

(Incorporated in Bermuda with limited liability)
(Stock Code: 328)

INTERIM REPORT 2023

The directors of Alco Holdings Limited (the "Company") announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 September 2023, as follows:

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30 September 2023

		Unaudited Six months ended			
		30 Septen			
		2023	2022		
	Note	HK\$'000	HK\$'000		
Continuing operations					
Revenue	4	85,686	51,977		
Cost of goods sold	6	(81,160)	(53,315)		
Gross profit (loss)		4,526	(1,338)		
Other income and gain	5	613,382	5,014		
Selling expenses	6	(7,941)	(4,944)		
Administrative expenses	6	(37,404)	(29,103)		
Research and development expenses		(40)	(12,345)		
Other operating expenses	6	(122)	(1,476)		
Operating profit (loss)		572,401	(44,192)		
Finance income		1	3		
Finance costs	-	(48)	(4,382)		
Profit (loss) before income tax		572,354	(48,571)		
Income tax expense	7				
Profit (loss) for the period from continuing					
operations	-	572,354	(48,571)		
Discontinued operation Loss for the period from discontinued					
operation, net of tax	10		(417,120)		
Profit (loss) for the period	_	572,354	(465,691)		

Unaudited Six months ended

		30 Septer	mber
	Note	2023 HK\$'000	2022 HK\$'000
Profit (loss) for the period attributable to:			
From continuing operations - Owners of the Company - Non-controlling interests		575,354 (3,000)	(48,571)
		572,354	(48,571)
Loss for the period attributable to:			
From discontinued operation – Owners of the Company – Non-controlling interests			(417,120)
			(417,120)
		HK\$	HK\$ (Restated)
Profit (loss) per share attributable to owners of the Company			
From continuing and discontinued operations – Basic – Diluted	8 8	14.26 14.26	(31.72) (31.72)
From continuing operations - Basic - Diluted	8 8	14.26 14.26	(3.31) (3.31)
Dividends	9	_	_

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER **COMPREHENSIVE INCOME**

For the six months ended 30 September 2023

	Unaudited		
	Six months ended 30 September		
	2023	2022	
	HK\$'000	HK\$'000	
Profit (loss) for the period	572,354	(465,691)	
Other comprehensive expense, net of tax:			
Item that may be reclassified subsequently to profit or loss			
Currency translation differences	(14,369)	(7,849)	
Total comprehensive income (expense)			
for the period	557,985	(473,540)	
Total comprehensive income (expense)			
for the period attributable to:			
– Owners of the Company	560,985	(473,540)	
- Non-controlling interests	(3,000)		
	557,985	(473,540)	

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2023

	Note	Unaudited 30 September 2023 HK\$'000	Audited 31 March 2023 HK\$'000
Non-current assets Property, plant and equipment Investment properties Right-of-use assets		40,703 36,723 58,365	43,159 43,610 58,854
Intangible assets Prepayments, deposits and other receivables	12	826 136,617	826 146,449
Current assets Inventories Trade and other receivables Other current assets	12	31,924 65,079	38,496 11,273
Income tax recoverable Bank balances and cash		1,724 33,290	1,724 2,392
Assets classified as held for sale		132,017	53,885 82,954
Current liabilities		132,017	136,839
Trade and other payables Income tax payable Lease liabilities Bank borrowings Loans from shareholders	13 14 15	141,514 1,356 1,406 157,328 85,553	96,040 1,356 949 68,318 85,553
		387,157	252,216
Liabilities associated with assets classified as held for sale		<u></u> :	806,372
Net current liabilities		387,157 (255,140)	1,058,588
Total assets less current liabilities		(118,523)	(775,300)

	Note	Unaudited 30 September 2023 HK\$'000	Audited 31 March 2023 HK\$'000
Capital and reserves attributable to owners of the Company			
Share capital Reserves Reserves relating to assets and liabilities	16	796 (136,721)	79,557 (867,161)
classified as held for sale			(1,044)
Equity attributable to owners of the Company		(135,925)	(788,648)
Non-controlling interests		(9,022)	(6,022)
Total deficit		(144,947)	(794,670)
Non-current liabilities Other payables Lease liabilities	13	25,899 525	17,879 1,491
		26,424	19,370
Total deficit and non-current liabilities		(118,523)	(775,300)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 September 2023

						1 7					
	Share capital HK\$'000	Share premium HK\$000	Capital redemption reserve	Exchange and other reserves HK\$000	Staff compensation reserve HK\$000	Revaluation reserve HK\$'000	Retained earnings/ (accumulated losses) HK\$\(\text{\sqrt{000}}\)	Reserve of a disposal group held for sale HK\$ 000	Total HK\$000	Non- controlling interests HK\$000	Total equity <i>HK\$</i> 000
As at 1 April 2022 (audited)		417,679		(20,337)	11,783	65,423	(820,234)		(272,273)	(650)	_ (272,923)
Loss for the period	-	-	-	-	-	-	(465,691)	-	(465,691)	-	-
Other comprehensive expense Currency translation differences				(7,849)					(7,849)		(7,849)
Total comprehensive expense Issue of shares by placing	7,233			(7,849)	- 		(465,691)		(473,540) 		7,233
As at 30 September 2022 (unaudited)	79,557	417,679	1,089	(28,186)	11,783	65,423	(1,285,925)	-	(738,580)	(650)	(739,230)
As at 1 April 2023 (audited)	79,557	417,426	1,089	(32,406)	11,783	65,423	(1,330,476)	(1,044)	(788,648)	(6,022)	(794,670)
Profit(loss) for the period	-	-	-	-	-	-	575,354	-	575,354	(3,000)	572,354
Other comprehensive expense Currency translation differences				(14,369)					(14,369)		(14,369)
Total comprehensive expense Capital Reorganisation Capital Reduction Issue of share upon rights issue	(77,965) (1,432) 636	- (417,426) 90,058	- - -	(14,369) - - -		- - -	575,354 77,965 418,858	- - -	560,985 - - 90,694	(3,000)	557,985 - - 90,694
Release of transaction reverse upon discontinued operations	<u></u>	<u></u>	<u></u>								1,044
As at 30 September 2023 (unaudited)	796	90,058	1,089	(46,775)	11,783	65,423	(258,299)	-	(135,925)	(9,022)	144,947

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 September 2023

	Unaudited Six months ended		
	30 Septen	nber	
	2023	2022	
	HK\$'000	HK\$'000	
Net cash (used in) generated from operating activities	(18,498)	18,180	
Net cash generated from investing activities	-	3	
Net cash generated from (used in) financing activities	49,396	(18,521)	
Net increase (decrease) in cash and cash equivalents	30,898	(338)	
Cash and cash equivalents at the beginning of the period	2,392	10,202	
Cash and cash equivalents at the end of the period	33,290	9,864	
Analysis of balances of cash and cash equivalents			
Bank balances and cash	33,290	9,864	

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 September 2023

1. **Basis** of preparation

The condensed consolidated financial statements of Alco Holdings Limited and its subsidiaries (collectively, the Group) for the six months ended 30 September 2023 have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure provisions of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

2. Principal accounting policies

Amendments to HKFRS 3

The condensed consolidated financial statements have been prepared on the historical cost basis

The accounting policies used in the condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 March 2023 except as described below.

In the current interim period, the Group has applied, for the first time, the following amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA which are effective for the Group's financial year beginning 1 April 2023:

Amendments to HKFRS 16 Property, Plant and Equipment: Proceeds before intended Use Onerous Contracts - Cost of Fulfilling Amendments to HKFRS 37 a Contract Amendments to HKFRS 9, HKFRS 16 and Annual Improvement to HKFRSs 2018-2020 HKAS 41

The application of the amendments to HKFRSs in the current year has had no material effect on the Group's financial performance and positions for the current and prior periods and/or on the disclosures set out in these consolidated financial statements.

Reference to Conceptual Framework

Other information 3.

The directors of the Company consider that it is appropriate to prepare the condensed consolidated financial statements on the going concern basis taking into account the following facts and assumptions:

iShareholders loan status

The management of the Group has several discussions with the shareholder's loan providers. Mrs. Leung, the wife of Mr. Leung Wai Sing ("Wilson"), is in the process of applying for the estate administrator of Wilson's estate. She believes that she will be officially appointed as the estate administrator of Wilson and she is willing to discuss the extension of the shareholder's loan on behalf of Wilson. The other shareholders also indicate to extend their shareholders' loan accordingly.

ii) Bank borrowings status

The management of the Group continues to negotiate with banks and financial institutions, with reference to valuation performed by independent qualified professional valuers and market data information, whereby the majority of bank borrowing balances are being covered by the value of their corresponding pledged properties. During the period and up to the date of this report, the Group has repaid approximately HK\$20 million to the lenders by further shareholders' loan. The Board will continue its efforts to discuss and work out the repayment schedules with the lenders to reduce the bank borrowing balances and consider further sales of the remaining pledged properties to repay the loans.

iii) Operation

The Group had adopted multiple cost mitigation measures to streamline its core business activities and significantly cut down those redundant operations. During the period, the continuous groupwide migration to OEM/ODM production model has positive effect, the management is of the view that the date-to-date maintenance cost of the Group would be reduced significantly. The management has reassessed the geographical exposure and believes that the Group should focus on those overseas strategic markets and close down those unprofitable overseas operations, for which the related applications were in progress. The Group continued to restructure its operation across the Group, and cutting down redundant functions to free up the resources and redirect to other business segments which may have higher growth potential.

Other information (continued) 3.

Liability analysis iv)

The Group recorded total liabilities of approximately HK\$414 million and net liabilities of approximately HK\$145 million as at 30 September 2023. The significant decrease of liability was attributed to the discontinued operations deconsolidated during the period. Among which the Bank borrowings of approximately HK\$157 million is covered by the value of pledged properties which reference to valuation performed by independent qualified professional valuers and market data information. Shareholders' loan of approximately HK\$86 million is related to the extension granted by shareholders whom indicated their intentions to continue supporting the Group.

The directors of the Company believe that, taking into account the above plans and measures, the Group will have sufficient working capital to satisfy its present requirements for the period ending 30 September 2023. However, should the Group fail to achieve the above mentioned plans and measures, the Group may be unable to operate as a going concern, in which case adjustments might have to be made to the carrying values of the Group's assets to state them at their realisable values, to provide for any further liabilities which might arise and to reclassify its non-current assets and non-current liabilities to current assets and current liabilities, respectively.

4. **Segment information**

Segment analysed by products (a)

The Group mainly operates in the Asia Pacific and is principally engaged in designing, manufacturing and selling of consumer electronic products including AV products and notebook products.

AV and other products - Design and sale of consumer electronic products, including audio, video and other products

Notebook products - Design and sale of commercial notebook and personal computers products

The Group's inter-segment transactions mainly consist of sale of assembly parts among subsidiaries. The transactions were entered into under normal commercial terms and conditions that would also be available to unrelated third parties.

	For the six months				ided 30 Septem	ber 202	2	
	2023 Continuing operations							
	AV and other products HK\$'000	Notebook products HK\$'000	Elimination HK\$'000	Total	AV and other products HK\$'000	Notebook products HK\$'000	Elimination HK\$'000	Total <i>HK\$'000</i>
Segment revenue								
External sales Inter-segment sales		85,686		85,686	<u>-</u>	51,977 -		51,977
		85,686		85,686		51,977		51,977
Segment results Research and development expenses Finance income Finance costs	-	572,441		572,441 (40) 1 (48)	-	(31,847)		(31,847) (12,345) 3 (4,382)
Profit (loss) before income tax Income tax expense				572,354				(48,571)
Profit (loss) for the period				572,354			:	(48,571)
Profit (loss) for the period attributable to — Owners of the Company — Non-controlling interest				575,354 (3,000)				(48,571)
				572,354				(48,571)

4. **Segment information** (continued)

Segment analysed by geographical areas (b)

The segment revenue for the six months ended 30 September 2023 and 2022 are as follows:

	Six months ended 30 September			
	2023	2022		
	HK\$'000	HK\$'000		
North America	_	_		
Asia	79,768	40,822		
Europe	5,918	6,636		
Others		4,519		
	85,686	51,977		

The analysis of revenue by geographical area is based on the destination to which the goods are delivered. Information about the Group's non-current assets is presented based on the geographical location of the assets.

5. Other income and gain

	Six months ended 30 September		
	2023	2022	
	HK\$'000	HK\$'000	
Rental income from investment properties	463	2,128	
Gain on deconsolidation of subsidiaries (Note 11)	612,574	_	
Others	345	2,886	
	613,382	5,014	

6. **Expenses by nature**

Expenses included in cost of goods sold, selling expenses, administrative expenses, research and development expenses and other operating expenses are analysed as follows:

	Six months ended 30 September		
	2023	2022	
	HK\$'000	HK\$'000	
Depreciation of property, plant and equipment	1,673	2,375	
Depreciation of right-of-use assets	489	857	
Employee benefit expenses	11,269	14,291	
Severance pay	_	328	

7. **Income tax expense**

Hong Kong profits tax has been provided at the rate of 16.5% (2022: 16.5%) on the estimated assessable profits for the period. Corporate income tax on profits generated from subsidiaries operating in the PRC has been calculated at 25% in accordance with the relevant PRC tax law and regulations. Taxation on overseas profits has been calculated on the estimated assessable profits for the period at the rates of taxation prevailing in the countries in which the Group operates.

		Six months ended 30 September	
	2023	2022	
	HK\$'000	HK\$'000	
Current income tax			
- PRC corporate income tax			
Income tax expense		_	

8. Earnings (loss) per share

Basic

Basic earnings (loss) per share is calculated by dividing the profit (loss) for the period attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	Six months ended 30 September 2023 2022	
Continuing and discontinued operations Profit (loss) for the period attributable to owners of the Company (HK\$'000)	575,354	(465,691)
		(Restated)
Weighted average number of ordinary shares in issue	40,333,416	14,682,682
		(Restated)
Basic earnings (loss) per share (HK\$)	14.26	(31.72)
Continuing operations Profit (loss) for the period attributable to owners of the Company (HK\$'000)	560,985	(48,571)
		(Restated)
Basic earnings (loss) per share (HK\$)	14.26	(3.31)

Diluted

There were no dilutive potential ordinary shares during the six months ended 30 September 2023 and 2022. Therefore, the diluted earnings (loss) per share is the same as the basic loss per share.

9. Dividends

The Directors do not recommend the payment of interim dividend for the six months ended 30 September 2023 (2022: Nil).

10. Discontinued operation

On 31 August 2022, the Board has made the strategic decision to cease the operation of the production line in Dongguan and has obtained the approval from the local government on the same date. The related deregistration and insolvency application is in progress with the assistance from the local government as at this report date. The disposal of self-owned contract processing manufacturing business line enables the Group to free up the resources and redirect its resources to other business segments which may have higher growth potential to maximise the benefit of the shareholders of the Group.

The results from the discontinued self-owned contract processing manufacturing business for the period ended 30 September 2022 are set out below:

	Unaudited
	30 September
	2022
	HK\$'000
Revenue	5,637
Cost of goods sold	(7,533)
Gross loss	(1,896)
Other income and gain	63,997
Selling expenses	(13,418)
Administrative expenses	(70,084)
Impairment loss	(393,911)
Other operating expenses	(1,411)
Finance income	1
Finance costs	(398)
Loss before income tax	(417,120)
Income tax expense	
Loss for the period from discontinued operation, net tax	(417,120)

During the period ended 30 September 2022, the discontinued operation occupied approximately HK\$(1,171,000) in respect of the Group's net operating cash flows, occupied approximately HK\$1,000 in respect of investing activities and contributed HK\$(398,000) in respect of financing activities.

11. Deconsolidation of subsidiaries

Deconsolidation of Alco Electronics Limited ("AEL") and its subsidiaries ("AEL Group")

A winding up petition (the "Petition") was filed with The High Court of the Hong Kong (the "Court") on 28 June 2023 by Ching Kung Metal Products Manufactory Limited, being the petitioner, against AEL, an direct wholly-owned subsidiary of the Company, under the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) applying for the winding up of AEL.

The Petition was filed against AEL on the principal ground that AEL has failed to pay its outstanding debt.

The Petition was heard before the Court on 28 June 2023. On 28 June 2023, AEL was ordered to be wound up by the Court and an official receiver be appointed as the provisional liquidator of AEL.

Accordingly, the Group had deconsolidated AEL Group as the Directors considered that the Group's control over AEL had been lost on 28 June 2023.

HK\$'000

Assets held for disposal	82,954
Liabilities associated with assets classified as held for sale	(696,572)
Amounts due to Group Company	(1,180,785)
Net Liabilities	(1,794,403)
Gain on deconsolidation of AEL Group:	
Net liabilities deconsolidated	1,794,403
Amounts due from AEL Group	(1,180,785)
Release of exchange reserve upon deconsolidation	(1,044)
	612,574

12. Trade receivables, prepayments, deposits and other receivables

	30 September 2023 <i>HK\$</i> '000	31 March 2023 <i>HK\$'000</i>
Non-current Prepayments, deposits and other receivables Less: loss allowance	826	826
	826	826
Current		
Trade receivables	54,527	14,415
Less: loss allowance	(6,216)	(6,216)
Trade receivables, net	48,311	8,199
Prepayments, deposits and other receivables	19,085	5,391
Less: loss allowance	(2,317)	(2,317)
Prepayments, deposits and other receivables, net	16,768	3,074
	65,905	12,099

12. Trade receivables, prepayments, deposits and other receivables (continued)

The credit terms given to customers vary and are generally based on the financial strengths of individual customers. In order to effectively manage the credit risks associated with trade receivables, credit evaluations of customers are performed periodically.

The fair value of the trade and other receivables approximate to their carrying amounts.

The ageing analysis of trade receivables based on shipping terms is as follows:

	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
0 – 30 days	19,541	5,056
31 – 60 days	11,472	_
61 – 90 days	7,646	209
Over 90 days	9,652	2,934
	48,311	8,199

13. Trade and other payables

	30 September 2023 <i>HK\$</i> '000	31 March 2023 <i>HK\$'000</i>
Non-current		
Other payables	25,899	17,879
Current		
Trade payables	50,280	49,134
Other payables and accruals	89,761	45,433
Provision for warranty	1,473	1,473
	141,514	96,040
Total	167,413	113,919

The fair value of the trade and other payables approximate to their carrying amounts.

The ageing analysis of trade payables based on invoice date is as follows:

	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
0 – 30 days	2,726	1,396
31 – 60 days	-	_
61 – 90 days	_	_
Over 90 days	47,554	47,738
	50,280	49,134

14. Bank borrowings

	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
Bank borrowing, secured (Note i)	133,068	68,318
Bank borrowings, unsecured (Note ii)	24,260	
	157,328	68,318
	157,328	68,318

Note:

- (i) As at 30 September 2023, the bank borrowing is secured by the Group's buildings, investment properties and leasehold land with aggregate carrying amounts of approximately HK\$97,227,000 (31 March 2023: HK\$143,041,000).
- The unsecured bank borrowings are guaranteed by the Company. (ii)

15. Loans from shareholders

	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
Mr. Leung Wai Sing, Wilson (deceased)	50,052	50,052
Mr. Leung Wai Lap, David	13,000	13,000
Ms. Leung Ka Yan, Karen	20,000	20,000
Top Team Development Limited (Note)	2,501	2,501
	85,553	85,553

Top Team Development Limited is 100% directly owned by Mr. Leung Wai Sing, Wilson Note: (deceased).

The carrying amounts of the loans from shareholders approximate their fair values.

As at 30 September 2023, the loans from shareholders were interest-bearing at a fixed rate of 4% per annum or 1.3% over 1-month HIBOR or LIBOR per annum. Balances of HK\$85,553,000 would be repayable within one year or on demand.

16. Share capital

	Ordinary Shares	
	Number of	
	shares	HK\$'000
Authorised:		
Ordinary shares of HK\$0.01 each		
As at 1 April 2022	800,000,000	80,000
Increase in authorised share capital	2,200,000,000	220,000
As at 31 March 2023 and 30 September 2023	3,000,000,000	300,000
Issued and fully paid: Ordinary shares of HK\$0.01 each		
As at 1 April 2022	723,244,650	72,324
Placing of new share (Note i)	72,324,000	7,233
As at 31 March 2023	795,568,650	79,557
Effect of capital reorganisation (Note ii)	(779,657,277)	(77,965)
Effect of capital reduction (Note ii)	_	(1,432)
Issue of shares upon rights issue (Note iii)	63,645,492	636
As at 30 September 2023	79,556,865	796

Company

Note:

- In September 2022, the Company issued a total of 72,324,000 ordinary shares with par (i) value of HK\$0.1 each at a price of HK\$0.1 each. Further details were mainly set out in the announcement dated 23 September 2022.
- (ii) On 10 May 2023, every fifty (50) issued and unissued existing shares of par value of HK\$0.10 each in the authorised share capital of the Company be consolidated into one (1) ordinary share of par value of HK\$5.00 each. Canceled the paid-up share capital to the extent of HK\$4.99 on each issued consolidated share such that the par value of each issued consolidated share will be reduced from HK\$5.00 to HK\$0.01. Further details were mainly set out in the circular dated 17 March 2023.
- (iii) Allotment and issuance of Rights Shares on 24 July 2023 pursuant to the Rights Issue, details of which are set out in the prospectus of the Company dated 13 June 2023.

17. Contingent liabilities

The Company provided corporate guarantees in favour of the banks to secure general banking facilities granted to certain of its subsidiaries (Note 14).

18. Commitments

(a) Capital commitments

	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
Capital expenditure in respect of the acquisition of moulds, plant and machinery contracted but not provided for in the condensed consolidated financial statements	_	_

(b) Operating lease commitments (as lessor)

The Group leases various properties under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The future aggregate minimum lease rental receivables under non-cancellable operating leases in respect of land and buildings are as follows:

	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
Within one year	1,241	1,315
After one year but within two years	1,197	1,168
After two years but within three years	613	1,227
	3,051	3,710

The lease terms are from one to two years.

19. Use of Proceeds from the Placing/Rights issue

The net proceed from the 2022 placing and 2023 Rights issue, amounted to approximately HK\$6.98 million and HK\$89.25 million respectively.

Set out below is the actual use of net proceeds during the six months ended 30 September 2023.

Use of net proceeds	Net proceeds HK\$'000	Unutilised net proceeds as at 31 March 2023 HK\$'000 (Note)	Net proceeds utilised during the six months ended 30 September 2023 HK\$ 000	Unutilised net proceeds as at 30 September 2023 HK\$'000	utilisation of
2022 Placing					
General working capital	6,980	450	(450)	-	N/A
2023 Rights issue					
Repayment of bank and other borrowings	39,000	N/A	(20,000)	19,000	Used by June 2024
Settlement of external debts	37,080	N/A	(28,000)	9,080	Used by June 2024
General working capital	13,170	N/A	(13,170)		N/A
	96,230	450	(61,620)	28,080	

There is no material change between the intended use of the net proceeds of the 2022 Placing and 2023 Rights issue. As at 30 September 2023, the net proceeds had been fully utilised.

MANAGEMENT DISCUSSION AND ANALYSIS

Group results and dividends

For the six months ended 30 September 2023, the Group recorded turnover of HK\$86 million (2022: HK\$52 million) and profit attributable to owners of HK\$575 million (2022: loss of HK\$49 million) for our continuing operation.

For the period under review, in terms of product segment, revenue of self-branded notebook computers increased 65% to HK\$86 million. The main reasons for the increase were the development of new products and markets.

During the period under review, the gross margin turnaround from (3)% to 5% compared to same period last year. The improving gross margin was mainly attributed to the reduction in cost of goods sold effected from the strategic transformation from previous self-owned contract processing production method to a more cost-effective OEM/ODM production model

The turnaround in net result is from HK\$(49) million to HK\$572 million when, compared to the corresponding period last year. The improvement of net result is mainly due to the one-off gain on deconsolidation of subsidiaries winded up during the period as announced on 28 June 2023. Set aside the gain on deconsolidation of subsidiaries of around HK\$613 million, there is a net loss of HK\$40 million for the period.

The directors do not recommend the payment of an interim dividend (2022: Nil) for the 6 months period ended 30 September 2023.

Review of Operations

While there has been a modest improvement in transitioning from in-house manufacturing to outsourcing Original Design Manufacturer (ODM) and Original Equipment Manufacturer (OEM) functions, yielding a gross profit, the Company remains in challenging business environment. Exploring new products and markets has become one of the most important mission for the Company to complete.

The Company still require additional resources to refine operations, including but not limited to strategically leveraging its network from business partners and investors. These collaborations aim to enhance operational efficiency and optimize processes, aligning with the Company's commitment to adaptability and growth.

It is crucial to note that the overall financial picture remains challenging. Disregarding the one-off gain from deconsolidation of subsidiaries, the company still faces a net loss for the period. Caution is advised in both operational and cash flow aspects, given the persistently grim business environment.

MANAGEMENT DISCUSSION AND ANALYSIS (continued)

Review of Operations (continued)

To address financial challenges, the company will continue relying on raising funds from the capital market. Although there's a slight improvement in ongoing operations, finding a stable and profitable mode of operation remains a focal point. Efforts will be devoted to navigating these challenges and securing a sustainable and resilient business model for the future.

Prospects

To cope with the unpredictable business environment, the Group will continue to preserve and strive for more financial assets to survive through the hard time. Despite the challenges, the Group is pursuing the following:

- To minimize its operational fixed cost in all functions;
- To seek cooperation opportunities with business partners through the supply chain to share the financial obligation for operating our business;
- To dispose its investment properties, production equipment, lands and offices to generate positive cash flows for operation and to reduce the gearing of the Group;
- To leverage on its track record and explore different commercially viable and profitmaking business opportunities;
- To raise funds through capital markets through issue of new shares and bonds.

Liquidity and financial resources

The Group's total deficit and total deficit per share as at 30 September 2023 were HK\$145 million (31 March 2023: HK\$795 million) and HK\$1.82 (31 March 2023: HK\$52.22) respectively.

As at 30 September 2023, we had cash and deposits of HK\$33 million. After deducting bank borrowings of HK\$157 million, we had net bank borrowings of HK\$124 million (31 March 2023: net bank borrowings of HK\$66 million). In addition, we had loans from shareholders of HK\$86 million

As at 30 September 2023, our inventory was HK\$32 million (31 March 2023: HK\$38 million). We take a cautious approach to monitor the inventory level especially during this environment with uncertainty.

MANAGEMENT DISCUSSION AND ANALYSIS (continued)

Liquidity and financial resources (continued)

Trade receivables as at 30 September 2023 were HK\$48 million (31 March 2023: HK\$8 million). It is our policy to deal with creditworthy customers and to adopt a prudent credit policy, and we have been closely monitoring credit risk.

Trade payables as at 30 September 2023 were HK\$50 million (31 March 2023: HK\$49 million).

Capital expenditure on fixed assets during the six months ended 30 September 2023 was nil (2022: HK\$Nil). As at 30 September 2023 and 31 March 2023, we had capital commitments contracted but not provided for in respect of property, moulds, plant and machinery and renovation amounting to HK\$Nil.

Due to peg-rate system, we have limited exposure to trade-related foreign exchange risk as substantially all of our sales, purchases and borrowings are denominated in United States dollars and Hong Kong dollars. Adhering to the policy of not engaging in currency speculation, there were no speculative activities during the reporting period.

Employees

As at 30 September 2023, the Group had approximately 59 employees in Hong Kong, the PRC and Taiwan. Remuneration packages are generally structured by reference to market terms and individual qualifications. Salaries and wages are normally reviewed on an annual basis based on performance appraisals and other relevant factors. We also provide other benefits including medical insurance, provident fund and education subsidies to all eligible staff

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

The register of substantial shareholders required to be kept under section 336 of Part XV of the SFO shows that as at 30 September 2023, the Company had been notified of the following substantial shareholders' interests and short positions, being 5% or more of the Company's issued share capital. These interests are in addition to those disclosed above in respect of the directors and chief executives.

Name	Capacity in which shares were held	Number of shares – Long position	Percentage of the issued share capital of the Company
許佳琪	Beneficial owner	6,578,000	8.26%
Mr Toh Cheng Hock Kenneth	Beneficial owner	5,500,000	7.00%

Save as disclosed above, as at 30 September 2023, according to the register of interests required to be kept by the Company under Section 336 of Part XV of the SFO, there was no person, other than the directors of the Company, whose interests are set out in the section headed "Directors' and chief executives' interests and short positions in the shares, underlying shares and debentures of the Company or any associated corporation" above, who had any interest or short position in the shares or underlying shares of the Company.

PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor its subsidiary companies has purchased or sold any of the Company's shares for the six months ended 30 September 2023 and the Company did not redeem any of its shares during the same period.

CORPORATE GOVERNANCE

The Company has complied with all the applicable code provisions set out in the Corporate Governance Code and Corporate Governance Report contained in Appendix 14 to the Listing Rules for the six months ended 30 September 2023.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code") as its own code of conduct regarding securities transactions by directors of the Company. Having made specific enquiry to the directors, all the directors confirmed that they had complied with the required standards as set out in the Model Code and its code of conduct regarding directors' securities transactions with the Company for the six months ended 30 September 2023.

AUDIT COMMITTEE

The interim results of the Group have not been reviewed by external auditors. The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters including the review of the financial statements of the Group for the six months ended 30 September 2023.

The Audit Committee currently comprises three independent non-executive directors of the Company, namely Mr. CHU Hoi Kan, Mr. LAM Chi Wing and Mr. TANG Sher Kin.

PUBLICATION OF INTERIM REPORT

This interim report is available for viewing on the website of Hong Kong Exchanges and Clearing Limited at www.hkexnews.hk and on the website of Alco Holdings Limited at www.alco.com.hk

LIST OF DIRECTORS

As at the date of this report, the Board of Directors comprises two executive directors, namely Mr. LIANG Yanan and Mr. HO Chak Yu, one non-executive director, namely Mr. YANG Min and five independent non-executive directors, namely Mr. CHU Hoi Kan, Mr. LAM Chi Wing, Mr. DENG Chaowan, Ms. MAK Suet Man and Mr. TANG Sher Kin.

> By order of the Board **Alco Holdings Limited** LIANG YANAN Chairman

Hong Kong, 29 November 2023