

畅捷通 Chanjet

暢捷通信息技術股份有限公司
CHANJET INFORMATION
TECHNOLOGY COMPANY LIMITED

(a joint stock company incorporated in the People's Republic of China with limited liability)
Stock code: 1588



2019 Annual Report

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CORPORATE INFORMATION

As at 31 December 2019

DIRECTORS

Non-executive Directors

Wang Wenjing (*Chairman*)
Wu Zhengping

Executive Director

Yang Yuchun (*President*)

Independent Non-executive Directors

Chen, Kevin Chien-wen
Lau, Chun Fai Douglas
Chen Shuning

SUPERVISORS

Shareholder Representative Supervisors

Guo Xinping (*Chairman*)
Zhang Peilin

Independent Supervisors

Ruan Guangli
Ma Yongyi

Employee Representative Supervisors

Cai Jingsheng
Ren Jie

AUDIT COMMITTEE

Chen, Kevin Chien-wen (*Chairman*)
Wu Zhengping
Lau, Chun Fai Douglas

NOMINATION COMMITTEE

Chen Shuning (*Chairman*)
Wang Wenjing
Chen, Kevin Chien-wen

REMUNERATION AND APPRAISAL COMMITTEE

Lau, Chun Fai Douglas (*Chairman*)
Yang Yuchun
Chen Shuning

STRATEGIC COMMITTEE

Wang Wenjing (*Chairman*)
Yang Yuchun
Chen Shuning

JOINT COMPANY SECRETARIES

You Hongtao
Ngai Wai Fung

AUTHORIZED REPRESENTATIVES

Yang Yuchun
Ngai Wai Fung

CORPORATE INFORMATION (CONTINUED)

As at 31 December 2019

AUDITORS

International Auditor

Ernst & Young

PRC Auditor

Ernst & Young Hua Ming LLP

H SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited

Shops 1712–1716, 17th Floor

Hopewell Centre

183 Queen's Road East

Wanchai

Hong Kong

LEGAL ADVISERS

As to Hong Kong law:

Paul Hastings (普衡律師事務所)

As to PRC law:

Tian Yuan Law Firm (天元律師事務所)

STOCK CODE

1588

COMPANY WEBSITE

www.chanjet.com

REGISTERED OFFICE AND HEADQUARTERS

Floor 3, Building 3

Yard 9, Yongfeng Road

Haidian District

Beijing

the PRC

CONTACT INFORMATION FOR INVESTORS

Tel: (8610) 6243 4214

Fax: (8610) 6243 8765

Email: IR@chanjet.com

PLACE OF BUSINESS IN HONG KONG

40th Floor, Sunlight Tower

No. 248 Queen's Road East

Wanchai

Hong Kong

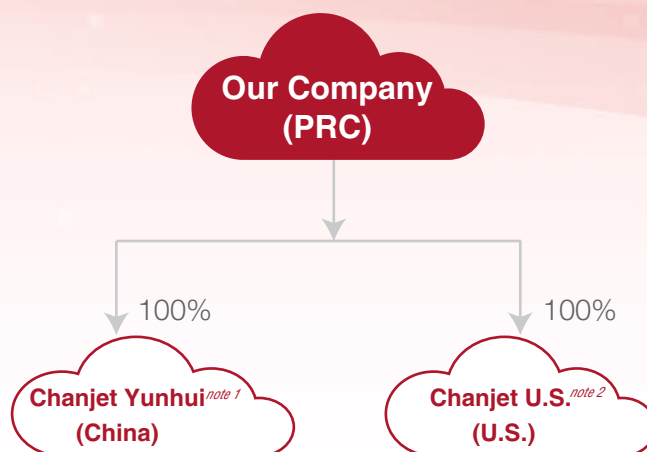
CORPORATE PROFILE

As a subsidiary of Yonyou Network Technology Co., Ltd. (用友網絡科技股份有限公司), the Company was established in March 2010 and was listed on the Main Board of the Hong Kong Stock Exchange on 26 June 2014 (Stock code: 1588). Taking “facilitating MSEs’ development in operation and management through creativity and technology” as its mission, striving for the vision of becoming “a worldwide leading provider of cloud services and software for MSEs” and “a platform for partners and employees enjoying work, making achievements and sharing success”, the Company is committed to providing platform services, application services, data-based value-added services for MSEs in the PRC, with a focus on financial and management services.

The Company is a standing member of China Information Industry Association (中國信息協會), a member of the Specialty Association of Finance and Corporate Management Software of China Software Industry Association (中國軟件行業協會財務及企業管理軟件分會) and a member of Beijing Software and Information Service Industry Association (北京軟件和信息服務業協會). It has been regarded as the “Key Software Enterprises under the National Planning Layout (國家規劃佈局內重點軟件企業)” as well as “High and New Technology Expertise (高新技術企業)” for successive years. In 2019, the Company won the title of “Ten Innovative Companies of Information and Technology Service in China” in the achievements evaluation of the industry of information and technology service in China in the past ten years; it has been regarded as Beijing enterprise technology Center in the work of establishment and evaluation of the 22nd Beijing enterprise technology center in 2019 organized by Beijing Municipal Bureau of Economy and Information Technology; it has been honored in the list of “2019 Top 100 Companies with Comprehensive Strength in Beijing Software and Information Service Industry” issued by Beijing Software and Information Service Industry Association; and Chanjet Good Accountant was awarded the title of “2019 Best Product in Intelligent Cloud in Finance” at the Eighth Session of China Financial Summit.

CORPORATE STRUCTURE

As at 31 December 2019



Note 1: According to the needs of business development of the cloud service of the Company, the Board approved to establish Chanjet Yunhui, a wholly-owned subsidiary, on 29 March 2019. On 12 April 2019, Chanjet Yunhui was incorporated in Beijing, China.

Note 2: Given that Chanjet U.S. mainly engages in the research and development of the infrastructure for the cloud platform of Chanjet in Silicon Valley in the U.S., the development of the platform has been completed and it has no specific business plan from 2018 to 2020, the Board has resolved to deregister Chanjet U.S. on 25 September 2018. However, in view of the Company's recent consideration of the future development plan, the Board has approved to terminate the deregistration of Chanjet U.S. on 27 March 2020.

SUMMARY OF FINANCIAL INFORMATION

	For the year ended 31 December				
	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>	2016 <i>RMB'000</i>	2015 <i>RMB'000</i>
Revenue	463,402	428,941	498,595	430,784	345,796
Gross profit	420,243	398,942	426,843	359,021	316,013
Profit/(Loss) before tax	90,861	110,208	242,777	(136,903)	(88,821)
Profit/(Loss) for the year	92,418	106,812	222,837	(129,207)	(80,202)
In which: Profit/(Loss) for the year attributable to owners of the parent	92,418	106,812	224,913	(122,610)	(72,617)
Basic earnings/(loss) per share <i>(RMB cents/share) note</i>	43.2	51.0	109.5	(60.8)	(34.5)

	As at 31 December				
	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>	2016 <i>RMB'000</i>	2015 <i>RMB'000</i>
Total assets	1,597,448	1,510,333	1,277,332	1,325,310	1,028,877
Total liabilities	278,560	200,098	126,316	412,556	105,969
Total equity	1,318,888	1,310,235	1,151,016	912,754	922,908
In which: Equity attributable to owners of the parent	1,318,888	1,310,235	1,151,016	882,829	886,386
Net assets per share <i>(RMB/share) note</i>	6.2	6.3	5.6	4.5	4.2

Note: Basic earnings/(loss) per share and net assets per share were based on weighted average share capital during the Reporting Period.

CHAIRMAN'S STATEMENT

Wang Wenjing

Chairman



Dear honorable Shareholders,

On behalf of the Board, I hereby present the Shareholders with the 2019 annual report of the Group and report the 2019 results and the 2020 development plan of the Group for the Shareholders' perusal.

During the Reporting Period, the Group has been focusing on the financial and management services for MSEs, attaching much importance to strengthening product distribution in the areas of new finance and taxation, new trading and new retail, enhancing product online marketing functions and has established a mature product system ranging from financial management to marketing, purchase-sale-stock management and business-and-financial-integrated management for MSEs to meet their management demand in different development cycles. It devoted more resources to advance the development of cloud service business, vigorously expanded diversified channels and in addition to traditional channel partners, it also strengthened business cooperation between resource-based channel partners. The

CHAIRMAN'S STATEMENT (CONTINUED)

development of diversified channels has gradually shown results. The proportion of revenue from cloud service business of the Group increased to 32% from 9% in the previous year, achieving a structural breakthrough in cloud service business. The annual subscription payment of cloud service business also improved the Group's revenue model, which provided a strong guarantee for the growth of the Group's economies of scale. As at the end of the Reporting Period, the accumulated enterprise users of software business of the Group exceeded 1.61 million, and the accumulated paying enterprise users of cloud services business of the Group reached 157,000.

During the Reporting Period, the Group continued to advance the development of cloud service business, expanded diversified channels, upgraded its operation systems for customers, sped up the "cloud adoption" of new customers and "cloud migration" of existing customers as well as the "cloud-based transformation" of data-based value-added services. The Group built the intelligent cloud finance learning platform, rolled out finance and taxation business operation services such as "Chanjet VIP (暢會員)" and "Chanjet School (暢課堂)", which effectively helped the customers to level up their finance and taxation ability. The Group actively explored data-based value-added services business and initially built the Chanjet data analysis platform for MSEs, which resulted in the significant increase in the revenue generated from cloud service business, the rising paying enterprise users of cloud service business, further enhancement of retention rate and customer unit price and apparent improvement in customer lifetime value.

During the Reporting Period, the Group continued to implement the business strategy of seeking cost-effective growth of software business, established partner sharing communities at different levels and organized partner sharing forums. It continued to launch marketing campaigns to strengthen and enhance the ability to engage customers and to help MSEs improve their digital intelligent operation capabilities. The Group continued to upgrade the intelligent capabilities of the "Service Wiz (服寶)", an intelligent robot, enabled an instant interactive service system that integrated online and offline communications and effectuated real-time connection with software enterprise users through the "cloud plus terminal" mode, which further enhanced service value and user satisfaction of software business.

During the Reporting Period, the revenue of the Group was RMB463.40 million, representing a year-on-year increase of 8%, mainly due to the fact that the revenue from cloud service business was RMB146.00 million, representing a year-on-year increase of 289%; The profit for the year was RMB92.42 million, representing a year-on-year decrease of 13%; and profit attributable to the owners of the parent was RMB92.42 million, representing a year-on-year decrease of 13%, mainly due to the increase in operation and promotion expenditure and R&D costs on cloud service business; The basic earnings per share of the Group for the year was RMB0.432, compared with the basic earnings per share of RMB0.510 for the previous year.

CHAIRMAN'S STATEMENT (CONTINUED)

PROSPECTS

Early in 2020, the outbreak of the novel coronavirus epidemic has brought unprecedented impact on MSEs. The government departments have launched a series of preferential policies and assistance measures to help MSEs that were affected by the epidemic and encountered difficulties in production and operation to tide over the difficulties. The Group actively responded to the calls and requirements of relevant government departments. While doing well in its epidemic prevention and control work, the Group earnestly fulfilled the social responsibilities of listed companies and issued a number of preferential services and policies to facilitate the healthy development of MSEs affected by the epidemic. The major epidemic has also changed the normal state of the market. Online marketing and telecommuting have become the current necessary methods, which have greatly speeded up the cloud adoption of MSEs and boosted the rapid growth of new users in cloud service business of the Group.

In 2020, the Group will continue to carry out product application and innovation, continuously enrich and improve product lines, build a product promotion system, provide more convenient cloud services for MSEs, and help customers of MSEs upgrade their businesses. Through continuous innovation, the Group will continue to strengthen its leading position in the field of intelligent cloud finance and taxation, set up a complete financial open platform and cooperate with more ecological ISV to build an ecosystem of finance and taxation services. Its products will realize the business and management services supporting the integration of front-end and back-end businesses and on-line and off-line operations, and further expand in the fields of new trading, new retail and integration of industry and trade. The Group will connect various e-commerce platforms, deepen cooperation with WeChat and DingTalk of Alibaba Cloud, enhance front-end marketing capability and online operation back-end management to realize the integrated operation of finding business, doing business and managing business; strengthen the innovation of data-based value-added service products and accelerate the development of data-based value-added service business.

The Group will accelerate the development of cloud service business, seize customers on a scale and operate customers in an ecological way to realize high growth in revenue of cloud service business, and strive to further improve the retention rate of customers and ARPU and enhance the life time value of customers. Firstly, it will combine distribution with direct sales model, to better play to the brand advantages and product operation advantages of the Group through direct sales model. In addition, it will promote the Group's experience and mode to empower channel partners, facilitate the transformation and upgrade of partners operation to cloud services based on their offline advantages, so as to facilitate the overall transformation of the Group into cloud service business. Secondly, it will continue to open its API of product, connect ecological ISV, support integrating and to be integrated, and build an ecosystem of finance, taxation, business and management services for MSEs. Thirdly, while continuously strengthening the distribution of channels, the Group will increase the number of channel partners, strengthen the operation system, issue software cloud migration strategy and marketing

CHAIRMAN'S STATEMENT (CONTINUED)

partner fission mechanism, set up a customer success department to realize large-scale online delivery services, and accelerate the cloud adoption of the stock of software enterprise users to strengthen customer online operations. Fourthly, the Group will seize opportunities for MSEs to speed up the cloud adoption, actively cooperate with government departments, participate in the implementation of cloud adoption measures for MSEs in various regions, so as to help MSEs realize business innovation, income increase, cost reduction, efficiency improvement and enhance their competitiveness.

The Group is in good financial condition with sufficient liquidity capital and it will continue to explore suitable opportunities in mergers and acquisitions. With its own business advantages, the Group will strengthen its ecological layout and strive to build a one-stop service platform for MSEs.

The Group will speed up the promotion of brand and marketing, dig out the pain points of enterprise applications, connect user usage scenarios and establish a sales clue-oriented brand marketing. The Group will enhance the brand influence of Chanjet's cloud service business through organizing and holding "Care for MSEs, Chanjet is in Action (關愛小微企業·暢捷通在行動)", "520 I Love MSEs (520我愛小微企業)", "New Decade, Empowerment and Rebirth (新十年·賦能•新生)", "13th Accounting Cultural Festival" and other branding and marketing activities.

The Group will continue to deepen the construction of corporate culture to enhance corporate cohesion; upgrade the talent system, and carry out multi-dimensional and three-dimensional training with level, classification and post division, to continuously improve the systematic ability of internal employees, and strengthen the concept of professional survival. It will vigorously introduce and train key and core talents in operation and research and development, and enhance innovative business capability; continue to improve the incentive mechanism for core employees to stimulate their creativity and driving force, which will facilitate the long-term and healthy development of the Group.

On behalf of the Board, I sincerely express my gratitude to all Shareholders and investors for their support, and my appreciation to the management and all employees of the Company for their dedicated efforts to the Group.

Wang Wenjing

Chairman

27 March 2020

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

Development Trend of the Industry

During the Reporting Period, due to the rapid growth of cloud computing sector in China, obvious trend of cloud migration of enterprises application together with the subsidy policies introduced by government department for encouraging cloud adoption of the enterprises, cloud adoption has become an inevitable trend. The cloud adoption of MSEs has been affected by several factors. The first factor is the needs for cloud adoption: the internet-oriented upper and lower stream of enterprises motivated by new consumption model stimulated MSEs to adopt cloud application for launching business so as to achieve better collaborative development. The second factor is the change of external environment and the development of cloud infrastructure: only when MSEs adopt cloud migration can they enjoy more external resources. Furthermore, the state subsidy measures in cloud adoption have also played a fundamental leading role. Cloud service can reduce hardware, operation and maintenance costs for MSEs, decrease lump-sum investment and facilitate the new online-based finance and taxation and business operation activities launched by MSEs. In aggregate, cloud applications regarding marketing transaction and business management for survival of MSEs as well as cloud applications regarding finance and taxation for compliance have become two sectors in rapid development. The Group provides MSEs with comprehensive cloud management services integrating “Personnel, Finance, Commodity and Customer” and cloud finance services integrating finance, invoices and taxes to help MSEs for cloud adoption to meet their new business demand of online business, customers and management.

During the Reporting Period, business environment for MSEs has been further improved and the market vitality has been further enhanced. The Ministry of Finance of the PRC and the State Taxation Administration continue the support for the development of MSEs by introducing various preferential tax policies, including Notice of the Ministry of Finance and the State Administration of Taxation on Implementing the Policy on Inclusive Tax Reliefs for MSEs (《財政部、稅務總局關於實施小微企業普惠性稅收減免政策的通知》) (Cai Shui [2019] No.13), the Announcement of the State Administration of Taxation on Issues concerning the Implementation of the Policy on Inclusive Income Tax Reliefs for Small Low-profit Enterprises (《國家稅務總局關於實施小型微利企業普惠性所得稅減免政策有關問題的公告》)(State Administration of Taxation Announcement 2019 No.2)), etc., which reduce the VAT, income tax and other taxes significantly. In order to make great efforts to alleviate the difficulty and high cost of financing for MSEs, the government guide the financial institutions to expand credit supply, reduce loan costs, and support the real economy in an accurate and effective manner; support large commercial banks to replenish capital through multiple channels, improve the capability of loan granting, emphasize the loans to MSEs by large state-owned commercial banks to increase by more than 30% in 2019, strengthen the implementation of “Targeted RRR cuts” for small and medium-sized banks, and release all the resulting funds to private enterprises and MSEs; improve the internal assessment mechanism of financial institutions, stimulate them to strengthen the inclusive finance services and effectively relieve the

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

financing tension of small and medium scale enterprises. Meanwhile, Market entities dominated by MSEs in China increased significantly and according to the latest statistics from State Administration for Market Regulation, in 2019, 23.77 million of new market entities were established nationwide, and there were over 123 million market entities of different types with an average of 20,000 new enterprises established daily, which achieved a new record high with approximately 70% activeness. Further vitality in market provides the Group a broad market development space.

Major Risks and Uncertainties

In respect of industry competition, the market vitality in the enterprise cloud services market has been enhanced which attracted the rising number of cloud services providers, which resulted in an intensifying competition in the enterprise cloud services market. The Group, steadfastly fixating on the field of finance and management services for MSEs, responded to the industrial challenges in a proactive manner in virtue of its profound understanding of enterprise cloud services, extensive experience drawn from years of services for MSEs in informatization and comprehensive product mix, channel ecosystem and brand advantages.

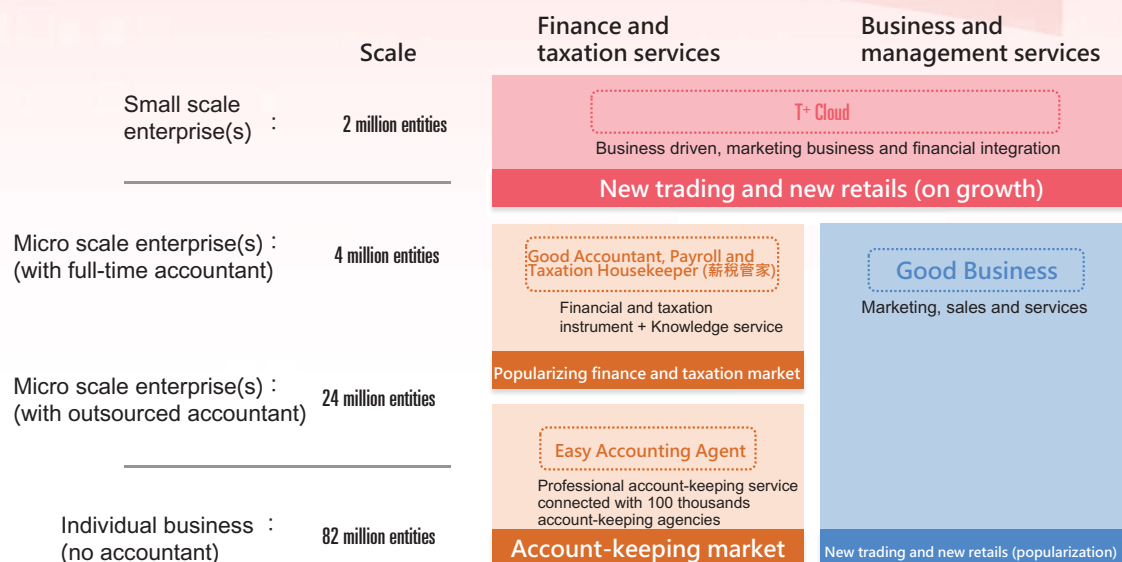
In respect of human resources, the competition for high-end R&D and online operation professionals on MSEs cloud services was further intensified and the costs for retaining and attracting capable employees had been increasing consequently. The Group continued to increase its efforts on the employer brand building and recruiting cloud services specialists, established and adopted measures to retain and motivate staff and encouraged the professional development of talented employees.

Principal Business and Operating Conditions

During the Reporting Period, the Group focused on the financial and management services for MSEs, seized opportunities and boosted the development of the cloud service business. For product features, the Group focused on the layout of new finance and taxation, new trading and new retail to strengthen the support of products to the online marketing scenario of MSEs. For new finance and taxation area, the Group kept close to the changes of various national tax policies and achieved a series of services, including intelligent tax calculation, intelligent tax table, intelligent tax saving and intelligent tax declaration; for new trading, the Group achieved division of customers for management and professional and individualized customer services mainly through customer and product analysis which decreased the churn rate and increased customer transaction frequency and customer unit price; for new retail area, the Group focused on building intelligent stores that integrate software and hardware as well as online and offline, formulated the integrated operational plan for new retail via combining with the online marketing, such as WeChat marketing and members marketing. The Group has established a mature product system ranging from financial management to marketing, purchase-sale-stock management and business-and-financial-integrated management for MSEs to meet their management demand in different development cycles.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Chanjet Finance and Management Services for MSEs



1. Development of cloud service business

During the Reporting Period, the Group continued to devote more resources to advance the development of cloud service business, expanded diversified channels, upgraded its operation systems for customers, sped up the “cloud adoption” of new customers and “cloud migration” of existing customers as well as the “cloud-based transformation” of data-based value-added services, which resulted in the significant increase in the revenue generated from cloud service business, the rising paying enterprise users of cloud service business, further enhancement of retention rate and customer unit price and apparent improvement in customer lifetime value.

During the Reporting Period, the Group promoted the cloud adoption for MSEs in cooperation with its channel partners and various local government in China, settled in Alibaba Cloud, Huawei Cloud, Tencent Cloud and other platforms, become the first cooperation partner of Alibaba Cloud Marketplace in relation to self-merchandising financial software and was also among the first batch of cooperation partners with the Alibaba Cloud SaaS accelerator. The Group entered into the centralized procurement agreements with Shenzhen Qianhai Equity Exchange and other ecosystem partners, which reflected the high recognition of the Group’s products in the market and the continuously expanded sale channels.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

With the further application of intelligent finance and taxation, we realized that finance and taxation service is a professional and flexible area, however, as the accounting ability of MSEs is relatively weak, it's tough to meet the professional improvement needs of their accountants merely with tools and services. By virtue of "knowledge + services", not only can the recognition of finance and taxation brand towards Chanjet be increased among numerous potential users, but the better services can also be provided to the existing customers. During the Reporting Period, the Group built the intelligent cloud finance learning platform, rolled out finance and taxation business operation services such as "Chanjet VIP (暢會員)" and "Chanjet School (暢課堂)", which effectively helped the customers to level up their finance and taxation ability. For addressing the financing issues for MSEs, the Group actively explored data-based value-added services business and initially built the Chanjet data analysis platform for MSEs. During the Reporting Period, the data-supported loan services provided by Chanjet Loan facilitated MSEs to apply for the loans amounted to more than RMB260 million. The Group will establish a one-stop service platform for MSEs to provide more premium services around the finance and taxation services ecosystem.

During the Reporting Period, the proportion of revenue from cloud service business of the Group increased to 32% from 9% in the previous year, achieving a structural breakthrough in cloud service business. As at the end of the Reporting Period, the accumulated paying enterprise users of cloud service business of the Group reached 157,000.

(1) *Chanjet Good Accountant*

During the Reporting Period, Chanjet Good Accountant continued to strengthen the functions of "Intelligent Cloud Finance and Taxation", through multiple ways, such as one-click invoicing, scan invoicing and checking (掃一掃發票查驗), Chanjet invoicing (小暢識票) and Chanjet salary rising (小暢漲薪) mini programs to realize the intelligent withdraw of invoice, and successfully extended the services to the staff of the enterprises. The accuracy of intelligent accounting was further enhanced via learning techniques of the robot in intelligent invoicing centre. The Group kept close to the changes of various national tax policies and provided a series of services for MSEs, including intelligent tax calculation, intelligent tax table, intelligent tax saving and intelligent tax declaration. It introduced intelligent big data-based tax review widget to help accounting personnel of MSEs ease the burden of familiarizing with various fiscal and tax policies, enjoy timely tax incentives and reduce tax risks. The Group further expanded the financial inventory accounting. By formulating the inventory accounting with invoice automation, it expanded the custom tax table by cloud tax table centre, it strengthened the financial management capability of the enterprises, which further improved the application depth of the enterprises, enhanced product viscosity and increased customer unit price.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

During the Reporting Period, the Group reinforced external ecological cooperation and successfully entered DingTalk of Alibaba Cloud, the cloud platform of China Mobile, Huawei Cloud and other ecosystem platforms; developed close cooperation with Ele-Cloud (大象慧雲), Xiaowang Technology (小望科技) and other tax practitioners, thereby accomplishing product integration; with the in-depth marketing cooperation with Alibaba Cloud, the sale channels of the Group extended downward through the launch of the sale dominated by Chanjet Good Accountant products in Alibaba Cloud Xinxuan Mall (阿里雲心選商城), Taobao Tmall Official Flagship Store (淘寶天貓官方旗艦店), Alibaba Cloud Strategic Partnership (阿里雲戰略夥伴) and other channels. Diversified sales model of Chanjet Good Accountant further expanded the coverage of MSEs users.

In accordance with the analysis report of 2019 Special Analysis on Cloud Finance Application Market for MSEs in China (《中國小微企業雲財務應用市場專題分析2019》) issued by Analysys on 20 August 2019, the Group's covering rate of MSEs ranks the first in terms of the market covering rate of MSEs in China; user satisfaction towards Chanjet Good Accountant ranks the first in the comprehensive comparison of cloud financial application products; Chanjet Good Accountant won the highest score from users in terms of product ecological assessment of cloud financial application.

(2) *T+ Cloud*

During the Reporting Period, T+ Cloud continued to enhance the enterprise management services that integrated "Personnel, Finance, Commodity and Customer", improving the Internet operation model of new trading and new retail of enterprises, and proactively conducted cooperation with Alibaba 1688 and Alibaba Express (阿里零售通) to help enterprises develop intelligent businesses by capitalising on the strength of platforms. The Group proactively built a smart store model combining software and hardware and integrated with online WeChat Mall and WeChat members to establish a data-driven intelligent marketing model to help MSEs attract new customers and increase the retention and repurchase rates of customers. At the same time, T+ Cloud further strengthened the back-end intelligent supply chain capabilities and improved overall operational efficiency by integrating third party capabilities such as integrated logistics and payment. It achieved linkage of business and finance through integrated management of invoices, i.e. issuing, collecting and preserving invoices, which helped enterprises improve their financial management capability and marketing competence and reduce tax risks. In addition, T+ Cloud provided two deployment modes – Exclusive Cloud and Public Cloud, which could adapt to the diversified application needs of MSEs in all perspective.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

(3) *Chanjet Good Business*

During the Reporting Period, Chanjet Good Business focused on “Finding Business, Doing Business and Managing Business” and further attracted new customers and regular customers by strengthening WeChat sharing and operation of store marketing, product marketing and activity marketing of mobile phone stores to achieve precise marketing. It supported various sales transaction scenarios such as PDA ordering in stores, mobile terminal ordering by boss and salespersons, self-service ordering by customers and WeChat ordering by phone. Through cloud printing, automatic inventory notification, mobile inventory, and remote reconciliation of customer and supplier, it further improved the transaction response speed and the repayment collection speed, helping MSEs to develop their business quickly and enhance profitability.

(4) *Chanjet Easy Accounting Agent*

During the Reporting Period, while continuing to pursue the goal of becoming an “intelligent accounting agent factory”, Chanjet Easy Accounting Agent established a production line model for bill accounting, bookkeeping accounting, tax declaration accounting and accounting supervisor, with one-click ticket collection, OCR photo recognition, high-speed scanner and other intelligent ticket collection functions, it is capable of identifying thousand types of value-added tax invoices and scores of billing certificates. In addition to intelligent data gathering and intelligent bulk processing of accounts for various businesses covering purchase, sales, salary, fixed assets and fees, Chanjet Easy Accounting Agent also enabled robot automatic tax declaration for all tax varieties in various regions, which can significantly improve the usage experience and operating efficiency of the accounting agent companies.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

2. Development of software business

During the Reporting Period, the Group continued to implement the business strategy of seeking cost-effective growth of software business. Based on the scale and type of customers of channel partners, the Group established partner sharing communities at different levels and organized partner sharing forums. At the same time, it continued to launch marketing campaigns to strengthen and enhance the ability to engage customers and to help MSEs improve their digital intelligent operation capabilities.

During the Reporting Period, the Group continued to upgrade the intelligent capabilities of the “Service Wiz (服寶)”, an intelligent robot, enabled an instant interactive service system that integrated online and offline communications and effectuated real-time connection with over 220,000 software enterprise users through the “cloud plus terminal” mode. In 2019, 2.1 million software users have sought service support through the “Service Wiz” robot, accounting for 65% of the total service delivery, which further enhanced service value and user satisfaction of software business.

As at the end of the Reporting Period, the accumulated enterprise users of software business of the Group exceeded 1.61 million.

3. Development of brand and market

During the Reporting Period, the Group cooperated with thousands of channel partners to carry out thousands of market activities such as “Settlement and Payment of Enterprise Income Tax (企業所得稅匯算清繳)”, “520 I Love MSEs • Digital Operation (520我愛小微企業 • 數字化經營)”, “Financial Literacy Carnival (普及財務嘉年華)” and the “12th Accounting Cultural Festival” to continue to drive sales in the end market. Chanjet Good Accountant and Good Business launched large-scale advertising online and offline to enhance brand communication and improve brand recommendation rate.

In 2019, the Company won the title of “Top Ten Innovative Enterprises in Information Technology Service in China (中國信息技術服務十大創新企業)” in the evaluation of the achievements of the decade’s development of China’s information technology service industry, ranked in the “2019 Beijing Top 100 Enterprises with Comprehensive Strength in Beijing Software and Information Services Industry (2019北京軟件和信息服務業綜合實力百強企業)” released by Beijing Software and Information Services Industry Association. Chanjet Good Accountant was awarded the prize of “2019 Best Product in Intelligent Cloud Finance (2019 智能雲財務領域最佳產品)” at the 8th China Finance Summit.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

FINANCIAL REVIEW

	For the year ended		Change in amount	Percentage change
	2019	2018		
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	%
Revenue	463,402	428,941	34,461	8
Cost of sales and services provided	(43,159)	(29,999)	(13,160)	44
Gross profit	420,243	398,942	21,301	5
Gross profit margin	91%	93%	(2)%	
Other income and gains	102,354	114,357	(12,003)	(10)
Research and development costs	(138,629)	(107,306)	(31,323)	29
Selling and distribution expenses	(207,572)	(169,571)	(38,001)	22
Administrative expenses	(88,585)	(121,619)	33,034	(27)
Financial costs	(722)	–	(722)	Not applicable
Other expenses	(1,527)	(6,162)	4,635	(75)
Share of profit of an associate	5,299	1,567	3,732	238
Profit before tax	90,861	110,208	(19,347)	(18)
Income tax credit/(expense)	1,557	(3,396)	4,953	Not applicable
Profit for the year	92,418	106,812	(14,394)	(13)
Attributable to:				
Owners of the parent	92,418	106,812	(14,394)	(13)

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Operating Results

For the year ended 31 December 2019, the revenue of the Group was RMB463.40 million, representing a year-on-year increase of 8%, mainly due to the fact that the revenue from cloud service business was RMB146.00 million, representing a year-on-year increase of 289%; The profit for the year was RMB92.42 million, representing a year-on-year decrease of 13%; and profit attributable to the owners of the parent was RMB92.42 million, representing a year-on-year decrease of 13%, mainly due to the increase in operation and promotion expenditure and R&D costs on cloud service business; The basic earnings per share of the Group for the year was RMB0.432, compared with the basic earnings per share of RMB0.510 for the previous year.

Revenue

For the year ended 31 December 2019, the revenue of the Group was RMB463.40 million, representing a year-on-year increase of 8%. In particular, revenue from software business was RMB317.40 million, representing a year-on-year decrease of 19%; and revenue from cloud service business was RMB146.00 million, representing a year-on-year increase of 289%.

The following table sets forth a breakdown of revenue of the Group by business type:

	For the year ended 31 December				Change in amount RMB'000	Percentage change %
	2019		2018			
	RMB'000	%	RMB'000	%		
Revenue from software business	317,404	68	391,423	91	(74,019)	(19)
Revenue from cloud service business	145,998	32	37,518	9	108,480	289
Revenue	463,402	100	428,941	100	34,461	8

Cost of Sales and Services Provided

For the year ended 31 December 2019, the Group's cost of sales and services provided was RMB43.16 million, representing a year-on-year increase of 44%, mainly due to the amortization for R&D capitalization project of Chanjet Good Business, and the increase in the operation and maintenance costs of cloud service business.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Gross Profit and Gross Profit Margin

For the year ended 31 December 2019, the Group achieved a gross profit of RMB420.24 million, representing a year-on-year increase of 5%, mainly attributable to the increase in the revenue from cloud service business. The gross profit margin of the Group was 91%, of which, the gross profit margin of software business was 96% and the gross profit margin of cloud service business was 79%, representing a year-on-year decrease of 2 percentage points for the whole gross profit margin, mainly attributable to the increase in the portion of revenue from cloud service business.

Other Income and Gains

For the year ended 31 December 2019, the Group's other income and gains was RMB102.35 million, representing a year-on-year decrease of 10%, mainly due to the decrease in revenue from software business and the corresponding decrease in value-added tax refunds.

Total R&D Investment

The following table shows the breakdown of the total R&D investment of the Group:

	For the year ended 31 December				Change in amount RMB'000	Percentage change %
	2019		2018			
	RMB'000	%	RMB'000	%		
R&D costs of software business	14,877	11	18,767	15	(3,890)	(21)
R&D costs of cloud service business	123,752	89	88,539	70	35,213	40
R&D costs	138,629	100	107,306	85	31,323	29
Additions to deferred development costs of cloud service business	-	-	18,317	15	(18,317)	Not applicable
Additional to deferred development costs	-	-	18,317	15	(18,317)	Not applicable
Total R&D investment	138,629	100	125,623	100	13,006	10

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

For the year ended 31 December 2019, R&D costs of the Group amounted to RMB138.63 million, representing a year-on-year increase of 29%, mainly due to there was no additional R&D capitalization project during the period, the additional deferred development costs for the R&D capitalization projects last year was RMB18.32 million and the Cloud R&D personnel expenses during the period increased by RMB19.06 million as compared with that of the previous year. The total R&D investment of the Group was RMB138.63 million, representing a year-on-year increase of 10%.

Selling and Distribution Expenses

For the year ended 31 December 2019, the selling and distribution expenses of the Group was RMB207.57 million, representing an increase of 22% as compared with that of the previous year, mainly attributable to the increase in the operation and promotion expenditure on cloud service business.

Administrative Expenses

For the year ended 31 December 2019, the administrative expenses of the Group was RMB88.59 million, representing a year-on-year decrease of 27%, mainly due to that the costs of the Employee Trust Benefit Scheme incurred during the Reporting Period decreased by RMB23.63 million as compared with those of the previous year.

Income Tax Credit/Expense

For the year ended 31 December 2019, the income tax credit of the Group was RMB1.56 million, and the income tax expenses of the previous year was RMB3.40 million.

Profit Attributable to Owners of the Parent

For the year ended 31 December 2019, the profit attributable to owners of the parent of the Group was RMB92.42 million, representing a year-on-year decrease of 13%.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Liquidity and Financial Resources

Condensed cash flow statement

	For the year ended		Change in amount RMB'000
	31 December		
	2019	2018	
	RMB'000	RMB'000	RMB'000
Net cash flows from operating activities	132,018	197,484	(65,466)
Net cash flows from/(used in) investing activities	295,644	(198,443)	494,087
Net cash flows used in financing activities	(98,645)	–	(98,645)

Net cash flows from operating activities

For the year ended 31 December 2019, net cash flows from operating activities of the Group was RMB132.02 million, representing a year-on-year decrease of RMB65.47 million, mainly due to the increase in cash paid to and for the benefit of employees since the Group expanded investment in R&D and sales personnel on cloud service business, and the increase in operation and promotion expenditure on cloud service business.

Net cash flows from/used in investing activities

For the year ended 31 December 2019, the net cash flows from investing activities of the Group was RMB295.64 million, and the net cash flows used in investing activities in the previous year was RMB198.44 million, mainly due to the redemption of principal of bank wealth management products on maturity.

Net cash flows used in financing activities

For the year ended 31 December 2019, the cash flows used in financing activities of the Group was RMB98.65 million, mainly due to the distribution of the 2018 final dividend during the Reporting Period.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Working Capital

	As at 31 December	
	2019	2018
Cash and bank balance (RMB'000)	1,319,456	803,327
Current ratio	516%	664%
Gearing ratio	0%	0%

As at 31 December 2019, the cash and bank balances of the Group was RMB1,319.46 million (as at 31 December 2018: RMB803.33 million). The increase in cash and bank balances was mainly due to the redemption of bank wealth management products on maturity.

The current ratio (calculated based on total current assets divided by total current liabilities) of the Group as at 31 December 2019 was 516% (as at 31 December 2018: 664%). The decrease in current ratio was mainly due to the increase in current liabilities as a result of the increased contract liabilities brought about by rising receipts in advance for cloud services business.

The Group's gearing ratio was nil. Gearing ratio was calculated based on the net debt divided by total equity. Net debt was calculated as the total amount of interest-bearing liabilities less cash and bank balances.

With stable cash inflows generated in the daily business operations, together with the proceeds raised from listing, the Group has sufficient resources for future expansion.

Capital Expenditure

For the year ended 31 December 2019, the significant capital expenditure of the Group included: the additional expenditure on office equipment, furniture and fittings of RMB2.76 million (2018: RMB0.97 million); the additional expenditure on right-of-use assets of RMB1.12 million (2018: Nil); the additional expenditure on software licenses of RMB0.16 million (2018: RMB0.24 million).

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Contingent Liabilities

As at 31 December 2019 and 31 December 2018, the Group did not have any contingent liabilities, nor did it have any proposal on contingent liabilities issue.

Charges on Assets

As at 31 December 2019 and 31 December 2018, the Group did not have any charges on assets.

Significant Investments

During the Reporting Period, the Group did not have any significant investment.

Material Acquisition and Disposal of Assets

At the extraordinary general meeting of the Company held on 30 December 2016, the following matters were approved: (i) the conditional disposal of 55.82% of the equity interests in Chanjet Payment to Yonyou by the Company, (ii) the unilateral capital increase in Chanjet Payment by Yonyou, and (iii) the amendments to the Non-competition Agreement executed by Yonyou, Mr. Wang Wenjing and the Company on 17 February 2014 and the Confirmation issued by Yonyou on 11 April 2014. Upon completion of the above-mentioned transactions, Chanjet Payment will be held as to 15% and 85%, respectively by the Company and Yonyou and it will no longer be a subsidiary of the Company. As of 1 September 2017, the disposal of Chanjet Payment as mentioned in sub-item (i) above had been completed. Thereafter, Chanjet Payment was owned by the Company and Yonyou as to 19.28% and 80.72%, respectively, and it ceased to be a subsidiary of the Company. As of the Latest Practicable Date, the transaction concerning the capital increase as mentioned in sub-item (ii) above has not been completed yet. For details, please refer to the announcements of the Company dated 21 October 2016, 30 December 2016 and 17 July 2017, as well as the circular of the Company dated 11 November 2016.

Save as disclosed above, during the Reporting Period, the Group did not have any material acquisition or disposal in relation to subsidiaries, associated companies or joint ventures.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Foreign Exchange Risks

The Group conducted its domestic business primarily in RMB, which was also its functional currency. Chanjet U.S., a subsidiary of the Company, settled in US dollars. The Group, subject to the foreign exchange fluctuation, conducted foreign exchange settlement and foreign exchange for the balance of proceeds raised in due course to alleviate foreign exchange fluctuation risks.

Interest Rate Risks

The Group did not assume any debt obligations with a floating interest rate, and thus there was no interest rate risk related to the Group.

Events after the Reporting Period

The outbreak of novel coronavirus (COVID-19) has periodic impact on the business operations of the Group and the degree of the impact depends on the situation of the epidemic preventive measures and the duration of the epidemic. The Group will monitor the developments of COVID-19 situation closely, assess and react actively to its impacts on the financial position and operating results of the Group. Up to the Latest Practicable Date, the assessment is still in progress.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

DIRECTORS

Non-executive Directors

Mr. Wang Wenjing (王文京), aged 55, has been the Chairman of the Board and a non-executive Director since 19 March 2010. He is primarily responsible for providing guidance and supervision regarding the business and operation of our Group. Mr. Wang is one of the co-founders of Yonyou, which is the controlling Shareholder. He has over 30 years of working experience in the PRC software industry and has extensive experience in corporate management and business operation. Mr. Wang served as the chairman of the board of directors of Yonyou since December 1988. Mr. Wang has been the chairman of the board of directors of Yonyou Auto since July 2010, the chairman of the board of directors of Yonyou Fintech since May 2012, a director of Chanjet U.S. since December 2012, the chairman of the board of directors of Chanjet Payment from July 2013 to September 2019, and the chairman of the board of directors of Seentao Technology from June 2015 to January 2018 and since October 2019. Mr. Wang was elected as a member of the 9th, 10th, 11th and 12th session of the NPC for a term from March 1998 to March 2018. Mr. Wang served as the vice chairman of China Software Industry Association (中國軟件行業協會) and the vice chairman of the 10th All-China Federation of Industry & Commerce (中華全國工商業聯合會). He is currently the executive director of Internet + Development Association of China (中國產業互聯網發展聯盟). Mr. Wang graduated from Jiangxi University of Finance and Economics (formerly known as Jiangxi College of Finance and Economics) with a bachelor's degree in economics in July 1983.

Mr. Wu Zhengping (吳政平), aged 55, has been a non-executive Director since 19 March 2010. He is primarily responsible for providing strategic advice to the business and operation of the Group. He has over 25 years of working experience in the PRC software industry and has extensive experience in corporate management and business operation. Mr. Wu worked for China Building Materials Academy (中國建築材料科學研究總院) from August 1983 to May 1992, and he has been a director of Yonyou since 1992. Mr. Wu has also been a director of Yonyou Fintech since May 2012 and a director of Chanjet U.S. since December 2012, a director of Chanjet Payment from July 2013 to September 2019, a director of Yonyou Auto since June 2015 and a director of Seentao Technology from June 2015 to February 2018. Mr. Wu was a member of the 6th and 7th sessions of the Chinese People's Political Consultative Conference of Haidian District, Beijing from January 1999 to December 2006. Mr. Wu graduated from China Europe International Business School with a master's degree in business administration in September 2007.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Executive Director

Mr. Yang Yuchun (楊雨春), aged 47, has been the President since 9 January 2017 and an executive Director since 18 May 2017. He is mainly responsible for the overall management of business operation of the Group. Mr. Yang has over 20 years of working experience in the PRC software industry. Mr. Yang joined Yonyou in August 1997, where he has served different positions at the financial accounting software development department, product management headquarters and small-scale management software department. Mr. Yang was the vice president of the Company and the general manager of the Company's research and development center from March 2010 to August 2012. From August 2012 to December 2013, Mr. Yang was the senior vice president of the Company, while he continued to serve as the general manager for the research and development center during the period and served as the executive director and manager of Chanjet Yunhui since April 2019. Mr. Yang served as both the assistant president of Yonyou as well as the general manager of Yonyou's business planning and development department from January 2014 to January 2016. From January 2016 to January 2017, he served as the vice president of Yonyou and the general manager of Yonyou's business planning and development department. Mr. Yang graduated from Shi Jia Zhuang University of Economics in July 1996 and obtained his bachelor degree in economics. He graduated from Peking University in July 2003 and obtained the bachelor degree in management. Later, he obtained his EMBA from Guanghua School of Management at Peking University in July 2012.

Independent Non-executive Directors

Mr. Chen, Kevin Chien-wen (陳建文), aged 65, has been an independent non-executive Director since 8 September 2011. He is primarily responsible for providing independent opinion and judgment to our Board, particularly with regard to the financial aspects of our Group. Mr. Chen has been a professor in accounting since July 1999 and head of Department of Accounting of The Hong Kong University of Science and Technology from July 2007 to June 2016 and was reappointed since August 2017. In addition, he served as a member of the Review Panel of the Financial Reporting Council of Hong Kong. Mr. Chen graduated from the University of Illinois at Urbana-Champaign with a PhD degree in accounting in May 1985. Mr. Chen passed the examination for Chartered Accountant of Taiwan in August 1976.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Mr. Lau, Chun Fai Douglas (劉俊輝), aged 47, has been an independent non-executive Director since 8 September 2011. He is primarily responsible for providing independent opinion and judgment to the Board, particularly with regard to the financial aspects of the Group. Mr. Lau joined Ernst & Young in March 1993 and served as an audit partner from July 2004 to June 2009. He then served as the regional director, Greater China of The Institute of Chartered Accountants in England and Wales from November 2010 to September 2012. Mr. Lau has been a senior adviser of Sky CPA & Co. since January 2013. Mr. Lau has also been serving as an independent non-executive director of Ausnutria Dairy Corporation Ltd, a company listed on the Hong Kong Stock Exchange (stock code: 1717), since January 2015 and an independent non-executive director of GME Group Holdings Limited, a company listed on the Hong Kong Stock Exchange (Stock Code: 8188), since February 2017. Mr. Lau graduated from the University of New South Wales in Sydney, Australia with a bachelor of Commerce degree in accounting and finance in October 1993. He is a fellow member of the Hong Kong Institute of Certified Public Accountants, a member of the Institute of Chartered Accountants in England and Wales, a member of the Australian Society of Certified Practising Accountants and a member of the Institute of Chartered Accountants in Australia.

Mr. Chen Shuning (陳淑宁), aged 56, has been an independent non-executive Director since 8 September 2017. He is primarily responsible for providing independent opinion and judgment to the Board. Mr. Chen has over 30 years of working experience in the PRC software industry. Mr. Chen joined Great Wall Computer Group Co., Ltd (長城計算機公司) in 1989, founded VancelInfo Technologies Inc (文思創新軟件技術有限公司) in 1995, where he served as the chief executive officer till 2012 and subsequently served as the chairman of the board of directors till 2015. Mr. Chen founded Chinasoft Saibo Chinese Technology Limited (中軟賽博中文技術有限公司) (currently known as Chinasoft International Limited) in 1995, where he served as the chief technology officer till 2001. Mr. Chen joined Sequoia and Broadband Cross-border Digital Fund (紅杉寬帶跨境數字基金) in 2016 and has served as a managing partner ever since. Mr. Chen obtained his bachelor degree in engineering from Tsinghua University in June 1986 and obtained his master degree in engineering from Huazhong Polytechniques University (華中理工大學) (currently known as Huazhong University of Science and Technology (華中科技大學)) in June 1989.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

SUPERVISORS

Mr. Guo Xinping (郭新平), aged 56, has been the chairman of the Supervisory Committee and a shareholder representative Supervisor since 8 September 2011. Mr. Guo worked for MOF from August 1985 to July 1989, and has been a director of Yonyou from November 1999, the director of Chanjet Payment from July 2013 to September 2019, the chairman of the supervisory committee of Seentao Technology from June 2015 to February 2018, the chairman of the supervisory committee of Yonyou Auto since June 2015, and a director of Yonyou Fintech since May 2016. Mr. Guo has been an independent non-executive director of CCID Consulting Company Limited (賽迪顧問股份有限公司), a company listed on the GEM of the Hong Kong Stock Exchange (Stock Code: 8235) since May 2002. He has been an independent director of Glodon Company Limited (廣聯達科技股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 002410), since April 2017. Mr. Guo graduated from The Hong Kong University of Science and Technology with a master's degree in business administration in November 2007. He is a senior accountant recognized by the Personnel Department of Hubei Province in January 1998.

Mr. Zhang Peilin (章培林), aged 55, has been a shareholder representative supervisor of the Company since 18 May 2016. Mr. Zhang also served as a shareholder representative supervisor of the Company from April 2013 to January 2014. Mr. Zhang joined Yonyou in 2001 and has served at different positions in Yonyou, including vice general manager from January 2001 to December 2002, vice president from January 2003 to April 2005, senior vice president from April 2005 to July 2012, executive vice president and chief financial officer from July 2012 to March 2014, Executive president from March 2014 to January 2016 and CFO since January 2016. Mr. Zhang is also the director or supervisor of numerous subsidiaries of Yonyou and has been the chairman of the supervisory committee of Yonyou Fintech since May 2016, a director of Sinotone since June 2017 and a director of Seentao Technology from February 2018 to October 2019. Mr. Zhang graduated from Tsinghua University with a master's degree in management engineering in July 1992.

Mr. Ruan Guangli (阮光立), aged 72, has been a member of the Supervisory Committee and an independent Supervisor since 27 April 2014. Mr. Ruan served as the head of production and finance department and deputy head of finance bureau of China National Nuclear Company (中國核工業總公司) (later reorganized as China National Nuclear Corporation (中國核工業集團公司)) from April 1988 to July 1999 as well as the director of finance and audit department and then finance and accounting department at China National Nuclear Corporation from July 1999 to March 2008. Mr. Ruan retired in March 2008 and was rehired as an executive commissioner of science and technology committee at China National Nuclear Corporation from 2008 to 2015. Mr. Ruan has also been a supervisor of Seentao Technology since June 2015. Mr. Ruan graduated from Fudan University majoring in industry economics in July 1976. He is a senior accountant recognized by the human resources bureau of China National Nuclear Company in December 1994. Mr. Ruan also received the special government allowance from the State Council in 2007.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Mr. Ma Yongyi (馬永義), aged 55, has been a member of the Supervisory Committee and an independent Supervisor since 27 April 2014. Mr. Ma has been working successively as the director of the distance education centre, the director of the academic department and the director of teacher management committee of Beijing National Accounting Institute (北京國家會計學院) since February 2004. He was an independent director of Zhejiang DUNAN Artificial Environment Co., LTD (浙江盾安人工環境股份有限公司), a company listed on the Shenzhen Stock Exchange (stock code: 002011) since April 2016, an independent director of Beijing Spaceflight Hongtu Information Technology Co., LTD (北京航天宏圖信息技術股份有限公司), a company listed on the Shanghai Stock Exchange (stock code: 688066) since May 2017, an external supervisor of China Development Bank Financial Leasing Co., Ltd. (國銀金融租賃股份有限公司), a company listed on the Hong Kong Stock Exchange (Stock Code: 1606) since February 2018 and an independent non-executive director of Ever Sunshine Lifestyle Services Group Limited (永升生活服務集團有限公司), a company listed on the Hong Kong Stock Exchange (stock code: 1995) since November 2018 and an independent director of Yunnan Jinggu Forestry Co., LTD (雲南景谷林業股份有限公司), a company listed on the Shanghai Stock Exchange (stock code: 600265) since February 2019. Mr. Ma has been granted recognition of professor by the MOF since October 2009. He has also been a director of the Accounting Society for Foreign Economic Relations and Trade of China (中國對外經濟貿易會計學會) since November 2010, a member of the education and training committee of the Chinese Institute of Certified Public Accountants (中國註冊會計師協會教育培訓委員會) since December 2010 and a director of the Accounting Society of China (中國會計學會) since March 2014, respectively. Mr. Ma obtained a PhD degree in management from Central University of Finance and Economics (中央財經大學) in July 2003.

Mr. Cai Jingsheng (蔡京勝), aged 51, has become a member of the Supervisory Committee as an employee representative Supervisor since 17 February 2017. Mr. Cai joined the Group in April 2010, had been working as the manager of the commercial department of the Company from April 2010 to December 2019 and has been served as the employee of the department of Sales and Management of the Company since January 2020. Prior to joining the Group, Mr. Cai worked as an employee at the commercial department of Yonyou from February 1997 to March 2010. Mr. Cai graduated from Electronic Engineering United University (電子工程聯合大學) in June 1992, majoring in radio technology and information technology system.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Ms. Ren Jie (任潔), aged 41, has been a member of the Supervisory Committee as an employee representative Supervisor since 20 April 2018. Ms. Ren joined the Group in May 2013 and has been engaged in the work related to human resources management. She served as the recruitment manager and the human resources business partner (HRBP) of the human resources department of the Company from May 2013 to December 2015 and from January 2016 to December 2017, respectively, and has served at the human and administration department of the Company since January 2018. Prior to joining the Group, Ms. Ren served as a mental health teacher at Hebei Shacheng Middle School (河北沙城中學) from July 2004 to June 2005, the chief of human resources at Yangguang Xinling Education Technology Co., Ltd. (陽光心靈教育科技有限公司) from July 2005 to June 2008, a human resources manager at Talenty International Education (蓋倫國際教育) from July 2008 to March 2011 and a project manager and headhunter consultant at Beijing Wen Hui Yong Ye Management Consultancy Co., Ltd. (北京文輝永業管理諮詢有限公司) from April 2011 to May 2013. Ms. Ren Jie obtained her bachelor's degree in science from Harbin Normal University (哈爾濱師範大學) in July 2004.

SENIOR MANAGEMENT

Mr. Yang Yuchun (楊雨春), for details of Mr. Yang please refer to the biographies set out in the “Executive Director” of this section.

Mr. Sun Guoping (孫國平), aged 51, has been a senior vice president of the Company since 8 September 2011. He is primarily responsible for business operation of the Group. Mr. Sun joined Yonyou in March 1995 and served as various positions including general manager of Yonyou Hangzhou branch from December 1997 to December 2001, manager of the financial management department (財務通業務部) of Yonyou from January 2002 to December 2004, deputy general manager and sales manager of the small management software department of Yonyou from January 2005 to December 2006, deputy general manager of the small management software department and assistant president of Yonyou from January 2007 to December 2009. Mr. Sun joined our Group on 19 March 2010 and served as our vice president from 19 March 2010 to 7 September 2010. Mr. Sun graduated from Beijing Union University majoring in computer science in July 1990 and China Europe International Business School with a master's degree in business administration in October 2011.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Ms. Gao Jin (高瑾), aged 47, has been a senior vice president and the chief financial officer of the Company since 28 May 2018. She is primarily responsible for the overall planning, budgetary and financial affairs of the Group. Ms. Gao worked as a senior auditor at Ernst & Young Hua Ming from August 1997 to September 2002. Ms. Gao joined Yonyou as the financial manager of the North China Division in October 2002; she served as the chief financial officer of Yonyou Government Affairs Software Co., Ltd. (用友政務軟件有限公司) (hereinafter referred to as “Yonyou Government Affairs”) from August 2004 to May 2007; she served as the chief financial officer of Beijing Wecoo E-Commerce Co., Ltd. (北京偉庫電子商務科技有限公司) from June 2007 to December 2011; she served as the deputy general manager of the financial department of Yonyou from January 2012 to June 2012; she served as a senior vice president and the chief financial officer of Yonyou Government Affairs from July 2012 to April 2018. Ms. Gao graduated from Beijing Institute of Business (currently known as Beijing Technology and Business University) with a bachelor’s degree in accounting in June 1997.

Ms. Zhang Hong (張紅), aged 44, has been a senior vice president of the Company since 23 March 2018. She is primarily responsible for overall product planning and research and development centre of the Company. Ms. Zhang Hong served as an engineer of the information department of Beijing Urban-Rural Trade Centre (北京城鄉貿易中心) from September 1996 to August 1998, and the product director of Beijing Sinovatech Network Technology Co., Ltd. (北京炎黃新星網絡科技有限公司) from December 1999 to February 2003, the product director of the northern region of Zhuhai Wanjiada Technology Co., Ltd. (珠海萬佳達科技有限公司) from February 2003 to September 2005. Ms. Zhang Hong joined Yonyou in October 2005 and served as the product manager of the product management department under the small management software division of Yonyou from October 2005 to December 2007, and then as the department manager of the product management department under the small management software division of Yonyou from January 2008 to December 2009. Ms. Zhang joined the Group on 19 March 2010 and has been the product director of the Company since March 2010. She served as the vice president of the Company from 2 February 2015 to 23 March 2018. Ms. Zhang Hong graduated from China Europe International Business School with a master’s degree in business administration in July 2017.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Mr. Liu Zhidong (劉志東), aged 41, has been a senior vice president of the Company since March 2020. He is primarily responsible for the channel operations centre. Mr. Liu joined Changsha Yonyou Software Development Co., Ltd. (長沙用友軟件開發有限公司) as the manager of the management department of its subsidiary and branch in September 2002, and served as the manager of the channel marketing department of Yonyou Hunan Branch from March 2004 to January 2005. He was transferred to the small management software division of Yonyou in January 2005 and held various positions successively. Mr. Liu served as the general manager of the Company's Hunan representative office from March 2010 to January 2012, the general manager of the Company's Central China Division from January 2012 to January 2015, the assistant president of the Company and the general manager of the Central China Division from January 2015 to January 2016, the assistant president of the Company and the general manager of the West China Division from January 2016 to January 2017, and the vice president of the Company from March 2017 to March 2020. Mr. Liu graduated from business administration department of Hunan University of Commerce with a bachelor's degree in management in June 2001.

Mr. Ru Hai (茹海), aged 45, served as a vice president of the Company from 18 March 2016 to 15 March 2019 and has been a senior vice president of the Company since 15 March 2019. Mr. Ru joined Yonyou in December 1997 and served as a service engineer of the maintenance department, head of the maintenance department, department manager of the market department, channel manager of Beijing Branch of Yonyou and manager of Beijing office of channel department of small-sized enterprise division of Yonyou. Mr. Ru joined the Company in March 2010 and served as the department manager of Service and Operation Department from April 2010 to January 2011, the department manager of CRM/HR Business Department from January to December 2011, the department manager of HR Business Department from January to December 2012, the department manager of Cloud Business Synergy Department (協同雲業務部) from January to June 2013, the nationwide business supervisor of Marketing Service Center (營銷服務中心) from July to December 2013, the manager of Beijing Division of Marketing Service Center from January to December 2014 and the manager of Beijing-Tianjin-Hebei Division of Software Center from January to December 2015. Mr. Ru graduated from Zhongguancun College of Software and Management (中關村軟件管理學院) in September 2005 with a junior college diploma in software engineering.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Mr. You Hongtao (尤宏濤), aged 41, has been the secretary to the board of our Company since 8 September 2011, one of our joint company secretaries since 15 November 2011 and a vice president of the Company since 2 February 2015. He is primarily responsible for organizing Board meetings and Shareholders' meetings, information disclosure and general compliance issues. Mr. You worked at the office of president of Advanced Technology & Materials Co., Ltd. (安泰科技股份有限公司) from July 2001 to May 2008. He joined Yonyou in May 2008 and served as a senior business manager of the office of the board from May 2008 to June 2011. In addition, Mr. You became an affiliated person of the Hong Kong Institute of Chartered Secretaries since September 2011. Mr. You graduated from Jiangxi University of Finance and Economics with a bachelor's degree in law and a bachelor's degree in economics in July 2001 and Beijing University of Aeronautics & Astronautics with a master's degree in engineering in January 2012.

Mr. Peng Zhenbin (彭振斌), aged 53, has been a vice president of the Company since 17 March 2017. He is primarily responsible for business promotion of the channel operations centre. Mr. Peng became an agent of Yonyou's software in 1994, joined Ningbo Yonyou Software Co., Ltd. (寧波用友軟件公司) in 1998 and joined Yonyou in 2001. He successively held various positions in Yonyou Ningbo Branch and the small management software division. Mr. Peng served as the general manager of Zhejiang Office of the small management software division of Yonyou from January 2005 to December 2009, the general manager of the Company's East China Division from January 2010 to December 2012, the assistant president of the Company and the general manager of the North China Division from January 2013 to December 2014, and the assistant president of the Company and the general manager of the Zhejiang-Fujian Division from January 2015 to December 2015. Mr. Peng has been the general manager of the East China Division and the general manager of the South Support Centre (南方支持中心) from January 2016 to December 2018. Mr. Peng graduated from the Correspondence College of the Party School of the Central Committee of the Communist Party of China in June 2007, majoring in economic management, and obtained a college diploma.

Mr. Wang Xuejun (王學軍), aged 44, has been a vice president of the Company since 23 March 2018. He is primarily responsible for the ecological business development of the Company. Mr. Wang joined Yonyou as the implementation director of the Central and Southern China Division in June 2005 and joined the small management software department of Yonyou as the support director in January 2008. He held various positions in the Company, including the general manager of the small-sized enterprise division and the general manager of T+ business of the Company from March 2010 to December 2015, the director of strategic cooperation of the Company from January 2016 to June 2017, the general manager of the Cloud Operation Centre of the Company from July 2017 to December 2017 and the general manager of the cloud-based financial operation centre of the Company from January 2018 to December 2018. Mr. Wang graduated from Shaoyang University in 1997 and studied a post-graduate course on business management at Jilin University from 2000 to 2002.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Ms. Xiong Xiaoxiao (熊瀟瀟), aged 37, has been a vice president of the Company since 15 March 2019, mainly responsible for the user operations centre of the Company. Ms. Xiong worked at the department of training of Beijing Huicong Network Technology Co., Ltd. (北京慧聰網絡技術有限公司) from July 2004 to January 2005. Ms. Xiong joined Yonyou in August 2005, and successively served as the department manager of the small business unit service department, the department manager of the department of service and development and the department manager of the department of customer management. Ms. Xiong joined the Company in April 2010 and served as the department manager of the department of service and development from April 2010 to February 2012, the department manager of the department of service management from February 2012 to April 2013, the department manager of service support headquarters administration department from April 2013 to December 2013, the department manager of the department of customer support from January 2014 to February 2017 and the assistant president from January 2017 to March 2019. Ms. Xiong graduated from Beijing Forestry University in July 2004 with a bachelor degree of Business Administration and graduated from Beijing Normal University in June 2016 with a master degree of Business Administration.

JOINT COMPANY SECRETARIES

Mr. You Hongtao (尤宏濤) was appointed as one of our joint company secretaries on 15 November 2011. For his biographical details please refer to the biographies set out in the “SENIOR MANAGEMENT” of this section.

Mr. Ngai Wai Fung (魏偉峰), aged 58, was appointed as a joint company secretary of our Company on 15 November 2011. Mr. Ngai currently is the director and chief executive officer of SWCS Corporate Services Group (Hong Kong) Limited, the managing director of MNCOR Consulting Limited and the president of the Hong Kong Institute of Chartered Secretaries from 2014 to 2015. Mr. Ngai has many years' experiences in the position of company secretary. Mr. Ngai is a fellow member of the Hong Kong Institute of Chartered Secretaries, a fellow member of the Chartered Governance Institute, a member of the Hong Kong Institute of Certified Public Accountants, a fellow member of the Association of Chartered Certified Accountants in the United Kingdom and a member of the Chartered Institution of Arbitrators, and. Mr. Ngai was appointed by the Chief Executive of the Hong Kong Special Administrative Region as an unofficial member of the Working Group on Professional Services under the Economic Development Commission (2013–2018) and appointed as a member of the Qualifications and Examinations Assessment Board by the Hong Kong Institute of Certified Public Accountants (2013–2018). Mr. Ngai was appointed as a member of Standing Committee of the Chamber of Hong Kong Listed Companies in June 2014 and an expert in accounting consultation of the Ministry of Finance, the PRC in June 2016. Mr. Ngai obtained a master's degree in business administration from Andrews University of the United States in August 1992, a bachelor's degree (Honours) in Law from the University of Wolverhampton, the United Kingdom in October 1994, a master's degree in corporate finance from the Hong Kong Polytechnic University in November 2002 and a doctorate of economics from the Shanghai University of Finance and Economics in June 2011. He is not a full-time employee of our Company.

REPORT OF DIRECTORS

The Board hereby presents the annual report for the year ended 31 December 2019, together with the audited consolidated financial statements of the Group for the year ended 31 December 2019.

PRINCIPAL OPERATIONS

The core business of the Group is to provide financial and management service to MSEs via internet technology. Details of businesses of the major subsidiaries of the Company are set out in note 1 to the financial statements.

RESULTS

The results of the Group for the year ended 31 December 2019 and the financial information of the Group as at 31 December 2019 are set out in the audited consolidated financial statements of this report.

BUSINESS REVIEW

Business review during the Reporting Period and discussion on the future business development of the Group are set out in the Chairman's Statement on pages 7 to 10 and the Management Discussion and Analysis on pages 11 to 17 of this annual report. Description of principal risks and uncertainties that the Group may be confronted with and the policy responses and potential opportunities of the Group are set out in the "Major Risks and Uncertainties" of the Management Discussion and Analysis on page 12 and in "PROSPECT" of the Chairman's Statement on pages 9 to 10 of this annual report, while financial risk management objectives and policies of our Group are set out in the note 36 to the financial statements. The significant events of the Group after the Reporting Period are set out in the Management and Analysis on page 25 of this annual report. Performance analysis of the Group within the year based on key financial performance indicators are set out in the Management Discussion and Analysis on pages 18 to 24 of this annual report. Policy and performance in relation to environmental protection of the Group are contained in this Report of Directors on page 62 and the Environmental, Social and Governance Report to be published by the Company. Information related to investor relationship are set out in the Corporate Governance Report on pages 86 to 87, and compliance with relevant laws and regulations that have a significant impact on the Group are set out in this Report of Directors on page 61. Explanation on the relationship between the Company and its employees, customers, suppliers and those who have a significant impact on the Group are set out in the "EMPLOYEE AND ORGANIZATION GUARANTEE", "REMUNERATION POLICY", "PENSION SCHEME", "EMPLOYEE TRUST BENEFIT SCHEME", "LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME" and "MAJOR CLIENTS AND SUPPLIERS" of this Report of Directors as well as the 2019 Environmental, Social and Governance Report to be published by the Company.

REPORT OF DIRECTORS (CONTINUED)

SHARE CAPITAL

The share capital structure of the Company as at 31 December 2019 is as follows:

Class of Shares	Number of Shares	Approximate percentage of the total issued share capital
Domestic Shares	162,181,666	74.68%
H Shares	<u>55,000,000</u>	<u>25.32%</u>
Total	<u><u>217,181,666</u></u>	<u><u>100%</u></u>

ISSUE OF NEW SHARES AND DEBENTURES

The Company did not issue any new shares or debentures for the year ended 31 December 2019.

DIVIDEND POLICY AND DISTRIBUTION OF ANNUAL DIVIDENDS FOR THE YEAR 2019

Reference is made to the announcement of the Company dated 15 March 2019, in relation to the adoption of dividend policy as approved by the Board on 15 March 2019. The payment of the dividend by the Company shall be subject to the Companies Law, the Listing Rules, the Articles of Association and any restrictions under any other applicable laws, rules and regulations. The Company shall seek opinions of the shareholders of the Company, in particular, the minority shareholders, and independent non-executive Directors as sufficiently as possible, prioritize a reasonable return to the investors while giving full consideration to the sustainable development of the Company. In deciding whether to propose a dividend and in determining the dividend amount, the Company shall mainly take into account, inter alia:

- (1) the Group's operating conditions and market environment;
- (2) the Group's general financial position;
- (3) the actual and future operating and liquidity capital of the Group;

REPORT OF DIRECTORS (CONTINUED)

- (4) after-tax profit and the distributable profits of the Company and the Group;
- (5) the Group's development plans and expected working capital requirements;
- (6) the expectations of the Shareholders and investors and the industry practices;
- (7) the continuity and stability of the dividend distribution policy; and
- (8) any other factors that the Board of the Company deems appropriate.

A Board meeting was held on 27 March 2020, at which the relevant resolution was passed to recommend the payment of a final dividend of RMB0.40 per share (tax inclusive) for the year ended 31 December 2019 (2018: RMB0.46 per share (tax inclusive)) with a total of approximately RMB86.87 million (2018: RMB99.90 million). The profit distribution proposal shall be subject to approval by the Shareholders at the forthcoming 2019 annual general meeting. During the Reporting Period, there is no arrangement made by any Shareholder on waiving or agreeing to waive any dividends. The final dividend for the year ended 31 December 2019 is expected to be paid to the Shareholders whose names appeared on the Company's share register on Wednesday, 17 June 2020 on Tuesday, 28 July 2020.

TAXATION

As stipulated by the Notice on Issues relating to Enterprise Income Tax Withholding over Dividends Distributable to Their H-share Shareholders who are Overseas Non-resident Enterprises by Chinese Resident Enterprises published by the State Administration of Taxation (Guoshuihan [2008] No. 897) (《關於中國居民企業向境外(H股非居民企業股東派發股息代扣代繳企業所得稅有關問題的通知》(國稅函[2008]897號)), when Chinese resident enterprises distribute annual dividends for the year 2008 and years thereafter to their H-share shareholders who are overseas non-resident enterprises, enterprise income tax shall be withheld at a uniform rate of 10%. According to this, the Company is required to withhold corporate income tax at the rate of 10% before distributing the final dividend to overseas non-resident enterprise Shareholders as appeared on the H Share register of members of the Company. Any shares registered in the name of the non-individual registered Shareholders, including HKSCC Nominees Limited, other nominees, trustees or other groups and organizations, will be treated as being held by non-resident enterprise shareholders and therefore their dividends receivables will be subject to the withholding of the corporate income tax.

REPORT OF DIRECTORS (CONTINUED)

Pursuant to the applicable provisions of the PRC Individual Income Tax Law (《中華人民共和國個人所得稅法》) and their implementation regulations and the Announcement of the State Administration of Taxation in relation to the Administrative Measures on Preferential Treatment Entitled by Non-residential Taxpayers under Tax Treaties (Announcement issued by State Administration of Taxation [2015] No. 60) (《國家稅務總局關於發佈〈非居民納稅人享受稅收協定待遇管理辦法〉的公告》(國家稅務總局公告2015年第60號)) (“**Notice of Tax Treaty**”), the Company will implement the following arrangements in relation to the withholding of individual income tax for the individual shareholders of H Shares:

For individual shareholders of H Shares who are Hong Kong or Macau residents or whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 10%, the Company will withhold individual income tax at the rate of 10% on behalf of the individual shareholders of H Shares in the distribution of final dividend;

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of less than 10%, the Company shall temporarily withhold individual income tax at the rate of 10% on behalf of the individual holders of H Shares in the distribution of final dividend. If the relevant individual holders of H Shares wish to reclaim the extra amount withheld, the Company can apply for the relevant preferential treatment on behalf of them pursuant to the Notice of Tax Treaty provided that eligible Shareholders submit power of attorney and all application materials required by the Notice of Tax Treaty to the Company’s H Share registrar, Computershare Hong Kong Investor Services Limited, in a timely manner; The Company will assist with the tax refund after the approval of the competent tax authority;

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of over 10% but less than 20%, the Company shall withhold individual income tax at the agreed actual rate in accordance with the relevant tax treaty on behalf of such individual shareholders of H Shares in the distribution of final dividend; For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 20%, or which has not entered into any tax agreement with China, or otherwise, the Company shall withhold the individual income tax at a rate of 20% on behalf of such individual shareholders of H Shares in the distribution of final dividend.

The Company will implement the above-mentioned arrangements in relation to the withholding of individual income tax for the individual shareholders of H Shares, subject to arrangements as otherwise required by tax authorities.

REPORT OF DIRECTORS (CONTINUED)

PUBLIC FLOAT

As at the Latest Practicable Date, based on the available public information of the Company, so far as the Directors are aware of, the Company has met the requirements of public float under the Rule 8.08 of the Listing Rules.

DIRECTORS AND SUPERVISORS

The table below sets out certain information of Directors and Supervisors during the Reporting Period and as at the Latest Practicable Date:

Name	Position
Wang Wenjing (王文京)	Chairman, non-executive Director
Wu Zhengping (吳政平)	Non-executive Director
Zeng Zhiyong (曾志勇) (resigned on 10 July 2019)	Executive Director, vice chairman
Yang Yuchun (楊雨春)	Executive Director, President
Chen, Kevin Chien-wen (陳建文)	Independent non-executive Director
Lau, Chun Fai Douglas (劉俊輝)	Independent non-executive Director
Chen Shuning (陳淑宁)	Independent non-executive Director
Guo Xinping (郭新平)	Chairman of the Supervisory Committee, Shareholder representative Supervisor
Zhang Peilin (章培林)	Shareholder representative Supervisor
Ruan Guangli (阮光立)	Independent Supervisor
Ma Yongyi (馬永義)	Independent Supervisor
Cai Jingsheng (蔡京勝)	Employee representative Supervisor
Ren Jie (任潔)	Employee representative Supervisor

The personal information of Directors and Supervisors is set out in the section headed “BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT”.

REPORT OF DIRECTORS (CONTINUED)

DISCLOSURE OF INTERESTS

Interests and short positions of Directors, Supervisors and the chief executive in the Shares, underlying Shares and debentures of the Company and its associated corporations

As at 31 December 2019, the interests or short positions of the Directors, Supervisors and the chief executive in the Shares, underlying Shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which will be required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which will be required, pursuant to the Model Code to be notified to the Company and the Hong Kong Stock Exchange are as follows:

Name of Directors/Supervisors	Nature of interest	Relevant corporation (including associated corporation)	Number and class of underlying shares of the relevant corporation (including associated corporation) held ⁽¹⁾	Approximate percentage of shareholdings in the total share capital of the Company/relevant corporation ⁽²⁾	Approximate percentage of shareholdings in the relevant class of share capital of the Company ⁽³⁾
Mr. Wang	Interest in a controlled corporation ⁽⁴⁾	The Company	156,877,643 Domestic Shares(L)	72.23%	96.73%
	Interest in a controlled corporation ⁽⁴⁾	Yonyou ⁽⁵⁾	1,109,132,239 shares(L)	44.30%	N/A
	Interest in a controlled corporation	Happiness Investment ⁽⁶⁾	N/A ⁽⁶⁾	60% ⁽⁶⁾	N/A
	Interest in a controlled corporation	Yonyou Up ⁽⁷⁾	N/A ⁽⁷⁾	100% ⁽⁷⁾	N/A
Mr. Wu Zhengping ⁽⁸⁾	Beneficial owner	Yonyou ⁽⁵⁾	1,436,500 shares(L)	0.06%	N/A
	Interest in a controlled corporation	Yonyou ⁽⁵⁾	61,816,362 shares(L)	2.47%	N/A
Mr. Yang Yuchun	Beneficial owner	Happiness Investment ⁽⁶⁾	N/A ⁽⁶⁾	15% ⁽⁶⁾	N/A
	Beneficial owner	Yonyou ⁽⁵⁾	39,000 shares(L)	0.00%	N/A

REPORT OF DIRECTORS (CONTINUED)

Name of Directors/Supervisors	Nature of interest	Relevant corporation (including associated corporation)	Number and class of underlying shares of the relevant corporation (including associated corporation) held ⁽¹⁾	Approximate percentage of shareholdings in the total share capital of the Company/relevant corporation (including associated corporation) ⁽²⁾	Approximate percentage of shareholdings in the relevant class of share capital of the Company ⁽³⁾
Supervisors					
Mr. Guo Xiping ⁽⁹⁾	Interest in a controlled corporation	Yonyou ⁽⁴⁾	103,904,684 shares(L)	4.15%	N/A
Mr. Zhang Peilin ⁽¹⁰⁾	Beneficial owner	Yonyou ⁽⁴⁾	1,507,029 shares(L)	0.06%	N/A
Mr. Cai Jingsheng ⁽¹¹⁾	Interest in a controlled corporation	The Company	36,923 Domestic Shares(L)	0.02%	0.02%

Notes:

- (1) (L) – long position.
- (2) The calculation is based on the total number of 217,181,666 Shares in issue of the Company as at 31 December 2019.
- (3) The calculation is based on the total number of 162,181,666 Domestic Shares in issue of the Company as at 31 December 2019.
- (4) Mr. Wang is the beneficial owner of 100%, 85.14% and 76.26% equity interest of Beijing Yonyou Technology Co., Ltd. (北京用友科技有限公司), Shanghai Yonyou Consultant Co., Ltd. (上海用友科技諮詢有限公司) and Beijing Yonyou Enterprise Management Research Co., Ltd. (北京用友企業管理研究所有限公司), respectively, which in turn holds approximately 28.30%, 12.04% and 3.95% of the issued shares of Yonyou, respectively. Therefore, Mr. Wang is deemed to be interested in the Shares held by Yonyou.
- (5) Yonyou is the holding company of the Company and therefore an associated corporation of the Company. As at 31 December 2019, Yonyou held 156,877,643 Domestic Shares which accounted for approximately 72.23% of the total share capital of the Company.

REPORT OF DIRECTORS (CONTINUED)

- (6) Happiness Investment is a limited liability company incorporated in the PRC with a total registered capital of RMB10.00 million and does not have any issued shares under the PRC laws. As the shareholding percentage of Yonyou in Happiness Investment was 60%, Happiness Investment is deemed as a controlled corporation of Mr. Wang. In addition, the shareholding percentage of Mr. Wu Zhengping in Happiness Investment was 15%. Happiness Investment holds 670,784 Domestic Shares, representing approximately 0.31% of the total share capital of the Company.
- (7) On 11 November 2019, Yonyou Chuangxin Investment (用友創新投資) and Yonyou Up (用友優普) signed an equity transfer agreement. Yonyou Chuangxin Investment has transferred 6,002,952 Domestic Shares of the Company it holds to Yonyou Up. Yonyou Up is a limited company incorporated in the PRC with the total amount of registered capital of RMB200.00 million and does not have any issued shares under the PRC laws. Yonyou Up is a wholly-owned subsidiary of Yonyou, Yonyou holds 100% of its interests. Therefore, Yonyou Up is deemed as a controlled corporation of Mr. Wang. Yonyou Up holds 6,474,385 Domestic Shares of the Company, representing approximately 2.98% of the total share capital of the Company.
- (8) Mr. Wu Zhengping directly holds 1,436,500 shares of Yonyou. Meanwhile, he is the beneficial owner of 80% equity interest of Gongqingcheng Youfu Investment Management Partnership Enterprise (LLP) (共青城優富投資管理合夥企業(有限合夥)) (“**Gongqingcheng Youfu**”) which in turn holds 2.47% of the issued shares of Yonyou. Therefore, Mr. Wu Zhengping is deemed to be interested in the shares of Yonyou held by Gongqingcheng Youfu.
- (9) Mr. Guo Xiping is the beneficial owner of 90% equity interest of Shanghai Yibei Management Consulting Co., Ltd. (上海益倍管理諮詢有限公司) (“**Shanghai Yibei**”), which in turn holds 4.15% of the issued shares of Yonyou. Therefore, Mr. Guo Xiping is deemed to be interested in the shares of Yonyou held by Shanghai Yibei.
- (10) Among the 1,507,029 shares of Yonyou which Mr. Zhang Peilin is interested in, 337,997 shares were granted by Yonyou under a share option scheme. Mr. Zhang Peilin may exercise his option at the price of RMB9.12 in accordance with the relevant arrangement of the share option scheme during the period from 5 August 2019 to 3 August 2021.
- (11) Mr. Cai Jingsheng is a general partner and managing partner of Huicai Juneng Investment, and owns approximately 72.76% beneficial interests in Huicai Juneng Investment. Therefore, Mr. Cai Jingsheng is deemed to be interested in the Domestic Shares of the Company held by Huicai Juneng Investment.

REPORT OF DIRECTORS (CONTINUED)

Directors' and Supervisors' rights in the subscription of Shares or debentures

As at 31 December 2019, Director Mr. Yang Yuchun, and Supervisor Mr. Cai Jingsheng had trust benefit units under the Employee Trust Benefit Scheme. For details, please refer to "EMPLOYEE TRUST BENEFIT SCHEME" in this Report of Directors.

Save as disclosed above, no right to subscribe for the Shares in or debentures of the Company or other corporations was granted by the Company, subsidiaries of the Company, the parent Company and/or its subsidiaries to any Director, Supervisor of the Company or their respective spouses or children aged under 18, and no such rights to subscribe the above Shares or debentures were exercised by them.

Interests and short positions of the Substantial Shareholders in the Shares and underlying Shares of the Company

As at 31 December 2019, as indicated on the register of interests and/or short positions required to be maintained pursuant to Section 336 of Part XV of the SFO, the substantial Shareholders (other than Directors, Supervisors and the chief executive of the Company) had the following interests and/or short positions in the Shares or underlying Shares of the Company:

Name of Shareholders	Number and class of Shares held ⁽¹⁾	Nature of interest	Approximate percentage of shareholdings in the total share capital of the Company ⁽²⁾	Approximate percentage of shareholdings in the relevant class of Share ⁽³⁾
Yonyou ⁽⁴⁾	149,732,474 Domestic Shares(L)	Beneficial owner		
	7,145,169 Domestic Shares(L)	Interest in a controlled corporation		
	Total: 156,877,643 Domestic Shares(L)		72.23%	96.73%

REPORT OF DIRECTORS (CONTINUED)

Name of Shareholders	Number and class of Shares held ⁽¹⁾	Nature of interest	Approximate percentage of shareholdings in the total share capital of the Company ⁽²⁾	Approximate percentage of shareholdings in the relevant class of Share ⁽³⁾
UBS Group AG	7,696,100 H Shares (L)	Interest in a controlled corporation		
	145,600 H Shares (S)	Interest in a controlled corporation		
	2,200 H Shares (L)	Holding a security interest in shares		
	Total: 7,698,300 H Shares (L)		3.54%	13.99%
	145,600 H Shares (S)		0.07%	0.26%

Notes:

- (1) (L) – long position; (S) – short position.
- (2) The calculation was based on the total number of 217,181,666 Shares in issue as at 31 December 2019.
- (3) The calculation was based on the number of 162,181,666 Domestic Shares in issue and 55,000,000 H Shares in issue as at 31 December 2019, respectively.
- (4) As at 31 December 2019, Yonyou directly held 149,732,474 Domestic Shares and indirectly held 7,145,169 Domestic Shares through Happiness Investment and Yonyou Up, respectively. As Happiness Investment and Yonyou Up were both controlled corporations of Yonyou, Yonyou was deemed to be interested in the Domestic Shares held by Happiness Investment and Yonyou Up.

Save as disclosed above, as at 31 December 2019, so far as the Directors, Supervisors and the chief executive of the Company are aware of, no other persons have any interests and/or short positions in the Shares or underlying Shares which were required, pursuant to Section 336 of Part XV of the SFO, to be recorded in the register kept under such provisions.

REPORT OF DIRECTORS (CONTINUED)

MAJOR CLIENTS AND SUPPLIERS

As the Group is generally not engaged in direct sales of software products to end users, and its channel partners are the direct clients of software business. The Group has formulated a system for its channel partners, with which, the Group manages its channel partners in a standardized way, and has established long-term and stable cooperation relationships with them. As the consolidated turnover from the five largest clients of the Group was no more than 30% of the total turnover of the Group in 2019, the Group is not subject to the risk of relying on major clients. Except for a few of the clients who are granted an average trade credit term around 90 days by the Group, other clients are required to make payment in advance.

For the year ended 31 December 2019, the total purchases made by the Group from the five largest suppliers amounted to RMB13.18 million, accounting for 40.22% of the total purchases of the year. In particular, the purchases from the largest supplier amounted to RMB7.18 million, accounting for 21.93% of the total purchases of the year.

For the year ended 31 December 2019, Yonyou Group was the second largest supplier of the Group. The purchase made by the Group from the shares of Yonyou amounted to RMB2.10 million, accounting for 6.41% of the total purchases of the year. Mr. Wang Wenjing, Mr. Wu Zhengping and Mr. Yang Yuchun, Directors of the Company, and Mr. Guo Xinping and Mr. Zhang Peilin, Supervisors of the Company, are interested in the Shares held by Yonyou Group. For details, please refer to “Interests and short positions of the Substantial Shareholders in the Shares and underlying Shares of the Company” and “Biographies of Directors, Supervisors and Senior Management”. Apart from that, to the best knowledge of the Directors, none of the Directors nor their associates or any Shareholders (who to the knowledge of the Board owns 5% or more share capital of the Company) was interested in the five largest suppliers of the Group.

REPORT OF DIRECTORS (CONTINUED)

USE OF PROCEEDS

The Company's H Shares were listed and commenced trading on the Hong Kong Stock Exchange on 26 June 2014, from which the Company raised proceeds totaling HK\$900.90 million. After deducting relevant expenses of issuance, the net proceeds was HK\$854.96 million. The Company disclosed in the Prospectus that the net proceeds raised from the listing had been planned to be used for the following purposes within two years. To the extent that the net proceeds are not immediately applied to the purposes below, the Company intends that such proceeds will be placed in short-term interest-bearing instruments or money market funds with licensed banks or financial institutions in the PRC or Hong Kong.

According to the use of proceeds disclosed in the Prospectus of the Company, the actual usage as at 31 December 2019 are detailed as follows:

Planned use	Budgeted amount <i>HK\$</i>	Actual amount used <i>HK\$</i>	Unutilized amount <i>HK\$</i>
For the R&D and marketing of the T ⁺ series software products	Approximately 290.69 million	Approximately 276.36 million	Approximately 14.33 million
For the R&D of our cloud platform and innovative application products	Approximately 194.08 million	Approximately 193.33 million	Approximately 0.75 million
To support the marketing and operation of our cloud services	Approximately 199.21 million	Approximately 141.55 million	Approximately 57.66 million
To acquire relevant business and assets compatible with our business strategies	Approximately 85.49 million	Approximately 4.66 million	Approximately 80.33 million
To fund our general working capital	Approximately 85.49 million	Approximately 85.07 million	Approximately 0.42 million
Total	Approximately <u>854.96 million</u>	Approximately <u>700.97 million</u>	Approximately <u>153.99 million</u>

REPORT OF DIRECTORS (CONTINUED)

As at 31 December 2019, the unutilized proceeds of the Company are primarily for acquisition of relevant business and assets compatible with our business strategies and the balance from promotion and operation of the cloud services, mainly due to the fact that the Company currently does not identify any relevant business and assets compatible with our business strategies, and also makes arrangement of expenses used for promotion and operation of the cloud services according to its business strategies as appropriate. The unutilized balance of the net proceeds has been deposited into the reputable banks in Hong Kong and the PRC, the Company will continue to utilize it in accordance with the planned usages of the proceeds as disclosed in the Prospectus.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

For the year ended 31 December 2019, neither the Company nor any of its subsidiaries purchased, sold or redeemed any listed securities of the Company.

PROPERTY, PLANT AND EQUIPMENT

For the year ended 31 December 2019, the new property, plant and equipment of the Group amounted to RMB2.76 million (2018: RMB0.97 million). Details of the movements are set out in note 13 to the financial statements.

DISTRIBUTABLE RESERVES

As at 31 December 2019, the Company had RMB98.83 million reserves available for distribution (31 December 2018: RMB116.16 million).

REPORT OF DIRECTORS (CONTINUED)

EMPLOYEE AND ORGANIZATION GUARANTEE

As at 31 December 2019, the Group had 945 employees in total (31 December 2018: 929 employees). To bolster the development strategy of continuous growth and seeking structural breakthrough in respect of the cloud service business, the Group implemented the cloud performance-oriented assessment to continuously optimize an architecture suitable for its businesses. In terms of staffing, the Group continued to increase the introduction of outstanding talents in cloud operation and R&D. In terms of staff cultivation and development, the Group further implemented the “dual-channel” career development strategy, pushed forward the cultivation of staff of all levels, improved its three-dimensional training system and focused on strengthening cadre leadership training and professional skill training. In terms of staff retention and motivation, the Group carried out the Long-term Incentive Point Scheme so as to motivate the enthusiasm and creativity of the management team members and the core and key employees. At the same time, the Group deepened the implementation of corporate culture in multiple forms, thus enhancing the corporate cohesiveness effectively.

TRAINING PROGRAMS

In pursuance with the Chanjet Training Management System, the Group has established and implemented an annual training plan. By taking into account the applicability of the training needs, the Group has communicated with each department on the training needs in a timely manner, and established a matching training course system based on those needs. In addition, the Group continued to enrich the curriculum content from the three aspects of professional competence, general ability and leadership to meet the training needs of employees at different levels.

In 2019, the total training hours of employees of the Group reached 14,641 hours and an average of approximately 15.49 hours of training per employee with a participation rate of 100%. The Group invested a total of approximately RMB1,030,000 in training and education.

The Group regarded employee development as the foundation of the Company's development, and constantly improved the professionalism and comprehensive skills of employees to help employees better realize their own value at work. In 2019, we carried out a number of professional competence trainings, and simultaneously launched the “Silver Training Camp (白銀訓練營)” project to improve the comprehensive capabilities of new and reserve cadres. We have introduced customized training courses such as presentation skills and TTT (Training the Trainer to Train) from Yonyou University (用友大學) and held internal sharing activities regularly. We valued training results and issued training satisfaction questionnaires after each training. Through analyzing the questionnaires and listening to employees' feedbacks, we continuously improved the training system.

REPORT OF DIRECTORS (CONTINUED)

REMUNERATION POLICY

A Remuneration and Appraisal Committee was established under the Board, which is mainly responsible for reviewing the appraisal on and remuneration of the Directors and senior management, and providing advice and recommendations. Directors (other than independent non-executive Directors) and Supervisors (other than independent Supervisors) do not receive any remuneration from the Company for their directorships or supervisorships. The allowances of independent non-executive Directors and independent Supervisors are considered and determined at the general meeting of the Company. Each independent non-executive Director is entitled to receive an allowance of RMB150,000 (tax inclusive) per year while each independent Supervisor is entitled to receive an allowance of RMB80,000 (tax inclusive) per year. The Remuneration and Appraisal Committee will consider the remunerations of senior management and then proposed to the Board for approval. Such remunerations are determined mainly based on the position value, remuneration condition in the market, individual ability as well as the operating results and performance target of the Company.

Remuneration of the staff of the Company is determined by taking into consideration their respective rank of positions, segment, business line, region, etc. Remuneration of the staff includes basic salary, performance-based salary and allowance. Staff's salary comprises basic salary and performance-based salary. In particular, basic salary is payable monthly while performance-based salary is payable in appropriate forms based on each appraisal period and specific management requirements of the Company pursuant to the relevant laws and regulations of the PRC. Allowance comprises wage subsidy, supplementary subsidy, special allowance and welfare benefits, etc. The Company has paid housing fund and social insurance for its employees on a monthly basis in compliance with relevant national and local laws and regulations regarding labor and social security. In particular, social insurance includes pension insurance, medical insurance, unemployment insurance, maternity insurance and occupational injury insurance, etc. During the Reporting Period, details of the remuneration of the staff charged of the Group were set out in the note 6 to the financial statements. In order to attract, retain and motivate key talents needed for the achievement of the Company's strategic objectives, the Company has also adopted the Employee Trust Benefit Scheme. For details please refer to "EMPLOYEE TRUST BENEFIT SCHEME" as set out in the Report of Directors. In order to motivate the enthusiasm and creativity of the Management Team Members and the core and key employees of the Company, promote the strategic transformation of the Company, and build a global leading financial and management service platform for MSEs, the Company has also adopted the Point Scheme. For details, please refer to the report of the Board "Long-term Employee Incentive Point Scheme".

PENSION SCHEME

Details of pension scheme of the Group are set out in note 2.4 and note 6 to the financial statements.

REPORT OF DIRECTORS (CONTINUED)

EMPLOYEE TRUST BENEFIT SCHEME

The Company adopted the Employee Trust Benefit Scheme at the annual general meeting convened on 8 June 2015. The Employee Trust Benefit Scheme is a long-term incentive scheme designed for the Scheme participants of the Company and its subsidiaries, with Domestic Shares and/or H Shares as target shares, trust beneficial right subject to effective conditions as incentive tool and trust benefit units determined by the trustees as unit of measurement. The Employee Trust Benefit Scheme has been amended at the annual general meeting convened by the Company on 18 May 2016. For details about the specific terms of and amendments to the Scheme, please refer to the announcements of the Company dated 13 April 2015, 8 June 2015, 31 March 2016 and 18 May 2016, and the circulars of the Company dated 23 April 2015 and 29 April 2016.

On 29 March 2019, the Board considered and approved the resolutions in relation to the third unlocking of the trust benefit units under the second grant pursuant to the Employee Trust Benefit Scheme, and according to the resolutions, save and except for some scheme participants under the second grant who had terminated or released his/her labor contract with the Company (which have disqualified themselves as the Employee Trust Benefit Scheme participants), some scheme participants whose individual performance standard has not been achieved on his/her annual performance appraisal for the year immediately prior to the unlocking day and some who have agreed to waive the unlocked trust benefit units due to joining the Point Scheme, the unlocking conditions of the remaining scheme participants under the second grant to unlock 40% of their trust benefit units were fulfilled on 31 March 2019. On 5 June 2019, the Board considered and approved the resolutions in relation to the second unlocking of trust benefit units under the fourth grant pursuant to the Scheme, and according to the resolutions, save and except for some scheme participants under the fourth grant who had terminated or released his/her labor contract with the Company, which have disqualified themselves as the Employee Trust Benefit Scheme participants, some Scheme participants whose individual performance standard has not been achieved on his/her annual performance appraisal for the year immediately prior to the unlocking day and some who have agreed to waive the unlocked trust benefit units due to joining the Point Scheme, the unlocking conditions of the remaining scheme participants under the fourth grant to unlock 30% of their trust benefit units were fulfilled on 5 June 2019. On 6 December 2019, the Board considered and approved the resolutions in relation to the third unlocking of the trust benefit units under the third grant pursuant to the Employee Trust Benefit Scheme, and according to the resolutions, save and except for some Scheme participants under the third grant who had terminated or released his/her labor contract with the Company, which has disqualified themselves as the Employee Trust Benefit Scheme participants, and some Scheme participants who have agreed to waive the unlocked trust benefit units due to joining the Point Scheme, the unlocking conditions of the remaining Scheme participants under the third grant to unlock 40% of their trust benefit units were fulfilled on 6 December 2019. For details about the implementation of the Employee Trust Benefit Scheme during the Reporting Period, please refer to the announcements of the Company dated 29 March 2019, 5 June 2019, and 6 December 2019.

REPORT OF DIRECTORS (CONTINUED)

As at 31 December 2019, trust benefit units of Directors and Supervisors are set out as follows:

Name	Position	Proportion of the trust benefit unit granted to the total trust benefit units granted in the initial grant
Cai Jingsheng	Supervisor	0.12%

Name	Position	Proportion of the trust benefit unit granted to the total trust benefit units granted in the re-grant
Yang Yuchun	Executive Director, President	47.55%
Cai Jingsheng	Supervisor	0.49%

As at the end of the Reporting Period, the actual amount of proceeds used by the Company for the Employee Trust Benefit Scheme was approximately HK\$74.93 million.

LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME

In order to motivate the enthusiasm and creativity of the management team members and the core and key employees of the Company, promote the strategic transformation of the Company, and build a global leading financial and management service platform for MSEs, the Board has approved the adoption of the Point Scheme on 29 March 2019. According to the Point Scheme, a certain number of Points will be granted by the Company to the participants annually over a three-year period during the validity period of the Point Scheme. After the conditions for the points becoming effective have been satisfied, the number of points actually becoming effective shall be determined in accordance with annual performance, the point proceeds shall be calculated, the points shall be redeemed in cash and the point proceeds shall be distributed to the participants in installments. The total number of points that can be granted during the validity period of the Point Scheme shall not exceed 150,000 points. In principle, the points that can be granted for each point granting year during the point granting period shall not exceed the annual quota for that point granting year, being 70,000 points, 40,000 points and 40,000 points, respectively. The exact number shall be considered and approved by the Board based on the actual operations and incentive requirements of the Company during the point granting year. If the total number of points granted in a point granting year does not exceed the abovementioned annual quota, the grant of the remainder may be deferred to the next point granting year (i.e. increasing the annual quota for the next point granting year), but those points which have not been completely granted in the third point granting year cannot be granted in such deferred manner.

REPORT OF DIRECTORS (CONTINUED)

On 29 March 2019, the Board considered and approved the 2019 initial point grant pursuant to the Point Scheme, under which a total of 59,725 points are granted to 94 designated participants. On 6 December 2019, the Board considered and approved the 2019 supplemental point grant pursuant to the Point Scheme, under which a total of 2,400 points are granted to 3 designated participants. On 30 March 2020, the Board considered and approved the resolution in relation to 60,655 points granted to certain designated participants under the 2019 initial point grant and the 2019 supplemental point grant becoming effective pursuant to the Point Scheme. For details of the Point Scheme, the 2019 initial point grant, the 2019 supplemental point grant, and the points granted under the 2019 initial point grant and the 2019 supplemental point grant becoming effective, please refer to the announcements of the Company dated 29 March 2019, 6 December 2019 and 30 March 2020.

REMUNERATION OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Details of the remunerations of Directors, Supervisors and the chief executive of the Company are set out in note 8 to the financial statements. The remuneration of other persons who served as the senior management of the Company during the Reporting Period was within the following ranges:

	2019 (person)	2018 (person)
RMB1 million or below	5	6
RMB1 million to RMB2 million (inclusive)	5	4
RMB2 million to RMB3 million (inclusive)	–	1
RMB3 million to RMB4 million (inclusive)	1	–
	<hr/>	<hr/>
Total	11	11
	<hr/> <hr/>	<hr/> <hr/>

Trust benefit units were granted to the above staff in respect of their services under the Scheme of the Group, further details of which are set out in note 28 to the financial statements. The equity-settled share-based payment expense relating to the trust benefit units granted to such senior management staff during the year were approximately RMB936,000 (2018: RMB7,108,000).

SERVICE CONTRACTS WITH DIRECTORS AND SUPERVISORS

The Company has entered into service contracts with all Directors and Supervisors, with the maximum term of three years. No service contract that cannot be terminated by the Group within one year without paying any compensation (other than the statutory compensation) was entered or is to be entered into between Directors or Supervisors and members of the Group.

REPORT OF DIRECTORS (CONTINUED)

DIRECTORS' AND SUPERVISORS' INTERESTS IN TRANSACTION, ARRANGEMENT OR CONTRACTS

Save as disclosed in the section headed "CONNECTED TRANSACTION" and note 33 to the financial statements in this Report of Directors, no material transaction, arrangement or contracts relating to the business of the Group, to which the Company or any of its subsidiaries was a party and in which Directors and/or Supervisors (or entities connected to such Directors and/or Supervisors) had material interest, either directly or indirectly, subsisted at the end of the year or at any time during the year.

MANAGEMENT CONTRACTS

During the Reporting Period, the Company did not enter into nor had any contracts in relation to the management of the entire or substantial business of the Company.

CONTROLLING SHAREHOLDERS' INTERESTS IN MATERIAL CONTRACTS

Save as disclosed in the "CONNECTED TRANSACTION" in this Report of Directors, during the Reporting Period, neither the Company nor any of its subsidiaries has entered into any material contract with the controlling Shareholders (as defined in the Listing Rules) or any of its subsidiaries. And there is no entering into of any material contract in respect of the services provided by the controlling Shareholders or any of its subsidiaries to the Company or any of its subsidiaries.

PERMITTED INDEMNITY PROVISIONS

During the Reporting Period and as at the Latest Practicable Date, no permitted indemnity provision which benefits any of the Directors or Supervisors was in force or is currently in force (whether made by the Company or otherwise) or the directors or supervisors of an associated corporation of the Company (if made by the Company).

The Company has arranged appropriate liability insurance for Directors and Supervisors concerning the relevant legal action they may be faced with.

DONATIONS

During the Reporting Period, no donation was made by the Company (2018: nil).

REPORT OF DIRECTORS (CONTINUED)

NON-COMPETITION UNDERTAKINGS

References are made to the announcements dated 21 October 2016 and 30 December 2016 and the circular of the Company dated 11 November 2016, in relation to the disposal and capital increase of Chanjet Payment, proposed amendments to the Non-Competition Agreement and the Confirmation. Given that the Company's controlling shareholding in payment service business will be transferred to Yonyou upon the completion of the disposal and capital increase of Chanjet Payment, the Company, Yonyou and Mr. Wang Wenjing proposed to enter into the supplemental non-competition agreement and the Confirmation shall be amended to the effect that payment service business shall be excluded from the restricted business under the Non-Competition Agreement and the relevant undertakings made by Yonyou under the Confirmation. Such proposed amendments were approved at the extraordinary general meeting of the Company held on 30 December 2016.

Independent non-executive Directors have reviewed the compliance of the Non-Competition Agreement and its supplemental agreement by Yonyou, the controlling Shareholder, and Mr. Wang (collectively, the "**Covenantors**") as well as the compliance of the Confirmation (defined as below) and the amended Confirmation by Yonyou and its associates (other than the Company and its subsidiaries).

Independent non-executive Directors have confirmed that, the Covenantors have been in compliance with the terms of such agreements from 1 January 2019 to 31 December 2019. Details of which are set out as follows:

Non-Competition Agreement and its supplemental agreement

In order to protect the interests of the Company and its Shareholders as a whole, the Covenantors and their respective associates (other than the Company and its subsidiaries) made the following declarations to the Company:

1. The Covenantors entered into the Non-Competition Agreement with the Company in favor of the Company's interest on 17 February 2014 pursuant to which, including but not limited to (among other things), save for the exceptions stipulated in the Non-Competition Agreement, the Covenantors will not and will use their best endeavors to procure their associates shall not, directly or indirectly, at any time during the relevant period, carry out, be engaged in, invest in, participate in, attempt to participate in, render any services to, provide any financial support to or otherwise be involved in or interested in, whether alone or jointly with other persons and whether directly or indirectly or on behalf of or to assist or act in concert with any other person, any business in competition or will compete or may compete, directly or indirectly, with the restricted business. In addition, for the existing and future restricted businesses, the Covenantors will provide the Company with pre-emptive rights and the options for acquisition;

REPORT OF DIRECTORS (CONTINUED)

2. The Covenantors and the Company entered into the supplemental non-competition agreement on 21 October 2016, pursuant to which, the payment service business shall be excluded from the scope of restricted business under the Non-Competition Agreement;
3. The Covenantors confirmed that, from 1 January 2019 to 31 December 2019, the Covenantors and their respective associates (other than the Company and its subsidiaries) completely complied with and implemented the provisions of the Non-Competition Agreement and its supplemental agreement, and did not infringe any provisions of the Non-Competition Agreement and its supplemental agreement under any circumstances; and
4. The Covenantors have provided all necessary information to the independent non-executive Directors for their inspection on the implementation of the Non-Competition Agreement and its supplemental agreement.

Confirmation

In order to guarantee the interests of the Company and its Shareholders as a whole, Yonyou and its associates (other than the Company and its subsidiaries) made the following declarations to the Company:

1. In order to avoid any existing or potential competition, on 11 April 2014, Yonyou issued a written confirmation (the “**Confirmation**”) in relation to cloud service business and payment business that (i) neither Yonyou nor any of its associates (other than through the Company) invest in, is engaged in, operate or participate in, or will be engaged in, operate or participate in, directly or indirectly, the public cloud platform and cloud services designed for MSEs; and (ii) neither Yonyou nor any of its associates (other than through the Company and its subsidiary, Chanjet Payment) invest in, is engaged in, operate or participate in, or will engage in, operate or participate in, directly and indirectly, any business that competes or may compete with the payment services of non-financial institutions as defined under the Measures for the Administration of Payment Services of Non-Financial Institutions (《非金融機構支付服務管理辦法》), as amended from time to time;
2. On 21 October 2016, Yonyou amended the Confirmation to the effect that payment service business shall be excluded from the relevant undertakings made by Yonyou under the Confirmation;
3. Yonyou confirmed that from 1 January 2019 to 31 December 2019, Yonyou and its associates (other than the Company and its subsidiaries) completely complied with and implemented the provisions of the Confirmation, and did not infringe any provisions of the Confirmation under any circumstances; and

REPORT OF DIRECTORS (CONTINUED)

4. Yonyou has provided all necessary information to the independent non-executive Directors for their inspection on the implementation of the Confirmation.

The Board has received annual declarations from the Covenantors for their compliance and execution of Non-Competition Agreement and its supplemental agreement, and Yonyou and its associates (excluding the Company and its subsidiaries) for their compliance and execution of the Confirmation.

CONNECTED TRANSACTIONS

1. Non-exempt connected transactions

Sale Domestic Shares for the implementation of the Employee Trust Benefit Scheme

To implement the Employee Trust Benefit Scheme of the Company, the Company entrusted the trustee to sell to or purchase from, domestic shareholders or secondary market, the Target Shares.

As certain Employee Trust Benefit Scheme participants applied for exercising their trust beneficial rights, on 5 June 2019, National Trust, entrusted by the Company, entered into the Equity Transfer Agreement with Yonyou Chuangxin Investment, pursuant to which National Trust agreed to sell 375,000 Domestic Shares of the Company held by National Trust at an aggregate consideration of RMB3,180,000; on 6 December 2019, Hwabao Trust, entrusted by the Company, entered into the Equity Transfer Agreement with Yonyou Up, pursuant to which Hwabao Trust agreed to sell 450,000 Domestic Shares of the Company held by Hwabao Trust at an aggregate consideration of RMB3,393,000.

To implement the Employee Trust Benefit Scheme, the Company has entrusted Hwabao Trust and National Trust to set up the trust. Yonyou Chuangxin Investment and Yonyou Up are subsidiaries of the parent company, the controlling Shareholder of the Company, it is therefore a connected person of the Company as defined under the Listing Rules. Accordingly, the above equity transfer transactions constitute connected transactions of the Company pursuant to the Listing Rules.

Details of the above transactions are set out in the announcements dated 5 June 2019 and 6 December 2019 of the Company.

REPORT OF DIRECTORS (CONTINUED)

2. Continuing connected transactions

2.1 Connected persons

Yonyou directly and indirectly holds 72.23% of the issued share capital of the Company and is therefore the controlling Shareholder of the Company. Pursuant to Rule 14A.07 of the Listing Rules, Yonyou and its associates are connected persons of the Company. Accordingly, the transactions between the Group and Yonyou and/or its associates constitute continuing connected transactions under Chapter 14A of the Listing Rules.

2.2 Non-exempt continuing connected transactions

Property Leasing Framework Agreement

Due to the demands for business development, the Company and Yonyou entered into a new Property Leasing Framework Agreement on 28 December 2018, which shall be effective from 1 January 2019 to 31 December 2021. The proposed annual caps for the transactions under the new Property Leasing Framework Agreement are as follows:

	For the year ended 31 December		
	2019	2020	2021
	<i>RMB</i>	<i>RMB</i>	<i>RMB</i>
Proposed annual caps	7,482,100	9,267,100	11,417,900

The annual cap for the annual rental payment of the year 2019 was RMB7,482,100, while the actual annual rental payment amounted to approximately RMB6,713,178.

The Company has confirmed that the specific implementation of the continuing connected transactions set above during the Reporting Period has followed the pricing principles of such continuing connected transactions.

For details of the above transactions, please refer to the announcement of the Company published on 28 December 2018.

REPORT OF DIRECTORS (CONTINUED)

IT services purchase framework agreement

On 16 June 2017, the Company entered into the IT Services Purchase Framework Agreement with Yonyou, pursuant to which Yonyou agreed to provide certain information technology services (Basic IT Services, Value-added IT Services and Specialized IT Services) to the Company. The IT Services Purchase Framework Agreement shall take effect from its signing by the legal representatives or the authorized representatives of both parties with their official seals and shall expire on 31 December 2019. Upon the expiry of the term, subject to compliance with the Listing Rules and other applicable laws and regulations, the parties can negotiate on whether to renew the agreement for another term of not exceeding three years. The proposed annual caps for the transactions under the IT Services Purchase Framework Agreement are as follows:

	For the year ended 31 December		
	2017	2018	2019
	<i>RMB</i>	<i>RMB</i>	<i>RMB</i>
Proposed annual caps	3,400,000	3,650,000	4,000,000

The annual cap for the purchase fees of IT services of the year 2019 was RMB4,000,000, while the actual annual services fees amounted to approximately RMB1,666,111.

The Company has confirmed that the specific implementation of the continuing connected transactions set above during the Reporting Period has followed the pricing principles of such continuing connected transactions.

For details of the above transactions, please refer to the announcement of the Company published on 16 June 2017.

REPORT OF DIRECTORS (CONTINUED)

2.3 Confirmation from independent non-executive Directors and the auditor of the Company

The independent non-executive Directors have reviewed the aforesaid continuing connected transactions and confirmed that:

- (i) such transactions were entered into on normal commercial or better terms;
- (ii) such transactions were entered into in the ordinary course of business of the Group; and
- (iii) such transactions were conducted pursuant to the agreements, the terms and conditions of which are fair and reasonable, and in line with the overall development strategy of the Group and in the interests of the Company and the Shareholders as a whole.

The auditor of the Company has performed certain agreed procedures in relation to the aforesaid continuing connected transactions, and issued a letter to the Board, stating that:

- (i) the aforesaid continuing connected transactions have obtained approval from the Board;
- (ii) the pricing of the continuing connected transactions in relation to the provision of goods and services by the Group was determined, in all material respects, in accordance with pricing policy of the Group;
- (iii) the aforesaid continuing connected transactions were carried out, in all material respects, pursuant to relevant agreements regulating such transactions; and
- (iv) the aforesaid continuing connected transactions did not exceed their respective annual caps for the year ended 31 December 2019 as set out in the respective transaction announcements.

Details of related party transactions entered into in the ordinary course of business of the Group during the Reporting Period are set out in note 33 to the financial statements. Save as disclosed above, no related party transactions set out in note 33 to the financial statements constitute disclosable connected transactions or continuing connected transactions under the Listing Rules. The Company has complied with the disclosure requirements under Chapter 14A of the Listing Rules in respect of its connected transactions and continuing connected transactions.

REPORT OF DIRECTORS (CONTINUED)

PRE-EMPTIVE RIGHTS

According to the laws of the PRC and the Articles of Association, there are no provisions on the pre-emptive rights to offer new Shares by the Company to its existing Shareholders on a pro rata basis.

MATERIAL LEGAL MATTERS

So far as the Board is aware of, as at 31 December 2019, the Group was not involved in any material litigation or arbitration, and there was no legal litigation or claims pending or may be raised which might significantly threaten the Group.

COMPLIANCE WITH LAWS AND REGULATIONS

The Group has formulated compliance procedures to ensure compliance with applicable laws, rules and regulations with a significant impact on it. The Group maintains strict review procedures in the process of decision-making on investment and M&A, strategic adjustment, listing compliance, asset restructuring of major business, research and development of key products, development of national market, brand and intellectual property protection and other material events. The Company has also engaged Hong Kong and PRC legal advisers to provide legal advice for the Group and ensure compliance with laws, regulations and rules. In addition, relevant employees of the Group will be informed of any changes in applicable laws, regulations and rules from time to time.

The Company has complied with all laws and regulations in relation to copyright of computer software, operation of telecommunication business, protection of Internet information and users' personal information and online trading, and has not been subject to any material penalty in respect of the above aspects by any regulatory department.

In order to protect its intellectual properties, the Group has registered its domain name, and registered or applied for a number of trademarks, patents and software copyrights for multiple categories in the PRC and other relevant jurisdictions and taken all appropriate measures as required for safeguarding its intellectual properties.

REPORT OF DIRECTORS (CONTINUED)

ENVIRONMENTAL POLICIES AND PERFORMANCE

During the Reporting Period, in strict compliance with the relevant national regulations on disposal of gas and solid emissions, the Group improved the emissions management system, identified any potential type of emissions generating in the course of production and operation and studied to determine emissions disposal methods, so as to reduce waste emissions. During the Reporting Period, there were no material non-compliance accidents in terms of environment protection for the Group. The Group is committed to promoting environmental knowledge and advocating green life. The Group called on all the employees to build up the concept of saving energy for environmental protection and strictly follow relevant laws and regulations in relation to environmental protection and energy saving; and it had formulated an Environmental Protection and Energy Saving Manual (環保節能手冊) and produced the bulletin boards themed “Energy Saving Propaganda” on a regular basis, in order to guide and supervise environmental protection and energy saving by all the employees. Meanwhile, the Group enhanced its energy management to create green office, based on the effect of its own offices on environment and by using information technology. There were no emissions of Ozone Depleting Substances (ODS) and other air pollutants regulated by laws and regulations during the production course of the Group. The Group would reduce the use of packaging under the Policy on Distinguishing Sales of Cloud Encryption Products and Packaging (雲加密產品與包裝區分銷售政策), and has undertaken that, its business activities would not have any material effect on the environment and natural resources.

The above measures are designed to reduce resource consumption and environmental pollution, and in line with the Group’s strategy to cut operating cost. For further details of the environmental policies and performance of the Company, please refer to the environmental, social and governance report to be published by the Company.

AUDITORS

At the 2018 annual general meeting of the Company held on 28 May 2019, the Company re-appointed Ernst & Young as the international auditor of the Company for the year ended 31 December 2019 and Ernst & Young Hua Ming LLP as the PRC auditor of the Company for the year ended 31 December 2019. Ernst & Young has audited the accompanying financial statements which were prepared in accordance with the IFRSs. Ernst & Young was the reporting accountant of the Company during the listing period and the Company has not changed its auditors since the Listing Date.

On behalf of the Board

Wang Wenjing

Chairman

27 March 2020

REPORT OF SUPERVISORY COMMITTEE

During the Reporting Period, all members of the Supervisory Committee earnestly safeguarded the interest of the Company and Shareholders as a whole, and prudently and honestly performed their duties in compliance with requirements of Company Law of the PRC, relevant regulations and the Articles of Association; Supervisors attended all the Board meetings held in the year and supervised operating activities and financial condition of the Company as well as the performance of duties of Directors and senior management, thereby promoting the Company's standard operation and healthy development.

During the Reporting Period, the Supervisory Committee paid close attention to the major activities of operation and management. The Supervisory Committee convened regular meetings to consider resolutions in relation to the financial reports of the Company and supervised the financial tasks and financial condition of the Company in a timely manner. Employee representative Supervisors attended the monthly President's office meetings of the Company held in 2019 effectively performing its duties in supervising the operation and management procedures of the Company.

During the Reporting Period, a total of two meetings were convened by the Supervisory Committee. At the first meeting of the third session of the Supervisory Committee for the year 2019 convened on 15 March 2019, the 2018 Annual Report, 2018 Final Financial Accounts, 2018 Profit Distribution Schemes, 2018 Internal Control Review Report, 2018 Report of Supervisory Committee and 2018 Report of Directors were considered and approved; at the second meeting of the third session of the Supervisory Committee for the year 2019 convened on 16 August 2019, the 2019 Interim Report was considered and approved. All Supervisors attended the above meetings. During the Reporting Period, the Supervisory Committee supervised the convening procedures and resolutions of the general meetings and the Board meetings of the Company, the implementation of resolutions approved at the general meetings by the Board, senior management's performance of their duties and implementation of the management system of the Company in accordance with requirements of relevant laws and regulations of the PRC as well as the Articles of Association. Given the supervisory work mentioned above, the Supervisory Committee is of the view that the Company has established a comprehensive corporate governance structure and internal control system; the Company operated strictly in accordance with the standards stipulated in the laws and regulations of the PRC and the Articles of Association, while the convening procedures of general meetings and the Board meetings, rules of procedures and resolution procedures were lawful and valid; It is not aware of any breaches of laws and regulations of the PRC and the Articles of Association or prejudice to the Company's interests by any Directors and senior management when performing their duties for the Company. The relatively sound internal control system of the Company promoted the legal operation of the Company, and ensured the asset safety and operation efficiency of the Company.

REPORT OF SUPERVISORY COMMITTEE (CONTINUED)

During the Reporting Period, the Supervisory Committee examined the financial structure and financial condition of the Company in a serious and careful manner and considered that the Company maintained healthy financial condition in 2019. The standard unqualified audit report issued by Ernst & Young and Ernst & Young Hua Ming LLP and their opinions on the matters involved were objective and fair. The financial report of the Company for the year 2019 gave a true picture of the financial condition and operating results of the Company.

During the Reporting Period, members of the Supervisory Committee attended the Board meetings of the Company as non-voting participants. The Supervisory Committee had no objections to the contents of reports and resolutions proposed by the Board at the general meetings. The Supervisory Committee supervised the implementation of resolutions approved at the general meetings and considered that the Board had duly performed relevant resolutions approved at the general meetings.

On behalf of the Supervisor Committee

Guo Xiping

Chairman of the Supervisor Committee

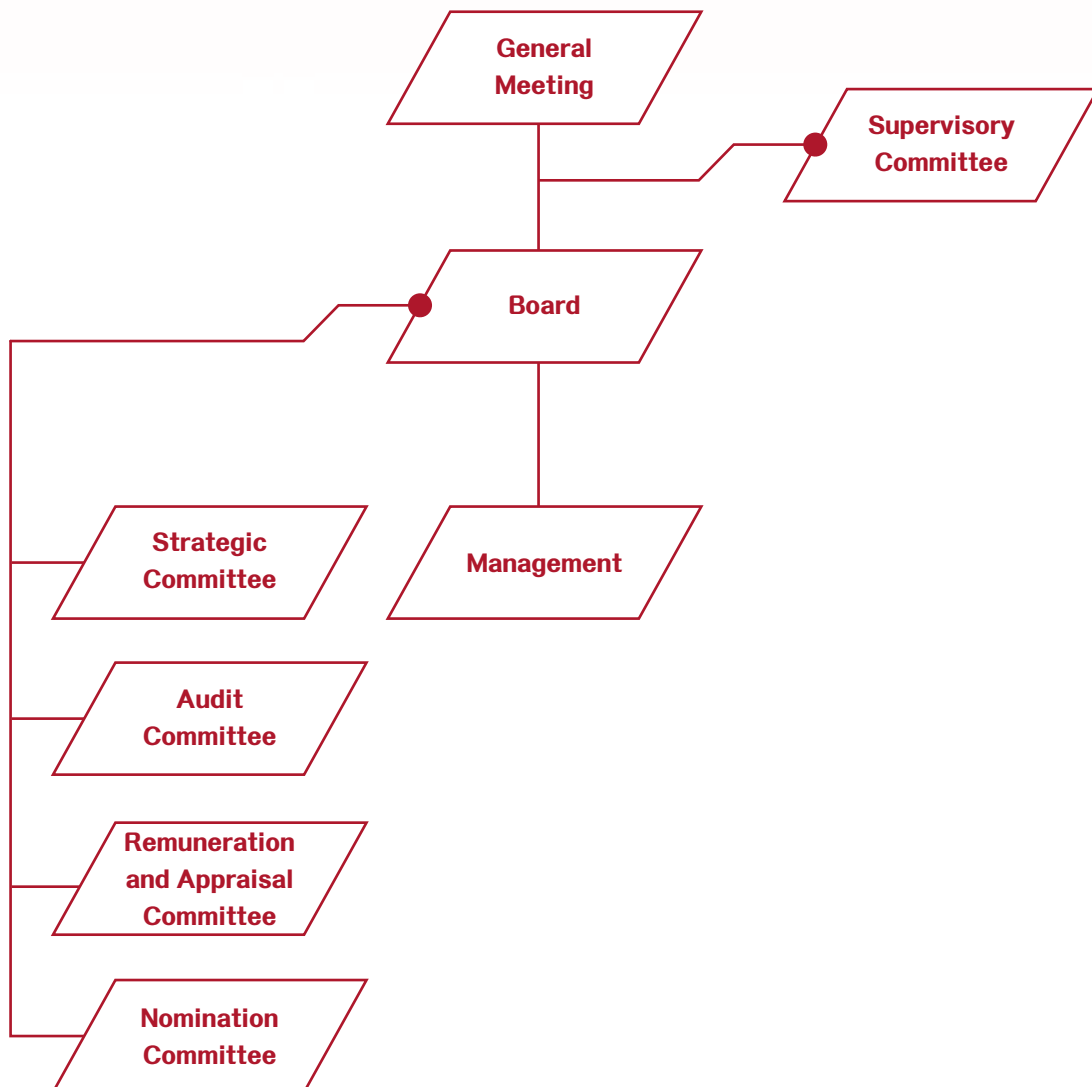
27 March 2020

CORPORATE GOVERNANCE REPORT

CORPORATE GOVERNANCE

During the Reporting Period, the Company strictly complied with requirements under the Company Law of the PRC, the Securities Law of the PRC and other laws and regulations, and requirements stipulated by domestic and overseas regulatory institutions to establish a standard and sound corporate governance structure while continuously committed to maintaining the corporate governance at a high level to improve the long-term value for Shareholders.

CORPORATE GOVERNANCE STRUCTURE



CORPORATE GOVERNANCE REPORT (CONTINUED)

CORPORATE GOVERNANCE DOCUMENTS

At present, the regulatory documents on corporate governance of the Company include but not limited to the followings:

1. Articles of Association;
2. Rules of Procedure of General Meeting;
3. Rules of Procedure of Board;
4. Rules of Procedure of Supervisory Committee;
5. Working Rules of Strategic Committee;
6. Working Rules of Audit Committee;
7. Working Rules of Remuneration and Appraisal Committee;
8. Working Rules of the Nomination Committee;
9. Working System for Independent Directors;
10. Working Rules of President;
11. Board Diversity Policy;
12. Shareholders Communications Policies; and
13. Dividend Policy.

CORPORATE GOVERNANCE REPORT (CONTINUED)

The Board has reviewed the above-mentioned documents in relation to corporate governance adopted by the Company, and considered that such documents have met the requirements of all code provisions of the Corporate Governance Code and Corporate Governance Report as set out in Appendix 14 to the Listing Rules. The corporate governance code adopted by the Company is more stringent than the code provisions set out in the Corporate Governance Code and Corporate Governance Report in the following aspects:

1. Apart from the Audit Committee, Remuneration and Appraisal Committee and Nomination Committee, the Company has also established the Strategic Committee.
2. Independent non-executive Directors are required to review the information in relation to the compliance and implementation of the Non-Competition Undertakings data provided by the controlling Shareholder at least once a year.

CORPORATE GOVERNANCE CODE AND CORPORATE GOVERNANCE REPORT

During the Reporting Period and as at the Latest Practicable Date, the Company had fully complied with the requirements set out in the Corporate Governance Code and Corporate Governance Report.

SECURITIES TRANSACTIONS BY DIRECTORS AND SUPERVISORS

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules, and requires Directors and Supervisors to deal with securities in accordance with the Model Code. The Model Code is also applicable to the senior management of the Company. After making specific enquiries by the Company, all Directors and Supervisors of the Company confirmed that they had fully complied with the Model Code during the Reporting Period.

CORPORATE GOVERNANCE REPORT (CONTINUED)

BOARD

The composition of the Board and the relevant information during the Reporting Period and as at the Latest Practicable Date are set out as follows:

Director	Age	Position	Term of office
Mr. Wang Wenjing (王文京先生)	55	Non-executive Director, Chairman	From 8 September 2017 to 7 September 2020
Mr. Wu Zhengping (吳政平先生)	55	Non-executive Director	From 8 September 2017 to 7 September 2020
Mr. Zeng Zhiyong (曾志勇先生)	51	Executive Director, Vice Chairman	From 8 September 2017 to 10 July 2019
Mr. Yang Yuchun (楊雨春先生)	47	Executive Director, President	From 8 September 2017 to 7 September 2020
Mr. Chen, Kevin Chien-wen (陳建文先生)	65	Independent non-executive Director	From 8 September 2017 to 7 September 2020
Mr. Lau, Chun Fai Douglas (劉俊輝先生)	47	Independent non-executive Director	From 8 September 2017 to 7 September 2020
Mr. Chen Shuning (陳淑宁先生)	56	Independent non-executive Director	From 8 September 2017 to 7 September 2020

CORPORATE GOVERNANCE REPORT (CONTINUED)

The Board currently consists of six members, three of whom are independent non-executive Directors. According to the Articles of Association, the functions and powers of the Board include, amongst others:

- being responsible for convening the general meetings and reporting on work to the general meetings;
- implementing the resolutions of the general meetings;
- determining the businesses and investment plans of the Company;
- formulating the annual financial budgets and final financial accounts of the Company;
- formulating the profit distribution schemes and loss remedy plans of the Company;
- formulating the plans for increasing or decreasing registered capital and the issuance of corporate bonds or other securities as well as the listing scheme of the Company;
- preparing plans for merger, spin-off, dissolution and transformation of the Company;
- preparing plans for major acquisitions and repurchase of the shares of the Company;
- determining such matters as the external investments, purchase/sale of assets, asset pledges, external guarantees, entrusting wealth management and connected transactions of the Company within the scope authorized by the general meetings;
- deciding on the structure scheme of the Company's internal management agency;
- deciding on the structure scheme of the special committees of the Board, appointing or dismissing the chairman (convenor) of special committees of the Board;
- appointing or dismissing the president, secretary to the Board, company secretary of the Company; based on the nomination by the president, appointing or dismissing senior management including vice president and chief financial officer of the Company and determining their remuneration;

CORPORATE GOVERNANCE REPORT (CONTINUED)

- formulating the basic management system of the Company;
- formulating the modification proposal for the Articles of Association;
- formulating share incentive schemes of the Company;
- managing the information disclosure of the Company;
- proposing the appointment or replacement of the accounting firm that provides audit services for the Company at the general meeting;
- listening to the work report made by the president and reviewing the work performance by the president of the Company;
- considering and approving the provision by the Company of any external guarantee other than those to be approved by the general meeting in accordance with the Articles of Association;
- formulating and reviewing the Company's corporate governance policy and practices;
- reviewing and supervising policies and practices regarding the compliance of laws and regulatory requirements;
- reviewing and supervising the training and continuing occupational development for the Directors and senior management;
- reviewing the Company's compliance with the Corporate Governance Code in the Listing Rules and disclosure in the Corporate Governance Report;
- deciding on other major matters and administrative affairs other than those specified in the laws, administrative regulations, regulations of the competent authorities, listing rules of the place(s) where the Company's shares are listed and the Articles of Association to be decided by the Shareholders' general meeting and sign other important agreements; and
- performing other powers and duties authorized by the laws, administrative regulations, and department rules, listing rules of the place(s) where the Company's shares are listed, the Articles of Association and other duties entrusted by the Shareholders' general meetings.

CORPORATE GOVERNANCE REPORT (CONTINUED)

It is the responsibility of the Board to prepare the financial statements for each fiscal year to give a true and fair view of the financial condition of the Company and the results and cash flow during the relevant period. When preparing the financial statements for the year ended 31 December 2019, the Board selected and applied appropriate accounting policies and made prudent, fair and reasonable judgment and estimate to prepare the financial statements on a going concern basis. The Board is responsible for properly maintaining the account records of the financial information of the Company and disclosing the same reasonably and accurately at any time.

The Company's management comprises one president, several vice presidents and a chief financial officer. The president is responsible to the Board and shall mainly perform the following functions:

- being in charge of the production, operation and management of the Company and reporting to the Board;
- organizing the implementation of the resolutions of the Board;
- organizing the implementation of the annual business plan and investment program of the Company formulated by the Board;
- preparing plans for the establishment of the internal management structure of the Company;
- preparing plans for the establishment of the branch bodies of the Company;
- preparing basic management systems of the Company;
- formulating specific rules and regulations of the Company;
- proposing the appointment or dismissal of the vice presidents and the chief financial officer of the Company to the Board;
- appointing or dismissing other management personnel other than those required to be appointed or dismissed by the Board;
- determining the salaries, benefits, rewards and punishment for the staff of the Company, and making decisions on the appointment or dismissal of the Company's staff; and
- other functions and powers conferred by the Articles of Association or the Board.

CORPORATE GOVERNANCE REPORT (CONTINUED)

During the Reporting Period, Mr. Wang Wenjing, a non-executive Director, served as Chairman of the Board and Mr. Yang Yuchun, an executive Director, served as the President. The Chairman and the President are two different positions which are clearly delineated. The Chairman shall not concurrently serve as the President. The responsibilities between the Chairman and the President shall be clearly separated and defined in written form. The Chairman is responsible for managing the operation of the Board while the President is responsible for the business operation of the Company. The Articles of Association sets out in detail the respective responsibilities of the Chairman and the President. Senior management of the Company, other than the Directors and the Supervisors, are responsible for the daily business operation of the Company. Their positions are set out in the section of “BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT” in this report.

All Directors are required to declare any direct or indirect interest involved in any matter or transaction to be considered at Board meetings, and interested Directors shall abstain from the meeting when appropriate.

A total of five Board meetings were convened during 2019. The Directors' attendance rate is as follows:

Directors	Number of Attendance in person	Number of Attendance by proxy	Attendance Rate
Wang Wenjing	5	–	100%
Wu Zhengping	5	–	100%
Zeng Zhiyong (resigned on 10 July 2019)	3	–	100%
Yang Yuchun	5	–	100%
Chen, Kevin Chien-wen	5	–	100%
Lau, Chun Fai Douglas	5	–	100%
Chen Shuning	5	–	100%

CORPORATE GOVERNANCE REPORT (CONTINUED)

One general meeting was convened during 2019. The attendance rate of the Directors is as follows:

Directors	Number of Attendance in person	Number of Attendance by proxy	Attendance Rate
Wang Wenjing	1	–	100%
Wu Zhengping	1	–	100%
Zeng Zhiyong (resigned on 10 July 2019)	1	–	100%
Yang Yuchun	1	–	100%
Chen, Kevin Chien-wen	1	–	100%
Lau, Chun Fai Douglas	1	–	100%
Chen Shuning	1	–	100%

During the Reporting Period and as at the Latest Practicable Date, the Board has been complying with Rule 3.10(1) of the Listing Rules, which requires a minimum of three independent non-executive Directors, Rule 3.10A of the Listing Rules, which requires independent non-executive Directors representing at least one-third of the Board, and Rule 3.10(2) of the Listing Rules, which requires that at least one of the independent non-executive Directors must have appropriate professional qualifications or accounting or related financial management expertise.

In accordance with the requirements of the Listing Rules, the Company made the following confirmation as to the independence of the independent non-executive Directors: the Company has accepted the independent confirmation letter given by each of the independent non-executive Directors and confirms their compliance with the independence requirements as set out in Rule 3.13 of the Listing Rules. The Company is of the view that all the independent non-executive Directors are independent parties.

Each of the independent non-executive Directors shall have the same term of office of three years as other Directors, and may be re-appointed upon expiry of the term of office provided that the consecutive terms shall be in compliance with relevant requirements under the relevant laws, regulations or regulatory rules of the place(s) where the Company's shares are listed. Independent non-executive Directors shall not be removed without reasonable ground prior to the expiry of their terms of office. The Company shall make special disclosure for any early removal of any independent non-executive Director.

Other than their duties in the Company, the Directors, the Supervisors and senior management of the Company do not have any relationship among themselves in financial, business, family or other material aspects.

CORPORATE GOVERNANCE REPORT (CONTINUED)

During the Reporting Period, all Directors proactively participated in continuous professional training and developed and updated their knowledge and skills in a move to ensure that their contribution to the Board remained completely informed and relevant. The continuous professional training attended by Directors during the Reporting Period is summarized as follows:

Directors	Scope		
	Laws and regulations	Corporate governance	Director's responsibilities/ the Group's business
Wang Wenjing	✓	✓	✓
Wu Zhengping	✓	✓	✓
Zeng Zhiyong (resigned on 10 July 2019)	✓	✓	✓
Yang Yuchun	✓	✓	✓
Chen, Kevin Chien-wen	✓	✓	✓
Lau, Chun Fai Douglas	✓	✓	✓
Chen Shuning	✓	✓	✓

The Company has established the Strategic Committee, the Audit Committee, the Remuneration and Appraisal Committee and the Nomination Committee.

Strategic Committee

At the end of the Reporting Period and as at the Latest Practicable Date, the Strategic Committee consisted of Mr. Wang Wenjing, a non-executive Director, Mr. Yang Yuchun, an executive Director, and Mr. Chen Shuning, an independent non-executive Director, among whom, Mr. Wang Wenjing was the chairman of the committee.

The primary duties of the Strategic Committee include:

- reviewing and making recommendations to the Board on the plans for strategic development of the Company;
- reviewing and making recommendations to the Board on planning, feasibility studies, external negotiations, due diligence, intent to cooperate and the execution of contracts in relation to new major investment by the Company, in light of the plans for the strategic development of the Company;

CORPORATE GOVERNANCE REPORT (CONTINUED)

- reviewing and making relevant recommendations to the Board on major financing, capital operation and assets management, including the issuance of shares or corporate bonds of the Company;
- reviewing and making relevant recommendations to the Board on mergers, divisions, liquidation of the Company and other material matters which will affect the development of the Company; and
- monitoring and supervising, and proposing adjustment to as necessary, the implementation of the above matters after approval by the Board.

One meeting of the Strategic Committee was convened during the Reporting Period. The attendance rate of the committee members is as follows:

Members	Number of Attendance in person	Number of Attendance by proxy	Attendance Rate
Wang Wenjing	1	–	100%
Yang Yuchun	1	–	100%
Chen Shuning	1	–	100%

The details of the meeting are as follows:

At the 2019 first meeting of the Strategic Committee of the third session of the Board held on 14 March 2019, the resolution in relation to the work plan of the Company for 2019 was considered and approved.

Audit Committee

During the Reporting Period and as at the Latest Practicable Date, the Audit Committee consisted of Mr. Chen, Kevin Chien-wen, an independent non-executive Director, Mr. Wu Zhengping, a non-executive Director, and Mr. Lau, Chun Fai Douglas, an independent non-executive Director, among whom, Mr. Chen, Kevin Chien-wen was the chairman of the committee.

CORPORATE GOVERNANCE REPORT (CONTINUED)

The primary duties of the Audit Committee include:

- making recommendations to the Board on appointing and replacing external auditors;
- being responsible for the communication between the internal audit department of the Company and external auditors as the representative of the Company and external auditors;
- developing and implementing policy on the provision of non-audit services by external auditors according to work demands;
- reviewing financial information of the Company and its disclosures;
- discussing any queries raised by the independent auditor after reviewing the half-year accounts and auditing the annual accounts of the Company;
- reviewing the Company's financial policies, internal auditing system, internal control and risk management systems and proposing opinions and suggestions on improvement;
- reviewing the following arrangements made by the Company: employees of the Company can use, in confidence, to raise concerns about possible improprieties in financial reporting, risk management, internal control or other matters;
- establishing relevant procedures to ensure fair and independent investigation and settlement of complaints in relation to accounting, risk management, internal control, audit or others and ensuring the confidentiality thereof;
- finishing other works assigned by the Board; and
- fulfilling other responsibilities conferred by regulatory institutions including the Hong Kong Stock Exchange and the Securities and Futures Commission of Hong Kong.

The Company has fully complied with the requirements of the Rule 3.21 of the Listing Rules during the Reporting Period.

CORPORATE GOVERNANCE REPORT (CONTINUED)

A total of three meetings of the Audit Committee were convened during the Reporting Period. The attendance rate of the members is as follows:

Members	Number of Attendance in person	Number of Attendance by proxy	Attendance Rate
Chen, Kevin Chien-wen	3	–	100%
Wu Zhengping	3	–	100%
Lau, Chun Fai Douglas	3	–	100%

The details of the meetings are as follows:

At the 2019 first meeting of the Audit Committee of the third session of the Board held on 14 March 2019, the consolidated financial statements for the year ended 31 December 2018 prepared by the Company according to the International Financial Reporting Standards, the audited financial statements for the year ended 31 December 2018 prepared by the Company according to the CASBE, the 2018 Internal Control Review Report issued by SHINEWING Risk Services Limited, an independent consultant of internal control of the Company, 2018 Report on Corporate Risk Assessment of the Company and the resolution in relation to the engagement of financial statement auditor of the Company were considered and approved.

At the 2019 second meeting of the Audit Committee of the third session of the Board held on 16 August 2019, the 2019 interim report of the Company was considered and approved.

At the 2019 third meeting of the Audit Committee of the third session of the Board held on 11 December 2019, the resolution in relation to the audit plan for the 2019 consolidated financial statements of the Company and the resolution in relation to the remunerations of auditors of the Company in 2019 was considered and approved.

Remuneration and Appraisal Committee

At the end of the Reporting Period the Remuneration and Appraisal Committee consisted of Mr. Lau, Chun Fai Douglas, an independent non-executive Director, Mr. Yang Yuchun, an executive Director, and Mr. Chen Shuning, an independent non-executive Director, among whom, Mr. Lau, Chun Fai Douglas was the chairman of the committee.

CORPORATE GOVERNANCE REPORT (CONTINUED)

The primary duties of the Remuneration and Appraisal Committee include:

- studying and reviewing the remuneration policies, proposals and structure for the Directors and senior management and establishing standard and transparent procedures of the remuneration policies and making recommendations to the Board on remuneration policies;
- examining the proposed remunerations to the management according to the corporate goals and objectives developed by the Board from time to time;
- recommending to the Board on the remuneration packages offered to individual executive Directors and senior management, including non-monetary income, pension and compensation (including compensation payable for loss or termination of office or position);
- making recommendations to the Board concerning remuneration packages offered to non-executive Directors;
- examining the performance of duties of the Directors and senior management of the Company and to appraise their annual performance;
- supervising the implementation of the remuneration system of the Company; and
- other matters authorized by the Board.

A total of four meetings of the Remuneration and Appraisal Committee were convened during the Reporting Period. The attendance rate of the members is as follows:

Members	Number of Attendance in person	Number of Attendance by proxy	Attendance Rate
Lau, Chun Fai Douglas	4	–	100%
Yang Yuchun	4	–	100%
Chen Shuning	4	–	100%

CORPORATE GOVERNANCE REPORT (CONTINUED)

The details of the meetings are as follows:

At the 2019 first meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 14 March 2019, the resolutions in relation to the remuneration of senior management in 2018 and the remuneration plan for 2019 of the Company were considered and approved.

At the 2019 second meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 29 March 2019, the resolution in relation to the third unlocking of the trust benefit units under the second grant pursuant to the Employee Trust Benefit Scheme, the resolution in relation to the Long-term Employee Incentive Point Scheme and the resolution in relation to the 2019 initial grant pursuant to the Long-term Employee Incentive Point Scheme were considered and approved.

At the 2019 third meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 5 June 2019, the resolution in relation to second unlocking of the trust benefit units under the fourth grant pursuant to the Employee Trust Benefit Scheme was considered and approved.

At the 2019 fourth meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 6 December 2019, the resolution in relation to the third unlocking of the trust benefit units under the third grant pursuant to the Employee Trust Benefit Scheme and the resolution in relation to the 2019 supplementary grant pursuant to the Long-term Employee Incentive Point Scheme were considered and approved.

Nomination Committee

At the end of the Reporting Period, the Nomination Committee consisted of Mr. Chen Shuning, an independent non-executive Director, Mr. Wang Wenjing, a non-executive Director, and Mr. Chen, Kevin Chien-wen, an independent non-executive Director, among whom, Mr. Chen Shuning was the chairman of the committee.

The primary duties of the Nomination Committee include:

- considering the criteria and procedures for selecting Directors, the president and other senior management and making recommendations thereon to the Board. Factors to be considered include but not limited to gender, age, culture, educational background, and professional experience;

CORPORATE GOVERNANCE REPORT (CONTINUED)

- advising the Board on the appointment or re-appointment of Directors and the succession plan for Directors, in particular the Chairman and the President, and ensuring that the candidates for Directors have the skills, experience and diverse perspectives required for the operations of the Company;
- examining and making suggestions on the candidates for the President and other senior management of the Company;
- reviewing the structure, size and composition of the Board (including skills, knowledge and experience) at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- monitoring the implementation of the Board diversity policy, to review the policy in due course and to present proposals to the Board on any requisite amendments;
- reviewing the independence of the independent non-executive Directors; and
- other matters authorized by the Board.

The Nomination Committee shall be responsible for the specific implementation of the policy on nomination Directors of the Company. Our Company's directors nomination policy consists of the procedures of nominating Directors, the key criteria and principles to be considered when nominating Directors.

The procedures of nominating Directors are as follows: the Nomination Committee submits a list of candidates for Directors which will then be submitted by the Nomination Committee to the Board for consideration and to the general meeting for approval.

The procedures for reviewing the candidates for Directors include: (1) collecting or requiring relevant departments of the Company to collect and understand information on the occupation, educational background, title, detailed working experience and all part-time experience of the candidates, and preparing written materials accordingly; (2) seeking the opinions of the candidates for Directors and obtaining their written consent; (3) convening meetings of the Nomination Committee to review the candidates' qualifications pursuant to the requirements of Directors, make suggestions and recommend appointments by way of proposals; and (4) carrying out follow-up work in accordance with the decisions or feedback of the Board.

CORPORATE GOVERNANCE REPORT (CONTINUED)

The Company's key criteria and principles to be considered in nomination of Directors include: (1) considering the criteria and procedures for selecting Directors and making recommendations thereon to the Board. Factors to be considered include but not limited to gender, age, culture, educational background, and professional experience; (2) ensuring that the candidates for Directors have the skills, experience and diverse perspectives required for the operations of the Company; and (3) reviewing the structure, size and composition of the Board (including skills, knowledge and experience) at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy.

A total of two meetings of the Nomination Committee were convened during the Reporting Period. The attendance rate of the members is as follows:

Members	Number of Attendance in person	Number of Attendance by proxy	Attendance Rate
Chen Shuning	2	–	100%
Wang Wenjing	2	–	100%
Chen, Kevin Chien-wen	2	–	100%

The details of the meeting are as follows:

At the 2019 first meeting of the Nomination Committee of the third session of the Board held on 14 March 2019, the resolution in relation to the appointments of senior management was considered and approved, and Mr. Ru Hai was appointed as a senior vice president from a vice president of the Company and Ms. Xiong Xiaoxiao was appointed as a vice president of the Company, respectively.

At the 2019 second meeting of the Nomination Committee of the third session of the Board held on 16 August 2019, the resolution in relation to the appointment of senior management was considered and approved, and Mr. Ji Xin was appointed as a vice president of the Company.

CORPORATE GOVERNANCE REPORT (CONTINUED)

BOARD DIVERSITY POLICY

The Board adopts the following board diversity policy:

With a view to achieving a sustainable and balanced development, the Company believes increasing diversity of the Board as an essential element in supporting the attainment of its strategic objectives and sustainable development. All the appointments made by the Board will be based on meritocracy, and candidates will be adequately considered with reference to objective criteria, together with the benefit brought to the Board by adoption of board diversity. Selection of Board members will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. The ultimate decision will be based on the specific demand for talents of the various stages in the business development and strategic planning of the Company, and also the merits and contribution to be made by the selected candidates. The composition of the Board (including gender, age and length of service) will be disclosed in the Corporate Governance Report annually.

CORPORATE GOVERNANCE FUNCTIONS

During the Reporting Period, the Board had performed the following corporate governance functions:

- formulating and reviewing the Company's policies and practices on corporate governance;
- reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements;
- reviewing and monitoring the training and continuous professional development of Directors and senior management;
- reviewing the Company's compliance with the Corporate Governance Code in the Listing Rules and disclosure in the Corporate Governance Report.

CORPORATE GOVERNANCE REPORT (CONTINUED)

AUDITOR'S REMUNERATION

Ernst & Young and Ernst & Young Hua Ming LLP were appointed as the international auditor and the PRC auditor of the Company for 2019, respectively. The service fees charged to the Group by Ernst & Young and Ernst & Young Hua Ming LLP for the year ended 31 December 2019 were as follows: the fee for interim negotiated procedures fee of the IFRS Financial Statements amounting to RMB0.40 million, the fee for annual audit of the IFRS Financial Statements amounting to RMB1.02 million (including the fee for annual verification of the non-exempt continuing connected transactions); the fee for annual audit of the financial statements of the Company in respect of CASBE amounting to RMB0.08 million; and the fee for pre-audit work related to the terminated potential acquisition and capital increase proposed by the Company amounting to approximately RMB1.42 million.

JOINT COMPANY SECRETARIES

Mr. You Hongtao and Mr. Ngai Wai Fung were appointed as joint company secretaries of the Company. Mr. You Hongtao, the secretary of the Board and joint company secretary of the Company, serves as the primary contact person between Mr. Ngai Wai Fung and the Company. During the Reporting Period, Mr. You Hongtao and Mr. Ngai Wai Fung have attended relevant professional trainings for not less than 15 hours.

SHAREHOLDERS' RIGHT

As the owners of the Company, Shareholders are entitled to the various rights stipulated by laws, administrative rules and regulations and the Articles of Association. The general meeting is the supreme authority of the Company, through which Shareholders exercise their power. During the Reporting Period, the Company held one general meeting.

The Board and senior management of the Company understand that they are representing the interest of all the Shareholders of the Company and their first priority is to maintain the stable and continuous growth of Shareholders' investment return in the long run and enhance the competitiveness of the business.

CORPORATE GOVERNANCE REPORT (CONTINUED)

The procedure for Shareholders to convene a general meeting:

Shareholders holding more than 10% of shares (individually or together with others) shall be entitled to request for an extraordinary general meeting or class meeting upon signing one or several written requests with the same content and format, and stating the subject of the meeting. If the Board agrees to convene an extraordinary general meeting or class meeting, it shall issue a notice of general meeting within 5 days upon making the Board decision. If the Board disagrees to convene the extraordinary general meeting or class meeting, or does not reply within 10 days upon receipt of the proposal, Shareholders individually or together holding more than 10% of the shares of the Company are entitled to request the Supervisory Committee in writing to hold an extraordinary general meeting or class meeting. If the Supervisory Committee agrees to convene the extraordinary general meeting or class meeting, it shall issue a notice of general meeting within 5 days upon making the decision. If the Supervisory Committee does not issue the notice of general meeting within the prescribed period, it shall be deemed as the Supervisory Committee not convening and not holding the general meeting. Then the Shareholders who individually or together hold more than 10% of the shares for more than 90 consecutive days may convene and hold the meeting themselves.

The procedure for proposing suggestions by relevant Shareholders at the general meeting:

Shareholder(s) severally or jointly holding more than 3% shares of the Company may submit written provisional proposals to the convener 10 days before a general meeting is convened. The convener shall serve a supplementary notice of general meeting to other Shareholders within 2 days upon receipt of such proposals and announce the contents of provisional proposals.

The procedure for enquiry from Shareholders to the Board:

Shareholders may make enquiries to the Board through contact information for investors set out in the section headed "CORPORATE INFORMATION" of this annual report.

CORPORATE GOVERNANCE REPORT (CONTINUED)

RISK MANAGEMENT AND INTERNAL CONTROL

In order to fulfill the relevant regulatory requirements of the place where the Company is listed and strengthen the risk management and internal control management of the Company, the Company has established a range of risk management and internal control management systems, including documents such as “Administrative System for Information Disclosure”, “Administrative System for Connected Transactions”, “Administrative System for Financial Reports”, “Financial Reimbursement System”, “Funds Management System”, “Administrative System for Procurement”, “Administrative System for Budget”, “Administrative Measures for External Investment”, “Internal Audit System” and “Risk Management System”, thus establishing the risk management and internal control system.

The Board shall be responsible for the risk management and internal control systems of the Group, and has the responsibility to review the effectiveness of such systems. Such systems are designed based on the specific needs and risks of the Group, aiming at managing rather than eliminating the risk of failing to meet the business goals, and providing reasonable rather than absolute warranties as to the absence of any material misstatements or losses.

The Company implements comprehensive risk management by integrating specific requirements of risk management into daily management and business processes, and has established a risk control matrix for major business processes and designating the personnel responsible for business as the first responsible person for risk management to monitor the implementation of risk response measures. Meanwhile, the Company’s management conducts a regular comprehensive assessment of enterprise risks annually, to identify and evaluate the major risks in all aspects of the Company, formulates risk response measures and prepares an assessment report on enterprise risks. The Board and the Audit Committee of the company will review the risk assessment report, discuss with management on major risks the Company is exposed to, and urge the management to cope with risk.

The Directors have reviewed the effectiveness of the risk management and internal control systems of the Company and its subsidiaries according to code provision C.2.1 of the Corporate Governance Code and Corporate Governance Report. The review covered financial control, operation control and compliance control, and risk management function control. Meanwhile, the Company appointed SHINEWING Risk Services Limited as the independent internal control advisor to review the risk management and internal control in material aspects of the Company for 2019 and issued the risk management and internal control review report. The report was considered and approved by the Audit Committee and the Board.

CORPORATE GOVERNANCE REPORT (CONTINUED)

The Company has set up the audit and supervision department which is responsible for the work of internal audit and performing internal audit function of the Company. The audit and supervision department shall be accountable and report work to the Audit Committee. The Audit Committee of the Company is responsible for supervising the work of the audit and supervision department and making advice and recommendations on the appraisal and change of the person-in-charge of the audit and supervision department. The Board shall comprehensively supervise and review the implementation of internal audit of the Company.

During the Reporting Period, the Board reviewed the risk management and internal control systems for the year to examine and review all aspects of the risk management and internal systems of the Company (including but not limited to provisions set out in the Code Provision C.2.3 of the Corporate Governance Code) during the Reporting Period, and was of the opinion that the risk management and internal control systems were effective.

In case significant risk management and internal control deficiencies are identified in the course of review, the audit and supervision department of the Company will urge responsible person to rectify them within limited time and will report to the Board and the Audit Committee upon confirmation of such rectification by the independent internal control advisor.

The Company has formulated the Disclosure Manual on Inside Information, which has provided guidance on the management, protection and proper disclosure of information that has not already been made public. The Directors, Supervisors, management and employees of the Company strictly adhere to the statutory requirement, rules, regulations and in-house insider information requirements of the Company relating to their responsibilities of keeping information confidential.

No material risk management and internal control defect has been identified within the Company and its subsidiary.

INVESTOR RELATIONS AND COMMUNICATION WITH SHAREHOLDERS

During the Reporting Period, the Company had highly valued investor relations and communicated with its investors and Shareholders in a pro-active, honest and open manner through a number of formal channels including general meetings, results teleconference, in-house visits for investors and by way of telephone and emails for inquiry. The Board has formulated shareholders communications policies to ensure access of investors and Shareholders to the public information of the Company that is comprehensive, identical and easy to understand at due time.

CORPORATE GOVERNANCE REPORT (CONTINUED)

The Company issues annual report and interim report and dispatches them to the Shareholders. The Company also publishes its announcements, circulars and other information on the website of Hong Kong Stock Exchange (www.hkexnews.hk) and its website (www.chanjet.com).

To provide more effective channels of communication, the Company updates its website from time to time and releases corporate information on its website when appropriate.

AMENDMENTS TO THE ARTICLES OF ASSOCIATION

During the Reporting Period, no amendment to the Articles of Association has been made by the Company.

Independent auditor's report



Ernst & Young
22/F, CITIC Tower
1 Tim Mei Avenue
Central, Hong Kong

安永會計師事務所
香港中環添美道1號
中信大廈22樓

Tel 電話: +852 2846 9888
Fax 傳真: +852 2868 4432
ey.com

To the shareholders of Chanjet Information Technology Company Limited

(Established in the People's Republic of China with limited liability)

OPINION

We have audited the consolidated financial statements of Chanjet Information Technology Company Limited (the “**Company**”) and its subsidiaries (the “**Group**”) set out on pages 94 to 213, which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2019, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (“**IFRSs**”) issued by the International Accounting Standards Board (“**IASB**”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (“**ISAs**”) issued by the International Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the *Code of Ethics for Professional Accountants* (the “**Code**”) issued by the Hong Kong Institute of Certified Public Accountants, and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independent auditor's report (CONTINUED)

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Key audit matters	How our audit addressed the key audit matters
<i>Assessment of impairment for internally generated intangible assets of cloud application and platform</i>	
<p>The carrying amount of internally generated intangible assets of cloud application and platform and development costs amounted to RMB32,019,000 as at 31 December 2019. The Company performed an impairment test on the internally generated intangible assets according to the requirements of the accounting standards. The determination of the recoverable amount for each cash-generating unit was highly dependent on estimates and assumptions, such as estimated future cash flows, the long-term growth rate and the discount rate. The use of different estimates and assumptions could result in significantly different impairment testing results.</p> <p>The accounting policies and disclosures for the impairment test for intangible assets are included in notes 2.4, 3 and 15 to the financial statements.</p>	<p>Our audit procedures included, among others, obtaining an understanding of the process of estimating the future cash flows, assessing the 2020 budget approved by management and the 2021 to 2024 cash flow projections, evaluating management's main assumptions including long-term growth rate and discount rate, checking the pricing strategy of each product, examining the differences between cash flow projections and actual cash flows, and checking cash flow projection by comparing to the industry trend analysis. Furthermore, we involved internal valuation experts to assist us in evaluating the long-term growth rate and the discount rate. We also performed a sensitivity analysis with respect to the key assumptions, especially the expected growth rate of the number of end users per product. We also assessed whether the disclosures in the financial statements meet the requirements of the financial reporting framework applicable to the Group.</p>

Independent auditor's report (CONTINUED)

OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

Independent auditor's report (CONTINUED)

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

Independent auditor's report (CONTINUED)

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Independent auditor's report (CONTINUED)

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Yim Chi Hung Henry.

Ernst & Young

Certified Public Accountants

Hong Kong

27 March 2020

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
Revenue	5	463,402	428,941
Cost of sales and services provided	6	<u>(43,159)</u>	<u>(29,999)</u>
Gross profit		420,243	398,942
Other income and gains	5	102,354	114,357
Research and development costs	6	(138,629)	(107,306)
Selling and distribution expenses		(207,572)	(169,571)
Administrative expenses		(88,585)	(121,619)
Other expenses		(1,527)	(6,162)
Finance costs	7	(722)	–
Share of profits of an associate	16	<u>5,299</u>	<u>1,567</u>
Profit before tax	6	90,861	110,208
Income tax credit/(expense)	10	<u>1,557</u>	<u>(3,396)</u>
Profit for the year		<u>92,418</u>	<u>106,812</u>
Attributable to:			
Owners of the parent	12	<u>92,418</u>	<u>106,812</u>
Earnings per share attributable to ordinary equity holders of the parent			
Basic (RMB cents)	12	43.2	51.0
Diluted (RMB cents)	12	<u>43.2</u>	<u>50.3</u>

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2019

	2019 RMB'000	2018 RMB'000
Profit for the year	<u>92,418</u>	<u>106,812</u>
Other comprehensive loss		
Other comprehensive loss that may be reclassified to profit or loss in subsequent periods:		
Exchange differences:		
Exchange differences on translation of foreign operations	<u>(38)</u>	<u>(283)</u>
Other comprehensive loss for the year, net of tax	<u>(38)</u>	<u>(283)</u>
Total comprehensive income for the year	<u>92,380</u>	<u>106,529</u>
Attributable to:		
Owners of the parent	<u>92,380</u>	<u>106,529</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
Non-current assets			
Property, plant and equipment	13	2,787	1,408
Right-of-use assets	14	12,480	–
Intangible assets	15	35,554	64,124
Investment in an associate	16	75,034	69,735
Equity investments at fair value through profit or loss	17	54,302	46,170
Deferred tax assets	26	1,730	173
Long-term receivables	20	6,289	–
Total non-current assets		<u>188,176</u>	<u>181,610</u>
Current assets			
Inventories	18	1,575	518
Trade receivables	19	600	479
Prepayments, other receivables and other assets	20	20,720	139,858
Financial assets at fair value through profit or loss	21	66,921	384,541
Cash and bank balances	22	1,319,456	803,327
Total current assets		<u>1,409,272</u>	<u>1,328,723</u>
Current liabilities			
Trade payables	23	1,186	913
Contract liabilities	24	186,462	109,321
Other payables and accruals	25	78,462	89,864
Lease liabilities	14	7,164	–
Total current liabilities		<u>273,274</u>	<u>200,098</u>
Net current assets		<u>1,135,998</u>	<u>1,128,625</u>
Total assets less current liabilities		<u>1,324,174</u>	<u>1,310,235</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
Non-current liabilities			
Lease liabilities	14	<u>5,286</u>	—
Total non-current liabilities		<u>5,286</u>	—
Net assets		<u>1,318,888</u>	<u>1,310,235</u>
Equity			
Equity attributable to owners of the parent			
Issued capital	27	217,182	217,182
Treasury shares held under the employee trust benefit scheme	28	(34,848)	(75,391)
Reserves	29	<u>1,136,554</u>	<u>1,168,444</u>
Total equity		<u>1,318,888</u>	<u>1,310,235</u>

Wang Wenjing
Director

Yang Yuchun
Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2018

	Attributable to owners of the parent								
	Issued capital	Treasury shares held under the employee trust benefit scheme (iii)	Capital reserve (i)	Merge reserve	Share-based payment reserve (iv)	Statutory reserve (ii)	Exchange fluctuation reserve	Retained profits	Total equity
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2018	217,182	(180,847)	922,821	(4)	108,145	53,592	2,198	48,819	1,171,906
Profit for the year	-	-	-	-	-	-	-	106,812	106,812
Other comprehensive loss for the year:									
Exchange differences related to foreign operations	-	-	-	-	-	-	(283)	-	(283)
Total comprehensive income for the year	-	-	-	-	-	-	(283)	106,812	106,529
Share-based payments (note 28)	-	-	-	-	31,800	-	-	-	31,800
Shares vested under the employee trust benefit scheme (note 28)	-	105,456	16,940	-	(122,396)	-	-	-	-
Transfer from retained profits	-	-	-	-	-	10,729	-	(10,729)	-
At 31 December 2018	<u>217,182</u>	<u>(75,391)</u>	<u>939,761*</u>	<u>(4)*</u>	<u>17,549*</u>	<u>64,321*</u>	<u>1,915*</u>	<u>144,902*</u>	<u>1,310,235</u>

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Year ended 31 December 2019

	Attributable to owners of the parent								
	Issued capital	Treasury shares held under the employee trust benefit scheme (iii)	Capital reserve (i)	Merge reserve	Share-based payment reserve (iv)	Statutory reserve (ii)	Exchange fluctuation reserve	Retained profits	Total equity
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2019	217,182	(75,391)	939,761	(4)	17,549	64,321	1,915	144,902	1,310,235
Profit for the year	-	-	-	-	-	-	-	92,418	92,418
Other comprehensive loss for the year:									
Exchange differences on translation of foreign operations	-	-	-	-	-	-	(38)	-	(38)
Total comprehensive income for the year	-	-	-	-	-	-	(38)	92,418	92,380
Final 2018 dividend declared (note 11)	-	-	-	-	-	-	-	(97,958)	(97,958)
Share-based payments (note 28)	-	-	-	-	5,649	-	-	-	5,649
Shares sold and vested under the employee trust benefit scheme (note 28)	-	40,543	(19,381)	-	(12,580)	-	-	-	8,582
Transfer from retained profits	-	-	-	-	-	9,175	-	(9,175)	-
At 31 December 2019	217,182	(34,848)	920,380*	(4)*	10,618*	73,496*	1,877*	130,187*	1,318,888

* These reserve accounts comprise the consolidated reserves of RMB1,136,554,000 (2018: RMB1,168,444,000) in the consolidated statement of financial position.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Year ended 31 December 2019

Notes:

- (i) Capital reserve represents the amount in excess of the par value paid by investors.
- (ii) In accordance with the Chinese Company Law, the Company and its subsidiaries (collectively referred to as the “**Group**”) are required to make appropriations to the Statutory Reserve Fund (“**SRF**”). At least 10% of the statutory after-tax profits of each company as determined in accordance with the People’s Republic of China (the “**PRC**”) applicable corporation law and regulations must be allocated to the SRF until the cumulative total of the SRF reaches 50% of the Company’s registered capital. Subject to approval from the relevant authorities of the PRC, the SRF may be used to offset any accumulated losses or increase the registered capital. The SRF is not available for dividend distributions to shareholders.
- (iii) Treasury shares held under the employee trust benefit scheme (the “**Scheme**”) represent the shares held by the trustees for the implementation of the Scheme which the Company entrusted the trustees to successively purchase and sell from domestic shareholders or the open market.
- (iv) The share-based payment reserve represents the cost of equity-settled transactions under the scheme, which is described in note 28 to the financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2019

	Notes	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Operating activities			
Profit before tax		90,861	110,208
Adjustments for:			
Finance costs	7	722	–
Exchange gains, net		(3,472)	(6,327)
Share of profits of an associate	16	(5,299)	(1,567)
Interest income	5	(36,094)	(29,817)
Fair value gains, net	5	(18,291)	(12,793)
Share-based payment expense	28	5,649	29,276
Depreciation of items of property, plant and equipment	6/13	1,253	2,688
Depreciation of right-of-use assets	6/14	7,064	–
Amortisation of intangible assets	6/15	29,251	35,450
Gains on disposal of property, plant and equipment		(39)	–
Impairment of inventories	18	–	5,658
Interest income on financial investments	5	–	(1,977)
Gains on disposal of financial investments	5	(5,512)	(6,416)
		66,093	124,383
Increase in inventories		(1,057)	(244)
Decrease/(Increase) in trade receivables		(121)	1,879
Decrease/(Increase) in prepayments, other receivables, other assets and interest receivables		(5,067)	3,216
Increase/(decrease) in trade payables		273	(168)
Increase in contract liability		77,141	109,321
Decrease in other payables and accruals		(11,502)	(28,083)
Cash generated from operations		125,760	210,304
Interest received		5,865	1,548
Income taxes refunded/(paid)		393	(14,368)
Net cash flows from operating activities		132,018	197,484

CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

Year ended 31 December 2019

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Investing activities		
Purchases of items of property, plant and equipment	(3,616)	(453)
Purchases of intangible assets	(681)	(22,254)
Purchases of financial investments	(154,000)	(494,000)
Refund/(purchase) of non-pledged time deposits with original maturity of more than three months when acquired and time deposits restricted from being used	(174,797)	(36,949)
Proceeds from disposal of equity investments at fair value through profit or loss	1,713	2,738
Proceeds from disposal of items of property, plant and equipment	167	85
Proceeds from disposal of financial investments	583,000	314,000
Interest on non-pledged time deposits with original maturity more than three months when acquired	20,326	26,506
Gains on disposal of financial investments	5,512	4,424
Gains on financial investments	18,020	7,460
	<u>295,644</u>	<u>(198,443)</u>
Financing activities		
Principal portion of lease payments	(7,094)	–
Interest paid of lease payments	(722)	–
Shares sold under the employee trust benefit scheme	8,582	–
Dividends paid	(99,411)	–
	<u>(98,645)</u>	<u>–</u>
Net cash flows from/(used in) investing activities		
	<u>295,644</u>	<u>(198,443)</u>
Net increase/(decrease) in cash and cash equivalents		
	329,017	(959)
Cash and cash equivalents at the beginning of year	188,381	189,478
Effect of foreign exchange rate changes, net	10	(138)
	<u>517,408</u>	<u>188,381</u>
Cash and cash equivalents at the end of year	<u>517,408</u>	<u>188,381</u>

CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

Year ended 31 December 2019

	<i>Notes</i>	2019 RMB'000	2018 RMB'000
Analysis of balances of cash and cash equivalents			
Cash and bank balances as stated in the statement of financial position	22	1,319,456	803,327
Non-pledged time deposits with original maturity of more than three months when acquired	22	(453,499)	(616,241)
Restricted cash and bank balance	22	(340,547)	–
Interest receivables	22	(12,862)	–
Cash equivalents as stated in prepayments, other receivables and other assets	22	<u>4,860</u>	<u>1,295</u>
Cash and cash equivalents as stated in the statement of cash flows		<u>517,408</u>	<u>188,381</u>

NOTES TO FINANCIAL STATEMENTS

31 December 2019

1. CORPORATE AND GROUP INFORMATION

Chanjet Information Technology Company Limited (the “**Company**”), formerly known as Chanjet Software Company Limited, was established in the People’s Republic of China (the “**PRC**”) as a company with limited liability on 19 March 2010. The Company became a joint stock company with limited liability on 8 September 2011 in the PRC and changed its name to Chanjet Information Technology Company Limited. The Company’s H shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”) on 26 June 2014. The registered office of the Company is located at Floor 3, Building 3, Yard 9, Yongfeng Road, Haidian District, Beijing, the PRC.

During the year, the Group was involved in the technical development, consulting, transfer, service and training of computer software, hardware and external devices, the sale of typing paper, computer consumables, computer software and hardware and external devices, and the provision of database service; information service of the second category value-added telecom business (restricted to internet information service); design, manufacturing, agency and publication of advertisement.

In the opinion of the directors of the Company, the holding company of the Company is Yonyou Network Technology Co., Ltd. (“**Yonyou**”) and the ultimate holding company of the Company is Beijing Yonyou Technology Co., Ltd., which was established in the PRC.

Information about subsidiaries

Particulars of the Company’s subsidiaries are as follows:

Name	Place and date of incorporation/ registration and place of operations	Nominal value of registered share capital	Percentage of equity attributable to the Company		Principal activities	Legal category
			Direct	Indirect		
Chanjet Information Technology Corporation (“ Chanjet U.S. ”) (note (a))	California, the United States 5 November 2012	USD15,500,000	100.00	–	Technical development of computer software	Limited liability corporation
Beijing Chanjet Yunhui Information Technology Co., Ltd. (“ Chanjet Yunhui ”) (note (b))	Beijing, China 12 April 2019	RMB10,000,000	100.00	–	Technical development, transfer and service of computer software	Limited liability corporation

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

1. CORPORATE AND GROUP INFORMATION (CONTINUED)

Information about subsidiaries (Continued)

Notes:

- (a) The paid-in capital of Chanjet U.S. as at 31 December 2019 was USD10,300,000.
- (b) Chanjet Yunhui was incorporated with registered capital of RMB10,000,000. The paid-in capital of Chanjet Yunhui as at 31 December 2019 was nil.

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

2.1 Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (“**IFRSs**”) (which include all International Financial Reporting Standards, International Accounting Standards (“**IASs**”) and Interpretations) issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for wealth management products and equity investments which have been measured at fair value. These financial statements are presented in Renminbi (“**RMB**”) and all values are rounded to the nearest thousand except when otherwise indicated.

Basis of consolidation

The consolidated financial statements include the financial statements of the Group for the year ended 31 December 2019. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.1 Basis of preparation (Continued)

Basis of consolidation (Continued)

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.2 Changes in accounting policies and disclosures

The Group has adopted the following new and revised IFRSs for the first time for the current year's financial statements.

Amendments to IFRS 9	<i>Prepayment Features with Negative Compensation</i>
IFRS 16	<i>Leases</i>
Amendments to IAS 19	<i>Plan Amendment, Curtailment or Settlement</i>
Amendments to IAS 28	<i>Long-term Interests in Associates and Joint Ventures</i>
IFRIC 23	<i>Uncertainty over Income Tax Treatments</i>
<i>Annual Improvements to IFRSs 2015-2017 Cycle</i>	Amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.2 Changes in accounting policies and disclosures (continued)

Except for the amendments to IFRS 9 and IAS 19, and *Annual Improvements to IFRSs 2015-2017 Cycle*, which are not relevant to the preparation of the Group's financial statements, the nature and the impact of the new and revised IFRSs are described below:

- (a) IFRS 16 replaces IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC-Int 15 *Operating Leases – Incentives* and SIC-Int 27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model to recognise and measure right-of-use assets and lease liabilities, except for certain recognition exemptions.

The Group has adopted IFRS 16 using the modified retrospective method with the date of initial application of 1 January 2019. Under this method, the standard has been applied retrospectively with the cumulative effect of initial adoption recognised as an adjustment to the opening balance of retained profits at 1 January 2019, and the comparative information for 2018 was not restated and continued to be reported under IAS 17 and related interpretations.

New definition of a lease

Under IFRS 16, a contract is, or contains, a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration. Control is conveyed where the customer has both the right to obtain substantially all of the economic benefits from use of the identified asset and the right to direct the use of the identified asset. The Group elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed. Therefore, the definition of a lease under IFRS 16 has been applied only to contracts entered into or changed on or after 1 January 2019.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.2 Changes in accounting policies and disclosures (Continued)

(a) (Continued)

As a lessee – Leases previously classified as operating leases

Nature of the effect of adoption of IFRS 16

The Group has lease contracts for various items of property and other equipment. As a lessee, the Group previously classified leases as either finance leases or operating leases based on the assessment of whether the lease transferred substantially all the rewards and risks of ownership of assets to the Group. Under IFRS 16, the Group applies a single approach to recognise and measure right-of-use assets and lease liabilities for all leases, except for two elective exemptions for leases of low-value assets (elected on a lease-by-lease basis) and leases with a lease term of 12 months or less (“**short-term leases**”) (elected by class of underlying asset). Instead of recognising rental expenses under operating leases on a straight-line basis over the lease term commencing from 1 January 2019, the Group recognises depreciation (and impairment, if any) of the right-of-use assets and interest accrued on the outstanding lease liabilities (as finance costs).

Impact on transition

Lease liabilities at 1 January 2019 were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at 1 January 2019 and included in lease liabilities. The right-of-use assets were measured at the amount of the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to the lease recognised in the statement of financial position immediately before 1 January 2019.

All these assets were assessed for any impairment based on IAS 36 on that date. The Group elected to present the right-of-use assets separately in the statement of financial position.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.2 Changes in accounting policies and disclosures (Continued)

(a) (Continued)

As a lessee – Leases previously classified as operating leases (Continued)

Impact on transition (Continued)

The Group has used the following elective practical expedients when applying IFRS 16 at 1 January 2019:

- Applying the short-term lease exemptions to leases with a lease term that ends within 12 months from the date of initial application
- Using hindsight in determining the lease term where the contract contains options to extend/terminate the lease

Financial impact at 1 January 2019

The impacts arising from the adoption of IFRS 16 at 1 January 2019 are as follows:

	Increase <i>RMB'000</i>
Assets	
Increase in right-of-use assets	19,113
Increase in total assets	<u>19,113</u>
Liabilities	
Increase in lease liabilities	19,113
Increase in total liabilities	<u>19,113</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.2 Changes in accounting policies and disclosures (continued)

(a) (Continued)

Financial impact at 1 January 2019 (continued)

The lease liabilities as at 1 January 2019 reconciled to the operating lease commitments as at 31 December 2018 are as follows:

	<i>RMB'000</i>
Operating lease commitments as at 31 December 2018	962
Less: Commitments relating to short-term leases and those leases with a remaining lease term ending on or before 31 December 2019	783
Commitments relating to leases of low-value assets	135
Add: Payments for optional extension periods not recognised as at 31 December 2018	<u>20,419</u>
Weighted average incremental borrowing rate as at 1 January 2019	<u>4.75%</u>
Discounted operating lease commitments as at 1 January 2019	<u>19,113</u>
Lease liabilities as at 1 January 2019	<u><u>19,113</u></u>

(b) Amendments to IAS 28 clarify that the scope exclusion of IFRS 9 only includes interests in an associate or joint venture to which the equity method is applied and does not include long-term interests that in substance form part of the net investment in the associate or joint venture, to which the equity method has not been applied. Therefore, an entity applies IFRS 9, rather than IAS 28, including the impairment requirements under IFRS 9, in accounting for such long-term interests. IAS 28 is then applied to the net investment, which includes the long-term interests, only in the context of recognising losses of an associate or joint venture and impairment of the net investment in the associate or joint venture. The Group assessed its business model for its long-term interests in associates and joint ventures upon adoption of the amendments on 1 January 2019 and concluded that the long-term interests in associates and joint ventures continued to be measured at amortised cost in accordance with IFRS 9. Accordingly, the amendments did not have any impact on the financial position or performance of the Group.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.2 Changes in accounting policies and disclosures (continued)

- (c) IFRIC 23 addresses the accounting for income taxes (current and deferred) when tax treatments involve uncertainty that affects the application of IAS 12 (often referred to as “uncertain tax positions”). The interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The interpretation specifically addresses (i) whether an entity considers uncertain tax treatments separately; (ii) the assumptions an entity makes about the examination of tax treatments by taxation authorities; (iii) how an entity determines taxable profits or tax losses, tax bases, unused tax losses, unused tax credits and tax rates; and (iv) how an entity considers changes in facts and circumstances. Upon adoption of the interpretation, the Group considered whether it has any uncertain tax positions. The Group determined, based on its tax compliance, that it is probable that its tax treatments (including those for the subsidiaries) will be accepted by the taxation authorities. Accordingly, the interpretation did not have any impact on the financial position or performance of the Group.

2.3 Issued but not yet effective International Financial Reporting Standards

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IFRS 3	<i>Definition of a Business</i> ¹
Amendments to IFRS 9, IAS 39 and IFRS 7	<i>Interest Rate Benchmark Reform</i> ¹
Amendments to IFRS 10 and IAS 28	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i> ⁴
IFRS 17	<i>Insurance Contracts</i> ²
Amendments to IAS 1 and IAS 8	<i>Definition of Material</i> ¹
Amendments to IAS 1	<i>Classification of Liabilities as Current or Non-current</i> ³

¹ Effective for annual periods beginning on or after 1 January 2020

² Effective for annual periods beginning on or after 1 January 2021

³ Effective for annual periods beginning on or after 1 January 2022

⁴ No mandatory effective date yet determined but available for adoption

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Further information about those IFRSs that are expected to be applicable to the Group is described below.

Amendments to IFRS 3 clarify and provide additional guidance on the definition of a business. The amendments clarify that for an integrated set of activities and assets to be considered a business, it must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. A business can exist without including all of the inputs and processes needed to create outputs. The amendments remove the assessment of whether market participants are capable of acquiring the business and continue to produce outputs. Instead, the focus is on whether acquired inputs and acquired substantive processes together significantly contribute to the ability to create outputs. The amendments have also narrowed the definition of outputs to focus on goods or services provided to customers, investment income or other income from ordinary activities. Furthermore, the amendments provide guidance to assess whether an acquired process is substantive and introduce an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The Group expects to adopt the amendments prospectively from 1 January 2020. Since the amendments apply prospectively to transactions or other events that occur on or after the date of first application, the Group will not be affected by these amendments on the date of transition.

Amendments to IFRS 9, IAS 39 and IFRS 7 address the effects of interbank offered rate reform on financial reporting. The amendments provide temporary reliefs which enable hedge accounting to continue during the period of uncertainty before the replacement of an existing interest rate benchmark. In addition, the amendments require companies to provide additional information to investors about their hedging relationships which are directly affected by these uncertainties. The amendments are effective for annual periods beginning on or after 1 January 2020. Early application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.3 Issued but not yet effective International Financial Reporting Standards (Continued)

Amendments to IFRS 10 and IAS 28 address an inconsistency between the requirements in IFRS 10 and in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to IFRS 10 and IAS 28 was removed by the IASB in December 2015 and a new mandatory effective date will be determined after the completion of a broader review of accounting for associates and joint ventures. However, the amendments are available for adoption now.

Amendments to IAS 1 and IAS 8 provide a new definition of material. The new definition states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. The amendments clarify that materiality will depend on the nature or magnitude of information. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users. The Group expects to adopt the amendments prospectively from 1 January 2020. The amendments are not expected to have any significant impact on the Group's financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies

Investments in associates

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investments in associates are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

The Group's share of the post-acquisition results and other comprehensive income of associates is included in the consolidated statement of profit or loss and consolidated other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's investments in the associates, except where unrealised losses provide evidence of an impairment of the assets transferred. Goodwill arising from the acquisition of associates is included as part of the Group's investments in associates.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

When an investment in an associate is classified as held for sale, it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Fair value measurement

The Group measures its equity investments at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 – based on quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly

Level 3 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, contract assets, deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the statement of profit or loss in the period in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
 - (i) has control or joint control over the Group;
 - (ii) has significant influence over the Group; or
 - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
 - (i) the entity and the Group are members of the same group;
 - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
 - (iii) the entity and the Group are joint ventures of the same third party;
 - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
 - (vi) the entity is controlled or jointly controlled by a person identified in (a);
 - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
 - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Property, plant and equipment and depreciation

Property, plant and equipment, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Motor vehicles	16.2%
Office equipment, furniture and fittings	19.4%–66.7%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the statement of profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

Software copyrights and licences

Purchased software copyrights and licences are stated at cost less any impairment losses and are amortised on the straight-line basis over their estimated useful lives of 10 years.

Research and development costs

All research costs are charged to profit or loss as incurred.

Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

Deferred development costs are stated at cost less any impairment losses and are amortised using the straight-line basis over the commercial lives of the underlying products of five years, commencing from the date when the products are put into commercial production.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Leases (applicable from 1 January 2019)

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

(a) Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

Office buildings	3 years
Other equipment	2 years

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Leases (applicable from 1 January 2019) (Continued)

Group as a lessee (continued)

(b) Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Leases (applicable from 1 January 2019) (continued)

Group as a lessee (continued)

(c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of office buildings and other equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of other equipment that are considered to be of low value. Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

Leases (applicable before 1 January 2019)

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased by the Group under operating leases are included in non-current assets, and rentals receivable under the operating leases are credited to the statement of profit or loss on the straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under operating leases net of any incentives received from the lessor are charged to profit or loss on the straight-line basis over the lease terms.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Investments and other financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition" below.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows, while financial assets classified and measured at fair value through other comprehensive income are held within a business model with the objective of both holding to collect contractual cash flows and selling. Financial assets which are not held within the aforementioned business models are classified and measured at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Investments and other financial assets (Continued)

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at amortised cost (debt instruments)

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the statement of profit or loss when the asset is derecognised, modified or impaired.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on equity investments classified as financial assets at fair value through profit or loss are also recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Impairment of financial assets

The Group recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Impairment of financial assets (Continued)

General approach

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial assets at amortised cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables and contract assets which apply the simplified approach as detailed below.

- | | | |
|---------|---|--|
| Stage 1 | – | Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs |
| Stage 2 | – | Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs |
| Stage 3 | – | Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Impairment of financial assets (Continued)

Simplified approach

For trade receivables and contract assets that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as payables, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables and an amount due to the ultimate holding company.

Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

Financial liabilities at amortised cost (loans and borrowings)

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the statement of profit or loss.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

Treasury shares

Own equity instruments which are reacquired and held by the Company or the Group (treasury shares) are recognised directly in equity at cost. No gain or loss is recognised in the statement of profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the first-in, first-out basis and, in the case of work in progress and finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

Provisions

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, and associates, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Income tax (Continued)

Deferred tax assets are recognised for all deductible temporary differences, and the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

Revenue recognition

Revenue from contracts with customers

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

When the contract contains a financing component which provides the customer with a significant benefit of financing the transfer of goods or services to the customer for more than one year, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction between the Group and the customer at contract inception. When the contract contains a financing component which provides the Group a significant financial benefit for more than one year, revenue recognised under the contract includes the interest expense accreted on the contract liability under the effective interest method. For a contract where the period between the payment by the customer and the transfer of the promised goods or services is one year or less, the transaction price is not adjusted for the effects of a significant financing component, using the practical expedient in IFRS 15.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Revenue recognition (Continued)

Revenue from contracts with customers (continued)

(a) Sale of products

The Group's contracts for sales of software commonly involve the delivery of software as well as post-contract support services ("PCS"). Contracts for bundled sales of software and PCS are comprised of two performance obligations because the promises to transfer the software and provide PCS are capable of being distinct and separately identifiable. Accordingly, the transaction price is allocated based on the relative standalone selling prices of the software and PCS. Revenue from the sale of products is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the software while revenue from PCS is recognised over time.

(b) Rendering of services

The Group provides cloud services. Revenue from cloud services is recognised over time, using an input method to measure progress towards complete satisfaction of the service, because the customer simultaneously receives and consumes the benefits provided by the Group. The input method recognises revenue on the basis of the service period expended relative to the total service period to complete the service.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Revenue recognition (continued)

Other income

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Dividend income is recognised when the shareholders' right to receive payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional. Contract assets are subject to impairment assessment, details of which are included in the accounting policies for impairment of financial assets.

Contract liabilities

A contract liability is recognised when a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).

Contract costs

Other than the costs which are capitalised as intangible assets, costs incurred to fulfil a contract with a customer are capitalised as an asset if all of the following criteria are met:

- (a) The costs relate directly to a contract or to an anticipated contract that the entity can specifically identify.
- (b) The costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future.
- (c) The costs are expected to be recovered.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Contract costs (Continued)

The capitalised contract costs are amortised and charged to the statement of profit or loss on a systematic basis that is consistent with the pattern of the revenue to which the asset related is recognised. Other contract costs are expensed as incurred.

Share-based payments

The Group operates an employee trust benefit scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("**equity-settled transactions**").

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined using the Black-Scholes Model and the Monte Carlo method, further details of which are given in note 28 to the financial statements.

The cost of equity-settled transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the statement of profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (Continued)

Share-based payments (Continued)

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of treasury shares acquired for the Scheme is reflected as additional share dilution in the computation of earnings per share.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Other employee benefits

Pension scheme

The employees of the Company and its subsidiary which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. These subsidiaries are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme.

The Company's employees in the United States who participate in the 401(k) Plan may contribute pre-tax compensation subject to Internal Revenue Service limitations and the terms and conditions of the 401(k) Plan. Both the participation from the employees and the corresponding contributions from the US subsidiary into the 401(k) Plan are not required but optional.

Termination benefits

Termination benefits are recognised at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs involving the payment of termination benefits.

Dividends

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in note 11 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Foreign currencies

These financial statements are presented in RMB, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The functional currencies of certain overseas subsidiaries are currencies other than RMB. As at the end of the reporting period, the assets and liabilities of these entities are translated into RMB at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into RMB at the weighted average exchange rates for the year.

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

For the purpose of the consolidated statement of cash flows, the cash flows of an overseas subsidiary are translated into RMB at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of an overseas subsidiary which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

Significant judgement in determining the lease term of contracts with renewal options

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate.

Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

Leases – Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in a lease, and therefore, it uses an incremental borrowing rate (“**IBR**”) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group “would have to pay”, which requires estimation when no observable rates are available (such as the Group that does not enter into financing transactions). The Group estimates the IBR using observable inputs (such as market interest rates) when available.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Estimation uncertainty (Continued)

Impairment of non-financial assets (other than goodwill)

The Group assesses whether there are any indicators of impairment for all non-financial assets (including the right-of-use assets) at the end of each reporting period. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs to disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit, and choose a suitable discount rate in order to calculate the present value of those cash flows.

Deferred tax assets

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31 December 2019 was RMB4,795,000 (2018: Nil). The amount of unrecognised tax losses at 31 December 2019 was RMB38,309,000 (2018: RMB35,735,000). Further details are contained in note 26 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Estimation uncertainty (continued)

Fair value of unlisted equity investments

The unlisted equity investments have been valued based on a market-based valuation technique as detailed in note 35 to the financial statements. The valuation requires the Group to determine the comparable public companies (peers) and select the price multiple. In addition, the Group makes estimates about the discount for illiquidity and size differences. The Group classifies the fair value of these investments as Level 3. The fair value of the unlisted equity investments at 31 December 2019 was RMB54,302,000 (2018: RMB46,170,000). Further details are included in note 17 to the financial statements.

Useful life of intangible asset

The useful life of software is estimated based on historical experience, which includes the actual useful lives of similar assets and changes in technology.

Share-based payments

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value requires determining the most appropriate valuation model for a grant of equity instruments, which is dependent on the terms and conditions of the grant. This also requires determining the most appropriate inputs to the valuation model including the expected life, volatility and dividend yield and making assumptions about them. Continuous estimation is required for the calculation of the cumulative share-based payment cost at each reporting date until vesting, including estimate of the number of trust benefit units that will vest. Details of share-based payments are contained in note 28 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

4. OPERATING SEGMENT INFORMATION

For management purposes, the Group's operating activities are attributable to a single operating segment, which is the sale of products and the provision of related services as well as other related products. Therefore, no analysis by operating segment is presented.

Geographical information

Since all of the Group's revenue was generated from the sale of products and the provision of related services in Mainland China and 99% of the Group's identifiable non-current assets were located in Mainland China, no geographical information in accordance with IFRS 8 *Operating Segments* is presented.

Information about a major customer

Since no revenue amounting to 10% or more of the Group's revenue was derived from sales to a single customer during the year, including sales to a group of entities which are known to be under common control with any customer, no major customer information in accordance with IFRS 8 *Operating Segments* is presented.

5. REVENUE, OTHER INCOME AND GAINS

An analysis of revenue is as follows:

	2019	2018
	RMB'000	RMB'000
Revenue from contracts with customers		
Sale of products	298,350	331,512
Rendering of services	163,954	96,266
Sale of purchased goods	1,098	1,163
	463,402	428,941

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

Revenue from contracts with customers

(i) Disaggregated revenue information

	2019 RMB'000	2018 RMB'000
Timing of revenue recognition		
Goods transferred at a point in time	299,448	332,675
Services transferred over time	163,954	96,266
Total revenue from contracts with customers	463,402	428,941

The following table shows the amounts of revenue recognised in the current reporting period that were included in the contract liabilities at the beginning of the reporting period:

	2019 RMB'000	2018 RMB'000
Revenue recognised that was included in contract liabilities at the beginning of the reporting period:		
Rendering of services	72,358	51,338

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

Revenue from contracts with customers (Continued)

(ii) Performance obligations

Information about the Group's performance obligations is summarised below:

Sale of products

The performance obligation is satisfied upon delivery and customer acceptance of software and payment in advance is normally required. No contract provides customers with a right of return which give rise to variable consideration subject to constraint.

Rendering of services

The performance obligation is satisfied over time as services are rendered and payment in advance is normally required.

The amounts of transaction prices allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) as at 31 December are as follows:

	2019 RMB'000	2018 <i>RMB'000</i>
Amounts expected to be recognised as revenue:		
Within one year	84,553	72,358
After one year	101,909	36,963
	186,462	109,321

The amounts of transaction prices allocated to the remaining performance obligations which are expected to be recognised after one year relate to services, of which the performance obligations are to be satisfied within three years. All the other amounts of transaction prices allocated to the remaining performance obligations are expected to be recognised as revenue within one year.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

An analysis of other income and gains is as follows:

	2019 RMB'000	2018 RMB'000
Other income		
Value-added tax refunds	35,879	54,286
Government grants	1,130	1,600
Interest income	36,094	29,817
Other interest income from financial assets at fair value through profit or loss	-	1,977
	<hr/>	<hr/>
Gains		
Gains on disposal of financial investments	5,512	6,416
Financial assets at fair value through profit or loss:		
Mandatorily classified as such, including those held for trading	7,159	10,541
Designated as such upon initial recognition	11,132	2,252
Exchange gains, net	3,472	6,333
Others	1,976	1,135
	<hr/>	<hr/>
	102,354	114,357
	<hr/> <hr/>	<hr/> <hr/>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

6. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

	<i>Notes</i>	2019 RMB'000	2018 RMB'000
Cost of software sold		4,733	6,141
Cost of services provided		37,965	23,256
Cost of purchased goods sold		461	602
		<hr/>	<hr/>
Total cost of sales		43,159	29,999
		<hr/> <hr/>	<hr/> <hr/>
Depreciation of property, plant and equipment	13	1,253	2,688
Depreciation of right-of-use assets	14	7,064	–
Amortisation of intangible assets	15	29,251	35,450
Minimum lease payments under operating leases		–	16,010
Lease payments not included in the measurement of lease liabilities		3,229	–
Research and development costs (<i>note</i>)		138,629	107,306
Auditor's remuneration		2,915	1,840
Employee benefit expenses (including directors', supervisors' and chief executive's remuneration other than below):		282,591	246,382
Equity-settled share-based expense		5,649	31,800
Pension scheme contributions		26,464	26,103
		<hr/>	<hr/>
		314,704	304,285
Less: Employee benefit expenses being capitalised in intangible assets		–	(18,069)
		<hr/>	<hr/>
		314,704	286,216
		<hr/> <hr/>	<hr/> <hr/>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

6. PROFIT BEFORE TAX (CONTINUED)

	<i>Notes</i>	2019 RMB'000	2018 <i>RMB'000</i>
Exchange gains, net	5	(3,472)	(6,333)
Impairment of financial assets, net:			
Write-down of inventories to net realisable value	18	-	5,658
Financial assets at fair value through profit or loss:			
Mandatorily classified as such, including those			
held for trading	5	(7,159)	(10,541)
Designated as such upon initial recognition	5	(11,132)	(2,252)

Note:

During the year ended 31 December 2019, research and development costs of approximately RMB135,691,000 (2018: RMB104,534,000) were included in employee benefit expenses.

7. FINANCE COSTS

An analysis of finance costs is as follows:

	2019 RMB'000	2018 <i>RMB'000</i>
Interest on lease liabilities	722	-

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION

Directors', supervisors' and chief executive's remuneration for the year, disclosed pursuant to the Listing Rules, section 383(1)(a), (b), (c) and (d) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	2019 RMB'000	2018 RMB'000
Fees ¹	610	610
Other emoluments:		
Salaries, allowances and benefits in kind	2,303	2,641
Performance related bonuses	840	878
Termination benefits	1,546	–
Social security contributions other than pension ²	242	242
Pension scheme contributions ³	203	227
	5,744	4,598

¹ Directors and supervisors, except for independent non-executive directors and independent supervisors, did not receive any remuneration for their services in the respective capacities as directors and supervisors. During the years ended 31 December 2018 and 2019, except for Mr. Zeng Zhiyong who was paid by the Group as a compensation for loss of office in 2019, no remuneration was paid by the Group to any directors, supervisors and the chief executive as an inducement to join or upon joining the Group or as compensation for loss of office.

² The social security contributions other than pension represented the Group's statutory contributions directly to the PRC government, and are determined based on a certain percentage of the salaries of the directors, supervisors and the chief executive.

³ The pension scheme contributions represented the Company's statutory contributions to a defined contribution pension scheme organised by the PRC government, and are determined based on a certain percentage of the salaries of the directors, supervisors and the chief executive.

As of 31 December 2019 and at any time during the reporting period, save as set out in note 33 to the financial statements, there were no material interests of directors or supervisors in the transactions, arrangements or contracts entered into by the Company or the Group.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

(a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Mr. Chen, Kevin Chien-wen	150	150
Mr. Lau, Chun Fai Douglas	150	150
Mr. Chen Shuning	150	150
	450	450

There were no other emoluments payable to the independent non-executive directors during the year (2018: Nil).

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

(b) Executive directors and non-executive directors

The Group's board of directors was comprised of two (2018: two) executive directors whose names were Mr. Zeng Zhiyong and Mr. Yang Yuchun and two (2018: two) non-executive directors whose names were Mr. Wang Wenjing and Mr. Wu Zhengping. Mr. Zeng Zhiyong has resigned as an executive director of the Group and the vice chairman from 10 July 2019 and received emoluments from 1 January to 10 July 2019. Directors' and chief executive's remuneration for the year is as follows:

2019	Salaries, allowances and benefits		Performance-related bonuses	Termination benefits	Social security contributions other than pension ²	Pension scheme contributions ³	Total
	Fees RMB'000	in kind RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Non-executive directors:							
Mr. Wang Wenjing	-	-	-	-	-	-	-
Mr. Wu Zhengping	-	-	-	-	-	-	-
Executive directors:							
Mr. Zeng Zhiyong	-	787	34	1,546	75	88	2,530
Mr. Yang Yuchun	-	1,126	708	-	76	50	1,960
	-	1,913	742	1,546	151	138	4,490

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

(b) Executive directors and non-executive directors (Continued)

2018	Fees <i>RMB'000</i>	Salaries, allowances and benefits in kind <i>RMB'000</i>	Performance- related bonuses <i>RMB'000</i>	Termination benefits <i>RMB'000</i>	Social security contributions other than pension ² <i>RMB'000</i>	Pension scheme contributions ³ <i>RMB'000</i>	Total <i>RMB'000</i>
Non-executive directors:							
Mr. Wang Wenjing	-	-	-	-	-	-	-
Mr. Wu Zhengping	-	-	-	-	-	-	-
Executive directors:							
Mr. Zeng Zhiyong	-	1,218	396	-	92	108	1,814
Mr. Yang Yuchun	-	1,047	390	-	69	55	1,561
	-	2,265	786	-	161	163	3,375

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year.

(c) Chief executive

Mr. Yang Yuchun was also the chief executive of the Company.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

(d) Supervisors

2019	Fees	Salaries, allowances and benefits in kind	Performance- related bonuses	Social security contributions other than pension ²	Pension scheme contributions ³	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Shareholder representative supervisors:						
Mr. Guo Xinping	-	-	-	-	-	-
Mr. Zhang Peilin	-	-	-	-	-	-
Independent supervisors:						
Mr. Ruan Guangli	80	-	-	-	-	80
Mr. Ma Yongyi	80	-	-	-	-	80
Employee representative supervisors (as the employees of the Company):						
Mr. Cai Jingsheng	-	196	42	46	33	317
Ms. Ren Jie ⁴	-	194	56	45	32	327
	<u>160</u>	<u>390</u>	<u>98</u>	<u>91</u>	<u>65</u>	<u>804</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

(d) Supervisors (continued)

2018	Fees <i>RMB'000</i>	Salaries, allowances and benefits in kind <i>RMB'000</i>	Performance- related bonuses <i>RMB'000</i>	Social security contributions other than pension ² <i>RMB'000</i>	Pension scheme contributions ³ <i>RMB'000</i>	Total <i>RMB'000</i>
Shareholder representative supervisors:						
Mr. Guo Xinping	-	-	-	-	-	-
Mr. Zhang Peilin	-	-	-	-	-	-
Independent supervisors:						
Mr. Ruan Guangli	80	-	-	-	-	80
Mr. Ma Yongyi	80	-	-	-	-	80
Employee representative supervisors (as the employees of the Company):						
Mr. Deng Xuexin ⁴	-	87	20	17	14	138
Mr. Cai Jingsheng	-	174	40	38	30	282
Ms. Ren Jie ⁴	-	115	32	26	20	193
	<u>160</u>	<u>376</u>	<u>92</u>	<u>81</u>	<u>64</u>	<u>773</u>

⁴ On 20 April 2018, Mr. Deng Xuexin resigned from his position as an employee representative supervisor, and Ms. Ren Jie replaced him as the employee representative supervisor.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

(d) Supervisors (Continued)

In addition to the remuneration shown in the above table, during the year ended 31 December 2019, certain directors and supervisors were granted trust benefit units in respect of their services to the Group under the Scheme of the Company, further details of which are set out in note 28 to the financial statements. The fair value of such trust benefit units, which has been recognised in the financial statements over the vesting period, was determined as at the date of grant. The amounts included in the financial statements for the share-based payment expense relating to the trust benefit units granted to Mr. Zeng Zhiyong, Mr. Yang Yuchun, Mr. Cai Jingsheng and Ms. Ren Jie were approximately nil, RMB2,968,000, RMB24,000, and nil, respectively.

During the year ended 31 December 2018, the amounts included in the financial statements for the share-based payment expense relating to the trust benefit units granted to Mr. Zeng Zhiyong, Mr. Yang Yuchun, Mr. Deng Xuexin, Mr. Cai Jingsheng and Ms. Ren Jie were approximately RMB2,386,000, RMB4,821,000, RMB69,000, RMB84,000 and nil, respectively. The Group appointed Ms. Ren Jie as an employee representative supervisor in 2018. No share-based payment expense relating to the trust benefit units granted to Ms. Ren Jie was included in the financial statements.

9. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included two directors (2018: two), Mr. Zeng Zhiyong and Mr. Yang Yuchun, details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining three highest paid employees who are not a director, a supervisor, or chief executive of the Company are as follows:

	2019	2018
	RMB'000	RMB'000
Salaries, allowances and benefits in kind	4,261	6,547
Performance-related bonuses	1,676	1,108
Social security contributions other than pension	227	231
Pension scheme contributions	150	141
	6,314	8,027

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

9. FIVE HIGHEST PAID EMPLOYEES (CONTINUED)

During the years ended 31 December 2018 and 2019, no remuneration was paid by the Group as an inducement to the five highest paid individuals for joining or upon joining the Group. During the year ended 31 December 2019, the remuneration in the amount of RMB1,546,000 (2018: RMB2,176,000) was paid by the Group to Mr. Zeng Zhiyong (2018: Mr. Xue Feng) as a compensation for loss of office. None of the five highest paid individuals has waived any remuneration during the years ended 31 December 2018 and 2019.

The number of non-director, non-supervisor and non-chief executive highest paid employees whose remuneration fell within the following bands is as follows:

	Number of employees	
	2019	2018
HK\$1,000,001 to HK\$1,500,000	1	1
HK\$1,500,001 to HK\$2,000,000	1	–
HK\$3,000,001 to HK\$3,500,000	–	1
HK\$4,000,001 to HK\$4,500,000	1	–
HK\$4,500,001 to HK\$5,000,000	–	1
	<u>3</u>	<u>3</u>

In addition to the remuneration shown in the above table, during the years ended 31 December 2018 and 2019, trust benefit units were granted to two (2018: two) non-director, non-supervisor and non-chief executive highest paid employees in respect of their services under the Scheme of the Group, further details of which are set out in note 28 to the financial statements. During the year, the share-based payment expense relating to the trust benefit units granted to non-director, non-supervisor and non-chief executive highest paid employees was approximately RMB77,000 in aggregate (2018: RMB4,066,000). The share-based payment benefits relating to the trust benefit units granted to non-director, non-supervisor and non-chief executive highest paid employees are not included in the above analysis.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

10. INCOME TAX

	2019	2018
	RMB'000	RMB'000
Current tax	-	358
Deferred tax	<u>(1,557)</u>	<u>3,038</u>
Total tax charge/(credit) for the year	<u><u>(1,557)</u></u>	<u><u>3,396</u></u>

Pursuant to the relevant laws and regulations in the PRC, the statutory enterprise income tax rate of 25% was applied to the Company for the years ended 31 December 2018 and 2019.

The Company enjoyed a 10% income tax rate as a key software enterprise included in the state planning and was entitled to deduct qualifying research and development expense from taxable profit during the year ended 31 December 2018.

The Company was subject to income tax at the rate of 15% as a qualified high and new technology enterprise and entitled to deduct qualifying research and development expense from taxable profit during the year ended 31 December 2019.

The subsidiary incorporated in the United States was subject to income tax at the rate of 21% for the years ended 31 December 2018 and 2019.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

10. INCOME TAX (CONTINUED)

A reconciliation of the income tax expense/credit applicable to profit/loss before tax at the respective applicable rates for the Group to the income tax expense at the effective tax rate is as follows:

2019

	Mainland China		USA		Total	
	RMB'000	%	RMB'000	%	RMB'000	%
Profit/(loss) before tax	<u>93,435</u>		<u>(2,574)</u>		<u>90,861</u>	
Tax at the applicable tax rate	23,359	25.0	(541)	21.0	22,818	25.1
Effect of different income tax rates (note 1)	980	1.0	-	-	980	1.1
Effect on opening deferred tax of increase in rates	(87)	(0.1)	-	-	(87)	(0.1)
Effect of tax incentives (note 2)	(25,622)	(27.4)	-	-	(25,622)	(28.2)
Profits attributable to an associate	(1,325)	(1.4)	-	-	(1,325)	(1.5)
Expenses not deductible for tax (note 3)	1,138	1.2	-	-	1,138	1.3
Tax losses and deductible temporary differences not recognised	-	-	541	(21.0)	541	0.6
Tax credit at the Group's effective rate	<u>(1,557)</u>	<u>(1.7)</u>	<u>-</u>	<u>-</u>	<u>(1,557)</u>	<u>(1.7)</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

10. INCOME TAX (CONTINUED)

2018

	Mainland China		USA		Total	
	RMB'000	%	RMB'000	%	RMB'000	%
Profit/(loss) before tax	<u>117,519</u>		<u>(7,311)</u>		<u>110,208</u>	
Tax at the applicable tax rate	29,380	25.0	(1,536)	21.0	27,844	25.3
Effect of different income tax rates (note 1)	(5,125)	(4.4)	-	-	(5,125)	(4.7)
Effect of tax incentives (note 2)	(25,210)	(21.5)	-	-	(25,210)	(22.9)
Adjustments in respect of current tax of previous periods	392	0.3	(413)	5.6	(21)	(0.1)
Profits attributable to an associate	(392)	(0.3)	-	-	(392)	(0.4)
Expenses not deductible for tax (note 3)	757	0.6	103	(1.4)	860	0.8
Tax losses and deductible temporary differences not recognised	<u>4,007</u>	<u>3.4</u>	<u>1,433</u>	<u>(19.6)</u>	<u>5,440</u>	<u>4.9</u>
Tax charge/(credit) at the Group's effective rate	<u>3,809</u>	<u>3.2</u>	<u>(413)</u>	<u>5.6</u>	<u>3,396</u>	<u>3.1</u>

Notes:

(1) The effect of different income tax rates represented the reduced amount of tax payment due to income tax exemption in the year. The Company enjoyed a 10% income tax rate during the year ended 31 December 2018. The Company is subject to a 15% income tax rate for the year ended 31 December 2019.

(2) The effect of tax incentives represented income tax benefits on research and development expenditure. High-technology enterprises were also entitled to deduct qualifying research and development expenses from taxable profits.

During each of the years of 2018 and 2019, upon approval, the Company was entitled to an additional 75% of deduction of research and development expenditure for tax declaration.

(3) The expenses not deductible for tax mainly comprised entertainment expenses exceeding the deductible limit and non-deductible share-based payment expenses and other non-qualified deductible expenses.

The share of tax attributable to an associate amounting to RMB1,325,000 (2018: RMB392,000) is included in "Share of profits of an associate" in the consolidated statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

11. DIVIDENDS

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Proposal final dividend – RMB0.40 (2018: RMB0.46) per ordinary share	86,873	99,904

The proposed final dividend for 2019 is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

The final 2018 dividend declared attributable to the forfeited shares held by the trustees under the Scheme of RMB1,946,000 will be collected by the Group when the Scheme expires and the trust is liquidated.

12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 213,688,609 (2018: 209,385,795) in issue during the year, as adjusted to reflect the target shares purchased by the trustees and target shares vested under the Scheme.

The calculation of the diluted earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares, which includes the weighted average number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential ordinary shares into ordinary shares.

The calculations of basic and diluted earnings per share are based on:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Earnings		
Profit attributable to ordinary equity holders of the parent	92,418	106,812
Adjustment of the dividend for the holders of target shares that estimated to be vested under the Scheme	(190)	–
Adjusted profit attributable to ordinary equity holders of the parent	92,228	106,812

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT (CONTINUED)

	Number of shares	
	2019	2018
Shares		
Weighted average number of ordinary shares in issue during the year used in the basic earnings per share calculation	213,688,609	209,385,795
Adjustment for the Scheme	459,292	2,914,304
	<u>214,147,901</u>	<u>212,300,099</u>
Weighted average number of ordinary shares for the purpose of the diluted earnings per share calculation	<u>214,147,901</u>	<u>212,300,099</u>

13. PROPERTY, PLANT AND EQUIPMENT

	Office equipment, furniture and fittings RMB'000	Motor vehicles RMB'000	Total RMB'000
Cost:			
At 1 January 2019	29,727	1,102	30,829
Additions	2,759	2	2,761
Disposals	(2,734)	-	(2,734)
	<u>29,752</u>	<u>1,104</u>	<u>30,856</u>
At 31 December 2019	<u>29,752</u>	<u>1,104</u>	<u>30,856</u>
Accumulated depreciation:			
At 1 January 2019	(28,355)	(1,066)	(29,421)
Charge for the year	(1,248)	(5)	(1,253)
Disposals	2,605	-	2,605
	<u>(26,998)</u>	<u>(1,071)</u>	<u>(28,069)</u>
At 31 December 2019	<u>(26,998)</u>	<u>(1,071)</u>	<u>(28,069)</u>
Net book value:			
At 31 December 2019	<u>2,754</u>	<u>33</u>	<u>2,787</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

13. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Office equipment, furniture and fittings <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Total <i>RMB'000</i>
Cost:			
At 1 January 2018	30,562	1,102	31,664
Additions	969	–	969
Disposals	(1,804)	–	(1,804)
	<u> </u>	<u> </u>	<u> </u>
At 31 December 2018	<u>29,727</u>	<u>1,102</u>	<u>30,829</u>
Accumulated depreciation:			
At 1 January 2018	(27,318)	(1,024)	(28,342)
Charge for the year	(2,717)	(42)	(2,759)
Disposals	1,680	–	1,680
	<u> </u>	<u> </u>	<u> </u>
At 31 December 2018	<u>(28,355)</u>	<u>(1,066)</u>	<u>(29,421)</u>
Net book value:			
At 31 December 2018	<u>1,372</u>	<u>36</u>	<u>1,408</u>

During the year ended 31 December 2019, the total amount of depreciation of property, plant and equipment for the Group was RMB1,253,000 which was charged to profit or loss.

During the year ended 31 December 2018, the total amount of depreciation of property, plant and equipment for the Group was RMB2,759,000, of which an amount of RMB2,688,000 was charged to profit or loss, and an amount of RMB71,000 was capitalised into deferred development costs.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

14. LEASES

The Group as a lessee

The Group has lease contracts for various items of office buildings and other equipment used in its operations. Leases of office buildings generally have lease terms between 1 and 3 years. Other equipment generally has lease terms of 12 months or less and/or is individually of low value. Generally, the Group is restricted from assigning and subleasing the leased assets outside the Group. There are several lease contracts that include extension and termination options, which are further discussed below.

(a) *Right-of-use assets*

The carrying amounts of the Group's right-of-use assets and the movements during the year are as follows:

	Office buildings RMB'000	Other equipment RMB'000	Total RMB'000
As at 1 January 2019	15,188	3,925	19,113
Additions	1,119	-	1,119
Adjustment	(60)	(628)	(688)
Depreciation charge	(5,415)	(1,649)	(7,064)
As at 31 December 2019	<u>10,832</u>	<u>1,648</u>	<u>12,480</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

14. LEASES (CONTINUED)

The Group as a lessee (Continued)

(b) Lease liabilities

The carrying amount of lease liabilities and the movements during the year are as follows:

	2019
	Lease liabilities
	RMB'000
Carrying amount at 1 January	19,113
New leases	1,119
Adjustment	(688)
Accretion of interest recognised during the year	722
Payments	(7,816)
	<hr/>
Carrying amount at 31 December	12,450
	<hr/> <hr/>
Analysed into:	
Current portion	7,164
Non-current portion	5,286
	<hr/> <hr/>

The maturity analysis of lease liabilities is disclosed in note 36 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

14. LEASES (CONTINUED)

The Group as a lessee (continued)

(c) *The amounts recognised in profit or loss in relation to leases are as follows:*

	2019 RMB'000
Interest on lease liabilities	722
Depreciation charge of right-of-use assets	7,064
Expense relating to short-term leases and other leases with remaining lease terms ended on or before 31 December 2019 (included in cost of sales and administrative expense)	2,432
Expense relating to leases of low-value assets (included in cost of sales and administrative expenses)	797
	<hr/>
Total amount recognised in profit or loss	11,015 <hr/> <hr/>

(d) *Extension and termination options*

The Group has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and they are aligned with the Group's business needs. There are no period following the exercise date of extension and termination options that are not included in the lease terms.

(e) *Total cash outflow for leases*

The total cash outflow for leases included in the statement of cash flows is as follows:

	2019 RMB'000
Within operating activities	3,229
Within financing activities	7,816
	<hr/>
	11,045 <hr/> <hr/>

The total future cash outflows relating to leases that have not yet commenced are disclosed in note 32 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

15. INTANGIBLE ASSETS

	Software copyrights and licenses <i>RMB'000</i>	Cloud application and platform <i>RMB'000</i>	Deferred development costs <i>RMB'000</i>	Others <i>RMB'000</i>	Total <i>RMB'000</i>
At 1 January 2019	1,653	58,507	-	3,964	64,124
Additions	156	-	-	525	681
Amortisation	(368)	(26,488)	-	(2,395)	(29,251)
At 31 December 2019	<u>1,441</u>	<u>32,019</u>	<u>-</u>	<u>2,094</u>	<u>35,554</u>
At 31 December 2019:					
Cost	3,729	180,312	-	4,845	188,886
Accumulated amortisation	(2,288)	(148,293)	-	(2,751)	(153,332)
Net carrying amount	<u>1,441</u>	<u>32,019</u>	<u>-</u>	<u>2,094</u>	<u>35,554</u>
At 1 January 2018	1,767	54,757	17,566	635	74,725
Additions	239	-	18,317	6,293	24,849
Transfer	-	35,883	(35,883)	-	-
Amortisation	(353)	(32,133)	-	(2,964)	(35,450)
At 31 December 2018	<u>1,653</u>	<u>58,507</u>	<u>-</u>	<u>3,964</u>	<u>64,124</u>
At 31 December 2018:					
Cost	3,573	184,593	-	9,276	197,442
Accumulated amortisation	(1,920)	(123,446)	-	(5,312)	(130,678)
Impairment	-	(2,640)	-	-	(2,640)
Net carrying amount	<u>1,653</u>	<u>58,507</u>	<u>-</u>	<u>3,964</u>	<u>64,124</u>

During the year ended 31 December 2019, an intangible asset classified as cloud application and platform has been derecognised by the Group. The cost of the derecognised intangible asset, the accumulated amortisation and impairment amount were RMB4,281,000, RMB1,641,000 and RMB2,640,000, respectively. No gain or loss arising from the derecognition of the intangible asset was recognised.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

16. INVESTMENT IN AN ASSOCIATE

On 1 September 2017, Beijing Chanjet Payment Technology Co., Ltd. (“**Chanjet Payment**”) ceased to be a subsidiary of the Company and has been treated as an investment in an associate in the consolidated statement of financial position of the Group.

	2019	2018
	RMB'000	RMB'000
Share of net assets	<u>75,034</u>	<u>69,735</u>
Provision for impairment	<u>-</u>	<u>-</u>
	<u>75,034</u>	<u>69,735</u>

The Group had no trade receivable and payable balances with the associate. The Group’s contract liabilities balance with the associate is disclosed in note 33 to the financial statements.

Particulars of the material associate is as follows:

Name	Nominal value of registered share capital	Place of incorporation/ registration and business	Percentage of ownership interest attributable to the Group	Principal activity
Chanjet Payment	RMB200,000,000	Beijing, China	19.28	Internet payment, bank card receipt and technical development

The Group’s shareholding in the associate comprise equity shares held by the Company.

Chanjet Payment, which is considered a material associate of the Group, is a strategic partner of the Group engaged in the payment business and is accounted for using the equity method.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

16. INVESTMENT IN AN ASSOCIATE (CONTINUED)

The amounts of current assets, non-current assets, current liabilities and net assets as at 31 December 2019 of Chanjet Payment adjusted for any differences in accounting policies and reconciled to the carrying amount in the consolidated financial statements were RMB900,555,000 (2018: RMB399,182,000), RMB8,141,000 (2018: RMB12,504,000), RMB758,686,000 (2018: RMB288,488,000) and RMB150,010,000 (2018: RMB123,198,000), respectively.

As at 31 December 2019, the Group's share of net assets of Chanjet Payment was RMB28,922,000 (2018: RMB23,753,000) and the carrying amount of the investment after the fair value adjustments made at the time of disposal was RMB75,034,000 (2018: RMB69,735,000).

The amount of revenue for the year ended 31 December 2019 of Chanjet Payment adjusted for any differences in accounting policies and reconciled to the carrying amount in the consolidated financial statements was RMB650,510,000 (2018: RMB155,208,000). The share of Chanjet Payment's profit and total comprehensive income for the year ended 31 December 2019 were RMB5,299,000 (2018: RMB1,567,000) and RMB5,299,000 (2018: RMB1,567,000), respectively.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

17. EQUITY INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2019	2018
	RMB'000	RMB'000
Unlisted equity investments, at fair value		
Beijing Yonyou Happiness Yunchuang Entrepreneurship Investment Centre (Limited Partnership)	28,816	23,296
Yonyou Mobile Telecommunications Technology Service Co.,. Ltd. (“ Yonyou Mobile ”)	23,535	17,863
Xi'an Rongke Telecommunications Technology Co.,. Ltd.	1,951	5,011
	54,302	46,170

The above equity investments as at 31 December 2019 were classified as financial assets at fair value through profit or loss as the Group has not elected to recognise the fair value gain or loss through other comprehensive income.

18. INVENTORIES

	2019	2018
	RMB'000	RMB'000
Raw materials	1,575	518
Purchased software	5,658	5,658
	7,233	6,176
Impairment	(5,658)	(5,658)
	1,575	518

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

19. TRADE RECEIVABLES

	2019 RMB'000	2018 <i>RMB'000</i>
Trade receivables	600	479
Impairment	-	-
	600	479

Only a very small portion of the Group's customers could enjoy the credit policy and the average trade credit period is approximately 90 days. Other customers are required to make payments in advance. The Group seeks to maintain strict control over its outstanding receivables. In view of the fact that the Group's trade receivables relate to diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing. Amounts included in trade receivables were denominated in RMB.

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date and net of loss allowance, is as follows:

	2019 RMB'000	2018 <i>RMB'000</i>
Within 90 days	46	479
90 days to 180 days	94	-
Over 180 days	460	-
	600	479

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written off if past due for more than one year and are not subject to enforcement activity.

The gross carrying amount of trade receivables at the end of the reporting period is mainly due from the related party, Sinotone (Beijing) Technology Co., Ltd. ("**Sinotone Tech**"). As at 31 December 2019, the trade receivable due from Sinotone Tech was RMB460,000 (2018: RMB471,000).

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

20. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	2019	2018
	RMB'000	RMB'000
Staff advances	53	100
Share purchase fund and dividend held by the trustee for share-based payments (<i>notes 1 and 3</i>)	6,289	4,413
Prepayments	2,363	2,057
Prepaid corporate income tax	4,218	4,940
Wealth management products (<i>note 2</i>)	–	120,000
Contract costs	4,033	–
Deposits, other receivables and other assets	10,053	8,348
	27,009	139,858
Less: non-current portion		
Share purchase fund and dividend held by the trustee for share-based payments (<i>notes 1 and 3</i>)	6,289	–
Current portion	20,720	139,858

Notes:

- (1) The share purchase fund held by the trustee for share-based payments was paid to Hwabao Trust Co., Ltd. in order to purchase the target shares under the Scheme. As at 31 December 2019, the share purchase fund has been deposited with an agreed deposit rate and will be collected when the Scheme expires and the trust is liquidated.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

20. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS (CONTINUED)

Notes: (continued)

- (2) The details and breakdown of each of wealth management products under prepayments, other receivables and other assets as at the 31 December 2018 are as follows:

Name of bank	Nature of products	Commencement date	Expiry date	Principal amount of deposit investment RMB'000	Carrying value RMB'000
Minsheng Bank	Structured deposits	12 April 2018	12 April 2019	60,000	60,000
CITIC Bank	Structured deposits	18 May 2018	18 May 2019	60,000	60,000
				120,000	120,000

- (3) The dividend paid for the forfeited shares held by the trustees under the Scheme will be collected by the Group when the Scheme expires, and the trust is liquidated.

Deposits and other receivables mainly represent interest receivables, rental deposits and deposits with suppliers. Where applicable, an impairment analysis is performed at each reporting date by considering the probability of default of comparable companies with published credit ratings. In the situation where no comparable companies with credit ratings can be identified, expected credit losses are estimated by applying a loss rate approach with reference to the historical loss record of the Group. The loss rate is adjusted to reflect the current conditions and forecasts of future economic conditions, as appropriate. The credit risk exposure and expected credit losses for the amount due from the share purchase fund held by the trustee for share-based payments, wealth management products and deposits and other receivables were immaterial as at 31 December 2019 and 2018.

The financial assets included in the above balances relate to receivables for which there was no recent history of default and past due amounts. As at 31 December 2019 and 2018, the loss allowance was assessed to be minimal.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

21. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2019	2018
	RMB'000	RMB'000
Wealth management products	66,921	384,541

The Group purchases various wealth management products issued by banks in Mainland China. As at 31 December 2019, the Group purchased wealth management products with the cost of RMB65,000,000 (2018: RMB374,000,000) from commercial banks. They were mandatorily classified as financial assets at fair value through profit or loss as their contractual cash flows are not solely payments of principal and interest.

The details and breakdown of each of financial assets at fair value through profit or loss as at the 31 December 2019 are as follows:

Name of bank	Nature of products	Commencement date	Expiry date	Principal amount of deposit investment RMB'000	Carrying value RMB'000
ZheShang Bank	Structured deposits	19 April 2019	19 April 2020	65,000	66,921
				65,000	66,921

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

21. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)

The details and breakdown of each of financial assets at fair value through profit or loss as at the 31 December 2018 are as follows:

Name of bank	Nature of products	Commencement date	Expiry date	Investment	Carrying value
				of deposit principal amount	
				RMB'000	RMB'000
Industrial Bank Co. Ltd.	Structured deposits	14 March 2018	11 March 2019	12,000	12,458
Xiamen International Bank	Bank financial management	16 March 2018	15 March 2019	57,000	59,489
Nanjing Bank	Structured deposits	13 April 2018	12 April 2019	60,000	62,207
Ningbo Bank	Structured deposits	15 June 2018	12 June 2019	45,000	46,357
Ningbo Bank	Structured deposits	28 June 2018	26 June 2019	15,000	15,391
The Bank of East Asia	Structured deposits	10 July 2018	10 July 2019	35,000	36,000
The Bank of East Asia	Structured deposits	6 December 2018	6 December 2019	30,000	30,218
Baoshang Bank Co., Ltd. ("Baoshang Bank") (note 22)	Structured deposits	17 August 2018	17 August 2019	50,000	51,175
Standard Chartered Bank	Structured deposits	24 October 2018	23 April 2019	70,000	71,246
				374,000	384,541

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

22. CASH AND BANK BALANCES

	2019	2018
	RMB'000	RMB'000
Cash on hand	10	133
Bank balances	104,330	61,953
Time deposits	1,215,116	741,241
	<hr/>	<hr/>
Cash and bank balances	1,319,456	803,327
Less: Non-pledged time deposits with original maturity of more than three months when acquired	(453,499)	(616,241)
Cash and bank balance restricted from being used	(340,547)	–
Interest receivables	(12,862)	–
Add: Cash equivalents as stated in prepayments, other receivables and other assets	4,860	1,295
	<hr/>	<hr/>
Cash and cash equivalents as stated in the consolidated statement of cash flows	517,408	188,381
	<hr/> <hr/>	<hr/> <hr/>

Cash at banks earns interest at floating rates based on daily bank deposit rates. Term deposits are made for varying periods depending on the immediate cash requirements of the Group, and earn interest at the respective time deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and bank balances approximate to their fair values.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

22. CASH AND BANK BALANCES (CONTINUED)

Details of the Company's deposits with Baoshang Bank included in cash and bank balances and financial assets at fair value through profit or loss are as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Cash and bank balances		
Bank balances	68	134
Time deposits	340,480	335,000
	340,548	335,134
Financial assets at fair value through profit or loss		
Structured deposit (<i>note 21</i>)	-	50,000
	340,548	385,134

In May 2019, Baoshang Bank was taken over by the takeover committee (the “**Takeover Committee**”) set up by the People's Bank of China, China Banking and Insurance Regulatory Commission in conjunction with other relevant parties for one year. As part of the takeover arrangement, a purchase and transfer of creditor's rights agreement (“**Agreement**”) was entered into between the Company, Deposit Insurance and Fund Management Company Limited (“**DIFM**”) and the Takeover Committee on 4 June 2019, pursuant to which part of the Company's claim on the deposit principal of RMB356,427,000 against Baoshang bank was changed into new deposits of the Company after the takeover of Baoshang Bank, and be guaranteed in full by the People's Bank of China, China Banking and Insurance Regulatory Commission and DIFM; the Company's remaining deposit principal of approximately RMB28,636,000 shall participate in subsequent claim for compensation in accordance with laws.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

22. CASH AND BANK BALANCES (CONTINUED)

In August 2019, upon the maturity of the structured deposit of RMB50,000,000, Baoshang Bank repaid part of the principal amounting to RMB46,282,000 together with part of the interest of RMB790,000 to the Company which were deposited with other banks by the Company, and remaining balance of the principal of RMB3,718,000 together with interest of RMB1,760,000 were renewed as fixed deposits with maturity date of August 2020. After the takeover, Baoshang Bank has paid the quarterly interest aggregating to RMB13,014,000 on the Company's time deposits on schedule to the Company, and such interests were all deposited with other banks by the Company. The balance deposited with Baoshang Bank decreased to RMB340,548,000 as at 31 December 2019 which comprised deposits of RMB310,151,000 guaranteed in full by the People's Bank of China, China Banking and Insurance Regulatory Commission and DIFM and non-guaranteed deposits and interests of RMB30,397,000 to participate in subsequent compensation claim pursuant to the Agreement. The non-guaranteed deposits comprised deposits placed with Beijing Branch and Inner Mongolia Autonomous Region ("**Inner Mongolia**") business department of Baoshang Bank respectively. As at 31 December 2019, deposits of RMB340,547,000 placed with Baoshang Bank are not available for the Company's use during the takeover period.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

22. CASH AND BANK BALANCES (CONTINUED)

Pursuant to the circular of 2020 first extraordinary general meeting (the “**EGM**”) of Huishang Bank Corporation Limited (“**Huishang Bank**”) dated 7 February 2020 and the announcement of poll results of the 2020 first extraordinary general meeting on 22 February 2020, the EGM has approved the resolutions of (i) the acquisition of part of assets and liabilities of other banking financial institution (including the acquisition of assets and liabilities of Beijing branch, Shenzhen branch, Chengdu branch and Ningbo branch of Baoshang Bank); and (ii) the participation in the initial establishment of a new provincial banking financial institution (the “**New Bank**”) that operates only in Inner Mongolia with finance and state-owned enterprises of Inner Mongolia and other promoters.

On 19 March 2020, Huishang Bank announced that it has entered into a promoters’ agreement with various other promoters, pursuant to which Huishang Bank will subscribe for 15% equity interests in the New Bank which will operate in Inner Mongolia by making a capital contribution of RMB3.6 billion in cash.

Based on the above situations and developments, and after due and careful enquiries, the board of directors are of the opinion that no material provision for impairment in respect of the deposits of RMB340,548,000 placed with Baoshang Bank as at 31 December 2019 is required.

The Group’s cash and bank balances are denominated in the following currencies:

	2019	2018
	RMB’000	RMB’000
RMB	1,173,833	671,007
HK\$	138,675	131,933
US\$	6,948	387
	1,319,456	803,327

The RMB is not freely convertible into other currencies, however, under Mainland China’s Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

23. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Within 90 days	813	755
90 days to 1 year	225	93
Over 1 year	148	65
	1,186	913

Trade payables are non-interest-bearing and are normally settled on 90-day terms.

24. CONTRACT LIABILITIES

Details of contract liabilities are as follows:

	31 December 2019 <i>RMB'000</i>	31 December 2018 <i>RMB'000</i>	1 January 2018 <i>RMB'000</i>
Rendering of services	186,462	109,321	52,168

Contract liabilities include short-term advances received from the rendering of services. The increase in contract liabilities in 2019 was mainly due to the increase in short-term advances received from customers during the year.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

25. OTHER PAYABLES AND ACCRUALS

	Note	2019 RMB'000	2018 RMB'000
Tax payable (other than income tax)		15,761	17,850
Staff payroll and welfare payables		47,035	40,689
Advances from customers		4,983	15,630
Other payables		10,683	15,418
Due to the ultimate holding company	33(b)	—	277
		<u>78,462</u>	<u>89,864</u>

Other payables and accruals are non-interest-bearing and have no fixed terms of repayment.

On 29 March 2019, the board of directors has approved the adoption of the long-term employee incentive point scheme (the “**Point Scheme**”) to motivate the enthusiasm and creativity of the management team members and the core and key employees of the Company. The Point Scheme shall be valid for a period of six years in total from the date on which the adoption of the Point Scheme is approved by the board of directors.

During the validity period of the Point Scheme, a certain number of points will be granted to the participants annually over a three-year period. The total number of points that can be granted during the validity period of the Point Scheme shall not exceed 150,000 points. The exact number shall be considered and approved by the board of directors based on the actual operations and incentive requirements of the Company during the year in which the points are granted to the participants pursuant to the Point Scheme.

After the conditions for the points becoming effective have been satisfied, the number of points will become effective. The one-off calculation of the proceeds corresponding to the number of the effective points of the participants shall take place on the date on which the points become effective, being the first trading day after the expiry of 12 months from the date of the annual initial point grant, in accordance with certain factors. The calculated and confirmed point proceeds shall be distributed over a three-year period with instalments of 30%, 30% and 40% in cash.

On 29 March 2019, the board of directors approved the 2019 initial grant of the points to 94 designated participants pursuant to the Point Scheme, under which a total of 59,725 points are granted.

On 6 December 2019, the board of directors has considered and approved the 2019 supplemental grant of the points to three designated participants pursuant to the Point Scheme, under which a total of 2,400 Points are granted.

During the year ended 31 December 2019, the total amount of employee benefit expenses recognised in profit or loss under the Point Scheme was RMB3,156,000 (2018: Nil).

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

26. DEFERRED TAX

The movements in deferred tax liabilities and assets during the year are as follows:

Deferred tax liabilities

2019	Right-of-use assets <i>RMB'000</i>	Fair value adjustments of equity investments at fair value through profit or loss <i>RMB'000</i>	Total <i>RMB'000</i>
At 31 December 2018	-	3,484	3,484
Effect of adoption of IFRS 16	<u>2,867</u>	<u>-</u>	<u>2,867</u>
At 1 January 2019 (restated)	2,867	3,484	6,351
Deferred tax charged to profit or loss during the year	<u>(995)</u>	<u>2,007</u>	<u>1,012</u>
Gross deferred tax liabilities at 31 December 2019	<u><u>1,872</u></u>	<u><u>5,491</u></u>	<u><u>7,363</u></u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

26. DEFERRED TAX (CONTINUED)

Deferred tax assets

2019	Losses available for offsetting future taxable profits	Lease liabilities	Depreciation and amortisation	Accrued expenses	Deferred revenue	Employee trust benefit scheme	Impairment of non-current assets	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 31 December 2018	-	-	-	952	480	1,395	830	3,657
Effect of adoption of IFRS 16	-	2,867	-	-	-	-	-	2,867
At 1 January 2019 (restated)	-	2,867	-	952	480	1,395	830	6,524
Deferred tax credited/(charged) to profit or loss during the year	4,795	(999)	1,024	(768)	(480)	(1,022)	19	2,569
Gross deferred tax assets at 31 December 2019	<u>4,795</u>	<u>1,868</u>	<u>1,024</u>	<u>184</u>	<u>-</u>	<u>373</u>	<u>849</u>	<u>9,093</u>

Deferred tax liabilities

2018	Fair value adjustments of equity investments at fair value through profit or loss RMB'000
At 1 January 2018	2,205
Deferred tax charged to profit or loss during the year	<u>1,279</u>
Gross deferred tax liabilities at 31 December 2018	<u><u>3,484</u></u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

26. DEFERRED TAX (CONTINUED)

Deferred tax assets

2018	Accrued payroll <i>RMB'000</i>	Accrued expenses <i>RMB'000</i>	Deferred revenue <i>RMB'000</i>	Employee trust benefit scheme <i>RMB'000</i>	Impairment of non-current assets <i>RMB'000</i>	Total <i>RMB'000</i>
At 1 January 2018	93	527	145	4,388	263	5,416
Deferred tax credited/(charged) to profit or loss during the year	(93)	425	335	(2,993)	567	(1,759)
Gross deferred tax assets at 31 December 2018	<u>–</u>	<u>952</u>	<u>480</u>	<u>1,395</u>	<u>830</u>	<u>3,657</u>

For presentation purposes, certain deferred tax assets and liabilities have been offset in the statement of financial position. The following is an analysis of the deferred tax balances of the Group for financial reporting purposes:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Net deferred tax assets recognised in the consolidated statement of financial position	<u>1,730</u>	<u>173</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

26. DEFERRED TAX (CONTINUED)

Deferred tax assets (Continued)

Deferred tax assets have not been recognised in respect of the following item:

	2019 RMB'000	2018 RMB'000
Tax losses	<u>38,309</u>	<u>35,735</u>

The Group has tax losses arising from a subsidiary in the United States of approximately RMB38,309,000 (2018: RMB35,735,000), of which RMB21,435,000 expires in years 2036 through 2037, and allows for indefinite carryforward of RMB16,874,000 for offsetting against future taxable profits of the company in which the losses arose.

Deferred tax assets have not been recognised in respect of these losses arising in such subsidiary since management considers that it is not probable that taxable profits will be available against which the tax losses can be utilised.

27. ISSUED CAPITAL

The number of shares of the Company and their nominal values as at 31 December 2018 and 2019 are as follows:

	31 December 2019		31 December 2018	
	Number of shares '000 shares	Nominal value RMB'000	Number of shares '000 shares	Nominal value RMB'000
Registered, issued and fully paid:				
Domestic shares of RMB1.00 each	162,182	162,182	162,182	162,182
H shares of RMB1.00 each	<u>55,000</u>	<u>55,000</u>	<u>55,000</u>	<u>55,000</u>
	<u>217,182</u>	<u>217,182</u>	<u>217,182</u>	<u>217,182</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

28. SHARE-BASED PAYMENT

The Company operates an employee trust benefit scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Scheme (including certain directors and supervisors) shall be employees of the Group including mid-level and senior management, experts and core personnel who are essential for realising the strategic goal of the Group. The Scheme became effective on 8 June 2015 and, unless otherwise cancelled or amended, will remain in force for 6 years from that date.

The Company engaged or through its subsidiary engaged three separate qualified agents which are independent from one another to act as the trustees under the Scheme to set up three trusts, which include a connected trust that holds domestic shares only for the benefit of the Scheme participants who are connected persons of the Company and two non-connected trusts (one for Mainland China Scheme participants and one for overseas Scheme participants) that hold domestic shares and/or H shares for the benefit of the Scheme participants who are not connected persons of the Company.

The trust fund paid by the Company or through its subsidiary to each trustee for setting up the connected trust and non-connected trusts comes from the internal funds as well as its initial public offering proceeds that can be used in this regard.

The total number of the target shares to be purchased by the trustees under the Scheme shall be 10% of the total share capital of the Company in issue as at the date of approval of the Scheme at the 2014 annual general meeting, being 21,718,166 shares out of 217,181,666 shares. Trust benefit units subject to the effective conditions will be granted to the Scheme participants through an initial grant, subsequent grant(s) and re-grant(s). The initial grant and subsequent grant(s) shall be completed by 31 December 2016 and re-grant(s) shall be completed within two years from the date of approval of the Scheme at the 2014 annual general meeting.

Target shares purchased by the trustees from domestic shareholders or in the open market are held in trusts for the relevant participants until such shares are vested with the relevant participants in accordance with the provisions of the Scheme. The target shares granted and held by the trustees until unlocking are referred to as the treasury shares and each treasury share shall represent one ordinary share of the Company.

During the term of the Scheme, the total number of the target shares will be subject to adjustment in accordance with the adjustment mechanisms stated in the rules of the Scheme following capitalising the common reserves, bonus issues, share sub-divisions, share consolidation, etc. In the event of rights issue, the board of directors of the Company will be authorised by the general meeting to decide whether actions shall be taken by the Company to adjust the total number of target shares under the Scheme to 10% of the enlarged total share capital of the Company so that the ratio of target shares in the total share capital of the Company under the Scheme remains unchanged.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

28. SHARE-BASED PAYMENT (CONTINUED)

For each grant, there are three unlocking dates, being the expiry dates of the first anniversary, second anniversary and third anniversary of the grant date, subject to the vesting conditions and upon expiry of which, 30%, 30% and 40% of the trust benefit units granted to each Scheme participant shall be unlocked. The lock-up period is from the grant date to each of the aforesaid unlocking dates, during which the disposal of the trust benefit units is prohibited.

Pursuant to a resolution approved by the shareholders at the 2015 annual general meeting on 18 May 2016, the Scheme was amended in relation to the extension of the exercise period and the term of the Scheme (the “**Amendment**”).

The exercise period for the Scheme participants excluding directors, supervisors and senior management of the Company has been extended from within one year after the unlocking date to within three years after the unlocking date, during which they have the right to apply for exercising their trust benefit units. The exercise period for the Scheme participants who are directors, supervisors and senior management of the Company shall remain the same, in which they can apply for exercising the trust benefit units from the unlocking date to the date of liquidation of the trusts as prescribed in the trust deeds between the Company and the trustees.

The terms of the Scheme have been extended from six years to eight years from the date the Scheme was approved at the 2014 annual general meeting of the Company, which was held on 8 June 2015.

The Scheme participants are entitled to the dividends attached to the target shares.

Particulars and movements of the target shares under the Scheme

2019

Date of grant	Notes	Fair value per share (RMB)	As at 1 January	Forfeited during the year	Cancelled during the year	Vested during the year	As at 31 December
31 March 2016	(c)	9.77	424,000	(16,000)	(18,000)	(390,000)	-
6 December 2016	(d)	8.84	326,000	(92,000)	(66,000)	(168,000)	-
5 June 2017	(e)	6.98	2,709,700	(192,000)	(957,400)	(1,074,300)	486,000
			<u>3,459,700</u>	<u>(300,000)</u>	<u>(1,041,400)</u>	<u>(1,632,300)</u>	<u>486,000</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

28. SHARE-BASED PAYMENT (CONTINUED)

Particulars and movements of the target shares under the Scheme (Continued)

2018

Date of grant	Notes	Fair value per share (RMB)	As at 1 January	Forfeited during the year	Vested during the year	As at 31 December
16 June 2015	(a)	24.60	4,648,000	(102,000)	(4,546,000)	–
31 March 2016	(c)	9.77	857,500	(108,000)	(325,500)	424,000
6 December 2016	(d)	8.84	885,500	(315,000)	(244,500)	326,000
5 June 2017	(e)	6.98	<u>3,996,000</u>	<u>(87,500)</u>	<u>(1,198,800)</u>	<u>2,709,700</u>
			<u>10,387,000</u>	<u>(612,500)</u>	<u>(6,314,800)</u>	<u>3,459,700</u>

Notes:

- (a) On 16 June 2015, the board of directors of the Company approved the initial grant of trust benefit units subject to effective conditions to 182 Scheme participants, including one director, two supervisors, mid-level and senior management, experts and core personnel of the Group, at nil consideration under the Scheme. The total number of the target shares under the initial grant was 17,370,000, representing approximately 8% of the issued share capital of the Company as at 16 June 2015.
- (b) On 2 September 2015, the board of directors of the Company also authorised the president committee of the Company to grant trust benefit units subject to effective conditions to several Scheme participants of Chanjet U.S. at nil consideration. The total number of the target shares under the grant was 120,000. During the reporting period, the grantees of the trust benefit units in Chanjet U.S. did not include any directors, supervisors or their respective spouses or children aged under 18.
- (c) On 31 March 2016, the board of directors of the Company approved the second grant of trust benefit units subject to effective conditions to 36 Scheme participants, including mid-level and senior management, experts and core personnel of the Group, at nil consideration under the Scheme. The total number of target shares under the second grant was 1,515,000 shares, representing approximately 0.7% of the issued share capital of the Company as at 31 March 2016.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

28. SHARE-BASED PAYMENT (CONTINUED)

Particulars and movements of the target shares under the Scheme (Continued)

Notes: (Continued)

- (d) On 6 December 2016, the board of directors of the Company approved the third grant of trust benefit units subject to effective conditions to 30 Scheme participants, including mid-level and senior management, experts and core personnel of the Group, at nil consideration under the Scheme. The total number of target shares under the third grant was 2,690,000 shares, representing approximately 1.24% of the total issued share capital of the Company as at 6 December 2016.
- (e) On 5 June 2017, the board of directors of the Company approved the re-grant of part of the trust benefit units that have become invalid from the beginning or have lapsed pursuant to the Scheme subject to effective conditions to 48 Scheme participants, including directors, supervisors, mid-level and senior management, experts and core personnel of the Company, at nil consideration under the Scheme. The total number of target shares under the re-grant was 4,071,000 shares, representing approximately 1.87% of the total issued share capital of the Company as at 5 June 2017.

The Amendment had no incremental effect on the fair value of the trust benefit units granted, using the measurement method as described below.

The fair value of the trust benefit units granted/amended at the date of initial grant/amendment was estimated using the Black-Scholes Model and the Monte Carlo method, taking into account the terms and conditions upon which the trust benefit units were granted/amended. The fair value of trust benefit units granted at the initial grant date was RMB427,285,000 and was estimated on the date of grant using the following assumptions:

Dividend yield (%)	0.00%
Expected volatility (%)	51.50%–63.20%
Risk-free interest rate (%)	0.157%–1.815%
Expected life (years)	1–10
Weighted average share price (RMB per share)	24.60

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

28. SHARE-BASED PAYMENT (CONTINUED)

The fair value of the trust benefit units granted/amended to several participants of Chanjet U.S. was calculated based on the market price of the Company's shares at the grant/amendment date. The fair value of the trust benefit units granted to several participants of Chanjet U.S. was RMB1,251,000.

The fair value of the trust benefit units granted at the date of second grant was calculated based on the market price of the Company's shares at the grant/amendment date. The fair value of trust benefit units granted under the second grant was RMB14,795,000.

The fair value of the trust benefit units granted at the date of third grant was calculated based on the market price of the Company's shares at the grant date. The fair value of trust benefit units granted under the third grant was RMB23,786,000.

The fair value of the trust benefit units granted at the date of the re-grant was estimated using the Black-Scholes Model, taking into account the terms and conditions upon which the shares were granted. The fair value of the shares granted at the date of the re-grant date was RMB28,415,000 and was estimated on the date of grant using the following assumptions:

Dividend yield (%)	0.00%
Expected volatility (%)	57.53%
Risk-free interest rate (%)	0.52%–1.058%
Expected life (years)	1–8
Weighted average share price (RMB per share)	6.98

During the year ended 31 December 2019, no shares of the Company were acquired by the trustees entrusted by the Company (2018: Nil).

During the year ended 31 December 2019, 300,000 target shares (2018: 612,500 target shares) under the Scheme lapsed due to the vesting conditions not being fulfilled under the Scheme.

Certain Scheme participants have agreed to abandon his/her trust benefit units since they have joined the Point Scheme newly adopted by the Company on 29 March 2019. During the year ended 31 December 2019, 1,041,400 target shares (2018: Nil) under the Scheme were cancelled due to the participation in the Point Scheme.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

28. SHARE-BASED PAYMENT (CONTINUED)

Except for some Scheme participants under the second grant who had terminated or released his/her labour contract with the Company, which have disqualified themselves as Scheme participants, certain Scheme participants who failed to achieve the individual performance standard on his/her annual performance appraisal for the year immediately prior to 31 March 2019 and certain Scheme participants who have agreed to abandon his/her trust benefit units since they have joined the Point Scheme, the vesting conditions of the remaining Scheme participants under the second grant to unlock 40% of their trust benefit units were fulfilled on 31 March 2019.

Except for certain Scheme participants under the re-grant who had terminated or released his/her labour contract with the Company, which resulted in their disqualification as Scheme participants, certain Scheme participants who failed to achieve the individual performance standard on his/her annual performance appraisal for the year immediately prior to 5 June 2019 and certain Scheme participants who have agreed to abandon his/her trust benefit units since they have joined the Point Scheme, the vesting conditions of the remaining Scheme participants under the re-grant to unlock 30% of their trust benefit units were fulfilled on 5 June 2019.

Except for certain Scheme participants under the third grant who had terminated or released his/her labour contract with the Company, which resulted in their disqualification as Scheme participants, and certain Scheme participants who have agreed to abandon his/her trust benefit units since they have joined the Point Scheme, the vesting conditions of the remaining Scheme participants under the third grant to unlock 40% of their trust benefit units were fulfilled on 6 December 2019.

As of 31 December 2019, 1,211,000 forfeited target shares were sold with an amount of RMB8,582,000 in the open market, resulting in RMB19,643,000 credited to treasury shares held under the Scheme and a remaining balance of RMB11,061,000 debited to the capital reserve account.

During the year ended 31 December 2019, 1,632,300 target shares (2018: 6,314,800 target shares) were unlocked under the Scheme, resulting in the transfer out of RMB12,580,000 (2018: RMB122,396,000) from the share-based payment reserve, with RMB20,900,000 (2018: RMB105,456,000) credited to treasury shares held under the Scheme, and the remaining balance of RMB8,320,000 (2018: RMB16,940,000) debited/(credited) to the capital reserve account.

During the year ended 31 December 2019, the total amount of share-based payment expense was RMB5,649,000 (2018: RMB31,800,000), of which an amount of RMB5,649,000 (2018: RMB29,276,000) was recognised in profit or loss, and nil amount (2018: RMB2,524,000) was capitalised into intangible assets.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

29. RESERVES

The amounts of the Group's reserves and the movements therein for the years are presented in the consolidated statement of changes in equity on pages 98 to 99 of the financial statements.

30. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

During the year, the Group had non-cash additions to right-of-use assets and lease liabilities of RMB1,119,000 and RMB1,119,000, respectively, in respect of lease arrangements for office buildings and other equipment (2018: Nil). The total cash outflow for leases refers to note 14.

31. CONTINGENT LIABILITIES

As at 31 December 2018 and 2019, the Group did not have any significant contingent liabilities.

32. COMMITMENTS

(a) Operating lease commitments as at 31 December 2018

The Group leased certain of its office properties and office equipment under operating lease arrangements. Leases for properties and equipment were negotiated for terms initially ranging from one to five years.

As at 31 December 2018, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	2018 RMB'000
Within one year	820
In the second to fifth years, inclusive	142
	<hr/>
	962
	<hr/> <hr/>

(b) The Group has no lease contracts that have not yet commenced as at 31 December 2019.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS

(a) Transactions with related parties

During the years ended 31 December 2018 and 2019, the Group entered into the following transactions with related parties:

	2019 RMB'000	2018 RMB'000
<i>Purchases of goods and services from</i>		
The holding company*		
Yonyou	3,845	2,970
Associates of the holding company		
Beijing Xi Ma Guo Zheng Commercial Form Technology Co., Ltd. (“ Xi Ma Guo Zheng ”) (北京西瑪國正商用表單技術有限公司)	33	9
Sinotone (Beijing) Consulting Co., Ltd. (“ Sinotone ”) (漢唐信通(北京)諮詢股份有限公司)	-	115
Sinotone Tech (漢唐信通(北京)科技有限公司)	-	15
Shanghai Dayee Cloud Computing Co., Ltd. (上海大易雲計算股份有限公司)	61	-
Fellow subsidiaries*		
Yonyou Mobile	4	135
Shanghai Bingjun Network Technology Co., Ltd. (“ Bingjun Network ”) (上海秉鈞網絡科技股份有限公司)	82	-
Yonyou Fintech Information Technology Co., Ltd. (用友金融信息技術股份有限公司)	19	-
UFIDA (Nanchang) Industrial Base Development Co., Ltd. (“ UFIDA (Nanchang) ”) (用友(南昌)產業基地發展有限公司)	2	-
A company of which a director of the Company is a shareholder with significant influence*		
Beijing Red Mansion Culinary Culture Co., Ltd. (“ Red Mansion ”) (北京紅邸餐飲文化有限公司)	266	148
	4,312	3,392

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS (CONTINUED)

(a) Transactions with related parties (Continued)

	2019 RMB'000	2018 RMB'000
<i>Sales of goods and services to</i>		
Associates of the holding company		
Xi Ma Guo Zheng	222	13
Sinotone Tech	4	2,831
Fellow subsidiaries*		
Shenzhen Yyfax Financial Services Co., Ltd. (" Shenzhen Yyfax ") (深圳友金所金融服務有限公司)	123	142
Beijing Yonyou Salary Welfare Cloud Technology Co., Ltd. (" Yonyou Salary Welfare Cloud ") (北京用友薪福社雲科技有限公司)	75	24
Honghuotai Network Co., Ltd. (紅火臺網絡科技有限公司)	-	19
Shenzhen Baoqu Technology Co., Ltd. (" Baoqu ") (深圳市保趣科技有限公司)	94	-
Shenzhen Yonyou-Leguer Inclusive Financial Information Services Co., Ltd. (深圳用友力合普惠信息服務有限公司)	189	-
	707	3,029

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS (CONTINUED)

(a) Transactions with related parties (Continued)

During the year ended 31 December 2019, the Group recognised interest income of RMB7,200,000 from deposits placed with ZhongGuanCun Bank Ltd. (北京中關村銀行股份有限公司) (“**ZhongGuanCun**”) (2018: RMB1,857,000).

*Rent office buildings from related parties**

During the years ended 31 December 2018 and 2019, the Group rented office buildings from Yonyou. After the adoption of IFRS 16, the carrying amounts of the Group’s right-of-use assets and lease liabilities, and the movement during the year are as follows:

	Right-of-use assets	Lease Liabilities
	<i>RMB'000</i>	<i>RMB'000</i>
As at 1 January 2019	13,133	13,133
Additions/New leases	1,119	1,119
Adjustment	(60)	(60)
Depreciation charge	(4,731)	–
Interest expense	–	530
Payments	–	(5,030)
	<hr/>	<hr/>
As at 31 December 2019	9,461	9,692

In addition to the lease of office buildings shown in the table above, the Group recognised the rental expenses in profit or loss from short-term leases of RMB577,000 from Yonyou for the year ended 31 December 2019.

During year ended 31 December 2018, the rental expense paid to Yonyou was RMB4,669,000.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS (CONTINUED)

(a) Transactions with related parties (Continued)

Rent office buildings from related parties (Continued)*

During the years ended 31 December 2018 and 2019, the Group rent office buildings from UFIDA (Nanchang), a fellow subsidiary. After the adoption of IFRS 16, the carrying amounts of the Group's right-of-use assets and lease liabilities, and the movement during the year are as follows:

	Right-of-use assets	Lease Liabilities
	<i>RMB'000</i>	<i>RMB'000</i>
As at 1 January 2019	2,055	2,055
Depreciation charge	(684)	–
Interest expense	–	80
Payments	–	(733)
	<hr/>	<hr/>
As at 31 December 2019	1,371	1,402

In addition to the lease of office buildings shown in the table above, the Group recognised the rental expenses in profit or loss from short-term leases of RMB372,000 from UFIDA (Nanchang) for the year ended 31 December 2019.

During the year ended 31 December 2018, the rental expense paid to UFIDA (Nanchang) was RMB1,127,000.

During the year ended 31 December 2018, the rental expense paid to Zhejiang UFIDA Co., Ltd. (浙江用友软件有限公司) was RMB57,000.

The above related party transactions were conducted on mutually agreed terms.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS (CONTINUED)

(b) Outstanding balances with related parties

An analysis of the balances with related parties is as follows:

Due from related parties

	31 December	
	2019	2018
	RMB'000	RMB'000
The holding company		
Yonyou	-	6
Trade related:		
The holding company		
Yonyou	-	604
Associate of the holding company		
Sinotone Tech	487	474
Xi Ma Guo Zheng	32	-
Fellow subsidiaries		
Shanghai Yonyou Government Affairs Software Co., Ltd. (上海用友政務軟件有限公司)	13	2
Bingjun Network	14	-
	546	1,086

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS (CONTINUED)

(b) Outstanding balances with related parties (Continued)

Deposits placed with

	2019	2018
	<i>RMB'000</i>	<i>RMB'000</i>
Associate of the holding company		
ZhongGuanCun	<u>150,003</u>	<u>160,365</u>

As at 31 December 2019, the Group had interest receivables of RMB8,223,000 due from ZhongGuanCun (2018: RMB1,342,000).

The amounts due from related parties were unsecured, interest-free and repayable on demand.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS (CONTINUED)

(b) Outstanding balances with related parties (continued)

Due to related parties

	<u>31 December</u>	
	2019	2018
	RMB'000	RMB'000
Trade related:		
The holding company		
Yonyou	131	–
Associate of the Company		
Chanjet Payment	1,020	–
Associate of the holding company		
Xi Ma Guo Zheng	1,097	362
Fellow subsidiaries		
Bingjun Network	–	5
Baoqu	–	94
Yonyou Salary Welfare Cloud	–	75
Shenzhen Yyfax	38	38
Yonyou Mobile	–	1
Other payables:		
The holding company		
Yonyou	–	277
	<u>2,286</u>	<u>852</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

33. RELATED PARTY TRANSACTIONS (CONTINUED)

(c) Compensation of key management personnel of the Group

	2019	2018
	RMB'000	RMB'000
Short term employee benefits	16,040	14,771
Termination benefits	1,546	–
Pension scheme contributions	670	695
Total compensation to key management personnel	<u>18,256</u>	<u>15,466</u>

The key management personnel mentioned above contain directors, supervisors, the chief executive and other key management personnel. Further details of directors', supervisors' and the chief executive's emoluments are included in note 8 to the financial statements.

In addition to the key management compensation shown in the above table, during reporting periods, trust benefit units were granted to the above key management personnel, excluding non-executive directors, independent non-executive directors, shareholder representative supervisors and independent supervisors, in respect of their services under the Scheme of the Group, further details of which are set out in note 28 to the financial statements. During the year ended 31 December 2019, certain key management personnel have agreed to abandon his/her trust benefit units since they have joined the Point Scheme, such that 865,400 target shares (2018: Nil) under the Scheme were cancelled. During the year ended 31 December 2019, the total amount of the share-based payment expense relating to the trust benefit units granted to the key management personnel was approximately RMB3,928,000 (2018: RMB14,468,000).

* The related party transactions also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

34. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

	31 December 2019 RMB'000	31 December 2018 RMB'000
Financial assets		
Financial assets at amortised cost		
Trade receivables	600	479
Financial assets included in prepayments, other receivables and other assets	7,839	130,011
Long-term receivables	6,289	–
Cash and bank balances	1,319,456	803,327
Financial assets at fair value through profit or loss	66,921	384,541
Equity investments at fair value through profit or loss	54,302	46,170
	<u>1,455,407</u>	<u>1,364,528</u>
Financial liabilities		
Financial liabilities at amortised cost		
Trade payables	1,186	913
Lease liabilities	12,450	–
Financial liabilities included in other payables and accruals	10,683	15,418
Due to the ultimate holding company	–	277
	<u>24,319</u>	<u>16,608</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts		Fair values	
	2019 RMB'000	2018 RMB'000	2019 RMB'000	2018 RMB'000
Financial assets				
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	54,302	46,170	54,302	46,170
Financial assets at fair value through profit or loss	66,921	384,541	66,921	384,541
	121,223	430,711	121,223	430,711

The Group did not have any financial liabilities measured at fair value as at 31 December 2019 and 31 December 2018.

Management has assessed that the fair values of cash and cash equivalents, trade receivables, trade payables, financial assets included in prepayments, other receivables and other assets, and financial liabilities included in other payables and accruals approximate to their carrying amounts largely due to the short-term maturities of these instruments.

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief financial officer and the audit committee. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer. The valuation process and results are discussed with the audit committee twice a year for interim and annual financial reporting.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of unlisted equity investments classified as financial assets at fair value through profit or loss have been estimated using a market-based valuation technique based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to determine comparable public companies (peers) based on industry, size, leverage and strategy, and to calculate an appropriate price multiple, such as price to sales (“**P/S**”) and price to earnings (“**P/E**”) multiple, for each comparable company identified. These multiple is calculated by dividing the market capitalization of the comparable company by its total sales and net assets over a designated period. The trading multiple is then discounted for considerations such as illiquidity and size differences between the comparable companies based on company-specific facts and circumstances. The discounted multiple is applied to the corresponding earnings measure of the unlisted equity investments to measure the fair value. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in profit or loss, are reasonable, and that they were the most appropriate values at the end of the reporting period.

The Group also invests in wealth management products issued by banks in Mainland China. The Group has estimated the fair value of these wealth management products by using a discounted cash flow valuation model based on the market interest rates of instruments with similar terms and risks.

For the fair value of the unlisted equity investments at fair value through profit or loss, management has estimated the potential effect of using reasonably possible alternatives as inputs to the valuation model.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

Below is a summary of significant unobservable inputs to the valuation of financial instruments together with a qualitative sensitivity analysis as at 31 December 2019 and 2018:

	Valuation technique	Significant unobservable input	Range	Correlation of fair value to the input
Unlisted equity investments	Market approach-valuation multiples	Average P/S multiple of peers	2019: 4.8x to 6.9x (2018: 4.2x to 8.8x)	Positive correlation
		Average P/E multiple of peers	2019: 84.4x (2018: Nil)	Positive correlation
		Discount for lack of marketability	2019: 15.0% to 19.0% (2018: 17.0% to 18.0%)	Negative correlation
Wealth management products	Discounted cash flow method	Annualized expected yield	2019: 4.1% (2018: 4.4% to 5.2%)	Positive correlation
		Discount rate	2019: 2.9% (2018: 1.1% to 2.7%)	Negative correlation

The discount for lack of marketability represents the amounts of premiums and discounts determined by the Group that market participants would take into account when pricing the investments.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

As at 31 December 2019

	Fair value measurement using			Total <i>RMB'000</i>
	Quoted prices in active markets (Level 1) <i>RMB'000</i>	Significant observable inputs (Level 2) <i>RMB'000</i>	Significant unobservable inputs (Level 3) <i>RMB'000</i>	
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	-	-	54,302	54,302
Financial assets at fair value through profit or loss	-	-	66,921	66,921
	-	-	121,223	121,223

As at 31 December 2018

	Fair value measurement using			Total <i>RMB'000</i>
	Quoted prices in active markets (Level 1) <i>RMB'000</i>	Significant observable inputs (Level 2) <i>RMB'000</i>	Significant unobservable inputs (Level 3) <i>RMB'000</i>	
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	-	-	46,170	46,170
Financial assets at fair value through profit or loss	-	-	384,541	384,541
	-	-	430,711	430,711

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

Fair value hierarchy (Continued)

Liabilities measured at fair value:

The Group did not have any financial liabilities measured at fair value as at 31 December 2019 and 31 December 2018.

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities (2018:Nil).

Assets for which fair values are disclosed:

As at 31 December 2019

	Fair value measurement using			Total RMB'000
	Quoted prices	Significant	Significant	
	in active markets	observable	unobservable	
	(Level 1)	inputs	inputs	
	(Level 2)	(Level 3)		
	RMB'000	RMB'000	RMB'000	
Long-term receivables	-	6,289	-	6,289

Liabilities for which fair values are disclosed:

The Group did not have any financial liabilities disclosed at fair value as at 31 December 2019.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise cash and term deposits. These financial instruments are mainly held for the purpose of supporting the daily operations of the Group. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk and foreign currency risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below:

(a) Credit risk

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant. For transactions that are not denominated in the functional currency of the relevant operating unit, the Group does not offer credit terms.

Maximum exposure and year-end staging

The tables below show the credit quality and the maximum exposure to credit risk based on the Group's credit policy, which is mainly based on past due information unless other information is available without undue cost or effort, and year-end staging classification as at 31 December. The amounts presented are gross carrying amounts for financial assets.

As at 31 December 2019

	12-month ECLs		Lifetime ECLs		Simplified approach RMB'000	Total RMB'000
	Stage 1 RMB'000	Stage 2 RMB'000	Stage 3 RMB'000			
Trade receivables*	-	-	-		600	600
Financial assets included in prepayments, other receivables and other assets						
- Normal**	7,839	-	-		-	7,839
- Doubtful**	-	-	-		-	-
Cash and bank balances						
- Not yet past due	1,319,456	-	-		-	1,319,456
	<u>1,327,295</u>	<u>-</u>	<u>-</u>		<u>600</u>	<u>1,327,895</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

(a) Credit risk (continued)

As at 31 December 2018

	12-month ECLs		Lifetime ECLs		Simplified approach RMB'000	Total RMB'000
	Stage 1 RMB'000	Stage 2 RMB'000	Stage 3 RMB'000			
Trade receivables*	-	-	-		479	479
Financial assets included in prepayments, other receivables and other assets						
- Normal**	130,011	-	-		-	130,011
- Doubtful**	-	-	-		-	-
Cash and bank balances						
- Not yet past due	803,327	-	-		-	803,327
	<u>933,338</u>	<u>-</u>	<u>-</u>		<u>479</u>	<u>933,817</u>

* For trade receivables to which the Group applies the simplified approach for impairment, information based on the provision matrix is disclosed in note 19 to the financial statements.

** The credit quality of the financial assets included in prepayments, other receivables and other assets is considered to be "normal" when they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition. Otherwise, the credit quality of the financial assets is considered to be "doubtful".

Since the Group trades only with recognised and creditworthy third parties, there is no requirement for collateral. The majority of the Group's customers are required to make payments in advance, and only a very small portion of the Group's customers could enjoy the credit policy. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables are disclosed in note 19 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

(b) Liquidity risk

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial instruments and financial assets (e.g., trade receivables) and projected cash flows from operations.

The Group's objective is to maintain a balance between continuity of funding. The Group's financial liabilities mainly comprise trade payables, other payables and lease liabilities, which arise directly from its operations that are usually repayable within three months. Their carrying values are equal to their fair values. The Group's management monitors the working capital position to ensure that there is adequate liquidity to meet with all the financial obligations when they become due and to maximise the return of the Group's financial resources.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	1 to 3 months <i>RMB'000</i>	3 to less than 12 months <i>RMB'000</i>	1 to 2 years <i>RMB'000</i>	Total <i>RMB'000</i>
31 December 2019				
Trade payables	1,186	-	-	1,186
Lease liabilities	1,894	5,681	5,398	12,973
Financial liabilities included in other payables and accruals	10,683	-	-	10,683
	<u>13,763</u>	<u>5,681</u>	<u>5,398</u>	<u>24,842</u>
31 December 2018				
Trade payables	913	-	-	913
Financial liabilities included in other payables and accruals	15,418	-	-	15,418
Due to the ultimate holding company	277	-	-	277
	<u>16,608</u>	<u>-</u>	<u>-</u>	<u>16,608</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

(c) Foreign currency risk

Foreign currency risk means the risk of fluctuations in the fair value or future cash flows of financial instruments which arise from changes in exchange rates. The Group's foreign currency risk mainly arises from sales or purchases by operating units in currencies other than the units' functional currencies and from net investments in foreign operations.

The Group's businesses are mainly located in Mainland China and are transacted and settled in RMB. As at 31 December 2019, except for RMB138,675,000 denominated in Hong Kong dollars (2018: RMB131,933,000) and RMB6,948,000 denominated in United States dollars (2018: RMB387,000) included in cash and bank balances, all assets and liabilities were denominated in RMB.

Management believes that the fluctuation of the exchange rates of foreign currencies against RMB will not affect the Group's results of operations.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the Hong Kong dollar and RMB exchange rate, with all other variables held constant, of the Group's profit after tax and the Group's equity.

	Increase/ (decrease) in HK dollar/ RMB rate %	Increase/ (decrease) in profit after tax RMB'000	Increase/ (decrease) in equity RMB'000
2019			
If the RMB weakens against the Hong Kong dollar	3%	3,536	3,536
If the RMB strengthens against the Hong Kong dollar	(3%)	(3,536)	(3,536)
2018			
If the RMB weakens against the Hong Kong dollar	3%	3,562	3,562
If the RMB strengthens against the Hong Kong dollar	(3%)	(3,562)	(3,562)

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

(d) Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2019 and 31 December 2018.

The Group monitors capital using a gearing ratio, which is net debt divided by total equity. Net debt was calculated as the total amount of interest-bearing liabilities less cash and bank balances. The Group's gearing ratio was nil as at 31 December 2019 and 31 December 2018.

The Group has adopted IFRS 16 using the modified retrospective approach and the effect of the initial adoption is adjusted against the opening balances as at 1 January 2019 with no adjustments to the comparative amounts as at 31 December 2018. The Group did not have any net debt as at 31 December 2019, 1 January 2019 and 31 December 2018.

37. EVENTS AFTER THE REPORTING PERIOD

The outbreak of novel coronavirus (COVID-19) has periodic impact on the business operations of the Group and the degree of the impact depends on the situation of the epidemic preventive measures and the duration of the epidemic.

The Group will monitor the developments of COVID-19 situation closely, assess and react actively to its impacts on the financial position and operating results of the Group. Up to the date of the report, the assessment is still in progress.

38. COMPARATIVE AMOUNTS

As further explained in note 2.2 to the financial statements, the Group adopted IFRS 16 on 1 January 2019 using the modified retrospective approach. Under this approach, the comparative amounts in the financial statements were not restated and continued to be reported under the requirements of the previous standard, IAS 17, and related interpretations.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

39. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	2019	2018
	RMB'000	RMB'000
Non-current assets		
Property, plant and equipment	2,779	1,397
Right-of-use assets	12,480	–
Intangible assets	36,516	64,655
Investment in a subsidiary	2,828	6,504
Investment in an associate	29,037	23,738
Equity investments at fair value through profit or loss	54,302	46,170
Deferred tax assets	1,730	173
Long-term receivables	4,836	–
	<hr/>	<hr/>
Total non-current assets	144,508	142,637
	<hr/> <hr/>	<hr/> <hr/>
Current assets		
Inventories	1,575	518
Trade receivables	600	479
Prepayments, other receivables and other assets	20,463	143,128
Financial assets at fair value through profit or loss	66,921	384,541
Cash and bank balances	1,316,128	802,940
	<hr/>	<hr/>
Total current assets	1,405,687	1,331,606
	<hr/> <hr/>	<hr/> <hr/>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

39. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Current liabilities		
Trade payables	1,186	913
Contract liabilities	186,462	109,321
Other payables and accruals	78,318	89,722
Lease liabilities	7,164	–
Tax payable	–	–
	<hr/>	<hr/>
Total current liabilities	273,130	199,956
	<hr/>	<hr/>
Net current assets	1,132,557	1,131,650
	<hr/>	<hr/>
Total assets less current liabilities	1,277,065	1,274,287
	<hr/>	<hr/>
Non-current liabilities		
Lease liabilities	5,286	–
	<hr/>	<hr/>
Total non-current liabilities	5,286	–
	<hr/>	<hr/>
Net assets	1,271,779	1,274,287
	<hr/>	<hr/>
Equity attributable to owners of the parent		
Issued capital	217,182	217,182
Treasury shares held under the employee trust benefit scheme	(34,848)	(55,748)
Reserves (<i>note</i>)	1,089,445	1,112,853
	<hr/>	<hr/>
Total equity	1,271,779	1,274,287
	<hr/>	<hr/>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2019

39. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

Note:

A summary of the Company's reserves is as follows:

	Capital reserve	Merger reserve	Share-based payment reserve	Statutory reserve	Retained profits	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2018	906,605	(4)	91,512	53,151	19,594	1,070,858
Total comprehensive income for the year	-	-	-	-	107,296	107,296
Share-based payments	-	-	28,799	-	-	28,799
Shares vested under the employee trust benefit scheme	6,502	-	(100,602)	-	-	(94,100)
Transfer from retained profits	-	-	-	10,729	(10,729)	-
At 31 December 2018	<u>913,107</u>	<u>(4)</u>	<u>19,709</u>	<u>63,880</u>	<u>116,161</u>	<u>1,112,853</u>
At 1 January 2019	913,107	(4)	19,709	63,880	116,161	1,112,853
Total comprehensive income for the year	-	-	-	-	91,747	91,747
Final 2018 dividend declared	-	-	-	-	(99,904)	(99,904)
Share-based payments	-	-	5,649	-	-	5,649
Shares vested under the employee trust benefit scheme	(8,320)	-	(12,580)	-	-	(20,900)
Transfer from retained profits	-	-	-	9,175	(9,175)	-
At 31 December 2019	<u>904,787</u>	<u>(4)</u>	<u>12,778</u>	<u>73,055</u>	<u>98,829</u>	<u>1,089,445</u>

The share-based payment reserve comprises the fair values of trust benefit units granted which are yet to be exercised, as further explained in the accounting policy for share-based payments in note 2.4 to the financial statements. The amount will either be transferred to the capital reserve account when the related trust benefit units are vested, or be transferred to retained profits should the related trust benefit units be forfeited.

40. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 27 March 2020.

DEFINITIONS

In this report, unless the context otherwise requires, the following words and expressions shall have the following meanings.

“Articles of Association”	the articles of association of the Company, as amended from time to time
“Board” or “Board of Directors”	the board of directors of the Company
“CASBE”	Accounting Standards for Business Enterprises – Basic Standard and 38 Specific Standards issued by MOF, and application guidance, interpretation and other relevant accounting regulations issued subsequently
“Chairman”	the chairman of the Board
“Chanjet Payment”	Beijing Chanjet Payment Technology Co., Ltd. (北京暢捷通支付技術有限公司), a company with limited liability established in the PRC on 29 July 2013 and owned by Yonyou and our Company as to 80.72% and 19.28% respectively
“Chanjet U.S.”	Chanjet Information Technology Corporation, a company incorporated in California on 5 November 2012 under the laws of the State of California of the United States, and a wholly-owned subsidiary of the Company
“Chanjet Yunhui”	Beijing Chanjet Yunhui Information Technology Co., Ltd. (北京暢捷雲匯信息技術有限公司), a company with limited liability established in the PRC on 12 April 2019 and a wholly-owned subsidiary of the Company
“Company” or “our Company”	Chanjet Information Technology Company Limited (暢捷通信息技術股份有限公司), a joint stock limited company incorporated in the PRC, whose H shares are listed and traded on the Hong Kong Stock Exchange
“Company Law”	the Company Law of the People’s Republic of China
“Director(s)”	member(s) of the Board, including all executive, non-executive and independent non-executive directors of the Company

DEFINITIONS (CONTINUED)

“Domestic Share(s)”	ordinary share(s) of the Company’s share capital, with a nominal value of RMB1.00 each, which are subscribed for and paid up in Renminbi and are unlisted Shares which are currently not listed or traded on any stock exchange
“Employee Trust Benefit Scheme”	the employee trust benefit scheme of the Company adopted on 8 June 2015
“Group”	the Company and its subsidiaries (or the Company and any one or more of its subsidiaries, as the context may require)
“H Shares”	overseas listed foreign invested ordinary shares in the share capital of the Company with a nominal value of RMB1.00 each, which are listed and traded on the Hong Kong Stock Exchange
“Happiness Investment”	Happiness Investment Co., Ltd. (北京用友幸福投資管理有限公司), a company established in the PRC with limited liability on 12 May 2010 and one of the promoters of the Company and a holding subsidiary of Yonyou, in which Yonyou holds 60% of shares
“Sinotone”	Sinotone (Beijing) Consulting Co., Ltd. (漢唐信通(北京)諮詢股份有限公司), a joint stock limited company established in the PRC on 22 May 2006
“HK\$” or “HK dollars” or “Hong Kong dollars”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong” or “HK”	the Hong Kong Special Administrative Region of the PRC
“Hong Kong Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Huicai Juneng Investment”	Beijing Huicai Juneng Investment Management Centre (Limited Partnership) (北京匯才聚能投資管理中心(有限合夥)), a limited partnership established in the PRC on 30 August 2011, with Mr. Cai Jingsheng as its general partner, and certain employees and ex-employees of the Company as its limited partners
“Hwabao Trust”	Hwabao Trust Co., Ltd. (華寶信託有限責任公司), a company established in the PRC with limited liability in September 1998
“IFRSs”	International Financial Reporting Standards promulgated by the International Accounting Standards Board (“IASB”). IFRSs include the International Accounting Standards and their interpretations

DEFINITIONS (CONTINUED)

“Independent Third Party(ies)”	an individual(s) or a company(ies) who/which is/are independent of and not connected with (within the meaning of the Listing Rules) any of Directors, Supervisors, chief executives or Substantial Shareholders (as defined in the Listing Rules) of the Company, its subsidiaries or any of their respective associates
“Listing Date”	26 June 2014, being the date on which the Company’s H Shares were listed on the main board of the Hong Kong Stock Exchange
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Latest Practicable Date”	15 April 2020, being the latest practicable date prior to the printing of this annual report for the purpose of ascertaining certain information contained herein
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules
“MOF”	the Ministry of Finance of the People’s Republic of China (中華人民共和國財政部)
“Mr. Wang”	Mr. Wang Wenjing, the Chairman, non-executive Director and the ultimate controlling Shareholder
“MSE(s)”	micro and small scale enterprise(s)
“National Trust”	National Trust Co., Ltd. (國民信託有限公司), a company established in the PRC with limited liability in January 1987
“NPC”	the National People’s Congress of the People’s Republic of China (中華人民共和國全國人民代表大會)
“PRC” or “China” or the “People’s Republic of China”	the People’s Republic of China and, except where the context otherwise requires, for the purpose of this report excludes Hong Kong, the Macau Special Administrative Region of the PRC or the region of Taiwan
“President”	the president of the Company

DEFINITIONS (CONTINUED)

“Prospectus”	the prospectus published by the Company on 16 June 2014
“Reporting Period”	the year ended 31 December 2019
“Renminbi” or “RMB”	Renminbi, the lawful currency of the PRC
“Point Scheme”	the long-term employee incentive point scheme approved and adopted by the Company on 29 March 2019
“Seentao Technology”	Seentao Technology Co., Ltd. (新道科技股份有限公司), a subsidiary of Yonyou, the shares of which are listed and traded on the National SME Share Transfer System (Stock Code:833694)
“SFO” or “Securities and Futures Ordinance”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Share(s)”	share(s) of the Company with nominal value of RMB1.00 each
“Shareholder(s)”	holder(s) of the Share(s)
“State Council”	State Council of the People’s Republic of China
“Substantial Shareholder(s)”	has the meaning ascribed to it in the Securities and Futures Ordinance
“Supervisor(s)”	the member(s) of the Supervisory Committee
“Supervisory Committee”	the supervisory committee of the Company
“Tongyun Jitian Investment”	Beijing Tongyun Jitian Investment Management Centre (Limited Partnership) (北京通雲濟天投資管理中心(有限合夥)), a limited partnership established in the PRC on 30 August 2011, with Mr. Jiao Jianyu as its general partner, and certain employees and ex-employees of the Company as its limited partners
“US\$” or “U.S. dollars”	United States dollars, the lawful currency for the time being of the United States

DEFINITIONS (CONTINUED)

“Yonyou”	Yonyou Network Technology Co., Ltd., (用友網絡科技股份有限公司), a joint stock limited company incorporated in the PRC on 18 January 1995, the shares of which are listed and traded on the Shanghai Stock Exchange (上海證券交易所) (Stock Code: 600588), a controlling Shareholder of the Company
“Yonyou Chuangxin Investment”	Beijing Yonyou Chuangxin Investment Centre (Limited Partnership) (北京用友創新投資中心(有限合夥)), a limited partnership established in the PRC on 23 June 2010 and owned by Yonyou and Happiness Investment as to 99% and 1% respectively
“Yonyou Fintech”	Yonyou Fintech Information Technology Co., Ltd. (用友金融信息技術股份有限公司), the shares of which are listed and traded on the National SME Share Transfer System (Stock Code: 839483) and a subsidiary of Yonyou
“Yonyou Group”	Yonyou and its subsidiaries (other than the Group)
“Yonyou Auto”	Yonyou Auto Information Technology (Shanghai) Co., Ltd. (用友汽車信息科技(上海)股份有限公司), the shares of which are listed and traded on the National SME Share Transfer System (Stock Code: 839951) and a subsidiary of Yonyou
“Yonyou Mobile”	Yonyou Mobile Telecommunications Technology Service Co., Ltd. (用友移動通信技術服務有限公司), a limited company incorporated in the PRC on 4 March 2014, a subsidiary of Yonyou, and owned by the Company as to 19.8%
“Yonyou Up”	Yonyou Up Information Technology Co., Ltd (用友優普信息技術有限公司), a limited company incorporated in the PRC on 25 February 2014, a wholly-owned subsidiary of Yonyou
“%”	per cent