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INTERIM REPORT

Mulsanne Group Holding Limited 慕尚集團控股有限公司

(Incorporated in the Cayman Islands with limited liability) Stock Code: 1817

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Corporate Introduction

Mulsanne Group Holding Limited (the "**Company**", "**Mulsanne**" or "**We**", together with its subsidiaries, the "**Group**" or "**Mulsanne Group**") is a leading fashion menswear company based in China, which also covers womenswear, kidswear market and other fashion segments. With our experience in the fashion industry, multi-brand development and execution capabilities, we have expanded our brands to capture future market opportunities. Our founders first launched our flagship GXG branded products in 2007, and we catered to different fashion styles by introducing gxg jeans in 2010 and brought our GXG series design philosophy into kidswear market by launching gxg.kids in 2012. In 2020, we launched MODE COMMUTER, a high quality commuting apparel brand, which helped strengthen the brand portfolio of our Group, further expanding our customer base. Each of our brands has a uniquely defined design identity and encompasses a range of products, offered in a variety of fits, fabrics, finishes, styles and price ranges intended to appeal a broad spectrum of customers.

We adopt an integrated omni-channel business model that capitalises on online and offline strengths, delivers a seamless and consistent customer experience, and increases efficiency in terms of inventory management, supply chain management, product selection and logistics. With our deep understanding of customers, we have adopted a customer-centred model to offer our customers a one-stop shopping experience. For both our online and offline channels, we provide a similar product range and unified pricing, shared inventories, as well as flexible and efficient logistics support. Moreover, by analysing the big data generated from both online channels and offline retail stores through our product lifecycle management system, we can capture the precise level of demand and quickly react to the latest market trends by adjusting our production and inventory plan, which is highly helpful for our inventory control and supply chain management. New retail has become a major trend of the apparel industry in China in recent years, and our Group is a leader in new retail integration among the major fashion apparel brands in China which have adopted the new retail business model with innovative initiatives.

Corporate Information

BOARD OF DIRECTORS

Executive Director

Mr. YU Yong (Chief Executive Officer)

Non-Executive Directors

Mr. HUANG Hanji *(Chairman)* Mr. YANG Herong Mr. LIN Lin Mr. WANG Jun ⁽¹⁾ Mr. CHEN Scott Yue Mr. YOUNG Christopher ⁽²⁾

Independent Non-Executive Directors

Mr. GU Jiong Mr. YUAN Tao Mr. Paolo BODO

AUDIT COMMITTEE

Mr. GU Jiong *(Chairman)* Mr. YUAN Tao Mr. Paolo BODO

REMUNERATION COMMITTEE

Mr. GU Jiong *(Chairman)* Mr. YUAN Tao Mr. Paolo BODO Mr. YANG Herong Mr. LIN Lin

NOMINATION COMMITTEE

Mr. HUANG Hanji *(Chairman)* Mr. GU Jiong Mr. YUAN Tao

JOINT COMPANY SECRETARIES

Mr. DING Dade Ms. NG Sau Mei *(FCS, HKFCG)*

AUTHORISED REPRESENTATIVES

Mr. YU Yong Ms. NG Sau Mei

AUDITOR

Ernst & Young Certified Public Accountants and Registered Public Interest Entity Auditor

REGISTERED OFFICE

Cricket Square Hutchins Drive PO Box 2681 Grand Cayman, KY1-1111 Cayman Islands

HEADQUARTERS

No. 111, Shanshan Road Wangchun Industrial Park Haishu District Ningbo, Zhejiang Province PRC

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

31/F., Tower Two, Times Square 1 Matheson Street Causeway Bay Hong Kong

CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited Cricket Square Hutchins Drive PO Box 2681 Grand Cayman, KY1-1111 Cayman Islands

HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

PRINCIPAL BANKS

China Construction Bank Corporation Industrial and Commercial Bank of China Limited

STOCK CODE

1817

COMPANY'S WEBSITE

www.gxggroup.cn

Notes:

- (1) Mr. WANG Jun resigned as a non-executive Director on 29 March 2022.
- (2) Mr. YOUNG Christopher was appointed as a non-executive Director on 29 March 2022.

Management Discussion and Analysis

BUSINESS OVERVIEW AND OUTLOOK

In the first half of 2022, the Group's business, particularly its offline retail channels, was affected by the resurgence of the novel coronavirus 2019 (the "**COVID-19**") pandemic. However, as the Chinese government has put in place a number of policies to support its citizens and businesses and the Group implemented a set of effective growth strategies in response to the resurgence of the COVID-19 pandemic, the Group believes that its performance will recover steadily in the rest of the year. Moreover, benefiting from its omni-channel strategy and its strength in online sales channels in the post-pandemic market, the Group remains confident towards its future as a leading fashion company in China. To further consolidate its leading position in the fashion apparel industry in China, the Group is committed to implementing the following growth strategies:

- Adopt continuous innovative marketing initiatives and analysis to explore potential consumer base, and improve members' experience through new retail technologies and advantages;
- Further optimize its leading supply chain network, enhance its customer service capability, and offer products and services with high quality to satisfy customers' needs;
- Reform organization structure and business model and deepen the integration of online and offline sales channels to improve operational efficiency so as to enable the Group to respond to the market in a faster manner; and
- Continue to leverage the strengths of online operation and implement cost control measures to reduce the impact of the resurgence of the COVID-19 pandemic.

Given that the current situation of the global COVID-19 pandemic is still relatively unstable and it remains unclear how the COVID-19 pandemic will develop, the directors of the Company (the "**Directors**") and management of the Group will continue to act and manage the Group's business with prudence and due care to ensure sustainable and steady growth of the Group's performance.

REVENUE

The Group derived its revenue primarily from the sales of its products through its self-owned stores, distributors, partners and online channels to end customers. The Group's revenue is stated as the net invoiced value of goods sold, after allowances for returns and trade discounts.

For the six months ended 30 June 2022 (the "**Period**"), the total sales revenue recorded was RMB1,048.6 million, representing a decrease of 12.9%, or RMB155.8 million, from RMB1,204.4 million for the same period in 2021. Such decrease was primarily because of the resurgence of the COVID-19 pandemic in certain cities where the Group operates. Due to the intensified anti-pandemic measures implemented, the demand for its products decreased during the Period.

Revenue by brand

| | Six months ended 30 June | | | | |
|---------------|--------------------------|-------|-----------|-------|--|
| | 2022 | | 2021 | | |
| | RMB'000 | % | RMB'000 | % | |
| GXG | 833,834 | 79.6 | 921,650 | 76.6 | |
| gxg jeans | 99,728 | 9.5 | 148,576 | 12.3 | |
| gxg.kids | 88,474 | 8.4 | 88,095 | 7.3 | |
| Yatlas | 5,371 | 0.5 | 12,999 | 1.1 | |
| Mode Commuter | 15,070 | 1.4 | 9,106 | 0.8 | |
| Others | 6,151 | 0.6 | 24,004 | 1.9 | |
| Total | 1,048,628 | 100.0 | 1,204,430 | 100.0 | |

For the Period, sales revenue from the Group's main brand, namely GXG, decreased by 9.5%, or RMB87.9 million, as compared to that for the same period in 2021. Such decrease was primarily due to the resurgence of the COVID-19 pandemic in certain cities where the Group operates, which resulted in a decrease in the demand for its products.

For the Period, sales revenue from gxg jeans and Yatlas decreased by 32.9%, or RMB48.9 million, and 58.5%, or RMB7.6 million, respectively, as compared to that for the same period in 2021. Such decreases were primarily due to the Group's adjustment of brand positioning by reducing the number of stores to enhance store efficiency.

For the Period, sales revenue from gxg.kids remained relatively stable at RMB88.5 million as compared to RMB88.1 million for the same period in 2021 despite the impact of the resurgence of the COVID-19 pandemic.

For the Period, sales revenue from Mode Commuter increased by 65.9%, or RMB6.0 million, as compared to that for the same period in 2021, primarily due to the Group's new product developments of Mode Commuter.

Revenue by sales channel

| | Six months ended 30 June | | | | |
|---------------------------|--------------------------|-------|-----------|-------|--|
| | 2022 | | 2021 | | |
| | RMB'000 | % | RMB'000 | % | |
| Sales of apparel products | | | | | |
| Offline channels | | | | | |
| Self-owned stores | 363,688 | 34.7 | 431,051 | 35.8 | |
| Partnership stores | 83,857 | 8.0 | 79,328 | 6.6 | |
| Distributor stores | 119,391 | 11.4 | 199,747 | 16.6 | |
| Online channels | 475,318 | 45.3 | 484,078 | 40.2 | |
| Sales of other products | 4,296 | 0.4 | 6,274 | 0.5 | |
| Consignment services | 2,078 | 0.2 | 3,952 | 0.3 | |
| Total | 1,048,628 | 100.0 | 1,204,430 | 100.0 | |

Due to the resurgence of the COVID-19 pandemic, (i) sales from self-owned stores for the Period decreased by 15.6%, or RMB67.4 million, to RMB363.7 million, and (ii) sales from distributor stores for the Period decreased by 40.2%, or RMB80.3 million, to RMB119.4 million, as compared to that for the same period in 2021.

Management Discussion and Analysis

During the Period, in response to the resurgence of the COVID-19 pandemic, the Group adjusted the cooperation modes of certain customers from distribution stores to partnership stores. As a result, sales from partnership stores for the Period increased by 5.8%, or RMB4.6 million, to RMB83.9 million, as compared to that for the same period in 2021.

Online channel sales for the Period decreased by 1.8%, or RMB8.8 million, to RMB475.3 million as compared to that for the same period in 2021, mainly due to the logistical disruptions of the Group's products as a result of the intensified anti-pandemic measures implemented during the Period. For the Period, online channel sales ranked first with 45.3% in terms of the Group's revenue composition.

Number of stores by brand

| | 30 June 2022 Number of | | 31 December 203 Number of | | |
|---------------|---------------------------|-------|------------------------------|-------|--|
| | stores | % | stores | % | |
| GXG | 973 | 86.3 | 992 | 82.8 | |
| gxg jeans | 86 | 7.6 | 99 | 8.3 | |
| gxg.kids | 54 | 4.8 | 82 | 6.8 | |
| Yatlas | - | - | 8 | 0.7 | |
| Mode Commuter | 15 | 1.3 | 16 | 1.3 | |
| Others | | - | 1 | 0.1 | |
| Total | 1,128 | 100.0 | 1,198 | 100.0 | |

During the Period, the Group adjusted its brand positioning and marketing strategies by reducing the number of stores to enhance store efficiency. As a result, the total number of offline stores decreased from 1,198 as at the end of 2021 to 1,128 as at 30 June 2022.

Number of stores by channel

| | 30 June 2022 <i>Number of</i> | | 31 December 2 <i>Number of</i> | | |
|--------------------|----------------------------------|-------|-----------------------------------|-------|--|
| | stores | % | stores | % | |
| Self-owned stores | 392 | 34.8 | 398 | 33.2 | |
| Partnership stores | 141 | 12.5 | 146 | 12.2 | |
| Distributor stores | 595 | 52.7 | 654 | 54.6 | |
| Total | 1,128 | 100.0 | 1,198 | 100.0 | |

Due to the relocation of shopping areas in offline channels, market factors such as the increase in store operating cost and the upgrade and consolidation of its offline channels, the Group adjusted its store network during the Period by closing its offline stores that failed to reach designated sales targets, causing a decrease in the number of offline stores from 1,198 as at the end of 2021 to 1,128 as at 30 June 2022.

GROSS PROFIT AND GROSS PROFIT MARGIN

The Group recorded a total gross profit of RMB536.5 million for the Period, representing a decrease of 14.0%, or RMB87.3 million, from RMB623.8 million for the same period in 2021. Gross profit margin remained relatively stable during the Period at 51.2%, as compared to 51.8% for the same period in 2021. Details of and the reasons for the decrease in gross profit are set out below.

Gross profit and gross profit margin by brand

| | Six months ended 30 June | | | | |
|---------------|--------------------------------|--------------|--------------------------------|--------------|--|
| | 202 | 2 | 2021 | | |
| | | Gross Profit | | Gross Profit | |
| | Gross Profit <i>RMB'000</i> | Margin % | Gross Profit <i>RMB'000</i> | Margin % | |
| GXG | 449,184 | 53.9 | 507,202 | 55.0 | |
| gxg jeans | 40,354 | 40.5 | 62,717 | 42.2 | |
| gxg.kids | 38,034 | 43.0 | 40,924 | 46.5 | |
| Yatlas | 445 | 8.3 | 1,944 | 15.0 | |
| Mode Commuter | 6,175 | 41.0 | 4,023 | 44.2 | |
| Others | 2,294 | 37.3 | 7,016 | 29.2 | |
| Total | 536,486 | 51.2 | 623,826 | 51.8 | |

Since the Group (i) enhanced its management on the brand operation and optimized the structure of products, and (ii) effectively controlled its operational costs under the resurgence of the COVID-19 pandemic, the overall gross profit margin of the Group remained relatively stable during the Period.

During the Period, the gross profit of GXG, gxg jeans, gxg.kids and Yatlas decreased by RMB58.0 million, or approximately 11.4%, RMB22.3 million, or approximately 35.6%, RMB2.9 million, or approximately 7.1% and RMB1.5 million, or approximately 78.9%, respectively, as compared to the same period in 2021. Such decreases in gross profit were primarily due to the decreases in their respective revenue. During the Period, the gross profit of Mode Commuter increased by RMB2.2 million, or approximately 55.0%, primarily due to the increase in its revenue. The gross profit margin of GXG, gxg jeans, gxg.kids, Yatlas and Mode Commuter decreased by 1.1 percentage points, 1.7 percentage points, 3.5 percentage points, 6.7 percentage points and 3.2 percentage points, respectively. The decreases in gross profit margin of GXG and gxg.kids were primarily due to the increase in sales through online channels, which generally have a lower gross profit margin. The decreases in gross profit margin of gxg jeans and Yatlas were primarily due to the decrease in sales through self-owned stores, which generally have a higher gross profit margin. The decrease in gross profit margin of Mode Commuter was primarily due to the promotion activities the Group offered during the Period, which resulted in a lower gross profit margin.

Gross profit and gross profit margin by sales channel

| | Six months ended 30 June | | | | |
|---|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--|
| | 202 | 2 | 202 | 1 | |
| | Gross Profit <i>RMB'000</i> | Gross Profit Margin % | Gross Profit <i>RMB'000</i> | Gross Profit Margin % | |
| Sales of apparel products Offline channels | | | | | |
| Self-owned stores | 251,580 | 69.2 | 299,188 | 69.4 | |
| Partnership stores | 34,366 | 41.0 | 31,552 | 39.8 | |
| Distributor stores | 54,167 | 45.4 | 91,835 | 46.0 | |
| Online channels | 194,950 | 41.0 | 198,749 | 41.1 | |
| Sales of other products | 1,102 | 25.7 | 1,946 | 31.0 | |
| Consignment services | 321 | 15.4 | 556 | 14.1 | |
| Total | 536,486 | 51.2 | 623,826 | 51.8 | |

Management Discussion and Analysis

Gross profit of self-owned stores and distributor stores for the Period decreased by RMB47.6 million, or approximately 15.9%, and RMB37.6 million, or approximately 41.0%, respectively, as compared to that for the same period in 2021. Such decreases were in line with the decreases in revenue from self-owned stores and distributor stores of approximately 15.6% and 40.2%, respectively, during the Period, as compared to those for the same period in 2021. Gross profit margin of self-owned stores and distributor stores for the Period remained relatively stable at 69.2% and 45.4%, respectively, as compared to 69.4% and 46.0% for the same period in 2021.

Gross profit of partnership stores for the Period increased by RMB2.8 million, or approximately 8.9%, with gross profit margin increased by 1.2 percentage points to 41.0%, as compared to that for the same period in 2021. Such increases were primarily because the Group reduced subsidies provided to its partners, following its subsidy policy adjustment during the Period.

Gross profit of online channels for the Period decreased by RMB3.7 million, or approximately 1.9%, to RMB195.0 million, as compared to the same period in 2021, which was in line with the decrease in revenue from online channels of approximately 1.8% during the Period, as compared to that for the same period in 2021. Gross profit margin of online channels for the Period remained relatively stable at 41.0%, as compared to 41.1% for the same period in 2021.

OTHER INCOME AND GAINS

Other income and gains for the Period were RMB21.4 million, representing a decrease of 20.1%, or RMB5.4 million, as compared to RMB26.8 million for the same period in 2021, mainly due to the decrease in government subsidies.

SELLING AND DISTRIBUTION EXPENSES

Total selling and distribution expenses for the Period decreased by 2.5%, or RMB10.5 million, to RMB417.8 million as compared to RMB428.3 million for the same period in 2021, mainly due to (i) a decrease in store management fees, (ii) a decrease in transportation expenses, and (iii) a decrease in commission expenses for online sales during the Period, which was in line with the decrease in revenue from online channels. Selling and distribution expenses as a percentage of the Group's total revenue increased to 39.8% from 35.6% for the same period in 2021, mainly because the decrease in total revenue outpaced the decrease in selling and distribution expenses during the Period.

ADMINISTRATIVE EXPENSES

Total administrative expenses for the Period decreased by 6.8%, or RMB7.4 million, to RMB101.5 million as compared to RMB108.9 million for the same period in 2021. The decrease in administrative expenses was mainly due to the decrease in professional service fees. Total administrative expenses as a percentage of the Group's total revenue increased to 9.7% from 9.0% for the same period in 2021, mainly because the decrease in total revenue outpaced the decrease in administrative expenses during the Period.

IMPAIRMENT LOSSES ON FINANCIAL ASSETS, NET

The Group recorded reversal of impairment losses on financial assets of RMB12.6 million, as compared to impairment losses on financial assets, net, of RMB8.3 million for the same period in 2021. This was mainly due to the recovery of certain long aged trade receivables during the Period.

OTHER EXPENSES

The Group's other expenses for the Period decreased by 23.6%, or RMB1.3 million, to RMB4.2 million, as compared to RMB5.5 million for the same period in 2021. The relatively higher expenses in the first half of 2021 were primarily due to the Group's expenses relating to the termination of the 2XU business. As the termination of the 2XU business was completed in 2021, the relevant expenses were no longer incurred during the Period.

FINANCE COSTS

Finance costs for the Period increased by 7.5%, or RMB2.1 million, to RMB30.1 million, as compared to RMB28.0 million for the same period in 2021. The increase was mainly due to the increase in interest on bank loans and lease liabilities.

PROFIT BEFORE TAX

The Group's profit before tax for the Period was RMB16.8 million, representing a decrease of RMB55.1 million, from RMB71.9 million for the same period in 2021. The decrease was mainly due to the decrease in gross profit.

INCOME TAX EXPENSE

Income tax expense for the Period was RMB12.6 million, representing a decrease of RMB11.1 million, as compared to RMB23.7 million for the same period in 2021.

PROFIT FOR THE PERIOD

As a result of the foregoing factors, profit for the Period was RMB4.2 million, representing a decrease of RMB44.0 million, as compared to RMB48.2 million for the same period in 2021.

OPERATING CASH FLOWS

Net operating cash outflow for the Period was RMB347.2 million, primarily due to the decrease in working capital of RMB469.3 million and the cash inflow from operating profit of RMB122.1 million. The Group's net operating cash outflow for the Period increased by RMB54.5 million as compared to RMB292.7 million for the same period in 2021, mainly due to the increase in the prepayment made for purchases and the pledged short-term deposits made for borrowings and letters of credit.

CAPITAL EXPENDITURES

The Group's capital expenditures include payments for logistics base construction, property, plant and equipment and intangible assets. During the Period, the Group's capital expenditures amounted to RMB95.8 million, representing an increase of 42.1%, or RMB28.4 million, from RMB67.4 million for the same period in 2021. The increase was due to the increase in costs of renovation of the Group's headquarters office building and the expenses in connection with the development of the Group's information system.

FINANCIAL POSITION

The Group generally funds its operations with bank and other borrowings. As at 30 June 2022, the Group had bank and other borrowings of RMB1,491.2 million. Bank and other borrowings were mainly denominated in RMB and U.S. dollars as at 31 December 2021 and 30 June 2022. As at 30 June 2022, bank and other borrowings of RMB621.70 million were fixed-rate borrowings (31 December 2021: Nil). For details, please see note 19 of the "Notes to Interim Condensed Consolidated Financial Information".

The Group's cash and cash equivalents and pledged short-term deposits totalled RMB668.9 million as at 30 June 2022, representing a decrease of 2.9%, or RMB20.3 million, from RMB689.2 million as at the end of 2021. Cash and cash equivalents as at 30 June 2022 were RMB539.4 million, among which 94.7% was denominated in RMB, 4.7% in U.S. dollars, 0.5% in Macau Pataca, and 0.1% in Hong Kong dollars. Pledged short-term deposits as at 30 June 2022 were RMB129.5 million, all of which were denominated in RMB.

Management Discussion and Analysis

GEARING RATIO

The Group's gearing ratio is calculated by dividing the Group's total borrowings by the Group's total assets. As at 30 June 2022, the Group's gearing ratio was 50.0% (31 December 2021: 35.0%). The increase in gearing ratio during the Period was primarily due to the increase in borrowings, which were used in the payments for the purchases of goods in summer and prepayments for the purchases of goods in the second half of the year.

SIGNIFICANT INVESTMENTS HELD

For the Period, the Group did not hold any significant investments.

FUNDING AND TREASURY POLICY

The Group adopts a stable approach on its finance and treasury policy, aiming to maintain an optimal financial position, the most economic finance costs, and minimal financial risks. The Group regularly reviews its funding requirements to maintain adequate financial resources to support its current business operations as well as its future investments and expansion plans.

MATERIAL ACQUISITIONS AND FUTURE PLANS FOR MAJOR INVESTMENT

During the Period, the Group did not conduct any material investment, acquisition or disposal. In addition, save for the expansion plans as disclosed in the sections headed "Business" and "Future Plans and Use of Proceeds" in the prospectus of the Company dated 15 May 2019 (the "**Prospectus**"), the Group has no specific plan for major investment or acquisition of major capital assets or other businesses. However, the Group will continue to identify new opportunities for business development.

EXPOSURE TO FLUCTUATIONS IN EXCHANGE RATES

The Group operates mainly in China with most of its transactions settled in RMB. However, the Group is exposed to foreign exchange risk arising mainly from debt denominated in U.S. dollars. During the Period, the Group did not use any financial instrument for hedging purpose.

PLEDGE OF ASSETS

As at 30 June 2022, the Group's US\$226.0 million bank loans were secured by:

- (i) mortgages and fixed charges over the Company's equity interests in its subsidiaries Joy Sonic Limited and Alpha Sonic Ltd; and
- (ii) mortgages and fixed charges over Joy Sonic Limited's equity interests in its subsidiaries Ningbo Chisage Mulsanne Holding Co., Ltd. and Yatlas (Shanghai) Brand Management Co., Ltd.

As at 30 June 2022, among the Group's bank loans, RMB141.8 million were secured by mortgages over the Group's leasehold land, and RMB168.3 million were secured by the Group's pledged deposit.

As at 30 June 2022, the Group had a discounted letter of credit of RMB100.0 million, which was secured by the Group's pledged deposit.

As at 30 June 2022, the Group's bills payable of RMB60.4 million were secured by the Group's pledged deposit.

CONTINGENT LIABILITIES

As at 30 June 2022, the Group had no significant contingent liabilities (31 December 2021: Nil).

EVENTS AFTER THE PERIOD

As at the date of this report, no material event has occurred after 30 June 2022.

HUMAN RESOURCES

As at 30 June 2022, the number of employees of the Group was 674, as compared to 831 as at 31 December 2021. In order to attract, retain and develop the knowledge, skills and quality of employees, the Group places a strong emphasis on training and development. The Group provides training periodically across operational functions, including introductory training for new employees, technical training, professional and management training, teambuilding and communications training. The Group also offers competitive remuneration packages, which include salaries, bonuses and other benefits. In general, the Group determines employee salaries based on each employee's qualifications, experience, position and seniority. The total cost of staff, including basic salary and wages, social insurance and bonus, for the Period was RMB68.1 million, as compared to RMB70.2 million for the same period in 2021. The total cost of staff for the Period represents 6.5% of the Group's revenue, as compared to 5.8% for the same period in 2021. The increase was mainly because the decrease in total revenue outpaced the decrease in the total cost of staff during the Period.

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2022, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "**SFO**")) which have been notified to the Company and The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") pursuant to Divisions 7 and 8 of Part XV of the SFO (including the interests and short positions which were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company pursuant to section 352 of the SFO or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") were as follows:

| Name of Director | Company/ Name of Group company | Nature of interest | Number of shares | Approximate percentage of shareholding ⁽⁴⁾ |
|--------------------------------|--------------------------------------|------------------------------------|---------------------|---|
| Mr. YU Yong ^{(2) (3)} | Company | Interest in controlled corporation | 213,750,000 (L) | 22.50% |
| | | Beneficial Owner | 2,000,000 (L) | 0.21% |
| | | _ | 215,750,000 (L) | 22.71% |
| Mr. YANG Herong ⁽²⁾ | Company | Interest in controlled corporation | 213,750,000 (L) | 22.50% |

Notes:

- (1) The letter "L" denotes the person's long position in such shares of the Company (the "Shares").
- (2) Each of Mr. YU Yong and Mr. YANG Herong is entitled to exercise or control the exercise of one-third of the voting power at general meetings of Madison International Limited (which holds the entire equity interest in GXG Trading Limited), and is therefore deemed to be interested in the Shares in which GXG Trading Limited is interested.
- (3) Mr. YU Yong is interested in restricted share units ("RSUs") granted by the Company, representing 2,000,000 Shares held on trust on his behalf by the Trustee (as defined below). For details of the grant of RSUs to Mr. YU Yong, please see the announcement of the Company dated 29 December 2020 and the section headed "Restricted Share Unit Scheme" in this report.
- (4) As at 30 June 2022, the Company had 950,000,000 ordinary Shares in issue.

Save as disclosed above, as at 30 June 2022, none of the Directors nor the chief executive of the Company had any interests or short positions in any of the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including the interests and short positions which were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company pursuant to section 352 of the SFO or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2022, the following persons (other than the Directors or the chief executive of the Company) have interests or short positions in the Shares or underlying Shares which were recorded in the register required to be kept by the Company under section 336 of the SFO or which were required to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO:

| Name of shareholder | Nature of interest | Number of Shares | Approximate percentage of interest ⁽⁴⁾ |
|---|------------------------------------|---------------------|---|
| Great World Glory Pte. Ltd. ⁽²⁾ | Beneficial owner | 363,579,785 (L) | 38.27% |
| L Capital Asia 2 Pte. Ltd. ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Capital Asia 2 Sing LP ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Capital Asia 2 LP ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Capital Asia 2 Sing GP Pte. Ltd. ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Capital Asia 2 GP ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Catterton Asia Advisors ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Catterton Asia Holdings Limited ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Catterton Management Limited ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| Catterton Holdings, LLC ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Catterton, L.P. ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| L Catterton GP, LLC ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| Mr. J. Michael Chu ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| Mr. Scott A. Dahnke ⁽²⁾ | Interest in controlled corporation | 363,579,785 (L) | 38.27% |
| Crescent Glory Singapore Pte. Ltd. ⁽³⁾ | Beneficial owner | 134,474,715 (L) | 14.15% |
| Crescent Capital Investments Ltd. ⁽³⁾ | Interest in controlled corporation | 134,474,715 (L) | 14.15% |
| Crescent GP Ltd. ⁽³⁾ | Interest in controlled corporation | 134,474,715 (L) | 14.15% |
| Mr. David McKee Hand ⁽³⁾ | Interest in controlled corporation | 134,474,715 (L) | 14.15% |
| GXG Trading Limited | Beneficial owner | 213,750,000 (L) | 22.50% |
| Madison International Limited | Interest in controlled corporation | 213,750,000 (L) | 22.50% |

Notes:

- (1) The letter "L" denotes the person's long position in such Shares.
- (2) Each of L Capital Asia 2 Pte. Ltd. (as the controlling shareholder of Great World Glory Pte. Ltd.), L Capital Asia 2 Sing LP and L Capital Asia 2 LP (as the limited partners of L Capital Asia 2 Pte. Ltd.), L Capital Asia 2 Sing GP Pte. Ltd. and L Capital Asia 2 GP (as the general partners of L Capital Asia 2 Sing LP and L Capital Asia 2 LP, respectively), L Catterton Asia Advisors (as the sole shareholder of L Capital Asia 2 Sing GP Pte. Ltd. and L Capital Asia 2 GP), L Catterton Asia Holdings Limited (as the sole shareholder of L Capital Asia 2 GP), L Catterton Asia Holdings Limited (as the sole shareholder of L Catterton Asia Advisors), L Catterton Management Limited (as the sole shareholder of L Catterton Asia Holdings Limited), Catterton Holdings, LLC (as the controlling shareholder of L Catterton GP, LLC (as the general partner of L Catterton, L.P.) and Mr. J. Michael Chu and Mr. Scott A. Dahnke (as managing members of L Catterton GP, LLC) is deemed to be interested in the Shares. Mr. J. Michael Chu and Mr. Scott A. Dahnke disclaim beneficial ownership of the Shares.
- (3) Each of Crescent Capital Investments Ltd. (as the sole voting shareholder of Crescent Glory Singapore Pte. Ltd.), Crescent GP Ltd. (as the controlling shareholder of Crescent Capital Investments Ltd.) and Mr. David McKee Hand (as the controlling shareholder of Crescent GP Ltd.) are deemed to be interested in the Shares. Mr. David McKee Hand disclaims beneficial ownership of the Shares.
- (4) As at 30 June 2022, the Company had 950,000,000 ordinary Shares in issue.

Save as disclosed above, as at 30 June 2022, no person (other than the Directors or the chief executive of the Company) had any interests or short positions in the Shares or underlying Shares which were recorded in the register required to be kept by the Company under section 336 of the SFO or which were required to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO.

RESTRICTED SHARE UNIT SCHEME

On 26 April 2019, the restricted share unit scheme of the Company (the "**RSU Scheme**") was approved and adopted by the board of directors of the Company (the "**Board**"). The purpose of the RSU Scheme is to incentivise executives for their contribution to the Group, to motivate and retain skilled and experienced personnel to strive for the future development and expansion of the Group by providing them with the opportunity to own equity interests in the Company.

Persons eligible to receive the RSUs under the RSU Scheme are existing or past employees, Directors (whether executive or non-executive, but excluding independent non-executive Directors), consultants or officers of the Company or any of its subsidiaries. The basis of eligibility of any selected person for the grant of RSUs shall be determined by the Board from time to time on the basis of their contribution to the development and growth of the Group or such other factors as the Board may deem appropriate.

The RSU Scheme is valid and effective for a period of ten years, commencing from 27 May 2019 or until it is terminated pursuant to the RSU Scheme, whichever is earlier. As at 30 June 2022, the remaining life of the RSU Scheme is approximately six years and ten months.

The maximum number of RSUs that may be granted under the RSU Scheme in aggregate (excluding RSUs that have lapsed or been cancelled in accordance with the rules of the RSU Scheme) shall be such number of shares of the Company held or to be held by the Trustee (as defined below) for the purpose of the RSU Scheme from time to time. The Company may (i) allot and issue shares of the Company to the Trustee to be held by the Trustee and which will be used to satisfy the RSUs upon exercise and/or (ii) direct and procure the Trustee to receive existing shares of the Company from any Shareholder or purchase existing shares of the Company (either on-market or off-market) to satisfy the RSUs upon exercise.

The Board can determine the vesting criteria, conditions and the time schedule when the RSUs will vest and such criteria, conditions and time schedule shall be stated in the letter granting such RSUs. Within a reasonable time after the vesting criteria, conditions and time schedule have been reached, fulfilled, satisfied or waived, the Board shall send a vesting notice (the "**Vesting Notice**") to each of the relevant RSU participants. The Vesting Notice will confirm the extent to which the vesting criteria, conditions and time schedule have been reached, fulfilled, satisfied or waived, satisfied or waived, and the number of shares of the Company (and, if applicable, the cash or non-cash income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip distributions in respect of those shares) involved. The Company has appointed The Core Trust Company Limited as the trustee (the "**Trustee**") to assist with the administration and vesting of RSUs granted pursuant to the RSU Scheme.

Further details of the principal terms of the RSU Scheme are set out in the section headed "Statutory and General Information – D. Share Incentive Scheme" in Appendix IV to the Prospectus. During the six months ended 30 June 2022, no RSU has been granted or agreed to be granted under the RSU Scheme, nor has any RSU been cancelled.

Details of the RSUs granted under the RSU Scheme and details of the movements in RSUs during the six months ended 30 June 2022 are set out below:
Number of Number of

| Name of grantee | Positions held with the Group | Number of Shares represented by RSUs as at 1 January 2022 | Date of grant | Exercise price <i>(HK\$)</i> | Granted during the Period | Exercised during the Period | Cancelled during the Period | Lapsed during the Period | Number of Shares represented by RSUs as at 30 June 2022 |
|--|--|---|------------------------------------|------------------------------------|---------------------------------|-----------------------------------|-----------------------------------|--------------------------------|---|
| Director | | | | | | | | | |
| Mr. YU Yong | Executive Director and chief executive officer of the Group | 2,000,000 | 29 December 2020 | 2.634 | - | - | - | - | 2,000,000 |
| Other senior management of the Company Three senior management of the Company and one director of subsidiaries of the Company | / and director of subsid | diaries of the Comp 4,900,000 | a ny 29 December 2020 | 2.634 | - | - | - | - | 4,900,000 |
| Other employees of the Group Seven employees of the Group | | 5,000,000 | 29 December 2020 | 2.634 | - | - | - | - | 5,000,000 |
| Total | | 11,900,000 | | | _ | - | - | - | 11,900,000 |

The grantees of the RSUs granted under the RSU Scheme as referred to in the table above are not required to pay for the grant of any RSUs under the RSU Scheme. The RSUs granted on 29 December 2020 shall vest immediately upon grant.

USE OF PROCEEDS FROM THE GLOBAL OFFERING

The Company was listed on the Main Board of the Stock Exchange on 27 May 2019 and issued 200,000,000 new Shares. After deducting the underwriting fees, commissions and estimated expenses, the total net proceeds from the listing were approximately RMB704.9 million (equivalent to approximately HK\$802.7 million). As at 30 June 2022, the proceeds amounting to a total of RMB648.0 million (equivalent to approximately HK\$736.2 million) had been used. These proceeds were allocated in accordance with the Prospectus and the announcement of the Company dated 22 May 2019 (the "**Price Reduction Announcement**"). In addition, on 30 March 2022, the Board resolved to change the use of the unutilized net proceeds from the global offering. For details, please refer to the announcement dated 30 March 2022 (the "**2021 Annual Results Announcement**") published by the Company on the websites of the Stock Exchange and the Company. Upon the completion of the above change and as at 30 June 2022, the summaries of the net proceeds utilized by the Company are set out as follows:

| Item | Approximate percentage of total amount | Planned use of proceeds (RMB million) | Actual amount used during the Period <i>(RMB million)</i> | Actual amount used as at 30 June 2022 (RMB million) | Unutilised amount as at 30 June 2022 <i>(RMB million)</i> |
|--|---|---|---|--|--|
| To repay the Group's existing indebtedness and reduce | | | | | |
| the Group's financial expenses | 45% | 317 | - | 317 | - |
| To expand the Group's brand and product portfolio by | | | | | |
| pursuing brand acquisitions or strategic alliances | 15% | 106 | - | 106 | - |
| To upgrade the Group's offline retail stores to smart stores | 10% | 70 | - | 70 | - |
| To rent, maintain and upgrade warehouses with smart | | | | | |
| facilities and software | 20% | 141 | 23 | 84 | 57 |
| To provide funding for working capital and other general | | | | | |
| corporate purposes | 10% | 71 | - | 71 | |
| Total | 100% | 705 | 23 | 648 | 57 |

As at 30 June 2022, the remaining proceeds of approximately RMB56.9 million (equivalent to approximately HK\$66.5 million) will continue to be used in accordance with the purposes as set out in the Prospectus, the Price Reduction Announcement and the 2021 Annual Results Announcement and are expected to be fully utilized within the next 30 months.

INTERIM DIVIDEND

The Board does not recommend the payment of any interim dividend for the Period.

CORPORATE GOVERNANCE

The Company is committed to maintaining high standards of corporate governance to safeguard the interests of shareholders and enhance its corporate value and accountability. The Company has applied the principles and complied with all the code provisions as set out in the Corporate Governance Code contained in Appendix 14 of the Listing Rules throughout the six months ended 30 June 2022.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding Directors' securities transactions. Upon specific enquiries made to all Directors, each of them has confirmed that he has complied with the required standards set out in the Model Code throughout the six months ended 30 June 2022 and up to the date of this report.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2022.

AUDIT COMMITTEE

The Company has established an audit committee with written terms of reference. As at the date of this report, the audit committee of the Company comprises three independent non-executive Directors, namely Mr. GU Jiong, Mr. YUAN Tao and Mr. Paolo BODO. Mr. GU Jiong is the chairman of the audit committee. The primary duties of the audit committee are to review the Company's financial information and oversee the Company's financial reporting system, risk management and internal control systems.

The audit committee has jointly reviewed with the Board the unaudited interim results of the Group for the six months ended 30 June 2022, and confirms that the applicable accounting principles, standards and requirements have been complied with, and that the adequate disclosures have been made.

CHANGES IN DIRECTORS' BIOGRAPHICAL DETAILS UNDER RULE 13.51B(1) OF THE LISTING RULES

Mr. WANG Jun resigned as a non-executive Director on 29 March 2022. Mr. YOUNG Christopher was appointed as a non-executive Director on 29 March 2022.

Save as disclosed above, there is no other change in the Directors' biographical details which is required to be disclosed pursuant to rule 13.51B(1) of the Listing Rules since the publication of the Company's 2021 annual report.

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the six months ended 30 June 2022

| | Notes | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
|--|-------|--|---|
| REVENUE Cost of sales | 5 | 1,048,628 (512,142) | 1,204,430 (580,604) |
| Gross profit | | 536,486 | 623,826 |
| Other income and gains Selling and distribution expenses Administrative expenses Impairment losses on financial assets, net Other expenses Finance costs Share of profit of an associate | 5 | 21,446 (417,824) (101,504) 12,570 (4,222) (30,108) – | 26,849 (428,278) (108,943) (8,331) (5,538) (28,017) 377 |
| PROFIT BEFORE TAX | 6 | 16,844 | 71,945 |
| Income tax expense | 8 | (12,636) | (23,701) |
| PROFIT FOR THE PERIOD | | 4,208 | 48,244 |
| Attributable to: Owners of the parent Non-controlling interests | | 5,754 (1,546) 4,208 | 48,511 (267) 48,244 |
| EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT | | | |
| Basic | 10 | RMB0.63 cents | RMB5.32 cents |
| Diluted | 10 | RMB0.63 cents | RMB5.28 cents |

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the six months ended 30 June 2022

| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
|--|---------------------------------------|---------------------------------------|
| PROFIT FOR THE PERIOD | 4,208 | 48,244 |
| OTHER COMPREHENSIVE (LOSS)/INCOME | | |
| Other comprehensive income that may be reclassified to profit or loss in subsequent periods: Exchange differences on translation of foreign operations | 596 | 1,640 |
| Other comprehensive (loss)/income that will not be reclassified to profit or loss in subsequent periods: Exchange differences on translation of the Company's financial statements into presentation currency | (32,325) | 6,496 |
| OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD, NET OF TAX | (31,729) | 8,136 |
| TOTAL COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD | (27,521) | 56,380 |
| Attributable to: Owners of the parent Non-controlling interests | (25,975) (1,546) | 56,647 (267) |
| | (27,521) | 56,380 |

Interim Condensed Consolidated Statement of Financial Position

30 June 2022

| | Notes | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|-----------|--|--|
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 11 | 320,350 | 267,343 |
| Advance payments for property, plant and equipment | | 1,211 | |
| Right-of-use assets Intangible assets | 12 | 261,894 40,900 | 265,829 43,311 |
| Equity investment designated at fair value through | | | |
| other comprehensive income Deferred tax assets | | 11,834 232,107 | 11,834 223,309 |
| | | 252,107 | 223,309 |
| Total non-current assets | | 868,296 | 811,626 |
| CURRENT ASSETS | | | |
| Inventories | 13 | 697,589 | 840,373 |
| Right of return assets | | 22,099 | 53,980 |
| Trade and notes receivables Prepayments, other receivables and other assets | 14 15 | 293,661 429,391 | 427,072 200,899 |
| Due from a related party | 21(b)(i) | 235 | 200,899 |
| Pledged short-term deposits | 16 | 129,510 | 11,920 |
| Cash and cash equivalents | 16 | 539,387 | 677,230 |
| Total current assets | | 2,111,872 | 2,211,697 |
| CURRENT LIABILITIES | | | |
| Trade and notes payables | 17 | 172,031 | 474,924 |
| Other payables and accruals | 18 | 186,106 | 238,248 |
| Refund liabilities | | 47,088 | 122,102 |
| Contract liabilities Interest-bearing bank and other borrowings | 19 | 71,188 1,373,373 | 63,985 971,877 |
| Lease liabilities | 15 | 112,152 | 114,709 |
| Tax payable | | 22,301 | 41,093 |
| Due to a related party | 21(b)(ii) | 135 | 128 |
| Total current liabilities | | 1,984,374 | 2,027,066 |
| NET CURRENT ASSETS | | 127,498 | 184,631 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 995,794 | 996,257 |

Interim Condensed Consolidated Statement of Financial Position

30 June 2022

| | Note | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|---|------|--|--|
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 995,794 | 996,257 |
| NON-CURRENT LIABILITIES Interest-bearing bank and other borrowings Lease liabilities Deferred tax liabilities | 19 | 117,873 124,795 40,173 | 87,683 128,786 39,314 |
| Total non-current liabilities | | 282,841 | 255,783 |
| Net assets | | 712,953 | 740,474 |
| EQUITY Equity attributable to owners of the parent Share capital Reserves | | 8,343 698,998 | 8,343 724,973 |
| | | 707,341 | 733,316 |
| Non-controlling interests | | 5,612 | 7,158 |
| Total equity | | 712,953 | 740,474 |

Interim Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 June 2022

| | Attributable to owners of the parent | | | | _ | | | | | | |
|--|--------------------------------------|---|-------------------------------------|--------------------------------------|---|---|--|--|-------------------------|--|-----------------------------------|
| | Share capital <i>RMB'000</i> | Share premium account <i>RMB'000</i> | Merger reserve <i>RMB'000</i> | Capital reserve <i>RMB'000</i> | Statutory surplus reserve <i>RMB'000</i> | Share award reserve <i>RMB'000</i> | Exchange fluctuation reserve <i>RMB'000</i> | Accumu- lated losses <i>RMB'000</i> | Total <i>RMB'000</i> | Non- controlling interests <i>RMB'000</i> | Total equity <i>RMB'000</i> |
| At 1 January 2022 (audited) Profit for the period Other comprehensive loss for the period: Exchange differences on translation | 8,343 _ | 734,670 _ | (215,779) _ | 765,360 - | 136,492 _ | 22,284 _ | 53,198 - | (771,252) 5,754 | 733,316 5,754 | 7,158 (1,546) | 740,474 4,208 |
| of foreign operations Total comprehensive loss for the period | - | - | - | - | - | - | (31,729) | 5,754 | (31,729) | - (1,546) | (31,729) |
| At 30 June 2022 (unaudited) | 8,343 | 734,670* | (215,779)* | 765,360* | 136,492* | 22,284* | 21,469* | (765,498)* | 707,341 | 5,612 | 712,953 |

For the six months ended 30 June 2021

| | Attributable to owners of the parent | | | | | | | | | | |
|--|--------------------------------------|---|-------------------------------------|--------------------------------------|---|---|--|--|-------------------------|--|-----------------------------------|
| | Share capital <i>RMB'000</i> | Share premium account <i>RMB'000</i> | Merger reserve <i>RMB'000</i> | Capital reserve <i>RMB'000</i> | Statutory surplus reserve <i>RMB'000</i> | Share award reserve <i>RMB'000</i> | Exchange fluctuation reserve <i>RMB'000</i> | Accumu- lated losses <i>RMB'000</i> | Total <i>RMB'000</i> | Non- controlling interests <i>RMB'000</i> | Total equity <i>RMB'000</i> |
| At 1 January 2021 (audited) Profit for the period Other comprehensive income for the period: Exchange differences on translation | 8,343 - | 734,670 _ | (208,429) _ | 765,360 _ | 135,504 _ | 22,284 _ | 37,179 - | (680,580) 48,511 | 814,331 48,511 | 383 (267) | 814,714 48,244 |
| of foreign operations | | - | - | - | - | - | 8,136 | - | 8,136 | - | 8,136 |
| Total comprehensive income for the period | - | - | - | - | - | - | 8,136 | 48,511 | 56,647 | (267) | 56,380 |
| Capital injection from non-controlling interests De-registration of a subsidiary | - | - | - | - | - | - | - | - | - | 490 (6) | 490 (6) |
| At 30 June 2021 (unaudited) | 8,343 | 734,670 | (208,429) | 765,360 | 135,504 | 22,284 | 45,315 | (632,069) | 870,978 | 600 | 871,578 |

* These reserve accounts comprise the consolidated reserves of RMB698,998,000 in the consolidated statement of financial position as at 30 June 2022.

Interim Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2022

| | Notes | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
|---|-------------------|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax Adjustments for: Impairment of trade and other receivables, net Impairment of property, plant and equipment Write-down of inventories to net realisable value Depreciation of property, plant and equipment | 6 6 6 11 | 16,844 (12,570) 259 22,512 34,207 | 71,945 8,331 515 31,817 28,417 |
| Depreciation of right-of-use assets Amortisation of other intangible assets Loss on disposal of items of property, plant and equipment, net Foreign exchange differences, net Finance costs Gain on terminations of leases, net Share of profit of an associate Gain on de-registration of a subsidiary | 6 12 6 7 | 65,739 2,757 3,351 (281) 30,108 (1,440) - - | 58,835 1,900 2,700 (42) 28,017 (1,333) (377) (6) |
| Decrease in trade and notes receivables Increase in prepayments, other receivables and other assets Decrease in inventories Decrease in right of return assets Increase in pledged short-term deposits Decrease in trade and notes payables Decrease in other payables and accruals Decrease in refund liabilities Increase in contract liabilities | | 161,486 146,195 (230,362) 120,272 31,881 (117,590) (302,893) (48,987) (75,014) 7,203 | 230,719 64,740 (60,797) 7,949 25,436 (30,830) (302,121) (120,234) (87,158) 5,839 |
| Cash used in operations Income tax paid | _ | (307,809) (39,367) | (266,457) (26,281) |
| Net cash flows used in operating activities | | (347,176) | (292,738) |

Interim Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2022

| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
|---|---|--|
| CASH FLOWS FROM INVESTING ACTIVITIES Purchases of items of property, plant and equipment Purchases of intangible assets Proceeds from disposal of items of property, plant and equipment | (89,536) (6,293) 347 | (56,923) (10,439) 764 |
| Net cash flows used in investing activities | (95,482) | (66,598) |
| CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from bank and other borrowings Repayment of bank and other borrowings Principal portion of lease payments Interest paid Capital injection from non-controlling interests | 658,413 (263,846) (66,912) (29,377) – | 500,407 (80,000) (56,764) (27,082) 490 |
| Net cash flows from financing activities | 298,278 | 337,051 |
| NET DECREASE IN CASH AND CASH EQUIVALENTS Cash and cash equivalents at beginning of period Effect of foreign exchange rate changes, net | (144,380) 677,230 6,537 | (22,285) 771,692 (1,494) |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | 539,387 | 747,913 |
| ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS Cash and bank balances | 539,387 | 747,913 |

30 June 2022

1. CORPORATE INFORMATION

The Company is a limited liability company incorporated in the Cayman Islands. The registered address of the Company is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman KY1-1111, Cayman Islands. The principal place of business in China is located at No. 111 Shanshan Road, Wangchun Industrial Park, Haishu District, Ningbo, Zhejiang Province, People's Republic of China (the "**PRC**").

The Company is an investment holding company. During the reporting period, the Company's subsidiaries were principally engaged in the design, marketing and sale of apparel products.

The shares of the Company were listed on the Main Board of The Stock Exchange of Hong Kong Limited on 27 May 2019.

The controlling shareholders of the Company are Great World Glory Pte. Ltd. and L Capital Asia 2 Pte. Ltd., which were both incorporated in Singapore with limited liability.

2. BASIS OF PREPARATION

The interim condensed consolidated financial information for the six months ended 30 June 2022 has been prepared in accordance with International Accounting Standard ("**IAS**") 34 *Interim Financial Reporting.* The interim condensed consolidated financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2021.

The unaudited interim condensed consolidated financial information has been prepared under the historical cost convention, except for equity investment designated at fair value through other comprehensive income, which has been measured at fair value. The interim condensed consolidated financial information is presented in Renminbi ("**RMB**") and all values are rounded to the nearest thousand except when otherwise indicated.

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2021, except for the adoption of the following revised International Financial Reporting Standards ("**IFRSs**") for the first time for the current period's financial information.

Amendments to IFRS 3 Amendments to IAS 16

Amendments to IAS 37 Annual Improvements to IFRS Standards 2018-2020 Reference to the Conceptual Framework Property, Plant and Equipment: Proceeds before Intended Use Onerous Contracts – Cost of Fulfilling a Contract Amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41

30 June 2022

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

The nature and impact of the revised IFRSs are described below:

- (a) Amendments to IFRS 3 replace a reference to the previous Framework for the Preparation and Presentation of Financial Statements with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments also add to IFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of IAS 37 or IFRIC 21 if they were incurred separately rather than assumed in a business combination, an entity applying IFRS 3 should refer to IAS 37 or IFRIC 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date. The Group has applied the amendments prospectively to business combinations that occurred on or after 1 January 2022. As there were no contingent assets, liabilities and contingent liabilities within the scope of the amendments arising in the business combination that occurred during the period, the amendments did not have any impact on the financial position and performance of the Group.
- (b) Amendments to IAS 16 prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling any such items, and the cost of those items, in profit or loss. The Group has applied the amendments retrospectively to items of property, plant and equipment made available for use on or after 1 January 2021. Since there was no sale of items produced while making property, plant and equipment available for use on or after 1 January 2021, the amendments did not have any impact on the financial position or performance of the Group.
- (c) Amendments to IAS 37 clarify that for the purpose of assessing whether a contract is onerous under IAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The Group has applied the amendments prospectively to contracts for which it has not yet fulfilled all its obligations at 1 January 2022 and no onerous contracts were identified. Therefore, the amendments did not have any impact on the financial position or performance of the Group.

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3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

The nature and impact of the revised IFRSs are described below: (continued)

- (d) Annual Improvements to IFRS Standards 2018-2020 sets out amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41. Details of the amendments that are applicable to the Group are as follows:
 - IFRS 9 *Financial Instruments*: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. The Group has applied the amendment prospectively to financial liabilities that are modified or exchanged on or after 1 January 2022. As there was no modification of the Group's financial liabilities during the period, the amendment did not have any impact on the financial position or performance of the Group.
 - IFRS 16 *Leases*: removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying IFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying IFRS 16.

4. OPERATING SEGMENT INFORMATION

The Group is mainly engaged in the design, marketing and sale of apparel products. Additionally, the Group also sells other products to partnership stores and distributors, such as decorations for stores and packaging materials for products. The Group manages its main business of the sale of apparel products by sales channels. There are two operating segments for the sale of apparel products: offline channels and online channels. Offline channels refer to the offline network of retail outlets including self-owned stores and partnership stores, and the offline network of distributors, and online channels refer to online retail platforms, such as Tmall.com, Taobao, Vipshop, TikTok and WeChat Mini Programs.

The Group's chief operating decision maker is the chief executive officer, who reviews revenue and results of offline channels for the sale of apparel products, online channels for the sale of apparel products and the sale of other products separately for the purpose of making decisions about resource allocation and assessment of segment performance. Segment result is evaluated based on gross profit. No analysis of the Group's assets and liabilities by operating segment is disclosed as it is not regularly provided to the chief operating decision maker for review.

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OPERATING SEGMENT INFORMATION (continued) 4.

Segment information by sales channels:

| | S | ix months end | ed 30 June 202 | 22 |
|---|--|---|---|---|
| | Apparel | products | _ | |
| | Offline channels (Unaudited) <i>RMB'000</i> | Online channels (Unaudited) <i>RMB'000</i> | Others (Unaudited) <i>RMB'000</i> | Total (Unaudited) <i>RMB'000</i> |
| Segment revenue Sales to external customers | 566,936 | 475,318 | 6,374 | 1,048,628 |
| Total revenue | 566,936 | 475,318 | 6,374 | 1,048,628 |
| Segment results | 340,113 | 194,950 | 1,423 | 536,486 |
| Other income and gains Selling and distribution expenses Administrative expenses Impairment losses on financial assets, net Other expenses Finance costs | | | | 21,446 (417,824) (101,504) 12,570 (4,222) (30,108) |
| Profit before tax | | | | 16,844 |

Six months ended 30 June 2021

| | Apparel products | | | |
|--|--|---|---|---|
| | Offline channels (Unaudited) <i>RMB'000</i> | Online channels (Unaudited) <i>RMB'000</i> | Others (Unaudited) <i>RMB'000</i> | Total (Unaudited) <i>RMB'000</i> |
| Segment revenue Sales to external customers | 710,126 | 484,078 | 10,226 | 1,204,430 |
| Total revenue | 710,126 | 484,078 | 10,226 | 1,204,430 |
| Segment results | 422,575 | 198,749 | 2,502 | 623,826 |
| Other income and gains Selling and distribution expenses Administrative expenses Impairment losses on financial assets, net Other expenses Finance costs Share of profit of an associate | | | | 26,849 (428,278) (108,943) (8,331) (5,538) (28,017) 377 |
| Profit before tax | | | | 71,945 |

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4. **OPERATING SEGMENT INFORMATION (continued)**

Geographic information

(a) Revenue from external customers

| | Six months ended 30 June | | |
|----------------|---------------------------------------|---------------------------------------|--|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> | |
| Mainland China | 1,048,628 | 1,204,430 | |

The revenue information above is based on the locations of the customers.

(b) Non-current assets

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|-----------------------------|--|--|
| Mainland China Hong Kong | 623,025 1,330 | 575,448 1,035 |
| Total | 624,355 | 576,483 |

The non-current asset information above is based on the locations of the assets and excludes equity investment and deferred tax assets.

Information about major customers

No revenue from the Group's sales to a single customer amounted to 10% or more of the Group's total revenue during the reporting period (six months ended 30 June 2021: Nil).

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5. REVENUE, OTHER INCOME AND GAINS

An analysis of revenue is as follows:

| | Six months en | ded 30 June |
|--|---------------------------------------|---------------------------------------|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
| Revenue from contracts with customers Sale of apparel products | | |
| Online channels | 475,318 | 484,078 |
| Offline channels | | |
| Self-owned stores | 363,688 | 431,051 |
| Partnership stores | 83,857 | 79,328 |
| Distributor stores | 119,391 | 199,747 |
| Sale of other products | 4,296 | 6,274 |
| Consignment services | 2,078 | 3,952 |
| Total | 1,048,628 | 1,204,430 |

Disaggregated revenue information for revenue from contracts with customers

| | Six months er | Six months ended 30 June | |
|---|---------------------------------------|---------------------------------------|--|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> | |
| Timing of revenue recognition Goods transferred at a point in time Services transferred at a point in time | 1,046,550 2,078 | 1,200,478 3,952 | |
| Total revenue from contracts with customers | 1,048,628 | 1,204,430 | |

| | Six months e | Six months ended 30 June | |
|--|--|--|--|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> | |
| Other income and gains Government grants Bank interest income Gain on terminations of leases, net Penalty charges received from distributors Foreign exchange gains, net Sale of raw materials Others | 16,367 1,766 1,440 695 281 – 897 | 21,611 1,701 1,333 966 42 18 1,178 | |
| | 21,446 | 26,849 | |

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6. **PROFIT BEFORE TAX**

The Group's profit before tax is arrived at after charging/(crediting):

| | Six months end | Six months ended 30 June | |
|--|--|---|--|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> | |
| Cost of inventories sold Cost of services provided Cost of raw materials sold Depreciation of property, plant and equipment Impairment of property, plant and equipment Depreciation of right-of-use assets Amortisation of intangible assets Impairment of trade receivables, net Impairment of other receivables, net Write-down of inventories to net realisable value Lease payments not included in the measurement of lease liabilities Auditor's remuneration Loss on disposal of items of property, plant and equipment, net Gain on de-registration of a subsidiary Foreign exchange differences, net | 487,873 1,757 285 34,207 259 65,739 2,757 (12,784) 214 22,512 27,717 1,000 3,351 - (281) | 545,391 3,396 622 28,417 515 58,835 1,900 8,305 26 31,817 27,421 880 2,700 (6) (42) | |
| Employee benefit expenses (excluding directors' and chief executive's remuneration): Wages and salaries Pension scheme contributions Staff welfare expenses | 58,153 5,157 2,582 65,892 | 60,874 5,843 3,593 70,310 | |

7. FINANCE COSTS

An analysis of finance costs is as follows:

| | Six months en | Six months ended 30 June | |
|--|---------------------------------------|---------------------------------------|--|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> | |
| Interest on bank and other borrowings Interest on lease liabilities | 27,452 5,517 | 24,371 5,059 | |
| Less: Interest capitalised | 32,969 (2,861) | 29,430 (1,413) | |
| | 30,108 | 28,017 | |

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8. INCOME TAX

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

Pursuant to the rules and regulations of the Cayman Islands, the Company is not subject to any income tax in this jurisdiction.

Pursuant to the relevant tax law of Hong Kong Special Administrative Region, Hong Kong profits tax is provided at the rate of 16.5% (2021: 16.5%) on the estimated assessable profits arising in Hong Kong during the period, except for the Hong Kong subsidiary, Joy Sonic Limited, which is a qualifying entity under the two-tiered profits tax rates regime. The first HK\$2,000,000 (2021: HK\$2,000,000) of assessable profits of this subsidiary are taxed at 8.25% (2021: 8.25%) and the remaining assessable profits are taxed at 16.5% (2021: 16.5%).

Pursuant to the relevant tax law of the Administrative Especial de Macau, Macau profits tax is provided at the rate of 12% on the estimated assessable profits arising in Macau.

The provision for current income tax in Mainland China is based on the statutory rate of 25% of the assessable profits of the PRC subsidiaries of the Group as determined in accordance with the PRC Corporate Income Tax Law, except for certain subsidiaries of the Group, which were entitled to a preferential income tax rate of 2.5% (2021: 2.5%) for small and micro enterprises during the reporting period.

| | Six months ended 30 June | |
|---|---------------------------------------|---------------------------------------|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
| Current tax: Charge for the period Deferred tax | 20,575 (7,939) | 27,369 (3,668) |
| Total tax charge for the period | 12,636 | 23,701 |

9. DIVIDENDS

The board of directors did not declare the payment of an interim dividend for the six months ended 30 June 2022 (six months ended 30 June 2021: Nil).

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10. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amounts is based on the profit for the period attributable to ordinary equity holders of the parent, and the number of ordinary shares of 912,500,000 (six months ended 30 June 2021: 912,500,000) in issue during the period. The number of shares for the current period has been arrived at after eliminating the shares of the Company held under the restricted share unit scheme.

The calculation of the diluted earnings per share amounts is based on the profit for the period attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued on the deemed exercise of all dilutive potential ordinary shares arising from the restricted share units ("**RSUs**") granted by the Company.

The calculations of basic and diluted earnings per share are based on:

| | Six months e | Six months ended 30 June | |
|--|---------------------------------------|---------------------------------------|--|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> | |
| Earnings Profit attributable to ordinary equity holders of the parent, used in the basic earnings per share calculation | 5,754 | 48,511 | |
| | Number Six months e | | |
| | 2022 (Unaudited) | 2021 (Unaudited) | |
| Shares Number of ordinary shares in issue during the period used in the basic earnings per share calculation | 912,500,000 | 912,500,000 | |
| Effect of dilution – weighted average number of ordinary shares arising from the RSUs | 4,545,220 | 6,897,564 | |
| | 917,045,220 | 919,397,564 | |

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11. PROPERTY, PLANT AND EQUIPMENT

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|--|---|
| Carrying amount at beginning of period/year Additions Depreciation provided during the period/year Impairment Transfers Disposals | 267,343 91,171 (34,207) (259) - (3,698) | 176,603 155,367 (54,521) (625) (274) (9,207) |
| Carrying amount at end of period/year | 320,350 | 267,343 |

12. INTANGIBLE ASSETS

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|---|--|--|
| Carrying amount at beginning of period/year Additions Transfers Amortisation provided during the period/year Exchange realignment | 43,311 292 - (2,757) 54 | 28,913 19,057 274 (4,913) (20) |
| Carrying amount at end of period/year | 40,900 | 43,311 |

13. INVENTORIES

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|--|--|
| Raw materials Decorations Finished goods | 2,577 10,440 684,572 | 2,283 12,262 825,828 |
| | 697,589 | 840,373 |

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14. TRADE AND NOTES RECEIVABLES

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|---------------------------------------|--|--|
| Trade receivables Notes receivable | 719,020 _ | 821,195 44,020 |
| Impairment of trade receivables | 719,020 (425,359) | 865,215 (438,143) |
| | 293,661 | 427,072 |

The Group's trading terms with its customers (other than retail customers) are mainly on credit as well as advances. The credit period is generally one month to three months, extending up to one year for major customers. The Group seeks to maintain strict control over its outstanding receivables and overdue balances are reviewed regularly by senior management. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date, is as follows:

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|--|--|
| Within 3 months 3 to 6 months 6 to 12 months 1 to 2 years Over 2 years | 135,382 53,985 93,063 63,232 373,358 | 296,549 23,542 45,705 82,225 373,174 |
| | 719,020 | 821,195 |

As at 31 December 2021, the Group discounted certain notes receivable (the "**Discounted Notes**") with carrying amounts in aggregate of RMB44,020,000. The Discounted Notes had a maturity from one to five months as at the end of the reporting period. In accordance with the Law of Negotiable Instruments in the PRC, the holders of the Discounted Notes had a right of recourse against the Group if the PRC banks or the counterparties default.

As at 31 December 2021, the Group recognised the proceeds received from the discount of the Discounted Notes with an amount of RMB44,020,000 (note 19), because the directors believed that the Group had retained the substantial risks and rewards, which included default risks relating to such Discounted Notes.

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15. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|---|--|--|
| Other receivables Prepaid expenses Prepayments Tax recoverable Others | 332,221 22,707 189,078 20,594 1,023 | 245,292 29,883 34,157 25,347 832 |
| Impairment | 565,623 (136,232) 429,391 | 335,511 (134,612) 200,899 |

As at 30 June 2022, included in the prepayment, other receivables and other assets are prepayments of RMB36,642,000 (31 December 2021: RMB14,276,000) to the Group's related party and other receivables of RMB2,000,000 (31 December 2021: RMB2,000,000) due from the Group's related party, respectively.

16. CASH AND CASH EQUIVALENTS AND PLEDGED SHORT-TERM DEPOSITS

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|---|--|--|
| Cash and bank balances Short-term time deposits | 539,387 129,510 | 677,230 11,920 |
| | 668,897 | 689,150 |
| Less: Pledged short-term deposits: Pledged for notes payable Pledged for letter of credit Pledged for bank loans | (27,190) (50,000) (52,320) | (11,920) _ _ |
| Cash and cash equivalents | 539,387 | 677,230 |
| Denominated in RMB Denominated in US\$ Denominated in HK\$ Denominated in MOP | 510,808 25,585 201 2,793 | 592,242 51,024 31,283 2,681 |
| Cash and cash equivalents | 539,387 | 677,230 |

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16. CASH AND CASH EQUIVALENTS AND PLEDGED SHORT-TERM DEPOSITS (continued)

The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term deposits were pledged for notes payable and letter of credit with a maturity from three to six months. The bank balances and pledged short-term deposits are deposited with creditworthy banks with no recent history of default.

17. TRADE AND NOTES PAYABLES

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|---------------------------------|--|--|
| Trade payables Notes payable | 111,631 60,400 | 356,824 118,100 |
| | 172,031 | 474,924 |

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|--|--|
| Within 3 months 3 to 6 months 6 to 12 months 1 to 2 years Over 2 years | 82,653 9,263 7,764 10,374 1,577 | 325,978 15,309 6,879 7,459 1,199 |
| | 111,631 | 356,824 |

As at 30 June 2022, included in the trade and notes payables are trade payables of RMB197,000 (31 December 2021: RMB358,000) due to the Group's related parties which were repayable within 120 days, which represents credit terms similar to those offered by the related parties to their major customers.

The trade payables are non-interest-bearing and are normally settled on 120-day terms.

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18. OTHER PAYABLES AND ACCRUALS

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|--|--|
| Other payables Accrued payroll Accrued expenses Taxes payable other than corporate income tax | 85,435 48,656 31,650 20,365 | 107,739 64,629 37,902 27,978 |
| | 186,106 | 238,248 |

Other payables are non-interest-bearing and repayable on demand.

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19. INTEREST-BEARING BANK AND OTHER BORROWINGS

| | Effective interest | ine 2022 (Ur | audited) | Effective interest | cember 2021 | (Audited) |
|--|--------------------------------|----------------|-----------|--------------------------------|----------------|-----------|
| | rate <i>(%)</i> | Maturity | RMB'000 | rate <i>(%)</i> | Maturity | RMB'000 |
| Current | | | | | | |
| Current portion of long-term bank loan – secured US\$226,000,000 bank loan <i>(note (a))</i> | 1-month LIBOR plus 3.90% | Within 2022 | 727,710 | 1-month LIBOR plus 3.90% | Within 2022 | 690,591 |
| Current portion of long-term bank loans – secured <i>(note (b))</i> | 5-year LPR | Within 2023 | 23,960 | 5-year LPR | Within 2022 | 17,440 |
| Bank loans – unsecured | 3.24% – 3.46% | Within 2023 | 200,000 | LPR plus 0.05% – 0.20% | Within 2022 | 150,000 |
| Bank loans – secured <i>(note (c))</i> | 1.00% – 3.55% | Within 2023 | 168,300 | _ | _ | _ |
| Discounted letter of credit – unsecured | 2.15% – 3.24% | Within 2023 | 153,403 | 1-year LPR | Within 2022 | 69,826 |
| Discounted letter of credit – secured <i>(note (d))</i> | 1.48% | Within 2023 | 100,000 | _ | _ | _ |
| Discounted notes receivable <i>(note 14)</i> | - | - | | | Within 2022 | 44,020 |
| | | | 1,373,373 | | | 971,877 |
| Non-current | _ | | | _ | | |
| Bank loans – secured <i>(note (b))</i> | 5-year LPR | 2023 - 2028 | 117,873 | 5-year LPR | 2023 - 2028 | 87,683 |
| | | | 117,873 | | | 87,683 |
| | | | 1,491,246 | | | 1,059,560 |

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19. INTEREST-BEARING BANK AND OTHER BORROWINGS (continued)

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|--|--|
| Analysed into: Bank loans repayable: Within one year or on demand In the second year In the third to fifth years, inclusive Beyond five years | 1,373,373 22,450 67,350 28,073 | 971,877 16,260 48,780 22,643 |
| | 1,491,246 | 1,059,560 |

Notes:

- (a) The US\$226,000,000 bank loans are secured by:
 - i. mortgages and fixed charges over the Company's equity interests in its subsidiaries Joy Sonic Limited and Alpha Sonic Ltd; and
 - ii. mortgages and fixed charges over Joy Sonic Limited's equity interests in its subsidiaries Ningbo Chisage Mulsanne Holding Co., Ltd. and Yatlas (Shanghai) Brand Management Co., Ltd.
- (b) The bank loans of RMB141,833,000 (31 December 2021: RMB105,123,000) are secured by mortgages over the Group's leasehold land, which had a net carrying value at the end of the reporting period of approximately RMB20,663,000 (31 December 2021: RMB20,993,000).
- (c) The bank loans of RMB168,300,000 (31 December 2021: Nil) are secured by the pledge of certain of the Group's time deposits amounting to approximately RMB52,320,000 at the end of the reporting period (31 December 2021: Nil).
- (d) The discounted letter of credit of RMB100,000,000 (31 December 2021: Nil) is secured by the pledge of certain of the Group's time deposits amounting to approximately RMB50,000,000 at the end of the reporting period (31 December 2021: Nil).
- (e) Except for the US\$226,000,000 bank loans which are denominated in United States dollars, all borrowings are in RMB.

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20. COMMITMENTS

The Group had the following capital commitments at the end of the reporting period:

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|---|--|--|
| Contracted, but not provided for: Buildings Machinery and equipment Software | 46,118 1,559 9,982 | 68,859 5,273 11,518 |
| | 57,659 | 85,650 |

21. RELATED PARTY TRANSACTIONS

Details of the Group's principal related parties are as follows:

| Name | Relationship |
|--|---|
| Glory Cayman Holding Limited (" Glory Cayman ") | An entity controlled by a controlling shareholder |
| Glorious Cayman Ltd. (" Glorious Cayman ") | An entity controlled by a controlling shareholder |
| Zhejiang Chisage Holding Group Co., Ltd. (" Chisage Holding ") | An entity controlled by a director |
| Ningbo Songhe Apparel Co., Ltd. (" Songhe Apparel ") | An entity controlled by a director |
| Ningbo Chisage Industrial Technology Co., Ltd. (" Ningbo Chisage Industrial ") | An entity controlled by a director |
| Huaian Chisage Industrial Co., Ltd. (" Huaian Chisage Industrial ") | An entity controlled by a director |
| Ningbo Wenmo Garment Co., Ltd. (" Wenmo Garment ")* | An entity controlled by a director |
| Ningbo Moka Clothing Co., Ltd. ("Moka Clothing") | An associate |

* Wenmo Garment has ceased to be an entity controlled by a director since 27 January 2022.

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21. RELATED PARTY TRANSACTIONS (continued)

(a) In addition to the transactions detailed elsewhere in this financial information, the Group had the following transactions with related parties during the period:

| | Six months ended 30 Jun | | |
|--|-------------------------|---------------------------------------|---------------------------------------|
| | Notes | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
| Purchases of products from: Ningbo Chisage Industrial Huaian Chisage Industrial Moka Clothing | (i) (i) (i) | 17,883 2,399 138 | 21,991 1,207 – |
| Depreciation of right-of-use assets: Wenmo Garment Songhe Apparel | (ii) (ii) | 491 2,297 | 2,947 2,297 |
| Interest expense on lease liabilities: Wenmo Garment Songhe Apparel | (ii) (ii) | 200 173 | 1,322 276 |
| Rental fees to: Chisage Holding | (iii) | - | 1,983 |

Notes:

- (i) The purchases from related parties were made according to the published prices and conditions offered by the related parties to their major customers.
- (ii) The depreciation of right-of-use assets and interest expense on lease liabilities were charged to profit or loss under IFRS 16 relating to the lease of the warehouses and offices from related parties pursuant to the terms of the agreements signed between the Group and the related parties.
- (iii) The rental fees were paid for the lease of the warehouses from the related party. The rental fees were charged pursuant to the terms of the agreements signed between the Group and the related party.

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21. RELATED PARTY TRANSACTIONS (continued)

- (b) Outstanding balances with related parties:
 - *(i)* Due from a related party

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|-----------------|--|--|
| Glorious Cayman | 235 | 223 |

(ii) Due to a related party

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--------------|--|--|
| Glory Cayman | 135 | 128 |

The balances with related parties are unsecured, interest-free and repayable on demand.

(c) Compensation of key management personnel of the Group:

| | Six months ended 30 June | |
|--|---------------------------------------|---------------------------------------|
| | 2022 (Unaudited) <i>RMB'000</i> | 2021 (Unaudited) <i>RMB'000</i> |
| Short-term employee benefits Pension scheme contributions | 5,155 70 | 7,689 66 |
| Total compensation paid to key management personnel | 5,225 | 7,755 |

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22. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

Financial assets

30 June 2022 (Unaudited)

| | Financial assets at fair value through other comprehensive income | Financial assets | |
|--|---|-------------------------------------|-------------------------|
| | Equity investment <i>RMB'000</i> | at amortised cost <i>RMB'000</i> | Total <i>RMB'000</i> |
| Trade and notes receivables | _ | 293,661 | 293,661 |
| Equity investment designated at fair value through | | | |
| other comprehensive income Financial assets included in prepayments, deposits | 11,834 | - | 11,834 |
| and other receivables | - | 195,989 | 195,989 |
| Due from a related party | - | 235 | 235 |
| Pledged short-term deposits | - | 129,510 | 129,510 |
| Cash and cash equivalents | - | 539,387 | 539,387 |
| | 11,834 | 1,158,782 | 1,170,616 |

31 December 2021 (Audited)

| | Financial assets at fair value through other comprehensive income | Financial assets | |
|---|---|-------------------------------------|-------------------------|
| | Equity investment <i>RMB'000</i> | at amortised cost <i>RMB'000</i> | Total <i>RMB'000</i> |
| Trade and notes receivables Equity investment designated at fair value through | - | 427,072 | 427,072 |
| other comprehensive income Financial assets included in prepayments, deposits | 11,834 | - | 11,834 |
| and other receivables | _ | 110,680 | 110,680 |
| Due from a related party | - | 223 | 223 |
| Pledged short-term deposits | - | 11,920 | 11,920 |
| Cash and cash equivalents | | 677,230 | 677,230 |
| | 11,834 | 1,227,125 | 1,238,959 |

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22. FINANCIAL INSTRUMENTS BY CATEGORY (continued)

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows: (continued)

Financial liabilities at amortised cost

| | 30 June 2022 (Unaudited) <i>RMB'000</i> | 31 December 2021 (Audited) <i>RMB'000</i> |
|--|---|--|
| Trade and notes payables Financial liabilities included in other payables and accruals Interest-bearing bank and other borrowings Due to a related party Lease liabilities | 172,031 117,085 1,491,246 135 236,947 | 474,924 145,641 1,059,560 128 243,495 |
| | 2,017,444 | 1,923,748 |

23. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

All the carrying amounts of the Group's financial instruments approximate to their fair values.

Management has assessed that the fair values of cash and cash equivalents, pledged short-term deposits, trade and notes receivables, financial assets included in prepayments, other receivables and other assets, trade and notes payables, financial liabilities included in other payables and accruals, amounts due from/to a related party and the current portion of interest-bearing bank and other borrowings and lease liabilities approximate to their carrying amounts largely due to the short term maturities of these instruments.

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief financial officer. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer. The valuation process and results are discussed with the audit committee once a year for annual financial reporting.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of the non-current portion of interest-bearing bank and other borrowings and lease liabilities have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The changes in fair value as a result of the Group's own non-performance risk for interest-bearing bank and other borrowings and lease liabilities as at 30 June 2022 were assessed to be insignificant.

30 June 2022

23. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

The fair value of unlisted equity investment designated at fair value through other comprehensive income has been estimated using the discounted cash flow method based on assumptions that are not supported by observable market prices or rates. The directors believe that the estimated fair value resulting from the valuation technique, which is recorded in the consolidated statement of financial position, and the related change in fair values, which is recorded in other comprehensive income, are reasonable, and that they were the most appropriate values at the end of the reporting period.

For the fair value of the unlisted equity investments at fair value through other comprehensive income, management has estimated the potential effect of using reasonably possible alternatives as inputs to the valuation model.

Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

As at 30 June 2022 (Unaudited)

| | Fair valu | Fair value measurement using | | |
|---|--|--|--|-------------------------|
| | Quoted prices in active markets (Level 1) <i>RMB'000</i> | Significant observable inputs (Level 2) <i>RMB'000</i> | Significant unobservable inputs (Level 3) <i>RMB'000</i> | Total <i>RMB'000</i> |
| Equity investment designated at fair value through other comprehensive income | - | _ | 11,834 | 11,834 |

As at 31 December 2021 (Audited)

| | Fair valu | Fair value measurement using | | |
|---|--|--|--|-------------------------|
| | Quoted prices in active markets (Level 1) <i>RMB'000</i> | Significant observable inputs (Level 2) <i>RMB'000</i> | Significant unobservable inputs (Level 3) <i>RMB'000</i> | Total <i>RMB'000</i> |
| Equity investment designated at fair value through other comprehensive income | _ | _ | 11,834 | 11,834 |

The Group did not have any financial liabilities measured at fair value as at 30 June 2022 (31 December 2021: Nil).

During the period, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities (six months ended 30 June 2021: Nil).