

ANNUAL REPORT 2019



TONTINE

**China Tontine Wines Group Limited**  
**中國通天酒業集團有限公司**

(Incorporated in Bermuda with limited liability)

Stock Code: 389



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# Financial Highlights

	2019 RMB'000	Year ended 31 December			
		2018 RMB'000	2017 RMB'000	2016 RMB'000	2015 RMB'000
<b>Profitability data</b>					
Revenue	<b>333,149</b>	354,911	323,559	271,333	293,689
Gross profit	<b>74,102</b>	76,485	70,443	84,169	94,633
Profit/(loss) and total comprehensive income/(expense) for the year attributable to owners of the Company and non-controlling interests	<b>4,517</b>	4,026	(37,094)	(99,076)	13,431
(Loss) profit and total comprehensive (expense) income for the year attributable to owners of the Company	<b>(813)</b>	(3,654)	(39,553)	(93,291)	9,581
(Loss) earning per share					
– Basic (RMB cents) (Note 1)	<b>(0.04)</b>	(0.18)	(1.96)	(4.63)	0.48
– Diluted (RMB cents) (Note 2)	<b>(0.04)</b>	(0.18)	(1.96)	(4.63)	0.48

	2019	Year ended 31 December			
		2018	2017	2016	2015
<b>Profitability ratios</b>					
Gross profit margin	<b>22.2%</b>	21.6%	21.8%	31.0%	32.2%
Net (loss) profit margin	<b>(0.2%)</b>	(1.0%)	(12.2%)	(34.4%)	3.3%
Effective tax rate	<b>N/A</b>	N/A	N/A	N/A	N/A
Return on equity (Note 3)	<b>(0.1%)</b>	(0.6%)	(6.6%)	(14.1%)	1.4%
Return on assets (Note 4)	<b>(0.1%)</b>	(0.5%)	(5.4%)	(11.9%)	1.2%
<b>Operating ratios (as a percentage of revenue)</b>					
Advertising and marketing expenses	<b>0.6%</b>	1.1%	10.6%	37.2%	4.8%
Staff costs	<b>9.0%</b>	8.2%	9.1%	13.8%	9.5%
Research and development	<b>0%</b>	0%	0%	1.5%	0%

*Notes:*

1. The calculation of basic (loss) earning per share is based on the (loss) profit and total comprehensive (expense) income for the year attributable to owners of the Company divided by the weighted average number of ordinary shares in issue during the relevant period.
2. The calculation of diluted earning per share for the year ended 31 December 2015 does not assume the exercise of the Company's share options as the exercise price of those share options granted was higher than the average market price per share for the year ended 31 December 2015.
3. Return on equity is equal to the (loss) profit and total comprehensive (expense) income for the year attributable to owners of the Company divided by the average balance of total equity attributable to owners of the Company as at the beginning of each year and as at the end of each year.
4. Return on assets is equal to the (loss) profit and total comprehensive (expense) income for the year attributable to owners of the Company divided by the average balance of total assets as at the beginning of each year and as at the end of each year.

# Financial Highlights

	As at 31 December				
	2019 RMB'000	2018 RMB'000	2017 RMB'000	2016 RMB'000	2015 RMB'000
<b>Assets and liabilities data</b>					
Non-current assets	<b>226,922</b>	207,377	207,412	205,955	212,443
Current assets	<b>529,102</b>	500,351	510,628	531,381	619,790
Current liabilities	<b>92,746</b>	52,723	66,583	48,785	52,631
Non-current liability	–	–	–	–	–
Shareholders' equity	<b>579,508</b>	576,565	580,697	620,250	705,516
Non-controlling interests	<b>83,770</b>	78,440	70,760	68,301	74,086

	Year ended/as at 31 December				
	2019	2018	2017	2016	2015
<b>Other key financial ratios and information</b>					
Current ratios (Note 5)	<b>5.7</b>	9.5	7.7	10.9	11.8
Quick ratios (Note 6)	<b>3.5</b>	5.0	3.8	4.7	5.8
Gearing ratio (Note 7)	–	–	–	0.01	–
Net asset value per share (RMB) (Note 8)	<b>0.33</b>	0.33	0.32	0.34	0.39
Inventory turnover days (days) (Note 9)	<b>373</b>	386	478	739	712
Trade receivables turnover days (days) (Note 10)	<b>112</b>	93	64	75	113
Trade payables turnover days (days) (Note 11)	<b>17</b>	17	15	18	32

**Notes:**

5. Current ratio equals current assets divided by current liabilities as at the end of each year.
6. Quick ratio equals current assets minus inventory, divided by current liabilities as at the end of each year.
7. Gearing ratio equals the debts incurred in the ordinary course of business divided by total assets as at the end of each year.
8. The calculation of net asset value per share is based on the total number of shares in issue at the end of the year.
9. Inventory turnover days are computed by dividing the average of the beginning and closing inventory balance in the respective financial year by cost of sales (excluding consumption tax and other taxes) and multiplied by 365 days.
10. Trade receivables turnover days are computed by dividing the average of the beginning and closing trade receivables balance in the respective financial year by revenue and multiplied by 365 days.
11. Trade payables turnover days are computed by dividing the average of the beginning and closing trade payables balance in the respective financial year by cost of sales (excluding consumption tax and other taxes) and multiplied by 365 days.



# Corporate Information

## EXECUTIVE DIRECTORS

Mr. Wang Guangyuan  
Mr. Zhang Hebin  
Ms. Wang Lijun

## INDEPENDENT NON-EXECUTIVE DIRECTORS

Dr. Cheng Vincent  
Mr. Lai Chi Keung, Albert  
Mr. Yang Qiang

## COMPANY SECRETARY

Mr. Wong Kwok Kuen

## AUDIT COMMITTEE

Dr. Cheng Vincent (*Chairman*)  
Mr. Lai Chi Keung, Albert  
Mr. Yang Qiang

## REMUNERATION COMMITTEE

Dr. Cheng Vincent (*Chairman*)  
Mr. Lai Chi Keung, Albert  
Mr. Yang Qiang

## NOMINATION COMMITTEE

Mr. Lai Chi Keung, Albert (*Chairman*)  
Mr. Wang Guangyuan  
Mr. Yang Qiang

## AUTHORISED REPRESENTATIVES

Mr. Wang Guangyuan  
Mr. Wong Kwok Kuen

## LEGAL ADVISERS

### As to Hong Kong law

Chiu & Partners  
40th Floor, Jardine House  
1 Connaught Place  
Hong Kong

### AS TO BERMUDA LAW

Conyers Dill & Pearman  
Clarendon House  
2 Church Street  
Hamilton HM 11  
Bermuda

### AS TO PRC LAW

Jingtian & Gongcheng Attorneys At Law  
34/F, Tower 3, China Central Place  
77 Jianguo Road  
Chaoyang District  
Beijing 100025  
The People's Republic of China

## AUDITOR

ZHONGHUI ANDA CPA Limited  
Certified Public Accountants  
Unit 701, Citicorp Centre  
18 Whitfield Road  
Causeway Bay  
Hong Kong

## REGISTERED OFFICE

Clarendon House  
2 Church Street  
Hamilton HM 11  
Bermuda

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1703, 17/F,  
COFCO Tower  
No. 262 Gloucester Road  
Causeway Bay, Hong Kong

## HEAD OFFICE IN THE PRC

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Tonghua County  
Jilin Province  
The People's Republic of China

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

MUFG Fund Services (Bermuda) Limited  
The Belvedere Building  
69 Pitts Bay Road  
Pembroke HM 08  
Bermuda

## BRANCH SHARE REGISTRAR AND TRANSFER OFFICE IN HONG KONG

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Level 54  
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Hong Kong

## PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited  
Bank of China Tower Branch  
1 Garden Road  
Hong Kong

Agriculture Bank of China  
Tonghua County Branch  
No. 679 Changzheng Road  
Kuaidamao Town, Tonghua County  
Jilin Province  
The People's Republic of China

## INVESTOR RELATIONS CONSULTANT

CorporateLink Limited  
18th Floor, Shun Ho Tower  
24-30 Ice House Street  
Central, Hong Kong

## COMPANY WEBSITE

<http://www.tontine-wines.com.hk>  
(information on the website does not form part of  
this annual report)

## SHARE INFORMATION

Listing date: 19 November 2009  
Stock name: Tontine Wines  
Number of issued shares  
as at 31 December 2019: 2,013,018,000 shares  
Board lot: 2,000 shares

## STOCK CODE

389

## FINANCIAL YEAR-END DATE

31 December



## Chairman's Statement

Dear shareholders,

The Chinese wine market witnessed vicissitudes in 2019 (the “Year” or the “year under review”) and the national consumption structure also saw changes. The influence of a majority of domestic brands have declined with severe fragmentation. Under the background of slower economic growth in China and increasing pressure on economic downturn, wine consumption recorded slow increase and the output continued to decline. Despite the relatively optimistic consumption prospects, the prosperity and development of the domestic wine market is still under immense pressure.

Based on the statistics on imported wine, it generally maintained the development trend in 2018 with continuous declines in the wine import volume and import amount. However, thanks to the stimulation of tariff adjustment, the imported wine market remained active. In 2019, imported wine from four countries enjoyed zero-tariff policies in China. Australia has surpassed France and became the biggest source of imported wine in China. The diversified, personalized and refined imported wine is of significance in wine popularization in China and the overall quality improvement. However, it also greatly reduced the market share of domestic wine and triggered the initiation of the rejuvenation of domestic wine brands.

The domestic wine industry was under the process of being aligned with international standards at a deeper level. It will face up to more pressure from internal wine in brands and quality, which brings challenges in the rejuvenation of the Chinese wine industry as well as opportunities for revolution and competitiveness enhancement. Transformation and upgrading, quality improvement and brand strengthening are only ways to respond to the intensified competition.

Under the backdrop with great pressure on the market in 2019, the Group overall maintained stable development trend through efficiency optimization. Thanks to its modern management model, the Group advanced cost reduction and efficiency improvement without affecting the operation. Through the adjustment of sales strategies, the consolidation of sales channels and other means, it effectively reduced various expenses, further enhanced operating efficiency and recorded growth in the profit of the Group.

In 2019, the Group continued systematic brand building and promotion to enhance the knowledge and recognition of target consumers over the product brands of the Group. For sales channels, under the impact of the new retail concept and while maintaining the existing offline channels and effectively managing the existing distributors, the Group actively expanded online sales channels and further consolidated all-dimensional sales platforms through online platforms and other means in 2019. For publicity and promotion, the Group reduced the budget on traditional TV advertisements and input more resources and budgets into new media platforms, which effectively brought the products and brands information of the Group to more young consumers and significantly reduced advertisement and publicity expenses at the same time.



## Chairman's Statement

With the deeper wine popularization in recent years, medium-and high-end middle class as well as the post-80s and post-90s generations have gradually become dominant wine consumers. In 2019, the Group continued to penetrate in sub-segment markets, focused on the research and development of distinctive products and launched new products. Meanwhile, it actively advanced cross-industry cooperation on the basis of in-depth market researches and developed customized products for different groups to closely approach the consumption scenarios and habits of the new-generation consumers and offer them its distinctive experiences. During the year under review, the Group collaborated with Haidilao, a renowned chain hot pot brand in China. With quality Northern frozen red grapes from the Yalu River Valley production area as the raw material, the Group launched “Haidilao Semi-sparkling Mountain Grape Wine”, a drink catered to pair with hot pot and tailor-made for Sichuan spicy hot pot lovers. Besides, the Group cooperated with Shanghai Naixin Industrial Company Limited (“Naixin Industrial”) and developed rose mountain grape wine, which is brewed using selected Eryuan roses sourced by the latter and quality mountain grapes procured by Tontine Wines from the Yalu River Valley production area as raw materials. In addition, the Group made attempts and explorations in improving the product design. It and Beijing Lingge Culture Company\* (北京鈴戈文化公司) (“Lingge Culture”) jointly launched the “Jiang Xin (絳馨)” series and enhanced the style and brand image of the product.

During the year under review, the sales of ice wine products with strong promotional efforts of the Group achieved satisfactory growth, which have been recognized and universally appraised in the market. The Group further deepened the consumer awareness on ice wine products and the recognition over the brand of the Group and gradually expanded the market coverage of ice wine, bringing new profit drivers to the Company.

In 2020, domestic wine manufacturers will still face pressure from imported wine and it will take time to solve the problems faced by them. However, with the introduction of more favourable policies on the development of the wine industry, such as the cut of value-added tax on wine, to guide and standardize the development of the industry, it is of significance in guaranteeing the scientific, healthy and sustainable development of the wine industry in China. The decrease in total import amount in recent two years is an active factor in the deep adjustment and self-regulation of the market. Currently, China is the second biggest beverage market in the world as well as the third biggest wine consumer. With the rising income of residents and the upgrading of consumption, China is leading the growth in the global wine market. With the increasing market concentration and cyclical characteristics with resources gradually converging into leading and luxury brands, enterprises with great-leap-forward progress in quality and value through elaborate brand and product development are more likely to rise to the top.





## Chairman's Statement

Looking forward, the Group will continue to penetrate in sub-segment markets and enhance product research and development. On the one hand, it will make more efforts in the development of customized products and develop personalized and differentiated products for more quality customers. On the other hand, it will closely approach consumption scenarios and develop more products catering to young consumers. In addition, the Group will carry out systematic brand building and promotion, enhance channel management and sell high-quality wine products in wider regions to strengthen the brand and product influence and establish a well-known wine brand with Chinese characteristics.

**Wang Guangyuan**

*Chairman*

13 March 2020

# 2019 Key Events



## June 2019

"Tontine Frost Fine Amur Grape Wine" was awarded the Certificate of "the Fine" Award of the 5th DSW International Fine Wine Challenge of 2019

## June 2019

"Tontine Yaaw Sunshine Cabernet Sauvignon Dry Red Wine" was awarded the Certificate of "the Fine" Award of the 5th DSW International Fine Wine Challenge of 2019



## September 2019

"Jiang Xin Arctic Red Ice (2016)" was awarded the Silver Medal of the 2019 Belt & Road Wine and Spirit Competition (BRWSC)



# Management Discussion and Analysis

## INDUSTRY OVERVIEW

In 2019, the Chinese wine industry, which is still in the period of industrial structure adjustment, faced various challenges. Under the impact of imported wine, the domestic wine production continued to show a downward trend in 2019, and the overall scale contraction pace further accelerated as compared to 2018. According to the National Bureau of Statistics, wine production continued to decline in 2019, with the national wine output reaching 451,000 kiloliters with a cumulative drop of 10.2%<sup>1</sup>.

Having been affected by certain factors like the economic slowdown and the Sino-US trade war, in 2018, China's wine imports experienced the first negative growth since the industry recovered in 2015, and continued a drop trend in 2019. In the first 11 months of 2019, the import volume reached 599,000 kiloliters, representing a year-on-year decrease of 10.6%; the import value reached US\$2.208 billion, representing a year-on-year decrease of 7%<sup>2</sup>.

In recent years, with the promotion of free trade agreements, China has implemented zero tariffs on wine imports from wine-producing countries such as New Zealand, Chile, Georgia, and Australia. Increased imports from these regions have led to intensifying competition in the domestic wine market. From 1 January 2019, according to the China-Australia Free Trade Agreement, China will fully open to implement a "zero tariff" policy on wines importing from Australia. Benefiting from the tariff policy, Australian wine exports to the Chinese market continued to grow and recorded a new high during the year under review, and it ever surpassed France to become China's largest source of imported wine.

The influx of imported wines has promoted the maturity of the Chinese wine consumption market, but it has also generated continuous impact on the market share of domestic wines. The sales and production of domestic wines have shrunk, and the market profits have gradually decreased, which has indirectly promoted the accelerated integration of the industry. In addition, factors such as the pressure on the structural adjustment of the domestic economy and the increasing uncertainty of the global trading environment have further forced the innovation and upgrading of the Chinese wine industry which is in a bottleneck period of development. As a result, the market concentration has increased, and resources have gradually concentrated to those top and boutique brands. With the promotion of household consumption upgrading, the domestic wine industry has entered into a new cycle of lower production volume with rising prices, and enterprises have accelerated their product structure upgrades and shifted to the mid-and high-end product layout.

The market adjustment and consolidation period since 2013 has not yet ended, but China has a large consumer group base, with the increase of residents' income and the improvement of consumption levels, the Chinese wine market still has huge consumption potential.

<sup>1</sup> <http://data.stats.gov.cn/easyquery.htm?cn=A01&zb=A02090B&sj=201912>

<sup>2</sup> <http://s.askci.com/news/maoyi/20191226/1157501155819.shtml>

# Management Discussion and Analysis



## FINANCIAL REVIEW

For the year ended 31 December 2019, the Group continued its good development momentum since 2018, maintained a steady performance with profit growth. As benefited from an accurate grasp of changes in market demand, the Group accelerated product upgrades to develop and launch new products. On the basis of maintaining the market share of its major products, the Group also implemented adjustment to and upgrading of its product structure. With the continuously optimised corporate management model, the Group further achieved improvements in operating efficiency, effectively reduced various expenses, which was conducive to improving the profit for the year under review.

For the year ended 31 December 2019, the Group recorded the total revenue of RMB333,149,000. The overall gross profit of the Group was RMB74,102,000, and its gross profit margin was 22.2%, representing a year-on-year increase of 0.6 percentage points. Total profit and comprehensive income of the Company for the year was RMB4,517,000, representing a year-on-year increase of 12.2%.

During the year under review, sweet wine and dry wine were the major sources of the Group's sales revenue, both of which accounted for 83.3% of the Group's total revenue. The sales income from other liquor products (including ice wine and white wine) increased by approximately 69.0% year-on-year as compared with 2018, and such revenue share increased from 7.8% in 2018 to 14.0%.

In the face of the increasingly intensified competition in the wine market, the Group strived to optimize the product portfolios against the market demand. During the Year, it focused on strengthening the sales of ice wine products. In order to promote the ice wine consumption culture to domestic consumers, the Group opened up the ice wine market with a lower initial selling price to make more consumer experience towards this type of product. The raw materials and production costs for ice wine products were relatively higher, which squeezed the gross profit of the product. In addition, as long as it would be overall profit-making, the Group strategically reduced the selling prices of certain products and launched promotional activities of buying with freebies from time to time to increase its market share.

The following table shows the Group's gross profit, gross profit margin and year-on-year change during the Year:

	For the year ended		Year-on-year change
	31 December 2019	2018	
Overall gross profit (RMB'000)	74,102	76,485	-3.12%
Overall gross profit margin	22.2%	21.6%	+0.6 percentage points

# Management Discussion and Analysis

During the Year under review, the overall gross profit of the Group was RMB74,102,000, representing a decrease of 3.12% as compared with last year, and such decline was lower than the decrease in revenue. The gross profit adjustment was mainly due to factors such as the adjustment of product structure and strategic adjustment of prices of some products. Sweet wine and dry wine continued to be the main products contributing the highest gross profit, both of which accounted for about 94.4% of the total gross profit. In addition, the provision of impairment on inventory in 2019 decreased as compared to that of last year, and the overall gross profit margin of the Group rose slightly to 22.2%. Except for that gross profit margin of other wine products (including ice wine and white wine) fell under pressure, the gross profit margins of sweet wine, dry wine and brandy had all increased.

During the year under review, the total cost of sales of the Group was RMB259,047,000, representing a decrease of 7% as compared with last year. Such decrease was mainly due to a decrease in cost of raw materials, which cost contributed the largest proportion of cost of sales. The major raw materials required for the production of wine products of the Group consist of grape, grape juice, yeast, additives and packaging materials which include bottles, bottle caps, labels, corks and packaging boxes. During the year under review, the cost of raw materials of the Group was RMB208,990,000, representing a year-on-year decrease of approximately 8.6%, which accounted for approximately 80.7% of the total cost of sales of the Group.

During the year under review, the Group continued to rectify its sales channels, resulting in a decrease in sales and distribution expenses by approximately 11.7% to RMB29,839,000 as compared to the same period of last year. In order to cater to the general sales trend of domestic alcohol product, the Group continued to increase the proportion of online sales during the Year, including further application of emerging media channels such as online platform. The Group significantly reduced its advertising on traditional media channels, effectively reducing its marketing expenses. The advertising and promotion expenses of the Group in 2019 were significantly reduced by approximately 51% year-on-year to RMB1,949,000. In addition to its marketing expenses, the Group also effectively reduced administrative expenses through salary adjustments and reduction of office expenses. The overall operating efficiency of the Group was further optimized and improved.

The following table sets forth the breakdown of the costs required for production by the Group for the year ended 31 December 2019:

	For the year ended 31 December		Year-on-Year Change
	2019 (RMB'000)	2018 (RMB'000)	
Total cost of raw materials	208,990	228,761	-8.6%
Production overheads	9,193	5,674	+62.0%
Consumption tax and other taxes	40,864	43,991	-7.1%
<b>Total cost of sales</b>	<b>259,047</b>	<b>278,426</b>	<b>-7.0%</b>

# Management Discussion and Analysis



## LIQUIDITY AND FINANCIAL RESOURCES

The management closely monitors the Group's financial performance and liquidity position. The Group generally finances its operation with internal cash flows generated from its operations and bank borrowing.

During the Year, the Group's working capital was healthy and positive. As at 31 December 2019, the Group's net working capital (calculated as current assets less current liabilities) amounted to approximately RMB436,356,000 (31 December 2018:RMB447,628,000). The Group has sufficient financial resources available to meet its future working capital and financing requirements.

## CAPITAL COMMITMENTS

As at 31 December 2019, the Group made capital expenditure commitments of approximately RMB5,004,000 (2018: RMB3,711,000) contracted but not provided in the consolidated financial statements. These capital commitments were provided by cash generated from operations.

## PLEDGE OF ASSETS

As at 31 December 2019, the Group pledged its bank deposits of approximately RMB800,000 (2018: Nil) and 35% equity interest in a subsidiary of the Company to secure a bank borrowing amounting to RMB40,000,000 (2018: Nil).

## CONTINGENT LIABILITIES

The Group did not have any significant contingent liabilities as at 31 December 2019 (2018: Nil).

## FINANCIAL MANAGEMENT AND TREASURY POLICY

The Group's revenues, expenses, assets and liabilities were substantially denominated in RMB. The Group's cash and cash equivalents were mostly denominated in RMB. Accordingly, there has been no significant exposure to foreign exchange fluctuation. In view of the minimal foreign currency exchange risk, the Directors will closely monitor the foreign currency movement instead of entering into any foreign exchange hedge arrangement. The Group will continue to pursue a prudent treasury management policy to cope with daily operations and future development demands for capital. The Group is in a net cash position and is thus exposed to minimal financial risk on interest rate fluctuation.



# Management Discussion and Analysis

## OPERATION REVIEW

During the Year, the domestic wine industry was still in the adjustment period. On the one hand, it continued to face the squeeze and impact of imported wine, and on the other hand, it benefited from the opportunities brought by the continuous promotion of national consumption upgrade and the increasingly expanding middle class. In face of the wine industry entering into the era of intensive cultivation, under the pressure, the domestic wine industry was gradually moving towards the development of a fusion of China's regional features and consumer characteristics.

On the one hand, the Group had benefited from upgrading of consumers' awareness of wine, which effectively consolidated the market share of its major products and gained better brand recognition. On the other hand, the Group continued to innovate and develop its business through application of emerging marketing and publicity channels such as online media and mobile platforms, which was more efficient and targeted to popularize and promote the wine. By deeply cultivating various market segments, it continued to optimize its product structure, introduce new products, and highlight personalization and differentiation with a view to providing a new cognitive experience of wine to a wider consumer group.

The Group launched personalized and customized products based on different consumption scenarios. In terms of promoting personalized products, the Group adopted a strategy of forming strategic alliances with industry-leading companies, and launched joint products through cooperation between the two parties to expand market coverage and enhance the brand awareness of the Company. During the year under review, the Group cooperated with the Haidilao Group to launch a new sweet wine called "Haidilao Semi-sparkling Mountain Grape Wine" for the hot pot scene, which was well received by Sichuan hot pot enthusiasts. In addition, the Group cooperated with Naixin Industrial to develop a rose mountain wine, which combines the Eryuan roses with high-quality mountain grapes. In addition, the Group and Lingge Culture jointly launched the "Jiang Xin (絳馨)" series under the "Lingge" brand, and tried and explored to improve the product design.

Relying on the differences in the production areas and grape varieties, the Group focused on cost-effective products with both quality and regional features. During the year under review, the Group seized the opportunity of vigorously developing the ice grape industry in Tonghua to actively promote ice wine products with regional features at a very preferential price, and successfully raised the general public's awareness and acceptance of high-end ice wine products, and drove a significant increase in the sales of ice wine products with satisfactory sales results. During the year under review, the total number of product category of the Group was increased to 163, of which 14 products were newly launched products, which contributed a good performance by accounting for about 10% of the Group's revenue.

# Management Discussion and Analysis

As one of the “Top 10 Chinese Wine Industry Brands”, the brand and quality of product of the Group maintained recognition in the industry and the market. The Group’s products received multiple domestic and international awards. In March 2019, “Tontine Red Ice Wine 2016” won a bronze medal for the 13th G100 International Wine & Spirits Competition (G100國際葡萄酒及烈酒評選), and in June 2019, “Tontine Shangqian Premium Mountain Wine” and “Tongtian · Yaaru Sunny Cabernet Sauvignon Dry Red Wine” won two “Fine Awards” (精品獎) in the fifth DSW International Fine Wine Challenge. In July 2019, the distilled grape liquor of Yaaru Wine (雅羅白) was listed as the iconic product of each wine producing region in China. In addition, the Group was successfully selected as “Member of China Food Safety Initiative Convention\* (中國食品安全倡議公約成員單位)” in May 2019. Mr. Wang Jun, the chief brewer of Tontine Wines, was awarded the title of “China Wine Master” by the China Wine Industry Golden Bottle Award (中國酒業金樽獎) in March 2019. He was recognized as a “Tonghua Master” (通化工匠) in July 2019 and was commended so.

## OUTPUT VOLUME AND SALES

For the year ended 31 December 2019, the output of all categories of products manufactured by the two production bases of the Group located in Tonghua City, Jilin Province and Baiyanghe, Yantai City, Shandong Province reached 12,722 tonnes and 3,110 tonnes, respectively.

The Group sells its grape wine products to distributors, who in turn distribute our products to supermarkets, cigarette and liquor specialty stores, food and beverage outlets such as restaurants and hotel restaurants and other third-party retailers or sell and distribute products directly to end consumers and other distributors. At the same time, in response to changes in consumer habits, in recent years, the Group has gradually strengthened to increase the proportion of online sales through e-commerce sales channels and self-developed sales platforms. The Group also carried out diversified strategic cooperation, including undertaking corporate orders and establishing strategic alliances with corporations to sell customized products.

For the year ended 31 December 2019, the Group’s products were sold through 107 distributors located in 20 provinces, 3 autonomous regions and 4 municipalities in China. During the year under review, the Group continued to optimize its sales network, further strengthened the management and coordination of distributors. In order to cater to the emerging consumption model, the Group reorganized and optimized its sales structure, and diversified and expanded its sales channels by opening up online sales platforms, which maintained its sales and distribution expenses at a lower level and enhanced operating efficiency during the Year. In addition, the Group also aroused the sales enthusiasm of distributors through marketing campaign in which any buyer of certain products can get complimentary products.



# Management Discussion and Analysis

## Production base and distribution network in 2019



### Notes:

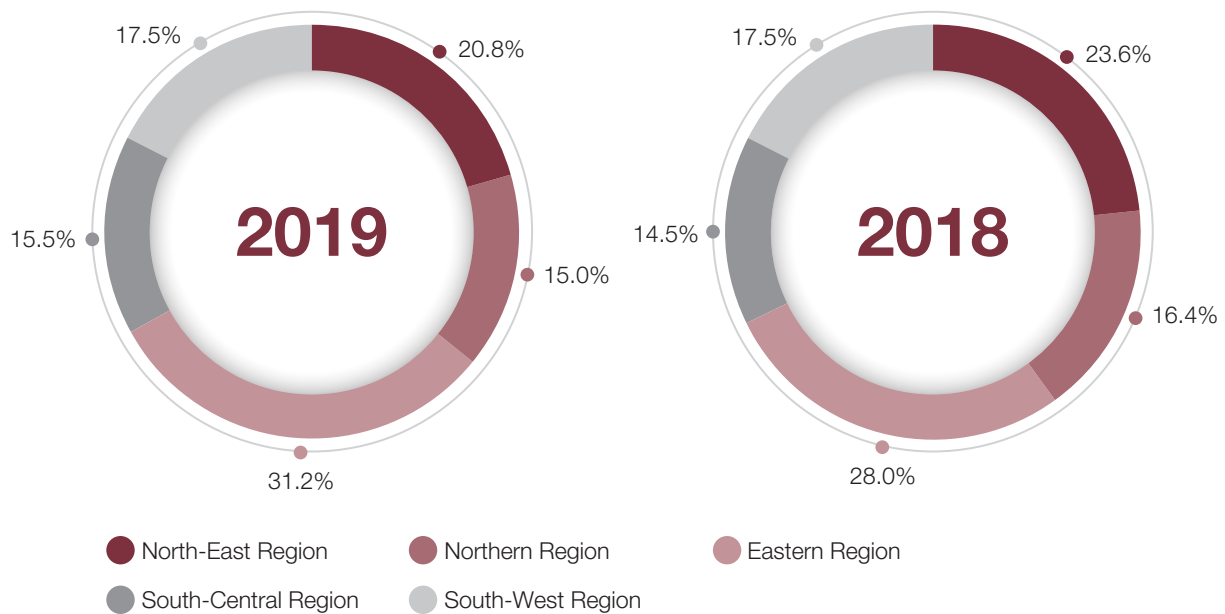
1. **North-East Region** includes the Provinces of Heilongjiang, Jilin and Liaoning.
2. **Northern Region** includes the Provinces of Hebei, Shaanxi, Shanxi, Inner Mongolia Autonomous Region, Ningxia Hui Autonomous Region, city of Beijing and city of Tianjin.
3. **Eastern Region** includes the Provinces of Anhui, Fujian, Jiangsu, Jiangxi, Shandong, Zhejiang and city of Shanghai.
4. **South-Central Region** includes the Provinces of Guangdong, Hainan, Henan, Hubei and Hunan.
5. **South-West Region** includes the Provinces of Qinghai, Sichuan, Yunnan, Guangxi Zhuang Autonomous Region and city of Chongqing.
6. Distribution Network.
7. Production Base.

# Management Discussion and Analysis



## REGIONAL MARKET PERFORMANCE

The breakdown of revenues from different regional markets of the Group in 2019 and 2018 is set out below:



In terms of regional revenue, due to the developed economy in the Eastern Region, residents in the region have a high level of consumption with concentrated spending power, and the wine market has been developed in the region. During the year under review, the Eastern Region continued to be the Group's largest market. Despite fierce competition, sales revenue from the region increased continuously. The Group recorded revenue of RMB104,009,000 from the region, accounting for 31.2% of total revenue, representing an increase of 3.2 percentage points year-on-year.

The North-East Region is the second largest market of the Group. As the production base of Tonghua City, Jilin Province locates in this region, the Group enjoys relatively strong local brand recognition as a result of the geographical advantage. During the year under review, the revenue in the North-East Region was RMB69,181,000, accounting for 20.8% of total revenue.

During the year under review, the revenue in the Northern Region was RMB50,160,000, accounting for 15.0% of total revenue. The sales revenue in the South-West Region amounted to RMB58,282,000, and the sales revenue in the South-Central Region amounted to RMB51,517,000, accounting for 17.5% and 15.5% of total revenue, respectively.



# Management Discussion and Analysis

## BUSINESS INDICATOR REVIEW

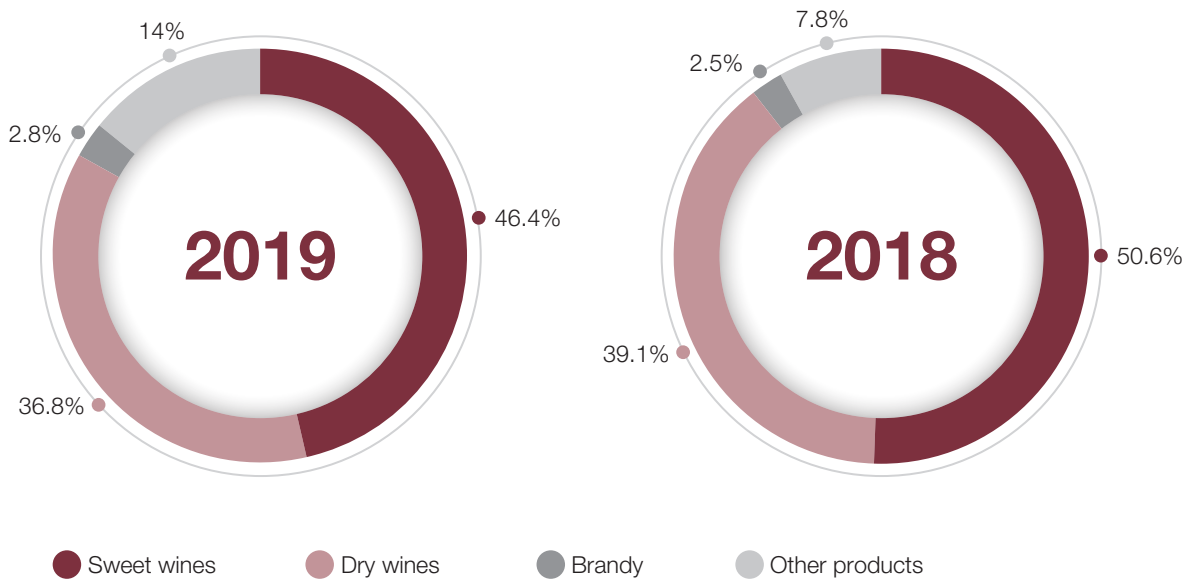
### Inventory turnover days

The inventory turnover days of the Group as at the end of the Year stood at 373 days, further decreased from 386 days as at the end of last year, mainly due to the marketing campaign designed to enhance product promotion and stimulate consumer spending as well as certain other measures to reduce the inventories, which reduced inventory turnover.

### Trade receivables turnover days

As at 31 December 2019, the trade receivables turnover days of the Group stood at 112 days (2018: 93 days), which was mainly due to an increase in the trade receivables to RMB108,969,000 (2018: RMB96,342,000) with a decrease in sales.

## OPERATION ANALYSIS BY PRODUCT



# Management Discussion and Analysis



## Sweet Wines

For the year ended 31 December 2019, sweet wines continued to contribute the most to the Group's output and sales. The sales revenue of such product in 2019 was RMB154,630,000, representing a decrease of 13.9% over last year, which was mainly affected by a slight decrease in sales volume of the product and average selling price per tonne. Gross profit decreased by approximately 10.1% to RMB30,148,000. The gross profit margin of the product was approximately 19.5%, which was slightly higher than last year. The contribution of sweet wine's gross profit accounted for 40.7% of the Group's overall gross profit in 2019, decreased by 3.1 percentage points year-on-year, which was partly due to the increase in sales and proportion of other products. During the year under review, the Group strengthened the layout of the segment market of such products and launched differentiated and personalized products for different consumption scenarios, and the new products introduced with the hot pot scenario recorded satisfactory sales and were well received and recognized among consumers.

## Dry Wines

For the year ended 31 December 2019, dry wines contributed the most to gross profit and gross profit margin of the Group, of which gross profit was RMB39,773,000, accounting for 53.7% of total gross profit, and gross profit margin was 32.4%, representing an increase of 3.9% year on year. During the year under review, the sales revenue from dry wines amounted to a total of RMB122,730,000, representing a year-on-year decrease of 11.7%, which was mainly due to the decline in sales volume resulting from a slight increase in selling price per tonne. Such product contributed 36.8% of the Group's total revenue. During the year under review, the Group effectively strengthened consumers' awareness of the low sugar and health characteristics of dry wine by promotions on new media platforms, which further enhanced the market awareness of dry wine.

## Brandy

For the year ended 31 December 2019, the Group's sales revenue from brandy products was RMB9,261,000, representing an increase of approximately 5.6% as compared to last year. The gross profit of such product increased by 39.4% year-on-year to approximately RMB1,557,000, and gross profit margin increased to 16.8%. The gross profit of this type of products contributed only 2.1% of the total gross profit and approximately 2.8% of the total revenue.



# Management Discussion and Analysis

## Other products

Other wine products of the Group include high-end ice wines and white wines. For the year ended 31 December 2019, with the Group's vigorous promotion and sales of ice wine products, the sales revenue of other wine products amounted to RMB46,528,000, representing a significant increase of 69.0% over the same period of last year, and its proportion of total revenue increased to 14.0%. During the Year, the gross profit of other wine products also increased by approximately 17.8% to RMB2,624,000, and the proportion of gross profit contribution to the overall gross profit increased to 3.5%. The gross profit margin decreased by 2.5 percentage points to 5.6% as compared with the same period last year, which was mainly due to the higher cost of ice wine products targeting the high-end consumer market, and the Group lowered the initial selling price at the beginning of product promotion with a view to allowing more consumer experience towards the product and attracting general consumers to sample ice wines at a very preferential price, which had affected the gross profit margin to a certain extent.

Driven by the encouragement of ice grape cultivation in the Tonghua area and the vigorous development of the ice grape industry, the Group seized the opportunity to focus on the development and promotion of ice wines in accordance with the government policies during the year under review, so that general consumers can enjoy the ice wine products with the North-East regional features and which taste is comparable to that of products from famous ice wine producing area such as Canada. Ice wine products have been highly recognized by the wine community domestically and internationally, and had won international awards. With vigorous promotion of the Group in the past year, ice wine products have established certain recognition in the domestic market.

## FUTURE OUTLOOK

Entering into 2020, China and the United States reached a first-phase agreement for trade relations, which eased trade conflicts. However, there are still many contradictions in the fields of commerce, intellectual property, and geopolitics. We have yet to see whether the two countries can establish a lasting co-existence relationship.

The epidemic of the novel coronavirus that emerged at the end of 2019 is still menacing. The rapid outbreak and large-scale spread of the epidemic had severe impacts on China's overall economy and various industries. It is still difficult to assess the impact of the epidemic on China and the global economy. In addition to the impact of the epidemic on consumer sentiment, the upstream and downstream of the wine industry and terminal retail operations are also affected, and traditional marketing activities such as exhibitions and promotion fairs are difficult to be carried out in the short term, along with the declined consumer consumption. Such factors may result in a substantial drop of sales volume in the domestic wine market in the first quarter of 2020.

# Management Discussion and Analysis

In the new era, the Group will keep abreast of the mainstream trend of the new marketing model to improve and expand its product quality and marketing channels. By applying the new retail model and implementing new media promotion strategies, the Group has its diversified marketing channels to better meet the preferences of new generation of general consumer. At the same time, the new retail model also helps to diversify the operating risks of the traditional business model and thus significantly reduces traditional advertising spending.

The Group will also make use of the channels and customer resources accumulated over the years in the sale of wine products to sell its other products. The Group will implement sharing of its marketing channels with the intention of distributing beer products through its existing marketing channels of wine products to achieve cost sharing in developing marketing channels and expanding new revenue sources. The increase in types of products to be sold will also help boost the effectiveness of its sales platforms.

The Group continued to launch new products and develop personalized and customized products, which have successfully attracted a group of high-quality customers and established a clear brand image. In the coming year, the Group will continue to focus on developing more personalized products with regional features and customized products targeting corporate and group customers, actively explore market segments and expand its product portfolio. While effectively maintaining its existing market share, the Group will continue to attract more new customers through product upgrading to expand its customer base.

“Regionalization” plus “Characterization” is gradually becoming the dominant development direction for brand product differentiation. With the Group having successfully established the market awareness for the grape distilled liquor product of “Yaaru Wine” (雅羅白) and ice wine products successfully developed by it, the Group will continue to further deepen the development path of “Characteristic Production Area + Unique Brand + Distinctive Experience” to create continuously the new profit growth point for the Group. The Group will seize the opportunity arising from the policy of encouraging development and promotion of the ice grape industry in Tonghua area, continue to focus on the promotion of ice wine products with the regional features of the North-East China to further expand the income source of the Group. At the same time, the Group will put emphasis on the promotion of the self-developed grape distilled liquor product of “Yaaru Wine” (雅羅白) to build it into the most distinctive grape distilled liquor brand of Tontine.

After establishing certain acceptance for the ice wine products in the market, the Group is expected to gradually increase its selling price, which will enable the Group to achieve a higher gross profit for its ice wine products. The Group entered into multiple strategic cooperation last year, such as, jointly launching with Haidilao of a new sweet wine called “Haidilao Semi-sparkling Mountain Grape Wine” for the hot pot scene, cooperation with Naixin Industrial to develop a rose mountain wine, and jointly launching with Lingge Culture of the “Jiang Xin (絳馨)” series under the “Lingge” brand, which had been launched in the market one after another this year and it is expected that they will begin to generate revenue for the Group.



## Management Discussion and Analysis

Realizing the importance of refining products, the Group is committed to creating wine series products with more Tontine features to enhance the Group's overall profitability. With the release of the policy of medicine and food homology for ginseng, coupled with customers' increasing awareness and recognition of the medicinal and health value of ginseng, the Group plans to add ginseng blended wine products to its product series. At the same time, as benefited from its geographical advantage, the region which Tontine Wines operates is the main producing region for ginseng in China, and the procurement and supply of ginseng raw materials can be effectively secured. This year, the Group will supply ginseng blended wine series products to domestic large-scale distribution companies of ginseng products and ginseng blended wine products by customized processing and direct sales of products, in order to further enrich the Group's product categories and expand income source of the group to generate better returns for our shareholders.

China's expected economic growth this year would range between 5% and 6% in the short term. With the continuous structural adjustment of the wine industry in China, manufacturers and distributors are facing more complex and severe challenges in all aspects of the business environment, refinement of products have become a consensus, and the transformation and upgrading of enterprises is imminent in the industry. Under the heavy pressure, the Group will take a pragmatic and prudent attitude to grasp the consumption trend of the domestic wine market, further optimize its product structure, and leverage its existing advantages to consolidate its existing market position.

\* For identification purposes only

# Directors and Senior Management

## EXECUTIVE DIRECTORS

**Mr. Wang Guangyuan (王光遠)**, aged 58, was appointed as our executive Director on 8 September 2008. He is also the chairman and a member of the nomination committee of our Board and the chief executive officer of our Company. Mr. Wang is one of the founding management team members of Tonghua Tongtian Winery Co., Ltd\* (通化通天酒業有限公司) (“Tonghua Tongtian”) since its establishment in 2001. He is responsible for the overall business strategy, development and management of our Group. Prior to establishing our Group, from November 1986 to August 2000, he served with Tonhwa Winery Limited (通化葡萄酒股份有限公司), a wine company currently listed on the Shanghai Stock Exchange, and in September 1995, he was promoted as a deputy general manager. Mr. Wang is currently a member of the People’s Representative of Tonghua City 8th People’s Congress (通化市第八屆人民代表大會) and a member of the Standing Committee of Tonghua County 16th People’s Congress (通化縣第十六屆人民代表大會代表常委), the Chairman of Tonghua County Industry and Commerce Association (通化縣工商業聯合會) and the Vice-Chairman of Jilin Chamber of Commerce (吉林商會). Mr. Wang was awarded as the “Outstanding Worker of Tonghua County 1996-2001” (1996-2001年通化縣勞動模範) by People’s Government of Tonghua County (通化縣人民政府) in October 2002. He was also conferred with the title of “Excellent Sales Manager” (優秀銷售總經理) jointly by China Winery Industry Association Grape Wine Sub-branch (中國釀酒工業協會葡萄酒分會) and China Agriculture Association Grape Sub-branch (中國農學會葡萄分會) in June 2006. He was certified as a senior economist by the Ministry of Finance of the PRC (中華人民共和國財政部) on 29 May 2003. Mr. Wang obtained a bachelor’s degree in business management from Jilin University (吉林大學) in July 1993. Mr. Wang is the brother of Ms. Wang Lijun, an executive Director of our Company.

Mr. Wang is beneficially interested in the entire issued share capital of Up Mount International Limited (“Up Mount”), a controlling shareholder of our Company, and is also a director of Up Mount.

**Mr. Zhang Hebin (張和彬)**, aged 59, was appointed as our executive Director on 8 September 2008. He is one of the founding management team members of Tonghua Tongtian since its establishment in 2001. Prior to May 2011, he was primarily responsible for sales, marketing and products promotion of our Group. Since May 2011, he has assumed responsibility for and is in charge of the merger and acquisition activities of our Group. Prior to joining our Group, from April 1984 to August 2000, he worked with Tonhwa Winery Limited (通化葡萄酒股份有限公司), a wine company currently listed on the Shanghai Stock Exchange, and in February 1986, he was promoted as a district sales manager. He obtained a junior college diploma of economic management from the Party School of Jilin Province Government (吉林省委黨校) and graduated in July 1991.





## Directors and Senior Management

**Ms. Wang Lijun (王麗君)**, aged 52, was appointed as our executive Director on 2 May 2017. She joined our Group in January 2010 as executive manager. In December 2010, she was promoted to deputy general manager and is responsible for administration and human resources matters of all the Company's subsidiaries in the PRC. Prior to joining our Company, from August 2006 to September 2009, she worked in Dubon Property and Casualty Insurance Company Limited Jilin branch (都邦財產保險股份有限公司吉林分公司) as business general manager and was responsible for business management. From July 1994 to August 2006, she was the deputy general manager in China Pacific Life Insurance Company Limited Tonghua branch (中國太平洋人壽保險股份有限公司通化中心支公司) and responsible for administration matters. Ms. Wang graduated from Jilin Industry University (吉林工業大學) with a bachelor's degree in accounting in July 1998. Ms. Wang is the sister of Mr. Wang Guangyuan, the chairman of our Board, the chief executive officer and an executive Director of our Company.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Dr. Cheng Vincent (鄭嘉福)**, aged 56, was appointed as our independent non-executive Director on 17 November 2018. He is also the chairman of the audit committee and the remuneration committee of our Board. Dr. Cheng obtained a doctorate degree in Business Administration from European University in Switzerland, a master's degree in Business Administration from Deakin University in Australia (as a joint program of Deakin University and CPA Australia) in May 2003 and a bachelor of arts degree in Accountancy from the City University of Hong Kong (formerly known as City Polytechnic of Hong Kong) in November 1993. Dr. Cheng was admitted as a fellow of CPA Australia in December 2000, a fellow of the Institute of Chartered Secretaries and Administrators in October 2000, a fellow of HKICPA in April 2008 and a fellow of the Taxation Institute of Hong Kong in September 2010. He was also recognised by the Taxation Institute of Hong Kong as a certified tax adviser (CTA HK) in September 2010.

Dr. Cheng has years of experience in the fields of finance and accountancy. From December 1987 to September 2000, Dr. Cheng was employed with a financial planning firm and was promoted to chief accountant (Hong Kong) before he left. During October 2000 to February 2002, Dr. Cheng had been a project manager responsible for fund raising activities and relationship management in a company in Australia which is principally engaged in chemical and pharmaceutical business and was subsequently listed on the Growth Enterprise Market (now known as GEM) of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). From May 2003 to July 2010, Dr. Cheng had joined Continental Holdings Limited, a company engaged in consumer goods business and listed on the main board of the Stock Exchange (stock code: 513), and had held various positions (including project manager, head of finance and accounts department, company secretary and qualified accountant) during his tenure of service. In January 2011, Dr. Cheng was appointed as the deputy finance director of a multi-disciplinary architecture firm and is currently its finance director.

Dr. Cheng had been the independent non-executive director of Nanjing Sinolife United Company Limited (a company listed on the main board of the Stock Exchange (stock code: 3332)) from August 2013 to October 2018. He is currently an independent non-executive director of Flying Financial Service Holdings Limited (a company listed on GEM of the Stock Exchange (stock code: 8030)).

## Directors and Senior Management

**Mr. Lai Chi Keung, Albert (黎志強)**, aged 58, was appointed as our independent non-executive Director on 28 October 2009. He is also the chairman of the nomination committee, as well as a member of the audit committee and the remuneration committee of our Board. Mr. Lai has over 30 years' experience in the jewelry industry. He had worked for and held key management positions in various established jewelry companies, both listed and private, in Hong Kong and overseas. Mr. Lai has rich experience in sales management, marketing, distribution channel and resource planning strategies.

**Mr. Yang Qiang (楊強)**, aged 59, was appointed as our independent non-executive Director on 15 January 2016. He is also a member of the audit committee, the remuneration committee and the nomination committee of our Board. Mr. Yang holds a bachelor's degree in mechanical engineering from Beijing Institute of Technology (北京理工大學). He is experienced in the wine industry in the PRC and has been serving as the secretary of the expert committee of the Grape and Fruit Wine of the China National Food Industry Association (中國食品工業協會葡萄酒、果酒專家委員會) for many years.

### SENIOR MANAGEMENT

**Mr. Wang Jun (王軍)**, aged 57, has been appointed as the chief winemaker of our Company since 1 January 2017. Prior to joining our Group, from August 1985 to January 2014, he served various positions in Tonhwa Winery Limited (通化葡萄酒股份有限公司), a wine company currently listed on the Shanghai Stock Exchange, including director of chief engineer's office, director of research office, head of technical division, director of research institute and general manager. In 2014, Mr. Wang joined Hangzhou Oriental Culture Tourism Group (杭州東方文化園旅業集團) as general manager of one of its subsidiaries, Liaoning Northern Latitude 41 Degrees Wine Company Limited (遼寧北緯41度酒業有限公司). He has been a member of the China Alcoholic Drinks Association (中國酒業協會), China Food Industry Association (中國食品工業協會), Wine Expert Panel of National Wine Quality Inspection Center (國家葡萄酒質檢中心葡萄酒專家組) and a national liquor judge since 1997. Mr. Wang was appointed as an international judge by Union Internationale des Oenologues (國際釀酒師聯盟) in 2008, certified as the first batch of state level senior winemaker (高級釀酒師) and first-class sommelier (一級品酒師) in 2012, and elected as a member of the First National Wine Brewing Standard Technology Committee Grape Wine Sub-branch (首屆全國釀酒標準化技術委員會葡萄酒分會) in 2014. He graduated from Food Science & Engineering of Dalian Institute of Light Industry (大連輕工業學院) (currently known as Dalian Polytechnic University (大連工業大學)) with a college diploma of industrial fermentation in August 1985.

\* For identification purposes only



## Directors and Senior Management

**Mr. Yu Dazhou** (于大洲), aged 64, is the vineyard manager and winemaker of our Company and he joined our Group in August 2003. He is responsible for overseeing and managing the vineyards of the local grape farmers whom we have entered into long-term contracts with, in order to ensure optimal quality control throughout the entire growing, nurturing and harvesting stages of grape growing as well as the early production stage of base wine production from freshly harvested grapes. From May 1979 to December 1997, Mr. Yu worked at Ji'An Winery Factory (集安葡萄酒廠), and he was promoted to a deputy general manager in July 1988 and was responsible for technology. Mr. Yu worked in Ji'an Forestry Winery Factory (集安森林葡萄酒廠) from 1997 until it was acquired by our Group in 2003. Mr. Yu was appointed as a member of the 2nd National Jury Panel for Wine (第二屆果酒國家資格評委) since December 1995 for five years by China National Food Industry Association (中國食品工業協會). He graduated from Tianjin Light Industry College (天津輕工業學院) with a junior college diploma of food in July 1991.

**Ms. Zhao Dan** (趙丹), aged 41, is the chief financial officer and the deputy general manager of our Company. She joined our Group in September 2001 and was promoted to the position of deputy general manager in December 2014. She was the chief financial officer of our Group from December 2014 to December 2015, and was re-appointed as the chief financial officer of our Group from July 2018. She is responsible for the financial and accounting management of our Group. Ms. Zhao graduated from Jilin University (吉林大學) with a higher diploma in finance and accounting in July 2000. She obtained her qualification of mid-level accountant in May 2005.

**Mr. Zhang Xuexin** (張學鑫), aged 39, is a deputy general manager of our Company. He joined our Group in December 2001 and is responsible for project management of the Group. In December 2010, Mr. Zhang was promoted from project manager to his current position. Mr. Zhang graduated from Jilin University (吉林大學) with a higher diploma in economics in July 2002.

**Ms. Feng Fu Qin** (封福琴), aged 54, is the production manager of our Company. She joined our Group in September 2001 and was promoted from production supervisor to her current position in January 2011. Ms. Feng is responsible for supervising the overall production and manufacturing processes of the products of our Group. Prior to joining our Group, Ms. Feng had over 7 years' experience in production management. Ms. Feng graduated from Tianjin Light Industry College (天津輕工業學院) with a college diploma in chemistry in July 1992.

### COMPANY SECRETARY

**Mr. Wong Kwok Kuen** (王國權) graduated with a bachelor's degree in Accountancy from the Hong Kong Polytechnic University. He is a member of the ACCA and a member of the HKICPA (formerly known as the Hong Kong Society of Accountants). Mr. Wong has over 19 years of experience in the fields of finance, auditing and accounting, and has practicable experience in acting as company secretary to companies listed on the Stock Exchange. He had acted as the company secretary of the Company from 6 November 2015 to 2 November 2017 and re-joined our Company on 1 January 2019. He is familiar with the Listing Rules and other regulatory requirements applicable to listed companies in Hong Kong.

The board of directors (the “Board” or the “Directors”) is pleased to present the Directors' Report together with the annual report (the “Annual Report”) and the audited financial statements of China Tontine Wines Group Limited (the “Company”) and its subsidiaries (collectively the “Group”) for the year ended 31 December 2019 (the “Year”).

## PRINCIPAL ACTIVITIES

The Company is an investment holding company. The principal activities of the Group continue to be the production and sales of grape wine in the mainland China. Revenue and contribution to operating profit are mainly derived from activities carried out in the mainland China. Particulars of the principal activities of the Company's principal subsidiaries are set out in note 35 to the consolidated financial statements.

## RESULTS AND DIVIDEND

The Group's loss for the year ended 31 December 2019 and the state of affairs of the Group at that date are set out in the consolidated financial statements on pages 80 to 136.

The Directors do not recommend the payment of any final dividend to shareholders of the Company for the year ended 31 December 2019 (2018: Nil).

## PROPERTY, PLANT AND EQUIPMENT

During the Year, an increase of approximately RMB23.64 million in property, plant and equipment was mainly for the expansion and enhancement of the Group's production capability. Details of movements in property, plant and equipment of the Group during the Year are set out in note 16 to the consolidated financial statements.

## SHARE CAPITAL

Details of movements in the Company's share capital during the Year are set out in note 27 to the consolidated financial statements and in the consolidated statement of changes in equity respectively.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the Year.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's bye-laws or the laws of Bermuda, which would oblige the Company to offer new Shares on a pro-rata basis to its existing shareholders.



# Directors' Report

## SHARE OPTION SCHEMES

The Company's share option scheme (the "2009 Share Option Scheme") adopted on 19 November 2009 was terminated on 10 May 2019 upon the adoption of a new share option scheme (the "2019 Share Option Scheme") by the Company's shareholders at the annual general meeting held on 10 May 2019, which enables the Company to offer to grant options to subscribe for ordinary shares (the "Shares") of HK\$0.01 each in the Company.

Consequent upon its termination, no further options can be granted under the 2009 Share Option Scheme but the subsisting options granted prior to its termination will continue to be valid and exercisable subject to and in accordance with the terms on which they were granted, the provisions of the 2009 Share Option Scheme and the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

The following is a summary of the 2009 Share Option Scheme and the 2019 Share Option Scheme (collectively the "Share Option Schemes") disclosed in accordance with the Listing Rules.

### 2009 Share Option Scheme

The principal terms of the 2009 Share Option Scheme are summarised below.

- (i) The purpose of the 2009 Share Option Scheme is to provide incentive for selected participants to work with commitment towards enhancing the value of the Company and the Shares for the benefit of the Company and its shareholders as a whole and to retain and attract persons whose contributions are or may be beneficial to the growth and development of the Group.
- (ii) Eligible participants of the 2009 Share Option Scheme include any employee, non-executive Directors (including independent non-executive Directors), customer or supplier of goods or services to any member of the Group, shareholders of any member of the Group, consultant, adviser, contractor, business partner or service provider.
- (iii) The total number of Shares which may be issued upon exercise of all options to be granted under the 2009 Share Option Scheme and any other share option scheme of the Group shall not in aggregate exceed 201,301,800 Shares, representing 10% of the Shares in issue of the Company on 19 November 2009 (the "2009 General Scheme Limit"). Subject to the requirements of the Listing Rules and before its termination, the 2009 General Scheme Limit could be renewed with prior shareholders' approval.
- (iv) The maximum number of Shares which may be issued upon the exercise of all outstanding options granted and yet to be exercised under the 2009 Share Option Scheme and any other share option schemes of the Group, must not, in aggregate, exceed 30% of the issued share capital of the Company from time to time.

- (v) Unless approved by shareholders in a general meeting, the total number of Shares issued and which may fall to be issued upon exercise of all options granted to any eligible participant under the 2009 Share Option Scheme and any other share option schemes of the Group in the 12-month period up to and including such further grant must not exceed 1% of the issued share capital of the Company for the time being.
- (vi) Any grant of options under the 2009 Share Option Scheme to a Director, chief executive or substantial shareholder of the Company or any of their respective associates must be approved by the independent non-executive Directors (excluding any independent non-executive Director who is the grantee of the options). In addition, any grant to a substantial shareholder of the Company or an independent non-executive Director or any of their respective associates in excess of 0.1% of the Shares in issue or with an aggregate value (based on the closing price of the Shares at the date of each grant) in excess of HK\$5 million, within any 12-month period, are subject to shareholders' approval of the Company in a general meeting.
- (vii) An option may be accepted by a participant within 21 days from the date of the offer of grant of the option. A nominal consideration of HK\$1 is payable on acceptance of the offer of grant of an option.
- (viii) An option may be exercised in accordance with the terms of the 2009 Share Option Scheme at any time during a period (which may not expire later than 10 years from the date of the grant) to be determined and notified by the Directors to each grantee.
- (ix) The subscription price per Share under the 2009 Share Option Scheme will be a price determined by the Directors, but shall not be less than the highest of (1) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of offer of grant; (2) the average closing price of the Shares as stated in the Stock Exchange's daily quotations sheets for the five trading days immediately preceding the date of grant; and (3) the nominal value of a Share.
- (x) Unless otherwise determined by the Directors and stated in the offer of the grant of option(s) to an eligible participant, there is no minimum period required under the 2009 Share Option Scheme for the holding of an option before it can be exercised.
- (xi) Subject to the early termination by an ordinary resolution in general meeting of shareholders, the 2009 Share Option Scheme shall be valid and effective for a period of 10 years commencing on the date of adoption, after which period no further options shall be granted but the provisions of the 2009 Share Option Scheme shall remain in full force and effect in all other respects.

On 10 May 2019, the shareholders approved at the annual general meeting of the Company the termination of the 2009 Share Option Scheme.

# Directors' Report

During the Year, the movements in the Company's options granted under the 2009 Share Option Scheme were as follows:

Category of grantees	Date of grant (dd/mm/yyyy)	Vesting date (dd/mm/yyyy)	Exercisable period (dd/mm/yyyy)	Exercise price per Share HK\$	Closing price per Share on date of grant HK\$	Number of options					Outstanding as at 31 December 2019
						Outstanding as at 1 January 2019	Granted during the Year	Exercised during the Year	Cancelled during the Year	Lapsed during the Year	
A director	09/05/2016	09/05/2016	09/05/2016 to 08/05/2021	0.263	0.255	16,550,000	-	-	-	-	16,550,000
Employees	09/05/2016	09/05/2016	09/05/2016 to 08/05/2021	0.263	0.255	49,650,000	-	-	-	-	49,650,000
Total						<u>66,200,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>66,200,000</u>

## 2019 Share Option Scheme

The principal terms of the 2019 Share Option Scheme are summarised below.

- (i) The purpose of the 2019 Share Option Scheme is to enable the Company to grant options to subscribe for Shares to eligible participants (as stated below) to recognize and reward them, or as incentives for retaining them, for their contribution or potential contribution to the Group for its long-term growth and development.
- (ii) Eligible participants of the 2019 Share Option Scheme include: (a) any employee (whether full time or part time, including any executive director but excluding any non-executive director) of the Company, any of its subsidiaries, or any entity (the "Invested Entity") in which any member of the Group holds any equity interest; (b) any non-executive directors (including independent non-executive directors) of the Company, any of its subsidiaries or any Invested Entity; (c) any supplier of goods or services to any member of the Group or any Invested Entity; (d) any customer of the Group or any Invested Entity; (e) any person or entity that provides research, development or other technological support to the Group or any Invested Entity; (f) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity; (g) any adviser (professional or otherwise) or consultant to any area of business or business development of any member of the Group or any Invested Entity; and (h) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement to the development and growth of the Group, and, for the purposes of the 2019 Share Option Scheme, the offer for the grant of option(s) may be made to any company wholly owned by one or more persons belonging to any of the above classes of participants.

- (iii) The total number of Shares which may be issued upon exercise of all options to be granted under the 2019 Share Option Scheme and any other share option scheme of the Group must not in aggregate exceed 201,301,800 Shares, representing 10% of the Shares in issue of the Company as at the date of passing the relevant resolution adopting the 2019 Share Option Scheme (the "2019 General Scheme Limit"). Subject to the requirements of the Listing Rules, the 2019 General Scheme Limit may be renewed with prior shareholders' approval.
- (iv) The maximum number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the 2019 Share Option Scheme and any other share option scheme adopted by the Group must not in aggregate exceed 30% of the Shares in issue from time to time.
- (v) Unless approved by shareholders in a general meeting, the total number of Shares issued and which may fall to be issued upon exercise of all options granted to any eligible participant under the 2019 Share Option Scheme and any other share option scheme(s) of the Group in the 12-month period up to and including such further grant must not exceed 1% of the issued share capital of the Company for the time being.
- (vi) Any grant of options under the 2019 Share Option Scheme to a Director, chief executive or substantial shareholder of the Company or any of their respective associates must be approved by the independent non-executive Directors (excluding any independent non-executive Director who is the grantee of the options). In addition, any grant to a substantial shareholder of the Company or an independent non-executive Director or any of their respective associates in excess of 0.1% of the Shares in issue or with an aggregate value (based on the closing price of the Shares at the date of each grant) in excess of HK\$5 million, within any 12-month period, are subject to shareholders' approval of the Company in a general meeting.
- (vii) An option may be accepted by an eligible participant within 21 days from the date of the offer of grant of the option. A nominal consideration of HK\$1 is payable on acceptance of the offer of grant of an option.
- (viii) An option may be exercised in accordance with the terms of the 2019 Share Option Scheme at any time during a period (which may not expire later than 10 years from the date of the grant) to be determined and notified by the Directors to each grantee.
- (ix) The subscription price per Share under the 2019 Share Option Scheme will be a price determined by the Directors, but shall not be less than the highest of (i) the closing price of Shares as stated in the Stock Exchange's daily quotations sheet on the date of the offer for grant (which must be a business day); (ii) the average closing price of Shares as stated in the Stock Exchange's daily quotations sheet for the five business days immediately preceding the date of the offer for the grant; and (iii) the nominal value of a Share.



# Directors' Report

- (x) Unless otherwise determined by the Directors and stated in the offer of the grant of option(s) to an eligible participant, there is no minimum period required under the 2019 Share Option Scheme for the holding of an option before it can be exercised.
- (xi) Subject to the early termination by an ordinary resolution in general meeting of shareholders, the 2019 Share Option Scheme shall be valid and effective for a period of 10 years commencing on the date of adoption (that is, until 9 May 2029), after which period no further options shall be granted but the provisions of the 2019 Share Option Scheme shall remain in full force and effect in all other respects.

During the Year, the movements in the options granted by the Company under the 2019 Share Option Scheme were as follows:

Category of grantees	Date of grant (dd/mm/yyyy)	Vesting date (dd/mm/yyyy)	Exercisable period (dd/mm/yyyy)	Exercise price per Share HK\$	Closing price per Share on date of grant HK\$	Number of options					Outstanding as at 31 December 2019
						Outstanding as at 1 January 2019 (Note 1)	Granted during the Year	Exercised during the Year	Cancelled during the Year	Lapsed during the Year	
Director(s)	-	-	-	-	-	N/A	-	-	-	-	-
Employees in aggregate	23/09/2019	24/09/2019	24/09/2019 to 23/09/2020	0.146	0.145	N/A	100,000,000 (Note 2)	-	-	-	100,000,000
Suppliers of goods or services in aggregate	23/09/2019	24/09/2019	24/09/2019 to 23/09/2020	0.146	0.145	N/A	80,000,000 (Note 2)	-	-	-	80,000,000
Other participants in aggregate	23/09/2019	24/09/2019	24/09/2019 to 23/09/2020	0.146	0.145	N/A	20,000,000 (Note 2)	-	-	-	20,000,000
<b>Total</b>						<b>N/A</b>	<b>200,000,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>200,000,000</b>

Note(s):

- The Company's 2019 Share Option Scheme was adopted on 10 May 2019.
- The closing price of the Shares on 20 September 2019 (being the business day immediately before the 200,000,000 options were granted by the Company on 23 September 2019) was HK\$0.145.

The total number of Shares available for issue upon exercise of all outstanding options already granted under the Share Option Schemes is 266,200,000 (2009 Share Option Scheme: 66,200,000 Shares and 2019 Share Option Scheme: 200,000,000 Shares), representing approximately 13.22% of the total number of Shares in issue of the Company as at 31 December 2019.

The maximum number of Shares available for issue upon exercise of options not yet granted under the Share Option Schemes is 1,301,800 Shares (2009 Share Option Scheme: nil Share and 2019 Share Option Scheme: 1,301,800 Shares), representing approximately 0.06% of the total number of Shares in issue of the Company as at 31 December 2019.

Options granted under the Company's share option schemes were recognized as expenses of the Company in accordance with the accounting policy as set out in note 28 to the audited consolidated financial statements. The determination of the fair value of the options is set out in note 28 to the audited consolidated financial statements.

## RESERVES

Details of movements in the reserves of the Group during the Year are set out in the consolidated statement of changes in equity on page 82.

As at 31 December 2019, the Company's reserves available for distribution amounted to approximately RMB83,548,000 (2018: RMB98,394,000).

## SUMMARY FINANCIAL INFORMATION

A summary of the published results containing information on the Group's assets and liabilities for the last five financial years is set out on pages 2 and 3. The summary does not form part of the consolidated financial statements.

## DIRECTORS

The Directors comprising the Board during the Year and up to the date of the Annual Report were:

### Executive Directors:

Mr. Wang Guangyuan (Chairman and chief executive officer)  
Mr. Zhang Hebin  
Ms. Wang Lijun

### Independent Non-Executive Directors:

Dr. Cheng Vincent  
Mr. Lai Chi Keung, Albert  
Mr. Yang Qiang

The Company's bye-laws provide that, at each annual general meeting, one-third of the Directors for the time being, or, if their number is not three or a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director shall be subject to retirement at least once every three years. Further, any Director appointed by the Board to fill a casual vacancy or as an addition to the existing Board will hold office until the next following general meeting of the Company (in the case of filling a casual vacancy) or until the next following annual general meeting of the Company (in the case of an addition to the existing Board), unless re-elected by the shareholders. A retiring Director shall be eligible for re-election and shall continue to act as a Director throughout the meeting at which he/she retires. Every Director is therefore subject himself/herself to the absolute and free choice of the shareholders for re-election at the annual general meetings.



## Directors' Report

The Board comprises three independent non-executive Directors, representing more than one-third of the Board. The independent non-executive Directors play an important role on formulating the Group's objectives and strategies and ensuring that the Board maintains high standard of corporate governance. The Company has received annual confirmations of independence from Dr. Cheng Vincent, Mr. Lai Chi Keung, Albert, and Mr. Yang Qiang pursuant to Rule 3.13 of the Listing Rules. The Company considered all of its independent non-executive Directors were independent during the Year and as at the date of the Annual Report.

### **DIRECTORS' AND SENIOR MANAGEMENT'S BIOGRAPHIES**

Biographical details of the Directors and the senior management of the Group are set out on pages 23 to 26 of the Annual Report.

### **DIRECTORS' SERVICE CONTRACTS**

None of the Directors had a service contract with the Company or any of its subsidiaries which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

### **RELATED PARTY TRANSACTIONS**

None of the "Related Party Transactions" as disclosed in note 34 to the consolidated financial statements for the Year constituted discloseable non-exempted connected transaction or non-exempted continuing connected transaction under the Listing Rules.

### **MANAGEMENT CONTRACT**

No contract, other than employment contracts, concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the Year.

## DIRECTORS' AND/OR CHIEF EXECUTIVE'S INTERESTS IN THE SECURITIES OF THE COMPANY AND ASSOCIATED CORPORATIONS

As at 31 December 2019, the interests and short positions of the Directors and/or the chief executives of the Company in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO") as recorded in the register kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers set out in appendix 10 to the Listing Rules were as follows:

### (1) Long position in ordinary shares (the "Shares") of HK\$0.01 each in the Company

Name of Director	Name of Group member/associated corporation	Capacity/Nature of interest	Number of Shares held <i>(Note 1)</i>	Approximate percentage of shareholding <i>(Note 3)</i>
Mr. Wang Guangyuan	The Company	Interest of a controlled corporation	675,582,720 Shares (L) <i>(Note 2)</i>	33.56%

Notes:

- (1) The letter "L" denotes long position in the Shares.
- (2) These Shares are registered in the name of and beneficially owned by Up Mount International Limited ("Up Mount"), a company incorporated in the British Virgin Islands (the "BVI") and whose entire issued share capital is owned by Mr. Wang Guangyuan.
- (3) The percentage of shareholding is calculated on the basis of 2,013,018,000 Shares in issue as at 31 December 2019.

### (2) Interests in share options of the Company

Name of Director	Date of grant	Exercisable period	Exercise price (HK\$)	Number of underlying Shares subject to outstanding options	Approximate percentage of shareholding <i>(Note)</i>
Mr. Zhang Hebin	09/05/2016	09/05/2016 to 08/05/2021	HK\$0.263	16,550,000	0.82%

Note:

The percentage of shareholding is calculated on the basis of 2,013,018,000 Shares in issue as at 31 December 2019.

Save as disclosed above, none of the Directors or the chief executive of the Company had or were deemed under the SFO to have any interests or short positions in the shares, underlying shares in or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as at 31 December 2019.



# Directors' Report

## SUBSTANTIAL SHAREHOLDERS' INTERESTS IN THE SECURITIES OF THE COMPANY

As at 31 December 2019, so far as is known to any Directors or chief executives of the Company, the following parties, other than Directors or chief executives of the Company, were recorded in the register required to be kept by the Company under section 336 of the SFO, or as otherwise notified to the Company, as being directly or indirectly interested or deemed to be interested in 5% or more of the issued share capital of the Company:

Name	Capacity/Nature of interest	Number of Shares held <i>(Note 1)</i>	Approximate percentage of issued Shares <i>(Note 4)</i>
Up Mount <i>(Note 2)</i>	Beneficial owner	675,582,720(L)	33.56%
Ms. Zhang Min 張敏 <i>(Note 3)</i>	Interest of spouse	675,582,720(L)	33.56%
Mr. Yan Shaohua 晏紹華	Beneficial owner	237,582,000	11.80%

Notes:

- (1) The Letter "L" denotes long position in the Shares.
- (2) Up Mount is a company incorporated in the BVI, and is solely and beneficially owned by Mr. Wang Guangyuan, the chairman, an executive Director and the chief executive officer of the Company.
- (3) Ms. Zhang Min is the spouse of Mr. Wang Guangyuan and is therefore deemed to be interested in all the Shares held by Mr. Wang Guangyuan (through Up Mount) by virtue of the SFO.
- (4) The percentage of shareholding is calculated on the basis of 2,013,018,000 Shares in issue as at 31 December 2019.

## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as the options granted under the Company's share option scheme(s) disclosed above, at no time during the Year was the Company or any of its subsidiaries a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## RETIREMENT BENEFITS SCHEMES

The Group operates a Mandatory Provident Fund scheme under the Mandatory Provident Fund Schemes Ordinance (Chapter 485 of the Laws of Hong Kong) for its qualifying employees in Hong Kong and state-managed retirement benefit schemes operated by the government of the People's Republic of China for the employees of the Company's subsidiaries established in the People's Republic of China. As at 31 December 2019, there was no forfeited contribution receivable for reduction of future contribution (2018: Nil).

## INTERESTS IN CONTRACTS

No transaction, arrangement or contract of significance in relation to the business of the Group or the provision of services to the Group to which any controlling shareholder of the Company or any of its subsidiaries was a party, or in which a Director or an entity connected with a Director had a material interest, whether directly or indirectly, subsisted at the end of the Year or at any time during the Year.

## DIRECTORS' INTERESTS IN COMPETING BUSINESS

During the Year and up to the date of the Annual Report, no Directors were considered to have interests in a business which competes or is likely to compete, either directly or indirectly, with the businesses of the Group.

## REMUNERATION POLICY, EMPLOYMENT BENEFITS AND SHARE OPTION SCHEME

Quality and dedicated staff are our most important assets and are indispensable to our success in the competitive market. As part of our corporate culture, we strive to ensure a strong team spirit among our employees for them to contribute towards our corporate objectives. In achieving the goal, we offer competitive remuneration packages commensurate with the industry level and provide various fringe benefits, including trainings, medical, insurance coverage as well as retirement benefits to the employees in Hong Kong and in China. The Company has also adopted share option scheme with the primary purpose of motivating employees of the Group to optimize their contributions to the Group and to reward them for their performance and dedications. Employees are encouraged to enroll in external professional and technical seminars, and other training programs and courses to update their technical knowledge and skills, enhance their market awareness and improve their business acumen. The Group reviews its human resources and remuneration policies periodically with reference to local legislation, market conditions, industry practice and assessment of the performance of the Group and individual employees (including Directors).

As at 31 December 2019, the Group employed a work force of 460 (including Directors) in Hong Kong and in China (2018: a work force of 480). The total salaries and related costs (including the Directors' fee) for the Year amounted to approximately RMB29,712,000 (2018: RMB29,177,000).

## MAJOR CUSTOMERS AND SUPPLIERS

During the Year, sales to the Group's five largest customers and purchases from the Group's five largest suppliers accounted for around 20.8% and 68.9% of the total sales and purchases of the Group respectively. The Group's largest customer and supplier accounted for around 4.8% and 24.4% of the total sales and purchases of the Group for the Year respectively. For the year ended 31 December 2019, none of the Directors or any of their close associates or any shareholders of the Company which, to the best knowledge of the Directors, owned more than 5% of the Company's issued share capital, had any beneficial interest in the Group's five largest customers and suppliers.



# Directors' Report

## AUDIT COMMITTEE

The Board has established its audit committee (the “Audit Committee”) which comprises all the independent non-executive Directors (namely, Dr. Cheng Vincent, Mr. Lai Chi Keung, Albert, and Mr. Yang Qiang).

The Audit Committee had reviewed the accounting principles, accounting standards and methods adopted by the Company together with the management, discussed the matters concerning the Group’s risk management and internal controls systems, as well as reviewed the Group’s audited annual results for the Year.

## SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors, the Company had maintained the prescribed public float as required under the Listing Rules during the Year and up to the date of the Annual Report.

## DIRECTORS’ INDEMNITIES

Pursuant to the Company’s bye-laws, every Director, secretary and other officers of the Company shall be indemnified and secured harmless out of the assets of the Company from and against all actions, costs, charges, losses or other liabilities (to the extent allowed by the Companies Act 1981 of Bermuda (as amended)) which they or any of them may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of their duties in respect of their respective offices or otherwise in relation thereto. The Company has arranged appropriate directors’ and officers’ liability insurance coverage to indemnify the Directors and officers of the Group, and such indemnity was in force during the year ended 31 December 2019 and remain effective as at the date of the Annual Report.

## ENVIRONMENTAL PROTECTION AND LEGAL COMPLIANCE

The Company is committed to protecting the environment where it operates and ensuring that it complies with the environmental protection standards applicable to the Group and its business operation from time to time.

During the Year and to the best of our Directors’ knowledge, the Group had obtained the required permits and environmental approvals for its business and production facilities, and had complied with such laws, rules and regulations that have a significant impact on the Group, its business and operations.

Please refer to the Environmental, Social and Governance Report contained in the Annual Report for further information on the work done and efforts made by the Company on environmental protection, legal compliance and other aspects for the sustainable growth and development of the business of the Group.

## RELATIONSHIPS WITH BUSINESS PARTNERS AND CUSTOMERS

We value our relationships, and have been maintaining good relationships, with our business partners (including farmers, suppliers and distributors), customers and the employees of the Group. We believe that building long-term beneficial relationships with each of them is of paramount importance to establish mutual trust, loyalty and business development, and on which the Company's success and sustainability depend.

## AUDITOR

### Details of change in auditors in the preceding three years

On 12 December 2018, Deloitte Touche Tohmatsu ("Deloitte") resigned as auditor of the Company as Deloitte could not reach a consensus with the Company on the audit fee for the financial year ended 31 December 2018. On 27 December 2018, the Company appointed ZHONGHUI ANDA CPA Limited as its auditor to fill the casual vacancy arising from the resignation of Deloitte. Please refer to the Company's announcements dated 12 December 2018 and 27 December 2018 for details of the above change in auditors.

### Proposed re-appointment of auditor

ZHONGHUI ANDA CPA Limited, the existing auditor of the Company, will retire at the forthcoming annual general meeting (the "AGM") of the Company and, being eligible, offer itself for re-appointment at the AGM. A resolution for the re-appointment of the auditor of the Company will be proposed at the AGM.

## CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from Tuesday, 12 May 2020 to Saturday, 16 May 2020 (both days inclusive) for the purpose of determining shareholders who are entitled to attend and vote at the AGM to be held on Saturday, 16 May 2020. In order to qualify for attending and voting at the AGM, all transfer documents accompanied by the relevant share certificates should be lodged for registration with the Hong Kong branch share registrar and transfer office of the Company, Tricor Investor Services Limited by 4:30 p.m. on Monday, 11 May 2020.

ON BEHALF OF THE BOARD

**Wang Guangyuan**

*Chairman and Executive Director*

Hong Kong

13 March 2020





# Corporate Governance Report

The board of directors (the “Directors” or the “Board”) of the Company (together with its subsidiaries, the “Group”) formulates and reviews the Group’s policies and practices on corporate governance to keep their effectiveness from time to time in order to meet the rising expectations of shareholders, to comply with the increasingly stringent regulatory requirements, and to fulfill its commitment to excel in corporate governance. The Board is committed to maintaining a good standard of corporate governance practices and business ethics in the firm belief that they are essential for maintaining and promoting investors’ confidence and maximizing shareholders’ returns.

The principles in the Corporate Governance Code (the “CG Code”) set out in Appendix 14 to the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) have been followed by the Company to shape its corporate governance structure. The CG Code sets out two levels of corporate governance practices namely, “code provisions” that a listed company is to comply with or explain its decision if there is any deviation from the code provisions, and “recommended best practices” that a listed company is encouraged to comply with but need not explain if it does not.

The Company had complied with the code provisions as set out in the CG Code during the year ended 31 December 2019 (the “Year”), save for the following:

## **CODE PROVISION A.2.1**

Pursuant to code provision A.2.1 of the CG Code, the responsibilities between the chairman and the chief executive officer (the “CEO”) should be segregated and should not be performed by the same individual. However, the Company does not have a separate chairman and CEO and Mr. Wang Guangyuan currently performs these two roles. Mr. Wang is responsible for the overall business strategy and development and management of the Group. The Board considers that Mr. Wang, by serving as the chairman of the Board and the CEO of the Company, is able to lead the Board in major business decision making for the Group and enables the Board’s decision to be effectively made, which is beneficial to the management and the development of the Group’s business. Therefore, Mr. Wang assumes the dual roles of being the chairman of the Board and the CEO of the Company notwithstanding the aforementioned deviation.

## **CODE PROVISION A.6.7**

Mr. Yang Qiang, an independent non-executive Director, was unable to attend the annual general meeting of the Company held on 10 May 2019 as he had business engagement.

## **BOARD OF DIRECTORS AND MANAGEMENT FUNCTIONS**

The Board is responsible for providing effective and responsible leadership for the Group. The Directors, both individually and collectively, must act in good faith in the best interests of the Group and the shareholders of the Company. The Board is responsible for formulating the Group’s overall objectives and strategies, monitoring and evaluating its operations, financial performance, compliance controls and reviewing the corporate governance standard of the Group. It also decides (after considering the recommendations from time to time from various committees established by the Board) on matters such as annual and interim results, major transactions, appointment or re-appointment of Directors, and dividend and accounting policies. The profiles of the Directors as at the date of this report are set out on pages 20 to 25.

# Corporate Governance Report

Senior management is delegated with the responsibility for the execution of the business plans and strategies adopted by the Board, assisting the Board in the preparation of the financial statements for approval by the Board, the implementation of adequate procedures as put forward by the Board and/or the committees established by the Board regarding, among others, internal control and risk management and reporting regularly to and seeking approval from the Board on important matters from time to time.

The Directors acknowledge that, notwithstanding the delegation, it is the responsibility of the Board for preparing the financial statements, which give a true and fair view of the financial results of the Group.

The Board is responsible for performing the corporate governance functions of the Company, which are set out in the written terms of reference. The Board had, among others, reviewed the Company's policies and practices on corporate governance and their effectiveness, reviewed the Group's compliance with the applicable laws, rules and regulations, reviewed and monitored the training and continuous professional development of directors and senior management of the Group and reviewed this corporate governance report in the discharge of its corporate governance functions and to ensure compliance with the Listing Rules.

The Board has delegated various responsibilities to certain Board committees including the Audit Committee, the Remuneration Committee and the Nomination Committee (collectively, the "Board Committees").

Our Board comprises 3 executive Directors and 3 independent non-executive Directors. During the Year, the Board met regularly to discuss the overall strategy, the operational and financial performance and the corporate governance of the Group. The attendance record of each of the Directors is tabulated as follows:

Name	Annual general meeting held on 10 May 2019	Number of board meetings attended/held during the Year
Number of meeting(s)	1	6
<b>Executive Directors</b>		
Mr. Wang Guangyuan ( <i>Chairman and CEO</i> )	1/1	6/6
Mr. Zhang Hebin	1/1	6/6
Ms. Wang Lijun	1/1	5/6
<b>Independent Non-executive Directors</b>		
Dr. Cheng Vincent	1/1	5/6
Mr. Lai Chi Keung, Albert	1/1	5/6
Mr. Yang Qiang	0/1	5/6



# Corporate Governance Report

Save for the sibling relationship between Mr. Wang Guangyuan and Ms. Wang Lijun, the Board members have no financial, business, family or other relationships with each other. Each of the independent non-executive Directors has provided a written annual confirmation of his independence, and the Board is satisfied that his independence met the independence criteria set out in Rule 3.13 of the Listing Rules up to the date of this report.

Since the listing of its shares on the Main Board of the Stock Exchange on 19 November 2009, the Company has adopted the practice of holding board meetings regularly for at least four times a year at approximately quarterly intervals. Ad-hoc meetings will also be convened if necessary to discuss the overall strategy as well as financial performance of the Group. Notice of board meeting will be sent to all Directors at least 14 days prior to a regular board meeting. Reasonable notice will be given to the Directors for ad-hoc board meetings. Directors may participate either in person or through electronic means of communication.

The Company has adopted the practice to provide relevant materials to all Directors relating to the matters brought before the meetings. All the Directors will be provided with sufficient resources to discharge their duties, and, upon reasonable request, the Directors will be able to seek independent professional advice in appropriate circumstances, at the Company's expenses. Each of the Directors will have the opportunity and is encouraged to include matters which he/she deems appropriate in the agenda for Board meetings.

## **APPOINTMENT AND RE-ELECTION OF DIRECTORS**

Each of the executive Directors has entered into a service contract with the Company for a specific term of three years, and is renewable automatically thereafter for successive terms of one year subject to termination in accordance with the provisions of the service contract or by either party giving the other not less than three months' prior written notice.

Each of the independent non-executive Directors has entered into a service contract with the Company for a specific term of two years, which is renewable automatically for successive terms of one year each commencing from the date next after the expiry of the then current term of his appointment and is subject to termination in accordance with the provisions of the service contract or by either party giving the other not less than one month's prior written notice.

In accordance with the Company's bye-laws, each year, one-third of the Directors (including executive Directors and independent non-executive Directors) for the time being will retire from office by rotation provided that every Director shall be subject to retirement by rotation at least once every three years at the general meeting of the Company.

## **BOARD COMMITTEES**

As an integral part of good corporate governance practices, the Board established the Board Committees to oversee particular aspects of the Group's affairs. The Board Committees are governed by the respective written terms of reference approved by the Board.

# Corporate Governance Report



## Audit Committee

The Audit Committee has been established by the Board with clear written terms of reference in compliance with the CG Code, which clearly define the role, authority and function of the Audit Committee and are available on both the websites of the Stock Exchange and the Company.

During the Year, the members of the Audit Committee were Dr. Cheng Vincent (Chairman of the Audit Committee), Mr. Lai Chi Keung, Albert and Mr. Yang Qiang, who were all independent non-executive Directors. The Chairman of the Audit Committee has the appropriate professional qualification as required under Rule 3.10(2) of the Listing Rules.

The Audit Committee is primarily responsible for the review and supervision of the financial reporting process and assessing the adequacy and effectiveness of the Company's financial controls, internal control and risk management systems. It is also responsible for making recommendations to the Board on the appointment and removal of external auditor. The Audit Committee had reviewed the accounting principles, accounting standards and methods adopted by the Company together with the management, discussed the matters concerning the Group's risk management and internal controls, adequacy of resources for performing the Group's accounting, financial reporting and internal audit functions, provided recommendation to the Board on the appointment or re-appointment of external auditor, as well as reviewed the Group's annual and interim results for the Year.

The Audit Committee was satisfied with the findings of its review of the engagement, effectiveness, independence and objectivity of the external auditor engaged by the Company.

## Attendance of meetings

The Audit Committee held three meetings during the Year.

The attendance record of each Audit Committee member during the Year is set out below.

Directors	No. of meetings attended/held	Attendance rate
Dr. Cheng Vincent ( <i>Chairman</i> )	3/3	100%
Mr. Lai Chi Keung, Albert	3/3	100%
Mr. Yang Qiang	3/3	100%



# Corporate Governance Report

## Remuneration Committee

The Remuneration Committee has been established by the Board with clear written terms of reference in compliance with the CG Code, which clearly define the role, authority and function of the Remuneration Committee and are available on both the websites of the Stock Exchange and the Company.

During the Year, the members of the Remuneration Committee were Dr. Cheng Vincent (Chairman of the Remuneration Committee), Mr. Lai Chi Keung, Albert and Mr. Yang Qiang, who were all independent non-executive Directors.

The primary duties of the Remuneration Committee include, but not limited to, making recommendations to the Board on the overall remuneration policy and structure, as well as the remuneration packages, relating to all the Directors and senior management of our Group; reviewing their remuneration packages with reference to corporate goals and objectives of the Company so as to attain such levels as is sufficient to attract, retain and incentivise them to make positive contribution to the long-term development of the Group, and ensuring that none of the Directors determine his/her own remuneration. During the Year, the works performed by the Remuneration Committee mainly comprised assessing the performance of the Directors and senior management of the Group, reviewing the terms of the service agreements governing the appointment of the Directors and senior management of the Group and recommending to the Board their remuneration packages.

Details of the remuneration paid to members of senior management of the Group (inclusive of executive Directors) by band for the year ended 31 December 2019 are set out below:

<b>Remuneration band</b>	<b>Number of senior management</b>
Below HK\$1,000,000	7
HK\$1,500,001 to HK\$2,000,000	1

Further particulars of the remuneration of the Directors (both executive and independent non-executive Directors) for the Year are set out in note 13 to the consolidated financial statements for the Year.

# Corporate Governance Report

## ***Attendance of meetings***

The Remuneration Committee held one meeting during the Year.

The attendance record of each Remuneration Committee member during the Year is set out below.

<b>Directors</b>	<b>No. of meetings attended/held</b>	<b>Attendance rate</b>
Dr. Cheng Vincent ( <i>Chairman</i> )	1/1	100%
Mr. Lai Chi Keung, Albert	1/1	100%
Mr. Yang Qiang	1/1	100%

## **Nomination Committee**

The Nomination Committee has been established by the Board with clear written terms of reference in compliance with the CG Code, which clearly define the role, authority and function of the Nomination Committee and are available on both the websites of the Stock Exchange and the Company.

During the Year, the members of the Nomination Committee were Mr. Lai Chi Keung, Albert (Chairman of the Nomination Committee and an independent non-executive Director), Mr. Wang Guangyuan (an executive Director) and Mr. Yang Qiang (an independent non-executive Director).

## ***Diversity policy***

The primary functions of the Nomination Committee include, but not limited to, making recommendations to the Board regarding candidates for directorship, either to fill vacancies on or appoint additional Directors to the Board, the structure, size and composition of the Board and succession planning for Directors. In considering the nomination of new Directors, the Nomination Committee will take into account the diversity policy of the Company, which has been in place since August 2013 and reviewed by the Nomination Committee from time to time. The diversity policy includes the consideration of various elements including gender, age, culture, qualification, ability, work experience, leadership and professional ethics of the candidates and against the objective criteria set out by the Board. These elements were recognised and were taken into account of in the composition of the existing diverse Board.



# Corporate Governance Report

## ***Nomination policy and procedures***

To ensure the composition of the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's business, the Company has, with the recommendation of the Nomination Committee, adopted a formal, considered and transparent procedures for the selection, appointment and re-appointment of Directors. The criteria to be taken into account when considering the suitability of a candidate will be his or her ability to devote sufficient time and attention to the affairs of the Company and contribute to the diversity of the Board (based on the diversity policy adopted by the Company) as well as the effective carrying out of the responsibilities of the Board, in particular, the following:

- (a) bringing an independent judgment and make constructive recommendation on issues of strategy, policy, performance, accountability, resources, key appointments and standards of conducts;
- (b) taking the lead where potential conflicts of interests arise;
- (c) serving on the Audit Committee, the Remuneration Committee, the Nomination Committee and/or other committee(s) as may be established by the Board from time to time, if invited;
- (d) devoting sufficient time to the Board and/or any Committee(s) on which he or she serves so as to allow them to benefit from his or her skills, expertise, and varied backgrounds and qualifications and diversity through attendance and participation in the Board and/or Committee meetings;
- (e) scrutinising the Company's performance in achieving agreed corporate goals and objectives, and monitoring the reporting of performance;
- (f) ensuring the Committees on which he or she serves to perform their powers and functions conferred on them by the Board; and
- (g) conforming to any requirement, direction and regulation that may from time to time be prescribed by the Board or contained in the constitutional documents of the Company or imposed by legislation or the Listing Rules, where appropriate.

If the candidate is proposed to be appointed or offers himself or herself to be re-appointed as an independent non-executive Director (INED), his or her independence shall be assessed in accordance with, among other things, the factors as set out in Rule 3.13 of the Listing Rules, subject to any amendments as may be made by the Stock Exchange from time to time. Where applicable, the totality of the candidate's education, qualifications and experience shall also be evaluated to consider whether he or she has the appropriate professional qualifications or accounting or related financial management expertise for filling the office of an INED as required under Rule 3.10(2) of the Listing Rules.

Annual confirmation on independence is sought from each INED to re-assess his/her independence.

# Corporate Governance Report

Prior to the issue of this report, the Nomination Committee, having reviewed the Board's structure, size and composition, nominated Ms. Wang Lijun (an executive Director) and Mr. Yang Qiang (an independent non-executive Director) to the Board for it to consider and as appropriate, recommend to shareholders their re-election at the forthcoming annual general meeting of the Company. The nominations were made in accordance with the nomination policy and the diversity policy of the Company. The Nomination Committee was satisfied with the independence of Mr. Yang Qiang having regard to the independence criteria as set out in the Listing Rules and formed the view that the Board has maintained an appropriate mix and balance of skills, knowledge, experience and diversity of perspectives appropriate to the strategy and requirements of the business of the Group.

Mr. Yang Qiang, being a member of the Nomination Committee, had abstained from voting at the meeting of the Nomination Committee when his own nomination was being considered.

## ***Attendance of meetings***

The Nomination Committee held one meeting during the Year in which, among other things, the structure, size, composition and diversity of the Board, the nomination policy, the diversity policy and its implementation, the suitability of the Directors who stood for re-election by the shareholders at the last annual general meeting of the Company and the independence of the independent non-executive Directors were reviewed and its recommendations were put forward to the Board for consideration and approval.

The attendance record of each Nomination Committee member during the Year is set out below.

<b>Directors</b>	<b>No. of Meetings attended/held</b>	<b>Attendance Rate</b>
Mr. Lai Chi Keung, Albert ( <i>Chairman</i> )	1/1	100%
Mr. Wang Guangyuan	1/1	100%
Mr. Yang Qiang	1/1	100%





# Corporate Governance Report

## CONTINUOUS PROFESSIONAL DEVELOPMENT

During the Year, the Company organised training session delivered by legal professional, as well as provided materials (including but not limited to updates on the Listing Rules and guidance letters for listed issuers issued by the Stock Exchange), for the Directors. The level of participation by each Director is briefly set out below:

Name of Directors	Training matters	
	Attendance of training session organised by the Company during the Year	Distribution of training materials to Directors for self-reading during the Year
Mr. Wang Guangyuan	✓	✓
Mr. Zhang Hebin	✓	✓
Ms. Wang Lijun	✓	✓
Dr. Cheng Vincent	✓	✓
Mr. Lai Chi Keung, Albert	✓	✓
Mr. Yang Qiang	–	✓

The Company also encouraged all Directors to participate from time to time courses which they considered relevant at the costs of the Company so as to develop and refresh their knowledge and skills for better fulfillment of their duties as directors of a listed issuer.

## COMPANY SECRETARY

The Company Secretary, Mr. Wong Kwok Kuen, is one of the chief administrative officers of the Company responsible for, among other duties, organizing directors' and shareholders' meetings of the Company and ensuring all procedures for the convening and conduct of such meetings are in accordance with the Company's constitution and the laws, rules and regulations applicable to the Company. During the Year, the Company Secretary undertook 15 hours of professional training to refresh and develop his knowledge and skills.



# Corporate Governance Report

## DIVIDEND POLICY

As at 31 December 2019, the Company has in place a dividend policy. Under the dividend policy, the Company may distribute dividends by way of cash or by other means that the Board considers appropriate. Any proposed distribution of dividends is subject to the discretion of the Board and, where applicable, the approval of the Shareholders. The Board will consider various factors before declaring or recommending any payment of dividends which factors include the results of operation of the business of the Group, the retained earnings and distributable reserves of the Company and each of the members of the Group, the Group's actual and expected financial performance, the general business conditions and strategies, the Group's expected working capital requirements and future expansion plans, the general economic conditions and business cycle of the Group's business, the future prospects of the business of the Group, shareholders' interests, statutory and regulatory restrictions on the payment of dividend and other internal or external factors that the Board deems appropriate.

## RISK MANAGEMENT AND INTERNAL CONTROL

The Board, with the assistance of the Audit Committee, has overall responsibilities for maintaining good and effective risk management and internal controls of the Group. During the Year, the Board conducted an annual review of the effectiveness and adequacy of the Group's risk management and internal control systems, covering financial, operational, compliance control and risk management functions for the year ended 31 December 2019 after the end of such financial year. The Group's system of internal control includes the setting up of a management structure with limits of authority, and is designed to help the Group achieve its business objectives, protect its assets against unauthorized use or disposition, ensure the maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, and ensure compliance with relevant laws and regulations. The system is designed to provide reasonable, but not absolute, assurance against material mis-statement or loss, and to manage rather than eliminate all risks of failure in the Group's operational systems and in the achievement of the Group's business objectives. After reviewing the Group's risk management and internal control systems, the Board considers that the systems are effective and adequate for the Group as a whole. The Board further considers that (i) there was no material issue relating to the Group's risk management and internal controls, including financial, operational and compliance controls and risk management functions of the Group; and (ii) that there were adequate staff with appropriate and adequate qualifications and experience, resources for accounting, internal audit and financial reporting functions, and adequate training programmes had been provided during the Year. The control and compliance department of the Company plays a major role in monitoring the risk management and internal controls of the Group and reports directly to the Audit Committee. It has full access to review all aspects of the Group's activities, risk management and internal controls. All types of audited reports are circulated to the Audit Committee and key management, which will follow up on any actions and measures taken to improve risk management and internal controls on the recommendations of the control and compliance department.



# Corporate Governance Report

## ACCOUNTABILITY AND AUDIT

The Directors are responsible for the preparation of accounts of each financial period, which give a true and fair view of the state of affairs of the Group and of the results and cash flow for that period. In preparing the accounts for the Year, the Directors had selected suitable accounting policies and had applied them consistently, adopted appropriate accounting standards which were pertinent to its operations and relevant to the financial statements, made judgments and estimates that were prudent and reasonable, and had prepared the accounts on a going concern basis. The statement of the auditor of the Company, ZHONGHUI ANDA CPA Limited, about their reporting responsibilities on the consolidated financial statements of the Group is set out in the Independent Auditor's Report on pages 77 to 79.

## AUDITOR'S REMUNERATION

During the Year, the fees paid/payable to the auditor in respect of audit and non-audit services provided by the auditor of the Group were as follows:

*RMB'000*

Audit service	1,680
Non-audit services	
– Agreed-upon procedure work on preliminary results announcement for the year ended 31 December 2019	20
	<hr/>
	1,700

## COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as the code for securities transactions by Directors and relevant employees of the Group who, because of office or employment, are likely to be in possession of unpublished inside information in relation to the Group's securities. The Directors and such relevant employees are required to strictly follow the Model Code when dealing in the securities of the Company. The Directors and such relevant employees, after specific enquiries by the Company, confirmed their compliance with the required standards set out in the Model Code throughout the Year.

## CHANGES IN CONSTITUTIONAL DOCUMENTS

During the Year, there were no changes in the Company's constitutional documents.

## SHAREHOLDERS' RIGHTS

### Convene a special general meeting (the "SGM")

The following procedures are subject to the Company's bye-laws, the Companies Act 1981 of Bermuda, as amended or supplemented from time to time (the "Companies Act") and applicable legislation and regulation.

1. Shareholders holding, at the date of deposit of the requisition, not less than one-tenth of the paid-up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition sent to the Company's registered office at Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda and the Company's principal office of business in Hong Kong at Room 1703, 17/F, COFCO Tower, No.262 Gloucester Road, Causeway Bay, Hong Kong, for the attention of the Company Secretary of the Company (the "Company Secretary"), to require a SGM to be called by the Board for the transaction of any business specified in such requisition.
2. The written requisition must state the purposes of the general meeting, signed by the Shareholder(s) concerned and may consist of several documents in like form, each signed by one or more of those Shareholders.
3. If the requisition is in order, the Company Secretary will ask the Board to convene a SGM by serving sufficient notice in accordance with the statutory requirements to all the registered Shareholders. On the contrary, if the requisition is invalid, the Shareholders concerned will be advised of this outcome and accordingly, a SGM will not be convened as requested.
4. The notice period to be given to all the registered Shareholders for consideration of the proposal raised by the Shareholder(s) concerned at a SGM varies according to the nature of the proposal, as follows:
  - at least twenty-one (21) clear days' and not less than ten (10) clear business days' notice in writing if the proposal constitutes a special resolution of the Company, which cannot be amended other than to a mere clerical amendment to correct a patent error; and
  - at least fourteen (14) clear days' and not less than ten (10) clear business days' notice in writing if the proposal constitutes an ordinary resolution of the Company.



# Corporate Governance Report

## Put forward proposals at general meetings

1. Sections 79 and 80 of the Companies Act allow certain Shareholder(s) to requisition the Company to move a resolution at an annual general meeting (the “AGM”) of the Company or circulate a statement at any general meeting of the Company. Under section 79 of the Companies Act, at the expense of the requisitionists unless the Company otherwise resolves, it shall be the duty of the Company on the requisition in writing by such number of Shareholders:–
  - (a) to give to the Shareholders entitled to receive notice of the next AGM notice of any resolution which may properly be moved and is intended to be moved at that meeting;
  - (b) to circulate to the Shareholders entitled to have notice of any general meeting sent to them any statement of not more than one thousand words with respect to the matter referred to in any proposed resolution or the business to be dealt with at that meeting.
2. The number of Shareholders necessary to make the above-mentioned requisitions to the Company shall be:–
  - (i) either any number of Shareholders representing not less than one-twentieth of the total voting rights of all the Shareholders having at the date of the requisition a right to vote at the meeting to which the requisition relates; or
  - (ii) not less than one hundred Shareholders.
3. Notice of any such intended resolution shall be given, and any such statement shall be circulated, to Shareholders entitled to have notice of the meeting sent to them by serving a copy of the resolution or statement on each such Shareholder in any manner permitted for service of notice of the meeting, and notice of any such resolution shall be given to any other Shareholder by giving notice of the general effect of the resolution in any manner permitted for giving him notice of meeting of the Company, provided that the copy shall be served, or notice of the effect of the resolution shall be given, as the case may be, in the same manner and, so far as practicable, at the same time as notice of the meeting and, where it is not practicable for it to be served or given at that time, it shall be served or given as soon as practicable thereafter.

# Corporate Governance Report



4. Section 80 of the Companies Act sets out the conditions to be met before the Company is bound to give any notice of resolution or to circulate any statement. Pursuant to section 80 of the Companies Act, the Company shall not be bound to give notice of any resolution or to circulate any statement as mentioned in paragraph 3 above unless:-
- (a) a copy of the requisition signed by the requisitionists, or two or more copies which between them contain the signatures of all the requisitionists, is deposited at the registered office of the Company:-
    - (i) in the case of a requisition requiring notice of a resolution, not less than six weeks before the meeting; and
    - (ii) in the case of any other requisition, not less than one week before the meeting; and
  - (b) there is deposited or tendered with the requisition a sum reasonably sufficient to meet the Company's expense in giving effect to the procedures in paragraph 1 above (i.e. the giving of notice of resolution and/or circulation of statement).

Provided that if, after a copy of the requisition requiring notice of a resolution has been deposited at the registered office of the Company, an AGM is called for a date six weeks or less after the copy has been deposited, the copy though not deposited within the abovementioned time shall be deemed to have been properly deposited for the purposes thereof.

## **Proposed a candidate for election as a Director at an annual general meeting**

The Company has an established procedures for shareholders of the Company to propose a person for election as a Director and the procedures are published at the Company's website at <http://www.tontine-wines.com.hk>.

The Company welcomes enquiries from its shareholders. The Board or designated senior management of the Company will review shareholders' enquiries on a regular basis. Specific enquiries and suggestions by shareholders can be sent in writing to the Board or the Company Secretary by e-mail ([info@corporatelink.com.hk](mailto:info@corporatelink.com.hk)) or at the address of the Company's principal place of business in Hong Kong.



# Corporate Governance Report

## **INVESTOR RELATIONS AND SHAREHOLDERS' COMMUNICATIONS**

The Company endeavours to maintain a high level of transparency in communication with shareholders and investors in general. The various channels via which the Company communicates with its shareholders include interim and annual reports, circulars, notices, financial reports, information posted on the websites of the Stock Exchange and the Company, and general meetings. Shareholders are encouraged to attend the Company's general meetings where the Chairman of the Board and the chairman of each of the Board Committees (as appropriate) are invited to attend to answer questions. Notice of the annual general meeting of the Company and related papers are sent to shareholders of the Company at least 21 clear business days before the meeting and such notice is also made available on the Stock Exchange's website. Separate resolutions are proposed at the general meetings on each substantially separate issue. Poll results of the meeting will be posted on the website of the Stock Exchange on the day of the meeting. The financial and other information relating to the Group is disclosed on the Company's website, <http://www.tontine-wines.com.hk>.

In order to facilitate the communication with shareholders of the Company, the Group has maintained the Company's website as a channel to provide the latest information and to strengthen communication with its shareholder and the investing public. The Group's corporate correspondence and information will also be published on the website in a timely manner.

The above communication policy is reviewed by the Board from time to time to ensure its effectiveness.

# Environmental, Social and Governance Report



## ABOUT THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

This is the environmental, social and governance report (the “ESG Report”) issued by China Tontine Wines Group Limited and its subsidiaries (the “Group” or “We”), which contains the sustainable development policy implemented by the Group during the year ended 31 December 2019 (the “Year”) and the Group’s performance in social governance and corporate civic responsibilities under the practice of the concept of sustainable development.

### Reporting Scope

The ESG Report covers the overall environmental and social performance of the core business of the Group in the People’s Republic of China (“PRC” or “Mainland China”) during the Year.

### Reporting Framework

The ESG Report was prepared in accordance with the requirements set out in “Environmental, Social and Governance Reporting Guide” (the “ESG Reporting Guide”) under Appendix 27 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The cross reference between content index of the ESG Reporting Guide and the ESG Report is set out on pages 70 to 76 of the ESG Report.

### Stakeholder Engagement

The Group has been cooperating with its stakeholders in understanding and focusing on their needs through various channels and through feedbacks to assist us to have a better understanding of the level of the Group’s current environmental and social development. The ESG Report was prepared by different departments of the Group. The information we gathered was not only the summary of the environmental and social work carried out by the Group during the Year, but also formed the basis for us to formulate short and long terms sustainable development strategies.

### Information and Feedbacks

For detailed information regarding the financial performance and corporate governance of the Group during the reporting Year, please refer to the official website (<http://www.tontine-wines.com.hk>) and the annual report of the Group.

Your opinions will be highly valued by us. If you have any suggestions or comments, please email at [info@corporatelink.com.hk](mailto:info@corporatelink.com.hk) or write to the principal business place of the Company in Hong Kong.

### Board Approval

The board of directors (the “Board”) of the Group approved the ESG Report on 13 March 2020.



# Environmental, Social and Governance Report

## Information on Stakeholders

Stakeholders	Possible incidental issues	Communication and response
HKEx	Compliance with the Listing Rules, publishing of announcements in a timely and accurate manner	Meetings, trainings, seminars, programmes, updating of website and announcements
Governments	Compliance with laws and regulations, social welfare and prevention of tax evasion	Interactions and visits, government inspections, tax returns and other information
Suppliers	Payment schedule, supply stability	On-site research
Investors	Corporate governance system, business strategies and performance, investment return	Organization and participation of conferences, interviews, general meetings, provision of financial reports or business updates for investors, press and analysts
Media	Corporate governance, environmental protection and human rights	Posting of communications on the company website
Customers	Product/service quality, fair and reasonable pricing, value of service, protection for the labour force and work safety	Site visits and after-sale services
Employees	Rights and benefits, employee salaries, training and development, working hours and working environment	Conducting team activities, training, interviews, issue of staff manual and internal memorandum
Community	Community environment, employment and community development and social welfare	Organizing community activities, employees volunteering activities and community welfare, sponsorship and donations

# Environmental, Social and Governance Report

## THE GROUP AND THE ENVIRONMENT

The Group sources the supply of grapes for its production from Ji'An region, which is one of the major production sources in Mainland China. Ji'An region is the Chinese Demonstration Zone of agricultural standardised green food and the standardised production base of green food material. It is also among the few regions worldwide cultivating the vitis amurensis variety of grapes. Over the years of development and enhancement, the production model of the Group has been gradually improved with our plants equipped with the whole set of professional production lines of cleaning, destemming, crushing and pressing. The Group's industrial parks were classified as the National 4A Grade Tourism District.

### Environmental Protection and Legal Compliance

The Group has been in compliance with local laws and regulations related to environmental protection in the PRC, including but not limited to the Water Pollution Prevention and Control Law of the PRC (《中華人民共和國水污染防治法》), the Atmospheric Pollution Prevention and Control Law of the PRC (《中華人民共和國大氣污染防治法》), the Law of the PRC on the Prevention and Control of Environmental Pollution by Solid Wastes (《中華人民共和國固體廢物污染環境防治法》), the Cleaner Production Promotion Law of the PRC (《中華人民共和國清潔生產促進法》), and the Environmental Protection Law of the PRC (《中華人民共和國環境保護法》).

The Group strictly complied with a series of local and national regulations in respect of environment protection when conducting its business activities and production process. In 2019, the Group obtained all the necessary local and national-level licenses, as well as a series of approval and authorization on discharge, including but not limited to the national industrial product production permit, the waste discharge license, the water intake permit, the hygiene permit, and all the legal liabilities and requirements related to corporate business and normal operation.

During the Year, the Group had complied with all the regulations related to environment protection and there was no confirmed violations related to environment protection that had significant impacts on the Group.



# Environmental, Social and Governance Report

## **Pollutant Discharge**

### ***Greenhouse Gas Emission***

The greenhouse gas directly emitted by the Group is mainly from the burning fossil fuel in the production process and the use of commercial vehicles of the Group, and the greenhouse gas indirectly emitted is mainly produced by the use of outsourced electricity. For the sake of afforestation, the Group had planted trees in the production base in Tonghua City to reduce the greenhouse gas emission.

The fossil fuel is mainly burnt by the boiler in the production base in Tonghua City. The boiler is used in winter to maintain the indoor temperature required for the grape treatment and brewing, in addition to the heating and distillation in the production. At present, the Group adopts such coal with higher combustion value to reduce the emission of carbon dioxide (“CO<sub>2</sub>”). The production base in Baiyanghe replaces coal with electricity in response to the environment protection requirements of the Yantai Municipal Government.

The exhaust gas is the flue gas produced during the operation of the boiler, the main pollutants of which are dust, sulphur dioxide and nitrogen oxides. After being filtered by equipment for desulfurization, denitrification and dust removal, the flue gas will be emitted through a high chimney, to ensure that the exhaust gas can meet emission standards. As the factories of the Group are located in the northeast and northern regions of Mainland China, there is a need for heating in winter. In order to reduce the emission of greenhouse gases emitted directly from the burning fuel, the Group implements different boiler operation modes by season, namely independent operation of gas production equipment in summer and combined operation of heating system and gas production equipment in winter. The dust and slag ash from chimney and dust removal equipment will be recycled by the brick factory according to the waste recycling process disclosed below.

### ***Waste Recycling and Forwarding***

During the process of grapes treatment and wine production, only a small amount of innocuous wastes will be generated, mainly including the grape stem which is generated after destemming and crushing, the seeds and skins of grapes which are generated after pressing as well as the solid portion which are generated during change of tanks and ageing. To mitigate the environment issues caused by any mislaid of waste disposal, the Group forwards the grape stem and solid portion to the farmers in the neighbourhood for use as fuel. Other innocuous wastes are collected by the municipal waste treatment facilities for centralised treatment.

# Environmental, Social and Governance Report

In accordance with national regulations, the Group delivers a small amount of hazardous waste to the designated garbage recycler for subsequent treatment to ensure that no secondary contamination occurs. The Group collects wastes and delivers them to the enterprises with secondary recycling capability for treatment, for example, the slag is disposed by the brick plants, e-wastes and ink boxes are disposed by computer companies. Due to high utilisation of the aforesaid garbage in PRC, the Group provides the wastes to enterprises in need of them for free, so as to minimise the waste emission.

Since the innocuous wastes and hazardous wastes of the Group had been recycled and forwarded, the Group didn't record the total quantity of the innocuous and hazardous wastes.

## Resource Usage

In compliance with the internal energy-saving measures of the Group, energy-saving lights are adopted currently. The Group strictly requires that all landscape lighting must be closed at 10 p.m. every night except on holidays. The control system of the landscape lighting is located in the main office building of the production base in Tonghua City, which is closed by the guard on duty. Except for the necessary facilities, duty officers will turn off the power supply of office building, while employees need to turn off the power supply of office equipment before leaving work, so as to save electricity.

In terms of water consumption, the Group uses underground water, and its wastewater mainly comes from domestic wastewater and production wastewater, including water used for canteen, equipment cleaning, glass bottles washing and cleaning. With an aim to save water, the Group uses glass bottles with high sanitary standards. After collection, the wastewater will be purified by the Group through a sewage treatment system, the quality of water discharged from which is designed to meet relevant standards of Tonghua Municipal Government. Such water is not drinkable, and will be used for garden plants irrigation, so as to save water.

In response to environmental protection, the Group has used recyclable materials for packaging, such as paper box made of recycled paper, reducing the use of new paper box. The wine corks of the Group are made of natural oaks. Soft oaks consist of two layers of bark. The inner bark can be vitalized and provides the basis for the growth of new bark each year. Therefore, the cork used by the Group will only pick withered outer bark during the process of picking the oaks, so as not to affect the continual growth of trees.

In addition, following the principle of sustainable development, the vineyards of the Group perform a fallow period of over four months in the cold winter each year to maintain soil fertility, so as to continually provide abundant nutrition for the grapes.

# Environmental, Social and Governance Report

## Data of coal fuel emission

Data of boiler emission	2019 <i>Ton</i>	2018 <i>Ton</i>
Nitrogen oxides	47	50
Sulfur dioxide	49	53
Dust	29	31

## Data of greenhouse gas emission

Data of boiler emission		2019 <i>Ton</i>	2018 <i>Ton</i>
Scope 1 <sup>1</sup>	Boiler	7,624	8,126
	Newly planted trees	/	/
Scope 2 <sup>2</sup>	Electricity used	1,470	1,690
Total	Total CO <sub>2</sub> emissions	9,094	9,816
	Total CO <sub>2</sub> Emission Intensity (tons of CO <sub>2</sub> /product per ton)	0.51	0.55

Data of energy consumption	2019	2018
Electricity used (kWh)	1,379,989	1,595,164
Intensity of electricity consumption (kWh/product per ton)	77.72	89.84

<sup>1</sup> Scope 1: The greenhouse gas emission refers to the direct emission from fuel burning in the fixed emission sources. The figures stated only include the coal consumption, presented in the carbon dioxide equivalent (CO<sub>2</sub>e). The calculation method is quoted from the “Standards and Guidance for Corporate Greenhouse Gas Emission Quantization and Report (企業溫室氣體排放量化和報告規範及指南)” promulgated by Market Supervision Administration of Shenzhen Municipality (深圳市市場監督管理局).

<sup>2</sup> Scope 2: The greenhouse gas emission refers to the indirect emission of energy. The figures stated only include the electricity purchased from the power companies, presented in CO<sub>2</sub>e. The calculation method is quoted from the “CO<sub>2</sub>e per electricity unit sold” of HK Electric, the “China Regional Grid Baseline Emission Factors in 2015 (《2015中國區域電網基準線排放因子》)” promulgated by the National Development and Reform Commission, as well as the “Building Simplified Life Cycle CO<sub>2</sub> Emissions Assessment Tool” promulgated by the Multidisciplinary Digital Publishing Institute.

# Environmental, Social and Governance Report

## Data of packaging material used for finished products

Type	2019 <i>Ton</i>	2018 <i>Ton</i>
Carton	2,023	1,111 <sup>3</sup>
Bottle	12,433	12,292
Cork	82	101
Total	14,538	13,504

## SOCIETY

### Human Resource Overview

The Group is committed to protecting the legal interests of all its employees and in strict compliance with a series of labour laws of the People's Republic of China, such as the Employment Contract Law of the PRC (《中華人民共和國勞動合同法》), the Labour Law of the PRC (《中華人民共和國勞動法》) and the Social Insurance Law of the PRC (《中華人民共和國社會保險法》).

During the Year, the Group focused on talent cultivation, strengthened the development of human resource, and selected talents according to the needs of long-term development and the policy of "morality first". We have introduced a system with a series of human resource policies, including but not limited to procedures concerning wages of employees, talent evaluation and selection and human resource management. The Group has established a diversified position system and career path for management, professional, technical and supporting specialists according to the latest market standards, in order to maintain the impetus of employees. Our human resource development plan includes following strategies:

- Promoting the selection of senior management of the Company
- Attracting talents with great potential
- Cultivating reserve personnel
- Enhancing talent exchange
- Regularly evaluating the work performance of employees
- Maintaining fair and reasonable competition mechanism

<sup>3</sup> Consumption of carton may vary according to the package requirement from customers.

# Environmental, Social and Governance Report

Employees of the Group have different religious belief and background. There is no any discrimination against gender, age, race, religious belief or physical disability during our recruitment process.

The Group complies with the Provisions on the Prohibition of Using Child Labour (《禁止使用童工規定》) of the PRC. A strict background check is adopted during the recruitment process to avoid employing child labour inadvertently. In addition, we would never force any employee to work by means of violence, threats, or illegal restriction of personal freedom during the business process.

The Group implements standard working hours for its employees, which is no more than eight hours per day and no more than forty hours per week. In addition to statutory holidays, employees are also entitled to other holidays including home leave, marriage and compassionate leave, maternity leave and paid annual leave, with strict compliance to rules of the country. The Group also contributes various social insurance premiums for all employees, including unemployment, medical care, maternity, work injury, pension, housing provident fund, etc.. Prior to joining or leaving the Group, employees need to take health examinations organized by the Group, in order to guarantee the personal health of employees and a safe production environment. Concerned with physical and mental health of employees, we actively encourage employees to participate in sports activities to improve their physical quality and enhance the vigor of the Group. In order to help the employees strike a balance between work and health, the Group also held tasting events and celebration parties for its employees and organized sports teams to participate in events held by governments, such as basketball matches and sports games, helping them maintain their physical and psychological health.

The Group had 460 employees in total as at 31 December 2019 (2018: 480). The structure is as follows:

Age group	2019			2018		
	Male employees	Female employees	Total	Male employees	Female employees	Total
18 – 25	0	1	1	0	2	2
26 – 35	20	39	59	23	41	64
36 – 45	67	109	176	68	108	176
46 – 55	75	109	184	84	123	207
56 – 65	22	13	35	20	6	26
Over 65	5	0	5	5	0	5
<b>Total number</b>	<b>189</b>	<b>271</b>	<b>460</b>	<b>200</b>	<b>280</b>	<b>480*</b>

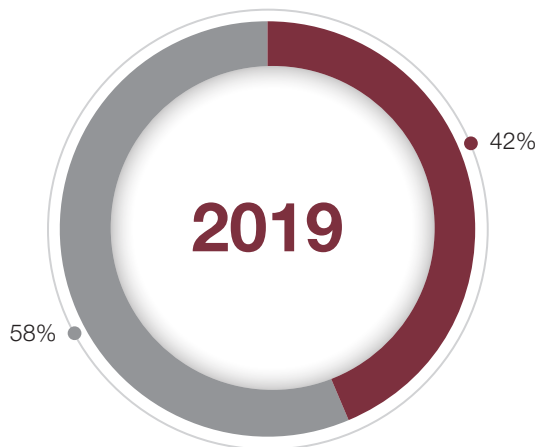
\* All the employees have long-term labour contracts with the Group

# Environmental, Social and Governance Report

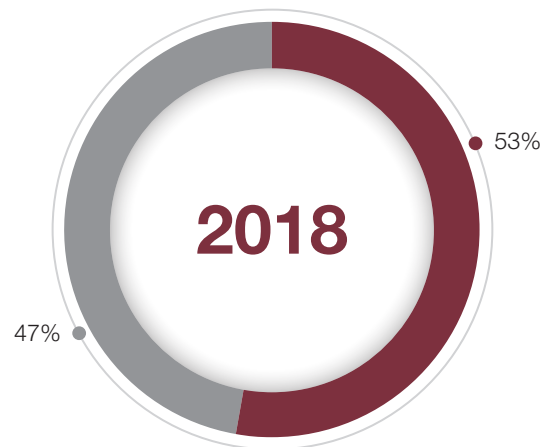


Statistics of employee turnover are set out as follows:

Turnover rate by gender

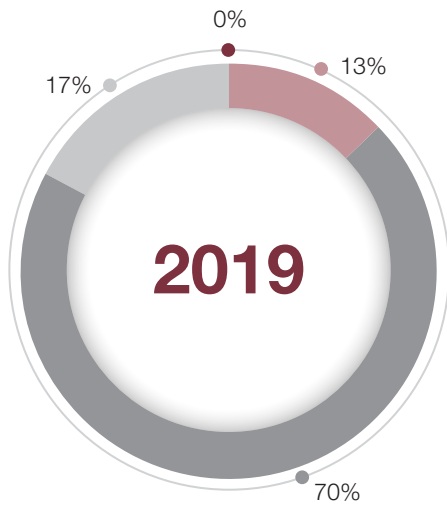


● Male employees ● Female employees

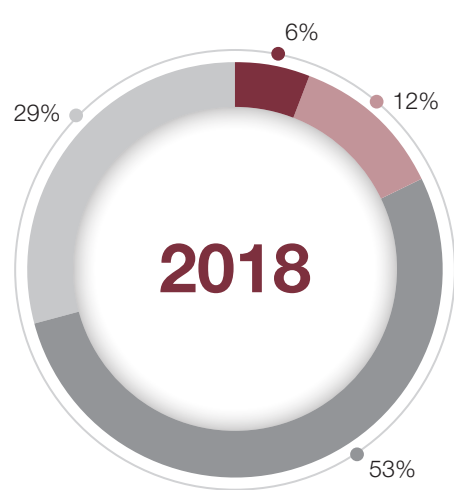


● Male employees ● Female employees

Turnover rate by gender



● 26-35 ● 36-45  
● 46-55 ● 56-65



● 26-35 ● 36-45  
● 46-55 ● 56-65





# Environmental, Social and Governance Report

## Health and Safety

The Group complies with the Law of the PRC on the Prevention and Treatment of Infectious Diseases (《中華人民共和國傳染病防治法》), the Law of the PRC on the Prevention and Control of Occupational Diseases (《中華人民共和國職業病防治法》), the Provisions on the Supervision and Administration of Labour Protection Articles (《勞動防護用品監督管理規定》) and the Regulations Concerning the Labour Protection of Female Staff and Workers (《女職工勞動保護規定》). In order to enhance occupational safety, improve working conditions, safeguard employee's personal interests and ensure protection of life and property, the Group has formulated its internal production safety regulations. The Group has been committed to the principle of "Safety First, Prevention is a Priority" which requires that our productions should meet the safety requirements, with an aim to implementing safe production, sophisticated management and maintaining a clean and hygienic production site. Inter-departmental meetings will be held from time to time to review the safety and efficiency of work routines, remind employees of each department to keep the office clean and tidy, and always bear in mind the safe production during work.

Interviewees shall provide relevant qualification certificates when recruited for special positions. The Group requires that employees whose positions are exposed to occupational hazards should accept a complete set of responsibility system for occupational diseases prevention, and support the management measures for the prevention of occupational diseases. All the employees of the Group shall take annual health examination as well as health and safety trainings, and a record of their examination results shall be kept to demonstrate the importance we place on the knowledge on occupational health of employees as a whole. The Group requires that the production and technical workers should be health certificate holders before commencement of work. The Group has taken several measures to prevent accidents such as using gloves and safety equipment in machinery maintenance, monitoring the management of plants and facilities, and offering safety management and education for employees. During the Year, the Group had arranged training on the management system and corporate culture, safe production, fire safety, and safety education and knowledge, held occupational health workshops, and publicized and implemented relevant national laws and regulations, so as to ensure the Group's occupational health and inspection work are well-performed.

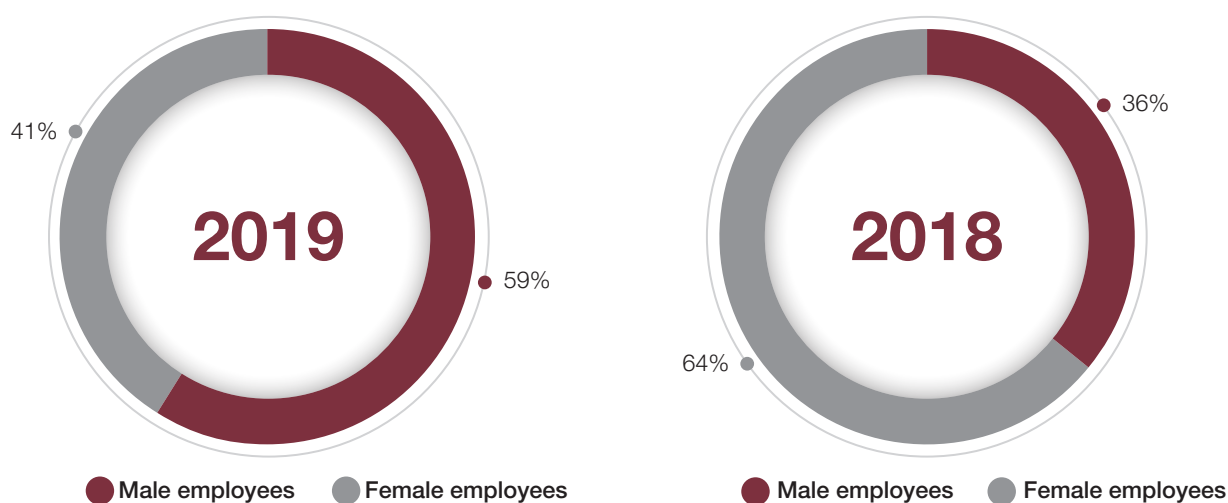
## Development and Training

The Group pays great attention to personnel trainings. Therefore, the Group formulates a comprehensive training program every year to enhance the professional knowledge and ethics of the staff, and help them produce high-quality wine products through the provision of education and training on professional ethics and relevant rules and regulations. According to the needs of different positions, the training plan of the Group in the Year covered wine knowledge, company management system, corporate culture, safe production, fire safety and production technology. The trainings on professional knowledge have effectively enhanced the employees' detailed understanding of the production process, the Group's management culture and safety measures. In order to guarantee product quality, the Group strengthens the training on the professional knowledge and technology for the personnel in the key production positions, so that employees can possess sufficient knowledge and corresponding supporting capability.

# Environmental, Social and Governance Report

During the Year, the Group held symposiums in order to create closer relationship between the enterprise and employees, superiors and subordinates, and among employees themselves, offer opportunities for employees to voice their opinions, and enhance the sense of belonging of employees through communication. During the Year, the average hours of training of each male employee and female employee are 12.2 hours (2018: 9.0 hours) and 10.0 hours (2018: 9.1 hours), respectively.

**Trained employees by gender**



## Labour Standards

The Group is committed to protecting the human rights of employees in compliance with all the relevant laws and regulations. It is forbidden to employ forced labour and child labour, and candidates are required to provide certificate of identity, professional certificate and the severance certificate issued by former employer for identity verification during the recruitment.

If the Company is found to employ child labour or forced labour in violation of regulations, the Company will immediately terminate the labour contract, investigate into the reasons and liabilities, and impose due punishments on faulty employees. During the Year, the Group had no incidents of forced labour or child labour related-employment.



# Environmental, Social and Governance Report

## OPERATION PRACTICE

### Product and Service

The Group is committed to researching, developing and launching diversified new products. In order to satisfy different needs of customers, the Group has launched grape wines of different prices and levels. In terms of the sales mode, the Group continues to depend on the traditional distribution channel, while proactively develops and expands the online consumption platform. Since 2016, it has begun to sell grape wine products online to give full play to the market function of the e-commerce model, develop diversified distribution channels, and expand the sales scope.

### Supply Chain Management

The Group always aims to provide high-quality products to its customers. In order to manage the potential risks arising from our suppliers, before entering into contracts with them, the Group will carry out specific risk analysis. In addition to the quality of goods, the Group also focuses on whether there are reports on the environmental and social performance of our suppliers. If any relevant reports are found, the Group will inquire relevant suppliers, submit the review proposals to the supplier, and consider whether there is any need for replacement for new suppliers. It will also dispatch management staff to carry out strict investigation in the production base of the supplier, and randomly inspect documents of the supplier such as written records, in order to guarantee each supplier can satisfy the conditions stipulated by the Group prior to the signing of contracts. The management staff of the Group will make a detailed evaluation on the products and risks of its suppliers once more at least one month prior to the expiry of the contracts to determine whether to renew the cooperative relationship.

### Strict Production Process

The Group owns a full set of professional production line and a professional winemaking management team to provide comprehensive quality instruction and control on each bottle of wine produced. The Group has obtained Food Production License and QS Certificate. From the first process of wine manufacturing, the grapes that we use are hand-picked and selected according to a high-standard requirement. With the professional instruction of winemakers and our advanced equipment, the grapes are gone through a number of general processes such as washing, stem removing, squashing, canning, temperature-controlled fermentation, base wine ageing, base wine adjustment, laboratory test, sterilization, bottling, packing, finished products, storage, transportation and so on and finally become wine in which we are fully confident.

During the Year, there were no return of products of the Group that had been sold or delivered due to safety and health problems, or receipt of any complaints on products and services.

# Environmental, Social and Governance Report

## ***Emphasis on Quality***

The Group attaches great importance to product quality with strict quality management system in place and has been awarded ISO9001 Quality Management System Certification. The mountain grapes cultivated and the mountain grape wine produced in the Group's organic grape production base in Ji'an City has obtained GB/T19630.1-2011 Organic Products (Part I: Production) Certification and GB/T19630.2-2011 Organic Products (Part II: Processing) Certification, and also obtained GB/T19630.3-2011 Organic Products (Part III: Identification and Sales) Certification and GB/T19630.4-2011 Organic Products (Part IV: Management System) Certification. At the same time, certain wines of the Group have been awarded certifications by China Green Food Development Center, including Mountain Grape Wine, Dry Wine, Ice Wine, Hong Full Juice Mountain Grape Wine and Original and Wild Mountain Grape Wine, which are in line with the Green Product-Class A Standards and have been recognised as Green Food-Class A Products. The Group's great efforts on quality control was evident by the above achievements.

To ensure the stability of the Group's production supply, the departments of sales, production and supply will hold meetings to formulate production plan before mass production. For the grapes cultivated in vineyard, before procurement period of each year, inspectors from the Group will first check the grape maturity, and then complete the glucose checklist to confirm whether they are suitable for brewing. When the squeezed grapes are transported to workshops, inspectors will perform quality test on the grapes first, and then they will carry out sugar content detection occasionally to ensure the quality of grape juice. Meanwhile, winemakers will adjust the brewing formula according to the sugar content of grape juice to guarantee the consistent quality of all the finished products. In addition, the grape juice outsourced by the Group will be carried out testing inspection by technical department, and then delivered to manufacturing site after passing the inspection.

Production will not commence unless the samples taken by the Group's inspectors from the raw materials purchased and delivered to the workshop have passed the physical and chemical indicators test in laboratory. Unqualified raw materials will be taken out and returned to suppliers. Throughout the whole production process, inspectors will sample and test the product in progress or finished product in warehouse from time to time, and record the inspection results to ensure the quality of the wines produced meet the standards.



# Environmental, Social and Governance Report

## ***Emphasis on Safety***

The Group has formulated a management system in various aspects such as personnel, equipment, raw materials, packaging materials, purchase inspection, product technical standards, detection standards and production environment control, and required the personnel of relevant departments to strictly comply with and implement relevant guidelines.

The production process of the Group complies with the Regulation on the Implementation of the Food Safety Law of the PRC (《中華人民共和國食品安全實施條例》). It is required that the production sites should keep clean at all time to ensure food safety. Raw materials shall be processed in line with the health requirements and containers of raw materials shall be cleaned regularly to prevent contamination. The Group has set stringent requirements for workers to enter production sites. Before entering the production sites, workers are required to conduct hand disinfection and pass the footbath pool; after entering the production sites, workers are required to wear neat work clothes, pants and hats, and uniforms shall be cleaned regularly. Production equipment, tools and containers shall also be thoroughly cleaned and disinfected both before and after use.

## ***Emphasis on Reputation***

The Group has been committed to building a long-term relationship of mutual trust with our customers. Therefore, all the Group's employees have been required to enter into a confidentiality agreement, covenanting that they will keep and handle the confidential information of customers with due care without disclosing any information to third parties. At the same time, in order to further safeguard our customers' information, the Group requires that outsiders and vehicles must be registered to reduce the leak risk of the assets of customers and the Company.

As a responsible enterprise and partner, the Group strictly complies with the process of the existing Finished Goods Inventory Management (《成品庫管理》) with an aim to sell products in the best condition through a prudent storage method. Products shall be stored by categories and managed on a quantitative basis. In addition, products should be inspected and maintained on a daily or regular basis according to their varieties, characteristics and storage conditions, including recording temperature, humidity and other indicators in the warehouse to prevent products from getting deteriorated, moldy, expired or damaged. The Group will conduct final check prior to delivery to ensure that products sold pass the quality management test.

The Group has also developed a complete return process. If quality problems are identified in raw materials or packaging materials, such materials will be immediately returned to suppliers as the Group refuses to use substandard materials. Meanwhile, the Group will accept products returned by customers due to quality problems so as to provide quality services to customers.

# Environmental, Social and Governance Report

## ***Emphasis on Management***

To improve the management of the Group, we regularly conduct comprehensive review on corporate environmental sanitation and disciplines. If any non-compliance is identified in the process of review, the relevant issues will be reported to the corresponding department's manager for handling timely. Besides, the Group maintains frequent communication with its staff. All working procedures in the Group shall be performed with law and rule being abided by, any violation being investigated into with basis and solution to resort to, in order to improve the service quality.

In terms of sales of products, the Group carefully chooses distributors by evaluating their marketing approaches and creditworthiness, and only cooperates with the most appropriate ones after prudent consideration. By managing and monitoring the performance of our distributors, the Group ensures that customers are provided with quality services.

Pursuant to the Advertising Law of the PRC (《中華人民共和國廣告法》) and other laws and regulations, the Group carries out strict review procedures on the policies and regulation about advertising and labeling and conducts cross-checking of electronic files with cooperation partners, in order to ensure that the public can have a good and correct understanding of the product information.

## **Anti-corruption**

The Group strictly adheres to the Criminal Law of the PRC (《中華人民共和國刑法》), the Anti-Money Laundering Law of the PRC (《中華人民共和國反洗錢法》) and the Prevention of Bribery Ordinance (《防止賄賂條例》) of Hong Kong. Our staff is prohibited from participating in any illegal behaviors by taking advantage of their positions, including but not limited to bribery, fraud, and illegally obtaining or accepting properties from others.

The Group also severely cracks down on any money laundering activities conducted through public account or private account, in order to prevent any corruption or bribery within the Group. If any corruption is found, employees may report to the relevant managers of the Group or the local competent authority via phone, email, letters and other means.

During the Year, there were no lawsuits or allegations of corruption involving the Group or its employees.

## **Charity Campaigns**

During the Year, the Group organised a volunteer group to visit a welfare home in Tonghua City to care and encourage children in the welfare home by donating books, fruits and donations. The Group hopes that it can participate in more charity campaigns to make contributions to the sustainable development of the harmonious society.

# Environmental, Social and Governance Report

## THE STOCK EXCHANGE'S ESG REPORTING GUIDE

Key Performance Indicators (KPI)	ESG Report	Disclosure Section	Notes
<b>A. Environmental</b>			
A1: Emissions			
General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste.		Environmental protection and legal compliance	
A1.1	The types of emissions and respective emission data	Data on greenhouse gas emission	
A1.2	Greenhouse gas emissions in total	Data of greenhouse gas emission	
A1.3	Total hazardous waste produced	N/A	There were no chemical or medical hazardous wastes produced during our production process.
A1.4	Total non-hazardous waste produced	Insignificant	A few innocuous wastes produced during our production process were collected by the municipal waste treatment facilities for centralised treatment or forward to the farmers in the neighbourhood for use as fuel.
A1.5	Description of measures to mitigate emissions and results achieved	Greenhouse gas emission	
A1.6	Description of how hazardous and non-hazardous wastes are handled, reduction initiatives and results achieved	Waste recycling and forwarding	

# Environmental, Social and Governance Report

Key Performance Indicators (KPI)	ESG Report	Disclosure Section	Notes
<b>A. Environmental</b>			
A2: Use of Resources			
General Disclosure Policies on the efficient use of resources, including energy, water and other raw materials.		The Group and the environment	
A2.1	Direct and/or indirect total energy consumption by type	Data on greenhouse gas emission	
A2.2	Water consumption in total and intensity	N/A	The Group has obtained the State's permit(s) for water intake and sewage discharge which stipulate the amount of water that can be extracted for usage.
A2.3	Description of energy use efficiency initiatives and results achieved	Resource usage	
A2.4	Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency initiatives and results achieved	Resource usage	
A2.5	Total packaging material used for finished products	Data of packaging materials used by finished products	
A3: The Environment and Natural Resources			
General Disclosure Policies on minimising the issuer's significant impact on the environment and natural resources.		The Group and the environment	
A3.1	Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them	The Group and the environment	





# Environmental, Social and Governance Report

Key Performance Indicators (KPI)	ESG Report	Disclosure Section	Notes
<b>B. Social</b>			
B1: Employment			
General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare.		Human resource overview	
B1.1	Total workforce by gender, employment type, age group and geographical region	Human resource overview	
B1.2	Employee turnover rate by gender, age group and geographical region	Human resource overview	

# Environmental, Social and Governance Report

Key Performance Indicators (KPI)	ESG Report	Disclosure Section	Notes
<b>B. Social</b>			
B2: Health and Safety			
General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to provision of a safe working environment and protecting employees from occupational hazards.		Health and safety	
B2.1	Number and rate of work-related fatalities	N/A	During the Year, there were no work-related fatalities or injury occurred regarding employees of the Group.
B2.2	Lost days due to work injury	N/A	
B2.3	Description of occupational health and safety measures adopted, and how they are implemented and monitored	Health and safety	
B3: Development and Training			
General Disclosure Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities.		Development and training	
B3.1	Percentage of employees trained by gender and employee category	Development and training	
B3.2	Average training hours completed per employee by gender and employee category	Development and training	



# Environmental, Social and Governance Report

Key Performance Indicators (KPI)	ESG Report	Disclosure Section	Notes
<b>B. Social</b>			
B4: Labour Standards			
General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour.		Labour standards	
B4.1	Description of measures to review employment practices to avoid child and forced labour	Labour standards	
B4.2	Description of steps taken to eliminate such practices when discovered	Labour standards	
B5: Supply Chain Management			
General Disclosure Policies on managing environmental and social risks of the supply chain.		Supply chain management	
B5.1	Number of suppliers by geographical region	N/A	All suppliers are from mainland China.
B5.2	Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored	Supply chain management	

# Environmental, Social and Governance Report

Key Performance Indicators (KPI)	ESG Report	Disclosure Section	Notes
<b>B. Social</b>			
B6: Product Responsibility			
General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to health and safety, advertising, labeling and privacy matters relating to products and services provided and methods of redress.		Operation practice	
B6.1	Percentage of total products sold or shipped subject to recalls for safety and health reasons	N/A	During the Year, there were no products sold or shipped subject to recalls for safety and health reasons or products and service-related complaints received
B6.2	Number of products and service related complaints received and how they are dealt with	N/A	
B6.3	Description of practices relating to observing and protecting intellectual property rights	N/A	The Group mainly engages in the production of wine products without any intellectual property rights involved.
B6.4	Description of quality assurance process and recall procedures	Operation practice	
B6.5	Description of consumer data protection and privacy policies, how they are implemented and monitored	Operation practice	

# Environmental, Social and Governance Report

Key Performance Indicators (KPI)	ESG Report	Disclosure Section	Notes
<b>B. Social</b>			
B7: Anti-corruption			
General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud and money laundering.		Anti-corruption	
B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and outcomes of the cases	N/A	During the Year, there were no legal cases regarding corrupt practices or charges brought against the Group or its employees.
B7.2	Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored	Anti-corruption	
B8: Community Investment			
General Disclosure Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests.		N/A	The Group values the importance of contributing to the society and will spare no effort to provide assistance. Although the Group has not specified a set of policies for community engagement, we will review and consider the need to formulate such policies in the future, and make contributions for the sustainable development of the society.
B8.1	Focus areas of contribution	Charity campaigns	
B8.2	Resources contributed to the focus area	Charity campaigns	

# Independent Auditor's Report



## TO THE SHAREHOLDERS OF CHINA TONTINE WINES GROUP LIMITED

*(Incorporated in Bermuda with limited liability)*

### Opinion

We have audited the consolidated financial statements of China Tontine Wines Group Limited (the “Company”) and its subsidiaries (collectively referred to as the “Group”) set out on pages 80 to 136, which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2019, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing (“HKSA”) issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA’s Code of Ethics for Professional Accountants (the “Code”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



# Independent Auditor's Report

## Inventories

Refer to note 20 to the consolidated financial statements.

The Group tested the amount of inventories for impairment. This impairment test is significant to our audit because the balance of inventories of approximately RMB207,984,000 as at 31 December 2019 is material to the consolidated financial statements. In addition, the Group's impairment test involves application of judgement and is based on estimates.

"Our audit procedures included, among others:

- Assessing the Group's procedures on ordering and holding of inventories;
- Evaluating the Group's impairment assessment;
- Assessing the marketability of the inventories;
- Assessing the ageing of the inventories;
- Assessing the net realisable values of the inventories; and
- Checking subsequent sales and usage of the inventories."

We consider that the Group's impairment test for inventories is supported by the available evidence.

## Other Information

The directors are responsible for the other information. The other information comprises all the information in the Company's annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



# Independent Auditor's Report

## Responsibilities of Directors for the Consolidated Financial Statements

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

"A further description of our responsibilities for the audit of the consolidated financial statements is located at the HKICPA's website at:

<http://www.hkicpa.org.hk/en/standards-and-regulations/standards/auditing-assurance/auditre/>

This description forms part of our auditor's report."

## ZHONGHUI ANDA CPA Limited

*Certified Public Accountants*

### Pang Hon Chung

*Audit Engagement Director*

Practising Certificate Number P05988

Hong Kong, 13 March 2020



# Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
<b>Revenue</b>	7	<b>333,149</b>	354,911
Cost of sales		<b>(259,047)</b>	(278,426)
Gross profit		<b>74,102</b>	76,485
Other income, gains and losses	9	<b>648</b>	45
Selling and distribution expenses		<b>(29,839)</b>	(33,784)
Administrative and other operating expenses		<b>(39,522)</b>	(43,253)
Change in fair value of biological assets	19	<b>4,469</b>	4,533
Share-based payments	28	<b>(3,756)</b>	–
Finance costs	10	<b>(1,585)</b>	–
<b>Profit before tax</b>		<b>4,517</b>	4,026
Income tax expense	11	<b>–</b>	–
<b>Profit and total comprehensive income for the year</b>	12	<b>4,517</b>	4,026
<b>Profit/(loss) and total comprehensive income/(expense) for the year attributable to:</b>			
Owners of the Company		<b>(813)</b>	(3,654)
Non-controlling interests		<b>5,330</b>	7,680
		<b>4,517</b>	4,026
<b>Loss per share</b>	15		
Basic (RMB cents)		<b>(0.04)</b>	(0.18)
Diluted (RMB cents)		<b>(0.04)</b>	(0.18)

# Consolidated Statement of Financial Position

At 31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
<b>Non-current assets</b>			
Property, plant and equipment	16	166,486	155,739
Right-of-use assets	17	49,639	–
Prepaid land lease payments	18	–	48,690
Biological assets	19	2,806	2,948
Prepayments	22	7,991	–
		<b>226,922</b>	<b>207,377</b>
<b>Current assets</b>			
Inventories	20	207,984	238,126
Trade receivables	21	108,969	96,342
Deposits and prepayments	22	4,364	4,756
Current tax recoverable		5,551	5,551
Prepaid land lease payments	18	–	2,723
Pledged bank deposits	23	800	–
Bank and cash balances	23	201,434	152,853
		<b>529,102</b>	<b>500,351</b>
<b>Current liabilities</b>			
Trade payables	24	10,585	9,686
Other payables and accruals	25	31,225	33,076
Bank borrowing	26	40,000	–
Lease liability		975	–
Current tax liabilities		9,961	9,961
		<b>92,746</b>	<b>52,723</b>
<b>Net current assets</b>		<b>436,356</b>	<b>447,628</b>
<b>NET ASSETS</b>		<b>663,278</b>	<b>655,005</b>
<b>Capital and reserves</b>			
Share capital	27	17,624	17,624
Reserves		561,884	558,941
Equity attributable to owners of the Company		579,508	576,565
Non-controlling interests		83,770	78,440
<b>TOTAL EQUITY</b>		<b>663,278</b>	<b>655,005</b>

The consolidated financial statements on pages 80 to 136 were approved and authorised for issue by the board of directors on 13 March 2020 and are signed on its behalf by:

Wang Guangyuan  
DIRECTOR

Zhang Hebin  
DIRECTOR

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2019

	Share capital RMB'000	Share premium RMB'000	Special reserve RMB'000 (Note a)	Statutory reserves RMB'000 (Note b)	Share options reserve RMB'000	Accumulated losses RMB'000	Total RMB'000	Non-controlling interests RMB'000	Total RMB'000
At 1 January 2018, as previously reported	17,624	910,541	86,360	130,634	6,926	(571,388)	580,697	70,760	651,457
Effect of changes in accounting policies	-	-	-	-	-	(478)	(478)	-	(478)
At 1 January 2018, as restated	17,624	910,541	86,360	130,634	6,926	(571,866)	580,219	70,760	650,979
Total comprehensive (expense)/income for the year	-	-	-	-	-	(3,654)	(3,654)	7,680	4,026
Share option lapsed (note 28)	-	-	-	-	(2,309)	2,309	-	-	-
Transfer to statutory reserves	-	-	-	2,087	-	(2,087)	-	-	-
At 31 December 2018	17,624	910,541	86,360	132,721	4,617	(575,298)	576,565	78,440	655,005
At 1 January 2019	17,624	910,541	86,360	132,721	4,617	(575,298)	576,565	78,440	655,005
Total comprehensive (expense)/income for the year	-	-	-	-	-	(813)	(813)	5,330	4,517
Share option granted (note 28)	-	-	-	-	3,756	-	3,756	-	3,756
Transfer to statutory reserves	-	-	-	2,367	-	(2,367)	-	-	-
At 31 December 2019	17,624	910,541	86,360	135,088	8,373	(578,478)	579,508	83,770	663,278

## Notes:

- (a) Special reserve represents the difference between the nominal value of the shares of the Company issued and the aggregate of the nominal value of the issued shares and the share premium of the holding company for which the shares of the Company have been issued in exchange upon a corporate reorganisation to rationalise the group structure prior to listing of the Company's share on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").
- (b) In accordance with the relevant laws and regulations of the People's Republic of China ("PRC"), the PRC subsidiaries are required to provide for PRC statutory reserves, including enterprise expansion fund and general reserve fund, by way of appropriations from its net profit (based on the PRC statutory financial statements of the subsidiaries) but before dividend distributions.

All appropriations to the funds are made at the discretion of the board of directors of the subsidiaries. The board of directors shall decide on the amounts to be appropriated based on the profitability of each subsidiary each year.

The enterprise expansion fund may be used to increase registered capital of the PRC subsidiaries subject to approval from the relevant PRC authorities. The general reserve fund may be used to offset accumulated losses or increase the registered capital of the subsidiaries subject to approval from the relevant PRC authorities.

# Consolidated Statement of Cash Flows

For the year ended 31 December 2019

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
<b>Cash flows from operating activities</b>		
Profit before tax	4,517	4,026
Adjustments for:		
Interest income	(774)	(608)
Finance costs	1,585	–
Depreciation of property, plant and equipment	10,763	10,586
Gain on disposal of property, plant and equipment	(28)	–
Depreciation of right-of-use assets	1,885	–
Amortisation of prepaid land lease payments	–	938
Write-off of inventories	19,024	28,525
Share-based payments	3,756	–
Loss allowance for trade receivables	160	298
Change in fair value of biological assets	(4,469)	(4,533)
Operating cash flows before working capital changes	36,419	39,232
Change in biological assets	(1,346)	(1,335)
Change in inventories	17,075	(3,084)
Change in trade receivables	(12,787)	(11,730)
Change in deposits and prepayments	392	819
Change in trade payables	899	(2,161)
Change in other payables and accruals	(2,726)	(11,699)
<b>Net cash generated from operating activities</b>	<b>37,926</b>	<b>10,042</b>
<b>Cash flows from investing activities</b>		
Increase in pledged bank deposits	(800)	–
Purchases of property, plant and equipment	(28,977)	(11,444)
Interest received	774	608
Proceeds from disposal of property, plant and equipment	2,165	–
<b>Net cash used in investing activities</b>	<b>(26,838)</b>	<b>(10,836)</b>



# Consolidated Statement of Cash Flows

For the year ended 31 December 2019

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
<b>Cash flows from financing activities</b>		
Repayment of lease liability	(1,005)	–
Interest paid	(1,502)	–
Proceeds from bank borrowing	40,000	–
	<hr/>	<hr/>
<b>Net cash generated from financing activities</b>	<b>37,493</b>	–
	<hr/>	<hr/>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>48,581</b>	(794)
Cash and cash equivalents at beginning of year	152,853	153,647
	<hr/>	<hr/>
<b>Cash and cash equivalents at end of year</b>	<b>201,434</b>	152,853
	<hr/>	<hr/>
<b>Analysis of cash and cash equivalents</b>		
Bank and cash balances	201,434	152,853
	<hr/>	<hr/>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 1. GENERAL INFORMATION

China Tontine Wines Group Limited (the “Company”) is a public limited Company incorporated in Bermuda and its shares are listed on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

The Company is an investment holding company. The Company and its subsidiaries collectively referred to as the Group. The principal activities of its subsidiaries are set out in note 35 to the consolidated financial statements.

The directors consider that the Company’s ultimate holding company is Up Mount International Limited, a limited company incorporated in the British Virgin Islands (the “BVI”).

The consolidated financial statements are presented in Renminbi (“RMB”), which is also the functional currency of the Company. All values are rounded to the nearest thousand except when otherwise stated.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS

In the current year, the Group has adopted all the new and revised Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) that are relevant to its operations and effective for its accounting year beginning on 1 January 2019. HKFRSs comprise Hong Kong Financial Reporting Standards (“HKFRS”); Hong Kong Accounting Standards (“HKAS”); and Interpretations. The adoption of these new and revised HKFRSs did not result in significant changes to the Group’s accounting policies, presentation of the Group’s consolidated financial statements and amounts reported for the current year and prior years except as stated below.

### HKFRS 16 “Leases”

The Group was initially applied HKFRS 16 “Leases” with effect from 1 January 2019 and has taken transitional provisions and methods not to restate comparative information for prior period.

On adoption of HKFRS 16, the Group recognised right-of-use assets and lease liabilities in relation to leases which had previously been classified as ‘operating leases’ under HKAS 17 “Leases”, resulted in changes in the consolidated amounts reported in the financial statements as follows:



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS – continued

### HKFRS 16 “Leases” – continued

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below.

**1 January  
2019**  
*RMB'000*

**At 1 January 2019:**

Increase in right-of-use assets	53,310
Increase in lease liability	(1,897)
Decrease in prepaid land lease payments	(51,413)

The reconciliation of operating lease commitment to lease liability as at 1 January 2019 is set out below:

**1 January  
2019**  
*RMB'000*

Operating lease commitment at 31 December 2018	2,004
<b>Less:</b>	
Discounting	<u>(107)</u>
Lease liability as at 1 January 2019	<u>1,897</u>

The Group has not applied the new and revised HKFRSs that have been issued but are not yet effective. The Group has already commenced an assessment of the impact of these new and revised HKFRSs but is not yet in a position to state whether these new and revised HKFRSs would have a material impact on its results of operations and financial position.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 3. SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA, and the applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange and by the Hong Kong Companies Ordinance (“CO”).

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of biological assets which are carried at their fair values less costs to sell.

The preparation of consolidated financial statements in conformity with HKFRSs requires the use of certain key assumptions and estimates. It also requires the directors to exercise the judgements in the process of applying the accounting policies. The areas involving areas where assumptions and estimates are significant to these consolidated financial statements, are disclosed in note 4.

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below.

### Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to 31 December. Subsidiaries are entities over which the Group has control. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group has power over an entity when the Group has existing rights that give it the current ability to direct the relevant activities, i.e. activities that significantly affect the entity’s returns.

When assessing control, the Group considers its potential voting rights as well as potential voting rights held by other parties, to determine whether it has control. A potential voting right is considered only if the holder has the practical ability to exercise that right.

Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date the control ceases.

Intragroup transactions, balances and unrealised profits are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests represent the equity in subsidiaries not attributable, directly or indirectly, to the Company. Non-controlling interests are presented in the consolidated statement of financial position and consolidated statement of changes in equity within equity. Non-controlling interests are presented in the consolidated statement of profit or loss and other comprehensive income as an allocation of profit or loss and total comprehensive income for the year between the non-controlling shareholders and owners of the Company.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling shareholders even if this results in the non-controlling interests having a deficit balance.





# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Foreign currency translation

#### (a) *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency").

#### (b) *Transactions and balances in each entity's financial statements*

Transactions in foreign currencies are translated into the functional currency on initial recognition using the exchange rates prevailing on the transaction dates. Monetary assets and liabilities in foreign currencies are translated at the exchange rates at the end of each reporting period. Gains and losses resulting from this translation policy are recognised in profit or loss.

Non-monetary items that are measured at fair values in foreign currencies are translated using the exchange rates at the dates when the fair values are determined.

When a gain or loss on a non-monetary item is recognised in other comprehensive income, any exchange component of that gain or loss is recognised in other comprehensive income. When a gain or loss on a non-monetary item is recognised in profit or loss, any exchange component of that gain or loss is recognised in profit or loss.

#### (c) *Translation on consolidation*

The results and financial position of all the Group's entities that have a functional currency different from the Group's presentation currency are translated into the Group's presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- Income and expenses are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the exchange rates on the transaction dates); and
- All resulting exchange differences are recognised in the exchange reserve.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Foreign currency translation – continued

#### (c) Translation on consolidation – continued

On consolidation, exchange differences arising from the translation of the net investment in foreign entities and of borrowings are recognised in the exchange reserve. When a foreign operation is sold, such exchange differences are recognised in profit or loss as part of the gain or loss on disposal.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

### Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised in profit or loss during the period in which they are incurred.

Depreciation of property, plant and equipment is calculated at rates sufficient to write off their costs less their residual values over the estimated useful lives on a straight-line basis. The principal annual rates are as follows:

Buildings and structures	4%, or over the terms of lease, whichever is shorter
Leasehold improvements	50%
Plant and machinery	5% – 10%
Fixtures and office equipment	20%
Motor vehicles	20%
Bearer plants	Over the term of leased land

The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at the end of each reporting period.

Construction in progress represents buildings under construction and plant and equipment pending for installation, and is stated at cost less impairment losses. Depreciation begins when the relevant assets are available for use.

The gain or loss on disposal of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in profit or loss.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Biological assets

Biological assets comprise grapes growing on bearer plants in the PRC which are measured on initial recognition and at the end of reporting period at the fair value less costs to sell, with any resultant gain or loss recognised in profit or loss for the period in which it arises. Fair value is based on the present value of expected net cash flows from the grapes. Costs to sell are the incremental costs directly attributable to the disposals of an asset, mainly transportation cost and excluding income taxes.

The related costs including picking cost and fertilisers and pesticide cost incurred for harvest of grapes are capitalised, until such time the grapes are harvested.

### Leases

#### *The Group as lessee*

Leases are recognised as right-of-use assets and corresponding lease liabilities when the leased assets are available for use by the Group. Right-of-use assets are stated at cost less accumulated depreciation and impairment losses. Depreciation of right-of-use assets is calculated at rates to write off their cost over the shorter of the asset's useful life and the lease term on a straight-line basis. The principal annual rates are as follows:

Leasehold lands	2%-10%
Office premise	50%

Right-of-use assets are measured at cost comprising the amount of the initial measurement of the lease liabilities, lease payments prepaid, initial direct costs and the restoration costs. Lease liabilities include the net present value of the lease payments discounted using the interest rate implicit in the lease if that rate can be determined, or otherwise the Group's incremental borrowing rate. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease term so as to produce a constant periodic rate of interest on the remaining balance of the lease liability.

Payments associated with short-term leases and leases of low-value assets are recognised as expenses in profit or loss on a straight-line basis over the lease terms. Short-term leases are leases with an initial lease term of 12 months or less. Low-value assets are assets of value below US\$5,000.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average basis. The cost of finished goods and work in progress comprises raw materials, direct labour and an appropriate proportion of all production overhead expenditure, and where appropriate, subcontracting charges. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

### Recognition and derecognition of financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instruments.

Financial assets are derecognised when the contractual rights to receive cash flows from the assets expire; the Group transfers substantially all the risks and rewards of ownership of the assets; or the Group neither transfers nor retains substantially all the risks and rewards of ownership of the assets but has not retained control on the assets. On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received is recognised in profit or loss.

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

### Financial assets

Financial assets are recognised and derecognised on a trade date basis where the purchase or sale of an asset is under a contract whose terms require delivery of the asset within the timeframe established by the market concerned, and are initially recognised at fair value, plus directly attributable transaction costs except in the case of investments at fair value through profit or loss. Transaction costs directly attributable to the acquisition of investments at fair value through profit or loss are recognised immediately in profit or loss.

Financial assets of the Group are classified under financial assets at amortised cost.

Financial assets (including trade and other receivables) are classified under this category if they satisfy both of the following conditions:

- the assets are held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

They are subsequently measured at amortised cost using the effective interest method less loss allowance for expected credit losses.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Loss allowances for expected credit losses

The Group recognises loss allowances for expected credit losses on financial assets at amortised cost. Expected credit losses are the weighted average of credit losses with the respective risks of a default occurring as the weights.

At the end of each reporting period, the Group measures the loss allowance for a financial instrument at an amount equal to the expected credit losses that result from all possible default events over the expected life of that financial instrument (“lifetime expected credit losses”) for trade receivables, or if the credit risk on that financial instrument has increased significantly since initial recognition.

If, at the end of the reporting period, the credit risk on a financial instrument (other than trade receivables) has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to the portion of lifetime expected credit losses that represents the expected credit losses that result from default events on that financial instrument that are possible within 12 months after the reporting period.

The amount of expected credit losses or reversal to adjust the loss allowance at the end of the reporting period to the required amount is recognised in profit or loss as an impairment gain or loss.

### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents represent cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term highly liquid investments which are readily convertible into known amounts of cash and subject to an insignificant risk of change in value. Bank overdrafts which are repayable on demand and form an integral part of the Group’s cash management are also included as a component of cash and cash equivalents.

### Financial liabilities and equity instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument under HKFRSs. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

### Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred, and subsequently measured at amortised cost using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Trade and other payables

Trade and other payables are initially recognised at their fair value and subsequently measured at amortised cost using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost.

### Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

### Revenue from contracts with customers

Revenue is measured based on the consideration specified in a contract with a customer with reference to the customary business practices and excludes amounts collected on behalf of third parties. For a contract where the period between the payment by the customer and the transfer of the promised product or service exceeds one year, the consideration is adjusted for the effect of a significant financing component.

The Group recognises revenue when it satisfies a performance obligation by transferring control over a product or service to a customer. Depending on the terms of a contract and the laws that apply to that contract, a performance obligation can be satisfied over time or at a point in time. A performance obligation is satisfied over time if:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

If a performance obligation is satisfied over time, revenue is recognised by reference to the progress towards complete satisfaction of that performance obligation. Otherwise, revenue is recognised at a point in time when the customer obtains control of the product or service.

### Other income

Interest income is recognised using the effective interest method.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Employee benefits

#### (a) *Employee leave entitlements*

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the end of the reporting period.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### (b) *Pension obligations*

The Group contributes to defined contribution retirement schemes which are available to all employees. Contributions to the schemes by the Group and employees are calculated as a percentage of employees' basic salaries. The retirement benefit scheme cost charged to profit or loss represents contributions payable by the Group to the funds.

#### (c) *Termination benefits*

Termination benefits are recognised at the earlier of the dates when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs and involves the payment of termination benefits.

### Share-based payments

The Group issues equity-settled share-based payments to certain directors, employees, consultants and distributors.

Equity-settled share-based payments to directors and employees are measured at the fair value (excluding the effect of non market-based vesting conditions) of the equity instruments at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of shares that will eventually vest and adjusted for the effect of non market-based vesting conditions.

Equity-settled share-based payments to consultants and distributors are measured at the fair value of the services rendered or if the fair value of the services rendered cannot be reliably measured, at the fair value of the equity instruments granted. The fair value is measured at the date the Group receives the services and is recognised as an expense.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalisation is determined by applying a capitalisation rate to the expenditures on that asset. The capitalisation rate is the weighted average of the borrowing costs applicable to the borrowings of the Group that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### Taxation

Income tax represents the sum of the current tax and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit recognised in profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses or unused tax credits can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.





# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Taxation – continued

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is recognised in profit or loss, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

### Segment reporting

Operating segments and the amounts of each segment item reported in the consolidated financial statements are identified from the financial information provided regularly to the Group's most senior executive management for the purpose of allocating resources and assessing the performance of the Group's various lines of business.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Related parties

A related party is a person or entity that is related to the Group.

- (a) A person or a close member of that person's family is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Company or of a parent of the Company.
  
- (b) An entity is related to the Group (reporting entity) if any of the following conditions applies:
  - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group. If the Group is itself such a plan, the sponsoring employers are also related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Company or to a parent of the Company.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Impairment of assets

At the end of each reporting period, the Group reviews the carrying amounts of its tangible assets and intangible assets except inventories and receivables to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of any impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset or cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised for the asset or cash-generating unit in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

### Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a present legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditures expected to settle the obligation.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 3. SIGNIFICANT ACCOUNTING POLICIES – continued

### Provisions and contingent liabilities – continued

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow is remote.

### Events after the reporting period

Events after the reporting period that provide additional information about the Group's position at the end of the reporting period or those that indicate the going concern assumption is not appropriate are adjusting events and are reflected in the consolidated financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

## 4. KEY ESTIMATES

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

### (a) Estimated allowances for inventories

The management estimates the net realisable value of inventories based primarily on the estimated selling prices and current market conditions. Where the expectation on the net realisable value is lower than the cost, an impairment may arise. The Group carries out an inventory review at end of the reporting period and writes off of approximately RMB19,024,000 (2018: approximately RMB28,525,000) on obsolete and slow moving items to their net realisable values during the year ended 31 December 2019. As at 31 December 2019, the carrying amount of inventories is approximately RMB207,984,000 (2018: approximately RMB238,126,000).

### (b) Useful lives of property, plant and equipment

In applying the accounting policy on property, plant and equipment with respect to depreciation, the management estimates the useful lives of various categories of property, plant and equipment according to the industrial experiences over the usage of property, plant and equipment and also by reference to the relevant industrial norm. If the actual useful lives of property, plant and equipment is less than the original estimate useful lives due to changes in commercial and technological environment, such difference will impact the depreciation charge for the remaining useful lives.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 4. KEY ESTIMATES – continued

### (c) Fair value measurements and valuation processes of biological assets

The biological assets of the Group are measured at fair value less costs to sell for financial reporting purposes. The board of directors of the Company has set up a valuation team, which is headed up by the chief financial officer of the Company, to determine the appropriate valuation techniques and inputs for fair value measurements.

In estimating the fair value of biological assets, the Group uses market-observable data to the extent it is available. Where Level 1 inputs are not available, the Group engages third party qualified valuers to perform the valuation. The valuation team works closely with the qualified external valuers to establish the appropriate valuation techniques and inputs to the model. The chief financial officer reports the valuation team's findings to the board of directors of the Company every six months to explain the cause of fluctuations in the fair value of the assets and liabilities.

The Group uses valuation techniques that include inputs that are not based on observable market data to estimate the fair value less costs to sell of the biological assets. Note 19 provides detailed information about the valuation techniques, inputs and key assumptions used in the determination of the fair value of various assets and liabilities. The change in fair value of biological assets amounting to approximately RMB4,469,000 (2018: approximately RMB4,533,000) was credited to profit or loss for the year. As at 31 December 2019, the carrying amount of biological assets is approximately RMB2,806,000 (2018: approximately RMB2,948,000).

### (d) Estimated impairment of trade receivables

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 December 2019, the carrying amount of trade receivables is approximately RMB108,969,000 (2018: approximately RMB96,342,000), net of allowance for bad and doubtful debt of approximately RMB936,000 (2018: approximately RMB776,000).

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 5. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: foreign currency risk, credit risk, liquidity risk and interest rate risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

### (a) Foreign currency risk

Certain transactions and monetary assets and liabilities of the Group are denominated in Hong Kong Dollars ("HK\$") which is different from the functional currency of the Group entities, i.e. RMB, which expose the Group to currency risk. The Group currently does not use any derivative contracts to hedge against its exposure to currency risk. The management manages its foreign currency risk by monitoring the movement of the foreign currency rate and will consider hedging significant foreign currency exposure should the need arise.

At 31 December 2019, if RMB had weakened/strengthened by 10% against HK\$ with all other variables held constant, the Group's profit after tax for the year would have been approximately RMB447,000 (2018: approximately RMB672,000) lower/higher, arising mainly as a result of the foreign exchange differences on other payables and accruals denominated in HK\$.

### (b) Credit risk

The carrying amount of pledged bank deposits, bank and cash balances and trade receivables included in the consolidated statement of financial position represents the Group's maximum exposure to credit risk in relation to the Group's financial assets.

The credit risk on pledged bank deposits and bank and cash balances is limited because the counterparties are banks with high credit-ratings.

In order to minimise credit risk, the directors have delegated a team to be responsible for the determination of credit limits, credit approvals and other monitoring procedures. In addition, the directors review the recoverable amount of each individual trade debt regularly to ensure that adequate impairment losses are recognised for irrecoverable debts. In this regard, the directors consider that the Group's credit risk is significantly reduced.

The Group has no significant concentration of credit risk, with exposure spread over a number of counterparties and customers.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 5. FINANCIAL RISK MANAGEMENT – continued

### (b) Credit risk – continued

The Group considers whether there has been a significant increase in credit risk of financial assets on an ongoing basis throughout each reporting period by comparing the risk of a default occurring as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information. Especially the following information is used:

- internal credit rating;
- external credit rating (if available);
- actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the borrower's ability to meet its obligations;
- actual or expected significant changes in the operating results of the borrower;
- significant increases in credit risk on other financial instruments of the same borrower;
- significant changes in the value of the collateral or in the quality of guarantees or credit enhancements; and
- significant changes in the expected performance and behaviour of the borrower, including changes in the payment status of borrowers.

A significant increase in credit risk is presumed if a debtor is more than 30 days past due in making a contractual payment. A default on a financial asset is when the counterparty fails to make contractual payments within 60 days of when they fall due.

Financial assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. The Group normally categorises a loan or receivable for write off when a debtor fails to make contractual payments greater than 360 days past due. Where loans or receivables have been written off, the Group, if practicable and economical, continues to engage in enforcement activity to attempt to recover the receivable due.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 5. FINANCIAL RISK MANAGEMENT – continued

### (c) Liquidity risk

The Group's policy is to regularly monitor current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash to meet its liquidity requirements in the short and longer term.

The maturity analysis of the Group's financial liabilities is as follow:

	Repayable on demand <i>RMB'000</i>	3 months or less <i>RMB'000</i>	3 to 12 months <i>RMB'000</i>	Total undiscounted cash flow <i>RMB'000</i>	Carrying amounts <i>RMB'000</i>
<b>At 31 December 2019</b>					
Trade payables	–	10,585	–	10,585	10,585
Other payables and accruals	31,225	–	–	31,225	31,225
Bank borrowing	40,000	584	162	40,746	40,000
Lease liability	–	264	771	1,035	975
	<u>71,225</u>	<u>11,433</u>	<u>933</u>	<u>83,591</u>	<u>82,785</u>
<b>At 31 December 2018</b>					
Trade payables	–	9,686	–	9,686	9,686
Other payables and accruals	33,076	–	–	33,076	33,076
	<u>33,076</u>	<u>9,686</u>	<u>–</u>	<u>42,762</u>	<u>42,762</u>

### (d) Interest rate risk

The Group is exposed to cash flow interest rate risk due to the fluctuation of the prevailing market interest rate on pledged bank deposits, bank balances and bank borrowing.

The Group considered interest rate risk on bank balances is insignificant.

At 31 December 2019, if interest rates at that date had been 10 basis points lower with all other variables held constant, consolidated profit after tax for the year would have been approximately RMB28,000 (2018: Nil) higher, arising mainly as a result of lower interest expense on bank borrowings.





# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 5. FINANCIAL RISK MANAGEMENT – continued

### (e) Fair values

The carrying amounts of the Group’s financial assets and financial liabilities as reflected in the consolidated statement of financial position approximate their respective fair values.

## 6. FAIR VALUE MEASUREMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The following disclosures of fair value measurements use a fair value hierarchy that categorises into three levels the inputs to valuation techniques used to measure fair value:

Level 1 inputs: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.

Level 2 inputs: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs: unobservable inputs for the asset or liability.

The Group’s policy is to recognise transfers into and transfers out of any of the three levels as of the date of the event or change in circumstances that caused the transfer.

### (a) Disclosures of level in fair value hierarchy at 31 December:

	Fair value measurements using:			Total
	Level 1 <i>RMB'000</i>	Level 2 <i>RMB'000</i>	Level 3 <i>RMB'000</i>	2019 <i>RMB'000</i>
<b>Recurring fair value measurements:</b>				
Biological assets –				
Grapes	–	–	2,806	2,806

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 6. FAIR VALUE MEASUREMENTS – continued

### (a) Disclosures of level in fair value hierarchy at 31 December: – continued

Fair value measurements using:

	Level 1 <i>RMB'000</i>	Level 2 <i>RMB'000</i>	Level 3 <i>RMB'000</i>	Total 2018 <i>RMB'000</i>
<b>Recurring fair value measurements:</b>				
Biological assets –				
Grapes	–	–	2,948	2,948

During the year ended 31 December 2019, there were no transfer between Level 1 and Level 2, or transfers into or out of Level 3 (2018: Nil). The Group's policy is to recognise transfer between levels of fair value hierarchy as at the end of the reporting period in which they occur.

### (b) Reconciliation of assets measured at fair value based on level 3:

	<b>Biological assets 2019 <i>RMB'000</i></b>
<b>At 1 January 2019</b>	<b>2,948</b>
Increase due to cultivation	1,346
Transfer to inventories	(5,957)
Total gains recognised in profit or loss (#)	<u>4,469</u>
At 31 December 2019	<u>2,806</u>
(#) include gains or losses for assets held at end of reporting period	<u>4,469</u>



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 6. FAIR VALUE MEASUREMENTS – continued

### (b) Reconciliation of assets measured at fair value based on level 3: – continued

	Biological assets 2018 <i>RMB'000</i>
At 1 January 2018	2,903
Increase due to cultivation	1,335
Transfer to inventories	(5,823)
Total gains recognised in profit or loss (#)	<u>4,533</u>
At 31 December 2018	<u>2,948</u>
(#) include gains or losses for assets held at end of reporting period	<u>4,533</u>

The total gains or losses recognised in profit or loss including those for assets held at end of reporting period are presented in the consolidated statement of profit or loss and other comprehensive income.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 6. FAIR VALUE MEASUREMENTS – continued

### (c) Disclosure of valuation process used by the Group and valuation techniques and inputs used in fair value measurements at 31 December:

The Group's chief financial officer is responsible for the fair value measurements of assets and liabilities required for financial reporting purposes, including level 3 fair value measurements. The chief financial officer reports directly to directors for these fair value measurements. Discussions of valuation processes and results are held between the chief financial officer and directors at least twice a year.

As at the years ended 31 December 2019 and 2018, the Group has engaged an independent valuer, Savills Valuation and Professional Services Limited, to determine the fair values of the grapes.

Key unobservable inputs used in level 3 fair value measurements are mainly:

Description	Valuation technique and key inputs	Significant unobservable inputs	Range	Effect on fair value for increase of inputs	Fair value 2019 RMB'000
Grapes	Income approach				
	The key inputs are:				
	(1) Growth rate of average production quantity per grape tree;	(1) Growth rate of average production quantity per grape tree taking into account of life cycle of grapevine.	0%	Increase	
	(2) Production quantity per grape tree;	(2) Production quantity per grape tree.	1.35kg to 8.35kg	Increase	
	(3) Market price per kilogram ("kg") of grapes; and	(3) Market price of grapes.	RMB3.00 per kg to RMB17.00 per kg	Increase	
	(4) Discount rate	(4) Discount rate, taking into account of nature of winery industry and grapes production prevailing market condition.	21%	Decrease	

2,806

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 6. FAIR VALUE MEASUREMENTS – continued

### (c) Disclosure of valuation process used by the Group and valuation techniques and inputs used in fair value measurements at 31 December: – continued

Description	Valuation technique and key inputs	Significant unobservable inputs	Range	Effect on fair value for increase of inputs	Fair value 2018 RMB'000
Grapes	Income approach				
	The key inputs are:				
	(1) Growth rate of average production quantity per grape tree;	(1) Growth rate of average production quantity per grape tree taking into account of life cycle of grapevine.	3%	Increase	
	(2) Production quantity per grape tree;	(2) Production quantity per grape tree.	1.30kg to 8.30kg	Increase	
	(3) Market price per kg of grapes; and	(3) Market price of grapes.	RMB3.00 per kg to RMB17.00 per kg	Increase	
	(4) Discount rate	(4) Discount rate, taking into account of nature of winery industry and grapes production prevailing market condition.	23%	Decrease	
					<u>2,948</u>

During the two years, there were no changes in the valuation techniques used.

## 7. REVENUE

The Group manufactures and sells wine products to the customers. Sales are recognised when control of the products has transferred, being when the products are delivered to a customer, there is no unfulfilled obligation that could affect the customer's acceptance of the products and the customer has obtained legal titles to the products.

Sales to customers are normally made with credit terms of 30 to 90 days. For new customers, deposits or cash on delivery may be required. Deposits received are recognised as a contract liability.

A receivable is recognised when the products are delivered to the customers as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 8. SEGMENT INFORMATION

The Group determines its reportable and operating segments based on internal reports about components of the Group that are regularly reviewed by the chief operating decision maker (i.e. the executive directors) of the Company in order to allocate the resources to the segment and to assess its performance. No operating segments identified by chief operating decision maker have been aggregated in arising at the reportable segments of the Group.

The Group is principally engaged in the business of manufacturing and sales of wine products. The Group is organised based on the region of wine products delivered.

The Group's reportable and operating segments under HKFRS 8 Operating Segments are identified based on different geographical zones of wine products delivered in the PRC: North-East Region, Northern Region, Eastern Region, South-Central Region and South-West Region.

- North-East Region includes the provinces of Jilin, Heilongjiang and Liaoning.
- Northern Region includes provinces of Hebei, Shaanxi, Shanxi, Inner Mongolia Autonomous Region, Ningxia Hui Autonomous Region, city of Beijing and city of Tianjin.
- Eastern Region includes provinces of Anhui, Fujian, Jiangsu, Jiangxi, Shandong, Zhejiang, and city of Shanghai.
- South-Central Region includes provinces of Guangdong, Hainan, Henan, Hubei and Hunan.
- South-West Region includes provinces of Qinghai, Sichuan, Yunnan, Guangxi Zhuang Autonomous Region and city of Chongqing.

The accounting policies of the reportable and operating segments are the same as those described in the summary of significant accounting policies.

No revenue from transactions with a single external customer amounted to 10 per cent or more of the Group's total revenue.

The Group's operations are located in the PRC and all revenue from external customers and non-current assets are attributed to and located in the PRC.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 8. SEGMENT INFORMATION – continued

Information about reportable segment profit or loss, assets and liabilities:

	North- East Region <i>RMB'000</i>	Northern Region <i>RMB'000</i>	Eastern Region <i>RMB'000</i>	South- Central Region <i>RMB'000</i>	South- West Region <i>RMB'000</i>	Total <i>RMB'000</i>
<b>For the year ended 31 December 2019</b>						
Segment revenue from external customer	<u>69,181</u>	<u>50,160</u>	<u>104,009</u>	<u>51,517</u>	<u>58,282</u>	<u>333,149</u>
Segment profit	<u>12,802</u>	<u>10,362</u>	<u>21,456</u>	<u>9,800</u>	<u>7,584</u>	<u>62,004</u>
<b>For the year ended 31 December 2018</b>						
Segment revenue from external customer	<u>83,836</u>	<u>58,330</u>	<u>99,371</u>	<u>51,366</u>	<u>62,008</u>	<u>354,911</u>
Segment profit	<u>15,437</u>	<u>13,711</u>	<u>20,220</u>	<u>10,159</u>	<u>11,696</u>	<u>71,223</u>
<b>As at 31 December 2019</b>						
Segment assets	<u>16,185</u>	<u>15,897</u>	<u>41,975</u>	<u>13,450</u>	<u>21,462</u>	<u>108,969</u>
Segment liabilities	<u>2,739</u>	<u>1,986</u>	<u>4,118</u>	<u>2,040</u>	<u>2,308</u>	<u>13,191</u>
<b>As at 31 December 2018</b>						
Segment assets	<u>20,773</u>	<u>18,908</u>	<u>25,462</u>	<u>10,759</u>	<u>20,440</u>	<u>96,342</u>
Segment liabilities	<u>3,626</u>	<u>2,523</u>	<u>4,298</u>	<u>2,222</u>	<u>2,682</u>	<u>15,351</u>

### Reconciliations of reportable segment revenue, profit or loss, assets and liabilities:

#### Revenue

No reconciliation of reportable and operating segment revenue is provided as the total revenue for reportable and operating segments is the same as Group's revenue.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 8. SEGMENT INFORMATION – continued

### Revenue – continued

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
<b>Profit or loss</b>		
Total profit or loss of reportable segments	62,004	71,223
Unallocated amounts:		
Change in fair value of biological assets	4,469	4,533
Other corporate income	802	608
Share-based payments	(3,756)	–
Other corporate expenses	(59,002)	(72,338)
	<hr/>	<hr/>
Consolidated profit for the year	<u>4,517</u>	<u>4,026</u>

Reportable and operating segment profit represented the profit incurred by each segment without allocation of amortisation, depreciation, allowance for bad and doubtful debts of trade receivables, write off of inventories, change in fair value of biological assets, finance costs, other corporate expenses and other corporate income.

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
<b>Assets</b>		
Total assets of reportable segments	108,969	96,342
Unallocated amounts:		
Property, plant and equipment	166,486	155,739
Right-of-use assets	49,639	–
Prepaid land lease payments	–	51,413
Biological assets	2,806	2,948
Inventories	207,984	238,126
Deposits and prepayments	12,355	4,756
Current tax recoverable	5,551	5,551
Pledged bank deposits	800	–
Bank and cash balances	201,434	152,853
	<hr/>	<hr/>
Consolidated total assets	<u>756,024</u>	<u>707,728</u>

Reportable and operating segment assets represent trade receivables.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 8. SEGMENT INFORMATION – continued

### Revenue – continued

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
<b>Liabilities</b>		
Total liabilities of reportable segments	13,191	15,351
Unallocated amounts:		
Trade payables	10,585	9,686
Other payables and accruals	18,034	17,725
Bank borrowing	40,000	–
Lease liability	975	–
Current tax liabilities	9,961	9,961
	<hr/>	<hr/>
Consolidated total liabilities	92,746	52,723

Reportable and operating segment liabilities comprise certain other payables and accruals.

### Revenue from major products:

The following is an analysis of the Group's revenue from its major products.

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Sweet wines	122,730	179,684
Dry wines	154,630	138,928
Brandy	9,261	8,770
Others	46,528	27,529
	<hr/>	<hr/>
	333,149	354,911

### Timing of revenue recognition

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
At a point in time	333,149	354,911

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 9. OTHER INCOME, GAINS AND LOSSES

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Bank interest income	774	608
Net foreign exchange loss	(154)	(563)
Gain on disposal of property, plant and equipment	28	–
	<hr/> 648	<hr/> 45

## 10. FINANCE COSTS

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Lease interests	83	–
Interests on bank borrowing	1,502	–
	<hr/> 1,585	<hr/> –

## 11. INCOME TAX EXPENSE

No provision for taxation in Hong Kong has been made as the Group did not have any assessable profit arising from Hong Kong for both years.

Under the Law of the PRC on Enterprise Income Tax (the “EIT Law”) and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25%.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 11. INCOME TAX EXPENSE – continued

Provision for the PRC Enterprise Income Tax was made based on the estimated assessable profits calculated in accordance with the relevant income tax laws applicable to the subsidiaries operated in the PRC.

The income tax expense for both years can be reconciled to the profit before tax per the consolidated statement of profit or loss and other comprehensive income as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Profit before tax	4,517	4,026
Tax at the PRC Enterprise Income Tax rate of 25% (2018: 25%)	1,129	1,007
Tax effect of expenses not deductible for tax purpose	3,457	5,371
Tax effect of tax losses not recognised	547	276
Utilisation of tax losses previously not recognised	(5,133)	(6,654)
Income tax expense	-	-

At the end of the reporting period, the Group has unused tax losses of approximately RMB135,623,000 (2018: RMB353,275,000) available for offset against future profits. No deferred tax asset has been recognised due to the unpredictability of future profit streams. Unrecognised tax losses of approximately RMB135,623,000 will expire from 2020 to 2024 (2018: RMB353,275,000 will expire from 2019 to 2023), subject to final determination by tax authorities.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 12. PROFIT FOR THE YEAR

The Group's profit for the year is stated after charging the following:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Auditor's remuneration	1,680	1,580
Cost of inventories sold	199,159	203,888
Depreciation of property, plant and equipment	10,763	10,586
Depreciation of right-of-use assets	3,671	–
Less: amounts included in property, plant and equipment	(1,786)	–
	<u>1,885</u>	<u>–</u>
Amortisation of prepaid land lease payments	–	2,724
Less: amounts included in property, plant and equipment	–	(1,786)
	<u>–</u>	<u>938</u>
Write off of inventories (included in cost of sales)	19,024	28,525
Operating lease expenses in respect of office premises	–	899
Equity-settled share-based payments to a consultant and distributors	1,878	–
Staff costs (including directors' remuneration):		
Salaries, bonuses and allowances	14,757	16,621
Sales commission	8,127	7,873
Retirement benefit scheme contributions	4,950	4,683
Equity-settled share-based payments	1,878	–
	<u>29,712</u>	<u>29,177</u>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 13. DIRECTORS' AND FIVE HIGHEST PAID INDIVIDUAL EMOLUMENTS

### (a) The remuneration of each director

Directors' remuneration for the year, disclosed pursuant to the applicable Listing Rules and CO, is as follows:

	Notes	Fee RMB'000	Salaries, bonuses and allowances RMB'000	Retirement benefits scheme contributions RMB'000	Total RMB'000
<b>Executive Directors</b>					
Mr. Wang Guangyuan		–	1,688	31	1,719
Mr. Zhang Hebin		–	605	24	629
Ms. Wang Lijun		–	580	18	598
<b>Independent Non-executive Directors</b>					
Mr. Lai Chi Keung, Albert		159	–	–	159
Mr. Yang Qiang		120	–	–	120
Dr. Cheng Vincent	1	159	–	–	159
<b>Total for 2019</b>		<b>438</b>	<b>2,873</b>	<b>73</b>	<b>3,384</b>
<b>Executive Directors</b>					
Mr. Wang Guangyuan		–	1,654	34	1,688
Mr. Zhang Hebin		–	594	26	620
Ms. Wang Lijun		–	569	19	588
<b>Independent Non-executive Directors</b>					
Mr. Lai Chi Keung, Albert		152	–	–	152
Mr. Lam Yiu Por	2	139	–	–	139
Mr. Yang Qiang		120	–	–	120
Dr. Cheng Vincent	1	19	–	–	19
<b>Total for 2018</b>		<b>430</b>	<b>2,817</b>	<b>79</b>	<b>3,326</b>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 13. DIRECTORS' AND FIVE HIGHEST PAID INDIVIDUAL EMOLUMENTS – continued

### (a) The remuneration of each director – continued

Notes:

- 1 Appointed on 17 November 2018
- 2 Resigned on 17 November 2018

There was no arrangement under which a director waived or agreed to waive any emoluments during the year.

### (b) Five highest paid individuals

The five highest paid individuals in the Group during the year included three (2018: three) directors whose emoluments are reflected in the analysis presented above. The emoluments of the remaining two (2018: two) individuals are set out below:

	2019 RMB'000	2018 RMB'000
Salaries, bonuses and allowances	741	1,240
Retirement benefits scheme contributions	106	101
Equity-settled share-based payments	376	–
	<u>1,223</u>	<u>1,341</u>

The emoluments fell within the following band:

	2019 No. of employees	2018 No. of employees
Below HK\$1,000,000	2	2

During the years ended 31 December 2019 and 2018, no emoluments were paid by the Group to any of the directors of the Company or the five highest paid individuals (including directors and employees) as an inducement to join or upon joining the Group or as compensation for loss of office.

## 14. DIVIDENDS

The directors do not recommend the payment of any dividend for the year ended 31 December 2019 (2018: Nil).

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 15. LOSS PER SHARE

### Basic loss per share

The calculation of basic loss per share attributable to owners of the Company is based on the loss for the year attributable to owners of the Company of approximately RMB813,000 (2018: loss attributable to owners of the Company of approximately RMB3,654,000) and the weighted average number of ordinary shares of 2,013,018,000 (2018: 2,013,018,000) in issue during the year.

### Diluted loss per share

For the years ended 31 December 2019 and 2018, the computation of diluted loss per share does not assume the exercise of the Company's share options since their exercise would result in a decrease in loss per share.

## 16. PROPERTY, PLANT AND EQUIPMENT

	Buildings and Structures <i>RMB'000</i>	Leasehold improvements <i>RMB'000</i>	Plant and machinery <i>RMB'000</i>	Fixtures and office equipment <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Bearer plants <i>RMB'000</i>	Construction in progress <i>RMB'000</i>	Total <i>RMB'000</i>
Cost								
At 1 January 2018	460,123	10,355	403,898	16,261	3,674	25,677	2,581	922,569
Additions	372	-	433	4	366	3,967	8,088	13,230
At 31 December 2018	460,495	10,355	404,331	16,265	4,040	29,644	10,669	935,799
Additions	17,500	-	2,159	20	-	3,968	-	23,647
Disposals	-	-	(882)	-	(31)	-	(2,119)	(3,032)
At 31 December 2019	477,995	10,355	405,608	16,285	4,009	33,612	8,550	956,414
Accumulated depreciation and impairment								
At 1 January 2018	373,099	10,355	366,563	10,341	2,930	6,186	-	769,474
Charge for the year	3,686	-	3,584	1,096	197	2,023	-	10,586
At 31 December 2018	376,785	10,355	370,147	11,437	3,127	8,209	-	780,060
Charge for the year	3,679	-	3,693	654	229	2,508	-	10,763
Disposals	-	-	(866)	-	(29)	-	-	(895)
At 31 December 2019	380,464	10,355	372,974	12,091	3,327	10,717	-	789,928
Carrying amounts								
At 31 December 2019	97,531	-	32,634	4,194	682	22,895	8,550	166,486
At 31 December 2018	83,710	-	34,184	4,828	913	21,435	10,669	155,739

The buildings are situated on land in the PRC.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 17. LEASES AND RIGHT-OF-USE ASSETS

### Disclosures of lease-related items:

	<b>2019</b> <i>RMB'000</i>
<b>At 31 December:</b>	
Right-of-use assets	
– Leasehold lands	48,690
– Office premise	949
	<hr/>
	49,639

The maturity analysis, based on undiscounted cash flows,  
of the Group's lease liability is as follows:

– Less than 1 year	1,035
	<hr/>

	<b>2019</b> <i>RMB'000</i>
<b>Year ended 31 December:</b>	
Depreciation charge of right-of-use assets	
– Leasehold lands	2,723
– Office premise	948
Less : amounts included in property, plant and equipment	(1,786)
	<hr/>
	1,885
	<hr/>
Lease interests	83
	<hr/>
Total cash outflow for leases	1,005
	<hr/>

The Group leases various leasehold lands and office premise. Lease agreements are typically made for fixed periods of 2 to 50 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants and the leased assets may not be used as security for borrowing purposes.





# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 18. PREPAID LAND LEASE PAYMENTS

	<i>RMB'000</i>
<b>Cost</b>	
At 1 January 2018 and 31 December 2018	<u>93,059</u>
<b>Amortisation and impairment</b>	
At 1 January 2018	38,922
Provided for the year	<u>2,724</u>
At 31 December 2018	<u>41,646</u>
Carrying amount	
At 31 December 2018	<u>51,413</u>
	2018
	<i>RMB'000</i>
Analysed for reporting purpose as:	
Non-current assets	48,690
Current assets	<u>2,723</u>
	<u>51,413</u>

The Group's prepaid land lease payments represent the payment for land use rights situated in the PRC.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 19. BIOLOGICAL ASSETS

Movements of biological assets, representing grapes growing on bearer plants, are summarised as follows:

	<i>RMB'000</i>
At 1 January 2018	2,903
Increase due to cultivation	1,335
Transfer to inventories	(5,823)
Change in fair value of biological assets	4,533
	<hr/>
At 31 December 2018	2,948
Increase due to cultivation	1,346
Transfer to inventories	(5,957)
Change in fair value of biological assets	4,469
	<hr/>
At 31 December 2019	<u>2,806</u>

Cultivation costs incurred as addition to the grapes.

All grapes are harvested annually from August to November of each year. The output of grapes was 796 tonnes (2018: 780 tonnes) during the year ended 31 December 2019. Grapes of RMB5,957,000 (2018: RMB5,823,000) are transferred to inventories of the Group for production. The Group has remeasured the fair value of the harvest at the spot of transferring to inventories during the year. After the harvests, plantation works commenced again on the grapevines.

The Group is exposed to a number of risks related to its biological assets. The Group is exposed to the following operating risks:

### **Climate, disease and other natural risks**

The Group's biological assets are exposed to the risk of damage from climatic changes, diseases and other natural forces. The Group has extensive processes in place aimed at monitoring and mitigating these risks, including regular inspections, disease controls, surveys and deinfestation.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 19. BIOLOGICAL ASSETS – continued

### Financial risks

The Group is exposed to financial risks arising from changes in the market price of grapes. A significant increase/decrease in the estimated market price or the estimated production quantity would result in a significant increase/decrease in the fair value of the biological assets.

The Group does not anticipate that the market price of grapes will decline significantly in the foreseeable future and, therefore, has not entered into derivative or other contracts to manage the risk of a decline in market prices of grapes. The Company reviews its outlook for market prices of grapes regularly in considering the need for active financial risk management.

For the fair value measurement of biological assets please refer to note 6.

## 20. INVENTORIES

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Raw materials and consumables	41,666	51,448
Work in progress	130,135	170,580
Finished goods	36,183	16,098
	<hr/> <b>207,984</b> <hr/>	<hr/> 238,126 <hr/>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 21. TRADE RECEIVABLES

The Group allows a credit period of 30 to 90 days to its trade customers except for the new customers which payment is made when wine products are delivered. The following is an aged analysis of trade receivables presented based on the invoice date at the end of the reporting period, which approximated the respective revenue recognition dates.

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Trade receivables	109,905	97,118
Less: allowance for bad and doubtful debts	(936)	(776)
	<u>108,969</u>	<u>96,342</u>

The aging analysis of trade receivables, based on the invoice date, and net of allowance, is as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
0 – 30 days	33,724	38,560
31 – 60 days	36,979	27,410
61 – 90 days	38,266	30,372
	<u>108,969</u>	<u>96,342</u>

Reconciliation of loss allowance for trade receivables:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
At the beginning of the year, as previously stated	776	–
Effect of changes in accounting policies	–	478
	<u>776</u>	<u>478</u>
At the beginning of the year, as restated	776	478
Increase in loss allowance for the year	160	298
	<u>936</u>	<u>776</u>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 21. TRADE RECEIVABLES – continued

The Group applies the simplified approach under HKFRS 9 to provide for expected credit losses using the lifetime expected loss provision for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected credit losses also incorporate forward looking information.

	Current	Over 30 days past due	Over 60 days past due	Over 90 days past due	Total
<b>At 31 December 2019</b>					
Weighted average expected loss rate	0.85%	-	-	-	
Receivable amount (RMB'000)	109,905	-	-	-	109,905
Loss allowance (RMB'000)	936	-	-	-	936
<b>At 31 December 2018</b>					
Weighted average expected loss rate	0.80%	-	-	-	
Receivable amount (RMB'000)	97,118	-	-	-	97,118
Loss allowance (RMB'000)	776	-	-	-	776

## 22. DEPOSITS AND PREPAYMENTS

	2019 RMB'000	2018 RMB'000
<b>Current</b>		
Other deposits and prepayments	4,364	4,756
<b>Non-current</b>		
Prepayments for property, plant and equipment	7,991	-

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 23. PLEDGED BANK DEPOSITS AND BANK AND CASH BALANCES

The Group's pledged bank deposits represented deposits pledged to a bank to secure a bank borrowing as set out in note 26 to the consolidated financial statements. The deposits are in RMB and at effective interest rate of 0.26% per annum.

As at 31 December 2019, the bank balances carry interest at average market rates ranging from 0.01% to 0.3% (2018: 0.01% to 0.35%) per annum. Conversion of approximately RMB202,166,000 (2018: approximately RMB152,803,000) into foreign currencies is subject to the PRC's Foreign Exchange Control Regulations.

## 24. TRADE PAYABLES

The following is an aged analysis of trade payables presented based on the invoice date at the end of the reporting period:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
0 – 30 days	1,910	7,420
31 – 60 days	8,675	2,266
	<u>10,585</u>	<u>9,686</u>

The average credit period on purchase of raw materials ranges from two to three months.

The Group has financial risk management policies in place to ensure that all payables are settled within the credit timeframe.

## 25. OTHER PAYABLES AND ACCRUALS

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Accrued expenses	16,866	19,166
Other tax payables	11,466	11,663
Payables for the acquisition of machinery	875	–
Other payables	2,018	2,247
	<u>31,225</u>	<u>33,076</u>



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 26. BANK BORROWING

During the year ended 31 December 2019, the Group had drawn a bank borrowing amounting to RMB40,000,000 (31 December 2018: Nil). The new bank borrowing raised is denominated in RMB and carries interest at variable rate of the loan prime rate plus 0.645% of the National Interbank Loan Center and is repayable within one year. The new bank borrowing was secured by pledged bank deposits amounting to RMB800,000, 35% equity interest in a subsidiary of the Company and 75% equity interest in Jilin province Hongruigaoke Petroleum Equipment Co., Ltd. 吉林省宏瑞高科石油裝備有限公司 held by Mr. Wang Guangyuan, the chairman of the board of directors and chief executive officer of the Company, and guaranteed by an independent entity.

## 27. SHARE CAPITAL

	Number of shares '000	Amount HK\$'000
Authorised:		
Ordinary shares of HK\$0.01 (2018: HK\$0.01) each At 31 December 2018 and 2019	<u>10,000,000</u>	<u>100,000</u>
Issued and fully paid:		
Ordinary shares of HK\$0.01 (2018: HK\$0.01) each At 31 December 2018 and 2019	<u>2,013,018</u>	<u>20,131</u>
		<i>RMB'000</i>
Shown in the consolidated financial statements At 31 December 2018 and 2019		<u>17,624</u>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 28. SHARE-BASED PAYMENTS

### Equity-settled share option scheme

The Company's share option scheme (the "Old Scheme") adopted by the shareholders of the Company on 19 November 2009 was terminated on 10 May 2019 upon the adoption of a new share option scheme (the "New Scheme") by the Company's shareholders on 10 May 2019 for the primary purpose of enabling the Company to grant options to subscribe for ordinary shares of HK\$0.01 each in the Company to eligible participants (including directors, employees, suppliers of goods and services, consultants, advisers, contractors, business and service partners of the Group) to recognize and reward their contributions and/or as incentives for retaining them for their contribution or potential contribution to the Group for its long-term growth and development.

At 31 December 2019, the aggregate number of shares in respect of which options had been granted and remained outstanding under both the Old Scheme (66,200,000) and the New Scheme (200,000,000) was 266,200,000 (2018: 66,200,000 under the Old Scheme), representing 13.22% (2018: 3.29%) of the shares of the Company in issue at that date. The maximum number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Old Scheme and the New Scheme (as the case may be) is not permitted to exceed 30% (2018: 30%) of the shares of the Company in issue at any time. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any 12-month period is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to substantial shareholders or independent non-executive directors in excess of 0.1% of the Company's shares in issue or with a value in excess of HK\$5 million within any 12-month period must be approved in advance by the Company's shareholders.

Options granted must be taken up within 21 days of the date of grant, upon payment of HK\$1 per grant. Options may be exercised at any time from the date of acceptance of the share options to such date as determined by the directors of the Company but in any event not exceeding 10 years. The exercise price is determined by the directors of the Company, and will not be less than the highest of (i) the closing price of the Company's shares on the date of grant, (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 28. SHARE-BASED PAYMENTS – continued

### Equity-settled share option scheme – continued

Details of specific categories of outstanding options as at 31 December 2019 and 2018 are as follows:

	Date of grant	Number of options	Exercisable period	Exercise price
Share Option Scheme (2019)	23 September 2019	200,000,000 (2018: Nil)	24 September 2019 to 23 September 2020	HK\$0.146
Share Option Scheme (2009)	9 May 2016	66,200,000 (2018: 66,200,000)	9 May 2016 to 8 May 2021	HK\$0.263

The following table discloses movements of the Company's share options granted under the Old Scheme and the New Scheme during the years ended 31 December 2019 and 2018:

	2019		2018	
	Number of share options	Weighted average exercise price HK\$	Number of share options	Weighted average exercise price HK\$
Outstanding at the beginning of the year	66,200,000	0.263	99,300,000	0.263
Granted during the year	200,000,000	0.146	–	–
Lapsed during the year	–	–	(33,100,000)	0.263
Outstanding at the end of the year	<u>266,200,000</u>	<u>0.175</u>	<u>66,200,000</u>	<u>0.263</u>
Exercisable at the end of the year	<u>266,200,000</u>	<u>0.175</u>	<u>66,200,000</u>	<u>0.263</u>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 28. SHARE-BASED PAYMENTS – continued

### Equity-settled share option scheme – continued

No share options were exercised (2018: Nil) and lapsed (2018: 33,100,000 share options) during the year ended 31 December 2019. The weighted average share price at the date of exercise for share options exercised during the year ended 31 December 2019 was HK\$0.175 (2018: HK\$0.263). The options outstanding at the end of the year have a weighted average remaining contractual life of 0.89 year (2018: 2.35 years) and the exercise prices range from HK\$0.146 to HK\$0.263 (2018: HK\$0.263). In 2019, 200,000,000 share options were granted on 23 September 2019. The estimated fair values of the share options granted on those dates are approximately HK\$4,137,000 (approximately RMB3,756,000).

The fair value of the share options granted on 23 September 2019 was calculated using the Binomial Option Pricing Model. The inputs into the model are as follows:

	<b>2019</b>
	<i>RMB'000</i>
Closing price as at grant date	0.145
Weighted average exercise price	0.146
Expected volatility	34.72%
Expected life	1 year
Risk free rate	1.75%
Expected dividend	–

## 29. RESERVES

- (a) The amounts of the Group's reserves and the movements therein are presented in the consolidated statement of profit or loss and other comprehensive income and consolidated statement of changes in equity.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 29. RESERVES – continued

### (b) Nature and purpose of reserves

#### (i) Share premium

Share premium represents premium arising from the issue of shares at a price in excess of their par value per share and is not distributable but may be applied in paying up unissued shares of the Company to be issued to the shareholders of the Company as fully paid bonus shares or in providing for the premiums payable on repurchase of shares.

#### (ii) Share options reserve

The share-based payment reserve represents the fair value of the actual or estimated number of unexercised share options granted recognised in accordance with the accounting policy adopted for equity-settled share-based payments in note 28 to the consolidated financial statements.

### (c) Reserves of the Company

	Share premium <i>RMB'000</i>	Share options reserve <i>RMB'000</i>	Accumulated loss <i>RMB'000</i>	Total <i>RMB'000</i>
At 1 January 2018	910,541	6,926	(799,726)	117,741
Loss and total comprehensive expense for the year	–	–	(14,730)	(14,730)
Share options lapsed	–	(2,309)	2,309	–
	<hr/>	<hr/>	<hr/>	<hr/>
At 31 December 2018	910,541	4,617	(812,147)	103,011
	<hr/>	<hr/>	<hr/>	<hr/>
At 1 January 2019	<b>910,541</b>	<b>4,617</b>	<b>(812,147)</b>	<b>103,011</b>
Loss and total comprehensive expense for the year	–	–	(14,846)	(14,846)
Share options granted	–	3,756	–	3,756
	<hr/>	<hr/>	<hr/>	<hr/>
At 31 December 2019	<b>910,541</b>	<b>8,373</b>	<b>(826,993)</b>	<b>91,921</b>
	<hr/>	<hr/>	<hr/>	<hr/>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 30. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
<b>Non-current assets</b>		
Investment in a subsidiary	–	–
Amounts due from subsidiaries	114,816	128,182
	<u>114,816</u>	<u>128,182</u>
<b>Current assets</b>		
Deposits and prepayments	434	310
Bank balances	21	5
	<u>455</u>	<u>315</u>
<b>Current liabilities</b>		
Other payables and accruals	5,726	7,862
	<u>(5,271)</u>	<u>(7,547)</u>
<b>Net current liabilities</b>		
	<u>(5,271)</u>	<u>(7,547)</u>
<b>Total assets less current liabilities</b>	<u>109,545</u>	<u>120,635</u>
<b>Capital and reserves</b>		
Share capital	17,624	17,624
Reserves	91,921	103,011
	<u>109,545</u>	<u>120,635</u>
<b>TOTAL EQUITY</b>	<u>109,545</u>	<u>120,635</u>

The Company's statement of financial position was approved and authorised for issue by the board of directors on 13 March 2020 and are signed on its behalf by:

Wang Guangyuan  
*DIRECTOR*

Zhang Hebin  
*DIRECTOR*

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 31. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure the entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balances. The Group's overall strategy remains unchanged from prior years.

The capital structure of the Group consists of equity attributable to owners of the Company, comprising issued share capital, reserves and accumulated losses.

The management of the Group reviews the capital structure periodically. The Group considers the cost of capital and the risks associated with the capital, and will balance its overall capital structure through payment of dividends, issuance of new shares and share buy-backs as well as the raising of new debts, if required.

## 32. CAPITAL COMMITMENTS

The Group's capital commitments at the end of the reporting period are as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Capital expenditure in respect of acquisition of property, plant and equipment, development of wine estate and wine cellar contracted for but not provided in the consolidated financial statements	<u>5,004</u>	<u>3,711</u>

## 33. RETIREMENT BENEFITS PLANS

The Group operates a Mandatory Provident Fund scheme for all qualifying employees in Hong Kong. The Group contributes certain percentage of relevant payroll costs to the Mandatory Provident Fund scheme, which contribution is matched by employees.

Forfeited contribution can be used to reduce future contribution of the Group. There was no utilisation of forfeited contribution during 2019 and as at 31 December 2019, there is no forfeited contribution receivable for reduction of future contribution.

The employees of the Company's subsidiaries established in the PRC are members of state-managed retirement benefit schemes operated by the PRC government. These subsidiaries are required to contribute certain percentage of payroll costs to the retirement benefits schemes to fund the benefits. The only obligation of the Group with respect to the retirement benefit schemes is to make the specific contributions.

The Group made contributions to the retirement benefits schemes of RMB4,950,000 (2018: RMB4,683,000).

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 34. RELATED PARTY TRANSACTIONS

### Compensation of key management personnel

The remuneration of directors and other members of key management during the year was as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Short-term benefits	4,409	5,799
Post-employment benefits	302	311
	<u>4,711</u>	<u>6,110</u>

The remuneration of directors and key executives is determined by the board of directors of the Company (upon the recommendation of the remuneration committee) having regard to the performance of individuals and market trends.

## 35. PARTICULARS OF SUBSIDIARIES OF THE COMPANY

Particulars of the Company's subsidiaries as at 31 December 2019 are as follows:

Name	Place of incorporation	Issued and paid-up capital	Percentage of the ownership interest/voting power		Principal activities
			Direct	Indirect	
Fullest Power Investments Limited	The BVI	US\$100,000	100%	–	Investment holding
Rich Treasure Link Limited	Hong Kong	HK\$10,000	–	100%	Investment holding and provision of administrative services
Topping Future Limited	Hong Kong	HK\$10,000	–	100%	Investment holding
Shine Wealth Hong Kong Group Limited	Hong Kong	HK\$10,000	–	100%	Investment holding
通化通天酒業有限公司 Tonghua Tongtian Winery Co., Ltd. (note 1)	The PRC	RMB87,110,000	–	100%	Manufacturing and sale of wine products and processing of grape juice

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 35. PARTICULARS OF SUBSIDIARIES OF THE COMPANY – continued

Name	Place of incorporation	Issued and paid-up capital	Percentage of the ownership interest/voting power		Principal activities
			Direct	Indirect	
集安雅羅酒莊有限公司 Ji An Yaluo Wine Estate Co., Ltd. (note 1)	The PRC	HK\$40,000,000	–	100%	Manufacturing and sale of wine products and processing of grape juice
通化通天綠色農業產業發展有限公司 Tonghua Tontine Green Agriculture Development Co., Ltd. (note 1)	The PRC	HK\$28,000,000	–	100%	Grapes plantation
通化通天商貿有限公司 Tonghua Tontine Trading Co., Ltd. (note 1)	The PRC	HK\$40,000,000	–	100%	Wholesales and retail of wine products
煙台白洋河釀酒有限責任公司 Yantai Baiyanghe Winery Co., Ltd. ("Yantai Baiyanghe") (note 2)	The PRC	RMB4,949,960	–	60%	Manufacturing and sale of wine products and processing of grape juice

### Notes

- 1 These companies are wholly-foreign owned enterprises established in the PRC.
- 2 The Company is a sino-foreign owned enterprise established in the PRC.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019



## 35. PARTICULARS OF SUBSIDIARIES OF THE COMPANY – continued

The following table shows information of the subsidiary that has non-controlling interests (“NCI”) material to the Group. The summarised financial information represents amounts before inter-company eliminations.

Name	Yantai Baiyanghe	
	2019 The PRC 40% RMB'000	2018 The PRC 40% RMB'000
Principal place of business/country of incorporation	The PRC	The PRC
% of ownership interests/voting rights held by NCI	40%	40%
<b>At 31 December:</b>		
Non-current assets	54,001	36,991
Current assets	162,211	168,768
Current liabilities	(6,787)	(9,657)
Net assets	<u>209,425</u>	<u>196,102</u>
Accumulated NCI	83,770	78,440
<b>Year ended 31 December:</b>		
Revenue	74,366	90,353
Profit	13,323	19,202
Profit and total comprehensive income	13,323	19,202
Profit allocated to NCI	5,330	7,680
Dividends paid to NCI	–	–
Net cash inflow from operating activities	9,110	28,466
Net cash outflow from investing activities	(19,196)	(74)
Net (decrease)/increase in cash and cash equivalents	<u>(10,086)</u>	<u>28,392</u>



# Notes to the Consolidated Financial Statements

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## 36. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or the future cash flows will be, classified in the Group's consolidated cash flows from financing activities.

	<b>Bank borrowing</b> <i>RMB'000</i>	<b>Lease liability</b> <i>RMB'000</i>	<b>Total liabilities from financing activities</b> <i>RMB'000</i>
At 1 January 2018 and 31 December 2018	–	–	–
Effect of changes in accounting policies	–	1,897	1,897
At 1 January 2019	–	1,897	1,897
Financing cash flows	38,498	(1,005)	37,493
Finance costs incurred during the year	1,502	83	1,585
At 31 December 2019	<u>40,000</u>	<u>975</u>	<u>40,975</u>

## 37. EVENTS AFTER THE REPORTING PERIOD

The outbreak of the novel coronavirus disease (COVID-19) since early 2020 has brought additional uncertainties to the PRC's economy. The Group's financial performance may be negatively affected. The degree of impact could not be reasonably estimated at this stage. The Group will closely monitor the development of the epidemic and assess its impact on the financial position and operating result of the Group.

## 38. APPROVAL OF CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved and authorised for issue by the board of directors on 13 March 2020.