



# INTERIM REPORT 2022

中智藥業控股有限公司  
Zhongzhi Pharmaceutical Holdings Limited

(Incorporated in the Cayman Islands with limited liability)  
Stock code: 3737

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## Corporate Information

### BOARD OF DIRECTORS

#### Executive Directors

Mr. Lai Zhi Tian (Chairman)  
 Mr. Lai Ying Feng  
 Mr. Lai Ying Sheng  
 Mr. Cao Xiao Jun

#### Non-executive Directors

Ms. Jiang Li Xia  
 Mr. Peng Zhiyun

#### Independent Non-executive Directors

Mr. Ng Kwun Wan  
 Mr. Wong Kam Wah  
 Mr. Zhou Dai Han

### COMMITTEES OF THE BOARD

#### Audit Committee

Mr. Ng Kwun Wan (Chairman)  
 Mr. Wong Kam Wah  
 Mr. Zhou Dai Han

#### Remuneration Committee

Mr. Wong Kam Wah (Chairman)  
 Mr. Lai Zhi Tian  
 Mr. Lai Ying Feng  
 Mr. Ng Kwun Wan  
 Mr. Zhou Dai Han

#### Nomination Committee

Mr. Wong Kam Wah (Chairman)  
 Mr. Lai Zhi Tian  
 Mr. Lai Ying Feng  
 Mr. Ng Kwun Wan  
 Mr. Zhou Dai Han

### AUTHORIZED REPRESENTATIVES

Mr. Lai Ying Feng  
 Ms. Ho Wing Yan

### COMPANY SECRETARY

Ms. Ho Wing Yan

### REGISTERED ADDRESS

Windward 3  
 Regatta Office Park  
 P.O. Box 1350  
 Grand Cayman  
 KY1-1108  
 Cayman Islands

### HEADQUARTER IN THE PRC

No. 3 Kangtai Road South  
 Torch Development Zone  
 Zhongshan  
 Guangdong Province  
 PRC

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 10B, 15/F  
 Cable TV Tower  
 9 Hoi Shing Road  
 Tsuen Wan, New Territories  
 Hong Kong

### OFFICE IN SHENZHEN

Units A-H on the 20th Floor  
 Dream City Office Tower  
 Mei Lin Lu, Futian Qu, Shenzhen  
 PRC

### AUDITOR

#### Ernst & Young

27/F, One Taikoo Place  
 979 King's Road  
 Quarry Bay, Hong Kong

## Corporate Information

### PRINCIPAL BANKER

Bank of Communications Co., Ltd.  
China Construction Bank Corporation

### CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Ocorian Trust (Cayman) Ltd.  
Windward 3  
Regatta Office Park  
P.O. Box 1350  
Grand Cayman  
KY1-1108  
Cayman Islands

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Union Registrars Limited  
Suites 3301-04, 33/F.  
Two Chinachem Exchange Square  
338 King's Road  
North Point, Hong Kong

### STOCK NAME

ZHONGZHIPHARM

### STOCK CODE

3737

### COMPANY WEBSITE

[www.zeus.cn](http://www.zeus.cn)

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## Business Review and Prospects

### BUSINESS REVIEW AND PROSPECTS

I, on behalf of the board (the “Board”) of directors (the “Directors”) of Zhongzhi Pharmaceutical Holdings Limited (“Zhongzhi Pharmaceutical” or the “Company”), together with its subsidiaries (collectively, the “Group”) is pleased to announce the interim report and the unaudited interim condensed consolidated financial information of the Group for the six months ended 30 June 2022 (the “Reporting Period”) to the shareholders of the Company (the “Shareholders”).

### BUSINESS REVIEW

By virtue of the clear strategic positioning, in 2022, Zhongzhi Pharmaceutical grasped the best strategic pulse of development, successfully formed its unique brand and marketing mode, and conducted organisational transformation, which resulted in high synergy and enabled it to stay at the top of the industry.

- During the Reporting Period, the Group recorded a total revenue of approximately RMB846.4 million (corresponding period in 2021: RMB886.7 million), representing a decrease of approximately 4.5% over the corresponding period in last year.
- The Group recorded a profit for the period of approximately RMB77.5 million (corresponding period in 2021: RMB66.5 million), representing an increase of approximately 16.5% over the corresponding period in last year.
- The basic earnings per share is RMB9.1 cents (corresponding period in 2021: RMB8.1 cents), representing an increase of approximately 12.3% over the corresponding period in last year.

### FUTURE AND OUTLOOK

In 2022, macro-trends continue to be ever-shifting, with complicated environments, decrease in CPI, and the rebound of Covid-19 pandemic, causing a short term economic slow down. However, under the leadership of the Chinese government together with the joint efforts of the People, the pandemic once again was controlled and a modest growth in GDP was achieved. Concurrently, market prices for raw materials have spiked since 2021 without signs of coming down, leading to slightly higher production costs for the Group. Despite the complexity in environment, Traditional Chinese medicine has been recognized as a crucial component combating the pandemic, same fact has also been echoed internationally.

### Manufacturing Segment

In 2022, the Group continues to vigorously promote the concept of Chinese medicines health care so that more people can understand, come into contact with and use Chinese medicines. During the first half of 2022, the Group reduced spendings on non-crucial segments, implemented tighter cost control methods, focusing on core business segments, which have resulted in favorable performance thus far. The Group’s Chinese patented medicines segment through changes in sales model, reached greater market coverage, resulting in pleasant results. The Yunfu Factory successfully passed the “Pharmaceutical Good Manufacturing Practice” qualification examination in the first quarter, and has begun producing traditional Chinese medicine decoction pieces, small packet traditional Chinese decoction pieces, bottled traditional Chinese decoction pieces and more. Simultaneously, the Yunfu Factory also fulfills the needs of the Group’s modern cell-wall broken herbs decoction pieces, Chinese patented medicines, and chain pharmacies segments, providing a strong foundation for further future development in the Chinese medicine industry. In particular, the premium decoction pieces of Zhongzhi Chain Pharmacies are mainly supplied by the Yunfu Factory, as a result, their quality have been greatly improved and their cost advantage has been revealed. By doing so, it will give back to the public and consumers in Zhongshan can get a better experience.

## Business Review and Prospects

### Chain Pharmacies Segment

National pharmacy chains faced various challenges arising from external environment in 2022. Under the Covid-19 epidemic, in response to the national pandemic prevention requirements, chain pharmacies have become lookout points to detect early signs of the pandemic. While ensuring safety, this measure has changed consumers' consumption habits in pharmacies, shortened the time spent at pharmacies, reduced the purchase of non-urgently needed medicines, and in-turn lowered the average customer spendings. In addition, the Covid-19 pandemic has promoted the habit of consumers to buy medicines online, which has significantly increased the proportion of online platform sales. In the first half of 2022, the construction project of the chain headquarters in Zhongshan was completed in April. The new headquarters has already fully met the needs of office staff and improving on the catering situation. Adhering to leading design concepts in China to embrace new technologies in all aspects of the logistics industry, and to put in place the most advanced equipment in the market, the new intelligent logistics centre has greatly improved overall work efficiency, reduced the existing workload and will meet the demands of the continued rapid expansion of Zhongzhi Chain Pharmacies. The chain segment business of the Group will develop more firmly and rapidly, accelerate the expansion of pharmacies, further cover the Zhongshan market, and continue to explore new business opportunities to maintain the leading development of chain pharmacies in Zhongshan.

### GRATITUDE

On behalf of the Company, I would like to express my sincere gratitude to our valued shareholders, customers, suppliers, and to our management and employees for their continuous trust and support to our Group. We expect the year ahead to be full of opportunities and challenges. As always, we strive to create greater value for our shareholders and investors.

By order of the Board

**Lai Zhi Tian**

*Chairman & Executive Director*

Hong Kong, 25 August 2022

## Management Discussion and Analysis

### BUSINESS REVIEW

By virtue of the clear strategic positioning, in 2022, Zhongzhi Pharmaceutical grasped the best strategic pulse of development, successfully formed its unique brand and marketing mode, and conducted organisational transformation, which resulted in high synergy and enabled it to stay at the top of the industry.

- During the Reporting Period, the Group recorded a total revenue of approximately RMB846.4 million (corresponding period in 2021: RMB886.7 million), representing a decrease of approximately 4.5% over the corresponding period in last year.
- The Group recorded a profit for the period of approximately RMB77.5 million (corresponding period in 2021: RMB66.5 million), representing an increase of approximately 16.5% over the corresponding period in last year.
- The basic earnings per share is RMB9.1 cents (corresponding period in 2021: RMB8.1 cents), representing an increase of approximately 12.3% over the corresponding period in last year.

### FINANCIAL ANALYSIS

#### Revenue

In prior years, the Group managed its business based on distribution channels and had three reportable operating segments, being pharmaceutical manufacturing, operation of chain pharmacies and operation of on-line pharmacies. In 2022, the Group has changed the structure of its internal organization in a manner that causes the composition of its reportable segments to change. The financial information of operation of chain pharmacies and operation of on-line pharmacies are reported to the chief operating decision maker aggregately. Accordingly, two operating segments are presented being pharmaceutical manufacturing and operation of chain pharmacies in Zhongshan. Below is an analysis of revenue by segment.

|                               | Revenue for the six months ended 30 June |                 |               | % of total revenue for the six months ended 30 June |             |               |
|-------------------------------|--|-----------------|---------------|---|-------------|---------------|
|                               | 2022<br>RMB'000                          | 2021<br>RMB'000 | Change<br>(%) | 2022<br>(%)   | 2021<br>(%) | Change<br>(%) |
| Pharmaceutical manufacturing  | <b>536,773</b>                           | 535,533         | 0.2           | <b>63.4</b>   | 60.4        | 3.0           |
| Operation of chain pharmacies | <b>309,624</b>                           | 351,183         | -11.8         | <b>36.6</b>   | 39.6        | 3.0           |
|                               | <b>846,397</b>                           | 886,716         | -4.5          | <b>100.0</b>  | 100.0       |               |

#### Pharmaceutical Manufacturing

The Group is engaged in the research and development, manufacturing and sale of (i) Chinese patent medicines; and (ii) decoction pieces (consisting of traditional decoction pieces and Caojinghua Cell Broken Herb (cell wall broken decoction pieces (草晶華破壁草本(破壁飲片))) under the Group's brands in the PRC. The Group's brands include "Zeus (中智)", "Liumian (六棉)" and "Caojinghua (草晶華)".

Revenue derived from pharmaceutical manufacturing increased by approximately 0.2% to RMB536.8 million for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB535.5 million) and accounted for 63.4% of the total revenue during the Reporting Period (six months ended 30 June 2021: 60.4%).

## Management Discussion and Analysis

### Operation of Chain Pharmacies

The Group has been operating chain pharmacies in Zhongshan under the brand “Zeus (中智)” for the sale of pharmaceutical products since 2001. As at 30 June 2022, the Group has 397 self-operated chain pharmacies in Zhongshan (as at 30 June 2021: 379), of which 386 are medical insurance designated pharmacies (醫保定點藥店).

Segment revenue of the operation of chain pharmacies decreased by approximately 11.8% to RMB309.6 million for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB351.2 million) and accounted for 36.6% of the total revenue during the Reporting Period (six months ended 30 June 2021: 39.6%). The decrease was primarily attributable to the decline in on-line channel sales.

### Gross Profit and Gross Profit Margin

Gross profit of the Group for the Reporting Period was RMB505.2 million, representing a decrease of approximately 7.4% as compared with RMB545.8 million for the six months ended 30 June 2021. The analysis of gross profit by segment is as below:

|                               | Gross profit for the six months ended 30 June |                 |               | Gross profit margin for the six months ended 30 June |             |               |
|-------------------------------|---|-----------------|---------------|--|-------------|---------------|
|                               | 2022<br>RMB'000                               | 2021<br>RMB'000 | Change<br>(%) | 2022<br>(%)  | 2021<br>(%) | Change<br>(%) |
| Pharmaceutical manufacturing  | <b>368,024</b>                                | 398,036         | -7.5          | <b>68.6</b>  | 74.3        | -5.7          |
| Operation of chain pharmacies | <b>137,159</b>                                | 147,782         | -7.2          | <b>44.3</b>  | 42.1        | 2.2           |
|                               | <b>505,183</b>                                | 545,818         | -7.4          | <b>59.7</b>  | 61.6        | -1.9          |

### Pharmaceutical Manufacturing

The gross profit of pharmaceutical manufacturing segment decreased by approximately 7.5% to RMB368.0 million for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB398.0 million). The gross profit margin decreased to 68.6% for the six months ended 30 June 2022 (six months ended 30 June 2021: 74.3%). The decrease in gross profit margin was mainly due to the increase in the costs of materials purchased for industrial production and the change in the gross profit structure of sales varieties.

### Operation of Chain Pharmacies

The gross profit of chain pharmacies segment decreased by 7.2% to RMB137.2 million for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB147.8 million). The gross profit margin of the chain pharmacies segment increased to 44.3% for the six months ended 30 June 2022 (six months ended 30 June 2021: 42.1%). Gross profit margin increased compared to prior year, which was mainly due to decreased promotional efforts.

### Other Income and Gains

Other income and gains mainly comprise of bank interest income, changes in the fair value of financial assets and government grants. For the six months ended 30 June 2022, other income and gains of the Group were approximately RMB12.5 million (six months ended 30 June 2021: RMB9.2 million), representing an increase of approximately RMB3.3 million as compared to corresponding period in last year, which was mainly attributable to the increase in government grants.

## Management Discussion and Analysis

### Selling and Distribution Expenses

Selling and distribution expenses mainly represent staff costs, advertisement and promotional costs and rental expenses of the Group's chain pharmacies. Selling and distribution expenses for the six months ended 30 June 2022 amounted to approximately RMB350.0 million (six months ended 30 June 2021: RMB398.7 million), representing a decrease of approximately 12.2% as compared to corresponding period in last year. Selling and distribution expense ratio decreased to 41.4% (six months ended 30 June 2021: 45.0%) against revenue for the six months ended 30 June 2022. The decrease in the Group's selling and distribution expenses during the Reporting Period was mainly due to the reduction in advertisement and promotion inputs.

### Administrative Expenses

Administrative expenses mainly represent salaries and benefits of the administrative office and management staff as well as legal and professional fees. Administrative expenses amounted to approximately RMB49.2 million for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB47.1 million), representing an increase of approximately 4.5% as compared to corresponding period in last year. The increase was mainly attributable to the increases in depreciation and amortisation and office expense of the Yunfu Factory and the chain building.

### Income Tax Expense

Income tax expense amounted to approximately RMB17.9 million for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB13.6 million). The increase was mainly due to an increase in profit.

### Profit Attributable to Owners of the Parent

As a result of the factors discussed above, profit attributable to owners of the parent increased by 15.7% to RMB77.0 million for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB66.6 million). The Group's net profit margin maintained at 9.2% for the six months ended 30 June 2022 (six months ended 30 June 2021: 7.5%).

## LIQUIDITY AND CAPITAL RESOURCES

### Net Current Assets

As at 30 June 2022, the Group had net current assets of approximately RMB443.5 million (31 December 2021: RMB356.6 million). As at 30 June 2022, the Group's total cash and bank balances amounted to approximately RMB253.5 million (31 December 2021: RMB233.4 million). The current ratio of the Group maintained at approximately 2.0 as at 30 June 2022 (30 June 2021: 1.7).

The equity attributable to shareholders of the Company as at 30 June 2022 amounted to approximately RMB977.6 million (31 December 2021: RMB901.2 million). As at 30 June 2022, the Group had outstanding unsecured borrowings of RMB19.1 million at a fixed interest rate and HK\$34.0 million at a floating interest rate (31 December 2021: RMB32.7 million and HK\$30.0 million).

The Group's gearing ratio (borrowings over total equity) as at 30 June 2022 was 4.9% (31 December 2021: 6.4%).

As at 30 June 2022, the Group had available unutilized banking facilities of RMB71.8 million (31 December 2021: RMB87.3 million) and HK\$nil (31 December 2021: HK\$10.0 million).

The Group adopts a centralized management of its financial resources and always maintains a prudent approach for a steady financial position.

## Management Discussion and Analysis

### Financing

The Board considers that the existing financial resources together with funds generated from business operations will be sufficient to meet future expansion plans and, if necessary, the Group believes that it will be capable of obtaining additional financing with favorable terms.

### CAPITAL STRUCTURE

The shares of the Company (the "Shares") were listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 13 July 2015. The capital of the Company comprises ordinary shares and other reserves. As at 30 June 2022, the number of issued shares of the Company was 863,600,000 ordinary shares of HK\$0.01 each.

### FOREIGN EXCHANGE EXPOSURE AND EXCHANGE RATE RISK

The Group's transactions are mainly denominated in RMB. Certain of the Group's cash and bank deposits are denominated in Hong Kong dollars. In addition, the Company will pay dividend in Hong Kong dollars in the future. Any significant exchange rate fluctuations of Hong Kong dollars against RMB may have financial impacts on the Group. The Group did not use any forward contracts, currency borrowings or other means to hedge its foreign currency exposure as at 30 June 2022. Nevertheless, the Group will from time to time review and adjust the Group's hedging and financing strategies based on the RMB and Hong Kong dollars exchange rate movement.

### CHARGE ON GROUP ASSETS

As at 30 June 2022 and 31 December 2021, the Group did not have any charges on its assets.

### CAPITAL EXPENDITURE

For the six months ended 30 June 2022, the Group had capital expenditure of approximately RMB38.4 million (six months ended 30 June 2021: RMB81.0 million). The capital expenditure was mainly related to the purchasing of production equipment and the newly built chain building and Yunfu Factory.

### INTERIM DIVIDEND

As the Group has commenced the construction of new factory premises and additional production lines to expand its production capacity, the Board proposed not to distribute any interim dividend for the six months ended 30 June 2022 in order to maintain a healthy cash flow (six months ended 30 June 2021: nil).

### EMPLOYEES AND EMOLUMENTS POLICY

The key components of the Group's remuneration package include basic salary, and where appropriate, other allowances, commission, bonuses and the Group's contribution to mandatory provident funds or state-managed retirement benefits scheme. Other benefits include share options to be granted under the share option scheme adopted on 8 June 2015, which became effective on the Listing Date, and shares to be granted under the share award plan which was adopted and became effective on 8 January 2016.

As at 30 June 2022, the Group had 2,849 employees with a total remuneration of RMB134.4 million during the Reporting Period (six months ended 30 June 2021: RMB155.5 million) (including pension scheme contributions, staff welfare expenses and equity-settled share award expense). The salaries of the employees are determined with reference to individual performance, work experience, qualification and current industry practices.

The contributions by the Group for the Defined Contribution Schemes are charged to the statement of profit or loss as they become payable in accordance with the relevant rules of the respective schemes.

## Management Discussion and Analysis

The Group's contributions to the Defined Contribution Schemes vest fully and immediately with the employees. Accordingly, (i) for each of the two six months ended 30 June 2022 and 30 June 2021, there was no forfeiture of contributions under the Defined Contribution Schemes; and (ii) there were no forfeited contributions available for the Group to reduce its existing level of contributions to the Defined Contribution Schemes as at 30 June 2022 and 30 June 2021. For each of the two six months ended 30 June 2022 and 30 June 2021, the Group did not have any defined benefit plan.

### SIGNIFICANT INVESTMENTS

Saved as disclosed herein, the Group had no significant investments held during the Reporting Period.

### MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

The Group had no material acquisitions or disposals of subsidiaries, associates or joint ventures during the Reporting Period.

### EVENT AFTER THE REPORTING PERIOD

There were no significant events after the Reporting Period up to the date of this report.

### CAPITAL COMMITMENT

As at 30 June 2022, the Group's capital commitment amounted to RMB5.6 million (31 December 2021: RMB33.2 million). The capital commitment is mainly related to the purchasing of new equipment for research and development activities and to expand the Group's production capacity.

### FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

Apart from strengthening the Group's current business and the future plans as disclosed in the Prospectus, the Group will devote its best effort and resources to cope with the increasing market demand in the Group's own-branded products, in order to enhance shareholder's value. The Group will also consider any potential investment opportunities which may benefit its shareholders as and when these opportunities arise.

### CONTINGENT LIABILITIES

The Group did not have any contingent liabilities as at 30 June 2022 (31 December 2021: nil).

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the Reporting Period and up to the date of this report.

## Management Discussion and Analysis

### AUDIT COMMITTEE

The Audit Committee was established with written terms of reference which has been adopted for the purpose of reviewing and providing supervision on the financial reporting process and overseeing the risk management and internal control systems of the Group. The Audit Committee comprises three members, all being independent non-executive Directors, namely, Mr. Ng Kwun Wan (Chairman), Mr. Wong Kam Wah and Mr. Zhou Dai Han.

The Audit Committee has reviewed, with the management, the accounting principles and policies adopted by the Group, and discussed the unaudited interim condensed consolidated financial information matters of the Group for the six months ended 30 June 2022 and recommended its adoption by the Board.

### CORPORATE GOVERNANCE PRACTICES

The Board of the Company recognises the importance of and is committed to maintaining high standards of corporate governance so as to enhance corporate transparency and safeguard the interests of the Company and its shareholders, customers, staff and other stakeholders. It strives to maintain effective accountability systems through well-developed corporate policies and procedures, and internal systems and controls. The Company has complied with the Code on Corporate Governance Practices ("CG Code") as set out in the Appendix 14 to the Listing Rules during the six months ended 30 June 2022.

### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS (THE "MODEL CODE")

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules as its code of conduct regarding Directors' securities transactions. All Directors of the Company have confirmed that, following specific enquiry by the Company, they have complied with the required standard set out in the Model Code throughout the Reporting Period.

# Report on Review of Interim Condensed Consolidated Financial Information



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Quarry Bay, Hong Kong

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## To the board of directors of Zhongzhi Pharmaceutical Holdings Limited

(Incorporated in the Cayman Islands with limited liability)

### INTRODUCTION

We have reviewed the accompanying interim condensed consolidated financial information set out on pages 13 to 42, which comprises the consolidated statement of financial position of Zhongzhi Pharmaceutical Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") as at 30 June 2022 and the related consolidated statement of profit or loss, comprehensive income, changes in equity and cash flows for the six-month period then ended, and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 *Interim Financial Reporting* ("IAS 34") issued by the International Accounting Standards Board.

The directors of the Company are responsible for the preparation and presentation of this interim condensed consolidated financial information accordance with IAS 34. Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*, issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

### Ernst & Young

Certified Public Accountants  
Hong Kong

25 August 2022

## Consolidated Statement of Profit or Loss

For the six months ended 30 June 2022

|   | Notes | Six months ended 30 June       |                                |
|---|-------|--------------------------------|--------------------------------|
|   |       | 2022<br>RMB'000<br>(Unaudited) | 2021<br>RMB'000<br>(Unaudited) |
| <b>REVENUE</b>  | 4     | <b>846,397</b>                 | 886,716                        |
| Cost of sales   |       | <b>(341,214)</b>               | (340,898)                      |
| <b>Gross profit</b>   |       | <b>505,183</b>                 | 545,818                        |
| Other income and gains  | 4     | <b>12,520</b>                  | 9,220                          |
| Selling and distribution expenses   |       | <b>(349,997)</b>               | (398,749)                      |
| Administrative expenses   |       | <b>(49,198)</b>                | (47,078)                       |
| Other expenses  |       | <b>(20,158)</b>                | (25,593)                       |
| Finance costs   |       | <b>(2,936)</b>                 | (3,462)                        |
| <b>PROFIT BEFORE TAX</b>  | 5     | <b>95,414</b>                  | 80,156                         |
| Income tax expense  | 6     | <b>(17,875)</b>                | (13,612)                       |
| <b>PROFIT FOR THE PERIOD</b>  |       | <b>77,539</b>                  | 66,544                         |
| Attributable to:  |       |                                |                                |
| Owners of the parent  |       | <b>77,048</b>                  | 66,588                         |
| Non-controlling interests   |       | <b>491</b>                     | (44)                           |
|   |       | <b>77,539</b>                  | 66,544                         |
| <b>EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY<br/>EQUITY HOLDERS OF THE PARENT</b> |       |                                |                                |
| Basic   |       |                                |                                |
| — For profit for the period   |       | <b>RMB0.091</b>                | RMB0.081                       |
| Diluted   |       |                                |                                |
| — For profit for the period   |       | <b>RMB0.091</b>                | RMB0.081                       |

## Consolidated Statement of Comprehensive Income

For the six months ended 30 June 2022

|   | Six months ended 30 June       |                                |
|---|--------------------------------|--------------------------------|
|   | 2022<br>RMB'000<br>(Unaudited) | 2021<br>RMB'000<br>(Unaudited) |
| <b>PROFIT FOR THE PERIOD</b>  | <b>77,539</b>                  | 66,544                         |
| <b>OTHER COMPREHENSIVE (LOSS)/INCOME</b>  |                                |                                |
| Other comprehensive (loss)/income that may be reclassified to profit or loss in subsequent periods: |                                |                                |
| Exchange differences on translation of foreign operations   | (919)                          | 601                            |
| <b>OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD, NET OF TAX</b>                                 | <b>(919)</b>                   | 601                            |
| <b>TOTAL COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD</b>   | <b>76,620</b>                  | 67,145                         |
| Attributable to:  |                                |                                |
| Owners of the parent  | 76,129                         | 67,189                         |
| Non-controlling interests   | 491                            | (44)                           |
|   | <b>76,620</b>                  | 67,145                         |

## Consolidated Statement of Financial Position

As at 30 June 2022

|   | Notes | 30 June<br>2022<br>RMB'000<br>(Unaudited) | 31 December<br>2021<br>RMB'000<br>(Audited) |
|---|-------|---|---|
| <b>NON-CURRENT ASSETS</b>                               |       |   |   |
| Property, plant and equipment                           | 9     | 414,657                                   | 410,286                                     |
| Investment properties                                   | 9     | 45,026                                    | 40,778                                      |
| Prepayment for property, plant and equipment            |       | 208                                       | 3,481                                       |
| Right-of-use assets                                     |       | 132,095                                   | 137,025                                     |
| Goodwill  |       | 1,628                                     | 1,628                                       |
| Other intangible assets                                 | 10    | 16,551                                    | 18,290                                      |
| Investment in a joint venture                           |       | 399                                       | 381   |
| Equity investments at fair value through profit or loss | 11    | 8,925                                     | 9,367                                       |
| Deferred tax assets                                     |       | 27,242                                    | 31,969                                      |
| Prepayments   | 14    | 850                                       | 5,950                                       |
| Other non-current assets                                |       | 6,558                                     | 7,513                                       |
| <b>Total non-current assets</b>                         |       | <b>654,139</b>                            | <b>666,668</b>                              |
| <b>CURRENT ASSETS</b>                                   |       |   |   |
| Inventories   | 12    | 256,625                                   | 268,057                                     |
| Trade and notes receivables                             | 13    | 346,411                                   | 293,559                                     |
| Prepayments, deposits and other receivables             | 14    | 34,637                                    | 53,645                                      |
| Equity investments at fair value through profit or loss | 11    | 14,078                                    | 8,795                                       |
| Cash and cash equivalents                               | 15    | 253,533                                   | 233,381                                     |
| <b>Total current assets</b>                             |       | <b>905,284</b>                            | <b>857,437</b>                              |
| <b>CURRENT LIABILITIES</b>                              |       |   |   |
| Trade payables  | 16    | 113,939                                   | 120,828                                     |
| Interest-bearing bank borrowings                        |       | 48,151                                    | 57,243                                      |
| Other payables and accruals                             | 17    | 209,951                                   | 229,400                                     |
| Lease liabilities                                       |       | 35,173                                    | 37,874                                      |
| Amounts due to related parties                          |       | 8,786                                     | 8,786                                       |
| Deferred income   | 18    | 18,819                                    | 18,925                                      |
| Amount due to a joint venture                           |       | 66  | 64  |
| Tax payable   |       | 26,905                                    | 27,711                                      |
| <b>Total current liabilities</b>                        |       | <b>461,790</b>                            | <b>500,831</b>                              |
| <b>NET CURRENT ASSETS</b>                               |       | <b>443,494</b>                            | <b>356,606</b>                              |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>            |       | <b>1,097,633</b>                          | <b>1,023,274</b>                            |

## Consolidated Statement of Financial Position

As at 30 June 2022

|  | Notes | 30 June<br>2022<br>RMB'000<br>(Unaudited) | 31 December<br>2021<br>RMB'000<br>(Audited) |
|--|-------|---|---|
| <b>NON-CURRENT LIABILITIES</b>                     |       |   |   |
| Deferred income                                    | 18    | 14,294                                    | 15,429                                      |
| Lease liabilities                                  |       | 78,915                                    | 80,624                                      |
| Deferred tax liabilities                           |       | 26,869                                    | 26,056                                      |
| <b>Total non-current liabilities</b>               |       | <b>120,078</b>                            | 122,109                                     |
| <b>Net assets</b>                                  |       | <b>977,555</b>                            | 901,165                                     |
| <b>EQUITY</b>                                      |       |   |   |
| <b>Equity attributable to owners of the parent</b> |       |   |   |
| Issued capital                                     | 19    | 6,847                                     | 6,847                                       |
| Reserves   |       | 968,022                                   | 891,893                                     |
|  |       | <b>974,869</b>                            | 898,740                                     |
| Non-controlling interests                          |       | 2,686                                     | 2,425                                       |
| <b>Total equity</b>                                |       | <b>977,555</b>                            | 901,165                                     |

## Consolidated Statement of Changes in Equity

For the six months ended 30 June 2022

|   | Attributable to owners of the parent |                      |               |                |                           |                     |                     |                              |                  |         |                           |              |
|---|--------------------------------------|----------------------|---------------|----------------|---------------------------|---------------------|---------------------|------------------------------|------------------|---------|---------------------------|--------------|
|   | Shares held for                      |                      |               | Merger reserve | Statutory surplus reserve | Share-based payment | Share award reserve | Exchange fluctuation reserve | Retained profits | Total   | Non-controlling interests | Total equity |
|   | Issued capital                       | the share award plan | Share premium |                |                           |                     |                     |                              |                  |         |                           |              |
|   | RMB'000                              | RMB'000              | RMB'000       | RMB'000        | RMB'000                   | RMB'000             | RMB'000             | RMB'000                      | RMB'000          | RMB'000 | RMB'000                   | RMB'000      |
| At 1 January 2022 (audited)                               | 6,847                                | (25,600)*            | 202,871*      | 31,200*        | 90,776*                   | 5,680*              | (2,079)*            | 21,702*                      | 567,343*         | 898,740 | 2,425                     | 901,165      |
| Profit for the period                                     | —                                    | —                    | —             | —              | —                         | —                   | —                   | —                            | 77,048           | 77,048  | 491                       | 77,539       |
| Other comprehensive income for the period                 |                                      |                      |               |                |                           |                     |                     |                              |                  |         |                           |              |
| Exchange differences on translation of foreign operations | —                                    | —                    | —             | —              | —                         | —                   | —                   | (919)                        | —                | (919)   | —                         | (919)        |
| Total comprehensive income for the period                 | —                                    | —                    | —             | —              | —                         | —                   | —                   | (919)                        | 77,048           | 76,129  | 491                       | 76,620       |
| Transfer from retained profits                            | —                                    | —                    | —             | —              | 12,542                    | —                   | —                   | —                            | (12,542)         | —       | —                         | —            |
| Dividend declared   | —                                    | —                    | —             | —              | —                         | —                   | —                   | —                            | —                | —       | (230)                     | (230)        |
| At 30 June 2022 (unaudited)                               | 6,847                                | (25,600)*            | 202,871*      | 31,200*        | 103,318*                  | 5,680*              | (2,079)*            | 20,783*                      | 631,849*         | 974,869 | 2,686                     | 977,555      |

\* These reserve accounts comprise the consolidated reserve of RMB968,022,000 (31 December 2021: RMB891,893,000) in the consolidated statement of financial position.

## Consolidated Statement of Changes in Equity

For the six months ended 30 June 2022

|   | Attributable to owners of the parent |                                      |               |                |                           |                     |                     |                              |                  |         |                           |              |
|---|--------------------------------------|--------------------------------------|---------------|----------------|---------------------------|---------------------|---------------------|------------------------------|------------------|---------|---------------------------|--------------|
|   | Issued capital                       | Shares held for the share award plan | Share premium | Merger reserve | Statutory surplus reserve | Share-based payment | Share award reserve | Exchange fluctuation reserve | Retained profits | Total   | Non-controlling interests | Total equity |
|   | RMB'000                              | RMB'000                              | RMB'000       | RMB'000        | RMB'000                   | RMB'000             | RMB'000             | RMB'000                      | RMB'000          | RMB'000 | RMB'000                   | RMB'000      |
| At 1 January 2021 (audited)                               | 6,650                                | (21,217)*                            | 173,030*      | 31,200*        | 57,698*                   | 5,680*              | (2,079)*            | 20,921*                      | 548,293*         | 820,176 | 1,587                     | 821,763      |
| Profit for the period                                     | —                                    | —                                    | —             | —              | —                         | —                   | —                   | —                            | 66,588           | 66,588  | (44)                      | 66,544       |
| Other comprehensive income for the period                 |                                      |                                      |               |                |                           |                     |                     |                              |                  |         |                           |              |
| Exchange differences on translation of foreign operations | —                                    | —                                    | —             | —              | —                         | —                   | —                   | 601                          | —                | 601     | —                         | 601          |
| Total comprehensive income for the period                 | —                                    | —                                    | —             | —              | —                         | —                   | —                   | 601                          | 66,588           | 67,189  | (44)                      | 67,145       |
| Capital contribution by a non-controlling shareholder     | —                                    | —                                    | —             | —              | —                         | —                   | —                   | —                            | —                | —       | 600                       | 600          |
| Shares repurchased  | —                                    | (4,380)                              | —             | —              | —                         | —                   | —                   | —                            | —                | (4,380) | —                         | (4,380)      |
| Transfer from retained profits                            | —                                    | —                                    | —             | —              | 3,979                     | —                   | —                   | —                            | (3,979)          | —       | —                         | —            |
| At 30 June 2021 (unaudited)                               | 6,650                                | (25,597)*                            | 173,030*      | 31,200*        | 61,677*                   | 5,680*              | (2,079)*            | 21,522*                      | 610,902*         | 882,985 | 2,143                     | 885,128      |

\* These reserve accounts comprise the consolidated reserve of RMB876,335,000 (31 December 2020: RMB813,526,000) in the consolidated statement of financial position.

## Consolidated Statement of Cash Flows

For the six months ended 30 June 2022

|  | Notes | Six months ended 30 June       |                                |
|--|-------|--------------------------------|--------------------------------|
|  |       | 2022<br>RMB'000<br>(Unaudited) | 2021<br>RMB'000<br>(Unaudited) |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                    |       |                                |                                |
| Profit before tax  |       | <b>95,414</b>                  | 80,156                         |
| Adjustments for:   |       |                                |                                |
| Finance costs  | 5     | <b>2,936</b>                   | 3,462                          |
| Bank interest income   | 4     | <b>(1,768)</b>                 | (249)                          |
| Interest income from financial assets at fair value through profit or loss     | 4     | <b>(92)</b>                    | (1,897)                        |
| Dividend income from an equity investment at fair value through profit or loss | 4     | <b>(48)</b>                    | (570)                          |
| Loss/(Gain) on disposal of items of property, plant and equipment              | 4     | <b>621</b>                     | (91)                           |
| Depreciation of property, plant and equipment and investment properties        | 5, 9  | <b>22,705</b>                  | 18,632                         |
| Depreciation of right-of-use assets  | 5     | <b>21,490</b>                  | 20,796                         |
| Amortisation of other intangible assets  | 5, 10 | <b>1,739</b>                   | 1,556                          |
| Government grants released   | 18    | <b>(5,872)</b>                 | (2,358)                        |
| Fair value losses/(gains), net:  |       |                                |                                |
| Equity investments at fair value through loss or profit                        | 5     | <b>1,097</b>                   | 2,053                          |
| Financial assets at fair value through profit or loss                          | 5     | <b>(1,153)</b>                 | —                              |
| Gain on disposal of equity investment at fair value through profit or loss     |       | <b>—</b>                       | (452)                          |
| Impairment losses on trade receivables   | 5     | <b>210</b>                     | 493                            |
| Write-down/(Reversal) of inventories to net realisable value                   | 5     | <b>504</b>                     | (47)                           |
|  |       | <b>137,783</b>                 | 121,484                        |
| Decrease/(Increase) in inventories   |       | <b>10,929</b>                  | (18,207)                       |
| Increase in trade and notes receivables  |       | <b>(67,382)</b>                | (55,690)                       |
| Decrease in prepayments, deposits and other receivables                        |       | <b>24,106</b>                  | 10,251                         |
| Decrease/(increase) in non-current assets                                      |       | <b>955</b>                     | (685)                          |
| (Decrease)/Increase in trade payables  |       | <b>(6,889)</b>                 | 6,460                          |
| Increase/(decrease) in other payables and accruals                             |       | <b>90</b>                      | (19,262)                       |
| Increase in deferred income  |       | <b>4,631</b>                   | 4,737                          |
| Cash generated from operations   |       | <b>104,223</b>                 | 49,088                         |
| Interest paid  |       | <b>(706)</b>                   | (1,318)                        |
| Income tax paid  |       | <b>(13,141)</b>                | (21,347)                       |
| Net cash flows from operating activities                                       |       | <b>90,376</b>                  | 26,423                         |

## Consolidated Statement of Cash Flows

For the six months ended 30 June 2022

|  | Notes | Six months ended 30 June       |                                |
|--|-------|--------------------------------|--------------------------------|
|  |       | 2022<br>RMB'000<br>(Unaudited) | 2021<br>RMB'000<br>(Unaudited) |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |       |                                |                                |
| Purchase of items of property, plant and equipment   |       | (38,379)                       | (81,038)                       |
| Decrease in prepayments for purchases of property, plant and equipment                               |       | 3,273                          | 19,010                         |
| Proceeds from disposal of items of property, plant and equipment                                     |       | 1,213                          | 262                            |
| Purchase of other intangible assets  |       | —                              | (461)                          |
| Purchases of an equity investment at fair value through profit or loss                               |       | —                              | (5)                            |
| Proceeds upon maturity of financial assets at fair value through profit or loss                      |       | 1,153                          | —                              |
| Proceeds from disposal of equity investments at fair value through profit or loss                    |       | 62                             | 6,670                          |
| Purchase of equity investments at fair value through profit or loss                                  |       | (5,996)                        | —                              |
| Purchases of financial assets at fair value through profit or loss                                   |       | —                              | (37,000)                       |
| Bank interest received   | 4     | 1,768                          | 249                            |
| Interest received from financial assets at fair value through profit or loss                         | 4     | 92                             | 1,897                          |
| Decrease in non-pledged time deposits with original maturity of more than three months when acquired |       | —                              | 63,000                         |
| Acquisition of a subsidiary  |       | —                              | (782)                          |
| Dividend received from an equity investment  | 4     | 48                             | 570                            |
| Net cash flows used in investing activities  |       | (36,766)                       | (27,628)                       |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |       |                                |                                |
| Principal portion of lease payments  |       | (23,201)                       | (22,159)                       |
| Proceeds from borrowings   |       | 4,548                          | 42,471                         |
| Repayments of bank borrowings  |       | (13,640)                       | (20,000)                       |
| Purchase of shares held under the Share Award Plan   |       | —                              | (4,379)                        |
| Dividends paid to non-controlling shareholders   |       | (231)                          | —                              |
| Capital contribution from a non-controlling shareholder  |       | —                              | 600                            |
| Net cash flows used in financing activities  |       | (32,524)                       | (3,467)                        |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>   |       |                                |                                |
| Cash and cash equivalents at beginning of period   |       | 153,381                        | 151,032                        |
| Effect of foreign exchange rate changes, net   |       | (934)                          | 601                            |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>  |       | <b>173,533</b>                 | <b>146,961</b>                 |

## Consolidated Statement of Cash Flows

For the six months ended 30 June 2022

|  | Notes | Six months ended 30 June       |                                |
|--|-------|--------------------------------|--------------------------------|
|  |       | 2022<br>RMB'000<br>(Unaudited) | 2021<br>RMB'000<br>(Unaudited) |
| <b>ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS</b>                                 |       |                                |                                |
| Cash and bank balances   | 15    | <b>173,533</b>                 | 140,834                        |
| Non-pledged time deposits  | 15    | <b>80,000</b>                  | 86,127                         |
| Cash and bank balances as stated in the statement of financial position                  |       | <b>253,533</b>                 | 226,961                        |
| Non-pledged time deposits with original maturity of more than three months when acquired |       | <b>(80,000)</b>                | (80,000)                       |
| Cash and cash equivalents at end of the period   |       | <b>173,533</b>                 | 146,961                        |

## Notes to the Interim Condensed Consolidated Financial Information

### 1. CORPORATE INFORMATION

Zhongzhi Pharmaceutical Holdings Limited (the “Company”) was incorporated in the Cayman Islands on 12 September 2014 as an exempted company with limited liability under the Companies Law (2013 Revision) of the Cayman Islands. The address of the registered office of the Company is Windward 3, Regatta Office Park, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands. The shares of the Company were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) on 13 July 2015 (the “Listing Date”).

The principal activity of the Company is investment holding. The principal activities of the subsidiaries comprise the manufacture and sale of pharmaceutical products and operation of chain pharmacies in the People’s Republic of China (the “PRC”). There has been no significant change in the Group’s principal activities during the year.

In the opinion of the Directors, as at the date of this report, the immediate and ultimate holding company of the Company is Crystal Talent Investment Group Limited, a company incorporated in the British Virgin Islands (“BVI”).

### 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP’S ACCOUNTING POLICIES

#### 2.1 Basis of preparation

The interim condensed consolidated financial information for the six months ended 30 June 2022 has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“Listing Rules”), including compliance with International Accounting Standard (“IAS”) 34 *Interim Financial Reporting*.

The interim condensed consolidated financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group’s annual financial statements for the year ended 31 December 2021.

The interim condensed consolidated financial information has been prepared under a historical cost convention, except for equity investments and financial assets at fair value through profit or loss which have been measured at fair value. These financial statements are presented in Renminbi (“RMB”) and all values are rounded to the nearest thousand except when otherwise indicated.

#### 2.2 Changes in accounting policies and disclosures

The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those followed in the preparation of the Group’s annual consolidated financial statements for the year ended 31 December 2021, except for the adoption of the following revised International Financial Reporting Standards (“IFRSs”) for the first time for the current period’s financial information.

## Notes to the Interim Condensed Consolidated Financial Information

### 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES

(Continued)

#### 2.2 Changes in accounting policies and disclosures (Continued)

|   |  |
|---|--|
| Amendments to IFRS 3                          | <i>Reference to the Conceptual Framework</i>   |
| Amendment to IFRS 16                          | <i>Covid-19-Related Rent Concessions beyond 30 June 2021</i>                         |
| Amendments to IAS 16                          | <i>Property, Plant and Equipment: Proceeds before Intended Use</i>                   |
| Amendments to IAS 37                          | <i>Onerous Contracts — Cost of Fulfilling a Contract</i>                             |
| <i>Annual Improvements to IFRSs 2018-2020</i> | Amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41 |

The nature and impact of the revised IFRSs are described below:

- (a) Amendments to IFRS 3 replace a reference to the previous *Framework for the Preparation and Presentation of Financial Statements* with a reference to the *Conceptual Framework for Financial Reporting* issued in June 2018 without significantly changing its requirements. The amendments also add to IFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of IAS 37 or HK(IFRIC)-Int 21 if they were incurred separately rather than assumed in a business combination, an entity applying IFRS 3 should refer to IAS 37 or HK(IFRIC)-Int 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date. The Group has applied the amendments prospectively to business combinations that occurred on or after 1 January 2022. As there were no contingent assets, liabilities and contingent liabilities within the scope of the amendments arising in the business combination that occurred during the period, the amendments did not have any impact on the financial position and performance of the Group.
- (b) Amendment to IAS 16 prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling any such items, and the cost of those items, in profit or loss. The Group has applied the amendments retrospectively to items of property, plant and equipment made available for use on or after 1 January 2021. Since there was no sale of items produced while making property, plant and equipment available for use on or after 1 January 2021, the amendments did not have any impact on the financial position or performance of the Group.

## Notes to the Interim Condensed Consolidated Financial Information

### 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES

(Continued)

#### 2.2 Changes in accounting policies and disclosures (Continued)

- (c) Amendments to IAS 37 clarify that for the purpose of assessing whether a contract is onerous under IAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The Group has applied the amendments prospectively to contracts for which it has not yet fulfilled all its obligations at 1 January 2022 and no onerous contracts were identified. Therefore, the amendments did not have any impact on the financial position or performance of the Group.
- (d) *Annual Improvements to IFRSs 2018-2020* sets out amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41. Details of the amendments that are applicable to the Group are as follows:
- IFRS 9 *Financial Instruments*: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. The Group has applied the amendment prospectively to financial liabilities that are modified or exchanged on or after 1 January 2022. As there was no modification of the Group's financial liabilities during the period, the amendment did not have any impact on the financial position or performance of the Group.
  - IFRS 16 *Leases*: removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying IFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying IFRS 16.

## Notes to the Interim Condensed Consolidated Financial Information

### 3. OPERATING SEGMENT INFORMATION

The board of directors is the Group's chief operating decision-maker. Management has determined the operating segments based on the information reviewed by the board of directors for the purposes of allocating resources and assessing performance.

In prior years, the Group managed its business based on distribution channels and had three reportable operating segments, being pharmaceutical manufacturing, operation of chain pharmacies and operation of on-line pharmacies. In 2022, the Group has changed the structure of its internal organization in a manner that causes the composition of its reportable segments to change. The financial information of operation of chain pharmacies and operation of on-line pharmacies are reported to the chief operating decision maker aggregately. Accordingly, two operating segments are presented as follows:

- (a) Pharmaceutical manufacturing
- (b) Operation of chain pharmacies

Separate individual financial information for different types of channels is presented to the board of directors who reviews the internal reports in order to assess performance and allocate resources.

Segment results are evaluated based on gross profit. No analysis of the Group's assets and liabilities by operating segments is disclosed as it is not regularly provided to the board of directors.

Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

#### Geographical information

Since over 90% of the Group's revenue and operating profit were generated in the PRC and over 90% of the Group's non-current assets were located in the PRC, no geographical segment information in accordance with IFRS 8 *Operating Segments* is presented.

#### Information about major customers

During each of the six months ended 30 June 2022 and 2021, the Group had no revenue from transaction with a single customer which amounted to 10% or more of the Group's sales.

## Notes to the Interim Condensed Consolidated Financial Information

### 3. OPERATING SEGMENT INFORMATION (Continued)

The revenue and results by operating segments of the Group during each of the six months ended 30 June 2022 and 2021 are as follows:

|  | Six months ended 30 June 2022                             |   |                                 |
|--|---|---|---------------------------------|
|  | Pharmaceutical<br>manufacturing<br>RMB'000<br>(unaudited) | Operation<br>of chain<br>pharmacies<br>RMB'000<br>(unaudited) | Total<br>RMB'000<br>(unaudited) |
| <b>Segment revenue:</b>                  |   |   |                                 |
| Revenue from external customers (note 4) | 536,773   | 309,624   | 846,397                         |
| Intersegment sales                       | 304,161   | —   | 304,161                         |
| Elimination of intersegment sales        | (304,161)   | —   | (304,161)                       |
| Revenue                                  | 536,773   | 309,624   | 846,397                         |
| Cost of sales                            | (168,749)   | (172,465)   | (341,214)                       |
| <b>Segment results</b>                   | <b>368,024</b>  | <b>137,159</b>  | <b>505,183</b>                  |
| <b>Reconciliation:</b>                   |   |   |                                 |
| Other income and gains                   |   |   | 12,520                          |
| Selling and distribution expenses        |   |   | (349,997)                       |
| Administrative expenses                  |   |   | (49,198)                        |
| Other expenses                           |   |   | (20,158)                        |
| Finance costs                            |   |   | (2,936)                         |
| <b>Profit before tax</b>                 |   |   | <b>95,414</b>                   |

## Notes to the Interim Condensed Consolidated Financial Information

### 3. OPERATING SEGMENT INFORMATION (Continued)

|  | Six months ended 30 June 2021                             |   |                                 |
|--|---|---|---------------------------------|
|  | Pharmaceutical<br>manufacturing<br>RMB'000<br>(unaudited) | Operation<br>of chain<br>pharmacies<br>RMB'000<br>(unaudited) | Total<br>RMB'000<br>(unaudited) |
| <b>Segment revenue:</b>                  |   |   |                                 |
| Revenue from external customers (note 4) | 535,533   | 351,183   | 886,716                         |
| Intersegment sales                       | 32,813  | —   | 32,813                          |
| Elimination of intersegment sales        | (32,813)  | —   | (32,813)                        |
| Revenue                                  | 535,533   | 351,183   | 886,716                         |
| Cost of sales                            | (137,497)   | (203,401)   | (340,898)                       |
| <b>Segment results</b>                   | <b>398,036</b>  | <b>147,782</b>  | <b>545,818</b>                  |
| <b>Reconciliation:</b>                   |   |   |                                 |
| Other income and gains                   |   |   | 9,220                           |
| Selling and distribution expenses        |   |   | (398,749)                       |
| Administrative expenses                  |   |   | (47,078)                        |
| Other expenses                           |   |   | (25,593)                        |
| Finance costs                            |   |   | (3,462)                         |
| <b>Profit before tax</b>                 |   |   | <b>80,156</b>                   |

## Notes to the Interim Condensed Consolidated Financial Information

### 4. REVENUE, OTHER INCOME AND GAINS

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold after allowances for returns and trade discounts, for the six months ended 30 June 2022.

For the six months ended 30 June 2022, the revenue from contracts with customers is recognised at a point in time.

An analysis of revenue, other income and gains is as follows:

|   | <b>Six months ended 30 June</b> |             |
|---|---------------------------------|-------------|
|   | <b>2022</b>                     | 2021        |
|   | <b>RMB'000</b>                  | RMB'000     |
|   | <b>(Unaudited)</b>              | (Unaudited) |
| <b>Revenue</b>  |                                 |             |
| Sale of pharmaceutical products   | <b>846,397</b>                  | 886,716     |
| <b>Other income</b>   |                                 |             |
| Bank interest income  | <b>1,768</b>                    | 249         |
| Dividend income   | <b>48</b>                       | 570         |
| Interest income from financial assets at fair value through profit or loss                      | <b>92</b>                       | 1,897       |
|   | <b>1,908</b>                    | 2,716       |
| <b>Gains</b>  |                                 |             |
| Government grants:  |                                 |             |
| — Related to assets   | <b>1,659</b>                    | 998         |
| — Related to income   | <b>4,213</b>                    | 1,360       |
| Fair value gain on equity investments and financial assets at fair value through profit or loss | <b>71</b>                       | —           |
| Gain on disposal of items of property, plant and equipment                                      | <b>—</b>                        | 108         |
| Others  | <b>4,669</b>                    | 4,038       |
|   | <b>10,612</b>                   | 6,504       |
|   | <b>12,520</b>                   | 9,220       |

## Notes to the Interim Condensed Consolidated Financial Information

### 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

|  | Notes | Six months ended 30 June       |                                |
|--|-------|--------------------------------|--------------------------------|
|  |       | 2022<br>RMB'000<br>(Unaudited) | 2021<br>RMB'000<br>(Unaudited) |
| Cost of inventories sold                                       |       | <b>341,214</b>                 | 340,898                        |
| Depreciation   | 9     | <b>22,705</b>                  | 18,632                         |
| Depreciation of right-of-use assets*                           |       | <b>21,490</b>                  | 20,796                         |
| Amortisation of other intangible assets*                       | 10    | <b>1,739</b>                   | 1,556                          |
| Research and development costs                                 |       | <b>17,981</b>                  | 22,291                         |
| Advertising, marketing and promotion expenses                  |       | <b>212,329</b>                 | 215,711                        |
| Write-down/(Reversal) of inventories to net realisable value   |       | <b>504</b>                     | (47)                           |
| Impairment losses on trade receivables                         |       | <b>210</b>                     | 493                            |
| Fair value gain/(loss):  |       |                                |                                |
| Equity investments at fair value through profit or loss**      |       | <b>(1,097)</b>                 | (2,053)                        |
| Financial assets at fair value through profit or loss**        |       | <b>1,153</b>                   | —                              |
| Finance costs  |       | <b>2,936</b>                   | 3,462                          |
| Auditor's remuneration   |       | <b>1,026</b>                   | 1,235                          |
| Employee benefit expenses (including directors' remuneration): |       |                                |                                |
| Wages and salaries   |       | <b>118,870</b>                 | 138,046                        |
| Pension scheme contributions (defined contribution scheme)     |       | <b>9,405</b>                   | 9,718                          |
| Staff welfare expenses   |       | <b>6,121</b>                   | 7,734                          |
| Equity-settled share award expense                             |       | <b>—</b>                       | —                              |
|  |       | <b>134,396</b>                 | 155,498                        |

\* The depreciation of right-of-use assets and the amortisation of other intangible assets for the reporting period is included in "Administrative expenses", and "Selling and distribution expenses" in the consolidated statement of profit or loss.

\*\* The fair value loss of equity investments at fair value through profit or loss and financial assets at fair value through profit or loss for the reporting period is included in "Other income and gains/Other expenses" in the consolidated statement of profit or loss.

## Notes to the Interim Condensed Consolidated Financial Information

### 6. INCOME TAX EXPENSE

The Group is subject to income tax on an entity basis on profit arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

Pursuant to the rules and regulations of the BVI, the Group is not subject to any income tax in the BVI.

Hong Kong profits tax rate is 16.5% (2021: 16.5%) of the estimated assessable profit derived from Hong Kong. Since the Group had no such profit during the reporting period, no provision for Hong Kong profits tax has been made.

Taxes on profits assessable in Mainland China have been calculated at the prevailing tax rates, based on existing legislation, interpretations and practices in respect thereof.

Pursuant to the PRC Corporate Income Tax Law effective on 1 January 2008, the PRC corporate income tax rate of the Group's subsidiaries operating in Mainland China during the reporting period was 25% of their taxable profits.

Zhongshan Honeson Pharmaceutical Co.,Ltd. and Zhongshan Zhongzhi Pharmaceutical Group Co., Ltd. are qualified as high and new technology enterprises and are subject to a preferential income tax rate of 15% for the six months ended 30 June 2022 and 2021, respectively.

The income tax expense of the Group for the reporting period are analysed as follows:

|                            | <b>Six months ended 30 June</b> |             |
|----------------------------|---------------------------------|-------------|
|                            | <b>2022</b>                     | 2021        |
|                            | <b>RMB'000</b>                  | RMB'000     |
|                            | <b>(Unaudited)</b>              | (Unaudited) |
| <b>Mainland China</b>      |                                 |             |
| Current income tax         | <b>12,336</b>                   | 16,242      |
| Deferred income tax charge | <b>5,539</b>                    | (2,630)     |
| Total income tax expense   | <b>17,875</b>                   | 13,612      |

In accordance with the Enterprise Income Tax Law of the PRC effective on 1 January 2008, a 10% (or a lower rate if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors) withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. The Group is therefore liable to withholding taxes on dividends distributed by the PRC subsidiaries of the Company, in respect of earnings generated from 1 January 2008. As at 30 June 2022, the Group recognised a deferred tax liability of RMB17,790,000 (31 December 2021: RMB17,790,000) in respect of the withholding tax on future dividend distribution by the PRC entities.

## Notes to the Interim Condensed Consolidated Financial Information

### 7. DIVIDEND

No interim dividend or special dividend were declared for the six months ended 30 June 2022 and 2021.

### 8. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic earnings per share for the period is based on the profit for the period attributable to ordinary equity holders of the parent, and the adjusted weighted average number of ordinary shares of 846,998,500 in issue during the period.

The calculation of the diluted earnings per share amount for the period is based on the profit for the period attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation of diluted earnings per share is the adjusted weighted average number of ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares under the share award plan.

The calculations of basic and diluted earnings per share are based on:

|   | Six months ended 30 June |             |
|---|--------------------------|-------------|
|   | 2022                     | 2021        |
|   | RMB'000                  | RMB'000     |
|   | (Unaudited)              | (Unaudited) |
| <b>Earnings</b>   |                          |             |
| Profit attributable to ordinary equity holders of the parent,<br>used in the basic earnings per share calculation | <b>77,048</b>            | 66,588      |

## Notes to the Interim Condensed Consolidated Financial Information

### 8. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

(Continued)

|   | Six months ended 30 June |                     |
|---|--------------------------|---------------------|
|   | 2022<br>(Unaudited)      | 2021<br>(Unaudited) |
| <b>Shares</b>   |                          |                     |
| Weighted average number of ordinary shares in issue   | <b>863,600,000</b>       | 840,000,000         |
| Weighted average number of shares held for the share award plan (note 20)                                       | <b>(16,601,500)</b>      | (13,500,033)        |
| Adjusted weighted average number of ordinary shares in issue used in the basic earnings per share calculation   | <b>846,998,500</b>       | 826,499,967         |
| Effect of dilution — weighted average number of ordinary shares held for the share award plan                   | —                        | —                   |
| Adjusted weighted average number of ordinary shares in issue used in the diluted earnings per share calculation | <b>846,998,500</b>       | 826,499,967         |

### 9. PROPERTY, PLANT AND EQUIPMENT AND INVESTMENT PROPERTIES

|  | 30 June         | 31 December |
|--|-----------------|-------------|
|  | 2022            | 2021        |
|  | RMB'000         | RMB'000     |
|  | (Unaudited)     | (Audited)   |
| Carrying amount at 1 January                 | <b>410,286</b>  | 303,163     |
| Additions                                    | <b>32,808</b>   | 190,090     |
| Depreciation provided during the period/year | <b>(22,705)</b> | (39,445)    |
| Transfer to investment properties            | <b>(3,898)</b>  | (40,778)    |
| Disposals                                    | <b>(1,834)</b>  | (2,744)     |
| Carrying amount at 30 June/31 December       | <b>414,657</b>  | 410,286     |

The Group's buildings are located in Mainland China.

As at 31 December 2021 and 30 June 2022, the Group was still in the process of obtaining the property ownership certificates for certain buildings with a net carrying amount of RMB44,885,000 and RMB120,929,000, respectively. The Group is not able to assign, transfer or mortgage the properties until the certificates are obtained.

Certain self-owned building of the Group was reclassified to investment properties with original cost of RMB52,428,000 and accumulated depreciation of RMB7,402,000. The investment property was stated at cost with fair value not lesser than the carrying amount. The fair value of the investment properties were valued at RMB48,800,000 as at 30 June 2022 by internal appraiser and were determined by income approach.

## Notes to the Interim Condensed Consolidated Financial Information

### 10. OTHER INTANGIBLE ASSETS

|  | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|--|---|---|
| Carrying amount at 1 January                 | 18,290  | 19,560                                      |
| Additions                                    | —   | 2,012                                       |
| Amortisation provided during the period/year | <b>(1,739)</b>                                      | (3,282)                                     |
| Carrying amount at 30 June/31 December       | <b>16,551</b>                                       | 18,290                                      |

### 11. EQUITY INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

|  | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|--|---|---|
| <b>Equity investments at fair value through profit or loss</b> |   |   |
| Listed equity investment, at fair value                        | <b>22,479</b>                                       | 17,559                                      |
| Unlisted equity investment, at fair value                      | <b>524</b>  | 603   |
|  | <b>23,003</b>                                       | 18,162                                      |

The above listed equity investment at 30 June 2022 was classified as equity investment at fair value through profit or loss as it was held for trading.

The above unlisted equity investment at 30 June 2022 was classified as equity investment at fair value through profit or loss as the Group has not elected to recognise the fair value gain or loss through other comprehensive income.

### 12. INVENTORIES

|                  | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|------------------|---|---|
| Raw materials    | <b>45,949</b>                                       | 45,366                                      |
| Work in progress | <b>11,839</b>                                       | 15,150                                      |
| Finished goods   | <b>198,837</b>                                      | 207,541                                     |
|                  | <b>256,625</b>                                      | 268,057                                     |

Inventories with a value of RMB699,000 (2021: RMB801,000) are carried at net realisable value, this being lower than cost.

## Notes to the Interim Condensed Consolidated Financial Information

### 13. TRADE AND NOTES RECEIVABLES

The Group's trading terms with its wholesale customers are mainly on credit. The credit period is generally not more than three months for major customers. As to new customers, payment in advance is normally required. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to customers with a good track record, there is no significant concentration of credit risk. Trade receivables are non-interest bearing.

An aged analysis of the trade receivables as at the end of the reporting periods, based on the invoice date, and the balances of notes receivable is as follows:

|                                       | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|---------------------------------------|---|---|
| Trade receivables:                    |   |   |
| Within 1 month                        | <b>131,265</b>                                      | 145,731                                     |
| 1 to 3 months                         | <b>80,376</b>                                       | 53,993                                      |
| 3 to 6 months                         | <b>43,725</b>                                       | 30,072                                      |
| 6 to 12 months                        | <b>25,821</b>                                       | 15,447                                      |
| Over 12 months                        | <b>6,610</b>  | 4,108                                       |
|                                       | <b>287,797</b>                                      | 249,351                                     |
| Less: Impairment of trade receivables | <b>(3,759)</b>                                      | (3,549)                                     |
|                                       | <b>284,038</b>                                      | 245,802                                     |
| Notes receivable                      | <b>62,373</b>                                       | 47,757                                      |
|                                       | <b>346,411</b>                                      | 293,559                                     |

The notes receivables are settled within 180 days. As at 30 June 2022, the Group continued to recognise endorsed notes receivable and associated liabilities amounting to RMB12,708,000 (2021: RMB27,028,000) respectively. The directors considered that the Group has retained the substantial risks and rewards, which include default risks relating to such remaining endorsed notes.

## Notes to the Interim Condensed Consolidated Financial Information

### 14. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

|                                | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|--------------------------------|---|---|
| <b>Current</b>                 |   |   |
| Prepayments                    | <b>17,625</b>                                       | 24,095                                      |
| Tax recoverable                | <b>4,120</b>  | 13,881                                      |
| Deposits and other receivables | <b>12,892</b>                                       | 15,669                                      |
|                                | <b>34,637</b>                                       | 53,645                                      |
| <b>Non-current</b>             |   |   |
| Prepayments                    | <b>850</b>  | 5,950                                       |

### 15. CASH AND CASH EQUIVALENTS

|                           | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|---------------------------|---|---|
| Cash and bank balances    | <b>173,533</b>                                      | 153,381                                     |
| Non-pledged time deposits | <b>80,000</b>                                       | 80,000                                      |
|                           | <b>253,533</b>                                      | 233,381                                     |
| Denominated in:           |   |   |
| — RMB                     | <b>249,269</b>                                      | 229,603                                     |
| — HK\$                    | <b>4,264</b>  | 3,778                                       |
|                           | <b>253,533</b>                                      | 233,381                                     |

## Notes to the Interim Condensed Consolidated Financial Information

### 16. TRADE PAYABLES

An aged analysis of the trade payables as at 31 December 2021 and 30 June 2022, based on the invoice date, is as follows:

|                 | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|-----------------|---|---|
| Within 3 months | <b>101,694</b>                                      | 112,019                                     |
| 3 to 6 months   | <b>5,971</b>  | 1,456                                       |
| 6 to 12 months  | <b>3,157</b>  | 4,556                                       |
| over 12 months  | <b>3,117</b>  | 2,797                                       |
|                 | <b>113,939</b>                                      | 120,828                                     |

The trade payables are non-interest-bearing and are normally settled on terms not exceeding 60 days.

### 17. OTHER PAYABLES AND ACCRUALS

|  | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|--|---|---|
| Accruals and other payables                      | <b>69,434</b>                                       | 62,207                                      |
| Accrued salaries and welfare                     | <b>31,082</b>                                       | 38,977                                      |
| Contract liabilities                             | <b>10,068</b>                                       | 10,885                                      |
| Endorsed notes                                   | <b>12,708</b>                                       | 27,028                                      |
| Deposits received                                | <b>58,865</b>                                       | 56,292                                      |
| Payables for purchases of property and equipment | <b>9,167</b>  | 14,388                                      |
| Other tax payables                               | <b>18,627</b>                                       | 19,623                                      |
|  | <b>209,951</b>                                      | 229,400                                     |

Other payables are non-interest bearing and have an average term of six months.

## Notes to the Interim Condensed Consolidated Financial Information

### 18. DEFERRED INCOME

|                        | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|------------------------|---|---|
| At 1 January           | <b>34,354</b>                                       | 37,713                                      |
| Received amounts       | <b>4,631</b>  | 10,566                                      |
| Released amounts       | <b>(5,872)</b>                                      | (13,925)                                    |
| At 30 June/31 December | <b>33,113</b>                                       | 34,354                                      |
| Current                | <b>18,819</b>                                       | 18,925                                      |
| Non-current            | <b>14,294</b>                                       | 15,429                                      |
|                        | <b>33,113</b>                                       | 34,354                                      |

### 19. ISSUED CAPITAL

#### Issued Capital

The Company's issued share capital during the period is as follows:

|  | <b>30 June<br/>2022<br/>(Unaudited)</b> | 31 December<br>2021<br>(Audited) |
|--|---|----------------------------------|
| Issued and fully paid:<br>863,600,000 (2021: 863,600,000) ordinary shares of<br>HK\$0.01 each (HK\$'000) | <b>8,636</b>                            | 8,636                            |
| Equivalent to RMB'000  | <b>6,847</b>                            | 6,847                            |

## Notes to the Interim Condensed Consolidated Financial Information

### 20. SHARE AWARD PLAN

A share award plan was adopted on 8 January 2016 (the "Share Award Plan"). The Share Award Plan is a share incentive scheme and is established to recognize the contributions by certain selected persons and to attract suitable individuals with experience and ability to further development and expansion of the Group.

The awarded shares will be either (i) allotted and issued by the Company, by using the general or specific mandates granted or to be granted to the board of directors by the shareholders of the Company at general meetings of the Company from time to time, or (ii) acquired by an independent trustee ("Trustee") from the open market by utilizing the Company's resources provided to the Trustee. The maximum numbers of shares in respect of which options may be granted under the Share Award Plan cannot result in the aggregate number of shares awarded by the board of directors throughout the duration of the plan to be in excess of 1% of the issued share capital of the Company.

In order to recognize and reward the contribution of and solidify the relationship with the service providers and distributors, the Board has resolved to increase the limit of the Share Award Plan from 1% of the issued share capital of the Company to 2.5% of the issued share capital of the Company on 25 March 2019.

Subject to any early termination as may be determined by the board of directors pursuant to the terms of the Share Award Plan, the plan will be valid and effective for a term of 10 years commencing on the date of the trust deed.

In 2016, the Company purchased 8,000,000 of its ordinary shares through the Trustee at prices ranging from HK\$2.15 to HK\$2.40 per share at a total consideration of approximately HK\$18,313,000 (equivalent to approximately RMB15,651,000).

In 2017, the Company granted 1,072,500 shares to certain employees on 7 April 2017 and the vesting date of the shares was 7 April 2017. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.70) on the day of the grant, amounting to HK\$1,823,000 (equivalent to approximately RMB1,618,000).

The Company granted 127,000 shares to certain employees on 2 January 2019 and the vesting date of the shares was 2 January 2019. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.45) on the day of the grant, amounting to HK\$184,000 (equivalent to approximately RMB161,000).

The board of directors also approved to grant certain shares with a maximum number of 5,940,000 shares to certain employees, service providers and distributors (the "Eligible Persons") on 25 March 2019, which was subject to satisfaction of certain performance target for year 2019. According to the achievement status of performance of the Eligible Persons, 1,200,000 shares were vested while the remaining was forfeited due to failure to meet the performance target. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.439) on the day of the grant, amounting to HK\$1,727,000 (equivalent to approximately RMB1,477,000).

## Notes to the Interim Condensed Consolidated Financial Information

### 20. SHARE AWARD PLAN (Continued)

The Company granted 850,000 shares to certain employees on 2 November 2020 and the vesting date of the shares was 2 November 2020. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.52) on the day of the grant, amounting to HK\$1,292,000 (equivalent to approximately RMB1,117,000).

On 20 October 2020, the board of directors approved to purchase shares as reserve for future granting. From 21 December 2020 to 30 December 2020, the Group purchased 8,677,000 shares in an aggregate amount of HK\$14,268,000 (equivalent to approximately RMB12,322,000).

On 17 June 2021, the board of directors approved to purchase shares as reserve for future granting. On 18 June 2021, the Group purchased 3,323,000 shares in an aggregate amount of HK\$5,288,000 (equivalent to approximately RMB4,379,000).

The Group recognised a share award expense of nil for the six months ended 30 June 2021 and 2022.

At the date of approval of this interim condensed consolidated financial information, 16,601,500 shares of the Company are held by the Trustee and have yet to be awarded.

### 21. COMMITMENTS

#### Capital commitments

The Group had the following capital commitments at the end of the reporting period:

|                                   | <b>30 June<br/>2022<br/>RMB'000<br/>(Unaudited)</b> | 31 December<br>2021<br>RMB'000<br>(Audited) |
|-----------------------------------|---|---|
| Contracted, but not provided for: |   |   |
| Leasehold improvements            | <b>4,212</b>  | 14,399                                      |
| Intangible assets                 | —   | 13,950                                      |
| Plant and machinery               | <b>1,402</b>  | 4,850                                       |
|                                   | <b>5,614</b>  | 33,199                                      |

At the end of 31 December 2021 and 30 June 2022, the Group had significant authorised but not contracted capital commitment of RMB5,499,000 and nil, respectively.

## Notes to the Interim Condensed Consolidated Financial Information

### 22. RELATED PARTY TRANSACTIONS

#### (a) Outstanding balances with related parties

Amounts due to related parties as at 31 December 2021 and 30 June 2022 represent consideration received from the registered shareholders as part of the historical reorganisation. Pursuant to the Contractual Arrangements, the consideration is repayable to the Registered Shareholders upon exercise of the option to repurchase the equity interest of Zhongzhi Herbal Pieces by the Group. The amounts are unsecured, interest-free and have no fixed term of repayment.

#### (b) Compensation of key management personnel of the Group:

|   | Six months ended 30 June       |                                |
|---|--------------------------------|--------------------------------|
|   | 2022<br>RMB'000<br>(Unaudited) | 2021<br>RMB'000<br>(Unaudited) |
| Salaries, allowances and benefits in kind | 5,238                          | 5,314                          |
| Pension scheme contributions              | 109                            | 104                            |
|   | <b>5,347</b>                   | 5,418                          |

### 23. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

|   | Carrying amounts                          |   | Fair values                               |   |
|---|---|---|---|---|
|   | 30 June<br>2022<br>RMB'000<br>(Unaudited) | 31 December<br>2021<br>RMB'000<br>(Audited) | 30 June<br>2022<br>RMB'000<br>(Unaudited) | 31 December<br>2021<br>RMB'000<br>(Audited) |
| <b>Financial assets</b>                                 |   |   |   |   |
| Equity investments at fair value through profit or loss | 23,003                                    | 18,162                                      | 23,003                                    | 18,162                                      |

## Notes to the Interim Condensed Consolidated Financial Information

### 23. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (Continued)

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief financial officer and the audit committee. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer. The valuation process and results are discussed with the audit committee twice a year for interim and annual financial reporting.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The fair values of listed equity investments are based on quoted market prices. The fair values of unlisted equity investments designated at fair value through profit or loss have been estimated using a market-based valuation technique based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to determine comparable public companies (peers) based on industry, size, leverage and strategy, and to calculate an appropriate price multiple, such as enterprise value to earnings before interest and taxes ("EV/EBIT"), for each comparable company identified. The multiple is calculated by dividing the enterprise value of the comparable company by an earnings measure. The trading multiple is then discounted for considerations such as illiquidity and size differences between the comparable companies based on company-specific facts and circumstances. The discounted multiple is applied to the corresponding earnings measure of the unlisted equity investments to measure the fair value. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in profit or loss, are reasonable, and that they were the most appropriate values at the end of the reporting period.

The Group invests in unlisted investments, which represent wealth management products issued by banks in Mainland China. The Group has estimated the fair value of these unlisted investments by using a discounted cash flow valuation model based on the market interest rates of instruments with similar terms and risks.

## Notes to the Interim Condensed Consolidated Financial Information

### 23. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (Continued)

#### Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

#### Assets measured at fair value:

##### As at 30 June 2022

|   | Fair value measurement using  |  |  | Total<br>RMB'000<br>(Unaudited) |
|---|---|--|--|---------------------------------|
|   | Quoted<br>prices in<br>active<br>markets<br>(Level 1)<br>RMB'000<br>(Unaudited) | Significant<br>observable<br>inputs<br>(Level 2)<br>RMB'000<br>(Unaudited) | Significant<br>unobservable<br>inputs<br>(Level 3)<br>RMB'000<br>(Unaudited) |                                 |
| Equity investment at fair value<br>through profit or loss | 22,479  | —  | 524  | 23,003                          |

##### As at 31 December 2021

|   | Fair value measurement using  |  |  | Total<br>RMB'000<br>(Audited) |
|---|---|--|--|-------------------------------|
|   | Quoted<br>prices in<br>active<br>markets<br>(Level 1)<br>RMB'000<br>(Audited) | Significant<br>observable<br>inputs<br>(Level 2)<br>RMB'000<br>(Audited) | Significant<br>unobservable<br>inputs<br>(Level 3)<br>RMB'000<br>(Audited) |                               |
| Equity investment at fair value<br>through profit or loss | 17,559  | —  | 603  | 18,162                        |

## Other Information

### DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2022, the interests and short positions of the Directors and chief executive in the share capital and underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")), as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transaction By Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules, and Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which were taken or deemed to have under such provisions of the SFO) are as follows:

#### (i) Long position in the ordinary shares of the Company

| Name of Director                         | Beneficial interest<br>Number of<br>ordinary Shares | Interest in<br>a controlled<br>corporation<br>Number of<br>ordinary shares | Family interest<br>Number of<br>ordinary shares | Total interest<br>Number of<br>ordinary shares | Approximate<br>percentage of<br>the issued<br>share capital of<br>the Company |
|--|---|--|---|--|---|
| Mr. Lai Zhi Tian ("Mr. Lai")<br>(Note 1) | 10,487,000  | 471,105,000<br>(Note 2)  | 42,240,000<br>(Note 3)                          | 523,832,000                                    | 60.66%  |
| Ms. Jiang Li Xia ("Mrs. Lai")            | —   | 42,240,000<br>(Note 3)   | 481,592,000<br>(Note 2)                         | 523,832,000                                    | 60.66%  |
| Mr. Lai Ying Feng                        | 5,990,000   | —  | —   | 5,990,000                                      | 0.69%   |
| Mr. Cao Xiao Jun                         | 258,000   | —  | —   | 258,000  | 0.03%   |
| Mr. Peng Zhiyun                          | 1,231,000   | —  | —   | 1,231,000                                      | 0.14%   |

Notes:

- Mr. Lai is personally interested in 21.518% shareholding interest in Advance Keypath Global Investments Limited which is interested in 6.95% shareholding in the Company.
- Crystal Talent Investment Group Limited ("Crystal Talent"), which holds 471,105,000 ordinary shares of the Company, is 100% beneficially owned by Mr. Lai. As Mrs. Lai is the spouse of Mr. Lai, Mrs. Lai is deemed to be interested in the shares of Crystal Talent held by Mr. Lai. Accordingly, each of Mr. Lai and Mrs. Lai is deemed to be interested in the ordinary shares of the Company held by Crystal Talent under the SFO.
- Cheer Lik Development Limited ("Cheer Lik"), which holds 42,240,000 ordinary shares of the Company, is 100% beneficially owned by Mrs. Lai. As Mr. Lai is the spouse of Mrs. Lai, Mr. Lai is deemed to be interested in the shares of Cheer Lik held by Mrs. Lai. Accordingly, each of Mrs. Lai and Mr. Lai is deemed to be interested in the ordinary shares of the Company held by Cheer Lik under the SFO.

## Other Information

### DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES (Continued)

#### (ii) Long position in Crystal Talent, an associated corporation of the Company

| Name of Director | Capital/Nature of Interest | Percentage of the issued share capital of associated corporation |
|------------------|----------------------------|--|
| Mr. Lai          | Beneficial owner           | 100%   |
| Mrs. Lai         | Family Interest (Note)     | 100%   |

Note: Crystal Talent is 100% beneficially owned by Mr. Lai. As Mrs. Lai is the spouse of Mr. Lai, Mrs. Lai is deemed to be interested in the shares of Crystal Talent held by Mr. Lai under the SFO.

#### (iii) Long position in Cheer Lik, an associated corporation of the Company

| Name of Director | Capital/Nature of Interest | Percentage of the issued share capital of associated corporation |
|------------------|----------------------------|--|
| Mrs. Lai         | Beneficial owner           | 100%   |
| Mr. Lai          | Family Interest (Note)     | 100%   |

Note: Cheer Lik is 100% beneficially owned by Mrs. Lai. As Mr. Lai is the spouse of Mrs. Lai, Mr. Lai is deemed to be interested in the shares of Cheer Lik held by Mrs. Lai under the SFO.

Save as disclosed above, none of the Directors or chief executive of the Company and/or any of their respective associates had registered any interests or short positions in any shares and underlying shares in, and debentures of, the Company or any associated corporations as at 30 June 2022, as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or the Model Code.

## Other Information

### SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2022, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the SFO shows that other than the interests disclosed in the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above, the following shareholders had notified the Company of its relevant interests in the issued share capital of the Company.

### LONG POSITIONS IN THE ORDINARY SHARES OF THE COMPANY

| Name   | Beneficial interest<br>Number of<br>ordinary shares | Total interest<br>Number of<br>ordinary shares | Approximate<br>percentage of<br>issued share<br>capital of the<br>Company |
|--|---|--|---|
| Crystal Talent (Note 1)                                    | 471,105,000   | 471,105,000                                    | 54.55%  |
| Cheer Lik (Note 2)   | 42,240,000  | 42,240,000                                     | 4.89%   |
| Advance Keypath Global Investment Limited (Note 3)         | 60,000,000  | 60,000,000                                     | 6.95%   |
| Novich Positioning Investment Limited Partnership (Note 4) | 56,958,000  | 56,958,000                                     | 6.60%   |
| Novich Positioning Investment (Cayman) Limited (Note 5)    | 82,377,000  | 82,377,000                                     | 9.54%   |

Notes:

- These 471,105,000 shares are held by Crystal Talent, a company incorporated in the British Virgin Islands with limited liability and is 100% beneficially owned by Mr. Lai.
- These 42,240,000 shares are held by Cheer Lik, a company incorporated in the British Virgin Islands with limited liability and is 100% beneficially owned by Mrs. Lai.
- These 60,000,000 shares are held by Advance Keypath Global Investment Limited, a company incorporated in the British Virgin Islands with limited liability.
- These 56,958,000 shares are held by Novich Positioning Investment Limited Partnership, a company incorporated in the Cayman Islands and is 1.09% owned by Novich Positioning Investment (Cayman) Limited.
- These 82,377,000 shares are held by Novich Positioning Investment (Cayman) Limited, a company incorporated in the Cayman Islands.

Save as disclosed above, the Company has not been notified of any other relevant interests or short positions in the issued share capital of the Company as at 30 June 2022 which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

## Other Information

### SHARE OPTION SCHEME

A share option scheme was conditionally adopted on 8 June 2015 (the "Share Option Scheme"), which became effective on the Listing Date.

The Share Option Scheme is a share incentive scheme and is established to recognize and motivate the contributions that eligible participants (as defined in the Prospectus) have made or may make to the Group.

Subject to the terms and conditions of the Share Option Scheme, the maximum numbers of shares in respect of which options may be granted under the Share Option Scheme and any other schemes shall not, in aggregate, exceed 10% of the share of the Company in issue at the Listing Date (i.e. 80,000,000 shares) unless approved by the shareholders of the Company.

The maximum entitlement for any one participant is that the total number of the Shares issued and to be issued upon exercise of the options granted under the Share Option Scheme to each participant (including both exercised and outstanding options) in any 12-month period shall not exceed 1% of the total number of Shares in issue unless otherwise approved by the Shareholders at a general meeting of the Company.

The exercise price for any Share under the Share Option Scheme shall be a price determined by the Board and notified to each grantee and shall not be less than the highest of:

- (i) the closing price of a Share as stated in the Stock Exchange's daily quotations sheet on the date of grant of the relevant option;
- (ii) an amount equivalent to the average closing price of a Share as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant of the relevant option; and
- (iii) the nominal value of a Share on the offer date.

An offer for the grant of options shall be deemed to have been accepted when our Company receives the letter containing the offer duly signed by the grantee together with a remittance of HK\$1.00 (or such other nominal sum in any currency as the Board may determine) in favour of our Company as consideration for the grant thereof within such time as may be specified in the offer (which shall not be later than 21 days from the offer date).

Subject to earlier termination by the Company in general meeting or by the Directors, the Share Option Scheme shall be valid and effective for a period of ten years from date of adoption. The remaining life of the Share Option Scheme is 4 years. There is no share option outstanding, granted, exercised, cancelled and lapsed during the period ended 30 June 2022.

As at the date of this report, the total number of shares available for issue under the Share Option Scheme is 80,000,000, representing approximately 9.26% of the issued shares of the Company.

## Other Information

### SHARE AWARD PLAN

A share award plan was adopted on 8 January 2016 (the "Share Award Plan"). The Share Award Plan is a share incentive scheme and is established to recognise the contributions made by certain selected persons and to attract suitable individuals with experience and ability to further develop and expand the business of the Group.

The awarded shares will be either (i) allotted and issued by the Company, by using the general or specific mandates granted or to be granted to the board of directors by the shareholders of the Company at general meetings of the Company from time to time, or (ii) acquired by an independent trustee (the "Trustee") from the open market by utilising the Company's resources provided to the Trustee. The maximum number of shares in respect of which options may be granted under the Share Award Plan cannot result in the aggregate number of shares awarded by the board of directors throughout the duration of the plan exceeding 1% of the issued share capital of the Company.

In order to recognise and reward the contribution of and solidify the relationship with the service providers and distributors, the Board has resolved to increase the limit of the Share Award Plan from 1% of the issued share capital of the Company to 2.5% of the issued share capital of the Company on 25 March 2019.

Subject to any early termination as may be determined by the board of directors pursuant to the terms of the Share Award Plan, the plan will be valid and effective for a term of 10 years commencing on the date of adoption.

In 2016, the Company purchased 8,000,000 of its ordinary shares through the Trustee at prices ranging from HK\$2.15 to HK\$2.40 per share at a total consideration of approximately HK\$18,313,000 (equivalent to approximately RMB15,651,000).

In 2017, the Company granted 1,072,500 shares to certain employees on 7 April 2017 and the vesting date of the shares was 7 April 2017. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.70) on the day of the grant, amounting to HK\$1,823,000 (equivalent to approximately RMB1,618,000).

The Company granted 127,000 shares to certain employees on 2 January 2019 and the vesting date of the shares was 2 January 2019. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.45) on the day of the grant, amounting to HK\$184,000 (equivalent to approximately RMB161,000).

The board of directors also approved to grant certain shares with a maximum number of 5,940,000 shares to certain employees, service providers and distributors (the "Eligible Persons") on 25 March 2019, which was subject to the satisfaction of certain performance target for year 2019. As at 31 December 2019, according to the achievement status of the performance of the Eligible Persons, 1,200,000 shares shall be vested while the remaining was forfeited due to the failure to meet the performance target. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.439) on the day of the grant, amounting to HK\$1,727,000 (equivalent to approximately RMB1,477,000).

The Company granted 850,000 shares to certain employees on 2 November 2020 and the vesting date of the shares was 2 November 2020. The fair value of the granted shares is calculated based on the closing market price of the shares (HK\$1.52) on the day of the grant, amounting to HK\$1,292,000 (equivalent to approximately RMB1,117,000).

## Other Information

### SHARE AWARD PLAN (Continued)

On 20 October 2020, the board of directors approved to purchase shares as reserve for future granting. From 21 December 2020 to 30 December 2020, the Group purchased 8,677,000 shares in an aggregate of amount HK\$14,268,000 (equivalent to approximately RMB12,322,000).

On 17 June 2021, the board of directors approved to purchase shares as reserve for future granting. On 18 June 2021, the Group purchased 3,323,000 shares in an aggregate amount of HK\$5,288,000 (equivalent to approximately RMB4,379,000).

The Group recognised a share award expense of nil for the six months ended 30 June 2021 and 2022 respectively.

At the date of approval of this interim condensed financial information, 16,601,500 shares of the Company were held by the Trustee and have yet to be awarded.

### DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Saved as disclosed in the sections "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" and "Share Option Scheme" above, at no time during the Reporting Period and up to the date of this report was the Group a party to any arrangements to enable the Directors to acquire by means of acquisition of shares in, or debt securities, and including debentures, of the Group or any other body corporate.

### DIRECTORS' INTEREST IN CONTRACTS

Save as disclosed in this report, there was no contract of significance to which the Company or any of its subsidiaries was a party and in which Director(s) had a material interest, whether directly or indirectly, subsisted at the end of the period or at any time during the Reporting Period.

### DIRECTORS' INTEREST IN A COMPETING BUSINESS

During the Reporting Period and up to the date of this report, none of the Directors or any of their respective associates has engaged in or has any interest in any business that competes or may compete with the business of the Group, or has any other conflict of interest with the Group.

### SUFFICIENCY OF PUBLIC FLOAT

Based on the publicly available information and to the best of the Directors' knowledge, information and belief, the Company had maintained sufficient public float of not less than 25% of its total issued shares as required under the Listing Rules during the Reporting Period and up to the date of this report.

By order of the Board  
**Mr. Lai Zhi Tian**  
Chairman & Executive Director

Hong Kong  
25 August 2022