

# 畅捷通 Chanjet

暢捷通信息技術股份有限公司  
CHANJET INFORMATION  
TECHNOLOGY COMPANY LIMITED

(a joint stock company incorporated in the  
People's Republic of China with limited liability)  
Stock Code: 1588

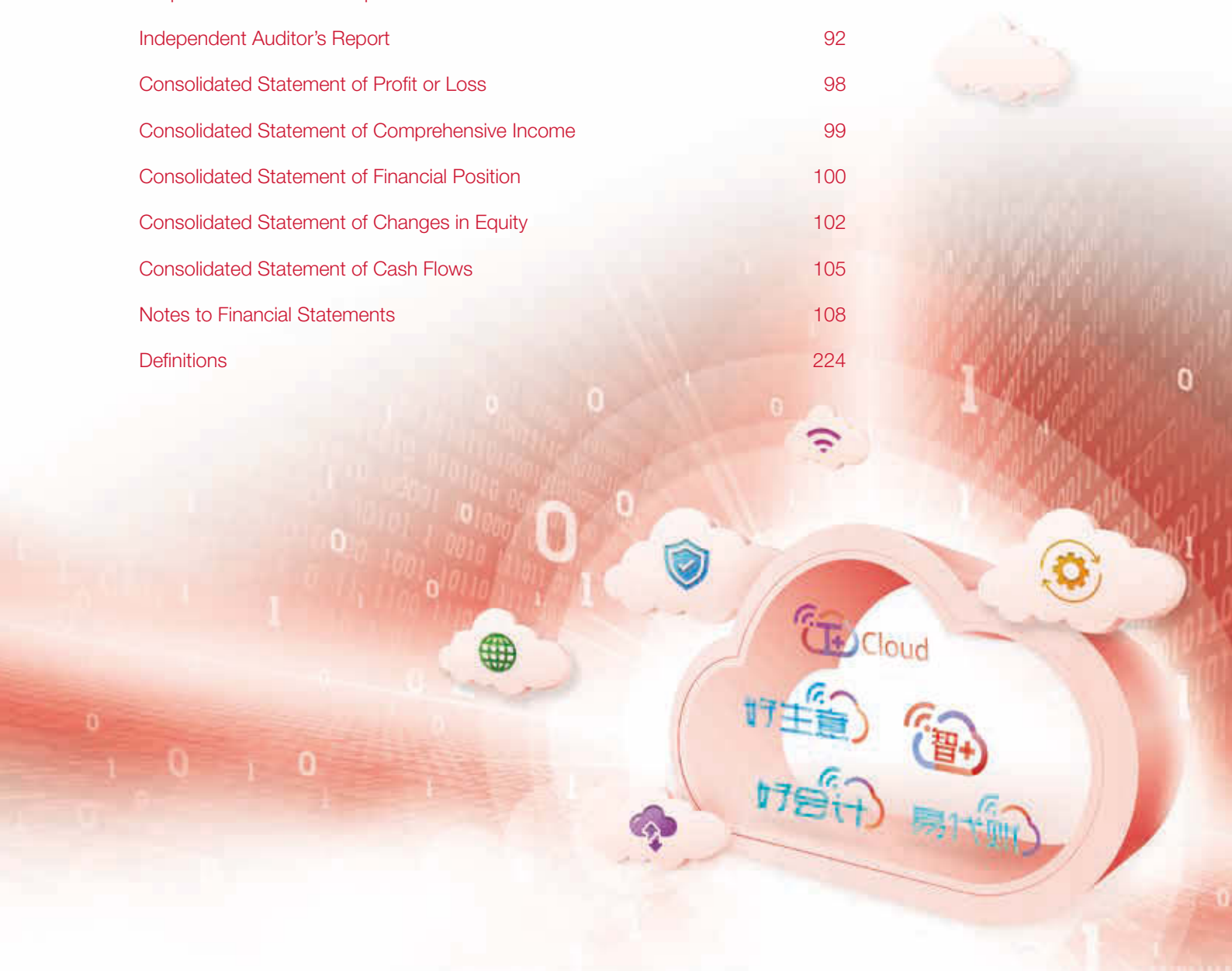


**2020**

Annual Report

# CONTENTS

Corporate Information	2
Corporate Profile	4
Corporate Structure	5
Summary of Financial Information	6
Chairman's Statement	7
Management Discussion and Analysis	11
Biographies of Directors, Supervisors and Senior Management	27
Report of Directors	37
Report of Supervisory Committee	66
Corporate Governance Report	68
Independent Auditor's Report	92
Consolidated Statement of Profit or Loss	98
Consolidated Statement of Comprehensive Income	99
Consolidated Statement of Financial Position	100
Consolidated Statement of Changes in Equity	102
Consolidated Statement of Cash Flows	105
Notes to Financial Statements	108
Definitions	224





# CORPORATE INFORMATION

## DIRECTORS

### Non-executive Directors

Wang Wenjing (*Chairman*)

Wu Zhengping

### Executive Director

Yang Yuchun (*President*)

### Independent Non-executive Directors

Chen, Kevin Chien-wen

Lau, Chun Fai Douglas

Chen Shuning

## SUPERVISORS

### Shareholder Representative Supervisors

Guo Xiping (*Chairman*)

Xu Zhoujin<sup>Note 1</sup>

### Independent Supervisors

Ruan Guangli

Ma Yongyi

### Employee Representative Supervisors

Ren Jie

Xia Yuhan<sup>Note 2</sup>

## AUDIT COMMITTEE

Chen, Kevin Chien-wen (*Chairman*)

Wu Zhengping

Lau, Chun Fai Douglas

## NOMINATION COMMITTEE

Chen Shuning (*Chairman*)

Wang Wenjing

Chen, Kevin Chien-wen

## REMUNERATION AND APPRAISAL COMMITTEE

Lau, Chun Fai Douglas (*Chairman*)

Yang Yuchun

Chen Shuning

## STRATEGIC COMMITTEE

Wang Wenjing (*Chairman*)

Yang Yuchun

Chen Shuning

## JOINT COMPANY SECRETARIES

You Hongtao

Ngai Wai Fung

*Note 1:* Mr. Zhang Peilin has retired as a Supervisor due to other work arrangements. The extraordinary general meeting of the Company approved the appointment of Mr. Xu Zhoujin as a Supervisor of the Company on 8 September 2020 to replace Mr. Zhang Peilin. For details, please refer to the announcements of the Company dated 4 August 2020 and 8 September 2020, and the circular of the Company dated 13 August 2020.

*Note 2:* Mr. Cai Jingsheng has retired as an employee representative Supervisor due to other work arrangements. Upon the election by the Company's Employees Representative Meeting, Ms. Xia Yuhan has replaced Mr. Cai Jingsheng as an employee representative Supervisor of the Company since 8 September 2020. For details, please refer to the announcement of the Company dated 4 August 2020.

## CORPORATE INFORMATION (CONTINUED)

### **AUTHORIZED REPRESENTATIVES**

Yang Yuchun  
Ngai Wai Fung

### **AUDITORS**

#### **International Auditor**

Ernst & Young

#### **PRC Auditor**

Ernst & Young Hua Ming LLP

### **LEGAL ADVISERS**

As to Hong Kong law:

Paul Hastings (普衡律師事務所)

As to PRC law:

Tian Yuan Law Firm (天元律師事務所)

### **REGISTERED OFFICE AND HEADQUARTERS**

Floor 3, Building 3  
Yard 9, Yongfeng Road, Haidian District  
Beijing, the PRC

### **PRINCIPAL PLACE OF BUSINESS IN HONG KONG**

40th Floor, Dah Sing Financial Centre  
No. 248 Queen's Road East  
Wanchai, Hong Kong

### **H SHARE REGISTRAR**

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai, Hong Kong

### **STOCK CODE**

1588

### **COMPANY WEBSITE**

[www.chanjet.com](http://www.chanjet.com)

### **CONTACT INFORMATION FOR INVESTORS**

Tel: (8610) 6243 4214  
Fax: (8610) 6243 8765  
Email: [IR@chanjet.com](mailto:IR@chanjet.com)



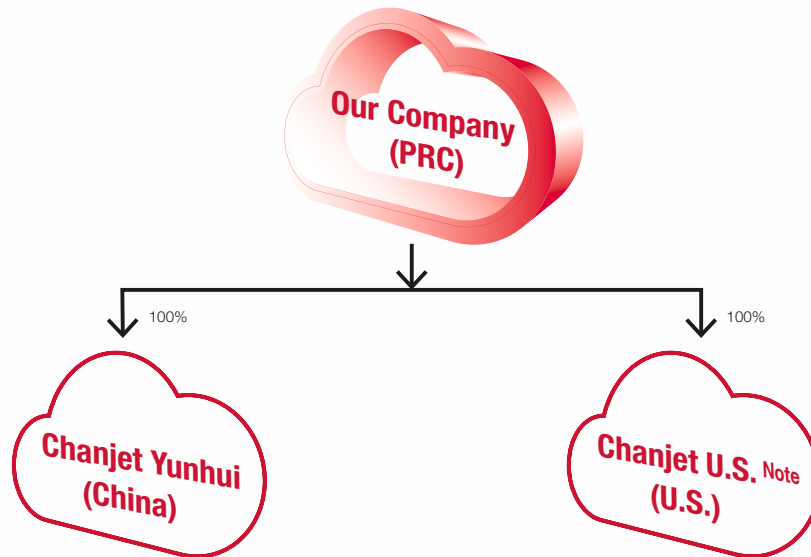
## CORPORATE PROFILE

As a subsidiary of Yonyou Network Technology Co., Ltd. (用友網絡科技股份有限公司), the Company was established in March 2010 and was listed on the Main Board of the Hong Kong Stock Exchange on 26 June 2014 (Stock code: 1588). Taking “facilitating MSEs’ development in operation and management through creativity and technology” as its mission, striving for the vision of becoming “a worldwide leading provider of cloud services and software for MSEs” and “a platform for partners and employees enjoying work, making achievements and sharing success”, the Company is committed to providing platform services, application services, data-based value-added services for MSEs in the PRC, with a focus on financial and management services.

The Company is a member of the China Software Industry Association and a member of the Beijing Software and Information Service Industry Association. It has been regarded as the “Key Software Enterprises under the National Planning Layout (國家規劃佈局內重點軟件企業)” as well as “High and New Technology Enterprises (高新技術企業)” for consecutive years. The Company was awarded as “2019 Best Potential Partner” of Tencent cloud’s Thousand Sail Plan (千帆計劃); the Company also won the award of “First Place in User Satisfaction in MSEs Cloud Financial Market (小微企業雲財務市場用戶滿意度第一)” at the 2020 China IT Users Satisfaction Conference hosted by CCW Research and guided by the State Development and Research Centre for Industry Information Security (國家工業信息安全發展研究中心); the Company was honored with the award of “2020 Most Influential Chinese Brand in SaaS Cloud Service for MSEs (2020年度中國小微企業SaaS雲服務最具影響力品牌)” at the 2020 International Sci-Tech Innovation Festival and Global Digital Conference; Chanjet Good Business was awarded the title of “2020 Chinese Innovative and Leading SaaS Cloud Purchase-Sale-Stock Product for MSEs (2020中國小微企業SaaS雲進銷存創新領軍產品)” in the evaluation of Chinese excellent SaaS enterprises and products in 2020 jointly launched by China Software Industry Association, SOFT6.COM, and Hapi Research; and in accordance with 2021 Cloud Financial and Tax Service Market Tracking and Deep Insights in China (《2021中國雲財稅服務市場跟蹤與深度洞察》) issued by Analysys, the overall comprehensive competitiveness evaluation of Chanjet ranked the first in terms of the cloud financial and tax service market of MSEs. From the perspective of cloud financial and tax paying users of MSEs, Chanjet’s market share maintained the first in the cloud financial and tax service market of MSEs.

# CORPORATE STRUCTURE

As at 31 December 2020



*Note:* Given that Chanjet U.S. mainly engages in the research and development of the infrastructure for the cloud platform of Chanjet in Silicon Valley in the U.S., the development of the platform has been completed and it has no specific business plan from 2018 to 2020, the Board resolved to deregister Chanjet U.S. on 25 September 2018. However, in view of the Company's recent consideration of the future development plan, the Board has approved to terminate the deregistration of Chanjet U.S. on 27 March 2020.



## SUMMARY OF FINANCIAL INFORMATION

	For the year ended 31 December				
	2020 <i>RMB'000</i>	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>	2016 <i>RMB'000</i>
Revenue	<b>509,418</b>	463,402	428,941	498,595	430,784
Gross profit	<b>425,984</b>	420,243	398,942	426,843	359,021
Profit/(Loss) before tax	<b>23,619</b>	90,861	110,208	242,777	(136,903)
Profit/(Loss) for the year	<b>33,392</b>	92,418	106,812	222,837	(129,207)
In which: Profit/(Loss) attributable to owners of the parent	<b>33,392</b>	92,418	106,812	224,913	(122,610)
Basic earnings/(loss) per share <i>(RMB cents/share)<sup>Note</sup></i>	<b>15.5</b>	43.2	51.0	109.5	(60.8)

	As at 31 December				
	2020 <i>RMB'000</i>	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>	2016 <i>RMB'000</i>
Total assets	<b>1,610,023</b>	1,597,448	1,510,333	1,277,332	1,325,310
Total liabilities	<b>343,922</b>	278,560	200,098	126,316	412,556
Total equity	<b>1,266,101</b>	1,318,888	1,310,235	1,151,016	912,754
In which: Equity attributable to owners of the parent	<b>1,266,101</b>	1,318,888	1,310,235	1,151,016	882,829
Net assets per share <i>(RMB/share)<sup>Note</sup></i>	<b>5.9</b>	6.2	6.3	5.6	4.5

Note: Basic earnings/(loss) per share and net assets per share were based on weighted average share capital during the Reporting Period.

## CHAIRMAN'S STATEMENT

### Wang Wenjing

Chairman



Dear honorable Shareholders,

On behalf of the Board, I hereby present the Shareholders with the 2020 annual report of the Group and report the 2020 results and the 2021 development plan of the Group for the Shareholders' perusal.

In 2020, the Group focused on the financial and management services for MSEs, and recorded a revenue of RMB509.42 million, of which the revenue from cloud service business accounted for 47%. The accumulated paying enterprise users of cloud service business reached 217,000. The Group has achieved worthwhile results in transformation to cloud service business.

During the Reporting Period, at the product level, the Group leveraged on new policies, new technologies, new markets, and new demands to swiftly carry out product innovation based on market hot spots. It also upgraded products based on three directions, including new fiscal and taxation policies, new commerce, and new retail. All of this enabled the Group to enlarge customer base, extend product field, and enrich product line. In terms of finance and taxation, based on the hot spot of invoice electrification, the Group has firstly launched an application which integrates functions of invoice, finance, taxation, banking and





## CHAIRMAN'S STATEMENT (CONTINUED)

archives. Through frequent and widely-covered training on fiscal and taxation policies, market activities, and online live broadcasts, the Group renewed the perception of customers so as to drive sales generated from new customers and upgrade existing customers. By doing so, it conducted extensive cooperation with ecological partners such as banks, tax dealers, training institutions of finance and taxation. In terms of new commerce, in response to the demands of customers for online business and digital intelligent operation resulting from the Epidemic, the Group focused on customers' pain points and their strong demands for business transformation to drive the market, and effectively promoted the expansion of sales in new areas such as online ordering, warehousing and logistics, and partner management. In terms of new retail, the Group launched an online and offline integrated retail model, which extended offline store management to an integrated operation model covering traditional e-commerce, video e-commerce and private domain shopping malls. New retail not only helped the Group expand its customer base such as retail clients from lightweight and convenience, category franchise, and brand franchise, but also provide a strong product foundation for the large number of commercial customers that it had accumulated previously to develop retail business. The Group arranged the long-term development of its products, with focus on improving the openness and scale capability of the cloud technology platform. All lines of products were aggregated on a unified platform. On the basis of the unified platform, products at different levels and in different fields were continuously improved, and the capability of integrating and being integrated in an ecological way were enhanced to improve the customer satisfaction.

During the Reporting Period, the Group continued to promote the diversified channel arrangements at the marketing level. The number of channel partners increased from nearly 1,500 to more than 2,000. With the increasing demand of customers for SaaS applications, the willingness of channel partners from traditional software business to run cloud service business has enhanced dramatically, and more than 80% of traditional channel partners have transformed to carry out the sales and value-added services of cloud service products. The Group has jointly conducted with its partners series of new marketing activities across the country, including more than 2,800 live broadcast promotion and training empowerment, as a way to connect and acquire customers through multiple channels such as online stores on e-commerce platforms, customer live broadcasts, online training, short videos and official account marketing. The Group further strengthened its external ecological cooperation by continuously working with ecological partners such as manufacturers on Internet platform, telecom operators and banks to achieve product co-creation and business operation. In this way, the Group has further enhanced its advantages in the diversified channel layout of SaaS service in the MSEs market.

## CHAIRMAN'S STATEMENT (CONTINUED)

During the Reporting Period, the revenue of the Group was RMB509.42 million, representing a year-on-year increase of 10%. The revenue from cloud service business was RMB239.18 million, representing a year-on-year increase of 64%, and its proportion of the Group's revenue increased to 47%. The profit attributable to the owners of the parent was RMB33.39 million, representing a year-on-year decrease of 64%, mainly due to an increase of RMB23.06 million in research and development (“R&D”) investment, and the provision for impairment of RMB30.39 million in respect of the Group's unsecured principal and interests in Baoshang Bank which shall participate in subsequent compensation claim in accordance with the laws. The basic earnings per share of the Group for the year was RMB0.155, representing a year-on-year decrease of 64%.

### PROSPECTS

In 2021, the Group will seize the opportunity of rapid growth in the demand for online business of MSEs, as well as the favorable market opportunity from the invoice electrification and the implementation of the “Golden Tax Phase IV (金税四期)” policy, and rely on the favorable foundation of cloud service business to speed up our development in a strategic way. Efforts will be made to enhance products, occupy the market, and improve capabilities. In the next three years, we will strive to maintain a sustained high growth in the revenue from cloud service business, achieve the goal of increasing the proportion of revenue from cloud service business to over 90%, and take the leading position in the MSEs cloud service market.

The Group will continue to grasp the opportunities from industry development brought by invoice electrification and electronic archives to accelerate product innovation. With Chanjet Good Accountant, Easy Accounting Agent, Chanjet Reimbursement (小暢報銷) and other digital intelligent finance and taxation products, we will utilize artificial intelligence technologies to widely expand the ecological connection and cooperation among industry and commerce, invoice, taxation, banks, and consumer platforms, further promote the intelligent finance and taxation, and consolidate its leading position in the field of digital intelligent finance and taxation for MSEs. For Chanjet Good Business, we will deepen the strategy of full mobility, integration of software and hardware and industrialization to scale up sales and delivery. Meanwhile, the Group will continuously improve front-end marketing services and expand the customer base in professional market in low-end commerce and trade on a large scale. Chanjet Intelligent+ and T+Cloud will consolidate the product foundation of new commerce, improve product functions in the new retail field, and realize large-scale customer operations.



## CHAIRMAN'S STATEMENT (CONTINUED)

The Group will take customer success as the principle, with focus on the digital intelligent operation and online business of customers, to accelerate the cloud-based transformation and cloud migration of existing customers and deeply connect with customers. It will further explore new online operating models, and strengthen the ecological integration and connection of the industry to speed up the cloud adoption by new customers. The Group will establish a value-added service system for customers to help them expand business development channels, pool upstream and downstream business resources, provide training on new management, production and marketing required for the digital intelligent transformation of MSEs. It will also provide finance and taxation practitioners with interpretations of hot spots, practice training and other services. Actions will be taken to continuously upgrade the customer operating system, develop intelligent services and community connections to promote customer success. The Group will focus on the professional market of the industry, cooperate with partners to build “thousand stores in a hundred cities”, and provide customers with an integrated application solution of SaaS tools + operation services. The Group will continue to invest resources in cloud service business, and help MSEs running their business online by making every effort to accelerate the development of cloud service business as a way to achieve customer success, win-win cooperation with partners and employee development.

The Group will focus on its core business and accelerate strategic investment, mergers and acquisitions; orderly promote the issuance of A shares on exchanges in Mainland China to further enhance its influence in the Chinese market.

The Group will continue to deepen the practice of its corporate culture to promote business development. Measures will be taken to strengthen the sense of customer value and win-win cooperation with partners. Meanwhile, the Group will further empower leaders and employees through upgrading the talent system and providing training by level, category and post so as to build a learning organization and strengthen the concept of professional development. Efforts will be intensified to introduce and train key core talents, improve business innovation capabilities continuously, and promote the healthy development of the Group in the long run.

On behalf of the Board, I sincerely express my gratitude to all Shareholders and investors for their support, and my appreciation to the management and all employees of the Company for their dedicated efforts to the Group.

**Wang Wenjing**

*Chairman*

26 March 2021

# MANAGEMENT DISCUSSION AND ANALYSIS

## BUSINESS REVIEW

### Development Trend of the Industry

During the Reporting Period, the operations of MSEs were impacted by the Epidemic. The PRC government provided many policy preferences and support for MSEs, including various reduction and exemption measures for income tax, value-added tax and social insurance, as well as supporting policies on financial loans, which played a positive role in helping MSEs to rapidly recover production. Concurrently, the Epidemic also promoted cloud adoption by MSEs to carry out business and management. Financial software further transformed to an online invoice, finance and taxation processing mode in the form of SaaS. Online business operation became a hot spot for MSEs owners.

During the Reporting Period, many local government departments in China introduced subsidy policies to encourage MSEs to adopt cloud technology, and it was a general trend for MSEs to run their business online and conduct digital intelligent operation. China's series of policies and measures regarding the reform of invoice electronication and tax payment facilitation have laid the foundation for the development of digital intelligent finance and taxation in terms of the external environment. The Announcement on Issues Concerning the Implementation of Value-Added Tax Invoice Electronication for New Taxpayers (《關於在新辦納稅人中實行增值稅專用發票電子化有關事項的公告》) issued by the State Administration of Taxation is conducive to the further popularization of financial accounting electronication of enterprises and will also help enterprises to better carry out financial analysis, strengthen the management of funds and supply chain, and help enterprises improve business decision-making. The Notice on Standardizing the Reimbursement, Accounting and Filing of Electronic Accounting Vouchers (《關於規範電子會計憑證報銷入賬歸檔的通知》) jointly formulated and issued by the Ministry of Finance and the National Archives Administration regulates the accounting, reimbursement, and filing of electronic accounting vouchers. The State Administration of Taxation and other 13 departments have jointly issued the Notice on Several Measures to Promote the Reform of Facilitating Tax Payments and Optimizing the Taxation Business Environment (《關於推進納稅繳費便利化改革優化稅收營商環境若干措施的通知》) to steadily promote the reform of invoice electronication, accelerate tax processing, increase efficiency, and reduce burdens. The above-mentioned policies are conducive to increasing the demand of MSEs for integrated digital intelligent finance and taxation SaaS products, accelerating the cloud adoption by MSEs, and providing key assistance to rapidly replace traditional financial software by digital intelligent finance and taxation SaaS products.

According to statistics from the National Bureau of Statistics, in 2020, 25.02 million of new market entities were established nationwide, and there were over 140 million market entities of different types with an average of 22,000 new enterprises established daily, which provides the Group with a broad market development space.

The above-mentioned industry development trends have played a positive role in further promoting the rapid development of the cloud service business of the Group in a sustained way.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### Major Risks and Uncertainties

In respect of industry competition, while the Epidemic has increasingly promoted the market of enterprise cloud service, the market competition has become more intense. The Group will leverage on its in-depth understanding of MSEs cloud service and the leading foundation of its SaaS products, through benchmarking foreign advanced finance and taxation SaaS companies, to continuously deepen the development of digital intelligent finance and taxation products and business innovation, continuously improve the product system in the fields of new retail and new commerce, and strengthen the development of diversified channels as a way to actively respond to industry challenges.

In respect of human resources, the competition for mid-to-high-end R&D and online operation professionals for MSEs cloud services was further intensified, and personnel costs continued to increase. The Group will continue to introduce outstanding talents in the cloud service business, and through enhancing employer brand and culture building, implement long-term incentive measures such as the Employee Share Ownership Scheme and the Long-term Incentive Bonus Scheme to attract external talents and retain internal talents.

### Principal Business and Operating Conditions

#### 1. *Development of cloud service business*

During the Reporting Period, the Group devoted more resources to advance the development of cloud service business, continued to innovate products application and operate customers in an ecological way. During the Reporting Period, the Group's cloud service business added 60,000 paying enterprise users, representing a year-on-year increase of 35%; as at the end of the Reporting Period, the accumulated paying enterprise users reached 217,000.

During the Reporting Period, the number of channel partners of the Group increased from nearly 1,500 to more than 2,000, the Group is committed to transform to cloud service business with its channel partners, and more than 80% of traditional channel partners have transformed to carry out the sales and value-added services of cloud service products. The Group joined hands with its channel partners in initiating live streaming activities such as “Ten Years · Cloud Series” Live Streaming Event (「十年·雲起」系列直播活動) and marketing events such as “Settlement and Payment of Enterprise Income Tax (企業所得稅匯算清繳)”, “520 I Love MSEs (520我愛小微企業)”, “Clouds in the Cities (雲動百城)”, “13th Accounting Cultural Festival”. In terms of ToB, the Group carried out live streaming sales, adopted live streaming to conduct various operational activities, and established purchase link between products and customers by virtue of Internet live streaming, thus initiating a new online marketing model in the light of enterprise services. A total of 11 livestreams were made, during which, the customers' direct online purchase order amount was more than RMB15 million. The maximum number of viewers on a single stream for corporate services exceeded 270,000, and the highest record of transaction amount in a single livestream broke through RMB4.00 million, greatly enriching the online operation means and effectively boosting product sales.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

During the Reporting Period, the Group established a new marketing model via the mobile Internet new media platform in a proactive manner. On the one hand, it continuously expanded the content dissemination volume of Chanjet WeChat official account marketing matrix and strengthened the brand dissemination; on the other hand, it actively sought the self-media platform and seized the opportunity changing content consumption from graphic era to video era, and laid out the short video dissemination matrix of Chanjet cloud service in WeChat Channels, TikTok, Kuaishou, etc. to realize multi-channel online marketing. Operation plans were formulated based on customer scenarios, customer needs and product highlights, and view counts of short videos exceeded one million times. Also, the Group conducted joint operations with over 300 channel partners to enhance the online operation capabilities of partners; QR code, which is convenient for customers for online purchase, was adopted in offline activities. Business opportunities of customers were integrated with the transformation of online sales, which improved the conversion rate of payment. Catering to the changes in user consumption in the new retail market and the business development needs of MSEs, the Group launched a thousand live streaming support plan for MSEs, helping customers to build a new online live-streaming marketing model and to invigorate customer business upgrading.

### (1) *Chanjet Good Accountant*

Chanjet Good Accountant, launched by the Group in 2016, is a new type of intelligent financial and taxation SaaS product targeting the integration of invoices, finance and taxes. It has the characteristics of automatic invoice collection, intelligent bill identification, intelligent bookkeeping, intelligent checkout, tax form generation and one-click declaration, which has a leading position in industry application and technology development.

During the Reporting Period, a series of policies related to electronic invoices were announced, which greatly promoted the large-scale development of this product. According to the policies, the whole process of electronic invoicing, receipt, inspection, reimbursement, accounting, statements, reporting, filing shall be online and automated, and the interconnection of government, enterprise and personal data shall be realized. It not only helps accountants to effectively apply policy compliance, but also improves the internal and external synergy efficiency of MSEs finance for suppliers, customers and employees. Chanjet Good Accountant has built five open docking modes including invoice, tax declaration, voucher, banks and consumption platforms, swiftly cooperating with invoice merchants, tax merchants, industry SaaS service providers, banks and consumption platforms, which not only enhanced the overall competitiveness of products, but also further intensified the occupation and inflow of ecological cooperation.





## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

During the Reporting Period, regarding its operational strategy, the Group reinforced external ecological cooperation for ecological integrating and to be integrated with Internet platform manufacturers, telecom operators, tax service providers and banks, to realize product co-creation. The Group actively cooperated with financial and taxation industry communities, training institutions and financial and taxation service providers, and accelerated market coverage and penetration. Combining the advantages of its products, the courses of Chanjet reimbursement, Chanjet invoice holder, Chanjet tax inquiry and live finance and taxation were launched in a timely manner, thereby helping accounting practitioners to improve ability and work efficiency, getting close to customer application scenarios and enhancing customer loyalty.

### (2) *T+Cloud*

T+Cloud, with a deep product and customer base in the financial and supply chain fields, is a SaaS product integrating “Personnel, Finance, Commodity and Customer” launched by the Group for MSEs in trade and industry.

During the Reporting Period, considering the changes in policies, technologies, markets and customer needs, T+Cloud launched new upgraded products on the basis of new fiscal and taxation policies, new commerce and new retail. In finance and taxation, the whole online financial application integrating business, invoice, finance, tax and archives was launched by combining with the electronic invoice. In terms of new commerce, according to customers’ demand for online business and intelligent and precise operation, the Group launched online business operation functions such as online ordering, live-streaming sale, precise operation of customers and so on, and improved the efficiency of back-end supply chain via ecological cooperation between warehousing and logistics. In the light of new retail, the Group launched an online and offline integrated retail model. Traditional retailers could realize online connection, promotion reach, multi-faceted transformation and continuous operation of the members through T+Cloud, which helps businesses expand from offline store management to integrated operation mode including traditional e-commerce, video e-commerce and private domain mall. The extension of new commerce and new retail to front-end marketing has activated T+Cloud products, and provided online and offline integration, front-end and back-end integration operation management mode for traditional enterprises to realize online operation, which poses a product competitive advantage compared with the single mode of online or offline management.

## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

During the Reporting Period, under the current complex economic environment and the increasingly refined management of MSEs, T•Cloud implemented a digital intelligent business model from “Personnel, Finance, Commodity and Customer”. “Personnel”: achieving refined internal accounting and fully initiating the internal potential of MSEs via the partner management function; “Finance”: helping enterprises to improve their operations and enhance their profitability via multi-dimensional profit analysis of enterprise sub-departments, commodity categories and customer; “Commodity”: optimizing the business strategy of commodities exchange, distribution, elimination and promotion via the refined analysis of commodities; “Customer”: effectively realizing the corresponding strategies of valuable customer management, customer repurchase and growth, and retain lost customer via customer stratification and one-to-one intelligent management.

### (3) *Chanjet Good Business*

Chanjet Good Business is an integrated SaaS product, which targets micro commercial enterprises finding business, doing business and managing business.

During the Reporting Period, Chanjet Good Business actively expanded its online operation capability in response to the demands of micro commercial customers for online business brought by the Epidemic. For wholesale enterprises, the Group launched Good Business Wang Pu Version (好生意旺铺版). Good Business Wang Pu Version has its unique product advantages on quick set up of online stores, remote customer operation, customer self-service ordering, promotion ordering and integrated management of back-end purchase-sale-stock, so as to help MSEs to do business online in a “contactless” manner and reduce the adverse effects brought by the Epidemic. To satisfy customers’ desire to find business through platform e-commerce, video e-commerce and micro-partner mode, the Group launched Good Business Micro-mall Version (好生意微商城版) and Good Business E-commerce Version (好生意電商版) to provide online marketing services for traditional enterprises to transform into online development partners, conduct disintegration of distribution and community group purchase, and help traditional enterprises realize online sales through e-commerce platforms such as Taobao, JD.com, TikTok and Kuaishou.

During the Reporting Period, Chanjet Good Business launched a software and hardware integrated product Kaidanbao (開單寶) and PDA billing management integrated machine for the low-end market, which made customers can quickly familiarize with the operation without initialization, reduced the sales difficulty and accelerated the large-scale development of customers. Meantime, it provides a fast delivery mode of intelligent “data moving (數據搬家)”, promoting the traditional software products customers to use SaaS products.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

During the Reporting Period, Chanjet Good Business, under the basic principle of facilitating “customer success”, enables its partners with operational service capability and customers with online operation capability in an all-around way. While community marketing and live-streaming sales, supported by Good Business Wang Pu and Micro-mall, effectively help MSEs build and operate exclusive customer pools, realize continuous customer acquisition and transformation, and accelerate the digital intelligent upgrading of MSEs.

### (4) *Chanjet Intelligent+*

During the Reporting Period, the Group launched Chanjet Intelligent+, a data-driven and marketing-based business-and-financial-integrated intelligent cloud service new product. Taking MSEs in commerce and trade circulation as the main target customers, Intelligent+ is focused on the operation of customers and through online intelligent marketing and business-and-financial-integrated intelligent management, it enables MSEs to realise “precision marketing, fast trading and clear finance”. Intelligent+ can help MSEs strengthen their customer acquisition capacity, enhance the repeat purchase rate, reduce staff costs and improve management efficiency.

### (5) *Chanjet Easy Accounting Agent*

During the Reporting Period, Chanjet Easy Accounting Agent launched version V4.0 in an all-around way, which is characterized by ecologicalization, intellectualization, professionalization and individualization. Among which, ecologicalization is mainly to develop synergy with industry and commerce, banks, tax merchants and Internet platforms; intellectualization is mainly to upgrade the automation degree of intelligent bills, intelligent bookkeeping, intelligent taxation and intelligent archive printing; professionalization is mainly to build a fiscal and taxation risk control system and a whole process monitoring system for account service under the relevant requirements of national big data risk control; and individualization is mainly to enhance the layered management of customers. The launch of this version is conducive to further promoting the intelligent development of the account agency service industry.

## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### **2. Development of software business**

During the Reporting Period, in order to realize our business strategy of developing software business with efficiency, the Group integrated traditional software with digital intelligent cloud service capability, to help traditional software customers obtain the habit of using cloud service, and facilitate the cloud integration and usage. The “cloud plus terminal” service of software products helps traditional software customers to realize the expansion of software application scope in data security, remote collaboration and other fields, improves internal collaboration efficiency and data security, promotes the transformation of digital intelligent operation and management of software customers.

As at the end of the Reporting Period, the accumulated enterprise users of software business of the Group exceeded 1.71 million.

### **3. Development of brand and market**

During the Reporting Period, Chanjet Good Accountant in cloud finance and T+Cloud in cloud ERP market both ranked first in terms of market coverage rate according to 2020 Special Analysis on Cloud Services Market for MSEs in China (《中國小微企業雲服務市場專題分析2020》) released by Analysys (易觀). Also, Chanjet ranked first in the comprehensive strength of cloud service providers which were transformed from traditional financial software.

During the Reporting Period, the Company was honored as “No. 1 for Customer Satisfaction in Cloud Finance Market of MSEs” at 2020 China IT User Satisfaction Conference hosted by CCW Research and guided by the National Research Center for Industrial Information Security Development. Chanjet was honored as the “Most Influential Brand in 2020 Chinese MSEs SaaS Cloud Service” at the International Sci-Tech Innovation Festival & Global Digital Conference; Chanjet Good Business was honored as the “Innovation Leading Product in 2020 Chinese MSEs SaaS Cloud Purchase-Sale-Stock ” at 2020 China SaaS Excellent Enterprise and Product Selection jointly launched by China Software Industry Association, SOFT6.COM and HaPi Research.

# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## FINANCIAL REVIEW

	For the year ended		Change in amount RMB'000	Percentage change %
	2020 RMB'000	2019 RMB'000		
Revenue	<b>509,418</b>	463,402	46,016	10
Cost of sales and services provided	<b>(83,434)</b>	(43,159)	(40,275)	93
Gross profit	<b>425,984</b>	420,243	5,741	1
Gross profit margin	<b>84%</b>	91%	(7)%	
Other income and gains	<b>73,542</b>	102,354	(28,812)	(28)
R&D costs	<b>(161,688)</b>	(138,629)	(23,059)	17
Selling and distribution expenses	<b>(189,173)</b>	(207,572)	18,399	(9)
Administrative expenses	<b>(65,280)</b>	(88,585)	23,305	(26)
Impairment losses of financial assets	<b>(31,110)</b>	–	(31,110)	N/A
Other expenses	<b>(23,355)</b>	(1,527)	(21,828)	1,429
Financial costs	<b>(1,404)</b>	(722)	(682)	94
Share of profits/(losses) of an associate	<b>(3,897)</b>	5,299	(9,196)	(174)
Profit before tax	<b>23,619</b>	90,861	(67,242)	(74)
Income tax credit	<b>9,773</b>	1,557	8,216	528
<b>Profit for the year</b>	<b><u>33,392</u></b>	<u>92,418</u>	<u>(59,026)</u>	(64)
Attributable to:				
Owners of the parent	<b><u>33,392</u></b>	<u>92,418</u>	<u>(59,026)</u>	(64)

## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### Operating Results

During the Reporting Period, the Group recorded revenue of RMB509.42 million, representing an increase of 10% as compared to last year, mainly due to the revenue from cloud service business of RMB239.18 million, representing an increase of 64% as compared to last year. The Group recorded profit for the year of RMB33.39 million, representing a decrease of 64% as compared to last year. Profit attributable to owners of the parent was RMB33.39 million, representing a decrease of 64% as compared to last year, mainly due to the additional R&D expenses of RMB23.06 million, and the provision for impairment of RMB30.39 million in respect of the Group's unsecured principal and interests in Baoshang Bank which shall participate in subsequent compensation claim in accordance with laws. The basic earnings per share of the Group was RMB0.155, representing a decrease of 64% as compared to last year.

### Revenue

For the year ended 31 December 2020, the revenue of the Group was RMB509.42 million, representing an increase of 10% as compared to last year. In particular, revenue from software business was RMB270.24 million, representing a decrease of 15% as compared to last year; and revenue from cloud service business was RMB239.18 million, representing an increase of 64% as compared to last year, and its proportion of revenue of the Group increased to 47%.

The following table sets forth a breakdown of revenue of the Group by operating segment:

	<u>For the year ended 31 December</u>				Change in amount RMB'000	Percentage change %
	2020 RMB'000	%	2019 RMB'000	%		
Software business	<b>270,243</b>	<b>53</b>	317,404	68	(47,161)	(15)
Cloud service business	<b>239,175</b>	<b>47</b>	145,998	32	93,177	64
Revenue	<b>509,418</b>	<b>100</b>	463,402	100	46,016	10

### Cost of Sales and Services Provided

For the year ended 31 December 2020, the Group's cost of sales and services provided was RMB83.43 million, representing a year-on-year increase of 93%, mainly due to the increase in direct sales and promotion costs of cloud service business.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

The following table sets forth a breakdown of cost of sales and services provided of the Group by operating segment:

	For the year ended 31 December					
	2020		2019		Change in amount	Percentage change
	RMB'000	%	RMB'000	%		
Software business	16,943	20	12,588	29	4,355	35
Cloud service business	66,491	80	30,571	71	35,920	117
Cost of sales and services provided	83,434	100	43,159	100	40,275	93

### Gross Profit and Gross Profit Margin

For the year ended 31 December 2020, the Group achieved a gross profit of RMB425.98 million, representing an increase of 1% as compared to last year. The gross profit margin of the Group was 84%, representing a decrease of 7 percentage points as compared to last year for the whole gross profit margin, mainly attributable to the increase in the portion of revenue from cloud service business and the decrease in gross profit margin from cloud service business; of which, the gross profit margin of software business was 94% and the gross profit margin of cloud service business was 72%, the gross profit margin of cloud service business represented a decrease of 7 percentage points as compared to last year, mainly attributable to the increase in direct sales and promotion costs of cloud service business.

The following table sets forth a breakdown of gross profit of the Group by operating segment:

	For the year ended 31 December					
	2020		2019		Change in amount	Percentage change
	RMB'000	%	RMB'000	%		
Software business	253,300	59	304,816	73	(51,516)	(17)
Cloud service business	172,684	41	115,427	27	57,257	50
Gross profit	425,984	100	420,243	100	5,741	1

## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

The following table sets forth a breakdown of gross profit margin of the Group by operating segment:

	<b>For the year ended 31 December</b>		Change in amount %
	<b>2020</b>	2019	
	%	%	
Software business	<b>94</b>	96	(2)
Cloud service business	<b>72</b>	79	(7)
Gross profit margin	<b>84</b>	91	(7)

### Other Income and Gains

For the year ended 31 December 2020, the Group's other income and gains were RMB73.54 million, representing a decrease of 28% as compared to last year, mainly due to the decrease of RMB10.93 million in fair value change of unlisted equity investments financial assets, the decrease of RMB7.52 million in revenue on fair value change of bank wealth management products and financial income due, interest income of bank deposit, and the decrease of RMB6.66 million in refund of VAT.

### Total R&D Investment

The following table shows the breakdown of the total R&D investment of the Group:

	<b>For the year ended 31 December</b>				Change in amount RMB'000	Percentage change %
	<b>2020</b>		2019			
	<b>RMB'000</b>	%	RMB'000	%		
R&D costs of software business	<b>5,210</b>	<b>3</b>	14,877	11	(9,667)	(65)
R&D costs of cloud service business	<b>156,478</b>	<b>97</b>	123,752	89	32,726	26
R&D costs	<b>161,688</b>	<b>100</b>	138,629	100	23,059	17
Total R&D investment	<b>161,688</b>	<b>100</b>	138,629	100	23,059	17



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

For the year ended 31 December 2020, total R&D investment of the Group amounted to RMB161.69 million, representing an increase of 17% as compared to last year, mainly due to additional R&D investment in cloud service business.

### **Selling and Distribution Expenses**

For the year ended 31 December 2020, the selling and distribution expenses of the Group were RMB189.17 million, representing a decrease of 9% as compared to last year, mainly attributable to the decrease in business travel, conference and other expenses affected by the Epidemic, and the social insurance deduction in this year.

### **Administrative Expenses**

For the year ended 31 December 2020, the administrative expenses of the Group was RMB65.28 million, representing a decrease of 26% as compared to last year, mainly attributable to the decrease in the amortization of capitalized intangible assets and the costs of employee trust benefit scheme during the Reporting Period.

### **Impairment Loss of Financial Assets**

For the year ended 31 December 2020, the impairment loss of financial assets of the Group was RMB31.11 million, mainly due to the fact that the Group has made a provision for impairment of RMB30.39 million in respect of its unsecured principal and interests in Baoshang Bank which shall participate in subsequent compensation claim in accordance with laws.

### **Other Expenses**

For the year ended 31 December 2020, other expenses of the Group were RMB23.36 million, mainly include a provision for impairment of RMB13.51 million made by the Group in respect of the investment in Chanjet Payment, an associate, and an exchange loss of RMB8.42 million due to the exchange rate changes in this year (exchange gains of RMB3.47 million in the corresponding period of the previous year).

### **Income Tax Credit**

For the year ended 31 December 2020, the income tax credit of the Group was RMB9.77 million, which is mainly the deferred income tax credit recognized for uncovered tax losses and assets impairment losses.

## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### Profit Attributable to Owners of the Parent

For the year ended 31 December 2020, the profit attributable to owners of the parent of the Group was RMB33.39 million, representing a decrease of 64% as compared to last year.

### Liquidity and Financial Resources

#### Condensed cash flow statement

	For the year ended		Change in amount RMB'000
	31 December		
	2020 RMB'000	2019 RMB'000	
Net cash flows from operating activities	90,516	132,018	(41,502)
Net cash flows from/(used in) investing activities	(214,761)	295,644	(510,405)
Net cash flows used in financing activities	(95,414)	(98,645)	3,231

#### Net cash flows from operating activities

For the year ended 31 December 2020, net cash flows from operating activities of the Group was RMB90.52 million, representing a decrease of RMB41.50 million as compared to last year, mainly due to the increase in sales and promotion costs and expenses of cloud service business of the Group.

#### Net cash flows from/used in investing activities

For the year ended 31 December 2020, net cash flows used in investing activities of the Group was RMB214.76 million, mainly due to the fact that the Group purchased new fixed deposits and bank wealth management products during the Reporting Period.

#### Net cash flows used in financing activities

For the year ended 31 December 2020, the cash flows used in financing activities of the Group was RMB95.41 million, mainly due to the distribution of the 2019 final dividend during the Reporting Period.

## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### Working Capital

	<u>As at 31 December</u>	
	<b>2020</b>	2019
Cash and bank balances ( <i>RMB'000</i> )	<b>1,281,241</b>	1,319,456
Current ratio	<b>513%</b>	516%
Gearing ratio	<b>0%</b>	0%

As at 31 December 2020, the cash and bank balances of the Group was RMB1,281.24 million (31 December 2019: RMB1,319.46 million). The decrease in cash and bank balances was mainly due to the increase in bank wealth management products purchased during the Reporting Period.

The current ratio (calculated based on total current assets divided by total current liabilities) of the Group as at 31 December 2020 was 513% (31 December 2019: 516%).

The Group's gearing ratio was nil. Gearing ratio was calculated based on the net debt divided by total equity. Net debt was calculated as the total amount of interest-bearing liabilities less cash and bank balances.

With stable cash inflows generated in the daily business operations, together with the proceeds raised from listing, the Group has sufficient resources for future development.

### Capital Expenditure

For the year ended 31 December 2020, the significant capital expenditure of the Group included: the additional expenditure on office equipment, furniture and fittings of RMB1.03 million (2019: RMB2.76 million); the additional expenditure on right-of-use assets of RMB1.05 million (2019: RMB1.12 million).

## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### Contingent Liabilities

As at 31 December 2020 and 31 December 2019, the Group did not have any contingent liabilities, nor did it have any proposal on contingent liabilities issue.

### Charges on Assets

As at 31 December 2020 and 31 December 2019, the Group did not have any charges on assets.

### Significant Investments

During the Reporting Period, the Group did not have any significant investment.

### Material Acquisition and Disposal of Assets

At the extraordinary general meeting of the Company held on 30 December 2016, the following matters were approved: (i) the conditional disposal of 55.82% of the equity interests in Chanjet Payment to Yonyou by the Company; (ii) the unilateral capital increase in Chanjet Payment by Yonyou; and (iii) the amendments to the non-competition agreement executed by Yonyou, Mr. Wang Wenjing and the Company on 17 February 2014 and the confirmation issued by Yonyou on 11 April 2014. Upon completion of the above-mentioned transactions, Chanjet Payment will be held as to 15% and 85%, respectively by the Company and Yonyou and it will no longer be a subsidiary of the Company.

As at 1 September 2017, the transfer of equity interests in Chanjet Payment as mentioned in sub-item (i) above had been completed. Thereafter, Chanjet Payment was owned by the Company and Yonyou as to 19.28% and 80.72%, respectively, and it ceased to be a subsidiary of the Company. As Yonyou focuses on its principal business of cloud services, Yonyou proposes to transfer all of its equity interests in Chanjet Payment to a subsidiary of the controlling shareholder of Yonyou and therefore, by mutual consent, the parties entered into the termination agreement on 30 June 2020, pursuant to which, the parties unconditionally agreed to terminate the capital increase agreement, and agreed not to proceed with the capital increase as mentioned in sub-item (ii) above. For details, please refer to the announcements of the Company dated 21 October 2016, 30 December 2016, 17 July 2017 and 30 June 2020, respectively, as well as the circular of the Company dated 11 November 2016.

Save as disclosed above, during the Reporting Period, the Group did not have any material acquisition and disposal in relation to subsidiaries, associates and joint ventures.





## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### **The Impact of the Epidemic on Business Operation**

The outbreak of the Epidemic at the beginning of 2020 had a great impact on the operation of various industries. During the Epidemic, the large-scale marketing activity “Financial Popularization Storm (財務普及風暴)” in the Group’s software business in the first quarter of each year failed to be organized as scheduled due to the delays in the resumption of work by channel partners and end markets, and the business development was affected in the short term. However, the Epidemic has prompted small and micro enterprises to significantly increase the demand for intelligent online operation. The Group focused on a series of new marketing activities such as online operation and live promotion, accelerated product R&D to launch Good Business Wang Pu Version and Intelligent+, so as to meet the needs of customers for online operation. The Group further reinforced ecological cooperation and expanded distribution of channels and other measures, so as to mitigate the adverse impact of the Epidemic and accelerate the successful transformation into cloud service business. With stable cash inflows generated from the daily business operations, the Group has relatively sufficient working capital and is in a good condition in terms of current assets. The management concluded that the Epidemic had no significant adverse impact on the Group’s business through a comprehensive assessment.

### **Foreign Exchange Risks**

The Group conducted its domestic business primarily in RMB, which was also its functional currency. Chanjet U.S., a subsidiary of the Company, settled in US dollars. The Group, subject to the foreign exchange fluctuation, conducted foreign exchange settlement and foreign exchange for the balance of proceeds raised when appropriate to alleviate foreign exchange fluctuation risks.

### **Interest Rate Risks**

The Group did not assume any debt obligations with a floating interest rate, and thus there was no interest rate risk related to the Group.

### **Significant Events after the Reporting Period**

To diversify the financing channels of the Group in the capital market, to promote the transformation and development of cloud services business, and to further enhance the influence of the Company in the domestic market in China, the Board has passed the initial proposal on proposed offering of A shares on 13 January 2021. Please refer to the announcement of the Company dated 13 January 2021 for details.

# BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

## DIRECTORS

### Non-executive Directors

**Mr. Wang Wenjing (王文京)**, aged 56, has been the Chairman of the Board and a non-executive Director since 19 March 2010. He is primarily responsible for providing guidance and supervision regarding the business and operation of our Group. Mr. Wang is one of the co-founders of Yonyou, which is the controlling Shareholder. He has over 30 years of working experience in the PRC software industry and has extensive experience in corporate management and business operation. Mr. Wang served as the Chairman of the Board of Yonyou since December 1988. Mr. Wang has been the Chairman of the Board of Yonyou Auto since July 2010, the Chairman of the Board of Yonyou Fintech since May 2012, a director of Chanjet U.S. since December 2012, the Chairman of the Board of Chanjet Payment from July 2013 to September 2019, the Chairman of the Board of Seentao Technology from June 2015 to January 2018 and from October 2019 to January 2021, and a director of Seentao Technology since January 2021. Mr. Wang was elected as a member of the 9th, 10th, 11th and 12th session of the NPC for a term from March 1998 to March 2018. Mr. Wang served as the vice chairman of China Software Industry Association (中國軟件行業協會) and the vice chairman of the 10th All-China Federation of Industry & Commerce (中華全國工商業聯合會). He is currently the executive director of Internet + Development Association of China (中國產業互聯網發展聯盟). Mr. Wang graduated from Jiangxi University of Finance and Economics (formerly known as Jiangxi College of Finance and Economics) with a bachelor's degree in economics in July 1983.

**Mr. Wu Zhengping (吳政平)**, aged 56, has been a non-executive Director since 19 March 2010. He is primarily responsible for providing strategic advice to the business and operation of the Group. He has over 25 years of working experience in the PRC software industry and has extensive experience in corporate management and business operation. Mr. Wu worked for China Building Materials Academy (中國建築材料科學研究總院) from August 1983 to May 1992, and he has been a director of Yonyou since 1992. Mr. Wu has also been a director of Yonyou Fintech since May 2012 and a director of Chanjet U.S. since December 2012, a director of Chanjet Payment from July 2013 to September 2019, a director of Yonyou Auto since June 2015 and a director of Seentao Technology from June 2015 to February 2018. Mr. Wu was a member of the 6th and 7th sessions of the Chinese People's Political Consultative Conference of Haidian District, Beijing from January 1999 to December 2006. Mr. Wu graduated from China Europe International Business School with a master's degree in business administration in September 2007.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

### Executive Director

**Mr. Yang Yuchun (楊雨春)**, aged 48, has been the President since 9 January 2017 and an executive Director since 18 May 2017. He is mainly responsible for the overall management of business operation of the Group. Mr. Yang has over 20 years of working experience in the PRC software industry. Mr. Yang joined Yonyou in August 1997, where he has served different positions at the financial accounting software development department, product management headquarters and small-scale management software department. Mr. Yang was the vice president of the Company and the general manager of the Company's research and development center from March 2010 to August 2012. From August 2012 to December 2013, Mr. Yang was the senior vice president of the Company, while he continued to serve as the general manager for the research and development center during the period and served as the executive director and manager of Chanjet Yunhui since April 2019. Mr. Yang served as both the assistant president of Yonyou as well as the general manager of Yonyou's business planning and development department from January 2014 to January 2016. From January 2016 to January 2017, he served as the vice president of Yonyou and the general manager of Yonyou's business planning and development department. Mr. Yang graduated from Shi Jia Zhuang University of Economics in July 1996 and obtained his bachelor's degree in economics. He graduated from Peking University in July 2003 and obtained the bachelor's degree in management. Later, he obtained his EMBA from Guanghua School of Management at Peking University in July 2012.

### Independent Non-executive Directors

**Mr. Chen, Kevin Chien-wen (陳建文)**, aged 66, has been an independent non-executive Director since 8 September 2011. He is primarily responsible for providing independent opinion and judgment to our Board, particularly with regard to the financial aspects of our Group. Mr. Chen has been a professor in accounting since July 1999 and head of Department of Accounting of The Hong Kong University of Science and Technology from July 2007 to June 2016 and was reappointed from August 2017 to July 2020. In addition, he served as a member of the Review Panel of the Financial Reporting Council of Hong Kong. Mr. Chen graduated from the University of Illinois at Urbana-Champaign with a PhD degree in accounting in May 1985. Mr. Chen passed the examination for Chartered Accountant of Taiwan in August 1976.

## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Lau, Chun Fai Douglas (劉俊輝)**, aged 48, has been an independent non-executive Director since 8 September 2011. He is primarily responsible for providing independent opinion and judgment to the Board, particularly with regard to the financial aspects of the Group. Mr. Lau joined Ernst & Young in March 1993 and served as an audit partner of Ernst & Young from July 2004 to June 2009. He then served as the regional director, Greater China of The Institute of Chartered Accountants in England and Wales from November 2010 to September 2012. Mr. Lau has been a senior adviser of Sky CPA & Co. since January 2013. Mr. Lau has also been serving as an independent non-executive director of Ausnutria Dairy Corporation Ltd, a company listed on the Hong Kong Stock Exchange (Stock Code: 1717), since January 2015 and an independent non-executive director of GME Group Holdings Limited, a company listed on the Hong Kong Stock Exchange (Stock Code: 8188), since February 2017. Mr. Lau graduated from the University of New South Wales in Sydney, Australia with a bachelor of Commerce degree in accounting and finance in October 1993. He is a fellow member of the Hong Kong Institute of Certified Public Accountants, a member of the Institute of Chartered Accountants in England and Wales, a member of the Australian Society of Certified Practising Accountants and a member of the Institute of Chartered Accountants in Australia.

**Mr. Chen Shuning (陳淑寧)**, aged 57, has been an independent non-executive Director since 8 September 2017. He is primarily responsible for providing independent opinion and judgment to the Board. Mr. Chen has over 30 years of working experience in the PRC software industry. Mr. Chen joined Great Wall Computer Group Co., Ltd (長城計算機公司) in 1989, founded VancelInfo Technologies Inc (文思創新軟件技術有限公司) in 1995, where he served as the chief executive officer till 2012 and subsequently served as the Chairman of the Board till 2015. Mr. Chen founded Chinasoft Saibo Chinese Technology Limited (中軟賽博中文技術有限公司) (currently known as Chinasoft International Limited) in 1995, where he served as the chief technology officer till 2001. Mr. Chen joined Sequoia and Broadband Cross-border Digital Fund (紅杉寬帶跨境數字基金) in 2016 and has served as a managing partner ever since. Mr. Chen obtained his bachelor's degree in engineering from Tsinghua University in June 1986 and obtained his master's degree in engineering from Huazhong Polytechniques University (華中理工大學) (currently known as Huazhong University of Science and Technology (華中科技大學)) in June 1989.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

### SUPERVISORS

**Mr. Guo Xinping (郭新平)**, aged 57, has been the Chairman of the Supervisory Committee and a shareholder representative Supervisor since 8 September 2011. Mr. Guo worked for MOF from August 1985 to July 1989, and has been a director of Yonyou from November 1999, the director of Chanjet Payment from July 2013 to September 2019, the Chairman of the Supervisory Committee of Seentao Technology from June 2015 to February 2018, the Chairman of the Supervisory Committee of Yonyou Auto since June 2015, and a director of Yonyou Fintech since May 2016. Mr. Guo has been an independent non-executive director of CCID Consulting Company Limited (賽迪顧問股份有限公司), a company listed on the GEM of the Hong Kong Stock Exchange (Stock Code: 8235) since May 2002. He has been an independent director of Glodon Company Limited (廣聯達科技股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 002410), since April 2017. Mr. Guo graduated from The Hong Kong University of Science and Technology with a master's degree in business administration in November 2007. He is a senior accountant recognized by the Personnel Department of Hubei Province in January 1998.

**Mr. Xu Zhoujin (徐洲金)**, aged 47, has been a member of the Supervisory Committee and a shareholder representative Supervisor since 8 September 2020. Mr. Xu joined Yonyou in April 2020, where he has been serving as the executive vice president and the chief financial officer of Yonyou since July 2020. Prior to joining Yonyou, Mr. Xu worked for HNA Group Company Limited or its subsidiaries from July 1997 to April 2020, and has served successively as the chief financial officer of Hainan Airlines Company Limited (currently known as Hainan Airlines Holding Company Limited), a company listed on the Shanghai Stock Exchange (Stock Code: 600221), the chief financial officer of HNA Aviation Group Company Limited, the chief financial officer of HNA Group Company Limited and the investment vice president of HNA Aviation Group Company Limited. Mr. Xu graduated from the Central University of Finance and Economics with a bachelor's degree in economics in July 1997. He was recognised as a senior accountant by the Hainan Province Human Resources and Social Insurance Bureau in March 2016.

**Mr. Ruan Guangli (阮光立)**, aged 73, has been a member of the Supervisory Committee and an independent Supervisor since 27 April 2014. Mr. Ruan served as the head of production and finance department and deputy head of finance bureau of China National Nuclear Company (中國核工業總公司) (later reorganized as China National Nuclear Corporation (中國核工業集團公司)) from April 1988 to July 1999 as well as the director of finance and audit department and then finance and accounting department at China National Nuclear Corporation from July 1999 to March 2008. Mr. Ruan retired in March 2008 and was rehired as an executive commissioner of science and technology committee at China National Nuclear Corporation from 2008 to 2015. Mr. Ruan has also been a supervisor of Seentao Technology since June 2015. Mr. Ruan graduated from Fudan University majoring in industry economics in July 1976. He is a senior accountant recognized by the human resources bureau of China National Nuclear Company in December 1994. Mr. Ruan also received the special government allowance from the State Council in 2007.

## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Ma Yongyi (馬永義)**, aged 56, has been a member of the Supervisory Committee and an independent Supervisor since 27 April 2014. Mr. Ma has been working successively as the director of the distance education centre, the director of the academic department and the director of teacher management committee of Beijing National Accounting Institute (北京國家會計學院) since February 2004. He was an independent director of Zhejiang DUNAN Artificial Environment Co., LTD (浙江盾安人工環境股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 002011) from April 2016 to April 2020, an independent director of Beijing Spaceflight Hongtu Information Technology Co., LTD (北京航天宏圖信息技術股份有限公司), a company listed on the Shanghai Stock Exchange (Stock Code: 688066) since May 2017, an external supervisor of China Development Bank Financial Leasing Co., Ltd. (國銀金融租賃股份有限公司), a company listed on the Hong Kong Stock Exchange (Stock Code: 1606) since February 2018 and an independent non-executive director of Ever Sunshine Lifestyle Services Group Limited (永升生活服務集團有限公司), a company listed on the Hong Kong Stock Exchange (Stock Code: 1995) since November 2018, an independent director of Yunnan Jinggu Forestry Co., LTD (雲南景谷林業股份有限公司), a company listed on the Shanghai Stock Exchange (Stock Code: 600265) from February 2019 to December 2020 and an independent director of Glodon Company Limited (廣聯達科技股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 002410) since April 2020. Mr. Ma has been granted recognition of professor by the MOF since October 2009. He has also been a director of the Accounting Society of China (中國會計學會) since March 2014. Mr. Ma obtained a PhD degree in management from Central University of Finance and Economics (中央財經大學) in July 2003.

**Ms. Ren Jie (任潔)**, aged 42, has been a member of the Supervisory Committee and an employee representative Supervisor since 20 April 2018. Ms. Ren joined the Group in May 2013 and has been engaged in the work related to human resources. She served as the recruitment manager and the human resources business partner (HRBP) of the human resources department of the Company from May 2013 to December 2015 and from January 2016 to December 2017, respectively, and has served at the human and administration department of the Company since January 2018. Prior to joining the Group, Ms. Ren served as a mental health teacher at Hebei Shacheng Middle School (河北沙城中學) from July 2004 to June 2005, the chief of human resources at Yangguang Xinling Education Technology Co., Ltd. (陽光心靈教育科技有限公司) from July 2005 to June 2008, a human resources manager at Talenty International Education (蓋倫國際教育) from July 2008 to March 2011 and a project manager and headhunter consultant at Beijing Wen Hui Yong Ye Management Consultancy Co., Ltd. (北京文輝永業管理諮詢有限公司) from April 2011 to May 2013. Ms. Ren Jie obtained her bachelor's degree in science from Harbin Normal University (哈爾濱師範大學) in July 2004.





## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Ms. Xia Yuhan (夏玉晗)**, aged 41, has been a member of the Supervisory Committee and an employee representative Supervisor since 8 September 2020. Ms. Xia joined the Group in December 2011 and has been engaged in human resources related work. She served as an officer of the human resources department from December 2011 to December 2013, the training and corporate culture manager of the human resources department from January 2014 to February 2017, the human resources general manager of the human resources administration department from December 2018 to December 2019, and has been serving as the human resources business partner (HRBP) of the human resources administration department since December 2019 to present. Ms. Xia graduated from Beihang University (北京航空航天大學) in September 2017 and obtained a bachelor's degree in management.

### SENIOR MANAGEMENT

**Mr. Yang Yuchun (楊雨春)**, for details of Mr. Yang please refer to the biographies set out in the “Executive Director” of this section.

**Mr. Sun Guoping (孫國平)**, aged 52, has been a senior vice president of the Company since 8 September 2011. He is primarily responsible for business operation of the Group. Mr. Sun joined Yonyou in March 1995 and served as various positions including general manager of Yonyou Hangzhou branch from December 1997 to December 2001, manager of the financial management department (財務通業務部) of Yonyou from January 2002 to December 2004, deputy general manager and sales manager of the small management software department of Yonyou from January 2005 to December 2006, deputy general manager of the small management software department and assistant president of Yonyou from January 2007 to December 2009. Mr. Sun joined our Group on 19 March 2010 and served as our vice president from 19 March 2010 to 7 September 2010. Mr. Sun graduated from Beijing Union University majoring in computer science in July 1990 and China Europe International Business School with a master's degree in business administration in October 2011.

**Ms. Gao Jin (高瑾)**, aged 48, has been a senior vice president and the chief financial officer of the Company since 28 May 2018. She is primarily responsible for the overall planning, budgetary and financial affairs of the Group. Ms. Gao worked as a senior auditor at Ernst & Young Hua Ming from August 1997 to September 2002. Ms. Gao joined Yonyou as the financial manager of the North China Division in October 2002; she served as the chief financial officer of Beijing Yonyou Government Affairs Software Limited (北京用友政務軟件有限公司) (currently known as “Beijing Yonyou Government Affairs Software Co., Ltd.”, hereinafter referred to as “**Yonyou Government Affairs**”) from August 2004 to May 2007; she served as the chief financial officer of Beijing Wecoo E-Commerce Limited (北京偉庫電子商務科技有限公司) from June 2007 to December 2011; she served as the deputy general manager of the financial department of Yonyou from January 2012 to June 2012; she served as a senior vice president and the chief financial officer of Yonyou Government Affairs from July 2012 to April 2018. Ms. Gao graduated from Beijing Institute of Business (currently known as Beijing Technology and Business University) with a bachelor's degree in economics in June 1997.

## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Ms. Zhang Hong (張紅)**, aged 45, has been a senior vice president of the Company since 23 March 2018. She is primarily responsible for overall product planning of the Company. Ms. Zhang Hong served as an engineer of the information department of Beijing Urban-Rural Trade Centre (北京城鄉貿易中心) from September 1996 to August 1998, and the product director of Beijing Sinovatech Network Technology Co., Ltd. (北京炎黃新星網絡科技有限公司) from December 1999 to February 2003, the product director of the northern region of Zhuhai Wanjiada Technology Co., Ltd. (珠海萬佳達科技有限公司) from February 2003 to September 2005. Ms. Zhang Hong joined Yonyou in October 2005 and served as the product manager of the product management department under the small management software division of Yonyou from October 2005 to December 2007, and then as the department manager of the product management department under the small management software division of Yonyou from January 2008 to December 2009. Ms. Zhang joined the Group on 19 March 2010 and has been the product director of the Company since March 2010. She served as the vice president of the Company from 2 February 2015 to 23 March 2018. Ms. Zhang Hong graduated from China Europe International Business School with a master's degree in business administration in July 2017.

**Mr. Liu Zhidong (劉志東)**, aged 42, has been a senior vice president of the Company since March 2020. He is primarily responsible for the channel operations centre. Mr. Liu joined Changsha Yonyou Software Development Co., Ltd. (長沙用友軟件開發有限公司) as the manager of the management department of its subsidiary and branch in September 2002, and served as the manager of the channel marketing department of Yonyou Hunan Branch from March 2004 to January 2005. He was transferred to the small management software division of Yonyou in January 2005 and held various positions successively. Mr. Liu served as the general manager of the Company's Hunan representative office from March 2010 to January 2012, the general manager of the Company's Central China Division from January 2012 to January 2015, the assistant president of the Company and the general manager of the Central China Division from January 2015 to January 2016, the assistant president of the Company and the general manager of the West China Division from January 2016 to January 2017, and the vice president of the Company from March 2017 to March 2020. Mr. Liu graduated from business administration department of Hunan University of Commerce (now known as Hunan University of Technology and Business) with a bachelor's degree in management in June 2001.

**Mr. You Hongtao (尤宏濤)**, aged 42, has been the secretary to the Board of our Company since 8 September 2011, one of our joint company secretaries since 15 November 2011 and a vice president of the Company since 2 February 2015. He is primarily responsible for organizing Board meetings and Shareholders' meetings, information disclosure and general compliance issues. Mr. You joined Yonyou in May 2008 and served as a senior business manager of the office of the Board from May 2008 to June 2011. In addition, Mr. You became an affiliated person of the Hong Kong Institute of Chartered Secretaries since September 2011. Mr. You graduated from Jiangxi University of Finance and Economics with a bachelor's degree in law and a bachelor's degree in economics in July 2001 and Beihang University with a master's degree in engineering in January 2012.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Peng Zhenbin (彭振斌)**, aged 54, has been a vice president of the Company since 17 March 2017. He is primarily responsible for channel cadre team construction and organizational culture construction. Mr. Peng became an agent of Yonyou's software in 1994, joined Ningbo Yonyou Software Co., Ltd. (寧波用友軟件公司) in 1998 and joined Yonyou in 2001. He successively held various positions in Yonyou Ningbo Branch and the small management software division. Mr. Peng served as the general manager of Zhejiang Office of the small management software division of Yonyou from January 2005 to December 2009, the general manager of the Company's East China Division from January 2010 to December 2012, the assistant president of the Company and the general manager of the North China Division from January 2013 to December 2014, and the assistant president of the Company and the general manager of the Zhejiang-Fujian Division from January 2015 to December 2015. Mr. Peng has been the general manager of the East China Division and the general manager of the South Support Centre (南方支持中心) from January 2016 to December 2018. Mr. Peng graduated from the Correspondence College of the Party School of the Central Committee of the Communist Party of China in June 2007, majoring in economic management, and obtained a college diploma.

**Mr. Wang Xuejun (王學軍)**, aged 45, has been a vice president of the Company since 23 March 2018. He is primarily responsible for the channels capacity development of the Company. Mr. Wang joined Yonyou as the implementation director of the Central and Southern China Division in June 2005 and joined the small management software department of Yonyou as the support director in January 2008. He held various positions in the Company, including the general manager of the small-sized enterprise division and the general manager of T+ business of the Company from March 2010 to December 2015, the director of strategic cooperation of the Company from January 2016 to June 2017, the general manager of the Cloud Operation Centre of the Company from July 2017 to December 2017, the general manager of the cloud-based financial operation centre of the Company from January 2018 to December 2018, and the general manager of BD operation centre of the Company from January 2019 to December 2019. Mr. Wang obtained master's degree in management from The Australian National University in December 2020.

**Ms. Xiong Xiaoxiao (熊瀟瀟)**, aged 38, has been a vice president of the Company since 15 March 2019, mainly responsible for the user operations centre of the Company. Ms. Xiong worked at the department of training of Beijing Huicong Network Technology Co., Ltd. (北京慧聰網絡技術有限公司) from July 2004 to January 2005. Ms. Xiong joined Yonyou in August 2005, and successively served as the department manager of the small business unit service department, the department manager of the department of service and development and the department manager of the department of customer management. Ms. Xiong joined the Company in April 2010 and served as the department manager of the department of service and development from April 2010 to February 2012, the department manager of the department of service management from February 2012 to April 2013, the department manager of service support headquarters administration department from April 2013 to December 2013, the department manager of the department of customer support from January 2014 to February 2017 and the assistant president from January 2017 to March 2019. Ms. Xiong graduated from Beijing Forestry University in July 2004 with a bachelor's degree of Business Administration and graduated from Beijing Normal University in June 2016 with a master's degree of Business Administration.

## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Liu Shuwei (劉書偉)**, aged 41, has been a vice president of the Company since 27 March 2020, mainly responsible for T+ business unit. Mr. Liu worked at the Baoji Yiyou Software Co., Ltd. (寶雞市益友軟件有限責任公司) from March 2001 to December 2005. Mr. Liu joined Yonyou in January 2006, and successively served as the first line employee of the small business unit in Northwest District and the first line department manager of the small business unit in Shaanxi-Ningxia Office. Mr. Liu joined the Company in April 2010 and served as the department manager of Shaanxi-Ningxia Office from April 2010 to February 2014, the department manager of the department of Sales and Management from March 2014 to December 2014, the department manager of the department of Organization and Sales and Management from January to December 2015, the general manager for the management department of Beijing-Tianjin-Hebei Division from January to December 2016, the assistant president and the general manager of the management department of the North China Division from January 2017 to December 2018, the general manager of the management department of the Southwest China Division from January to December 2019, and the general manager of the management department of the West China Division from January 2020 to December 2020. Mr. Liu graduated from Xi'an University of Technology with a college degree in financial accounting and computerization in July 2002.

**Mr. Xiao Mingxiao (肖明曉)**, aged 41, has been a vice president of the Company since 27 March 2020, mainly responsible for channel business development of the Company. Mr. Xiao joined Yonyou in July 2001, and successively served as the U8 Consulting Implementation Project Manager of the Jinan Branch of Yonyou, Senior Support Manager and Senior Channel Manager of Yonyou Small Management Software Division. Mr. Xiao joined the Company in April 2010, and served as a staff member of Shandong Office from April 2010 to February 2011, the department manager of Qingdao Office from February 2011 to November 2013, the department manager of Jinan Office from November 2013 to December 2014, the department manager of Shandong Representative Office from January to December 2015, the manager of the management department of the Central China Division from January to December 2016, the assistant president and the general manager of the management department of the Central China Division from January to December 2017 and the general manager of the management department of East China Division from January 2018 to December 2020. Mr. Xiao graduated from Shandong University of Finance and Economics with a bachelor's degree in management in September 2007.

**Mr. Wang Yunbo (王雲波)**, aged 42, has been a vice president of the Company since 30 June 2020, mainly responsible for research and development centre of the Company. He joined Yonyou in July 2001, and worked successively in various departments such as NC product department (NC產品本部), NC industry development department (NC行業開發部), U8 cloud business department (U8 cloud事業部) and YonSuite business department (YonSuite事業部). He joined the Company in March 2020, served as a assistant general manager of research and development centre, a general manager of research and development centre since June 2020. Mr. Wang Yunbo graduated from Northeastern University in July 2001 with a bachelor's degree in management.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

### JOINT COMPANY SECRETARIES

**Mr. You Hongtao (尤宏濤)** was appointed as one of our joint company secretaries on 15 November 2011. For his biographical details, please refer to the biographies set out in the “SENIOR MANAGEMENT” of this section.

**Mr. Ngai Wai Fung (魏偉峰)**, aged 59, was appointed as a joint company secretary of our Company on 15 November 2011. Mr. Ngai currently is the director and chief executive officer of SWCS Corporate Services Group (Hong Kong) Limited. Mr. Ngai has over 30 years of professional practice and senior management experience including acting as the executive director, chief financial officer and company secretary, most of which are in the areas of finance, accounting, internal control and regulatory compliance, corporate governance and company secretarial work for listed issuers including major red chips companies. Mr. Ngai is the president of The Hong Kong Institute of Chartered Secretaries (2014-2015), an unofficial member of the Working Group on Professional Services under the Economic Development Commission of the Hong Kong Special Administrative Region (2013-2018) and a member of the Qualifications and Examinations Assessment Board by the Hong Kong Institute of Certified Public Accountants (2013-2018). Mr. Ngai was appointed as a member of Standing Committee of the Chamber of Hong Kong Listed Companies in June 2014, a Chairman of Membership Services of Sub-Committees of the Chamber of Hong Kong Listed Companies in September 2020 and an expert in accounting consultation of the Ministry of Finance, the PRC in June 2016. Mr. Ngai is a fellow of The Hong Kong Institute of Chartered Secretaries, a fellow of The Chartered Governance Institute (formerly known as The Institute of Chartered Secretaries and Administrators), a member of The Hong Kong Institute of Certified Public Accountants, a fellow of The Association of Chartered Certified Accountants in the United Kingdom and a member of The Chartered Institute of Arbitrators. Mr. Ngai held a master’s degree in business administration from Andrews University of the United States, a bachelor’s degree (Honours) in Law from the University of Wolverhampton, the United Kingdom, a master’s degree in corporate finance from the Hong Kong Polytechnic University and a doctorate of economics from the Shanghai University of Finance and Economics.



# REPORT OF DIRECTORS

The Board hereby presents the annual report for the year ended 31 December 2020, together with the audited consolidated financial statements of the Group for the year ended 31 December 2020.

## PRINCIPAL OPERATIONS

The core business of the Group is to provide financial and management service to MSEs via internet technology. Details of businesses of the major subsidiaries of the Company are set out in note 1 to the financial statements.

## RESULTS

The results of the Group for the year ended 31 December 2020 and the financial information of the Group as at 31 December 2020 are set out in the audited consolidated financial statements of this report.

## BUSINESS REVIEW

Business review during the Reporting Period and discussion on the future business development of the Group are set out in the Chairman's Statement on pages 7 to 10 and the Management Discussion and Analysis on pages 11 to 17 of this annual report. Description of principal risks and uncertainties that the Group may be confronted with and the policy responses and potential opportunities of the Group are set out in the "Major Risks and Uncertainties" of the Management Discussion and Analysis on page 12 and in "PROSPECT" of the Chairman's Statement on pages 9 to 10 of this annual report, while financial risk management objectives and policies of our Group are set out in the note 36 to the financial statements. The significant events of the Group after the Reporting Period are set out in the Management and Analysis on page 26 of this annual report. Performance analysis of the Group within the year based on key financial performance indicators is set out in the Management Discussion and Analysis on pages 18 to 24 of this annual report. Policy and performance in relation to environmental protection of the Group are contained in this Report of Directors on page 64 and the Environmental, Social and Governance Report to be published by the Company. Information related to investor relationship are set out in the Corporate Governance Report on page 91, and compliance with relevant laws and regulations that have a significant impact on the Group are set out in this Report of Directors on page 63. Explanation on the relationship between the Company and its employees, customers, suppliers and those who have a significant impact on the Company are set out in the "EMPLOYEE AND ORGANIZATION GUARANTEE", "REMUNERATION POLICY", "PENSION SCHEME", "EMPLOYEE TRUST BENEFIT SCHEME", "LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME", "EMPLOYEE SHARE OWNERSHIP SCHEME", "LONG-TERM INCENTIVE BONUS SCHEME" and "MAJOR CLIENTS AND SUPPLIERS" of this Report of Directors as well as the 2020 Environmental, Social and Governance Report to be published by the Company.



# REPORT OF DIRECTORS (CONTINUED)

## SHARE CAPITAL

The share capital structure of the Company as at 31 December 2020 is as follows:

<b>Class of Shares</b>	<b>Number of Shares</b>	<b>Approximate percentage of the total issued share capital</b>
Domestic Shares	162,181,666	74.68%
H Shares	<u>55,000,000</u>	<u>25.32%</u>
Total	<u><u>217,181,666</u></u>	<u><u>100%</u></u>

## ISSUE OF NEW SHARES AND DEBENTURES

The Company did not issue any new shares or debentures for the year ended 31 December 2020.

## DIVIDEND POLICY AND DIVIDENDS

Reference is made to the announcement of the Company dated 15 March 2019, in relation to the adoption of dividend policy as approved by the Board on 15 March 2019. The payment of the dividend by the Company shall be subject to the Companies Law, the Listing Rules, the Articles of Association and any restrictions under any other applicable laws, rules and regulations. The Company shall seek opinions of the shareholders of the Company, in particular, the minority shareholders, and independent non-executive Directors as sufficiently as possible, prioritize a reasonable return to the investors while giving full consideration to the sustainable development of the Company. In deciding whether to propose a dividend and in determining the dividend amount, the Company shall mainly take into account, inter alia:

- (1) the Group's operating conditions and market environment;
- (2) the Group's general financial position;
- (3) the actual and future operating and liquidity capital of the Group;
- (4) after-tax profit and the distributable profits of the Company and the Group;
- (5) the Group's development plans and expected working capital requirements;

## REPORT OF DIRECTORS (CONTINUED)

- (6) the expectations of the Shareholders and investors of the Company and the industry practices;
- (7) the continuity and stability of the dividend distribution policy; and
- (8) any other factors that the Board of the Company deems appropriate.

A Board meeting was held on 26 March 2021, at which the relevant resolution was passed to recommend the payment of a final dividend of RMB0.08 per share (tax inclusive) for the year ended 31 December 2020 (2019: RMB0.40 per share (tax inclusive)) with a total of approximately RMB17.37 million (2019: RMB86.87 million). The profit distribution proposal shall be subject to approval by the Shareholders at the forthcoming 2020 annual general meeting. During the Reporting Period, there is no arrangement made by any Shareholder on waiving or agreeing to waive any dividends. The final dividend for the year ended 31 December 2020 is expected to be paid to the Shareholders whose names appeared on the Company's share register on Monday, 31 May 2021 on Friday, 9 July 2021.

### TAXATION

As stipulated by the Notice on Issues relating to Enterprise Income Tax Withholding over Dividends Distributable to Their H-share Shareholders who are Overseas Non-resident Enterprises by Chinese Resident Enterprises (Guoshuihan [2008] No. 897) (《關於中國居民企業向境外H股非居民企業股東派發股息代扣代繳企業所得稅有關問題的通知》(國稅函[2008]897號)) published by the State Administration of Taxation, when Chinese resident enterprises distribute annual dividends for the year 2008 and years thereafter to their H-share shareholders who are overseas non-resident enterprises, enterprise income tax shall be withheld at a uniform rate of 10%. According to this, the Company is required to withhold corporate income tax at the rate of 10% before distributing the final dividend to overseas non-resident enterprise Shareholders as appeared on the H Share register of members of the Company. Any shares registered in the name of the non-individual registered Shareholders, including HKSCC Nominees Limited, other nominees, trustees or other groups and organizations, will be treated as being held by non-resident enterprise shareholders and therefore their dividends receivables will be subject to the withholding of the corporate income tax.

Pursuant to the applicable provisions of the PRC Individual Income Tax Law (《中華人民共和國個人所得稅法》) and its implementation regulations and provisions relating to the Announcement of the State Administration of Taxation in relation to the Administrative Measures on Preferential Treatment Entitled by Non-residential Taxpayers under Tax Treaties (Announcement issued by State Administration of Taxation 2019 No. 35) (《國家稅務總局關於發佈〈非居民納稅人享受協定待遇管理辦法〉的公告》(國家稅務總局公告2019年第35號)) (“**Notice of Tax Treaty**”), the Company will implement the following arrangements in relation to the withholding of individual income tax for the individual shareholders of H Shares:



## REPORT OF DIRECTORS (CONTINUED)

For individual shareholders of H Shares who are Hong Kong or Macau residents or whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 10%, the Company will withhold individual income tax at the rate of 10% on behalf of the individual shareholders of H Shares in the distribution of final dividend;

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of less than 10%, the relevant shareholders shall file, report according to the provisions of the Notice of Tax Treaty and enjoy treaty benefits as well as retain the relevant materials for future reference. If the information submitted is complete, the Company will withhold and pay individual income tax in accordance with the provisions of PRC tax laws and the Notice of Tax Treaty. If the relevant individual H Shareholders do not submit the information or the information submitted is not complete, the Company will withhold and pay individual income tax for individual holders of H Shares at a tax rate of 10%;

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of over 10% but less than 20%, the Company shall withhold individual income tax at the agreed actual rate in accordance with the relevant tax treaty on behalf of such individual shareholders of H Shares in the distribution of final dividend; and

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 20%, or which has not entered into any tax agreement with China, or otherwise, the Company shall withhold the individual income tax at a rate of 20% on behalf of such individual shareholders of H Shares in the distribution of final dividend.

The Company will implement the above-mentioned arrangements in relation to the withholding of individual income tax for the individual shareholders of H Shares, subject to arrangements as otherwise required by tax authorities.

### **PUBLIC FLOAT**

As at the Latest Practicable Date, based on the available public information of the Company, so far as the Directors are aware of, the Company has met the requirements of public float under the Rule 8.08 of the Listing Rules.

# REPORT OF DIRECTORS (CONTINUED)

## DIRECTORS AND SUPERVISORS

The table below sets out certain information of Directors and Supervisors during the Reporting Period and as at the Latest Practicable Date:

<b>Name</b>	<b>Position</b>
Wang Wenjing (王文京)	Chairman, non-executive Director
Wu Zhengping (吳政平)	Non-executive Director
Yang Yuchun (楊雨春)	Executive Director, President
Chen, Kevin Chien-wen (陳建文)	Independent non-executive Director
Lau, Chun Fai Douglas (劉俊輝)	Independent non-executive Director
Chen Shuning (陳淑寧)	Independent non-executive Director
Guo Xinping (郭新平)	Chairman of the Supervisory Committee, Shareholder representative Supervisor
Xu Zhoujin (徐洲金) <sup>Note 1</sup>	Shareholder representative Supervisor
Ruan Guangli (阮光立)	Independent Supervisor
Ma Yongyi (馬永義)	Independent Supervisor
Ren Jie (任潔)	Employee representative Supervisor
Xia Yuhan (夏玉晗) <sup>Note 2</sup>	Employee representative Supervisor

The personal information of Directors and Supervisors is set out in the section headed “BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT”.

*Note 1:* Mr. Zhang Peilin has retired as a Supervisor due to other work arrangements. The extraordinary general meeting of the Company approved the appointment of Mr. Xu Zhoujin as a Supervisor of the Company on 8 September 2020 to replace Mr. Zhang Peilin. For details, please refer to the announcements of the Company dated 4 August 2020 and 8 September 2020, and the circular of the Company dated 13 August 2020.

*Note 2:* Mr. Cai Jingsheng has retired as an employee representative Supervisor due to other work arrangements. Upon the election by the Company’s Employees Representative Meeting, Ms. Xia Yuhan has replaced Mr. Cai Jingsheng as an employee representative Supervisor of the Company since 8 September 2020. For details, please refer to the announcement of the Company dated 4 August 2020.

# REPORT OF DIRECTORS (CONTINUED)

## DISCLOSURE OF INTERESTS

### Interests and short positions of Directors, Supervisors and the chief executive in the Shares, underlying Shares and debentures of the Company and its associated corporations

As at 31 December 2020, the interests or short positions of the Directors, Supervisors and the chief executive in the Shares, underlying Shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which will be required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which will be required, pursuant to the Model Code to be notified to the Company and the Hong Kong Stock Exchange are as follows:

Name of Directors/Supervisors	Nature of interest	Relevant corporation (including associated corporation)	Number and class of underlying shares of the relevant corporation (including associated corporation) held <sup>(1)</sup>	Approximate percentage of shareholdings in the total share capital of the Company/ relevant corporation (including associated Corporation) <sup>(2)</sup>	Approximate percentage of shareholdings in the relevant class of share capital of the Company <sup>(3)</sup>
<b>Directors</b>					
Mr. Wang	Interest in a controlled corporation <sup>(4)</sup>	The Company	158,057,643 Domestic Shares (L) <sup>(5)</sup>	72.78%	97.46%
	Interest in a controlled corporation <sup>(4)</sup>	Yonyou <sup>(6)</sup>	1,415,553,411 shares (L)	43.28%	N/A
	Interest in a controlled corporation	Happiness Investment <sup>(6)</sup>	N/A <sup>(6)</sup>	60% <sup>(6)</sup>	N/A
	Interest in a controlled corporation	Yonyou Up <sup>(7)</sup>	N/A <sup>(7)</sup>	100% <sup>(7)</sup>	N/A
Mr. Wu Zhengping <sup>(8)</sup>	Beneficial owner	Yonyou <sup>(5)</sup>	1,867,450 shares (L)	0.06%	N/A
	Interest in a controlled corporation	Yonyou <sup>(5)</sup>	80,361,271 shares (L)	2.46%	N/A
	Beneficial owner	Happiness Investment <sup>(6)</sup>	N/A <sup>(6)</sup>	15% <sup>(6)</sup>	N/A
Mr. Yang Yuchun	Beneficial owner	Yonyou <sup>(5)</sup>	34,000 shares (L)	0.00%	N/A
<b>Supervisors</b>					
Mr. Guo Xiping <sup>(9)</sup>	Interest in a controlled corporation	Yonyou <sup>(4)</sup>	128,080,000 shares (L)	3.92%	N/A
Mr. Xu Zhoujin <sup>(10)</sup>	Beneficial owner	Yonyou <sup>(4)</sup>	250,000 shares (L)	0.01%	N/A

## REPORT OF DIRECTORS (CONTINUED)

Notes:

- (1) (L) – long position.
- (2) The calculation was based on the total number of 217,181,666 Shares in issue of the Company as at 31 December 2020.
- (3) The calculation was based on the total number of 162,181,666 Domestic Shares in issue of the Company as at 31 December 2020.
- (4) Mr. Wang is the beneficial owner of 100%, 85.15% and 79.64% equity interest of Beijing Yonyou Technology Co., Ltd. (北京用友科技有限公司), Shanghai Yonyou Consultant Co., Ltd. (上海用友科技諮詢有限公司) and Beijing Yonyou Enterprise Management Research Co., Ltd. (北京用友企業管理研究所有限公司), respectively, which in turn holds approximately 28.17%, 11.99% and 3.13% of the issued shares of Yonyou, respectively. Therefore, Mr. Wang is deemed to be interested in the Shares held by Yonyou.
- (5) Yonyou is the holding company of the Company and therefore an associated corporation of the Company. As at 31 December 2020, Yonyou directly and indirectly held 158,057,643 Domestic Shares of the Company, which accounted for approximately 72.78% of the total share capital of the Company. As at 23 November 2020, Yonyou entered into an Equity Transfer Agreement with the Shareholding Platform established by the employees of the Company to propose to transfer the 15,412,716 Domestic Shares held by it to the Shareholding Platform at RMB9.16 per share as the Incentive Shares (the “**Incentive Shares**”) under the Employee Share Ownership Scheme, with the total consideration of RMB141,180,478.56. As at 31 December 2020, the closing procedures of the Transaction was yet to be completed, and the ownership of the Domestic Shares to be transferred has not been transferred. The Transaction has completed the closing procedures on 11 January 2021 and the ownership of the 15,412,716 Domestic Shares to be transferred has been transferred to the Shareholding Platform. The Domestic Shares of the Company directly and indirectly held by Yonyou has been changed to 142,644,927, accounted for approximately 65.68% of the total share capital of the Company.
- (6) Happiness Investment is a limited liability company incorporated in the PRC with a registered capital of RMB10.00 million and does not have any issued shares under the PRC laws. As the shareholding percentage of Yonyou in Happiness Investment was 60%, Happiness Investment is deemed as a controlled corporation of Mr. Wang. In addition, the shareholding percentage of Mr. Wu Zhengping in Happiness Investment was 15%. Happiness Investment holds 670,784 Domestic Shares of the Company, representing approximately 0.31% of the total share capital of the Company.
- (7) Yonyou Up Information Technology Co., Ltd (用友優普信息技術有限公司) (“**Yonyou Up**”) is a limited liability company incorporated in the PRC with a registered capital of RMB200.00 million and does not have any issued shares under the PRC laws. Yonyou Up is a wholly-owned subsidiary of Yonyou, and Yonyou holds 100% interests of Yonyou Up. Therefore, Yonyou Up is deemed as a controlled corporation of Mr. Wang. Yonyou Up holds 7,654,385 Domestic Shares of the Company, representing approximately 3.52% of the total share capital of the Company.





## REPORT OF DIRECTORS (CONTINUED)

- (8) Mr. Wu Zhengping directly holds 0.06% of the issued shares of Yonyou. Meanwhile, Gongqingcheng Youfu Investment Management Partnership Enterprise (LLP) (共青城優富投資管理合夥企業(有限合夥) (“**Gongqingcheng Youfu**”) holds 2.46% of the issued shares of Yonyou. Mr. Wu Zhengping is the beneficial owner of 80% equity interest of Gongqingcheng Youfu. Therefore, Mr. Wu Zhengping is deemed to be interested in the shares of Yonyou held by Gongqingcheng Youfu.
- (9) Shanghai Yibei Management Consulting Co., Ltd. (上海益倍管理諮詢有限公司) (“**Shanghai Yibei**”) holds 3.92% of the issued shares of Yonyou. Mr. Guo Xinping is the beneficial owner of 90% equity interest of Shanghai Yibei. Therefore, Mr. Guo Xinping is deemed to be interested in the shares of Yonyou held by Shanghai Yibei.
- (10) Among the 250,000 shares of Yonyou which Mr. Xu Zhoujin is interested in, 166,700 shares were granted by Yonyou under a share option scheme. Mr. Xu Zhoujin may exercise his option at the price of RMB37.47 per share in accordance with the relevant arrangement of the share option scheme during the period from 29 July 2023 to 28 July 2025.

### **Directors’ and Supervisors’ rights in the subscription of Shares or debentures**

As at 31 December 2020, Director Mr. Yang Yuchun had trust benefit units under the Employee Trust Benefit Scheme and held 1,427,716 Domestic Shares through the Shareholding Platform under the Employee Share Ownership Scheme. For details, please refer to the “EMPLOYEE TRUST BENEFIT SCHEME” and the “EMPLOYEE SHARE OWNERSHIP SCHEME” in this Report of Directors.

Save as disclosed above, no right to subscribe for the Shares in or debentures of the Company or other corporations was granted by the Company, subsidiaries of the Company, the parent Company and/or its subsidiaries to any Director, Supervisor of the Company or their respective spouses or children aged under 18, and no such rights to subscribe the above Shares or debentures were exercised by them.

## REPORT OF DIRECTORS (CONTINUED)

### Interests and short positions of the Substantial Shareholders in the Shares and underlying Shares of the Company

As at 31 December 2020, as indicated on the register of interests and/or short positions required to be maintained pursuant to Section 336 of Part XV of the SFO, the substantial Shareholders (other than Directors, Supervisors and the chief executive of the Company) had the following interests and/or short positions in the Shares or underlying Shares of the Company:

Name of Shareholders	Number and class of Shares held <sup>(1)</sup>	Nature of interest	Approximate percentage of shareholdings in the total share capital of the Company <sup>(2)</sup>	Approximate percentage of shareholdings in the relevant class of Share of the Company <sup>(3)</sup>
Yonyou <sup>(4)</sup>	149,732,474 Domestic Shares (L)	Beneficial owner		
	8,325,169 Domestic Shares (L)	Interest in a controlled corporation		
	Total: 158,057,643 Domestic Shares (L)		72.78%	97.46%
UBS Group AG	9,415,901 H Shares (L)	Interest in a controlled corporation	4.34%	17.12%
APG Asset Management N.V. <sup>(5)</sup>	2,861,800 H Shares (L)	Investment manager	1.32%	5.20%
APG Groep N.V. <sup>(5)</sup>	2,861,800 H Shares (L)	Investment manager	1.32%	5.20%
APG Investments Asia Limited <sup>(5)</sup>	2,861,800 H Shares (L)	Investment manager	1.32%	5.20%
Stichting Depository APG Emerging Markets Equity Pool <sup>(5)</sup>	2,861,800 H Shares (L)	Investment manager	1.32%	5.20%
Stichting Pensioenfond ABP <sup>(5)</sup>	2,861,800 H Shares (L)	Investment manager	1.32%	5.20%

*Notes:*

- (1) (L) – long position.
- (2) The calculation was based on the total number of 217,181,666 Shares of the Company in issue as at 31 December 2020.
- (3) The calculation was based on the number of 162,181,666 Domestic Shares in issue and 55,000,000 H Shares in issue as at 31 December 2020, respectively.



## REPORT OF DIRECTORS (CONTINUED)

- (4) As at 31 December 2020, Yonyou directly held 149,732,474 Domestic Shares and indirectly held 8,325,169 Domestic Shares through Happiness Investment and Yonyou Up, respectively. As Happiness Investment and Yonyou Up were both controlled corporations of Yonyou, Yonyou was deemed to be interested in the Domestic Shares held by Happiness Investment and Yonyou Up. As at 23 November 2020, Yonyou entered into an Equity Transfer Agreement with the Shareholding Platform established by the employees of the Company to propose to transfer the 15,412,716 Domestic Shares held by it to the Shareholding Platform at RMB9.16 per share as the Incentive Shares under the Employee Share Ownership Scheme, with the total consideration of RMB141,180,478.56. As at 31 December 2020, the closing procedures of the Transaction was yet to be completed, and the ownership of the Domestic Shares to be transferred has not been transferred. The Transaction has completed the closing procedures on 11 January 2021 and the ownership of the 15,412,716 Domestic Shares to be transferred has been transferred to the Shareholding Platform. The Domestic Shares of the Company directly and indirectly held by Yonyou has been changed to 142,644,927, accounted for approximately 65.68% of the total share capital of the Company.
- (5) As at 31 December 2020, Stichting Depository APG Emerging Markets Equity Pool, as the depository of APG Emerging Markets Equity Pool (the “**Fund Pool**”), held 2,861,800 H Shares, which accounted for approximately 1.32% of the total share capital of the Company. Such H Shares are controlled by APG Asset Management N.V., as the manager of the Fund Pool, and APG Investments Asia Limited (the wholly-owned subsidiary of APG Asset Management N.V.), as the deputy manager of the Fund Pool. APG Asset Management N.V. is wholly-owned by APG Groep N.V., which is in turn owned as to 92.16% equity interest by Stichting Pensioenfondsen ABP. Therefore, APG Asset Management N.V., APG Investments Asia Limited, APG Groep N.V. and Stichting Pensioenfondsen ABP are all be deemed to be interested in the 2,861,800 H Shares held by Stichting Depository APG Emerging Markets Equity Pool.

Save as disclosed above, as at 31 December 2020, so far as the Directors, Supervisors and the chief executive of the Company are aware of, no other persons have any interests and/or short positions in the Shares or underlying Shares of the Company which were required, pursuant to Section 336 of Part XV of the SFO, to be recorded in the register kept under such provisions.

### MAJOR CLIENTS AND SUPPLIERS

As the consolidated turnover from the five largest clients of the Group was no more than 30% of the total turnover of the Group in 2020, the Group is not subject to the risk of relying on major clients. Except for a few of the clients who are granted an average trade credit term around 90 days by the Group, other clients are required to make payment in advance.

## REPORT OF DIRECTORS (CONTINUED)

For the year ended 31 December 2020, the total purchases made by the Group from the five largest suppliers amounted to RMB29.85 million, accounting for 43.24% of the total purchases of the year. In particular, the purchases from the largest supplier amounted to RMB11.86 million, accounting for 17.18% of the total purchases of the year.

For the year ended 31 December 2020, Execution (Beijing) Internet Co., Ltd. (“**Execution (Beijing)**”) (執行力(北京)網絡科技有限公司) ranked as the fourth largest supplier of the Group. The purchases made by the Group from Execution (Beijing) amounted to RMB2.60 million, accounting for 3.77% of the total purchases of the year. Yonyou Chuangxin Investment holds 8.00% of shares in the Execution (Beijing). Yonyou Chuangxin Investment was owned by Yonyou and Happiness Investment as to 99% and 1%, respectively. Yonyou Chuangxin Investment is deemed as a controlled corporation of Mr. Wang Wenjing, Director Mr. Wang Wenjing therefore is deemed to be interested in the shares of Execution (Beijing) held by Yonyou Chuangxin Investment; Gongqingcheng Youfu holds approximately 2.19% of shares of the Execution (Beijing) and Mr. Wu Zhengping is the beneficial owner of 80% equity interest of Gongqingcheng Youfu, Director Mr. Wu Zhengping therefore is deemed to be interested in the shares of Execution (Beijing) held by Gongqingcheng Youfu. Apart from that, to the best knowledge of the Directors, none of the Directors nor their associates or any Shareholders (who to the knowledge of the Board owns 5% or more share capital of the Company) was interested in the five largest suppliers of the Group.

### USE OF PROCEEDS

The Company's H Shares were listed and commenced trading on the Hong Kong Stock Exchange on 26 June 2014, from which the Company raised proceeds totaling HK\$900.90 million. After deducting relevant expenses of issuance, the net proceeds was HK\$854.96 million. The Company disclosed in the Prospectus that the net proceeds raised from the listing had been planned to be used for the following purposes within two years. To the extent that the net proceeds are not immediately applied to the purposes below, the Company intends that such proceeds will be placed in short-term interest-bearing instruments or money market funds with licensed banks or financial institutions in the PRC or Hong Kong.

According to the intended use of proceeds disclosed in the Prospectus of the Company, the actual usage and intended timetable for use of the unutilized proceeds as at 31 December 2020 are detailed as follows:

## REPORT OF DIRECTORS (CONTINUED)

<b>Planned use</b>	<b>Budgeted amount</b> <i>HK\$</i>	<b>Actual amount used</b> <i>HK\$</i>	<b>Unutilized amount</b> <i>HK\$</i>	<b>Intended timetable for use of the unutilized amount</b>
For the R&D and marketing of the T+ series software products	Approximately 290.69 million	Approximately 276.36 million	Approximately 14.33 million	On or before 31 December 2021
For the R&D of our cloud platform and innovative application products	Approximately 194.08 million	Approximately 193.33 million	Approximately 0.75 million	On or before 31 December 2021
To support the marketing and operation of our cloud services	Approximately 199.21 million	Approximately 141.55 million	Approximately 57.66 million	On or before 31 December 2022
To acquire relevant business and assets compatible with our business strategies	Approximately 85.49 million	Approximately 4.66 million	Approximately 80.83 million	On or before 31 December 2022 and subject to the identification of target(s) by the Company
To fund our general working capital	Approximately 85.49 million	Approximately 85.07 million	Approximately 0.42 million	On or before 31 December 2021
<b>Total</b>	<u>Approximately 854.96 million</u>	<u>Approximately 700.97 million</u>	<u>Approximately 153.99 million</u>	

As at 31 December 2020, the unutilized proceeds of the Company are primarily for acquisition of relevant business and assets compatible with our business strategies and the balance from promotion and operation of the cloud services, mainly due to the fact that the Company has not yet identified any relevant business and assets compatible with our business strategies, and also arranged expenses used for marketing and operation of the cloud services according to our business strategies as appropriate. The unutilized balance of the net proceeds has been deposited into the reputable banks in Hong Kong and the PRC, the Company will continue to utilize it in accordance with the abovementioned intended timetable.

## REPORT OF DIRECTORS (CONTINUED)

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

For the year ended 31 December 2020, neither the Company nor any of its subsidiaries purchased, sold or redeemed any listed securities of the Company.

### PROPERTY, PLANT AND EQUIPMENT

For the year ended 31 December 2020, the new property, plant and equipment of the Group amounted to RMB1.03 million (2019: RMB2.76 million). Details of the movements are set out in note 13 to the financial statements.

### DISTRIBUTABLE RESERVES

As at 31 December 2020, the Company had RMB41.83 million reserves available for distribution (31 December 2019: RMB98.83 million).

### EMPLOYEE AND ORGANIZATION GUARANTEE

As at 31 December 2020, the Group had 1,000 employees in total (31 December 2019: 945 employees). In order to bolster the rapid development of the cloud service business, the Group will strengthen the construction of corporate culture on an ongoing basis to enhance corporate cohesion; upgrade the talent system, and carry out multi-dimensional and three-dimensional training with level, classification and post division, to continuously improve the systematic ability of internal employees, and strengthen the concept of professional development; continue to introduce high-end talents in cloud product research and development and cloud service business operation and continue to enhance innovative business capability; the Group has implemented the Employee Share Ownership Scheme and the Long-term Incentive Bonus Scheme so as to stimulate the creativity and self-drive of employees and promote the long-term and healthy development of the Group.

### TRAINING PROGRAMS

In pursuance with the Chanjet Training Management System, the Group has established and implemented an annual training plan. By taking into account the applicability of the training needs, the Group has communicated with each department on the training needs in a timely manner, and established a matching training course system based on those needs. In addition, the Group continued to enrich the curriculum content from the three aspects of professional competence, general ability and leadership to meet the training needs of employees at different levels.





## REPORT OF DIRECTORS (CONTINUED)

The Group regarded employee development as the foundation of the Company's development, and constantly improved the professionalism and comprehensive skills of employees to help employees better realize their own value at work. In 2020, we carried out a number of professional competence trainings, and simultaneously launched the "Silver Training Camp (白銀訓練營)" project to improve the comprehensive capabilities of new and reserve cadres. We have introduced excellent training courses from Yonyou University (用友大學) and external institutions, developed several courses online and offline independently and held internal sharing activities regularly. We valued training results and issued training satisfaction questionnaires after each training. Through analyzing the questionnaires and listening to employees' feedbacks, we continuously improved the training system.

In 2020, the total training hours of employees of the Group reached 18,748 hours and an average of approximately 18.88 hours of training per employee with a participation rate of 99.3%. The Group invested a total of approximately RMB1,010,000 in training and education.

### REMUNERATION POLICY

A Remuneration and Appraisal Committee was established under the Board of the Company, which is mainly responsible for reviewing the appraisal on and remuneration of the Directors and senior management, and providing advice and recommendations. Directors (other than independent non-executive Directors) and Supervisors (other than independent Supervisors) do not receive any remuneration from the Company for their directorships or supervisorships. The allowances of independent non-executive Directors and independent Supervisors are considered and determined at the general meeting of the Company. Each independent non-executive Director is entitled to receive an allowance of RMB150,000 (tax inclusive) per year while each independent Supervisor is entitled to receive an allowance of RMB80,000 (tax inclusive) per year. The Remuneration and Appraisal Committee will consider the remuneration policy of senior management and then proposed to the Board for approval. Such remunerations are determined mainly based on the position value, remuneration condition in the market, individual ability as well as the operating results and performance target of the Company.

## REPORT OF DIRECTORS (CONTINUED)

Remuneration of the staff of the Company is determined by taking into consideration their respective rank of positions, segment, business line, region, etc. Remuneration of the staff includes basic salary, performance-based salary and allowance. Staff's salary comprises basic salary and performance-based salary. In particular, basic salary is payable monthly while performance-based salary is payable in appropriate forms based on each appraisal period and specific management requirements of the Company pursuant to the relevant laws and regulations of the PRC. Allowance comprises wage subsidy, supplementary subsidy, special allowance and welfare benefits, etc. The Company has paid housing fund and social insurance for its employees on a monthly basis in compliance with relevant national and local laws and regulations regarding labor and social insurance. In particular, social insurance includes pension insurance, medical insurance, unemployment insurance, maternity insurance and occupational injury insurance, etc. During the Reporting Period, details of the remuneration of the staff charged of the Group were set out in the note 6 to the financial statements. In order to attract, retain and motivate key talents needed for the achievement of the Company's strategic objectives, the Company has also adopted the Employee Trust Benefit Scheme. For details, please refer to "EMPLOYEE TRUST BENEFIT SCHEME" in the Report of Directors. In order to motivate the enthusiasm and creativity of the Management Team Members and the core and key employees of the Company, promote the strategic transformation of the Company, and build a global leading financial and management service platform for MSEs, the Company has also adopted the Point Scheme. For details, please refer to the "LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME" in the Report of Directors. In order to improve the incentive constraint mechanism of the Company to attract, retain and inspire the mid-level and senior management and key personnel, who are essential for the Company in realizing its strategic goal, to motivate the initiative, enthusiasm and creativity of the existing employees of the Company, and to facilitate the alignment of the understanding of the employees and the Company in relation to the medium and long-term strategic goals and the capital plan of the Company and jointly promote sustainable, healthy, rapid growth of the business of the Company and realize the comprehensive transformation of cloud business, to achieve the planned strategic goal, the Company newly adopted an Employee Share Ownership Scheme and a Long-term Incentive Bonus Scheme in December 2020. For details, please refer to "EMPLOYEE SHARE OWNERSHIP SCHEME" and "LONG-TERM INCENTIVE BONUS SCHEME" in the Report of Directors.

### PENSION SCHEME

Details of pension scheme of the Group are set out in note 2.4 and note 6 to the financial statements.



## REPORT OF DIRECTORS (CONTINUED)

### EMPLOYEE TRUST BENEFIT SCHEME

The Company adopted the Employee Trust Benefit Scheme at the annual general meeting convened on 8 June 2015. The Employee Trust Benefit Scheme is a long-term incentive scheme designed for the Scheme participants of the Company and its subsidiaries, with Domestic Shares and/or H Shares as target shares, trust beneficial right subject to effective conditions as incentive tool and trust benefit units determined by the trustees as unit of measurement. The Employee Trust Benefit Scheme has been amended at the annual general meeting convened by the Company on 18 May 2016. For details about the specific terms of and amendments to the Employee Trust Benefit Scheme, please refer to the announcements of the Company dated 13 April 2015, 8 June 2015, 31 March 2016 and 18 May 2016, and the circulars of the Company dated 23 April 2015 and 29 April 2016.

On 5 June 2020, the Board considered and approved the resolutions in relation to the third unlocking of the trust benefit units under the fourth grant pursuant to the Employee Trust Benefit Scheme, and according to the resolutions, save and except for some scheme participants under the fourth grant who had terminated or released his/her labor contract with the Company, which has disqualified themselves as the Employee Trust Benefit Scheme participants, and some scheme participants who have agreed to waive the unlocked trust benefit units due to joining the Point Scheme, the unlocking conditions of the remaining scheme participants under the fourth grant to unlock 40% of their trust benefit units were fulfilled on 5 June 2020. For details about the implementation of the Employee Trust Benefit Scheme during the Reporting Period, please refer to the announcement of the Company dated 5 June 2020.

As at 31 December 2020, trust benefit units of Directors and Supervisors are set out as follows:

<b>Name</b>	<b>Position</b>	<b>Proportion of the trust benefit unit granted to the total trust benefit units granted in the fourth grant</b>
Yang Yuchun	Executive Director, President	47.55%

As at the end of the Reporting Period, the actual amount of proceeds used by the Company for the Employee Trust Benefit Scheme was approximately HK\$74.93 million.

## REPORT OF DIRECTORS (CONTINUED)

### LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME

In order to motivate the enthusiasm and creativity of the management team members and the core and key employees of the Company, promote the strategic transformation of the Company, and build a global leading financial and management service platform for MSEs, the Board has approved the adoption of the Point Scheme on 29 March 2019. In order to give fully play to realise the purpose of the Point Scheme to continuously incentivise, on 25 May 2020, the Board has, pursuant to the Point Scheme, considered and approved the resolution to amend a term of the Point Scheme in relation to the limit on the number of Points to be granted. According to the amended Point Scheme, a certain number of Points will be granted by the Company to the participants annually over a three-year period during the validity period of the Point Scheme. After the conditions for the points becoming effective have been satisfied, the number of points actually becoming effective shall be determined in accordance with annual performance, the point proceeds shall be calculated, the points shall be redeemed in cash and the point proceeds shall be distributed to the participants in installments. The total number of Points that can become effective after being granted during the validity period of the Point Scheme shall not exceed 150,000 points. In principle, the points that can be granted for each point granting year during the point granting period shall not exceed the annual quota for that point granting year, being 70,000 points, 40,000 points and 40,000 points, respectively. The exact number shall be considered and approved by the Board based on the actual operations and incentive requirements of the Company during the point granting year. If, as a result of the total number of Points granted in a point granting year not exceeding the abovementioned annual quota, and if the Granted Points become ineffective due to changes in circumstances of the Participants, the grant of the remainder and the ineffective portion may be deferred to the next point granting year (i.e. increasing the annual quota for the next Point granting year), but those Points which have not been completely granted in the third point granting year cannot be granted in such deferred manner. For details about the specific terms of and amendments to the Point Scheme, please refer to the announcements of the Company dated 29 March 2019 and 25 May 2020, respectively.



## REPORT OF DIRECTORS (CONTINUED)

On 30 March 2020, the Board considered and approved the resolution in relation to 60,655 points granted under the 2019 Initial Point Grant and the 2019 Supplemental Point Grant becoming effective. On 25 May 2020, the Board considered and approved the 2020 initial point grant pursuant to the Point Scheme, under which a total of 48,641 points are granted to 104 designated participants. On 28 December 2020, the Board considered and approved the 2020 supplemental point grant pursuant to the Point Scheme, under which a total of 534 points are granted to 3 designated participants.

In light of the adoption of the Employee Share Ownership Scheme and the Long-term Incentive Bonus Scheme by the Company on 28 December 2020, the Board considered and approved the cancellation of the granting of Points to the Participants in 2021 (the “**Cancellation of 2021 Point Grant**”). The Cancellation of 2021 Point Grant will not affect the validity of the Points granted pursuant to the Point Scheme. For the 60,655 Points granted under the 2019 Initial Point Grant and the 2019 Supplemental Point Grant which have become effective, the corresponding Point Proceeds that are not yet distributed shall continue to be distributed to the Participants in installments in accordance with the provisions of the Point Scheme. Upon satisfaction of the conditions for the Points becoming effective in relation to the 49,175 Points granted under the 2020 Initial Point Grant and the 2020 Supplemental Point Grant, the actual number of Effective Points shall be determined pursuant to the annual performance and the corresponding Point Proceeds shall be calculated and redeemable in cash and the corresponding Point Proceeds shall be distributed to the Participants in installments.

For details of the 2019 Initial Point Grant and the 2019 Supplemental Point Grant becoming effective, the 2020 Initial Point Grant, the 2020 Supplemental Point Grant and the Cancellation of 2021 Point Grant, please refer to the announcements of the Company dated 30 March 2020, 25 May 2020 and 28 December 2020.

### EMPLOYEE SHARE OWNERSHIP SCHEME

In order to improve the incentive constraint mechanism of the Company to attract, retain and inspire the mid-level and senior management and key personnel, who are essential for the Company in realizing its strategic goal, to motivate the initiative, enthusiasm and creativity of the existing employees of the Company, and to facilitate the alignment of the understanding of the employees and the Company in relation to the medium and long-term strategic goals and the capital plan of the Company and jointly promote sustainable, healthy, rapid growth of the business of the Company, the Company adopted an Employee Share Ownership Scheme at the extraordinary general meeting held on 28 December 2020. For details of the Employee Share Ownership Scheme, please refer to the announcements of the Company dated 23 November 2020, 28 December 2020 and the circular of the Company dated 10 December 2020.

## REPORT OF DIRECTORS (CONTINUED)

On 28 December 2020, the Board has considered and approved the grant of the Incentive Shares under the Employee Share Ownership Scheme, being 15,412,716 Domestic Shares, representing approximately 7.10% of the Company's total issued share capital as at 28 December 2020, to 158 Employee Share Ownership Scheme participants. Further details of the grant of the Incentive Shares under the Employee Share Ownership Scheme are set out as follows:

No.	Name	Position	Number of the Incentive Shares granted	Employee Share Ownership Scheme (%)	Approximate percentage of the number of the Incentive Shares granted to the total number of the Incentive Shares granted under the Employee Share Ownership Scheme (%)	Approximate percentage of the number of the Incentive Shares granted to the total issued share capital of the Company as at 28 December 2020 (%)
1.	<b>Director and Supervisor</b>					
	Yang Yuchun	Executive Director and President	1,427,716	9.26	0.66	
2.	<b>Mid to senior level management personnel, experts and other key personnel</b>					
	157 other Employee Share Ownership Scheme participants		13,985,000	90.74	6.44	
<b>TOTAL</b>			<b>15,412,716</b>	<b>100.00</b>	<b>7.10</b>	

The abovementioned Incentive Shares have been transferred by Yonyou, the controlling shareholder, to the shareholding platforms at the holding price of RMB9.16 per share and will be subject to the lock-up provisions under the Employee Share Ownership Scheme. The funds involved in the holding of the Incentive Shares shall be contributed in cash and paid in one lump sum by the Employee Share Ownership Scheme participants in accordance with the terms of the Employee Share Ownership Scheme, and the source of which shall be their legal salaries, self-raised funds and other methods as permitted under the laws and regulations.

For details, please refer to the announcement of the Company dated 28 December 2020.



# REPORT OF DIRECTORS (CONTINUED)

## LONG-TERM INCENTIVE BONUS SCHEME

In order to improve the incentive constraint mechanism of the Company to attract, retain and inspire the mid-level and senior management and key personnel, who are essential for the Company in realizing its strategic goal, to motivate the initiative, enthusiasm and creativity of the existing employees of the Company, and to facilitate the alignment of the understanding of the employees and the Company in relation to the medium and long-term strategic goals and the capital plan of the Company and jointly promote sustainable, healthy, rapid growth of the business of the Company and realize the comprehensive transformation of cloud business, to achieve the planned strategic goal, the Company approved and adopted a Long-term Incentive Bonus Scheme at the extraordinary general meeting held on 28 December 2020. For details of the Long-term Incentive Bonus Scheme, please refer to the announcements of the Company dated 23 November 2020, 28 December 2020 and the circular of the Company dated 10 December 2020.

On 28 December 2020, the Board has considered and approved the list of the Long-term Incentive Bonus Scheme participants under the Long-term Incentive Bonus Scheme, which comprises Mr. Yang Yuchun, the executive Director and the President of the Company, and 157 other mid to senior level management personnel, experts and key personnel of the Group. For details, please refer to the announcement of the Company dated 28 December 2020.

## REMUNERATION OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Details of the remunerations of Directors, Supervisors and the chief executive of the Company are set out in note 8 to the financial statements. The remuneration of other persons who served as the senior management of the Company during the Reporting Period was within the following ranges:

	<b>2020</b> <b>(person)</b>	2019 (person)
RMB1 million or below	<b>6</b>	3
RMB1 million to RMB2 million (inclusive)	<b>5</b>	7
RMB2 million to RMB3 million (inclusive)	<b>2</b>	–
RMB3 million to RMB4 million (inclusive)	<u>–</u>	<u>1</u>
Total	<u><b>13</b></u>	<u>11</u>

The abovementioned remunerations are inclusive of the equity-settled share-based payment expense relating to the trust benefit units and/or the incentive shares granted to such individuals in recognition of their contributions to the Group. Further details are disclosed in note 28 to the financial statements.

## REPORT OF DIRECTORS (CONTINUED)

### SERVICE CONTRACTS WITH DIRECTORS AND SUPERVISORS

The Company has entered into service contracts with all Directors and Supervisors, with the maximum term of three years. No service contract that cannot be terminated by the Group within one year without paying any compensation (other than the statutory compensation) was entered or is to be entered into between Directors or Supervisors and members of the Group.

### DIRECTORS' AND SUPERVISORS' INTERESTS IN TRANSACTION, ARRANGEMENT OR CONTRACTS

Save as disclosed in the section headed "CONNECTED TRANSACTION" in this Report of Directors and note 33 to the financial statements, no material transaction, arrangement or contracts relating to the business of the Group, to which the Company or any of its subsidiaries was a party and in which Directors and/or Supervisors of the Company (or entities connected to such Directors and/or Supervisors) had material interest, either directly or indirectly, subsisted at the end of the year or at any time during the year.

### MANAGEMENT CONTRACTS

During the Reporting Period, the Company did not enter into nor had any contracts in relation to the management of the entire or substantial business of the Company.

### CONTROLLING SHAREHOLDERS' INTERESTS IN MATERIAL CONTRACTS

Save as disclosed in the "CONNECTED TRANSACTION" in this Report of Directors, during the Reporting Period, neither the Company nor any of its subsidiaries has entered into any material contract with the controlling Shareholders (as defined in the Listing Rules) or any of its subsidiaries. And there is no entering into of any material contract in respect of the services provided by the controlling Shareholders or any of its subsidiaries to the Company or any of its subsidiaries.

### PERMITTED INDEMNITY PROVISIONS

During the Reporting Period and as at the Latest Practicable Date, no permitted indemnity provision which benefits any of the Directors or Supervisors of the Company was in force or is currently in force (whether made by the Company or otherwise) or the Directors or Supervisors of an associated corporation of the Company (if made by the Company).

The Company has arranged appropriate liability insurance for Directors and Supervisors concerning the relevant legal action they may be faced with.



## REPORT OF DIRECTORS (CONTINUED)

### DONATIONS

During the Reporting Period, no donation was made by the Company (2019: nil).

### NON-COMPETITION UNDERTAKINGS

Independent non-executive Directors have reviewed the compliance of the Non-Competition Agreement and its supplemental agreement by Yonyou, the controlling Shareholder of the Company, and Mr. Wang (collectively, the “**Covenantors**”) as well as the compliance of the Confirmation (defined as below) and the amended Confirmation by Yonyou and its associates (other than the Company and its subsidiaries).

Independent non-executive Directors have confirmed that, the Covenantors have been in compliance with the terms of such agreements from 1 January 2020 to 31 December 2020, details of which are set out as follows:

#### **Non-Competition Agreement and its supplemental agreement**

In order to protect the interests of the Company and its Shareholders as a whole, the Covenantors and their respective associates (other than the Company and its subsidiaries) made the following declarations to the Company:

1. The Covenantors entered into the Non-Competition Agreement with the Company in favor of the Company on 17 February 2014, pursuant to which, including but not limited to (among other things), save for the exceptions stipulated in the Non-Competition Agreement, the Covenantors will not and will use their best endeavors to procure their associates shall not, directly or indirectly, at any time during the relevant period, carry out, be engaged in, invest in, participate in, attempt to participate in, render any services to, provide any financial support to or otherwise be involved in or interested in, whether alone or jointly with other persons and whether directly or indirectly or on behalf of or to assist or act in concert with any other person, any business in competition or will compete or may compete, directly or indirectly, with the restricted business. In addition, for the existing and future restricted businesses, the Covenantors will provide the Company with pre-emptive rights and the options for acquisition;
2. The Covenantors and the Company entered into the supplemental non-competition agreement on 21 October 2016 (approved at the extraordinary general meeting of the Company held on 30 December 2016), pursuant to which, the payment service business shall be excluded from the scope of restricted business under the Non-Competition Agreement;

## REPORT OF DIRECTORS (CONTINUED)

3. The Covenantors confirmed that, from 1 January 2020 to 31 December 2020, the Covenantors and their respective associates (other than the Company and its subsidiaries) strictly complied with and implemented the provisions of the Non-Competition Agreement and its supplemental agreement, and did not infringe any provisions of the Non-Competition Agreement and its supplemental agreement under any circumstances; and
4. The Covenantors have provided all necessary information to the independent non-executive Directors of the Company for their inspection on the implementation of the Non-Competition Agreement and its supplemental agreement.

### Confirmation

In order to guarantee the interests of the Company and its Shareholders as a whole, Yonyou and its associates (other than the Company and its subsidiaries) made the following declarations to the Company:

1. In order to avoid any existing or potential competition, on 11 April 2014, Yonyou issued a written confirmation (the “**Confirmation**”) in relation to cloud service business and payment business that (i) neither Yonyou nor any of its associates (other than through the Company) invest in, is engaged in, operate or participate in, or will be engaged in, operate or participate in, directly or indirectly, the public cloud platform and cloud services designed for MSEs; and (ii) neither Yonyou nor any of its associates (other than through the Company and its subsidiary, Chanjet Payment) invest in, is engaged in, operate or participate in, or will engage in, operate or participate in, directly and indirectly, any business that competes or may compete with the payment services of non-financial institutions as defined under the Measures for the Administration of Payment Services of Non-Financial Institutions (《非金融機構支付服務管理辦法》), as amended from time to time;
2. On 21 October 2016, Yonyou amended the Confirmation to the effect that payment service business shall be excluded from the relevant undertakings made by Yonyou under the Confirmation, and such amendments were approved at the extraordinary general meeting of the Company held on 30 December 2016;
3. Yonyou confirmed that from 1 January 2020 to 31 December 2020, Yonyou and its associates (other than the Company and its subsidiaries) strictly complied with and implemented the provisions of the Confirmation, and did not infringe any provisions of the Confirmation under any circumstances; and
4. Yonyou has provided all necessary information to the independent non-executive Directors of the Company for their inspection on the implementation of the Confirmation.



## REPORT OF DIRECTORS (CONTINUED)

The Board has received annual declarations from the Covenantors for their compliance and execution of Non-Competition Agreement and its supplemental agreement, and Yonyou and its associates (excluding the Company and its subsidiaries) for their compliance and execution of the Confirmation.

### CONNECTED TRANSACTIONS

#### 1. Non-exempt connected transactions

##### ***Sale Domestic Shares for the implementation of the Employee Trust Benefit Scheme***

To implement the Employee Trust Benefit Scheme of the Company, the Company entrusted the trustee to sell to or purchase from, domestic shareholders or secondary market, the Target Shares.

As certain Employee Trust Benefit Scheme participants applied for exercising their trust beneficial rights, on 5 June 2020, National Trust, entrusted by the Company, entered into the Equity Transfer Agreement with Yonyou Up, pursuant to which National Trust agreed to sell 1,125,000 Domestic Shares of the Company held by National Trust to Yonyou Up at an aggregate consideration of RMB9,630,000; on 5 June 2020, Hwabao Trust, entrusted by the Company, entered into the Equity Transfer Agreement with Yonyou Up, pursuant to which Hwabao Trust agreed to sell 55,000 Domestic Shares of the Company held by Hwabao Trust to Yonyou Up at an aggregate consideration of RMB470,800.

To implement the Employee Trust Benefit Scheme, the Company has entrusted Hwabao Trust and National Trust to set up the trust. Yonyou Up is a subsidiary of the parent company, the controlling Shareholder of the Company, it is therefore a connected person of the Company as defined under the Listing Rules. Accordingly, the above equity transfer transactions constitute connected transactions of the Company pursuant to the Listing Rules.

For details of the above transactions, please refer to the announcement of the Company dated 5 June 2020.

# REPORT OF DIRECTORS (CONTINUED)

## 2. Continuing connected transactions

### 2.1 Connected persons

On 31 December 2020, Yonyou directly and indirectly holds 72.78% (note: it has been changed to 65.68% as of 11 January 2021) of the issued share capital of the Company and is therefore the controlling Shareholder of the Company. Pursuant to Rule 14A.07 of the Listing Rules, Yonyou and its associates are connected persons of the Company. Accordingly, the transactions between the Group and Yonyou and/or its associates constitute continuing connected transactions under Chapter 14A of the Listing Rules.

### 2.2 Non-exempt continuing connected transactions

#### *Property Leasing Framework Agreement*

Due to the demands for business development, the Company and Yonyou entered into a new Property Leasing Framework Agreement on 28 December 2018, which shall be effective from 1 January 2019 to 31 December 2021. The proposed annual caps for the transactions under the new Property Leasing Framework Agreement are as follows:

	For the year ended 31 December		
	2019	2020	2021
	RMB	RMB	RMB
Proposed annual caps	7,482,100	9,267,100	11,417,900

For details of the above transactions, please refer to the announcement of the Company published on 28 December 2018.

The annual cap for the annual rental payment of the year 2020 was RMB9,267,100, while the actual annual rental payment amounted to approximately RMB6,675,920.

The Company has confirmed that the specific implementation of the aforesaid continuing connected transactions during the Reporting Period has followed the pricing principles of such continuing connected transactions.





## REPORT OF DIRECTORS (CONTINUED)

### 2.3 *Confirmation from independent non-executive Directors and the auditor of the Company*

The independent non-executive Directors have reviewed the aforesaid continuing connected transactions and confirmed that:

- (i) such transactions were entered into on normal commercial or better terms;
- (ii) such transactions were entered into in the ordinary course of business of the Group; and
- (iii) such transactions were conducted pursuant to the agreements, the terms and conditions of which are fair and reasonable, and in line with the overall development strategy of the Group and in the interests of the Company and the Shareholders as a whole.

The auditor of the Company has performed certain agreed procedures in relation to the aforesaid continuing connected transactions, and issued a letter to the Board, stating that:

- (i) the aforesaid continuing connected transactions have obtained approval from the Board;
- (ii) the pricing of the continuing connected transactions in relation to the provision of goods and services by the Group was determined, in all material respects, in accordance with pricing policy of the Group;
- (iii) the aforesaid continuing connected transactions were carried out, in all material respects, pursuant to relevant agreements regulating such transactions; and
- (iv) the aforesaid continuing connected transactions did not exceed their respective annual caps for the year ended 31 December 2020 as set out in the transaction announcement.

Details of related party transactions entered into in the ordinary course of business of the Group during the Reporting Period are set out in note 33 to the financial statements. Save as disclosed above, no related party transactions set out in note 33 to the financial statements constitute disclosable connected transactions or continuing connected transactions under the Listing Rules. The Company has complied with the disclosure requirements under Chapter 14A of the Listing Rules in respect of its connected transactions and continuing connected transactions.

## REPORT OF DIRECTORS (CONTINUED)

### PRE-EMPTIVE RIGHTS

According to the laws of the PRC and the Articles of Association of the Company, there are no provisions on the pre-emptive rights to offer new Shares by the Company to its existing Shareholders on a pro rata basis.

### MATERIAL LEGAL MATTERS

So far as the Board is aware of, as at 31 December 2020, the Group was not involved in any material litigation or arbitration, and there was no legal litigation or claims pending or may be raised which might significantly threaten the Group.

### COMPLIANCE WITH LAWS AND REGULATIONS

The Group has formulated compliance procedures to ensure compliance with applicable laws, rules and regulations with a significant impact on it. The Group maintains strict review procedures in the process of decision-making on investment and M&A, strategic adjustment, listing compliance, asset restructuring of major business, research and development of key products, development of national market, brand and intellectual property protection and other material events. The Company has also engaged Hong Kong and PRC legal advisers to provide legal advice for the Company and ensure compliance with laws, regulations and rules. In addition, relevant employees of the Group will be informed of any changes in applicable laws, regulations and rules from time to time.

The Company has complied with all laws and regulations in relation to copyright of computer software, operation of telecommunication business, protection of Internet information and users' personal information and online trading, and has not been subject to any material penalty in respect of the above aspects by any regulatory department.

In order to protect its intellectual properties, the Group has registered its domain name, and registered or applied for a number of trademarks, patents and software copyrights for multiple categories in the PRC and other relevant jurisdictions and taken all appropriate measures as required for safeguarding its intellectual properties.



## REPORT OF DIRECTORS (CONTINUED)

### ENVIRONMENTAL POLICIES AND PERFORMANCE

During the Reporting Period, in strict compliance with the relevant national regulations on disposal of gas and solid emissions, the Group improved the emissions management system, identified any potential type of emissions generating in the course of production and operation and studied to determine emissions disposal methods, so as to reduce waste emissions. During the Reporting Period, there were no material non-compliance accidents in terms of environment protection for the Group. The Group is committed to promoting environmental knowledge and advocating green life. The Group called on all the employees to build up the concept of environmental protection and energy saving, and strictly follow relevant laws and regulations in relation to environmental protection and energy saving; and it had prepared an Environmental Protection and Energy Saving Manual (環保節能手冊) and produced the bulletin boards themed “Energy Saving Propaganda” on a regular basis, in order to guide and supervise environmental protection and energy saving by all the employees. Meanwhile, the Group enhanced its energy management to create green office, based on the effect of its own offices on environment and by using information technology. There were no emissions of Ozone Depleting Substances (ODS) and other air pollutants regulated by laws and regulations during the production course of the Group. The Group would reduce the use of packaging under the Policy on Distinguishing Sales of Cloud Encryption Products and Packaging (雲加密產品與包裝區分銷售政策), and has undertaken that, its business activities would not have any material effect on the environment and natural resources.

The above measures are designed to reduce resource consumption and environmental pollution, and in line with the Group’s strategy to cut operating cost. For further details of the environmental policies and performance of the Company, please refer to the environmental, social and governance report to be published by the Company.

## REPORT OF DIRECTORS (CONTINUED)

### AUDITORS

At the 2019 annual general meeting of the Company held on 8 June 2020, the Company re-appointed Ernst & Young as the international auditor of the Company for the year ended 31 December 2020 and appointed Ernst & Young Hua Ming LLP as the PRC auditor of the Company for the year ended 31 December 2020. Ernst & Young has audited the accompanying financial statements which were prepared in accordance with the IFRSs. Ernst & Young was the reporting accountant of the Company during the listing period and the Company has not changed its auditors since the Listing Date.

On behalf of the Board

**Wang Wenjing**

*Chairman*

26 March 2021



## REPORT OF SUPERVISORY COMMITTEE

During the Reporting Period, all members of the Supervisory Committee of the Company earnestly safeguarded the interest of the Company and Shareholders as a whole, and prudently and honestly performed their duties in compliance with requirements of Company Law of the PRC, relevant regulations and the Articles of Association; Supervisors of the Company attended all the Board meetings held in the year and supervised operating activities and financial condition of the Company as well as the performance of duties of Directors and senior management of the Company, thereby promoting the Company's standard operation and healthy development.

During the Reporting Period, the Supervisory Committee paid close attention to the major activities of operation and management. The Supervisory Committee convened regular meetings to consider resolutions in relation to the financial reports of the Company and supervised the financial tasks and financial condition of the Company in a timely manner. Employee representative Supervisors attended the monthly President's office meetings of the Company held in 2020, effectively performed their duties in supervising the operation and management and procedures of the Company.

During the Reporting Period, a total of four meetings were convened by the Supervisory Committee. At the first meeting of the third session of the Supervisory Committee for the year 2020 convened on 27 March 2020, the 2019 Annual Report, 2019 Final Financial Accounts, 2019 Profit Distribution Schemes, 2019 Internal Control Review Report, 2019 Report of Supervisory Committee and 2019 Report of Directors were considered and approved; at the second meeting of the third session of the Supervisory Committee for the year 2020 convened on 4 August 2020, Resolution on the Nomination of Mr. Guo Xinping as a Shareholder Representative Supervisor Candidate of the Fourth Session of the Supervisory Committee, Resolution on the Nomination of Mr. Xu Zhoujin as a Shareholder Representative Supervisor Candidate of the Fourth Session of the Supervisory Committee, Resolution on the Nomination of Mr. Ruan Guangli as an Independent Supervisor Candidate of the Fourth Session of the Supervisory Committee and Resolution on the Nomination of Mr. Ma Yongyi as an Independent Supervisor Candidate of the Fourth Session of the Supervisory Committee were considered and approved; at the third meeting of the third session of the Supervisory Committee for the year 2020 convened on 28 August 2020, the 2020 Interim Report was considered and approved; and at the first meeting of the fourth session of the Supervisory Committee for the year 2020 convened on 8 September 2020, Resolution on the Election of Mr. Guo Xinping as the Chairman of the Fourth Session of the Supervisory Committee was considered and approved. All Supervisors attended the above meetings. During the Reporting Period, the Supervisory Committee supervised the convening procedures and resolutions of the general meetings and the Board meetings of the Company, the implementation of resolutions approved at the general meetings by the Board, senior management's performance of their duties and implementation of the management system of the Company in accordance with requirements of relevant laws and regulations of the PRC as well as the Articles of Association. Given the supervisory work mentioned above, the Supervisory Committee is of the view that the Company has established a comprehensive corporate governance structure and internal control system; the Company operated strictly in accordance with the standards stipulated in

## REPORT OF SUPERVISORY COMMITTEE (CONTINUED)

the laws and regulations of the PRC and the Articles of Association, while the convening procedures of general meetings and the Board meetings, rules of procedures and resolution procedures were lawful and valid; It is not aware of any breaches of laws and regulations of the PRC and the Articles of Association or prejudice to the Company's interests by any Directors and senior management when performing their duties for the Company. The relatively sound internal control system of the Company promoted the legal operation of the Company, and ensured the asset safety and operation efficiency of the Company.

During the Reporting Period, the Supervisory Committee examined the financial structure and financial condition of the Company in a serious and careful manner and considered that the Company maintained healthy financial condition in 2020. The standard unqualified audit report issued by Ernst & Young and Ernst & Young Hua Ming LLP and their opinions on the matters involved were objective and fair. The financial report of the Company for the year 2020 gave a true picture of the financial condition and operating results of the Company.

During the Reporting Period, members of the Supervisory Committee attended the Board meetings of the Company. The Supervisory Committee had no objections to the contents of reports and resolutions proposed by the Board at the general meetings. The Supervisory Committee supervised the implementation of resolutions approved at the general meetings and considered that the Board had duly performed relevant resolutions approved at the general meetings.

On behalf of the Supervisory Committee

**Guo Xinping**

*Chairman of the Supervisory Committee*

26 March 2021

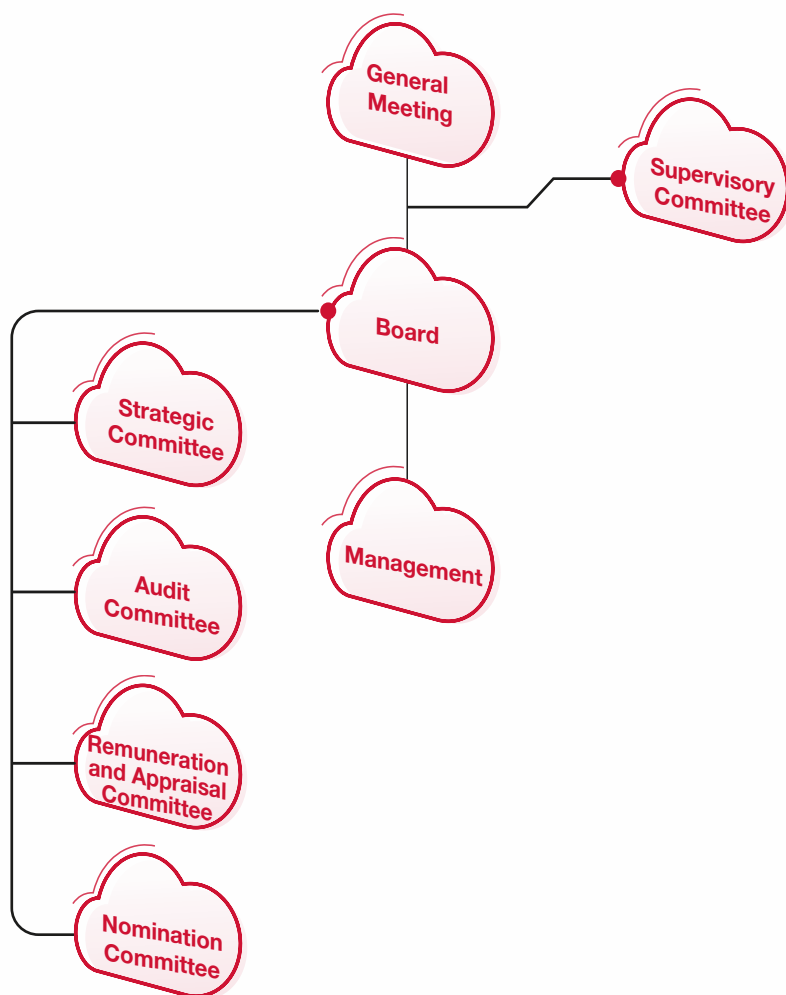


# CORPORATE GOVERNANCE REPORT

## CORPORATE GOVERNANCE

During the Reporting Period, the Company strictly complied with requirements under the Company Law of the PRC, the Securities Law of the PRC and other laws and regulations, and requirements stipulated by domestic and overseas regulatory institutions to establish a standard and sound corporate governance structure while continuously committed to maintaining the corporate governance at a high level to improve the long-term value for Shareholders.

## CORPORATE GOVERNANCE STRUCTURE



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## CORPORATE GOVERNANCE DOCUMENTS

At present, the regulatory documents on corporate governance of the Company include but not limited to the followings:

1. Articles of Association;
2. Rules of Procedure of General Meeting;
3. Rules of Procedure of Board;
4. Rules of Procedure of Supervisory Committee;
5. Working Rules of Strategic Committee;
6. Working Rules of Audit Committee;
7. Working Rules of Remuneration and Appraisal Committee;
8. Working Rules of the Nomination Committee;
9. Working System for Independent Directors;
10. Working Rules of President;
11. Board Diversity Policy;
12. Shareholders Communications Policies; and
13. Dividend Policy.



## **CORPORATE GOVERNANCE REPORT (CONTINUED)**

The Board has reviewed the above-mentioned documents in relation to corporate governance adopted by the Company, and considered that such documents have met the requirements of all code provisions of the Corporate Governance Code and Corporate Governance Report as set out in Appendix 14 to the Listing Rules. The corporate governance code adopted by the Company is more stringent than the code provisions set out in the Corporate Governance Code and Corporate Governance Report in the following aspects:

1. Apart from the Audit Committee, Remuneration and Appraisal Committee and Nomination Committee, the Company has also established the Strategic Committee.
2. Independent non-executive Directors are required to review the information in relation to the compliance and implementation of the Non-Competition Undertakings data provided by the controlling Shareholder at least once a year.

### **CORPORATE GOVERNANCE CODE AND CORPORATE GOVERNANCE REPORT**

During the Reporting Period and as at the Latest Practicable Date, the Company had fully complied with the requirements set out in the Corporate Governance Code and Corporate Governance Report.

### **SECURITIES TRANSACTIONS BY DIRECTORS AND SUPERVISORS**

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules, and requires Directors and Supervisors to deal with securities in accordance with the Model Code. The Model Code is also applicable to the senior management of the Company. After making specific enquiries by the Company, all Directors and Supervisors of the Company confirmed that they had fully complied with the Model Code during the Reporting Period.

# CORPORATE GOVERNANCE REPORT (CONTINUED)

## BOARD

The composition of the Board and the relevant information during the Reporting Period and as at the Latest Practicable Date are set out as follows:

Director	Age	Position	Term of office
Mr. Wang Wenjing (王文京先生)	56	Non-executive Director, Chairman	From 8 September 2020 to 7 September 2023
Mr. Wu Zhengping (吳政平先生)	56	Non-executive Director	From 8 September 2020 to 7 September 2023
Mr. Yang Yuchun (楊雨春先生)	48	Executive Director, President	From 8 September 2020 to 7 September 2023
Mr. Chen, Kevin Chien-wen (陳建文先生)	66	Independent non-executive Director	From 8 September 2020 to 7 September 2023
Mr. Lau, Chun Fai Douglas (劉俊輝先生)	48	Independent non-executive Director	From 8 September 2020 to 7 September 2023
Mr. Chen Shuning (陳淑寧先生)	57	Independent non-executive Director	From 8 September 2020 to 7 September 2023



## CORPORATE GOVERNANCE REPORT (CONTINUED)

The Board currently consists of six members, three of whom are independent non-executive Directors. According to the Articles of Association, the functions and powers of the Board include, amongst others:

- being responsible for convening the general meetings and reporting on work to the general meetings;
- implementing the resolutions of the general meetings;
- determining the businesses and investment plans of the Company;
- formulating the annual financial budgets and final financial accounts of the Company;
- formulating the profit distribution schemes and loss remedy plans of the Company;
- formulating the plans for increasing or decreasing registered capital and the issuance of corporate bonds or other securities as well as the listing scheme of the Company;
- preparing plans for merger, spin-off, dissolution or transformation of the Company;
- preparing plans for major acquisitions and repurchase of the shares of the Company;
- determining such matters as the external investments, purchase/sale of assets, asset pledges, external guarantees, entrusting wealth management and connected transactions of the Company within the scope authorized by the general meetings;
- deciding on the structure scheme of the Company's internal management agency;
- deciding on the structure scheme of the special committees of the Board, appointing or dismissing the chairman (convenor) of special committees of the Board;
- appointing or dismissing the president, secretary to the Board, company secretary of the Company; based on the nomination by the president, appointing or dismissing senior management including vice president and chief financial officer of the Company and determining their remuneration;

## CORPORATE GOVERNANCE REPORT (CONTINUED)

- formulating the basic management system of the Company;
- formulating the modification proposal for the Articles of Association;
- formulating share incentive schemes of the Company;
- managing the information disclosure of the Company;
- proposing the appointment or replacement of the accounting firm that provides audit services for the Company at the general meeting;
- listening to the work report made by the president and reviewing the work performance by the president of the Company;
- considering and approving the provision by the Company of any external guarantee other than those to be approved by the general meeting in accordance with the Articles of Association;
- formulating and reviewing the Company's corporate governance policy and practices;
- reviewing and supervising policies and practices regarding the compliance of laws and regulatory requirements;
- reviewing and supervising the training and continuing occupational development for the Directors and senior management;
- reviewing the Company's compliance with the Corporate Governance Code in the Listing Rules and disclosure in the Corporate Governance Report;
- deciding on other major matters and administrative affairs other than those specified in the laws, administrative regulations, regulations of the competent authorities, listing rules of the place(s) where the Company's shares are listed and the Articles of Association to be decided by the Shareholders' general meeting and sign other important agreements; and
- performing other powers and duties authorized by the laws, administrative regulations, and department rules, listing rules of the place(s) where the Company's shares are listed, the Articles of Association and other duties entrusted by the Shareholders' general meeting.





## CORPORATE GOVERNANCE REPORT (CONTINUED)

It is the responsibility of the Board to prepare the financial statements for each fiscal year to give a true and fair view of the financial condition of the Company and the results and cash flow during the relevant period. When preparing the financial statements for the year ended 31 December 2020, the Board selected and applied appropriate accounting policies and made prudent, fair and reasonable judgment and estimate to prepare the financial statements on a going concern basis. The Board is responsible for properly maintaining the account records of the financial information of the Company and disclosing the same reasonably and accurately at any time.

The Company's management comprises one president, several vice presidents and a chief financial officer. The president is responsible to the Board and shall mainly perform the following functions:

- being in charge of the production, operation and management of the Company and reporting to the Board;
- organizing the implementation of the resolutions of the Board;
- organizing the implementation of the annual business plan and investment program of the Company formulated by the Board;
- preparing plans for the establishment of the internal management structure of the Company;
- preparing plans for the establishment of the branch bodies of the Company;
- preparing basic management systems of the Company;
- formulating specific rules and regulations of the Company;
- proposing the appointment or dismissal of the vice presidents and the chief financial officer of the Company to the Board;
- appointing or dismissing other management personnel other than those required to be appointed or dismissed by the Board;
- determining the salaries, benefits, rewards and punishment for the staff of the Company, and making decisions on the appointment and dismissal of the Company's staff; and
- other functions and powers conferred by the Articles of Association or the Board.

## CORPORATE GOVERNANCE REPORT (CONTINUED)

During the Reporting Period, Mr. Wang Wenjing, a non-executive Director, served as Chairman of the Board of the Company and Mr. Yang Yuchun, an executive Director, served as the President of the Company. The Chairman and the President are two different positions which are clearly delineated. The Chairman shall not concurrently serve as the President. The responsibilities between the Chairman and the President shall be clearly separated and defined in written form. The Chairman is responsible for managing the operation of the Board while the President is responsible for the business operation of the Company. The Articles of Association sets out in detail the respective responsibilities of the Chairman and the President. Senior management of the Company, other than the Directors and the Supervisors, are responsible for the daily business operation of the Company. Their positions are set out in the section of "BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT" in this report.

All Directors are required to declare any direct or indirect interest involved in any matter or transaction to be considered at Board meetings, and interested Directors shall abstain from the meeting when appropriate.

A total of eleven Board meetings were convened during 2020. The Directors' attendance rate is as follows:

<b>Directors</b>	<b>Number of Attendance in person</b>	<b>Number of Attendance by proxy</b>	<b>Attendance Rate</b>
Wang Wenjing	11	–	100%
Wu Zhengping	11	–	100%
Yang Yuchun	11	–	100%
Chen, Kevin Chien-wen	11	–	100%
Lau, Chun Fai Douglas	11	–	100%
Chen Shuning	11	–	100%

Three general meeting was convened during 2020. The attendance rate of the Directors is as follows:

<b>Directors</b>	<b>Number of Attendance in person</b>	<b>Number of Attendance by proxy</b>	<b>Attendance Rate</b>
Wang Wenjing	3	–	100%
Wu Zhengping	3	–	100%
Yang Yuchun	3	–	100%
Chen, Kevin Chien-wen	3	–	100%
Lau, Chun Fai Douglas	3	–	100%
Chen Shuning	3	–	100%



## CORPORATE GOVERNANCE REPORT (CONTINUED)

During the Reporting Period and as at the Latest Practicable Date, the Board has been complying with Rule 3.10(1) of the Listing Rules, which requires a minimum of three independent non-executive Directors, Rule 3.10A of the Listing Rules, which requires independent non-executive Directors representing at least one-third of the Board, and Rule 3.10(2) of the Listing Rules, which requires that at least one of the independent non-executive Directors must have appropriate professional qualifications or accounting or related financial management expertise.

In accordance with the requirements of the Listing Rules, the Company made the following confirmation as to the independence of the independent non-executive Directors: the Company has accepted the independent confirmation letter given by each of the independent non-executive Directors and confirms their compliance with the independence requirements as set out in Rule 3.13 of the Listing Rules. The Company is of the view that all the independent non-executive Directors are independent parties.

Each of the independent non-executive Directors shall have the same term of office of three years as other Directors, and may be re-appointed upon expiry of the term of office provided that the consecutive terms shall be in compliance with relevant requirements under the relevant laws, regulations or regulatory rules of the place(s) where the Company's shares are listed. Independent non-executive Directors shall not be removed without reasonable ground prior to the expiry of their terms of office. The Company shall make special disclosure for any early removal of any independent non-executive Director.

Other than their duties in the Company, the Directors, the Supervisors and senior management of the Company do not have any relationship among themselves in financial, business, family or other material aspects.

## CORPORATE GOVERNANCE REPORT (CONTINUED)

During the Reporting Period, all Directors proactively participated in continuous professional training and developed and updated their knowledge and skills in a move to ensure that their contribution to the Board remained completely informed and relevant. The continuous professional training attended by Directors during the Reporting Period is summarized as follows:

Directors	Scope		
	Laws and regulations	Corporate governance	Director's responsibilities/the Group's business
Wang Wenjing	✓	✓	✓
Wu Zhengping	✓	✓	✓
Yang Yuchun	✓	✓	✓
Chen, Kevin Chien-wen	✓	✓	✓
Lau, Chun Fai Douglas	✓	✓	✓
Chen Shuning	✓	✓	✓

The Company has established the Strategic Committee, the Audit Committee, the Remuneration and Appraisal Committee and the Nomination Committee.

### Strategic Committee

At the end of the Reporting Period, the Strategic Committee consisted of Mr. Wang Wenjing, a non-executive Director, Mr. Yang Yuchun, an executive Director, and Mr. Chen Shuning, an independent non-executive Director, among whom, Mr. Wang Wenjing was the chairman of the committee.

## CORPORATE GOVERNANCE REPORT (CONTINUED)

The primary duties of the Strategic Committee include:

- reviewing and making recommendations to the Board on the plans for strategic development of the Company;
- reviewing and making recommendations to the Board on planning, feasibility studies, external negotiations, due diligence, intent to cooperate and the execution of contracts in relation to new major investment by the Company, in light of the plans for the strategic development of the Company;
- reviewing and making relevant recommendations to the Board on major financing, capital operation and assets management, including the issuance of shares or corporate bonds of the Company;
- reviewing and making relevant recommendations to the Board on mergers, divisions, liquidation of the Company and other material matters which will affect the development of the Company; and
- monitoring and supervising, and proposing adjustment to as necessary, the implementation of the above matters after approval by the Board.

One meeting of the Strategic Committee was convened during the Reporting Period. The attendance rate of the committee members is as follows:

<b>Members</b>	<b>Number of Attendance in person</b>	<b>Number of Attendance by proxy</b>	<b>Attendance Rate</b>
Wang Wenjing	1	–	100%
Yang Yuchun	1	–	100%
Chen Shuning	1	–	100%

The details of the meeting are as follows:

At the 2020 first meeting of the Strategic Committee of the third session of the Board held on 26 March 2020, the resolution in relation to the work plan of the Company for 2020 was considered and approved.

# CORPORATE GOVERNANCE REPORT (CONTINUED)

## Audit Committee

During the Reporting Period and as at the Latest Practicable Date, the Audit Committee consisted of Mr. Chen, Kevin Chien-wen, an independent non-executive Director, Mr. Wu Zhengping, a non-executive Director, and Mr. Lau, Chun Fai Douglas, an independent non-executive Director, among whom, Mr. Chen, Kevin Chien-wen was the chairman of the committee.

The primary duties of the Audit Committee include:

- making recommendations to the Board on appointing and replacing external auditors;
- being responsible for the communication between the internal audit department of the Company and external auditors as the representative of the Company and external auditors;
- developing and implementing policy on the provision of non-audit services by external auditors according to work demands;
- reviewing financial information of the Company and its disclosures;
- discussing any queries raised by the independent auditor after reviewing the half-year accounts and auditing the annual accounts of the Company;
- reviewing the Company's financial policies, internal auditing system, internal control and risk management systems and proposing opinions and suggestions on improvement;
- reviewing the following arrangements made by the Company: employees of the Company can use, in confidence, to raise concerns about possible improprieties in financial reporting, risk management, internal control or other matters;
- establishing relevant procedures to ensure fair and independent investigation and settlement of complaints in relation to accounting, risk management, internal control, audit or others and ensuring the confidentiality thereof;
- finishing other works assigned by the Board; and
- fulfilling other responsibilities conferred by regulatory institutions including the Hong Kong Stock Exchange and the Securities and Futures Commission of Hong Kong.

## CORPORATE GOVERNANCE REPORT (CONTINUED)

The Company has fully complied with the requirements of the Rule 3.21 of the Listing Rules during the Reporting Period.

A total of three meetings of the Audit Committee were convened during the Reporting Period. The attendance rate of the members is as follows:

<b>Members</b>	<b>Number of Attendance in person</b>	<b>Number of Attendance by proxy</b>	<b>Attendance Rate</b>
Chen, Kevin Chien-wen	3	–	100%
Wu Zhengping	3	–	100%
Lau, Chun Fai Douglas	3	–	100%

The details of the meetings are as follows:

At the 2020 first meeting of the Audit Committee of the third session of the Board held on 26 March 2020, the audited financial statements for the year ended 31 December 2019 prepared by the Company according to the International Financial Reporting Standards, the audited financial statements for the year ended 31 December 2019 prepared by the Company according to the CASBE, the 2019 Internal Control Review Report issued by SHINEWING Risk Services Limited, an independent consultant of internal control of the Company, 2019 Report on Corporate Risk Assessment of the Company and the resolution in relation to the engagement of financial statement auditor of the Company were considered and approved.

At the 2020 second meeting of the Audit Committee of the third session of the Board held on 28 August 2020, the 2020 interim report of the Company was considered and approved.

At the 2020 first meeting of the Audit Committee of the fourth session of the Board held on 11 December 2020, the resolution in relation to the audit plan for the 2020 consolidated financial statements of the Company and the resolution in relation to the remunerations of auditors of the Company in 2020 was considered and approved.

The Audit Committee and the management had reviewed the accounting principles and practices adopted by the Group and discussed and reviewed the matters on, among others, the internal control, enterprise risk assessment and financial statements, including the review of audited annual results for the year of 2020, which they had no dissenting opinion.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## Remuneration and Appraisal Committee

At the end of the Reporting Period the Remuneration and Appraisal Committee consisted of Mr. Lau, Chun Fai Douglas, an independent non-executive Director, Mr. Yang Yuchun, an executive Director, and Mr. Chen Shuning, an independent non-executive Director, among whom, Mr. Lau, Chun Fai Douglas was the chairman of the committee.

The primary duties of the Remuneration and Appraisal Committee include:

- studying and reviewing the remuneration policies, proposals and structure for the Directors and senior management and establishing standard and transparent procedures of the remuneration policies and making recommendations to the Board on remuneration policies;
- examining the proposed remunerations to the management according to the corporate goals and objectives developed by the Board from time to time;
- recommending to the Board on the remuneration packages offered to individual executive Directors and senior management, including non-monetary income, pension and compensation (including compensation payable for loss or termination of office or position);
- making recommendations to the Board concerning remuneration packages offered to non-executive Directors;
- examining the performance of duties of the Directors and senior management of the Company and to appraise their annual performance;
- supervising the implementation of the remuneration system of the Company; and
- other matters authorized by the Board.

A total of six meetings of the Remuneration and Appraisal Committee were convened during the Reporting Period. The attendance rate of the members is as follows:

<b>Members</b>	<b>Number of Attendance in person</b>	<b>Number of Attendance by proxy</b>	<b>Attendance Rate</b>
Lau, Chun Fai Douglas	6	–	100%
Yang Yuchun	6	–	100%
Chen Shuning	6	–	100%



## CORPORATE GOVERNANCE REPORT (CONTINUED)

The details of the meetings are as follows:

At the 2020 first meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 26 March 2020, the resolutions in relation to the remuneration of senior management in 2019 and the remuneration plan for 2020 of the Company were considered and approved.

At the 2020 second meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 30 March 2020, the resolution in relation to the effectiveness of 2019 initial grant pursuant to the Long-term Employee Incentive Point Scheme and supplemental grant point were considered and approved.

At the 2020 third meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 25 May 2020, the resolution in relation to modification of relevant provisions of the Long-term Employee Incentive Point Scheme of the Company and the resolution in relation to 2020 initial grant pursuant to the Long-term Employee Incentive Point Scheme were considered and approved.

At the 2020 fourth meeting of the Remuneration and Appraisal Committee of the third session of the Board held on 5 June 2020, the resolution in relation to third unlocking of the trust benefit units under the fourth grant pursuant to the Employee Trust Benefit Scheme was considered and approved.

At the 2020 first meeting of the Remuneration and Appraisal Committee of the fourth session of the Board held on 23 November 2020, the resolution in relation to 2020 Employee Share Ownership Scheme of the Company and 2020 Long-term Employee Incentive Point Scheme of the Company were considered and approved.

At the 2020 second meeting of the Remuneration and Appraisal Committee of the fourth session of the Board held on 28 December 2020, the resolution in relation to determining the amount of incentive shares granted pursuant to 2020 Employee Share Ownership Scheme and granting incentive shares to the scheme participants, the resolution in relation to determining the list of the scheme participants pursuant to 2020 Long-term Employee Incentive Point Scheme, the resolution in relation to 2020 supplementary grant pursuant to the Long-term Employee Incentive Point Scheme and the resolution in relation to cancellation of 2021 grant arrangement pursuant to the Long-term Employee Incentive Point Scheme were considered and approved.

### **Nomination Committee**

At the end of the Reporting Period, the Nomination Committee consisted of Mr. Chen Shuning, an independent non-executive Director, Mr. Wang Wenjing, a non-executive Director, and Mr. Chen, Kevin Chien-wen, an independent non-executive Director, among whom, Mr. Chen Shuning was the chairman of the committee.

## CORPORATE GOVERNANCE REPORT (CONTINUED)

The primary duties of the Nomination Committee include:

- considering the criteria and procedures for selecting Directors, the president and other senior management and making recommendations thereon to the Board. Factors to be considered include but not limited to gender, age, culture, educational background, and professional experience;
- advising the Board on the appointment or re-appointment of Directors and the succession plan for Directors, in particular the Chairman and the President, and ensuring that the candidates for Directors have the skills, experience and diverse perspectives required for the operations of the Company;
- examining and making suggestions on the candidates for the President and other senior management of the Company;
- reviewing the structure, size and composition of the Board (including skills, knowledge and experience) at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- monitoring the implementation of the Board diversity policy, to review the policy in due course and to present proposals to the Board on any requisite amendments;
- reviewing the independence of the independent non-executive Directors; and
- other matters authorized by the Board.

The Nomination Committee shall be responsible for the specific implementation of the policy on nomination Directors of the Company. Our Company's directors nomination policy consists of the procedures of nominating Directors, the key criteria and principles to be considered when nominating Directors.

The procedures of nominating Directors are as follows: the Nomination Committee submits a list of candidates for Directors which will then be submitted by the Nomination Committee to the Board for consideration and to the general meeting for approval.

## CORPORATE GOVERNANCE REPORT (CONTINUED)

The procedures for reviewing the candidates for Directors include: (1) collecting or requiring relevant departments of the Company to collect and understand information on the occupation, educational background, title, detailed working experience and all part-time experience of the candidates, and preparing written materials accordingly; (2) seeking the opinions of the candidates for Directors and obtaining their written consent; (3) convening meetings of the Nomination Committee to review the candidates' qualifications pursuant to the requirements of Directors, make suggestions and recommend appointments by way of proposals; and (4) carrying out other follow-up works in accordance with the decisions or feedback of the Board.

The Company's key criteria and principles to be considered in nomination of Directors include: (1) considering the criteria and procedures for selecting Directors and making recommendations thereon to the Board. Factors to be considered include but not limited to gender, age, culture, educational background, and professional experience; (2) ensuring that the candidates for Directors have the skills, experience and diverse perspectives required for the operations of the Company; and (3) reviewing the structure, size and composition of the Board (including skills, knowledge and experience) at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy.

A total of four meetings of the Nomination Committee were convened during the Reporting Period. The attendance rate of the members is as follows:

<b>Members</b>	<b>Number of Attendance in person</b>	<b>Number of Attendance by proxy</b>	<b>Attendance Rate</b>
Chen Shuning	4	–	100%
Wang Wenjing	4	–	100%
Chen, Kevin Chien-wen	4	–	100%

The details of the meetings are as follows:

At the 2020 first meeting of the Nomination Committee of the third session of the Board held on 26 March 2020, the resolution in relation to the appointments of senior management was considered and approved, and Mr. Liu Zhidong was appointed as a senior vice president from a vice president of the Company and Mr. Liu Shuwei and Mr. Xiao Mingxiao was appointed as a vice president of the Company, respectively.

At the 2020 second meeting of the Nomination Committee of the third session of the Board held on 30 June 2020, the resolution in relation to the appointment of senior management was considered and approved, and Mr. Wang Yunbo was appointed as a vice president of the Company.

## CORPORATE GOVERNANCE REPORT (CONTINUED)

At the 2020 third meeting of the Nomination Committee of the third session of the Board held on 4 August 2020, the resolution in relation to the nomination of Wang Wenjing and Wu Zhengping as non-executive director candidates for the fourth session of the Board, the resolution in relation to the nomination of Yang Yuchun as executive director candidate for the fourth session of the Board and the resolution in relation to the nomination of Chen, Kevin Chien-wen, Lau, Chun Fai Douglas and Chen Shuning as independent non-executive director candidates for the fourth session of the Board were considered and approved.

At the 2020 first meeting of the Nomination Committee of the fourth session of the Board held on 8 September 2020, the resolution in relation to election of member for special committee of the fourth session of the Board, the resolution in relation to appointment of Mr. Yang Yuchun as the President of the Company; the resolution in relation to appointment of other senior management, the resolution in relation to appointment of Mr. Sun Guoping, Ms. Zhang Hong and Mr. Liu Zhidong as senior vice president of the Company, the resolution in relation to appointment of Ms. Gao Jin as senior vice president and the chief financial officer of the Company, the resolution in relation to appointment of Mr. You Hongtao, Mr. Peng Zhenbin, Mr. Wang Xuejun, Ms. Xiong Xiaoxiao, Mr. Liu Shuwei, Mr. Xiao Mingxiao and Mr. Wang Yunbo as vice president of the Company were considered and approved.

### BOARD DIVERSITY POLICY

The Board adopted the following board diversity policy:

With a view to achieving a sustainable and balanced development, the Company believes increasing diversity of the Board as an essential element in supporting the attainment of its strategic objectives and sustainable development. All the appointments made by the Board will be based on meritocracy, and candidates will be adequately considered with reference to objective criteria, together with the benefit brought to the Board by adoption of board diversity. Selection of Board members will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. The ultimate decision will be based on the specific demand for talents of the various stages in the business development and strategic planning of the Company, and also the merits and contribution to be made by the selected candidates. The composition of the Board (including gender, age and length of service) will be disclosed in the Corporate Governance Report annually. The following table shows the diversity profile of the Board as at 31 December 2020:

## CORPORATE GOVERNANCE REPORT (CONTINUED)

<b>Age group</b>	2 Aged no more than 50	3 Aged 51 to 60	1 Aged equal to or above 61
<b>Terms of office</b>	2 Below 5 years	2 5 to 10 years	2 Above 10 years
<b>Types of director</b>	2 Non-executive Directors	1 Executive Director	3 Independent non-executive Directors

### CORPORATE GOVERNANCE FUNCTIONS

During the Reporting Period, the Board had performed the following corporate governance functions:

- formulating and reviewing the Company's policies and practices on corporate governance;
- reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements;
- reviewing and monitoring the training and continuous professional development of Directors and senior management;
- reviewing the Company's compliance with the Corporate Governance Code in the Listing Rules and disclosure in the Corporate Governance Report.

# CORPORATE GOVERNANCE REPORT (CONTINUED)

## AUDITOR'S REMUNERATION

Ernst & Young and Ernst & Young Hua Ming LLP were appointed as the international auditor and the PRC auditor of the Company for 2020, respectively. The service fees charged to the Group by Ernst & Young and Ernst & Young Hua Ming LLP for the year ended 31 December 2020 were as follows: the negotiated procedures fee of the IFRS Interim Financial Statements amounting to RMB0.36 million, the fee for annual audit of the IFRS Financial Statements amounting to RMB1.02 million (including the fee for annual verification of the non-exempt continuing connected transactions); the fee for annual audit of the financial statements of the Company in respect of CASBE amounting to RMB0.08 million.

## JOINT COMPANY SECRETARIES

Mr. You Hongtao and Mr. Ngai Wai Fung were appointed as joint company secretaries of the Company. Mr. You Hongtao, the secretary of the Board and joint company secretary of the Company, serves as the primary contact person between Mr. Ngai Wai Fung and the Company. During the Reporting Period, Mr. You Hongtao and Mr. Ngai Wai Fung have attended relevant professional trainings for not less than 15 hours.

## SHAREHOLDERS' RIGHT

As the owners of the Company, Shareholders are entitled to the various rights stipulated by laws, administrative rules and regulations and the Articles of Association. The general meeting is the supreme authority of the Company, through which Shareholders exercise their power. During the Reporting Period, the Company held three general meetings.

The Board and senior management of the Company understand that they are representing the interests of all the Shareholders of the Company and their first priority is to maintain the stable and continuous growth of Shareholders' investment returns in the long run and enhance the competitiveness of the business.





## CORPORATE GOVERNANCE REPORT (CONTINUED)

The procedures for Shareholders to convene a general meeting:

Shareholders holding more than 10% of shares (individually or together with others) shall be entitled to request for an extraordinary general meeting or class meeting upon signing one or several written requests with the same content and format, and stating the subject of the meeting. If the Board agrees to convene an extraordinary general meeting or class meeting, it shall issue a notice of general meeting within 5 days upon making the Board decision. If the Board disagrees to convene the extraordinary general meeting or class meeting, or does not reply within 10 days upon receipt of the proposal, Shareholders individually or together holding more than 10% of the shares of the Company are entitled to request the Supervisory Committee in writing to hold an extraordinary general meeting or class meeting. If the Supervisory Committee agrees to convene the extraordinary general meeting or class meeting, it shall issue a notice of general meeting within 5 days upon making the decision. If the Supervisory Committee does not issue the notice of general meeting within the prescribed period, it shall be deemed as the Supervisory Committee not convening and not holding the general meeting. Then the Shareholders who individually or together hold more than 10% of the shares for more than 90 consecutive days may convene and hold the meeting themselves.

The procedures for proposing suggestions by relevant Shareholders at the general meeting:

Shareholder(s) severally or jointly holding more than 3% shares of the Company may submit written provisional proposals to the convener 10 days before a general meeting is convened. The convener shall serve a supplementary notice of general meeting to other Shareholders within 2 days upon receipt of such proposals and announce the contents of provisional proposals.

The procedures for enquiry from Shareholders to the Board:

Shareholders may make enquiries to the Board through contact information for investors set out in the section headed "CORPORATE INFORMATION" of this annual report.

# CORPORATE GOVERNANCE REPORT (CONTINUED)

## RISK MANAGEMENT AND INTERNAL CONTROL

In order to fulfill the relevant regulatory requirements of the place where the Company is listed and strengthen the risk management and internal control management of the Company, the Company has established a range of risk management and internal control management systems, including documents such as “Administrative System for Information Disclosure”, “Administrative System for Connected Transactions”, “Administrative System for Financial Reports”, “Financial Reimbursement System”, “Funds Management System”, “Administrative System for Procurement”, “Administrative System for Budget”, “Administrative Measures for External Investment”, “Internal Audit System” and “Risk Management System”, thus establishing the risk management and internal control system.

The Board shall be responsible for the risk management and internal control systems of the Group, and has the responsibility to review the effectiveness of such systems. Such systems are designed based on the specific needs and risks of the Group, aiming at managing rather than eliminating the risk of failing to meet the business goals, and providing reasonable rather than absolute warranties as to the absence of any material misstatements or losses.

The Company implements comprehensive risk management by integrating specific requirements of risk management into daily management and business processes, and has established a risk control matrix for major business processes and designating the personnel responsible for business as the first responsible person for risk management to monitor the implementation of risk response measures. Meanwhile, the Company’s management conducts a regular comprehensive assessment of enterprise risks annually, to identify and evaluate the major risks in all aspects of the Company, formulates risk response measures and prepares an assessment report on enterprise risks. The Board and the Audit Committee of the company will review the risk assessment report, discuss with management on major risks the Company is exposed to, and urge the management to cope with risk.

The Directors have reviewed the effectiveness of the risk management and internal control systems of the Company and its subsidiaries according to code provision C.2.1 of the Corporate Governance Code and Corporate Governance Report. The review covered financial control, operation control and compliance control, and risk management function control. Meanwhile, the Company appointed SHINEWING Risk Services Limited as the independent internal control advisor to review the risk management and internal control in material aspects of the Company for 2020 and issued the risk management and internal control review report. The report was considered and approved by the Audit Committee and the Board.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

The Company has set up the audit and supervision department which is responsible for the work of internal audit and performing internal audit function of the Company. The audit and supervision department shall be accountable and report work to the Audit Committee. The Audit Committee of the Company is responsible for supervising the work of the audit and supervision department and making advice and recommendations on the appraisal and change of the person-in-charge of the audit and supervision department. The Board shall comprehensively supervise and review the implementation of internal audit of the Company.

During the Reporting Period, the Board reviewed the risk management and internal control systems for the year to examine and review all aspects of the risk management and internal systems of the Company (including but not limited to provisions set out in the Code Provision C.2.3 of the Corporate Governance Code) during the Reporting Period, and was of the opinion that the risk management and internal control systems were effective.

In case significant risk management and internal control deficiencies are identified in the course of review, the audit and supervision department of the Company will urge responsible person to rectify them within limited time and will report to the Board and the Audit Committee upon confirmation of such rectification by the independent internal control advisor.

The Company has formulated the Disclosure Manual on Inside Information, which has provided guidance on the management, protection and proper disclosure of information that has not already been made public. The Directors, Supervisors, management and employees of the Company strictly adhere to the statutory requirement, rules, regulations and in-house inside information requirements of the Company relating to their responsibilities of keeping information confidential.

No material risk management and internal control defect has been identified within the Company and its subsidiary.

# CORPORATE GOVERNANCE REPORT (CONTINUED)

## INVESTOR RELATIONS AND COMMUNICATION WITH SHAREHOLDERS

During the Reporting Period, the Company had highly valued investor relations and communicated with its investors and Shareholders in a pro-active, honest and open manner through a number of formal channels including general meetings, results teleconference, in-house visits for investors and by way of telephone and emails for inquiry. The Board has formulated shareholders communications policies to ensure access of investors and Shareholders to the public information of the Company that is comprehensive, identical and easy to understand at due time.

The Company issues annual report and interim report and dispatches them to the Shareholders. The Company also publishes its announcements, circulars and other information on the website of Hong Kong Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and its website ([www.chanjet.com](http://www.chanjet.com)).

To provide more effective channels of communication, the Company updates its website from time to time and releases corporate information on its website when appropriate.

## AMENDMENTS TO THE ARTICLES OF ASSOCIATION

During the Reporting Period, in order to (1) bring the relevant provisions of the Articles of Association and the Rules of Procedures for General Meetings in line with the relevant requirements under the Company Law of the PRC; (2) bring the relevant provisions of the Articles of Association and the Rules of Procedures for General Meetings in line with the Adjusting the Notice Period for General Meetings and Other Matters Applicable to Overseas Listed Companies (Guo Han (2019) No. 97)\* (《國務院關於調整適用在境外上市公司召開股東大會通知期限等事項規定的批覆》(國函(2019)97號)) and the Guidelines on Application for “Full Circulation” of Unlisted Domestic Shares of H Share Companies (CSRC Announcement [2019] No. 22)\* (《H股公司境內未上市股份申請「全流通」業務指引》(中國證券監督管理委員會公告(2019)22號)), the catalogue of materials for H share “full circulation” application and the points of concern for review and approval issued by CSRC and other relevant laws and regulations and related supervisory requirements; (3) bring more flexibility to the Company in terms of the composition of the Board; and (4) meet the actual operation and management needs of the Company, the Company has made certain amendments to the Articles of Association and the Rules of Procedures for General Meetings, further details of which refer to the announcements of the Company dated 27 March 2020, 8 June 2020 and the circular of the Company dated 23 April 2020.



# INDEPENDENT AUDITOR'S REPORT



22/F, CITIC Tower  
1 Tim Mei Avenue  
Central,  
Hong Kong

Tel: +852 2846 9888  
Fax: +852 2868 4432  
ey.com

## To the shareholders of Chanjet Information Technology Company Limited

*(Established in the People's Republic of China with limited liability)*

### OPINION

We have audited the consolidated financial statements of Chanjet Information Technology Company Limited (the “**Company**”) and its subsidiaries (the “**Group**”) set out on pages 98 to 223, which comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (“**IFRSs**”) issued by the International Accounting Standards Board (“**IASB**”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (“**ISAs**”) issued by the International Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the *Code of Ethics for Professional Accountants* (the “**Code**”) issued by the Hong Kong Institute of Certified Public Accountants, and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Key audit matters	How our audit addressed the key audit matters
<b><i>Assessment of impairment for internally generated intangible assets of cloud application and platform</i></b>	
<p>The carrying amount of internally generated intangible assets of cloud application and platform amounted to RMB19,229,000 as at 31 December 2020. The Company performed an impairment test on the internally generated intangible assets for those with impairment indicator according to the requirements of the accounting standards. The determination of the recoverable amount for each cash-generating unit to which the intangible assets was allocated was highly dependent on estimates and assumptions, such as estimated future cash flows, the long-term growth rate and the discount rate. The use of different estimates and assumptions could result in significantly different impairment testing results.</p> <p>The accounting policies and disclosures for the impairment test for intangible assets are included in notes 2.4, 3 and 15 to the financial statements.</p>	<p>Our audit procedures included, among others, obtaining an understanding of the process of estimating the future cash flows, assessing the 2021 budget approved by management and the cash flow projections for 2022 to 2025, evaluating management's main assumptions including the long-term growth rate and discount rate, checking the pricing strategy of each product, examining the differences between cash flow projections and actual cash flows, and checking cash flow projections by comparing to the industry trend analysis. Furthermore, we involved internal valuation experts to assist us in evaluating the long-term growth rate and the discount rate. We also performed a sensitivity analysis with respect to the key assumptions, especially the expected growth rate of the number of end users per product. We also assessed whether the disclosures in the financial statements meet the requirements of the financial reporting framework applicable to the Group.</p>

# INDEPENDENT AUDITOR'S REPORT (CONTINUED)

## KEY AUDIT MATTERS (CONTINUED)

Key audit matters	How our audit addressed the key audit matters
<b><i>Assessment of impairment of an investment in an associate</i></b>	
<p>As at 31 December 2020, the Group held an investment in an associate, Beijing Chanjet Payment Technology Co., Ltd. (“<b>Chanjet Payment</b>”), amounting to RMB57,627,000. The Group recognised impairment loss amounting to RMB13,510,000 for the year ended 31 December 2020.</p> <p>An investment in an associate is subject to impairment assessments when there is an indication of impairment. The recoverable amount of the investment in Chanjet Payment was determined by management. Significant management judgements and estimates were required to determine the expected future cash flows and the assumptions used, including growth rates and discount rates applied.</p> <p>Disclosures about accounting policies, significant accounting judgements and estimates and investment in associate is included in notes 2.4, 3 and 16 to the financial statements.</p>	<p>Our audit procedures included, among others, evaluating the assessments made by management on the existence of impairment indication on the investment in Chanjet Payment, obtaining an understanding of the process of estimating the future cash flows. Furthermore, we involved internal valuation experts to assist us in evaluating the long-term growth rates and the discount rates. We also evaluated the expected cash flow projection prepared by management by reference to the historical data, budget, available market information, etc. We also assessed whether the disclosures in the financial statements meet the requirements of the financial reporting framework applicable to the Group.</p>



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Yim Chi Hung Henry.

**Ernst & Young**

*Certified Public Accountants*

Hong Kong

26 March 2021

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2020

	Notes	2020 RMB'000	2019 RMB'000
<b>Revenue</b>	5	<b>509,418</b>	463,402
Cost of sales and services provided	6	<u>(83,434)</u>	<u>(43,159)</u>
<b>Gross profit</b>		<b>425,984</b>	420,243
Other income and gains	5	<b>73,542</b>	102,354
Research and development costs	6	<b>(161,688)</b>	(138,629)
Selling and distribution expenses		<b>(189,173)</b>	(207,572)
Administrative expenses		<b>(65,280)</b>	(88,585)
Impairment losses on financial assets		<b>(31,110)</b>	–
Other expenses		<b>(23,355)</b>	(1,527)
Finance costs	7	<b>(1,404)</b>	(722)
Share of profits/(losses) of an associate	16	<u>(3,897)</u>	<u>5,299</u>
<b>Profit before tax</b>	6	<b>23,619</b>	90,861
Income tax credit	10	<u>9,773</u>	<u>1,557</u>
<b>Profit for the year</b>		<u><b>33,392</b></u>	<u>92,418</u>
<b>Attributable to:</b>			
Owners of the parent	12	<u><b>33,392</b></u>	<u>92,418</u>
<b>Earnings per share attributable to ordinary equity holders of the parent</b>			
Basic (RMB cents)	12	<b>15.5</b>	43.2
Diluted (RMB cents)	12	<u><b>15.5</b></u>	<u>43.2</u>

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2020

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
<b>Profit for the year</b>	<b><u>33,392</u></b>	<u>92,418</u>
<b>Other comprehensive loss</b>		
Other comprehensive loss that may be reclassified to profit or loss in subsequent periods:		
Exchange differences:		
Exchange differences on translation of foreign operations	<u>(192)</u>	(38)
<b>Other comprehensive loss for the year, net of tax</b>	<b><u>(192)</u></b>	<u>(38)</u>
<b>Total comprehensive income for the year</b>	<b><u>33,200</u></b>	<u>92,380</u>
<b>Attributable to:</b>		
Owners of the parent	<b><u>33,200</u></b>	<u>92,380</u>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31 December 2020

	Notes	2020 RMB'000	2019 RMB'000
<b>Non-current assets</b>			
Property, plant and equipment	13	2,300	2,787
Right-of-use assets	14	5,740	12,480
Intangible assets	15	21,065	35,554
Investment in an associate	16	57,627	75,034
Equity investments at fair value through profit or loss	17	53,463	54,302
Deferred tax assets	26	11,514	1,730
Long-term receivables	20	5,982	6,289
Total non-current assets		157,691	188,176
<b>Current assets</b>			
Inventories	18	895	1,575
Trade receivables	19	5,184	600
Prepayments, other receivables and other assets	20	62,734	20,720
Financial assets at fair value through profit or loss	21	102,278	66,921
Cash and bank balances	22	1,281,241	1,319,456
Total current assets		1,452,332	1,409,272
<b>Current liabilities</b>			
Trade payables	23	7,191	1,186
Contract liabilities	24	173,323	186,462
Other payables and accruals	25	97,077	78,462
Lease liabilities	14	5,599	7,164
Total current liabilities		283,190	273,274
<b>Net current assets</b>		1,169,142	1,135,998
<b>Total assets less current liabilities</b>		1,326,833	1,324,174

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

31 December 2020

	Notes	2020 RMB'000	2019 RMB'000
<b>Non-current liabilities</b>			
Lease liabilities	14	304	5,286
Contract liabilities	24	60,023	–
Long-term liabilities		405	–
Total non-current liabilities		60,732	5,286
<b>Net assets</b>		<b>1,266,101</b>	<b>1,318,888</b>
<b>Equity</b>			
<b>Equity attributable to owners of the parent</b>			
Issued capital	27	217,182	217,182
Treasury shares held under the employee trust benefit scheme	28	(28,519)	(34,848)
Reserves	29	1,077,438	1,136,554
<b>Total equity</b>		<b>1,266,101</b>	<b>1,318,888</b>

**Wang Wenjing**  
Director

**Yang Yuchun**  
Director



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2019

	Attributable to owners of the parent								
	Issued capital RMB'000	Treasury shares held under the employee trust benefit scheme (iii) RMB'000	Capital reserve (i) RMB'000	Merge reserve RMB'000	Share-based payment reserve (iv) RMB'000	Statutory reserve (ii) RMB'000	Exchange fluctuation reserve RMB'000	Retained profits RMB'000	Total equity RMB'000
<b>At 1 January 2019</b>	217,182	(75,391)	939,761	(4)	17,549	64,321	1,915	144,902	1,310,235
Profit for the year	-	-	-	-	-	-	-	92,418	92,418
Other comprehensive loss for the year:									
Exchange differences on translation of foreign operations	-	-	-	-	-	-	(38)	-	(38)
Total comprehensive income for the year	-	-	-	-	-	-	(38)	92,418	92,380
Final 2018 dividend declared	-	-	-	-	-	-	-	(97,958)	(97,958)
Share-based payments (note 28)	-	-	-	-	5,649	-	-	-	5,649
Shares sold and vested under the employee trust benefit scheme (note 28)	-	40,543	(19,381)	-	(12,580)	-	-	-	8,582
Transfer from retained profits	-	-	-	-	-	9,175	-	(9,175)	-
<b>At 31 December 2019</b>	<u>217,182</u>	<u>(34,848)</u>	<u>920,380*</u>	<u>(4)*</u>	<u>10,618*</u>	<u>73,496*</u>	<u>1,877*</u>	<u>130,187*</u>	<u>1,318,888</u>

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Year ended 31 December 2020

	Attributable to owners of the parent								Total equity RMB'000
	Issued capital RMB'000	Treasury shares held under the employee	Capital reserve (i) RMB'000	Merge reserve RMB'000	Share- based payment reserve (iv) RMB'000	Statutory reserve (ii) RMB'000	Exchange fluctuation reserve RMB'000	Retained profits RMB'000	
		trust benefit scheme (iii)							
		RMB'000							
<b>At 1 January 2020</b>	<b>217,182</b>	<b>(34,848)</b>	<b>920,380</b>	<b>(4)</b>	<b>10,618</b>	<b>73,496</b>	<b>1,877</b>	<b>130,187</b>	<b>1,318,888</b>
Profit for the year	-	-	-	-	-	-	-	33,392	33,392
Other comprehensive loss for the year:									
Exchange differences on translation of foreign operations	-	-	-	-	-	-	(192)	-	(192)
Total comprehensive income for the year	-	-	-	-	-	-	(192)	33,392	33,200
Final 2019 dividend declared (note 11)	-	-	-	-	-	-	-	(86,161)	(86,161)
Share-based payments (note 28)	-	-	-	-	174	-	-	-	174
Shares vested under the employee trust benefit scheme (note 28)	-	6,329	(3,406)	-	(2,923)	-	-	-	-
Transfer from retained profits	-	-	-	-	-	3,319	-	(3,319)	-
<b>At 31 December 2020</b>	<b>217,182</b>	<b>(28,519)</b>	<b>916,974*</b>	<b>(4)*</b>	<b>7,869*</b>	<b>76,815*</b>	<b>1,685*</b>	<b>74,099*</b>	<b>1,266,101</b>

\* These reserve accounts comprise the consolidated reserves of RMB1,077,438,000 (2019: RMB1,136,554,000) in the consolidated statement of financial position.



## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Year ended 31 December 2020

*Notes:*

- (i) Capital reserve represents the amount in excess of the par value paid by investors.
- (ii) In accordance with the People's Republic of China (the "**PRC**") applicable corporation law and regulations, Chanjet Information Technology Company Limited (the "**Company**") and its subsidiary are required to make appropriations to the Statutory Reserve Fund ("**SRF**"). At least 10% of the statutory after-tax profits of each company as determined in accordance with the PRC applicable corporation law and regulations must be allocated to the SRF until the cumulative total of the SRF reaches 50% of the Company's registered capital. Subject to approval from the relevant authorities of the PRC, the SRF may be used to offset any accumulated losses or increase the registered capital. The SRF is not available for dividend distributions to shareholders.
- (iii) Treasury shares held under the employee trust benefit scheme (the "**Employee Trust Benefit Scheme**") represent the shares held by the trustees for the implementation of the Employee Trust Benefit Scheme which the Company entrusted the trustees to successively purchase and sell from domestic shareholders or the open market.
- (iv) The share-based payment reserve represents the cost of equity-settled transactions under the schemes, which are described in note 28 to the financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2020

	Notes	2020 RMB'000	2019 RMB'000
<b>Operating activities</b>			
Profit before tax		<b>23,619</b>	90,861
Adjustments for:			
Finance costs	7	<b>1,404</b>	722
Exchange losses/(gains), net	5/6	<b>8,415</b>	(3,472)
Share of losses/(profits) of an associate	16	<b>3,897</b>	(5,299)
Interest income	5	<b>(31,495)</b>	(36,094)
Fair value gains, net	5	<b>(9,958)</b>	(18,291)
Share-based payment expense	28	<b>174</b>	5,649
Depreciation of items of property, plant and equipment	6/13	<b>1,345</b>	1,253
Depreciation of right-of-use assets	6/14	<b>6,913</b>	7,064
Amortisation of intangible assets	6/15	<b>14,980</b>	29,251
Gains on disposal of property, plant and equipment		<b>(83)</b>	(39)
Impairment of prepayments, other receivables and other assets	20	<b>246</b>	–
Impairment of trade receivables	19	<b>472</b>	–
Impairment of an investment in an associate	16	<b>13,510</b>	–
Impairment of cash and bank balances	22	<b>30,392</b>	–
Gains on disposal of financial investments	5	<b>–</b>	(5,512)
		<b>63,831</b>	66,093
(Increase)/decrease in inventories		<b>680</b>	(1,057)
Increase in trade receivables		<b>(5,056)</b>	(121)
Increase in prepayments, other receivables, other assets and interest receivables		<b>(49,306)</b>	(5,067)
Increase in trade payables		<b>6,005</b>	273
Increase in contract liabilities		<b>46,884</b>	77,141
Increase/(decrease) in other payables and accruals		<b>16,850</b>	(11,502)
Increase in long-term liabilities		<b>405</b>	–
Cash generated from operations		<b>80,293</b>	125,760
Interest received		<b>6,005</b>	5,865
Income taxes refunded		<b>4,218</b>	393
Net cash flows from operating activities		<b>90,516</b>	132,018

# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

Year ended 31 December 2020

	<b>2020</b> <b>RMB'000</b>	2019 <b>RMB'000</b>
<b>Investing activities</b>		
Purchases of items of property, plant and equipment	<b>(1,084)</b>	(3,616)
Purchases of intangible assets	<b>(491)</b>	(681)
Purchases of financial investments	<b>(395,000)</b>	(154,000)
Purchases of non-pledged time deposits with original maturity of more than three months when acquired and time deposits restricted from being used	<b>(203,410)</b>	(174,797)
Proceeds from disposal of equity investments at fair value through profit or loss	<b>1,691</b>	1,713
Proceeds from disposal of items of property, plant and equipment	<b>256</b>	167
Proceeds from disposal of financial investments	<b>360,000</b>	583,000
Interest on non-pledged time deposits with original maturity more than three months when acquired	<b>13,318</b>	20,326
Gains on disposal of financial investments	<b>–</b>	5,512
Gains on financial investments	<b>9,959</b>	18,020
Net cash flows from/(used in) investing activities	<b>(214,761)</b>	295,644
<b>Financing activities</b>		
Principal portion of lease payments	<b>(6,720)</b>	(7,094)
Interest paid of lease payments	<b>(377)</b>	(722)
Shares sold under the employee trust benefit scheme	<b>–</b>	8,582
Dividends paid	<b>(86,873)</b>	(99,411)
Payment for the initial public offering related fee	<b>(1,444)</b>	–
Net cash flows used in financing activities	<b>(95,414)</b>	(98,645)

# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

Year ended 31 December 2020

		2020 <i>RMB'000</i>	2019 <i>RMB'000</i>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>(219,659)</b>	329,017
Cash and cash equivalents at the beginning of year		<b>517,408</b>	188,381
Effect of foreign exchange rate changes, net		<b>(2,466)</b>	10
<b>Cash and cash equivalents at the end of year</b>		<b><u>295,283</u></b>	<b><u>517,408</u></b>
<b>Analysis of balances of cash and cash equivalents</b>			
Cash and bank balances as stated in the statement of financial position	22	<b>1,281,241</b>	1,319,456
Non-pledged time deposits with original maturity of more than three months when acquired	22	<b>(650,771)</b>	(453,499)
Restricted cash and bank balances	22	<b>(316,311)</b>	(340,547)
Interest receivables	22	<b>(18,876)</b>	(12,862)
Cash equivalents as stated in prepayments, other receivables and other assets	22	<b>-</b>	4,860
<b>Cash and cash equivalents as stated in the statement of cash flows</b>		<b><u>295,283</u></b>	<b><u>517,408</u></b>

# NOTES TO FINANCIAL STATEMENTS

31 December 2020

## 1. CORPORATE AND GROUP INFORMATION

The Company, formerly known as Chanjet Software Company Limited, was established in the People's Republic of China (the "PRC") as a company with limited liability on 19 March 2010. The Company became a joint stock company with limited liability on 8 September 2011 in the PRC and changed its name to Chanjet Information Technology Company Limited. The Company's H shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") on 26 June 2014. The registered office of the Company is located at Floor 3, Building 3, Yard 9, Yongfeng Road, Haidian District, Beijing, the PRC.

During the year, the Group was involved in the technical development, consulting, transfer, service and training of computer software, hardware and external devices; the sale of typing paper, computer consumables, computer software and hardware and external devices, and the provision of database service; design, manufacturing, agency and publication of advertisement; internet information service.

In the opinion of the directors of the Company, the holding company of the Company is Yonyou Network Technology Co., Ltd. ("Yonyou"), which is incorporated in the PRC, and the ultimate controlling party of the Company is Wang Wenjing.

### Information about subsidiaries

Particulars of the Company's subsidiaries are as follows:

Name	Place and date of incorporation/registration and place of operations	Nominal value of registered capital	Percentage of equity attributable to the Company		Principal activities	Legal category
			Direct	Indirect		
Chanjet Information Technology Corporation ("Chanjet U.S.") <i>(note (a))</i>	California, the United States 5 November 2012	USD15,500,000	100.00	-	Technical development of computer software	Limited liability corporation
Beijing Chanjet Yunhui Information Technology Co., Ltd. ("Chanjet Yunhui") <i>(note (b))</i>	Beijing, China 12 April 2019	RMB10,000,000	100.00	-	Technical development, transfer and service of computer software	Limited liability corporation

Notes:

- (a) The paid-in capital of Chanjet U.S. as at 31 December 2020 was USD10,300,000.
- (b) Chanjet Yunhui was incorporated with registered capital of RMB10,000,000. The paid-in capital of Chanjet Yunhui as at 31 December 2020 was nil.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

### 2.1 Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (“**IFRSs**”) (which include all International Financial Reporting Standards, International Accounting Standards (“**IASs**”) and Interpretations) issued by the International Accounting Standards Board (“**IASB**”) and accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for wealth management products and equity investments which have been measured at fair value. These financial statements are presented in Renminbi (“**RMB**”) and all values are rounded to the nearest thousand except when otherwise indicated.

#### ***Basis of consolidation***

The consolidated financial statements include the financial statements of the Group for the year ended 31 December 2020. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (continued)

#### *Basis of consolidation (continued)*

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

### 2.2 Changes in accounting policies and disclosures

The Group has adopted the *Conceptual Framework for Financial Reporting 2018* and following revised IFRSs for the first time for the current year's financial statements.

Amendments to IFRS 3	<i>Definition of a Business</i>
Amendments to IFRS 9, IAS 39 and IFRS 7	<i>Interest Rate Benchmark Reform</i>
Amendment to IFRS 16	<i>Covid-19-Related Rent Concessions (early adopted)</i>
Amendments to IAS 1 and IAS 8	<i>Definition of Material</i>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.2 Changes in accounting policies and disclosures (continued)

The nature and the impact of *Conceptual Framework for Financial Reporting 2018* and the revised IFRSs are described below:

- (a) *Conceptual Framework for Financial Reporting 2018* (the “**Conceptual Framework**”) sets out a comprehensive set of concepts for financial reporting and standard setting, and provides guidance for preparers of financial statements in developing consistent accounting policies and assistance to all parties to understand and interpret the standards. The Conceptual Framework includes new chapters on measurement and reporting financial performance, new guidance on the derecognition of assets and liabilities, and updated definitions and recognition criteria for assets and liabilities. It also clarifies the roles of stewardship, prudence and measurement uncertainty in financial reporting. The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The Conceptual Framework did not have any significant impact on the financial position and performance of the Group.
- (b) Amendments to IFRS 3 clarify and provide additional guidance on the definition of a business. The amendments clarify that for an integrated set of activities and assets to be considered a business, it must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. A business can exist without including all of the inputs and processes needed to create outputs. The amendments remove the assessment of whether market participants are capable of acquiring the business and continue to produce outputs. Instead, the focus is on whether acquired inputs and acquired substantive processes together significantly contribute to the ability to create outputs. The amendments have also narrowed the definition of outputs to focus on goods or services provided to customers, investment income or other income from ordinary activities. Furthermore, the amendments provide guidance to assess whether an acquired process is substantive and introduce an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The Group has applied the amendments prospectively to transactions or other events that occurred on or after 1 January 2020. The amendments did not have any impact on the financial position and performance of the Group.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.2 Changes in accounting policies and disclosures (continued)

The nature and the impact of *Conceptual Framework for Financial Reporting 2018* and the revised IFRSs are described below: (continued)

- (c) Amendments to IFRS 9, IAS 39 and IFRS 7 address issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative risk-free rate (“RFR”). The amendments provide temporary reliefs which enable hedge accounting to continue during the period of uncertainty before introduction of the alternative RFR. In addition, the amendments require companies to provide additional information to investors about their hedging relationships which are directly affected by these uncertainties. The amendments did not have any impact on the financial position and performance of the Group as the Group does not have any interest rate hedging relationships.
- (d) Amendment to IFRS 16 provides a practical expedient for lessees to elect not to apply lease modification accounting for rent concessions arising as a direct consequence of the covid-19 pandemic. The practical expedient applies only to rent concessions occurring as a direct consequence of the pandemic and only if (i) the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change; (ii) any reduction in lease payments affects only payments originally due on or before 30 June 2021; and (iii) there is no substantive change to other terms and conditions of the lease. The amendment is effective for annual periods beginning on or after 1 June 2020 with earlier application permitted and shall be applied retrospectively. The amendments did not have any significant impact on the consolidated statement of financial position and profit or loss.
- (e) Amendments to IAS 1 and IAS 8 provide a new definition of material. The new definition states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. The amendments clarify that materiality will depend on the nature or magnitude of information, or both. The amendments did not have any significant impact on the financial position and performance of the Group.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IFRS 3	<i>Reference to the Conceptual Framework<sup>2</sup></i>
Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16	<i>Interest Rate Benchmark Reform – Phase 2<sup>1</sup></i>
Amendments to IFRS 10 and IAS 28	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>4</sup></i>
IFRS 17	<i>Insurance Contracts<sup>3</sup></i>
Amendments to IFRS 17	<i>Insurance Contracts<sup>3, 5</sup></i>
Amendments to IAS 1	<i>Classification of Liabilities as Current or Non-current<sup>3</sup></i>
Amendments to IAS 16	<i>Property, Plant and Equipment: Proceeds before Intended Use<sup>2</sup></i>
Amendments to IAS 37	<i>Onerous Contracts – Cost of Fulfilling a Contract<sup>2</sup></i>
<i>Annual Improvements to IFRS Standards 2018-2020</i>	<i>Amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41<sup>2</sup></i>
Amendments to IAS 1	<i>Disclosure of Accounting Policies<sup>3</sup></i>
Amendments to IAS 8	<i>Definition of Accounting Estimates<sup>3</sup></i>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2021

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2022

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2023

<sup>4</sup> No mandatory effective date yet determined but available for adoption

<sup>5</sup> As a consequence of the amendments to IFRS 17 issued in June 2020, IFRS 4 was amended to extend the temporary exemption that permits insurers to apply IAS 39 rather than IFRS 9 for annual periods beginning before 1 January 2023



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Further information about those IFRSs that are expected to be applicable to the Group is described below.

Amendments to IFRS 3 are intended to replace a reference to the previous *Framework for the Preparation and Presentation of Financial Statements* with a reference to the *Conceptual Framework for Financial Reporting* issued in March 2018 without significantly changing its requirements. The amendments also add to IFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of IAS 37 or IFRIC 21 if they were incurred separately rather than assumed in a business combination, an entity applying IFRS 3 should refer to IAS 37 or IFRIC 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date. The Group expects to adopt the amendments prospectively from 1 January 2022. Since the amendments apply prospectively to business combinations for which the acquisition date is on or after the date of first application, the Group will not be affected by these amendments on the date of transition.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 address issues not dealt with in the previous amendments which affect financial reporting when an existing interest rate benchmark is replaced with an alternative RFR. The Phase 2 amendments provide a practical expedient to allow the effective interest rate to be updated without adjusting the carrying amount when accounting for changes in the basis for determining the contractual cash flows of financial assets and liabilities, if the change is a direct consequence of the interest rate benchmark reform and the new basis for determining the contractual cash flows is economically equivalent to the previous basis immediately preceding the change. In addition, the amendments permit changes required by the interest rate benchmark reform to be made to hedge designations and hedge documentation without the hedging relationship being discontinued. Any gains or losses that could arise on transition are dealt with through the normal requirements of IFRS 9 to measure and recognise hedge ineffectiveness. The amendments also provide a temporary relief to entities from having to meet the separately identifiable requirement when an RFR is designated as a risk component. The relief allows an entity, upon designation of the hedge, to assume that the separately identifiable requirement is met, provided the entity reasonably expects the RFR risk component to become separately identifiable within the next 24 months. Furthermore, the amendments require an entity to disclose additional information to enable users of financial statements to understand the effect of interest rate benchmark reform on an entity's financial instruments and risk management strategy. The amendments are effective for annual periods beginning on or after 1 January 2021 and shall be applied retrospectively, but entities are not required to restate the comparative information. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IFRS 10 and IAS 28 address an inconsistency between the requirements in IFRS 10 and in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to IFRS 10 and IAS 28 was removed by the IASB in December 2015 and a new mandatory effective date will be determined after the completion of a broader review of accounting for associates and joint ventures. However, the amendments are available for adoption now.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Amendments to IAS 1 clarify the requirements for classifying liabilities as current or non-current. The amendments specify that if an entity's right to defer settlement of a liability is subject to the entity complying with specified conditions, the entity has a right to defer settlement of the liability at the end of the reporting period if it complies with those conditions at that date. Classification of a liability is unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability. The amendments also clarify the situations that are considered a settlement of a liability. The amendments are effective for annual periods beginning on or after 1 January 2023 and shall be applied retrospectively. Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IAS 16 prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling any such items, and the cost of those items, in profit or loss. The amendments are effective for annual periods beginning on or after 1 January 2022 and shall be applied retrospectively only to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments. Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Amendments to IAS 37 clarify that for the purpose of assessing whether a contract is onerous under IAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The amendments are effective for annual periods beginning on or after 1 January 2022 and shall be applied to contracts for which an entity has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments. Earlier application is permitted. Any cumulative effect of initially applying the amendments shall be recognised as an adjustment to the opening equity at the date of initial application without restating the comparative information. The amendments are not expected to have any significant impact on the Group's financial statements.

*Annual Improvements to IFRS Standards 2018-2020* sets out amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41. Details of the amendments that are expected to be applicable to the Group are as follows:

- IFRS 9 *Financial Instruments*: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendment is effective for annual periods beginning on or after 1 January 2022. Earlier application is permitted. The amendment is not expected to have a significant impact on the Group's financial statements.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

- IFRS 16 *Leases*: removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying IFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying IFRS 16.

### 2.4 Summary of significant accounting policies

#### *Investments in associates*

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investments in associates are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Investments in associates (continued)***

The Group's share of the post-acquisition results and other comprehensive income of associates is included in the consolidated statement of profit or loss and consolidated other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's investments in the associates, except where unrealised losses provide evidence of an impairment of the assets transferred. Goodwill arising from the acquisition of associates is included as part of the Group's investments in associates.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

When an investment in an associate is classified as held for sale, it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

#### ***Fair value measurement***

The Group measures its equity investments at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Fair value measurement (continued)*

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 – based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Impairment of non-financial assets*

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, contract assets, deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the statement of profit or loss in the period in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Related parties*

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Related parties (continued)***

- (b) the party is an entity where any of the following conditions applies: (continued)
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

#### ***Property, plant and equipment and depreciation***

Property, plant and equipment, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Property, plant and equipment and depreciation (continued)*

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Motor vehicles	16.2%
Office equipment, furniture and fittings	19.4%-66.7%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the statement of profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Intangible assets (other than goodwill)*

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

#### *Software copyrights and licences*

Purchased software copyrights and licences are stated at cost less any impairment losses and are amortised on the straight-line basis over their estimated useful lives of 10 years.

#### *Research and development costs*

All research costs are charged to profit or loss as incurred.

Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

Deferred development costs are stated at cost less any impairment losses and are amortised using the straight-line basis over the commercial lives of the underlying products of five years, commencing from the date when the products are put into commercial production.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Leases*

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### (a) Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

Office buildings	0.83-3 years
Other equipment	2 years

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Leases (continued)*

##### *Group as a lessee (continued)*

#### (b) Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate the lease. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

#### (c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of office buildings and other equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of other equipment that are considered to be of low value. Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Investments and other financial assets*

##### *Initial recognition and measurement*

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition" below.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows, while financial assets classified and measured at fair value through other comprehensive income are held within a business model with the objective of both holding to collect contractual cash flows and selling. Financial assets which are not held within the aforementioned business models are classified and measured at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Investments and other financial assets (continued)*

##### *Subsequent measurement*

The subsequent measurement of financial assets depends on their classification as follows:

##### *Financial assets at amortised cost (debt instruments)*

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the statement of profit or loss when the asset is derecognised, modified or impaired.

##### *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on equity investments classified as financial assets at fair value through profit or loss are also recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

#### ***Derecognition of financial assets***

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Derecognition of financial assets (continued)*

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *Impairment of financial assets*

The Group recognises an allowance for expected credit losses (“**ECLs**”) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

#### *General approach*

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Impairment of financial assets (continued)*

##### *General approach (continued)*

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial assets at amortised cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables and contract assets which apply the simplified approach as detailed below.

- Stage 1 – Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs
- Stage 2 – Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs
- Stage 3 – Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Impairment of financial assets (continued)*

##### *Simplified approach*

For trade receivables and contract assets that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

#### **Financial liabilities**

##### *Initial recognition and measurement*

Financial liabilities are classified, at initial recognition, as payables, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables and an amount due to the ultimate holding company.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Financial liabilities (continued)***

##### *Subsequent measurement*

The subsequent measurement of financial liabilities depends on their classification as follows:

##### *Financial liabilities at amortised cost (loans and borrowings)*

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the statement of profit or loss.

##### ***Derecognition of financial liabilities***

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the statement of profit or loss.

##### ***Offsetting of financial instruments***

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Treasury shares***

Own equity instruments which are reacquired and held by the Company or the Group (treasury shares) are recognised directly in equity at cost. No gain or loss is recognised in the statement of profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

#### ***Inventories***

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the first-in, first-out basis and, in the case of work in progress and finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

#### ***Cash and cash equivalents***

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Provisions***

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the statement of profit or loss.

#### ***Income tax***

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Income tax (continued)*

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, and associates, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, and the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Income tax (continued)***

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### ***Government grants***

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, for which it is intended to compensate, are expensed.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Revenue recognition*

##### *Revenue from contracts with customers*

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

When the contract contains a financing component which provides the customer with a significant benefit of financing the transfer of goods or services to the customer for more than one year, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction between the Group and the customer at contract inception. When the contract contains a financing component which provides the Group with a significant financial benefit for more than one year, revenue recognised under the contract includes the interest expense accreted on the contract liability under the effective interest method. For a contract where the period between the payment by the customer and the transfer of the promised goods or services is one year or less, the transaction price is not adjusted for the effects of a significant financing component, using the practical expedient in IFRS 15.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Revenue recognition (continued)*

##### *Revenue from contracts with customers (continued)*

(a) Sales of products

The Group's contracts for sales of software commonly involve the delivery of software as well as post-contract support services ("**PCS**"). Software is a right to use license because the software has standalone functionality and the customer can use the software as it is available at a point in time. Licenses are typically delivered by providing the customer an activation code with access to download the software. Contracts for bundled sales of software and PCS are comprised of two performance obligations because the promises to transfer the software and provide PCS are capable of being distinct and separately identifiable. Accordingly, the transaction price is allocated based on the relative standalone selling prices of the software and PCS. Revenue from the sale of products is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the software while revenue from PCS is recognised over time.

(b) Rendering of services

The Group provides cloud services. Revenue from cloud services is recognised over time, using an input method to measure progress towards complete satisfaction of the service, because the customer simultaneously receives and consumes the benefits provided by the Group. The input method recognises revenue on the basis of the service period expended relative to the total service period to complete the service.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Revenue recognition (continued)***

##### *Other income*

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Dividend income is recognised when the shareholders' right to receive payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

#### ***Contract assets***

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional. Contract assets are subject to impairment assessment, details of which are included in the accounting policies for impairment of financial assets.

#### ***Contract liabilities***

A contract liability is recognised when a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### **Contract costs**

Other than the costs which are capitalised as intangible assets, costs incurred to fulfil a contract with a customer are capitalised as an asset if all of the following criteria are met:

- (a) The costs relate directly to a contract or to an anticipated contract that the entity can specifically identify.
- (b) The costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future.
- (c) The costs are expected to be recovered.

The capitalised contract costs are amortised and charged to the statement of profit or loss on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the asset relates. Other contract costs are expensed as incurred.

#### **Share-based payments**

The Group operates an employee trust benefit scheme and the employee share ownership scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("**equity-settled transactions**").

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined using the Black-Scholes Model, the Monte Carlo method and the closing prices of the H shares, further details of which are given in note 28 to the financial statements.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Share-based payments (continued)*

The cost of equity-settled transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the statement of profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Share-based payments (continued)***

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of treasury shares acquired for the schemes is reflected as additional share dilution in the computation of earnings per share.

#### ***Other employee benefits***

##### ***Pension scheme***

The employees of the Company and its subsidiary which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. The Company and its subsidiary are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme.

The Company's employees in the United States who participate in the 401(k) Plan may contribute pre-tax compensation subject to Internal Revenue Service limitations and the terms and conditions of the 401(k) Plan. Both the participation from the employees and the corresponding contributions from the US subsidiary into the 401(k) Plan are not required but optional.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Other employee benefits (continued)***

##### *Termination benefits*

Termination benefits are recognised at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs involving the payment of termination benefits.

##### ***Dividends***

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in note 11 to the financial statements.

##### ***Foreign currencies***

These financial statements are presented in RMB, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss.

Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed of, at which time the cumulative amount is reclassified to the statement of profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Foreign currencies (continued)*

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The functional currencies of certain overseas subsidiaries are currencies other than RMB. As at the end of the reporting period, the assets and liabilities of these entities are translated into RMB at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into RMB at the weighted average exchange rates for the year.

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

For the purpose of the consolidated statement of cash flows, the cash flows of an overseas subsidiary are translated into RMB at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of an overseas subsidiary which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### **Judgements**

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

#### ***Significant judgement in determining the lease term of contracts with renewal options***

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate the lease.

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

### Estimation uncertainty (continued)

#### *Leases – Estimating the incremental borrowing rate*

The Group cannot readily determine the interest rate implicit in a lease, and therefore, it uses an incremental borrowing rate (“**IBR**”) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group “would have to pay”, which requires estimation when no observable rates are available (such as the Group that does not enter into financing transactions). The Group estimates the IBR using observable inputs (such as market interest rates) when available.

#### *Impairment of non-financial assets (other than goodwill)*

The Group assesses whether there are any indicators of impairment for all non-financial assets (including the right-of-use assets) at the end of each reporting period. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs to disposal is based on available data from binding sales transactions in an arm’s length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit, and choose a suitable discount rate in order to calculate the present value of those cash flows.

#### *Deferred tax assets*

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31 December 2020 was RMB10,452,000 (2019: RMB4,795,000). The amount of unrecognised tax losses at 31 December 2020 was RMB38,886,000 (2019: RMB38,309,000). Further details are contained in note 26 to the financial statements.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

#### **Estimation uncertainty (continued)**

##### ***Fair value of unlisted equity investments***

The unlisted equity investments have been valued based on a market-based valuation technique as detailed in note 35 to the financial statements. The valuation requires the Group to determine the comparable public companies (peers) and select the price multiple. In addition, the Group makes estimates about the discount for illiquidity and size differences. The Group classifies the fair value of these investments as Level 3. The fair value of the unlisted equity investments at 31 December 2020 was RMB53,463,000 (2019: RMB54,302,000). Further details are included in note 17 to the financial statements.

##### ***Useful life of intangible asset***

The useful life of software is estimated based on historical experience, which includes the actual useful lives of similar assets and changes in technology.

##### ***Share-based payments***

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value requires determining the most appropriate valuation model for a grant of equity instruments, which is dependent on the terms and conditions of the grant. This also requires determining the most appropriate inputs to the valuation model including the expected life, volatility and dividend yield and making assumptions about them. Continuous estimation is required for the calculation of the cumulative share-based payment cost at each reporting date until vesting, including estimate of the number of trust benefit units that will vest. Details of share-based payments are contained in note 28 to the financial statements.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has two reportable operating segments as follows:

- Software business segment engages in the sales of software, and the provision of PCS; and
- Cloud service business segment engages in the rendering of cloud services.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of adjusted profit before tax. The adjusted profit before tax is measured consistently with the Group's profit before tax except that other income and gains, research and development costs, selling and distribution expenses, administrative expenses, impairment losses on finance assets, other expenses, financial costs, as well as share of profits and losses of an associate are excluded from such measurement.

Segment assets and liabilities are managed on a group basis.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 4. OPERATING SEGMENT INFORMATION (CONTINUED)

Year ended 31 December 2020

	Software business RMB'000	Cloud service business RMB'000	Total RMB'000
<b>Segment revenue</b> (note 5)			
Sales to external customers	270,243	239,175	509,418
<b>Segment cost</b> (note 6)			
Cost of sales	(16,943)	(66,491)	(83,434)
<b>Segment results</b>	<b>253,300</b>	<b>172,684</b>	<b>425,984</b>
<i>Reconciliation:</i>			
Other income and gains			73,542
Research and development costs			(161,688)
Selling and distribution expenses			(189,173)
Administrative expenses			(65,280)
Impairment losses on financial assets			(31,110)
Other expenses			(23,355)
Finance costs			(1,404)
Share of losses of an associate			(3,897)
Profit before tax			<u>23,619</u>



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 4. OPERATING SEGMENT INFORMATION (CONTINUED)

Year ended 31 December 2019

	Software business RMB'000	Cloud service business RMB'000	Total RMB'000
<b>Segment revenue</b> (note 5)			
Sales to external customers	317,404	145,998	463,402
<b>Segment cost</b> (note 6)			
Cost of sales	(12,588)	(30,571)	(43,159)
<b>Segment results</b>	304,816	115,427	420,243
<i>Reconciliation:</i>			
Other income and gains			102,354
Research and development costs			(138,629)
Selling and distribution expenses			(207,572)
Administrative expenses			(88,585)
Other expenses			(1,527)
Finance costs			(722)
Share of profits of an associate			5,299
Profit before tax			<u>90,861</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 4. OPERATING SEGMENT INFORMATION (CONTINUED)

### Geographical information

Since all of the Group's revenue was generated from the sale of products and the provision of related services in Mainland China and 99% of the Group's identifiable non-current assets were located in Mainland China, no geographical information in accordance with IFRS 8 *Operating Segments* is presented.

### Information about a major customer

Since no revenue amounting to 10% or more of the Group's revenue was derived from sales to a single customer during the year, including sales to a group of entities which are known to be under common control with any customer, no major customer information in accordance with IFRS 8 *Operating Segments* is presented.

## 5. REVENUE, OTHER INCOME AND GAINS

An analysis of revenue is as follows:

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Revenue from contracts with customers		
Sales of products	<b>297,646</b>	298,350
Rendering of services	<b>210,810</b>	163,954
Sale of purchased goods	<b>962</b>	1,098
	<b>509,418</b>	463,402

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

### Revenue from contracts with customers

#### (i) Disaggregated revenue information

For the year ended 31 December 2020

Segments	Software business RMB'000	Cloud service business RMB'000	Total RMB'000
<b>Types of goods or services</b>			
Sales of products	207,326	90,320	297,646
Rendering of services	61,955	148,855	210,810
Sale of purchased goods	962	-	962
	<u>270,243</u>	<u>239,175</u>	<u>509,418</u>
Total revenue from contracts with customers	<u>270,243</u>	<u>239,175</u>	<u>509,418</u>
<b>Geographical market</b>			
Mainland China	<u>270,243</u>	<u>239,175</u>	<u>509,418</u>
Total revenue from contracts with customers	<u>270,243</u>	<u>239,175</u>	<u>509,418</u>
<b>Timing of revenue recognition</b>			
Goods/services transferred at a point in time	208,288	120,324	328,612
Services transferred over time	61,955	118,851	180,806
	<u>270,243</u>	<u>239,175</u>	<u>509,418</u>
Total revenue from contracts with customers	<u>270,243</u>	<u>239,175</u>	<u>509,418</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

### Revenue from contracts with customers (continued)

#### (i) Disaggregated revenue information (continued)

For the year ended 31 December 2019

<b>Segments</b>	Software business RMB'000	Cloud service business RMB'000	Total RMB'000
<b>Types of goods or services</b>			
Sales of products	235,706	62,644	298,350
Rendering of services	80,600	83,354	163,954
Sale of purchased goods	1,098	–	1,098
	<u>317,404</u>	<u>145,998</u>	<u>463,402</u>
Total revenue from contracts with customers	<u>317,404</u>	<u>145,998</u>	<u>463,402</u>
<b>Geographical market</b>			
Mainland China	317,404	145,998	463,402
	<u>317,404</u>	<u>145,998</u>	<u>463,402</u>
Total revenue from contracts with customers	<u>317,404</u>	<u>145,998</u>	<u>463,402</u>
<b>Timing of revenue recognition</b>			
Goods/services transferred at a point in time	236,804	62,644	299,448
Services transferred over time	80,600	83,354	163,954
	<u>317,404</u>	<u>145,998</u>	<u>463,402</u>
Total revenue from contracts with customers	<u>317,404</u>	<u>145,998</u>	<u>463,402</u>

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

#### Revenue from contracts with customers (continued)

##### (i) Disaggregated revenue information (continued)

Set out below is the reconciliation of the revenue from contracts with customers to the amounts disclosed in the segment information:

#### For the year ended 31 December 2020

Segments	Software business RMB'000	Cloud service business RMB'000	Total RMB'000
<b>Revenue from contracts with customers</b>			
External customers	<u>270,243</u>	<u>239,175</u>	<u>509,418</u>
Total revenue from contracts with customers	<u><u>270,243</u></u>	<u><u>239,175</u></u>	<u><u>509,418</u></u>

#### For the year ended 31 December 2019

Segments	Software business RMB'000	Cloud service business RMB'000	Total RMB'000
<b>Revenue from contracts with customers</b>			
External customers	<u>317,404</u>	<u>145,998</u>	<u>463,402</u>
Total revenue from contracts with customers	<u><u>317,404</u></u>	<u><u>145,998</u></u>	<u><u>463,402</u></u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

### Revenue from contracts with customers (continued)

#### (i) Disaggregated revenue information (continued)

The following table shows the amounts of revenue recognised in the current reporting period that were included in the contract liabilities at the beginning of the reporting period and recognised from performance obligations satisfied in previous periods:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Revenue recognised that was included in contract liabilities at the beginning of the reporting period:		
Rendering of services	<u><b>84,553</b></u>	<u>72,358</u>

#### (ii) Performance obligations

Information about the Group's performance obligations is summarised below:

##### *Sales of products*

The performance obligation is satisfied upon delivery of products and payment in advance is normally required. No contract provides customers with a right of return which gives rise to variable consideration subject to constraint.

##### *Rendering of services*

The performance obligation is satisfied over time as services are rendered and payment in advance is normally required.

The amounts of contract liabilities included in the current portion is approximately RMB173,323,000 (2019: RMB186,462,000). The amounts expected to be recognised as revenue within one year are affected when the end customer starts to use.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

An analysis of other income and gains is as follows:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<b>Other income</b>		
Value-added tax refunds	<b>29,216</b>	35,879
Government grants	<b>1,779</b>	1,130
Interest income	<b>31,495</b>	36,094
Others	<b>567</b>	–
	<b>63,057</b>	73,103
<b>Gains</b>		
Gains on disposal of financial investments	–	5,512
Financial assets at fair value through profit or loss	<b>9,958</b>	18,291
Exchange gains, net	–	3,472
Others	<b>527</b>	1,976
	<b>10,485</b>	29,251
	<b>73,542</b>	102,354



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 6. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

	Notes	2020 RMB'000	2019 RMB'000
Cost of software sold		5,671	4,733
Cost of services provided		77,311	37,965
Cost of purchased goods sold		452	461
Total cost of sales		<u>83,434</u>	<u>43,159</u>
Depreciation of property, plant and equipment	13	1,345	1,253
Depreciation of right-of-use assets	14	6,913	7,064
Amortisation of intangible assets (note 1)	15	14,980	29,251
Lease payments not included in the measurement of lease liabilities	14	2,343	3,229
Research and development costs (note 2)		161,688	138,629
Auditor's remuneration		1,460	2,915
Employee benefit expenses (including directors', supervisors' and chief executive's remuneration other than below):			
Wages and salaries		298,510	282,591
Equity-settled share-based payment expense		174	5,649
Pension scheme contributions		17,119	26,464
		<u>315,803</u>	<u>314,704</u>
Foreign exchange differences, net	5	8,415	(3,472)
Impairment of an investment in an associate	16	13,510	–
Impairment of financial assets, net		31,110	–
Financial assets at fair value through profit or loss	5	(9,958)	(18,291)

Note 1: During the year ended 31 December 2020, amortisation of intangible assets of approximately RMB7,354,000 (2019: RMB7,532,000) is included in "Cost of sales and services provided" in the consolidated statement of profit or loss.

Note 2: During the year ended 31 December 2020, research and development costs of approximately RMB150,609,000 (2019: RMB135,691,000) were included in employee benefit expenses.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 7. FINANCE COSTS

An analysis of finance costs is as follows:

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Interest on lease liabilities	<b>377</b>	722
Others	<b>1,027</b>	–
	<b>1,404</b>	722

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION

Directors', supervisors' and chief executive's remuneration for the year, disclosed pursuant to the Listing Rules, section 383(1)(a), (b), (c) and (d) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Fees <sup>1</sup>	<b>610</b>	610
Other emoluments:		
Salaries, allowances and benefits in kind	<b>1,694</b>	2,303
Performance related bonuses	<b>2,029</b>	840
Termination benefits	–	1,546
Social security contributions other than pension <sup>2</sup>	<b>170</b>	242
Equity-settled share-based payment expense	<b>8</b>	2,992
Pension scheme contributions <sup>3</sup>	<b>102</b>	203
	<b>4,613</b>	8,736



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

- <sup>1</sup> Directors and supervisors, except for independent non-executive directors and independent supervisors, did not receive any remuneration for their services in the respective capacities as directors and supervisors. During the years ended 31 December 2019 and 2020, except for Mr. Zeng Zhiyong who was paid by the Group as a compensation for loss of office in 2019, no remuneration was paid by the Group to any directors, supervisors and the chief executive as an inducement to join or upon joining the Group or as compensation for loss of office.
- <sup>2</sup> The social security contributions other than pension represented the Group's statutory contributions directly to the PRC government, and are determined based on a certain percentage of the salaries of the directors, supervisors and the chief executive.
- <sup>3</sup> The pension scheme contributions represented the Company's statutory contributions to a defined contribution pension scheme organised by the PRC government, and are determined based on a certain percentage of the salaries of the directors, supervisors and the chief executive.

During the year, a director was granted incentive shares, in respect of his service to the Group, under the employee share ownership scheme (the “**Employee Share Ownership Scheme**”) of the Company. During the prior year, certain directors and a supervisor were granted trust benefit units, in respect of their services to the Group, under the Employee Trust Benefit Scheme of the Company. Further details are set out in note 28 to the financial statements. The fair value of such incentive shares, which has been recognised in the statement of profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the reporting period is included in the above directors' and chief executive's remuneration disclosures.

As of 31 December 2020 and at any time during the reporting period, save as set out in note 33 to the financial statements, there were no material interests of directors or supervisors in the transactions, arrangements or contracts entered into by the Company or the Group.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

#### (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Mr. Chen, Kevin Chien-wen	<b>150</b>	150
Mr. Lau, Chun Fai Douglas	<b>150</b>	150
Mr. Chen Shuning	<b>150</b>	150
	<b>450</b>	450

There were no other emoluments payable to the independent non-executive directors during the year (2019: Nil).

#### (b) Executive directors and non-executive directors

The Group's board of directors was comprised of one (2019: two) executive director whose name was Mr. Yang Yuchun and two (2019: two) non-executive directors whose names were Mr. Wang Wenjing and Mr. Wu Zhengping. Mr. Zeng Zhiyong has resigned as an executive director of the Group and the vice chairman from 10 July 2019 and received emoluments from 1 January to 10 July 2019. Directors' and chief executive's remuneration for the year is as follows:

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

### (b) Executive directors and non-executive directors (continued)

2020	Fees RMB'000	Salaries, allowances and benefits in kind	Performance- related bonuses	Social security contributions other than pension <sup>2</sup>	Equity- settled share-based payment expense	Pension scheme contributions <sup>3</sup>	Total RMB'000	
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000		RMB'000
Non-executive directors:								
Mr. Wang Wenjing	-	-	-	-	-	-	-	
Mr. Wu Zhengping	-	-	-	-	-	-	-	
Executive directors:								
Mr. Yang Yuchun	-	1,296	1,876	72	1	41	3,286	
	<u>-</u>	<u>1,296</u>	<u>1,876</u>	<u>72</u>	<u>1</u>	<u>41</u>	<u>3,286</u>	
2019								
2019	Fees RMB'000	Salaries, allowances and benefits in kind	Performance- related bonuses	Termination benefits	Social security contributions other than pension <sup>2</sup>	Equity- settled share-based payment expense	Pension scheme contributions <sup>3</sup>	Total RMB'000
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
Non-executive directors:								
Mr. Wang Wenjing	-	-	-	-	-	-	-	
Mr. Wu Zhengping	-	-	-	-	-	-	-	
Executive directors:								
Mr. Zeng Zhiyong	-	787	34	1,546	75	-	88	2,530
Mr. Yang Yuchun	-	1,126	708	-	76	2,968	50	4,928
	<u>-</u>	<u>1,913</u>	<u>742</u>	<u>1,546</u>	<u>151</u>	<u>2,968</u>	<u>138</u>	<u>7,458</u>

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

#### (c) Chief executive

Mr. Yang Yuchun was also the chief executive of the Company.

#### (d) Supervisors

2020	Fees	Salaries, allowances and benefits in kind	Performance- related bonuses	Social security contributions other than pension <sup>2</sup>	Equity- settled share-based payment expense	Pension scheme contributions <sup>3</sup>	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Shareholder representative supervisors:							
Mr. Guo Xiping	-	-	-	-	-	-	-
Mr. Zhang Peilin <sup>4</sup>	-	-	-	-	-	-	-
Mr. Xu Zhoujin <sup>4</sup>	-	-	-	-	-	-	-
Independent supervisors:							
Mr. Ruan Guangli	80	-	-	-	-	-	80
Mr. Ma Yongyi	80	-	-	-	-	-	80
Employee representative supervisors (as the employees of the Company):							
Mr. Cai Jingsheng <sup>5</sup>	-	120	31	29	7	17	204
Ms. Xia Yuhan <sup>5</sup>	-	80	43	22	-	15	160
Ms. Ren Jie <sup>6</sup>	-	198	79	47	-	29	353
	<u>160</u>	<u>398</u>	<u>153</u>	<u>98</u>	<u>7</u>	<u>61</u>	<u>877</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

### (d) Supervisors (continued)

2019	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Performance- related bonuses RMB'000	Social security contributions other than pension <sup>2</sup> RMB'000	Equity-settled share-based payment expense RMB'000	Pension scheme contributions <sup>3</sup> RMB'000	Total RMB'000
Shareholder representative supervisors:							
Mr. Guo Xinping	-	-	-	-	-	-	-
Mr. Zhang Peilin <sup>4</sup>	-	-	-	-	-	-	-
Independent supervisors:							
Mr. Ruan Guangli	80	-	-	-	-	-	80
Mr. Ma Yongyi	80	-	-	-	-	-	80
Employee representative supervisors (as the employees of the Company):							
Mr. Cai Jingsheng <sup>5</sup>	-	196	42	46	24	33	341
Ms. Ren Jie <sup>6</sup>	-	194	56	45	-	32	327
	<u>160</u>	<u>390</u>	<u>98</u>	<u>91</u>	<u>24</u>	<u>65</u>	<u>828</u>

<sup>4</sup> On 8 September 2020, Mr. Zhang Peilin resigned from his position as an shareholder representative supervisor, and Mr. Xu Zhoujin replaced him as the shareholder representative supervisor.

<sup>5</sup> On 8 September 2020, Mr. Cai Jingsheng resigned from his position as an employee representative supervisor, and Ms. Xia Yuhan replaced him as the employee representative supervisor.

<sup>6</sup> On 20 April 2018, Ms. Ren Jie was appointed as an employee representative supervisor.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 9. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included one director (2019: two), Mr. Yang Yuchun, details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining four (2019: three) highest paid employees who are not a director, a supervisor, or chief executive of the Company are as follows:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Salaries, allowances and benefits in kind	<b>3,403</b>	4,261
Performance-related bonuses	<b>4,328</b>	1,676
Social security contributions other than pension	<b>289</b>	227
Equity-settled share-based payment expense	<b>1</b>	77
Pension scheme contributions	<b>162</b>	150
	<b>8,183</b>	6,391

During the years ended 31 December 2019 and 2020, no remuneration was paid by the Group as an inducement to the five highest paid individuals for joining or upon joining the Group. During the year ended 31 December 2020, no remuneration was paid by the Group as a compensation to the five highest paid individuals for loss of office. During the year ended 31 December 2019, the remuneration in the amount of RMB1,546,000 was paid by the Group to Mr. Zeng Zhiyong as a compensation for loss of office. None of the five highest paid individuals has waived any remuneration during the years ended 31 December 2019 and 2020.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 9. FIVE HIGHEST PAID EMPLOYEES (CONTINUED)

The number of non-director, non-supervisor and non-chief executive highest paid employees whose remuneration fell within the following bands is as follows:

	Number of employees	
	2020	2019
HK\$1,500,001 to HK\$2,000,000	1	2
HK\$2,000,001 to HK\$2,500,000	1	–
HK\$2,500,001 to HK\$3,000,000	2	–
HK\$4,000,001 to HK\$4,500,000	–	1
	<u>4</u>	<u>3</u>

During the year, incentive shares were granted to non-director and non-chief executive highest paid employees in respect of their services to the Group. During the prior year, trust benefit units were granted to non-director and non-chief executive highest paid employees in respect of their services to the Group. Further details are included in the disclosures in note 28 to the financial statements. The fair value of such trust benefit units and incentive shares, which has been recognised in the statement of profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the reporting period is included in the above non-director and non-chief executive highest paid employees' remuneration disclosures.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 10. INCOME TAX

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Current tax	<b>11</b>	–
Deferred tax	<b>(9,784)</b>	(1,557)
Total tax credit for the year	<b><u>(9,773)</u></b>	<b><u>(1,557)</u></b>

Pursuant to the relevant laws and regulations in the PRC, the statutory enterprise income tax rate of 25% was applied to the Company for the years ended 31 December 2019 and 2020.

The Company was subject to income tax at the rate of 15% as a qualified high and new technology enterprise and entitled to deduct qualifying research and development expense from taxable profit during the years ended 31 December 2019 and 2020.

The subsidiary incorporated in the United States was subject to income tax at the rate of 21% for the years ended 31 December 2019 and 2020.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 10. INCOME TAX (CONTINUED)

A reconciliation of the income tax expense/credit applicable to profit/loss before tax at the respective applicable rates for the Group to the income tax expense at the effective tax rate is as follows:

2020	Mainland China		USA		Total	
	RMB'000	%	RMB'000	%	RMB'000	%
Profit/(loss) before tax	<u>24,196</u>		<u>(577)</u>		<u>23,619</u>	
Tax at the applicable tax rate	6,049	25.0	(121)	21.0	5,928	25.1
Effect of different income tax rates (note 1)	6,523	27.0	-	-	6,523	27.6
Effect of tax incentives (note 2)	(27,012)	(111.6)	-	-	(27,012)	(114.3)
Losses attributable to an associate	974	4.0	-	-	974	4.1
Expenses not deductible for tax (note 3)	3,682	15.2	11	(1.9)	3,693	15.6
Tax losses and deductible temporary differences not recognised	<u>-</u>	<u>-</u>	<u>121</u>	<u>(21.0)</u>	<u>121</u>	<u>0.5</u>
Tax credit at the Group's effective rate	<u>(9,784)</u>	<u>(40.4)</u>	<u>11</u>	<u>(1.9)</u>	<u>(9,773)</u>	<u>(41.4)</u>

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 10. INCOME TAX (CONTINUED)

2019	Mainland China		USA		Total	
	<i>RMB'000</i>	%	<i>RMB'000</i>	%	<i>RMB'000</i>	%
Profit/(loss) before tax	<u>93,435</u>		<u>(2,574)</u>		<u>90,861</u>	
Tax at the applicable tax rate	23,359	25.0	(541)	21.0	22,818	25.1
Effect of different income tax rates (note 1)	980	1.0	–	–	980	1.1
Effect on opening deferred tax of increase in rates	(87)	(0.1)	–	–	(87)	(0.1)
Effect of tax incentives (note 2)	(25,622)	(27.4)	–	–	(25,622)	(28.2)
Profits attributable to an associate	(1,325)	(1.4)	–	–	(1,325)	(1.5)
Expenses not deductible for tax (note 3)	1,138	1.2	–	–	1,138	1.3
Tax losses and deductible temporary differences not recognised	<u>–</u>	<u>–</u>	<u>541</u>	<u>(21.0)</u>	<u>541</u>	<u>0.6</u>
Tax credit at the Group's effective rate	<u>(1,557)</u>	<u>(1.7)</u>	<u>–</u>	<u>–</u>	<u>(1,557)</u>	<u>(1.7)</u>

Notes:

(1) The effect of different income tax rates represented the reduced amount of tax payment due to income tax exemption in the year. The Company was subject to a 15% income tax rate for the years ended 31 December 2019 and 2020.

(2) The effect of tax incentives represented income tax benefits on research and development expenditure. High-technology enterprises were also entitled to deduct qualifying research and development expenses from taxable profits.

During each of the years of 2019 and 2020, upon approval, the Company was entitled to an additional 75% of deduction of research and development expenditure for tax declaration.

(3) The expenses not deductible for tax mainly comprised entertainment expenses exceeding the deductible limit and non-deductible share-based payment expenses and other non-qualified deductible expenses.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 11. DIVIDENDS

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Proposal final dividend – RMB0.08 (2019: RMB0.40) per ordinary share	<u><b>17,375</b></u>	<u>86,873</u>

The proposed final dividend for 2020 is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

The final 2019 and 2020 dividend declared attributable to the forfeited shares held by the trustees under the Employee Trust Benefit Scheme will be collected by the Group when the Employee Trust Benefit Scheme expires and the trust is liquidated.

## 12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 214,837,788 (2019: 213,688,609) in issue during the year, as adjusted to reflect the target shares purchased by the trustees and target shares vested under the Employee Trust Benefit Scheme.

The calculation of the diluted earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares, which includes the weighted average number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential ordinary shares into ordinary shares.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT (CONTINUED)

The calculations of basic and diluted earnings per share are based on:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<b>Earnings</b>		
Profit attributable to ordinary equity holders of the parent	<b>33,392</b>	92,418
Adjustment of the dividend for the holders of target shares estimated to be vested under the Employee Trust Benefit Scheme	<u>-</u>	<u>(190)</u>
Adjusted profit attributable to ordinary equity holders of the parent	<b><u>33,392</u></b>	<u>92,228</u>
<b>Number of shares</b>		
	<b>2020</b>	2019
<b>Shares</b>		
Weighted average number of ordinary shares in issue during the year used in the basic earnings per share calculation	<b>214,837,788</b>	213,688,609
Effect of dilution – weighted average number of ordinary shares	<u>-</u>	<u>459,292</u>
Weighted average number of ordinary shares for the purpose of the diluted earnings per share calculation	<b><u>214,837,788</u></b>	<u>214,147,901</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 13. PROPERTY, PLANT AND EQUIPMENT

	Office equipment, furniture and fittings <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Total <i>RMB'000</i>
<b>Cost:</b>			
At 1 January 2020	29,752	1,104	30,856
Additions	1,031	-	1,031
Disposals	(5,674)	-	(5,674)
Exchange realignment	-	(18)	(18)
	<u>25,109</u>	<u>1,086</u>	<u>26,195</u>
At 31 December 2020	<u>25,109</u>	<u>1,086</u>	<u>26,195</u>
<b>Accumulated depreciation:</b>			
At 1 January 2020	(26,998)	(1,071)	(28,069)
Charge for the year	(1,345)	-	(1,345)
Disposals	5,502	-	5,502
Exchange realignment	-	17	17
	<u>(22,841)</u>	<u>(1,054)</u>	<u>(23,895)</u>
At 31 December 2020	<u>(22,841)</u>	<u>(1,054)</u>	<u>(23,895)</u>
<b>Net book value:</b>			
At 31 December 2020	<u>2,268</u>	<u>32</u>	<u>2,300</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 13. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Office equipment, furniture and fittings <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Total <i>RMB'000</i>
<b>Cost:</b>			
At 1 January 2019	29,727	1,102	30,829
Additions	2,759	2	2,761
Disposals	<u>(2,734)</u>	<u>–</u>	<u>(2,734)</u>
At 31 December 2019	<u>29,752</u>	<u>1,104</u>	<u>30,856</u>
<b>Accumulated depreciation:</b>			
At 1 January 2019	(28,355)	(1,066)	(29,421)
Charge for the year	(1,248)	(5)	(1,253)
Disposals	<u>2,605</u>	<u>–</u>	<u>2,605</u>
At 31 December 2019	<u>(26,998)</u>	<u>(1,071)</u>	<u>(28,069)</u>
<b>Net book value:</b>			
At 31 December 2019	<u>2,754</u>	<u>33</u>	<u>2,787</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 14. LEASES

### The Group as a lessee

The Group has lease contracts for various items of office buildings and other equipment used in its operations. Leases of office buildings generally have lease terms between 1 and 3 years. Other equipment generally has lease terms of 12 months or less and/or is individually of low value. Generally, the Group is restricted from assigning and subleasing the leased assets outside the Group. There are several lease contracts that include extension and termination options, which are further discussed below.

#### (a) Right-of-use assets

The carrying amounts of the Group's right-of-use assets and the movements during the year are as follows:

	<b>Office buildings RMB'000</b>	<b>Other equipment RMB'000</b>	<b>Total RMB'000</b>
As at 1 January 2020	<b>10,832</b>	<b>1,648</b>	<b>12,480</b>
Additions	<b>1,049</b>	<b>-</b>	<b>1,049</b>
Adjustment	<b>(592)</b>	<b>(284)</b>	<b>(876)</b>
Depreciation charge	<b>(5,549)</b>	<b>(1,364)</b>	<b>(6,913)</b>
As at 31 December 2020	<b><u>5,740</u></b>	<b><u>-</u></b>	<b><u>5,740</u></b>
As at 1 January 2019	15,188	3,925	19,113
Additions	1,119	-	1,119
Adjustment	(60)	(628)	(688)
Depreciation charge	<u>(5,415)</u>	<u>(1,649)</u>	<u>(7,064)</u>
As at 31 December 2019	<b><u>10,832</u></b>	<b><u>1,648</u></b>	<b><u>12,480</u></b>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 14. LEASES (CONTINUED)

### The Group as a lessee (continued)

#### (b) Lease liabilities

The carrying amount of lease liabilities and the movements during the year are as follows:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Carrying amount at 1 January	<b>12,450</b>	19,113
New leases	<b>1,049</b>	1,119
Adjustment	<b>(876)</b>	(688)
Accretion of interest recognised during the year	<b>377</b>	722
Payments	<b>(7,097)</b>	(7,816)
	<u><b>5,903</b></u>	<u>12,450</u>
Carrying amount at 31 December	<b>5,903</b>	12,450
Analysed into:		
Current portion	<b>5,599</b>	7,164
Non-current portion	<b>304</b>	5,286
	<u><b>304</b></u>	<u>5,286</u>

The maturity analysis of lease liabilities is disclosed in note 36 to the financial statements.

#### (c) The amounts recognised in profit or loss in relation to leases are as follows:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Interest on lease liabilities	<b>377</b>	722
Depreciation charge of right-of-use assets	<b>6,913</b>	7,064
Expense relating to short-term leases and other leases with remaining lease terms ended on or before 31 December 2019 (included in cost of sales and administrative expenses)	<b>1,854</b>	2,432
Expense relating to leases of low-value assets (included in cost of sales and administrative expenses)	<b>489</b>	797
	<u><b>489</b></u>	<u>797</u>
Total amount recognised in profit or loss	<u><b>9,633</b></u>	<u>11,015</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 14. LEASES (CONTINUED)

### The Group as a lessee (continued)

#### (d) Extension and termination options

The Group has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and they are aligned with the Group's business needs. There are no period following the exercise date of extension and termination options that are not included in the lease terms.

#### (e) Total cash outflow for leases

The total cash outflow for leases included in the statement of cash flows is as follows:

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Within operating activities	<b>2,343</b>	3,229
Within financing activities	<b>7,097</b>	7,816
	<b>9,440</b>	11,045

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 15. INTANGIBLE ASSETS

	Software copyrights and licenses <i>RMB'000</i>	Cloud application and platform <i>RMB'000</i>	Others <i>RMB'000</i>	Total <i>RMB'000</i>
At 1 January 2020	1,441	32,019	2,094	35,554
Additions	-	-	491	491
Amortisation	<u>(340)</u>	<u>(12,790)</u>	<u>(1,850)</u>	<u>(14,980)</u>
At 31 December 2020	<u>1,101</u>	<u>19,229</u>	<u>735</u>	<u>21,065</u>
At 31 December 2020:				
Cost	3,729	180,312	6,861	190,902
Accumulated amortisation	<u>(2,628)</u>	<u>(161,083)</u>	<u>(6,126)</u>	<u>(169,837)</u>
<b>Net carrying amount</b>	<u>1,101</u>	<u>19,229</u>	<u>735</u>	<u>21,065</u>
At 1 January 2019	1,653	58,507	3,964	64,124
Additions	156	-	525	681
Amortisation	<u>(368)</u>	<u>(26,488)</u>	<u>(2,395)</u>	<u>(29,251)</u>
At 31 December 2019	<u>1,441</u>	<u>32,019</u>	<u>2,094</u>	<u>35,554</u>
At 31 December 2019:				
Cost	3,729	180,312	4,845	188,886
Accumulated amortisation	<u>(2,288)</u>	<u>(148,293)</u>	<u>(2,751)</u>	<u>(153,332)</u>
<b>Net carrying amount</b>	<u>1,441</u>	<u>32,019</u>	<u>2,094</u>	<u>35,554</u>

During the year ended 31 December 2019, an intangible asset classified as cloud application and platform has been derecognised by the Group. The cost of the derecognised intangible asset, the accumulated amortisation and impairment amount were RMB4,281,000, RMB1,641,000 and RMB2,640,000, respectively. No gain or loss arising from the derecognition of the intangible asset was recognised.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 16. INVESTMENT IN AN ASSOCIATE

On 1 September 2017, Chanjet Payment ceased to be a subsidiary of the Company and has been treated as an investment in an associate in the consolidated statement of financial position of the Group.

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Share of net assets	<u>71,137</u>	<u>75,034</u>
Provision for impairment	<u>(13,510)</u>	—
	<u><b>57,627</b></u>	<u>75,034</u>

The Group had no trade receivable and payable balances with the associate. The Group's contract liability balance with the associate is disclosed in note 33 to the financial statements.

Particulars of the material associate is as follows:

Name	Nominal value of registered share capital	Place of incorporation/ registration and business	Percentage of ownership interest attributable to the Group	Principal activities
Chanjet Payment	RMB200,000,000	Beijing, China	19.28	Internet payment, bank card receipt and technical development

The Group's shareholding in the associate comprise equity shares held by the Company.

The amounts of current assets, non-current assets, current liabilities and net assets as at 31 December 2020 of Chanjet Payment adjusted for any differences in accounting policies and reconciled to the carrying amount in the consolidated financial statements were RMB507,687,000 (2019: RMB900,555,000), RMB4,276,000 (2019: RMB8,141,000), RMB381,467,000 (2019: RMB758,686,000) and RMB130,495,000 (2019: RMB150,010,000), respectively.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 16. INVESTMENT IN AN ASSOCIATE (CONTINUED)

As at 31 December 2020, the Group's share of net assets of Chanjet Payment was RMB25,024,000 (2019: RMB28,922,000) and the carrying amount of the investment after the fair value adjustments made at the time of disposal was RMB57,627,000 (2019: RMB75,034,000).

The amount of revenue for the year ended 31 December 2020 of Chanjet Payment adjusted for any differences in accounting policies and reconciled to the carrying amount in the consolidated financial statements was RMB744,821,000 (2019: RMB650,510,000).

The share of Chanjet Payment's losses and total comprehensive losses for the year ended 31 December 2020 were RMB3,897,000 and RMB3,897,000, respectively.

The share of Chanjet Payment's profits and total comprehensive profits for the year ended 31 December 2019 were RMB5,299,000 and RMB5,299,000, respectively.

### 17. EQUITY INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2020 <i>RMB'000</i>	2019 <i>RMB'000</i>
Unlisted equity investments, at fair value		
Beijing Yonyou Happiness Yunchuang Entrepreneurship Investment Centre (Limited Partnership)	<b>26,653</b>	28,816
Yonyou Mobile Telecommunications Technology Service Co., Ltd. (" <b>Yonyou Mobile</b> ")	<b>25,246</b>	23,535
Xi'an Rongke Telecommunications Technology Co., Ltd.	<b>1,564</b>	1,951
	<b>53,463</b>	54,302

The above equity investments as at 31 December 2020 were classified as financial assets at fair value through profit or loss as the Group has not elected to recognise the fair value gain or loss through other comprehensive income.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 18. INVENTORIES

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Raw materials	<b>895</b>	1,575
Purchased software	<b>6,658</b>	5,658
	<b>6,553</b>	7,233
Impairment	<b>(5,658)</b>	(5,658)
	<b>895</b>	1,575

### 19. TRADE RECEIVABLES

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Trade receivables	<b>5,184</b>	600
Impairment	<b>-</b>	-
	<b>5,184</b>	600

Only a very small portion of the Group's customers could enjoy the credit policy and the average trade credit period is approximately 90 days. Other customers are required to make payments in advance. The Group seeks to maintain strict control over its outstanding receivables. In view of the fact that the Group's trade receivables relate to diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing. Amounts included in trade receivables were denominated in RMB.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 19. TRADE RECEIVABLES (CONTINUED)

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date and net of loss allowance, is as follows:

	<b>2020</b> <b>RMB'000</b>	2019 RMB'000
Within 90 days	<b>5,184</b>	46
90 days to 180 days	-	94
Over 180 days	-	460
	<b>5,184</b>	600

The movements in the loss allowance for impairment of trade receivables are as follows:

	<b>2020</b> <b>RMB'000</b>
At beginning of the year	-
Impairment losses	<b>(472)</b>
Amount written off as uncollectible	<b>472</b>
At end of year	-

As at 31 December 2019, there were no impairment and written-off of trade receivables.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written off if past due for more than one year and are not subject to enforcement activity.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 20. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Staff advances	<b>592</b>	53
Share purchase fund and dividend held by the trustee for share-based payments ( <i>notes 1 and 2</i> )	<b>5,982</b>	6,289
Prepayments	<b>33,566</b>	2,363
Prepaid corporate income tax	–	4,218
Contract costs	<b>19,682</b>	4,033
Deposits, other receivables and other assets	<b>9,127</b>	10,053
	<b>68,949</b>	27,009
Impairment allowance	<b>(233)</b>	–
	<b>68,716</b>	27,009
Less: non-current portion		
Share purchase fund and dividend held by the trustee for share-based payments ( <i>notes 1 and 2</i> )	<b>5,982</b>	6,289
Current portion	<b>62,734</b>	20,720

Notes:

- (1) The share purchase fund held by the trustee for share-based payments was paid to Hwabao Trust Co., Ltd. in order to purchase the target shares under the Employee Trust Benefit Scheme. As at 31 December 2020, the share purchase fund has been deposited with an agreed deposit rate and will be collected when the Employee Trust Benefit Scheme expires and the trust is liquidated.
- (2) The dividend paid for the forfeited shares held by the trustees under the Employee Trust Benefit Scheme will be collected by the Group when the Employee Trust Benefit Scheme expires, and the trust is liquidated.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 20. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS (CONTINUED)

Deposits and other receivables mainly represent interest receivables, rental deposits and deposits with suppliers. Where applicable, an impairment analysis is performed at each reporting date by considering the probability of default of comparable companies with published credit ratings. In the situation where no comparable companies with credit ratings can be identified, expected credit losses are estimated by applying a loss rate approach with reference to the historical loss record of the Group. The loss rate is adjusted to reflect the current conditions and forecasts of future economic conditions, as appropriate. The credit risk exposure and expected credit losses for the amount due from the share purchase fund held by the trustee for share-based payments and deposits and other receivables were immaterial as at 31 December 2020 and 2019.

The financial assets included in the above balances relate to receivables for which there was no recent history of default and past due amounts. As at 31 December 2020 and 2019, the loss allowance was assessed to be minimal.

### 21. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Wealth management products	<u><b>102,278</b></u>	<u>66,921</u>

The Group purchases various wealth management products issued by banks in Mainland China. As at 31 December 2020, the Group purchased wealth management products with the cost of RMB100,000,000 (2019: RMB65,000,000) from commercial banks. They were mandatorily classified as financial assets at fair value through profit or loss as their contractual cash flows are not solely payments of principal and interest.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 21. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)

The details and breakdown of each of the financial assets at fair value through profit or loss as at the 31 December 2020 are as follows:

Name of bank	Nature of products	Commencement date	Expiry date	Principal amount of deposit investment RMB'000	Carrying value RMB'000
Bank of Construction	Structured deposits	11 May 2020	11 May 2021	70,000	71,210
Bank of Communications	Structured deposits	13 January 2020	14 January 2021	30,000	31,068
				<u>100,000</u>	<u>102,278</u>

The details and breakdown of the financial assets at fair value through profit or loss as at the 31 December 2019 are as follows:

Name of bank	Nature of products	Commencement date	Expiry date	Principal amount of deposit investment RMB'000	Carrying value RMB'000
ZheShang Bank	Structured deposits	19 April 2019	19 April 2020	65,000	66,921
				<u>65,000</u>	<u>66,921</u>

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 22. CASH AND BANK BALANCES

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Cash on hand	<b>36</b>	10
Bank balances	<b>226,648</b>	104,330
Time deposits	<b>1,074,599</b>	1,215,116
Cash equivalent	<b>10,350</b>	–
	<b>1,311,633</b>	1,319,456
Provision for impairment	<b>(30,392)</b>	–
Cash and bank balances	<b>1,281,241</b>	1,319,456
Less: Non-pledged time deposits with original maturity of more than three months when acquired	<b>(650,771)</b>	(453,499)
Cash and bank balances restricted from being used	<b>(316,311)</b>	(340,547)
Interest receivables	<b>(18,876)</b>	(12,862)
Add: Cash equivalents as stated in prepayments, other receivables and other assets	<b>–</b>	4,860
Cash and cash equivalents as stated in the consolidated statement of cash flows	<b>295,283</b>	517,408

Cash at banks earns interest at floating rates based on daily bank deposit rates. Term deposits are made for varying periods depending on the immediate cash requirements of the Group, and earn interest at the respective time deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and bank balances approximate to their fair values.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 22. CASH AND BANK BALANCES (CONTINUED)

Cash and bank balances included deposits placed with Baoshang Bank Co., Ltd. (“**Baoshang Bank**”), details as follows:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Guaranteed (note 1)	<b>316,311</b>	310,150
Non-guaranteed (note 2)	<b>30,392</b>	30,397
Total balance	<b>346,703</b>	340,547
Provision for impairment (note 2)	<b>(30,392)</b>	–
Net balance	<b>316,311</b>	340,547

*Note 1:* The deposits were guaranteed by the People's Bank of China (the “**PBoC**”), China Banking and Insurance Regulatory Commission and Deposit Insurance and Fund Management Company Limited shortly subsequent to the took over of Baoshang Bank by various government authorities in May 2019. Such guaranteed deposits are not available for the Company's use until the completment of the transition of the deposits from Baoshang Bank to Huishang Bank Co., Ltd. and Mengshang Bank Co., Ltd..

*Note 2:* Pursuant to the above takeover arrangement, the non-guaranteed deposits shall participate in subsequent compensation claim in accordance with laws. Subsequently, in August 2020, the PBoC announced that Baoshang Bank will go into bankruptcy and in November 2020, Baoshang Bank entered into liquidation process. Hence, full impairment provision of RMB30,392,000 was made against the non-guaranteed deposits placed with Baoshang Bank as at 31 December 2020. The non-guaranteed deposits are not available for the Company's use until the completment of the liquidation.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 22. CASH AND BANK BALANCES (CONTINUED)

The Group's cash and bank balances are denominated in the following currencies:

	<b>2020</b> <i>RMB'000</i>	2019 <i>RMB'000</i>
RMB	<b>1,142,938</b>	1,173,833
HK\$	<b>132,144</b>	138,675
US\$	<b>6,159</b>	6,948
	<b><u>1,281,241</u></b>	<u>1,319,456</u>

The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

## 23. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	<b>2020</b> <i>RMB'000</i>	2019 <i>RMB'000</i>
Within 90 days	<b>5,837</b>	813
90 days to 1 year	<b>1,120</b>	225
Over 1 year	<b>234</b>	148
	<b><u>7,191</u></b>	<u>1,186</u>

Trade payables are non-interest-bearing and are normally settled on 90-day terms.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 24. CONTRACT LIABILITIES

Details of contract liabilities are as follows:

	<b>31 December 2020 RMB'000</b>	31 December 2019 RMB'000
Rendering of services	<u>233,346</u>	<u>186,462</u>
Analysed into:		
Current portion	173,323	186,462
Non-current portion	<u>60,023</u>	<u>–</u>

Contract liabilities include advances received from the rendering of services.

### 25. OTHER PAYABLES AND ACCRUALS

	<b>2020 RMB'000</b>	2019 RMB'000
Tax payable (other than income tax)	16,661	15,761
Staff payroll and welfare payables ( <i>note</i> )	51,852	47,035
Advances from customers	12,139	4,983
Other payables	<u>16,425</u>	<u>10,683</u>
	<u>97,077</u>	<u>78,462</u>

Other payables and accruals are non-interest-bearing and have no fixed terms of repayment.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 25. OTHER PAYABLES AND ACCRUALS (CONTINUED)

Note:

### **Point Scheme**

On 29 March 2019, the board of directors has approved the adoption of the long-term employee incentive point scheme (the “**Point Scheme**”) to motivate the enthusiasm and creativity of the management team members and the core and key employees of the Company. The Point Scheme shall be valid for a period of six years in total from the date on which the adoption of the Point Scheme is approved by the board of directors.

During the validity period of the Point Scheme, a certain number of points will be granted to the participants annually over a three-year period. The total number of points that can be granted during the validity period of the Point Scheme shall not exceed 150,000 points. The exact number shall be considered and approved by the board of directors based on the actual operations and incentive requirements of the Company during the year in which the points are granted to the participants pursuant to the Point Scheme.

After the conditions for the points to become effective have been satisfied, the number of points will become effective. The one-off calculation of the proceeds corresponding to the number of the effective points of the participants shall take place on the date on which the points become effective, being the first trading day after the expiry of 12 months from the date of the annual initial point grant, in accordance with certain factors. The calculated and confirmed point proceeds shall be distributed over a three-year period with instalments of 30%, 30% and 40% in cash.

On 29 March 2019, the board of directors approved the 2019 initial grant of the points to 94 designated participants pursuant to the Point Scheme, under which a total of 59,725 points were granted.

On 6 December 2019, the board of directors has considered and approved the 2019 supplemental grant of the points to three designated participants pursuant to the Point Scheme, under which a total of 2,400 points were granted.

On 30 March 2020, the board of directors has considered and approved a total of 60,655 points granted under the 2019 initial point grant and the 2019 supplemental point grant became effective.

On 25 May 2020, the board of directors has considered and approved the 2020 initial grant of the points to 104 designated participants pursuant to the Point Scheme, under which a total of 48,641 points were granted.

On 28 December 2020, the board of directors has considered and approved the 2020 supplemental grant of the points to three designated participants pursuant to the Point Scheme, under which a total of 534 points were granted.

On 28 December 2020, in light of the adoption of the 2020 Employee Share Ownership Scheme and the 2020 long-term incentive bonus scheme by the Company, the board of directors has considered and approved the cancellation of the granting of points to the participants in 2021. The cancellation will not affect the validity of the points granted pursuant to the Point Scheme.

During the year ended 31 December 2020, the total amount of employee benefit expenses recognised in profit or loss under the Point Scheme was RMB13,399,000 (2019: RMB3,156,000).



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 25. OTHER PAYABLES AND ACCRUALS (CONTINUED)

*Note: (continued)*

#### **Bonus Scheme**

On 28 December 2020, the board of directors approved the adoption of the long-term incentive bonus scheme (the “**Bonus Scheme**”) to motivate the enthusiasm and creativity of the management team members and the core and key employees of the Company.

The appraisal dates are the first working day after the expiry of the second anniversary, third anniversary and fourth anniversary of the date of determination of the Bonus Scheme participants. Subject to the satisfaction of the appraisal conditions, the Bonus Scheme participants shall receive the bonus. The bonus shall be paid in three tranches within three months after the respective appraisal date.

On 28 December 2020, the board of directors has considered and approved the list of the Bonus Scheme participants under the Bonus Scheme, which comprises Mr. Yang Yuchun, the executive director and the president of the Company, and 157 members of other mid to senior level management personnel, experts and key personnel of the Group.

During the year ended 31 December 2020, the total amount of the long-term incentive bonus expenses recognised in profit or loss under the Bonus Scheme was RMB447,000.

As at 31 December 2020, the carrying amount of staff payroll payables relating to the Bonus Scheme was RMB405,000, which was included in the long-term liabilities.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 26. DEFERRED TAX

The movements in deferred tax liabilities and assets during the year are as follows:

#### Deferred tax liabilities

<b>2020</b>	<b>Right-of-use assets RMB'000</b>	<b>Fair value adjustments of equity investments at fair value through profit or loss RMB'000</b>	<b>Total RMB'000</b>
At 1 January 2020	1,872	5,491	7,363
Deferred tax charged/(credited) to profit or loss during the year	<u>(1,011)</u>	<u>84</u>	<u>(927)</u>
Gross deferred tax liabilities at 31 December 2020	<u><u>861</u></u>	<u><u>5,575</u></u>	<u><u>6,436</u></u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 26. DEFERRED TAX (CONTINUED)

### Deferred tax assets

2020	Losses available for offsetting future taxable profits	Lease liabilities	Depreciation and amortisation	Accrued expenses	Equity-settled share-based payment and Bonus Scheme	Impairment of assets	Point Scheme	Discount on long-term receivables and long-term liabilities	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2020	4,795	1,868	1,024	184	373	849	-	-	9,093
Deferred tax credited/ (charged) to profit or loss during the year	5,657	(983)	(799)	(184)	(305)	4,559	827	85	8,857
Gross deferred tax assets at 31 December 2020	<u>10,452</u>	<u>885</u>	<u>225</u>	<u>-</u>	<u>68</u>	<u>5,408</u>	<u>827</u>	<u>85</u>	<u>17,950</u>

### Deferred tax liabilities

2019	Right-of-use assets	Fair value adjustments of equity investments at fair value through profit or loss	Total
	RMB'000	RMB'000	RMB'000
At 1 January 2019	2,867	3,484	6,351
Deferred tax charged/(credited) to profit or loss during the year	(995)	2,007	1,012
Gross deferred tax liabilities at 31 December 2019	<u>1,872</u>	<u>5,491</u>	<u>7,363</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 26. DEFERRED TAX (CONTINUED)

### Deferred tax assets

2019	Losses available for offsetting future taxable profits <i>RMB'000</i>	Lease liabilities <i>RMB'000</i>	Depreciation and amortisation <i>RMB'000</i>	Accrued expenses <i>RMB'000</i>	Deferred revenue <i>RMB'000</i>	Equity-settled share-based payment <i>RMB'000</i>	Impairment of assets <i>RMB'000</i>	Total <i>RMB'000</i>
At 1 January 2019	-	2,867	-	952	480	1,395	830	6,524
Deferred tax credited/(charged) to profit or loss during the year	4,795	(999)	1,024	(768)	(480)	(1,022)	19	2,569
Gross deferred tax assets at 31 December 2019	<u>4,795</u>	<u>1,868</u>	<u>1,024</u>	<u>184</u>	<u>-</u>	<u>373</u>	<u>849</u>	<u>9,093</u>

For presentation purposes, certain deferred tax assets and liabilities have been offset in the statement of financial position. The following is an analysis of the deferred tax balances of the Group for financial reporting purposes:

	<b>2020</b> <b><i>RMB'000</i></b>	2019 <i>RMB'000</i>
Net deferred tax assets recognised in the consolidated statement of financial position	<u><b>11,514</b></u>	<u>1,730</u>

Deferred tax assets have not been recognised in respect of the following item:

	<b>2020</b> <b><i>RMB'000</i></b>	2019 <i>RMB'000</i>
Tax losses	<u><b>38,886</b></u>	<u>38,309</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 26. DEFERRED TAX (CONTINUED)

### Deferred tax assets (continued)

The Group has tax losses arising in Mainland China of RMB69,679,000 (2019: RMB31,966,000) that will expire in one to ten years for offsetting against future taxable profits, which is mainly caused by additional 75% of deduction of research and development expenditure.

The Group has tax losses arising from a subsidiary in the United States of approximately RMB38,886,000 (2019: RMB38,309,000), of which RMB21,436,000 expires in years 2036 through 2037, and for RMB17,450,000 is allocated for indefinite carry forward for offsetting against future taxable profits of the company in which the losses arose.

Deferred tax assets have not been recognised in respect of these losses arising in such subsidiary since management considers that it is not probable that taxable profits will be available against which the tax losses can be utilised.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

## 27. ISSUED CAPITAL

The number of shares of the Company and their nominal values as at 31 December 2019 and 2020 are as follows:

	31 December 2020		31 December 2019	
	Number of shares '000 shares	Nominal value RMB'000	Number of shares '000 shares	Nominal value RMB'000
Registered, issued and fully paid:				
Domestic shares of RMB1.00 each	162,182	162,182	162,182	162,182
H shares of RMB1.00 each	<u>55,000</u>	<u>55,000</u>	<u>55,000</u>	<u>55,000</u>
	<u>217,182</u>	<u>217,182</u>	<u>217,182</u>	<u>217,182</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 28. SHARE-BASED PAYMENT

### The Employee Trust Benefit Scheme

The Company operates an employee trust benefit scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Employee Trust Benefit Scheme (including certain directors and supervisors) shall be employees of the Group including mid-level and senior management, experts and core personnel who are essential for realising the strategic goal of the Group. The Employee Trust Benefit Scheme became effective on 8 June 2015 and, unless otherwise cancelled or amended, will remain in force for 6 years from that date.

The Company engaged or through its subsidiary engaged three separate qualified agents which are independent from one another to act as the trustees under the Employee Trust Benefit Scheme to set up three trusts, which include a connected trust that holds domestic shares only for the benefit of the Employee Trust Benefit Scheme participants who are connected persons of the Company and two non-connected trusts (one for Mainland China scheme participants and one for overseas scheme participants) that hold domestic shares and/or H shares for the benefit of the Employee Trust Benefit Scheme participants who are not connected persons of the Company.

The trust fund paid by the Company or through its subsidiary to each trustee for setting up the connected trust and non-connected trusts comes from the internal funds as well as its initial public offering proceeds that can be used in this regard.

The total number of the target shares to be purchased by the trustees under the Employee Trust Benefit Scheme shall be 10% of the total share capital of the Company in issue as at the date of approval of the Employee Trust Benefit Scheme at the 2014 annual general meeting, being 21,718,166 shares out of 217,181,666 shares. Trust benefit units subject to the effective conditions will be granted to the Employee Trust Benefit Scheme participants through an initial grant, subsequent grant(s) and re-grant(s). The initial grant and subsequent grant(s) shall be completed by 31 December 2016 and re-grant(s) shall be completed within two years from the date of approval of the Employee Trust Benefit Scheme at the 2014 annual general meeting.

Target shares purchased by the trustees from domestic shareholders or in the open market are held in trusts for the relevant participants until such shares are vested with the relevant participants in accordance with the provisions of the Employee Trust Benefit Scheme. The target shares granted and held by the trustees until unlocking are referred to as the treasury shares and each treasury share shall represent one ordinary share of the Company.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 28. SHARE-BASED PAYMENT (CONTINUED)

#### The Employee Trust Benefit Scheme (continued)

During the term of the Employee Trust Benefit Scheme, the total number of the target shares will be subject to adjustment in accordance with the adjustment mechanisms stated in the rules of the Employee Trust Benefit Scheme following capitalising the common reserves, bonus issues, share sub-divisions, share consolidation, etc. In the event of rights issue, the board of directors of the Company will be authorised by the general meeting to decide whether actions shall be taken by the Company to adjust the total number of target shares under the Employee Trust Benefit Scheme to 10% of the enlarged total share capital of the Company so that the ratio of target shares in the total share capital of the Company under the Employee Trust Benefit Scheme remains unchanged.

For each grant, there are three unlocking dates, being the expiry dates of the first anniversary, second anniversary and third anniversary of the grant date, subject to the vesting conditions and upon expiry of which, 30%, 30% and 40% of the trust benefit units granted to each scheme participant shall be unlocked. The lock-up period is from the grant date to each of the aforesaid unlocking dates, during which the disposal of the trust benefit units is prohibited.

Pursuant to a resolution approved by the shareholders at the 2015 annual general meeting on 18 May 2016, the Employee Trust Benefit Scheme was amended in relation to the extension of the exercise period and the term of the Employee Trust Benefit Scheme (the “**Amendment**”).

The exercise period for the Employee Trust Benefit Scheme participants excluding directors, supervisors and senior management of the Company has been extended from within one year after the unlocking date to within three years after the unlocking date, during which they have the right to apply for exercising their trust benefit units. The exercise period for the Employee Trust Benefit Scheme participants who are directors, supervisors and senior management of the Company shall remain the same, in which they can apply for exercising the trust benefit units from the unlocking date to the date of liquidation of the trusts as prescribed in the trust deeds between the Company and the trustees.

The terms of the Employee Trust Benefit Scheme have been extended from six years to eight years from the date the Employee Trust Benefit Scheme was approved at the 2014 annual general meeting of the Company, which was held on 8 June 2015.

The Employee Trust Benefit Scheme participants are entitled to the dividends attached to the target shares.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 28. SHARE-BASED PAYMENT (CONTINUED)

#### The Employee Trust Benefit Scheme (continued)

##### Particulars and movements of the target shares under the Employee Trust Benefit Scheme

#### 2020

Date of grant	Note	Fair value per share (RMB)	As at 1 January	Forfeited during the year	Cancelled during the year	Vested during the year	As at 31 December
5 June 2017	(c)	6.98	<u>486,000</u>	<u>(60,000)</u>	<u>(40,000)</u>	<u>(386,000)</u>	<u>-</u>

#### 2019

Date of grant	Notes	Fair value per share (RMB)	As at 1 January	Forfeited during the year	Cancelled during the year	Vested during the year	As at 31 December
31 March 2016	(a)	9.77	424,000	(16,000)	(18,000)	(390,000)	-
6 December 2016	(b)	8.84	326,000	(92,000)	(66,000)	(168,000)	-
5 June 2017	(c)	6.98	<u>2,709,700</u>	<u>(192,000)</u>	<u>(957,400)</u>	<u>(1,074,300)</u>	<u>486,000</u>
			<u>3,459,700</u>	<u>(300,000)</u>	<u>(1,041,400)</u>	<u>(1,632,300)</u>	<u>486,000</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 28. SHARE-BASED PAYMENT (CONTINUED)

#### The Employee Trust Benefit Scheme (continued)

##### *Particulars and movements of the target shares under the Employee Trust Benefit Scheme (continued)*

Notes:

- (a) On 31 March 2016, the board of directors of the Company approved the grant of trust benefit units subject to effective conditions to 36 Scheme participants, including mid-level and senior management, experts and core personnel of the Group, at nil consideration under the Employee Trust Benefit Scheme. The total number of target shares under this grant was 1,515,000 shares, representing approximately 0.7% of the issued share capital of the Company as at 31 March 2016.
- (b) On 6 December 2016, the board of directors of the Company approved the grant of trust benefit units subject to effective conditions to 30 Scheme participants, including mid-level and senior management, experts and core personnel of the Group, at nil consideration under the Employee Trust Benefit Scheme. The total number of target shares under this grant was 2,690,000 shares, representing approximately 1.24% of the total issued share capital of the Company as at 6 December 2016.
- (c) On 5 June 2017, the board of directors of the Company approved the grant of part of the trust benefit units that have become invalid from the beginning or have lapsed pursuant to the Employee Trust Benefit Scheme subject to effective conditions to 48 Scheme participants, including directors, supervisors, mid-level and senior management, experts and core personnel of the Company, at nil consideration under the Employee Trust Benefit Scheme. The total number of target shares under this grant was 4,071,000 shares, representing approximately 1.87% of the total issued share capital of the Company as at 5 June 2017.

The Amendment had no incremental effect on the fair value of the trust benefit units granted, using the measurement method as described below.

The fair value of the trust benefit units granted on 31 March 2016 was calculated based on the market price of the Company's shares at the grant/amendment date. The fair value of trust benefit units granted under this grant was RMB14,795,000.

The fair value of the trust benefit units granted on 6 December 2016 was calculated based on the market price of the Company's shares at the grant date. The fair value of trust benefit units granted under this grant was RMB23,786,000.

The fair value of the trust benefit units granted on 5 June 2017 was estimated using the Black-Scholes Model, taking into account the terms and conditions upon which the shares were granted. The fair value of the shares granted on 5 June 2017 was RMB28,415,000.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 28. SHARE-BASED PAYMENT (CONTINUED)

### The Employee Trust Benefit Scheme (continued)

During the year ended 31 December 2020, no shares of the Company were acquired by the trustees entrusted by the Company (2019: Nil).

During the year ended 31 December 2020, 60,000 target shares (2019: 300,000 target shares) under the Employee Trust Benefit Scheme lapsed due to the vesting conditions not being fulfilled under the Employee Trust Benefit Scheme.

Certain scheme participants have agreed to abandon his/her trust benefit units since they have joined the Point Scheme adopted by the Company. During the year ended 31 December 2020, 40,000 target shares (2019: 1,041,400) under the Employee Trust Benefit Scheme were cancelled due to the participation in the Point Scheme.

Except for certain scheme participants under the trust benefit units granted on 5 June 2017 who had terminated his/her labour contract with the Company, which resulted in their disqualification as scheme participants, certain scheme participants who failed to achieve the individual performance standard on his/her annual performance appraisal for the year immediately prior to 5 June 2020 and certain Scheme participants who have agreed to abandon his/her trust benefit units since they have joined the Point Scheme, the vesting conditions of the remaining Scheme participants under this grant to unlock 40% of their trust benefit units were fulfilled on 5 June 2020.

As of 31 December 2019, 1,211,000 forfeited target shares were sold with an amount of RMB8,582,000 in the open market, resulting in RMB19,643,000 credited to treasury shares held under the Employee Trust Benefit Scheme and a remaining balance of RMB11,061,000 debited to the capital reserve account.

During the year ended 31 December 2020, 386,000 target shares (2019: 1,632,300 target shares) were unlocked under the Employee Trust Benefit Scheme, resulting in the transfer out of RMB2,923,000 (2019: RMB12,580,000) from the share-based payment reserve, with RMB6,329,000 (2019: RMB20,900,000) credited to treasury shares held under the Employee Trust Benefit Scheme, and the remaining balance of RMB3,406,000 (2019: RMB8,320,000) debited to the capital reserve account.

During the year ended 31 December 2020, the total amount of share-based payment expense was RMB165,000 (2019: RMB5,649,000), which was recognised in profit or loss.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 28. SHARE-BASED PAYMENT (CONTINUED)

#### The Employee Share Ownership Scheme

The Company operates the Employee Share Ownership Scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Employee Share Ownership Scheme include the Company's directors and other employees of the Group. The Employee Share Ownership Scheme became effective on 28 December 2020.

The total number of incentive shares to be granted under the Employee Share Ownership Scheme shall not exceed 15,412,716 domestic shares, representing approximately 7.10% of the Company's total issued share capital as at the date of the proposed adoption by the board of directors of the Employee Share Ownership Scheme. The entitlement of the number of the incentive shares of participants of the Employee Share Ownership Scheme (the "**Employee Share Ownership Scheme Participants**") shall be determined in accordance with the position, ranking, performance appraisal result and other relevant factors. The specific allocation criteria and proposal shall be proposed by the president committee of the Company (the "**President Committee**") and approved by the board of directors.

The offer of a grant of incentive shares may be accepted upon payment of RMB9.16 for each incentive share by the grantee. The price is equivalent to 90% of the closing price of the H shares on the trading day immediately prior to the date of the proposed adoption by the board of the Employee Share Ownership Scheme (calculated based on the central parity rate of RMB against HK\$ announced by the People's Bank of China on the trading day immediately prior to the date of the proposed adoption by the board of the Employee Share Ownership Scheme).

The lock-up period of the incentive shares shall be two years from the grant date. The unlocking dates are the first trading day after the expiry of the second anniversary, third anniversary and fourth anniversary of the grant date, upon which and subject to the satisfaction of the unlocking conditions, being (a) the business performance target of the Company determined and assessed by the board of directors; and (b) the performance appraisal result of the Employee Share Ownership Scheme participant determined by the President Committee for the corresponding assessment year, 40%, 30% and 30% of the incentive shares shall be unlocked.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 28. SHARE-BASED PAYMENT (CONTINUED)

### The Employee Share Ownership Scheme (continued)

#### *Particulars and movements of the target incentive shares under the Employee Share Ownership scheme*

2020

Date of grant	Fair value per share (RMB)	As at 1 January	Granted during the year	Forfeited during the year	Vested during the year	As at 31 December
28 December 2020	<u>9.31</u>	<u>-</u>	<u>15,412,716</u>	<u>-</u>	<u>-</u>	<u>15,412,716</u>

The fair value of the share ownership units granted at the date was calculated based on the market price of the Company's shares at the grant date. The fair value of share ownership units granted under the grant was RMB2,247,000.

During the year ended 31 December 2020, the total amount of share-based payment expense was RMB9,000, which was recognised in profit or loss.

## 29. RESERVES

The amounts of the Group's reserves and the movements therein for the years are presented in the consolidated statement of changes in equity on pages 102 to 104 of the financial statements.

## 30. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

During the year, the Group had non-cash additions to right-of-use assets and lease liabilities of RMB1,049,000 (2019: RMB1,119,000) and RMB1,049,000 (2019: RMB1,119,000), respectively, in respect of lease arrangements for office buildings and other equipment. The total cash outflow for leases is set out in note 14.

## 31. CONTINGENT LIABILITIES

As at 31 December 2019 and 2020, the Group did not have any significant contingent liabilities.

## 32. COMMITMENTS

At the end of the reporting period, the Group did not have any significant commitments.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 33. RELATED PARTY TRANSACTIONS

### (a) Transactions with related parties

During the years ended 31 December 2019 and 2020, the Group entered into the following transactions with related parties:

	2020 RMB'000	2019 RMB'000
<i>Purchases of goods and services from</i>		
<b>The holding company*</b>		
Yonyou	3,090	3,845
<b>Associates of the holding company</b>		
Beijing Xi Ma Guo Zheng Technology Co., Ltd. (note) ("Xi Ma Guo Zheng") (北京西瑪國正科技發展有限公司)	94	33
Sinotone (Beijing) Technology Co., Ltd. ("Sinotone Tech") (漢唐信通(北京)科技有限公司)	28	-
Shanghai Dayee Cloud Computing Co., Ltd. (上海大易雲計算股份有限公司)	-	61
Zhixingli (Beijing) Network Technology Co., Ltd. ("Zhixingli") (執行力(北京)網絡科技有限公司)	2,601	-
Suirui Group Co., Ltd. (隨銳科技集團股份有限公司)	2	-
<b>Fellow subsidiaries*</b>		
Yonyou Mobile	4	4
Shanghai Bingjun Network Technology Co., Ltd. ("Bingjun Network") (上海秉鈞網絡科技股份有限公司)	8	82
Yonyou Fintech Information Technology Co., Ltd. ("Yonyou Fintech") (用友金融信息技術股份有限公司)	-	19
UFIDA (Nanchang) Industrial Base Development Co., Ltd. ("UFIDA (Nanchang)") (用友(南昌)產業基地發展有限公司)	1	2
Yonyou Guangxin Network Technology Co., Ltd. (用友廣信網絡科技有限公司)	3	-
Shanghai Yonyou Government Affairs Software Co., Ltd. ("Shanghai Yonyou Government Affairs") (上海用友政務軟件有限公司)	12	-

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 33. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Transactions with related parties (continued)

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<b>A company of which a director of the Company is a shareholder with significant influence*</b>		
Beijing Red Mansion Culinary Culture Co., Ltd. (北京紅邸餐飲文化有限公司)	<b>211</b>	266
Shangzhuangyuan (Beijing) Technology Co., Ltd. ("Shangzhuangyuan") (北京商狀元科技有限公司)	<b>3</b>	–
<b>Subsidiary of the associate of the holding company</b>		
Sintone (Sichuan) Business Consulting Co., Ltd. (四川漢唐信通商務諮詢有限公司)	<u><b>7</b></u>	–
	<u><b>6,064</b></u>	<u>4,312</u>

Note: Beijing Xi Ma Guo Zheng Technology Co., Ltd. was renamed from Beijing Xi Ma Guo Zheng Commercial Form Technology Co., Ltd. in 2020.

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<i>Sales of goods and services to</i>		
<b>Associates of the holding company</b>		
Xi Ma Guo Zheng	<b>417</b>	222
Sinotone Tech	<b>70</b>	4
<b>Fellow subsidiaries*</b>		
Shenzhen Yyfax Financial Services Co., Ltd. ("Shenzhen Yyfax") (深圳友金所金融服務有限公司)	–	123
Beijing Yonyou Salary Welfare Cloud Technology Co., Ltd. (北京用友薪福社雲科技有限公司)	–	75
Shenzhen Baoqu Technology Co., Ltd. (深圳市保趣科技有限公司)	–	94
Shenzhen Yonyou-Leguer Inclusive Financial Information Services Co., Ltd. (深圳用友力合普惠信息服務有限公司)	–	189
	<u><b>487</b></u>	<u>707</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 33. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Transactions with related parties (continued)

During the year ended 31 December 2020, the Group recognised interest income of RMB7,824,000 (2019: RMB7,200,000) from deposits placed with ZhongGuanCun Bank Ltd. (北京中關村銀行股份有限公司) (“ZhongGuanCun”).

#### *Rental of office buildings from related parties\**

During the years ended 31 December 2019 and 2020, the Group rented office buildings from Yonyou. Upon the adoption of IFRS 16, the carrying amounts of the Group’s right-of-use assets and lease liabilities, and the movement during the year are as follows:

	<b>Right-of-use assets RMB’000</b>	<b>Lease liabilities RMB’000</b>
<b>As at 1 January 2020</b>	<b>9,461</b>	<b>9,692</b>
Adjustment	<b>(592)</b>	<b>(592)</b>
Depreciation charge	<b>(4,551)</b>	–
Interest expense	–	<b>297</b>
Payments	–	<b>(4,895)</b>
<b>As at 31 December 2020</b>	<b><u>4,318</u></b>	<b><u>4,502</u></b>
	Right-of-use assets RMB’000	Lease liabilities RMB’000
As at 1 January 2019	13,133	13,133
Additions/New leases	1,119	1,119
Adjustment	(60)	(60)
Depreciation charge	(4,731)	–
Interest expense	–	530
Payments	–	<b>(5,030)</b>
As at 31 December 2019	<b><u>9,461</u></b>	<b><u>9,692</u></b>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 33. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with related parties (continued)

##### *Rental of office buildings from related parties\* (continued)*

In addition to the lease of office buildings shown in the table above, the Group recognised the rental expenses to Yonyou in profit or loss for short-term leases of RMB908,000 for the year ended 31 December 2020 (2019: RMB577,000).

During the years ended 31 December 2019 and 2020, the Group rented office buildings from UFIDA (Nanchang), a fellow subsidiary. Upon the adoption of IFRS 16, the carrying amounts of the Group's right-of-use assets and lease liabilities, and the movement during the year are as follows:

	<b>Right-of-use assets RMB'000</b>	<b>Lease liabilities RMB'000</b>
<b>As at 1 January 2020</b>	<b>1,371</b>	<b>1,402</b>
Depreciation charge	(685)	-
Interest expense	-	49
Payments	-	(733)
<b>As at 31 December 2020</b>	<b>686</b>	<b>718</b>
	Right-of-use assets RMB'000	Lease liabilities RMB'000
As at 1 January 2019	2,055	2,055
Depreciation charge	(684)	-
Interest expense	-	80
Payments	-	(733)
As at 31 December 2019	1,371	1,402

In addition to the lease of office buildings shown in the table above, the Group recognised the rental expenses to UFIDA (Nanchang) in profit or loss for short-term leases of RMB435,000 for the year ended 31 December 2020 (2019: RMB372,000).

The above related party transactions were conducted on mutually agreed terms.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 33. RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Outstanding balances with related parties

An analysis of the balances with related parties is as follows:

#### *Due from related parties*

	<b>As at 31 December</b>	
	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<b>Trade related:</b>		
<b>Associates of the holding company</b>		
Sinotone Tech	-	487
Xi Ma Guo Zheng	-	32
<b>Fellow subsidiaries</b>		
Shanghai Yonyou Government Affairs	1	13
Bingjun Network	6	14
Yonyou Fintech	<u>425</u>	-
	<u><b>432</b></u>	<u>546</u>

#### *Deposits placed with*

	<b>As at 31 December</b>	
	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<b>Associate of the holding company</b>		
ZhongGuanCun	<u>150,003</u>	<u>150,003</u>

As at 31 December 2020, the Group had interest receivables of RMB16,047,000 due from ZhongGuanCun (2019: RMB8,223,000).

The amounts due from related parties were unsecured, interest-free and repayable on demand.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 33. RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Outstanding balances with related parties (continued)

#### *Due to related parties*

	<b>As at 31 December</b>	
	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<b>Trade related:</b>		
<b>The holding company</b>		
Yonyou	<b>1,898</b>	131
<b>Associate of the Company</b>		
Chanjet Payment	<b>1,020</b>	1,020
<b>Associate of the holding company</b>		
Xi Ma Guo Zheng	<b>775</b>	1,097
Sinotone Tech	<b>166</b>	–
Zhixingli	<b>1,436</b>	–
<b>Fellow subsidiary</b>		
Shenzhen Yyfax	<b>38</b>	38
<b>A company of which a director of the company is a controlling shareholder</b>		
Shangzhuangyuan	<b>14</b>	–
	<b>5,347</b>	2,286

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 33. RELATED PARTY TRANSACTIONS (CONTINUED)

### (c) Compensation of key management personnel of the Group

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Short term employee benefits	<b>19,465</b>	16,040
Termination benefits	<b>759</b>	1,546
Pension scheme contributions	<b>515</b>	670
Equity-settled share-based payment expense	<b>(23)</b>	3,928
Total compensation to key management personnel	<b><u>20,716</u></b>	<u>22,184</u>

The key management personnel mentioned above contain directors, supervisors, the chief executive and other key management personnel. Further details of directors', supervisors' and the chief executive's emoluments are included in note 8 to the financial statements.

During the reporting period, trust benefit units and incentive shares were granted to the above certain key management personnel, excluding non-executive directors, independent non-executive directors and independent supervisors, in respect of their services under the Employee Trust Benefit Scheme and the Employee Share Ownership Scheme of the Group, further details of which are set out in note 28 to the financial statements. During the year ended 31 December 2020, a key management personnel have agreed to abandon his trust benefit units since they have joined the Point Scheme, such that 32,000 target shares (2019: 865,400 target shares) under the Employee Trust Benefit Scheme were cancelled.

\* The related party transactions also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 34. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

	<b>31 December 2020 RMB'000</b>	31 December 2019 RMB'000
<b>Financial assets</b>		
<b>Financial assets at amortised cost</b>		
Trade receivables	5,184	600
Financial assets included in prepayments, other receivables and other assets	2,730	7,839
Long-term receivables	5,982	6,289
Cash and bank balances	1,281,241	1,319,456
Financial assets at fair value through profit or loss	102,278	66,921
Equity investments at fair value through profit or loss	53,463	54,302
	1,450,878	1,455,407
<b>Financial liabilities</b>		
<b>Financial liabilities at amortised cost</b>		
Trade payables	7,191	1,186
Lease liabilities	5,903	12,450
Financial liabilities included in other payables and accruals	16,425	10,683
	29,519	24,319

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts		Fair values	
	2020	2019	2020	2019
	RMB'000	RMB'000	RMB'000	RMB'000
<b>Financial assets</b>				
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	<b>53,463</b>	54,302	<b>53,463</b>	54,302
Financial assets at fair value through profit or loss	<b>102,278</b>	66,921	<b>102,278</b>	66,921
	<b>155,741</b>	121,223	<b>155,741</b>	121,223

The Group did not have any financial liabilities measured at fair value as at 31 December 2020 and 31 December 2019.

Management has assessed that the fair values of cash and cash equivalents, trade receivables, trade payables, financial assets included in prepayments, other receivables and other assets, and financial liabilities included in other payables and accruals approximate to their carrying amounts largely due to the short-term maturities of these instruments.

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief financial officer and the audit committee. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer. The valuation process and results are discussed with the audit committee twice a year for interim and annual financial reporting.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of unlisted equity investments classified as financial assets at fair value through profit or loss have been estimated using a market-based valuation technique based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to determine comparable public companies (peers) based on industry, size, leverage and strategy, and to calculate an appropriate price multiple, such as price to sales (“**P/S**”) and price to earnings (“**P/E**”) multiple, for each comparable company identified. These multiple is calculated by dividing the market capitalization of the comparable company by its total sales and net assets over a designated period. The trading multiple is then discounted for considerations such as illiquidity and size differences between the comparable companies based on company-specific facts and circumstances. The discounted multiple is applied to the corresponding earnings measure of the unlisted equity investments to measure the fair value. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in profit or loss, are reasonable, and that they were the most appropriate values at the end of the reporting period.

The Group also invests in wealth management products issued by banks in Mainland China. The Group has estimated the fair value of these wealth management products by using a discounted cash flow valuation model based on the market interest rates of instruments with similar terms and risks.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

Below is a summary of significant unobservable inputs to the valuation of financial instruments together with a qualitative sensitivity analysis as at 31 December 2020 and 2019:

	<b>Valuation technique</b>	<b>Significant unobservable input</b>	<b>Range</b>	<b>Correlation of fair value to the input</b>
Unlisted equity investments	Market approach-valuation multiples	Average P/S multiple of peers	2020: 4.3x to 7.0x (2019: 4.8x to 6.9x)	Positive correlation
		Average P/E multiple of peers	2020: 88.8x (2019: 84.4x)	Positive correlation
		Discount for lack of marketability	2020: 18.0% to 28.7% (2019: 15.0% to 19.0%)	Negative correlation

The discount for lack of marketability represents the amounts of premiums and discounts determined by the Group that market participants would take into account when pricing the investments.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

#### Assets measured at fair value:

As at 31 December 2020

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	-	-	53,463	53,463
Financial assets at fair value through profit or loss	-	102,278	-	102,278
	<u>-</u>	<u>102,278</u>	<u>53,463</u>	<u>155,741</u>

As at 31 December 2019

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	-	-	54,302	54,302
Financial assets at fair value through profit or loss	-	66,921	-	66,921
	<u>-</u>	<u>66,921</u>	<u>54,302</u>	<u>121,223</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

### Fair value hierarchy (continued)

#### Liabilities measured at fair value:

The Group did not have any financial liabilities measured at fair value as at 31 December 2020 and 31 December 2019.

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities (2019: Nil).

#### Assets for which fair values are disclosed:

##### As at 31 December 2020

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Long-term receivables	-	5,982	-	5,982

##### As at 31 December 2019

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Long-term receivables	-	6,289	-	6,289

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Fair value hierarchy (continued)

#### *Liabilities for which fair values are disclosed:*

As at 31 December 2020

	Fair value measurement using			Total <i>RMB'000</i>
	Quoted prices in active markets (Level 1) <i>RMB'000</i>	Significant observable inputs (Level 2) <i>RMB'000</i>	Significant unobservable inputs (Level 3) <i>RMB'000</i>	
Lease liabilities	-	5,903	-	5,903

As at 31 December 2019

	Fair value measurement using			Total <i>RMB'000</i>
	Quoted prices in active markets (Level 1) <i>RMB'000</i>	Significant observable inputs (Level 2) <i>RMB'000</i>	Significant unobservable inputs (Level 3) <i>RMB'000</i>	
Lease liabilities	-	12,450	-	12,450

### 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise cash and term deposits. These financial instruments are mainly held for the purpose of supporting the daily operations of the Group. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk and foreign currency risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below:

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (a) Credit risk

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant. For transactions that are not denominated in the functional currency of the relevant operating unit, the Group does not offer credit terms.

#### **Maximum exposure and year-end staging**

The tables below show the credit quality and the maximum exposure to credit risk based on the Group's credit policy, which is mainly based on past due information unless other information is available without undue cost or effort, and year-end staging classification as at 31 December. The amounts presented are net carrying amounts for financial assets.

#### **As at 31 December 2020**

	12-month	Lifetime ECLs			Total
	ECLs				
	Stage 1	Stage 2	Stage 3	Simplified	
	RMB'000	RMB'000	RMB'000	approach	RMB'000
				RMB'000	
Trade receivables*	-	-	-	5,184	5,184
Financial assets included in prepayments, other receivables and other assets					
– Normal**	2,730	-	-	-	2,730
– Doubtful**	-	-	-	-	-
Cash and bank balances					
– Not yet past due	1,281,241	-	-	-	1,281,241
	<u>1,283,971</u>	<u>-</u>	<u>-</u>	<u>5,184</u>	<u>1,289,155</u>

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (a) Credit risk (continued)

As at 31 December 2019

	12-month	Lifetime ECLs			Simplified approach	Total
	ECLs	Stage 1	Stage 2	Stage 3		
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Trade receivables*	-	-	-	600	600	600
Financial assets included in prepayments, other receivables and other assets						
– Normal**	7,839	-	-	-	-	7,839
– Doubtful**	-	-	-	-	-	-
Cash and bank balances						
– Not yet past due	<u>1,319,456</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,319,456</u>
	<u><u>1,327,295</u></u>	<u><u>-</u></u>	<u><u>-</u></u>	<u><u>600</u></u>	<u><u>-</u></u>	<u><u>1,327,895</u></u>

\* For trade receivables to which the Group applies the simplified approach for impairment, information based on the provision matrix is disclosed in note 19 to the financial statements.

\*\* The credit quality of the financial assets included in prepayments, other receivables and other assets is considered to be “normal” when they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition. Otherwise, the credit quality of the financial assets is considered to be “doubtful”.

Since the Group trades only with recognised and creditworthy third parties, there is no requirement for collateral. The majority of the Group’s customers are required to make payments in advance, and only a very small portion of the Group’s customers could enjoy the credit policy. In view of the aforementioned and the fact that the Group’s trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

Further quantitative data in respect of the Group’s exposure to credit risk arising from trade receivables are disclosed in note 19 to the financial statements.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (b) Liquidity risk

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial instruments and financial assets (e.g., trade receivables) and projected cash flows from operations.

The Group's objective is to maintain a balance between continuity of funding. The Group's financial liabilities mainly comprise trade payables, other payables and lease liabilities, which arise directly from its operations that are usually repayable within three months. Their carrying values are equal to their fair values. The Group's management monitors the working capital position to ensure that there is adequate liquidity to meet with all the financial obligations when they become due and to maximise the return of the Group's financial resources.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	<b>1 to 3 months RMB'000</b>	<b>3 to less than 12 months RMB'000</b>	<b>1 to 2 years RMB'000</b>	<b>Total RMB'000</b>
<b>31 December 2020</b>				
Trade payables	7,191	–	–	7,191
Lease liabilities	1,581	4,149	256	5,986
Financial liabilities included in other payables and accruals	<u>16,425</u>	<u>–</u>	<u>–</u>	<u>16,425</u>
	<u><b>25,197</b></u>	<u><b>4,149</b></u>	<u><b>256</b></u>	<u><b>29,602</b></u>
<b>31 December 2019</b>				
Trade payables	1,186	–	–	1,186
Lease liabilities	1,894	5,681	5,398	12,973
Financial liabilities included in other payables and accruals	<u>10,683</u>	<u>–</u>	<u>–</u>	<u>10,683</u>
	<u><b>13,763</b></u>	<u><b>5,681</b></u>	<u><b>5,398</b></u>	<u><b>24,842</b></u>

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (c) Foreign currency risk

Foreign currency risk means the risk of fluctuations in the fair value or future cash flows of financial instruments which arise from changes in exchange rates. The Group's foreign currency risk mainly arises from sales or purchases by operating units in currencies other than the units' functional currencies and from net investments in foreign operations.

The Group's businesses are mainly located in Mainland China and are transacted and settled in RMB. As at 31 December 2020, except for RMB132,144,000 denominated in Hong Kong dollars (2019: RMB138,675,000) and RMB6,159,000 denominated in United States dollars (2019: RMB6,948,000) included in cash and bank balances, all assets and liabilities were denominated in RMB.

Management believes that the fluctuation of the exchange rates of foreign currencies against RMB will not affect the Group's results of operations.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the Hong Kong dollar and RMB exchange rate, with all other variables held constant, of the Group's profit after tax and the Group's equity.

	<b>Increase/ (decrease) in Hong Kong dollar/ RMB rate %</b>	<b>Increase/ (decrease) in profit after tax RMB'000</b>	<b>Increase/ (decrease) in equity RMB'000</b>
<b>2020</b>			
If the RMB weakens against the Hong Kong dollar	<b>3%</b>	<b>3,370</b>	<b>3,370</b>
If the RMB strengthens against the Hong Kong dollar	<b>(3%)</b>	<b>(3,370)</b>	<b>(3,370)</b>
	<u><b>(3%)</b></u>	<u><b>(3,370)</b></u>	<u><b>(3,370)</b></u>
<b>2019</b>			
If the RMB weakens against the Hong Kong dollar	3%	3,536	3,536
If the RMB strengthens against the Hong Kong dollar	(3%)	(3,536)	(3,536)
	<u>(3%)</u>	<u>(3,536)</u>	<u>(3,536)</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (d) Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2020 and 31 December 2019.

The Group monitors capital using a gearing ratio, which is net debt divided by total equity. Net debt was calculated as the total amount of interest-bearing liabilities less cash and bank balances. The Group's gearing ratio was nil as at 31 December 2020 and 31 December 2019.

### 37. EVENTS AFTER THE REPORTING PERIOD

On 13 January 2021, the board of directors has passed the initial proposal on proposed offering of A shares.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

### 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
<b>Non-current assets</b>		
Property, plant and equipment	2,292	2,779
Right-of-use assets	5,740	12,480
Intangible assets	21,065	36,516
Investment in a subsidiary	2,591	2,828
Investment in an associate	11,630	29,037
Equity investments at fair value through profit or loss	53,463	54,302
Deferred tax assets	11,514	1,730
Long-term receivables	4,226	4,836
Total non-current assets	112,521	144,508
<b>Current assets</b>		
Inventories	895	1,575
Trade receivables	5,184	600
Prepayments, other receivables and other assets	62,694	20,463
Financial assets at fair value through profit or loss	102,278	66,921
Cash and bank balances	1,278,484	1,316,128
Total current assets	1,449,535	1,405,687
<b>Current liabilities</b>		
Trade payables	7,191	1,186
Contract liabilities	173,323	186,462
Other payables and accruals	96,942	78,318
Lease liabilities	5,599	7,164
Total current liabilities	283,055	273,130

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

	2020 <i>RMB'000</i>	2019 <i>RMB'000</i>
<b>Net current assets</b>	<u>1,166,480</u>	<u>1,132,557</u>
<b>Total assets less current liabilities</b>	<u>1,279,001</u>	<u>1,277,065</u>
<b>Non-current liabilities</b>		
Lease liabilities	304	5,286
Contract liabilities	60,023	–
Long-term liabilities	<u>405</u>	<u>–</u>
Total non-current liabilities	<u>60,732</u>	<u>5,286</u>
<b>Net assets</b>	<u>1,218,269</u>	<u>1,271,779</u>
<b>Equity</b>		
Issued capital	217,182	217,182
Treasury shares held under the employee trust benefit scheme	(28,519)	(34,848)
Reserves ( <i>note</i> )	<u>1,029,606</u>	<u>1,089,445</u>
<b>Total equity</b>	<u>1,218,269</u>	<u>1,271,779</u>

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2020

## 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

Note:

A summary of the Company's reserves is as follows:

	<b>Capital reserve</b>	<b>Merger reserve</b>	<b>Share- based payment reserve</b>	<b>Statutory reserve</b>	<b>Retained profits</b>	<b>Total</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
<b>At 1 January 2019</b>	913,107	(4)	19,709	63,880	116,161	1,112,853
Total comprehensive income for the year	-	-	-	-	91,747	91,747
Final 2018 dividend declared	-	-	-	-	(99,904)	(99,904)
Share-based payments	-	-	5,649	-	-	5,649
Shares vested under the employee trust benefit scheme	(8,320)	-	(12,580)	-	-	(20,900)
Transfer from retained profits	-	-	-	9,175	(9,175)	-
<b>At 31 December 2019 and 1 January 2020</b>	<b>904,787</b>	<b>(4)</b>	<b>12,778</b>	<b>73,055</b>	<b>98,829</b>	<b>1,089,445</b>
Total comprehensive income for the year	-	-	-	-	33,189	33,189
Final 2019 dividend declared	-	-	-	-	(86,873)	(86,873)
Share-based payments	-	-	174	-	-	174
Shares vested under the employee trust benefit scheme	(3,406)	-	(2,923)	-	-	(6,329)
Transfer from retained profits	-	-	-	3,319	(3,319)	-
<b>At 31 December 2020</b>	<b>901,381</b>	<b>(4)</b>	<b>10,029</b>	<b>76,374</b>	<b>41,826</b>	<b>1,029,606</b>

The share-based payment reserve comprises the fair values of trust benefit units and incentive shares granted which are yet to be exercised, as further explained in the accounting policy for share-based payments in note 2.4 to the financial statements. The amount will either be transferred to the capital reserve account when the related trust benefit units and incentive shares are vested, or be transferred to retained profits should the related trust benefit units and incentive shares be forfeited.

## 39. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 26 March 2021.



## DEFINITIONS

*In this report, unless the context otherwise requires, the following words and expressions shall have the following meanings.*

“Articles of Association”	the articles of association of the Company, as amended from time to time
“Board” or “Board of Directors”	the board of directors of the Company
“CASBE”	Accounting Standards for Business Enterprises – Basic Standard and 38 Specific Standards issued by MOF, and application guidance, interpretation and other relevant accounting regulations issued subsequently
“Chairman”	the chairman of the Board
“Chanjet Payment”	Beijing Chanjet Payment Technology Co., Ltd. (北京暢捷通支付技術有限公司), a company with limited liability established in the PRC on 29 July 2013 and owned by Yonyou and our Company as to 80.72% and 19.28% respectively
“Chanjet U.S.”	Chanjet Information Technology Corporation, a company incorporated in California on 5 November 2012 under the laws of the State of California of the United States, and a wholly-owned subsidiary of the Company
“Chanjet Yunhui”	Beijing Chanjet Yunhui Information Technology Co., Ltd. (北京暢捷雲匯信息技術有限公司), a company with limited liability established in the PRC on 12 April 2019 and a wholly-owned subsidiary of the Company
“Company” or “our Company”	Chanjet Information Technology Company Limited (暢捷通信息技術股份有限公司), a joint stock limited company incorporated in the PRC, whose H shares are listed and traded on the Hong Kong Stock Exchange
“Company Law”	the Company Law of the People's Republic of China
“Director(s)”	member(s) of the Board, including all executive, non-executive and independent non-executive directors of the Company
“Domestic Share(s)”	ordinary share(s) of the Company's share capital, with a nominal value of RMB1.00 each, which are subscribed for and paid up in Renminbi and are unlisted Shares which are currently not listed or traded on any stock exchange

## DEFINITIONS (CONTINUED)

“Employee Trust Benefit Scheme”	the employee trust benefit scheme of the Company adopted on 8 June 2015
“Employee Share Ownership Scheme”	the 2020 employee share ownership scheme adopted by the Company on 28 December 2020
“Epidemic”	the novel coronavirus (COVID-19) epidemic
“Group”	the Company and its subsidiaries (or the Company and any one or more of its subsidiaries, as the context may require)
“H Shares”	overseas listed foreign invested ordinary shares in the share capital of the Company with a nominal value of RMB1.00 each, which are listed and traded on the Hong Kong Stock Exchange
“Happiness Investment”	Happiness Investment Co., Ltd. (北京用友幸福投資管理有限公司), a company established in the PRC with limited liability on 12 May 2010 and one of the promoters of the Company and a holding subsidiary of Yonyou, in which Yonyou holds 60% of shares
“HK\$” or “HK dollars” or “Hong Kong dollars”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong” or “HK”	the Hong Kong Special Administrative Region of the PRC
“Hong Kong Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Huicai Juneng Investment”	Beijing Huicai Juneng Investment Management Centre (Limited Partnership) (北京匯才聚能投資管理中心(有限合夥)), a limited partnership established in the PRC on 30 August 2011, with Mr. Cai Jingsheng as its general partner, and certain employees and ex-employees of the Company as its limited partners
“Hwabao Trust”	Hwabao Trust Co., Ltd. (華寶信託有限責任公司), a company established in the PRC with limited liability in September 1998
“IFRSs”	International Financial Reporting Standards promulgated by the International Accounting Standards Board (“IASB”). IFRSs include the International Accounting Standards and their interpretations



## DEFINITIONS (CONTINUED)

“Independent Third Party(ies)”	an individual(s) or a company(ies) who/which is/are independent of and not connected with (within the meaning of the Listing Rules) any of Directors, Supervisors, chief executives or Substantial Shareholders (as defined in the Listing Rules) of the Company, its subsidiaries or any of their respective associates
“Listing Date”	26 June 2014, being the date on which the Company’s H Shares were listed on the main board of the Hong Kong Stock Exchange
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Latest Practicable Date”	12 April 2021, being the latest practicable date prior to the printing of this annual report for the purpose of ascertaining certain information contained herein
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules
“MOF”	the Ministry of Finance of the People’s Republic of China (中華人民共和國財政部)
“Mr. Wang”	Mr. Wang Wenjing, the Chairman, non-executive Director and the ultimate controlling Shareholder
“MSE(s)”	micro and small scale enterprise(s)
“National Trust”	National Trust Co., Ltd. (國民信託有限公司), a company established in the PRC with limited liability in January 1987
“NPC”	the National People’s Congress of the People’s Republic of China (中華人民共和國全國人民代表大會)
“PRC” or “China” or the “People’s Republic of China”	the People’s Republic of China and, except where the context otherwise requires, for the purpose of this report excludes Hong Kong, the Macau Special Administrative Region of the PRC or the region of Taiwan

## DEFINITIONS (CONTINUED)

“President”	the president of the Company
“Prospectus”	the prospectus published by the Company on 16 June 2014
“Reporting Period”	the year ended 31 December 2020
“Renminbi” or “RMB”	Renminbi, the lawful currency of the PRC
“Point Scheme”	the long-term employee incentive point scheme approved and adopted by the Company on 29 March 2019
“Seentao Technology”	Seentao Technology Co., Ltd. (新道科技股份有限公司), a subsidiary of Yonyou, the shares of which are listed and traded on the National SME Share Transfer System (Stock Code: 833694)
“SFO” or “Securities and Futures Ordinance”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Share(s)”	share(s) of the Company with nominal value of RMB1.00 each
“Shareholder(s)”	holder(s) of the Share(s)
“Shareholding Platform”	Five limited partnerships established by the Employee Share Ownership Scheme Participants, including Tianjin Binhai New Area Huiyun Hongchuang Technology Partnership (limited partnership)* (天津濱海新區慧雲宏創科技合夥企業(有限合夥)), Tianjin Binhai New Area Yundao Tongsheng Technology Partnership (limited partnership)* (天津濱海新區雲道同盛科技合夥企業(有限合夥)), Tianjin Binhai New Area Yunzhi Jietong Technology Partnership (limited partnership)* (天津濱海新區雲智捷通科技合夥企業(有限合夥)), Tianjin Binhai New Area Yunda Xiangsheng Technology Partnership (limited partnership)* (天津濱海新區雲達祥晟科技合夥企業(有限合夥)) and Tianjin Binhai New Area Yuntongjuxin Technology Partnership (limited partnership)* (天津濱海新區雲通聚新科技合夥企業(有限合夥)), for the purpose of implementing the Employee Share Ownership Scheme
“State Council”	State Council of the People’s Republic of China
“Substantial Shareholder(s)”	has the meaning ascribed to it in the Securities and Futures Ordinance



## DEFINITIONS (CONTINUED)

“Supervisor(s)”	the member(s) of the Supervisory Committee
“Supervisory Committee”	the supervisory committee of the Company
“US\$” or “U.S. dollars”	United States dollars, the lawful currency for the time being of the United States
“Yonyou”	Yonyou Network Technology Co., Ltd., (用友網絡科技股份有限公司), a joint stock limited company incorporated in the PRC on 18 January 1995, the shares of which are listed and traded on the Shanghai Stock Exchange (上海證券交易所) (Stock Code: 600588), a controlling Shareholder of the Company
“Yonyou Chuangxin Investment”	Beijing Yonyou Chuangxin Investment Centre (Limited Partnership) (北京用友創新投資中心(有限合夥)), a limited partnership established in the PRC on 23 June 2010 and owned by Yonyou and Happiness Investment as to 99% and 1% respectively
“Yonyou Fintech”	Yonyou Fintech Information Technology Co., Ltd. (用友金融信息技術股份有限公司), the shares of which are listed and traded on the National SME Share Transfer System (Stock Code: 839483) and a subsidiary of Yonyou
“Yonyou Group”	Yonyou and its subsidiaries (other than the Group)
“Yonyou Auto”	Yonyou Auto Information Technology (Shanghai) Co., Ltd. (用友汽車信息科技(上海)股份有限公司), the shares of which are listed and traded on the National SME Share Transfer System (Stock Code: 839951) and a subsidiary of Yonyou
“Yonyou Mobile”	Yonyou Mobile Telecommunications Technology Service Co., Ltd. (用友移動通信技術服務有限公司), a limited company incorporated in the PRC on 4 March 2014, a subsidiary of Yonyou, and owned by the Company as to 19.8%
“Yonyou Up”	Yonyou Up Information Technology Co., Ltd (用友優普信息技術有限公司), a limited company incorporated in the PRC on 25 February 2014, a wholly-owned subsidiary of Yonyou
“%”	percent

\* For identification purposes only