

# ESSEX BIO-TECHNOLOGY LIMITED 億勝生物科技有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock Code : 1061)





# Pioneering Global Regenerative Science & Technology



# Tomorrow's today

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## CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Ngiam Mia Je Patrick *(Chairman)* Fang Haizhou *(Managing Director)* Zhong Sheng

#### Independent Non-executive Directors

Fung Chi Ying Mauffrey Benoit Jean Marie Yeow Mee Mooi

#### AUDIT COMMITTEE

Fung Chi Ying *(Chairperson)* Mauffrey Benoit Jean Marie Yeow Mee Mooi

#### **REMUNERATION COMMITTEE**

Yeow Mee Mooi *(Chairperson)* Ngiam Mia Je Patrick Fung Chi Ying Mauffrey Benoit Jean Marie

#### NOMINATION COMMITTEE

Yeow Mee Mooi *(Chairperson)* Ngiam Mia Je Patrick Fung Chi Ying Mauffrey Benoit Jean Marie

#### CORPORATE GOVERNANCE COMMITTEE

Yeow Mee Mooi *(Chairperson)* Zhong Sheng Fung Chi Ying Mauffrey Benoit Jean Marie

#### COMPANY SECRETARY

Yau Lai Man MBA, ACA, CPA (practising)

#### AUTHORISED REPRESENTATIVES

Zhong Sheng Yau Lai Man

#### AUDITOR

**BDO** Limited

#### WEBSITE ADDRESS

www.essexbio.com

#### **REGISTERED OFFICE**

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

#### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 2818 China Merchants Tower Shun Tak Centre 168-200 Connaught Road Central Hong Kong

#### HEADQUARTER IN ZHUHAI

No. 88 Keji 6th Road Hi-Tech Zone Zhuhai Guangdong, China

#### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

SMP Partners (Cayman) Limited 3rd Floor, Royal Bank House 24 Shedden Road P.O. Box 1586 Grand Cayman KY1-1110 Cayman Islands

#### HONG KONG SHARE REGISTRAR

Hong Kong Registrars Limited Shops 1712-1716 17th Floor, Hopewell Centre 183 Queen's Road East Hong Kong

#### PRINCIPAL BANKERS

The Hongkong and Shanghai Banking Corporation Limited Bank of China Bank of Communications Co., Ltd. China Merchants Bank China Construction Bank Industrial and Commercial Bank of China (Asia) Limited

#### STOCK CODE

01061

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## FINANCIAL HIGHLIGHTS

	Presentation Currency in HK\$			Compa	rison Results in R	MB
	2019 HK\$'000	2018 HK\$'000	Increase	2019 RMB'000	2018 RMB'000	Increase
Results						
Turnover	1,279,478	1,176,458	8.8%	1,125,941	992,854	13.4%
Profit for the year	302,502	231,092	30.9%	266,202	195,026	36.5%
Financial position						
Total assets	2,077,943	1,449,689	43.3%	1,849,369	1,272,792	45.3%
Total liabilities	880,798	520,787	69.1%	783,910	457,239	71.4%
Net assets	1,197,145	928,902	28.9%	1,065,459	815,553	30.6%
Cash and cash equivalents	473,341	311,098	52.2%	421,274	273,136	54.2%
Financial ratios						
Current ratio (Note 1)	2.49	2.74				
Gearing ratio (Note 2)	0.42	0.36				
Gross profit margin (Note 3)	80.8%	82.8%				
Net profit margin (Note 4)	23.6%	19.6%				
Return on equity (Note 5)	25.3%	24.9%				
Earnings per share						
– Basic	HK52.29 cents	HK40.50 cents	29.1%			
– Diluted	HK51.13 cents	HK39.44 cents	29.6%			
Dividend per ordinary share						
– Interim	HK3.5 cents	HK3.0 cents	16.7%			
– Final	HK5.0 cents	HK3.3 cents	51.5%			
	HK8.5 cents	HK6.3 cents	34.9%			

#### Notes:

1 Current ratio: Total current assets/Total current liabilities

2 Gearing ratio: Total liabilities/Total assets

3 Gross profit margin: Gross profit/Turnover x 100%

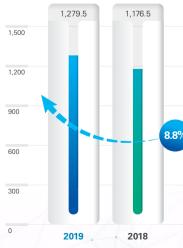
4 Net profit margin: Profit for the year/Turnover x 100%

5 Return on equity: Profit for the year/Total equity x 100%

#### **Turnover**

#### **Profit for the year**





For the year ended 31 December HK\$'m 302.5 231.1 280 210 30.9%

2019

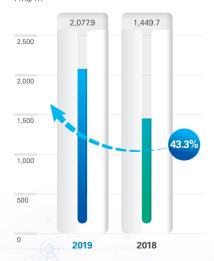
2018

70

0

#### **Total assets**





ESSEX BIO-TECHNOLOGY LIMITED Annual Report 2019



# Explore & Expand Horizons!

On behalf of the board (the "Board") of directors (the "Directors") of Essex Bio-Technology Limited (the "Company", together with its subsidiaries, the "Group"), 1 am pleased to announce that the Group has achieved significant progression and encouraging performances in the financial year ended 31 December 2019.

Ngiam Mia Je Patrick Chairman

#### FINANCIAL PERFORMANCE

For the year ended 31 December 2019, the Group achieved a consolidated turnover of approximately HK\$1,279.5 million, representing an increase of 8.8% (the increase is 13.4% as compared to the results in RMB denomination) over the last year. Whereas, the Group's consolidated profits for the year rose to approximately HK\$302.5 million from approximately HK\$231.1 million for the last year, representing an increase of 30.9% (the increase is 36.5% as compared to the results in RMB denomination). We are encouraged with the results amid major medical and pharmaceutical industry-related policy and regulatory changes to drive overall healthcare costs down in recent years.

Turnover from the Group's two flagship product series – Beifushu series for ocular surface treatment and Beifuji series for surface wounds healing and treatment (collectively referred to as the "bFGF Series"), accounted for 24.7% and 54.5% of the Group's total turnover, respectively. The turnover of the bFGF Series represented 79.2% of the Group's total turnover for the year ended 31 December 2019. Turnover from the Group's third party products, inclusive of Xalatan<sup>®</sup> Eye Drops, Xalacom<sup>®</sup> Eye Drops, 適麗順 (Iodized Lecithin Capsules\*) and 伊血安顆粒 (Yi Xue An Granules\*), collectively accounted for 20.2% of the Group's total turnover.

The sectoral business of the Group is organised under:

- 1. Ophthalmology Beifushu series and third party ophthalmic products including Xalatan<sup>®</sup> Eye Drops, Xalacom<sup>®</sup> Eye Drops and 適麗順 (lodized Lecithin Capsules\*); and
- 2. Surgical Beifuji series and third party surgical products including 伊血安顆粒 (Yi Xue An Granules\*)

The sectoral turnover of Ophthalmology and Surgical is approximately represented by 44.4% and 55.6% of the Group's turnover, respectively.

As at 31 December 2019, the Group had cash and cash equivalents of approximately HK\$473.3 million, representing an increase of 52.2% from the previous year.

#### **MAJOR ACHIEVEMENTS IN 2019**

#### New Product Approval for Commercialisation

During the year under review, the Group was granted with the approval for registration and commercialisation of preservative-free single-dose Beifushu Eye Drops in the People's Republic of China (the "PRC").

#### Honours and Awards Obtained in 2019

As announced in 2019, the Company was honourably awarded the second prize of the National Scientific and Technology Progress Award for its accomplishment in key technical breakthrough, theory innovation, and industrialisation of the cellular growth factor drugs in the PRC, a testament to the Group's achievements.

The Company has been included by Morgan Stanley Capital International (the "MSCI") as a constituent of the MSCI China Small Cap Index with effect from 28 May 2019. The inclusion of the Company into the index proved the worldwide recognition of the Company's track record in capital market.

#### National Drug Listing

One of the bFGF Series, Beifuxin gel, has been listed on the National Drug List for Basic Medical Insurance, Work-Related Injury Insurance and Maternity Insurance (the "NDL") issued by the National Healthcare Security Administration and the Ministry of Human Resources and Social Security of the PRC since 20 August 2019. The other three products of the bFGF Series remain listed on the NDL.

#### SIGNIFICANT BUSINESS DEVELOPMENT ACTIVITIES

#### Enrichment Programme

The Group's enrichment programme (the "Enrichment Programme") was initiated since 2015, chiefly for expanding its research and development ("R&D") technologies and products portfolio. Up to the date of this report, the Group has invested totalling approximately HK\$432.2 million in projects and/or companies that are at different clinical stages of development of therapeutics particularly in the fields of ophthalmology and oncology, and in healthtech for therapy.

During the year under review, the Group has further invested in the followings:

#### Ophthalmology

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The Group had entered into a co-development agreement (the "Co-Development Agreement") with Mitotech S.A. and Mitotech LLC on 16 July 2018. Under the Co-Development Agreement (and as supplemented and revised from time to time), as at the date of this report, the Group invested approximately US\$17.3 million for a clinical development in the United States Food and Drug Administration first phase 3 clinical trial (the "First P3 Trial") of an ophthalmic solution containing SkQ<sub>1</sub> as its sole active pharmaceutical ingredient (the "SkQ<sub>1</sub> Product") which shall be provided as a pharmaceutical product in the field of dry eye disease. As disclosed in the announcement of the Company dated 19 July 2019, the results of the First P3 Trial have shown positive and encouraging topline data with clinically relevant signs and symptoms in respect of efficacy and safety.

Considering the development milestones are satisfactorily achieved in respect of the  $SkQ_1$  Product, on 10 December 2019, the Group exercised the option to fund the second phase 3 clinical trial of the  $SkQ_1$  Product (the "Second P3 Trial") up to a maximum of US\$20.0 million. The first patient first visit in the Second P3 Trial has commenced in December 2019. The Second P3 Trial was originally scheduled for completion by the second quarter of 2020, but would be delayed to the third quarter of 2020 due to the disruption from the pandemic of novel coronavirus (COVID-19). As at the date of this report, the Group invested approximately US\$6.1 million for the Second P3 Trial.

#### Oncology

The Group entered into a convertible loan agreement and a subscription and shareholders deed (the "Subscription and Shareholders Deed") with Antikor Biopharma Limited ("Antikor") during the year under review. Antikor is an early stage biotechnology company incorporated and registered in England and Wales, focusing on the development of miniaturised antibody fragment drug conjugates ("FDCs") for cancer therapy.

Pursuant to the Subscription and Shareholders Deed (and as supplemented and revised from time to time), the Group conditionally agreed to subscribe for ordinary shares of Antikor (the "Subscription Shares") at the aggregate consideration of around US\$3.1 million by way of several tranches, including the conversion of the convertible loan subscribed by the Group in 2019. Payment and completion of each tranche has been and will be made in accordance with the achievement and completion of the corresponding milestones. The Group has converted the principal amount of the convertible loan during the year under review. Assuming all tranches of the Subscription Shares are fully subscribed by the Group, the Subscription Shares will represent approximately 40.1% of the enlarged and fully diluted share capital of Antikor.

On 23 July 2019, the Group and Antikor entered into a license agreement, pursuant to which Antikor granted to the Group an exclusive license in relation to any therapeutic products and therapies (the "Licensed Products") using the specified patent, know-how and technology in relation to FDCs.

The Group is enthusiastic about the investment opportunity in Antikor and is optimistic about the development and commercialisation potential of the Licensed Products. The strategic investment offers the Group with an opportunity to access to the novel and unique technology platform of FDCs in addressing the immunotherapy in oncology.

#### Healthtech

In the healthtech arena, the Group invested in 成都上工醫信科技有限公司 (Chengdu Shanggong Medical Technology Co., Ltd.\*) ("Shanggong") which was the first step into the therapy business.

Following the acquisition of around 8% of equity interest in Shanggong in 2018, on 6 December 2019, the Group further entered into a convertible loan agreement with Shanggong to make available a convertible loan in the principal amount of RMB15.0 million to Shanggong for a term of 12 months, interest-bearing at a rate of 10% per annum. The conversion of the principal amount of the convertible loan into such equity interest together with the equity interest acquired in 2018, will represent approximately 15.4% of the enlarged and fully diluted equity interest of Shanggong. As at the date of this report, the Group has not converted any of the principal amount of the convertible loan into equity interest of Shanggong.

Shanggong is a medical data analytics (AI Algorithm) company in the medical service industry in the PRC, having fully curated, quality controlled over 1 million retinal images of diabetic patents in the PRC, which forms a retinopathy big data that enables AI Algorithm to perform its diagnosis. The AI Algorithm can screen retinal images of patients and detect diabetic retinopathy, which affects almost a third of diabetes patients that would otherwise be examined by highly trained ophthalmologists.

The investment in Shanggong is a strategic consideration for enhancing the Group's market positioning in the field of ophthalmology.

#### Construction of the Second Factory in the PRC

For the near-term expansion of the Group, a piece of land of about 15,000 square metres located at 珠海高 新區科技創新海岸 (Zhuhai Hi-Tech Industrial Park\*) was acquired in 2018. The land is within walking distance from the Group's existing factory. The plan is to construct the Group's second factory with a gross floor area (GFA) of about 58,000 square metres to house the Group's R&D centre, additional manufacturing facility, administrative office and staff hostel. Construction work has started on 1 January 2020 and is expected to be completed by mid 2023.

#### MARKET DEVELOPMENT

For achieving a sustainable traction in ongoing growth amid recent significant regulatory changes on how drugs are priced and prescribed, the Group initiated the following sales and marketing strategies and tactics during the year under review:

- Investing in clinical observation programmes for affirming additional clinical indications of its commercialised products;
- Reaching out to market in lower-tier cities;
- Cultivating pharmaceutical stores, where possible, as complementary sales channel; and
- Building on-line platform for medical consultation and e-prescription for patients with chronic diseases under its healthtech initiative.

As at 31 December 2019, the Group maintains 43 regional sales offices and a total number of about 1,300 sales and marketing representatives, out of which approximately 730 people are full-time staff and approximately 570 people are on contract basis or from appointed agents.

During the year under review, the Group's pharmaceutical products are being prescribed in around 8,600 hospitals and medical organisations, coupled with approximately 2,000 pharmaceutical stores, which are mainly located in the major cities, provinces and county cities in the PRC.

#### RESEARCH AND DEVELOPMENT

The Group's key R&D initiatives comprise of growth factor, antibody (i.e. mAb, bsAb, sdAb, scFv, ADC/FDC, etc.), drug formulation and Blow-Fill-Seal ("BFS") platform. Growth factor, antibody and drug formulation are technologies for the development of therapeutic drugs, whereas BFS platform is a state-of-the-art manufacturing plant for producing preservative-free single-dose drugs, in particular for ophthalmic drugs.

During the year under review, the Group was granted with the approval for registration and commercialisation of preservative-free single-dose Beifushu Eye Drops in the PRC.

As at the date of this report, the Group has obtained a total of 18 patent certificates or authorisation letters: 15 發明專利 (invention patents) and 3 實用新型專利 (utility model patents).

To advance our pursuits of new therapeutics programme involving antibodies that, in particular, target in oncology and ophthalmology, a wholly-owned subsidiary, EssexBio Therapeutics Inc. ("EssexBio USA"), has been incorporated in the United States on 9 March 2020. EssexBio USA is set up as the Group's R&D centre and clinical trial management of the Group's products in the United States. Being in the United States, EssexBio USA will position the Group with better visibility for in and out licensing potential of technologies and products.

#### OUTLOOK AND PROSPECTS

The outbreak of the novel coronavirus (COVID-19) has been declared a pandemic by the World Health Organisation as at the date of this report. If the outbreak remains protracted, our performances would be negatively impacted, including our R&D projects and ongoing clinical trial programmes would be delayed. We continue to monitor the situation and take all necessary actions to overcome the difficulties in this unforeseen circumstance.

#### DIVIDEND

The Directors have declared during the year an interim dividend of HK\$0.035 (2018: HK\$0.03) per ordinary share, totalling HK\$20,247,745 (2018: HK\$17,155,200), which was paid on 20 September 2019. To further reward our valued shareholders, the Board is pleased to propose a final dividend of HK\$0.05 (2018: HK\$0.033) per ordinary share to be approved at the upcoming annual general meeting of the Company.

#### APPRECIATION

I would like to take this opportunity to express my sincere gratitude to all stakeholders, business associates and valued customers for the trust, support and cooperation accorded to us, and each and every member of the Group for their relentless efforts rendered in shaping the Group into being a progressive and promising pharmaceutical player.

Ngiam Mia Je Patrick Chairman

Hong Kong 17 March 2020

\* For identification purpose only

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# PROFILES OF DIRECTORS AND SENIOR MANAGEMENT

#### NGIAM MIA JE PATRICK\*

Aged 65, Mr. Ngiam is the founder of the Group, which was established in February 1999, an executive Director and Chairman of the Company. He is a member of the remuneration committee and nomination committee of the Company, a director of Essex Bio-Investment Limited, Essex Bio-Pharmacy Limited, Essex Healthtech Investment Limited, UNO Medical Group Limited, Essex Medipharma (Zhuhai) Company Limited, Zhuhai Essex Technology Development Company Limited. Zhuhai Essex Bio-Pharmaceutical Company Limited and UNO Medical (Zhuhai) Company Limited, all being subsidiaries of the Company. He is responsible for corporate planning, business development strategy and overall direction of the Group.

Mr. Ngiam graduated in electronics engineering and has received many accolades and awards for his achievements. Notably, in 1990, he was awarded the first KPMG Singapore High Tech Entrepreneur Award. Other awards include the DHL & Singapore Press Holdings Business Award for Businessman of the Year in 1994 and the Chevalier DE L'ORDRE NATIONAL DU MERITE conferred by Le President De La Republique Francaise in 1996.

As at the date of this report, Mr. Ngiam was directly interested in 147,279,000 shares of the Company, and was also deemed to be interested in 6,666,667 shares of the Company held by Dynatech Ventures Pte Ltd, a wholly-owned subsidiary of Essex Investment (Singapore) Pte Ltd, which in turn was owned by Mr. Ngiam and Ngiam Mia Kiat Benjamin (who is a director of a wholly-owned subsidiary of the Company) in equal shares. Mr. Ngiam is a brother of Ngiam Mia Kiat Benjamin. Mr. Ngiam is also a director of each of Dynatech Ventures Pte Ltd and Essex Investment (Singapore) Pte Ltd, as well as Chairman and Chief Executive Officer of IPC Corporation Ltd and non-executive director of Wilton Resources Corporation Limited, which are both listed on the Singapore Exchange Securities Trading Limited.

#### FANG HAIZHOU

Aged 54, Mr. Fang is an executive Director, the managing Director of the Company. He has a bachelor's degree in Bio-chemical Engineering from Southern China Institute (華南工學院) and a master's degree in Engineering from Southern China University of Technology (華南理工大學). Mr. Fang is qualified as a Senior Pharmaceutical Engineer (Professor Level) by the Department of Human Resources and Social Security of the Guangdong Province. He has been with Zhuhai Essex Bio-Pharmaceutical Company Limited since its establishment in June 1996. Mr. Fang is also a director of Essex Bio-Investment Limited and Essex Bio-Pharmacy Limited, all being subsidiaries of the Company.

As at the date of this report, Mr. Fang was personally interested in 5,244,300 shares of the Company.

#### ZHONG SHENG

Aged 55, Mr. Zhong is an executive Director and is responsible for the financial management and administration of the Group. He holds a master's degree in Industrial Economics from Guangdong Academy of Social Sciences (廣東省社會科學院). Mr. Zhong joined the Group in February 1999. Mr. Zhong has more than 25 years' experience in financial management and project management. Mr. Zhong is also a director of Essex Bio-Investment Limited, Essex Healthtech Investment Limited and UNO Medical Group Limited, all being subsidiaries of the Company. Mr. Zhong is also a member of the corporate governance committee and an authorised representative of the Company.

As at the date of this report, Mr. Zhong was personally interested in 2,036,150 shares of the Company.

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#### PROFILES OF DIRECTORS AND SENIOR MANAGEMENT

#### FUNG CHIYING

Aged 65, Mr. Fung was appointed as an independent non-executive Director on 13 June 2001. Mr. Fung is a practising solicitor in Hong Kong. He is presently a partner of Adrian Yeung & Cheng, Solicitors. Mr. Fung is also the chairman of the audit committee and a member of the remuneration committee, nomination committee and corporate governance committee of the Company.

As at the date of this report, Mr. Fung has no interests in the shares or underlying shares of the Company which are required to be disclosed under Part XV of the Securities and Futures Ordinance.

#### MAUFFREY BENOIT JEAN MARIE

Aged 67, Mr. Mauffrey was appointed as an independent non-executive Director on 13 June 2001. He is experienced in business development and sales and marketing in several industries in the Asia Pacific region. He is also a member of the audit committee, remuneration committee, nomination committee and corporate governance committee of the Company.

As at the date of this report, Mr. Mauffrey has no interests in the shares or underlying shares of the Company which are required to be disclosed under Part XV of the Securities and Futures Ordinance.

#### YEOW MEE MOOI

Aged 57, Ms. Yeow was appointed as an independent non-executive Director on 30 September 2004. Ms. Yeow graduated from The University of Southwestern Louisiana, the United States of America, with a bachelor's degree in business administration. Ms. Yeow further obtained her postgraduate diploma in financial management from The University of New England, Australia. Ms. Yeow is a certified practicing accountant of The Hong Kong Institute of Certified Public Accountants and The Australian Society of Certified Practising Accountants. Ms. Yeow has over 28 years' taxation, auditing and commercial experience in Hong Kong. Ms. Yeow is now a director of a management consulting firm in Hong Kong. She is also the chairperson of the remuneration committee, nomination committee and corporate governance committee and a member of the audit committee of the Company.

As at the date of this report, Ms. Yeow has no interests in the shares or underlying shares of the Company which are required to be disclosed under Part XV of the Securities and Futures Ordinance.

#### NGIAM HIAN LENG MALCOLM\*

Aged 35, Mr. Malcolm Ngiam joined the Group in 2015 and has been promoted as Deputy Managing Director of the Company and President of Essex Bio-Investment Limited, a wholly-owned subsidiary of the Company, in 2018. He is also a director of Essex Bio-Pharmacy Limited and Zhuhai Essex Bio-Pharmaceutical Company Limited, all being subsidiaries of the Company. Prior to joining the Group, Mr. Malcolm Ngiam was involved in translational and therapeutics research for more than 10 years. Mr. Malcolm Ngiam leads the business development team for executing the Enrichment Programme and has direct oversight of the research and development and marketing functions of the Group. Mr. Malcolm Ngiam graduated from Imperial College London and has a bachelor's degree in Biochemistry.

As at the date of this report, Mr. Malcolm Ngiam was personally interested in 2,039,000 shares of the Company and also held 1,000,000 share options of the Company.

#### PROFILES OF DIRECTORS AND SENIOR MANAGEMENT

#### **ZHENG ZANSHUN**

Aged 48, Mr. Zheng has been with Zhuhai Essex Bio-Pharmaceutical Company Limited since its establishment in June 1996 and has over 25 years of working experience in gene recombination technology and drug quality standards. Mr. Zheng has a bachelor's degree in Biochemistry from School of Life Sciences in Peking University. Mr. Zheng is qualified as a Senior Pharmaceutical Engineer by the Department of Human Resources and Social Security of the Guangdong Province. Mr. Zheng was appointed as the managing director of Zhuhai Essex Bio-Pharmaceutical Company Limited and Essex Medipharma (Zhuhai) Company Limited, all being wholly-owned subsidiaries of the Company, on 27 September 2018 and 16 May 2019 respectively.

As at the date of this report, Mr. Zheng was personally interested in 520,098 shares of the Company.

#### DR. XUE QI

Aged 58, Dr. Xue joined the Group as Chief Scientific Officer on 16 April 2018. Dr. Xue is a well-known science expert in anti-cancer drug discovery and development. He is highly experienced in tumour microenvironment, immuno-oncology and angiogenesis assessment. He has direct oversight of the Group's research and development centre in Zhuhai for development programmes in oncology, ophthalmology and dermatology. Dr. Xue obtained his Clinical Research Scholar Certificate from Harvard Medical School in the USA in June 2014. Dr. Xue graduated from Gunma University in Japan with a doctoral degree in Pathology in 2001.

As at the date of this report, Dr. Xue held 1,000,000 share options of the Company.

\* Mr. Patrick Ngiam and Mr. Malcolm Ngiam are father-son relationship.



Four of our biopharmaceutical products are listed on the National Drug List for Basic Medical Insurance, Work-Related Injury Insurance and Maternity Insurance issued by the Ministry of Human Resources and Social Security of the PRC.

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Release of Topline Data for U.S. FDA First Phase 3 Clinical Trial of the SkQ1 Product in July 2019



The 25<sup>th</sup> Congress of Ocular Trauma and Integrative Ophthalmic Surgery of China in Chengdu in May 2019



The 13<sup>th</sup> Annual Meeting of Ophthalmologist Division of Chinese Medical Doctor Association and Ophthalmology Division of Henan Medical Doctor Association in Zhengzhou in June 2019



Beifushu is awarded as one of the 2019 Chinese reputable medicine brands



The Second Prize of the National Scientific and Technology Progress Award



#### **BUSINESS REVIEW AND PROSPECTS**

The vision of Essex Bio-Technology Limited (the "Company", together with its subsidiaries, the "Group") is to be a great and socially responsible corporation. Strategically, the Group develops, manufactures and commercialises genetically engineered therapeutic recombinant bovine basic fibroblast growth factor ("rb-bFGF"), with established mechanism of action in cellular proliferation, differentiation and migration.

The Group's business focuses on two main therapeutic areas: (i) Ophthalmology; and (ii) surgical arena of topical (skin) surface wounds primarily covering dermatology, stomatology, obstetrics and gynaecology (collectively referred to as the "Surgical"); while pursuing new therapeutics in oncology, orthopaedics and neurology through the Group's enrichment programme (the "Enrichment Programme").

Currently the Group has five commercialised biopharmaceutical products, formulated with rb-bFGF, that are being marketed and sold as Beifushu (eye drops and gel) for treatment of ocular wounds, Beifuji (spray and lyophilised powder) and Beifuxin (gel) for treatment of topical (skin) surface wounds, in the People's Republic of China (the "PRC") (collectively referred to as the "bFGF Series"). The bFGF Series are developed and manufactured by the Group, three of which were approved by 國家藥品監督管理局 (National Medical Products Administration) as Category I drugs and four of which are on the list of the National Drug List for Basic Medical Insurance, Work-Related Injury Insurance and Maternity Insurance issued by the National Healthcare Security Administration and the Ministry of Human Resources and Social Security of the PRC. Collectively, the combined turnover of the bFGF Series represented about 79.2% of the Group's total turnover for the year under review.

On 11 December 2019, the Group was granted with the approval for registration, manufacture and commercialisation of preservative-free single-dose Beifushu Eye Drops in the PRC. It is expected that the product will be commercialised in the PRC in the second half of 2020.

Apart from the preservative-free single-dose Beifushu Eye Drops, three other preservative-free single-dose eye drops, namely Tobramycin Eye Drops, Levofloxacin Eye Drops and Sodium Hyaluronate Eye Drops, were approved in the previous two years for commercialisation in the PRC, which are progressively gaining market access.

The Group maintains a pipeline of multi-project in research and development ("R&D") at various stages of clinical programmes, of which several projects involve growth factors, antibody and a handful of single-dose ophthalmic products.

The Group undertakes importation, promotion and distribution of a range of third party products that are complementary to the Group's therapeutics business of Ophthalmology and Surgical, collectively contributed about 20.2% to the Group's total turnover for the year under review.

#### Enrichment Programme

The Enrichment Programme was initiated since 2015, chiefly for expanding its R&D technologies and products portfolio. Up to the date of this report, the Group has invested totalling approximately HK\$432.2 million in projects and/or companies that are at different clinical stages of development of therapeutics particularly in the fields of ophthalmology and oncology, and in healthtech for therapy.

Each of the investments represented less than 5% of the Group's total assets as at 31 December 2019 and the date of this report, except for the total maximum commitment in relation to the clinical development of the  $SkQ_1$  Product (as defined below) under the co-development agreement (the "Co-Development Agreement") with Mitotech S.A. ("Mitotech") and Mitotech LLC dated 16 July 2018 and as supplemented and revised from time to time (please refer to the section headed "Ophthalmology" below for details).

During the year under review and up to the date of this report, the Group has further invested in the following fields/areas:

#### Stomatology

On 1 April 2019, the Group acquired 100% equity interest in 武漢伢典生物科技有限公司 (Wuhan Adv. Dental Co., Ltd.\*) ("Adv. Dental") at a consideration of approximately RMB1.2 million (equivalent to approximately HK\$1.4 million). The major product being manufactured and marketed by Adv. Dental is Carisolv, a product for the treatment of dental caries by using minimally invasive techniques.

#### Ophthalmology

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The Group had entered into the Co-Development Agreement with Mitotech and Mitotech LLC on 16 July 2018. Under the Co-Development Agreement (and as supplemented and revised from time to time), as at 31 December 2019 and the date of this report, the Group invested approximately US\$17.0 million (equivalent to approximately HK\$134.6 million) and approximately US\$17.3 million (equivalent to approximately HK\$136.7 million), respectively for a clinical development in the United States Food and Drug Administration first phase 3 clinical trial (the "First P3 Trial") of an ophthalmic solution containing SkQ<sub>1</sub> as its sole active pharmaceutical ingredient (the "SkQ<sub>1</sub> Product") which shall be provided as a pharmaceutical product in the field of dry eye disease. As disclosed in the announcement of the Company dated 19 July 2019, the results of the First P3 Trial have shown positive and encouraging topline data with clinically relevant signs and symptoms in respect of efficacy and safety.

Considering the development milestones are satisfactorily achieved in respect of the SkQ1 Product, on 10 December 2019, the Group exercised the option to fund the second phase 3 clinical trial of the SkQ1 Product (the "Second P3 Trial") up to a maximum of US\$20.0 million (equivalent to approximately HK\$156.8 million). The first patient first visit in the Second P3 Trial has commenced in December 2019. The Second P3 Trial was originally scheduled for completion by the second quarter of 2020, but would be delayed to the third quarter of 2020 due to the disruption from the pandemic of novel coronavirus (COVID-19). As at 31 December 2019 and the date of this report, the Group invested approximately US\$3.0 million (equivalent to approximately HK\$23.6 million) and approximately US\$6.1 million (equivalent to approximately HK\$47.7 million), respectively for the Second P3 Trial.

Total investment cost of approximately HK\$158.2 million, including the investment cost for the First P3 Trial and the Second P3 Trial of approximately HK\$134.6 million and approximately HK\$23.6 million respectively, presented as "Acquired Intangible Assets" under the Group's consolidated financial statements as at 31 December 2019 represented 7.6% of the Group's total assets as at 31 December 2019.

Mitotech is a clinical-stage Luxembourg-based biotechnology company developing novel drugs for the treatment of predominantly age-related disorders. The investment presents a good opportunity for the parties to leverage on their respective strengths and resources to jointly pursue and accelerate the development of ophthalmic products for the global market.

#### Oncology

The Group entered into a convertible loan agreement and a subscription and shareholders deed (the "Subscription and Shareholders Deed") with Antikor Biopharma Limited ("Antikor") during the year under review. Pursuant to the Subscription and Shareholders Deed (and as supplemented and revised from time to time), the Group conditionally agreed to subscribe for ordinary shares of Antikor (the "Subscription Shares") at the aggregate consideration of around US\$3.1 million (equivalent to approximately HK\$24.2 million) by way of several tranches, including the conversion of the convertible loan subscribed by the Group in 2019. Payment and completion of each tranche has been and will be made in accordance with the achievement and completion of the corresponding milestones. Assuming all tranches of the Subscription Shares are fully subscribed by the Group, the Subscription Shares will represent approximately 40.1% of the enlarged and fully diluted share capital of Antikor.

Total investment as at the date of this report is approximately US\$1.6 million (equivalent to approximately HK\$12.5 million).

On 23 July 2019, the Group and Antikor entered into a license agreement, pursuant to which Antikor will grant to the Group an exclusive license in relation to any therapeutic products and therapies (the "Licensed Products") using the specified patent, know-how and technology in relation to fragment drug conjugates ("FDCs").

Antikor is an early stage biotechnology company incorporated and registered in England and Wales, focusing on the development of miniaturised antibody FDCs for cancer therapy.

The Group is enthusiastic about the investment opportunity in Antikor and is optimistic about the development and commercialisation potential of the Licensed Products. The strategic investment offers the Group with an opportunity to access to the novel and unique technology platform of FDCs in addressing the immunotherapy in oncology.

#### Healthtech

YesDok Pte. Ltd. ("YesDok")

On 28 June 2019, the Group entered into a convertible loan agreement with YesDok, pursuant to which the Group made available a convertible loan in the principal amount of US\$2.0 million (equivalent to approximately HK\$15.6 million) to YesDok for a term of 18 months.

The conversion of the principal amount of the convertible loan into such number of shares will represent not more than 19% of the enlarged and fully diluted share capital of YesDok. As at the date of this report, the Group has not converted any of the principal amount of the convertible loan into shares of YesDok.

YesDok is a company incorporated and registered in Singapore, providing e-health services that is reachable through mobile platform. The investment in YesDok is in line with the Group's strategic development plans in the therapy business.

#### 成都上工醫信科技有限公司 (Chengdu Shanggong Medical Technology Co., Ltd.\*) ("Shanggong")

Following the acquisition of around 8% of equity interest in Shanggong in 2018, on 6 December 2019, the Group further entered into a convertible loan agreement with Shanggong to make available a convertible loan in the principal amount of RMB15.0 million (equivalent to approximately HK\$17.0 million) to Shanggong for a term of 12 months, interest-bearing at a rate of 10% per annum.

The conversion of the principal amount of the convertible loan into such equity interest, together with the equity interest acquired in 2018, will represent approximately 15.4% of the enlarged and fully diluted equity interest of Shanggong. As at the date of this report, the Group has not converted any of the principal amount of the convertible loan into equity interest of Shanggong.

Shanggong is a medical data analytics (AI Algorithm) company in the medical service industry in the PRC, having fully curated, quality controlled over 1 million retinal images of diabetic patients in the PRC, which forms a retinopathy big data that enables AI Algorithm to perform its diagnosis. The AI Algorithm can screen retinal images of patients and detect diabetic retinopathy, which affects almost a third of diabetes patients that would otherwise be examined by highly trained ophthalmologists.

The investment in Shanggong is a strategic consideration for enhancing the Group's market positioning in the field of ophthalmology.

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#### MARKET DEVELOPMENT

For achieving a sustainable traction in ongoing growth amid recent significant regulatory changes on how drugs are priced and prescribed, the Group initiated the following sales and marketing strategies and tactics during the year under review:

- Investing in clinical observation programmes for affirming additional clinical indications of its commercialised products;
- Reaching out to market in lower-tier cities;
- Cultivating pharmaceutical stores, where possible, as complementary sales channel; and
- Building on-line platform for medical consultation and e-prescription for patients with chronic diseases under its healthtech initiative.

As at 31 December 2019, the Group maintains 43 regional sales offices (the "RSOs") and a total number of about 1,300 sales and marketing representatives, out of which approximately 730 people are full-time staff and approximately 570 people are on contract basis or from appointed agents.

During the year under review, the Group's pharmaceutical products are being prescribed in around 8,600 hospitals and medical organisations, coupled with approximately 2,000 pharmaceutical stores, which are mainly located in the major cities, provinces and county cities in the PRC.

The RSOs and sales and marketing representatives are deployed across major cities and provinces in the PRC. They are divided into two specialised teams for Ophthalmology and Surgical.

The RSOs are tasked with the function of (i) promoting the Group's products to pharmaceutical companies and hospitals; and (ii) providing training to medical practitioners on clinical applications of the Group's products. In addition, these RSOs serve another vital role to the Group in gathering market intelligence and feedback for the Group's R&D planning and clinical studies.

#### RESEARCH AND DEVELOPMENT

The Group's key R&D initiatives comprise of growth factor, antibody (i.e. mAb, bsAb, sdAb, scFv, ADC/FDC, etc.), drug formulation and Blow-Fill-Seal ("BFS") platform. Growth factor, antibody and drug formulation are technologies for the development of therapeutic drugs, whereas BFS platform is a state-of-the-art manufacturing facility for producing preservative-free single-dose drugs, in particular for ophthalmic drugs.

One of the Group's technology platform is built on a recombinant proteins, in particular, the basic fibroblast growth factor (bFGF). To capitalise on the proprietary technique and know-how in fibroblast growth factors (FGF), the Group plans to deliver a series of high-quality biopharmaceutical products to establish itself as a market leader in the field of ophthalmology and wound healing. Furthermore, the Group over the past few years has been engaging in exploratory research on biologics-based approaches in various fields; the recent strategic alliance forged with Antikor is furtherance of our research programme, especially in the field of oncology.

The establishment of the BFS platform has strengthened the Group's core competency to develop and produce a series of preservative-free single-dose drugs. During the year under review, the Group was granted with the approval for registration and commercialisation of preservative-free single-dose Beifushu Eye Drops in the PRC. As at 31 December 2019, the Group has been granted with the approval for registration and commercialisation of 4 types of preservative-free single-dose eye drops in the PRC, and has obtained a 藥 品GMP證書 (Certificate of Good Manufacturing Practices for Pharmaceutical Products) in respect of the preservative-free single-dose Tobramycin Eye Drops. It is expected that the handful of preservative-free single-dose ophthalmic drugs under the development would be approved within the next 2 years.

As at the date of this report, the Group has obtained a total of 18 patent certificates or authorisation letters: 15 發明專利 (invention patents) and 3 實用新型專利 (utility model patents).

To advance our pursuits of new therapeutics programme involving antibodies that, in particular, target in oncology and ophthalmology, a wholly-owned subsidiary, EssexBio Therapeutics Inc. ("EssexBio USA"), has been incorporated in the United States on 9 March 2020. EssexBio USA is set up as the Group's R&D centre and clinical trial management of the Group's products in the United States. Being in the United States, EssexBio USA will position the Group with better visibility for in and out licensing potential of technologies and products.

#### PRODUCTION CAPABILITY

The Group's factory in Zhuhai is fully equipped with production plants for the production of active pharmaceutical ingredients, the Group's flagship biopharmaceutical formulations and the state-of-the-art BFS production plants for the production of preservative-free single-dose drugs.

#### CONSTRUCTION OF THE SECOND FACTORY IN THE PRC

For the near-term expansion of the Group, a piece of land of about 15,000 square metres located at 珠海高 新區科技創新海岸 (Zhuhai Hi-Tech Industrial Park\*) was acquired in 2018. The land is within walking distance from the Group's existing factory. The plan is to construct the Group's second factory with a gross floor area (GFA) of about 58,000 square metres to house the Group's R&D centre, additional manufacturing facility, administrative office and staff hostel. Construction work has started on 1 January 2020 and is expected to be completed by mid 2023.

#### FINANCIAL REVIEW

The Group's revenue is chiefly derived and denominated in Renminbi from its operations in the PRC. For the year ended 31 December 2019, turnover presented in Hong Kong Dollar was weighed down by around 4.6% due to the weakening of Renminbi during the year under review.

The sectoral business of the Group is organised under:

- 1. Ophthalmology Beifushu series and third party ophthalmic products including Xalatan<sup>®</sup> Eye Drops, Xalacom<sup>®</sup> Eye Drops and 適麗順 (lodized Lecithin Capsules\*); and
- 2. Surgical Beifuji series and third party surgical products including 伊血安顆粒 (Yi Xue An Granules\*)

The sectoral turnover of Ophthalmology and Surgical is approximately represented by 44.4% and 55.6% of the Group's turnover, respectively.

Composition of turnover for the years ended 31 December 2019 and 2018, respectively, is shown in the following table:

	Presentation Currency in HK\$				Comparison Results in RMB			
	Increase		019 Composition		018 Composition	Increase	2019 RMB'm	2018 RMB'm
Ophthalmology Surgical	7.3% 10.0%	567.5 712.0	44.4% 55.6%	529.0 647.5	45.0% 55.0%	11.8% 14.7%	499.4 626.5	446.5 546.4
Total	8.8%	1,279.5	100%	1,176.5	100%	13.4%	1,125.9	992.9

Ophthalmology contributed approximately HK\$567.5 million to the Group's turnover for the year ended 31 December 2019, representing an increase of 7.3% (about 11.8% increase in RMB-denominated basis) as compared to the previous year. The increase in turnover from the overall ophthalmic products was attributable to the turnover growth of 43.5% from third party products, but was weighed down by a decrease of 11.0% in turnover from Beifushu series. The decrease was due to prudent decision taken to guard against such unfavourable trading conditions resulted from regulatory and policy changes in recent years.

Surgical recorded a total turnover of approximately HK\$712.0 million for the year ended 31 December 2019, representing an increase of 10.0% (about 14.7% increase in RMB-denominated basis) as compared to the previous year. The increase was mainly attributable to the turnover growth of 10.9% from the Group's Beifuji series.

During the year under review, the Group achieved a profit of approximately HK\$302.5 million as compared to the previous year of approximately HK\$231.1 million, representing an increase of 30.9% (about 36.5% increase in RMB-denominated basis).

The positive result is a testament to its resilience to changes in external operating conditions.

Average turnover generated by each sales and marketing representative increased by 10.4% to approximately HK\$984,000 for the year ended 31 December 2019 as compared to approximately HK\$891,000 for the previous year. It is a reflection of the effectiveness of management on overall sales and marketing activities during the year under review.

The distribution and selling expenses for the year under review were approximately HK\$632.8 million as compared to the corresponding period last year of approximately HK\$649.7 million, representing a decrease of 2.6% in spite of the increase in turnover presented in Hong Kong Dollar and Renminbi by 8.8% and 13.4% respectively. Such expenses primarily consisted of remuneration, advertising costs, travelling and transportation costs, costs for organisation of seminars and conferences for product training and awareness, etc. The decrease is attributed from higher productivity of each salesperson and better control of expenses on marketing events.

The administrative expenses for the year under review were approximately HK\$81.7 million as compared to the previous year of approximately HK\$68.9 million. The increase in administrative expenses was mainly due to the increase in staff costs, exchange differences and depreciation of property, plant and equipment by approximately HK\$10.9 million, approximately HK\$10.0 million and approximately HK\$3.5 million respectively.

R&D expenditures incurred during the year ended 31 December 2019 decreased to approximately HK\$32.6 million of which approximately HK\$29.2 million were capitalised, whereas total expenditures incurred during the year ended 31 December 2018 were approximately HK\$35.1 million of which approximately HK\$17.0 million were capitalised. These expenditures are mainly incurred in the PRC.

During the year ended 31 December 2019, the Group partially divested its investment in MeiraGTx Holdings plc (Stock code: MGTX (NASDAQ)) in the open market with a realised gain of approximately HK\$26.4 million for the year. The gain was recorded in other comprehensive income instead of profit or loss. The remaining investment held as at 31 December 2019 has a market value of approximately HK\$10.6 million. This is the maiden divestment from its investment portfolio under the Enrichment Programme.

The Group had cash and cash equivalents of approximately HK\$473.3 million as at 31 December 2019 (2018: approximately HK\$311.1 million).

The Group's bank borrowings as at 31 December 2019 were HK\$220.0 million (2018: HK\$55.0 million), among which 8.8% was repayable within 1 year and 91.2% was repayable in more than 1 year but within 5 years. All of the Group's bank borrowings were denominated in Hong Kong Dollar and bear interest at floating rate. The interest rate of the Group's bank borrowings was 3.7% as at 31 December 2019. Please refer to the subsection headed "Liquidity and Financial Resources" for details of banking facilities.

The total finance costs of the Group for the year ended 31 December 2019 were approximately HK\$7.0 million (2018: approximately HK\$7.4 million), including an imputed interest expense on the convertible loan payable amounting to approximately HK\$8.7 million (2018: approximately HK\$8.3 million) of which approximately HK\$2.3 million (2018: approximately HK\$2.2 million) was capitalised during the year under review.

#### Convertible loan from International Finance Corporation ("IFC")

On 6 July 2016, the Company entered into a convertible loan agreement (the "Convertible Loan Agreement") with IFC, being a member of the World Bank Group and an international organisation established by Articles of Agreement among its member countries including the PRC, pursuant to which IFC agreed to lend, and the Company agreed to borrow, a convertible loan in an aggregate principal amount of HK\$150.0 million at an interest rate of 1.9% per annum. Subject to the terms of the Convertible Loan Agreement, IFC has the right to convert all or any part of the outstanding principal amount of the convertible loan into ordinary shares of the Company ("Conversion Shares") at a conversion price of HK\$5.90 per share (subject to adjustments as set out in the Convertible Loan Agreement) at any time after the date of the disbursement and prior to the maturity date (i.e. the date falling on the fifth anniversary of the date of the disbursement).

#### Use of net proceeds from the convertible loan

The net proceeds from the convertible loan (after deducting the fees and expenses in relation to the obtaining of the convertible loan) are approximately HK\$145.0 million, which were intended to be utilised for the Company's strategic investment in and development of the Group's biopharmaceutical business and general working capital requirements. All net proceeds had been utilised in 2018 according to the intended use.

#### Dilutive effect of the conversion of the convertible loan

As at 31 December 2019, no part of the outstanding principal amount of the convertible loan of HK\$150.0 million has been converted into Conversion Shares.

On the assumption that the convertible loan would be converted into Conversion Shares in full at the initial conversion price of HK\$5.90 per share, the aggregate principal amount of the convertible loan of HK\$150.0 million is convertible into 25,423,728 Conversion Shares.

The following table sets out the total number of shares of the Company to be issued upon full conversion of the convertible loan as at 31 December 2019:

Shareholders	As at 31 Dec	cember 2019	Immediately upon full conversion of the convertible loan at the conversion price nber 2019 of HK\$5.90 per share			
	No. of shares	Approximate %	No. of shares	Approximate %		
Ngiam Mia Je Patrick	147,279,000	25.48	147,279,000	24.41		
Ngiam Mia Kiat Benjamin	145,354,000	25.15	145,354,000	24.09		
Dynatech Ventures Pte Ltd (Note 1)	6,666,667	1.15	6,666,667	1.10		
Directors of the Company (the "Directors")						
(other than Ngiam Mia Je Patrick) (Note 2)	7,280,450	1.26	7,280,450	1.21		
IFC	-	_	25,423,728	4.21		
Other shareholders	271,356,883	46.96	271,356,883	44.98		
	577,937,000	100	603,360,728	100		

Notes:

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(1) 6,666,667 shares were held by Dynatech Ventures Pte Ltd which was wholly owned by Essex Investment (Singapore) Pte Ltd, which in turn was owned by Ngiam Mia Je Patrick and Ngiam Mia Kiat Benjamin in equal shares.

(2) Amongst these 7,280,450 shares, 5,244,300 shares were registered in the name of Fang Haizhou and 2,036,150 shares were registered in the name of Zhong Sheng.

(3) Lauw Hui Kian is the spouse of Ngiam Mia Je Patrick (an executive Director) and is deemed to be interested in the shares in which Ngiam Mia Je Patrick is interested/deemed to be interested.

#### Dilutive effect on earnings per share

Based on the profit attributable to owners of the Company for the year ended 31 December 2019 of approximately HK\$302.5 million, the basic and diluted earnings per share attributable to owners of the Company, after considering the full conversion of the convertible loan, were HK52.29 cents and HK51.13 cents respectively.

#### The Company's ability to meet the repayment obligations under the convertible loan

Based on the cash and cash equivalents as at 31 December 2019 and the cash flow from the operations of the Company for the year then ended, the Company has the ability to meet its repayment obligations under the convertible loan which remained unconverted to Conversion Shares as at 31 December 2019.

#### **REPURCHASE OF SHARES**

During August 2019, the Company repurchased 870,000 of its shares on The Stock Exchange of Hong Kong Limited and these shares were subsequently cancelled by the Company. The highest and lowest price per share paid was HK\$5.30 and HK\$4.79 respectively and the total amount paid for the repurchases of HK\$4,323,700 was paid wholly out of retained profits.

The repurchase of the Company's shares during the year was effected by the Directors, pursuant to the mandate from shareholders received at the last annual general meeting, with a view to benefiting shareholders as a whole by enhancing the net asset value per share and earnings per share of the Group.

#### FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

Save as disclosed in this report, as at 31 December 2019, the Group did not have any immediate plan for material investments or acquisition of material capital assets.

#### LIQUIDITY AND FINANCIAL RESOURCES

As at 31 December 2019, the Group obtained banking facilities of approximately HK\$406.8 million, of which HK\$220.0 million was utilised. All of the banking facilities were secured by the corporate guarantees provided by the Company and subsidiaries within the Group and a pledged deposit which amounted to HK\$44.0 million.

As at 31 December 2019, the Group had cash and cash equivalents of approximately HK\$473.3 million as compared to approximately HK\$311.1 million as at 31 December 2018. Among the cash and cash equivalents of the Group as at 31 December 2019, 74.2% was denominated in Renminbi, 25.2% was denominated in Hong Kong Dollar and 0.4% was denominated in US Dollar.

The Group monitors its capital structure on the basis of a gearing ratio which is defined as the ratio of total liabilities to total assets. The gearing ratio as at 31 December 2019 was 42.4% (2018: 35.9%).

#### CHARGES ON GROUP ASSETS

As at 31 December 2019, bank deposit of HK\$44.0 million (2018: HK\$11.0 million) was pledged to secure the Group's banking facilities.

#### CAPITAL COMMITMENTS

As at 31 December 2019, the Group had capital commitments which amounted to approximately HK\$365.8 million (2018: approximately HK\$324.7 million).

#### CONTINGENT LIABILITIES

As at 31 December 2019, the Group did not have any significant contingent liabilities (2018: Nil).

# MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES, ASSOCIATED COMPANIES AND JOINT VENTURES

Save as disclosed in this report, there were no material acquisitions or disposals of subsidiaries, associates or joint ventures during the year ended 31 December 2019.

#### SIGNIFICANT INVESTMENTS HELD

Save as disclosed in this report, the Group did not hold any significant investments as at 31 December 2019.

#### FOREIGN EXCHANGE EXPOSURE

It is the Group's policy to borrow and deposit cash in local currencies to minimise currency risk.

The Group's assets, liabilities and transactions are mainly denominated in Hong Kong Dollar, Renminbi or US Dollar. The Directors are of the view that the Group's operating cash flow and liquidity are not subject to significant foreign exchange risks and therefore no hedging arrangements were made. So long as the linked exchange rate system in Hong Kong with US Dollar is maintained, it is expected that the Group will not be subject to any significant exchange risk. However, the Group will review and monitor the relevant foreign exchange exposure from time to time based on its business development requirements and may enter into foreign exchange hedging arrangements as appropriate.

#### TREASURY POLICY

The Group generally financed its operations with internally generated cash flows, bank and other borrowings. The Group placed these resources into interest-bearing bank accounts opened with the PRC and Hong Kong banks and earned interests in accordance with the PRC and Hong Kong banks rates. Bank deposits were mainly denominated in Renminbi, Hong Kong Dollar and US Dollar.

#### **EMPLOYEES**

As at 31 December 2019, the Group had a total of 1,110 full-time employees (2018: 1,034 full-time employees). The aggregate remuneration of the Group's employees, including that of the Directors, for the year under review and the preceding year amounted to approximately HK\$214.5 million and approximately HK\$146.0 million, respectively. The Group remunerates its employees based on their performance, experience and the prevailing industry practice. Share options and bonuses are also available to employees of the Group at the discretion of the Directors depending on the financial performance of the Group. Details of the share option scheme of the Company are disclosed in note 35 to the financial statements.

Each executive Director has entered into a service agreement with the Company which will expire on 26 June 2020 unless it is terminated by either party by giving the other not less than six months' written notice. The annual remuneration of each executive Director was fixed in his service agreements and he is also entitled to a discretionary annual bonus of such amount (if any) as the board of Directors may determine in its discretion from time to time having regard to the operating results of the Group and his performance in the relevant financial year, provided that (a) the aggregate amount of the discretionary annual bonuses payable to all Directors in any financial year shall not exceed 5% of the consolidated net profit after taxation and non-controlling interests but before extraordinary items of the Company as shown in its consolidated audited accounts for such financial year (the "Net Profit"); (b) the Net Profit for such financial year exceeds HK\$50,000,000; and (c) the amount of the discretionary annual bonus payable to each director of the Company in respect of any financial year shall not exceed 1.4 times of his annual basic salary as a director of the Company in respect of such financial year. The discretionary annual bonus, if any, shall be payable in respect of each financial year.

Other remuneration and benefits, including retirement benefits scheme, remained at an appropriate level.

For identification purpose only

The directors (the "Directors") of Essex Bio-Technology Limited (the "Company", together with its subsidiaries, the "Group") are pleased to present their report and the audited financial statements of the Company and the consolidated financial statements of the Group for the year ended 31 December 2019.

#### PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. Details of the principal activities of the subsidiaries of the Company are set out in note 38 to the financial statements. There were no significant changes in the nature of the Group's principal activities during the year ended 31 December 2019.

#### **RESULTS AND DIVIDENDS**

The Group's profit for the year ended 31 December 2019 and the state of affairs of the Company and of the Group at that date are set out in the financial statements on pages 68 to 145.

An interim dividend of HK\$0.035 per ordinary share was paid on 20 September 2019. The Directors have recommended the payment of a final dividend of HK\$0.05 per ordinary share for the financial year ended 31 December 2019 to the shareholders of the Company whose names appear on the register of members of the Company on Wednesday, 20 May 2020. Subject to shareholders' approval, the final dividend will be payable on Tuesday, 2 June 2020. As at the date of this report, there was no arrangement with any shareholder of the Company under which he/she/it has waived or agreed to waive any dividends.

#### CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from Monday, 4 May 2020 to Thursday, 7 May 2020 (both days inclusive) for ascertaining shareholders' right to attend and vote at the forthcoming annual general meeting to be held on Thursday, 7 May 2020. During this period, no transfer of shares will be registered. In order to be entitled to attend the aforesaid annual general meeting, all transfers of shares accompanied by the relevant share certificates and properly completed transfer forms must be lodged with the Hong Kong share registrar of the Company, Hong Kong Registrars Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Wednesday, 29 April 2020.

The register of members of the Company will be closed from Monday, 18 May 2020 to Wednesday, 20 May 2020 (both days inclusive) for ascertaining shareholders' entitlement to the proposed final dividend. No transfer of shares will be registered during this period. In order to be qualified for the proposed final dividend to be approved at the forthcoming annual general meeting to be held on Thursday, 7 May 2020, all transfers of shares accompanied by the relevant share certificates and properly completed transfer forms must be lodged with the Hong Kong share registrar of the Company, Hong Kong Registrars Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Friday, 15 May 2020.

#### FINANCIAL SUMMARY

A summary of the published results and assets and liabilities of the Group for the past five financial years, as extracted from the audited financial statements, is set out on page 146. This summary does not form part of the audited financial statements.

#### **BUSINESS REVIEW**

#### Overview

The Group's emphasis continued primarily on manufacturing and selling of its flagship biopharmaceutical products for the treatment and healing of surface wounds and eye wounds. The Group's business focuses on two main therapeutic areas: (i) Ophthalmology; and (ii) surgical arena of topical (skin) surface wounds primarily covering dermatology, stomatology, obstetrics and gynaecology (collectively referred to as the "Surgical"); while pursuing new therapeutics in oncology, orthopaedics and neurology through the Group's enrichment programme (the "Enrichment Programme"). The Group maintains a pipeline of multi-project in research and development ("R&D") at various stages of clinical programmes, of which several projects involve growth factors, antibody and a handful of single-dose ophthalmic products.

The Group's pharmaceutical products are being prescribed in around 8,600 hospitals and medical organisations, coupled with approximately 2,000 pharmaceutical stores, which are mainly located in the major cities, provinces and county cities in the People's Republic of China (the "PRC") and are managed directly by its 43 regional sales offices (the "RSOs") with about 1,300 sales and marketing representatives.

The Enrichment Programme was initiated since 2015, chiefly for expanding its R&D technologies and products portfolio. Up to the date of this report, the Group has invested totalling approximately HK\$432.2 million in projects and/or companies that are at different clinical stages of development of therapeutics particularly in the fields of ophthalmology and oncology, and in healthtech for therapy.

Each of the investments represented less than 5% of the Group's total assets as at 31 December 2019 and the date of this report, except for the total maximum commitment in relation to the clinical development of the SkQ<sub>1</sub> Product (as defined below) under the co-development agreement (the "Co-Development Agreement") with Mitotech S.A. and Mitotech LLC dated 16 July 2018 and as supplemented and revised from time to time. Total investment cost of approximately HK\$158.2 million, including the investment cost for the First P3 Trial (as defined below) and the Second P3 Trial (as defined below) of approximately HK\$134.6 million and approximately HK\$23.6 million respectively, presented as "Acquired Intangible Assets" under the Group's consolidated financial statements as at 31 December 2019 represented 7.6% of the Group's total assets as at 31 December 2019.

A summary of major projects in the Enrichment Programme is as follows:

Company	Relationship/ Stake of the Group	Extended Interests
武漢伢典生物科技有限公司 (Wuhan Adv. Dental Co., Ltd.*) ("Adv. Dental"), PRC It focuses on developing medical equipment of minimally invasive medical technologies, particularly with minimally invasive repair of dental pain-free technology system.	Agent (by agency agreement dated 28 April 2015)	On 1 April 2019, the Group acquired 100% equity interest in Adv. Dental at a consideration of approximately RMB1.2 million. The major product being manufactured and marketed by Adv. Dental is Carisolv, a product for the treatment of dental caries by using minimally invasive techniques.

Company	Relationship/ Stake of the Group	Extended Interests
Humacyte Inc ("Humacyte"), USA Website: http://www.humacyte.com	Investor (Initial investment cost: US\$1.1 million)	Ongoing discussion on collaboration in the PRC.
Humacyte is a regenerative medicine company focused on vascular therapies.	Date of subscription agreement: 29 July 2015	
Abpro Corporation ("Abpro"), USA Website: http://www.abpro-labs.com	Collaboration and license agreement and investor (Initial investment cost: US\$3.6 million)	Ongoing discussion with Abpro on collaboration of R&D projects and licensing products.
Abpro is a USA-based biotech company focusing on the field of industrial biotechnology; and it is principally engaged in the business of developing novel biomolecules for human and animal health, including antibodies against traditionally difficult targets, for companies developing products in the research, diagnostic and therapeutic markets.	Date of collaboration and license and subscription agreements: 22 January 2016	
AC Immune SA ("ACI"), Switzerland Website: http://www.acimmune.com	Investor (Initial investment cost: US\$5.0 million)	Collaboration with ACI to develop a novel biological therapeutic for the treatment of neurodegenerative
ACI is a clinical stage Swiss-based biopharmaceutical company focused on neurodegenerative diseases with four	Date of subscription agreement: 11 April 2016	diseases.
product candidates in clinical trials. ACI's two proprietary technology platforms create antibodies, small molecules and vaccines designed to address a broad spectrum of neurodegenerative indications, such as Alzheimer's disease.	Date of research collaboration agreement: 19 May 2017	
Listed on NASDAQ on 23 September 2016; Stock Quote: ACIU		

Company	Relationship/ Stake of the Group	Extended Interests
MeiraGTx Limited ("MeiraGTx"), UK Website: http://www.meiragtx.com	Investor (Initial investment cost: US\$5.0 million)	Divested part of the shares in 2019 and recorded a realised gain of approximately HK\$26.4 million in
MeiraGTx is a clinical-stage biotech company developing novel gene therapy treatments for a wide range of inherited and acquired disorders for which there are no effective treatments available.	Date of subscription agreement: 23 February 2018	other comprehensive income for the year. The remaining investment held as at 31 December 2019 has a market value of approximately HK\$10.6 million.
Listed on NASDAQ on 8 June 2018; Stock Quote: MGTX		
成都上工醫信科技有限公司 (Chengdu Shanggong Medical Technology Co., Ltd.*) ("Shanggong"), PRC Website: http://www.sgex.com.cn	Investor (by investment agreement dated 18 July 2018) (Initial investment cost: RMB20.0 million); and	Enhancing the Group's market positioning in the ophthalmology business.
Shanggong is a medical data analytics (AI Algorithm) company in the medical service industry in the PRC, having fully curated, quality controlled over 1 million retinal images of diabetic patients in the PRC, which forms a retinopathy big data that enables AI Algorithm to perform its diagnosis. The AI Algorithm can screen retinal images of patients and detect diabetic retinopathy, which affects almost a third of diabetes patients that would otherwise be examined by highly trained ophthalmologists.	Lender under the convertible loan of RMB15.0 million (by loan agreement dated 6 December 2019)	
Mitotech S.A. ("Mitotech"), Luxembourg Website: http://www.mitotechpharma.com	Strategic cooperation in R&D projects	Cooperate with Mitotech to develop an ophthalmic solution containing SkQ1 as its sole active
Mitotech is a clinical-stage Luxembourg- based biotechnology company developing novel drugs for the treatment of predominantly age-related disorders.	Date of co-development agreement: 16 July 2018 (as supplemented and revised from time to time)	pharmaceutical ingredient (the "SkQ1 Product") by providing funding to finance the first and second phase 3 clinical trials in
A. in	Date of license agreement: 18 July 2018	the United States Food and Drug Administration.

Company	Relationship/ Stake of the Group	Extended Interests
DB Therapeutics, Inc. ("DBT"), USA DBT is an early stage medical device company focusing on the development of radiotherapeutic bandages for the treatment of non-melanoma skin cancer.	Agent (by license agreement dated 29 October 2018); and Lender under the convertible loan (disburse in several tranches) of US\$4.5 million in total (by loan agreement dated 29 October 2018; first tranche of US\$0.6 million disbursed on 8 November 2018)	Being exclusive distributor of certain radiotherapeutic bandage for treatment of non-melanoma skin cancer in the PRC (including Hong Kong and Macau), Taiwan, Australia, New Zealand, Korea and Japan.
Antikor Biopharma Ltd ("Antikor"), UK Website: http://www.antikor.co.uk Antikor is an early stage biotechnology company focusing on the development of miniaturised antibody fragment drug conjugates for cancer therapy.	Investor (Initial investment cost: US\$1.6 million) Date of subscription and shareholders deed: 19 July 2019 (as supplemented and revised from time to time) Date of license agreement: 23 July 2019	Ongoing discussion with Antikor on strategic cooperation in future.
YesDok Pte. Ltd. ("YesDok"), Singapore Website: http://www.yesdok.com YesDok is a company providing e-health service that is reachable through mobile platform.	Lender under the convertible loan of US\$2.0 million Date of loan agreement: 28 June 2019	Ongoing discussion with YesDok on strategic cooperation in future.

# FINANCIAL KEY PERFORMANCE INDICATORS

For the year ended 31 December 2019, the Group achieved a turnover of approximately HK\$1,279.5 million (2018: approximately HK\$1,176.5 million), representing a growth rate of 8.8% (or a growth rate of 13.4% in RMB-denominated basis) over last year. Profit for the year was approximately HK\$302.5 million (2018: approximately HK\$231.1 million), representing an increase of 30.9% (or an increase of 36.5% in RMB-denominated basis) over last year.

Ophthalmology contributed approximately HK\$567.5 million to the Group's turnover for the year ended 31 December 2019, representing an increase of 7.3% (or an increase of 11.8% in RMB-denominated basis) as compared to the previous year.

Surgical recorded a total turnover of approximately HK\$712.0 million for the year ended 31 December 2019, representing an increase of 10.0% (or an increase of 14.7% in RMB-denominated basis) as compared to the previous year.

As at 31 December 2019, the Group maintains 43 RSOs and a total number of about 1,300 sales and marketing representatives, out of which approximately 730 people are full-time staff and approximately 570 people are on contract basis or from appointed agents.

The RSOs and sales and marketing representatives are deployed across major cities and provinces in the PRC. They are divided into two specialised teams for Ophthalmology and Surgical.

To reward our valued shareholders for their years of valuable support, an interim dividend of HK\$0.035 per ordinary share was paid on 20 September 2019 and the board of Directors (the "Board") is proposing a final dividend of HK\$0.05 per ordinary share to be approved at the upcoming annual general meeting of the Company.

The Group had cash and cash equivalents of approximately HK\$473.3 million as at 31 December 2019 (2018: approximately HK\$311.1 million).

The Group's bank borrowings as at 31 December 2019 were HK\$220.0 million (2018: HK\$55.0 million), among which 8.8% was repayable within 1 year and 91.2% was repayable in more than 1 year but within 5 years. All of the Group's bank borrowings were denominated in Hong Kong Dollar and bear interest at floating rate. The interest rate of the Group's bank borrowings was 3.7% as at 31 December 2019.

The total finance costs of the Group for the year ended 31 December 2019 were approximately HK\$7.0 million (2018: approximately HK\$7.4 million), including an imputed interest expense on the convertible loan payable amounting to approximately HK\$8.7 million (2018: approximately HK\$8.3 million) of which approximately HK\$2.3 million (2018: approximately HK\$2.2 million) was capitalised during the year under review.

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# FUTURE DEVELOPMENT

The Group expects continued organic growth from its flagship biopharmaceutical products, formulated with recombinant bovine basic fibroblast growth factor (rb-bFGF), in the near future years. This will be realised through expanding sales into major county cities in the PRC and executing its clinical plans to affirm additional therapeutic indications.

The Group undertakes importation, promotion and distribution of a range of third party products that are complementary to the Group's therapeutics business of Ophthalmology and Surgical.

The Group is continuously and strategically strengthening its R&D capabilities and project pipeline. It entered into the Co-Development Agreement with Mitotech dated 16 July 2018 (as supplemented and revised from time to time) in relation to the clinical development in the United States Food and Drug Administration first phase 3 clinical trial (the "First P3 Trial") of the SkQ<sub>1</sub> Product. The results of the First P3 Trial have shown positive and encouraging topline data with clinically relevant signs and symptoms in respect of efficacy and safety. Considering the development milestones are satisfactorily achieved in respect of the SkQ<sub>1</sub> Product, on 10 December 2019, the Group exercised the option to fund the second phase 3 clinical trial of the SkQ<sub>1</sub> Product (the "Second P3 Trial") up to a maximum of US\$20.0 million (equivalent to approximately HK\$156.8 million). The first patient first visit in the Second P3 Trial has commenced in December 2019. The Second P3 Trial was originally scheduled for completion by the second quarter of 2020, but would be delayed to the third quarter of 2020 due to the disruption from the pandemic of novel coronavirus (COVID-19).

The Group's investment in Antikor, a company focusing on the development of miniaturised antibody fragment drug conjugates for cancer therapy, is a strategic consideration to enable the Group to advance its therapeutics into oncology.

Further, the Group acquired 100% equity interest in Adv. Dental to secure the distribution right of Carisolv products for treating dental caries by using minimally invasive techniques.

Beyond therapeutics, the Group started investing in Healthtech for therapy business arena. Its maiden investment was in Shanggong in 2018. Shanggong is a medical data analytics (AI Algorithm) company in the medical service industry in the PRC, having fully curated, quality controlled over 1 million retinal images of diabetic patients in the PRC, which forms a retinopathy big data that enables AI Algorithm to perform its diagnosis. The AI Algorithm can screen retinal images of patients and detect diabetic retinopathy, which affects almost a third of diabetes patients that would otherwise be examined by highly trained ophthalmologists. During the year under review, the Group further invested RMB15.0 million in Shanggong under a convertible loan arrangement.

In addition, the Group invested US\$2.0 million in YesDok, which is a company incorporated and registered in Singapore providing e-health service that is reachable through mobile platform. The investment is structured under a convertible loan arrangement.

## EVENT AFTER THE REPORTING PERIOD

The outbreak of the novel coronavirus (COVID-19) has been declared a pandemic by the World Health Organisation as at the date of this report. If the outbreak remains protracted, the Group's performances would be negatively impacted, including the Group's R&D projects and ongoing clinical trial programmes would be delayed. The Board will continue to assess the impact of the outbreak on the Group's operation and financial performance and closely monitor the Group's exposure to the risks and uncertainties in connection with the outbreak. The Company will make further announcement(s) in accordance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") as and when necessary.

In order to support prevention, control and/or relief works for the outbreak, the Group has made a cash donation of RMB5.0 million to a major humanitarian organisation and donated the Group's dermatological product, namely Beifuxin Gel, in the amount worth of RMB2.5 million to various hospitals in the PRC.

#### PRINCIPAL RISKS AND UNCERTAINTIES

There are a number of factors that may affect the performance of the Group. The summary of major risks and uncertainties is as follows:

#### 1 Compliance with the Good Manufacturing Practices ("GMP") Standards

All pharmaceutical manufacturers in the PRC will be required to comply with the GMP standards, otherwise the pharmaceutical manufacturing enterprise permits will be revoked, resulting in the termination of the production. The GMP certificate in respect of the facilities necessary for the production of the Group's commercialised biopharmaceutical products has been granted by 國家藥品監 督管理局 (National Medical Products Administration) and will expire on 2 February 2024. There can be no assurance that the Group may be able to renew its pharmaceutical manufacturing enterprise permit when the GMP certificate expires and in the event that the GMP certificate is not renewed upon its expiry, the Group's production will have to cease. In such case, the Group's operations and profitability may be materially and adversely affected.

#### 2 Research and Development Risk

The Group's future prospect is dependent upon the continuous development and successful commercialisation of new products or progress of milestones achievement of projects. As one of its expansion strategies, the Group intends to form strategic alliances with suitable partners or candidates that would offer the Group access to promising research projects. The success of biopharmaceutical product development and progress of milestones achievement are highly unpredictable. Products that appear to be promising at the early phases of R&D may fail to reach the market for numerous reasons, including the discovery of harmful side effects in pre-clinical tests and clinical trials, unsatisfactory results in clinical trials and the failure of obtaining the necessary regulatory approvals. Consequently, the corresponding R&D expenditure incurred would have to be expensed, which will have an adverse impact on the profitability of the Group.

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#### 3 Product Substitution

New drug discoveries and developments in recombinant DNA technology and other pharmaceutical processes are expected to continue at a rapid pace. It is difficult to predict the effect of future technological changes and discoveries on the viability or competitiveness of the Group's products. It is essential for the Group to respond to these changes by developing new products in a timely manner to meet technological advances in the market. In addition, new alliances may have to be formed with new technological partners to enable the Group to have access to emerging technologies and new discoveries. The Group has to adopt and modify development methods, processes and programmes in response to new technologies and discoveries. The failure of the Group to respond rapidly to changing technologies and new discoveries could have a material and adverse impact on the Group's performance. There is also no assurance that other parties will not independently develop products having therapeutic effects similar or superior to the Group's products.

#### 4 Pharmaceutical Pricing Policies in the PRC

The drug pricing system in the PRC is controlled by the government, and it affects the pharmaceutical industry, drug price setting and regulation. Under the government intervention, price reduction across therapeutic categories was common during the last 20 years, which may exert a downward pressure against the price of pharmaceutical products and our market share, revenue and profitability may be adversely affected.

#### 5 Impact of Local Regulations

The healthcare system in the PRC is undergoing a crucial reform period, where laws, regulations and policies in effect governing the medical, healthcare and pharmaceutical industry are constantly evolving, in which the Group operates could have a material impact on the results of operations or growth prospect. The changing political, social, legal, tax, regulatory and environmental requirements in the local level may subject the Group to material and adverse effects, thus leading to more uncertainties and risks in respect of our business and operation.

### ENVIRONMENTAL POLICIES AND PERFORMANCE

We are committed to building an environmental-friendly corporation that pays close attention to conserving natural resources. We strive to minimise our environmental impact by saving electricity and encouraging recycle of office supplies and other materials. We also require our suppliers to operate in strict compliance with the relevant environmental regulations and rules and obtain all necessary permission and approval from the relevant government authorities.

### ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The environmental, social and governance report of the Company prepared in accordance with Appendix 27 to the Listing Rules will be published within three months after the publication of the annual report of the Company.

# COMPLIANCE WITH LAWS AND REGULATIONS

The Group is subject to, among others, the following major laws and regulations:

#### Hong Kong

- Listing Rules
- Securities and Futures Ordinance (Chapter 571, Laws of Hong Kong) (the "SFO")
- Companies Ordinance (Chapter 622, Laws of Hong Kong)

#### PRC

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- 1 Business operation
  - Pharmaceutical Administration Law of the PRC《中華人民共和國藥品管理法》
  - Regulations for the Implementation of the Pharmaceutical Administration Law of the PRC 《中華 人民共和國藥品管理法實施條例》
  - Measures for the Supervision and Administration of Production of Pharmaceutical Products 《藥品生產監督管理辦法》
  - Good Manufacturing Practices for Pharmaceutical Products《藥品生產質量管理規範》
  - Measures for the Administration of Good Manufacturing Practices for Pharmaceutical Products 《藥品生產質量管理規範認證管理辦法》
  - Good Supply Practices for Pharmaceutical Products 《藥品經營質量管理規範》
  - Regulations for the Implementation of the Good Supply Practices for Pharmaceutical Products 《藥品經營品質管制規範實施細則》
  - Measures for the Administration of Good Supply Practices for Pharmaceutical Products 《藥品經 營質量管理規範認證管理辦法》
  - Measures for the Administration of Business Licenses for Pharmaceutical Products 《藥品經營 許可證管理辦法》
  - Measures for the Supervision and Administration of Circulation of Pharmaceutical Products 《藥 品流通監督管理辦法》
  - Measures for the Administration of the Prescription and Non-prescription Drugs (Trial) 《處方藥 與非處方藥分類管理辦法(試行)》
  - Measures for the Administration of Drug Registration 《藥品註冊管理辦法》
  - Notice on Issuing the Opinions on Pushing Forward the Pharmaceutical Pricing Reform 《關於印 發推進藥品價格改革意見的通知》
    - Opinions on the Implementation of the "Two Invoicing System" in Drugs Procurement in Public Medical Organisations (Trial) 《關於在公立醫療機構藥品採購中推行"兩票制"的實施意見(試行)》

#### Environmental and social standards

- Environmental Protection Law of the PRC 《中華人民共和國環境保護法》
- Labour Law of the PRC 《中華人民共和國勞動法》
- ▶ Labour Contract Law of the PRC 《中華人民共和國勞動合同法》
- Work Safety Law of the PRC 《中華人民共和國安全生產法》
- Water Pollution Prevention and Control Law of the PRC 《中華人民共和國水污染防治法》
- Energy Conservation Law of the PRC 《中華人民共和國節約能源法》

- Law of the PRC on the Prevention and Control of Environmental Pollution Caused by Solid Wastes 《中華人民共和國固體廢物污染環境防治法》
- Fire Protection Law of the PRC 《中華人民共和國消防法》
- Occupational Disease Prevention and Control Law of the PRC 《中華人民共和國職業病防治法》
- Regulations for the Safety Management of Hazardous Chemicals 《危險化學品安全管理條例》

During the year ended 31 December 2019, the Group has complied with the relevant laws and regulations that have significant impact on the operations of the Group.

# **KEY RELATIONSHIPS**

#### 1 Employees

Human resources are one of the greatest assets of the Group and the Group considers the personal development of its employees as highly important. The Group wants to continue to be an attractive employer for committed employees.

The Group strives to motivate its employees with a clear career path and opportunities for advancement and improvement of their skills. The Group provides on-the-job training and development opportunities to our staff members. The training programs cover areas such as managerial skills, sales and production, customer services, quality control and training of other areas relevant to the industry.

The Group offers competitive remuneration packages to our employees. The Group has also adopted share option schemes to recognise and reward the contribution of the employees to the growth and development of the Group.

#### 2 Suppliers

We have developed long-standing relationships with a number of our vendors and take great care to ensure that they share our commitment to quality and ethics. We carefully select our suppliers and require them to satisfy certain assessment criteria including track record, experience, financial strength, reputation, ability to produce high-quality products and quality control effectiveness.

#### *3 Marketing agents and distributors*

We sell our products to hospitals through RSOs, marketing agents and distributors. We require our RSOs, marketing agents and distributors to comply with the relevant laws and regulations and our sales and marketing policies, including but not limited to selling price and promotional activities. We also monitor the financial condition and repayment history of our distributors, and sales performance of them.

#### 4 Hospitals and doctors

The Group's pharmaceutical products are being prescribed in around 8,600 hospitals and medical organisations, coupled with approximately 2,000 pharmaceutical stores, which are mainly located in the major cities, provinces and county cities in the PRC.

# PROPERTY, PLANT AND EQUIPMENT

Details of movements in the property, plant and equipment of the Group during the year under review are set out in note 17 to the financial statements.

#### SHARE CAPITAL AND SHARE OPTIONS

There was no movement in the Company's authorised share capital during the year under review. Please refer to the paragraph headed "Purchase, Redemption or Sale of Listed Securities of the Company" for details of the share repurchase of the Company conducted during the year under review. For the year ended 31 December 2019, 57,000 ordinary shares of the Company were issued as a result of the exercise of 57,000 share options (the "Options") granted under the Company's share option scheme as approved by the shareholders of the Company at the annual general meeting held on 3 May 2013 (the "Scheme"). Details of the Company's share capital and details of the Scheme are set out in notes 33 and 35 respectively to the financial statements.

#### Summary of the Scheme

- 1. Purpose of the Scheme:
  - (a) To recognise and acknowledge the contributions that Eligible Participants (as defined below) have made or may make to the Group.
  - (b) To provide the Eligible Participants (as defined below) with the opportunity of acquiring proprietary interests in the Company with the view to (1) motivate them to optimise their performance and efficiency for the benefit of the Group; and (2) attract and retain or otherwise maintain ongoing business relationship with them whose contributions are, will or expected to be beneficial to the Group.
- 2. Participants of the Scheme:
  - (a) any director, officer, employee or officer employed by any company in the Group or by any member of the Group or a company in which the Group holds an interest or a subsidiary of such company (the "Affiliate") (whether full time or part time) (the "Employee"), consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to an Affiliate; or
  - (b) the trustee of any trust the beneficiary of which or any discretionary trust the discretionary objects of which include any director, officer, Employee, consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to any member of the Group or an Affiliate; or
  - (c) a company beneficially owned by any director, officer, Employee, consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to any member of the Group or an Affiliate (the "Eligible Participants").

The basis of eligibility of any of the above classes of the Eligible Participants to the grant of any right(s) to subscribe for fully paid share(s) of HK\$0.10 each of the Company (or such other nominal amount prevailing from time to time) (the "Share(s)") granted pursuant to this Scheme shall be determined by the Board from time to time on the basis of their contribution to the Group and/or the Affiliate(s) in line with the purposes of the Scheme.

(a) Total number of ordinary shares of HK\$0.10 each in the capital of the Company available for issue under the Scheme (excluding those to be issued upon exercise of the outstanding Options) as at the date of this report:

25,375,000 Shares.

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(b) Percentage of the issued share capital that it represents as at the date of this report:

4.39%.

4. Maximum entitlement of each Eligible Participant under the Scheme:

Not to exceed 1% of the Shares in issue in any 12-month period unless approved by shareholders of the Company.

5. Period within which the Shares must be taken up under an Option:

Within 10 years from the date on which the Option is offered or such shorter period as the Board may determine.

6. Minimum period for which an Option must be held before it can be exercised:

No minimum period unless otherwise determined by the Board.

7. (a) Price payable on application or acceptance of the Option:

HK\$1.00.

(b) The period within which payments or calls must or may be made:

14 days after the offer date of an Option.

(c) The period within which loans for the purposes of the payments or calls must be repaid:

Not applicable.

8. Basis of determining the exercise price:

The exercise price shall be determined by the Board and notified to each grantee and shall not be less than the highest of:

- the closing price of a Share as stated in the daily quotations sheet of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the date of grant of the relevant Option, which must be a business day;
- (b) an amount equivalent to the average closing price of a Share as stated in the daily quotations sheets of the Stock Exchange for the 5 business days immediately preceding the date of grant of the relevant Option; and
- (c) the nominal value of a Share.
- 9. The remaining life of the Scheme:

Approximately 3.3 years (expiring on 2 May 2023).

- 10. Key information on the Options granted under the Scheme:
  - (1) As disclosed in the announcement of the Company dated 30 October 2013, among others, 19,500,000 Options were granted under the Scheme, of which 8,000,000 Options were granted to the Directors and substantial shareholders of the Company. Set out below are details of such Options granted on 30 October 2013:
    - (a) Exercise price of the Options granted: HK\$2.30 per Share.
    - (b) Each grantee is entitled to exercise the Options in accordance with the following vesting periods and in the following manner:
      - up to 20% of the total number of Options granted to such grantee is exercisable during the period from 30 April 2014 to 29 October 2018 (both dates inclusive);
      - up to 20% of the total number of Options granted to such grantee is exercisable during the period from 30 October 2014 to 29 October 2018 (both dates inclusive);
      - (iii) up to 20% of the total number of Options granted to such grantee is exercisable during the period from 30 April 2015 to 29 October 2018 (both dates inclusive);
      - (iv) up to 20% of the total number of Options granted to such grantee is exercisable during the period from 30 October 2015 to 29 October 2018 (both dates inclusive); and
      - (v) up to 20% of the total number of Options granted to such grantee is exercisable during the period from 30 April 2016 to 29 October 2018 (both dates inclusive).
    - (c) All Options granted to the grantees were fully exercised before 29 October 2018.
  - (2) As disclosed in the announcement of the Company dated 11 November 2016, 2,300,000 Options were granted to three eligible persons under the Scheme. Set out below are details of such Options granted on 11 November 2016:
    - (a) Exercise price of the Options granted: HK\$5.90 per Share.
    - (b) Each grantee is entitled to exercise the Options in accordance with the following vesting periods and in the following manner:
      - up to 20% of the total number of Options granted to such grantee is exercisable during the period from 11 May 2017 to 10 November 2021 (both dates inclusive);
      - up to 20% of the total number of Options granted to such grantee is exercisable during the period from 11 November 2017 to 10 November 2021 (both dates inclusive);
      - (iii) up to 20% of the total number of Options granted to such grantee is exercisable during the period from 11 May 2018 to 10 November 2021 (both dates inclusive);

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- (iv) up to 20% of the total number of Options granted to such grantee is exercisable during the period from 11 November 2018 to 10 November 2021 (both dates inclusive); and
- (v) up to 20% of the total number of Options granted to such grantee is exercisable during the period from 11 May 2019 to 10 November 2021 (both dates inclusive).
- (c) All outstanding or unexercised Options granted to the grantees shall lapse after 10 November 2021.
- (3) As disclosed in the announcement of the Company dated 1 November 2017, the Company entered into the service contract with Hong Kong Zhixin Financial News Agency Limited ("HK Zhixin") for the appointment of HK Zhixin as the Company's investor and media relations consultant. HK Zhixin shall act as the Company's investor and media relations consultant and shall provide to the Company certain services related to relations with investors and media for a term commencing on 1 November 2017 up to 31 October 2021 (both days inclusive). In consideration of the provision of the services by HK Zhixin to the Company, the Company shall grant an aggregate of 5,000,000 Options to HK Zhixin to subscribe for up to 5,000,000 Shares under the Scheme. Set out below are the details of such Options granted on 1 November 2017:
  - (a) The exercise price for:
    - Options to subscribe for up to 1,700,000 Shares, representing 34% of the total number of Options granted, the exercise period of which is from 1 November 2018 to 31 October 2019 (both dates inclusive), will be HK\$6.50 per Share;
    - Options to subscribe for up to 1,700,000 Shares, representing 34% of the total number of Options granted, the exercise period of which is from 1 November 2019 to 31 October 2020 (both dates inclusive), will be HK\$7.50 per Share; and
    - (iii) Options to subscribe for up to 1,600,000 Shares, representing 32% of the total number of Options granted, the exercise period of which is from 1 November 2020 to 31 October 2021 (both dates inclusive), will be HK\$8.50 per Share.
  - (b) HK Zhixin is entitled to exercise the Options in accordance with the following vesting periods and in the following manner:
    - (i) up to 34% of the total number of Options granted to HK Zhixin is exercisable during the period from 1 November 2018 to 31 October 2019 (both dates inclusive). The number of Options exercisable is 1,700,000 Options or 1,700,000 Options X the average number of Shares traded per day during the period from 1 November 2017 to 31 October 2018 (both days inclusive)/500,000, whichever is lower (Note 1);

Note 1: On 31 October 2019, 1,700,000 Options were lapsed.

(ii) up to 34% of the total number of Options granted to HK Zhixin is exercisable during the period from 1 November 2019 to 31 October 2020 (both dates inclusive). The number of Options exercisable is 1,700,000 Options or 1,700,000 Options x the average number of Shares traded per day during the period from 1 November 2018 to 31 October 2019 (both days inclusive)/750,000, whichever is lower (Note 2); and

*Note 2:* As at 31 December 2019, 1,085,507 Options were exercisable.

(iii) up to 32% of the total number of Options granted to HK Zhixin is exercisable during the period from 1 November 2020 to 31 October 2021 (both dates inclusive). The number of Options exercisable is 1,600,000 Options or 1,600,000 Options x the average number of Shares traded per day during the period from 1 November 2019 to 31 October 2020 (both days inclusive)/1,000,000, whichever is lower;

the term "average number of Shares traded per day" means the total number of Shares traded on the trading days during the relevant period/the total number of trading days in the relevant period, and the number of Shares traded as set out on the website of the Stock Exchange shall be relied upon in respect of the number of Shares traded on each trading day.

- (c) Each of the outstanding or unexercised Options granted to HK Zhixin shall lapse after the respective exercise periods. The vesting periods shall be subject to the provisions of the service contract of HK Zhixin in relation to early termination of the service contract.
- (4) As disclosed in the announcement of the Company dated 27 June 2018, 1,000,000 Options were granted to an eligible person under the Scheme. Set out below are details of such Options granted on 27 June 2018:
  - (a) Exercise price of the Options granted: HK\$10.00 per Share.
  - (b) The grantee is entitled to exercise the Options in accordance with the following vesting periods and in the following manner:
    - up to 30% of the total number of Options granted to such grantee is exercisable during the period from 27 June 2020 to 26 June 2023 (both dates inclusive);
    - (ii) up to 30% of the total number of Options granted to such grantee is exercisable during the period from 27 June 2021 to 26 June 2023 (both dates inclusive); and
    - (iii) up to 40% of the total number of Options granted to such grantee is exercisable during the period from 27 June 2022 to 26 June 2023 (both dates inclusive).
  - (c) All outstanding or unexercised Options granted to the grantee shall lapse after 26 June 2023.

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#### Details of Share Options Granted

The following table discloses the movements in the Company's share options held by each of the employees of the Company in aggregate and other participants granted under the Scheme during the year ended 31 December 2019:

Participants	Date of grant	Exercise price HK\$	Exercisable period	Outstanding as at 1 January 2019	Granted during the year	Exercised during the year	Lapsed during the year	Outstanding as at 31 December 2019
Employees	11.11.2016	5.9	11.05.2017 - 10.11.2021	460,000	0	57,000	0	403,000
	11.11.2016	5.9	11.11.2017 - 10.11.2021	460,000	0	0	0	460,000
	11.11.2016	5.9	11.05.2018 - 10.11.2021	460,000	0	0	0	460,000
	11.11.2016	5.9	11.11.2018 - 10.11.2021	460,000	0	0	0	460,000
	11.11.2016	5.9	11.05.2019 - 10.11.2021	460,000	0	0	0	460,000
	27.06.2018	10.0	27.06.2020 - 26.06.2023	300,000	0	0	0	300,000
	27.06.2018	10.0	27.06.2021 - 26.06.2023	300,000	0	0	0	300,000
	27.06.2018	10.0	27.06.2022 - 26.06.2023	400,000	0	0	0	400,000
Total for employees				3,300,000	0	57,000	0	3,243,000
An investor relations	1.11.2017	6.5	1.11.2018 - 31.10.2019	1,700,000	0	0	1,700,000	0
consultant	1.11.2017	7.5	1.11.2019 - 31.10.2020	1,700,000	0	0	614,493#	1,085,507
	1.11.2017	8.5	1.11.2020 - 31.10.2021	1,600,000	0	0	0	1,600,000
Total for an investor relations consultant				5,000,000	0	0	2,314,493	2,685,507
Total for the Scheme				8,300,000	0	57,000	2,314,493	5,928,507

\* The number of share options exercisable during the period from 1 November 2019 to 31 October 2020 has been determined on 1 November 2019 to be 1,085,507.

The weighted average share price for Options exercised during the year ended 31 December 2019 immediately before the dates of exercise was HK\$6.98 per Share.

During the year under review, no Option has been cancelled.

The valuation of share options is set out in note 35 to the financial statements.

# SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained a sufficient prescribed public float under the Listing Rules throughout the year under review and up to the date of this report.

#### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's articles of association or the laws of the Cayman Islands, being the jurisdiction in which the Company was incorporated, which would oblige the Company to offer new Shares on a pro rata basis to existing shareholders.

# PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

During August 2019, the Company repurchased 870,000 of its shares on the Stock Exchange and these shares were subsequently cancelled by the Company. The highest and lowest price per share paid was HK\$5.30 and HK\$4.79 respectively and the total amount paid for the repurchases of HK\$4,323,700 was paid wholly out of retained profits.

The repurchase of the Company's shares during the year was effected by the Directors, pursuant to the mandate from shareholders received at the last annual general meeting, with a view to benefiting shareholders as a whole by enhancing the net asset value per share and earnings per share of the Group.

Except as disclosed above, neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year under review.

#### RESERVES

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Details of movements in the reserves of the Company and of the Group during the year under review are set out in note 34 to the financial statements and in the consolidated statement of changes in equity on page 70, respectively.

# DISTRIBUTABLE RESERVES

As at 31 December 2019, the Company has reserves of HK\$1,468,793 available for distribution, calculated in accordance with the provisions of the Companies Law of the Cayman Islands as detailed in note 34 to the financial statements. Before the date of this report, subsidiaries of the Company had declared dividends to the Company and the Company's reserves available for distribution, calculated in accordance with the relevant provisions of the Companies Law of the Cayman Islands, amounted to HK\$41,468,793 of which HK\$28,896,850 has been proposed as a final dividend for the year.

#### CHARITABLE DONATIONS

During the year, the Group made charitable donations amounting to approximately HK\$580,000 (2018: approximately HK\$603,000).

# MAJOR CUSTOMERS AND SUPPLIERS

In the year under review, sales to the Group's five largest customers accounted for approximately 49.6% of the Group's total sales for the year and sales to the largest customer included therein accounted for approximately 25.6% of the Group's total sales.

In the year under review, purchases from the Group's five largest suppliers accounted for approximately 72.8% of the Group's total purchases for the year and purchases from the largest supplier included therein accounted for approximately 59.4% of the Group's total purchases.

None of the Directors, or any of their close associates or any shareholders (which, to the best knowledge of the Directors, own more than 5% of the Company's issued share capital), had any beneficial interest in the Group's five largest customers or suppliers.

### DIRECTORS

The Directors during the year and up to the date of this report were:

#### Executive Directors:

Ngiam Mia Je Patrick *(Chairman)* Fang Haizhou *(Managing Director)* Zhong Sheng

#### Independent non-executive Directors:

Fung Chi Ying Mauffrey Benoit Jean Marie Yeow Mee Mooi

In accordance with the Company's articles of association and as recommended by the nomination committee of the Company, Mauffrey Benoit Jean Marie and Yeow Mee Mooi will retire by rotation and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting to be held on Thursday, 7 May 2020.

# DIRECTORS' SERVICE CONTRACTS

Each executive Director has entered into a service agreement with the Company which will expire on 26 June 2020 unless terminated by either party by giving the other not less than six months' written notice.

Details of the appointments of the independent non-executive Directors are set out in the Corporate Governance Report on page 52 of this report.

Save as disclosed in note 11 to the financial statements, there were no other emoluments, pension and any compensation arrangements for the Directors and past Directors which are required to be disclosed under the Listing Rules, or section 383 of the Companies Ordinance (Chapter 622, Laws of Hong Kong) or the Companies (Disclosure of Information about Benefits of Directors) Regulation (Chapter 622G, Laws of Hong Kong). Save as disclosed above, none of the Directors has a service contract with the Company or any of its subsidiaries which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than statutory obligations.

#### CONFIRMATION OF INDEPENDENCE

The Company has received from each of the independent non-executive Directors a written confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Company thus considers all the independent non-executive Directors to be independent.

#### PERMITTED INDEMNITY PROVISION

Article 165(1) of the Articles of Association of the Company provides, among other things, that the Directors and other officers shall be indemnified and secured harmless out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses which they or any of them shall or may incur or sustain by or by reason of any act done, concurred in or omitted in or about the execution of their duty, or supposed duty, in their respective offices, provided that this indemnity shall not extend to any matter in respect of any fraud or dishonesty which may attached to any of them. Such permitted indemnity provision is currently in force and was in force during the year ended 31 December 2019.

# DIRECTORS' OR CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS OF SIGNIFICANCE

There has been no transaction, arrangement or contract of significance in relation to the business of the Group to which the Company or any of its subsidiaries was a party and in which a Director or an entity connected with the Director or controlling shareholders of the Company had a material interest, whether directly or indirectly, subsisted at the end of or at any time during the year under review.

### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

#### **EMOLUMENT POLICY**

The emolument policy of the employees of the Group is implemented by the human resources department on the basis of their merit, qualifications, and competence and is reviewed by the executive Directors.

The Company has adopted the model whereby the remuneration committee of the Board (the "Remuneration Committee") makes recommendations to the Board on the remuneration packages of individual executive Directors and senior management, which should include benefits in kind, pension rights and compensation payments and any compensation payable for loss or termination of their office(s) or appointment(s), and to make recommendations to the Board on the remuneration of non-executive Directors (if any).

In determining or recommending the remuneration packages of the Directors and senior management, the Remuneration Committee should consider factors such as salaries paid by comparable companies, time commitment and responsibilities of the Directors and senior management, employment conditions elsewhere in the Group and desirability of performance-based remuneration. In reviewing and approving performance-based remuneration Committee to the Group's corporate goals and objectives resolved by the Board from time to time.

# REMUNERATION OF DIRECTORS AND FIVE HIGHEST-PAID EMPLOYEES

Details of the remuneration of Directors (on a named basis) and the five highest-paid employees are set out in notes 11 and 12 to the financial statements, respectively.

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# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 December 2019, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") contained in the Listing Rules were as follows:

#### Long positions in shares of the Company:

Name	Capacity	Number of ordinary shares/underlying shares of the Company	Approximate percentage of interest in the Company's issued share capital as at 31 December 2019
Ngiam Mia Je Patrick	Beneficial owner and interests of controlled corporations	153,945,667 (Note 1)	26.64%
Fang Haizhou	Beneficial owner	5,244,300 (Note 2)	0.91%
Zhong Sheng	Beneficial owner	2,036,150 (Note 3)	0.35%

Notes:

1. (a) 147,279,000 ordinary shares were registered in the name of Ngiam Mia Je Patrick.

(b) 6,666,667 ordinary shares were held by Dynatech Ventures Pte Ltd ("Dynatech") which was wholly owned by Essex Investment (Singapore) Pte Ltd ("Essex Singapore"). Since Essex Singapore is owned by Ngiam Mia Je Patrick and Ngiam Mia Kiat Benjamin in equal shares, Ngiam Mia Je Patrick was deemed to be interested in these shares under the SFO as he was entitled to exercise or control the exercise of more than one-third of the voting power of Dynatech at general meetings.

2. 5,244,300 ordinary shares were registered in the name of Fang Haizhou.

3. 2,036,150 ordinary shares were registered in the name of Zhong Sheng.

Save as disclosed above, as at 31 December 2019, none of the Directors and the chief executive of the Company had any interest and short position in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of the Part XV of the SFO) which was required to be recorded pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

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### DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the paragraph headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above, at no time during the year under review were rights to acquire benefits by means of the acquisition of shares or underlying shares in or debentures of the Company granted to any of the Directors or their respective spouses or minor children, or were any such rights exercised by them; nor was the Company, its holding company, or any of its subsidiaries and fellow subsidiaries a party to any arrangement to enable the Directors or their respective spouses or minor children to acquire such rights in the Company or any other body corporate.

# SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS WHO ARE REQUIRED TO DISCLOSE THEIR INTERESTS PURSUANT TO PART XV OF THE SFO

As at 31 December 2019, the following persons or entities, other than a Director or chief executive of the Company had interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO:

#### Long positions in shares of the Company:

Name	Capacity	Number of ordinary shares/underlying shares of the Company	Approximate percentage of interest in the Company's issued share capital as at 31 December 2019
Ngiam Mia Kiat Benjamin	Beneficial owner and interests of controlled corporations	152,020,667 (Note 1)	26.30%
Lauw Hui Kian	Family interest	153,945,667 (Note 2)	26.64%

Notes:

1.

(a) 145,354,000 ordinary shares were registered directly in the name of Ngiam Mia Kiat Benjamin.

- (b) 6,666,667 ordinary shares were held by Dynatech which was wholly owned by Essex Singapore, which in turn was owned by Ngiam Mia Je Patrick and Ngiam Mia Kiat Benjamin in equal shares. Therefore, Ngiam Mia Kiat Benjamin was deemed to be interested in these shares under the SFO as he was entitled to exercise or control the exercise of more than one-third of the voting power of Dynatech at general meetings.
- 2. Lauw Hui Kian is the spouse of Ngiam Mia Je Patrick (an executive Director). Lauw Hui Kian was deemed to be interested in 153,945,667 shares in which Ngiam Mia Je Patrick was interested/deemed to be interested under the SFO.

Save as disclosed above, as at 31 December 2019, no other persons or entities (other than the Directors and chief executive of the Company whose interests are set out under the paragraph headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above) had an interest or short position in the shares or underlying shares of the Company as recorded in the register to be kept under section 336 of the SFO.

### CONNECTED AND RELATED PARTY TRANSACTIONS

Details of the related party transactions for the year under review are set out in note 43 to the financial statements. None of these related party transactions constitutes connected transaction or continuing connected transaction which is required to be disclosed under the Listing Rules. The Directors confirm that the Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules during the year under review.

#### COMPETITION AND CONFLICT OF INTERESTS

None of the Directors, the substantial shareholders of the Company and any of their respective close associates has engaged in any businesses that competes or may compete, either directly or indirectly, with the business of the Group or has any other conflict of interests with the Group during the year under review which are required to be disclosed under the Listing Rules.

### AUDITOR

BDO Limited will retire and a resolution for the re-appointment of auditor of the Company will be proposed at the forthcoming annual general meeting to be held on Thursday, 7 May 2020.

### CORPORATE GOVERNANCE

The Company has complied with the code provisions of the Corporate Governance Code as set out in Appendix 14 to the Listing Rules throughout the year under review. Please refer to the Corporate Governance Report on pages 52 to 62 of this report.

ON BEHALF OF THE BOARD

Ngiam Mia Je Patrick Chairman

Hong Kong 17 March 2020

\* For identification purpose only

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# CORPORATE GOVERNANCE PRACTICES

Essex Bio-Technology Limited (the "Company", together with its subsidiaries, the "Group") is committed to achieving good corporate governance practices by emphasising its accountability, transparency, independence, responsibility and fairness. The Company is dedicated to exercise corporate governance through regular reviews of its adopted practices with reference to the Corporate Governance Code as set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The Company has complied with the code provisions of the Corporate Governance Code as set out in Appendix 14 to the Listing Rules throughout the financial year ended 31 December 2019.

### DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted procedures governing directors' securities transactions in compliance with the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code"). Having made specific enquiry of all directors of the Company (the "Directors"), all the Directors have confirmed that they have fully complied with the required standards and provisions as set out in the Model Code throughout the financial year ended 31 December 2019.

### **BOARD OF DIRECTORS**

The board of Directors (the "Board"), which currently comprises six Directors, is responsible for corporate strategy, annual and interim results, succession planning, risk management, major acquisitions, disposals and capital transactions, and other significant operational and financial matters. Major corporate matters that are specifically delegated by the Board to the management include the preparation of annual and interim accounts for Board approval before public reporting, execution of business strategies and initiatives adopted by the Board, implementation of adequate systems of internal controls and risk management procedures, and compliance with relevant statutory requirements and rules and regulations.

Details of backgrounds and qualifications of the chairman of the Board and the other Directors are set out in the section headed "Profiles of Directors and Senior Management" of this report. All the Directors have given sufficient time and attention to the affairs of the Group. Each executive Director has sufficient experience to hold the position so as to carry out his duties effectively and efficiently.

To improve the transparency and independency of the corporate governance of the Company, the chairman and the managing Director (who is responsible for the day-to-day management of the Company's business) of the Company are segregated and are not exercised by the same individual since August 2005. Ngiam Mia Je Patrick is the chairman of the Board and an executive Director, and Fang Haizhou is the managing Director and an executive Director.

The Company appointed three independent non-executive Directors who have appropriate and sufficient experience and qualification to carry out their duties so as to protect the interests of the shareholders of the Company. Fung Chi Ying, Mauffrey Benoit Jean Marie and Yeow Mee Mooi are the independent non-executive Directors. Each of their term of appointment is two years commencing from 30 September 2018, determinable by either party serving not less than one month's written notice on the other.

All the Directors are subject to retirement by rotation and re-election at the annual general meeting in accordance with the Company's articles of association.

The Company has arranged for appropriate insurance cover in respect of legal actions against the Directors.

The Board held a full board meeting for each quarter.

The Board is responsible for the leadership and control of the Company and overseeing the Group's businesses, strategic decisions and performances. The Board is delegated with the authority and responsibility for the management of the Group. In addition, the Board has also established various Board committees, including the audit committee (the "Audit Committee"), the remuneration committee (the "Remuneration Committee") and the corporate governance committee (the "Corporate Governance Committee") and has delegated various responsibilities to them.

The Company has adopted the practice of holding regular Board meetings at least four times a year. Apart from regular board meetings, the Board will meet on other occasions when a board level decision on a particular matter is required. Each of the members of the Board has full access to relevant information at the meetings.

The executive Directors and senior management of the Company, as delegated by the Board, are responsible for implementing the determined strategies and policies and the day-to-day management of the Group's business.

The Company has received from each of the independent non-executive Directors a written confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Company thus considers all the independent non-executive Directors to be independent.

Four Board meetings and one annual general meeting were held during the year ended 31 December 2019. The attendance record for the Board meetings and general meeting is as follows:

Directors	Board meetings attendance	General meeting attendance
Executive Directors		
Ngiam Mia Je Patrick	4/4	1/1
Fang Haizhou	4/4	1/1
Zhong Sheng	4/4	1/1
Independent Non-executive Directors		
Fung Chi Ying	4/4	1/1
Mauffrey Benoit Jean Marie	4/4	1/1
Yeow Mee Mooi	4/4	1/1

The Directors acknowledge the need to continue to develop and refresh their knowledge and skills for making contributions to the Company. The participation by individual Directors in the continuous professional development programme with appropriate emphasis on the roles, functions and duties of a director of a listed company in 2019 is recorded in the table below:

Directors	Reading regulatory updates	Attending external seminars/ programmes
Executive Directors		
Ngiam Mia Je Patrick	$\checkmark$	<ul> <li>✓</li> </ul>
Fang Haizhou	$\checkmark$	<ul> <li>✓</li> </ul>
Zhong Sheng	$\checkmark$	~
Independent Non-executive Directors		
Fung Chi Ying	$\checkmark$	✓
Mauffrey Benoit Jean Marie	$\checkmark$	✓
Yeow Mee Mooi	$\checkmark$	$\checkmark$

# **REMUNERATION COMMITTEE**

The Remuneration Committee was established in August 2005. The chairperson of the committee is Yeow Mee Mooi, an independent non-executive Director, and other members include Ngiam Mia Je Patrick, the chairman of the Board and an executive Director, Fung Chi Ying and Mauffrey Benoit Jean Marie, both being independent non-executive Directors. The majority of the members of the Remuneration Committee are independent non-executive Directors.

The existing terms of reference of the Remuneration Committee have been adopted on 1 April 2012 in compliance with the amendments to the Listing Rules which became effective on 1 April 2012. Such terms of reference are available on the websites of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and the Company.

The role and function of the Remuneration Committee include the determination of the specific remuneration packages of all executive Directors and the senior management, including benefits in kind, pension rights and compensation payments, including any compensation payable for loss or termination of their office or appointment, and the making of recommendations to the Board on the remuneration of non-executive Directors. The Remuneration Committee should consider factors such as salaries paid by comparable companies, time commitment and responsibilities of the Directors, employment conditions elsewhere in the Group and desirability of performance-based remuneration.

The Company has adopted the model whereby the Remuneration Committee makes recommendations to the Board on the remuneration packages of individual executive Directors and senior management, which should include benefits in kind, pension rights and compensation payments, and any compensation payable for loss or termination of their office(s) or appointment(s), and to make recommendations to the Board on the remuneration of non-executive Directors.

During the year under review, two meetings of the Remuneration Committee were held. Details of the attendance of the Remuneration Committee meetings are as follows:

Members	Attendance
Yeow Mee Mooi <i>(Chairperson)</i>	2/2
Ngiam Mia Je Patrick	2/2
Fung Chi Ying	2/2
Mauffrey Benoit Jean Marie	2/2

The Remuneration Committee has considered and reviewed the terms of employment contracts of the executive Directors and appointment letters of the independent non-executive Directors and has assessed the performance of the Directors. The Remuneration Committee considers that the terms of employment contracts of the executive Directors and appointment letters of the independent non-executive Directors are fair and reasonable.

### NOMINATION COMMITTEE

The Nomination Committee was established in August 2005. The chairperson of the committee is Yeow Mee Mooi, an independent non-executive Director, and other members include Ngiam Mia Je Patrick, the chairman of the Board and an executive Director, Fung Chi Ying and Mauffrey Benoit Jean Marie, both being independent non-executive Directors.

The existing terms of reference of the Nomination Committee have been adopted on 1 April 2012 in compliance with the amendments to the Listing Rules which became effective on 1 April 2012. Such terms of reference are available on the websites of the Stock Exchange and the Company.

The role and function of the Nomination Committee include recommending the appointment and removal of Directors. The Nomination Committee considers the past performance, qualification, general market conditions and the Company's articles of association in selecting and recommending candidates for directorship during the year under review. The Nomination Committee also reviews the structure, size and composition of the Board and assesses the independence of the independent non-executive Directors.

In addition, the Board adopted a board diversity policy on 7 March 2014 (the "Diversity Policy"). Under the Diversity Policy, the Company recognises the benefits of board diversity and supports the principle that diversity can strengthen the performance of the Board, promote effective decision-making and better corporate governance and monitoring.

The Company believes that a diverse board will include and make good use of the difference in skills, experience and background, technical and industry experience, ethnicity, gender, age, nationality, knowledge and length of service and other qualities of the members of the Board. These factors will be considered in determining the optimum composition of the Board and all Board appointments will be based on merit, having due regard to the overall effective function of the Board as a whole.

The Nomination Committee reviews and assesses the composition of the Board and, where appropriate, makes recommendation to the Board on the appointment of new Directors. The Nomination Committee also reviews the structure, size and diversity of the Board annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy.

The Board considers the current Board composition has provided the Company with a good balance and diversity of skills and experience appropriate to the requirements of its business. The Board will continue to review its composition from time to time taking into consideration specific needs for the Group's business.

During the year under review, one meeting of the Nomination Committee was held. Details of the attendance of the Nomination Committee meeting are as follows:

Members	Attendance
Yeow Mee Mooi <i>(Chairperson)</i>	1/1
Ngiam Mia Je Patrick	1/1
Fung Chi Ying	1/1
Mauffrey Benoit Jean Marie	1/1

During the meeting, the Nomination Committee considered and resolved that all the existing Directors shall be recommended to be retained by the Company. Further, in accordance with the Company's articles of association, Mauffrey Benoit Jean Marie and Yeow Mee Mooi will retire, and being eligible, will offer themselves for re-election at the forthcoming annual general meeting of the Company.

# AUDIT COMMITTEE

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The Company established the Audit Committee in June 2001. The Audit Committee comprises three members, namely Fung Chi Ying, Mauffrey Benoit Jean Marie and Yeow Mee Mooi, all being independent non-executive Directors. The chairperson of the Audit Committee is Fung Chi Ying. The existing terms of reference of the Audit Committee have been adopted on 14 January 2019 in compliance with the amendments to the Listing Rules. Such terms of reference are available on the websites of the Stock Exchange and the Company.

The main responsibilities of the Audit Committee are to review and supervise the financial statements and the auditors' reports and monitor the integrity of the financial statements of the Group. Other responsibilities include the appointment of auditor, approval of the auditor's remuneration, discussion of audit procedures and any other matters arising from the above. The Audit Committee is also responsible for overseeing the financial reporting system, internal control and risk management systems and their effectiveness.

The Audit Committee examines all matters relating to the accounting principles and policies adopted by the Group, auditing functions, internal control, risk management and financial reporting. External auditor and the Directors are invited to attend the committee meetings as and when necessary. The Audit Committee also serves as a channel of communication between the Board and the external auditor.

The Audit Committee held four meetings during the year under review. Details of the attendance of the Audit Committee meetings are as follows:

Members	Attendance
Fung Chi Ying <i>(Chairperson)</i>	4/4
Mauffrey Benoit Jean Marie	4/4
Yeow Mee Mooi	4/4

The work performed by the Audit Committee during the year under review and up to the date of this report included reviewing the audited consolidated financial statements of the Group for the year ended 31 December 2019, the unaudited consolidated interim financial statements of the Group for the six months ended 30 June 2019 and the effectiveness of the internal control practices of the Group. The Audit Committee has also reviewed the audit plan and approach of the external auditor and monitored the progress and results of the audit regularly. The Group's unaudited interim results for the six months ended 30 June 2019 and the audited annual results for the year ended 31 December 2019 have been reviewed by the Audit Committee, which was of the opinion that the preparation of such results complied with the applicable accounting standards and requirements and that adequate disclosure have been duly made.

# CORPORATE GOVERNANCE COMMITTEE

The Corporate Governance Committee was established on 23 March 2012. The chairperson of the committee is Yeow Mee Mooi, an independent non-executive Director, and other members include Zhong Sheng, an executive Director, Fung Chi Ying and Mauffrey Benoit Jean Marie, both being independent non-executive Directors.

The existing terms of reference of the Corporate Governance Committee have been adopted on 1 April 2012 in compliance with the amendments to the Listing Rules which became effective on 1 April 2012. The role and function of the Corporate Governance Committee include developing and reviewing the policies and practices on corporate governance of the Group and making recommendations to the Board, reviewing and monitoring the Group's policies and practices on compliance with legal and regulatory requirements, reviewing and monitoring the code of conduct and compliance manual applicable to the Directors and employees, reviewing and monitoring the training and continuous professional development of Directors and senior management, and reviewing the Company's compliance with the Corporate Governance Code and disclosures in the Company's corporate governance report.

The Corporate Governance Committee held one meeting during the year under review. Details of the attendance of the Corporate Governance Committee meeting are as follows:

Members	Attendance
Yeow Mee Mooi <i>(Chairperson)</i>	1/1
Zhong Sheng	1/1
Fung Chi Ying	1/1
Mauffrey Benoit Jean Marie	1/1

During the year under review, the work performed by the Corporate Governance Committee included reviewing and monitoring appropriate training and continuous professional development of the Directors and senior management, and reviewing the Company's compliance with the Corporate Governance Code and disclosures in the Company's corporate governance report.

# **DIVIDEND POLICY**

Provided that the Group is profitable and without affecting the normal operations of the Group, the Company may consider to declare and pay dividends to the shareholders of the Company.

In deciding whether to propose a dividend and in determining the dividend amount, the Board shall take into account various factors, which include, but are not limited to, the operating results and performance, cash flow, financial position, capital requirements and future prospects of the Group, as well as the interests of the shareholders of the Company.

Declaration and payment of dividend by the Company are also subject to the laws of the Cayman Islands, the memorandum and articles of association of the Company and any applicable laws, rules and regulations.

For the avoidance of doubt, there can be no assurance that a dividend will be proposed or declared in any specific period.

### COMPANY SECRETARY

Yau Lai Man, the company secretary of the Company, has complied with the relevant professional training requirement under Rule 3.29 of the Listing Rules during the year ended 31 December 2019.

# AUDITOR'S REMUNERATION

During the year under review, the auditor's remuneration paid and payable by the Group to the external auditor in relation to the audit and non-audit services amounted to HK\$1,109,000 and HK\$358,500 respectively.

#### SHAREHOLDERS' RIGHTS

#### Procedures for shareholders to convene an extraordinary general meeting

Pursuant to the Company's articles of association, any one or more members holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the company secretary of the Company, to require an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two months after the deposit of such requisition. If within twenty-one days of such deposit the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

#### Procedures for shareholders to put forward proposals at a general meeting

Shareholders may suggest proposals relating to the Company to be discussed at a general meeting by sending written requisition to the Board or the company secretary of the Company and following the procedures set out in the paragraph headed "Procedures for shareholders to convene an extraordinary general meeting" above to convene an extraordinary general meeting for any business specified in such written requisition.

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#### Procedures for shareholders to propose a person for election as a director

Subject to applicable laws and regulations, including the Companies Law, Cap. 22 (as revised and amended) of the Cayman Islands and the Listing Rules, and the memorandum and articles of association of the Company as amended from time to time, the Company may by ordinary resolution in general meeting elect any person to be a director of the Company either to fill a casual vacancy on the board of directors or as an addition to the existing board of directors. A shareholder of the Company may propose a person for election as a director of the Company by lodging a written notice to that effect at the head office and principal place of business of the Company in Hong Kong for the attention of the Company Secretary of the Company or at the branch register of members of the Company.

In order for the Company to inform shareholders of the Company of that proposal, the written notice must state the full name of the person proposed for election as a director of the Company, include the person's biographical details as required by Rule 13.51(2) of the Listing Rules, and be signed by the shareholder concerned and that person indicating his/her willingness to be elected. The minimum length of the period during which such a written notice is given shall be at least seven days and the period for lodgment of such a written notice shall commence no earlier than the day after the dispatch of the notice of the general meeting appointed for such election and end no later than seven days prior to the date of such general meeting.

#### Procedures for directing shareholders' enquiries to the Board

Shareholders may direct their queries to the Board and may at any time make a request for the Company's information to the extent such information is publicly available through the company secretary of the Company whose contact details are as follows:

 Address:
 Room 2818, China Merchants Tower, Shun Tak Centre, 168-200 Connaught Road Central, Hong Kong

 Fax:
 (852) 2587 7363

 Email:
 essex@essexbio.com

# DIRECTORS' AND AUDITOR'S RESPONSIBILITIES FOR ACCOUNTS

The Directors acknowledge that they are responsible for the preparation of financial statements for each financial period which gives a true and fair view of the state of affairs of the Group. In preparing the financial statements for the year ended 31 December 2019, the Directors have selected appropriate accounting policies and applied them consistently, and have prepared the financial statements on a going concern basis.

The external auditor of the Group has also stated its reporting responsibility in the auditor's report of the consolidated financial statements.

#### RISK MANAGEMENT AND INTERNAL CONTROL

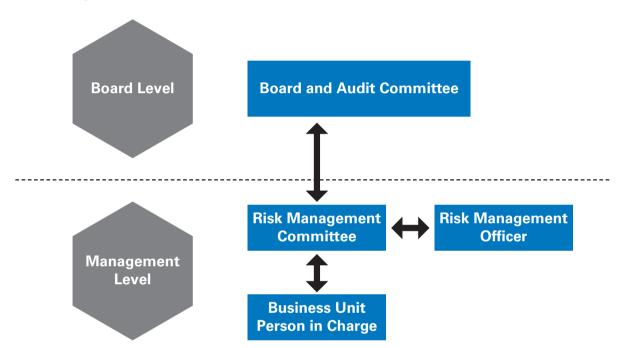
The Board acknowledges that a sound system of internal control and risk management practices are essential in ensuring good corporate governance and pursuing the achievement of the strategic goals of the Group. The Board also acknowledges that it is the Board's responsibility to ensure that the Group maintains sound and effective internal controls to safeguard the assets of the Group at all times. The Board reviews and monitors the effectiveness of the internal control and risk management systems on a yearly basis to ensure that the systems in place are adequate, and it has conducted a review of the risk management and internal control systems during the year under review.

The risk management and internal control systems of the Group are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

#### Risk Management and Internal Control Framework

#### Risk management

In order to continuously improve the risk management and internal control systems, as well as to enhance the level of management and risk prevention capabilities, the Company has developed a risk management manual (the "Risk Management Manual"), established risk management strategy and structure, as well as defined the measures for risk assessment and risk management reporting procedures in 2016. The organisational structure for risk management is set out as follows:



**The Board and Audit Committee** oversee the structure and performance of the risk management functions, assess the effectiveness of the underlying risk management system.

**The Risk Management Committee** of the Group (the "Risk Management Committee") comprises executive Directors and management personnel from the Group. The committee aims to promote the awareness of risk management in daily operations. The Risk Management Committee is responsible for coordinating and conducting risk assessments in accordance with the Risk Management Manual.

**Management of business units** work together with the risk management officer to perform risk assessment at operational level, and is responsible for monitoring and managing the risks identified in activities and operations. Risk management officer is responsible for reporting risk management status to the Risk Management Committee annually.

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The four key steps in the risk management process are:

- **Risk identification and assessment** identify the key risks of the Group and analyse the risk by considering the possibility of occurrence and their implication;
- **Risk handling** adopt appropriate risk management strategy and risk response plans;
- **Risk monitoring** create mechanisms for monitoring to ensure the risk response plans are executed smoothly;
- **Risk reporting** summarise the result of risk assessment and report to Risk Management Committee.

In the risk management process, the top risks within the Group are identified and assessed; and the respective risk management measures as well as the corresponding mitigating controls are discussed, agreed and implemented by the management. Risk assessment results are reported by Risk Management Committee to the Audit Committee and the Board annually.

#### Internal control

The internal control framework of the Group has been established based on the framework developed by Committee of Sponsoring Organisations of the Treadway Commission for internal controls. To assist the Audit Committee in its overseeing and monitoring activities, the Group maintains an independent internal audit function. The role of internal audit is to provide independent assurance that the risk management, governance and internal control processes of the Group are operating effectively. The internal auditors assess the operating effectiveness of the risk management and internal control systems during their course of audits. They carried out internal audit on all functions and the frequency is determined by the level of assessed risks on each function. Internal auditors shall provide independent and objective report on operational and management activities of each function. The annual audit plans are reviewed and approved by the Audit Committee and audit findings are submitted to the Audit Committee for review.

The Audit Committee reviews internal control issues identified by the internal auditors, including the remedial actions taken to address and resolve the identified issues, and evaluates the adequacy and effectiveness of their risk management and internal control systems. The Audit Committee also reviews the internal control functions with particular emphasis on the scope and frequency of audits and the adequacy of resources.

To further strengthen the internal control systems, heads of all departments are required to confirm the effectiveness of the internal controls of their respective departments, including the identification of key issues in the control system and develop the action plan to remediate the weaknesses of the internal controls. Management is required to submit a confirmation to the Audit Committee and the Board annually to confirm the effectiveness of the risk management and internal control systems of the Group.

#### Review the effectiveness of the risk management and internal control systems

The Risk Management Committee met once during the year under review and reported to the Audit Committee for the annual risk assessment, internal control review and testings. Key risks are identified and their responsive mitigating controls are documented in the risk registers and reported to the Board by the Audit Committee.

For the year ended 31 December 2019, the Board has conducted the review of risk management and internal control system functions of the Group and considered they are effective and adequate. The review covers all material controls, including financial, operational and compliance controls, and risk management functions. No significant areas of concern that may affect the Company to achieve strategic goals have been identified.

During the review of risk management and internal control systems of the Group, the Board has assessed the adequacy of resources, staff qualifications, experience, training programmes and budget of the Group's accounting and financial reporting function and considered that these resources are properly allocated.

#### Disclosure of inside information

The Company has established policies and internal controls for the handling and dissemination of inside information to ensure that disclosures are made and/or announcements are published on a timely basis in accordance with the applicable laws and regulations. The Company has implemented procedures for responding to external enquiries about the Group's affairs and has in place a strict prohibition on unauthorised use of inside information.

#### CONSTITUTIONAL DOCUMENTS

During the year under review, the Company had not amended its constitutional documents.

#### INVESTOR RELATIONS AND COMMUNICATION WITH SHAREHOLDERS

The Company has established the following communication channels with its shareholders and investors: (i) dispatching printed copies of corporate communication documents to shareholders of the Company; (ii) the opportunity for shareholders of the Company to raise comments and exchange views with the Board during each annual general meeting; (iii) providing the latest and key information of the Group through the website of the Company; and (iv) the Company's share registrar serves the shareholders of the Company in respect of all share registration matters.

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# INDEPENDENT AUDITOR'S REPORT



Tel: +852 2218 8288 Fax: +852 2815 2239 www.bdo.com.hk

電話:+852 2218 8288 傳真:+852 2815 2239 www.bdo.com.hk 25<sup>th</sup> Floor Wing On Centre 111 Connaught Road Central Hong Kong

香港干諾道中111號 永安中心25樓

#### To the Shareholders of Essex Bio-Technology Limited

(Incorporated in the Cayman Islands with limited liability)

# Opinion

We have audited the consolidated financial statements of Essex Bio-Technology Limited (the "Company") and its subsidiaries (hereafter referred to as the "Group") set out on pages 68 to 145, which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2019, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

# **Basis for Opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's "Code of Ethics for Professional Accountants" (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, we do not provide a separate opinion on these matters.

# INDEPENDENT AUDITOR'S REPORT

# Capitalisation of development expenditure as intangible assets and subsequent measurement

Refer to Notes 4(h), 5 and 21 to the consolidated financial statements.

Capitalised development expenditure amounted to the net carrying value of HK\$124,664,489 as at 31 December 2019. Development expenditure mainly comprised development of biopharmaceutical products. The Group capitalises eligible product development costs upon meeting the criteria as described in Hong Kong Accounting Standard 38 "Intangible Assets" ("HKAS 38"). Capitalisation criteria assessment under HKAS 38 requires significant judgement and measurement uncertainty at inception and throughout the lives of the individual projects. Judgements involved to determine the eligibility of the costs for capitalisation and the subsequent measurement requires detailed and sensitivity analysis.

#### Our Response

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Our audit procedures included, amongst others, the following:

- Assessing the eligibility of the development costs for capitalisation as intangible assets under HKAS 38 and evaluating the assumptions and methodologies used by the Group to test the impairment of these intangible assets; and
- (ii) Reviewing the design of the controls identified by the management surrounding the intangible assets capitalisation and subsequent measurement and for which we considered key, performing substantive test of details on the capitalised development costs. These procedures included on a sample basis testing underlying evidence related to hours registration, testing estimates of useful life, and testing estimates surrounding future cash flows.

#### Valuation of convertible loan receivables and unlisted equity investments

Refer to Notes 4(i), 5, 22 and 23 to the consolidated financial statements.

As at 31 December 2019, the Group's convertible loan receivables and unlisted equity investments amounted to HK\$46,075,320 and HK\$75,782,473 respectively. The Group engaged an independent firm of professionally qualified valuers (the "external valuer") to apply valuation techniques to determine the fair values of these financial instruments. These valuation techniques, in particular those that included significant unobservable inputs, involved subjective judgements and assumptions. The sensitivity of the assumptions used may have material impact on the valuation of these financial instruments.

We focused on this area due to the magnitude of the balances involved and the significant accounting judgements and estimates required in determining the fair values of these financial instruments.

#### Our Response

Our audit procedures included, amongst others, the following:

- (i) Examining the terms of the financial instruments and the relevant agreements;
- With the assistance of our own valuation specialists, assessing the key assumptions, inputs and parameters adopted by the external valuer against available market information and the appropriateness of valuation methodologies adopted by the external valuer;
- (iii) Evaluating the objectivity, independence, capabilities and competence of the external valuer engaged by the Group; and
- (iv) Evaluating the adequacy of the related disclosures in the consolidated financial statements.

### Other Information in the Annual Report

The directors are responsible for the other information. The other information comprises the information included in the Company's annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Directors' Responsibilities for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are also responsible for overseeing the Group's financial reporting process. The Audit Committee assists the directors in discharging their responsibilities in this regard.

#### INDEPENDENT AUDITOR'S REPORT

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with the terms of our engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**BDO Limited** *Certified Public Accountants* **Lam Siu Fung** Practising Certificate Number: P05308

Hong Kong, 17 March 2020

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2019

	Notes	2019 HK\$	2018 HK\$
<b>Turnover</b> Cost of sales	6&7	1,279,478,212 (246,124,414)	1,176,457,931 (202,916,031)
<b>Gross profit</b> Other revenue, and other gains and losses Distribution and selling expenses Administrative expenses Finance costs	8 9	1,033,353,798 39,918,887 (632,819,688) (81,724,458) (6,963,537)	973,541,900 25,542,828 (649,719,067) (68,908,719) (7,403,254)
<b>Profit before income tax</b> Income tax	10 14	351,765,002 (49,262,582)	273,053,688 (41,962,014)
Profit for the year		302,502,420	231,091,674
Other comprehensive incomeItems that may be reclassified subsequently to profit or loss:Exchange differences on translation of financial statements of foreign operationsItems that will not be reclassified subsequently to profit or loss:Changes in fair value of equity instruments at		(13,907,103)	(47,671,039)
fair value through other comprehensive income		21,692,526	(25,538,048)
Other comprehensive income for the year		7,785,423	(73,209,087)
Total comprehensive income for the year		310,287,843	157,882,587
Earnings per share attributable to owners of the Company Basic	16	HK52.29 cents	HK40.50 cents
Diluted	16	HK51.13 cents	HK39.44 cents

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## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2019

	Notes	2019 HK\$	2018 HK\$
Non-current assets Property, plant and equipment	17	180,360,856	169,324,142
Right-of-use assets Land use rights Goodwill Other intangible assets Convertible loan receivables	18(a) 19 20 21 22	8,684,313 16,330,301 21,848,995 377,028,426 46,075,320	- 16,931,785 2,281,895 218,776,322 10,580,884
Financial assets at fair value through other comprehensive income Financial assets at fair value through profit or loss Deposits and prepayments Pledged bank deposit	23 23 26 27	109,773,705 - 10,200,883 40,150,000	142,132,332 13,739,443 2,323,982 11,000,000
Total non-current assets		810,452,799	587,090,785
<b>Current assets</b> Inventories Trade and other receivables Deposits and prepayments Convertible loan receivable Financial assets at fair value through other comprehensive income Financial assets at fair value through profit or loss Pledged bank deposit	24 25 26 22 23 23 27	114,125,276 651,737,510 13,847,555 - 10,563,798 25,212 3,850,000	70,749,493 459,083,791 5,454,083 16,184,835 
Cash and cash equivalents	28	473,341,165	311,097,828
Total current assets		1,267,490,516	862,598,152
Total assets		2,077,943,315	1,449,688,937
<b>Current liabilities</b> Trade and other payables Bank borrowings Lease liabilities Current tax liabilities	29 30 18(b)	465,956,040 19,250,000 167,564 23,716,761	291,514,254 _ 
Total current liabilities		509,090,365	315,286,274
Net current assets		758,400,151	547,311,878
Total assets less current liabilities		1,568,852,950	1,134,402,663
<b>Non-current liabilities</b> Bank borrowings Lease liabilities Convertible loan payable Deferred tax liabilities	30 18(b) 31 32	200,750,000 8,969,466 140,158,931 21,829,518	55,000,000 _ 134,365,666 16,135,101
Total non-current liabilities		371,707,915	205,500,767
Total liabilities		880,798,280	520,787,041
NET ASSETS		1,197,145,035	928,901,896
Capital and reserves attributable to owners of the Company Share capital Reserves	33	57,793,700 1,139,351,335	57,875,000 871,026,896
TOTAL EQUITY		1,197,145,035	928,901,896
On behalf of the Board			

On behalf of the Board

Fang Haizhou

Zhong Sheng

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## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2019

	-			-			mpany Fair value	Conversion		
	Share capital	Share premium	Capital reserve	Statutory surplus reserve	Foreign currency translation reserve	Share option reserve	through other comprehensive income reserve	conversion component of convertible loan payable	Retained earnings	Total
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
	Note 33		Note 34(i)	Note 34(ii)	Note 34(iii)	Note 35	Note 23	Note 31		
At 1 January 2018	56,349,300	21,858,350	362,442	41,516,886	7,924,387	17,195,622	37,383,183	33,323,218	549,079,703	764,993,091
Profit for the year	-	-	-	-	-	-	-	-	231,091,674	231,091,674
Other comprehensive income: - Changes in fair value of equity										
instruments at fair value through										
other comprehensive income	_	_	_	_	_	_	(25,538,048)	_	_	(25,538,048)
- Exchange differences on translation of							(20,000,040)			(20,000,040)
financial statements of										
foreign operations	-	-	_	-	(47,671,039)	-	-	-	-	(47,671,039)
Total comprehensive income for the year	-	-	-	-	(47,671,039)	-	(25,538,048)	-	231,091,674	157,882,587
Appropriation of profits	-	-	-	9,343,825	-	-	-	-	(9,343,825)	-
2017 final dividend paid	-	-	-	-	-	-	-	-	(14,249,700)	(14,249,700)
2018 interim dividend paid	-	-	-	-	-	-	-	-	(17,155,200)	(17,155,200)
Exercise of share options	1,525,700	48,861,517	-	-	-	(15,296,117)	-	-	-	35,091,100
Equity-settled share-based payments	-	-	-	-	-	2,340,018	-	-	-	2,340,018
Transfer of fair value reserve upon the										
disposal of equity instruments										
at fair value through										
other comprehensive income	-	-	-	-	-	-	(2,537,158)	-	2,537,158	-
At 31 December 2018 and										
1 January 2019	57,875,000	70,719,867	362,442	50,860,711	(39,746,652)	4,239,523	9,307,977	33,323,218	741,959,810	928,901,896
Profit for the year		-	502,442	50,000,711	(33,740,032)	+,200,020 -	5,501,511		302,502,420	302,502,420
Other comprehensive income:									002,002,120	002,002,120
- Changes in fair value of equity										
instruments at fair value through										
other comprehensive income	-	-	-	-	-	-	21,692,526	-	-	21,692,526
- Exchange differences on translation of										
financial statements of										
foreign operations	-	-	-	-	(13,907,103)	-	-	-	-	(13,907,103)
Total comprehensive income for the year	-	-	-	-	(13,907,103)	-	21,692,526	-	302,502,420	310,287,843
Appropriation of profits	-	-	-	28,306,305	-	-	-	-	(28,306,305)	-
2018 final dividend paid	-	-	-	-	-	-	-	-	(19,098,750)	(19,098,750)
2019 interim dividend paid	-	-	-	-	-	-	-	-	(20,247,745)	(20,247,745)
Exercise of share options	5,700	389,675	-	-	-	(59,075)	-	-	-	336,300
Equity-settled share-based payments	-	-	-	-	-	1,289,191	-	-	-	1,289,191
Shares repurchased	(87,000)	(1,516)	-	-	-	-	-	-	(4,235,184)	(4,323,700)
Transfer of share option reserve upon the						(010 000)			010 000	
forfeiture or expiry of share options	-	-	-	-	-	(816,000)	-	-	816,000	-
Transfer of fair value reserve upon the										
disposal of equity instruments										
at fair value through other comprehensive income	_		-	-	-	-	(24,017,053)	_	24,017,053	-
sales comprehensive income	-		_				127,017,000)		2-1,011,000	

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## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2019

	Notes	2019 HK\$	2018 HK\$
Cash flows from operating activities			
Profit before income tax		351,765,002	273,053,688
Adjustments for:			
Interest income from convertible loan receivables	8	(514,614)	(1,300,806)
Interest income from bank deposits	8	(3,083,109)	(2,028,313)
Change in fair value of financial assets at	0	(15 202 004)	(15 452 702)
fair value through profit or loss Waiver of other payable	8 8	(15,382,984)	(15,452,703) (1,450,307)
Finance costs	9	 6,963,537	7,403,254
Amortisation of land use rights	10	376,969	237,346
Amortisation of other intangible assets	10	6,837,693	4,976,342
Depreciation of property, plant and equipment	10	17,655,715	14,433,266
Depreciation of right-of-use assets	10	2,926,158	
Equity-settled share-based payments		1,289,191	2,340,018
Exchange losses/(gains), net	10	1,099,135	(8,906,223)
Loss on disposal of property, plant and equipment	10	147,731	16,536
Write-off of inventories	10	1,894,000	147,603
Operating cash flows before			
working capital changes		371,974,424	273,469,701
Decrease in inventories		2,623,087	27,722,077
Increase in trade and other receivables		(198,694,012)	(150,858,992)
(Increase)/decrease in deposits and prepayments		(8,420,816)	2,017,313
Increase in trade and other payables		108,395,990	85,776,510
Cash generated from operations Tax paid		275,878,673 (43,020,598)	238,126,609 (37,253,928)
Net cash generated from operating activities		232,858,075	200,872,681
Cash flows from investing activities			
Acquisition of property, plant and equipment		(29,145,103)	(18,867,502)
Deposits paid for acquisition of property, plant and equipment		(10.271.622)	(2 117722)
Increase in land use rights	19	(10,271,632)	(2,417,722) (11,679,928)
Increase in other intangible assets	19		(68,772,838)
Purchase of convertible loan receivables		(130,002,314) (21,260,306)	(10,580,884)
Purchase of financial assets at fair value		(21,200,000)	(10,000,004)
through other comprehensive income		(3,908,525)	(65,167,989)
Purchase of financial assets at fair value			
through profit or loss		-	(6,026,627)
Acquisition of subsidiaries		(419,384)	_
Loan to an associate		(1,136,364)	-
Bank interest received		3,083,109	2,028,313
Interest received from convertible loan receivables		102,887	345,475
(Increase)/decrease in pledged bank deposit		(33,000,000)	16,845,746
Proceeds from disposal of property,			
plant and equipment		308,798	-
Proceeds from disposal of financial assets at fair value			
through other comprehensive income		52,729,049	8,962,551
Proceeds from disposal of financial assets at fair value			
through profit or loss		-	10,432,445

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## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2019

	2019 HK\$	2018 HK\$
<b>Cash flows from financing activities</b> Proceeds from bank borrowings Repayments of bank borrowings Payments of lease liabilities Proceeds from shares issued under	165,000,000  (2,732,057)	55,000,000 (29,502,070) –
Payments for shares bought back Interest paid on bank borrowings Interest paid on convertible loan payable Dividends paid to owners of the Company	336,300 (4,323,700) (2,701,159) (2,881,667) (39,346,495)	35,091,100 - (1,332,185) (2,905,417) (31,404,900)
Net cash generated from financing activities	113,351,222	24,946,528
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of year Effect of exchange rate changes on cash and	166,608,912 311,097,828	80,920,249 240,627,387
cash equivalents Cash and cash equivalents at end of year	(4,365,575)	(10,449,808)
Analysis of balances of cash and cash equivalents Cash and bank balances Non-pledged time deposits with original maturity of less than three months when acquired	364,341,165 109,000,000	311,097,828
Cash and cash equivalents as stated in the consolidated statement of financial position and the consolidated statement of cash flows	473,341,165	311,097,828

#### Non-cash transaction

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During the year ended 31 December 2019, additions of property, plant and equipment of HK\$2,273,466 (2018: HK\$2,767,618) were transferred from deposits and prepayments.

For the year ended 31 December 2019

## 1. General

Essex Bio-Technology Limited (the "Company") is a limited liability company incorporated in the Cayman Islands on 31 July 2000 under Companies Law Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. Its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (Stock code: 1061). The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. Its principal place of business is located at Room 2818, China Merchants Tower, Shun Tak Centre, 168-200 Connaught Road Central, Hong Kong.

The Group, comprising the Company and its subsidiaries, is principally engaged in investment holding, and development, manufacture and sale of biopharmaceutical products in the People's Republic of China (the "PRC").

## 2. Basis of Preparation

## (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

#### (b) Basis of measurement

The consolidated financial statements have been prepared under the historical cost basis except for certain financial instruments, which are measured at fair values. The measurement bases are fully described in the accounting policies set out in note 4 below.

## (c) Functional and presentation currency

The consolidated financial statements are presented in Hong Kong dollars ("HK\$"), which is the same as the functional currency of the Company.

For the year ended 31 December 2019

## 3. Adoption of HKFRSs

## (a) Adoption of new/revised HKFRSs – effective 1 January 2019

HKFRS 16	Leases
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments
Amendments to HKFRS 9	Prepayment Features with Negative Compensation
Annual Improvements to	Amendments to HKFRS 3, Business Combinations
HKFRSs 2015-2017 Cycle	
Annual Improvements to	Amendments to HKFRS 11, Joint Arrangements
HKFRSs 2015-2017 Cycle	
Annual Improvements to	Amendments to HKAS 12, Income Taxes
HKFRSs 2015-2017 Cycle	
Annual Improvements to	Amendments to HKAS 23, Borrowing Costs
HKFRSs 2015-2017 Cycle	

## HKFRS 16 – Leases

HKFRS 16, which supersedes HKAS 17 *Leases* and related interpretations, introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Specifically, under HKFRS 16, a lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Accordingly, a lessee should recognise depreciation of the right-of-use asset and interest on the lease liability, and also classify cash repayments of the lease liability into a principal portion and an interest portion and present them in the statement of cash flows. Also, the right-of-use asset and the lease liability are initially measured on a present value basis. The measurement includes non-cancellable lease payments and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or to exercise an option to terminate the lease. This accounting treatment is significantly different from the lessee accounting for leases that are classified as operating leases under the predecessor standard, HKAS 17.

In respect of the lessor accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The Group adopted HKFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 January 2019. Under this method, the standard is applied retrospectively with the cumulative effect of initially applying the standard recognised at the date of initial application.

Land use rights of the Group are accounted for in accordance with HKFRS 16 with effect from 1 January 2019 and there is no impact on their balances as at 1 January 2019.

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For the year ended 31 December 2019

## 3. Adoption of HKFRSs (Continued)

## (a) Adoption of new/revised HKFRSs – effective 1 January 2019 (Continued)

*HKFRS 16 – Leases (Continued)* The effect of adoption of HKFRS 16 as at 1 January 2019 (increase/(decrease)) is as follows:

	HK\$
Assets	
Right-of-use assets	1,157,335
Liabilities	
Lease liabilities	1,157,335

There is no material impact on the opening balance of reserves as at 1 January 2019.

#### (i) Nature of the effect of adoption of HKFRS 16

The Group has lease contracts for properties. Before the adoption of HKFRS 16, the Group classified its leases (as lessee) at the inception date as an operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in profit or loss on a straight-line basis over the lease term. Upon adoption of HKFRS 16, the Group recognised right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognised. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

Based on the foregoing, as at 1 January 2019, right-of-use assets of HK\$1,157,335 were recognised and presented separately in the statement of financial position, and lease liabilities of HK\$1,157,335 were recognised.

The lease liabilities as at 1 January 2019 can be reconciled to the operating lease commitments as at 31 December 2018 as follows:

	HK\$
Operating lease commitments as at 31 December 2018	1,174,264
Incremental borrowing rate as at 1 January 2019	2.7%
Lease liabilities as at 1 January 2019	1,157,335

For the year ended 31 December 2019

## 3. Adoption of HKFRSs (Continued)

#### (a) Adoption of new/revised HKFRSs – effective 1 January 2019 (Continued)

#### HKFRS 16 – Leases (Continued)

(ii) Summary of new accounting policies

Set out below are the new accounting policies of the Group upon adoption of HKFRS 16, which have been applied from the date of initial application:

#### Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

#### Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

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For the year ended 31 December 2019

## 3. Adoption of HKFRSs (Continued)

#### (a) Adoption of new/revised HKFRSs – effective 1 January 2019 (Continued)

### HKFRS 16 – Leases (Continued)

- (iii) Amounts recognised in the statement of financial position and profit or loss
  - The carrying amounts of the Group's right-of-use assets and lease liabilities and the movements during the year are set out in note 18.

#### HK(IFRIC)-Int 23 – Uncertainty over Income Tax Treatments

The interpretation supports the requirements of HKAS 12 Income Taxes by providing guidance over how to reflect the effects of uncertainty in accounting for income taxes. Under the interpretation, the entity shall determine whether to consider each uncertain tax treatment separately or together based on which approach better predicts the resolution of the uncertainty. The entity shall also assume the tax authority will examine amounts that it has a right to examine and have full knowledge of all related information when making those examinations. If the entity determines it is probable that the tax authority will accept an uncertain tax treatment, then the entity should measure current and deferred tax in line with its tax filings. If the entity determines it is not probable, then the uncertainty in the determination of tax is reflected using either the "most likely amount" or the "expected value" approach, whichever better predicts the resolution of the uncertainty.

#### Amendments to HKFRS 9 – Prepayment Features with Negative Compensation

The amendments clarify that prepayable financial assets with negative compensation can be measured at amortised cost or at fair value through other comprehensive income ("FVTOCI") if specified conditions are met, instead of at fair value through profit or loss ("FVTPL").

The adoption of these amendments has no impact on these financial statements as the Group does not have any prepayable financial assets with negative compensation.

For the year ended 31 December 2019

## 3. Adoption of HKFRSs (Continued)

#### (a) Adoption of new/revised HKFRSs – effective 1 January 2019 (Continued)

Annual Improvements to HKFRSs 2015-2017 Cycle – Amendments to HKFRS 3, Business Combinations

The amendments issued under the annual improvements process make small, non-urgent changes to standards where they are currently unclear. They include amendments to HKFRS 3 which clarify that when a joint operator of a business obtains control over a joint operation, this is a business combination achieved in stages and the previously held equity interest should therefore be remeasured to its acquisition-date fair value.

The adoption of these amendments has no impact on these financial statements as the Group has not participated in any joint operation.

## Annual Improvements to HKFRSs 2015-2017 Cycle – Amendments to HKFRS 11, Joint Arrangements

The amendments issued under the annual improvements process make small, non-urgent changes to standards where they are currently unclear. They include amendments to HKFRS 11 which clarify that when a party that participates in, but does not have joint control of, a joint operation which is a business and subsequently obtains joint control of the joint operation, the previously held equity interest should not be remeasured to its acquisition-date fair value.

The adoption of these amendments has no impact on these financial statements as the Group has not participated in any joint operation.

#### Annual Improvements to HKFRSs 2015-2017 Cycle – Amendments to HKAS 12, Income Taxes

The amendments issued under the annual improvements process make small, non-urgent changes to standards where they are currently unclear. They include amendments to HKAS 12 which clarify that all income tax consequences of dividends are recognised consistently with the transactions that generated the distributable profits, either in profit or loss, other comprehensive income or directly in equity.

The adoption of these amendments has no impact on these financial statements as the clarified treatment is consistent with the manner which the Group has previously recognised.

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For the year ended 31 December 2019

#### 3. Adoption of HKFRSs (Continued)

## (a) Adoption of new/revised HKFRSs – effective 1 January 2019 (Continued)

Annual Improvements to HKFRSs 2015-2017 Cycle – Amendments to HKAS 23, Borrowing Costs The amendments issued under the annual improvements process make small, non-urgent changes to standards where they are currently unclear. They include amendments to HKAS 23 which clarify that a borrowing made specifically to obtain a qualifying asset which remains outstanding after the related qualifying asset is ready for its intended use or sale would become part of the funds an entity borrows generally and therefore included in the general pool.

The adoption of these amendments has no impact on these financial statements as the clarified treatment is consistent with the manner which the Group has previously applied to identify the borrowing made specifically to obtain the qualifying assets.

#### (b) Revised HKFRSs that have been issued but are not yet effective

The following revised HKFRSs, potentially relevant to the Group's financial statements, have been issued, but are not yet effective and have not been early adopted by the Group. The Group's current intention is to apply these changes on the date they become effective.

Amendments to HKFRS 3	Definition of a Business <sup>1</sup>
Amendments to HKAS 1 and	Definition of Material <sup>1</sup>
HKAS 8	
Amendments to HKFRS 10 and	Sale or Contribution of Assets between an Investor and its
HKAS 28 (2011)	Associate or Joint Venture <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2020

<sup>2</sup> No mandatory effective date yet determined but available for adoption

#### Amendments to HKFRS 3 – Definition of a Business

The amendments clarify and provide additional guidance on the definition of a business. The amendments clarify that for an integrated set of activities and assets to be considered a business, it must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. A business can exist without including all of the inputs and processes needed to create outputs. The amendments remove the assessment of whether market participants are capable of acquiring the business and continue to produce outputs. Instead, the focus is on whether acquired inputs and acquired substantive processes together significantly contribute to the ability to create outputs. The amendments have also narrowed the definition of outputs to focus on goods or services provided to customers, investment income or other income from ordinary activities. Furthermore, the amendments provide guidance to assess whether an acquired process is substantive and introduce an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business.

For the year ended 31 December 2019

## 3. Adoption of HKFRSs (Continued)

## (b) Revised HKFRSs that have been issued but are not yet effective (Continued)

### Amendments to HKAS 1 and HKAS 8 – Definition of Material

The amendments provide a new definition of material. The new definition states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. The amendments clarify that materiality will depend on the nature or magnitude of information. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users.

## Amendments to HKFRS 10 and HKAS 28 (2011) – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments clarify the extent of gains or losses to be recognised when an entity sells or contributes assets to its associate or joint venture. When the transaction involves a business the gain or loss is recognised in full, conversely when the transaction involves assets that do not constitute a business the gain or loss is recognised only to the extent of the unrelated investors' interests in the joint venture or associate.

The Group has already commenced an assessment of the impact of adopting the above amendments to existing standards to the Group. The Group has so far concluded that the application of these new pronouncements will have no material impact on the Group's financial statements.

#### 4. Significant Accounting Policies

#### (a) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries. Inter-company transactions and balances between group companies together with unrealised profits are eliminated in full in preparing the consolidated financial statements. Unrealised losses are also eliminated unless the transaction provides evidence of impairment on the asset transferred, in which case the loss is recognised in profit or loss.

#### (b) Subsidiaries

A subsidiary is an investee over which the Company is able to exercise control. The Company controls an investee if all three of the following elements are present: power over the investee, exposure, or rights, to variable returns from the investee, and the ability to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

In the Company's statement of financial position, interests in subsidiaries are stated at cost less impairment loss, if any. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

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For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (c) Associates

An associate is an entity over which the Group has significant influence and that is neither a subsidiary nor a joint arrangement. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

Associates are accounted for using the equity method whereby they are initially recognised at cost and thereafter, their carrying amounts are adjusted for the Group's share of the postacquisition change in the associates' net assets except that losses in excess of the Group's interest in the associate are not recognised unless there is an obligation to make good those losses.

Profits and losses arising on transactions between the Group and its associates are recognised only to the extent of unrelated investors' interests in the associate. The investor's share in the associate's profits and losses resulting from these transactions is eliminated against the carrying value of the associate. Where unrealised losses provide evidence of impairment of the asset transferred they are recognised immediately in profit or loss.

Any premium paid for an associate above the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities acquired is capitalised and included in the carrying amount of the associate. Where there is objective evidence that the investment in an associate has been impaired, the carrying amount of the investment is tested for impairment in the same way as other non-financial assets.

#### (d) Business combination and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition-date fair value which is the sum of the acquisition-date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

#### (d) Business combination and goodwill (Continued)

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially recognised at cost being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests in the acquiree and the acquisition-date fair value of the acquirer's previously held equity interests in the acquiree over the fair value of identifiable assets and liabilities acquired.

Where the fair value of identifiable assets and liabilities exceeds the aggregate of the fair value of consideration paid, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree, the excess is recognised in profit or loss on the acquisition date, after reassessment.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill arising from an acquisition is allocated to each of the relevant cash-generating units that are expected to benefit from the synergies of the acquisition. A cash-generating unit is the smallest identifiable group of assets that generate cash inflows that are largely independent of the cash inflows from other assets or groups of assets. A cash-generating unit to which goodwill has been allocated is tested for impairment annually, and whenever there is an indication that the unit may be impaired.

For goodwill arising on an acquisition in a financial year, the cash-generating unit to which goodwill has been allocated is tested for impairment before the end of that financial year. When the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated to reduce the carrying amount of any goodwill allocated to the unit first, and then to the other assets of the unit pro-rata on the basis of the carrying amount to each asset in the unit. However, the loss allocated to each asset will not reduce the individual asset's carrying amount to the amount below its fair value less cost of disposal (if measurable) or its value in use (if determinable), whichever is the higher. Any impairment loss for goodwill is recognised in profit or loss and is not reversed in subsequent periods.

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For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (e) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

The cost of property, plant and equipment includes its purchase price and the costs directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are recognised as an expense in profit or loss during the financial period in which they are incurred.

Property, plant and equipment, other than construction in progress, are depreciated so as to write off their cost net of expected residual value over their estimated useful lives on a straightline basis. The useful lives, residual value and depreciation method are reviewed, and adjusted if appropriate, at the end of each reporting period. The annual rates are as follows:

Buildings and leasehold improvements	2%-20% or the remaining lease period
	whichever is shorter
Plant and machinery	9%-18%
Furniture, fixtures and equipment	18%-33%
Motor vehicles	18%-20%

Construction in progress is stated at cost less impairment losses. Cost comprises direct costs of construction as well as borrowing costs capitalised during the periods of construction and installation. Capitalisation of these costs ceases and the construction in progress is transferred to the appropriate class of property, plant and equipment when substantially all the activities necessary to prepare the assets for their intended use are completed. No depreciation is provided for in respect of construction in progress until it is completed and ready for its intended use.

An asset is written down immediately to its recoverable amount if its carrying amount is higher than the asset's estimated recoverable amount.

The gain or loss on disposal of an item of property, plant and equipment is the difference between the net sale proceeds and its carrying amount, and is recognised in profit or loss on disposal.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (f) Leases (accounting policies applied after 1 January 2019)

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

(i) Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

#### Leasehold buildings

2-5 years

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

Land use rights represent payments for leasehold land held for own use under operating leases. The Group made up-front payments to obtain land use rights as operating leases on which properties are developed. These payments are stated at cost and are amortised over the period of the lease on a straight-line basis as expense.

#### (ii) Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

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For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (f) Leases (accounting policies applied after 1 January 2019) (Continued)

#### Group as a lessee (Continued)

(ii) Lease liabilities (Continued)

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

#### (iii) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipments and laptop computers that are considered to be of low value.

Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

#### Group as a lessor

When the Group acts as a lessor, it classifies at lease inception (or when there is a lease modification) each of its leases as either an operating lease or a finance lease.

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. When a contract contains lease and non-lease components, the Group allocates the consideration in the contract to each component on a relative stand-alone selling price basis. Rental income is accounted for on a straight-line basis over the lease terms and is included in revenue in profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

Leases that transfer substantially all the rewards and risks and rewards incidental to ownership of an underlying asset to the lessee are accounted for as finance leases.

## (g) Leases (accounting policies applied until 31 December 2018)

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to lessee. All other leases are classified as operating leases. The total rental payable under the operating leases are recognised in profit or loss (other than goodwill) on a straight-line basis over the period of the lease. Lease incentives received are recognised as an integrated part of the total rental expense, over the term of the lease.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (h) Intangible assets

*(i)* Acquired intangible assets

Intangible assets acquired separately are initially recognised at cost. Subsequently, intangible assets with finite useful lives are carried at cost less accumulated amortisation and accumulated impairment losses.

Amortisation is provided on unit-of-production method or straight-line basis over their useful lives, where appropriate. The amortisation expense is recognised in profit or loss.

Distribution rights and project 5-25 years development cost amortised under straight-line method

#### *(ii) Research and development expenditure*

Expenditure on internally developed products is capitalised if it can be demonstrated that:

- 1. it is technically feasible to develop the product for it to be sold;
- 2. adequate resources are available to complete the development;
- 3. there is an intention to complete and sell the product;
- 4. the Group is able to sell the product;
- 5. sale of the product will generate future economic benefits; and
- 6. expenditure on the project can be measured reliably.

Capitalised development costs are amortised over the periods the Group expects to benefit from selling the products developed. The amortisation expense is recognised in profit or loss.

Capitalised development expenditure 5-10 years amortised under license period

Development expenditure not satisfying the above criteria and expenditure on the research phase of internal projects are recognised in profit or loss as incurred.

#### (iii) Impairment

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Intangible assets with finite lives are tested for impairment when there is an indication that an asset may be impaired.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

#### (i) Financial instruments

(i) Financial assets

A financial asset (unless it is a trade receivable without a significant financing component) is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the market place.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets at amortised cost are subsequently measured using the effective interest rate method. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain on derecognition is recognised in profit or loss.

FVTOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVTOCI. Debt investments at FVTOCI are subsequently measured at fair value. Interest income calculated using the effective interest rate method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in other comprehensive income are reclassified to profit or loss.

FVTPL: Financial assets at FVTPL include financial assets held for trading, financial assets designated upon initial recognition at FVTPL, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVTPL, irrespective of the business model. Notwithstanding the criteria for debt instruments may be designated at FVTPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (i) Financial instruments (Continued)

#### (i) Financial assets (Continued)

#### Equity instruments

On initial recognition of an equity investment that is not held for trading, the Group could irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis. Equity investments at FVTOCI are measured at fair value. Dividend income are recognised in profit or loss unless the dividend income clearly represents a recovery of part of the cost of the investments. Other net gains and losses are recognised in other comprehensive income and are not reclassified to profit or loss. All other equity instruments are classified as FVTPL, whereby changes in fair value, dividends and interest income are recognised in profit or loss.

#### (ii) Impairment loss on financial assets

The Group recognises loss allowances for expected credit losses ("ECLs") on trade receivables, contract assets, financial assets measured at amortised cost and debt investments measured at FVTOCI. The ECLs are measured on either of the following bases: (1) 12 months ECLs: these are the ECLs that result from possible default events within the 12 months after the reporting date: and (2) lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument. The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the assets' original effective interest rate.

The Group has elected to measure loss allowances for trade receivables and contract assets using HKFRS 9 simplified approach and has calculated ECLs based on lifetime ECLs. The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For other debt financial assets, the ECLs are based on the 12 months ECLs. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (i) Financial instruments (Continued)

#### (ii) Impairment loss on financial assets (Continued)

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 60 to 90 days past due.

The Group considers a financial asset to be credit-impaired when: (1) the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or (2) the financial asset is more than 90 to 180 days past due, depending on credit worth of customers.

Interest income on credit-impaired financial assets is calculated based on the amortised cost (i.e. the gross carrying amount less loss allowance) of the financial asset. For non credit-impaired financial assets interest income is calculated based on the gross carrying amount.

#### (iii) Financial liabilities

The Group classifies its financial liabilities, depending on the purpose for which the liabilities were incurred. Financial liabilities at FVTPL are initially measured at fair value and financial liabilities at amortised costs are initially measured at fair value, net of directly attributable costs incurred.

#### Financial liabilities at FVTPL

Financial liabilities at FVTPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at FVTPL.

Financial liabilities are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in profit or loss.

Where a contract contains one or more embedded derivatives, the entire hybrid contract may be designated as a financial liability at FVTPL, except where the embedded derivative does not significantly modify the cash flows or it is clear that separation of the embedded derivative is prohibited.

Financial liabilities may be designated upon initial recognition as at FVTPL if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the liabilities or recognising gains or losses on them on a different basis; (ii) the liabilities are part of a group of financial liabilities which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial liability contains an embedded derivative that would need to be separately recorded.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (i) Financial instruments (Continued)

#### (iii) Financial liabilities (Continued))

Financial liabilities at FVTPL (Continued)

Subsequent to initial recognition, financial liabilities at FVTPL are measured at fair value, with changes in fair value recognised in profit or loss in the period in which they arise, except for the gains and losses arising from the Group's own credit risk which are presented in other comprehensive income with no subsequent reclassification to the profit or loss. The net fair value gain or loss recognised in the profit or loss does not include any interest charged on these financial liabilities.

Financial liabilities at amortised cost

Financial liabilities at amortised cost including trade and other payables, bank borrowings and the debt component of convertible loan issued by the Group are subsequently measured at amortised cost, using the effective interest method. The related interest expense is recognised in profit or loss.

Gains or losses are recognised in profit or loss when the liabilities are derecognised as well as through the amortisation process.

#### *(iv) Convertible loan payable*

Convertible loan payable issued by the Group that contain both the liability and conversion option components are classified separately into their respective items on initial recognition. Conversion option that will be settled by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Company's own equity instruments is classified as an equity instrument.

On initial recognition, the fair value of the liability component is determined using the prevailing market interest of similar non-convertible debts. The difference between the proceeds of the issue of the convertible loan and the fair value assigned to the liability component, representing the conversion option for the holder to convert the loan into equity, is included in equity (conversion component of convertible loan payable).

In subsequent periods, the liability component of the convertible loan payable is carried at amortised cost using the effective interest method. The equity component, represented by the option to convert the liability component into ordinary shares of the Company, will remain in conversion component of convertible loan payable until the embedded option is exercised (in which case the balance stated in conversion component of convertible loan payable will be transferred to share capital and share premium. Where the option remains unexercised at the expiry dates, the balance stated in conversion component of convertible loan payable will be released to the retained earnings. No gain or loss is recognised upon conversion or expiration of the option.

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## 4. Significant Accounting Policies (Continued)

## (i) Financial instruments (Continued)

(v) Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments through the expected life of the financial asset or liability, or where appropriate, a shorter period.

(vi) Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

(vii) Derecognition

The Group derecognises a financial asset when the contractual rights to the future cash flows in relation to the financial asset expire or when the financial asset has been transferred and the transfer meets the criteria for derecognition in accordance with HKFRS 9.

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expires.

## (j) Inventories

Inventories are initially recognised at cost, and subsequently at the lower of cost and net realisable value. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

## (k) Revenue recognition

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services, excluding those amounts collected on behalf of third parties. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

Depending on the terms of the contract and the laws that apply to the contract, control of the goods or service may be transferred over time or at a point in time. Control of the goods or service is transferred over time if the Group's performance:

- provides all of the benefits received and consumed simultaneously by the customer;
- creates or enhances an asset that the customer controls as the Group performs; or
- does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

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For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (k) Revenue recognition (Continued)

If control of the goods or services transfers over time, revenue is recognised over the period of the contract by reference to the progress towards complete satisfaction of that performance obligation. Otherwise, revenue is recognised at a point in time when the customer obtains control of the goods or service.

#### *(i)* Development, manufacture and sale of biopharmaceutical products

Customers obtain control of the biopharmaceutical products when the goods are delivered to and have been accepted. Revenue is thus recognised upon when the customers accepted the products. There is generally only one performance obligation. Invoices are usually payable within 90 days.

The Group's contracts with customers from the sale of product provides customers a right of return (a right to exchange another product or to be refunded in cash). The right of return gives rise to variable consideration. The variable consideration is estimated at contract inception and constrained until the associated uncertainty is subsequently resolved. The application of the constraint on variable consideration increases the amount of revenue that will be deferred. In addition, a refund liability and a right to recover returned goods assets are recognised. The directors of the Company (the "Directors") considered that the financial impact of the returned goods is minimal, with reference to the historical returned goods pattern and the management assessment of possible return of goods.

#### (ii) Provision of marketing service

The Group provides pharmaceutical product marketing services to various manufacturers. Revenue from marketing services is recognised at a point in time when those services are provided. Invoices are usually payable within 90 days.

#### (iii) Other income

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Dividend income is recognised when the shareholders' right to receive payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

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For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (I) Income taxes

Income taxes for the year comprise current tax and deferred tax.

Current tax is based on the profit or loss from ordinary activities adjusted for items that are nonassessable or disallowable for income tax purposes and is calculated using tax rates that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the corresponding amounts used for tax purposes. Except for goodwill and recognised assets and liabilities that affect neither accounting nor taxable profits, deferred tax liabilities are recognised for all temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Deferred tax is measured at the tax rates expected to apply in the period when the liability is settled or the asset is realised based on tax rates that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Income taxes are recognised in profit or loss except when they relate to items recognised in other comprehensive income in which case the taxes are also recognised in other comprehensive income.

#### (m) Foreign currency

Transactions entered into by the group entities in currencies other than the currency of the primary economic environment in which they operate (the functional currency) are recorded at the rates ruling when the transactions occur. Foreign currency monetary assets and liabilities are translated at the rates ruling at the end of reporting period. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the translation of monetary items, are recognised in profit or loss in the period in which they arise. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised in other comprehensive income, in which case, the exchange differences are also recognised in other comprehensive income.

For the year ended 31 December 2019

## 4. Significant Accounting Policies (Continued)

## (m) Foreign currency (Continued)

On consolidation, income and expense items of foreign operations are translated into the presentation currency of the Group (i.e. HK\$) at the average exchange rates for the year, unless exchange rates fluctuate significantly during the period, in which case, the rates approximating to those ruling when the transactions took place are used. All assets and liabilities of foreign operations are translated at the rate ruling at the end of reporting period. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity as foreign currency translation reserve. Exchange differences recognised in profit or loss of group entities' separate financial statements on the translation of long-term monetary items forming part of the Group's net investment in the foreign operations concerned are reclassified to other comprehensive income and accumulated in equity as foreign currency translation reserve.

On disposal of a foreign operation, the cumulative exchange differences recognised in the foreign currency translation reserve relating to that operation up to the date of disposal are reclassified to profit or loss as part of the profit or loss on disposal.

Goodwill and fair value adjustments on identifiable assets acquired arising on an acquisition of a foreign operation on or after 1 January 2005 are treated as assets and liabilities of that foreign operation and translated at the rate of exchange prevailing at the end of reporting period. Exchange differences arising are recognised in the foreign currency translation reserve.

#### (n) Employee benefits

#### Short term employee benefits

Short term employee benefits are employee benefits (other than termination benefits) that are expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related service. Short term employee benefits are recognised in the year when the employees render the related service.

#### Defined contribution retirement plan

Contributions to defined contribution retirement plans are recognised as an expense in profit or loss when the services are rendered by the employees.

#### Termination benefits

Termination benefits are recognised on the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs involving the payment of termination benefits.

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## 4. Significant Accounting Policies (Continued)

#### (o) Impairment of other assets (other than financial assets)

At the end of each reporting period, the Group reviews the carrying amounts of the following other assets to determine whether there is any indication that those assets have suffered an impairment loss or an impairment loss previously recognised no longer exists or may have decreased.

If the recoverable amount (i.e. the higher of the fair value less costs of disposal and value in use) of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised in profit or loss immediately.

Value in use is based on the estimated future cash flows expected to be derived from the asset or cash-generating unit, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

#### (p) Share-based payment

Where share options are awarded to employees and others providing similar services, the fair value of the options at the date of grant is recognised in profit or loss over the vesting period with a corresponding increase in the share option reserve within equity. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at the end of each reporting period so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also recognised in profit or loss over the remaining vesting period.

Where equity instruments are granted to persons other than employees and others providing similar services, the fair value of goods or services received is recognised in profit or loss unless the goods or services qualify for recognition as assets. A corresponding increase in equity is recognised.

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## 4. Significant Accounting Policies (Continued)

## (q) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, which will probably result in an outflow of economic benefits that can be reasonably estimated.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, the existence of which will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (r) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### (s) Related parties

- (i) A person or a close member of that person's family is related to the Group if that person:
  - (1) has control or joint control over the Group;
  - (2) has significant influence over the Group; or
  - (3) is a member of key management personnel of the Group or the Company's parent.
- (ii) An entity is related to the Group if any of the following conditions apply:
  - (1) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (2) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (3) Both entities are joint ventures of the same third party.
  - (4) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (5) The entity is a post-employment benefit plan for the benefit of the employees of the Group or an entity related to the Group.
  - (6) The entity is controlled or jointly controlled by a person identified in (i).
  - (7) A person identified in (i)(1) has significant influence over the entity or is a member of key management personnel of the entity (or of a parent of the entity).
  - (8) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

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## 4. Significant Accounting Policies (Continued)

## (s) Related parties (Continued)

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (i) that person's children and spouse or domestic partner;
- (ii) children of that person's spouse or domestic partner; and
- (iii) dependents of that person or that person's spouse or domestic partner.

#### (t) Capitalisation of borrowing costs

Borrowing costs attributable directly to the acquisition, construction or production of qualifying assets which require a substantial period of time to be ready for their intended use or sale, are capitalised as part of the cost of those assets. Income earned on temporary investments of specific borrowings pending their expenditure on those assets is deducted from borrowing costs capitalised. All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### (u) Government grants

Government grants are recognised when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as revenue in profit or loss on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Group for the cost of an asset are deducted from the carrying amount of the asset and consequently are effectively recognised in profit or loss over the useful life of the asset by way of reduced depreciation expense.

## 5. Critical Accounting Judgements and Key Sources of Estimation Uncertainty

In the application of the Group's accounting policies, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

For the year ended 31 December 2019

# 5. Critical Accounting Judgements and Key Sources of Estimation Uncertainty *(Continued)*

In addition to information disclosed elsewhere in these consolidated financial statements, other key sources of estimation uncertainty that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities within the next financial year is as follows:

#### (a) Research and development costs

In accordance with the accounting policy set out in note 4, costs associated with research activities are expensed in profit or loss as they are incurred, while costs that are directly attributable to development activities are recognised as other intangible assets provided they meet all the requirements. This requires the management to make judgements to distinguish the research phase and development phase of the projects being undertaken. Research is original and planned investigation undertaken with the prospect of gaining new scientific or technical knowledge and understanding. Development is the application of research, findings or other knowledge to a plan or design for the production of new or substantially improved materials devices, products, processes, systems or services before the start of commercial production or use. Determining the amounts to be expensed in profit or loss or to be capitalised required management to make judgement, and assumptions regarding the expected progress and outcome of the research and development activities, the future expected cash generation of the assets, discount rates to be applied, and also the expected period of, probable future economic benefits.

#### (b) Impairment of trade and other receivables

The Group makes allowance for impairment on trade and other receivables based on assumptions about risk of default and ECL rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward-looking estimates at the end of the reporting period.

## (c) Net realisable value of inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expenses. These estimates are based on the current market condition and the historical experience of manufacturing and selling products of similar nature. It could change significantly as a result of competitors' actions in response to severe industry cycles. Management reassesses the estimations at the end of each reporting period.

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# 5. Critical Accounting Judgements and Key Sources of Estimation Uncertainty *(Continued)*

#### (d) Impairment of non-financial assets (other than goodwill)

The Group assesses whether there are any indicators of impairment for all non-financial assets at the end of each reporting period. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying amount of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs of disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value-in-use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit and choose a suitable discount rate in order to calculate the present value of those cash flows.

#### (e) Valuation of share options granted

The fair value of share options granted was calculated using Binominal option pricing model valuation model based on the Group management's significant inputs into calculation including an estimated life of share options granted based on exercise restrictions and behavioural consideration, the volatility of share price, weighted average share prices and exercise price of the share options granted.

#### (f) Income taxes

The Group is subject to income taxes in Hong Kong, the PRC and Singapore. The Group carefully evaluates tax implications of transactions in accordance with prevailing tax regulations and makes tax provision accordingly. However, judgement is required in determining the Group's provision for income taxes as there are many transactions and calculations of which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### (g) Fair value measurement

The fair value measurement of the Group's financial and non-financial assets and liabilities utilises market observable inputs and data as far as possible. Inputs used in determining fair value measurements are categorised into different levels based on how observable the inputs used in the valuation technique utilised are (the "fair value hierarchy"):

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

For the year ended 31 December 2019

# 5. Critical Accounting Judgements and Key Sources of Estimation Uncertainty *(Continued)*

## (g) Fair value measurement (Continued)

#### (i) Financial instruments measured at fair value

As at the end of the reporting period, convertible loan receivables and equity investments included in the consolidated financial statements require measurement at, and disclosure of, fair value.

The fair value of financial instruments with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices.

The valuation techniques and significant unobservable inputs used in determining the fair value measurement of level 2 and level 3 financial instruments, as well as the relationship between key unobservable inputs and fair value are set out in notes (iii) and (iv) below.

#### (ii) Financial instruments not measured at fair value

Financial instruments not measured at fair value include cash and cash equivalents, trade and other receivables, pledged bank deposit, trade and other payables, bank borrowings, lease liabilities and convertible loan payable.

The carrying amounts of cash and cash equivalents, trade and other receivables, trade and other payables and current portion of pledged bank deposit, bank borrowings and lease liabilities approximate to their fair values due to the short term maturities of these instruments.

The fair values of non-current portion of pledged bank deposit, bank borrowings and lease liabilities and convertible loan payable for disclosure purposes have been determined using discounted cash flow models and are classified as level 3 in the fair value hierarchy. Significant inputs include the discount rate used to reflect the credit risks of the borrowers or the Company.

#### (iii) Information about level 2 fair value measurement

The fair values of the financial instruments included in the level 2 category have been determined with reference to generally accepted pricing models based on quoted prices for identical or similar assets or liabilities in markets that are not active.

#### (iv) Information about level 3 fair value measurement

The fair values of the financial instruments included in the level 3 category as at the end of the current year have been determined by the Directors with reference to the valuation performed by International Valuation Limited, details of which are set out in notes 22 and 23.

For the year ended 31 December 2019

# 5. Critical Accounting Judgements and Key Sources of Estimation Uncertainty *(Continued)*

## (g) Fair value measurement (Continued)

The following table provides an analysis of financial instruments carried at fair value by level of fair value hierarchy:

		As at 31 Dece	mber 2019	
Recurring fair value measurement Financial assets:	Level 1 HK\$	Level 2 HK\$	Level 3 HK\$	Total HK\$
Listed equity investments	44,580,242	-	-	44,580,242
Unlisted equity investments Convertible loan receivables		49,912,875 –	25,869,598 46,075,320	75,782,473 46,075,320
Recurring fair value measurement		As at 31 Dece	mber 2018	
Financial assets:	Level 1 HK\$	Level 2 HK\$	Level 3 HK\$	Total HK\$
Listed equity investments	69,435,397	_	_	69,435,397
Unlisted equity investments	-	51,871,323	20,853,734	72,725,057
Convertible loan receivables	-	-	26,765,719	26,765,719
Derivative financial instrument	-	-	13,739,443	13,739,443

There was no transfer under the fair value hierarchy classification during the years ended 31 December 2019 and 2018.

## 6. Segment Reporting

The Group manages its businesses by business lines. The segment information is reported internally to the chief operating decision-maker (i.e. executive directors of the Company) for the purposes of resource allocation and performance assessment. During the year ended 31 December 2019, the Group reorganised its internal reporting structure by simplifying the segmental classification based on revenue contribution from its product lines so as to enhance operational efficiency. Accordingly, the comparative segment information has been re-presented to conform to current year's presentation. The Group's reportable and operating segments for financial reporting purposes have been reorganised as follows:

- Ophthalmic products
- Surgical products

For the year ended 31 December 2019

## 6. Segment Reporting (Continued)

## (a) Reportable segments

The chief operating decision-maker monitors the results of its business units separately for the purpose of making decision about resources allocation and performance assessment. Segment performance is evaluated based on the results from the reportable segments as explained in the table below.

#### For the year ended 31 December 2019

	Ophthalmic products HK\$	Surgical products HK\$	Total HK\$
Reportable segment revenue			
<ul> <li>Revenue from external customers</li> </ul>	567,535,737	711,942,475	1,279,478,212
Reportable segment profit	161,917,267	211,318,707	373,235,974
For the year ended 31 December 2018			
	Ophthalmic	Surgical	
	products	products	Total
	HK\$	HK\$	HK\$
Reportable segment revenue			
- Revenue from external customers	528,986,009	647,471,922	1,176,457,931
Reportable segment profit	122,337,708	157,626,191	279,963,899

The totals presented for the Group's operating segments were reconciled to the Group's key financial figures as presented in the consolidated financial statements as follows:

	2019 HK\$	2018 HK\$
Reportable segment profit	373,235,974	279,963,899
Unallocated corporate income and expenses, net	(28,601,228)	(12,619,642)
Change in fair value of financial assets at FVTPL	15,382,984	15,452,703
Equity-settled share-based payments	(1,289,191)	(2,340,018)
Finance costs	(6,963,537)	(7,403,254)
Profit before income tax	351,765,002	273,053,688

Major corporate expenses comprised mainly the staff costs including directors' emoluments.

Analysis of segment assets and liabilities has not been presented as the measure of segment assets and liabilities is not regularly provided to the Company's executive directors.

For the year ended 31 December 2019

## 6. Segment Reporting (Continued)

## (b) Geographical information

#### (i) Revenue from external customers

For the years ended 31 December 2019 and 2018, the Group's revenue from external customers is derived solely from its operations in the PRC (place of domicile).

#### *(ii)* Non-current assets

	2019 HK\$	2018 HK\$
PRC Hong Kong Overseas	454,075,987 154,788,026 5,589,761	372,472,905 37,165,221 –
	614,453,774	409,638,126

The non-current asset information above excludes convertible loan receivables, financial assets at FVTOCI, financial assets at FVTPL and pledged bank deposit, and is based on the physical locations of the respective assets, except for goodwill and other intangible assets of which is based on the areas of the group entities' operations.

## (c) Information about a major customer

For the year ended 31 December 2019, revenue of HK\$328,030,725 (2018: HK\$321,554,016) was derived from the sales to one (2018: one) customer, which individually accounted for over 10% of the Group's total revenue.

#### 7. Turnover

Turnover represents the sales value of goods supplied to customers and service income (net of sales tax, value-added tax, commercial discounts and sales returns), further details of which are set out in note 6.

For the year ended 31 December 2019

## 8. Other Revenue, and Other Gains and Losses

	2019 HK\$	2018 HK\$
Change in fair value of financial assets at FVTPL	15,382,984	15,452,703
Licensing income	7,959,906	_
Interest income from convertible loan receivables	514,614	1,300,806
Government grants (Note)	10,207,366	5,230,385
Interest income from bank deposits	3,083,109	2,028,313
Waiver of other payable	-	1,450,307
Sundry income	2,770,908	80,314
	39,918,887	25,542,828

Note:

These government grants were received for the purpose of supporting the development of new pharmaceutical products, and there were no conditions to be fulfilled or contingencies relating to these grants.

## 9. Finance Costs

	2019 HK\$	2018 HK\$
Interest expense on bank borrowings	2,701,159	1,332,185
Interest expense on lease liabilities	263,737	_
Imputed interest expense on convertible loan payable	8,674,932	8,296,937
Less: Amount capitalised	(4,676,291)	(2,225,868)
	6,963,537	7,403,254

For the year ended 31 December 2019

## 10. Profit Before Income Tax

This is arrived at after charging/(crediting):

	2019 HK\$	2018 HK\$
Amortisation of land use rights	376,969	237,346
Amortisation of other intangible assets	6,837,693	4,976,342
Auditor's remuneration	1,402,000	1,297,250
Cost of inventories	146,070,732	150,644,613
Cost of services	98,159,682	52,123,815
Depreciation of property, plant and equipment	17,655,715	14,433,266
Depreciation of right-of-use assets	2,926,158	_
Employee costs excluding directors' emoluments:		
– Salaries and other benefits	200,385,953	132,173,886
<ul> <li>Pension fund contributions</li> </ul>	7,928,666	7,664,794
<ul> <li>Equity-settled share-based payments to the</li> </ul>		
employees (Note 35(a))	693,191	849,351
Equity-settled share-based payments to the consultant		
of the Group (Note 35(b))	596,000	1,490,667
Exchange losses/(gains), net	1,099,135	(8,906,223)
Write-off of inventories	1,894,000	147,603
Loss on disposal of property, plant and equipment	147,731	16,536
Research and development costs recognised as expenses	3,407,502	18,124,411

For the year ended 31 December 2019

## 11. Directors' Emoluments

	Executive Directors		Independe				
					Mauffrey		
	Fang	Zhong	Ngiam Mia	Fung Chi	Benoit Jean	Yeow Mee	
	Haizhou	Sheng	Je Patrick	Ying	Marie	Mooi	Total
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
	(Note (a))						
For the year ended							
31 December 2019:							
Fee	-	-	-	200,000	200,000	200,000	600,000
Other emoluments:							
Salaries and other benefits	736,632	639,205	852,274	-	-	-	2,228,111
Pension fund contributions	20,804	18,000	-	-	-	-	38,804
Discretionary bonuses (Note (b))	994,318	894,886	1,988,639	-	-	-	3,877,843
Total emoluments	1,751,754	1,552,091	2,840,913	200,000	200,000	200,000	6,744,758
For the year ended							
31 December 2018:							
Fee	_	_	_	200,000	200.000	200,000	600,000
Other emoluments:					,		
Salaries and other benefits	765,759	666,520	888,697	-	-	-	2,320,976
Pension fund contributions	22,623	18,000	-	-	-	-	40,623
Discretionary bonuses (Note (b))	1,036,809	933,128	1,836,637	-	-	-	3,806,574
Total emoluments	1,825,191	1,617,648	2,725,334	200,000	200,000	200,000	6,768,173

Notes:

(a) Fang Haizhou is designated as the Managing Director of the Group.

(b) The performance related incentive payment is at the discretion of the directors depending on the financial performance of the Group.

For the years ended 31 December 2019 and 2018, no emoluments were paid by the Group to the directors as an inducement to join, or upon joining the Group, or as compensation for loss of office. There were no arrangements under which a director waived or agreed to waive any remuneration for the years ended 31 December 2019 and 2018.

For the year ended 31 December 2019

#### 12. Five Highest Paid Individuals and Senior Management

Of the five individuals with the highest paid in the Group, three (2018: three) were directors of the Company whose emoluments are included in note 11 above. The emoluments of the remaining two (2018: two) individuals were as follows:

	2019 HK\$	2018 HK\$
Salaries and other benefits Pension fund contributions Equity-settled share-based payments	4,205,779 18,000 617,720	3,446,204 18,000 315,630
	4,841,499	3,779,834

Their emoluments were within the following bands:

	2019 Number of employees	2018 Number of employees
HK\$1,500,001 to HK\$2,000,000 HK\$2,000,001 to HK\$2,500,000	- 2	1 1

For the years ended 31 December 2019 and 2018, no emoluments were paid by the Group to the highest paid, non-director individuals as an inducement to join, or upon joining the Group, or as compensation for loss of office.

For the year ended 31 December 2019, the emoluments were paid to three (2018: three) members of the senior management (other than the directors of the Company) which fell within the band of HK\$500,001 to HK\$1,000,000, HK\$1,000,001 to HK\$1,500,000 and HK\$2,000,001 to HK\$2,500,000 (2018: Nil to HK\$500,000, HK\$1,000,001 to HK\$1,500,000 and HK\$1,500,001 to HK\$2,000,000), respectively.

#### 13. Retirement Benefits

The employees of the Group are members of a state-managed retirement benefits scheme operated by the PRC government, or in the case of the employees in Hong Kong, a defined contribution Mandatory Provident Fund retirement benefits scheme under the Mandatory Provident Fund Schemes Ordinance. The Group is required to contribute a certain percentage of its payroll to the retirement benefits schemes to fund the benefits. The only obligation of the Group with respect to the retirement benefits schemes is to make the required contributions under the schemes.

The Group's contribution to retirement benefits schemes for the year ended 31 December 2019 amounted to HK\$7,967,470 (2018: HK\$7,705,417).

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#### 14. Income Tax

Income tax in the consolidated statement of profit or loss and other comprehensive income represents:

	2019 HK\$	2018 HK\$
Current tax – the PRC – Provision for the year Deferred tax (Note 32)	43,055,265 6,207,317	37,022,980 4,939,034
	49,262,582	41,962,014

No provision for Hong Kong profits tax has been made as the Group has no assessable profit arising in Hong Kong.

The Group's major operating subsidiary in Zhuhai, the PRC, was established and carries on business in the Special Economic Zones of the PRC as a high technology enterprise. This subsidiary has obtained a 高新技術企業證書 (High Technology Enterprise Certificate) and is entitled to enjoy the enterprise income tax at the concessionary rate of 15% for the years ended 31 December 2019 and 2018.

Enterprise income tax rate of 25% and 17% is applied to the Group's other operating subsidiaries in the PRC and Singapore respectively.

Income tax for the year can be reconciled to the profit before income tax per the consolidated statement of profit or loss and other comprehensive income as follows:

	2019 HK\$	2018 HK\$
Profit before income tax	351,765,002	273,053,688
Tax calculated at Hong Kong profits tax rate of 16.5% (2018: 16.5%)	58,041,225	45,053,858
Effect of different tax rates of subsidiaries operating in other jurisdictions	(4,683,385)	(3,181,233)
Tax effect of expenses not deductible for tax purposes	2,354,075	3,846,147
Tax effect of revenue not taxable for tax purposes Tax benefits	(2,783,028) (4,897,103)	(4,843,741) (5,334,396)
Tax losses not recognised Withholding tax arising from distributable profits of	2,489,376	2,875,006
a subsidiary in the PRC	261,386	3,581,341
Others	(1,519,964)	(34,968)
Income tax	49,262,582	41,962,014

For the year ended 31 December 2019

## 15. Dividends

	2019 НК\$	2018 HK\$
Interim dividend – HK\$0.035 (2018: HK\$0.03) per share Proposed final dividend – HK\$0.05	20,247,745	17,155,200
(2018: HK\$0.033) per share	28,896,850	19,098,750
	49,144,595	36,253,950

The Directors propose a final dividend of HK\$0.05 (2018: HK\$0.033) per ordinary share to be paid. The amount of proposed final dividend is based on the number of issued ordinary shares as at the end of the reporting period. This proposed dividend is not reflected as dividend payable as at the end of the reporting period but will be reflected as an appropriation of retained earnings for the year ending 31 December 2020.

#### 16. Earnings Per Share

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

#### Earnings

	2019 HK\$	2018 HK\$
Profit attributable to owners of the Company for the purposes of calculating basic earnings per share Interest expense on convertible loan payable,	302,502,420	231,091,674
net of amount capitalised	6,347,657	6,071,069
Profit attributable to owners of the Company for the purposes of calculating diluted earnings per share	308,850,077	237,162,743

#### Number of shares

	2019	2018
Weighted average number of ordinary shares for the purposes of calculating basic earnings per share Effect of dilutive potential ordinary shares:	578,562,216	570,614,849
<ul> <li>share options issued by the Company</li> <li>convertible loan payable</li> </ul>	50,781 25,423,728	5,326,305 25,423,728
Weighted average number of ordinary shares for the purposes of calculating diluted earnings per share	604,036,725	601,364,882

The computation of diluted earnings per share for the years ended 31 December 2019 and 2018 does not assume the issue of potential ordinary shares in relation to certain share options granted as they have anti-dilutive effect.

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## 17. Property, Plant and Equipment

	Buildings and leasehold improvements	Plant and machinery	Furniture, fixtures and equipment	Motor vehicles	Construction in progress	Total
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
Cost:						
At 1 January 2018	123,774,358	81,207,206	10,521,787	4,109,491	-	219,612,842
Additions	391,072	12,187,757	7,086,571	835,100	1,134,620	21,635,120
Disposals	-	-	(511,346)	-	-	(511,346)
Exchange adjustment	(6,429,754)	(4,681,099)	(755,942)	(212,973)	(43,992)	(12,123,760)
At 31 December 2018	117,735,676	88,713,864	16,341,070	4,731,618	1,090,628	228,612,856
Additions	455,121	4,115,961	11,299,153	1,815,356	13,732,978	31,418,569
Acquisition of subsidiaries	-	-	760,390	-	-	760,390
Disposals	-	(38,182)	(353,303)	(437,367)	-	(828,852)
Exchange adjustment	(1,595,734)	(1,244,351)	(354,642)	(68,125)	(169,038)	(3,431,890)
At 31 December 2019	116,595,063	91,547,292	27,692,668	6,041,482	14,654,568	256,531,073
Accumulated depreciation:						
At 1 January 2018	9,650,149	30,473,720	4,736,668	3,512,814	-	48,373,351
Charge for the year	2,437,619	9,636,376	2,107,461	251,810	-	14,433,266
Disposals	-	-	(494,810)	-	-	(494,810)
Exchange adjustment	(594,629)	(1,952,919)	(288,589)	(186,956)	-	(3,023,093)
At 31 December 2018	11,493,139	38,157,177	6,060,730	3,577,668	-	59,288,714
Charge for the year	2,347,540	9,712,070	5,198,988	397,117	-	17,655,715
Acquisition of subsidiaries	-	-	604,215	-	-	604,215
Disposals	-	(29,782)	(316,299)	(26,242)	-	(372,323)
Exchange adjustment	(181,650)	(624,297)	(151,228)	(48,929)	-	(1,006,104)
At 31 December 2019	13,659,029	47,215,168	11,396,406	3,899,614	-	76,170,217
Carrying amount:						
At 31 December 2019	102,936,034	44,332,124	16,296,262	2,141,868	14,654,568	180,360,856
At 31 December 2018	106,242,537	50,556,687	10,280,340	1,153,950	1,090,628	169,324,142

The carrying amount of construction in progress represented the costs incurred for the construction of the new factory which will be reclassified to buildings and leasehold improvements when the construction is completed.

## 18. Leases

## (a) Right-of-use assets

The carrying amount of right-of-use assets and the movements during the year are as follows:

	HK\$
At 1 January 2019	1,157,335
Additions	10,549,942
Depreciation expense	(2,926,158)
Exchange adjustment	(96,806)
At 31 December 2019	8,684,313

For the year ended 31 December 2019

#### 18. Leases (Continued)

#### (b) Lease liabilities

The carrying amount of lease liabilities and the movements during the year are as follows:

	HK\$
At 1 January 2019	1,157,335
Additions	10,549,942
Interest expense	263,737
Payments	(2,732,057)
Exchange adjustment	(101,927)
At 31 December 2019	9,137,030
Analysed into:	
<ul> <li>Current portion</li> </ul>	167,564
<ul> <li>Non-current portion</li> </ul>	8,969,466

The maturity analysis of lease liabilities is disclosed in note 40(b) to the financial statements.

#### (c) Amounts recognised in profit or loss in relation to leases are as follows:

	HK\$
Interest on lease liabilities	263,737
Depreciation of right-of-use assets	2,926,158
Expenses related to short-term leases and leases of low-value assets	1,587,964
Total amount recognised in profit or loss	4,777,859

#### (d) Operating lease commitments

Operating lease payments represent rentals payable by the Group on properties under operating lease arrangement. Lease is negotiated for a term of 2 years at fixed rent.

Minimum lease payment paid during the prior year under operating lease was as follows:

	2018 HK\$
Minimum leases payment: – Properties	1,000,060

The total future minimum lease payment as at the end of the prior year was due as follows:

	2018 HK\$
Not later than one year Later than one year and not later than five years	1,006,512 167,752
Later than one year and not later than nive years	1,174,264
	1,174,204

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## 19. Land Use Rights

	HK\$
Cost:	
At 1 January 2018	8,072,105
Additions	11,679,928
Exchange adjustment	(871,192)
At 31 December 2018	18,880,841
Exchange adjustment	(255,083)
At 31 December 2019	18,625,758
Accumulated amortisation:	
At 1 January 2018	1,416,485
Charge for the year	237,346
Exchange adjustment	(82,613)
At 31 December 2018	1,571,218
Charge for the year	376,969
Exchange adjustment	(25,463)
At 31 December 2019	1,922,724
Carrying amount:	
At 31 December 2019	16,703,034
Portion classified as current assets	
(included in deposits and prepayments)	(372,733)
Non-current assets	16,330,301
At 31 December 2018	17,309,623
Portion classified as current assets	
(included in deposits and prepayments)	(377,838)
Non-current assets	16,931,785

The Group's interests in leasehold lands are held in the PRC.

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## 20. Goodwill

	HK\$
Cost:	
At 1 January 2018	2,435,133
Exchange adjustment	(153,238)
At 31 December 2018	2,281,895
Acquisition of subsidiaries	20,127,676
Exchange adjustment	(560,576)
At 31 December 2019	21,848,995

#### Impairment testing on goodwill

The recoverable amount of the goodwill is determined based on each cash-generating unit ("CGU") of the Group to which the goodwill belongs on the value-in-use basis. The following table sets out the details of goodwill and the key assumptions made for the purpose of analysis:

CGU	Goodwill HK\$	2019 Gross margin ratio	Pre-tax discount rate	Goodwill HK\$	2018 Gross margin ratio	Pre-tax discount rate
Sales of biopharmaceutical products Sales of dental pharmaceuticals and	2,244,018	81%	15.3%	2,281,895	81%	11.6%
devices Operation of clinical management system	14,062,366 5,542,611	84% 100%	15.6% 22.1%	N/A N/A	N/A N/A	N/A N/A

Management determined the gross margin mainly based on past performance of the CGU and management's expectations for the market development. The discount rate is determined based on the risk-free interest rate adjusted by the specific risk associated with the CGU. The recoverable amounts of respective CGUs have been determined from value-in-use calculations based on cash flow projections from formally approved budgets covering a five-year period. Cash flows beyond the five-year period are extrapolated using an estimated weighted average growth rate of 3% (2018: 3%), which does not exceed the long-term growth rate for respective industries.

The recoverable amount of the goodwill determined in the above manner suggested that there was no impairment in the carrying amount of goodwill as at 31 December 2019 and 2018.

The Directors believe that any reasonable possible change in the key assumptions on which the recoverable amount is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of respective CGUs.

For the year ended 31 December 2019

## 21. Other Intangible Assets

		Acquired	
	Development	intangible	
	expenditure	assets	Total
	HK\$	HK\$	HK\$
Cost:			
At 1 January 2018	98,140,945	64,730,824	162,871,769
Additions	19,267,013	75,430,200#	94,697,213
Exchange adjustment	(5,659,910)	(4,889,432)	(10,549,342)
At 31 December 2018	111,748,048	135,271,592	247,019,640
Additions	31,521,811	129,940,422#	161,462,233
Acquisition of a subsidiary	_	6,700,511	6,700,511
Exchange adjustment	(1,744,224)	(1,786,860)	(3,531,084)
At 31 December 2019	141,525,635	270,125,665	411,651,300
Accumulated amortisation and			
impairment losses:			
At 1 January 2018	16,074,005	8,668,175	24,742,180
Amortisation	318,172	4,658,170	4,976,342
Exchange adjustment	(845,371)	(629,833)	(1,475,204)
At 31 December 2018	15,546,806	12,696,512	28,243,318
Amortisation	1,541,437	5,296,256	6,837,693
Exchange adjustment	(227,097)	(231,040)	(458,137)
At 31 December 2019	16,861,146	17,761,728	34,622,874
Carrying amount:			
At 31 December 2019	124,664,489	252,363,937	377,028,426
At 31 December 2018	96,201,242	122,575,080	218,776,322

In 2018, the Group entered into a co-development agreement (and as supplemented and revised from time to time) (the "Co-Development Agreement") with an independent third party, Mitotech S.A. under which the Group has agreed to fund for a clinical development in the United States Food and Drug Administration phase 3 clinical trial of an ophthalmic solution containing SkQ<sub>1</sub> as its sole active pharmaceutical ingredient (the "SkQ<sub>1</sub> Product") which shall be provided as a pharmaceutical product in the field of dry eye disease, in return for a share of certain income received by Mitotech S.A. in respect of the SkQ<sub>1</sub> Product. During the year ended 31 December 2019, the project development cost of the SkQ<sub>1</sub> Product amounting to HK\$129,940,422 (2018: HK\$51,731,693) was incurred. The remaining amount in prior year represented a distribution right acquired during the year ended 31 December 2018.

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#### 22. Convertible Loan Receivables

In 2015, the Group entered into a convertible loan agreement with an independent third party, a private company registered in the PRC ("Investee A"), with principal amount of RMB10,000,000 (approximately HK\$11,937,448) which carries interest at 5% per annum payable quarterly in arrears with maturity on 13 December 2019 at redemption amount of 100% of the principal amount ("Convertible Loan A"). The principal amount of Convertible Loan A can be converted into such equity interest representing 30% of the entire equity interest of Investee A at any time from the date of issue to the maturity date. The principal activities of Investee A are manufacturing and selling of dental treatment techniques in the PRC. Convertible Loan A is secured by 100% equity interest in Investee A.

During the year ended 31 December 2019, Convertible Loan A was eliminated at consolidation level upon the acquisition of 100% equity interest in Investee A (Note 36).

In 2016, the Group entered into a convertible loan agreement with an independent third party, 廣西萬 壽堂蔡業有限公司 (Guangxi Medictop Pharmaceutical Company Limited\*) ("Guangxi Medictop"), with principal amount of RMB15,000,000 (approximately HK\$17,528,115) which carries interest at 6% per annum payable quarterly in arrears with maturity on 8 January 2019 at redemption amount of 100% of the principal amount ("Convertible Loan B"). Guangxi Medictop is principally engaged in manufacture, research and development and sale of Chinese patent medicines for gynecology and cardiovascular. Convertible Loan B is secured by 20% equity interest in Guangxi Medictop.

In 2018, Convertible Loan B was settled by way of acquiring a distribution right (Note 21).

In 2018, the Group entered into a convertible loan agreement with an independent third party, a private company incorporated in Singapore ("Investee B"), with principal amount of SG\$2,000,000 (approximately HK\$11,800,000) which carries interest at 2.5% per annum payable quarterly in arrears with maturity on 1 June 2023 ("Convertible Loan C"). The first tranche of Convertible Loan C in the principal amount of SG\$1,000,000 (equivalent to HK\$5,884,110) ("Tranche A of Convertible Loan C") was disbursed to Investee B in 2018. The entire principal amount of Convertible Loan C can be converted into such number of shares representing 40% of the enlarged total issued share capital of Investee B at any time before the maturity date. In the event that no conversion has been taken place before the maturity date, Investee B shall repay the Group the outstanding principal amount plus an amount calculated by the Group which would yield a return for the Group on the principal amount of Convertible Loan C of 6% per annum. Tranche A of Convertible Loan C is classified as financial asset at FVTPL upon the initial recognition.

During the year ended 31 December 2019, Tranche A of Convertible Loan C was eliminated at consolidation level upon the acquisition of 100% equity interest in Investee B (Note 36).

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#### 22. Convertible Loan Receivables (Continued)

In 2018, the Group entered into an agreement with an independent third party, DB Therapeutics, Inc ("DBT"), to subscribe for a convertible loan with principal amount of US\$4,500,000 (approximately HK\$35,278,200) which carries interest at 5% per annum with maturity on 31 July 2022 ("Convertible Loan D"). Convertible Loan D will be disbursed to DBT in five tranches and the first tranche in the principal amount of US\$600,000 (equivalent to HK\$4,696,774) ("Tranche A of Convertible Loan D") was disbursed to DBT in 2018. The entire principal amount of Convertible Loan D can be converted into such number of shares representing 45% of the enlarged and fully diluted share capital of DBT at any time before the maturity date. In the event that no conversion has been taken place before maturity date, DBT shall repay the Group the outstanding principal amount of Convertible Loan D of 8% per annum. Tranche A of Convertible Loan D is classified as financial asset at FVTPL upon the initial recognition.

During the year ended 31 December 2019, the Group entered into a convertible loan agreement with an independent third party, Antikor Biopharma Limited ("Antikor"), with principal amount of US\$350,000 (equivalent to HK\$2,746,029) for a term of 6 months ("Convertible Loan E"). Convertible Loan E carries interest at 5% per annum on the principal amount of Convertible Loan E outstanding on the conversion date, or 8% per annum if no conversion has been taken place before the maturity date. The principal amount of Convertible Loan E car be converted into such number of shares representing 6.54% of the enlarged and fully diluted share capital of Antikor at any time before the maturity date. The Group also acquired certain convertible loan notes (the "Sale Loan Notes") issued by Antikor at an aggregate amount of GBP307,905 (equivalent to HK\$2,929,977). Convertible Loan E and the Sale Loan Notes are classified as financial asset at FVTPL upon the initial recognition. During the year ended 31 December 2019, the Group converted the principal amount of Convertible Loan E and the Sale Loan Notes.

During the year ended 31 December 2019, the Group entered into a convertible loan agreement with an independent third party, another private company incorporated in Singapore ("Investee C"), with principal amount of US\$2,000,000 (equivalent to HK\$15,585,200) which is interest-free with maturity on 5 January 2021 ("Convertible Loan F"). The principal amount of Convertible Loan F can be converted into such number of shares representing less than 19% of the enlarged and fully diluted share capital of Investee C at any time before the maturity date. Convertible Loan F is classified as financial asset at FVTPL upon the initial recognition.

During the year ended 31 December 2019, the Group entered into a convertible loan agreement with an independent third party, 成都上工醫信科技有限公司 (Chengdu Shanggong Medical Technology Co., Ltd.\*) ("Shanggong"), with principal amount of RMB15,000,000 (equivalent to HK\$17,045,455) which carries interest at 10% per annum with maturity on 1 January 2021 ("Convertible Loan G"). The principal amount of Convertible Loan G can be converted into such equity interest representing approximately 8.11% of the entire equity interest of Shanggong at any time from the date of issue to the maturity date. Convertible Loan G is classified as financial asset at FVTPL upon the initial recognition.

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## 22. Convertible Loan Receivables (Continued)

The Group's convertible loan receivables are recognised as follows:

	HK\$
At 31 December 2019	
– Tranche A of Convertible Loan D	4,893,295
– Convertible Loan F	17,033,281
– Convertible Loan G	24,148,744
Total, classified under non-current assets	46,075,320
	HK\$
At 31 December 2018	
– Convertible Loan A	16,184,835
- Tranche A of Convertible Loan C	5,884,110
- Tranche A of Convertible Loan D	4,696,774
Total	26,765,719
Less: Current portion	(16,184,835)
Non-current portion	10,580,884

The movements in fair values of convertible loan receivables classified as level 3 in the fair value hierarchy are as follows:

	HK\$
At 1 January 2018	34,202,945
Additions	10,580,884
Settlement	(16,631,119)
Change in fair value recognised in profit or loss	(269,708)
Exchange differences	(1,117,283)
At 31 December 2018	26,765,719
Additions	38,305,761
Conversion	(5,675,106)
Elimination at consolidation level upon the acquisition of subsidiaries	(22,031,720)
Change in fair value recognised in profit or loss	9,022,309
Exchange differences	(311,643)
At 31 December 2019	46,075,320

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#### 22. Convertible Loan Receivables (Continued)

As at 31 December 2019, the fair values of convertible loan receivables are calculated using Binomial Share Option Model with the following key assumptions:

	Convertible Loan D	Convertible Loan F	Convertible Loan G
Stock price	US\$0.03	US\$54.5	RMB20.3
Dividend yield	Nil	Nil	Nil
Expected volatility	101 %	43%	51%

The key significant unobservable inputs to determine the fair value of convertible loan receivables are the stock price and expected volatility. A higher in the stock price and expected volatility would result in an increase in the fair value of convertible loan receivables, and vice versa.

During the respective loan periods and where applicable following the conversion of the convertible loan receivables, the Group was entitled to appoint 1 director of DBT and Investee C in accordance with the agreements of the convertible loan receivables. Accordingly, given the potential voting right and the right to appoint directors, the Group has regarded DBT and Investee C as associates of the Group. As at 31 December 2019 and up to the date of approval of these financial statements, as the Group has not converted the convertible loan receivables into equity interests of DBT and Investee C, the Group is not entitled to share any profit or loss of DBT and Investee C and accordingly, the Group has no interest in associates. The Directors are of the opinion that no further disclosure is considered meaningful in this regard.

# 23. Financial Assets at Fair Value Through Other Comprehensive Income and Financial Assets at Fair Value Through Profit or Loss

	2019 HK\$	2018 HK\$
Non-current		
Equity investments designated at FVTOCI (Note (a))		
<ul> <li>Listed equity investments (Note (b))</li> </ul>	33,991,232	69,407,275
<ul> <li>Unlisted equity investments (Note (c))</li> </ul>	75,782,473	72,725,057
	109,773,705	142,132,332
Derivative financial instrument (Note (d))	-	13,739,443
Current		
Equity investments designated at FVTOCI (Note (a))		
- Listed equity investments (Note (b))	10,563,798	-
Equity investments designated at FVTPL		
<ul> <li>Listed equity investments (Note (e))</li> </ul>	25,212	28,122
	20,212	20,122

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## 23. Financial Assets at Fair Value Through Other Comprehensive Income and Financial Assets at Fair Value Through Profit or Loss (*Continued*)

Notes:

- (a) The equity investments were irrevocably designated at FVTOCI as the Group considers these investments to be strategic in nature.
- (b) The balance as at 31 December 2019 represents two (2018: two) listed equity securities which are listed on the NASDAQ Stock Market of the United States, namely AC Immune SA and MeiraGTx Holdings plc ("MeiraGTx"). The fair value was based on quoted market price as at 31 December 2019.

During the year ended 31 December 2019, the Group divested a portion of its equity interest in MeiraGTx. The aggregate fair value on respective dates of disposal was HK\$52,729,049 and the accumulated gain recognised in other comprehensive income of HK\$24,017,053 was transferred to retained earnings.

- (c) The balance as at 31 December 2019 represents four (2018: three) unlisted equity investments, namely the investments in (i) series B preferred stock of a private company incorporated in the United States in 2018 and 2019; (ii) series C preferred stock and common stock of another private company incorporated in the United States in 2018 and 2019; (iii) equity interest in Shanggong in 2018 and 2019; and (iv) equity interest in Antikor in 2019.
- (d) During the year ended 31 December 2019, the Group exercised the option to fund the second phase 3 clinical trial in accordance with the Co-Development Agreement.
- (e) The equity investments were irrevocably designated at FVTPL as the Group considers these investments to be held for trading.

During the year ended 31 December 2019, a gross gain amounted to HK\$21,692,526 and a gross gain amounted to HK\$6,360,675 were recognised in other comprehensive income and profit or loss respectively.

During the year ended 31 December 2018, a gross loss amounted to HK\$25,538,048 and a gross gain amounted to HK\$15,722,411 were recognised in other comprehensive income and profit or loss respectively.

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# 23. Financial Assets at Fair Value Through Other Comprehensive Income and Financial Assets at Fair Value Through Profit or Loss (*Continued*)

The movements in fair value of financial assets as at the end of the reporting period classified as level 3 in the fair value hierarchy are as follows:

	Equity interest in Shanggong HK\$
At 1 January 2018	_
Additions	23,698,508
Change in fair value recognised in	
other comprehensive income	(2,003,616)
Exchange differences	(841,158)
At 31 December 2018	20,853,734
Change in fair value recognised in	
other comprehensive income	5,357,800
Exchange differences	(341,936)
At 31 December 2019	25,869,598

As at 31 December 2019, the fair value of equity interest in Shanggong is calculated using Value Allocation Model with the following key assumptions:

	Equity interest in Shanggong
Expected volatility	52%
Risk-free interest rate	2.72%

A higher in the expected volatility would result in an increase in the fair value of equity interest in Shanggong, and vice versa. A higher in the risk-free interest rate would result in a decrease in the fair value of equity interest in Shanggong, and vice versa.

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For the year ended 31 December 2019

#### 24. Inventories

	2019 HK\$	2018 HK\$
Raw materials Work in progress Finished goods	10,998,008 9,309,157 93,818,111	10,687,723 4,164,487 55,897,283
	114,125,276	70,749,493

During the year, the Group has carried out regular reviews of the carrying amounts of inventories with reference to aged inventories analysis, expected future consumption, physical condition and management judgement. As a result, inventories of HK\$1,894,000 (2018: HK\$147,603) have been written off and recognised in profit or loss.

#### 25. Trade and Other Receivables

	2019 HK\$	2018 HK\$
Trade receivables Other receivables	608,811,488 42,926,022	434,874,696 24,209,095
	651,737,510	459,083,791

The Group's policy is to allow a credit period of 90 days to its trade customers.

The Directors have considered the track records of customers and age of the outstanding balances and are of the view that no provision is required as at 31 December 2019 and 2018.

The ageing analysis of trade receivables as at the end of the reporting period, based on the invoice date, is as follows:

	2019 HK\$	2018 HK\$
0-60 days 61-90 days	418,493,003 54,291,355	271,285,662 49,332,635
Over 90 days	<u>136,027,130</u> 608,811,488	434,874,696

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#### 25. Trade and Other Receivables (Continued)

The ageing analysis of trade receivables that are neither individually nor collectively considered to be impaired is as follows:

	2019 HK\$	2018 HK\$
Neither past due nor impaired Less than 3 months past due Over 3 months past due	472,784,357 88,208,055 47,819,076	320,618,297 84,508,795 29,747,604
	608,811,488	434,874,696

The Group recognised impairment loss based on the accounting policies set out in note 4(i).

#### 26. Deposits and Prepayments

	2019 HK\$	2018 HK\$
Deposits paid for acquisition of property,		
plant and equipment	10,200,883	2,323,982
Prepayments for purchase of finished goods	-	2,660,870
Other deposits	839,879	316,694
Other prepayments	13,007,676	2,476,519
Total	24,048,438	7,778,065
Less: Current portion	(13,847,555)	(5,454,083)
Non-current portion	10,200,883	2,323,982

Deposits and prepayments do not contain impaired assets and their carrying amounts approximate to their fair values.

#### 27. Pledged Bank Deposit

Pledged bank deposit of the Group represents deposit pledged to a bank to secure banking facilities granted to the Group, and will be released upon the release of the relevant banking facilities.

#### 28. Cash and Cash Equivalents

As at 31 December 2019, cash and cash equivalents denominated in Renminbi ("RMB") amounted to approximately HK\$351,200,000 (2018: approximately HK\$226,800,000). RMB is not freely convertible into foreign currencies in the PRC. Under the PRC's Foreign Exchange Control Regulations and Administration of Settlement and Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for foreign currencies through banks authorised to conduct foreign exchange business.

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short-term time deposit rates.

For the year ended 31 December 2019

## 29. Trade and Other Payables

	2019 HK\$	2018 HK\$
Trade payables Other payables and accruals (Note)	53,139,661 412,816,379	3,736,474 287,777,780
	465,956,040	291,514,254

Note:

Other payables and accruals included the accruals for sales and marketing costs of HK\$355,487,163 (2018: HK\$221,623,163).

The ageing analysis of trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	2019 HK\$	2018 HK\$
0-60 days 61-90 days Over 90 days	53,119,490 18,000 2,171	3,732,964 442 3,068
	53,139,661	3 736 474

#### 30. Bank Borrowings

	2019 HK\$	2018 HK\$
Secured bank loans		
Due for repayment within one year	19,250,000	_
Due for more than one year and within five years	200,750,000	55,000,000
Total bank borrowings	220,000,000	55,000,000
Less: Current portion	(19,250,000)	_
Non-current portion	200,750,000	55,000,000

As at 31 December 2019, the bank borrowings and banking facilities were secured by (i) corporate guarantees provided by the Company and subsidiaries within the Group; and (ii) a pledged bank deposit of HK\$44,000,000.

As at 31 December 2018, the bank borrowings and banking facilities were secured by (i) corporate guarantees provided by the Company and a subsidiary within the Group; and (ii) a pledged bank deposit of HK\$11,000,000.

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#### 30. Bank Borrowings (Continued)

The bank borrowings bear interest at floating rate. The interest rate of the Group's bank borrowings was 3.7% (2018: 2.7%) as at 31 December 2019.

The Group obtained banking facilities of HK\$406,816,854 (2018: HK\$220,300,000), of which HK\$220,000,000 (2018: HK\$55,000,000) was utilised at the end of reporting period.

#### 31. Convertible Loan Payable

On 6 July 2016 ("Issue Date"), the Group entered into a convertible loan agreement with International Finance Corporation ("IFC"), pursuant to which IFC agreed to lend, and the Group agreed to borrow, a convertible loan in an aggregate principal amount of HK\$150,000,000 at an interest rate of 1.9% per annum (the "Convertible Loan Payable").

Subject to the terms of the convertible loan agreement, IFC has the right to convert all or any part of the outstanding principal amount of the Convertible Loan Payable into shares of the Company at a conversion price of HK\$5.90 per share (subject to anti-dilutive adjustments as set out in the convertible loan agreement) at any time after the date of disbursement and prior to the maturity date. The maturity date is the date falling on the fifth anniversary of the date of the disbursement.

The Company shall repay the outstanding principal amount of the Convertible Loan Payable on the maturity date, together with a make whole premium (if any). Make whole premium is an amount calculated by IFC which would yield a return for IFC on the principal amount of the Convertible Loan Payable of (i) 6% per annum; or (ii) 8% per annum if there exists a change of control which occurs when, among others, (a) there is a decrease in the shareholdings of the Company's certain shareholders as a group under specified conditions as stipulated in the convertible loan agreement; (b) certain shareholders of the Company as a group cease to be the single largest direct and indirect shareholder of the Company; or (c) any person (other than certain shareholders as a group) by itself or through its affiliates have obtained the power to appoint a majority of the board of directors of the Company.

Pursuant to the convertible loan agreement, unless otherwise agreed in writing by the IFC, the Company shall, within 10 days following the occurrence of a change of control defined in the convertible loan agreement, prepay the outstanding principal amount of the Convertible Loan Payable, together with accrued interest, the make whole premium (if any), increased costs (if any) thereon and all other amounts payable under the convertible loan agreement, including the amount of unwinding costs payable if the prepayment is not made on an interest payment date.

The fair value of the debt component and the equity conversion component were determined at the issuance of the Convertible Loan Payable. The fair value of the debt component was calculated using a market interest rate for an equivalent non-convertible bond. The residual amount, representing the value of the equity conversion component, was included in equity. The make whole premium, being an embedded derivative, was measured at fair value separately. At Issue Date and at 31 December 2019, the fair value of the make whole premium was determined by the Directors to be minimal.

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## 31. Convertible Loan Payable (Continued)

The movements of the Convertible Loan Payable are as follows:

	Debt component HK\$	Conversion component HK\$	<b>Total</b> НК\$
As at 1 January 2018	128,974,146	33,323,218	162,297,364
Imputed interest expense	8,296,937	_	8,296,937
Interest paid	(2,905,417)	-	(2,905,417)
As at 31 December 2018	134,365,666	33,323,218	167,688,884
Imputed interest expense	8,674,932	_	8,674,932
Interest paid	(2,881,667)	-	(2,881,667)
As at 31 December 2019	140,158,931	33,323,218	173,482,149

## 32. Deferred Tax Liabilities

Details of the deferred tax liabilities recognised and movements are as follows:

	Development expenditure HK\$	Undistributed earnings of PRC subsidiaries HK\$	<b>Total</b> НК\$
At 1 January 2018	12,058,362	2,102,165	14,160,527
Settled during the year	(47,726)	(2,102,165)	(2,149,891)
Charged to profit or loss for the year	4,939,034	_	4,939,034
Exchange differences	(814,569)	-	(814,569)
At 31 December 2018	16,135,101	_	16,135,101
Settled during the year	(227,726)	_	(227,726)
Charged to profit or loss for the year	6,207,317	_	6,207,317
Exchange differences	(285,174)	-	(285,174)
At 31 December 2019	21,829,518	_	21,829,518

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#### 32. Deferred Tax Liabilities (Continued)

The Group has tax losses arising in Hong Kong of approximately HK\$152 million (2018: approximately HK\$137 million) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. Deferred tax assets have not been recognised in respect of these losses as it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

Withholding tax on undistributed earnings is calculated at 5% on the distributable earnings of the subsidiaries in the PRC expected to be distributed to the holding company with its principal place of business located in Hong Kong. At the end of the reporting period, undistributed earnings of the subsidiaries in the PRC on which deferred tax has not been provided for amounted to approximately HK\$727 million (equivalent to approximately RMB647 million) (2018: approximately HK\$463 million (equivalent to approximately RMB406 million)) as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary difference will not reverse in the foreseeable future.

#### 33. Share Capital

#### Authorised

	2019		<b>2019</b> 2018	
	Number	HK\$	Number	HK\$
Ordinary shares of HK\$0.1 each	1,000,000,000	100,000,000	1,000,000,000	100,000,000

#### Issued and fully paid

	2019		2018	
	Number	HK\$	Number	HK\$
At the beginning of the year Employee share options exercised Shares repurchased (Note)	578,750,000 57,000 (870,000)	57,875,000 5,700 (87,000)	563,493,000 15,257,000 -	56,349,300 1,525,700 -
At the end of the year	577,937,000	57,793,700	578,750,000	57,875,000

#### Note:

The Company repurchased 870,000 of its shares on the Stock Exchange for a total consideration of HK\$4,323,700 which was paid wholly out of retained profits in accordance with section 257 of the Hong Kong Companies Ordinance. The repurchased shares were cancelled during the year and the total amount paid for the repurchase of the shares has been charged to retained profits of the Company.

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#### 34. Reserves

The Company	Share premium HK\$	Share option reserve HK\$	Conversion component of convertible loan payable HK\$	Retained earnings HK\$	<b>Total</b> HK\$
Balance at 1 January 2018	21,858,350	17,195,622	33,323,218	13,272,133	85,649,323
Profit for the year	-	-	-	19,898,827	19,898,827
Equity-settled share-based payments	-	2,340,018	-	-	2,340,018
Exercise of share options	48,861,517	(15,296,117)	-	-	33,565,400
2017 final dividend paid	-	-	-	(14,249,700)	(14,249,700)
2018 interim dividend paid	-	-	-	(17,155,200)	(17,155,200)
Balance at 31 December 2018	70,719,867	4,239,523	33,323,218	1,766,060	110,048,668
Profit for the year	-	-	-	42,468,412	42,468,412
Equity-settled share-based payments	-	1,289,191	-	-	1,289,191
Exercise of share options	389,675	(59,075)	-	-	330,600
2018 final dividend paid	-	-	-	(19,098,750)	(19,098,750)
2019 interim dividend paid	-	-	-	(20,247,745)	(20,247,745)
Shares repurchased	(1,516)	-	-	(4,235,184)	(4,236,700)
Transfer of share option reserve upon the forfeiture or expiry of share options	-	(816,000)	-	816,000	-
Balance at 31 December 2019	71,108,026	4,653,639	33,323,218	1,468,793	110,553,676

The nature and purpose of each reserve of the Group are set out below:

#### (i) Capital reserve

The capital reserve represents discount on acquisition of a subsidiary in prior years.

#### (ii) Statutory surplus reserve

In accordance with the PRC Companies Law, the Company's PRC subsidiaries are required to transfer 10% of their profit after tax, as determined in accordance with accounting standards and regulations of the PRC, to statutory surplus reserve. Such reserve may be used to reduce any loss incurred by the subsidiary or be capitalised as paid-up capital of the subsidiary. The statutory surplus reserve is non-distributable.

#### (iii) Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the consolidated financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policies set out in note 4(m).

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#### 35. Share-Based Payments

#### (a) Equity-settled share option scheme

The Share Option Scheme (the "Scheme") was approved on 3 May 2013. The purpose of the Scheme is to provide incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Scheme include (i) any director, officer, employee or officer employed by any company within the Group or by any member of the Group or a company in which the Group holds an interest or a subsidiary of such company ("Affiliate") (whether full time or part time) ("Employee"), consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to an Affiliate; or (ii) the trustee of any trust the beneficiary of which or any discretionary trust the discretionary objects of which include any director, officer, Employee, consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to any member of the Group or an Affiliate; or (iii) a company beneficially owned by any director, officer, Employee, consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to any member of the Group or an Affiliate; or (iii) a company beneficially owned by any director, officer, Employee, consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to any member of the Group or an Affiliate; or (iii) a company beneficially owned by any director, officer, Employee, consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor, officer, Employee, consultant, professional, customer, supplier (whether of goods or services), agent, partner or adviser of or contractor to any member of the Group or an Affiliate ("Eligible Participants").

The maximum number of shares which may be issued upon the exercise of all outstanding share options granted and yet to be exercised under the Scheme and any other schemes involving the issue or grant of options or similar rights over shares or other securities by the Company must not, in aggregate, exceed 30% of the shares in issue from time to time. A nominal consideration of HK\$1 is payable by the grantee upon acceptance of an option.

The subscription price of shares under the Scheme may be determined by the board of directors at its absolute discretion but in any event will not be less than the highest of (i) the nominal value of the shares; (ii) the closing price of the shares as stated in the Stock Exchange's daily quotation sheet on the date of grant, which must be a business day; and (iii) the average of the closing price of the shares as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the date of grant of the relevant share option.

Any grant of share options to any director, chief executive or substantial shareholder or any of their respective associates must be approved by the independent non-executive directors of the Company (but excluding, for all purposes, any independent non-executive director of the Company who is a proposed grantee). Where any grant of share options to a substantial shareholder or an independent non-executive director of the Company or their respective associates would result in the total number of the shares issued and to be issued upon exercise of the share options granted and to be granted (including options exercised, cancelled and outstanding) to such person in any 12-month period up to and including the date of the grant:

- (i) representing in aggregate over 0.1% of the shares in issue; and
- (ii) having an aggregate value, based on the closing price of the shares at the date of each grant, in excess of HK\$5 million,

such further grant of share options must be approved by the shareholders of the Company. The Company must send a circular to its shareholders. All connected persons must abstain from voting in favour at such general meeting. Any vote taken at the meeting to approve the grant of such share options must be taken on a poll in accordance with the Listing Rules.

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#### 35. Share-Based Payments (Continued)

#### (a) Equity-settled share option scheme (Continued)

#### Share options granted on 30 October 2013

Pursuant to a board resolution on 30 October 2013, the Company granted 19,500,000 share options to certain employees of the Group under the Scheme. Set out below were details of the outstanding options granted under the Scheme:

- (1) All options granted were at an exercise price of HK\$2.30 per share;
- (2) All holders of options might only exercise their options in the following manner:

The share options will be vested in 5 tranches, i.e. the first 20% from six months after the date of grant, the second 20% from one year after the date of grant, the third 20% from one and half years after the date of grant, the fourth 20% from two years after date of grant and the remaining 20% from two and half years after the date of grant;

(3) All outstanding or unexercised share options granted to the grantees shall lapse on 29 October 2018.

The above share options granted on 30 October 2013 were fully exercised during the year ended 31 December 2018.

#### Share options granted on 11 November 2016

Pursuant to a board resolution on 11 November 2016, the Company granted 2,300,000 share options to three employees of the Group under the Scheme. Set out below were details of the outstanding options granted under the Scheme:

- (1) All options granted were at an exercise price of HK\$5.90 per share;
- (2) All holders of options might only exercise their options in the following manner:

The share options will be vested in 5 tranches, i.e. the first 20% from six months after the date of grant, the second 20% from one year after the date of grant, the third 20% from one and half years after the date of grant, the fourth 20% from two years after date of grant and the remaining 20% from two and half years after the date of grant;

(3) All outstanding or unexercised share options granted to the grantees shall lapse after 10 November 2021.

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#### 35. Share-Based Payments (Continued)

#### (a) Equity-settled share option scheme (Continued)

#### Share options granted on 27 June 2018

Pursuant to a board resolution on 27 June 2018, the Company granted 1,000,000 share options to an employee of the Group under the Scheme. Set out below were details of the outstanding options granted under the Scheme:

- (1) All options granted were at an exercise price of HK\$10.00 per share;
- (2) The holder of options might only exercise the options in the following manner:

The share options will be vested in 3 tranches, i.e. the first 30% from two years after the date of grant, the second 30% from three years after the date of grant and the remaining 40% from four years after the date of grant;

(3) All outstanding or unexercised share options granted to the grantee shall lapse after 26 June 2023.

The estimated fair values of share options granted during the year ended 31 December 2018 were estimated at the date of grant using the Binomial Pricing Model. The inputs into the model are as follows:

	27 June 2018
Share price	HK\$6.20
Exercise price	HK\$10.00
Expected volatility	48%
Expected life	5 years
Risk-free interest rate	2.73%

The risk-free rate was based on market yield rate of Hong Kong Monetary Authority Exchange Fund Note with maturity on 27 June 2018 as of the date of valuation. Expected volatility was based on the historical volatility of the share prices of comparable companies over the periods that are equal to the expected life before the grant date.

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#### 35. Share-Based Payments (Continued)

#### (a) Equity-settled share option scheme (Continued)

Set out below are details of movements of the outstanding options granted under the Scheme during the years ended 31 December 2019 and 2018:

#### For the year ended 31 December 2019

	Number of share options				
	Exercise price	Outstanding as at 1 January 2019	Granted during the year	Exercised during the year	Outstanding as at 31 December 2019
Other eligible employees Other eligible employee	HK\$5.90 HK\$10.00	2,300,000 1,000,000	-	(57,000) –	2,243,000 1,000,000
Total		3,300,000	-	(57,000)	3,243,000

For the year ended 31 December 2018

		Num	ber of share opti	ions	
		Outstanding			Outstanding
		as at	Granted	Exercised	as at
	Exercise	1 January	during	during	31 December
	price	2018	the year	the year	2018
Executive directors					
– Fang Haizhou	HK\$2.30	3,500,000	-	(3,500,000)	-
– Ngiam Mia Je Patrick	HK\$2.30	500,000	_	(500,000)	-
- Zhong Sheng	HK\$2.30	1,060,000	_	(1,060,000)	-
Other eligible employees	HK\$2.30	10,197,000	_	(10,197,000)	-
Other eligible employees	HK\$5.90	2,300,000	_	_	2,300,000
Other eligible employee	HK\$10.00	-	1,000,000	-	1,000,000
Total		17,557,000	1,000,000	(15,257,000)	3,300,000

For the year ended 31 December 2019

#### 35. Share-Based Payments (Continued)

#### (a) Equity-settled share option scheme (Continued)

Share options and weighted average exercise price for the years ended 31 December 2019 and 2018 are as follows:

#### For the year ended 31 December

	2019		2018		
		Weighted		Weighted	
		average		average	
	Number	exercise price	Number	exercise price	
		HK\$		HK\$	
Outstanding at 1 January	3,300,000	7.14	17,557,000	2.77	
Exercised during the year	(57,000)	5.90	(15,257,000)	2.30	
Granted during the year	-	-	1,000,000	10.00	
Outstanding at 31 December	3,243,000	7.16	3,300,000	7.14	
Exercisable at the end of the year	2,243,000	5.90	1,840,000	5.90	

The weighted average share price for share options exercised during the year at the date of exercise was HK\$6.98 (2018: HK\$6.73) per share.

The weighted average remaining contractual life for share options was as follows:

Date of grant	31 December 2019	31 December 2018
11 November 2016	1.9 years	2.9 years
27 June 2018	3.5 years	4.5 years

Of the total number of share options outstanding as at 31 December 2019, 1,000,000 (2018: 1,460,000) share options had not vested and were not exercisable as at 31 December 2019.

During the year ended 31 December 2019, the Company recognised the total expense of HK\$693,191 (2018: HK\$849,351) in relation to share options granted by the Company to the employees.

For the year ended 31 December 2019

#### 35. Share-Based Payments (Continued)

#### (b) Equity-settled service contract

#### Share options granted on 1 November 2017

On 1 November 2017, the Company entered into a service contract with Hong Kong Zhixin Financial News Agency Limited ("HK Zhixin") to appoint HK Zhixin as the Group's investor relations consultant for a term of four years. In consideration of the services provided by HK Zhixin, the Company granted 5,000,000 share options to HK Zhixin.

Set out below were details of the share options granted to HK Zhixin:

- (1) All holders of options might only exercise their options at respective exercise prices in the following manner:
  - Up to 34% of the total number of HK Zhixin share options is exercisable during the period from 1 November 2018 to 31 October 2019 at HK\$6.50 per share;
  - Up to 34% of the total number of HK Zhixin share options is exercisable during the period from 1 November 2019 to 31 October 2020 at HK\$7.50 per share; and
  - Up to 32% of the total number of HK Zhixin share options is exercisable during the period from 1 November 2020 to 31 October 2021 at HK\$8.50 per share;
- (2) Each of the outstanding or unexercised share options granted to HK Zhixin shall lapse after the respective exercise periods.

The fair value of the services on 1 November 2017 was HK\$2,400,000, which was based on terms and conditions stated in the services contract.

During the year ended 31 December 2019, 2,314,493 share options were lapsed and no share options have been exercised.

As at 31 December 2019, 1,085,507 (2018: 1,700,000) share options were exercisable at HK\$7.50 (2018: HK\$6.50) per share. The weighted average remaining contractual life for share options was 1.4 (2018: 1.8) years.

During the year ended 31 December 2019, the Company recognised the total expense of HK\$596,000 (2018: HK\$1,490,667) in relation to share options granted by the Company to HK Zhixin.

For the year ended 31 December 2019

#### 36. Business Combination

(a) On 1 April 2019, the Group acquired 100% equity interest in Investee A from an independent third party. Investee A is engaged in the research and development, manufacture and distribution of pharmaceuticals and devices in dentistry and oral health. The acquisition was in line with the Group's expansion strategies. The purchase consideration of RMB1,170,000 (equivalent to HK\$1,368,925) was in the form of cash.

The fair values of the identifiable assets and liabilities of Investee A as at the date of acquisition were as follows:

	Fair value recognised on acquisition HK\$
Property, plant and equipment	88,749
Other intangible assets	6,700,511
Inventories	498,196
Trade and other receivables	974,453
Deposits and prepayments	99,035
Bank balances	934,346
Trade and other payables	(4,773,869)
Loan payable	(1,170,022)
Convertible loan payable	(16,625,887)
Total identifiable net liabilities at fair value	(13,274,488)
Goodwill on acquisition	14,643,413
Satisfied by cash	1,368,925

None of the trade and other receivables have been impaired and it is expected that the full contractual amounts can be collected.

The goodwill, which is not deductible for tax purposes, represents the value of expected synergies arising from the combination of the acquired business with the existing operations of the Group.

For the year ended 31 December 2019

#### 36. Business Combination (Continued)

#### (a) (Continued)

An analysis of the cash flows in respect of the acquisition of Investee A is as follows:

	HK\$
Cash consideration	(1,368,925)
Bank balances acquired	934,346
Net outflow of cash and cash equivalents included in cash flows from investing activities	(434,579)

Since the acquisition, Investee A contributed approximately HK\$5.2 million to the Group's revenue and did not contribute any significant amount to the Group's profit for the year ended 31 December 2019.

Had the combination taken place at the beginning of the year, the revenue and profit of the Group for the year would have been approximately HK\$1,281.1 million and approximately HK\$302.8 million, respectively.

(b) On 23 July 2019, the Group acquired 100% equity interest in Investee B from an independent third party with nil consideration. Investee B operates a Software as a Service (SaaS) cloudbased intelligent, scalable clinics management and digital medical records system. The acquisition was in line with the Group's expansion strategies.

The fair values of the identifiable assets and liabilities of Investee B as at the date of acquisition were as follows:

	Fair value recognised on acquisition HK\$
Property, plant and equipment	67,426
Inventories	14,830
Trade and other receivables	1,043,685
Deposits and prepayments	32,285
Bank balances	15,195
Trade and other payables	(933,340)
Convertible loan payable	(5,724,344)
Total identifiable net liabilities at fair value	(5,484,263)
Goodwill on acquisition	5,484,263
Consideration	

For the year ended 31 December 2019

#### 36. Business Combination (Continued)

(b) (Continued)

None of the trade and other receivables have been impaired and it is expected that the full contractual amounts can be collected.

The goodwill, which is not deductible for tax purposes, represents the value of expected synergies arising from the combination of the acquired business with the existing operations of the Group.

An analysis of the cash flows in respect of the acquisition of Investee B is as follows:

	HK\$
Bank balances acquired and net inflow of cash and	
cash equivalents included in cash flows from investing activities	15,195

Since the acquisition, Investee B did not contribute any significant amount to the Group's revenue and profit for the year ended 31 December 2019.

Had the combination taken place at the beginning of the year, the revenue and profit of the Group for the year would have been approximately HK\$1,279.5 million and approximately HK\$301.4 million, respectively.

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## 37. Holding Company Statement of Financial Position

	Notes	2019 HK\$	2018 HK\$
Non-current assets Interests in subsidiaries		311,575,009	264,251,351
<b>Current assets</b> Prepayments		258,853	258,650
Cash and cash equivalents		659,007	41,537,378
Total current assets		917,860	41,796,028
Total assets		312,492,869	306,047,379
<b>Current liabilities</b> Other payables and accruals		3,986,562	3,758,045
Net current (liabilities)/assets		(3,068,702)	38,037,983
Total assets less current liabilities		308,506,307	302,289,334
<b>Non-current liabilities</b> Convertible loan payable	31	140,158,931	134,365,666
Total liabilities		144,145,493	138,123,711
NET ASSETS		168,347,376	167,923,668
Capital and reserves attributable to owners of the Company			
Share capital Reserves	33 34	57,793,700 110,553,676	57,875,000 110,048,668
TOTAL EQUITY	-	168,347,376	167,923,668

On behalf of the Board

Fang Haizhou

Zhong Sheng

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## 38. Interests in Subsidiaries

Details of the Company's principal subsidiaries as at the end of the reporting period are as follows:

Name of subsidiary	Form of business structure	Place of incorporation and operation	lssued and fully paid share capital/ registered capital	Percent ownershij directly	0	Principal activity
Essex Bio-Investment Limited	Limited liability company	British Virgin Islands/ Hong Kong	US\$5	100%	-	Investment holding
Essex Bio-Pharmacy Limited	Limited liability company	Hong Kong	HK\$8,000,000	-	100%	Investment holding
珠海億勝生物製藥有限公司 Zhuhai Essex Bio-Pharmaceutical Company Limited* <sup>(1)</sup>	Limited liability company	PRC	RMB150,000,000	-	100%	Manufacture and sale of biopharmaceutical products
珠海億勝醫藥有限公司 Essex Medipharma (Zhuhai) Company Limited*⑴	Limited liability company	PRC	RMB3,000,000	-	100%	Marketing and distribution of biopharmaceutical products
珠海億勝科技發展有限公司 Zhuhai Essex Technology Development Company Limited*⑴	Limited liability company	PRC	RMB50,000,000	-	100%	Investment holding

<sup>(1)</sup> These subsidiaries are registered as wholly-foreign-owned enterprises under the law of the PRC.

## 39. Capital Commitments

	2019 HK\$	2018 HK\$
Contracted but not provided for: – property, plant and equipment – development expenditure (Note) – acquired intangible assets – construction of the new factory	5,096,427 28,025,105 133,445,728 199,236,646	2,025,283 27,839,132 77,950,308 216,896,589
	365,803,906	324,711,312

#### Note:

Development expenditure represented the contract fee to independent third parties for carrying out the research and development on the Group's projects.

For the year ended 31 December 2019

#### 40. Financial Risk Management

The main risks arising from the Group's financial instruments in the normal course of the Group's business are credit risk, liquidity risk, interest rate risk and currency risk.

These risks are limited by the Group's financial management policies and practices described below.

#### (a) Credit risk

The Group's credit risk is primarily attributable to its trade and other receivables, convertible loan receivables and bank balances. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

In respect of trade and other receivables, individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customers' past history of making payments including ECL rates when due and current ability to pay, and take into account information specific to the customers as well as pertaining to the economic environment in which the customers operate. Ongoing credit evaluation is performed on the financial condition of trade receivables. Normally, the Group does not obtain collateral from customers.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The default risk of the industry in which customers operate also has an influence on ECL risk. At the end of reporting period, the Group has a certain concentration of credit risk as 25% (2018: 28%) and 48% (2018: 50%) of the total trade receivables was due from the Group's largest customer and the five largest customers respectively.

The Group measures loss allowances for trade receivables at an amount equal to lifetime ECLs, which is calculated using a provision matrix. As the Group's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the Group's different customer bases.

ECLs rates are based on actual loss experience. These rates are adjusted to reflect differences between economic conditions during the year over which the historic data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables. No impairment for trade and other receivables is provided as the amount of additional impairment measured under the ECLs model is immaterial.

Further quantitative disclosures in respect of the Group's exposure to credit risk arising from trade and other receivables are set out in note 25.

The credit risk on bank balances is limited because the counterparties are banks with high credit-rating or with good reputation.

For the year ended 31 December 2019

#### 40. Financial Risk Management (Continued)

#### (b) Liquidity risk

The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

The following tables show the remaining contractual maturities at the end of the reporting period of the Group's financial liabilities, based on undiscounted cash flows (including interest payments computed using contractual rates or, if floating based on rates current at the reporting date) and the earliest date the Group can be required to pay.

Specifically, for bank loans which contain a repayment on demand clause which can be exercised at the bank's sole discretion, the analysis shows the cash outflow based on the earliest period in which the entity can be required to pay, that is if the lenders were to invoke their unconditional rights to call the loans with immediate effect.

	Carrying amount HK\$	Total contractual undiscounted cash flow HK\$	Within 1 year HK\$	More than 1 year but less than 5 years HK\$
31 December 2019				
Trade and other payables	465,956,040	465,956,040	465,956,040	-
Bank borrowings	220,000,000	230,012,660	27,286,477	202,726,183
Lease liabilities	9,137,030	9,661,680	167,752	9,493,928
Convertible loan payable	140,158,931	154,702,500	2,889,583	151,812,917
	835,252,001	860,332,880	496,299,852	364,033,028
		Total		More than
		contractual		1 year but
	Carrying	undiscounted	Within	less than
	amount	cash flow	1 year	5 years
	HK\$	HK\$	HK\$	, HK\$
31 December 2018				
Trade and other payables	291,514,254	291,514,254	291,514,254	_
Bank borrowings	55,000,000	56,857,456	1,488,398	55,369,058
Convertible loan payable	134,365,666	157,584,167	2,881,667	154,702,500
	480,879,920	505,955,877	295,884,319	210,071,558

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#### 40. Financial Risk Management (Continued)

#### (b) Liquidity risk (Continued)

Maturity analysis based on scheduled repayments

	Carrying amount HK\$	Within 1 year HK\$	More than 1 year but less than 5 years HK\$	Total contractual undiscounted cash flow HK\$
At 31 December 2019 Bank borrowings	220,000,000	27,286,477	220,692,604	247,979,081
At 31 December 2018 Bank borrowings	55,000,000	1,488,398	58,694,633	60,183,031

#### (c) Interest rate risk

Interest rate risk relates to the risk that the fair value or cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's interest rate risk arises primarily from pledged bank deposit and bank borrowings. Borrowings bearing variable and fixed rates expose the Group to cash flow interest rate risk and fair value interest rate risk respectively.

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's debt obligations with a floating interest rate. The Group has not implemented any procedures to hedge its interest rate risk.

At 31 December 2019, it is estimated that a general increase/decrease of 50 basis points in interest rates, with all other variables held constant, would decrease/increase the Group's profit after income tax and retained earnings by approximately HK\$919,000.

At 31 December 2018, it is estimated that a general increase/decrease of 50 basis points in interest rates, with all other variables held constant, would decrease/increase the Group's profit after income tax and retained earnings by approximately HK\$230,000.

The sensitivity analysis above has been determined assuming that the change in interest rates had occurred at the end of each of the relevant periods and had been applied to the exposure to interest rate risk for the borrowings in existence at that date. The 50 basis point increase or decrease represents management's assessment of a reasonably possible change in interest rates over the period until the next annual reporting date. The analysis was performed on the same basis for 2018.

For the year ended 31 December 2019

#### 40. Financial Risk Management (Continued)

#### (d) Currency risk

The Group's main operations are currently in the PRC with most of the transactions settled in RMB and did not have significant exposure to risk resulting from changes in foreign currency exchange rates.

#### 41. Capital Risk Management

The Group's objective of managing capital is to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debts.

The capital structure of the Group consists of debts, which includes the bank borrowings and convertible loan payable, cash and cash equivalents, pledged bank deposit and total equity. The Group's management regularly reviews the capital structure. As part of this review, the management considers the cost of capital and the risks associated with each class of capital.

The gearing ratio of the Group at the end of reporting period was as follows:

	2019 HK\$	2018 HK\$
Bank borrowings	220,000,000	55,000,000
Convertible loan payable	140,158,931	134,365,666
Less: Cash and cash equivalents	(473,341,165)	(311,097,828)
Less: Pledged bank deposit	(44,000,000)	(11,000,000)
Net cash and pledged bank deposit	(157,182,234)	(132,732,162)
Total equity	1,197,145,035	928,901,896
Net debt to equity ratio	N/A	N/A

The Group monitors capital using a gearing ratio, which is net debts divided by total equity. Net debts are calculated as the sum of borrowings less the sum of cash and cash equivalents and pledged bank deposit as shown in the consolidated statement of financial position. The Group aims to maintain the gearing ratio at a reasonable level and the Directors are of the opinion that the Group's gearing ratio was maintained at reasonable level at the reporting dates.

For the year ended 31 December 2019

## 42. Summary of Financial Assets and Financial Liabilities by Category

The following table shows the carrying amount and fair value of financial assets and liabilities:

	2019 HK\$	2018 HK\$
Financial assets		
FVTPL	46,100,532	40,533,284
FVTOCI	120,337,503	142,132,332
Loans and receivables at amortised cost (including bank balances and cash)	1,169,078,675	781,181,619
	1,335,516,710	963,847,235
Financial liabilities		
Financial liabilities measured at amortised cost	835,252,001	480,879,920

## 43. Related Party Transactions

During the year, the Group entered into the following transactions with related parties:

#### (a) Purchase of finished goods

Related party relationship	2019 HK\$	2018 HK\$
Associate	-	788,874

#### (b) Provision of marketing service income

Related party relationship	2019 HK\$	2018 HK\$
Associate	-	525,391

#### (c) Year-end balance arising from prepayment for purchase of finished goods

Related party relationship	2019 HK\$	2018 HK\$
Associate	-	604,698

#### (d) Year-end balance arising from trade receivable from provision of service income

Related party relationship	2019 HK\$	2018 HK\$
Associate	-	535,322

*(e)* Members of key management during the year comprised the executive directors only whose remuneration is set out in note 11.

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## 44. Reconciliation of Liabilities Arising from Financing Activities

The table below details changes in the Group's liabilities arising from financing activities. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows from financing activities.

	Bank borrowings (Note 30) HK\$	Convertible Ioan payable (Note 31) HK\$
At 1 January 2019	55,000,000	134,365,666
Changes from cash flows: Proceeds from bank borrowings Interest paid	165,000,000 (2,701,159)	_ (2,881,667)
Total changes from financing cash flows	162,298,841	(2,881,667)
Other change: Interest expenses	2,701,159	8,674,932
At 31 December 2019	220,000,000	140,158,931
	Bank borrowings (Note 30) HK\$	Convertible Ioan payable (Note 31) HK\$
At 1 January 2018	29,004,214	128,974,146
Changes from cash flows: Proceeds from bank borrowings Repayments of bank borrowings Interest paid	55,000,000 (29,502,070) (1,332,185)	- - (2,905,417)
Total changes from financing cash flows	24,165,745	(2,905,417)
Other changes: Interest expenses Exchange loss	1,332,185 497,856	8,296,937 –
At 31 December 2018	55,000,000	134,365,666

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#### 45. Event After the Reporting Period

The outbreak of the novel coronavirus (COVID-19) has been declared a pandemic by the World Health Organisation as at the date of approval of these financial statements. If the outbreak remains protracted, the Group's performances would be negatively impacted, including the Group's research and development projects and ongoing clinical trial programmes would be delayed. The board of Directors will continue to assess the impact of the outbreak on the Group's operation and financial performance and closely monitor the Group's exposure to the risks and uncertainties in connection with the outbreak. The Company will make further announcement(s) in accordance with the Listing Rules as and when necessary.

#### 46. Approval of Consolidated Financial Statements

The consolidated financial statements were approved and authorised for issue by the board of Directors on 17 March 2020.

\* For identification purpose only

## FIVE YEAR FINANCIAL SUMMARY

The following is a summary of the consolidated results and of the assets and liabilities of the Group, prepared on the basis set out in notes 1 to 2 below:

## RESULTS

		Year	ended 31 Decemb	er	
	2019	2018	2017	2016	2015
	HK\$	HK\$	HK\$	HK\$	HK\$
TURNOVER	1,279,478,212	1,176,457,931	899,589,729	775,662,998	654,010,499
Cost of sales	(246,124,414)	(202,916,031)	(161,987,759)	(152,636,311)	(124,418,858)
Gross profit Other revenue, and other gains	1,033,353,798	973,541,900	737,601,970	623,026,687	529,591,641
and losses	39,918,887	25,542,828	24,647,137	7,395,501	6,382,673
Distribution and selling expenses	(632,819,688)	(649,719,067)	(515,298,269)	(410,539,424)	(352,109,409)
Administrative expenses	(81,724,458)	(68,908,719)	(40,405,123)	(47,958,700)	(51,157,864)
Finance costs	(6,963,537)	(7,403,254)	(9,499,843)	(9,686,016)	(2,056,200)
PROFIT BEFORE INCOME TAX	351,765,002	273,053,688	197,045,872	162,238,048	130,650,841
Income tax	(49,262,582)	(41,962,014)	(29,747,219)	(25,953,667)	(25,755,651)
PROFIT FOR THE YEAR	302,502,420	231,091,674	167,298,653	136,284,381	104,895,190
Other comprehensive income for the year	7,785,423	(73,209,087)	42,630,484	(18,972,805)	(21,827,038)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	310,287,843	157,882,587	209,929,137	117,311,576	83,068,152
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO OWNERS OF THE COMPANY	310,287,843	157,882,587	209,929,137	117,311,576	83,068,152

## ASSETS AND LIABILITIES

	Year ended 31 December				
	2019 HK\$	2018 HK\$	2017 HK\$	2016 HK\$	2015 HK\$
Non-current assets	810,452,799	587,090,785	444,559,194	377,815,452	277,113,324
Current assets Current liabilities	1,267,490,516 (509,090,365)	862,598,152 (315,286,274)	715,217,320 (277,153,449)	555,481,952 (243,956,823)	359,465,593 (208,229,323)
Net current assets	758,400,151	547,311,878	438,063,871	311,525,129	151,236,270
Non-current liabilities	(371,707,915)	(205,500,767)	(143,134,673)	(132,476,515)	(15,402,758)
Net assets	1,197,145,035	928,901,896	739,488,392	556,864,066	412,946,836

#### Notes:

1.

2.

The consolidated results of the Group for the years ended 31 December 2017, 2016 and 2015 are extracted from the published audited financial statements for these years. The consolidated results of the Group for the years ended 31 December 2019 and 2018 are as set out on page 68 of the audited financial statements.

The consolidated statement of financial position as at 31 December 2017, 2016 and 2015 are extracted from the published audited financial statements for the years ended 31 December 2017, 2016 and 2015. The consolidated statement of financial position of the Group as at 31 December 2019 and 2018 are as set out on page 69 of the audited financial statements.