# edvance

Edvance International Holdings Limited 安領國際控股有限公司

(Incorporated in the Cayman Islands with limited liability) Stock code: 1410

# INTERIM REPORT 2022/23

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### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS** Executive Directors

Mr. Liu Yui Ting Raymond (*Chairman and Chief Executive Officer*) Mr. Lee Francis Sung Kei Mr. Von John Mr. Lam Tak Ling

**Non-executive Director** 

Mr. Lo Wai Ho Ashley

#### Independent non-executive Directors

Mr. Yu Kwok Chun Raymond Mr. Ng Tsz Fung Jimmy Mr. Chan Siu Ming Simon Mrs. Wong Hung Flavia Yuen Yee

#### **COMMITTEES** Audit Committee

Mr. Ng Tsz Fung Jimmy *(Chairman)* Mr. Chan Siu Ming Simon Mr. Yu Kwok Chun Raymond

#### **Remuneration Committee**

Mr. Yu Kwok Chun Raymond *(Chairman)* Mr. Liu Yui Ting Raymond Mr. Chan Siu Ming Simon Mr. Ng Tsz Fung Jimmy

#### **Nomination Committee**

Mr. Chan Siu Ming Simon *(Chairman)* Mr. Liu Yui Ting Raymond Mr. Ng Tsz Fung Jimmy Mr. Yu Kwok Chun Raymond

#### **Investment Committee**

Mr. Liu Yui Ting Raymond *(Chairman)* Mr. Lee Francis Sung Kei Mr. Ng Tsz Fung Jimmy

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### **COMPLIANCE OFFICER**

Mr. Von John

### **COMPANY SECRETARY**

Mr. Yuen Chun Fai (HKICPA)

### AUTHORISED REPRESENTATIVES

Mr. Von John Mr. Yuen Chun Fai *(HKICPA)* 

### **AUDITORS**

Deloitte Touche Tohmatsu *Certified Public Accountants* Registered Public Interest Entity Auditors 35/F., One Pacific Place 88 Queensway Hong Kong

### **LEGAL ADVISOR**

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Holman Fenwick Willan 15th Floor, Tower One, Lippo Centre 89 Queensway Admiralty Hong Kong

### CORPORATE INFORMATION (continued)

### **PRINCIPAL BANKER**

The Hongkong and Shanghai Banking Corporation Limited HSBC Building 181 Queen's Road Central Hong Kong

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Union Registrars Limited Suites 3301–04 33/F., Two Chinachem Exchange Square 338 King's Road, North Point Hong Kong

#### HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

L.

20th Floor 8 Wyndham Street Central Hong Kong

### **REGISTERED OFFICE**

Windward 3, Regatta Office Park PO Box 1350 Grand Cayman KY1-1108 Cayman Islands

### **STOCK CODE**

1410

### **COMPANY'S WEBSITE**

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www.edvanceintl.com

### FINANCIAL HIGHLIGHTS

Edvance International Holdings Limited (the "**Company**") together with its subsidiaries (the "**Group**") recorded a revenue and gross profit of approximately HK\$300.9 million and approximately HK\$72.4 million respectively for the six months ended 30 September 2022 ("**FY2023 1H**"), representing an increase of approximately 25.5% and approximately 17.0% respectively, when compared with the revenue and gross profit of approximately HK\$239.7 million and approximately HK\$61.9 million for the six months ended 30 September 2021 ("**FY2023 1H**").

The net loss after tax attributable to owners of the Company ("**Net Loss**") for FY2023 1H of approximately HK\$18.3 million was incurred (FY2022 1H: net profit after tax attributable to owners of the Company ("**Net Profit**") of approximately HK\$98.9 million).

For illustration purpose, after excluding the impact of the fair value changes on financial assets at fair value through profit or loss in FY2023 1H and FY2022 1H, the Group recorded Net Profit of approximately HK\$7.1 million for FY2023 1H whereas the Group recorded Net Loss of approximately HK\$1.3 million for FY2022 1H.

The board ("**Board**") of directors of the Company ("**Director(s)**") does not recommend the payment of dividend for FY2023 1H (FY2022 1H: Nil).



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The Board announces the unaudited condensed consolidated results of the Group for the six months ended 30 September 2022, together with the unaudited comparative figures for the corresponding period in 2021 as follows:

### CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 September 2022

|  |        | Six montl<br>30 Sept   |   |
|--|--------|--|---|
|  | Notes  | 2022<br>HK\$'000<br>(unaudited)                              | 2021<br>HK\$'000<br>(unaudited)                           |
| Revenue<br>Cost of sales   | 4      | 300,886<br>(228,472)   | 239,744<br>(177,875)                                      |
| Gross profit<br>Other income<br>Other gains and losses, net<br>Distribution and selling expenses<br>Administrative and other expenses<br>Finance costs                         | 6      | 72,414<br>458<br>(24,977)<br>(19,251)<br>(42,411)<br>(1,151) | 61,869<br>552<br>103,046<br>(20,579)<br>(42,009)<br>(946) |
| (Loss) profit before taxation<br>Taxation  | 7<br>8 | (14,918)<br>(3,809)  | 101,933<br>(3,812)  |
| (Loss) profit for the period<br>Other comprehensive income (expense) for the period<br>Item that will not be reclassified to profit or loss:                                   |        | (18,727)   | 98,121  |
| Gain on revaluation of intangible assets<br>Item that may be reclassified subsequently to profit or loss:<br>Exchange differences arising on translation of foreign operations |        | -<br>38  | 423<br>(108)  |
|  |        | 38   | 315   |
| Total comprehensive (expense) income for the period  |        | (18,689)   | 98,436  |
| (Loss) profit for the period attributable to:<br>Owners of the Company<br>Non-controlling interests  |        | (18,270)<br>(457)  | 98,913<br>(792)   |
|  |        | (18,727)   | 98,121  |
| Total comprehensive (expense) income for the period attributable to:<br>Owners of the Company<br>Non-controlling interests   |        | (18,232)<br>(457)  | 99,228<br>(792)   |
|  |        | 18,689   | 98,436  |
| (Loss) earnings per share (HK cents)<br>Basic<br>Diluted   | 9      | (1.81)<br>(1.79)   | 9.84<br>9.84  |
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### **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

As at 30 September 2022

|   | Notes | As at<br>30 September<br>2022<br>HK\$'000<br>(unaudited) | As at<br>31 March<br>2022<br>HK\$'000<br>(audited) |
|---|-------|--|--|
|   |       |  |  |
| Non-current assets  |       | 00.040   | 00 4 5 0   |
| Property and equipment  | 11    | 80,040   | 86,152   |
| Goodwill  |       | 3,216  | 3,216  |
| Intangible assets   |       | 39,092   | 40,264   |
| Financial assets at fair value through profit or loss ("FVTPL") |       | 14,874   | 37,854   |
| Deferred tax assets   |       | 4,361  | 4,231  |
| Prepayments and deposits  | 12    | 96,155   | 89,580   |
|   |       | 237,738  | 261,297  |
| Current assets  |       |  |  |
| Inventories   |       | 21,212   | 13,830   |
| Loan receivable   |       | 4,666  | 4,666  |
| Trade and other receivables, prepayments and deposits           | 12    | 251,483  | 200,008  |
| Tax recoverable   |       | 20   | 18   |
| Contract assets   | 13    | 12,363   | 6,992  |
| Financial assets at FVTPL                                       |       | 2,045  | 4,406  |
| Bank balances and cash  |       | 30,497   | 49,126   |
|   |       | 322,286  | 279,046  |
|   |       | ,  | 210,010  |
| Current liabilities   |       |  |  |
| Trade and other payables and accruals                           | 14    | 87,276   | 70,717   |
| Lease liabilities   |       | 6,445  | 6,855  |
| Contract liabilities  |       | 146,274  | 134,208  |
| Bank borrowings   | 15    | 39,793   | 37,021   |
| Tax liabilities   |       | 5,990  | 1,854  |
|   |       | 285,778  | 250,655  |
| Net current assets  |       | 36,508   | 28,391   |
|   |       |  |  |
| Total assets less current liabilities                           |       | 274,246  | 289,688  |

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### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

As at 30 September 2022

|  | Notes | As at<br>30 September<br>2022<br>HK\$'000<br>(unaudited) | As at<br>31 March<br>2022<br>HK\$'000<br>(audited) |
|--|-------|--|--|
|  |       |  |  |
| Non-current liabilities                      |       |  |  |
| Lease liabilities                            |       | 5,835  | 8,843  |
| Contract liabilities                         |       | 98,399   | 90,835   |
| Bank borrowings                              | 15    | 17,310   | 18,756   |
| Deferred tax liabilities                     |       | 6,450  | 6,643  |
|  |       |  |  |
|  |       | 127,994  | 125,077  |
|  |       |  |  |
| Net assets                                   |       | 146,252  | 164,611  |
| Capital and reserves                         |       |  |  |
| Share capital                                | 16    | 10,117   | 10,117   |
| Reserves                                     | 10    | 132,001  | 149,903  |
|  |       | ,  |  |
| Equity attributable to owners of the Company |       | 142,118  | 160,020  |
| Non-controlling interests                    |       | 4,134  | 4,591  |
|  |       |  |  |
| Total equity                                 |       | 146,252  | 164,611  |

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#### **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the six months ended 30 September 2022

|  | Share<br>capital<br>HK\$'000 | Share<br>premium<br>HK\$'000 | Other<br>reserves<br>HK\$'000 | Share<br>option<br>reserve<br>HK\$'000 | Revaluation<br>reserve<br>HK\$'000 | Translation<br>reserve<br>HK\$'000 | Accumulated<br>profits<br>HK\$'000 | <b>Subtotal</b><br>HK\$'000 | Non-<br>controlling<br>interests<br>HK\$'000 | <b>Total</b><br>HK\$'000 |
|--|------------------------------|------------------------------|-------------------------------|--|------------------------------------|------------------------------------|------------------------------------|-----------------------------|--|--------------------------|
| At 1 April 2022 (audited)  | 10,117                       | 70,942                       | 3,633                         | 4,261                                  | -                                  | (590)                              | 71,657                             | 160,020                     | 4,591  | 164,611                  |
| Loss for the period<br>Other comprehensive income for the period   | -                            | -                            | -                             | -                                      | -                                  | -<br>38                            | (18,270)<br>-                      | (18,270)<br>38              | (457)<br>-                                   | (18,727)<br>38           |
| Total comprehensive income (expenses)<br>for the period  | -                            | -                            | -                             | -                                      | -                                  | 38                                 | (18,270)                           | (18,232)                    | (457)  | (18,689)                 |
| Issue of share upon exercise of share options<br>Transfer to accumulated profit upon                             | -                            | 59                           | -                             | (18)                                   | -                                  | -                                  | -                                  | 41                          | -  | 41                       |
| forfeiture of share options<br>Recognition of share options granted  | -                            | -                            | -                             | (407)<br>289                           | -                                  | -                                  | 407                                | - 289                       | -  | - 289                    |
| At 30 September 2022 (unaudited)   | 10,117                       | 71,001                       | 3,633                         | 4,125                                  | -                                  | (552)                              | 53,794                             | 142,118                     | 4,134  | 146,252                  |
| At 1 April 2021 (audited)  | 10,049                       | 65,798                       | 3,633                         | 2,644                                  | -                                  | (262)                              | 57,996                             | 139,858                     | 4,318  | 144,176                  |
| Profit (loss) for the period<br>Other comprehensive income (expenses)<br>for the period                          | -                            | -                            | -                             | -                                      | -<br>423                           | (108)                              | 98,913                             | 98,913<br>315               | (792)  | 98,121<br>315            |
| Total comprehensive income (expenses) for the period   | _                            | _                            | _                             | _                                      | 423                                | (108)                              | 98,913                             | 99,228                      | (792)  | 98,436                   |
| Dividend paid (Note 10)<br>Transfer to accumulated profits upon  | -                            | -                            | -                             | -                                      | -                                  | -                                  | (10,049)                           | (10,049)                    | -  | (10,049)                 |
| forfeiture of share options<br>Recognition of share options granted<br>Capital contribution from non-controlling | -                            | -                            | -                             | (58)<br>1,300                          | -                                  | -                                  | 58<br>_                            | -<br>1,300                  | -  | -<br>1,300               |
| interests  | -                            | -                            | -                             | -                                      | -                                  | -                                  | -                                  | -                           | 1,200  | 1,200                    |
| At 30 September 2021 (unaudited)   | 10,049                       | 65,798                       | 3,633                         | 3,886                                  | 423                                | (370)                              | 146,918                            | 230,337                     | 4,726  | 235,063                  |

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# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 September 2022

|   | Six months ended<br>30 September |             |
|---|----------------------------------|-------------|
|   | 2022                             | 2021        |
|   | HK\$'000                         | HK\$'000    |
|   | (unaudited)                      | (unaudited) |
|   |                                  |             |
| Net cash (used in) generated from operating activities                          | (15,053)                         | 717         |
| Net cash used in investing activities:  |                                  |             |
| Purchase of property and equipment  | (1,084)                          | (35,335)    |
| Investment in intangible assets   | -                                | (12,401)    |
| Other investing activities  | 181                              | 2,795       |
|   |                                  |             |
|   | (903)                            | (44,941)    |
|   |                                  |             |
| Net cash (used in) generated from financing activities:                         |                                  |             |
| Bank borrowings raised  | 58,196                           | 35,273      |
| Repayment of bank borrowings  | (55,876)                         | (1,308)     |
| Payments of lease liabilities   | (3,418)                          | (4,179)     |
| Dividend paid   | -                                | (10,049)    |
| Other financing activities  | (1,109)                          | 253         |
|   |                                  |             |
|   | (2,207)                          | 19,990      |
|   |                                  |             |
| Net decrease in cash and cash equivalents                                       | (18,163)                         | (24,234)    |
| Cash and cash equivalents at the beginning of the period                        | 49,126                           | 73,383      |
| Effect of exchange rate changes   | (466)                            | (332)       |
|   |                                  |             |
| Cash and cash equivalents at the end of the period represented by bank balances |                                  |             |
| and cash  | 30,497                           | 48,817      |

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For the six months ended 30 September 2022

### 1. GENERAL

Edvance International Holdings Limited ("**Company**") is an investment holding company and its subsidiaries are principally engaged in distribution of cybersecurity security products, provision of cybersecurity security services, and provision of financial services and investment business. The address of the registered office and principal place of business of the Company are Windward 3, Regatta Office Park, PO Box 1350, Grand Cayman KY1-1108, Cayman Islands and 20th Floor, 8 Wyndham Street, Central, Hong Kong, respectively.

The Company was incorporated in the Cayman Islands as an exempted company with limited liability and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited ("**Stock Exchange**").

### 2. BASIS OF PREPARATION

These condensed consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "**Group**") have been prepared in accordance with Hong Kong Accounting Standard ("**HKAS**") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") as well as with the applicable disclosure provisions of Main Board Listing Rules Governing the Listing of Securities on The Stock Exchange ("**Listing Rules**").

These condensed consolidated interim financial information are presented in Hong Kong Dollars ("**HK\$**"), unless otherwise stated. These condensed consolidated interim financial information contain condensed consolidated financial information and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the annual financial statements for the year ended 31 March 2022 ("**2022 Annual Financial Statements**"). These condensed consolidated interim financial information and notes do not include all of the information required for a complete set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("**HKFRSs**") and should be read in conjunction with the 2022 Annual Financial Statements.



For the six months ended 30 September 2022

### 3. PRINCIPAL ACCOUNTING POLICIES

These condensed consolidated interim financial information have been prepared with the same accounting policies adopted in the 2022 Annual Financial Statements, except for those that relate to new standards or interpretations issued by the HKICPA mandatory for the annual periods beginning on or after 1 April 2022. The effect of the adoption of these standards, amendments and interpretation is not material on these condensed consolidated interim financial information except for the effects as described in the 2022 Annual Financial Statements.

In preparing these condensed consolidated interim financial information, the significant judgements made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the 2022 Annual Financial Statements.

The HKICPA has issued a number of new or amendments to HKFRSs that are first effective for the current accounting period of the Group:

| Amendments to HKFRS 3 | Reference to the Conceptual Framework             |
|-----------------------|---|
| Amendments to HKAS 16 | Property, Plant and Equipment – Proceeds before   |
|                       | Intended Use                                      |
| Amendments to HKAS 37 | Onerous Contracts – Cost of Fulfilling a Contract |
| Amendments to HKFRSs  | Annual Improvements to HKFRSs 2018–2020           |

The application of the amendments to HKFRSs in the current interim period has no material impact on the Group's financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated interim financial information.



For the six months ended 30 September 2022

### 4. **REVENUE**

Revenue represents the fair value of amounts received and receivable for goods sold and services provided by the Group to outside customers, less discount, sales related taxes for the period.

An analysis of the Group's revenue from goods and services by segment for the period is as follows:

|   | Six months ended<br>30 September |                                 |  |
|---|----------------------------------|---------------------------------|--|
|   | 2022<br>HK\$'000<br>(unaudited)  | 2021<br>HK\$'000<br>(unaudited) |  |
|   |                                  |                                 |  |
| Types of goods or services:   |                                  |                                 |  |
| Cybersecurity products business*  |                                  |                                 |  |
| <ul> <li>procurement of network security products, system security products<br/>and application and data security products</li> </ul> | 178,430                          | 132,940                         |  |
|   | 170,400                          | 102,940                         |  |
| Cybersecurity services business*  |                                  |                                 |  |
| <ul> <li>provision of technical implementation services</li> </ul>  | 15,146                           | 17,117                          |  |
| - provision of maintenance and support services   | 107,282                          | 89,687                          |  |
|   |                                  |                                 |  |
|   | 122,428                          | 106,804                         |  |
|   |                                  |                                 |  |
| Financial services and investment business*   |                                  |                                 |  |
| - provision of financial services   | 28                               | _                               |  |
|   |                                  |                                 |  |
|   | 300,886                          | 239,744                         |  |

The segment names are defined in the section "Segment information" in note 5.

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Information about the Group's revenue from external customers is presented based on the locations of the shipments of goods or the services provided.

|  | Six months ended<br>30 September |                                 |
|--|----------------------------------|---------------------------------|
|  | 2022<br>HK\$'000<br>(unaudited)  | 2021<br>HK\$'000<br>(unaudited) |
| Timing of revenue recognition:<br>Over time<br>A point in time | 122,456<br>178,430               | 106,804<br>132,940              |
|  | 300,886                          | 239,744                         |

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For the six months ended 30 September 2022

### 5. SEGMENT INFORMATION

#### Segment revenue and results

Information reported to the executive directors of the Company, being the chief operating decision maker, for the purposes of resources allocation and assessment of segment performance focuses on types of goods or services delivered or provided.

The Group's reportable and operating segments are therefore as follows:

- (1) Cybersecurity products business refers to the procurement of network security products, system security products and application and data security products by the Group;
- (2) Cybersecurity services business refers to the provision of technical implementation and maintenance and support services to customers by the Group; and
- (3) Financial services and investment business refers to the provision of financial services to customers, venture investment and securities trading by the Group.

An analysis of the Group's operating and reportable segment revenue and segment results is as below:

|  | Si<br>Cybersecurity<br>products<br>business<br>HK\$'000<br>(unaudited) | x months ended 3<br>Cybersecurity<br>services<br>business<br>HK\$'000<br>(unaudited) | 30 September 202<br>Financial<br>services and<br>investment<br>business<br>HK\$'000<br>(unaudited) | 2<br>Total<br>HK\$'000<br>(unaudited) |
|--|--|--|--|---------------------------------------|
| Segment revenue  | 178,430  | 122,428  | 28   | 300,886                               |
| Segment results  | 30,518   | 41,866   | (29,960)   | 42,424                                |
| Other income<br>Unallocated other gains and losses,                                      |  |  |  | 458                                   |
| net  |  |  |  | 364                                   |
| Unallocated distribution and selling<br>expenses<br>Unallocated administrative and other |  |  |  | (18,914)                              |
| expenses   |  |  |  | (38,099)                              |
| Finance costs  |  |  |  | (1,151)                               |
| Loss before taxation   |  |  |  | (14,918)                              |

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For the six months ended 30 September 2022

### 5. SEGMENT INFORMATION (continued)

#### Segment revenue and results (continued)

|                                      | S             | ix months ended 30 |                        |             |
|--------------------------------------|---------------|--------------------|------------------------|-------------|
|                                      | Cybersecurity | Cybersecurity      | Financial services and |             |
|                                      | products      | services           | investment             |             |
|                                      | business      | business           | business               | Total       |
|                                      | HK\$'000      | HK\$'000           | HK\$'000               | HK\$'000    |
|                                      | (unaudited)   | (unaudited)        | (unaudited)            | (unaudited) |
|                                      |               |                    |                        |             |
| Segment revenue                      | 132,940       | 106,804            | -                      | 239,744     |
|                                      |               |                    |                        |             |
| Segment results                      | 26,638        | 35,231             | 94,123                 | 155,992     |
| Other income                         |               |                    |                        | 552         |
| Unallocated other gains and losses,  |               |                    |                        |             |
| net                                  |               |                    |                        | 2,986       |
| Unallocated distribution and selling |               |                    |                        |             |
| expenses                             |               |                    |                        | (19,376)    |
| Unallocated administrative and other |               |                    |                        |             |
| expenses                             |               |                    |                        | (37,275)    |
| Finance costs                        |               |                    |                        | (946)       |
| Duafit la afava tavatian             |               |                    |                        | 101 000     |
| Profit before taxation               |               |                    |                        | 101,933     |

Segment result represents the (loss) incurred/profit earned by each segment without allocation of other income, certain other gains and losses, net, certain distribution and selling expenses, certain administrative and other expenses, and finance costs.



For the six months ended 30 September 2022

### 5. SEGMENT INFORMATION (continued)

#### **Geographical information**

|   | Six months ended<br>30 September |                                 |
|---|----------------------------------|---------------------------------|
|   | 2022<br>HK\$'000<br>(unaudited)  | 2021<br>HK\$'000<br>(unaudited) |
| Geographical markets:   |                                  |                                 |
| Hong Kong<br>Macau (note)   | 277,247<br>11,689                | 216,424<br>11,015               |
| Mongolian People's Republic (" <b>Mongolia</b> ") (note)  | 5,355                            | 3,517                           |
| The People's Republic of China (" <b>PRC</b> ") (excluding Hong Kong and Macau)<br>Republic of Singapore (" <b>Singapore</b> ") | 6,026<br>569                     | 5,884<br>2,904                  |
|   | 300,886                          | 239,744                         |

Note: The sales made to the customers located in Macau and Mongolia are through the operation of the Group's subsidiaries in Hong Kong and Singapore.

### 6. OTHER GAINS AND LOSSES, NET

|   |     |     |   |     |       | a ma<br>80 S |     |   |    |      |       |     |   |
|---|-----|-----|---|-----|-------|--------------|-----|---|----|------|-------|-----|---|
|   |     |     |   |     |       | 202          | 2   |   |    |      | 20    | 21  |   |
|   |     |     |   |     | нк    | \$'00        | 0   |   |    | ΗK   | \$'0  | 00  |   |
|   |     |     |   | (u  | inaud | lited        | d)  |   | (ι | unau | ıdit€ | ed) |   |
|   |     |     |   |     |       |              |     |   |    |      |       |     |   |
| Net foreign exchange gain                           |     |     |   |     |       | 36           | 4   |   |    |      | 4     | 18  |   |
| Gain on disposal of property and equipment          |     |     |   |     |       |              | -   |   |    |      | 2,5   | 68  |   |
| Fair value (loss) gain on financial assets at FVTPL |     |     |   |     | (25   | 5,34         | 1)  |   |    | 10   | 0,2   | 38  |   |
| Loss on disposal of financial assets at FVTPL, net  |     |     |   |     |       |              | -   |   |    |      | (1    | 78  | ) |
|   |     |     |   |     |       |              |     |   |    |      |       |     | _ |
|   |     |     |   |     | (24   | 4,97         | 7)  |   |    | 10   | 3,0   | 46  |   |
|   |     |     |   |     |       |              |     |   |    |      |       |     |   |
|   |     |     |   |     |       |              |     |   |    |      |       |     |   |
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For the six months ended 30 September 2022

### 7. (LOSS) PROFIT BEFORE TAXATION

|  | Six months<br>30 Septe |             |
|--|------------------------|-------------|
|  | 2022                   | 2021        |
|  | HK\$'000               | HK\$'000    |
|  | (unaudited)            | (unaudited) |
|  |                        |             |
| (Loss) profit before tax has been arrived at after charging: |                        |             |
| Staff costs:   |                        |             |
| Directors' remuneration                                      | 4,590                  | 5,889       |
| Other staff costs  | 40,078                 | 39,740      |
| Contributions to retirement benefits schemes                 | 2,015                  | 1,840       |
| Equity-settled share-based payments                          | 289                    | 782         |
|  |                        |             |
|  | 46,972                 | 48,251      |
|  |                        |             |
| Auditor's remuneration                                       | 875                    | 757         |
| Cost of inventories recognised as an expense                 | 147,912                | 106,302     |
| Expenses relating to short-term leases                       | 475                    | 300         |
| Amortisation of intangible assets                            | 1,172                  | _           |
| Depreciation of right-of-use assets                          | 3,415                  | 4,298       |
| Depreciation of other property and equipment                 | 3,833                  | 3,646       |
|  |                        | 7.044       |
| Depreciation of property and equipment                       | 7,248                  | 7,944       |



For the six months ended 30 September 2022

### 8. TAXATION

|   |                                 | Six months ended<br>30 September |  |  |
|---|---------------------------------|----------------------------------|--|--|
|   | 2022<br>HK\$'000<br>(unaudited) | 2021<br>HK\$'000<br>(unaudited)  |  |  |
| Current tax:<br>Hong Kong Profits Tax<br>PRC Enterprise Income Tax (" <b>EIT</b> ") | 4,132                           | 3,125<br>167                     |  |  |
| Deferred tax (credit) charge  | 4,132<br>(323)                  | 3,292<br>520                     |  |  |
|   | 3,809                           | 3,812                            |  |  |

For the six months ended 30 September 2022 and 2021, Hong Kong Profits Tax is calculated at 8.25% on the first HK\$2,000,000 of the estimated assessable profits of one of the subsidiaries of the Company and at 16.5% on the estimated assessable profits above HK\$2,000,000. The profits of corporations not qualified for the two-tier profits tax regime will continue to be taxed at a flat rate of 16.5%.

No provision for PRC EIT has been made as the Group did not generate any assessable profits arising in PRC during the six months ended 30 September 2022. PRC EIT is calculated at 25% on the estimated assessable profit for the six months ended 30 September 2021.

No provision for Macau Complementary Tax has been made as the Group did not generate any estimated assessable profits arising in Macau during the six months ended 30 September 2022 and 2021.

No provision for Singapore income tax has been made as the Group did not generate any estimated assessable profits arising in Singapore during the six months ended 30 September 2022 and 2021.



For the six months ended 30 September 2022

### 9. (LOSS) EARNINGS PER SHARE

The calculation of the basic and diluted (loss) earnings per share attributable to the owners of the Company is based on the following data:

|   | Six months ended<br>30 September |             |  |
|---|----------------------------------|-------------|--|
|   | 2022                             | 2021        |  |
|   | HK\$'000                         | HK\$'000    |  |
|   | (unaudited)                      | (unaudited) |  |
|   |                                  |             |  |
| Loss) profit for the period attributable to owners of the Company for the |                                  |             |  |
| purpose of calculating basic and diluted (loss) earnings per share        | (18,270)                         | 98,913      |  |

|   | Six months ended |             |  |  |
|---|------------------|-------------|--|--|
|   | 30 September     |             |  |  |
|   | 2022             | 2021        |  |  |
|   | Number of        | Number of   |  |  |
|   | Shares           | Shares      |  |  |
|   | '000             | '000        |  |  |
|   | (unaudited)      | (unaudited) |  |  |
|   |                  |             |  |  |
| Weighted average number of ordinary share for the purpose of calculating    |                  |             |  |  |
| basic (loss) earnings per share   | 1,011,716        | 1,004,946   |  |  |
| Add: Effect of dilutive potential ordinary shares under share option scheme | 6,409            | _           |  |  |
|   |                  |             |  |  |
| Weighted average number of ordinary shares for the purpose of               |                  |             |  |  |
| calculating diluted (loss) earnings per share                               | 1,018,125        | 1,004,946   |  |  |

#### 10. DIVIDEND

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The Directors do not recommend the payment of an interim dividend for the six months ended 30 September 2022 (six months ended 30 September 2021: Nil).

A final dividend of HK\$0.01 per share of the Company with aggregate amount of approximately HK\$10,049,000 in respect of the year ended 31 March 2021 has been declared and paid by the Company during the six months ended 30 September 2021.

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the six months ended 30 September 2022

#### **11. PROPERTY AND EQUIPMENT**

During the six months ended 30 September 2022, the Group acquired property and equipment of approximately HK\$1,083,000 (six months ended 30 September 2021: approximately HK\$45,905,000).

## 12. TRADE AND OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS

|   | As at        | As at     |
|---|--------------|-----------|
|   | 30 September | 31 March  |
|   | 2022         | 2022      |
|   | HK\$'000     | HK\$'000  |
|   | (unaudited)  | (audited) |
|   |              |           |
| Current   |              |           |
| Trade receivables   | 136,785      | 99,363    |
| Less: allowance for credit losses                             | (847)        | (847)     |
|   |              |           |
|   | 135,938      | 98,516    |
|   |              |           |
| Prepayments to suppliers for maintenance and support services | 106,956      | 94,001    |
| Receivables with broker's house and custodian                 | 1,315        | 1,312     |
| Other tax receivables   | 607          | 526       |
| Prepayments and others  | 6,667        | 5,653     |
|   |              |           |
|   | 251,483      | 200,008   |
|   |              |           |
| Non-current   |              |           |
| Rental deposits   | 4,402        | 4,402     |
| Deposits for life insurance contracts                         | 14,003       | 13,837    |
| Prepayment of life insurance charged                          | 350          | 371       |
| Prepayments to suppliers for maintenance and support services | 77,400       | 70,970    |
|   |              |           |
|   | 96,155       | 89,580    |
|   |              |           |
| Total trade and other receivables, prepayments and deposits   | 347,638      | 289,588   |

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For the six months ended 30 September 2022

## 12. TRADE AND OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS (continued)

The following is an ageing analysis of trade receivables, net of allowance for credit losses, presented based on the invoice date at the end of each reporting period:

|                 | As at        | As at     |
|-----------------|--------------|-----------|
|                 | 30 September | 31 March  |
|                 | 2022         | 2022      |
|                 | HK\$'000     | HK\$'000  |
|                 | (unaudited)  | (audited) |
|                 |              |           |
| 0 to 30 days    | 94,829       | 59,482    |
| 31 to 60 days   | 26,779       | 26,742    |
| 61 to 90 days   | 11,889       | 7,929     |
| 91 to 120 days  | 1,554        | 3,354     |
| 121 to 365 days | 887          | 1,009     |
|                 |              |           |
|                 | 135,938      | 98,516    |

#### **13. CONTRACT ASSETS**

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|  | As at        | As at     |
|--|--------------|-----------|
|  | 30 September | 31 March  |
|  | 2022         | 2022      |
|  | HK\$'000     | HK\$'000  |
|  | (unaudited)  | (audited) |
|  |              |           |
| Contract assets from technical implementation services contracts | 12,426       | 7,055     |
| Less: allowance for credit losses                                | (63)         | (63)      |
|  |              |           |
|  | 12,363       | 6,992     |

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the six months ended 30 September 2022

### 14. TRADE AND OTHER PAYABLES AND ACCRUALS

The following is an analysis of trade and other payables and accruals:

|                     | As at        | As at     |
|---------------------|--------------|-----------|
|                     | 30 September | 31 March  |
|                     | 2022         | 2022      |
|                     | HK\$'000     | HK\$'000  |
|                     | (unaudited)  | (audited) |
|                     |              |           |
| Trade payables      | 72,556       | 53,077    |
| Accrued expenses    | 4,666        | 7,198     |
| Accrued staff costs | 8,116        | 8,575     |
| Others              | 1,938        | 1,867     |
|                     |              |           |
|                     | 87,276       | 70,717    |

The following is an ageing analysis of trade payables presented based on the invoice date:

|               | As at        | As at     |
|---------------|--------------|-----------|
|               | 30 September | 31 March  |
|               | 2022         | 2022      |
|               | HK\$'000     | HK\$'000  |
|               | (unaudited)  | (audited) |
|               |              |           |
| 0 to 30 days  | 72,556       | 52,880    |
| 61 to 90 days | -            | 197       |
|               |              |           |
|               | 72,556       | 53,077    |

For the six months ended 30 September 2022

### **15. BANK BORROWINGS**

|   | As at        | As at     |
|---|--------------|-----------|
|   | 30 September | 31 March  |
|   | 2022         | 2022      |
|   | HK\$'000     | HK\$'000  |
|   | (unaudited)  | (audited) |
|   |              |           |
| Secured and guaranteed bank borrowings                              | 57,103       | 55,777    |
|   |              |           |
| The carrying amounts of the above bank borrowings are repayable:    |              |           |
| Within one year   | 28,402       | 25,308    |
| More than one year but not exceeding two years                      | 1,701        | 2,009     |
| More than two years but not exceeding five years                    | 5,217        | 5,683     |
| More than five years  | 21,783       | 22,777    |
|   |              |           |
|   | 57,103       | 55,777    |
|   |              |           |
| Less: Amounts due within one year or contains a repayment on demand |              |           |
| clause shown under current liabilities                              | (39,793)     | (37,021)  |
|   |              |           |
| Amounts shown under non-current liabilities                         | 17,310       | 18,756    |



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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the six months ended 30 September 2022

### **16. SHARE CAPITAL**

Details of the shares of the Company are as follows:

|   | Number of<br>shares | HK\$'000 |
|---|---------------------|----------|
|   | 510105              | 1110000  |
| Ordinary shares of HK\$0.01 each                            |                     |          |
| Authorised:   |                     |          |
| At 1 April 2021, 30 September 2021, 1 April 2022 and        |                     |          |
| 30 September 2022   | 2,000,000,000       | 20,000   |
|   |                     |          |
| Issued and fully paid:                                      |                     |          |
| At 1 April 2021 (audited) and 30 September 2021 (unaudited) | 1,004,946,000       | 10,049   |
| Issue of share upon exercise of share options               | 1,900,000           | 19       |
| Issue of shares under share award scheme                    | 4,820,000           | 49       |
|   |                     |          |
| At 1 April 2022 (audited)                                   | 1,011,666,000       | 10,117   |
| Issue of share upon exercise of share options               | 72,000              | _        |
|   |                     |          |
| At 30 September 2022 (unaudited)                            | 1,011,738,000       | 10,117   |

### MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW**

For the six months ended 30 September 2022 ("FY2023 1H"), Edvance International Holdings Limited ("Company", together with its subsidiaries, "Group") delivered a strong performance with record high revenue for the interim period compared to previous years. We broke HK\$300 million in revenue in the first six months of a financial year for the first time, representing a year-on-year increase of over 25% against the six months ended 30 September 2021 ("FY2022 1H"). The competitive environment generally remains favourable, and we continue to see strong demand even as businesses respond to and navigate challenging macroeconomic conditions. The Company is on course to deliver on our goal of deriving the majority of our revenue from services and subscriptions for our cybersecurity business and is well-positioned to deliver on our strategic priorities.

#### Cybersecurity product distribution and service

The Group understands the importance of cybersecurity to enterprise customers. Our value proposition is to ensure deliverability and effectiveness of cybersecurity solutions for them. We saw robust and persistent demand for cybersecurity solutions in the market, which contributed to the strong performance of our business units Edvance Technology (Hong Kong) Limited and ESH (Hong Kong) Limited. This was highlighted by project wins from key client sectors, including government and financial services institutions. The Company also expanded our product range to a Chinese-branded product, TianJi Partners, a leading provider of Digital Risk Protection (DRP) solutions, to cater to the emerging need of mainland cybersecurity products in Hong Kong market.

The robust demand for cybersecurity solutions also contributed to significant revenue growth for Green Radar, the inhouse email security brand. The brand further strengthened the reseller ecosystem through managed security service providers ("**MSSP**") and has secured partnerships with one of the largest resellers of Microsoft 365 in Hong Kong. During the reporting period, Green Radar continued to gain traction in the enterprise segment, recording wins from large marquee merchants and receiving industry award recognitions for our flagship product grMail.

#### Financial services and investment

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The Company has made significant milestones in building the financial service and investment business focusing on digital assets. Following on from the successful launch of the Smart Beta Fund, after having received the digital asset manager approval from the Securities and Futures Commission ("**SFC**") at the start of the year, Axion Global Asset Management Limited ("**AGAM**"), an indirect non-wholly owned subsidiary of the Company, we have expanded our regulated activities to include the distribution of virtual asset funds to professional investors. This will provide a focal point and trusted avenue for qualified investors to access virtual asset fund products via a regulated intermediary. We are delighted to have appointed a new chief operations officer for AGAM as we look to strengthen our product development capabilities and introduce new regulated product offerings, including virtual asset advisory and discretionary account management.

On the financial investment side, the Group led a seed round investment for the subscription of Beampluslab Limited ("**Beam-Lab**") through shares in its holding company, Modern Capital Ventures Limited. Beam+ Lab is a non-fungible token ("**NFT**") infrastructure company that provides the technology rails to enable end-to-end Web3 experiences and empowers owners of digital assets with the potential to utilise their assets in the fast-growing decentralised financial applications. With the growth of NFT technologies playing an increasingly disruptive role in digital asset ownership, the Board believes the strategic investment in Beam+ Lab further aligns the Group's interest and aspirations in the digital asset space.

During FY2023 1H, the Company recorded a fair value loss of approximately HK\$23.0 million in relation to the investment of the unlisted holding company of Hong Kong Digital Asset Ex Limited ("**HKbitEX**"). Despite the recent market re-evaluation of technology companies at large, the Company remains optimistic about its prospects and the value it will bring in the longer term.

### OUTLOOK

Looking ahead, the Group believes demand for cybersecurity will remain strong, and the transformation to a subscription-based revenue model will help increase the stickiness of our services for our customers. At the same time, the Group is aware of the demands placed on our customers to meet cybersecurity and data protection standards set by the relevant authorities globally. The Group is committed to being at the forefront of such industry. We are investing and actively working with global and regional focused cybersecurity vendors to offer solutions and services via the Group's business units that deliver fast returns on investment and lower total cost of ownership for our enterprise customers.

For Green Radar, momentum was strong among customers of all sizes, from large enterprises to small to mediumsized businesses (SME). We will continue to build out our partner ecosystem and assist them in offering our products to their customer base. In addition to existing partnerships with major telecommunication providers in Hong Kong, the MSSP channel will provide us with additional reach to serve the SME segment. The Group is also working diligently to execute the geographical expansion of Green Radar's international footprint beyond Singapore and into the Association of Southeast Asian Nations (ASEAN) markets.

With respect to our financial services and investment business, the Group is encouraged by the initiatives as announced by the Financial Services and Treasury Bureau of the Hong Kong Government (FSTB) that sets out the policy stance and approach towards developing a vibrant sector and ecosystem for virtual assets ("**VA**") in Hong Kong. We expect the eventual implementation of those policies to provide a more favourable environment for regulated entities, including AGAM, to offer VA-related products and services, and attract investments from local and foreign investors. AGAM will ramp up our product development effort and leverage our position as one of the first SFC approved virtual asset fund managers to capture growth opportunities in this nascent but fast-growing asset class.

On the investment front, the Group is confident of the prospects of our investment portfolio and the strategic values it brings to the Company. Our investment philosophy will remain selective on new investment opportunities, and we will continue prioritising our investment needs in our existing business operations.

The Group would like to express gratitude to our staff, partners and customers. With edvance entering its 20th year of establishment in 2022, the Group is more excited than ever about the opportunities ahead.

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#### **FINANCIAL REVIEW**

#### Revenue

The Group's revenue increased by approximately HK\$61.2 million, or approximately 25.5%, from approximately HK\$239.7 million for FY2022 1H to approximately HK\$300.9 million for FY2023 1H. The increase was mainly attributable to the continuous strong demand on cybersecurity product and cybersecurity services during FY2023 1H.

#### Gross profit and gross profit margin

The Group's gross profit increased by approximately HK\$10.5 million, or approximately 17.0%, from approximately HK\$61.9 million in FY2022 1H to approximately HK\$72.4 million in FY2023 1H. The increase in gross profit was in line with the increase in revenue. The gross profit margin slightly decreased by approximately 1.7% to approximately 24.1% in FY2023 1H as compared to approximately 25.8% in FY2022 1H. The lowered gross profit margin compared with FY2022 1H was mainly due to the product mix in cybersecurity products segment which generated comparatively lower gross profit margin in FY2023 1H.

#### Other gains and losses, net

The Group's other gains and losses, net for FY2023 1H was net losses of approximately HK\$25.0 million, mainly representing fair value loss on financial assets at fair value through profit or loss ("**FVTPL**") of approximately HK\$25.3 million. Such significant fair value loss on financial assets at FVTPL was mainly related to fair value loss on the unlisted investment of the holding company of HKbitEX of approximately HK\$23.0 million incurred in FY2023 1H (FY2022 1H: fair value gain on FVTPL of this investment of approximately HK\$100.2 million).

#### Distribution and selling expenses

The Group's distribution and selling expenses remained stable and slightly decreased by approximately HK\$1.3 million, or approximately 6.5%, from approximately HK\$20.6 million in FY2022 1H to approximately HK\$19.3 million in FY2023 1H.

#### Administrative and other expenses

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The Group's administrative and other expenses remained stable and slightly increased by approximately HK\$0.4 million, or approximately 0.95%, from approximately HK\$42.0 million in FY2022 1H to approximately HK\$42.4 million in FY2023 1H. Such administrative and other expenses remained stable due to the Group continued to adopt its policy of vigilant cost control for the respective periods.

#### Loss for the period attributable to owners of the Company

The loss attributable to owners of the Company of approximately HK\$18.3 million in FY2023 1H whereas the profit attributable to owners of the Company of approximately HK\$98.9 million incurred in FY2022 1H. The change from net profit to net Loss was mainly attributable to the fair value loss on FVTPL of approximately HK\$23.0 million in relation to the unlisted investment of holding company of HKbitEX on the valuation report prepared by a professional valuer as at 30 September 2022 (FY2022 1H: fair value gain on FVTPL of this investment of approximately HK\$100.2 million) as mentioned above.

### DIVIDEND

The Board does not recommend the payment of any dividend for FY2023 1H (FY2022 1H: Nil).

### LIQUIDITY, FINANCIAL RESOURCES AND FUNDING

During FY2023 1H, the Group financed its operation mainly through cash generated from our operating activities. As at 30 September 2022, we had cash and cash equivalents of approximately HK\$30.5 million (as at 31 March 2022: approximately HK\$49.1 million).

### **GEARING RATIO**

The Group's gearing ratio, which is calculated based on the total borrowings (defined as the sum of bank borrowings and lease liabilities) as at the respective period end divided by the total equity as at the respective corresponding period end, was approximately 47.4% as at 30 September 2022 (as at 31 March 2022: approximately 43.4%). The Group maintained strong liquidity position during FY2023 1H.

### **CAPITAL STRUCTURE**

As at 30 September 2022, the capital structure of the Company comprised issued share capital and reserves. Detail of movements in the share capital during FY2023 1H are set out in note 16 to the unaudited condensed consolidated financial statements in this report.

# FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

Save as disclosed in the paragraphs headed "Outlook" above, the Group does not have any future plans for material investments and capital assets as at the date of this report.

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#### SIGNIFICANT INVESTMENTS

As at 30 September 2022, the financial assets at FVTPL of the Group amounted to approximately HK\$16.9 million (31 March 2022: approximately HK\$42.3 million), including (a) unlisted investment of approximately HK\$14.9 million (31 March 2022: approximately HK\$0.3 million); (b) equity securities of approximately HK\$0.3 million (31 March 2022: approximately HK\$0.3 million); and (c) unlisted fund investment of approximately HK\$1.7 million (31 March 2022: HK\$4.1 million).

The Directors considered that (i) investments with a carrying amount that account for more than 5% of the Group's unaudited total assets as at 30 September 2022; or (ii) investments which recorded realised or unrealised gain/(loss) of over HK\$5 million during the reporting period as significant investments.

| Description of investments   | Notes | Carrying<br>amount<br>as at<br>1 April<br>2022<br>HK\$'000 | Acquisition<br>and disposal,<br>net during<br>period<br>HK\$'000 | Fair value<br>loss, and<br>loss<br>recognised<br>in profit<br>and loss, net<br>during the<br>period<br>HK\$'000 | Carrying<br>amount<br>as at<br>30 September<br>2022<br>HK\$'000 | Percent to<br>the Group's<br>unaudited<br>total assets<br>as at<br>30 September<br>2022 |
|--|-------|--|--|---|---|---|
| Financial assets at FVTPL<br>Unlisted investment, at fair value<br>– investment in the holding Company of<br>HKbitEX | (a)   | 37,854<br>263  | -  | (22,980)  | 14,874<br>263   | 10.17%<br>0.18%   |
| Equity security listed in Hong Kong<br>Unlisted fund investment  | (b)   | 203<br>4,143   | -  | (2,361)   | 263<br>1,782  | 0.18%<br>1.22%  |
| Total  |       | 42,260   | _  | (25,341)  | 16,919  | 11.57%  |

#### Notes:

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(a) This unlisted investment, represented approximately 6% of issued shares (on an as-converted basis) of the Tykhe Capital Group Limited ("Tykhe"), subsequently, in July 2021, Tykhe completed a subscription agreement with several investments with respect to issuance of Pre-Series B Preference Shares of Tykhe and our shares represented approximately 5.82% of issued shares (on a converted basis) of Tykhe. Such unlisted investment was held for an identified long term strategic purpose and the Group does not intend to dispose such shares in the foreseeable future.

Tykhe was established in July 2018 and principally engaged in the operation of a virtual asset trading exchange through its wholly owned subsidiary, HKbitEX. HKbitEX is headquartered in Hong Kong and was one of the first applicants which applied to the SFC for dealing in securities (Type 1) and automated trading services (Type 7) licences for the purpose of a virtual asset trading platform, which will enable them to offer regulated virtual asset trading services to global professional and institutional investors.

As at 30 September 2022, the fair value of this unlisted investment was approximately HK\$14.9 million based on the valuation report prepared by a professional valuer.

(b) As at 30 September 2022, the Group's held only one equity security listed in Hong Kong. Such investment had a carrying amount that account for less than 5% of the Group's unaudited total assets as at 30 September 2022 and there was no investment which recorded realised or unrealised gain/(loss) of over HK\$5 million during FY2023 1H.

### MATERIAL ACQUISITION AND DISPOSAL OF SUBSIDIARIES

Save as disclosed above, the Group had no other significant investment, material acquisitions or disposals of subsidiaries and affiliated companies during FY2023 1H.

#### **CAPITAL COMMITMENTS**

As at 30 September 2022, the Group has no material capital commitments (31 March 2022: Nil) in respect of the property and equipment contracted but not provided for.

### **CONTINGENT LIABILITIES**

As at 30 September 2022, the Group did not have any material contingent liabilities (31 March 2022: Nil).

### **EXPOSURE TO EXCHANGE RATE FLUCTUATION**

The Group's purchase are primarily denominated and settled in US Dollars. The sales of the Group are predominated in Hong Kong Dollars. The Group will continue to monitor the risk related to foreign exchanges. The Group did not use any hedging contracts to engage in speculative activities during FY2023 1H.

### CHARGE ON THE GROUP'S ASSETS

As at 30 September 2022, the Group's bank borrowings were secured by the properties located in Hong Kong and Singapore, and life insurance contracts entered into with a bank.

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### **INFORMATION ON EMPLOYEES AND REMUNERATION POLICIES**

As at 30 September 2022, the Group had 130 employees (as at 30 September 2021: 133 employees) and most of them were working in Hong Kong. We incurred staff costs inclusive of performance related bonus, share based payments and directors' emoluments of approximately HK\$47.0 million and approximately HK\$48.3 million for FY2023 1H and FY2022 1H, respectively.

The remuneration package for the Group's employees generally includes salary and bonuses. The Group's employees also receive welfare benefits, including retirement benefits, occupational injury insurance, medical insurance and other miscellaneous items. The Group conducts annual review of the performance of the Group's employees for determining the level of bonus, salary adjustment and promotion of the Group's employees. The Group also conducts research on the remuneration packages offered for similar positions in Hong Kong in order to keep the Group's remuneration packages at a competitive level. The Company has also adopted share award scheme and share option scheme, which are designed to provide incentives and rewards to the Group's employees.



### OTHER INFORMATION

#### SHARE AWARD SCHEME

The Company had adopted the share award scheme on 1 September 2020 ("Share Award Scheme"), under which any individual being an eligible employee, officer, agent or consultant of the Company or any subsidiary of the Company or any other person (including professional advisers and suppliers of the Group as selected by the Board (excluding connected persons under the Rules Governing of the Listing of Securities on the Stock Exchange of Hong Kong Limited ("Stock Exchange") ("Listing Rules")) were entitled to participated to the Share Award Scheme. The Share Award Scheme shall be valid and effective for a period of 10 years commencing from 1 September 2020.

The purposes of the Share Award Scheme are: (i) to provide certain participant with an opportunity to acquire a proprietary interest in the Company; (ii) to recognise the contributions by certain participant and give incentives thereto in order to retain them for the continual operation and development of the Group; (iii) to attract suitable personnel to work with the Group; and (iv) to provide additional incentive for them to achieve long term performance goals and development.

During FY2023 1H, no shares of the Company were awarded to any eligible participants.

### SHARE OPTION SCHEME

On 23 March 2017, the Company had conditionally approved and adopted the share option scheme ("**Share Option Scheme**") where eligible participants may be granted options entitling them to subscribe for the shares of the Company ("**Shares**"). The purpose of the Share Option Scheme is to enable the Company to grant share options to eligible participants as incentives or rewards for their contribution to the Group.

Unless otherwise cancelled or amended, the Share Option Scheme will remain in force for a period of 10 years until 22 March 2027. Under the Share Option Scheme, the Board shall be entitled to offer to grant a share option to any eligible participant, which includes any director, employee, officer, consultant, customer, supplies, agent, partner or advisor of or contractor to the Group, whom the Board may think fit.

The maximum entitlement of each eligible participant in any 12-month period under the Share Option Scheme shall be 1% of the Company's issued Share capital from time to time. Any offer under the Share Option Scheme must be accepted by the relevant eligible participant with a payment in favour of the Company of HK\$1 as consideration within 21 days. Any option under the Share Option Scheme, may be exercised at any time during the relevant option period.

The exercise price in respect of any option under the Share Option Scheme shall be not less than the higher of:

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- (a) the closing price of the Shares on the date of the offer of the grant;
- (b) the average closing price of the Shares for the five business days immediately proceeding the date of the offer of grant; and

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(c) the nominal value of such Shares.

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Details of the movements of share options of the Company ("**Share Options**"), granted, exercised or cancelled/lapsed during the FY2023 1H and outstanding as at 30 September 2022 are as follows:

#### Share Options Movement Summary

| For the<br>six months<br>ended | Grantee   | Date of grant<br>of Share<br>Options | Exercise<br>price of<br>Share Options<br>HK\$ | (both dates                       | As at<br>1 April<br>2022 | Grant<br>during<br>the period | Exercise<br>during<br>the period | Lapsed<br>during<br>the period | Outstanding<br>at<br>30 September<br>2022 |
|--------------------------------|-----------|--------------------------------------|---|-----------------------------------|--------------------------|-------------------------------|----------------------------------|--------------------------------|---|
| 30 September<br>2022           | Director  | 21 April 2021                        | 0.582   | 21 April 2022 to<br>22 March 2027 | 2,200,000                | -                             | -                                | -                              | 2,200,000                                 |
|                                |           | 21 April 2021                        | 0.582   | 21 April 2023 to<br>22 March 2027 | 1,650,000                | -                             | -                                | -                              | 1,650,000                                 |
|                                |           | 21 April 2021                        | 0.582   | 21 April 2024 to<br>22 March 2027 | 1,650,000                | -                             | -                                | -                              | 1,650,000                                 |
| Total for Direct               | or        |                                      |   |                                   | 5,500,000                | _                             | _                                | _                              | 5,500,000                                 |
| 30 September<br>2022           | Employees | 7 July 2017                          | 0.65  | 7 July 2018 to<br>6 July 2023     | 2,220,000                | -                             | -                                | (600,000)                      | 1,620,000                                 |
|                                |           | 7 July 2017                          | 0.65  | 7 July 2019 to<br>6 July 2024     | 2,097,000                | -                             | -                                | (465,000)                      | 1,632,000                                 |
|                                |           | 7 July 2017                          | 0.65  | 7 July 2020 to<br>6 July 2025     | 2,097,000                | -                             | -                                | (465,000)                      | 1,632,000                                 |
| Sub-total                      |           |                                      |   |                                   | 6,414,000                | _                             | _                                | (1,530,000)                    | 4,884,000                                 |
| 30 September<br>2022           | Employees | 21 April 2021                        | 0.582   | 21 April 2022 to<br>22 March 2027 | 3,204,000                | -                             | (72,000)                         | (408,000)                      | 2,724,000                                 |
|                                |           | 21 April 2021                        | 0.582   | 21 April 2023 to<br>22 March 2027 | 2,403,000                | -                             | -                                | (333,000)                      | 2,070,000                                 |
|                                |           | 21 April 2021                        | 0.582   | 21 April 2024 to<br>22 March 2027 | 2,403,000                | -                             | -                                | (333,000)                      | 2,070,000                                 |
| Sub-total                      |           |                                      |   |                                   | 8,010,000                | _                             | (72,000)                         | (1,074,000)                    | 6,864,000                                 |
| Total for<br>employees         |           |                                      |   |                                   | 14,424,000               | -                             | (72,000)                         | (2,604,000)                    | 11,748,000                                |
| Total                          |           |                                      |   |                                   | 19,924,000               | -                             | (72,000)                         | (2,604,000)                    | 17,248,000                                |

During FY2023 1H, there was 72,000 new Shares issued by the Company in respect of the Share Options.

As at the date of this report, the total number of Shares still available for issue under the Share Option Schemes shall be 17,248,000 Shares, representing approximately 1.71% of the Company's issued share capital as at such date.

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### DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 September 2022, the interests of the Directors in the Shares, underlying Shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of Securities and Future Ordinance ("**SFO**") which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of part XV of the SFO (including interests and short positions in which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) have to be notified to the Company and the Stock Exchange pursuant to the code for dealing in securities of the Company by the Directors as set out in Appendix 10 of the Listing Rules ("**Model Code**"), are set out below:

#### Long positions

|                                    |                                      | Number of   | Number of<br>underlying | Approximate<br>percentage of |
|------------------------------------|--------------------------------------|-------------|-------------------------|------------------------------|
| Names of Director                  | Capacity/Nature of Interest          | Shares held | Shares held             | shareholding <sup>(1)</sup>  |
|                                    |                                      |             |                         |                              |
| Mr. Liu Yui Ting Raymond           | Interest of a controlled corporation | 570,000,000 | -                       | 56.34%                       |
| ("Mr. Raymond Liu") <sup>(2)</sup> | Beneficial owner <sup>(6)</sup>      | -           | 5,500,000               | 0.54%                        |
|                                    |                                      |             |                         |                              |
|                                    |                                      |             |                         | 56.88%                       |
|                                    |                                      |             |                         |                              |
| Mr. Lo Wai Ho Ashley               | Interest of a controlled corporation | 570,000,000 | _                       | 56.34%                       |
| ("Mr. Ashley Lo") <sup>(2)</sup>   |                                      |             |                         |                              |
| Mr. Von John <sup>(3)</sup>        | Interest of a controlled corporation | 60,000,000  | _                       | 5.93%                        |
| Mr. Lee Francis Sung Kei           | Interest of a controlled corporation | 22,500,000  | -                       | 2.22%                        |
| ("Mr. Francis Lee") <sup>(4)</sup> |                                      |             |                         |                              |
| Mr. Lam Tak Ling <sup>(5)</sup>    | Interest of a controlled corporation | 22,500,000  | -                       | 2.22%                        |
|                                    |                                      |             |                         |                              |

Notes:

(1) The percentage has been complied based on the total number of ordinary shares of the Company in issue (1,011,738,000 Shares) as at 30 September 2022.

- (2) This represents the Shares held by Success Vision International Group Limited ("Success Vision"), a company that is beneficially owned as to 82.50% by Mr. Raymond Liu and 17.50% by Mr. Ashley Lo, respectively, therefore, they were deemed to be interested in the 570,000,000 Shares under the SFO.
- (3) This represents the Shares held by Mind Bright Limited ("**Mind Bright**"), a company was wholly-owned by Mr. Von John and therefore he was deemed to be interested in the 60,000,000 Shares under the SFO.
- (4) This represents the Shares held by Pioneer Marvel Limited, a company was wholly-owned by Mr. Francis Lee and therefore, he was deemed to be interested in the 22,500,000 Shares under the SFO.

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- (5) This represents the Shares held by Linking Vision Limited, a company was wholly-owned by Mr. Lam Tak Ling and therefore he was deemed to be interested in the 22,500,000 Shares under the SFO.
- (6) On 21 April 2021, the Company granted a total of 5,500,000 Share Options to Mr. Raymond Liu under the Share Option Scheme.

Details of the share options of the Company, duly granted to the Directors pursuant to the Share Option Scheme (if any), which constitute interests in underlying ordinary shares of equity derivatives of the Company under the SFO are set out in the paragraph headed "Share Option Scheme" of this report.

Save as disclosed above, as at 30 September 2022, none of the Directors or chief executives of the Company nor their associates had registered an interest or short position in any Shares or underlying Shares and/or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions in which they are taken or deemed to have under such provisions of the SFO) or that was required to be recorded in the register kept by the Company pursuant to section 352 of the SFO, or which are required to be notified to the Company and the Stock Exchange, pursuant to the Model Code.

#### **DIRECTORS' RIGHTS TO ACQUIRE SHARES AND DEBENTURES**

Save as disclosed in the section headed "Share Option Scheme" of this report, at no time during FY2023 1H and up to the date of this report was the Company, its subsidiaries, its fellow subsidiaries or its holding companies a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 September 2022, the following persons (other than the Directors or chief executive of the Company), who had interests in the Shares and underlying Shares of the Company within the meaning of Part XV of the SFO which are required to be disclosed pursuant to the provisions of Divisions 2 and 3 of Part XV of the SFO, or which will be required, pursuant to section 336 of the SFO, to be entered in the register of the Company, were as follows:

#### Long positions

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|   |   |   |             | Approximate                 |  |
|---|---|---|-------------|-----------------------------|--|
|   |   |   | Number of   | percentage of               |  |
|   | Names of Shareholder                          | Capacity/Nature of Interest             | Shares      | shareholding <sup>(6)</sup> |  |
|   |   |   |             |                             |  |
|   | Success Vision <sup>(1)</sup>                 | Beneficial owner                        | 570,000,000 | 56.34%                      |  |
|   | Ms. Cheng Chui Ying <sup>(2)</sup>            | Interest of spouse                      | 570,000,000 | 56.34%                      |  |
|   | Ms. Lin Fai <sup>(3)</sup>                    | Interest of spouse                      | 570,000,000 | 56.34%                      |  |
|   | Mind Bright <sup>(4)</sup>                    | Beneficial owner                        | 60,000,000  | 5.93%                       |  |
|   | Ms. Cheung Mo <sup>®</sup> Chi <sup>(5)</sup> | Interest of spouse                      | 60,000,000  | 5.93%                       |  |
| 0 |   | 0 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 |             |                             |  |
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### OTHER INFORMATION (continued)

Notes:

- (1) Success Vision was beneficially owned as to 82.50% by Mr. Raymond Liu, and 17.50% by Mr. Ashley Lo, respectively. Therefore, they were deemed to be interested in the 570,000,000 Shares under the SFO.
- (2) Ms. Cheng Chui Ying is the spouse of Mr. Raymond Liu, and was therefore deemed to be interested in the Shares in which Mr. Raymond Liu was interested in under the SFO.
- (3) Ms. Lin Fai is the spouse of Mr. Ashley Lo and was therefore deemed to be interested in the Shares in which Mr. Ashley Lo was interested in under the SFO.
- (4) Mind Bright is wholly-owned by Mr. Von John, Director, and Mr. Von John was therefore deemed to be interested in the 60,000,000 Shares under the SFO.
- (5) Ms. Cheung Mo Chi is the spouse of Mr. Von John, and was therefore deemed to be interested in the Shares in which Mr. Von John was interested in under the SFO.
- (6) The percentage has been complied based on the total number of ordinary shares of the Company in issue (1,011,738,000 shares) as at 30 September 2022.

Save as disclosed above, as at 30 September 2022, the Directors were not aware of any other person (other than the Directors or chief executive of the Company as disclosed in the section headed "Directors' and chief executive's interests and short positions in Shares, underlying Shares and debentures of the Company and its associated corporations" above) who had or deemed to have any interests or short positions in the Shares and underlying Shares of the Company which has to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO and as recorded in the register of the Company kept under section 336 of the SFO.

### **COMPETING INTERESTS**

During FY2023 1H, none of the Directors or the controlling shareholders of the Company or their respective close associates had any interests in a business which competes, either directly or indirectly, with the business of the Group pursuant to Rules 8.10(1) and 8.10(2) of the Listing Rules.

### **DEED OF NON-COMPETITION**

The controlling shareholders, namely Mr. Raymond Liu, Mr. Ashley Lo and Success Vision (the "**Controlling Shareholders**"), entered into a deed of non-competition dated 23 March 2017 ("**Deed of Non-Competition**") in favour of the Company (for itself and as trustee for each of its subsidiaries). For details of the Deed of Non-Competition, please refer to the section headed "Relationship with Controlling Shareholders" in the Prospectus. Each of the Controlling Shareholders has confirmed that none of them is engaged in or interested in any business (other than the Group) which, directly or indirectly, competes or may compete with the business of the Group.

The independent non-executive Directors have also reviewed the status of compliance and written confirmation from each of the Controlling Shareholders, and confirmed that all the undertakings under the Deed of Non-Competition have been complied with by each of the Controlling Shareholders since the listing date of the Company and up to the date of this report.

### AUDIT COMMITTEE AND REVIEW OF INTERIM RESULTS

The Company's audit committee currently comprises three independent non-executive Directors, namely Mr. Ng Tsz Fung Jimmy (the chairman of the audit committee), Mr. Chan Siu Ming Simon and Mr. Yu Kwok Chun Raymond. The audit committee has reviewed with the management of the Group's accounting principles and practices adopted by the Group and discussed auditing, internal control and financial reporting matters including the review of the unaudited condensed consolidated interim financial information of the Group for FY2023 1H.

### SECURITIES TRANSACTIONS BY DIRECTORS

The Group has adopted the Model Code. Having made specific enquiry, all the Directors have confirmed that they have complied with the Model Code for FY2023 1H and up to the date of this report.

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During FY2023 1H and up to the date of this report, the Company did not redeem its listed securities, nor did the Company or any of its subsidiaries purchase or sell any of the Company's listed securities.

### SUFFICIENCY OF PUBLIC FLOAT

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The Company has maintained sufficient public float throughout FY2023 1H and up to the date of this interim report.

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### OTHER INFORMATION (continued)

### **CORPORATE GOVERNANCE PRACTICES**

The Group is committed to establish good corporate governance and adopt sound corporate governance practices. The Directors strongly believe that reasonable and sound corporate governance practices are essential for the growth of the Group and for safeguarding and enhancing shareholders' interests.

The Company's corporate governance practices are based on the principles and code provisions ("**Code Provisions**") set out in the Corporate Governance Code ("**CG Code**") contained in Appendix 14 of the Listing Rules. During FY2023 1H, the Company has complied with the Code Provisions as set out in the CG Code to ensure that the Group's business activities and decision-making processes are regulated in a proper and prudent manner, save and except for Code Provision C.2.1 of the CG Code.

Pursuant to the code provision C.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive should be clearly established and set out in writing.

As Mr. Raymond Liu is chairman ("**Chairman**") and chief executive officer ("**Chief Executive Officer**") of the Company from 18 September 2020, it constituted a deviation from code provision C.2.1 of the CG Code since 18 September 2020.

The Board considers that this is a very important phase of the Group's development and the Chief Executive Officer ought to be tasked with additional responsibilities to oversee, lead and steer the Group from a business perspective that covers the new businesses and was much broader than the Group's principal engagement in the distribution of cybersecurity products and the provision of cybersecurity services. Given the importance of the Group's expansion and diversification into new businesses, the Board considers that Mr. Raymond Liu is best suited to take up the additional responsibilities to oversee, lead and steer the Group from a business perspective that covers the new businesses and is broader than the Group's principal engagement in the distribution of cybersecurity products and the provision of cybersecurity from a business perspective that covers the new businesses and is broader than the Group's principal engagement in the distribution of cybersecurity services.

The Board believes that Mr. Raymond Liu's extensive experience and knowledge, together with the support of the management, shall strengthen the solid and consistent leadership of the Group, and Mr. Raymond Liu, by assuming the roles of both Chairman and Chief Executive Officer, would allow efficient business planning and decision for the Group as a whole, which the Board believes is for the best interest of the Group and the shareholders of the Company.

By Order of the Board Edvance International Holdings Limited LIU Yui Ting Raymond Chairman. Chief Executive Officer and Executive Director

Hong Kong, 24 November 2022

As at the date of this report, the executive Directors are Mr. Liu Yui Ting Raymond, Mr. Lee Francis Sung Kei, Mr. Von John and Mr. Lam Tak Ling, the non-executive Director is Mr. Lo Wai Ho Ashley, and the independent non-executive Directors are Mr. Yu Kwok Chun Raymond, Mr. Ng Tsz Fung Jimmy, Mr. Chan Siu Ming Simon and Mrs. Wong Hung Flavia Yuen Yee.

