Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義 登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

Staple your payment here 請將股款 緊釘在此

This Application Form uses the same terms as defined in the prospectus of Bank of Guizhou Co., Ltd. (the "Bank") dated December 16, 2019 (the "Prospectus"). 本申請表格所使用的詞彙與貴州銀行股份有限公司(「本行」)於2019年12月16日刊發的招股章程(「招股章程」)所界定者相同。

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act. 本申請表格及招股章程概不構成在香港以外任何司法管轄區要約出售或游説要約購買任何香港發售股份。若無根據 美國《證券法》登記或豁免登記,香港發售股份不得在美國提呈發售或出售

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. 任何根據當地法例不得發送、派發或複製本申請表格及招股章程的司法管轄區內概不得發送、派發或複製(不論方式,亦不論全部或部分)本申請表格及招股章程。

Copies of the Prospectus, all related Application Forms and the other documents specified in the "Documents Delivered to the Registrar of Companies" section in Appendix VIII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), Hong Kong Securities Clearing Company Limited ("HKSCC"), the Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies of Hong Kong take no responsibility for the contents of these documents. 招股章程、所有相關申請表格及招股章程附録入「溪是公司註冊處處長公司註冊處處長及備查文件-1.送呈公司註冊處處長的文件」一節所述的其他文件,已按照香港法例第32章《公司(清整及雜項條文)條例》第342C條的規定送呈香港公司註冊處處長登記。香港交易及結算所有限公司、香港聯合交易所有限公司(「香港縣交所)、香港中央結算有限公司(「香港編交所)、香港中央結算有限公司(「香港編交所)、香港中央結算有限公司(「香港編交所)、香港中央結算有限公司(「香港編交所)、香港中央結算有限公司(「香港編交所)、香港中央結算有限公司(「香港編交所)、香港的交易)。



Bank of Guizhou Co., Ltd 贵州銀行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立的股份有限公司)

Stock code: 6199

HK\$2.61 per H Share, plus brokerage of 1%, SFC

transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and

subject to refund)

每股H股2.61港元,另加1%經紀佣金、0.0027%證 監會交易徵費及0.005%香港聯交所交易費 (須於

申請時以港元繳足,可予退還)

Form in conjunction with the Prospectus, which contains further You should read this information on the application procedures. 招股章程載有關於申請程序的其他資料,本申請表格應與招 <u> </u>
股章程一併閱讀。

Application Form 申請表格

Bank of Guizhou Co., Ltd. To:

Joint Sponsors

Joint Representatives

Joint Global Coordinators

Joint Bookrunners

Joint Lead Managers

Hong Kong Underwriters

貴州銀行股份有限公司

聯席保薦人 聯席代表 聯席全球協調人

聯席賬簿管理人

聯席牽頭經辦人

香港承銷商

Applicants' declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "Effect of completing and submitting this Application Form" section of this Application Form.

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section.

吾等同意本申請表格及招股章程的條款及條件以 及申請程序。請參閱本申請表格「填交本申請表格的效

任何人士只限作出一次為其利益而進行的認購申

The Bank is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the

supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong. 本行並非香港法例第155章《銀行業條例》所界定的認可機構,不受香港金融管理局的監督,亦未獲授權在香港經營銀行及/或接受存款

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

Signed by (all) applicant(s) (all joint applicants must sign): 由 (所有) 申請人簽署 (所有聯名申請人必須簽署):	For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀
四(川行)中明八双省(川行)中日中明八少次双省)。	Broker No. 經紀號碼 Broker's Chop 經紀印章
Date 日期: //	
D日 M月 Y年	
Number of Hong Kong Offer Shares applied for (not more than 110,000,000 H Shares) 申請香港發售股份數目 (不超過110,000,000股H股)	Cheque/banker's cashier order number 支票/銀行本票號碼
	Name of bank on which cheque/banker's cashier order is drawn
Total amount 總額	(see "How to make your application" section) 兑現支票/銀行本
Total amount 認領	票的銀行名稱(請參閱一申請手續」一節)
HK\$ 港元	
Name in English (in BLOCK letters) 英文姓名/名稱 (正楷)	
Family name or company name 姓氏或公司名稱	Forename(s) 名字
Name in Chinese 中文姓名/名稱	
Family name or company name 姓氏或公司名稱	Forename(s) 各字
Occupation in English 職業 (以英文填寫)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No.* (Please delete as appropriate) 香港身份證號碼/護照號碼/香港商業登記號碼* (請刪除不適用者)
V. C. H. d. d. d. d. C.	Harry Vary Librating Could No (Donneyd No (Harry Vary Donneyd No (Harry Vary Donneyd No (Harry Vary Donneyd No
Names of all other joint applicants in English (if any, in BLOCK letters) 所有其他聯名申請人的英文姓名/名稱 (如有, 正楷)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No of all other joint applicants* (Please delete as appropriate) 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼* (請刪除不適用者)
1)	1)
2)	2)
3)	3)
	uld give the address and the telephone number of first-named applicant 楷填寫,聯名申請人只須填寫排名首位申請人的地址及電話號碼)
	maker the out
	Telephone No. 電話號碼
For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an account number or identification code for each (joint)	THIS BOX MUST BE DULY COMPLETED 必須填妥此欄
beneficial owner. 由代名人遞交: 閣下若不填寫本節,則是項認購申請將視作為 閣下利益提出。請填寫每名(聯名)實益	Participant I.D. of the CCASS Investor Participant or designated CCASS Participant 中央結算系統投資者戶口持有人或指定的中央結算系統參與者的參與者編號
擁有人的賬戶號碼或識別編碼。	
	For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix
ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用正楷填寫姓名/名稱及香港地址)	the company chop bearing its company name 指定的中央結算系統參與者或公司中央結算系統投資者戶口持有人,請加蓋顯示公司名稱的公司印章
For internal use 此欄供內部使用	(See paragraph 2 in the section "How to make your application") (請參閱「申請手續」一節第2段)

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

- *(1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section "How to make your application". 如 閣下為中央結算系統投資者戶口持有人,是項申請僅接納香港身份證號碼 (如屬個人申請人) 或香港商業登記號碼 (如屬法人團體),請參閱「申請手續」一節第2段。
- (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number. 如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:如屬個人申請人,必須填寫 閣下的香港身份證號碼或護照號碼(持有香港身份證者請填寫香港身份證號碼,否則請填寫護照號碼),如屬法人團體,請填寫香港商業登記號碼。
- (3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can eash your refund cheque. 退款支票(如有)上或會印有 閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分。有關資料將用於核實申請表格的有效性,亦會轉交第三方作資料核實和退款用途。銀行兑現退款支票前或會要求核實 閣下的香港身份證號碼/護照號碼。
- (4) If an application is made by an unlisted company and:
 - the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company,

then the application will be treated as being made for your benefit.

如申請人是一家非上市公司,而:

- 該公司主要從事證券買賣業務;及
- 閣下對該公司可行使法定控制權,

則是項申請將視作為 閣下的利益提出。

(5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. 所有聯名申請人必須提供 (如屬個人申請人) 其香港身份證號碼或 (如適用) 護照號碼,或 (如屬法人團體) 其香港商業登記號碼。



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How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

BANK OF GUIZHOU CO., LTD. (HK\$2.61 per Hong Kong Offer Share) NUMBER OF HONG KONG OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
1,000	2,636.30	40,000	105,452.04	700,000	1,845,410.68	10,000,000	26,363,009.70
2,000	5,272.60	50,000	131,815.05	800,000	2,109,040.78	20,000,000	52,726,019.40
3,000	7,908.90	60,000	158,178.06	900,000	2,372,670.87	30,000,000	79,089,029.10
4,000	10,545.20	70,000	184,541.07	1,000,000	2,636,300.97	40,000,000	105,452,038.80
5,000	13,181.50	80,000	210,904.08	2,000,000	5,272,601.94	50,000,000	131,815,048.50
6,000	15,817.80	90,000	237,267.09	3,000,000	7,908,902.91	60,000,000	158,178,058.20
7,000	18,454.10	100,000	263,630.10	4,000,000	10,545,203.88	70,000,000	184,541,067.90
8,000	21,090.40	200,000	527,260.19	5,000,000	13,181,504.85	80,000,000	210,904,077.60
9,000	23,726.70	300,000	790,890.29	6,000,000	15,817,805.82	90,000,000	237,267,087.30
10,000	26,363.01	400,000	1,054,520.39	7,000,000	18,454,106.79	100,000,000	263,630,097.00
20,000	52,726.02	500,000	1,318,150.49	8,000,000	21,090,407.76	$110,000,000^{(1)}$	289,993,106.70
30,000	79,089.03	600,000	1,581,780.58	9,000,000	23,726,708.73		
						* *	umber of Hong Shares you may

2. You, as the applicant(s), must complete the form in English in **BLOCK** letters as indicated below and sign on the second page of the Application Form. Only written signatures will be accepted (and not by way of personal chop).

If you are applying through a designated CCASS Participant (other than a CCASS investor participant):

• the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

If you are applying as an individual CCASS Investor Participant:

- the form must contain your NAME and Hong Kong I.D. Card number;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a joint individual CCASS Investor Participant:

- the form must contain all joint investor participants' NAMES and the Hong Kong I.D. Card number of all joint investor participants;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a corporate CCASS Investor Participant:

- the form must contain your company NAME and Hong Kong Business Registration number;
- your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

The cheque must:	Banker's cashier order must:
 be in Hong Kong dollars; not be post-dated; be made payable to "BANK OF CHINA (H OF GUIZHOU PUBLIC OFFER"; be crossed "Account Payee Only"; 	ONG KONG) NOMINEES LIMITED — BANK
 be drawn on your Hong Kong dollar bank account in Hong Kong; and show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorized by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name. 	• be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorized by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-named applicant's name.

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following designated branches of:

Bank of China (Hong Kong) Limited

District	Branch Name	Address
Hong Kong Island	Shek Tong Tsui Branch	534 Queen's Road West, Shek Tong Tsui, Hong Kong
	Quarry Bay Branch	Parkvale, 1060 King's Road, Quarry Bay, Hong Kong
	Central District (Wing On House) Branch	B/F-2/F, Wing On House, 71 Des Voeux Road Central, Hong Kong
Kowloon	Whampoa Garden Branch	Shop G8B, Site 1, Whampoa Garden, Hung Hom, Kowloon
	194 Cheung Sha Wan Road Branch	194-196 Cheung Sha Wan Road, Sham Shui Po, Kowloon
	Jordan Road Branch	1/F, Sino Cheer Plaza, 23-29 Jordan Road, Kowloon
New Territories	Fo Tan Branch	No 2, 1/F Shatin Galleria, 18-24 Shan Mei Street, Fo Tan, New Territories
	Metro City Branch	Shop 209, Level 2, Metro City Phase 1, Tseung Kwan O, New Territories
	Texaco Road Branch	Shop A112, East Asia Gardens, 36 Texaco Road, Tsuen Wan, New Territories
	Kwai Chung Plaza Branch	A18-20, G/F Kwai Chung Plaza, 7-11 Kwai Foo Road, Kwai Chung, New Territories

Industrial and Commercial Bank of China (Asia) Limited

District	Branch Name	Address
Hong Kong Island	Admiralty Branch	Shop 1013-1014, 1/F, United Centre, 95 Queensway, Admiralty, Hong Kong
	Causeway Bay Branch	Shop A on G/F, 1/F, Hennessy Apartments, 488 & 490 Hennessy Road, Causeway Bay, Hong Kong
Kowloon	Mei Foo Branch	Shop N95A, 1/F, Mount Sterling Mall, Mel Foo Sun Chuen, Kowloon
	Wong Tai Sin Branch	Shop 128, Level One, Wong Tai Sin Plaza, 103 Ching Tak Street, Wong Tai Sin, Kowloon
	Kwun Tong Branch	Shop 5&6, 1/F, Crocodile Center, 79 Hoi Yuen Road, Kwun Tong, Kowloon
New Territories	Tsuen Wan Castle Peak Road Branch	G/F, 423-427 Castle Peak Road Tsuen Wan, New Territories
	Yan Ching Street Branch	Shops 4 and 5, G/F, Tuen Mun Centre, 11 Yan Ching Street, Tuen Mun, New Territories
C	Shatin Branch	Shop 22J, Level 3, Shatin Centre, New Territories

5. Your Application Form can be lodged at these times:

Monday, December 16, 2019 — 9:00 a.m. to 5:00 p.m. Tuesday, December 17, 2019 — 9:00 a.m. to 5:00 p.m. Wednesday, December 18, 2019 — 9:00 a.m. to 5:00 p.m. Thursday, December 19, 2019 — 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Thursday, December 19, 2019. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in "10. Effect of Bad Weather on the Opening of the Application Lists" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

申請手續

1. 請使用下表計算 閣下應付的款項。 閣下申請認購的股數須至少為1,000股香港發售股份,並為下表所列的其中一個數目,否則恕不受理。

貴州銀行股份有限公司
(每股香港發售股份2.61港元)
可供申請認購香港發售股份數目及應繳款項

申請認購 的香港 發售股份數目	申請時應 繳款項 港元	申請認購 的香港 發售股份數目	申請時應 繳款項 港元	申請認購 的香港 發售股份數目	申請時應 繳款項 港元	申請認購 的香港 發售股份數目	申請時應 繳款項 港元
1,000 2,000 3,000 4,000 5,000 6,000 7,000 8,000 9,000 10,000 20,000 30,000	2,636.30 5,272.60 7,908.90 10,545.20 13,181.50 15,817.80 18,454.10 21,090.40 23,726.70 26,363.01 52,726.02 79,089.03	40,000 50,000 60,000 70,000 80,000 90,000 100,000 200,000 400,000 500,000 600,000	105,452.04 131,815.05 158,178.06 184,541.07 210,904.08 237,267.09 263,630.10 527,260.19 790,890.29 1,054,520.39 1,318,150.49 1,581,780.58	700,000 800,000 900,000 1,000,000 2,000,000 3,000,000 4,000,000 5,000,000 7,000,000 8,000,000 9,000,000	1,845,410.68 2,109,040.78 2,372,670.87 2,636,300.97 5,272,601.94 7,908,902.91 10,545,203.88 13,181,504.85 15,817,805.82 18,454,106.79 21,090,407.76 23,726,708.73	10,000,000 20,000,000 30,000,000 40,000,000 50,000,000 70,000,000 80,000,000 90,000,000 100,000,000	26,363,009.70 52,726,019.40 79,089,029.10 105,452,038.80 131,815,048.50 158,178,058.20 184,541,067.90 210,904,077.60 237,267,087.30 263,630,097.00 289,993,106.70
)		(1) 閣下可申請認 最高數目。	購的香港發售股份

2. 閣下作為申請人,必須按照下列指示以英文正楷填妥表格,並於申請表格次頁簽署。只接納親筆簽名(不得以個人印章代替)。

如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:

• 該指定中央結算系統參與者必須於表格蓋上公司印章(顯示公司名稱),並在適當方格內填寫參與者編號。

如 閣下以個人中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有 閣下的姓名和香港身份證號碼;
- 須在適當方格內填寫 閣下的參與者編號。

如 閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有所有聯名投資者戶口持有人的姓名和所有聯名投資者戶口持有人的香港身份證號碼;
- 須在適當方格內填寫 閣下的參與者編號。

如 閣下以公司中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有 閣下的公司名稱和香港商業登記號碼;
- 須在適當方格內填寫 閣下的參與者編號並蓋上公司印章(顯示公司名稱)。

中央結算系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印章)或其他類似事項如有錯漏,均可能導致申請無效。

閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出支票或一張獨立 3. 開出銀行本票。支票或銀行本票必須符合以下所有規定,否則有關認購申請將不獲接納:

支票必須:

銀行本票必須:

- 為港元;
- 不得為期票;
- 註明抬頭人為「中國銀行(香港)代理人有限公司──貴州銀行公開發售」;
- 劃線註明「只准入抬頭人賬戶」;
- 從 閣下在香港的港元銀行賬戶中開出; 及
- 閣下的賬戶名稱,而該賬戶名稱 顯示 必須已預印在支票上,或由有關銀行授 權的人士在支票背書。該賬戶名稱必須 與 閣下的姓名/名稱相同。如屬聯名 申請,則賬戶名稱必須與排名首位申請 人的姓名/名稱相同。
- 由香港持牌銀行開出、並由有關銀行授 權的人士在銀行本票背面簽署核證 名稱。銀行本票所示姓名/ 閣下的姓名/名稱相同。 名稱須與 如屬聯名申請,則銀行本票背面所示姓 **对**稱必須與排名首位申請人的姓
- 請撕下申請表格,對摺一次,然後將填妥的申請表格(連同境附支票或銀行本票)投入下列任何一 4. 家指定分行的收集箱:

中國銀行(香港)有限公司

地區

分行名稱

香港島

安集團大廈分行

九龍

黄埔花園分行

長沙灣道194號分行

佐敦道分行

新界

火炭分行

新都城分行

德士古道分行

葵涌廣場分行

地址

香港石塘咀皇后大道西534號

香港鰂魚涌英皇道1060號柏惠苑

香港德輔道中71號永安集團大廈地庫至二

九龍紅磡黃埔花園第一期商場G8B號

九龍深水埗長沙灣道194-196號

九龍佐敦道23-29號新寶廣場一樓

新界火炭山尾街18-24號沙田商業中心1樓2

新界將軍澳新都城一期二樓209號

新界荃灣德士古道36號東亞花園A112號

新界葵涌葵富路7-11號葵涌廣場地下A18-

20號

中國工商銀行(亞洲)有限公司

地區	分行名稱	地址
香港島	金鐘分行	香港金鐘金鐘道95號統一中心1樓 1013-1014號舖
	銅鑼灣分行	香港銅鑼灣軒尼詩道488-490號軒尼詩大廈 地下A舖至1樓
九龍	美孚分行	九龍美孚新村萬事達廣場1樓N95A號舖
	黄大仙分行	九龍黃大仙正德街103號黃大仙中心一樓 128號舖
	觀塘分行	九龍觀塘開源道79號鱷魚恤中心一樓5號和 6號舖
新界	荃灣青山公路分行	新界青山公路荃灣段423-427號地下
	仁政街分行	新界屯門仁政街11號屯門中心大廈地下4-5 號地舖
	沙田分行	新界沙田中心3樓22J號舖

5. 閣下可於下列時間遞交申請表格

2019年12月16日(星期一) — 上午九時正至下午五時正 2019年12月17日(星期二) — 上午九時正至下午五時正 2019年12月18日(星期三) — 上午九時正至下午五時正 2019年12月19日(星期四) — 上午九時正至中午十二時正

6. 截止遞交申請的時間為2019年12月19日(星期四)中午十二時正。本行將於當日上午十一時四十五 分至中午十二時正期間辦理申請登記,惟僅受招股章程「如何申請香港發售股份」一節「10. 惡劣天 氣對開始辦理申請登記的影響」所述天氣狀況所影響。



Bank of Guizhou Co., Ltd.* 貴州銀行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your application

A. Who can apply

- You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
- 2. If you are a firm, the application must be in the individual members'
- 3. The number of joint applicants may not exceed 4.
- 4. If you are a body corporate, the application must be signed by a duly authorized officer, who must state his or her representative capacity, and stamped with your corporation's chop.
- 5. You must be outside the United States, not be a United States Person (as defined in Regulation S under the U.S. Securities Act) and not be a legal or natural person of the PRC.
- Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you:
 - are an existing beneficial owner of any shares in the Bank and/ or any of its subsidiaries;
 - are a director or chief executive officer of the Bank and/or any of its subsidiaries;
 - are a close associate (as defined in the Listing Rules) of any of the above:
 - are a core connected person (as defined in the Listing Rules) of the Bank or will become a core connected person of the Bank immediately upon completion of the Global Offering; or
 - have been allocated or have applied for any International Offer Shares or otherwise participate in the International Offering.

B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving **electronic application instructions** to HKSCC via Central Clearing and Settlement System ("CCASS") (if you are a CCASS Participant); or (ii) using a **WHITE** or **YELLOW** Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

C. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorize the Bank and/or the Joint Representatives (or their agents or nominees), as agents of the Bank, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance, the PRC Company Law, the Special Regulations and the Articles of Association:
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;
- confirm that you are aware of the restrictions on the Global Offering in the Prospectus;
- agree that none of the Bank, the Joint Sponsors, the Joint Representatives, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead

- Managers, the Underwriters, their respective directors, officers, employees, partners, agents, advisors and any other parties involved in the Global Offering is or will be liable for any information and representations not in the Prospectus (and any supplement to it);
- undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any International Offer Shares nor participated in the International Offering.
- agree to disclose to the Bank, the H Share Registrar, receiving banks, the Joint Sponsors, the Joint Representatives, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and/or their respective advisors and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application:
- data which they may require about you and the person(s) for whose benefit you have made the application; if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have complied with all such laws and none of the Bank, the Joint Sponsors, the Joint Representatives, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Underwriters nor any of their respective officers or advisors will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;
 - agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
 - agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- warrant that the information you have provided is true and accurate;
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorize the Bank to place the name of the HKSCC Nominees on the Bank's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Bank and/or its agents to deposit any H Share certificate(s) into CCASS and/or to send any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you have fulfilled the criteria mentioned in "Personal Collection" section in the Prospectus to collect H Share certificate(s) and/or refund cheque(s);
- agree that the shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS participant;
- agree that each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allotted shares issued in the name of HKSCC Nominees or not to accept such allotted shares for deposit into CCASS; (2) to cause such allotted shares to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allotted shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted shares at your own risk to the address on your application form by ordinary post or to make available the same for your collection;
- The Bank is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.

- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way:
- declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
- understand that the Bank and the Joint Representatives will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) warrant that no other
 application has been or will be made for your benefit on a WHITE
 or YELLOW Application Form or by giving electronic application
 instructions to HKSCC or to the White Form eIPO Service Provider
 by you or by any one as your agent or by any other person; and
- (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC; and (ii) you have due authority to sign the Application Form or give electronic application instructions on behalf of that other person as their agent.

D. Power of attorney

If your application is made through an authorized attorney, the Joint Representatives may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney's authority.

Determination of Offer Price and Allocation of Hong Kong Offer Shares

The Offer Price is expected to be fixed on or around Thursday, December 19, 2019. Applicants are required to pay the maximum Offer Price of HK\$2.61 for each Hong Kong Offer Share together with 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. If the Offer Price is not agreed between the Joint Representatives (on behalf of the Underwriters) and the Bank on or before Monday, December 23, 2019, the Global Offering will not proceed.

Applications for Hong Kong Offer Shares will not be processed and no allotment of any Hong Kong Offer Shares will be made until the application lists close.

The Bank expects to announce the final Offer Price, the level of indication of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares on Friday, December 27, 2019 on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Bank's website at www.bgzchina.com. Results of allocations and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering will be available on the above websites.

The allocation of the Offer Shares between the Hong Kong Public Offering and the International Offering will be subject to adjustment as described in the section headed "Structure of the Global Offering" in the Prospectus. In particular, the Joint Representatives may reallocate Offer Shares from the International Offering to the Hong Kong Public Offering to satisfy valid applications under the Hong Kong Public Offering. In accordance with Guidance Letter HKEx-GL91-18 issued by the Hong Kong Stock Exchange, if such reallocation is done other than pursuant to Practice Note 18 of the Listing Rules, the maximum total number of Offer Shares that may be reallocated to the Hong Kong Public Offering following such reallocation shall be not more than double the initial allocation to the Hong Kong Public Offering (i.e. 440,000,000 Offer Shares, representing 20% of the total number of the Shares initially being offered under the Global Offering (before any exercise of the Over-allotment Option)) and the final Offer Price shall be fixed at the low-end of the indicative Offer Price range (i.e. HK\$2.46 per Offer Share) stated in the Prospectus.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your H Share certificate(s), subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Monday, December 30, 2019, will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your or your designated CCASS Participant's stock account as stated in your Application Form on Friday, December 27, 2019 or upon contingency, on any other date determined by HKSCC or HKSCC Nominees

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to your designated CCASS Participant's stock account (other than CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.
- than CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant. If you are applying as a CCASS Investor Participant: The Bank expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Bank's website at www.bgzchina.com on Friday, December 27, 2019. You should check the announcement published by the Bank and report any discrepancies to HKSCC before 5:00 p.m. on Friday, December 27, 2019 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account, you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your CCASS Investor Participant stock account and the amount of refund monies (if any) credited to your designated bank account.

No receipt will be issued for application money paid. The Bank will not issue temporary documents of title.

Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted only in part, the Bank will refund to you your application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the Offer Price is less than the maximum Offer Price, the Bank will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. The refund procedures are stated in the "14. Dispatch/Collection of H Share Certificates and Refund Monies" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

Effect of the Information You Give to Computershare Hong Kong Investor Services Limited

Computershare Hong Kong Investor Services Limited and its related bodies' corporate, directors, officers, employees and agents ("Representatives") expressly disclaim and exclude to the maximum extent permitted by law any liability for any loss or damage suffered or incurred by the applicant or any other person or entity however caused relating in any way to, or connected with, any information provided by or on behalf of the applicant on or in connection with this document or any services provided hereunder, or any other written or oral communication provided by or on behalf of the applicant in connection with this document or any services provided hereunder. This includes, without limitation, any errors or omissions in such information however caused, or the Representatives or any other person or entity placing any reliance on such information or any documentation, image, recording or reproduction of such information, or its accuracy, completeness, currency or reliability.



Bank of Guizhou Co., Ltd.* 貴州銀行股份有限公司*

(於中華人民共和國註冊成立的股份有限公司)

全球發售

申請條件

甲、可提出申請的人士

- 閣下及 閣下為其利益提出申請的任何人士必須年滿18 歲並有香港地址。
- 2. 如 閣下為公司,則申請須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 4. 如 閣下為法人團體,申請須經獲正式授權人員簽署, 並註明其所屬代表職銜及蓋上公司印章。
- 5. 閣下必須身處美國境外且並非美籍人士(定義見美國 《證券法》S規例),亦非中國法人或自然人。
- 除《上市規則》批准外,下列人士概不得申請認購任何 香港發售股份:
 - 本行及/或其任何附屬公司任何股份的現有實益 擁有人;
 - 本行及/或其任何附屬公司的董事或行政總裁;
 - 上述任何人士的緊密聯繫人(定義見《上市規則》);
 - 本行核心關連人士(定義見《上市規則》)或緊隨全 球發售完成後將成為本行核心關連人士的人士;或
 - 已獲分配或已申請認購任何國際發售股份或以其他 方式參與國際發售的人士。

乙、如 閣下為代名人

閣下作為代名人可提出超過一份香港發售股份申請、方法是:(i)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子認購指示(如 閣下為中央結算系統參與者);或(ii)使用白色或黃色申請表格。以自身名義代表不同的實益擁有人提交超過一份申請。

丙、 填交本申請表格的效用

閣下填妥並遞交本申請表格,即表示 閣下(如屬聯名申請 人,即各人共同及個別)代表 閣下本身,或作為 閣下代 其行事的每位人士的代理或代名人:

- 承諾簽立所有相關文件,並指示及授權本行及/或作 為本行代理的聯席代表(或彼等的代理或代名人),為 按照公司章程的規定將 閣下獲分配的任何香港發售股份以香港結算代理人名義登記而代表 閣下簽立任何文件及代 閣下辦理一切必需事宜;
- 同意遵守《公司條例》、《公司(清盤及雜項條文)條例》、《中國公司法》、《特別規定》及公司章程;
- 確認 閣下已細閱招股章程及本申請表格所載的條款及 條件以及申請程序,並同意受其約束;
- 確認 閣下已接獲及細閱招股章程,提出申請時亦僅依 賴招股章程所載資料及陳述,閣下不會依賴任何其他 資料或陳述(招股章程任何補充文件所載者除外);
- 確認 閣下知悉招股章程內有關全球發售的限制;
- 同意本行、聯席保薦人、聯席代表、聯席全球協調人、 聯席賬簿管理人、聯席牽頭經辦人、承銷商、彼等各自 的董事、高級人員、僱員、合夥人、代理、顧問及參與

全球發售的任何其他各方現時及日後均毋須對並非載 於招股章程(及其任何補充文件)的任何資料及陳述負 責;

- 承諾及確認 閣下或 閣下為其利益提出申請的人士並 無申請或接納或表示有意認購(亦不會申請或接納或表 示有意認購)任何國際發售股份,亦無參與國際發售;
- 同意應本行、H股證券登記處、收款銀行、聯席保薦人、聯席代表、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、承銷商及/或彼等各自的顧問及代理的要求、向其披露有關、閣下及 閣下為其利益提出申請的人士的任何個人資料;
 若香港境外任何地方的法例適用於 閣下的申請,則同
- 看香港境外任何地方的法例適用於 閣下的申請,則同意及保證 閣下已遵守所有有關法例,且本行、聯席保薦人、聯席代表、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人及承銷商和彼等各自的任何高級人員或顧問概不會因接納 閣下的購買要約,或 閣下在招股章程及本申請表格所載條款及條件項下的權利及責任所引致的任何行動,而違反香港境外的任何法例;
 - 同意 閣下的申請一經接納,即不得因無意的失實陳述 而撤銷;
- 同意 閣下的申請將受香港法例規管;
- 聲明、保證及承諾:(i) 閣下明白香港發售股份不曾亦不會根據美國《證券法》登記;及(ii) 閣下及 閣下為其利益申請香港發售股份的任何人士均身處美國境外(定義見S規例),或屬於S規例第902條第(h)(3)段所述的人士;
- 保證 閣下提供的資料真實及準確;
- 同意接納所申請數目或分配予 閣下但少於申請數目的 香港發售股份;
- 授權本行將香港結算代理人的名稱列入本行股東名冊, 作為 閣下獲分配的任何香港發售股份的持有人,並授權本行及/或其代理將任何H股股票存入中央結算系統及/或以普通郵遞方式按申請所示地址向 閣下或聯名申請的排名首位申請人寄發任何退款支票,郵誤風險由 閣下承擔,除非 閣下符合招股章程「親身領取」一節所述領取H股股票及/或退款支票的條件;
- 同意獲配發的股份是以香港結算代理人的名義發行,並 直接存入中央結算系統,以便記存於 閣下的投資者戶 口持有人股份戶口或 閣下的指定中央結算系統參與者 股份戶口;
- 同意香港結算及香港結算代理人各自保留權利(1)不接納以香港結算代理人名義發行的該等獲配發的任何或部分股份,或不接納該等獲配發的股份存入中央結算系統;(2)安排該等獲配發的股份從中央結算系統提取,並以 閣下名義發行,有關風險及費用概由 閣下自行承擔;及(3)安排該等獲配發的股份以 閣下名義發行(或如屬聯名申請人,則以排名首位申請人的名義發行),而在此情況下,會以普通郵遞方式將該等獲配發股份的股票寄往 閣下在申請表格所示地址(郵誤風險由 閣下自行承擔)或提供該等股票予 閣下領取;

* 本行並非香港法例第155章《銀行業條例》所界定的認可機構,不受香港金融管理局的監督,亦未獲授權在香港經營銀行及/或接受存款業務。

- 同意香港結算及香港結算代理人均可調整以香港結算代理人名義發行的獲配發股份數目;
- 同意香港結算及香港結算代理人對招股章程及本申請表格未載列的資料及陳述概不負責;
- 同意香港結算及香港結算代理人無論如何毋須對 閣下 負責;
- 聲明及表示此乃 閣下為本身或為其利益提出申請的人 士所提出及擬提出的唯一申請;
- 明白本行及聯席代表將依賴 閣下的聲明及陳述而決定 是否向 閣下配發任何香港發售股份, 閣下如作出虚 假聲明,可能會被檢控;
- (如 閣下為本身利益提出申請)保證 閣下或作為 閣下代理的任何人士或任何其他人士不曾亦不會為 閣下利益而以白色或黃色申請表格或向香港結算或白表eIPO服務供應商發出電子認購指示而提出其他申請;及
- (如 閣下作為代理為另一人士的利益提出申請)保證 (i) 閣下(作為代理或為該人士利益)或該人士或任何 其他作為該人士代理的人士不曾亦不會以**白色或黃色**申 請表格或向香港結算發出**電子認購指示**而提出其他申 請;及(ii) 閣下獲正式授權作為該其他人士的代理代 為簽署申請表格或發出**電子認購指示**。

丁、授權書

如 閣下透過授權代理人提出申請,聯席代表可按其認為合 適的任何條件(包括出示代理人獲授權證明)酌情接納或拒 絕 閣下的申請。

釐定發售價及香港發售股份的分配

預期發售價會於2019年12月19日(星期四)或前後釐定。申請人須繳付每股香港發售股份2.61港元的最高發售價、另加1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費。倘若聯席代表(代表承銷商)與本行並無於2019年12月23日(星期一)或之前協定發售價,則全球發售將不會進行。

截止辦理認購申請登記前,概不處理香港發售股份的申請或 配發任何香港發售股份。

本行預期於2019年12月27日(星期五)在香港聯交所網站 www.hkexnews.hk及本行網站www.bgzchina.com公佈最終發 售價、國際發售的*野*躍程度、香港公開發售的申請水平及香 港發售股份的分配基準。香港公開發售的分配結果以及獲接 納申請人的香港身份證/護照/香港商業登記號碼亦會於 上述網站公佈。

香港公開發售與國際發售之間的發售股份分配將根據招股章程「全球發售的架構」一節所述者予以調整。具體而言,聯席代表可將國際發售的發售股份重新分配至香港公開發售以滿足香港公開發售項下的有效申請。根據香港聯交所發出的指引信HKEx-GL91-18,倘有關重新分配並非根據《上市規則》第18項應用指引進行,該重新分配後可重新分配至香港公開發售的發售股份總數上限不得超過初步分配至香港公開發售的兩倍(即440,000,000股發售股份,佔全球發售項下初步提呈發售股份總數20%(行使任何超額配股權前)),且最終發售價應釐定為招股章程所述指示性發售價範圍的低位數(即每股發售股份2.46港元)。

如 閣下成功申請認購香港發售股份(全部或部分)

如 閣下的申請全部或部分獲接納, 閣下的H股股票(前提是於2019年12月30日(星期一)上午八時正香港公開發售成為無條件且並無終止,股票方成為有效的所有權證明)將以香港結算代理人名義發出,並於2019年12月27日(星期五)或在特別情況下由香港結算或香港結算代理人指定的任何其他日期直接存入中央結算系統,按申請表格的指示記存於 閣下本身的或 閣下指定的中央結算系統參與者股份戶口。

- 如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:關於記存於 閣下指定的中央結算系統參與者(非中央結算系統投資者戶口持有人)股份戶口的香港發售股份,閣下可向該中央結算系統參與者查詢 閣下獲配發的香港發售股份數目。
- 如 閣下以中央結算系統投資者戶口持有人身份提出申請:本行預期於2019年12月27日(星期五)在香港聯交所網站www.hkexnews.hk及本行網站www.bgzehina.com刊餐中央結算系統投資者戶口持有人的申請結果及香港公開發售結果。 閣下應查閱本行刊發的公告,如有任何資料不符,請於2019年12月27日(星期五)下午五時正前或香港結算或香港結算代理人釐定的其他日期知會香港結算。緊隨香港發售股份存入。關下的股份戶口後,閣下即可透過「結算通」電話系統及中央結算系統互聯網系統(根據香港結算不時有效的「投資者戶口操作簡介」所載程序)查詢 閣下結算系統及中央結算系統互聯網系統(根據香港結算不時有效的「投資者戶口操作簡介」所載程序)查詢 閣下規供一份活動結單,列出存入 閣下的中央結算系統投資者戶口持有人股份戶口的香港發售股份數目,以及存入 閣下指定銀行賬戶的退款金額(如有)。

本行不會就申請時繳付的款項發出收據,亦不會發出臨時所 有權文件。

退回款項

若 閣下未獲分配任何香港發售股份或申請僅部分獲接納,本行將不計利息退回 閣下的申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。如發售價低於最高發售價,本行將不計利息退回多繳申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。有關退款程序載於招股章程「如何申請香港發售股份」一節「14.發送/領取H股股票及退回股款」。

閣下提供給香港中央證券登記有限公司的資料的有關影響

香港中央證券登記有限公司和其有關聯的法人團體、董事、高級人員、僱員及代理人(「代表」)在法律所容許的最大限度內明確卸棄及免除在任何方面與申請人或代表申請人在此文件提供的或與此文件或在此文件下提供的任何服務相關的任何資料,或申請人或代表申請人提供與此文件或在此文件下提供的任何服務相關的任何其他書面或口頭通訊,有關或相關由申請人或任何其他人士或實體所遭受或招致不論如何造成的任何損失或損害的任何法律責任。此包括,但不限於,該等資料中不論如何造成的任何錯誤或遺漏,或代表或任何其他人士或實體對該等資料或任何該等資料的文件記錄、影像、記錄或複製品作出的任何依據,或其準確性、完整性、合時性或可靠性。

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Bank and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Bank or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar. Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Bank or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of H Share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Bank and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities' holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities' holders of the Bank;
- verifying securities holders' identities;
- establishing benefit entitlements of securities' holders of the Bank, such as dividends, rights issues, bonus issues, etc.;
- distributing communications from the Bank and its subsidiary:
- compiling statistical information and securities' holder profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Bank and the H Share Registrar to discharge their obligations to securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

3. Transfer of personal data

Personal data held by the Bank and its H Share Registrar relating to the securities holders will be kept confidential but the Bank and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the Bank's appointed agents such as financial advisers, receiving bankers and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Bank or the H Share Registrar in connection with their respective business operation;
- the Hong Kong Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

4. Retention of personal data

The Bank and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Bank or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Bank and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests. All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the "Corporate Information" section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

個人資料

個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請人和持有人説明有關本行及其H股證券登記處有關個人資料和香港法例第486章《個人資料(私隱)條例》(「《條例》|)方面的政策和慣例。

1. 收集 閣下個人資料的原因

證券申請人及登記持有人申請證券或以本身名義轉讓或受讓證券時或尋求H股證券登記處的服務時,必須向本行或其代理及H股證券登記處提供準確個人資料。未能提供所要求的資料可能導致 閣下的證券申請遭拒絕或延遲受理或本行或H股證券登記處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓 閣下成功申請的香港發售股份及/或寄發 閣下應得的H股股票及/或退款支票。

證券持有人所提供的個人資料如有任何錯誤,須 立即通知本行及H股證券登記處。

2. 用途

證券持有人的個人資料可以任何方式被採用、持有、處理及/或保存,以作下列用途:

- 處理 閣下的申請及退款支票(如適用)、核 實是否符合本申請表格及招股章程載列的條 款和申請程序以及公佈香港發售股份的分配 結果;
- 遵守香港及其他地區的適用法律及法規;
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券;
- 存置或更新本行證券持有人的名册;
- 核實證券持有人的身份;
- 確定本行證券持有人的受益權利,例如股息、供股和紅股等;
- 分發本行及其附屬公司的通訊;
- 編製統計數據和證券持有人資料;
- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關用途及/ 或使本行及H股證券登記處能履行對證券持 有人及/或監管機構承擔的責任及/或證券 持有人可能不時同意的任何其他用途。

3. 轉交個人資料

本行及其H股證券登記處所持有關證券持有人的個人資料將會保密,但本行及其H股證券登記處可以在為達到上述任何用途之必要情況下,向下列任何人士披露、索取或轉交(無論在香港境內或境外)有關個人資料:

- 本行委任的代理,例如財務顧問、收款銀行和主要海外證券登記處;
- (如證券申請人要求將證券存於中央結算系統)香港結算或香港結算代理人,彼等將會就中央結算系統的運作使用有關個人資料;
- 向本行或H股證券登記處提供與其各自業務 營運有關的行政、電訊、電腦、付款或其他 服務的任何代理、承包商或第三方服務供應 商,
- 香港聯交所、證監會及任何其他法定監管機關或政府部門或法例、規則或法規另有規定者;及
- 與證券持有人進行或擬進行交易的任何人士 或機構,例如彼等的銀行、律師、會計師或 股票經紀等。

4. 個人資料的保留

本行及其H股證券登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。無需保留的個人資料將會根據《條例》銷毀或處理。

5. 查閱和更正個人資料

證券持有人有權確定本行或H股證券登記處是否 持有其個人資料、有權索取有關資料的副本及更 正任何不準確資料。本行和H股證券登記處有權 就處理該等要求收取合理費用。

所有查閱資料或更正資料的要求應按招股章程「公司資料」一節所披露或不時通知的本行註冊地址送交公司秘書,或向本行的H股證券登記處的私隱條例事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指 示,即表示同意上述各項。