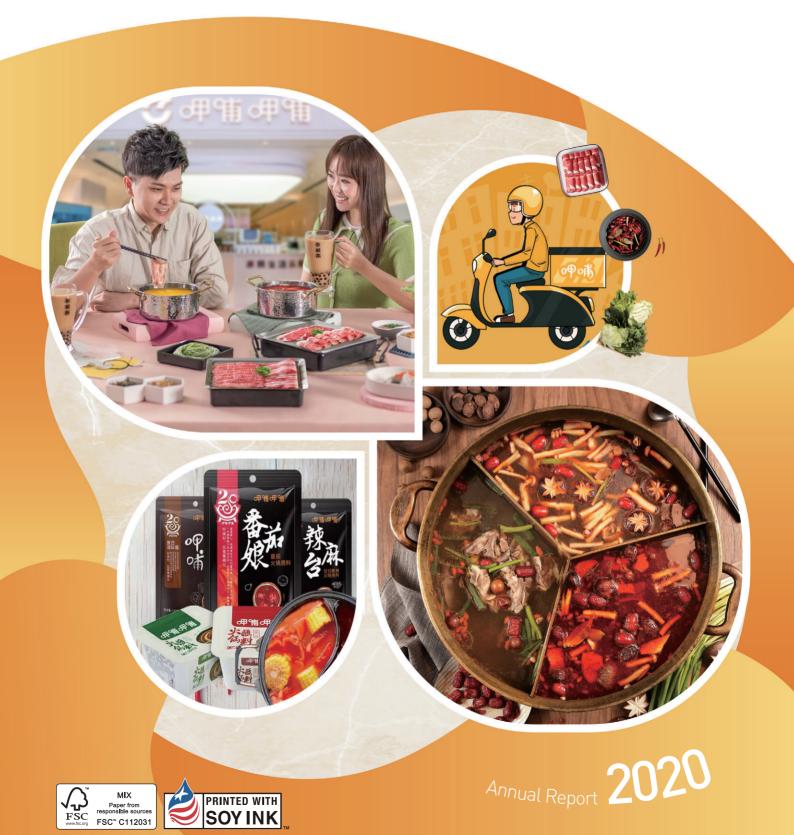


Xiabuxiabu Catering Management (China) Holdings Co., Ltd. 呷哺呷哺餐飲管理(中國)控股有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 520



FSC™ C112031

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# **Corporate Information**

#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Ho Kuang-Chi (Chairman)

Ms. Zhao Yi

#### Non-executive Directors

Ms. Chen Su-Yin Mr. Zhang Chi

## **Independent Non-executive Directors**

Ms. Hsieh Lily Hui-yun Mr. Hon Ping Cho Terence Ms. Cheung Sze Man

#### Alternate Director

Ms. Li Jie (alternate to Mr. Zhang Chi)

#### **AUDIT COMMITTEE**

Ms. Hsieh Lily Hui-yun (Chairman)

Mr. Zhang Chi (Ms. Li Jie as his alternate)

Mr. Hon Ping Cho Terence

## **NOMINATION COMMITTEE**

Mr. Ho Kuang-Chi (Chairman)

Ms. Hsieh Lily Hui-yun Ms. Cheung Sze Man

#### **REMUNERATION COMMITTEE**

Mr. Hon Ping Cho Terence (Chairman)

Mr. Ho Kuang-Chi Ms. Cheung Sze Man

#### **COMPANY SECRETARY**

Ms. Ng Sau Mei (resigned on 17 December 2020) Ms. Tam Shuk Wah Carrie (since 17 December 2020)

#### **AUDITOR**

Deloitte Touche Tohmatsu *Certified Public Accountants* 35/F, One Pacific Place 88 Queensway Hong Kong

#### **COMPANY'S WEBSITE**

www.xiabu.com

#### STOCK CODE

520

# HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

Suncun Industrial Development Zone Huangcun Town Daxing District Beijing PRC

# CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER AGENT

Conyers Trust Company (Cayman) Limited 2901 One Exchange Square Connaught Place Central Hong Kong

#### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712–1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

## **Corporate Information**

# REGISTERED OFFICE IN CAYMAN ISLANDS

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1201, 12/F OfficePlus @Wan Chai No. 303 Hennessy Road Wanchai Hong Kong

## **LEGAL ADVISER**

Simpson Thacher & Bartlett

## **PRINCIPAL BANKS**

Bank of Communications China Merchants Bank Shanghai Pudong Development Bank Fubon Bank ICBC Bank Postal Savings Bank of China

## **INVESTOR RELATIONS**

Tel: 36895925 E-mail: ir@xiabu.com



# Financial Summary

## **CONSOLIDATED RESULTS**

	For the year ended 31 December							
	2020	2019	2018	2017	2016			
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000			
Revenue	5,455,246	6,030,167	4,734,080	3,663,993	2,758,137			
Profit before tax	67,177	503,193	609,440	542,787	473,122			
Profit for the year attributable to owners								
of the Company	1,837	288,100	462,478	420,170	368,028			

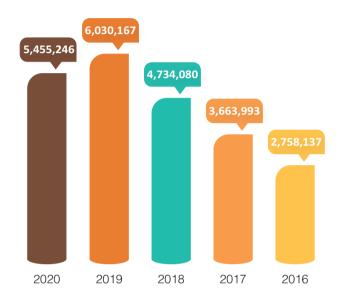
## **ASSETS AND LIABILITIES**

		As at 31 December					
	2020	2019	2018	2017	2016		
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000		
Assets							
Non-current assets	3,562,387	3,619,250	1,214,492	865,096	594,847		
Current assets	2,217,569	2,006,636	2,038,824	1,980,496	1,717,757		
Total assets	5,779,956	5,625,886	3,253,316	2,845,592	2,312,604		
Equity and liabilities							
Total equity	2,340,168	2,386,840	2,247,467	1,985,531	1,716,308		
Non-current liabilities	1,460,983	1,525,293	11,692	13,287	15,645		
Current liabilities	1,978,805	1,713,753	994,157	846,774	580,651		
Total liabilities	3,439,788	3,239,046	1,005,849	860,061	596,296		
Total equity and liabilities	5,779,956	5,625,886	3,253,316	2,845,592	2,312,604		
Net current assets	238,764	292,883	1,044,667	1,133,722	1,137,106		
Total assets less current liabilities	3,801,151	3,912,133	2,259,159	1,998,818	1,731,953		

# Financial Summary

**REVENUE** 

RMB'000



## **PROFIT BEFORE TAX**

RMB'000

# PROFIT FOR THE YEAR ATTRIBUTABLE TO OWNERS OF THE COMPANY

RMB'000



# Chairman's Statement



### Dear Shareholders,

On behalf of the board of directors (the "Board") for Xiabuxiabu Catering Management (China) Holdings Co., Ltd., I am pleased to present the annual report of the Company and its subsidiaries (the "Group") for the year ended 31 December, 2020.

2020 had been a challenging year for everyone, the outbreak of the pandemic had created a huge challenge for many businesses, the food and beverage, retail and hospitality industries were a few of the hardest hit industries. Xiabuxiabu was no exception to this. Fortunately, we were able to ride on this opportunity to respond quickly. When government started to implement the social distancing measures such as restaurants shut down, city lock down, we started to promote more online delivery business giving us the leverage to continue to drive sales. We had also ridden on the opportunity to

## Chairman's Statement

donate money and food delivery to support the Wuhan medical teams to show appreciation for their effort and establish goodwill for the Company. Despite the pandemic, the Group continued to follow our expansion foot prints to expand during 2020, we have opened 91 Xiabuxiabu restaurants and 38 Coucou restaurants and will continue to roll out the expansion plans into 2021.

While we continue to focus our efforts to expand our market penetration, we also align our restaurants branding strategy to ensure our brand is successfully targeted to the right customers, in the second half of 2020, we have successfully launched several branding campaigns in Shanghai, Shenzhen, Tianjin, where we showcased our new brand image and new restaurants. We continued to explore ways to improvise the dining experience at Xiabuxiabu restaurants.

Another key growth driver of the Group was from Coucou. In 2020, Coucou business had grown significantly and continued to be a strong growth engine for the Group. Its upscale operating model featuring a unique dining environment with exquisite ingredients, Taiwanese service and the tea house had made a name for itself and became a well-liked brand. In 2020, we have successfully expanded the footprint of Coucou to Chengdu, Wenzhou, Zhuhai, Shantou, Xiamen and Hong Kong and the total number of restaurants increased to 140 restaurants towards the end of 2020. The sales contributed by Coucou from group level in 2020 had increased from 20.0% in 2019 to 31.0%. In 2021, we will continue to follow our expansion plan and roll out Coucou brand to more cities within China as well as foreign opportunities abroad to expand the brand internationally.

Our condiment business increased significantly in 2020 due to the pandemic and many people had to quarantine at home. Our condiments products which allows people to cook a tasty meal even at home had ridden on this opportunity to take a leap. We have also expanded our sales channel into Huadong and Huanan district where sales contributed from online sales had grown as we deployed more online sales channels. As a result, the condiments sales increased from 1.5% in 2019 to 2.7% in 2020. In 2021, we will continue to roll out more products and continue to expand the online and offline sales channel to expand the brand and product penetration into more new areas.

Delivery business had also taken a strong growth in 2020 as a result of the pandemic outbreak when people had to stay in-door. Delivery became a solution to satisfy people's need of dining. In addition, people tend to take advantage of the convenience of mobile device, which also led to the strong growth in the delivery business. Through continual product development, increased interaction with customers and promotion via small program, in 2020 the sales from delivery increased by 21% and the number of orders increased by 15% versus 2019. Going forward we will continue to introduce new products, further develop the small programs to reach out to a mass number of customers and look for improvisations to improve the delivery packaging to better present our products to capture bigger market share

The Group had achieved a great deal in 2020 setting the stage for a fruitful year ahead. We believe 2021 will remain challenging as the pandemic is still lingering around. However, with the vaccine starting to come to the market, we believe we are very close to a recovery and things will be turning around. I would like to take this opportunity to show my utmost appreciation to the management team, the employees for their continued efforts to do their utmost to strive for the success of the Company. I would also like to take this opportunity to thank the board for the vote of confidence and their continued support to help ensure the best corporate governance is being upheld at all times. I am proud to work with you all to overcome the forthcoming challenges in 2021.

Ho Kuang-Chi Chairman



### **OVERVIEW**

In 2020, the Group opened 91 Xiabuxiabu restaurants and 38 Coucou restaurants.

As of 31 December 2020, the Group owned and operated 1,061 Xiabuxiabu restaurants in 130 cities over 24 provinces and autonomous regions and in three



5,455.2 million

centrally administered municipalities in China, namely Beijing, Tianjin and Shanghai.

The Group also owned and operated 140 Coucou restaurants in 30 cities over 18 provinces, in three centrally administered municipalities, namely Beijing, Tianjin, Shanghai and in Hong Kong.

The Group's revenue decreased by 9.5% from RMB6,030.2 million in 2019 to RMB5,455.2 million in 2020 and the Group's adjusted net profit decreased by 67.1% from RMB396.4 million in 2019 to RMB130.6 million in 2020. Such decreases were primarily due to the outbreak of Covid-19 (the "Pandemic"). Following the development of the Pandemic, the central government and local governments in China implemented control measures and restrictions on consumer establishments since January 2020, which greatly affected the Group's business. In order to comply with the governmental

measures and to ensure the safety of its staff and customers, the Group gradually suspended a majority of its restaurant operations since 23 January 2020. As the outbreak has been generally contained and eased in most parts of China since March 2020, the Group started to gradually reopen many of these temporarily closed restaurants and the Group's business has been recovering at a fast pace.



#### **INDUSTRY REVIEW**

In 2020, the growth of China's domestic economy slowed down amid the Pandemic, which led to the increasing uncertainty in the domestic and external environment. On the other hand, domestic structural readjustment, favorable government policies, transformation and upgrading continued to be the backbone to maintain the growth of the economy. China recorded a GDP growth of 2.3% in 2020, and the actual per capita disposable income of urban and rural areas grew by 2.1% in 2020. In addition, consumer price index rose by 2.5% in 2020. Service consumption has also accelerated together with consumer's growing demand for services with higher quality and efficiency. During 2020, the Pandemic also caused the consumers to change their spending behaviors to pay more attention to the cleanliness of dining environment, food safety and whether sufficient pandemic control measures have been implemented at the restaurants. In the meantime, consumers' awareness of the benefits of not sharing food and the new "clean



Number of restaurants

1,201







62.3 126.6

Xiabuxiabu

Coucou

plate" campaign will also likely change their consumption behavior in the future. The Group will continue to focus on these areas to safeguard the healthiness of its customers. In addition, the consumption scene is getting more diverse where take-out and home cook are becoming more popular. Although the Company believes dine-in is still the main stream, the Company has also prepared for the other possibilities. Therefore, while the Company is focused on its core business, the Company has also laid out plans and strategies to cover these diverse dining options, such as the launch of the fresh ingredient delivery, hotpot delivery and the strategical launch the afternoon tea sessions with tea and snacks.

#### **OVERALL BUSINESS AND FINANCIAL PERFORMANCE**

### The Group's restaurant network

In 2020, the Group opened a total of 129 new restaurants, including 91 Xiabuxiabu restaurants and 38 Coucou restaurants. In addition, the Group closed a total of 52 Xiabuxiabu restaurants in 2020 due to various commercial reasons, including the impact of the Pandemic. In aggregate, the Group's restaurants in operation increased by 77 in 2020.



## Geographical breakdown of the Group's Xiabuxiabu restaurants

The table below sets forth the breakdown of the Group's system-wide Xiabuxiabu restaurants by different tiers of cities as of the dates indicated:

	As of 31 December					
	<b>2020</b> 2019					
	#	#	%			
Tier 1 cities <sup>(1)</sup>	376	35.4	375	36.7		
Tier 2 cities <sup>(2)</sup>	431	40.6	412	40.3		
Tier 3 cities and below <sup>(3)</sup>	254	24.0	235	23.0		
Total	1,061	100.0	1,022	100.0		

- (1) Beijing, Shanghai, Guangzhou and Shenzhen.
- Except for the tier 1 cities mentioned above, all centrally administered municipalities and most provincial capitals, plus Baoding, Changzhou, Dalian, Langfang, Nantong, Ningbo, Qingdao, Suzhou, Wuxi, Xuzhou and Yantai.
- (3) All cities except for tier 1 cities and tier 2 cities mentioned in (1) and (2) above.

The table below sets forth the breakdown of the Group's system-wide Coucou restaurants by different tiers of cities as of the dates indicated:

	As of 31 December					
	<b>2020</b> 2019					
	#	# % #		%		
Tier 1 cities <sup>(1)</sup>	60	42.9	49	48.0		
Tier 2 cities <sup>(2)</sup>	75	53.6	49	48.0		
Tier 3 cities <sup>(3)</sup>	1	0.7	1	1.0		
Outside mainland China(4)	4	2.8	3	3.0		
Total	140	100.0	102	100.0		

- (1) Beijing, Shanghai, Guangzhou, Shenzhen.
- (2) Except for the tier 1 cities mentioned above, all centrally administered municipalities and most provincial capitals, plus Changzhou, Dalian, Dongguan, Foshan, Nantong, Ningbo, Xiamen, Suzhou, Wenzhou, Wuxi and Zhuhai.
- (3) Yangzhou.
- (4) Hong Kong SAR.

## Key operational information for the Group's Xiabuxiabu restaurants

Set forth below are certain key performance indicators of the Group's Xiabuxiabu restaurants for the period indicated:

	For the year ended 31 December			
	2020	2019		
Net revenue (in RMB thousands)				
Tier 1 cities	1,523,957	2,254,831		
Tier 2 cities	1,222,284	1,598,464		
Tier 3 cities and below	713,717	817,583		
Total	3,459,958	4,670,878		
Average spending price per customer (RMB) <sup>(1)</sup>	c= 2	F7.6		
Tier 1 cities	65.2	57.6		
Tier 2 cities	60.3	54.1		
Tier 3 cities and below	60.1	54.9		
Total	62.3	55.8		
Seat turnover rate (X)(2)				
Tier 1 cities	2.7	3.3		
Tier 2 cities	2.1	2.3		
Tier 3 cities and below	2.0	2.0		
Total	2.3	2.6		

- (1) Calculated by dividing revenue generated from sales of Xiabuxiabu restaurants for the year by total customer traffic of Xiabuxiabu restaurants for the year.
- (2) Calculated by dividing total customer traffic by total restaurant operation days and average seat count of Xiabuxiabu restaurants during the year, for the counter part; calculated by dividing total customer traffic by total restaurant operation days and average table count of Xiabuxiabu restaurants during the year, for the table part.

In 2020, revenue contribution from Xiabuxiabu restaurants continued to be the main source of revenue of the Group, and contributed around 64.2% as a percentage of the Group's total revenue. Xiabuxiabu's business had been severely affected by the Pandemic, as historically a majority of its restaurants were located in Northern China, especially in Beijing, Tianjin and Hebei, which was significantly affected by the Pandemic. As the government implemented social distancing and restaurant suspension measures to contain the Pandemic, there were fewer customer dinning out at restaurants. In the meantime, the Group fully utilized delivery channel to deliver fresh ingredients and hotpot to generate sales and took advantage of the influence of social media and e-commerce platforms to create a multi-channel platform for future development. After the Pandemic was generally contained in the second half of the year, sales started to gradually recover. The revenue from Xiabuxiabu restaurants decreased by 25.9% from RMB4,670.9 million in 2019 to RMB3,460.0 million in 2020. The seat turnover rate of Xiabuxiabu restaurants decreased from 2.6x in 2019 to 1.8x in the first six months of 2020, and increased to 2.3x in 2020. On the other hand, the average spending per customer increased from RMB55.8 in 2019 to RMB62.3 in 2020, primarily due to the Group's continuous effort to improve product mix, regularly roll out new products and increase in the sales of delivery and new products.

The table below sets forth same-store sales of Group's Xiabuxiabu restaurants for the years indicated:

	For	For the year ended 31 December						
	2020	2019	2019	2018				
Number of same-store*								
Tier 1 cities	347		299					
Tier 2 cities	374		391					
Tier 3 cities and below	209		119					
Total	930	<b>930</b> 809						
Same-store sales (in RMB million)								
Tier 1 cities	1,255.9	1,750.0	1,976.6	2,007.7				
Tier 2 cities	908.5	1,156.7	1,066.5	1,082.8				
Tier 3 cities and below	494.0	587.3	533.0	534.9				
Total	2,658.4	3,494.0	3,576.1	3,625.4				
Same-store sales growth (%) Tier 1 cities	(20.2)		/1 F\					
Tier 2 cities	(28.2) (1.5)							
Tier 3 cities and below	(21.5) (15.9)		(1.5) (0.4)					
	(1010)							
Total	(23.9)		(1.4)					

Including restaurants that commenced operations prior to the beginning of the periods under comparison and opened for the same number of days in both 2019 and 2020.

## Key operational information for the Group's Coucou restaurants

Set forth below are certain key performance indicators of the Group's Coucou restaurants for the period indicated:

	For the yea 31 Decer	
	2020	2019
Net Revenue (in RMB thousands)		
Tier 1 cities	818,494	676,796
Tier 2 cities	795,940	511,295
Tier 3 cities	7,027	1,260
Outside mainland China <sup>(3)</sup>	66,342	10,765
Total	1,687,803	1,200,116
Account of the control of the contro		
Average spending per customer (RMB) <sup>(1)</sup> Tier 1 cities	128.8	133.6
Tier 2 cities	120.0	127.8
Tier 3 cities	107.6	127.8
Outside mainland China <sup>(3)</sup>	177.7	221.9
Total	126.6	131.5
	12010	.55
Table turnover rate (X) <sup>(2)</sup>		
Tier 1 cities	2.6	3.1
Tier 2 cities	2.4	2.7
Tier 3 cities	1.5	3.2
Outside mainland China <sup>(3)</sup>	2.4	2.8
Total	2.5	2.9

- (1) Calculated by dividing revenue generated from sales of Coucou restaurants for the year by total customer traffic of Coucou restaurants for the year.
- (2) For the dine-in part, this is calculated by dividing total sales number by total restaurant operation days and average table count of Coucou restaurants during the year. For the delivery part, in consideration of the business model of Coucou, the Group modified the definition of table turnover rate in order to better present the delivery sales. By the modified definition, the delivery sales that equals to the average dine-in customer spending is regarded as one dine-in customer. In line with this definition, table turnover rate is 1.9x for the six months ended 30 June 2020 and 3.0x for the six months ended 30 June 2019.
- (3) Hong Kong SAR.

In 2020, table turnover rate of Coucou restaurants decreased from 2.9x in 2019 to 2.5x in 2020, primarily due to the impact of the Pandemic. On the other hand, average spending per customer of Coucou restaurants decreased from RMB131.5 in 2019 to RMB126.6 in 2020. Such decrease was primarily driven by the increase of sales promotion during the epidemic.

The table below sets forth same-store sales of Group's Coucou restaurants for the years indicated:

	For the year ended 31 December							
	2020	2019	2019	2018				
Number of same-store*								
Tier 1 cities	46		29					
Tier 2 cities	46		18					
Outside mainland China	1		-					
Total	<b>93</b> 47							
Company and a Company william								
Same-store sales (in RMB million)	F46.2	642.4	261 5	246.2				
Tier 1 cities	516.3	612.1	361.5	346.2				
Tier 2 cities Outside mainland China	444.6 3.0	449.8 3.5	211.3	176.9				
Outside mainiand China	5.0	5.5	_					
Total	963.9	1,065.4	572.8	523.1				
Same-store sales growth (%)								
Tier 1 cities	(15.7)		4.4					
Tier 2 cities	(1.2)		19.5					
Outside mainland China	(14.4)		-					
Total	(9.5)		9.5					

<sup>\*</sup> Including restaurants that commenced operations prior to the beginning of the periods under comparison and opened for the same number of days in both 2019 and 2020.

#### **OUTLOOK FOR 2021**

#### **Business Outlook**

In 2020, the Pandemic had affected the world. China had enforced strict Pandemic control and was the first to recover from the haze of the Pandemic. The Group expect the arrival of vaccination in 2021 and the effective response to the Pandemic and will reduce the impact of the Pandemic on its business in 2021 as compared to 2020. In the 14th Five-Year Plan, the Chinese government proposed a future domestic and international dual-circulation strategy, showing strong will to control housing prices to reduce the household debt, using domestic demand as the core driving force for driving consumption. The Group firmly believes that the Group's chain strategy will ensure the quality and safety of food. The future of catering industry will focus on the leaders of the industry. These industry leaders will continue to innovate and will shape the development of the catering industry. The diversified platforms of the Company will form a synergy effect and help the Group's overall business to bloom vigorously.

Going into 2021, the Group will continue to implement the following strategies:

## Expansion strategy

In order to maintain market share in this competitive market, the Group must maintain its pace of expansion, at the same time overcome the problem of focusing on opening numbers in the past, resulting in problem afterwards by ensuring that it opens quality new restaurants. The Group started to adjust its expansion plans in 2019, and set forth a higher standard when choosing new opening locations, using big data and optimize the incentive system to motivate its development team. In 2021, the Group will continue to implement the same strategy, and focus more on rental negotiations and use big data to help evaluate the new locations to enhance the efficiencies of these new openings. At the same time, the Group plans to continue to increase the sales per unit area and shorten the investment payback period of these restaurants. After certain adjustments, Xiabuxiabu had reestablished the core competitiveness

of its brand, historically Xiabuxiabu restaurants are primarily located in the North, resulting in an unbalanced operational layout, in 2021 will focus openings in Eastern and Southern part of China, and have fully pinned down the commercial real estate deployment plan. In the next three years, Eastern China and Southern China will be the core areas for Xiabuxiabu's future expansion, including the output of the operating personnel to support the aggressive development in these regions. Coucou which has built a name on the foundations from the tier 1 cities, will use its branding power to penetrate into tier 2 and 3 cities.

### Branding strategy

The Group has redesigned its branding strategy to focus on certain target customer base, focusing on the Millennials and Generation Z who are the major groups of consumers nowadays. The Group strives to understand their preferences and spending habits in order to deploy appropriate and effective branding, marketing and promotional strategies to attractive these target customers. Redesign Xiabuxiabu's logo represent a more upscale, fashionable and comfortable image to connect the brand with the younger customers. In the past, Xiabuxiabu restaurants had been focused on bringing the best products to customers, and relied more on word-of-mouth marketing to promote the Xiabuxiabu brand. As time changes, consumers started to value brand image and marketing of restaurants, and the Group sees the need to put more efforts into promotion of the Xiabuxiabu brand. The Group plans to utilize both online and offline channels to enhance Xiabuxiabu's exposures through marketing on WeChat, TikTok and collaboration with key opinion leaders ("KOLs"). The



Group will continue to reinvigorate the Xiabuxiabu brand to increase customer loyalty and to live up to the motto of "great taste, good fun and good look". The Group confidence that this will be a successful campaign to get the new brand image thru to its customers.

In 2021, Coucou will continue to strengthen its brand power and target the "new middle class". It also plans to design menu items and create pricing and promotional strategies based on the consumption habits and dietary preferences of consumers in different cities to create successful marketing and promotional campaign, and in turn building a stronger brand image and reputation.

#### Product strategy

The Group will continue to take advantage of its strong supply chain network in different regions, adding in products of different price range, to offer products that can satisfy various needs of consumers, especially consumers of the younger generation. With a total of over 1,000 Xiabuxiabu and Coucou restaurants, the Group is expected to continue to benefit from the economies of scale of its nationwide restaurant network. In 2021, the Group plans to introduce more set meals to target consumers of younger generation. The Group will also continue offering its "niche products" and "core products", such as beef and lamb. The Group will strengthen the upstream supply chain and its ability to continue offering premium products, such as the Ximeng lamb, which has become the unique signature product of Xiabuxiabu. In addition, the Group



will continue to launch "supplementary products" to expand its product offerings to appeal to consumers of young generation. For example, Xiabuxiabu launched a hotpot base with rattan pepper fish flavor and shrimp cheese ball in 2020. Xiabuxiabu restaurants also rolled out "seasonal products", such as fish and shrimp products to satisfy the different needs of its customers. The Group also plans to offer products of different price range in different regions. Through continuous improvement of its product mix, the Group expects to increase its gross profit. The Group will continue to introduce "star products", such as cheese shrimp paste, to refresh customers' dining experience and increase their desire to spend at the restaurants. The Group will also continue to provide diversified menu offerings and focus on maintaining the vitality of the brand as well as ensuring the quality of food and cost efficiency. In addition, the Group will also take steps to further develop delivery products to ensure better synergy with dine-in business. The new popular soup base with meat launched by Coucou, such as fish maw chicken soup, Taiwanese spicy soup and pork belly chicken soup have become signature products of Coucou and were very well received by customers. Going forward, the Group will continue to combine different dietary preferences of different regions and local dining culture of lower tier cities to develop nutritious signature products that are healthy, aesthetically pleasing and delicious. Last but not least, the Group plans to strengthen its supply chain to ensure the quality and competitiveness of its products.

#### Xiabuxiabu New model strategy

While the Group is focusing on attracting people of younger generation, it went further to explore the core



competitiveness and value of promoting individual pots. The Group believes individual pot is more than dining alone, it is a form of self-expression and a statement self-identity. Customers can enjoy their favorite soup base while sharing the ingredients with others in a gathering, which is highly in line with the current popular culture of respecting people's individuality.

In order to convey such message, the Group has launched the new "Light Pot" model in its restaurants in the second half of 2020. This model features a simple, individualistic model with young and modern elements. With the new design of staff uniform, utensils and table settings, customers will enjoy a more coherent and elevated dining experience. The Group has also started to provide appetizers before the main course to offer customers a more well-rounded dining experience.

The Group understands that good ambience is critical to creating a pleasant dining experience and is in the process of testing different design models. For example, the Group introduced all-day dining concept to one of its new restaurants in Beijing by adjusting the lighting at the restaurant throughout different times of the day to enhance customers' dining experience. The Group expects such new approach will attract different groups of customers to come to its restaurants during different times of the days, and will ultimately extend its restaurant operating hours and increase its operational efficiency.

In addition to upgrading the hardware of the restaurants, the Group has also started to optimize its restaurant menus and introduced more set meals. Xiabuxiabu has long been known for providing premium quality ingredients to customers. In 2020, the Group provides more new set meals throughout the day, giving customers a better selection and better sense of value, allowing customers to enjoy the tasty set meals with premium ingredients. Such strategy enabled the Group to increase the operational efficiency of its restaurant kitchens and reduce customers' waiting time, and in turn increase the seat turnover rate. In the meantime, the Group continues to improve its membership program. As a result of the Group's effort, its members increased by approximately

30% from 9 million in 2019 to over 12 million in 2020. The Group has also encouraged customers to top up to enjoy the benefits of being a member. In 2020, the total top up value increased by 70% as compared to 2019. The Group believes that the value-for-money pricing of its set meals combined with its membership program will continue to improve customer loyalty.

#### Talent development strategy

Stable supply of talented restaurant staff is key to support the Group's restaurants operations and continuous expansion. Therefore, in addition to using training and competitive mechanism to ensure stable of talents, the Group also continues to evaluate all the members of the restaurant staff regularly. These assessments not only include past performance, but also involves external interviews by third parties. In addition, the Group also adopts the mentorship program where the experienced operations directors help to train up the new recruits to develop their operational mentality and flexibility. The Group believes that the above mentioned measures along with the new incentive and reward mechanism will help to uplift the staff morale, thereby ensure stable supply of talents throughout its expansion process. The Group will also continue to refine the incentive mechanism to improve the retention and competitiveness of its core team members.

#### Digitalization strategy

In the "new catering" era, the integration of online and offline operations has become a new trend. With the mobile internet penetrating into the lives of consumers and the millennials becoming the main consumers of the catering industry, the demand for online ordering and



mobile payment has been growing steadily. In response to the trend, the Group takes advantage of online and offline integration to enhance consumer experience and further digitize dining experience in its restaurants.

### Marketing strategy

The Group will continue to enhance its brand image by launching a series of online and offline marketing campaigns to enhance its brand awareness. The Group's customer relationship management focuses on marketing activities to further enhance customer loyalty. The Group also plans to mobilize its huge customer traffic, and to take advantage of its large customer base and work with well-known brands to launch joint promotion programs. In 2020, the Group launched a "Top Up" promotion to promote customer loyalty, and promote repeat spending by members to generate more turnover.

#### Retail strategy

The Group launched condiment products under the Xiabuxiabu brand in 2016. In recent years, consumers in China are placing increasing emphasis on food safety, quality, healthiness, flavor and tastes of high-end sauce and condiments products. In view of the strong potential market opportunity for these condiment products, the Company, through the establishment of its non-wholly owned subsidiary, Xiabuxiabu (China) Food Co. Ltd. (呷哺呷哺(中國)食品有限公司), is venturing into the condiment product business, which supplements and complements the Group's principal catering service business and will further strengthen the brand of the Group. Sales of condiments business increased by 65.0% from RMB89.6 million in 2019 to RMB147.8 million in 2020, as the Group continued to expand sales channels and launch new products.

The following table is a summary of the Group's consolidated statement of profit or loss and other comprehensive income with line items in absolute amounts and as percentages of the Group's total revenue for the years indicated, together with the change (expressed in percentages) from 2019 to 2020:

	Year	Year ended 31 December			
	2020		2019		on-year change
	RMB'000	%	RMB'000	%	%
Consolidated Castemant of Bushit on Loss and					
Consolidated Statement of Profit or Loss and Other Comprehensive Income					
Revenue	5,455,246	100.0	6,030,167	100.0	(9.5)
Other income	170,732	3.1	53,558	0.9	218.8
Raw materials and consumables used	(2,130,169)	(39.0)	(2,225,055)	(36.9)	(4.3)
Staff costs	(1,478,146)	(27.1)	(1,544,349)	(25.6)	(4.3)
Property rentals and related expenses	(219,593)	(4.0)	(253,818)	(4.2)	(13.5)
Utilities expenses	(190,277)	(3.5)	(212,193)	(3.5)	(10.3)
Depreciation and amortization	(1,006,161)	(18.4)	(839,386)	(13.9)	19.9
Other expenses	(382,490)	(7.0)	(405,367)	(6.7)	(5.6)
Other gains and losses	(53,655)	(1.0)	(5,519)	(0.1)	872.2
Finance costs	(98,310)	(1.8)	(94,845)	(1.6)	3.7
Profit before tax	67,177	1.2	503,193	8.3	(86.6)
Income tax expense	(55,692)	(1.0)	(212,555)	(3.5)	(73.8)
Profit for the year	11,485	0.2	290,638	4.8	(96.0)
Total comprehensive income for the year	11,485	0.2	290,638	4.8	(96.0)
Profit for the year attributable to:					
Owners of the Company	1,837	0.0	288,100	4.8	(99.4)
Non-controlling interest	9,648	0.2	2,538	(0.0)	280.1
	11,485	0.2	290,638	4.8	(96.0)
Table and the state of the stat					
Total comprehensive income attributable to:	4.027	0.0	200 100	4.0	(00.4)
Owners of the Company	1,837	0.0	288,100	4.8	(99.4)
Non-controlling interest	9,648	0.2	2,538	(0.0)	280.1
	11,485	0.2	290,638	4.8	(96.0)
Earnings per share					
— basic (RMB cents)	0.17		27.02		
— diluted (RMB cents)	0.17		26.78		
	0.17				

#### Revenue

The Group's revenue decreased by 9.5% from RMB6,030.2 million in 2019 to RMB5,455.2 million in 2020, of which Xiabuxiabu's revenue decreased by 25.9% from RMB4,727.0 million in 2019 to RMB3,501.5 million in 2020. The revenue generated by Coucou increased from RMB1.204.3 million in 2019 to RMB1.689.1 million in 2020. Condiments sales increased from RMB89.6 million in 2019 to RMB147.8 million in 2020. Restaurant sales had been affected by the Pandemic. Central government and various local governments implemented Pandemic control measures and crowd control in consumer establishments starting in January 2020. As a result the Group's business had been substantially impacted, especially Xiabuxiabu as over 40% of its operations are located in severely affected areas such as Hebei province, Beijing and Northeastern areas. As the Pandemic eased in the second half of 2020, Xiabuxiabu's restaurants recovered guickly and demonstrated a strong rebound.

#### Other income

The Group's other income increased by 218.8% from RMB53.6 million in 2019 to RMB170.7 million in 2020, primarily due to (i) value-added tax exemption related to the Pandemic; (ii) increase in the government subsidy the Group received from the local government to compensate for the Group's local business being impacted by the Pandemic; and (iii) increase in income from delivery business. There were no unfulfilled conditions in the year in which they were recognized.

### Raw materials and consumables used

The Group's raw materials and consumables decreased by 4.3% from RMB2,225.1 million in 2019 to RMB2,130.2 million in 2020 as there were a number of restaurants in the Group's network was affected due to restaurant operations being temporarily suspended due to the Pandemic. As a percentage of the Group's revenue, the Group's raw materials and consumables increased from 36.9% in 2019 to 39.0% in 2020 as the Group strategically consumed some of the ingredients that was stockpiled prior to the Pandemic and also due to the import restriction that caused the price of import meat to increase during the Pandemic.

#### Staff costs

The Group's staff costs decreased by 4.3% from RMB1,544.3 million in 2019 to RMB1,478.1 million in 2020, the number of the Group's employees remain steady at 31,373 as of 31 December 2019 and 31,371 as of 31 December 2020. As a percentage of the Group's revenue, the Group's staff costs increased from 25.6% in 2019 to 27.1% in 2020, primarily due to temporary closure of restaurants in several cities being locked down due to Pandemic. Although the Group had adapted the employee sharing working model with other companies, the decrease in sales resulted in higher staff cost as a percentage to sales than last year.

#### Property rentals and related expenses

The Group's property rentals and related expenses decreased by 13.5% from RMB253.8 million in 2019 to RMB219.6 million in 2020, mainly attributable to (i) its efforts in proactively negotiating with landlords to maximize the rent-free periods; and (ii) turnover rental decrease as a result of lower sales turnover. As a percentage of the Group's revenue, the Group's property rentals and related expenses decreased from 4.2% in 2019 to 4.0% in 2020.

#### Utilities expenses

The Group's utilities expenses decreased by 10.3% from RMB212.2 million in 2019 to RMB190.3 million in 2020 as the scale of the Group's operation had been affected by Pandemic. As a percentage of the Group's revenue, utilities expenses remained stable at 3.5% in 2020 as compared with 3.5% in 2019.

#### Depreciation and amortization

The Group's depreciation and amortization increased by 19.9% from RMB839.4 million in 2019 to RMB1,006.2 million in 2020, primarily as a result of business expansion which led to the opening of more new restaurants in 2020. Due to the Pandemic, sales decreased and as a result pushing up the depreciation and amortization as a percentage to revenue.

#### Other expenses

The Group's other expenses decreased by 5.6% from RMB405.4 million in 2019 to RMB382.5 million in 2020. As a percentage of the Group's revenue, the Group's other expenses increased from 6.7% in 2019 to 7.0% in 2020, such increase was primarily due to (i) an increase in advertising and other marketing expenses; and (ii) an increase in delivery expenses due to the expansion of delivery business during the Pandemic.

### Other gains and losses

The Group recorded other losses of RMB53.7 million in 2020, as compared to other losses of RMB5.5 million in 2019. Such increase was primarily due to increases in impairment loss on non-current assets and other receivables.

#### Finance costs

The Group recorded finance costs of RMB98.3 million in 2020, primarily due to the interest expense recognized as a result of the implementation of IFRS 16.

#### Profit before tax

As a result of the foregoing, the Group's profit before tax decreased by 86.6% from RMB503.2 million in 2019 to RMB67.2 million in 2020, and as a percentage of the Group's revenue, the Group's profit before tax decreased from 8.3% in 2019 to 1.2% in 2020.

Without taking into account the total expenses in connection with the Pre-IPO Share Incentive Plan and the RSU Scheme of RMB12.9 million (2019: RMB11.0 million), the Group's profit before tax would have decreased by 84.4% from RMB514.2 million in 2019 to RMB80.1 million in 2020, and decreased from 8.5% in 2019 to 1.5% in 2020 as a percentage of the Group's revenue.

#### Income tax expense

The Group's income tax expenses decreased by 73.8% from RMB212.6 million in 2019 to RMB55.7 million in 2020, primarily as a result of the decrease in the Group's taxable income.

### Profit for the year

As a result of the cumulative effect of the above factors, the Group's profit for the year attribute to owners of the Company decreased by 99.4% from RMB288.1 million in 2019 to RMB1.8 million in 2020.

Without taking into account the total expenses in connection with the Pre-IPO Share Incentive Plan and the RSU Scheme of RMB12.9 million and as a result of the change in IFRS 16 which led to a decrease in profit of RMB115.8 million in 2020, the Group's profit for the year attributable to owners of the Company would have decreased by 67.1% from RMB396.4 million in 2019 to RMB130.6 million in 2020, and decreased from 6.6% in 2019 to 2.4% in 2020 as a percentage of the Group's revenue. For further details, please refer to the section headed "Non-IFRS Measure — Adjusted net profit" below.

#### Non-IFRS Measure

### Adjusted net profit

To supplement the Group's consolidated financial statements which are presented in accordance with IFRS, the Group also uses adjusted net profit as an additional financial measure to evaluate the Group's financial performance without taking into account certain unusual and non-recurring items. Adjusted net profit is calculated by deducting expense related to equity-settled share-based expenses from the Group's staff costs and the impact in connection with the implementation of IFRS 16, including impact of depreciation of right-of-use assets, interest on lease liabilities and provisions and impairment loss on right-of-use assets. The table below sets forth the reconciliation of profit for the year to adjusted net profit:

	Year ended 3	Year ended 31 December			
	2020	2019			
	(In RMB th	nousands)			
Total profit for the year attributable to owners of the Company	1,837	288,100			
Equity-settled share-based expenses	12,884	10,980			
Impact of implementation of IFRS16	115,840	97,270			
Adjusted net profit <sup>(1)</sup>	130,561	396,350			

Adjusted net profit is an unaudited non-GAAP item. The Group uses such unaudited non-IFRS adjusted net profit as an additional financial measure to supplement the consolidated financial statements which are presented in accordance with IFRS and to evaluate the financial performance of the Group by eliminating the impact of certain items that the Group does not consider indicative of the performance of the business of the Group. Other companies in the industry the Group operates in may calculate this non-GAAP item differently than the Group does. This non-GAAP item is not a measure of operating performance or liquidity under IFRS and should not be considered as a substitute for, or superior to, profit before tax or cash flow from operating activities in accordance with IFRS. This non-GAAP item has limitation as an analytical tool, and should not be considered in isolation or as a substitute for analysis of the Group's results as reported under IFRS. The Group's presentation of this non-GAAP item should not be construed as an inference that the Group's future results will be unaffected by these items.

#### LIQUIDITY AND CAPITAL RESOURCES

In 2020, the Group financed its operations primarily through cash from the Group's operations and bank borrowings. The Group intends to finance its expansion and business operations by internal resources and through organic and sustainable growth.

#### Cash and cash equivalents

As of 31 December 2020, the Group had cash and cash equivalents of RMB1,097.3 million as compared with RMB785.2 million as of 31 December 2019, which primarily consisted of cash on hand and demand deposits and which were mainly denominated in Renminbi (as to 76.2%), U.S. dollars (as to 19.5%), Hong Kong dollars (as to 3.9%), and Singapore dollars (as to 0.4%).

In view of the Group's currency mix, the Group currently does not use any derivative contracts to hedge against the Group's exposure to currency risk. The Group's management manages the currency risk by closely monitoring the movement of the foreign currency rates and considering hedging significant foreign currency exposure should such need arise.

Net proceeds from the Company's initial public offering (the "Global Offering") (including the partial exercise of the over-allotment option on 9 January 2015), after deducting the underwriting commission and other estimated expenses in connection with the Global Offering which the Company received amounted to an aggregate of approximately HK\$1,043.5 million, comprising HK\$1,001.5 million raised from the Global Offering and HK\$42.0 million raised from the issue of shares pursuant to the partial exercise of the over-allotment option. Up to 31 December 2020, the Company had fully utilized the net proceeds from the Global Offering, (i) HK\$953.5 million of which had been utilized to open new and renovate old restaurants; (ii) HK\$60.9 million of which had been utilized to purchase the land use rights of two parcels of land in Beijing and Tianjin. These two properties are used for the construction of the second central kitchen of the Group and a logistics center to support the future growth of the Group's operations; and (iii) HK\$29.1 million of which had been utilized to provide for the Group's working capital and other general corporate purposes.

# Financial assets at fair value through profit or loss ("FVTPL")

As of 31 December 2020, the Group had financial assets at FVTPL amounted to RMB36.3 million in aggregate (31 December 2019: RMB71.3 million), which mainly represented derivative financial instruments. In August 2019, the Group acquired Xilin Gol League Yishun Halal Meat Co., Ltd. ("Yishun"), a lamb processing company, from two non-related individual third parties (the "Sellers") at a cash consideration of RMB96.1 million and assumed Yishun's liability of RMB19.0 million.

In addition, the Group and the Sellers separately entered into an arrangement by which the Sellers will deposit RMB60.0 million into an investment trust (the "Investment Trust") that is valid for three years, and instruct the trustee of the Investment Trust (the "Trustee"), without the Company's involvement, to purchase the Company's shares in the open market. Up to November 2019, the Trustee has used all the RMB60.0 million to purchase the Company's shares. The Trustee is prohibited to make any further purchase of the Company's shares once the Trustee sells any shares of the Company. Separately, the Company agreed to guarantee the Sellers an annual return of RMB2.4 million and compensate the Seller if the value of the Company's shares held by the Investment Trust is worth less than RMB60.0 million when the Investment Trust expires. The arrangement with the Sellers constitute a derivative which is based on the share price of the Company, and the fair value of the derivative as at 31 December 2020 was RMB36.3 million, which represented a gain and was recorded as a financial asset measured at FVTPL.

The Group believes such strategic acquisition enables the Group to further its farm-to-table initiatives and tighten its grip on the quality of lamb, a major ingredient for the Group and better control its cost.

The Group purchased additional short-term investment products with an aggregate principal amount of RMB570.0 million from 1 January 2021 up to the date of this annual report which remained outstanding as at the date of this annual report. None of these subscriptions, individually or collectively when aggregation is required constitute a disclosable transaction under Chapter 14 of the Listing Rules.

#### Indebtedness

As of 31 December 2020, the Group had short term bank borrowings of RMB20.0 million that were made in Renminbi at a fixed interest rate of 3.15% and are expected to mature within 1 year.

### Gearing ratio

As of 31 December 2020, the Group's gearing ratio was 0.9%. Gearing ratio was calculated by dividing bank and other borrowings by total equity as of the same date and multiply by 100%.

### Capital expenditures

The Group made payment for the capital expenditures of RMB404.6 million in 2020 for new restaurant opening, refurbishment of existing restaurants and purchase of new equipment. In 2019, the Group's capital expenditures was RMB727.0 million. The Group's capital expenditure in 2020 was funded primarily by net proceeds from Global Offering and cash generated from its operation. In 2020, the Group opened a total of 129 new restaurants. As of 31 December 2020, the Company did not have any charge over its assets.

## Contingent liabilities and guarantees

As of 31 December 2020, the Group did not have any significant unrecorded contingent liabilities, guarantees or any litigation against the Group. During the year ended 31 December 2020, the Group did not conduct any material investments, acquisitions or disposals. In addition, save for the expansion plans as disclosed in the sections headed "Business" and "Future Plans and Use of Proceeds" in the Prospectus, the Group has no specific plan for major investment or acquisition for major capital assets or other businesses in accordance with the Listing Rules. However, the Group will continue to identify new opportunities for business development.

#### **EMPLOYEE AND STAFF COSTS**

As of 31 December 2020, the Group had a total of 31,371 employees. In particular, 400 employees worked at the Group's food processing facilities, 3,249 were responsible for restaurant management, 26,551 were restaurant staff and 1,171 were administrative staff.

The Group offers competitive wages and other benefits to the Group's restaurant employees to manage employee attrition. The Group also offers discretionary performance bonus as further incentive to the Group's restaurant staff if a specific restaurant target is achieved. The Group's staff costs include all salaries and benefits payable to all the Group's employees and staff, including the Group's executive Directors, headquarters staff and food processing facilities staff.

For the year ended 31 December 2020, the total staff costs of the Group (including salaries, bonuses, social insurances, provident funds and share incentive schemes) amounted to RMB1,478.1 million, representing approximately 27.1% of the total revenue of the Group.

Pursuant to the Pre-IPO Share Incentive Plan, options to subscribe for an aggregate of 3,061,064 shares (representing approximately 0.28% of the total issued share capital of the Company as at the date of this annual report) granted by the Company under the Pre-IPO Share Incentive Plan remained outstanding as of 31 December 2020. The Company has also adopted the RSU Scheme which became effective upon the date of listing of the Company (the "Listing Date"). Computershare Hong Kong Trustees Limited has been appointed as the trustee for the administration of the RSU Scheme pursuant to the rules of the RSU Scheme (the "RSU Trustee"). During the year ended 31 December 2020, the Company has not buy back any shares from the market. The shares are held on trust for the benefit of the participants of the RSU Scheme (the "RSU Participants") pursuant to the rules of the RSU Scheme and the trust deed entered into between the Company and the RSU Trustee. Such shares will be used as awards for relevant RSU Participants upon the grant and vesting of restricted share units ("RSUs"). As of 31 December 2020, RSUs in respect of an aggregate

of 8,741,544 shares (representing approximately 0.81% of the total issued share capital of the Company as at the date of this annual report) granted by the Company under the RSU Scheme remained outstanding. Further details of the Pre-IPO Share Incentive Plan and the RSU Scheme, together with, among others, the details of the options granted under the Pre-IPO Share Incentive Plan and the RSUs granted under the RSU Scheme, will be set out in the section headed "Directors' Report" in the annual report.

# OTHER INFORMATION Impact of the Pandemic

Following the development of the Pandemic, central and local governments implemented control measures and restrictions on consumption areas which affected the Group's business greatly. In order to comply with the government measures and to ensure the safety of its staff and customers, since 23 January 2020, the Group gradually suspended majority of its restaurant operations. As the outbreak has been generally contained in China since March 2020, and the Pandemic situation eased the Group started to gradually reopen many of these closed restaurants, the Group's business has been recovering at a fast pace.

During the Pandemic, as there are uncertainties towards the future outlook, the Group adopted a cautious restaurant opening strategy, choosing locations only after the Group sees there's sufficient customer traffic to ensure the restaurants are able to generate normal profitability level as well as stable source of cash flow. In 2020, there was a huge change to business environment, the Group altered its strategy, for reasons such as: restaurants that are located at old commercial locations where sales dropped as a result of lower customer traffic; shopping mall underwent transformation or upgrade, the Group has also closed down some underperforming restaurants in order to maintain the overall profitability level of the Company;

- Took on a proactive approach to negotiate rental free concessions with owners and landlords in order to reduce the operating overheads of the Company;
- During the period where dine-in business was affected, the Group puts in additional efforts to promote delivery business, rolling out fresh ingredients and hotpot deliveries. In 2020, revenue generated from delivery business contributed RMB343.8 million, an increment of 22.0% verses RMB281.8 million in 2019;
- The Group started to share its work force with other enterprises during the Pandemic, which helped its staffs to gain additional income and helped to reduce the staffing cost bear by the Company;
- The Company had maintained a healthy cash flow position even during the Pandemic, as of 31 December 2020, the Company had bank balances and cash of RMB1,097.3 million. In order to ensure the Group was able to overcome uncertainties during the Pandemic, the Company obtained additional credit facilities from banks as well.

#### **DIVIDENDS**

On 27 August 2020, the Company declared a dividend of RMB0.028 per share with total dividends of RMB30.0 million for the six months ended 30 June 2020. The dividend was paid in October 2020.

The Board recommends the payment of a final dividend of RMB0.028 per share, amounting to approximately a total of RMB30.0 million for the year ended 31 December 2020 (the "2020 Final Dividend"). The 2020 Final Dividend is intended to be paid out of the Company's share premium account and is subject to the approval of the Company's shareholders at the forthcoming annual general meeting (the "AGM").").

# Biographies of the Directors and Senior Management

#### **DIRECTORS**

#### **Executive Directors**

Mr. Ho Kuang-Chi (賀光啓), aged 57, is the Chairman of the Board and an executive Director. He was appointed as our Director on 14 May 2008 and is primarily responsible for formulating the overall development strategies and business plans of our Group. Mr. Ho is also a director of each of the subsidiaries of our Group. Mr. Ho has over 20 years of experiences in the food and beverage industry. Mr. Ho founded our business in 1998 and continues to oversee the management of our operations and business. He established our first restaurant in Beijing in 1999 and has guided our operations and business in adhering to quality and innovation in our operations since our establishment. Mr. Ho was awarded the "Most Influential Entrepreneur of Food and Beverage Industry in China in 2015 (2015年度 中國餐飲最具影響力企業家)" and the "Most Influential Entrepreneur of Hotpot Industry in China in 2015 (2015 年度中國火鍋行業最具影響力企業家)" by China Cuisine Association (中國烹飪協會). Mr. Ho also serves as a director of the Eighth Session of the Board of Directors of Beijing Overseas Friendship Association and has been the Vice Chairman of the Beijing Association of Taiwanese-Invested Enterprises. Mr. Ho is the husband of Ms. Chen Su-Yin, our non-executive Director.

Ms. Zhao Yi (趙怡), aged 51, is our chief executive officer and an executive Director. She joined our Group on 12 November 2012 as our chief financial officer and was primarily responsible for the audit, accounting, financial management and IT related matters of our Group. Ms. Zhao has more than 20 years of experience in accounting, corporate finance and business management in multi-national companies, such as The East Asiatic Company (China) Limited, PepsiCo Food Co., Unilever Service Co., Ltd., Sony Ericsson Group and McDonald's, where she had taken up financial analysis, budgeting, auditing and management roles. Prior to joining our Group, the major roles and positions undertaken by Ms. Zhao include serving as the Commercial Manager of Unilever Service Co., Ltd. from October 2001 to October 2004, the chief operating officer of Sony Ericsson Mobile Communications (China) Co., Ltd. mainly responsible for

strategic planning and the establishment of operating system from June 2005 to February 2009 and the Financial Director of McDonald's in Northern China Region from June 2009 to October 2012. Ms. Zhao obtained a Master's degree in Business Administration in Business Management from Newport University of the United States in May 2003, and a Bachelor's degree in International Finance from China Institute of Finance (currently known as School of International Finance of the University of International Business and Economics) in July 1993.

#### Non-executive Directors

Ms. Chen Su-Yin (陳素英), aged 57, is a non-executive Director. She was appointed to our Board on 12 December 2012 and is primarily responsible for providing strategic advices and guidance on the business development of our Group. Ms. Chen is also a director of each of the subsidiaries of our Group. Ms. Chen has continued to provide guidance on the range and variety of foods offered and the enhancement of the tastes and flavors of our foods and the development of our dipping sauces and our hot and spicy soup base since our establishment. Our hot and spicy soup base was awarded "Beijing Specialty Cuisine" by Beijing Cuisine Association. Ms. Chen graduated from Taipei Ching-Chwan Commercial High School in June 1981. Ms. Chen is the wife of Mr. Ho Kuang-Chi.

Mr. Zhang Chi (張弛), aged 45, is a non-executive Director. He was appointed to our Board with effect from 23 August 2017 and is primarily responsible for providing strategic advice and guidance on the business development of our Group. Mr. Zhang is a Managing Director at General Atlantic and currently serves on the firm's Management Committee. Mr. Zhang joined General Atlantic in May 2016 and heads the firm's business in China. Mr. Zhang has served on the board of directors of various portfolio companies of General Atlantic. He currently serves on the boards of Quantum Bloom Company Ltd. and Quantum Bloom Group Ltd., Futu, NetEase Cloud Music, and Ocean Link. Mr. Zhang also serves on the Investment Committee of Ocean Voyage. He previously served on the boards of China Reading Limited, SouFun Holdings Limited, Yashili International

## Biographies of the Directors and Senior Management

Holdings Ltd., Plateno Group, Crystal Orange Hotel Group, Asia Medical, Today Inc., Little Golden Star Education Group Holdings Limited, Kaiyuan New Century Hotel Group and AnNeng Logistics Group. He also served as a board member for both the general partner and the management company of Carlyle Beijing Partner — RMB Fund. Prior to joining General Atlantic, Mr. Zhang was a Global Partner and Managing Director at The Carlyle Group, where he focused on investment opportunities in Asia from 2006 to 2016. Before joining Carlyle in 2006, Mr. Zhang was a Vice President of M&A at Credit Suisse, based in the firm's Hong Kong office. Prior to that, he was a Vice President in the Investment Banking Division at China International Capital Corporation Limited in Beijing. Mr. Zhang received an M.A. in economics from Shanghai University of Finance and Economics.

Ms. Li Jie (李潔), aged 40, was appointed as an alternate Director to Mr. Zhang Chi with effect from 30 June 2018. Ms. Li is currently an Operating Principal at General Atlantic as part of the firm's Resources Group and focuses on providing financial and analytical expertise to the portfolio companies in China. Prior to joining General Atlantic in 2018, Ms. Li was the Chief Financial Officer at Global Logistic Properties (GLP) in the Financial Services segment. Prior to that, she was the Chief Financial Officer of Yunmanman (YMM), a logistic platform start-up company. Ms. Li also has over 10 years financial due diligence experience with PricewaterhouseCoopers Transaction Services in China and Australia merger and acquisition markets. Ms. Li earned her bachelor degree in international journalism from the Shanghai International Studies University as well as a second degree in civil law from Fudan University in July 2002.

#### Independent Non-executive Directors

Ms. Hsieh Lily Hui-yun (謝慧雲), aged 66, is an independent non-executive Director. She was appointed to our Board on 28 November 2014. She has over 30 years of experience in the auditing and accounting in various industries, including food retailing, manufacturing and processing, public utilities and airlines. Ms. Hsieh joined YUM! China in 1996 and was the chief financial officer of YUM! China from 2000 to 2012. Before

joining YUM! China, she worked with Kraft Foods (Asia Pacific) Ltd., Pillsbury Canada and China Airlines. Ms. Hsieh served as an independent non-executive director ("INED") of Dongpeng Holdings Company Limited (former stock code: 3386) from November 2013 until it was delisted from the Main Board of the Stock Exchange in June 2016 and as a non-executive director of Little Sheep Group Limited (former stock code: 968) from November 2009 until it was delisted from the Main Board of the Stock Exchange in February 2012. Ms. Hsieh received a Master's degree in Business Administration from University of Toronto in June 1980 and the title of Certified Management Accountant (CMA) in July 1985.

Mr. Hon Ping Cho Terence (韓炳祖), aged 61, is an independent non-executive Director. He was appointed to our Board on 28 November 2014. Mr. Hon has over 30 years of experience in accounting, treasury and financial management. He is an INED of Jimu Group Limited (stock code: 8187) from December 2017, an independent non-executive director of 361 Degrees International Limited (stock code: 1361) from May 2019, an INED of Daphne International Holdings Limited (stock code: 210) from September 2019 and an INED of SinoMab Bioscience Limited (stock code: 3681) from October 2019. He served as the chief financial officer and the company secretary of DTXS Silk Road Investment Holdings Company Limited (a company listed on the Main Board of the Stock Exchange with stock code: 620) from December 2016 to September 2018. Mr. Hon was the Chief Financial Officer and the Company Secretary of Auto Italia Holdings Limited (a company listed on the Main Board of the Stock Exchange with stock code: 720) from June 2013 to March 2016. Prior to joining Auto Italia Holdings Limited, Mr. Hon was appointed to various senior financial positions in a number of companies listed on the Main Board of the Stock Exchange. From December 2010 to September 2012, he was the chief financial officer and a member of executive committee of China Dongxiang (Group) Co., Ltd. (stock code: 3818). From September 2008 to December 2010, Mr. Hon was the chief financial officer of K. Wah Construction Materials Limited, a subsidiary of Galaxy Entertainment Group Limited (stock code: 27).

## Biographies of the Directors and Senior Management

Mr. Hon served as the group finance director from March 2006 to February 2008 and as the group treasurer and general manager of the finance department from June 2001 to February 2006 of TOM Group Limited (stock code: 2383). From February 1996, he was the company secretary of Ng Fung Hong Limited, a company then listed on the Stock Exchange (former stock code: 318) until it was delisted from the Main Board of the Stock Exchange in June 2001. Prior to this, Mr. Hon worked with KPMG, an international accounting firm for more than seven years since 1985. He is a fellow member of the Association of Chartered Certified Accountants, a member of the Hong Kong Institute of Certified Public Accountants and a member of the Institute of Chartered Accountants in England and Wales. Mr. Hon obtained his Master's degree in Business Administration (Financial Services) from The Hong Kong Polytechnic University in August 2004.

Ms. Cheung Sze Man (張詩敏), aged 50, is an independent non-executive Director. She was appointed to our Board on November 2014. Ms. Cheung has accumulated audit experience in an international accounting firm and has substantial experiences in corporate finance, accounting and human resource management by holding senior positions in private and public listed companies. She has also served as directors of listed companies in Hong Kong. She was an executive director of China Ocean Shipbuilding Industry Group Limited (stock code: 651 and formerly known as Wonson International Holdings Ltd), a company listed on the Main Board of the Stock Exchange, from November 2006 to November 2007. She was an executive director of ITC Properties Group Limited (stock code: 199 and formerly known as Cheung Tai Hong), a company listed on the Main Board of the Stock Exchange, from May 2004 to May 2005. She also served as the independent non-executive director of 21 Holdings Limited (stock code: 1003 and currently known as Huanxi Media Group Limited), a company listed on the Main Board of the Stock Exchange, from November 2011 to April 2014. Ms. Cheung is a member of both the Hong Kong Institute of Certified Public Accountants and CPA Australia. Ms. Cheung graduated from the University of Auckland in New Zealand with a Bachelor of Commerce degree

and a Bachelor of Arts degree in May 1995. She also obtained a Master of Business Administration degree from the University of Bradford in the United Kingdom in July 2012.

## Senior Management

Ms. Yu Xiaofang (于小芳), aged 42, is our chief financial officer. She joined the Group as a financial manager on 30 March 2012 and has been serving as the Group's financial director since 2015 and in charge of the financial management of the Group. Ms. Yu has approximately 20 years of experience in accounting, corporate finance, market value management and business management in different types of companies in various industries. Prior to joining our Group, Ms. Yu worked at Coca-Cola China Industries Limited and focused on financial analysis, budgeting, auditing and management. Ms. Yu obtained a Bachelor's degree in Accounting from Kunming University of Science and Technology in 2002. Ms. Yu was certified by The Chartered Institute of Management Accountants in 2010 and qualified as a senior accountant in China in 2017.

The Board is pleased to present its report together with the audited consolidated financial statements of the Group, for the year ended 31 December 2020.

## **PRINCIPAL ACTIVITIES**

The Company is an investment holding company. The principal activities of the Group are the operation of fast casual restaurants and providing catering services in China. The principal activities and other particulars of the subsidiaries of the Company are set out in Note 39 to the consolidated financial statements.

#### **BUSINESS REVIEW**

In 2020, the Group opened 91 Xiabuxiabu restaurants and 38 Coucou restaurants. As of 31 December 2020, the Group owned and operated 1,061 Xiabuxiabu restaurants in 130 cities over 24 provinces and autonomous regions and in three centrally administered municipalities, namely Beijing, Tianjin and Shanghai, in China. The Group also owned and operated 140 Coucou restaurants in 30 cities over 18 provinces, in three centrally administered municipalities, namely Beijing, Tianjin and Shanghai and in Hong Kong.

## Performance of the Group's Restaurants

The Group's revenue decreased by 9.5% from RMB6,030.2 million in 2019 to RMB5,455.2 million in 2020 primarily due to the outbreak of Covid-19 (the "**Pandemic**"). As the outbreak had been generally contained in China since March 2020, the Group's business has been recovering at a fast pace. See "Business Review and Outlook — Key Operational Information for the Group's Restaurants" for further details on the performance of the Group's restaurants.

#### Relationship with Suppliers

The Group generally works with a relatively small number of suppliers for key food ingredients at a particular time so as to ensure proper accountability. Furthermore, the Group prefers to work with larger suppliers with whom we have developed long-standing relationships. On average, the Group has over five years of business dealings with its major suppliers.

### Relationship with Customers

As a restaurant chain, the Group has a large and diverse customer base. The Group's revenue derived from its five largest customers accounted for less than 30% of our total revenue for the year ended 31 December 2020.

### Relationship with Employees

Restaurant operations are highly service-oriented. Therefore the Group's success, to a considerable extent, depends upon its ability to attract, motivate and retain a sufficient number of qualified employees, including restaurant managers and staff. Employee attrition levels tend to be higher in the catering service industry than in other industries. The Group offers competitive wages, discretionary performance bonuses and other benefits to our restaurant employees to manage employee attrition. We have adopted a pre-IPO share incentive plan and restricted share unit scheme to attract, motivate and retain skilled and experience personnel. Details of the above schemes and emolument policy are set out in the sections headed "Pre-IPO Share Incentive Plan and Restricted Share Unit Scheme" and "Emolument Policy" in this Directors' Report.

#### **Environmental Policy**

In order to comply with the relevant environmental laws and regulations, the Group has undertaken wastewater and solid waste disposal and processing measures such as (i) installing proper wastewater treatment devices such as electric oil water separator as required by PRC laws and regulations to process wastewater at each of the Group's restaurants and food processing plants; (ii) daily collection of solid wastes for which the Group contracted qualified waste management companies to dispose of; and (iii) timely payment of wastewater processing fees to the relevant authorities. Discussions on the Group's environmental policies and performance during the financial year are set out in the Environmental, Social and Governance Report 2020 of the Company.

# Licenses, Regulatory Approvals and Compliance Record

The Group had complied with all relevant PRC laws and regulations in all material respects and have obtained all material licenses, approvals and permits from relevant regulatory authorities for all of its restaurants opened in

2020. During the financial year, there was no material breach of or non-compliance with the relevant PRC laws and regulations by the Group.

### Principal Risks and Uncertainties

Principal risks and uncertainties the Group faces include:

- uncertainty as to the opening and profitable operation of new restaurants;
- uncertainty as to the expansion into new geographical markets;
- uncertainty as to the performance of the Group's current restaurants:
- risks related to site selection for new restaurants;
- risks related to quality control and food safety;
- risks related to increasing food price, labor costs and commercial real estate rent; and
- uncertainty as to how Covid-19 will impact the restaurant operations.

#### Outlook for 2021

In 2021, the Group will continue its efforts to achieve its goal of becoming the leading operator of fast casual restaurant industry and maintaining its leading position as a hotpot restaurant chain operator in China. Discussions on the outlook for 2021 are set out in the section head "Business Review and Outlook — Outlook for 2021" in this annual report.

#### FINANCIAL STATEMENTS

The results of the Group for the year ended 31 December 2020 and the status of the Company's and the Group's financial affairs as at that date are set out in the financial statements on pages 67 to 72.

#### FINAL DIVIDEND

The Board recommends the payment of the 2020 Final Dividend of RMB0.028 per share for the year ended 31 December 2020 to be paid out of the Company's share premium account, which is subject to the approval of the Company's shareholders (the "Shareholders") at the AGM to be held on 28 May 2021. The 2020 Final Dividend will be declared in Renminbi and paid in Hong Kong dollars, the exchange rate of which will be calculated based on the rate of exchange as guoted to the Company by The Hongkong and Shanghai Banking Corporation Limited at its middle rate of exchange prevailing on 7 June 2021. The 2020 Final Dividend, if approved by the Shareholders at the AGM, will be paid on or about 18 June 2021 to those Shareholders whose names appear on the register of members of the Company on 7 June 2021.

#### **DIVIDEND POLICY**

Pursuant to the dividend policy adopted by the Company, distributions of dividends are determined at the discretion of the Board. In determining whether any distribution shall be made and the amount of dividends, the Board shall take into account the Company's results of operations, cash flows, financial condition, capital requirements, business plans and prospects and any other conditions which the Board deems relevant. Any declaration and payment as well as the amount of dividends will be subject to compliance with the Company's constitutional documents and companies law of the Cayman Islands.

The Company will evaluate its dividend policy and distributions made in any particular year in light of its financial position, the prevailing economic climate and expectations about the future macroeconomic environment and business performance.

#### **DISTRIBUTABLE RESERVES**

As at 31 December 2020, the Company's distributable reserves calculated under the Companies Law of the Cayman Islands comprise the share premium and retained earnings totaling approximately RMB336.8 million (2019: RMB422.9 million).

#### **RESERVES**

Changes to the reserves of the Group during the year ended 31 December 2020 are set out in the consolidated statements of changes in equity.

## PROPERTY, PLANT AND EQUIPMENT

Changes to the property, plant and equipment of the Group and the Company during the year are set out in Note 16 to the consolidated financial statements.

#### SHARE CAPITAL

Details of the Company's share capital are set out in Notes 34 to the consolidated financial statements.

#### **DONATION**

Donations made by the Group during the year ended 31 December 2020 amounted to RMB1.6 million (2019: RMB13,544).

## FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 4 of this annual report.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company and its subsidiaries did not purchase, sell or redeem any of the listed securities of the Company during the year ended 31 December 2020.

For details of the Shares purchased by the RSU Trustee for the purpose of the RSU Scheme during the year ended 31 December 2020, please refer to the section headed "Pre-IPO Share Incentive Plan and Restricted Share Unit Scheme — Restricted Share Unit Scheme" below and Note 35 to the consolidated financial statements.

# PRE-IPO SHARE INCENTIVE PLAN AND RESTRICTED SHARE UNIT SCHEME

#### Pre-IPO Share Incentive Plan

On 28 August 2009, a pre-IPO share incentive plan (the "**Pre-IPO Share Incentive Plan**") of the Company was approved and adopted by the then shareholder.

The purpose of the Pre-IPO Share Incentive Plan is to promote the success of our Company and the interests of our shareholders by providing a means through which our Company may grant equity-based incentives to attract, motivate, retain and reward certain officers, employees, directors, consultant or advisor who renders or has rendered bona fide services to the Company, and other eligible persons (the "Eligible Person") and to further link the interests of the grantees or recipients of the options ("Options") or share awards ("Share Awards", together with the Options, collectively referred to as the "Awards").

Each Award is evidenced by an award agreement, which shall contain the terms for such Award, as well as any other terms, provisions, or restrictions that may be imposed on the Award, and in the case of Options, any Shares subject to the Option, and in each case subject to the applicable provisions and limitations of the Pre-IPO Share Incentive Plan. The maximum number of Shares which may be issued and/or delivered pursuant to all Awards granted under the Pre-IPO Share Incentive Plan must not exceed 40,000,000 Shares (representing approximately 3.70% of the total issued Shares as at the date of this annual report).

As at 31 December 2020, Options to subscribe for an aggregate of 3,061,064 Shares (representing approximately 0.28% of the total issued Shares as at the date of this annual report) have been granted by the Company and are outstanding under the Pre-IPO Share Incentive Plan. No Share Award has been granted or agreed to be granted under the Pre-IPO Share Incentive Plan since the adoption of the plan.

An Eligible Person whom an Option is granted in accordance with the terms of the Pre-IPO Share Incentive Plan and the relevant award agreement (the "**Grantee**") is not required to pay for the grant of any Option under the Pre-IPO Share Incentive Plan.

No Grantee shall be entitled to any rights, interest or benefits attached to the underlying Shares of the Options granted under the Pre-IPO Share Incentive Plan unless and until the Option in respect of such Shares has been vested on him/her and exercised in accordance with the terms of the Pre-IPO Share Incentive Plan. There is no maximum entitlement for each Eligible Person under the rules of the Pre-IPO Share Incentive Plan although no Eligible Person under the rules of the Pre-IPO Share Incentive Plan has been granted Options exceeding 1.3% of the issued share capital of the Company.

An Option shall not be exercisable on any date unless such terms and conditions (including, without limitation, any performance criteria, passage of time or other factors or any combination thereof which the exercise of the Option shall be conditional) as set out in the relevant award agreement, if any, are satisfied and to the extent that the Option has vested.

The exercise price in respect of any Option granted under the Pre-IPO Share Incentive Plan is set forth in the relevant award agreement, and the exercise price of an Option shall be no less than the greatest of:

- (i) the par value of the Shares of the Company; and
- (ii) the value as reasonably determined by the administrator.

provided that no Shares newly-issued by the Company may be issued for less than the minimum lawful consideration for such Shares or for consideration other than that permitted by applicable law.

An Option, once exercisable and unless the administrator otherwise expressly provides, shall remain exercisable until the expiration or earlier termination of the Option. Each Option shall expire not more than ten years after its date of grant. No fewer than 1,000 Shares may be purchased on exercise of any Option at one time unless the number of Shares purchased is the total number of Shares at the time available for purchase under the Option.

All of the Options granted under the Pre-IPO Share Incentive Plan were granted in four different tranches on 31 August 2009, 17 May 2011, 24 December 2012 and 21 March 2014. As at 31 December 2020, there are altogether 12 Option holders including an executive Director and the chief executive officer of the Group and 11 other employees of the Group. Details of the Options granted under the Pre-IPO Share Incentive Plan and outstanding as at 31 December 2020 and details of the vesting period, exercise period and the exercise price are set out below:

Name of Option holder	Position held with the Group	Number of Shares represented by the Options at 1 January 2020	Date of grant	Exercise price (RMB)	Exercised during the year	Weighted average closing price of the Shares immediately before the dates on which the Options were exercised (HKD) <sup>(1)</sup>	Cancelled during the year	Lapsed during the year	Number of Shares represented by the Options at 31 December 2020
Directors									
Zhao Yi	Executive Director and Chief Executive Officer	1,627,890	21 March 2014 	2.78		_			1,627,890
		1,627,890	_				_	_	1,627,890
Senior management members of the Group	,								
11 other employees of		331,800	17 May 2011	1.79	324,600	15.22	_	_	7,200
the Group		474,447	24 December 2012	1.84	441,427	18.00	_	_	33,020
		3,728,806	21 March 2014	2.78	2,335,852	14.18			1,392,954
		4,535,053	_		3,101,879		_	_	1,433,174
Total		331,800	17 May 2011	1.79	324,600	15.22	_	_	7,200
		474,447	24 December 2012	1.84	441,427	18.00	_	_	33,020
		5,356,696	21 March 2014	2.78	2,335,852	14.18			3,020,844
		6,162,943			3,101,879		_	_	3,061,064

#### Note:

(1) As a result of the exercise of the Options under the Pre-IPO Share Incentive Plan during the year ended 31 December 2020, a total of 3,101,879 Shares had been issued in 2020 and the total funds received by the Company with respect to the exercise of such Options amounted to RMB7,886,928.

Details of movements in the Options under the Pre-IPO Share Incentive Plan are also set out in Note 35 to the consolidated financial statements.

The holders of the Options granted under the Pre-IPO Share Incentive Plan as referred to in the table above are not required to pay for the grant of any Option under the Pre-IPO Share Incentive Plan and the relevant award agreement.

Subject to the satisfactory performance of the Option holders, the Options granted to each of the Option holders shall be vested in accordance with vesting schedule as follows:

- as to 25% of the aggregate number of Shares underlying the Option on the date ending 12 months after the Listing Date;
- (ii) as to 25% of the aggregate number of Shares underlying the Option on the date ending 24 months after the Listing Date;
- (iii) as to 25% of the aggregate number of Shares underlying the Option on the date ending 36 months after the Listing Date; and
- (iv) as to the remaining 25% of the aggregate number of Shares underlying the Option on the date ending 48 months after the Listing Date.

Each Option granted under the Pre-IPO Share Incentive Plan has a ten-year exercise period.

No further Options have been granted under the Pre-IPO Share Incentive Plan after the Listing Date. Save as disclosed above, during the year ended 31 December 2020, no Options have been exercised by the holders, nor have any of the Options lapsed or been cancelled.

The Pre-IPO Share Incentive Plan has expired on the Listing Date but the provisions of the Pre-IPO Share Incentive Plan shall remain in full force and effect to the extent necessary to give effect to the exercise of any Options granted prior thereto. No further Awards will be granted under the Pre-IPO Share Incentive Plan after the Listing Date.

#### Restricted Share Unit Scheme

On 28 November 2014, a restricted share unit scheme (the "**RSU Scheme**") of the Company was approved and adopted by the then shareholders of the Company. Such plan became effective on the Listing Date.

The purpose of the RSU Scheme is to incentivize Directors (excluding independent non-executive Directors), senior management, officers and other selected personnel of the Group ("RSU Eligible Persons") for their contribution to the Group, to attract, motivate and retain skilled and experienced personnel to strive for the future development and expansion of the Group by providing them with the opportunity to own equity interests in the Company. The Board selects the RSU Eligible Persons to receive RSUs under the RSU Scheme at its discretion. There is no maximum entitlement for each RSU Eligible Person under the rules of the RSU Scheme.

The RSU Scheme will be valid and effective for a period of ten years, commencing from the Listing Date, being 17 December 2014 (unless it is terminated earlier in accordance with its terms) (the "RSU Scheme Period"). As at 31 December 2020, the remaining life of the RSU Scheme is approximately four years.

The maximum number of RSUs that may be granted under the RSU Scheme in aggregate (excluding RSUs that have lapsed or been cancelled in accordance with the rules of the RSU Scheme) must not exceed 42,174,566 Shares, being 4% of the total number of Shares in issue as at the Listing Date (the "RSU Scheme Limit") and approximately 3.9% of the total issued Shares of the Company as at the date of this annual report. The RSU Scheme Limit may be refreshed from time to time subject to prior approval from the Shareholders in general meeting, provided that the total number of Shares underlying the RSUs granted following the date of approval of the refreshed limit (the "New Approval Date") under the limit as refreshed from time to time must not exceed 4% of the number of Shares in issue as of the relevant New Approval Date. Shares underlying the RSUs previously granted under the RSU Scheme (including RSUs that have lapsed or been canceled in

accordance with the rules of the RSU Scheme) prior to such New Approval Date will not be counted for the purpose of calculating the limit as refreshed.

The Board may not grant any RSUs to any RSU Eligible Person in any of the following circumstances:

- the securities laws or regulations require that a prospectus or other offering documents be issued in respect of the grant of the RSUs or in respect of the RSU Scheme, unless the Board determines otherwise; or
- where granting the RSUs would result in a breach by the Company, its subsidiaries or any of their directors of any applicable securities laws, rules or regulations; or
- c) after inside information has come to the knowledge of the Company until such inside information has been announced as required under the Listing Rules. In particular, during the period commencing one month immediately preceding the earlier of:
  - the date of the meeting of the Board (as such date is first notified to the Stock Exchange in accordance with the Listing Rules) for the approval of the Company's results for any year, half-year, quarterly or any other interim period (whether or not required under the Listing Rules); and
  - 2) the deadline for the Company to publish an announcement of its results for any year or half-year under the Listing Rules, or quarterly or any other interim period (whether or not required under the Listing Rules), and ending on the date of the results announcement; or

d) where such grant of RSUs would result in breach of the limits set out in the rules of the RSU Scheme. Under such rules, the maximum number of RSUs that may be granted under the RSU Scheme in aggregate (excluding RSUs that have lapsed or been cancelled in accordance with the rules) must not exceed 4% of the total number of Shares in issue as at the Listing Date.

The Board can determine the vesting criteria and conditions, the vesting schedule, the exercise price of the RSUs (where applicable) and such other details as the Board considers necessary, and such criteria, conditions and details shall be stated in the letter granting such RSUs ("RSU Grant Letter"). Within a reasonable time after the vesting criteria, conditions and time schedule have been reached, fulfilled, satisfied or waived, the Board will send a vesting notice ("Vesting Notice") to each of the RSU Participants. The Vesting Notice will confirm the extent to which the vesting criteria, conditions and time schedule have been reached, fulfilled, satisfied or waived, and the number of Shares (and, if applicable, the cash or non-cash income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip distributions in respect of those Shares) involved.

The Board has the power to administer the RSU Scheme, including the power to construe and interpret the rules of the RSU Scheme and the terms of the RSUs granted under it. The Board may delegate the authority to administer the RSU Scheme to a committee of the Board. The Board may also appoint one or more independent third party contractors (including the RSU Trustee) to assist with the administration and vesting of RSUs granted pursuant to the RSU Scheme. The Company may (i) allot and issue Shares to the RSU Trustee to be held by the RSU Trustee and which will be used to satisfy the RSUs upon exercise and/or (ii) direct and procure the RSU Trustee to receive existing Shares from any Shareholder or purchase existing Shares (either on-market or offmarket) to satisfy the RSUs upon exercise.

The Company has appointed Computershare Hong Kong Trustees Limited as the RSU Trustee for the administration of the RSU Scheme pursuant to the rules of the RSU Scheme. During the year ended 31 December 2020, the Company has not buy any Shares from the market. The Shares are held on trust for the benefit of the RSU Participants pursuant to the RSU Scheme and the RSU Trust Deed. As of the date of this annual report, the 8,741,544 Shares, representing approximately 0.81% of the total issued Shares of the Company as of the date of this annual report, remained to be held by the RSU Trustee. Pursuant to the RSU Trust Deed, notwithstanding that the RSU Trustee is the legal registered holder of the Shares held upon trust pursuant to the RSU Scheme, the RSU Trustee shall refrain from exercising any voting rights attached to such Shares held by it under the trust.

RSUs held by a RSU Participant that are vested as evidenced by the Vesting Notice may be exercised (in whole or in part) by the RSU Participant serving an exercise notice in writing on the RSU Trustee and copied to the Company. Any exercise of RSUs must be in respect of a board lot of 500 Shares each or an integral multiple thereof (except where the number of RSUs which remains unexercised is less than one board lot). Upon receipt of an exercise notice, the Board may decide at its absolute discretion to:

(a) direct and procure the RSU Trustee to, within a reasonable time, transfer the Shares underlying the RSUs exercised (and, if applicable, the cash or non-cash income, dividends or distributions and/ or the sale proceeds of non-cash and non-scrip distributions in respect of those Shares) to the RSU Participant which the Company has allotted and issued to the RSU Trustee as fully paid up Shares or which the RSU Trustee has either acquired by purchasing existing Shares or by receiving existing Shares from any Shareholder, subject to the RSU Participant paying the exercise price (where applicable) and all tax, stamp duty, levies and charges applicable to such transfer to the RSU Trustee or as the RSU Trustee directs; or

(b) pay, or direct and procure the RSU Trustee to, within a reasonable time, pay, to the RSU Participant in cash an amount which represents the value of the Shares underlying the RSUs exercised on or about the date of exercise (and, if applicable, the cash or non-cash income, dividends or distributions and/or the sale proceeds of noncash and non-scrip distributions in respect of those Shares) less any exercise price (where applicable) and after deduction of any tax, levies, stamp duty and other charges applicable to the sale of any Shares to fund such payment and in relation thereto.

A RSU Participant does not have any contingent interest in any Shares or rights to any income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip distributions from any Shares underlying the RSUs unless and until such Shares are actually transferred to the RSU Participant. Any Shares transferred to a RSU Participant in respect of any RSUs will be subject to all the provisions of the articles of association of the Company and will rank pari passu with the fully paid Shares then in issue.

As of 31 December 2020, RSUs in respect of an aggregate of 8,741,544 Shares, representing approximately 0.81% of the total issued Shares of the Company as of the date of this annual report, remained outstanding. Details of the RSUs granted under the RSU Scheme and outstanding as of 31 December 2020 and details of the vesting period and the movements in RSUs during the year ended 31 December 2020 are set out below:

			Number of Shares				Number of Shares
			represented	Granted	Exercised	Cancelled	represented
		First vesting	by RSUs at 1	during	during	during	by RSUs at 31
Name of grantees of RSU	Date of grant	date	January 2020	the year	the year	the year	December 2020
Directors							
Ho Kuang-Chi	8 May 2017	1 April 2019	739,476	_	246,491	_	492,985
	14 December 2018	1 April 2020	527,689	_	131,922	_	395,767
	30 September 2020	1 April 2021	_	628,004	_	_	628,004
	30 September 2020	1 April 2022	_	1,610,700	_	_	1,610,700
Zhao Yi	17 November 2016	1 April 2018	370,582	_	185,291	_	185,291
	8 May 2017	1 April 2019	490,557	_	163,518	_	327,039
	14 December 2018	1 April 2020	302,459	_	75,614	_	226,845
	30 September 2020	1 April 2021	_	386,291	_	_	386,291
	30 September 2020	1 April 2022		1,295,484	_	_	1,295,484
Sub-total			2,430,763	3,920,479	802,836	_	5,548,406
Employees of the Group							
36 other employees	17 November 2016	1 April 2018	871,967	_	435,976	_	435,991
of the Group	8 May 2017	1 April 2019	1,155,871	_	385,284	5,902	764,685
	31 January 2018	1 April 2019	33,378	_	16,688	_	16,690
	14 December 2018	1 April 2020	170,833	_	42,704	7,827	120,302
	22 January 2019	1 April 2019	44,326	_	22,162	_	22,164
	30 September 2020	1 April 2021	_	332,412	_	_	332,412
	30 September 2020	1 April 2022		1,500,894			1,500,894
Sub-total			2,276,375	1,833,306	902,814	13,729	3,193,138
Total			4,707,138	5,753,785	1,705,650	13,729	8,741,544

Details of movements in the RSUs under the RSU Scheme are also set out in Note 35 to the consolidated financial statements.

The grantees of the RSUs under the RSU Scheme as referred to in the table above are not required to pay for the grant of any RSUs under the RSU Scheme and the relevant RSU Grant Letter.

Subject to the satisfactory performance of the grantees, the RSUs granted to each of the grantees shall be vested in accordance with the vesting schedule as follows:

- (i) as to 25% of the RSUs on the first vesting date;
- (ii) as to 25% of the RSUs on the first anniversary of the first vesting date;
- (iii) as to 25% of the RSUs on the second anniversary of the first vesting date; and
- (iv) as to the remaining 25% of the RSUs on the third anniversary of the first vesting date.

Each RSU granted under the RSU Scheme has a ten-year exercise period commencing from the date of grant.

#### THE SUBSIDIARY SHARE OPTION SCHEMES

On 25 May 2018, three subsidiary share option schemes (the "Subsidiary Share Option Schemes"), namely the share option scheme for each of the three wholly-owned PRC operating subsidiaries of the Company, namely Coucou Catering Management Co., Ltd. (湊湊餐飲管理有限公司) ("Coucou"), Xiabuxiabu Catering Management Co., Ltd. (呷哺呷哺餐飲管理有限公司) ("Xiabu Beijing") and Xiabuxiabu Catering Management (Shanghai) Co., Ltd. (呷哺呷哺餐飲管理(上海)有限公司) ("Xiabu Shanghai", together with Coucou and Xiabu Beijing, the "Operating Subsidiaries"), were approved and adopted by the shareholders of the Company at the extraordinary general meeting. The Subsidiary Share Option Schemes are on substantially similar terms and are designed to provide respective employees of each of the three Operating Subsidiaries with the opportunity to acquire proprietary interests in the relevant Operating Subsidiary, which will retain the grantees of such options and encourage them to work towards enhancing the value of the Operating Subsidiaries, and for the benefit of the Company as a whole. As at the date of this annual report, none of the Operating Subsidiaries has adopted any other share option scheme.

The equity interest to be issued upon the exercise of the options granted under the Subsidiary Share Option Schemes will be equity interest in the relevant Operating Subsidiary but not the shares of the Company. Under the terms of the Subsidiary Share Option Schemes, the exercise price of each option is to be determined by the respective board of the Operating Subsidiary based on its net asset value and registered capital, but shall not be less than the nominal value of a unit of equity interest in the respective Operating Subsidiary. Factors of consideration may include years of service, position, level of responsibilities, etc.

Under the Subsidiary Share Option Schemes, the Operating Subsidiaries shall, subject to the grantee having fulfilled the terms and conditions of the options (if any), redeem and cancel a particular option by paying the grantee in cash such amount as determined based on the formula stated in the relevant Subsidiary Share Option Scheme, or in the same number of shares of the Company which the grantee is entitled to purchase from secondary market utilizing the cash from the redemption and cancellation of option. The option to be granted under the Subsidiary Share Option Schemes shall have an exercise period of 10 years from the date of grant of the option, or on the date falling one month prior to the lodgement of an application with the relevant stock exchange for listing of the shares of the relevant Operating Subsidiary, whichever is earlier.

The total amount of equity interest which may be issued upon exercise of all options to be granted under each Subsidiary Share Option Scheme and all other share option schemes of the relevant Operating Subsidiary shall not exceed 4% of the equity interest in issue as at the approval date of the Subsidiary Share Option Scheme, subject to a refresher of such scheme mandate limit. The total options granted under a Subsidiary Share Option Scheme to a director, chief executive or substantial shareholder of any of the Operating Subsidiaries or of the Company or any of their respective associates (as such terms are defined in the Listing Rules) in any 12-month period shall not exceed 1% of the relevant class of securities of the relevant Operating Subsidiary in issue unless prior approval of the independent non-executive Directors is obtained. In addition, the total options granted under a Subsidiary Share Option Scheme to a substantial shareholder or an independent non-executive Director or any of their respective associates (as such term is defined in the Listing Rules) in any 12-month period shall not exceed 0.1% of the relevant class of securities of the relevant Operating Subsidiary in issue nor have an aggregate net asset value, assuming such options were exercised, based on the latest audited accounts of the Operating Subsidiary, in excess of HK\$5 million (or such other amount as may from time to time be specified by the Stock Exchange).

The Subsidiary Share Option Schemes shall be valid and effective for a period of five years from the date of adoption of the Subsidiary Share Option Schemes or upon listing of the relevant Operating Subsidiary. The remaining life of the Subsidiary Share Option Schemes is approximately two years and two months.

As of 31 December 2020, no option has been granted pursuant to any of the Subsidiary Share Option Schemes.

Further details of the principal terms of the Subsidiary Share Option Schemes are set out in the circular of the Company dated 7 May 2018.

#### **DIRECTORS**

The Directors of the Company during the year were:

#### **Directors**

Name	Position		
Mr. Ho Kuang-Chi	Chairman of the Board and Executive Director		
Ms. Zhao Yi	Chief Executive Officer and Executive Director		
Ms. Chen Su-Yin	Non-executive Director		
Mr. Zhang Chi	Non-executive Director		
Ms. Li Jie	Alternate Director to Mr. Zhang Chi		
Ms. Hsieh Lily Hui-yun	Independent Non-executive Director		
Mr. Hon Ping Cho Terence	Independent Non-executive Director		
Ms. Cheung Sze Man	Independent Non-executive Director		

In accordance with the article 84(1) of the articles of association of the Company, Mr. Ho Kuang-Chi, Ms. Chen Su-Yin and Mr. Zhang Chi shall retire by rotation at the AGM and they being eligible, offer themselves for re-election.

None of the Directors has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than under normal statutory obligations.

The biographical details of the Directors of the Company are set out in the section headed "Biographies of the Directors and Senior Management" in this annual report.

# DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS OF SIGNIFICANCE

Save as the related party transactions as disclosed in Note 38 to the consolidated financial statements and the connected transactions as disclosed in the section headed "Connected Transactions" in this Directors' Report, no transactions, arrangements or contracts of significance to which the Company or any of its subsidiaries was a party and in which a Director and/or any of its connected entity had a material interest, whether directly or indirectly, and no transaction, arrangement or contract of significance between the Company or any of its subsidiaries and the Company's controlling shareholders or any of their subsidiaries, subsisted at the end of the year or at any time during the year.

#### INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received annual confirmation of independence from all Independent Non-executive Directors in accordance with Rule 3.13 of the Listing Rules. The Board is of the view that all Independent Non-executive Directors are independent in accordance with the Listing Rules.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

#### (a) Interests of Directors and Chief Executive of the Company

As at 31 December 2020, the interests and short positions of the Directors or the chief executive of the Company in the Shares, underlying Shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO or as notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code") were as follows:

Name of Director/ Chief Executive	Capacity/ Nature of interest	Number of underlying Shares <sup>(1)</sup>	Approximate percentage of shareholding <sup>(5)</sup>
Mr. Ho Kuang-Chi <sup>(2)</sup>	Founder of a discretionary trust	450,000,000	41.52%
Will the Ruding Cili	Beneficial owner	624,904	0.06%
	Beneficiary of a trust	3,127,456	0.29%
Ms. Zhao Yi <sup>(3)</sup>	Beneficial owner	2,052,313	0.19%
	Beneficiary of a trust	2,420,950	0.22%
Ms. Chen Su-Yin <sup>(2)(4)</sup>	Interest of spouse	453,752,360	41.87%

#### Notes:

- (1) All interests stated are long positions.
- (2) The Ying Qi Trust, a discretionary trust established by Mr. Ho Kuang-Chi (as the settlor) for the benefit of Mr. Ho Kuang-Chi and with Ying Qi PTC Limited acting as the trustee, holds the entire issued share capital of Ying Qi Investments Limited. Accordingly, Mr. Ho Kuang-Chi is deemed to be interested in the 450,000,000 Shares held by Ying Qi Investments Limited. Mr. Ho Kuang-Chi is also interested in 624,904 Shares and RSUs representing 3,127,456 Shares held on trust on his behalf by the RSU Trustee which can be exercised for nil consideration and are subject to vesting.
- (3) Ms. Zhao Yi is interested in 424,423 Shares, options representing 1,627,890 underlying shares granted to her under the Pre-IPO Share Incentive Plan and RSUs representing 2,420,950 Shares held on trust on her behalf by the RSU Trustee which can be exercised for nil consideration and are subject to vesting.
- (4) Ms. Chen Su-Yin is the wife of Mr. Ho Kuang-Chi and is deemed to be interested in the Shares which are interested by Mr. Ho Kuang-Chi under the SFO.
- (5) As at 31 December 2020, the Company had 1,083,789,919 issued Shares.

### (b) Interests in other members of the Group

So far as the Directors are aware, as at 31 December 2020, the following person is directly or indirectly interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other member of the Group:

Name of subsidiary	Name of shareholder	Total share capital held by the shareholder	Approximate percentage of interest
Xiabuxiabu (China) Food Holdings Co., Limited <sup>(1)</sup>	Mr. Ho Kuang-Chi <sup>(2)</sup>	US\$1,000,000	40%

#### Notes:

- (1) Xiabuxiabu (China) Food Holdings Co., Limited is a 60%-owned subsidiary of the Company. Xiabuxiabu (China) Food Holdings Co., Limited wholly-owns Xiabuxiabu (HK) Food Holdings Co., Limited, which in turn wholly-owns Xiabuxiabu (China) Food Co., Limited (呷哺呷哺(中國)食品有限公司). Accordingly, Mr. Ho Kuang-Chi is deemed to be interested in each of Xiabuxiabu (HK) Food Holdings Co., Limited and Xiabuxiabu (China) Food Co., Limited (呷哺呷哺(中國)食品有限公司).
- (2) Ms. Chen Su-Yin is the wife of Mr. Ho Kuang-Chi and is deemed to be interested in the 40% interest in Xiabuxiabu (China) Food Holdings Co., Limited, and in turn Xiabuxiabu (HK) Food Holdings Co., Limited and Xiabuxiabu (China) Food Co., Limited (呷哺呷哺(中國)食品有限公司), which are interested by Mr. Ho Kuang-Chi under the SFO.

Save as disclosed above, as at 31 December 2020, none of the Directors nor the chief executive of the Company had any interests or short positions in any of the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO or as notified to the Company and the Stock Exchange pursuant to the Model Code.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31 December 2020, the following persons (other than the Directors or the chief executive of the Company) have interests or short positions in the Shares or underlying Shares as recorded in the register required to be kept by the Company under section 336 of the SFO:

		Number of Shares or	Approximate percentage of
Name of shareholder	Nature of interest	securities held(1)	interest <sup>(5)</sup>
Ying Qi PTC Limited <sup>(2)</sup>	Trustee of a trust	450,000,000	41.52%
Ying Qi Investments Limited <sup>(2)</sup>	Beneficial owner	450,000,000	41.52%
Gap (Bermuda) Limited <sup>(3)</sup>	Interest of controlled corporation	147,000,000	13.56%
General Atlantic Genpar (Bermuda), L.P. <sup>(3)</sup>	Interest of controlled corporation	147,000,000	13.56%
General Atlantic Partners (Bermuda) IV, L.P. <sup>(3)</sup>	Interest of controlled corporation	147,000,000	13.56%
General Atlantic Singapore Fund Interholdco Ltd. <sup>(3)</sup>	Interest of controlled corporation	147,000,000	13.56%
General Atlantic Singapore Fund Pte. Ltd. <sup>(3)</sup>	Beneficial owner	147,000,000	13.56%
Hillhouse Capital Management, Ltd. (4)	Investment Manager	57,720,500	5.33%
Gaoling Fund, L.P. <sup>(4)</sup>	Beneficial owner	55,920,000	5.16%

#### Notes:

- (1) All interests stated are long positions.
- (2) Ying Qi PTC Limited, the trustee of the Ying Qi Trust, in its capacity as trustee holds the entire issued share capital of Ying Qi Investments Limited. The Ying Qi Trust is a discretionary trust established by Mr. Ho Kuang-Chi (as the settlor) and the beneficiary of which includes Mr. Ho Kuang-Chi. Accordingly, each of Mr. Ho Kuang-Chi and Ying Qi PTC Limited is deemed to be interested in the 450,000,000 Shares held by Ying Qi Investments Limited by virtue of the SFO.
- (3) The sole shareholder of General Atlantic Singapore Fund Pte. Ltd. ("GASF") is General Atlantic Singapore Fund Interholdco Ltd. ("GA Interholdco") and the controlling shareholder of GA Interholdco is General Atlantic Partners (Bermuda) IV, L.P. ("GAP LP"). The general partner of GAP LP is General Atlantic GenPar (Bermuda), L.P. ("GA GenPar") and the general partner of GA GenPar is Gap (Bermuda) Limited. Accordingly, each of GA Interholdco, GAP LP, GA GenPar and Gap (Bermuda) Limited is deemed to be interested in the 147,000,000 Shares held by GASF by virtue of the SFO.
- (4) Hillhouse Capital Management, Ltd. is the investment manager of, and manages, both Gaoling Fund, L.P. and YHG Investment, L.P.. Gaoling Fund, L.P. and YHG Investment, L.P. held 55,920,000 Shares and 1,800,500 Shares, respectively. Accordingly, Hillhouse Capital Management, Ltd. is deemed to be interested in the 55,920,000 Shares held by Gaoling Fund, L.P. and 1,800,500 Shares held by YHG Investment, L.P. by virtue of the SFO.
- (5) As at 31 December 2020, the Company had 1,083,789,919 issued Shares.
- (6) Pursuant to Section 336 of the SFO, the Shareholders are required to file a disclosure of interests form when certain criteria are fulfilled. When a shareholding in the Company changes, it is not necessary for the Shareholder to notify the Company and the Stock Exchange unless several criteria have been fulfilled, therefore a Shareholder's latest shareholding in the Company may be different from the shareholding filed with the Company and the Stock Exchange.

Save as disclosed above, as at 31 December 2020, the Directors or chief executive of the Company were not aware of any other person, not being a Director or chief executive of the Company, who has an interest or short position in the Shares or the underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO.

#### **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

#### **MAJOR CUSTOMERS AND SUPPLIERS**

As a restaurant chain, we have a large and diverse customer base. Our revenue derived from our five largest customers accounted for less than 30% of our total revenue for the year ended 31 December 2020.

During the year ended 31 December 2020, the purchases of food ingredients and other supplies from the Group's five largest suppliers accounted for 18.2% of the Group's total purchases from all suppliers for the same period. The purchases from the Group's single largest supplier for the year ended 31 December 2020 accounted for 4.66% of the Group's total purchases from all suppliers for the same period. All of our five largest suppliers are independent third parties. None of our Directors, any of their close associates or any Shareholders that, to the knowledge of our Directors, own more than 5% of the issued share capital of the Company had any interest in any of the five largest suppliers during the year ended 31 December 2020.

#### **AUDIT COMMITTEE**

The audit committee of the Company (the "Audit Committee") has reviewed the accounting principles and policies adopted by the Group and discussed the Group's risk management, internal controls and financial reporting matters with the management. The Audit Committee has reviewed the audited consolidated financial statements of the Group for the year ended 31 December 2020.

#### PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the articles of association of the Company, although there are no restrictions against such rights under the laws in the Cayman Islands.

#### **EMOLUMENT POLICY**

Restaurant operations are highly service-oriented, therefore the Directors believe that the ability to attract, motivate and retain a sufficient number of qualified employees, including restaurant managers and operational personnel, is critical to the success of the Group's business. The Company will continue to seek, to retain and attract qualified employees, particularly restaurant staff and operational personnel, by increasing efforts in recruitment and human resources management, further its career advancement program and establish a clearly identifiable long-term career path to motivate its employees, implement a rigorous evaluation program to identify suitable candidates for promotion, offer longterm equity incentive plans and tailored compensation packages and offer training programs tailored to specific needs of our employees' career development. The Company also provides various incentives through share incentive schemes to better motivate its employees.

#### **EMPLOYEE RETIREMENT BENEFITS**

Particulars of the employee retirement benefits of the Group are set out in Note 37 to the consolidated financial statements.

#### **PUBLIC FLOAT**

As at the date of this annual report and based on the information that is publicly available to the Company and to the knowledge of the Directors, the Company has maintained the minimum public float of 25% as required under the Listing Rules.

#### **AUDITOR**

The financial statements have been audited by Deloitte Touche Tohmatsu who shall retire at the forthcoming annual general meeting and, being eligible, offered themselves for re-appointment.

#### BANK AND OTHER LOANS

Particulars of the bank and other loans of the Group as at 31 December 2020 are set out in Note 31 to the consolidated financial statements.

### **CHARGE ON ASSETS**

As at 31 December 2020, there was no charge on the Group's assets.

# RIGHTS TO ACQUIRE THE COMPANY'S SECURITIES AND EQUITY-LINKED AGREEMENTS

Save as disclosed under the section headed "Pre-IPO Share Incentive Plan and Restricted Share Unit Scheme" above, at no time during the year was the Company, or any of its holding companies or subsidiaries, or any of its fellow subsidiaries, a party to any arrangement to enable the Directors or chief executive of the Company or their respective associates (as defined under the Listing Rules) to have any right to subscribe for securities of the Company or any of its associated corporations as defined in the SFO or to acquire benefits by means of acquisition of Shares in, or debentures of, the Company or any other body corporate, nor did the Company enter into any equity-linked agreement.

# DIRECTORS' INTERESTS IN COMPETING BUSINESS

As at the date of this annual report, none of the Directors and directors of the Company's subsidiaries, or their respective associates had interests in businesses, which compete or are likely to compete either directly or indirectly, with the businesses of the Company and its subsidiaries as required to be disclosed pursuant to the Listing Rules.

#### PERMITTED INDEMNITY PROVISION

Subject to applicable laws, the Directors shall be indemnified and secured harmless out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses which they or any of them may incur or sustain by or by reason of any act done, concurred in or omitted in or about the execution of their duty, or supposed duty, in their respective offices, pursuant to the articles of association of the Company. Such provisions were in force throughout the year ended 31 December 2020 and are currently in force. The Company has arranged for appropriate insurance cover for Directors' liabilities in respect of legal actions that may be brought against the Directors.

# USE OF PROCEEDS FROM THE GLOBAL OFFERING

On 17 December 2014, the Company's Shares were listed on the Main Board of the Stock Exchange. A total of 227,100,000 Shares were issued at HK\$4.70 per Share for a total of approximately HK\$1,067.4 million. Furthermore, on 9 January 2015, the joint global coordinators to the Global Offering partially exercised the over-allotment option granted by the Company under the Global Offering and pursuant to which the Company had issued and allotted an aggregate of 9,436,500 additional Shares at HK\$4.70 per Share for a total of approximately HK\$44.4 million. The net proceeds raised by the Company from the Global Offering (including the partial exercise of the over-allotment option on 9 January 2015), after deducting the underwriting

commission and other expenses in connection with the Global Offering, which the Company received amounted to an aggregate of approximately HK\$1,043.5 million, comprising HK\$1,001.5 million raised from the Global Offering and HK\$42.0 million raised from the issue of Shares pursuant to the partial exercise of the over-allotment option. Up to 31 December 2020, the Company had fully utilized the net proceeds from the Global Offering, (i) HK\$953.5 million of which had been utilized to open new and renovate old restaurants; (ii) HK\$60.9 million of which had been utilized to purchase the land use rights of two parcels of land in Beijing and Tianjin. These two properties are used for the construction of the second central kitchen of the Group and a logistics center to support the future growth of the Group's operations; and (iii) HK\$29.1 million of which had been utilized to provide for working capital and other general corporate purposes. For the year ended 31 December 2020, the Company used HK\$286.9 million to open new and renovate old restaurants.

#### **CONNECTED TRANSACTIONS**

#### 1. Framework Cooperation Agreement

On 30 September 2019, the Company entered into a framework cooperation agreement (the "Former Framework Cooperation Agreement") with Tea Mi Tea (HK) Holdings Co., Limited ("Tea Mi Tea (HK)", a company wholly-owned by Mr. Ho Kuang-Chi ("Mr. Ho"), a substantial Shareholder and an executive Director, and is therefore a connected person of the Company), pursuant to which (i) Tea Mi Tea (HK) agreed to sell ingredients needed for the production of the tea beverages and tea snack products that are currently selling and/or expected to be sold at the Group's restaurants (the "Tea Beverages and Tea Snacks") and to provide relevant operational support, primarily (a) recipes of the Tea Beverages and Tea Snacks and proprietary know-how as to the on-site preparation of the Tea Beverages and Tea Snacks; (b) advices on development of new products of the Tea Beverages and Tea Snacks; and (c) staff training in respect of operation

workflow at the restaurants, to the Group; and (ii) the Company agreed to pay royalty fee for the sales of tea beverages and tea snacks at the Group's restaurants with Tea Mi Tea (HK), which is calculated based on the 5% of the revenue from the sales of such tea beverages and tea snacks at the Group's restaurants (the "Royalty Fee"). The Former Framework Cooperation Agreement is for a term commencing from 1 October 2019 to 31 December 2020. The sale price of the ingredients needed for the production of the Tea Beverages and Tea Snacks shall be determined by the parties after arm's length negotiations and at the lowest market price, based on (i) the historical purchase price, (ii) the procurement cost, including the cost of raw materials and administrative expenses, incurred in connection with the procurement of the ingredients, and (iii) the market price of similar ingredients sold by comparable companies to independent third parties. The Royalty Fee shall be calculated based on the revenue generated from the sales of Tea Beverages and Tea Snacks stated on the monthly sales reports to be provided by the Group to Tea Mi Tea (HK) and its subsidiaries. The annual caps for purchase of ingredients by the Group to Tea Mi Tea (HK) under the Former Framework Cooperation Agreement for the year ended 31 December 2019 and 31 December 2020 are RMB22,470,000 and RMB115,400,000, respectively. The annual caps for Royalty Fee paid by the Group to Tea Mi Tea (HK) under the Former Framework Cooperation Agreement for the year ended 31 December 2019 and 31 December 2020 were RMB4,320,000 and RMB22,200,000, respectively. The fees payable to Tea Mi Tea (HK) shall be billed on a bi-monthly basis and paid within five business days of the settlement day. The aggregate amounts of Royalty Fee and purchase of ingredients paid by the Group to Tea Mi Tea (HK) under the Former Framework Cooperation Agreement during the year ended 31 December 2020 was RMB20,390,000 and RMB77,054,000, respectively.

On 11 January 2021, the Company entered into the Framework Cooperation Agreement (the "Framework Cooperation Agreement") with Tea Mi Tea (HK) for the sale of Tea Beverages and Tea Snacks at the Group's restaurants, pursuant to which (i) Tea Mi Tea (HK) agreed to provide relevant operational support, primarily (a) recipes of Tea Beverages and Tea Snacks and proprietary know-how as to the on-site preparation of Tea Beverages and Tea Snacks; (b) advices on development of new products of Tea Beverages and Tea Snacks; and (c) staff training in respect of operation workflow at the restaurants, to the Group; (ii) Tea Mi Tea (HK) granted to the Company and its subsidiaries a non-transferable right to use trademarks owned by Tea Mi Tea (HK) to produce and sell Tea Beverages and Tea Snacks; and (iii) the Company agreed to share 5% of the revenue from the sales of Tea Beverages and Tea Snacks at the Group's restaurants with Tea Mi Tea (HK). The Framework Cooperation Agreement is for a term commencing from 11 January 2021 to 31 December 2023. The annual caps under the Framework Cooperation Agreement in respect of the three years ending 31 December 2023 are RMB45,000,000, RMB55,000,000 and RMB68,000,000, respectively. The fees payable under the Framework Cooperation Agreement will be billed every calendar month, which shall be paid within five business days of the settlement day. The Company shall pay the amount due upon receipt of the invoice issued by Tea Mi Tea (HK).

#### 2. Licensing Agreement

On 31 May 2019, Xiabuxiabu Catering Management (HK) Holdings Co., Ltd. ("Xiabuxiabu HK") entered into a licensing agreement (the "Former Licensing Agreement") with Xiabuxiabu (China) Food Co. Ltd. (the "JV Subsidiary", a company indirectly owned as to 40% by Mr. Ho, a substantial Shareholder and an executive Director, and is therefore a connected person of the Company), pursuant to which Xiabuxiabu HK grants to the JV Subsidiary an exclusive and non-transferable right and license to use certain trademarks owned by

Xiabuxiabu HK in connection with the production and sale of certain condiment products for an initial term commencing from 1 June 2019 and ended on 31 December 2020. Xiabuxiabu HK shall charge a royalty equaling 1% of the total revenue of the JV Subsidiary generated from the sale of such condiment products. The annual caps for the royalties payable by the JV Subsidiary to Xiabuxiabu HK under the Former Licensing Agreement for the year ended 31 December 2019 and 31 December 2020 were RMB2,000,000 and RMB6,000,000, respectively. The royalties shall be paid by the JV Subsidiary to Xiabuxiabu HK on an annual basis. The aggregate amounts of fees payable by the JV Subsidiary to Xiabuxiabu HK under the Licensing Agreement during the year ended 31 December 2020 was RMB1,447,000.

On 14 December 2020, Xiabuxiabu HK and Coucou (HK) Holdings Co., Limited ("Coucou HK"), whollyowned subsidiaries of the Company, separately entered into the Licensing Agreements with the JV Subsidiary (the "Licensing Agreements"), pursuant to which Xiabuxiabu HK and Coucou HK grant to the JV Subsidiary a non-transferable right and license to use the Trademarks owned by Xiabuxiabu HK and Coucou HK in connection with the production and sale of Condiment Products and Instant Foods for a term commencing from 1 January 2021 and ending on 31 December 2023. Xiabuxiabu HK and Coucou HK shall charge a royalty equaling 1% of the total revenue of the JV Subsidiary generated from the sale of Condiment Products and Instant Foods. The total royalties payable by the JV Subsidiary to the Company pursuant to the Licensing Agreements are expected to be no more than RMB3,240,000, RMB5,280,000 and RMB8,160,000 for the years ending 31 December 2021, 2022 and 2023, respectively.

#### 3. Framework Purchase Agreement

On 31 May 2019, Xiabuxiabu HK entered into a framework purchase agreement (the "Former Framework Purchase Agreement") with the JV Subsidiary (a company indirectly owned as to 40% by Mr. Ho, a substantial Shareholder and an executive Director, and is therefore a connected person of the Company), pursuant to which the JV Subsidiary agreed to sell, and the Company agreed to purchase, certain condiment products from the JV Subsidiary for sale in the Group's restaurants. The Former Framework Purchase Agreement shall have an initial term commencing from 1 June 2019 and ended on 31 December 2020. The purchase price of such condiment products shall be determined by the Group and the JV Subsidiary with reference to (i) the lowest price of such condiment products sold by the JV Subsidiary to independent third party distributors and retail channels within the same area and region; (ii) a pre-determined discount of 5% on the price of such condiment products granted to the Group

by the JV Subsidiary in light of its relationship with the Group; and (iii) the prevailing market price of similar products in the condiment product market. The annual caps for the purchase amount payable by the Group to the JV Subsidiary under the Framework Purchase Agreement for the year ended 31 December 2019 and 31 December 2020 were RMB36,000,000 and RMB96,000,000, respectively. The payment for the purchases of condiment products shall be made by the Group within 60 days following the delivery of such condiment products and the issuance of official invoices by the JV Subsidiary to the Group. The aggregate amounts of purchase amount payable by the Group to the JV Subsidiary under the Framework Purchase Agreement during the year ended 31 December 2020 was RMB4,498,000.

On 14 December 2020, the Company also entered into the Framework Purchase Agreement with the JV Subsidiary (the "Framework Purchase **Agreement**"), pursuant to which the JV Subsidiary agreed to sell, and the Company (for itself and on behalf of its subsidiaries (other than the JV Company and the JV Subsidiary)) agreed to purchase, certain Condiment Products and Instant Foods from the JV Subsidiary for sale in the Group's restaurants. The Framework Purchase Agreement shall have a term commencing from 1 January 2021 and ending on 31 December 2023. The annual cap for the total purchase of Condiment Products and Instant Foods by the Group from the JV Subsidiary pursuant to the Framework Purchase Agreement shall be no more than RMB38,000,000, RMB44,550,000 and RMB59,400,000 for the years ending 31 December 2021, 2022 and 2023, respectively.

#### 4. Renewed Lease Agreement

April 2017, Xiabuxiabu Catering Management Co., Ltd. ("Xiabu Beijing", an indirect wholly-owned subsidiary of the Company) entered into a renewed lease agreement (the "Renewed Lease Agreement") with Xiabuxiabu Fast Food Chain Management Co., Ltd. ("Xiabu Fast Food", a company wholly-owned by Mr. Ho, a substantial Shareholder and an executive Director, and is therefore a connected person of the Company) to lease the factory located at Suncun Industrial Development Zone, Huangcun Town, Daxing District, Beijing, PRC with a total area of 7,066.75 square meters for a term of three years commencing on 1 May 2017 and renewed on 1 May 2020. The leased property is used for industrial purpose and which is utilized by Xiabu Beijing as the food processing plant and warehouse. The monthly rental under the Renewed Lease Agreement is RMB100,000. The transactions under the lease agreement and the Renewed Lease Agreement constitute de minimis continuing connected transactions under Rule 14A.76(1) of the Listing Rules. The transactions under the Renewed Lease Agreement also constitute related party transactions of the Company under IFRS, details of which are set out in Note 38 to the consolidated financial statements.

In the opinion of the independent non-executive Directors, the continuing connected transactions above were entered into by the Group:

- (i) in the ordinary and usual course of its business;
- (ii) on normal commercial terms; and
- (iii) in accordance with the relevant agreements governing such transactions and on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

Further, the Board has engaged the auditor of the Company to report on the Group's continuing connected transaction in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing their findings and conclusions in respect of the continuing connected transactions disclosed above in accordance with Rule 14A.56 of the Listing Rules.

A copy of the auditor's letter on the continuing connected transactions of the Group for the year ended 31 December 2020 has been provided by the Company to the Stock Exchange.

In respect of the continuing connected transactions, the Company has complied with the disclosure requirements under the Listing Rules in force from time to time.

All references above to other sections, reports or notes in this annual report form part of this Directors' report.

By order of the Board **Ho Kuang-Chi** *Chairman* 

Hong Kong, 30 March 2021

The Company is committed to achieving high standards of corporate governance by focusing on principles of integrity, accountability, transparency, independence, responsibility and fairness. The Company has developed and implemented sound governance policies and measures, and the Board is responsible for performing such corporate governance duties. The Board will continue to review and monitor the corporate governance of the Company, as well as various internal policies and procedures, including but not limited to those applicable to employees and Directors, with reference to the Corporate Governance Code and Corporate Governance Report (the "Code") set out in Appendix 14 to the Listing Rules and other applicable legal and regulatory requirements so as to maintain a high standard of corporate governance of the Company.

During the year ended 31 December 2020, the Company has complied with the applicable code provisions of the Code as set out in Appendix 14 to the Listing Rules.

#### **BOARD OF DIRECTORS**

The Board is charged with promoting the success of the Company by directing and supervising its affairs. The Board has general powers for the management and conduct of the Company's business. The day-to-day operations and management are delegated by the Board to the management of the Company, who will implement the strategy and direction as determined by the Board.

Pursuant to code provision A.2.1 of the Code, the roles of chairman and chief executive are separate and are being performed by two different individuals. Mr. Ho Kuang-Chi is the Chairman of the Company. With extensive experience in the industry, Mr. Ho is responsible for formulating the overall development strategies and business plan of the Group and is instrumental to the Company's growth and business expansion since its establishment in 1998. Ms. Zhao Yi is the Chief Executive Officer of the Group and is responsible for overseeing the management and strategic development of our Group.

During the year ended 31 December 2020, the Board consisted of seven Directors, namely Mr. Ho Kuang-Chi (Chairman) and Ms. Zhao Yi (Chief Executive Officer) as executive Directors, Ms. Chen Su-Yin and Mr. Zhang Chi (with Ms. Li Jie as his alternate) as non-executive Directors, and Ms. Hsieh Lily Hui-yun, Mr. Hon Ping Cho Terence and Ms. Cheung Sze Man as independent non-executive Directors. The Board has a balance of skills and experience appropriate for the requirements of the business of the Company. The Company has also adopted a board diversity policy to set out the approach adopted by the Board regarding diversity of Board members. In designing the Board's composition, Board diversity has been considered from a number of perspectives, including but not limited to gender, age, cultural and educational background, industry experience, technical and professional skills and/or qualifications, knowledge, length of services and time to be devoted as a director of the Company. The Company will also take into account factors relating to its own business model and specific needs from time to time. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board.

Mr. Ho Kuang-Chi, Chairman and executive Director of the Company, is the husband of Ms. Chen Su-Yin, a non-executive Director. Save as disclosed, no Board member has a relationship with the other Board members and the chief executive of the Company.

The biographies of the Directors are set out on pages 27 to 29 of this annual report.

Except Ms. Zhao Yi, each of the executive Directors has entered into a service contract with the Company on 28 November 2014, which was renewed in 2017 and 2020 for a further term of three years. Ms. Zhao Yi has entered into a service contract with the Company on 29 August 2019. The Company has issued letters of appointment to each of the non-executive Directors, namely Ms. Chen Su-Yin on 28 November 2014 which was renewed in 2017 and 2020 for a further term of three years, and Mr. Zhang Chi on 22 August 2017 which was renewed in 2020 for a further term of three years, respectively, and also to the independent nonexecutive Directors on 28 November 2014, which were renewed in 2017 and 2020 for a further term of three years. The principal particulars of these service contracts and letters of appointment are (a) for a term of three years commencing from 28 November 2017 and 2020 for all Directors, except the term of appointment of Mr. Zhang Chi and Ms. Zhao Yi is three years commencing from 23 August 2020 and 29 August 2019, respectively, and (b) subject to termination in accordance with their respective terms. The term of the service contracts and the letters of appointment may be renewed in accordance with the articles of association of the Company and the applicable Listing Rules.

The aggregate remuneration (including fees, salaries, contributions to pension schemes, share-based compensation expenses, discretionary bonuses, housing and other allowances and other benefits in kind) payable to the Directors for the year ended 31 December 2020 was approximately RMB12.8 million.

The remuneration of the Directors is determined with reference to salaries paid by comparable companies, time commitment and responsibilities of the Directors and performance of the Group. Details of the remuneration of the Directors for 2020 are set out in Note 14 to the consolidated financial statements. In addition, pursuant

to code provision B.1.5 of the Code, the annual remuneration of members of the senior management by band for the year ended 31 December 2020 is set out below:

Remuneration band	Number of senior management member
HKD1,000,001 to HKD1,500,000	_
HKD1,500,001 to HKD2,000,000 HKD2,000,001 to HKD2,500,000	3

During the year ended 31 December 2020, the Company has three independent non-executive Directors, which meets the requirement of the Listing Rules that the number of independent non-executive directors must represent at least one-third of the Board and should not be less than three.

The Company has received a written confirmation of independence from each of the independent non-executive Directors pursuant to Rule 3.13 of the Listing Rules, and considers them to be independent.

Directors have access to the services of the company secretary to ensure that the Board procedures are followed. The company secretary of the Company was Ms. Ng Sau Mei, who resigned on 17 December 2020. Ms. Tam Shuk Wah, Carrie was appointed as the new company secretary of the Company on 17 December 2020. She is a corporate services director of Incorp Hong Kong Limited, and is responsible for provision of corporate secretarial and compliance services to clients. Her primary corporate contact person at the Company is Ms. Zhao Yi, an executive Director and the Chief Executive Officer of the Group. In compliance with Rule 3.29 of the Listing Rules, Ms. Tam has undertaken no less than 15 hours of relevant professional training during the year ended 31 December 2020.

Each of the Directors attended various trainings in 2020, including the trainings for the reporting procedures and disclosure obligations regarding notifiable and connected transactions under the Listing Rules, for the disclosure of interests obligations under the SFO, for the Director's duties and responsibilities and continuous obligations and for the Model Code, etc. The Company will continue to arrange suitable training for all Directors in order to develop and refresh their knowledge and skills as part of their continuous professional development.

During the year ended 31 December 2020, the Board held four meetings to discuss and approve, among others, the overall strategies and policies of the Company, as well as to review and approve the Company's 2019 annual report, 2019 annual results announcement, the payment of final dividend, 2020 interim report, 2020 interim results announcement and the payment of interim dividend.

The table below sets out the details of Board meetings attendance of each Director during the year ended 31 December 2020.

	Number of	Number of	
	Board meetings		
Director	requiring attendance	Board meetings attended	
Mr. Ho Kuang-Chi	4	4	
Ms. Zhao Yi	4	4	
Mr. Zhang Chi	4	4*	
Ms. Hsieh Lily Hui-yun	4	4	
Mr. Hon Ping Cho Terence	4	4	
Ms. Cheung Sze Man	4	4	

<sup>\*</sup> Four meetings were attended by his alternate Director, Ms. Li Jie.

In 2020, the Company convened and held one general meeting, being the 2019 annual general meeting held on 29 May 2020.

#### CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for performing the functions set out in the Code. The Board reviewed the Company's corporate governance policies and practices, training and continuous professional development of Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance of the Model Code and written employee guidelines, and the Company's compliance with the Code and disclosure in this Corporate Governance Report.

#### **BOARD COMMITTEES**

The Company has three principal Board committees, namely the Audit Committee, the Nomination Committee and the Remuneration Committee. Each of the Board committees operates under its terms of reference. The terms of reference of the Board committees are available on the website of the Company and that of the Stock Exchange.

#### **AUDIT COMMITTEE**

The Company established an Audit Committee with written terms of reference in compliance with the Code as set out in Appendix 14 to the Listing Rules. The Audit Committee consists of three members, being two independent non-executive Directors, namely Ms. Hsieh Lily Hui-yun and Mr. Hon Ping Cho Terence and one non-executive Director, namely Mr. Zhang Chi. Ms. Hsieh Lily Hui-yun has been appointed as the chairman of the Audit Committee. The primary duties of the Audit Committee are to review and supervise, and provide an independent view of the effectiveness of, the financial reporting process and risk management and internal control systems of the Group, oversee the audit process and perform other duties and responsibilities as assigned by our Board.

During the year ended 31 December 2020, the Audit Committee held two meetings to consider the Company's 2019 annual report, 2019 annual results announcement, 2020 interim report, 2020 interim results announcement and the report on audit plan for the year of 2020 by Deloitte Touche Tohmatsu, the external auditor of the Company. The Audit Committee also assessed the risk management and internal control measures of the Company, as well as the effectiveness of the internal audit function of the Company.

The table below sets out the details of meetings attendance of each member of the Audit Committee during the year ended 31 December 2020.

Director	Number of meetings requiring attendance	Number of meetings attended
Ms. Hsieh Lily Hui-yun	2	2
Mr. Hon Ping Cho Terence Mr. Zhang Chi	2 2	2 2*

<sup>\*</sup> Two meetings were attended by his alternate Director, Ms. Li Jie.

#### NOMINATION COMMITTEE

The Company established a Nomination Committee with written terms of reference in compliance with the Code as set out in Appendix 14 to the Listing Rules. The Nomination Committee consists of two independent non-executive Directors, being Ms. Hsieh Lily Hui-yun and Ms. Cheung Sze Man, and one executive Director, being Mr. Ho Kuang-Chi, who is the chairman of the Nomination Committee. The primary duties of the Nomination Committee are to make recommendation to the Board on the appointment and removal of Directors.

During the year ended 31 December 2020, the Nomination Committee held two meetings to review the Board structure, the board diversity policy, the independence of the independent non-executive Directors and to recommend the re-election of the retiring Directors.

The table below sets out the details of meeting attendance of each member of the Nomination Committee during the year ended 31 December 2020.

Director	Number of meetings requiring attendance	Number of meetings attended
Mr. Ho Kuang-Chi	2	2
Ms. Hsieh Lily Hui-yun	2	2
Ms. Cheung Sze Man	2	2

The Nomination Committee is responsible for reviewing and assessing the composition of the Board and the independence of the independent non-executive Directors and making recommendations to the Board on appointment and removal of Directors.

#### **Nomination Process**

The Company has adopted a nomination policy (the "**Nomination Policy**"), which sets out the approach to guide the Nomination Committee in relation to the selection, appointment and re-appointment of the Directors.

The Nomination Committee will recommend to the Board for the appointment of a Director in accordance with the following procedures and process as set out in the Nomination Policy:

- (i) the Nomination Committee will, giving the consideration to the current composition, diversity and size of the Board, develop a list of desirable skills, perspectives and experience at the outset to focus the search effort on suitable candidates;
- (ii) the Nomination Committee may consult any source it deems appropriate in identifying or selecting suitable candidates, such as referrals from existing Directors, advertisements, recommendations from an independent agency firm and proposals from Shareholders;
- (iii) the Nomination Committee may adopt any process it deems appropriate in evaluating the suitability of the candidates, such as conducting interviews, background checks, presentations and third-party reference checks;
- (iv) upon considering a candidate suitable for the directorship, the Nomination Committee will hold a meeting and/ or by way of written resolutions to, if thought fit, approve the recommendation to the Board for appointment;
- (v) the Nomination Committee will thereafter make the recommendation to the Board in relation to the proposed appointment; and
- (vi) the Board will have the final authority in determining the selection of nominees and all appointment of Directors will be confirmed by the filing of the consent to act as Director of the relevant Director (or any other similar filings requiring the relevant Director to acknowledge or accept the appointment as Director, as the case may be).

#### **Board Diversity Policy**

The Company has formulated and adopted the board diversity policy (the "Board Diversity Policy") for compliance with the Listing Rules and the code provisions of the Code concerning the diversity of Board members. The Board Diversity Policy sets out the approach adopted by the Board regarding diversity of Board members.

The Board continuously seeks to enhance its effectiveness and to maintain the highest standards of corporate governance and recognizes diversity at Board level as an essential element in maintaining competitive advantage and sustainable development. In designing the Board's composition, Board diversity has been considered from a number of aspects, including but not limited to gender, age, experience, cultural and educational background, expertise, skills and know-how. The Company will also take into account factors relating to its own business model and specific needs from time to time. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board. As of the date of this annual report, a majority of the members of the Board are female.

The Board strives to ensure that it has the appropriate balance of skills, experience, knowledge and diversity of perspectives that are required to support the execution of its business strategies and in order for the Board to be effective.

#### Nomination Criteria

In recommending candidates for appointment to the Board, the Nomination Committee will consider candidates on merit against objective criteria and with due regards to the benefits of diversity on the Board.

#### **REMUNERATION COMMITTEE**

The Company established a Remuneration Committee with written terms of reference in compliance with the Code as set out in Appendix 14 to the Listing Rules. The Remuneration Committee has three members, being two independent non-executive Directors, namely Mr. Hon Ping Cho Terence and Ms. Cheung Sze Man, and one executive Director, namely Mr. Ho Kuang-Chi. Mr. Hon Ping Cho Terence is the chairman of the Remuneration Committee. The primary duties of the Remuneration Committee are to establish and review the policy and structure of the remuneration for the Directors and senior management and make recommendations to the Board on employee benefit arrangement.

During the year ended 31 December 2020, the Remuneration Committee held two meetings to review the remuneration of the Directors and senior management as well as the policy and structure of the remuneration for the Directors and senior management.

The table below sets out the details of meetings attendance of each member of the Remuneration Committee during the year ended 31 December 2020.

Director	Number of meetings requiring attendance	Number of meetings attended
Mr. Hon Ping Cho Terence	2	2
Mr. Ho Kuang-Chi Ms. Cheung Sze Man	2	2
Wis. Circuity 52C Wall	2	2

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as its code of conduct regarding Directors' securities transactions. All Directors have confirmed, following specific enquiry by the Company, that they have complied with the Model Code during the year ended 31 December 2020.

# INTERNAL CONTROL MEASURES AND OBSERVANCE OF UNDERTAKINGS RELATING TO OPENING OF RESTAURANTS

Historically, the Group had certain non-compliance in respect of the licenses and approvals of some of its restaurants and prior to the listing, the Company had enhanced its internal control measures to reduce the risk of penalties from the PRC regulatory authorities in respect of restaurants that the Company operates in the future. Such enhanced internal control measures include, among others, (i) adopting of the Restaurant Opening Approval Policy and amending the Licenses and Permits Management Policy, (ii) compiling and maintaining a list of relevant licenses and permits that would be required for the commencement of the operation of a new restaurant, (iii) strengthening the site selection and approval procedures, (iv) streamlining the development plan and timetable for opening new restaurants to cater for time required for applying and obtaining various licenses and permits prior to opening of new restaurants, and (v) regularly carrying out compliance status review on individual restaurants and identifying, assessing and monitoring compliance risks.

During the year ended 31 December 2020, the Company has strictly implemented the above internal control policies and measures relating to restaurants opening and their operations, and had strictly complied with and fulfilled the relevant undertakings provided by the Company with respect to the opening of new restaurants as more particularly described in the section headed "Business — Licenses, Regulatory Approvals and Compliance Record — Fire Safety — Rectification Measures" in the Prospectus. In particular, the Group has obtained all the relevant material official licenses and permits prior to the opening of restaurants.

#### **EXTERNAL AUDITOR**

Deloitte Touche Tohmatsu is appointed as the external auditor of the Company.

For the year ended 31 December 2020, the fees paid/payable to Deloitte Touche Tohmatsu for the audit of the financial statements of the Group were RMB3.6 million.

Fees paid/payable to Deloitte Touche Tohmatsu for non-audit services provided to the Group in the year were RMB0.18 million. The non-audit services conducted include the issuance of the environmental, social and governance report.

#### **ACCOUNTABILITY AND AUDIT**

The Directors are responsible for overseeing the preparation of the financial statements which give a true and fair view of the state of affairs of the Group and of the results and cash flow during the reporting period. A statement from the auditor about its reporting responsibilities on the financial statements is set out on pages 62 to 66 of this annual report. In preparing the financial statements for the year ended 31 December 2020, the Directors have selected suitable accounting policies and applied them consistently, made judgments and estimated that are prudent, fair and reasonable and prepared the financial statements on a going concern basis.

# INTERNAL CONTROLS AND RISK MANAGEMENT

The Board acknowledges its responsibilities for maintaining sound and effective internal control and risk management systems in order to safeguard the Group's assets and shareholders' interests and reviewing the effectiveness of the Company's internal control and risk management systems on an annual basis so as to ensure that internal control and risk management systems in place are adequate. The internal control and risk management systems are implemented to manage, rather than eliminate, the risks to which the Group is exposed. The systems therefore serve to provide reasonable but not absolute assurance against material misstatements or losses. The Company also has an internal audit function which primarily carries out the analysis and independent appraisal of the adequacy and effectiveness of the Company's risk management and internal control systems, and reports their findings to the Board on, at least, an annual basis. The management has provided to the Board such explanation and information as are necessary to enable the Board to carry out an informed assessment of the Company's financial statements, which are put to the Board for approval. The Company provides all members of the Board with monthly updates on Company's performance, positions and prospects.

The Company has established a sound internal control and risk management system, and formulated internal guidance covering a full range of operations including restaurant opening, site selection, procurement, quality control, marketing, finance, treasury activities, finance and human resources management, with a complete organizational structure and clear responsibilities and authorizations. The Group's internal control system includes a well-established organizational structure with clearly defined lines of responsibility and authority. The day-to-day departmental operations are entrusted to individual department which is accountable for its own conduct and performance and is required to operate its own department's business within the scope of the delegated authority and to implement and strictly adhere to the strategies and policies set by the Company

from time to time. Each department is also required to keep the Board informed of material developments of the department's business and implementation of the policies and strategies set by the Board on a regular basis.

As the risks faced by the Company stem primarily through various aspects of its operations, including restaurant opening, site selection, procurement, quality control, marketing and human resources management, these departments are in the best position to observe and identify recent development that might lead to material risks for the Company, and the management and the Board take into account the reports made by these departments in assessing and managing the risks.

# Procedures to identify, evaluate and manage significant risks

- (1) Establishment of the risk context: evaluating and reviewing the effectiveness of the risk management and internal control systems of the Group to reduce the costs of operational risk and ensure compliant operation of the Company.
- (2) Formulation of the risk management policies: ensuring that the Group carries out consistent procedures and criteria for risk identification, measurement and reporting.
- (3) Identification of the risks: identifying any potential risks of various business segments and key procedures.
- (4) Evaluation on the risks: evaluating and rating the impact on business and its likelihood of the risks identified.
- (5) Response to the risks: evaluating the risk management solutions and the effectiveness of risk management.
- (6) Report and monitor: monitoring and reviewing the policies and evaluating procedures for risk management, and the measures for managing and effectiveness of controlling significant risks, and report the findings to the Board.

# Procedures and internal controls for the handling and dissemination of inside information

The Board conducts regular review and assessment of inside information, discusses with the management or authorized persons of the Company about disclosure of inside information, reports to the Board once identified any inside information for dissemination. Inside information disclosure policies are formulated to provide employees with guidelines on report and disseminating inside information, confidentiality and compliance with restrictions on trading.

During the year ended 31 December 2020, the Board has reviewed the effectiveness of the internal control and risk management systems of the Group to ensure that a sound system is maintained and operated by the management in compliance with the agreed procedures and standards. The review covered all material controls, including financial, operational and compliance controls and risk management functions. In particular, the Board considered the adequacy of resources, staff qualifications and experience, training programs and budget of the Company's accounting, internal audit and financial reporting functions, as well as the effectiveness of the internal audit functions of the Company. The review was made by discussions with the management of the Company, its external and internal auditors and the assessment conducted by the Audit Committee. The Board believes that the existing risk management and internal control systems are adequate and effective, in particular, for financial reporting and Listing Rules compliance.

#### **SHAREHOLDERS**

The Company is incorporated in the Cayman Islands. The Board may whenever it thinks fit call extraordinary general meetings. Pursuant to the articles of association of the Company, extraordinary general meetings shall also be convened by written requisition to the secretary of the Company of any one or more members of the Company holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company. Such meeting shall be held within two (2) months after the deposit of such requisition. If within 21 days of such deposit the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may convene the extraordinary general meeting in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Boards hall be reimbursed to them by the Company.

To safeguard Shareholder interests and rights, separate resolutions are and will be proposed at general meetings on each substantial issue, including the election of individual Directors.

The procedures for Shareholders to propose a person for election as Director is available on the Company's website (www.xiabu.com). Shareholders may lodge written proposal to the company secretary of the Company at the principal place of business of the Company in Hong Kong, provided that the minimum length of the period, during which such written notice is given, shall be at least seven days and that the lodgement of such notice shall commence no earlier than the day after the dispatch of the notice of the general meeting appointed for such election and end no later than seven days prior to the date of such general meeting. In order to ensure that other shareholders would have sufficient time to receive and consider the information of the person proposed for election as a Director, Shareholders are urged to lodge their written notice of his intention to propose a person for election as Director as early as practicable in advance of the relevant general meeting and, in any case, not less than 12 business days (as defined in the Listing Rules, i.e. day(s) on which the Stock Exchange is open for business of dealing in securities) before the date scheduled for holding the relevant general meeting, so that

the Company can complete the verification procedure with the Company's share registrar, and procure the publication of an announcement and/or the dispatch of a supplementary circular to Shareholders in compliance with the applicable requirements under the Listing Rules. In the event that any such written notice is received by the Company later than the 12th business day before the date of holding the relevant general meeting, the Company will need to consider whether to adjourn the relevant meeting so as to give Shareholders a notice of at least 10 business days of the proposal in accordance with the Listing Rules.

Enquiries about the Company may be put to the Board by contacting the Company or directly by raising the questions at an annual general meeting or extraordinary general meeting. The contact details of the Company are set out in the Company's website (www.xiabu.com). Shareholders can also direct their enquiries about their shareholdings to the Company's Hong Kong share registrar, Computershare Hong Kong Investor Services Limited, whose address is Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.

# CHANGE IN CONSTITUTIONAL DOCUMENTS

During the year ended 31 December 2020 and up to the date of this annual report, there has been no change to the Company's memorandum and articles of association. The Company's memorandum and articles of association are available on the website of the Company (www.xiabu.com) and that of the Stock Exchange.

# Deloitte.

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TO THE SHAREHOLDERS OF

XIABUXIABU CATERING MANAGEMENT (CHINA) HOLDINGS CO., LTD.

(Incorporated in the Cayman Islands with limited liability)

#### **OPINION**

We have audited the consolidated financial statements of Xiabuxiabu Catering Management (China) Holdings Co., Ltd. (the "Company") and its subsidiaries (collectively referred to as "the Group") set out on pages 67 to 155, which comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# TO THE SHAREHOLDERS OF XIABUXIABU CATERING MANAGEMENT (CHINA) HOLDINGS CO., LTD. — continued

(Incorporated in the Cayman Islands with limited liability)

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matter

How our audit addressed the key audit matter

Impairment of leasehold improvements and right-of-use assets

We identified the impairment of leasehold improvements and right-of-use assets as a key audit matter due to the significance of the balance on the consolidated statement of financial position as at 31 December 2020 and the significant management estimation involved in determining the recoverable amounts of leasehold improvements and right-of-use assets.

The Group recorded leasehold improvements and right-of-use assets of RMB1,018,607,000 and RMB1,971,529,000 as at 31 December 2020, respectively, and impairment loss amounting to RMB37,117,000 and RMB45,528,000 were recognized for the year ended 31 December 2020, respectively.

As disclosed in Note 4 to the consolidated financial statements, that management determined whether leasehold improvements and right-of-use assets are impaired requires an estimation of the recoverable amount of individual assets or the cash generating units to which the assets belongs using a value in use calculation. Management's estimation is primarily based on the cash flow projections and the discount rate.

Our procedures in relation to impairment of leasehold improvements and right-of-use assets included:

- Inquiring the management on their identification of impairment indication and their method used for the impairment assessment of leasehold improvements and right-of-use assets;
- Evaluating the appropriateness of the valuation methodology and assumption of pre-tax discount rate used in determining the recoverable amount;
- Evaluating the appropriateness of other key assumptions and inputs, including the growth rate of revenue and major costs (include raw materials, consumables used and staff costs) to revenue ratio by comparing to historical performance and relevant operation plans.

TO THE SHAREHOLDERS OF XIABUXIABU CATERING MANAGEMENT (CHINA) HOLDINGS CO., LTD. — continued (Incorporated in the Cayman Islands with limited liability)

#### OTHER INFORMATION

The directors of the Company (the "Directors") are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The Directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

TO THE SHAREHOLDERS OF XIABUXIABU CATERING MANAGEMENT (CHINA) HOLDINGS CO., LTD. — continued (Incorporated in the Cayman Islands with limited liability)

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

TO THE SHAREHOLDERS OF XIABUXIABU CATERING MANAGEMENT (CHINA) HOLDINGS CO., LTD. — continued (Incorporated in the Cayman Islands with limited liability)

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Tung Wai Lung Ricky.

**Deloitte Touche Tohmatsu** *Certified Public Accountants*Hong Kong

30 March 2021

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2020

For the	vear	ended	31	December
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		For the year ende	d 31 December
		2020	2019
	Notes	RMB'000	RMB'000
Revenue	5	5,455,246	6,030,167
Other income	7	170,732	53,558
Raw materials and consumables used		(2,130,169)	(2,225,055)
Staff costs		(1,478,146)	(1,544,349)
Property rentals and related expenses		(219,593)	(253,818)
Utilities expenses		(190,277)	(212,193)
Depreciation and amortization		(1,006,161)	(839,386)
Other expenses	8	(382,490)	(405,367)
Other gains and losses	9	(53,655)	(5,519)
Finance costs	10	(98,310)	(94,845)
Profit before tax	11	67,177	503,193
Income tax expense	12	(55,692)	(212,555)
D. C. C. J.		44.405	200 620
Profit for the year		11,485	290,638
Total comprehensive income for the year		11,485	290,638
- 60 6 11			
Profit for the year attributable to:		4 007	200.400
Owners of the Company		1,837	288,100
Non-controlling interest		9,648	2,538
		11,485	290,638
Total comprehensive income attributable to:			
Owners of the Company		1,837	288,100
Non-controlling interest		9,648	2,538
		11,485	290,638
			,
Earnings per share			
— basic (RMB cents)	13	0.17	27.02
— diluted (RMB cents)	10	0.47	26.70
unuten (vivid cents)	13	0.17	26.78

# **Consolidated Statement of Financial Position**

As at 31 December 2020

		As at 31 D	s at 31 December	
		2020	2019	
	Notes	RMB'000	RMB'000	
Non-community acceptance				
Non-current assets	16	1 206 622	1 212 277	
Property, plant and equipment	17	1,296,622	1,313,377	
Right-of-use assets Intangible assets	17	1,971,529	2,076,016	
Deferred tax assets	1.0	1,977	3,482	
	18 19	86,203	79,192	
Rental deposits	19	169,741	147,183	
Financial assets at fair value through profit or loss	22	26.245		
("FVTPL")	23	36,315		
		3,562,387	3,619,250	
Current assets Inventories	20	690,921	711,773	
Loan receivable	21	_	60,000	
Trade and other receivables and prepayments	22	391,715	378,375	
Financial assets at FVTPL	23	331,713 —	71,296	
Restricted bank balances	24	37,609	71,250	
Bank balances and cash	25	1,097,324	785,192	
		2,217,569	2,006,636	
Current liabilities				
Trade payables	26	341,225	350,075	
Accrual and other payables	27	703,529	655,510	
Lease liabilities	28	564,756	464,490	
Income tax payables		45,628	96,066	
Contract liability	29	301,701	146,017	
Deferred income	30	1,966	1,595	
Borrowing	31	20,000		
		1,978,805	1,713,753	
Net current assets		238,764	292,883	
Total assets less current liabilities		3,801,151	3,912,133	

# **Consolidated Statement of Financial Position**

As at 31 December 2020

	As at 31 December			
		2020	2019	
	Notes	RMB'000	RMB'000	
Non-current liability				
Deferred income	30	26,162	10,097	
Lease liabilities	28	1,400,285	1,513,972	
Provisions	32	34,536	_	
Financial liability at FVTPL	33	_	1,224	
		1,460,983	1,525,293	
Net assets		2,340,168	2,386,840	
	'			
Capital and reserves				
Share capital	34	175	174	
Share premium and reserves		2,318,705	2,375,271	
Equity attributable to owners of the Company		2,318,880	2,375,445	
Non-controlling interest		21,288	11,395	
Total equity		2,340,168	2,386,840	

The consolidated financial statements on pages 67 to 155 were approved and authorized for issue by the board of Directors on 30 March 2021 and are signed on its behalf by:

Ho Kuang-Chi		Chen Su-Yin		
	DIRECTOR	DIRECTOR		

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2020

	Attributable to owners of the company								
	Share Capital RMB'000	Share premium RMB'000	Equity-settled share-based payments reserve RMB'000	Statutory surplus reserve RMB'000 (Note i)	Treasury share reserve RMB'000	Retained earnings RMB'000	Total RMB′000	Non- controlling interest RMB'000	Total RMB'000
At 1 January 2019	174	694,027	28,741	29,091	(80,562)	1,569,968	2,241,439	6,028	2,247,467
Profit for the year	_	_	_	_	_	288,100	288,100	2,538	290,638
Other comprehensive income for the year			_	_		_	_		_
Total comprehensive income for the year	_	_			_	288,100	288,100	2,538	290,638
Recognition of equity-settled									
share-based payments	_	_	10,980	_	_	_	10,980	_	10,980
Exercise of issued share option	_	13,693	(5,078)	_	_	_	8,615	_	8,615
Exercise of RSU Scheme	_	(1,032)	(7,862)	_	8,894	_	_	_	_
Payments of dividends (Note 15)	_	(166,864)	_	_	_	_	(166,864)	_	(166,864)
Purchase of treasury share under					(		/		()
RSU Scheme (Note ii)	_	_	_	_	(6,825)	_	(6,825)	-	(6,825)
Capital injection from non-controlling interest	_	_	_	7 227	_	(7.227)	_	2,829	2,829
Appropriation of statutory surplus reserve				7,227		(7,227)			
At 31 December 2019	174	539,824	26,781	36,318	(78,493)	1,850,841	2,375,445	11,395	2,386,840
Profit for the year Other comprehensive income for the year	- -	- -	- -	- -	- -	1,837 —	1,837 —	9,648 —	11,485 —
Total comprehensive income for the year	_	_	-	-	_	1,837	1,837	9,648	11,485
Recognition of equity-settled share-based payments Exercise of issued share option	_ 1	_ 11,974	12,884 (3,637)	- -	- -	- -	12,884 8,338	- -	12,884 8,338

#### Notes:

Exercise of RSU Scheme

At 31 December 2020

Payments of dividends (Note 15)

Capital injection from non-controlling interest

Appropriation of statutory surplus reserve

(i) According to the People's Republic of China ("PRC") Company Law and the Articles of Association of the PRC subsidiaries of the Group, these companies are required to transfer 10% of their respective after-tax profits, calculated in accordance with the relevant accounting principles and financial regulations applicable to entities established in the PRC, to the statutory surplus reserve until the reserve balance reaches 50% of the registered capital. The statutory surplus reserve can be utilised, upon approval of the relevant authorities, to offset accumulated losses or to increase registered capital of these companies, provided that such fund is maintained at a minimum of 25% of the registered capital.

97

(79.624)

472,271

175

(10,467)

25,561

10,370

(68,123)

8,352

44,670

(79.624)

2,318,880

(8,352)

1,844,326

(79.624)

2,340,168

245

245

21,288

(ii) During the year ended 31 December 2019, the Company acquired 860,000 shares from the market with consideration of HK\$7,600,000 equivalent to approximately RMB6,825,000, for the RSU Scheme approved on 28 November 2014 by the board of Directors. Further details are disclosed in Note 35.

# **Consolidated Statement of Cash Flows**

For the year ended 31 December 2020

For	the	year	ended	31	December

	Tor the year ende	d 31 December
	2020	2019
	RMB'000	RMB'000
Ou and the second state of		
Operating activities	67.477	F02 102
Profit before tax	67,177	503,193
Adjustments for:	405 457	224.044
Depreciation of property, plant and equipment	406,467	321,844
Depreciation of right-of-use assets	597,060	514,821
Impairment loss, net of reversal	D= 44=	27.506
— property, plant and equipment	37,117	27,596
— right-of-use assets	45,528	16,763
— other receivables	16,881	_
Amortization of intangible assets	2,634	2,721
Recognition of equity-settled share-based payments	12,884	10,980
Interest income on bank deposit	(2,313)	(2,129)
Interest income on loan receivable	(2,176)	(2,159)
Interest income on financial asset at amortized cost	(6,661)	(5,440)
Gain from changes in fair value of financial assets at FVTPL	(60,369)	(36,906)
Government grant released from deferred income	(1,873)	(1,595)
Foreign exchange loss, net	14,863	21
Loss on disposal of property, plant and equipment, net	1,172	428
Finance costs	98,310	94,845
Loss on fair value changes of financial liability at FVTPL	_	1,897
Gain on derecognition of right-of-use assets	(11,046)	(4,934)
Covid-19-related rent concessions	(60,727)	_
Operating cash flows before movements in working capital	1,154,928	1,441,946
— The state of the	1,154,520	1,441,540
Movements in working capital		
Decrease (increase) in inventories	20,852	(321,392)
(Increase) decrease in trade receivables	(16,211)	2,488
Increase in other receivables and prepayments	(12,725)	(113,956)
Decrease (increase) in loan receivable	32,102	(60,000)
Increase in trade payables	23,383	54,205
Increase in accrual and other payables	7,024	79,515
Increase in contract liability	155,684	102,366
Increase in deferred income	18,309	
Cach ganavated from anavations	4 202 246	1 105 173
Cash generated from operations	1,383,346	1,185,172
Income taxes paid	(113,141)	(163,331)
Net cash from operating activities	1,270,205	1,021,841

## **Consolidated Statement of Cash Flows**

For the year ended 31 December 2020

	For the year end	For the year ended 31 December		
	2020 RMB'000	2019 RMB'000		
Investing activities				
Interests income received	2,313	2,182		
Purchase of financial assets at FVTPL	(3,036,704)	(3,694,000)		
Proceeds from disposal of financial assets at FVTPL	3,130,830	3,659,610		
Payments of financial liability at FVTPL	_	(673)		
Purchases of property, plant and equipment	(404,632)	(727,030)		
Payments for right-of-use assets	(5,120)	(102,098)		
Utilization of provisions	(1,320)	_		
Payments for rental deposits	(20,575)	(40,173)		
Proceeds from disposal of property, plant and equipment	124	1,061		
Purchases of intangible assets	(1,129)	(4,480)		
Withdrawal of restricted bank balances	69,135	_		
Placement of restricted bank balances	(106,744)	_		
Net cash used in investing activities	(373,822)	(905,601)		
Financing activities				
Dividend paid	(79,624)	(166,864)		
Interest paid	(4,027)	_		
Repayments of borrowings	(220,701)	_		
Repayments of leases liabilities	(528,378)	(498,224)		
New bank loans raised	240,701	(130,221)		
Cash received from exercise of share option	8,338	8,615		
Payment for purchase of ordinary shares (Note 35)	- 0,550 	(19,837)		
Capital injection from non-controlling interest	245	2,829		
Proceeds from other financing activities	55,000	2,023		
Repayment from other financing activities	(37,498)	_		
Repayment from other financing activities	(37,436)			
Net cash used in financing activities	(565,944)	(673,481)		
Net increase (decrease) in cash and cash equivalents	330,439	(557,241)		
Cash and cash equivalents at the beginning of the year	785,192	1,340,692		
Effect of foreign exchange rate changes	(18,307)	1,741		
Cash and cash equivalents at the end of the year				
represented by bank balances and cash	1,097,324	785,192		

For the year ended 31 December 2020

#### 1. GENERAL INFORMATION

Xiabuxiabu Catering Management (China) Holdings Co., Ltd. (the "Company") is incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands. Its shares have been listed on the main board of The Stock Exchange of Hong Kong Limited ("HKEX") on 17 December 2014. The address of the registered office of the Company is Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111, Cayman Islands. The Company is an investment holding company and the Company and its subsidiaries (collectively referred to as "the Group") are principally engaged in Chinese hotpot restaurant operations in the PRC.

The Company's immediate holding company is Ying Qi Investments Limited (incorporated in the British Virgin Islands), and its ultimate controlling party is Mr. Ho Kuang-Chi, who is also the Chairman of the Company.

The consolidated financial statements are presented in Renminbi ("RMB"), which is the same as the functional currency of the Company.

# 2. APPLICATION OF AMENDMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs")

## Amendments to IFRSs that are mandatorily effective for the current year

In the current year, the Group has applied the *Amendments to References to the Conceptual Framework in IFRS Standards* and the following amendments to IFRSs issued by International Accounting Standards Board ("IASB") for the first time, which are mandatorily effective for the annual period beginning on or after 1 January 2020 for the preparation of the consolidated financial statements:

Amendments to IAS 1 and IAS 8
Amendments to IFRS 3
Amendments to IFRS 9,
IAS 39 and IFRS 7

Definition of Material
Definition of a Business
Interest Rate Benchmark Reform

In addition, the Group has early applied the Amendment to IFRS 16 Covid-19-Related Rent Concessions.

Except as described below, the application of the *Amendments to References to the Conceptual Framework in IFRS Standards* and the amendments to IFRSs in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

For the year ended 31 December 2020

## 2. APPLICATION OF AMENDMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs") (CONTINUED)

## 2.1 Impacts on early application of Amendment to IFRS 16 Covid-19-Related Rent Concessions

The Group has applied the amendment for the first time in the current year. The amendment introduces a new practical expedient for lessees to elect not to assess whether a Covid-19-related rent concession is a lease modification. The practical expedient only applies to rent concessions occurring as a direct consequence of the Covid-19 that meets all of the following conditions:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- any reduction in lease payments affects only payments originally due on or before 30 June 2021;
   and
- there is no substantive change to other terms and conditions of the lease.

A lessee applying the practical expedient accounts for changes in lease payments resulting from rent concessions the same way it would account for the changes applying IFRS 16 *Leases* if the changes were not a lease modification. Forgiveness or waiver of lease payments are accounted for as variable lease payments. The related lease liabilities are adjusted to reflect the amounts forgiven or waived with a corresponding adjustment recognized in the profit or loss in the period in which the event occurs.

The application of the amendment had no impact to the opening retained profits at 1 January 2020. The Group has benefited from 1 to 12 months waiver of lease payments on several leases in restaurants. The Group has derecognized the part of lease liability that has been extinguished by the forgiveness of lease payments using the discount rates originally applied to these leases respectively, resulting in a decrease in the lease liabilities of RMB60,727,000, which has been recognized as variable lease payments in profit or loss for the current year.

For the year ended 31 December 2020

# 2. APPLICATION OF AMENDMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs") (CONTINUED)

### New and amendments to IFRSs in issue but not yet effective

The Group has not early applied the following new and amendments to IFRSs that have been issued but are not yet effective:

IFRS 17 Amendments to IFRS 3

Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16

Amendments to IFRS 10 and IAS 28

Amendments to IAS 1

Amendments to IAS 1 and IFRS

Practice Statement 2 Amendments to IAS 16

Amendments to IAS 8
Amendments to IAS 37

Amendments to IFRSs Standards

Insurance Contracts and the related Amendments<sup>1</sup>

Reference to the Conceptual Framework<sup>2</sup>
Interest Rate Benchmark Reform — Phase 2<sup>4</sup>

Sale or Contribution of Assets between an Investor and

its Associate or Joint Venture<sup>3</sup>

Classification of Liabilities as Current or Non-current<sup>1</sup>

Disclosure of Accounting Policies<sup>1</sup>

Property, Plant and Equipment

— Proceeds before Intended Use<sup>2</sup>

Definition of Accounting Estimates<sup>1</sup>

Onerous Contracts — Cost of Fulfilling a Contract<sup>2</sup>

Annual Improvements to IFRSs 2018–2020<sup>2</sup>

- <sup>1.</sup> Effective for annual periods beginning on or after 1 January 2023.
- 2. Effective for annual periods beginning on or after 1 January 2022.
- 3. Effective for annual periods beginning on or after a date to be determined.
- <sup>4.</sup> Effective for annual periods beginning on or after 1 January 2021.

The directors of the Company (the "Directors") anticipate that the application of all above new and amendments to IFRSs will have no material impact on the consolidated financial statements in the foreseeable future.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Basis of preparation of consolidated financial statements

The consolidated financial statements have been prepared in accordance with IFRSs issued by the IASB. For the purpose of preparation of the consolidated financial statements, information is considered material if such information is reasonably expected to influence decisions made by primary users. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on HKEX ("Listing Rules") and by the Hong Kong Companies Ordinance.

#### Going concern assessment

The Directors have, at the time of approving the consolidated financial statements, a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the consolidated financial statements.

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments which are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 Share-based Payment, leasing transactions that are accounted for in accordance with IFRS 16, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 Inventories or value in use in IAS 36 Impairment of Assets.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.1 Basis of preparation of consolidated financial statements (continued)

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

### 3.2 Significant accounting policies

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- (i) has power over the investee;
- (ii) is exposed, or has rights, to variable returns from its involvement with the investee; and
- (iii) has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specially, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains controls until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets, liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

#### **Basis of consolidation** (continued)

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein, which represent present ownership interests entitling their holders to a proportionate share of net assets of the relevant subsidiaries upon liquidation.

#### Business combinations or asset acquisitions

#### Asset acquisitions

When the Group acquires a group of assets and liabilities that do not constitute a business, the Group identifies and recognizes the individual identifiable assets acquired and liabilities assumed by allocating the purchase price first to financial assets/financial liabilities at the respective fair values, the remaining balance of the purchase price is then allocated to the other identifiable assets and liabilities on the basis of their relative fair values at the date of purchase. Such a transaction does not give rise to goodwill or bargain purchase gain.

#### Revenue from contracts with customers

The Group recognizes revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

A performance obligation represents a good and service (or a bundle of goods or services) that is distinct or a series of distinct goods or services that are substantially the same.

Control is transferred over time and revenue is recognized over time by reference to the progress towards complete satisfaction of the relevant performance obligation if one of the following criteria is met:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the Group performs; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Otherwise, revenue is recognized at a point in time when the customer obtains control of the distinct good or service.

The Group generates revenues from restaurant operation and sales of condiment products and other goods.

For restaurant operation for which the control of services is transferred at a point in time, revenue is recognized when the related services have been rendered to customers.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

### Revenue from contracts with customers (continued)

Revenue from the sales of condiment products and other goods for which the control of goods is transferred at a point in time, is recognized when the goods are delivered and titles have passed.

For promotion service and delivery service for takeout orders for which the control of service is transferred at a point in time, revenue is recognized when the related services have been rendered to customers.

A contract asset represents the Group's right to consideration in exchange for goods or services that the Group has transferred to a customer that is not yet unconditional. It is assessed for impairment in accordance with IFRS 9 *Financial Instruments* ("IFRS 9"). In contrast, a receivable represents the Group's unconditional right to consideration, i.e. only the passage of time is required before payment of that consideration is due.

A contract liability represents the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

A contract asset and a contract liability relating to the same contract are accounted for and presented on a net basis.

## Contracts with multiple performance obligations (including allocation of transaction price)

The Group operates a customer loyalty program through which reward credits are granted to the customers on consuming in the restaurants that entitle them to consume by offsetting the reward credits on future purchases and consumptions in the restaurants. These reward credits provide a right to consume by offsetting the reward credits to customers that they would not receive without future purchases and consumptions in the restaurants. The promise to provide the right to the customer is therefore a separate performance obligation.

The transaction price is allocated between the restaurant operation service provided and the reward credits on a relative stand-alone selling price basis. The stand-alone selling price of each reward credit is estimated based on the right to be given when the reward credits are redeemed by the customer and the likelihood of redemption, as evidenced by the Group's historical experience.

Prepaid cards and vouchers issued by the Group, which can be utilized in the future consumption in restaurants by the customers, are recognized as contract liabilities.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

#### Leases

### Definition of a lease

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts entered into or modified on or after the date of initial application or arising from business combinations, the Group assesses whether a contract is or contains a lease based on the definition under IFRS 16 at inception, modification date or acquisition date, as appropriate. Such contract will not be reassessed unless the terms and conditions of the contract are subsequently changed.

### The Group as a lessee

Allocation of consideration to components of a contract

For a contract that contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

Non-lease components are separated from lease component and are accounted for by applying other applicable standards.

#### Short-term leases

The Group applies the short-term lease recognition exemption to leases of restaurants, rented premises and catering delivery robots that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. Lease payments on short-term leases are recognized as expense on a straight-line basis or another systematic basis over the lease term.

### Right-of-use assets

The cost of right-of-use asset includes:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date, less any lease incentives received;
- any initial direct costs incurred by the Group; and
- an estimate of costs to be incurred by the Group in dismantling and removing the underlying assets, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

**Leases** (continued)

The Group as a lessee (continued)

Right-of-use assets (continued)

Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities other than adjustments to lease liabilities resulting from Covid-19-related rent concessions in which the Group applied the practical expedient.

Right-of-use assets in which the Group is reasonably certain to obtain ownership of the underlying leased assets at the end of the lease term are depreciated from commencement date to the end of the useful life. Otherwise, right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The Group presents right-of-use assets as a separate line item on the consolidated statement of financial position.

#### Refundable rental deposits

Refundable rental deposits paid are accounted under IFRS 9 and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

#### Lease liabilities

At the commencement date of a lease, the Group recognizes and measures the lease liability at the present value of lease payments that are unpaid at that date. In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

The lease payments include fixed payments (including in-substance fixed payments).

Variable lease payments that do not depend on an index or a rate are not included in the measurement of lease liabilities and right-of-use assets, and are recognized as expense in the period in which the event or condition that triggers the payment occurs. When a lease contract contains a specific clause that provides for rent reduction or suspension of rent in the event that the underlying assets (or any part thereof) are affected by adverse events beyond the control of the Group and the lessor so as to render the underlying assets unfit or not available for use, the relevant rent reduction or suspension of rent resulting from the specific clause is accounted for as part of the original lease and not as a lease modification. Such rent reduction or suspension of rent is recognized in profit or loss in the period in which the event or condition that triggers those payments to occur.

After the commencement date, lease liabilities are adjusted by interest accretion and lease payments.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

**Leases** (continued)

#### The Group as a lessee (continued)

Lease liabilities (continued)

The Group remeasures lease liabilities (and makes a corresponding adjustment to the related right-of-use assets) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the related lease liability is remeasured by discounting the revised lease payments using a revised discount rate at the date of reassessment.
- the lease payments change due to changes in market rental rates following a market rent review, in which cases the related lease liability is remeasured by discounting the revised lease payments using the initial discount rate.

The Group presents lease liabilities as a separate line item on the consolidated statement of financial position.

### Lease modifications

Except for Covid-19-related rent concessions in which the Group applied the practical expedient, the Group accounts for a lease modification as a separate lease if:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the leases increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, the Group remeasures the lease liability based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Group accounts for the remeasurement of lease liabilities by making corresponding adjustments to the relevant right-of-use asset. When the modified contract contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the modified contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

#### Covid-19-related rent concessions

In relation to rent concessions that occurred as a direct consequence of the Covid-19 pandemic, the Group has elected to apply the practical expedient not to assess whether the change is a lease modification if all of the following conditions are met:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- any reduction in lease payments affects only payments originally due on or before 30 June 2021;
   and
- there is no substantive change to other terms and conditions of the lease.

A lessee applying the practical expedient accounts for changes in lease payments resulting from rent concessions the same way it would account for the changes applying IFRS 16 if the changes were not a lease modification. Forgiveness or waiver of lease payments are accounted for as variable lease payments. The related lease liabilities are adjusted to reflect the amounts forgiven or waived with a corresponding adjustment recognized in the profit or loss in the period in which the event occurs.

#### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognized at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items and on the retranslation of monetary items are recognized in profit or loss in the period in which they arise.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's operations are translated into the presentation currency of the Group (RMB) using exchange rates prevailing at the end of each reporting period. Income and expenses items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the date of transactions are used. Exchange differences arising, if any, are recognized in other comprehensive income and accumulated in equity under the heading of translation reserve (attributed to non-controlling interests as appropriate).

### **Borrowing costs**

All borrowing costs are recognized in profit or loss in the period in which they are incurred.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

### Government grants

Government grants are not recognized until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognized in profit or loss on a systematic basis over the periods in which the Group recognizes as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognized as deferred income in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Government grants related to income that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognized in profit or loss in the period in which they become receivable. Such government grants are presented under "other income".

#### Employee benefits

#### Retirement benefit costs

The employees of the Group are members of state-managed retirement benefit schemes, the obligations of the Group under which are equivalent to those arising in a defined contribution retirement benefit plan. Payments to state-managed retirement benefit schemes are recognized as an expense when employees have rendered service entitling them to the contribution.

#### Short-term employee benefits

Short-term employee benefits are recognized at the undiscounted amount of the benefits expected to be paid as and when employees rendered the services. All short-term employee benefits are recognized as an expense unless another IFRS requires or permits the inclusion of the benefit in the cost of an asset.

A liability is recognized for benefits accruing to employees (such as wages and salaries, annual leave and sick leave) after deducting any amount already paid.

## Share-based payments

### Equity-settled share-based payment transactions

Share options and restricted share units granted to employees

Equity-settled share-based payments to employees are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity-settled share-based transactions are set out in Note 35 to the Group's consolidated financial statements.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

**Share-based payments** (continued)

#### Equity-settled share-based payment transactions (continued)

Share options and restricted share units granted to employees (continued)

The fair value of the equity-settled share-based payments determined at the grant date without taking into consideration all non-market vesting conditions is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity (equity-settled share-based payments reserve). At the end of each reporting period, the Group revises its estimate of the number of equity instrument expected to vest based on assessment of all relevant non-market vesting conditions. The impact of the revision of the original estimate, if any, is recognized in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled share-based payments reserve.

When share options are exercised, the amount previously recognized in equity-settled share-based payments reserve will be transferred to share premium. When restricted share units are exercised, the difference between the amount previously recognized in equity-settled share-based payments reserve and the cost of purchase of treasure share before will be transferred to share premium. When share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognized in equity-settled share-based payments reserve will be transferred to retained earnings.

### Property, plant and equipment

Property, plant and equipment are tangible assets that are held for use in the production or supply of goods or services, or for administrative purposes (other than properties under construction as described below). Property, plant and equipment other than construction in progress as described below are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Construction in progress is carried at cost, less any recognized impairment loss. Construction in progress is classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Costs include any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Depreciation of these assets, on the same basis as other property, plant and equipment, commences when the assets are ready for their intended use.

When the Group makes payments for ownership interests of properties which includes both leasehold land and building elements, the entire consideration is allocated between the leasehold land and the building elements in proportion to the relative fair values at initial recognition. To the extent the allocation of the relevant payments can be made reliably, interest in leasehold land is presented as "right-of-use assets" in the consolidated statement of financial position. When the consideration cannot be allocated reliably between non-lease building element and undivided interest in the underlying leasehold land, the entire properties are classified as property, plant and equipment.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

### Property, plant and equipment (continued)

Depreciation is recognized so as to write off the cost of assets other than construction in progress less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

### Intangible assets

#### Intangible assets acquired separately

Intangible assets representing trademark and software that are acquired separately are carried at costs less accumulated amortization and any accumulated impairment losses. Amortization for intangible assets with finite useful lives is recognized on a straight-line basis over their estimated useful lives as below:

Trademark 10 years Software 3 years

The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

#### Derecognition of intangible assets

An intangible asset is derecognized on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognized in profit or loss when the asset is derecognized.

## Impairment on property, plant and equipment, right-of-use assets and intangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its property, plant and equipment, right-of-use assets and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the relevant asset is estimated in order to determine the extent of the impairment loss, if any.

The recoverable amount of property, plant and equipment, right-of-use assets, and intangible assets are estimated individually, when it is not possible to estimate the recoverable amount individually, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

Impairment on property, plant and equipment, right-of-use assets and intangible assets (continued)

In testing a cash-generating unit for impairment, corporate assets are allocated to the relevant cash-generating unit when a reasonable and consistent basis of allocation can be established, or otherwise they are allocated to the smallest group of cash generating units for which a reasonable and consistent allocation basis can be established. The recoverable amount is determined for the cash-generating unit or group of cash-generating units to which the corporate asset belongs, and is compared with the carrying amount of the relevant cash-generating unit or group of cash-generating units.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or a cash generating unit) for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. For corporate assets or portion of corporate assets which cannot be allocated on a reasonable and consistent basis to a cash-generating unit, the Group compares the carrying amount of a group of cash-generating units, including the carrying amounts of the corporate assets or portion of corporate assets allocated to that group of cash-generating units, with the recoverable amount of the group of cash-generating units. In allocating the impairment loss, the impairment loss is allocated to the assets on a pro-rata basis based on the carrying amount of each asset in the unit or the group of cash-generating units. The carrying amount of an asset is not reduced below the highest of its fair value less costs of disposal (if measurable), its value in use (if determinable) and zero. The amount of the impairment loss that would otherwise have been allocated to the asset is allocated pro rata to the other assets of the unit or the group of cash-generating units. An impairment loss is recognized immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit or a group of cash-generating units) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or a cash-generating unit or a group of cash-generating units) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit/(loss) before tax because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

#### **Taxation** (continued)

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the year, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax for leasing transactions in which the Group recognizes the right-of-use assets and the related lease liabilities, the Group first determines whether the tax deductions are attributable to the right-of-use assets or the lease liabilities.

For leasing transactions in which the tax deductions are attributable to the lease liabilities, the Group applies IAS 12 *Income Taxes* requirements to the leasing transaction as a whole. Temporary differences relating to right-of-use assets and lease liabilities are assessed on a net basis. Excess of depreciation on right-of-use assets over the lease payments for the principal portion of lease liabilities resulting in net deductible temporary differences.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied to the same taxable entity by the same taxation authority.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

#### **Taxation** (continued)

Current and deferred tax are recognized in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity respectively.

In assessing any uncertainty over income tax treatments, the Group considers whether it is probable that the relevant tax authority will accept the uncertain tax treatment used, or proposed to be use by individual group entities in their income tax filings. If it is probable, the current and deferred taxes are determined consistently with the tax treatment in the income tax filings. If it is not probable that the relevant taxation authority will accept an uncertain tax treatment, the effect of each uncertainty is reflected by using either the most likely amount or the expected value.

#### *Inventories*

Inventories are stated at the lower of cost and net realizable value. Cost of inventories are determined on a weighted average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

## **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

#### Restoration provisions

Provisions for the costs to restore leased assets to their original condition, as required by the terms and conditions of the lease, are recognized at the date of inception of the lease at the directors' best estimate of the expenditure that would be required to restore the assets, Estimates are regularly reviewed and adjusted as appropriate for new circumstances.

#### Financial instruments

Financial assets and financial liabilities are recognized when a group entity becomes a party to the contractual provisions of the instrument. All regular way purchases or sales of financial assets are recognized and derecognized on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

#### Financial instruments (continued)

Financial assets and financial liabilities are initially measured at fair value except for trade receivables arising from contracts with customers which are initially measured in accordance with IFRS 15. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets or financial liabilities at FVTPL) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognized immediately in profit or loss.

The effective interest method is a method of calculating the amortized cost of a financial asset or financial liability and of allocating interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts and payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset or financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

#### Financial assets

Classification and subsequent measurement of financial assets

Financial assets that meet the following conditions are subsequently measured at amortized cost:

- the financial asset is held within a business model whose objective is to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that meet the following conditions are subsequently measured at fair value through other comprehensive income ("FVTOCI"):

- the financial asset is held within a business model whose objective is achieved by both selling and collecting contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at FVTPL.

For the year ended 31 December 2020

#### BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

Financial instruments (continued)

#### Financial assets (continued)

Classification and subsequent measurement of financial assets (continued)

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

In addition, the Group may irrevocably designate a financial asset that are required to be measured at the amortized cost or FVTOCI as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch.

#### (i) Amortized cost and interest income

Interest income is recognized using the effective interest method for financial assets measured subsequently at amortized cost. Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired (see below). For financial assets that have subsequently become credit-impaired, interest income is recognized by applying the effective interest rate to the amortized cost of the financial asset from the next reporting period. If the credit risk on the creditimpaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognized by applying the effective interest rate to the gross carrying amount of the financial asset from the beginning of the reporting period following the determination that the asset is no longer credit-impaired.

#### (ii) Financial assets at FVTPL

Financial assets that do not meet the criteria for being measured at amortized cost or FVTOCI or designated as FVTOCI are measured at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognized in profit or loss. The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset and is included in the "other gains and losses" line item.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

Financial instruments (continued)

Financial assets (continued)

Impairment of financial assets

The Group performs impairment assessment under expected credit loss ("ECL") model on financial assets (including trade receivables, other receivables, rental deposits, loan receivable, restricted bank balances and bank balances) which are subject to impairment assessment under IFRS 9. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of the relevant instrument. In contrast, 12-month ECL ("12m ECL") represents the portion of lifetime ECL that is expected to result from default events that are possible within 12 months after the reporting date. Assessment are done based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current conditions at the reporting date as well as the forecast of future conditions.

The Group always recognizes lifetime ECL for trade receivables. The ECL on these assets are assessed individually for debtors.

For all other instruments, the Group measures the loss allowance equal to 12m ECL, unless when there has been a significant increase in credit risk since initial recognition, in which case the Group recognizes lifetime ECL. The assessment of whether lifetime ECL should be recognized is based on significant increases in the likelihood or risk of a default occurring since initial recognition.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

Financial instruments (continued)

Financial assets (continued)

Impairment of financial assets (continued)

(i) Significant increase in credit risk

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

Despite the aforegoing, the Group assumes that the credit risk on a debt instrument has not increased significantly since initial recognition if the debt instrument is determined to have low credit risk at the reporting date. A debt instrument is determined to have low credit risk if i) it has a low risk of default, ii) the borrower has a strong capacity to meet its contractual cash flow obligations in the near term and iii) adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

Financial instruments (continued)

Financial assets (continued)

Impairment of financial assets (continued)

#### (ii) Definition of default

For internal credit risk management, the Group considers an event of default occurs when information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above, the Group considers that default has occurred when a financial asset is past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### (iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- (e) the disappearance of an active market for that financial asset because of financial difficulties.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

Financial instruments (continued)

Financial assets (continued)

Impairment of financial assets (continued)

#### (iv) Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, for example, when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. A write-off constitutes a derecognition event. Any subsequent recoveries are recognized in profit or loss.

#### (v) Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data and forward-looking information. Estimation of ECL reflects an unbiased and probability-weighted amount that is determined with the respective risks of default occurring as the weights.

Generally, the ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition.

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit-impaired, in which case interest income is calculated based on amortized cost of the financial asset.

The Group recognizes an impairment gain or loss in profit or loss for all financial instruments by adjusting their carrying amount, with the exception of trade receivables, other receivables and loan receivable where the corresponding adjustment is recognized through a loss allowance account.

#### Derecognition/modification of financial assets

The Group derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralised borrowing for the proceeds received.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

Financial instruments (continued)

#### Financial assets (continued)

Derecognition/modification of financial assets (continued)

On derecognition of a financial asset measured at amortized cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognized in profit or loss.

A modification of a financial asset occurs if the contractual cash flows are renegotiated or otherwise modified.

When the contractual terms of a financial asset are modified, the Group assesses whether the revised terms result in a substantial modification from original terms taking into account all relevant facts and circumstances including qualitative factors. If qualitative assessment is not conclusive, the Group considers the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received, and discounted using the original effective interest rate, is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial asset, after reducing gross carrying amount that has been written off.

For non-substantial modifications of financial assets that do not result in derecognition, the carrying amount of the relevant financial assets will be calculated at the present value of the modified contractual cash flows discounted at the financial assets' original effective interest rate. Transaction costs or fees incurred are adjusted to the carrying amount of the modified financial assets and are amortized over the remaining term. Any adjustment to the carrying amount of the financial asset is recognized in profit or loss at the date of modification.

#### Financial liabilities and equity

Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its liabilities. Equity instruments issued by the Company are recognized at the proceeds received, net of direct issue costs.

Repurchase of the Company's own equity instruments is recognized and deducted directly in equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

For the year ended 31 December 2020

## 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Significant accounting policies (continued)

#### Financial instruments (continued)

#### Financial liabilities and equity (continued)

#### Financial liabilities

All financial liabilities are subsequently measured at amortized cost using the effective interest method or at FVTPL.

#### Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is (i) contingent consideration of an acquirer in a business combination to which IFRS 3 applies, (ii) held for trading or (iii) it is designated as at FVTPL.

A financial liability is held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative, except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument.

#### Financial liabilities at amortized cost

Financial liabilities (including borrowings, trade payables and other payables) are subsequently measured at amortized cost using the effective interest method.

### Derecognition of financial liabilities

The Group derecognizes financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit or loss.

#### Derivative financial instruments

Derivatives are initially recognized at fair value at the date when derivative contracts are entered into and are subsequently remeasured to their fair value at the end of the reporting period. The resulting gain or loss is recognized in profit or loss.

For the year ended 31 December 2020

# 3. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Significant accounting policies (continued)

Financial instruments (continued)

Financial liabilities and equity (continued)

Offsetting a financial asset and a financial liability

A financial asset and a financial liability are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the recognized amounts: and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

## 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 3, the Directors are required to make judgments, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates is revised if the revision affects only that period, or in the period of the revision and the future periods if the revision affects both current and future periods.

## Critical judgments in applying accounting policies

The following are the critical judgments, apart from those involving estimations (see below), that the Directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements.

#### Determination on lease term of contracts with renewal options

The Group applies judgment to determine the lease term for lease contracts in which it is a lessee that include renewal option, specifically, the leases relating to restaurants. The assessment of whether the Group is reasonably certain to exercise renewal options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognized. Re-assessment is performed upon the occurrence of either a significant event or a significant change in circumstances that is within the control of lessee and that affects the assessment.

For the year ended 31 December 2020

## 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)

## Critical judgments in applying accounting policies (continued)

Determination on lease term of contracts with renewal options (continued)

When assessing reasonable certainty, the Group considers all relevant facts and circumstances including economic incentives/penalties for exercising or not exercising the options. Factors considered include:

- contractual terms and conditions for the optional periods compared with market rates (e.g. whether the amount of payments in the optional periods is below the market rates);
- the extent of leasehold improvements undertaken by Group;
- costs relating to termination of the lease (e.g. relocation costs, costs of identifying another underlying asset suitable for the Group's needs);

During the year ended 31 December 2020, the exercise of the renewal option, which is detailed in Note 17, resulted in an additional amount of RMB97,657,000 of right-of-use assets and lease liabilities recognized.

### Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Impairment assessment of leasehold improvements and right-of-use assets

Leasehold improvements and right-of-use assets are stated at costs less accumulated depreciation and impairment, if any. The Directors review their impairment whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable at the end of each reporting period. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use.

For the year ended 31 December 2020

#### CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION 4. **UNCERTAINTY** (CONTINUED)

## Key sources of estimation uncertainty (continued)

Impairment assessment of leasehold improvements and right-of-use assets (continued)

In determining whether an asset is impaired, the Group have to exercise judgement and make estimation, particularly in assessing: (1) whether an event has occurred or any indicators that may affect the asset value; (2) whether the carrying value of an asset can be supported by the recoverable amount, in the case of value in use, the net present value of future cash flows which are estimated based upon the continued use of the asset; and (3) the appropriate key assumptions to be applied in estimating the recoverable amounts including cash flow projections and an appropriate pre-tax discount rate. When it is not possible to estimate the recoverable amount of an individual asset (including right-of-use assets), the Group estimate the recoverable amount of the cash-generating unit to which the assets belongs, including allocation of corporate assets when a reasonable and consistent basis of allocation can be established, otherwise recoverable amount is determined at the smallest group of cash generating units, for which the relevant corporate assets have been allocated. Changing the assumptions and estimates, including the growth rate of revenue and major costs (include raw materials, consumables used and staff costs) to revenue ratio and the discount rate assumptions in the cash flow projections, could materially affect the recoverable amounts. Furthermore, the cash flows projections, growth rate and discount rate are subject to greater uncertainties in the current year due to uncertainty on how the Covid-19 pandemic may progress and evolve and volatility in financial markets, including potential disruptions in the Group's restaurants' operations.

As at 31 December 2020, the carrying amounts of leasehold improvements and right-of-use assets subject to impairment assessment were RMB1,018,607,000 and RMB1,971,529,000 (31 December 2019: RMB1,033,035,000 and RMB2,076,016,000) respectively, after taking into account the impairment losses of RMB37,117,000 and RMB45,528,000 (2019: RMB27,596,000 and RMB16,763,000) respectively. Details of the impairment of leasehold improvements and right-of-use assets are disclosed in Note 16 and 17 respectively.

#### Deferred tax assets

Deferred tax assets are recognized for unused tax losses and deductible temporary differences to the extent that it is probable that taxable temporary difference and taxable profit will be available. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the timing and level of future taxable profits together with future tax planning strategies. Where the expectation is different from the original estimates, such difference will impact the recognition of deferred tax assets and income tax in the period in which such estimates are changed. As at 31 December 2020, deferred tax assets recognized are approximately RMB86,203,000 (31 December 2019: RMB79,192,000), in which RMB14,553,000 (31 December 2019: RMB43,290,000) is from deductable temporary difference of royalty expense (details reference to Note 18). No deferred tax asset has been recognized on the tax losses of RMB179,584,000 (2019: RMB100,100,000) due to the unpredictability of future profit streams, which is a key source of estimation uncertainty especially in the current year given the significant uncertainty on the potential disruption of Group's restaurants' operations due to the Covid-19 pandemic. Further details are contained in Note 18.

For the year ended 31 December 2020

#### CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION 4. **UNCERTAINTY** (CONTINUED)

## Key sources of estimation uncertainty (continued)

### Determination on discount rates of lease contracts

The Group applies incremental borrowing rates as the discount rates of lease liabilities, which require financing spread adjustments and lease specific adjustments based on the relevant market rates. The assessments of the adjustments in determining the discount rates involved management's judgment, which may significantly affect the amount of lease liabilities and right-of-use assets. As at 31 December 2020, the carrying amounts of right-of-use assets and lease liabilities are RMB1,971,529,000 and RMB1,965,041,000 (2019:RMB2,076,016,000 and RMB1,978,462,000) respectively.

#### 5. REVENUE

## (i) Disaggregation of revenue from contracts with customers

During the year, the Group's revenue which represents the amount received and receivable from the operation of restaurants net of discount and sales related taxes, sales of the condiment products and other products, are as follows:

	For the year ended 31 December 2020							
	Xiabuxiabu	Coucou	Others	Total				
	RMB'000	RMB'000	RMB'000	RMB'000				
Type of goods or service								
Restaurant operations	3,464,010	1,686,580	_	5,150,590				
Sales of the condiment products	_	_	147,843	147,843				
Sales of other goods	37,505	2,475	116,833	156,813				
Total	3,501,515	1,689,055	264,676	5,455,246				
Geographical markets								
Mainland China	3,501,515	1,623,904	264,676	5,390,095				
Hong Kong	_	65,151	_	65,151				
Total	3,501,515	1,689,055	264,676	5,455,246				

For the year ended 31 December 2020

## **5. REVENUE** (CONTINUED)

## (i) Disaggregation of revenue from contracts with customers (continued)

	For the year ended 31 December 2019						
	Xiabuxiabu	Coucou	Others	Total			
	RMB'000	RMB'000	RMB'000	RMB'000			
Type of goods or service							
Restaurant operations	4,667,158	1,199,492	_	5,866,650			
Sales of the condiment products	22,348	_	67,299	89,647			
Sales of other goods	37,444	4,848	31,578	73,870			
Total	4,726,950	1,204,340	98,877	6,030,167			
Geographical markets							
Mainland China	4,726,950	1,192,668	98,877	6,018,495			
Hong Kong		11,672		11,672			
Total	4,726,950	1,204,340	98,877	6,030,167			

No revenue from individual external customer contributing over 10% of total revenue of the Group.

For the year ended 31 December 2020

### **5. REVENUE** (CONTINUED)

## (ii) Transaction price allocated to the remaining performance obligation for contracts with Customers

The transaction price allocated to the remaining performance obligation (unsatisfied or partially unsatisfied) as at 31 December 2020 and the expected timing of recognizing revenue are as follow:

	Customer loyalty scheme RMB'000	Prepaid cards RMB'000	Advance from customer RMB'000
Within one year More than one year but not	14,232	282,714	2,299
more than two years  Total	2,456	282,714	2,299

The transaction price allocated to the remaining performance obligation (unsatisfied or partially unsatisfied) as at 31 December 2019 and the expected timing of recognizing revenue are as follow:

	Customer loyalty		Advance from
	scheme	Prepaid cards	customer
	RMB'000	RMB'000	RMB'000
Within one year	13,123	128,278	1,465
More than one year but not more than two years	3,151	_	
Total	16,274	128,278	1,465

The customer loyalty points have a twelve months to twenty-nine months' valid period after the grant of award credits based on different types of loyalty programmes and can be redeemed anytime within the valid period at customers' discretion. The amounts disclosed above represent the Group's expectation on the timing of redemption made by customers.

The Group issued the prepaid cards which have no expiration and can be utilized in the future consumption in restaurants at customers' discretion. The amounts disclosed above represent the Group's expectation on the timing of utilization made by customers.

For the year ended 31 December 2020

#### 6. **OPERATING SEGMENTS**

Information reported to the executive directors of the Company, being the chief operating decision maker ("CODM"), for the purposes of resource allocation and assessment of segment performance focuses on types of goods or services delivered or provided.

In the current year, the Group reorganized its internal reporting structure which resulted in changes to the composition of its reportable segments. With the development of the Group's business, each brand of "Xiabuxiabu" and "Coucou" is considered as a separate operating segment for the purposes of resource allocation and assessment of segment performance by the CODM. Prior year segment disclosures have been represented to conform with the current year's presentation.

Specifically, the Group's reportable segments under IFRS 8 are as follows:

- Xiabuxiabu: restaurant operation and related service under brand name of "Xiabuxiabu".
- Coucou: restaurant operation and related service under brand name of "Coucou".

In addition to the above reportable segments, other operating segments include operation of the condiment products and other goods that were not sold out by Xiabuxiabu restaurants or Coucou restaurants. None of these segments met the quantitative thresholds for the reportable segments in both current and prior year. Accordingly, these were grouped in "Others".

For the year ended 31 December 2020

### 6. OPERATING SEGMENTS (CONTINUED)

## Segment revenues and results

The following is an analysis of the Group's revenue and results from continuing operations by reportable segments:

## For the year ended 31 December 2020

	Xiabuxiabu RMB'000	Coucou RMB'000	Total reportable segments RMB'000	Others RMB'000	Adjustments and eliminations RMB'000	Consolidated RMB'000
SEGMENT REVENUE						
External sales Inter-segment sales	3,501,515 —	1,689,055 —	5,190,570 —	264,676 287,359	— (287,359)	5,455,246 —
	3,501,515	1,689,055	5,190,570	552,035	(287,359)	5,455,246
Segment results (Note)	60,396	114,824	175,220	42,207	_	217,427
Impairment losses on property, plant and equipment Impairment losses on right-of-use assets Impairment losses on other receivables Gain from changes in fair value of financial assets at FVTPL Loss on disposal of property, plant and equipment, net Interest on bank borrowings  Segment profit (loss)	(37,117) (45,528) — 25,474 (1,172) (3,186) (1,133)	    (368)	(37,117) (45,528) — 25,474 (1,172) (3,554)		- - - - -	(37,117) (45,528) (16,881) 25,474 (1,172) (4,027)
Unallocated gain from changes in fair value of financial assets at FVTPL Unallocated central administration costs Unallocated directors' emoluments  Profit before tax						34,895 (93,098) (12,796) 67,177

## Other segment information

Amounts included in the measure of segment results:

	Xiabuxiabu RMB'000	Coucou RMB'000	Total reportable segments RMB'000	Others RMB'000	Unallocated costs RMB'000	Consolidated RMB'000
Depreciation and amortization	724,508	259,310	983,818	18,919	3,424	1,006,161
Gain on termination of lease	(9,997)	(1,049)	(11,046)	—	—	(11,046)
Finance costs	64,625	29,392	94,017	266	—	94,283

For the year ended 31 December 2020

### 6. OPERATING SEGMENTS (CONTINUED)

## Segment revenues and results (continued)

For the year ended 31 December 2019

	Xiabuxiabu RMB'000	Coucou RMB'000	Total reportable segments RMB'000	Others RMB'000	Adjustments and eliminations RMB'000	Consolidated RMB'000
SEGMENT REVENUE External sales Inter-segment sales	4,726,950 —	1,204,340 —	5,931,290 —	98,877 121,022	— (121,022)	6,030,167 —
	4,726,950	1,204,340	5,931,290	219,899	(121,022)	6,030,167
Segment results (Note)	582,738	30,871	613,609	18,392	_	632,001
Impairment losses on property, plant and equipment Impairment losses on right-of-use assets Gain from changes in fair value of financial assets	(27,596) (16,763)	_	(27,596) (16,763)	_	_ _	(27,596) (16,763)
at FVTPL Loss on disposal of property, plant and equipment,	25,160	11,746	36,906	_	_	36,906
net	(428)		(428)			(428)
Segment profit	563,111	42,617	605,728	18,392		624,120
Unallocated loss from changes in fair value of financial liability at FVTPL Unallocated central administration costs Unallocated directors' emoluments						(1,897) (109,383) (9,647)
Profit before tax						503,193
Other segment information Amounts included in the measure of segment results:	Xiabuxiabu RMB'000	Coucou RMB'000	Total reportable segments RMB'000	Others RMB'000	Unallocated costs RMB'000	Consolidated RMB'000
Depreciation and amortization Gain on termination of lease Finance costs	669,453 (4,934) 71,999	160,327 — 22,846	829,780 (4,934) 94,845	6,182 — —	3,424 — —	839,386 (4,934) 94,845

Note: The measure used for reporting segment result is the adjusted segment profit (loss) before (i) Certain gain from changes in fair value of financial assets at FVTPL, (ii) interest on bank borrowings, (iii) impairment loss and disposal loss on non-current assets, and (iv) impairment loss on other receivables.

For the year ended 31 December 2020

### 6. OPERATING SEGMENTS (CONTINUED)

### Segment revenues and results (continued)

The accounting policies of the operating segments are the same as the Group's accounting policies described in Note 3. Segment profit/(loss) represents the profit earned by/loss from each segment without allocation of certain gain/(loss) from changes in fair value of financial assets/liabilities at FVTPL, central administration costs and directors' emoluments. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

Inter-segment sales are charged at prevailing market rates.

### Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable and operating segments:

	As at 31 December 2020					
	Xiabuxiabu RMB'000	Coucou RMB'000	Total reportable segments RMB'000	Others RMB'000	Unallocated assets RMB'000	Consolidated RMB'000
Segment assets	3,493,243	1,517,183	5,010,426	697,001	72,529	5,779,956
Other segment information Amounts included in the measure of segment assets:						
Additions to property, plant and equipment Additions to right-of-use assets	217,581 309,410	208,587 238,784	426,168 548,194	1,957 5,806	=	428,125 554,000
Segment liabilities	2,258,713	1,083,452	3,342,165	97,623	_	3,439,788
			As at 31 Decer	nber 2019		
	Xiabuxiabu RMB'000	Coucou RMB'000	Total reportable segments RMB'000	Others RMB'000	Unallocated assets RMB'000	Consolidated RMB'000
Segment assets	3,682,130	1,197,073	4,879,203	670,774	75,909	5,625,886
Other segment information Amounts included in the measure of segment assets:						
Additions to property, plant and equipment Additions to right-of-use assets	433,033 410,704	213,974 348,509	647,007 759,213	106,211 67,940	_ _	753,218 827,153
Segment liabilities	2,262,498	886,143	3,148,641	90,405	_	3,239,046

For the purposes of monitoring segment performance and allocating resources between segments:

- all assets are allocated to operating segments based on the corresponding operating brands other than certain unallocated corporate property, plant and equipment and right-of-use assets; and
- all liabilities are allocated to operating segments based on the corresponding operation brands.

For the year ended 31 December 2020

### 6. OPERATING SEGMENTS (CONTINUED)

Revenue from major products and services, geographical information and information about major customers please reference to Note 5.

### 7. OTHER INCOME

For the	vear	ended	31	December
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	2020 RMB'000	2019 RMB'000
Interest income on:		
— bank deposits	2,313	2,129
— financial asset at amortized cost	6,661	5,440
— loan receivable	2,176	2,159
	11,150	9,728
Promotion service income	1,763	2,205
Covid-19 related value-added tax exemption (Note i)	94,749	_
Government grants		
— subsidy received (Note ii)	24,767	11,531
— release from deferred income (Note 30)	1,873	1,595
	26,640	13,126
Delivery income for takeout orders	17,821	15,510
Others	18,609	12,989
	36,430	28,499
	170,732	53,558

Note i During the current year, the Group recognized RMB94,749,000 in respect of Covid-19-related value-added tax exemption provided by the local government in accordance with Cai Shui [2020] No.8 Tax Policy on Supporting Covid-19 Prevention and Control Measures, which came into effect on 1 January 2020. According to Cai Shui [2020] No.8, restaurant operations revenue of the Group is temporarily exempted from value-added tax.

Note ii The amounts represent the subsidies received from the local government for the Group's local business development. During the current year, the Group recognized government grants of RMB11,433,000 in respect of Covid-19-related subsidies, of which RMB901,000 relates to Employment Support Scheme provided by the Hong Kong government. There were no unfulfilled conditions in the year in which they were recognized.

For the year ended 31 December 2020

### 8. OTHER EXPENSES

For the	year	ended	31	December
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	2020	2019
	RMB'000	RMB'000
Marketing expenses	87,295	74,403
Delivery service fee	84,641	71,594
Professional service fee	54,644	68,426
Logistics expenses	41,471	51,163
Travel and communication expenses	40,682	50,850
Office and administrative expenses	35,737	42,131
Maintenance fees	23,833	22,084
Others	14,187	24,716
	382,490	405,367

# 9. OTHER GAINS AND LOSSES

### For the year ended 31 December

	2020	2019
	RMB'000	RMB'000
Loss on disposal of property, plant and equipment, net	(1,172)	(428)
Gain on termination of lease	11,046	4,934
Foreign exchange loss, net	(14,863)	(21)
Loss on closure of restaurants	(2,143)	(654)
Impairment loss on other receivables	(16,881)	_
Impairment loss recognized in respect of leasehold improvement	(37,117)	(27,596)
Impairment loss recognized in respect of right-of-use assets	(45,528)	(16,763)
Gain from changes in fair value of financial assets at FVTPL	60,369	36,906
Loss from changes in fair value of financial liability at FVTPL	_	(1,897)
Loss on disposal of inventory	(7,366)	_
	(53,655)	(5,519)

For the year ended 31 December 2020

### **10. FINANCE COSTS**

,	
2020	2019
RMB'000	RMB'000
91,282	94,845
4.027	—

94,845

3,001

98,310

For the year ended 31 December

### 11. PROFIT BEFORE TAX

Interest on lease liabilities Interest on bank borrowings Interest on provisions

The Group's profit for the year has been arrived at after charging:

	For the year ended 31 December	
	2020	2019
	RMB'000	RMB'000
Depreciation of right-of-use assets	597,060	514,821
Depreciation of property, plant and equipment	406,467	321,844
Amortization of intangible assets	2,634	2,721
Total depreciation and amortization	1,006,161	839,386
Operating lease rentals in respect of restaurants lease payments		
— short-term lease (Note i)	38,322	30,240
<ul> <li>Covid-19-related rent concessions (Note 17)</li> </ul>	(60,727)	_
— variable lease payment (Note ii)	80,501	102,400
— other rental expenses (Note iii)	161,497	121,178
Total property, reptale and related averages	240 502	252.040
Total property rentals and related expenses	219,593	253,818
Directors' emoluments (Note 14)	12,796	9,647
Other staff cost		
Salaries and other allowance	1,401,193	1,438,774
Equity-settled share-based payments	4,574	1,436,774 4,413
1 3	•	′
Retirement benefit contribution	59,583	91,515
Total staff costs	1,478,146	1,544,349
Auditor's remuneration	3,600	3,300

For the year ended 31 December 2020

#### 11. PROFIT BEFORE TAX (CONTINUED)

Note i: The short-term lease refer to leases of restaurants, catering delivery robots and rented premises.

The variable lease payment refers to the portion of property rentals based on pre-determined percentages to Note ii: revenue less minimum rentals of the respective leases.

Note iii: The other rental expense refers to the property fee paid to the landlord.

### 12. INCOME TAX EXPENSE

#### For the year ended 31 December

	2020 RMB'000	2019 RMB'000
Enterprise income tax ("EIT")		
Current tax	62,703	157,637
Deferred tax (Note 18)	(7,011)	54,918
Total income tax recognized in profit or loss	55,692	212,555

The Company is a tax exempted company incorporated in the Cayman Islands.

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

The Company's subsidiary, Xiabuxiabu Catering Management (HK) Holdings Co., Ltd., ("Xiabu Hong Kong") incorporated in Hong Kong is qualifying for the two-tiered profits tax rates regime. Accordingly, the Hong Kong profits tax of the qualifying group entity is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million.

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% for both years.

For the year ended 31 December 2020

### 12. INCOME TAX EXPENSE (CONTINUED)

Under the EIT Law, withholding tax is also imposed on dividends declared and paid to non-PRC resident in respect of profits earned by the PRC subsidiaries from 1 January 2008 onwards. Deferred taxation has not been provided for in the consolidated financial statements in respect of the temporary differences attributable to the accumulated undistributed profits of the PRC subsidiaries amounting to RMB1,973 million as at 31 December 2020 (2019: RMB2,001 million), as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

Further, in the PRC, withholding income tax is generally imposed on assessable profits earned by foreign entities from the PRC. With respect to the trademark license agreement entered into between Xiabu Hong Kong and the PRC subsidiary in 2008, Xiabu Hong Kong has recognized taxable royalty income with reference to a predetermined percentage over the revenue earned by the PRC subsidiary and accordingly the royalty income is subjected to the withholding tax.

In September 2020, the PRC subsidiary entered into an advance pricing arrangement with the relevant PRC tax authority for the years from 2015 to 2021 and with this endorsement obtained, the Group has made accrual and payments for royalty accordingly for the relevant years.

For the year ended 31 December 2020

### 12. INCOME TAX EXPENSE (CONTINUED)

The tax charge for the year can be reconciled to the profit before tax per the consolidated statement of profit or loss and other comprehensive income as follows:

For th	e year	ended	31	Decem	bei
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	2020 RMB'000	2019 RMB'000
Profit before tax	67,177	503,193
Tax calculated at applicable domestic tax rates at 25%	16,794	125,798
Tax effect of different tax rate on intra-group royalty income		
and interest income subject to withholding tax	(7,208)	5,745
Effect of different tax rates of company operating in		
other jurisdictions	4,611	149
Tax effect of income not taxable for tax purpose	(2,517)	(2,366)
Tax effect of expenses not deductible for tax purposes	12,883	13,234
Tax effect of tax losses and deductible temporary differences		
not recognized	43,279	31,308
Utilisation of tax losses previously not recognized	(882)	(3,321)
Recognition of tax losses and deductible temporary differences		
previously not recognized	(22,583)	(1,609)
Reversal of tax losses and deductible temporary differences		
previously recognized	_	43,617
Under provision in respect of prior years	11,315	_
Income tax expense	55,692	212,555

For the year ended 31 December 2020

### 13. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	For the year ended 31 December	
	<b>2020</b> 20	
	RMB'000	RMB'000
Earnings figures are calculated as follows:		
Profit for the year attributable to owners of the Company	1,837	288,100

The weighted average number of ordinary shares for the purpose of basic earnings per share reconciles to the weighted average number of ordinary shares used in the calculation of diluted earnings per share as follows:

	For the year ended 31 December	
	2020	2019
	'000	'000
Weighted average number of ordinary shares for the purpose of		
basic earnings per share	1,070,076	1,066,334
Effect of dilutive potential ordinary shares	7,357	9,473
Weighted average number of ordinary shares for the purpose of		
diluted earnings per share	1,077,433	1,075,807

For the year ended 31 December 2020

### 14. EMOLUMENTS OF DIRECTORS AND CHIEF EXECUTIVE AND FIVE HIGHEST **PAID EMPLOYEES**

Directors' and chief executive's emoluments for the year, disclosed pursuant to the applicable Listing Rules and Hong Kong Companies Ordinance, is as follows:

	For the year ended 31 December 2020					
	Directors' fee RMB'000	Salaries and allowances RMB'000	Performance related bonuses RMB'000	Retirement benefits scheme contribution RMB'000	Equity- settled share-based payments RMB'000	Total RMB'000
Executive directors: Mr. Ho Kuang-Chi (賀光啓先生)	1,060	_	_	_	4,791	5,851
Ms. Zhao Yi (趙怡女士)	313	1,837	_	24	3,519	5,693
Sub-total	1,373	1,837	_	24	8,310	11,544
Non-executive directors: Ms. Chen Su-Yin (陳素英女士) Mr. Zhang Chi (張弛先生) Ms. Li Jie (李潔女士) (Note iii)	313 — —	_ _ _	_ _ _	_ _ _	- - -	313 — —
Sub-total	313	_	_	_	_	313
Independent non-executive directors: Ms. Hsieh Lily Hui-yun (謝慧雲女士) Mr. Hon Ping Cho Terence (韓炳祖先生) Ms. Cheung Sze Man (張詩敏女士)	313 313 313	_ _ _	_ _ _	_ _ _	_ _ _	313 313 313
Sub-total	939	_	_	_	_	939
Total						12,796

For the year ended 31 December 2020

### 14. EMOLUMENTS OF DIRECTORS AND CHIEF EXECUTIVE AND FIVE HIGHEST PAID EMPLOYEES (CONTINUED)

	For the year ended 31 December 2019					
		Salaries	Performance	Retirement benefits	Equity- settled	
	Directors'	and	related	scheme	share-based	
	fee	allowances	bonuses	contribution	payments	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors:						
Mr. Ho Kuang-Chi (賀光啓先生)	975	_	_	_	3,693	4,668
Ms. Yang Shuling (楊淑玲女士) (Note i)	195	450	_	_	1,752	2,397
Ms. Zhao Yi (趙怡女士) (Note ii)	78	522		8	1,122	1,730
Sub-total	1,248	972		8	6,567	8,795
Non-executive directors:						
Ms. Chen Su-Yin (陳素英女士)	213	_	_	_	_	213
Mr. Zhang Chi (張弛先生)	_	_	_	_	_	_
Ms. Li Jie (李潔女士) (Note iii)						
Sub-total	213	_	_	_	_	213
Independent non-executive directors:						
Ms. Hsieh Lily Hui-yun (謝慧雲女士)	213	_	_	_	_	213
Mr. Hon Ping Cho Terence (韓炳祖先生)	213	_	_	_	_	213
Ms. Cheung Sze Man (張詩敏女士)	213	_		_	_	213
Sub-total	639	_	_	_	_	639
Total						9,647

The executive directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group.

The non-executive directors' emoluments shown above were for their services as directors of the Company and its subsidiaries.

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

For the year ended 31 December 2020

### 14. EMOLUMENTS OF DIRECTORS AND CHIEF EXECUTIVE AND FIVE HIGHEST PAID EMPLOYEES (CONTINUED)

#### Notes:

- Ms. Yang Shuling resigned as an executive Director and the chief executive officer of the Group with effect from (i) 29 August 2019.
- Ms. Zhao Yi was appointed as an executive Director and the chief executive officer of the Group with effect from 29 August 2019.
- (iii) Ms. Li Jie as Mr. Zhang Chi's alternate.

The five highest paid employees of the Group during the year included two directors (2019: three directors), details of whose remuneration are set out above. Details of the remuneration for the year of the remaining three (2019: two) highest paid employees who are neither a director nor chief executive of the Company are as follows:

For the year en	ided 31 December
-----------------	------------------

	2020 RMB'000	2019 RMB'000
Salaries and allowances Equity-settled share-based payments Contributions to retirement benefits scheme	3,513 1,024 48	2,520 784 24
	4,585	3,328

The number of these highest paid employees whose remuneration fell within the following band is as follows:

### For the year ended 31 December

	2020	2019
HKD1,000,001 to HKD1,500,000	_	1
HKD1,500,001 to HKD2,000,000	3	_
HKD2,000,001 to HKD2,500,000	_	1
Total	3	2

During the years ended 31 December 2020 and 2019, no Directors waived or agreed to waive any emoluments, and no emoluments were paid by the Group to the Directors or the five highest paid employees as an inducement to join or upon joining the Group or as compensation for loss of office.

For the year ended 31 December 2020

#### 15. DIVIDENDS

For	the	vear	ended	31	December

	2020	2019
	RMB'000	RMB'000
Dividends recognized as distributions during the year	79,624	166,864

On 7 April 2020, the Company declared a dividend of RMB0.046 per share with total dividends of RMB49,624,000 to shareholders for the year ended 31 December 2019. The dividend was paid in June 2020.

On 27 August 2020, the Company declared a dividend of RMB0.028 per share with total dividends of RMB30,000,000 to shareholders for the six months ended 30 June 2020. The dividend was paid in October 2020.

On 28 March 2019, the Company declared a dividend of RMB0.096 per share with total dividends of RMB101,248,000 to shareholders for the year ended 31 December 2018. The dividend was paid in June 2019.

On 29 August 2019, the Company declared a dividend of RMB0.062 per share with total dividends of RMB65,616,000 to shareholders for the six months ended 30 June 2019. The dividend was paid in October 2019.

Subsequent to the end of the reporting period, final dividend in respect of the year ended 31 December 2020 of RMB0.028 per share, amounting to approximately RMB30,000,000 to be paid out of the Company's share premium amount, which is subject to the approval by the shareholders at the forthcoming general meeting, to be held on 28 May 2021. The 2020 final dividend will be declared in RMB and paid in Hong Kong dollars, the exchange rate of which will be calculated based on the rate of exchange as quoted to the Company by The Hongkong and Shanghai Banking Corporation Limited at its middle rate of exchange prevailing on 7 June 2021. The dividend has not been included as a liability in these consolidated financial statements.

For the year ended 31 December 2020

# 16. PROPERTY, PLANT AND EQUIPMENT

	<b>Buildings</b> RMB'000	Leasehold improvements RMB'000	<b>Machineries</b> RMB'000	Motor vehicles RMB'000	Furniture and fixtures RMB'000	Construction in progress RMB'000	<b>Total</b> RMB'000
COST							
At 1 January 2019	45,902	1,540,671	16,677	5,223	138,725	37,226	1,784,424
Additions	37,290	_	40,510	1,358	61,220	612,840	753,218
Transfer	20,787	575,600	_	_	_	(596,387)	_
Disposals	_	(117,990)		(578)	(10,185)	_	(128,753)
At 31 December 2019	103,979	1,998,281	57,187	6,003	189,760	53,679	2,408,889
Additions	_	_	52	315	33,445	394,313	428,125
Transfer	_	370,782	_	_	_	(370,782)	_
Disposals	_	(137,132)	(113)	(360)	(9,657)		(147,262)
At 31 December 2020	103,979	2,231,931	57,126	5,958	213,548	77,210	2,689,752
DEPRECIATION AND							
At 1 January 2019	16,984	773,837	7,016	3,856	71,643	_	873,336
Charge for the year	3,507	281,803	4,824	612	31,098	_	321,844
Eliminated on disposals	_	(105,227)	_	(482)	(8,792)	_	(114,501)
Eliminated impairment recognized before							
upon disposal	_	(12,763)	_	_	_	_	(12,763)
Impairment loss		(12,703)					(12,703)
recognized in profit							
or loss	_	27,596	_	_	_	_	27,596
01 1033		27,330					27,330
At 31 December 2019	20,491	965,246	11,840	3,986	93,949	_	1,095,512
Charge for the year Eliminated on disposals	7,088	348,093 (116,903)	8,904 (107)	801 (343)	41,581 (8,384)	_	406,467 (125,737)
Eliminated impairment		(110,303)	(107)	(545)	(0,504)		(123,737)
recognized before							
upon disposal	_	(20,229)	_	_	_	_	(20,229)
Impairment loss							
recognized in profit							
or loss	_	37,117					37,117
At 31 December 2020	27,579	1,213,324	20,637	4,444	127,146	_	1,393,130
CARRYING AMOUNT							
At 31 December 2020	76,400	1,018,607	36,489	1,514	86,402	77,210	1,296,622
At 31 December 2019	83,488	1,033,035	45,347	2,017	95,811	53,679	1,313,377

For the year ended 31 December 2020

### 16. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

The above items of property, plant and equipment other than construction in progress are depreciated over their useful lives, after taking into account the estimated residual value, on a straight-line basis as follows:

**Buildinas** 20 years Leasehold improvements Over the shorter of the lease term and estimated useful lives up to 5 years Machineries 3-10 years Motor vehicles 4 years Furniture and fixtures 3-5 years

As at 31 December 2020, in view of the unfavourable future prospects of some restaurants, the management of the Group concluded there was impairment indicator for related leasehold improvement and right-of-use assets and conducted impairment assessment on recoverable amounts of which with carrying amounts of RMB1,018,607,000 and RMB1,971,529,000 respectively. The Group estimates the recoverable amount of the restaurants to which the leasehold improvement and right-of-use assets belong as it is not possible to estimate the recoverable amount of the assets individually, including allocation of corporate assets when reasonable and consistent basis can be established.

The recoverable amount of each restaurant has been determined based on a value in use calculation. That calculation uses cash flow projections based on financial budgets approved by the management of the Group covering the following remaining term with a pre-tax discount rate is 11.39% as at 31 December 2020 (2019: 11.20%). The annual growth rate used is from 0% to 3% (2019: from 0% to 3%), which is based on the industry growth forecasts and does not exceed the long-term average growth rate for the relevant industry. The other key assumptions for the value in use calculated are major costs (include raw materials, consumables used and staff costs) to revenue ratio, which are determined based on the restaurants' past performance and management expectations for the market development. The growth rates and discount rate have been reassessed as at 31 December 2020 taking into consideration higher degree of estimation uncertainties in the current year due to uncertainty on how the Covid-19 pandemic may progress and evolve and volatility in financial markets, including potential disruptions of the Group's restaurants' operations.

Based on the result of the assessment, management of the Group determined that, for the restaurants with the recoverable amount lower than the carrying amount, the impairment loss has been recognized and allocated to leasehold improvement and right-of-use assets such that the carrying amount of each category of asset is not reduced below the highest of its fair value less cost of disposal, its value in use and zero. Based on the value in use calculation, an impairment of RMB37,117,000 and RMB45,528,000 (2019: RMB27,596,000 and RMB16,763,000), respectively, has been recognized against the carrying amount of leasehold improvement and right-of-use assets.

The impairment loss recognized for the above assets have been included in profit or loss in the "other gains and losses" in the consolidated statement of profit or loss and other comprehensive income.

For the year ended 31 December 2020

### 17. RIGHT-OF-USE ASSETS

	<b>Leasehold</b> <b>lands</b> RMB'000	Leased properties RMB'000	<b>Total</b> RMB'000
As at 31 December 2020	,		
Carrying amount	112,217	1,859,312	1,971,529
As at 31 December 2019			
Carrying amount	114,710	1,961,306	2,076,016
For the year ended 31 December 2020			
Depreciation charge	2,493	594,567	597,060
Impairment recognized in profit or loss (Note i)	<u> </u>	45,528	45,528
	2,493	640,095	642,588
For the year ended 31 December 2019			
Depreciation charge	1,523	513,298	514,821
Impairment recognized in profit or loss (Note i)	_	16,763	16,763
	1,523	530,061	531,584

### For the year ended 31 December

	2020 RMB'000	2019 RMB'000
Expense relating to short-term leases Variable lease payments not included in	38,322	30,240
the measurement of lease liabilities	80,501	102,400
Total cash outflow for leases (Note ii)	652,322	732,962
Additions to right-of-use assets (Note iii)	554,000	827,153

- Note i After the assessment, the recoverable amount of the right-of-use asset was RMB1,971,529,000 (2019: RMB2,076,016,000) and an impairment of RMB45,528,000 (2019: RMB16,763,000) was recognized during the year 2020. Further details are set out in Note 16.
- Note ii Amount includes payments of principal and interest portion of lease liabilities, variable lease payments, shortterm leases and payments of lease payments on or before lease commencement date (including leasehold land and rental deposits). These amounts could be presented in operating, investing or financing cash flows.
- Note iii Amount includes right-of-use assets resulting from new leases entered and adjustments to fair value of rental deposits at initial recognition, lease modification, reassessment/exercise of extension and payments for leasehold land.

For the year ended 31 December 2020

### 17. RIGHT-OF-USE ASSETS (CONTINUED)

For both years, the Group leases restaurants land and rented premises for its operations. Lease contracts are entered into for fixed terms of 1 month to 20 years, but may have extension and termination options as described below. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. In determining the lease term and assessing the length of the non-cancellable period, the Group applies the definition of a contract and determines the period for which the contract is enforceable.

The Group regularly entered into short-term leases mainly for rented premises and catering delivery robots. As at 31 December 2020 and 2019, the portfolio of short-term leases is similar to the portfolio of short-term leases to which the short-term lease expense disclosed in Note 11.

Leases of restaurants are either with only fixed lease payments or contain variable lease payment that are based on 3% to 20% (2019: 3% to 20%) of sales and minimum annual lease payment that are fixed over the lease term. Some variable payment terms include cap clauses. The payment terms are common in restaurants in Mainland China and Hong Kong where the Group operates. The amount of fixed and variable lease payments paid to relevant lessors for the year ended 31 December 2020:

#### For the year ended 31 December 2020

	Number of restaurants	Fixed payments RMB'000	Variable payments RMB'000	Total RMB'000
Restaurants without variable lease payments Restaurants with variable lease payments	460 841	186,479 338,985	— 80,501	186,479 419,486
	1,301	525,464	80,501	605,965
For the year ended 31 December 2019				
	Number of restaurants	Fixed payments RMB'000	Variable payments RMB'000	Total RMB'000
Restaurants without variable lease payments Restaurants with variable lease payments	424 734	203,980 296,542	— 102,400	203,980 398,942
	1,158	500,522	102,400	602,922

The overall financial effect of using variable payment terms is that higher rental costs are incurred by restaurants with higher sales. Variable rent expenses are expected to continue to represent a similar proportion of restaurant sales in future years.

For the year ended 31 December 2020

### 17. RIGHT-OF-USE ASSETS (CONTINUED)

#### Restrictions or covenants on leases

Lease liabilities of RMB1,965,041,000 are recognized with related right-of-use assets of RMB1,971,529,000 as at 31 December 2020 (2019: lease liabilities of RMB1,978,462,000 and related right-of-use assets of RMB2,076,016,000). The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

#### Leases committed

As at 31 December 2020, the Group entered into new leases for several restaurants that have not yet commenced, with average non-cancellable period ranging from 4 to 8 years (2019: 3 to 6 years), excluding period under extension options, the total future undiscounted cash flows over the non-cancellable period amounted to RMB17,580,000 (2019: RMB20,650,000).

#### Rent concessions

During the year ended 31 December 2020, lessors of restaurants provided rent concessions to the Group through rent reductions ranging from 20% to 100% over one to twelve months.

These rent concessions occurred as a direct consequence of Covid-19 pandemic and met of all of the conditions in IFRS 16.46B, and the Group applied the practical expedient not to assess whether the changes constitute lease modifications. The effects on changes in lease payments due to forgiveness or waiver by the lessors for the relevant leases of RMB60,727,000 were recognized as negative variable lease payments.

### 18. DEFERRED TAX ASSETS/LIABILITIES

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

As at 31 December

	2020 RMB'000	2019 RMB'000
Deferred tax assets Deferred tax liabilities	95,282 (9,079)	79,192 —
	86,203	79,192

For the year ended 31 December 2020

### 18. DEFERRED TAX ASSETS/LIABILITIES (CONTINUED)

The movements in the deferred tax assets/(liabilities) during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

	Tax losses	Deferred income	Contract liability	Fair value change of FVTPL	Impairment of leasehold improvement	Accrued royalty expense not paid	Right-of-use assets/Lease liabilities	Impairment of Right-of-use assets	Others	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2019	10,007	3,322	3,456	_	4,590	111,767	_	_	968	134,110
(Charged) credit to profit or loss	(5,368)	(399)	201	306	(735)	(68,477)	17,445	2,354	(245)	(54,918)
At 31 December 2019	4,639	2,923	3,657	306	3,855	43,290	17,445	2,354	723	79,192
(Charged) credit to profit or loss	(4,639)	4,109	179	(9,385)	3,951	(28,737)	12,286	5,588	23,659	7,011
At 31 December 2020	-	7,032	3,836	(9,079)	7,806	14,553	29,731	7,942	24,382	86,203

Deferred tax assets have not been recognized in respect of the following items:

### For the year ended 31 December

	2020	2019
	RMB'000	RMB'000
Unrecognized tax losses	179,584	100,100
Deductible temporary differences		
Contract liability	1,343	1,646
Right-of-use assets/Lease liabilities	31,898	10,727
Impairment of right-of-use assets	30,522	7,347
Impairment of leasehold improvement	18,857	17,772
Impairment of other receivables	16,639	_
Accrued expenses	10,961	_
Accelerated tax depreciation	1,785	_
	291,589	137,592

For the year ended 31 December 2020

### 18. DEFERRED TAX ASSETS/LIABILITIES (CONTINUED)

The unrecognized tax losses will be expired as follow:

As at 31 December

	2020 RMB'000	2019 RMB'000
2020	_	15,588
2022	1,287	1,287
2023	13,382	13,382
2024	60,913	49,119
2028	86,291	_
Indefinite	17,711	20,724
	179,584	100,100

At the end of the reporting period, the Group has unused tax losses of RMB179,584,000 (2019: RMB118,656,000) available for offset against future profits. A deferred tax asset has been recognized in respect of nil (2019: RMB18,556,000) of such losses. No deferred tax asset has been recognized in respect of the remaining RMB179,584,000 (2019: RMB100,100,000) due to the unpredictability of future profit streams.

### 19. RENTAL DEPOSITS

As at 31 December

	2020	2019
	RMB'000	RMB'000
Rental deposits	169,741	147,183
Less: allowance for credit losses	_	_
Net of rental deposits	169,741	147,183

For the year ended 31 December 2020

### **20. INVENTORIES**

As at 31 December

	2020 RMB'000	2019 RMB'000
Food and beverage Other materials Consumables	605,106 58,592 27,223	627,661 56,527 27,585
	690,921	711,773

### 21. LOAN RECEIVABLE

#### As at 31 December

	2020 RMB'000	2019 RMB'000
Fixed-rate loan receivable	_	60,000
Analysed as		
Current	_	60,000

On 21 May 2019, the Group entered into a loan contract with a supplier, pursuant to which the Group provided a loan to the supplier, with a principal amount of RMB60,000,000 and a fixed interest rate of 10% per annum. By the expiring date, the supplier repaid a principal amount of RMB21,000,000. On 18 May 2020, the Group entered into a renewal loan agreement with a principal amount of RMB39,000,000 and a fixed interest of 10% per annum, which will expire on 26 December 2020.

On 31 October 2020, the supplier repaid the partial principal amount of RMB11,102,000. Then, both the Group and the supplier agreed to settle these remaining balances on a net basis, the residual balance of loan principal of RMB27,898,000 and the interest accrued of RMB4,335,000 were offset with the trade payables to the supplier.

For the year ended 31 December 2020

### 22. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS

As at 31 December

	2020 RMB'000	2019 RMB'000
Trade receivables	52,380	36,169
Prepaid operating expenses	30,624	43,698
Prepayments to suppliers	5,209	36,109
Interest receivable	_	2,159
Amounts prepaid to the RSU trustee for purchase of		
ordinary shares (Note 35)	13,991	14,065
Prepayments for value-added tax	249,869	227,666
Other receivables	56,523	18,509
	408,596	378,375
Less: Allowance for credit losses (Note)	(16,881)	· —
Total trade and other receivables and prepayments	391,715	378,375

Movements in the loss allowance for impairment of other receivables are as follows:

	2020
	RMB'000
At 1 January	_
Impairment losses recognized	16,881
At 31 December	16,881

Note: During the year ended 31 December 2020, a credit loss allowance for other receivables of RMB16,881,000 has been provided after considering the probability of defaults of the counterparty based on an individual assessment.

The following is an aged analysis of trade receivables (net of allowance for doubtful debts) presented based on the invoice date:

As at 31 December

	2020 RMB'000	2019 RMB'000
Within 30 days 31 to 90 days 91 to 180 days	44,740 7,126 514	36,169 — —
	52,380	36,169

For the year ended 31 December 2020

### 22. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS (CONTINUED)

At the end of the reporting period, there is no trade receivable that has past due but not impaired.

Details of impairment assessment of trade and other receivables for the years ended 31 December 2020 and 2019 are set out in Note 40.

### 23. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial asset mandatorily measured at FVTPL:

As at 31 December

	2020 RMB'000	2019 RMB'000
Derivative financial instruments (Note) Short-term investment	36,315 —	— 71,296
	36,315	71,296

Note: In 2019, Xiabu Beijing acquired certain property, machines and fixtures at a consideration of RMB96,116,000 from two non-related individual third parties (the "Sellers") through obtaining ownership of Xilin Gol League Yishun halal meat Co., Ltd. ("Yishun") of which Yishun has become a subsidiary of the Group. One of the sellers of Yishun, Xiabu Beijing and a third-party trust company entered into several trust agreements under which, the seller entrust the third-party trust company to set up a trust plan ("the Trust") and transferred RMB60,000,000 to the Trust on 10 September 2019. According to the Trust agreements, the Trust should complete the purchase of the Company's shares of RMB60,000,000 from the market within the portfolio construction period which has been eventually completed on 11 November 2019 (the "end of portfolio construction period"). The Trust would be terminated within three years since the end of portfolio construction period. According to the Trust agreements, the investment principal of RMB60,000,000 and a fixed return of RMB2,400,000 per annum was guaranteed by Xiabu Beijing and the seller is entitled to additional returns under specific condition based on the price of the stock shares, while Xiabu Beijing will take the residual return/loss from the Trust accordingly, on the net settlement in cash, if any.

In the opinion of the Directors, the Company's right and obligation in the Trust constitute a derivative which is based on the stock price of the Company. As at 31 December 2020, the fair value of the derivative was RMB36,315,000, which represented a gain and was recorded as a financial asset measured at FVTPL. As at 31 December 2019, the fair value of the derivative was RMB1,224,000, which represented a loss and was recorded as a financial liability measured at FVTPL. Further details of the fair value measurements are disclosed in Note 40. The fair value change is recognized in the line items of other gains and losses.

For the year ended 31 December 2020

### 24. RESTRICTED BANK BALANCES

#### As at 31 December

	7.5 0.7 5 7 5 0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
	2020	2019	
	RMB'000	RMB'000	
Bank balances restricted for:			
Prepaid cards	37,609	_	
Balances classified under current assets	37,609	_	

The restricted bank balances carried interest at prevailing market rates which range from 0.3% to 0.35% per annum as at 31 December 2020.

### 25. BANK BALANCES AND CASH

As at 31 December

	2020 RMB'000	2019 RMB'000
Cash and bank balances denominated in:		
— RMB	836,257	697,500
— USD	213,667	31,623
— HKD	42,474	56,069
— SGD	4,926	_
	1,097,324	785,192

Bank balances carried interest at prevailing market rates which range from 0.01% to 1.00% (2019: 0.01% to 2.1%) per annum as at 31 December 2020.

The bank balances denominated in RMB were deposited with banks in the PRC and the conversion of such balances into foreign currencies is subject to the rules and regulations of foreign exchange control promulgated by the PRC government.

For the year ended 31 December 2020

### **26. TRADE PAYABLES**

Trade payables are non-interest bearing and are normally granted on 60-days credit term. An aged analysis of the Group's trade payables, as at the end of each year, based on the goods received date, is as follows:

As at	31	Decen	nber
-------	----	-------	------

	2020 RMB'000	2019 RMB'000
Within 60 days	332,597	342,649
61 to 180 days	2,023	1,110
181 days to 1 year	595	2,970
Over 1 year	6,010	3,346
	341,225	350,075

### 27. ACCRUAL AND OTHER PAYABLES

As at 31 December

	2020	2019
	RMB'000	RMB'000
Construction fee payables	261,756	238,263
Staff cost payable	161,425	154,979
Deposits from suppliers	75,311	75,343
Accrued rental and property fee	38,945	22,127
Accrued operating expenses	91,519	72,021
Other PRC tax payables	24,410	35,265
Others	50,163	57,512
	703,529	655,510

For the year ended 31 December 2020

### 28. LEASE LIABILITIES

Λ.		21	December	
AS	aı	- N I	December	

	2020	2019
	RMB'000	RMB'000
Lease liabilities payable:		
Within one year	564,756	464,490
Within a period of more than one year but		
not exceeding two years	497,093	423,869
Within a period of more than two year but		
not exceeding five years	787,466	820,749
Within a period of more than five years	115,726	269,354
	1,965,041	1,978,462
Less: Amount due for settlement with 12 months shown		
under current liabilities	(564,756)	(464,490)
Amount due for settlement after 12 months shown		
under non-current liabilities	1,400,285	1,513,972

The weighted average incremental borrowing rates applied to lease liabilities range from 3.60% to 5.64% (2019:from 3.60% to 5.64%).

Lease obligations that are denominated in currencies other than the functional currencies of the relevant group entities are set out below:

	HK Dollars	<b>US Dollars</b>
	RMB'000	RMB'000
As at 31 December 2020	55,068	65
As at 31 December 2019	50,693	_

For the year ended 31 December 2020

### 29. CONTRACT LIABILITY

As at 31 December

	2020 RMB'000	2019 RMB'000
Customer loyalty programme (Note i) Prepaid cards and advance from customers (Note ii)	16,688 285,013	16,274 129,743
	301,701	146,017
Current	301,701	146,017

As at 1 January 2019, contract liabilities amounted to RMB43,651,000.

#### Notes:

#### (i) Customer loyalty programme

The contract liability of customer loyalty programme was recognized along with the restaurant services provided during each reporting period. As at 31 December 2020, the balance of RMB16,688,000 (as at 31 December 2019: RMB16,274,000) represents the unredeemed performance obligation relating to the customer loyalty programme.

#### (ii) Prepaid cards and advance from customers

The prepaid cards and advance from customers of the Group are refundable. However, no material refund were raised historically and the management of the Group expects the amounts to be refunded in the future reporting periods is insignificant.

No revenue recognized in year 2020 and 2019 are related to performance obligations that were satisfied in a prior year.

For the year ended 31 December 2020

### 29. CONTRACT LIABILITY (CONTINUED)

The following table shows how much of the revenue recognized in the current year relates to carried-forward contract liabilities.

	Customer loyalty	
	<b>programmes</b> RMB'000	Prepaid cards RMB'000
For the year ended 31 December 2020 Revenue recognized that was included in the contract liability balance at the beginning of the year	10,068	129,743
For the year ended 31 December 2019 Revenue recognized that was included in the contract liability balance at the beginning of the year	11,724	28,455

### 30. DEFERRED INCOME

### As at 31 December

	2020 RMB'000	2019 RMB'000
Government grant (Note)	28,128	11,692
Current Non-current	1,966 26,162	1,595 10,097
	28,128	11,692

#### Note:

The deferred income represents subsidies granted by the government in relation to acquisition or construction of noncurrent assets. The deferred income is released over the useful lives of the relevant assets, the release of deferred income was RMB1,873,000 for the year ended 31 December 2020 (2019: RMB1,595,000).

For the year ended 31 December 2020

### 31. BORROWING

Δc	at	31	De	cem	her

	2020 RMB'000	2019 RMB'000
Bank borrowing	20,000	_
Unsecured	20,000	_

The carrying amounts of the above borrowing are repayable:

### As at 31 December

	2020 RMB'000	2019 RMB'000
Within one year	20,000	_

Borrowing comprise:

### Carrying amount

		Effective	31 December	31 December	
	Maturity date	interest rate	2020	2019	
			RMB'000	RMB'000	
Fixed-rate borrowing	15 October 2021	3.15%	20,000	_	

The borrowing will be repayable in full on 15 October 2021.

For the year ended 31 December 2020

### 32. PROVISIONS

#### As at 31 December

	2020 RMB'000	2019 RMB'000
Non-current liabilities	34,536	_

The movement of the provisions for the year ended 31 December 2020 is as follows:

	2020
	RMB'000
At 1 January	_
Recognition during the year	35,606
Interest expense	3,001
Utilization of provisions	(1,320)
Derecognition of provisions	(2,751)
At 31 December	34,536

The balance represents provisions for an estimate of costs to be incurred by the Group in dismantling and removing the underlying assets, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease. The provisions are measured at the present value of the expenditures expected to be required to settle the cost.

### 33. FINANCIAL LIABILITY AT FAIR VALUE THROUGH PROFIT OR LOSS

#### **Non-Current**

	31/12/2020 RMB'000	31/12/2019 RMB'000
Derivative financial instruments	_	1,224

As at 31 December 2019, the fair value of the derivative was RMB1,224,000, which represent a loss and was recorded as a financial liability measured at FVTPL. Further details are disclosed in Note 23.

For the year ended 31 December 2020

### 34. SHARE CAPITAL

Issued and fully paid-up:

	As at 31 December		
	2020	2019	
	USD'000	USD'000	
Share capital of US\$0.000025 each	27	27	
	RMB'000	RMB'000	
Presented as:			
Ordinary shares	175	174	
	As at 31 December		
	2020	2019	
	'000	'000	
Number of shares:			
Fully paid ordinary shares	1,083,790	1,080,688	

# Ordinary shares

	Authorize	d shares	Issued capital		
	Number of		Number of		
	shares ′000	Amount RMB'000	shares ′000	Amount RMB'000	
Balance at 31 December 2018	2,000,000	336	1,076,393	174	
Exercise of issued share option		_	4,295		
Balance at 31 December 2019	2,000,000	336	1,080,688	174	
Exercise of issued share option			3,102	1	
Balance at 31 December 2020	2,000,000	336	1,083,790	175	

For the year ended 31 December 2020

### 35. EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS

### (1) SHARE OPTION SCHEMES

The Company adopted a share option scheme for the grant of options to eligible participants on 28 August 2009 (the "Pre-IPO Share Incentive Plan"). In accordance with the terms of the scheme, executives and senior employees may be granted options to purchase ordinary shares of the Company when there is a qualified IPO. The share options granted under the Pre-IPO Share Incentive Plan were granted in four different tranches on 31 August 2009, 17 May 2011, 24 December 2012 and 21 March 2014, respectively.

# (i) The range of the exercise price about the share options at the end of current

	Number				Fair value	
	of options	Grant	Expiry	Exercise	at grant	
Share option tranche	granted	date	date	price	date	Vesting period
Share option tranche A	4,233,000	31/08/2009	31/08/2019	0.84	0.33	25% for each of 4 years after 12 months from the date of qualified IPO
Share option tranche B	11,795,228	17/05/2011	17/05/2021	1.79	0.90	25% for each of 4 years after 12 months from the date of qualified IPO
Share option tranche C	9,670,361	24/12/2012	24/12/2022	1.84	1.10	25% for each of 4 years after 12 months from the date of qualified IPO
Share option tranche D						
Schedule I	3,207,461	21/03/2014	21/03/2024	2.78	1.19	25% for each of 4 years after 24 months from the date of qualified IPO
Schedule II	5,717,140	21/03/2014	21/03/2024	2.78	1.22	25% for each of 4 years after 36 months from the date of qualified IPO
Schedule III	6,664,542	21/03/2014	21/03/2024	2.78	1.24	25% for each of 4 years after 48 months from the date of qualified IPO

Each share option can subscribe for one ordinary share of the Company when exercise. No amounts are paid or payable upon the acceptance of the option. The options carry neither rights to dividends nor voting rights. Options may be exercised at any time from the vesting date to the expiry date as mentioned above.

The exercise price of the share option is the agreed price at the date of the grant. The expiry date is no more than ten years from the date of the grant and the options would be forfeited when the staff resigned before the vesting day.

For the year ended 31 December 2020

### 35. EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS (CONTINUED)

### (1) SHARE OPTION SCHEMES (continued)

(ii) Analysis of share options granted to the Group's employees related to the share option schemes

	The year ended 31 December							
	2020				20	19		
Share option tranches	Tranche A	Tranche B	Tranche C	Tranche D	Tranche A	Tranche B	Tranche C	Tranche D
Share options granted to								
Director	_	_	_	1,627,890	_	_	_	1,627,890
Other key management								
personnel	_	_	_	_	_	_	_	_
Other staff	_	7,200	33,020	1,392,954	_	331,800	474,447	3,728,806
Outstanding as at the								
end of the year	_	7,200	33,020	3,020,844		331,800	474,447	5,356,696

### (iii) The movement of share options

	The year ended 31 December				
	202	0	20	19	
		Weighted			
		average		Weighted	
	Number of	exercise	Number of	average	
Share options	options	price	options	exercise price	
		RMB		RMB	
Balance at beginning of the year	6,162,943	2.44	10,457,708	2.28	
Forfeited during the year	_	_	_	_	
Exercised during the year	(3,101,879)	2.60	(4,294,765)	2.05	
Balance at end of the year	3,061,064	2.28	6,162,943	2.44	
Exercisable at end of the year	2,278,953		3,831,582		

For the year ended 31 December 2020

### 35. EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS (CONTINUED)

### (1) SHARE OPTION SCHEMES (continued)

### (iv) The approach of determining the fair value of the share options

The Black-Scholes option pricing model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the directors' best estimate. The value of an option varies with different variables of certain subjective assumption. The inputs into the model were as follows:

Share option schemes	Tranche A	Tranche B	Tranche C	Tranche D		
				Schedule I	Schedule II	Schedule III
Fair value per share	0.82	1.86	1.81	2.60	2.60	2.60
Exercise price	0.84	1.79	1.84	2.78	2.78	2.78
Dividend yield	1.65%	1.37%	_	2%	2%	2%
Risk-free interest rate	4.16%	3.58%	1.52%	1.92%	1.99%	2.08%
Year to expiration	7.59	6.70	7.38	7.14	7.64	8.14
Expected volatility	39.9%	49.9%	60.7%	56.0%	56.0%	56.0%

At the end of each year, the Group revises its estimates of the number of options that are expected to vest ultimately. The impact of the revision of the estimate, if any, is recognized in profit or loss, with a corresponding adjustment to the equity-settled share-based payments reserve.

The Group recognized the total expense of RMB382,000 for the year ended 31 December 2020 (2019: RMB787,000) in relation to share options granted by the Company.

### (2) RESTRICTED SHARE UNIT SCHEME

On 28 November 2014, a RSU Scheme of the Company was approved and adopted by the shareholders of the Company. The RSU Scheme will be valid and effective for a period of ten years, commencing from the date, on which the shares of the Company are first listed on the main board of HKEX ("Listing Date"), being 17 December 2014 (unless it is terminated earlier in accordance with its terms) (the "RSU Scheme Period").

The maximum number of RSUs that may be granted under the RSU Scheme in aggregate (excluding RSUs that have lapsed or been cancelled in accordance with the rules of the RSU Scheme) must not exceed 42,174,566 Shares, being 4% of the total number of shares in issue as at the Listing Date (the "RSU Scheme Limit"). The RSU Scheme Limit may be refreshed from time to time subject to prior approval from the Shareholders in general meeting, provided that the total number of shares underlying the RSUs granted following the date of approval of the refreshed limit (the "New Approval Date") under the limit as refreshed from time to time must not exceed 4% of the number of shares in issue as of the relevant New Approval Date. The purpose of the RSU Scheme is to incentivize directors, senior management and employees for their contribution to the Group and to attract and retain suitable personnel to enhance the development of the Group.

The Company has appointed Computershare Hong Kong Trustees Limited as the RSU Trustee for the administration of the RSU Scheme pursuant to the rules of the RSU Scheme.

For the year ended 31 December 2020

### 35. EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS (CONTINUED)

### (2) RESTRICTED SHARE UNIT SCHEME (continued)

### Purchase of treasury share under the RSU Scheme

During the year ended 31 December 2020, the Company did not acquire its existing shares from the market while during the year ended 31 December 2019, the RSU Trustee acquired 860,000 shares with consideration of HK\$7,600,000, equivalent to approximately RMB6,825,000 from the market. The shares will be held on trust for the benefit of the RSU participants pursuant to the RSU Scheme and the trust deed. The shares so purchased will be used as awards for relevant participants in the RSU Scheme (the "RSU Participants").

As at 31 December 2020, amounts about RMB13,991,000 (31 December 2019: RMB14,065,000) were held by the RSU Trustee to purchase ordinary shares from the market in the forthcoming period according to the instruction of the Company.

### (ii) Details of granted RSUs

	Number of awarded			Fair value at	
RSUs tranche	shares	Grant date	Expiry date		Vesting period
RSUs tranche A	2,910,920	17/11/2016	17/11/2026	4.83	25% for each of 4 years after 01/04/2018
RSUs tranche B	3,993,190	08/05/2017	08/05/2027	6.99	25% for each of 4 years after 01/04/2019
RSUs tranche D	33,378	31/01/2018	31/01/2028	14.98	25% for each of 4 years after 01/04/2019
RSUs tranche E	1,000,981	14/12/2018	14/12/2028	11.20	25% for each of 4 years after 01/04/2020
RSUs tranche F	44,326	22/01/2019	22/01/2029	11.28	25% for each of 4 years after 01/04/2019
RSUs tranche G	1,346,707	30/09/2020	30/09/2030	9.49	25% for each of 4 years after 01/04/2021
RSUs tranche H	4,407,078	30/09/2020	30/09/2030	9.49	25% for each of 4 years after 01/04/2022

The grantees of the RSUs are not required to pay for the grant of any RSUs under the RSU Scheme or for the exercise of the RSUs. The expiry date is no more than ten years from the date of the grant and the RSU would be forfeited when the staff resigned before the vesting day.

For the year ended 31 December 2020

### 35. EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS (CONTINUED)

### (2) RESTRICTED SHARE UNIT SCHEME (continued)

### (ii) Details of granted RSUs (continued)

The following table discloses the movement of the Company's RSU granted to the selected participants for the year ended 31 December 2020 and outstanding at 31 December 2020:

			Number of Awar		
	Outstanding at 1 January 2020	Granted during the year	Exercised during the year	Forfeited during the year	Outstanding at 31 December 2020
RSU tranches					
RSUs granted to					
Director	2,430,763	3,920,479	(802,836)	_	5,548,406
Other key management					
personnel	43,495	112,694	(14,913)	_	141,276
Other staff	2,232,880	1,720,612	(887,901)	(13,729)	3,051,862
Total	4,707,138	5,753,785	(1,705,650)	(13,729)	8,741,544

At the end of each year, the Group revises its estimates of the number of RSUs that are expected to vest ultimately. The impact of the revision of the estimate, if any, is recognized in profit or loss, with a corresponding adjustment to the equity-settled share-based payments reserve.

The Group recognized the total expense of RMB12,502,000 for the year ended 31 December 2020 (2019: RMB10,193,000) in relation to RSUs granted by the Company this year.

For the year ended 31 December 2020

### **36. CAPITAL COMMITMENTS**

As at 31 Dec	ember
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For the year

	2020 RMB'000	2019 RMB'000
Capital expenditure contracted for but not provided in the consolidated financial statements in respect of		
acquisition of property, plant and equipment	2,285	25,566

#### 37. RETIREMENT BENEFITS SCHEME CONTRIBUTIONS

The PRC employees of the Group are members of a state-managed retirement benefit plan operated by the government of the PRC. The PRC subsidiaries of the Company are required to contribute a specified percentage of payroll costs to the retirement benefit plan to fund the employee benefits. The only obligation of the Group with respect to the retirement benefit plan is to make the specified contributions. The retirement benefit cost charged to profit or loss for the year ended 31 December 2020 amounted to RMB59,607,000 (2019: RMB91,523,000).

#### 38. RELATED PARTY TRANSACTIONS

### (a) Related party transactions

Other than as disclosed elsewhere in these consolidated financial statements, the Group has following transactions and balances with related parties:

		ended 31 December	
Relationship	Nature of balances/transactions	2020	2019
		RMB'000	RMB'000
Related companies controlled by	Purchase of food ingredients	77,054	13,390
the Controlling Shareholder	Sales of food ingredients	371	724
	Royalty fee	20,390	3,164
	Trade and other receivables and	39	47
	prepayments		
	Trade payables	_	163
	Accrual and other payables	2,534	8,546
	Right-of-use asset (Note i)	_	346
	Lease liability (Note i)	_	358
	Short term lease expense (Note ii)	1,200	_

For the year ended 31 December 2020

### 38. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Related party transactions (continued)

Note i: During the year ended 2018, the Group entered into a lease agreement with the holding company for the use of rented premises. The rental period was 3 years, and the Group recognized right-of-use asset and lease liability of RMB346,000 and RMB358,000 respectively as of 31 December 2019.

Note ii: During the year ended 2020, the Group entered into a lease agreement with the holding company for the use of rented premises. The rental period was 1 year, and the Group recognized short-term lease expense of RMB1,200,000 in year 2020.

### (b) Emoluments of key management personnel of the Group

#### As at 31 December

	2020 RMB'000	2019 RMB'000
Short term employee benefits Post-employment benefit Equity-settled share-based payments	696 24 182	1,245 23 2,282
	902	3,550

No Director's emoluments are included above, further details of the Directors' emoluments are include in Note 14.

For the year ended 31 December 2020

## 39. PARTICULARS OF PRINCIPAL SUBSIDIARIES OF THE COMPANY

During the year ended 31 December 2020, the Company has interests in the following subsidiaries:

	Issued and paid	Interest/vo	ownership ting power the Company		
Name of subsidiaries	of incorporation/ establishment	ordinary share capital/ registered capital			Principal activities
Xiabu Hong Kong (Note iii)	Hong Kong 16 May 2008	Ordinary share capital HK\$1	100	100	Investment holding
Xiabuxiabu Catering Management Co., Ltd.* (呷哺呷哺餐欽管理有限公司) ("Xiabu Beijing") (Note i)	The PRC 16 September 2008	Registered capital RMB55,000,000	100	100	Operating restaurant
Xiabuxiabu Catering Management (Shanghai) Co., Ltd.* (呯哺呷哺餐欽管理(上海)有限公司) ("Xiabu Shanghai") (Note i)	The PRC 10 June 2010	Registered capital US\$1,000,000	100	100	Operating restaurant
Coucou (China) Holdings Co., Ltd. (湊湊(中國)控股有限公司) ("Coucou (China)") (Note iii)	British Virgin Islands 5 March 2015	Ordinary share capital US\$1	100	100	Investment holding
Coucou (HK) Holdings Co., Ltd. (湊湊(香港)控股有限公司) ("Coucou (HK)")	Hong Kong 18 March 2015	Ordinary share capital HK\$1	100	100	Investment holding
Coucou Catering Management Co., Ltd. * (湊湊餐飲管理有限公司) (Note i)	The PRC 19 August 2015	Paid Registered capital RMB51,919,000	100	100	Operating restaurant
XiabuXiabu (Shanghai) Industrial Co., Ltd.* (呷哺呷哺(上海)實業有限公司) (Note i)	The PRC 14 July 2015	Paid registered capital RMB100,000	100	100	Investment holding
Xiabuxiabu (China) Food Holdings Co., Ltd. ("Xiabu (China) Food ") (Note iii) (呷哺呷哺(中國)食品控股有限公司)	Cayman Islands 28 October 2016	Ordinary share capital US\$1,000,000	60	60	Investment holding
Xiabuxiabu (HK) Food Holdings Co., Ltd. (呷哺呷哺(香港)食品控股有限公司) ("Food (HK)")	Hong Kong 9 November 2016	Ordinary share capital HK\$100	60	60	Investment holding
Xiabuxiabu (China) Food Co., Ltd.* (呷哺呷哺(中國)食品有限公司) (Note i)	The PRC 27 May 2017	Registered capital US\$10,000,000	60	60	Food Sales
Beijing Xiabuxiabu Technology Company Co., Ltd.* (北京呷哺呷哺技術開發有限公司) (Note iv)	The PRC 10 August 2017	Registered capital RMB1,000,000	_	100	Investment holding
Xiabuxiabu Catering Management (Tianjin) Co., Ltd.* (呷哺呷哺餐飲管理(天津)有限公司) (Note i)	The PRC 29 December 2017	Registered capital USD20,000,000	100	100	Operating restaurant
Coucou (Tianjin) Catering Management Co., Ltd. * (凑凑(天津)餐飲管理有限公司) (Note i)	The PRC 10 May 2018	Registered capital USD30,000,000	100	100	Operating restaurant
Xiabuxiabu Catering Management (Shenzhen) Co., Ltd.* (呷哺呷哺餐飲管理(深圳)有限公司) (Note i)	The PRC 9 April 2019	Registered capital USD1,000,000	100	100	Operating restaurant
Coucou (HK) Catering Management Co., Ltd. (湊湊(香港)餐飲管理有限公司)	Hong Kong 28 March 2019	Ordinary share capital HK\$1	100	100	Operating restaurant
Xilin Gol League Yishun halal meat Co., Ltd.* (錫林郭勒盟伊順清真肉類有限責任公司) (Note i)	The PRC 31 July 2019	Registered capital RMB190,000,000	100	100	Slaughtering, processing, cold storage and sales of raw material
Xiabuxiabu Catering Management (HK) Co., Ltd. (呷哺呷哺餐飲管理(香港)有限公司)	Hong Kong 8 November 2019	Ordinary share capital HK\$1	100	100	Operating restaurant
Xiabuxiabu Catering Management (Singapore) Pte. Ltd. (呷哺呷哺餐飲管理(新加坡)有限公司) (Note v)	Singapore 25 August 2020	Ordinary share capital SGD1,000,000	95	_	Operating restaurant

<sup>\*</sup> The English name is for identification only. The official names of the companies are in Chinese.

For the year ended 31 December 2020

#### 39. PARTICULARS OF PRINCIPAL SUBSIDIARIES OF THE COMPANY (CONTINUED)

#### Notes:

- (i) The entities are wholly-owned foreign enterprises.
- (ii) None of the subsidiaries had issued any debts securities at the end of the year.
- (iii) Except for Xiabu Hong Kong, Coucou (China) and Xiabu (China) Food, which are directly held by the Company, other subsidiaries are indirectly held by the Company.
- (iv) Beijing Xiabuxiabu Technology Company Co, Ltd. was deregistered on 17 March 2020.
- Xiabuxiabu Catering Management (Singapore) Pte. Ltd. which is directly held by Coucou (HK) with registered capital of SGD1,000,000. SGD150,000, SGD800,000 and SGD50,000 was paid by Xiabu Hong Kong, Coucou (HK) and Tea Mi Tea (Hong Kong) Co., Ltd respectively by the end of year 2020.

#### 40. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

Categories of the financial instruments

#### As at 31 December

	2020 RMB'000	2019 RMB'000
Financial assets:  Financial assets at amortized cost Financial assets at FVTPL	1,396,696 36,315	1,049,212 71,296
Financial liabilities: Amortized cost Financial liability at FVTPL	748,455 —	721,193 1,224

## Financial risk management objectives and policies

The Group's major financial instruments include trade and other receivables, rental deposits, restricted bank balances, bank balances and cash, financial assets/liabilities at FVTPL, borrowing, trade payables, and other payables. Details of these financial instruments are disclosed in respective notes. The risks associated with these financial instruments include market risk, credit risk and liquidity risk. The policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

For the year ended 31 December 2020

#### 40. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (CONTINUED)

# Financial risk management objectives and policies (continued)

#### Market risk

The Group's activities expose it primarily to the foreign currency risk and interest rate risk, which details are described as follows:

#### Foreign currency risk management

The Group undertakes certain financing and operating transactions in foreign currencies, which expose the Group to foreign currency risk. The Group does not use any derivative contracts to hedge against its exposure to currency risk. The management manages its currency risk by closely monitoring the movement of the foreign currency rates and considering hedging significant foreign currency exposure should such need arise.

The carrying amounts of the Group's foreign currency denominated monetary assets as at the end of the vear are as follows:

		As	sets
As	at	31	December

	2020 RMB'000	2019 RMB'000
USD	213,733	31,653
HKD	57,126	70,416
SGD	4,926	_

#### Sensitivity analysis

The Group is mainly exposed to the risk of fluctuations in the USD, HKD and SGD against RMB.

The following table details the Group's sensitivity to a 5% (2019: 5%) increase and decrease in RMB against relevant foreign currency. 5% (2019: 5%) is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation to RMB at year end for a 5% change in foreign currency rates. A positive number below indicates an increase in post-tax profit where RMB weakens 5% (2019: 5%) against relevant currency. For a 5% (2019: 5%) strengthening of RMB against the relevant currency, there would be an equal and opposite impact on the profit for the year, and the amounts below would be negative.

For the year ended 31 December 2020

# 40. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (CONTINUED)

Financial risk management objectives and policies (continued)

Market risk (continued)

Foreign currency risk management (continued)

**Sensitivity analysis** (continued)

#### As at 31 December

	2020 RMB'000	2019 RMB'000
Profit for the year		
USD	9,808	1,460
HKD	2,824	3,511
SGD	204	_

In the management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the exposure at the end of the reporting period does not reflect the exposure during the year.

#### Interest rate risk

The Group is exposed to fair value interest rate risk in relation to restricted bank balances (see Note 24 for details), fixed-rate bank borrowing (see Note 31 for details), lease liabilities (see Note 28 for details) and rental deposits (see Note 19 for details). The Group is also exposed to cash flow interest risk in relation to variable-rate bank balances (see Note 25 for details), and which carry prevailing market interest. The Group manages its interest rate exposures by assessing the potential impact arising from any interest rate movements based on interest rate level and outlook.

Total interest income from financial assets that are measured at amortized cost is as follows:

#### For the year ended 31 December

	2020 RMB'000	2019 RMB'000
Other income Financial assets at amortized cost	11,150	9,728

#### Interest rate sensitivity analysis

No sensitivity analysis on interest rate risk is presented as management consider the sensitivity on interest rate risk is insignificant.

For the year ended 31 December 2020

#### 40. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (CONTINUED)

# Financial risk management objectives and policies (continued)

#### Credit risk and impairment assessment

The Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognized financial assets as stated in the consolidated statements of financial position (including trade receivables, other receivables, loan receivable, rental deposits, restricted bank balances and bank balances).

The management of the Group considers bank balances and restricted bank balances that are deposited with state-owned banks or financial institutions with high credit rating to be low credit risk financial assets. In addition, trade receivables in connection with bills settled through payment platforms such as Unionpay, Alipay or WeChat Pay are also with high credit rating and no past due history. The management of the Group considers these assets are short-term in nature and the probability of default is negligible on the basis of high-credit-rating issuers as at 31 December 2020 and 2019, and accordingly, no loss allowance was recognized as at 31 December 2020 and 2019.

In determining the ECL for rental deposits and other receivables, the management of the Group has taken into account the historical default experience and forward-looking information, as appropriate. Except for the receivable that was identified as credit impaired as described in Note 22, the management believes that there has been no significant increase in credit risk of the rest of rental deposits and other receivables since initial recognition and the credit impairment was assessed based on 12m ECL. The management concluded that the ECL for those receivables and deposits are insignificant for the year end 31 December 2020 and 2019.

There has been no change in the estimation techniques or significant assumptions made throughout the year ended 31 December 2020 and 2019.

For the year ended 31 December 2020

# 40. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (CONTINUED)

# Financial risk management objectives and policies (continued)

## Liquidity risk

The Group monitors and maintains a reasonable level of cash and cash equivalents which deemed adequate by the management to finance the Group's operations and mitigate the impacts of fluctuations in cash flows. The management relies on the cash generated from operating activities as the main source of liquidity. For the year end 31 December 2020, the Group had cash generated from operating activities of approximately RMB1,270,205,000 (2019: RMB1,021,841,000). The Group expects to meet its other obligations from operating cash flows.

The following tables details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

As at 31 December 2020	Weighted average interest rate	On demand or within 1 months RMB'000	Over 1 months but within 3 month RMB'000	Over 3 months but within 1 year RMB'000	1–5 years RMB'000	>5 years RMB'000	Total Undiscounted cash flows RMB'000	Carrying amount RMB'000
Trade payables Other payables Bank borrowing Lease liabilities	3.15% 5.19%	85,003 62,180 53 24,840	247,576 144,006 105 124,435	8,646 181,044 20,367 481,945	   1,544,038	   162,075	341,225 387,230 20,525 2,337,333	341,225 387,230 20,000 1,965,041
Total		172,076	516,122	692,002	1,544,038	162,075	3,086,313	2,713,496
As at 31 December 2019	Weighted average interest rate	On demand or within 1 months RMB'000	Over 1 months but within 3 month RMB'000	Over 3 months but within 1 year RMB'000	1–5 years RMB'000	>5 years RMB'000	Total Undiscounted cash flows RMB'000	Carrying amount RMB'000
Trade payables Other payables Lease liabilities	4.91%	44,546 34,576 18,156	305,202 157,425 119,721	327 179,117 445,847	_ _ 1,643,377	  227,047	350,075 371,118 2,454,148	350,075 371,118 1,978,462
Total		97,278	582,348	625,291	1,643,377	227,047	3,175,341	2,699,655

For the year ended 31 December 2020

#### 41. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS

Some of the Group's financial asset and financial liability are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial asset and liability are determined (in particular, the valuation technique(s) and inputs used), as well as the level of the fair value hierarchy into which the fair value measurements are categorized (levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable.

- Level 1 fair value measurements are based on quoted prices (unadjusted) in active market for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### Fair value hierarchy as at 31 December 2020

	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Financial assets at FVTPL	_	36,315	_	36,315
Fair value hierarchy as at 31 December	er 2019			
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Financial assets at FVTPL	_	_	71,296	71,296
Financial liability at FVTPL	_	1,224	_	1,224

For the year ended 31 December 2020

## 41. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS (CONTINUED)

Financial assets/liability	Fair value as	at (RMB'000)	Fair value hierarchy	Valuation technique(s) and key input(s)	Significant unobservable input(s)	unobservable inputs to fair value
	31 December 2020	31 December 2019				
Financial assets/ liability at FVTPL	Assets 36,315	Liability 1,224	Level 2	Discounted cash flow. Future cash flows are estimated based on the quoted bid prices of relevant listed shares held by the Trust in an active market and the present value of the total cash out that arising from the Trust, based on an appropriate discount rate.	N/A	N/A
Financial assets at FVTPL	N/A	Assets 71,296	Level 3	Discounted cash flow. Future cash flows are estimated based on estimated return.	Estimated return (Note)	The higher the estimated return, the higher the fair value, vice versa

#### Note:

A 5% decrease in the estimated return rates holding all other variables constant would decrease the carrying amount of the short-term investments by nil as at 31 December 2020 (RMB65,000 as at 31 December 2019).

A 5% increase in the estimated return rates holding all other variables constant would increase the carrying amount of the short-term investments by nil as at 31 December 2020 (RMB65,000 as at 31 December 2019).

There were no transfers between Level 1 and 2 during the year.

## Reconciliation of Level 3 fair value measurement of financial assets

The following table represents the reconciliation of Level 3 Measurements of the financial assets at FVTPL:

	RMB'000
At 1 January 2019	<u> </u>
Purchase of financial assets at FVTPL	3,694,000
Redemption of financial assets at FVTPL	(3,659,610)
Net gains on financial assets at FVTPL	36,906
At 31 December 2019	71,296
Purchase of financial assets at FVTPL	3,034,060
Redemption of financial assets at FVTPL	(3,130,830)
Net gains on financial assets at FVTPL	25,474
At 31 December 2020	_

For the year ended 31 December 2020

#### 41. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS (CONTINUED)

# Fair value of the financial assets and liabilities that are not measured at fair value on a recurring basis

The Directors consider that the carrying amounts of financial assets and financial liabilities recorded at amortized cost in the consolidated financial statements approximate their fair values.

#### 42. MAJOR NON-CASH TRANSACTIONS

As disclosed in Note 21, the offsetting of loan receivables with the accrued interest amount of RMB32,233,000 constituted the major non-cash transaction during the year.

## 43. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details major changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

			Non-cash changes				
	At 1 January 2020 RMB'000	Financing cash flows	Interest accruals RMB'000	Lease liabilities recognized RMB'000	Lease liabilities derecognized RMB'000	Covid-19-related rent concessions RMB'000	At 31 December 2020 RMB'000
	·						
Bank borrowing (Note 31)	_	20,000	_	_	_	_	20,000
Interest accruals	-	(4,027)	4,027		(22.420)		-
Lease liabilities (Note 28)	1,978,462	(528,378)	91,282	507,822	(23,420)	(60,727)	1,965,041
Other payables		17,502					17,502
	1,978,462	(494,903)	95,309	507,822	(23,420)	(60,727)	2,002,543
				Non-cash	changes		
	At	_		Lease	Lease	Covid-19-related	At
	1 January	Financing	Interest	liabilities	liabilities	rent	31 December
	2019	cash flows	accruals	recognized	derecognized	concessions	2019
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Lease liabilities (Note 28)	1,847,796	(498,224)	94,845	725,055	(191,010)	_	1,978,462

For the year ended 31 December 2020

#### 44. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern, while to maximise the return to the owners of the Company through optimisation of debt and equity balances. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of net debt, which includes the bank borrowings and lease liabilities disclosed in Note 31 and Note 28 respectively, net of cash and cash equivalents and equity attributable to owners of the Company, comprising issued share capital, retained profits and other reserves.

The management reviews the capital structure on a quarterly basis. As part of this review, the management considers the cost of capital and the risks associated with each class of capital. Based on the recommendation of the management, the Group will balance its overall capital structure through payment of dividends, new share issues and share buy-backs as well as the issue of new debt of redemption of existing debt.

For the year ended 31 December 2020

# 45. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY

As at 3	31 Dec	ember
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	2020 RMB'000	2019 RMB'000
Non-current assets		
Investment in subsidiaries	158,831	145,340
Amounts due from subsidiaries	124,800	133,431
	283,631	278,771
Current assets		
Amounts due from subsidiaries	_	23,963
Amounts prepaid to the RSU Trustee for purchase of		
ordinary shares (Note 35)	13,991	14,065
Bank balances and cash	33,115	55,440
	47,106	93,468
Current liabilities		
Amounts due to subsidiaries	34,519	_
Other payables	1,818	890
	36,337	890
Net current asset	10,769	92,578
Total assets less current liabilities	294,400	371,349
Net assets	294,400	371,349
Capital and reserves	475	474
Share capital Reserves	175	174 271 175
	294,225	371,175
Total equity	294,400	371,349
	254,400	371,343

For the year ended 31 December 2020

# 45. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY (CONTINUED)

# Movement in the Company's reserves

	Attribute to owners of the Company					
-	Equity-settled share-based					
	Share	Share	payments reserve	Treasury share reserve	Accumulated losses	Total
	capital	premium				
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Balance at 1 January 2019	174	694,027	28,741	(80,562)	(118,277)	524,103
Total comprehensive income for the year	_	_	_	_	1,340	1,340
Exercise of issued share option	_	13,693	(5,078)	_	_	8,615
Exercise of issued RSU Scheme	_	(1,032)	(7,862)	8,894	_	_
Recognition of equity-settled						
share-based payments	_	_	10,980	_	_	10,980
Payment of dividends	_	(166,864)	_	_	_	(166,864)
Purchase of treasury share under						
RSU Scheme	_	_		(6,825)	_	(6,825)
Balance at 31 December 2019 Total comprehensive expense	174	539,824	26,781	(78,493)	(116,937)	371,349
for the year	_	_	_	_	(18,547)	(18,547)
Exercise of issued share option	1	11,974	(3,637)	_	(10,547)	8,338
Exercise of issued RSU Scheme	_	97	(10,467)	10,370	_	_
Recognition of equity-settled share-based		5,	(,)	. 5,510		
payments	_	_	12,884	_	_	12,884
Payment of dividends	_	(79,624)	_	_	_	(79,624)
	4=5	4=0.0=		(40.455)	(405.40-)	004.455
Balance at 31 December 2020	175	472,271	25,561	(68,123)	(135,484)	294,400

# Five-year financial summary

# **CONSOLIDATED RESULTS**

	For the year ended 31 December				
	2020	2019	2018	2017	2016
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Revenue	5,455,246	6,030,167	4,734,080	3,663,993	2,758,137
Profit before tax	67,177	503,193	609,440	542,787	473,122
Income tax expense	(55,692)	(212,555)	(147,468)	(122,617)	(105,094)
Profit for the year	11,485	290,638	461,972	420,170	368,028
Other comprehensive income (expense)					
for the year	_	_	69	1,163	(1,232)
Total comprehensive income for the year	11,485	290,638	462,041	421,333	366,796
Total comprehensive income for the year					
attributable to					
Owners of the Company	1,837	288,100	462,547	421,333	366,796
Non-controlling interest	9,648	2,538	(506)		

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

	As at 31 December				
	2020	2019	2018	2017	2016
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Total assets	5,779,956	5,625,886	3,253,316	2,845,592	2,312,604
Total liabilities	3,439,788	3,239,046	1,005,849	860,061	596,296
Net assets	2,340,168	2,386,840	2,247,467	1,985,531	1,716,308