	–	(13.7)	(7.8)	–	(21.5)
<b>Total comprehensive income for the period</b>		–	–	–	(13.7)	(7.8)	118.0	96.5
Dividends approved and paid during the period	6(b)	–	–	–	–	–	(125.9)	(125.9)
Shares issued under Share Purchase Scheme	12(c)	–	1.9	(1.9)	–	–	–	–
Shares purchased for Share Purchase Scheme	12(c)	–	–	(0.6)	–	–	–	(0.6)
Vesting of shares of Share Purchase Scheme	12(c)	–	–	2.5	–	–	–	2.5
<b>At 30 September 2019</b>		<b>12.6</b>	<b>156.2</b>	<b>(1.5)</b>	<b>(35.2)</b>	<b>(2.4)</b>	<b>438.6</b>	<b>568.3</b>

	Note	Attributable to shareholders of the Company						Total equity US\$ million
		Share capital US\$ million	Share premium US\$ million	Shares held for Share Purchase Scheme US\$ million	Exchange reserve US\$ million	Hedging reserve US\$ million	Revenue reserve US\$ million	
<b>At 1 April 2018</b>		12.6	151.8	(0.2)	(1.1)	(4.0)	487.5	646.6
<b>Changes in equity for the six months ended 30 September 2018</b>								
<b>Comprehensive income</b>								
Profit for the period		–	–	–	–	–	90.1	90.1
<b>Other comprehensive income</b>								
Fair value loss on hedging, net of deferred tax		–	–	–	–	(1.4)	–	(1.4)
Realisation on hedging, net of deferred tax		–	–	–	–	1.9	–	1.9
Exchange translation differences		–	–	–	(20.3)	–	–	(20.3)
Other comprehensive income for the period		–	–	–	(20.3)	0.5	–	(19.8)
<b>Total comprehensive income for the period</b>		–	–	–	(20.3)	0.5	90.1	70.3
Dividends approved and paid during the period	6(b)	–	–	–	–	–	(158.5)	(158.5)
Shares issued under Share Purchase Scheme	12(c)	–	2.5	(2.5)	–	–	–	–
Shares purchased for Share Purchase Scheme	12(c)	–	–	(1.5)	–	–	–	(1.5)
Vesting of shares of Share Purchase Scheme	12(c)	–	–	2.5	–	–	–	2.5
<b>At 30 September 2018</b>		<b>12.6</b>	<b>154.3</b>	<b>(1.7)</b>	<b>(21.4)</b>	<b>(3.5)</b>	<b>419.1</b>	<b>559.4</b>

Note: The Group has initially applied IFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated, see note 2.

The notes on pages 10 to 21 form part of this Interim Financial Report.

# Notes to the Unaudited Interim Financial Report

## 1 Basis of Preparation

The Directors are responsible for preparing the Interim Financial Report in accordance with applicable law and regulations. This unaudited Interim Financial Report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") including compliance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, issued by the International Accounting Standards Board (the "IASB"). It was authorised for issue on 11 November 2019.

The Interim Financial Report has been prepared in accordance with the same accounting policies adopted in the 2019 annual consolidated financial statements, except for the accounting policy changes that are expected to be reflected in the 2020 annual consolidated financial statements. Details of any changes in accounting policies are set out in note 2.

The preparation of an Interim Financial Report in conformity with IAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The Interim Financial Report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2019 annual consolidated financial statements. The condensed consolidated interim financial statements and notes thereto do not include all of the information required for a full set of financial statements prepared in accordance with International Financial Reporting Standards ("IFRSs").

The Interim Financial Report has not been audited or reviewed by the auditors pursuant to International Standards on Auditing or International Standards on Review Engagements.

The financial information relating to the financial year ended 31 March 2019 that is included in the Interim Financial Report as comparative information does not constitute the Company's annual consolidated financial statements for that financial year but is derived from those financial statements. The annual consolidated financial statements for the year ended 31 March 2019 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated 20 May 2019.

## 2 Changes in Accounting Policies

The IASB has issued a new IFRS, IFRS 16, *Leases*, and a number of amendments to IFRSs that are first effective for the current accounting period of the Group.

Except for IFRS 16, *Leases*, none of the developments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in this Interim Financial Report. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

### *IFRS 16, Leases*

IFRS 16 replaces IAS 17, *Leases*, and the related interpretations, IFRS Interpretations Committee Interpretation 4, *Determining whether an arrangement contains a lease*, Standard Interpretations Committee Interpretation ("SIC") 15, *Operating leases – incentives*, and SIC 27, *Evaluating the substance of transactions involving the legal form of a lease*. It introduces a single accounting model for lessees, which requires a lessee to recognise a right-of-use asset and a lease liability for all leases, except for leases that have a lease term of 12 months or less ("short-term leases") and leases of low value assets. The lessor accounting requirements are brought forward from IAS 17 and are substantially unchanged.

The Group has initially applied IFRS 16 as from 1 April 2019. The Group has elected to use the modified retrospective approach and has therefore recognised the cumulative effect of initial application as an adjustment to the opening balance of equity at 1 April 2019. Comparative information has not been restated and continues to be reported under IAS 17.

Further details of the nature and effect of the changes to previous accounting policies and the transition options applied are set out below:

#### **(a) Changes in the accounting policies**

##### (i) New definition of a lease

The change in the definition of a lease mainly relates to the concept of control. IFRS 16 defines a lease on the basis of whether a customer controls the use of an identified asset for a period of time, which may be determined by a defined amount of use. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.

The Group has used the transitional practical expedient and applies the new definition of a lease in IFRS 16 only to contracts that were entered into or changed on or after 1 April 2019. Contracts that were previously assessed as leases under IAS 17 continue to be accounted for as leases under IFRS 16 and contracts previously assessed as non-lease service arrangements continue to be accounted for as executory contracts.

## 2 Changes in Accounting Policies (continued)

### IFRS 16, Leases (continued)

#### (a) Changes in the accounting policies (continued)

##### (ii) Lessee accounting

IFRS 16 eliminates the requirement for a lessee to classify leases as either operating leases or finance leases, as was previously required by IAS 17. Instead, the Group is required to capitalise all leases when it is the lessee, including leases previously classified as operating leases under IAS 17, other than those short-term leases and leases of low-value assets. As far as the Group is concerned, these newly capitalised leases are primarily in relation to land and buildings.

Where the contract contains lease component(s) and non-lease component(s), the Group has elected not to separate non-lease components and accounts for each lease component and any associated non-lease components as a single lease component for all leases.

When the Group enters into a lease in respect of a low-value asset, the Group decides whether to capitalise the lease on a lease-by-lease basis. The lease payments associated with those leases which are not capitalised are recognised as an expense on a systematic basis over the lease term.

Where the lease is capitalised, the lease liability is initially recognised at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortised cost and interest expense is calculated using the effective interest method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.

The right-of-use asset recognised when a lease is capitalised is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right-of-use assets also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, discounted to their present value, less any lease incentives received.

The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or there is a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### (b) Transitional impact

At the date of transition to IFRS 16 (i.e. 1 April 2019), the Group determined the length of the remaining lease terms and measured the lease liabilities for the leases previously classified as operating leases at the present value of the remaining lease payments, discounted using the relevant incremental borrowing rates at 1 April 2019. The weighted average of the incremental borrowing rates used for determination of the present value of the remaining lease payments was 3.94%.

To ease the transition to IFRS 16, the Group applied the following recognition exemption and practical expedients at the date of initial application of IFRS 16:

- (i) The Group elected not to apply the requirements of IFRS 16 in respect of the recognition of lease liabilities and right-of-use assets to leases for which the remaining lease term ends within 12 months from the date of initial application of IFRS 16, i.e. where the lease term ends on or before 31 March 2020;
- (ii) When measuring the lease liabilities at the date of initial application of IFRS 16, the Group applied a single discount rate to a portfolio of leases with reasonably similar characteristics (such as leases with a similar remaining lease term for a similar class of underlying asset in a similar economic environment);
- (iii) The Group excluded the initial direct costs from the right-of-use assets at the date of initial application; and
- (iv) The Group used hindsight, such as in determining the lease term if the contract contains options to extend or terminate the lease.

The following table reconciles the operating lease commitments as at 31 March 2019 to the opening balance for lease liabilities recognised as at 1 April 2019:

	1 April 2019 US\$ million
Operating lease commitments at 31 March 2019	98.1
Less: Commitments relating to leases exempt from capitalisation:	
– short-term leases and other leases with remaining lease term ending on or before 31 March 2020	(3.9)
– lease agreements entered into before but not yet commenced as at 31 March 2019	(23.4)
Add: Lease payments for the additional periods where the Group considers it reasonably certain that it will exercise the extension options	111.5
	182.3
Less: total future interest expenses	(37.9)
<b>Present value of remaining lease payments, discounted using the incremental borrowing rate at 1 April 2019</b>	<b>144.4</b>

## Notes to the Unaudited Interim Financial Report

### 2 Changes in Accounting Policies (continued)

#### IFRS 16, Leases (continued)

##### (b) Transitional impact (continued)

The right-of-use assets in relation to leases previously classified as operating leases have been recognised as if IFRS 16 had always been applied since the commencement date of the lease (other than discounting using the relevant incremental borrowing rate at the date of initial application of IFRS 16). Difference between the right-of-use assets recognised and the lease liabilities, net of deferred tax, of US\$11.2 million is recognised as an adjustment to the opening balance of equity at 1 April 2019.

As at 31 March 2019, the Group had no leases previously classified as finance leases.

The Group presents right-of-use assets and lease liabilities separately in the statement of financial position.

The following table summarises the impacts of the adoption of IFRS 16 on the Group's consolidated statement of financial position:

	Carrying amount at 31 March 2019 US\$ million	Impact of initial application of IFRS 16 US\$ million	Carrying amount at 1 April 2019 US\$ million
<b>Line items in the consolidated statement of financial position impacted by the adoption of IFRS 16:</b>			
Right-of-use assets	–	135.1	135.1
Leasehold land payments	4.5	(4.5)	–
Deferred tax assets	5.8	2.6	8.4
<b>Total non-current assets</b>	<b>157.3</b>	<b>133.2</b>	<b>290.5</b>
Lease liabilities (current)	–	(15.2)	(15.2)
<b>Current liabilities</b>	<b>(476.5)</b>	<b>(15.2)</b>	<b>(491.7)</b>
<b>Net current assets</b>	<b>453.1</b>	<b>(15.2)</b>	<b>437.9</b>
<b>Total assets less current liabilities</b>	<b>610.4</b>	<b>118.0</b>	<b>728.4</b>
Lease liabilities (non-current)	–	(129.2)	(129.2)
<b>Total non-current liabilities</b>	<b>(3.4)</b>	<b>(129.2)</b>	<b>(132.6)</b>
<b>Net assets</b>	<b>607.0</b>	<b>(11.2)</b>	<b>595.8</b>

## 2 Changes in Accounting Policies (continued)

### IFRS 16, Leases (continued)

#### (c) Lease liabilities

The remaining contractual maturities of the Group's lease liabilities at the end of the reporting period and at the date of transition to IFRS 16 are as follows:

	At 30 September 2019		At 1 April 2019	
	Present value of the minimum lease payments US\$ million	Total minimum lease payments US\$ million	Present value of the minimum lease payments US\$ million	Total minimum lease payments US\$ million
Within 1 year	17.3	22.3	15.2	20.6
After 1 year but within 2 years	14.6	19.1	15.3	20.4
After 2 years but within 5 years	29.0	40.8	29.6	41.5
After 5 years	76.9	92.1	84.3	99.8
	<b>120.5</b>	<b>152.0</b>	129.2	161.7
	<b>137.8</b>	<b>174.3</b>	144.4	182.3
Less: total future interest expenses		(36.5)		(37.9)
Present value of lease liabilities		<b>137.8</b>		144.4

#### (d) Impact on the financial result, segment results and cash flows of the Group

After the initial recognition of right-of-use assets and lease liabilities as at 1 April 2019, the Group as a lessee is required to recognise interest expense accrued on the outstanding balance of the lease liability, and the depreciation of the right-of-use asset, instead of the previous policy of recognising rental expenses incurred under operating leases on a straight-line basis over the lease term. The adoption of IFRS 16 does not have material impact on the financial result and segment results of the Group for the period ended 30 September 2019.

In the cash flow statement, the Group as a lessee is required to split rentals paid under capitalised leases into their capital element and interest element. The capital element is classified as financing cash outflows rather than as operating cash outflows, as was the case for operating leases under IAS 17. Although total cash flows are unaffected, the adoption of IFRS 16 therefore results in a change in presentation of cash flows within the cash flow statement.

## Notes to the Unaudited Interim Financial Report

### 3 Revenue and Segment Information

#### (a) Revenue

The principal activity of the Group is design, manufacture and distribution of consumer electronic products. All revenue of the Group are from contracts with customers within the scope of IFRS 15 and recognised at a point in time.

#### Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products and regions is as follows:

Six months ended 30 September 2019	North America (Unaudited) US\$ million	Europe (Unaudited) US\$ million	Asia Pacific (Unaudited) US\$ million	Other Regions (Unaudited) US\$ million	Total (Unaudited) US\$ million
Electronic Learning Products	253.2	145.7	44.6	9.1	452.6
Telecommunication Products	125.6	57.3	13.7	9.5	206.1
Contract Manufacturing Services	143.1	237.6	83.6	1.1	465.4
<b>Total</b>	<b>521.9</b>	<b>440.6</b>	<b>141.9</b>	<b>19.7</b>	<b>1,124.1</b>

Six months ended 30 September 2018	North America (Unaudited) US\$ million	Europe (Unaudited) US\$ million	Asia Pacific (Unaudited) US\$ million	Other Regions (Unaudited) US\$ million	Total (Unaudited) US\$ million
Electronic Learning Products	210.9	129.1	40.7	9.2	389.9
Telecommunication Products	131.3	62.4	17.9	11.4	223.0
Contract Manufacturing Services	127.9	208.9	53.5	0.3	390.6
Total	470.1	400.4	112.1	20.9	1,003.5

#### (b) Segment Information

The Group manages its businesses by divisions, which are organised by geography. In accordance with IFRS 8, *Operating segments* and in a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the following reportable segments:

- North America (including the United States and Canada)
- Europe
- Asia Pacific
- Other Regions, which covers sales of electronic products to the rest of the world

### 3 Revenue and Segment Information (continued)

#### (b) Segment Information (continued)

The Company is domiciled in Bermuda. The results of its revenue from external customers located in North America, Europe, Asia Pacific and elsewhere are set out in the table below.

Each of the above reportable segments primarily derives its revenue from the sale of telecommunication products, electronic learning products and products from contract manufacturing services to customers in the relevant geographical region.

All of these products are manufactured in the Group's manufacturing facilities located primarily in the People's Republic of China and Malaysia under the Asia Pacific segment.

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results and assets attributable to each reportable segment on the following bases:

#### (i) Segment revenues and results

Revenue is allocated to the reportable segments based on the location of external customers. Expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those geographical locations or which otherwise arise from the depreciation or amortisation of assets attributable to those segments.

All revenue from contracts with customers are sales of electronic products and are recognised at a point in time.

The measure used for reporting segment profit is operating profit.

In addition to receiving segment information concerning operating profit, management is provided with segment information concerning revenue and depreciation and amortisation.

#### (ii) Segment assets and liabilities

Segment assets include all non-current and current assets with the exception of deferred tax assets, taxation recoverable and other corporate assets including intangible assets, goodwill and investments.

Segment liabilities include creditors and accruals and provisions for defective goods returns and other liabilities with the exception of taxation payable and deferred tax liabilities.

Segment information regarding the Group's revenue, results, assets and liabilities by geographical market is presented below:

	Reportable segment revenue	
	Six months ended 30 September	
	2019 (Unaudited) US\$ million	2018 (Unaudited) US\$ million
North America	521.9	470.1
Europe	440.6	400.4
Asia Pacific	141.9	112.1
Other Regions	19.7	20.9
	<b>1,124.1</b>	<b>1,003.5</b>

	Reportable segment profit	
	Six months ended 30 September	
	2019 (Unaudited) US\$ million	2018 (Unaudited) (note) US\$ million
North America	71.3	51.3
Europe	29.3	27.5
Asia Pacific	30.4	17.7
Other Regions	3.9	3.8
	<b>134.9</b>	<b>100.3</b>

	Reportable segment assets	
	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) (note) US\$ million
	North America	223.1
Europe	227.4	122.3
Asia Pacific	859.9	750.0
Other Regions	–	–
	<b>1,310.4</b>	<b>1,017.4</b>

	Reportable segment liabilities	
	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) (note) US\$ million
	North America	(96.6)
Europe	(57.7)	(29.5)
Asia Pacific	(653.1)	(366.9)
Other Regions	(0.1)	(0.1)
	<b>(807.5)</b>	<b>(468.8)</b>

Note: The Group has initially applied IFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated, see note 2.



## Notes to the Unaudited Interim Financial Report

### 3 Revenue and Segment Information (continued)

#### (b) Segment Information (continued)

#### (iii) Reconciliation of reportable segment assets and liabilities

	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) (note) US\$ million
<b>Assets</b>		
Reportable segment assets	1,310.4	1,017.4
Intangible assets	18.2	18.6
Investments	13.9	5.4
Goodwill	36.1	36.1
Taxation recoverable	4.1	3.6
Deferred tax assets	8.8	5.8
Consolidated total assets	1,391.5	1,086.9
<b>Liabilities</b>		
Reportable segment liabilities	(807.5)	(468.8)
Taxation payable	(12.8)	(7.7)
Deferred tax liabilities	(2.9)	(3.4)
Consolidated total liabilities	(823.2)	(479.9)

Note: The Group has initially applied IFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated, see note 2.

### 4 Operating Profit

Operating profit is arrived at after charging/(crediting) the following:

	Six months ended 30 September 2019 (Unaudited) US\$ million	2018 (Unaudited) (note (i)) US\$ million
Cost of inventories	779.3	707.0
Fair value gain on investments measured at fair value through profit or loss (note (ii))	(8.5)	–
Gain on disposal of tangible assets (note (ii))	–	(5.9)
Depreciation of tangible assets	18.9	17.9
Depreciation of right-of-use assets	8.8	–
Amortisation of intangible assets	0.4	0.5
Write-down of inventories, net of reversals	3.3	4.8
Loss allowance of trade debtors	0.2	0.4
Reversal of loss allowance of trade debtors	(0.9)	(1.4)
Interest expense/(income), net	0.3	(0.1)
Interest on lease liabilities	2.9	–
Net foreign exchange gain	(0.3)	(0.2)

Notes:

(i) The Group has initially applied IFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated, see note 2.

(ii) Included in other income in the Consolidated Statement of Profit or Loss.

### 5 Taxation

	Six months ended 30 September 2019 (Unaudited) US\$ million	2018 (Unaudited) US\$ million
Current tax		
– Hong Kong	9.7	8.9
– Overseas	4.2	3.2
Deferred tax		
– Origination and reversal of temporary differences	(0.2)	(1.8)
	13.7	10.3
Current tax	13.9	12.1
Deferred tax	(0.2)	(1.8)
	13.7	10.3

Provision for Hong Kong Profits Tax and overseas taxation has been calculated at tax rates prevailing in the jurisdictions in which the Group operates.

### 6 Dividends

#### (a) Dividend attributable to the period:

	Six months ended 30 September 2019 (Unaudited) US\$ million	2018 (Unaudited) US\$ million
Interim dividend of US17.0 cents (2018: US17.0 cents) per share declared	42.8	42.8

The interim dividend was proposed after the end of the relevant financial period and has not been recognised as liabilities at the end of the relevant financial period.

(b) At a meeting held on 20 May 2019, the Directors proposed a final dividend of US50.0 cents (2018: US63.0 cents) per ordinary share for the year ended 31 March 2019, which was estimated to be US\$125.8 million at the time calculated on the basis of the ordinary shares in issue as at 31 March 2019. The final dividend was approved by shareholders at the annual general meeting on 12 July 2019. The final dividend paid in respect of the year ended 31 March 2019 totalled US\$125.9 million (2018: US\$158.5 million).

### 7 Earnings per Share

The calculations of basic and diluted earnings per share are based on the Group's profit attributable to shareholders of the Company of US\$118.0 million (2018: US\$90.1 million).

The calculation of basic earnings per share is based on the weighted average of 251.6 million (2018: 251.4 million) ordinary shares in issue during the period after adjusting for shares held for Share Purchase Scheme.

No material adjustment has been made to the basic earnings per share presented for the periods ended 30 September 2018 and 30 September 2019 as the Company did not have any significant dilutive potential Awarded Shares during these periods.

## 8 Right-of-use assets

As discussed in note 2, the Group has initially applied IFRS 16 using the modified retrospective method and adjusted the opening balances at 1 April 2019 to recognise right-of-use assets relating to leases which were previously classified as operating leases under IAS 17.

During the six months ended 30 September 2019, the Group entered into a number of lease agreements for use of factory premises, warehouses and office space, and therefore recognised additions to right-of-use assets of US\$5.7 million.

## 9 Stocks

Stocks in the consolidated statement of financial position at 30 September 2019 comprised mainly finished goods of US\$293.8 million (31 March 2019: US\$186.9 million, 30 September 2018: US\$316.0 million).

## 10 Debtors, Deposits and Prepayments

Debtors, deposits and prepayments of US\$540.1 million (31 March 2019: US\$319.1 million, 30 September 2018: US\$521.7 million) include trade debtors of US\$489.9 million (31 March 2019: US\$263.0 million, 30 September 2018: US\$471.1 million).

An ageing analysis of trade debtors, based on the invoice date and net of allowance, is as follows:

	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) US\$ million
0-30 days	270.3	144.7
31-60 days	170.9	75.5
61-90 days	42.9	36.8
>90 days	5.8	6.0
Total	<b>489.9</b>	263.0

The majority of the Group's sales are on letters of credit and on open credit with varying terms of 30 to 90 days. Certain open credit sales are covered by credit insurance or bank guarantees.

## 11 Creditors and Accruals

Creditors and accruals of US\$644.1 million (31 March 2019: US\$443.9 million, 30 September 2018: US\$651.6 million) include trade creditors of US\$400.8 million (31 March 2019: US\$244.7 million, 30 September 2018: US\$402.9 million).

	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) US\$ million
Trade creditors	400.8	244.7
Contract liabilities	11.0	11.6
Other creditors and accruals	225.4	187.1
Forward foreign exchange contracts held as cash flow hedging instruments	6.9	0.5
	<b>644.1</b>	443.9

An ageing analysis of trade creditors by invoice date is as follows:

	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) US\$ million
0-30 days	104.6	94.3
31-60 days	100.3	40.3
61-90 days	95.2	55.7
>90 days	100.7	54.4
Total	<b>400.8</b>	244.7

## Notes to the Unaudited Interim Financial Report

### 12 Share Capital, Share Options and Share Purchase Scheme

#### (a) Share Capital

	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) US\$ million
<i>Authorised</i>		
Ordinary shares: 400,000,000 (31 March 2019: 400,000,000) of US\$0.05 each	<b>20.0</b>	20.0

	30 September 2019 (Unaudited)		31 March 2019 (Audited)	
	No. of shares	US\$ million	No. of shares	US\$ million
<i>Issued and fully paid</i>				
Ordinary shares of US\$0.05 each:				
At the beginning of period/year	<b>251,572,133</b>	<b>12.6</b>	251,372,133	12.6
Issue of new shares under general mandate pursuant to the Share Purchase Scheme	<b>207,000</b>	–	200,000	–
At the end of period/year	<b>251,779,133</b>	<b>12.6</b>	251,572,133	12.6

The Company's issued and fully paid shares as at 30 September 2019 included 207,320 shares (31 March 2019: 361,300 shares) held in trust by the trustee under a share purchase scheme (the "Share Purchase Scheme"), of which 33,900 shares (31 March 2019: 12,000 shares) were held in trust by the trustee under an Addendum to the Share Purchase Scheme for the eligible French employees of the Group (the "French Subplan") which were granted to the eligible French employees and remain unvested, details of which are set out in note 12(c).

#### (b) Share Options

The Company operates a share option scheme (the "Scheme") approved on 22 July 2011 for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Scheme include employees and officers of any member of the Group. The maximum number of shares which may be issued upon exercise of all options to be granted under the Scheme or the previous share option scheme adopted by the Company is 24,938,913 shares. Under the Scheme, the Directors may, at their discretion, at any time during 10 years from the date of adoption of the Scheme, invite employees and officers of any member of the Group to subscribe for shares of the Company in accordance with the terms of the Scheme. During the financial period and since the adoption of the Scheme, no options were granted, exercised, cancelled or lapsed under the Scheme. The new shares, when issued and fully paid, will rank pari passu among themselves and with the shares currently in issue, pursuant to the Scheme.

#### (c) Share Purchase Scheme

On 30 March 2011 (the "Adoption Date"), the Company adopted the Share Purchase Scheme, which is a share incentive award scheme for the purpose of incentivising employees and attracting suitable personnel for the continuous development of the Group. Eligible participants of the Share Purchase Scheme include Directors, officers and employees of any member of the Group as the Remuneration Committee may determine or approve. The shares to be awarded pursuant to the Share Purchase Scheme (the "Awarded Shares") will be the existing shares, which will be purchased on the Stock Exchange by the independent trustee with funds provided by the Company, and will be awarded in such manner as the Remuneration Committee may determine or approve. The maximum number of shares that can be held by the trustee under the Share Purchase Scheme is limited to 3% of the issued share capital of the Company from time to time (excluding shares which have already been transferred to employees on vesting). The Share Purchase Scheme shall be valid and effective for a term of 20 years from the Adoption Date. The Awarded Shares will be granted to the eligible participants at no consideration subject to the applicable conditions and vesting period as determined by the Remuneration Committee.

On 26 March 2013, the Company adopted the French Subplan. The Awarded Shares will be granted to the eligible French employees of the Group pursuant to the Share Purchase Scheme and the French Subplan subject to the defined vesting period. The vesting period applicable under the French Subplan is currently not less than 1 year following the date of the award and a further 1 year sales restriction period as calculated from the date of the Awarded Shares being transferred to the eligible French employees.

## 12 Share Capital, Share Options and Share Purchase Scheme (continued)

### (c) Share Purchase Scheme (continued)

On 19 May 2015, the Company further amended and extended the Share Purchase Scheme such that the Company may furnish the trustee of the Share Purchase Scheme with cash to subscribe for new shares under the general mandate of the Company (as approved by the annual general meeting of the Company from time to time) and hold such new shares in trust for the selected participants (not being connected persons of the Company) under the Share Purchase Scheme. The new shares, when issued and fully paid, will rank pari passu among themselves and with the shares currently in issue, pursuant to the Share Purchase Scheme.

During the six months ended 30 September 2019, 75,100 shares (30 September 2018: 130,600 shares) were purchased on the Stock Exchange pursuant to the Share Purchase Scheme, and 207,000 new shares (30 September 2018: 200,000 shares) were issued under the general mandate of the Company pursuant to the Share Purchase Scheme. The total amount paid to purchase such shares during the financial period was approximately US\$0.6 million (30 September 2018: US\$1.5 million).

Details of the Awarded Shares (including those awarded pursuant to the French Subplan) which have been granted to the executive Directors, senior management and eligible employees during the six months ended 30 September 2019 and the year ended 31 March 2019 are as follows:

Date of award (Note 1)	Number of Awarded Shares granted	Cost of related Awarded Shares	Vesting Period for Awarded Shares granted under Share Purchase Scheme	Vesting Period for Awarded Shares granted under French Subplan
<b>Six months ended 30 September 2019</b>				
21 May 2019	49,000 (Note 2)	US\$0.4 million	21 May 2019 to 27 May 2019	–
24 June 2019	221,480 (Notes 4&5)	US\$2.1 million	24 June 2019 to 30 June 2019	24 June 2020 to 30 June 2020
<b>Year ended 31 March 2019</b>				
22 June 2018	198,500 (Notes 4&5)	US\$2.5 million	22 June 2018 to 28 June 2018	22 June 2020 to 28 June 2020
4 January 2019	200,000 (Notes 2&3)	US\$2.1 million	21 May 2019 to 27 May 2019	–

Notes:

- (1) The date of award refers to the date on which the Company issued the letter of award to the eligible participants for the entitlement to the Awarded Shares.
- (2) 40,000 Awarded Shares and 49,000 Awarded Shares were granted to senior management on 4 January 2019 and 21 May 2019 respectively. These Awarded Shares were purchased on the Stock Exchange by the trustee of the Share Purchase Scheme, of which 1,300 Awarded Shares granted on 21 May 2019 were not vested during the financial period as certain performance conditions were not met.
- (3) 160,000 Awarded Shares were granted to executive Directors on 4 January 2019. These Awarded Shares were purchased on the Stock Exchange by the trustee of the Share Purchase Scheme, of which 11,200 Awarded Shares were not vested during the financial period as certain performance conditions were not met.
- (4) Awarded Shares included the new shares allotted and issued by the Company to the trustee of the Share Purchase Scheme for the selected participants (not being connected persons of the Company).
- (5) These Awarded Shares included 28,100 Awarded Shares (30 September 2018: 5,800 Awarded Shares) granted under the French Subplan during the financial period.
- (6) No Awarded Shares were granted to non-executive Directors during the financial period.
- (7) No Awarded Shares lapsed or were cancelled during the financial period.

As at 30 September 2019, a total of 207,320 shares (31 March 2019: 361,300 shares) were held in trust by the trustee under the Share Purchase Scheme, of which 33,900 shares (31 March 2019: 12,000 shares) were held in trust by the trustee under the French Subplan which were granted to the eligible French employees and remain unvested. The trustee can exercise the voting rights of the shares held in trust in any general meetings as shareholder as it sees fit (and the Company has no power to influence how the trustee should exercise this discretion). Dividends derived from the shares held under the said trust will be reinvested to acquire further shares.

During the six months ended 30 September 2019, share-based payment expenses of US\$2.5 million (30 September 2018: US\$2.5 million) in respect of the Awarded Shares were charged to the consolidated statement of profit or loss.

## Notes to the Unaudited Interim Financial Report

### 13 Fair Value Measurements of Financial Instruments

All financial instruments are carried at amounts not materially different from their fair value as at 30 September 2019 and 31 March 2019.

#### *Financial instruments carried at fair value*

The Group's financial instruments are measured at fair value at the end of the relevant financial period on a recurring basis, categorised into the three-level fair value hierarchy as defined in IFRS 13, Fair value measurement. The level into which a fair value measurement is classified and determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair values measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 valuations: Fair values measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
- Level 3 valuations: Fair values measured using significant unobservable inputs

The table below analyses financial instruments measured at fair value at the reporting date by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position. All fair value measurements below are recurring.

	Fair value US\$ million	Fair value measurements categorised into		
		Level 1 US\$ million	Level 2 US\$ million	Level 3 US\$ million
<b>At 30 September 2019</b>				
<b>(Unaudited)</b>				
<b>Assets:</b>				
Forward foreign exchange contracts	0.4	–	0.4	–
Investments	13.9	–	–	13.9
<b>Liabilities:</b>				
Forward foreign exchange contracts	(6.9)	–	(6.9)	–
<b>At 31 March 2019</b>				
<b>(Audited)</b>				
<b>Assets:</b>				
Forward foreign exchange contracts	7.7	–	7.7	–
Investments	5.4	–	–	5.4
<b>Liabilities:</b>				
Forward foreign exchange contracts	(0.5)	–	(0.5)	–

During the six months ended 30 September 2019, there were no transfers between Level 1 and Level 2, or transfers into or out of Level 3 of the fair value hierarchy classifications. The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

#### *Valuation techniques and inputs used in Level 2 fair value measurements*

The fair value of forward foreign exchange contracts in Level 2 is determined by discounting the difference between the forward exchange rates at the end of the reporting period and the contractual forward exchange rates.

### 13 Fair Value Measurements of Financial Instruments (continued)

#### Information about Level 3 fair value measurements

	Valuation techniques	Significant unobservable inputs	Sensitivity to changes in significant unobservable inputs
Investments	Market approach	Comparable transaction price	The estimated fair value would increase if the comparable transaction price is higher
	Net asset value approach	Fair value of individual assets less liabilities of the business ("the Business Net Assets")	The estimated fair value would increase if the fair value of the Business Net Assets is higher
		Marketability discount	The estimated fair value would decrease if the marketability discount is higher

As at 30 September 2019, the fair value of investments is determined using either the comparable transaction price or net asset value, adjusted for the marketability discount (31 March 2019: using the comparable transaction price).

As at 30 September 2019, it is estimated that with other variables held constant, an increase/decrease in 5% (31 March 2019: 5%) in each of the unobservable inputs would have increased/decreased the net assets as follows:

	Increase/ (decrease) in unobservable inputs	Effect on net assets	
		30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) US\$ million
Comparable transaction price	5% (5%)	0.2 (0.2)	0.3 (0.3)
Fair value of the Business Net Assets	5% (5%)	0.5 (0.5)	–
Marketability discount	5% (5%)	(0.1) 0.1	–

The movements during the period in the balance of these Level 3 fair value measurements are as follows:

	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) US\$ million
Investments:		
At the beginning of period/year	5.4	5.4
Fair value gain	8.5	–
At the end of period/year	13.9	5.4

### 14 Capital Commitments

	30 September 2019 (Unaudited) US\$ million	31 March 2019 (Audited) US\$ million
Capital commitments for tangible assets:		
Authorised but not contracted for	15.1	29.9
Contracted but not provided for	7.6	9.9
	22.7	39.8

### 15 Contingent Liabilities

(a) Certain subsidiaries of the Group are involved in litigation arising in the ordinary course of their respective businesses and are involved in certain accusations of infringements of intellectual property. Having reviewed the outstanding claims and taking into account legal advice received, the Directors are of the opinion that even if the claims are found to be valid, there will be no material adverse effect on the financial position of the Group.

(b) In November 2015, the Company experienced a cyber attack in which an intruder gained unauthorised access to some of our databases and servers, and stole certain personal data of our customers around the world. The Company immediately took the affected databases and servers offline to ensure that our customer data was safe from further attack. In addition, the Company has taken steps to report the incidents to a number of governmental authorities and law enforcement authorities in various jurisdictions. The Company has subsequently recovered the personal data of our customers to ensure that copies of information that were disseminated to two other third parties (a journalist and a cyber-security consultant) have been destroyed or taken offline, held securely and not disseminated further. The Company has since then been subject to class action litigation in the US and governmental investigations in various jurisdictions and substantially all of them have been settled. With regard to an investigation that has not yet been finally resolved and taking into account legal advice received, adequate provisions have been made only to the extent that the amounts can be reliably estimated.

### 16 Comparative Figures

The Group has initially applied IFRS 16 at 1 April 2019 using the modified retrospective method. Under this approach, comparative information is not restated. Further details of the changes in accounting policies are disclosed in note 2.

### 17 Approval of Interim Financial Report

The Interim Financial Report was approved by the Board on 11 November 2019.

## Disclosure of Interests

### Directors' Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 30 September 2019, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO or otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules as adopted by the Company, were as follows:

Name of Director	Number of ordinary shares			Equity derivatives	Total	Approximate percentage of shareholding (Note 5)
	Personal interest	Family interest	Other interest			
Allan WONG Chi Yun	9,654,393	3,968,683	74,101,153 (Note 1)	–	87,724,229	34.84%
PANG King Fai	267,300	–	–	–	267,300	0.11%
Andy LEUNG Hon Kwong	391,000	–	–	–	391,000	0.16%
William FUNG Kwok Lun	449,430	5,000 (Note 2)	592,200 (Note 3)	–	1,046,630	0.42%
Patrick WANG Shui Chung	162,000	–	–	–	162,000	0.06%

Notes:

- (1) The shares were beneficially owned as to 1,416,325 shares by Honorex Limited ("Honorex"), as to 65,496,225 shares by Conquer Rex Limited ("Conquer Rex") and as to 7,188,603 shares by Twin Success Pacific Limited ("Twin Success"). Conquer Rex was wholly owned by Honorex. Each of Conquer Rex, Honorex and Twin Success was wholly owned by Surplus Assets Limited ("Surplus Assets"). Surplus Assets was wholly owned by Credit Suisse Trust Limited as the trustee of The Allan Wong 2011 Trust, a discretionary trust of which Dr. Allan WONG Chi Yun, a Director, was the founder. Surplus Assets was therefore deemed to have an aggregate indirect interest in 74,101,153 shares and Honorex was also deemed to have an indirect interest in the 65,496,225 shares. Surplus Assets was wholly owned by Credit Suisse Trust Limited which was deemed to be interested in such shares by virtue of the SFO.
- (2) The shares were held by Pacific Fame Worldwide Limited which was beneficially owned by the spouse of Dr. William FUNG Kwok Lun.
- (3) The shares were held by Golden Step Limited which was beneficially owned by Dr. William FUNG Kwok Lun.
- (4) All the interests stated above represented long positions.
- (5) The approximate percentage of shareholding is calculated based on 251,779,133 shares of the Company in issue as at 30 September 2019.

Save as disclosed above, as at 30 September 2019, none of the Directors and chief executives of the Company had any interest or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO or otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## Substantial Shareholdings

As at 30 September 2019, other than the interests of the Directors and chief executives of the Company as disclosed above, shareholders who had interests or short positions in the shares or underlying shares of the Company of 5% or more which fell to be disclosed to the Company under Part XV of the SFO or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, were as follows:

Name of shareholder	Capacity	Number of shares held	Approximate percentage of shareholding (Note 4)
<b>Long Position</b>			
Credit Suisse Trust Limited	Interest of controlled corporation (Note 1)	74,101,153	29.43%
Surplus Assets Limited	Interest of controlled corporation (Note 1)	74,101,153	29.43%
Honorex Limited	Interest of controlled corporation (Note 1)	65,496,225	26.01%
	Beneficial owner (Note 1)	1,416,325	0.56%
Conquer Rex Limited	Beneficial owner (Note 1)	65,496,225	26.01%
The Capital Group Companies, Inc.	Interest of controlled corporation (Note 2)	27,171,302	10.79%
BlackRock, Inc.	Interest of controlled corporation (Note 3)	15,684,421	6.23%
<b>Short Position</b>			
BlackRock, Inc.	Interest of controlled corporation (Note 3)	1,063,900	0.42%

### Notes:

- (1) The shares were beneficially owned as to 1,416,325 shares by Honorex, as to 65,496,225 shares by Conquer Rex and as to 7,188,603 shares by Twin Success. Conquer Rex was wholly owned by Honorex. Each of Conquer Rex, Honorex and Twin Success was wholly owned by Surplus Assets. Surplus Assets was wholly owned by Credit Suisse Trust Limited as the trustee of The Allan Wong 2011 Trust, a discretionary trust of which Dr. Allan WONG Chi Yun, a Director, was the founder. Surplus Assets was therefore deemed to have an aggregate indirect interest in 74,101,153 shares and Honorex was also deemed to have an indirect interest in the 65,496,225 shares. Surplus Assets was wholly owned by Credit Suisse Trust Limited which was deemed to be interested in such shares by virtue of the SFO. Dr. Allan WONG Chi Yun's founder interests in the 74,101,153 shares of the Company has also been disclosed under the section headed "Directors' Interests and Short Positions in Shares, Underlying Shares and Debentures" in this Interim Report.
- (2) The long position includes derivative interests of 286,260 shares derived from unlisted and physically settled derivatives.
- (3) The long position includes derivative interests of 518,900 shares derived from unlisted and cash settled derivatives. The short position includes 166,400 shares derived from unlisted and cash settled derivatives.
- (4) The approximate percentage of shareholding is calculated based on 251,779,133 shares of the Company in issue as at 30 September 2019.

Save as disclosed above, as at 30 September 2019, the Company had not been notified by any person (other than the Directors and chief executives of the Company) who had interests or short positions in shares and underlying shares of the Company which fell to be disclosed to the Company under Part XV of the SFO or which were recorded in the register to be kept by the Company pursuant to Section 336 of the SFO.



## Corporate Governance

### Corporate Governance Practices

VTech Holdings Limited is incorporated in Bermuda and has its shares listed on the Stock Exchange. The corporate governance rules applicable to the Company are the Corporate Governance Code (the "Code") set out in Appendix 14 to the Listing Rules. Throughout the six months ended 30 September 2019, the Company has complied with all the code provisions of the Code and to a large extent the recommended best practices in the Code, except for the deviation from code provision A.2.1 of the Code as described below.

Under code provision A.2.1 of the Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. Dr. Allan WONG Chi Yun has the combined role of Chairman and Group Chief Executive Officer. The Board of Directors (the "Board") considers that this structure will not impair the balance of power and authority between the Board and the management of the Company and its subsidiaries (the "Group") as the majority of the Board members are independent non-executive Directors. The Board believes the appointment of Dr. Allan WONG Chi Yun to the combined role of Chairman and Group Chief Executive Officer is beneficial to the Group as he has considerable industry experience.

The Board has established an Audit Committee, a Nomination Committee, a Remuneration Committee, and a Risk Management and Sustainability Committee, each with defined terms of reference which are no less exacting than those set out in the Code. Corporate governance practices adopted by the Company during the six months ended 30 September 2019 are in line and consistent with those practices set out in the Company's 2019 Annual Report.

### Model Code for Securities Transactions

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules regarding securities transactions by Directors and senior management. After having made specific enquiries, all Directors confirmed that they have complied with the required standard of dealings set out in the Model Code throughout the six months ended 30 September 2019.

### Audit Committee

The Audit Committee is chaired by Mr. WONG Kai Man with Dr. William FUNG Kwok Lun, Professor KO Ping Keung and Dr. Patrick WANG Shui Chung as members. All of the members are independent non-executive Directors. It has been established to assist the Board in fulfilling its overseeing responsibilities for financial reporting, risk management, corporate governance functions, and evaluation of internal control and auditing processes. It also ensures that the Group complies with all applicable laws and regulations.

Mr. WONG Kai Man, as the chairman of the Audit Committee, has the appropriate financial management expertise as required under the Listing Rules. The Audit Committee has held two meetings during the financial period and up to the date of this Interim Report. In addition to the Audit Committee members, the meetings were attended by the Group Chief Executive Officer, the Company Secretary and Group Chief Compliance Officer, the Group Chief Financial Officer and the external auditor. The work performed by the Audit Committee during the financial period and up to the date of this Interim Report included, but not limited to, reviewing the following:

- Group's audited consolidated financial statements and reports for the year ended 31 March 2019;
- report from the external auditor for the year ended 31 March 2019;
- corporate governance report setting out the corporate governance practices in the 2019 Annual Report in compliance with the Code;
- Group's unaudited Interim Financial Report for the six months ended 30 September 2019;
- report from the external auditor based on limited agreed-upon procedures on the Group's unaudited interim results for the six months ended 30 September 2019;
- corporate governance section setting out the corporate governance practices in the 2019/2020 Interim Report in compliance with the Code;
- accounting principles and practices adopted by the Group;
- re-appointment of the external auditor and its remuneration for the year ending 31 March 2020;
- fee level and nature of non-audit work performed by the external auditor for the year ended 31 March 2019;
- significant findings by the Internal Audit Department and recommendations for corrective actions;
- reports made under the Whistleblowing Policy;
- respective audit plans of the internal and external auditors;
- training and continuous professional development of the Directors and senior management;
- 2019 Sustainability Report; and
- adequacy of resources, staff qualifications and experience, training programmes and budget of the Group's accounting, financial reporting and internal audit functions.

In addition to the above, the Audit Committee assisted the Board in meeting its responsibilities for maintaining an effective system of internal control during the financial period. It reviewed the process by which the Group evaluates its control environment and risk assessment procedures, and the way in which business and control risks are managed on a regular basis.

It should be noted that a system of internal control, no matter how well it is designed and operated, can only provide reasonable but not absolute assurance that the objectives of the system of internal control, such as safeguarding assets from inappropriate use or ensuring compliance with regulations, are met. As a result, it should not be expected that a system of internal control will prevent or detect all errors and frauds.

Based on the information received from the management, the external auditor and the Internal Audit Department, the Audit Committee is satisfied that the overall financial and operational controls, risk management and internal control system, and the internal audit function of the Group continued to be effective and adequate.

The Audit Committee has also been given the responsibility to oversee the effectiveness of formal procedures for employees to raise any matters of serious concerns and is required to review any reports made by the Internal Audit Department in this regard.

### Risk Management and Sustainability Committee

The Risk Management and Sustainability Committee is chaired by Dr. Allan WONG Chi Yun with Dr. PANG King Fai, Mr. Andy LEUNG Hon Kwong, Mr. WONG Kai Man, Ms. Shereen TONG Ka Hung and Mr. CHANG Yu Wai as members. It comprises executive Directors, an independent non-executive Director, the Group Chief Financial Officer, and the Company Secretary and Group Chief Compliance Officer. It is responsible for monitoring and reviewing the risk management and sustainability strategies of the Group on a regular basis, and reports to the Audit Committee on a biannual basis of any significant findings.

The Risk Management and Sustainability Committee has held two meetings during the financial period and up to the date of this Interim Report to review the Group's risk management and internal control system, and sustainability strategies, policies and improvement activities.

The Risk Management and Sustainability Committee has developed a framework for the management and control of risks in the Group. Risks are being formally identified and recorded in a risk register (the "Risk Register") for key operations. This Risk Register is updated regularly and the major risks are being reviewed from time to time by the Risk Management and Sustainability Committee. The major risks in this Risk Register include:

- staff and supplier integrity;
- product design, recall, quality and safety;
- sales and receivable management, and marketing and promotion;
- procurement and supplier management;
- compliance with patents and intellectual property rights requirements;
- cybersecurity and information technology risks;
- physical security and risk of fire;
- human resources, employee compensation and safety;
- compliance with the relevant laws and regulations that have a significant impact on the Group;
- business interruption; and
- US tariffs against China export.

In addition, the Risk Management and Sustainability Committee also reviewed the financial risks of the Group, the details of which are set out in note 21 to the financial statements for the year ended 31 March 2019.

The Risk Management and Sustainability Committee ensures that any new and emerging risks are promptly identified, evaluated and appropriate actions are taken by the management. This requires the active and frequent participation by the process owner of each function in identifying risks affecting its business and implementing measures to reduce such risks, as well as the active monitoring on the progress of the improvement in internal control procedures.

The Data Security Governance Board was established with defined terms of reference reporting to the Risk Management and Sustainability Committee. It is chaired by the Group Chief Executive Officer and comprises the Group President, the CMS Chief Executive Officer, the TEL President, the Group Chief Financial Officer, the Company Secretary and Group Chief Compliance Officer, and the Group Chief Information Officer. It is responsible for the decision-making, implementation, enforcement, oversight, compliance and periodic review of the Data Security Policy. During the financial period and up to the date of this Interim Report, the Risk Management and Sustainability Committee has reviewed the meeting minutes of the Data Security Governance Board.

The Risk Management and Sustainability Committee also provides vision and strategic direction for our sustainability activities, reviews our sustainability strategies and improvement activities, assesses how the policies are implemented in achieving the sustainability goals and targets, and monitors the performance progress on a biannual basis. During the financial period and up to the date of this Interim Report, it has determined the scope of the Company's annual Sustainability Report and reviewed the Company's 2019 Sustainability Report, which informs our stakeholders of our sustainability strategies and activities, and the performance progress against our sustainability targets.

## Other Information

### Interim Dividend

The Board has declared an interim dividend (the "Interim Dividend") of US17.0 cents per ordinary share in respect of the six months ended 30 September 2019, payable on 16 December 2019 to shareholders whose names appear on the register of members of the Company as at the close of business on 5 December 2019.

The Interim Dividend will be payable in United States dollars save that those shareholders with a registered address in Hong Kong will receive an equivalent amount in Hong Kong dollars which will be calculated at the rate of exchange as quoted to the Company by The Hongkong and Shanghai Banking Corporation Limited at its middle rate of exchange prevailing on 5 December 2019.

### Closure of Register of Members

The register of members of the Company will be closed on 5 December 2019, during which no transfer of shares will be effected.

In order to qualify for the Interim Dividend, all transfer documents, accompanied by the relevant share certificates, must be lodged with the share registrars of the Company for registration no later than 4:30 p.m. (the local time of the relevant share registrar) on Wednesday, 4 December 2019.

The principal registrar is MUFG Fund Services (Bermuda) Limited, 4th Floor North, Cedar House, 41 Cedar Avenue, Hamilton HM 12, Bermuda and the branch registrar in Hong Kong is Computershare Hong Kong Investor Services Limited, Shops 1712-16, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

### Review of Interim Report

The Group's Interim Financial Report for the six months ended 30 September 2019 has been reviewed by the Audit Committee.

### Purchase, Sale or Redemption of Listed Shares

The Company and its subsidiaries have not redeemed any of its shares during the six months ended 30 September 2019. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the financial period, except that the trustee of the Share Purchase Scheme, pursuant to the rules and trust deed of the Share Purchase Scheme, purchased on the Stock Exchange a total of 75,100 Company's shares at a consideration of approximately US\$0.6 million.

### Changes to Information in respect of Directors

In accordance with Rule 13.51B(1) of the Listing Rules, the changes to information required to be disclosed by Directors pursuant to paragraphs (a) to (e) and (g) of Rule 13.51(2) of the Listing Rules are set out below:

- Dr. William FUNG Kwok Lun retired as an independent non-executive director of Shui On Land Limited on 31 May 2019.
- Mr. WONG Kai Man ceased to be a member of Financial Reporting Council with effect from 1 October 2019 and was appointed as a non-executive Director of Financial Reporting Council for one year from 1 October 2019.

## Board of Directors

### Executive Directors

Allan WONG Chi Yun  
*(Chairman and Group Chief Executive Officer)*  
PANG King Fai  
Andy LEUNG Hon Kwong

### Independent Non-executive Directors

William FUNG Kwok Lun  
KO Ping Keung  
Patrick WANG Shui Chung  
WONG Kai Man

### Audit Committee

WONG Kai Man *(Chairman)*  
William FUNG Kwok Lun  
KO Ping Keung  
Patrick WANG Shui Chung

### Nomination Committee

William FUNG Kwok Lun *(Chairman)*  
KO Ping Keung  
Patrick WANG Shui Chung  
WONG Kai Man  
Allan WONG Chi Yun

### Remuneration Committee

Patrick WANG Shui Chung *(Chairman)*  
William FUNG Kwok Lun  
KO Ping Keung  
WONG Kai Man

### Risk Management and Sustainability Committee

Allan WONG Chi Yun *(Chairman)*  
PANG King Fai  
Andy LEUNG Hon Kwong  
WONG Kai Man  
Shereen TONG Ka Hung  
CHANG Yu Wai

### Company Secretary

CHANG Yu Wai

## Registered Office

Clarendon House  
2 Church Street  
Hamilton HM 11  
Bermuda

## Principal Office

23rd Floor, Tai Ping Industrial Centre, Block 1  
57 Ting Kok Road  
Tai Po, New Territories  
Hong Kong

## Principal Bankers

The Hongkong and Shanghai Banking Corporation Limited  
Standard Chartered Bank (Hong Kong) Limited  
The Bank of East Asia, Limited

## Auditor

KPMG  
*Certified Public Accountants*

## Information for Shareholders

### Listing and Stock Code

The Stock Exchange of Hong Kong Limited: 303

### Financial Calendar

Closure of Register of Members: 5 December 2019

Payment of Interim Dividend: 16 December 2019

FY2020 Annual Results Announcement: May 2020

### Share Information

Board lot: 100 shares

Issued shares as at 30 September 2019: 251,779,133 shares

### Dividend

Dividend per ordinary share for the six months ended 30 September 2019: US17.0 cents per share

### Share Registrars

#### Principal

MUFG Fund Services (Bermuda) Limited  
4th Floor North  
Cedar House  
41 Cedar Avenue  
Hamilton HM 12  
Bermuda

#### Hong Kong Branch

Computershare Hong Kong Investor Services Limited  
Shops 1712-16, 17th Floor, Hopewell Centre  
183 Queen's Road East, Wan Chai  
Hong Kong  
Tel: (852) 2862 8555  
Fax: (852) 2865 0990  
Email: [hkinfo@computershare.com.hk](mailto:hkinfo@computershare.com.hk)

### Investor Relations Contact and Website

Corporate Marketing Department  
23rd Floor, Tai Ping Industrial Centre, Block 1  
57 Ting Kok Road  
Tai Po, New Territories  
Hong Kong  
Tel: (852) 2680 1000  
Fax: (852) 2680 1788  
Email: [investor\\_relations@vtech.com](mailto:investor_relations@vtech.com)  
[www.vtech.com/en/investors](http://www.vtech.com/en/investors)

## VTech Holdings Limited

(Incorporated in Bermuda with limited liability)

23rd Floor, Tai Ping Industrial Centre, Block 1  
57 Ting Kok Road, Tai Po, New Territories, Hong Kong  
Tel: (852) 2680 1000 Fax: (852) 2680 1300  
Email: investor\_relations@vtech.com  
www.vtech.com

## 偉易達集團

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www.vtech.com

