

Preferential Offering – BLUE FORM 優先發售－藍表

If you are a Qualifying Shimao Group Holdings Shareholder, please use this Application Form or apply online through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk)

如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請

NOTE: Unless otherwise defined herein, terms used in this Application Form bear the same meanings as defined in the prospectus of Shimao Service Holdings Limited (the “Company”) dated October 20, 2020 (the “Prospectus”).  
附註：除本申請表格另有界定外，本申請表格所用詞彙與世茂服務控股有限公司（「本公司」）於二零二零年十月二十日刊發的招股章程（「招股章程」）所界定者具有相同涵義。

Please staple  
your payment  
here  
請將股款  
繫釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (“Stock Exchange”) and Hong Kong Securities Clearing Company Limited (“HKSCC”) take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.  
香港交易及結算有限公司、香港聯合交易所有限公司（「聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並表明概不對因本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。  
A copy of this Application Form, together with a copy of each of the WHITE, YELLOW and GREEN Application Forms, the Prospectus and the other documents specified in the paragraphs “Documents Delivered to the Registrar of Companies and Available for Inspection” in Appendix VIII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), Hong Kong Exchanges and Clearing Limited, Stock Exchange, HKSCC, the Securities and Futures Commission of Hong Kong and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.  
本申請表格連同白色、黃色及綠色申請表格、招股章程及招股章程附錄A（送呈公司註冊處處長及備查文件）及招股章程的其他文件之副本已根據公司（清盤及雜項條文）條例（香港法例第32章）第342C條規定送呈香港公司註冊處處長登記。香港交易及結算有限公司、聯交所、香港結算、香港證券及期貨事務監察委員會及香港公司註冊處處長對任何此等文件的內容概不負責。  
Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to subscribe or buy nor shall there be any subscription or sale of Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not for publication, release or distribution, directly or indirectly, in or into the United States, nor is this application an offer of Shares for sale or subscription in the United States. The Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the U.S. Securities Act) and may not be offered or sold except pursuant to registration or exemption from the registration requirements of the U.S. Securities Act. No public offering of the Offer Shares will be made in the United States.  
本申請表格或招股章程的內容概不構成任何出售要約或認購或購買要約的招攬，亦不得於進行該等要約、招攬或出售屬違法的任何司法權區認購或出售任何股份。本申請表格及招股章程不得在或向美國境內直接或間接刊發、發布或派發，而此項申請亦不是在美國出售或認購股份的要約。股份未曾亦不會根據一九三三年美國證券法（經修訂）登記，且不得在美國境內發售或出售。惟根據美國證券法登記或獲豁免登記規定除外。發售股份不會在美國公開發售。  
This Application Form and the Prospectus may not be forwarded or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction.  
在任何根據當地法律不得發送、派發或複製本申請表格及招股章程的司法權區內概不得發送、派發或複製（不論以任何方式，也不論全部或部分）本申請表格及招股章程。

Shimao Services Holdings Limited  
世茂服務控股有限公司  
(Incorporated in the Cayman Islands with limited liability)  
(於開曼群島註冊成立的有限公司)

Stock Code : 873  
股份代號 : 873  
Maximum Offer Price : HK\$17.20 per Share, plus brokerage of 1.0%,  
Stock Exchange trading fee of 0.005% and  
SFC transaction levy of 0.0027%, payable in full on application and  
subject to refund  
最高發售價 : 每股17.20港元，另加1.0%經紀佣金、  
0.005%聯交所交易費及0.0027%證監會交易徵費，  
須於申請時繳足，多繳股款可予退還

Application Form for Reserved Shares  
預留股份申請表格

Applicant's declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the “D. Effect of completing and submitting this Application Form” section of this Application Form.

Warning: Only one application may be made for the benefit of any person of Reserved Shares on a BLUE Application Form or through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk). The following are liable to be rejected: multiple or suspected multiple applications for Reserved Shares and applications where cheques or banker's cashier orders are dishonoured upon the first presentation.

For Qualifying Shimao Group Holdings Shareholders, applications will be accepted until 12:00 noon on Friday, October 23, 2020 (or such other time or date as may be subsequently announced).  
You must read the conditions and instructions attached to this Application Form.  
To be valid, you must complete all applicable parts of this Application Form.  
Please write clearly in English and in ink.

To: The Company  
Joint Sponsors  
Joint Global Coordinators  
Joint Bookrunners  
Hong Kong Underwriters

I/We (Note 2)

- being the Qualifying Shimao Group Holdings Shareholder(s) named overleaf, apply for the number of Reserved Shares specified or deemed to be specified, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association of the Company;
- enclose payment in full for the Reserved Shares applied for at the maximum Offer Price of HK\$17.20 per Offer Share, including a 1% brokerage fee, a 0.0027% SFC transaction levy and a 0.005% Stock Exchange trading fee;
- undertake and agree to accept the Reserved Shares applied for, or any lesser number allotted to me/us on this application;
- warrant that this is the only application made by me/us for Reserved Shares for my/our own benefit;
- understand and confirm that these declarations and representations will be relied upon by the Company and the Joint Global Coordinators in deciding whether or not to make any allotment of Reserved Shares to me/us in response to this application and that I/we may be prosecuted for making a false declaration;
- authorise the Company to place my/our name(s) on the Company's register of members as the holder(s) of any Reserved Shares to be allotted to me/us and such other registers as required, and despatch any Share certificate(s) (where applicable) and/or any e-Auto Refund payment instructions and/or any refund cheque(s) (where applicable) to me/us by ordinary post at my/our own risk to the address stated in this Application Form unless I/we have applied for 1,000,000 Reserved Shares or more, I/we are/are eligible to collect any Share certificate(s) and/or any refund cheque (where applicable) personally, as provided in this Application Form;
- undertake to sign all documents and to do all things necessary to enable me/us to be registered as the holder of the Reserved Shares to be allocated to me/us, and as required by the Articles of Association of the Company;
- request that any refund cheque(s) (if any) be made payable to me/the first-named of us (in the case of joint applicants) in this Application Form;
- have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and am aware of the restrictions on the Preferential Offering described in the Prospectus;
- represent, warrant and undertake that the allotment of or application for, the Reserved Shares would not require, the Company, the Directors, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, or the Hong Kong Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- represent, warrant and undertake that I am not/we are not restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allotted or taking up any Reserved Shares; that I/we understand that the Reserved Shares have not been and will not be registered under the U.S. Securities Act; and that I/we will acquire the Reserved Shares in an “offshore transaction” (within the meaning of Regulation S under the U.S. Securities Act); and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

Note:  
For the avoidance of doubt, neither Hong Kong Securities Clearing Company Limited nor HKSCC Nominees Limited will give, or be subject to, any of the below representations, warranties or undertakings.

Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person for Reserved Shares on a BLUE Application Form or through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk). The following are liable to be rejected: multiple or suspected multiple applications for Reserved Shares and applications where cheques or banker's cashier orders are dishonoured upon the first presentation.
- You may be prosecuted if you make a false declaration.
- All information stated in this Application Form must be the same as that maintained by Shimao Group Holdings or any of its wholly-owned subsidiaries.
- You must complete this Application Form in English (except Chinese name) unless stated, otherwise the application is liable to be rejected.
- Any alteration to any application detail that you provide on this Application Form should be authorised by the signature of the applicant.
- You (or, if you are joint applicants, the first-named applicant) must provide your Hong Kong identity card number/passport number/Hong Kong business registration certificate number.

申請人聲明

本人／我們同意本申請表格及招股章程的條款及條件以及申請程序。請參閱本申請表格「D.填交本申請表格的效用」一節。

警告：任何人士僅可為本身利益就預留股份以藍色申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上作出一項申請。下列情況將不被受理：就預留股份作出的重複或疑屬重複申請以及支票或銀行本票在首次過戶時未能兌現的申請。

合資格世茂集團控股股東的截止接受申請時間為  
二零二零年十月二十三日（星期五）中午十二時正（或其後公布的其他日期或時間）。  
閣下務必細閱本申請表格所載條件及指示。  
本申請表格各適用部分須用墨水筆以英文  
清楚填寫，方為有效。

致：本公司  
聯席保薦人  
聯席全球協調人  
聯席賬簿管理人  
香港包銷商

本人／我們（附註 2）：

- 乃名列背頁的合資格世茂集團控股股東，按照招股章程及本申請表格所載條款及條件，並在貴公司組織章程細則規限下，申請所指定或視作指定的預留股份數目；
- 隨附以最高發售價每股發售股份17.20港元申請預留股份所需全數款項（包括1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費）；
- 承諾及同意接納所申請數目或配發予本人／我們但數目少於申請數目的預留股份；
- 保證是項申請乃本人／我們就預留股份為本人／我們本身利益作出的唯一申請；
- 明白及確認 貴公司及聯席全球協調人將依據此等聲明及陳述，以決定是否就是項申請向本人／我們配發任何預留股份，而本人／我們如作出虛假聲明，可能會被檢控；
- 授權 貴公司將本人／我們的姓名／名稱列入 貴公司股東名冊，作為將配發予本人／我們的任何預留股份的持有人，以及列入其他規定的登記冊內，並按本申請表格中所示地址以普通郵遞方式向本人／我們寄發任何股票（如適用）及／或任何電子自動退款指示及／或任何退款支票（如適用），郵誤風險概由本人／我們自行承擔（除非本人／我們申請1,000,000股或以上預留股份，且本人／我們符合資格按本申請表格規定親自領取任何股票及／或任何退款支票（如適用））；
- 承諾為本人／我們登記為獲分配預留股份的持有人所需並遵照 貴公司組織章程細則規定簽署所有文件及進行所有事宜；
- 要求任何退款支票（如有）以本人／本申請表格內我們的排名首位者（倘屬聯名申請人）為抬頭人；
- 已細閱本申請表格隨附各頁及招股章程所載的條款及條件以及申請程序並同意受其約束，且知悉招股章程所述有關優先發售的限制；
- 聲明、保證及承諾獲配發或申請認購預留股份不會引致 貴公司、董事、聯席保薦人、聯席全球協調人、聯席賬簿管理人或香港包銷商須遵守香港以外任何地區的任何法例或法規任何規定（不論具有法律效力與否）；
- 聲明、保證及承諾本人／我們並非香港或其他地區任何適用法律規定不得作出是項申請、就預留股份支付任何申請股款或獲配發或接納任何預留股份的受限制人士；本人／我們明白預留股份未曾亦不會根據美國《證券法》登記；及本人／我們將不在「離岸交易」（定義見美國證券法S規則）中購買預留股份；及
- 同意本申請、任何對本申請的接納以及因此而訂立的合約將受香港法律規管，並須按其詮釋。

附註：  
為免生疑問，香港中央結算有限公司及香港中央結算（代理人）有限公司均不會發出下列任何聲明、擔保或承諾，亦不會受下列任何聲明、擔保或承諾所限。

警告：

- 閣下務必細閱背頁的條款及條件以及申請程序。
- 閣下須以書面方式（不得以個人印章方式）簽署本申請表格，否則申請將不被受理。
- 任何人士僅可為本身利益就預留股份以藍色申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上作出一項申請。下列情況將不被受理：就預留股份作出的重複或疑屬重複申請以及支票或銀行本票在首次過戶時未能兌現的申請。
- 倘 閣下作出虛假聲明，則可能會被檢控。
- 本申請表格中聲明的所有資料須與世茂集團控股或其任何全資附屬公司所保留者相同。
- 除中文姓名／名稱外，閣下須以英文填妥本申請表格（除非另有指明），否則申請將不被受理。
- 閣下於本申請表格提供的任何申請資料如有任何更改，須由申請人簽署授權。
- 閣下或（如屬聯名申請人，則排名首位申請人）須提供香港身份證號碼／護照號碼／香港商業登記證號碼。

# Preferential Offering – BLUE FORM 優先發售－藍表

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如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請

Name(s) and address of the Qualifying Shimao Group Holdings Shareholder

合資格世茂集團控股股東姓名及地址

Application Form number 申請表格編號

Identifier 識別號

Username 用戶名稱

Password 密碼

You may apply for Reserved Shares on a **Blue** Application Form or through the **HK eIPO Blue Form** service via [www.hkeipo.hk](http://www.hkeipo.hk).

YOU CAN APPLY FOR RESERVED SHARES BY CHOOSING ONE OF THE FOUR OPTIONS BELOW:

## Option 1 – Apply for a number of Reserved Shares that is equal to your Assured Entitlement

A valid application made on this Application Form for a number of Reserved Shares that is equal to a Qualifying Shimao Group Holdings Shareholder's Assured Entitlement under the Preferential Offering will be accepted in full, subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.

You need to complete and sign this Application Form and submit one cheque (or banker's cashier order) for the exact amount of remittance printed in Box B on the right.

閣下可使用藍色申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上申請預留股份。

閣下可選擇使用以下四個選項中其中一個申請預留股份：

### 選項1－申請數目相等於閣下保證配額的預留股份

在本申請表格及招股章程所載條款及條件規限下，並假設優先發售的條件獲達成，以本申請表格認購相等於合資格世茂集團控股股東優先發售項下保證配額數目的預留股份的有效申請將獲全數接納。

閣下須填妥及簽署本申請表格並提交一張支票(或銀行本票)支付於右方乙欄列明的準確付款金額。

Box A  
甲欄

Number of Shimao Group Holdings Shares registered in your name as at 4:30 p.m. on Monday, October 19, 2020 (the "Record Date"):  
於二零二零年十月十九日(星期一)「記錄日期」下午四時三十分以閣下名義登記的世茂集團控股股份數目：

Box B  
乙欄

Number of Reserved Shares in your Assured Entitlement:  
閣下所獲保證配額的預留股份數目：

Amount payable if your Assured Entitlement is taken up in full:  
閣下的保證配額獲全數接納的應付款項：

HK\$  
港元

## Option 2 – Apply for a number of Reserved Shares up to your Assured Entitlement and Excess Reserved Shares

If a valid application is made on this Application Form for both Assured Entitlement and Excess Reserved Shares, the relevant Assured Entitlement will be satisfied in full, but the excess portion of such application will only be met to the extent that there are sufficient available Reserved Shares. Such application will be subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.

If the Assured Entitlement portion you intend to apply for is less than your Assured Entitlement, you are recommended to apply for a number which is one of the numbers set out in the payment table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the special formula set out in this Application Form.

The number of Excess Reserved Shares that you intend to apply for is recommended to be one of the numbers set out in the payment table in this Application Form. If the number of Excess Reserved Shares applied for is not one of the numbers set out in the payment table in this Application Form, the excess application will be rejected if the amount on the cheque/banker's cashier order does not match with the amount payable calculated by using the Box D special formula set out in this Application Form.

You should (i) write the number of Assured Entitlement applied for and the amount payable (the table in this Application Form or otherwise calculated in accordance with the special formula) in Box C; (ii) the Excess Reserved Shares applied for and the amount payable (the table below or otherwise calculated in accordance with the special formula) in Box D; (iii) add the Assured Entitlement and the Excess Reserved Shares, together with the corresponding total amount payable (sum of the amount you put in Box C and Box D) in Box E; and (iv) submit the total application monies in one cheque (or banker's cashier order).

### 選項2－申請數目不超過閣下保證配額的預留股份並申請超額預留股份

倘以本申請表格有效申請保證配額及超額預留股份，相關保證配額將獲全數配發，惟有關申請的超額部分將僅在有足夠供認購預留股份的情況下方獲接納。有關申請將受到本申請表格及招股章程所載條款及條件的規限，並假設優先發售的條件獲達成。

倘閣下擬申請的保證配額部分少於閣下的保證配額，建議閣下申請本申請表格應付款項一覽表所列的其中一個數目，否則閣下須利用本申請表格所載的特定公式計算申請有關預留股份數目的正確應付款項。

建議閣下擬申請的超額預留股份數目為本申請表格應付款項一覽表所列的其中一個數目。如申請的超額預留股份數目並非本申請表格應付款項一覽表所列的其中一個數目，而支票/銀行本票上的金額與利用本申請表格所載的特定公式計算的應付款項不符，則超額申請將不獲受理。

閣下須(i)將申請保證配額的數目及應付款項(應從本申請表格一覽表中選擇或根據特定公式計算)填於丙欄；(ii)將申請超額預留股份的數目及應付款項(應從下表中選擇或根據特定公式計算)填於丁欄；(iii)自行相加保證配額及超額預留股份數目，連同相應的應付款項總額(閣下於丙欄和丁欄所填的金額之總和)填於戊欄；及(iv)提交一張支票(或銀行本票)支付申請股款總額。

Box C  
丙欄

Number of Assured Entitlement applied for (not to exceed the number in Box B):  
申請保證配額的數目(不得超過乙欄的數目)：

Amount payable for Assured Entitlement:  
保證配額的應付款項：

HK\$  
港元

Box D  
丁欄

Number of Reserved Shares in excess of your Assured Entitlement applied for ("Excess Reserved Shares"):  
申請超過閣下保證配額的預留股份數目(「超額預留股份」)：

Amount payable for Excess Reserved Shares:  
超額預留股份的應付款項：

HK\$  
港元

Box E  
戊欄

Total number of Reserved Shares applied for (Box C + Box D) (not to exceed 58,823,000 Reserved Shares (other than HKSCC Nominees Limited)):  
申請預留股份的總數(丙欄+丁欄)(不得超過58,823,000股預留股份(香港中央結算(代理人)有限公司除外))：

Amount payable for total number of Reserved Shares (amount payable in Box C + amount payable in Box D):  
預留股份總數的應付款項(丙欄應付款項+丁欄應付款項)：

HK\$  
港元

如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請

Date: 日期: ..... / ..... / .....  
D 月 M 月 Y 年

\_\_\_\_\_



**Preferential Offering – BLUE FORM 優先發售 – 藍表**  
**If you are a Qualifying Shimao Group Holdings Shareholder, please use this Application Form**  
**or apply online through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk)**

如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請

**NUMBER OF RESERVED SHARES THAT MAY BE APPLIED FOR AND PAYMENTS**

可供申請認購的預留股份數目及應繳款項

No. of Reserved Shares applied for 申請認購的預留股份數目	Amount payable on application HK\$ 申請時應繳款項 港元	No. of Reserved Shares applied for 申請認購的預留股份數目	Amount payable on application HK\$ 申請時應繳款項 港元	No. of Reserved Shares applied for 申請認購的預留股份數目	Amount payable on application HK\$ 申請時應繳款項 港元
1,000	17,373.32	60,000	1,042,399.46	2,000,000	34,746,648.80
2,000	34,746.65	70,000	1,216,132.71	3,000,000	52,119,973.20
3,000	52,119.97	80,000	1,389,865.95	4,000,000	69,493,297.60
4,000	69,493.30	90,000	1,563,599.20	5,000,000	86,866,622.00
5,000	86,866.62	100,000	1,737,332.44	6,000,000	104,239,946.40
6,000	104,239.95	200,000	3,474,664.88	7,000,000	121,613,270.80
7,000	121,613.27	300,000	5,211,997.32	8,000,000	138,986,595.20
8,000	138,986.60	400,000	6,949,329.76	9,000,000	156,359,919.60
9,000	156,359.92	500,000	8,686,662.20	10,000,000	173,733,244.00
10,000	173,733.24	600,000	10,423,994.64	20,000,000	347,466,488.00
20,000	347,466.49	700,000	12,161,327.08	30,000,000	521,199,732.00
30,000	521,199.73	800,000	13,898,659.52	40,000,000	694,932,976.00
40,000	694,932.98	900,000	15,635,991.96	50,000,000	868,666,220.00
50,000	868,666.22	1,000,000	17,373,324.40	58,823,000*	1,021,951,061.18
				* Maximum number of Reserved Shares you may apply for. 閣下可申請認購的預留股份最高數目。	

To the extent that excess applications for the Reserved Shares are:

- less than the Available Reserved Shares, the Available Reserved Shares will first be allocated to satisfy such excess applications for the Reserved Shares in full and thereafter will be allocated, at the discretion of the Joint Global Coordinators, to the International Offering;
- equal to the Available Reserved Shares, the Available Reserved Shares will be allocated to satisfy such excess applications for the Reserved Shares in full; or
- more than the Available Reserved Shares, the Available Reserved Shares will be allocated on a fair and reasonable basis, which is consistent with the allocation basis commonly used in the case of over-subscriptions in public offerings in Hong Kong, where a higher allocation percentage will be applied in respect of smaller applications of Excess Reserved Shares. If there is an odd lot number of Shares left after satisfying the excess applications, such number of odd lot Shares will be re-allocated, at the discretion of the Joint Global Coordinators, to the International Offering.

Unless mentioned above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering.

倘預留股份的超額申請：

(a) 少於可供認購預留股份，則可供認購預留股份將首先分配以悉數滿足該等預留股份的超額申請，其後，則由聯席全球協調人酌情分配至國際發售；

(b) 相等於可供認購預留股份，則可供認購預留股份將分配以悉數滿足該等預留股份的超額申請；或

(c) 多於可供認購預留股份，則可供認購預留股份將按公平合理基準分配，該基準與香港公開發售出現超額認購情況下普遍使用的分配基準一致，即申請超額預留股份數目較少的申請人可獲較高的分配比例。倘滿足超額申請後除下零碎數目的股份，該等零碎數目的股份將由聯席全球協調人酌情重新分配至國際發售。

除上文所述者外，優先發售將不受國際發售及香港公開發售之間的回補安排所限。

## Preferential Offering – BLUE FORM 優先發售 – 藍表

If you are a Qualifying Shimao Group Holdings Shareholder, please use this Application Form or apply online through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk)

如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請

## Shimao Services Holdings Limited

### 世茂服務控股有限公司

(Incorporated in the Cayman Islands with limited liability)

## GLOBAL OFFERING

#### Conditions of your Application

Unless otherwise stated, capitalized terms used in these terms and conditions have the same meanings ascribed thereto in the Prospectus.

#### A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be Qualifying Shimao Group Holdings Shareholder(s).
- If you are a firm, the application must be in the names of the individual members, not in the name of the firm.
- If you are a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.
- Save under the circumstances permitted by the Listing Rules, you cannot apply for any Reserved Shares if you or (with the exception of HKSCC Nominees) any person(s) for whose benefit you are applying are/
  - an existing beneficial owner of Shares in the Company and/or any of its subsidiaries;
  - a director or chief executive of the Company and/or any of the Company's subsidiaries;
  - a close associate of any of the above persons; or
  - a Non-Qualifying Shimao Group Holdings Shareholder.

Non-Qualifying Shimao Group Holdings Shareholders are:

- Shimao Group Holdings Shareholders whose names appeared in the register of members of Shimao Group Holdings on the Record Date and whose addresses as shown in such register is/are in any of the Specified Territories; and
- Shimao Group Holdings Shareholders or Beneficial Shimao Group Holdings Shareholders at that time who are otherwise known by Shimao Group Holdings to be resident in any of the Specified Territories.

Notwithstanding any other provision in the Prospectus or this Application Form or the terms and conditions of the **HK eIPO Blue Form** service, the Company reserves the right to permit any Shimao Group Holdings Shareholder to take up his/her/its Assured Entitlement to the Reserved Shares if the Company, in its absolute discretion, is satisfied that the transaction in question is exempt from or not subject to the legislation or regulations giving rise to the restrictions described above.

- The number of joint applicants may not exceed four and they may not apply by means of **HK eIPO Blue Form** service for Reserved Shares.

#### B. Allocation of Reserved Shares

A valid application for a number of Reserved Shares that is less than or equal to your Assured Entitlement will be accepted in full, subject to the terms and conditions set out in this Application Form, the Prospectus and the terms and conditions of the **HK eIPO Blue Form** service and assuming that the conditions of the Preferential Offering are satisfied. If an application is made for a number of Reserved Shares that is more than your Assured Entitlement, you are recommended to apply for a number in one of the numbers set out in the table of numbers and payments in this Application Form and make a payment of the corresponding amount. Otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the special formula set out in this Application Form. If an application is made for a number of Reserved Shares that is greater than your Assured Entitlement, the relevant Assured Entitlement will be satisfied in full, but the excess portion of such application will only be met to the extent that there are sufficient Available Reserved Shares. To the extent that excess applications for the Reserved Shares are:

- less than the Available Reserved Shares, the Available Reserved Shares will first be allocated to satisfy such excess applications for the Reserved Shares in full and thereafter will be allocated, at the discretion of the Joint Global Coordinators, to the International Offering;
- equal to the Available Reserved Shares, the Available Reserved Shares will be allocated to satisfy such excess applications for the Reserved Shares in full; or
- more than the Available Reserved Shares, the Available Reserved Shares will be allocated on a fair and reasonable basis, which is consistent with the allocation basis commonly used in the case of over-subscriptions in public offerings in Hong Kong, where a higher allocation percentage will be applied in respect of smaller applications of Excess Reserved Shares. If there is an odd lot number of Shares left after satisfying the excess applications, such number of odd lot Shares will be re-allocated, at the discretion of the Joint Global Coordinators, to the International Offering.

The Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering. If no number is inserted in Box C, Box D, Box E or Box F overall, you will be deemed to have applied for such number of Reserved Shares shown in Box B. Any application not accompanied by the correct amount of application monies will be treated as invalid in its entirety and no Reserved Shares will be allotted to such applicant (except when the number of Shares applied is more than the Assured Entitlement and the amount of application money accompanied is not less than the amount payable shown in Box B, the Assured Entitlement will be accepted in full).

Qualifying Shimao Group Holdings Shareholders are entitled to apply on the basis on an Assured Entitlement of one Reserved Share for every integral multiple of 61 Shimao Group Holdings Shares held by each Qualifying Shimao Group Holdings Shareholder as at 4:30 p.m. on the Record Date. Any Qualifying Shimao Group Holdings Shareholders who hold less than 61 Shimao Group Holdings Shares on the Record Date will not have an Assured Entitlement to the Reserved Shares, but they will still be entitled to participate in the Preferential Offering by applying for excess Reserved Shares. **Qualifying Shimao Group Holdings Shareholders should note that Assured Entitlement to Reserved Shares may not represent a multiple of a full board lot of 1,000 Shares. Further, the Reserved Shares allocated to the Qualifying Shimao Group Holdings Shareholders will be rounded down to the closest whole number if required, and dealings in odd lots of Shares may be at a price below their prevailing market price for full board lots.**

In addition to any application for Reserved Shares made on a **BLUE** Application Form or through the **HK eIPO Blue Form** service via [www.hkeipo.hk](http://www.hkeipo.hk), Qualifying Shimao Group Holdings Shareholders will be entitled to make one application for Hong Kong Offer Shares on **WHITE** or **YELLOW** Application Forms or by giving electronic application instructions to HKSCC via CCASS or by applying through the **HK eIPO White Form** service. Qualifying Shimao Group Holdings Shareholders will receive no preference as to entitlement to allocation in respect of applications for Hong Kong Offer Shares made on **WHITE** or **YELLOW** Application Forms or by giving electronic application instructions to HKSCC or to the **HK eIPO White Form** Service Provider via the **HK eIPO White Form** service under the Hong Kong Public Offering.

#### C. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application for Reserved Shares may or may not (depending on the information contained in the supplement) be notified that they are required to confirm their applications. If applicant(s) for Reserved Shares have been so notified but have not confirmed their applications for Reserved Shares in accordance with the procedure to be notified, all unconfirmed applications for Reserved Shares will not be valid. Subject to the above and below, an application for Reserved Shares once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

#### D. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- instruct and authorise the Company and/or the Joint Global Coordinators (or their respective agents or nominees), to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Reserved Shares allocated to you in your name(s) as required by the Articles of Association of the Company and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Reserved Shares allocated to you, and as required by the Articles of Association of the Company;
- represent, warrant and undertake that the Reserved Shares have not been and will not be registered under the U.S. Securities Act; and that, with the exception of HKSCC Nominees, you or any other person for whose account or benefit you are acquiring Reserved Shares will acquire the Reserved Shares in an "offshore transaction" (within the meaning of Regulation S under the U.S. Securities Act);
- represent, warrant and undertake that in making this application, you and/or, with the exception of HKSCC Nominees, any person(s) for whose behalf you may be acting are not connected person(s) or person(s) who will become connected person(s) of the Company immediately upon completion of the Global Offering, the subscription for Reserved Shares by you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not financed directly or indirectly by a connected person of the Company, and you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not taking instructions from a connected person of the Company in making this subscription for Reserved Shares;
- confirm that you have only relied on the information and representations contained in the Prospectus and this Application Form in making this application, and will not rely on any other information or representation save as set out in any supplement to the Prospectus;
- agree that the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, and the Hong Kong Underwriters, any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering, are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction);
- agree (without prejudice to any other rights which you may have) that once this application has been accepted, you may not rescind it due to an innocent misrepresentation;
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of the beneficial owner that this application is the only application which will be made for the benefit of that other person on a **BLUE** Application Form and that you are duly authorised to sign this Application Form as that other person's agent;
- agree that once your application is accepted, your application will be evidenced by the results of the Preferential Offering made available by the Company;
- warrant the truth and accuracy of the information contained in this application;
- agree to disclose to the Company, Hong Kong Share Registrar, **HK eIPO Blue Form** Service Provider, the receiving banks, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, and the Hong Kong Underwriters, their respective advisers and agents, any information about you or, with the exception of HKSCC Nominees, the person(s) for whose benefit you have made the application which they require;
- warrant that, in making an application, you or any person(s) on whose behalf you may be acting is/are Qualifying Shimao Group Holdings Shareholder(s);
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;

#### Note:

For the avoidance of doubt, neither Hong Kong Securities Clearing Company Limited nor HKSCC Nominees Limited will give, or be subject to, any of the below representations, warranties or undertakings.

- undertake and agree to accept the Reserved Shares applied for, or any lesser number allocated to you under the application;
- authorise the Company to place your name(s) on the Company's Share register of members as the holder(s) of any Reserved Shares allocated to you and despatch any Share certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in this Application Form by ordinary post at your own risk to the address stated on this Application Form (except if you have applied for 1,000,000 Reserved Shares or more, you may collect your refund cheque(s) and Share certificate(s) (where applicable) in person);
- confirm that you are aware of the restrictions on the Preferential Offering of the Reserved Shares described in the Prospectus and this Application Form;
- understand that these declarations and representations will be relied upon by the Company, the Directors, the Joint Sponsors and the Joint Global Coordinators in deciding whether or not to allocate any Reserved Shares in response to your application;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and none of the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Hong Kong Underwriters, nor any of their respective officers or advisers, will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase any Reserved Shares, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;
- agree with the Company and each Shareholder, and, the Company agrees with each Shareholder to observe and comply with the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), and the Articles of Association;
- agree with the Company and each Shareholder that the Shares are freely transferable by the holder thereof; and
- agree to disclose to the Company, the Hong Kong Share Registrar, the receiving banks, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, and the Hong Kong Underwriters, and their respective advisers and agents, any personal data and any other information which they require about you or, with the exception of HKSCC Nominees, the person(s) for whose benefit you have made the application.

The Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors, the Hong Kong Underwriters, their respective directors and any other parties involved in the Global Offering, are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

**You must complete this Application Form in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicants must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.**

#### E. Power of attorney

If your application is made by a person duly authorised under a power of attorney, the Company and the Joint Global Coordinators, as the Company's agent, may accept your application at their absolute discretion and subject to any conditions they think fit, including production of evidence of the authority of your attorney. The Company and the Joint Global Coordinators, as the Company's agent, will have full discretion to reject any application, in full or in part without giving any reason.

#### F. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Global Coordinators (for themselves and on behalf of the Underwriters) and the Company (for itself and on behalf of the Selling Shareholder) on the Price Determination Date. The Price Determination Date is expected to be on or around Friday, October 23, 2020, and in any event, not later than Tuesday, October 27, 2020. The Offer Price will be not more than HK\$17.20 per Share and is expected to be not less than HK\$14.80 per Share. Applicants for Reserved Shares are required to pay, on application, the maximum Offer Price of HK\$17.20 for each Offer Share together with a brokerage of 1%, a SFC transaction levy of 0.0027% and a Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price should be lower than HK\$17.20. The Joint Global Coordinators (for themselves and on behalf of the Underwriters) may, with the consent of the Company (for itself and on behalf of the Selling Shareholder), reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$14.80 to HK\$17.20) at any time prior to the morning of the last day for lodging applications under the Preferential Offering. In such a case, an announcement of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in the websites of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company at [www.shimao-fuwu.com](http://www.shimao-fuwu.com) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. If, for whatever reason, the Joint Global Coordinators (for themselves and on behalf of the Underwriters) and the Company (for itself and on behalf of the Selling Shareholder) are not able to agree on the Offer Price on or before Tuesday, October 27, 2020, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

#### Allocation of Reserved Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Reserved Shares will be allocated after the application lists close. The Offer Price is expected to be announced on Thursday, October 29, 2020 and the level of applications in the Hong Kong Public Offering and the Preferential Offering, the level of indications of interest in the International Offering and the basis of allocations of the Reserved Shares are also expected to be announced on Thursday, October 29, 2020 in the websites of the Company at [www.shimao-fuwu.com](http://www.shimao-fuwu.com) and the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk). Results of allocations of the Preferential Offering, and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) will be made available as described in the section headed "How to Apply for Hong Kong Offer Shares and Reserved Shares – F. Publication of Results" in the Prospectus on Thursday, October 29, 2020.

#### If your application for Reserved Shares is successful (In whole or in part)

If you apply for 1,000,000 Reserved Shares or more, you may collect the Share certificate(s) and/or refund cheque(s) from the Hong Kong Share Registrar, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, October 29, 2020, or such other place or date as notified by the Company's website at [www.shimao-fuwu.com](http://www.shimao-fuwu.com) and the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) as the place or date of despatch/collection of Share certificate(s) and/or refund cheque(s). If you are an individual who are eligible for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which are eligible for personal collection, your authorised representative must attend bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to the Hong Kong Share Registrar. If you do not collect your Share certificate(s) and/or refund cheque(s) (where relevant) in person within the time specified for collection, it/they will be sent to the address as specified in this Application Form thereafter by ordinary post and at your own risk. If you apply for less than 1,000,000 Reserved Shares, your Share certificate(s) and/or refund cheque(s) (where applicable) will be sent to the address as specified in this Application Form on Thursday, October 29, 2020 by ordinary post and at your own risk.

The Company will not issue temporary documents of title. Share certificates will only become valid at 8:00 a.m. on Friday, October 30, 2020 provided that the Global Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting – Underwriting Arrangements and Expenses – The Hong Kong Public Offering – Grounds for termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Reserved Share paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Shares prior to the receipt of Share certificates or prior to the Share certificates becoming valid do so entirely at their own risk.

#### Circumstances in which you will not be allocated Reserved Shares

You may not be allocated Reserved Shares for any of the following reasons:

- If your application is revoked:**

By completing and submitting an Application Form or applying online through the **HK eIPO Blue Form** service at [www.hkeipo.hk](http://www.hkeipo.hk), you agree that your application or the application made by HKSCC Nominees on your behalf cannot be revoked on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong), unless a person responsible for the Prospectus under Section 40 of the Companies (Winding Up and Miscellaneous Provisions) Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. If any supplement to the Prospectus is issued, you may or may not (depending on the information contained in the supplement) be notified that you are required to confirm your application. If you have been so notified but have not confirmed your application for Reserved Shares in accordance with the procedure to be notified, all unconfirmed applications will be deemed revoked. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge this Application Form. This collateral contract will be in consideration of the Company agreeing that they will not offer any Reserved Shares to any person on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong), except by means of one of the procedures referred to in the Prospectus. If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the announcement of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.
- Full discretion of the Company, the Joint Global Coordinators, and their respective agents or nominees, to reject or accept your application:**

The Company and the Joint Global Coordinators or its or their respective agents or nominees, have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
- If the allocation of Reserved Shares is void:**

The allocation of Reserved Shares to you will be void if the Listing Committee does not grant permission to list the Shares either:

  - within three weeks from the closing of the application lists; or
  - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

## Preferential Offering – BLUE FORM 優先發售 – 藍表

If you are a Qualifying Shimao Group Holdings Shareholder, please use this Application Form  
or apply online through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk)

如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請

#### 4. You will not receive any allocation if:

- this Application Form is not completed in accordance with the instructions as stated herein;
  - this Application Form has not been duly signed (only written signatures are acceptable) (or in the case of a joint application, not all applicants have signed);
  - in respect of applicants who are corporate entities, this Application Form has not been duly signed (only written signature is acceptable) by an authorised officer or affixed with a company chop;
  - the cheque/banker's cashier order/this Application Form is defective;
  - this Application Form for either Reserved Shares pursuant to the Assured Entitlement or excess Reserved Shares is not accompanied with a cheque/banker's cashier order or is accompanied by more than one cheque/banker's cashier order for each of the application for Assured Entitlement and excess application for Reserved Shares;
  - the account name on cheque/banker's cashier order is not pre-printed or certified by the issuing bank;
  - the banker's cashier order was not issued by a licenced bank in Hong Kong, or did not have the applicant's name certified on the back by a person authorised by the bank;
  - the cheque/banker's cashier order is not drawn on a Hong Kong dollar bank account in Hong Kong;
  - the name of the payee indicated on the cheque/banker's cashier order is not "ICBC (Asia) Nominee Limited – Shimao Services Holdings Preferential Offer";
  - the cheque has not been crossed "Account payee only";
  - the cheque was post-dated;
  - the applicant's payment is not made correctly or the applicant paid by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured on its first presentation;
  - the applicant's name/the first applicant's name on the joint application is not the same as the name pre-printed or certified/endorsed by the drawee bank on the cheque/banker's cashier order;
  - alteration(s) to the application details on this Application Form has not been authorised by the signature(s) of the applicant(s);
  - this Application Form is completed by pencil;
  - the applicant does not fill in all the boxes in the option he/she/it chooses;
  - the applicant chooses more than one of the options in this Application Form;
  - the Company believe that by accepting the application, the Company would violate the applicable securities or other laws, rules or regulations of the jurisdiction where this Application Form is received or where the applicant's address is located;
  - the Company and the Joint Global Coordinators, and their respective agents or nominees, exercise their discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance; or
  - the application is for more than 58,823,000 Reserved Shares (except HKSCC Nominees Limited) under the Preferential Offering.
- (a) If you are applying for a number of Reserved Shares which is equal to your Assured Entitlement ("Option 1"):
- Your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with the amount payable in Box B set out in this Application Form.
- (b) If you are applying for a number of Reserved Shares up to your Assured Entitlement and excess Reserved Shares ("Option 2"):
- Your application will be rejected if the amount on the cheque/banker's cashier order does not match and is less than the amount payable in relation to your Assured Entitlement applied for in this Application Form.
  - Your application for your Assured Entitlement will be accepted in full but your application for excess Reserved Shares will be rejected if the amount on the cheque/banker's cashier order does not match and is more than the amount payable in relation to your Assured Entitlement applied for but is less than the total amount payable in relation to both your Assured Entitlement applied for and the excess Reserved Shares applied for in this Application Form.
  - Your application will be accepted in full if the amount on the cheque/banker's cashier order does not match and is more than the total amount payable in relation to both your Assured Entitlement applied for and the excess Reserved Shares applied for in this Application Form.
- (c) If you are applying for a number of Reserved Shares which is less than your Assured Entitlement ("Option 3"):
- You are recommended to apply for Reserved Shares in one of the numbers set out in the table in this Application Form. When the number of Reserved Shares applied for is in one of the numbers set out in the table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with the corresponding amount payable as set out in the table in this Application Form.
  - When the number of Reserved Shares applied for is not in one of the numbers set out in the table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with the amount payable calculated by using the formula set out in this Application Form.
- (d) If you are applying for excess Reserved Shares only ("Option 4"):
- You are recommended to apply for Reserved Shares in one of the numbers set out in the table in this Application Form. When the number of Reserved Shares applied for is in one of the numbers set out in the table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with the corresponding amount payable as set out in the table in this Application Form.
  - When the number of Reserved Shares applied for is not in one of the numbers set out in the table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with the amount payable calculated by using the formula set out in this Application Form.

#### Refund of your money

If you do not receive any Reserved Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including the brokerage fee of 1%, the SFC transaction levy of 0.0027% and the Stock Exchange trading fee of 0.005%. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, the SFC transaction levy of 0.0027% and the Stock Exchange trading fee of 0.005%) without interest. If the Offer Price as finally determined is less than the initial price of HK\$17.20 per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) paid on application, the Company will refund to you the surplus application monies, together with the related brokerage fee of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%, without interest. All such interest accrued on such monies prior to the date of refund will be retained for the benefit of the Company. Refund of your application monies (if any) will be made on Thursday, October 29, 2020 in accordance with the various arrangements as described in the Prospectus.

Refund cheques will be crossed "Account Payee Only" made out to you. Part of your Hong Kong Identity Card number or passport number provided by you or the first-named applicant (if you are joint applicants) may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number or passport number may lead to delay in encashment of or may invalidate your refund cheque. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

#### How to make your application

You may apply for Reserved Shares on a Blue Application Form or through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk).

##### 1. You may choose one of the four options on this Application Form in applying for Reserved Shares:

###### Option 1 – Apply for a number of Reserved Shares that is equal to your Assured Entitlement:

You need to complete and sign this Application Form and submit one cheque (or banker's cashier order) for the exact amount of remittance printed in Box B on this Application Form.

###### Option 2 – Apply for a number of Reserved Shares up to your Assured Entitlement and excess Reserved Shares:

You should (i) write the number of Reserved Shares applied for under the Assured Entitlement and the amount payable (as set out in the table on this Application Form) in Box C; (ii) write the number of excess Reserved Shares applied for and the amount payable (as set out in the table on this Application Form) in Box D; (iii) add the number of Reserved Shares applied for under Assured Entitlement and the excess Reserved Shares together with the corresponding total amount payable (being the sum of the written in Box C and Box D) and write the total in Box E; and (iv) submit the total application monies in one cheque (or banker's cashier order).

If the number of Reserved Shares that you apply for under the Assured Entitlement is less than your Assured Entitlement, you are recommended to apply for a number which is one of the numbers set out in the table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the formula in this Application Form. The number of excess Reserved Shares that you intend to apply for should be one of the numbers set out in the table in this Application Form. If the number of excess Reserved Shares applied for is not one of the numbers set out in the table in this Application Form, the excess application will be rejected if the amount on the cheque/banker's cashier order does not match with the amount payable calculated by using the formula set out in this Application Form.

###### Option 3 – Apply for a number of Reserved Shares that is less than your Assured Entitlement:

You should (i) write the number of Reserved Shares applied for and the amount payable (as set out in the table in this Application Form) in Box F; and (ii) submit one cheque (or banker's cashier order) for the same amount that you have written in Box F on this Application Form.

If your application is made for a number of Reserved Shares that is less than your Assured Entitlement as a Qualifying Shimao Group Holdings Shareholder, you are recommended to apply for a number which is one of the numbers set out in the table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the formula set out in this Application Form.

###### Option 4 – Apply for excess Reserved Shares only:

You should (i) write the number of excess Reserved Shares applied for and the amount payable in Box G; and (ii) submit one cheque (or banker's cashier order) for the same amount that you have written in Box G on this Application Form.

The number of excess Reserved Shares that you intend to apply for should be one of the numbers set out in the Payment Table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of excess Reserved Shares applied for by using the special formula set out in this Application Form. Your excess application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable.

2. The amount of the remittance payable on application will be equal to the number of Reserved Shares applied for multiplied by the maximum Offer Price of HK\$17.20 per Reserved Share plus 1% brokerage, 0.005% Stock Exchange trading fee and 0.0027% SFC transaction levy. For your easy reference, the table in this Application Form sets out the amount of remittance payable for applications in certain numbers of Reserved Shares. It should be noted that Assured Entitlements may represent Shares not in whole multiples of a full board lot of 1,000 Shares. There is no guarantee that your resultant aggregate holding of Shares will form an integral multiple of 1,000 Shares.
3. Complete this Application Form correctly in English and sign it. Only written signatures will be accepted.
4. Staple your cheque or cashier order to the form. You must pay for the Reserved Shares applied for by one cheque or by one banker's cashier order. Each application must be accompanied by either a separate cheque or banker's cashier order.

#### If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;

If you apply for 1,000,000 Reserved Shares or more and have provided all information required by your Application Form, you may collect your refund cheque(s) from the Company's Hong Kong Share Registrar, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, October 29, 2020 or such other place or date as notified by the Company's website at [www.shimao.hk](http://www.shimao.hk) and the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) as the place or date of despatch of refund cheques. If you are an individual who are eligible for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which are eligible for personal collection, your authorised representative must attend bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives of corporations (if applicable) must produce, at the time of collection, evidence of identity acceptable to the Hong Kong Share Registrar which must correspond with the information contained in this Application Form. If you do not collect your refund cheque personally within the time specified for their collection, they will be sent to the address as specified in your Application Form promptly thereafter by post and at your own risk. If you apply for less than 1,000,000 Reserved Shares, your refund cheque(s) will be sent to the address as specified on your Application Form on Thursday, October 29, 2020 by ordinary post and at your own risk.

#### Personal Data

##### Personal information collection statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and the Ordinance.

##### 1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for Reserved Shares or registered holders of Reserved Shares to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for Reserved Shares or transferring Reserved Shares into or out of their names or in procuring the services of the Hong Kong Share Registrar.

Failure to supply the requested data may result in your application for Reserved Shares being rejected or in delay or inability of the Company or its Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Reserved Shares which you have successfully applied for and/or the despatch of Share certificate(s), and/or the despatch of refund cheque(s) to which you are entitled.

It is important that holders of Reserved Shares inform the Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

##### 2. Purposes

The personal data of the applicants of and the holders of Reserved Shares may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Reserved Shares;
- enabling compliance with, including making disclosures required by, all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of Reserved Shares including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the Hong Kong Share Registrar of members of the Company;
- conducting or assisting in the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of members of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and profiles of Shareholders;
- making disclosures as required by laws, rules or regulations (whether statutory or otherwise) in Hong Kong or elsewhere;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share Registrar to discharge their obligations to holders of Reserved Shares and/or regulators and/or other purpose to which the holders of Reserved Shares may from time to time agree.

##### 3. Transfer of personal data

Personal data held by the Company and the Hong Kong Share Registrar relating to the applicants of and the holders of Reserved Shares will be kept confidential by the Company and the Hong Kong Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain or transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- the Company, the Directors, the Company's advisors or their respective appointed agents such as financial advisors, receiving bank and overseas principal share registrar;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Reserved Shares to be deposited into CCASS);
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or its subsidiaries or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies in Hong Kong or elsewhere; and
- any other persons or institutions with which the holders of Reserved Shares have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.

##### 4. Retention of personal data

The Company and its Hong Kong Share Registrar will keep the personal data of the applicants and holders of Reserved Shares for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

##### 5. Access to and correction of personal data

The Ordinance provides the applicants and the holders of Reserved Shares with rights to ascertain whether the Company or the Hong Kong Share Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate.

In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company, at its registered address disclosed in the section headed "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary, or the Hong Kong Share Registrar for the attention of the privacy compliance officer.

By signing this Application Form, you agree to all of the above.

- show your account name. This name must either be pre-printed on the cheque, or be endorsed at the back by a person authorised by the bank. This account name must be the same name as the name on this form. If it is a joint application, the account name must be the same as the name of the first-named applicant;
- be made payable to "ICBC (Asia) Nominee Limited – Shimao Services Holdings Preferential Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

#### Your application for Reserved Shares may be rejected if your cheque:

- does not meet all these requirements; or
- is dishonoured on its first presentation.

#### If you pay by banker's cashier order, the cashier order must:

- be in Hong Kong dollars;
- be issued by licensed banks in Hong Kong, and have your name certified at the back of the order by a person authorised by the bank. The name on the back of the order and the name on this Application Form must be the same. If it is a joint application, the name at the back of the order must be the same as the name of the first-named applicant;
- be made payable to "ICBC (Asia) Nominee Limited – Shimao Services Holdings Preferential Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application for Reserved Shares is liable to be rejected if your cheque or banker's cashier order does not meet all these requirements. No money shall be paid to any intermediary in Hong Kong who is not licensed or registered to carry on Type 1 regulated activity under Part V of the SFO.

5. Completed and signed Application Form, fold the form once and lodge the same together with the related cheque or banker's cashier order in the special collection box at Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong.
6. This Application Form can be lodged at these times:

Tuesday, October 20, 2020	— 9:00 a.m. to 4:30 p.m.
Wednesday, October 21, 2020	— 9:00 a.m. to 4:30 p.m.
Thursday, October 22, 2020	— 9:00 a.m. to 4:30 p.m.
Friday, October 23, 2020	— 9:00 a.m. to 12:00 noon

7. The latest time for lodging your application is 12:00 noon on Friday, October 23, 2020 or, if the application lists are not open on that day, then by 12:00 noon on the next day the lists are open. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to weather conditions. The application lists will not open if there is:

- a tropical cyclone warning signal 8 or above, or
- a "black" rainstorm warning signal

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Friday, October 23, 2020. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

8. The applications for the Reserved Shares will commence on Tuesday, October 20, 2020 through Friday, October 23, 2020. The application monies (including the brokerage fees, SFC transaction levies and Stock Exchange trading fees) will be held by the receiving banks and on behalf of the Company after the closing of the application lists and the refund monies, if any, will be returned to the applicants without interest on Thursday, October 29, 2020. Investors should be aware that the dealings in the Shares on the Stock Exchange are expected to commence on Friday, October 30, 2020.
9. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Friday, October 23, 2020. You will not be given a receipt for your payment. The Company will retain any interest accrued on your application monies. The right is also reserved to retain any Share certificate(s) and/or any surplus application money(ies) or refunds pending clearance of your cheque or banker's cashier order.



## Preferential Offering – BLUE FORM 優先發售－藍表

If you are a Qualifying Shimao Group Holdings Shareholder, please use this Application Form or apply online through the HK eIPO Blue Form service via [www.hkeipo.hk](http://www.hkeipo.hk)

如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請

# Shimao Services Holdings Limited

## 世茂服務控股有限公司

(於開曼群島註冊成立的有限公司)

### 全球發售

#### 申請條件

除另有指明外，此等條款及條件所用詞彙與招股章程所賦予者具有相同涵義。

#### 甲. 可提出申請的人士

- 閣下(申請人)及閣下為其利益而提出申請的任何人士必須為合資格世茂集團控股股東。
- 如閣下屬商號，則須以個別成員的名義而非以商號的名義作出申請。
- 如閣下屬法人團體，申請必須加蓋公司印鑑(附有公司名稱)並由獲正式授權的高級職員簽署，其須註明所屬代表身份。
- 除上市規則許可的情況外，閣下或(香港結算代理人除外)閣下為其利益而提出申請的任何人士如屬下列人士，不得申請認購任何預留股份：
  - 本公司及／或其任何附屬公司股份的現有實益擁有人；
  - 本公司及／或本公司任何附屬公司的董事或高級行政人員；
  - 上述任何人士的緊密聯繫人；或
  - 非合資格世茂集團控股股東。

非合資格世茂集團控股股東為：

- 於記錄日期名列世茂集團控股股東名冊且於該名冊內所示地址為位於任何特定地區的世茂集團控股股東；及
  - 當時世茂集團控股股東另行得悉居住於任何特定地區的世茂集團控股股東或實益世茂集團控股股東。儘管招股章程或本申請表格中有任何其他規定或網上藍表服務有任何條款及條件，倘本公司全權酌情信納有關交易獲豁免或毋須遵守導致上述限制的示例或規則，則本公司保留權利容許任何世茂集團控股股東承購其預留股份的保證配額。
- 聯名申請人不得超過四名，且不可透過網上藍表服務的方式申請預留股份。

#### 乙. 分配預留股份

- 在本申請表格、招股章程及網上藍表服務的條款及條件所載條款及條件的規限下，並假設優先發售的條件獲達成，申請少於或相等於閣下保證配額的預留股份數目的有效申請將獲全數接納。倘申請的預留股份數目多於閣下的保證配額，建議閣下申請本申請表格內數目及款項一覽表所列的其中一個數目並支付相應款額。否則，閣下必須利用本申請表格所載的特定公式計算申請預留股份數目時應付的正確應繳金額。倘申請的預留股份數目多於閣下的保證配額，相關的保證配額將獲全數接納，但上述申請的超額部分則僅在有足夠可供認購預留股份的情況下獲接納。倘預留股份的超額申請：
- 少於可供認購預留股份，則可供認購預留股份將首先分配以悉數滿足該等預留股份的超額申請，其後，則由聯席全球協調人酌情分配至國際發售；
  - 相等於可供認購預留股份，則可供認購預留股份將分配以悉數滿足該等預留股份的超額申請；或
  - 多於可供認購預留股份，則可供認購預留股份將按公平合理基準分配，該基準與香港公開發售出現超額認購情況下普遍使用的分配基準一致，即申請超額預留股份數目較少的申請人可獲較高的分配比例。倘滿足超額申請後餘下零碎數目的股份，該等零碎數目的股份將由聯席全球協調人酌情重新分配至國際發售。

優先發售將不受國際發售及香港公開發售之間的回補安排所限。倘閣下並未於青洲英屬、丁欄、戊欄或已欄填上任何數目，則閣下將被視作申請認購乙欄所示數目的預留股份。未滿附正確金額申請股款的任何申請將被視為完全無效且不會向有關申請人配發任何預留股份(除非申請的股份數目多於保證配額且隨隨的申請股款不少於乙欄所示應付款項，則保證配額將獲全數接納)。合資格世茂集團控股股東有權按保證配額基準就彼等於記錄日期下午四時三十分每持有61股世茂集團控股股份的完整倍數申請一股預留股份。於記錄日期持有少於61股世茂集團控股股份的合資格世茂集團控股股東將不會享有預留股份的保證配額，但仍有權透過申請超額預留股份參與優先發售。**合資格世茂集團控股股東須注意，預留股份的保證配額未滿等於1,000股股份的完整買賣單位的倍數。**此外，如需要，分配予合資格世茂集團控股股東的預留股份將調至最接近的完整數目，而零碎股份的買賣價格或會低於完整買賣單位當時的市價。除透過藍色申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上申請預留股份外，合資格世茂集團控股股東亦可使用白色或黃色申請表格或透過中央結算系統向香港結算發出電子認購指示或透過網上白表服務提出一份香港發售股份申請。合資格世茂集團控股股東不會就根據香港公開發售使用白色或黃色申請表格或向香港結算發出電子認購指示或透過網上白表服務向網上白表服務供應商申請香港發售股份而優先獲得任何配額或分配。

#### 丙. 補充資料

倘就招股章程發出任何補充文件，則已就預留股份提交申請的申請人可能會或可能不會(視乎補充文件所載資料而定)獲通知彼等須確認其申請。如申請認購預留股份的申請人已獲通知但並未根據接獲通知的程序確認彼等的預留股份申請，則所有未獲確認的預留股份申請將會無效。受上文及下文所規限，預留股份的認購申請一經提交即不得撤銷，而申請人將被視為已按經補充的招股章程提出申請。

#### 丁. 填交本申請表格的效力

- 本申請表格一經填交，即表明閣下(及如屬聯名申請人，即閣下與聯名申請人共同及個別)代表閣下本身或(如作為代理人或代名人)代表委託閣下作為代理人或代名人的每名人士：
- 指示及授權本公司及／或聯席全球協調人(或彼等各自的代理或代理人)，按本公司組織章程細則的規定代表閣下簽署任何過戶表格、收單據或其他文件並處理其他一切必要事宜，以將閣下獲分配的任何預留股份以閣下名義登記，以及以其他方式令招股章程及本申請表格所載的各項安排落實生效；
  - 承諾為閣下登記為獲分配預留股份的持有人所需並遵照本公司組織章程細則規定簽署所有文件及進行所有事宜；
  - 聲明、保證及承諾閣下明白預留股份並無亦不會根據美國證券法進行登記，而(香港結算代理人除外)閣下作為其代表或為其利益購買預留股份的任何其他人土將在「離岸交易」(定義見美國證券法S規則)中購買預留股份；
  - 聲明、保證及承諾，在提出本申請時，閣下及／或(香港結算代理人除外)閣下可能代其行事的任何人士並非關連人士，亦非緊隨全球發售完成後將成為本公司關連人士的人士，而閣下及／或(香港結算代理人除外)閣下可能代其行事的任何人士認購預留股份並非直接或間接由本公司的關連人士提供資金，且閣下及／或(香港結算代理人除外)閣下可能代其行事的任何人士並非根據本公司關連人士的指示作出預留股份的多次認購；
  - 確認閣下提出本申請時僅依賴招股章程及本申請表格所載資料及陳述，且不會依賴任何其他資料或聲明(招股章程任何補充文件所載者除外)；
  - 同意本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人及香港包銷商、彼等各自的任何董事、高級職員、僱員、代理或顧問及參與全球發售的任何其他人土，僅對招股章程及招股章程的任何補充文件所載資料及陳述負責(及僅以對其具相關司法管轄權的法院裁定存在的有關責任負責為限)；
  - 同意在不影響閣下可能擁有的任何其他權利的情況下本申請一經接納，即不得因無意的失實陳述而撤銷；
  - 如(申請由代理代表閣下提出)保證閣下已向閣下的代理有效及不可撤回地授予一切必需的權力及授權以提出本申請；
  - 如(閣下為一人人士的代理)保證已向實益擁有人作出合理查詢，證實本申請乃為該人士利益以藍色申請表格提出的唯一申請，而閣下已獲正式授權，以該人士代理的身份簽署本申請表格；
  - 同意閣下的申請一經接納，閣下的申請將以本公司公布的優先發售結果為證明；
  - 保證本申請所載資料屬真實及準確；
  - 同意向本公司、香港股份過戶登記處、網上藍表服務供應商、收款銀行、聯席保薦人、聯席全球協調人、聯席賬簿管理人及香港包銷商以及彼等各自的顧問及代理披露彼等所要求有關閣下或(香港結算代理人除外)閣下為其利益提出申請的人士的任何資料；
  - 保證在提出申請時，閣下或閣下可能代其行事的任何人士為合資格世茂集團控股股東；
  - 同意閣下的申請、任何對申請的接納以及因此訂立的合約將受香港法律規管，並須按其詮釋；

#### 附註：

為免生疑問，香港中央結算有限公司或香港中央結算(代理人)有限公司不會發出下列任何聲明、擔保或承諾，亦不會受下列任何聲明、擔保或承諾所限。

- 承諾並同意接納所申請的預留股份，或根據申請向閣下分配的任何較少數目股份；
- 授權本公司將閣下的姓名／名稱列入本公司的股東名冊，作為閣下獲分配的任何預留股份的所有人，並以普通郵遞方式按本申請表格上所示地址向閣下或(如為聯名申請人)本申請表格內排名首位的申請人寄發任何股票(如適用)及／或任何退款支票(如適用)，郵誤風險概由閣下自行承擔(除非如閣下申請認購1,000,000股或以上預留股份，則可親身領取閣下的退款支票及股票(如適用))；
- 確認閣下知悉招股章程及本申請表格所述有關預留股份的優先發售限制；
- 明白本公司、董事、聯席保薦人及聯席全球協調人將依賴此等聲明及陳述，以決定是否就閣下提出的申請向閣下分配任何預留股份；
- 倘香港境外任何地方的法例適用於閣下的申請，則閣下同意並保證，閣下已遵守所有該等法例，而本公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人及香港包銷商以及彼等各自的任何高級職員或顧問概不會因接納閣下購買任何預留股份的要約，或閣下在招股章程及本申請表格所載條款及條件項下的權利及責任所引致的任何行動而違反香港境外任何法例；
- 與本公司及各股東協定，且本公司與各股東協定遵守及符合公司條例(香港法例第622章)公司(清盤及雜項條文)條例(香港法例第32章)及組織章程細則；
- 與本公司及各股東協定股份持有人可自由轉讓股份；及
- 同意向本公司、香港股份過戶登記處、收款銀行、聯席保薦人、聯席全球協調人、聯席賬簿管理人及香港包銷商以及彼等各自的顧問及代理披露彼等所要求有關閣下或(香港結算代理人除外)閣下為其利益提出申請的人士的任何個人資料及任何其他資料。

本公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人、香港包銷商、彼等各自的董事及參與全球發售的任何其他各方均有權依賴閣下於本申請作出的任何保證、陳述或聲明。倘聯名申請人提出申請，則由聯名申請人提出、作出、承擔或須履行的所有保證、陳述、聲明及責任，均視為由各申請人共同及個別地提出、作出、承擔及須履行。閣下如作出虛假聲明，可能會被檢控。

除另有註明外，閣下必須以英文填妥本申請表格，而閣下或(倘為聯名申請人)各聯名申請人必須親筆簽署本申請表格(不得以個人印章代替)，否則申請將不獲受理。

#### 戊. 授權書

倘閣下的申請由根據授權書獲正式授權的人士提出，本公司及聯席全球協調人(作為本公司代理)可全權酌情按彼等認為合適的任何條件(包括出示閣下代表的授權證明文件)接納閣下的申請。本公司及聯席全球協調人(作為本公司代理)將可全權酌情決定拒絕任何申請的全部或部分，而毋須提供任何理由。

#### 己. 釐定發售價

發售價預期將由聯席全球協調人(為其本身及代表包銷商)與本公司(為其本身及代表售股股東)於定價日協議釐定。定價日預計將於二零二零年十月二十三日(星期五)或前後，惟無論如何不遲於二零二零年十月二十七日(星期二)。發售價不會高於每股17.20港元且目前預計將不低於每股14.80港元。預留股份的申請人須於申請時就每發售股份支付最高發售價17.20港元，另加1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費。倘發售價低於17.20港元，則多繳股款可予退還。聯席全球協調人(為其本身及代表包銷商)經本公司(為其本身及代表售股股東)同意後，可於截止遞交優先發售申請當日上午前，隨時調減招股章程所列發售股份數目及／或指示性發售價範圍(即14.80港元至17.20港元)。在此情況下，調減發售股份數目及／或指示性發售價範圍的公告將不遲於截止遞交香港公開發售申請當日上午於聯交所網站[www.hkexnews.hk](http://www.hkexnews.hk)及本公司網站[www.shimaofuwu.com](http://www.shimaofuwu.com)刊登。倘基於任何原因，聯席全球協調人(為其本身及代表包銷商)與本公司(為其本身及代表售股股東)無法於二零二零年十月二十七日(星期二)或之前就發售價達成協議，則全球發售(包括香港公開發售)不會進行且將告失效。

#### 預留股份的分配

在本申請表格及招股章程所載條款及條件規限下，預留股份將於截止辦理申請登記後分配。預期發售價將於二零二零年十月二十九日(星期四)公布，而香港公開發售及優先發售的申請水平、國際發售的踴躍程度及預留股份的分配基準預期亦將於二零二零年十月二十九日(星期四)在本公司網站[www.shimaofuwu.com](http://www.shimaofuwu.com)及聯交所網站[www.hkexnews.hk](http://www.hkexnews.hk)公布。優先發售的分配結果以及成功申請人的香港身份證／護照／香港商業登記號碼(如適用)將於二零二零年十月二十九日(星期四)按招股章程「如何申請香港發售股份及預留股份-F.公布結果」一節所述公布。

#### 倘閣下成功申請認購預留股份(全部或部分)

閣下申請認購1,000,000股或以上預留股份，閣下可於二零二零年十月二十九日(星期四)上午九時正至下午一時正親身前往香港股份過戶登記處卓佳證券登記有限公司(地址為香港皇后大道東183號合和中心54樓)或於本公司網站[www.shimaofuwu.com](http://www.shimaofuwu.com)及聯交所網站[www.hkexnews.hk](http://www.hkexnews.hk)公布寄發、領取股票及／或退款支票的其他地點或日期領取股票及／或退款支票。倘閣下為個人申請人並合資格親身領取，則閣下不得授權任何其他人士代為領取。倘閣下為公司申請人並合資格派人領取，則須由公司授權代表親臨蓋上公司印鑑的授權書領取。個人申請人及授權代表(如適用)於領取時必須出示香港股份過戶登記處接納的身份證明文件。倘閣下未於指定領取時間內親身領取閣下的股票及／或退款支票(如相關)，則有關股票及／或退款支票會於其後以普通郵遞方式寄往本申請表格所示地址，郵誤風險概由閣下自行承擔。倘閣下申請認購少於1,000,000股預留股份，則閣下的股票及／或退款支票(如適用)將於二零二零年十月二十九日(星期四)以普通郵遞方式寄往本申請表格所示地址，郵誤風險概由閣下自行承擔。

本公司不會發出臨時所有權文件。只有在全球發售已在所有方面成為無條件以及招股章程「包銷－包銷安排及開支－香港公開發售－終止理由」一節所述包銷協議終止權利未有行使的情況下，股票方會於二零二零年十月三十日(星期五)上午八時正成為有效證券。已繳付的申請股款將不獲退收。倘發售價低於閣下支付的每股預留股份價格，多繳的申請股款(包括多繳款項應佔的經紀佣金、證監會交易徵費及聯交所交易費)將不計利息退還予閣下。投資者如在獲發股票前或股票成為有效證券前買預留股份，須自行承擔一切風險。

#### 閣下不獲分配預留股份的情況

閣下可能因下列任何原因而不獲分配預留股份：

##### 1. 倘閣下的申請遭撤回：

一經填妥及遞交申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請，即表示閣下同意不得於開始辦理申請登記時間後第五日(就此而言，不包括任何屬星期六、星期日或香港公眾假期的日子)或之前撤回閣下的申請或香港結算代理人代表閣下提出的申請，除非根據本公司(清盤及雜項條文)條例第40條就招股章程承擔責任的人士根據該條規定發出公告，免除或限制該人士對招股章程所負責任。倘就本招股章程發出任何補充文件，閣下可能會或未必會(視乎補充文件所載資料而定)獲通知須確認閣下的申請。倘閣下已接獲通知但並未根據所獲通知的程序確認閣下的預留股份認購申請，則所有未確認的申請一概視作撤回。此項同意將成為與本公司訂立的附屬合約，並在下閣下遞交本申請表格時即具約束力。因此此附屬合約，本公司同意，除按招股章程所述其中一項程序外，本公司不會於開始辦理申請登記時間後第五日(不包括任何屬星期六、星期日或香港公眾假期的日子)或之前向任何人土提呈發售任何預留股份。倘閣下的申請一經接納，概不得撤回。就此而言，公布分配結果，等同確定接納未被拒絕的申請，如有關分配基準受若干條件規限或規定以抽籤方式分配，則申請獲接納與否須分別視乎有關條件能否達成或抽籤結果而定。

##### 2. 本公司、聯席全球協調人以及彼等各自的代理或代名人可全權酌情決定拒絕或接納閣下的申請：

本公司及聯席全球協調人或其或彼等各自的代理或代名人可全權酌情決定拒絕或接納任何申請，或僅接納任何部分的申請，而毋須就任何拒絕或接納提供任何理由。

##### 3. 倘預留股份的分配無效：

倘上市委員會並無在下列期間內批准股份上市，則預留股份的分配將告無效：

- 截止辦理申請登記日期起計三個星期內；或
- 倘上市委員會在截止辦理申請登記日期後二個星期內知會本公司延長有關期間，則最多在截止辦理申請登記日期後六個星期的較長時間內。



如閣下為合資格世茂集團控股股東，請使用本申請表格或於[www.hkeipo.hk](http://www.hkeipo.hk)透過網上藍表服務在網上提交申請。

款金額(如有)將於二零二零年十月二十九日(星期四)不計利息退還予申請人。投資者務請注意,預期股份將於二零二零年十月三十日(星期五)於聯交所開始買賣。

本公司保留將閣下的一切或任何款項退還予閣下的權利。然而,閣下的支票或銀行本票不會於二零二零年十月二十三日(星期五)中午十二時正前過戶。閣下不會就已繳付款項獲發收據。本公司將保留閣下的申請股款的任何應得利息。在閣下的支票或銀行本票過戶前,本公司亦有權保留任何股票及/或任何多收的申請股款或退款。