

2019
2020
INTERIM
REPORT



大快活
Fairwood

FAIRWOOD
HOLDINGS
LIMITED

(Incorporated in Bermuda
with Limited Liability)
(Stock Code: 52)





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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Dennis Lo Hoi Yeung (*Executive Chairman*)

Chan Chee Shing (*Chief Executive Officer*)

Mak Yee Mei

Peggy Lee

Lo Fai Shing Francis

Independent Non-executive Directors

Ng Chi Keung

Joseph Chan Kai Nin

Peter Lau Kwok Kuen

Tony Tsoi Tong Hoo

Peter Wan Kam To

AUDIT COMMITTEE

Peter Wan Kam To (*Chairman*)

Ng Chi Keung

Joseph Chan Kai Nin

Tony Tsoi Tong Hoo

REMUNERATION COMMITTEE

Joseph Chan Kai Nin (*Chairman*)

Ng Chi Keung

Peter Lau Kwok Kuen

NOMINATION COMMITTEE

Dennis Lo Hoi Yeung (*Chairman*)

Peter Lau Kwok Kuen

Peter Wan Kam To

COMPANY SECRETARY

Mak Yee Mei

AUDITOR

KPMG

SOLICITORS

Mayer Brown JSM

Reed Smith Richards Butler

PUBLIC RELATIONS CONSULTANT

Strategic Financial Relations Limited

24/F, Admiralty Centre 1

18 Harcourt Road, Hong Kong

PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited

BNP Paribas Hong Kong Branch

The Bank of East Asia, Limited

MUFG Bank, Ltd.

China Construction Bank (Asia)

Corporation Limited

Chong Hing Bank Limited

Hang Seng Bank Limited

The Hongkong and Shanghai Banking

Corporation Limited

Standard Chartered Bank (Hong Kong)

Limited

UBS AG

REGISTERED OFFICE

Victoria Place, 5th Floor, 31 Victoria Street

Hamilton HM10, Bermuda

HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

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PRINCIPAL REGISTRAR AND TRANSFER OFFICE

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Hamilton HM10, Bermuda

HONG KONG BRANCH REGISTRAR AND TRANSFER OFFICE

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Services Limited

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STOCK CODE

52



Interim Results

The Board of Directors (the “Board”) of Fairwood Holdings Limited (the “Company”) is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (collectively referred to as the “Group”) for the six months ended 30 September 2019 together with the comparative figures for the six months ended 30 September 2018. The results have been reviewed by the Company’s auditors, KPMG, and the Company’s audit committee.

Consolidated Statement of Profit or Loss For the six months ended 30 September 2019 – unaudited (Expressed in Hong Kong dollars)

		Six months ended 30 September	
	<i>Note</i>	2019 \$'000	2018 \$'000
Revenue	4	1,538,972	1,472,992
Cost of sales		(1,365,823)	(1,271,009)
Gross profit		173,149	201,983
Other revenue	5	5,814	5,248
Other net loss	5	(1,839)	(3,190)
Selling expenses		(16,069)	(15,126)
Administrative expenses		(62,748)	(64,814)
Valuation losses on investment properties	10(a)	(3,310)	(2,150)
Impairment losses on property, plant and equipment	10(b)	(5,194)	(2,756)
Impairment losses on right-of-use assets	11	(729)	–
Profit from operations		89,074	119,195
Finance costs	6(a)	(18,430)	(23)
Profit before taxation	6	70,644	119,172
Income tax	7	(13,382)	(18,512)
Profit for the period attributable to equity shareholders of the Company		57,262	100,660
Earnings per share			
Basic	9(a)	44.28 cents	78.40 cents
Diluted	9(b)	44.11 cents	77.73 cents

The Group has initially applied HKFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated (see note 2).

The notes on pages 11 to 35 form part of this interim financial report. Details of dividends payable to equity shareholders of the Company are set out in note 8.

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the six months ended 30 September 2019 – unaudited

(Expressed in Hong Kong dollars)

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
Profit for the period attributable to equity shareholders of the Company	57,262	100,660
Other comprehensive income for the period (after tax):		
Item that may be reclassified subsequently to profit or loss:		
– Exchange differences on translation of financial statements of subsidiaries in Mainland China	(2,196)	(5,262)
Total comprehensive income for the period attributable to equity shareholders of the Company	55,066	95,398

The Group has initially applied HKFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated (see note 2).

The notes on pages 11 to 35 form part of this interim financial report.



Consolidated Statement of Financial Position

At 30 September 2019 – unaudited

(Expressed in Hong Kong dollars)

		At 30 September 2019 \$'000	At 31 March 2019 \$'000
Non-current assets			
Investment properties	10	40,840	44,150
Other property, plant and equipment	10	461,719	468,503
Interests in leasehold land held for own use under operating leases	10	–	5,980
Right-of-use assets	2, 11	1,349,269	–
		1,851,828	518,633
Goodwill		1,001	1,001
Rental deposits paid		78,103	68,517
Other financial assets	12	19,203	19,825
Deferred tax assets		44	44
		1,950,179	608,020
Current assets			
Inventories	13	48,234	33,560
Trade and other receivables	14	89,270	102,424
Other financial assets	12	–	11,950
Cash and cash equivalents	15	636,263	519,854
		773,767	667,788
Current liabilities			
Trade and other payables	16	413,378	385,203
Dividends payable		104,922	–
Bank loan		–	143
Lease liabilities	2(d)	420,871	–
Current tax payable		18,488	10,494
Provisions	18	21,822	23,687
		979,481	419,527

Consolidated Statement of Financial Position

At 30 September 2019 – unaudited (continued)

(Expressed in Hong Kong dollars)

	At 30 September 2019 Note	At 31 March 2019 \$'000
Net current (liabilities)/assets	(205,714)	248,261
Total assets less current liabilities	1,744,465	856,281
Non-current liabilities		
Deferred tax liabilities	15,092	19,599
Lease liabilities	2(d) 915,618	–
Rental deposits received	1,680	2,286
Provisions	18 65,142	56,718
	997,532	78,603
NET ASSETS	746,933	777,678
Capital and reserves		
Share capital	129,533	128,650
Reserves	617,400	649,028
TOTAL EQUITY	746,933	777,678

The Group has initially applied HKFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated (see note 2).

The notes on pages 11 to 35 form part of this interim financial report.



Consolidated Statement of Changes in Equity

For the six months ended 30 September 2019 – unaudited

(Expressed in Hong Kong dollars)

	Attributable to equity shareholders of the Company							Total \$'000
	Note	Share capital \$'000	Share premium \$'000	Capital reserve \$'000	Exchange reserve \$'000	Land and buildings revaluation reserve \$'000	Retained profits \$'000	
At 1 April 2018 (audited)		127,793	19,196	4,876	3,901	527	606,813	763,106
Changes in equity for the six months ended 30 September 2018:								
Profit for the period		-	-	-	-	-	100,660	100,660
Other comprehensive income for the period		-	-	-	(5,262)	-	-	(5,262)
Total comprehensive income for the period		-	-	-	(5,262)	-	100,660	95,398
Shares issued under share option scheme	17	977	19,247	-	-	-	-	20,224
Issue expenses		-	(24)	-	-	-	-	(24)
Dividends approved in respect of the previous year	8(b)	-	-	-	-	-	(135,208)	(135,208)
Equity-settled share-based transactions	6, 17	-	891	365	-	-	-	1,256
		977	20,114	365	(5,262)	-	(34,548)	(18,354)
At 30 September 2018 (unaudited)		128,770	39,310	5,241	(1,361)	527	572,265	744,752

Consolidated Statement of Changes in Equity

For the six months ended 30 September 2019 – unaudited (continued)

(Expressed in Hong Kong dollars)

	Attributable to equity shareholders of the Company							Total \$'000
	Note	Share capital \$'000	Share premium \$'000	Capital reserve \$'000	Exchange reserve \$'000	Land and buildings revaluation reserve \$'000	Retained profits \$'000	
At 1 October 2018 (unaudited)		128,770	39,310	5,241	(1,361)	527	572,265	744,752
Changes in equity for the six months ended 31 March 2019:								
Profit for the period		-	-	-	-	-	79,287	79,287
Other comprehensive income for the period		-	-	-	3,306	-	-	3,306
Total comprehensive income for the period		-	-	-	3,306	-	79,287	82,593
Shares issued under share option scheme		26	530	-	-	-	-	556
Issue expenses		-	(24)	-	-	-	-	(24)
Dividends declared in respect of the current year	8(a)	-	-	-	-	-	(47,597)	(47,597)
Equity-settled share-based transactions		-	27	1,229	-	-	-	1,256
Repurchase of own shares		(146)	-	-	-	-	-	(146)
- par value paid		(146)	-	-	-	-	-	(146)
- premium and transaction costs paid		-	(3,712)	-	-	-	-	(3,712)
		(120)	(3,179)	1,229	3,306	-	31,690	32,926
At 31 March 2019 (audited)		128,650	36,131	6,470	1,945	527	603,955	777,678



Consolidated Statement of Changes in Equity

For the six months ended 30 September 2019 – unaudited (continued)

(Expressed in Hong Kong dollars)

	Attributable to equity shareholders of the Company							Total \$'000
	Note	Share capital \$'000	Share premium \$'000	Capital reserve \$'000	Exchange reserve \$'000	Land and buildings revaluation reserve \$'000	Retained profits \$'000	
At 1 April 2019 (audited)		128,650	36,131	6,470	1,945	527	603,955	777,678
Changes in equity for the six months ended 30 September 2019:								
Profit for the period		-	-	-	-	-	57,262	57,262
Other comprehensive income for the period		-	-	-	(2,196)	-	-	(2,196)
Total comprehensive income for the period		-	-	-	(2,196)	-	57,262	55,066
Shares issued under share option scheme	17	883	17,385	-	-	-	-	18,268
Issue expenses		-	(19)	-	-	-	-	(19)
Dividends approved in respect of the previous year	8(b)	-	-	-	-	-	(104,922)	(104,922)
Equity-settled share-based transactions	6, 17	-	1,340	(478)	-	-	-	862
		883	18,706	(478)	(2,196)	-	(47,660)	(30,745)
At 30 September 2019 (unaudited)		129,533	54,837	5,992	(251)	527	556,295	746,933

The Group has initially applied HKFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated (see note 2).

The notes on pages 11 to 35 form part of this interim financial report.

Condensed Consolidated Cash Flow Statement

For the six months ended 30 September 2019 – unaudited

(Expressed in Hong Kong dollars)

	Note	Six months ended 30 September 2019 \$'000	2018 \$'000
Operating activities			
Cash generated from operations		352,798	159,949
Net tax paid		(9,895)	(9,763)
Net cash generated from operating activities		342,903	150,186
Investing activities			
Payment for purchase of property, plant and equipment		(58,560)	(61,420)
Decrease in bank deposits with more than three months to maturity		–	39,978
Payment for purchase of other financial assets		–	(11,491)
Proceeds from redemption of other financial assets		11,366	–
Other cash flows arising from investing activities		5	25
Net cash used in investing activities		(47,189)	(32,908)
Financing activities			
Capital element of lease payments		(178,191)	–
Interest element of lease payments		(18,430)	–
Proceeds from shares issued under share options scheme	17	18,268	20,224
Repayment of bank loan		(143)	(716)
Other cash flows arising from financing activities		(19)	(24)
Net cash (used in)/generated from financing activities		(178,515)	19,484
Net increase in cash and cash equivalents		117,199	136,762
Cash and cash equivalents at 1 April		519,854	469,113
Effect of foreign exchange rate changes		(790)	(1,730)
Cash and cash equivalents at 30 September	15	636,263	604,145

The Group has initially applied HKFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated (see note 2).

The notes on pages 11 to 35 form part of this interim financial report.



Notes to the Unaudited Interim Financial Report

(Expressed in Hong Kong dollars)

1 Basis of preparation

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities (“Listing Rules”) on The Stock Exchange of Hong Kong Limited (“Stock Exchange”), including compliance with Hong Kong Accounting Standard (“HKAS”) 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). It was authorised for issue on 27 November 2019.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2019 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2020 annual financial statements. Details of any changes in accounting policies are set out in note 2.

Due to the adoption of HKFRS 16 commencing 1 April 2019, the Group recognised lease liabilities of HK\$420,871,000 under current liabilities as at 30 September 2019. As at 30 September 2019, the Group’s total current assets were HK\$773,767,000 (31 March 2019: HK\$667,788,000) and total current liabilities were HK\$979,481,000 (31 March 2019: HK\$419,527,000). As a result, the Group recorded net current liabilities of HK\$205,714,000 as compared to net current assets of HK\$248,261,000 as at 31 March 2019 which the financial statements were prepared in accordance with HKAS 17.

Despite the net current liabilities as at 30 September 2019, the Group’s cash and cash equivalents amounted to HK\$636,263,000 (31 March 2019: HK\$519,854,000) on the same day and the Group reported a profit before tax of HK\$70,644,000 (2018: HK\$119,172,000) and recorded net cash generated from operating activities of HK\$342,903,000 (2018: HK\$150,186,000) during the six months period ended 30 September 2019. Furthermore, based on the cash flow projection prepared by management which covers a period of not less than twelve months from 30 September 2019, the directors are of the opinion that anticipated cash flows generated from the Group’s operations can strengthen the Group’s financial position and enable the Group to have sufficient financial resources to meet its financial obligations as and when they fall due in the coming twelve months from 30 September 2019. Accordingly, the consolidated interim financial statements have been prepared on a going concern basis.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2019 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”).

1 Basis of preparation (continued)

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA. KPMG's independent review report to the Board of Directors is included on pages 36 and 37. In addition, this interim financial report has been reviewed by the Company's audit committee.

The financial information relating to the financial year ended 31 March 2019 that is included in the interim financial report as comparative information does not constitute the Company's statutory annual consolidated financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 March 2019 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated 28 June 2019.

2 Changes in accounting policies

The HKICPA has issued a new HKFRS, HKFRS 16, *Leases*, and a number of amendments to HKFRSs that are first effective for the current accounting period of the Group.

Except for HKFRS 16, none of the developments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in this interim financial report. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

HKFRS 16, Leases

HKFRS 16 replaces HKAS 17, *Leases*, and the related interpretations, HK(IFRIC) 4, *Determining whether an arrangement contains a lease*, HK(SIC) 15, *Operating leases – incentives*, and HK(SIC) 27, *Evaluating the substance of transactions involving the legal form of a lease*. It introduces a single accounting model for lessees, which requires a lessee to recognise a right-of-use asset and a lease liability for all leases, except for leases that have a lease term of 12 months or less ("short-term leases") and leases of low-value assets. The lessor accounting requirements are brought forward from HKAS 17 substantially unchanged.

The Group has initially applied HKFRS 16 as from 1 April 2019. The Group has elected to use the modified retrospective approach and there was no impact to the opening balance of equity at 1 April 2019. Comparative information has not been restated and continues to be reported under HKAS 17.

Further details of the nature and effect of the changes to previous accounting policies and the transition options applied are set out below:



2 Changes in accounting policies (continued)

(a) Changes in the accounting policies

(i) **New definition of a lease**

The change in the definition of a lease mainly relates to the concept of control. HKFRS 16 defines a lease on the basis of whether a customer controls the use of an identified asset for a period of time, which may be determined by a defined amount of use. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.

The Group applies the new definition of a lease in HKFRS 16 only to contracts that were entered into or changed on or after 1 April 2019. For contracts entered into before 1 April 2019, the Group has used the transitional practical expedient to grandfather the previous assessment of which existing arrangements are or contain leases.

Accordingly, contracts that were previously assessed as leases under HKAS 17 continue to be accounted for as leases under HKFRS 16 and contracts previously assessed as non-lease service arrangements continue to be accounted for as executory contracts.

(ii) **Lessee accounting**

HKFRS 16 eliminates the requirement for a lessee to classify leases as either operating leases or finance leases, as was previously required by HKAS 17. Instead, the Group is required to capitalise all leases when it is the lessee, including leases previously classified as operating leases under HKAS 17, other than those short-term leases and leases of low-value assets.

Where the lease is capitalised, the lease liability is initially recognised at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortised cost and interest expense is calculated using the effective interest method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.

The right-of-use asset recognised when a lease is capitalised is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right-of-use asset also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, discounted to their present value, less any lease incentives received.

2 Changes in accounting policies *(continued)*

(a) *Changes in the accounting policies (continued)*

(ii) Lessee accounting *(continued)*

The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or there is a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

(iii) Leasehold investment properties

Under HKFRS 16, the Group is required to account for all leasehold properties as investment properties when these properties are held to earn rental income and/or for capital appreciation ("leasehold investment properties"). The adoption of HKFRS 16 does not have an impact on the Group's financial statements as the Group previously elected to apply HKAS 40, *Investment properties*, to account for all of its leasehold properties that were held for investment purposes as at 31 March 2019. Consequentially, these leasehold investment properties continue to be carried at fair value.

(iv) Lessor accounting

The Group leases out the investment property referred to in note 2(a)(iii) above as the lessor of operating leases. The accounting policies applicable to the Group as a lessor remain substantially unchanged from those under HKAS 17.

Under HKFRS 16, when the Group acts as an intermediate lessor in a sublease arrangement, the Group is required to classify the sublease as a finance lease or an operating lease by reference to the right-of-use asset arising from the head lease, instead of by reference to the underlying asset. The adoption of HKFRS 16 does not have a significant impact on the Group's financial statements in this regard.



2 Changes in accounting policies (continued)

(b) *Critical accounting judgements and sources of estimation uncertainty in applying the above accounting policies*

(i) Determining the lease term

As explained in the above accounting policies, the lease liability is initially recognised at the present value of the lease payments payable over the lease term. In determining the lease term at the commencement date for leases that include renewal options exercisable by the Group, the Group evaluates the likelihood of exercising the renewal options taking into account all relevant facts and circumstances that create an economic incentive for the Group to exercise the option, including favourable terms, leasehold improvements undertaken and the importance of that underlying asset to the Group's operation. The lease term is reassessed when there is a significant event or significant change in circumstance that is within the Group's control. Any increase or decrease in the lease term would affect the amount of lease liabilities and right-of-use assets recognised in future years.

(c) *Transitional impact*

At the date of transition to HKFRS 16 (i.e. 1 April 2019), the Group determined the length of the remaining lease terms and measured the lease liabilities for the leases previously classified as operating leases at the present value of the remaining lease payments, discounted using the relevant incremental borrowing rates at 1 April 2019. The weighted average of the incremental borrowing rates used for determination of the present value of the remaining lease payments was 2.9%.

To ease the transition to HKFRS 16, the Group applied the following recognition exemption and practical expedients at the date of initial application of HKFRS 16:

- (i) the Group elected not to apply the requirements of HKFRS 16 in respect of the recognition of lease liabilities and right-of-use assets to leases for which the remaining lease term ends within 12 months from the date of initial application of HKFRS 16, i.e. where the lease term ends on or before 31 March 2020;
- (ii) when measuring the lease liabilities at the date of initial application of HKFRS 16, the Group applied a single discount rate to a portfolio of leases with reasonably similar characteristics (such as leases with a similar remaining lease term for a similar class of underlying asset in a similar economic environment); and
- (iii) when measuring the right-of-use assets at the date of initial application of HKFRS 16, the Group relied on the previous assessment for onerous contract provisions as at 31 March 2019 as an alternative to performing an impairment review.

2 Changes in accounting policies *(continued)*

(c) Transitional impact (continued)

The following table reconciles the operating lease commitments as at 31 March 2019 to the opening balance for lease liabilities recognised as at 1 April 2019:

	<i>\$'000</i>
Operating lease commitments at 31 March 2019	1,008,742
Add: Lease payments for the additional periods where the Group considers it reasonably certain that it will exercise the extensive option	381,568
Others	35,650
Less: Commitments relating to short-term leases and other leases with remaining lease term ending on or before 31 March 2020 recognised exempt from capitalisation	(173,633)
Others	(16,034)
<hr/>	
	1,236,293
Less: Total future interest expenses	(69,011)
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Present value of remaining lease payments, discounted using the incremental borrowing rates and total lease liabilities recognised at 1 April 2019	1,167,282
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The right-of-use assets in relation to leases previously classified as operating leases have been recognised at an amount equal to the amount recognised for the remaining lease liabilities, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the consolidated statement of financial position at 31 March 2019.



2 Changes in accounting policies (continued)

(c) Transitional impact (continued)

The following table summarises the impacts of the adoption of HKFRS 16 on the Group's consolidated statement of financial position:

	Carrying amount at 31 March 2019 \$'000	Adjustments \$'000	Carrying amount at 1 April 2019 \$'000
Line items in the consolidated statement of financial position impacted by the adoption of HKFRS 16:			
Other property, plant and equipment	468,503	(16,750)	451,753
Interests in leasehold land held for own use under operating lease	5,980	(5,980)	–
Right-of-use assets	–	1,192,703	1,192,703
Total non-current assets	608,020	1,169,973	1,777,993
Trade and other receivables	102,424	(15,804)	86,620
Total current assets	667,788	(15,804)	651,984
Trade and other payables	385,203	(13,230)	371,973
Lease liabilities (current)	–	352,174	352,174
Total current liabilities	419,527	338,944	758,471
Net current assets/(liabilities)	248,261	(354,748)	(106,487)
Total assets less current liabilities	856,281	815,225	1,671,506
Lease liabilities (non-current)	–	815,108	815,108
Provisions	56,718	117	56,835
Total non-current liabilities	78,603	815,225	893,828
Net assets	777,678	–	777,678

2 Changes in accounting policies *(continued)*

(c) Transitional impact (continued)

The analysis of the net book value of the Group's right-of-use assets by class of underlying asset at the end of the reporting period and at the date of transition to HKFRS 16 is as follows:

	At 30 September 2019 \$'000	At 1 April 2019 \$'000
Included in "Right-of-use assets":		
Ownership interests in leasehold land held for own use, carried at depreciated cost	5,737	5,980
Other properties leased for own use, carried at depreciated cost	1,338,169	1,181,667
Plant, machinery and equipment, carried at depreciated cost	5,363	5,056
	1,349,269	1,192,703



2 Changes in accounting policies (continued)

(d) Lease liabilities

The remaining contractual maturities of the Group's lease liabilities at the end of the reporting period and at the date of transition to HKFRS 16 are as follows:

	At 30 September 2019		At 1 April 2019	
	Present value of the minimum lease payments \$'000	Total minimum lease payments \$'000	Present value of the minimum lease payments \$'000	Total minimum lease payments \$'000
Within one year	420,871	435,654	352,174	356,888
After one year but within five years	876,484	941,044	771,934	828,563
After five years	39,134	45,956	43,174	50,842
	1,336,489	1,422,654	1,167,282	1,236,293
Less: total future interest expenses		(86,165)		(69,011)
Present value of lease liabilities		1,336,489		1,167,282

(e) Impact on the financial result and segment results of the Group

After the initial recognition of right-of-use assets and lease liabilities as at 1 April 2019, the Group as a lessee, is required to recognise interest expense accrued on the outstanding balance of the lease liability, and the depreciation of the right-of-use asset, instead of the previous policy of recognising rental expenses incurred under operating leases on a straight-line basis over the lease term. This results in a positive impact on the reported profit from operations in the Group's consolidated statement of profit or loss as compared to the results if HKAS 17 had been applied during the year.

The following table may give an indication of the estimated impact of adoption of HKFRS 16 on the Group's financial result and segment results for the six months ended 30 September 2019, by adjusting the amounts reported under HKFRS 16 in these interim financial statements to compute estimates of the hypothetical amounts that would have been recognised under HKAS 17 if this superseded standard had continued to apply to 2019 instead of HKFRS 16, and by comparing these hypothetical amounts for 2019 with the actual 2018 corresponding amounts which were prepared under HKAS 17.

2 Changes in accounting policies (continued)

	2019			2018	
	Amounts reported under HKFRS 16 (A) \$'000	Adjusted: HKFRS 16 depreciation, interest expense and tax effect (B) \$'000	Deduct: Estimated amounts related to operating leases as if under HKAS 17 (C) \$'000	Hypothetical amounts for 2019 as if under HKAS 17 (D=A+B+C) \$'000	Compared to amounts reported for 2018 under HKAS 17 \$'000
Financial result for the six months ended 30 September 2019 impacted by the adoption of HKFRS 16:					
Profit from operations	89,074	198,281	(200,531)	86,824	119,195
Finance costs	(18,430)	18,430	–	–	(23)
Profit before taxation	70,644	216,711	(200,531)	86,824	119,172
Income tax	(13,382)	(2,359)	–	(15,741)	(18,512)
Profit for the period attributable to equity shareholders of the Company	57,262	214,352	(200,531)	71,083	100,660
Reportable segment profit for the six months ended 30 September 2019 (note 3(a)) impacted by the adoption of HKFRS 16:					
– Hong Kong restaurants	72,842	207,029	(192,104)	87,767	110,055
– Mainland China restaurants	187	9,682	(8,427)	1,442	6,412
– Other segments	6,848	–	–	6,848	7,611
– Total	79,877	216,711	(200,531)	96,057	124,078



3 Segment reporting

The Group manages its businesses by two divisions, namely Hong Kong restaurants and Mainland China restaurants, which are organised by geographical location. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has identified the following two reportable segments. No operating segments have been aggregated to form the following reportable segments.

- Hong Kong restaurants: this segment operates fast food restaurants in Hong Kong.
- Mainland China restaurants: this segment operates fast food restaurants in Mainland China.

Other segments generate profits mainly from leasing of investment properties and include corporate expenses.

(a) Segment results

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the periods is set out below.

For the six months ended 30 September

	Hong Kong restaurants		Mainland China restaurants		Other segments		Total	
	2019 \$'000	2018 \$'000	2019 \$'000	2018 \$'000	2019 \$'000	2018 \$'000	2019 \$'000	2018 \$'000
Revenue from external customers	1,468,640	1,408,393	66,503	60,742	3,829	3,857	1,538,972	1,472,992
Inter-segment revenue	–	–	–	–	2,428	2,483	2,428	2,483
Reportable segment revenue	1,468,640	1,408,393	66,503	60,742	6,257	6,340	1,541,400	1,475,475
Reportable segment profit	72,842	110,055	187	6,412	6,848	7,611	79,877	124,078

Segment assets information is not reported to or used by the Group's most senior executive management.

3 Segment reporting *(continued)*

(b) *Reconciliations of reportable segment profit*

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
Profit		
Reportable segment profit before taxation	79,877	124,078
Valuation losses on investment properties	(3,310)	(2,150)
Impairment losses on property, plant and equipment	(5,194)	(2,756)
Impairment losses on right-of-use assets	(729)	–
	<hr/>	
Consolidated profit before taxation	70,644	119,172
	<hr/> <hr/>	

4 Revenue

The principal activities of the Group are operation of fast food restaurants and property investments.

Revenue represents the sales value of food and beverages sold to customers and rental income. An analysis of revenue is as follows:

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
Sale of food and beverages	1,535,143	1,469,135
Property rental	3,829	3,857
	<hr/>	
	1,538,972	1,472,992
	<hr/> <hr/>	



5 Other revenue and net loss

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
Other revenue		
Interest income	5,814	5,248
Other net loss		
Electric and gas range incentives	2,095	1,914
Profit on sale of redemption gifts	493	703
Net foreign exchange loss	(4,284)	(5,287)
Net loss on disposal of property, plant and equipment	(2,480)	(1,615)
Others	2,337	1,095
	(1,839)	(3,190)

6 Profit before taxation

Profit before taxation is arrived at after charging:

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
		<i>(Note (i))</i>
<i>(a) Finance costs</i>		
Interest on bank borrowings	–	23
Interest on lease liabilities	18,430	–
	18,430	23
<i>(b) Other items</i>		
Cost of inventories <i>(Note (iii))</i>	360,886	344,960
Depreciation		
– property, plant and equipment	52,967	50,421
– right-of-use assets	198,388	–
Amortisation of interests in leasehold land held for own use under operating leases	–	105
Equity-settled share-based payment expenses	862	1,256

Note (i): The Group has initially applied HKFRS 16 at 1 April 2019 using the modified retrospective approach. Under this approach, comparative information is not restated (see note 2).

Note (ii): The cost of inventories represents food and beverage costs.



7 Income tax

	Six months ended 30 September	
	2019	2018
	\$'000	\$'000
Current tax – Hong Kong Profits Tax		
Provision for the period	17,889	21,740
Deferred tax		
Origination and reversal of temporary differences	(4,507)	(3,228)
	13,382	18,512

The provision for Hong Kong Profits Tax is calculated at 16.5% (2018: 16.5%) of the estimated assessable profits for the six months ended 30 September 2019, except for one subsidiary of the Group which is a qualifying corporation under the two-tiered Profits Tax rate regime.

For this subsidiary, the first HK\$2 million of assessable profits are taxed at 8.25% and the remaining assessable profits are taxed at 16.5%. The provision for Hong Kong Profits Tax for this subsidiary was calculated at the same basis in 2018.

No provision has been made for the People's Republic of China (the "PRC") corporate income tax for the six months ended 30 September 2019 and 2018, as the Group's Mainland China operations sustained a loss for taxation purpose.

8 Dividends

- (a) *Dividends payable to equity shareholders of the Company attributable to the interim period*

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
Interim dividend declared and payable after the interim period of 23.0 cents (2018: 37.0 cents) per share	29,793	47,597

In respect of the dividend for the six months ended 30 September 2018, there is a difference of \$48,000 between the interim dividend disclosed in the 2018/2019 interim financial statements and amounts approved and payable after the interim period. The difference represents dividends attributable to (i) shares repurchased and (ii) new shares issued upon the exercise of share options, before the closing date of the Register of Members.

The interim dividend has not been recognised as a liability at the end of the reporting period.

- (b) *Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and payable during the interim period*

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
Final dividend in respect of the previous financial year ended 31 March 2019, approved and payable during the following interim period, of 81.0 cents (year ended 31 March 2018: 105.0 cents) per share	104,922	135,208

In respect of the dividend for the year ended 31 March 2019, there is a difference of \$715,000 (year ended 31 March 2018: \$1,025,000) between the final dividend disclosed in the 2019 annual financial statements and amounts approved and payable during the period. The difference represents dividends attributable to new shares issued upon the exercise of share options before the closing date of the Register of Members.



9 Earnings per share

(a) Basic earnings per share

The calculation of basic earnings per share for the six months ended 30 September 2019 is based on the profit attributable to ordinary equity shareholders of the Company of \$57,262,000 (2018: \$100,660,000) and the weighted average number of ordinary shares of 129,330,000 shares (2018: 128,393,000 shares) in issue during the period.

(b) Diluted earnings per share

The calculation of diluted earnings per share for the six months ended 30 September 2019 is based on the profit attributable to ordinary equity shareholders of the Company of \$57,262,000 (2018: \$100,660,000) and the weighted average number of ordinary shares of 129,808,000 shares (2018: 129,500,000 shares), calculated as follows:

	Six months ended 30 September 2019	2018
	Number of shares '000	Number of shares '000
Weighted average number of ordinary shares used in calculating basic earnings per share	129,330	128,393
Effect of deemed issue of ordinary shares under the Company's share option scheme for nil consideration	478	1,107
<hr/>		
Weighted average number of ordinary shares used in calculating diluted earnings per share	129,808	129,500
<hr/> <hr/>		

10 Investment properties, other property, plant and equipment and leasehold land

- (a) All investment properties of the Group were revalued as at 30 September 2019 by the Group's independent valuer using the same valuation techniques as were used by this valuer when carrying out the 31 March 2019 valuations. As a result, losses of \$3,310,000 (six months ended 30 September 2018: losses of \$2,150,000) have been charged to the consolidated statement of profit or loss.
- (b) During the six months ended 30 September 2019, the Group's management identified certain branches which continued to under-perform and estimated the recoverable amounts of the property, plant and equipment of these branches. Based on these estimates, the carrying amount of the property, plant and equipment was written down by \$5,194,000 (six months ended 30 September 2018: \$2,756,000) during the period. The aggregate recoverable amounts of four of these branches amounted to \$3,486,000 (six months ended 30 September 2018: two of these branches amounted to \$2,097,000) based on their value in use. Apart from the above, the recoverable amount of the remaining impaired property, plant and equipment was minimal (six months ended 30 September 2018: the recoverable amount of the remaining impaired property, plant and equipment was minimal). The estimates of recoverable amount were based on the property, plant and equipment's value in use, determined using a discount rate of 16% (six months ended 30 September 2018: 15%).
- (c) During the six months ended 30 September 2019, the Group acquired items of property, plant and equipment with a cost of \$72,174,000 (six months ended 30 September 2018: \$46,410,000). Items of property, plant and equipment with a net book value of \$2,485,000 were disposed of during the six months ended 30 September 2019 (six months ended 30 September 2018: \$1,640,000).
- (d) At 30 September 2019, the net book value of properties pledged as security for banking facilities granted to certain subsidiaries of the Group amounted to \$1,172,000 (31 March 2019: \$1,222,000).

11 Right-of-use assets

As discussed in note 2, the Group has initially applied HKFRS 16 using the modified retrospective method and adjusted the opening balances at 1 April 2019 to recognise right-of-use assets relating to leases which were previously classified as operating leases under HKAS 17. Further details on the net book value of the Group's right-of-use assets by class of underlying asset are set out in note 2(c).

During the six months ended 30 September 2019, the Group entered into a number of lease agreements for use of retail stores and signages, and therefore recognised the additions to the right-of-use assets of \$360,813,000. The carrying amount of the right-of-use assets was written down by \$729,000 (six months ended 30 September 2018: nil) during the period. The leases of retail stores contain variable lease payment terms that are based on sales generated from the retail stores and minimum annual lease payment terms that are fixed. These payment terms are common in retail stores in Hong Kong where the Group operates.



12 Other financial assets

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
Non-current financial assets		
Debt securities at amortised cost – Unlisted but quoted	19,203	19,825
Current financial assets		
Debt securities at amortised cost – Unlisted but quoted	–	11,950
	19,203	31,775

The non-current debt securities as at 30 September 2019 and 31 March 2019 represented medium term notes (a) issued by a financial institution in Mainland China, denominated in United States dollars, bear interest at a rate of 2.8% per annum with maturity date of 20 October 2020; (b) issued by a financial institution in Luxembourg, denominated in United States dollars, bear interest at a rate of 2.3% per annum with maturity date of 12 July 2021; and (c) issued by a financial institution in Hong Kong, denominated in Renminbi, bear interest at a rate of 4.5% per annum with maturity date of 20 November 2021.

The current debt securities as at 31 March 2019 represented certificates of deposit issued by a financial institution in Australia, denominated in Renminbi, bear interest at a rate of 3.6% per annum with maturity date of 29 July 2019.

The carrying amounts of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 30 September 2019 and 31 March 2019.

13 Inventories

(a) *Inventories in the consolidated statement of financial position comprise:*

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
Food and beverages	43,758	29,857
Consumables, packaging materials and other sundry items	4,476	3,703
	48,234	33,560

(b) *The analysis of the amount of inventories recognised as an expense is as follows:*

	Six months ended 30 September 2019 \$'000	2018 \$'000
Carrying amount of inventories sold	360,637	344,932
Write-down of inventories	249	28
	360,886	344,960



14 Trade and other receivables

All debtors, deposits and prepayments of the Group, apart from certain utility deposits totalling \$6,303,000 (31 March 2019: \$5,489,000), are expected to be recovered or recognised as expenses within one year.

As of the end of the reporting period, the ageing analysis of trade debtors (which are included in trade and other receivables), based on the invoice date and net of loss allowance, is as follow:

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
1 to 30 days	6,380	10,346
31 to 90 days	586	128
91 to 180 days	1	23
181 to 365 days	–	3
	6,967	10,500

The Group's sales to customers are mainly on a cash basis. The Group also grants credit terms of 30 to 75 days to certain customers to which the Group provides catering services.

15 Cash and cash equivalents

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
Deposits with banks	410,438	414,066
Cash at bank and in hand	225,825	105,788
Cash and cash equivalents in the condensed consolidated cash flow statement	636,263	519,854

16 Trade and other payables

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
Creditors and accrued expenses	390,412	354,951
Contract liabilities	3,935	3,061
Other payables and deferred income	18,397	27,164
Rental deposits received	634	27
	413,378	385,203

Included in trade and other payables are trade creditors, based on the invoice date, with the following ageing analysis:

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
1 to 30 days	114,390	101,176
31 to 90 days	5,359	1,397
91 to 180 days	583	1,815
181 to 365 days	1,216	57
Over one year	271	295
	121,819	104,740

17 Equity-settled share-based transactions

No share options were granted during the six months ended 30 September 2019.

On 20 April 2018, 1,100,000 share options were granted for nil consideration to employees of the Company under the Company's employee share option scheme. Each option gives the holder the right to subscribe for one ordinary share of the Company. These share options will be exercisable in five tranches with validity period commencing from 1 April 2019 and ending on 31 March 2025. The exercise price is \$30.14, being the weighted average closing price of the Company's ordinary shares immediately before the grant.



17 Equity-settled share-based transactions (continued)

During the six months ended 30 September 2019, share options were exercised to subscribe for 883,000 (six months ended 30 September 2018: 977,000) ordinary shares of the Company at a consideration of \$18,268,000 (six months ended 30 September 2018: \$20,224,000), of which \$883,000 (six months ended 30 September 2018: \$977,000) was credited to share capital and the balance of \$17,385,000 (six months ended 30 September 2018: \$19,247,000) was credited to the share premium account. \$1,340,000 (six months ended 30 September 2018: \$891,000) has been transferred from the capital reserve to the share premium account upon the exercise of the respective share options during the period.

18 Provisions

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
Provision for long service payments	21,154	18,439
Provision for reinstatement costs for rented premises	65,810	61,966
	86,964	80,405
Less: Amount included under "current liabilities"	(21,822)	(23,687)
	65,142	56,718

19 Capital commitments

Capital commitments outstanding at 30 September 2019 not provided for in the Group's interim financial report were as follows:

	At 30 September 2019 \$'000	At 31 March 2019 \$'000
Contracted for	11,779	11,237
Authorised but not contracted for	10,090	4,750
	21,869	15,987

20 Contingent liabilities

At 30 September 2019, guarantees were given to banks by the Company in respect of mortgage loan and other banking facilities extended to certain wholly-owned subsidiaries.

As at the end of the reporting period, the Directors do not consider it probable that a claim will be made against the Company under the guarantee arrangement. The maximum liability of the Company at the end of the reporting period under the guarantees is the amount of the facilities drawn down by all the subsidiaries that are covered by the guarantees, being \$98,875,000 (31 March 2019: \$92,824,000).

21 Fair value measurement of financial instruments

The carrying amounts of the Group’s financial instruments carried at cost or amortised cost are not materially different from their fair values as at 30 September 2019 and 31 March 2019.

22 Material related party transactions

In addition to the transactions and balances disclosed elsewhere in this interim financial report, the Group entered into the following material related party transactions during the six months ended 30 September 2019:

(a) *Remuneration for key management personnel of the Group for the six months ended 30 September 2019 is as follows:*

	Six months ended	
	30 September	
	2019	2018
	\$'000	\$'000
Salaries and other short-term employee benefits	11,315	12,630
Contribution to defined contribution retirement plans	45	36
	11,360	12,666



22 Material related party transactions *(continued)*

- (b) During the period, a subsidiary of the Company leased a property from New Champion International Limited (“New Champion”). New Champion is a company beneficially owned by Mr Dennis Lo Hoi Yeung, Mr Lo Fai Shing Francis and his family member. In addition, Mr Dennis Lo Hoi Yeung is a director of New Champion. Rental expenses incurred during the six months ended 30 September 2018 amounted to \$1,311,000. Depreciation of the right-of-use assets and interest on lease liabilities incurred during the six months ended 30 September 2019 amounted to \$1,238,000 and \$169,000 respectively.

At 1 April 2019, the Group recognised right-of-use assets and lease liabilities of \$12,444,000 and \$12,361,000 respectively. At 30 September 2019, the Group recognised right-of-use assets and lease liabilities of \$11,206,000 and \$11,210,000 respectively.

- (c) During the period, a subsidiary of the Company leased a property from Hibony Limited (“Hibony”). Hibony is a company beneficially owned by Pengto International Limited (a company owned by Mr Dennis Lo Hoi Yeung solely). In addition, Mr Dennis Lo Hoi Yeung is a director of Hibony. Rental expenses incurred during the six months ended 30 September 2018 amounted to \$1,560,000. Depreciation of the right-of-use assets and interest on lease liabilities incurred during the six months ended 30 September 2019 amounted to \$1,462,000 and \$196,000 respectively.

At 1 April 2019, the Group recognised right-of-use assets and lease liabilities of \$14,380,000 and \$14,315,000 respectively. At 30 September 2019, the Group recognised right-of-use assets and lease liabilities of \$12,918,000 and \$12,951,000 respectively.

23 Comparative figures

The Group has initially applied HKFRS 16 at 1 April 2019 using the modified retrospective method. Under this approach, comparative information is not restated. Further details of the changes in accounting policies are disclosed in note 2.



Independent Review Report to the Board of Directors of Fairwood Holdings Limited

(Incorporated in Bermuda with limited liability)

Introduction

We have reviewed the interim financial report set out on pages 3 to 35 which comprises the consolidated statement of financial position of Fairwood Holdings Limited as of 30 September 2019 and the related consolidated statement of profit or loss, statement of profit or loss and other comprehensive income and statement of changes in equity and condensed consolidated cash flow statement for the six month period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants. The directors are responsible for the preparation and presentation of the interim financial report in accordance with Hong Kong Accounting Standard 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.



Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the Hong Kong Institute of Certified Public Accountants. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 September 2019 is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34, *Interim financial reporting*.

KPMG

Certified Public Accountants

8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

27 November 2019

Management Discussion and Analysis

Overall performance

For the six months ended 30 September 2019, the Group recorded revenue of HK\$1,539.0 million (2018: HK\$1,473.0 million), representing an increase of 4.5% year on year. The gross profit margin decreased to 11.3% (2018: 13.7%). Profit attributable to shareholders of the Company was HK\$57.3 million, compared with HK\$100.7 million for the same period in 2018. The same profit, before the negative impact of the adoption of HKFRS 16 of HK\$13.8 million, was approximately HK\$71.1 million, representing a drop of 29.4%. The decline in profit is mainly due to (1) the adoption of HKFRS 16; (2) the rising of rental and labor costs; and (3) weakened market sentiment. Basic earnings per share amounted to HK44.28 cents, against HK78.40 cents for the previous period.

Feel Good across our operations

Throughout the period under review, we have continued to enhance the all-round dining experience we offer by placing the customer at the centre of all our thinking, as encapsulated in our unique “Feel Good Movement”. The “Feel Good Movement” has seen us embrace initiatives to go the extra mile for our customers, and actively seek new ways of enhancing their Fairwood dining experience. The movement goes beyond a focus on high food quality, aiming also to touch customers’ hearts and exceed their expectations at every level. At the same time, it involves us working hard to foster an internal “Happy Culture” that is bringing out the best in our staff.

We communicated our commitment to the “Feel Good” promise in the period by launching a new TV commercial featuring the Fairwood “Jumping Man”. The 30-second commercial is upbeat and full of positive energy as it promises customers a dining experience combining great food with exceptional friendly service. The happy energy communicated in the TV commercial is a quality that we believe is a unique feature of our actual restaurant experience.



Our “Feel Good” dynamic is driven by multiple innovation strategies, developed based on what we know our customers are looking for. Our constant close engagement with customers through surveys and other feedback channels has enabled us to tailor enhancements to our products, services and attitudes closely to their needs and wishes. For example, our customers have told us they want a wider variety of healthy products. In response we added Omnipork, a plant-based meat substitute, to our continually expanding “Tasty and Green” series, an option that has gained excellent customer feedback so far. We have also continued to innovate new product lines in response to the latest taste and health preferences, through well-received lines such as our “No MSG Added”, “Wholesome Delight” and “Low Sodium” series. Other highlights of the period have been enhancements to some of our signature dishes, and the introduction of regular seasonal dishes making the most of fresh seasonal ingredients.

Good value dining is increasingly important for many diners in Hong Kong. We have catered to our customers’ desire for extra value with a series of flexible discount offers that are variously linked with new products, different periods or special occasions. We have also introduced useful “add-on” options so that customers can customize their meals to suit their tastes, appetites and budgets.

Even in so compact a city as Hong Kong, the tastes and dining preferences of our customers can vary quite significantly from district to district. To ensure we address these area-specific preferences, we have continued to research and adopt different product offerings and even operation strategies in different places across Hong Kong. The result is a city-wide brand which, while known for consistency of quality, also reflects the diversity of our customers wherever they may be.

Underpinning this flexibility and diversity is the performance of our staff. We have recently further enhanced our staff training to give all our staff the skills required to extend help to our customers whenever and however it is needed. A special focus has been on enhancing the observational skills of our staff, so they are able to notice and respond quickly to unexpected incidents and take proactive steps to assist customers. Driving all these initiatives is our core mission: “Enjoy Great Food. Live a Great Life” — a mission that recognizes that delicious food is only one part of the positive experience that we want our customers to enjoy.

Our success has been built on the recognition that to ensure excellent service and happy customers, we must first ensure that our workforce is contented and highly motivated. To achieve this, we have set ourselves the task of ensuring our various store teams work in harmony and each individual staff member feels a real connection with Fairwood. In a high turnover industry such as ours, we have also devoted much effort to showing our staff that we value and appreciate them, understand their needs, and care for their wellbeing. We make it a priority to recognize our stand-out staff, for example by arranging for members of our senior management team to visit individual stores to personally congratulate them on their exceptional performances. We have also developed a Fairwood “Hall of Fame” booklet that recognizes outstanding efforts of staff members and shares their stories with the wider workforce. To build the close relationships that lead to loyalty and high motivation, we provide staff with a variety of retreats, social gatherings and similar incentives. Equally importantly, we offer targeted, in-depth training that gives staff a clear sense of progress and achievement. In this period, we enriched our orientation programmes and enhanced our employee training programmes so that the amount of theory-based training has been reduced. Instead, we increased the amount of practical and skills training on offer, giving our staff valuable skillsets that they can apply in the workplace with great satisfaction. One positive result of these initiatives has been an increase in our staff retention rate across the board, from store operations to management.

Business review

Hong Kong

Rising hourly rates for staff and increased rentals for some store locations have posed some challenges in the period. However, our agility and our flexible systems have helped us react quickly to events and respond effectively. In particular, we have benefited from having highly responsive networks for sourcing ingredients as well as flexible menu planning systems, both of which have helped us cope with any supply issues and shortages that have arisen. In fact, across the period we have been able to negotiate some excellent deals on ingredients and other items by taking advantage of changing consumer dining patterns that have affected demand and distribution. Given this, Fairwood is moving forward with strong conviction of its market strength. We will continue to embrace and promote our “feel good” philosophy — more than ever important in the current environment — and work to react quickly and efficiently to every market challenge that arises.



We are particularly pleased with the performance of our specialty restaurants in the period. Overall, results were satisfactory. The strongest performer in the period was ASAP, which delivered double-digit same-store sales growth. We opened one new Taiwan Bowl restaurant in the period which has performed very well in its early stages, and will be following this up by opening our third ASAP in the second half of the fiscal year. Meanwhile, The Leaf Kitchen, Buddies Café and Kenting Tea House all continued to perform steadily.

Mainland China

The adjustments we have made to our business model in Mainland China led to an improved sales performance in the period compared with the same period in the previous year. We have moved to operate smaller stores, yet with a strong focus on providing delivery options for customers preferring to eat at home or in the workplace. To this end, we have continued to work closely with two of the country's biggest food delivery service providers, Meituan and Ele.me, to expand our service network in the areas around our stores. The decline in segment profit was partially due to the adoption of HKFRS 16 and the pre-commencement expenses of a newly opened store. In the period, we also opened a new store in North Shenzhen, and have plans to open two further stores in the second half of the year.

Network

During the period under review, the Group opened eight new stores, of which seven were in Hong Kong and one was in Mainland China. As of 30 September 2019, the Group had a total of 155 stores in Hong Kong, including 143 fast food stores and 12 specialty restaurants, made up of two ASAP, three Taiwan Bowl, five The Leaf Kitchen, one Buddies Café and one Kenting Tea House. In Mainland China, the Group was operating 12 stores as at 30 September 2019.

Giving back to the community

We have continued to work hard on behalf of the community over the past six months. By the end of the period, we had distributed over 210,000 of our “Care for Seniors” cards, offering special dining discounts to senior citizens as a token of our appreciation for their roles in building our city. Extra offers for cardholders are added at popular festival times. Meanwhile, our “Give Warmth Campaign” introduced more in-store events which have been effective in engaging local communities and helping the public see Fairwood as a contributor to social wellbeing, as well as a great place to eat.

Prospects

Various external factors have impacted the Hong Kong business environment in recent months, making for a challenging time for many businesses and especially those in the restaurant industry. Although not exempt from this situation, the well-established and resilient Fairwood brand has benefited from its scale and its experience. Management has been fast to respond to the market, and has gone to great lengths to be supportive to staff at a time of some uncertainty. Whatever the market situation, we will consistently deliver great quality food, heartfelt service and a comfortable dining environment which will win customer support and approval in Hong Kong. For this reason, despite challenges ahead, we remain positive about the Group’s prospects. Moving forward, we will put extra effort towards margin improvement, with various measures ready to be implemented. We also see opportunities in the current climate to negotiate with landlords for more favourable rental terms. In addition, we believe that many opportunities remain for growth in the current market, especially in terms of our increasingly successful specialty restaurants and our Mainland operations.

Ultimately though, we measure our success not simply in economic terms but also in terms of our social impact. Internally, we take pride in our strong and happy staff culture, and the positive feedback we receive about our customers’ dining experiences. Externally, our activities as a socially conscious enterprise are very meaningful to us, and we believe our efforts to engage our community have begun to make an impact. In this latter respect, we are determined to continue finding new ways to serve the community that we are such an integral part of. For the fast food industry, too, we aim to be a benchmark for good practice and good attitudes. These goals are important to us, as part of our ambition to make the people of Hong Kong “Feel Good”. Only by delivering on all fronts — including serving consistent high quality food, delivering exceptional service, and fostering a true feel good culture, can we achieve our ultimate mission of helping our customers “Enjoy Great Food. Live a Great Life!”



Financial Review

Liquidity and financial resources

As at 30 September 2019, total assets of the Group amounted to HK\$2,723.9 million (31 March 2019: HK\$1,275.8 million). The increase is primarily due to the recognition of right-of-use assets of HK\$1,349.3 million by the adoption of HKFRS 16 at 1 April 2019. The Group's net current liabilities was HK\$205.7 million (31 March 2019: net current assets of HK\$248.3 million), represented by total current assets of HK\$773.8 million (31 March 2019: HK\$667.8 million) against total current liabilities of HK\$979.5 million (31 March 2019: HK\$419.5 million) and the current ratio, being the proportion of total current assets against total current liabilities, was 0.8 (31 March 2019: 1.6). The change was mainly due to the recognition of current lease liabilities of HK\$420.9 million under current liabilities. Total equity was HK\$746.9 million (31 March 2019: HK\$777.7 million).

The Group finances its business with internally generated cash flows and available banking facilities. At 30 September 2019, the Group had bank deposits and cash and cash equivalents amounting to HK\$636.3 million (31 March 2019: HK\$519.9 million), representing an increase of 22.4%. Most bank deposits and cash and cash equivalents were denominated in Hong Kong dollars, United States dollars and Renminbi.

As at 30 September 2019, the Group had no bank loan (31 March 2019: HK\$0.1 million). The lease liabilities to equity ratio of the Group was 178.9% (31 March 2019: 0.0%), which was calculated based on the total lease liabilities over total equity. The unutilised banking facilities were HK\$260.0 million (31 March 2019: HK\$216.2 million).

Depreciation and amortisation

The Group's depreciation and amortisation charges were increased by HK\$200.9 million from HK\$50.5 million to HK\$251.4 million, primarily due to the implementation of HKFRS 16, this year. HKFRS 16 required the lessee to amortise the right-of-use assets in a straight-line basis over the lease term.

Finance costs

During the reporting period, the Group recorded the finance costs of HK\$18.4 million (2018: nil) due to the initial adoption of HKFRS 16, at 1 April 2019. The finance costs represented the interest expenses accrued on the outstanding balance of the lease liabilities.

Profitability

Annualised return on average equity was 15.0% (year ended 31 March 2019: 23.4%), being profit for the period attributable to equity shareholders of the Company against the average total equity at the beginning and the end of the reporting period and then multiplied by two.

Financial risk management

The Group is exposed to foreign currency risk primarily through cash at bank and other financial assets that are denominated in a currency other than the functional currency of the operations to which they relate. The currencies giving rise to this risk are primarily United States dollars and Renminbi. As Hong Kong dollar is pegged to United States dollar, the Group does not expect any significant movements in the United States dollar/Hong Kong dollar exchange rate. The Group ensures that the net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates where necessary to address short term imbalances.

Charges on the Group's assets

As at the end of the reporting period, the net book value of properties pledged as security for banking facilities granted to certain subsidiaries of the Group amounted to HK\$1.2 million (31 March 2019: HK\$1.2 million).

Commitments

As at 30 September 2019, the Group's outstanding capital commitments was HK\$21.9 million (31 March 2019: HK\$16.0 million).



Contingent liabilities

As at 30 September 2019, guarantees are given to banks by the Company in respect of mortgage loans and other banking facilities extended to certain wholly-owned subsidiaries.

As at the end of the reporting period, the directors of the Company do not consider it probable that a claim will be made against the Company under the guarantee arrangement. The maximum liability of the Company at the end of the reporting period under the guarantees is the amount of the outstanding utilised facilities by all the subsidiaries that are covered by the guarantees, being HK\$98.9 million (31 March 2019: HK\$92.8 million).

Employee information

As at 30 September 2019, the total number of employees of the Group was approximately 6,000 (31 March 2019: 5,600). Employees' remuneration is commensurate with their job nature, qualifications and experience. Salaries and wages are normally reviewed annually based on performance appraisals and other relevant factors.

The Group continues to offer competitive remuneration packages, share options and bonus to eligible staff, based on the performance of the Group and the individual employee. Also, the Group has committed to provide related training programme to improve the quality, competence and skills of all staff.

Other Information

Directors' and chief executives' interests and short positions in shares, underlying shares and debentures

As at 30 September 2019, the interests or short positions of the Directors and chief executives of the Company and their associates in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") were as follows:

(a) Interests in the Company

	Ordinary shares of HK\$1 each				Number of underlying shares pursuant to Share Options	Total	Percentage of total issued shares
	Personal interests	Family interests	Corporate interests	Other interests			
Dennis Lo Hoi Yeung	109,000	–	–	55,435,384 (Note 1)	–	55,544,384	42.88%
Chan Chee Shing	900,000	–	–	–	600,000	1,500,000	1.16%
Mak Yee Mei	1,180,000	–	–	–	220,000	1,400,000	1.08%
Peggy Lee	402,000	–	–	–	93,000	495,000	0.38%
Lo Fai Shing Francis	–	–	–	55,435,384 (Note 1)	80,000	55,515,384	42.86%

Note 1: These shares were held by Neblett Investments Limited ("Neblett") and CFJ Holdings Limited ("CFJ"). These companies are beneficially owned by two separate trusts of which Mr Dennis Lo Hoi Yeung and Mr Lo Fai Shing Francis are the discretionary objects. Both Mr Dennis Lo Hoi Yeung and Mr Lo Fai Shing Francis, by virtue of their interests in the trusts as the discretionary objects and as the Executive Chairman and Executive Director of the Company respectively, were deemed interested in the shares held by Neblett and CFJ.



(b) *Interests in Fairwood Fast Food Limited*

	Number of Non-voting deferred shares				Total
	Personal interests	Family interests	Corporate interests	Other interests	
Dennis Lo Hoi Yeung	11,500	–	279,357 (Note 2)	–	290,857

Note 2: These shares were held by Pengto International Limited, a company owned by Mr Dennis Lo Hoi Yeung solely.

All the interests stated above represent long positions.

Apart from the foregoing and those disclosed under the section “Share option scheme” below, as at 30 September 2019, none of the Directors or chief executives of the Company or any of their spouses or children under eighteen years of age had any other interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which had been entered in the register kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Details of Directors’ and chief executives’ interests under the Company’s share option scheme are also set out in the section “Share option scheme” below.

Share option scheme

As at 30 September 2019, the Directors and employees of the Company had the following interests in options to subscribe for shares of the Company pursuant to the share option scheme of the Company:

	Date granted	Exercisable period	Number of options outstanding at 1 April 2019	Number of options granted during the period	Number of options lapsed during the period	Number of options exercised during the period	Number of options outstanding at 30 September 2019	Exercise price per share HK\$	Closing price per share immediately before date of grant of options HK\$	Weighted average price of closing price per share immediately before date of exercise of options HK\$
Chan Chee Shing (Director)	20 April 2015	1 April 2016 to 31 March 2022 (Note 1)	600,000	-	-	-	600,000	20.70	20.80	-
Mak Yee Mei (Director)	20 April 2015	1 April 2016 to 31 March 2022 (Note 1)	220,000	-	-	-	220,000	20.70	20.80	-
Peggy Lee (Director)	(a) 20 April 2015	1 April 2016 to 31 March 2022 (Note 1)	110,000	-	-	(50,000)	60,000	20.70	20.80	27.50
	(b) 2 October 2015	1 October 2016 to 30 September 2022 (Note 2)	33,000	-	-	-	33,000	22.20	21.90	-
Lo Fai Shing Francis (Director)	(a) 20 April 2015	1 April 2016 to 31 March 2022 (Note 1)	40,000	-	-	-	40,000	20.70	20.80	-
	(b) 20 April 2018	1 April 2019 to 31 March 2025 (Note 3)	40,000	-	-	-	40,000	30.14	30.25	-
Employees	20 April 2015	1 April 2016 to 31 March 2022 (Note 1)	2,285,000	-	(33,000)	(832,500)	1,419,500	20.70	20.80	26.93
Employees	20 April 2018	1 April 2019 to 31 March 2025 (Note 3)	1,060,000	-	-	-	1,060,000	30.14	30.25	-
Employee	18 December 2018	1 October 2019 to 30 September 2025 (Note 4)	30,000	-	-	-	30,000	26.42	26.35	-

Note 1 : These options shall vest in five tranches as follows : 10% on 1 April 2016, 15% on 1 April 2017, 20% on 1 April 2018, 25% on 1 April 2019 and the remaining 30% on 1 April 2020;

Note 2 : These options shall vest in five tranches as follows : 10% on 1 October 2016, 15% on 1 October 2017, 20% on 1 October 2018, 25% on 1 October 2019 and the remaining 30% on 1 October 2020;



Note 3: These options shall vest in five tranches as follows : 10% on 1 April 2019, 15% on 1 April 2020, 20% on 1 April 2021, 25% on 1 April 2022 and the remaining 30% on 1 April 2023; and

Note 4: These options shall vest in five tranches as follows : 10% on 1 October 2019, 15% on 1 October 2020, 20% on 1 October 2021, 25% on 1 October 2022 and the remaining 30% on 1 October 2023.

Apart from the foregoing, at no time during the six months ended 30 September 2019 was the Company or any of its subsidiaries a party to any arrangement to enable the Directors or chief executives of the Company or any of their spouses or children under eighteen years of age to acquire benefits by means of acquisition of shares in or debentures of the Company or any of its associated corporations within the meaning of the SFO.

Substantial interests in the share capital of the Company

As at 30 September 2019, the interests or short positions of every person, other than the Directors and chief executives of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, or as otherwise notified to the Company, were as follows:

	Shares directly and/or indirectly held	Percentage of total issued shares
(i) Neblett (<i>Note 1</i>)	48,775,384	37.65%
(ii) CFJ	6,660,000	5.14%
(iii) Winning Spirit International Corp. ("WSIC") (<i>Note 1</i>)	48,775,384	37.65%
(iv) HSBC International Trustee Limited ("HITL") (<i>Note 2</i>)	55,452,384	42.81%

Note 1: These interests represented the same block of shares directly held by Neblett. WSIC owned 100% interest in Neblett and was therefore deemed interested in the shares directly held by Neblett; and

Note 2: Except for 17,000 shares held by HITL as trustee for other trusts, these interests represented the same block of shares directly held by Neblett and CFJ. HITL, in its capacity as a trustee of two separate trusts of which Mr Dennis Lo Hoi Yeung (as founder and discretionary object) and Mr Lo Fai Shing Francis (as discretionary object), owned 100% interest in WSIC and CFJ and was therefore deemed interested in the shares directly held by these companies.

All the interests stated above represent long positions.

Save as disclosed above, no other interest or short position in the shares or underlying shares of the Company were recorded in the register required to be kept pursuant to Section 336 of the SFO as at 30 September 2019.

Dividend

The Board declared an interim dividend of HK23.0 cents (2018: HK37.0 cents) per share for the six months ended 30 September 2019 to shareholders whose names appear on the Register of Members of the Company at the close of business on Monday, 16 December 2019. The declared dividend represented a distribution of approximately 52% (2018: 47%) of the Group's profit for the period attributable to equity shareholders. The interim dividend will be paid on or before Tuesday, 31 December 2019.

Closure of register of members

The Register of Members of the Company will be closed from Thursday, 12 December 2019 to Monday, 16 December 2019 (both days inclusive) during which period no transfer of shares will be registered. In order to qualify for the interim dividend, all transfer of shares accompanied by the relevant share certificates must be lodged with the Company's Branch Share Registrars, Computershare Hong Kong Investor Services Limited at Rooms 1712-6, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong, not later than 4:00 p.m. on Wednesday, 11 December 2019 for registration.

Purchase, sale or redemption of the Company's listed securities

During the six months ended 30 September 2019, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

Corporate governance

The Company has complied with the applicable code provisions of the Corporate Governance Code and Corporate Governance Report (the "CG Code") as set out in Appendix 14 of the Listing Rules throughout the six months ended 30 September 2019, save and except that the Chairman and the Managing Director (Chief Executive Officer) of the Company are not subject to retirement by rotation under the Bye-Laws of the Company.



Code provision A.4.2 of the CG Code stipulates that every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years; however, the Chairman and the Managing Director of the Company are not subject to retirement by rotation under the Bye-laws of the Company. The Board considers that the exemption of both the Chairman and the Managing Director (the Chief Executive Officer) of the Company from such retirement by rotation provisions would provide the Group with strong and consistent leadership, efficient use of resources, effective planning, formulation and implementation of long-term strategies and business plans. The Board believes that it would be in the best interest of the Company for such Directors to continue to be exempted from retirement by rotation provisions.

Audit committee

The audit committee comprises four Independent Non-executive Directors of the Company and reports to the Board. The audit committee has reviewed with the management and the Company's external auditors the unaudited financial information and interim results for the six months ended 30 September 2019.

Compliance with the Model Code

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules for securities transactions by Directors of the Company. Following specific enquiry by the Company, all Directors of the Company confirmed their compliance with the required standards set out in the Model Code throughout the six months ended 30 September 2019.

Disclosure of Information on Directors pursuant to Listing Rule 13.51B(1)

Pursuant to Listing Rule 13.51B(1), the Company discloses the following changes in information on Mr Peter Wan Kam To, an Independent Non-executive Director of the Company:

- (a) He resigned as an Independent Non-executive Director of Harbin Bank Co., Ltd (which is listed on the main board of Stock Exchange) from 8 October 2019; and
- (b) He has been appointed as the Non-executive Director of the Financial Reporting Council with effect from 1 October 2019.

By Order of the Board
Dennis Lo Hoi Yeung
Executive Chairman

Hong Kong, 27 November 2019