

# New Century Real Estate Investment Trust 開元產業投資信託基金

(a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) (Stock code: 1275)



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2020 ANNUAL REPORT

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## NEW CENTURY REAL ESTATE INVESTMENT TRUST

The audited consolidated financial statements of New Century Real Estate Investment Trust ("New Century REIT") and its subsidiaries (together, the "Group") for the year ended 31 December 2020 (the "Reporting Period"), having been reviewed by the audit committee (the "Audit Committee") and disclosures committee (the "Disclosures Committee") of New Century Asset Management Limited (the "REIT Manager"), were approved by the board of directors of the REIT Manager (the "Board") on 31 March 2021.

#### LONG-TERM OBJECTIVES AND STRATEGY

The REIT Manager continues its strategy of investing on a long-term basis in a diversified portfolio of income-producing real estate globally, with the aim of delivering regular and stable high distributions to the holders of the units of New Century REIT (the "**Unit(s)**") (the "**Unitholder(s)**") and achieving long-term growth in distributions and portfolio valuation while maintaining an appropriate capital structure.

New Century REIT is sponsored by New Century Tourism Group Limited ("New Century Tourism") and its subsidiaries (together, the "New Century Tourism Group"), the largest domestic hotel group according to the number of upscale hotel rooms both in operation and under pipeline in the People's Republic of China ("China" or the "PRC"). Zhejiang New Century Hotel Management Co., Ltd. ("New Century Hotel Management") together with its subsidiaries ("New Century Hotel Management Group") has about 589 star-rated hotels in operation or under development as at 31 December 2020. As published by HOTELS Magazine in July/August 2020, New Century Hotel Management Group ranked 18th globally in 2019.

New Century REIT's portfolio comprised five 5-star hotels and one 4-star hotel as at 31 December 2020, namely,

- New Century Grand Hotel Hangzhou (杭州開元名都大酒店);
- New Century Resort Qiandao Lake Hangzhou (杭州千島湖開元度假村);
- New Century Grand Hotel Ningbo (寧波開元名都大酒店);
- New Century Grand Hotel Changchun (長春開元名都大酒店);
- New Century Hotel Xiaoshan Zhejiang (浙江開元蕭山賓館); (collectively, the "Initial Hotel Properties") and
- New Century Grand Hotel Kaifeng (開封開元名都大酒店) (the "Kaifeng Hotel") (together with the Initial Hotel Properties, the "Hotel Properties").

Altogether they have an aggregate of 2,375 rooms and 374,586 square meters ("**sq.m.**") in total gross floor area ("**GFA**"). All Hotel Properties were rated the top 2.0% best hotels in their respective cities by TripAdvisor.com as at 1 March 2021.

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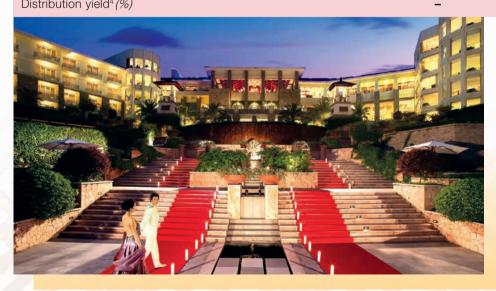
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## **FINANCIAL HIGHLIGHTS**

### **KEY FINANCIAL FIGURES FOR THE REPORTING PERIOD**

(expressed in RMB'000 unless otherwise specified)

	For the year ended 31 December 2020 RMB'000	For the year ended 31 December 2019 RMB'000	Percentage (%) Increase/ (Decrease)
Pavanua	014 200	054.001	(15,00/)
Revenue	214,328	254,881	(15.9%)
Loss attributable to Unitholders	(545,541)	(37,502)	1,354.7%
Basic loss per Unit <sup>1</sup> (RMB)	(0.5578)	(0.0388)	1,337.6%
Total (adjusted loss)/distributable income for the year	(193,376)	68,877	(380.8%)
Interim distribution	-	33,826	N/A
Final distribution	-	28,163	N/A
Total distribution for the year	-	61,989	N/A
Per Unit Figures			
Distribution Per Unit (" <b>DPU</b> ")			
Final DPU <sup>2</sup> (RMB)	-	0.0290	N/A
Final DPU <sup>3</sup> (HKD)	-	0.0319	N/A
Total DPU <sup>2</sup> (RMB)	-	0.0640	N/A
Total DPU <sup>3</sup> (HKD)	-	0.0709	N/A
Distribution yield <sup>4</sup> (%)	-	4.4%	N/A



New Century Resort Qiandao Lake Hangzhou

## **FINANCIAL HIGHLIGHTS**



New Century Grand Hotel Hangzhou

	As at	As at	Percentage (%)
	31 December	31 December	Increase/
	2020	2019	(Decrease)
NAV per Unit <sup>5</sup> ( <i>RMB</i> ) Gearing ratio <sup>6</sup> (%)	1.6931 41.7%	2.2964	(26.3%)

Notes:

- 1. Basic loss per Unit is calculated by dividing loss attributable to Unitholders of RMB545,541,000 (2019: RMB37,502,000) by the weighted average number of Units in issue during the year of 977,946,000 Units (2019: 966,318,000 Units).
- 2. No final and total DPU were presented for the year ended 31 December 2020 as no distribution was declared.

For the year ended 31 December 2019, total DPU comprised interim DPU of RMB0.0350 and final DPU of RMB0.0290. The interim DPU of RMB0.0350 was calculated by dividing the interim distribution of RMB33,826,000 by 966,935,143 Units in issue at 30 June 2019. The final DPU of RMB0.0290 was calculated by dividing the final distribution of RMB28,163,000 by 971,128,484 Units in issue at 31 December 2019.

3. Unless indicated otherwise, amounts specified in Hong Kong dollars ("HKD") are based on an exchange rate of HKD1=RMB0.84164 as at 31 December 2020 (as at 31 December 2019: HKD1=RMB0.8958) while amounts specified in United States dollars ("USD") are based on an exchange rate of USD1=RMB6.5249 as at 31 December 2020 (as at 31 December 2019: USD1=RMB6.9762).

Distribution payable to Unitholders is paid in HKD. The exchange rates adopted by the REIT Manager for the interim and final distribution of 2019 are HKD1=RMB0.8973 and HKD1=RMB0.9092 respectively, which are the average closing exchange rates as announced by the People's Bank of China for the five business days preceding the date of declaration of distribution.

- 4. No distribution yield was presented for the year ended 31 December 2020 as no distribution was declared. Distribution yield of 2019 is calculated based on total DPU of HKD0.0709 for 2019 over the closing market price of the Unit of HKD1.60 on 31 December 2019.
- 5. Net assets attributable to Unitholders per Unit ("NAV per Unit") is calculated by dividing net assets attributable to Unitholders of RMB1,672,834,000 (2019: RMB2,230,080,000) by the total number of Units in issue as at 31 December 2020 of 988,009,137 Units (as at 31 December 2019: 971,128,484 Units).
- 6. Gearing ratio is calculated based on the total gross borrowings (including bank borrowings and loan due to a related party) excluding transaction costs over total assets as at the end of the Reporting Period.

## **CHAIRMAN'S STATEMENT**



## Jin WenJie Chairman

#### **Dear Unitholders,**

On behalf of the Board, I am pleased to present the annual results of the Group for the Reporting Period.

2020 was a very difficult year. The COVID-19 pandemic ("**pandemic**") caused unprecedented social disruption and fiercely impacted economies worldwide, and in particular, the hospitality industry which was adversely affected by the lockdown in most countries and global outbound travel restriction in 2020. The short-term outlook of hotel industry is full of uncertainties and challenges. It would take some time for the hotel industry's performance to recover to its pre-pandemic level.

Due to the pandemic, our Hotel Properties substantially closed for more than one month and the guaranteed base rent (the "**Base Rent**") for 2020 was adjusted downward by about 10.82% to about RMB197.98 million. For the purpose of distribution, the Group recorded an adjusted loss for the Reporting Period of approximately RMB193 million mainly due to the drop in rental income and accumulated realised foreign exchange losses on bank borrowings which were repaid during the Reporting Period. According to the Trust Deed, no distribution was declared for the Reporting Period.



New Head Office of New Century Hotel Management Group

### **CHAIRMAN'S STATEMENT**



Future Hotel Space Design Competition

In past few years, the Unit continually traded at a discount to the net assets value ("**NAV**") of the Group and accompanied by low daily trading volume, such low liquidity has hindered the ability of the REIT Manager to raise funds from the public equity market which no longer serves as a viable source of funding for developing the New Century REIT's business, and at the same time deterred the Unitholders from realising its Units on the open market. It is anticipated that the trading trend may continue as the operation environment is expected to be challenging in short to medium term.

On 26 January 2021, we have entered into a sale and purchase agreement with Huge Harvest International Limited ("**Huge Harvest**") for the disposal of all issued shares and outstanding shareholder's loan of Spearhead Global Limited (the "**Target Company**") (which holds all the Hotel Properties) (the "**Proposed Disposal**"). Given New Century REIT would have no remaining operating and estate assets to fulfill the criteria for operating as a REIT in accordance with the



Future Hotel Space Design Competition

### CHAIRMAN'S STATEMENT

REIT Code after the Proposed Disposal, New Century REIT should be liquidated, terminate, delisted and deauthorised in accordance with applicable regulatory represents. The completion of the Proposed Disposal is subject to various conditions precedent, including but not limited to, the approval by independent Unitholders (being Unitholders other than Huge Harvest and parties acting in concert with Huge Harvest) (the "Independent Unitholders") of the Proposed Disposal and subsequent proposed termination, proposed liquidation and proposed delisting of New Century REIT (collectively, the "Proposals"). Therefore, we have formed the independent board committee and engaged an independent financial adviser to review and analyse the Proposals and advise the Independent Unitholders on this regard.

Having considered various reasons and factors, the independent financial adviser has advised the independent board committee to recommend, and they themselves also recommend, the Independent Unitholders to vote in favour of the special resolution in respect of the Proposals at the extraordinary general meeting ("**EGM**") to be held on 12 April 2021.

Having considered the terms of the Proposals, taking into account the information contained in the circular dated 19 March 2021 and the opinion of the independent financial adviser, the members of the independent board committee are of opinion that the Proposals are fair and reasonable and in the interests of New Century REIT, the Independent Unitholders and the Unitholders as a whole. Accordingly, they recommend the Independent Unitholders to vote in favour of the special resolution to approve the Proposals at the EGM.



New Head Office Opening Ceremony

On behalf of the REIT Manager, I would like to express my gratitude to DB Trustees (Hong Kong) Limited (the "**Trustee**") and the Unitholders for the support and confidence rendered to us.

On behalf of the Board New Century Asset Management Limited (as the manager of New Century REIT)

## Jin Wenjie

*Chairman* Hong Kong, 31 March 2021

#### STRATEGIC LOCATIONS





#### XIAOSHAN, HANGZHOU

#### Regional advantages

- Hangzhou is the capital of Zhejiang Province and a major tourist city in China
- Xiaoshan District is the industrial base of Hangzhou and the only international airport is also located in Xiaoshan District

#### Hotel location advantages

- Located in CBD of Xiaoshan
- Proximity to Xiaoshan Economic & Technology Zone and Xiang Lake
- Only 30 minutes' drive from the airport
- Next to Hangzhou metro line 2 connecting downtown Hangzhou



#### **QIANDAO LAKE, HANGZHOU**

#### Regional advantages

- National 5A Tourist Attraction
- The largest national forest park in China, the 'International Garden City'
- Hangzhou-Huangshan high-speed railway opened in December
  2018

#### Hotel location advantages

- Located on Qilin peninsula, facing the center of Qiandao Lake
- Adjacent to major transportation routes in Chun'an County
- Only 40 minutes' drive away from Yu Hot-spring, a new attraction in winter



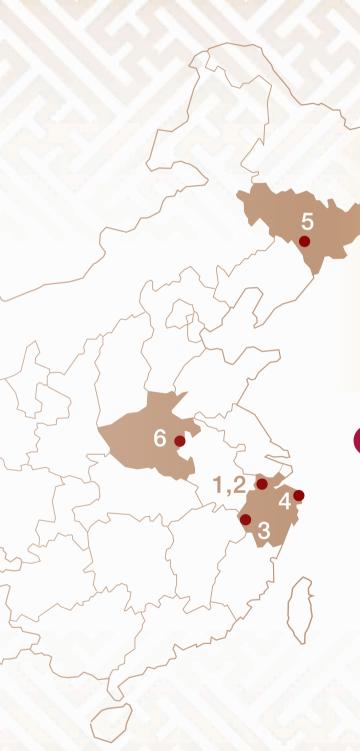
#### YINZHOU, NINGBO

#### Regional advantages

- Ningbo is the core logistics and trading hub in southern Yangtze River Delta region
- Yinzhou District, Ningbo ranked China's 10th most economically prosperous district in 2020
- Southern Business District as new growth engine

#### Hotel location advantages

- Close to Southern Business District, which is under rapid development and expansion
- Close proximity to airport and railway station; easily accessible to Shanghai via Hangzhou Bay Bridge
- Distant from newly constructed 5-star hotels in city center and Eastern New Town of Ningbo





#### CHANGCHUN

#### Regional advantages

- Automobile hub of China
- Home to one of the China's largest auto makers China FAW Group Corporation and it is China's high speed railway development center
- Transportation infrastructure upgrades in place

#### Hotel location advantages

- Close proximity to China FAW Group Corporation and CNR Changchun Railway Vehicles Co., Ltd Close proximity to Changchun Automotive Industry
- Development Zone
- Distant from new supply of 5-star hotels in Changchun



#### KAIFENG

#### Regional advantages

- Kaifeng is conveniently connected to other parts of China through expressways
- Intercity high speed train connects Zhengzhou within 30 minutes
- About an hour drive to Zhengzhou Xinzheng International airport

#### Hotel location advantages

- Located at the core area of Kaifeng "New Town"
- Built by the bank of Jinmingchi Lake, a famous tourist attraction and landmark

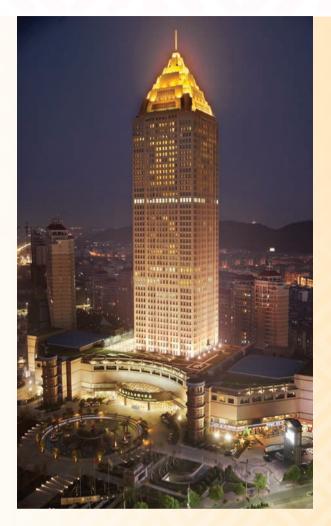
All of our Hotel Properties were rated the top 2.0% best hotels in the respective cities by TripAdvisor.com as of 1 March 2021.

	Location	Commencement of Operations	Rating	<b>Total GFA</b> (Square Meters)	Number of Rooms	Total Available Seats <sup>(2)</sup>	GFA of Banquet Rooms (Square Meters)	
New Century Grand Hotel Hangzhou	No.818, Middle Shixin Road, Xiaoshan District, Hangzhou, Zhejiang Province	January 2005	5-Star	130,105	699	4,750	4,636	
New Century Hotel Xiaoshan Zhejiang	No. 77, Renmin Road, Xiaoshan District, Hangzhou, Zhejiang Province	January 1988	4-Star	39,835	375	2,050	1,337	
New Century Resort Qiandao Lake Hangzhou	Qilin Peninsular, Qiandao Lake, Chun'an County, Hangzhou, Zhejiang Province	April 2004	5-Star	39,402	227	1,962	1,961	
New Century Grand Hotel Ningbo	No. 666 Middle Shounan Road, Yinzhou District, Ningbo, Zhejiang Province	December 2007	5-Star	66,107	392	2,356	1,890	
New Century Grand Hotel Changchun	No. 2299, Jingyangda Road, Lvyuan District, Changchun, Jilin Province	December 2008 <sup>(1)</sup>	5-Star	45,625	326	1,918	1,892	
New Century Grand Hotel Kaifeng	No. 1 Zhengkai Road, New District, Kaifeng, Henan Province	August 2007	5-Star	53,512	356	2425	2,083	
Total				374,586	2,375	15,461	13,799	

Notes:

1. New Century Grand Hotel Changchun was constructed by a third party in 2004 and acquired by the New Century Tourism Group in December 2007. The hotel was re-opened in 2008 after renovations.

2. Including seats in food and beverage outlets and functions and banquet facilities.



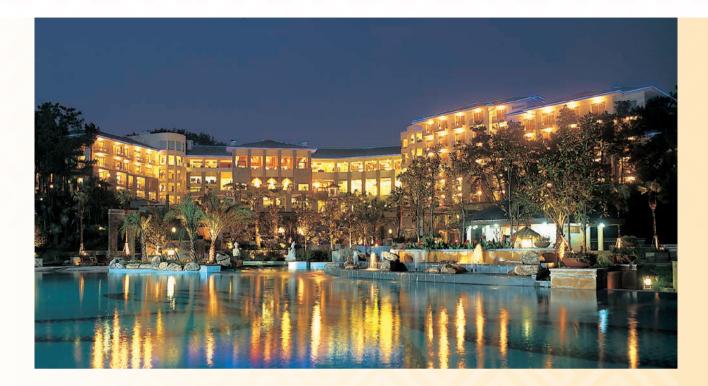
## New Century Grand Hotel Hangzhou (杭州開元名都大酒店)

## New Century Hotel Xiaoshan Zhejiang (浙江開元蕭山賓館)

New Century Grand Hotel Hangzhou is the tallest hotel and one of the largest 5-Star hotels in Zhejiang Province. New Century Hotel Xiaoshan Zhejiang is an upscale 4-Star hotel with a long history, strong reputation and stable customer wbase. Both New Century Grand Hotel Hangzhou and New Century Hotel Xiaoshan Zhejiang are located in Xiaoshan District, Hangzhou. Hangzhou is the capital of Zhejiang Province and is one of the most important central cities in the Yangtze River Delta and a transportation hub in eastern China. Xiaoshan District is the industrial base of Hangzhou and is one of China's most economically prosperous regions at the municipal district level. Both New Century Grand Hotel Hangzhou and New Century Hotel Xiaoshan Zhejiang are within close proximity to the Xiaoshan International Airport, the only commercial airport in Hangzhou. They are located close to a subway station of metro line 2 that was completed in November 2014. The customer base of these hotels was expanded as the subway line effectively brings the two hotels much closer to the city center and the popular tourist destination - West Lake. In addition, Xiaoshan District was highly recognised globally since 2016 G20 Hangzhou Summit as the conference venue was in Xiaoshan District. The 2016 G20 Hangzhou Summit was the first ever G20 summit hosted in China.







New Century Resort Qiandao Lake Hangzhou (杭州千島湖開元度假村) New Century Resort Qiandao Lake Hangzhou was the first 5-Star resort hotel opened in Hangzhou. Located on Qilin peninsula, the hotel enjoys unobstructed view looking over the Qiandao Lake. As a National 5A Tourist Attraction recognised by China National Tourism Bureau, Qiandao Lake is a prominent leisure destination in eastern China. Since the opening of the high-speed railway, Hang-Huang Line (杭黃高鐵), in December of 2018, it shortens the traveling time between Qiandao Lake and Hangzhou or Huangshan. In 2019, the number of passengers delivered at Qiandao Lake Station were about 1.47 million.

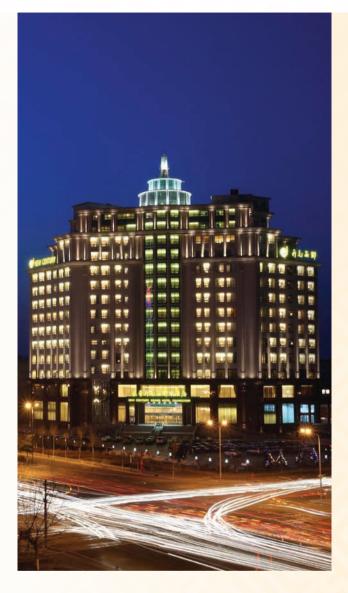




New Century Grand Hotel Ningbo (寧波開元名都大酒店) New Century Grand Hotel Ningbo was the first 5-Star hotel opened in Yinzhou District, Ningbo. Ningbo is the core logistics and trading hub in southern Yangtze River Delta region and has the second largest GDP among all cities in Zhejiang Province. Ningbo Zhoushan Port (舟山港) completed cargo throughput of 1.172 billion tons in 2020, up 4.7% YoY, and completed container throughput of 28.72 million TEU, up 4.3% YoY. Cargo throughput remained the world's first for the 12th consecutive year, and container throughput continued to rank 3rd in the world. Yinzhou District is one of Ningbo's major industrial and educational zones. New Century Grand Hotel Ningbo is in close proximity to the Ningbo Lishe International Airport, the only commercial airport in Ningbo.







## New Century Grand Hotel Changchun (長春開元名都大酒店)

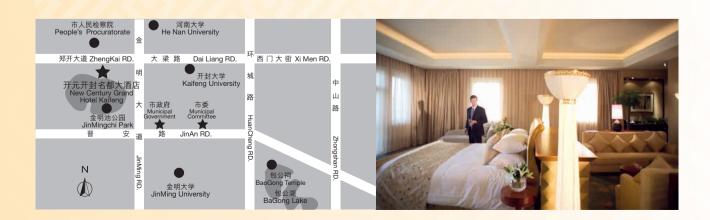
New Century Grand Hotel Changchun commenced operation in December 2008 with advanced amenities and facilities. The hotel is a luxury 5-Star hotel located in Lvyuan District of Changchun. Changchun is the capital of Jilin Province and an important industrial base with a particular focus on the automobile sector. New Century Grand Hotel Changchun is in close proximity to the China FAW Group Corporation, one of China's largest vehicle producers, and CNR Changchun Railway Vehicles Co., Ltd. which is a subsidiary of China CNR Corporation Limited and is China's major producer of high-speed railway passenger cars and subway cars. New Century Grand Hotel Changchun has established a long-term cooperative relationship with China FAW Group Corporation and CNR Changchun Railway Vehicles Co., Ltd., which brings steady demand from business travelers. New Century Grand Hotel Changchun is well positioned to capture market share from business travelers, including those who travel to the China FAW Group Corporation and CNR Changchun Railway Vehicles Co., Ltd., and participants of the China-Northeast Asia Expo(中國-東北亞博覽會) which is held every August/September in Changchun since 2005.







New Century Grand Hotel Kaifeng (開封開元名都大酒店) New Century Grand Hotel Kaifeng is the first 5-star hotel in the area with its unique location and view of Kaifeng. It is located in the core area of Kaifeng New District and between the old town and the New District. The hotel has good accessibility to many parts of Kaifeng. Situated about 70 kilometres from Zhengzhou to the west, the hotel is expected to benefit from the development of Kaifeng and the "Integration of Zhengzhou and Kaifeng" (鄭汴一 體化). The hotel is located within an hour's drive from Zhengzhou Xinzheng International Airport. It is connected to Zhengzhou and other areas via expressways.



## **MAJOR AWARDS**

### **NEW CENTURY GRAND HOTEL HANGZHOU**

2019 Xiaoshan District Advanced Youth League General Branch (Youth League Branch for Chinese Food) Hangzhou Xiaoshan District Committee of the Communist Youth League Apr 2020





**2019 Advanced Entity in Respect of Fire Safety in Hangzhou** Hangzhou Fire and Rescue Detachment Apr 2020



Floor Team was Awarded 2019 Hangzhou Advanced Staff Home Hangzhou Municipal Federation of Trade Unions May 2020



Zhejiang Quality Hotel - Golden Award Zhejiang Tourism Hotel Rating Committee Sep 2020



Workers' Pioneer - Senior Banquet Team Hangzhou Travel Trade Union Sep 2020





2020 Best Partner Hotels of Ctrip Hotels Ctrip Jan 2021

In-Travel Annual Awards -Best Service Excellence Hotel National in-Travel Dec 2020

### **NEW CENTURY HOTEL XIAOSHAN ZHEJIANG**

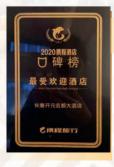
MCI Top 100 Middle and High End Hotels with High Operating Competitiveness in China China Brand Strategic Planning Institute Dec 2020



### **NEW CENTURY GRAND HOTEL NINGBO**

Golden Camellia Award 2019 Best Overall Hotel Ningbo Tourist Hotel Oct 2020





## **NEW CENTURY GRAND HOTEL CHANGCHUN**

Most Popular Hotel Ctrip Dec 2020

#### Dear Unitholders,

On behalf of the Board of the REIT Manager, I am honored to report the annual results of the Group for the Reporting Period.

#### **KEY FINANCIAL HIGHLIGHTS**

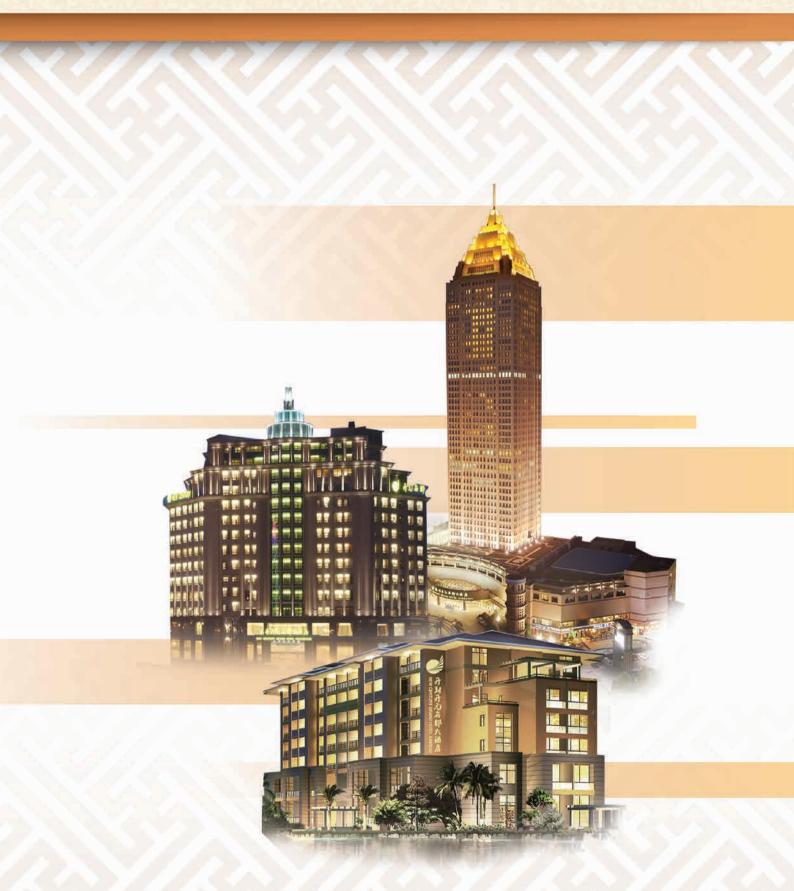
Revenue and negative distributable income (being an adjusted loss in the consolidated distribution statement) of New Century REIT for the Reporting Period were approximately RMB214 million and RMB193 million (2019: revenue and positive distributable income of approximately RMB255 million and of RMB69 million) respectively.

Revenue of New Century REIT for the Reporting Period was made up of (i) RMB190 million (2019: RMB228 million) rental income in respect of the leases of the Hotel Properties and (ii) RMB24 million (2019: RMB27 million) other rental income from the leasing of commercial and office spaces, shopping and recreational areas in the Hotel Properties under various individual lease agreements.

Revenue from the Hotel Properties decreased by approximately 16% year-on-year ("**YoY**") was mainly due to the drop in rental income of the Hotel Properties resulting from the downward adjustment of its base rent caused by the substantive suspension of the hotel operations in February and March 2020 as a result of the pandemic and also the disposal of the Holiday Inn Eindhoven ("**Netherlands Hotel**") in November 2019. The negative distributable income for the year was mainly attributable to the drop in rental income and the accumulated realised foreign exchange losses on bank borrowings which were repaid during the year. As such, according to the Trust Deed, no distribution was declared for the year ended 31 December 2020.

Amid the ailing market conditions under the pandemic, the performance of New Century REIT's portfolio has steadily picked up since third quarter of 2020. In December 2020, the average occupancy rate ("Occupancy") was 54.2% (December 2019: 56.5%) and average daily room rate ("ADR") was RMB413.6 (December 2019: RMB446.7). In addition, the portfolio core gross operating profit margin was 25.3% (December 2019: 34.8%) in December 2020 in the wake of prudent cost control measures. Our high-base rent long-term leases help to mitigate the overall hotel market volatility and rental collectability risk.

Nevertheless, as at 31 December 2020, the valuation of the Hotel Properties, as appraised by Cushman & Wakefield Limited, inevitably dropped by RMB615 million (or 13%) to RMB3,997 million as compared to RMB4,612 million as at 31 December 2019 as a result of the pandemic.



#### **FINANCIAL POSITION**

In July 2020, the Group completed the refinancing through entering into three new term loan facilities including (i) a 15-year onshore loan facility of RMB900 million provided by the Industrial and Commercial Bank of China Limited ("**ICBC**") Xiaoshan Branch, and (ii) a 5-year offshore loan facility of RMB700 million and a 1-year offshore loan facility of RMB300 million, both are provided by ICBC Macau Branch, to repay all of the then original bank borrowings (including loans denominated in HKD and RMB) and the related party loans. The refinancing allowed the Group to (i) lower its overall interest payment obligations, (ii) lower its onshore and offshore borrowings interest rates, and (iii) reduce its foreign exchange exposure (given that all of its new borrowings are denominated in RMB and all of the Group's income is denominated in RMB).

As at 31 December 2020, the Group had an aggregate gross borrowings (including bank borrowings and a related party loan) of RMB1,820 million (as at 31 December 2019: RMB2,144 million) and an undrawn banking facility of RMB656 million (equivalent to HKD780 million) (as at 31 December 2019: RMB457 million (equivalent to HKD510 million)) as well as an undrawn related party loan facility of RMB40 million (as at 31 December 2019: nill).

As at 31 December 2020, the gearing ratio of New Century REIT was approximately 41.7% (as at 31 December 2019: 39.9%), being the ratio of the total gross borrowings of RMB1,820 million (as at 31 December 2019: RMB2,144 million) over the total assets of RMB4,370 million (as at 31 December 2019: RMB5,377 million).

The Group had total cash and cash equivalents and restricted cash of RMB280 million (as at 31 December 2019: RMB699 million), which comprised RMB98 million (as at 31 December 2019: RMB194 million) cash and cash equivalents and RMB182 million (as at 31 December 2019: RMB505 million) restricted cash as at 31 December 2020. New Century REIT possesses sufficient financial resources and loan facilities and receives timely payments of rental income to satisfy its financial commitments and working capital requirements.

In terms of the maturity profile of the total borrowings of RMB1,820 million as at 31 December 2020, 11.0% of total borrowings was payable on demand or within one year; 40.8% was between one and two years, 0.5% was between two and three years and 47.7% was over three years. These compared respectively to 14.6%, 3.2%, 82.0% and 0% as at 31 December 2019.

#### FOREIGN CURRENCY EXCHANGE RISK AND INTEREST RATE RISK

The Group's exposure to foreign exchange risk relates principally to its cash and cash equivalents and bank borrowings denominated primarily in HKD. As mentioned, the then original loans denominated in HKD have been fully replaced by new loans denominated in RMB in July 2020. Since then, the foreign currency exchange risk was largely minimised.

As at 31 December 2020, total gross borrowings of approximately RMB922 million (as at 31 December 2019: RMB1,712 million) were at fixed rates and approximately RMB898 million (as at 31 December 2019: RMB432 million) were at floating rates.

#### ASSET ENHANCEMENT

In order to maintain the quality of the Hotel Properties, a number of major capital expenditure and asset enhancement works were completed during the Reporting Period.

At New Century Grand Hotel Hangzhou, a total of 165 guest rooms and main corridor in level 7 to level 14 have been renovated, large scale lift maintenance works has been completed and air-conditioner and water tank have been cleaned. At New Century Hotel Xiaoshan Zhejiang, wallpaper in certain areas have been replaced and certain shower rooms have been upgraded. At New Century Resort Qiandao Lake Hangzhou, certain guest rooms have been renovated and certain carpets have been replaced. At New Century Grand Hotel Ningbo, the waterproof works on podium roof has been completed and the fire alarm host has been replaced. At New Century Grand Hotel Changchun, the fire control system has been upgraded. At Kaifeng Hotel, the security system has been upgraded and the subsidence issues in certain areas have been replaced.

The proactive implementation of asset enhancement initiatives is expected to enhance New Century REIT's product offerings as well as the long-term revenue generating ability of its properties.

#### **KEY HOTEL OPERATING HIGHLIGHTS**

Negatively impacted by the pandemic and the travel restrictions, the Occupancy of the Hotel Properties dropped to single digit in February 2020 and steadily rebounded to approximately 54.2% in December 2020. The overall Occupancy of the Hotel Properties was 44.7% during the Reporting Period, having decreased by 21.8 percent points YoY.

The following tables set forth information on the Occupancy, ADR and average revenue per available room ("**RevPAR**") of the Hotel Properties for the years ended 31 December 2020 and 2019 respectively.

For the year ended 31 December 2020	Occupancy %	ADR* <i>(excl.</i> <i>Value-Added Tax ("VAT"))</i> RMB	RevPAR* <i>(excl. VAT)</i> RMB
New Century Grand Hotel Hangzhou	47.5%	466	221
New Century Hotel Xiaoshan Zhejiang	39.4%	318	126
New Century Resort Qiandao Lake Hangzhou	57.8%	567	328
New Century Grand Hotel Ningbo	48.3%	476	230
New Century Grand Hotel Changchun	39.9%	372	148
The Kaifeng Hotel	37.0%	463	171
Weighted Average	44.7%	448	200

Note:

the ADR and RevPAR included complimentary breakfast for hotel room guests.

For the year ended 31 December 2019	Occupancy %	ADR* <i>(excl. VAT))</i> RMB	RevPAR* <i>(excl. VAT)</i> RMB
New Century Grand Hotel Hangzhou	67.6%	505	341
New Century Hotel Xiaoshan Zhejiang	65.1%	339	221
New Century Resort Qiandao Lake Hangzhou	72.8%	654	476
New Century Grand Hotel Ningbo	69.6%	522	363
New Century Grand Hotel Changchun	66.1%	407	269
The Kaifeng Hotel	58.4%	519	303
Weighted Average	66.5%	486	323

Note:

\* the ADR and RevPAR included complimentary breakfast for hotel room guests.

During the Reporting Period, the overall F&B spending per customer ("**F&B Spending Per Customer**") remained stable. Due to discouragement of organising large scale banquets and social gatherings, the F&B outlet utilisation rate ("**F&B Outlet Utilisation Rate**") and banquet revenue per square meters per day ("**Banquet Revenue Per Sq.M. Per Day**") dropped by 24.6 percent points YoY and 9.4 percent points YoY respectively.

The following tables set forth information on the average F&B Spending Per Customer, average F&B outlet utilization rate and Banquet Revenue Per Sq.M. Per Day at the Hotel Properties for the years ended 31 December 2020 and 2019 respectively.

For the year ended 31 December 2020	F&B Spending Per Customer* <i>(excl. VAT)</i> RMB	F&B Outlet Utilisation Rate %	Banquet Revenue Per Sq.M. Per Day <i>(excl. VAT)</i> RMB
New Century Grand Hotel Hangzhou	208	127%	46
New Century Hotel Xiaoshan Zhejiang	133	90%	49
New Century Resort Qiandao Lake Hangzhou	114	117%	6
New Century Grand Hotel Ningbo	168	129%	40
New Century Grand Hotel Changchun	106	83%	10
The Kaifeng Hotel	86	117%	7
Weighted Average	142	110%	31

Note:

\* F&B Spending Per Customer excludes breakfast customers.

For the year ended 31 December 2019	F&B Spending Per Customer* <i>(excl. VAT)</i> RMB	F&B Outlet Utilisation Rate %	Banquet Revenue Per Sq.M. Per Day <i>(excl. VAT)</i> RMB
New Century Grand Hotel Hangzhou	185	178%	46
New Century Hotel Xiaoshan Zhejiang	127	125%	56
New Century Resort Qiandao Lake Hangzhou	92	147%	8
New Century Grand Hotel Ningbo	143	184%	45
New Century Grand Hotel Changchun	105	119%	18
The Kaifeng Hotel	99	179%	15
Weighted Average	133	154%	34

Note:

\* F&B Spending Per Customer excludes breakfast customers.

#### **KEY HOTEL OPERATIONAL INITIATIVES**

The Hotel Properties have continued to take initiatives to improve revenue, reduce operating expenses and enhance operating efficiency. In this challenging business environment, the respective hotel operation teams cautiously designed the workforce structure and distribution of tasks and duties, negotiated prices of F&B orders from suppliers and save energy costs in accordance with the number of guests. Besides, in order to increase overall hotel revenue, the Hotel Properties had expanded its focus on online booking through strengthening the connection with online travel agencies ("**OTA**") and other travel agents. During the Reporting Period, although affected by the pandemic, 28.4% of our revenue, having increased by 5.3 percent points as compared to 2019, was derived from OTA sales channels. In addition, incentives were offered and various promotional and marketing events were held to promote the local tours, conferences and banquet business. In addition, strict cost-saving measures were implemented to reduce operating expenses.

#### COMMITMENT TO CORPORATE SOCIAL RESPONSIBILITY

The REIT Manager believes that to act responsibly towards the environment, the community and our stakeholders is the key to long term success of our business. Thus, New Century REIT and our lessees have implemented various initiatives to fulfill our environmental, social and governance responsibility during the Reporting Period, such as minimizing emissions or discharges of greenhouse gases, air-borne particulates, waste water, and solid wastes in our daily operations. A discussion on the compliance with relevant laws and regulations is provided in the section headed "Corporate Governance Report" while the discussion on our environmental and social responsibility is provided in the section headed "Environment, Social and Governance Report" in this annual report.

#### **RENTAL STRUCTURE AND BANK GUARANTEE**

The Hotel Properties are managed and operated to prescribed operating standards and receive rent according to the hotel lease agreements for an initial term of 10 years, commencing from 10 July 2013 (the "Listing Date") for the Initial Hotel Properties, and from 31 July 2015 for the Kaifeng Hotel, all of which may be renewed for a period of another 10 years.

The lease agreements were designed to provide New Century REIT with a visible and stable income stream minimising exposure to hotel industry risks (including cyclicality) by way of the Base Rent (as defined below), being RMB216 million and RMB22 million for the Initial Hotel Properties and the Kaifeng Hotel respectively, for the first five years of the leases, while providing New Century REIT, by way of variable individual rent (the "**Variable Individual Rent**"), with the ability to share a portion of any potential upside in revenue and gross operating profit based on the performance of the hotels.

Variable Individual Rent amounts to the total sum of (i) 20% of each of the relevant hotels' total operating revenue; and (ii) 34% of each of the relevant hotels' gross operating profit.

From the sixth to tenth years of the Hotel Lease and Management Agreements and the Kaifeng Hotel Management Agreement (the "**Subsequent Period**"), the Base Rent for each year will be the market base rent (the "**Market Base Rent**") which is to be determined by an independent professional property valuer to be jointly appointed by the lessors and the lessees. If the Market Base Rent as determined by such independent property valuer to be appointed is lower than 85% of the average annual rent received for the preceding four years ("**Reference Average Rent**"), the Base Rent with respect to the Hotel Properties for each year during the Subsequent Period will be 85% of the Reference Average Rent instead of the Market Base Rent. In addition, in any event, the Base Rent for each year during the Subsequent Period should be no less than RMB183.6 million for the Initial Hotel Properties and RMB18.7 million for the Kaifeng Hotel.

New Century Tourism guarantees the performance of obligations by the Lessees of the Hotel Properties. For the eighth lease period from 10 July 2020 to 9 July 2021 (the "Lease Year of 2020") of the Initial Hotel Properties, the Agricultural Bank of China provides an irrevocable guarantee in the amount of RMB200 million (being the amount of the Base Rent for the Lease Year of 2020) in favor of subsidiaries of New Century REIT to cover the payment obligations of the lessees for the Lease Year of 2020. Further, the lessees of the Initial Hotel Properties and the Kaifeng Hotel are required to provide a rental deposit in the amount of RMB20 million and RMB22 million respectively under the respective hotel lease agreements.

On 4 November 2020, Cushman & Wakefield International Properties Advisers (Shanghai) Co., Ltd. (the "Valuer") was appointed as an independent professional property valuer to conduct a rent review to determine the market rental package for the Initial Hotel Properties in respect of the eighth lease period from 10 July 2021 to 9 July 2022 (the "Lease Year of 2021") (the "2021 Market Rental Package Determination"). The Market Base Rent as determined by the Valuer is RMB180 million while the Reference Average Rent is RMB206.4 million. Given both the Market Base Rent and 85% of the Reference Average Rent (being RMB175.4 million) are lower than RMB183.6 million, the aggregate amount payable by the lessees of the Initial Hotel Properties as Base Rent is RMB183.6 million for the Lease Year of 2021.

A summary of the 2021 Market Rental Package Determination, together with those for the Lease Year of 2019 and 2020, is disclosed in the section headed "Connected Party Transactions" of this annual report.

#### HOTEL INDUSTRY CONDITIONS

From March 2020, China lifted confinement restrictions depending on each city's epidemic situation and daily living conditions resumed to normal. In mid-July 2020, the Ministry of Culture and Tourism released a notice regarding permitting inter-province group tours, flight and hotel packages; and the cap on traffic at scenic areas was determined by the local government according to the local epidemic situation in March of this year. Also, the PRC government started to roll out the vaccination programme since second half of 2020, but the overall COVID-19 vaccination rate in the PRC was still relatively low as of the end of January 2021. According to the website of the government of China, the Joint Prevention and Control Mechanism of the State Council of China stated that as of 14 March 2021, there were a total of approximately 65.0 million doses of COVID-19 vaccine being administrated in the PRC.

In early 2021, there was resurgence of pandemic in certain cities in the PRC and some prevention and restriction policies were implemented immediately. It follows that the overall economic and business recovery in PRC (especially the hospitality industry) may be negatively affected in the short to medium term.

#### OUTLOOK

To confront the pandemic, we have enhanced the quality of services and hygiene level in our hotels and strictly implemented epidemic prevention measures such as health code checking to ensure that we provide a pleasant experience and healthy environment to our guests and staff.

We hope the pandemic will soon subside as a number of countries has launched large scale COVID-19 vaccine injection programs in early 2021. Besides, we believe the governmental supportive measures will assist the PRC hotel industry to resume normal in medium term. Comparatively the impact from pandemic on New Century REIT is manageable as we have relied on our operating lease structure with guaranteed Base Rent, which we believe are positive structural attributes that will help support New Century REIT's performance in the medium term. In the short term, our performance remains challenging.

In view of the solid fundamentals of China's economy and strong domestic demand, we believe the hospitality and tourism industry in China would rebound in the medium to long term though the industry is experiencing unprecedented challenges currently. The pandemic has rippled through the whole hospitality and tourism industry in a way that we have never experienced and most business sectors have been adversely impacted. It is expected that the full recovery of hospitality and tourism industry would take a considerable period of times to resume to the pre-pandemic level.

#### **EVENTS OCCURRING AFTER THE BALANCE SHEET DATE**

On 27 January 2021, New Century REIT announced that, on 26 January 2021, the DB Trustees (Hong Kong) Limited (as the seller) and the REIT Manager have entered into a sale and purchase agreement for the disposal of all issued shares of Spearhead Global Limited (the "**Target Company**") and its outstanding loan due to New Century REIT to Huge Harvest (as the purchaser) for a total consideration of HKD1,921,018,274 (the "**Proposed Disposal**"). As one of the condition precedents of the completion of the Proposed Disposal (the "**Completion**"), a reorganisation shall be implemented by Target Company to acquire all issued shares of Strong Tower Global Limited and New Century REIT Hong Kong I Limited and as a result, the Target Company and its subsidiaries will contain all of the operating businesses and assets of New Century REIT. The reorganisation had been completed in February 2021.

As the Proposed Disposal constitutes a very substantial disposal and a connected party transaction of New Century REIT and also given that following the Completion, New Century REIT would have no remaining operating real estate assets to fulfill the criteria for operating as a REIT in accordance with the REIT Code, and therefore, New Century REIT should be terminated and liquidated in accordance with the REIT Code and the Units should consequently be delisted from trading on the Stock Exchange and New Century REIT should be deauthorised in accordance with applicable regulatory requirements. As the termination and the consequential liquidation and delisting are natural results of the Proposed Disposal, the Proposed Disposal should be treated as part and parcel of the proposed termination, the proposed liquidation and the proposed delisting (collectively, the "**Proposals**"). The Proposals are subject to the Independent Unitholders' approval by the approval threshold (i.e. at least approved by 75% of the votes attaching to the units held by the Independent Unitholders voting either in person or by proxy with the number of votes cast against the resolution being not more than 10% of the votes attaching to the units held by the Independent Unitholders) (the "**Approval Threshold**") at the extraordinary general meeting to be held on 12 April 2021 in accordance with the Hong Kong Codes on Takeovers and Mergers.

If the Proposals are approved by the Independent Unitholders, the proposed interim distribution of HKD2.00 per Unit will be distributed to the entitled Unitholders and New Century REIT will be terminated, liquidated, delisted and deauthorised afterwards. In the event that the Proposals are not approved by the Independent Unitholders, the Board will reconsider other strategic investment options for the New Century REIT in accordance with its investment policy, objectives and strategy.

#### **PLEDGE OF ASSETS**

As at 31 December 2020, the Hotel Properties of New Century REIT with an aggregate carrying value of RMB3,997 million (as at 31 December 2019: RMB4,612 million), bank deposits and trade receivables (including trade receivables due from related parties) with an aggregate value of RMB253 million (as at 31 December 2019: RMB538 million), were pledged to secure bank borrowings with an aggregate principal amount of RMB1,760 million (as at 31 December 2019: RMB2,144 million). For details, please refer to Notes 12, 15(a), 16(b), 20(a) and 26(c) of the Notes to the Consolidated Financial Statements.

#### **EMPLOYEES**

New Century REIT is managed by the REIT Manager and the Trustee. By contracting out such services, New Century REIT, through its subsidiaries, had employed three employees in its own right as at 31 December 2020 (as at 31 December 2019: three employees) and such costs are reimbursed by the REIT Manager.

New Century REIT provides competitive salary packages and bonuses for its employees, as well as other benefits, including participation in retirement schemes, medical insurance schemes, accident insurance schemes, unemployment insurance schemes, and maternity insurance schemes. The salary levels are regularly reviewed against market standards.

#### **MAJOR REAL ESTATE AGENTS**

During the Reporting Period, no commission was paid to any real estate agents.

#### **BUY-BACK, SALE OR REDEMPTION OF UNITS**

During the year ended 31 December 2020, there was no buy-back, sale or redemption of the Units by the REIT Manager on behalf of New Century REIT or any of the special purpose vehicles that are owned and controlled by New Century REIT.

#### **DISTRIBUTION POLICY**

In accordance with the Trust Deed, the REIT Manager's current distribution policy is to distribute to Unitholders at least 90% of total distributable income in each financial year.

#### LIST OF DIRECTORS

Please refer to the section headed "Board of Directors of the REIT Manager" in the Corporate Governance Report for details.

#### **ROLES OF THE KEY BOARD MEMBERS**

The roles of the key members of the Board are as follows:

- Chairman responsible for the overall leadership of the Board and the REIT Manager generally.
- Chief executive officer responsible for the day-to-day operations of the REIT Manager and supervises the REIT Manager's management team to ensure that New Century REIT is operating in accordance with its stated strategies, policies and regulations.
- Independent non-executive directors govern the REIT Manager through the Board and their participation in Board committees.

#### COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

During the year ended 31 December 2020, both the REIT Manager and New Century REIT have been in compliance with the relevant laws, applicable regulations of the PRC and Hong Kong that have a significant impact on both the REIT Manager and New Century REIT.

#### **MAJOR CONTRACTORS**

The top three contractors engaged by the Group and the respective value of services rendered by them and percentages of total value for the Reporting Period were as follows:

Contractors	Nature of services	Value of services RMB'000	% to total value
河南錦豪實業有限公司 Henan Jinhao Industrial Co., Ltd.	Hotel area settlement maintenance of Kaifeng Hotel	130	58.82%
國宏消防工程集團有限公司寧波邦特分公司 Guohong Fire Engineering Group Co., Ltd. Ningbo Bangte Branch	Purchase and installation of fire alarm host of New Century Grand Hotel Ningbo	70	31.55%
寧波市科技園區甬鼎防水建材有限公司 Ningbo Science and Technology Park Yongding Waterproof Building Material Co., Ltd.	Construction of waterproof roofing of New Century Grand Hotel Ningbo	21	9.63%
Total		221	100%

### **MAJOR TENANTS**

During the Reporting Period, New Century REIT's top tenant, being New Century Hotel Management Group, accounted for approximately 82% of New Century REIT's total revenue.

On behalf of the Board New Century Asset Management Limited (as the manager of New Century REIT)

HO Wai Chu

Executive Director and Chief Executive Officer

Hong Kong, 31 March 2021



New Century Resort Qiandao Lake Hangzhou

## **GROUP STRUCTURE**

Since its inception in Hangzhou, Zhejiang Province in 1988, New Century Tourism Group has established the homegrown, widely-recognised "New Century" brand that principally targets the luxury and upscale travel segments, offering hospitality services at international standards complemented by local Chinese elements. New Century Tourism Group has established a strong footprint in the Greater Yangtze River Delta region and intends to leverage its knowledge and market reputation to enhance its expansion into second and third-tier cities in other regions of China.

#### **HOTEL BRANDS**

Currently, New Century Hotel Management Group's hotels are operated under 14 brands. Following are the major brands in which New Century Hotel Management Group's hotels operating.



"New Century Grand Hotel" is a 5-star luxury hotel brand, offering services to guests with the perfect fusion of oriental culture and international standards.



NEW CENTURY HOTEL

"New Century Hotel" is a high-grade business hotel brand of the New Century Tourism Group.



T 元 度 假 村 NEW CENTURY RESORT

"New Century Resort" is a resort hotel brand and is located in the coast area, lakeside and mountains with beautiful natural environment.



"New Century Manju Hotel" is a mid-range business hotel brand.

## **GROUP STRUCTURE**

#### THE REIT MANAGER

The REIT Manager, New Century Asset Management Limited (開元資產管理有限公司), was incorporated in Hong Kong on 12 December 2012 for the sole purpose of managing the assets of New Century REIT. The REIT Manager is licensed by the SFC to undertake the regulated activity of asset management as required by the REIT Code.

It has a general power of management over the assets of New Century REIT. The main duty of the REIT Manager is to manage the assets of New Century REIT for the benefit of the Unitholders and to provide Unitholders with stable distributions per Unit. In addition, the REIT Manager sets the strategic direction and risk management policies of New Century REIT and gives advisory directions to the Trustee on acquisition, divestment, and asset management in accordance with its investment strategy. Governed by the REIT Code, the REIT Manager is required to act in the best interests of Unitholders to whom the Trustee also owes fiduciary duties.

In view of the extended investment strategy, the REIT Manager has employed experienced professionals who have solid experience in property investment, asset management, property leasing, finance and compliance.

The REIT Manager however does not directly manage the Hotel Properties. The Hotel Properties are leased by the Lessors to the Lessees under the Hotel Lease and Management Agreements, which are designed to provide New Century REIT with a visible and stable income stream minimising exposure to hotel industry risks by way of the Base Rent, while providing New Century REIT, by way of the Variable Individual Rent, with the ability to share portion of any potential upside in revenue and gross operating profit based on the performance of the Hotel Properties.

#### THE TRUSTEE

The Trustee of New Century REIT is DB Trustees (Hong Kong) Limited, a company incorporated in Hong Kong and registered as a trust company under section 77 of the Trustee Ordinance (Chapter 29 of the Laws of Hong Kong). The Trustee is qualified to act as a trustee for collective investment schemes authorised under the SFO pursuant to the REIT Code. The Trustee and the REIT Manager are independent of each other and their respective roles in relation to New Century REIT are set out in the REIT Code and the Trust Deed.



New Century Hotel Xiaoshan Zhejiang



New Century Grand Hotel Hangzhou - Grand Dynasty Hall

New Century REIT is committed to maintaining a high level of corporate governance practices and procedures. The REIT Manager has adopted a compliance manual for use in relation to the management and operation of New Century REIT (the "**Compliance Manual**") which sets out the key processes, systems, measures and certain corporate governance policies and procedures to be applied for governing the management and operation of New Century REIT and for compliance with all applicable laws and regulations. During the year ended 31 December 2020, New Century REIT and the REIT Manager have applied the principles and complied with, to the extent appropriate, the code provisions in the Corporate Governance Code in Appendix 14 to the Listing Rules.

During the year ended 31 December 2020, both the REIT Manager and New Century REIT have in material terms complied with the provisions of the REIT Code, the relevant provisions of the SFO, the relevant provisions of the Listing Rules applicable to New Century REIT, the Trust Deed and the Compliance Manual. Set out below is a summary of the key components of the corporate governance policies that have been adopted having due regard to the requirements under Appendix 14 of the Listing Rules and have been followed by the REIT Manager and New Century REIT.

#### **AUTHORISATION STRUCTURE**

New Century REIT is a collective investment scheme authorised by the SFC under section 104 of the SFO and is regulated by the provisions of the REIT Code.

The REIT Manager has been authorised by the SFC under section 116 of the SFO to conduct the regulated activity of asset management. As at the date of this report, Ms. Ho Wai Chu (the Chief Executive Officer and Executive Director of the REIT Manager) and Ms. Cheung Chi Shan (the Investment and Investor Relations Manager of the REIT Manager) are the responsible officers of the REIT Manager (the "**Responsible Officers**") pursuant to the requirements under section 125 of the SFO and Rule 5.4 of the REIT Code. Ms. Ho Wai Chu is approved by the SFC as an approved person of the REIT Manager pursuant to sections 104 (2) and 105 (2) of the SFO.

The Trustee is registered as a trust company under section 77 of the Trustee Ordinance and is qualified to act as a trustee for collective investment schemes authorised under the SFO pursuant to the REIT Code.

#### **ROLES OF THE TRUSTEE AND THE REIT MANAGER**

The Trustee and the REIT Manager are independent of each other. The Trustee is primarily responsible for the safe custody of the assets of New Century REIT on behalf of Unitholders. The REIT Manager's role under the Trust Deed is to manage New Century REIT in accordance with the Trust Deed in the sole interest of the Unitholders and to fulfill the duties imposed on it under general law as the REIT Manager of New Century REIT and, in particular, to ensure that the financial and economic aspects of New Century REIT's assets are professionally managed in the sole interest of the Unitholders.

#### **BOARD OF DIRECTORS OF THE REIT MANAGER**

#### **FUNCTIONS OF THE BOARD**

The board of Directors of the REIT Manager (the "**Board**") principally oversees the day-to-day management of the REIT Manager's affairs and the conduct of its business and is responsible for the overall governance of the REIT Manager. The Board exercises its general powers within the limits defined by the articles of association of the REIT Manager, with a view to ensuring that management discharges its duties, and that sound internal control policies and risk management systems are maintained. The Board will also review major financial decisions and the performance of the REIT Manager. In accordance with the REIT Code, the REIT Manager is required to act in the best interests of the Unitholders, to whom it owes a fiduciary duty. All material policies and decisions remain within the authority of the Board as a whole. Subject to the matters specifically reserved to the Board as set out in the Compliance Manual, the Board delegates the performance and management of the daily operations of the REIT Manager and the New Century REIT to the management team and relevant committees of the Board.

The Board overseeing the management and business performance of New Century REIT with the assistance from the Audit Committee, the Finance and Investment Committee, the Nomination Committee and the Remuneration Committee. Each of these committees operates under specific terms of reference as approved and reviewed from time-to-time by the Board. While specific functions are delegated to the Board Committees, matters with critical impact on the REIT Manager and any major corporate governance issues are specifically reserved for decision or consideration by the Board. Establishment of working committees or ad hoc committees under the authority of the Board may take place from time-to time in light of the business and operational need of the REIT Manager.

#### **BOARD COMPOSITION**

As at the date of this report, the Board comprises six members, including one Executive Director, two Non-executive Directors and three independent Non-executive Directors.

Pursuant to the REIT Manager's corporate governance policy, independent Non-executive Directors must be individuals who fulfill the independence criteria set out in the Compliance Manual adopted by the REIT Manager.

The composition of the Board is determined using the following principles:

- a) the Chairman of the Board should be a Non-executive Director;
- b) the Board should comprise Directors with a broad range of commercial experience including expertise in property investment and management, funds and asset management and/or the property industry; and
- c) at least one-third of the Board will, at all times, comprise independent Non-executive Directors and there will be a minimum of three independent Non-executive Directors each with a maximum term of office of nine years.

The positions of Chairman and the Chief Executive Officer are held by two separate persons in order to maintain an effective segregation of duties. The Chairman leads the Board discussions and deliberations and is responsible for setting the meeting agenda of Board meetings. He ensures that Board meetings are held when necessary. He promotes high standards of corporate governance and maintenance of effective communications with Unitholders. The Chief Executive Officer is responsible for the day-to-day management of the REIT Manager and New Century REIT. She executes the strategic plans set out by the Board and ensures that the Directors are kept updated and informed of New Century REIT's business via management reports. Non-executive Directors are currently appointed for a term of three years.

The Board currently comprises the following members:

### CHAIRMAN AND NON-EXECUTIVE DIRECTOR



Jin Wenjie

## EXECUTIVE DIRECTOR AND CHIEF EXECUTIVE OFFICER



Ho Wai Chu

#### **NON-EXECUTIVE DIRECTORS**



Zhang Guanming

#### **INDEPENDENT NON-EXECUTIVE DIRECTORS**



Angelini Giovanni



Yu Hon To David



He Jianmin

The biographical details of the Directors, together with any relationships among them, are disclosed in the section headed "Directors' Biographical Information" contained in this annual report.

Mr. Tong JinQuan ("**Mr. Tong**") resigned as a non-executive Director, of the REIT Manager with effect from 31 July 2020. Please refer to the announcement dated 31 July 2020 issued by New Century REIT for more details.

Mr. Wong Ka Bong was appointed by the REIT Manager as a responsible officer with effect from 22 May 2020, and resigned as a deputy chief operating officer and the responsible officer of the REIT Manager with effect from 14 January 2021. Please refer to the announcements dated 25 May 2020 and 14 January 2021, respectively, issued by New Century REIT for more details.

Mr. Chan Chun Tung has resigned as the company secretary and an alternate authorised representative of the REIT Manager under the Rules Governing the Listing of Securities (the "Listing Rules") on the Stock Exchange of Hong Kong Limited (the "Stock Exchange") with effect from 8 February 2021. Mr. Sit Wai was appointed by the REIT Manager as the company secretary and an alternate authorised representative with effect from 8 February 2021. Please refer to the announcement dated 8 February 2021 issued by New Century REIT for more details.

#### **BOARD DIVERSITY**

Ensuring that there is an appropriate balance of skills, knowledge and experience, ethnicity and gender on the Board is an important aspect of the REIT Manager's corporate governance. Therefore, the composition of the Board is reviewed regularly to ensure that the Board has the appropriate mix of expertise and experience. The Board and the Nomination Committee have approved the board diversity policy of the REIT Manager. Selection of candidates for the Board is based on a range of diverse considerations, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. The ultimate decision is based on merit and potential contribution that the selected candidates will bring to the Board. The current mix of our Board members is balanced and diverse.

The Board has, from time to time, reviewed and monitored the implementation of the board diversity policy to ensure its effectiveness. It has set and will update, at appropriate times, measurable objectives for achieving diversity on the Board.

Save as disclosed in this annual report, the REIT Manager is not aware of any other relationships between Board members and in particular, between the Chairman and the Chief Executive Officer.

#### **MEETINGS**

The Board conducts regular meetings to discuss and decide on major corporate, strategic, business and operational issues. Appropriate and sufficient information is provided to the members of the Board to enable them to discharge their duties.

In addition to informal or ad hoc meetings and discussions, four formal Board meetings of the REIT Manager were held during the year ended 31 December 2020 and the attendance rates of the individual Board members were as follows:

Name of Director	Role	Attendance/ No. of Meetings
Jin Wenjie	Chairman and Non-executive Director	4/4
Ho Wai Chu	Executive Director and Chief Executive Officer	4/4
Zhang Guanming	Non-executive Director	4/4
Mr. Tong Note 1	Non-executive Director	2/4
Angelini Giovanni	Independent Non-executive Director	4/4
Yu Hon To David	Independent Non-executive Director	4/4
He Jianmin	Independent Non-executive Director	4/4

Note 1: Mr. Tong resigned as a non-executive Director of the REIT Manager with effect from 31 July 2020.

#### APPOINTMENT AND REMOVAL OF DIRECTORS

The appointment and removal of Directors (including Responsible Officers) is a matter for the Board and/or the shareholders of the REIT Manager to determine in accordance with the Compliance Manual, the articles of association of the REIT Manager and any applicable laws. As the REIT Manager is licensed by the SFC under Part V of the SFO, the appointment and removal of any of its Executive Directors and Non-executive Directors (including the independent Non-executive Directors) and the removal of a responsible officer must be notified to the SFC. The appointment of a responsible officer requires the prior approval of the SFC.

#### RISK MANAGEMENT AND INTERNAL CONTROLS

The Board acknowledges that it is responsible for the risk management and internal control systems and reviewing their effectiveness.

Such systems are designed to manage rather than eliminate the risk of failure to achieve New Century REIT's business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss. The REIT Manager has put in place a risk management and internal controls system, together with relevant procedures and processes, to safeguard New Century REIT's assets, the Unitholders' interests as well as to manage risks.

The risk management and internal controls procedures have been integrated into the daily operations. Key risks, control measures and management actions are identified, reviewed and monitored on an on-going basis by respective management task forces as part of New Century REIT's risk management framework. The compliance manager oversees New Century REIT's compliance with relative codes, laws and regulations and provides legal and regulatory compliance reports to the Board regularly. The internal audit manager assists and guides the management in formulating risk policies and processes to effectively identify, evaluate and manage significant risks. The risk profiles are reported to the Audit Committee and the Board on a semi-annual basis to highlight changes in the risk assessment, quantitative and qualitative factors affecting the inherent risks and effectiveness of mitigatory controls supporting the residual risks. The ownership of these risks lies with the respective business functions with stewardship residing with the Board. Action plans to manage the risks are continually being monitored and refined by the management and the Board.

On a semi-annual basis of each interim and year ended period, the internal audit manager conducts an independent assessment of the effectiveness of the risk management and internal controls system. The results of assessment are reported to Audit Committee and are further reported to the Board where required. The Audit Committee also reviews the qualifications, training and experience of the REIT Manager's staff who carry out accounting and financial reporting functions. The Board noted no significant areas of concern which should be drawn to the attention of the Unitholders.

Based on the internal audit reviews for the year ended 31 December 2020, the Board considers that the risk management and internal control system is effective and adequate. In addition, no significant irregularity or deficiency in risk management and internal controls has come to the attention of the Audit Committee during the year ended 31 December 2020.

### CONTINUOUS PROFESSIONAL DEVELOPMENT OF DIRECTORS

Directors participated in training courses and other continuous professional development arrangements during the year under review to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. The company secretary has kept records of the Directors' trainings.

During the year ended 31 December 2020, the Directors undertook the activities set out below as part of their ongoing training and professional development:

Name of Director	Training Courses	Updates in meetings and reading materials
Jin Wenjie	Yes	Yes
Ho Wai Chu	Yes	Yes
Zhang Guanming	Yes	Yes
Mr. Tong Note 1	Yes	Yes
Angelini Giovanni	Yes	Yes
Yu Hon To David	Yes	Yes
He Jianmin	Yes	Yes

Note 1: Mr. Tong resigned as a non-executive Director of the REIT Manager with effect from 31 July 2020.

#### **BOARD COMMITTEES**

The Board has the power to delegate to committees consisting of such numbers of its body as it thinks fit. Various committees have been established to assist the Board in discharging its responsibilities. The committees of the Board have been set up with clear terms of reference to review specific issues or items and then to submit their findings and recommendations to the full Board for consideration and endorsement. Unless the decision making power has been vested in the relevant committees by the Board, the ultimate responsibility for making final decisions rests with the full Board and not the committees. The committees of the Board are currently as follows:

#### AUDIT COMMITTEE

The Audit Committee is appointed by the Board from among the Non-executive Directors (including independent Non-executive Directors). The members of the Audit Committee are all independent Non-executive Directors and at least one of these independent Non-executive Directors has appropriate professional qualifications, or accounting or related financial management expertise. As at the date of this report, the members of the Audit Committee are Mr. Yu Hon To David, Mr. Angelini Giovanni and Professor He Jianmin, who are independent Non-executive Directors. Mr. Yu Hon To David is the Chairman of the Audit Committee.

The Audit Committee is responsible for (i) ensuring an effective financial reporting, internal control and risk management system, (ii) overseeing the quality and integrity of financial statements, (iii) selecting and assessing the independence and qualification of external auditors and (iv) ensuring effective communications between the Directors, internal audit function and external auditors, in respect of both the REIT Manager and New Century REIT.

For the year ended 31 December 2020, the Audit Committee's main responsibilities also included:

- a) making recommendations on the appointment, reappointment and removal of the external auditors and reviewing and monitoring the external auditors' independence and objectivity and the effectiveness of the audit process;
- b) developing and implementing policies on engaging external auditors to supply non-audit services;
- c) reviewing the financial and accounting policies and practices, and monitoring the integrity of the financial statements, annual and interim reports, and accounts of the REIT Manager and New Century REIT;
- monitoring and reviewing the completeness, accuracy, clarity and fairness of the financial statements of New Century REIT and the REIT Manager, reviewing the audited reports of New Century REIT and the REIT Manager provided by external auditors and reviewing significant financial reporting judgments contained in them (including both interim and annual financial statements);
- e) overseeing the financial control and internal control procedures of the REIT Manager and New Century REIT, including the following:
  - 1) reviewing and overseeing the financial control, internal control and risk management systems;
  - discussing with management to ensure that management has performed its duty by having effective internal control and risk management systems, which includes the adequacy of resources, training programmes and staff qualifications and experiences etc.;
  - considering major investigation findings on risk management and internal control matters and management's response;
  - 4) maintaining an independent and objective internal audit function and reviewing internal audit reports, coordinating between the internal and external auditors and monitoring the effectiveness of the internal audit function; and
  - 5) reviewing the external auditors' management letter;
- f) overseeing the relationship with the external auditors;
- g) reviewing and monitoring connected party transactions of New Century REIT;
- h) reviewing dealings of the Units by the REIT Manager and the Directors on a semi-annual basis;
- i) reviewing and monitoring on a regular basis the procedures in place to ensure compliance with applicable laws and regulations, the REIT Code and the Listing Rules; and
- j) to report to the Board on the matters in the Corporate Governance Code as set out in Appendix 14 to the Listing Rules.

In addition to informal or ad hoc meetings and discussions, the Audit Committee held three formal meetings during the year ended 31 December 2020 to (among others) consider and review the following: the annual results for the year ended 31 December 2019, the interim results for the six months ended 30 June 2020, corporate governance, connected party transactions, internal audit reports, reports from the external auditors and other compliance matters of New Century REIT. The attendance rates of the individual members of the Audit Committee during the year ended 31 December 2020 were as follows:

Name of Audit Committe Members	e Role	Attendance/ No. of Meetings
Yu Hon To David	Chairman of the Audit Committee	3/3
Angelini Giovanni	Member of the Audit Committee	3/3
He Jianmin	Member of the Audit Committee	3/3

### FINANCE AND INVESTMENT COMMITTEE

The Finance and Investment Committee is appointed by the Board and it comprises the Chief Executive Officer, the Investment and Investor Relations Manager and the Chief Operating Officer. As at the date of this report, the members of the Finance and Investment Committee are Ms. Ho Wai Chu (the Chief Executive Officer and Executive Director), Ms. Cheung Chi Shan (Investment and Investor Relations Manager) and Mr. Sit Wai (Chief Operating Officer and Company Secretary). Ms. Ho Wai Chu is the Chairman of the Finance and Investment Committee.

The Finance and Investment Committee is responsible for, among other matters, evaluating and making recommendations on proposed acquisitions and disposals of assets, reviewing budgets and reviewing actual expenses on all key expenditures and reviewing financial performance, forecasts and annual financial plan of the REIT Manager and New Century REIT. The Finance and Investment Committee also reviews and recommends changes to financial authorities, policies or procedures in areas such as accounting, taxes, treasury, distribution payout, investment appraisal, management and statutory reporting.

In addition to informal or ad hoc meetings and discussions, two formal Finance and Investment Committee meetings of the REIT Manager were held during the year ended 31 December 2020 for reviewing performance, budgets and investment opportunities of New Century REIT. The attendance rates of the individual members of the Finance and Investment Committee during the year ended 31 December 2020 were as follows:

Name of Finance and Investment Committee Members	Role	Attendance/ No. of Meetings
Ho Wai Chu	Chairman of the Finance and Investment Committee	2/2
Sit Wai Note 2	Member of the Finance and Investment Committee	2/2
Cheung Chi Shan	Member of the Finance and Investment Committee	2/2

Note 2: Mr. Sit Wai was appointed as a member of the Finance and Investment Committee of the REIT Manager with effect from 17 February 2020.

### NOMINATION COMMITTEE

The Nomination Committee is appointed by the Board from among the Directors. The Nomination Committee comprises not less than three Directors, a majority of which are independent Non-executive Directors. As at the date of this report, the members of the Nomination Committee are Mr. Jin Wenjie (Chairman and Non-executive Director), Mr. Angelini Giovanni (independent Non-executive Director) and Professor He Jianmin (independent Non-executive Director). Mr. Jin Wenjie is the Chairman of the Nomination Committee.

The Nomination Committee's responsibilities include:

- a) reviewing the structure, size and composition (including skills, knowledge and experience) of the Board at least annually and making recommendations on any proposed changes to the Board to complement the REIT Manager's corporate strategy;
- b) developing the criteria for identifying and assessing the qualifications of and evaluating candidates for directorship;
- c) reviewing and approving the board diversity policy of the REIT Manager;
- d) identifying individuals who are qualified/suitable to become a member of the Board and selecting or making recommendations to the Board on the selection of individuals nominated for directorships;
- e) assessing the independence of independent Non-executive Directors to determine their eligibility; and
- f) making recommendations to the Board on the appointment, re-appointment or removal of Directors and succession planning for Directors, in particular, the Chairman and the Chief Executive Officer.

The nomination policy lists out the key criteria in evaluating and selecting candidates for directorship nomination, including but not limited to: character and personality, professional qualifications, experience, time commitment to New Century REIT affairs, achieving diversity on the Board, independence, etc.; as well as the process and procedures for considering candidates for appointment or re-election as Directors so as to ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of managing New Century REIT.

In addition to informal or ad hoc meetings and discussions, one Nomination Committee meeting of the REIT Manager was held during the year ended 31 December 2020 to review the composition of the Board, assess the independence of independent Non-executive Directors, review the criteria for identifying, assessing and evaluating candidates for directorship and review the rotation and succession policy of the Directors of New Century REIT. The attendance rates of the individual members of the Nomination Committee during the year 31 December 2020 were as follows:

Name of Nomination		Attendance/
Committee Members	Role	No. of Meetings
Jin Wenjie	Chairman of the Nomination Committee	1/1
Angelini Giovanni	Member of the Nomination Committee	1/1
He Jianmin	Member of the Nomination Committee	1/1

#### DISCLOSURES COMMITTEE

The Disclosures Committee is appointed by the Board from among the Directors. The Disclosures Committee comprises three Directors, including the Chief Executive Officer and two Non-executive Directors, one of whom is an independent Non-executive Director. The role of the Disclosures Committee is to review matters relating to the disclosure of information to Unitholders and public announcements. The Disclosures Committee also works with the management of the REIT Manager to ensure the disclosure of information is accurate, complete and not misleading. As at the date of this report, the members of the Disclosures Committee are Ms. Ho Wai Chu (Chief Executive Officer and Executive Director), Mr. Zhang Guanming (Non-executive Director) and Mr. Yu Hon To David (independent Non-executive Director). Ms. Ho Wai Chu is the Chairman of the Disclosures Committee.

The Disclosures Committee's responsibilities include:

- a) reviewing and recommending to the Board on matters of corporate disclosure issues and announcements, regarding (without limitation) financial reporting, connected party transactions and potential areas of conflict of interests;
- b) overseeing compliance with applicable legal requirements and the continuity, accuracy, clarity, completeness and currency of information disseminated by or on behalf of New Century REIT to the public and applicable regulatory agencies;
- c) reviewing and approving all material non-public information and all public regulatory filings of or on behalf of New Century REIT prior to such information being disseminated to the public or filed with applicable regulatory agencies, as applicable;
- d) reviewing periodic and current reports, proxy statements, information statements, registration statements and any other information filed with regulatory bodies;
- e) reviewing press releases containing financial information, information about material acquisitions or dispositions or other information material to Unitholders; and
- f) reviewing correspondences containing financial information disseminated to Unitholders.

In addition to informal or ad hoc meetings and discussions, two Disclosures Committee meetings of the REIT Manager were held during the year ended 31 December 2020 to review the annual results and annual report for the year ended 31 December 2019, the interim results and interim report for the six months ended 30 June 2020 and other corporate disclosure issues of New Century REIT. The attendance rates of the individual members of the Disclosures Committee during the year ended 31 December 2020 were as follows:

Name of Disclosures Committee Members	Role	Attendance/ No. of Meetings
Ho Wai Chu	Chairman of the Disclosures Committee	2/2
Zhang Guanming	Member of the Disclosures Committee	2/2
Yu Hon To David	Member of the Disclosures Committee	2/2

### **CONFLICTS OF INTEREST**

All conflicts of interest are managed by the Board in accordance with the articles of association of the REIT Manager and applicable laws, rules and regulations. The REIT Manager will ensure that all conflicts of interest relating to New Century REIT will be managed and avoided. The following measures are taken in that regard:

- a) the REIT Manager will be a dedicated manager to New Century REIT and, unless with the approval from the SFC, the REIT Manager will not manage any REIT other than New Century REIT nor manage other real estate assets other than those in which New Century REIT has an ownership interest or investment;
- b) the REIT Manager will ensure that it will be able to function independently from its shareholders and all executive officers will be employed by the REIT Manager on a full time basis;
- c) the REIT Manager has established internal control systems to ensure that connected party transactions between New Century REIT and its connected persons are monitored and undertaken according to procedures and/or on terms in compliance with the REIT Code (or where applicable, in compliance with the waiver conditions imposed by the SFC) and that other potential conflicts of interest situation that may arise are monitored;
- all conflicts of interest will be required to be managed by a physical Board meeting rather than a written resolution and independent Non-executive Directors who, and whose associates, have no material interest in the matter should be present at such Board meeting; and
- e) a Director who has material interests in a matter which is the subject of a resolution proposed at a Board meeting of the REIT Managers will abstain from voting on the resolution concerned and not to be counted in the quorum at the Board meeting at which such resolution is proposed.

Huge Harvest Group is mainly engaged in and/or may engage in, among other things, investment in, and the development and management of, hotel properties in the PRC. As such, New Century REIT may compete with Huge Harvest Group for potential acquisition of hotel properties in the PRC. As at the end of 2020, New Century Hotel Management Group has about 589 star-rated hotels in operation or under development (including the six hotels owned by New Century REIT). New Century REIT may compete with hotels operated by New Century Hotel Management and other subsidiaries and members of Huge Harvest Group for customers. The following contractual provisions are included in the Non-Competition Deed to minimise any possible conflicts of interest at the operational level:

- a) if any member of the Huge Harvest Group becomes aware of any opportunity to acquire any majority ownership and control (or such level of interest as New Century REIT is permitted to acquire) of any hotel in operation, completed or substantially completed in PRC, the Huge Harvest Group would use its best endeavours to direct such opportunity to the REIT Manager on behalf of New Century REIT;
- b) if any member of the Huge Harvest Group wishes to sell any majority ownership and control (or such level of interest as New Century REIT is permitted to acquire) of any hotel in operation, completed or substantially completed in PRC, it would provide the REIT Manager on behalf of New Century REIT the right of first refusal; and
- c) during the term of the Hotel Lease and Management Agreements, the Huge Harvest Group would not, without prior written consent from the majority of the independent Non-executive Directors, manage, grant a licence to or authorise any other person or company to manage any hotel with similar star-rating to any of the Hotel Properties controlled by New Century REIT in an area within a radius of ten kilometers from such properties.

With regard to the Initial Hotel Properties, the following contractual provisions are included in the Hotel Lease and Management Agreements to minimise any possible conflicts of interest at the operational level:

- a) each Initial Hotel Property is operated and managed by a local branch or subsidiary of New Century Hotel Management situated at separate operating premises with segregated operational, management and sales and marketing teams. Employees of any such branch or subsidiary are dedicated to the management and operation of the particular Initial Hotel Property and are not at the same time involved in the management and operation of any other hotels managed by New Century Group;
- b) separate sets of accounts are maintained in respect of the management of the expenses of each Initial Hotel Properties (subject to sharing of corporate overheads based on square footage under management and property type);
- c) the Lessee is under confidentiality obligation to ensure that all non-public information with respect to the Initial Hotel Properties is kept under strict confidence and would not be disclosed to or used by any third party outside the New Century Group without prior consent of the REIT Manager;
- d) the Lessee implements the business proposal and budget approved by the REIT Manager every year and uses its best endeavours to achieve the revenue targets in such approved business proposal and budget; and
- e) if hotel management opportunities in relation to any of New Century REIT's properties become available to the Lessee which the Lessee, acting reasonably and in good faith, consider are or are likely to be in competition with any member of the New Century Group, the Lessee would either: (i) refer all such business proposals to the REIT Manager for vetting and confirmation before the Lessee proceeds with such proposals or opportunities; or (ii) sub-contract to a third party leasing agent independent of the New Century Group, to devise and implement the relevant business proposal.

For Kaifeng Hotel, the following contractual provisions are included in the Kaifeng Hotel Lease Agreement to minimise any possible conflicts of interest at the operational level:

- a) the Lessee is under confidentiality obligation to ensure that all non-public information with respect to the Kaifeng Hotel is kept under strict confidence and would not be disclosed to or used by any third party outside the New Century Group without prior consent of the REIT Manager; and
- b) if hotel management opportunities in relation to any of New Century REIT's properties become available to the Lessee which the Lessee, acting reasonably and in good faith, consider are or are likely to be in competition with any member of the New Century Group, the Lessee would either: (i) refer all such business proposals to the REIT Manager for vetting and confirmation before the Lessee proceeds with such proposals or opportunities; or (ii) sub-contract to a third party leasing agent independent of the New Century Group, to devise and implement the relevant business proposal.

To address such possible conflicts of interest, any matter which may give rise to conflicts of interest between the REIT Manager and New Century REIT on the one hand and New Century Group on the other hand would be dealt with in accordance with the measures set out above, and, for the avoidance of doubt, any Director with an overlapping management role in New Century Group will be regarded as having material interest for such purposes.

### INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

Each of the independent Non-executive Directors of the REIT Manager has made an annual confirmation of independence pursuant to the "Independence of Directors" as set out in the Compliance Manual, on terms no less exacting than those set out in the Listing Rules for assessing the independence of an independent Non-executive Director.

The Company considered all independent Non-executive Directors to be independent in accordance with the independence guidelines set out in the Listing Rules.

### **GENERAL MEETINGS**

New Century REIT will in each calendar year hold a general meeting as its annual general meeting in addition to any other general meetings in that year. The Trustee or the REIT Manager may at any time convene a meeting of Unitholders. The REIT Manager will also convene a meeting if requested in writing by not less than two Unitholders registered as together holding not less than 10% of the Units for the time being issued and outstanding. In respect of an annual general meeting, not less than 20 clear business days' notice (exclusive of the day on which the notice is served or deemed to be served and of the day for which the notice is given) in writing thereof will be given to the Unitholders. In respect of any meeting of Unitholders other than an annual general meeting, at least 10 clear business days' notice (exclusive of the day on which the notice is served or deemed to be served and of the day on which the notice is served or deemed to be served and of the day on which the notice is given) of every meeting will be given to the Unitholders in the manner provided in the Trust Deed, except that at least 21 days' notice (exclusive of the day on which the notice is served or deemed to be served and of the day for which the notice is given) of the meeting will be given to the Unitholders where a matter requiring a vote by special resolution is proposed for consideration at such meeting. The notice for each of the above meetings will specify the time and place of the meeting and the resolutions to be proposed.

Two or more Unitholders present in person or by proxy registered as holding in aggregate not less than 10% of the Units for the time being in issue and outstanding will form a quorum for the transaction of all business, except for the purpose of passing a special resolution. The quorum for passing a special resolution will be two or more Unitholders present in person or by proxy registered as holding in aggregate not less than 25% of the Units in issue and outstanding. The quorum for an adjourned meeting will be such number of Unitholders who are present in person or by proxy regardless of the number of Units held by them. Unitholders can put forward proposals or put enquiries to the Board at general meetings by contacting the REIT Manager. Please refer to the paragraph headed "Unitholders' Communication Policy" below on the contact details of the REIT Manager.

### **COMMUNICATION WITH UNITHOLDERS**

The REIT Manager considers that effective communication with Unitholders is essential for enhancing investor relations and investors' understanding of New Century REIT's business performance and strategies. The REIT Manager also recognises the importance of transparency and timely disclosure of corporate information, which will enable Unitholders and investors to make informed decisions.

The general meetings of Unitholders provide a forum for communication between the Board and the Unitholders.

One annual general meeting was held during the year ended 31 December 2020. The attendance of individual members of the Board at this general meeting was as follows:

Name of Director	Role	Attendance/ No. of General Meetings
Jin Wenjie	Chairman and Non-executive Director	1/1
Ho Wai Chu	Executive Director and Chief Executive Officer	1/1
Zhang Guanming	Non-executive Director	1/1
Mr. Tong Note 1	Non-executive Director	1/1
Angelini Giovanni	Independent Non-executive Director	1/1
Yu Hon To David	Independent Non-executive Director	1/1
He Jianmin	Independent Non-executive Director	1/1

Note 1: Mr. Tong resigned as the non-executive Director of the REIT Manager with effect from 31 July 2020.

### **REPORTING AND TRANSPARENCY**

New Century REIT prepares its financial statements in accordance with International Financial Reporting Standards with a financial year-end of 31 December and a financial half-year of 30 June. In accordance with the REIT Code, the annual report including consolidated financial statements for New Century REIT are published and sent to Unitholders no later than four months following each financial year-end and the interim report including consolidated financial statement half-year end.

As required by the REIT Code, the REIT Manager will ensure that public announcements of material information and developments with respect to New Century REIT will be made on a timely basis in order to keep Unitholders apprised of the position of New Century REIT.

The REIT Manager will also issue circulars to the Unitholders in respect of transactions that, pursuant to the REIT Code (or in the reasonable opinion of the Trustee or the REIT Manager), require Unitholders' approval or circulars in respect of material information in relation to New Century REIT, in accordance with the Trust Deed.

### DIRECTORS' RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for the preparation of a true and fair presentation of the consolidated financial statements for the year ended 31 December 2020. The statement of the auditor of New Century REIT about its reporting responsibilities with respect to the consolidated financial statements is set out in the Independent Auditor's Report.

### AUDITOR'S REMUNERATION

The remuneration to PricewaterhouseCoopers, the external auditor of New Century REIT, in respect of the audit and non-audit services for the year ended 31 December 2020 were RMB1,331,000 and nil respectively.

# INTERESTS OF, AND DEALINGS IN UNITS BY, DIRECTORS, THE REIT MANAGER OR THE SIGNIFICANT HOLDERS

To monitor and supervise any dealings of Units, the REIT Manager has adopted a code containing rules on dealings by the Directors and the REIT Manager on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Listing Rules (the "**Model Code**"). Pursuant to the Model Code, all Directors and employees of the REIT Manager, subsidiaries of the REIT Manager or the SPVs of New Century REIT who, because of his/her office or employment in the REIT Manager, the relevant subsidiaries of the REIT Manager or the securities of New Century REIT, is likely to be in possession of unpublished price sensitive information in relation to the securities of New Century REIT ("**Management Persons**" and each a "**Management Person**") wishing to deal in the Units must first have regard to provisions in Parts XIII and XIV of the SFO with respect to insider dealing and market misconduct as if those provisions applied to the securities of New Century REIT.

Management Persons who are aware of or privy to any negotiations or agreements related to intended acquisitions or disposals which are notifiable transactions under Chapter 14 of the Listing Rules as if applicable to New Century REIT or any connected party transactions under the REIT Code or any inside information must refrain from dealing in the Units as soon as they become aware of them or privy to them until proper disclosure of the information in accordance with the REIT Code and any applicable Listing Rules has taken place. Management Persons who are privy to relevant negotiations or agreements or any inside information should caution those Management Persons who are not privy that there may be inside information and that they must not deal in New Century REIT's securities for a similar period.

A Management Person must not deal in any of the securities of New Century REIT on any day on which New Century REIT's financial results are published and: (a) during the period of 60 days immediately preceding the publication date of the annual results or, if shorter, the period from the end of the relevant financial year up to the publication date of the results; and (b) during the period of 30 days immediately preceding the publication date of the quarterly results or, if shorter, the period from the end of the relevant quarterly or half-year period up to the publication date of the results, unless the circumstances are exceptional. In any event, in the case of dealings by a Management Person, the Management Person must comply with the procedures set out in the code containing rules on dealings by the Management Person adopted by the REIT Manager.

The REIT Manager is subject to the same dealing requirements as the Directors under the Model Code (mutatis mutandis).

Specific enquiry has been made of all the Directors and the Management Persons, and all of them have confirmed that they have complied with the required standard set out in the Model Code during the year ended 31 December 2020.



New Century Grand Hotel Kaifeng - Chinese Restaurant

The REIT Manager has also adopted procedures for monitoring of disclosure of interests by Directors, the Chief executives of the REIT Manager, and the REIT Manager. The provisions of Part XV of the SFO are deemed to apply to the REIT Manager, the Directors and Chief executives of the REIT Manager and each Unitholder and all persons claiming through or under him.

Under the Trust Deed, Unitholders with a holding of 5% or more of the Units in issue, and the Directors and Chief executives of the REIT Manager with an interest in the Units, will have a notifiable interest and will be required to notify the Stock Exchange and the REIT Manager of their holdings in New Century REIT. The REIT Manager keeps a register for these purposes and it records in the register, against a person's name, the particulars provided pursuant to the notification and the date of entry of such record. The said register is available for inspection by the Trustee and any Unitholder at any time during business hours upon reasonable notice to the REIT Manager.

### MATTERS TO BE DECIDED BY UNITHOLDERS BY SPECIAL RESOLUTION

In accordance with the Trust Deed, a meeting of Unitholders will be convened to pass special resolutions with respect to certain matters which include, without limitation: (a) change in the REIT Manager's investment policies or strategies for New Century REIT; (b) disposal of any land or an interest, option or right over any of the land forming part of the assets of New Century REIT or shares in any company holding such land, option or right over any of the land for New Century REIT within two years of the acquisition of such land; (c) any increase in the rate of the base fee payable to the REIT Manager above the permitted limit or any change in the structure of the Base Fee; (d) any increase in the variable fee payable to the REIT Manager above the rate stated in the Trust Deed or any change in the structure of the Acquisition Fee payable to the REIT Manager above the permitted limit stated in the Trust Deed or any change in the structure of the Acquisition Fee; (f) any increase in the Divestment Fee payable to the REIT Manager above the permitted limit stated in the Trust Deed or any change in the structure of the remuneration of the Trust Deed or any change in the structure of the remuneration of the Trust Deed or any change in the structure of the Divestment Fee; (g) any increase in the rate of the remuneration of the Trustee above the permitted limit stated in the Trust Deed or any change in the structure of the remuneration of the Trustee above the permitted limit stated in the Trust Deed or any change in the structure of the remuneration of the Trustee; (h) amendment, variation, modification, alteration or addition to the provisions of the Trust Deed; (i) termination of New Century REIT's auditors and appoint other auditors or (y) remove the Trustee.

Decisions which require approval by way of Ordinary Resolution include, without limitation, (a) subdivision or consolidation of the Units; (b) any issue of the Units after the Listing Date which would increase the market capitalization of New Century REIT by more than 50%; (c) any issue of the Units during any financial year that would increase the total number of the Units from the number of the Units that were outstanding at the end of the previous financial year by more than 20% (or such other percentage of the outstanding Units as may, from time to time, be prescribed by the SFC); (d) except pursuant to an initial public offering, an issue of Units in lieu of the payment of fees to the REIT Manager pursuant to the Trust Deed, an issue of Units in respect of re-investment of distribution to Unitholders, or a rights issue, an issue of new Units to a connected person (other than as part of an offer made to all Unitholders on a pro rata basis); and (e) the election by the REIT Manager for the Acquisition Fee or the Divestment Fee, which is to be paid to the REIT Manager in the form of cash, to be paid in the form of the Units or partly in cash and partly in the form of the Units. The appointment of a new manager of New Century REIT by the Trustee upon the dismissal or retirement of the REIT Manager is (to the extent required by the REIT Code (as may be modified by any waivers or exemptions)) subject to the passing of an Ordinary Resolution by the Unitholders and the prior approval of the SFC. Unitholders may also, by way of Ordinary Resolution, dismiss the REIT Manager and any principal valuer appointed by the Trustee on behalf of New Century REIT in accordance with the Trust Deed.

### **INSIDE INFORMATION**

The Compliance Manual has set out procedures and internal controls for the REIT Manager on handling and dissemination of inside information. When information is determined by management to be inside information, the Chief Executive Offer and the Compliance Manager will ensure that such inside information will be handled and disseminated to the public in an equal and timely manner in accordance with the SFO and the Listing Rules.

The REIT Manager has an escalation policy for monitoring information flow in order for management to identify relevant issues and for the Board to make timely disclosure of inside information as required. It also has stringent internal procedures to preserve confidentiality of inside information. The REIT Manager has complied with the requirements of Part XIVA of the SFO. The company secretary maintains records of meetings and discussions of the management, the Board and/or Board Committees concerning the assessment of inside information, keeps a register of inside information and updates the Directors on a regular basis.

### **NEW UNITS ISSUED**

To minimise the possible material dilution of holdings of Unitholders, any further issue of Units will need to comply with the pre-emption provisions contained in the REIT Code. Such provisions require that further issues of Units be first offered on a pro rata pre-emptive basis to existing Unitholders except that Units may be issued: (i) free of such pre-emption rights up to an aggregate maximum in any financial year of 20% of the number of Units in issue at the end of the previous financial year; and (ii) free of pre-emption rights in other circumstances provided that the approval of Unitholders by way of an ordinary resolution is obtained. Subject thereto, Units may be issued as consideration for the acquisition of additional real estate.

Reference is made to New Century REIT's announcements dated 22 May 2020 and 25 September 2020, respectively. During the year ended 31 December 2020, an aggregate of 16,880,653 new Units were issued to the REIT Manager as payment of the 50% and all of the REIT Manager's base fee and variable fee for the periods from 1 July 2019 to 31 December 2019 and from 1 January 2020 to 30 June 2020, respectively.

The total number of Units in issue as at 31 December 2020 was 988,009,137 Units.

### **PUBLIC FLOAT OF THE UNITS**

Based on information publicly available, as far as the REIT Manager is aware, not less than 25% of the issued and outstanding Units were held in public hands as at 31 December 2020.

### FINAL DISTRIBUTION

As New Century REIT recorded an adjusted loss of approximately RMB193 million for the year, New Century REIT did not record any distributable income for the year ended 31 December 2020. Therefore, according to the Trust Deed, no final distribution was declared for the year ended 31 December 2020.

### **CLOSURE OF THE REGISTER OF UNITHOLDERS FOR ANNUAL GENERAL MEETING**

Reference is made to the circular dated 19 March 2021 (the "**Circular**") jointly issued by New Century REIT and Huge Harvest International Limited in respect of, among others, the proposed very substantial disposal and connected party transaction, and the proposed termination, proposed liquidation, proposed delisting and proposed deauthorisation of New Century REIT. Capitalised terms used in this paragraph shall have the same meanings as defined in the Circular. The register of Unitholders will be closed from Wednesday, 21 April 2021 and will remain closed until the effective date of the Proposed Delisting. The effective date and the arrangement of the Proposed Delisting and the Proposed Deauthorisation are subject to approval of the Stock Exchange and the SFC. Those Unitholders on the register of Unitholders as at Wednesday, 21 April 2021 are entitled to attend the annual general meeting to be held on 18 June 2021.

Further announcement(s) will be made if the Proposals are not approved by the Independent Unitholders at the EGM or if there are changes to the book closure period.

### COMPLIANCE WITH THE COMPLIANCE MANUAL

During the year ended 31 December 2020, both the REIT Manager and New Century REIT have in material terms complied with the provisions of the Compliance Manual.

### TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE BY DIRECTORS

Other than as disclosed in this report and previous disclosures (including announcements, circulars and the Offering Circular) issued by the REIT Manager, there are no transactions, arrangements or contracts of significance subsisting during or at the end of the Reporting Period in which a Director or an entity connected with a Director is or was materially interested, either directly or indirectly.

### **REVIEW OF ANNUAL REPORT**

The Group's annual report has been reviewed by the Disclosures Committee, the Audit Committee and the Board of the REIT Manager.

### UNITHOLDERS' COMMUNICATION POLICY

The REIT Manager has a Unitholders' communication policy in place to ensure that Unitholders are provided with timely and equal access to balanced and understandable information on New Century REIT. Unitholders can direct any enquiries to the Board by contacting the REIT Manager.

The contact details of the REIT Manager are as follows: New Century Asset Management Limited Address: Unit 4706, 47th Floor, The Center, 99 Queen's Road Central, Hong Kong Phone: (852) 2153-3588 Fax: (852) 3488-6403



New Century Grand Hotel Ningbo

### 1. ABOUT THE REPORT

This is the Environmental, Social and Governance Report for the year ended 31 December 2020 (the "**ESG Report**") prepared by the REIT Manager. It covers the policies and non-financial sustainability performance related to the sustainable operations of New Century REIT and its subsidiaries (the "**Group**" or "**We**").

#### **Reporting Standard**

The ESG Report has been prepared in accordance with the disclosure requirements of the Environmental, Social and Governance Reporting Guide ("**the Guide**") set out in Appendix 27 to the Listing Rules. This ESG Report has been prepared in accordance with the existing Guide. We acknowledged there is a revised Guide that is implemented from financial years commencing on or after 1 July 2020. We will prepare the 2021 ESG Report in accordance with the revised Guide.

#### **Scope of Reporting**

The ESG Report covers the information and data on the core business operations of New Century REIT related to environmental and social aspects from 1 January to 31 December 2020 (the "**Reporting Period**" or the "**Year**"). The environmental Key Performance Indicators ("**KPIs**") from the Hong Kong office of the REIT Manager ("**Hong Kong Office**") and historical data are compared where applicable.

#### Language of this report

This Report is available in two languages, including Traditional Chinese and English versions. Should there be any inconsistency between the two versions, the English version shall prevail.

### 2. PRINCIPLES OF CORPORATE SOCIAL RESPONSIBILITY

New Century REIT believes that comprehensive consideration and good image of corporate social responsibility can improve the business operations. The Group strives for improving the environment, society and governance practices with effective implementation of the ESG related strategies.

### Stakeholder Engagement

We attach great importance to stakeholder engagement. Opinions and suggestions from stakeholders for operational development and sustainability practices are gathered on a regular basis. The communication channels with various internal and external stakeholders and related material topics are as follows:

Stakeholders	Communication channel	Material Topic
Unitholders and investors	Annual general meetings Interim and Annual report Announcements and circulars Result announcements	<ul><li>Economic growth of the Group</li><li>Brand building</li><li>Return on investment</li></ul>
Employees	Channels for employees to express their options (forms, suggestion boxes) Work performance review Meetings	<ul> <li>Qualification of the employees</li> <li>Benefits and sense of belonging</li> <li>Work life balance</li> <li>Promotion</li> <li>Training and development</li> <li>Communication with employees</li> <li>Follow guidelines set by the Group</li> </ul>

Stakeholders	Communication channel	Material Topic
Lessees	Daily operation/communication Telephone/Emails	<ul><li>Service quality</li><li>Product responsibility</li><li>Operational practices</li></ul>
Media	Interviews with Chief Executive Officer Result announcement	<ul><li> Operational practices</li><li> Development of the Group</li></ul>
Business partners	Meetings Visits	<ul><li>Development of the Group</li><li>Products and services</li></ul>
Regulatory authorities	Telephone/emails	<ul><li> Operations in compliance</li><li> Anti-corruption</li></ul>
Service providers	Meetings	<ul> <li>Environmentally and socially responsible products and services</li> <li>Operations in Compliance</li> <li>Anti-corruption</li> </ul>
Local communities	Seminars/talks/workshop Meetings	Awareness of environmental and social aspects

The ESG issues throughout the Reporting Period can be summarized into four main categories. It includes "Operational Practices", "Focus on Employees", "Care for the Environment" and "Connection with the Society".

### 3. OPERATIONAL PRACTICES

As an investor in real estate projects, the Group emphasizes operating in a manner that is fully compliant with relevant laws and regulations. It includes information protection (i.e. privacy, advertisements and labelling). Moreover, the Group has built up a solid relationship with lessees and suppliers for products and services responsibilities.

### 3.1 Ethical and Integrity Operations

The employees of the Group are required to strictly follow its set of guidelines to ensure ethical and integrity operations. The REIT Manager formulates and adopts the *Anti-Money Laundering and Counter-Terrorist Financing Policy Manual* and *Compliance Manual*. The policies are set to comply with the following laws and regulations,

- the Anti-Money Laundering and Counter-Terrorist Financing (Financial Institution) Ordinance (Cap. 615) (the "AMLO");
- Sections 25 and 25A of the Drug Trafficking (Recovery of Proceeds) Ordinance (Cap. 405) (the "DTRPO");
- Sections 25 and 25A of the Organized and Serious Crimes Ordinance (Cap. 455) (the "OSCO");

- Sections 7, 8 and 12 of the United Nations (Anti-Terrorist Measures) Ordinance (Cap. 575) (the "UNATMO"), and
- other applicable Hong Kong and PRC laws and regulations

Employees are required to thoroughly read the above manuals to obtain a clear definition and take a zerotolerance approach to money laundering and terrorist financing. Furthermore, the anti-money laundering and counter-terrorist financing systems are set up to take all reasonable measures to mitigate the risks of money laundering and terrorist financing. Trainings have been organized to raise the awareness of the employees.

The REIT Manager has also set up a whistle-blowing procedure for the employees to report non-compliant behavior in a confidential way. Cases will be critically investigated in a fair manner and the persons involved may be subject to civil or criminal liability based on the seriousness of the issue.

During the Reporting Period, we found no legal cases regarding corruption within the Group.

#### 3.2 Information Protection

#### Data privacy

We have to handle confidential, sensitive or personal information during our operations. The REIT Manager takes confidentiality seriously in accordance with the *Compliance Manual*. Employees are required to undertake to make appropriate disclosure and take great care of information based on their judgement. All computers are protected with passwords and the information contained thereon is only used for job-related purposes. Consent needs to be obtained before disclosing confidential information to third parties. We have zero-tolerance for the dishonest act such as theft, inappropriate information disclosure, untruthful information or data falsification resulting in serious consequences.

#### **Advertisements**

The REIT Manager is committed to providing complete, truthful and accurate information by strictly complying with the Trade Descriptions Ordinance and following the procedures stated in the *Compliance Manual*. Before publishing advertising and promotional materials, the Chief Executive Officer, the Compliance Manager and the Investment and Investor Relations Manager are responsible to review the materials and seek prior approval of the SFC if needed.

#### Protection of Intellectual Property Rights and Labelling

We are devoted to protecting our own intellectual property rights, whilst respecting the intellectual property rights of others. With various trademark license agreements in place with the Group's lessees and its associates, the REIT Manager is able to use the trademark of its lessees. New Century REIT has formulated proper policy and protocol to protect the Group's intellectual property rights including, but not limited to, its patents, designs, technologies, trademarks and copyrights etc.

#### 3.3 Good Relationship with Lessees

We value the feedback from lessees to enhance the satisfaction level of our services. We keep close contact with them to understand their needs as well as provide consultation for improvements. The REIT Manager will handle and manage any complaints on a timely basis and provide recommendations and solutions to resolve the issues. During the Reporting Period, there were no complaints raised by the lessees.

#### 3.4 Supplier Management

Maintaining solid relationships with our service providers is of paramount importance to the Group, and such equal opportunities and fair assessment would be provided to each supplier during the selection process to ensure impartiality. The quality of products or services, reputation and cost are considered during the selection. The selected suppliers also need to operate in compliance with all applicable laws and regulations as well as in an environmentally and socially responsible way. We will also perform regular evaluations of suppliers to review their performance and consider the potentials for future cooperation.

#### 3.5 Quality Assurance

The main revenue source of New Century REIT is the rental income received from lessees. The REIT Manager implements various measures, including but not limited to maintaining proper insurance policy and regular site visits, to ensure the Group's portfolio of hotel properties are in good condition. The Hotel Lease and Management Agreements, Kaifeng Hotel Lease Agreement, and other lease agreements are lease contracts signed with clear terms and conditions to protect the interests of each party. During the Reporting Period, we did not have any services subject to recalls for safety and health reasons.

### 4. FOCUS ON EMPLOYEES

Employees are one of the most important assets to the Group and we are devoted to maintaining mutual trust with them. We strictly comply with the Employment Ordinance of Hong Kong, the Labour Law of the PRC, the Labor Contract Law of the PRC and the Law of the PRC on the Protection of Minors for the employment and labour practices. We continue to improve the process of recruitment, remuneration, training, provisions of benefits and compensation to create a harmonious workplace.

### 4.1 Employment Standards

### Fair Recruitment and Workplace

The REIT Manager formulated the *Staff Handbook* and *Guideline*, which includes the detail of recruitment, remuneration management, annual appraisal, benefits and compensations in accordance with the Employment Ordinance. The systematic recruitment process aims to determine whether the candidate meets the requirements of the position. Factors to consider during the recruitment process include, qualifications, experiences, attitudes and suitability of the applicants, regardless of race, color, sex, gender, pregnancy, religion, origin and citizenship. Personal particulars including qualification and identity information are collected only for internal use.

To build up equal opportunity and diversity, apart from having zero tolerance of any form of physical or verbal harassment, the REIT Manager also complies with relevant equal opportunities laws and regulations including the Sex Discrimination Ordinance, Disability Ordinance, Family Status Discrimination Ordinance and Race Discrimination Ordinance.

We have established the *Compliance Manual* to ensure (i) every employee is treated fairly and equally and (ii) the cultivation of cultural diversity. The REIT Manager has undertaken to avoid all forms of discrimination, harassment, victimization or vilification. Employees have a formal channel for raising concerns or launching complaints in confidence, without fear of retribution. No incident of discrimination was reported during the Reporting Period.

#### Labour Standards

The REIT Manager complies with the Employment of Children Regulations to prohibit the employment of child labour. We carry out identity checks during the interview and contract signing process as mitigation measures. The details of job description, place of work, working hours, rest days and wages are stated in the agreement to remind both employers and employees of their obligations in order to avoid possible disputes and set out clearly the rights and benefits of both parties.

During the Reporting Period, the REIT Manager had not employed any child and forced labour.

#### Dismissal

The REIT Manager pays close attention to the cases of dismissal. All employees are entitled to corresponding notice period for handover. Exit interviews would be conducted to understand the reasons for resignation of the employee and identify the areas of improvement for the REIT Manager.

#### 4.2 Benefits of Employees

The REIT Manager is dedicated to providing attractive benefits to employees. Employees can enjoy statutory holidays, annual leave stated in the employment contract, paid sick leave, paternity leave, compassionate leave and marriage leave. Employees who work in Greater China participate in "Five Social Insurances and One Housing Fund" (「五險一金」) (i.e. endowment insurance, medical insurance, work-related injury insurance, unemployment insurance, maternity insurance and housing provident fund) and to comply with the Provisional Measures for Social Insurance Administration. Furthermore, employees working in Hong Kong are enrolled in the Mandatory Provident Fund (MPF) Scheme in accordance with the rules and regulations of the MPF Schemes Ordinance. Apart from providing medical and dental insurance, the REIT Manager also provides travel insurance to employees during business travel.

The REIT Manager organizes annual performance reviews for all applicable employees for the salary adjustment. Discretionary bonus and stock options are also given based on the performance of the REIT Manager and the employee's individual performance to recognize their contribution to the company through the working incentives.

#### 4.3 Employee Development

The REIT Manager focuses on the career development of employees. Employees are encouraged to attend job-related courses or take part in seminars to enhance their knowledge and skills. Subsidies are provided for employees to attend eligible seminars or courses. Top management meets with employees regularly to understand their needs and assist them in maintaining work-life balance. All intermediate and top management employees had attended scheduled training during the Reporting Period.

### 4.4 Health and Safety

To comply with the Employees' Compensation Ordinance regarding work injury cases and requirements under the Occupational Safety and Health Ordinance, workplace safety always comes first with respect to our working environment. Initiatives are set out with the aim of minimizing risks of our employees' health, which include:

- Prohibit smoking in the office, lift lobby and toilet while guests/visitors also need to adhere to the same rules within our office premises;
- Provide safety policies and procedures for employees to follow and strictly execute;
- Report any accidents to supervisors immediately for implementation of timely remedial actions;
- Place first aid boxes at readily accessible locations in the office for the handling of minor injuries;
- Provide compensation if employees suffer from injury arising out of and in the course of employment; and
- Zero tolerance of harassment.

During the Reporting Period, there was no case of workplace injuries or fatalities across the Group.

### 5. CARE FOR THE ENVIRONMENT

The REIT Manager is devoted to achieving an efficient allocation of resources and minimizing adverse environmental impacts. We endeavor to operate in an environmentally friendly manner and fully comply with all relevant emissions, waste, and environmental legislation and regulations in the jurisdictions where we operate.

### 5.1 Management of Carbon Emissions

The Paris Agreement and Kyoto Protocol as well as the conferences about climate change raise the awareness of this global issue. The objective of the Paris Agreement is to limit the rise of global average temperature and review the reduction progress regularly. The Group recognizes the importance of the issue and therefore monitors and discloses the annual greenhouse gas (GHG) emissions from its operations. The data can be benchmarked and hence used to propose practical environmental initiatives for further environmental improvement.

The GHG inventory audit was conducted based on the ISO 14064-1 of the International Organization for Standardization and the Greenhouse Gas protocol developed by the World Resources Institute and the World Business Council for Sustainable Development. The environmental KPIs collection boundary is set at the Hong Kong Office of the REIT Manager since the operations in PRC offices are found with minor resource consumption. The summary of GHG emissions of the Hong Kong Office during the Reporting Period was reported as follows:

Summary of GH	IG Emissions	Unit	2020
Scope 1	Direct GHG emissions	Tonnes of CO <sub>2</sub> equivalent (CO <sub>2</sub> e)	0.0
Scope 2	Indirect GHG Emissions	Tonnes of CO₂e	8.1
Scope 3	Other Indirect GHG Emissions	Tonnes of CO₂e	0.9*
Total GHG Emis	sions	Tonnes of CO₂e	9.0
Total GHG emis	sions intensity (per floor area)	Tonnes of CO <sub>2</sub> e/m <sup>2</sup>	0.1

- \* It includes zero tonne (2019: 9.9 tonnes) of CO<sub>2</sub>e emission in business air travel by employees in Hong Kong Office as there is no business air travel due to the Pandemic during the Reporting Period.
- Scope 1: The direct GHG emissions generated from sources owned and controlled by the Hong Kong Office.
- Scope 2: GHG emissions indirectly generated by electricity generation, heating and cooling or steam purchased by the Hong Kong Office.
- Scope 3: Emissions include GHG emissions indirectly generated by sources that are not owned or directly controlled by the Hong Kong Office but related to the Hong Kong Office's business activities.

Carbon dioxide (CO<sub>2</sub>), methane (CH<sub>4</sub>), nitrous oxide (N<sub>2</sub>O), hydrofluorocarbons (HFCs), perfluorocarbons (PFCs) and sulphur hexafluoride (SF<sub>6</sub>) are included in the GHG emissions and can be classified as direct (Scope 1) and indirect (Scope 2 & Scope 3) emissions. During the Reporting Period, the total GHG emissions was 9.0 tonnes of CO<sub>2</sub>e, with carbon intensities of 0.1 tonnes of CO<sub>2</sub>e per square meter. The Hong Kong Office did not involve in any combustion of fuels in stationary or mobile sources and therefore we had no direct GHG emissions (Scope 1). The GHG emissions (Scope 2) from the generation of the purchased electricity, which accounted for 8.1 tonnes of CO<sub>2</sub>e. Other indirect emissions (Scope 3) due to air travel, electricity used for producing fresh water, waste disposal and paper consumption were defined as Scope 3 and accounted for 0.9 tonnes of CO<sub>2</sub>e. The significant drop in Scope 3 emissions was mainly due to no business air travel caused by the Pandemic in 2020.

### **Business Trips**

Due to the Pandemic, we have no business air travel during the Reporting Period. Yet, we still can establish effective communication with the mainland China and foreign countries through conference calls or video conferences. The management will assess the needs of business trips in the future and only approve trips with strong needs. To commit and promote the initiatives of reduction of emissions derived from overseas business travel, the REIT Manager conducts most of its Board meetings through telephone conferences.

### Air Emissions

As the Hong Kong Office was not involved in gaseous fuel consumption and did not operate leased or selfowned vehicles, there was neither nitrogen oxides ( $NO_X$ ), sulphur oxides ( $SO_X$ ) and Particulate Matter (PM) emitted nor the violation of any applicable national laws, regulations and standards.

#### 5.2 Environmentally-friendly Operations

The Group dedicates to operating its business in an environmentally-friendly manner in different aspects, including energy consumption, paper resources, waste and water:

Since the Hong Kong Office adopted a work from home policy for a few weeks due to the Pandemic during the Reporting Period, the consumption intensities experienced an overall reduction.

#### Conserve the Energy

Energy is one of the major consumption arising from office operations. The working area of the Hong Kong Office installs energy saving lighting devices and minimal number of spotlights are installed near the entrance. The lighting system is divided with separate switches based on lighting zones to increase the flexibility and develop the habit of turning off unnecessary lighting when not in use. To further reduce the use of energy and for safety reasons, employees are required to switch off and unplug all the devices with high energy consumption before long holidays.

The building in which the Hong Kong Office is located adopts the Central Control and Monitoring System (CCMS) for the air-conditioning system to achieve better control in the room temperature, ventilation and humidity. Employees are allowed to wear casual clothes every Friday instead of business attire to further reduce the use of the air-conditioning system and hence energy use.

During the Reporting Period, the electricity consumption and relevant intensity of consumption were as stated below:

Indicators	Unit	2020
Electricity consumption	kWh	9,956.0
Intensity of Electricity Consumption (per m <sup>2</sup> )	kWh/m <sup>2</sup>	67.9

The Hong Kong Office experienced a 20.9% reduction in the intensity of electricity consumption as compared with last financial year. We will continue to remind our employees about the importance of resource conservation to raise their environmental awareness.

#### Conserve the paper resources

During the Reporting Period, the Hong Kong Office purchased 41.0 reams of paper, with the intensity of 4.6 reams of paper/staff, a decrease by 64.9% as compared with last financial year. The below initiatives had been adopted to achieve the improvement,

- Use both sides of papers and recycled paper for dropping notes;
- Set the printers to duplex and toner save mode;
- Print documents with smaller font size and margin;
- Use e-fax to sort and filter useful information;
- Centralize the waste paper, posters, letters and envelops near the printers and send for further treatment; and
- Set up a target recycling rate (include other general wastes)

#### Reduce the Waste

During the Reporting Period, the Hong Kong Office generated approximately 250.0 kg of non-hazardous waste, with its intensity at 27.8 kg/staff, a drop of 16.6% as compared with last financial year. The office building in which the Hong Kong Office is situated has plastic, cans and wasted batteries recycling bins to recycle the waste generated during operation. Moreover, we will perform stock count before purchasing to avoid wastage.

During the Reporting Period, the Hong Kong Office generated 3 batteries and 5 toner and ink cartridges of hazardous waste. All of them were handled by professional recycling companies to minimize the impact on the environment.

#### **Conserve Water**

We do not have any issues in sourcing water that is fit for purpose. In the Hong Kong Office, the water consumption from washrooms cannot be measured as they are shared with other lessees. The drinking water consumed in the Hong Kong Office was measured. During the Reporting Period, the Hong Kong office consumed 1,058.4 liters of drinking water, with the intensity of 117.6 liters/staff. The facility management department of the office building will also fix dripping taps immediately when identified to reduce the wastage of water.

### 6. CONNECTION WITH THE SOCIETY

With active involvement in the community, our lessees could get to know more about the needs and opinions of the communities in which they operate and act in response to their needs to keep contributing to the society. During the Reporting Period, our lessees organized various activities to contribute to the community and some of them are listed below.



New Century Eco-friendly Bicycle Day

### **APPENDIX 1: SUSTAINABILITY DATA STATEMENT**

Environmental	Unit	2020
Greenhouse Gas (GHG) Emissions		
Direct emissions (Scope 1)	tonnes of CO2e	0.0
Indirect emissions (Scope 2)	tonnes of CO2e	8.1
Other indirect emissions (Scope 3)	tonnes of CO2e	0.9*
Total emissions (Scope 1, 2 &3)	tonnes of CO2e	9.0
Total GHG emissions intensity (per floor area)	tonnes of CO2e/m2	0.1
Energy Consumption		
Total electricity consumption	kWh	9,956.0
Total electricity consumption intensity (per floor area)	kWh/m <sup>2</sup>	67.9
Drinking Water Consumption		
Total drinking water consumption	liter	1,058.4
Total drinking water consumption intensity (per staff)	liter/staff	117.6
Non-hazardous Waste		
Disposed non-hazardous waste	tonnes	0.3
Total disposed non-hazardous waste intensity (per staff)	kg/staff	27.8
Hazardous Waste		
Production of hazardous waste	Batteries (piece)	3.0
	Toner and ink	
	cartridges (piece)	5.0
Total production of hazardous waste intensity (per staff)	piece/staff	0.9
Non-Hazardous Waste		
Paper consumption	Reams	41.0
Paper consumption intensity	Reams/staff	4.6

\* It includes zero tonne (2019: 9.9 tonnes) of CO<sub>2</sub>e emission in business air travel by employees in Hong Kong Office as there is no business air travel due to the Pandemic during the Reporting Period.

<b>APPENDIX 2: INDEX TO</b>	THE ESG REPORTING	GUIDE OF STOCK EXCHANGE

Indicator A. Environmental			Related Chapter
A1 Emissions	General Disclosure	Information on the policies and compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste.	5. Care for the Environment
	A1.1	The types of emissions and respective emissions data.	5.1 Management of Carbon Emissions
	A1.2	Greenhouse gas emissions in total (in tonnes) and, where appropriate, intensity.	5.1 Management of Carbon Emissions Appendix 1: Sustainability Data Statement
	A1.3	Total hazardous waste produced (in tonnes) and, where appropriate, intensity.	5.2 Environmentally-friendly Operations Appendix 1: Sustainability Data Statement
	A1.4	Total non-hazardous waste produced (in tonnes) and, where appropriate, intensity.	5.2 Environmentally-friendly Operations Appendix 1: Sustainability Data Statement
	A1.5	Description of measures to mitigate emissions and results achieved.	5.1 Management of Carbon Emissions
	A1.6	Description of how hazardous and non- hazardous wastes are handled, reduction initiatives and results achieved.	5.2 Environmentally-friendly Operations
A2 Use of Resources	General Disclosure	Policies on the efficient use of resources, including energy, water and other raw materials.	5.2 Environmentally-friendly Operations
	A2.1	Direct and/or indirect energy consumption by type (e.g. electricity, gas or oil) in total and intensity.	5.2 Environmentally-friendly Operations Appendix 1: Sustainability Data Statement
	A2.2	Water consumption in total and intensity.	5.2 Environmentally-friendly Operations Appendix 1: Sustainability Data Statement

Indicator A. Environmental			Related Chapter
A. Livitonmenta	A2.3	Description of energy use efficiency initiatives and results achieved.	5.2 Environmentally-friendly Operations
	A2.4	Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency initiatives and results achieved.	5.2 Environmentally-friendly Operations
	A2.5	Total packaging material used for finished products (in tonnes) and, if applicable, with reference to per unit produced.	Not applicable to the REIT Manager's business
A3 The Environment and Natural Resources	General Disclosure	Policies on minimizing the issuer's significant impact on the environment and natural resources.	5.2 Environmentally-friendly Operations
	A3.1	Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them.	5.2 Environmentally-friendly Operations
B. Social			
B1 Employment	General Disclosure	Information on the policies and compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare.	<ul><li>4. Focus on Employees</li><li>4.1 Employment Standards</li><li>4.2 Benefits of Employees</li></ul>
	B1.1	Total workforce by gender, employment type, age group and geographical region.	Will disclose in 2021 ESG Report
	B1.2	Employee turnover rate by gender, age group and geographical region.	Will disclose in 2021 ESG Report
B2 Health and Safety	General Disclosure	Information on the policies and compliance with relevant laws and regulations that have a significant impact on the issuer relating to providing a safe working environment and protecting employees from occupational hazards:	4.4 Healthy and Safety
	B2.1	Number and rate of work-related fatalities.	4.4 Healthy and Safety
	B2.2	Lost days due to work injury.	4.4 Healthy and Safety
	B2.3	Description of occupational health and safety measures adopted, how they are implemented and monitored.	4.4 Healthy and Safety

Indicator B. Social			Related Chapter
B3 Development and Training	General Disclosure	Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities.	4.3 Employee Development
	B3.1	The percentage of employees trained by gender and employee category (e.g. senior management, middle management)	4.3 Employee Development
	B3.2	The average training hours completed per employee by gender and employee category.	Will disclose in the future
B4 Labour Standards	General Disclosure	Information on the policies and compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour.	4.1 Employment Standards
	B4.1	Description of measures to review employment practices to avoid child and forced labour.	4.1 Employment Standards
	B4.2	Description of steps taken to eliminate such practices when discovered.	4.1 Employment Standards
B5 Supply Chain Management	General Disclosure	Policies on managing environmental and social risks of the supply chain.	3.4 Supplier Management
	B5.1	Number of suppliers by geographical region.	Will disclose in 2021 ESG Report
	B5.2	Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored.	3.4 Supplier Management
B6 Product Responsibility	General Disclosure	Information on the policies and compliance with relevant laws and regulations that have a significant impact on the issuer relating to health and safety, advertising, labeling and privacy matters relating to products and services provided and methods of redress.	<ul><li>3.2 Information Protection</li><li>3.3 Good Relationship with Lessees</li><li>3.5 Quality Assurance</li></ul>
	B6.1	Percentage of total products sold or shipped subject to recalls for safety and health reasons	3.5 Quality Assurance

Indicator B. Social			Related Chapter
	B6.2	Number of products and service related complaints received and how they are dealt with.	3.3 Good Relationship with Lessees
	B6.3	Description of practices relating to observing and protecting intellectual property rights.	3.2 Information Protection
	B6.4	Description of quality assurance process and recall procedures.	3.5 Quality Assurance
	B6.5	Description of consumer data protection and privacy policies, how they are implemented and monitored.	3.2 Information Protection
B7 Anti-corruption	General Disclosure	Information on the policies and compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud and money laundering.	3.1 Ethical and Integrity Operations
	B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases.	3.1 Ethical and Integrity Operations
	B7.2	Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored.	3.1 Ethical and Integrity Operations
B8 Community Investment	General Disclosure	Policies on community engagement to understand the needs of communities where the issuer operates and to ensure its activities take into consideration the communities' interests.	6. Connection with the Society
	B8.1	Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport).	Will disclose in 2021 ESG Report
	B8.2	Resources contributed (e.g. money or time) to the focus area.	Will disclose in 2021 ESG Report

Set out below is summary information in respect of connected party transactions for the year ended 31 December 2020 between New Century REIT and its connected persons (as defined in paragraph 8.1 of the REIT Code), which are governed by Chapter 8 of the REIT Code.

### WAIVERS FROM STRICT COMPLIANCE

As disclosed in the Offering Circular, waivers from strict compliance with the disclosure and Unitholder's approval requirements under Chapter 8 of the REIT Code in respect of certain connected party transactions between New Century REIT and its connected persons were granted by the SFC before the listing of New Century REIT (the "**Waivers**"). The waivers were granted subject to the relevant waiver terms and conditions including, inter alia, the requirements that transactions should be reviewed by the auditor of New Century REIT and the independent Non-executive Directors and, where applicable, the transaction amounts should not exceed the specified annual caps (the "**Waiver Conditions**").

With the approval of the Unitholders, on 16 July 2014, the SFC granted a waiver for (i) certain connected party transactions between New Century REIT and Huge Harvest Group (the "**Modified and Extended Waiver**"). With the approval of the Unitholders, on 1 June 2016, the SFC granted an extension of the Modified and Extended Waiver, which covers the period from 1 January 2016 to 31 December 2019 (the "**2016 Extended Waiver**"). For further details of the 2016 Extended Waiver, please refer to the circular of New Century REIT dated 17 May 2016 and the poll results announcement of New Century REIT dated 1 June 2016.

With the approval of the Unitholders, on 17 July 2015, the SFC also granted a waiver for certain connected party transactions between New Century REIT and Huge Harvest Group (the "Kaifeng Hotel Waiver"), subject to the terms and conditions as disclosed in the announcement of New Century REIT dated 17 July 2015. For further details of the Kaifeng Hotel Waiver, please refer to the circular of New Century REIT dated 30 June 2015 and the poll results announcement of New Century REIT dated 17 July 2015.

With the approval of the Unitholders, on 5 June 2019, the SFC granted an extension of the Extended and Modified Waiver, which covers the period from 1 January 2020 to 31 December 2022 (the "**2019 Extended Waiver**").

The annual cap under the 2019 Extended Waiver granted by SFC on 5 June 2019 for the year ended 31 December 2020 was RMB11.2 million. New Century REIT had relevant lease transactions within the 2019 Extended Waiver of approximately RMB7.8 million for the year ended 31 December 2020, therefore New Century REIT is well within and has fully complied with the annual cap. For the year ended 31 December 2020, New Century REIT has complied with the relevant terms and conditions of the 2019 Extended Waiver and the Kaifeng Hotel Waiver.

In addition, on 6 July 2020, the SFC granted a waiver for certain connected party loan transactions between New Century REIT and Huge Harvest and New Century Tourism, respectively (the "**Connected Loan Facilities Waiver**"), subject to the terms and conditions as disclosed in the announcement of New Century REIT dated 6 July 2020. For further details on the Connected Loan Facilities Waiver, please refer to the announcement of New Century REIT dated 6 July 2020.

### **PROPOSED DISPOSAL**

On 27 January 2021, New Century REIT announced that, on 26 January 2021, the DB Trustees (Hong Kong) Limited (as the seller) and the REIT Manager have entered into a sale and purchase agreement with Huge Harvest (as the purchaser) for the disposal of all issued shares of the Target Company and its outstanding loan due to New Century REIT to Huge Harvest for a total consideration of HKD1,921,018,274.

As the Proposed Disposal constitutes a very substantial disposal and a connected party transaction of New Century REIT and also given that following the Completion, New Century REIT would have no remaining operating real estate assets to fulfill the criteria for operating as a REIT in accordance with the REIT Code, and therefore, New Century REIT should be terminated and liquidated in accordance with the REIT Code and the Units should consequently be delisted from trading on the Stock Exchange and New Century REIT should be deauthorised in accordance with applicable regulatory requirements. As the termination and the consequential liquidation and delisting are natural results of the Proposed Disposal, the Proposed Disposal should be treated as part and parcel of the proposed termination, the proposed liquidation and the proposed delisting. The Proposals are subject to the Independent Unitholders' approval by the Approval Threshold in accordance with the Takeovers Code.

According to the unaudited pro forma financial information of the Group as set out in Appendix III to New Century REIT's circular dated 19 March 2021, it is estimated that New Century REIT may record an unaudited disposal gain of approximately RMB70.6 million as if the Proposed Disposal had been completed on 30 June 2020.

### INCOME

The following table sets out information on continuing connected party transactions from which New Century REIT derived its income for the year ended 31 December 2020:

Name of the Connected Person	Relationship with New Century REIT	Nature of the connected party transaction	Rental income received/ receivable during the year ended 31 December 2020 (RMB'000)
浙江開元酒店管理股份有限公司及其集團其他成員公司 (New Century Hotel Management* and other members of its group)	Associate of significant holder and Director <sup>1</sup>	Leasing transaction	182,874
開封開元名都商務酒店有限公司 (New Century Grand Hotel Kaifeng Business Company Limited*)	Associate of significant holder <sup>2</sup>	Leasing transaction	18,754
開元旅業集團有限公司 (New Century Tourism*)	Associate of significant holder and Director <sup>3</sup>	Leasing transaction	1,797
杭州開元房地產集團有限公司 (Hangzhou New Century Real Estate Group Limited*)	Associate of significant holder and Director <sup>4</sup>	Leasing transaction	1,676
杭州開元森泊旅遊投資有限公司 (Hangzhou New Century Senbo Tourism Investment Limited*)	Associate of significant holder and Director <sup>4</sup>	Leasing transaction	470
杭州開元裝飾工程有限公司 (Hangzhou New Century Decorating Limited*)	Associate of significant holder <sup>2</sup>	Leasing transaction	122
杭州開元一然文化旅遊管理有限公司 (Hangzhou New Century Yiran Cultural Tourism Management Co., Ltd.)	Associate of significant holder <sup>2</sup>	Leasing transaction	66

### **RENTAL DEPOSITS**

The Group has received from/(refunded to) the following rental deposits to its connected persons for the year ended 31 December 2020:

Name of the Connected Person	Relationship with New Century REIT	Nature of the connected party transaction	Rental deposits received/(refunded) during the year ended 31 December 2020 (RMB'000)
浙江開元酒店管理股份有限公司及其集團其他成員公司 (New Century Hotel Management* and other members of its group)	Associate of significant holder And Director <sup>1</sup>	Leasing transaction	(224)
杭州開元房地產集團有限公司 (Hangzhou New Century Real Estate Group Limited*)	Associate of significant holder and Director <sup>4</sup>	Leasing transaction	46
杭州開元一然文化旅遊管理有限公司 (Hangzhou New Century Yiran Cultural Tourism Management Co., Ltd.)	Associate of significant holder <sup>2</sup>	Leasing transaction	44
開元旅業集團有限公司 (New Century Tourism*)	Associate of significant holder and Director <sup>3</sup>	Leasing transaction	(15)

Notes:

- 1. The connected person concerned is an associate of Mr. Chen Miaolin (a significant Unitholder of New Century REIT) and Mr. Jin Wenjie (Chairman and a Non-executive Director of the REIT Manager).
- 2. The connected person concerned is an associate of Mr. Chen Miaolin (a significant Unitholder of New Century REIT).
- 3. The connected person concerned is an associate of Mr. Chen Miaolin (a significant Unitholder of New Century REIT), Mr. Jin Wenjie (Chairman and a Non-executive Director of the REIT Manager) and Mr. Zhang Guanming (a Non-executive Director of the REIT Manager).
- 4. The connected person concerned is an associate of Mr. Chen Miaolin (a significant Unitholder of New Century REIT) and Mr. Zhang Guanming (a Non-executive Director of the REIT Manager).
- \* The English name is shown for identification purpose only.

### **EXPENSES**

Save as disclosed in the subsections headed "Loan Facility" and "Terms and Remuneration of Services Provided by the REIT Manager, the Trustee and the Principal Valuer" as set out below in this section, there are no other connected party transactions in which New Century REIT incurred expenses for the year ended 31 December 2020.

### **RECEIVABLES AND PAYABLES**

There are trade and other receivable and payable balances, as well as advances, with connected persons brought forward from prior years and from leasing transactions occurred during the year ended 31 December 2020, which are set out in notes 26(c) of the Notes to the Consolidated Financial Statements on pages 169 to 171 of this report.

### LOAN FACILITY

On 6 July 2020, the Group through Zhejiang New Century Hotel Investment & Management Group Limited ("**Zhejiang New Century Hotel**") and Spearhead Global Limited respectively, entered into (i) the New Century Tourism Loan Facility ("**New Century Tourism Loan Facility**") with New Century Tourism, pursuant to which an unsecured, interest-free loan with an aggregated commitment amount of RMB788.1 million for a period until 10 August 2020 or (if earlier) the date on which all amounts outstanding under the original bank facilities are repaid in full, and (ii) Huge Harvest Loan Facility ("**Huge Harvest Loan Facility**") with Huge Harvest pursuant to which an unsecured, aggregate commitment amount of RMB100 million for a term until 10 July 2025 or (if earlier) the date which all amounts outstanding under the new offshore term facility agreement with the commitment account of RMB700 million are repaid in full. The Huge Harvest Loan Facility is provided at an interest rate of 3.4% per annum. For further details, please refer to New Century REIT's announcement dated 6 July 2020.

The New Century Tourism Loan Facility has served as a short-term bridge loan facility to facilitate capital reduction of Zhejiang New Century Hotel for remittance of funds offshore and also part repayment of the then original outstanding indebtedness. During the year and as at 31 December 2020, all the original outstanding indebtedness and New Century Tourism Loan were repaid in full.

During the year and as at 31 December 2020, RMB60 million was drawn down under the Huge Harvest Loan Facility. The interest expense paid/payable to Huge Harvest for the year ended 31 December 2020 was RMB981,000.

### CONFIRMATION BY THE INDEPENDENT NON-EXECUTIVE DIRECTORS

The Independent Non-executive Directors have confirmed that they have reviewed the terms of all the connected party transactions between New Century REIT and its connected persons conducted for the year ended 31 December 2020 and that they are satisfied that these transactions have been entered into:

- a) in the ordinary and usual course of business of New Century REIT;
- b) on normal commercial terms or better; and
- c) according to the agreement governing them and the REIT Manager's internal procedures, on terms that are fair and reasonable and in the interests of the Unitholders of New Century REIT as a whole.

### **REPORT FROM THE AUDITOR OF NEW CENTURY REIT**

PricewaterhouseCoopers, auditor of New Century REIT, has been engaged to report on New Century REIT's continuing connected party transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued its unqualified letter containing its findings and conclusions in respect of the continuing connected transactions disclosed by New Century REIT as set out in Note 26 of the Notes to the Consolidated Financial Statements on pages 167 to 171 of this report in accordance with the Waivers, the Modified and Extended Waiver, the 2019 Extended Waiver and the Kaifeng Hotel Waiver, and the Connected Loan Facilities Waiver. A copy of the auditor's letter has been provided by New Century REIT to the SFC.

# TERMS AND REMUNERATION OF SERVICES PROVIDED BY THE REIT MANAGER, THE TRUSTEE AND THE PRINCIPAL VALUER

Pursuant to note 2 to paragraph 8.10 of the REIT Code, services provided by the REIT Manager, the Trustee and the Principal Valuer to New Century REIT as contemplated under the constitutive documents shall not be deemed connected party transactions. Therefore, such services are not disclosed in the above sections.

For the year ended 31 December 2020, the aggregate amount of fees (in the form of cash and/or units) paid/payable by New Century REIT to the Trustee and to the REIT Manager under the constitutive documents were RMB874,000 and RMB20,405,000 respectively. Particulars of services provided by the REIT Manager for the year ended 31 December 2020 is set out in Note 8 of the Notes to the Consolidated Financial Statement on pages 144 and 169 of this report. The valuation fees paid/payable to Cushman & Wakefield Limited and it affiliates, the Principal Valuer of New Century REIT, for the year ended 31 December 2020 was RMB408,000.

### **RELATED PARTY TRANSACTIONS**

Other than the fees paid/payable to the Principal Valuer and the Trustee, the connected party transactions and significant related party transactions disclosed in Note 26 of the Notes to the Consolidated Financial Statements are all connected transactions or continuing connected transactions as defined under the Listing Rules (as it applicable to New Century REIT). The REIT Manager confirms that it has complied with the disclosure requirements in accordance with the applicable rules and regulations including but not limited to the REIT Code.

The REIT Code requires connected persons (as defined in paragraph 8.1 of the REIT Code) of New Century REIT to disclose their interests in the Units. In addition, the Trust Deed requires that the provisions of Part XV of the SFO are deemed to apply to the REIT Manager, the Directors and the chief executives of the REIT Manager, and to persons interested in the Units.

### SUMMARY OF MARKET RENTAL PACKAGE OF THE INITIAL HOTEL PROPERTIES IN RESPECT OF THE LEASE YEAR OF 2019, 2020 AND 2021 AND THE KAIFENG HOTEL FOR THE LEASE YEARS OF 2020 TO 2024

Reference is made to the announcements issued by the REIT Manager on 8 January 2019, 10 January 2020 and 8 January 2021, respectively ("**Rental Announcements**"). Unless otherwise defined herein, capitalised terms used in this sub-section shall have the same meanings as those defined in the Rental Announcements.

The summary of the 2021 Market Rental Package Determination for the Initial Hotel Properties, together with a comparison of the corresponding amounts in respect of the Lease Year of 2019 and the Lease Year of 2020, is as follows:

Market Rental Package	Market Rental Package for Lease Year of 2019	Market Rental Package for Lease Year of 2020	Market Rental Package for Lease Year of 2021
Aggregate amount payable by the Lessee as Base Rent	RMB216 million	RMB200 million	RMB183.6 million
Variable Individual Rent for the Initial Hotel Properties (receivable by the relevant Lessors)	20% of Revenue plus 34% of Gross Operating Profit	20% of Revenue plus 34% of Gross Operating Profit	20% of Revenue plus 34% of Gross Operating Profit
Amount of security deposit	RMB20 million	RMB20 million	RMB20 million
Amount covered/to be covered by irrevocable bank guarantee(s)	RMB200 million	RMB200 million	RMB183.6 million

The summary of the 2020 to 2024 Market Rental Package Determination for the Kaifeng Hotel, together with a comparison of the corresponding amounts in the First Five-Year Term, is as follows :

Market Rental Package	Market Rental Package for First Five Year Term	Market Rental Package for Lease Years of 2020 to 2024
Aggregate amount payable by the Kaifeng Hotel	RMB22 million	RMB22 million
Lessee as Base Rent	per Lease Year	per Lease Year
Variable Individual Rent for the Kaifeng Hotel	20% of Revenue plus 34%	20% of Revenue plus 34%
(receivable by the Kaifeng Hotel Leasor)	of Gross Operating Profit	of Gross Operating Profit
Amount of security deposit	RMB22 million	RMB22 million

All other terms of the Hotel Lease and Management Agreements and the Kaifeng Hotel Lease Agreement, including but not limited to the guarantee provided by New Century Tourism in relation to the obligations of the Lessees under the Hotel Lease and Management Agreements and the Kaifeng Hotel Lease Agreement and also New Century Tourism's undertaking to maintain a minimum net asset of RMB2 billion, remain the same as those during the Lease Year of 2019 and the Lease Year of 2020 and the First Five-Year Term, respectively.

Reference is made to the announcements issued by the REIT Manager on 13 March 2020 and 20 March 2020 respectively. Since the outbreak of the pandemic, the provinces and municipalities in the PRC in which the Initial Hotel Properties and the Kaifeng Hotel are situated have activated level I (the highest-level response to major public health emergencies) and adopted various strict measures to curb the spread of the pandemic. Therefore, the Lessees have substantively suspended operations of the Initial Hotel Properties and the Kaifeng Hotel since 25 January 2020. As a result of the pandemic and the substantive suspension of operations of the Initial Hotel Properties and the Kaifeng Hotel Lease Agreement were triggered, and accordingly the annual Base Rent for the Initial Hotel Properties and the Kaifeng Hotel was adjusted proportionately for the duration of the period of suspension. Operations at the Initial Hotel Properties and the Kaifeng Hotel were suspended for 38 days and 54 days respectively which resulted in a downward adjustment of the minimum pro-rated Base Rent for the year ended 31 December 2020 by RMB24,011,000 in aggregate.

## **DISCLOSURE OF INTERESTS**

The REIT Code requires connected persons (as defined in paragraph 8.1 of the REIT Code) of New Century REIT to disclose their interests in the Units. In addition, the Trust Deed requires that the provisions of Part XV of the SFO are deemed to apply to the REIT Manager, the Directors and the Chief executives of the REIT Manager, and to persons interested in the Units.

### UNITHOLDINGS OF SIGNIFICANT UNITHOLDERS

As at 31 December 2020, the interests and long positions in Units of the significant Unitholders (as defined in paragraph 8.1 of the REIT Code (other than the REIT Manager, its Directors or the chief executive of the REIT Manager)), as recorded in the register required to be kept by the REIT Manager pursuant to Schedule 3 of the Trust Deed and section 336 of the SFO, or so far as the REIT Manager is aware, were as follows:

Name of the Significant Unitholders	Total Number of Issued Units Held (long positions)	Approximate Percentage of the Issued Units as at 31 December 2020
Standard Chartered Trust (Singapore) Limited <sup>1</sup>	598,913,801	60.62%
SCTS Capital Pte Ltd. <sup>2</sup>	598,913,801	60.62%
Poppytown Group Limited <sup>3</sup>	598,913,801	60.62%
Huge Harvest <sup>4</sup>	598,913,801	60.62%
Chen Miaolin⁵	598,913,801	60.62%
Skyline Horizon Consortium Ltd.6	139,450,000	14.11%
Shanghai Summit Pte. Ltd.7	139,450,000	14.11%
Mr. Tong <sup>8</sup>	139,450,000	14.11%
Ding An Investments Limited <sup>9</sup>	63,311,839	6.41%
Liu YongJuan <sup>10</sup>	63,311,839	6.41%

#### Notes:

 Standard Chartered Trust (Singapore) Limited holds 100% of the interests of SCTS Capital Pte. Ltd. (Note 2). SCTS Capital Pte. Ltd., as nominee shareholder of Standard Chartered Trust (Singapore) Limited (as trustee of the irrevocable trusts), holds 100% of the Interests of Poppytown Group Limited (Note 3), Capitilla Worldwide Limited and Litewait Worldwide Limited, which altogether hold 100% of the interests of Huge Harvest (Note 4). Hence, Standard Chartered Trust (Singapore) Limited has deemed interest in the Units held by Huge Harvest.

Standard Chartered Trust (Singapore) Limited is accustomed to act on the investment directions of Mr. Chen Miaolin (Note 5), Mr. Zhang Guanming (Non-executive Director of the REIT Manager) and Mr. Chen Canrong (director of Xiaoshan Hotel Company).

As at 31 December 2020, Mr. Chen Miaolin was the settlor and a beneficiary of an irrevocable trust. This irrevocable trust holds 100% of the interests of Poppytown Group Limited and Poppytown Group Limited holds 83.90% of the interests of Huge Harvest International Limited. Standard Chartered Trust (Singapore) Limited holds 100% of the interests of SCTS Capital Pte. Ltd., Therefore, Standard Chartered Trust (Singapore) Limited, SCTS Capital Pte. Ltd., Poppytown Group Limited and Huge Harvest International Limited are connected persons of New Century REIT.

- 2. SCTS Capital Pte. Ltd., as nominee shareholder for Standard Chartered Trust (Singapore) Limited (as trustee of a irrevocable trust), holds 100% of the interests of Poppytown Group Limited (Note 3). Hence, SCTS Capital Pte. Ltd. has deemed interest in the Units held by Huge Harvest.
- 3. Poppytown Group Limited holds 83.90% of the interests of Huge Harvest (Note 4). Hence, Poppytown Group Limited has deemed interest in the Units held by Huge Harvest.
- 4. Huge Harvest is a significant Unitholder (within the meaning of the REIT Code) of New Century REIT. Of the 598,913,801 Units, Huge Harvest held 51,362,637 Units via New Century Asset Management Limited, representing 5.20% of the Units issued by New Century REIT, as at 31 December 2020.
- 5. As at 31 December 2020, Mr. Chen Miaolin was the settlor and a beneficiary of an irrevocable trust with SCTS Capital Pte. Ltd. as nominee shareholder. This irrevocable trust holds 100% of the interests of Poppytown Group Limited and Poppytown Group Limited holds 83.90% of the interests of Huge Harvest. Hence, Mr. Chen Miaolin has deemed interest in the Units held by Huge Harvest.

# **DISCLOSURE OF INTERESTS**

#### Notes: (Continued)

- Skyline Horizon Consortium Ltd. is a significant Unitholder (within the meaning of the REIT Code) of New Century REIT. Skyline Horizon Consortium Ltd. is 100% controlled by Shanghai Summit Pte. Ltd. (Note 7).
- 7. Shanghai Summit Pte. Ltd. holds 100% of the interests of Skyline Horizon Consortium Ltd. (Note 6). Hence, Shanghai Summit Pte. Ltd. has deemed interest in the Units held by Skyline Horizon Consortium Ltd..
- 8. Mr. Tong holds 100% of the interests of Shanghai Summit Pte. Ltd.. Shanghai Summit Pte. Ltd. hold 100% of Skyline Horizon Consortium Ltd.. Hence, Mr. Tong has deemed interest in the Units held by Shanghai Summit Pte. Ltd. and Skyline Horizon Consortium Ltd..
- 9. Ding An Investments Limited is a significant Unitholder of New Century REIT.
- 10. Ms. Liu YongJuan holds 100% of the interests of Ding An Investments Limited. Hence, Ms. Liu YongJuan has deemed interest in the Units held by Ding An Investments Limited.

Save as disclosed above and based on the information available to the REIT Manager, no other significant unitholders had beneficial interests (or were deemed to be interested) in any Units or underlying Units or held any short position in the Units as at 31 December 2020 which were required to be notified to the REIT Manager and the Stock Exchange pursuant to Divisions 2, 3 and 4 of Part XV of the SFO.

## UNITHOLDINGS OF THE REIT MANAGER, ITS DIRECTORS OR CHIEF EXECUTIVE

As at 31 December 2020, the interests and long positions in Units of the REIT Manager, its Directors or chief executive as recorded in the register required to be kept by the REIT Manager, pursuant to Schedule 3 of the Trust Deed and section 352 of the SFO, or as far as the REIT Manager is aware, were as follows:

Name of the REIT Manager, Director and chief executive of the REIT Manager	Total Number of Issued Units Held (long positions)	Approximate Percentage of the Issued Units as at 31 December 2020
New Century Asset Management Limited <sup>11</sup>	51,362,637	5.20%
Jin Wenjie <sup>12</sup>	1,679,000	0.17%
Ho Wai Chu <sup>13</sup>	456,000	0.05%

Notes: (Continued)

- 11. New Century Asset Management Limited is the REIT Manager of New Century REIT. During the year, 6,619,349 and 10,261,304 new Units were issued to the REIT Manager on 22 May 2020 and 25 September 2020 as payment of 50% and all of the REIT Manager's fee for the period from 1 July 2019 to 31 December 2019 and from 1 January 2020 to 30 June 2020 respectively. As at 31 December 2020, the REIT Manager beneficially held 51,362,637 Units.
- 12. As at 31 December 2020, Mr. Jin Wenjie was the Chairman, Non-executive Director and the Chairman of the Nomination Committee of the REIT Manager.
- 13. Ms. Ho Wai Chu was appointed as the Executive Director and Chief Executive Officer of the REIT Manager with effect from 17 February 2020. As at 31 December 2020, Ms. Ho Wai Chu held 456,000 Units of New Century REIT, representing 0.05% of the issued Units.

Save as disclosed above, none of the REIT Manager, its Directors or chief executive had beneficial interests (or were deemed to be interested) in any Units and underlying Units or held any short position in the Units as at 31 December 2020 which were required to be notified to the REIT Manager and the Stock Exchange pursuant to Divisions 7, 8 and 9 of Part XV of the SFO or to the REIT Manager only pursuant to the dealing policy set out in the Compliance Manual (as the case may be).

# **DIRECTORS' BIOGRAPHICAL INFORMATION**

## **JIN WENJIE**

#### **Chairman and Non-executive Director**

**Mr. Jin Wenjie** (金文杰), aged 51, has been appointed as the Chairman and a Non-executive Director of the REIT Manager since May 2017.

Mr. Jin has 29 years of experience in finance and real estate investment and management. Mr. Jin began his career as a research director at Zhenhai Refining & Chemical Company Limited (鎮海煉油化工股份有限 公 司) (previously listed on the Stock Exchange but now delisted) from July 1990 to January 1997. In February 1997, Mr. Jin joined Seapower Financial Services Group Limited (海裕金融有限公司) as a senior director until June 1998. Afterwards, he joined Dresdner Kleinwort Benson (China) Limited (德利佳信中國有限公司) as senior manager from July 1998 to March 2001, GC Capital (Asia) Limited (漢宇資本亞洲公 司) as a director from May 2001 to September 2003, Goldbond Capital Asia Limited (金榜融資亞洲公司) as managing director from October 2003 to October 2007, and Piper Jaffray Asia Holdings Limited (美國派杰亞洲公司) as director and head of corporate finance in China from November 2007 to June 2008. After leaving Piper Jaffray Asia Holdings Limited, Mr. Jin joined Zhejiang New Century Hotel Management from August 2008 to January 2016 as deputy general manager and has been appointed as the chairman since June 2017. Mr. Jin has been the Chief Financial Officer of New Century Cayman, director and vice president of New Century Tourism since August 2011 and February 2016.

Mr. Jin received a bachelor of engineering degree from the Shanghai Jiaotong University (上海交通大學) in 1990 and a masters in law degree from the Tongji University (同濟大學) in 2003. Mr. Jin also received a lawyer's qualification certificate issued by the Ministry of Justice of the People's Republic of China.

Mr. Jin currently serves as an Executive Director and Chairman of Zhejiang New Century Hotel Management (stock code: 1158), a company listed on the Stock Exchange.

## HO WAI CHU

## **Executive Director and Chief Executive Officer**

**Ms. Ho Wai Chu** (何慧珠), aged 55, has been appointed as the Chief Executive Officer and Executive Director of the REIT Manager with effect from 17 February 2020. She has been the Chief Operating Officer and a responsible officer of the REIT Manager since November 2013. She is also a director of the following special purpose vehicles of New Century REIT: SPV (BVI), SPV (HK), Sky Town, Zhejiang New Century Hotel, Xiaoshan Hotel Company, Qiandao Lake Resort, Ningbo New Century Grand, Changchun New Century Grand, Strong Tower, Full Wise HK, Kaifeng New Century Grand, New Century REIT Hong Kong I and New Century Europe.

Ms. Ho has extensive experience in auditing, accounting, financial and asset management. Before joining the REIT Manager, Ms. Ho was the financial controller of Mason Group Holdings Limited (previously known as Willie International Holdings Limited), a company listed on the Main Board of the Stock Exchange (stock code: 273) which is principally engaged in the business of property investment, investment in securities trading, money lending and investment holding. Ms. Ho started her career as an accountant at KPMG and has over 21 years of experience as the finance manager and chief accountant of several listed companies in Hong Kong. Ms. Ho holds a master's degree in Business Administration from the University of South Australia. Ms. Ho is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants, The Chartered Governance Institute (previously known as the Institute of Chartered Secretaries and Administrators) and the Hong Kong Institute of Chartered Secretaries. Ms. Ho is licensed by the SFC to carry out Type 9 (asset management) regulated activity.

## DIRECTORS' BIOGRAPHICAL INFORMATION

## **ZHANG GUANMING**

#### **Non-executive Director**

**Mr. Zhang Guanming**(張冠明), aged 55, has been a Non-executive director of the REIT Manager since June 2013. He is also a Director of the following Special Purpose Vehicles of New Century REIT: SPV (BVI), SPV (HK), Sky Town, Zhejiang New Century Hotel, Xiaoshan Hotel Company, Qiandao Lake Resort, Ningbo New Century Grand, Changchun New Century Grand, Strong Tower, Full Wise HK, Kaifeng New Century Grand, New Century REIT Hong Kong I and New Century Europe.

Mr. Zhang has over 24 years of experience in hotel operation and management and over 18 years of experience in real estate development. He is also one of the founders of the New Century Group and has been responsible for the administration, human resources management and corporate culture building of the New Century Group. Mr. Zhang holds various key positions in the New Century Group, including his role as a director and a vice president of New Century Tourism since January 2001, a director of Zhejiang New Century Hotel since September 2005 and a director of Hangzhou New Century Real Estate since July 2000. Mr. Zhang obtained his master's degree in business administration from Europäisches Institut für postgraduate Bildung an der Technischen Universität Dresden e.V. in October 2003.

## YU HON TO DAVID

#### **Independent Non-executive Director**

**Mr. Yu Hon To David** (俞漢度), aged 73, has been an independent Non-executive Director of the REIT Manager since June 2013.

Mr. Yu has extensive experience in the fields of corporate finance, auditing and corporate management. He was a partner of Coopers & Lybrand (now merged as PricewaterhouseCoopers) in Hong Kong. Mr. Yu is a fellow member of the Institute of Chartered Accountants in England and Wales and an associate member of the Hong Kong Institute of Certified Public Accountants. He obtained his bachelor's degree in social science from the Chinese University of Hong Kong.

He currently serves as an independent Non-executive director of several companies listed on the Stock Exchange including:

- China Renewable Energy Investment Limited (formerly known as Hong Kong Energy (Holdings) Limited) (stock code: 987);
- China Resources Gas Group Limited (stock code: 1193);
- Keck Seng Investments (Hong Kong) Limited (stock code: 184);
- Media Chinese International Limited (stock code: 685), a company which is also listed in Malaysia, on Bursa Malaysia Securities Berhad (stock code: 5090);
- MS Group Holdings Limited (stock code: 1451);
- One Media Group Limited (stock code: 426);
- Playmates Holdings Limited (stock code: 635); and
- Haier Smart Home Co., Ltd (stock code: 6690).

Mr. Yu has been appointed as an Non-executive Director of Haier Smart Home Co., Ltd. which is listed on the Shanghai Stock Exchange (stock code: 600690.SH) and the Stock Exchange (Stock code: 6690) with effect from 5 March 2021.

Over the past three years, Mr. Yu previously also served as an independent Non-executive director of Synergis Holdings Limited (stock code: 2340) and Haier Electronics Group Co., Ltd (Stock Code: 1169), and resigned with effect from 1 January 2018 and 24 December 2020 respectively.

## **ANGELINI GIOVANNI**

#### Independent Non-executive Director

**Mr. Angelini Giovanni**, aged 75, has been an independent Non-executive Director of the REIT Manager since June 2013.

Mr. Angelini is a senior and well-respected professional within the hospitality industry and has over 54 years of experience acquired across three continents and in particular, in Asia, through his offices and directorships with quality hotels and organisations in Hong Kong, Singapore, Korea, Mexico, Bermuda and his native country, Italy. Mr. Angelini is presently based in Hong Kong and is an independent consultant in the travel and tourism industry. Prior to this, Mr. Angelini spent more than 16 years with Shangri-La Hotels and Resorts, where he was Chief Executive Officer and Managing Director of the Global Management Group and Executive Director of Shangri-La Asia Limited ("Shangri-La"), a company listed on the Stock Exchange, for over 9 years. Prior to working at Shangri-La, Mr. Angelini spent 15 years with Westin Hotels and Resorts ("Westin") and held several key positions, including Senior Vice President for Asia Pacific where he supervised the operation of hotels and development of activities within the region. Prior to working at Westin, Mr. Angelini was associated with a number of prestigious hotels and well-known groups including the Americana Hotels, the Hongkong and Shanghai Hotels and several other well-known hotels in North and Central America, Europe and Italy, where he completed his studies. Mr. Angelini is a member of many industry related organisations and guality management groups. He has received several lifetime achievements, including the "2006 Corporate Hotelier of the World" by HOTELS, the magazine of the worldwide hotel industry, an honorary degree of Doctor of Business Administration in Hospitality Management "Honoris Causa" by the Johnson & Wales University in the USA in 2004 and a knighthood from the Italian government. Mr. Angelini graduated from The Institute Volonta (University of Rome) with a degree in Business Administration.

## **HE JIANMIN**

#### **Independent Non-executive Director**

**Professor He Jianmin (何建民)**, aged 64, has been an independent Non-executive Director of the REIT Manager since January 2014.

Professor He has more than 28 years of experience in the fields of hospitality and tourism. Professor He has been a professor at the College of Business of Shanghai University of Finance & Economics (上海財經大學) since 2002. Professor He began his career in 1982 as a lecturer, assistant professor, deputy director and director of the hotel management department at the Shanghai Institute of Tourism(上海旅遊高等專科學校). Between 1993 and 2002, he took up various appointments at the Shanghai International Studies University (上海外國 語大學), including associate professor, professor and director of the International Economics and Commerce department, and vice-president and president of the College of International Finance & Commerce. Professor He was appointed by the State Council Academic Degrees Committee (國務院學位委員會) as a member of the Consultative Committee for Master Education for National Tourism Management and is an expert consultant of the United Nations World Tourism Organisation. Professor He has been a leading researcher in many governmental research projects, including the Aim and Path in the Transformation and Development of the Economics of Shanghai Tourism (2011)(上海旅遊經 濟轉型發展的目標與路徑研究(2011)) and the Proposals on the Development and Policies of National Tourism in light of the Shanghai Pilot Free Trade Zone (2014) ( 上 海自由貿易試驗區對我國旅遊產業發展影響及政策建 議 (2014)). Professor He has also written many award winning publications over the years, including the Current State, Trends and Policies of Foreign Investment into Tourism in China (2010) (外資進入中國旅遊業的現狀、趨 向及對策研究 (2010)).

# DIRECTORS' BIOGRAPHICAL INFORMATION

Professor He graduated with a bachelor's degree in economics from East China Normal University (華東師範大學) in 1982 and a master's degree in economics from Fudan University (復旦大學) in 1986. He received a Diploma as an expert in International Tourism from the International Institute of Tourism and Management of Austria in 1991 and obtained a doctorate in economics from School of Management of Fudan University (復旦大 學管理學院) in 2001.

Over the past three year, Professor He previously serves as an independent Non-executive director of Shanghai Jin Jiang Capital Company Limited (formerly known as Shanghai Jin Jiang International Hotels (Group) Company Limited) (Stock Code: 2006) and resigned with effect from 28 June 2019.

# **KEY PERSONNEL'S BIOGRAPHICAL INFORMATION**

## **CHEUNG CHI SHAN**

#### **Investment and Investor Relations Manager**

Ms. Cheung Chi Shan (張芷姍), aged 48, has been the Investment and Investor Relations Manager of the REIT Manager since August 2018 and a responsible officer since December 2018.

Ms. Cheung has more than 20 years of experience in real estate investment, business development as well as property market research. Prior to joining the REIT Manager, she was Senior Investment Manager of China New Town Holding Company Limited, subsidiary of China Development Bank Capital and CNTD (stock code: 1278) supervising its overseas real estate investment, fixed income investment together with market & policy research functions. She also has been completed various real estate acquisition and divestment when worked as Senior Business Development Manager of SOCAM Asset Management (HK) Co Ltd, a wholly-owned subsidiary of SOCAM Development (stock code: 983) and real estate analyst at Henderson (China) Investment Co Ltd.

Ms. Cheung obtained a Bachelor of Arts in Managerial Statistics from the City University of Hong Kong and a Postgraduate Diploma in Real Estate Investment Finance and Master of Science in Real Estate Investment Finance, both from Oxford Brookes University.

## **SIT WAI**

Chief Operating Officer (appointed with effect from 1 February 2021) and Company Secretary (appointed with effect from 8 February 2021)

**Mr. Sit Wai**(薛煒), aged 35, was appointed as the company secretary of the REIT Manager with effect from 8 February 2021. Mr. Sit joined the REIT Manager in February 2020 and has been the Chief Operating Officer of the REIT Manager since February 2021.

Mr. Sit has extensive experience in finance, asset management, property investment & accounting. Before joining the REIT Manager, he worked with PricewaterhouseCoppers and various listed companies for more than 10 years, responsible for auditing, compliance, finance, accounting and investment matters. Mr. Sit graduated from the Hong Kong Polytechnic University with a Bachelor of Business Administration in Accountancy. He has been a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants and Chartered Financial Analyst from CFA Institute since 2013.

## **CHOW HOI YUEN**

Internal Audit Manager and Compliance Manager (appointed with effect from 8 February 2021)

**Mr. Chow Hoi Yuen**(周凱源), aged 41, has been the Internal Audit Manager of the REIT Manager since September 2018.

Mr. Chow has extensive experience in internal audit. Prior to joining REIT Manager, he has worked in various leading property developers including Nan Fung Group for more than 10 years, responsible for internal audit and compliance matters.

Mr. Chow graduated from Australian Catholic University with Bachelor of business accounting. He has been a Certified Public Accountant of the CPA Australia since 2010.

## **DING HAI JIANG**

#### **Property and Technical Manager**

**Mr. Ding Hai Jiang**(丁海江), aged 43, has been the Property and Technical Manager of the REIT Manager since June 2013. Mr. Ding has extensive experience in the hotel industry and has worked in the New Century Group for over 10 years before joining the REIT Manager, being involved with facility management, procurement and supplies. Mr. Ding first joined Ningbo New Century Grand in the facilities department and was promoted in 2011 to supervisor of the facility management of Zhejiang New Century Hotel.

Mr. Ding graduated from the Shanghai University of Engineering Science with a degree in information engineering in 2004.

# **TRUSTEE'S REPORT**

We hereby confirm that, in our opinion, the Manager of New Century Real Estate Investment Trust ("**New Century REIT**") has, in all material respects, managed New Century REIT in accordance with the provisions of the Trust Deed dated 10 June 2013 (as amended by Supplemental Trust Deed dated 20 June 2013 and Second Supplemental Trust Deed dated 15 June 2015) (the "**Trust Deed**") for the period from I January 2020 to 31 December 2020.

## DB Trustees (Hong Kong) Limited

(in its capacity as trustee of New Century Real Estate Investment Trust)

Hong Kong, 11 March 2021

## New Century Asset Management Limited

(as REIT Manager and on behalf of New Century REIT) Unit 4706, 47th Floor, The Center 99 Queen's Road Central, Hong Kong

## DB Trustees (Hong Kong) Limited

(as Trustee of New Century REIT) Level 60, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong



27/F, One Island East, Taikoo Place, 18 Westlands Road, Quarry Bay, Hong Kong 香港鰂魚涌華蘭路18號太古坊港島東中心27樓 Tel +852 2507 0507 Fax +852 2530 1562 cushmanwakefield.com.hk

29 March 2021

Dear Sirs,

## RE: VALUATION OF NEW CENTURY GRAND HOTEL HANGZHOU, NEW CENTURY HOTEL XIAOSHAN ZHEJIANG, NEW CENTURY RESORT QIANDAO LAKE HANGZHOU, NEW CENTURY GRAND HOTEL NINGBO, NEW CENTURY GRAND HOTEL CHANGCHUN AND NEW CENTURY GRAND HOTEL KAIFENG IN THE PEOPLE'S REPUBLIC OF CHINA (COLLECTIVELY "PROPERTIES" OR INDIVIDUALLY "PROPERTY")

Instructions, Purpose & We refer to the instructions from the Manager of New Century REIT (the "REIT Manager") for us to prepare market valuations of the captioned Properties held by New Century REIT and its subsidiaries (the "Group") located in the People's Republic of China (the "PRC") (as detailed in the attached summary of valuations). We confirm that we have carried out inspections, made relevant enquiries and obtained such further information as we consider necessary for the purpose of providing your company with our opinion of the market values of the Properties as at 31 December 2020 (the "Valuation Date") for financial reporting purpose.

We confirm that we will strictly fulfill the requirements listed in Chapter 6 of REIT Code published by Securities and Futures Commission (the "**REIT Code**")

Valuer's InterestWe hereby certify Cushman & Wakefield Limited ("C&W") is independent of the New<br/>Century REIT, the trustee, the management company and each of the significant<br/>holders of the New Century REIT, as per the Code on Real Estate Investment Trust<br/>issued by the Securities and Futures Commission in Hong Kong (the "SFC").

**Definition of Market Value** Our valuation of each Property represents its market value which in accordance with The HKIS Valuation Standards 2020 published by The Hong Kong Institute of Surveyors is defined as "the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion".

Unless otherwise stated, our valuations of the Properties will be on a 100% interest basis.

ComplianceIn valuing the Properties, we have complied with the requirements set out in The<br/>HKIS Valuation Standards 2020, as well as Chapter 6.8 of the Code on Real Estate<br/>Investment Trusts (the "REIT Code").

Valuation Basis & Assumptions Our valuation of each Property excludes an estimated price inflated or deflated by special terms or circumstances such as atypical financing, sale and leaseback arrangement, special considerations or concessions granted by anyone associated with the sale, or any element of value available only to a specific owner or purchaser.

No allowances have been made in our valuations for any charges, mortgages or amounts owing on the Properties nor any expenses or taxation which may be incurred in effecting sale. Unless otherwise stated, it is assumed that the Properties are free from encumbrances, restrictions and outgoings of any onerous nature which could affect their values.

In the course of our valuations of the Properties, we have assumed that transferable land use rights in respect of the Properties for their specific terms at nominal annual land use fees have been granted and that any premium payable has already been fully paid. We have relied on the information provided by the REIT Manager regarding the title to the Properties. We have relied on the advice given by the REIT Manager regarding the titles to the Properties and the interests in each Property.

In valuing the Properties, we have assumed that the owners of the Properties have an enforceable title to the respective Property and have free and uninterrupted rights to use, occupy or assign the respective Property for the whole of the respective unexpired term as granted. Moreover, we are not aware of any matters that show the contrary in this regard.

We have assumed the design and construction of the Properties are in compliance with the local planning regulations and have been approved by the relevant authorities.

Method of Valuation We have assessed the value of the Properties by Discounted Cash Flow ("DCF") Method.

DCF involves discounting future net cash flow after operation-related and propertyrelated capital taxes (i.e. net operating income) of each property for a certain forecast period and the anticipated net operating income receivable thereafter being capitalised at appropriate terminal capitalisation rates until the end of the respective unexpired land use term to its present value by using an appropriate discount rate which reflect the rates of return required by a third-party investor for an investment of similar use type. In determining the discount rates which reflect the inherent risks associated with investment in the individual properties, we take into consideration compensation for risks inherent in future cash flows, inflation, revenue growth, our understanding of the return expected by investors for similar properties as well as the level of discount rates used in valuations of similar types of properties. The discount rates adopted are reasonable and in line with the market norm having regard to the relevant analyses. We have prepared the cash flow forecast for 10 years with reference to the current and anticipated market conditions.

In addition, we have also taken into account the Hotel Lease and Management Agreements of the Properties.

Details of the key assumptions of our DCF valuations are set out in the valuation report of each Property contained herein.

Source of Information We have relied to very considerable extent on the information given by the REIT Manager and have accepted advice given to us on such matters as planning approvals, statutory notices, easements, tenures, identification of land and buildings, particulars of occupancy, operation accounts, tenancy details, site and floor areas, site and floor plans, number of units, interests attributable to New Century REIT and all other relevant matters.

Dimensions, measurements and areas are based on the copies of documents or other information provided to us by the REIT Manager and are therefore only approximations. No on-site measurement has been carried out. We have had no reason to doubt the truth and accuracy of the information provided by the REIT Manager which is material to the valuations. We were also advised that no material facts have been omitted from the information provided to us.

We would point out that the copies of documents provided to us are mainly compiled in Chinese characters and the transliteration into English represents our understanding of the contents. We would therefore advise the REIT Manager to make reference to the original Chinese edition of the documents and consult your legal advisors regarding the legality and interpretation of such documents.

**Title Investigation** We have been provided with copies of the title documents relating to the Properties but have not carried out any land title searches. Moreover, we have not inspected the original documents to verify ownership or to ascertain any amendments which may not appear on the copies handed to us. We are unable to ascertain the title of the Properties. We have therefore relied on the advice given by the REIT Manager regarding its interests in the Properties. All documents have been used for reference only and all dimensions, measurements and areas are approximate.

Site Inspection Lisa Sun (Senior Valuer), Jasmine Zhang (Senior Valuer), Lily Lei (Assistant Manager) and Shirlin Qi (Associate Director) inspected the exterior and, where possible, the interior of the Properties in December 2020, January 2021 and February 2021. No structural survey has been made, but in the course of our inspection, we did not note any serious defects. We are, however, not able to report that the Properties are free of rot, infestation or other structural defects. No test was carried out on any of the services. Our valuations are prepared on the assumption that these aspects are satisfactory.

Unless otherwise stated, we have not carried out detailed on-site measurements to verify the site and floor areas of the Properties and we have assumed that the areas shown on the documents handed to us are correct.

Currency	Unless otherwise stated, all monetary sums stated in this valuation report are in Renminbi ("RMB"), the official currency of the PRC.
Other Disclosures	C&W's current rotation policy of signatory for valuation of the same assets for the same client is a maximum period of 7 years.
Intended Use and User of Report	This valuation report is issued for the use of the New Century REIT for financial reporting purpose only.
Non-publication and Caveat	Neither the whole nor any part of this letter, summary of valuations and valuation report or any reference thereto may be included in any document, circular or statement without our prior written approval of the form and context in which they will appear, except for the purposes of disclosure of our valuations in New Century REIT's annual reports and auditing accounts in which the Properties are included. Finally and in accordance with our standard practice, we must state that this letter, summary of valuations and valuation report are for the use only of the party to whom they are addressed and no responsibility is accepted to any third party for the whole or any part of their contents.
Market Uncertainty Alert	The recent outbreak of the Novel Coronavirus (COVID-19) has brought high volatility to global financial markets and uncertainty to the property market. It is expected that property values will be very sensitive to development of the pandemic and changes in the financial markets. The extents of impact on different sectors of the market are different and the time for marketing and negotiating sale of a property will be longer than normal. There will be less certainty as to how long a valuation may sustain and property prices may fluctuate rapidly and materially over a short

may sustain and property prices may fluctuate rapidly and materially over a short period of time. Our valuation of the Property is valid only at the Valuation Date and any subsequent changes in market conditions as well as the resulting impacts on property values after the Valuation Date cannot be taken into account. If any party intends to make reference to our valuation when entering into any transaction, he must bear in mind the high market volatility during this period of time and that property values may or may not have changed since the Valuation Date.

We attach herewith summary of valuations and valuation report.

Yours faithfully, For and on behalf of

# Cushman & Wakefield Limited

Philip C.Y. Tsang Registered Professional Surveyor (General Practice) Registered China Real Estate Appraiser MSc, MHKIS, MRICS Director, Valuation and Advisory Services

Note: Philip C.Y. Tsang is a member of Royal Institution of Chartered Surveyor, a member of The Hong Kong Institute of Surveyors, a China Real Estate Appraiser and a Registered Professional Surveyor who has over 28 years' experience in the valuation of properties in the PRC.

## SUMMARY OF VALUATIONS

	Property	Market value in existing state as at 31 December 2020 (RMB)	Interest attributable to New Century REIT (%)	Market value in existing state attributable to New Century REIT as at 31 December 2020 (RMB)
1.	New Century Grand Hotel Hangzhou, No. 818 Middle Shixin Road, Xiaoshan District, Hangzhou, Zhejiang Province, the PRC	1,754,000,000	100	1,754,000,000
2.	New Century Hotel Xiaoshan Zhejiang, No. 77 Renmin Road, Xiaoshan District, Hangzhou, Zhejiang Province, the PRC	501,000,000	95.46	478,254,600
3.	New Century Resort Qiandao Lake Hangzhou, Qilin Peninsula, Qiandao Lake, Chun'an County, Hangzhou, Zhejiang Province, the PRC	280,000,000	100	280,000,000
4.	New Century Grand Hotel Ningbo, No. 666 Middle Shounan Road, Yinzhou District, Ningbo, Zhejiang Province, the PRC	757,000,000	100	757,000,000
5.	New Century Grand Hotel Changchun, No. 2299 Jingyangda Road, Lvyuan District, Changchun, Jilin Province, the PRC	325,000,000	100	325,000,000
6.	New Century Grand Hotel Kaifeng, No. 1 Zhengkai Road, New District, Kaifeng, Henan Province, the PRC	380,000,000	100	380,000,000
	Grand Total:	3,997,000,000		3,974,254,600

## **VALUATION REPORT**

#### Property

1.

New Century Grand Hotel Hangzhou, No. 818 Middle Shixin Road, Xiaoshan District, Hangzhou, Zhejiang Province, the PRC New Century Grand Hotel Hangzhou is a 45-storey hotel building erected upon 2-level basement

Description and tenure

11,169.80 sq m.

Total

New Century Grand Hotel Hangzhou, a fivestar hotel, was completed in 2005 and operated since January 2005. New Century Grand Hotel Hangzhou currently provides 699 guest rooms, 712 car parking spaces (including loading/unloading spaces), food and beverage outlets, a wine bar, a fitness centre with indoor swimming pool, a show bar, a spa, banquet and function rooms and a business centre.

standing on parcel of land with site area of

Pursuant to Building Ownership Reports and Certificates for Completion and Acceptance of Construction Works, New Century Grand Hotel Hangzhou has a total gross floor area of 130,104.94 sq m.

Portion	<b>Gross Floor Area</b> (sq m)
Hotel	98,060.58
Office	4,347.78
Basement	27,696.58

As advised by the REIT Manager, New Century Grand Hotel Hangzhou has a total operating area of approximately 101,961 sq m.

130,104.94

The land use rights of the Property have been granted to 浙江開元酒店投資管理集團有限公 司 (Zhejiang New Century Hotel Investment & Management Group Co., Ltd.), a wholly-owned subsidiary of New Century REIT, for a term of 40 years due to expire on 22 December 2043 for commercial use.

#### Particulars of occupancy

As at the Valuation Date, the Property was operated as a hotel under a Hotel Lease and Management Agreement for a term of 10 years due to expire in July 2023 for a rent of 20% of the total operating revenue plus 34% of the gross operating profit.

The occupancy rate of the hotel in December 2020 was 55.0%.

Apart from the general hotel operation, a total leasable floor area of 12,976.74 sq m has been occupied by various tenants under various cooperation agreements for terms of 0.8 to 6.4 years at a total monthly service charge of approximately RMB1,064,599 for commercial or office uses while a leasable floor area of 149.89 sq m was vacant and available for lease.

Due to the impact of the Novel Coronavirus (COVID-19), the hotel operating income has decreased significantly. Based on the net operating income of 2020, the estimated net yield of the Property is 3.7%. Market value in existing state as at 31 December 2020

RMB1,754,000,000 (RENMINBI ONE BILLION SEVEN HUNDRED FIFTY-FOUR MILLION)

Notes:

#### (1) Details of the room configuration are summarized as follows:

Room Type	<b>Size</b> (sq m)	Number of Rooms (Typical Floors)	Number of Rooms (Executive Floors)
Standard Room/Deluxe Room	35	575	75
Deluxe Suite	70	26	19
New Century Suite	105	_	3
President Suite	280	-	1
Total	-37//	601	98

(2) Details of the facilities and amenities are summarized as follows:

Food and Beverage Outlet	Style	Total Seating Area (sq m)	Maximum Seating Capacity
Long Bar	Bar	198	90
Yigar Bar	Bar	275	70
Rose Garden Lounge	Bar	210	36
Prestige Club Lounge	Bar	343	48
Café Mediterranean	Western	884	220
Montalcino Grill	Italian	280	68
Four Season Chamber	Chinese	722	84
Cookfun Town	Chinese boxes	856 (23 boxes)	234
Grand Garden	Chinese boxes	1,591 (14 boxes)	178

			Maximum Seating
Function and Banquet Facilities	Number of Rooms	Total Seating Area	Capacity
		(sq m)	
New Century Hall	1	1,000	900
Grand Dynasty Hall	1	1,360	1,400
Tianhong Hall	1	95	80
Tianhe Hall	1	95	80
Tianren Hall	1	90	30
Mingsi Hall	1	70	60
Mingde Hall	1	70	60
Mingrui Hall	1	108	90
Minghou Hall	1	108	30
He Hall	1	280	200
Gui Hall	1	95	80
Grand Hall	7	1,265	712

The New Century Hall and the Grand Dynasty Hall have ceiling heights of 7 meters.

Other Amenities	Total Area
	(sq m)
Chess/poker room	1,070
Beauty salon	120
Karaoke club	5,643.88
Indoor swimming pool	608
Table tennis room	136
Rhythmic gymnastics room	157
Foot spa	580
Tennis court	261
Billiards room	79
Fitness room	168

(3) Pursuant to 38 State-owned Land Use Rights Certificates issued by the Hangzhou Municipal People's Government on 6 December 2013, the land use rights of the Property with a total site area of 11,169.80 sq m have been vested in 浙江開元酒店投資管理集團有限公司 (Zhejiang New Century Hotel Investment & Management Group Co., Ltd.) for a term of 40 years until 22 December 2043 for commercial use with details as follows:

Certificate No.	Site Area	Certificate No.	Site Area
	(sq m)		(sq m)
007093	400.5	007115	158.1
007094	158.1	007116	158.1
007096	114	007117	158.1
007097	147.7	007118	158.1
007099	957.3	007119	158.1
007100	152.7	007120	158.1
007101	158.1	007121	158.1
007102	158.1	007122	158.1
007103	1,346	007123	158.1
007104	7.5	007124	1,046.3
007105	135	007125	158.1
007106	158.1	007126	999.9
007107	158.1	007127	158.1
007108	158.1	007128	158.1
007109	158.1	007129	158.1
007110	36.4	007130	696
007111	158.1	007131	158.1
007113	158.1	007132	1,178
007114	158.1	007133	158.1

Total: 11,169.80

(4) Pursuant to 38 Building Ownership Certificates issued by the Hangzhou Housing Management Bureau on 2 February 2009, the building ownership of the Property having a gross floor area of 102,408.36 sq m has been vested in 浙江開元酒店投資管理集團有限公司 (Zhejiang New Century Hotel Investment & Management Group Co., Ltd.) for commercial use with details as follows:

Certificate No.	Level	<b>Gross Floor Area</b> (sq m)	Certificate No.	Level	<b>Gross Floor Area</b> (sq m)
67276	1	68.38	67265	25	1,449.26
67273	1	3,672.62	67257	26	1,449.26
1397942	2	8,777.72	1397952-1	27	1,449.26
67267	1-3	10,801.22	1397952	28	1,449.26
1397941	3	9,167.90	67242	29	1,449.26
1397932	4	9,593.73	67244	31	1,449.26
67272	3-4	6,382.24	1397947	32	1,449.26
00008212-1	5	1,237.93	1397947-1	33	1,449.26
8212	6-14	12,341.79	1397959	34	1,449.26
1397943-3	15	333.46	1397959-1	35	1,449.26
1397943-2	16	1,449.26	1397946-1	36	1,449.26
1397943-1	17	1,449.26	1397946	37	1,449.26
1397943	18	1,449.26	1397955	38	1,449.26
67250	19	1,449.26	1397955-1	39	1,449.26
67251	20	1,449.26	1397956	40	1,449.26
67275	21	1,449.26	1397956-1	41	1,449.26
67274	22	1,449.26	1397957	42	1,400.38
67271	23	1,449.26	1397957-2	43	1,353.98
67270	24	1,449.26	1397957-1	45	1,045.51
				Total:	102,408.36

As advised by the REIT Manager, the buildings as stated in the Building Ownership Certificates mentioned above only comprise portions of the Property. The basement of the Property does not have Building Ownership Certificate.

- (5) Pursuant to a Certificate for Completion and Acceptance of Construction Works dated 23 August 2005, the construction works of the Property with a total gross floor area of 130,104.94 sq m are in compliance with the requirements of urban planning and are examined and accepted.
- (6) Pursuant to Maximum Amount Mortgage Agreement 2020 Xiao Shan Di Zi No. 0131(蕭山(抵)字 0131), which set out the ceiling of loan amount, the property is subject to a mortgage for the period from 28 June 2020 to 28 June 2030 in favour of Industrial and Commercial Bank of China Limited Xiaoshan Branch (中國工商銀行股份有限公司蕭山分行) for a maximum loan amount of RMB2,037,230,000.
- (7) Pursuant to Business Licence No. 913300007338122847 dated 10 May 2016, 浙江開元酒店投資管理集團 (Zhejiang New Century Hotel Investment & Management Group Co., Ltd.) was established as a limited company with a registered capital of RMB811,000,000 for a valid operation period from 30 November 2001 to 19 November 2027.
- (8) We have prepared our valuation on the following assumptions:
  - (a) 浙江開元酒店投資管理集團有限公司 (Zhejiang New Century Hotel Investment & Management Group Co., Ltd.) is in possession of a proper legal title to the Property and is entitled to transfer the Property with the residual term of land use rights at no extra land premium or other onerous payment payable to the government;
  - (b) all land premium, costs of public utilities, ancillary infrastructure fees and compensation for resettlement have been fully settled;
  - (c) the design and construction of the Property are in compliance with the local planning regulations and have been approved by the relevant authorities; and
  - (d) the Property may be disposed of freely to the purchasers at nil encumbrances.
- (9) The status of the title and grant of major approvals and licences in accordance with the information provided by the REIT Manager are as follows:

State-owned Land Use Rights Certificate	Yes
Building Ownership Certificate	Yes
Business Licence	Yes

(10) Our key assumptions used in the DCF valuation are summarized as follows:

(a)	Average daily room rate ("ADR")	:	RMB490 for year 1
(b)	Annual growth in ADR	:	Stabilized at 4%
(C)	Occupancy rate on available room basis	:	Year 1 - 60%; Stabilized at 75%
(d)	F&B revenue	:	Year 1 – 60% of gross revenue;
			Stabilized at 66% of gross revenue
(e)	FF&E provision	:	2% of gross revenue
(f)	Discount rate	:	8.75%
(g)	Terminal growth rate	:	4%

#### (11) Market Overview

Hangzhou, the capital of Zhejiang Province, is the provincial center in economy, culture, science and education. It is also an important national tourist city with beautiful scenery. Located at the southern wing of the Yangtze River Delta, the west end of Hangzhou Bay, the lower reaches of Qiantang River and the southern end of the Grand Canal (Beijing-Hangzhou), Hangzhou is one of the most important central cities in the southern wing of the Yangtze River Delta and a hub of transportation in southeast China. Hangzhou owns the natural environment integrating rivers, lakes and hills. Under the jurisdiction of Hangzhou are 9 districts of Shangcheng, Xiacheng, Jianggan, Gongshu, Xihu, Binjiang, Xiaoshan, Yuhang and Fuyang, 2 county-level cities of Jiande and Lin'an and 2 counties of Tonglu and Chun'an. There are 193 villages and towns (districts), including 23 villages, 86 towns and 84 districts, with a total area of 16,596 sq km, including an area of 3,068 sq km of the urban areas.

By the end of 2019, the resident population of Hangzhou was 10.36 million, an increase of 554 thousand over the previous year. Economic development in Hangzhou continued to thrive in 2020, with GDP increased 3.9% year-on-year to RMB1,610.6 billion, buoyed by the burgeoning service industry sector which contributed to 79.4% of total GDP. According to the International Congress and Convention Association ICCA) ranking, Hangzhou was the 5th Convention City among all mainland cities behind Beijing, Shanghai, Guangzhou and Xi'an.

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#### Tourism Statistics, Hangzhou, 2009-2020

|                                            | 2009   | 2010   | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | (2010-<br>2020) |
|--------------------------------------------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------------|
| Domestic Visitors Arrivals ('000s)         | 50,937 | 63,049 | 71,810  | 82,368  | 94,090  | 106,060 | 120,400 | 137,000 | 158,844 | 179,828 | 207,003 | 175,588 | 10.8%           |
| Domestic Tourism Receipts (RMB mil)        | 70,890 | 91,090 | 106,380 | 125,320 | 146,990 | 174,388 | 201,974 | 236,264 | 280,210 | 333,560 | 395,400 | 333,100 | 13.8%           |
| International Visitor Arrivals ('000s)     | 2,304  | 2,757  | 3,063   | 3,311   | 3,160   | 3,270   | 3,420   | 3,632   | 4,022   | 4,205   | *1,133  | 143     | -25.6%          |
| Tourism Foreign Exchange Revenue (USD mil) | 1,380  | 1,690  | 1,960   | 2,202   | 2,160   | 2,318   | 2,931   | 3,149   | 3,543   | 3,830   | *740    | 60      | -28.4%          |

Source: Statistical Yearbook of Hangzhou, various years. 2019 and 2020 figures from web page of Hangzhou Statistics Bureau

\* Statistical scale for calculating the international visitor arrivals and tourism foreign exchange revenue has been adjusted since 2019

New Century Grand Hotel Hangzhou is located in Xiaoshan CBD, only 18 km drive to Xiaoshan International Airport and very close to the express way. The hotel is within 30-minute drive to the West Lake, 44 km to the historic city Shaoxing and 2.5 hours' drive to Shanghai and Ningbo. The Hangzhou Metro Line 2 has been completed and operated in November 2014. The People Square Station of Metro Line 2 is located in front of the hotel, which provides great convenience to the guests of the hotel. It takes approximately 20 minutes to travel from the hotel to the downtown area of the city by subway.

According to data from China National Tourism Administration, during 2020, occupancy rate of five-star rated hotels in Hangzhou was 61.00%. Average daily room rate was RMB486.3.

Hotels and tourism-related industries have been significantly affected by the outbreak of the COVID-19. Diving in the occupancy rate is the main reason for the plunge in the revenue of each available room. During the post-pandemic period, the average room rates in most areas have not came back to the level in previous years as expected. Considering the early 2021 resurgence of the COVID-19 in north China and the lockdown policy in some areas, the hotel performance in future will be impacted by the fluctuated demand of tourism and business.

## **VALUATION REPORT**

#### Property

2

New Century Hotel Xiaoshan Zhejiang, No. 77 Renmin Road, Xiaoshan District, Hangzhou, Zhejiang Province, the PRC The Property comprises several buildings of 1 to 18 storeys erected on a parcel of land with a total

Description and tenure

site area of 9,721.30 sq m.

New Century Hotel Xiaoshan Zhejiang, a fourstar hotel, was completed in 1988 and operated since January 1988. New Century Hotel Xiaoshan Zhejiang currently provides 375 guest rooms, 34 above-ground car parking and 66 mechanical parking spaces, food and beverage outlets, a wine bar, a fitness centre, banquet and function rooms and a business centre.

Pursuant to the Building Ownership Certificates, New Century Hotel Xiaoshan Zhejiang has a total above-ground gross floor area of 39,835.47 sq m.

As advised by the REIT Manager, New Century Hotel Xiaoshan Zhejiang has a total operating area of approximately 32,486 sq m.

The land use rights of the property have been granted to 浙江銳至投資股份有限公司 (Zhejiang Spearhead Investment Limited), a 95.46% owned subsidiary of New Century REIT. Portion of the site with a site area of 8,361 sq m is held with land use rights for a term of 40 years due to expire on 30 December 2035 for tourism use. The remaining portion of the site with a site area of 1,360.30 sq m is held with land use rights for a term of 40 years due to expire on 13 August 2037 for entertainment use.

#### Particulars of occupancy

As at the Valuation Date, the Property was operated as a hotel under a Hotel Lease and Management Agreement for a term of 10 years due to expire in July 2023 for a rent of 20% of the total operating revenue plus 34% of the gross operating profit.

The occupancy rate of the hotel in December 2020 was 55.3%.

Apart from the general hotel operation, a total leasable floor area of 4,825.78 sq m has been occupied by various tenants under various cooperation agreements for terms of 1 to 20 years at a total monthly service charge of approximately RMB6,354,641 for commercial use.

Due to the impact of the Novel Coronavirus (COVID-19), the hotel operating income has decreased significantly.

Based on the net operating income of 2020, the estimated net yield of the Property is 4.9%.

Market value in existing state as at 31 December 2020

> RMB501,000,000 (RENMINBI FIVE HUNDRED ONE MILLION)

(95.46% interest attributable to New Century REIT: RMB478,254,600 (RENMINBI FOUR HUNDRED SEVENTY EIGHT MILLION TWO HUNDRED FIFTY FOUR THOUSAND SIX HUNDRED))

#### Notes:

#### (1) Details of the room configuration are summarized as follows:

| Room Type                 | Size<br>(sq m) | Number of Rooms |
|---------------------------|----------------|-----------------|
| Single Room               | 20             | 80              |
| Standard Room/Deluxe Room | 21-24          | 272             |
| Business Deluxe Room.     | 37-46          | 7               |
| Deluxe Suite              | 46             | 15              |
| New Century Suite         | 86             | 1               |
| Total                     |                | 375             |

<sup>(2)</sup> Details of the facilities and amenities are summarized as follows:

|                                 |                 |                    | Maximum Seating |
|---------------------------------|-----------------|--------------------|-----------------|
| Food and Beverage Outlet        | Style           | Total Seating Area | Capacity        |
|                                 |                 | (sq m)             |                 |
| New Triangle Café               | Western         | 850.46             | 150             |
| Gentleman Bar                   | Bar             | 330.2              | 53              |
| Dreaming Bar                    | Bar             | 175.46             | 36              |
| Jinxianyuan Restaurant          | Chinese         | 650                | 230             |
| Penoy Banquet Room              | Chinese boxes   | 443.5 (12 boxes)   | 36              |
| Jingdu Banquet Room             | Chinese boxes   | 766.3 (27 boxes)   | 262             |
|                                 |                 |                    | Maximum Seating |
| Function and Banquet Facilities | Number of Rooms | Total Seating Area | Capacity        |
|                                 |                 | (sq m)             |                 |
|                                 |                 |                    |                 |

| New Century Hall | 1 | 576   | 700 |
|------------------|---|-------|-----|
| Xiao Ran Hall    | 1 | 405.6 | 350 |
| Jin Lan Hall     | 1 | 56.64 | 50  |
| Jin Xiu Hall     | 1 | 183.5 | 150 |
| Jin Fang Hall    | 1 | 38.94 | 20  |
| VIP Room         | 1 | 75.84 | 13  |

The New Century Hall has a ceiling height of 4.3 meters.

The hotel also has a foot SPA, a fitness room, a beauty salon and a chess/poker room.

(3) Pursuant to 2 State-owned Land Use Rights Certificates issued by the Hangzhou Municipal People's Government, the land use rights of the Property have been vested in 浙江鋭至投資股份有限公司 (Zhejiang Spearhead Investment Limited), a 95.46%-owned subsidiary of New Century REIT, for terms of 40 years due to expire on 30 December 2035 for tourism use and 13 August 2037 for entertainment use respectively with details as follows:

| Certificate No.                  | <b>Site Area</b><br>(sq m) | Address                                          | Land Use                 | Expiry Date                        |
|----------------------------------|----------------------------|--------------------------------------------------|--------------------------|------------------------------------|
| (2016) 0100018<br>(2016) 0100019 | 8,361.00<br>1,360.30       | No. 66 Shixin Road<br>No. 136 South Shinxin Road | Tourism<br>Entertainment | 30 December 2035<br>13 August 2037 |
| Total                            | 9,721.30                   |                                                  |                          |                                    |

(4) Pursuant to 8 Building Ownership Certificates issued by the Hangzhou Housing Security and Real Estate Administration Bureau, the building ownership of the Property comprising a total gross floor area of 39,835.47 sq m, has been vested in 浙江鋭至投資股份有限公司 (Zhejiang Spearhead Investment Limited) with details as follows:

| Certificate No. | <b>Gross Floor Area</b><br>(sq m) | Use        | Issue Date   |
|-----------------|-----------------------------------|------------|--------------|
| 16475031        | 4,330.30                          | Commercial | 13 June 2016 |
| 16475085        | 83.32                             | Others     | 14 June 2016 |
| 16475084        | 148.12                            | Others     | 14 June 2016 |
| 16475354        | 521.18                            | Others     | 14 June 2016 |
| 16475355        | 1,543.02                          | Commercial | 14 June 2016 |
| 16475360        | 14,704.33                         | Commercial | 14 June 2016 |
| 16475356        | 10,727.71                         | Commercial | 14 June 2016 |
| 16475358        | 7,777.49                          | Commercial | 14 June 2016 |
| Total           | 39,835.47                         |            |              |

- (5) Pursuant to Maximum Amount Mortgage Agreement 2020 Xiao Shan Di Zi No. 0132(蕭山(抵)字 0132), which set out the ceiling of loan amount, the property is subject to a mortgage for the period from 28 June 2020 to 28 June 2030 in favour of Industrial and Commercial Bank of China Limited Xiaoshan Branch (中國工商銀行股份有限公司蕭山分行) for a maximum loan amount of RMB654,170,000.
- (6) Pursuant to Business Licence No. 9133010025393029XR dated 1 November 2016, 浙江鋭至投資股份有限公司 (Zhejiang Spearhead Investment Limited) was established as a limited company with a registered capital of RMB102,571,739 for a valid operation period commencing on 8 September 1994.
- (7) We have prepared our valuation on the following assumptions:
  - (a) 浙江鋭至投資股份有限公司 (Zhejiang Spearhead Investment Limited) is in possession of a proper legal title to the Property and is entitled to transfer the Property with the residual term of land use rights at no extra land premium or other onerous payment payable to the government;
  - (b) all land premium, costs of public utilities, ancillary infrastructure fees and compensation for resettlement have been fully settled;
  - (c) the design and construction of the Property are in compliance with the local planning regulations and have been approved by the relevant authorities; and
  - (d) the Property may be disposed of freely to the purchasers at nil encumbrances.
- (8) The status of the title and grant of major approvals and licences in accordance with the information provided by the REIT Manager are as follows:

| State-owned Land Use Rights Certificate | Yes |
|-----------------------------------------|-----|
| Building Ownership Certificate          | Yes |
| Business Licence                        | Yes |

(9) Our key assumptions used in the DCF valuation are summarized as follows:

| (a) | Average daily room rate ("ADR")        | : | RMB325 for year 1                  |
|-----|----------------------------------------|---|------------------------------------|
| (b) | Annual growth in ADR                   | : | Stabilized at 4%                   |
| (C) | Occupancy rate on available room basis | : | Year 1 – 55%; Stabilized at 70%    |
| (d) | F&B revenue                            | : | Year 1 - 63% of gross revenue;     |
|     |                                        |   | Stabilized at 65% of gross revenue |
| (e) | FF&E provision                         | : | 2% of gross revenue                |
| (f) | Discount rate                          | : | 8.75%                              |
| (g) | Terminal growth rate                   | : | 4%                                 |
|     |                                        |   |                                    |

#### (10) Market Overview

Hangzhou, the capital of Zhejiang Province, is the provincial center in economy, culture, science and education. It is also an important national tourist city with beautiful scenery. Located at the southern wing of the Yangtze River Delta, the west end of Hangzhou Bay, the lower reaches of Qiantang River and the southern end of the Grand Canal (Beijing-Hangzhou), Hangzhou is one of the most important central cities in the southern wing of the Yangtze River Delta and a hub of transportation in southeast China. Hangzhou owns the natural environment integrating rivers, lakes and hills. Under the jurisdiction of Hangzhou are 9 districts of Shangcheng, Xiacheng, Jianggan, Gongshu, Xihu, Binjiang, Xiaoshan, Yuhang and Fuyang, 2 county-level cities of Jiande and Lin'an and 2 counties of Tonglu and Chun'an. There are 193 villages and towns (districts), including 23 villages, 86 towns and 84 districts, with a total area of 16,596 sq km, including an area of 3,068 sq km of the urban areas.

By the end of 2019, the resident population of Hangzhou was 10.36 million, an increase of 554 thousand over the previous year. Economic development in Hangzhou continued to thrive in 2020, with GDP increased 3.9% year-on-year to RMB1,610.6 billion, buoyed by the burgeoning service industry sector which contributed to 79.4% of total GDP.

#### Tourism Statistics, Hangzhou, 2009-2020

|                                            | 2009   | 2010   | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | CAGR<br>(2010-<br>2020) |
|--------------------------------------------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------------------|
| Domestic Visitors Arrivals ('000s)         | 50,937 | 63,049 | 71,810  | 82,368  | 94,090  | 106,060 | 120,400 | 137,000 | 158,844 | 179,828 | 207,003 | 175,588 | 10.8%                   |
| Domestic Tourism Receipts (RMB mil)        | 70,890 | 91,090 | 106,380 | 125,320 | 146,990 | 174,388 | 201,974 | 236,264 | 280,210 | 333,560 | 395,400 | 333,100 | 13.8%                   |
| International Visitor Arrivals ('000s)     | 2,304  | 2,757  | 3,063   | 3,311   | 3,160   | 3,270   | 3,420   | 3,632   | 4,022   | 4,205   | *1,133  | 143     | -25.6%                  |
| Tourism Foreign Exchange Revenue (USD mil) | 1,380  | 1,690  | 1,960   | 2,202   | 2,160   | 2,318   | 2,931   | 3,149   | 3,543   | 3,830   | *740    | 60      | -28.4%                  |

Source: Statistical Yearbook of Hangzhou, various years. 2018 and 2019 figures from web page of Hangzhou Statistics Bureau

\* Statistical scale for calculating the international visitor arrivals and tourism foreign exchange revenue has been adjusted since 2019

New Century Hotel Xiaoshan Zhejiang, located in the most prosperous business center of Xiaoshan District, is only 18 km drive to Xiaoshan International Airport and very close to the express way. The hotel is within 30-minute drive to the West Lake, 44 km to the historic city Shaoxing and 2.5 hours' drive to Shanghai and Ningbo. The Hangzhou Metro Line 2 has been completed and operated in November 2014. The Renmin Road Station of Metro Line 2 is located in front of the hotel, which provides great convenience to the guests of the hotel. It takes approximately 20 minutes to travel from the hotel to the downtown area of the city by subway.

According to data from China National Tourism Administration, during 2020, occupancy rate of five-star rated hotels in Hangzhou was 61.00%. Average daily room rate was RMB486.3.

Hotels and tourism-related industries have been significantly affected by the outbreak of the COVID-19. Diving in the occupancy rate is the main reason for the plunge in the revenue of each available room. During the post-pandemic period, the average room rates in most areas have not came back to the level in previous years as expected. Considering the early 2021 resurgence of the COVID-19 in north China and the lockdown policy in some areas, the hotel performance in future will be impacted by the fluctuated demand of tourism and business.

## **VALUATION REPORT**

#### Property

3

New Century Resort Qiandao Lake Hangzhou, Qilin Peninsula, Qiandao Lake, Chun'an County, Hangzhou, Zhejiang Province, the PRC

#### Description and tenure

New Century Resort Qiandao Lake Hangzhou comprises a 6-storey hotel building, 2 villas of 3 storeys and a 3-storey staff dormitory erected on a parcel of land with a site area of 69,355.84 sq m.

New Century Resort Qiandao Lake Hangzhou, a five-star hotel, was completed in February 2004 and has been operated since April 2004. New Century Resort Qiandao Lake Hangzhou currently provides 227 guest rooms, 108 car parking spaces (including loading/unloading spaces), food and beverage outlets, a fitness centre with swimming pool, banquet and function rooms, children yard and a business centre.

Pursuant to the Building Ownership Certificates, New Century Resort Qiandao Lake Hangzhou has a total gross floor area of 39,402.37 sq m with details as follows:

| Portion                                     | Gross Floor Area<br>(sq m)      |
|---------------------------------------------|---------------------------------|
| Hotel building<br>Villas<br>Staff dormitory | 35,744.90<br>967.94<br>2,689.53 |
| Total                                       | 39,402.37                       |

As advised by the REIT Manager, New Century Resort Qiandao Lake Hangzhou has a total operating area of approximately 30,000 sq m.

The land use rights of the Property have been granted to 淳安千島湖開元鋭至投資有限公司 (Chun'an Qiandao Lake New Century Spearhead Investment Limited), a wholly-owned subsidiary of New Century REIT, for terms of 40 years until 31 July 2041 for commercial use and 70 years until 31 July 2071 for residential use respectively.

#### Particulars of occupancy

As at the Valuation Date, the Property was operated as a hotel under a Hotel Lease and Management Agreement for a term of 10 years due to expire in July 2023 for a rent of 20% of the total operating revenue plus 34% of the gross operating profit.

The occupancy rate of the hotel in December 2020 was 43.4%.

Apart from the general hotel operation, a total leasable floor area of 1,300 sq m has been occupied by the tenant under the cooperation agreements for terms of 3 years at a total monthly service charge of approximately RMB36,400 for commercial use.

Due to the impact of the Novel Coronavirus (COVID-19), the hotel operating income has decreased significantly. Based on the net operating income of 2020, the estimated net yield of the Property is 4.3%. Market value in existing state as at 31 December 2020

RMB280,000,000 (RENMINBI TWO HUNDRED EIGHTY MILLION)

#### Notes:

#### (1) Details of the room configuration are summarized as follows:

| Room Type                             | <b>Size</b><br>(sq m) | Number of Rooms |
|---------------------------------------|-----------------------|-----------------|
|                                       |                       |                 |
| Villa Standard Room/Villa Deluxe Room | 35                    | 9               |
| Standard Room/Deluxe Room             | 33-35                 | 196             |
| Standard Suite                        | 40                    | 4               |
| Deluxe Suite                          | 68                    | 6               |
| Business Suite                        | 69                    | 7               |
| New Century Suite                     | 106                   | 4               |
| President Suite                       | 552                   | 1               |
| Total                                 |                       | 227             |

#### (2) Details of the facilities and amenities are summarized as follows:

| Food and Beverage Outlet | Level   | Style         | Total Seating Area<br>(sq m) | Maximum Seating<br>Capacity |
|--------------------------|---------|---------------|------------------------------|-----------------------------|
| Lobby Lounge             | Level 5 | Lounge bar    | 304.50                       | 66                          |
| Hawaii                   | Level 5 | Western       | 597.90                       | 220                         |
| Fragrant Court           | Level 3 | Chinese       | 224                          | 110                         |
| Hanbi Balcony            | Level 3 | Chinese boxes | 430.50 (15 boxes)            | 142                         |

|                                 |         |                    | Maximum Seating |
|---------------------------------|---------|--------------------|-----------------|
| Function and Banquet Facilities | Level   | Total Seating Area | Capacity        |
|                                 |         | (sq m)             |                 |
| Showrain Court                  | Level 3 | 572.30             | 400             |
| New Century Hall                | Level 5 | 600.16             | 600             |
| Wan Xia Hall                    | Level 5 | 130.40             | 100             |
| Qun Yan Hall                    | Level 4 | 133.66             | 100             |
| Ju Yan Hall                     | Level 4 | 133.66             | 70              |
| Yi Feng Hall                    | Level 2 | 89.30              | 18              |
| Guang Yan Hall                  | Level 4 | 109.20             | 38              |
| Yi He Hall                      | Level 2 | 76.50              | 60              |
| Yi Jing Hall                    | Level 2 | 38.40              | 12              |
| Yi Xiu Hall                     | Level 2 | 31.59              | 10              |
| Linglong Hall                   | Level 2 | 45.75              | 16              |

The New Century Hall has a ceiling height of 6 meters.

| Other Amenities                   | Level           | <b>Total Area</b><br>(sq m) |
|-----------------------------------|-----------------|-----------------------------|
| a chess/poker room                | Level 2         | 260                         |
| a beauty salon                    | Level 1         | 12                          |
| an indoor & outdoor swimming pool | Level 1/outdoor | 1,050                       |
| a table tennis room               | Level 1         | 150                         |
| a fitness room                    | Level 1         | 150                         |
| a foot SPA                        | Level 1         | 580                         |
| a night club                      | Level 2         | 260                         |
| 13 karaoke rooms                  | Level 2         | 200                         |
| a snooker room                    | Level 1         | 90                          |
| a tennis court                    | outdoor         | 720                         |
| an outdoor sand volleyball court  | outdoor         | 500                         |
| an outdoor water golf             | outdoor         | 150                         |
| a shop                            | Level 5         | 35                          |
|                                   |                 |                             |

Apart from the amenities above, the hotel also has a yacht club.

- (3) Pursuant to a management agreement (受託管理業主別墅協議), 3 villas with a total gross floor area of 1,303 sq m, situated at Nos. 32, 33 and 35 New Century Resort Qiandao Lake Hangzhou were leased from an independent third party to 浙江開元酒店管理有限公司千島湖開元度假村 (Zhejiang New Century Hotel Management Qiandao Lake New Century Resort Development Co., Ltd.) for a term of 2 years from 1 July 2018 to 30 June 2020.
- (4) Pursuant to 2 Certificates for the Use of State-owned Land Chun An Guo Yong (2016) DI Nos. 002371 and 002375 issued by the Chun'an County People's Government on 21 June 2016, the land use rights of the Property having a site area of 10,759.58 sq m have been vested in 淳 安千島湖開元鋭至投資有限公司 (Chun'an Qiandao Lake New Century Spearhead Investment Limited) for terms of 70 years until 31 July 2071 for residential use.
- (5) Pursuant to 2 Building Ownership Certificates Chun An Quan Zheng Qian Dao Hu Zhen Zi Di Nos. 268131 and 268132 issued by the Chun'an County Real Estate Administration Office on 13 June 2016, the building ownership of the Property having a gross floor area of 3,241.66 sq m has been vested in 淳安千島湖開元鋭至投資有限公司 (Chun'an Qiandao Lake New Century Spearhead Investment Limited) for terms of 70 years for residential use respectively.
- (6) Pursuant to Certificate for Real Estate Ownership-Zhe (2019) Chun An Xian Qu Bu Dong Chan Di No. 0007776 issued by the Chun An Municipal Bureau of National Land and Resources on 25 September 2019, the land use rights of the Property having a site area of 58,596.26 sq m and the building ownership of the Property having a gross floor area of 36,160.71 sq m have been vested in 淳安千島湖開元鋭至投資有限公司 (Chun'an Qiandao Lake New Century Spearhead Investment Limited) for a term of 40 years until 31 July 2041 for commercial use.
- (7) Pursuant to Maximum Amount Mortgage Agreement 2020 Xiao Shan Di Zi No. 0133(蕭山(抵)字 0133), which set out the ceiling of loan amount, the property is subject to a mortgage for the period from 28 June 2020 to 28 June 2030 in favour of Industrial and Commercial Bank of China Limited Xiaoshan Branch (中國工商銀行股份有限公司蕭山分行) for a maximum loan amount of RMB180,290,000.
- (8) Pursuant to Business Licence No. 913301277289120026 dated 9 May 2016, 淳安千島湖開元鋭至投資有限公司 (Chun'an Qiandao Lake New Century Spearhead Investment Limited) was established on 9 May 2016 as a limited company with a registered capital of RMB30,000,000 for an operation period commencing on 15 January 2001 and due to expire on 15 January 2021.
- (9) We have prepared our valuation on the following assumptions:
  - (a) 淳安千島湖開元鋭至投資有限公司 (Chun'an Qiandao Lake New Century Spearhead Investment Limited) is in possession of a proper legal title to the Property and is entitled to transfer the Property with the residual term of land use rights at no extra land premium or other onerous payment payable to the government;
  - (b) all land premium, costs of public utilities, ancillary infrastructure fees and compensation for resettlement have been fully settled;
  - (c) the design and construction of the Property are in compliance with the local planning regulations and have been approved by the relevant authorities; and
  - (d) the Property may be disposed of freely to the purchasers at nil encumbrances.
- (10) The status of the title and grant of major approvals and licences in accordance with the information provided by the REIT Manager are as follows:

| State-owned Land Use Rights Certificate | Yes |
|-----------------------------------------|-----|
| Building Ownership Certificate          | Yes |
| Business Licence                        | Yes |

(11) Our key assumptions used in the DCF valuation are summarized as follows:

| (a) | Average daily room rate ("ADR")        | : | RMB560 for year 1                  |
|-----|----------------------------------------|---|------------------------------------|
| (b) | Annual growth in ADR                   | : | Stabilized at 4%                   |
| (C) | Occupancy rate on available room basis | : | Year 1 - 70%; Stabilized at 75%    |
| (d) | F&B revenue                            | : | Year 1 – 26% of gross revenue;     |
|     |                                        |   | Stabilized at 26% of gross revenue |
| (e) | FF&E provision                         | : | 2% of gross revenue                |
| (f) | Discount rate                          | : | 8.75%                              |
| (g) | Terminal growth rate                   | : | 4%                                 |
|     |                                        |   |                                    |

#### (12) Market Overview

Chun'an County is the largest county under the administration of Hangzhou City, Zhejiang Province of China. It has a site area of approximately 4,427 sq km. By the end of 2018, the registered population of Chun'an reached 459,653. Chun'an County borders Changshan (常山) to the south, Xiuning (休寧) to the west, Tonglu (桐廬) to the east and Lin'an (臨安) to the north. The famous scenic spot Qiandao Lake is located in Chun'an County and attracts a lot of tourists.

The Property is located at the lakeside of the Qiandao Lake in Qiandao Lake Town, which is the capital town of Chun'an County. The town has a site area of approximately 356 sq km and a population of approximately 108,000. The natural lake and mountain resources attract tourists and contribute to the high rapid growth of the hotel industry. The accessibility to the town is via the highways G25 and G60. The construction works of high-speed railway from Hangzhou to Huangshan began in July 2014 and the railway officially commenced operation on 25 December 2018. In particular, the Qiandao Lake has a dedicated stop called Qiandao Lake Station. With the opening of the high-speed railway, it takes only approximately 1.5 hours to travel from Hangzhou to Qiandao Lake and is expected to attract more tourists and boost leisure demand and in turn hotel room demand.

The tourism sector of Chun'an County continued to be upbeat with decent growth. According to the Statistics Bureau of Chun'an County, total number of visitors' arrival increased 92.5% y-o-y approximately 13.95 million in 2020 Q3, whereas total tourism revenue increased 93.1% y-o-y to RMB14.86 billion during the same period. Agritourism (鄉村旅遊) recorded another strong growth year in 2020 Q3, with visitor's arrival increased 97.8% y-o-y, and revenue increased 95.3% y-o-y, respectively. Average daily room rate was RMB389.2.

#### Tourism Statistics, Chung'an, 2009-2020 Q3

|                              | 2009 | 2010 | 2011 | 2012 | 2013 | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020 Q3 | CAGR  |
|------------------------------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|---------|-------|
| Tourism Arrivals (million)   | 3.00 | 3.54 | 4.06 | 7.97 | 9.09 | 10.05 | 11.22 | 12.67 | 15.41 | 17.05 | 18.85 | 13.94   | 20.2% |
| Gross Receipts (RMB billion) | 3.81 | 4.54 | 5.31 | 7.02 | 8.12 | 9.03  | 10.49 | 11.99 | 15.77 | 19.16 | 23.19 | 14.86   | 19.8% |

Source: Qiandao Lake Scenic Tourism Bureau

Hotels and tourism-related industries have been significantly affected by the outbreak of the COVID-19. Diving in the occupancy rate is the main reason for the plunge in the revenue of each available room. During the post-pandemic period, the average room rates in most areas have not came back to the level in previous years as expected. Considering the early 2021 resurgence of the COVID-19 in north China and the lockdown policy in some areas, the hotel performance in future will be impacted by the fluctuated demand of tourism and business.

## VALUATION REPORT

#### Property

4

New Century Grand Hotel Ningbo, No. 666 Middle Shounan Road, Yinzhou District, Ningbo, Zhejiang Province, the PRC

#### Description and tenure

# New Century Grand Hotel Ningbo is a 22-storey hotel building erected upon a one-tier basement standing on a parcel of land with a site area of 27,389.50 sg m.

New Century Grand Hotel Ningbo, a five-star hotel, was completed in October 2007 and has been operated since December 2007. New Century Grand Hotel Ningbo currently provides 392 guest rooms, 300 car parking spaces, food and beverage outlets, business centre, banquet and function rooms, an indoor swimming pool, a fitness room, a billiards room, a karaoke club, a tennis court, a table tennis room, a SPA, a beauty salon, a foot SPA, a chess/poker room and a shopping area.

Pursuant to the Certificate of Real Estate Ownership, New Century Grand Hotel Ningbo has a total gross floor area of 66,107.27 sq m with details as follows:

| Portion           | Gross Floor Area<br>(sq m) |
|-------------------|----------------------------|
| Hotel<br>Basement | 54,226.18<br>11,881.09     |
| Total             | 66,107.27                  |

As advised by the REIT Manager, New Century Grand Hotel Ningbo has a total operating area of approximately 57,311 sq m.

The land use rights of the Property have been granted to 寧波開元鋭至投資有限公司 (Ningbo New Century Spearhead Investment Limited), a wholly-owned subsidiary of New Century REIT, for a term of 40 years until 9 March 2045 for commercial use.

#### Particulars of occupancy

As at the Valuation Date, the Property was operated as a hotel under a Hotel Lease and Management Agreement for a term of 10 years due to expire in July 2023 for a rent of 20% of the total operating revenue plus 34% of the gross operating profit.

The occupancy rate of the hotel in December 2020 was 59.3%.

Apart from the general hotel operation, a total leasable area of 3,517 sq m has been occupied by various tenants under various cooperation agreements for terms of 3 to 10 years at a total monthly service charge of approximately RMB205,894 for commercial use.

Due to the impact of the Novel Coronavirus (COVID-19), the hotel operating income has decreased significantly. Based on the net operating income of 2020, the estimated net yield of the Property is 3.3%. Market value in existing state as at 31 December 2020

RMB757,000,000 (RENMINBI SEVEN HUNDRED FIFTY SEVEN MILLION)

#### Notes:

## (1) Details of the room configuration are summarized as follows:

| Room Type                                | <b>Size</b><br>(sq m) | Number of Rooms<br>(Typical Floors) | Number of Rooms<br>(Executive Floors) |
|------------------------------------------|-----------------------|-------------------------------------|---------------------------------------|
| Superior Room                            | 30                    | 77                                  | _                                     |
| Standard Room/Deluxe Room/Executive Room | 37-45                 | 231                                 | 63                                    |
| Deluxe Suite/Executive Suite             | 62                    | 16                                  | 3                                     |
| New Century Suite                        | 140                   | -                                   | 1                                     |
| President Suite                          | 285                   | -                                   | 1                                     |
| Total                                    |                       | 324                                 | 68                                    |

(2) Details of the facilities and amenities are summarized as follows:

| Food and Beverage Outlet | Level    | Style         | <b>Total Seating Area</b><br>(sq m) | Maximum Seating<br>Capacity |
|--------------------------|----------|---------------|-------------------------------------|-----------------------------|
| Isabella Café            | Level 1  | Western       | 950                                 | 150                         |
| Chiemsee Lobby Bar       | Level 1  | Lounge bar    | 920                                 | 72                          |
| Prestige Club Lounge     | Level 21 | Lounge bar    | 315                                 | 34                          |
| Yuewei Town Balconies    | Level 2  | Chinese boxes | 480 (16 boxes)                      | 168                         |
| Zhile Chamber            | Level 2  | Chinese       | 550                                 | 112                         |
| Kyoto Japanese Food      | Level 2  | Japanese      | 250                                 | 90                          |
| Golden Knight Club       | Level 24 | Chinese boxes | 159 (7 boxes)                       | 50                          |

| Function and Banquet Facilities | Level   | Number of Rooms                | Total Seating Area<br>(sq m) | Maximum Seating<br>Capacity |
|---------------------------------|---------|--------------------------------|------------------------------|-----------------------------|
| New Century Hall                | Level 4 | 1, can be<br>subdivided into 2 | 640                          | 700                         |
| International Hall              | Level 4 | 1                              | 570                          | 600                         |
| Qizhi Hall                      | Level 4 | 1                              | 100                          | 80                          |
| Shangli Hall                    | Level 4 | 1                              | 100                          | 80                          |
| Siyi Hall                       | Level 4 | 1                              | 100                          | 80                          |
| Chongren Hall                   | Level 4 | 1                              | 100                          | 20                          |
| Qixiao Chamber Banquet Hall     | Level 2 | 1                              | 280                          | 120                         |

The New Century Hall has a ceiling height of 6 meters.

| Other Amenities      | Level   | <b>Total Area</b><br>(sq m) |  |  |
|----------------------|---------|-----------------------------|--|--|
| Business centre      | Level 1 | 140                         |  |  |
| Chess/poker room     | Level 6 | 740                         |  |  |
| Foot SPA             | Level 6 | 420                         |  |  |
| SPA                  | Level 3 | 550                         |  |  |
| Beauty salon         | Level 3 | 68                          |  |  |
| Karaoke club         | Level 3 | 3,300                       |  |  |
| Indoor swimming pool | Level 3 | 705                         |  |  |
| Billiards room       | Level 3 | 75                          |  |  |
| Table tennis room    | Level 3 | 75                          |  |  |
| Fitness room         | Level 3 | 79                          |  |  |
| Outdoor tennis court | Outdoor | 810                         |  |  |
| Shopping area        | Level 1 | 277                         |  |  |
|                      |         |                             |  |  |

- (3) Pursuant to Certificate for Real Estate Ownership-Zhe (2016) Yin Zhou Qu Bu Dong Chan Di No. 0017613 issued by the Ningbo Municipal Bureau of National Land and Resources on 29 August 2016, the land use rights of the Property having a site area of 27,389.50 sq m and the building ownership of the Property having a gross floor area of 66,107.27 sq m have been vested in 寧波開元鋭至投資有限公司 (Ningbo New Century Spearhead Investment Limited) for a term of 40 years until 9 March 2045 for commercial use.
- (4) Pursuant to Maximum Amount Mortgage Agreement 2020 Xiao Shan Di Zi No. 0135(蕭山(抵)字 0135), which set out the ceiling of loan amount, the property is subject to a mortgage for the period from 28 June 2020 to 28 June 2030 in favour of Industrial and Commercial Bank of China Limited Xiaoshan Branch (中國工商銀行股份有限公司蕭山分行) for a maximum loan amount of RMB647,480,000.
- (5) Pursuant to Business Licence No. 91330212756268509F, 寧波開元鋭至投資有限公司 (Ningbo New Century Spearhead Investment Limited) was established on 1 December 2004 as a limited company with a registered capital of RMB170,488,723 for an operation period commencing on 25 April 2007 and due to expire on 30 November 2024.
- (6) We have prepared our valuation on the following assumptions:
  - (a) 寧波開元鋭至投資有限公司 (Ningbo New Century Spearhead Investment Limited) is in possession of a proper legal title to the Property and is entitled to transfer the Property with the residual term of land use rights at no extra land premium or other onerous payment payable to the government;
  - (b) all land premium, costs of public utilities, ancillary infrastructure fees and compensation for resettlement have been fully settled;
  - (c) the design and construction of the property are in compliance with the local planning regulations and have been approved by the relevant authorities; and
  - (d) the Property may be disposed of freely to the purchasers at nil encumbrances.
- (7) The status of the title and grant of major approvals and licences in accordance with the information provided by the REIT Manager are as follows:

Yes

Yes

Certificate for Real Estate Ownership Business Licence

(8) Our key assumptions used in the DCF valuation are summarized as follows:

| (a) | Average daily room rate ("ADR")        | : | RMB500 for year 1                  |
|-----|----------------------------------------|---|------------------------------------|
| (b) | Annual growth in ADR                   | : | Stabilized at 4%                   |
| (C) | Occupancy rate on available room basis | : | Year 1 - 55%; Stabilized at 70%    |
| (d) | F&B revenue                            | : | Year 1 – 50% of gross revenue;     |
|     |                                        |   | Stabilized at 50% of gross revenue |
| (e) | FF&E provision                         | : | 2% of gross revenue                |
| (f) | Discount rate                          | : | 8.75%                              |
| (g) | Terminal growth rate                   | : | 4%                                 |
|     |                                        |   |                                    |

#### (9) Market Overview

Ningbo is located in the middle of the coastal line of the Chinese Mainland and in the southern part of the Yangtze River Delta, which enjoys the most developed economy in China. It lies within the two-hour transportation network among Shanghai, Ningbo and Hangzhou through Hangzhou Bay Bridge. With manufacturing and international trade as its leading industries, Ningbo has experienced positive growth and constant infrastructural improvements over the past years. By the end of 2019, the city has a registered population of 6.09 million.

Domestic visitor arrivals increased 13.9% y-o-y to approximately 124.27 million in 2018, whereas domestic tourism receipts increased 19.9% y-o-y to approximately RMB197.76 billion during the same period. Domestic tourism continued its rising trend in 2019, with visitor arrivals increased 12.2% y-o-y, and tourism receipts up 16.4% y-o-y to 230.31 billion.

#### Tourism Statistics, Ningbo, 2009-2020Q3

|                                     | 2009   | 2010   | 2011   | 2012   | 2013   | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020Q3  | CAGR<br>(2009-<br>2019) |
|-------------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|-------------------------|
| Domestic Visitors Arrivals ('000s)  | 39,620 | 46,240 | 51,808 | 57,483 | 62,258 | 68,746  | 79,203  | 91,984  | 109,093 | 124,273 | 139,467 | 75,090  | 13.4%                   |
| Domestic Tourism Receipts (RMB mil) | 49,730 | 61,070 | 70,870 | 81,640 | 90,420 | 102,030 | 118,390 | 118,550 | 164,910 | 197,760 | 230,310 | 114,300 | 16.6%                   |
| Total Tourism Revenue (RMB mil)     | 53,050 | 65,080 | 75,130 | 86,280 | 95,350 | 106,810 | 123,330 | 144,640 | 171,590 | 200,570 | 233,090 | 114,400 | 16.0%                   |

Source: Statistical Yearbook of Ningbo, various years. 2018 and 2019 figures from web page of Ningbo Statistics Bureau

According to data from China National Tourism Administration, during 2020, occupancy rate of five-star rated hotels in Ningbo was 60.35%. Average daily room rate was RMB452.1.

Hotels and tourism-related industries have been significantly affected by the outbreak of the COVID-19. Diving in the occupancy rate is the main reason for the plunge in the revenue of each available room. During the post-pandemic period, the average room rates in most areas have not came back to the level in previous years as expected. Considering the early 2021 resurgence of the COVID-19 in north China and the lockdown policy in some areas, the hotel performance in future will be impacted by the fluctuated demand of tourism and business. As a new business district in Ningbo, many private companies have located their headquarters in Yinzhou District and the business demand will be the main drive for the hotel performance in future.

## VALUATION REPORT

#### Property

5

New Century Grand Hotel Changchun, No. 2299 Jingyangda Road, Lvyuan District, Changchun, Jilin Province, the PRC Description and tenure

New Century Grand Hotel Changchun is a 13-storey hotel building erected upon a one-tier basement standing on a parcel of land with a site area of 9.795 sq m.

New Century Grand Hotel Changchun, a five-star hotel, was completed in October 2008 and has been operated since December 2008. New Century Grand Hotel Changchun currently provides 326 guest rooms, 130 car parking spaces (including loading/unloading spaces), food and beverage outlets, meeting rooms, a fitness centre with indoor swimming pool, banquet and function rooms and a business centre.

Pursuant to the Building Ownership Certificates, New Century Grand Hotel Changchun has a total gross floor area of 45,624.74 sq m with details as follows:

| Portion   | Gross Floor Area |
|-----------|------------------|
|           | (sq m)           |
| Hotel     | 38,753.40        |
| Dormitory | 3,764.34         |
| Basement  | 3,107.00         |
|           |                  |

Total

As advised by the REIT Manager, New Century Grand Hotel Changchun has a total operating area of approximately 31,985 sq m.

45,624.74

The land use rights of the Property have been granted to 長春開元鋭至投資管理有 限公司 (Changchun New Century Spearhead Investment Limited), a wholly-owned subsidiary of New Century REIT, for a term of 40 years until 14 October 2043 for hotel and catering use and 28 December 2046 for other commercial use.

#### Particulars of occupancy

As at the Valuation Date, the Property was operated as a hotel under a Hotel Lease and Management Agreement for a term of 10 years due to expire in July 2023 for a rent of 20% of the total operating revenue plus 34% of the gross operating profit.

The occupancy rate of the hotel in December 2020 was 60.1%.

Due to the impact of the Novel Coronavirus (COVID-19), the hotel operating income has decreased significantly. Based on the net operating income of 2020, the estimated net yield of the Property is 2.4%. Market value in existing state as at 31 December 2020

RMB325,000,000 (RENMINBI THREE HUNDRED TWENTY FIVE MILLION)

#### Notes:

## (1) Details of the room configuration are summarized as follows:

| Room Type                 | <b>Size</b><br>(sq m) | Number of Rooms<br>(Typical Floors) | Number of Rooms<br>(Executive Floors) |
|---------------------------|-----------------------|-------------------------------------|---------------------------------------|
| Standard Room/Deluxe Room | 35                    | 161                                 | 32                                    |
| Executive Room            | 35-48                 | 99                                  | 7                                     |
| Deluxe Suite              | 60                    | _                                   | 2                                     |
| Business Suite            | 70                    | 14                                  | -                                     |
| President Suite           | 208                   | _                                   | 1                                     |
| Apartment Room            | 35                    | 7                                   | -                                     |
| Apartment Suite           | 70                    | 3                                   | -                                     |
|                           |                       |                                     |                                       |
| Total                     |                       | 284                                 | 42                                    |

#### (2) Details of the facilities and amenities are summarized as follows:

| Food and Beverage Outlet        | Level        | Style         | Total Seating Area | Maximum Seating<br>Capacity |
|---------------------------------|--------------|---------------|--------------------|-----------------------------|
|                                 |              |               | (sq m)             |                             |
| Ibiza Bar                       | Level 1      | Bar           | 383                | 67                          |
| Yue Bar                         | Level 9      | Bar           | 300                | 38                          |
| German Bar                      | Level 1 Mezz | Bar           | 197                | 80                          |
| Prestige Club Lounge            | Level 15     | Bar           | 216.5              | 36                          |
| Weiyuan Cake Shop               | Level 1      | Bakery        | _                  | -                           |
| Xidu Court                      | Level 3      | Chinese boxes | 693.5 (18 boxes)   | 176                         |
| Junlanxuan                      | Level 3      | Chinese       | 250                | 60                          |
| Dome Cafe                       | Level 1      | Western       | 700                | 160                         |
|                                 |              |               |                    | Maximum Seating             |
| Function and Banquet Facilities | Level        | Style         | Total Seating Area | Capacity                    |
|                                 |              |               | (sq m)             |                             |
| New Century Hall                | Level 2      | Banquet       | 700                | 500                         |
| Mingdu Hall                     | Level 5      | Function      | 500                | 400                         |
| Chunhe Hall                     | Level 2      | Function      | 278                | 180                         |
| Chunyue Hall                    | Level 3      | Function      | 278                | 180                         |
| He Hall                         | Level 2      | Meeting room  | 68                 | 16                          |
| Gui Hall                        | Level 2      | Meeting room  | 68                 | 25                          |

The New Century Hall has a ceiling height of 3.4 meters.

| Other Amenities                     | Level              | Total Seating Area<br>(sq m) |
|-------------------------------------|--------------------|------------------------------|
| Business centre<br>Chess/Poker room | Level 1<br>Level 5 | 58<br>251                    |
| SPA                                 | B1                 | 569                          |
| Beauty salon                        | B1                 | 68                           |
| Swimming pool                       | B1                 | 708                          |
| Fitness room                        | B1                 | 115                          |
| Foot SPA                            | Level 5            | 87                           |
| Billiards room                      | B1                 | 79                           |
| VIP Lounge                          | B1                 | 72                           |
| Shower room                         | B1                 | 168                          |

(3) Pursuant to 2 Certificate for Real Estate Ownership-Ji (2020) Chang Chun Shi Bu Dong Chan Quan Di No. 1242925 and 1243822 issued by the Changchun Planning and Natural Resources Bureau on 18 August 2020, the land use rights with a total site area of 9,795 sq m and the building ownership with a total gross floor area of 45,624.40 sq m of the Property have been vested in 長春開元鋭至投資管理有限公司 (Changchun New Century Spearhead Investment Limited) for terms of 40 years due to expire on 28 December 2046 for other commercial use and 14 October 2043 for hotel and catering use respectively with details as follows:-

| Certificate No.                  | <b>Site Area</b><br>(sq m) | <b>GFA</b><br>(sq m)  | Land Use                                   | Expiry Date                         |
|----------------------------------|----------------------------|-----------------------|--------------------------------------------|-------------------------------------|
| (2020) 1242925<br>(2020) 1243822 | 6,688.00<br>3,107.00       | 41,860.40<br>3,764.34 | Hotel and catering<br>Other commercial use | 14 October 2043<br>28 December 2046 |
| Total                            | 9,795.00                   | 45,624.74             |                                            |                                     |

- (4) Pursuant to Main Creditor's Rights and Real Estate Mortgage Contract ZJKY-2020-Real Estate Mortgage Agreement, the property is subject to a mortgage for the period from 6 July 2020 to 6 July 2025 in favour of Industrial and Commercial Bank of China Limited Xiaoshan Branch (中國工 商銀行股份有限公司蕭山分行) for a loan amount of RMB325,250,000.
- (5) Pursuant to Business Licence No. 912201016616466264 dated 14 August 2019, 長春開元鋭至投資管理有限公司 (Changchun New Century Spearhead Investment Limited) was established on 13 November 2007 as a limited company with a registered capital of RMB120,000,000 for long-term operation.
- (6) We have prepared our valuation on the following assumptions:
  - (a) 長春開元鋭至投資管理有限公司 (Changchun New Century Spearhead Investment Limited) is in possession of a proper legal title to the Property and is entitled to transfer the Property with the residual term of land use rights at no extra land premium or other onerous payment payable to the government;
  - (b) all land premium, costs of public utilities, ancillary infrastructure fees and compensation for resettlement have been fully settled;
  - (c) the design and construction of the Property are in compliance with the local planning regulations and have been approved by the relevant authorities; and
  - (d) the Property may be disposed of freely to the purchasers at nil encumbrances.
- (7) The status of the title and grant of major approvals and licences in accordance with the information provided by the REIT Manager are as follows:

| State-owned Land Use Rights Certificate | Yes |
|-----------------------------------------|-----|
| Building Ownership Certificate          | Yes |
| Business Licence                        | Yes |

#### (8) Our key assumptions used in the DCF valuation are summarized as follows:

| (a) | Average daily room rate ("ADR")        | : | RMB400 for year 1                  |
|-----|----------------------------------------|---|------------------------------------|
| (b) | Annual growth in ADR                   | : | Stabilized at 4%                   |
| (C) | Occupancy rate on available room basis | : | Year 1 - 60%; Stabilized at 73%    |
| (d) | F&B revenue                            | : | Year 1 - 35% of gross revenue;     |
|     |                                        |   | Stabilized at 39% of gross revenue |
| (e) | FF&E provision                         | : | 2% of gross revenue                |
| (f) | Discount rate                          | : | 8.75%                              |
| (g) | Terminal growth rate                   | : | 4%                                 |
|     |                                        |   |                                    |

#### (9) Market Overview

Changchun is the capital and largest city of Jilin Province, located in the northeast part of China, in the center of the Songliao Plain. It is administered as a sub-provincial city with a registered population of 7.538 million in 2019. Known as China's Automobile City, Changchun is an important industrial base with a particular focus on the automotive sector.

The tourism and exhibition are the largest driver of the hotel demand. Due to the increasing purchasing power of the domestic middle-class in China and the development of high-speed railway, tourism demand is expected to have constant increase in the future.

The Property is located at junction of Jingyangda Road and Chunchengda Street in Lvyuan District of Changchun. It is far from the city centre, but the traffic is convenient. It is 45 minutes' away from Changchun Longjia International Airport and 15 minutes' away from Changchun Railway Station. The Property is adjacent to Changchun West Railway Station and Lvyuan District Government. It is close to China FAW Group and China Northern Automobile Trade Centre which offer a pool of plenty of customers.

#### Tourism Statistics, Changchun, 2009-2019

| 2009              | 2010              | 2011                                              | 2012                                                                    | 2013                                                                                                                                                                                | 2014                                                                                                                                                                                                                              | 2015                                                                                                                                                                                                                                                                            | 2016                                                                                                                                                                                                                                                                                                                          | 2017                                                                                                                                                                                                                                                                                                                                                                        | 2018                                                                                                                                                                                                                                                                                                                                                                                                                      | 2019                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | CAGR<br>(2009-<br>2019)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-------------------|-------------------|---------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 22,465<br>217,000 | 26,126<br>250,000 | 30,842<br>301,600                                 | 36,202<br>356,600                                                       | 41,917<br>378,000                                                                                                                                                                   | 49,058<br>394,500                                                                                                                                                                                                                 | 56,833<br>430,476                                                                                                                                                                                                                                                               | 66,552<br>452,000                                                                                                                                                                                                                                                                                                             | 77,813<br>465,000                                                                                                                                                                                                                                                                                                                                                           | 89,428<br>456,000                                                                                                                                                                                                                                                                                                                                                                                                         | 101,565<br>417,000                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 16.3%<br>6.7%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 116.25<br>28.450  | 137.48            | 169.74<br>43 165                                  | 233.79                                                                  | 243.06                                                                                                                                                                              | 289.00<br>85.120                                                                                                                                                                                                                  | 318.50<br>107.288                                                                                                                                                                                                                                                               | 343.98<br>134 110                                                                                                                                                                                                                                                                                                             | 356.02                                                                                                                                                                                                                                                                                                                                                                      | 300.61                                                                                                                                                                                                                                                                                                                                                                                                                    | 228.74                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 7.0%<br>22.6%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                   | 22,465<br>217,000 | 22,465 26,126<br>217,000 250,000<br>116.25 137.48 | 22,465 26,126 30,842<br>217,000 250,000 301,600<br>116.25 137.48 169.74 | 22,465         26,126         30,842         36,202           217,000         250,000         301,600         356,600           116.25         137.48         169.74         233.79 | 22,465         26,126         30,842         36,202         41,917           217,000         250,000         301,600         356,600         378,000           116.25         137.48         169.74         233.79         243.06 | 22,465         26,126         30,842         36,202         41,917         49,058           217,000         250,000         301,600         356,600         378,000         394,500           116.25         137.48         169.74         233.79         243.06         289.00 | 22,465         26,126         30,842         36,202         41,917         49,058         56,833           217,000         250,000         301,600         356,600         378,000         394,500         430,476           116.25         137.48         169.74         233.79         243.06         289.00         318.50 | 22,465         26,126         30,842         36,202         41,917         49,058         56,833         66,552           217,000         250,000         301,600         356,600         378,000         394,500         430,476         452,000           116.25         137.48         169.74         233.79         243.06         289.00         318.50         343.98 | 22,465         26,126         30,842         36,202         41,917         49,058         56,833         66,552         77,813           217,000         250,000         301,600         356,600         378,000         394,500         430,476         452,000         465,000           116.25         137.48         169.74         233.79         243.06         289.00         318.50         343.98         356.02 | 22,465         26,126         30,842         36,202         41,917         49,058         56,833         66,552         77,813         89,428           217,000         250,000         301,600         356,600         378,000         394,500         430,476         452,000         465,000         456,000           116.25         137.48         169.74         233.79         243.06         289.00         318.50         343.98         356.02         300.61 | 22,465         26,126         30,842         36,202         41,917         49,058         56,833         66,552         77,813         89,428         101,565           217,000         250,000         301,600         356,600         378,000         394,500         430,476         452,000         465,000         456,000         417,000           116.25         137.48         169.74         233.79         243.06         289.00         318.50         343.98         356.02         300.61         228.74 |

Source: Municipal Government of Changchun, data from Changchun Economic and Social Development Statistics in 2019

According to data from China National Tourism Administration, during 2020, occupancy rate of five-star rated hotels in Ningbo was 55.27%. Average daily room rate was RMB354.8.

Hotels and tourism-related industries have been significantly affected by the outbreak of the COVID-19. Diving in the occupancy rate is the main reason for the plunge in the revenue of each available room. During the post-pandemic period, the average room rates in most areas have not came back to the level in previous years as expected. Considering the early 2021 resurgence of the COVID-19 in north China and the lockdown policy in some areas, the hotel performance in future will be impacted by the fluctuated demand of tourism and business.

## VALUATION REPORT

#### Property

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New Century Grand Hotel Kaifeng, No. 1 Zhengkai Road, New District, Kaifeng, Henan Province, the PRC New Century Grand Hotel Kaifeng is a 7-storey hotel building standing on a parcel of land with a site area of approximately 44,289.38 sq m.

Description and tenure

New Century Grand Hotel Kaifeng, a five-star hotel, was completed in 2007. New Century Grand Hotel Kaifeng currently provides 356 guest rooms, 227 car parking spaces, food and beverage outlets, business centre, banquet and function rooms, a chess/poker room, a sauna centre, a SPA, a beauty salon, an indoor swimming pool, a KTV, a fitness centre and a shopping area.

According to Real Estate Title Certificate BFDCQZ No. 279060, New Century Grand Hotel Kaifeng has a total gross floor area of approximately 53,511.80 sq m.

| Portion           | Approximate<br>Gross Floor Area<br>(sq m) |
|-------------------|-------------------------------------------|
| Hotel<br>Basement | 51,611.80<br>1,900.00                     |
| Total             | 53,511.80                                 |

The land use rights of the Property have been granted to 開封開元名都大酒店有限公司 (New Century Grand Hotel Kaifeng Limited), a wholly-owned subsidiary of New Century REIT, for a term until 30 October 2044 for F&B and hotel use.

#### Particulars of occupancy

As at the Valuation Date, the Property was operated as a hotel under a Hotel Lease and Management Agreement for a term of 10 years due to expire in June 2025 for a rent of 20% of the total operating revenue plus 34% of the gross operating profit.

The occupancy rate of the hotel in December 2020 was 47.0%.

Apart from the general hotel operation, a total leasable area of 7,072 sq m has been occupied by various tenants under various lease agreements for terms of 1 to 20 years at a total monthly rent of approximately RMB278,500.

Due to the impact of the Novel Coronavirus (COVID-19), the hotel rental operating has decreased significantly. Based on the net operating income of 2020, the estimated net yield of the property is 3.1%. Market value in existing state as at 31 December 2020

RMB380,000,000 (RENMINBI THREE HUNDRED EIGHTY MILLION)

#### Notes:

## (1) Details of the room configuration are summarized as follows:

| Room Type          | Size<br>(sq m) | Number of Rooms |
|--------------------|----------------|-----------------|
| Twin Room          | 47-55          | 240             |
| Double Room        | 47-55          | 92              |
| Deluxe Suite       | 82-120         | 18              |
| New Century Suite  | 82-120         | 5               |
| Presidential Suite | 1,183          | 1               |
| Total              |                | 356             |

(2) Details of the facilities and amenities are summarized as follows:

| Food and Beverage Outlet        | Level   | Style           | <b>Total Seating Area</b><br>(sq m) | Maximum Seating<br>Capacity |
|---------------------------------|---------|-----------------|-------------------------------------|-----------------------------|
| Crystal Lounge Bar              | Level 2 | Lounge          | 220                                 | 52                          |
| Top Café                        | Level 1 | Western         | 545                                 | 135                         |
| Regency Palace                  | Level 1 | Chinese         | 257                                 | 72                          |
| Spring Pavilion                 | Level 1 | Chinese         | 905 (16 boxes)                      | 180                         |
| I MA RI GA WA                   | Level 1 | Japanese        | 152                                 | 56                          |
|                                 |         |                 |                                     | Maximum Seating             |
| Function and Banquet Facilities | Level   | Number of Rooms | Total Seating Area                  | Capacity                    |
|                                 |         |                 | (sq m)                              |                             |
| New Century Hall                | Level 3 | 1               | 906                                 | 1,000                       |
| VIP Room                        | Level 3 | 1               | 150                                 | 100                         |
| Min Du Hall                     | Level 2 | 1               | 356                                 | 400                         |
| Jin Ming Hall                   | Level 2 | 1               | 122                                 | 80                          |
| Yong Tai Hall                   | Level 2 | 1               | 83                                  | 50                          |
| Zhao Yang Hall                  | Level 2 | 1               | 83                                  | 50                          |
| Tian Bo Hall                    | Level 2 | 1               | 65                                  | 50                          |
| Shun Tian Hall                  | Level 2 | 1               | 65                                  | 50                          |
| Land Show Hall                  | Level 4 | 1               | 253                                 | 150                         |
| Other Amenities                 |         |                 | Level                               | Total Area                  |
|                                 |         |                 |                                     | (sq m)                      |
| Chess/poker room                |         |                 | Level 2                             | 320                         |
| Sauna Centre                    |         |                 | Level 1                             | 3,600                       |
| SPA                             |         |                 | Level 1                             | 404                         |
| Beauty Salon                    |         |                 | Level 1                             | 48                          |
| KTV                             |         |                 | Level 2                             | 1,800                       |
| Indoor swimming pool            |         |                 | Level 1                             | 763                         |
| Fitness Centre                  |         |                 | Level 1                             | 123                         |

(3) Pursuant to Real Estate Title Certificate BFDCQZ No. 279060 issued by Kaifeng Municipal People's Government on 29 June 2015, the land use rights of the Property and the building ownership of the Property have been vested in 開封開元名都大酒店有限公司 (New Century Grand Hotel Kaifeng Limited). The particulars as stipulated in the said certificate are summarized as follows:

| (a) | Owner            |   | 開封開元名都大酒店有限公司<br>(New Century Grand Hotel Kaifeng Limited) |
|-----|------------------|---|------------------------------------------------------------|
| (b) | Location         | : | South of Daliang Road                                      |
| (C) | Total Site Area  |   | 44,289.38 sq m                                             |
| (d) | Use              | : | Hotel                                                      |
| (e) | Land Use Term    | : | Expiring on 30 October 2044                                |
| (f) | Gross Floor Area | : | 53,511.80 sq m                                             |

- (4) Pursuant to Business Licence No. 914102000890404034 issued on 26 November 2018, 開封開元名都大酒店有限公司 (New Century Grand Hotel Kaifeng Limited) was established on 25 December 2013 as a limited company with a registered capital of RMB50,000,000 for an operation period commencing on 25 December 2013 and due to expire on 24 December 2033.
- (5) Pursuant to Maximum Amount Mortgage Agreement 2020 Xiao Shan Di Zi No. 0134(蕭山(抵)字 0134), which set out the ceiling of loan amount, the property is subject to a mortgage for the period from 28 June 2020 to 28 June 2030 in favour of Industrial and Commercial Bank of China Limited Xiaoshan Branch (中國工商銀行股份有限公司蕭山分行) for a maximum loan amount of RMB280,530,000.
- (6) We have prepared our valuation on the following assumptions:
  - (a) 開封開元名都大酒店有限公司 (New Century Grand Hotel Kaifeng Limited) is in possession of a proper legal title to the Property and is entitled to transfer the Property with the residual term of land use rights at no extra land premium or other onerous payment payable to the government;
  - (b) all land premium, costs of public utilities, ancillary infrastructure fees and compensation for resettlement have been fully settled;
  - (c) the design and construction of the Property are in compliance with the local planning regulations and have been approved by the relevant authorities; and
  - (d) the Property may be disposed of freely to the purchasers at nil encumbrances.
- (7) The status of the title and grant of major approvals and licences in accordance with the information provided by the REIT Manager are as follows:

| Real Estate Title Certificate | Yes |
|-------------------------------|-----|
| Business Licence              | Yes |

(8) Our key assumptions used in the DCF valuation are summarized as follows:

| (a) | Average daily room rate ("ADR")        | : | RMB500 for year 1                           |
|-----|----------------------------------------|---|---------------------------------------------|
| (b) | Annual growth in ADR                   | : | Stabilized at 4%                            |
| (C) | Occupancy rate on available room basis | : | Year 1 – 55%; Stabilized at 68% from Year 5 |
| (d) | F&B revenue                            | : | Year 1 – 37% of gross revenue;              |
|     |                                        |   | Stabilized at 39% of gross revenue          |
| (e) | FF&E provision                         | : | 2% of gross revenue                         |
| (f) | Discount rate                          | : | 9.25%                                       |
| (g) | Terminal growth rate                   | : | 4%                                          |
|     |                                        |   |                                             |

# **VALUATION REPORT**

#### (9) Market Overview

Kaifeng is a prefecture-level city in east-central Henan Province. Historically it was once the capital of the Northern Song Dynasty. Located along the southern bank of the Yellow River, it borders the provincial capital of Zhengzhou to the west, Xinxiang to the northwest, Shangqiu to the east, Zhoukou to the southeast, Xuchang to the southwest, and Shandong Province to the northeast. Kaifeng covers a total area of 6,444 sq km administering five districts and five counties. According to the Kaifeng Statistics Bureau, the total population at the end of 2019 was approximately 5.28 million of which 4.58 million were permanent residents of Kaifeng.

The Property is located in the development zone of Kaifeng. It is close to the Zheng-Kai Highway which ensures easy access to the key areas of the city. It takes only half an hour to Zhengzhou City, 50 minutes to Xinzheng International Airport and 15 minutes to any scenic spots of Kaifeng by car. The largest hotel demand generator for Kaifeng is corporate guests. Overall, the long history and the splendid culture have made the city famous as the ancient capital of the seven dynasties in Chinese history. There are 213 sights and antiquities in Kaifeng, such as Qingming Riverside Landscape Garden, Baogong Temple, Tie Tower, Fan Tower, Imperial Street of Song Dynasty and so on, which benefits and promotes the tourism development of the city considerably. The year 2019 saw 79.60 million domestic and inbound visitors to Kaifeng, increased by 16.9% y-o-y. The revenue from domestic and inbound tourism totalled RMB71.35 billion, a year-on-year increase of 18.5%. Average daily room rate was RMB386.3.

#### Tourism Statistics, Kaifeng, 2009-2019

|                                                                                    | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | CAGR<br>(2009-<br>2019) |
|------------------------------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------------------------|
| Domestic and Inbound Visitor<br>Arrivals (million)<br>Total Gross Tourism Receipts | 30.95 | 34.69 | 39.02 | 44.16 | 49.90 | 39.70 | 44.92 | 51.07 | 58.63 | 68.07 | 79.60 | 9.91%                   |
| (RMB billion)                                                                      | 10.81 | 12.84 | 15.52 | 18.05 | 20.78 | 19.26 | 24.51 | 39.86 | 48.32 | 60.22 | 71.35 | 20.77%                  |

Source: Kaifeng Statistics Bureau

Hotels and tourism-related industries have been significantly affected by the outbreak of the COVID-19. Diving in the occupancy rate is the main reason for the plunge in the revenue of each available room. During the post-pandemic period, the average room rates in most areas have not came back to the level in previous years as expected. Considering the early 2021 resurgence of the COVID-19 in north China and the lockdown policy in some areas, the hotel performance in future will be impacted by the fluctuated demand of tourism and business.



羅兵咸永道

### **INDEPENDENT AUDITOR'S REPORT**

#### To the Unitholders of New Century Real Estate Investment Trust

(a Hong Kong collective investment scheme authorised under Section 104 of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong))

#### Opinion

#### What we have audited

The consolidated financial statements of New Century Real Estate Investment Trust (the "**New Century REIT**") and its subsidiaries (together, the "**Group**") set out on pages 114 to 173, which comprise:

- the consolidated balance sheet as at 31 December 2020;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated distribution statement for the year then ended;
- the consolidated statement of changes in net assets attributable to unitholders and equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

#### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial disposition of the Group as at 31 December 2020, and of its consolidated financial transactions and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("**IFRS**").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("**ISAs**"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com

#### Independence

We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants ("**IESBA Code**"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter identified in our audit relates to "Valuation of investment properties":

#### **Key Audit Matter**

How our audit addressed the Key Audit Matter

#### Valuation of investment properties

Refer to Note 4(a) "Estimation of fair value of investment properties" and Note 12 "Investment properties" to the consolidated financial statements.

The valuation of the Group's investment properties is a key component of the net assets value attributable to unitholders and underpins the Group's results for the year. The aggregate value of the Group's investment properties as at 31 December 2020 recorded in the consolidated balance sheet was RMB3,997 million including the fair value losses of approximately RMB615 million for the year.

The valuation of the Group's investment properties is inherently subjective due to, among other factors, the individual nature of each investment property, its location and the expected future rentals for that particular property.

The management of New Century Asset Management Limited (the "**REIT Manager**") adopted the valuation report issued by a principal valuer (the "**Principal Valuer**") which was engaged by the Group. Our audit procedures in relation to the valuation of the Group's investment properties included the following:

- We obtained an understanding of the REIT Manager's internal control and assessment and measurement process of the valuation of investment properties, and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty and level of other inherent risk factors, such as complexity, subjectivity, changes and susceptibility to management bias or fraud.
- We evaluated and validated the policies, processes and controls adopted by the REIT Manager in relation to the valuation of investment properties.
- We assessed the Principal Valuer's qualifications and expertise and read its terms of engagement with the Group to determine whether there were any matters that might have affected their objectivity or may have imposed scope limitations upon their work.
- We read the Principal Valuer's valuation report which confirmed that the valuation was prepared in accordance with the respective valuation standards and in compliance with the Code on Real Estate Investment Trusts issued by the Hong Kong Securities and Futures Commission (the "REIT Code").

### Key Audit Matter

#### How our audit addressed the Key Audit Matter

#### Valuation of investment properties (continued)

In determining the property valuation, the Principal Valuer took into account property-specific information such as the current lease agreements and rental income in the valuation process as described in Note 12 to the consolidated financial statements. Discounted cash flow ("**DCF**") approach was adopted in the property valuation. The key inputs and assumptions used in the valuation models included future rental cash inflows, discount rates, maintenance costs and terminal growth rate.

We focused on auditing the valuation of investment properties because the estimation of fair values of investment properties is subject to high degree of estimation uncertainty. The inherent risk in relation to the assessment and determination of the fair values of investment properties is considered significant due to the complexity of the methods, subjectivity of significant assumptions used, and/or significant judgements involved in selecting data.

- We involved our experts during the audit of this area. We discussed with the REIT Manager and the Principal Valuer to understand the reasonableness of the valuation methodologies and the models and key assumptions used by the Principal Valuer. We compared the estimates and assumptions used by the Principal Valuer against published industry benchmarks and comparable market transactions. We evaluated whether there was any inappropriate assumptions in light of the evidence provided by the Principal Valuer.
- We performed the test on the data used by the Principal Valuer in valuation, including key terms of lease agreements, rental income schedules and etc., by agreeing to relative supporting documents.

Based on our audit procedures performed, we considered that the methodologies, significant assumptions and data used by the REIT Manager in the assessment of the valuation of investment properties were supported by the obtained evidence.

#### **Other Information**

The REIT Manager is responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the REIT Manager and Audit Committee for the Consolidated Financial Statements

The REIT Manager is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS, and for such internal control as the REIT Manager determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the REIT Manager is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the REIT Manager either intends to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

In addition, the REIT Manager is required to ensure that the consolidated financial statements have been properly prepared in accordance with the relevant provisions of the trust deed dated 10 June 2013 and as amended by the supplemental trust deeds dated 20 June 2013 and 15 June 2015 (the "**Trust Deed**"), and the relevant disclosure provisions of Appendix C of the REIT Code.

The audit committee of the REIT Manager is responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. In addition, we are required to assess whether the consolidated financial statements of the Group have been properly prepared, in all material respects, in accordance with the relevant provisions of the Trust Deed and the relevant disclosure provisions of Appendix C of the REIT Code.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
  resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
  omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the REIT Manager.
- conclude on the appropriateness of the REIT Manager's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with the audit committee all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on matters under the relevant provisions of the Trust Deed and the relevant disclosure provisions of Appendix C of the REIT Code

In our opinion, the consolidated financial statements have been properly prepared, in all material respects, in accordance with the relevant provisions of the Trust Deed and the relevant disclosure provisions of Appendix C of the REIT Code.

The engagement partner on the audit resulting in this independent auditor's report is Mr. Mang, Kwong Fung, Frederick.

## PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 31 March 2021

# **CONSOLIDATED INCOME STATEMENT**

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

|                                                         |       | Year ended 31 I                                                                                                                 | 1 December |  |
|---------------------------------------------------------|-------|---------------------------------------------------------------------------------------------------------------------------------|------------|--|
|                                                         | Notes | 2020                                                                                                                            | 2019       |  |
|                                                         |       | RMB'000                                                                                                                         | RMB'000    |  |
| Revenue                                                 | 6     | 214,328                                                                                                                         | 254,881    |  |
| Operating expenses                                      | 7     | (43,545)                                                                                                                        | (55,135)   |  |
| Other (losses)/gains – net                              | 9     | (40,906)                                                                                                                        | 62,914     |  |
| Change in fair values of investment properties          | 12    | (615,130)                                                                                                                       | (120,094)  |  |
| Operating (loss)/profit                                 |       | (485,253)                                                                                                                       | 142,566    |  |
| Finance income                                          | 10    | 5,027                                                                                                                           | 4,913      |  |
| Finance costs                                           | 10    | (169,101)                                                                                                                       | (155,379)  |  |
| Finance costs – net                                     |       | (164,074)                                                                                                                       | (150,466)  |  |
| Loss before taxation and transactions with unitholders  |       | (649,327)                                                                                                                       | (7,900)    |  |
| Income tax credit/(expense)                             | 11    | 101,414                                                                                                                         | (28,784)   |  |
| Loss after taxation for the year,                       |       |                                                                                                                                 |            |  |
| before transactions with unitholders                    |       | (547,913)                                                                                                                       | (36,684)   |  |
| Loss attributable to unitholders                        |       | (545.541)                                                                                                                       | (37,502)   |  |
| (Loss)/profit attributable to non-controlling interests |       | RMB'000<br>214,328<br>(43,545)<br>(40,906)<br>(615,130)<br>(485,253)<br>5,027<br>(169,101)<br>(164,074)<br>(649,327)<br>101,414 | 818        |  |
|                                                         |       | (547,913)                                                                                                                       | (36,684)   |  |

The above consolidated income statement should be read in conjunction with the accompanying notes.

# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

|                                                                                                                | Attributable to                                                      |                                                                  |                                                                     |                                         |  |  |  |
|----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|------------------------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------|--|--|--|
|                                                                                                                | Unitholders<br>before<br>transactions<br>with unitholders<br>RMB'000 | Transactions<br>with unitholders<br><i>(Note (i))</i><br>RMB'000 | Unitholders<br>after<br>transactions<br>with unitholders<br>RMB'000 | Non-controlling<br>interests<br>RMB'000 |  |  |  |
| (Loss)/profit for the year ended 31 December 2019                                                              | (37,502)                                                             | 36,825                                                           | (677)                                                               | 818                                     |  |  |  |
| Other comprehensive income:<br>Item that may be reclassified subsequently to<br>consolidated income statement: |                                                                      |                                                                  |                                                                     |                                         |  |  |  |
| Exchange gains on translation of financial statements                                                          | 677                                                                  | _                                                                | 677                                                                 | _                                       |  |  |  |
| Total comprehensive (loss)/income for the year ended 31 December 2019 (Note (ii))                              | (36,825)                                                             | 36,825                                                           | _                                                                   | 818                                     |  |  |  |
| (Loss)/profit for the year ended 31 December 2020                                                              | (545,541)                                                            | 545,104                                                          | (437)                                                               | (2,372)                                 |  |  |  |
| Other comprehensive income:<br>Item that may be reclassified subsequently to<br>consolidated income statement: |                                                                      |                                                                  |                                                                     |                                         |  |  |  |
| Exchange gains on translation of financial statements                                                          | <b>437</b>                                                           | -                                                                | 437                                                                 | -                                       |  |  |  |
| Total comprehensive (loss)/income for the year<br>ended 31 December 2020 (Note (ii))                           | (545,104)                                                            | 545,104                                                          | -                                                                   | (2,372)                                 |  |  |  |

Notes:

(i) Transactions with unitholders comprise total (loss)/profit and other comprehensive (loss)/income attributable to unitholders for the year.

(ii) In accordance with the trust deed dated 10 June 2013 and as amended by the supplemental trust deeds dated 20 June 2013 and 15 June 2015 (the "Trust Deed"), New Century Real Estate Investment Trust ("New Century REIT") is required to distribute to unitholders not less than 90% of total distributable income for each financial year. Accordingly, the units contain contractual obligations of the trust to pay cash distributions and also upon termination of the trust, to share all net cash proceeds derived from the sales or realisation of the assets of the trust less any liabilities, in accordance with their proportionate interests in the trust at the date of the termination. The unitholders' funds are therefore classified as a financial liability rather than equity in accordance with International Financial Reporting Standards ("IFRS") issued by International Accounting Standards Board ("IASB"). Consistent with unitholders' funds being classified as a financial liability, the distribution to unitholders, excluding issuance of new units and transactions with controlling shareholders, are part of finance costs.

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# **CONSOLIDATED BALANCE SHEET**

As at 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

|                                             |       | As at 31 De | cember    |
|---------------------------------------------|-------|-------------|-----------|
|                                             | Notes | 2020        | 2019      |
|                                             |       | RMB'000     | RMB'000   |
| Non-current assets                          |       |             |           |
| Investment properties                       | 12    | 3,997,000   | 4,612,000 |
| Goodwill                                    | 13    | 7,987       | 7,987     |
| Other long-term assets                      | 14    | 1,730       | 13,036    |
|                                             |       | 4,006,717   | 4,633,023 |
| Current assets                              |       |             |           |
| Trade and other receivables and prepayments | 15    | 15,369      | 7,531     |
| Amounts due from related parties            | 26(c) | 68,148      | 30,836    |
| Derivative financial instruments            | 18    | -           | 6,497     |
| Restricted cash                             | 16    | 181,528     | 504,978   |
| Cash and cash equivalents                   | 16    | 98,095      | 194,062   |
|                                             |       | 363,140     | 743,904   |
| Total Assets                                |       | 4,369,857   | 5,376,927 |
| Current liabilities                         |       |             |           |
| Trade and other payables                    | 17    | 35,542      | 46,605    |
| Amounts due to related parties              | 26(c) | 55,162      | 56,702    |
| Current income tax liabilities              |       | 21,679      | 14,641    |
| Deferred income                             | 19    | 2,335       | 2,741     |
| Borrowings                                  | 20    | 208,229     | 294,434   |
|                                             |       | 322,947     | 415,123   |

# **CONSOLIDATED BALANCE SHEET**

As at 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

|                                                                        |                  | As at 31 De            | ecember                |
|------------------------------------------------------------------------|------------------|------------------------|------------------------|
|                                                                        | Notes            | 2020                   | 2019                   |
|                                                                        |                  | RMB'000                | RMB'000                |
| Non-current liabilities, other than net assets                         |                  |                        |                        |
| attributable to unitholders                                            |                  |                        |                        |
| Borrowings                                                             | 20               | 1,527,809              | 1,805,789              |
| Loan due to a related party                                            | 26(c)            | 60,000                 | -                      |
| Deferred income tax liabilities                                        | 21               | 760,535                | 896,462                |
|                                                                        |                  | 2,348,344              | 2,702,251              |
| Total liabilities, excluding net assets attributable                   | e to unitholders | 2,671,291              | 3,117,374              |
| Non-controlling interests                                              |                  | 05 700                 |                        |
| Non-controlling interests                                              |                  | 25,732                 | 29,473                 |
| Net assets attributable to unitholders                                 | 22               | 1,672,834              | 29,473                 |
|                                                                        | 22               |                        |                        |
| Net assets attributable to unitholders<br>Total equity and liabilities | 22               | 1,672,834<br>4,369,857 | 2,230,080<br>5,376,927 |
| Net assets attributable to unitholders                                 | 22               | 1,672,834              | 2,230,080              |
| Net assets attributable to unitholders<br>Total equity and liabilities | 22               | 1,672,834<br>4,369,857 | 2,230,080<br>5,376,927 |

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

The consolidated financial statements on pages 114 to 173 were approved by the board of directors of the REIT Manager on 31 March 2021 and were signed on its behalf.

Jin Wenjie Chairman Ho Wai Chu Executive Director

# **CONSOLIDATED DISTRIBUTION STATEMENT**

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

|                                                                                                              | Year ended 31<br>2020 | December<br>2019 |
|--------------------------------------------------------------------------------------------------------------|-----------------------|------------------|
|                                                                                                              | RMB'000               | RMB'000          |
| Loss attributable to unitholders                                                                             | (545,541)             | (37,502          |
|                                                                                                              |                       |                  |
| Adjustments for the total distributable income:<br>– Unrealised net foreign exchange losses (Notes 9 and 10) | 1,433                 | 32,848           |
| <ul> <li>Deferred taxation in respect of investment properties and</li> </ul>                                | 1,400                 | 02,040           |
| tax losses attributable to unitholders                                                                       | (139,837)             | (15,467          |
| <ul> <li>Amortisation of transaction costs of the bank borrowings (Note 10)</li> </ul>                       | 48,879                | 28,531           |
| <ul> <li>REIT Manager fee payable in units in lieu of cash (Note 8)</li> </ul>                               | 20,405                | 12,301           |
| <ul> <li>Fair value losses on outstanding derivative financial instruments (Note 9)</li> </ul>               | -                     | 7,718            |
| <ul> <li>Fair value change on investment properties attributable to unitholders</li> </ul>                   | 610,269               | 119,055          |
| - Gain on disposal of a subsidiary                                                                           | -                     | (69,653          |
| <ul> <li>Accumulated realised foreign exchange losses on</li> </ul>                                          |                       | (00,000          |
| the bank borrowings which were repaid during the year <i>(iv)</i>                                            | (195,481)             | (8,954           |
| <ul> <li>Accumulated realised fair value gains upon the settlement of</li> </ul>                             | (100,101)             | (0,001           |
| derivative financial instruments <i>(iv)</i>                                                                 | 6,497                 | _                |
|                                                                                                              | -,                    |                  |
| Total (adjusted loss)/distributable income for the year (i)                                                  | (193,376)             | 68,877           |
|                                                                                                              |                       | ,                |
| Interim distribution period                                                                                  |                       |                  |
| Interim distributable income                                                                                 | -                     | 37,584           |
| Pay-out ratio <i>(ii)</i>                                                                                    | -                     | 90%              |
| Distributable income for interim period                                                                      | _                     | 33,826           |
| Total distribution for interim period                                                                        | -                     | 33,826           |
|                                                                                                              |                       |                  |
| Final distribution period                                                                                    |                       |                  |
| Total distributable income for the year                                                                      | -                     | 68,877           |
| Less: total distributable income for interim period                                                          | -                     | (37,584          |
| Distributable income for second half year                                                                    | _                     | 31,293           |
| Pay-out ratio ( <i>ii</i> )                                                                                  | _                     | 90%              |
| Distributable income declared and to be paid for second half year                                            | _                     | 28,163           |
|                                                                                                              |                       | 20,100           |
| Total distribution declared for second half year                                                             | -                     | 28,163           |
| Distribution per unit (RMB) <i>(iii)</i>                                                                     |                       |                  |
| <ul> <li>Interim distribution per unit</li> </ul>                                                            | _                     | RMB0.0350        |
| - Final distribution per unit                                                                                | _                     | RMB0.0290        |
|                                                                                                              |                       | 1 11010200       |
|                                                                                                              | _                     | RMB0.0640        |
|                                                                                                              |                       |                  |

# **CONSOLIDATED DISTRIBUTION STATEMENT**

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

Notes:

- (i) Under the terms of the Trust Deed, the total (adjusted loss)/distributable income is the consolidated profit or loss after income tax attributable to unitholders adjusted to eliminate the effects of certain non-cash and other adjustments which have been recorded in the consolidated income statement for the relevant year.
- (ii) In accordance with the Trust Deed, New Century REIT is required to distribute to unitholders not less than 90% of its total distributable income for each financial year.

The REIT Manager has resolved no dividend to be declared and distributed for the year ended 31 December 2020 as there was an adjusted loss for the year (2019: 90% of New Century REIT's total distributable income was declared and distributed).

(iii) No interim and final distribution were declared by the board of directors of the REIT Manager for the year ended 31 December 2020.

The interim distribution per unit of RMB0.0350 for the period from 1 January 2019 to 30 June 2019 is calculated by dividing total interim distribution paid to unitholders of RMB33,826,000 by 966,935,143 units in issue as at 30 June 2019. The final distribution per unit of RMB0.0290 for the period from 1 July 2019 to 31 December 2019 is calculated by dividing total final distribution paid to unitholders of RMB28,163,000 by 971,128,484 units in issue as at 31 December 2019.

(iv) The accumulated unrealised foreign exchanges losses on the bank borrowings and the accumulated unrealised fair value gains on the outstanding derivative financial instruments adjusted previously in the consolidated distribution statement have been realised and added back in the year when they were repaid or settled.

# CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO UNITHOLDERS AND EQUITY

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

|                                                 | Notes | Net assets<br>attributable to<br>unitholders<br>RMB'000 | Equity<br>Non-controlling<br>interests<br>RMB'000 | Total<br>RMB'000 |
|-------------------------------------------------|-------|---------------------------------------------------------|---------------------------------------------------|------------------|
| As at 1 January 2019                            |       | 2,334,110                                               | 34,248                                            | 2,368,358        |
| (Loss)/profit for the year                      |       | (37,502)                                                | 818                                               | (36,684)         |
| Issuance of new units                           | 22    | 12,914                                                  | -                                                 | 12,914           |
| Units bought back for cancellation              | 22    | (415)                                                   | -                                                 | (415)            |
| Distributions paid to unitholders               | 22    | (79,704)                                                | _                                                 | (79,704)         |
| Dividends declared to non-controlling interests |       | _                                                       | (5,593)                                           | (5,593)          |
| Other comprehensive income                      |       |                                                         |                                                   |                  |
| - exchange reserve                              | 22    | 677                                                     | _                                                 | 677              |
| As at 31 December 2019                          |       | 2,230,080                                               | 29,473                                            | 2,259,553        |
| As at 1 January 2020                            |       | 2,230,080                                               | 29,473                                            | 2,259,553        |
| Loss for the year                               |       | (545,541)                                               | (2,372)                                           | (547,913)        |
| Issuance of new units                           | 22    | 16,021                                                  | -                                                 | 16,021           |
| Distributions paid to unitholders               | 22    | (28,163)                                                | -                                                 | (28,163)         |
| Dividends declared to non-controlling interests |       | -                                                       | (1,369)                                           | (1,369)          |
| Other comprehensive income                      |       |                                                         |                                                   |                  |
| - exchange reserve                              | 22    | 437                                                     | _                                                 | 437              |
| As at 31 December 2020                          |       | 1,672,834                                               | 25,732                                            | 1,698,566        |

The above consolidated statement of changes in net assets attributable to unitholders and equity should be read in conjunction with the accompanying notes.

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

|                                                        |        | Year ended 31 | December   |
|--------------------------------------------------------|--------|---------------|------------|
|                                                        | Notes  | 2020          | 2019       |
|                                                        |        | RMB'000       | RMB'000    |
| Cook flows from an arching activities                  |        |               |            |
| Cash flows from operating activities                   | O(4/z) | 100.000       | 000.000    |
| Cash generated from operations                         | 24(a)  | 138,069       | 200,936    |
| Interest paid                                          |        | (103,759)     | (87,325    |
| Income tax paid                                        |        | (28,231)      | (53,208    |
| Net cash generated from operating activities           |        | 6,079         | 60,403     |
| Cash flows from investing activities                   |        |               |            |
| Purchase of financial assets at fair value through     |        |               |            |
| profit or loss ("FVPL")                                |        | (40,000)      | -          |
| Proceeds from sale of financial assets at FVPL         |        | 40,064        | _          |
| Additions of investment properties                     |        | (390)         | (2,735     |
| Net cash inflow from disposal of a subsidiary          |        | (,            | 280,769    |
|                                                        |        | (000)         | 070.004    |
| Net cash (used in)/generated from investing activities |        | (326)         | 278,034    |
| Cash flows from financing activities                   |        |               |            |
| Changes of restricted cash pledged for borrowings      | 16     | 323,450       | (243,237   |
| Interest received from restricted cash                 |        | 5,128         | 8,249      |
| Proceeds from bank borrowings                          |        | 1,737,088     | 2,058,928  |
| Repayment of bank borrowings                           |        | (2,164,377)   | (2,226,215 |
| Proceeds from related parties' loan                    | 26(b)  | 848,100       | -          |
| Repayment of a related party loan                      | 26(b)  | (788,100)     | -          |
| Net proceeds from issuance of units                    | 22     | 16,021        | 12,914     |
| Distributions paid to unitholders                      | 22     | (28,163)      | (79,704    |
| Dividends paid to non-controlling interests            |        | -             | (4,441     |
| Units bought back for cancellation                     | 22     | -             | (415       |
| Settlement of derivative financial instruments         |        | (41,491)      | _          |
| Payment of other financing costs                       |        | (7,950)       | (6,175     |
| Net cash used in financing activities                  |        | (100,294)     | (480,096   |
| Net decrease in cash and cash equivalents              |        | (94,541)      | (141,659   |
| Cash and cash equivalents at beginning of the year     | 16     | 194,062       | 332,373    |
| Exchange (losses)/gains on cash and cash equivalents   |        | (1,426)       | 3,348      |
| Cash and cash equivalents at end of the year           | 16     | 98,095        | 194,062    |

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### **1 GENERAL INFORMATION**

New Century Real Estate Investment Trust ("**New Century REIT**") and its subsidiaries (together, the "**Group**") are mainly engaged in the leasing of the hotel properties in Mainland China ("**China**" or the "**PRC**").

New Century REIT is a Hong Kong collective investment scheme constituted as a unit trust authorised under section 104 of the Securities and Futures Ordinance and was established under the Trust Deed made between the REIT Manager and DB Trustees (Hong Kong) Limited (the "**Trustee**").

The address of the registered office of the REIT Manager is Unit 4706, 47th Floor, The Center, 99 Queen's Road Central, Hong Kong.

New Century REIT was listed on The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") on 10 July 2013 ("**date of listing**") and commenced its operation upon listing.

These consolidated financial statements are presented in Renminbi ("**RMB**"), which is also the functional currency of the Group. These consolidated financial statements have been approved for issue by the board of directors of the REIT Manager on 31 March 2021.

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with IFRS, the relevant provisions of the Trust Deed and Appendix C of the Code on Real Estate Investment Trusts issued by Securities and Futures Commission of Hong Kong (the "**REIT Code**"). The consolidated financial statements have been prepared on a historical cost basis, except for the investment properties and derivative financial instruments, which are measured at fair value.

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires the directors of the REIT Manager to exercise their judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (Continued)

### (i) New and amended standards adopted by the Group

The following standards and interpretations apply for the first time to financial reporting periods commencing on or after 1 January 2020, and have been adopted by the Group:

| Amendments to IAS 1 and IAS 8           | Definition of Material                               |
|-----------------------------------------|------------------------------------------------------|
| Amendments to IFRS 3                    | Definition of a Business                             |
| Amendments to IFRS 9, IAS 39 and IFRS 7 | Interest Rate Benchmark Reform                       |
| Revised conceptual framework            | Revised Conceptual Framework for Financial Reporting |
| Amendments to IFRS 16                   | Covid-19-Related Rent Concessions                    |

The Group had adopted Amendments to IFRS 16 and after the assessment on the impact of the adoption, the Group did not need to make any adjustments to the accounting for assets held as lessor. The other amendments and interpretations did not have any significant financial impact on the results and financial position of the Group.

#### (ii) New standards and interpretations not yet adopted by the Group

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2020 reporting periods and have not been early adopted by the Group. These standards are not expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

|                                                         |                                                                                          | Effective for annual<br>periods beginning on<br>or after |
|---------------------------------------------------------|------------------------------------------------------------------------------------------|----------------------------------------------------------|
| IFRS 17                                                 | Insurance Contracts                                                                      | 1 January 2023                                           |
| Amendments to HKAS 1                                    | Classification of Liabilities as Current or<br>Non-current                               | 1 January 2023                                           |
| Amendments to HKAS 16                                   | Property, Plant and Equipment: Proceeds<br>Before Intended Use                           | 1 January 2022                                           |
| Amendments to HKFRS 3                                   | Reference to the Conceptual Framework                                                    | 1 January 2022                                           |
| Amendments to HKAS 37                                   | Onerous Contracts – Cost of Fulfilling a<br>Contract                                     | 1 January 2022                                           |
| Annual Improvements to<br>HKFRS Standards 2018-<br>2020 | Annual Improvements to HKFRS Standards 2018-2020                                         | 1 January 2022                                           |
| Amendments to HKFRS 10<br>and HKAS 28                   | Sale or Contribution of Assets Between an<br>Investor and Its Associate or Joint Venture | To be determined                                         |

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.2 Principles of consolidation and equity accounting

#### (a) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity where the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Group (refer to Note 2.3).

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated balance sheet respectively.

#### (b) Changes in ownership interests

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of the Group.

When the Group ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income ("**OCI**") in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in OCI are reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs.

If the ownership interest in a joint venture or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in OCI are reclassified to profit or loss where appropriate.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.3 Business Combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred;
- liabilities incurred to the former owners of the acquired business;
- equity interests issued by the Group;
- fair value of any asset or liability resulting from a contingent consideration arrangement, and;
- fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognised any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred;
- amount of any non-controlling interest in the acquired entity, and;
- acquisition-date fair value of any previous equity interest in the acquired entity.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.3 Business Combinations (Continued)

Over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions. Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

#### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the senior executive management that makes strategic decisions.

#### 2.5 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in RMB, which is the Group's functional and presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the statement of profit or loss within "finance income or finance costs". All other foreign exchange gains and losses are presented in the statement of profit or loss within "Other (losses)/gains – net".

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.5 Foreign currency translation (Continued)

#### (b) Transactions and balances (Continued)

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equities classified as fair value through OCI are recognised in OCI.

#### (c) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (ii) income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (iii) all resulting currency translation differences a recognised in OCI.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in OCI. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

#### (d) Disposal of foreign operation and partial disposal

On the disposal of a foreign operation (that is, a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal involving loss of joint control over a joint venture that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the currency translation differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss.

In the case of a partial disposal that does not result in the Group losing control over a subsidiary that includes a foreign operation, the proportionate share of accumulated currency translation differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (that is, reductions in the group's ownership interest in associates or joint ventures that do not result in the group losing significant influence or joint control), the proportionate share of the accumulated exchange difference is reclassified to profit or loss.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.6 Investment properties

Investment properties, principally comprising leasehold land, freehold land, buildings and related equipment, is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the Group. Investment properties are initially measured at cost, including related transaction costs and where applicable borrowing costs. After initial recognition, investment properties are carried at fair value, representing open market value determined at each reporting date by external valuers. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If the information is not available, the Group uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections. Changes in fair values are presented in statement of profit or loss.

#### 2.7 Intangible assets

#### Goodwill

Goodwill is measured as described in Note 2.3. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units ("CGU(s)") for the purpose of impairment testing. The allocation is made to those CGUs or groups of CGUs that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes.

#### 2.8 Impairment of non-financial assets

Assets that have an indefinite useful life, for example goodwill, are not subject to amortisation, which are at least tested annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets that are subject to amortisation are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable CGUs. Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.9 Investments and other financial assets

#### (a) Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through OCI or through profit or loss), and;
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI.

For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income ("**FVOCI**").

The Group reclassifies debt instruments when and only when its business model for managing those assets changes.

#### (b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### (c) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at FVPL, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.9 Investments and other financial assets (Continued)

#### (c) Measurement (Continued)

#### Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are two measurement categories into which the Group classifies its debt instruments:

- (i) Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses) together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the statement of profit or loss.
- (ii) FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment expenses are presented as separate line item in the statement of profit or loss.
- (iii) FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt instrument that is subsequently measured at FVPL is recognised in profit or loss and presented net within other gains/(losses) in the period in which it arises.

#### Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in other gains/(losses) in the consolidated income statement as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.9 Investments and other financial assets (Continued)

#### (d) Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables, and the identified impairment loss was immaterial, while cash and cash equivalents and other receivables are also subject to the impairment requirements of IFRS 9 and the identified loss was immaterial. See Note 3.1(b) for details.

#### 2.10 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where the Group currently has a legally enforceable right to offset the recognised amounts, and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The Group has also entered arrangements that do not meet the criteria for offsetting but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or the termination of a contract.

#### 2.11 Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value at the end of each reporting period. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

In 2020 and 2019, the Group did not designate any derivatives as hedging instruments.

#### 2.12 Trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value and subsequently measured at amortised cost using the effective interest method. See Note 2.9(d) and Note 15 for the Group's impairment policies.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.13 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Restricted cash is excluded from cash and cash equivalents.

#### 2.14 Restricted cash

Restricted cash represents guaranteed deposits in a separate reserve account to be pledged to the bank and bankers' guarantee or as security deposits under bank borrowing agreement. Such restricted cash will be released when the Group repays the related trade facilities or bank loans.

#### 2.15 Trade and other payables

Trade payables are obligations to pay for construction or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.16 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

Borrowings are classified as current liabilities if the loan agreements include an overriding repayment on demand clause, which gives the lender the right to demand repayment at any time at their sole discretion, irrespective of whether a default event has occurred and notwithstanding any other terms and maturity stated in the loan agreement.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.17 Borrowing costs

General and specific borrowing costs directly attributable to the construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 2.18 Current and deferred income tax

The income tax expense or credit for the period comprises current and deferred tax. Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in OCI or directly in equity. In this case, the income tax is also recognised in OCI or directly in equity, respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the jurisdictions where New Century REIT's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The deferred tax liability in relation to investment property that is measured at fair value is determined assuming the property will be recovered entirely through sale.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.18 Current and deferred income tax (Continued)

#### (b) Deferred income tax (Continued)

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### (c) Investment allowances and similar tax incentives

Companies within the Group may be entitled to claim special tax deductions for investments in qualifying assets or in relation to qualifying expenditure. The group accounts for such allowances as tax credits, which means that the allowance reduces income tax payable and current tax expense. A deferred tax asset is recognised for unclaimed tax credits that are carried forward as deferred tax assets.

#### 2.19 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.20 Revenue recognition

Revenue are recognised when or as the control of the service or good is transferred to the customer. Depending on the terms of the contract and the laws that apply to the contract, control of the good or service may be transferred over time or at a point of time.

#### Rental income (Note 6)

Rental income is measured on the following bases:

- Minimum annual rent ("**Base Rent**") from hotel properties and other rental income are recognised in the period in which the properties are let and on a straight-line basis over the periods of the respective leases;
- Actual annual rent ("**Total Rent**") from hotel properties is recognised in the period in which they are earned in accordance with the terms of respective agreements.

#### 2.21 Interest income

Interest income from financial assets at FVPL is included in the net fair value gains/(losses) on these assets.

Interest income on financial assets at amortised cost and financial assets at FVOCI calculated using the effective interest method is recognised in profit or loss as part of other income.

Interest income is presented as finance income where it is earned from financial assets that are held for cash management purposes. Any other interest income is included in other income.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset except for financial assets that subsequently become credit-impaired. For credit-impaired financial assets the effective interest rate is applied to the net carrying amount of the financial asset (after deduction of the loss allowance).

#### 2.22 Dividend income

Dividends are recognised as other income in profit or loss when the right to receive payment is established.

#### 2.23 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all the attached conditions.

Government grants relating to costs are deferred and recognised in the consolidated income statement over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to assets are included in non-current liabilities as deferred income and are credited to the consolidated income statement on a straight-line basis over the expected useful lives of the related asset.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 3 FINANCIAL RISK MANAGEMENT

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seek to minimise potential adverse effects on the Group's financial performance. Risk management is carried out by the REIT Manager, who manages and monitors these risk exposures to ensure appropriate measures are implemented in a timely and effective manner.

#### (a) Market risk

#### (i) Foreign exchange risk

The Group's exposure to foreign exchange risk relates principally to its cash and cash equivalents and bank borrowings, denominated primarily in United States dollar ("**USD**") and Hong Kong dollar ("**HKD**").

Foreign exchange risk also arises from net investment in foreign operation. The Group has an investment in Europe, whose net assets are exposed to foreign currency translation risk for Euro ("**EUR**"). Currency exposure arising from the net assets of the Group's foreign operations is managed primarily through the Europe subsidiary's cash and cash equivalent denominated in EUR.

As at 31 December 2020, if RMB had weakened/strengthened by 1% against USD with all other variables held constant, post-tax profit for the year ended 31 December 2020 would have been approximately RMB17,000 (2019: RMB20,000) higher/lower respectively, mainly as a result of foreign exchange gains/losses on translation of USD denominated cash and cash equivalents.

As at 31 December 2020, if RMB had weakened/strengthened by 1% against HKD with all other variables held constant, post-tax profit for the year ended 31 December 2020 would have been approximately RMB155,000 higher/lower (2019: RMB17,899,000 lower/higher), mainly as a result of foreign exchange gains/losses on translation of HKD denominated cash and cash equivalents.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1 Financial risk factors (Continued)

(a) Market risk (Continued)

#### (ii) Cash flow interest rate risk

The Group has no significant interest-bearing assets except for cash and cash equivalents and restricted cash. Therefore, the Group's interest rate risk mainly arises from borrowings, cash and cash equivalents and restricted cash. Borrowings, cash and cash equivalents and restricted cash. Borrowings, cash flow interest rate risk. Borrowings, cash and cash equivalents and restricted cash obtained at variable rates expose the Group to cash flow interest rate risk. Borrowings, cash and cash equivalents and restricted cash obtained at fixed rates expose the Group to fair value interest rate risk.

The Group manages its cash flow interest rate risk by using floating-to-fixed interest rate swaps. Interest rate swaps have the economic effect of converting borrowings from floating rates to fixed rates. Under the interest rate swaps, the Group agrees with other parties to exchange the difference between fixed contract rates and floating-rate interest amounts calculated by reference to the agreed notional amounts.

As at 31 December 2020, if the interest rates on borrowings have been 25 basis points higher/lower with all other variables held constant, post-tax profit for the year would have been approximately RMB1,126,000 (2019: RMB686,000) lower/higher respectively, mainly as result of higher/lower interest expense of borrowings with floating rates.

#### (b) Credit risk

Credit risk arises from cash and cash equivalents, restricted cash, amount due from related parties, as well as trade and other receivables included in the consolidated balance sheet.

Credit risk is managed on a group basis. As at 31 December 2020 and 2019, all cash and cash equivalents and restricted cash were deposited in the major financial institutions in China, Hong Kong and Europe, which the directors of the REIT Manager believe are of high credit quality. The Group categorises its major counterparties into the following Groups:

- Group 1 Top 4 banks in China (China Construction Bank Corporation, Bank of China Limited, Agriculture Bank of China Limited, and Industrial and Commercial Bank of China Limited) and major listed banks in Hong Kong and China; and
- Group 2 Other major listed banks in Europe.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### 3.1 Financial risk factors (Continued)

### (b) Credit risk (Continued)

The bank deposits balances as at 31 December 2020 and 2019 which are placed with these institutions are shown as below:

|         | As at 31 December |                 |  |
|---------|-------------------|-----------------|--|
|         | 2020<br>RMB'000   | 2019<br>RMB'000 |  |
| Group 1 | 279,599           | 693,889         |  |
| Group 2 | 24                | 5,141           |  |
|         | 279,623           | 699,030         |  |

While cash and cash equivalents and restricted cash are also subject to impairment requirements of IFRS 9, the identified impairment loss was immaterial.

The Group established policies in place to ensure that the investment properties is leased to the customers with an appropriate credit term and the Group assesses the credit worthiness and financial strength of its customers as well as considering prior dealing history with the customers. The Group applies the IFRS 9 simplified approach to measure expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the corresponding historical credit losses experienced is immaterial.

Other financial assets at amortised cost include other receivables and amount due from related parties, for which the loss allowance as at 31 December 2020 and 2019 were determined to be immaterial.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1 Financial risk factors (Continued)

#### (c) Liquidity risk

The Group's objective is to maintain sufficient cash and sources of funding through committed credit facility. To manage the liquidity risk, management monitors rolling forecasts of the Group's liquidity reserve (comprising undrawn banking facilities) and cash and cash equivalents on the basis of expected cash flow. The Group expects to fund the future cash flow needs through internally generated cash flows from operations and borrowings from financial institutions.

As at 31 December 2020, the Group had an undrawn bank loan facility of HKD780 million (equivalent to RMB656.5 million) (Note 20) and an undrawn related party loan facility of RMB40 million (Note 26(b)) (as at 31 December 2019: only an undrawn bank loan facility of HKD510 million (equivalent to RMB456.9 million)).

The table below analyses the Group's financial liabilities that will be settled on a net basis into relevant maturity grouping based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

|                                     | Less than<br>1 year<br>RMB'000 | Between<br>1 and 2 years<br>RMB'000 | Between<br>2 and 3 years<br>RMB'000 | Over 3 years<br>RMB'000 | Total<br>RMB'000 |
|-------------------------------------|--------------------------------|-------------------------------------|-------------------------------------|-------------------------|------------------|
| As at 31 December 2020              |                                |                                     |                                     |                         |                  |
|                                     | 200 120                        | 600 000                             | 10.010                              | 967 400                 | 1 750 000        |
| Bank borrowings                     | 200,120                        | 682,280                             | 10,010                              | 867,490                 | 1,759,900        |
| Loan due to a related party         | -                              | 60,000                              | -                                   | -                       | 60,000           |
| Interest payable on bank and        |                                |                                     |                                     |                         |                  |
| related party borrowings            | 72,703                         | 66,082                              | 40,236                              | 265,308                 | 444,329          |
| Trade and other payables and        |                                |                                     |                                     |                         |                  |
| amounts due to related parties      | 67,354                         | -                                   | -                                   | -                       | 67,354           |
|                                     | 340,177                        | 808,362                             | 50,246                              | 1,132,798               | 2,331,583        |
| As at 31 December 2019              |                                |                                     |                                     |                         |                  |
| Bank borrowings                     | 314,147                        | 72,286                              | 1,757,893                           | _                       | 2,144,326        |
| Interest payable on bank borrowings | 103,646                        | 94,128                              | 70,242                              | _                       | 268,016          |
| Trade and other payables and        |                                | •                                   |                                     |                         |                  |
| amounts due to related parties      | 69,624                         | -                                   | -                                   | -                       | 69,624           |
|                                     | 487,417                        | 166,414                             | 1,828,135                           | _                       | 2,481,966        |

The interest payments on borrowings are calculated based on borrowings held as at 31 December 2020 and 2019 without taking into account future borrowings. Floating-rate interests are estimated using the relevant interest rates as at 31 December 2020 and 2019 respectively.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for unitholders and benefits for other stakeholders.

Consistent with others in the industry, the REIT Manager monitors capital on the basis of the gearing ratio. This ratio is calculated as total borrowings divided by total asset value.

The gearing ratio is calculated based on the gross borrowings excluding transaction costs over total asset value as at 31 December 2020 and 2019 are as follows:

|                                                                     | As at 31 December |                 |
|---------------------------------------------------------------------|-------------------|-----------------|
|                                                                     | 2020<br>RMB'000   | 2019<br>RMB'000 |
| Total gross borrowings excluding transaction costs (Note 20, 26(c)) | 1,819,900         | 2,144,326       |
| Total asset value                                                   | 4,369,857         | 5,376,927       |
| Gearing ratio                                                       | 41.65%            | 39.88%          |

#### 3.3 Fair value estimation

The table below analyses financial instruments carried at fair value as at 31 December 2020 and 2019 by level of the inputs to valuation techniques used to measure fair value. Such inputs are categorised into three levels within a fair value hierarchy as follows:

- Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and equity securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in level 1;
- Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2; and
- Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

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### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.3 Fair value estimation (Continued)

See Note 12 for disclosures of the investment properties that are measured at fair value. The following table presents the Group's financial assets at FVPL as at 31 December 2020 and 2019.

|                                  | Level 1<br>RMB'000 | Level 2<br>RMB'000 | Level 3<br>RMB'000 | Total<br>RMB'000 |
|----------------------------------|--------------------|--------------------|--------------------|------------------|
| As at 31 December 2020           |                    |                    |                    |                  |
| Assets                           |                    |                    |                    |                  |
| Financial assets at FVPL         |                    |                    |                    |                  |
| Derivative financial instruments | -                  | -                  | -                  | -                |
| As at 31 December 2019<br>Assets |                    |                    |                    |                  |
| Financial assets at FVPL         |                    |                    |                    |                  |
| Derivative financial instruments | -                  | 6,497              | -                  | 6,497            |

There were no transfers among different levels during the years ended 31 December 2020 and 2019.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair values of interest rate swaps and interest rate cap are calculated as the present value of the estimated future cash flows based on market observable yield curves.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### (a) Estimation of fair value of investment properties

The fair value of investment properties is determined at each reporting date by independent valuers by using valuation technique. The independent valuers have relied on the discounted cash flow analysis, income capitalisation approach as their primary methods, cross-referenced to the direct comparison method where applicable. Details of the judgement and assumptions have been disclosed in Note 12.

#### (b) Current income taxes and deferred tax

The Group is subject to income taxes in a number of jurisdictions. Significant judgement is required in determining the provision for income taxes in various jurisdictions. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

Deferred tax assets relating to certain temporary differences and tax losses are recognised when management considers to be probable that future taxable profit will be available against which the temporary differences or tax losses can be utilised. The outcome of their actual utilisation may be different.

### 5 SEGMENT INFORMATION

Operating segments are identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision-marker, which has been identified as the senior executive management, in order to allocate resources to segments and to assess their performance.

The sole principal activity of the Group is the leasing of hotel properties. Geographically, as at 31 December 2020, all hotel properties are located in China. The hotel property located in Netherlands was disposed of November 2019. As the subsidiary in Europe do not meet the quantitative thresholds required by IFRS 8 for reportable segment, the senior executive management concludes that the Group has a single reportable segment and no further analysis for segment information is presented.

### 6 **REVENUE**

|                                                     | Year ended 31 December |                 |  |
|-----------------------------------------------------|------------------------|-----------------|--|
|                                                     | 2020<br>RMB'000        | 2019<br>RMB'000 |  |
| Rental income from the Initial Hotel Properties (a) | 172,357                | 192,325         |  |
| Rental income from the Kaifeng Hotel (a)            | 18,034                 | 21,156          |  |
| Rental income from the Netherlands Hotel (a)        |                        | 14,366          |  |
| Other rental income (b)                             | 23,937                 | 27,034          |  |
|                                                     |                        |                 |  |
|                                                     | 214,328                | 254,88          |  |

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

#### 6 **REVENUE (CONTINUED)**

For the year ended 31 December 2020, the rental income received from all hotel properties, including New Century Grand Hotel Hangzhou (a) (杭州開元名都大酒店), New Century Hotel Xiaoshan Zheijang (浙江開元蕭山賓館), New Century Grand Hotel Ningbo (寧波開元名都 大酒店), New Century Grand Hotel Changchun (長春開元名都大酒店) and New Century Resort Qiandao Lake Hangzhou (杭州千島湖 開元度假村) (collectively, the "Initial Hotel Properties"), New Century Grand Hotel Kaifeng (開封開元名都大酒店, the "Kaifeng Hotel") of RMB190,391,000 was derived from the minimum Base Rent of RMB197,989,000 (as adjusted mentioned below) less value-added taxes of RMB7 598 000

Since the outbreak of the novel coronavirus pneumonia pandemic (the "Pandemic"), the provinces and municipalities in the PRC in which the Initial Hotel Properties and the Kaifeng Hotel are situated had activated level I (the highest level response to major public health emergencies) and adopted various strict measures to minimise the spread of the Pandemic. As a result of the Pandemic and the substantive suspension of operations of the Initial Hotel Properties and the Kaifeng Hotel, the force majeure clauses under the master hotel lease and management agreement and its individual underlying hotel lease and management agreements (the "Hotel Lease and Management Agreements") and the Kaifeng Hotel lease agreement were triggered, and accordingly the annual base rent for the Initial Hotel Properties and the Kaifeng Hotel was adjusted proportionately for the duration of the period of suspension. Operations at the Initial Hotel Properties and the Kaifeng Hotel were suspended for 38 days and 54 days respectively which resulted in a downward adjustment of the minimum pro-rated base rent for the year ended 31 December 2020 by RMB24,011,000 in aggregate.

The rental income of the Netherlands Hotel represented the pro-rata Base Rent for the period from 1 January 2019 to 28 November 2019, being the disposal date of New Century Netherlands I B.V. which owns the Netherlands Hotel ("Disposal Date").

The table below is a summary of the major lease agreements of the Group for the year ended 31 December 2020:

|                                 | Effective periods of the lease agreements | Total Rent<br>calculation method                                      | Base Rent for 2020 (including value-added taxes)                                                                                                     | Base Rent adjustment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|---------------------------------|-------------------------------------------|-----------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| The Initial Hotel<br>Properties | From 10 July 2013 to<br>9 July 2023       | 20% of the total revenue<br>plus 34% of the gross<br>operating profit | RMB179,235,000 (downward<br>adjusted from the original Base<br>Rent of RMB200,000,000 due<br>to the suspension of operations<br>during the Pandemic) | The Base Rent of respective hotel<br>properties (being the Initial Hotel<br>Properties and the Kaifeng Hotel)<br>for the first five years remains<br>unchanged. After the first five                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| The Kaifeng Hotel               | From 1 August 2015 to<br>31 July 2025     |                                                                       | RMB18,754,000 (downward<br>adjusted from the original Base<br>Rent of RMB22,000,000 due to<br>the suspension of operations<br>during the Pandemic)   | year, the Base Rent of respective<br>hotel properties of the subsequent<br>periods (the "Subsequent Period")<br>will be the market Base Rent (the<br>"Market Base Rent") determined<br>by an independent professional<br>property valuer.<br>If the Market Base Rent as<br>determined is lower than 85% of<br>the average annual rent received<br>from the lessee for the preceding<br>four years (the "Reference Average<br>Rent"), the Base Rent of respective<br>hotel properties for each year during<br>the Subsequent Period should be<br>85% of the Reference Average<br>Rent of respective hotel properties,<br>instead of the Market Base Rent.<br>In addition, in any event, the Base<br>Rent of the Initial Hotel Properties<br>and the Kaifeng Hotel for each year<br>during the Subsequent Period shall<br>be no less than RMB183.6 million<br>and RMB18.7 million respectively. |

(b)

Other rental income represents the rental income from the lease of commercial space, primarily office, shopping and recreational areas in hotel properties and was recognised on a straight-line basis over the periods of the respective leases, of which comprised the rental income from Zhejiang New Century Hotel Management Co., Ltd. and other members of its group (together, the "Hotel Group") of RMB3,639,000 before value-added taxes of RMB173,000 (2019: RMB4,106,000 before value-added taxes of RMB196,000).

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 7 OPERATING EXPENSES

|                                                     | Year ended 31 December |         |
|-----------------------------------------------------|------------------------|---------|
|                                                     | 2020                   |         |
|                                                     | RMB'000                | RMB'000 |
| REIT Manager fee (Notes 8 and 26(b))                | 20,405                 | 24,603  |
| Urban real estate and land use tax                  | 15,847                 | 17,910  |
| Legal and other professional fees                   | 2,467                  | 5,586   |
| Business and other taxes, surcharges and stamp duty | 1,594                  | 2,244   |
| Auditors' remuneration                              | 1,368                  | 1,758   |
| Trustee fee (Note 26(b))                            | 874                    | 1,066   |
| Valuation fees (Note 26(b))                         | 408                    | 565     |
| Maintenance and repairs                             | 91                     | 559     |
| Miscellaneous                                       | 491                    | 844     |
|                                                     |                        |         |
| Total operating expenses                            | 43,545                 | 55,135  |

#### 8 REIT MANAGER FEE

|              | Year ended 31 | Year ended 31 December |  |
|--------------|---------------|------------------------|--|
|              | 2020          | 2019                   |  |
|              | RMB'000       | RMB'000                |  |
| Base Fee     | 13,109        | 15,993                 |  |
| Variable Fee | 7,296         | 8,610                  |  |
|              | 20,405        | 24,603                 |  |

Pursuant to the Trust Deed, the REIT Manager is entitled to receive remuneration for its services as manager of New Century REIT, which is the aggregate of:

- a base fee (the "**Base Fee**") of 0.3% per annum of the value of the deposited property as at each balance sheet date. Pursuant to the Trust Deed, the deposited property represents all the assets of New Century REIT, including all its authorised investments, for the time being and from time to time held or deemed to be held (including but not limited to through special purpose vehicles) upon the trusts of the Trust Deed and any interest arising on subscription monies from the issuance of units; and
- a variable fee (the "Variable Fee") of 4% per annum of net property income, which is defined in the Trust Deed for each of the year.

The Base Fee and Variable Fee for the year ended 31 December 2020 have been and will be paid to the REIT Manager in form of units (2019: with 50% in form of cash and 50% in form of units) based on the prevailing market price at the time of the issuance of such units. The REIT Manager fee payable in form of units in lieu of cash was added back to consolidated distribution statement.

A divestment fee (the "**Divestment Fee**") is calculated by 0.5% of the sales price of any real estate disposed by New Century REIT. In 2020, no Divestment Fee was paid to the REIT Manager (2019: RMB1,537,000 was paid in form of cash). The Divestment Fee relating to the disposal of a subsidiary was recorded under the disposal costs and netted against the total cash consideration in calculating the gain on disposal.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

# 9 OTHER (LOSSES)/GAINS - NET

|                                                                         | Year ended 31 December |         |
|-------------------------------------------------------------------------|------------------------|---------|
|                                                                         | 2020                   | 2019    |
|                                                                         | RMB'000                | RMB'000 |
|                                                                         |                        |         |
| Gain on disposal of a subsidiary                                        | -                      | 69,653  |
| Government grants (a)                                                   | 7,346                  | 2,439   |
| Fair value losses on derivative financial instruments                   | -                      | (7,718) |
| Fair value losses on the settlement of derivative financial instruments |                        |         |
| (Note 18)                                                               | (47,988)               | -       |
| Net realised foreign exchange losses                                    | (702)                  | (205)   |
| Net unrealised foreign exchange (losses)/gains                          | (7)                    | 13      |
| Others                                                                  | 445                    | (1,268) |
|                                                                         | (40,906)               | 62,914  |

#### (a) Government grants

Government grants mainly represented the concession of urban real estate and land use tax, and subsidy income from the government. There are no unfulfilled conditions or other contingencies attaching to these grants. The Group did not benefit directly from any other forms of government assistance.

## **10 FINANCE COSTS – NET**

|                                                                  | Year ended 31 December |           |
|------------------------------------------------------------------|------------------------|-----------|
|                                                                  | 2020 2                 |           |
|                                                                  | RMB'000                | RMB'000   |
|                                                                  |                        |           |
| Finance income                                                   |                        |           |
| - Interest income derived from bank deposits                     | 5,027                  | 4,913     |
|                                                                  |                        |           |
| Finance costs                                                    |                        |           |
| - Interest expenses on bank borrowings and related party loan    | (87,852)               | (85,710)  |
| - Unrealised net foreign exchange losses on financing activities | (1,426)                | (32,861)  |
| - Amortisation of transaction costs of the bank borrowings       | (48,879)               | (28,531)  |
| - Realised net foreign exchange losses on financing activities   | (24,228)               | (5,003)   |
| - Other financing costs                                          | (6,716)                | (3,274)   |
|                                                                  | (169,101)              | (155,379) |
| Finance costs – net                                              | (164,074)              | (150,466  |

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

## 11 INCOME TAX CREDIT/(EXPENSE)

|                                          | Year ended 31 December |          |
|------------------------------------------|------------------------|----------|
|                                          | 2020                   |          |
|                                          | RMB'000                | RMB'000  |
| Current income tax                       |                        |          |
| <ul> <li>Corporate income tax</li> </ul> | (30,373)               | (39,979) |
| Deferred income tax                      |                        |          |
| - Corporate income tax (Note 21)         | 131,787                | 11,195   |
| Tax credit/(charge)                      | 101,414                | (28,784) |

The tax on the Group's loss before taxation and transactions with unitholders differs from the theoretical amount that would arise using the weighted average tax rate applicable to the loss of the consolidated income statement as follows:

|                                                                   | Year ended 31 [<br>2020<br>RMB'000 | December<br>2019<br>RMB'000 |
|-------------------------------------------------------------------|------------------------------------|-----------------------------|
| Loss before taxation                                              | (649,327)                          | (7,900)                     |
| Tax calculated at statutory tax rates applicable to each entity   | 111,880                            | (42,351)                    |
| Expense not deductible for tax purpose                            | -                                  | (686)                       |
| Tax losses for which no deferred income tax assets was recognised | (1,841)                            | (650)                       |
| Withholding tax on earnings of subsidiaries                       | (9,400)                            | (4,140)                     |
| Tax exempt income for the disposal of a subsidiary                | -                                  | 18,809                      |
| Prior year adjustments                                            | 756                                | _                           |
| Utilisation of previous unrecognised tax losses                   | 19                                 | 234                         |
| Tax (credit)/charge                                               | 101,414                            | (28,784)                    |

#### (a) Hong Kong profits tax

Enterprises incorporated in Hong Kong are subject to profits tax rate of 16.5% (2019: 16.5%). No Hong Kong profits tax has been provided for as the Group has no assessable profits in Hong Kong for the years ended 31 December 2020 and 2019.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 11 INCOME TAX CREDIT/(EXPENSE) (CONTINUED)

#### (b) Luxembourg corporate income tax

Enterprises incorporated in Luxembourg are subject to income tax rate of 15% for the first EUR175,000 taxable income, EUR26,250 plus 31% of the taxable income from EUR175,000 to EUR200,000, and 17% for the taxable income exceeds EUR200,000 (2019: same as 2020). Including solidarity surtax at 7% (2019: 7%) on corporate income tax and municipal business tax of 6.75% (2019: 6.75%), the total tax rate for Luxembourg for the year ended 31 December 2020 is 22.80% or 24.94% (2019: same as 2020). No Luxembourg corporate income tax has been provided for as the Luxembourg subsidiary has no taxable income for the years ended 31 December 2020 and 2019.

In addition, pursuant to Luxembourg corporate income tax law, there is no taxation on the capital gains derived by a disposal of equity investment by virtue of application of the participation exemption. The capital gains refer to the balance of equity transfer price after deducting the cost of equity investment.

#### (c) China corporate income tax

Enterprises incorporated in China are subject to income tax rate of 25% (2019: 25%).

The income tax provision of the Group in respect of its operations in China has been calculated at the applicable tax rate on the estimated assessable profits based on existing legislations, interpretations and practices.

#### (d) China withholding income tax

Pursuant to China Corporate Income Tax Law, a 10% withholding tax is levied on the dividends declared to foreign investors from the foreign investment enterprises established in China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. The Group is therefore liable to withholding taxes on dividends distributed by those subsidiaries established in China in respect of their earnings generated from 1 January 2008.

Pursuant to "Arrangement between the mainland of China and Hong Kong Special Administrative Region for the Avoidance of Double Taxation and Prevention of Fiscal Evasion with respect to Taxes on Income", a lower 5% withholding tax rate will be applied to a qualifying company, if it can be considered as a beneficial owner of the dividend and that it holds directly at least 25% of the capital of the mainland enterprise. On 14 April 2020, Spearhead Investments Limited and Sky Town Investments Limited had successfully renewed the certificates of the resident status of the Hong Kong Special Administrative Region with the effective period of three years. Given the above, the local tax authority of China had granted a 5% tax adjustment payment on the withholding tax relating to the dividends declared by Zhejiang New Century Hotel Investment & Management Group Limited (浙江開元酒店投資管理集團有限公司, "Zhejiang New Century Hotel") and applied a 5% withholding tax rate for the year ended 31 December 2020 and 2019.

During the year ended 31 December 2020, apart from declaring 2019 dividend, Zhejiang New Century Hotel has also declared and paid an additional dividend with the total amount of RMB110,817,502 to its parent companies outside China. No deferred tax liabilities in respect of the withholding tax on unremitted earnings have been recognised for such earnings in previous period. Accordingly, the related withholding tax with the total amount of RMB5,541,000 has been recognised under the current income tax.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### **12 INVESTMENT PROPERTIES**

|                       | As at 31 December |           |
|-----------------------|-------------------|-----------|
|                       | 2020              | 2019      |
|                       | RMB'000           | RMB'000   |
|                       |                   |           |
| Investment properties | 3,997,000         | 4,612,000 |

The investment properties of the Group are located in China. The investment properties located in China are held on land use rights with lease periods of 35 to 40 years.

|                                                   | Year ended 31 December |           |
|---------------------------------------------------|------------------------|-----------|
|                                                   | <b>2020</b> 21         |           |
|                                                   | RMB'000                | RMB'000   |
| At fair value                                     |                        |           |
| Opening balance                                   | 4,612,000              | 4,979,073 |
| Fair value losses <i>(a)</i>                      | (615,130)              | (120,094) |
| Additions                                         | 130                    | 2,172     |
| Exchange differences recognised in profit or loss | -                      | (3,616)   |
| Disposal of a subsidiary                          | -                      | (245,535) |
| Closing balance                                   | 3,997,000              | 4,612,000 |

(a) The independent valuation of the Group's investment properties in China was performed by the principal valuer, Cushman & Wakefield Limited (the "**Principal Valuer**"), to determine the fair value of the investment properties as at 31 December 2020 and 2019.

As at 31 December 2020 and 2019, bank borrowings are secured by the Initial Hotel Properties and the Kaifeng Hotel with the total carrying amount of RMB3,997,000,000 and RMB4,612,000,000, respectively (Note 20).

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

# **12 INVESTMENT PROPERTIES (CONTINUED)**

The fair value measurement information for these investment properties in accordance with IFRS are given below:

|                                   | Fair value measurements as at<br>31 December 2020 using                            |                                                                |                                                            |
|-----------------------------------|------------------------------------------------------------------------------------|----------------------------------------------------------------|------------------------------------------------------------|
| Description                       | Quoted prices in<br>active markets<br>for identical<br>assets (Level 1)<br>RMB'000 | Significant other<br>observable<br>inputs (Level 2)<br>RMB'000 | Significant<br>unobservable<br>inputs (Level 3)<br>RMB'000 |
| Recurring fair value measurements |                                                                                    |                                                                |                                                            |
| Investment properties:            |                                                                                    |                                                                |                                                            |
| - Initial Hotel Properties        | -                                                                                  | -                                                              | 3,617,000                                                  |
|                                   |                                                                                    |                                                                | 380,000                                                    |

3,997,000

|                                              |                                                                                    | Fair value measurements as at<br>31 December 2019 using        |                                                            |  |
|----------------------------------------------|------------------------------------------------------------------------------------|----------------------------------------------------------------|------------------------------------------------------------|--|
| Description                                  | Quoted prices in<br>active markets<br>for identical<br>assets (Level 1)<br>RMB'000 | Significant other<br>observable inputs<br>(Level 2)<br>RMB'000 | Significant<br>unobservable<br>inputs (Level 3)<br>RMB'000 |  |
| Recurring fair value measurements            |                                                                                    |                                                                |                                                            |  |
| Investment properties:                       |                                                                                    |                                                                |                                                            |  |
| <ul> <li>Initial Hotel Properties</li> </ul> | -                                                                                  | _                                                              | 4,192,000                                                  |  |
| - Kaifeng Hotel                              |                                                                                    |                                                                | 420,000                                                    |  |
|                                              |                                                                                    |                                                                | 4,612,000                                                  |  |

There were no transfers between Levels 1, 2 and 3 during the years ended 31 December 2020 and 2019.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

## 12 INVESTMENT PROPERTIES (CONTINUED)

Investment properties which have fair value measurements using significant unobservable inputs (Level 3)

|                        | Year ended<br>31 December<br>2020 |
|------------------------|-----------------------------------|
|                        | China<br>RMB'000                  |
| As at 1 January 2020   | 4,612,000                         |
| Additions              | 130                               |
| Fair value losses      | (615,130)                         |
| As at 31 December 2020 | 3,997,000                         |

|                                 | Year en          | Year ended 31 December 2019 |                  |  |
|---------------------------------|------------------|-----------------------------|------------------|--|
|                                 | China<br>RMB'000 | Netherlands<br>RMB'000      | Total<br>RMB'000 |  |
|                                 |                  |                             |                  |  |
| As at 1 January 2019            | 4,730,000        | 249,073                     | 4,979,073        |  |
| Additions                       | 2,172            | _                           | 2,172            |  |
| Disposal of a subsidiary        | _                | (245,535)                   | (245,535)        |  |
| Fair value (losses)/gains       | (120,172)        | 78                          | (120,094)        |  |
| Exchange differences recognised |                  |                             |                  |  |
| in profit or loss               |                  | (3,616)                     | (3,616)          |  |
| As at 31 December 2019          | 4,612,000        | _                           | 4,612,000        |  |

#### Valuation processes of the Group

The Group's investment properties were valued at 31 December 2020 by the qualified independent professional valuer, Cushman & Wakefield Limited, which holds a recognised relevant professional qualification and has recent experience in the locations and segments of the investment properties valued. For all investment properties, their current use equates to the highest and best use.

The REIT Manager reviews the valuations performed by the Principal Valuer for financial reporting purposes and reports directly to the Finance and Investment Committee ("FIC") of the REIT Manager. Discussions of valuation processes and results are held between the REIT Manager and the Principal Valuer at least once a year, in line with the Group's annual reporting dates.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

#### 12 INVESTMENT PROPERTIES (CONTINUED)

#### Valuation processes of the Group (Continued)

At each financial year end, the REIT Manager:

- verifies all major inputs to the independent valuation report;
- assesses property market conditions and property valuations movements as compared to the prior year valuation reports; and
- holds discussions with the Principal Valuer.

Changes in level 3 fair values are analysed at each reporting date during the annual valuation discussions between the REIT Manager, and the FIC and the Principal Valuer.

#### Valuation techniques

For the Initial Hotel Properties and the Kaifeng Hotel, the valuation was determined using discounted cash flow approach based on significant unobservable inputs. These inputs include:

| Future rental cash inflows | Based on the actual location, type and quality of the properties and<br>supported by the terms of any existence lease, other contracts and<br>external evidence such as current market rents for similar properties; |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Discount rates             | Reflecting current market assessments of the uncertainty in the amount and timing of cash flows;                                                                                                                     |
| Maintenance costs          | Including necessary investments to maintain functionality of the property for its expected useful life; and                                                                                                          |
| Terminal growth rate       | Taking into account assumptions regarding vacancy rates and market rents.                                                                                                                                            |

There were no changes to the valuation techniques for the Initial Hotel Properties and the Kaifeng Hotel during the years ended 31 December 2020 and 2019.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

## **12 INVESTMENT PROPERTIES (CONTINUED)**

#### Valuation techniques (Continued)

Information about fair value measurements using significant unobservable inputs (Level 3)

| Description                             | Fair value as at<br>31 December<br>2020<br>(RMB'000) | Valuation technique  | Unobservable inputs                                  | Range of unobservable inputs<br>(probability-weighted average)                                                                                                                                                                                                                                                                                                                                                                                                                                      | Relationship of<br>unobservable inputs to<br>fair value |
|-----------------------------------------|------------------------------------------------------|----------------------|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|
| The Initial Hotel<br>Properties and the | 3,997,000                                            | Discounted cash flow | Rental value                                         | For rental income from the Initial Hotel Properties<br>and the Kaifeng Hotel:                                                                                                                                                                                                                                                                                                                                                                                                                       | The higher the input value, the higher the              |
| Kaifeng Hotel                           |                                                      |                      |                                                      | Base Rent of the Initial Hotel Properties and<br>the Kaifeng Hotel are both pre-determined<br>fixed amounts per annum. Total Rent of the<br>Initial Hotel Properties and the Kaifeng Hotel<br>are calculated as 20% of the lessees' total<br>revenue, plus 34% of the lessees' gross<br>operating profit from operating the Initial Hotel<br>Properties and the Kaifeng Hotel, respectively.<br>If the Total Rent is less than the Base Rent for<br>that year, the lessee shall pay the difference. | fair value                                              |
|                                         |                                                      |                      |                                                      | For other rental income:<br>Total monthly rental (before value-added taxes)<br>range from RMB36,400 to RMB1,064,599                                                                                                                                                                                                                                                                                                                                                                                 |                                                         |
|                                         |                                                      |                      | Average daily room rate ("ADR")                      | 2021 - Range from RMB325 to RMB560                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | _                                                       |
|                                         |                                                      |                      | Annual growth in ADR                                 | Stabilised at 4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | -                                                       |
|                                         |                                                      |                      | Occupancy rate on available room basis               | 2021 – Range from 55% to 70%<br>Stabilised at range from to 68% to 75%                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                         |
|                                         |                                                      |                      | Food and beverage revenue ("F&B")                    | 2021 – Range from 26% to 63% of gross revenue<br>Stabilised at range from 26% to 66%                                                                                                                                                                                                                                                                                                                                                                                                                | -                                                       |
|                                         |                                                      |                      | Terminal growth rate                                 | 4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                         |
|                                         |                                                      |                      | Furniture, fixtures and equipment ("FF&E") provision | 2% of gross revenue                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | The higher the input rate the lower the fair value      |
|                                         |                                                      |                      | Discount rate                                        | The Kaifeng Hotel: 9.25%;<br>and the Initial Hotel Properties: 8.75%                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                         |

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

# **12 INVESTMENT PROPERTIES (CONTINUED)**

#### Valuation techniques (Continued)

Information about fair value measurements using significant unobservable inputs (Level 3)

| Description                                              | Fair value as at<br>31 December<br>2019<br>(RMB'000) | Valuation technique  | Unobservable inputs                                               | Range of unobservable inputs<br>(probability-weighted average)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Relationship of<br>unobservable inputs to<br>fair value                   |
|----------------------------------------------------------|------------------------------------------------------|----------------------|-------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|
| The Initial Hotel<br>Properties and the<br>Kaifeng Hotel | 4,612,000                                            | Discounted cash flow | Rental value                                                      | <ul> <li>For rental income from the Initial Hotel Properties and the Kaifeng Hotel:</li> <li>Base Rent of the Initial Hotel Properties and the Kaifeng Hotel are both pre-determined fixed amounts per annum. Total Rent of the Initial Hotel Properties and the Kaifeng Hotel are calculated as 20% of the lessees' total revenue, plus 34% of the lessees' gross operating profit from operating the Initial Hotel Properties and the Kaifeng Hotel, respectively. If the Total Rent is less than the Base Rent for that year, the lessee shall pay the difference.</li> <li>For other rental income:</li> <li>Total monthly rental (before value-added taxes) range from RMB36,400 to RMB1,521,021</li> </ul> | fair value<br>The higher the input<br>value, the higher the<br>fair value |
|                                                          |                                                      |                      | Average daily room rate<br>("ADR")                                | 2020 – Range from RMB365 to RMB670                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | -                                                                         |
|                                                          |                                                      |                      | Annual growth in ADR                                              | Stabilised at 4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | -                                                                         |
|                                                          |                                                      |                      | Occupancy rate on available room basis                            | 2020 - Range from 60% to 74%<br>Stabilised at range from 68% to 76%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                           |
|                                                          |                                                      |                      | Food and beverage revenue ("F&B")                                 | 2020 - Range from 25% to 64% of gross revenue<br>Stabilised at range from 25% to 68%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -                                                                         |
|                                                          |                                                      |                      | Terminal growth rate                                              | 4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                           |
|                                                          |                                                      |                      | Furniture, fixtures and equipment (" <b>FF&amp;E</b> ") provision | 2% of gross revenue                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | The higher the input rat<br>the lower the fair valu                       |
|                                                          |                                                      |                      | Discount rate                                                     | The Kaifeng Hotel: 9.25%;<br>and the Initial Hotel Properties: 8.75%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                           |

There are inter-relationships between unobservable inputs. An increase in future rental income may be linked with change of costs. If the remaining lease term increases, the yield may change.

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### 13 GOODWILL

|                                      | Goodwill<br>RMB'000 |
|--------------------------------------|---------------------|
|                                      |                     |
| Year ended 31 December 2020 and 2019 |                     |
| Opening and closing net book amount  | 7,987               |
|                                      |                     |
| As at 31 December 2020 and 2019      |                     |
| Cost                                 | 7,987               |
| Accumulated impairment               |                     |
| Net book amount                      | 7,987               |

#### Impairment tests for goodwill

For the purpose of impairment review, the recoverable amount of goodwill is determined based on value-inuse calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated growth rates stated below. There are a number of assumptions and estimates involved in the preparation of cash flow projections for the period covered by the approved budget.

Key assumptions used in the cash flow projections are as follows:

| Key assumptions used for rental income | <ul> <li>Annual growth rate in ADR</li> </ul>              | 4%    |
|----------------------------------------|------------------------------------------------------------|-------|
|                                        | <ul> <li>Occupancy rate on available room basis</li> </ul> | 68%   |
| Long term growth rate per annum        |                                                            | 4%    |
| Discount rate per annum                |                                                            | 9.25% |
|                                        |                                                            |       |

These assumptions have been used for the analysis of the CGU. Management prepared the financial budgets reflecting actual and prior year performance and market development expectations. Management estimates the discount rate using pre-tax rates that reflect market assessments of the time value of money and the specific risks relating to the CGU. Judgement is required to determine key assumptions adopted in the cash flow projections and changes to key assumptions can significantly affect these cash flow projections.

Based on the assessment, no goodwill was impaired as at 31 December 2020 and 2019.

### 14 OTHER LONG-TERM ASSETS

|                                       | As at 31 Dec | As at 31 December |  |
|---------------------------------------|--------------|-------------------|--|
|                                       | 2020         | 2019              |  |
|                                       | RMB'000      | RMB'000           |  |
| Escrow deposit (Note 15(b))           | _            | 11,723            |  |
| Fees paid for undrawn bank facilities | 1,730        | 1,313             |  |
|                                       | 1,730        | 13,036            |  |

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

#### 15 TRADE AND OTHER RECEIVABLES AND PREPAYMENTS

|                                                   | As at 31 December |                 |
|---------------------------------------------------|-------------------|-----------------|
|                                                   | 2020<br>RMB'000   | 2019<br>RMB'000 |
|                                                   |                   |                 |
| Trade receivables (a)                             | 3,083             | 2,621           |
| Other receivables                                 | 235               | 3,130           |
| Escrow deposit (b)                                | 12,038            | _               |
| Prepayments                                       | 13                | 1,780           |
| Trade and other receivables and prepayments - net | 15,369            | 7,531           |

As at 31 December 2020 and 2019, the carrying amount of the trade and other receivables of the Group approximated their carrying amounts.

The aging analysis of trade receivables as at 31 December 2020 and 2019 was as follows:

|                          | As at 31 Dece | mber    |
|--------------------------|---------------|---------|
|                          | 2020          | 2019    |
|                          | RMB'000       | RMB'000 |
|                          |               |         |
| Trade receivables, gross |               |         |
| – Within 30 days         | 3,083         | 2,621   |

Credit period granted to customers is normally within 30 days. No interest is charged on the trade receivables. The Group applies the simplified approach, which requires expected lifetime losses to be recognised from the initial recognition of the receivables. For the years ended 31 December 2020 and 2019, the Group believes that there were no significant financial difficulty of their customers and based on the past experience, there were no significant change in the credit quality of their customers. The identified impairment loss was immaterial.

As at 31 December 2020 and 2019, all carrying amounts of the Group's trade receivables are denominated in RMB.

As at 31 December 2020 and 2019, all trade receivables were pledged as collateral for the Group's bank borrowings (Note 20).

(b) It represents an escrow deposit of EUR1,500,000 (equivalent to (i) RMB12,038,000 as at 31 December 2020 and (ii) RMB11,723,000 as at 31 December 2019 as recorded on "Other long-term assets" (Note 14)) in a notary's account, to serve as a deposit for tax indemnity relating to the disposal of New Century Netherlands I B.V. for an escrow period of 18 months after the Disposal Date. The escrow deposit is expected to be released on 28 May 2021.

#### 16 CASH AND CASH EQUIVALENTS AND RESTRICTED CASH

|                              | As at 31 December |          |
|------------------------------|-------------------|----------|
|                              | 2020              | 2019     |
|                              | RMB'000           | RMB'000  |
| Cash at bank and on hand (a) | 279,623           | 699,040  |
| Less: Restricted cash (b)    | (181,528)         | (504,978 |
| Cash and cash equivalents    | 98,095            | 194,062  |

<sup>(</sup>a) As at 31 December 2020 and 2019, the trade receivables represented the rental income receivables from the third party lessees. Trade receivables due from related parties please refer to Note 26(c).

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(All amounts in Renminbi thousands unless otherwise stated)

## 16 CASH AND CASH EQUIVALENTS AND RESTRICTED CASH (CONTINUED)

Cash and cash equivalents and restricted cash are denominated in the following currencies:

|                           | As at 31 December |                 |
|---------------------------|-------------------|-----------------|
|                           | 2020<br>RMB'000   | 2019<br>RMB'000 |
| Cash at bank and in hand: |                   |                 |
|                           |                   |                 |
| • RMB                     | 262,447           | 336,988         |
| • USD                     | 1,652             | 2,026           |
| • HKD                     | 15,507            | 121,460         |
| EUR                       | 17                | 238,566         |
|                           | 279,623           | 699,040         |

(a) All cash at bank are deposits with original maturity within 3 months. The Group earns interest on cash at bank, including restricted cash, at floating bank deposit rates.

(b) As at 31 December 2020, restricted cash represents guaranteed deposits pledged to the banks as security deposits under loan facilities (Note 20).

As at 31 December 2019, restricted cash represents guaranteed deposits held in reserve accounts and bank deposits pledged to the banks as security deposits under loan facilities (Note 20).

### 17 TRADE AND OTHER PAYABLES

|                                     | As at 31 December |         |
|-------------------------------------|-------------------|---------|
|                                     | 2020              | 2019    |
|                                     | RMB'000           | RMB'000 |
|                                     |                   |         |
| Trade payables (a)                  | 692               | 941     |
| Other payables                      | 16,678            | 34,435  |
| Advances from customers             | 2,534             | 1,532   |
| Accrued taxes other than income tax | 12,290            | 7,718   |
| Dividends payable                   | 3,348             | 1,979   |
|                                     | 35,542            | 46.605  |

(a) The aging analysis of the trade payables was as follows:

|                                     | As at 31 December |         |
|-------------------------------------|-------------------|---------|
|                                     | 2020              | 2019    |
|                                     | RMB'000           | RMB'000 |
| Trade payables                      |                   |         |
| - Within 90 days                    | 21                | 86      |
| - Over 90 days and within 360 days  | 6                 | 40      |
| - Over 360 days and within 720 days | 78                | 255     |
| – Over 720 days                     | 587               | 560     |
|                                     | 692               | 941     |

As at 31 December 2020 and 2019, all trade and other payables of the Group were non-interest bearing. Their fair values approximated their carrying amounts due to their short maturities.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

#### **18 DERIVATIVE FINANCIAL INSTRUMENTS**

|                     | As at 31 Dec | As at 31 December |  |
|---------------------|--------------|-------------------|--|
|                     | 2020         | 2019              |  |
|                     | RMB'000      | RMB'000           |  |
|                     |              |                   |  |
| Interest rate swaps | -            | 6,497             |  |

The Group has entered into interest rate swaps with commercial banks. Nevertheless, they were not accounted for as hedging instruments as the conditions for hedge accounting were not met for the years ended 31 December 2020 and 2019. Gains and losses arising from the fair value change of these derivative financial instruments were recognised in the consolidated income statement in "Other (losses)/gains – net" (Note 9).

The interest rate swaps have the economic effect of converting interest rate of borrowings from floating rates to fixed rates. As at 31 December 2019, the notional principal amounts of the outstanding interest rate swaps were HKD250,000,000 and HKD1,661,000,000 with the fixed interest rates of 4.87% and 4.845% per annum respectively. These interest rate swaps were fully settled in 2020 and the settlement losses with the total amount of RMB47,988,000 were recognised in the consolidated income statement in "Other (losses)/gains – net" (Note 9).

### **19 DEFERRED INCOME**

|                                      | As at 31 Dec | As at 31 December |  |
|--------------------------------------|--------------|-------------------|--|
|                                      | 2020         | 2019              |  |
|                                      | RMB'000      | RMB'000           |  |
|                                      |              |                   |  |
| Government grants relating to assets | 2,335        | 2,741             |  |

Deferred income represents government grants relating to certain assets, which is deferred and recognised in the consolidated income statement on a straight-line basis over the expected useful lives of the related assets. The movements of deferred income are as below:

|                            | As at 31 Dec    | As at 31 December |  |
|----------------------------|-----------------|-------------------|--|
|                            | 2020<br>RMB'000 | 2019<br>RMB'000   |  |
| Opening balance            | 2,741           | 3,147             |  |
| Credited to profit or loss | (406)           | (406)             |  |
| Closing balance            | 2,335           | 2,741             |  |

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

#### 20 BORROWINGS

|                                                | As at 31 December |                 |
|------------------------------------------------|-------------------|-----------------|
|                                                | 2020<br>RMB'000   | 2019<br>RMB'000 |
| Non-current                                    |                   |                 |
| Principal of bank borrowings – secured (a)     | 1,583,500         | 1,902,465       |
| Less: transaction costs                        | (23,862)          | (44,103)        |
| Current portion of non-current bank borrowings | (31,829)          | (52,573)        |
|                                                | 1,527,809         | 1,805,789       |
| Current                                        |                   |                 |
| Bank borrowings – secured (a)                  | 176,400           | 241,861         |
| Current portion of non-current bank borrowings | 31,829            | 52,573          |
|                                                | 208,229           | 294,434         |

The Group's borrowings are denominated in the following currencies:

|     | As at 31 Dec | As at 31 December |  |
|-----|--------------|-------------------|--|
|     | 2020         | 2019              |  |
|     | RMB'000      | RMB'000           |  |
|     |              |                   |  |
| HKD | -            | 1,911,291         |  |
| RMB | 1,736,038    | 188,932           |  |
|     |              |                   |  |
|     | 1,736,038    | 2,100,223         |  |

The exposure of the Group's borrowings to interest rate changes and the contractual repricing dates or maturity date whichever is earlier are as follows:

|                        | 6 months<br>or less<br>RMB'000 | Between<br>6 and 12<br>months<br>RMB'000 | Over 1 year<br>RMB'000 | Total<br>RMB'000 |
|------------------------|--------------------------------|------------------------------------------|------------------------|------------------|
| As at 31 December 2020 | 189,635                        | 18,594                                   | 1,527,809              | 1,736,038        |
| As at 31 December 2019 | 243,445                        | 50,989                                   | 1,805,789              | 2,100,223        |

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

## 20 BORROWINGS (CONTINUED)

The maturity of borrowings is as follows:

|                       | As at 31 December |           |
|-----------------------|-------------------|-----------|
|                       | 2020              | 2019      |
|                       | RMB'000           | RMB'000   |
|                       |                   |           |
| Within 1 year         | 208,229           | 294,434   |
| Between 1 and 2 years | 680,428           | 55,759    |
| Between 2 and 3 years | 7,480             | 1,750,030 |
| Over 3 years          | 839,901           | -         |
|                       | 1,736,038         | 2,100,223 |

The weighted average effective interest rates during the years ended 31 December 2020 and 2019 were as follows:

|                          | Year ended 31 December |       |
|--------------------------|------------------------|-------|
|                          | 2020                   | 2019  |
|                          |                        |       |
| Borrowings – current     |                        |       |
| – USD                    | -                      | 3.95% |
| – HKD                    | 3.93%                  | 3.90% |
| - RMB                    | 3.97%                  | _     |
| Borrowings – non-current |                        |       |
| – HKD                    | 9.95%                  | 6.22% |
| – RMB                    | 5.04%                  | 6.25% |
| – EUR                    |                        | 3.79% |

The fair values of current borrowings equal their carrying amounts as the discounting impact is not significant.

The carrying amounts and fair values of the non-current borrowings are as follows:

|                  | As at 31 De     | As at 31 December |  |
|------------------|-----------------|-------------------|--|
|                  | 2020<br>RMB'000 | 2019<br>RMB'000   |  |
| Carrying amounts |                 |                   |  |
| Bank borrowings  | 1,527,809       | 1,805,789         |  |
| Fair values      |                 |                   |  |
| Bank borrowings  | 1,464,363       | 1,782,192         |  |

The fair values are based on cash flows discounted using the market interest rates prevailing at each balance sheet date and are within level 2 of the fair value hierarchy.

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 20 BORROWINGS (CONTINUED)

#### (a) Bank borrowings – secured

As at 31 December 2020, the bank borrowings of RMB176,400,000 were secured by bank deposits (Note 16); whereas the bank borrowings of RMB1,583,500,000 were secured by investment properties (Note 12) and all trade receivables (Notes 15 and 26(c)).

As at 31 December 2019, the bank borrowings of RMB241,861,000 were secured by bank deposits of RMB262,500,000 (Note 16). The bank borrowings of RMB1,902,465,000 were secured and guaranteed by the following:

- Secured by investment properties (Note 12), the guaranteed deposits of RMB242,478,000 (Note 16) and all trade receivables (Notes 15 and 26(c)(i));
- Secured by equity interest of Zhejiang New Century Hotel, 浙江鋭至投資股份有限公司 (Zhejiang Spearhead Investment Limited), 寧波開元鋭至投資有限公司 (Ningbo New Century Spearhead Investment Limited), 長春開元鋭至投資管理有限公司 (Changchun New Century Spearhead Investment and Management Limited), 淳安千島湖開元鋭至投資有限公司 (Chun'an Qiandao Lake New Century Spearhead Investment Limited), 開封開元名都大酒店有限公司 (Kaifeng New Century Grand Hotel Limited), Spearhead Global Limited, Spearhead Investments Limited and Sky Town Investments Limited, subsidiaries of the Group;
- Guaranteed by Zhejiang New Century Hotel, Spearhead Investments Limited and Sky Town Investments Limited, subsidiaries of the Group.

#### The Group had the following undrawn bank borrowing facilities:

|                                               | As at 31 Dec | As at 31 December |  |
|-----------------------------------------------|--------------|-------------------|--|
|                                               | 2020         | 2019              |  |
|                                               | RMB'000      | RMB'000           |  |
|                                               |              |                   |  |
| HKD/USD facilities – expiring beyond one year | 656,479      | 456,848           |  |

In April 2019, the Group entered into a new HKD/USD revolving loan facility, pursuant to which the Group obtained an offshore revolving loan facility of HKD780,000,000 or its equivalent in USD with a period of 3 years. As at 31 December 2020, none (2019: HKD270,000,000 or equivalent to RMB241,861,000) of this facility was utilised.

### 21 DEFERRED INCOME TAX ASSETS AND DEFERRED INCOME TAX LIABILITIES

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset and when the deferred income taxes related to the same tax authority. The net deferred income tax balance after offsetting are as follows:

|                                             | As at 31 December |                 |
|---------------------------------------------|-------------------|-----------------|
|                                             | 2020<br>RMB'000   | 2019<br>RMB'000 |
| Deferred income tax liabilities:            |                   |                 |
| - to be recovered after more than 12 months | 755,892           | 891,653         |
| to be recovered within 12 months            | 4,643             | 4,809           |
|                                             | 760,535           | 896,462         |

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

### 21 DEFERRED INCOME TAX ASSETS AND DEFERRED INCOME TAX LIABILITIES (CONTINUED)

The movements on the net deferred income tax liabilities are as follows:

|                                      | Year ended 31 December |          |  |
|--------------------------------------|------------------------|----------|--|
|                                      | 2020                   | 2019     |  |
|                                      | RMB'000                | RMB'000  |  |
|                                      | 000 400                | 000 450  |  |
| Opening balance                      | 896,462                | 929,159  |  |
| Credited to profit or loss (Note 11) | (131,787)              | (11,195) |  |
| Disposal of a subsidiary             |                        | (21,208) |  |
| Credited to OCI – exchange reserve   | _                      | (294)    |  |
| Payment during the year              | (4,140)                | -        |  |
| Closing balance                      | 760,535                | 896,462  |  |

Movements in deferred income tax assets and liabilities during the years ended 31 December 2020 and 2019, without taking into consideration the offsetting of balance within the same tax jurisdiction, are as follows:

| Deferred income tax assets        | Tax losses<br>RMB'000 | Deferred<br>Income<br>RMB'000 | Derivative<br>financial<br>instruments<br>RMB'000 | Total<br>RMB'000 |
|-----------------------------------|-----------------------|-------------------------------|---------------------------------------------------|------------------|
| As at 31 December 2018            | 751                   | 786                           | 2                                                 | 1,539            |
| Charged to profit or loss         | (417)                 | (100)                         | (2)                                               | (519)            |
| Disposal of a subsidiary          | (273)                 | (100)                         | ( <i>L</i> )                                      | (273)            |
| Charged to OCI – exchange reserve | (61)                  | _                             | _                                                 | (61)             |
| As at 31 December 2019            | _                     | 686                           | -                                                 | 686              |
| Charged to profit or loss         | -                     | (102)                         | -                                                 | (102)            |
| As at 31 December 2020            | -                     | 584                           | -                                                 | 584              |

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 21 DEFERRED INCOME TAX ASSETS AND DEFERRED INCOME TAX LIABILITIES (CONTINUED)

| Deferred income tax liabilities      | Difference<br>between tax<br>book and<br>accounting<br>book in respect<br>of investment<br>properties<br>RMB'000 | Amortisation<br>of transaction<br>costs of<br>the bank<br>borrowings<br>RMB'000 | Withholding<br>tax in respect<br>of unremitted<br>earnings of<br>subsidiaries<br>RMB'000 | Others<br>RMB'000 | Total<br>RMB'000 |
|--------------------------------------|------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|-------------------|------------------|
| As at 31 December 2018               | 929,756                                                                                                          | 331                                                                             | _                                                                                        | 611               | 930,698          |
| (Credited)/charged to profit or loss | (16,114)                                                                                                         | 184                                                                             | 4,140                                                                                    | 76                | (11,714)         |
| Disposal of a subsidiary             | (21,481)                                                                                                         | -                                                                               | -                                                                                        | -                 | (21,481)         |
| Credited to OCI – exchange reserve   | (354)                                                                                                            | (1)                                                                             | -                                                                                        | _                 | (355             |
| As at 31 December 2019               | 891,807                                                                                                          | 514                                                                             | 4,140                                                                                    | 687               | 897,148          |
| (Credited)/charged to profit or loss | (141,023)                                                                                                        | 5,209                                                                           | 3,859                                                                                    | 66                | (131,889         |
| Payment during the year              |                                                                                                                  |                                                                                 | (4,140)                                                                                  | -                 | (4,140           |
| As at 31 December 2020               | 750,784                                                                                                          | 5,723                                                                           | 3,859                                                                                    | 753               | 761,119          |

Deferred income tax assets are recognised for tax loss carry-forwards to the extent that the realisation of the related tax benefit through future taxable profits is probable. The Group did not recognise deferred income tax assets of RMB8,361,000 (2019: RMB6,539,000) in respect of losses amounting to RMB37,730,000 (2019: RMB26,754,000) that can be carried forward against future taxable income. The negative impact of tax rate change on the unrecognised deferred income tax assets for tax losses was nil (2019: RMB232,000).

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## 22 NET ASSETS ATTRIBUTABLE TO UNITHOLDERS

|                                                       | Number of<br>units | Net assets<br>attributable to<br>unitholders<br>RMB'000 |
|-------------------------------------------------------|--------------------|---------------------------------------------------------|
| Year ended 31 December 2019                           |                    |                                                         |
| Opening balance                                       | 962,464,398        | 2,334,110                                               |
| Issuance of new units (a)                             | 8,957,086          | 12,914                                                  |
| Units bought back for cancellation (c)                | (293,000)          | (415)                                                   |
| Loss for the year                                     | _                  | (37,502                                                 |
| Distributions paid to unitholders during the year (e) | -                  | (79,704                                                 |
| OCI – exchange reserve                                |                    | 677                                                     |
| As at 31 December 2019                                | 971,128,484        | 2,230,080                                               |
| Year ended 31 December 2020                           |                    |                                                         |
| Opening balance                                       | 971,128,484        | 2,230,080                                               |
| Issuance of new units (b)                             | 16,880,653         | 16,021                                                  |
| Loss for the year                                     | -                  | (545,541)                                               |
| Distributions paid to unitholders during the year (f) | -                  | (28,163)                                                |
| OCI – exchange reserve                                |                    | 437                                                     |
| As at 31 December 2020                                | 988,009,137        | 1,672,834                                               |

(a) New Century REIT issued 8,957,086 units during the year ended 31 December 2019:

On 24 May 2019, 4,470,745 units were issued to the REIT Manager at an issue price of HKD1.7088 per unit (equivalent to RMB6,712,000) as payment of 50% of the REIT Manager fee for the six months ended 31 December 2018; and

On 27 September 2019, 4,486,341 units were issued to the REIT Manager at an issue price of HKD1.5315 per unit (equivalent to RMB6,202,000) as payment of 50% of the REIT Manager fee for the six months ended 30 June 2019.

(b) New Century REIT issued 16,880,653 units during the year ended 31 December 2020:

On 22 May 2020, 6,619,349 units were issued to the REIT Manager at an issue price of HKD1.0069 per unit (equivalent to RMB6,100,000) as payment of 50% of the REIT Manager fee for the six months ended 31 December 2019; and

On 25 September 2020, 10,261,304 units were issued to the REIT Manager at an issue price of HKD1.1050 per unit (equivalent to RMB9,921,000) as payment of the REIT Manager fee for the six months ended 30 June 2020.

- (c) No units were bought back or cancelled during the year ended 31 December 2020. (2019: from August to November 2019, New Century REIT had repurchased and cancelled a total of 293,000 units on the Stock Exchange at the prevailing market prices ranging from HKD1.50 to HKD1.75 with the aggregate consideration of HKD461,000 (equivalent to RMB415,000)).
- (d) As at 31 December 2020, the net assets attributable to unitholders per unit of RMB1.6931 is calculated by dividing the net assets attributable to unitholders of RMB1,672,834,000 by the number of units in issue of 988,009,137 (2019: the net assets attributable to unitholders per unit of RMB2.2964 is calculated by dividing the net assets attributable to unitholders of RMB2,230,080,000 by the number of units in issue of 971,128,484).

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(All amounts in Renminbi thousands unless otherwise stated)

## 22 NET ASSETS ATTRIBUTABLE TO UNITHOLDERS (CONTINUED)

- (e) The distributions with amount of RMB79,704,000 paid during the year ended 31 December 2019 comprises:
  - Final distribution for the period from 1 July 2018 to 31 December 2018 with a total amount of RMB45,878,000, which was paid to unitholders on 24 May 2019; and
  - Interim distribution for the period from 1 January 2019 to 30 June 2019 with a total amount of RMB33,826,000 which was paid to unitholders on 27 September 2019.
- (f) The distributions with amount of RMB28,163,000 paid during the year ended 31 December 2020 represents the final distribution for the period from 1 July 2019 to 31 December 2019, which was paid to unitholders on 22 May 2020.

### 23 LOSS PER UNIT BASED UPON LOSS AFTER INCOME TAX BEFORE TRANSACTIONS WITH UNITHOLDERS ATTRIBUTABLE TO UNITHOLDERS

Loss per unit based upon loss after income tax before transactions with unitholders attributable to unitholders is calculated by dividing the loss after income tax before transactions with unitholders attributable to unitholders by the weighted average number of units in issue during the year.

|                                                        | Year ended 31 December |          |  |
|--------------------------------------------------------|------------------------|----------|--|
|                                                        | 2020                   |          |  |
|                                                        |                        |          |  |
| Loss after income tax before transactions              |                        |          |  |
| with unitholders attributable to unitholders (RMB'000) | (545,541)              | (37,502) |  |
|                                                        |                        |          |  |
| Weighted average number of units in issue ('000)       | 977,946                | 966,318  |  |
|                                                        |                        |          |  |
| Basic loss per unit (RMB)                              | (0.5578)               | (0.0388) |  |

The diluted loss per unit is same as the basic loss per unit as there were no diluted instruments in issue during the years ended 31 December 2020 and 2019.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

# 24 CASH FLOWS INFORMATION

(a) Reconciliation of loss before taxation to cash generated from operations

|                                                                | Year ended 31 December |        |
|----------------------------------------------------------------|------------------------|--------|
|                                                                | 2020                   | 2019   |
|                                                                | RMB'000                | RMB'00 |
| Loss before taxation and transactions with unitholders         | (649,327)              | (7,90  |
| Adjustments for:                                               |                        |        |
| - Fair value changes on investment properties (Note 12)        | 615,130                | 120,09 |
| - Interest expenses on bank borrowings (Note 10)               | 87,852                 | 85,71  |
| - Unrealised net foreign exchange losses (Notes 9 and 10)      | 1,433                  | 32,84  |
| Amortisation of transaction costs of bank borrowings (Note 10) | 48,879                 | 28,53  |
| Fair value losses on derivative financial instruments (Note 9) | -                      | 7,71   |
| Realised net foreign exchange losses on financing activities   |                        |        |
| (Note 10)                                                      | 24,228                 | 5,00   |
| Other financing costs (Note 10)                                | 6,716                  | 3,27   |
| Fair value losses on the settlement of                         |                        |        |
| derivative financial instruments (Note 9)                      | 47,988                 |        |
| Realised exchange reserves related to the disposal of          |                        |        |
| a subsidiary                                                   | -                      | (15    |
| Amortisation of deferred income (Note 19)                      | (406)                  | (40    |
| Interest income on restricted cash                             | (1,528)                | (2,87  |
| Gain on disposal of a subsidiary (Note 9)                      | -                      | (69,65 |
|                                                                | 180,965                | 202,18 |
| Changes in working capital:                                    |                        |        |
| (Increase)/decrease in trade and other receivables and         |                        |        |
| prepayments                                                    | (8,332)                | 2,03   |
| Increase in trade and other payables                           | 4,738                  | 6,32   |
| Increase in amounts due from related parties                   | (37,312)               | (8,30  |
| Decrease in amounts due to related parties                     | (1,990)                | (1,30  |
|                                                                | 138,069                | 200,93 |

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

## 24 CASH FLOWS INFORMATION (CONTINUED)

#### (b) Net cash and liabilities relating to financing activities

|                                        | As at 31 December |             |  |
|----------------------------------------|-------------------|-------------|--|
|                                        | 2020              | 2019        |  |
|                                        | RMB'000           | RMB'000     |  |
|                                        |                   |             |  |
| Cash and cash equivalents              | 98,095            | 194,062     |  |
| Restricted cash                        | 181,528           | 504,978     |  |
| Borrowings - repayable within one year | (208,229)         | (294,434)   |  |
| Borrowings – repayable after one year  | (1,527,809)       | (1,805,789) |  |
| Loan due to a related party            | (60,000)          | -           |  |
| Dividend payable                       | (3,348)           | (1,979)     |  |
|                                        | (1,519,763)       | (1,403,162) |  |
| Cash and restricted cash               | 279,623           | 699,040     |  |
| Borrowings – fixed interest rates      | (921,430)         | (1,858,362) |  |
| Borrowings – variable interest rates   | (874,608)         | (241,861)   |  |
| Dividend payable                       | (3,348)           | (1,979)     |  |

(1,519,763)

(1,403,162)

|                                                             | Other ass                               | sets                          | Liabilities from financing activities         |                                              |                                |                                           |                         |
|-------------------------------------------------------------|-----------------------------------------|-------------------------------|-----------------------------------------------|----------------------------------------------|--------------------------------|-------------------------------------------|-------------------------|
|                                                             | Cash and cash<br>equivalents<br>RMB'000 | Restricted<br>cash<br>RMB'000 | Borrowings<br>due within<br>1 year<br>RMB'000 | Borrowings<br>due after<br>1 year<br>RMB'000 | Dividend<br>payable<br>RMB'000 | Loan due to a<br>related party<br>RMB'000 | Total<br>RMB'000        |
| As at 1 January 2019                                        | 332,373                                 | 261,741                       | (2,096,048)                                   | (113,787)                                    | (827)                          | -                                         | (1,616,548)             |
| Cash flows                                                  | (141,659)                               | 243,237                       | 1,875,701                                     | (1,708,414)                                  | 4,441                          | -                                         | 273,306                 |
| Non-cash change                                             |                                         |                               |                                               |                                              |                                |                                           |                         |
| Dividend declared                                           | -                                       | -                             | -                                             | -                                            | (5,593)                        | -                                         | (5,593)                 |
| Foreign exchange adjustments<br>Amortisation of transaction | 3,348                                   | -                             | (9,287)                                       | (26,294)                                     | -                              | -                                         | (32,233)                |
| costs of the bank borrowings                                | -                                       | -                             | (12,227)                                      | (9,867)                                      | -                              | -                                         | (22,094)                |
| Reclassification                                            | -                                       | -                             | (52,573)                                      | 52,573                                       | -                              | -                                         | -                       |
| As at 31 December 2019<br>Cash flows                        | 194,062<br>(94,541)                     | 504,978<br>(323,450)          | (294,434)<br>144,336                          | (1,805,789)<br>285,071                       | (1,979)                        | (60,000)                                  | (1,403,162)<br>(48,584) |
| Non-cash change                                             | (* ,,* , , ,                            | (,,                           | ,                                             |                                              |                                | (,)                                       | (,                      |
| Dividend declared                                           | -                                       | -                             | -                                             | -                                            | (1,369)                        | -                                         | (1,369)                 |
| Foreign exchange adjustments<br>Amortisation of transaction | (1,426)                                 |                               | (5,531)                                       | (11,277)                                     | -                              |                                           | (18,234)                |
| costs of the bank borrowings                                | -                                       | -                             | (31,850)                                      | (16,564)                                     | -                              | -                                         | (48,414)                |
| Reclassification                                            | -                                       | -                             | (20,750)                                      | 20,750                                       | -                              | -                                         | -                       |
| As at 31 December 2020                                      | 98,095                                  | 181,528                       | (208,229)                                     | (1,527,809)                                  | (3,348)                        | (60,000)                                  | (1,519,763)             |

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### **25 COMMITMENTS**

**Capital commitments** 

|                                                                      | As at 31 December |         |
|----------------------------------------------------------------------|-------------------|---------|
|                                                                      | 2020              | 2019    |
|                                                                      | RMB'000           | RMB'000 |
|                                                                      |                   |         |
| In respect of investment properties, contracted but not provided for | _                 | 2,462   |

### 26 CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES

In addition to the transactions and balances disclosed elsewhere in the consolidated financial statements, the Group had the following material transactions with connected and related parties during the year:

#### (a) Nature of relationship with connected/related parties

Connected/related party

The table set forth below summarises the names of the connected/related parties and nature of their relationship with the Group as at 31 December 2020.

Relationship with the Group

| connected/related party                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|---------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Chen Miaolin                                                        | Significant holder of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Jin Wenjie                                                          | Chairman and non-executive director of REIT Manager<br>("Director")                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Zhang Guanming                                                      | Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Huge Harvest International Limited<br>("Huge Harvest")              | Significant holder of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| New Century Tourism Group Limited                                   | Associated corporation of significant holder of New Century REIT and Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Hangzhou New Century Real Estate<br>Group Limited                   | Associated corporation of significant holder of New Century REIT and Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Hangzhou New Century Zhijiang<br>Cleaning Chain Limited             | Associated corporation of significant holder of New Century REIT and Director (till 14 August 2019)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Hangzhou New Century<br>Decorating Limited                          | Associated corporation of significant holder of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Hangzhou New Century Senbo<br>Toursim Investment Limited            | Associated corporation of significant holder of New Century REIT and Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| The Hotel Group                                                     | Associated corporation of significant holder of New Century REIT and Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| New Century Grand Hotel Kaifeng<br>Business Company Limited         | Associated corporation of significant holder of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Hangzhou New Century Yiran Cultural<br>Tourism Management Co., Ltd. | Associated corporation of significant holder of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| The REIT Manager                                                    | The manager of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| The Trustee                                                         | The trustee of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Cushman & Wakefield Limited                                         | The Principal Valuer of New Century REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                                                     | Chen Miaolin<br>Jin Wenjie<br>Zhang Guanming<br>Huge Harvest International Limited<br>( <b>"Huge Harvest</b> ")<br>New Century Tourism Group Limited<br>Hangzhou New Century Real Estate<br>Group Limited<br>Hangzhou New Century Zhijiang<br>Cleaning Chain Limited<br>Hangzhou New Century Jujiang<br>Cleaning Chain Limited<br>Hangzhou New Century Senbo<br>Toursim Investment Limited<br>The Hotel Group<br>New Century Grand Hotel Kaifeng<br>Business Company Limited<br>Hangzhou New Century Yiran Cultural<br>Tourism Management Co., Ltd.<br>The REIT Manager<br>The Trustee |

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 26 CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

#### (b) Transactions with connected/related parties

Rental income received/receivable from:

|                                                          | Year ended 31   | December        |
|----------------------------------------------------------|-----------------|-----------------|
|                                                          | 2020<br>RMB'000 | 2019<br>RMB'000 |
|                                                          |                 |                 |
| The Hotel Group (i)                                      | 182,874         | 204,106         |
| New Century Grand Hotel Kaifeng Business Company Limited | 18,754          | 22,000          |
| New Century Tourism Group Limited                        | 1,797           | 1,999           |
| Hangzhou New Century Real Estate Group Limited           | 1,676           | 1,861           |
| Hangzhou New Century Senbo Tourism Investment Limited    | 470             | 361             |
| Hangzhou New Century Decorating Limited                  | 122             | 122             |
| Hangzhou New Century Yiran Cultural Tourism Management   |                 |                 |
| Co., Ltd.                                                | 66              | _               |
| Hangzhou New Century Zhijiang Cleaning Chain Limited     | -               | 82              |
|                                                          | 205,759         | 230,531         |

(i) The net rental income from the Hotel Group for the year ended 31 December 2020 amounted to RMB175,823,000 (2019: RMB196,235,000) which was calculated by gross rental income of RMB182,874,000 (2019: RMB204,106,000) netting of valueadded taxes of RMB7,051,000 (2019: RMB7,871,000).

Rental deposit received from/(refunded to):

|                                                        | Year ended 31 December |                 |
|--------------------------------------------------------|------------------------|-----------------|
|                                                        | 2020<br>RMB'000        | 2019<br>RMB'000 |
| The Hotel Group                                        | (224)                  | (2)             |
| Hangzhou New Century Real Estate Group Limited         | 46                     | _               |
| Hangzhou New Century Yiran Cultural Tourism Management |                        |                 |
| Co., Ltd.                                              | 44                     | _               |
| New Century Tourism Group Limited                      | (15)                   | -               |
|                                                        |                        |                 |
|                                                        | (149)                  | (2)             |

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

#### 26 CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

#### (b) Transactions with connected/related parties (Continued)

Loan due to related parties and interest expense paid/payable to:

|                                                     | Year ended 31 December |                 |  |
|-----------------------------------------------------|------------------------|-----------------|--|
|                                                     | 2020<br>RMB'000        | 2019<br>RMB'000 |  |
| Loan due to Huge Harvest (ii)                       | 60,000                 | _               |  |
| Interest expense paid/payable to Huge Harvest       | 981                    | -               |  |
| Loan due to New Century Tourism Group Limited (iii) | 788,100                | -               |  |
|                                                     | 849.081                | _               |  |

- (ii) In July 2020, Spearhead Global Limited, a wholly-owned subsidiary of New Century REIT, entered into a facility agreement with Huge Harvest, pursuant to which an unsecured loan facility with a commitment amount of RMB100,000,000 was granted by Huge Harvest to Spearhead Global Limited for a period until 10 July 2025 or, if earlier, the date on which all amounts outstanding under the new offshore term loan facility of RMB700 million dated 9 July 2020 are repaid in full. A principal amount of RMB60,000,000 was drawn down in July 2020 with an interest rate of 3.4% per annum.
- (iii) In July 2020, Zhejiang New Century Hotel, a wholly-owned subsidiary of New Century REIT, entered into a facility agreement with New Century Tourism Group Limited, pursuant to which an unsecured interest-free loan facility with a commitment amount of RMB788,100,000 was granted by New Century Tourism Group Limited to Zhejiang New Century Hotel for a period until 10 August 2020 or, if earlier, the date on which all amounts outstanding under the then original bank facilities are repaid in full. The facility has served as a short-term bridge loan facility to facilitate a capital reduction of Zhejiang New Century Hotel for remittance of funds offshore and also part repayment of the then original outstanding indebtedness. A principal amount of RMB788,100,000 was drawn down and fully repaid in July 2020. The facility was then expired accordingly.

Other connected party transactions:

|                                                           | Year ended 31 December |                 |  |
|-----------------------------------------------------------|------------------------|-----------------|--|
|                                                           | 2020<br>RMB'000        | 2019<br>RMB'000 |  |
| REIT Manager fee paid/payable to the REIT Manager         |                        |                 |  |
| (Note 7)                                                  | 20,405                 | 26,140          |  |
| Trustee fee paid/payable to the Trustee (Note 7)          | 874                    | 1,138           |  |
| Valuation fee paid/payable to Cushman & Wakefield Limited |                        |                 |  |
| (Note 7)                                                  | 408                    | 616             |  |
|                                                           | 21,687                 | 27,894          |  |

#### (c) Balances with connected/related parties

Trade receivables due from:

|                                                              | Year ended 31 December |         |  |
|--------------------------------------------------------------|------------------------|---------|--|
|                                                              | 2020                   | 2019    |  |
|                                                              | RMB'000                | RMB'000 |  |
| The Hotel Group (i)                                          | 59,729                 | 28,689  |  |
| New Century Grand Hotel Kaifeng Business Company Limited (i) | 8,384                  | 2,113   |  |
|                                                              | 68.113                 | 30.802  |  |

(i) As at 31 December 2020 and 2019, all the trade receivables due from related parties were pledged as collateral for the Group's bank borrowings (Note 20).

For the year ended 31 December 2020

(All amounts in Renminbi thousands unless otherwise stated)

### 26 CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

#### (c) Balances with connected/related parties (Continued)

Credit period granted to related parties is normally within 30 days. No interest is charged on the trade receivables. The Group applied simplified approach, which requires expected lifetime losses to be recognised from the initial recognition of the receivables. The aging of the trade receivables due from related parties were all within credit period. The Group believe that there were no significant financial difficulty of the related parties and based on the part experience, there were no significant changes in the credit quality of the related parties and the identified impairment losses was immaterial.

Other receivables due from:

|                  | As at 31 D | ecember |
|------------------|------------|---------|
|                  | 2020       | 2019    |
|                  | RMB'000    | RMB'000 |
|                  |            |         |
| The REIT Manager | 35         | 34      |

Other payables due to:

|                                                          | As at 31 December |         |  |
|----------------------------------------------------------|-------------------|---------|--|
|                                                          | 2020              | 2019    |  |
|                                                          | RMB'000           | RMB'000 |  |
|                                                          |                   |         |  |
| New Century Grand Hotel Kaifeng Business Company Limited | 22,000            | 22,000  |  |
| The Hotel Group                                          | 20,803            | 21,026  |  |
| The REIT Manager                                         | 10,484            | 12,200  |  |
| New Century Tourism Group Limited                        | 451               | 466     |  |
| Hangzhou New Century Real Estate Group Limited           | 480               | 434     |  |
| Hangzhou New Century Senbo Tourism Investment Limited    | 67                | 67      |  |
| Hangzhou New Century Yiran Cultural Tourism Management   |                   |         |  |
| Co., Ltd.                                                | 44                | -       |  |
| Hangzhou New Century Decorating Limited                  | 31                | 31      |  |
| Subtotal of other payables due to related parties        | 54,360            | 56,224  |  |
| The Trustee (ii)                                         | 355               | 530     |  |
| Cushman & Wakefield Limited (ii)                         | 85                | 268     |  |
|                                                          | 54,800            | 57,022  |  |

(ii) Other payables due to the Trustee and Cushman & Wakefield Limited are recorded in "Trade and other payables" of the consolidated balance sheet.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

#### 26 CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

#### (c) Balances with connected/related parties (Continued)

Advances from customers:

|                                                        | As at 31 December |                 |  |
|--------------------------------------------------------|-------------------|-----------------|--|
|                                                        | 2020<br>RMB'000   | 2019<br>RMB'000 |  |
| The Hotel Group                                        | 16                | 155             |  |
| New Century Tourism Group Limited                      | 153               | 148             |  |
| Hangzhou New Century Real Estate Group Limited         | 138               | 138             |  |
| Hangzhou New Century Yiran Cultural Tourism Management |                   |                 |  |
| Co., Ltd.                                              | 22                | _               |  |
| Hangzhou New Century Decorating Limited                | 10                | 10              |  |
| Hangzhou New Century Senbo Tourism Investment Limited  | -                 | 27              |  |
|                                                        |                   |                 |  |
|                                                        | 339               | 478             |  |

Loan due to a related party:

|              | As at 31 I | As at 31 December |  |
|--------------|------------|-------------------|--|
|              | 2020       | 2019              |  |
|              | RMB'000    | RMB'000           |  |
|              |            |                   |  |
| Huge Harvest | 60,000     | _                 |  |

Interest payable:

|              | As at 31 [ | As at 31 December |  |  |
|--------------|------------|-------------------|--|--|
|              | 2020       | 2019              |  |  |
|              | RMB'000    | RMB'000           |  |  |
|              |            |                   |  |  |
| Huge Harvest | 463        | -                 |  |  |

#### (d) Key management compensation

There was no key management compensation for the years ended 31 December 2020 and 2019.

#### (e) Director's emoluments

No directors' emoluments were paid or payable by the Group for the years ended 31 December 2020 and 2019 respectively.

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

## **27 SUBSIDIARIES**

Particulars of the principal subsidiaries are as follows:

| Name                                                                                      | Date of incorporation and<br>type of legal entity<br>(for PRC subsidiaries) | Issued and paid up<br>capital/registered<br>capital | Effective<br>interests<br>held by the<br>Group (%) | Principal activities and place of operations                   |
|-------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|----------------------------------------------------------------|
| Incorporated in China:                                                                    |                                                                             |                                                     |                                                    |                                                                |
| 浙江開元酒店投資管理集團有限公司<br>(Zhejiang New Century Hotel<br>Investment & Management Group Limited) | 30 November 2001,<br>limited liability company                              | RMB111,000,000                                      | 100%                                               | Investment holding and<br>hotel properties leasing ir<br>China |
| 浙江鏡至投資股份有限公司<br>(Zhejiang Spearhead Investment Limited)                                   | 8 September 1994,<br>limited liability company                              | RMB102,571,739                                      | 95.46%                                             | Hotel properties leasing in<br>China                           |
| 寧波開元鋭至投資有限公司<br>(Ningbo New Century Spearhead<br>Investment Limited)                      | 1 December 2004,<br>limited liability company                               | RMB170,488,723                                      | 100%                                               | Hotel properties leasing in China                              |
| 長春開元鋭至投資管理有限公司<br>(Changchun New Century Spearhead<br>Investment and Management Limited)  | 13 November 2007,<br>limited liability company                              | RMB120,000,000                                      | 100%                                               | Hotel properties leasing in China                              |
| 淳安千島湖開元鋭至投資有限公司<br>(Chun'an Qiandao Lake New Century<br>Spearhead Investment Limited)     | 15 January 2001,<br>limited liability company                               | RMB30,000,000                                       | 100%                                               | Hotel properties leasing in<br>China                           |
| 開封開元名都大酒店有限公司<br>(Kaifeng New Century Grand Hotel<br>Limited)                             | 25 December 2013,<br>limited liability company                              | RMB50,000,000                                       | 100%                                               | Hotel properties leasing in China                              |
| Incorporated in British Virgin Islands:                                                   |                                                                             |                                                     |                                                    |                                                                |
| Spearhead Global Limited                                                                  | 8 March 2013                                                                | 20,000 ordinary shares<br>of USD1 each              | 100%                                               | Investment holding in<br>Hong Kong                             |
| Strong Tower Global Limited                                                               | 13 January 2014                                                             | 10,000 ordinary shares<br>of USD1 each              | 100%                                               | Investment holding in<br>Hong Kong                             |
| Incorporated in Hong Kong:                                                                |                                                                             |                                                     |                                                    |                                                                |
| Spearhead Investments Limited                                                             | 25 March 2013                                                               | 1 ordinary share of<br>HKD1 each                    | 100%                                               | Investment holding in<br>Hong Kong                             |
| Sky Town Investments Limited                                                              | 22 May 2007                                                                 | 438,334,995 ordinary<br>shares of HKD1 each         | 100%                                               | Investment holding in<br>Hong Kong                             |
| Full Wise Industrial Limited                                                              | 20 September 2012                                                           | 10,000 ordinary shares<br>of HKD1 each              | 100%                                               | Investment holding in<br>Hong Kong                             |
| New Century REIT Hong Kong I Limited                                                      | 3 August 2016                                                               | 1 ordinary share of<br>EUR1 each                    | 100%                                               | Investment holding in<br>Hong Kong                             |
| New Century Europe I S.à.r.I.                                                             | 20 May 2016                                                                 | 12,500 ordinary share<br>of EUR1 each               | 100%                                               | Investment holding in<br>Luxembourg                            |

For the year ended 31 December 2020 (All amounts in Renminbi thousands unless otherwise stated)

#### 28 NON-CANCELLABLE OPERATING LEASES

As at 31 December 2020 and 2019, the Group has future minimum lease payment receivables under non-cancellable leases as follow:

|                                 | As at 31 December |                 |  |
|---------------------------------|-------------------|-----------------|--|
|                                 | 2020<br>RMB'000   | 2019<br>RMB'000 |  |
| Within one year (a)             | 193,721           | 236,544         |  |
| Between one year and five years | 442,037           | 577,301         |  |
| Over five years                 | 39,817            | 33,727          |  |
|                                 | 675,575           | 847,572         |  |

(a) In November 2020, Zhejiang New Century Hotel (as the Lessor) and the Zhejiang New Century Hotel Management Co., Ltd. (as the Lessee) had jointly appointed Cushman & Wakefield International Property Advisers (Shanghai) Co., Ltd. (the "Valuer") to determine the Market Base Rent of the Initial Hotel Properties for the 9th lease year from 10 July 2021 to 9 July 2022 (the "Lease Year of 2021"). According to the Valuer's report, the Market Base Rent for the Lease Year of 2021 as determined is RMB180 million, while other terms of the Hotel Lease and Management Agreements, including but not limited to, the calculation of the individual rent and security deposit, remain unchanged. Given both the Market Base Rent and 85% of the Reference Average Rent (being RMB175.4 million) are lower than RMB183.6 million, the aggregate amount payment by the Lessee as Base Rent for the Lease Year of 2021 is RMB183.6 million, which is RMB16.4 million lower than that for the Lease Year of 2020 (being the lease period from 10 July 2020 to 9 July 2021).

#### 29 EVENTS OCCURRING AFTER THE BALANCE SHEET DATE

On 27 January 2021, New Century REIT announced that, on 26 January 2021, the DB Trustees (Hong Kong) Limited (as the seller) and the REIT Manager have entered into a sale and purchase agreement for the disposal of all issued shares of Spearhead Global Limited (the "**Target Company**") and its outstanding loan due to New Century REIT to Huge Harvest (as the purchaser) for a total consideration of HKD1,921,018,274 (the "**Proposed Disposal**"). As one of the condition precedents of the completion of the Proposed Disposal (the "**Completion**"), a reorganisation shall be implemented by Target Company to acquire all issued shares of Strong Tower Global Limited and New Century REIT Hong Kong I Limited and as a result, the Target Company and its subsidiaries will contain all of the operating businesses and assets of New Century REIT. The reorganisation had been completed in February 2021.

As the Proposed Disposal constitutes a very substantial disposal and a connected party transaction of New Century REIT and also given that following the Completion, New Century REIT would have no remaining operating real estate assets to fulfill the criteria for operating as a REIT in accordance with the REIT Code, and therefore, New Century REIT should be terminated and liquidated in accordance with the REIT Code and the units should consequently be delisted from trading on the Stock Exchange and New Century REIT should be deauthorised in accordance with applicable regulatory requirements. As the termination and the consequential liquidation and delisting are natural results of the Proposed Disposal, the Proposed Disposal should be treated as part and parcel of the proposed termination, the proposed liquidation and the proposed delisting (collectively, the "**Proposals**"). The Proposals are subject to the approval by independent unitholders (being unitholders other than Huge Harvest and parties acting in concert with Huge Harvest) (the "**Independent Unitholders**") approval by the approval threshold (i.e. at least approved by 75% of the votes attaching to the units held by the Independent Unitholders) at the extraordinary general meeting to be held on 12 April 2021 in accordance with the Hong Kong Codes on Takeovers and Mergers.

If the Proposals are approved by the Independent Unitholders, the proposed interim distribution of HK\$2.00 per Unit will be distributed to the entitled unitholders and New Century REIT will be terminated, liquidated, delisted and deauthorised afterwards. In the event that the Proposals are not approved by the Independent Unitholders, the Board will reconsider other strategic investment options for the New Century REIT in accordance with its investment policy, investment and strategy.

# **PERFORMANCE TABLE**

As at 31 December 2020

|                                                                                                            | 2020        | 2019        | 2018        | 2017        | 2016        |
|------------------------------------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Net assets attributable to Unitholders (RMB'000)                                                           | 1,672,834   | 2,230,080   | 2,334,110   | 2,404,023   | 2,371,097   |
| Net assets attributable to                                                                                 |             |             |             |             |             |
| Unitholders per Unit (RMB)                                                                                 | 1.6931      | 2.2964      | 2.4251      | 2.5081      | 2.4925      |
| (Equivalent to HKD) (Note a)                                                                               | 2.0117      | 2.5635      | 2.7677      | 3.0005      | 2.7865      |
| The highest premium of the traded price to net asset attributable to                                       |             |             |             |             |             |
| Unitholders per Unit (Note b)                                                                              | N/A         | N/A         | N/A         | N/A         | 7.66%       |
| The highest discount of the traded price to net asset attributable to Unitholders per Unit <i>(Note b)</i> | 57.75%      | 45.39%      | 45.80%      | 28.68%      | 23.56%      |
| Distribution yield per Unit (including<br>Special Distribution (if any))<br><i>(Note c)</i>                | N/A         | 4.43%       | 6.70%       | 6.90%       | 7.65%       |
| Number of Units in issue at the end of the reporting period (Units)                                        | 988,009,137 | 971,128,484 | 962,464,398 | 958,500,829 | 951,301,342 |
| Gearing ratio (Note d)                                                                                     | 41.7%       | 39.9%       | 39.4%       | 36.5%       | 43.7%       |
| Gross liabilities as a percentage of gross assets <i>(Note e)</i>                                          | 61.7%       | 58.8%       | 58.2%       | 56.1%       | 62.3%       |

#### Notes:

- a. Unless indicated otherwise, Hong Kong dollar amounts are based on an exchange rate of HKD1=RMB0.84164 (2019: HKD1=RMB0.8958) at the end of the reporting period.
- b. The highest premium is calculated based on the highest traded price of HKD1.60 (2019: HKD1.95) on the Stock Exchange during the year ended 31 December 2020. The highest discount is calculated based on the lowest traded price of HKD0.85 (2019: HKD1.40) on the Stock Exchange during the year ended 31 December 2020.

As the highest traded prices for 2020 and 2019 are lower than the net asset value per Unit attributable to Unitholders as at the end of the reporting period, no highest premium ratio is presented.

- c. No distribution yield per Unit for the year ended 31 December 2020 was presented as no distribution was declared. Distribution yield per Unit for 2019 is calculated based on total distribution per Unit of RMB0.0640 (equivalent to HKD0.0709) for the year ended 31 December 2019 over the closing price of HKD1.60 on 31 December 2019.
- d. Gearing ratio is calculated based on the total gross borrowings (including bank borrowings and loan due to a related party) excluding transaction costs over total assets as at the end of the reporting period.
- e. It is calculated based on total liabilities excluding transaction costs on borrowings and net assets attributable to Unitholders over total assets at the end of the reporting period.

# **SUMMARY OF FINANCIAL INFORMATION**

A summary of the results, the distributions and of the assets and liabilities of New Century REIT, as extracted from the published audited consolidated financial statements, is set out below.

|                                     | Year ended 31 December |                 |                 |                 |                 |  |
|-------------------------------------|------------------------|-----------------|-----------------|-----------------|-----------------|--|
|                                     | 2020<br>RMB'000        | 2019<br>RMB'000 | 2018<br>RMB'000 | 2017<br>RMB'000 | 2016<br>RMB'000 |  |
| Results and distributions           |                        |                 |                 |                 |                 |  |
| Revenue                             |                        |                 |                 |                 |                 |  |
| Rental income                       | 214,328                | 254,881         | 275,956         | 293,407         | 316,750         |  |
| (Loss)/profit before taxation and   |                        |                 |                 |                 |                 |  |
| transactions with unitholders       | (649,327)              | (7,900)         | 117,948         | 308,520         | 255,447         |  |
| Income tax credit/(expense)         | 101,414                | (28,784)        | (92,259)        | (135,351)       | (132,406)       |  |
| (Loss)/profit for the year, before  |                        |                 |                 |                 |                 |  |
| transactions with unitholders       | (547,913)              | (36,684)        | 25,689          | 173,169         | 123,041         |  |
| (Loss)/profit attributable to       |                        |                 |                 |                 |                 |  |
| unitholders                         | (545,541)              | (37,502)        | 24,258          | 170,594         | 119,268         |  |
| Total distributions for the year to |                        |                 |                 |                 |                 |  |
| unitholders                         | -                      | 61,989          | 95,878          | 130,860         | 157,254         |  |

# SUMMARY OF FINANCIAL INFORMATION

|                                                                            | As at 31 December |                 |                 |                 |                 |
|----------------------------------------------------------------------------|-------------------|-----------------|-----------------|-----------------|-----------------|
|                                                                            | 2020<br>RMB'000   | 2019<br>RMB'000 | 2018<br>RMB'000 | 2017<br>RMB'000 | 2016<br>RMB'000 |
| Assets and liabilities                                                     |                   |                 |                 |                 |                 |
| Non-current assets                                                         | 4,006,717         | 4,633,023       | 4,987,060       | 4,905,378       | 5,675,552       |
| Current assets                                                             | 363,140           | 743,904         | 648,574         | 566,881         | 520,769         |
| Total assets                                                               | 4,369,857         | 5,376,927       | 5,635,634       | 5,472,259       | 6,196,321       |
| Current liabilities                                                        | 322,947           | 415,123         | 2,224,330       | 359,183         | 778,588         |
| Non-current liabilities, other than net assets attributable to unitholders | 2,348,344         | 2,702,251       | 1,042,946       | 2,676,236       | 3,016,394       |
| Total liabilities, other than net assets                                   |                   |                 |                 |                 |                 |
| attributable to unitholders                                                | 2,671,291         | 3,117,374       | 3,267,276       | 3,035,419       | 3,794,982       |
| Non-controlling interests                                                  | 25,732            | 29,473          | 34,248          | 32,817          | 30,242          |
| Net assets attributable to unitholders                                     | 1,672,834         | 2,230,080       | 2,334,110       | 2,404,023       | 2,371,097       |
| Total equity and liabilities                                               | 4,369,857         | 5,376,927       | 5,635,634       | 5,472,259       | 6,196,321       |

# **CORPORATE INFORMATION**

# THE REIT MANAGER AND THE REGISTERED OFFICE

New Century Asset Management Limited Unit 4706, 47th Floor The Center, 99 Queen's Road Central Hong Kong Tel: (852) 2153 3588 Fax: (852) 3488 6403

# BOARD OF DIRECTORS OF THE REIT MANAGER

JIN Wenjie (Chairman and Non-executive Director) HO Wai Chu (Chief Executive Officer and Executive Director) ZHANG Guanming (Non-executive Director) TONG JinQuan (Non-executive Director) (resigned with effect from 31 July 2020) ANGELINI Giovanni (Independent Non-executive Director) YU Hon To David (Independent Non-executive Director) HE Jianmin (Independent Non-executive Director)

# RESPONSIBLE OFFICERS OF THE REIT MANAGER

HO Wai Chu CHEUNG Chi Shan

### AUDIT COMMITTEE OF THE REIT MANAGER

YU Hon To David *(Chairman)* ANGELINI Giovanni HE Jianmin

### DISCLOSURES COMMITTEE OF THE REIT MANAGER

HO Wai Chu *(Chairman)* ZHANG Guanming YU Hon To David

### NOMINATION COMMITTEE OF THE REIT MANAGER

JIN Wenjie *(Chairman)* ANGELINI Giovanni HE Jianmin

# FINANCE AND INVESTMENT COMMITTEE OF THE REIT MANAGER

HO Wai Chu *(Chairman)* CHEUNG Chi Shan SIT Wai

# APPROVED PERSON OF THE REIT MANAGER

HO Wai Chu

### COMPANY SECRETARY OF THE REIT MANAGER

CHAN Chun Tung (resigned with effect from 8 February 2021) SIT Wai (appointed with effect from 8 February 2021)

#### TRUSTEE

DB Trustees (Hong Kong) Limited Level 60, International Commerce Centre 1 Austin Road West Kowloon Hong Kong

# **CORPORATE INFORMATION**

### **AUDITOR**

PricewaterhouseCoopers Certified Public Accountants and Registered Public Interest Entity Auditor 22/F, Prince's Building Central Hong Kong

### **PRINCIPAL VALUER**

Cushman & Wakefield Limited 27/F, One Island East, Taikoo Place, 18 Westlands Road, Quarry Bay, Hong Kong

#### **LEGAL ADVISER**

Dechert 31/F, Jardine House One Connaught Place Central, Hong Kong

### **UNIT REGISTRAR**

Tricor Investor Services Limited Level 54, Hopewell Centre 183 Queen's Road East Hong Kong

## **PROPERTY MANAGER**

Zhejiang New Century Hotel Management Co., Ltd. 18th Floor, 818 Shixin Zhong Road Beigan Street Xiaoshan District Hangzhou PRC

#### **STOCK CODE**

01275

#### **WEBSITE**

www.ncreit.com

| Acquisition Fee                     | not exceeding the rate of 0.5% of the acquisition price of any real estate from the New Century Group and not exceeding the rate of 1% of the acquisition price of any real estate from third parties other than the New Century Group.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ADR                                 | average daily room rate, which means room revenue divided by rooms in use.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Changchun New Century Grand         | Changchun New Century Spearhead Investment and Management Limited*(長春開元鋭至投資管理有限公司, previously 長春開元名都大酒店有限公司), a wholly-owned subsidiary of Zhejiang New Century Hotel incorporated in the PRC on 13 November 2007.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Connected Person(s)                 | has the meaning ascribed to it in the REIT Code.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Directors                           | the directors of the REIT Manager.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Divestment Fee                      | not exceeding the rate of 0.5% of the sale price of any real estate divested by New Century REIT.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Full Wise HK                        | Full Wise Industrial Limited (惠富實業有限公司), a company incorporated in Hong<br>Kong on 20 September 2012 and an indirect wholly-owned subsidiary of New<br>Century REIT.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Gross Floor Area or GFA             | in respect of a property, the gross floor area of that property being the area contained within the external walls of the building measured at each floor level (including any floor below the level of the ground), together with the area of each balcony in the building, which shall be calculated from the overall dimensions of the balcony (including the thickness of the sides thereof), and the thickness of external walls of the building excluding any floor space that is constructed or intended to be used solely for parking motor vehicles, loading or unloading of motor vehicles, or for refuse storage chambers, material recovery chambers, refuse chutes, refuse hopper rooms and other types of facilities provided to facilitate the separation of refuse, or for access facilities for telecommunications and broadcasting services, or occupied solely by machinery or equipment for any lift, air-conditioning or heating system or any similar service. |
| Hangzhou New Century Real<br>Estate | Hangzhou New Century Real Estate Group Limited*(杭州開元房地產集團有限公司), a company incorporated in the PRC on 6 July 2001.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

| Hotel Lease and Management<br>Agreements | with respect to the Initial Hotel Properties, the master hotel lease and management<br>agreement dated 14 June 2013 entered into between Zhejiang New Century Hotel<br>and New Century Hotel Management and the separate hotel lease and management<br>agreements entered into between the Lessors and the Lessees in respect of the<br>leasing of Initial Hotel Properties and delegation of the hotel management function<br>by the Manager to the Lessees; the Kaifeng Hotel Lease Agreement and the Kaifeng<br>Hotel Management Agreement both dated 29 June 2015 in respect of Kaifeng<br>Hotel. |
|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Huge Harvest                             | Huge Harvest International Limited (浩豐國際有限公司), a company incorporated in the British Virgin Islands on 11 January 2008, the issued shares of which are 83.90%, 9.29% and 6.81% ultimately owned by Mr. Chen Miaolin, Mr. Chen Canrong and Mr. Zhang Guanming, respectively as at 31 December 2020.                                                                                                                                                                                                                                                                                                    |
| Huge Harvest Group                       | Huge Harvest, its direct and indirect subsidiaries, associates and associated company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Initial Hotel Properties                 | New Century Grand Hotel Hangzhou(杭州開元名都大酒店), New Century Hotel<br>Xiaoshan Zhejiang(浙江開元蕭山賓館), New Century Resort Qiandao Lake<br>Hangzhou(杭州千島湖開元度假村), New Century Grand Hotel Ningbo(寧波開元<br>名都大酒店) and New Century Grand Hotel Changchun(長春開元名都大酒店);<br>and each an "Initial Hotel Property".                                                                                                                                                                                                                                                                                                      |
| Lessee(s)                                | New Century Hotel Management and its wholly-owned subsidiaries in respect of<br>the Initial Hotel Properties and New Century Grand Hotel Kaifeng Management<br>Company Limited* (開封開元名都酒店管理有限公司) in respect of Kaifeng Hotel.                                                                                                                                                                                                                                                                                                                                                                         |
| Lessor(s)                                | the Property Companies.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Kaifeng Hotel                            | New Century Grand Hotel Kaifeng* (開封開元名都大酒店).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Kaifeng New Century Grand                | Kaifeng New Century Grand Hotel Limited*(開封開元名都大酒店有限公司), a<br>wholly-owned subsidiary of Zhejiang New Century Hotel incorporated in the PRC on<br>25 December 2013.                                                                                                                                                                                                                                                                                                                                                                                                                                   |

| Kaifeng Hotel Lease Agreement         | with respect to Kaifeng Hotel, the hotel lease agreement dated 29 June 2015<br>entered into between Kaifeng New Century Grand, New Century Grand Hotel<br>Kaifeng Management Company Limited* (開封開元名都酒店管理有限公司), New<br>Century Tourism and the REIT Manager in respect of the leasing of Kaifeng Hotel,<br>as amended, supplemented and/or otherwise modified from time to time. |
|---------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Kaifeng Hotel Management<br>Agreement | with respect to Kaifeng Hotel, the hotel management agreement dated 29 June 2015 entered into between New Century Grand Hotel Kaifeng Management Company Limited* (開封開元名都酒店管理有限公司) and New Century Hotel Management in respect of the management of Kaifeng Hotel, as amended, supplemented and/or otherwise modified from time to time.                                         |
| Listing Rules                         | the Rules Governing the Listing of Securities on the Stock Exchange, as amended, supplemented and/or otherwise modified from time to time.                                                                                                                                                                                                                                       |
| Netherlands Hotel                     | means Holiday Inn Eindhoven (荷蘭開元假日酒店-埃因霍溫*), situated at<br>Veldmaarschalk Montgomerylaan 1, 5612 BA, Eindhoven, the Netherlands (Note).                                                                                                                                                                                                                                        |
| New Century (Cayman)                  | New Century Hotel Group Limited (開元酒店集團有限公司), a company incorporated in the Cayman Islands on 24 March 2011.                                                                                                                                                                                                                                                                     |
| New Century Europe                    | New Century Europe I S.à.r.l., a private limited liability company, incorporated on 20 May 2016 under the laws of Luxembourg and registered with the Luxembourgian trade register, an indirect wholly-owned subsidiary of New Century REIT.                                                                                                                                      |
| New Century Group                     | New Century (Cayman) and its subsidiaries.                                                                                                                                                                                                                                                                                                                                       |
| New Century Hotel<br>Management       | Zhejiang New Century Hotel Management Co., Ltd.*(浙江開元酒店管理股份有限公司), a company listed on the Stock Exchange, incorporated in the PRC on 17 December 2008 and whose registered address is 18th Floor, 818 Shixin Zhong Road Beigan Street, Xiaoshan District, Hangzhou, PRC.                                                                                                         |
| New Century REIT Hong Kong I          | New Century REIT Hong Kong I Limited, a company incorporated in Hong Kong on 3 August 2016, a wholly-owned subsidiary of New Century REIT.                                                                                                                                                                                                                                       |

| New Century Tourism      | New Century Tourism Group Limited* (開元旅業集團有限公司), a company incorporated in the PRC on 9 January 2001.                                                                                                                                         |
|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Ningbo New Century Grand | Ningbo New Century Spearhead Investment Limited* (寧波開元鋭至投資有限公司, previously 寧波開元名都大酒店有限公司), a wholly-owned subsidiary of Zhejiang New Century Hotel incorporated in the PRC on 1 December 2004.                                                |
| Non-Competition Deed     | the deed of non-competition entered into by Mr. Chen Miaolin, Huge Harvest, the REIT Manager and the Trustee dated 14 June 2013.                                                                                                              |
| Offering Circular        | the offering circular of New Century REIT dated 24 June 2013 and as supplemented by the supplemental offering circular dated 29 June 2013.                                                                                                    |
| Ordinary Resolution      | a resolution of Unitholders proposed and passed by a simple majority of the votes<br>of those present and entitled to vote that shall be taken by way of poll, but with a<br>quorum of two or more Unitholders holding 10% of Units in issue. |
| PRC or China             | the People's Republic of China excluding, for the purpose of this report only, Hong<br>Kong Special Administrative Region of the PRC, the Macau Special Administrative<br>Region of the PRC, and Taiwan.                                      |
| Property Companies       | Changchun New Century Grand, Zhejiang New Century Hotel, Ningbo New Century<br>Grand, Qiandao Lake Resort, Xiaoshan Hotel Company and Kaifeng New Century<br>Grand.                                                                           |
| Qiandao Lake Resort      | Chun'an Qiandao Lake New Century Spearhead Investment Limited*(淳安千島<br>湖開元鋭至投資有限公司, previously 杭州千島湖開元度假村開發有限公司), a<br>wholly-owned subsidiary of Zhejiang New Century Hotel incorporated in the PRC on<br>15 January 2001.                   |
| REIT(s)                  | real estate investment trust(s).                                                                                                                                                                                                              |

| REIT Code                               | the Code on Real Estate Investment Trusts published by the SFC as amended, supplemented or otherwise modified for the time being or, for the purpose of the Trust Deed, from time to time, including but not limited by published practice statements or in any particular case, by specific written guidance issued or exemptions or waivers granted by the SFC. |
|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SFC                                     | the Securities and Futures Commission of Hong Kong.                                                                                                                                                                                                                                                                                                               |
| SFO                                     | the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) as amended, supplemented or otherwise modified and the rules thereunder.                                                                                                                                                                                                              |
| Significant Holder(s)                   | has the meaning ascribed to this term in the REIT Code.                                                                                                                                                                                                                                                                                                           |
| Sky Town                                | Sky Town Investments Limited, a company incorporated in Hong Kong on 22 May 2007 and an indirect wholly-owned subsidiary of New Century REIT.                                                                                                                                                                                                                     |
| Special Purpose Vehicle(s)<br>or SPV(s) | the entities wholly or majority-owned directly or indirectly by New Century REIT in accordance with the REIT Code through which New Century REIT holds or owns real estate, and as at 31 December 2020, including SPV (BVI), SPV (HK), Sky Town, Strong Tower, Full Wise HK, New Century REIT Hong Kong I, New Century Europe and the Property Companies.         |
| Special Resolution                      | a resolution of Unitholders proposed and passed by a majority consisting of 75% or more of the votes of those present and entitled to vote in person or by proxy where the votes shall be taken by way of poll, but with a quorum of two or more Unitholders holding 25% of the Units in issue.                                                                   |
| SPV (BVI)                               | Spearhead Global Limited, a company incorporated in the British Virgin Islands on 8 March 2013 and a wholly-owned subsidiary of New Century REIT.                                                                                                                                                                                                                 |
| SPV (HK)                                | Spearhead Investments Limited (鋭至投資有限公司), a company incorporated in Hong Kong on 25 March 2013 and an indirect wholly-owned subsidiary of New Century REIT.                                                                                                                                                                                                       |
| sq.m.                                   | square meter.                                                                                                                                                                                                                                                                                                                                                     |
| Stock Exchange                          | The Stock Exchange of Hong Kong Limited.                                                                                                                                                                                                                                                                                                                          |
| Strong Tower                            | Strong Tower Global Limited, a company incorporated in the British Virgin Islands on 13 January 2014 and a wholly-owned subsidiary of New Century REIT.                                                                                                                                                                                                           |

| Trust Deed                          | the trust deed dated 10 June 2013 entered into between the Trustee and the REIT Manager constituting New Century REIT and as amended by the supplemental trust deed dated 20 June 2013 and the second supplemental trust deed dated 15 June 2015, as may be further amended and supplemented from time to time. |
|-------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unit(s)                             | unit(s) of New Century REIT.                                                                                                                                                                                                                                                                                    |
| Unitholder(s)                       | holders of the Units from time to time.                                                                                                                                                                                                                                                                         |
| Variable Individual Rent            | the rent payable under a Hotel Lease and Management Agreement.                                                                                                                                                                                                                                                  |
| Xiaoshan Hotel Company              | Zhejiang Spearhead Investment Limited*(浙江鋭至投資股份有限公司, previously<br>浙江蕭山賓館股份有限公司), a joint stock company (non-listed) incorporated in<br>the PRC on 8 September 1994, which is approximately 95.46% owned by Zhejiang<br>New Century Hotel, and approximately 4.54% owned by 28 independent third<br>parties.    |
| Zhejiang New Century Hotel          | Zhejiang New Century Hotel Investment & Management Group Limited*(浙江開元酒店投資管理集團有限公司), a company incorporated in the PRC on 30 November 2001 and an indirect wholly-owned subsidiary of New Century REIT.                                                                                                         |
| Zhejiang New Century Real<br>Estate | Zhejiang New Century Real Estate Limited*(浙江開元置業有限公司), a company incorporated in the PRC on 21 May 2002.                                                                                                                                                                                                        |

The English translation of company names in Chinese or another language which are marked with "\*" and the Chinese translation of company names in English which are marked with "\*" are for identification purposes only.



New Century Real Estate Investment Trust 開元產業投資信託基金



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