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## CORPORATE PROFILE

Founded in 1886 as the 17<sup>th</sup> company registered in Hong Kong, The Wharf (Holdings) Limited (Stock Code: 0004) is a premier company with strong connection to the history of Hong Kong. As one of the 30 constituent stocks in the original Hang Seng Index from the 1960s, Wharf is backed by a long standing mission of "Building for Tomorrow" and a proven track record in management and execution.

After spinning off Wharf Real Estate Investment Company Limited as a separately-listed company (Stock Code: 1997) in 2017, the Group's businesses currently comprise Investment Properties, Hotels and Development Properties in Hong Kong and Mainland China. Other businesses include Logistics Infrastructure through Modern Terminals and Hong Kong Air Cargo Terminals.

The Group's exclusive Peak Portfolio, comprising a rare collection of unique properties, continues to feature the highest bespoke quality and craftsmanship catering to the demands of a discerning clientele that does not buy in "off plans" presale. The development profile is characterised by attention to details, generous development cost, long payback period and high capital intensity.

In Mainland Investment Properties, starting from a small nascent base some 20 years ago, the Group's proactive efforts are beginning to bear fruit in order to realise plans to generate a proper return over the next 20 to 30 years remaining on the majority of the underlying land leases. However, market dynamics have changed and competition has significantly stiffened.

The Mainland Development Properties land bank at year end was 2.1 million square metres. Strict price control and other regulatory policies have depressed selling prices and increased investment risk. The Group has become more selective with new land acquisition. At the same time, the Group's land bank has been marked to market, which is however still undergoing correction.

Wharf Hotels manages 16 hotels, with over 5,000 rooms and suites, in Mainland China, Hong Kong and the Philippines. Niccolo Suzhou, opened in April 2021, was the fifth addition to the luxury Niccolo Hotels brand, with the other 11 hotels under the foundation Marco Polo Hotels brand. The Group owns three of these hotels and a fourth through a 50/50 joint venture.

The Group also owns and operates Modern Terminals and is a founding partner in Hong Kong Air Cargo Terminals, key components in Hong Kong's success as an international trade and transportation hub for decades.

"Building for Tomorrow" also extends to Wharf's "Business-in-Community" ("BIC") commitment. Flagship school improvement programme "Project WeCan" grows from strength to strength along with a series of BIC initiatives, with an aim of helping different segments of society in Hong Kong and the Mainland.

In 2021, the Group was recognised with a host of awards for its business achievements and contributions to the community, such as the 10 Year Plus Caring Company Logo from The Hong Kong Council of Social Service and Wharf IFS Limited was named the Responsible Brand in the 11<sup>th</sup> China Philanthropy Festival. The Group remains a constituent member of Hang Seng Corporate Sustainability Index, AA rating in HSI ESG, and accredited Hong Kong Quality Assurance Agency's CSR Index Plus Mark.

To support Hong Kong's fight against COVID-19, the Group donated HK\$10 million via Wharf Emergency Relief Fund to support the financially-needy through the Community Chest and Project *WeCan* Foundation; in addition, Modern Terminals (both in Hong Kong and in Shenzhen) and Kowloon Godown (in Hong Kong) support the logistics of transporting and storing much needed medical supplies, foodstuffs and daily necessities to meet Hong Kong's needs.

## CORPORATE INFORMATION

## **BOARD OF DIRECTORS**

Mr Stephen T H Ng, Chairman and Managing Director
Mr Andrew O K Chow, Deputy Chairman and Executive Director
Mr Paul Y C Tsui, Vice Chairman, Executive Director and Group Chief Financial Officer
Ms Y T Leng, Executive Director
Mr Kevin K P Chan
Mr Kevin C Y Hui

### **Independent Non-executive Directors**

Professor Edward K Y Chen, *GBS*, *CBE*, *JP*Mr Vincent K Fang, *GBS*, *JP*Mr Hans Michael Jebsen, *BBS*Ms Elizabeth Law, *MH*, *JP*Mr Richard Y S Tang, *SBS*, *JP*Ms Nancy S L Tse, *JP*Mr David Muir Turnbull

## **COMPANY SECRETARY**

Mr Kevin C Y Hui, FCCA, CPA, FCG, HKFCG

### **AUDITORS**

KPMG, Public Interest Entity Auditor registered in accordance with the Financial Reporting Council Ordinance

### PRINCIPAL BANKER

The Hongkong and Shanghai Banking Corporation Limited

## SHARE REGISTRAR

Tricor Tengis Limited Level 54, Hopewell Centre 183 Queen's Road East Hong Kong

## REGISTERED OFFICE

16th Floor, Ocean Centre, Harbour City, Canton Road, Kowloon, Hong Kong Telephone: (852) 2118 8118

Fax: (852) 2118 8018

Website: www.wharfholdings.com

## SHARFHOLDER INFORMATION

## **LISTING**

Ordinary Shares
The Stock Exchange of Hong Kong Limited
Stock Code: 4

Number of issued shares as at 31 December 2021

3,056,027,327

## FINANCIAL CALENDAR

Record Date and Time for 2021 2nd Interim Dividend 6:00 p.m., 8 April 2022

Payment Date of 2021 2nd Interim Dividend 28 April 2022

Closure of Register of Members 6 May 2022 to (to ascertain shareholders' right to attend and vote at 2022 Annual General Meeting) (both days inclusive)

2022 Annual General Meeting
Hybrid Meeting via e-Meeting System
(https://spot-emeeting.tricor.hk/)
with 16th Floor, Ocean Centre,
Harbour City, Canton Road,
Kowloon, Hong Kong
as principal meeting place

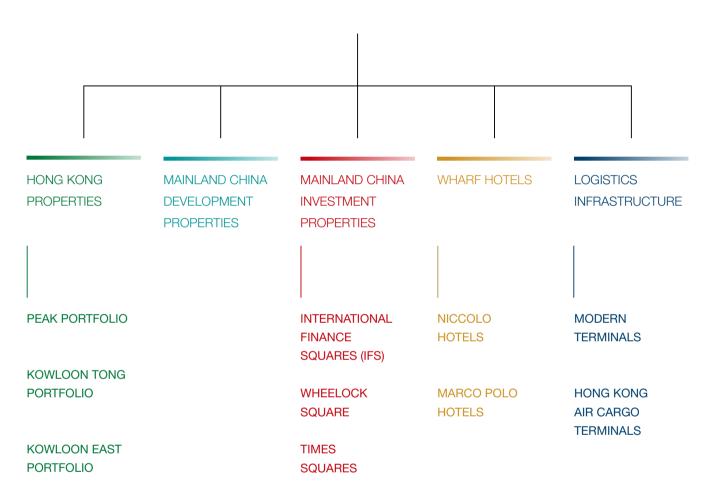
11:15 a.m., 12 May 2022

## **CONTACTS**

Shareholder enquiries: sh@wharfholdings.com Investor enquiries: ir@wharfholdings.com Media enquiries: pr@wharfholdings.com

## **GROUP BUSINESS STRUCTURE**

## THE WHARF (HOLDINGS) LIMITED



## CHAIRMAN'S STATEMENT



## CHAIRMAN'S STATEMENT

Uncertainties abound as we enter the third year of the global pandemic. In Hong Kong, local daily life largely resumed in 2021 but the "5th Wave" of COVID-19 since early this year is dealing on the community the most severe blow by far, yet in this long and grueling campaign, at a time when COVID "fatigue" had worn thin the community's stamina. In Mainland China, the pandemic has led to renewed, albeit mainly brief and localised, lockdown measures, once again disrupting consumption and supply chains.

### GENERAL ECONOMY

Global economic recovery from the pandemic remains uneven. Mainland China is the last major holdout for "zero-COVID" policy, whereas the rest of the world is gradually reopening and moving from pandemic to endemic. Soaring inflation in the US and the euro-zone as well as geo-political tensions are likely to continue to weigh on an orderly global recovery.

Hong Kong's growth came in stronger than expected in the first half of 2021, but moderated in the second half. However, the near-complete absence of visitors for the past two years is still very visible and conspicuous.

Mainland China had a roller coaster year in 2021. The strong economic rebound from the exceptionally low base in the first half has subsequently dissipated, and challenges, both short term and structural, warrant attention. Dynamics in the residential Development Properties ("DP") market have also shifted noticeably in the same direction as commercial. Demand has weakened while supply is abundant. The more aggressive developers with high gearing find themselves under immense funding pressure, which in turn feeds back to weaken demand psychology in a vicious circle.

#### **BUSINESS PERFORMANCE**

In the Hong Kong properties segment, the Group kicked off 2021 with a burst of buying, selling and leasing activities on the Peak but that market quickly returned to its normally subdued intensity for the rest of the year to underline this sector's long payback period and high capital intensity.

Strict price control and other regulatory policies have depressed selling prices and increased investment risk in the Mainland DP segment. The Group has become more selective with new land acquisition. At the same time, the Group's land bank has been marked to market, which is however still undergoing correction.

Starting from a small nascent base some 20 years ago, the Group's proactive efforts in the Mainland Investment Properties ("IP") segment are beginning to bear fruit in order to realise plans to generate a proper return over the next 20 to 30 years remaining on the majority of the underlying land leases. However, market dynamics have changed and competition has significantly stiffened. Retail sales in the first half of 2021 rebounded from an exceptionally low base in 2020 depressed by the pandemic but quickly slowed, particularly since the fourth quarter. Stagnant demand and severe over-supply in the office market hurt both occupancy and rent.

COVID-19 battered the Hotel segment in 2020 and continued to cast a long shadow in 2021. In particular, hotels in Hong Kong and the Philippines were most severely affected and those operated by the Group were not spared. That resulted in full or partial closure in some locations and most reported deep losses. Management fee income was directly hit.

In the Logistics segment, supply chain disruptions caused by the pandemic have set off congestion at ports and logistics hubs around the world. That exerted tremendous pressure on terminal operations, which were also hampered by manpower shortages created by COVID-19.

#### FINANCIAL RESULTS

Group underlying net profit increased by 7% to HK\$3,646 million, with DP declines more than erasing IP advances and relying largely on Logistics and Investments to provide growth. Inclusive of IP revaluation deficit and non-recurring gains including the disposal of certain non-core IP interests, profit attributable to shareholders increased by 56% to HK\$6,019 million. Earnings per share were HK\$1.97.

Total assets amounted to HK\$253.7 billion. Book net asset value was HK\$162.0 billion (or HK\$53.02 per share). Operating cash flow and partial realisation of long term investments helped to half net debt to HK\$13.2 billion and lower gearing to 7.9% compared to 15.6% as at 31 December 2020.

In lieu of a final dividend, a second interim dividend of HK\$0.20 (2020: HK\$0.20) per share has been declared, bringing the total dividend for the year to HK\$0.40 (2020: HK\$0.40) per share.

### **BUSINESS-IN-COMMUNITY**

Despite the challenging economic environment, the Group is more committed than ever to sustainability to create positive impact and lasting value to society.

In view of the recurring COVID-19 outbreak, the Group has expanded its support to pandemic relief and recovery of Hong Kong. In addition to donations in 2020 and 2021, the Group has since January this year further pledged a total of HK\$10 million through Wharf Emergency Relief Fund to The Community Chest Rainbow Fund and the "WeCan-CARE! A Pandemic Relief Fund" under Project WeCan to provide instant cash handouts to families suffering from financial plight due to the 5<sup>th</sup> Wave in Hong Kong. Furthermore, the Group has made available the use of Kowloon Godown for Government to store medical and health supplies, while Modern Terminals is accommodating the daily shipment of provisions and other necessities by barge from its Dachan Bay terminal in Shenzhen to Kwai Tsing in Hong Kong to help overcome disruptions to cross-border trucking over land.

## CHAIRMAN'S STATEMENT

Apart from the COVID-19 relief, the Group continued to help the underprivileged through various "Business-in-Community" programmes. Project *WeCan* celebrated its 10<sup>th</sup> Anniversary in 2020/21 with the help from 72 business partners and their volunteers. Project *WeCan* welcomed six more schools to the family this year, and is now supporting over 80,000 students from 82 partner schools. Project *WeCan* also continued to offer a range of joint-school programmes online, and on-site wherever possible, to facilitate mutual learning and exchange. Furthermore, *WeCan* Scholarship Scheme awarded grants to another 69 needy students this year to pursue first degree courses in universities in Hong Kong.

The Wharf Group is also honoured to receive the Second Top Donor Award from The Community Chest for the 2020/21 Campaign Year.

On the Mainland, the Group donated HK\$15 million to Henan province for flood disaster relief and post-disaster rebuilding effort in 2021.

With growing concerns regarding environmental impact and climate change, the Group's Climate Change Policy Statement outlines its commitment to limit negative impact to environmental while building climate resilience. The Group strives to integrate sustainability into its building design and construction with a number of properties awarded green certifications under LEED or EarthCheck. Following the green loans associated with Chengdu IFS and Changsha IFS in the past two years, the Group further raised its first sustainability-linked loan of HK\$2,100 million.

The Group proudly remains one of the constituents of the Hang Seng Corporate Sustainability Index and has been awarded HSI ESG Rating of AA, being the top 10% ESG performers among industry peers. The Group and Modern Terminals Limited are also awarded the 10 Year Plus Caring Company Logo.

### **OUTLOOK**

Following an encouraging rebound in 2021 from a low base, global growth is set to decelerate in 2022 amid lingering uncertainties from COVID-19, inflation, interest rate hike and supply chain challenges. The emergence of highly transmittable COVID-19 variants indicates ongoing disruption of social and economic activities. Fallout from the war in Europe will also have significant global implications.

Within Mainland China, government is prioritising sustainability over growth with a series of regulatory policies introduced. The deleveraging campaign has dealt a massive blow to the debt-laden property sector. This, combined with challenges such as US-China tensions, has started ripple effects to the economy in 2022. Hence, slower growth is almost inevitable in the near term, posing downside risk to the Group's Mainland businesses.

Northern Metropolis and Lantau Tomorrow Vision are strategic mega development projects unveiled to offer a massive backdrop to deal with Hong Kong's road map to housing and urban needs over the coming 20 years. In line with our Group's development policies, not without challenges we stay focused to serve home buyers' special needs. Outlook for the local market based on a consistent government land policy is reasonably balanced minimising volatility.

Meanwhile, the logistics sector will continue to have to grapple with regional competition, geo-political tension and the movement towards re-writing the supply chain map.

## **VOTE OF THANKS**

After long years of service, Mr Andrew O K Chow will be retiring from the Board and the Company after the forthcoming Annual General Meeting in May. His invaluable contributions to the Group over the years are highly appreciated.

At the same time, we are pleased to have welcomed Mr Kevin C Y Hui to the Board of the Company. I look forward to working alongside him to further the interests of the Group.

Finally, on behalf of Shareholders and the Board, I wish to extend our sincere gratitude to all customers and business partners for their tremendous support, and also to all staff for their hard work and special contributions throughout the year to cope with the many challenges posed by the pandemic.

#### STEPHEN T H NG

Chairman and Managing Director

Hong Kong, 9 March 2022

## FINANCIAL HIGHLIGHTS

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million | Change<br>+/-% |
|--|----------------------|----------------------|----------------|
| RESULTS                                    |                      |                      |                |
| Revenue                                    | 22,378               | 20,997               | +7%            |
| Operating profit                           | 8,536                | 11,104               | -23%           |
| Underlying net profit (note a)             | 3,646                | 3,417                | +7%            |
| Profit attributable to equity shareholders | 6,019                | 3,864                | +56%           |
| Total dividend for the year                | 1,222                | 1,221                | 0%             |
| Earnings per share                         |                      |                      |                |
| Underlying net profit                      | HK\$1.19             | HK\$1.12             | +6%            |
| Profit attributable to equity shareholders | HK\$1.97             | HK\$1.27             | +55%           |
| Dividend per share                         |                      |                      |                |
| First interim                              | HK\$0.20             | HK\$0.20             | 0%             |
| Second interim                             | HK\$0.20             | HK\$0.20             | 0%             |
| Total for the year                         | HK\$0.40             | HK\$0.40             | 0%             |
| FINANCIAL POSITION                         |                      |                      |                |
| Total assets                               | 253,700              | 254,095              | 0%             |
| Total business assets (note b)             | 228,618              | 236,120              | -3%            |
| Net debt                                   | 13,186               | 25,506               | -48%           |
| Shareholders' equity                       | 162,020              | 158,854              | +2%            |
| Total equity                               | 166,377              | 163,476              | +2%            |
| Number of issued shares (in million)       | 3,056                | 3,051                | 0%             |
| Net asset value per share                  | HK\$53.02            | HK\$52.07            | +2%            |
| Net debt to total equity                   | 7.9%                 | 15.6%                | -7.7% pt       |

#### Notes:

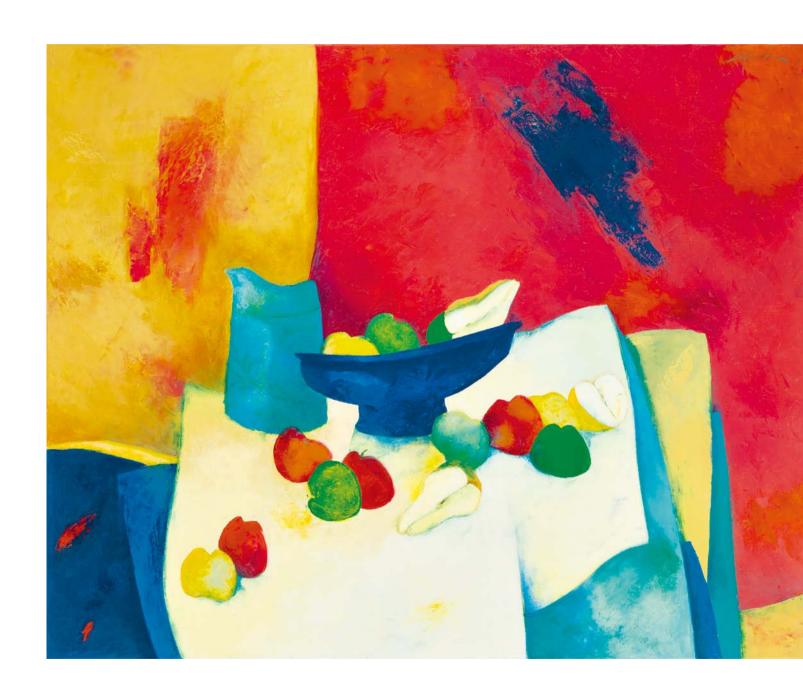
<sup>(</sup>a) Underlying net profit primarily excludes investment property revaluation differences, mark-to-market changes on financial instruments and non-recurring items.

<sup>(</sup>b) Business assets exclude unallocated corporate assets mainly comprising deferred tax assets and bank deposits and cash.



Notes (continued):

(c) The demerger of Wharf Real Estate Investment Company Limited ("Wharf REIC"), a former wholly-owned subsidiary, in November 2017 renders direct comparison of the Group's financials to 2017 and before less relevant. Accordingly, these 2017 profit and loss items have been restated by excluding Wharf REIC for meaningful comparison.



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HONG KONG PROPERTIES

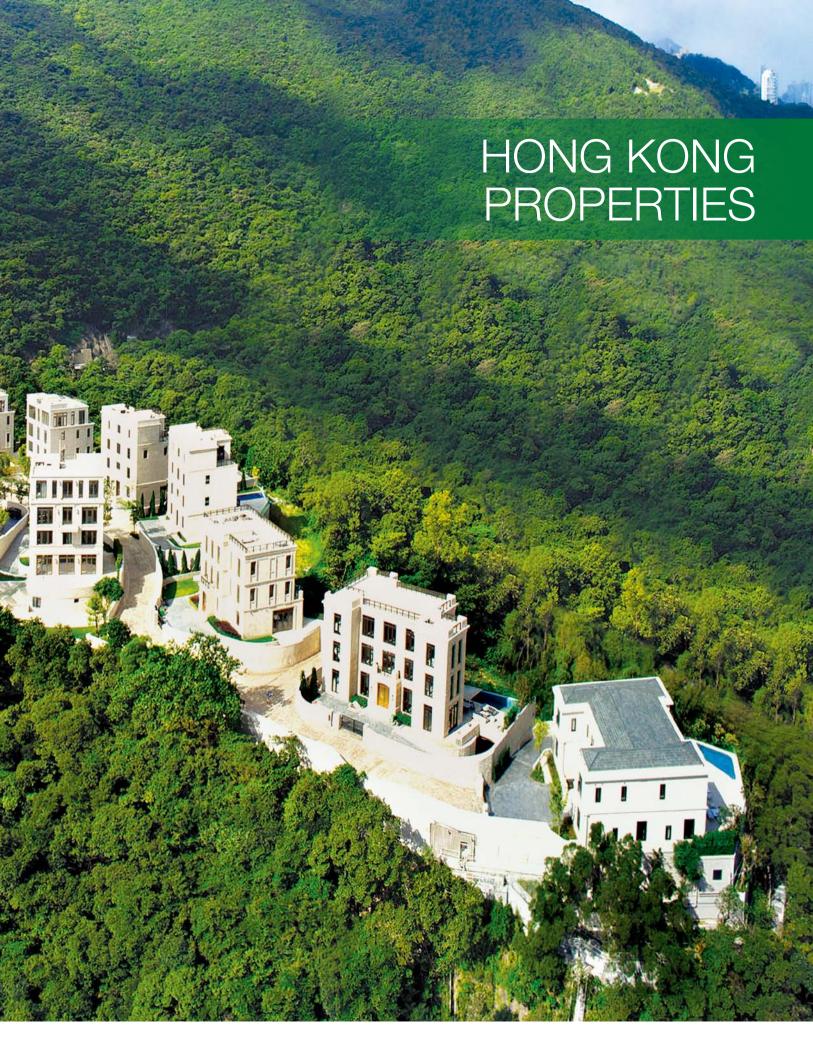
MAINLAND CHINA DEVELOPMENT PROPERTIES

MAINLAND CHINA INVESTMENT PROPERTIES

WHARF HOTELS

LOGISTICS INFRASTRUCTURE





## HONG KONG PROPERTIES

Inclusive of joint ventures and associates on an attributable basis, revenue increased to HK\$4,317 million and operating profit to HK\$1,492 million. Disposal of the remaining interest in CABLE TV Tower and One Midtown in Tsuen Wan also contributed to a gain of HK\$573 million.

## THE PEAK PORTFOLIO

The Group's exclusive Peak Portfolio, comprising a rare collection of unique properties, continues to feature the highest bespoke quality and craftsmanship catering to the demands of a discerning clientele that does not buy in "off plans" presale. The development profile is characterised by attention to details, generous development cost, long payback period and high capital intensity.

During the year, total contracted sales for the 50%-owned Mount Nicholson was HK\$2.1 billion. The project started in 2010 and 10 out of 67 units remain unsold.

For 77/79 Peak Road, six houses were sold for a total of HK\$3.9 billion. This project started in 2012 and the first sale was completed in 2021.



# TOTAL LAND BANK (Attributable GFA) 3,000,000 SQ FT

THE PEAK PORTFOLIO (Attributable GFA)

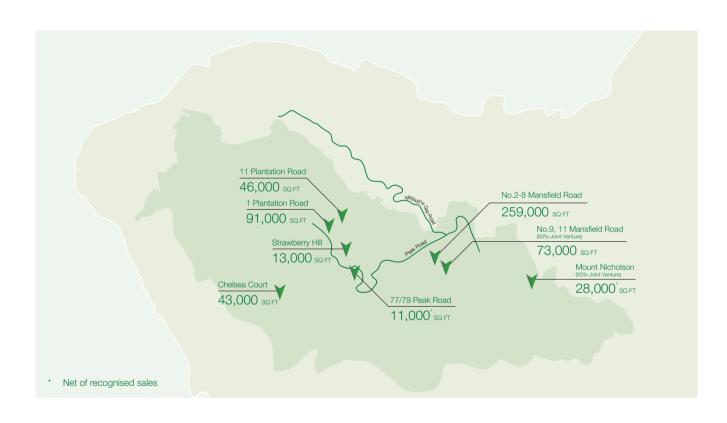
~600,000 sqft

KOWLOON TONG RESIDENTIAL PROJECT (Developable GFA)

436,000 sq ft

KOWLOON EAST PORTFOLIO (Attributable GFA)

2,005,000 sq FT







## MAINLAND CHINA DEVELOPMENT PROPERTIES

Strict price control and other regulatory policies have depressed selling prices and increased investment risk. The Group has become more selective with new land acquisition. At the same time, the Group's land bank has been marked to market, which is however still undergoing correction.

Inclusive of joint ventures and associates on an attributable basis, revenue recognised during 2021 increased by 64% to HK\$28.9 billion, while operating profit decreased to HK\$2.9 billion.

Attributable contracted sales amounted to RMB13.9 billion (2020: RMB17.4 billion) for 3,625 units totalling 452,000 square metres, mainly contributed from projects in Hangzhou and Suzhou. Net order book at year-end was RMB16.7 billion for 0.5 million square metres. The Group's land bank depleted further to 2.1 million square metres.



# TOTAL LAND BANK (Attributable GFA) 2,100,000 SQM

## Highlights of Development Properties by Region

| Eastern China      | Attributable GFA (SQM)                           |         |
|--------------------|--|---------|
| Hangzhou           | Luxurious Mountain View                          | 155,000 |
|                    | Parc Royale and Parc Regal                       | 109,000 |
|                    | Parc Grande                                      | 52,000  |
| Suzhou             | Villa One (Huayuan Road Lot #78 Project)         | 147,000 |
|                    | Suzhou Yangcheng Lake Lot #27 Project            | 110,000 |
|                    | Poetic Palace                                    | 73,000  |
|                    | Suzhou Xiangcheng Yuan He Street Lot #77 Project | 61,000  |
|                    | Loral Mansion                                    | 25,000  |
| Western China      |  |         |
| Chengdu            | Chengdu ICC                                      | 314,000 |
|                    | Times Town                                       | 309,000 |
| Chongqing          | International Community                          | 34,000  |
| Southern China     |  |         |
| Foshan             | Glory Garden                                     | 60,000  |
|                    | Rosy Mansion                                     | 59,000  |
| Guangzhou          | Guangzhou Central Manor                          | 10,000  |
| Northern and Centr | al China   |         |
| Beijing            | West Manor                                       | 32,000  |
|                    | One LiangMa                                      | 10,000  |
| Changsha           | Changsha IFS                                     | 420,000 |

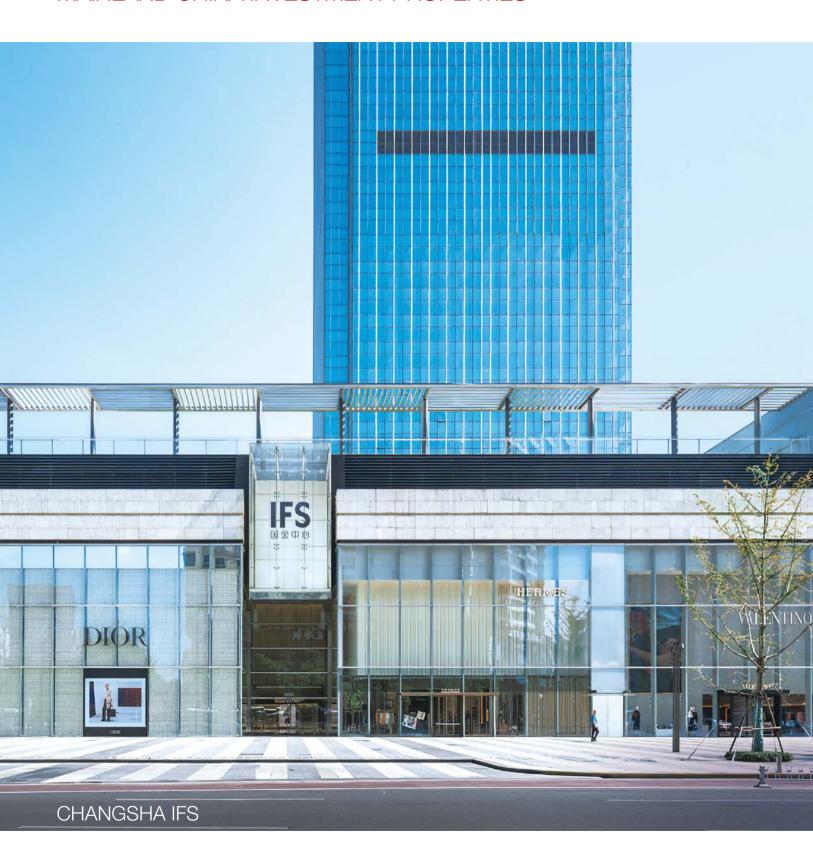
For further details, please refer to Schedule of Principal Properties on pages 186 to 197.

# MAINLAND CHINA INVESTMENT PROPERTIES





## MAINLAND CHINA INVESTMENT PROPERTIES



Starting from a small nascent base some 20 years ago, the Group's proactive efforts are beginning to bear fruit in order to realise plans to generate a proper return over the next 20 to 30 years remaining on the majority of the underlying land leases. However, market dynamics have changed and competition has significantly stiffened.

Retail sales in the first half of the year rebounded from an exceptionally low base in 2020 depressed by COVID-19 but quickly slowed, particularly since the fourth quarter. Competition from other malls intensified. Meanwhile, stagnant demand and severe over supply in the office market hurt both occupancy and rent.

Compared to a low base in 2020, revenue increased by 28% to HK\$5,366 million and operating profit by 37% to HK\$3,529 million. However, RMB interest cost as well as Mainland corporate income and dividend withholding tax substantially reduced net yield.



View "How Wharf's IFS projects help put growing cities on global map."







## WHARF HOTELS

The Group manages 16 hotels, totalling over 5,000 rooms and suites, in Mainland China, Hong Kong and the Philippines. Niccolo Suzhou, opened in April 2021, was the fifth addition to the luxury Niccolo Hotels brand, with the other 11 hotels under the foundation Marco Polo Hotels brand. The Group owns three of these hotels and a fourth through a 50/50 joint venture.

COVID-19 battered the sector in 2020 and continued to cast a long shadow in 2021. In particular, hotels in Hong Kong and the Philippines were most severely affected. That resulted in full or partial closure in some locations and most reported deep losses. Management fee income was directly hit.

A low base effect contributed to a 26% increase in segment revenue to HK\$497 million and an operating profit of HK\$39 million was achieved.



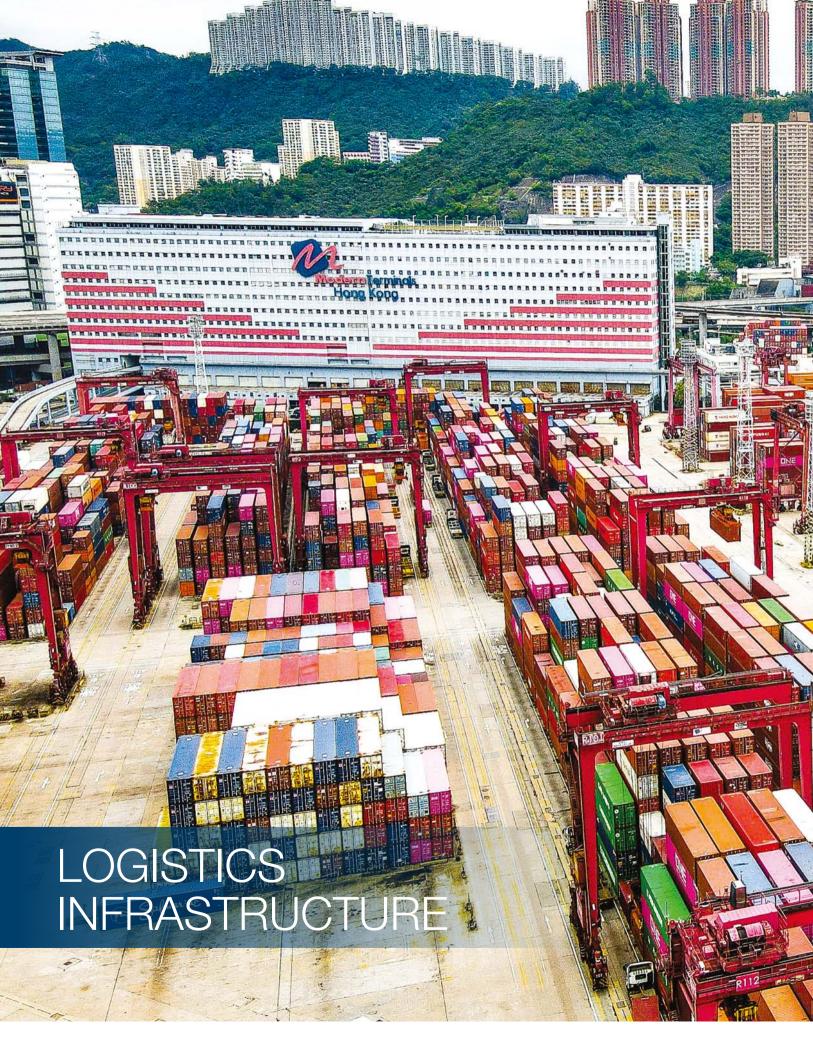
## 16 HOTELS IN ASIA



5,000+ ROOMS & SUITES









## LOGISTICS INFRASTRUCTURE





## 7.3 MILLION TEUS MODERN TERMINALS (Attributable Total Throughput)

Supply chain disruptions caused by the pandemic have set off congestion at ports and logistics hubs around the world, while surging demand added pressure on terminal operations. Air cargo volumes remained strong. Segment revenue increased by 17% to HK\$3,002 million and operating profit by 55% to HK\$771 million.

## Modern Terminals ("MTL")

The Kwai Tsing Port faces intense regional competition for its heavy reliance on price-sensitive transshipment. Shortage of land and increased number of lay-over containers limited its capacity to capture volume growth opportunities. Throughput handled in Hong Kong remained at 4.9 million TEUs.

In Shenzhen, throughput at DaChan Bay Terminals (MTL's stake: 65%) increased by 26% to 1.7 million TEUs, while throughput at Shekou Container Terminals (MTL's stake: 20%) declined by 2% to 5.7 million TEUs.

## Hong Kong Air Cargo Terminals ("HACTL")

The air cargo industry benefitted from the disruption in sea freight with the shortage of containers and congestion in major ports. The 20.8%-owned HACTL handled 2.0 million tonnes of cargo in 2021, representing a growth rate of 19%.

## AWARDS AND RECOGNITIONS



### **CORPORATE**

- Second Top Donor of 2020/2021 Campaign Year by The Community Chest
- Ranked 11<sup>th</sup> in "Top 100 Commercial Real Estate Awards in Performance Excellence 2021" by Guandian

#### WHARF IFS SERIES

Responsible Brand in the 11<sup>th</sup> China Philanthropy Festival

#### **CHANGSHA IFS**

- 2021 ECI Awards Bronze Award for Marketing Innovation — Others
- Asia-Pacific Stevie Awards 2021 Gold Winner for Innovative Achievement in Science or Technology
- Digital Media Awards 2021 by Haymarket Media Silver Award for Best Mobile Campaign
- Quality Building Awards 2020 Merit Award for Building Outside Hong Kong



### **CHENGDU IFS**

- 2021 SABRE Awards Asia-Pacific Gold Award for Digital and Social Media — Digital Campaign
- PR Awards Asia 2021 Silver Award for PR Event
- Asia-Pacific Stevie Awards 2021 Gold Winner for Innovative Achievement in Sales or Revenue Generation

#### CHONGQING IFS

- Event Marketing Awards 2021 Gold Award for Best Retail/Mall/Pop up Event
- Asia-Pacific Stevie Awards 2021 Silver Winner for Award for Innovation in the Use of Events
- International Business Awards 2021 Silver Award for Branded Content Campaign of the Year

#### CHONGQING TIMES SQUARE

 The City Landmark of Trend in 2021 Ranks of Chongqing New Consumer Brands by Chongqing Daily and Xiaohongshu











#### **DALIAN TIMES SQUARE**

• 2021 Property Landmark in Dalian by Tencent Liaoning

#### **MODERN TERMINALS**

- Hong Kong Sustainability Award 2020/21 Certificate of Excellence (Large Organisations)
- Hong Kong Green and Sustainable Finance Awards 2021
   Outstanding Award for Green and Sustainable Loan Issuer (Port & Logistics Industry) Visionary Sustainability-linked Loan Performance Metrics
- BOCHK Corporate Environmental Leadership Awards
   3 Years+ EcoPioneer

## ONE LIANGMA, BEIJING

 2021 Luxury Lifestyle Awards — Best Luxury Residential Interior Design













#### SHANGHAI TIMES SQUARE

 12<sup>th</sup> Tiger Roar Awards — Bronze Award for Content Marketing

#### WHARF HOTELS

- Popinjays, The Murray, Hong Kong, a Niccolo Hotel Tatler Dining Awards 2021: Best Restaurants, Hong Kong & Macau
- Niccolo Changsha Travel + Leisure 2021, The Top 100 Hotels in China
- Niccolo Chengdu Travel + Leisure 2021, The Top 100 Hotels in China
- Niccolo Chongqing China MICE Industry Golden Chair 2020, The Best Luxury Hotel of the Year; Travel + Leisure 2021, The Top 100 Hotels in China
- Niccolo Suzhou Travel + Leisure 2021, Specially Selected New Hotels
- Marco Polo Hongkong Hotel 2021 Forbes Travel Guide, Recommended Hotel
- Marco Polo Ortigas, Manila 2021 Forbes Travel Guide, Five-Star Hotel





## CORPORATE SUSTAINABILITY

Our long-standing mission of "Building for Tomorrow" has been guiding the Group to develop sustainable practices and productive business operations. As stated in our sustainability vision and mission, we actively engage with our stakeholders, recognise our employees' contributions and minimise negative environmental and social impacts. As a result, the Group is proud to be consistently selected as one of the constituents in Hang Seng Corporate Sustainability Index since 2014.

This section provides an outline of the Group's major sustainability achievements in the reporting year. We align our operation strategies with the Sustainable Development Goals (SDGs) designated by United Nations. For detailed information, please refer to the Group's standalone Sustainability Report which will be available on the Group's website (www.wharfholdings.com).

#### SUSTAINABILITY GOVERNANCE

To monitor and manage the environmental, social and governance issues in our businesses, the Group has established a well-defined sustainability governance structure. The Sustainability Steering Committee, headed by the Chairman of the Group, meets at least twice a year to develop and enhance sustainability strategies. Divisional Sustainability Committee assisted by the Cross-Business Unit Sustainability Group is set up to monitor the sustainability performance for different business units ("BUs") as well as to promote and share best practices. A sustainability governance body is set up within each BU and is responsible for identifying and assessing sustainability risks and opportunities within their control and implementing effective management approaches. For better monitoring, each BU's sustainability performance is reported regularly to the Sustainability Steering Committee.

#### **BUSINESS DEVELOPMENT**

The Group aims to operate with the highest ethical standard of business conduct and adopts a zero-tolerance approach against bribery and corruption. We have the Anti-Corruption Policy in place to govern our business conducts. Our Compliance Policy Statement, Statement of Business Integrity and Code of Conduct are established in accordance with the relevant laws and regulations which all employees across the Group are obligated to comply with. Moreover, training on anti-corruption is mandatory for our employees to understand ethical business operations. Under our Whistleblowing Policy and Procedures, employees and business partners including contractors and suppliers are encouraged to report any misconduct and malpractice. For more details on our governance structure, risk management and internal control systems, please refer to pages 50 to 69.

#### **CLIMATE RESILIENCE**

With the latest update on Appendix 27 by The Stock Exchange of Hong Kong Limited and acknowledging the potential impact of climate risks on our business operations, the Group assessed our climate resilience and operation strategies to respond to this issue. With reference to the Recommendations of the Task Force on Climate-related Financial Disclosures ("TCFD"), the relevant climate risks and respective mitigation measures have been preliminarily identified across the Group. We formulated a Climate Change Policy Statement for all BUs to respond to climate change and the policy statement will be reviewed regularly and updated when necessary. We will continue to assess the risks and opportunities and refine our climate resilience and mitigation strategies as more information and tools are available.

#### PROTECTING OUR ENVIRONMENT

The Group has established environmental guidelines covering all BUs in compliance with the legislations in Hong Kong and the Environmental Protection Law of the People's Republic of China since 2016. The guidelines are reviewed and updated regularly to ensure our practices are in line with the latest legal requirements. In 2021, the Group was not aware of any environmental non-compliance leading to penalties and fines.

Various campaigns and implementations were taken place at our investment properties to raise the environmental awareness of the public and to facilitate energy conservation. In April 2021, "Nature WEserve" was held with Chengdu Jinjiang Xinaixing Children's Ability Training Centre in Chengdu IFS to promote biodiversity and environmental awareness in the community. An upgrade of LED lighting system was carried out in Changsha IFS to reduce energy consumptions. LED lightings with higher energy efficiency were implemented to reduce electricity consumptions.

Our hotels have demonstrated their environmental commitment by meeting the high standards in EarthCheck certification. With the energy efficiency systems adopted and the environmental management training provided to the employees, Niccolo Hotels have been certified with EarthCheck certifications in consecutive years. In particular, Niccolo Chengdu was awarded Gold in EarthCheck certification this year.

To achieve zero direct greenhouse gas emission in 2030 and carbon zero in 2050, Modern Terminals has introduced renewable energy to terminal facilities. Around 300 solar panels, which can provide 140,000 kWh electricity, were installed by November 2021. Compared to the electricity generated from traditional power plants, the upgrade is expected to reduce over 51,800 kg of carbon emissions.

The Group strives to promote environmental stewardship in the long term. We have formulated environmental targets to reduce emissions and consumptions. Please refer to the standalone Sustainability Report for details.

#### SUSTAINABLE FINANCE

To support the global, national and local agenda of transitioning to net zero, we are integrating our green efforts to draw up a roadmap to support carbon neutrality, and sustainable financing is key to the execution of this plan. The Group has raised green loans associated with Chengdu IFS and Changsha IFS in 2019 and 2020 respectively. Also we have raised our first sustainability-linked loan of HK\$2,100 million this year. Exploration of other sustainable finance instruments will continue to back our commitment to support carbon neutrality.









## CORPORATE SUSTAINABILITY

#### RESPONSIBLE PRODUCTS AND SERVICES

We highly value our customers' feedback in order to provide them with quality products and services. Regular customer satisfaction surveys are conducted to collect feedback and refine customer experience with improvement measures.

The Group strictly complies with local statutory requirements on disclosing accurate, fair and transparent information. To ensure our customers' and the Group's information security and privacy, Data Privacy Policy Statement is established in compliance with the Personal Data (Privacy) Ordinance (Cap 486 of the laws of Hong Kong) and the Law of Protection of Consumer Rights and Interests of the People's Republic of China. The Group handles all collected personal data confidentially and ensures it is only accessible by authorised personnel. Customer's consent is required for information disclosure. To meet with the latest compliance requirements, our information handling procedures are reviewed on a regular basis. During the reporting year, the Group received no customer complaints regarding breach of data privacy.

We extend sustainability commitments to our supply chain. Through the implementation of our Green Procurement Policy and vendor management system, we assess our suppliers on their environmental, social and governance performance to ensure we provide responsible products and services to our customers. Most of our suppliers are from local region which helps further reduce our environmental footprint and support local economy.

#### NURTURING OUR PEOPLE

The Group believes that a fair and diverse work environment is the keystone of our employees' career development. To become an employer of choice, we strive to provide equal opportunities for employees with different backgrounds and to foster workplace diversity and inclusion. Our employment policies ensure all employees are treated in a fair and transparent manner and assessed based on their qualifications and experience. All employees are entitled to competitive and performance-based remuneration packages. Various channels are available for employees to provide feedback and concerns. Well-rounded training programmes are provided to all employees in the Group. In 2021, the Group provided over 140,000 hours and 30,000 hours of training to our employees and contractors' workers respectively.

Well-being, safety and health of our employees are indispensable to our business. Every BU implemented a tailor-made and comprehensive Safety and Health Management system. Under our Safety and Health Policy and management system, a safe and healthy work environment is provided for our employees. The Group also conducts occupational safety and health audit regularly to assess policy compliance and identify improvement areas. If an accident occurs, thorough investigations and corrective measures will be implemented to prevent future recurrence.



#### FIGHT COVID-19

Apart from the development and well-being of our employees, the Group extends our contribution and responsibility to the community through community investments and social welfare programmes.

The Group has made timely decisions to safeguard our business continuity while maintaining a safe workplace for our people during the COVID-19 outbreak. We closely monitor the development of the pandemic to adjust our preventive measures including more frequent cleaning and disinfection, special work arrangements such as split-office, flexible working hours and work-from-home policy to reduce risks from mass gathering and commuting. Employees' mental health during this stressful period is also taken into consideration.

In view of the recurring COVID-19 outbreak, the Group has expanded its support to pandemic relief and recovery of Hong Kong. In addition to donations in 2020 and 2021, the Group has since January this year pledged a total of HK\$10 million through Wharf Emergency Relief Fund to The Community Chest Rainbow Fund and the "WeCan-CARE! A Pandemic Relief Fund" under Project WeCan to provide instant cash handouts to families suffering from financial plight due to the 5<sup>th</sup> Wave in Hong Kong. Furthermore, the Group's Kowloon Godown is being used by the HKSAR Government to store medical and health supplies; while Modern Terminals is accommodating the daily shipment of provisions and other necessities by barge from its Dachan Bay terminal in Shenzhen to Kwai Tsing in Hong Kong to help overcome disruptions to cross-border trucking over land.

#### **BUSINESS-IN-COMMUNITY**

It was the 10<sup>th</sup> year since Project *WeCan* ("*WeCan*") was launched for less resourceful secondary schools in 2011. Under this programme, a diverse array of activities are organised for students to empower and engage them for pursuing future studies and career. Thanks to the support of 72 partner organisations, 82 schools and nearly 80,000 students have benefitted from the programme. A 10<sup>th</sup>-anniversary video capturing a collection of Principals' stories, and partners, schools and students' sharing of their *WeCan* journey was produced. Partners and students found the experience both fruitful and rewarding.



## FINANCIAI REVIEW

## (I) REVIEW OF 2021 FINAL RESULTS

Group underlying net profit increased by 7% to HK\$3,646 million (2020: HK\$3,417 million). DP declines, net of impairment provisions totaling HK\$4,225 million (2020: HK\$2,864 million) to mark the land bank to market, more than erased IP advances. Non-property segments, mainly Logistics and Investments, were relied on to provide overall growth. Including attributable IP revaluation deficit of HK\$31 million (2020: HK\$722 million), investment revaluation surplus of HK\$1,226 million (2020: HK\$1,187 million) and one-off profit on disposal of certain non-core Hong Kong IPs and the residential property management business in the Mainland, the Group recorded an attributable profit to Shareholders of HK\$6,019 million (2020: HK\$3,864 million), representing an increase of 56%.

#### Revenue and Operating Profit ("OP")

Group revenue increased by 7% to HK\$22,378 million (2020: HK\$20,997 million) but OP was at lower margin and declined by 23% to HK\$8,536 million (2020: HK\$11,104 million).

Hong Kong DP reported revenue of HK\$3,860 million and OP of HK\$1,151 million, mainly attributable to 77/79 Peak Road.

Mainland DP revenue decreased by 35% to HK\$7,333 million (2020: HK\$11,222 million) and OP by 72% to HK\$1,788 million (2020: HK\$6,425 million) at a lower margin of 24% (2020: 57%).

Mainland IP revenue increased by 28% to HK\$5,366 million (2020: HK\$4,201 million) and OP by 37% to HK\$3,529 million (2020: HK\$2,573 million) mainly due to the robust performance of retail sector of flagship IPs, Chengdu IFS and Changsha IFS.

Hotels revenue increased by 26% to HK\$497 million (2020: HK\$396 million) and OP recorded mild growth to HK\$39 million (2020: HK\$1 million) mainly attributable to cautious recovery for the Niccolo Hotels in the Mainland.

Logistics revenue increased by 17% to HK\$3,002 million (2020: HK\$2,566 million) and OP by 55% to HK\$771 million (2020: HK\$497 million), mainly due to higher overtime storage income recorded by Modern Terminals in Hong Kong and increase in container throughput handled in the Mainland.

Investment OP increased by 20% to HK\$1,331 million (2020: HK\$1,108 million) mainly due to increase in dividend income from the investment portfolio.

#### **IP Revaluation Deficit**

The Group's IP portfolio was stated at HK\$76.5 billion (2020: HK\$78.2 billion), based on independent valuation as at 31 December 2021. Including IP held by a joint venture, the valuation gave rise to an attributable net revaluation deficit (after related deferred tax and non-controlling interests) of HK\$31 million (2020: HK\$722 million), which was charged to the consolidated income statement. Net of deferred tax and non-controlling interests, the portfolio's value attributable to the Group was HK\$65.2 billion.

#### Other Net Charge

Other net charge of HK\$1,019 million (2020: HK\$1,827 million) mainly comprised of impairment provisions of HK\$3,336 million mainly for Mainland DP (2020: HK\$2,864 million for Hong Kong DP) held by subsidiaries, partly compensated by the fair value gain of HK\$1,226 million (2020: HK\$1,187 million) on long term investments classified as financial assets, and gain on one-off disposal of certain non-core Hong Kong IPs and the Mainland residential property management business totalling HK\$1,105 million.

#### **Finance Costs**

Finance costs decreased by 66% to HK\$266 million (2020: HK\$780 million) after offsetting unrealised mark-to-market gain of HK\$135 million (2020: HK\$35 million) on cross currency and interest rate swaps.

Effective borrowing rate fell to 1.8% (2020: 2.9%) due to lower market interest rate. Excluding the mark-to-market gain/loss, finance costs before capitalisation of HK\$547 million (2020: HK\$454 million) decreased by 25% to HK\$948 million (2020: HK\$1,269 million).

#### Share of Results (after tax) of Joint Ventures and Associates

Associates' attributable profit increased by HK\$547 million to HK\$719 million (2020: HK\$172 million) while joint ventures' attributable profit fell by 77% to HK\$249 million (2020: HK\$1,066 million), mainly due to impairment provisions of HK\$889 million for Mainland DP and lower profit recognition from Hong Kong DP.

#### **Income Tax**

Taxation charge decreased by 39% to HK\$2,898 million (2020: HK\$4,743 million), including deferred tax of HK\$852 million (2020: HK\$198 million) for revaluation surplus of Mainland IP.

Excluding the above deferred taxation, tax charge decreased by 55% to HK\$2,046 million (2020: HK\$4,545 million) mainly due to decrease in Land Appreciation Tax for lower margins attained by Mainland DP subsidiaries.

#### **Profit to Shareholders**

Group profit attributable to equity shareholders increased by 56% to HK\$6,019 million (2020: HK\$3,864 million). Basic earnings per share were HK\$1.97, based on weighted average of 3,055 million shares (2020: HK\$1.27 based on 3,050 million shares).

Group underlying net profit (a performance indicator of the Group's major business segments), mainly excluding the investment revaluation gain of HK\$1,226 million, attributable IP revaluation deficit (net) of HK\$31 million and one-off gain on disposal of non-core IPs and the Mainland residential property management business totalling HK\$1,105 million, increased by 7% to HK\$3,646 million (2020: HK\$3,417 million). By segment, Mainland IP increased by 45% to HK\$2,846 million (2020: HK\$1,963 million), Logistics increased by 43% to HK\$648 million (2020: HK\$452 million), Investments increased by 35% to HK\$1,213 million (2020: HK\$900 million) but DP reported at a loss of HK\$1,252 million (2020: profit of HK\$134 million), after the impairment provisions totalled HK\$4,225 million, combining Hong Kong DP profit of HK\$906 million and Mainland DP loss of HK\$2,158 million.

## FINANCIAI REVIEW

# (II) DP SALES AND NET ORDER BOOK (INCLUSIVE OF JOINT VENTURE PROJECTS ON AN ATTRIBUTABLE BASIS)

Total contracted sales (including non-core properties) increased by 18% to HK\$24,696 million (2020: HK\$20,951 million).

Mainland contracted sales decreased by 20% to RMB13,858 million (2020: RMB17,408 million). Net order book dropped by 41% to RMB16,657 million (2020: RMB27,999 million) following recognition during the year.

Hong Kong contracted sales mainly for Peak properties amounted to HK\$4,914 million (2020: HK\$267 million). In addition, interests in certain non-core IPs were disposed of for a total consideration of HK\$2,832 million (2020: nil). Net order book as at 31 December 2021 stood at HK\$600 million.

## (III) LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL COMMITMENTS

#### Shareholders' and Total Equity

As at 31 December 2021, shareholders' equity increased slightly by 2% to HK\$162.0 billion (2020: HK\$158.9 billion), equivalent to HK\$53.02 (2020: HK\$52.07) per share. Total equity including non-controlling interests was HK\$166.4 billion (2020: HK\$163.5 billion).

#### **Assets**

Total business assets, excluding bank deposits and cash, financial and deferred tax assets, decreased slightly by 3% to HK\$228.6 billion (2020: HK\$236.1 billion). Properties, Logistics and Investments assets accounted for 70%, 7%, 23% (2020: 65%/7%/28%) of the Group total, respectively.

Geographically, Mainland business assets decreased by 4% to HK\$120.0 billion (2020: HK\$125.5 billion); Hong Kong increased by 10% to HK\$94.6 billion (2020: HK\$86.3 billion) and Overseas, mainly Investments, decreased by 42% to HK\$14.0 billion (2020: HK\$24.3 billion), representing 53%, 41% and 6% (2020: 53%/37%/10%) of the Group total, respectively.

#### Investment properties

IP portfolio is stated at valuation of HK\$76.5 billion (2020: HK\$78.2 billion), representing 33% (2020: 33%) of total business assets. This portfolio comprised Mainland IP of HK\$59.7 billion (2020: HK\$57.0 billion) and Hong Kong IP of HK\$16.8 billion (2020: HK\$21.2 billion) after disposals during the year.

Net of deferred taxes and non-controlling interests, the portfolio's value attributable to the Group was HK\$65.2 billion (2020: HK\$68.3 billion), comprising Mainland IP of HK\$48.4 billion (2020: HK\$47.1 billion) and Hong Kong IP of HK\$16.8 billion (2020: HK\$21.2 billion).

#### Properties for sale

DP assets (after impairment provisions) increased by 14% to HK\$48.5 billion (2020: HK\$42.4 billion), comprising Mainland DP of HK\$24.9 billion (2020: HK\$31.2 billion) and Hong Kong DP of HK\$23.6 billion (2020: HK\$11.2 billion) with the addition of No. 2-8 Mansfield Road site in Hong Kong.

#### Interests in associates and joint ventures

Interests in associates and joint ventures increased by 8% to HK\$35.9 billion (2020: HK\$33.1 billion) following the addition of No. 9, 11 Mansfield Road site in Hong Kong through a 50%-owned joint venture.

#### Long term investments

Long term investments decreased to HK\$52.9 billion (2020: HK\$66.9 billion), of which HK\$44.1 billion were listed, in a portfolio of primarily blue chips held for long term capital growth and/or reasonable dividend yield. None of the investments is individually material to the Group's total assets.

During the year certain long-term investments (mostly in the new economy sector) were realised for a total consideration of HK\$23.3 billion with net surplus of HK\$5.4 billion (2020: HK\$1.2 billion) being recycled to revenue reserves upon derecognition. Fair value changes on listed investments produced deficit of HK\$4.1 billion (2020: surplus of HK\$7.3 billion) as reflected in the Other Comprehensive Income Statement. The portfolio performed overall in line with the relevant markets.

The Group's investment portfolio, analysed by industry sectors and by geographical locations is as below:

|                                    | 31 December  | 31 December  |
|------------------------------------|--------------|--------------|
|                                    | 2021         | 2020         |
|                                    | HK\$ Billion | HK\$ Billion |
| Analysed by industry sectors       |              |              |
| Properties                         | 22.6         | 21.7         |
| New economy                        | 21.4         | 35.8         |
| Others                             | 8.9          | 9.4          |
| Total                              | 52.9         | 66.9         |
| Analysed by geographical locations |              |              |
| Hong Kong                          | 38.8         | 42.5         |
| Overseas                           | 14.1         | 24.4         |
| Total                              | 52.9         | 66.9         |

#### Deposits from sale of properties

Deposits from sale of properties amounted to HK\$9.6 billion (2020: HK\$8.1 billion) pending for recognition in the coming years.

## FINANCIAI REVIEW

#### **Net Debt and Gearing**

Net debt as at 31 December 2021 decreased by HK\$12.3 billion to HK\$13.2 billion (2020: HK\$25.5 billion), mainly attributable to HK\$11.1 billion net proceeds from disposal of long term investments and HK\$7.8 billion from disposals of certain Peak and non-core properties, partly offset by payment of HK\$15.6 billion for the two newly acquired Mansfield Road sites.

The Group's net debt comprised of HK\$23.5 billion in bank deposits and cash and HK\$36.7 billion in debts. It included Modern Terminals' net debt of HK\$4.2 billion (2020: HK\$5.3 billion), which is non-recourse to the Company and its other subsidiaries. At 31 December 2021, the ratio of net debt to total equity declined to 7.9% (2020: 15.6%). The Group will continue to maintain a reasonable level of surplus cash to facilitate business and investment activities.

#### Finance and Availability of Facilities

Total available loan facilities and issued debt securities as at 31 December 2021 amounting to HK\$65.6 billion, of which HK\$36.7 billion had been utilised, are analysed as below:

|                                      | Available<br>Facilities<br>HK\$ Billion | Utilised<br>Facilities<br>HK\$ Billion | Un-utilised<br>Facilities<br>HK\$ Billion |
|--------------------------------------|---|--|---|
| Company/wholly-owned subsidiaries    |   |  |   |
| Committed and uncommitted facilities | 46.5                                    | 22.7                                   | 23.8                                      |
| Debt securities                      | 9.8                                     | 9.8                                    | _   |
|                                      | 56.3                                    | 32.5                                   | 23.8                                      |
| Non-wholly-owned subsidiaries        |   |  |   |
| Committed and uncommitted facilities |   |  |   |
| Modern Terminals                     | 9.3                                     | 4.2                                    | 5.1                                       |
| Group total                          | 65.6                                    | 36.7                                   | 28.9                                      |

Of the above debts, HK\$12.8 billion (2020: HK\$7.9 billion) was secured by mortgages over certain IP, DP and other property, plant and equipment together with carrying value of HK\$30.9 billion (2020: HK\$26.5 billion).

The Group's debt portfolio comprised primarily United States dollar, Hong Kong dollar and Renminbi. Funds sourced from such debt portfolio were mainly used to finance IP, DP and port investments.

The use of derivative financial instruments is strictly monitored and controlled. The majority of the derivative financial instruments entered into are primarily used for management of interest rate and currency exposures.

The Group continued to maintain a strong financial position with ample surplus cash and undrawn committed facilities to facilitate business and investment activities. In addition, the Group also maintained a portfolio of liquid listed investments with an aggregate market value of HK\$44.1 billion (2020: HK\$60.9 billion).

#### Cash Flows for the Group's Operating and Investing Activities

For the year under review, the Group recorded net cash inflow of HK\$7.5 billion (2020: HK\$10.0 billion) before changes in working capital. A decrease in working capital of HK\$4.0 billion (2020: HK\$3.3 billion) mainly from the acquisition of No. 2-8 Mansfield Road site generated a total net inflow from operating activities of HK\$2.6 billion (2020: HK\$10.3 billion). For investing activities, the Group recorded a net inflow of HK\$11.3 billion (2020: outflow of HK\$14.2 billion), mainly for the HK\$11.1 billion net proceeds from disposals of long term investments, HK\$3.1 billion from disposal of certain non-core IPs, offset by HK\$3.3 billion increase in interests in joint ventures for DP projects, including the acquisition of No. 9, 11 Mansfield Road site.

#### Major Capital and Development Expenditures

Major expenditures incurred in 2021 are analysed as follows:

|             | Mainland     |              |              |  |
|-------------|--------------|--------------|--------------|--|
|             | Hong Kong    | China        | Total        |  |
|             | HK\$ Million | HK\$ Million | HK\$ Million |  |
| Properties  |              |              |              |  |
| IP          | 448          | 379          | 827          |  |
| DP          | 16,219       | 5,894        | 22,113       |  |
|             | 16,667       | 6,273        | 22,940       |  |
| Others      | 123          | 1            | 124          |  |
| Group total | 16,790       | 6,274        | 23,064       |  |

- i. DP expenditures included land cost payments for 100%-owned No. 2-8 Mansfield Road and 50%-owned No. 9, 11 Mansfield Road totalling HK\$15.6 billion.
- ii. DP and IP expenditures included HK\$6.7 billion for attributable shares in property projects undertaken by associates and joint ventures.
- iii. Other expenditure was mainly related to Modern Terminals' terminal equipment.

## FINANCIAI REVIEW

#### Commitment

As at 31 December 2021, major expenditures to be incurred in the coming years was estimated at HK\$24.1 billion, of which HK\$9.2 billion was committed, analysed by segment as below:

|                | Committed HK\$ Million | Uncommitted HK\$ Million | Total<br>HK\$ Million |
|----------------|------------------------|--------------------------|-----------------------|
| IP             |                        |                          |                       |
| Hong Kong      | 565                    | 5,962                    | 6,527                 |
| Mainland China | 146                    | 222                      | 368                   |
|                | 711                    | 6,184                    | 6,895                 |
| DP             |                        |                          |                       |
| Hong Kong      | 1,517                  | 5,390                    | 6,907                 |
| Mainland China | 4,842                  | 3,348                    | 8,190                 |
|                | 6,359                  | 8,738                    | 15,097                |
| Others         | 2,118                  | 25                       | 2,143                 |
| Group total    | 9,188                  | 14,947                   | 24,135                |

Properties commitments are mainly for construction cost, inclusive of attributable commitments to associates and joint ventures, to be incurred by stages. These expenditures will be funded by internal financial resources (including surplus cash and cash flows from operations including pre-sale proceeds) as well as bank and other borrowings. Other available resources include listed equity investments available for sale.

## (IV) DIVIDEND POLICY

Apart from compliance with the applicable legal requirements, the Company would adopt a dividend policy which targets to provide shareholders with recurrent dividends and intend to pay around 30% of the underlying net profit of the Group. The actual dividend payout from year to year will be subject to upward or downward adjustments as decided by the Board after taking into account of the Group's immediate as well as expected prevailing financial performance, cash flow, financial position, capital commitments and future requirements as well as the general business and economic environments.

The Board will review this policy for change from time to time with reference to its future prospect, capital requirements and other changing circumstances both internally and externally.

## (V) HUMAN RESOURCES

The Group had approximately 6,200 employees as at 31 December 2021, including about 1,100 employed by managed operations. Employees are remunerated according to their job responsibilities and the market pay trend with a discretionary annual performance bonus as variable pay for rewarding individual performance and contributions to the respective group's achievement and results.

## (VI) BUSINESS MODEL

The Group is principally engaged in Hong Kong and Mainland properties, with interests in hotels and logistics as well. In addition, the Group owns a strategic investment portfolio with a long term perspective.

IP in the Mainland is spearheaded by Chengdu IFS and Changsha IFS, which are dominant in their respective markets.

On an attributable basis, DP in Hong Kong and the Mainland achieved combined sales of HK\$25 billion and revenue recognition of HK\$33 billion. Current land bank amounted to 3.0 million square feet in Hong Kong and 2.1 million square metres in the Mainland.

Flagship projects in Hong Kong include Mount Nicholson, a record-setting luxury residential joint venture, and 77/79 Peak Road in the Peak portfolio. Other projects include redevelopment projects, Kai Tak site in Kowloon East and Lung Cheung Road site in Kowloon Tong.

In the Mainland, sharpening of DP focus to half a dozen key cities has benefitted the business unit across the board. A number of projects are undertaken through joint ventures to spread risk.

## (VII) BUSINESS STRATEGY

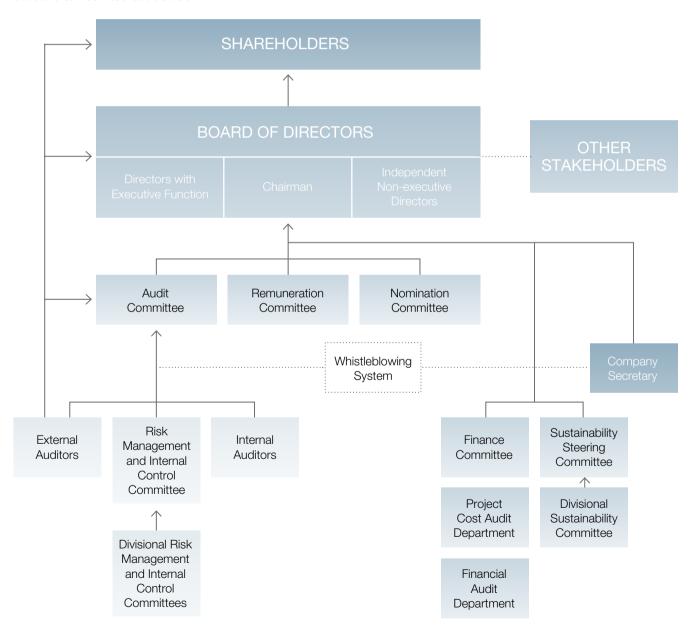
The Group endeavours to continuously enhance its competitiveness and drive sustainable growth through:

- 1. For DP, applying core competencies in site selection and acquisition, product planning and design, construction management, premium branding and marketing to achieve premium sales results and profit margin;
- 2. For IP, leadership in management and strong professional relationship with key tenants to operate market leading complexes to create new value and present long-term growth potential;
- 3. Continuous development of sustainable and localised organisations with local market know-how and international standards and execution expertise; and
- 4. Exercising prudent and disciplined financial management to ensure sustainability at all times.

#### CORPORATE GOVERNANCE PRINCIPLES AND STRUCTURE

The Group endeavours to maintain high standards of corporate governance as we believe good corporate governance is essential for sustainable development of the Group.

The Board of Directors (the "Board") is the core of our corporate governance structure embracing support across the Group-wide spectrum on foundation of an efficient and accountable framework with commitments to promote the Group's sustainability in discharge of its duties of safeguarding the interests of the Group, its shareholders as well as all other stakeholders, including investing public, regulators, banks, bondholders, creditors, customers and employees. The Group's corporate governance structure can be visualised as below:



#### COMPLIANCE WITH CORPORATE GOVERNANCE CODE

Throughout the financial year ended 31 December 2021, the Company has complied with all the code provisions of the Corporate Governance Code contained in Appendix 14 of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), with one exception as follows:

#### Code Provision C.2.1 (Separation of the roles of Chairman and Chief Executive)

Mr Stephen T H Ng serves as Chairman as well as Managing Director of the Company. Such deviation is deemed appropriate as it is considered to be more efficient to have one single person to be Chairman of the Company as well as to discharge the executive functions of a chief executive thereby enabling more effective planning and better execution of long-term strategies. The Board believes that the balance of power and authority is adequately ensured by the operations and governance of the Board which comprises experienced and high calibre individuals, with more than half of them being Independent Non-executive Directors ("INEDs").

The Company is committed to maintaining high standards of corporate governance to exceed the Listing Rules requirements and code provisions and adopts, where appropriate, the recommended best practices, which are to be elaborated further in this corporate governance report.

#### **BOARD OF DIRECTORS**

#### Roles and Responsibilities

The overall management of the Company's business is vested in the Board and the Directors of the Company (the "Directors") are collectively responsible for promoting the success of the Company. The Board directly, and indirectly through the Board Committees, provides effective oversight and strategic guidance on the Group's strategies and affairs, leading the achievement of strategic plans to enhance shareholders' value.

# Governance and Social Sustainability

- Set goals and commitments for matters related to sustainability and climate change; assessing and prioritising the relevant risks and opportunities
- Develop the corporate governance policies and oversight on relevant compliance

## **Strategic Planning**

- Evaluate Business Strategy
- Review of latest developments on macro operating environment
- Evaluate major expenditure plans

## **Risk Management**

- Review of principal risks and uncertainties
- Carry overall responsibility on the Risk
   Management and Internal Control System

### **Performance Review**

- Quarterly business review
- Annual, interim and quarterly results
- Monthly management reports

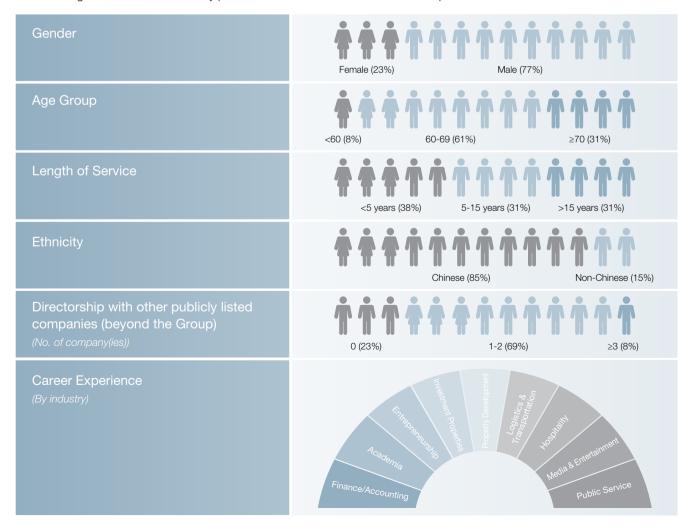
#### **Board Composition and Diversity Policy**

As of the date of this report, the Board consists of a total of thirteen members, including six Directors with executive functions and seven INEDs.

The Directors' biographical details are set out in "(A) Biographical Details of Directors and Senior Management" on pages 74 to 79. A list setting out the names of the Directors and their roles and functions is posted on the websites of the Company and the Stock Exchange. All Directors, including INEDs, are also identified as such in all corporate communications that disclose the names of Directors.

According to the Board Diversity Policy adopted by the Board, the Company recognises and embraces the benefits of having a diverse Board towards enhancement of its overall performance. With a vision of achieving a sustainable and balanced development, the Company regards increasing diversity at the Board level as an essential element of its strategic goals. Appointments of Directors are made on merits having due regard for a range of diversity objectives, including but not limited to gender, age, cultural and educational backgrounds, length of service, knowledge of the Group's business and a broad range of individual attributes, interests and values. The Board considers the current Board composition has provided the Company with a good balance and diversity of skills and experience appropriate to the requirements of its business.

The following chart shows the diversity profile of the Board as at the date of this report:



#### **Appointment and Election of Directors**

The Board, with support of the Nomination Committee, is responsible for developing and formulating the relevant procedures for nomination and appointment of Directors, monitoring the appointment of Directors and assessing the independence of INEDs. A Nomination Policy was formally adopted (details provided below) which sets out the approach in identifying, assessing and nominating suitable candidates to the Board.

In accordance with the Articles of Association of the Company, all Directors are subject to retirement by rotation at annual general meeting (the "AGM") at least once every three years. Any new Directors appointed by the Board either to fill a casual vacancy or as an addition to the Board are subject to re-election by shareholders of the Company (the "Shareholder(s)") at the next general meeting of the Company. At each AGM, at least one-third of the Directors for the time being shall retire from office and the retiring Directors shall be eligible for re-election.

Mr Kevin C Y Hui (appointed as Director after 2021 AGM), as well as Mr Stephen T H Ng, Mr Andrew O K Chow, Mr Vincent K Fang and Mr Hans Michael Jebsen will retire at the AGM to be held on 12 May 2022. Mr Andrew O K Chow has decided not to stand for re-election. The other four retiring Directors (the "Re-election Directors"), being eligible, offer themselves for re-election. The proposed re-election of the Re-election Directors was reviewed by the Nomination Committee and the Board with reference to the criteria set out in the Nomination Policy adopted by the Company. Both the Nomination Committee and the Board are of the view that each of the Re-election Directors could continue to fulfill his role as required. The election of each candidate will be done through a separate resolution and there is no cumulative voting in Director elections. Details with respect to the candidates standing for re-election as Directors are set out in the AGM circular to Shareholders.

#### **Independent Directors**

Seven out of thirteen Directors are INEDs, a sufficient number to ensure their views to carry weight and implanting a strong independence element into the Board.

The Company has received written annual confirmation from each of the INEDs concerning their independence pursuant to Rule 3.13 of the Listing Rules, and considers that all INEDs are independent and meet the independence guidelines set out thereunder.

All INEDs have their respective terms of appointment coming to an end normally three years after their appointment to the Board or their last re-election as Directors. The re-election of any INEDs who has served on the Board for more than nine years is subject to (1) a separate resolution to be approved by the Shareholders; and (2) further information to be set out in the circular to the Shareholders on the reasons why the Board believes the relevant INED is still independent and should be re-elected.

#### **Nomination Policy**

The Company has adopted formal Nomination Policy with effect from January 2019 which sets out the approach in identifying, assessing and nominating suitable candidates to the Board. For an optimal composition of the Board with sustainability, the nomination will be in pursuit of a balance of skills, experience and diversity of perspectives in the Board appropriate to the requirements of the Company's business as well as succession continuity.

The criteria listed below will be used as reference in assessing the suitability of a proposed candidate:

- Character and integrity
- Skills, knowledge and experience relevant to the Company's business and corporate strategy
- Willingness and availability to dedicate sufficient time and attention to ensure the diligent performance of duties in concurrence with his/her other major appointments and significant commitments
- Attributes enhancing the Board diversity in line with the Company's Board Diversity Policy
- Such other perspectives appropriate to the Company's business
- Requirements in respect of INEDs under the Listing Rules and whether the candidate would be considered independent with reference to the independence guidelines as set out in the Listing Rules

For appointment of new Director, the Nomination Committee as delegated by the Board shall identify and evaluate candidate based on the criteria set out above to determine whether the candidate is qualified for directorship. If the candidate is considered qualified, the Nomination Committee shall recommend to the Board for consideration and the Board, if considered appropriate, shall approve the appointment of the proposed candidate as a new Director.

For re-election of Director at general meeting, the Nomination Committee as delegated by the Board shall review the contribution made by the retiring Director and whether he/she can continue to fulfill his/her role as required with reference to the criteria set out above. The Board shall then, under advice of the Nomination Committee, make recommendation to Shareholders for the proposed re-election of Director(s) at the general meeting.

For any candidate (other than a retiring Director) nominated by the Board or Shareholder(s) to stand for election as a Director in general meeting of the Company, the Nomination Committee shall, upon receipt of the proposal of nomination and the biographical information of the candidate, evaluate his/her suitability based on the same criteria as set out above. The Board, under advice of the Nomination Committee, may or may not make recommendation to Shareholders on their voting to the proposed election in the relevant announcement and/or circular to Shareholders.

#### Remuneration of Directors and Senior Management

The remuneration payable to Directors and Senior Management of the Company is determined with reference to calibres, experiences, job responsibilities, performance and profitability of the Group, and the remuneration benchmarks normally paid by listed companies in Hong Kong and overseas for ensuring a fair and competitive remuneration package in the market. The annual fees payable to the Board during the financial year ended 31 December 2021 is as follows:

| Fee payable to:                      | At the rate of HK\$'000 per annum |
|--------------------------------------|-----------------------------------|
| Chairman of the Board                | 300                               |
| Director (other than Chairman)       | 250                               |
| Member of the Audit Committee        | 150                               |
| Member of the Remuneration Committee | 50                                |

In respect of the remuneration payable to the Directors and Senior Management of the Company, the details have been set out in Notes 2(b) and 2(c) to the financial statements on pages 112 and 113 respectively.

#### **Directors' Trainings**

Newly appointed Directors receive briefings and orientation on legal responsibilities as a Director and the role of the Board. The Company Secretary also provides latest information of the business development, market changes and updates in the Listing Rules and relevant legal and regulatory requirements to the Directors in a timely manner in order to make an informed decision and discharge their duties and responsibilities.

The Company has also arranged for Directors to attend training sessions and forums which place emphasis on the roles, functions and duties as a director of a listed company, as well as the development of regulatory updates and issues. All Directors have been required to provide training records undertaken which are maintained by the Company Secretary.

The Directors have, during the financial year under review, pursued continuous professional development and the details are set out below:

| Directors   | Types of Trainings<br>(See Remarks) |
|---|-------------------------------------|
| Executive Directors   |                                     |
| Mr Stephen T H Ng, Chairman and Managing Director                                     | A, B                                |
| Mr Andrew O K Chow, Deputy Chairman and Executive Director                            | A, B                                |
| Mr Paul Y C Tsui, Vice Chairman, Executive Director and Group Chief Financial Officer | A, B                                |
| Ms Y T Leng, Executive Director   | A, B                                |
| Directors   |                                     |
| Mr Kevin K P Chan   | A, B                                |
| Mr Kevin C Y Hui (appointed on 1 July 2021)   | A, B                                |
| Independent Non-executive Directors   |                                     |
| Professor Edward K Y Chen   | A, B                                |
| Mr Vincent K Fang   | A, B                                |
| Mr Hans Michael Jebsen  | A, B                                |
| Ms Elizabeth Law  | A, B                                |
| Mr Richard Y S Tang   | A, B                                |
| Ms Nancy S L Tse  | A, B                                |
| Mr David Muir Turnbull  | A, B                                |

#### Remarks:

A: attending seminars, conferences and/or forums

B: reading journals, updates, articles and/or materials, etc

#### **Directors' Securities Transactions**

The Company adopts its own set of code of conduct regarding Directors' securities transactions (the "Company's Code") with terms thereof being no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") in Appendix 10 of the Listing Rules. Indeed, the Company's Code has a higher standard than the Model Code in the extent that the absolute prohibitions under paragraphs A.1 and A.3 of the Model Code, viz. forbidding Directors from securities dealings at any time in possession of inside information and during the relevant blackout periods preceding publication of financial results, shall apply not only to the listed securities of the Company itself but also of its subsidiaries and associates.

The Company has made specific enquiry of all Directors and all Directors have complied with the required standard set out in the Model Code and the Company's Code throughout their tenure during the financial year.

#### **BOARD EFFECTIVENESS**

#### Division of Responsibilities

There is a clear division of responsibilities between the Board and the management. Decisions on important matters are specifically reserved to the Board while decisions on the Group's general operations are delegated to the management. Important matters include those affecting the Group's strategic policies, major investment and funding decisions and major commitments relating to the Group's operations.

#### CHAIRMAN AND MANAGING DIRECTOR

#### Mr Stephen T H Ng

- be responsible for Group strategies and Board issues
- lead the Board and manage the affairs of the Board to ensure its effective functioning
- facilitate and encourage active engagement of Directors, fully drawing on their skills, experience and knowledge
- ensure cohesive working relationship among members of the Board and the Management
- assume overall responsibility on corporate governance practices and procedures
- undertake executive responsibility directly in certain major business and corporate units of the Group in his capacity as Managing Director

#### **DIRECTORS WITH EXECUTIVE FUNCTIONS**

#### Mainland Development Properties

Mr Andrew O K Chow (Deputy Chairman and Executive Director)
Mr Kevin K P Chan

#### Mainland Investment Properties

Ms Y T Leng (Executive Director)

#### **Group Finance**

Mr Paul Y C Tsui (Vice Chairman, Executive Director and Group Chief Financial Officer) Mr Kevin C Y Hui

 carry full executive responsibilities over business directions and operational efficiency of the business and corporate units under their respective management

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Professor Edward K Y Chen Mr Vincent K Fang Mr Hans Michael Jebsen Ms Elizabeth Law Mr Richard Y S Tang Ms Nancy S L Tse Mr David Muir Turnbull

- contribute diversified views and exercise independent judgment in the Board's decision making process
- act as check-and-balance, particularly in situations where potential conflicts of interests may arise

#### Company Secretary

The Company Secretary, Mr Kevin C Y Hui, is a seasoned employee of the Group and is very familiar with the Group's state of affairs. He reports to the Chairman and the Board directly. The main responsibility of the Company Secretary is supervision of the Company's compliances with laws and regulations, for instances, the Listing Rules, the Securities and Futures Ordinance (Cap 571 of the laws of Hong Kong) (the "SFO"), the Companies Ordinance (Cap 622 of the laws of Hong Kong) (the "Companies Ordinance") and the Codes on Takeovers and Mergers and Share Buy-back.

All Directors have access to the advices and services of the Company Secretary to ensure that Board procedures, and all applicable law, rules and regulations, are complied with. The Company Secretary has also played the role of coordinator for arranging Directors' participation in the training sessions organised by external auditors.

The Company Secretary confirmed that he had taken no less than 15 hours of relevant professional training during the financial year.

### Directors' Meeting Attendance in 2021

Individual attendance records of our Directors at Board meetings, Board Committees meetings and Annual General Meeting during the financial year ended 31 December 2021 are set out below:

|                                     | 2021 Meetings Attended/Held |                    |                           |                         |                              |
|-------------------------------------|-----------------------------|--------------------|---------------------------|-------------------------|------------------------------|
|                                     | Board                       | Audit<br>Committee | Remuneration<br>Committee | Nomination<br>Committee | Annual<br>General<br>Meeting |
| Executive Directors                 |                             |                    |                           |                         |                              |
| Mr Stephen T H Ng, Chairman         |                             |                    |                           |                         |                              |
| and Managing Director               | 4/4                         | N/A                | 2/2                       | 1/1                     | 1/1                          |
| Mr Andrew O K Chow, Deputy Chairman |                             |                    |                           |                         |                              |
| and Executive Director              | 4/4                         | N/A                | N/A                       | N/A                     | 0/1                          |
| Mr Doreen Y F Lee, Vice Chairman    |                             |                    |                           |                         |                              |
| and Executive Director              |                             |                    |                           |                         |                              |
| (retired at the conclusion of       |                             |                    |                           |                         |                              |
| AGM held on 11 May 2021)            | 0/2                         | N/A                | N/A                       | N/A                     | 0/1                          |
| Mr Paul Y C Tsui, Vice Chairman,    |                             |                    |                           |                         |                              |
| Executive Director and Group Chief  |                             |                    |                           |                         |                              |
| Financial Officer                   | 4/4                         | N/A                | N/A                       | N/A                     | 1/1                          |
| Ms Y T Leng, Executive Director     |                             |                    |                           |                         |                              |
| (re-designated from Non-executive   |                             |                    |                           |                         |                              |
| Director to Executive Director      |                             |                    |                           |                         |                              |
| on 10 August 2021)                  | 4/4                         | N/A                | N/A                       | N/A                     | 1/1                          |
| Directors                           |                             |                    |                           |                         |                              |
| Mr Kevin K P Chan                   | 4/4                         | N/A                | N/A                       | N/A                     | 0/1                          |
| Mr Kevin C Y Hui                    |                             |                    |                           |                         |                              |
| (appointed on 1 July 2021)          | 2/2                         | N/A                | N/A                       | N/A                     | N/A                          |
| Independent Non-executive Directors |                             |                    |                           |                         |                              |
| Professor Edward K Y Chen           | 4/4                         | N/A                | N/A                       | N/A                     | 1/1                          |
| Mr Vincent K Fang                   | 4/4                         | 4/4                | N/A                       | N/A                     | 1/1                          |
| Mr Hans Michael Jebsen              | 4/4                         | 4/4                | 2/2                       | 1/1                     | 0/1                          |
| Ms Elizabeth Law                    | 4/4                         | 4/4                | N/A                       | N/A                     | 1/1                          |
| Mr Richard Y S Tang                 | 4/4                         | N/A                | N/A                       | N/A                     | 1/1                          |
| Ms Nancy S L Tse                    | 4/4                         | N/A                | N/A                       | N/A                     | 1/1                          |
| Mr David Muir Turnbull              | 3/4                         | 3/4                | 2/2                       | 1/1                     | 1/1                          |
| Total Number of Meetings            | 4                           | 4                  | 2                         | 1                       | 1                            |

#### **Board Process**

#### **Key Features of Board Process in 2021**

| Regular Meetings   | <ul> <li>The Board held four regular meetings in 2021. Directors' attendance record for 2021 is disclosed on page 57 of this report.</li> <li>Directors may attend meetings in person, by phone or through other means of electronic communication in accordance with the Company's Articles of Association.</li> </ul>   |
|--|---|
| Meeting Notice   | One-month formal notice would be given before each regular meeting and reasonable notices are given for all other ad hoc meetings.  |
| Meeting Agenda   | <ul> <li>All Directors are consulted as to whether they may want to include any matter in the agenda for each Board meeting.</li> <li>Board papers are circulated not less than three business days before Board meetings to enable Directors to form informed views on matters to be raised at Board meetings.</li> </ul>  |
| Important Decisions  | Important matters are decided by Directors at Board meetings, or if necessary, dealt with by way of written resolutions so that all Directors (including INEDs) can note and comment, as appropriate, on the matters before approval is granted.  |
| Board and Board<br>Committee Minutes/<br>Written Resolutions | <ul> <li>The Company Secretary prepares minutes and written resolutions and records matters discussed and decisions resolved by the Board and Board Committees.</li> <li>Board and Board Committee meeting minutes are sent to all Directors and Board Committee members respectively for comments and record, and final version thereof are put on record within a reasonable time after each Board or Board Committee meeting.</li> <li>Board and Board Committee minutes and resolutions are available for inspection by all Directors/Board Committee members.</li> <li>Minutes record in sufficient detail of the matters considered by the Board/Board Committees and decisions reached.</li> </ul> |
| Supply of and Access to Information                          | <ul> <li>The Company Secretary and the Group Chief Financial Officer attend all regular Board meetings to advise on corporate governance, statutory compliance, and accounting and financial matters, as appropriate.</li> <li>Communications between Directors on the one hand, and the Company Secretary, who acts as co-ordinator for the business units of the Group on the other, is a dynamic and interactive process to ensure that queries raised and clarification sought by the Directors are dealt with and that further supporting information is provided if appropriate.</li> </ul>   |
| Independent Professional<br>Advice                           | The Company Secretary can arrange independent professional advice at the expense of<br>the Company should such advice be considered necessary by any Director.  |
| Conflicts of Interests                                       | Directors are required to declare their direct/indirect interests, if any, in any proposed transaction, arrangement or contract to be considered by the Board pursuant to the Companies Ordinance and the Company's Articles of Associations and, where appropriate, Directors who are interested are required to abstain from voting on the proposed transaction, arrangement or contract.   |
| Indemnification and Insurance                                | The Company has arranged appropriate insurance cover of Directors' and Officers' liability.   |
|  |   |

#### **Board Committees**

The Company has established three Board Committees, namely Audit Committee, Remuneration Committee and Nomination Committee. The terms of reference of our Board Committees are reviewed and updated regularly to ensure that they are aligned with prevailing governance practices. The terms of reference and membership of all our Board Committees are disclosed in full on the websites of the Company and the Stock Exchange.

Board Committees report to the Board of their decisions and recommendations on specific area under their respective delegated responsibilities.



#### AUDIT COMMITTEE

## Four members (All being INEDs):

- Mr Vincent K Fang (Chairman)
- Mr Hans Michael Jebsen
- Ms Elizabeth Law
- Mr David Muir Turnbull

#### Roles:

To monitor and review the Company's financial information and oversee the financial reporting mechanism, risk management and internal control systems, as well as corporate governance matters. To communicate with external auditors for ensuring their independence and audit effectiveness.

## REMUNERATION COMMITTEE

## Three members (Majority being INEDs):

- Mr Hans Michael Jebsen (Chairman)
- Mr Stephen T H Ng
- Mr David Muir Turnbulll

#### Roles:

To make recommendations to the Board on the Company's policy and structure for remuneration of Directors and Senior Management, and review the specific remuneration packages of all Executive Directors and Senior Management by reference to corporate goals and objectives resolved by the Board from time to time.

## NOMINATION COMMITTEE

## Three members (Majority being INEDs):

- Mr Stephen T H Ng (Chairman)
- Mr Hans Michael Jebsen
- Mr David Muir Turnbull

#### Roles:

To provide recommendations to the Board in respect of board composition, nomination of candidates for directorship, appointment and re-appointment of directors, and assessment of INEDs' independence.

The roles, authorities and procedures of the Board Committees are set out in their respective terms of reference which are available at the websites of the Company and the Stock Exchange.

#### Summary of Activities of the Board Committees in 2021

#### **Audit Committee**

- · Four Audit Committee meetings were held in 2021 with attendance records as disclosed on page 57 of this report
- Review of the annual audit plan of external auditors
- Approval of the remuneration and terms of engagement of external auditors
- Review of external auditors' independence and objectivity and the effectiveness of audit process in accordance with applicable standards
- Review of the quarterly, interim and annual financial statements before submission to the Board, with particular consideration of the duties of the Audit Committee
- Review of the audit programme of and work done by internal auditors
- Review on the effectiveness of the Group's financial controls, risk management and internal control systems with the support of Risk Management and Internal Control Committee and internal auditors
- Meeting with the external auditors without presence of executive Board members or the management
- · Review of whistleblowing cases and relevant investigation results
- Review of the corporate governance matters and the relevant reports of the Group
- · Review and monitor the Group's compliance with legal and regulatory requirements
- Recommendation to the Board for the re-appointment of external auditors

#### Remuneration Committee

- Two Remuneration Committee meetings were held in 2021 with attendance records as disclosed on page 57 of this
  report
- · Review of the Company's policy and structure for all remuneration of Directors and Senior Management
- Consideration and approval of the emoluments for all Directors and Senior Management
- Review of the level of fees for Directors and Board Committee members
- Review of the list of emoluments for Directors to be disclosed in annual report

#### Nomination Committee

- One Nomination Committee meeting was held in 2021 regarding recommendation to the Board for the re-designation of Ms Y T Leng from Non-executive Director to Executive Director effective from 10 August 2021, with attendance record as disclosed on page 57 of this report
- · Recommendation to the Board for re-election of retiring directors at the 2021 AGM by way of resolution in writing
- Recommendation to the Board for the appointment of Mr Kevin C Y Hui as Director effective from 1 July 2021 by way of resolution in writing

#### **ACCOUNTABILITY AND AUDIT**

#### Financial Reporting

The Board acknowledges its responsibilities for overseeing the preparation of financial statements for the financial year, which shall give a true and fair view of the financial position of the Group and of the Group's financial performance and cash flows for the relevant periods, and in compliance with all the relevant statutory requirements, the Listing Rules requirements and applicable accounting standards. The Board is committed to present a clear, balanced and understandable assessment of the Group's performance and financial positions in all its financial reporting and to ensure relevant publications in a timely manner.

Below principles are strictly observed in preparation of the financial statements of the Group:

- appropriate accounting policies are selected, applied consistently and in accordance with the Hong Kong Financial Reporting Standards;
- appropriate and reasonable judgments and estimates are made; and
- reasons for any significant departure from applicable accounting standards, if any, are clearly stated.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern as referred to in D.1.3 of the Corporate Governance Code.

The Directors are satisfied with the Group's performance on the basis that the Company generates or preserves value over the longer term and delivers the Company's objectives through its business model as discussed under Financial Review on page 49.

#### **External Auditors**

The Company has engaged KPMG as its Auditors for the financial year. The Audit Committee reviews and monitors the Auditors' independence and objectivity and the effectiveness of the audit processes in accordance with applicable standards. KPMG has confirmed its independence as the Company's Auditors having regard to its policies, professional rules and relevant statutory requirements.

Meeting between the Audit Committee and the Auditors was held for reviewing the audit plan whereby the nature and scope of audit and reporting obligations were discussed with and approved by the Audit Committee before commencing the audit works for the financial year.

Under the engagement letter of the financial year, KPMG provides the following services:

- 1. Audit services of the Company and its subsidiaries (both incorporated in Hong Kong and other jurisdictions);
- 2. Checking the accuracy of extraction of the financial information in the preliminary announcement of annual results;
- 3. Attendance of 2022 AGM; and
- 4. Reporting on continuing connected transactions.

The remuneration paid/payable to the Auditors of the Company in respect of audit services and non-audit services for the financial year ended 31 December 2021 are set out below:

| Fee paid/payable                                    | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|---|----------------------|----------------------|
| Type of Services: Audit services Non-audit services | 16<br>1              | 16<br>2              |
| Total   | 17                   | 18                   |

The Audit Committee was satisfied with KPMG's work and recommended to the Board that, subject to Shareholders' approval at the forthcoming AGM, KPMG be re-appointed as the Company's Auditors for 2022.

The statement by the Auditors regarding its reporting responsibilities on the financial statements of the Group is set out in the Independent Auditor's Report on pages 91 to 97.

#### RISK MANAGEMENT AND INTERNAL CONTROL SYSTEM

#### Risk Governance Structure

The Board has overall responsibilities for the Group's risk management and internal control systems to safeguard the interests of the Company and its Shareholders as a whole. To this end, the Board oversees and approves the Group's risk management and internal control strategies and policies, which are aimed at evaluating and determining the nature and extent of the risks that are compatible with the Group's strategic objectives and risk appetite, with the main purpose of providing reasonable assurance against material misstatement or loss rather than absolute elimination of the risk of failure to achieve business objectives.

Reporting to the Board, the Audit Committee is delegated with the authority and responsibility of ongoing monitoring and evaluation of the effectiveness of the relevant systems, with assistance of the Risk Management and Internal Control Committee.

## Risk Management and Internal Control Committee ("RMICC")

RMICC plays a central role in the on-going management of the Group's risk management and internal control systems, with the following features:

| Objective        | Assist the Audit Committee in discharge of its oversight responsibility over risk management and internal control system of the Group  |
|------------------|--|
| Composition      | Chaired by Mr Paul Y C Tsui  |
|                  | Two other members comprising Mr Kevin K P Chan and Mr Kevin C Y Hui  |
| Structure        | Accountable to the Audit Committee on all matters relating to risk management and internal control   |
|                  | Supervision on Divisional Risk Management and Internal Control Committees     ("DRMICCs") which in turn are responsible for the identification and reporting of     functional risks, and the ongoing supervision and monitoring of the risk management     and internal control systems of all the respective business and corporate units of the     Group |
| Scope and Duties | Assist the Audit Committee to conduct periodical reviews of the effectiveness of the risk management and internal control systems of the Group based on the certification procedure as further explained below   |
|                  | Report to the Audit Committee on identified risks, relevant evaluations and risk management strategy   |
|                  | Direct and monitor the proper functioning of DRMICCs and report to the Audit     Committee on any major internal control issues from time to time  |
|                  | Assume an advisory role on objective settings, formulation of internal control framework, policies and procedures  |

#### **Internal Control Functions**

Internal control functions are inbuilt at every level of the Group's organisation to entrench safeguards against material errors and deficiencies. Below sets out the major constituents with control functions monitoring key operations across the Group:

| DRMICCs                              | set up at the level of business and corporate units as divisional advisory bodies with composition of the respective key management staff together with those charged with internal control functions |
|--------------------------------------|---|
|                                      | be responsible for the identification and reporting of functional risk, and the ongoing supervision and monitoring of the risk management and internal control systems                                |
|                                      | be entrusted with implementation of the Group's control policies and on-going assessment of control activities in the relevant business units   |
| Finance Committee                    | establish financing strategy and policies with reference to risk assessment formulate externally and internally and cash flow placing as well as the centralised treasury functions                   |
| Internal Auditors                    | monitor the compliance with group policies and standards, and review of the effectiveness of internal control measures of business and corporate units  |
| Financial Audit Department           | scrutinise the leasing activities and expenditure proposals   |
| Project Cost Audit<br>Department     | audit the tendering and contracts relating to construction works  |
| Sustainability Steering<br>Committee | ensure the alignment of business development with Corporate and Social Sustainability goals and commitments   |

#### **Practices and Processes**

As a conglomerate with diversified range of business activities, the Group is operating in dynamic environments with varying risk exposures according to different business segments. Risk management and internal controls within the Group are not just serial processes but dynamic and integrated operations embedded in the day-to-day routines with the primary ownership vested on the respective business and corporate units under stewardship residing with the Board.

Areas of responsibility of each operational unit are clearly defined with specific limits of authority in place to ensure effective checks and balances. Procedures have been designed for safeguarding assets against unauthorised use or disposition, maintenance of proper accounting records, assurance of the reliability of financial information for internal use or publication and compliance with relevant legislation and regulations. Risk management system, internal control measures and procedures are continuously under review and being improved where necessary in response to changes in business, operating and regulatory environments.

#### Whistleblowing System

The Group has established a whistleblowing system as an open channel which enable employees and those who deal with the Company (e.g. customers and suppliers) to raise concerns, in confidence without fear of retribution, about any suspect misconduct or malpractice within the Group. The Whistleblowing Policy and Procedures are available for download under the Corporate Governance section of the Company's website. Well-defined procedures are put in place for independent investigations and follow-up actions. With delegated authority and responsibility, the Audit Committee conducts periodical review on reports of whistleblowing cases submitted from internal auditors.

#### Periodical Reviews

Under the leadership of RMICC, system reviews in a comprehensive approach on the basis of COSO (Committee of Sponsoring Organizations of the Treadway Commission) framework are conducted throughout the Group at least annually. Each business unit, through the co-ordination of DRMICCs, makes a self-assessment by a process as illustrated in the following flow diagram.



DRMICCs report on their reviews and findings, with the conclusions as to the effectiveness of the risk management and control activities of each individual business unit, while RMICC will draw an overall review and conclusion for reporting to the Audit Committee and the Board. Such reviewing exercise is carried out on regular basis and affords good opportunities for the Group to identify and prioritise risks, and to develop and manage appropriate measures to control risks within acceptable levels and with a greater focus on anti-fraud measures.

#### **Annual Confirmation**

During the financial year ended 31 December 2021, the Audit Committee, with assistance of RMICC and DRMICCs, has conducted a review of the effectiveness of the Group's risk management and internal control systems and procedures covering all controls, including financial, operational and compliance and risk management, and the adequacy of, *inter alia*, resources, qualifications, experience and training of staff of the Company's accounting, internal audit and financial reporting function. Confirmations in the form of certification that risk management and internal control procedures are functioning effectively to meet the respective financial reporting, operational and compliance needs, are submitted by business and corporate unit heads to RMICC for consolidation and reporting to the Audit Committee.

Based on the result of the review as reported by the Audit Committee, in respect of the financial year ended 31 December 2021, the Directors considered that the risk management and internal control systems and procedures of the Group were effective and adequate, and the Group has duly complied with the requirements under the Corporate Governance Code relating to the risk management and internal control.

A discussion on the principal risks and uncertainties encountered by the Group are set out on pages 87 to 90 in the Directors' Report.

#### **Inside Information Policy**

The Company recognises the significance of consistent practices of fair disclosure with the aim of disclosing inside information in a timely and accurate manner.

The Company has a policy with regard to the principles and procedures for handling and disseminating the Company's inside information in compliance with the requirements under Part XIVA of the SFO and the Listing Rules, and such policy has been communicated to the relevant senior executives of the Group. The Company Secretary works closely with the senior executives in identifying potential inside information and assess the materiality thereof, and where appropriate, to escalate such information for the attention of the Board to resolve on further action(s) complying with the applicable laws and regulations.

In prevention of premature leakage of inside information, the Company has taken all reasonable measures from time to time to ensure proper preservation of confidentiality of inside information until disclosure to the general public, including *inter alia*:

- restrictive access to inside information to a limited number of employees on a need-to-know basis
- appropriate confidentiality agreements are put in place when entering into any significant negotiations
- · inclusion of a strict prohibition on the unauthorised use or disclosure of inside information in Employee Code of Conduct
- an Insider Dealing Circular is issued to all employees annually reminding their duties and obligations in respect of any dealings in the listed securities of the Company as well as its subsidiaries and associated corporations

#### COMMUNICATION WITH SHAREHOLDERS

The Board recognises the importance of constructive and transparent communication with Shareholders and investors and believes that Shareholders' value can be enhanced by continuous and effective dialogue with its stakeholders. The Company is committed to fair and timely disclosure of key information of the Group to facilitate Shareholders and investment community to make investment decisions.

A Shareholders Communication Policy has been adopted by the Company to ensure balanced and understandable information about the Company (including its financial performance, strategic goals and plans, material developments, governance and risk profile) are readily available to Shareholders.

The Shareholders Communication Policy sets out the framework the Company has put in place for ongoing open dialogue with Shareholders and investment community. According to the policy, there are multiple channels of shareholders communication and engagement as summarised in the following diagram and are described in more details below:

| Designated<br>Communication Channels           |  |            | IR Meetings / Conferences                      |
|--|--|------------|--|
| Financial Reports,<br>Announcements, Circulars |  | INVESTMENT | Results & Corporate<br>Presentations / Webcast |
| Company's Website                              |  | COMMUNITY  | Corporate Days / Roadshows                     |
| General Meetings                               |  |            | Special-interest Tours                         |

Shareholders may raise questions or make a request through designated channels for the Company's information to the extent such information is publicly available. Please refer to page 4 of this Annual Report for the address of the Company's Share Registrar, Tricor Tengis Limited. Shareholders can contact the Company's Share Registrar for questions about their shareholdings.

Information of the Company is also communicated to Shareholders through the Company's Corporate Communications, including but not limited to financial reports (interim and annual reports), announcements and circulars. Such publications are available on the websites of the Company and the Stock Exchange as soon as practicable. The Corporate Communications shall be in plain language, and Shareholders have the right to choose English and/or Chinese version or means of receipt of such Corporate Communications to facilitate understandable, timely and environmental friendly communication.

Information on the Company's website (www.wharfholdings.com) is updated on a regular basis. A dedicated Investor Relations section is available with presentation materials and webcasts of the Company's interim and annual results briefings provided in conjunction with the Company's results announcements as soon as practicable after release to the public. Press releases and other Corporate Communications of the Group are also available on the Company's website.

General meetings are held at least annually whereby there are opportunities for the Company to have direct interactions with Shareholders. Board members, in particular, the chairmen of Board committees or their delegates, appropriate management executives and external auditors will attend the annual general meetings to answer questions from Shareholders and their appointed proxies. The process of the Company's general meetings is monitored and reviewed on a regular basis, and if necessary, changes will be made to ensure that Shareholders' needs are best served.

Communication with investment community is also conducted by employees of the Company under the Company's Code of Ethics on a regular basis in the form of investor/analysts briefings, one-on-one meetings, roadshows, media interviews, special-interest tours etc., whichever is appropriate.

The Company recognises the importance of Shareholders' privacy. Shareholders' privacy is protected under the Shareholders Communication Policy and Shareholders' information will not be disclosed without their consent, unless required by law to do so.

#### 2021 Annual General Meeting

The 2021 AGM was held on 11 May 2021 in the Centenary Room, The Marco Polo Hongkong Hotel, 3 Canton Road, Kowloon, Hong Kong, with attendance by a majority of the Directors, details of which are set out in the table of Directors' meeting attendance on page 57. The Auditors of the Company, Messrs KPMG, attended the 2021 AGM, during which its representatives were available to answer questions raised by Shareholders. Details of voting results were disclosed in the announcement of the Company dated 11 May 2021 posted on the websites of the Company and the Stock Exchange.

#### 2022 Annual General Meeting

The forthcoming AGM will be held on 12 May 2022. In view of the ongoing COVID-19 pandemic, the 2022 AGM of the Company will be held as a hybrid meeting whereby **Shareholders can participate electronically through the e-Meeting System** (https://spot-emeeting.tricor.hk/) in a convenient and efficient way from anywhere with an internet connection notwithstanding their location. The live video broadcast option can broaden the reach of the AGM to Shareholders and facilitate their participation without increasing the infection risk even under a severe pandemic situation.

Pursuant to the regulatory social distancing measures which are in force in Hong Kong, the Company is required to minimise the number of persons in physical attendance at the AGM. The Company does not in any way wish to diminish the opportunity available to Shareholders to exercise their rights in the AGM, but is conscious of the pressing need to protect Shareholders, our employees and the wider communities which remain our primary concern. Therefore, as it stands, **Shareholders shall not physically attend the AGM at the Principal Meeting Place.** 

The Company encourages Shareholders to attend and vote at the AGM electronically through the e-Meeting System in person or by proxy or to exercise their voting rights by appointing the Chairman of the AGM as proxy to cast the votes on their behalf. Details of resolutions to be proposed at the 2022 AGM are set out in the circular which will be despatched together with this annual report. Relevant notice of AGM and proxy form will be available on the websites of the Company and the Stock Exchange.

#### Voting

The Company has the following procedures for Shareholders to vote by poll:

- (a) All resolutions (other than procedural or administrative matters) put to Shareholders in general meetings are voted by a poll demanded by the Chairman at the beginning of the meetings. The circulars and notices of general meetings express the Chairman's intention to call for voting by poll.
- (b) The Chairman or the Company Secretary explains the procedures for voting by poll to Shareholders and answer any questions from Shareholders before a poll is required to be conducted at the meetings.
- (c) The Company ensures that votes cast are properly counted and recorded. Independent scrutineer, the Company's Share Registrar, is appointed to count the number of votes cast at general meetings.
- (d) Poll results are announced and published on the websites of the Company and the Stock Exchange on the same day of the general meetings.

#### Shareholders' Rights

#### (a) Convene an Extraordinary General Meeting

Pursuant to Section 566 of the Companies Ordinance, on written requisition by Shareholders representing at least 5% of the total voting rights of all Shareholders having a right to vote at general meetings, the Directors must convene an extraordinary general meeting.

#### (b) Send Enquiries to the Board

Shareholders may at any time address their enquiries to the Board through the Company's email address (for enquiry purpose only), postal address, telephone number or fax number, which are set out on pages 4 to 5 of this Annual Report and the Company's website (www.wharfholdings.com).

#### (c) Make Proposals at General Meetings

- (i) The procedures for proposing candidate(s) for election as Director(s) at a Shareholders' meeting are set out in the Corporate Governance section of the Company's website.
- (ii) The procedure for proposing resolution(s) to be moved at the Company's AGM are as follows:

Pursuant to Section 615 of the Companies Ordinance, Shareholders can submit written requisition to move a resolution at the Company's AGM if they represent:

- at least 2.5% of the total voting rights of all Shareholders who have a right to vote on the resolution at the AGM to which the requests relate; or
- at least 50 members who have a right to vote on the resolution at the AGM to which the requests relate.

The relevant written requisition must:

- (a) identify the resolution of which notice is to be given;
- (b) be authenticated by the Shareholder(s) making it; and
- (c) be received by the Company not later than 6 weeks before the relevant AGM to which the requests relate, or if later, the time at which notice is given of that meeting.

Any written requisitions from Shareholders to the Company pursuant to Sections 566 and 615 of the Companies Ordinance must be deposited at the Company's registered office at 16th Floor, Ocean Centre, Harbour City, Canton Road, Kowloon, Hong Kong.

#### Constitutional Documents

Shareholders' rights are also set out in the Articles of Association of the Company. In order to provide flexibility to give Shareholders the option of attending general meetings remotely through electronic means if necessary or appropriate, the Company adopted a revised set of Articles of Association ("New Articles") during the financial year ended 31 December 2021. The adoption of New Articles was approved as a special resolution by Shareholders at the 2021 AGM. The New Articles is available on the websites of the Company and the Stock Exchange. Details of the major changes brought about by the adoption of New Articles are set out in the circular of the Company dated 9 April 2021.

#### **Dividend Policy**

A Dividend Policy, as set out in Financial Review on page 48, was adopted by the Company pursuant to Code Provision F.1.1 of the Corporate Governance Code.

## DIRECTORS' REPORT

The Board of Directors (the "Board") has pleasure in submitting its Report and the Audited Financial Statements for the financial year ended 31 December 2021.

#### PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding and those of its principal subsidiaries are set out on pages 177 to 185.

The principal activities of the Group are investment properties ("IP") and development properties ("DP") in Hong Kong and the Mainland, hotels ownership and management, logistics and investment.

#### **BUSINESS REVIEW**

Discussion and analysis of the Group's business in accordance with Schedule 5 of the Companies Ordinance (Cap 622 of the laws of Hong Kong) (the "Companies Ordinance") are covered in different sections of this Annual Report as set out below, which shall form an integral part of this Directors' Report:

- Corporate Profile (page 3)
- Chairman's Statement (pages 7 to 11)
- Business Review (pages 14 to 35)
- Financial Highlights (pages 12 to 13) and Financial Review (pages 42 to 49)
- Principal Risks and Uncertainties (pages 87 to 90)
- Financial Risk Management and Fair Values Note 23 to the Financial Statements (pages 139 to 147)
- Contingent Liabilities Note 27 to the Financial Statements (page 151)
- Events after the Reporting Period Note 31 to the Financial Statements (page 154)

In addition, the Group's policies and performance in the area of environmental, social and governance, and compliance with relevant laws and regulations are discussed in the section of "Corporate Sustainability" on pages 38 to 41.

## RESULTS, APPROPRIATIONS AND RESERVES

The results of the Group for the financial year ended 31 December 2021 are set out in the Consolidated Income Statement on page 98 and Consolidated Statement of Comprehensive Income on page 99.

Appropriations of profits and movements in reserves of the Group and of the Company during the financial year are set out in the Consolidated Statement of Changes in Equity on page 101 and Note 24 to the Financial Statements on pages 148 to 149.

#### **DIVIDENDS**

A first interim dividend of HK\$0.20 per share was paid on 15 September 2021. In lieu of a final dividend, a second interim dividend of HK\$0.20 per share will be paid on 28 April 2022 to Shareholders on record as at 6:00 p.m. on 8 April 2022. Total distribution for the year 2021 will amount to HK\$0.40 (2020: HK\$0.40) per share.

#### **DONATIONS**

The Group made donations during the financial year totalling HK\$17 million.

#### SHARE CAPITAL

During the financial year, as a result of exercise of share options previously granted under the Company's share option scheme (the "Scheme"), a total of 4,700,000 ordinary shares of the Company, credited as fully paid, were allotted and issued for a total consideration of HK\$75 million. The Scheme has expired on 8 June 2021.

Details of movement in share capital of the Company during the financial year are set out in Note 24 to the Financial Statements on pages 148 to 149.

#### **EQUITY-LINKED AGREEMENT**

No equity-linked agreement which may result in the Company issuing shares was entered into or existed during the financial year, save for the Scheme as disclosed on pages 83 to 84.

#### **DIRECTORS**

The Directors of the Company during the financial year and up to the date of this Report are Mr Stephen T H Ng, Mr Andrew O K Chow, Ms Doreen Y F Lee (retired at the conclusion of annual general meeting ("AGM") held on 11 May 2021), Mr Paul Y C Tsui, Ms Y T Leng (re-designated from Non-executive Director to Executive Director on 10 August 2021), Mr Kevin K P Chan, Mr Kevin C Y Hui (appointed on 1 July 2021), Professor Edward K Y Chen, Mr Vincent K Fang, Mr Hans Michael Jebsen, Ms Elizabeth Law, Mr Richard Y S Tang, Ms Nancy S L Tse and Mr David Muir Turnbull.

Mr Kevin C Y Hui (appointed as Director after 2021 AGM) is due to retire from the Board in accordance with Article 97 of the Company's Articles of Association (the "Articles") at the forthcoming AGM and Mr Stephen T H Ng, Mr Andrew O K Chow, Mr Vincent K Fang, and Mr Hans Michael Jebsen are due to retire by rotation from the Board in accordance with Article 106(A) of the Articles at the forthcoming AGM. Mr Andrew O K Chow has decided not to stand for re-election. The other four retiring Directors (the "Re-election Directors"), being eligible, offer themselves for re-election. None of the Re-election Directors proposed for re-election at the forthcoming AGM has a service contract with the Company which is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

A list of persons who serve/served as directors of the Company's subsidiaries during the financial year and up to the date of this Report is set out in the sub-section headed "(L) Directors of Subsidiaries" on page 90.

## INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

Save as disclosed in the sub-section headed "(J) Disclosure of Connected Transactions" on pages 85 to 87, no transaction, arrangement or contract of significance in relation to the Company's business to which any subsidiary of the Company, the holding company of the Company or any subsidiary of such holding company was a party and in which a Director of the Company or any connected entities of a Director had a material interest, whether directly or indirectly, subsisted at the end of the financial year or at any time during the financial year.

## MANAGEMENT CONTRACTS

No contract for the management and administration of the whole or any substantial part of any business of the Company was entered into or existed during the financial year.

## ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

At no time during the financial year was the Company, its subsidiaries, its holding company or any subsidiary of such holding company a party to any arrangement to enable the Directors of the Company to acquire benefits by means of acquisition of shares in or debentures of the Company or any other body corporate, with the exception that during the year, there existed certain outstanding options to subscribe for ordinary shares of the Company, granted under the Scheme (which expired on 8 June 2021) to certain Directors of the Company.

Under the rules of the Scheme (such rules being subject to the relevant laws and provisions applicable from time to time), shares of the Company would be issued at such price as being not less than the highest of (a) the indicative price as specified in the written offer; (b) the closing price on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the date of grant of the options; and (c) the average closing price on the Stock Exchange for the five trading days immediately preceding the date of grant; and the relevant options would be exercisable during such periods, not being beyond the expiration of 10 years from the date of grant of relevant options, as determined by the Board.

During the financial year, a total of 4,700,000 ordinary shares of the Company were allotted and issued to Mr Stephen T H Ng, Mr Andrew O K Chow, Ms Y T Leng and Mr Kevin K P Chan (all being Directors of the Company) on their exercise of options under the Scheme.

Further information of the Scheme is set out on pages 83 to 84.

## PERMITTED INDEMNITY PROVISION

Pursuant to the Articles, every Director of the Company is entitled to be indemnified out of the assets of the Company against all costs, expenses, losses or liabilities, which he/she may sustain or incur in or about the execution and discharge of the duties of his/her office, to the extent as permitted by laws.

The Company has, together with its two listed affiliated companies (Wharf Real Estate Investment Company Limited ("Wharf REIC") and Harbour Centre Development Limited ("HCDL")), maintained directors' liability insurance which has been in force throughout the financial year and up to the date of this Report to provide appropriate insurance cover for directors of their respective group companies, including *inter alia* Directors of the Company.

## PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any listed securities of the Company during the financial year.

## **AUDITORS**

The Financial Statements now presented have been audited by KPMG, Certified Public Accountants, who will retire and being eligible, offer themselves for re-appointment at the forthcoming AGM.

## OTHER CORPORATE INFORMATION

Other corporate information supplementary to this Directors' Report are set out on pages 74 to 90.

By Order of the Board The Wharf (Holdings) Limited Kevin C Y Hui Director and Company Secretary

Hong Kong, 9 March 2022

## OTHER CORPORATE INFORMATION

## (A) Biographical Details of Directors and Senior Management

#### (i) Directors

Mr Stephen Tin Hoi Ng, Chairman and Managing Director (Age: 69)

Mr Ng joined the Group in 1981. He has been Managing Director of the Company since 1989 and became Chairman in 2015. He also serves as chairman of Nomination Committee and a member of Remuneration Committee.

In addition, Mr Ng serves on the boards of the following affiliated companies listed in Hong Kong: chairman and managing director of Wharf REIC, chairman of HCDL and a non-executive director of Greentown China Holdings Limited ("Greentown"). Mr Ng also serves as the deputy chairman of Wheelock and Company Limited ("Wheelock"), which is the holding company of the Company and listed in Hong Kong until July 2020.

Furthermore, Mr Ng was previously a non-executive chairman of Joyce Boutique Group Limited ("JBGL") (until it was delisted in Hong Kong in April 2020).

Mr Ng was born in Hong Kong in 1952 and grew up in Hong Kong. He attended Ripon College in Ripon, Wisconsin, USA and the University of Bonn, Germany, and graduated in 1975 with a major in mathematics. He is chairman of Project *WeCan* Committee (a Business-in-Community school project), a council member, vice chairman of General Committee and a member of Executive Committee of the Employers' Federation of Hong Kong ("EFHK").

### Mr Andrew On Kiu Chow, Deputy Chairman and Executive Director (Age: 71)

Mr Chow has been a Director of the Company since 2011 and became Deputy Chairman in 2015. Among various other subsidiaries of the Company of which he serves as a director, he is chairman of Wharf China Development Limited ("WCDL") with responsibility to oversee the Group's development property business in Mainland China. He joined the Group in 2006.

Mr Chow is also an alternate director of Greentown. Mr Chow has extensive experience in the finance and property sectors in Hong Kong and Mainland China, and formerly held senior executive positions in Tian An China Investments Company Limited and Next Digital Limited. Mr Chow was formerly an independent non-executive director ("INED") of Hong Kong Economic Times Holdings Limited (being publicly listed in Hong Kong) until his resignation with effect from 1 January 2022. He is a graduate of The University of Hong Kong where he obtained his bachelor's degree in Social Science.

Mr Paul Yiu Cheung Tsui, Vice Chairman, Executive Director and Group Chief Financial Officer (Age: 75)
Mr Tsui, FCCA, FCPA, FCMA, CGMA, CPA, CGA, has been Executive Director and Group Chief Financial Officer of the Company since 2008 and became Vice Chairman in 2015.

Mr Tsui is vice chairman and an executive director of Wharf REIC, and is also an executive director and group chief financial officer of Wheelock. He joined Wheelock/Wharf group in 1996 and became a director of Wheelock in 1998. Furthermore, Mr Tsui is a director of JBGL, vice chairman of Wheelock Properties Limited, a wholly-owned subsidiary of Wheelock, and a director of Wharf Estates Singapore Pte. Ltd. He formerly served as a director of HCDL until his resignation in August 2015.

Mr Tsui is currently a general committee member of EFHK and chairman of EFHK's "Property & Construction" functional group.

#### Ms Yen Thean Leng, Executive Director (Age: 50)

Ms Leng, BSc(Hons), MRICS, MHKIS, RPS, was appointed as a Non-executive Director of the Company in October 2020, and has been re-designated to an Executive Director since August 2021, with responsibility to manage the Group's IP in Mainland China.

Ms Leng is an executive director of Wharf REIC and an executive director of Wharf Estates Limited with primary responsibilities for managing its IP in Hong Kong and Singapore.

Ms Leng was formerly a director of HCDL from 2012 to 2013 and of the Company from 2013 until 2017 when Wharf REIC was separately listed on the Stock Exchange.

Ms Leng has extensive experience in the leasing and management of prime commercial properties. She obtained a bachelor's degree in Land Management from the University of Portsmouth, UK with first class honours. She is a chartered surveyor of Royal Institution of Chartered Surveyors and the Hong Kong Institute of Surveyors as well as a registered professional surveyor.

#### Mr Kevin Kwok Pong Chan, Director (Age: 61)

Mr Chan joined the Group in 1993 and has been a Director of the Company since 2015. He has been involved in various property development projects of the Group in both Mainland China and Hong Kong. Among various other subsidiaries of the Company of which he serves as a director, he is an executive director of WCDL and Wharf China Estates Limited with responsibility to work on the Group's Mainland DP strategy as well as to oversee the Group's massive Mainland IP construction projects. He was formerly a non-executive director of HCDL from 2013 to 2015.

Mr Chan graduated from The Hong Kong Polytechnic University with Associateship in Civil & Structural Engineering. He is a member of the Hong Kong Institution of Engineers as well as the Institution of Civil Engineers, UK and also a chartered engineer of the Engineering Council UK.

#### Mr Kevin Chung Ying Hui, Director (Age: 65)

Mr Hui, FCCA, CPA, FCG, HKFCG, has been a Director of the Company since July 2021. An accountant by profession since 1986, Mr Hui is presently a fellow of the Association of Chartered Certified Accountants, an associate of the Hong Kong Institute of Certified Public Accountants and the vice president and a council member of The Taxation Institute of Hong Kong. He is also a fellow member of both The Chartered Governance Institute and The Hong Kong Chartered Governance Institute. In addition, he is a member of the Project WeCan Committee.

He joined Wheelock in 1986 and has worked for Wheelock group and subsequently for the Group, gaining extensive experience in financial management and reporting control, auditing, taxation and corporate governance. He is the group financial controller of the Group and a director of the Group's subsidiary companies Wharf Limited and Modern Terminals Limited ("Modern Terminals"). Mr Hui has been the Company Secretary of the Company since July 2013 and he is also the company secretary of Wharf REIC. He was formerly a director of Wharf REIC from 2020 to 2021 and HCDL from 2015 to 2020.

## Professor Edward Kwan Yiu Chen, GBS, CBE, JP, Director (Age: 77)

Professor Chen has been an INED of the Company since 2002.

Professor Chen is an honorary professor of the Hong Kong Metropolitan University (previously known as the Open University of Hong Kong) and a distinguished fellow of the Hong Kong Institute for the Humanities and Social Sciences at The University of Hong Kong. He is now chairman of HKU SPACE, a member of the board of directors of the Hong Kong Institute for Monetary and Financial Research of the Hong Kong Monetary Authority and a non-official member of the Human Resources Planning Commission. He was the president of Lingnan University in Hong Kong from September 1995 to August 2007. He was also a member of the Legislative Council of Hong Kong from 1991 to 1992, and a member of the Executive Council of Hong Kong from 1992 to 1997.

Professor Chen is also an INED of First Pacific Company Limited (publicly listed in Hong Kong), Hang Seng Qianhai Fund Management Company Limited and Delta Asia Financial Group. He was formerly an INED of Asia Satellite Telecommunications Holdings Limited (publicly listed in Hong Kong until September 2019).

Professor Chen was educated at The University of Hong Kong (Bachelor of Arts and Master of Social Sciences) and Oxford University (Doctor of Philosophy). He was appointed a Justice of the Peace in 1993 and awarded a CBE in 1995. In 2003, he was awarded the Gold Bauhinia Star by the Hong Kong SAR Government.

## Mr Vincent Kang Fang, GBS, JP, Director (Age: 78)

Mr Fang has been an INED of the Company since 1993. He also serves as chairman of the Audit Committee. He is chief executive officer of Toppy Company (Hong Kong) Limited and managing director of Fantastic Garments Limited.

Mr Fang is currently honorary chairman of the Liberal Party and a director of The Federation of Hong Kong Garment Manufacturers. He was formerly a non-official member of the Commission on Strategic Development of the Hong Kong SAR Central Policy Unit and of the Commercial Properties Committee of Housing Department. He served as a member of Legislative Council representing Wholesale and Retail in Functional Constituency since 2004 until his retirement in September 2016. He also served as chairman of the Hospital Governing Committee of Princess Margaret Hospital and Kwai Chung Hospital, advisor of the Quality Tourism Services Association, a functional constituency representative for retail and wholesale of the Hong Kong Retail Management Association and a member of the Airport Authority Hong Kong, the Hong Kong Tourism Board, the Hospital Authority and the Operations Review Committee of the Independent Commission Against Corruption.

Mr Fang is a graduate of North Carolina State University where he obtained both his bachelor's and master's degrees in Science of Textiles Engineering. He was awarded the Silver Bauhinia Star in 2008 and the Gold Bauhinia Star in 2016 by the Hong Kong SAR Government. He is also a Justice of the Peace.

#### Mr Hans Michael Jebsen, BBS, Director (Age: 65)

Mr Jebsen has been an INED of the Company since 2001. He also serves as a member of the Audit Committee and Nomination Committee and chairman of Remuneration Committee.

Mr Jebsen is chairman of Jebsen and Company Limited. He currently holds a number of public offices, namely, chairman and board member of the Asian Cultural Council Hong Kong, chairman of the Advisory Council of the Business School of the Hong Kong University of Science and Technology, a trustee of World Wide Fund for Nature Hong Kong and a member of Board of Trustees of Asia Society Hong Kong Center, Hong Kong-Europe Business Council of the Hong Kong Trade Development Council as well as Advisory Board of the Hong Kong Red Cross. Since 2017, Mr Jebsen co-founded and has served as executive council member of the Asian Academy of International Law. He is also a non-executive director of publicly listed Hysan Development Company Limited. Mr Jebsen previously served as a member of the Operations Review Committee of the Independent Commission Against Corruption.

After schooling in Germany and Denmark, Mr Jebsen received a two-year banking education in Germany and the UK and studied Business Administration at the University of St. Gallen in Switzerland from 1978 to 1981.

Mr Jebsen was awarded the Bronze Bauhinia Star by the Hong Kong SAR Government in 2001, made a Knight of the Dannebrog by receiving the Silver Cross of the Order of Dannebrog by H. M. The Queen of Denmark in 2006, was awarded the Merit Cross of the Order of the Merit of the Federal Republic of Germany in 2008 and received the title "Hofjægermester" by H. M. The Queen of Denmark in January 2011. In 2014, Mr Jebsen was awarded the Knight of 1st Class of the Order of Dannebrog, Denmark. In 2015, he was awarded Doctor of Business Administration honoris causa of the Hong Kong University of Science and Technology. In 2018, Mr Jebsen was awarded the Blanchette Hooker Rockefeller Award.

#### Ms Elizabeth Law, MH, JP, Director (Age: 67)

Ms Law has been an INED of the Company since 2017. She also serves as a member of the Audit Committee.

Ms Law graduated from McGill University, Canada in 1976. She is currently a managing director of Law & Partners CPA Limited, and the proprietor of Stephen Law & Company. Ms Law is a Certified Public Accountant (Practising) in Hong Kong, a member of the Chartered Professional Accountants, Canada, a fellow member of The Institute of Chartered Accountants in England & Wales, a fellow member of Certified Public Accountants Australia, and a certified tax adviser in Hong Kong.

Ms Law is also a member of the Protection of Wages on Insolvency Fund Board. She is the honourary founding president of Association of Women Accountants (Hong Kong) Limited. She was appointed a Justice of the Peace in 2009.

Ms Law is currently an INED of Clifford Modern Living Holdings Limited and Sunwah Kingsway Capital Holdings Limited (both being publicly listed in Hong Kong).

Ms Law served as president of The Society of Chinese Accountants and Auditors and a council member of Hong Kong Institute of Certified Public Accountants. She had been an INED of China Vanke Company Limited (being publicly listed in Hong Kong) since 2012 until her retirement in June 2017 and Sunwah International Limited (until its delisting from the Toronto Stock Exchange in June 2021).

#### Mr Richard Yat Sun Tang, SBS, JP, Director (Age: 69)

Mr Tang has been an INED of the Company since January 2021.

Mr Tang is an MBA graduate from the University of Santa Clara, California, USA and a holder of Bachelor of Science degree in Business Administration from Menlo College, California, USA.

Mr Tang is currently chairman and managing director of Richcom Company Limited. He is also chairman of King Fook Holdings Limited and an executive director of Miramar Hotel and Investment Company, Limited, both companies being publicly listed in Hong Kong. Furthermore, he is a director of various private business enterprises, an advisor of Tang Shiu Kin and Ho Tim Charitable Fund and a steward of The Hong Kong Jockey Club. Mr Tang was formerly an INED of Wheelock from October 2012 until its delisting in July 2020. He was also formerly an INED of Hang Seng Bank Limited until his retirement in May 2018.

#### Ms Nancy Sau Ling Tse, JP, Director (Age: 69)

Ms Tse has been an INED of the Company since January 2021.

Ms Tse obtained her Bachelor of Arts (Honours) degree in Mathematics and Master of Business Administration degree in Finance/Accounting from the University of California, Los Angeles, USA; and qualified as Chartered Accountant in Canada. She is also a fellow of the Hong Kong Institute of Certified Public Accountants and a fellow member of the Hong Kong Institute of Directors.

Ms Tse is currently an INED of Link Asset Management Limited (as manager of Link Real Estate Investment Trust, publicly listed in Hong Kong) and DBS Bank (Hong Kong) Limited. She is also an INED and the chairman of HSBC Provident Fund Trustee (Hong Kong) Limited.

Ms Tse is a member of the Board of Governors of the Prince Philip Dental Hospital, an adjunct professor of The Jockey Club School of Public Health and Primary Care of The Chinese University of Hong Kong, and an honorary adviser and a member of the Oversight, Policy and Governance Committee of The Financial Reporting Council. Ms Tse is also the deputy chair and member of the Professional Accountants in Business Advisory Group and a member of Public Policy and Regulation Advisory Group of the International Federation of Accountants. She serves on the boards and committees of a number of other charitable organisations and non-government organisations. Ms Tse was the Chief Financial Officer and Director (Finance and Information Technology Services) of the Hong Kong Hospital Authority ("HA") until her retirement at the end of August 2013. She joined the HA in 1991 when it was established. Ms Tse was formerly an INED of Wheelock from October 2013 until its delisting in July 2020.

#### Mr David Muir Turnbull, Director (Age: 66)

Mr Turnbull has been an INED of the Company since 2013. He also serves as a member of the Audit Committee, Nomination Committee and Remuneration Committee.

Mr Turnbull is currently chairman and executive director of Pacific Basin Shipping Limited (being publicly listed in Hong Kong).

Mr Turnbull graduated from Cambridge University in 1976 with a Bachelor of Arts degree in Economics and subsequently earned a Master of Arts degree. He joined the Swire Group upon graduation and held various senior management positions with international responsibilities covering aviation, shipping and property during his 30 years' service thereof. He was appointed as a director of Cathay Pacific Airways Limited in 1994 and took up the positions of deputy managing director in 1994, managing director in 1996 and deputy chairman and chief executive in 1998 before his appointment as chairman in 2005. He is also the former chairman of Swire Pacific Limited from January 2005 to January 2006, and of Hong Kong Aircraft Engineering Company Limited from March 1995 to August 2006. He was formerly an INED of Sands China Ltd. from October 2009 to March 2016 and an INED of G3 Exploration Limited from 2006 to July 2018.

#### Notes:

- (1) Wheelock (of which Mr Stephen T H Ng and Mr Paul Y C Tsui are directors) has interests in the share capital of the Company discloseable to the Company under the provisions of Divisions 2 and 3 of Part XV of the Securities and Futures Ordinance (Cap 571 of the laws of Hong Kong) (the "SFO").
- (2) Mr Stephen T H Ng, Mr Andrew O K Chow, Mr Paul Y C Tsui, Ms Y T Leng, Mr Kevin K P Chan and Mr Kevin C Y Hui are currently directors of certain subsidiaries of the Company.

## (ii) Senior Management

Various businesses of the Group are respectively under the direct responsibility of the first six Directors named under (A)(i) above, led by the Chairman and Managing Director. Only those six Directors are regarded as members of the Group's senior management.

### (B) Directors' Interests in Securities

#### (i) Interests in Shares

At 31 December 2021, Directors of the Company had the following beneficial interests, all being long positions, in the shares of the Company, Modern Terminals (the Company's subsidiary) and Greentown (the Company's associated corporation of which the Company is interested in more than 20% of its issued shares). The percentages (where applicable) which the relevant shares represented to the total number of shares in issue of the three companies respectively are also set out below:

|                     | Quantity held                  |                    |  |
|---------------------|--------------------------------|--------------------|--|
|                     | (percentage, where applicable) | Nature of Interest |  |
| The Company         |                                |                    |  |
| Stephen T H Ng      | 4,185,445 (0.1370%)            | Personal Interest  |  |
| Andrew O K Chow     | 790,000 (0.0259%)              | Personal Interest  |  |
| Paul Y C Tsui       | 300,000 (0.0098%)              | Personal Interest  |  |
| YTLeng              | 1,050,000 (0.0344%)            | Personal Interest  |  |
| Kevin K P Chan      | 350,000 (0.0115%)              | Personal Interest  |  |
| Vincent K Fang      | 500,000 (0.0164%)              | Personal Interest  |  |
| David Muir Turnbull | 70,000 (0.0023%)               | Personal Interest  |  |
| Modern Terminals    |                                |                    |  |
| Hans Michael Jebsen | 3,787 (5.40%)                  | Corporate Interest |  |
| Greentown           |                                |                    |  |
| Andrew O K Chow     | 250,000 (0.01%)                | Personal Interest  |  |

#### Note:

The shareholding classified as "Corporate Interest" in which the Director concerned was taken to be interested as stated above was interest of corporation(s) at general meetings of which the relevant Director was either entitled to exercise (or taken under Part XV of the SFO to be able to exercise) or control the exercise of one-third or more of the voting power in general meetings of such corporation(s).

#### (ii) Interests in Share Options of the Company

Set out below are particulars of all interests (all being personal interests) in share options held during the financial year ended 31 December 2021 by Directors of the Company to subscribe for ordinary shares of the Company granted/exercisable under the share option scheme of the Company:

|                  |                                   |                               | No. of shares under op   |                           |  |   |
|------------------|-----------------------------------|-------------------------------|--|---------------------------|--|---|
| Name of Director | Date of grant<br>(Day/Month/Year) | As at<br>1 January 2021       | Exercised during the year  | As at<br>31 December 2021 | Subscription<br>price<br>per share<br>(HK\$) | Vesting/Exercise Period<br>(Day/Month/Year)                                   |
| Stephen T H Ng   | 07/07/2016                        | 1,000,000<br>1,000,000        | (1,000,000) <sup>(1)</sup><br>(1,000,000) <sup>(1)</sup>                         | -<br>-                    | 15.92  | 08/07/2019 - 07/07/2021<br>08/07/2020 - 07/07/2021                            |
|                  | Total                             | 2,000,000                     | (2,000,000)(1)   | -                         |  |   |
| Andrew O K Chow  | 07/07/2016                        | 500,000<br>600,000<br>600,000 | (500,000) <sup>(2)</sup><br>(600,000) <sup>(2)</sup><br>(600,000) <sup>(2)</sup> | -<br>-<br>-               | 15.92  | 08/07/2018 - 07/07/2021<br>08/07/2019 - 07/07/2021<br>08/07/2020 - 07/07/2021 |
|                  | Total                             | 1,700,000                     | (1,700,000)(2)   | -                         |  |   |
| YT Leng          | 07/07/2016                        | 200,000<br>200,000<br>200,000 | (200,000) <sup>(3)</sup><br>(200,000) <sup>(3)</sup><br>(200,000) <sup>(3)</sup> | -<br>-<br>-               | 15.92  | 08/07/2018 - 07/07/2021<br>08/07/2019 - 07/07/2021<br>08/07/2020 - 07/07/2021 |
|                  | Total                             | 600,000                       | (600,000)(3)   | -                         |  |   |
| Kevin K P Chan   | 07/07/2016                        | 200,000<br>200,000            | (200,000) <sup>(4)</sup><br>(200,000) <sup>(4)</sup>                             | -                         | 15.92  | 08/07/2019 - 07/07/2021<br>08/07/2020 - 07/07/2021                            |
|                  | Total                             | 400,000                       | (400,000)(4)   |                           |  |   |
|                  | Grand Total                       | 4,700,000                     | (4,700,000)  | -                         |  |   |
|                  |                                   |                               |  |                           |  |   |

#### Notes:

- (1) The weighted average closing price of the Company's shares immediately before the dates of exercises of share options by Mr Stephen T H Ng during the financial year was HK\$22.30 per share.
- (2) The weighted average closing price of the Company's shares immediately before the dates of exercises of share options by Mr Andrew O K Chow during the financial year was HK\$25.32 per share.
- (3) The closing price of the Company's shares immediately before the date of exercise of share options (all exercised on the same day) by Ms YT Leng during the financial year was HK\$29.75 per share.
- (4) The weighted average closing price of the Company's shares immediately before the dates of exercises of share options by Mr Kevin K P Chan during the financial year was HK\$21.58 per share.
- (5) Except as disclosed above, no share option of the Company held by Directors and/or their associate(s) lapsed or was exercised or cancelled during the financial year, and no share option of the Company was granted to any Director and/or their associate(s) during the financial year.

Except as disclosed above, as recorded in the register kept by the Company under section 352 of the SFO in respect of information required to be notified to the Company and the Stock Exchange by the Directors and/or Chief Executive of the Company pursuant to the SFO or the Model Code for Securities Transactions by Directors of Listed Issuers (or any other applicable code), there were no interests, whether long or short positions, held or deemed to be interested as at 31 December 2021 by any of the Directors or Chief Executive of the Company in shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), nor had there been any rights to subscribe for any shares, underlying shares or debentures of the Company and its associated corporations held or deemed to be interested by any of them as at 31 December 2021.

## (C) Substantial Shareholders' Interests

Given below are the names of all parties, other than person(s) who is/are Director(s), who/which were, directly or indirectly, interested in 5% or more of any class of voting shares of the Company as at 31 December 2021, and the respective relevant numbers of shares in which they were, and/or were deemed to be, interested as at that date as recorded in the register kept by the Company under section 336 of the SFO (the "Register"):

No. of ordinary shares

| Names   | (percentage based on total number of shares in issue) |
|---|---|
| (i) Wheelock and Company Limited                  | 1,829,207,551 (59.86%)                                |
| (ii) HSBC Trustee (C.I.) Limited ("HSBC Trustee") | 1,829,207,551 (59.86%)                                |

#### Notes:

- For the avoidance of doubt and double counting, it should be noted that the shareholdings stated against parties (i) and (ii) above represented the same block of shares.
- The deemed shareholding interests of Wheelock and HSBC Trustee of 1,829,207,551 shares (59.86%) as at 31 December 2021 stated (2) above included interests held through Wheelock's wholly-owned subsidiaries as below:

No. of ordinary shares

| Names |   | (percentage based on total number of shares in issue) |  |
|-------|---|---|--|
| (i)   | Lynchpin Limited ("LL")                 | 265,576,072 (8.69%)                                   |  |
| (ii)  | WF Investment Partners Limited ("WIPL") | 711,224,579 (23.27%)                                  |  |
| (iii) | High Fame Investments Limited ("HFIL")  | 387,022,000 (12.66%)                                  |  |
| (iv)  | Crystal Pond Limited ("CPL")            | 235,791,000 (7.72%)                                   |  |
| (v)   | Kowloon Wharf Pte Limited ("KWPL")      | *1,828,527,551 (59.83%)                               |  |

For the avoidance of doubt and double counting, it should be noted that KWPL's interests included the shareholding interests of LL, WIPL, HFIL and CPL.

All the interests stated above represented long positions. As at 31 December 2021, there were no short position interests recorded in the Register.

## (D) Share Option Scheme

The Company adopted the Scheme at its AGM held on 7 June 2011, which had a term of 10 years and expired on 8 June 2021. Relevant details of the Scheme are set out below:

#### (I) Summary of the Scheme

(a) Purpose of the Scheme:

To provide directors and/or employees with the opportunity of acquiring an equity interest in the Company, to continue to provide them with the motivation and incentive to give their best contribution towards the Group's continued growth and success.

(b) Eligibility:

Eligible participants include any person(s) who is/are full-time and/or part-time employee(s) and/or director(s) of the Company, any of its subsidiary(ies), and/or any of its associate(s). "Associates" include jointly-controlled entities and subsidiary(ies) of associates and of jointly-controlled entity(ies).

- (c) Maximum entitlement of each eligible participant under the Scheme:

  Not to exceed 1% of the ordinary shares in the capital of the Company (the "Shares") in issue in any 12-month period unless approved by Shareholders of the Company
- (d) Period within which the Shares must be taken up under an option:Within 10 years from the date on which the option is offered or such shorter period as the Directors may determine
- (e) Minimum period for which an option must be held before it can be exercised:

  No minimum period unless otherwise determined by the Board
- (f) (i) Price payable on application or acceptance of the option: HK\$10.00
  - (ii) The period within which payments or calls must or may be made:28 days after the offer date of an option or such shorter period as the Directors may determine
  - (iii) The period within which loans for the purposes of the payments or calls must be repaid: Not applicable
- (g) Basis of determining the subscription price:

The subscription price shall be determined by the Directors at the time of offer but shall not be less than whichever is the highest of:

- (i) the indicative price per share for subscription of Shares under the option as specified in the written offer containing the offer of the grant of the option to an eligible participant;
- (ii) the closing price of the Shares as stated in the Stock Exchange's daily quotation sheet on the date of grant of an option, which must be a Stock Exchange trading day;
- (iii) the average closing price of the Shares as stated in the Stock Exchange's daily quotation sheets for the five Stock Exchange trading days immediately preceding the date of grant of an option; and
- (iv) the nominal value of a Share (not applicable due to the abolition of par value upon implementation of the Companies Ordinance).

#### (II) Details of Share Options Granted

Set out below are particulars and movement(s), if any, during the financial year of all of the Company's outstanding share options which were granted to certain employees (all of them being present Directors of the Company), all working under employment contracts that are regarded as "continuous contracts" for the purposes of the Employment Ordinance and are participants with options not exceeding the respective individual limits:

|                                   | No. of                            | shares under                            | option                 |   |  |
|-----------------------------------|-----------------------------------|---|------------------------|---|--|
| Date of grant<br>(Day/Month/Year) | As at<br>1 January<br>2021        | Exercised during the year               | As at 31 December 2021 | Vesting/Exercise Period (Day/Month/Year)                                      | Subscription<br>price<br>per share<br>(HK\$) |
| 07/07/2016                        | 700,000<br>2,000,000<br>2,000,000 | (700,000)<br>(2,000,000)<br>(2,000,000) | -<br>-<br>-            | 08/07/2018 - 07/07/2021<br>08/07/2019 - 07/07/2021<br>08/07/2020 - 07/07/2021 | 15.92  |

#### Notes:

Total

(1) The weighted average closing price of the Company's shares immediately before the dates of exercises of the share options during the financial year was HK\$24.28 per share.

(4,700,000)

(2) Except as disclosed above, no share option of the Company lapsed or was granted, exercised or cancelled during the financial year.

Further details of the Company's share options granted to Directors of the Company and the relevant movement(s) during the financial year are set out in the sub-section headed "(ii) Interests in Share Options of the Company".

### (E) Retirement Benefits Schemes

The Group's principal retirement benefits schemes available to its Hong Kong employees are defined contribution schemes (including the Mandatory Provident Fund) which are administered by independent trustees. Both the Group and the employees contribute respectively to the schemes sums which represent a certain percentage of the employees' salaries. The contributions by the Group are expensed as incurred and may be reduced by contribution forfeited for those employees who have left the schemes prior to full vesting of the relevant employee's contribution.

The employees of the Group's subsidiaries in Mainland China are members of the state-managed social insurance and housing funds operated by the Government of the People's Republic of China. The Mainland China subsidiaries are required to contribute a certain percentage of payroll costs to the funds to fund the benefits. The only obligation of the Group with respect to the retirement benefits of Mainland China employees is to make the specified contributions.

## (F) Directors' Interests in Competing Business

Set out below is information disclosed pursuant to Rule 8.10 of the Listing Rules.

4,700,000

Six Directors of the Company, namely, Mr Stephen T H Ng, Mr Andrew O K Chow, Mr Paul Y C Tsui, Ms Y T Leng, Mr Kevin K P Chan and Mr Kevin C Y Hui, being directors of Wheelock and/or certain subsidiary(ies) and/or associate(s) of Wheelock ("Wheelock Group"), are considered as having an interest in Wheelock Group under Rule 8.10(2) of the Listing Rules.

The development and/or investment in property assets and hotel businesses by Wheelock Group are considered as competing businesses for the Group. However, given the Group itself has adequate experience in property and hotel businesses, it is capable of carrying on independently of Wheelock Group.

For safeguarding the interests of the Group, the INEDs and the Audit Committee of the Company would on a regular basis review the business and operational results of the Group to ensure, *inter alia*, that the Group's (i) development of properties for sale and/or investment; (ii) property leasing businesses; and (iii) hotel businesses are and continue to be run at arm's length from those of Wheelock Group.

## (G) Major Customers and Suppliers

For the financial year ended 31 December 2021:

- (i) the aggregate amount of purchases (not including the purchases of items which are of a capital nature) attributable to the Group's five largest suppliers represented less than 30% of the Group's total purchases; and
- (ii) the aggregate amount of turnover attributable to the Group's five largest customers represented less than 30% of the Group's total turnover.

## (H) Debentures, Bank Loans, Overdrafts and other Borrowings

Particulars of any and all debentures, bank loans, overdrafts and/or other borrowings of the Company and of the Group as at 31 December 2021 which are repayable on demand or within a period not exceeding one year and those which would fall due for repayment after a period of one year are both set out in Note 20 to the Financial Statements on pages 134 and 135.

### (I) Public Float

Based on information that is publicly available to the Company and within the knowledge of the Directors as at the date of this Report, the Company has maintained the prescribed public float under the Listing Rules throughout the financial year ended 31 December 2021.

## (J) Disclosure of Connected Transactions

Set out below is information in relation to certain connected transactions involving the Company and/or its subsidiaries, particulars of which were previously disclosed in announcements of the Company dated 13 December 2019 and are required under the Listing Rules to be disclosed in the Annual Report and Financial Statements of the Company.

#### (i) Master Hotel Services Agreement

On 13 December 2019, a master hotel services agreement (the "Master Hotel Services Agreement") was entered into by and amongst the Company, Wharf REIC and HCDL, for a term of three years commencing on 1 January 2020 and expiring on 31 December 2022, for the purpose of, *inter alia*, regulating the provision of hotel services comprising management, marketing and technical services and/or any other services relating to the development and/or operation of hotels and/or serviced apartment property(ies) in respect of Wharf REIC group's hotels by the Group to Wharf REIC group and HCDL group respectively. The Master Hotel Services Agreement has provided for, *inter alia*, the annual cap amounts of service fees receivable by the Group from Wharf REIC group (including HCDL group) in relation thereto, which are fixed at HK\$95 million, HK\$140 million and HK\$147 million for the financial years of 2020, 2021 and 2022 respectively.

The aggregate amount of service fees receivable by the Group under the Master Hotel Services Agreement, which is subject to the relevant annual cap amount as stated above for the financial year ended 31 December 2021 amounted to HK\$18 million.

#### (ii) Master Property Services Agreement

On 13 December 2019, a master property services agreement (the "Master Property Services Agreement") was entered into by and amongst Wheelock, the Company, Wharf REIC and HCDL, for a term of three years commencing on 1 January 2020 and expiring on 31 December 2022, for the purpose of, *inter alia*, regulating the provision of or engagement in property services comprising property project management services, property sales and marketing services, property management services, leasing agency services and/or any other property related services by and amongst themselves. The Master Property Services Agreement has provided for, *inter alia*, the annual cap amounts of service fees payable/receivable by the Group to/from Wheelock group and/or Wharf REIC group (including HCDL group) in relation thereto, which are fixed at HK\$160 million per annum for each of the financial years of 2020, 2021 and 2022 in respect of service fees payable and HK\$61 million, HK\$10 million and HK\$10 million for the financial years of 2020, 2021 and 2022, 2021 and 2022 respectively in respect of service fees receivable.

The aggregate amounts of service fees payable/receivable by the Group under the Master Property Services Agreement, which are subject to the relevant annual cap amounts as stated above for the financial year ended 31 December 2021 amounted to HK\$153 million in respect of services fee payable and HK\$9 million in respect of services fee receivable.

#### (iii) Leasing Framework Agreement

On 13 December 2019, a leasing framework agreement (the "Leasing Framework Agreement") was entered into by and amongst Wheelock, the Company, Wharf REIC and HCDL, for a term of three years commencing on 1 January 2020 and expiring on 31 December 2022, for the purpose of, *inter alia*, regulating the leasing and/or licensing of certain premises (including office premises, car parking spaces and building areas but excluding hotel premises) by and amongst themselves. The Leasing Framework Agreement has provided for, *inter alia*, the annual cap amounts of capitalised rent recognised by the Group in relation thereto, which are fixed at HK\$150 million per annum for each of the financial years of 2020, 2021 and 2022.

The aggregate amount of capitalised rent recognised by the Group under the Leasing Framework Agreement, which is subject to the relevant annual cap amount as stated above for the financial year ended 31 December 2021 amounted to HK\$111 million.

With Wheelock being the holding company of the Company, Wheelock and its associates (as defined under the Listing Rules) including *inter alia* Wharf REIC group and HCDL group are regarded as connected persons of the Company under the Listing Rules. Thus, the transactions mentioned under section (J)(i) to (J)(iii) above constitute continuing connected transactions for the Company.

#### (iv) Confirmation from Directors and Auditors

- (a) The Directors, including the INEDs, of the Company have reviewed the continuing connected transactions mentioned under section (J)(i) to (J)(iii) above (the "Transactions") and confirmed that the Transactions were entered into:
  - (1) by the Group in the ordinary and usual course of its business;

- (2) on normal commercial terms or better; and
- (3) according to the relevant agreements governing the Transactions on terms that are fair and reasonable and in the interests of the Shareholders of the Company as a whole.
- (b) In accordance with paragraph 14A.56 of the Listing Rules, the Board engaged the Company's auditors to perform procedures on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants.

The auditors of the Company have advised nothing has come to their attention that causes them to believe that:

- (1) the Transactions had not been approved by the Board;
- (2) the Transactions involving the provision of goods or services by the Group were not, in all material respects, in accordance with the pricing policies of the Group;
- (3) the Transactions were not entered into, in all material respects, in accordance with the relevant agreements governing the Transactions; and
- (4) the relevant cap amounts, where applicable, had been exceeded during the financial year ended 31 December 2021.
- (v) With regard to the Material Related Parties Transactions as disclosed under Note 26 to the Financial Statements on page 151, the transactions stated under paragraphs (b), (c), (d), (e) and (f) therein constitute connected transactions (as defined under the Listing Rules) of the Company and the transactions under paragraph (f) constitute a fully exempt connected transaction of the Company, for all of which the applicable requirements under the Listing Rules have been duly complied with.

#### (K) Principal Risks and Uncertainties

Global and local economies always face a barrage of challenges. Global economic growth is anticipated to slow down in the midst of uncertainties from COVID-19, inflation pressure and supply chain challenges. Geo-political tensions, military conflicts, ongoing Sino-US conflicts and heightened financial volatility continued to cause uncertainties.

The following is a description of how our business segments interact with the principal risks and uncertainties that are considered to be of significance and have potential to affect the Group's businesses, results of operations and financial conditions. However, this is non-exhaustive as other risks and uncertainties may arise resulting from changes in economic and other conditions over time. The Group employs a risk management and internal control framework to identify current and foreseeable risks at different levels of the organisation so as to take preventive actions to avoid or mitigate their adverse impacts.

#### Risks pertaining to DP

DP segment is one of the Group's major businesses. It is subject to economic, political and legal developments.

In recent years, the DP market in Mainland China has been concurrently affected by economic factors and government policies including but not limited to changes affecting the issue of pre-sale licenses and permitted selling price, mortgage levels and ownership, interest rate changes, supply and demand conditions as well as the overall economic volatility in Mainland China. The Group's DP segment is expected to continue to be exposed to these risks, which may affect the Group's investment strategy and business model as well as the performance in DP.

In this respect, the Group actively assesses the overall economic, political and legal developments as well as the property markets both in Hong Kong and in Mainland China for deciding viable acquisitions and selling strategies. For each potential project, detailed feasibility studies and stress tests with regard to all aspects are carried out before acquisition to minimize the commercial and legal risks.

#### Risks pertaining to IP

IP segment is another core business. With the majority of the properties located in Mainland China, the general economic climate, regulatory changes, government policies and the political conditions in Mainland China may have a significant impact on the Group's overall financial results and condition. The Group's rental income may experience more frequent adjustments resulting from competition arising from oversupply in retail and office areas. Furthermore, rental levels may also be impacted by external economic and market conditions including but not limited to the fluctuations in general supply and demand, performance in stock markets and financial volatility, which may indirectly affect the Group's IP performance.

The spread of COVID-19 and the resultant government measures exert economic pressure on the tenants of the Group. The weak retail markets affect the Group's financial results leading to decreases in revenue and adverse effects on profits and cash flows.

IPs are stated at their fair values in accordance with the Hong Kong Financial Reporting Standards in the statement of financial position at each reporting period. The fair values are provided by independent professional surveyors, using the income capitalisation approach which capitalised the net income of properties and takes into account the significant adjustments on reversionary yield to account for the risk upon reversion and the changes in fair value are recognised in the consolidated income statement. Given the size of the Group's IP portfolio, any significant change in the IP values may overwhelmingly affect the Group's results that may not be able to reflect the Group's operating and cash flow performance.

In this respect, the Group regularly assesses changes in the economic environment and keeps alert to market needs and competitors' offensives in order to maintain competitiveness. Continuously maintaining the quality of the assets and building up a diversified and high-quality tenant-mix also help the Group to grow revenue and to resist a sluggish economy. In addition, long-range planned and tactical promotions are seamlessly executed for maintaining the IPs' leading brands and value.

#### Risks pertaining to Logistics Segment

The Group operates container terminals both in Hong Kong and Mainland China. The coronavirus pandemic caused a dramatic plunge for major economies around the world and recovery is uneven. This may be exacerbated by the war in Europe and collateral implications to global economies. Sino-US tensions are also escalating. De-globalisation and de-concentration of supply chains may diminish China's role in world trade.

Amidst all that, Modern Terminals will remain focused on improving operational performance and delivering on customer requirements to maximise cash flow and strengthen the company's balance sheet. We have already implemented a multi-year programme to increase operational efficiency and infrastructure capability.

#### **Risks pertaining to Hotel Segment**

The Group operates 16 hotels in Asia, four of which owned by the Group. Hotel performance is usually subject to a high degree of fluctuations caused by both predictable and unpredictable factors including seasonality, economic conditions, social stability, epidemic diseases and ease of traveling. Each factor has varied the development pattern of the tourism and hospitality industry.

The segment has been adversely affected by the COVID-19 pandemic and respective governmental responses. Counter measures like restriction on cross border travels and social distancing adopted by governments unavoidably impact our operations and financial results leading to plunge in revenue, increases in costs and adverse effects on profits and cash flows.

In this respect, Hotel segment closely assesses the impact of COVID-19 particularly on revenue and cash flow as well as cost control and operational efficiency to mitigate the adverse financial impacts. It also takes continual reviews of competition, legal and political changes as well as market trends for setting its business strategies including marketing and pricing to protect and drive profitability and cash flow.

#### Risks pertaining to Investment Segment

The Group holds a diversified portfolio of long term investments both for capital growth and/or reasonable yields. It consists of mainly blue chips investments. None of the investments is individually material to the Group's total assets. Given the volatility of the stock market, the portfolio is subject to market fluctuation and may affect the net asset value and/or financial performance of the Group. The composition and performance of the portfolio is constantly assessed and monitored by top management.

### **Legal and Regulatory Compliance risks**

Whilst the Group has a portfolio of business operations principally across Hong Kong and various Mainland cities, any failure to anticipate the trend of regulatory changes or cope with relevant requirements may result in noncompliance with local laws or regulation, leading to not only financial loss but also reputational damage to the Group. In mitigation of relevant risks, the Group actively assesses the effect of relevant developments and engages closely with regulatory authorities and external advisors on new laws and regulations and also trending legislations to ensure relevant requirements are properly complied with in an effective manner.

#### Financial risks

The Group is exposed to financial risks related to interest rate, foreign currency, equity price and credit in the normal course of its business. For further details of such risks and relevant management policies, please refer to Note 23 to the financial statements from pages 139 to 147.

#### **Environmental and climate-related risks**

Given climate change is a globally recognised environmental challenge faced by any business, and failure to build climate resilience to guard against climate-related risks can negatively impact our real estate portfolio, the Group carried out a climate risk mapping exercise with reference to Task Force on Climate-related Financial Disclosures (TCFD)'s recommendations, and conducted climate scenario analysis to identify significant physical and transition risks and opportunities. Various mitigation measures including optimisation and conservation of energy, as well as green construction practices are developed and gradually implemented. For more details on how we address environmental and climate-related risks, please refer to the Group's standalone Sustainability Report.

## (L) Directors of Subsidiaries

The names of all persons who, during the financial year and up to 9 March 2022 (the date of this Directors' Report), served as directors of all those companies included as subsidiaries in the consolidated financial statements of the Company for the financial year ended 31 December 2021 are set out below:

AU YEUNG Hung Yuen Steve LI Jun CHAK Hoi Kit Jacques LI Lei CHAN Choi Har Lucinda LIU Xin CHAN Kwok Pong Kevin LO Wai Man CHAN Sik Wah MENSDORFF-POUILLY Alfons Chavalit Uttasart NG Tin Hoi Stephen CHOW On Kiu Andrew NG Wing Yiu\* **CRONIN Jennifer Kathleen** NGAN Chiu Long Sunny FU Wai Hung OON Hock Neo **GENG Zhongqiang** PAO Zen Kwok Peter HAU Shun\* SUN Ligan **HUI Chung Ying Kevin** TSANG Yiu Fat Peter LAW Shi Shin Dawny TSO Hok Chiu Vivian LEE Chi Pan TSUI Yiu Cheung Paul LEE Yuk Fong Doreen\* WONG Kwong Yiu LENG Yen Thean WONG Yee Lut Eliot LI Jianhui WOO Chun Kuen Douglas

WU Guan YICK Chi Ming Frankie YOUNG Stephen Ying Yuen\* ZHANG Vicky Yuanyuan

ZHOU Lianving\*

王周郭陳陳劉聶唐符沙吳佳建志小信鳴煥雷冰敏海宏罡成平霖 新明力 雲

<sup>\*</sup> ceased to be a director of the Group's subsidiaries on or before 9 March 2022.

## INDEPENDENT AUDITOR'S REPORT



#### TO THE MEMBERS OF THE WHARF (HOLDINGS) LIMITED

(incorporated in Hong Kong with limited liability)

## **OPINION**

We have audited the consolidated financial statements of The Wharf (Holdings) Limited ("the Company") and its subsidiaries ("the Group") set out on pages 98 to 185, which comprise the consolidated statement of financial position as at 31 December 2021, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2021 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

## **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* ("the Code") and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# INDEPENDENT AUDITOR'S REPORT

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Valuation of completed investment properties ("IP") and investment properties under development ("IPUD")

Refer to accounting policy d and Note 8 to the consolidated financial statements

#### The key audit matter

The Group holds a portfolio of IP and IPUD located in Hong Kong and in major cities across Mainland China which accounted for 30% of the Group's total assets as at 31 December 2021.

The fair values of the IP and IPUD as at 31 December 2021 were assessed by the Group based on independent valuations prepared by a qualified external property valuer.

We identified the valuation of IP and IPUD as a key audit matter because a small adjustment to or variances in the assumptions and data used to compute the valuation of individual property, when aggregated, could have a significant impact on the Group's profit and because the valuation of IP and IPUD involves significant judgement and estimation, particularly in selecting appropriate valuation methodology, and for IP, in selecting market rents and capitalisation rates while, for IPUD, an estimation of costs to complete each IPUD, which increases the risk of error or potential management bias.

#### How the matter was addressed in our audit

Our audit procedures to assess the valuation of IP and IPUD included the following:

- obtaining and inspecting the valuation reports prepared by the external property valuer engaged by the Group;
- meeting the external property valuer to discuss and challenge
  the key estimates and assumptions adopted in the valuations,
  including prevailing market rents and capitalisation rates, and to
  assess the objectivity, qualifications and expertise of the
  external property valuer in the properties being valued;
- with the assistance of our internal property valuation specialists, assessing the valuation methodology adopted by the external property valuer and comparing the key estimates and assumptions adopted in the valuation of IP, on a sample basis, including market rents and capitalisation rates, with available market data and/or government statistics; and
- conducting site visits to IP and comparing tenancy information used in the valuation models, including committed rents and occupancy rates adopted by the external property valuer with underlying contracts and related documentation, on a sample basis.

For IPUD our audit procedures also included the following:

- performing a retrospective review for IPUD, on a sample basis, by comparing the actual construction costs incurred during the current year with those included in the prior year's forecasts in order to assess the accuracy of the Group's budgeting process; and
- conducting site visits to IPUD, discussing with management the progress of IPUD and comparing the observed progress with the latest development budgets provided by management with reference to quantity surveyors' reports for the construction costs incurred, on a sample basis.

#### Assessing the net realisable value of properties for sale

Refer to accounting policy I (ii) and Note 14 to the consolidated financial statements

#### The key audit matter

The Group had a number of property development projects located in Hong Kong and major cities across Mainland China which were stated at the lower of cost and net realisable value at an aggregate amount of HK\$48 billion as at 31 December 2021.

The calculation of the net realisable value of each property for sale, including both completed properties for sale and properties under development for sale ("PUD"), either directly held by the Group or through its joint ventures and associates, at the financial reporting date is performed by the Group's internal property valuers.

The calculation of net realisable value of properties for sale involves significant management judgement and estimation in preparing and updating project feasibility studies and estimations of the costs to complete each PUD as well as in assessing the expected selling prices for each property for sale.

Changes in government policies, which affect interest rates, the required reserve ratio for banks and/or mortgage requirements for second-home buyers, could lead to volatility in property prices in these cities.

We identified the assessment of net realisable value of properties for sale as a key audit matter because of the inherent risks involved in estimating the costs to complete each PUD and the future selling prices for each property for sale, particularly in light of the current economic circumstances and because of the risk of management bias in the judgement and estimates used in the calculation of the net realisable value.

#### How the matter was addressed in our audit

Our audit procedures to assess the net realisable value of properties for sale, either directly held by the Group or through its joint ventures and associates, included the following:

- conducting site visits to properties for sale on a sample basis, discussing the progress with the Group's internal property valuers and comparing the observed progress with the latest development budgets for PUD provided by management with reference to quantity surveyors' reports;
- assessing the internal property valuers' qualifications,
   experience and expertise in the properties being valued;
- evaluating the internal property valuers' valuation methodology and assessing the key estimates, data inputs and assumptions adopted in the valuations, which included comparing expected future average selling prices with available market data such as recently transacted prices for similar properties located in the nearby vicinity of each property for sale and comparing costs to complete each PUD with publicly available construction cost information for similar properties (taking into account both property type and location), on a sample basis;
- re-performing the calculations made by the internal property
  valuers in arriving at the year end assessments of net realisable
  value of properties for sale, and comparing the estimated costs
  to complete the PUD with the Group's latest budgets, on a
  sample basis; and
- performing sensitivity analyses to determine the extent of change in those estimates that, either individually or collectively, would be required for properties for sale to be materially misstated and considering the likelihood of such a movement in those key estimates arising and whether there was any evidence of management bias.

# INDEPENDENT AUDITOR'S REPORT

#### Revenue recognition for investment properties ("IP") and development properties ("DP")

Refer to accounting policy p and Note 1 to the consolidated financial statements

#### The key audit matter

Revenue from the IP and DP segments accounted for 74% of the Group's revenue for the year ended 31 December 2021.

Deposits from sale of properties at 31 December 2021 totalled HK\$9.6 billion.

Revenue from IP is recognised in equal instalments over the accounting periods covered by the lease term and includes contingent rental which is determined based on the turnover of certain retail outlets.

Revenue from DP is recognised at a point in time when control of the property has been transferred to the customer. It is considered control of the property has been transferred when the property is accepted by the customer.

We identified the revenue recognition for IP and DP as a key audit matter because of its significance to the Group and because small errors in the recognition of revenue, either individually or in aggregate, for each property development project could have a material impact on the Group's profit for the year.

#### How the matter was addressed in our audit

Our audit procedures to assess the revenue recognition for IP and DP included the following:

- comparing fixed rental revenue received and receivable with underlying tenancy information, including monthly rents and rental periods as set out in the signed rental agreements, on a sample basis, and assessing whether fixed rental revenue had been recorded in the appropriate accounting period;
- re-performing the calculation of contingent rental received and receivable with reference to turnover reports submitted by the relevant retail outlets, on a sample basis, and assessing whether the contingent rental had been recorded and accounted for in the appropriate accounting period; and
- inspecting on a sample basis, documents which evidenced that the properties were accepted by customers and assessing whether the related revenue should be recorded in the current accounting period.

# INFORMATION OTHER THAN THE CONSOLIDATED FINANCIAL STATEMENTS AND AUDITOR'S REPORT THEREON

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

# INDEPENDENT AUDITOR'S REPORT

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with section 405 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and
  appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is
  higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations
  or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements for the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Cheung Wing Han, Ivy.

#### **KPMG**

Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong 9 March 2022

# CONSOLIDATED INCOME STATEMENT

For The Year Ended 31 December 2021

|  | Note  | 2021<br>HK\$ Million | 2020         |
|--|-------|----------------------|--------------|
|  | INOLE |                      | HK\$ Million |
| Revenue  | 1     | 22,378               | 20,997       |
| Direct costs and operating expenses                                  |       | (11,064)             | (7,379)      |
| Selling and marketing expenses                                       |       | (671)                | (687)        |
| Administrative and corporate expenses                                |       | (1,353)              | (1,103)      |
| Operating profit before depreciation, amortisation, interest and tax |       | 9,290                | 11,828       |
| Depreciation and amortisation  | 2     | (754)                | (724)        |
| Operating profit   | 1 & 2 | 8,536                | 11,104       |
| Increase/(decrease) in fair value of investment properties           | 8     | 1,018                | (208)        |
| Other net charge   | 3     | (1,019)              | (1,827)      |
|  |       | 8,535                | 9,069        |
| Finance costs  | 4     | (266)                | (780)        |
| Share of results after tax of:                                       |       | ` ,                  | ,            |
| Associates   | 10    | 719                  | 172          |
| Joint ventures   | 11    | 249                  | 1,066        |
| Profit before taxation   |       | 9,237                | 9,527        |
| Income tax   | 5     | (2,898)              | (4,743)      |
| Profit for the year  |       | 6,339                | 4,784        |
| Profit attributable to:  |       |                      |              |
| Equity shareholders  |       | 6,019                | 3,864        |
| Non-controlling interests  |       | 320                  | 920          |
|  |       | 6,339                | 4,784        |
| Earnings per share   | 7     |                      |              |
| Basic  |       | HK\$1.97             | HK\$1.27     |
| Diluted  |       | HK\$1.97             | HK\$1.27     |

The notes and principal accounting policies on pages 105 to 185 form part of these financial statements. Details of dividends payable to equity shareholders of the Company attributable to the profit for the year are set out in Note 6.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For The Year Ended 31 December 2021

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Profit for the year  | 6,339                | 4,784                |
| Other comprehensive income                                       |                      |                      |
| Items that will not be reclassified to profit or loss:           |                      |                      |
| Fair value changes on equity investments                         | (4,054)              | 7,338                |
| Items that may be reclassified subsequently to profit or loss:   |                      |                      |
| Exchange difference on translation of Mainland operations        | 1,929                | 4,318                |
| Share of other comprehensive income of associates/joint ventures | 544                  | 1,498                |
| Others   | -                    | 3                    |
| Other comprehensive income for the year                          | (1,581)              | 13,157               |
| Total comprehensive income for the year                          | 4,758                | 17,941               |
| Total comprehensive income attributable to:                      |                      |                      |
| Equity shareholders  | 4,313                | 16,782               |
| Non-controlling interests  | 445                  | 1,159                |
|  | 4,758                | 17,941               |

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2021

| Note  | 31 December<br>2021<br>HK\$ Million                                       | 31 December<br>2020<br>HK\$ Million                                       |
|---|---|---|
| Non-current assetsInvestment properties8Property, plant and equipment9Interest in associates10Interest in joint ventures11Other long term investments12Goodwill and other intangible assets13Deferred tax assets22Derivative financial assets16Other non-current assets | 76,525<br>12,967<br>15,845<br>20,014<br>52,902<br>298<br>830<br>116<br>25 | 78,151<br>13,250<br>16,898<br>16,241<br>66,875<br>298<br>670<br>275<br>24 |
|   | 179,522   | 192,682   |
| Current assetsProperties for sale14Trade and other receivables15Derivative financial assets16Bank deposits and cash17   | 48,485<br>1,886<br>248<br>23,559  | 42,396<br>2,160<br>189<br>16,668  |
|   | 74,178  | 61,413  |
| Total assets  | 253,700   | 254,095   |
| Non-current liabilities  Derivative financial liabilities  Deferred tax liabilities  Other non-current liabilities  Bank loans and other borrowings  16  22  22  23  24  25  26  27  27  28  29  20   | (369)<br>(15,264)<br>(36)<br>(33,081)                                     | (351)<br>(13,915)<br>(30)<br>(30,625)                                     |
|   | (48,750)  | (44,921)  |
| Current liabilitiesTrade and other payables18Deposits from sale of properties19Derivative financial liabilities16Taxation payable5(d)Bank loans and other borrowings20  | (21,754)<br>(9,644)<br>(60)<br>(3,451)<br>(3,664)                         | (21,607)<br>(8,098)<br>(199)<br>(4,245)<br>(11,549)                       |
|   | (38,573)  | (45,698)  |
| Total liabilities   | (87,323)  | (90,619)  |
| NET ASSETS  | 166,377   | 163,476   |
| Capital and reserves Share capital 24 Reserves  | 30,381<br>131,639   | 30,270<br>128,584   |
| Shareholders' equity Non-controlling interests  | 162,020<br>4,357  | 158,854<br>4,622  |
| TOTAL EQUITY  | 166,377   | 163,476   |

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For The Year Ended 31 December 2021

|   | Att                              | tributable to equ   | iity shareholder                     | s of the Comp                       | any  |  |                                 |
|---|----------------------------------|---|--------------------------------------|-------------------------------------|--|--|---------------------------------|
|   | Share<br>capital<br>HK\$ Million | Investments<br>revaluation<br>and other<br>reserves<br>HK\$ Million | Exchange<br>reserves<br>HK\$ Million | Revenue<br>reserves<br>HK\$ Million | Total<br>shareholders'<br>equity<br>HK\$ Million | Non-<br>controlling<br>interests<br>HK\$ Million | Total<br>equity<br>HK\$ Million |
| At 1 January 2020   | 30,221                           | 2,569   | (5,096)                              | 115,180                             | 142,874  | 3,469  | 146,343                         |
| Changes in equity for 2020:   |                                  |   |                                      |                                     |  |  |                                 |
| Profit for the year   | _                                | _   | _                                    | 3,864                               | 3,864  | 920  | 4,784                           |
| Other comprehensive income  | _                                | 7,338   | 5,577                                | 3                                   | 12,918   | 239  | 13,157                          |
| Total comprehensive income  | _                                | 7,338   | 5,577                                | 3,867                               | 16,782   | 1,159  | 17,941                          |
| Shares issued under the share option                                |                                  |   |                                      |                                     |  |  |                                 |
| scheme  | 49                               | (15)  | _                                    | _                                   | 34   | _  | 34                              |
| Transfer to revenue reserves upon                                   |                                  |   |                                      |                                     |  |  |                                 |
| de-recognition of equity investments                                | _                                | (1,187)   | -                                    | 1,187                               | -  | -  | -                               |
| Equity settled share-based payments                                 | _                                | 3   | _                                    | _                                   | 3  | _  | 3                               |
| 2019 second interim dividend paid                                   | _                                | -   | _                                    | (229)                               | (229)  | _  | (229)                           |
| 2020 first interim dividend paid                                    | _                                | -   | -                                    | (610)                               | (610)  | -  | (610)                           |
| Dividends paid to non-controlling interests                         | _                                | _   | _                                    | _                                   | _  | (6)  | (6)                             |
| At 31 December 2020 and 1 January 2021 Changes in equity for 2021:  | 30,270                           | 8,708   | 481                                  | 119,395                             | 158,854  | 4,622  | 163,476                         |
| Profit for the year   | _                                | _   | _                                    | 6,019                               | 6,019  | 320  | 6,339                           |
| Other comprehensive income  | _                                | (4,054)   | 2,348                                | -                                   | (1,706)  | 125  | (1,581)                         |
| Total comprehensive income  | -                                | (4,054)   | 2,348                                | 6,019                               | 4,313  | 445  | 4,758                           |
| Shares issued under the share option scheme                         | 111                              | (36)  | _                                    | _                                   | 75   | _  | 75                              |
| Transfer from property revaluation reserve                          |                                  |   |                                      |                                     |  |  |                                 |
| to revenue reverse upon disposal  Transfer to revenue reserves upon | -                                | (1,427)   | -                                    | 1,427                               | -  | -  | -                               |
| de-recognition of equity investments                                | _                                | (5,425)   | _                                    | 5,425                               | _  | _  | _                               |
| 2020 second interim dividend paid                                   | -                                | -   | _                                    | (611)                               | (611)  | _  | (611)                           |
| 2021 first interim dividend paid                                    | _                                | _   | _                                    | (611)                               | (611)  | _  | (611)                           |
| Dividends paid to non-controlling interests                         | -                                | -   | -                                    | _                                   | _  | (710)  | (710)                           |
| At 31 December 2021   | 30,381                           | (2,234)   | 2,829                                | 131,044                             | 162,020  | 4,357  | 166,377                         |

# CONSOLIDATED STATEMENT OF CASH FLOWS

For The Year Ended 31 December 2021

|   |      | 2021         | 2020           |
|---|------|--------------|----------------|
|   | Note | HK\$ Million | HK\$ Million   |
| Operating cash inflow   | (a)  | 7,534        | 9,996          |
| Changes in working capital  | (a)  | (3,981)      | (3,330)        |
| Cash generated from operations  | (a)  | 3,553        | 6,666          |
| Net interest paid   |      | (494)        | (627)          |
| Interest paid   |      | (916)        | (1,367)        |
| Interest received   |      | 422          | 740            |
| Dividend received from associates/joint ventures  |      | 964          | 5,904          |
| Dividend received from other long term investments  |      | 1,331        | 1,108          |
| Hong Kong Profits Tax paid  |      | (110)        | (266)          |
| Overseas tax paid   |      | (2,690)      | (2,517)        |
| Net cash generated from operating activities  |      | 2,554        | 10,268         |
| Investing activities  |      |              |                |
| Payment for investment properties   |      | (527)        | (907)          |
| Payment for property, plant and equipment   |      | (473)        | (380)          |
| Net decrease in interests in associates   |      | 1,057        | 3,365          |
| Net (increase)/decrease in interests in joint ventures  |      | (3,303)      | 3,307          |
| Purchase of other long term investments   |      | (12,174)     | (27,548)       |
| Proceeds from disposal of property, plant and equipment Proceeds from disposal of subsidiaries              | (d)  | 7<br>304     | _              |
| Proceeds from disposal of investment properties   | (d)  | 3,139        | 23             |
| Proceeds from disposal of other long term investments   |      | 23,284       | 5,722          |
| Net decrease in bank deposits with maturity greater than three months                                       |      | _            | 2,201          |
| Net cash generated from/(used in) investing activities  |      | 11,314       | (14,217)       |
|   |      | ,            | ( · ·, — · · ) |
| Financing activities  |      | 7.5          | 0.4            |
| Proceeds from the issue of shares under the share option scheme Drawdown of bank loans and other borrowings | (0)  | 75<br>35,123 | 34<br>11,942   |
| Repayment of bank loans and other borrowings  | (c)  | (40,639)     | (16,601)       |
| Capital element of lease rental paid  | (c)  | (39)         | (39)           |
| Interest element of lease rental paid   | (c)  | (2)          | (1)            |
| Dividends paid to equity shareholders   | (=)  | (1,222)      | (839)          |
| Dividends paid to non-controlling interests   |      | (710)        | (6)            |
| Net cash used in financing activities   |      | (7,414)      | (5,510)        |
| Increase/(decrease) in cash and cash equivalents  |      | 6,454        | (9,459)        |
| Cash and cash equivalents at 1 January  |      | 16,668       | 25,091         |
| Effect of exchange rate changes   |      | 437          | 1,036          |
| Cash and cash equivalents at 31 December  |      | 23,559       | 16,668         |
| Analysis of the balance of cash and cash equivalents  |      |              |                |
| Bank deposits and cash  | (b)  | 23,559       | 16,668         |

# NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

## Reconciliation of operating profit to cash generated from operations

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Operating profit   | 8,536                | 11,104               |
| Adjustments for:   |                      |                      |
| Interest income  | (425)                | (727)                |
| Dividend income from other long term investments                                     | (1,331)              | (1,108)              |
| Depreciation and amortisation  | 754                  | 724                  |
| Equity settled share-based payment expenses  | -                    | 3                    |
| Operating cash inflow  | 7,534                | 9,996                |
| Increase in properties under development for sale                                    | (15,459)             | (3,678)              |
| Decrease in completed properties for sale  | 8,197                | 3,989                |
| Decrease/(increase) in trade and other receivables                                   | 413                  | (142)                |
| Increase/(decrease) in trade and other payables                                      | 1,555                | (453)                |
| Increase/(decrease) in deposits from sale of properties                              | 1,421                | (3,109)              |
| (Decrease)/increase in derivative financial instruments                              | (107)                | 65                   |
| Other non-cash items   | (1)                  | (2)                  |
| Changes in working capital   | (3,981)              | (3,330)              |
| Cash generated from operations   | 3,553                | 6,666                |
| Cash and cash equivalents  |                      |                      |
|  | 2021                 | 2020                 |
|  | HK\$ Million         | HK\$ Million         |
| Bank deposits and cash in the consolidated statement of financial position (Note 17) | 23,559               | 16,668               |

### b.

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Bank deposits and cash in the consolidated statement of financial position (Note 17) | 23,559               | 16,668               |
| Cash and cash equivalents in the consolidated statement of cash flows                | 23,559               | 16,668               |

# CONSOLIDATED STATEMENT OF CASH FLOWS

For The Year Ended 31 December 2021

## NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

### c. Reconciliation of liabilities arising from financing activities

|  | Bank loans and other borrowings HK\$ Million | Lease<br>liabilities<br>HK\$ Million | Total<br>HK\$ Million |
|--|--|--------------------------------------|-----------------------|
| At 1 January 2020  | 46,336                                       | 52                                   | 46,388                |
| Changes from financing cash flows:   | 44.040                                       |                                      | 44.040                |
| Drawdown of bank loans and other borrowings                                  | 11,942                                       | _                                    | 11,942                |
| Repayment of bank loans and other borrowings                                 | (16,601)                                     | (00)                                 | (16,601)              |
| Capital element of lease rental paid   | _  | (39)                                 | (39)                  |
| Interest element of lease rental paid  |  | (1)                                  | (1)                   |
| Total changes from financing activities                                      | (4,659)                                      | (40)                                 | (4,699)               |
| Exchange adjustments Other changes:  | 304  | -                                    | 304                   |
| Fair value loss  | 193  | _                                    | 193                   |
| Increase in lease liabilities from entering into new leases during the year  | _  | 50                                   | 50                    |
| Interest expenses  | -  | 1                                    | 1                     |
| At 31 December 2020 and 1 January 2021<br>Changes from financing cash flows: | 42,174                                       | 63                                   | 42,237                |
| Drawdown of bank loans and other borrowings                                  | 35,123                                       | _                                    | 35,123                |
| Repayment of bank loans and other borrowings                                 | (40,639)                                     | _                                    | (40,639)              |
| Capital element of lease rental paid   | _  | (39)                                 | (39)                  |
| Interest element of lease rental paid  | -  | (2)                                  | (2)                   |
| Total changes from financing activities                                      | (5,516)                                      | (41)                                 | (5,557)               |
| Exchange adjustments Other changes:  | 152  | -                                    | 152                   |
| Fair value gain  | (65)   | _                                    | (65)                  |
| Increase in lease liabilities from entering into new leases during the year  | _  | 45                                   | 45                    |
| Interest expenses  | -  | 2                                    | 2                     |
| At 31 December 2021  | 36,745                                       | 69                                   | 36,814                |

### d. Net proceeds from disposal of subsidiaries

During the year ended 31 December 2021, the Group disposed its equity interests in subsidiaries to third parties. The cash flows and the net assets of the subsidiaries were as follows:

|   | HK\$ Million |
|---|--------------|
| Other assets  | 114          |
| Cash and cash equivalents   | 112          |
| Liabilities   | (214)        |
| Net assets disposed of  | 12           |
| Total consideration   | 469          |
| Carrying amount of net asset disposed of  | (12)         |
| Cumulative exchange gains in respect of the net assets of the subsidiaries                          | 4            |
| Direct expenses   | (53)         |
| Gain on disposal (Note 3(c))  | 408          |
| Analysis of the net inflow of cash and cash equivalents in respect of the disposal of subsidiaries: |              |
| Total consideration   | 469          |
| Less: cash and cash equivalents disposed of   | (112)        |
| Less: direct expenses paid  | (53)         |
| Net inflow of cash and cash equivalents on disposal of subsidiaries                                 | 304          |

# NOTES TO THE FINANCIAL STATEMENTS

## SEGMENT INFORMATION

The Group manages its diversified businesses according to the nature of services and products provided. Management has determined five reportable operating segments for measuring performance and allocating resources. The segments are investment properties, development properties, hotels, logistics and investments. No operating segments have been aggregated to form the reportable segments.

Investment properties segment primarily includes property leasing and management operations. The Group's properties portfolio, which mainly consists of retail, office and serviced apartments is primarily located in Mainland China.

Development properties segment encompasses activities relating to the acquisition, development, sales and marketing of the Group's trading properties primarily in Hong Kong and Mainland China.

Hotels segment includes hotel management in Asia. The Group operates 16 hotels in Asia, four of which are owned by the Group.

Logistics segment mainly includes the container terminal operations in Hong Kong and Mainland China undertaken by Modern Terminals Limited, and Hong Kong Air Cargo Terminals Limited.

Investments segment includes a diversified portfolio of listed equity investments in Hong Kong and overseas and unlisted investments, mainly property and new economy companies. The performance of the portfolio is assessed and monitored by top management regularly.

Management evaluates performance primarily based on operating profit as well as the equity share of results of associates and joint ventures of each segment. Inter-segment pricing is generally determined on an arm's length basis.

Segment business assets principally comprise all tangible assets, intangible assets and current assets directly attributable to each segment with the exception of bank deposits and cash, deferred tax assets and other derivative financial assets.

Revenue and expenses are allocated with reference to revenue generated by those segments and expenses incurred by those segments or which arise from the depreciation of assets attributable to those segments.

# NOTES TO THE FINANCIAL STATEMENTS

## Analysis of segment revenue and results

| For the year ended<br>31 December 2021 | Revenue<br>HK\$ Million | Operating profit/(loss) | Increase/<br>(decrease) in<br>fair value of<br>Investment<br>properties<br>HK\$ Million | Other net<br>charges<br>HK\$ Million | Finance<br>costs<br>HK\$ Million | Share of<br>results after<br>tax of<br>associates<br>HK\$ Million | Share of<br>results after<br>tax of<br>joint<br>ventures<br>HK\$ Million | Profit/(loss) before taxation HK\$ Million |
|--|-------------------------|-------------------------|---|--------------------------------------|----------------------------------|---|--|--|
| Investment properties                  | 5,467                   | 3,575                   | 1,018   | 1                                    | (192)                            | -   | 190  | 4,592                                      |
| Hong Kong                              | 101                     | 46                      | 97  | -                                    | (34)                             | -   | -  | 109  |
| Mainland China                         | 5,366                   | 3,529                   | 921   | 1                                    | (158)                            | -   | 190  | 4,483                                      |
| Development properties                 | 11,193                  | 2,939                   | -   | (3,355)                              | (3)                              | 423   | 53   | 57   |
| Hong Kong                              | 3,860                   | 1,151                   | -   | (360)                                | -                                | -   | 283  | 1,074                                      |
| Mainland China                         | 7,333                   | 1,788                   | -   | (2,995)                              | (3)                              | 423   | (230)  | (1,017)                                    |
| Hotels                                 | 497                     | 39                      | -   | -                                    | -                                | 1   | (2)  | 38   |
| Logistics                              | 3,002                   | 771                     | -   | (32)                                 | (108)                            | 295   | 8  | 934  |
| Terminals                              | 2,997                   | 766                     | -   | 9                                    | (108)                            | 170   | 8  | 845  |
| Others                                 | 5                       | 5                       | -   | (41)                                 |                                  | 125   | -  | 89   |
| Investments                            | 1,331                   | 1,331                   | -   | 1,226                                | (93)                             | -   | -  | 2,464                                      |
| Segment total                          | 21,490                  | 8,655                   | 1,018   | (2,160)                              | (396)                            | 719   | 249  | 8,085                                      |
| Others                                 | 888                     | 306                     | -   | 1,141                                | 130                              | -   | -  | 1,577                                      |
| Corporate expenses                     | -                       | (425)                   | -   | -                                    | -                                | -   | -  | (425)                                      |
| Group total                            | 22,378                  | 8,536                   | 1,018   | (1,019)                              | (266)                            | 719   | 249  | 9,237                                      |
| For the year ended 31 December 2020    |                         |                         |   |                                      |                                  |   |  |  |
| Investment properties                  | 4,363                   | 2,653                   | (208)   | 5                                    | (301)                            | _   | 59   | 2,208                                      |
| Hong Kong                              | 162                     | 80                      | (35)  | -                                    | (33)                             | -   | -  | 12   |
| Mainland China                         | 4,201                   | 2,573                   | (173)   | 5                                    | (268)                            | -   | 59   | 2,196                                      |
| Development properties                 | 11,222                  | 6,471                   | -   | (3,023)                              | (3)                              | (85)  | 1,002  | 4,362                                      |
| Hong Kong                              | -                       | 46                      | -   | (2,864)                              | -                                | -   | 628  | (2,190)                                    |
| Mainland China                         | 11,222                  | 6,425                   | _   | (159)                                | (3)                              | (85)  | 374  | 6,552                                      |
| Hotels                                 | 396                     | 1                       | -   | -                                    | -                                | (3)   | 6  | 4  |
| Logistics                              | 2,566                   | 497                     | _   | (33)                                 | (144)                            | 260   | (1)  | 579  |
| Terminals                              | 2,556                   | 487                     | -   | 8                                    | (144)                            | 132   | (1)  | 482  |
| Others                                 | 10                      | 10                      | _   | (41)                                 | _                                | 128   | _  | 97   |
| Investments                            | 1,108                   | 1,108                   | _   | 1,187                                | (201)                            | -   | _  | 2,094                                      |
| Segment total                          | 19,655                  | 10,730                  | (208)   | (1,864)                              | (649)                            | 172   | 1,066  | 9,247                                      |
| Others                                 | 1,342                   | 824                     | -   | 37                                   | (131)                            | -   | -  | 730  |
| Corporate expenses                     | _                       | (450)                   | _   | _                                    | _                                | _   | _  | (450)                                      |
| Group total                            | 20,997                  | 11,104                  | (208)   | (1,827)                              | (780)                            | 172   | 1,066  | 9,527                                      |
|  |                         |                         |   |                                      |                                  |   |  |  |

## Disaggregation of revenue

|   | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|---|----------------------|----------------------|
| Revenue recognised under HKFRS 15                   |                      |                      |
| Sale of development properties                      | 11,193               | 11,222               |
| Management and services income                      | 634                  | 468                  |
| Hotels  | 497                  | 396                  |
| Logistics   | 3,002                | 2,566                |
|   | 15,326               | 14,652               |
| Revenue recognised under other accounting standards |                      |                      |
| Rental income under investment properties segment   |                      |                      |
| Fixed   | 3,033                | 2,602                |
| Variable  | 1,800                | 1,293                |
| Investments   | 1,331                | 1,108                |
| Others  | 888                  | 1,342                |
|   | 7,052                | 6,345                |
| Group total   | 22,378               | 20,997               |

The Group has applied the practical expedient in paragraph 121 of Hong Kong Financial Reporting Standards ("HKFRS") 15 to exempt the disclosure of revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date, i.e. revenue from hotels, logistics and management fee under investment properties segment as the Group recognises revenue at the amount to which it has a right to invoice, which corresponds directly with the value to the customer of the Group's performance completed to date.

# Analysis of segment business assets

|                               | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|-------------------------------|----------------------|----------------------|
| Investment properties         | 77,586               | 79,175               |
| Hong Kong                     | 17,099               | 21,302               |
| Mainland China                | 60,487               | 57,873               |
| Development properties        | 80,350               | 72,016               |
| Hong Kong                     | 32,794               | 16,442               |
| Mainland China                | 47,556               | 55,574               |
| Hotels                        | 2,423                | 2,451                |
| Logistics                     | 15,357               | 15,603               |
| Terminals                     | 14,641               | 14,825               |
| Others                        | 716                  | 778                  |
| Investments                   | 52,902               | 66,875               |
| Total segment business assets | 228,618              | 236,120              |
| Unallocated corporate assets  | 25,082               | 17,975               |
| Total assets                  | 253,700              | 254,095              |

Unallocated corporate assets mainly comprise deferred tax assets, bank deposits and cash and derivative financial assets.

Segment assets held through associates and joint ventures included in the above are:

|                                  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|----------------------------------|----------------------|----------------------|
| Development properties Logistics | 31,308<br>4,551      | 28,607<br>4,531      |
| Group total                      | 35,859               | 33,138               |

# d. Other segment information

|                        | Capital ex   | Increase in interests in Depreciation pital expenditure associates and joint ventures amortism |              |              |              |              |
|------------------------|--------------|--|--------------|--------------|--------------|--------------|
|                        | 2021         | 2020   | 2021         | 2020         | 2021         | 2020         |
|                        | HK\$ Million | HK\$ Million   | HK\$ Million | HK\$ Million | HK\$ Million | HK\$ Million |
| Investment properties  | 827          | 469  | -            | -            | 91           | 96           |
| Hong Kong              | 448          | 400  | -            | _            | 7            | 9            |
| Mainland China         | 379          | 69   | _            | -            | 84           | 87           |
| Development properties | -            | _  | 3,928        | 366          | -            | _            |
| Hong Kong              | _            | _  | 3,701        | 4            | -            | -            |
| Mainland China         | _            | _  | 227          | 362          | -            | _            |
| Hotels                 | _            | 29   | _            | _            | 95           | 90           |
| Logistics              | 124          | 200  | -            | 1            | 528          | 499          |
| Terminals              | 124          | 200  | -            | 1            | 528          | 499          |
| Others                 | -            | _  | -            | -            | -            | _            |
| Investments            | -            | _  | -            | -            | -            | _            |
| Segment total          | 951          | 698  | 3,928        | 367          | 714          | 685          |
| Others                 | -            | -  | -            | -            | 40           | 39           |
| Group total            | 951          | 698  | 3,928        | 367          | 754          | 724          |

The Group had no significant non-cash expenses other than (i) net provision of HK\$4,225 million (2020: HK\$2,835 million) made for certain development projects undertaken by subsidiaries, joint ventures and associates, and (ii) depreciation and amortisation.

### Geographical information

|                | Reve         | enue         | Operating profit |              |
|----------------|--------------|--------------|------------------|--------------|
|                | 2021         | 2020         | 2021             | 2020         |
|                | HK\$ Million | HK\$ Million | HK\$ Million     | HK\$ Million |
| Hong Kong      | 7,718        | 3,615        | 3,205            | 1,817        |
| Mainland China | 14,461       | 17,222       | 5,145            | 9,131        |
| Others         | 199          | 160          | 186              | 156          |
| Group total    | 22,378       | 20,997       | 8,536            | 11,104       |

|                | Specified non- | current assets | Total business assets |              |
|----------------|----------------|----------------|-----------------------|--------------|
|                | 2021           | 2020           | 2021                  | 2020         |
|                | HK\$ Million   | HK\$ Million   | HK\$ Million          | HK\$ Million |
| Hong Kong      | 31,700         | 32,306         | 94,554                | 86,349       |
| Mainland China | 93,949         | 92,532         | 120,036               | 125,425      |
| Others         | -              | _              | 14,028                | 24,346       |
| Group total    | 125,649        | 124,838        | 228,618               | 236,120      |

Specified non-current assets exclude certain investments, deferred tax assets, derivative financial assets and certain non-current assets.

The geographical location of revenue and operating profit is analysed based on the location at which services are provided and in the case of equity investments/unlisted investments, where they are listed/incorporated. The geographical location of specified non-current assets and total business assets is based on the physical location of operations.

## 2. OPERATING PROFIT

### a. Operating profit is arrived at:

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| After charging:  |                      |                      |
| Depreciation and amortisation on                               |                      |                      |
| - Hotel and other property, plant and equipment                | 629                  | 611                  |
| - leasehold land   | 85                   | 74                   |
| - right of use assets  | 40                   | 39                   |
| Total depreciation and amortisation                            | 754                  | 724                  |
| Provision of loss allowances for trade receivables             | _                    | 5                    |
| Staff costs (Note (i))   | 1,804                | 1,791                |
| Auditors' remuneration   |                      |                      |
| - audit services   | 16                   | 16                   |
| - other services   | 1                    | 2                    |
| Cost of trading properties for recognised sales                | 7,748                | 4,356                |
| Direct operating expenses of investment properties             | 1,889                | 1,710                |
| After crediting:   |                      |                      |
| Gross rental revenue from investment properties                | 5,467                | 4,363                |
| Rental income under operating leases in respect of owned plant |                      |                      |
| and equipment  | 9                    | 9                    |
| Interest income (Note (ii))                                    | 425                  | 727                  |
| Dividend income from other long term investments               | 1,331                | 1,108                |
| Government grants (Note (iii))                                 | -                    | 75                   |
| Reversal of loss allowances for trade receivables              | 9                    | _                    |

#### Notes:

Staff costs include contributions to defined contribution pension schemes of HK\$199 million (2020: HK\$128 million), which included MPF schemes after a forfeiture of HK\$4 million (2020: HK\$2 million) and no equity-settled share-based payment expenses (2020: HK\$3 million).

ii. Interest income of HK\$425 million (2020: HK\$727 million) was in respect of financial assets, including bank deposits, that are measured at amortised cost.

iii. In 2020, the Group successfully applied for funding support from the Employment Support Scheme under the Anti-epidemic Fund, set up by the Government of the Hong Kong Special Administrative Region of the People's Republic of China. The purpose of the funding is to provide financial support to enterprises to retain their employees who would otherwise be made redundant. Under the terms of the grant, the Group was required not to make redundancies during the subsidy period and to spend all the funding on paying wages to the employees of the concerned business units.

#### b. Directors' emoluments

Directors' remuneration disclosed pursuant to section 383(1) of the Companies Ordinance (Cap 622 of the laws of Hong Kong) (the "Companies Ordinance") and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation is as follows:

|                                       |          | Salaries,        |               | Contributions | 2021       | 2020       |
|---------------------------------------|----------|------------------|---------------|---------------|------------|------------|
|                                       |          | allowances and   | Discretionary | to pension    | Total      | Total      |
|                                       | Fees     | benefits in kind | bonuses       | schemes       | emoluments | emoluments |
|                                       | HK\$'000 | HK\$'000         | HK\$'000      | HK\$'000      | HK\$'000   | HK\$'000   |
| Board of Directors                    |          |                  |               |               |            |            |
| Stephen T H Ng (Note iii, iv and v)   | 350      | 5,350            | 26,088        | -             | 31,788     | 18,253     |
| Andrew O K Chow (Note v)              | 250      | 5,679            | 30,084        | -             | 36,013     | 21,238     |
| Doreen Y F Lee (Note iv)              | 90       | 619              | 4,641         | 2             | 5,352      | 5,862      |
| Paul Y C Tsui (Note iv)               | 250      | 2,324            | 3,700         | -             | 6,274      | 7,758      |
| Y T Leng (Note iv and viii)           | 250      | 1,147            | -             | 113           | 1,510      | 63         |
| Kevin K P Chan (Note v)               | 250      | 3,897            | 10,008        | 18            | 14,173     | 9,694      |
| Kevin C Y Hui (Note vii)              | 126      | 1,231            | -             | 7             | 1,364      | -          |
| Independent Non-executive             |          |                  |               |               |            |            |
| Directors                             |          |                  |               |               |            |            |
| Edward K Y Chen                       | 250      | -                | -             | -             | 250        | 250        |
| Vincent K Fang (Note ii)              | 400      | -                | -             | -             | 400        | 400        |
| Hans Michael Jebsen (Note ii and iii) | 450      | -                | -             | -             | 450        | 450        |
| Elizabeth Law (Note ii)               | 400      | -                | -             | -             | 400        | 400        |
| Richard Y S Tang (Note vi)            | 250      | -                | -             | -             | 250        | -          |
| Nancy S L Tse (Note vi)               | 250      | -                | -             | -             | 250        | -          |
| David Muir Turnbull (Note ii and iii) | 450      | -                | -             | -             | 450        | 450        |
| Total                                 | 4,016    | 20,247           | 74,521        | 140           | 98,924     | 64,818     |
| Total for 2020                        | 3,363    | 18,807           | 42,098        | 550           |            | 64,818     |

- i. There was no compensation for loss of office and/or inducement for joining the Group paid/payable to the Directors of the Company in respect of the years ended 31 December 2021 and 2020.
- ii. Includes Audit Committee Member's fee for the year ended 31 December 2021 of HK\$150,000 (2020: HK\$150,000) received/receivable by each of relevant Directors.
- iii. Includes Remuneration Committee Member's fee for the year ended 31 December 2021 of HK\$50,000 (2020: HK\$50,000) received/receivable by each of relevant Directors.
- iv. The above emoluments other than fees of Mr Stephen T H Ng, Ms Doreen Y F Lee and Mr Paul Y C Tsui excluded amounts borne by Wharf Real Estate Investment Company Limited ("Wharf REIC") calculated on a pre-determined percentage of the basic remuneration for being executive directors and employees of the Company and Wharf REIC pursuant to a framework agreement entered into between the Company and Wharf REIC. The fees to Ms Y T Leng were paid to Wharf REIC.

- Included in discretionary bonuses are special payments of HK\$17.4 million, HK\$22.1 million and HK\$5.3 million to Mr Stephen T H Ng, Mr Andrew O K Chow and Mr Kevin K P Chan, respectively, in consideration of the impairment in value of the share options exercised by them during the year under the Company's Share Option Scheme (granted before the demerger of Wharf REIC as a separately listed entity in 2017 but exercised after the demerger).
- Mr Richard Y S Tang and Ms Nancy S L Tse were appointed as Independent Non-executive Directors of the Company effective from 1 January 2021.
- Mr Kevin C Y Hui was appointed as Director of the Company effective from 1 July 2021. vii.
- viii. Ms YT Leng was re-designated from Non-executive Director to Executive Director of the Company effective from 10 August 2021.
- In addition to the above emoluments, certain directors and employees of the Company or its subsidiaries were granted share options under the share option schemes adopted by the Company. Details of the share options granted by the Company to the individuals are disclosed in Note 21(d).

#### Emoluments of the highest paid employees

For the year ended 31 December 2021, information regarding emoluments of one (2020: two) employees of the Group who, not being Directors of the Company, were among the top five highest paid individuals (including Directors of the Company and other employees of the Group) employed by the Group has been set out below:

|   | 2021         | 2020         |
|---|--------------|--------------|
| Aggregate emoluments                      | HK\$ Million | HK\$ Million |
| Salaries, allowances and benefits in kind | 5            | 8            |
| Discretionary bonuses                     | 9            | 17           |
| Total                                     | 14           | 25           |
|   |              |              |
|   | 2021         | 2020         |
| Bands (in HK\$)                           | Number       | Number       |
| \$10,500,001 - \$11,000,000               | _            | 1            |
| \$13,500,001 - \$14,000,000               | 1            | _            |
| \$14,000,001 - \$14,500,000               | -            | 1            |
|   | 1            | 2            |

### 3. OTHER NET CHARGE

Other net charge for the year amounted to HK\$1,019 million (2020: HK\$1,827 million) mainly comprises:

- **a.** Impairment provision totalled HK\$3,336 million made for certain development properties held by subsidiaries in Mainland China and Hong Kong (2020: HK\$2,864 million for a development property in Hong Kong).
- b. Net gains of HK\$697 million (2020: HK\$22 million) arose from disposal of certain investment properties.
- **c.** A gain of HK\$408 million (2020: Nil) arose from disposal of residential property management business in Mainland China.
- **d.** Net fair value gain of HK\$1,226 million (2020: HK\$1,187 million) on other long term investments which are classified as financial assets at fair value through profit or loss.
- **e.** Net exchange loss of HK\$69 million (2020: HK\$287 million) which included a fair value loss on forward foreign exchange contracts of HK\$156 million (2020: gain of HK\$11 million).

### 4. FINANCE COSTS

|                                    | 2021         | 2020         |
|------------------------------------|--------------|--------------|
|                                    | HK\$ Million | HK\$ Million |
| Interest charged on:               |              |              |
| Bank loans and overdrafts          | 643          | 785          |
| Other borrowings                   | 218          | 405          |
| Lease liabilities                  | 2            | 1            |
| Total interest charge              | 863          | 1,191        |
| Other finance costs                | 85           | 78           |
| Less: Amount capitalised           | (547)        | (454)        |
|                                    | 401          | 815          |
| Fair value (gain)/loss:            |              |              |
| Cross currency interest rate swaps | (138)        | 28           |
| Interest rate swaps                | 3            | (63)         |
|                                    | (135)        | (35)         |
| Total                              | 266          | 780          |

- a. Interest was capitalised at an average annual rate of approximately 1.6% (2020: 2.5%).
- **b.** Included in the total interest charge are amounts totalling HK\$636 million (2020: HK\$912 million) in respect of interest bearing borrowings that are measured at amortised cost.
- **C.** The above interest charge has taken into account the interest paid/received in respect of interest rate swaps and cross currency interest rate swaps.

#### 5. INCOME TAX

Taxation charged to the consolidated income statement includes:

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Current income tax                                 |                      |                      |
| Hong Kong  |                      |                      |
| - provision for the year                           | 414                  | 126                  |
| - under/(over)-provision in respect of prior years | 10                   | (94)                 |
| Outside Hong Kong                                  |                      |                      |
| - provision for the year                           | 1,181                | 1,516                |
| - over-provision in respect of prior years         | (114)                | (65)                 |
|  | 1,491                | 1,483                |
| Land appreciation tax ("LAT") (Note c)             | 479                  | 2,498                |
| Deferred tax                                       |                      |                      |
| Change in fair value of investment properties      | 852                  | 198                  |
| Origination and reversal of temporary differences  | 76                   | 564                  |
|  | 928                  | 762                  |
| Total  | 2,898                | 4,743                |

- The provision for Hong Kong Profits Tax is based on the profit for the year as adjusted for tax purposes at a rate of 16.5% (2020: 16.5%).
- Income tax on assessable profits outside Hong Kong is mainly corporate income tax and withholding tax in Mainland China, calculated at a rate of 25% (2020: 25%) and up to 10%, respectively.
- c. Under the Provisional Regulations on LAT, all gains arising from transfer of real estate properties in Mainland China are subject to LAT at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds on sales of properties less deductible expenditure including cost of land use rights, borrowing costs and all development property expenditure.
- Taxation payable in the consolidated statement of financial position is expected to be settled within one year.
- Tax attributable to associates and joint ventures for the year ended 31 December 2021 of HK\$987 million (2020: HK\$726 million) is included in the share of results of associates and joint ventures.
- The China tax law imposes a withholding tax at 10%, unless reduced by a treaty or agreement, for dividends distributed by a PRC-resident enterprise to its immediate holding company outside Mainland China for earnings generated since 1 January 2008. Undistributed earnings generated prior to 1 January 2008 are exempt from such withholding tax. For the year ended 31 December 2021, the Group has provided HK\$179 million (2020: HK\$253 million) for withholding taxes on accumulated earnings generated by its Mainland China subsidiaries which have been/will be distributed to their immediate holding companies outside Mainland China in the foreseeable future.

g. Reconciliation between the actual total tax charge and profit before taxation at applicable tax rates:

|   | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|---|----------------------|----------------------|
| Profit before taxation  | 9,237                | 9,527                |
| Notional tax on profit before taxation calculated at applicable tax rates | 1,773                | 2,284                |
| Tax effect of non-deductible expenses                                     | 769                  | 342                  |
| Tax effect of non-taxable income  | (1,312)              | (1,364)              |
| Tax effect of (non-taxable)/non-deductible fair value (gain)/loss         |                      |                      |
| on investment properties  | (16)                 | 6                    |
| Net (over)/under-provision in respect of prior years                      | (104)                | (159)                |
| Tax effect of tax losses not recognised                                   | 831                  | 595                  |
| Tax effect of previously unrecognised tax losses utilised                 | (123)                | (33)                 |
| Tax effect on temporary difference not recognised                         | 57                   | (76)                 |
| LAT on trading properties   | 479                  | 2,498                |
| Deferred LAT on change in fair value of investment properties             | 517                  | 239                  |
| Withholding tax on distributed/undistributed earnings                     | 179                  | 259                  |
| Others  | (152)                | 152                  |
| Actual total tax charge   | 2,898                | 4,743                |

# 6. DIVIDENDS ATTRIBUTABLE TO EQUITY SHAREHOLDERS

|   | 2021<br>HK\$ per share | 2021<br>HK\$ Million | 2020<br>HK\$ per share | 2020<br>HK\$ Million |
|---|------------------------|----------------------|------------------------|----------------------|
| First interim dividend declared and paid Second interim dividend declared after | 0.20                   | 611                  | 0.20                   | 610                  |
| the end of the reporting period (Note b)  | 0.20                   | 611                  | 0.20                   | 611                  |
| Total   | 0.40                   | 1,222                | 0.40                   | 1,221                |

The second interim dividend based on 3,056 million issued shares (2020: 3,053 million shares) declared after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

b. The second interim dividend of HK\$611 million for 2020 was approved and paid in 2021.

# 7. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share is based on the profit attributable to equity shareholders for the year of HK\$6,019 million (2020: HK\$3,864 million) and the weighted average of 3,055 million shares (2020: 3,050 million shares) in issue during the year.

# 8. INVESTMENT PROPERTIES

|    |  |              | Under        |              |  |
|----|--|--------------|--------------|--------------|--|
|    |  | Completed    | development  | Total        |  |
|    |  | HK\$ Million | HK\$ Million | HK\$ Million |  |
| a. | Cost or valuation  |              |              |              |  |
|    | At 1 January 2020  | 68,967       | 5,844        | 74,811       |  |
|    | Exchange adjustment  | 3,384        | _            | 3,384        |  |
|    | Additions  | (281)        | 377          | 96           |  |
|    | Transfer   | 68           | _            | 68           |  |
|    | Revaluation deficits   | (192)        | (16)         | (208)        |  |
|    | At 31 December 2020 and 1 January 2021                               | 71,946       | 6,205        | 78,151       |  |
|    | Exchange adjustment  | 1,648        | _            | 1,648        |  |
|    | Additions  | 204          | 440          | 644          |  |
|    | Transfer   | (2,507)      | _            | (2,507)      |  |
|    | Disposal   | (2,379)      | (50)         | (2,429)      |  |
|    | Revaluation surpluses  | 953          | 65           | 1,018        |  |
|    | At 31 December 2021  | 69,865       | 6,660        | 76,525       |  |
| b. | The analysis of cost or valuation of the above assets is as follows: |              |              |              |  |
|    | 2021 valuation   | 69,865       | 6,641        | 76,506       |  |
|    | At cost  | -            | 19           | 19           |  |
|    |  | 69,865       | 6,660        | 76,525       |  |
|    | 2020 valuation   | 71,946       | 6,204        | 78,150       |  |
|    | At cost  | _            | 1            | 1            |  |
|    |  | 71,946       | 6,205        | 78,151       |  |
|    |  |              |              |              |  |

|    |   | Completed HK\$ Million | Under<br>development<br>HK\$ Million | Total<br>HK\$ Million |
|----|---|------------------------|--------------------------------------|-----------------------|
| C. | Tenure of title to properties: At 31 December 2021 Held in Hong Kong Medium term leases | 10,180                 | 6,641                                | 16,821                |
|    | Held outside Hong Kong<br>Medium term leases  | 59,685                 | 19                                   | 59,704                |
|    |   | 69,865                 | 6,660                                | 76,525                |
|    | At 31 December 2020<br>Held in Hong Kong<br>Medium term leases                          | 14,989                 | 6,204                                | 21,193                |
|    | Held outside Hong Kong<br>Medium term leases  | 56,957                 | 1                                    | 56,958                |
|    |   | 71,946                 | 6,205                                | 78,151                |

The Group holds investment properties to lease out under operating leases (see Note 8(f)). The Group is the registered owner of the property interests of these investment properties. There are no ongoing payments to be made under the terms of the land lease, other than payments based on rateable values set by the relevant government authorities. These payments vary from time to time and are payable to the relevant government authorities.

### d. Investment properties revaluation

The Group's investment properties under development are stated at fair value at the earlier of when the fair value first becomes reliably measurable and the date of completion of the properties.

The investment properties stated at fair value as at 31 December 2021 were revalued by Knight Frank Petty Limited ("Knight Frank"), an independent firm of professional surveyors who have among their staff Fellows of the Hong Kong Institute of Surveyors with extensive experience in valuing properties in Hong Kong and Mainland China. Knight Frank has valued the investment properties on a market value basis and has taken into account the net income of the respective properties, allowing for reversionary potential and the redevelopment potential of the properties where appropriate.

The revaluation surplus or deficit arising on revaluation on investment properties is recognised in the line item "increase/(decrease)" in fair value of investment properties" on the consolidated income statement.

The following table presents the investment properties which are measured at fair value at the end of the reporting period across the three levels of the inputs to the revaluation methodologies in accordance with HKFRS 13, Fair value measurement. The levels are defined as follows:

Level 1 valuations: Fair value measured using only level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.

Level 2 valuations: Fair value measured using level 2 inputs i.e. observable inputs which fail to meet level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data is not available.

Level 3 valuations: Fair value measured using significant unobservable inputs.

None of the Group's investment properties measured at fair value are categorised as Level 1 and Level 2 input. The Group's investment properties which are at Level 3 valuation are analysed as below:

|                                   |              |              | Level 3      |              |              |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|
|                                   | Retail       | Office       | Residential  | Others       | Total        |
|                                   | HK\$ Million |
| Recurring fair value measurements |              |              |              |              |              |
| At 31 December 2021               |              |              |              |              |              |
| Hong Kong                         | -            | -            | 13,960       | 2,861        | 16,821       |
| Mainland China                    | 34,508       | 21,053       | 4,124        | -            | 59,685       |
|                                   | 34,508       | 21,053       | 18,084       | 2,861        | 76,506       |
| At 31 December 2020               |              |              |              |              |              |
| Hong Kong                         | 306          | _            | 15,981       | 4,905        | 21,192       |
| Mainland China                    | 32,061       | 20,926       | 3,971        | _            | 56,958       |
|                                   | 32,367       | 20,926       | 19,952       | 4,905        | 78,150       |

The movements during the year in the balance of Level 3 fair value measurements are as follows:

|  | Completed<br>HK\$ Million | Under<br>development<br>HK\$ Million | Total<br>HK\$ Million |
|--|---------------------------|--------------------------------------|-----------------------|
| At 1 January 2020                      | 68,967                    | 5,820                                | 74,787                |
| Exchange adjustment                    | 3,384                     | _                                    | 3,384                 |
| Additions                              | (281)                     | 376                                  | 95                    |
| Transfer                               | 68                        | 24                                   | 92                    |
| Revaluation deficits                   | (192)                     | (16)                                 | (208)                 |
| At 31 December 2020 and 1 January 2021 | 71,946                    | 6,204                                | 78,150                |
| Exchange adjustment                    | 1,648                     | _                                    | 1,648                 |
| Additions                              | 204                       | 422                                  | 626                   |
| Transfer                               | (2,507)                   | _                                    | (2,507)               |
| Disposal                               | (2,379)                   | (50)                                 | (2,429)               |
| Revaluation surpluses                  | 953                       | 65                                   | 1,018                 |
| At 31 December 2021                    | 69,865                    | 6,641                                | 76,506                |

During the years ended 31 December 2020 and 2021, there were no transfers between Level 1 and Level 2 or transfers into or out of Level 3.

The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

#### Valuation processes

The Group reviews the valuations performed by the independent valuers for financial reporting purposes by verifying all major inputs and assessing the reasonableness of the property valuations. A valuation report with an analysis of changes in fair value measurement is prepared at each interim and annual reporting date and is reviewed and approved by the senior management.

#### Valuation methodologies

The valuations of completed office and retail properties in Hong Kong and Mainland China were based on the income capitalisation approach which capitalised the net income of the properties and took into account the significant adjustments on reversionary yield to account for the risk upon reversion.

For properties in Hong Kong which are still under development/redevelopment, the valuations were based on the redevelopment basis by taking into account the fair value of properties under development/redevelopment assuming they had been completed as at the date of valuation and then deducting from that amount the estimated costs to complete construction, financing costs and profit and margin for risk.

#### Level 3 valuation methodologies

Completed investment properties

Set out below is a table which presents the significant unobservable inputs:

|                | Weighted average      |            |          |          |  |
|----------------|-----------------------|------------|----------|----------|--|
|                | Capitalis             | ation rate | Marke    | et rent  |  |
|                | 2021 2020 <b>2021</b> |            |          | 2020     |  |
| Hong Kong      |                       |            | HK\$ psf | HK\$ psf |  |
| - Retail       | N/A                   | 5.0%       | N/A      | 33       |  |
| - Residential  | 1.5%                  | 1.5%       | 80       | 83       |  |
|                |                       |            |          |          |  |
| Mainland China |                       |            | RMB psm  | RMB psm  |  |
| - Retail       | 6.4%                  | 6.5%       | 340      | 407      |  |
| - Office       | 6.5%                  | 6.6%       | 163      | 166      |  |
| - Residential  | 4.3%                  | 4.3%       | 150      | 148      |  |

The fair value measurement of completed investment properties is negatively correlated to the capitalisation rate but positively correlated to the market rent.

For investment properties under development that are stated at fair value, estimated costs to complete construction and profit and margin for risk required were estimated by valuers based on market conditions at the end of the reporting period. The estimates are largely consistent with the development budgets prepared by the Group based on management's experience and knowledge of market conditions. The fair value of investment properties under development is negatively correlated to the estimated cost to completion at HK\$745 million, being determined as the total estimated project development cost less the actual amount of project development cost incurred up to the end of the reporting period.

- The Group leases out properties under operating leases, which generally run for a period of two to five years. Lease payments may be varied periodically to reflect market rentals and may contain variable lease payment which is based on various percentages of tenants' sales receipts.
- f. The Group's total future undiscounted lease income under non-cancellable operating leases is receivable as follows:

|                                  | 2021         | 2020         |
|----------------------------------|--------------|--------------|
|                                  | HK\$ Million | HK\$ Million |
| Within 1 year                    | 3,289        | 2,900        |
| After 1 year but within 2 years  | 2,388        | 2,250        |
| After 2 years but within 3 years | 1,510        | 1,565        |
| After 3 years but within 4 years | 1,167        | 1,029        |
| After 4 years but within 5 years | 1,043        | 870          |
| After 5 years                    | 357          | 389          |
|                                  | 9,754        | 9,003        |

# 9. PROPERTY, PLANT AND EQUIPMENT

|    |                           |              |              |               | Other        |              |              |
|----|---------------------------|--------------|--------------|---------------|--------------|--------------|--------------|
|    |                           |              |              | Properties    | property,    |              |              |
|    |                           | Leasehold    | Hotel        | under         | plant and    | Right of     |              |
|    |                           | land         | properties   | redevelopment | equipment    | use assets   | Total        |
|    |                           | HK\$ Million | HK\$ Million | HK\$ Million  | HK\$ Million | HK\$ Million | HK\$ Million |
| a. | Analysis as below         |              |              |               |              |              |              |
|    | Cost                      |              |              |               |              |              |              |
|    | At 1 January 2020         | 3,755        | 2,711        | 1,075         | 13,433       | 89           | 21,063       |
|    | Exchange adjustment       | 153          | 174          | 65            | 290          | _            | 682          |
|    | Additions                 | 14           | 28           | 87            | 168          | 50           | 347          |
|    | Disposals                 | _            | _            | _             | (20)         | (28)         | (48)         |
|    | Reclassification          | _            | 32           | (1,097)       | 1,127        |              | 62           |
|    | At 31 December 2020 and   |              |              |               |              |              |              |
|    | 1 January 2021            | 3,922        | 2,945        | 130           | 14,998       | 111          | 22,106       |
|    | Exchange adjustment       | 74           | 86           | 1             | 177          | _            | 338          |
|    | Additions                 | _            | _            | 1             | 199          | 45           | 245          |
|    | Disposals                 | _            | _            | _             | (47)         | (45)         | (92)         |
|    | Disposals of subsidiaries | _            | _            | _             | (14)         | _            | (14)         |
|    | Reclassification          | (14)         | -            | (112)         | 112          | -            | (14)         |
|    | At 31 December 2021       | 3,982        | 3,031        | 20            | 15,425       | 111          | 22,569       |
|    | Accumulated depreciation  |              |              |               |              |              |              |
|    | and impairment losses     |              |              |               |              |              |              |
|    | At 1 January 2020         | 1,060        | 442          | _             | 6,468        | 37           | 8,007        |
|    | Exchange adjustment       | 30           | 33           | _             | 110          | _            | 173          |
|    | Charge for the year       | 74           | 87           | _             | 524          | 39           | 724          |
|    | Written back on disposals | -            | _            | _             | (20)         | (28)         | (48)         |
|    | At 31 December 2020 and   |              |              |               |              |              |              |
|    | 1 January 2021            | 1,164        | 562          | _             | 7,082        | 48           | 8,856        |
|    | Exchange adjustment       | 15           | 18           | _             | 57           | _            | 90           |
|    | Charge for the year       | 85           | 93           | _             | 536          | 40           | 754          |
|    | Written back on disposals | _            | _            | _             | (40)         | (45)         | (85)         |
|    | Written back on disposals |              |              |               | (10)         | (10)         | (55)         |
|    | of subsidiaries           | _            | _            | _             | (11)         | _            | (11)         |
|    | Reclassification          | (2)          | -            | -             | _            | _            | (2)          |
|    | At 31 December 2021       | 1,262        | 673          | -             | 7,624        | 43           | 9,602        |
|    | Net book value            |              |              |               |              |              |              |
|    | At 31 December 2021       | 2,720        | 2,358        | 20            | 7,801        | 68           | 12,967       |
|    | At 31 December 2020       | 2,758        | 2,383        | 130           | 7,916        | 63           | 13,250       |
| _  |                           |              |              |               |              |              |              |

|    |  | Leasehold<br>land<br>HK\$ Million | Hotel<br>properties<br>HK\$ Million | Properties<br>under<br>redevelopment<br>HK\$ Million | Other<br>property,<br>plant and<br>equipment<br>HK\$ Million | Total<br>HK\$ Million |
|----|--|-----------------------------------|-------------------------------------|--|--|-----------------------|
| b. | Tenure of title to properties: At 31 December 2021 Held in Hong Kong |                                   |                                     |  |  |                       |
|    | Medium term leases   | 685                               | -                                   | -  | 2,318  | 3,003                 |
|    | Held outside Hong Kong   |                                   |                                     |  |  |                       |
|    | Medium term leases   | 2,035                             | 2,358                               | 20   | 3,402  | 7,815                 |
|    |  | 2,720                             | 2,358                               | 20   | 5,720  | 10,818                |
|    | At 31 December 2020<br>Held in Hong Kong                             |                                   |                                     |  |  |                       |
|    | Medium term leases   | 711                               | -                                   | -  | 2,418  | 3,129                 |
|    | Held outside Hong Kong   |                                   | 0.633                               | ,  |  |                       |
|    | Medium term leases   | 2,047                             | 2,383                               | 130  | 3,293  | 7,853                 |
|    |  | 2,758                             | 2,383                               | 130  | 5,711  | 10,982                |

#### c. Right of use assets

The Group holds a number of properties and leasehold land to lease out under operating leases or held for own use as the Group's offices and for the operations of hotels and logistics businesses. The Group is the registered owner of the property interests of these properties. There are no ongoing payments to be made under the terms of the land lease, other than payments based on rateable values set by the relevant government authorities. These payments vary from time to time and are payable to the relevant government authorities.

## 10. INTEREST IN ASSOCIATES

|                                     | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|-------------------------------------|----------------------|----------------------|
| Share of net assets                 | 12,262               | 12,725               |
| Goodwill                            | 1,853                | 1,853                |
| Amounts due from associates         | 14,115<br>1,730      | 14,578<br>2,320      |
|                                     | 15,845               | 16,898               |
| Amounts due to associates (Note 18) | (8,794)              | (7,427)              |
|                                     | 7,051                | 9,471                |

- a. Details of principal associates at 31 December 2021 are shown on page 183.
- b. All of the above associates are accounted for using the equity method in the consolidated financial statements.
- c. Except for the amounts due from associates totalling HK\$587 million (2020: HK\$1,176 million) which are interest bearing at market rates, all the amounts due from associates are unsecured and have no fixed terms of repayment and not expected to be recoverable within twelve months from the end of the reporting period.
  - Amounts due to associates are unsecured, interest free and have no fixed terms of repayment.
- **d.** Included in interest in associates is goodwill of HK\$1,853 million (2020: HK\$1,853 million) relating to the acquisition of Mega Shekou Container Terminals Limited by Modern Terminals Limited, a 67.6%-owned subsidiary of the Group, under an agreement for rationalisation of the interests in Shekou Container Terminals Phases I, II and III in 2007.
- e. At 31 December 2021, no associate is considered to be individually material to the Group.

Aggregate information of associates that are not individually material is summarised below:

|  | 2021         | 2020         |
|--|--------------|--------------|
|  | HK\$ Million | HK\$ Million |
| Aggregate carrying amount of individually immaterial associates in |              |              |
| the consolidated financial statements                              | 14,115       | 14,578       |
| Aggregate amounts of the Group's share of those associates         |              |              |
| Profit for the year  | 719          | 172          |
| Other comprehensive income   | 312          | 818          |
| Total comprehensive income   | 1,031        | 990          |

## 11. INTEREST IN JOINT VENTURES

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Share of net assets                        | 7,295                | 6,826                |
| Amounts due from joint ventures            | 12,719               | 9,415                |
| Amounts due to joint ventures (Note 18)    | 20,014<br>(2,130)    | 16,241<br>(1,761)    |
| Tancante dae te jonit fontalee (Fiete 1.6) | 17,884               | 14,480               |

- Details of principal joint ventures at 31 December 2021 are shown on page 184. a.
- All of the above joint ventures are accounted for using the equity method in the consolidated financial statements.
- Except for the amounts due from joint ventures totalling HK\$6,588 million (2020: HK\$6,822 million) which are interest bearing at market rates, all the amounts due from joint ventures are unsecured and have no fixed terms of repayment and not expected to be recoverable within twelve months from the end of the reporting period.

Amounts due to joint ventures are unsecured, interest free and have no fixed terms of repayment.

d. At 31 December 2021, no joint venture is considered to be individually material to the Group. Aggregate information of joint ventures that are not individually material is summarised below:

|   | 2021         | 2020         |
|---|--------------|--------------|
|   | HK\$ Million | HK\$ Million |
| Aggregate carrying amount of individually immaterial joint ventures |              |              |
| in the consolidated financial statements                            | 7,295        | 6,826        |
| Aggregate amounts of the Group's share of those joint ventures      |              |              |
| Profit for the year   | 249          | 1,066        |
| Other comprehensive income  | 232          | 680          |
| Total comprehensive income  | 481          | 1,746        |

# 12. OTHER LONG TERM INVESTMENTS

|   | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|---|----------------------|----------------------|
| Equity investments at fair value through other comprehensive income ("FVOCI") |                      |                      |
| Listed in Hong Kong   | 38,824               | 42,479               |
| Listed outside Hong Kong  | 5,276                | 18,396               |
|   | 44,100               | 60,875               |
| Other financial assets at fair value through profit or loss ("FVTPL")         |                      |                      |
| Unlisted investments  | 8,802                | 6,000                |
| Total   | 52,902               | 66,875               |

- a. Equity investments are designated as financial assets at fair value through other comprehensive income as they are not held for trading but for long term purposes, the Group has irrevocably elected them at initial recognition to recognise these investments in this category. It mainly represent a portfolio of blue chips including property counters and investments in new economy companies holding for long term growth potential with reasonable dividend return that in line with relevant market and each investment within the portfolio is individually immaterial to the Group's total assets. Other financial investments are classified as financial assets at fair value through profit or loss.
- **b.** Analysed by industry sectors as follows:

|             | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|-------------|----------------------|----------------------|
| Properties  | 22,561               | 21,695               |
| New economy | 21,386               | 35,754               |
| Others      | 8,955                | 9,426                |
| Total       | 52,902               | 66,875               |

**c.** Analysed by geographical locations as follows:

|                        |              | Other        |              |
|------------------------|--------------|--------------|--------------|
|                        | Equity       | financial    |              |
|                        | investments  | assets       |              |
|                        | at FVOCI     | at FVTPL     | Total        |
|                        | HK\$ Million | HK\$ Million | HK\$ Million |
| As at 31 December 2021 |              |              |              |
| Hong Kong              | 38,824       | _            | 38,824       |
| Overseas               | 5,276        | 8,802        | 14,078       |
| Total                  | 44,100       | 8,802        | 52,902       |
| As at 31 December 2020 |              |              |              |
| Hong Kong              | 42,479       | _            | 42,479       |
| Overseas               | 18,396       | 6,000        | 24,396       |
| Total                  | 60,875       | 6,000        | 66,875       |

### 13. GOODWILL AND OTHER INTANGIBLE ASSETS

|   | Other intangible         |                        | Other intangible      |  |  |
|---|--------------------------|------------------------|-----------------------|--|--|
|   | Goodwill<br>HK\$ Million | assets<br>HK\$ Million | Total<br>HK\$ Million |  |  |
| Cost  |                          |                        |                       |  |  |
| At 1 January 2020, 31 December 2020, 1 January 2021 |                          |                        |                       |  |  |
| and 31 December 2021                                | 298                      | 12                     | 310                   |  |  |
| Accumulated amortisation                            |                          |                        |                       |  |  |
| At 1 January 2020, 31 December 2020, 1 January 2021 |                          |                        |                       |  |  |
| and 31 December 2021                                | -                        | 12                     | 12                    |  |  |
| Net carrying value                                  |                          |                        |                       |  |  |
| At 31 December 2021                                 | 298                      | -                      | 298                   |  |  |
| At 31 December 2020                                 | 298                      | -                      | 298                   |  |  |

Goodwill mainly relates to the Group's terminals business. As at 31 December 2021, an impairment test was performed by comparing the attributable carrying amount of the business with the recoverable amount. The recoverable amount of the terminals business is based on its value in use. No impairment was recorded.

# 14. PROPERTIES FOR SALE

|   | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|---|----------------------|----------------------|
| Properties under development for sale Completed properties for sale | 40,409<br>8,076      | 33,333<br>9,063      |
|   | 48,485               | 42,396               |

- At 31 December 2021, properties under development for sale of HK\$31,775 million (2020: HK\$25,046 million) are expected to be completed after more than one year.
- b. Properties under development for sale and completed properties for sale are stated at the lower of cost and net realisable value. The total carrying value of properties stated at net realisable value at 31 December 2021 was HK\$29,897 million (2020: HK\$22,743 million).

c. At 31 December 2021, the carrying value of leasehold land and land deposits included in properties under development for sale and completed properties for sale is summarised as follows:

|                        | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|------------------------|----------------------|----------------------|
| Held in Hong Kong      |                      |                      |
| Medium term leases     | 24,451               | 12,451               |
| Held outside Hong Kong |                      |                      |
| Long term leases       | 13,776               | 18,044               |
| Medium term leases     | 4,424                | 4,434                |
|                        | 42,651               | 34,929               |

## 15. TRADE AND OTHER RECEIVABLES

#### a. Ageing analysis

Included in this item are trade receivables (net of loss allowances for bad and doubtful debts) with an ageing analysis based on the invoice date as at 31 December 2021 as follows:

|                                   | 2021         | 2020         |
|-----------------------------------|--------------|--------------|
|                                   | HK\$ Million | HK\$ Million |
| Trade receivables                 |              |              |
| 0–30 days                         | 162          | 164          |
| 31-60 days                        | 53           | 48           |
| 61-90 days                        | 22           | 16           |
| Over 90 days                      | 73           | 248          |
|                                   | 310          | 476          |
| Other receivables and prepayments | 1,576        | 1,684        |
|                                   | 1,886        | 2,160        |

The Group has established credit policies for each of its core businesses. The general credit terms allowed range from 0 to 60 days, except for sale of properties the proceeds from which are receivable pursuant to the terms of the agreements. All the receivables are expected to be recoverable within one year.

### b. Impairment of trade receivables

Impairment losses in respect of trade receivables are recorded using an allowance account based on expected credit losses. Given the Group has not experienced any significant credit losses in the past and holds sufficient rental deposits from tenants to cover the potential exposure to credit risk, the allowance for expected credit losses is therefore insignificant.

The movement in the allowance account for credit losses during the year, including both specific and collective loss components, is as follows:

|   | 2021         | 2020         |
|---|--------------|--------------|
|   | HK\$ Million | HK\$ Million |
| At 1 January                                      | 13           | 8            |
| (Reversal)/provision of loss allowance recognised | (9)          | 5            |
| At 31 December                                    | 4            | 13           |

# 16. DERIVATIVE FINANCIAL INSTRUMENTS

|                                       | 2021                   |                             | 202                    | 20                          |
|---------------------------------------|------------------------|-----------------------------|------------------------|-----------------------------|
|                                       | Assets<br>HK\$ Million | Liabilities<br>HK\$ Million | Assets<br>HK\$ Million | Liabilities<br>HK\$ Million |
| At fair value through profit or loss  |                        |                             | <u> </u>               | <u> </u>                    |
| Fixed-to-floating interest rate swaps | 154                    | 30                          | 342                    | _                           |
| Floating-to-fixed interest rate swaps | _                      | 103                         | _                      | 192                         |
| Cross currency interest rate swaps    | 155                    | 179                         | 76                     | 286                         |
| Forward foreign exchange contracts    | 55                     | 117                         | 46                     | 72                          |
| Total                                 | 364                    | 429                         | 464                    | 550                         |
| Analysis                              |                        |                             |                        |                             |
| Current                               | 248                    | 60                          | 189                    | 199                         |
| Non-current                           | 116                    | 369                         | 275                    | 351                         |
| Total                                 | 364                    | 429                         | 464                    | 550                         |

An analysis of the remaining maturities at the end of the reporting period of the above derivative financial instruments is as follows:

|                                       | 2021         |              | 2020         |              |
|---------------------------------------|--------------|--------------|--------------|--------------|
|                                       | Assets       | Liabilities  | Assets       | Liabilities  |
|                                       | HK\$ Million | HK\$ Million | HK\$ Million | HK\$ Million |
| Fixed-to-floating interest rate swaps |              |              |              |              |
| Expiring within 1 year                | 21           | _            | 46           | _            |
| Expiring after more than 1 year but   |              |              |              |              |
| not exceeding 5 years                 | 133          | 30           | 296          | _            |
| Expiring after 5 years                | _            | _            | _            |              |
|                                       | 154          | 30           | 342          |              |
| Floating-to-fixed interest rate swaps |              |              |              |              |
| Expiring within 1 year                | -            | _            | _            | _            |
| Expiring after more than 1 year but   |              |              |              |              |
| not exceeding 5 years                 | -            | 103          | _            | 192          |
| Expiring after 5 years                | _            | _            | _            |              |
|                                       | -            | 103          | -            | 192          |
| Cross currency interest rate swaps    |              |              |              |              |
| Expiring within 1 year                | 4            | 5            | _            | 142          |
| Expiring after more than 1 year but   |              |              |              |              |
| not exceeding 5 years                 | 137          | 173          | 31           | 69           |
| Expiring after 5 years                | 14           | 1            | 45           | 75           |
|                                       | 155          | 179          | 76           | 286          |
| Forward foreign exchange contracts    |              |              |              |              |
| Expiring within 1 year                | 33           | _            | 5            | _            |
| Expiring after more than 1 year but   |              |              |              |              |
| not exceeding 5 years                 | 14           | 117          | 30           | 8            |
| Expiring after 5 years                | 8            | _            | 11           | 64           |
|                                       | 55           | 117          | 46           | 72           |
| Total                                 | 364          | 429          | 464          | 550          |

The notional principal amounts of derivative financial instruments outstanding at the end of the reporting period were as follows:

|                                       | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|---------------------------------------|----------------------|----------------------|
| Fixed-to-floating interest rate swaps | 6,042                | 6,782                |
| Floating-to-fixed interest rate swaps | 1,800                | 1,800                |
| Cross currency interest rate swaps    | 9,321                | 8,895                |
| Forward foreign exchange contracts    | 4,260                | 4,089                |

- b. Derivative financial assets represent the amounts the Group would receive whilst derivative financial liabilities represent the amounts the Group would pay if the positions were closed at the end of the reporting period. Derivative financial instruments do not qualify for hedge accounting and their corresponding changes in fair values have been recognised in the consolidated income statement.
- **c.** During the year ended 31 December 2021, a loss of HK\$156 million (2020: gain of HK\$11 million) in respect of forward foreign exchange contracts was recognised in the consolidated income statement.
- **d.** During the year ended 31 December 2021, fair value gain on cross currency interest rate swaps in the amounts of HK\$138 million (2020: loss HK\$28 million) and loss on interest rate swaps in the amounts of HK\$3 million (2020: gain HK\$63 million) have been included within finance costs in the consolidated income statement.
- e. The Group enters into derivative transactions under International Swaps and Derivatives Association (ISDA) master agreements providing offsetting mechanisms under certain circumstances. At 31 December 2021, the Group did not offset any of the financial instruments as no parties have exercised their rights to offset the recognised amounts in the consolidated financial statements.

## 17. BANK DEPOSITS AND CASH

|                        | 2021         | 2020         |
|------------------------|--------------|--------------|
|                        | HK\$ Million | HK\$ Million |
| Bank deposits and cash | 23,559       | 16,668       |

At 31 December 2021, bank deposits and cash included:

- **a.** HK\$13,376 million equivalent (2020: HK\$14,059 million equivalent) placed with banks in Mainland China, the remittance of which is subject to relevant rules and regulations of foreign exchange control promulgated by the PRC government.
- **b.** RMB2,758 million equivalent to HK\$3,374 million (2020 RMB3,205 million equivalent to HK\$3,808 million) which is solely for certain designated properties development projects in Mainland China.

The effective annual interest rate on bank deposits was 1.4% (2020: 1.8%).

Bank deposits and cash are denominated in the following currencies:

|                  | 2021         | 2020         |
|------------------|--------------|--------------|
|                  | HK\$ Million | HK\$ Million |
| RMB              | 21,888       | 14,865       |
| HKD              | 734          | 1,187        |
| USD              | 894          | 612          |
| Other currencies | 43           | 4            |
|                  | 23,559       | 16,668       |

## 18. TRADE AND OTHER PAYABLES

Included in this item are trade payables with an ageing analysis based on the invoice date as at 31 December 2021 as follows:

|   | 2021         | 2020         |
|---|--------------|--------------|
|   | HK\$ Million | HK\$ Million |
| Trade payables                          |              |              |
| 0–30 days                               | 420          | 369          |
| 31–60 days                              | 226          | 302          |
| 61–90 days                              | 36           | 23           |
| Over 90 days                            | 268          | 170          |
|   | 950          | 864          |
| Rental and customer deposits            | 1,352        | 1,362        |
| Construction costs payable              | 5,280        | 6,733        |
| Amounts due to associates (Note 10)     | 8,794        | 7,427        |
| Amounts due to joint ventures (Note 11) | 2,130        | 1,761        |
| Other payables                          | 3,248        | 3,460        |
|   | 21,754       | 21,607       |

The amount of trade and other payables that is expected to be settled after more than one year is HK\$1,337 million (2020: HK\$1,384 million), which is mainly for rental and customer deposits. The Group considers the effect of discounting these items would be immaterial. All of the other trade and other payables are expected to be settled or recognised as income within one year or are payable on demand.

## 19. DEPOSITS FROM SALE OF PROPERTIES

| Movement in deposits from sale of properties   | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Balance at 1 January   | 8,098                | 11,273               |
| Exchange adjustments   | 125                  | 55                   |
| Decrease in deposits from sale of properties as a result of recognising revenue      |                      |                      |
| during the year  | (7,931)              | (12,199)             |
| Increase in deposits from sale of properties as a result of receiving sales deposits | 9,352                | 8,969                |
| Balance at 31 December   | 9,644                | 8,098                |

Deposits from sale of properties in the amount of HK\$3,219 million (2020: HK\$3,879 million) are expected to be recognised as revenue in the consolidated income statement after more than one year.

The Group receives contract value as deposits from customers when they sign the sale and purchase agreement. These deposits are recognised as a contract liability as "Deposits from sale of properties" until the properties are completed and legally assigned to/accepted by the customers.

# Revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date

As at 31 December 2021, the aggregated amount of the transaction price allocated to the remaining performance obligations under the Group's existing contracts is HK\$10,573 million (2020: HK\$9,107 million). This amount represents revenue expected to be recognised in the future from pre-completion sales contracts for properties under development entered into by the customers with the Group. The Group will recognise the expected revenue in future at the completion date of legal assignment or, in the case of the properties under development for sale, when the properties are accepted by the customers, which is expected to occur over the next 36 months.

# 20. BANK LOANS AND OTHER BORROWINGS

|   | 2021         | 2020         |
|---|--------------|--------------|
|   | HK\$ Million | HK\$ Million |
| Bonds and notes (unsecured)                           |              |              |
| Due within 1 year                                     | 1,847        | 2,931        |
| Due after more than 1 year but not exceeding 2 years  | 1,629        | 1,859        |
| Due after more than 2 years but not exceeding 5 years | 5,804        | 2,966        |
| Due after more than 5 years                           | 480          | 1,238        |
|   | 9,760        | 8,994        |
| Bank loans (secured)                                  |              |              |
| Due within 1 year                                     | 235          | 514          |
| Due after more than 1 year but not exceeding 2 years  | 5,113        | 271          |
| Due after more than 2 years but not exceeding 5 years | 5,816        | 5,269        |
| Due after more than 5 years                           | 1,668        | 1,803        |
|   | 12,832       | 7,857        |
| Bank loans (unsecured)                                |              |              |
| Due within 1 year                                     | 1,582        | 8,104        |
| Due after more than 1 year but not exceeding 2 years  | 1,531        | 1,547        |
| Due after more than 2 years but not exceeding 5 years | 11,040       | 14,422       |
| Due after more than 5 years                           | -            | 1,250        |
|   | 14,153       | 25,323       |
| Total bank loans and other borrowings                 | 36,745       | 42,174       |
| Analysis of makinities of the above because in        |              |              |
| Analysis of maturities of the above borrowings:       |              |              |
| Current borrowings                                    | 2.664        | 11 540       |
| Due within 1 year                                     | 3,664        | 11,549       |
| Non-current borrowings                                |              |              |
| Due after more than 1 year but not exceeding 5 years  | 30,933       | 26,334       |
| Due after more than 5 years                           | 2,148        | 4,291        |
|   | 33,081       | 30,625       |
| Total bank loans and other borrowings                 | 36,745       | 42,174       |

The Group's borrowings are considered by the management to be denominated in the following currencies (after the effects of cross currency interest rate swaps and forward foreign exchange contracts arrangements as detailed in Note 23(b)):

|            | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|------------|----------------------|----------------------|
| HKD<br>RMB | 32,562<br>4,183      | 34,726<br>7,448      |
|            | 36,745               | 42,174               |

The interest rate profile of the Group's borrowings (after the effects of interest rate swaps and cross currency interest rate swaps as detailed in Note 23(a)) were as follows:

|                          | 2021          |              | 2020          | )            |
|--------------------------|---------------|--------------|---------------|--------------|
|                          | Effective     |              | Effective     |              |
|                          | interest rate |              | interest rate |              |
|                          | %             | HK\$ Million | %             | HK\$ Million |
| Fixed rate borrowings    |               |              |               |              |
| Bonds and notes          | -             | -            | 2.9           | 531          |
| Bank loans               | 2.7           | 1,800        | 2.9           | 2,631        |
|                          |               | 1,800        |               | 3,162        |
| Floating rate borrowings |               |              |               |              |
| Bonds and notes          | 3.4           | 9,759        | 4.9           | 8,463        |
| Bank loans               | 1.6           | 25,186       | 2.2           | 30,549       |
|                          |               | 34,945       |               | 39,012       |
| Total borrowings         |               | 36,745       |               | 42,174       |

- c. All the interest bearing borrowings are carried at amortised cost except for loans in an amount of HK\$7,520 million (2020: HK\$5,181 million) which are carried at their fair values. None of the non-current interest bearing borrowings are expected to be settled within one year.
- d. Included in the Group's total borrowings are bank loans totalling HK\$4,481 million (2020: HK\$5,805 million) borrowed by certain subsidiaries in Mainland China and Modern Terminals. The loans are without recourse to the Company and its other subsidiaries.
- As at 31 December 2021, certain banking facilities of the Group are secured by mortgages over certain properties under development, investment properties and property, plant and equipment with an aggregate carrying value of HK\$30,872 million (2020: HK\$26,465 million).
- Certain of the above borrowings are attached with financial covenants which require that at any time, the consolidated tangible net worth is not less than and the ratio of borrowings to consolidated tangible net worth is not more than certain required levels of the relevant groups. During the year under review, all these covenants have been complied with by the Group.

#### 21. EQUITY SETTLED SHARE-BASED TRANSACTIONS

The Company has a share option scheme which was adopted in June 2011 whereby the directors of the Company are authorised, at their discretion, to invite eligible participants to take up options at a consideration of HK\$10 to subscribe for shares of the Company ("Shares"). The exercise price of the options must be not less than whichever is the highest of (i) the indicative price per share for subscription of Shares under the option as specified in the written offer containing the offer of the grant of the option to eligible participants; (ii) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of grant; (iii) the average closing price of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant; and (iv) the nominal value of a Share (not applicable since the abolition of par value upon implementation of the Companies Ordinance, Cap 622 of the Laws of Hong Kong on 3 March 2014). The granted option is divided into five tranches, of which the first tranche vests immediately after the date of grant and the remaining four tranches vest between one year and four years after the date of grant.

#### **a.** The terms and conditions of the grants are as follows:

|                                   | Number of options | Contractual life of options |
|-----------------------------------|-------------------|-----------------------------|
| Options granted to directors:     |                   |                             |
| - on 4 July 2011 (lapsed in 2016) | 9,000,000         |                             |
| - on 5 June 2013 (lapsed in 2018) | 11,750,000        | 5 years after               |
| - on 7 July 2016 (lapsed in 2021) | 14,500,000        | the date of grant           |
| Options granted to employees:     |                   |                             |
| - on 4 July 2011 (lapsed in 2016) | 3,100,000         | 5 years after               |
| - on 5 June 2013 (lapsed in 2018) | 1,500,000         | the date of grant           |
| Total share options granted       | 39,850,000        |                             |

#### b. Fair value of share options and assumptions

The fair value of services received in return for share options granted is measured by reference to the fair value of share options granted at the grant date using the Binomial Model, taking into account the terms and conditions upon which the options were granted. During the year ended 31 December 2021, no new share options were granted.

Movements of the share options and the weighted average exercise prices of share options are as follows:

|  |               |                 |                             |                   | Nun         | nber of share o     | ptions              |                     |
|--|---------------|-----------------|-----------------------------|-------------------|-------------|---------------------|---------------------|---------------------|
|  |               |                 |                             |                   |             |                     | Exercisable         |                     |
|  |               | Exercise        |                             | At                | Exercised   | At                  | at                  | Remaining           |
| For 2021                               | Date of grant | price<br>(HK\$) | Exercise period             | 1 January<br>2021 | the year    | 31 December<br>2021 | 31 December<br>2021 | contractual<br>life |
|  | 7 July 2016   | 15.92           | 8 July 2016–<br>7 July 2021 | 4,700,000         | (4,700,000) | -                   | -                   | -                   |
|  |               |                 |                             | 4,700,000         | (4,700,000) | _                   | _                   |                     |
| Weighted average exercise price (HK\$) |               |                 |                             | 15.92             | 15.92       | N/A                 | N/A                 |                     |

|  |               |          |                             | Number of share options |             |             |             |             |
|--|---------------|----------|-----------------------------|-------------------------|-------------|-------------|-------------|-------------|
|  |               |          |                             |                         |             |             | Exercisable |             |
|  |               | Exercise |                             | At                      | Exercised   | At          | at          | Remaining   |
|  |               | price    | Exercise                    | 1 January               | during      | 31 December | 31 December | contractual |
| For 2020                               | Date of grant | (HK\$)   | period                      | 2020                    | the year    | 2020        | 2020        | life        |
|  | 7 July 2016   | 15.92    | 8 July 2016–<br>7 July 2021 | 6,800,000               | (2,100,000) | 4,700,000   | 4,700,000   | 0.5 years   |
|  |               |          |                             | 6,800,000               | (2,100,000) | 4,700,000   | 4,700,000   |             |
| Weighted average exercise price (HK\$) |               |          |                             | 15.92                   | 15.92       | 15.92       | 15.92       |             |

The weighted average share price at the dates of exercises of shares options during the year was HK\$24.47 (2020: HK\$18.69).

In respect of share options of the Company granted to the directors of the Company, the related charge recognised in the Consolidated Income Statement for the years ended 31 December 2020 and 2021, estimated in accordance with the Group's accounting policy in note (v)(i), was as follows:

|                 | 2021     | 2020     |
|-----------------|----------|----------|
|                 | HK\$'000 | HK\$'000 |
| Stephen T H Ng  | _        | 971      |
| Andrew O K Chow | -        | 583      |
| Doreen Y F Lee  | -        | 583      |
| Paul Y C Tsui   | -        | 292      |
| YTLeng          | -        | 49       |
| Kevin K P Chan  | -        | 194      |
|                 | -        | 2,672    |

### 22. DEFERRED TAXATION

a. Net deferred tax liabilities/(assets) recognised in the consolidated statement of financial position:

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Deferred tax liabilities Deferred tax assets | 15,264<br>(830)      | 13,915<br>(670)      |
| Net deferred tax liabilities                 | 14,434               | 13,245               |

The components of deferred tax liabilities/(assets) and the movements during the year are as follows:

|   | Depreciation  |              |              |              |
|---|---------------|--------------|--------------|--------------|
|   | allowances in |              |              |              |
|   | excess of     | Surplus on   |              |              |
|   | the related   | investment   |              |              |
|   | depreciation  | properties   | Others       | Total        |
|   | HK\$ Million  | HK\$ Million | HK\$ Million | HK\$ Million |
| At 1 January 2020                             | 2,229         | 8,833        | 725          | 11,787       |
| Charged to the consolidated income statement  | 426           | 198          | 138          | 762          |
| Exchange adjustment                           | 118           | 580          | (2)          | 696          |
| At 31 December 2020 and 1 January 2021        | 2,773         | 9,611        | 861          | 13,245       |
| Charged/(credited) to the consolidated income | ,             | ŕ            |              | ·            |
| statement                                     | 303           | 852          | (227)        | 928          |
| Disposal of subsidiaries                      | (57)          | -            | -            | (57)         |
| Exchange adjustment                           | 65            | 293          | (40)         | 318          |
| At 31 December 2021                           | 3,084         | 10,756       | 594          | 14,434       |

#### b. Deferred tax assets not recognised

Deferred tax assets have not been recognised in respect of the following items:

|                              | 2021         |              | 2020         | )            |
|------------------------------|--------------|--------------|--------------|--------------|
|                              | Deductible   |              | Deductible   |              |
|                              | temporary    |              | temporary    |              |
|                              | differences/ | Deferred     | differences/ | Deferred     |
|                              | tax losses   | tax assets   | tax losses   | tax assets   |
|                              | HK\$ Million | HK\$ Million | HK\$ Million | HK\$ Million |
| Future benefit of tax losses |              |              |              |              |
| – Hong Kong                  | 4,245        | 700          | 4,540        | 749          |
| - Outside Hong Kong          | 4,932        | 1,233        | 2,541        | 635          |
|                              | 9,177        | 1,933        | 7,081        | 1,384        |

The Group has not recognised the deferred tax assets attributable to the future benefit of tax losses sustained in the operations of certain subsidiaries as the availability of future taxable profits against which the assets can be utilised is uncertain at 31 December 2021 and 2020. The tax losses arising from Hong Kong operations do not expire under current tax legislation. The tax losses arising from operations in Mainland China can be carried forward to offset against taxable profits of subsequent years for up to five years from the year in which they arose.

#### 23. FINANCIAL RISK MANAGEMENT AND FAIR VALUES

The Group is exposed to financial risks related to interest rate, foreign currency, equity price, liquidity and credit in the normal course of business. To manage some of these risks, the Group Finance Committee develops, maintains and monitors the Group's financial management policies designed to facilitate cost efficient funding to the Group and to mitigate the impact of fluctuations in interest rates and exchange rates. The financial management policies are implemented by the Group's Treasury department, which operates as a centralised service unit in close co-operation with the Group's operating units for managing the day-to-day treasury functions and financial risks and for providing cost efficient funding to the Group.

The Group uses derivatives, principally forward currency contracts and interest rate and cross currency interest rate swaps, as deemed appropriate, for financing and hedging transactions and for managing risks associated with the Group's assets and liabilities. It is the Group's policy not to enter into derivative transactions and invest in financial products with significant underlying leverage which are commercially speculative.

#### a. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Group's main exposure to interest rate risk relates principally to the Group's borrowings. Borrowings at variable rates expose the Group to cash flow interest rate risk whilst borrowings at fixed rate expose the Group to fair value interest rate risk. The Group manages its interest rate risk exposure in accordance with defined policies and reviews this exposure with a focus on reducing the Group's overall cost of funding as well as maintaining the floating/fixed rate mix appropriate to its current business portfolio.

In line with the Group's prevailing strategy, the Group has entered into a number of interest rate swaps ("IRS") and cross currency interest rate swaps ("CCS") which have the economic effect of converting certain fixed rate interest bearing notes with notional amounts totalling HK\$6,557 million (2020: HK\$4,289 million) into floating rate borrowings. For each of the IRS and CCS entered into by the Group, the tenor and timing of the IRS and CCS cash flows matches those of the notes.

To ensure the certainty of a proportion of funding costs in the forthcoming years, the Group has entered into various floating-to-fixed IRS with notional amounts totalling HK\$1,800 million (2020: HK\$1,800 million) with maturities of 10 to 15 years together with another HK\$1,800 million (2020: HK\$1,800 million) fixed-to-floating IRS with a maturity of 2 years. Effectively, this arrangement has locked in fixed interest rates ranging from 2.4% to 3.6% per annum for a certain portion of the Group's floating rate loan portfolio for a period of 8 to 13 years from 2011 to 2012 onwards.

As at 31 December 2021, after taking into account of IRS and CCS, approximately 95% (2020: 93%) of the Group's borrowings were at floating rates and the remaining 5% (2020: 7%) were at fixed rates (see Note 20(b)).

Based on a sensitivity analysis performed as at 31 December 2021, it was estimated that a general increase/ decrease of 1% (2020: 1%) in interest rates, with all other variables held constant, would have increased/decreased the Group's post-tax profit and total equity by approximately HK\$78 million (2020: decreased/increased by HK\$60 million). This takes into account the effect of interest bearing bank deposits.

The sensitivity analysis above indicates the instantaneous change in the Group's post-tax profit and total equity that would have arisen assuming that the change in interest rates had occurred at the end of the reporting period and had been applied to re-measure those financial instruments held by the Group which expose the Group to fair value interest rate risk at the end of the reporting period. In respect of the exposure to cash flow interest rate risk arising from floating rate non-derivative instruments held by the Group at the end of the reporting period, the impact on the Group's post-tax profit and total equity is estimated as an annualised impact on interest expense or income of such a change in interest rates. The analysis has been performed on the same basis as for 2020.

#### b. Foreign currency risk

The Group owns assets and conducts its businesses both in Hong Kong and Mainland China, with its cash flows denominated substantially in HKD and RMB which exposes the Group to foreign currency risk with respect to RMB arising from its properties development and port-related operations and investments in Mainland China.

The Group is also exposed to foreign currency risk in respect of its borrowings denominated in USD, JPY and SGD. Anticipated foreign exchange payments relate primarily to interest expense payments, repayment of principal and capital expenditure. Where appropriate or available in a cost-efficient manner, the Group may enter into forward foreign exchange and swap contracts to manage its foreign currency risk arising from above anticipated transactions denominated in currencies other than its entities' functional currencies.

The Group's borrowings are predominantly denominated in the functional currency of the entity taking out the borrowings. In the case of group companies whose functional currencies are HKD, their borrowings are mostly denominated in HKD or USD. For managing the overall financing costs of existing and future capital requirements for the projects in Mainland China, the Group has adopted a diversified funding approach and has entered into certain cross currency interest rate swaps and forward foreign exchange contracts. Based on the prevailing accounting standards, the swaps and forward foreign exchange contracts are marked to market with the valuation movement recognised in the consolidated income statement.

The following table details the Group's exposure at the end of the reporting period to currency risk arising from recognised assets/(liabilities) denominated in a currency other than the functional currency of the Group's entities to which they relate. Differences resulting from the translation of the financial statements of foreign operations into the Group's presentation currency and exposure arising from inter-company balances which are considered to be in the nature of investment in a subsidiary are excluded.

|                                    | 2021    |         |          | 2020    |         |         |          |         |
|------------------------------------|---------|---------|----------|---------|---------|---------|----------|---------|
|                                    | USD     | RMB     | JPY      | SGD     | USD     | RMB     | JPY      | SGD     |
|                                    | Million | Million | Million  | Million | Million | Million | Million  | Million |
| Bank deposits and cash             | 96      | 7,088   | _        | 7       | 57      | 839     | _        | 1       |
| Other long term investments        | 1,777   | -       | -        | 29      | 3,056   | -       | -        | 86      |
| Trade and other receivables        | 6       | -       | -        | -       | 2       | -       | -        | _       |
| Trade and other payables           | (1)     | (46)    | -        | -       | (1)     | (5)     | -        | _       |
| Bank loans and other borrowings    | (60)    | (2,350) | (17,478) | -       | (110)   | (1,115) | (17,474) | (260)   |
| Inter-company balances             | 3       | 110     | -        | -       | 7       | 223     | _        |         |
| Gross exposure arising from        |         |         |          |         |         |         |          |         |
| recognised assets and liabilities  | 1,821   | 4,802   | (17,478) | 36      | 3,011   | (58)    | (17,474) | (173)   |
| Notional amount of forward foreign |         |         |          |         |         |         |          |         |
| exchange contracts                 | 358     | 734     | 7,000    | -       | 452     | -       | 7,000    | _       |
| Notional amount of cross           |         |         |          |         |         |         |          |         |
| currency interest rate swap        | (297)   | 2,350   | 10,500   | -       | (342)   | 415     | 10,500   | 260     |
| Overall net exposure               | 1,882   | 7,886   | 22       | 36      | 3,121   | 357     | 26       | 87      |

In addition, at 31 December 2021, the PRC subsidiaries of the Group with RMB as their functional currency are exposed to foreign currency risk with respect to HKD/USD by holding HKD/USD denominated bank deposits and cash, trade and other payables and inter-company borrowings in the amount of HK\$155 million, HK\$4 million and HK\$96 million respectively (2020: HK\$190 million, HK\$4 million and HK\$176 million respectively).

Based on the sensitivity analysis performed as at 31 December 2021, it was estimated that the impact on the Group's post tax profit and total equity would not be material in response to possible changes in the foreign exchange rates of foreign currencies to which the Group is exposed.

It is further analysed that the sensitivity on the translation of the Mainland China operations from 1% (2020: 1%) increase/decrease of exchange rate of RMB against HKD, the Group's total equity would have increased/decreased by HK\$834 million (2020: HK\$893 million).

#### c. Equity price risk

The Group is exposed to equity price changes arising from other long term investments held for long-term investment purpose.

Other long term investments held in the investment portfolio have been chosen for their long term growth potential and returns and are monitored regularly for performance. Given that the volatility of the stock markets may not have a direct correlation with the Group's investment portfolio, it is impractical to determine the impact that the changes in stock market indices would have on the Group's portfolio of equity investments.

Based on a sensitivity analysis performed as at 31 December 2021, it was estimated that an increase/decrease of 10% in the market value of the Group's listed equity investments, with all other variables held constant, would not have affected the Group's post-tax profit but would have increased/decreased the Group's total equity by HK\$4,410 million (2020: HK\$6,088 million). The analysis has been performed on the same basis as for 2020.

#### d. Liquidity risk

The Group adopts a prudent liquidity risk management policy, maintaining sufficient reserves of cash and readily realisable marketable securities and adequate committed lines of funding with staggered maturities to reduce refinancing risk in any year from major financial institutions and to maintain flexibility for meeting its liquidity requirements in the short and longer term. The Group's cash management is substantially centralised within the Group Treasury department, which regularly monitors the current and expected liquidity requirements and its compliance with lending covenants.

Certain non-wholly-owned subsidiaries are responsible for their own cash management, including the short term investment of cash surpluses with creditworthy financial institutions and the raising of loans to cover expected cash demands, in accordance with the established policies and strategies with the concurrence of the Company.

The following tables detail the remaining contractual maturities at the end of the reporting period of the Group's derivative and non-derivative financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates at the end of the reporting period and carried at the exchange rates prevailing at the end of the reporting period) and the earliest date the Group can be required to pay:

|                                    |                                    | Contractual undiscounted cash flow |  |   |  |                                      |  |
|------------------------------------|------------------------------------|------------------------------------|--|---|--|--------------------------------------|--|
|                                    | Carrying<br>amount<br>HK\$ Million | Total<br>HK\$ Million              | Within<br>1 year or<br>on demand<br>HK\$ Million | More than<br>1 year but<br>less than<br>2 years<br>HK\$ Million | More than<br>2 years but<br>less than<br>5 years<br>HK\$ Million | More than<br>5 years<br>HK\$ Million |  |
| At 31 December 2021                |                                    |                                    |  |   |  |                                      |  |
| Bank loans and other borrowings    | (36,745)                           | (39,095)                           | (4,619)  | (8,557)   | (22,757)   | (3,162)                              |  |
| Trade and other payables           | (21,754)                           | (21,756)                           | (20,434)   | (615)   | (680)  | (27)                                 |  |
| Forward foreign exchange contracts | (62)                               | (63)                               | 33   | 14  | (118)  | 8                                    |  |
| Cross currency interest rate swaps | (24)                               | 102                                | 62   | 73  | (41)   | 8                                    |  |
| Interest rate swaps                | 21                                 | 34                                 | 50   | 21  | (37)   | -                                    |  |
| Other non-current liabilities      | (36)                               | (35)                               | (25)   | _   | (10)   | -                                    |  |
|                                    | (58,600)                           | (60,813)                           | (24,933)   | (9,064)   | (23,643)   | (3,173)                              |  |
| At 31 December 2020                |                                    |                                    |  |   |  |                                      |  |
| Bank loans and other borrowings    | (42,174)                           | (49,331)                           | (15,166)   | (3,452)   | (25,288)   | (5,425)                              |  |
| Trade and other payables           | (21,607)                           | (21,609)                           | (20,227)   | (1,246)   | (114)  | (22)                                 |  |
| Forward foreign exchange contracts | (26)                               | (26)                               | 5  | 22  | 12   | (65)                                 |  |
| Cross currency interest rate swaps | (210)                              | (127)                              | (119)  | 7   | 46   | (61)                                 |  |
| Interest rate swaps                | 150                                | 147                                | 99   | 56  | (8)  | -                                    |  |
| Other non-current liabilities      | (30)                               | (30)                               | _  | (18)  | (12)   | _                                    |  |
|                                    | (63,897)                           | (70,976)                           | (35,408)   | (4,631)   | (25,364)   | (5,573)                              |  |

The Company is exposed to liquidity risk that arises from financial guarantees given by the Company on behalf of subsidiaries. The guarantees are callable if the respective subsidiary is unable to meet its obligations and the maximum amount callable as at 31 December 2021 was HK\$32.1 billion (2020: HK\$36.2 billion).

#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the Group.

The Group's credit risk is primarily attributable to rental, trade and other receivables, cash and cash equivalents and over-the-counter derivative financial instruments. The exposures to these credit risks are closely monitored on an ongoing basis by established credit policies and procedures in each of the Group's core businesses. In respect of rental receivables, sufficient rental deposits from tenants are held to cover potential exposure to credit risk. Further, evaluations are made for the customers with reference to their repayment history and financial strength, as well as the economic environment in which the customer operates.

## NOTES TO THE FINANCIAL STATEMENTS

The Group measures loss allowance for trade receivables from customers in accordance with accounting policy (k). The allowance for expected credit losses is insignificant.

Cash at bank, deposits placed with financial institutions and investments and transactions involving derivative financial instruments are with counter parties with sound credit ratings to minimise credit exposure.

The Group has no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the consolidated statement of financial position. Except for the financial guarantees given by the Company as set out in Note 27, the Group does not provide any other guarantee which would expose the Group or the Company to material credit risk.

#### f. Fair values of assets and liabilities

#### i. Assets and liabilities carried at fair value

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as defined in Note 8(d).

Financial instruments carried at fair value

The fair value measurement information for recurring financial instruments in accordance with HKFRS 13 is given below:

|   | Recurring fair value measurements as at |                                   |              |              |  |
|---|---|-----------------------------------|--------------|--------------|--|
|   | 31                                      | 31 December 2021 categorised into |              |              |  |
|   | Level 1                                 | Level 2                           | Level 3      | Total        |  |
|   | HK\$ Million                            | HK\$ Million                      | HK\$ Million | HK\$ Million |  |
| Assets                                  |   |                                   |              |              |  |
| Other long term investments:            |   |                                   |              |              |  |
| - Equity investments                    | 44,100                                  | _                                 | _            | 44,100       |  |
| - Unlisted investments                  | -                                       | -                                 | 8,802        | 8,802        |  |
| Derivative financial instruments:       |   |                                   |              |              |  |
| - Forward foreign exchange contracts    | _                                       | 55                                | _            | 55           |  |
| <ul><li>Interest rate swaps</li></ul>   | _                                       | 154                               | _            | 154          |  |
| - Cross currency interest rate swaps    | _                                       | 155                               | _            | 155          |  |
|   | 44,100                                  | 364                               | 8,802        | 53,266       |  |
| Liabilities                             |   |                                   |              |              |  |
| Derivative financial instruments:       |   |                                   |              |              |  |
| Forward foreign exchange contracts      | _                                       | 117                               | _            | 117          |  |
| <ul> <li>Interest rate swaps</li> </ul> |   | 133                               |              | 133          |  |
| - Cross currency interest rate swaps    |   | 179                               |              | 179          |  |
| - Cross currency interest rate swaps    | _                                       | 179                               | _            | 179          |  |
| Bank loans and other borrowings:        |   |                                   |              |              |  |
| - Bonds and notes                       | _                                       | 7,013                             | _            | 7,013        |  |
| – Bank loans                            | _                                       | 507                               | -            | 507          |  |
|   | -                                       | 7,949                             | -            | 7,949        |  |

## Recurring fair value measurements as at

|                                      | 31 December 2020 categorised into |              |              |              |
|--------------------------------------|-----------------------------------|--------------|--------------|--------------|
|                                      | Level 1                           | Level 2      | Level 3      | Total        |
|                                      | HK\$ Million                      | HK\$ Million | HK\$ Million | HK\$ Million |
| Assets                               |                                   |              |              |              |
| Other long term investments:         |                                   |              |              |              |
| - Equity investments                 | 60,875                            | _            | _            | 60,875       |
| - Unlisted investments               | -                                 | _            | 6,000        | 6,000        |
| Derivative financial instruments:    |                                   |              |              |              |
| - Forward foreign exchange contracts | _                                 | 46           | _            | 46           |
| - Interest rate swaps                | _                                 | 342          | _            | 342          |
| - Cross currency interest rate swaps |                                   | 76           | _            | 76           |
|                                      | 60,875                            | 464          | 6,000        | 67,339       |
| Liabilities                          |                                   |              |              |              |
| Derivative financial instruments:    |                                   |              |              |              |
| - Forward foreign exchange contracts | _                                 | 72           | _            | 72           |
| - Interest rate swaps                | _                                 | 192          | _            | 192          |
| - Cross currency interest rate swaps | -                                 | 286          | _            | 286          |
| Bank loans and other borrowings:     |                                   |              |              |              |
| - Bonds and notes                    | _                                 | 4,699        | _            | 4,699        |
| - Bank loans                         | _                                 | 482          | _            | 482          |
|                                      | _                                 | 5,731        | _            | 5,731        |

During the years ended 31 December 2021 and 2020, there were no transfers between Level 1 and Level 2. The Group's policy is to recognise transfers into and out of fair value hierarchy levels as at the end of the reporting period in which they occur.

#### Valuation techniques and inputs used in Level 2 fair value measurements

The fair value of forward foreign exchange contracts in Level 2 is determined by using the forward exchange rates at the end of the reporting period and comparing them to the contractual rates.

The fair value of interest rate swaps and cross currency interest rate swaps in Level 2 is determined based on the amount that the Group would receive or pay to terminate the swaps at the end of the reporting period taking into account current interest rates and current creditworthiness of the swap counter-parties.

The fair values of bank loans and other borrowings in Level 2 is determined based on cash flows discounted using the Group's current incremental borrowing rates for similar types of borrowings with maturities consistent with those remaining for the debt being valued.

## NOTES TO THE FINANCIAL STATEMENTS

#### Valuation techniques and inputs used in Level 3 fair value measurements

The Group's unlisted investments was categorised in Level 3 comprise private equity funds. These private equity funds were managed by independent asset managers who applied various investment strategies to accomplish their respective investment objectives. The fair value of these funds is recorded based on valuations supplied by the fund managers. These valuations are measured by the percentage of ownership of the private equity's net asset value, which is an unobservable input. The fund managers estimated the fair value of underlying investments based on direct market quote for Level 1 financial instruments. For other investments, the fund managers apply appropriate valuation techniques such as latest transaction price, discounted cash flow, or a forward price/earnings multiple arrived at by comparison with publicly-traded comparable companies and after applying a liquidity discount. The models are calibrated regularly and tested for validity using prices from any observable current market transactions in the same instruments or based on any available observable market data.

The movements during the year in the balance of these Level 3 fair value measurements are as follows:

|  | 2021         | 2020         |
|--|--------------|--------------|
|  | HK\$ Million | HK\$ Million |
| Unlisted investments   |              |              |
| At 1 January   | 6,000        | 2,361        |
| Payment for purchases  | 1,636        | 2,452        |
| Transfer to Level 1  | (60)         | _            |
| Net unrealised gains recognised in Consolidated Income Statement | 1,226        | 1,187        |
| At 31 December   | 8,802        | 6,000        |

#### Transfer out of level 3

The Group held certain unlisted investments in equity shares with fair value totalled HK\$60 million (2020: nil) as at the date of transfer. The fair value of these investments was categorised at Level 3 at 31 December 2020 (for information on the valuation technique, see above). This was because the shares were not listed on any stock exchange markets and there were no recent observable arm's length transactions in the shares.

During 2021, those unlisted investments in equity shares have been listed on Hong Kong and overseas exchange markets respectively and they are currently actively traded. Because the equity shares now have published price quotations in active markets, the fair value measurement was transferred from Level 3 to Level 1 of the fair value hierarchy at 31 December 2021.

Any gain or loss arising from the remeasurement of the Group's unlisted investments were recognised in the other net charge (Note 3) in the consolidated income statement.

#### ii. Assets and liabilities carried at other than fair value

The carrying amounts of the Group's financial assets and liabilities carried at amortised cost are not materially different from their fair values as at 31 December 2021 and 2020.

#### g. Capital management

The Group's primary objective when managing capital is to safeguard the Group's ability to continue as a going concern, to meet its financial obligations and continue to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholders' returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in the light of changes in the Group's business portfolio and economic conditions.

The Group monitors its capital structure by reviewing its net debt-to-equity ratios and cash flow requirements, taking into account of its future financial obligations and commitments. For this purpose, the Group defines net debt as total loans less bank deposits and cash. Shareholders' equity comprises issued share capital and reserves attributable to equity shareholders of the Company. Total equity comprises shareholders' equity and non-controlling interests.

The net debt-to-equity ratios as at 31 December 2021 and 2020 were as follows:

|  | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|--|----------------------|----------------------|
| Bank loans and other borrowings (Note 20)                              | 36,745               | 42,174               |
| Less: Bank deposits and cash (Note 17)                                 | (23,559)             | (16,668)             |
| Net debt   | 13,186               | 25,506               |
| Shareholders' equity   | 162,020              | 158,854              |
| Total equity   | 166,377              | 163,476              |
| Net debt-to-shareholders' equity ratio  Net debt-to-total equity ratio | 8.1%<br>7.9%         | 16.1%<br>15.6%       |

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

## NOTES TO THE FINANCIAL STATEMENTS

### 24. SHARE CAPITAL AND RESERVES

#### a. Share capital

|   | 2021<br>No. of shares<br>Million | 2020<br>No. of shares<br>Million | 2021<br>HK\$ Million | 2020<br>HK\$ Million |
|---|----------------------------------|----------------------------------|----------------------|----------------------|
| Issued and fully paid ordinary shares At 1 January Shares issued under the share option | 3,051                            | 3,049                            | 30,270               | 30,221               |
| scheme  | 5                                | 2                                | 111                  | 49                   |
| At 31 December  | 3,056                            | 3,051                            | 30,381               | 30,270               |

In accordance with section 135 of the Companies Ordinance, the ordinary shares of the Company do not have a par value.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

b. The Group's equity, apart from share capital and other statutory capital reserves, includes investments revaluation reserves for dealing with the movements on revaluation of equity investments designated at FVOCI, other capital reserves for dealing with the grant date fair value of the granted unexercised share options in accordance with accounting policy note (v)(i), property revaluation reserve for dealing with the revaluation of properties held for own use in accordance with the accounting policy note (d)(iii) and the exchange reserves mainly for dealing with the exchange differences arising from the translation of the financial statements of foreign operations in accordance with the accounting policy note (o).

The revenue reserves of the Group at 31 December 2021 included HK\$2,064 million (2020: HK\$3,569 million) in respect of statutory reserves of the subsidiaries in Mainland China.

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity.

The Company's equity and the details of the changes in the individual components between the beginning and the end of the year are set out below:

|   |              | Other        |              |              |
|---|--------------|--------------|--------------|--------------|
|   | Share        | capital      | Revenue      |              |
|   | capital      | reserves     | reserves     | Total        |
|   | HK\$ Million | HK\$ Million | HK\$ Million | HK\$ Million |
| The Company                                 |              |              |              |              |
| At 1 January 2020                           | 30,221       | 48           | 66,861       | 97,130       |
| Profit for the year                         | _            | _            | 5,085        | 5,085        |
| Shares issued under the share option scheme | 49           | (15)         | _            | 34           |
| Equity settled share-based payments         | _            | 3            | _            | 3            |
| 2019 second interim dividend paid           | _            | _            | (229)        | (229)        |
| 2020 first interim dividend paid            | _            | _            | (610)        | (610)        |
| At 31 December 2020 and 1 January 2021      | 30,270       | 36           | 71,107       | 101,413      |
| Profit for the year                         | _            | _            | 3,638        | 3,638        |
| Shares issued under the share option scheme | 111          | (36)         | _            | 75           |
| 2020 second interim dividend paid           | _            | _            | (611)        | (611)        |
| 2021 first interim dividend paid            | _            | -            | (611)        | (611)        |
| At 31 December 2021                         | 30,381       | _            | 73,523       | 103,904      |

- Reserves of the Company available for distribution to equity shareholders of the Company as at 31 December 2021 amounted to HK\$73,523 million (2020: HK\$71,107 million).
- **d.** After the end of the reporting period, the Directors declared a second interim cash dividend of HK\$0.20 (2020: HK\$0.20) per share amounting to HK\$611 million based on 3,056 million issued shares (2020: HK\$611 million based on 3,053 million issued shares). This dividend has not been recognised as a liability at the end of the reporting period.

## NOTES TO THE FINANCIAL STATEMENTS

## 25. COMPANY LEVEL - STATEMENT OF FINANCIAL POSITION

|                              | 2021         | 2020         |
|------------------------------|--------------|--------------|
| Note                         | HK\$ Million | HK\$ Million |
| Non-current assets           |              |              |
| Interest in subsidiaries     | 114,079      | 122,347      |
| Amount due from an associate | 371          | 371          |
|                              | 114,450      | 122,718      |
| Current assets               |              |              |
| Receivables                  | 2            | 2            |
| Bank deposits and cash       | 5            | 5            |
|                              | 7            | 7            |
| Total assets                 | 114,457      | 122,725      |
| Current liabilities          |              |              |
| Payables                     | (56)         | (56)         |
| Amounts due to subsidiaries  | (9,964)      | (20,723)     |
| Amount due to an associate   | (533)        | (533)        |
| Total current liabilities    | (10,553)     | (21,312)     |
| NET ASSETS                   | 103,904      | 101,413      |
| Capital and reserves         |              |              |
| Share capital 24             | 30,381       | 30,270       |
| Reserves                     | 73,523       | 71,143       |
| TOTAL EQUITY                 | 103,904      | 101,413      |

Stephen T H Ng

Chairman and Managing Director

Paul Y C Tsui

Vice Chairman, Executive Director and Group Chief Financial Officer

#### 26. MATERIAL RELATED PARTY TRANSACTIONS

Material transactions between the Group and related parties during the year ended 31 December 2021 are as follows:

- a. In respect of the year ended 31 December 2021, the Group earned rental income totalling HK\$134 million (2020: HK\$113 million) received from various tenants which are wholly or partly owned by companies which in turn are wholly-owned by the family interests of close family members of, or by a trust the settlor of which is a close family member of the chairman of Wheelock and Company Limited ("Wheelock").
- b. There were in existence agreements with subsidiaries of Wharf REIC for the management, marketing, project management and technical services on Wharf REIC's hotel operations. Total fees receivable under this arrangement during the current period amounted to HK\$18 million (2020: HK\$11 million). Such transaction also constitutes a connected transaction as defined under Listing Rules.
- C. The Group paid property services fees in respect of the Group's property projects totalling HK\$215 million (2020: HK\$139 million). Of which, HK\$153 million (2020: HK\$93 million) was paid to subsidiaries of Wheelock and Wharf REIC and constitutes a connected transaction as defined under the Listing Rules.
- d. The Group recognised capitalised rent totalling HK\$111 million (2020: HK\$111 million) for the provision of rental services provided by Wharf REIC to the Group. Such transaction also constitutes a connected transaction as defined under the Listing Rules.
- e. There were in existence agreements with subsidiaries of Wharf REIC for the provision of property services on Wharf REIC's properties projects. Total fee receivable under this agreement during the current period amount to HK\$9 million (2020: HK\$61 million). Such transaction also constitutes a connected transaction as defined under the Listing Rules.
- f. Remuneration for key management personnel of the Group, including amounts paid to the Directors of the Company and the five highest paid employees are disclosed in Notes 2(b) and 2(c).

In addition to the above transactions, details of the Group's amounts due from and to related parties are disclosed in Notes 10 and 11.

#### 27. CONTINGENT LIABILITIES

As at 31 December 2021, there were contingent liabilities in respect of guarantees given by the Company on behalf of subsidiaries relating to overdrafts, short term loans and credit facilities, bonds and notes of up to HK\$59,522 million (2020: HK\$62,039 million). There were also contingent liabilities in respect of guarantees given by the Company on behalf of joint ventures and associates of HK\$3,690 million (2020: HK\$6,897 million) of which HK\$3,690 million (2020: HK\$3,683 million) had been drawn.

As at 31 December 2021, there were guarantees of HK\$1,539 million (2020: HK\$3,020 million) provided by the Group to the financial institutions in favour of their customers in respect of the mortgage loans provided by the financial institutions to those customers for the purchase of the Group's development properties. There were also mortgage loan guarantees of HK\$4,625 million (2020: HK\$4,985 million) provided by joint ventures and associates of the Group to the financial institutions in favour of their customers.

The Group and the Company have not recognised any deferred income of the above guarantees for subsidiaries, joint ventures and associates as their fair value cannot be reliably measured and their transaction price was HK\$ Nil.

As at the end of the reporting period, the Directors do not consider it is probable that a claim will be made against the Group and the Company under any of the guarantees.

## NOTES TO THE FINANCIAL STATEMENTS

## 28. COMMITMENTS

The Group's outstanding commitments as at 31 December 2021 are detailed as below:

|                      | 2021                   |                          | 2020                  |                        |                          |                       |
|----------------------|------------------------|--------------------------|-----------------------|------------------------|--------------------------|-----------------------|
|                      | Committed HK\$ Million | Uncommitted HK\$ Million | Total<br>HK\$ Million | Committed HK\$ Million | Uncommitted HK\$ Million | Total<br>HK\$ Million |
| Properties           |                        |                          |                       |                        |                          |                       |
| Investment property  |                        |                          |                       |                        |                          |                       |
| Hong Kong            | 565                    | 5,962                    | 6,527                 | 812                    | _                        | 812                   |
| Mainland China       | 146                    | 222                      | 368                   | 235                    | 177                      | 412                   |
|                      | 711                    | 6,184                    | 6,895                 | 1,047                  | 177                      | 1,224                 |
| Development property |                        |                          |                       |                        |                          |                       |
| Hong Kong            | 1,517                  | 5,390                    | 6,907                 | 12,311                 | _                        | 12,311                |
| Mainland China       | 4,842                  | 3,348                    | 8,190                 | 6,509                  | 6,211                    | 12,720                |
|                      | 6,359                  | 8,738                    | 15,097                | 18,820                 | 6,211                    | 25,031                |
| Properties total     |                        |                          |                       |                        |                          |                       |
| Hong Kong            | 2,082                  | 11,352                   | 13,434                | 13,123                 | _                        | 13,123                |
| Mainland China       | 4,988                  | 3,570                    | 8,558                 | 6,744                  | 6,388                    | 13,132                |
|                      | 7,070                  | 14,922                   | 21,992                | 19,867                 | 6,388                    | 26,255                |
| Others               | 2,118                  | 25                       | 2,143                 | 1,584                  | 42                       | 1,626                 |
|                      | 2,118                  | 25                       | 2,143                 | 1,584                  | 42                       | 1,626                 |
| Total                | 9,188                  | 14,947                   | 24,135                | 21,451                 | 6,430                    | 27,881                |

The expenditure for development property included attributable amounts for developments undertaken by joint ventures and associates of HK\$4,416 million (2020: HK\$4,248 million).

#### 29. CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued a number of amendments to HKFRSs that are first effective for the current accounting period of the Group. Of these, the following developments are relevant to the Group's consolidated financial statements:

Amendments to HKFRS 9, HKAS 39, HKFRS 7, Interest Rate Benchmark Reform – Phase 2 HKFRS 4 and HKFRS 16

The amendments provide targeted reliefs from (i) accounting for changes in the basis for determining contractual cash flows of financial assets, financial liabilities and lease liabilities as modifications, and (ii) discontinuing hedge accounting when an interest rate benchmark is replaced by an alternative benchmark rate as a result of the reform of interbank offered rates ("IBOR reform").

At 31 December 2021, the Group had swap contracts whose notional amount totalled HK\$6,767 million that are indexed to benchmark interest rates which are subject to the IBOR reform. The Group is in the progress of liaising with the relevant banks and financial institutions on the transition to alternative benchmark and considered that the mismatch risk is minimal. The Group has assessed the impact of the adoption of the above amendments and considered that there was no significant impact on the Group's results and financial position or any substantial changes in the Group's accounting policies.

The Group has not adopted any new standard or interpretation that is not yet effective for the current accounting period.

The "principal accounting policies" set out on pages 155 to 176 summaries the accounting policies of the Group after the adoption of these policies to the extent that they are relevant to the Group.

### 30. FUTURE CHANGES IN ACCOUNTING POLICIES

Up to the date of issue of this consolidated financial statements, the HKICPA has issued a number of amendments which are not yet effective for the year ended 31 December 2021 and which have not been adopted in these consolidated financial statements. These include the following which may be relevant to the Group.

|   | Effective for accounting periods beginning on or after |
|---|--|
| Amendments to HKFRS 3, Reference to the conceptual framework                  | 1 January 2022   |
| Amendments to HKAS 16, Property, Plant and Equipment:                         |  |
| Proceeds before intended use  | 1 January 2022   |
| Amendments to HKAS 37, Onerous Contracts — Cost of Fulfilling a Contract      | 1 January 2022   |
| Annual Improvements to HKFRSs 2018–2020 Cycle                                 | 1 January 2022   |
| Amendments to HKAS 1, Classification of Liabilities as Current or Non-current | 1 January 2023   |
| Amendments to HKAS 1 and HKFRS Practice Statement 2,                          |  |
| Disclosure of accounting policies   | 1 January 2023   |
| Amendments to HKAS 8, Definition of accounting estimates                      | 1 January 2023   |
| Amendments to HKAS 12, Deferred tax related to assets and liabilities         |  |
| arising from a single transaction   | 1 January 2023   |

The Group is in the process of making an assessment of what the impact of these amendments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

## NOTES TO THE FINANCIAL STATEMENTS

### 31. EVENTS AFTER THE REPORTING PERIOD

After the end of the reporting period the Directors declared a second interim dividend. Further details are disclosed in Note 6.

### 32. PARENT AND ULTIMATE HOLDING COMPANY

The Directors consider the parent and ultimate holding company at 31 December 2021 to be Wheelock and Company Limited, which is incorporated in Hong Kong. Wheelock and Company Limited does not produce financial statements available for public use.

### 33. APPROVAL OF THE FINANCIAL STATEMENTS

The consolidated financial statements were approved and authorised for issue by the Directors on 9 March 2022.

### a. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual HKFRSs, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the requirements of the Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. Significant accounting policies adopted by the Group are detailed below.

The HKICPA has issued certain revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 29 to the financial statements provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

### b. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The consolidated financial statements for the year ended 31 December 2021 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and joint ventures.

The measurement basis used in the preparation of the financial statements is the historical cost basis except where stated otherwise in the accounting policies set out below.

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note (w).

#### c. BASIS OF CONSOLIDATION

#### i. Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances and transactions and cash flows, and any unrealised profits arising from intra-group transactions, are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at the non-controlling interest's proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statement and the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company. Loans from holders of non-controlling interests and other contractual obligations towards these holders are presented as financial liabilities in the consolidated statement of financial position in accordance with note (f) depending on the nature of the liability.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note (f)) or, when appropriate, the cost on initial recognition of an investment in an associate or joint venture (see note (c)(ii)).

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note (k)(ii)).

#### ii. Associates and joint ventures

An associate is an entity in which the Group or Company has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

A joint venture is an arrangement whereby the Group or Company and other parties contractually agree to share control of the arrangement and have rights to the net assets of the arrangement.

An investment in an associate or a joint venture is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any) (see note (c)(iii)). Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see note (k)(ii)). Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated income statement, whereas the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of comprehensive income. Adjustments are made on consolidation to the financial information of associates and joint ventures where necessary to ensure consistency with the accounting policies adopted by the Group.

When the Group's share of losses exceeds its interest in an associate or a joint venture, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest in the associate or joint venture is the carrying amount of the investment under the equity method together with the Group's long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture.

Unrealised profits and losses resulting from transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in the consolidated income statement.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method.

In all other cases, when the Group ceases to have significant influence over an associate or joint control over a joint venture, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence or joint control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note (f)).

In the individual Company's statement of financial position, investments in associates and joint ventures are stated at cost less impairment losses (see note (k)(ii)).

#### iii. Goodwill

Goodwill represents the excess of

- (a) the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the Group's previously held equity interest in the acquiree; over
- (b) the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

When (b) is greater than (a), then this excess is recognised immediately in profit or loss as a gain on a bargain purchase.

Goodwill is stated at cost less accumulated impairment losses. Goodwill arising on a business combination is allocated to each cash-generating unit, or groups of cash generating units, that is expected to benefit from the synergies of the combination and is tested annually for impairment (see note (k)(ii)).

On disposal of a cash generating unit during the year, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.

### d. INVESTMENT PROPERTIES AND PROPERTY, PLANT AND EQUIPMENT

#### Investment properties

Investment properties are land and/or buildings which are owned or held under a leasehold interest (see note (i)(ii)) to earn rental income and/or for capital appreciation. These include land held for a currently undetermined future use and property that is being constructed or developed for future use as investment properties.

Investment properties are stated in the consolidated statement of financial position at fair value, unless they are still in the course of construction or development at the end of the reporting period and their fair value cannot be reliably measured at that time. Investment properties under development are stated at cost less impairment losses (see note (k)(ii)) if the fair value cannot be measured reliably. Any gain or loss arising from a change in fair value or from the retirement or disposal of an investment property is recognised in the consolidated income statement. Rental income from investment properties is accounted for as described in note (p)(i).

If the property was previously held for own use, then it is accounted for as property, plant and equipment up to the date of the change in use. Any difference at the date of the change in use between the carrying amount of the property and its fair value is recognised as a revaluation of property, plant and equipment in accordance with note (d) (iii) below, even if the property was previously measured at cost. Any existing or arising revaluation surplus previously recognised in other comprehensive income is not transferred to consolidated income statement at the date of transfer or on subsequent disposal of the investment property. However, on subsequent disposal, any existing revaluation surplus that was recognised when revaluation model was applied to the property may be transferred to revenue reserves.

#### ii. Hotel properties

Hotel properties are stated at cost less accumulated depreciation and impairment losses (see note (k)(ii)).

#### iii. Other property, plant and equipment held for own use

Other property, plant and equipment held for own use is stated at cost less accumulated depreciation and impairment losses (see note (k)(ii)) or fair value.

Changes arising on the revaluation of properties held for own use under fair value model are generally dealt with in consolidated statement of other comprehensive income and are accumulated separately in equity in the property revaluation reserve. The only exceptions are as follows:

- when a deficit arises on revaluation, it will be charged to consolidated income statement to the extent that it exceeds the amount held in the reserve in respect of that same asset immediately prior to the revaluation; and
- when a surplus arises on revaluation, it will be credited to consolidated income statement to the extent that a deficit on revaluation in respect of that same asset had previously been charged to consolidated income statement.
- iv. Gains or losses arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the consolidated income statement on the date of retirement or disposal. Any related revaluation surplus is transferred from the revaluation reserve to retained profits and is not reclassified to profit or loss.

### e. DEPRECIATION OF PROPERTY, PLANT AND EQUIPMENT

Depreciation is calculated to write-off the cost of items of property, plant and equipment, less their estimated residual value, if any, using a straight line method over their estimated useful lives as follows:

#### i. Investment properties

No depreciation is provided on investment properties.

#### Hotel properties

Depreciation is provided on the cost of the leasehold land of hotel properties over the unexpired period of the lease. Costs of buildings thereon are depreciated on a straight line basis over their estimated useful lives of not more than 40 years.

#### iii. Other property, plant and equipment held for own use

Depreciation is provided on the cost of the leasehold land of all other properties held for own use over the unexpired period of the lease. Costs of the buildings thereon are depreciated on a straight line basis over their unexpired period of leases or estimated useful live whichever is shorter.

Depreciation is provided on a straight line basis over their estimated useful lives of these assets of 3 to 25 years.

Where parts of an item of property, plant and equipment have different useful lives, the cost or valuation of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

#### f. FINANCIAL INSTRUMENTS

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are recognised in the consolidated statement of financial position when a Group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### i. Classification and measurement of financial assets

On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income (FVOCI) – debt investment; FVOCI – equity investment; or fair value through profit or loss (FVTPL).

Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Group changes its business model for managing financial assets.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows;
   and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments
  of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income ("OCI"). This election is made on an investment-by-investment basis.

All financial assets not classified and measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Investments in debt and equity securities

The Group's and the Company's policies for investments in debt and equity securities, other than investments in subsidiaries, associates and joint ventures, are as follows:

The 'other long term investments' caption in the consolidated statement of financial position includes:

- equity investment securities mandatorily measured at FVTPL or designated as at FVTPL; these are at fair value with changes recognised immediately in profit or loss; and
- equity investment securities designated as at FVOCI.

The Group elects to present in OCI changes in the fair value of investments in equity instruments that are not held for trading. The election is made on an instrument-by-instrument basis on initial recognition and is irrevocable.

Gains and losses on such equity instruments are never reclassified to profit or loss and no impairment is recognised in profit or loss. Dividends are recognised in profit or loss unless they clearly represent a recovery of part of the cost of the investment, in which case they are recognised in OCI. Cumulative gains and losses recognised in OCI are transferred to retained earnings on disposal of an investment.

Investments in equity securities (other than investments in subsidiaries, associates and joint ventures) are initially stated at fair value, which is their transaction price unless it is determined that the fair value at initial recognition differs from the transaction price and that fair value is evidenced by a quoted price in an active market for an identical asset or liability or based on a valuation technique that uses only data from observable markets.

#### Financial assets: Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

#### Financial assets: Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

#### Financial assets: Subsequent measurement and gains and losses

| Financial assets at FVTPL          | These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.   |
|------------------------------------|--|
| Financial assets at amortised cost | These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss. |
| Equity investments at FVOCI        | These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses   |

are recognised in OCI and are never reclassified to profit or loss.

#### ii. Derecognition of financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In such cases, the transferred assets are not derecognised.

In the case of equity investment, cumulative gains and losses recognised in OCI are never reclassified to the consolidated income statement but transferred to retained earnings on disposal of an investment.

#### iii. Classification and measurement of financial liabilities

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

#### iv. Derecognition of financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) with modified terms is recognised in profit or loss.

#### v. Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under HKFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading.

### g. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments are recognised initially at fair value. At the end of each reporting period, the fair value is remeasured. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss, except where the derivatives qualify for cash flow hedge accounting or hedge the net investment in a foreign operation, in which case recognition of any resultant gain or loss depends on the nature of the item being hedged (note (h)).

At inception of designated hedging relationships, the Group documents the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedged item and hedging instrument are expected to offset each other.

#### h. HEDGING

#### i. Fair value hedge

A fair value hedge is a hedge of the exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect the consolidated income statement. The gain or loss from remeasuring the hedging instrument at fair value together with the gain or loss on the hedged item attributable to the hedged risk are recorded in the consolidated income statement.

#### ii. Cash flow hedge

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk of a committed future transaction, the effective portion of any gain or loss on remeasurement of the derivative financial instrument to fair value is recognised directly in other comprehensive income and accumulated separately in equity. The ineffective portion of any gain or loss is recognised immediately in the profit or loss.

If a hedge of a forecast transaction subsequently results in the recognition of a non-financial asset or non-financial liability, the associated gain or loss is reclassified from equity to be included in the initial cost or other carrying amount of the non-financial asset or liability.

If a hedge of a forecast transaction subsequently results in the recognition of a financial asset or a financial liability, the associated gain or loss is reclassified from equity to the consolidated income statement in the same period or periods during which the asset acquired or liability assumed affects the consolidated income statement (such as when interest income or expense is recognised).

For cash flow hedges, other than those covered by the preceding two policy statements, the associated gain or loss is reclassified from equity to the consolidated income statement in the same period or periods during which the hedged forecast transaction affects profit or loss.

When a hedging instrument expires or is sold, terminated or exercised, or the Group revokes designation of the hedge relationship but the hedged forecast transaction is still expected to occur, the cumulative gain or loss at that point remains in equity until the transaction occurs and it is recognised in accordance with the above policy. If the hedged transaction is no longer expected to take place, the cumulative unrealised gain or loss is reclassified from equity to the consolidated income statement immediately.

#### iii. Hedge of net investment in a foreign operation

The portion of the gain or loss on remeasurement to fair value of an instrument used to hedge a net investment in a foreign operation that is determined to be an effective hedge is recognised directly in other comprehensive income and accumulated separately in equity in the exchange reserve until the disposal of the foreign operation, at which time the cumulative gain or loss is reclassified from equity to the consolidated income statement. The ineffective portion is recognised immediately in profit or loss. The amount recognised in other comprehensive income is reclassified to profit or loss as a reclassification adjustment on disposal of the foreign operation.

#### i. LEASED ASSETS

At inception of a contract, the Group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.

#### i. As a lessee

Where the contract contains lease component(s) and non-lease component(s), the Group has elected not to separate non-lease components and accounts for each lease component and any associated non-lease components as a single lease component for all leases.

At the lease commencement date, the Group recognises a right of use asset and a lease liability, except for short-term leases that have a lease term of 12 months or less and leases of low-value assets. When the Group enters into a lease in respect of a low-value asset, the Group decides whether to capitalise the lease on a lease-by-lease basis. The lease payments associated with those leases which are not capitalised are recognised as an expense on a systematic basis over the lease term.

Where the lease is capitalised, the lease liability is initially recognised at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortised cost and interest expense is calculated using the effective interest method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.

The right of use asset recognised when a lease is capitalised is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right of use assets also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, discounted to their present value, less any lease incentives received. The right of use asset is subsequently stated at cost less accumulated depreciation (see note (e) for each type of underlying asset) and impairment losses (see note (k)(ii)), except for the following types of right of use asset:

- right of use assets that meet the definition of investment properties are carried at fair value in accordance with note (d)(i); and
- right of use assets related to interests in leasehold land where the interest in the land is held as inventory are carried at the lower of cost and net realisable value in accordance with note (I).

The initial fair value of refundable rental deposits is accounted for separately from the right-of-use assets in accordance with the accounting policy applicable to investments in debt securities carried at amortised cost (see notes 1(f)(i), 1(k)(i) and 1(p)(iv)). Any difference between the initial fair value and the nominal value of the deposits is accounted for as additional lease payments made and is included in the cost of right-of-use assets.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or there is a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right of use asset, or is recorded in profit or loss if the carrying amount of the right of use asset has been reduced to zero.

The lease liability is also remeasured when there is a change in the scope of a lease or the consideration for a lease that is not originally provided for in the lease contract ("lease modification") that is not accounted for as a separate lease. In this case the lease liability is remeasured based on the revised lease payments and lease term using a revised discount rate at the effective date of modification.

The Group includes right of use assets that do not meet the definition of investment properties and properties for sale in 'property, plant and equipment' in the consolidated statement of financial position.

#### ii. As a lessor

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to the ownership of an underlying assets to the lessee. If this is not the case, the lease is classified as an operating lease

When a contract contains lease and non-lease components, the Group allocates the consideration in the contract to each component on a relative stand-alone selling price basis. The rental income from operating leases is recognised in accordance with note (p)(i).

## j. CONTRACT ASSETS AND LIABILITIES

A contract asset is recognised when the Group recognises revenue (see note (p)) before being unconditionally entitled to the consideration under the payment terms set out in the contract. Contract assets are assessed for expected credit losses and are reclassified to receivables when the right to the consideration has become unconditional.

A contract liability is recognised when the customer pays consideration before the Group recognises the related revenue (see note (p)). A contract liability would also be recognised if the Group has an unconditional right to receive consideration before the Group recognises the related revenue. In such cases, a corresponding receivable would also be recognised.

For a single contract with the customer, either a net contract asset or a net contract liability is presented. For multiple contracts, contract assets and contract liabilities of unrelated contracts are not presented on a net basis.

When the contract includes a significant financing component, the contract balance includes interest accrued under the effective interest method.

#### k. IMPAIRMENT OF ASSETS

#### i. Impairment of financial assets

The Group recognises loss allowances for expected credit loss ("ECL") on financial assets measured at amortised cost.

The Group measures loss allowances at an amount equal to 12-month ECLs unless there has been a significant increase in credit risk of financial instruments since initial recognition, in which the ECLs are measured at an amount equal to lifetime ECLs. For trade receivables (including lease receivables), the Group applies the simplified approach to providing for expected credit losses prescribed by HKFRS 9 Financial Instrument, which requires the use of the lifetime expected loss provision for all trade receivables.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECL, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date or a shorter period if the expected life of the instrument is less than 12 months.

In all cases, the maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

#### Credit-impaired financial assets

At each reporting date, the Group assesses on a forward looking basis whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or the disappearance of an active market for a security because of financial difficulties.

#### Presentation of allowance for ECL in the consolidated statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

#### Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

#### ii. Impairment of non-financial assets (including right of use assets)

The carrying amounts of non-financial assets, other than properties carried at revalued amounts (including investments in subsidiaries in the Company's statement of financial position, investments in associates and joint ventures accounted for under the equity method (see note (c)(ii)) and deferred tax assets, are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount is estimated. In addition, for goodwill, intangible assets that are not yet available for use and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

#### Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit). A portion of the carrying amount of a corporate asset (for example, head office building) is allocated to an individual cash-generating unit if the allocation can be done on a reasonable and consistent basis, or to the smallest group of cash-generating units if otherwise.

#### Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds the recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable), or value in use (if determinable).

#### Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed (including those provided during the interim financial reporting).

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

#### Interim financial reporting and impairment

Under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, the Group is required to prepare an interim financial report in compliance with HKAS 34, Interim financial reporting, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year.

Impairment losses recognised in an interim period in respect of goodwill, are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates.

#### I. PROPERTIES FOR SALE

#### i. Completed properties for sale

Completed properties for sale are stated at the lower of cost and net realisable value. Cost is determined by apportionment of the total development costs, including borrowing costs capitalised (see note (q)), attributable to unsold units. Net realisable value is estimated by the management, based on prevailing market conditions which represents the estimated selling price less costs to be incurred in selling the property. Cost of completed properties for sale comprises all costs of purchase, costs of conversion and costs incurred in bringing the inventories to their present location and condition.

The amount of any write down of or provision for properties held for sale is recognised as an expense in the period the write down or loss occurs. The amount of any reversal of any write down or provision arising from an increase in net realisable value is recognised in the consolidated income statement in the period in which the reversal occurs.

#### ii. Properties under development for sale

Properties under development for sale are classified as current assets and stated at the lower of cost and net realisable value. Cost includes identified costs including the acquisition cost of land, aggregate cost of development, borrowing costs capitalised (see note (q)), material and supplies, wages, other direct expenses and an appropriate proportion of overheads. Net realisable value is estimated by management, taking into account the expected price that can ultimately be achieved, based on prevailing market conditions and the anticipated costs of completion and costs to be incurred in selling the property.

The amount of any write down of or provision for properties under development for sale is recognised as an expense in the period the write down or loss occurs. The amount of any reversal of any write down or provision arising from an increase in net realisable value is recognised in the consolidated income statement in the period in which the reversal occurs.

#### m. INVENTORIES

Inventories are stated at the lower of cost and net realisable value. Cost comprises all costs of purchase, cost of conversion and other costs incurred in bringing the inventories to their present location and condition. Net realisable value is estimated by the management, based on the expected selling price in the ordinary course of business less the anticipated costs of completion and the estimated costs necessary to make the sale.

#### n. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the consolidated statement of cash flows.

#### FOREIGN CURRENCIES

Foreign currency transactions during the year are translated into Hong Kong dollars at the exchange rates ruling at the transaction dates. Monetary foreign currency balances and the statements of financial position of foreign operations are translated into Hong Kong dollars at the exchange rates ruling at the end of the reporting period. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was measured. The transaction date is the date on which the Group initially recognises such non-monetary assets or liabilities

The results of foreign operations are translated into Hong Kong dollars at the monthly weighted average exchange rates for the year. Statement of financial position items, including goodwill arising on consolidation of foreign operations acquired on or after 1 January 2005, are translated into Hong Kong dollars at the closing foreign exchange rates at the end of the reporting period. Differences arising from the translation of the financial statements of foreign operations are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve and those arising from the financing of properties under development by foreign currency borrowings are capitalised as part of the development costs. All other exchange differences are dealt with in the consolidated income statement.

On disposal of a foreign operation, the cumulative amount of the exchange differences recognised in equity which relate to that foreign operation is reclassified from equity to the consolidated income statement and is included in the calculation of the profit or loss on disposal.

## p. RECOGNITION OF REVENUE

Income is classified by the Group as revenue when it arises from the sale of goods, the provision of services or the use by others of the Group's assets under leases in the ordinary course of the Group's business.

Revenue is recognised when control over a product or service is transferred to the customer, or the lessee has the right to use the asset, at the amount of promised consideration to which the Group is expected to be entitled, excluding those amounts collected on behalf of third parties. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

Where the contract contains a financing component which provides a significant financing benefit to the customer for more than 12 months, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction with the customer, and interest income is accrued separately under the effective interest method. Where the contract contains a financing component which provides a significant financing benefit to the Group, revenue recognised under that contract includes the interest expense accreted on the contract liability under the effective interest method. The Group takes advantage of the practical expedient in paragraph 63 of HKFRS 15 and does not adjust the consideration for any effects of a significant financing component if the period of financing is 12 months or less.

i. Rental income under operating leases is recognised in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised as an integral part of the aggregate net lease payments receivable. Variable lease payments that do not depend on an index or a rate are recognised in the accounting period in which they are earned.

ii. Revenue arising from the sale of properties developed for sale in the ordinary course of business is recognised when legal assignment is completed, or when the property is accepted by customer, which is the point in time when the customer has the ability to direct the use of the property and obtain substantially all of the remaining benefits of the property. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the statement of financial position under contract liabilities as "Deposits from sale of properties".

When residential properties are marketed by the Group while the property is still under construction, the Group may offer a discount compared to the listed sales price, provided the customer agrees to pay the balance of the consideration early. In such cases, if the advance payments are regarded as providing a significant financing benefit to the Group, interest expense arising from the adjustment of time value of money will be accrued by the Group during the period between the payment date and either the completion date of legal assignment or the date when the property is accepted by the customer. This accrual increases the balance of "Deposits from sale of properties" during the period of construction, and therefore increases the amount of revenue recognised when control of the completed property is transferred to the customer. The interest is expensed as accrued unless it is eligible to be capitalised under HKAS 23, Borrowing costs (see note (q)).

Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.

Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

- Interest income is recognised as it accrues using the effective interest method.
- Income received in advance attributable to long term service contracts is deferred and recognised over the contract period on a straight line basis.

#### **BORROWING COSTS**

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

#### **INCOME TAX** r.

- Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in the consolidated income statement except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.
- Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

iii. Deferred tax assets and liabilities arise from deductible and taxable temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the tax bases respectively. Deferred tax assets also arise from unused tax losses and unused tax credits

Apart from certain limited exceptions, all deferred tax liabilities and all deferred tax assets, to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may be capable to support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes and the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided that they are not part of a business combination).

Where investment properties are carried at their fair value in accordance with the accounting policy set out in note (d) (i), the amount of deferred tax recognised is measured using the tax rates that would apply on sale of those assets at their carrying value at the reporting period unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the property over time, rather than through sale. In all other cases, the amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at each of reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that will probably arise from the distribution of dividends are recognised when the related dividends are likely to be payable in the foreseeable future.

- iv. Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities and deferred tax assets against deferred tax liabilities if, and only if, the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:
  - in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
  - in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
    - the same taxable entity; or
    - different taxable entities, which, in each future period in which significant amounts of deferred tax
      liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and
      settle the current tax liabilities on a net basis or realise and settle simultaneously.

#### RELATED PARTIES S.

- A person, or a close member of that person's family, is related to the Group if that person:
  - has control or joint control over the Group; (a)
  - has significant influence over the Group; or (b)
  - is a member of the key management personnel of the Group or the Group's parent. (c)
- An entity is related to the Group if any of the following conditions applies:
  - The entity and the Group are members of the same group (which means that each parent, subsidiary and (a) fellow subsidiary is related to the others).
  - One entity is an associate or joint venture of the other entity (or an associate or a joint venture of a member of a group of which the other entity is a member).
  - Both entities are joint ventures of the same third party. (C)
  - (d) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity (e) related to the Group.
  - (f) The entity is controlled or jointly controlled by a person identified in (i).
  - A person identified in (i)(a) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

# t. FINANCIAL GUARANTEES ISSUED, PROVISIONS AND CONTINGENT LIABILITIES

#### Financial guarantees issued

Financial guarantees are contracts that require the issuer (i.e. the guarantor) to make specified payments to reimburse the beneficiary of the guarantee (the "holder") for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Group issues a financial guarantee, the fair value of the guarantee is initially recognised as deferred income. The fair value of financial guarantees issued at the time of issuance is determined by reference to fees charged in an arm's length transaction for similar services, when such information is obtainable, or is otherwise estimated by reference to interest rate differentials, by comparing the actual rates charged by lenders when the guarantee is made available with the estimated rates that lenders would have charged, had the guarantees not been available, where reliable estimates of such information can be made. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognised in accordance with the Group's policies applicable to that category of asset. Where no such consideration is received or receivable, an immediate expense is recognised in profit or loss on initial recognition of any deferred income.

The amount of the guarantee initially recognised as deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognised in accordance with note (t)(ii) if and when (i) it becomes probable that the holder of the guarantee will call upon the group under the guarantee, and (ii) the amount of that claim on the group is expected to exceed the carrying amount currently in respect of that guarantee, i.e. the amount initially recognised, less accumulated amortisation.

#### ii. Other provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, a separate asset is recognised for any expected reimbursement that would be virtually certain. The amount recognised for the reimbursement is limited to the carrying amount of the provision.

#### u. SEGMENT REPORTING

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the Group's top management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

#### v. EMPLOYEE BENEFITS

#### i. Share based payments

The fair value of share options granted to employees is recognised as an employee cost with a corresponding increase in a capital reserve within equity. The fair value is measured at grant date using Binomial Model, taking into account the terms and conditions upon which the options were granted. Where the employees have to meet vesting conditions before becoming unconditionally entitled to the options, the total estimated fair value of the share options is spread over the vesting period, taking into account the probability that the options will vest.

During the vesting period, the number of share options that is expected to vest is reviewed. Any resulting adjustment to the cumulative fair value recognised in prior years is charged/credited to the consolidated income statement for the year of the review, unless the original employee expenses qualify for recognition as an asset, with a corresponding adjustment to the capital reserve. On vesting date, the amount recognised as an expense is adjusted to reflect the actual number of options that vest (with a corresponding adjustment to the capital reserve) except where forfeiture is only due to not achieving vesting conditions that relate to the market price of the Company's shares. The equity amount is recognised in the capital reserve until either the option is exercised (when it is transferred to the other statutory capital reserves) or the option expires (when it is released directly to revenue reserves).

ii. Employee benefits and contributions to defined contribution retirement plans

Short-term employee benefits, including salaries, annual bonuses, paid annual leave, leave passage, contributions to
defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the
associated services are rendered by employees of the Group. Where payment or settlement is deferred and the
effect would be material, these amounts are stated at their present values.

#### w. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

Note 23 contain information about the assumptions and their risk relating to financial instruments. Other key sources of estimation uncertainty are as follows:

#### Valuation of investment properties

Investment properties are included in the consolidated statement of financial position at their market value, unless they are still in the course of construction or development at the end of the reporting period and their fair value cannot be reliably determined at that time. The market value of investment properties is assessed annually by independent qualified valuers, after taking into consideration the net income allowing for reversionary potential and redevelopment potential of the properties.

The assumptions adopted in the property valuations are based on the market conditions existing at the end of the reporting period, with reference to current market sales prices and the appropriate capitalisation rate.

#### Assessment of impairment of non-current assets

Management assesses the recoverable amount of each asset based on its value in use (using relevant rates) or on its net selling price (by reference to market prices), depending upon the anticipated future plans for the asset. Estimating the value in use of an asset involves estimating the future cash inflows and outflows to be derived from continuing use of the asset and from its ultimate disposal and applying the appropriate discount rate to these future cash flows. Cash flow projections for the remaining useful life of the asset and the most recent financial budgets/ forecasts are approved by management.

#### Assessment of provision for properties for sale

Management determines the net realisable value of properties for sale by using (i) prevailing market data such as most recent sale transactions and market survey reports available from independent property valuers; and (ii) internal estimates of costs based on quotes by suppliers.

Management's assessment of the net realisable value of properties under development for sale requires the application of a risk-adjusted discount rate to estimate future discounted cash flows to be derived from the properties under development for sale. These estimates require judgement as to the anticipated sale prices by reference to recent sale transactions in nearby locations, rate of new property sales, marketing costs (including price discounts required to stimulate sales) and the expected costs to completion of properties, the legal and regulatory framework and general market conditions. The Group's estimates may be inaccurate and estimates may need to be adjusted in later periods.

# PRINCIPAL SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

At 31 December 2021

|   | Subsidiaries                        | Place of incorporation/ operation | Issued ordinary<br>share capital/registered<br>and paid up capital | Percentage<br>of equity<br>attributable to<br>shareholders | Principal activities     |
|---|-------------------------------------|-----------------------------------|--|--|--------------------------|
|   | Properties                          |                                   |  |  |                          |
| # | Wharf Development Limited           | Hong Kong                         | HK\$7,000,000,000 divided into 7,000,000,000 shares                | 100  | Holding company          |
|   | Wharf Peak Properties Limited       | Hong Kong                         | HK\$30,000,000 divided into 3,000,000 shares                       | 100  | Property                 |
|   | Affluent Peak Limited               | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Divine Value Limited                | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Elite Journey Limited               | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Eminent Triumph Limited             | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Fresh Treasure Limited              | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Joyful Connection Limited           | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Lucky Element Limited               | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Perfect Blossom Limited             | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Prosperous Honour Limited           | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Horizon Moon Limited                | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Vision Charm Limited                | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Wealthy Bay Limited                 | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Alpha Pioneer Limited               | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
|   | Novel Bliss Limited                 | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Property                 |
| # | Wharf China Holdings (0004) Limited | British Virgin Islands/Hong Kong  | 5,129,000,000 US\$1 shares   | 100  | Holding company          |
|   | Wharf China Estates (0004) Limited  | British Virgin Islands/Hong Kong  | 1,000,000 US\$1 shares   | 100  | Holding company          |
|   | Broader Link Investments Limited    | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company          |
|   | Bucksfull Company Limited           | Hong Kong                         | HK\$158 divided into 158 shares                                    | 100  | Holding company          |
|   | Cardell Company Limited             | Hong Kong                         | HK\$2 divided into 2 shares  | 100  | Holding company          |
|   | Cheerwill Properties Limited        | British Virgin Islands/Hong Kong  | 500 US\$1 shares   | 100  | Holding company          |
|   | Chengdu IFC Development Limited     | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company          |
|   | Genius View International Limited   | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company          |
|   | Harriman China Limited              | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company          |
|   | Harvest Moment Company Limited      | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company          |
|   | Holmwood Limited                    | Hong Kong                         | HK\$2 divided into 2 shares  | 100  | Ownership of trade marks |
|   | Merry Bond (0004) Limited           | British Virgin Islands/Hong Kong  | 500 US\$1 shares   | 100  | Holding company          |
|   | Radiant Lead Global Limited         | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company          |
|   | Rising Chain International Limited  | British Virgin Islands/Hong Kong  | 500 US\$1 shares   | 100  | Holding company          |
|   | Sharp Hero Holdings Limited         | British Virgin Islands/Hong Kong  | 1 US\$1 share  | 100  | Holding company          |
|   | Singford International Limited      | British Virgin Islands/Hong Kong  | 500 US\$1 shares   | 100  | Holding company          |
|   | Strong Field International Limited  | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Ownership of             |
|   |                                     |                                   |  |  | trade marks              |

# PRINCIPAL SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

At 31 December 2021

| _   | Subsidiaries   | Place of incorporation/ operation | Issued ordinary<br>share capital/registered<br>and paid up capital | Percentage<br>of equity<br>attributable to<br>shareholders | Principal activities |
|-----|--|-----------------------------------|--|--|----------------------|
|     | Topusko Limited  | Hong Kong                         | HK\$20 divided into 2 shares                                       | 100  | Holding company      |
|     | Treasure Board (0004) Limited                                    | British Virgin Islands/Hong Kong  | 1 US\$1 share  | 100  | Holding company      |
|     | Wharf Beijing Limited  | Hong Kong                         | HK\$2 divided into 2 shares  | 100  | Holding company      |
|     | Wharf China Estates Limited                                      | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Management services  |
|     | Wharf Chongqing Limited  | Hong Kong                         | HK\$2 divided into 2 shares  | 100  | Holding company      |
|     | Wharf Dalian Limited   | Hong Kong                         | HK\$2 divided into 2 shares  | 100  | Holding company      |
|     | Wharf Estates China Limited                                      | Hong Kong                         | HK\$2 divided into 2 shares  | 100  | Holding company      |
|     | Wharf IFS Limited (Formerly Merit Perfection Investment Limited) | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Management services  |
|     | Wharf Shanghai Estates Limited                                   | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company      |
|     | Wise Noble Investments Limited                                   | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company      |
| ii  | Shanghai Long Xing Property Development Company Limited          | The People's Republic of China    | US\$45,000,000   | 100  | Property             |
| ii  | 上海夏利文物業管理有限公司  | The People's Republic of China    | US\$500,000  | 100  | Property management  |
| ii  | Dalian Times Square Development<br>Company Limited               | The People's Republic of China    | RMB272,000,000   | 100  | Property             |
| ii  | 大連時代豪庭物業管理有限公司   | The People's Republic of China    | HK\$1,040,000  | 100  | Property management  |
| ii  | Long Qing Property Development (Chongqing) Company Limited       | The People's Republic of China    | RMB223,533,440   | 100  | Property             |
| ii  | 重慶時代廣場物業管理有限公司   | The People's Republic of China    | US\$70,000   | 100  | Property management  |
| i   | Shanghai Wheelock Square Development Limited                     | The People's Republic of China    | US\$144,000,000  | 98   | Property             |
| ii  | 龍昌綜合開發(成都)有限公司   | The People's Republic of China    | HK\$221,000,000  | 100  | Property             |
| ii  | 龍錦綜合開發(成都)有限公司   | The People's Republic of China    | US\$1,830,400,000  | 100  | Property             |
| ii  | 九龍倉國金(成都)物業管理有限公司  | The People's Republic of China    | Registered capital<br>RMB5,000,000<br>(paid up nil)                | 100  | Property management  |
| ii  | 長沙國金物業管理有限公司   | The People's Republic of China    | Registered capital<br>RMB3,000,000<br>(paid up nil)                | 100  | Property management  |
| ii  | 成都時代奧特萊斯商業有限公司   | The People's Republic of China    | HK\$70,000,000   | 100  | Property             |
| ii  | 長沙時代奧特萊斯商業有限公司   | The People's Republic of China    | US\$40,000,000   | 100  | Property             |
| ii  | 九龍倉(長沙)置業有限公司  | The People's Republic of China    | US\$2,449,261,739  | 100  | Property             |
| iii | 龍潤房地產開發(成都)有限公司  | The People's Republic of China    | RMB20,000,000  | 100  | Property             |
| ii  | 九龍倉(北京)企業管理有限公司  | The People's Republic of China    | US\$2,000,000  | 100  | Holding company      |
| iii | 致昌(北京)企業管理有限公司   | The People's Republic of China    | RMB10,000,000  | 100  | Holding company      |
| iii | 大連德高企業管理有限公司   | The People's Republic of China    | RMB5,000,000   | 100  | Holding company      |
| iii | 大連盈致企業管理有限公司   | The People's Republic of China    | RMB10,000,000  | 100  | Holding company      |
|     | Wharf China Development (0004)<br>Limited                        | British Virgin Islands/Hong Kong  | 1,000,000 US\$1 shares   | 100  | Holding company      |
|     | Advance Trend Holdings Limited                                   | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company      |
|     | All Delight Investments Limited                                  | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company      |
|     | All Genius Limited   | Hong Kong                         | HK\$1 divided into 1 share   | 100  | Holding company      |

| Subsidiaries                        | Place of incorporation/ operation     | Issued ordinary<br>share capital/registered<br>and paid up capital | Percentage<br>of equity<br>attributable to<br>shareholders | Principal activities |
|-------------------------------------|---------------------------------------|--|--|----------------------|
| Amicable Creation Company Limited   | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Apex Mind Holdings Limited          | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Bright Wave Group Limited           | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Booming Era Company Limited         | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Concept Plus Holdings Limited       | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Corning Holdings Limited            | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Creative City Investments Limited   | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Dragon Legacy Holdings Limited      | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Eventful Decade Company Limited     | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Fantastic Gain Company Limited      | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Fame Treasure International (0004)  | British Virgin Islands/Hong Kong      | 500 US\$1 shares   | 100  | Holding company      |
| Limited                             | Dittor virgin lolarido/ florig florig | OOO OOΦ1 Shares  | 100  | riolaing company     |
| Famous Master International Limited | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Favour Year Holdings Limited        | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Fine Noble Limited                  | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Fine Super Holdings Limited         | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Gold Unicorn Holdings Limited       | Hong Kong                             | HK\$1,459,380,000 divided into 1,459,380,000 shares                | 100  | Holding company      |
| Greatworth Investments Limited      | Hong Kong                             | HK\$2 divided into 2 shares  | 100  | Holding company      |
| Global Bloom Investments Limited    | Hong Kong                             | HK\$100,000,000 divided into                                       | 100  | Holding company      |
|                                     |                                       | 100,000,000 shares   |  |                      |
| Go Triumph Company Limited          | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Great Venturer Company Limited      | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Idea Treasure Limited               | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Joyful Honour Limited               | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Key Advance Limited                 | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Lion Voice Limited                  | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Main Light Holdings Limited         | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Master Joy Investments Limited      | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Max Speed International Limited     | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Mega Full Holdings Limited          | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Merit Joy Investments Limited       | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Noble Key Limited                   | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| One Victory Company Limited         | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Onyee Properties Limited            | British Virgin Islands/Hong Kong      | 500 US\$1 shares   | 100  | Holding company      |
| Perfect Joy Holdings Limited        | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |
| Pilot Focus International Limited   | British Virgin Islands/Hong Kong      | 500 US\$1 shares   | 100  | Holding company      |
| Power Shine Investments Limited     | Hong Kong                             | HK\$1 divided into 1 share   | 100  | Holding company      |

## PRINCIPAL SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

At 31 December 2021

|                                       |                                  |   | Percentage      |                      |
|---------------------------------------|----------------------------------|---|-----------------|----------------------|
|                                       | Place of                         | Issued ordinary                               | of equity       |                      |
|                                       | incorporation/                   | share capital/registered                      | attributable to |                      |
| Subsidiaries                          | operation                        | and paid up capital                           | shareholders    | Principal activities |
| Promise Well Investments Limited      | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Power Unicorn Holdings Limited        | British Virgin Islands/Hong Kong | 1 US\$1 share                                 | 100             | Holding company      |
| Radiant South (0004) Limited          | British Virgin Islands/Hong Kong | 500 US\$1 shares                              | 100             | Holding company      |
| Real Sky Investments Limited          | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Rumba Company Limited                 | Hong Kong                        | HK\$10,000 divided into 10,000 shares         | 82              | Holding company      |
| Show All Limited                      | Hong Kong                        | HK\$2 divided into 2 shares                   | 100             | Holding company      |
| Silver Zone International Limited     | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Simply Thrive Holdings Limited        | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Sino Season Limited                   | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Sky Join Investments Limited          | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Sky Step (0004) Limited               | British Virgin Islands/Hong Kong | 1 US\$1 shares                                | 100             | Holding company      |
| Smart Bloom Limited                   | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Smartworth Limited                    | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Smooth Flow Investments Limited       | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| South Honest (0004) Limited           | British Virgin Islands/Hong Kong | 500 US\$1 shares                              | 100             | Holding company      |
| Star Apex International Limited       | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Star Colour (0004) Limited            | British Virgin Islands/Hong Kong | 500 US\$1 shares                              | 100             | Holding company      |
| Star Rank Investments Limited         | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Step Line Investments Limited         | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Sunny Point Holdings Limited          | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Total Up International Limited        | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Trade Right Investments Limited       | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Trendy Win Holdings Limited           | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Utmost Success Limited                | Hong Kong                        | HK\$2 divided into 2 shares                   | 100             | Holding company      |
| Walsham Holdings Limited              | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Wharf China Development Limited       | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Management services  |
| Wharf China Holdings Limited          | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Management services  |
| Wharf China Limited                   | British Virgin Islands/Hong Kong | 500 US\$1 shares                              | 100             | Holding company      |
| Wharf CIM Limited                     | Hong Kong                        | HK\$2 divided into 2 shares                   | 100             | Management services  |
| Wharf Chengdu Limited                 | Hong Kong                        | HK\$2 divided into 2 shares                   | 100             | Holding company      |
| Wharf (Jingan) Limited                | Hong Kong                        | HK\$2 divided into 2 shares                   | 100             | Holding company      |
| Wharf Ningbo Limited                  | Hong Kong                        | HK\$2 divided into 2 shares                   | 100             | Holding company      |
| Wharf Shanghai Limited                | Hong Kong                        | HK\$10,000,000 divided into 10,000,000 shares | 100             | Holding company      |
| Wharf Wuhan Limited                   | Hong Kong                        | HK\$2 divided into 2 shares                   | 100             | Holding company      |
| Wharf Properties China (0004) Limited | British Virgin Islands/Hong Kong | 500 US\$1 shares                              | 100             | Holding company      |
| Wharf Properties China Limited        | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |
| Wiser Global Limited                  | Hong Kong                        | HK\$1 divided into 1 share                    | 100             | Holding company      |

|     |                         | Place of                       | Issued ordinary                              | Percentage of equity         |                      |
|-----|-------------------------|--------------------------------|--|------------------------------|----------------------|
|     | Subsidiaries            | incorporation/<br>operation    | share capital/registered and paid up capital | attributable to shareholders | Principal activities |
| i   | 漢龍實業綜合開發(武漢)有限公司        | The People's Republic of China | US\$33,100,000                               | 100                          | Property             |
| i   | 九龍倉(武漢)置業有限公司           | The People's Republic of China | US\$46,000,000                               | 100                          | Property             |
| i   | 上海龍申房地產發展有限公司           | The People's Republic of China | US\$22,330,000                               | 55                           | Property             |
| i   | 上海莉源房地產開發有限公司           | The People's Republic of China | US\$14,000,000                               | 100                          | Property             |
| i   | 上海萊源房地產開發有限公司           | The People's Republic of China | US\$1,000,000                                | 100                          | Property             |
| i   | 上海清源房地產開發有限公司           | The People's Republic of China | US\$21,000,000                               | 100                          | Property             |
| i   | 九龍倉(上海)企業管理有限公司         | The People's Republic of China | US\$2,000,000                                | 100                          | Management services  |
| i   | 大上海時代廣場物業管理(上海)<br>有限公司 | The People's Republic of China | US\$500,000                                  | 100                          | Property management  |
| i   | 龍茂房地產開發(成都)有限公司         | The People's Republic of China | HK\$26,000,000                               | 100                          | Property             |
| i   | 龍悦房地產開發(成都)有限公司         | The People's Republic of China | US\$3,000,000                                | 100                          | Property             |
| i   | 龍嘉房地產開發(成都)有限公司         | The People's Republic of China | HK\$47,500,000                               | 100                          | Property             |
| i   | 蘇州蘇龍地產發展有限公司            | The People's Republic of China | US\$6,800,000                                | 100                          | Property             |
| i   | 蘇州瑞龍地產發展有限公司            | The People's Republic of China | US\$7,650,000                                | 100                          | Property             |
| i   | 蘇州銀龍地產發展有限公司            | The People's Republic of China | US\$21,000,000                               | 100                          | Property             |
| iii | 蘇州耀龍投資管理有限公司            | The People's Republic of China | RMB5,000,000                                 | 100                          | Holding company      |
| i   | 蘇州祥龍地產發展有限公司            | The People's Republic of China | RMB817,150,000                               | 100                          | Property             |
| i   | 蘇州兆龍地產發展有限公司            | The People's Republic of China | RMB2,289,110,000                             | 100                          | Property             |
| iii | 杭州堡華房地產開發有限公司           | The People's Republic of China | RMB500,000,000                               | 100                          | Property             |
| i   | 蘇州昌龍地產發展有限公司            | The People's Republic of China | RMB2,181,500,000                             | 100                          | Property             |
| i   | 蘇州昇龍地產發展有限公司            | The People's Republic of China | RMB763,000,000                               | 100                          | Property             |
| i   | 九龍倉(無錫)置業有限公司           | The People's Republic of China | US\$277,580,000                              | 100                          | Property             |
| i   | 無錫港龍置業有限公司              | The People's Republic of China | US\$3,200,000                                | 100                          | Property             |
| i   | 無錫河畔置業有限公司              | The People's Republic of China | US\$100,000                                  | 100                          | Property             |
| i   | 無錫都會置業有限公司              | The People's Republic of China | US\$5,600,000                                | 100                          | Property             |
| i   | 港盈房地產(杭州)有限公司           | The People's Republic of China | US\$16,990,000                               | 100                          | Property             |
| i   | 錦興房地產開發(杭州)有限公司         | The People's Republic of China | US\$26,000,000                               | 100                          | Property             |
| i   | 洋立房地產(杭州)有限公司           | The People's Republic of China | US\$28,100,000                               | 100                          | Property             |
| i   | 富匯房地產開發(富陽)有限公司         | The People's Republic of China | US\$152,000,000                              | 100                          | Property             |
| i   | 會盈房地產(杭州)有限公司           | The People's Republic of China | US\$130,000                                  | 100                          | Holding company      |
| i   | 杭州杭龍置業管理有限公司            | The People's Republic of China | US\$160,000                                  | 100                          | Holding company      |
| i   | 富景房地產開發(富陽)有限公司         | The People's Republic of China | US\$10,000,000                               | 100                          | Property             |
| i   | 龍鼎房地產(杭州)有限公司           | The People's Republic of China | HK\$58,156,570                               | 100                          | Property             |
| i   | 寰華房地產(杭州)有限公司           | The People's Republic of China | HK\$2,126,716,354                            | 100                          | Property             |
| i   | 寧波立成置業有限公司              | The People's Republic of China | US\$30,000,000                               | 100                          | Property             |
| i   | 九龍倉置業(廣州)有限公司           | The People's Republic of China | HK\$1,000,000                                | 100                          | Holding company      |
| i   | 九龍倉置業(重慶)有限公司           | The People's Republic of China | US\$300,000                                  | 100                          | Property             |
| i   | 九龍倉(中國)物業管理有限公司         | The People's Republic of China | HK\$60,000,000                               | 100                          | Property management  |
| i   | 九龍倉(中國)投資有限公司           | The People's Republic of China | US\$30,000,007                               | 100                          | Holding company      |
| i   | 大連時代廣場商業有限公司            | The People's Republic of China | US\$4,500,000                                | 100                          | Property             |
| i   | 杭州堡龍投資管理有限公司            | The People's Republic of China | US\$15,000,000                               | 100                          | Property management  |

# PRINCIPAL SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

At 31 December 2021

|    |   |                                  |   | Percentage      |                      |
|----|---|----------------------------------|---|-----------------|----------------------|
|    |   | Place of                         | Issued ordinary                                 | of equity       |                      |
|    |   | incorporation/                   | share capital/registered                        | attributable to |                      |
|    | Subsidiaries  | operation                        | and paid up capital                             | shareholders    | Principal activities |
|    | Logistics   |                                  |   |                 |                      |
|    | Modern Terminals Limited  | Hong Kong                        | HK\$82,049,200 divided into 70,116 shares       | 68              | Container terminal   |
| i  | Shenzhen Dachan Bay Modern Port<br>Development Company, Limited | The People's Republic of China   | RMB5,775,550,000                                | 44              | Container terminal   |
|    | Hotels  |                                  |   |                 |                      |
| #  | Wharf Hotels Limited  | British Virgin Islands/Hong Kong | 500 US\$1 shares                                | 100             | Holding company      |
|    | Chengdu Niccolo Holdings<br>(Hong Kong) Limited                 | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Holding company      |
|    | Extra Talent Limited  | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Holding company      |
|    | Primal Talent Holdings Limited                                  | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Holding company      |
|    | Wharf China Hotels Limited                                      | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Holding company      |
|    | Wharf Hotels Management Limited                                 | Hong Kong                        | HK\$20 divided into 2 shares                    | 100             | Hotel management     |
| ii | 武漢馬哥孛羅酒店有限公司  | The People's Republic of China   | US\$3,850,000                                   | 100             | Hotel                |
| ii | 成都馬哥孛羅酒店有限公司  | The People's Republic of China   | US\$4,000,000                                   | 100             | Hotel                |
| ii | 長沙尼依格羅酒店有限公司  | The People's Republic of China   | US\$4,000,000                                   | 100             | Hotel                |
|    | Investment and others   |                                  |   |                 |                      |
| #  | Wharf Capital (0004) Limited                                    | British Virgin Islands/Hong Kong | 500 US\$1 shares                                | 100             | Holding company      |
|    | Wharf CME2 Limited  | British Virgin Islands/Hong Kong | 500 US\$1 shares                                | 100             | Holding company      |
|    | Wharf Limited   | Hong Kong                        | HK\$20 divided into 2 shares                    | 100             | Management services  |
|    | Wharf Finance Limited   | Hong Kong                        | HK\$2 divided into 2 shares                     | 100             | Finance              |
|    | Wharf Finance (BVI) Limited                                     | British Virgin Islands/Hong Kong | 500 US\$1 shares                                | 100             | Finance              |
|    | Wharf China Finance Limited                                     | Hong Kong                        | HK\$5,000,000 divided into                      | 100             | Finance              |
|    |   |                                  | 5,000,000 shares                                |                 |                      |
|    | Flying Will Company Limited                                     | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Finance              |
|    | Wharf Finance (No.1) Limited                                    | Hong Kong                        | HK\$2 divided into 2 shares                     | 100             | Finance              |
|    | Every Success Holdings Limited                                  | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Finance              |
|    | Proper Run Limited  | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Finance              |
|    | Wobble Company Limited  | Hong Kong                        | HK\$500,000,000 divided into 500,000,000 shares | 100             | Finance              |
| #  | Classic Partner Limited   | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Holding company      |
| #  | Spring Day Holdings Limited                                     | Hong Kong                        | HK\$1 divided into 1 share                      | 100             | Holding company      |

|                                  |                                |                 | Percentage      |                      |
|----------------------------------|--------------------------------|-----------------|-----------------|----------------------|
|                                  | Place of                       |                 | of equity       |                      |
|                                  | incorporation/                 |                 | attributable to |                      |
| Associates                       | operation                      | Class of shares | shareholders    | Principal activities |
| Properties                       |                                |                 |                 |                      |
| Elite Mind International Limited | Hong Kong                      | Ordinary        | 40              | Holding company      |
| Harpen Company Limited           | Hong Kong                      | Ordinary        | 50              | Holding company      |
| Magic Delight Limited            | Hong Kong                      | Ordinary        | 50              | Holding company      |
| Cheerful Age Company Limited     | Hong Kong                      | Ordinary        | 50              | Holding company      |
| 重慶嘉江房地產開發有限公司                    | The People's Republic of China | Registered      | 40              | Property             |
| 蘇州雙湖房地產有限公司                      | The People's Republic of China | Registered      | 50              | Property             |
| 天津港威房地產開發有限公司                    | The People's Republic of China | Registered      | 50              | Property             |
| 佛山依雲房地產有限公司                      | The People's Republic of China | Registered      | 50              | Property             |
| 佛山依雲上園房地產有限公司                    | The People's Republic of China | Registered      | 50              | Property             |
| 佛山依雲觀園房地產有限公司                    | The People's Republic of China | Registered      | 40              | Property             |
| 佛山招商果嶺房地產有限公司                    | The People's Republic of China | Registered      | 40              | Property             |
| 佛山招商光華房地產有限公司                    | The People's Republic of China | Registered      | 50              | Property             |
| 佛山招商中環房地產有限公司                    | The People's Republic of China | Registered      | 50              | Property             |
| 廣州市萬尚房地產有限公司                     | The People's Republic of China | Registered      | 33              | Property             |
| 北京廣盈房地產開發有限公司                    | The People's Republic of China | Registered      | 33              | Property             |
| 北京亞林東房地產開發有限公司                   | The People's Republic of China | Registered      | 25              | Property             |
| 北京亞林西房地產開發有限公司                   | The People's Republic of China | Registered      | 25              | Property             |
| 北京亮馬置業有限公司                       | The People's Republic of China | Registered      | 30              | Property             |
| 杭州築家房地產開發有限公司                    | The People's Republic of China | Registered      | 50              | Property             |
| 蘇州孚元置業有限公司                       | The People's Republic of China | Registered      | 33              | Property             |
| 杭州龍孜投資管理有限公司                     | The People's Republic of China | Registered      | 26              | Property             |
| 蘇州工業園區園嶸捷建設發展                    | The People's Republic of China | Registered      | 30              | Property             |
| 有限公司                             |                                |                 |                 |                      |
| 蘇州新高智建建設發展有限公司                   | The People's Republic of China | Registered      | 30              | Property             |
| 浙江綠九置業有限公司                       | The People's Republic of China | Registered      | 50              | Property             |
| 杭州龍昊房地產開發有限公司                    | The People's Republic of China | Registered      | 22.5            | Property             |
| 杭州綠九啟奧置業有限公司                     | The People's Republic of China | Registered      | 35              | Property             |
| 杭州致謙投資有限公司                       | The People's Republic of China | Registered      | 50              | Holding company      |
| 杭州綠城朝陽置業有限公司                     | The People's Republic of China | Registered      | 50              | Property             |
| 龍景房地產(杭州)有限公司                    | The People's Republic of China | Registered      | 50              | Property             |
| Logistics                        |                                |                 |                 |                      |
| Hong Kong Air Cargo Terminals    | Hong Kong                      | Ordinary        | 21              | Air cargo terminal   |
| Limited                          | Tiong Nong                     | Ordinary        | 21              | All Cargo terrillial |
| Mega Shekou Container Terminals  | British Virgin Islands         | Ordinary        | 14              | Holding company      |
| Limited                          | ,                              |                 |                 |                      |

## PRINCIPAL SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

At 31 December 2021

|                                   |                                  |                 | Percentage      |                      |
|-----------------------------------|----------------------------------|-----------------|-----------------|----------------------|
|                                   | Place of                         |                 | of equity       |                      |
|                                   | incorporation/                   |                 | attributable to |                      |
| Joint ventures                    | operation                        | Class of shares | shareholders    | Principal activities |
| Properties                        |                                  |                 |                 |                      |
| Clear Elegant Limited             | British Virgin Islands/Hong Kong | Ordinary        | 30              | Holding company      |
| Lucrative Year Limited            | British Virgin Islands/Hong Kong | Ordinary        | 50              | Holding company      |
| Market Prospect Limited           | Hong Kong                        | Ordinary        | 50              | Property             |
| Empire Land Investments Limited   | Hong Kong                        | Ordinary        | 50              | Holding company      |
| Green Magic Investments Limited   | Hong Kong                        | Ordinary        | 60              | Holding company      |
| Tower Beyond Limited              | Hong Kong                        | Ordinary        | 50              | Holding company      |
| Vanguard Insight Limited          | Hong Kong                        | Ordinary        | 50              | Holding company      |
| Long Global Investment Limited    | Hong Kong                        | Ordinary        | 30              | Holding company      |
| Tartar Investments Limited        | British Virgin Islands/Hong Kong | Ordinary        | 30              | Holding company      |
| Victor Choice Investments Limited | Hong Kong                        | Ordinary        | 49              | Holding company      |
| 蘇州茂龍地產發展有限公司                      | The People's Republic of China   | Registered      | 49              | Property             |
| 重慶嘉益房地產開發有限公司                     | The People's Republic of China   | Registered      | 50              | Property             |
| 祥寶投資(成都)有限公司                      | The People's Republic of China   | Registered      | 30              | Property             |
| 天津贏超房地產開發有限公司                     | The People's Republic of China   | Registered      | 50              | Property             |
| 寧波姚景房地產開發有限公司                     | The People's Republic of China   | Registered      | 50              | Property             |
| 寧波瑞峰置業有限公司                        | The People's Republic of China   | Registered      | 50              | Property             |
| 蘇州皓龍地產發展有限公司                      | The People's Republic of China   | Registered      | 60              | Property             |
| 大連九龍倉綠城置業有限公司                     | The People's Republic of China   | Registered      | 60              | Property             |
| 上海龍驤房地產開發有限公司                     | The People's Republic of China   | Registered      | 50              | Property             |
| 深圳前晉置業有限公司                        | The People's Republic of China   | Registered      | 50              | Property             |
| 北京西局置業有限公司                        | The People's Republic of China   | Registered      | 80              | Property             |
| 廣州建融房地產開發有限公司                     | The People's Republic of China   | Registered      | 18              | Holding company      |
| 廣州建穗房地產開發有限公司                     | The People's Republic of China   | Registered      | 18              | Property             |
| 廣州安合房地產開發有限公司                     | The People's Republic of China   | Registered      | 10              | Property             |
| Hotels                            |                                  |                 |                 |                      |
| 重慶尼依格羅酒店有限公司                      | The People's Republic of China   | Registered      | 50              | Hotel                |

<sup>\*</sup> Subsidiaries held directly

#### Notes:

This entity is registered as a sino-foreign joint venture company under PRC law

This entity is registered as a wholly foreign owned enterprise under PRC law

This entity is registered as a wholly domestic owned enterprise under PRC law

<sup>(</sup>a) All the subsidiaries listed above were, as at 31 December 2021, indirect subsidiaries of the Company except where marked #.

<sup>(</sup>b) The above list gives the principal subsidiaries, associates and joint ventures of the Group which, in the opinion of the Directors, principally affect the profit and assets of the Group.

(c) Set out below is details of debt securities issued by the wholly-owned subsidiaries of the Company and guaranteed by the Company:

|                               |   | Outstanding       |
|-------------------------------|---|-------------------|
| Name of subsidiary/Borrower   | Description of debt securities            | principal amount  |
| Wharf Finance (BVI) Limited   | HK\$ Guaranteed Fixed Rate Notes due 2022 | HK\$200 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2023 | HK\$300 Million   |
|                               | RMB Guaranteed Fixed Rate Notes due 2023  | RMB400 Million    |
|                               | RMB Guaranteed Fixed Rate Notes due 2023  | RMB300 Million    |
|                               | RMB Guaranteed Fixed Rate Notes due 2024  | RMB300 Million    |
|                               | RMB Guaranteed Fixed Rate Notes due 2024  | RMB600 Million    |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$200 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$300 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$200 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$200 Million   |
|                               | RMB Guaranteed Fixed Rate Notes due 2024  | RMB300 Million    |
|                               | RMB Guaranteed Fixed Rate Notes due 2024  | RMB250 Million    |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2026 | HK\$300 Million   |
| Wharf Finance Limited         | HK\$ Guaranteed Fixed Rate Notes due 2022 | HK\$424 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2022 | HK\$60 Million    |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2022 | HK\$312 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2022 | HK\$382 Million   |
|                               | US\$ Guaranteed Fixed Rate Notes due 2022 | US\$60 Million    |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2023 | HK\$100 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2023 | HK\$100 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$500 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$200 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$195 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$185 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2024 | HK\$177 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2025 | HK\$800 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2027 | HK\$230 Million   |
|                               | HK\$ Guaranteed Fixed Rate Notes due 2040 | HK\$250 Million   |
| Wharf Finance (No. 1) Limited | RMB Guaranteed Fixed Rate Notes due 2023  | RMB200 Million    |
|                               | JPY Guaranteed Fixed Rate Notes due 2026  | JPY10,000 Million |

As at 31 December 2021

| Address   | Total     | Office | Retail    | Residential | Others    |  |
|---|-----------|--------|-----------|-------------|-----------|--|
| HONG KONG   | 10001     | 000    | . 10 (61) |             | - 11010   |  |
| Properties – Investment                                     |           |        |           |             |           |  |
| Units at Strawberry Hill, 8 Plunkett's Road &               | 13,000    | _      | _         | 13,000      | _         |  |
| 32 Plantation Road, The Peak                                | 10,000    |        |           | 10,000      |           |  |
| Chelsea Court, 63 Mount Kellett Road, The Peak              | 43,000    | _      | _         | 43,000      | _         |  |
| 11 Plantation Road, The Peak                                | 46,300    | _      | _         | 46,300      | _         |  |
| 1 Plantation Road, The Peak                                 | 91,000    | _      | _         | 91,000      | _         |  |
| 77/79 Peak Road, The Peak                                   | 11,000    | _      | _         | 11,000      | _         |  |
| Kowloon Godown, 1-5 Kai Hing Road, Kowloon Bay (Note j)     | 1,032,000 | -      | _         | _           | 1,032,000 |  |
| Total Hong Kong Property — Investment                       | 1,236,300 | -      | _         | 204,300     | 1,032,000 |  |
| Property — Development                                      |           |        |           |             |           |  |
| Kowloon Tong Residential Project, Lung Cheung Road, Kowloon | 436,400   | _      | -         | 436,400     | _         |  |
| No. 2-8 Mansfield Road                                      | 259,300   | -      | -         | 259,300     | -         |  |
|   | 695,700   | _      | _         | 695,700     | _         |  |
| Associates/joint ventures (Attributable — Note g)           |           |        |           |             |           |  |
| Various Lots at Yau Tong Bay, Yau Tong                      | 611,400   | -      | 13,700    | 597,700     | -         |  |
|   |           |        |           |             |           |  |
| Mount Nicholson, 8 Mount Nicholson Road, The Peak           | 28,300    | _      | _         | 28,300      | _         |  |
| Kai Tak Area 4A Site 2, Kai Tak, Kowloon                    | 361,500   | _      | 11,900    | 324,500     | 25,100    |  |
| No. 9, 11 Mansfield Road                                    | 72,500    | -      | _         | 72,500      | -         |  |
|   | 1,073,700 | _      | 25,600    | 1,023,000   | 25,100    |  |
| Total Hong Kong Property — Development                      | 1,769,400 | -      | 25,600    | 1,718,700   | 25,100    |  |
| HONG KONG TOTAL   | 3,005,700 | -      | 25,600    | 1,923,000   | 1,057,100 |  |

| (Remarks)    | Site Area<br>(Sq.ft.) | Lot Number  | Lease<br>Expiry | Year of Completion/ Expected Completion | Stage of<br>Completion     | Effective<br>Equity<br>Interest to<br>the Company |
|--------------|-----------------------|---|-----------------|---|----------------------------|---|
|              |                       |   |                 |   |                            |   |
|              | N/A                   | RBL 512 & 1004  | 2027/28         | 1974/77                                 | N/A                        | 100%  |
|              | 29,640                | RBL 556 S.A.R.P. & S.B.   | 2035            | 2001                                    | N/A                        | 100%  |
|              | 32,145                | RBL 522, 639, 661   | 2027            | 2017                                    | Fitout works in progress   | 100%  |
|              | 97,670                | RBL 534 S.E., S.F. & R.P.   | 2028            | 2022                                    | Superstructure in progress | 100%  |
|              | 76,726                | RBL 836   | 2029            | 2017                                    | N/A                        | 100%  |
| (Industrial) | 165,809               | NKIL 5805, 5806 & 5982  | 2047            | 1984                                    | Planning for redevelopment | 100%  |
|              |                       |   |                 |   |                            |   |
|              | 196,561               | NKIL 6579   | 2068            | 2023                                    | Superstructure in progress | 100%  |
|              | 134,884               | RBL 1211  | 2071            | 2025                                    | Demolition in progress     | 100%  |
|              |                       |   |                 |   |                            |   |
|              | 808,398               | R.P. of YTML 22 & ext.,<br>YTML 28 & ext., YTML 29 & ext.,<br>and YTML 12, 32 and 33<br>together with adjoining lots at<br>Yau Tong Bay | 2047            | N/A                                     | Planning stage             | 15%   |
|              | 250,930               | IL 9007   | 2060            | 2016                                    | N/A                        | 50%   |
|              | 197,552               | NKIL 6554   | 2069            | 2024                                    | Foundation in progress     | 30%   |
|              | 54,541                | RBL 1222  | 2071            | 2025                                    | Planning stage             | 50%   |

As at 31 December 2021

| Address  | Total      | Office    | Retail    | Residential | Others |
|--|------------|-----------|-----------|-------------|--------|
| MAINLAND CHINA   |            |           |           |             |        |
| Property — Investment  |            |           |           |             |        |
| Completed Investment Properties                                |            |           |           |             |        |
| Shanghai Times Square  | 973,000    | 331,000   | 447,000   | 195,000     | -      |
| 93-111 Huai Hai Zhong Road, Shanghai                           |            |           |           |             |        |
| Chongqing Times Square   | 591,800    | 13,800    | 578,000   | _           | -      |
| 100 Zou Rong Road, Yuzhong District, Chongqing                 |            |           |           |             |        |
| Wuhan Times Square   | 8,000      | _         | 8,000     | _           | -      |
| 160 Yan Jiang Da Dao, Jiangan District, Wuhan                  |            |           |           |             |        |
| Dalian Times Square  | 188,000    | _         | 188,000   | _           | -      |
| 50 Ren Min Road, Zhongshan District, Dalian                    |            |           |           |             |        |
| Times Outlets Chengdu  | 680,000    | _         | 680,000   | _           | -      |
| No. 99 Shuangnan Avenue (Middle Section)                       |            |           |           |             |        |
| Shuangliu County, Chengdu                                      |            |           |           |             |        |
| Chengdu International Finance Square                           | 6,042,000  | 3,092,000 | 2,195,000 | 755,000     | -      |
| Junction of Hongxing Road and Da Ci Si Road, Jinjiang District |            |           |           |             |        |
| Wuxi International Finance Square                              | 2,036,000  | 2,036,000 | _         | _           | -      |
| Taihu Plaza, Nanchang District, Wuxi                           |            |           |           |             |        |
| Chongqing International Finance Square                         | 1,238,000  | 665,000   | 573,000   | _           | -      |
| Zones A of Jiangbei City, Jiang Bei District, Chongqing        |            |           |           |             |        |
| (Attributable — Note g)  |            |           |           |             |        |
| Shanghai Wheelock Square                                       | 1,199,000  | 1,149,000 | 50,000    | _           | -      |
| 1717 Nan Jing Xi Road, Jingan District, Shanghai               |            |           |           |             |        |
| Changsha International Finance Square                          | 2,619,000  | _         | 2,619,000 | _           | -      |
| Furong District, Changsha                                      |            |           |           |             |        |
| Times Outlets Changsha   | 772,000    | _         | 772,000   | _           | _      |
| 168 Ou Zhou Bei Lu,  |            |           |           |             |        |
| Jinzhou New District Industrial Concentration Zone             |            |           |           |             |        |
| Changsha, Hunan China  |            |           |           |             |        |
|  | 16,346,800 | 7,286,800 | 8,110,000 | 950,000     | _      |

| Cita Avaa                    |            | Lance           | Year of Completion/ | Chann of            | Effective<br>Equity     |
|------------------------------|------------|-----------------|---------------------|---------------------|-------------------------|
| Site Area (Remarks) (Sq.ft.) | Lot Number | Lease<br>Expiry | Expected Completion | Stage of Completion | Interest to the Company |
| (internet) (equity)          | Lot Numbor | <b>Е</b> ДРІІ У | Completion          | Completion          | ulo company             |
| 148,703                      | N/A        | 2043            | 2000                | N/A                 | 100%                    |
| 76,205                       | N/A        | 2050            | 2004                | N/A                 | 100%                    |
| (a)                          | N/A        | 2053            | 2008                | N/A                 | 100%                    |
| (b)                          |            | 2039            | 2009                | N/A                 | 100%                    |
| (c)                          | N/A        | 2047            | 2009                | N/A                 | 100%                    |
| (d)                          | N/A        | 2047/79         | 2013/14/16          | N/A                 | 100%                    |
| 313,867                      | N/A        | 2047/57         | 2014                | N/A                 | 100%                    |
| (e)                          | N/A        | 2051            | 2017                | N/A                 | 50%                     |
| 136,432                      | N/A        | 2049            | 2010                | N/A                 | 98%                     |
| (f)                          | N/A        | 2051            | 2018                | N/A                 | 100%                    |
| 1,299,000                    | N/A        | 2055            | 2016                | N/A                 | 100%                    |

As at 31 December 2021

| Address   | Total      | Office    | Retail    | Residential | Others    |  |
|---|------------|-----------|-----------|-------------|-----------|--|
| Investment Properties Under Development                   |            |           |           |             |           |  |
| Shenzhen Qianhai Apartment Project                        | 274,000    | _         | 43,000    | 226,000     | 5,000     |  |
| Site no. T102-0262, Qianhai, Nanshan District, Shenzhen   |            |           |           |             |           |  |
| (Attributable — Note g)                                   |            |           |           |             |           |  |
|   | 274,000    | -         | 43,000    | 226,000     | 5,000     |  |
| Marco Polo Wuhan  | 405,000    | -         | -         | -           | 405,000   |  |
| 160 Yan Jiang Da Dao, Jiangan District, Wuhan             |            |           |           |             |           |  |
| Niccolo Chengdu   | 448,000    | -         | -         | -           | 448,000   |  |
| Tower 3, IFS, No.1, Section 3, Hongxing Road              |            |           |           |             |           |  |
| Jinjiang District, Chengdu, Sichuan 610021, China         |            |           |           |             |           |  |
| Niccolo Changsha  | 442,000    | -         | -         | -           | 442,000   |  |
| Tower 1, Changsha IFS, 188 Jiefang West Road,             |            |           |           |             |           |  |
| Furong District, Changsha, Hunan 410005, China            |            |           |           |             |           |  |
| Niccolo Chongqing   | 219,000    | _         | _         | -           | 219,000   |  |
| Tower 1, Chongqing IFS, 38 North Avenue                   |            |           |           |             |           |  |
| Jiangbeicheng, Jiangbei District, Chongqing 400023, China |            |           |           |             |           |  |
| (Attributable — Note g)                                   |            |           |           |             |           |  |
|   | 1,514,000  | -         | _         | _           | 1,514,000 |  |
| Total Mainland China Property — Investment                | 18,134,800 | 7,286,800 | 8,153,000 | 1,176,000   | 1,519,000 |  |

| (Remarks)                                  | Site Area<br>(Sq.ft.) | Lot Number | Lease<br>Expiry | Year of Completion/ Expected Completion | Stage of Completion        | Effective<br>Equity<br>Interest to<br>the Company |
|--|-----------------------|------------|-----------------|---|----------------------------|---|
|  | 80,000                | N/A        | 2057            | 2022                                    | Superstructure in progress | 50%   |
|  |                       |            |                 |   |                            |   |
| (A 356-room hotel)                         | (a)                   | N/A        | 2053            | 2008                                    | N/A                        | 100%  |
| (A 238-room hotel)                         | (d)                   | N/A        | 2049            | 2015                                    | N/A                        | 100%  |
| (A 243-room hotel)                         | (f)                   | N/A        | 2051            | 2018                                    | N/A                        | 100%  |
| (A 252-room hotel<br>on 100%<br>ownership) | (e)                   | N/A        | 2051            | 2017                                    | N/A                        | 50%   |
|  |                       |            |                 |   |                            |   |

As at 31 December 2021

| Address  | Total     | Office    | Retail  | Residential | Others  |
|--|-----------|-----------|---------|-------------|---------|
| Property — Development   |           |           |         |             |         |
| Hangzhou Royal Seal  | 10,000    | _         | -       | 10,000      | -       |
| Lot #FG05 of Wenhui Road, Hangzhou   |           |           |         |             |         |
| Hangzhou Imperial Park   | 315,000   | -         | -       | 315,000     | -       |
| Lot #XC0502-R21-40, Santang Unit, Xiacheng District, Hangzhou                      |           |           |         |             |         |
| Parc Regal   | 729,000   | -         | -       | 729,000     | -       |
| Site FG01-R21-07, Qinglong Unit, Gongshu District, Hangzhou                        |           |           |         |             |         |
| Parc Royale  | 440,000   | -         | -       | 440,000     | _       |
| Site FG01-R21-05, Qinglong Unit, Gongshu District, Hangzhou                        |           |           |         |             |         |
| Shanghai One Jingan  | 26,000    | -         | -       | 26,000      | -       |
| 398 Wanhangdu Road, Jingan District, Shanghai                                      |           |           |         |             |         |
| Shanghai Langting  | 25,000    | -         | -       | 25,000      | -       |
| Site #08, lot 06-05 of Zhoupu Town, Pudong District, Shanghai                      |           |           |         |             |         |
| Bellagio (Yin Shan Lake Project)   | 37,000    | -         | -       | 37,000      | -       |
| Wang Wu Lu, Guo Sin Lu, Wu Chong New District, Suzhou                              |           |           |         |             |         |
| The Legend (Wuzhong Lot #24 Project)   | 320,000   | -         | -       | 320,000     | -       |
| East of Ying Chun Lu, Guo Xin Qu, Wu Zhong District, Suzhou                        |           |           |         |             |         |
| Suzhou Yangcheng Lake Lot #27 Project  | 1,188,000 | _         | 11,000  | 1,177,000   | -       |
| South of Yang Cheng Hu Zhen Xiang Zhou Road,                                       |           |           |         |             |         |
| East of Shun Xian Road, Xiangcheng District, Suzhou                                |           |           |         |             |         |
| Suzhou Xiangcheng Yuan He Street Lot #77 Project                                   | 655,000   | -         | -       | 655,000     | -       |
| South of Yuan He Street An Yuan Road, East of Wen Ling Road,                       |           |           |         |             |         |
| Xiangcheng District, Suzhou  |           |           |         |             |         |
| Villa One (Huayuan Road Lot #78 Project)   | 1,579,000 | -         | -       | 1,579,000   | -       |
| North of HuangQiao Street HuaYuan Road, East of TongHu Road,                       |           |           |         |             |         |
| Xiangcheng District, Suzhou  |           |           |         |             |         |
| Wuxi Glory of Time   | 22,000    | -         | 20,000  | 2,000       | -       |
| Nanchang District and abutting on Jinhang Canal, Wuxi                              |           |           |         |             |         |
| River Pitti  | 22,000    | -         | -       | 22,000      | -       |
| Nanchang District and abutting on Jinhang Canal, Wuxi                              |           |           |         |             |         |
| Times Town   | 3,322,000 | 2,348,000 | 962,000 | 12,000      | -       |
| Junction of Shuang Nan Avenue and Guang  |           |           |         |             |         |
| Hua Avenue, Shuangliu County, Chengdu  |           |           |         |             |         |
| Chengdu Times City   | 12,000    | -         | 12,000  | -           | -       |
| Shuangliu Huayang Street, Qinghe Community Group 8 and                             |           |           |         |             |         |
| Gongxing Street Outang Village Group 5, Chengdu                                    |           |           |         |             |         |
| Le Palais  | 24,000    | -         | 24,000  | -           | -       |
| Lot No. 8 along Section 3 of the 2nd Ring Road East,<br>Chenghua District, Chengdu |           |           |         |             |         |
| Changsha International Finance Square  | 4,526,000 | 2,719,000 | -       | 1,012,000   | 795,000 |
| Furong District, Changsha  |           |           |         |             |         |
|  |           |           |         |             |         |

| (Remarks)      | Site Area<br>(Sq.ft.) | Lot Number | Lease<br>Expiry | Completion/ Expected Completion | Stage of Completion        | Equity Interest to |
|----------------|-----------------------|------------|-----------------|---------------------------------|----------------------------|--------------------|
|                | 258,358               | N/A        | 2080            | 2017                            | N/A                        | 100%               |
|                | 115,648               | N/A        | 2087            | 2022                            | Superstructure in progress | 100%               |
|                | 356,321               | N/A        | 2088            | 2023                            | Superstructure in progress | 100%               |
|                | 180,824               | N/A        | 2088            | 2022                            | Superstructure in progress | 100%               |
|                | 170,825               | N/A        | 2043/63         | 2020                            | N/A                        | 55%                |
|                | 526,905               | N/A        | 2083            | 2016                            | N/A                        | 100%               |
|                | 2,501,747             | N/A        | 2081            | 2022                            | Superstructure in progress | 100%               |
|                | 181,643               | N/A        | 2087            | 2022                            | Superstructure in progress | 100%               |
|                | 1,112,825             | N/A        | 2057/87         | 2022                            | Superstructure in progress | 100%               |
|                | 533,173               | N/A        | 2058/88         | 2021                            | N/A                        | 100%               |
|                | 1,013,022             | N/A        | 2088            | 2022                            | Superstructure in progress | 100%               |
|                | 1,276,142             | N/A        | 2078            | 2018                            | N/A                        | 100%               |
|                | 2,121,662             | N/A        | 2048/78         | 2019                            | N/A                        | 100%               |
|                | (c)                   | N/A        | 2047/77         | 2024                            | Superstructure in progress | 100%               |
|                | 800,882               | N/A        | 2053/83         | 2021                            | N/A                        | 100%               |
|                | 1,130,000             | N/A        | 2050/80         | 2016                            | N/A                        | 100%               |
| (A 525-room hc | otel) (f)             | N/A        | 2051            | 2023                            | Superstructure in progress | 100%               |

Year of

Effective

As at 31 December 2021

| Address  | Total      | Office    | Retail    | Residential | Others  |
|--|------------|-----------|-----------|-------------|---------|
| Dalian Times Square  | 10,000     | _         | _         | 10,000      | -       |
| 50 Ren Min Road, Zhongshan District, Dalian                      |            |           |           |             |         |
| Luxurious Mountain View  | 1,670,000  | -         | -         | 1,670,000   | -       |
| Xianzhu Road/Xiangyang Road, Shouxiang                           |            |           |           |             |         |
| Shijiayuan Village, Fuyang                                       |            |           |           |             |         |
|  | 14,932,000 | 5,067,000 | 1,029,000 | 8,041,000   | 795,000 |
| Associates/joint ventures (Attributable — Note g)                |            |           |           |             |         |
| Sunrise Coast  | 187,000    | -         | 34,000    | 153,000     | -       |
| South of Jinchang South Lu, Chencunzhen, Shunde District, Foshan |            |           |           |             |         |
| Rosy Mansion   | 635,000    | -         | 21,000    | 614,000     | _       |
| West of Shalong Lu, Jiujiangzhen, Nanhai District, Foshan        |            |           |           |             |         |
| Glory Garden   | 645,000    | -         | 11,000    | 617,000     | 17,000  |
| West of Jiansheyi Lu, Southwest Street, Sanshui District, Foshan |            |           |           |             |         |
| Guangzhou Central Manor  | 107,000    | -         | 4,000     | 103,000     | _       |
| Guangzhou Baiyun District Shijing Town Shitan Road No.444        |            |           |           |             |         |
| Guangzhou Montkam Garden   | 58,000     | -         | -         | 58,000      | _       |
| Guangzhou Baiyun District Guanghuayi Road East                   |            |           |           |             |         |
| The Pearl on the Crown   | 2,000      | -         | -         | 2,000       | -       |
| South 2nd Ring, Fengtai District, Beijing                        |            |           |           |             |         |
| Crown Land   | 11,000     | -         | -         | 2,000       | 9,000   |
| South 2nd Ring, Fengtai District, Beijing                        |            |           |           |             |         |
| One LiangMa  | 104,000    | -         | 45,000    | 48,000      | 11,000  |
| North to Jiu Xianqiao South Street, East to Jiangtai East Road,  |            |           |           |             |         |
| South to Liangmahe North Road, West to planning road,            |            |           |           |             |         |
| Chaoyang District, Beijing                                       |            |           |           |             |         |
| West Manor   | 341,000    | -         | _         | 200,000     | 141,000 |
| Near to Lize Bridge NW corner, Beijing                           |            |           |           |             |         |
| Tian Ju Mansion  | 3,000      | -         | _         | -           | 3,000   |
| Hangzhou Xiaoshan Boxue Road #16 Site                            |            |           |           |             |         |
| Hangzhou Guiyu Chaoyang  | 101,000    | -         | 6,000     | 95,000      | _       |
| Hangzhou Xiaoshan Shixin Road (next to Chaoyang MTR Station)     |            |           |           |             |         |
| Parc Grande  | 562,500    | -         | 8,500     | 554,000     | -       |
| Site FG01-R21-06, Qinglong Unit, Gongshu District, Hangzhou      |            |           |           |             |         |
| Poetic Palace  | 781,000    | -         | _         | 781,000     | -       |
| Suzhou Xiang Cheng District Yuanhe Road                          |            |           |           |             |         |
| Villa One (Huayuan Road Lot #25 Project)                         | 99,000     | -         | _         | 99,000      | -       |
| The Junction between Hua Yuan Road and Tong Hu Road,             |            |           |           |             |         |
| Hu Qiu Wetland Park, Xiang Cheng District, Suzhou                |            |           |           |             |         |

| Site Area (Remarks) (Sq.ft.) | Lot Number | Lease<br>Expiry | Year of Completion/ Expected Completion | Stage of Completion        | Effective<br>Equity<br>Interest to<br>the Company |
|------------------------------|------------|-----------------|---|----------------------------|---|
| (b)                          | N/A        | 2069            | 2009                                    | N/A                        | 100%  |
| 3,210,772                    | N/A        | 2082            | 2024                                    | Superstructure in progress | 100%  |
|                              |            |                 |   |                            |   |
| 740,000                      | N/A        | 2056/86         | 2020                                    | N/A                        | 40%   |
| 876,000                      | N/A        | 2057/87         | 2022                                    | Superstructure in progress | 50%   |
| 759,000                      | N/A        | 2057/87         | 2022                                    | Superstructure in progress | 50%   |
| 395,000                      | N/A        | 2087            | 2021                                    | N/A                        | 18%   |
| 308,000                      | N/A        | 2087            | 2023                                    | Superstructure in progress | 10%   |
| 582,000                      | N/A        | 2085            | 2018                                    | N/A                        | 25%   |
| 680,000                      | N/A        | 2085            | 2019                                    | N/A                        | 25%   |
| 605,000                      | N/A        | 2086            | 2021                                    | N/A                        | 30%   |
|                              |            |                 |   |                            |   |
| 395,000                      | N/A        | 2087            | 2021                                    | N/A                        | 80%   |
| 1,506,379                    | N/A        | 2057/87         | 2019                                    | N/A                        | 22.5%   |
| 754,869                      | N/A        | 2058/88         | 2021                                    | N/A                        | 50%   |
| 606,185                      | N/A        | 2088            | 2022                                    | Superstructure in progress | 50%   |
| 1,206,849                    | N/A        | 2087            | 2022                                    | Superstructure in progress | 33%   |
| 724,116                      | N/A        | 2087            | 2021                                    | N/A                        | 60%   |
|                              |            |                 |   |                            |   |

As at 31 December 2021

#### APPROXIMATE GROSS FLOOR AREAS (sq.ft.)

| Address  | Total                    | Office                 | Retail                 | Residential             | Others                 |  |
|--|--------------------------|------------------------|------------------------|-------------------------|------------------------|--|
| Loral Mansion (Suzhou Huangpu Street Lot #82 Project) East &West of ShiShan Street, South of ZhuYuan Road, Suzhou New District, Suzhou | 271,000                  | -                      | -                      | 271,000                 | -                      |  |
| Suzhou Shanshui Yuelanting Junction of Jinshan Road and Zhujiang Road, New District, Suzhou  | 3,000                    | -                      | -                      | 3,000                   | -                      |  |
| Garden Valley Taoyuan Area, Jiefang Road, Zhongshan District, Dalian   | 21,000                   | -                      | 11,000                 | 10,000                  | -                      |  |
| Chengdu ICC South of Shuanggui Road, North of Niusha Road East of Erhuan Road, West of Shahe, Jinjiang District, Chengdu               | 3,378,000                | 1,149,000              | 417,000                | 1,719,000               | 93,000                 |  |
| The Throne  Zones C of Jiangbei City, Jiang Bei District, Chongqing  | 43,000                   | -                      | 43,000                 | -                       | -                      |  |
| International Community  Zone C of Danzishi, Nanan District, Chongqing   | 365,000                  | -                      | 260,000                | 105,000                 | -                      |  |
|  | 7,717,500                | 1,149,000              | 860,500                | 5,434,000               | 274,000                |  |
| Total Mainland China Property — Development  | 22,649,500               | 6,216,000              | 1,889,500              | 13,475,000              | 1,069,000              |  |
| MAINLAND CHINA TOTAL   | 40,784,300               | 13,502,800             | 10,042,500             | 14,651,000              | 2,588,000              |  |
| GROUP PROPERTY — INVESTMENT GROUP PROPERTY — DEVELOPMENT   | 19,371,100<br>24,418,900 | 7,286,800<br>6,216,000 | 8,153,000<br>1,915,100 | 1,380,300<br>15,193,700 | 2,551,000<br>1,094,100 |  |
| GROUP TOTAL (Note i)   | 43,790,000               | 13,502,800             | 10,068,100             | 16,574,000              | 3,645,100              |  |

#### Notes:

- (a) This property forms part of Wuhan Times Square which has a total site area of 188,090 sq. ft.
- (b) This property forms part of Dalian Times Square which has a total site area of 171,356 sq. ft.
- (c) This property forms part of Chengdu Shuangliu Development Zone which has a total site area of 3,900,589 sq. ft.
- (d) This property forms part of Chengdu International Finance Square which has a total site area of 590,481 sq. ft.
- (e) This property forms part of Chongqing International Finance Square which has a total site area of 516,021 sq. ft.
- (f) This property forms part of Changsha International Finance Square which has a total site area of 800,452 sq. ft.
- (g) The floor areas of properties held through joint ventures and associates are shown on an attributable basis.
- (h) Total Mainland development properties area included 5,773,000 sq. ft. pre-sold areas which have not yet been recognised in the financial statements.
- (i) In addition to the above floor areas, the Group has total attributable carpark areas of approximately 16 million sq. ft. mainly in Mainland China.
- (j) In February 2022, the Group's proposal to re-develop the site for residential use with GFA 829,000 sq. ft. was approved.

| (Remarks) | Site Area<br>(Sq.ft.) | Lot Number | Lease<br>Expiry | Year of<br>Completion/<br>Expected<br>Completion | Stage of Completion        | Effective<br>Equity<br>Interest to<br>the Company |
|-----------|-----------------------|------------|-----------------|--|----------------------------|---|
|           | 582,332               | N/A        | 2088            | 2022   | Superstructure in progress | 49%   |
|           | 809,797               | N/A        | 2088            | 2020   | N/A                        | 30%   |
|           | 922,475               | N/A        | 2083            | 2019   | N/A                        | 60%   |
|           | 2,212,128             | N/A        | 2048/78         | 2014 and beyond                                  | Superstructure in progress | 30%   |
|           | 2,335,535             | N/A        | 2050/60         | 2020   | N/A                        | 50%   |
|           | 6,080,656             | N/A        | 2047/57         | 2022   | Superstructure in progress | 40%   |
|           |                       |            |                 |  |                            |   |
|           |                       |            |                 |  |                            |   |
|           |                       |            |                 |  |                            |   |

### TEN-YEAR FINANCIAL SUMMARY

| Year ended 31 December   | 2021<br>HK\$ Million | 2020<br>HK\$ Million | 2019<br>HK\$ Million | 2018<br>HK\$ Million | 2017<br>HK\$ Million |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| Consolidated Income Statement                                  |                      |                      |                      |                      |                      |
| Revenue  | 22,378               | 20,997               | 16,874               | 21,055               | 43,273               |
| Operating profit   | 8,536                | 11,104               | 7,869                | 8,752                | 20,622               |
| Underlying net profit (Note a)                                 | 3,646                | 3,417                | 3,016                | 6,798                | 16,142               |
| Profit attributable to equity shareholders                     | 6,019                | 3,864                | 3,386                | 6,623                | 21,876               |
| Dividends attributable to shareholders (Note d)                | 1,222                | 1,221                | 991                  | 1,981                | 4,836                |
| Consolidated Statement of Financial Position                   |                      |                      |                      |                      |                      |
| Investment properties  | 76,525               | 78,151               | 74,811               | 74,738               | 82,128               |
| Property, plant and equipment                                  | 12,967               | 13,250               | 13,056               | 13,670               | 13,201               |
| Interest in associates/joint ventures                          | 35,859               | 33,139               | 43,085               | 41,859               | 30,445               |
| Other long term investments                                    | 52,902               | 66,875               | 36,531               | 30,544               | 19,109               |
| Properties for sale  | 48,485               | 42,396               | 44,083               | 45,954               | 25,200               |
| Bank deposits and cash   | 23,559               | 16,668               | 27,292               | 17,448               | 45,697               |
| Other assets   | 3,403                | 3,616                | 3,360                | 3,136                | 6,867                |
| Total assets   | 253,700              | 254,095              | 242,218              | 227,349              | 222,647              |
| Bank loans and other borrowings                                | (36,745)             | (42,174)             | (46,336)             | (43,086)             | (36,409)             |
| Other liabilities  | (50,578)             | (48,445)             | (49,539)             | (45,503)             | (40,767)             |
| Net assets   | 166,377              | 163,476              | 146,343              | 138,760              | 145,471              |
| Share capital and other statutory capital reserves<br>Reserves | 30,381<br>131,639    | 30,270<br>128,584    | 30,221<br>112,653    | 30,173<br>105,251    | 29,760<br>112,214    |
|  |                      | <u> </u>             | ,                    | ·                    |                      |
| Shareholders' equity (Note e) Non-controlling interests        | 162,020<br>4,357     | 158,854<br>4,622     | 142,874              | 135,424<br>3,336     | 141,974              |
| Non-controlling interests                                      | 4,357                | 4,022                | 3,469                | 3,330                | 3,497                |
| Total equity   | 166,377              | 163,476              | 146,343              | 138,760              | 145,471              |
| Net debt/(cash)  | 13,186               | 25,506               | 19,044               | 25,638               | (9,288)              |
| Financial Data   |                      |                      |                      |                      |                      |
| Per share data   |                      |                      |                      |                      |                      |
| Earnings per share (HK\$)                                      |                      |                      |                      |                      |                      |
| <ul> <li>Underlying net profit</li> </ul>                      | 1.19                 | 1.12                 | 0.99                 | 2.23                 | 5.32                 |
| <ul> <li>Attributable to equity shareholders</li> </ul>        | 1.97                 | 1.27                 | 1.11                 | 2.18                 | 7.21                 |
| Net asset value per share (HK\$) (Note e)                      | 53.02                | 52.07                | 46.86                | 44.45                | 46.75                |
| Cash dividends per share (HK\$ Cents) (Note d)                 | 40.00                | 40.00                | 32.50                | 65.00                | 159.00               |
| Financial ratios   |                      |                      |                      |                      |                      |
| Net debt to shareholders' equity (%)                           | 8.1%                 | 16.1%                | 13.3%                | 18.9%                | N/A                  |
| Net debt to total equity (%)                                   | 7.9%                 | 15.6%                | 13.0%                | 18.5%                | N/A                  |
| Interest cover (Times) (Note c)                                | 9.8                  | 9.3                  | 5.1                  | 6.5                  | 12.9                 |
| Return on shareholders' equity (%) (Note b)                    | 3.8%                 | 2.6%                 | 2.4%                 | 4.8%                 | 9.5%                 |
| Dividend payout (%)  |                      |                      |                      |                      |                      |
| <ul> <li>Underlying net profit</li> </ul>                      | 33.5%                | 35.7%                | 32.9%                | 29.1%                | 30.0%                |
| <ul> <li>Attributable to equity shareholders</li> </ul>        | 20.3%                | 31.5%                | 29.3%                | 29.9%                | 22.1%                |

#### Notes:

<sup>(</sup>a) Underlying net profit primarily excludes investment property revaluation surplus/deficit, mark-to-market changes on financial instruments and non-recurring items, including the gain of HK\$4,499 million from disposal of investment properties in 2017, and the gain of HK\$7,260 million from disposal of Wharf T&T in 2016.

<sup>(</sup>b) Return on shareholders' equity is based on profit attributable to shareholders over average shareholders' equity during the year.

<sup>(</sup>c) Interest cover is based on EBITDA over finance costs (before capitalisation and fair value gain/loss).

| Year ended 31 December  | 2016<br>HK\$ Million | 2015<br>HK\$ Million | 2014<br>HK\$ Million | 2013<br>HK\$ Million | 2012<br>HK\$ Million |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| Consolidated Income Statement                                 |                      |                      |                      |                      |                      |
| Revenue   | 46,627               | 40,875               | 38,136               | 31,887               | 30,856               |
| Operating profit  | 17,065               | 14,853               | 14,283               | 13,280               | 14,170               |
| Underlying net profit (Note a)                                | 13,980               | 11,180               | 10,637               | 11,345               | 11,086               |
| Profit attributable to equity shareholders                    | 21,440               | 16,024               | 35,930               | 29,380               | 47,263               |
| Dividends attributable to shareholders (Note d)               | 6,520                | 5,759                | 5,486                | 5,151                | 4,998                |
| Consolidated Statement of Financial Position                  |                      |                      |                      |                      |                      |
| Investment properties   | 319,298              | 310,177              | 301,890              | 261,097              | 231,522              |
| Property, plant and equipment                                 | 20,735               | 22,779               | 25,027               | 24,161               | 19,870               |
| Interest in associates/joint ventures                         | 31,147               | 35,397               | 41,479               | 38,790               | 36,203               |
| Other long term investments                                   | 5,723                | 8,102                | 3,740                | 3,744                | 3,868                |
| Properties for sale   | 23,874               | 37,768               | 47,543               | 53,764               | 48,915               |
| Bank deposits and cash  | 36,957               | 23,510               | 18,725               | 24,515               | 18,795               |
| Other assets  | 6,093                | 6,183                | 6,254                | 8,981                | 9,825                |
| Total assets  | 443,827              | 443,916              | 444,658              | 415,052              | 368,998              |
| Bank loans and other borrowings                               | (60,794)             | (70,707)             | (77,984)             | (82,587)             | (74,420)             |
| Other liabilities   | (57,627)             | (56,029)             | (52,563)             | (48,210)             | (37,672)             |
| Net assets  | 325,406              | 317,180              | 314,111              | 284,255              | 256,906              |
| Share capital and other statutory capital reserves            | 29,497               | 29,441               | 29,376               | 29,376               | 29,314               |
| Reserves  | 287,297              | 278,287              | 276,119              | 246,181              | 219,187              |
| Shareholders' equity  | 316,794              | 307,728              | 305,495              | 275,557              | 248,501              |
| Non-controlling interests                                     | 8,612                | 9,452                | 8,616                | 8,698                | 8,405                |
| Total equity  | 325,406              | 317,180              | 314,111              | 284,255              | 256,906              |
| Net debt/(cash)   | 23,837               | 47,197               | 59,259               | 58,072               | 55,625               |
| Financial Data  |                      |                      |                      |                      |                      |
| Per share data  |                      |                      |                      |                      |                      |
| Earnings per share (HK\$)                                     |                      |                      |                      |                      |                      |
| – Underlying net profit                                       | 4.61                 | 3.69                 | 3.51                 | 3.74                 | 3.66                 |
| <ul> <li>Attributable to equity shareholders</li> </ul>       | 7.07                 | 5.29                 | 11.86                | 9.70                 | 15.60                |
| Net asset value per share (HK\$) (Note e)                     | 104.48               | 101.53               | 100.82               | 90.94                | 82.04                |
| Cash dividends per share (HK\$ Cents) (Note d)                | 215.00               | 190.00               | 181.00               | 170.00               | 165.00               |
| Financial ratios  |                      |                      |                      |                      |                      |
| Net debt to shareholders' equity (%)                          | 7.5%                 | 15.3%                | 19.4%                | 21.1%                | 22.4%                |
| Net debt to total equity (%)                                  | 7.3%                 | 14.9%                | 18.9%                | 20.4%                | 21.7%                |
| Interest cover (Times) (Note c)                               | 8.5                  | 7.6                  | 6.1                  | 5.8                  | 7.4                  |
| Return on shareholders' equity (%) (Note b)                   | 6.9%                 | 5.2%                 | 12.4%                | 11.2%                | 20.9%                |
| Dividend payout (%)  – Underlying net profit                  | 46.6%                | 51.5%                | 51.6%                | 45.4%                | 45.1%                |
| Onderlying het profit     Attributable to equity shareholders | 46.6%<br>30.4%       | 35.9%                | 15.3%                | 45.4%<br>17.5%       | 10.6%                |
| - Attributable to equity shareholders                         | 30.4%                | 33.9%                | 10.5%                | 17.5%                | 10.0%                |

#### Notes (continued):

- (d) Distribution in specie in the form of shares in i-CABLE and in Wharf REIC of HK\$562 million (equivalent to HK\$0.19 per share) and HK\$197,779 million (equivalent to HK\$65.14 per share), respectively, was made during 2017 in addition to the above cash dividend distribution.
- (e) Shareholders' equity and net asset value per share decreased significantly in 2017 over 2016 mainly resulting from the Wharf REIC spinoff implemented by distribution of a special interim dividend.
- (f) Certain figures have been reclassified/restated to comply with the prevailing HKFRSs or have been adjusted to conform with current year's basis and presentation.

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