



威海市商业银行

WEIHAI CITY COMMERCIAL BANK

(A joint stock company incorporated in the People's Republic of China with limited liability)

Stock Short Name: Weihai Bank Stock Code: 9677

2023

ANNUAL REPORT



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CHAPTER 1 IMPORTANT NOTICE

1. The Board of Directors, the Board of Supervisors, Directors, Supervisors and senior management of the Bank warrant that there are no false representations, misleading statements or material omissions contained in this report, and they jointly and severally accept responsibility for the truthfulness, accuracy and completeness of the information contained in this report.
2. The 2023 annual report of the Bank (the "Report") was approved unanimously at the 14th meeting of the eighth session of the Board of the Bank held on March 22, 2024, which was considered and approved by way of valid voting. 15 directors were eligible to attend the meeting, and 15 directors attended such meeting in person. Certain Supervisors of the Bank attended the meeting.
3. The 2023 annual financial report of the Group prepared in accordance with the China Accounting Standards for Business Enterprises has been audited by BDO China Shu Lun Pan Certified Public Accountants LLP, which has issued a standard unqualified audit report. The 2023 annual financial report prepared in accordance with the International Financial Reporting Standards has been audited by BDO Limited, which has issued a standard unqualified audit report.
4. TAN Xianguo, the Chairman, MENG Dongxiao, the President, TAO Zunjian, the Vice President and Chief Accountant, and WU Wei, the Head of the Finance Department of the Bank, warrant the truthfulness, accuracy and completeness of the financial report in the Report.
5. Forward-looking statements, including future plans, contained in the Report do not constitute any actual commitments of the Bank to investors. Investors and related persons are advised to maintain sufficient risk awareness and understand the difference between plans, forecasts and commitments.
6. During the Reporting Period, the Bank was not aware of any major risks that would adversely affect the Bank's future development strategies and business objectives. The principal risks exposed by the Bank in its operation and management as well as the corresponding measures adopted by the Bank are detailed in the Report. For details, please refer to "Risk Management" and "Future Prospects" in the section headed "Management Discussion and Analysis" of the Report.
7. For the financial data and indicators set out in the Report, save as stated otherwise, the monetary unit is denominated in RMB. Certain amounts and percentage figures set out in the Report are subject to rounding adjustments. Any discrepancy between the totals and sum of the amounts in any tables is due to such rounding.
8. The Report has been prepared in both Chinese and English. In the event of any discrepancy, the Chinese version shall prevail.

CHAPTER 2 DEFINITIONS

In the Report, unless the context otherwise requires, the following expressions shall have the following meanings:

“Bank”, “our Bank” or “Weihai City Commercial Bank”	Weihai City Commercial Bank Co., Ltd., a joint stock limited company established in the PRC in July 1997 in accordance with the relevant PRC laws and regulations, and, if the context requires, includes its predecessors, branches and sub-branches, excluding its subsidiary
“CBIRC” or “NFRA”	National Financial Regulatory Administration (國家金融監督管理總局), former China Banking and Insurance Regulatory Commission (中國銀行保險監督管理委員會)
“Company Law”	The Company Law of the People’s Republic of China (《中華人民共和國公司法》)
“Articles of Association”	the Bank’s existing Articles of Association of Weihai City Commercial Bank Co., Ltd.
“Corporate Governance Code”	Corporate Governance Code under Appendix C1 to the Listing Rules
“Group”, “our Group”, “we” or “us”	the Bank and its subsidiary and, where the context requires, includes its predecessors, branches and sub-branches
“Hong Kong Stock Exchange”	The Stock Exchange of Hong Kong Limited
“IFRSs”	International Financial Reporting Standards, International Accounting Standards, the related standards, amendments and explanatory announcement, as issued by the International Accounting Standards Board
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Central Bank” or “PBOC”	the People’s Bank of China
“Qilu Expressway”	Qilu Expressway Company Limited, Stock code: 1576
“Qilu Expressway Group”	Qilu Expressway and its subsidiaries
“Reporting Period”	the year ended December 31, 2023
“SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time

Chapter 2 Definitions

“Shandong Hi-Speed Group Company”	Shandong Hi-Speed Group Co., Ltd. (山東高速集團有限公司)
“Shandong Hi-Speed”	Shandong Hi-Speed Company Limited (山東高速股份有限公司)
“Shandong SASAC”	State-owned Assets Supervision and Administration Commission of Shandong Provincial People’s Government (山東省人民政府國有資產監督管理委員會)
“Subsidiary(ies)”	has the meaning ascribed to it under the Listing Rules
“Tongda Financial Leasing”	Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)

CHAPTER 3 CORPORATE INFORMATION

BASIC INFORMATION

Legal Chinese Name

威海市商業銀行股份有限公司
(Abbreviation “威海市商業銀行”)

Legal English Name

Weihai City Commercial Bank Co., Ltd.
(Abbreviation “Weihai City Commercial Bank”)

Legal Representative

TAN Xianguo (譚先國)

Secretary to the Board

ZHANG Jia'en (張家恩)
Contact Number: (86) 631-5236187
Facsimile: (86) 631-5210210
E-mail: whccb@whccb.com

Joint Company Secretaries

LU Jiliang (盧繼梁), TAM Pak Yu, Vivien (譚栢如)

Registered Capital

RMB5,980,058,344

Registered Address and Office Address

No. 9 Baoquan Road, Weihai City,
Shandong Province, the PRC
Postcode: 264200
Customer Service Hotline: (86) 40000-96636
Complaint Hotline: (86) 631-5221290
Website: www.whccb.com

Principal Place of Business in Hong Kong

40th Floor, Dah Sing Financial Centre, 248 Queen's Road
East, Wanchai, Hong Kong

H Share Registrar

Computershare Hong Kong Investor Services Limited

Unified Social Credit Code

913700002671339534

Financial License Institution Number

B0176H337100001

Place of Listing of Shares, Stock Short Name and Stock Code

The Stock Exchange of Hong Kong Limited
Stock Short Name: WEIHAI BANK
Stock Code: 9677

Annual Reports are Available at

Office of the Board and principal place of business of the
Bank

Legal Adviser

Mainland China

Beijing Dentons Law Offices, LLP
16-21F, Tower B, ZT International Center, No.10
Chaoyangmen Nandajie, Chaoyang District, Beijing, China
(100020)

Hong Kong, China

Paul Hastings
22/F, Bank of China Tower, 1 Garden Road, Central, Hong
Kong

Auditor

Mainland China Auditor

BDO China Shu Lun Pan Certified Public Accountants LLP
9/F, 17-20/F, Tower A, China Overseas International
Center, Building 7, No. 5 Anding Road, Chaoyang District,
Beijing, the PRC

International Auditor

BDO Limited
25th Floor, Wing On Centre, 111 Connaught Road Central,
Sheung Wan, Hong Kong

The Bank is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.

Chapter 3 Corporate Information

COMPANY PROFILE

Since its establishment in 1997, the Bank has always kept in mind its original intention and mission of serving the real economy, adhered to the market positioning of “serving the local economy, serving small and micro enterprises, and serving urban and rural residents”, adhered to the service concept of “mutual support and delightful growth”, insisted on innovation in reform, and surpassed in development, thus moving out a unique development path. The Bank currently has 126 branches and sub-branches in Jinan, Tianjin, Qingdao, etc., and is the first local legal person bank in Shandong Province to achieve “full coverage of the province”. In 2016, the Bank was the first financial institution in Shandong Province to initiate the establishment of a financial leasing company, marking a substantial step in its integrated operation. On October 12, 2020, the Bank was successfully listed on the Main Board of the Hong Kong Stock Exchange. The Bank formally adopted the “Equator Principle” (“赤道原則”) in 2021 and became the first “Equator Bank” (“赤道銀行”) in Shandong Province.

Our quality services and good performance have been highly recognized and well received by all sectors of the society. The Bank has been awarded the “Top 10 City Commercial Banks in China” (Chinese Financial Institution Gold Medal List – Golden Dragon Prize), “Most Competitive Small and Medium Banks”, “Top 10 Mobile Banking Innovation in China” (“全國十佳手機銀行創新獎”), “Leader” (“領跑者”) of Corporate Standards in Bank Outlet Service in China, Star Prize for “Brand Innovation Achievements of Enterprise Party Building in China” (“全國企業黨建品牌創新成果”), Star Prize for “Excellent Cases of Brand Enterprises in China” (全國品牌強企優秀案例), “Demonstration Unit for Corporate Culture Construction in China’s Financial Industry” (“中國金融行業企業文化建設示範單位”), “Socially Responsible Enterprise of Shandong” (“山東社會責任企業”), “ESG Level A Company in Shandong Banking industry” (“山東省銀行業ESG A類單位”) and “First Batch of A-Grade Taxpaying Financial Institutions in Shandong Province” (“山東省首批A級納稅金融單位”). The brand reputation and social influence were significantly improved.

Development Vision: Continue to build “a bank with a strong desire to learn and a happy work environment” (“學習型快樂銀行”).

Enterprise Mission: Making employees pleasant, making customers satisfied, creating value for shareholders and fulfilling the social responsibility.

Strategic Approaches: Plan to develop technology-driven “Bi-Focus Retail Banking” (“兩端型零售銀行”) business model and focus on enhancing differentiated strengths, retail banking business, intensive management, comprehensive coverage, capitalization, branding and conglomeration.

Development Strategies:

1. Consolidate the advantages of featured businesses. Adhering to the strategy of “Bi-Focus Retail Banking”, in terms of the corporate banking business, the Bank focuses on the innovative development of supply chain finance and green finance businesses to constantly strengthen its advantages and highlight its brand. In terms of the retail banking business, the Bank accelerates its mobile, scenario-based and intelligent transformation and continues to improve customer experience. In terms of the inclusive financial business, the Bank continues to expand channels for customer acquisition and enhance the quality and efficiency of serving the real economy relying on the “platform”.

Chapter 3 Corporate Information

2. Enhance application of advanced Fintech. In line with the “three-step” strategy of “offline business online, online business enrichment, and digital banking strategy”, we will solidly promote digital model transformation, and continued to develop “smart digital bank” with a “first-class customer experience”.
3. Improve the quality and efficiency of compliance risk management. Strengthen the application of advanced technologies in risk management and build a precise and agile risk warning system. Improve the risk management institutional mechanism and build professional teams such as professional approvers and risk managers. The Bank will continue to strengthen capital management and enhance its ability to resist risks.
4. Deepen the construction of corporate culture. Actively advocate the “people-oriented” concept and create a harmonious corporate culture atmosphere. We will firmly implement the strategy of “building a stronger bank with talents” (“人才強行”), continuously optimizing the structure and improving the quality of our talent team.

Core Competitiveness:

1. Comprehensive network layout. The Bank has established branches and sub-branches in all cities in Shandong Province, and has set up Tianjin branch outside the province. The number of branches and sub-branches reached 126, of which 51 were located in Weihai, creating a comprehensive branch network and forming a unique comparative advantage of serving regional economy.
2. Quality shareholder structure. Our substantial shareholders include Shandong Hi-Speed Group Company, which is a large state-owned enterprise, and Weihai Municipal Finance Bureau, and other corporate shareholders which are mostly large and well-developed local listed companies or state-owned enterprises in Weihai City or Shandong Province. All our substantial shareholders are able to comply with laws and regulations and act in a scientific and reasonable manner to provide strong support for the long-term development of the Bank.
3. Featured product portfolio. In the corporate banking segment, the Bank focuses on supply chain finance, technology finance and green finance, to provide comprehensive financial products and services. In the retail banking segment, the Bank adheres to the principle of “customer-oriented and market-oriented”, focusing on inclusive finance, pension finance and digital finance, and accelerates the implementation of platform marketing. In the financial market business segment, the Bank has optimized the structure of assets and liabilities, established a sound investment product line, and continuously improved investment returns.
4. Rich cultural heritage. With “Happy Culture” and “Execution Culture” as the core, the Bank has established corporate culture concepts which value learning, gratitude and responsibility, created a rich cultural atmosphere and formed unique cultural competitiveness.

CHAPTER 4 SUMMARY OF FIVE-YEAR ACCOUNTING DATA AND FINANCIAL INDICATORS

Unit: RMB million (except percentages)

	2023	2022	Current year compared to previous year	2021	2020	2019
Operating results			Change (%)			
Net interest income	6,623.5	6,450.5	2.68	6,047.5	4,658.3	3,306.2
Net fee and commission income	632.7	677.4	(6.60)	592.1	463.7	271.7
Net trading gains and losses, net gains and losses arising from investment securities and other net operating gains and losses	1,479.2	1,163.0	27.19	737.8	912.0	1,369.3
Operating income	8,735.4	8,290.9	5.36	7,377.4	6,034.0	4,947.2
Operating expenses	(1,950.3)	(1,898.9)	2.71	(1,592.9)	(1,577.7)	(1,462.3)
Impairment losses on assets	(4,493.3)	(4,170.0)	7.75	(3,569.6)	(2,505.0)	(1,671.2)
Profit before tax	2,291.8	2,222.0	3.14	2,214.9	1,951.3	1,813.7
Net profit	2,116.3	2,078.5	1.82	1,891.7	1,648.2	1,523.7
Including: Net profit attributable to equity shareholders of the Bank	1,933.8	1,906.4	1.44	1,745.4	1,509.5	1,439.7
Per share (RMB/share)						
Earnings per share attributable to equity shareholders of the Bank	0.29	0.28	3.57	0.26	0.26	0.29

	2023	2022	As at the end of current year compared to the end of previous year	2021	2020	2019
Key indicators of assets and liabilities			Change (%)			
Total assets	391,876.8	343,703.0	14.02	304,520.8	267,601.6	224,635.5
Including: Total loans	189,965.2	164,297.2	15.62	143,292.7	120,293.4	92,451.6
Add: Accrued interests	1,612.1	1,090.4	47.84	668.5	522.7	413.4
Less: Impairment allowances for loans and advances to customers measured at amortised costs	4,172.6	3,637.2	14.72	3,593.9	3,067.0	2,753.4
Loans and advances to customers	187,404.7	161,750.4	15.86	140,367.3	117,749.1	90,111.6
Total liabilities	363,868.9	317,970.4	14.43	280,350.6	245,927.9	206,712.0
Including: Total deposits	266,596.2	229,493.7	16.17	203,833.6	177,481.1	142,201.4
Add: Accrued interests	7,382.3	4,993.8	47.83	3,008.4	2,107.4	2,032.6
Deposits from customers	273,978.5	234,487.5	16.84	206,842.0	179,588.5	144,234.0
Total equity	28,007.9	25,732.6	8.84	24,170.2	21,673.7	17,923.5
Share capital	5,980.1	5,980.1	–	5,980.1	5,980.1	4,971.2
Total equity attributable to equity shareholders of the Bank	22,140.8	20,048.0	10.44	19,156.7	17,906.0	14,399.4
Per share (RMB/share)						
Net assets per share attributable to equity shareholders of the Bank	3.70	3.35	10.45	3.20	2.99	2.90

Chapter 4 Summary of Five-Year Accounting Data and Financial Indicators

	2023	2022	As at the end of current year compared to the end of previous year Change	2021	2020	2019
Profitability indicators (%)						
Return on average total assets ⁽¹⁾	0.58	0.64	(0.06)	0.66	0.67	0.71
Weighted average return on net assets ⁽²⁾	8.15	8.63	(0.48)	8.55	8.42	10.27
Net interest spread ⁽³⁾	1.76	1.94	(0.18)	2.12	1.88	1.83
Net interest margin ⁽⁴⁾	1.89	2.07	(0.18)	2.24	1.99	1.74
Net fee and commission income to operating income ratio	7.24	8.17	(0.93)	8.03	7.69	5.48
Cost-to-income ratio ⁽⁵⁾	21.31	21.80	(0.49)	20.50	25.08	28.68
Asset quality indicators (%)						
Non-performing loan ratio ⁽⁶⁾	1.45	1.46	(0.01)	1.47	1.47	1.80
Provision coverage ratio ⁽⁷⁾	152.12	154.68	(2.56)	171.56	173.39	165.50
Allowance-to-borrowing ratio ⁽⁸⁾	2.21	2.26	(0.05)	2.53	2.56	2.99
Capital adequacy indicators (%)						
Core tier-one capital adequacy ratio	8.77	8.81	(0.04)	9.35	9.88	9.76
Tier-one capital adequacy ratio	10.41	10.61	(0.20)	11.33	11.53	11.78
Capital adequacy ratio	13.38	13.83	(0.45)	14.59	15.18	16.03
Total equity to total assets ratio	7.15	7.49	(0.34)	7.94	8.10	7.98
Other indicators (%)						
Liquidity ratio	86.52	79.09	7.43	63.22	52.61	61.89
Loan-to-deposit ratio ⁽⁹⁾	71.26	71.59	(0.33)	70.30	67.78	65.01

Notes:

- (1) Calculated by dividing net profit for the period by the average balance of total assets as at the beginning and the end of the period.
- (2) Calculated in accordance with the Rules for the Compilation and Submission of Information Disclosure by Companies that Offer Securities to the Public No. 9 – Calculation and Disclosure of Return on Net Assets and Earnings per Share (2010 Revision) (《公開發行證券的公司信息披露編報規則第9號—淨資產收益率和每股收益的計算及披露》(2010年修訂)).
- (3) Net interest spread = the average yield on total interest-earning assets – the average cost of total interest-bearing liabilities.
- (4) Net interest margin = net interest income/average balance of total interest-earning assets.
- (5) Cost-to-income ratio = (operating expenses less taxes and surcharges)/operating income.
- (6) Calculated by dividing total non-performing loans by total loans.
- (7) Calculated by dividing total impairment allowances for loans by total non-performing loans.
- (8) Calculated by dividing total impairment allowances for loans by total loans.
- (9) Calculated by dividing total loans by total deposits. Prior to October 1, 2015, commercial banks in the PRC were required to maintain a loan-to-deposit ratio of no more than 75%. Since October 1, 2015, the 75% maximum loan-to-deposit ratio requirement has been cancelled under the revised PRC Commercial Banking Law.

CHAPTER 5 MANAGEMENT DISCUSSION AND ANALYSIS

I. REVIEW OF ECONOMIC, FINANCIAL AND POLICY ENVIRONMENT

In 2023, the factors of uncertainty and instability were increasing under the backdrop of complicated and severe international situation as well as sluggish global economic recovery. China adhered to the basic tone of seeking progress while maintaining stability, comprehensively deepened reform and opening-up, and intensified macro-control measures, thus sustaining the momentum of economic recovery. China's total and per capita GDP continued to rise, and its comprehensive national strength, international influence and people's livelihood were steadily improved, with a more solid foundation, higher quality and stronger momentum of its development. The overall economic operation of Shandong Province demonstrated solid progress and stable improvement, continued to deepen the transition from traditional growth drivers to new ones, and moved a solid step for high-quality development.

In 2023, China adopted front-loaded, targeted and coordinated macroeconomic policies to provide strong support for the stable operation of its economy. China pursued a proactive fiscal policy with greater intensity and efficiency, determined the deficit-to-GDP ratio in a scientific manner, optimized tax and fee cuts, and gave full play to the guiding role of government investment. China made its prudent monetary policy more targeted and effective, strengthened counter-cyclical and cross-cyclical adjustments, and comprehensively used a variety of tools including interest rate, reserve and re-lending, thereby facilitating the stable decline of overall social financing costs. China promoted the reform of its financial regulatory system, adjusted and optimized the establishment and functions of regulatory authorities, and accelerated the establishment of a new financial regulatory structure of People's Bank of China, National Financial Regulatory Administration and China Securities Regulatory Commission. Therefore, China brought all types of financial activities under regulation according to law and its financial regulation, achieving full coverage to ensure a more stable and sound operation of its financial regulatory system.

II. SUMMARY OF OVERALL OPERATIONS

During the Reporting Period, in the face of the complicated macroeconomic and financial situation, we have always adhered to the general working principle of "making progress while maintaining stability", and continuously innovated our service mode, increased credit supply and actively participated in economic and social development, thereby showing the following characteristics in various tasks:

II. SUMMARY OF OVERALL OPERATIONS (CONT'D)

Stable expansion of business scale. The total assets amounted to RMB391,877 million, representing an increase of RMB48,174 million or 14.02% as compared to the end of 2022; deposit balances increased by RMB37,103 million or 16.17% as compared to the end of 2022; and loan balances increased by RMB25,668 million or 15.62% as compared to the end of 2022.

Steady improvement in quality. The Bank's non-performing loan ratio was 1.45%, representing a decrease of 0.01 percentage point as compared to the end of 2022; and the capital adequacy ratio was 13.38%, with continuous compliance with all regulatory indicators.

Constantly increasing efficiency. Net profit for the year amounted to RMB2,116 million, representing a year-on-year increase of RMB38 million or 1.82%.

Steadily strengthened Compliance. We organized the "Compliance Year" campaign, defined the goal of "Three Zeroes and One Enhancement", led all employees to sign the Compliance Pledge, established a "handsome reward and severe punishment" mechanism, constantly created a combative compliance atmosphere, and built a solid defense line for stable development.

Enabling steady transformation. Pursuant to the three concepts of "data standardization, online standardization and online intelligence", we solidly implemented and achieved results in digital transformation projects. Currently, we have basically completed the development and construction of transformation projects, which empowered our business growth during implementation.

Steadily intensified management. We held fast to the approach of "respecting growth and efficiency". By deeply benchmarking against our banking peers, we deepened the reform of system and mechanism, fostered the transformation of management modes, and constantly improved the vertical, professional, refined and grid management capability to ensure effective management and control and effective growth.

Stable structural adjustment. We adhered to the approach of "transiting to retail business, inclusive business and featured business". The savings deposits increased by RMB20.832 billion in the year, with a cumulative increase of over RMB80 billion in the past five years. The inclusive business has achieved the goal of "two-sphere increase" and increased the expansion and coverage of its services. The green finance business followed the concept of "Highlighting Advantages and Building Brands", designed the "1+3+5+N" product mix, and launched the brand of "Golden the Green", with green loans increasing by RMB10.07 billion in the year, representing an increase of 63.13%, and continuous optimization in business structure.

III. ANALYSIS OF INCOME STATEMENT

3.1 Financial Highlights

During the Reporting Period, our operating income amounted to RMB8,735 million, representing an increase of RMB445 million or 5.36% as compared to 2022; net profit amounted to RMB2,116 million, representing an increase of RMB38 million or 1.82% as compared to 2022, mainly due to the increases in net interest income and net trading gains and losses as compared to 2022.

Unit: RMB million (except percentages)

	2023	2022	Change	Rate of change (%)
Net interest income	6,623.5	6,450.5	173.0	2.68
Interest income	15,604.8	14,501.1	1,103.7	7.61
Interest expenses	(8,981.3)	(8,050.6)	(930.7)	11.56
Net fee and commission income	632.7	677.4	(44.7)	(6.60)
Fee and commission income	698.0	754.1	(56.1)	(7.44)
Fee and commission expenses	(65.3)	(76.7)	11.4	(14.86)
Net trading gains and losses, net gains and losses arising from investment securities and other net operating gains and losses	1,479.2	1,163.0	316.2	27.19
Operating income	8,735.4	8,290.9	444.5	5.36
Operating expenses	(1,950.3)	(1,898.9)	(51.4)	2.71
Impairment losses on assets	(4,493.3)	(4,170.0)	(323.3)	7.75
Profit before tax	2,291.8	2,222.0	69.8	3.14
Income tax expense	(175.5)	(143.5)	(32.0)	22.30
Net profit	2,116.3	2,078.5	37.8	1.82
Including: Net profit attributable to equity shareholders of the Bank	1,933.8	1,906.4	27.4	1.44
Net profit attributable to non-controlling interests	182.5	172.1	10.4	6.04

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.2 Net Interest Income

Net interest income was the largest component of our operating income, representing 77.80% and 75.82% of our operating income in 2022 and 2023, respectively. In 2023, our net interest income amounted to RMB6,624 million, representing an increase of RMB173 million or 2.68% as compared to 2022. The following table sets forth the average balances of our interest-earning assets and interest-bearing liabilities, related interest income or expense and the average yields on related assets or the average costs of related liabilities for the periods indicated.

Unit: RMB million (except percentages)

	Average balance	2023 Interest income/ expense	Average yield/ cost (%) ⁽¹⁾	Average balance	2022 Interest income/ expense	Average yield/ cost (%) ⁽¹⁾
Interest-earning assets						
Loans and advances to customers	175,064.5	9,123.4	5.21	154,788.3	8,351.5	5.40
Financial investments	124,899.6	4,438.6	3.55	108,077.2	4,451.3	4.12
Deposits with the central bank ⁽²⁾	23,723.7	313.7	1.32	22,393.7	289.9	1.29
Deposits with banks and other financial institutions	968.1	3.4	0.35	2,216.3	6.5	0.29
Placements with banks	4,156.3	166.6	4.01	4,100.3	127.8	3.12
Finance lease receivables	21,716.4	1,554.8	7.16	19,204.2	1,269.0	6.61
Financial assets held under resale agreements	188.4	4.3	2.28	232.1	5.1	2.20
Total interest-earning assets	350,717.0	15,604.8	4.45	311,012.1	14,501.1	4.66
Interest-bearing liabilities						
Deposits from customers	245,179.4	6,595.0	2.69	221,506.5	5,905.8	2.67
Deposits from banks	4,739.3	118.7	2.50	4,429.2	125.3	2.83
Placements from banks and other financial institutions	22,041.2	776.2	3.52	18,931.8	756.1	3.99
Borrowings from the central bank	10,611.8	215.1	2.03	10,555.2	219.0	2.07
Financial assets sold under repurchase agreements	11,779.6	204.1	1.73	8,059.5	129.4	1.61
Discounted bills	720.3	17.2	2.39	158.1	4.0	2.53
Debt securities issued ⁽³⁾	38,309.8	1,055.0	2.75	32,333.0	911.0	2.82
Total interest-bearing liabilities	333,381.4	8,981.3	2.69	295,973.3	8,050.6	2.72
Net interest income		6,623.5			6,450.5	
Net interest spread			1.76			1.94
Net interest margin			1.89			2.07

Notes:

- (1) Calculated as interest income/expenses divided by average balance.
- (2) Consisted primarily of statutory deposit reserves and surplus deposit reserves.
- (3) Consisted of certificates of interbank deposits, financial bonds and tier-two capital bonds issued by us.

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.2 Net Interest Income (Cont'd)

The following table sets forth the allocation of changes in our interest income and interest expenses due to changes in volume and changes in rate for the periods indicated. Changes in volume are measured by changes in average balances, and changes in rate are measured by changes in average rates.

Unit: RMB million (except percentages)

	2023 vs 2022		Net increase/ (decrease) ⁽³⁾
	Increase/(decrease) due to Volume ⁽¹⁾	Rate ⁽²⁾	
Assets			
Loans and advances to customers	1,056.7	(284.8)	771.9
Financial investments	597.8	(610.5)	(12.7)
Deposits with the Central Bank	17.6	6.2	23.8
Deposits with banks and other financial institutions	(4.4)	1.3	(3.1)
Placements with banks	2.2	36.6	38.8
Financial lease receivables	179.9	105.9	285.8
Financial assets held under resale agreements	(1.0)	0.2	(0.8)
Changes in interest income	1,848.8	(745.1)	1,103.7
Liabilities			
Deposits from customers	636.8	52.4	689.2
Deposits from banks	7.8	(14.4)	(6.6)
Placements from banks and other financial institutions	109.5	(89.4)	20.1
Borrowings from the central bank	1.1	(5.0)	(3.9)
Financial assets sold under repurchase agreements	64.5	10.2	74.7
Discounted bills	13.4	(0.2)	13.2
Debt securities issued	164.6	(20.6)	144.0
Changes in interest expenses	997.7	(67.0)	930.7
Changes in net interest income	851.1	(678.1)	173.0

Notes:

- (1) Represented the average balance for the year minus the average balance for the previous year, multiplied by the average yield/cost for the year.
- (2) Represented the average yield/cost for the year minus the average yield/cost for the previous year, multiplied by the average balance for the previous year.
- (3) Represented interest income/expense for the year minus interest income/expense for the previous year.

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.3 Interest Income

During the Reporting Period, our interest income amounted to RMB15,605 million, representing an increase of RMB1,104 million or 7.61% as compared to 2022, primarily due to an increase of 12.77% in the average balance of our interest-earning assets from RMB311,012 million in 2022 to RMB350,717 million in 2023. The increase in the average balance of interest-earning assets was primarily attributable to an increase in the average balance of loans and advances to customers and the average balance of financial investments.

The following table sets forth a breakdown of our interest income for the periods indicated.

Unit: RMB million (except percentages)

	2023		2022	
	Amount	% of total	Amount	% of total
Interest income				
Loans and advances to customers	9,123.4	58.47	8,351.5	57.59
Financial investments	4,438.6	28.44	4,451.3	30.70
Deposits with banks and other financial institutions	3.4	0.02	6.5	0.04
Placements with banks	166.6	1.07	127.8	0.88
Financial assets held under resale agreements	4.3	0.03	5.1	0.04
Finance lease receivables	1,554.8	9.96	1,269.0	8.75
Deposits with the central bank	313.7	2.01	289.9	2.00
Total interest income	15,604.8	100.00	14,501.1	100.00

Interest income from loans and advances to customers

Our interest income from loans and advances to customers accounted for 57.59% and 58.47% of our interest income in 2022 and 2023, respectively. Our interest income from loans and advances to customers amounted to RMB9,123 million in 2023, representing an increase of RMB772 million or 9.24% as compared to 2022, primarily due to a 13.10% increase in the average balance of loans and advances to customers from RMB154,788 million in 2022 to RMB175,065 million in 2023 due to the downward impact of Loan Prime Rate, resulting in the decrease of the average yield from 5.40% in 2022 to 5.21% in 2023.

Interest income from financial investments

During the Reporting Period, our interest income from financial investments amounted to RMB4,439 million, representing a decrease of RMB13 million or 0.29% as compared to 2022, primarily due to a decrease of the average yield on financial investments from 4.12% in 2022 to 3.55% in 2023 as a result of the impact of the decline in market interest rates and the drop of non-standard business.

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.3 Interest Income (Cont'd)

Interest income from placements with banks

During the Reporting Period, our interest income from placements with banks amounted to RMB167 million, representing an increase of RMB39 million or 30.36% as compared to 2022, mainly due to an increase in the daily average scale of placements with banks.

Finance lease receivables

During the Reporting Period, our interest income from finance lease receivables amounted to RMB1,555 million, representing an increase of RMB286 million or 22.52% as compared to 2022, primarily due to the continuing development of our financial leasing business, which resulted in an increase in the daily average scale of our financial leasing business.

3.4 Interest Expenses

During the Reporting Period, our interest expenses amounted to RMB8,981 million, representing an increase of RMB931 million or 11.56% as compared to 2022, primarily due to an increase of 12.64% in the average balance of interest-bearing liabilities from RMB295,973 million in 2022 to RMB333,381 million in 2023, partially offset by a slight decrease in the average cost of interest-bearing liabilities from 2.72% in 2022 to 2.69% in 2023. The following table sets forth a breakdown of our interest expenses for the periods indicated.

Unit: RMB million (except percentages)

	2023		2022	
	Amount	% of total	Amount	% of total
Interest expenses				
Deposits from customers	6,595.0	73.43	5,905.8	73.36
Deposits from banks	118.7	1.32	125.3	1.56
Placements from banks and other financial institutions	776.2	8.64	756.1	9.39
Borrowings from the central bank	215.1	2.39	219.0	2.72
Financial assets sold under repurchase agreements	204.1	2.27	129.4	1.61
Discounted bills	17.2	0.20	4.0	0.05
Debt securities issued	1,055.0	11.75	911.0	11.31
Total interest expenses	8,981.3	100.00	8,050.6	100.00

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.4 Interest Expenses (Cont'd)

Interest expenses on deposits from customers

Deposits from customers were our primary source of funding. Interest expenses on deposits from customers represented 73.36% and 73.43% of our total interest expenses in 2022 and 2023, respectively. Our interest expenses on deposits from customers amounted to RMB6,595 million in 2023, representing an increase of RMB689 million or 11.67% as compared to 2022, primarily due to the continuing development of the deposit business, which resulted in an increase in the scale of deposits from customers as compared to 2022.

Interest expenses on deposits from banks

Interest expenses on deposits from banks accounted for 1.56% and 1.32% of our total interest expenses in 2022 and 2023, respectively. Our interest expenses on deposits from banks amounted to RMB119 million in 2023, representing a decrease of RMB7 million or 5.27% as compared to 2022, primarily due to the decline in market interest rates, which resulted in a decrease in the average interest rate on deposits from banks as compared to 2022.

Interest expenses on placements from banks and other financial institutions

Interest expenses on placements from banks and other financial institutions accounted for 9.39% and 8.64% of our total interest expenses in 2022 and 2023, respectively. Interest expenses on placements from banks and other financial institutions amounted to RMB776 million in 2023, representing an increase of RMB20 million or 2.66% as compared to 2022, primarily due to the increase in placements from banks and other financial institutions as a result of the larger scale of our finance leasing business.

Interest expenses on debt securities issued

Interest expenses on debt securities issued accounted for 11.31% and 11.75% of our total interest expenses in 2022 and 2023, respectively. Our interest expenses on debt securities issued amounted to RMB1,055 million in 2023, representing an increase of RMB144 million or 15.81% as compared to 2022, primarily because we issued RMB5 billion of green financial bonds in 2023, which resulted in an increase in the scale of bond issuance as compared to 2022.

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.5 Net Fee and Commission Income

During the Reporting Period, our net fee and commission income amounted to RMB633 million, representing a decrease of RMB45 million or 6.60% as compared to 2022, primarily due to a decrease in fee income from finance lease and fee income from consultancy service as compared to 2022. The following table sets forth the principal components of our net fee and commission income for the periods indicated.

Unit: RMB million

	2023	2022
Fee and commission income		
Agency service fees	457.9	315.8
Settlement and clearing fees	79.5	79.9
Consultancy service fees	8.1	183.8
Bank card service fees	17.6	50.1
Acceptance and guarantee service fees	104.2	80.1
Finance leases service fees	14.6	33.9
Others ⁽¹⁾	16.1	10.5
Sub-total	698.0	754.1
Fee and commission expenses		
Settlement and clearing fees	(44.2)	(54.1)
Bank card service fees	(12.2)	(13.5)
Others ⁽²⁾	(8.9)	(9.1)
Sub-total	(65.3)	(76.7)
Net fee and commission income	632.7	677.4

Notes:

(1) Consisted primarily of income from payment and collection clearance accounts and safekeeping business.

(2) Consisted primarily of safekeeping fees and other expenses.

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.6 Net Trading Gains and Losses, Net Gains and Losses Arising from Investment Securities and Other Net Operating Gains and Losses

During the Reporting Period, our net trading gains and losses, net gains and losses arising from investment securities and other net operating gains and losses amounted to RMB1,479 million, representing an increase of RMB316 million or 27.19% as compared to 2022, of which net trading gains and losses increased by RMB556 million, primarily due to an increase in fair value changes of held-for-trading financial assets as a result of the decline in market interest rates in 2023; net investment gains and losses decreased by RMB373 million, primarily due to the decrease in the scale of held-for-trading financial assets and the corresponding decrease in revenue during the holding period of held-for-trading financial assets. The following table sets forth the details of our net trading gains and losses, net gains and losses arising from investment securities and other net operating gains and losses for the periods indicated:

Unit: RMB million

	2023	2022
Net trading gains and losses	386.1	(170.3)
Net gains and losses arising from investment securities	918.6	1,291.8
Other net operating gains and losses	174.5	41.5
Total	1,479.2	1,163.0

3.7 Operating Expenses

During the Reporting Period, our operating expenses amounted to RMB1,950 million, representing an increase of RMB51 million or 2.71% as compared to 2022. The following table sets forth the principal components of our total operating expenses for the periods indicated.

Unit: RMB million (except percentages)

	2023	2022
Staff costs	999.0	976.9
Depreciation and amortisation	249.1	227.8
Taxes and surcharges	88.8	91.7
Rental and property management expenses	32.7	16.4
Interest expenses on lease liabilities	14.8	16.0
Other general and administrative expenses	565.9	570.1
Total operating expenses	1,950.3	1,898.9
Cost-to-income ratio	21.31%	21.80%

III. ANALYSIS OF INCOME STATEMENT (CONT'D)

3.8 Impairment Losses on Assets

During the Reporting Period, our impairment losses on assets amounted to RMB4,493 million, representing an increase of RMB323 million or 7.75% as compared to 2022, primarily because we have increased the allowance for and disposal of risk assets to improve our ability of withstanding risks along with the expansion of our business scale and changes in economic environment. The table below sets forth the principal components of our impairment losses on assets for the periods indicated.

Unit: RMB million

	2023	2022
Loans and advances to customers	3,147.6	3,172.1
Financial investments	833.4	627.8
Financial lease receivables	318.4	263.3
Credit commitments	(0.5)	(27.2)
Others	194.4	134.0
Total	4,493.3	4,170.0

3.9 Income Tax Expense

During the Reporting Period, our income tax expense was RMB176 million, representing an increase of RMB32 million or 22.30% as compared to 2022. The following table sets forth the reconciliation between the income tax calculated at the statutory income tax rate applicable to our profit before tax and our actual income tax for the periods indicated.

Unit: RMB million

	2023	2022
Profit before tax	2,291.8	2,222.0
Income tax calculated at statutory tax rate	572.9	555.5
Non-deductible expenses	6.6	12.8
Non-taxable income ⁽¹⁾	(404.0)	(424.8)
Income tax expense	175.5	143.5

Note:

- (1) Non-taxable income mainly represents interest income from PRC government bonds, which is exempt from income tax in accordance with PRC tax regulations.

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION

4.1 Assets

As of the end of the Reporting Period, our total assets amounted to RMB391,877 million, representing an increase of RMB48,174 million or 14.02% as compared to the end of 2022, primarily due to an increase of 15.86% in loans and advances to customers from RMB161,750 million as of the end of 2022 to RMB187,405 million as of the end of 2023, and an increase of 13.81% in financial investments from RMB128,191 million as of the end of 2022 to RMB145,893 million as of the end of 2023. The following table sets forth the composition of our total assets as of the dates indicated.

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Loans and advances to customers	187,404.7	47.82	161,750.4	47.06
Financial investments	145,892.9	37.23	128,191.3	37.30
Cash and deposits with the central bank	27,274.2	6.96	27,209.3	7.92
Financial assets held under resale agreements	–	–	–	–
Deposits with banks and other financial institutions	833.9	0.21	1,096.3	0.32
Placements with banks	56.6	0.01	–	–
Property and equipment	2,793.8	0.71	1,032.5	0.30
Right-of-use assets	370.7	0.09	335.4	0.10
Deferred tax assets	2,585.4	0.66	2,340.1	0.68
Other assets ⁽¹⁾	24,664.6	6.31	21,747.7	6.32
Total assets	391,876.8	100.00	343,703.0	100.00

Note:

- (1) Other assets consist primarily of interest receivables, prepayments for acquisition of property and equipment, finance lease receivables and other receivables.

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.1 Assets (Cont'd)

4.1.1 Loans and advances to customers

As of the end of the Reporting Period, the total loans and advances to customers amounted to RMB189,965 million, representing an increase of RMB25,668 million or 15.62% as compared to the end of 2022; among them, the balance of our corporate loans amounted to RMB134,699 million, representing an increase of RMB23,655 million or 21.30% as compared to the end of 2022; the balance of personal loans amounted to RMB44,405 million, representing an increase of RMB1,478 million or 3.44% as compared to the end of 2022; discounted bills amounted to RMB10,861 million, representing an increase of RMB535 million or 5.18% as compared to the end of 2022.

Loans by business type

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Corporate loans	134,698.7	70.91	111,043.9	67.59
Personal loans	44,405.2	23.38	42,927.5	26.13
Discounted bills	10,861.3	5.71	10,325.8	6.28
Total loans and advances to customers	189,965.2	100.00	164,297.2	100.00
Add: Interest accrued	1,612.1	–	1,090.4	–
Less: Provision for loans and advances to customers measured at amortised cost	4,172.6	–	3,637.2	–
Net loans and advances to customers	187,404.7	–	161,750.4	–

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.1 Assets (Cont'd)

4.1.1 Loans and advances to customers (Cont'd)

Corporate loans by industry

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Industry:				
Leasing and business services	30,290.6	22.49	27,227.8	24.52
Water conservancy, environment and public facilities management	21,030.5	15.61	18,453.3	16.62
Construction	18,921.1	14.05	15,351.3	13.82
Manufacturing	18,676.9	13.87	17,607.7	15.86
Wholesale and retail	15,447.7	11.47	8,189.4	7.37
Real estate	7,047.6	5.23	6,724.6	6.06
Electricity, heat, gas and water production and supply	6,881.2	5.11	4,648.5	4.19
Transportation, warehousing and postal services	3,441.1	2.55	2,678.0	2.41
Agriculture, forestry, animal husbandry and fishery	2,936.2	2.18	2,367.5	2.13
Hygiene and social welfare	988.1	0.73	1,022.2	0.92
Culture, sports and entertainment	633.5	0.47	200.4	0.18
Others ⁽¹⁾	8,404.2	6.24	6,573.2	5.92
Total corporate loans	134,698.7	100.00	111,043.9	100.00

Note:

- (1) Others consist primarily of information transmission, software and information technology services, education, financial industry, resident services, maintenance and other services and accommodation and catering.

As of the end of the Reporting Period, the top five industries to which we distributed loans were leasing and business services, water conservancy, environment and public facilities management, construction, manufacturing and wholesale and retail; loans to customers in these top five industries totaled RMB30,291 million, RMB21,031 million, RMB18,921 million, RMB18,677 million and RMB15,448 million, respectively, accounting for 22.49%, 15.61%, 14.05%, 13.87% and 11.47% of our total corporate loans, respectively.

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.1 Assets (Cont'd)

4.1.1 Loans and advances to customers (Cont'd)

Corporate loans by product type

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Working capital loans	90,584.5	67.25	73,464.2	66.16
Fixed asset loans	37,696.7	27.99	32,761.8	29.50
Other loans ⁽¹⁾	6,417.5	4.76	4,817.9	4.34
Total corporate loans	134,698.7	100.00	111,043.9	100.00

Note:

(1) Other loans consisted primarily of trade financing and advances.

Personal loans by product type

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Residential mortgage loans	15,539.3	34.99	16,618.6	38.71
Personal consumption loans	12,059.7	27.16	7,433.4	17.32
Personal business loans	16,806.2	37.85	18,875.5	43.97
Total personal loans	44,405.2	100.00	42,927.5	100.00

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)**4.1 Assets (Cont'd)***4.1.1 Loans and advances to customers (Cont'd)*

Discounted bills

The table below sets forth the distribution of our discounted bills by the type of discounted bills as of the dates indicated:

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Bank acceptance bills	9,455.6	87.06	6,969.9	67.50
Commercial acceptance bills	1,405.7	12.94	3,355.9	32.50
Total discounted bills	10,861.3	100.00	10,325.8	100.00

Distribution of loans and advances to customers by collateral

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Pledged loans	17,363.8	9.14	9,303.7	5.66
Collateralised loans	65,258.1	34.35	62,976.5	38.33
Guaranteed loans	69,487.2	36.58	64,609.9	39.33
Unsecured loans	26,994.7	14.21	17,081.3	10.40
Discounted bills	10,861.3	5.72	10,325.8	6.28
Gross loans and advances to customers	189,965.1	100.00	164,297.2	100.00

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.1 Assets (Cont'd)

4.1.1 Loans and advances to customers (Cont'd)

Distribution of loans and advances to customers by geographical region

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Region:				
Weihai City	64,506.5	33.96	52,132.7	31.73
Outside Weihai City	125,458.6	66.04	112,164.5	68.27
Gross loans and advances to customers	189,965.1	100.00	164,297.2	100.00

4.1.2 Financial investments

As of the end of the Reporting Period, the carrying value of our financial investments was RMB145,893 million, representing an increase of RMB17,702 million or 13.81% as compared with the end of 2022. The following table sets forth the composition of our financial investment portfolio as of the dates indicated.

Classification of financial investments by business model and cash flow characteristics

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Financial investments measured at amortised cost	82,122.8	56.29	81,937.1	63.92
Financial investments measured at fair value through other comprehensive income	55,669.5	38.16	37,083.4	28.93
Financial investments measured at fair value through profit or loss	8,100.6	5.55	9,170.8	7.15
Total financial investments	145,892.9	100.00	128,191.3	100.00

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)**4.1 Assets (Cont'd)***4.1.2 Financial investments (Cont'd)*

Financial investments measured at amortised cost

As of the end of the Reporting Period, the carrying value of our financial investments measured at amortised cost amounted to RMB82,123 million, representing an increase of RMB186 million or 0.23% as compared with that as of the end of 2022. In 2023, the increase in such assets was mainly due to our active risk management and adjustment of investment structure by moderately increasing the investment in low-risk policy bank bonds and government bonds according to the situation of bond markets.

Unit: RMB million

	December 31, 2023	December 31, 2022
Debt securities issued by the following institutions in mainland China		
Central government	8,882.5	7,768.9
Policy banks	21,581.4	13,285.5
Banks and other financial institutions	900.0	1,220.0
Corporates	19,247.3	22,605.6
Government-backed institutions	359.4	1,210.4
Local governments	24,889.5	26,870.1
Interests accrued	1,506.7	1,400.2
Sub-total	77,366.8	74,360.7
Investment management products	5,824.1	8,636.8
Asset-backed securities	827.6	734.2
Less: Provision for impairment losses	(1,895.7)	(1,794.6)
Total	82,122.8	81,937.1

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.1 Assets (Cont'd)

4.1.2 Financial investments (Cont'd)

Financial investments measured at fair value through other comprehensive income

As of the end of the Reporting Period, the carrying value of our financial investments measured at fair value through other comprehensive income amounted to RMB55,670 million, representing an increase of RMB18,586 million or 50.12% as compared with that of the end of 2022, mainly due to the increase in policy bank bonds, corporate bonds, bank and other financial institution bonds for the purpose of both liquidity and efficiency. The following table sets forth the components of our financial investments measured at fair value through other comprehensive income as of the dates indicated.

Unit: RMB million

	December 31, 2023	December 31, 2022
Debt securities issued by the following institutions in mainland China		
Central Government	319.0	1,888.4
Policy banks	32,250.8	16,596.4
Banks and other financial institutions	6,862.2	2,881.1
Corporates	11,563.8	5,016.4
Government-backed institutions	252.7	258.7
Local governments	334.0	8,692.7
Interests accrued	960.2	684.1
Sub-total	52,542.7	36,017.8
Interbank deposits	2,631.7	669.4
Asset-backed securities	179.4	83.6
Equity investments	315.7	312.6
Total	55,669.5	37,083.4

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)**4.1 Assets (Cont'd)***4.1.2 Financial investments (Cont'd)*

Financial investments measured at fair value through profit or loss

As of the end of the Reporting Period, the carrying value of our financial investments measured at fair value through profit or loss amounted to RMB8,101 million, representing a decrease of RMB1,070 million or 11.67% as compared with that of the end of 2022, mainly due to the decrease in the investment in corporate bonds by comprehensively considering the revenue situation; and the reduction in holding of public funds with average performance. The following table sets forth the components of our financial investments measured at fair value through profit or loss as of the dates indicated.

Unit: RMB million

	December 31, 2023	December 31, 2022
Debt securities issued by the following institutions in mainland China		
– Policy banks	–	–
– Banks and other financial institutions	1,819.2	1,230.7
– Corporates	20.3	834.7
Sub-total	1,839.5	2,065.4
Asset-backed securities	413.7	412.2
Investment funds	4,916.2	5,865.6
Investment management products	724.7	789.8
Equity investments	206.5	37.8
Total	8,100.6	9,170.8

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.2 Liabilities

As of the end of the Reporting Period, our total liabilities amounted to RMB363,869 million, representing an increase of RMB45,899 million or 14.43% as compared to the end of 2022, mainly due to the steady increase in deposits from customers. The following table sets forth the composition of our total liabilities as of the dates indicated.

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Deposits from customers	273,978.5	75.30	234,487.5	73.75
Financial assets sold under repurchase agreements	11,351.2	3.12	9,805.0	3.08
Deposits from banks	5,519.0	1.52	4,802.4	1.51
Placements from banks and other financial institutions	22,579.5	6.21	20,038.7	6.30
Debt securities issued	37,446.2	10.29	35,428.2	11.14
Borrowing from the central bank	9,836.4	2.70	10,292.8	3.24
Income tax payable	125.2	0.03	450.1	0.14
Deferred tax liabilities	–	–	2.6	0.00
Lease liabilities	349.9	0.10	322.9	0.10
Other liabilities ⁽¹⁾	2,683.0	0.73	2,340.2	0.74
Total liabilities	363,868.9	100.00	317,970.4	100.00

Note:

- (1) Other liabilities consisted primarily of interest payable, payment and collection clearance accounts, accrued staff costs and dividend payable.

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.2 Liabilities (Cont'd)

4.2.1 Deposits from customers

Deposits from customers are our primary source of funding. As of the end of 2022 and 2023, our deposits from customers accounted for 73.75% and 75.30% of our total liabilities, respectively. As of the end of the Reporting Period, our deposits from customers amounted to RMB273,979 million, representing an increase of RMB39,491 million or 16.84% as compared to the end of 2022, mainly due to the steady growth in our corporate deposits and personal deposits. The following table sets forth the composition of our deposits from customers as of the dates indicated.

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Corporate deposits				
Demand deposits	48,611.8	18.23	51,494.4	22.44
Time deposits	91,296.0	34.25	72,205.9	31.46
Sub-total	139,907.8	52.48	123,700.3	53.90
Personal deposits				
Demand deposits	10,611.3	3.98	11,642.7	5.07
Time deposits	115,919.7	43.48	94,056.1	40.98
Sub-total	126,531.0	47.46	105,698.8	46.06
Inward and outward remittances	157.4	0.06	94.6	0.04
Total	266,596.2	100.0	229,493.7	100.00
Interests accrued	7,382.3		4,993.8	
Deposits from customers	273,978.5		234,487.5	

IV. ANALYSIS OF STATEMENT OF FINANCIAL POSITION (CONT'D)

4.2 Liabilities (Cont'd)

4.2.2 Financial assets sold under repurchase agreements

As of the end of the Reporting Period, the balance of our financial assets sold under repurchase agreements was RMB11,351 million, representing an increase of RMB1,546 million or 15.77% as compared to the end of 2022, primarily due to the optimization and adjustment of the structure of our liability business and the appropriate increase in the scale of low-cost financial assets sold under repurchase agreements.

4.2.3 Deposits from banks

As of the end of the Reporting Period, our deposits from banks amounted to RMB5,519 million, representing an increase of RMB717 million or 14.92% as compared to the end of 2022, primarily due to the steady increase in the deposits from banks.

4.2.4 Debt securities issued

As of the end of the Reporting Period, our debt securities issued amounted to RMB37,446 million, representing an increase of RMB2,018 million or 5.70% as compared to the end of 2022, mainly due to the issuance of three-year green financial bonds of RMB5,000 million in 2023.

4.3. Shareholders' Equity

As of the end of the Reporting Period, our total equity amounted to RMB28,008 million, representing an increase of RMB2,275 million or 8.84% as compared to the end of 2022, mainly due to the increase in retained earnings; our total equity attributable to shareholders amounted to RMB22,141 million, representing an increase of RMB2,093 million or 10.44% as compared to the end of 2022. The following table sets forth the composition of our shareholders' equity as of the dates indicated.

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Share capital	5,980.1	21.35	5,980.1	23.24
Capital reserve	4,925.5	17.59	4,925.5	19.14
Surplus reserve	1,720.6	6.14	1,549.1	6.02
General reserve	3,690.6	13.18	3,227.9	12.54
Fair value reserve	211.1	0.75	(187.4)	(0.73)
Impairment reserve	33.8	0.12	58.5	0.23
Retained earnings	5,579.1	19.92	4,494.3	17.47
Total equity attributable to equity shareholders of the Bank	22,140.8	79.05	20,048.0	77.91
Perpetual bonds	4,099.2	14.64	4,099.2	15.93
Non-controlling interests	1,767.9	6.31	1,585.4	6.16
Total equity	28,007.9	100.00	25,732.6	100.00

V. OFF-BALANCE SHEET ITEMS

Our off-balance sheet items particularly include credit commitment and capital commitment. Credit commitment is the most important component, and as of the end of the Reporting Period, the balance of credit commitment amounted to RMB62,179 million. For details, please refer to note 47(a) to the financial statements in this report.

For details of pledges as collateral for liabilities, please refer to Note 27(a) to the financial statements in this report.

VI. ANALYSIS OF LOAN QUALITY

During the Reporting Period, we continued to strengthen the management and control of the quality of credit assets, and the quality of credit assets remained stable. As of the end of the Reporting Period, our total loans (excluding accrued interest) amounted to RMB189,965 million, representing an increase of RMB25,668 million or 15.62% as compared with the end of 2022; total non-performing loans amounted to RMB2,760 million, representing an increase of RMB364 million or 15.18% as compared with the end of 2022.

6.1 Distribution of Loans by Five-category Classification

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Amount	% of total	Amount	% of total
Normal loans	182,855.1	96.26	157,521.0	95.87
Special-mentioned loans	4,350.1	2.29	4,380.0	2.67
Sub-total of normal loans	187,205.2	98.55	161,901.0	98.54
Substandard loans	1,543.8	0.81	1,627.6	0.99
Doubtful loans	1,136.6	0.60	768.6	0.47
Loss loans	79.6	0.04	–	–
Sub-total of non-performing loans	2,760.0	1.45	2,396.2	1.46

Under the five-category loan classification system, our non-performing loans include substandard, doubtful and loss loans. As of the end of the Reporting Period, our non-performing loan ratio decreased by 0.01 percentage point from the end of 2022 to 1.45%. In particular, the proportion of substandard loans decreased by 0.18 percentage point from the end of last year to 0.81%, the proportion of doubtful loans increased by 0.13 percentage point from the end of last year to 0.60%, and the proportion of loss loans increased by 0.04 percentage point from the end of last year to 0.04%.

VI. ANALYSIS OF LOAN QUALITY (CONT'D)

6.2 Distribution of Non-performing Corporate Loans by Industry

Unit: RMB million (except percentages)

	December 31, 2023			December 31, 2022		
	Amount of non-performing loans	% of total	Non-performing loan ratio (%)	Amount of non-performing loans	% of total	Non-performing loan ratio (%)
Real estate	277.5	23.01%	3.94%	21.4	1.64%	0.32%
Manufacturing	242.6	20.12%	1.30%	620.9	47.56%	3.53%
Wholesale and retail	231.1	19.16%	1.50%	195.5	14.97%	2.39%
Construction	220.0	18.24%	1.16%	203.9	15.62%	1.33%
Culture, sports and entertainment	90.0	7.46%	14.20%	–	0.00%	0.00%
Electricity, heat, gas and water production and supply	81.4	6.75%	1.18%	29.7	2.27%	0.64%
Agriculture, forestry, animal husbandry and fishery	27.0	2.24%	0.92%	52.4	4.01%	2.22%
Water conservancy, environment and public facilities management	0.1	0.01%	0.00%	170.0	13.02%	0.92%
Others ⁽¹⁾	36.3	3.01%	0.08%	11.8	0.90%	0.03%
Total	1,206.0	100.00%	0.90%	1,305.60	100.00%	1.18%

Note:

- (1) Others consist primarily of mining; transportation, warehousing and postal services; resident services, maintenance and other services; leasing and business services; information transmission, software and information technology services; scientific research and technology services; accommodation and catering; and education etc.

Chapter 5 Management Discussion and Analysis

VI. ANALYSIS OF LOAN QUALITY (CONT'D)

6.3 Distribution of Non-performing Loans by Geographical Region

Unit: RMB million (except percentages)

	December 31, 2023			December 31, 2022		
	Amount	% of total	Non-performing loan ratio (%)	Amount	% of total	Non-performing loan ratio (%)
Weihai City	243.1	8.81	0.38	324.7	13.55	0.62
Outside Weihai City	2,516.9	91.19	2.01	2,071.5	86.45	1.85
Total non-performing loans	2,760.0	100.00	1.45	2,396.2	100.00	1.46

6.4 Concentration of Borrowers

Pursuant to the Administrative Measures for the Large Risk Exposure of Commercial Banks and the Core Indicators for Risk Supervision of Commercial Banks (Provisional), loans to a single borrower by a commercial bank shall not exceed 10% of its net capital. As of the end of the Reporting Period, our largest single customer accounted for 5.73% of our net capital, which was in compliance with regulatory requirements.

Loans to the top ten single borrowers

Unit: RMB million (except percentages)

	Industry	Loan amount as of the end of the Reporting Period	% of total loans	% of net capital	Five category classification
Borrower A	Leasing and business services	1,978.3	1.04	5.73	Normal
Borrower B	Water conservancy, environment and public facilities management	1,962.7	1.03	5.69	Normal
Borrower C	Construction	1,907.2	1.00	5.53	Normal
Borrower D	Water conservancy, environment and public facilities management	1,861.7	0.98	5.39	Normal
Borrower E	Manufacturing	1,750.0	0.92	5.07	Normal
Borrower F	Real estate	1,700.0	0.90	4.93	Normal
Borrower G	Leasing and business services	1,595.0	0.84	4.62	Normal
Borrower H	Water conservancy, environment and public facilities management	1,403.3	0.74	4.07	Normal
Borrower I	Leasing and business services	1,271.0	0.67	3.68	Normal
Borrower J	Leasing and business services	1,270.0	0.67	3.68	Normal
Total		16,699.2	8.79	48.39	

VII. SEGMENT REPORTING

The following segment operating results are presented by business segment. Our principal businesses include corporate banking, retail banking, financial market business and others. The following table sets forth our key operating results for each of our business segments for the periods indicated.

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Operating income of the segment	% of total	Operating income of the segment	% of total
Corporate banking	5,094.1	58.32	4,849.6	58.49
Retail banking	1,770.7	20.27	1,778.7	21.45
Financial market business	1,860.1	21.29	1,643.9	19.83
Others	10.5	0.12	18.7	0.23
Total	8,735.4	100.00	8,290.9	100.00

Unit: RMB million (except percentages)

	December 31, 2023		December 31, 2022	
	Profit before tax of the segment	% of total	Profit before tax of the segment	% of total
Corporate banking	1,152.5	50.29	1,056.1	47.53
Retail banking	574.4	25.06	644.0	28.98
Financial market business	628.9	27.44	532.7	23.97
Others	(64.0)	(2.79)	(10.8)	(0.48)
Total	2,291.8	100.00	2,222.0	100.00

VIII. BUSINESS DEVELOPMENT

Our principal business lines include corporate banking (including financial leasing services provided through our subsidiary, Tongda Financial Leasing), retail banking and financial market business.

8.1 Corporate Banking

The Bank's corporate banking business fully relied on the advantages of its shareholders, business scale and network, improved comprehensive service capability, focused on local characteristic industries, fully integrated with the local regional development plan, always adhered to the market positioning of "serving the local economy, small and medium enterprises and urban and rural residents", and always adhered to the path of differentiation, retailing and integrated innovative characteristic development to form a characteristic operation. The Bank drove the steady growth of the business scale and efficiency through managing clients based on lists, marketing to cover the entire chain and promoting technology empowerment; implemented the visitor system, strengthened the coordinated marketing mechanism, strengthened the interaction between lines and lines and the overall synergy, and identified the points of linkage, strength and growth, so as to improve the accuracy and efficiency of docking to the real economy, and to provide strong financial support for the development of the regional economy.

(1) *Corporate customers*

The Bank has established a vast and stable corporate customer base in Shandong Province and Tianjin Municipality. The corporate banking customers of the Bank primarily comprise the governmental agencies, state-owned enterprises, business units, and industrial and commercial enterprises in Shandong Province and Tianjin Municipality. As of the end of the Reporting Period, there were 66,981 corporate customers, representing an increase of 4,095 customers as compared with that as of the end of last year. The marketing focus of the Bank's corporate customers was firstly, to expand the scale and speed advantages of the Bank, and form a group of high quality customers in the livelihood, green finance, technology and trade finance categories with platform building and selected customers as the starting point; secondly, to carry out chain marketing, rely on core customers, integrate core customer resources, make full use of supply chain products, explore upstream and downstream industrial chains, marketed high-quality supply chain financial customers, gain in-depth linkage and explore the potential of customer resources.

(2) *Corporate deposits*

During the Reporting Period, the Bank intensified the management of visitors, optimized the visitor mechanism, and focused on channel customers and visitors to expand our customer base and promote growth relying on visitors. The Bank strengthened the linkage mechanism through constantly promoting innovation and deeply exploring scenarios for business linkage, so as to enhance the linkage efficiency and performance among different departments and business lines. Leveraging technological empowerment and digital transformation, the Bank upgraded its intelligent, online and comprehensive services to push marketing opportunities and enhance customer experience, enabling a stable increase in the scale of corporate deposits.

As of the end of the Reporting Period, the balance of corporate deposits amounted to RMB139,908 million, representing an increase of RMB16,208 million or 13.1% as compared with the end of 2022, accounting for 52.48% of the balance of all deposits. In particular, corporate demand deposits amounted to RMB48,612 million, accounting for 34.75% of corporate deposits; and corporate time deposits amounted to RMB91,296 million, accounting for 65.25% of corporate deposits.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.1 Corporate Banking (Cont'd)

(3) *Corporate loans*

As of the end of the Reporting Period, the balance of corporate loans was RMB134,699 million, representing an increase of RMB23,655 million or 21.30% as compared with the end of 2022, of which the balance of working capital loans was RMB90,585 million, accounting for 67.25% of total corporate loans; the balance of fixed asset loans was RMB37,697 million, accounting for 27.99% of total corporate loans; and the balance of other loans was RMB6,417 million, accounting for 4.76% of total corporate loans.

Loans to large and medium enterprises

During the Reporting Period, the Bank actively implemented the guiding spirits of national policies and regulatory requirements, vigorously supported the development of the real economy, and focused on key industries and fields supported by national policies, including green finance, inclusive finance, specialized and sophisticated enterprises that produce new and unique products, strategic emerging industries and advanced manufacturing, supply chain and industrial chain industries, private enterprises, rural revitalization, and people's livelihood industries. Meantime, the Bank increased the credit support for traditional enterprises in industrial upgrading, technological transformation and energy conservation and environmental protection projects, and continued to optimize the credit business environment and improve credit services. As of the end of the Reporting Period, the balance of loans to large enterprises was RMB21,176 million, and the balance of loans to medium enterprises was RMB35,352 million.

Loans to small and micro enterprises

The Bank has set up a specialized institution for small and micro enterprises – the small enterprise financial service center, under which it directly operates a business center, a small and micro enterprise financial service center, a product management center and a risk center. The Bank's primary sub-branches focused on retail and inclusive business. We set up inclusive financial marketing department including inclusive professional teams which covered branches, supervising divisions/directly administered sub-branches.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.1 Corporate Banking (Cont'd)

(3) *Corporate loans (Cont'd)*

Loans to small and micro enterprises (Cont'd)

During the Reporting Period, capitalizing on policy dividends, the Bank proactively applied for re-loans for supporting small and medium enterprises of the People's Bank of China, and on-lending capitals from the China Development Bank and The Export-Import Bank of China, and made full use of inclusive SME loans supporting tools of the People's Bank of China and special financial bonds issued to small and micro enterprises, and continued to increase inclusive SME loans. The Bank carried out "Inclusiveness Year" activities to implement the requirements of inclusive finance policies, constantly focused on platform-based and batch marketing, and expanded the scenarios of inclusive financial service. Meantime, the Bank strengthened the building of professional inclusive finance teams and focused on the transformation and development of inclusive finance business to achieve breakthroughs in inclusive finance. As of the end of the Reporting Period, the balance of the Bank's inclusive small and micro loans (including loans to small and micro enterprises with credit lines for single account less than RMB10 million (inclusive), loans to individual industrial and commercial households, and loans to owners of small and micro enterprises, exclusive of discount) amounted to RMB29,687 million, representing an increase of RMB5,725 million or 23.89% as compared with the beginning of the year. The average loan interest rate for inclusive small and micro enterprises was 5.01%, and the number of customers of inclusive small and micro-enterprise loans was approximately 73,100. The Bank effectively supported the capital demands from inclusive small and micro enterprises.

(4) *Green finance*

The Bank closely followed the national green and low-carbon transformation strategy, fulfilled the industrial credit policy, and identified the year of 2023 as the "Green Power Year". The Bank has gradually established and improved the four-level green finance organization leadership structure of "Board of Directors – Senior Management – Headquarters – Branch", which coordinated and led the green finance development direction of the Bank. The Bank has established the Green Finance Management Committee to further enhance its strategic planning and decision-making, set up a green finance center at the headquarters level and appointed the green finance commissioners at the branch level, thus building a complete and effective green finance organizational structure and management system at the headquarters and branch level. The Bank has continued to increase the innovation of green credit, increased the issuance of loans in line with the carbon emission reduction policy tools of Shandong Province making full use of policy tools, constantly explored new models of green finance development, focused on the five directions of "marine economy, blue sky and white clouds, exquisite cities, travel in Shandong and low-carbon manufacturing", and established the "1+3+5+N" green credit product system. The Bank has successfully issued green financial bonds of RMB5 billion, further enhancing the development momentum of green finance. The first green franchised sub-branch was formally established as the forefront of the development and extension of green finance business of the Bank, forming a good demonstration and leading role to promote the orderly development of green finance of the Bank. The Bank increased the investment of green credit, formulated the business transformation target plan during the "14th Five Year Plan", and further refined the business development plan and growth target. As of the end of the Reporting Period, the balance of the Bank's green loan amounted to RMB26,021 million, representing an increase of RMB10,070 million or 63.13% as compared with the beginning of the year.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.1 Corporate Banking (Cont'd)

(5) *Supply chain financing business*

During the Reporting Period, the Bank actively implemented its work plan of supply chain transformation, pooled its efforts to broaden horizon and reached consensus at the top-level design, and managed its customers with supply chain thinking, thus forming a strong driving force to promote the sound development of supply chain business. Within the Bank, we created scenarios relying on its products. The Bank focused on key customers to carry out chain marketing, continuously reached high-quality core enterprises, conducted targeted marketing activities and provided customized supply chain service design and solutions for large central and state-owned enterprises, listed companies, top 100 companies, industry leaders, regional leaders and other high-quality core enterprises, with a view to meeting the all-round, multi-level comprehensive financial service needs of a single enterprise or different enterprises. Outside the Bank, we worked with platforms to attract customer traffic and acquire customers. Meantime, the Bank strengthened the expansion of channels, launched a number of scenarios, continuously worked with high-quality external platforms, explored more scenario-based cooperation opportunities, and promoted industries and models in line with credit policies of the Bank, therefore further expanding scenarios for customer acquisition and promoting the digital transformation of supply chain business. As of the end of the Reporting Period, the Bank's balance of supply chain financing business was RMB4,237 million.

(6) *Trade finance business*

The Bank provides a wide range of financial products and services to corporate customers involving cross-border transactions and domestic trade. Our international settlement services primarily include remittance, collection, letters of credit, letters of guarantee and cross-border RMB settlement. As of the end of the Reporting Period, the Bank had 23 branches and sub-branches providing international settlement services and has established agency relationship with over 200 banks, covering the countries (regions) including mainland China, Hong Kong, Germany and the United States. The Bank has continued to strengthen its marketing efforts based on its trading and financial customer list to enhance its business scale. During the Reporting Period, the trading and financial services transaction volume amounted to US\$8,833 million.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.2 Retail Banking Business

During the Reporting Period, under the general environment of “digital” transformation, the Bank clarified the strategic positioning of “focusing on retail”, and achieved high-quality and rapid development of its retail business by strengthening technology investment and improving online product functions and service.

(1) Retail customers

Steadfastly following the featured development path of digitization-driven “Bi-Focus retail banking”, the Bank deepened the management of retail customers by classification, layers and groups to invigorate core retail customer groups such as payroll, mid-to-high-end, and consumer finance; clarified business objectives and business strategies, optimized and improved product systems and marketing models, strengthened the digital management of customer groups, and formed a standard approach to customer group operation. At the same time, the Bank strengthened the construction of the platform, attached importance to scene management, enriched the application scenarios in the fields of public transportation and people’s livelihood services, and strengthened the linkage around the scenes such as payroll payment and residents’ payment to constantly optimize the process, card ecology and equity system of credit cards and debit cards, continuously improved the core competitiveness and digital marketing management capabilities of credit cards and debit card of the Bank.

The Bank has a wide range of retail banking customers in Shandong Province and Tianjin. As of the end of the Reporting Period, the assets retained by retail customers in the Bank amounted to RMB164,711 million, representing an increase of 14.69% as compared with the end of 2022. As the wealth management of the Bank gradually improves, the number of mid- to high-end customers continues to grow. As of the end of the Reporting Period, the financial assets retained in the Bank by customers with personal financial assets of over RMB200,000 amounted to RMB138,654 million, accounting for 84.18% of the Bank’s personal financial assets.

During the Reporting Period, the Bank continued to optimize customer rights and interests based on customer experience, developed a platform for mass marketing to promote the consignment of wealth management products, funds and insurance and other businesses, so as to achieve the complementary development through marketing diversified product portfolios. Meantime, the Bank continued to optimize a smart marketing platform to provide a basic and long-term support for the maintenance of customer marketing and the management of internal marketing.

(2) Personal deposit business

During the Reporting Period, the Bank’s total personal deposits increased significantly. As of the end of the Reporting Period, the balance of the Bank’s personal deposits reached RMB126,531 million, representing an increase of RMB20,832 million or 19.71% as compared with the end of 2022.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.2 Retail Banking Business (Cont'd)

(3) Personal loan business

The Bank provides residential mortgage loans, personal business loans and personal consumption loans to retail banking customers.

Personal consumption loans

The Bank vigorously promoted a series of personal consumption loans under the brand name of “Happy Consumption Loan” and featured revolving online personal loan product “Quick e-Loan” to meet personal and family consumption needs. During the Reporting Period, under the premise of effective risk management and control, the Bank actively explored the online process of its personal consumption loan business to steadily improve the scale of consumption loans. As of the end of the Reporting Period, the balance of personal consumption loans of the Bank amounted to RMB12,060 million, representing an increase of RMB4,625 million or 62.21% as compared with the end of 2022.

Residential mortgage loans

During the Reporting Period, the Bank adhered to the positioning of “houses are for living in, not for speculation” and implemented differentiated housing credit policies to support residents’ reasonable housing needs and steadily develop individual residential mortgage loans. The Bank strengthened the risk prevention and control of mortgage business, and focused on marketing high-quality developers, high-quality properties and high-quality customers to promote the growth of residential mortgage business. As at the end of the Reporting Period, the balance of our residential mortgage loans amounted to RMB15,539 million.

Personal business loans

In line with the development philosophy of “providing online solution for offline business, enriching online business, and building strategic digital banking”, the Bank continued to diversify its product mix and develop new products that meet the needs of markets and customers. During the Reporting Period, the Bank launched a number of online products such as electronic warehouse receipt pledge loans, greenhouse loans, apple loans and farming loans, utilized government and bank preferential policies to launch “Preferential Agricultural Loan (惠農貸)”, and constantly optimized “Merchant Loan (商戶貸)”, “Property e-Loan (房e貸)” and other products. Meantime, the Bank provided online solutions for offline business, diversified the digital inclusive financial platform, so as to effectively meet the financial needs of small and micro entities, rural revitalization and other market entities in key areas.

During the Reporting Period, the Bank’s “Innovation Case on Focusing on Marine Economy and Supporting Rural Revitalization” was awarded as an “Excellent Case on Financial Service Innovation for Rural Revitalization” by The Banker, and the “Deepening Marine Finance and Serving the Blue Economy” was rated as an “Excellent Case on Financial Support for Rural Revitalization in Shandong Province”. The Bank has successfully completed the first “American ginseng electronic warehouse receipt pledge loan” in Shandong Province. As of the end of the Reporting Period, the Bank’s balance of personal business loans was RMB16,806 million.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.2 Retail Banking Business (Cont'd)

(4) *Personal wealth management business*

During the Reporting Period, the Bank provided customers with a series of products including “Steady Growth (穩健成長)” and “Happy Share of Earnings (快樂享盈)”. As of the end of the Reporting Period, the scale of the Bank’s personal wealth management business reached RMB34,184 million, all of which were net-worth wealth management.

(5) *Bank card business*

Debit card business: During the Reporting Period, the Bank further enriched the rights and interests of cardholders and improved the user experience. The number of debit cards issued achieved a steady growth. As of the end of the Reporting Period, the Bank issued a total of approximately 4,847,200 debit cards, representing an increase of 267,200 cards or 5.84% as compared with the end of 2022. During the Reporting Period, the total transaction volume of consumption through the Bank’s debit cards was RMB5,967 million.

Credit card business: The Bank provides different services to various target customer groups and provides three types of credit cards, namely, general cards, gold cards and platinum cards, based on the credit rating of the applicants. The holder of each type of credit card is entitled to receive and enjoy specific services and benefits tailored for the corresponding type of credit card. The Bank’s credit cards provide cardholders with a variety of installment products and convenient installment repayment services, including the purchase of automobiles and consumer products in addition to the ordinary functions of other credit cards. Under the premise of strict risk management, the Bank actively expanded the market, and the credit card business formed a good trend of stable development, deep exploration of potential and strong management, and realized the simultaneous improvement of business scale and quality. As of the end of the Reporting Period, the Bank issued a total of 172,800 credit cards and the balance of our credit cards amounted to RMB826 million.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.3 Financial Market Business

The Bank's financial market business leveraged its advantages of extensive outlet network and long-term penetration in local markets, and made intensive efforts in the treasury business, explored potential and innovated the interbank financial business, optimized the asset-liability structure, established a sound portfolio of investment products, and achieved continuous improvement in investment return.

(1) *Proprietary investment*

The Bank continued to optimize investment structure, reduced the proportion of investment and SPV investment, improved asset liquidity and supported the development of the real economy. As of the end of the Reporting Period, the Bank had financial investments with a carrying amount of RMB145,893 million, representing an increase of RMB17,702 million or 13.81% as compared to the end of 2022. In 2023, the increase in such assets was mainly due to the following reasons: firstly, our active risk management and adjustment of investment structure by moderately increasing the investment in low-risk policy bank bonds and government bonds according to the situation of bond markets; and secondly, the increase in holding of policy bank bonds, corporate bonds, bank and other financial institution bonds for the purpose of both liquidity and efficiency.

(2) *Interbank business*

The Bank actively utilized different types of interbank liabilities and reasonably matched their maturity structure, which effectively reduced the cost of interbank liabilities and also met the Bank's needs for liquidity management. Meanwhile, the Bank responded to regulatory guidance, paid attention to market movements and actively participated in market transactions. During the Reporting Period, the Bank's transaction volume in the national interbank market reached RMB3.62 trillion.

(3) *Investment banking business*

In recent years, the Bank has continuously expanded various underwriting business licenses in the national interbank market, and promoted the development of various businesses and product innovation. Leveraging on its extensive licenses and qualifications for underwriting business, the Bank continued to enhance its competitive edge in financial markets, established its service brand in debt capital markets, and provided customers with comprehensive financing solutions.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.3 Financial Market Business (Cont'd)

(4) *Wealth management*

Since 2011, the Bank's wealth management business has developed into a well-established, stable and distinctive brand with a stable customer base. Leveraging its extensive business network coverage, the Bank actively explores customers' demands, based on which, it designs flexible and tailor-made wealth management products and offers clients convenient asset management services on an ongoing basis. The Bank has implemented a diversified, cross-market investment strategy with a stable investment return and controllable risks.

During the Reporting Period, proceeds of RMB72,661 million were raised from the wealth management business (all of which were open-end wealth management products) with 2 products matured. Proceeds from closed-end products subject to redemption upon maturity and open-end products subject to redemption of principal amounted to RMB74,295 million in aggregate. The balance of the wealth management products as of the end of the Reporting Period was RMB35,628 million.

8.4 Internet Finance

The Bank always attaches great importance to the important role of technology in driving business development. With "digitalization" as the key driver, it is able to cultivate core competitiveness enabled by strengthened technology. The Bank has set up the Internet Finance Department for online finance business, to continue building a digitalized online smart bank that delivers outstanding performance.

(1) *Self-service banking*

The Bank's self-service banking facilities include ATMs, self-service deposit and withdrawal machines, smart teller machines, Smart Terminals (智能终端), Smart Self-Service Receipt Machines (智能回單機) and automatic inquiry machines. These facilities provide customers with convenient banking services while allowing the Bank to reduce operating costs. Services provided through these facilities include balance inquiry, cash deposit and withdrawal, fund transfer, and payment of public utility bills. As of the end of the Reporting Period, the Bank had 489 self-service banking facilities.

In addition, the Bank actively upgrades and uses innovative applied technology on its self-service banking facilities in order to provide better services and experiences to customers. For instance, the Bank had rolled out facial recognition systems on smart devices. Smart devices offer similar functions as traditional bank tellers and operate only on touch-screen systems, which reduces the communication and inquiry time with bank tellers and improves the efficiency of business processing through intuitive function display. As of the end of the Reporting Period, the Bank had 228 smart devices.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.4 Internet Finance (Cont'd)

(2) *Electronic banking channels*

The Bank's electronic channel business includes online banking, mobile banking, telephone banking and WeChat banking, which are complementary and extended to its branches and provide customers with comprehensive financial services.

Online banking

The Bank's online banking platform, accessible via its website www.whccb.com, offers a broad range of financial products and services to both corporate banking and retail banking customers. For corporate banking customers, it provides various services, primarily including account inquiry and management, payment and settlement, payroll services, money transfer and remittance. For retail banking customers, it offers account inquiry and management, money transfer and remittances, wealth management products, bill payment and personal loans. As of the end of the Reporting Period, the Bank had a total of approximately 653,100 online banking customers, including approximately 59,600 corporate banking customers and approximately 593,500 retail banking customers. During the Reporting Period, an aggregate transaction volume of RMB1,150,478 million was processed through the Bank's online banking platform.

Mobile banking

The Bank began offering mobile banking services through its client terminal in 2014. Relying on secure identity authentication and network communication technology, the Bank provides customers with 24/7 constant mobile financial services such as account information inquiry, transfer and remittance, top-up and payment, investment and wealth management, fund collection, withdrawal via mobile phone, outlet inquiry and personal settings. To better secure the transactions of our customers, we provide the customers with short message services (SMS) notification service, whereby we send them SMS notifications relating to bank account transactions, account safety verification and risk alerts. As of the end of the Reporting Period, the Bank had approximately 3.19 million mobile banking users, representing an increase of 26.09% as compared with the end of 2022. During the Reporting Period, an aggregate transaction volume of RMB239,022 million was processed through the Bank's mobile banking platform.

In addition, the Bank opened its official WeChat account in 2014, which serves as an important hub for our communications with the customers. By following this account, the Bank's customers can enjoy a variety of services, including checking bank account information, conversion of time and demand deposits, application for personal loans, application for credit cards, management of credit cards, payment of public utility bills, outlet inquiry, interest rate inquiry, appointment for outlet business and handling of video banking business. As of the end of the Reporting Period, the Bank's official WeChat account had approximately 431,400 subscribers.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.4 Internet Finance (Cont'd)

(2) *Electronic banking channels (Cont'd)*

Video banking

During the Reporting Period, the Bank continuously enhanced its customer service so as to improve customer experience. The Bank's video banking remote online customer service channels broke through geographical restrictions for outlets and facilitated customers to handle their business through remote video on their mobile phones. A supportive management system was also set up to ensure efficient operation of the video banking business in relation to both personnel and system. In respect of the video business, themed training activities were also organized for its staff to enhance their service. With interdepartmental efforts, video business training was organized within the Bank, to allow outlet staff to be more familiar and skillful with the video business and staff were encouraged to actively recommend video banking to customers, thus expediting the movement of business from offline to online.

Online loans

In order to improve the convenience of services, the Bank launched the online "Quick e-Loan" (快e贷) product by using technology means. It applies identification technologies such as device fingerprint, biological probes, simulator identification and network connections, and is equipped with the digital inclusive financial service capabilities of full online process, full real-time approval, and full customer group opening, so as to support the standardized, bulk and intelligent retail credit operations in accordance with the models of "one second for scanning code", "one minute for customer input", "one minute for system approval" and "lifetime cloud authorization". As of the end of the Reporting Period, the balance of Quick e-Loan was RMB9,424 million, representing an increase of 149.84% as compared with the end of 2022.

8.5 Digital Development

Adhering to the digital concept of "data standardization, online standardization and online intelligence", the Bank fully promoted the "strategic digital banking", strengthened the overall planning, strategic arrangement and coordinated implementation of reforms on organizational structure, business models, data governance and technological capabilities, realized synergy effect between business innovation and technological innovation, and improved business management and service models. While ensuring network and data security, the Bank created a safe and efficient operation ecosystem for win-win cooperation, and strengthened the integration of systems to enhance its financial services capabilities and market competitiveness. Adhering to legal compliance as well as integrity and innovation, the Bank coordinated security and development to effectively prevent and resolve various digital risks, and built a new digital financial pattern catering to the development of modern economy to continuously enhance the capabilities and performance of its financial services in serving the real economy and to effectively prevent and resolve financial risks. During the Reporting Period, the Bank continued to increase investment in information technology with the total amount of RMB274.9203 million in 2023, representing 3.15% of our operating income.

During the Reporting Period, the Bank has built a technology-based support system relying on technology mid-office, business mid-office, data mid-office adopting sharing and multiplexing technology, business agility and data-driven technology and a financial cloud platform featuring "one cloud, multiple cores". The Bank launched 25 IT projects and 24 projects have successfully commenced production, including new-generation credit mid-office system group, corporate risk control backbone system, model monitoring center, intelligent credit identification and inclusive finance customer group, which fully empowered the risk management and control, business growth and refined management through digitalized advanced thinking and innovative technology.

VIII. BUSINESS DEVELOPMENT (CONT'D)

8.6 Customer Service Management

The Bank adhered to the principle of customer orientation, fully implemented the service concept of “mutual support and delightful growth”, continuously improved the quality and effectiveness of our services so as to enhance the service experience and refine our service management constantly, solidified the foundation of the customer-centring concept, gave full play to our supervisory functions, and strengthened back-office supervision so as to fully implement the service CCTV inspection and multidimensional service management improvements. The Bank highly respects consumer rights protection, strictly performed its principal responsibility for protecting the rights of financial consumers, provided accessible channels for complaints, and regularly carried out the reception day activities for the president on consumer complaints at all three levels of headquarters, branches and sub-branches, and established cross-level and cross-organization complaint consultation and collaborated handle mechanisms so as to enhance our capability of quick response and cooperative handle of complaints, continuously advance a process control mechanism that covers the entire work stream for consumer protection, including “pre-examination, mid-control and management, and post-supervision (事前審查、事中管控、事後監督)”. The Bank actively conducted root-cause analysis and governance and strengthened financial knowledge publicity and education so as to comprehensively elevate customer service quality.

8.7 Analysis of Subsidiaries

Shandong Tongda Financial Leasing Co., Ltd. was established in June 2016, and was the first commercial bank in Shandong Province to initiate the establishment of a financial leasing company. The strong synergy between the businesses of Tongda Financial Leasing and the Bank has notably improved its ability to provide comprehensive financial services to customers. It has become one of the important forces of our “Broad Corporate Banking (大公司)” business segment. During the Reporting Period, Tongda Financial Leasing strived to support the development of the real economy, strengthen internal control and compliance management, and served customers in 23 provinces and cities across China, with its business covering public facilities management, urban public utilities, transportation and logistics, energy conservation and environmental protection, culture, tourism and education, medical and health care, and business services. In 2023, Tongda Financial Leasing was awarded the honorary titles of “Green Leasing Leading Enterprise” and “Most Promising Financial Leasing Company” at the 2023 (10th) Annual Summit of the Leasing Industry Competitiveness Forum hosted by the Global Leasing Industry Competitiveness Forum.

As of the end of the Reporting Period, the registered capital of Tongda Financial Leasing was RMB1,650 million and it was registered in Jinan, Shandong. We held 54.55% equity interest in Tongda Financial Leasing, which is principally engaged in the provision of financial leasing solutions to customers, including direct lease and sale-and-leaseback. During the Reporting Period, the operating income of Tongda Financial Leasing was RMB949 million, representing an increase of 10.99% as compared to 2022; net profit amounted to RMB401 million, representing an increase of RMB23 million as compared to 2022, accounting for 18.97% of our consolidated net profit.

IX. CAPITAL MANAGEMENT

9.1 Capital Adequacy Ratio

We calculate our capital adequacy ratios in accordance with the Administrative Measures for the Capital of Commercial Banks issued by the former CBIRC and other relevant regulatory requirements. The scope of the calculation of capital adequacy ratios includes all of our branches and financial institutions in which we invest. Credit risk-weighted assets are measured using the weight method. The measurement of on-balance sheet risk-weighted assets is determined after taking into account the carrying amount of the assets, the weight and the qualified risk mitigation instruments. After the off-balance sheet exposure is converted into equivalent on-balance sheet assets according to the credit conversion factors, it is measured according to the treatment of on-balance sheet assets. Market risk-weighted assets are measured using the standard method, and operational risk-weighted assets are measured using the basic indicator method. During the Reporting Period, we complied with the capital requirements stipulated by the regulatory authorities and there was no change in the measurement of capital.

We have established a comprehensive internal capital adequacy assessment procedure, covering system and process, governance structure, identification and assessment of major risks, stress test of capital adequacy ratio, capital planning, capital adequacy ratio management plan, monitoring and reporting. We conduct internal capital adequacy assessment at least once a year. During the Reporting Period, we continued to optimize the internal capital adequacy assessment framework, system process and design plan, and the assessment framework system was in line with the core regulatory requirements to ensure that major risks were fully identified, measured, monitored and reported. The capital level was in line with the risk appetite and risk management level faced by us. The capital planning was in line with the operating conditions, risk trends and long-term development strategies, and was adjusted and updated in a timely manner when there were material changes in the operating conditions, risk conditions and external environment.

Chapter 5 Management Discussion and Analysis

IX. CAPITAL MANAGEMENT (CONT'D)

9.1 Capital Adequacy Ratio (Cont'd)

Corresponding relationship between regulatory capital items and balance sheet items

No.	Regulatory capital item		Corresponding balance sheet item	Adjustment content
1	Core tier-one capital	Paid-in capital or ordinary shares	Share capital	
2	Core tier-one capital	Capital reserve	Capital reserve	
3	Core tier-one capital	Surplus reserve	Surplus reserve	
4	Core tier-one capital	General reserve	General reserve	
5	Core tier-one capital	Retained earnings	Retained earnings	
6	Core tier-one capital	Qualifying portion of minority shareholders' capital	Minority interests	In accordance with the completion requirements of G4A-2 Statement of Minority Shareholders' Capital (《G4A-2少數股東資本情況表》) as stipulated by the regulatory authority, the qualifying portion of minority shareholders' capital in core tier-one capital shall be calculated
7	Core tier-one capital	Currency translation differences	Currency translation differences	
8	Other tier-one capital	Perpetual bonds	Perpetual bonds	
9	Other tier-one capital	Qualifying portion of minority shareholders' capital	Minority interests + Adjustment	In accordance with the completion requirements of G4A-2 Statement of Minority Shareholders' Capital as stipulated by the regulatory authority, the qualifying portion of minority shareholders' capital in other tier-one capital shall be calculated
10	Tier-two capital	Qualifying tier-two capital instruments and their premium	Adjusted balance of subordinated debts and convertible bonds in bonds payable	
11	Tier-two capital	Surplus provision for loan	Provision for impairment losses on loans	In accordance with the completion requirements of G4A-1(a) Statement of Loan Loss Allowances (under Weighted Method) (《G4A-1(a)貸款損失準備情況表(權重法)》) as stipulated by the regulatory authority, excess loan loss allowance qualifying for being included in tier-two capital shall be calculated
12	Tier-two capital	Qualifying portion of minority shareholders' capital	Minority interests + Adjustment	In accordance with the completion requirements of G4A-2 Statement of Minority Shareholders' Capital as stipulated by the regulatory authority, the qualifying portion of minority shareholders' capital in tier-two capital shall be calculated

IX. CAPITAL MANAGEMENT (CONT'D)**9.1 Capital Adequacy Ratio (Cont'd)**

Corresponding relationship between regulatory capital items and balance sheet items (Cont'd)

The following table sets forth, as of the dates indicated, information relating to our capital adequacy ratios calculated in accordance with the Administrative Measures on the Capital of Commercial Banks (《商業銀行資本管理辦法》) and PRC GAAP.

Unit: RMB million (except percentages)

Basis of the Group	December 31, 2023	December 31, 2022
Core tier-one capital		
Share capital	5,980.1	5,980.1
Qualifying portion of capital reserve	4,925.5	4,925.5
Surplus reserve	1,720.6	1,549.1
General reserve	3,690.6	3,227.9
Other comprehensive income	244.9	(128.9)
Retained earnings	5,579.1	4,494.3
Qualifying portions of non-controlling interests	882.2	731.1
Total core tier-one capital	23,023.0	20,779.1
Core tier-one capital deductions	(395.6)	(335.3)
Net core tier-one capital	22,627.4	20,443.8
Other tier-one capital	4,216.8	4,196.6
Net tier-one capital	26,844.2	24,640.4
Tier-two capital	7,664.6	7,455.3
Total capital, net	34,508.8	32,095.7
Total risk-weighted assets	257,975.7	232,128.8
Including: Total credit risk-weighted assets	242,695.7	218,163.0
Total market risk-weighted assets	1,219.1	1,086.0
Total operational risk-weighted assets	14,060.9	12,879.8
Core tier-one capital adequacy ratio	8.77%	8.81%
Tier-one capital adequacy ratio	10.41%	10.61%
Capital adequacy ratio	13.38%	13.83%

IX. CAPITAL MANAGEMENT (CONT'D)

9.1 Capital Adequacy Ratio (Cont'd)

Corresponding relationship between regulatory capital items and balance sheet items (Cont'd)

Unit: RMB million (except percentages)

Basis of the Bank	December 31, 2023	December 31, 2022
Core tier-one capital		
Share capital	5,980.1	5,980.1
Qualifying portion of capital reserve	4,955.2	4,955.2
Surplus reserve	1,720.6	1,549.1
General reserve	3,496.2	3,059.8
Other comprehensive income	244.9	(128.9)
Retained earnings	4,669.8	3,777.6
Qualifying portions of non-controlling interests	N/A	N/A
Total core tier-one capital	21,066.8	19,192.9
Core tier-one capital deductions	(1,592.2)	(1,484.0)
Net core tier-one capital	19,474.6	17,708.9
Other tier-one capital	4,099.2	4,099.2
Net tier-one capital	23,573.8	21,808.1
Tier-two capital	7,138.2	7,010.3
Total capital, net	30,712.0	28,818.4
Total risk-weighted assets	234,052.0	212,824.5
Including: Total credit risk-weighted assets	220,370.5	200,241.2
Total market risk-weighted assets	1,219.1	1,086.0
Total operational risk-weighted assets	12,462.4	11,497.3
Core tier-one capital adequacy ratio	8.32%	8.32%
Tier-one capital adequacy ratio	10.07%	10.25%
Capital adequacy ratio	13.12%	13.54%

IX. CAPITAL MANAGEMENT (CONT'D)

9.2 Leverage Ratio Analysis

Pursuant to the Administrative Measures on the Leverage Ratio of Commercial Banks (Revised) (《商業銀行槓桿率管理辦法(修訂)》) issued by the former China Banking Regulatory Commission and effective on April 1, 2015, a minimum leverage ratio of 4% is required for commercial banks. As of the end of the Reporting Period, our leverage ratio was 6.03%, which was higher than the regulatory requirements of the former CBIRC. The above leverage ratio is calculated in accordance with the formula promulgated by the former CBIRC.

The following table sets forth the relevant leverage ratios as of the dates indicated.

Unit: RMB million (except percentages)

	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Leverage ratio	6.03%	6.07%	6.12%	6.26%
Net tier-one capital	26,844.2	26,447.7	26,174.0	25,382.3
Balance of on – and off-balance sheet assets after adjustment	444,898.1	435,420.7	428,014.2	405,428.5

X. RISK MANAGEMENT

10.1 Organizational Structure and Management Functions of Risk Management System

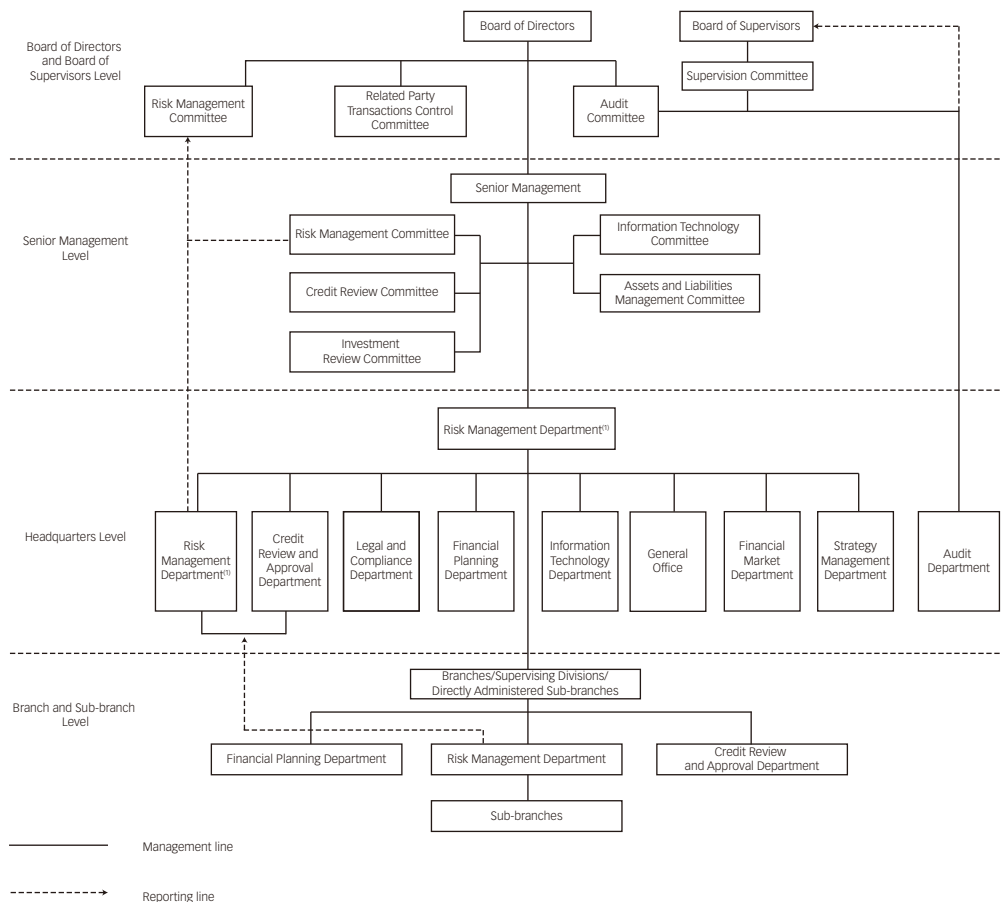
The Bank's risk management is aimed to establish and maintain a centralized and vertical risk management system, to regulate the interactions among the front, middle and back offices, further develop a comprehensive risk management system covering various risks as a commercial bank and subsidiaries, and promote the sustainable and healthy development of the Bank's business.

The Bank's risk management follows the principles of comprehensive risk management, vertical management, linkage and checks and balances, professional management, and correlation between authority, responsibilities and rights to ensure the effectiveness of risk management.

X. RISK MANAGEMENT (CONT'D)

10.1 Organizational Structure and Management Functions of Risk Management System (Cont'd)

The structure of the Bank's risk management system is as follows:



Note:

- (1) The Risk Management Department takes the lead in the overall risk management and is primarily responsible for the management of credit risks, market risks and information technology risks.

X. RISK MANAGEMENT (CONT'D)

10.1 Organizational Structure and Management Functions of Risk Management System (Cont'd)

The Board of Directors, the Board of Supervisors, the senior management and their respective special committees, the main risk management departments of the headquarters and the risk management departments of the branches, constitute the basic organizational structure of the Bank's risk management.

– *Board of Directors and its special committees*

The Board of Directors performs risk management duties in accordance with the Articles of Association and relevant regulatory guidelines, mainly including formulating or approving the Bank's risk management policies and basic risk management systems, and supervising the implementation of such systems.

The Risk Management Committee, the Related Party Transactions Control Committee and the Audit Committee under the Board are the three most important special committees of the Board in terms of risk management.

– *Board of Supervisors and its special committees*

The Board of Supervisors performs risk management duties in accordance with the Articles of Association and relevant regulatory guidelines, mainly including supervising the performance of duties by the Board and senior management, and inspecting and supervising risk management.

– *Senior management and its special committees*

The senior management of the Bank is primarily responsible for implementing the risk management policies formulated by the Board of Directors, formulating risk management systems, processes and procedures, and managing the risks of various businesses.

The Risk Management Committee, the Credit Review Committee, the Assets and Liabilities Management Committee, the Information Technology Committee and the Investment Review Committee under the senior management are the five most important special committees of the senior management in terms of risk management.

– *Departments relating to risk management at the Bank's headquarters*

The risk management departments mainly include the Risk Management Department, the Legal and Compliance Department, the Credit Review and Approval Department, the Financial Planning Department, the Information Technology Department, the General Office, the Audit Department and other departments of the headquarters.

– *Risk management of branches*

The president of each of our branches supervises risk management with the support of the risk management department established by the branches, and the risk management department of each branch is responsible for implementing the policies and procedures promulgated by the headquarters and submitting risk management reports to the relevant departments at our headquarters in accordance with internal procedures.

X. RISK MANAGEMENT (CONT'D)

10.2 Credit Risk

Credit risk is the risk of potential loss by the Bank arising from the failure of a debtor or counterparty to perform its contractual agreement.

- Credit risk management objectives: under the premise of meeting the requirements of regulatory authorities, depositors and other stakeholders for the stable operation of the Bank, the Bank will ensure the steady development of credit business and the safety of asset quality, properly assume credit risk and obtain risk returns corresponding to the level of risk commitment, so as to achieve the balance between risk and return.
- Credit risk management policies and procedures: the Bank has established and continuously improved its system of credit risk management policies and regulations, which comprise a broad range of basic policies, systems and methods and are prepared with clear categorization, in a scientific way and with comprehensive coverage. Its credit risk policy management system comprises policies it developed in line with its development strategy and risk appetite, including policies in respect of credit, industries, regions, customers and products. It has formulated credit risk management rules and regulations, including credit approval, limit management, internal rating, credit authorization, credit management, collateral management, post-disbursement management, and disposal and written-off, to ensure that all risk management activities are carried out in accordance with relevant rules and regulations. During the Reporting Period, the Bank, firstly, continued to revise its credit risk policies, regulate its management systems and requirements and improve its credit policies to ensure continuous compliance with regulatory and internal management requirements. Secondly, the Bank continued to intensify its environmental and social risk management according to the requirements of the Equator Principles. With green finance as a key direction of its business, the Bank strengthened the support for the green finance, implemented “one-vote veto” in terms of environmental protection compliance, and allocated more credit resources to industries with low energy consumption, low resource consumption, low pollution and low emissions. Thirdly, the Bank established management mechanisms such as differentiated authorization and professional approvers, improved differentiated credit access policies, set up a long-term management mechanism for orderly entry and exit, and strengthened the rigid constraints of the system. Fourthly, the Bank strengthened the empowerment of the headquarters through the transformation of the management model, intensified the vertical management of the headquarters, give full play to the three-in-one “Iron Triangle” risk control structure of “customer manager-risk manager-professional approver”, thus moving ahead thresholds of risk control and promoting effective management and growth. Fifthly, the Bank strengthened the technology empowerment through digital transformation, promoted the construction of projects such as optimizing the post-loan management platform and credit systems, and strengthened technological empowerment, so as to improve the support of systems for the whole process of credit risk management and ensure the timely and effective credit management.

Based on the scale, complexity and risk characteristics of different businesses, the basic processes of “marketing, acceptance, investigation, review, consideration, approval by authorized persons, disbursement, post-disbursement management and disposal of nonperforming loans” are designed and implemented by the Bank in accordance with the basic principles of “separation of due diligence and approval, restriction of authority, clear and efficient division of authority and responsibility”. By strengthening credit risk management and control, the Bank will ensure the sustainable and steady development of business and the safety of asset quality, so as to achieve the balance between risk and return.

X. RISK MANAGEMENT (CONT'D)

10.3 Market Risk

Market risk is the risk of losses to our on – and off-balance sheet businesses arising from movements in market prices. The major types of market risks the Bank is exposed to include interest rate risk and exchange rate risk.

- The goal of the market risk management: to maximize the risk-adjusted returns by controlling the market risk to a tolerable and reasonable level. Our market risk management is in compliance with the principle of prudence and independence.
- The policies and procedures of market risk management: the Bank has established a full-process management system involving the identification, measuring, monitoring, control and reporting of such risks to ensure safe and stable operations at a reasonable market risk level; has established the classification standard, management requirements and adjustment procedures for bank accounts and trading accounts, and has adopted various methods for identification, measuring, control and monitoring of market risks according to the nature and characteristics of different accounts; uses the methods of duration analysis, foreign exchange exposure analysis, sensitivity analysis and value at risk analysis to measure different types of market risks in bank accounts and trading accounts; and implements limit management for market risks, formulates limit approval procedures and operating procedures, and sets and updates limits based on the nature, scale, complexity and risk tolerance of the business. In terms of market risk monitoring, the Bank has established and improved corresponding management procedures, to continuously monitor the risk position in overall market, risk level, profit or loss status, and the implementation of market risk limits. The market risk reporting system of the Bank defines the reporting scope, procedure and frequency of market risk reporting to be followed, and meets the diversified demand for market risk conditions by preparing different levels and types of market risk reports.

In respect of the specific management and control of market risks, firstly, the Bank has formulated and implemented relevant interest rate management policies, set the pricing of its deposit and loan products in accordance with relevant laws and regulations, used the PBOC benchmark interest rates, funding costs, asset risks and other indicators as the basis for pricing, and determined the prices of its products by considering the demand of customers and business operations, the industry in which its customers operate and the prices of its competitors' similar products as well as the business relationship between customers and the Bank; constantly followed the latest development of government economic policies, and continuously monitored and conducted in-depth research on the financial market conditions and macroeconomic conditions; made dynamic adjustments to the size and structure of assets so that the maturities of its assets and liabilities can match. Secondly, given the small size of the Bank's foreign exchange business, the Bank is exposed to limited exchange rate risks and has developed appropriate policies and operational procedures regarding its foreign exchange businesses, such as foreign currency settlement, sales and payment and foreign currency trading.

As of the end of the Reporting Period, no market risk indicator of the Bank exceeded the market risk limits for 2023 as determined by the Board, so that the market risk assumed by the Bank could be controlled within a tolerable and reasonable range.

X. RISK MANAGEMENT (CONT'D)

10.4 Operational Risk

Operational risk is the risk of loss arising from inadequate or defective internal procedures, personnel and information technology systems, as well as external events.

- The goal of operational risk management: to continuously improve the operational risk management system, strengthen operational risk management, strengthen the identification, monitoring and evaluation of operational risks, and ensure that there are no material events and cases on operational risk.
- The policies and procedures of operational risk management: the Bank has established the operational risk management procedures that are compatible with the bank-wide business scale and management and control requirements and has built a scientific operational risk management and control system. The “Operational Risk Management Policy” of the Bank defines the preference and management structure of operational risks, and establishes the tone and direction for the implementation of bank-wide operational risk management; the “Operational Risk Management Procedures” regulates the management procedures of monitoring, identifying, controlling and reporting operational risks, which has laid a foundation for the process to effectively identify, assess, monitor, control/mitigate and report the operational risks.

During the Reporting Period, the Bank fully implemented the regulatory requirements on operational risk prevention and improved the operational risk management system to ensure safe and stable operations. Firstly, the Bank strengthened the monitoring and assessment of operational risk. The Bank paid attention to the dynamic changes in key risk indicators, and conducted monitoring, analysis and reporting of operational risk in a timely manner. The Bank carried out the self-assessment of operational risk and its control measures, identified and analyzed the vulnerabilities in the management of operational risk, and made timely rectification and optimization. Secondly, the Bank intensified the prevention and control of operational risk in key areas. While developing new products and businesses and promoting process transformation, the Bank collected, tracked and analyzed information related to operational risk in a systematic manner to strengthen the assessment operational risk. The Bank actively carried out a series of special inspections including operational risk inspection and quarterly case prevention and control inspection, which fully inspected key management indicators, key operation steps and key risk points, and strictly implemented rectification and enforced accountability thereafter. Thirdly, the Bank enhanced its capabilities in the management and control of operational risk. The Bank organized monthly tests on case prevention knowledge to promote learning through examination and enhancing professional capabilities through learning, strengthened the management of case prevention, defined the responsibilities of case prevention. In order to strengthen the management of employee behavior, the Bank carried out case risk warnings and reports of case prevention on a regular basis, and organized a series of trainings to enhance the risk awareness of employees, so as to create a sound cultural environment for operational risk management.

X. RISK MANAGEMENT (CONT'D)

10.5 Liquidity Risk Management

Liquidity risk is the risk of failure to obtain sufficient funds in a timely manner or at a reasonable cost to fulfill payment obligations when due.

- The goal of liquidity risk management: to strengthen the capabilities of liquidity risk identification, monitoring, measuring and refined management and control in accordance with the business objectives and management order of liquidity, safety and profitability, so as to ensure sufficient funds at all times, timely fulfill payment obligations and provide funds for business operations.
- The policies and procedures of liquidity risk management: the Bank has established a governance structure on liquidity risk management in accordance with the relevant requirements of liquidity risk management, which clarifies the roles and responsibilities of the Board of Directors, the Board of Supervisors, senior management, special committees and relevant departments in terms of liquidity risk management, so as to improve the effectiveness of liquidity risk management.

During the Reporting Period, in accordance with the management and control requirements that “liquidity risk follows market movements closely”, the Bank paid close attention to market liquidity changes, made early deployment and timely adjustments to liquidity management measures based on changes in assets and liabilities business, reasonably adjusted the maturity structure of assets and liabilities and improved the stability of liabilities to ensure that liquidity risk is safe and controllable. The Bank strengthened liquidity risk management in the following aspects:

Firstly, strengthening the analysis of market conditions. The Bank paid close attention to the impacts of macro monetary policies and external market changes on liquidity risk, adjusted the scale of assets and liabilities and maturity structure in a dynamic and timely manner with the changes in the Bank’s business taken into account, and responded to changes in liquidity risk situation actively and effectively.

Secondly, strengthening daily monitoring of liquidity. In accordance with the requirements of “monthly planning, ten-day monitoring, weekly scheduling”, the Bank dynamically monitored the capital position limit and the capital flow of the Central Bank, monitored the daytime large transactions in real time and maintained a reasonable size of excess reserves through the liquidity risk management system, so as to ensure the safety of daytime fund payment.

Thirdly, continuously optimizing its liability structure. The Bank steadily increased its deposits, proactively expanded the financing channels, enriched the funding sources and reasonably reduced the ratio of interbank liabilities. During the Reporting Period, the Bank successfully issued green financial bonds of RMB5,000 million and increased the utilization of central bank refinancing funds, so as to enhance the stability and diversity of funding sources.

X. RISK MANAGEMENT (CONT'D)

10.5 Liquidity Risk Management (Cont'd)

Fourthly, focusing on liquidity emergency management. Liquidity stress tests are carried out on a quarterly basis, and stress scenarios and stress test parameters are prudently adjusted in response to changes in the market environment and intra-bank business to fully assess the impact of various risks on its on – and off – balance sheet businesses and improve the effectiveness of stress tests; the stress test plans and emergency plans are adjusted in a timely manner based on the test results to effectively prevent and control liquidity risks.

During the Reporting Period, the Bank optimized various liquidity indicators as compared to 2022, including the liquidity ratio, liquidity coverage ratio and net stable funding ratio, and met regulatory requirements and the requirements of the Board of Directors for liquidity risk control.

10.6 Bank Account Interest Rate Risk Management

Bank account interest rate risk is the risk of loss on the overall income and economic value of a bank account arising from adverse movements in elements such as interest rate and maturity structure.

- The goal of bank account interest rate risk management: to maintain the basic stability of the overall income and economic value of a bank account under the most likely interest rate scenario.
- The policies and procedures for bank account interest rate risk management: the Bank follows the macroeconomic situation, monetary policy and change in market interest rate, analyzes the trends of interest rates, and actively adjusts the structure of assets and liabilities and business interest rate, to effectively prevent interest rate risks. The Bank regularly measures and analyzes the interest rate risk of bank accounts by means of interest rate sensitivity analysis, stress testing and other methods to guide the business development. In the process of sensitivity analysis, it is assumed that there is a parallel shift in the overall market interest rate, while the risk management activities that may be taken to reduce interest rate risks are not considered.

As of the end of the Reporting Period, the Bank's interest rate sensitivity analysis is as follows:

Unit: RMB million

	December 31, 2023		December 31, 2022	
	Net profit	Equity	Net profit	Equity
Increase by 100 basis points	166.3	209.9	54.0	131.8
Decrease by 100 basis points	(166.3)	(209.9)	(54.0)	(131.8)

X. RISK MANAGEMENT (CONT'D)

10.7 Information Technology Risk

Information technology risks include the operational risk, legal risk, reputational risk and other types of risks caused by natural factors, human errors, technical loopholes and management failure arising from the use of information technology.

- The goal of information technology risk management: through the establishment of an effective mechanism, to identify, measure, monitor and control the information technology risks, promote the safe, sustainable and stable operation of the Bank, promote business innovation, improve the use of information technology, and enhance the core competitiveness and sustainable development capability.
- The policies and procedures of information technology risk management: the Bank has established systems and procedures such as information technology risk management system, technical standards and operating procedures, and has established the information technology risk management system covering the whole process including the organizational structure of information technology risk, risk identification, measuring, monitoring and control. It has formulated systems and procedures for information collection, processing, storage, transmission, distribution, backup, restoration, clearing and destruction, and established and implemented an information classification, grading and protection system. The systems and procedures for the needs analysis, planning, procurement, development, testing, deployment, maintenance, upgrade and retirement of information systems have been established to ensure the integrity, confidentiality and availability of data in the process of the development, testing and maintenance of information systems. The Bank has established risk management strategies for important information technology project evaluation, outsourcing risk evaluation, access control, physical security, personnel safety, business continuity planning and emergency response. In terms of information technology risk reporting, the scope, procedure and frequency of reporting should be clearly defined, to prepare different levels and categories of information technology risk reports.

During the Reporting Period, the Bank continued to strengthen the management of information technology risk, and recorded no information technology incidents, registering a low overall risk. Firstly, the Bank optimized and adjusted the monitoring indicators for information technology risk, and carried out the monitoring, assessment and reporting of information technology risk on a regular basis to ensure that information technology risks are controllable. Secondly, the Bank continued to enhance its capacities to respond to emergencies and disasters, organized and conducted special disaster preparedness and emergency drills covering all key businesses and information systems, and improved special emergency plans based on the results of such drills. Thirdly, the Bank conducted re-evaluation of its capabilities in business continuity management, carried out impact analysis on all key businesses during the Reporting Period, and redefined the Recovery Time Objective (RTO) and the Recovery Point Objective (RPO) of key businesses and information systems. Fourthly, the Bank optimized its risk management methods for outsourcing information technology, refined the pre-risk assessment of new products and businesses, conducted on-site inspections of key outsourcers, and strengthen the attendance management of on-site outsourcing personnel. Fifthly, the Bank formulated the EAST Management Procedures, which regulates the management requirements on submitting regulatory information and key control points, makes EAST submission more practical and applicable, ensures the authenticity, completeness and timeliness of submission, and improves the quality and effect of submission. Sixthly, the Bank completed the amendment of relevant policies, including the Management and Control Procedures for Production Data (生產數據管理控制程序), the Management Procedures for Information System Development (信息系統開發管理程序) and the Hierarchical Management Procedures for Data Security (數據安全分級管理程序), to define the responsibilities and authorities of personnel at each department and level, and improved and optimized the whole-process management and control strategy for each step based on existing industry practices, thus effectively ensuring the compliance of all activities. Seventhly, the Bank established the Financial Technology Ethics Governance Committee to guide, supervise and evaluate the ethics governance of its financial technology, and enhanced the quality and efficiency of its operation and management through in-depth application of financial technology.

X. RISK MANAGEMENT (CONT'D)

10.8 Strategic Risk

Strategic risk is the risk arising from inappropriate business strategies or changes in external operating environment.

- The goal of strategic risk management: to continuously improve the strategic risk management system, improve the level of strategic risk management, and ensure that strategic risks are controllable.
- The policies and procedures of strategic risk management: in strict compliance with regulatory requirements and combining with the risk management requirements of the Bank, the Bank enhanced the awareness of risk responsibility, improved the risk management mechanism and enhanced the risk management capability, effectively preventing strategic risks while steadily promoting the implementation of development strategies.

During the Reporting Period, the Bank constantly followed the changes in external operating environment, dynamically monitored the execution of development strategies, carefully identified and evaluated potential strategic risks, regularly reported the management of strategic risks, and timely adjusted and optimized strategies and measures to ensure effective implementation of the Bank's development strategies.

10.9 Reputational Risk

Reputational risk refers to the risk of negative comments on the Bank from stakeholders, the public and the media due to the actions of operation, management and employees or external events, which may damage the brand value of the Bank, adversely affect the normal operation of the Bank, and even affect market stability and social stability.

- Objectives of reputational risk management: the Bank takes its reputation seriously and has established a "7 days x 24 hours" reputational risk monitoring mechanism to monitor, identify, report, control and assess its reputational risk. At the same time, the Bank manages its reputational risk emergency handling, and minimizes any loss and negative impact which the Bank may suffer due to such incidents.
- Policies and procedures of reputational risk management: the Bank has formulated measures on reputational risk management, clarified the responsibilities of Directors, Supervisors and senior management, and specified the responsibilities and authorities of the headquarters-branch-sub-branch; the Bank has established an organizational framework for reputational risk management that covers headquarters-branch-sub-branch levels, and established a team comprising all departments to deal with reputational risk incidents; the Bank has set up emergency response teams for reputational risk incidents at its branches and sub-branches, so that the headquarters can be promptly informed upon the occurrence of material and urgent incidents and take appropriate actions accordingly. The Bank proactively utilizes press communications and other publication platforms to promote its positive image and corporate values. Meanwhile, it proactively collects, organizes and analyzes information in relation to its reputation through newspapers, television, online media and other channels.

During the Reporting Period, the Bank had no significant reputational risk incidents, and the reputational risk was under control.

X. RISK MANAGEMENT (CONT'D)

10.10 Concentration Risk

Concentration risk refers to the risk exposure that arises directly or indirectly from the same or similar risk exceeding a certain percentage of net capital.

- Objective of concentration risk management: the Bank continues to strengthen the ability of concentration risk management and reduce the Bank's losses caused by the default in the same or related business areas, customers, products, etc., and ensure the steady and sound development of the Bank's credit business and the safety of asset quality.
- Policies and procedures of concentration risk management: the Bank has established a concentration risk organizational structure, management system and process based on the scale and complexity of its business to effectively identify, measure, monitor and report concentration risks. The Bank manages and controls credit limits for concentration risks, and ensures that limits are followed in operation and management by formulating annual risk appetite, adjusting entry and exit criteria and implementing list-based management. The Bank regularly conducts stress tests on its concentration risks to effectively identify potential risks and formulate corresponding measures to ensure effective management and control of concentration risks.

During the Reporting Period, the indicators related to concentration risk management and large risk exposure management of the Bank complied with the regulatory requirements.

10.11 Compliance Risk

Compliance risk refers to the risk of being subject to legal sanctions, regulatory penalties, significant financial losses and reputational losses as a result of failure to comply with laws, rules and standards.

- Objectives of compliance risk management: by establishing and improving the compliance risk management framework, the Bank can effectively identify and manage compliance risks, promote the construction of a comprehensive risk management system, and ensure legal and compliant operations.
- Policies and procedures of compliance risk management: the Compliance Policy of the Bank specifies the management structure and division of responsibilities for compliance risks; the Compliance Risk Management Procedure regulates the management process of monitoring, identifying, controlling and reporting compliance risks to monitor, analyze, identify, control and report compliance risks, and establishes a scientific compliance risk management and control system.

X. RISK MANAGEMENT (CONT'D)

10.11 Compliance Risk (Cont'd)

The Bank attached great importance to building compliance culture, and continued to improve the mechanism for compliance risk management to enhance its compliance risk management. During the Reporting Period, the Bank designated 2023 as the "Compliance Year". Firstly, the Bank established the "Three Zeroes and One Enhancement" control system, optimized the list of issues in a timely manner based on the results of internal and external inspections, maintained high standards and zero tolerance for compliance risks, coordinated "construction" and "destruction" to enhance compliance management and control capabilities. Secondly, the Bank prepared the Standardized Compliance Management Handbook, organized all employees to sign the Compliance Pledge, launched the "Three 100s" trainings and case warnings and education activities, and conducted compliance advice and suggestion activities, thus enhancing the awareness of all employees to solve problems with compliance thinking, combining "recognition" with "knowledge", and strengthening the building of compliance thinking. Thirdly, the Bank established the mechanism of "handsome reward and severe punishment" (i.e., "handsome reward" for compliance and "severe punishment" for non-compliance), carried out graded and classified inspections, maintained a problem rectification ledger to ensure rectification, combined "inspection" and "rectification", and strengthened the compliance supervision and accountability, so as to create an internal control compliance atmosphere of "behavior led by culture and priorities on strict internal control, acting by the system and strict institutional constraints, penetration of the system into the process and all-the way compliance in a strict manner".

10.12 Money Laundering and Terrorist Financing Risk

Money laundering risk refers to the risk that the Bank is exposed to when being exploited by illegal and criminal activities such as money laundering and terrorist financing in the process of business operation and management.

- Objective of money laundering risk management: by adopting risk management measures against money laundering, the Bank aims to avoid serious reputational risks and legal risks as well as loss of customers, business and financing due to the occurrence of money laundering risk events or cases.
- Policies and procedures of money laundering risk management: the Bank has established a sound internal control system against money laundering, which specifies anti-money laundering work procedures such as customer identification, customer identity information and transaction record keeping, large transaction and suspicious transaction reporting, list monitoring, freezing of terrorism-related assets, and money laundering risk assessment. Each business line department further incorporates anti-money laundering regulations into the business line rules and operational procedures based on the actual business situation, laying a process foundation for money laundering risk management.

X. RISK MANAGEMENT (CONT'D)

10.12 Money Laundering and Terrorist Financing Risk (Cont'd)

During the Reporting Period, the Bank earnestly implemented anti-money laundering regulatory policies and work requirements, continuously improved its anti-money laundering internal control measures, optimized the anti-money laundering monitoring system and conducted risk self-assessment on money laundering and terrorist financing. The Bank actively fulfilled the obligations of customer identification and preservation of customer identity information and transaction records, strengthened the assessment of money laundering risks of business and products, effectively incorporated anti-money laundering compliance requirements into business processes and systems, improved the technical support ability of the anti-money laundering monitoring system, continuously improved the accuracy of identification of suspicious customers and the quality and efficiency of suspicious monitoring and analysis, submitted reports on large and suspicious transactions as required, and strengthened anti-money laundering publicity, inspection and training to effectively prevent various money laundering risks. During the Reporting Period, no institutions and employees of the Bank were identified to be involved in or suspected of money laundering and terrorist financing activities.

10.13 Legal Risk

Legal risks include but are not limited to the following risks: the contracts signed may be legally revoked or confirmed invalid due to violation of laws or administrative regulations; a person may be legally liable for compensation if he/she is sued or applies for arbitration due to breach of contract, infringement or other reasons; the Bank may be legally liable for administrative liabilities or criminal liabilities if its business activities are in violation of laws or administrative regulations.

- Objectives of legal risk management: to standardize the Bank's legal work, improve the legal risk management framework system, improve the quality of legal work, integrate legal risk management, prevention and other risk management activities, improve the overall efficiency and effectiveness of risk management, improve the legal risk prevention and control mechanism, and promote legal operation.
- Policies and procedures of legal risk management: the Bank has established a legal risk management process that is compatible with the bank-wide business scale and management and control requirements, has built a sound legal risk management and control system and has formulated relevant management measures for legal risks. The Administrative Measures for Legal Work and Legal Risk Management (《法律工作及法律風險管理辦法》) clarifies the management structure of legal risks, standardizes the management processes of identification, evaluation, analysis and response of legal risks, laying a process foundation for effective identification, evaluation and analysis of and response to legal risks.

During the Reporting Period, the Bank has strictly carried out the management of legal work in accordance with rules and regulations, improved the legal risk management framework system, improved the quality of legal work, continuously strengthened the identification, analysis and evaluation of and response to legal risks, strengthened the supervision and management of law firms, achieved online review of legal documents, followed the principle of legal efficiency, unified standardization, division of work and cooperation, and hierarchical responsibility, integrated the management and prevention of legal risks with other risk management activities, improved the legal risk prevention and control mechanism, and promoted legal operation.

XI. FUTURE PROSPECTS

11.1 Analysis of the Operating Situation in the Next Year

In 2024, the international situation will remain extremely complicated, and positive changes and new challenges will cause multiple impacts on economic recovery and financial operations. The fundamentals of China's economy remain unchanged, including sound economic momentum, strong resilience, great vitality and long-term growth. With increasing factors and conditions for high-quality economic development, the overall economic operation of China will continue to pick up. Benefiting from the rapid growth of new industries, continuous improvement in new business formats and accelerated formation of new models, China will continue to optimize its economic structure, and shift and upgrade its driving forces, which is expected to further invigorate its economic potential. With the in-depth implementation of major national strategies of ecological protection in the Yellow River Basin and high-quality development, Shandong Province will focus on building a pioneer area for green, low-carbon and high-quality development to establish new advantages in modern industries, digital economy, rural revitalization, regional coordination, reform and opening up, and green and low-carbon development and to effectively improve the quality of economic development and achieve reasonable growth in economic aggregate, which will provide a better business environment for the development of the financial industry.

In 2024, China will continue to deepen financial reform, intensify its reform efforts, and maintain the continuity of financial policies which are expected to be more stable. In terms of financial reform, the reform of local financial regulatory systems will be successively completed, and the modern financial regulatory system will be further improved. In terms of financial policy, China will appropriately strengthen its proactive fiscal policy to improve the quality and effectiveness, and give play to a variety of policy tools including special bonds, tax and fee cuts and fiscal subsidies, so as to facilitate the continued recovery of economy. China will pursue a prudent monetary policy in a more flexible, appropriate, precise and effective way, strengthen counter-cyclical and cross-cyclical adjustments, to support key areas and weak links, so as to promote the virtuous economic cycle. China has introduced a series of reform measures in the financial system as well as more stable, continuous and targeted policies, which will have a profound impact on the development of its financial industry, and enable banks to achieve their own sustainable and high-quality development while serving the real economy.

XI. FUTURE PROSPECTS (CONT'D)

11.2 Development Strategies and Major Work Measures in the Next Year

Guiding philosophy

Guided by the spirits of the 20th CPC National Congress, central financial work conferences and central economic work conferences, we will adhere to the general principle of seeking progress while maintaining stability, the mainstay of promoting high-quality development and the baseline of providing high-quality services, follow the general trend of the times, implement regulatory requirements, hold fast to the approach of “respecting growth and efficiency”, maintain strategic endurance, deepen reform and transformation, practice the “Five Concepts (五化理念)”, and carry forward the “Seven Spirits (七大精神)”. Meantime, we will make practical and enterprising efforts to relentlessly and unswervingly pursue the featured development path of becoming a “digitization-driven” “Bi-Focus Retail Banking (兩端型零售銀行)”.

Work concepts

We will adhere to the work concepts of “three focuses and one improvement (三抓一提升)”. “Three focuses” means focusing on quality with more solid foundation, focusing on compliance with fighting spirits, and focusing on growth with targeted transformation. “One improvement” means effectively improving core competitiveness.

Work measures

In line with the above guiding philosophy, work concepts and work goals, we will focus our work on the following ten aspects to achieve ten major improvements in 2024:

Firstly, be loyal to the Party and strengthen its leading position. We will give full play to the core leading role of Party building, guide business growth, customer service, risk control, safety and stability and key tasks with Party building, and achieve the mutual integration, facilitation and improvement between Party building and development.

Secondly, implement the spirits of central work conferences and enhance strategic awareness. We will implement the spirits of central financial work conferences and central economic work conferences, focus on the areas of technology finance, green finance, inclusive finance, pension finance and digital finance to serve the real economy, and follow the mainstay of compliance management. In order to plan and promote key tasks from a strategic perspective, we have established six management committees covering technology finance, green finance, inclusive finance, pension finance, digital finance and compliance management.

XI. FUTURE PROSPECTS (CONT'D)

11.2 Development Strategies and Major Work Measures in the Next Year (Cont'd)

Work measures (Cont'd)

Thirdly, focus businesses to improve quality and efficiency. With the market, customers and services as the basis, we will take a number of measures to improve quality and efficiency, including controlling costs and increasing returns in terms of liabilities, increasing loans and returns in terms of assets, and controlling risks and increasing returns in terms of risk control.

Fourthly, promote targeted transformation to empower growth. In line with the concept of “respecting growth and efficiency”, we will promote the transformation of digital model, management and control model, and business model, so as to empower business growth with targeted transformation.

Fifthly, implement fighting spirits to correct non-compliance. We will carry out the “Determined Compliance Year” activities to correct non-compliances from the perspectives of awareness, system and behavior, and follow the bottom line of compliance to unswervingly build a compliance community.

Sixthly, conduct effective assessment to provide better guidance. We will follow the principles of distribution according to work, more pay for more work, strict rules for reward and punishment and balance equity, improve the assessment system in a dynamic manner, and give rewards and impose punishments based on the results of assessment, thus invigorating the entrepreneurship of personnel in charge.

Seventhly, seek truth through learning and enhance professional capability. We will give full play to the role of the training academy, improve the training system, strengthen talent training, thus building an incorruptible, professional and hard-working team.

Eighthly, promote smart office and enhance reputation. Upon the operation of the digital financial center building, we will provide more intelligent, modern and people-friendly office environment, and enhance our reputation in the society.

Ninthly, create an atmosphere to improve corporate culture. In order to create a strong atmosphere to enhance cultural cohesion, we will carry out a series of activities under the themes of “Learning Day”, “Thanksgiving Day”, “Responsibility Day” and “Smile Day”.

Tenthly, put people first and improve indexes. Following the concept of “development by and for employees”, we will respect the needs of employees, enhance their well-being, and improve their satisfaction, growth and happiness indexes.

CHAPTER 6 CHANGES IN SHARE CAPITAL AND INFORMATION ON SHAREHOLDERS

I. CHANGES IN SHARE CAPITAL

As at the end of the Reporting Period, the total number of issued Shares of the Bank was 5,980,058,344 Shares, including 4,971,197,344 Domestic Shares and 1,008,861,000 H Shares.

	December 31, 2023		Changes during the Reporting Period Number of shares (Shares)	December 31, 2022	
	Number of shares (Shares)	Percentage of total shares (%)		Number of shares (Shares)	Percentage of total shares (%)
Domestic State Shares	919,671,509	15.38	–	919,671,509	15.38
Domestic state-owned legal person shares	3,162,241,152	52.88	–	3,162,241,152	52.88
Domestic social legal person shares	810,319,383	13.55	–	810,319,383	13.55
Domestic natural person shares	78,965,300	1.32	–	78,965,300	1.32
H Shares	1,008,861,000	16.87	–	1,008,861,000	16.87
Total number of Shares	5,980,058,344	100.00	–	5,980,058,344	100.00

II. INFORMATION ON SHAREHOLDERS

2.1 Total Number of Holders of Domestic Shares

As at the end of the Reporting Period, the total number of holders of Domestic Shares of the Bank was 1,038.

II. INFORMATION ON SHAREHOLDERS (CONT'D)

2.2 Particulars of the Top Ten Shareholders of Domestic Shares

As of the end of the Reporting Period, the top ten shareholders of the Bank's Domestic shares are as follows:

No.	Name of shareholders	Shareholder nature	Total number of shares held as at the end of the Reporting Period (shares)	Percentage of total shares as at the end of the Reporting Period (%)	Pledging or freezing status of shares	Quantity
1	Shandong Hi-Speed Group Company	State-owned legal person shares	2,126,237,528	35.56	Normal	–
2	Weihai Municipal Finance Bureau	State shares	919,671,509	15.38	Normal	–
3	Shandong Hi-Speed	State-owned legal person shares	693,957,987	11.60	Normal	–
4	China National Heavy Duty Truck Group Co., Ltd.	State-owned legal person shares	243,084,607	4.06	Normal	–
5	Weihai Tian'an Real Estate Development Co., Ltd.	Social legal person shares	164,163,991	2.75	Normal	–
6	Shandong Gold Non-ferrous Metal Mine Group Co., Ltd.	State-owned legal person shares	90,185,970	1.51	Normal	–
7	Shandong Weihai Huanqiu Fishing Tackle Industrial Co., Ltd.	Social legal person shares	83,157,762	1.39	Normal	–
8	Shandong Homey Aquatic Development Co., Ltd.	Social legal person shares	71,463,546	1.20	Normal	–
9	Shandong Tianxicheng Enterprise Management Co., Ltd.	Social legal person shares	69,253,090	1.16	Normal	–
10	Weihai Xing'an Construction Engineering Co., Ltd.	Social legal person shares	60,054,251	1.00	Normal	–

Chapter 6 Changes in Share Capital and Information on Shareholders

II. INFORMATION ON SHAREHOLDERS (CONT'D)

2.3 Interests and Short Positions in Hong Kong in Accordance with the SFO

As at the end of the Reporting Period, pursuant to the register entered by the Bank under Section 336 of the SFO, and to the best knowledge of the Bank, the following persons (other than the Bank's Directors, Supervisors and chief executive) had or were deemed or taken to have interests and/or short positions in the Shares or underlying Shares of the Bank which would fall to be disclosed to the Bank and the Hong Kong Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who were, directly or indirectly, interested in 5% or more of the nominal value of any class of shares of the Bank carrying rights to vote in all circumstances at general meetings of any other member of the Bank:

Name of Shareholders	Class of shares	Nature of interest	Number of Shares directly or indirectly held (shares)	Long position/ short position	Approximate % of interest in the Bank (%)	Approximate % of the relevant class of Shares of the Bank (%)
Shandong Hi-Speed Group Company ⁽¹⁾	Domestic shares	Beneficial owner and interest in controlled corporation	2,820,195,515	Long position	47.16	56.73
Weihai Municipal Finance Bureau	Domestic shares	Beneficial owner	919,671,509	Long position	15.38	18.50
Shandong Hi-Speed ⁽¹⁾	Domestic shares	Beneficial owner	693,957,987	Long position	11.60	13.96
China Hongqiao Group Limited	H shares	Beneficial owner	276,045,000	Long position	4.62	27.36
Shenzhen Shengqiu Investment Co., Ltd.	H shares	Beneficial owner	137,305,000	Long position	2.30	13.61
Jinan Licheng Holdings Group Co., Ltd.	H shares	Beneficial owner	111,852,000	Long position	1.87	11.09
TRAFIGURA PTE LTD	H shares	Beneficial owner	74,581,000	Long position	1.25	7.39
Shandong Lulong Construction Co., Ltd. ⁽²⁾	H shares	Beneficial owner	71,003,000	Long position	1.19	7.04
YANG Shulan ⁽²⁾	H shares	Interest in controlled corporation	71,003,000	Long position	1.19	7.04
Xindu Group Limited ⁽²⁾	H shares	Interest in controlled corporation	71,003,000	Long position	1.19	7.04
Shandong Zhaojin Group Financial Company Limited ⁽³⁾	H shares	Beneficial owner	68,712,000	Long position	1.15	6.81
Shandong Zhaojin Group Company Limited ⁽³⁾	H shares	Interest in controlled corporation	68,712,000	Long position	1.15	6.81
Zhaojin Mining Industry Company Limited ⁽³⁾	H shares	Interest in controlled corporation	68,712,000	Long position	1.15	6.81
JIN JIANG INVESTMENT LIMITED	H shares	Beneficial owner	68,577,000	Long position	1.15	6.80
Tianjin Guangcheng Investment Group Co., Ltd. ⁽⁴⁾	H shares	Interest in controlled corporation	67,040,000	Long position	1.12	6.65
Tianjin Jizhou Xincheng Agricultural Development Co., Ltd. ⁽⁴⁾	H shares	Beneficial owner	67,040,000	Long position	1.12	6.65

II. INFORMATION ON SHAREHOLDERS (CONT'D)

2.3 Interests and Short Positions in Hong Kong in Accordance with the SFO (Cont'd)

Name of Shareholders	Class of shares	Nature of interest	Number of Shares directly or indirectly held (shares)	Long position/ short position	Approximate % of interest in the Bank (%)	Approximate % of the relevant class of Shares of the Bank (%)
Tianjin Jizhou Xincheng Construction Investment Co., Ltd. ⁽⁴⁾	H shares	Interest in controlled corporation	67,040,000	Long position	1.12	6.65
Heze City Investment Holdings Group Co., Ltd. ⁽⁵⁾	H shares	Interest in controlled corporation	65,359,000	Long position	1.09	6.48
Heze City Investment Holdings Hong Kong International Co., Limited ⁽⁵⁾	H shares	Beneficial owner	65,359,000	Long position	1.09	6.48

Notes:

- (1) Shandong Hi-Speed Group Company is the controlling shareholder of the Bank and is directly held by Shandong SASAC, Shandong Guohui Investment Holding Group Co., Ltd., a wholly-owned subsidiary of Shandong SASAC, and Shandong Caixin Assets Operation Co., Ltd. as to 70.00%, 20.00% and 10.00%, respectively.

Shandong Hi-Speed is owned by Shandong Hi-Speed Group Company as to approximately 70.48%. Therefore, Shandong Hi-Speed Group Company is deemed to be interested in all the shares held by Shandong Hi-Speed for the purpose of the SFO.

- (2) Xindu Group Limited indirectly holds 71,003,000 H shares through its subsidiary, Shandong Lulong Construction Co., Ltd.. Ms. YANG Shulan holds approximately 56.00% of the interests in Xindu Group Limited. Accordingly, Xindu Group Limited and Ms. YANG Shulan are deemed to be interested in 71,003,000 H shares for the purpose of the SFO.
- (3) Zhaojin Mining Industry Company Limited owns 51.00% of the interests in Shandong Zhaojin Group Financial Company Limited. Shandong Zhaojin Group Company Limited directly owns 40.00% of the interests in Shandong Zhaojin Group Financial Company Limited, and indirectly holds 60.00% of the interests in Shandong Zhaojin Group Financial Company Limited through Zhaojin Mining Industry Company Limited and Shandong Zhaojin Group Zhaoyuan Gold Smelting Company Limited. Accordingly, Zhaojin Mining Industry Company Limited and Shandong Zhaojin Group Company Limited are deemed to be interested in the 68,712,000 H shares held by Shandong Zhaojin Group Financial Company Limited for the purpose of the SFO.
- (4) Tianjin Guangcheng Investment Group Co., Ltd. wholly owns Tianjin Jizhou Xincheng Agricultural Development Co., Ltd. through its wholly-owned subsidiary, Tianjin Jizhou Xincheng Construction Investment Co., Ltd.. Accordingly, Tianjin Guangcheng Investment Group Co., Ltd. and Tianjin Jizhou Xincheng Construction Investment Co., Ltd. are deemed to be interested in the 67,040,000 H shares held by Tianjin Jizhou Xincheng Agricultural Development Co., Ltd. for the purpose of the SFO.
- (5) Heze City Investment Holdings Group Co., Ltd. wholly owns Heze City Investment Holdings Hong Kong International Co., Limited. Accordingly, Heze City Investment Holdings Group Co., Ltd. is deemed to be interested in the 65,359,000 H shares held by Heze City Investment Holdings Hong Kong International Co., Limited for the purpose of the SFO.

Saved as disclosed above, the Bank is not aware of any other parties (other than the Directors, Supervisors and chief executives of the Bank) who had any interests or short positions in the shares of the Bank which were required to be recorded in the register maintained by the Bank pursuant to section 336 of the SFO as at the end of the Reporting Period.

III. MAJOR SHAREHOLDERS DURING THE REPORTING PERIOD

According to the Interim Measures for Management of Commercial Bank Equity (《商業銀行股權管理暫行辦法》) promulgated by the former CBIRC, major shareholders of a commercial bank refer to shareholders who hold or control 5% or more of the shares or voting rights of the commercial bank, or who hold less than 5% of the total capital or total shares but have a significant influence on the operation and management of the commercial bank. The above “significant influence” includes, but is not limited to, dispatching directors, supervisors or senior management to the commercial bank, influencing the financial and operational management decisions of the commercial bank through agreements or other means, and other circumstances identified by the CBRC or its local offices.

3.1 Shareholders Holding 5% or More of the Shares

Name of shareholders	Controlling shareholders	De facto controller	Persons acting in concert	Ultimate beneficiary
Shandong Hi-Speed Group Company	Shandong SASAC	Shandong SASAC	Shandong Hi-Speed	Shandong Hi-Speed Group Company
Weihai Municipal Finance Bureau	N/A	N/A	Nil	Weihai Municipal Finance Bureau
Shandong Hi-Speed	Shandong Hi-Speed Group Company	Shandong SASAC	Shandong Hi-Speed Group Company	Shandong Hi-Speed

3.2 Other Major Shareholders

Under the requirements of the Interim Measures for Management of Commercial Bank Equity (《商業銀行股權管理暫行辦法》), the other major shareholders of the Bank are as follows:

For Weihai Tian’an Real Estate Development Co., Ltd., Weihai Tian’an Construction Group Co., Ltd. is the controlling shareholder, GAI Bo (蓋波) is the de facto controller, with no persons acting in concert. The ultimate beneficiary is Weihai Tian’an Real Estate Development Co., Ltd..

For Shandong Weihai Huanqiu Fishing Tackle Industrial Co., Ltd., ZHOU Xinliang is the controlling shareholder and de facto controller, with no persons acting in concert. The ultimate beneficiary is Shandong Weihai Huanqiu Fishing Tackle Industrial Co., Ltd..

For Shandong Homey Aquatic Development Co., Ltd., Homey Group Co., Ltd. is the controlling shareholder, TANG Chuanqin is the de facto controller, with no persons acting in concert. The ultimate beneficiary is Shandong Homey Aquatic Development Co., Ltd..

IV. NOMINATION OF DIRECTORS AND SUPERVISORS BY SHAREHOLDERS

1. Shandong Hi-Speed Group Company nominated Mr. TAN Xianguo, Mr. SONG Bin and Mr. YIN Lin as Directors of the Bank;
2. Weihai Municipal Finance Bureau nominated Mr. ZHAO Bing as a Director of the Bank;
3. Shandong Hi-Speed nominated Mr. YI Jijun as a Director of the Bank;
4. Weihai Tian'an Real Estate Development Co., Ltd. nominated Ms. ZHAO Lijie as a Supervisor of the Bank;
5. Shandong Weihai Huanqiu Fishing Tackle Industrial Co., Ltd. nominated Mr. ZHOU Hao as a Supervisor of the Bank;
6. Shandong Homey Aquatic Development Co., Ltd. nominated Mr. FENG Yongdong as a Supervisor of the Bank.

V. PURCHASE, SALE AND REDEMPTION OF THE BANK'S LISTED SECURITIES

During the Reporting Period, neither the Bank nor any of its subsidiaries had purchased, sold or redeemed any of the Bank's listed securities.

CHAPTER 7 DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT AND EMPLOYEES

I. CURRENT DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

1.1 Directors

The Board consists of 15 Directors, including 5 executive Directors, 5 non-executive Directors and 5 independent non-executive Directors. Our Directors are elected for a term of three years and are subject to re-election, and the cumulative term of an independent non-executive Director shall not exceed six years. The following table sets forth certain information regarding our Directors.

Name	Age	Position	Date of appointment ⁽¹⁾
Mr. TAN Xianguo (譚先國)	57	Executive Director and Chairman	September 2004
Mr. MENG Dongxiao (孟東曉)	52	Executive Director and President	April 2016
Ms. TAO Zunjian (陶遵建)	54	Executive Director, Vice President and Chief Accountant	January 2019
Mr. LU Jiliang (盧繼梁)	34	Executive Director and Vice President	August 2021
Mr. ZHANG Wenbin (張文斌)	41	Executive Director and Vice President	August 2021
Mr. SONG Bin (宋斌)	51	Non-executive Director	August 2021
Mr. YIN Lin (尹林)	49	Non-executive Director	August 2021
Mr. ZHAO Bing (趙冰)	56	Non-executive Director	August 2021
Mr. YI Jijun (伊繼軍)	59	Non-executive Director	June 2015
Ms. LI Jie (李傑)	51	Non-executive Director	November 2022
Mr. FAN Chi Chiu (范智超)	38	Independent Non-executive Director	June 2020
Mr. WANG Yong (王勇)	50	Independent Non-executive Director	November 2022
Mr. WANG Shaohong (王紹宏)	60	Independent Non-executive Director	August 2021
Ms. SUN Zuying (孫祖英)	61	Independent Non-executive Director	August 2021
Mr. YANG Yunhong (楊雲紅)	52	Independent Non-executive Director	October 2023

Note:

- (1) The date of appointment of Directors refers to the date on which the relevant Director obtained the qualification approval from National Financial Regulatory Administration Shandong Office, and the term of office of re-elected Directors shall commence from the date of first appointment.

I. CURRENT DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

1.2 Supervisors

The board of Supervisors consists of 8 Supervisors, including 3 employees' representative Supervisors, 3 Shareholders' representative Supervisors and 2 external Supervisors. Our Supervisors are elected for a term of three years and are subject to re-election, and the cumulative term of an external Supervisor shall not exceed six years. The following table sets forth certain information regarding our Supervisors.

Name	Age	Position	Date of appointment ⁽¹⁾
Mr. ZHANG Renzhao (張仁釗)	52	Chairman of the Board of Supervisors and Employees' Representative Supervisor	June 2021
Ms. ZHAO Lijie (趙麗傑)	49	Shareholders' Representative Supervisor	May 2011
Mr. ZHOU Hao (周浩)	44	Shareholders' Representative Supervisor	May 2011
Mr. FENG Yongdong (馮永東)	58	Shareholders' Representative Supervisor	April 2015
Mr. WANG Xifeng (王希峰)	55	Employees' Representative Supervisor	June 2021
Mr. ZHANG Chuanzheng (張傳政)	56	Employees' Representative Supervisor	June 2021
Mr. PENG Feng (彭鋒)	46	External Supervisor	May 2022
Ms. ZHU Yingwei (朱英偉)	50	External Supervisor	June 2021

Note:

- (1) The date of appointment of Supervisors refers to the date of approval at the general meeting, and the term of office of re-elected Supervisors shall commence from the date of first election.

1.3 Senior Management

Name	Age	Position	Date of appointment ⁽¹⁾
Mr. MENG Dongxiao (孟東曉)	52	President	February 2018
Ms. TAO Zunjian (陶遵建)	54	Vice President Chief Accountant	August 2021 November 2018
Mr. LU Jiliang (盧繼梁)	34	Vice President	February 2021
Mr. ZHANG Wenbin (張文斌)	41	Vice President	August 2021
Mr. JIANG Yi (姜毅)	43	Vice President	October 2023
Mr. ZHANG Xiaodong (張曉東)	54	Chief Risk Officer	June 2021
Mr. ZHANG Jia'en (張家恩)	48	Secretary to the Board	September 2022

Note:

- (1) The date of appointment stated herein refers to the date on which he/she was appointed to the current position in the senior management and obtained the qualification approval from National Financial Regulatory Administration Shandong Office.

II. CHANGES IN DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT DURING THE REPORTING PERIOD

During the Reporting Period, the Directors, Supervisors and senior management of the Bank had the following changes.

2.1 Changes in Directors

On March 30, 2023, Mr. SUN Guomao, an independent non-executive Director of the Bank, resigned from the positions of independent non-executive Director and relevant special committees of Board of Directors of the Bank due to the expiry of his term of tenure. On May 30, 2023, as resolved at the Bank's 2022 Annual General Meeting, Mr. YANG Yunhong was appointed as an independent non-executive Director of the Bank. The qualification of Mr. YANG Yunhong as Director was approved by National Financial Regulatory Administration Shandong Office and has taken effect on October 30, 2023, and Mr. SUN Guomao ceased to serve as a Director of the Bank on the same day. For details of the changes in Directors, please refer to the Bank's circular dated April 28, 2023 and the announcements dated March 30, 2023, May 30, 2023 and November 2, 2023 respectively.

2.2 Changes in Supervisors

On March 30, 2023, Mr. YANG Yunhong, an external Supervisor of the Bank, tendered his resignation as an external Supervisor and the chairman of the Supervision Committee of the Board of Supervisors due to work arrangement, and as resolved by the Board of Supervisors, Ms. ZHU Yingwei was elected as the chairman of the Supervision Committee of the Board of Supervisors. For details of the changes, please refer to the announcements of the Bank dated March 30, 2023.

2.3 Changes in Senior Management

On August 30, 2023, the Board of Directors of the Bank appointed Mr. JIANG Yi as the Vice President of the Bank, whose qualification was approved by the National Financial Regulatory Administration Shandong Office on October 30, 2023.

Save as disclosed in this Report, during the Reporting Period, there was no other relevant information of the Directors, Supervisors or senior management which was required to be disclosed pursuant to Rule 13.51B (1) of the Listing Rules.

III. CHANGES IN JOINT COMPANY SECRETARIES

There were no changes in joint company secretaries during the Reporting Period.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

4.1 Biographies of Directors

1. *TAN Xianguo, Executive Director*

Mr. Tan Xianguo, aged 57, is a senior accountant. Mr. Tan has been the secretary of the party committee of our Bank since May 2011 and the chairman of the Bank since July 2011. He served as the vice chairman and president of the Bank from September 2004 to July 2011, the deputy secretary of the party committee of our Bank from July 2001 to May 2011 and the chairman of the board of Supervisors of our Bank from July 2001 to August 2004. He served as a vice president and a member of the party committee of Weihai City Cooperative Bank (威海城市合作銀行) (the predecessor of our Bank) and our Bank from July 1997 to April 1998 and from April 1998 to July 2001, respectively. From July 1993 to July 1997, he successively served as an accountant, a section chief (科長), a deputy director (副主任) and a director (主任) of Weihai City Xinghai Urban Credit Cooperative (威海市興海城市信用合作社).

Mr. Tan obtained a master's degree in laws from Tsinghua University in 2006. He obtained a master's degree from Peking University in 2010, majoring in senior management business administration.

2. *MENG Dongxiao, Executive Director*

Mr. Meng Dongxiao, aged 52, has been the deputy secretary of the party committee of the Bank since December 2017 and the president of our Bank since February 2018. He has been the vice president of the Bank from March 2016 to February 2018, and a member of the party committee of the Bank from February 2016 to December 2017. Prior to joining our Bank, from October 2003 to February 2016, he successively served as the assistant to the president of the eastern sub-branch of the Shanghai branch of China Minsheng Bank (中國民生銀行), the general manager of the quality control center of the commercial enterprise finance division, the general manager of compliance and quality control center of the SME finance division and the general manager of the Shanghai branch of the health finance division. Mr. Meng was a lecturer at Shanghai Customs College (上海海關專科學校) (currently known as Shanghai Customs College (上海海關學院)) from August 1996 to September 2003.

Mr. Meng obtained a doctoral degree in economics from Fudan University in 2003, majoring in finance.

3. *TAO Zunjian, Executive Director*

Ms. Tao Zunjian, aged 54, is a professorate senior accountant. Ms. Tao has been a member of the party committee of our Bank, the chief accountant (總會計師) and the vice president of the Bank since October 2018, November 2018 and August 2021. Ms. Tao successively served for the planning and finance department (計劃財務部) of the Bank as the deputy manager, the deputy manager (in-charge), the general manager and the chief financial officer of the Bank from September 2008 to October 2018. She worked as a deputy director (副主任) of the customer business department (客戶業務部) of the Bank from November 2006 to September 2008, and a staff at the technology department of Weihai Xinwei City Credit Cooperatives (威海市新威城市信用社) and a staff at the credit management department of Weihai City Cooperative Bank (威海城市合作銀行) (the predecessor of our Bank) and our Bank from July 1990 to November 2006.

Ms. Tao graduated from the Correspondence Institute of the Central Party School of C.P.C. (中共中央黨校函授學院) in 1997, majoring in economic management.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT(CONT'D)

4.1 Biographies of Directors (cont'd)

4. *LU Jiliang, Executive Director*

Mr. Lu Jiliang, aged 34, is an economist. Mr. Lu has been serving as a committee member of the party committee of the Bank since December 2020, a vice president of the Bank since February 2021, and a secretary to the Board of the Bank from August 2021 to December 2021. He successively served as the deputy secretary to the party committee, the vice president, the secretary to the party committee, and the president of Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司) from February 2019 to February 2021. He successively served as the deputy general manager of the party community working department (黨群工作部), the secretary to the team committee (團委書記), the president (行長) of Huancui Governance Branch (環翠管轄行) of the Bank from January 2015 to February 2019. Before joining the Bank, he worked in China Development Bank Co., Ltd., Shandong Province Branch from July 2013 to December 2014.

Mr. Lu obtained a master's degree in accountancy from the University of Glasgow, the United Kingdom in 2012, majoring in international accounting and finance management.

5. *ZHANG Wenbin, Executive Director*

Mr. Zhang Wenbin, aged 41, is an engineer. Mr. Zhang has been serving as a committee member of the party committee of the Bank since April 2021 and a vice president of the Bank since August 2021. He successively served as the secretary of the party committee of Weifang Branch of the Bank, the president of Weifang Branch, general manager of Transportation Finance Department, the president of Corporate Banking Department, business controller of the Company and the assistant to the president from February 2017 to August 2021. He served as the general manager of Transportation Finance Department of the Bank from March 2016 to February 2017. He served as the deputy general manager of Shandong Hi-Speed Singapore Co., Ltd. (山東高速新加坡有限公司) from May 2014 to March 2016. He had served successively as a manager of the business department of sub-branches, the deputy general manager of corporate banking department, and the chairman of Industrial New Zone Sub-branch of the Bank from September 2004 to May 2014.

Mr. Zhang obtained a master's degree in business administration from the Ocean University of China (中國海洋大學) in 2012, majoring in business administration.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.1 Biographies of Directors (cont'd)

6. *SONG Bin, Non-executive Director*

Mr. Song Bin, aged 51, is a senior economist. Mr. Song has been a director of Shandong Aviation Group Company Limited since September 2023, the vice president of Shandong Vocational Education Association (山東省職工教育協會) since January 2023, the vice chairman of Legal Work Committee of China Highway & Transportation Society since February 2023 and a council member of Chang'an University Education Foundation since April 2023. He had served as an executive director of Shandong Hi-Speed Group Company from July 2020 to September 2023 and the Chairman of Shandong Hi-Speed Minsheng Group Co., Ltd. (山東高速民生集團有限公司) from July 2021 to October 2021. He had served successively as the director of the integration office, the deputy chief counsel, the chief counsel, a member of the party committee, the chief auditor of Qilu Transportation Development Group Co., Ltd. (齊魯交通發展集團有限公司), as well as a director of Shandong Jile Hi-Speed Co., Ltd. (山東濟樂高速有限公司) from December 2015 to July 2020. He had been a staff member, senior staff member, principal staff member, deputy office director as well as the director of financial division of the Traffic and Transportation Department of Shandong Province from July 1997 to December 2015. He worked at the provincial authority vehicles management office of Shandong Province (山東省省級機關車管處) from July 1994 to July 1997.

Mr. Song obtained a master's degree in law from the Shandong University in 2007, majoring in law.

7. *YIN Lin, Non-executive Director*

Mr. Yin Lin, aged 49, is an economist. Mr. Yin has been the general manager and a director of Shandong Tonghui Capital Investment Group Co., Ltd. (山東通匯資本投資集團有限公司) since May 2022. He was a director at the capital settlement center of Shandong Hi-Speed Group Company from July 2020 to May 2022. He had successively served as the deputy director of financial management department, the director of capital settlement center of Qilu Transportation Development Group Co., Ltd. (齊魯交通發展集團有限公司) as well as chairman and general manager of Shandong Tongjia Investment Co., Ltd. (山東通嘉投資有限公司), a director of Dongying United Petrochemical Co., Ltd. (東營聯合石化有限責任公司), a supervisor of Shandong Tonghui Capital Management Co., Ltd. (山東通匯資本管理有限公司), and a supervisor of Shandong Hi-Speed Energy Development Co., Ltd. (山東高速能源發展有限公司) from November 2015 to October 2020. He had successively worked in Highway Management Bureau of Jinan (濟南市公路管理局), and the Highway Bureau of Traffic and Transportation Department of Shandong Province (山東省交通運輸廳公路局) from July 1994 to November 2015.

Mr. Yin concurrently serves as a director of Beijing Tonghui Taihe Investment Management Co., Ltd. (北京通匯泰和投資管理有限公司).

Mr. Yin obtained a bachelor's degree in accountancy from the Central Radio and Television University (中央廣播電視大學) in 2000, majoring in accountancy.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.1 Biographies of Directors (cont'd)

8. ZHAO Bing, Non-executive Director

Mr. Zhao Bing, aged 56, is an accountant. Mr. Zhao has been serving as external directors of municipal state-owned enterprises as accredited by Weihai State-Owned Enterprise External Directors Talent Management Center (威海市國有企業外部董事人才管理中心) since August 2019. He served as the chairman of the supervisory board of Weihai State-owned Property Management Ltd. (威海市國有資本運營公司) as accredited by Weihai State-owned Enterprise Directors and Supervisors Work Management Center (威海市國有企業董事監事工作管理中心) from August 2014 to August 2019. He had successively served at the Off-budget Integration Section (預算外綜合科), National Treasury Payment Center (國庫支付中心), and Finance and International Co-operation Section (金融與國際合作科) of Weihai City Finance Bureau (威海市財政局) as a staff member, deputy section chief, and section chief from May 1997 to August 2014. He successively served at the Finance Bureau of Huancui District of Weihai City as a staff member and a director of office from November 1986 to May 1997.

Mr. Zhao concurrently serves as an accredited external director (專職外部董事) at Weihai Water Affair Group Company Ltd. (威海市水務集團有限公司), Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司), Weihai Cultural and Tourism Development Group Co., Ltd. (威海文旅發展集團有限公司), Weihai Public Transportation Group Co., Ltd. (威海公共交通集團有限公司), Weihai City Construction Group Co., Ltd. (威海城建集團有限公司), Weihai Municipal Gas Group Co., Ltd. (威海城市燃氣集團有限公司), Weihai Dongshan Hotel Co., Ltd. (威海市東山賓館有限公司), Weihai Transportation Development Investment Co., Ltd. (威海市交通發展投資有限公司), Weihai State-Owned Assets Management (Group) Co., Ltd. (威海國有資產經營(集團)有限公司), Weihai City Investment Group Co., Ltd. (威海城市投資集團有限公司), Weihai Industrial Investment Group Co., Ltd. (威海產業投資集團有限公司), Weihai Traffic Station Management Co., Ltd. (威海交通場站管理有限公司) and Weihai Grain and Oil Development Co., Ltd. (威海糧油發展有限公司) and also serves as a director at Shandong Weihai Rural Commercial Bank Co., Ltd. (山東威海農村商業銀行股份有限公司).

Mr. Zhao obtained a bachelor's degree at Shandong Economics Cadre Management Institute (山東經濟幹部管理學院) in 1996, majoring in economics management.

9. Yi Jijun, Non-executive Director

Mr. Yi Jijun, aged 59, is a professorate senior accountant. Mr. Yi served as the chairman of the Board of Supervisors and a member of the party committee of Shandong Hi-Speed (a company listed on the Shanghai Stock Exchange, stock code: 600350) from January 2021 to April 2023 and June 2013 to April 2023, respectively. From May 2020 to January 2021, he was a supervisor of Shandong Hi-Speed. From April 2013 to May 2020, he was successively the chief accountant (總會計師), deputy general manager (副總經理) and director of Shandong Hi-Speed. From July 2001 to April 2013, he consecutively served as deputy director (副處長) and director (處長) of the financial division of the Highway Bureau of the Traffic Department of Shandong Province (山東省交通廳公路局). He served in the financial division of the Traffic Department of the Shandong Province (山東省交通廳) from September 1994 to July 2001. From July 1987 to September 1994, Mr. Yi worked as a teacher at the economics teaching and research office of Traffic Cadre School of Shandong Province (山東省交通幹部學校經濟教研室).

Mr. Yi obtained a bachelor's degree from Xi'an Highway College (西安公路學院) in 1987, majoring in financial accounting.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.1 Biographies of Directors (cont'd)

10. *Li Jie, Non-executive Director*

Ms. Li Jie, aged 51, is a senior economist and accountant. She has served as the head of the Board Office of the Bank since March 2013, after serving as its deputy head from November 2011 to March 2013. Prior to joining the Bank, she successively worked for the Economic and Trade Development Company of Weihai Economic and Technological Development Zone (威海經濟技術開發區經濟貿易發展總公司), Weihai Yongyuan Leather Company Limited (威海永元皮革有限公司), Weihai Hengya Apparel Company Limited (威海恒亞服裝有限公司) and Weihai Honglin Electronics Co., Ltd. (威海市泓淋電子有限公司).

Ms. Li obtained her bachelor of science degree from Shandong University in 1994, majoring in science and technology information.

11. *FAN Chi Chiu, Independent Non-executive Director*

Mr. Fan Chi Chiu, aged 38, is a certified public accountant of Hong Kong. Mr. Fan has been serving as the chief investment officer of AB Builders Group Limited, the shares of which are listed on the Hong Kong Stock Exchange (stock code: 1615), since November 2021. He was an executive director of Grace Wine Holdings Limited, the shares of which are listed on the Hong Kong Stock Exchange (stock code: 8146), from July 2017 to September 2021. From April 2015 to September 2021, Mr. Fan successively served as the chief financial controller and the chief financial officer of ELL Environmental Holdings Limited, the shares of which are listed on the Hong Kong Stock Exchange (stock code: 1395). He served as the finance director of Vantasia Holdings (H.K.) Limited from April 2014 to March 2015. He worked as an analyst in Barclays Investment Bank from July 2011 to February 2014 and a senior associate at PricewaterhouseCoopers from October 2007 to June 2011.

Mr. Fan is currently an independent non-executive director of Hevol Services Group Co. Limited, the shares of which are listed on the Hong Kong Stock Exchange (stock code: 6093) and Shinelong Automotive Lightweight Application Limited, the shares of which are listed on the Hong Kong Stock Exchange (stock code: 1930).

Mr. Fan obtained a bachelor's degree in accountancy from the Chinese University of Hong Kong in 2007.

12. *WANG Yong, Independent Non-executive Director*

Mr. Wang Yong, aged 50, is a professor. Mr. Wang has been serving as an external Supervisor of the Bank and a member of the nomination committee of the Board of Supervisors from June 2021 to May 2022, and the executive associate director (常務副所長) for Institute of Economics of the School of Social Sciences, Tsinghua University (清華大學社會科學學院經濟學研究所) since September 2018. He successively served as a lecturer, assistant director (所長助理) and associate director (副所長) for Institute of Economics of the School of Humanities and Social Sciences, Tsinghua University (清華大學人文社會科學學院經濟學研究所) from May 2004 to September 2018.

Mr. Wang obtained a doctoral degree in industrial economics from the Guanghua School of Management of Peking University in 2003, and a postdoctorate degree in economics from the Department of Economics of Harvard University in 2008.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.1 Biographies of Directors (cont'd)

13. *WANG Shaohong, Independent Non-executive Director*

Mr. Wang Shaohong, aged 60, is a senior economist. Mr. Wang has been a partner of the Gongwei (Hainan) Family Governance Center (Limited Partnership) since January 2024, the president and honorary president of Shenzhen Research Association of Corporate Governance (深圳市公司治理研究會) and the chairman of Shenzhen Zhuxincheng Equity Investment and Fund Management Company Limited (深圳鑄信誠股權投資基金管理股份有限公司) since October 2016 and September 2017, respectively. He served as the managing director (董事總經理) of Guangdong Renewable Energy Industry Fund (廣東省可再生能源產業基金) from September 2015 to September 2017, and an assistant to the president (行長助理) and deputy president (副行長) of The Export-Import Bank of China, Shenzhen Branch (中國進出口銀行深圳分行) from February 2003 to September 2015. He successively worked as the controller of credit department (信貸部門負責人) and president of the sub-branches in China Construction Bank, Hainan Branch (中國建設銀行海南省分行), China Investment Bank, Shenzhen Branch (中國投資銀行深圳分行) and China Everbright Bank, Shenzhen Branch (中國光大銀行深圳分行) from March 1993 to February 2003. He was engaged in finance teaching and research at Tianjin University of Finance and Economics (天津財經大學) from July 1986 to March 1993.

Mr. Wang concurrently serves as an independent director of Prosperity Textiles Limited (北江智聯紡織股份有限公司) and an executive Director of Shenzhen Nanyue Network Technology Co., Ltd. (深圳南月網絡科技有限公司).

Mr. Wang obtained a doctoral degree in economics from Tianjin University of Finance and Economics (天津財經大學) in 2008, majoring in finance.

14. *SUN Zuying, Independent Non-executive Director*

Ms. Sun Zuying, aged 61, is an accountant, an economist, a certified public accountant, and an asset appraiser. Ms. Sun has been serving at Weihai Yinghua Investment Consultation Co., Ltd. (威海英華投資諮詢有限公司) as the legal representative since April 2021. She founded Shandong Yinghua Certified Public Accountants (山東英華會計師事務所), and served as the chief accountant (主任會計師) from November 1997 to May 2021. She was the department director of an accounting firm under Weihai Municipal Finance Bureau from July 1988 to November 1997, and was a teacher in Shandong Banking School (山東省銀行學校) from July 1984 to July 1988.

Ms. Sun obtained a bachelor's degree in philosophy from Shandong University in 1984, majoring in philosophy.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.1 Biographies of Directors (cont'd)

15. *YANG Yunhong, Independent Non-executive Director*

Mr. Yang Yunhong, aged 52, is a professor. Mr. Yang served as an external Supervisor and the chairman of the Supervision Committee of the Board of Supervisors of the Bank from June 2021 to March 2023. Mr. Yang joined the Guanghua School of Management of Peking University (北京大學光華管理學院) since September 2000, and has been a professor from August 2011 till now. He served as an associate professor of School of Economics and Management of Wuhan University from July 1998 to September 2000.

Mr. Yang currently serves as an independent director of Xinghe Fund Management Company Limited (興合基金管理有限公司).

Mr. Yang obtained a doctoral degree in probability statistics from Wuhan University in July 1998.

4.2 Biographies of Supervisors

1. *ZHANG Renzhao, Employee's Representative Supervisor*

Mr. Zhang Renzhao, aged 52, is an accountant. Mr. Zhang has been the deputy secretary of the party committee of the Bank since April 2021 and the chairman of the Board of Supervisors of the Bank since June 2021. Mr. Zhang was a member of the party committee of the Bank from July 2005 to April 2021 and was a vice president of the Bank from July 2005 to June 2021. Mr. Zhang served as the financial controller (財務負責人) of our Bank from March 2003 to November 2018. He also served as the president of the Jinan branch of our Bank from October 2009 to February 2015 and as a director of the planning and finance department (計劃財務部主任) from March 2003 to May 2006. He served as the director of the financial accounting department (財務會計部主任) of our Bank from November 1998 to March 2003. He served as a deputy director of the accounting and cashier department (會計出納部副主任) of Weihai City Cooperative Bank (威海城市合作銀行) (the predecessor of our Bank) from August 1997 to November 1998, and a deputy chief (副科長) and then the chief of accounting (會計科長) of Weihai City Xinghai Urban Credit Cooperative (威海市興海城市信用合作社) from April 1994 to August 1997. Prior to joining our Bank, Mr. Zhang worked at the Luojiang office, Deyang branch of the Bank of China (中國銀行德陽分行羅江分理處).

Mr. Zhang has been the chairman of the board of directors of Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司), a non-wholly owned subsidiary of the Bank, since April 2018 and its secretary to the party committee since January 2021. He was its president from February 2017 to June 2019, and the secretary to its party committee from June 2017 to July 2019.

Mr. Zhang graduated from Shandong University of Finance (山東財政學院) (currently known as Shandong University of Finance and Economics (山東財經大學)) in 2007, majoring in accountancy.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.2 Biographies of Supervisors (cont'd)

2. *WANG Xifeng, Employee's Representative Supervisor*

Mr. Wang Xifeng, aged 55, is a senior economist. Mr. Wang has served as a member of the party committee of the Bank since July 2023, the Chairman of the Trade Union Committee of the Bank since August 2023 and the secretary of the party committee of Tianjin branch since September 2017. From September 2017 to January 2024, he served as the president of Tianjin branch of the Bank. From November 2007 to September 2017, he successively served as the general manager of the marketing department no. 3 (市場三部) of Jinan branch, the president of Yanshan sub-branch, a member of the party committee and an assistant to the president of Jinan branch, the deputy head of the preparatory team of Zibo branch, the secretary to the party committee of Zibo branch, and the president of Zibo branch. Prior to joining the Bank, Mr. Wang worked for Tianqiao Sub-branch of China Construction Bank in Jinan.

Mr. Wang obtained a master's degree in business administration from Shanghai Maritime University (上海海事大學) in 2005, majoring in business administration.

3. *ZHANG Chuanzheng, Employee's Representative Supervisor*

Mr. Zhang Chuanzheng, aged 56, is a senior auditor, and an international registered internal auditor. Mr. Zhang served as the general manager of the audit department of the Bank from September 2018 to April 2022. From July 1994 to September 2018, he successively served as the head of the teller counter under the sales department, the head of savings management section and the head of sales office of sub-branch, the deputy director of credit management department, the deputy general manager of risk management department, and the deputy general manager of audit department (in-charge) of Weihai City Shuntong Urban Credit Cooperative (威海市順通城市信用合作社), Weihai City Cooperative Bank (威海城市合作銀行) (the predecessor of our Bank) and the Bank. Prior to joining the Bank, Mr. Zhang worked at the Rushan County Brewery.

Mr. Zhang obtained a bachelor's degree in laws from Nanjing University in 2009, majoring in law.

4. *ZHAO Lijie, Shareholders' Representative Supervisor*

Ms. Zhao Lijie, aged 49, is a senior accountant. Ms. Zhao has joined Weihai Tian'an Real Estate Development Co., Ltd. since September 2001 and has been the manager of finance department and deputy general manager of the Company since May 2004.

Ms. Zhao graduated from Shandong Economic University (山東經濟學院) (currently known as Shandong University of Finance and Economics) in 2010, majoring in accountancy.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.2 Biographies of Supervisors (cont'd)

5. *ZHOU Hao, Shareholders' Representative Supervisor*

Mr. Zhou Hao, aged 44, is a senior economist. Mr. Zhou has joined Shandong Weihai Huanqiu Fishing Tackle Industrial Co., Ltd. since September 2002, and has served as the general manager since August 2018.

Mr. Zhou concurrently serves as an executive director of Weihai Ailan Fishing Gear Technology Development Co., Ltd. (威海愛藍漁具科技發展有限公司) and Weihai Global Property Co., Ltd. (威海環球置業有限公司).

Mr. Zhou obtained a master's degree in business administration from Ecole des Dirigeants et Createurs d'entreprise in Paris, France, in 2002. He obtained a master's degree in law and a doctoral degree in western economics from Shandong University in 2008 and 2018, respectively. Mr. Zhou obtained the PRC legal professional qualification granted by the Ministry of Justice of the PRC in 2008.

6. *FENG Yongdong, Shareholders' Representative Supervisor*

Mr. Feng Yongdong, aged 58, is an accountant. Mr. Feng has joined Homey Group Co., Ltd. (好當家集團有限公司) as the chief accountant in finance department since January 1983 and has been a director of that company since April 2016. He has been serving as a deputy president of that company since January 2021. Mr. Feng successively served as a financial controller and a deputy general manager in Shandong Homey Aquatic Development Co., Ltd., the shares of which are listed on the Shanghai Stock Exchange (stock code: 600467) from January 2001 to December 2020.

Mr. Feng obtained a bachelor's degree in corporate management from Renmin University of China (中國人民大學) in 1996.

7. *PENG Feng, External Supervisor*

Mr. Peng Feng, aged 46, has been an executive partner of Hangzhou Chengyue Technology Partnership (Limited Partnership) (杭州承月科技合夥企業(有限合夥)) since 2019. He was a senior vice president at Hangzhou Souche Automotive Services Co., Ltd. (杭州大搜車汽車服務有限公司) from 2017 to 2019. Between 2015 and 2017, Mr. Peng consecutively served as the financial market director and the director of commercial platform business of the micro loan business department of Ant Financial Services Group, the general manager of the strategic development department of Ant Financial Services Group and the general manager of Alipay Urban Development Center (支付寶城市發展中心). From 2004 to 2015, Mr. Peng worked at the human resources department, the general office, the second regulatory department and the city commercial bank department of the CBRC, and served as a director of the city commercial bank department of CBRC.

Mr. Peng obtained his bachelor's degree in Management in July 2001 and master's degree in Economics in July 2004 both from Renmin University of China (中國人民大學). He obtained his doctoral degree in Economics from the Graduate School of the Chinese Academy of Social Sciences (中國社會科學院研究生學院) in July 2012.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.2 Biographies of Supervisors (cont'd)

8. ZHU Yingwei, External Supervisor

Ms. Zhu Yingwei, aged 50, is an accountant, an International Certified Senior Public Accountant and a Certificated Performance Evaluation Professional. Ms. Zhu founded Wendeng Tongxing Lianhe Certified Public Accountants (文登同興聯合會計師事務所) in July 2004 where she has been serving as a general manager. She set up Weihai Bincheng Taxation Firm (威海濱城稅務師事務所) in May 2011 where she has been serving as a general manager. She has been the executive member of Weihai Federation of Industry and Commerce (威海市工商聯合會), standing Committee member of Wendeng District People's Congress and the vice chairman of Wendeng District Federation of Industry and Commerce (文登區工商業聯合會) since March 2016, as well as the vice chairman and secretary general of the Wendeng District "Wendengxue" Education Development Foundation, Weihai City (威海市文登區"文登學"教育發展基金會) since September 2018. She worked in Wendeng Municipal Finance Bureau (文登市財政局) from June 1997 to July 2004.

Ms. Zhu graduated from Shandong Economic University (currently known as Shandong University of Finance and Economics) in 1995, majoring in international trade.

4.3 Biographies of Senior Management

For biographical details of Mr. Meng Dongxiao, Ms. Tao Zunjian, Mr. Lu Jiliang and Mr. Zhang Wenbin, please see "Biographies of Directors" in this section.

Mr. Jiang Yi, aged 43, has served as a member of the Party Committee of the Bank since July 2023 and as a Vice President of the Bank since October 2023. He was as the assistant to the President of the Bank from February 2021 to October 2023. Mr. Jiang successively served as the secretary of Party committee and the president of Linyi Branch and Jinan Branch of the Bank from May 2016 to February 2021. He successively served as the branch customer manager, business department manager, assistant to the branch president, and the president of the Lingang Economic and Technological Development Zone Branch of the Bank from November 2009 to May 2016.

Mr. Jiang obtained a master's degree in economics from Moscow State Mining University (莫斯科國立礦業大學) in Russia in 2009, majoring in economics (natural resource utilization).

Mr. Zhang Xiaodong, aged 54, is an economist. Mr. Zhang has served as a Chief Risk Officer of the Bank since June 2021. He served as a member of the party committee of the Bank from November 2018 to July 2023 and the vice president of the Bank from November 2018 to June 2021. From September 2005 to November 2018, he successively served as a staff of development and renovation department, deputy director of the credit management department, director of the credit management department, general manager of the Risk Management Department, general manager of the small business banking department, the general manager of the Credit Review and Approval Department, Chief Credit Approver and assistant to the president of the Bank. Prior to joining our Bank, Mr. Zhang worked at the business development department of Huaxia Bank Co., Ltd. Jinan Branch from December 2003 to September 2005. From October 2002 to October 2003, he served as an assistant to the general manager at WEGO Group Co., Ltd. (威高集團有限公司). From July 1993 to May 2001, Mr. Zhang was the leader of import team of settlement business department at Bank of China Weihai Branch.

Mr. Zhang obtained a master's degree in finance from Royal Melbourne Institute of Technology in Australia in 2002.

IV. BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONT'D)

4.3 Biographies of Senior Management (cont'd)

Mr. Zhang Jia'en, aged 48, is an economist. Mr. Zhang has been the secretary to the Board of our Bank since September 2022 and the director of Policy Research Office of the Bank since November 2019. From October 2009 to February 2023, he successively served as a staff of the general office, deputy director of the general office, the secretary (書記) of the youth league committee (團委), director (主任) of the general office and general manager of the Strategic Management Department of the Bank. Prior to joining our Bank, he worked for AJ Securities Company Limited from September 2007 to April 2009 and for Guangsha Holdings Venture Capital Co., Ltd. (廣廈控股創業投資有限公司) from July 2006 to July 2007.

Zhang Jia'en obtained a doctoral degree in management from Xi'an Jiaotong University in 2005, majoring in management science and engineering.

4.4 Joint Company Secretaries

Mr. Lu Jiliang was appointed as one of the joint company secretaries of the Bank in June 2021. For biographical details of Mr. Lu Jiliang, please see "Biographies of Directors" in this section.

Ms. Tam Pak Yu, Vivien is one of the joint company secretaries of the Bank. Ms. Tam serves as a manager of SWCS Corporate Services Group (Hong Kong) Limited, a professional services provider specializing in corporate services, and has over eight years of experience in corporate secretarial field. Ms. Tam has been admitted as an associated member of both The Hong Kong Chartered Governance Institute and the Chartered Governance Institute of the United Kingdom in 2018.

Ms. Tam obtained a bachelor's degree in China Studies from Hong Kong Baptist University in 2014 and a master's degree in Professional Accounting and Corporate Governance from City University of Hong Kong in 2017.

4.5 Confirmation of Independence of Independent Non-executive Directors

The Bank has received the annual confirmation of independence from each of its independent non-executive Directors and considered that all the independent non-executive Directors are independent in accordance with the relevant guidelines set out in Rule 3.13 of the Listing Rules.

V. SECURITIES TRANSACTIONS BY DIRECTORS, SUPERVISORS AND RELEVANT EMPLOYEES

The Bank has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix C3 to the Listing Rules as its code of conduct regarding securities transactions by the Directors, Supervisors and relevant employees of the Bank. Having made enquiry with all Directors and Supervisors, the Bank confirmed that they had complied with the Model Code during the Reporting Period. The Bank is not aware of any violations of the above code by the employees concerned.

VI. REMUNERATION PAID TO DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

The Bank paid remuneration to Directors, Supervisors and Senior Management in accordance with the Remuneration System for Directors and Supervisors (《董事、監事薪酬制度》) and the Remuneration Management System for Senior Management (《高級管理人員薪酬管理制度》). The specific remuneration scheme for Directors, Supervisors and Senior Management of the Bank shall be reviewed by the Nomination and Remuneration Committee of the Board and submitted to the Board and the Shareholders’ general meeting for final decision. The remuneration system of Directors, Supervisors and Senior Management shall follow the principle of combining incentives and constraints, also giving consideration to short-term incentives and medium and long-term incentives.

Please refer to note 12 to the financial statements of the Report for the total remuneration of the Directors and Supervisors during the Reporting Period. As at the end of the Reporting Period, no remuneration was paid by the Bank to any of the Directors, Supervisors or the five highest paid individuals (including Directors, Supervisors and employees) as inducement to join or upon joining the Bank or as a compensation for loss of office.

VII. STAFF AND HUMAN RESOURCE MANAGEMENT

7.1 Composition of employees

Taking into account various factors, the Bank has set a target of at least 50% of its staff (including senior management) being female. As at the end of the Reporting Period, the total number of our regular employees reached 3,319, of which 56.4% were female, 23.4% were employees aged 30 or below, and 95.6% were employees with bachelor’s degree or above. An excellent team of professionals helps to cultivate a corporate culture of active innovation and strengthen the ability to respond to market changes and seize market opportunities.

VII. STAFF AND HUMAN RESOURCE MANAGEMENT (CONT'D)

7.2 Remuneration policy

In accordance with the PRC laws and regulations, we contribute to our employees' social insurance and other benefits program including pension insurance, medical insurance, unemployment insurance, work-related injury insurance, maternity insurance, housing provident fund and corporate annuity. We have a labor union established in accordance with PRC laws and regulations, which represents the interests of our employees and works closely with our management on labor-related issues.

The Board of Directors is responsible for designing the remuneration management system and policy of the Bank in accordance with relevant national laws and policies, and assumes an ultimate responsibility for the remuneration management. The Nomination and Remuneration Committee is set up under the Board of Directors. The management is responsible for organizing the implementation of resolutions of the Board of Directors on the remuneration management, and the Human Resources Department is responsible for specific matters. The Bank strictly complied with the Supervisory Guidelines on Sound Compensation in Commercial Banks and other relevant regulations, and formulated a scientific and reasonable incentive constraint mechanism that is compatible with long-term stable and sustainable development. Firstly, it stipulates that the remuneration structure of the Bank mainly includes basic salary, performance-based remuneration and medium and long-term incentives. Among them, performance-based remuneration and medium and long-term incentives are variable remuneration, which are distributed based on factors such as current and long-term performance contribution and risk condition, and different lock-up periods are set for medium and long-term incentives based on the length of service of employees in the Bank and are subject to deferred payments for all employees. Secondly, it clarifies the deferred payment of performance-based remuneration for senior management and personnel with significant risk impact. If a risk occurs within the specified period of time and causes losses, the performance-based remuneration of the relevant responsible person shall be recovered and paid back and the pay-back amount shall be recognized according to the determination of responsibility. If the risk loss within the responsibilities of such responsible person is unusually exposed within the specified period, the Bank is entitled to recover all performance-based remuneration paid in the corresponding period and refuse to pay all unpaid amount. The above provision shall also apply to resigned and retired employees. Thirdly, it clarifies the constraints of risk cost control indicators on performance-based remuneration, and stipulates that the risk cost control indicators of the Bank include capital adequacy ratio, non-performing loan ratio, provision coverage ratio, case risk ratio, and leverage ratio; that when measuring the costs of credit risk and market risk, the economic capital allocation and changes in capital cost itself as well as provision costs and actual losses shall be considered; and that when measuring liquidity risk costs, the liquidity coverage ratio under the stress testing and the cost of liquidity resources themselves shall be mainly considered.

VII. STAFF AND HUMAN RESOURCE MANAGEMENT (CONT'D)

7.2 Remuneration policy (cont'd)

The Bank has 774 senior management and employees in total whose positions have significant impact on risks. During the Reporting Period, the fixed remuneration of senior management and employees whose positions have significant impact on risks of the Bank was RMB96.68 million, the variable remuneration before the appraisal was RMB214.40 million, and the actual variable remuneration after the appraisal was RMB149.74 million, of which the deferred payment was RMB79.64 million. During the Reporting Period, the Bank deducted RMB272,800 for the performance compensation according to its business risk.

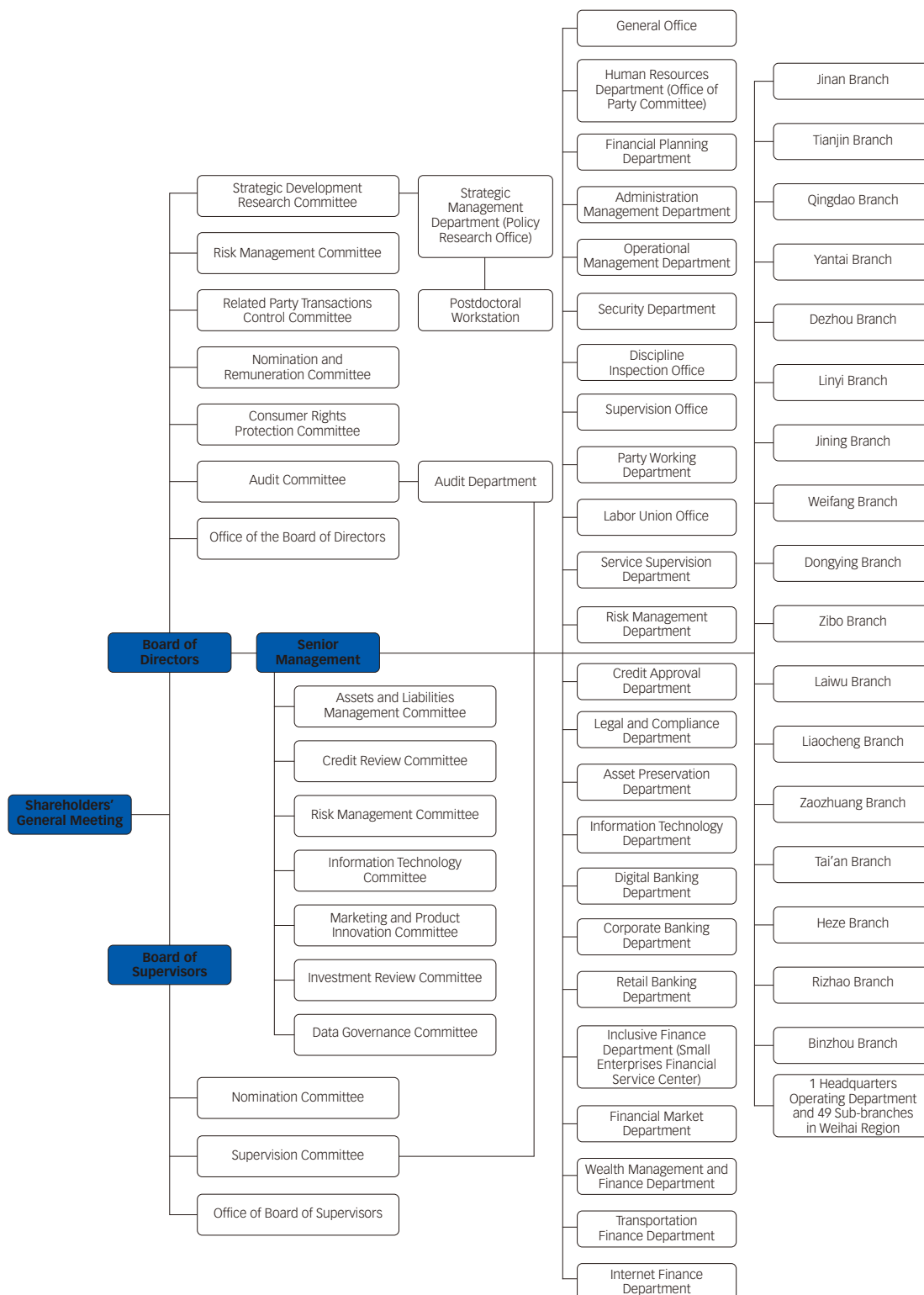
7.3 Training scheme

In 2023, the Bank focused on its training work in line with the general tone of “working together on training for persistent learning”. Guided by the spirit of the 20th CPC National Congress, the Bank thoroughly implemented the workforce development strategy, prioritized the persistent learning, pioneering spirit and hard work, strengthened the cultivation of “three types of talents”, and promoted the transformation of “three models” to enhance “five capabilities”. Firstly, in order to highlight ideological leadership and enhance political stance, the Bank set up Party-building themed learning in trainings, and organized trainings under the theme of Party building as well as education trainings for probationary Party member to enhance the political stance of Party members and cadres. Secondly, the Bank carried out trainings in a coordinated manner and increased the frequency of training, and organized the “Dream Voyage” training for new employees, “Fighting for Future” training for new employees of the headquarters and special trainings for each business line, which gradually covered all employees. Thirdly, the Bank made efforts in the construction digital training system and the operation of its projects, and organized online learning, live-streaming lectures and online exams on “Zhiniao” platform, which provide digital and intelligent trainings. Fourthly, the Bank strengthened system construction and cultivated lecturers. The Bank set up the “Workmanship Empowerment, and Joint Development for Lectures and Trainers” project to further enhance the professional capabilities of internal trainers, develop high-quality lectures and establish a long-term learning mechanism.

7.4 Share scheme

During the Reporting Period, the Bank did not implement any share scheme.

VIII. ORGANIZATIONAL STRUCTURE CHART



CHAPTER 8 CORPORATE GOVERNANCE REPORT

I. GENERAL INFORMATION ON CORPORATE GOVERNANCE

During the Reporting Period, the Bank continued to improve the transparency and accountability of its corporate governance and ensured a high standard of corporate governance practices to protect the interests of the Shareholders and enhance corporate value and commitment.

The Bank has established a relatively comprehensive corporate governance structure in accordance with the requirements of the Listing Rules. The compositions of the Board and the special committees under the Board are in compliance with the requirements of the Listing Rules. The Bank has clearly defined the responsibilities of the Shareholders' general meeting, the Board, the Board of Supervisors and senior management. The Shareholders' general meeting is the highest authority of the Bank. The Board is accountable to the Shareholders' general meeting. The Board has established six special committees, which operate under the leadership of the Board and provide advice on the decisions of the Board. The Board of Supervisors supervises the performance of duties by the Board and senior management as well as the Bank's financial activities, risk management and internal control. Under the leadership of the Board, the senior management is responsible for implementing the resolutions of the Board and for the daily operation and management of the Bank, and reports to the Board and the Board of Supervisors on a regular basis. The president of the Bank is appointed by the Board and is responsible for overall business operation and management of the Bank.

The Bank has adopted the Corporate Governance Code and met the requirements of the administrative measures and corporate governance for domestic commercial banks, and has established a sound corporate governance system. During the Reporting Period, the Bank has always complied with the code provisions set out in Part 2 of Appendix C1 to the Listing Rules.

The Bank is committed to maintaining a high standard of corporate governance. The Bank will continue to review and enhance its corporate governance to ensure compliance with the Corporate Governance Code and meet the expectations of the Shareholders and potential investors of the Bank.

II. SHAREHOLDERS' GENERAL MEETING

2.1 Duties of the Shareholders' general meeting

The main duties of the Shareholders' general meeting include deciding on the Bank's business strategies and investment plans, electing and replacing non-employee directors and supervisors, deciding on their remuneration, considering and approving annual financial budget proposals, final accounts report, profit distribution proposals, and loss recovery proposals, and resolutions on the merger, demerger, dissolution and liquidation of the Bank or change of form of the company, and amending the Articles of Association, etc.

2.2 Convening of the Shareholders' general meeting

During the Reporting Period, the Bank held one annual general meeting, details of which are set out below:

On May 30, 2023, the Bank held the 2022 annual general meeting in Weihai City, with a total of 17 Shareholders and valid proxies, representing 4,730,025,247 voting shares in aggregate and accounting for 79.10% of total issued shares with voting rights at the 2022 annual general meeting, attended and voted at the meeting. 13 resolutions were considered and approved, including the 2022 Final Accounts Report, the 2023 Financial Budget Proposal, the 2022 Profit Distribution Plan and the resolutions on the appointment of independent non-executive Director, etc.

The notice, convening and voting procedures of the above Shareholders' general meeting are all in compliance with the relevant requirements of the Company Law and the Articles of Association.

III. THE BOARD AND ITS SPECIAL COMMITTEES

3.1 Duties of the Board

The Board is a decision-making body of the Bank and is accountable to the Shareholders' general meeting. Its main duties include convening the Shareholders' general meetings, reporting to the Shareholders' general meetings and executing the resolutions of the Shareholders' general meetings, deciding on the Bank's development strategies, business plans and investment plans, formulating annual financial budget proposals, final accounts report, profit distribution proposals and loss recovery proposals, making proposals for the merger, demerger, dissolution and change of form of the Bank, formulating amendments to the Articles of Association and formulating the fundamental management system of the Bank.

The Board continuously reviews and updates various policies and systems on corporate governance such as the Articles of Association of the Bank in accordance with the laws and regulations, relevant regulatory requirements and the Listing Rules applicable to the Bank, and ensures that the Bank complies with such policies and systems.

3.2 Operation of the Board

The Board shall convene at least one meeting each quarter, and arrange other meetings when necessary. The Board meetings may be convened by on-site meeting or written transmittal. The Board shall notify all Directors in advance of the meetings and provide all Directors with adequate information in a timely manner, including background information on proposed resolutions and other information and data for the Directors to make informed decisions. The notice of a regular Board meeting shall be given to all Directors at least 14 days before the meetings, and the notice of all other Board meetings shall be given to all Directors 5 days before the meeting. At the Board meetings, all Directors may freely express their views, and major decisions shall be subject to detailed discussion.

A sound communication and reporting mechanism has been established among the Directors, the Board and senior management. The president is accountable to the Board and reports to the Board on a regular basis. The office of the Board is set up under the Board as a daily office. The Board and senior management exercise their respective rights in accordance with their responsibilities set out in the Articles of Association.

3.3 Composition of the Board

As of the end of the Reporting Period, the Board of Directors of the Bank consisted of fifteen Directors, including five executive Directors, namely Mr. TAN Xianguo, Mr. MENG Dongxiao, Ms. TAO Zunjian, Mr. LU Jiliang and Mr. ZHANG Wenbin; five non-executive Directors, namely Mr. SONG Bin, Mr. YIN Lin, Mr. ZHAO Bing, Mr. YI Jijun and Ms. LI Jie; and five independent non-executive Directors, namely Mr. FAN Chi Chiu, Mr. WANG Yong, Mr. WANG Shaohong, Ms. SUN Zuying and Mr. YANG Yunhong. Directors shall be elected at the Shareholders' general meeting, and shall serve a term of office of three years commencing from the date on which their qualifications are verified by the former CBIRC or NFRA. A Director may serve consecutive terms if re-elected upon the expiry of his/her term of office, unless otherwise specified by laws, regulations, regulatory authorities and the Articles of Association of the Bank. The membership and composition of the Bank's Board of Directors are in compliance with applicable laws and regulations.

Please refer to the section headed "Directors, Supervisors, Senior Management and Employees" of this report for the biographies of the Directors. None of the members of the Board is connected with other members.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.4 The implementation and effectiveness of the mechanism for the Board to obtain independent views and opinions

The Board of Directors of the Bank has put in place effective mechanisms to ensure that independent views and opinions are available to the Board of Directors. Firstly, the Board of Directors of the Bank is composed of one-third of executive Directors, one-third of non-executive Directors and one-third of independent non-executive Directors, so as to guarantee independent views and opinions from the composition. Secondly, the Bank has strict procedures for the selection, nomination and appointment of Directors. The Nomination and Remuneration Committee of the Board of Directors reviews the resumes of candidates and makes recommendations to the Board of Directors with full consideration of laws and regulations as well as the Bank's Articles of Association, Board Diversity Policy and Administrative Measures for the Selection and Appointment of Directors and Senior Management. Thirdly, the Bank establishes a clear working mechanism for independent non-executive Directors and formulates Working Rules for Independent Directors. Independent non-executive Directors actively participate in board meetings, express objective and impartial independent opinions on major matters, and provide constructive discussions and suggestions. The independent non-executive Directors will receive remuneration in cash without the performance-based remuneration according to the financial performance of the Bank. Fourthly, the Nomination and Remuneration Committee of the Board of Directors of the Bank evaluates the independence of Directors, especially independent Directors, the time spent on the Bank and their performance every year, and reports to the Board of Directors. Fifthly, all Directors of the Bank may engage intermediary agencies to provide professional advice at the Bank's expense in performing their duties as Directors and considering it necessary. After discussion, it was concluded that the mechanism for the Board of Directors of the Bank to obtain independent views and opinions in 2023 was properly implemented and effective.

3.5 Changes in members of the Board during the Reporting Period

For details of the changes in the Directors of the Bank, please refer to "Directors, Supervisors, Senior Management and Employees – Changes in Directors, Supervisors and Senior Management during the Reporting Period" of this report.

3.6 Directors' responsibilities for preparing financial statements

The Directors are responsible for supervising the preparation of a financial report for each accounting year and ensuring that the financial report gives a true and fair view of the financial position, operating results and cash flow of the Group. In preparing the financial report for the year ended December 31, 2023, appropriate accounting policies have been selected and applied consistently, and prudent and reasonable judgment and estimation have been made. The Directors acknowledge their responsibilities for preparing the financial report, and the reporting responsibility statement issued by the auditors in relation to their report is set out in the Independent Auditor's Report.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.7 Meetings of the Board and the Directors' attendance at the meetings

During the Reporting Period, the Bank held four Board meetings in total, at which 60 resolutions were considered and passed on topics mainly including final accounts report, budget proposals and profit distribution plan. Apart from regular Board meetings, the Chairman also held one meeting with the independent non-executive Directors without the presence of other Directors during the year. Details of the Board meetings held during the Reporting Period are set out below:

Session	Date of Meeting	Form of Meeting
10th session of the 8th Board meeting	March 30, 2023	On-site
11th session of the 8th Board meeting	May 26, 2023	On-site
12th session of the 8th Board meeting	August 30, 2023	On-site
13th session of the 8th Board meeting	November 10, 2023	On-site

The attendance of each Director at the Board meetings (on-site meetings) and the Shareholders' general meeting during the Reporting Period is set out below:

Members of the Board	Attendances in Person at Board Meetings/Attendances Required at Board Meetings	Attendances by Proxy at Board Meetings	Attendances in Person at Shareholders' General Meeting/Shareholders' General Meeting Convened during the Tenure of Office
Mr. TAN Xianguo	4/4	0	1/1
Mr. MENG Dongxiao	4/4	0	1/1
Ms. TAO Zunjian	4/4	0	1/1
Mr. LU Jiliang	4/4	0	1/1
Mr. ZHANG Wenbin	4/4	0	1/1
Mr. SONG Bin	3/4	1	1/1
Mr. YIN Lin	4/4	0	1/1
Mr. ZHAO Bing	4/4	0	1/1
Mr. YI Jijun	4/4	0	1/1
Ms. LI Jie	4/4	0	1/1
Mr. SUN Guomao ⁽¹⁾	3/3	0	1/1
Mr. FAN Chi Chiu	4/4	0	1/1
Mr. WANG Shaohong	4/4	0	1/1
Ms. SUN Zuying	4/4	0	1/1
Mr. WANG Yong	4/4	0	1/1
Mr. YANG Yunhong ⁽¹⁾	1/1	0	0/0

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.7 Meetings of the Board and the Directors' attendance at the meetings (cont'd)

Note:

- (1) On March 30, 2023, Mr. SUN Guomao resigned from the positions of independent non-executive Director and relevant special committees of Board of Directors of the Bank due to the expiry of his term of tenure. Mr. YANG Yunhong served as a Director of the Bank from October 30, 2023, and Mr. SUN Guomao ceased to serve as a Director of the Bank on the same day.

3.8 Independent non-executive Director

The Board of the Bank currently has five independent non-executive Directors, which is in compliance with the requirements of the Listing Rules relating to the appointment of at least three independent non-executive Directors who shall jointly account for at least one third of the Board members and at least one of whom shall have appropriate professional qualifications or accounting or relevant financial management expertise.

During the Reporting Period, the independent non-executive Directors fulfilled their fiduciary duties and due diligence duties as well as those responsibilities as required by the Articles of Association, and protected the interests of the Bank and its Shareholders as a whole. The independent non-executive Directors of the Bank duly attended the meetings of the Board and its special committees, provided objective and independent opinions on various matters discussed at the meetings of the Board and its special committees, and actively participated in the decision-making of the Board and supervised the Board.

The Bank has received an annual confirmation of independence confirming the independence of each of the independent non-executive Directors in writing, which was issued by such Directors in accordance with the requirements of the Listing Rules. Therefore, the Bank confirmed that all independent non-executive Directors have complied with the requirements of the Listing Rules in relation to their independence.

3.9 Special committees of the Board

As of the date of this report, the Board of the Bank has established six special committees, including the Strategic Development Research Committee, the Audit Committee, the Risk Management Committee, the Related Party Transactions Control Committee, the Nomination and Remuneration Committee and the Consumer Rights Protection Committee.

1. *Strategic Development Research Committee*

The Bank has established the Strategic Development Research Committee with written rules of procedure. As of the end of the Reporting Period, the Strategic Development Research Committee consists of nine Directors, namely Mr. TAN Xianguo, Mr. MENG Dongxiao, Mr. LU Jiliang, Mr. ZHANG Wenbin, Mr. SONG Bin, Mr. ZHAO Bing, Mr. WANG Shaohong, Ms. SUN Zuying and Mr. YANG Yunhong. The chairman of the Strategic Development Research Committee is Mr. TAN Xianguo. Mr. TAN Xianguo, Mr. MENG Dongxiao, Mr. LU Jiliang and Mr. ZHANG Wenbin are executive Directors. Mr. SONG Bin and Mr. ZHAO Bing are non-executive Directors. Mr. WANG Shaohong, Ms. SUN Zuying and Mr. YANG Yunhong are independent non-executive Directors.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

1. Strategic Development Research Committee (cont'd)

The duties of the Strategic Development Research Committee mainly include: researching and making recommendations on our long-term development strategies and significant investment decisions; researching and putting forward questions on our development objectives, development direction, development priorities, development measures and other development-related issues; making recommendations to the Board of Directors on strategies issues in the Bank's development; researching and making recommendations on other significant issues that impact the Bank's development; reviewing the implementation of the above matters; and performing other responsibilities as authorized by our Board of Directors.

During the Reporting Period, the Strategic Development Research Committee held 2 on-site meetings in total, at which 5 resolutions were considered and passed on topics mainly including the capital planning for the recent three years, the evaluation and improvement on the strategy implementation, and assessment on internal capital adequacy.

The attendance of each committee member at the meetings of the Strategic Development Research Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Mr. TAN Xianguo	2	2	0
Mr. MENG Dongxiao	2	2	0
Mr. LU Jiliang	2	2	0
Mr. ZHANG Wenbin	2	2	0
Mr. SONG Bin	2	1	0
Mr. ZHAO Bing	2	2	0
Mr. WANG Shaohong	2	2	0
Ms. SUN Zuying	2	2	0
Mr. SUN Guomao	2	1	0
Mr. YANG Yunhong	0	0	0

Note:

Mr. SUN Guomao ceased to serve as a member of the Strategic Development Research Committee since October 30, 2023, and Mr. YANG Yunhong served as a member of the Strategic Development Research Committee since November 10, 2023.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

2. Audit Committee

The Bank has established the Audit Committee with written terms of reference in accordance with the relevant requirements of the Listing Rules. As of the end of the Reporting Period, the Audit Committee consists of five Directors, namely Ms. SUN Zuying, Mr. WANG Shaohong, Mr. YI Jijun, Mr. YIN Lin and Mr. YANG Yunhong. The chairman of the Audit Committee is Ms. SUN Zuying. Ms. SUN Zuying, Mr. WANG Shaohong and Mr. YANG Yunhong are independent non-executive Directors. Mr. YI Jijun and Mr. YIN Lin are non-executive Directors. The majority of the members of the Audit Committee of the Bank are independent non-executive Directors.

The primary duties of the Audit Committee include: reviewing the Bank's accounting policies, financial position and financial reporting procedures and compliance status; recommending independent external auditor to the Board of the Bank; reviewing the Bank's internal audit system and medium and long-term audit plans, and evaluating and supervising the internal audit work; promoting communication between the internal and external auditors of the Bank; and performing other duties as required in relevant laws and regulations, supervisory regulations of the stock exchanges where the stocks of the Bank are listed and the Articles of Association and as authorized by the Board.

During the Reporting Period, the Audit Committee held 7 on-site meetings in total, at which 19 resolutions were considered and passed on topics mainly including annual report, interim report, financial statements, internal control evaluation and internal audit report.

The Audit Committee has reviewed the Group's 2023 interim report prepared in accordance with the International Financial Reporting Standards and the 2023 annual report prepared in accordance with the PRC Accounting Standards for Business Enterprises and the International Financial Reporting Standards. During the audit period, the Audit Committee had several meetings and communications with the external auditors in the absence of the executive Directors and senior management. As at March 19, 2024, the Audit Committee had reviewed the audited consolidated financial statements as of the end of the Reporting Period. It also reviewed the effectiveness of the internal control system and the internal audit functions of the Bank by regularly listening to the audit department's report on internal audit.

The attendance of each committee member at the meetings of the Audit Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Ms. SUN Zuying	7	7	0
Mr. WANG Shaohong	7	7	0
Mr. YI Jijun	7	7	0
Mr. YIN Lin	7	7	0
Mr. SUN Guomao	5	5	0
Mr. YANG Yunhong	1	1	0

Note:

Mr. SUN Guomao ceased to serve as a member of the Audit Committee since October 30, 2023, and Mr. YANG Yunhong served as a member of the Audit Committee since November 10, 2023.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

3. *Related Party Transactions Control Committee*

The Bank has established the Related Party Transactions Control Committee with written rules of procedure. As of the end of the Reporting Period, the Related Party Transactions Control Committee consists of five Directors, namely Mr. FAN Chi Chiu, Mr. WANG Yong, Ms. TAO Zunjian, Mr. LU Jiliang and Ms. LI Jie. The chairman of the Related Party Transactions Control Committee is Mr. FAN Chi Chiu. Ms. TAO Zunjian and Mr. LU Jiliang are executive Directors. Ms. LI Jie is a non-executive Director. Mr. FAN Chi Chiu and Mr. WANG Yong are independent non-executive Directors.

The primary duties of the Related Party Transactions Control Committee include: guiding the Bank to correctly implement related policies and regulations on related party transactions of China and the provisions on connected party transactions under the Listing Rules; formulating policies, rules and management systems on the related (connected) party transactions of the Bank; being responsible for the identification and announcement of the related (connected) parties of the Bank; submitting to the Board of Directors for review and approval upon reviewing major related (connected) party transactions in accordance with relevant provisions; being responsible for periodically reporting to the Board of Directors and Board of Supervisors in relation to details of identified related (connected) parties and related (connected) party transactions; and being responsible for handling other works relating to the related (connected) party transactions assigned by the Board.

During the Reporting Period, the Related Party Transactions Control Committee held 4 on-site meetings, at which 8 resolutions were considered and passed on topics mainly including the credit business for major related party transactions and the report on the control of related party transactions.

The attendance of each committee member at the meetings of the Related Party Transactions Control Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Mr. FAN Chi Chiu	4	4	0
Mr. WANG Yong	4	4	0
Ms. TAO Zunjian	4	4	0
Mr. LU Jiliang	4	4	0
Ms. LI Jie	4	4	0

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

4. Risk Management Committee

The Bank has established the Risk Management Committee with written rules of procedure. As of the end of the Reporting Period, the Risk Management Committee consists of five Directors, namely Mr. SONG Bin, Mr. ZHAO Bing, Mr. YIN Lin, Ms. SUN Zuying and Mr. WANG Yong. The chairman of the Risk Management Committee is Mr. SONG Bin. Mr. SONG Bin, Mr. YIN Lin and Mr. ZHAO Bing are non-executive Directors. Ms. SUN Zuying and Mr. WANG Yong are independent non-executive Directors.

The primary duties of the Risk Management Committee include: monitoring the risk control in respect of liquidity, credit, markets, operations and technology of senior management; regularly assessing the risk conditions of the Bank; giving suggestions on improving the risk management and internal control of the Bank; evaluating the capital adequacy of the Bank on a regular basis; carrying out a research on the disposal of non-performing assets and bad debts; studying other major assets, risks and internal control deficiencies and weaknesses that affect the Bank's development, assessing the impact and giving suggestion.

During the Reporting Period, the Risk Management Committee held 4 on-site meetings in total, at which 24 resolutions were considered and passed on topics mainly including risk profile, capital adequacy ratio assessment, annual risk appetite strategies, internal capital adequacy assessment and business continuity management assessment. The Risk Management Committee regularly reviews the Bank's risk management system covering various main types of risks such as credit risk, market risk, operational risk, information technology risk, reputational risk and strategic risk by regularly listening to senior management's report on the Bank's risk management on a quarterly basis, and proposes opinions and suggestions on improving the Bank's risk management work based on the economic development trend and changes in macroeconomic control policies and the actual business development of the Bank.

The attendance of each committee member at the meetings of the Risk Management Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Mr. SONG Bin	4	3	1
Mr. ZHAO Bing	4	4	0
Mr. YIN Lin	4	4	0
Ms. SUN Zuying	4	4	0
Mr. WANG Yong	4	4	0

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

5. *Nomination and Remuneration Committee*

The Bank has established the Nomination and Remuneration Committee with written rules of procedure in accordance with the relevant requirements of the Listing Rules. As of the end of the Reporting Period, the Nomination and Remuneration Committee consists of five Directors, namely Mr. WANG Yong, Mr. FAN Chi Chiu, Mr. YI Jijun, Mr. WANG Shaohong and Mr. YANG Yunhong. The chairman of the Nomination and Remuneration Committee is Mr. WANG Yong. Mr. YI Jijun is a non-executive Director. Mr. WANG Yong, Mr. FAN Chi Chiu, Mr. WANG Shaohong and Mr. YANG Yunhong are independent non-executive Directors. The majority of the members of the Nomination and Remuneration Committee are independent non-executive Directors.

The primary duties of the Nomination and Remuneration Committee include:

Nomination Duties

Making recommendations to the Board of Directors on the scale and composition of the Board based on the operating activities, asset scale and shareholding structure of the Bank; assessing the independence of independent non-executive Directors; reviewing the procedures and standards for selecting and appointing the Directors and senior management to make recommendations to the Board; identifying qualified candidates for the Directors and senior management under the authorization of the Board of Directors, and making preliminary assessments on their qualifications and conditions.

Remuneration Duties

Reviewing our remuneration plans or proposals for the Directors and senior management, making recommendations on the establishment of a formal and transparent procedure for developing remuneration policy and submitting it to the Board of Directors for review; reviewing the performance of the Directors and senior management and conducting annual performance evaluations; considering the evaluation standards of the Directors and senior management of the Bank and supervising the implementation of remuneration system for the Directors and senior management.

During the Reporting Period, the Nomination and Remuneration Committee held 2 on-site meetings in total, at which 8 resolutions were considered and passed on topics mainly including the evaluation of the performance of Directors and senior management, the review of the structure and composition of the Board, the examination of the qualifications of proposed Directors and the assessment of business performance.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

5. *Nomination and Remuneration Committee (cont'd)*

The attendance of each committee member at the meetings of the Nomination and Remuneration Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Mr. WANG Yong	2	2	0
Mr. FAN Chi Chiu	2	2	0
Mr. YI Jijun	2	2	0
Mr. WANG Shaohong	2	2	0
Mr. SUN Guomao	2	2	0
Mr. YANG Yunhong	0	0	0

Note:

Mr. SUN Guomao ceased to serve as the chairman of the Nomination and Remuneration Committee since October 30, 2023, and Mr. Wang Yong was re-designated as the chairman of the Nomination and Remuneration Committee and Mr. YANG Yunhong served as a member of the Nomination and Remuneration Committee since November 10, 2023.

The Bank has adopted the board diversity policy, pursuant to which the Bank seeks to achieve board diversity through the consideration of a number of factors, including but not limited to gender, age, cultural and educational background, ethnicity, industry and professional experience, technical and professional skills and/or qualifications, knowledge, length of service and time to be devoted as a Director, and any other factors that the Board may consider relevant and applicable from time to time.

The Board consists of fifteen members, including five executive Directors, five non-executive Directors and five independent non-executive Directors. Our Directors have a balanced mix of experiences, including banking, corporate management, economics, law, accounting, auditing and finance. In addition, the Board has a relatively wide range of age, ranging from 34 years old to 61 years old. Taking into account various factors, the Bank has proposed a target number of female member on the Board of Directors of not less than two. The Bank had three female members on the Board of Directors by the end of 2023 and had achieved the goal of gender diversity on the Board. The Bank believes that the current composition of the Board is in line with the principles of the board diversity policy. In the selection and search for Director candidates, the Nomination and Remuneration Committee will take full account of the proportion of female members. For the objectives and details of gender diversity, please refer to "Directors, Supervisors, Senior Management and Employees – Composition of employees" in this report.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

5. *Nomination and Remuneration Committee (cont'd)*

The Articles of Association of the Bank set out the procedures and methods of the nomination of Directors, the Nomination and Remuneration Committee shall make recommendations to the Board after reviewing the candidates for directorship in compliance with the relevant requirements of the Articles of Association, and the candidates for directorship will be proposed at the Shareholders' general meeting by written resolution after being considered and approved by the Board. For details, please refer to the section headed "Directors and Board of Directors" of the Articles of Association.

Criteria for selecting and recommending candidates for directorship: Directors shall have the professional knowledge and working experience as required for performing their duties and satisfy the requirements of the NFRA, and their qualifications shall be verified by the NFRA.

6. *Consumer Rights Protection Committee*

The Bank has established the Consumer Rights Protection Committee with written rules of procedure. As of the end of the Reporting Period, the Consumer Rights Protection Committee consists of five Directors, namely Mr. ZHAO Bing, Mr. YI Jijun, Ms. TAO Zunjian, Mr. ZHANG Wenbin and Ms. LI Jie. The chairman of the Consumer Rights Protection Committee is Mr. ZHAO Bing. Ms. TAO Zunjian and Mr. ZHANG Wenbin are executive Directors. Mr. ZHAO Bing, Mr. YI Jijun and Ms. LI Jie are non-executive Directors.

The primary duties of the Consumer Rights Protection Committee include: formulating the strategies, policies and goals of the Bank's financial consumer rights protection work; supervising and evaluating the comprehensiveness, timeliness and effectiveness of the Bank's financial consumer rights protection work as well as the performance of senior management; proposing relevant resolutions on consumer rights protection to the Board of Directors and regularly listening to reports on consumer rights protection; supervising the information disclosure on consumer rights protection; and performing other matters as authorized by the Board of Directors.

During the Reporting Period, the Consumer Rights Protection Committee held 2 on-site meetings in total, at which 4 resolutions were considered and passed on topics mainly including the Environmental, Social and Governance Report, the progress of consumer rights protection work and environmental information disclosure report.

III. THE BOARD AND ITS SPECIAL COMMITTEES (CONT'D)

3.9 Special committees of the Board (cont'd)

6. Consumer Rights Protection Committee (cont'd)

The attendance of each committee member at the meetings of the Consumer Rights Protection Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Mr. ZHAO Bing	2	2	0
Mr. YI Jijun	2	2	0
Ms. TAO Zunjian	2	2	0
Mr. ZHANG Wenbin	2	2	0
Ms. LI Jie	2	2	0

IV. BOARD OF SUPERVISORS AND ITS SPECIAL COMMITTEES

4.1 Duties of the Board of Supervisors

The Board of Supervisors is the supervisory body of the Bank and is accountable to the Shareholders' general meeting. Its primary responsibilities include overseeing the financial operations of the Bank as well as the performance of the Board and senior management. The Board of Supervisors conducts special investigations and attends important meetings in specific areas to understand the Bank's operations and management and to provide supervisory advice.

4.2 Composition of the Board of Supervisors

As of the end of the Reporting Period, the Board of Supervisors consisted of eight Supervisors, including three employees' representative Supervisors, namely Mr. ZHANG Renzhao, Mr. WANG Xifeng and Mr. ZHANG Chuanzheng; three Shareholders' representative Supervisors, namely Mr. ZHOU Hao, Ms. ZHAO Lijie and Mr. FENG Yongdong; and two external Supervisors, being Mr. PENG Feng and Ms. ZHU Yingwei. A Supervisor shall serve a term of three years and may serve consecutive terms if re-elected upon the expiry of his/her term of office, provided that the cumulative term of external Supervisors shall not exceed six years, unless otherwise specified by laws, regulations, regulatory authorities and the Articles of Association of the Bank. Shareholders' representative Supervisors and external Supervisors shall be elected or replaced by the Shareholders' general meeting.

IV. BOARD OF SUPERVISORS AND ITS SPECIAL COMMITTEES (CONT'D)

4.3 Changes in members of the Board of Supervisors during the Reporting Period

For details of changes in Supervisors of the Bank, please refer to “Directors, Supervisors, Senior Management and Employees – Changes in Directors, Supervisors and Senior Management during the Reporting Period” of this report.

4.4 Meetings of the Board of Supervisors and Supervisors’ attendance at the meetings

During the Reporting Period, the Bank held 4 meetings of the Board of Supervisors, considered 27 resolutions and heard 41 resolutions, which mainly involved topics including plans in terms of budget and final accounts, dividend distribution, re-election and appointment of the Directors, and listened to and considered relevant reports such as operation and management of the banks, financial activities, internal control of risks and related party transactions.

The attendance of each Supervisor at the meetings of the Board of Supervisors during the Reporting Period is set out below:

Members of the Board of Supervisors	Attendances Required	Attendances in Person	Attendances by Proxy
Mr. ZHANG Renzhao	4	4	0
Mr. YANG Yunhong	3	3	0
Mr. PENG Feng	4	3	1
Ms. ZHU Yingwei	4	4	0
Ms. ZHAO Lijie	4	4	0
Mr. ZHOU Hao	4	4	0
Mr. FENG Yongdong	4	3	1
Mr. WANG Xifeng	4	4	0
Mr. ZHANG Chuanzheng	4	4	0

IV. BOARD OF SUPERVISORS AND ITS SPECIAL COMMITTEES (CONT'D)

4.5 Committees under the Board of Supervisors

The Board of Supervisors of the Bank has two committees, including the Supervision Committee and the Nomination Committee. The committees operate in accordance with the terms of reference formulated by the Board of Supervisors.

1. Supervision Committee

As of the end of the Reporting Period, the Supervision Committee consisted of three Supervisors, namely Ms. ZHU Yingwei, Ms. ZHAO Lijie and Mr. ZHANG Chuanzheng. The chairman of the Supervision Committee is Ms. ZHU Yingwei.

The primary duties of the Supervision Committee include: formulating the supervision plans for the Bank's financial activities, implementing relevant supervision plans; supervising the Board of Directors in forming sound operating concept and business values, and a development strategy consistent with the Bank's circumstances; assessing the Bank's business decisions, risk management and internal control, and supervising rectification thereof.

During the Reporting Period, the Supervision Committee held 4 meetings in total, at which a total of 22 resolutions were considered, including the supervision opinions on assets and liabilities ratio and risk management matters, the supervision and inspection work, the internal audit work and the development strategy evaluation report.

The attendance of each committee member at the meetings of the Supervision Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Ms. ZHU Yingwei	4	4	0
Mr. YANG Yunhong	3	3	0
Ms. ZHAO Lijie	4	4	0
Mr. ZHANG Chuanzheng	4	4	0

IV. BOARD OF SUPERVISORS AND ITS SPECIAL COMMITTEES (CONT'D)

4.5 Committees under the Board of Supervisors (cont'd)

2. *Nomination Committee*

As of the end of the Reporting Period, the Nomination Committee consisted of four Supervisors, namely Mr. PENG Feng, Mr. ZHOU Hao, Mr. FENG Yongdong and Mr. WANG Xifeng. The chairman of the Nomination Committee is Mr. PENG Feng. The primary duties of the Nomination Committee include: formulating procedures and standards for selecting and appointing the Supervisors, and preliminarily examining the qualifications of supervisor candidates, and making recommendations to the Board of Supervisors; overseeing the election procedures of the Directors; making comprehensive performance evaluation of the Directors, the Supervisors and senior management; and reviewing our remuneration management policies and assessing the scientificity and reasonableness of our remuneration plans for senior management.

During the Reporting Period, the Nomination Committee held 1 meeting in total, at which 4 resolutions were considered, including the evaluation of the performance of duties by the Board of Directors, senior management and its members and the evaluation of Supervisors.

The attendance of each committee member at the meetings of the Nomination Committee during the Reporting Period is set out below:

Committee Members	Attendances Required	Attendances in Person	Attendances by Proxy
Mr. PENG Feng	1	1	0
Mr. ZHOU Hao	1	1	0
Mr. FENG Yongdong	1	1	0
Mr. WANG Xifeng	1	1	0

4.6 Attendance at Shareholders' general meeting during the Reporting Period

During the Reporting Period, the Bank convened one Shareholders' general meeting in total. The Board of Supervisors sent representatives to attend the meeting and supervised on the spot whether the contents considered at the meeting, meeting procedures and voting processes comply with the laws and regulations.

4.7 Attendance at the Board meetings during the Reporting Period

During the Reporting Period, in order to strengthen the basic work of performance evaluation, the Supervisors attended the Board meetings and recorded the key contents and information related to the meetings, which were used as the basic information for the year-end evaluation of the Board of Supervisors and effectively improved the objectivity of evaluation.

V. TRAININGS FOR THE DIRECTORS AND THE SUPERVISORS DURING THE REPORTING PERIOD

During the Reporting Period, the Board of Directors paid significant attention to enhancing the Directors' expertise, with a special focus on arranging relevant trainings. All the Directors (including Mr. TAN Xianguo, Mr. MENG Dongxiao, Ms. TAO Zunjian, Mr. LU Jiliang, Mr. ZHANG Wenbin, Mr. YI Jijun, Mr. SONG Bin, Mr. YIN Lin, Mr. ZHAO Bing, Ms. LI Jie, Mr. SUN Guomao, Mr. FAN Chi Chiu, Mr. WANG Yong, Mr. WANG Shaohong, Ms. SUN Zuying and Mr. YANG Yunhong) of the Bank have fully complied with the code provision C.1.4 set out in Part 2 of the Corporate Governance Code as well as PRC regulatory requirements, actively participating in Shandong banking green finance training, special training on corporate governance, disciplinary inspection and supervision training, and 2023 China listed bank development Forum.

During the Reporting Period, the Directors and the Supervisors of the Bank have strengthened the learning of professional knowledge, broadened the working concepts and horizons, and developed and refreshed their knowledge and skills by attending trainings, conducting researches and reading relevant materials.

VI. CHAIRMAN OF THE BOARD AND PRESIDENT

During the Reporting Period, in line with the recommendations under the Listing Rules, the roles and functions of the chairman of the Board and the president of the Bank were taken up by different individuals, and their respective duties were clearly defined.

As of the end of the Reporting Period, Mr. TAN Xianguo served as the chairman of the Board of the Bank, being responsible for managing the Board of Directors and organizing the Board Meetings to review and discuss major issues of the Bank, so as to ensure the sound operation of the Board of Directors and effective implementation of decisions, and Mr. MENG Dongxiao held the position of president of the Bank, and was responsible for the daily operation and management of the Bank.

VII. SENIOR MANAGEMENT

Senior management has the power delegated by the Board of the Bank to manage the daily operation of the Bank. The president of the Bank is accountable to the Board of Directors and organizes and carries out the business management activities of the Bank and reports to the Board of Directors in accordance with laws, regulations, rules, the Articles of Association of the Bank and the authorization of the Board of Directors. The Bank has also appointed vice presidents and other senior management members to cooperate with the president of the Bank and perform their respective management responsibilities.

The Bank practises a president accountability system led by the Board. According to the Articles of Association, the president is accountable to the Board and subject to the supervision of the Board of Supervisors. The president and senior management shall regularly report to the Board of Directors and the Board of Supervisors the Bank's operating results, material contracts, financial position, risk profile, business prospects and other information in a timely, accurate and complete manner, and the president shall also report to the Board of Directors the Bank's significant events, implementation, use of funds and profits and losses. Senior management may establish special committees and functional departments according to their work needs and as required by the Board, and specify the structure of functional departments.

VIII. COMPANY SECRETARIES

As of the end of the Reporting Period, Mr. LU Jiliang and Ms. TAM Pak Yu, Vivien from SWCS Corporate Services Group (Hong Kong) Limited served as the joint company secretaries of the Bank. Each of the Director may discuss with the joint company secretaries for advice and information. Mr. LU Jiliang is the primary contact person of Ms. TAM Pak Yu, Vivien in the Bank. Mr. LU Jiliang and Ms. TAM Pak Yu, Vivien have confirmed that they have received no less than 15 hours of relevant professional training during the Reporting Period.

IX. RELATIONSHIP BETWEEN THE DIRECTORS, THE SUPERVISORS AND SENIOR MANAGEMENT

There are no financial, business or family relationships among the Directors, the Supervisors and senior management of the Bank.

X. AMENDMENTS TO THE ARTICLES OF ASSOCIATION

During the Reporting Period, the Bank did not amend its Articles of Association.

XI. COMMUNICATIONS WITH THE SHAREHOLDERS

The Bank has formulated the Shareholders' communication policy to maintain communications and contacts with shareholders and stakeholders. Shareholders may attend and vote at the annual general meeting of the Bank in person or by proxy, and may communicate with Directors or make inquiries at the meeting. The Bank shall issue its interim and annual results and reports and other announcements within the time stipulated by the Listing Rules. We inform Shareholders, investors and other stakeholders of latest developments of the Bank through several channels including the website and WeChat official account of the Bank. The Board of Directors has reviewed the communication channels and correspondence activities with Shareholders and stakeholders in 2023 and confirmed that Shareholders communication policy of the Bank has been properly implemented and took effect within 2023.

The Bank values the opinions and suggestions of the Shareholders and actively organizes various communication activities with investors and analysts to maintain a good relationship and respond to the reasonable requests of the Shareholders in a timely manner. The Shareholders may make enquiries to the Board through the office of the Board. The contact details of the Board are as follows:

Address: No. 9 Baoquan Road, Weihai, Shandong Province, the PRC
Tel: (86) 631-5236187
Fax: (86) 631-5210210
Email: whccb@whccb.com

XII. SHAREHOLDERS' RIGHTS

12.1 Procedures for the Shareholders to convene an extraordinary general meeting

The Bank effectively protects the Shareholders' rights in strict compliance with applicable laws and regulations, the Listing Rules, the Articles of Association and the corporate governance system.

The Shareholder(s) severally or jointly holding more than 10% of the shares with voting right at the meeting to be convened shall propose to the Board in writing to convene an extraordinary general meeting or a class meeting and specify the topics of the meeting. The Bank shall convene an extraordinary general meeting within two months from the date of receipt of the written request from the Shareholder(s). The aforesaid number of shares held shall be calculated based on the date on which the Shareholder(s) submit the written request. The Board shall, pursuant to laws, administrative regulations and the Articles of Association, give a written reply on whether or not it agrees to convene an extraordinary general meeting or a class meeting within 10 days after receipt of the request.

If the Board of Directors agrees to convene an extraordinary general meeting or a class meeting, it shall serve a notice of such meeting within five days after the resolution is made by the Board of Directors. Any change to the original request set forth in the notice shall be subject to approval by the relevant Shareholder(s).

If the Board of Directors does not agree to convene an extraordinary general meeting or a class meeting or fails to give a written reply within ten days after receipt of the request, the Shareholder(s) severally or jointly holding more than 10% Shares with voting rights at the meeting to be convened shall have the right to request the Board of Supervisors to convene an extraordinary general meeting or a class meeting, and shall put forward such request to the Board of Supervisors in writing.

If the Board of Supervisors agrees to convene an extraordinary general meeting or a class meeting, it shall serve a notice of such meeting within five days after receipt of such request. Any change to the original proposal set forth in the notice shall be approved by the relevant Shareholder(s).

If the Board of Supervisors fails to serve the notice of the Shareholders' general meeting within the prescribed period, it shall be deemed as failing to convene and preside over the Shareholders' general meeting, and the Shareholder(s) severally or jointly holding more than 10% shares of the Bank (such shares have voting rights at the meeting to be convened) for consecutively 90 days may convene and preside over the meeting by themselves.

Shareholders may refer to the Articles of Association published on the websites of the Hong Kong Stock Exchange and the Bank for further details.

XII. SHAREHOLDERS' RIGHTS (CONT'D)

12.2 Procedures for making proposals at the Shareholders' general meetings

Where the Bank convenes a Shareholders' general meeting, the Board, the Board of Supervisors and Shareholder(s) severally or jointly holding more than 3% shares of the Bank shall be entitled to make proposals to the Bank in writing.

Shareholder(s) severally or jointly holding more than 3% shares of the Bank may submit written interim proposals to the convener ten days before a Shareholders' general meeting is convened. The convener shall serve a supplementary notice of the Shareholders' general meeting within two days after receipt of the proposals and announce the contents of the interim proposals.

Save as specified in the preceding paragraph, the convener, after issuing the notice of the Shareholders' general meeting, shall neither revise the proposals stated in the notice of the Shareholders' general meetings nor add new proposals.

Shareholders may refer to the Articles of Association published on the websites of the Hong Kong Stock Exchange and the Bank for further details.

XIII. EXTERNAL AUDITORS AND THEIR REMUNERATION

We have engaged BDO China Shu Lun Pan Certified Public Accountants LLP and BDO Limited as our domestic and international auditors for 2023, respectively. During the Reporting Period, the Group agreed to pay a total of RMB3.35 million for audit fees to BDO China Shu Lun Pan Certified Public Accountants LLP and BDO Limited for the annual audit and semi-annual review of financial statements, and agreed to pay RMB225,000 for fees of non-audit services (mainly for the incumbent audit of senior management). The above fees include related taxes and fees.

The Audit Committee under the Board of Directors is of the view that BDO China Shu Lun Pan Certified Public Accountants LLP and BDO Limited can properly complete various types of work as required by the Bank, comply with the principles of independence, objectivity and fairness and the code of ethics for accountants, and conduct audit work in a prudent and flexible manner. During the Reporting Period, there was no disagreement by the Board with the opinions of the Audit Committee on the selection and appointment of external auditors.

There has been no change of auditors of the Bank in the past three years.

XIV. RISK MANAGEMENT AND INTERNAL CONTROL

14.1 Risk Management

The Bank has established a sound risk management organizational structure comprising the Board of Directors, the Board of Supervisors, senior management and various risk management committees and departments to ensure the effective operation with a strong check-and-balance.

The Bank has established comprehensive risk management policies, procedures and risk limit management systems. We have established a sound risk management policy covering credit risk, market risk, operational risk, liquidity risk, strategic risk, information technology risk and reputational risk, etc., and have established a capital constraint mechanism focusing on capital adequacy ratio management, a complete internal capital adequacy assessment mechanism and a risk management mechanism that covers the entire work stream, including risk identification, measurement, assessment, monitoring, mitigation and control. During the Reporting Period, the Bank continued to improve the system of comprehensive risk management. Taking into account the dual needs of business development and risk control, the Bank formulated the annual risk appetite strategy and specified various risk limits and administrative measures. The Bank incorporated risk factors in relation to the environmental, social and governance into the assessment of credit risk, information technology risk, compliance risk and other risks. The Bank carried out risk identification and assessment, stress testing, etc., identified and assessed risks that have a substantial impact on the Bank's operations, made forward-looking assessment on the Bank's profitability, capital level and liquidity under stress scenarios, and assisted in formulating improvement measures to ensure that various risks are under control.

The Bank continuously improves its technology capability in risk management work, strengthens the application of internal and external data and risk models in fields such as business access, risk alert and differentiated risk management strategies, and improve its capability of conducting detail-oriented risk management work. Risk management systems such as the post-loan management platform, related party transaction platform are optimized continuously. By fully utilizing these systems and tools in risk identification, measurement and monitoring, it can effectively improve its overall risk management capability. During the Reporting Period, the Bank continued to develop innovative risk management tools, launched the risk control platform, model monitoring platform, investment business credit risk management and control system and new generation credit mid-office, and developed a risk management mechanism with a unified display of information, unified risk management and unified model management, thus enhancing the whole-process digital risk control and management capabilities of the Bank.

XIV. RISK MANAGEMENT AND INTERNAL CONTROL (CONT'D)

14.2 Internal Control

The Bank has established an internal control organizational structure comprising the Board of Directors, the Board of Supervisors, senior management, the Legal and Compliance Department, the Audit Department, business departments and branches with rational division of functions, clearly defined responsibilities and clear reporting relationships, forging a distinctive risk management and compliance culture. In accordance with the five management requirements emphasizing on “Rules and Regulations, Supervision, Inspection, Assessment and Rectification” (“有制度、有監督、有檢查、有考核、有整改”), the Bank continued to strengthen the internal control compliance management. Our internal control adapts to management mode, business scale, product complexity and risk profile, which can effectively ensure the legal, compliant and stable operation of all businesses.

The Bank has formulated a series of systems, and continued to improve the system management approaches and strengthen the construction of internal control system. During the Reporting Period, firstly, the Bank timely tracked the changes in external laws, regulations and regulatory policies, and revised and improved relevant management systems as and when appropriate according to the needs of the Bank’s operations and management. It established a system covering all business segments of the Bank as well as all aspects and key risk points of each business, continuously enhancing the completeness and timeliness of its systems. Secondly, the Bank established a mechanism to review the compliance of systems, including whether the content of a system is in consistent with other rules and regulations of the Bank, whether the control measures for legal compliance risks are sufficient and appropriate, and whether the system classification and the linkage between systems are appropriate, thus ensuring that its systems are legal and compliant. The Bank effectively managed and controlled its compliance risks and continued to make its systems more practical and actionable. Thirdly, the Bank carried out a series of monthly activities such as “Amendment Month”, “Learning Month”, “Examination Month” and “Execution Month”, improved the dynamic adjustment mechanism for the establishment, modification and abolition of systems, and conducted major inspections on “Rules and Regulations, Supervision, Inspection, Assessment and Rectification”, so as to strengthen the full-life cycle management of systems and ensure their effectiveness and enforceability.

The Bank considers internal audit essential to the sustainable development of our business operations. The Bank’s Audit Department shall strictly follow the principles of independence and objectivity throughout its internal audit work. During the Reporting Period, the Bank has established an independent and vertical internal audit system that mainly comprises of the Board of Directors, the Audit Committee and the Audit Department at our headquarters. The Board of Directors undertakes ultimate responsibility to ensure the independence and effectiveness of internal audit. The Audit Committee guides, evaluates and assesses the internal audit work while our Audit Department carries out internal auditing at the headquarters and branch level.

During the Reporting Period, the Bank’s Audit Department formulated annual audit plans based regulatory requirements as well as operation, management and business profile, which were approved by the Board of Directors. The Bank’s Audit Department carried the annual audit plans strictly, conducted both on-site inspections and off-site monitoring during routine audits on the Bank’s operational and management activities, and conducted special audits on our exposures to various risks such as credit risk, market risk, bank account interest rate risk and information technology risk. For the issues or deficiencies identified during audits, the Audit Department gave timely audit advises to the relevant operation units and departments at the headquarters and supervised rectification.

XIV. RISK MANAGEMENT AND INTERNAL CONTROL (CONT'D)

14.2 Internal Control (cont'd)

The Bank attaches great importance to information disclosure and inside information management. In order to strengthen the confidentiality of inside information, ensure the fairness of information disclosure and protect the legitimate rights and interests of investors, the Bank has formulated the Information Disclosure Management System (《信息披露管理制度》) and the Administrative Measures for Inside Information (《内幕消息管理辦法》) in accordance with the laws, regulations and regulatory documents of mainland China and Hong Kong. The Bank shall make timely disclosure in accordance with the relevant laws and regulations and the rules governing the listing of securities of the stock exchanges where the stocks of the Bank are listed when there are “inside information” under Part XIVA of the SFO and other matters required to be disclosed in a timely manner by the relevant laws and regulations and the rules governing the listing of securities of the stock exchanges where the stocks of the Bank are listed, unless exempted under the relevant laws and regulations and the rules governing the listing of securities of the stock exchanges where the stocks of the Bank are listed.

The Board of Directors is responsible for the risk management and internal control system, and is responsible for reviewing the effectiveness of the relevant system. The Board of Directors reviews risk management and internal control of the Bank on a quarterly basis. The systems of risk management and internal control are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss. No material defects of internal control and risk management of the Bank have been identified during the Reporting Period. The Bank is of the opinion that the risk management and internal control of the Bank is sufficiently effective and sufficient.

For more details of the Bank’s risk management and internal control, please refer to “Management Discussion and Analysis – Risk Management” of this report.

CHAPTER 9 REPORT OF THE BOARD OF DIRECTORS

I. PRINCIPAL ACTIVITIES

The Bank is principally engaged in banking and related financial services, including corporate banking business, retail banking business and financial market business. The information on business review of the Bank during the Reporting Period is set out in the “Management Discussion and Analysis” of this report.

II. BUSINESS REVIEW

2.1 Business Review

The Bank’s business review and analysis of key financial performance indicators, principal risks and uncertainties and prospects for future development of the business during the Reporting Period are set out in the “Management Discussion and Analysis” of this report.

2.2 Environmental Policies and Performance

The Bank has actively assumed the social responsibilities related to environmental policies. As the first equator bank in Shandong Province, the Bank actively implemented the concept of environmental protection, closely followed the national development goal of carbon peaking and carbon neutrality, and steadfastly promoted the strategic transformation into green finance, including optimizing online services, practicing green office, conducting green public welfare, developing green credit and promoting green finance. In 2023, the Board of Directors of the Bank reviewed and approved the 2022 Environmental Information Disclosure Report, enhanced the awareness of green financial development across the Bank, improved the organizational structure of green finance, strengthened the management of green finance, and steadily promote the innovation and development of systems for green finance products and services. The Bank was rated as the highest “ESG Level A Company” in the ESG evaluation of the banking industry in Shandong Province in 2022 by the Shandong Banking Association. The Bank’s proposal of “Improving Green Financial Service Capabilities and Implementing Green, Low-Carbon Transformation Strategy” won the competition award in the selection of best ESG practice cases for listed companies in 2023 by the China Association for Public Companies. For details of the Bank’s environmental policies and performance, please refer to the Environmental, Social and Governance Report to be published by the Bank with the annual report.

2.3 Compliance with Relevant Laws and Regulations

The Bank has established and implemented a series of internal control systems and measures to ensure continued compliance with relevant laws and regulations and manage and control legal risks the Bank faces. The Bank follows the principles of compliance and efficiency, unified standardization, division of labor cooperation and hierarchical responsibilities, integrates the management and prevention of legal risks with other risk management activities, improves the legal risk prevention and control mechanism, and promotes legal operation. The Bank has established a legal risk management system and a legal document review management system, strengthened daily legal consulting services, contract management and legal document review, and carried out legal compliance training and learning, so as to provide professional legal support for the daily operation and development, continuously improve the law-abiding and legal awareness of all employees and ensure legal operation.

II. BUSINESS REVIEW (CONT'D)

2.4 Consumer Rights Protection

The Board has established the Consumer Rights Protection Committee. For details of its duties, please refer to the "Corporate Governance Report" of this report.

The Bank attached great importance to the protection of the rights and interests of financial consumers, and proactively established a consumer protection pattern of "Two Comprehensiveness and Three Initiatives", i.e., integrating consumer protection factors into the whole process, performing consumer protection by all employees, prioritizing consumer protection from the source, strengthening consumer protection against newly emerging problems, and taking the lead in consumer protection by leaders at all levels. The Bank further implemented the work arrangement of "Three Arrows" for the supervision of consumer protection to consolidate the requirements of special action for quality improvement, and constantly improved the consumer protection of "led by regulations at the front end, reinforcing responsibilities at the middle end, and imposing rectifications and punishment at the back end". The Bank continuously strengthened its management in operational activities and businesses, strictly undertook the main obligation of protecting the rights and interests of consumers, established and improved the management and system of consumer rights protection, strengthened the review of presales consumer protection, ensured that the Bank's business operation was conducted under the regulatory framework in accordance with relevant laws, and protected the legitimate rights and interests of consumers from the source. The Bank promoted compliance sales management, treated consumers fairly, appropriately disclosed product information, and effectively reminded risks. The Bank strengthened the complaint traceability management, improved the inspection and supervision mechanism, enhanced top-level design, and rectified the system, process and service to improve the quality and efficiency of consumer protection.

In terms of the protection of consumer rights and interests, the Bank mainly carried out the following activities: firstly, the Consumer Rights Protection Committee regularly convened meetings to consider relevant topics; secondly, the Bank strictly undertook the main obligation of protecting the rights and interests of consumers, and continued to increase the emphasis on consumer protection at the headquarters and branches; thirdly, the Bank adhered to the whole-process management and control of complaints under the principle of "prior inspection of hidden dangers, diversified interim solutions, and post traceability and rectification"; fourthly, the Bank proactively carried out a series of publicity campaigns, such as the "3•15 Education and Publicity Week on Consumer Rights Protection", "Campaign to Publicize Financial Knowledge" and "Financial Consumer Rights Protection Education and Publicity Month", which closely followed hot spots of society and concerns of the public and effectively enhanced the risk prevention awareness of financial consumers; fifthly, the complaint channels and complaint handling flow chart are announced in outlets and electronic channels, and the Bank carried out the reception day activity for the president on consumer complaint of every month at all level; sixthly, the Bank carried out consumer protection trainings on a regular basis. Through centralized training, on-the-job trainings and on-site coaching as well as consumer protection and complaint trainings at different levels and positions, our employees can keep abreast of the new trend, new dynamics and new requirements of rights protection of the financial consumers.

2.5 Relationship with Employees

The Bank believes that sustainable development relies on the capabilities and dedication of the Bank's employees. The Bank attaches great importance to the cultivation of talents, and regards the selection and employment of talents as the basis for development. For details of employees, employment policies, remuneration and benefits, please refer to the chapter headed "Directors, Supervisors, Senior Management and Employees" of this report and the Environmental, Social and Governance Report to be published by the Bank after the publication of the annual report.

II. BUSINESS REVIEW (CONT'D)

2.6 Dividend Policies and Dividends

1. Dividends

The Bank shall formulate profit distribution plans according to its own operating conditions, risk conditions, capital planning, market environment and other factors, take into account the overall interests of all shareholders and the sustainable development of the Bank, and balance the relationship between cash dividends and capital replenishment. For details of undistributed profits, please refer to note 37 to the financial statements in this report.

In order to promote the stable and sound development of the Bank and protect the long-term interests of all Shareholders, the Shareholders of the Bank approved the 2022 profit distribution plan at the 2022 annual general meeting held on May 30, 2023, pursuant to which, no dividends distributed were to all shareholders for 2022.

The Board of Directors proposed that the Bank shall distribute 2023 dividends in cash in 2024 amounting to RMB598.0 million (tax inclusive), and distribute a cash dividend of RMB10 (tax inclusive) per 100 shares to the ordinary Shareholders whose names appear on the register of members of the Bank on the record date for equity distribution for 2023. The proposed final dividend is expected to be distributed to the Shareholders on or around May 31, 2024, and the profit distribution plan will be submitted to the 2023 annual general meeting for approval. The Bank will make further announcement on the book closure date and record date in relation to the proposed final dividend.

2. Tax Relief

Withholding and Payment of Individual Income Tax for Overseas Non-resident Individual Shareholders
Pursuant to the Individual Income Tax Law of the PRC (《中華人民共和國個人所得稅法》), which was last amended on August 31, 2018, and the Regulations on Implementation of the Individual Income Tax Law of the PRC (《中華人民共和國個人所得稅法實施條例》), which was last amended on December 18, 2018, dividends paid by PRC enterprises are subject to the PRC individual income tax at a flat rate of 20%. For a foreign individual who is not a resident of the PRC, the receipt of dividends from an enterprise in the PRC is normally subject to an individual income tax of 20% unless specifically exempted by the tax authority of the State Council or reduced by an applicable tax treaty.

Pursuant to the Notice of the State Administration of Taxation on Issues Concerning Taxation and Administration of Individual Income Tax After the Repeal of the Document Guo Shui Fa [1993] No. 045 (《國家稅務總局關於國稅發[1993]045號文件廢止後有關個人所得稅征管問題的通知》) issued by the SAT on June 28, 2011, domestic non-foreign-invested enterprises issuing shares in Hong Kong may, when distributing dividends to resident individuals overseas under the tax treaty, withhold individual income tax at the rate of 10%.

II. BUSINESS REVIEW (CONT'D)

2.6 Dividend Policies and Dividends (Cont'd)

2. *Tax Relief (Cont'd)*

Withholding and Payment of Individual Income Tax for Overseas Non-resident Individual Shareholders (cont'd)

For individual holders of H Shares receiving dividends who are citizens of countries that have entered into a tax treaty with the PRC with tax rates lower than 10%, the non-foreign-invested enterprise whose shares are listed in Hong Kong may apply on behalf of such holders for enjoying the lower preferential tax treatments, and, upon approval by the tax authorities, the amount which is over withheld will be refunded.

For individual holders of H Shares receiving dividends who are citizens of countries that have entered into a tax treaty with the PRC with tax rates higher than 10% but lower than 20%, the non-foreign-invested enterprise is required to withhold the tax at the agreed rate under the treaties, and no application procedures will be necessary.

For individual holders of H Shares receiving dividends who are citizens of countries without taxation treaties with the PRC or are under other situations, the non-foreign-invested enterprise is required to withhold the tax at a rate of 20%.

Withholding and Payment of Corporate Income Tax for Overseas Non-resident Enterprises

Pursuant to the Corporate Income Tax Law of the PRC (《中華人民共和國企業所得稅法》) (the "CIT Law"), which came into effect on January 1, 2008 and was last amended on December 29, 2018, and the Implementation Provisions for the Corporate Income Tax Law of the PRC (《中華人民共和國企業所得稅法實施條例》) which came into effect on January 1, 2008 and was last amended on April 23, 2019, a non-resident enterprise is generally subject to a 10% corporate income tax on PRC-sourced income (including dividends received from a PRC resident enterprise that issues shares in Hong Kong), if such non-resident enterprise does not have an establishment or place in the PRC or has an establishment or place in the PRC but the PRC-sourced income is not connected with such establishment or place in the PRC. The said income tax may be reduced pursuant to applicable treaties to avoid double taxation. Such income tax payable by non-resident enterprises is deducted at source, where the payer, as the obligor for the withholding tax, is required to withhold the income tax from the amount to be paid to the non-resident enterprise when such payment is made or due.

II. BUSINESS REVIEW (CONT'D)

2.6 Dividend Policies and Dividends (Cont'd)

2. Tax Relief (Cont'd)

Withholding and Payment of Corporate Income Tax for Overseas Non-resident Enterprises (Cont'd)

The Circular on Issues Relating to the Withholding and Payment of Corporate Income Tax by PRC Resident Enterprises on Dividends Paid to Overseas Non-PRC Resident Enterprise Shareholders of H Shares (Guo Shui Han [2008] No. 897) (《關於中國居民企業向境外H股非居民企業股東派發股息代扣代繳企業所得稅有關問題的通知》(國稅函[2008]897號)) which was issued by the SAT on November 6, 2008, further clarified that a PRC-resident enterprise must withhold and pay corporate income tax at a rate of 10% on dividends paid to overseas non-resident enterprise shareholders of H shares for 2008 and subsequent years. In addition, the Response by the State Administration of Taxation to Questions on Levying Corporate Income Tax on Dividends Derived by Non-resident Enterprise from Holding Stock such as B-shares (Guo Shui Han [2009] No. 394) (《國家稅務總局關於非居民企業取得B股等股票股息徵收企業所得稅問題的批覆》(國稅函[2009]394號)) which was issued by the SAT and came into effect on July 24, 2009, further provides that any PRC-resident enterprise that is listed on overseas stock exchanges must withhold and pay corporate income tax at a rate of 10% on dividends of 2008 and onwards that it distributes to non-resident enterprises. Such tax rates may be further modified pursuant to the tax treaty or agreement that China has concluded with a relevant jurisdiction, where applicable.

Pursuant to the Arrangement between the Mainland and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion (《內地和香港特別行政區關於對所得避免雙重徵稅和防止偷漏稅的安排》) signed on August 21, 2006, the PRC Government may levy taxes on the dividends paid by a Chinese company to Hong Kong residents (including natural persons and legal entities) in an amount not exceeding 10% of total dividends payable by the Chinese company. If a Hong Kong resident directly holds 25% or more of the equity interest in a Chinese company, then such tax shall not exceed 5% of the total dividends payable by the Chinese company. The Fifth Protocol to the Arrangement between the Mainland of China and the Hong Kong Special Administrative Region on the Avoidance of Double Taxation and the Prevention of Fiscal Evasion issued by the State Administration of Taxation (《國家稅務總局關於〈內地和香港特別行政區關於對所得避免雙重徵稅和防止偷漏稅的安排〉第五議定書》) effective on December 6, 2019 states that such provisions shall not apply to arrangement or transaction made for the primary purpose of gaining such tax benefit. The application of the dividend clause of tax agreements shall be subject to the PRC tax laws and regulations, such as the Notice of the State Administration of Taxation on the Issues Concerning the Application of the Dividend Clauses of Tax Agreements (Guo Shui Han [2009] No. 81) (《國家稅務總局關於執行稅收協定股息條款有關問題的通知》(國稅函[2009]81號)).

2.7 Events after the Reporting Period

As of the date of this report, the Bank had no significant events after the Reporting Period.

III. DEBT SECURITIES ISSUED

During the Reporting Period, the Bank issued certificates of interbank deposit with an aggregate principal amount of RMB53,400 million. On July 14, 2023, the Bank issued green finance bonds with a size of RMB5 billion and a coupon rate of 2.70% for a term of three years, which were utilized to support green industry projects under the Green Bond Endorsed Projects Catalogue (2021 Edition). Please refer to note 33 to the financial statements of this report for details of bonds that were not issued during the Reporting Period.

IV. DIRECTORS AND SUPERVISORS

4.1 Biographies of Directors, Supervisors and Senior Management

For biographical details of the Directors, Supervisors and senior management of the Bank, please refer to “Directors, Supervisors, Senior Management and Employees” of this report.

4.2 Service Contracts of Directors and Supervisors

The Bank has entered into a service contract with each of its Directors and Supervisors in respect of, among other things, compliance with relevant laws and regulations, observation of the Articles of Association and provisions on arbitration. During the Reporting Period, none of the Directors and Supervisors of the Bank had any service contract determinable by the Bank within one year without payment of any compensation (other than statutory compensation).

4.3 Directors’, Supervisors’ and Chief Executive’s Interests and Short Positions in Shares, Underlying Shares and Debentures of the Bank or its Associated Corporations

So far as the Directors, Supervisors and chief executives of the Bank are aware, as of the end of the Reporting Period, the interests and short positions of the Directors, Supervisors and chief executives in the shares, underlying shares or debentures of the Bank or its associated corporations (within the meaning of Part XV of the SFO) which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which were required, pursuant to the Model Code, to be notified to the Bank and the Hong Kong Stock Exchange were as follows:

Name of Director/ Supervisor/ chief executive	Class of shares	Capacity	Number of Domestic Shares directly or indirectly held	Percentage of total issued shares ⁽²⁾ (%)	Percentage of total class shares ⁽²⁾ (%)	Long position/ short position
Mr. TAN Xianguo	Domestic Shares	Beneficial owner	491,426	0.0082	0.0099	Long position
Ms. TAO Zunjian	Domestic Shares	Beneficial owner	143,804	0.0024	0.0029	Long position
Mr. ZHANG Wenbin	Domestic Shares	Beneficial owner	70,266	0.0012	0.0014	Long position
Ms. SUN Zuying	Domestic Shares	Beneficial owner	21,756	0.0004	0.0004	Long position
Mr. ZHANG Renzhao ⁽¹⁾	Domestic Shares	Beneficial owner	495,656	0.0083	0.0100	Long position
		Interest of spouse	113,752	0.0019	0.0023	Long position
Mr. WANG Xifeng	Domestic Shares	Beneficial owner	295,011	0.0049	0.0059	Long position
Mr. ZHANG Chuanzheng	Domestic Shares	Beneficial owner	424,847	0.0071	0.0085	Long position

IV. DIRECTORS AND SUPERVISORS (CONT'D)

4.3 Directors', Supervisors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures of the Bank or its Associated Corporations (cont'd)

Notes:

- (1) By virtue of the SFO, Mr. ZHANG Renzhao is deemed to be interested in the 113,752 Domestic Shares held by his spouse, Ms. QU Wenwei (曲文微).
- (2) The percentages above are calculated based on the total number of issued shares of 5,980,058,344 shares and the total number of Domestic Shares of 4,971,197,344 shares of the Bank as of the end of the Reporting Period.

Save as disclosed above, as of the end of the Reporting Period, none of the Directors, Supervisors or chief executive of the Bank had any interests or short positions in the shares, underlying shares or debentures of the Bank or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise required to be notified to the Bank and the Hong Kong Stock Exchange pursuant to the Model Code.

4.4 Directors' and Supervisors' Interests in Transactions, Arrangements or Contracts

Save for the continuing connected transactions which are exempt from the reporting, annual review, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules, as of the end of the Reporting Period and at any time during the Reporting Period, none of the Directors and Supervisors of the Bank or any entity connected with the Directors and Supervisors had any direct or indirect interest in any transaction, arrangement or contract of significance (other than service contracts) in relation to the Bank's business to which the Bank was a party.

4.5 Directors' and Supervisors' Interests in Competing Business

During the Reporting Period, none of the Directors and Supervisors of the Bank held any interest in any business which competes or is likely to compete, either directly or indirectly, with the business of the Bank.

4.6 Arrangements for Directors and Supervisors to Acquire Shares or Debentures

During the Reporting Period, the Bank did not enter into any arrangements to enable the Directors and Supervisors of the Bank to acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate.

IV. DIRECTORS AND SUPERVISORS (CONT'D)

4.7 Remuneration of Directors and Supervisors

According to the remuneration policy of the Bank, in assessing the remuneration payable to the Directors and Supervisors of the Bank, the Nomination and Remuneration Committee will take into account a number of factors including the comparable remuneration paid by the Bank and the term of office, obligations, responsibilities and performance (as the case may be) of the Directors and Supervisors of the Bank. For details of the remuneration of the Directors and Supervisors, please refer to note 12 to the financial statements and "Directors, Supervisors, Senior Management and Employees" of this report. As of the end of the Reporting Period, the Bank did not grant any incentive shares to the Directors, Supervisors and senior management.

4.8 Permitted Indemnity Provision and Directors' Insurance

During the Reporting Period, the Bank has purchased effective liability insurance for all Directors against possible legal proceedings arising from corporate activities by Directors.

V. MANAGEMENT CONTRACTS

Other than the service contracts entered into with the management of the Bank, the Bank has not entered into any other contract with any individual, the Bank or body corporate in relation to the management or administration of the whole or any substantial part of any business of the Bank.

VI. MAJOR CUSTOMERS

As of the end of the Reporting Period, the balance of the Bank's loans to any single borrower did not exceed 10% of the Bank's net capital, the total deposits from the five largest depositors of the Bank accounted for less than 30%, and the total loans and advances to the five largest borrowers accounted for less than 30%. None of the Directors of the Bank and their close associates or any Shareholder (which to the knowledge of the Directors owns more than 5% of the number of issued shares of the Bank) has any interest in the above customers.

VII. DONATIONS

During the Reporting Period, the Bank made charitable and other donations in an aggregate amount of approximately RMB130,000.

VIII. RESERVES

Details of the changes in the reserves of the Bank during the Reporting Period are set out in the consolidated statement of changes in equity in the financial statements of this report. As of the end of the Reporting Period, the distributable reserves of the Group amounted to RMB5,579 million.

IX. CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

Pursuant to Chapter 14A of the Listing Rules, the transactions between the Bank and its connected persons constitute connected transactions of the Bank. The Bank provides commercial banking services and products in the ordinary and usual course of its business to members of the public in the PRC, which include our connected persons (such as Directors, Supervisors, president, controlling Shareholders, substantial Shareholders and/or their respective associates). These transactions are entered into on normal commercial terms (or commercial terms that are better to us) in the ordinary and usual course of our business, and thus are exempt from all disclosure, annual review and shareholders' approval requirements under Chapter 14A of the Listing Rules.

During the Reporting Period, the Bank complied with the reporting, annual review, announcement and/or independent directors' approval requirements for non-exempt continuing connected transactions under Chapter 14A of the Listing Rules, which are set out below.

9.1 Provision of Deposit Services and the Other Financial Services to Qilu Expressway Group

On August 31, 2021, the Bank entered into the 2021-2023 Financial Services Framework Agreement (the "Financial Services Framework Agreement") with Qilu Expressway, pursuant to which, the Bank agreed to provide deposit services and the Other Financial Services to the Qilu Expressway Group. The Financial Services Framework Agreement is effective until December 31, 2023, unless terminated earlier in accordance with the agreement.

The Bank provides Qilu Expressway Group with the following services in the ordinary and usual course of business: (i) deposit services; (ii) bank acceptance notes, discounting of commercial bills, domestic letters of guarantees, letters of credit, online remittance, foreign exchange remittance and other financial services approved by the former CBIRC (collectively the "Other Financial Services"). Further specific contracts will be entered into between the parties on the basis of the Financial Services Framework Agreement for each of the deposit services and the Other Financial Services actually provided. These deposit services and the Other Financial Services and the related proposed annual caps were entered into in the ordinary and usual course of business of the Bank on normal commercial terms.

Continuing Connected Transactions	2023 Annual Caps	Actual Transaction Amount for 2023
The Bank provides Qilu Expressway Group with deposit services in the ordinary and usual course of business	The daily maximum deposit balance (including accrued interest) of Qilu Expressway Group for each of the three years ending December 31, 2023 was set to be RMB500 million, RMB1,000 million and RMB1,000 million respectively	RMB437.061 million
The Bank provides Qilu Expressway Group with the Other Financial Services in the ordinary and usual course of business	The annual caps for the total amount payable to the Bank for each of the three years ending December 31, 2023 was set to be RMB10 million	RMBO

IX. CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS (CONT'D)

9.1 Provision of Deposit Services and the Other Financial Services to Qilu Expressway Group (cont'd)

Listing Rules Implications:

Shandong Hi-Speed Group Company and its controlled subsidiary, Shandong Hi-Speed, hold approximately 35.56% and 11.60% of the issued shares of the Bank respectively, and Shandong Hi-Speed Group Company is a Controlling Shareholder of the Bank. Pursuant to Rule 14A.07 of the Listing Rules, Shandong Hi-Speed Group Company is a connected person of the Bank.

Shandong Hi-Speed Group Company hold approximately 38.93% of the issued shares of Qilu Expressway. Therefore, pursuant to Rule 14A.13 of the Listing Rules, Qilu Expressway is an associate of Shandong Hi-Speed Group Company and thus also a connected person of the Bank under the Listing Rules. As such, the transactions contemplated under the Financial Services Framework Agreement constitute a continuing connected transaction under Chapter 14A of the Listing Rules.

For the deposit services to be provided by the Bank to the Qilu Expressway Group, the transactions in respect of the deposit services will constitute financial assistance received by us from connected persons in the form of deposits on normal commercial terms and not secured by the assets of the Group, the deposit services are fully exempted from reporting, annual review and independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

For the Other Financial Services to be provided by the Bank to the Qilu Expressway Group, as the highest applicable percentage ratio in respect of the Other Financial Services is more than 0.1% but less than 5%, the Other Financial Services are subject to the reporting, annual review and announcement requirements, but are exempt from the independent shareholders' approval requirement under Chapter 14A of the Listing Rules.

9.2 Confirmation by the Independent Non-executive Directors

The independent non-executive Directors have reviewed each of the above continuing connected transactions and confirm that they:

- a. were entered into in the ordinary and usual course of the Bank's business;
- b. were on normal commercial terms or better; and
- c. were entered into in accordance with the terms of the agreements governing the transactions and that the terms of the transactions were fair and reasonable and in the interests of the Shareholders as a whole.

IX. CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS (CONT'D)

9.3 Confirmation by Auditors

Pursuant to Rule 14A.56 of the Listing Rules, the Board engaged the Bank's external auditors, BDO Limited to provide a limited assurance in respect of the above continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" issued by the Hong Kong Institute of Certified Public Accountants and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules". The Board confirms that the auditors have reported to the Board the results of their procedures, which state that:

- a. nothing had come to the auditor's attention that causes the auditor to believe that the disclosed continuing connected transactions have not been approved by the Board of the Bank;
- b. in respect of transactions involving the provision of services by the Bank, nothing had come to the auditor's attention which caused the auditor to believe that the transactions had not been conducted in accordance with the Bank's pricing policy in all material respects;
- c. nothing had come to the auditor's attention that causes the auditor to believe that the transactions have not been conducted, in all material respects, in accordance with the relevant agreements governing those transactions; and
- d. in respect of the aggregate amount of each of the continuing connected transactions, nothing had come to the auditor's attention that causes the auditor to believe that the amount of each of the continuing connected transactions exceeds the aggregate annual cap for the continuing connected transactions for 2023 applied for by the Bank.

Details of related party transactions entered into by the Bank in the ordinary course of business during the Reporting Period are set out in note 42 to the financial statements. The definition of connected persons in Chapter 14A of the Listing Rules differs from the definition of related parties in IAS 24 "Related Party Disclosures" and its interpretation by the International Accounting Standards Board. Certain transactions in the related party transactions set out in note 42 to the financial statements may also constitute connected transactions for the Bank under Chapter 14A of the Listing Rules. Except as disclosed in this annual report, all connected transactions of the Bank during the Reporting Period were in the ordinary course of the Bank's business and on normal commercial terms, and the connected transactions that occurred were in compliance with the disclosure waiver requirements under the Listing Rules.

The Bank confirms that it has complied with the disclosure requirements under Chapter 14A of the Listing Rules.

X. COMPLIANCE WITH CORPORATE GOVERNANCE PRACTICES

During the Reporting Period, the Bank voluntarily complied with the relevant laws and regulations in the banking industry, and closely monitored the changes to the regulatory environment, laws and systems, and has been improving its internal compliance. The Bank is committed to maintaining a high standard of corporate governance. Details of the corporate governance of the Bank are set out in the "Corporate Governance Report" of this report.

XI. SUFFICIENCY OF PUBLIC FLOAT

As of the date of this report, based on the public information available to the Bank and to the knowledge of the Directors, the Bank had maintained sufficient public float in compliance with the minimum requirement under the Listing Rules.

XII. RETIREMENT BENEFITS

The Bank offers defined contribution pension schemes to employees, including social pension schemes, annuity plan, fund provident fund and other social insurance. The Bank may not use forfeited contributions to reduce the current level of contributions.

XIII. PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE BANK

As of the end of the Reporting Period, neither the Bank nor any of its subsidiaries had purchased, sold or redeemed any listed securities of the Bank.

XIV. EQUITY-LINKED AGREEMENTS

During the Reporting Period, no other equity-linked agreements were entered into by the Bank or subsisted.

XV. PRE-EMPTIVE RIGHTS

There are no provisions in the relevant PRC laws and the Articles of Association for granting pre-emptive rights to Shareholders of the Bank. The Articles of Association provides that, the Bank may increase its registered capital as follows after resolutions being made at the Shareholders' general meeting and upon approval by relevant national regulatory authorities: public offering of shares; non-public offering of shares; placing new shares to existing Shareholders; distributing bonus shares to existing Shareholders; transferring reserve funds to increase share capital according to provisions; other methods stipulated by laws and administrative regulations.

XVI. AUDITORS

For information about the Bank's auditors, please refer to the "Corporate Governance Report".

On behalf of the Board of Directors

TAN Xianguo
Chairman

Weihai, China

CHAPTER 10 REPORT OF THE BOARD OF SUPERVISORS

I. MAJOR WORK IN 2023

(I) Standardize Operational Processes and Efficiently Perform Supervisory Functions

During the Reporting Period, the Board of Supervisors convened four meetings, at which 27 proposals were considered and 41 proposals were heard. The Board of Supervisors convened four meetings of the Supervision Committee and one meeting of the Nomination Committee. The Supervisors attended one Shareholders' general meeting and were present at four meetings of the Board of Directors, to timely learn the performance of each governance department, receive the information on business decisions and finance, internal control of risks, and effectively exercise the supervisory function.

(II) Focus on the Key Points of Supervision and Improve the Effectiveness of Supervision in Key Areas

1. Strengthen performance supervision and promote the implementation of regulatory requirements. During the Reporting Period, the Board of Supervisors supervised and evaluated the Board of Directors, the Board of Supervisors, senior management and its members regarding their respective performance of the obligations of faith and diligence, professionalism and independence, ethics and compliance. The evaluation results shall be reported to regulatory authorities and submitted to the general meeting of Shareholders for consideration and approval.
2. Strengthen financial supervision and promote the improvement of financial supervision level. Firstly, the Board of Supervisors focused on supervising important financial decisions of the Board of Directors and senior management and their implementation. Secondly, the Board of Supervisors reviewed regular reports and expressed independent opinions. Thirdly, the Board of Supervisors supervises the compliance of the recruitment, dismissal and renewal of external audit firms, and the independence and effectiveness of external audit work. Fourthly, the Board of Supervisors expressed opinions as to the regularity and rationality of the profit distribution plan. Fifthly, the Board of Supervisors supervised the implementation of the remuneration management system and whether the remuneration package of senior management was scientific and reasonable.
3. Strengthen internal risk control and supervision, and urge prevention and resolution of risks. Firstly, the Board of Supervisors supervised the performance of the Board of Directors and senior management in the overall risk management and urged rectifications, and promoted the effective implementation of the risk prevention and control mechanism of the Bank. Secondly, the Board of Supervisors reviewed the internal audit report on the overall risk management to find issues and supervise their rectification. Thirdly, the Board of Supervisors attended prudent supervision meetings, paid attention to and promoted rectifications of identified problems. Fourthly, the Board of Supervisors regularly proposed supervisory advice on the operational decision-making and risk management mechanism of the Bank. Fifthly, the Board of Supervisors conducted an overall supervision of the internal control governance system and operation across the Bank.

(III) Increase Research and Communication and Continuously Strengthen Daily Supervision

Firstly, the Board of Supervisors improved the performance evaluation process and strengthened the application of performance evaluation results. Secondly, the Board of Supervisors improved the quality and efficiency of research work, providing comprehensive support and guarantee for it to play the role of supervision and rectification. Thirdly, the Board of Supervisors played the role of employee supervisors and effectively reflect the demands of employees. Fourthly, the Board of Supervisors enhanced the performance ability of supervisors and organized them to conduct business learning and training. Fifthly, the Board of Supervisors increased the communication efforts and urge departments to implement rectification measures.

II. INDEPENDENT OPINIONS OF THE BOARD OF SUPERVISORS ON MATTERS OF CONCERN TO THE BANK IN 2023

- (I) **Operation in compliance with laws and regulations.** The Bank improved the internal control mechanism, improved corporate governance, operated in accordance with the law, and its decision-making and implementation procedures complied with the relevant requirements of laws, regulations and the Articles of Association. The Directors and senior management acted with honesty, integrity and due diligence, with no violation of laws and regulations or any act detrimental to the interests of the Bank and the Shareholders.
- (II) **Authenticity of the financial report.** The annual financial report of the Bank has been audited by BDO China Shu Lun Pan Certified Public Accountants LLP and BDO Limited. The report gives a true, accurate and complete view of the financial position and operating results of the Bank in all material aspects.
- (III) **Acquisition and disposal of assets.** During the Reporting Period, no insider trading nor activities that may damage the shareholders' rights and interests or cause a loss of assets has been identified in respect of any material acquisition or disposal of assets of the Bank.
- (IV) **Related party transactions.** During the Reporting Period, the Bank's related party transactions were fair, reasonable and in compliance with the relevant requirements of national laws and regulations and the Articles of Association, without acts that violated the fairness principle or impaired the interests of the Company and the Shareholders.
- (V) **Internal control.** During the Reporting Period, the Bank continued to strengthen and improve its internal control, and ensured the effectiveness of internal control in all material aspects. No material defects were found in the internal control mechanism or implementation.
- (VI) **Implementation of resolutions of the Shareholders' general meetings.** The Board of Supervisors had no objection to the reports and proposals submitted by the Board of Directors of the Bank to the Shareholders' general meetings for consideration during the year, supervised the implementation of the resolutions of such meetings, and considered that the Board had seriously implemented the relevant resolutions of such meetings without acts detrimental to the interests of the Shareholders.
- (VII) **Information disclosure.** During the Reporting Period, the Bank continuously refined its information disclosure mechanism, fulfilled its information disclosure obligations as a listed company, so as to ensure that all Shareholders had fair access to the Company's significant information.

III. PERFORMANCE OF EXTERNAL SUPERVISORS

During the Reporting Period, the chairman of the Nomination Committee and the Supervision Committee under the Board of Supervisors are all served by external supervisors. The external Supervisors independently performed their supervisory duties in accordance with their fiduciary and diligent duties to the Bank and all the Shareholders, attended the meetings of the Board of Supervisors and relevant committees as scheduled, actively attended the Shareholders' general meetings and the meetings of the Board of Directors, and discussed and expressed objective and fair independent opinions on the matters discussed at the Shareholders' general meetings and the meetings of the Board of Directors and the Board of Supervisors of the Bank, thus playing their effective role as external Supervisors.

CHAPTER 11 IMPORTANT EVENTS

FULFILLMENT OF UNDERTAKINGS

The undertakings fulfilled during the Reporting Period and not fulfilled as of the end of the Reporting Period by the Bank, its Shareholders, related parties and other parties involved in undertaking are as follows:

Reason for undertaking	Parties involved in undertaking	Type of undertaking	Details of undertaking	Time of undertaking	Term of undertaking	Particulars on performance
Non-competition	Shandong Hi-Speed Group Company	Undertakings by controlling Shareholders	<ol style="list-style-type: none">1. Undertake that, save as disclosed in the prospectus of the Bank dated September 29, 2020, Shandong Hi-Speed Group Company and its controlled non-listed enterprises (excluding the Bank, our subsidiary and our branch offices) (collectively, the "Relevant Enterprises") shall not engage in any business activities within the principal businesses carried on by the Bank, our subsidiary and our branch offices as of the signing date of this undertaking.2. Undertake that, in the event it (or the Relevant Enterprises) and the Bank participate in the same tender project relating to the principal businesses of the Group, it shall grant, or shall procure the Relevant Enterprises to grant, a preemptive right to participate in any such tender project to the Bank in the manner stated in the non-competition undertakings.	September 16, 2020	Long term	In progress, no violations of the undertakings.

MATERIAL LITIGATION OR ARBITRATION

As of the end of the Reporting Period, the Bank was the plaintiff in 5 outstanding litigations with a principal balance of over RMB30 million, involving an amount of RMB992 million. The Bank was not the defendant in any outstanding litigations or arbitrations with a principal balance of over RMB10 million. The above outstanding litigations and arbitrations are all loan disputes arising from banking business of the Bank, and as of the end of the Reporting Period, the Bank did not expect that such litigation and arbitration (individually or jointly) would have a material adverse effect on the Bank's business, financial position and results of operations. Save as disclosed above, as of the date of this report, the Bank had no other material litigation, arbitration and major case, or other material contingent liabilities.

PENALTIES AND RECTIFICATION

As far as the Bank is aware, during the Reporting Period, the Bank and its Directors, Supervisors and senior management were not subject to any investigation, administrative penalty and public criticism by the China Securities Regulatory Commission, investigation by competent authorities and enforcement of mandatory measures by judicial authorities or disciplinary departments or subject to transfer to judicial authorities or criminal liabilities, material administrative penalties by other administrative authorities such as environmental protection, safety supervision and taxation authorities, and public condemnation by the Hong Kong Stock Exchange.

MATERIAL CONTRACTS, MATERIAL GUARANTEES AND SIGNIFICANT INVESTMENTS

Material Contracts

During the Reporting Period, the Bank did not have any material contracts subject to disclosure.

Material Guarantees

As of the end of the Reporting Period, the balances of letters of guarantees and letters of credit of the Bank amounted to RMB2.116 billion and RMB10.904 billion, respectively. The guarantee business is in the ordinary course of business of the Bank, and the above businesses are financial guarantee business within the scope of business by the National Financial Regulatory Administration during the Reporting Period.

Significant Investments

During the Reporting Period, the Bank had no significant investment. There was no specific plan for significant investments or acquisition of material capital assets or other businesses.

Disposal of Assets and Mergers

During the Reporting Period, there had been no material acquisitions and disposal of assets nor mergers within the Bank.

SIGNIFICANT EVENTS OF SUBSIDIARIES

During the Reporting Period, the subsidiaries had no significant event.

RELATED PARTY TRANSACTIONS

Related Party Transactions Related to Daily Operations

The Bank carried out related party transactions in strict compliance with the relevant requirements of the regulatory authorities and the Administrative Measures for Related (Connected) Party Transactions (《關聯(連)交易管理辦法》) and the Rules of Procedure for the Related Party Transactions Control Committee under the Board of Directors (《董事會關聯交易控制委員會議事規則》) formulated by the Bank.

In accordance with the requirements of the NFRA, the Bank has established a comprehensive, dynamic and complete list of related parties, and reviewed and approved related party transactions in accordance with commercial principles and on terms no more favorable than those of similar transactions with non-related parties. The terms of such transactions are fair and reasonable and in the interests of all Shareholders and the Bank as a whole, and have no negative impact on the Bank's operating results and financial position. Related party transactions were conducted in accordance with relevant laws and regulations, and credit conditions and review procedures of the Bank, and the amount of all the loans was recovered normally without non-performing loans.

In accordance with the requirements of the NFRA, during the Reporting Period, there were three resolutions on material related party transactions, namely Shandong Hi-Speed Group Company, Tongda Financial Leasing and Weihai Industrial Investment Group Co., Ltd.. As of the end of the Reporting Period, the Bank's balance of the credit exposure to related party transactions was RMB8.669 billion as required by the NFRA, accounting for 28.23% of net capital, among which, the balance of the exposure to material related party transactions was RMB6.238 billion, and the balance of the exposure to normal related party transactions was RMB2.431 billion.

Related Party Transactions in Relation to Acquisition and Disposal of Assets or Equity Interests

During the Reporting Period, the Bank did not have any related party transaction in relation to acquisition and disposal of assets or equity interests.

Related Party Transactions in Relation to Joint External Investment

During the Reporting Period, the Bank did not have any related party transaction in relation to joint external investment.

Related Party Credit and Debt Transactions

During the Reporting Period, the Bank did not have any related party credit and debt transaction for non-operating purpose.

Related Party Transactions in Relation to Receipt of Services

During the Reporting Period, the Bank recorded the total amount of RMB133 million in relation to related party transactions for the receipt of services.

Deposits and Other Related Party Transactions

During the Reporting Period, the Bank recorded the total amount of RMB4,299 million in relation to related party transactions for deposits in the Bank from related parties (excluding the cumulative amount exempted from review and disclosure based on the methods of related party transactions).

INDEPENDENT AUDITOR'S REPORT



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TO THE SHAREHOLDERS OF WEIHAI CITY COMMERCIAL BANK CO., LTD.

(A joint stock company incorporated in the People's Republic of China (the "PRC") with limited liability)

OPINION

We have audited the consolidated financial statements of Weihai City Commercial Bank Co., Ltd. (the "**Bank**") and its subsidiary (together the "**Group**") set out on pages 143 to 264, which comprise the consolidated statement of financial position as at December 31, 2023, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2023, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("**IFRS Accounting Standards**") issued by the International Accounting Standards Board ("**IASB**") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("**HKSAs**") issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**"). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are independent of the Group in accordance with HKICPA's "Code of Ethics for Professional Accountants" (the "**Code**"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Independent Auditor's Report

KEY AUDIT MATTERS (CONT'D)

Loss allowances of loans and advances to customers and financial investments measured at amortised cost

Refer to the accounting policies in note 4.1(1), note 20 and note 21 to the consolidated financial statements.

The Key Audit Matter

The Group's loans and advances to customers and financial investments measured at amortised cost as at December 31, 2023 amounted to RMB258,666 million, with loss allowances amounted to RMB6,068 million as at December 31, 2023.

The Group uses the expected credit loss ("**ECL**") model to calculate the loss allowance in accordance with International Financial Reporting Standard 9, Financial instruments ("**IFRS 9**").

The determination of loss allowances using the expected credit loss model is subject to a number of key parameters and assumptions, including the identification of loss stages, estimates of probability of default, loss given default, exposures at default and discount rate, adjustments for forward-looking information and other adjustment factors. Management judgment is involved in the selection of those parameters and the application of the assumptions.

In particular, the determination of the loss allowances is heavily dependent on the external macro environment and the Group's internal credit risk management strategy. The expected credit losses for corporate loans and financial investments measured at amortised cost are derived from estimates including the historical losses, internal and external credit grading and other adjustment factors. The expected credit losses for personal loans are derived from estimates whereby management takes into consideration historical overdue data, the historical loss experience for personal loans and other adjustment factors.

Management also exercises judgment in determining the quantum of loss given default based on a range of factors. These include available remedies for recovery, the financial situation of the borrower, the recoverable amount of collateral, the seniority of the claim and the existence and cooperativeness of other creditors. The enforceability, timing and means of realisation of collateral can also have an impact on the recoverable amount of collateral and, therefore, the amount of loss allowances as at the end of the reporting period.

Independent Auditor's Report

KEY AUDIT MATTERS (CONT'D)

Loss allowances of loans and advances to customers and financial investments measured at amortised cost (Cont'd)

The Key Audit Matter (Cont'd)

We identified the provision for loss allowances of loans and advances to customers and financial investments measured at amortised cost as a key audit matter because of the inherent uncertainty and management judgment involved and because of its significance to the financial results and capital of the Group.

Our response

Our audit procedures to assess loss allowances of loans and advances to customers and financial investments measured at amortised cost included the following:

- understanding and assessing the design, implementation and operating effectiveness of key internal controls of financial reporting over the approval, recording and monitoring of loans and advances to customers and financial investments measured at amortised cost, the credit grading process and the measurement of loss allowances;
- involving internal expert to assess the reliability of the expected credit loss model used by management in determining loss allowances, including assessing the appropriateness of the key parameters and assumptions in the expected credit loss model, including the identification of loss stages, probability of default, loss given default, exposure at default, discount rate, adjustments for forward-looking information and other management adjustments;
- assessing the completeness and accuracy of data used for the key parameters in the expected credit loss model. For key parameters derived from internal data relating to original loan agreements, we compared the total balance of the loans and advances to customers and financial investments measured at amortised cost list used by management to assess the loss allowances with the general ledger, selecting samples and comparing individual loan and advances to customers and financial investments measured at amortised cost information with the underlying agreements and other related documentation to assess the accuracy of compilation of the loans and advances to customers and financial investments at amortised cost list. For key parameters derived from external data, we selected samples to inspect the accuracy of such data by comparing them with public resources;

Independent Auditor's Report

KEY AUDIT MATTERS (CONT'D)

Loss allowances of loans and advances to customers and financial investments measured at amortised cost (Cont'd)

Our response (Cont'd)

- for key parameters involving judgment, critically assessing input parameters by seeking evidence from external sources and comparing to the Group's internal records including historical loss experience and type of collateral. As part of these procedures, we challenged the reasons for modifications to estimates and input parameters compared with prior period and considered the consistency of judgment. We compared the economic factors used in the models with market information to assess whether they were aligned with market and economic development;
- for key parameters used in the expected credit loss model which were derived from system-generated internal data, assessing the accuracy of input data by comparing the input data with original documents on a sample basis. In addition, we involved our IT specialists to assess the logics and compilation of the overdue information for selected samples;
- evaluating the validity of management's assessment on whether the credit risk of the loans and advances to customers has, or has not, increased significantly since initial recognition and whether the loan is credit-impaired by selecting risk-based samples. We analysed the portfolio by industry sector to select samples in industries more vulnerable to the current economic situation with reference to other borrowers with potential increased credit risk. We checked loan overdue information, making enquiries to the credit managers about the borrowers' business operations, checking borrowers' financial information and researching market information about borrowers' businesses;
- recalculating the amount of credit loss allowance for 12 month and lifetime credit losses using the expected credit loss model based on the above parameters and assumptions for a sample of loans and investments where the credit risk of the loan has not, or has, increased significantly since initial recognition, respectively; and
- assessing whether the disclosures in the consolidated financial statements in relation to the provision for loss allowances of loans and advances to customers and financial investments measured at amortised cost meet the requirements in the prevailing accounting standards.

Independent Auditor's Report

KEY AUDIT MATTERS (CONT'D)

Assessment of fair value of financial instruments

Refer to note 5(2) and note 45 to the consolidated financial statements.

The Key Audit Matter

The Group's financial instruments measured at fair value as at December 31, 2023 amounted to RMB74,631 million. The effect of fair value adjustments of financial instruments may impact either the profit or loss or other comprehensive income.

The valuation of financial instruments measured at fair value of the Group is based on a combination of market data and valuation models which often require a considerable number of inputs. Many of these inputs are obtained from readily available data, in particular for level 1 and level 2 financial instruments in the fair value hierarchy, the valuation techniques for which use quoted market prices and observable inputs, respectively. Where one or more significant input are unobservable in the valuation technique, as in the case of level 3 financial instruments then estimates need to be developed which can involve significant management judgment.

The Group has developed its own models to value certain level 2 and level 3 financial instruments measured at fair value, which also involves significant management judgment.

We have identified assessment of the fair value of financial instruments as a key audit matter because of the complexity involved in valuing certain financial instruments and the significant judgment exercised by management in determining the inputs used in the valuation models.

Our response

Our audit procedures to assess the fair value of financial instruments included the following:

- understanding and assessing the design, implementation and operating effectiveness of key internal controls of financial reporting over the valuation, independent price verification and valuation model approval for financial instruments;
- assessing the level 1 fair values, on a sample basis, by comparing the fair values applied by the Group with publicly available market data;
- performing, on a sample basis, independent valuations of level 2 and level 3 financial instruments measured at fair value and comparing these valuations with the valuations of the Group. Our procedures included comparing the valuation models of the Group with our knowledge of practice, testing inputs to the fair value calculations or, with the assistance of internal valuation specialists, establishing our own valuation models to perform revaluations; and
- assessing whether the disclosures in the consolidated financial statements appropriately reflect the exposure to financial instrument valuation risk and meet the requirements of the prevailing accounting standards.

Independent Auditor's Report

KEY AUDIT MATTERS (CONT'D)

Consolidation of structured entities

Refer to note 5(6) and note 38 to the consolidated financial statements.

The Key Audit Matter

Structured entities are generally created to achieve a narrow and well-defined objective with restrictions around their ongoing activities. The Group may acquire or retain an ownership interest in, or act as a sponsor to, a structured entity through a wealth management product, an asset management plan, a trust plan or an investment fund.

In determining whether the Group should retain any partial interests in a structured entity or should consolidate a structured entity, management is required to consider the risks and rewards retained, the power the Group is able to exercise over the activities of the entity and its ability to influence the Group's own returns from the entity. These factors are not purely quantitative and need to be considered collectively in the overall substance of the transactions.

We identified the consolidation of structured entities as a key audit matter because of the complex nature of certain of these structured entities and because of the judgment exercised by management in the qualitative assessment of the terms and nature of each entity.

Our response

Our audit procedures to assess the consolidated of structured entities included the following:

- understanding and assessing the design and implementation of key internal controls of financial reporting over consolidation of structured entities;
- selecting significant structured entities of each key product type and performing the following procedures for each entity selected:
 - inspecting the related contracts, internal establishment documents and information disclosed to the investors to understand the purpose of the establishment of the structured entity and the involvement the Group has with the structured entity and to assess management's judgment over whether the Group has the ability to exercise power over the structured entity;
 - inspecting the risk and reward structure of the structured entity including any capital or return guarantee, provision of liquidity support, commission paid and distribution of the returns to assess management's judgment as to exposure, or rights, to variable returns from the Group's involvement in such an entity;
 - evaluating management's analyses of the structured entity including qualitative analyses and calculations of the magnitude and variability associated with the Group's economic interests in the structured entity to assess management's judgment over the Group's ability to influence its own returns from the structured entity; and
 - assessing management's judgment over whether the structured entity should be consolidated or not; and
- assessing the disclosures in the consolidated financial statements in relation to structured entities with reference to the requirements of the prevailing accounting standards.

Independent Auditor's Report

OTHER INFORMATION IN THE ANNUAL REPORT

The directors are responsible for the other information. The other information comprises the information included in the Bank's annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

DIRECTORS' RESPONSIBILITIES FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS Accounting Standards issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are also responsible for overseeing the Group's financial reporting process. The Audit Committee assists the directors in discharging their responsibility in this regard.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with the terms of our engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

Independent Auditor's Report

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONT'D)

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

Independent Auditor's Report

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONT'D)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

BDO Limited

Certified Public Accountants

Lam Tsz Ka

Practising Certificate no. P06838

Hong Kong, March 22, 2024

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

	Notes	2023	2022
Interest income		15,604,799	14,501,144
Interest expense		(8,981,264)	(8,050,618)
Net interest income	6	6,623,535	6,450,526
Fee and commission income		698,007	754,103
Fee and commission expense		(65,326)	(76,679)
Net fee and commission income	7	632,681	677,424
Net trading gains/(losses)	8	386,093	(170,336)
Net gains arising from investment securities	9	918,594	1,291,768
Other operating income	10	174,576	41,547
Operating income		8,735,479	8,290,929
Operating expenses	11	(1,950,341)	(1,898,928)
Impairment losses on assets	14	(4,493,347)	(4,169,972)
Profit before tax		2,291,791	2,222,029
Income tax expense	15	(175,510)	(143,549)
Net profit for the year		2,116,281	2,078,480
Net profit for the year attributable to:			
Equity shareholders of the Bank		1,933,826	1,906,427
Non-controlling interests		182,455	172,053
		2,116,281	2,078,480

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

	Notes	2023	2022
Other comprehensive income for the year:			
Items that may be reclassified subsequently to profit or loss:			
Financial assets at fair value through other comprehensive income:			
– net movement in the fair value reserve, net of tax	36(d)	396,263	(222,193)
– net movement in the impairment reserve, net of tax	36(e)	(24,743)	33,209
Items that will not be reclassified subsequently to profit or loss:			
Financial assets at fair value through other comprehensive income:			
– net movement in the fair value reserve, net of tax	36(d)	2,258	8,736
Other comprehensive income, net of tax		373,778	(180,248)
Total comprehensive income for the year		2,490,059	1,898,232
Total comprehensive income for the year attributable to:			
Equity shareholders of the Bank		2,307,604	1,726,179
Non-controlling interests		182,455	172,053
		2,490,059	1,898,232
Basic and diluted earnings per share (In RMB)	16	0.29	0.28

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

	Notes	2023	2022
Assets			
Cash and deposits with the central bank	17	27,274,166	27,209,312
Deposits with banks and other financial institutions	18	833,928	1,096,298
Placements with banks	19	56,594	–
Loans and advances to customers	20	187,404,674	161,750,354
Financial investments:	21		
Financial investments measured at fair value through profit or loss		8,100,645	9,170,852
Financial investments measured at fair value through other comprehensive income		55,669,509	37,083,370
Financial investments measured at amortised cost		82,122,784	81,937,063
Property and equipment	23	2,793,841	1,032,532
Right-of-use assets	24	370,691	335,350
Deferred tax assets	25	2,585,440	2,340,150
Other assets	26	24,664,554	21,747,766
Total assets		391,876,826	343,703,047
Liabilities and Equity			
Liabilities			
Borrowings from the central bank		9,836,382	10,292,752
Deposits from banks	28	5,518,984	4,802,448
Placements from banks and other financial institutions	29	22,579,541	20,038,678
Financial assets sold under repurchase agreements	30	11,351,222	9,804,971
Deposits from customers	31	273,978,508	234,487,488
Income tax payable		125,213	450,077
Debt securities issued	33	37,446,188	35,428,233
Lease liabilities	32	349,851	322,895
Deferred tax liabilities	25	–	2,561
Other liabilities	34	2,683,044	2,340,310
Total liabilities		363,868,933	317,970,413

Consolidated Statement of Financial Position

As at December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

	Notes	2023	2022
Equity			
Share capital	35	5,980,058	5,980,058
Capital reserve	36(a)	4,925,460	4,925,460
Surplus reserve	36(b)	1,720,576	1,549,088
General reserve	36(c)	3,690,579	3,227,913
Fair value reserve	36(d)	211,091	(187,430)
Impairment reserve	36(e)	33,822	58,565
Retained earnings	37	5,579,161	4,494,289
Total equity attributable to equity shareholders of the Bank		22,140,747	20,047,943
Perpetual bonds	36(f)	4,099,201	4,099,201
Non-controlling interests		1,767,945	1,585,490
Total equity		28,007,893	25,732,634
Total liabilities and equity		391,876,826	343,703,047

Approved and authorised for issue by the board of directors on March 22, 2024 and signed on its behalf by

Tan Xianguo
Chairman

Meng Dongxiao
President

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

Notes	Attributable to equity shareholders of the Bank								Perpetual bonds	Non-controlling interests	Total
	Share Capital	Capital reserve	Surplus reserve	General reserve	Fair value reserve	Impairment reserve	Retained earnings	Subtotal			
As at January 1, 2023	5,980,058	4,925,460	1,549,088	3,227,913	(187,430)	58,565	4,494,289	20,047,943	4,099,201	1,585,490	25,732,634
Changes in equity for the year:											
Net profit for the year	-	-	-	-	-	-	1,933,826	1,933,826	-	182,455	2,116,281
Other comprehensive income	-	-	-	-	398,521	(24,743)	-	373,778	-	-	373,778
Total comprehensive income	-	-	-	-	398,521	(24,743)	1,933,826	2,307,604	-	182,455	2,490,059
Appropriation of profit											
- Appropriation to surplus reserve 36(b)	-	-	171,488	-	-	-	(171,488)	-	-	-	-
- Appropriation to general reserve 36(c)	-	-	-	462,666	-	-	(462,666)	-	-	-	-
- Appropriation to perpetual bondholders	-	-	-	-	-	-	(214,800)	(214,800)	214,800	-	-
- Distribution paid to perpetual bondholders 36(f)	-	-	-	-	-	-	-	-	(214,800)	-	(214,800)
As at December 31, 2023	5,980,058	4,925,460	1,720,576	3,690,579	211,091	33,822	5,579,161	22,140,747	4,099,201	1,767,945	28,007,893

Notes	Attributable to equity shareholders of the Bank								Perpetual bonds	Non-controlling interests	Total
	Share Capital	Capital reserve	Surplus reserve	General reserve	Fair value reserve	Impairment reserve	Retained earnings	Subtotal			
As at January 1, 2022	5,980,058	4,947,553	1,379,190	2,648,092	25,041	25,356	4,151,373	19,156,663	4,099,201	914,344	24,170,208
Changes in equity for the year:											
Net profit for the year	-	-	-	-	-	-	1,906,427	1,906,427	-	172,053	2,078,480
Other comprehensive income	-	-	-	-	(213,457)	33,209	-	(180,248)	-	-	(180,248)
Total comprehensive income	-	-	-	-	(213,457)	33,209	1,906,427	1,726,179	-	172,053	1,898,232
Disposal of financial investments measured at fair value through other comprehensive income	-	-	-	-	986	-	(986)	-	-	-	-
Capital contribution by non-controlling interests	-	(22,093)	-	-	-	-	-	(22,093)	-	499,093	477,000
Appropriation of profit											
- Appropriation to surplus reserve 36(b)	-	-	169,898	-	-	-	(169,898)	-	-	-	-
- Appropriation to general reserve 36(c)	-	-	-	579,821	-	-	(579,821)	-	-	-	-
- Appropriation to shareholders 37	-	-	-	-	-	-	(598,006)	(598,006)	-	-	(598,006)
- Appropriation to perpetual bondholders	-	-	-	-	-	-	(214,800)	(214,800)	214,800	-	-
- Distribution paid to perpetual bondholders 36(f)	-	-	-	-	-	-	-	-	(214,800)	-	(214,800)
As at December 31, 2022	5,980,058	4,925,460	1,549,088	3,227,913	(187,430)	58,565	4,494,289	20,047,943	4,099,201	1,585,490	25,732,634

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

	Notes	2023	2022
Cash flows from operating activities			
Profit before income tax		2,291,791	2,222,029
<i>Adjustments for:</i>			
Impairment losses on assets	14	4,493,347	4,169,972
Depreciation and amortisation	11	249,110	227,758
Unrealised foreign exchange gains, net	8	(38,372)	(281,418)
Net losses on disposal of property and equipment	10	1,066	1,843
Net gains on disposal of other assets	10	(15,929)	–
Net trading (gains)/losses	8	(347,721)	451,754
Net gains on disposal of investment securities	9	(918,594)	(1,291,768)
Interest expenses on debt securities issued	6	1,054,998	911,068
Interest expenses on lease liabilities	11	14,815	16,034
Interest income from financial investments	6	(4,438,589)	(4,451,347)
		2,345,922	1,975,925
<i>Changes in operating assets</i>			
Net increase in deposits with the central bank		(936,795)	(1,103,171)
Net increase in loans and advances to customers		(28,285,864)	(24,026,017)
Net increase in finance lease receivables		(2,253,933)	(3,489,638)
Net increase in other operating assets		(1,395,829)	(1,098,426)
Net increase in deposits with banks and other financial institutions		(1,840)	(6,210)
		(32,874,261)	(29,723,462)
<i>Changes in operating liabilities</i>			
Net decrease in borrowings from the central bank		(456,959)	(989,032)
Net increase in deposits from banks		716,245	766,605
Net increase in placements from banks and other financial institutions		2,497,327	4,942,507
Net increase in financial assets sold under repurchase agreements		1,548,056	2,799,542
Net increase in deposits from customers		37,102,439	25,660,188
Net increase in other operating liabilities		1,014,901	1,322,046
Income tax paid		(872,817)	(701,943)
		41,549,192	33,799,913
Net cash flows generated from operating activities		11,020,853	6,052,376

Consolidated Statement of Cash Flows

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

	Notes	2023	2022
Cash flows from investing activities			
Proceeds from disposal and redemption of investments		128,228,184	127,116,001
Return on investments		5,357,183	5,743,115
Payments on acquisition of investments		(147,824,927)	(142,572,283)
Payments on acquisition of property and equipment, intangible assets and other assets		(2,186,328)	(383,279)
Proceeds from disposal of property and equipment and other assets		255,141	359
Net cash flows used in investing activities		(16,170,747)	(10,096,087)
Cash flows from financing activities			
Proceeds from issuance of debt securities	41(c)	58,376,460	57,109,656
Repayment of debt securities	41(c)	(56,420,000)	(54,380,000)
Interest paid on debt securities	41(c)	(993,503)	(910,808)
Capital element of lease liabilities paid	41(c)	(114,368)	(105,703)
Interest element of lease liabilities paid	41(c)	(14,815)	(16,034)
Dividends paid		(11)	(596,185)
Interest paid on perpetual bonds		(214,800)	(214,800)
Net cash flows generated from financing activities		618,963	886,126
Effect of foreign exchange rate changes on cash and cash equivalents		(132)	156,089
Net decreased in cash and cash equivalents		(4,531,063)	(3,001,496)
Cash and cash equivalents as at January 1		17,525,673	20,527,169
Cash and cash equivalents as at December 31		12,994,610	17,525,673
Interest received		15,381,956	14,613,374
Interest paid (excluding interest expense on debt securities issued)		(5,972,648)	(5,542,097)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

1. GENERAL

Weihai City Commercial Bank Co., Ltd. (the “**Bank**”) (formerly Weihai City Cooperation Bank Co., Ltd.) commenced business as a city commercial bank on July 21, 1997, according to the approval by the People’s Bank of China (“**PBOC**”). According to the approval by the PBOC Shandong Branch, Weihai City Cooperation Bank Co., Ltd. was renamed as Weihai City Commercial Bank Co., Ltd. on April 17, 1998.

The Bank obtained its finance permit No. B0176H337100001 from the former China Banking Regulatory Commission (the former “**CBRC**”, in 2023, the regulator was renamed the National Financial Regulatory Administration (the “**NFRA**”) (Shandong Office). The Bank obtained its business license No. 913700002671339534 from the Market Supervision Administration of Weihai City. By December 31, 2023, the paid-in capital of the Bank was RMB5,980,058,344, with its registered office located at No. 9 Baoquan Road, Weihai City, Shandong Province. The Bank is regulated by the former China Banking and Insurance Regulatory Commission (the former “**CBIRC**”) (the NFRA) authorised by the State Council.

On October 12, 2020, the Bank’s H shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) (Stock code: 9677).

The principal activities of the Bank and its subsidiary (together the “**Group**”) include corporate banking, retail banking, financial market business and finance lease services approved by the former CBIRC (the NFRA).

2. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS

(1) Statement of compliance

The consolidated financial statements have been prepared in accordance with all applicable International Financial Reporting Standards (the “**IFRS Accounting Standards**”), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards and Interpretations issued by the International Accounting Standards Board (the “**IASB**”) and the disclosure requirements of Hong Kong Companies Ordinance. These consolidated financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

(2) Basis of preparation

The consolidated financial statements are presented in Renminbi (“**RMB**”), which is the functional currency of the Group. All financial information presented in RMB has been rounded to the nearest thousand, except when otherwise indicated.

The consolidated financial statements have been prepared on the historical cost basis, except for certain financial assets, which are measured at fair value as explained in the accounting policies set out below.

The preparation of consolidated financial statements in conformity with IFRS Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future years if the revision affects both current and future years.

Judgments made by management in the application of IFRS Accounting Standards that have a significant effect on the consolidated financial statements and major sources of estimation uncertainty are discussed in Note 5.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

3. CHANGE IN ACCOUNTING POLICIES

(1) New standards, interpretations and amendments adopted from 1 January 2023

The IASB has issued a number of new or revised IFRS Accounting Standards that are first effective for the current accounting period of the Group:

- IFRS 17, Insurance Contracts
- Amendments to IAS 1 and IFRS Practice Statement 2, Disclosure of Accounting Policies
- Amendments to IAS 8, Definition of Accounting Estimates
- Amendments to IAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction
- Amendments to IAS 12, International Tax Reform-Pillar Two Model Rules

The Group has adopted all the new or amended IFRS Accounting Standards which are effective for the Group's accounting periods beginning on or after January 1, 2023 throughout the years ended December 31, 2023.

Except as described below, the application of the new and amendments to IFRS Accounting Standards in the current year has had no material impact on the Group's result and financial position of the current period.

Impact on application of Amendments to IAS 1 and IFRS Practices Statement 2 Disclosure of Accounting Policies

The Group has applied the amendments for the first time in the current year. IAS 1 Presentation of Financial Statements is amended to replace all instances of the term "significant accounting policies" with "material accounting policy information". Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements.

The amendments also clarify that accounting policy information may be material because of the nature of the related transactions, other events or conditions, even if the amounts are immaterial. However, not all accounting policy information relating to material transactions, other events or conditions is itself material. If an entity chooses to disclose immaterial accounting policy information, such information must not obscure material accounting policy information.

IFRS Practice Statement 2 Making Materiality Judgements (the "Practice Statement") is also amended to illustrate how an entity applies the "four-step materiality process" to accounting policy disclosures and to judge whether information about an accounting policy is material to its financial statements. Guidance and examples are added to the Practice Statement.

The application of the amendments has had no material impact on the Group's financial positions and performance but has affected the disclosure of the Group's accounting policies set out in Note 4 to the consolidated financial statements.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

3. CHANGE IN ACCOUNTING POLICIES (CONT'D)

(2) Issued but not yet effective International Financial Reporting Standards

The IASB has issued a number of new and revised IFRS Accounting Standards. For the purpose of preparing the consolidated financial statements, the Group has adopted all applicable new and revised IFRS Accounting Standards to the reporting period, except for any new standards or interpretations that are not yet effective for the year ended December 31, 2023.

The revised and new accounting standards and interpretations issued but not yet effective for the year ended December 31, 2023 or before, are set out below:

Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture ³
Amendments to IFRS 16	Lease Liability in a Sale and Leaseback ¹
Amendments to IAS 1	Classification of Liabilities as Current or Non-Current ¹
Amendments to IAS 1	Non-current Liabilities with Covenants ¹
Amendments to IAS 7 and IFRS 7	Supplier Finance Arrangements ¹
Amendments to IAS 21	Lack of Exchangeability ²

¹ Effective for annual periods beginning on or after January 1, 2024.

² Effective for annual periods beginning on or after January 1, 2025.

³ Effective for annual periods beginning on or after a date to be determined.

The Group is in the process of making an assessment of what the impact of these amendments is expected to be in the period of initial application. So far it has concluded that the adoption of them are unlikely to have significant impacts on the Group's result of operations and financial position.

4. ACCOUNTING POLICY INFORMATION

4.1 MATERIAL ACCOUNTING POLICY INFORMATION

(1) Financial instruments

(i) Recognition and initial measurement of financial assets and financial liabilities

A financial asset or financial liability is recognised in the statement of financial position when the Group becomes a party to the contractual provisions of a financial instrument.

A financial asset and financial liability is measured initially at fair value. For financial assets and financial liabilities at fair value through profit or loss, any related directly attributable transaction costs are charged to profit or loss; for other categories of financial assets and financial liabilities, any related directly attributable transaction costs are included in their initial costs.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(1) *Financial instruments (Cont'd)*

(ii) Classification and subsequent measurement of financial assets

Classification of financial assets

The classification of financial assets is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. Financial assets are classified as:

- Financial assets measured at amortised cost, including loans, advances, financial investments measured at amortised cost and other receivables;
- Financial assets measured at fair value through other comprehensive income (“**FVOCI**”), including loans, advances and financial investments measured at FVOCI;
- Financial assets measured at fair value through profit or loss (“**FVTPL**”).

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(1) *Financial instruments (Cont'd)*

(ii) Classification and subsequent measurement of financial assets (Cont'd)

Classification of financial assets (Cont'd)

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

The business model refers to how the Group manages its financial assets in order to generate cash flows. That is, the Group's business model determines whether cash flows will result from collecting contractual cash flows, selling financial assets or both. The Group determines the business model for managing the financial assets according to the facts and based on the specific business objective for managing the financial assets determined by the Group's key management personnel.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin. The Group also assesses whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

Subsequent measurement of financial assets

– *Financial assets measured at FVTPL*

These financial assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss unless the financial assets are part of a hedging relationship.

– *Financial assets measured at amortised cost*

These assets are subsequently measured at amortised cost using the effective interest method. A gain or loss on a financial asset that is measured at amortised cost and is not part of a hedging relationship shall be recognised in profit or loss when the financial asset is derecognised, through the amortisation process or in order to recognise impairment gains or losses.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(1) *Financial instruments (Cont'd)*

(ii) Classification and subsequent measurement of financial assets (Cont'd)

Subsequent measurement of financial assets (Cont'd)

– *Debt investments measured at FVOCI*

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, impairment and foreign exchange gains and losses are recognised in profit or loss. Other net gains and losses are recognised in other comprehensive income. On derecognition, gains and losses accumulated in other comprehensive income are reclassified to profit or loss.

– *Equity investments measured at FVOCI*

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss. Other net gains and losses are recognised in other comprehensive income. On derecognition, gains and losses accumulated in other comprehensive income are reclassified to retained earnings.

(iii) Classification and subsequent measurement of financial liabilities

Financial liabilities are classified as measured at FVTPL, financial guarantee liabilities or amortised cost.

– Financial liabilities measured at FVTPL

A financial liability is classified as at FVTPL if it is classified as held-for-trading (including derivative financial liability) or it is designated as such on initial recognition.

Financial liabilities measured at FVTPL are subsequently measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss, unless the financial liabilities are part of a hedging relationship.

– Financial guarantee liabilities

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

A financial guarantee contract issued by the Group is recognised initially at its fair value and subsequently carry at the higher of:

The amount of the loss allowance determined in accordance with impairment policies of financial instruments (see Note 4.1(1)(iv)); and

The amount initially recognised less the cumulative amount of income.

– Financial liabilities at amortised cost

Other financial liabilities are subsequently measured at amortised cost using the effective interest method.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(1) *Financial instruments (Cont'd)*

(iv) Impairment

The Group recognises loss allowances for expected credit loss (“**ECL**”) on:

- financial assets measured at amortised cost;
- debt investments measured at FVOCI; and
- credit commitment.

Financial assets measured at fair value, including debt investments or equity investments at FVTPL, and equity securities designated at FVOCI, are not subject to the ECL assessment.

Measurement of expected credit loss (“**ECLS**”)

ECLS are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

The maximum period considered when estimating ECL is the maximum contractual period (including extension options) over which the Group is exposed to credit risk.

Lifetime ECL are the ECL that result from all possible default events over the expected life of a financial instrument.

12-month ECL are the portion of ECL that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

ECL on these financial assets are estimated based on the Group’s historical credit loss experience, adjusted for factors that are specific to the debtors and an assessment of both the current and forecast general economic conditions at the reporting date.

See Note 44(a) for the measurement of ECLS of the Group.

Presentation of allowance for ECLS

ECLS are remeasured at each reporting date to reflect changes in the financial instrument’s credit risk since initial recognition. Any change in the ECL amount is recognised as an impairment gain or loss in profit or loss. The Group recognises an impairment gain or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account, except for debt investments that are measured at FVOCI, for which the loss allowance is recognised in other comprehensive income.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(1) *Financial instruments (Cont'd)*

(iv) Impairment (Cont'd)

Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. A write-off constitutes a derecognition event. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in compliance with the Group's procedures for recovery of amounts due.

Subsequent recoveries of an asset that was previously written off are recognised as a reversal of impairment in profit or loss in the period in which the recovery occurs.

(v) Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date.

If there is an active market for a financial asset or financial liability, the quoted price in the active market without adjusting for transaction costs that may be incurred upon future disposal or settlement is used to establish the fair value of the financial asset or financial liability. For a financial asset held or a financial liability to be assumed, the quoted price is the current bid price. For a financial asset to be acquired or a financial liability assumed, it is the current asking price. The quoted prices from an active market are prices that are readily and regularly available from an exchange, broker, industry bank or pricing service agency, and represent actual and regularly occurring market transactions on an arm's length basis.

If no active market exists for a financial instrument, a valuation technique is used to establish the fair value. Valuation techniques include using recent arm's length market transactions between knowledgeable, willing parties; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis and option pricing models. Where discounted cash flow technique is used, future cash flows are estimated based on management's best estimates and the discount rate used is the prevailing market rate applicable for instrument with similar terms and conditions at the end of each of the reporting period. Where other pricing models are used, inputs are based on market data at the end of each of the reporting period.

In estimating the fair value of a financial asset and financial liability, the Group considers all factors including, but not limited to, risk-free interest rate, credit risk, foreign exchange rate and market volatility, that are likely to affect the fair value of the financial asset and financial liability.

The Group obtains market data from the same market where the financial instrument was originated or purchased.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(1) *Financial instruments (Cont'd)*

(vi) Derecognition of financial assets and financial liabilities

Financial asset is derecognised when one of the following conditions is met:

- the Group's contractual rights to the cash flows from the financial asset expire;
- the financial asset has been transferred and the Group transfers substantially all of the risks and rewards of ownership of the financial asset; or
- the financial asset has been transferred, although the Group neither transfers nor retains substantially all of the risks and rewards of ownership of the financial asset, it does not retain control over the transferred asset.

Where a transfer of a financial asset in its entirety meets the criteria for derecognition, the difference between the two amounts below is recognised in profit or loss:

- the carrying amount of the financial asset transferred measured at the date of derecognition;
- the sum of the consideration received from the transfer and, when the transferred financial asset is a debt investment at FVOCI, any cumulative gain or loss that has been recognised directly in other comprehensive income for the part derecognised.

The Group derecognises a financial liability (or part of it) only when its contractual obligation (or part of it) is extinguished.

(vii) Offsetting

Financial assets and financial liabilities are generally presented separately in the statement of financial position, and are not offset. However, a financial asset and a financial liability are offset and the net amount is presented in the statement of financial position when both of the following conditions are satisfied:

- the Group currently has a legally enforceable right to set off the recognised amounts;
- the Group intends either to settle on a net basis, or to realise the financial asset and settle the financial liability simultaneously.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(2) *Financial assets held under resale and repurchase agreements*

Financial assets purchased under agreements to resell are reported not as purchases of the assets but as receivables and are carried in the consolidated statement of financial position at amortised cost.

Financial assets sold subject to a simultaneous agreement to repurchase these assets are retained in the consolidated statement of financial position and measured in accordance with the accounting policy applicable to that asset. The proceeds from the sale are reported as liabilities and are carried at amortised cost.

Interest earned on reverse repurchase agreements and interest incurred on repurchase agreements are recognised respectively as interest income and interest expense over the life of each agreement using the effective interest method.

(3) *Perpetual bonds*

At initial recognition, the Group classify the perpetual bonds issued or their components as financial assets, financial liabilities or equity instruments based on their contractual terms and their economic substance after considering the definition of financial assets, financial liabilities and equity instruments.

Perpetual bonds issued that should be classified as equity instruments are recognised in equity based on the actual amount received. Any distribution of dividends or interests during the instruments' duration is treated as profit appropriation. When the perpetual bonds are redeemed according to the contractual terms, the redemption price is charged to equity.

(4) *Investment in a subsidiary*

In the Group's consolidated financial statements, investments in a subsidiary is accounted for in accordance with the principles described in Note 4.1(13).

In the Bank's financial statements, investment in a subsidiary are accounted for using the cost method. An investment in a subsidiary acquired other than through a business combination is initially recognised at actual payment cost if the Bank acquires the investment by cash. The investment is stated at cost less impairment loss in the statement of financial position. Except for declared but not yet distributed cash dividends or profits distribution that have been included in the price or consideration paid-in obtaining the investments, the Group recognises its share of the cash dividends or profit distribution declared by the investees as investment income.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(5) Leases

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group, as a lessor or a lessee, assesses whether:

- the contract involves the use of an identified asset – this may be specified explicitly or implicitly, and should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;
- the lessee has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use;
- the lessee has the right to direct the use of the asset. The lessee has this right when it has the decision-making rights that are most relevant to changing how and for what purpose the asset is used. In rare cases where the decision about how and for what purpose the asset is used is predetermined, the lessee has the right to direct the use of the asset if either:
 - the lessee has the right to operate the asset; or
 - the lessee designed the asset in a way that predetermines how and for what purpose it will be used.

At inception or on reassessment of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices. However, for the leases of land and buildings in which it is a lessee, the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

(i) As a lessee

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(5) Leases (Cont'd)

(i) As a lessee (Cont'd)

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments less any lease incentives receivables;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee;
- the exercise price under a purchase option that the Group is reasonably certain to exercise the option; and
- payments of penalties for terminating a lease, if the lease terms reflect the Group exercising an option to terminate the lease.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if the Group changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment property in right-of-use of assets and land use right separately, and lease liabilities as separate line items in the consolidated statement of financial position.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(5) Leases (Cont'd)

(i) As a lessee (Cont'd)

Lease modifications

The Group accounts for a lease modification as a separate lease if:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the leases increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, the Group remeasures the lease liability, less any lease incentives receivable, based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Group accounts for the remeasurement of lease liabilities by making corresponding adjustments to the relevant right-of-use asset.

Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for short-term leases of equipment that have a lease term of 12 months or less and leases of low-value assets. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

(ii) As a lessor

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components, the Group applies IFRS 15 to allocate the consideration in the contract.

The Group recognises lease payments received under operating leases as income on a straight-line basis over the lease term as part of 'other operating income'.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(6) *Repossessed assets*

Repossessed assets are physical assets or property rights obtained by the Group from debtors, warrantors or third parties following the enforcement of its creditor's rights. The repossessed assets are initially recognised at fair value, and are subsequently measured at the lower of the carrying value and net recoverable amount. If the recoverable amount is lower than the carrying value of the repossessed assets, the assets are written down to the recoverable amount.

(7) *Employee benefits*

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the period in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

The defined contribution retirement plans of the Group include the social pension schemes, annuity plan, housing fund and other social insurances. No forfeited contributions have been applied by the Bank to reduce its existing level of contributions for the year ended December 31, 2023 and 2022 respectively.

Social pension schemes

Pursuant to the relevant laws and regulations in the PRC, the Group has participated in the social pension schemes for the employees arranged by local government labor and social security authorities. The Group makes contributions to the retirement schemes at the applicable rates based on the amounts stipulated by the government. The contributions are charged to the profit or loss on an accrual basis. When employees retire, the local government labor and security authorities are responsible for the payment of the basic retirement benefits to the retired employees.

Annuity plan

The Group provides an annuity plan to the eligible employees. The Group makes annuity contributions in proportion to its employees' total salaries and bonuses, which are charged to profit or loss when the contributions are made.

Housing fund and other social insurances

In addition to the retirement benefits above, the Group has joined social security contributions schemes for employees pursuant to the relevant laws and regulations of the PRC. These schemes include a housing fund, basic medical insurance, unemployment insurance, injury insurance and maternity insurance. The Group makes monthly contributions to the housing fund and other social insurances schemes at the applicable rates based on the amounts stipulated by the relevant government authorities. The contributions are charged to profit or loss on an accrual basis.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(8) *Income tax*

Income tax for the reporting period comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the reporting period, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided they are not part of a business combination), and temporary differences relating to investments in subsidiary to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(8) *Income tax (Cont'd)*

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
 - the same taxable entity; or
 - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

(9) *Financial guarantees, provisions and contingent liabilities*

(i) Financial guarantees

In terms of off-balance sheet credit commitment, the Group applies expected credit loss model to measure the loss caused by particular debtors incapable of paying due debts, which is present in provisions. See Note 4.1(1)(iv) for the description of expected credit loss model.

(ii) Other provisions and contingent liabilities

A provision is recognised for an obligation related to a contingency if the Group has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. A provision is initially measured at the best estimate of the expenditure required to settle the related present obligation. Factors pertaining to a contingency such as the risks, uncertainties and time value of money are taken into account as a whole in reaching the best estimate. Where the effect of time value of money is material, provisions are determined by discounting the expected future cash flows.

For a possible obligation resulting from a past transaction or event whose existence will only be confirmed by the occurrence or non-occurrence of uncertain future events or a present obligation resulting from a past transaction or event, where it is not probable that the settlement of the above obligation will cause an outflow of economic benefits, or the amount of the outflow cannot be estimated reliably, the possible or present obligation is disclosed as a contingent liability.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(10) *Fiduciary activities*

The Group acts in a fiduciary activity as a manager, a custodian, or an agent for customers in entrusted loan and entrusted investment business. Assets held by the Group and the related undertakings to return such assets to customers are recorded as off-balance sheet items as the risks and rewards of the assets reside with customers.

The Group enters into entrusted loan agreements with customers, whereby the customers provide funding (“**entrusted funds**”) to the Group, and the Group grants loans to third parties (“**entrusted loans**”) under instructions of the customers. As the Group does not assume the risks and rewards of the entrusted loans and the corresponding entrusted funds, the entrusted loans and funds are recorded as off-balance sheet items at their principal amount. No provision for impairment loss is made for entrusted loans.

(11) *Income recognition*

Income is the gross inflow of economic benefit in the periods arising in the course of the Group’s ordinary activities when the inflows result in an increase in shareholder’s equity, other than an increase relating to contributions from shareholders.

Income is recognised when the Group satisfies the performance obligation in the contract which by transferring the control over relevant goods or services to the customers.

The following is the description of accounting policies regarding income from the Group’s principal activities.

(i) Interest income

Interest income for financial assets is recognised in profit or loss as it is incurred, based on the time for alienation of right to use capital and effective interest rates. Interest income includes the amortisation of any discount or premium or differences between the initial carrying amount of an interest-bearing asset and its amount at maturity calculated using the effective interest rate.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating the interest income over the reporting period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment, call and similar options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract, transaction costs and all other premiums or discounts that are an integral part of the effective interest rate.

Interest on the impaired assets is recognised using the rate of interest used to discount future cash flows for the purpose of measuring the related impairment loss.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(11) *Income recognition (Cont'd)*

(ii) Fee and commission income

The Group earns fee and commission income from a diverse range of services it provides to its customers. The fee and commission income recognised by the Group reflects the amount of consideration to which the Group expects to be entitled in exchange for transferring promised services to customers, and income is recognised when its performance obligation in contracts is satisfied.

The Group recognises income over time by measuring the progress towards the complete satisfaction of a performance obligation, if one of the following criteria is met:

- The customer simultaneously receives and consumes the economic benefits provided by the Group's performance as the Group performs;
- The customer controls the service provided by the Group in the course of performance;
- The Group does not provide service with an alternative use to the Group, and the Group has an enforceable right to payment for performance completed to date; or
- In other cases, the Group recognises revenue at a point in time at which a customer obtains control of the promised services.

(iii) Government grants

Government grants are recognised in the statements of financial position initially when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as income in profit or loss on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Group for the cost of an asset are initially recognised as deferred income and consequently are effectively recognised in profit or loss over the useful life of the asset by way of other income.

(iv) Rental income from operating leases

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease. Variable lease payments that do not depend on an index or a rate are recognised as income in the accounting period in which they are earned.

(v) Other operating income

Other operating income is recognised on an accrual basis.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.1 MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

(12) *Cash and cash equivalents*

Cash and cash equivalents comprise cash on hand, non-restricted balances with central bank, short-term deposits and placements with banks and highly liquid short-term investments which are readily convertible into known amounts of cash and are subject to an insignificant risk of change in value.

(13) *Subsidiary and non-controlling interests*

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered. See note 5(6) for further information.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Bank, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at the non-controlling interests' proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Bank. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income between non-controlling interests and the equity shareholders of the Bank.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset or, when appropriate, the cost on initial recognition of an investment in an associate or joint venture.

In the Bank's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see Note 4.1(4)), unless the investment is classified as held for sale (or included in a disposal group that is classified as held for sale).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.2 OTHER ACCOUNTING POLICY INFORMATION

(1) *Translation of foreign currencies*

When the Group receives capital in foreign currencies from investors, the capital is translated to RMB at the spot exchange rate on the date of receipt. Other foreign currency transactions are, on initial recognition, translated to RMB at the spot exchange rates or the rates that approximate the spot exchange rates at the dates of transactions.

A spot exchange rate is quoted by PBOC, the State Administration of Foreign Exchange, or a cross rate determined based on quoted exchange rates. A rate that approximates the spot exchange rate is determined by a systematic and rational method, normally the average exchange rate of the current period.

Monetary items denominated in foreign currencies are translated to RMB at the spot exchange rate at the end of each of the reporting period. The resulting exchange differences are recognised in profit or loss. Non-monetary items denominated in foreign currencies that are measured at historical cost are translated to RMB using the foreign exchange rate at the transaction date. Non-monetary items denominated in foreign currencies that are measured at fair value are translated using the foreign exchange rate at the date the fair value is determined; the exchange differences are recognised in profit or loss, except for the exchange differences arising from the translation of non-monetary financial investments which are recognised in fair value reserve.

(2) *Property and equipment*

Property and equipment are assets held by the Group for operation and administration purposes with useful lives over one year.

Property and equipment are stated in the consolidated statement of financial position at cost less accumulated depreciation and impairment loss (see Note 4.2.(5)).

The cost of a purchased property and equipment comprises the purchase price, related taxes, and any expenditure directly attributable to bringing the asset into working condition for its intended use.

Where the individual component parts of an item of property and equipment have different useful lives or provide economic benefits to the Group in different patterns thus necessitating use of different depreciation rates or methods, they are recognised as a separate property and equipment.

The subsequent costs including the cost of replacing part of an item of property and equipment are recognised in the carrying amount of the item if the recognition criteria are satisfied, and the carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

Gains or losses arising from the retirement or disposal of an item of property and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.2 OTHER ACCOUNTING POLICY INFORMATION (CONT'D)

(3) *Investment property*

Investment property is a property held either for earning rental income or for capital appreciation or for both. Investment property is accounted for using the cost model and stated in the consolidated statement of financial position at cost less accumulated depreciation and impairment loss (Note 4.2.(5)).

(4) *Intangible assets*

The intangible assets of the Group have finite useful lives. The intangible assets are stated at cost less accumulated amortisation and impairment loss (see Note 4.2.(5)). The cost of intangible assets less residual value and impairment loss is amortised on the straight-line method over the estimated useful lives.

(5) *Provision for impairment losses on non-financial assets*

The carrying amounts of the following assets are reviewed at the end of each of the reporting period based on the internal and external sources of information to determine whether there is any indication of impairment:

- property and equipment
- investment properties measured using a cost model
- intangible assets
- investment in a subsidiary
- right-of-use assets

If any indication exists that an asset may be impaired, the recoverable amount of the asset is estimated.

A cash-generating unit (“**CGU**”) is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or asset groups. A CGU is composed of assets directly relating to cash-generation. Identification of a CGU is based on whether major cash inflows generated by the asset groups are largely independent of the cash inflows from other assets or asset groups. In identifying an asset group, the Group also considers how management monitors the Group’s operations and how management makes decisions about using or disposing of the Group’s assets.

The recoverable amount of an asset or CGU, or a group of CGUs (hereinafter called “**asset**”) is the higher of its fair value less costs of disposal (“**FVLCD**”) and its present value of expected future cash flows. If there is any indication that an asset may be impaired, the recoverable amount is estimated for the individual asset; if it is not possible to estimate the recoverable amount of the individual asset, the Group determines the recoverable amount of the asset group to which the assets belongs.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.2 OTHER ACCOUNTING POLICY INFORMATION (CONT'D)

(5) *Provision for impairment losses on non-financial assets (Cont'd)*

An asset's FVLCD is the amount determined by the price of a sale agreement in an arm's length transaction, less the costs that are directly attributable to the disposal of the asset. The present value of expected future cash flows of an asset is determined by discounting the future cash flows, estimated to be derived from continuing use of the asset and from its ultimate disposal, to their present value using a pre-tax discount rate that reflects expected future cash flows, the useful life and the discount rate specific to the asset.

An impairment loss is recognised in profit or loss if the carrying amount of an asset exceeds its recoverable amount. A provision for an impairment loss of the asset is recognised accordingly.

If, in a subsequent period, the amount of impairment loss of the non-financial asset decreases and the decrease can be linked objectively to an event occurring after impairment was recognised, the previously recognised impairment loss is reversed through the profit or loss. A reversal of impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior periods.

(6) *Expenses recognition*

(i) Interest expenses

Interest expenses from financial liabilities are accrued on a time proportion basis with reference to the amortised cost and the applicable effective interest rate.

(ii) Other expenses

Other expenses are recognised on an accrual basis.

(7) *Dividends*

Dividends or distribution of profits proposed in the profit appropriation plan which will be authorised and declared after the end of each of the reporting period are not recognised as a liability at the end of each of the reporting period but disclosed separately in the notes to the consolidated financial statements.

(8) *Related parties*

a. A person, or a close member of that person's family, is related to the Group if that person:

(i) has control or joint control over the Group;

(ii) has significant influence over the Group; or

(iii) is a member of the key management personnel of the Group or the Group's parent.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.2 OTHER ACCOUNTING POLICY INFORMATION (CONT'D)

(8) *Related parties (Cont'd)*

- b. An entity is related to the Group if any of the following conditions applies:
- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
 - (iii) Both entities are joint ventures of the same third party;
 - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
 - (vi) The entity is controlled or jointly controlled by a person identified in (a);
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); or
 - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (i) that person's children and spouse or domestic partner;
- (ii) children of that person's spouse or domestic partner; and
- (iii) dependents of that person or that person's spouse or domestic partner.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

4. ACCOUNTING POLICY INFORMATION (CONT'D)

4.2 OTHER ACCOUNTING POLICY INFORMATION (CONT'D)

(9) *Segment reporting*

Operating segments, and the amounts of each segment item reported in the consolidated financial statements, are identified from the financial statements provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

5. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated financial statements requires management to make estimates and assumptions that effect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Key underlying assumptions and uncertainties concerning the estimates are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

(1) *Measurement of expected credit loss allowance*

The measurement of the expected credit loss allowance for the investment in financial assets and debt instruments measured at amortised cost and FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behavior (e.g. the likelihood of customers defaulting and the resulting losses). For off-balance sheet credit commitments and revolving credit facilities, judgments are also needed to determine the time period applicable for the exposure at default. Explanation of the inputs, assumptions and estimation techniques used in measuring expected credit losses is further detailed in Note 44(a).

A number of significant judgments are required in applying the accounting requirements for measuring expected credit losses, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of expected credit losses;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated expected credit losses.

Detailed information about the judgments and estimates made by the Group in the above areas is set out in Note 44(a) credit risk.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

5. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS (CONT'D)

(2) Fair value of financial instruments

There are no quoted prices from an active market for a number of financial instruments. The fair values for these financial instruments are established by using valuation techniques. These techniques include using recent arm's length market transactions by referring to the current fair value of similar instruments, discounted cash flow analysis, and option pricing models. Valuation models established by the Group make maximum use of observable input and rely as little as possible on the Group's specific data. However, it should be noted that some input, such as credit and counterparty risk, and risk correlations require management's estimates. The Group reviews the above estimations and assumptions periodically and makes adjustment if necessary.

(3) Income taxes

Determining income tax provisions involves judgment on the future tax treatment of certain transactions. The Group carefully evaluates the tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislation. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profits will be available against which the unused tax credits can be utilised, management's judgment is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax assets to be recovered.

(4) Impairment of non-financial assets

Non-financial assets are reviewed regularly to determine whether the carrying amount exceeds the recoverable amount of the assets. If any such indication exists, an impairment loss is provided.

The recoverable amount is determined based on value-in-use calculation or FVLCD. The calculations of value-in-use require the use of judgment and estimates of the future cash flows expected to arise from the assets, the timeframe for the cash flows forecast and the suitable discount rates in order to calculate the present value. In the process of estimating expected future cash flows management makes assumptions about future revenues and profits. These assumptions relate to future events and circumstances. Determining the appropriate discount rate involves estimating the appropriate adjustment for market risk and for asset specific risk factors. Calculation of FVLCD involves the selection of valuation model, adoption of key assumption, and input data, which are subject to management judgment.

(5) Depreciation and amortisation

Investment properties, property and equipment, intangible assets and right-of-use assets are depreciated and amortised using the straight-line method over their estimated useful lives after taking into account residual values. The estimated useful lives are regularly reviewed to determine the depreciation and amortisation costs charged in each of the reporting period. The estimated useful lives are determined based on historical experiences of similar assets and the estimated technical changes. If there is an indication that there has been a change in the factors used to determine the depreciation or amortisation, the amount of depreciation or amortisation will be revised.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

5. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS (CONT'D)

(6) Determination of control over investees

Management applies its judgment to determine whether the control indicators indicate that the Group controls a non-principal guaranteed wealth management product and an asset management plan.

The Group acts as manager to a number of non-principal guaranteed wealth management products and asset management plans. Determining whether the Group controls such a structured entity usually focuses on the assessment of the aggregate economic interests of the Group in the entity (comprising any carried interests and expected management fees) and the decision-making authority of the entity. For all these structured entities managed by the Group, the Group's aggregate economic interest is in each case not significant and the decision makers establish, market and manage them according to restricted parameters as set out in the investment agreements as required by laws and regulations. As a result, the Group has concluded that it acts as agent as opposed to principal for the investors in all cases, and therefore has not consolidated these structured entities.

For further disclosure in respect of unconsolidated non-principal guaranteed wealth management products and asset management plans in which the Group has an interest or for which it is a sponsor, see Note 38.

(7) Determination of the incremental borrowing rate used to measure lease liabilities

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate ("**IBR**") to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease.

The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

6. NET INTEREST INCOME

	2023	2022
Interest income arising from		
Deposits with the central bank	313,749	289,866
Deposits with banks and other financial institutions	3,435	6,524
Placements with banks	166,565	127,762
Loans and advances to customers		
– Corporate loans and advances	6,594,694	5,762,479
– Personal loans and advances	2,237,579	2,260,700
– Discounted bills	291,125	328,361
Financial assets held under resale agreements	4,246	5,077
Financial investments	4,438,589	4,451,347
Finance leases	1,554,817	1,269,028
Sub-total	15,604,799	14,501,144
Interest expenses arising from		
Borrowings from the central bank	(215,044)	(218,988)
Deposits from banks and other financial institutions	(118,731)	(125,296)
Placements from banks and other financial institutions	(776,228)	(756,083)
Deposits from customers	(6,595,025)	(5,905,821)
Financial assets sold under repurchase agreements	(204,043)	(129,385)
Debt securities issued	(1,054,998)	(911,068)
Discounted bills	(17,195)	(3,977)
Sub-total	(8,981,264)	(8,050,618)
Net interest income	6,623,535	6,450,526

Total interest income arising from financial assets that are not at FVTPL for the year ended December 31, 2023 amounted to RMB15,605 million (2022: RMB14,501 million).

Total interest expense arising from financial liabilities that are not at FVTPL for the year ended December 31, 2023 amounted to RMB8,981 million (2022: RMB8,051 million).

Interest income arising from impaired loan for the year ended December 31, 2023 amounted to RMB67 million (2022: RMB61 million).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

7. NET FEE AND COMMISSION INCOME

(a) Income and expense streams:

	2023	2022
Fee and commission income		
Acceptance and guarantee services fees	104,159	80,130
Agency services fees	457,877	315,808
Bank card services fees	17,645	50,116
Consultancy services fees	8,113	183,815
Finance leases services fees	14,629	33,883
Settlement and clearing fees	79,519	79,875
Others	16,065	10,476
Sub-total	698,007	754,103
Fee and commission expense		
Bank card services fees	(12,219)	(13,518)
Settlement and clearing fees	(44,185)	(54,037)
Others	(8,922)	(9,124)
Sub-total	(65,326)	(76,679)
Net fee and commission income	632,681	677,424
Fee and commission income		
Fee income, other than amounts included in determining the effective interest rate, arising from financial assets or financial liabilities that are not held for trading or designated at FVTPL	31,617	17,424
Fee income on trust and other fiduciary activities where the Group holds or invests on behalf of its customers	10,110	7,239
Fee and commission expense		
Fee expense, other than amounts included in determining the effective interest rate, arising from financial assets or financial liabilities that are not held for trading or designated at FVTPL	15,127	9,315

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

7. NET FEE AND COMMISSION INCOME (CONT'D)

(b) Disaggregation of income:

	2023		2022	
	At a point in time	Over time	At a point in time	Over time
Acceptance and guarantee services fees	–	104,159	–	80,130
Agency services fees	–	457,877	–	315,808
Bank card services fees	17,645	–	50,116	–
Consultancy services fees	–	8,113	–	183,815
Finance leases services fees	–	14,629	–	33,883
Settlement and clearing fees	79,519	–	79,875	–
Others	16,065	–	10,476	–
Total	113,229	584,778	140,467	613,636

8. NET TRADING GAINS/(LOSSES)

	2023	2022
Net gains/(losses) from debt securities	203,480	(132,528)
Net gains/(losses) from funds	119,016	(180,742)
Net gains/(losses) from investment management products	7,683	(121,945)
Net gains/(losses) from derivatives	13,609	(1,488)
Net gains/(losses) from equity investments	3,933	(15,051)
Exchange gains	38,372	281,418
Total	386,093	(170,336)

9. NET GAINS ARISING FROM INVESTMENT SECURITIES

	2023	2022
Net gains of financial investments measured at fair value through profit or loss	52,920	596,418
Net gains of financial investments measured at fair value through other comprehensive income	187,964	168,416
Net gains of financial investments at amortised cost	647,187	499,770
Dividend income	4,640	16,859
Net gains of investment on derivatives	25,883	10,305
Total	918,594	1,291,768

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

10. OTHER OPERATING INCOME

Other operating income streams:

	2023	2022
Penalty income	841	1,359
Long-term unwithdrawn items income	2,312	2,718
Rental income	50,290	837
Government grants	99,588	15,818
Net losses on disposal of property and equipment	(1,066)	(1,843)
Net gains on disposal of other assets	15,929	–
Others	6,682	22,658
Total	174,576	41,547

11. OPERATING EXPENSES

	2023	2022
Staff costs		
– Salaries, bonuses and allowances	771,904	765,615
– Social insurance	108,179	99,430
– Housing allowances	51,312	47,091
– Staff welfares	13,950	13,200
– Employee education expenses and labour union expenses	27,259	26,947
– Supplementary retirement benefits	26,363	24,619
Sub-total	998,967	976,902
Rental and property management expenses	32,668	16,387
Depreciation and amortisation	143,119	114,066
Depreciation charge for the right-of-use assets	105,991	113,692
Interest expense on lease liabilities	14,815	16,034
Taxes and surcharges	88,842	91,739
Auditors' remuneration	3,160	3,160
Office expenses	365,708	402,493
Other general and administrative expenses	197,071	164,455
Total	1,950,341	1,898,928

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

12. DIRECTORS' AND SUPERVISORS' EMOLUMENTS

Notes	Year ended December 31, 2023							Total
	Fees	Salaries	Discretionary bonus	Sub-total	Contributions to social pension schemes	Other welfares		
Executive directors								
Tan Xianguo (譚先國)	-	702	1,245	1,947	64	41	2,052	
Meng Dongxiao (孟東曉)	-	702	1,245	1,947	64	41	2,052	
Tao Zunjian (陶遵建)	-	562	871	1,433	64	41	1,538	
Lu Jiliang (盧繼梁)	-	562	871	1,433	64	41	1,538	
Zhang Wenbin (張文斌)	-	562	871	1,433	62	53	1,548	
Non-executive directors								
Yi Jijun (伊繼軍)	-	-	-	-	-	-	-	
Song Bin (宋斌)	-	-	-	-	-	-	-	
Yin Lin (尹林)	-	-	-	-	-	-	-	
Zhao Bing (趙冰)	-	-	-	-	-	-	-	
Li Jie (李傑)	-	166	334	500	64	41	605	
Independent non-executive directors								
Sun Guomao (孫國茂)	(e)	167	-	-	167	-	-	167
Fan Chi Chiu (范智超)		200	-	-	200	-	-	200
Wang Shaohong (王紹宏)		200	-	-	200	-	-	200
Sun Zuying (孫祖英)		200	-	-	200	-	-	200
Wang Yong (王勇)		200	-	-	200	-	-	200
Yang Yunhong (楊雲紅)	(e)	33	-	-	33	-	-	33
Employee representative supervisors								
Zhang Renzhao (張仁釗)		-	702	1,245	1,947	64	41	2,052
Wang Xifeng (王希峰)		-	511	510	1,021	74	47	1,142
Zhang Chuanzheng (張傳政)		-	165	272	437	64	41	542
External supervisors								
Zhu Yingwei (朱英偉)		200	-	-	200	-	-	200
Yang Yunhong (楊雲紅)	(d)	167	-	-	167	-	-	167
Peng Feng (彭鋒)		200	-	-	200	-	-	200
Shareholder representative supervisors								
Zhao Lijie (趙麗傑)		200	-	-	200	-	-	200
Zhou Hao (周浩)		200	-	-	200	-	-	200
Feng Yongdong (馮永東)		200	-	-	200	-	-	200
Total		2,167	4,634	7,464	14,265	584	387	15,236

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

12. DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONT'D)

	Notes	Fees	Salaries	Discretionary bonus	Year ended December 31, 2022			Total
					Sub-total	Contributions to social pension schemes	Other welfares	
Executive directors								
Tan Xianguo (譚先國)		-	702	1,307	2,009	60	39	2,108
Meng Dongxiao (孟東曉)		-	702	1,307	2,009	60	39	2,108
Tao Zunjian (陶遵建)		-	562	915	1,477	60	39	1,576
Lu Jiliang (盧繼梁)		-	562	915	1,477	60	39	1,576
Zhang Wenbin (張文斌)		-	562	915	1,477	59	50	1,586
Non-executive directors								
Yi Jijun (伊繼軍)		-	-	-	-	-	-	-
Song Bin (宋斌)		-	-	-	-	-	-	-
Yin Lin (尹林)		-	-	-	-	-	-	-
Zhao Bing (趙冰)		-	-	-	-	-	-	-
Zhao Yue (趙月)	(b)	-	-	-	-	-	-	-
Li Jie (李傑)	(b)	-	28	54	82	10	7	99
Independent non-executive directors								
Sun Guomao (孫國茂)		200	-	-	200	-	-	200
Fan Chi Chiu (范智超)		200	-	-	200	-	-	200
Lu Qing (陸清)	(c)	167	-	-	167	-	-	167
Wang Shaohong (王紹宏)		200	-	-	200	-	-	200
Sun Zuying (孫祖英)		200	-	-	200	-	-	200
Wang Yong (王勇)	(c)	33	-	-	33	-	-	33
Employee representative supervisors								
Zhang Renzhao (張仁釗)		-	702	1,307	2,009	60	39	2,108
Wang Xifeng (王希峰)		-	486	513	999	69	50	1,118
Zhang Chuanzheng (張傳政)		-	165	288	453	60	39	552
External supervisors								
Zhu Yingwei (朱英偉)		200	-	-	200	-	-	200
Yang Yunhong (楊雲紅)		200	-	-	200	-	-	200
Peng Feng (彭鋒)	(c)	117	-	-	117	-	-	117
Wang Yong (王勇)	(a)	83	-	-	83	-	-	83
Shareholder representative supervisors								
Zhao Lijie (趙麗傑)		200	-	-	200	-	-	200
Zhou Hao (周浩)		200	-	-	200	-	-	200
Feng Yongdong (馮永東)		200	-	-	200	-	-	200
Total		2,200	4,471	7,521	14,192	498	341	15,031

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

12. DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONT'D)

Notes:

- (a) On March 30, 2022, Wang Yong resigned as external supervisor. The resignation of Wang Yong will be effective on the day when the appointment of Peng Fang is approved by the former CBIRC.
- (b) On April 28, 2022, Li Jie was elected as independent non-executive director; Zhao Yue resigned as non-executive director. The resignation of Zhao Yue will be effective on the day when the appointment of Li Jie is approved by the former CBIRC.
- (c) On May 31, 2022, Peng Fang was elected as external supervisor; Wang Yong was elected as independent non-executive director; Lu Qing resigned as independent non-executive director. The resignation of Lu Qing will be effective on the day when the appointment of Wang Yong is approved by the former CBIRC.
- (d) On March 30, 2023, Yang Yunhong resigned as an external supervisor and the effective date as of October 30, 2023.
- (e) On March 30, 2023, Sun Guomao, an independent non-executive Director of the Bank, resigned from the positions of independent non-executive Director and relevant special committees of Board of Directors of the Bank due to the expiry of his term of tenure. On May 30, 2023, Yang Yunhong was elected as an independent non-executive Director of the Bank. The resignation of Sun Guomao will be effective on the day when the appointment of Yang Yunhong was approved by the NFRA (Shandong Office).

There was no amount paid during the year to the directors or supervisors in connection with their retirement from employment or compensation for loss of office with the Group, or inducement to join the Group. There was no other arrangement under which a director or supervisor waived or agreed to waive any remuneration during the year.

13. INDIVIDUALS WITH HIGHEST EMOLUMENTS

For the year ended December 31, 2023, the five individuals with highest emoluments include 3 directors and 1 supervisor (2022: 3 directors and 1 supervisor) of the Bank. Their emoluments are disclosed in Note 12. The emoluments for the five highest paid individuals for the years ended December 31, 2023 and 2022 are as follows:

	2023	2022
Salaries and other emoluments	3,067	3,318
Discretionary bonuses	5,698	5,970
Contributions to pension schemes	317	297
Others	229	216
Total	9,311	9,801

The number of these individuals whose emoluments are within the following bands is set out below:

	2023	2022
Nil – Hong Kong Dollars (“HKD”) 500,000	–	–
HKD500,001-HKD1,000,000	–	–
HKD1,000,001-HKD1,500,000	–	–
HKD1,500,001-HKD2,000,000	2	1
HKD2,000,001-HKD2,500,000	3	4
HKD2,500,001-HKD3,000,000	–	–

None of these individuals received any inducement to join or upon joining the Group or compensation for loss of office, or waived any emoluments during the year ended December 31, 2023 (2022: Nil).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

14. IMPAIRMENT LOSSES ON ASSETS

	2023	2022
Loans and advances to customers	3,147,566	3,172,111
Financial investments	833,443	627,846
Finance lease receivables	318,423	263,303
Credit commitments	(513)	(27,230)
Deposits with banks and other financial institutions	889	–
Placements with banks	96	(2,253)
Others	193,443	136,195
Total	4,493,347	4,169,972

15. INCOME TAX EXPENSE

(a) Income tax expense:

	Notes	2023	2022
Current tax		547,953	723,026
Deferred tax	25(b), 36(e)	(372,443)	(579,477)
Total		175,510	143,549

(b) Reconciliations between income tax expense and accounting profit are as follows:

	Note	2023	2022
Profit before tax		2,291,791	2,222,029
Statutory tax rate		25%	25%
Income tax calculated at statutory tax rate		572,948	555,508
Non-deductible expenses		6,573	12,755
Non-taxable income	(i)	(404,011)	(424,714)
Income tax expense		175,510	143,549

- (i) The non-taxable income mainly represents the interest income arising from the PRC government bonds and dividends from domestic enterprises.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

16. BASIC AND DILUTED EARNINGS PER SHARE

	<i>Note</i>	2023	2022
Net profit attributable to equity shareholders of the Bank		1,933,826	1,906,427
Less: Distribution to perpetual bondholders		(214,800)	(214,800)
Adjusted net profit attributable to equity shareholders of the Bank		1,719,026	1,691,627
Weighted average number of ordinary shares (in thousands)	<i>(a)</i>	5,980,058	5,980,058
Basic and diluted earnings per share attributable to equity shareholders of the Bank (in RMB)		0.29	0.28

There is no difference between basic and diluted earnings per share as there were no potentially dilutive shares outstanding during the year.

(a) Weighted average number of ordinary shares (in thousands)

	2023	2022
Weighted average number of ordinary shares at the beginning and end of the year	5,980,058	5,980,058

17. CASH AND DEPOSITS WITH THE CENTRAL BANK

	<i>Notes</i>	2023	2022
Cash on hand		267,078	211,506
Deposits with the central bank			
– Statutory deposit reserves	<i>(a)</i>	17,607,952	16,741,489
– Surplus deposit reserves	<i>(b)</i>	9,287,076	10,224,133
– Exchange risk reserve	<i>(c)</i>	102,448	32,142
– Fiscal deposits		68	42
Sub-total		26,997,544	26,997,806
Interest accrued		9,544	–
Total		27,274,166	27,209,312

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

17. CASH AND DEPOSITS WITH THE CENTRAL BANK (CONT'D)

Notes:

- (a) The Group places statutory deposit reserves with the PBOC in accordance with relevant regulations. The statutory deposit reserve ratios applicable to the Bank were as follows:

	2023	2022
Reserve ratio for RMB deposits	7.0%	7.5%
Reserve ratio for foreign currency deposits	4.0%	6.0%

The statutory deposit reserves are not available for the Group's daily business.

- (b) The surplus deposit reserves are maintained with the PBOC for the purpose of clearing.
- (c) The Group places exchange risk reserves with the PBOC in accordance with relevant regulation. As at December 31, 2023, the exchange risk reserves ratio applicable to the Group is 20%% (2022: 20%).

18. DEPOSITS WITH BANKS AND OTHER FINANCIAL INSTITUTIONS

Analysed by type and location of counterparty

	2023	2022
Deposits in mainland China		
– Banks	528,047	733,020
– Other financial institutions	47,367	55,051
Sub-total	575,414	788,071
Deposits outside mainland China		
– Banks	259,346	308,181
Sub-total	259,346	308,181
Interests accrued	57	46
Less: Provision for impairment losses	(889)	–
Total	833,928	1,096,298

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

19. PLACEMENTS WITH BANKS

Analysed by type and location of counterparty

	2023	2022
Placements in mainland China – Banks	56,662	–
Sub-total	56,662	–
Interests accrued	28	–
Less: Provision for impairment losses	(96)	–
Total	56,594	–

20. LOANS AND ADVANCES TO CUSTOMERS

(a) Analysed by nature

	2023	2022
Loans and advances to customers measured at amortised cost:		
Corporate loans and advances	134,698,671	111,043,850
Personal loans		
– Residential mortgage loans	15,539,331	16,618,564
– Personal consumption loans	11,234,010	6,203,749
– Personal business loans	16,806,170	18,875,523
– Credit cards	825,664	1,229,714
Sub-total	44,405,175	42,927,550
Interests accrued	1,612,123	1,090,427
Less: Provision for loans and advances to customers measured at amortised cost	(4,172,577)	(3,637,267)
Sub-total	176,543,392	151,424,560
Loans and advances to customers measured at fair value through other comprehensive income:		
Discounted bills	10,861,282	10,325,794
Net loans and advances to customers	187,404,674	161,750,354

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(b) Loans and advances to customers (exclusive interests accrued) analysed by industry sector

	2023		Loans and advances secured by collaterals
	Amount	Percentage	
Leasing and business services	30,290,583	15.95%	13,917,551
Water conservancy, environment and public facilities management	21,030,539	11.07%	9,619,002
Construction	18,921,061	9.96%	7,018,776
Manufacturing	18,676,883	9.83%	6,683,040
Wholesale and retail	15,447,669	8.13%	7,388,369
Real estate	7,047,574	3.71%	6,937,191
Electricity, heat, gas and water production and supply	6,881,176	3.62%	2,203,474
Transportation, warehousing and postal services	3,441,110	1.81%	1,383,801
Agriculture, forestry, animal husbandry and fishery	2,936,211	1.55%	1,960,793
Education	2,226,918	1.17%	1,200,201
Hygiene and social welfare	988,069	0.52%	330,750
Culture, sports and entertainment	633,467	0.33%	141,100
Information transmission, software and information technology services	340,023	0.18%	138,450
Others	5,837,388	3.08%	613,055
Sub-total of corporate loans and advances	134,698,671	70.91%	59,535,553
Personal loans	44,405,175	23.37%	23,086,363
Discounted bills	10,861,282	5.72%	10,861,282
Gross loans and advances to customers	189,965,128	100.00%	93,483,198

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(b) Loans and advances to customers (exclusive interests accrued) analysed by industry sector (Cont'd)

	2022		Loans and advances secured by collaterals
	Amount	Percentage	
Leasing and business services	27,227,776	16.57%	11,910,925
Water conservancy, environment and public facilities management	18,453,311	11.23%	8,750,433
Manufacturing	17,607,653	10.72%	5,614,184
Construction	15,351,320	9.34%	4,666,981
Wholesale and retail	8,189,357	4.98%	3,900,009
Real estate	6,724,554	4.09%	6,714,226
Electricity, heat, gas and water production and supply	4,648,495	2.83%	991,034
Transportation, warehousing and postal services	2,678,003	1.63%	974,708
Agriculture, forestry, animal husbandry and fishery	2,367,525	1.44%	1,607,028
Education	1,804,949	1.10%	725,930
Hygiene and social welfare	1,022,153	0.62%	361,000
Information transmission, software and information technology services	208,323	0.13%	86,148
Culture, sports and entertainment	200,409	0.12%	68,100
Others	4,560,022	2.79%	407,644
Sub-total of corporate loans and advances	111,043,850	67.59%	46,778,350
Personal loans	42,927,550	26.13%	25,501,833
Discounted bills	10,325,794	6.28%	10,325,794
Gross loans and advances to customers	164,297,194	100.00%	82,605,977

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(c) Analysed by type of collateral

	2023	2022
Unsecured loans	26,994,716	17,081,355
Guaranteed loans	69,487,214	64,609,862
Collateralised loans	65,258,123	62,976,452
Pledged loans	17,363,793	9,303,731
Discounted bills	10,861,282	10,325,794
Sub-total	189,965,128	164,297,194
Interests accrued	1,612,123	1,090,427
Gross loans and advances to customers	191,577,251	165,387,621
Less: Provision for loans and advances to customers measured at amortised cost	(4,172,577)	(3,637,267)
Net loans and advances to customers	187,404,674	161,750,354

(d) Overdue loans (exclusive interests accrued) analysed by overdue period

	Overdue within three months (inclusive)	Overdue more than three months to one year (inclusive)	2023 Overdue more than one year to three years (inclusive)	Overdue more than three years	Total
Unsecured loans	185,401	203,950	59,730	7,201	456,282
Guaranteed loans	438,479	259,185	280,112	18,399	996,175
Collateralised loans	767,020	621,828	566,968	16,505	1,972,321
Pledged loans	2,900	-	29,429	-	32,329
Total	1,393,800	1,084,963	936,239	42,105	3,457,107
As a percentage of gross loans and advances to customers	0.73%	0.57%	0.49%	0.02%	1.81%

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(d) Overdue loans (exclusive interests accrued) analysed by overdue period (Cont'd)

	Overdue within three months (inclusive)	Overdue more than three months to one year (inclusive)	2022 Overdue more than one year to three years (inclusive)	Overdue more than three years	Total
Unsecured loans	53,242	92,095	65,826	5,158	216,321
Guaranteed loans	1,345,182	573,494	135,676	12,939	2,067,291
Collateralised loans	816,004	617,385	404,983	6,393	1,844,765
Pledged loans	450	29,430	–	1,995	31,875
Total	2,214,878	1,312,404	606,485	26,485	4,160,252
As a percentage of gross loans and advances to customers	1.35%	0.80%	0.37%	0.02%	2.53%

Overdue loans represent loans, of which the whole or part of the principal or interest were overdue for one day or more.

(e) Analysis of loans and advances and provision for impairment losses

	2023			Total
	Loans and advances that are assessed for expected credit losses over the next 12 months	Loans and advances that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired loans and advances that are assessed for lifetime expected credit loss <i>(Note(i))</i>	
Total loans and advances to customers measured at amortised cost	173,263,559	4,657,050	2,795,360	180,715,969
Less: Provision for impairment losses	(1,986,388)	(940,194)	(1,245,995)	(4,172,577)
Carrying amount of loans and advances to customers measured at amortised cost	171,277,171	3,716,856	1,549,365	176,543,392
Carrying amount of loans and advances to customers measured at fair value through other comprehensive income	10,861,282	–	–	10,861,282
Total carrying amount of loans and advances to customers	182,138,453	3,716,856	1,549,365	187,404,674

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(e) Analysis of loans and advances and provision for impairment losses (Cont'd)

	2022			Total
	Loans and advances that are assessed for expected credit losses over the next 12 months	Loans and advances that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired loans and advances that are assessed for lifetime expected credit loss (Note(i))	
Total loans and advances to customers measured at amortised cost	147,207,186	4,448,176	3,406,465	155,061,827
Less: Provision for impairment losses	(1,423,130)	(812,904)	(1,401,233)	(3,637,267)
Carrying amount of loans and advances to customers measured at amortised cost	145,784,056	3,635,272	2,005,232	151,424,560
Carrying amount of loans and advances to customers measured at fair value through other comprehensive income	10,325,794	–	–	10,325,794
Total carrying amount of loans and advances to customers	156,109,850	3,635,272	2,005,232	161,750,354

Note:

- i. The loans and advances are “credit-impaired” when one or more events that have a detrimental impact on the estimated future cash flows of the loans and advances have occurred. Evidence that loans and advances are credit-impaired includes the following observable data: significant financial difficulty of the borrower or issuer; a breach of contract by the borrower, such as a default or delinquency in interest or principal payments; for economic or contractual reasons relating to the borrower’s financial difficulty, the Group having granted to the borrower a concession that otherwise would not be considered; it is probable that the borrower will enter bankruptcy or other financial reorganisation; the disappearance of an active market for that financial asset because of financial difficulties; or debts overdue more than 90 days.

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(f) Movements of provision for impairment losses

(i) *Movements of provision for impairment losses of loans and advances to customers measured at amortised cost:*

	2023			Total
	Loans and advances that are assessed for expected credit losses over the next 12 months	Loans and advances that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired loans and advances that are assessed for lifetime expected credit loss	
As at January 1	1,423,130	812,904	1,401,233	3,637,267
Transferred:				
– to expected credit losses over the next 12 months	25,847	(25,847)	–	–
– to lifetime expected credit losses: not credit-impaired loans	(6,640)	59,931	(53,291)	–
– to lifetime expected credit losses: credit-impaired loans	(4,650)	(135,531)	140,181	–
Charge for the year	548,701	228,737	2,413,468	3,190,906
Recoveries	–	–	143,525	143,525
Write-offs and others	–	–	(2,799,121)	(2,799,121)
As at December 31	1,986,388	940,194	1,245,995	4,172,577

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(f) Movements of provision for impairment losses (Cont'd)

(i) *Movements of provision for impairment losses of loans and advances to customers measured at amortised cost: (Cont'd)*

	2022			Total
	Loans and advances that are assessed for expected credit losses over the next 12 months	Loans and advances that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired loans and advances that are assessed for lifetime expected credit loss	
As at January 1	1,479,329	1,060,203	1,054,392	3,593,924
Transferred:				
– to expected credit losses over the next 12 months	96,440	(95,450)	(990)	–
– to lifetime expected credit losses: not credit-impaired loans	(9,433)	78,420	(68,987)	–
– to lifetime expected credit losses: credit-impaired loans	(17,034)	(266,858)	283,892	–
(Reversal)/charge for the year	(126,172)	36,589	3,216,882	3,127,299
Recoveries	–	–	36,684	36,684
Write-offs and others	–	–	(3,120,640)	(3,120,640)
As at December 31	1,423,130	812,904	1,401,233	3,637,267

As at December 31, 2023, the Group adjusted the customer rating of loans and advance to customers. The loan principal transferred from stage 1 to stage 2 and stage 3 was RMB1,446.6 million (2022: RMB2,231.0 million), and corresponding impairment provision increased by RMB483.4 million (2022: RMB592.8 million). The loan principal transferred from stage 2 to stage 3 was RMB609.5 million (2022: RMB819.7 million), and the impairment provision increased by RMB135.3 million (2022: RMB224.0 million). The loan principal transferred from stage 2 to stage 1 was RMB43.2 million (2022: RMB857.3 million), and the impairment provision decreased by RMB9.5 million (2022: RMB87.0 million). The loan principal transferred from stage 3 to stage 2 was RMB71.9 million (2022: RMB172.4 million), and the impairment provision decreased by RMB26.2 million (2022: RMB23.4 million). The loan principal transferred from stage 3 to stage 1 was not significant.

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

20. LOANS AND ADVANCES TO CUSTOMERS (CONT'D)

(f) Movements of provision for impairment losses (Cont'd)

(ii) *Movements of provision for impairment losses of loans and advances to customers measured at fair value through other comprehensive income:*

	2023			Total
	Loans and advances that are assessed for expected credit losses over the next 12 months	Loans and advances that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired loans and advances that are assessed for lifetime expected credit loss	
As at January 1	69,267	–	–	69,267
Reversal for the year	(43,340)	–	–	(43,340)
As at December 31	25,927	–	–	25,927

	2022			Total
	Loans and advances that are assessed for expected credit losses over the next 12 months	Loans and advances that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired loans and advances that are assessed for lifetime expected credit loss	
As at January 1	24,455	–	–	24,455
Charge for the year	44,812	–	–	44,812
As at December 31	69,267	–	–	69,267

Provision for impairment losses on loans and advances to customers measured at fair value through other comprehensive income is recognised in other comprehensive income without decreasing the carrying amount of loans and advances to customers presented in the consolidated statements of financial position, and impairment loss or gain is recognised in the profit or loss.

(g) Disposal of loans and advances to customers

During the year ended December 31, 2023 the Group transferred (i) loans and advances with principal amount of RMB181.7 million (2022: RMB760.9 million); (ii) relevant interests of RMB6.6 million, (2022: RMB86.8 million), to independent third parties and the transfer price was RMB30.0 million (2022: RMB76.0 million).

Notes to the Consolidated Financial Statements

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21. FINANCIAL INVESTMENTS

	Notes	2023	2022
Financial investments measured at fair value through profit or loss	(a)	8,100,645	9,170,852
Financial investments measured at fair value through other comprehensive income	(b)	55,669,509	37,083,370
Financial investments measured at amortised cost	(c)	82,122,784	81,937,063
Total		145,892,938	128,191,285

(a) Financial investments measured at fair value through profit or loss

	2023	2022
Debt securities issued by the following institutions in mainland China		
– Banks and other financial institutions	1,819,183	1,230,680
– Corporates	20,270	834,733
Sub-total	1,839,453	2,065,413
Unlisted	1,839,453	2,065,413
Asset-backed securities		
– Unlisted	413,699	412,253
Investment funds		
– Unlisted	4,916,188	5,865,583
Investment management products		
– Unlisted	724,718	789,813
Equity investment		
– Listed	206,587	37,790
Total	8,100,645	9,170,852

Note:

As at the end of each of the reporting period, there were no investments subject to material restrictions in the realisation.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

21. FINANCIAL INVESTMENTS (CONT'D)

(b) Financial investments measured at fair value through other comprehensive income

	2023	2022
Debt securities issued by the following institutions in mainland China		
– Government	653,018	10,581,152
– Policy banks	32,250,825	16,596,379
– Banks and other financial institutions	6,862,210	2,881,134
– Corporates	11,816,489	5,275,056
Sub-total	51,582,542	35,333,721
Interests accrued	960,155	684,080
– Unlisted	52,542,697	36,017,801
Interbank deposits		
– Unlisted	2,631,754	669,373
Asset backed securities	167,050	78,346
Interest accrued	12,348	5,237
– Unlisted	179,398	83,583
Equity investments		
– Unlisted	315,660	312,613
Total	55,669,509	37,083,370

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

21. FINANCIAL INVESTMENTS (CONT'D)

(b) Financial investments measured at fair value through other comprehensive income (Cont'd)

Notes:

- (i) As at the end of each of the reporting periods, there were no investments subject to material restrictions in the realisation.
- (ii) The Group designates part of non-trading equity investments as financial investments measured at fair value through other comprehensive income.
- (iii) For the year ended December 31, 2023, the Group's cash dividends received from equity investments measured at fair value through other comprehensive income was RMB4.6 million (2022: RMB16.7 million).
- (iv) Movements of gross carrying amount of financial investments measured at fair value through other comprehensive income are as follows:

	2023			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	36,770,757	-	-	36,770,757
New financial assets originated or purchased	67,414,801	-	-	67,414,801
Financial assets derecognised during the year	(49,630,670)	-	-	(49,630,670)
Changes in accrued interest	287,503	-	-	287,503
Changes in fair value	511,458	-	-	511,458
As at December 31	55,353,849	-	-	55,353,849

	2022			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	22,925,903	-	-	22,925,903
New financial assets originated or purchased	135,049,379	-	-	135,049,379
Financial assets derecognised during the year	(121,133,595)	-	-	(121,133,595)
Changes in accrued interest	201,968	-	-	201,968
Changes in fair value	(272,898)	-	-	(272,898)
As at December 31	36,770,757	-	-	36,770,757

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

21. FINANCIAL INVESTMENTS (CONT'D)

(b) Financial investments measured at fair value through other comprehensive income (Cont'd)

Notes: (Cont'd)

- (v) Movements of provision for impairment losses of financial investments measured at fair value through other comprehensive income during the year is as follows:

	2023			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	8,820	–	–	8,820
Charge for the year	10,349	–	–	10,349
As at December 31	19,169	–	–	19,169

	2022			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	9,353	–	–	9,353
Reversal for the year	(533)	–	–	(533)
As at December 31	8,820	–	–	8,820

Provision for impairment losses on financial investments measured at fair value through other comprehensive income is recognised in other comprehensive income without decreasing the carrying amount of financial investments presented in the consolidated statement of financial position, and impairment loss or gain is recognised in the profit or loss.

(c) Financial investments measured at amortised cost

	Notes	2023	2022
Debt securities issued by the following institutions in mainland China	(i)		
– Government		33,771,947	34,638,941
– Policy banks		21,581,463	13,285,492
– Banks and other financial institutions		900,000	1,220,000
– Corporate		19,606,698	23,816,067
Interests accrued		1,506,714	1,400,155
Sub-total		77,366,822	74,360,655
Investment management products		5,675,703	8,583,333
Interests accrued		148,398	53,439
– Unlisted		5,824,101	8,636,772
Asset backed securities		801,630	711,951
Interests accrued		25,933	22,293
– Unlisted		827,563	734,244
Less: Provision for impairment losses	(iii)	(1,895,702)	(1,794,608)
Total		82,122,784	81,937,063

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

21. FINANCIAL INVESTMENTS (CONT'D)

(c) Financial investments measured at amortised cost (Cont'd)

Notes: (Cont'd)

- (i) As at the end of each of the reporting period, certain debt securities were pledged for repurchase agreements (note 27(a)).
- (ii) Movements of gross carrying amount of financial investments measured at amortised cost are as follows:

	2023			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	78,692,379	824,734	4,214,558	83,731,671
New financial assets originated or purchased	26,708,475	–	–	26,708,475
Financial assets derecognised during the year	(25,693,250)	(4,314)	(929,939)	(26,627,503)
Transfers:				
– to lifetime expected credit losses: not credit-impaired	(1,899,879)	1,899,879	–	–
– to lifetime expected credit losses: credit-impaired	(362,547)	–	362,547	–
Changes in accrued interest	(17,872)	236,262	(12,547)	205,843
As at December 31	77,427,306	2,956,561	3,634,619	84,018,486

	2022			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	73,583,159	607,682	4,097,622	78,288,463
New financial assets originated or purchased	30,165,407	253,392	–	30,418,799
Financial assets derecognised during the year	(24,398,699)	(503,640)	–	(24,902,339)
Transfers:				
– to lifetime expected credit losses: not credit-impaired	–	503,064	(503,064)	–
– to lifetime expected credit losses: credit-impaired	(620,000)	–	620,000	–
Changes in accrued interest	(37,488)	(35,764)	–	(73,252)
As at December 31	78,692,379	824,734	4,214,558	83,731,671

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

21. FINANCIAL INVESTMENTS (CONT'D)

(c) Financial investments measured at amortised cost (Cont'd)

Notes: (Cont'd)

(iii) Movements of provision for impairment losses of financial investments measured at amortised are as follows:

	2023			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	111,536	113,566	1,569,506	1,794,608
Transfers:				
– to expected credit losses over the next 12 months	11,984	(11,984)	–	–
– to lifetime expected credit losses: not credit-impaired	(32,539)	32,539	–	–
– to lifetime expected credit losses: credit-impaired	(406)	–	406	–
(Reversal)/charge for the year	(9,902)	100,559	732,437	823,094
Write-offs	–	–	(722,000)	(722,000)
As at December 31	80,673	234,680	1,580,349	1,895,702

	2022			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	152,689	61,256	952,284	1,166,229
Transfers:				
– to lifetime expected credit losses: not credit-impaired	–	50,065	(50,065)	–
– to lifetime expected credit losses: credit-impaired	(5,391)	–	5,391	–
(Reversal)/charge for the year	(35,762)	2,245	661,896	628,379
As at December 31	111,536	113,566	1,569,506	1,794,608

22. INVESTMENT IN A SUBSIDIARY

	2023	2022
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	1,047,500	1,047,500

Shandong Tongda Financial Leasing Co., Ltd. (“Tongda”), a limited liability company which was incorporated on June 6, 2016 at Shandong Province, the PRC with registered capital of RMB1,000.0 million. As at the year ended December 31, 2023, the registered capital of Tongda is RMB1,650.0 million. The principal activities of Tongda are the provision of financial leasing services in the PRC. As at December 31, 2023, the Bank holds 54.55% of equity interest (2022: 54.55%).

On January 5, 2022, the Bank and two independent third parties made capital injection of RMB874.5 million in Tongda. The Group recorded an increase in non-controlling interests of approximately RMB499.1 million and a decrease in capital reserve of approximately RMB22.1 million. As at December 31, 2022, the consideration of RMB874.5 million was fully settled.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

23. PROPERTY AND EQUIPMENT

	Premises	Machinery	Leasehold improvements	Office equipment	Motor vehicles	Total
Cost						
As at January 1, 2022	997,733	–	265,280	468,640	19,275	1,750,928
Additions	4,551	–	14,916	82,260	437	102,164
Transfer to investment properties	(394)	–	–	–	–	(394)
Disposals	–	–	–	(45,275)	(686)	(45,961)
As at December 31, 2022 and January 1, 2023	1,001,890	–	280,196	505,625	19,026	1,806,737
Additions	81,150	1,749,852	9,702	31,514	1,088	1,873,306
Transfer to investment properties	(293)	–	–	–	–	(293)
Disposals	–	–	–	(27,360)	(793)	(28,153)
As at December 31, 2023	1,082,747	1,749,852	289,898	509,779	19,321	3,651,597
Accumulated depreciation						
As at January 1, 2022	185,943	–	182,187	341,978	15,825	725,933
Charge for the year	24,584	–	21,629	39,353	785	86,351
Disposal	–	–	–	(43,100)	(659)	(43,759)
As at December 31, 2022 and January 1, 2023	210,527	–	203,816	338,231	15,951	768,525
Charge for the year	26,191	18,682	20,374	44,317	791	110,355
Disposal	–	–	–	(26,050)	(754)	(26,804)
As at December 31, 2023	236,718	18,682	224,190	356,498	15,988	852,076
Impairment loss						
As at December 31, 2022, January 1 and December 31, 2023	5,680	–	–	–	–	5,680
Net book value						
As at December 31, 2023	840,349	1,731,170	65,708	153,281	3,333	2,793,841
As at December 31, 2022	785,683	–	76,380	167,394	3,075	1,032,532

Property and equipment are depreciated using the straight-line method over their estimated useful lives, after taking into account their estimated residual values. The estimated useful lives, residual values and depreciation rates of each class of property and equipment are as follows:

Asset category	Estimated useful life	Estimated rate of residual value	Depreciation rate
Premises	40 years	5%	2.38%
Machinery	25 years	3%	3.88%
Leasehold improvements	Over the shorter of the lease terms and estimated useful lives		
Office equipment	5 years	5%	19.00%
Motor vehicles	7 years	5%	13.57%

Useful lives, residual values and depreciation methods are reviewed at least at each year-end.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

23. PROPERTY AND EQUIPMENT (CONT'D)

The net book value of premises as at the end of each of the reporting period are analysed by the remaining terms of the leases as follows:

	2023	2022
Held in mainland China		
– Medium-term leases (10-50 years)	816,482	755,164
– Long-term leases (over 50 years)	23,867	30,519
	840,349	785,683

Operating leases arrangement

Operating leases – Lessor

The Group leases its machinery under operating lease arrangements. Lease of the machinery usually runs for eighteen years. Lease payments are usually negotiated to reflect market rentals.

As December 31, 2023 and 2022, the undiscounted lease receivable by the Group in future periods under non-cancellable operating leases with its lessees are as follows:

	2023	2022
Within one year	184,045	–
After one year but within two years	182,047	–
After two years but within three years	180,660	–
After three years but within four years	179,272	–
After four years but within five years	177,885	–
After five years	2,274,419	–
	3,178,328	–

24. RIGHT-OF-USE ASSETS

	Motor vehicles	Properties	Total
Net book value			
As at January 1, 2022	285	394,389	394,674
Additions	–	54,368	54,368
Depreciation charge for the year	(265)	(113,427)	(113,692)
As at December 31, 2022 and January 1, 2023	20	335,330	335,350
Additions	–	141,406	141,406
Depreciation charge for the year	(20)	(105,971)	(105,991)
Termination of lease during the year	–	(74)	(74)
As at December 31, 2023	–	370,691	370,691

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

25. DEFERRED TAX

a) Analysed by nature

	2023		2022	
	Deductible/ (taxable) temporary differences	Deferred income tax assets/ (liabilities)	Deductible/ (taxable) temporary differences	Deferred income tax assets/ (liabilities)
Deferred income tax assets				
– Allowance for impairment losses	9,802,706	2,450,676	7,981,482	1,995,370
– Fair value changes of financial assets	351,203	87,801	801,774	200,444
– Accrued staff costs	634,775	158,694	561,246	140,312
– Others	362,520	90,630	16,097	4,024
Subtotal	11,151,204	2,787,801	9,360,599	2,340,150
Deferred income tax liabilities				
– Fair value changes of financial assets	(438,753)	(109,688)	(10,243)	(2,561)
– Others	(370,691)	(92,673)	–	–
Subtotal	(809,444)	(202,361)	(10,243)	(2,561)
Net balances	10,341,760	2,585,440	9,350,356	2,337,589

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

25. DEFERRED TAX (CONT'D)

b) Movements of deferred tax

	Allowance for impairment losses <i>Note(i)</i>	Accrued staff costs	Fair value changes of financial assets <i>Note(ii)</i>	Others	Net balance of deferred tax assets
As January 1, 2022	1,561,512	118,227	14,121	4,499	1,698,359
Recognised in profit or Loss	433,858	22,085	112,939	(475)	568,407
Recognised in other comprehensive income	–	–	70,823	–	70,823
As at December 31, 2022 and January 1, 2023	1,995,370	140,312	197,883	4,024	2,337,589
Recognised in profit or Loss	455,306	18,382	(86,930)	(6,067)	380,691
Recognised in other comprehensive income	–	–	(132,840)	–	(132,840)
As at December 31, 2023	2,450,676	158,694	(21,887)	(2,043)	2,585,440

Notes:

- (i) The Group made provision for impairment losses on loans and advances to customers and other assets. The provision for impairment losses was determined based on the expected recoverable amount of the relevant assets at the end of the reporting period. However, the amounts deductible for income tax purposes are calculated at 1% of the gross carrying amount of qualifying assets at the end of the reporting period, together with write-offs which fulfill specific criteria as set out in the PRC tax rules and are approved by the tax authorities.
- (ii) Net gains or losses on fair value changes of financial instruments are subject to tax when realised.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

26. OTHER ASSETS

	Note	2023	2022
Interest receivables	(a)	516,221	923,426
Prepaid expenses	(b)	393,181	340,292
Intangible assets	(c)	102,215	68,806
Long-term deferred expenses		1,581	4,701
Repossessed assets	(d)	183,355	59,965
Land use rights	(e)	10,140	10,410
Investment properties	(f)	13,204	13,576
Finance lease receivables	(g)	22,291,436	20,172,871
Settlement and clearing account		1,052,966	591,442
Value added tax ("VAT") recoverable		567,178	134,247
Others		547,982	380,457
Subtotal		25,679,459	22,700,193
Less: Provision for impairment losses		(1,014,905)	(952,427)
Total		24,664,554	21,747,766

(a) Interest receivables

	2023	2022
Interest receivables arising from:		
Financial investments	464,622	772,489
Loans and advances to customers	49,856	123,358
Others	1,743	27,579
Sub-total	516,221	923,426
Less: Provision for impairment losses	(218,934)	(245,727)
Total	297,287	677,699

As at the end of each reporting period, interest receivables only include interests that have been due for the relevant financial instruments but not yet received at the reporting date. Interests on financial instruments based on the effective interest method have been reflected in the balance of corresponding financial instruments.

(b) Prepaid expenses

As at the end of each reporting period, prepaid expenses include prepayment for acquiring a property, prepayment to contractors for renovations and prepayment to contractors for systems designs and maintenance.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

26. OTHER ASSETS (CONT'D)

(c) Intangible assets

	Computer software and system development
Cost	
As at January 1, 2022	185,746
Additions	43,100
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As at December 31, 2022 and January 1, 2023	228,846
Additions	61,498
<hr/>	
As at December 31, 2023	290,344
<hr/>	
Accumulated amortisation	
As at January 1, 2022	137,900
Charge for the year	22,140
<hr/>	
As at December 31, 2022 and January 1, 2023	160,040
Charge for the year	28,089
<hr/>	
As at December 31, 2023	188,129
<hr/>	
Net book value	
As at December 31, 2023	102,215
<hr/>	
As at December 31, 2022	68,806
<hr/>	

The amortisation periods for intangible assets are as follows:

Asset category	Estimated useful life
Computer software and system development	5 years

(d) Repossessed assets

	2023	2022
Land use rights and buildings	183,355	59,965
Less: impairment allowances	(11,448)	(11,448)
<hr/>		
Net balances	171,907	48,517
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Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

26. OTHER ASSETS (CONT'D)

(e) Land use rights

	2023	2022
Located in mainland China: 10-50 years	10,140	10,410

(f) Investment properties

	Investment properties
Cost	
As at January 1, 2022	22,756
Transfer from property and equipment	394
As at December 31, 2022 and January 1, 2023	23,150
Transfer from property and equipment	293
As at December 31, 2023	23,443
Accumulated depreciation and impairment	
As at January 1, 2022	8,832
Charge for the year	742
As at December 31, 2022 and January 1, 2023	9,574
Charge for the year	665
As at December 31, 2023	10,239
Net book value	
As at December 31, 2023	13,204
As at December 31, 2022	13,576

Investment property is depreciated using the straight-line method over its estimated useful life after taking into account its estimated residual value. The estimated useful lives, residual values and depreciation rates are as follows:

Asset category	Estimated useful life	Estimated rate of residual value	Depreciation rate
Premises	40 years	5%	2.38%
Land use rights		Over the lease terms	

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

26. OTHER ASSETS (CONT'D)

(g) Finance lease receivables

At the end of each of the reporting period, the total future minimum lease receivables under finance leases and their present values were as follows:

	2023	2022
Total minimum finance lease receivables		
Within 1 year (inclusive)	9,012,915	9,148,682
1 year to 5 years	13,277,870	12,102,422
Over 5 years	5,718,646	2,402,685
Gross amount of finance lease receivables	28,009,431	23,653,789
Less: Unearned finance income	(5,056,794)	(3,254,667)
Less: Unrealised VAT	(1,008,516)	(492,902)
Net amount of finance lease receivables	21,944,121	19,906,220
Interests accrued	347,315	266,651
Less: Provision for impairment losses	(782,556)	(694,829)
Carrying amount of finance lease receivables	21,508,880	19,478,042
Present value of minimum lease receivables		
Within 1 year (inclusive)	7,596,128	7,606,404
1 year to 5 years	10,579,145	10,401,329
Over 5 years	3,333,607	1,470,309
Total	21,508,880	19,478,042

The Group applies general approach on measure ECL on finance lease receivables based on the ECL measurement stated in accounting policy note 4.1(1)(iv). The Group's credit policy and exposure to credit risk on finance lease receivables are disclosed in note 44(a).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

26. OTHER ASSETS (CONT'D)

(g) Finance lease receivables (Cont'd)

Analysis of finance lease receivables and provision for impairment losses

	2023			Total
	Finance lease receivables that are assessed for expected credit losses over the next 12 months	Finance lease receivables that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired finance lease receivables that are assessed for lifetime expected credit loss	
Total finance lease receivables measured at amortised cost	21,035,587	764,402	491,447	22,291,436
Less: Provision for impairment losses	(384,815)	(142,745)	(254,996)	(782,556)
Total carrying amount of finance lease receivables	20,650,772	621,657	236,451	21,508,880

	2022			Total
	Finance lease receivables that are assessed for expected credit losses over the next 12 months	Finance lease receivables that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired finance lease receivables that are assessed for lifetime expected credit loss	
Total finance lease receivables measured at amortised cost	19,115,063	612,983	444,825	20,172,871
Less: Provision for impairment losses	(269,795)	(136,235)	(288,799)	(694,829)
Total carrying amount of finance lease receivables	18,845,268	476,748	156,026	19,478,042

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

26. OTHER ASSETS (CONT'D)

(g) Finance lease receivables (Cont'd)

Movements of provision for impairment losses of finance lease receivables is as follow:

	2023			Total
	Finance lease receivables that are assessed for expected credit losses over the next 12 months	Finance lease receivables that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired finance lease receivables that are assessed for lifetime expected credit loss	
As at January 1	269,795	136,235	288,799	694,829
Transferred:				
– to losses over the next 12 months	(6,650)	–	6,650	–
– to lifetime expected credit losses: not credit-impaired	(9,474)	9,474	–	–
– to lifetime expected credit losses: credit-impaired	–	(15,943)	15,943	–
Charge for the year	131,144	12,979	174,300	318,423
Written off and others	–	–	(230,696)	(230,696)
As at December 31	384,815	142,745	254,996	782,556

	2022			Total
	Finance lease receivables that are assessed for expected credit losses over the next 12 months	Finance lease receivables that are not credit-impaired and assessed for lifetime expected credit loss	Credit-impaired finance lease receivables that are assessed for lifetime expected credit loss	
As at January 1	301,807	124,265	158,149	584,221
Transferred:				
– to losses over the next 12 months	47,133	–	(47,133)	–
– to lifetime expected credit losses: not credit-impaired	(3,094)	3,094	–	–
– to lifetime expected credit losses: credit-impaired	(6,876)	–	6,876	–
(Reversal)/charge for the year	(69,175)	8,876	323,602	263,303
Written off and others	–	–	(152,695)	(152,695)
As at December 31	269,795	136,235	288,799	694,829

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

27. PLEDGED ASSETS

(a) Assets pledged as collateral

	2023	2022
For borrowings from the central bank		
– Financial investments measured at amortised costs	12,443,987	12,456,585
For repurchase agreements:		
– Financial investments measured at amortised costs	11,345,376	9,106,668
– Discounted bills	945,825	1,883,811
Total	24,735,188	23,447,064

Financial assets pledged by the Group as collateral are mainly debt securities for borrowings from the central bank and repurchase agreements.

(b) Pledged assets received

The Group conducts resale agreements under the usual and customary terms of placements, and holds collaterals for these transactions. As at December 31, 2023, no such collateral accepted by the Group (2022: nil). These transactions were conducted under standard terms in the normal course of business.

28. DEPOSITS FROM BANKS

Analysed by type and location of counterparty

	2023	2022
Deposits in mainland China		
– Banks	5,508,945	4,792,700
Sub-total	5,508,945	4,792,700
Interests accrued	10,039	9,748
Total	5,518,984	4,802,448

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

29. PLACEMENTS FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

Analysed by type and location of counterparty

	2023	2022
Placements in mainland China		
– Banks	22,340,280	19,702,953
– Other financial institutions	–	140,000
Sub-total	22,340,280	19,842,953
Interests accrued	239,261	195,725
Total	22,579,541	20,038,678

30. FINANCIAL ASSETS SOLD UNDER REPURCHASE AGREEMENTS

(a) Analysed by type and location of counterparty

	2023	2022
In mainland China		
– Banks	11,348,056	9,800,000
Sub-total	11,348,056	9,800,000
Interests accrued	3,166	4,971
Total	11,351,222	9,804,971

(b) Analysed by type of collateral held

	2023	2022
Debt securities	10,400,000	9,800,000
Bank acceptance	948,056	–
Sub-total	11,348,056	9,800,000
Interests accrued	3,166	4,971
Total	11,351,222	9,804,971

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

31. DEPOSITS FROM CUSTOMERS

	2023	2022
Demand deposits		
– Corporate customers	48,611,835	51,494,361
– Individual customers	10,611,339	11,642,670
Sub-total	59,223,174	63,137,031
Time deposits		
– Corporate customers	91,295,962	72,205,933
– Individual customers	115,919,664	94,056,111
Sub-total	207,215,626	166,262,044
Inward and outward remittances	157,375	94,661
Interests accrued	7,382,333	4,993,752
Total	273,978,508	234,487,488

32. LEASE LIABILITIES

Nature of leasing activities (in the capacity as lessee)

The Group leases certain properties and motor vehicles in the PRC. Properties and motor vehicles leases comprise only fixed payments over the lease terms.

Right-of-use Assets

The analysis of the net book value of right-of-use assets by class of underlying asset is as follows:

	2023	2022
Properties leased for own use, carried at depreciated cost	370,691	335,330
Motor vehicles, carried at depreciated cost	–	20

Lease Liabilities

	Properties	Motor vehicles	Total
Balance as at January 1, 2022	374,011	219	374,230
Additions	54,368	–	54,368
Interest expense	16,028	6	16,034
Lease payments	(121,557)	(180)	(121,737)
Balance as at December 31, 2022 and 1 January, 2023	322,850	45	322,895
Additions	141,406	–	141,406
Interest expense	14,815	–	14,815
Lease payments	(129,138)	(45)	(129,183)
Termination of lease during the year	(82)	–	(82)
Balance as at December 31, 2023	349,851	–	349,851

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

32. LEASE LIABILITIES (CONT'D)

Nature of leasing activities (in the capacity as lessee) (Cont'd)

Lease Liabilities (Cont'd)

Future lease payments due are as follows:

	2023		
	Minimum lease payments	Interest	Present value
Within 1 year	87,842	(13,747)	74,095
1 year to 2 years	69,044	(11,621)	57,423
2 years to 5 years	151,796	(20,782)	131,014
More than 5 years	95,155	(7,836)	87,319
	403,837	(53,986)	349,851

	2022		
	Minimum lease payments	Interest	Present value
Within 1 year	112,041	(12,657)	99,384
1 year to 2 years	69,096	(9,031)	60,065
2 years to 5 years	122,551	(14,702)	107,849
More than 5 years	59,631	(4,034)	55,597
	363,319	(40,424)	322,895

During the year ended December 31, 2023, lease payments related to short term leases was amounted to RMB14.3 million (2022: RMB5.2 million).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

33. DEBT SECURITIES ISSUED

	Note	2023	2022
Interbank deposits issued	(a)	21,600,077	24,643,307
Tier-two capital debts issued	(b)	5,699,690	5,699,641
Financial bonds issued	(c)	9,999,641	5,000,000
Sub-total		37,299,408	35,342,948
Interests accrued		146,780	85,285
Total		37,446,188	35,428,233

Notes:

(a) Interbank deposit issued

- i. In 2022, the Bank issued a number of certificates of interbank deposit with total nominal amount RMB49,300.0 million and duration between 1 to 12 months. The coupon interest rates ranged from 1.35% to 2.80% per annum.
- ii. In 2023, the bank issued a number of certificates of interbank deposits with total nominal amount RMB53,400.0 million and duration between 1 to 12 months. The coupon interest rates ranged from 1.80% to 2.90% per annum.
- iii. As at December 31, 2023, the fair value of interbank deposits issued was RMB21,601.3 million (2022: RMB24,604.1 million).

(b) Tier-two capital debts issued

- i. The Bank issued 10-year fixed interest rate tier-two capital debts with face value of RMB3,000.0 million on September 10, 2020. The coupon interest rate per annum is 4.20%.
- ii. The Bank issued 10-year fixed interest rate tier-two capital debts with face value of RMB2,700.0 million on July 29, 2022. The coupon interest rate per annum is 3.80%.
- iii. As at December 31, 2023, the fair value of the tier-two capital debts issued was RMB5,763.5 million (2022: RMB5,535.7 million).

(c) Financial bonds issued

- i. On December 16, 2022, the Bank issued 3-year fixed interest rate small and micro enterprises financial bonds with face value of RMB5,000.0 million. The coupon interest rate per annum is 3.00%.
- ii. On July 14, 2023, the Bank issued 3-year fixed interest rate green financial bonds with face value of RMB5,000.0 million. The coupon interest rate per annum is 2.70%.
- iii. As at December 31, 2023, the fair value of the financial bonds issued was RMB10,012.6 million (2022: RMB4,971.0 million).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

34. OTHER LIABILITIES

	Note	2023	2022
Interest payable	(a)	11,676	8,570
Agency business liabilities		182,061	215,991
Accrued staff costs	(b)	806,659	719,853
Dividend payable		5,700	5,711
Settlement and clearing accounts		307,405	101,766
Output VAT payable		123,855	90,305
Contract liabilities	(c)	10,797	26,662
Provisions	(d)	66,988	67,501
Deposits received		282,687	183,493
Other tax payables		242,296	496,174
Receipt in advances		160,300	22,171
Others		482,620	305,683
Total		2,683,044	2,340,310

(a) Interest payable

	2023	2022
Interest payable arising from:		
Deposits from customers	11,676	8,570
Total	11,676	8,570

As at the end of each of the reporting period, interests on financial instruments based on the effective interest method have been reflected in the balance of corresponding financial instruments.

(b) Accrued staff costs

	2023	2022
Salaries, bonuses and allowances payable	734,503	654,128
Pension insurance and annuity payable	–	24
Others	72,156	65,701
Total	806,659	719,853

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

34. OTHER LIABILITIES (CONT'D)

(c) Contract liabilities

As at December 31, 2023, the aggregated amounts of the transaction price allocated to the remaining performance obligations under the Group's existing contracts is RMB10.8 million (2022: RMB26.7 million). Such amounts represent income expected to be recognised in the future from finance lease services. The Group will recognise the expected income in future as the services are provided. The expected timing of recognising revenue are ranges from one to five years.

(d) Provisions

	2023	2022
Provisions for credit commitments	66,988	67,501

Movements of provisions for credit commitments are as follows:

	2023			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	67,501	–	–	67,501
Reversal for the year	(513)	–	–	(513)
As at December 31	66,988	–	–	66,988

	2022			Total
	Expected credit losses over the next 12 months	Lifetime expected credit losses not credit-impaired	Lifetime expected credit losses credit-impaired	
As at January 1	94,731	–	–	94,731
Reversal for the year	(27,230)	–	–	(27,230)
As at December 31	67,501	–	–	67,501

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

35. SHARE CAPITAL

Authorised and issued share capital

	2023	2022
Ordinary shares in Mainland China	4,971,197	4,971,197
Ordinary shares listed in Hong Kong (H-share)	1,008,861	1,008,861
Total	5,980,058	5,980,058

All the H shares have been listed on The Stock Exchange of Hong Kong Limited. The H Share rank pari passu in all respects with the existing ordinary shares in Mainland China including the right to receive all dividends and distributions declared or made.

36. RESERVES

(a) Capital reserve

	2023	2022
Share premium	4,933,399	4,933,399
Other capital reserve	(7,939)	(7,939)
Total	4,925,460	4,925,460

(b) Surplus reserve

The surplus reserve at the end of each of the reporting period represented statutory surplus reserve and discretionary surplus reserve.

Pursuant to the Company Law of the PRC and the Article of Association of the Bank, the Bank is required to appropriate 10% of its net profit as on an annual basis determined under the People's Republic of China Generally Accepted Accounting Principles ("PRC GAAP") after making good prior year's accumulated loss, to statutory surplus reserve until the balance reaches 50% of its registered capital.

The Bank appropriated an amount of RMB171.5 million to the surplus reserve for year ended December 31, 2023 (2022: RMB170.0 million).

The Bank may also appropriate discretionary surplus reserve in accordance with the resolution of the shareholders.

(c) General reserve

Pursuant to the "Measures on Impairment Allowances for Financial Enterprises (Cai Jin [2012] No. 20)" issued by the Ministry of Finance, the Bank is required to set aside a general reserve through profit appropriation which should not be lower than 1.5% of the ending balance of its gross risk-bearing assets on an annual basis. The balance of the general reserve of the Bank amounted to RMB3,496.2 million as at December 31, 2023 (2022: RMB3,060.0 million).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

36. RESERVES (CONT'D)

(d) Fair value reserve

	2023	2022
As at January 1	(187,430)	25,041
Changes in fair value recognised in other comprehensive income	531,361	(284,280)
Disposal of financial investment measured at FVOCI	–	986
Less: deferred tax	(132,840)	70,823
As at December 31	211,091	(187,430)

(e) Impairment reserve

	2023	2022
As at January 1	58,565	25,356
Impairment losses recognised in other comprehensive income	(32,991)	44,279
Less: deferred tax	8,248	(11,070)
As at December 31	33,822	58,565

(f) Other equity instrument

On November 28, 2019, the Group issued a perpetual bond of RMB3,000.0 million with no fixed maturity date, resulting in credits to perpetual bonds of RMB2,999.7 million, after deducting the direct issuance cost of RMB0.3 million. In addition, the payment of interest can be indefinitely deferred at the Group's option and is not cumulative.

On November 29, 2021, the Group issued a perpetual bond of RMB1,100.0 million with no fixed maturity date, resulting in credits to perpetual bonds of RMB1,099.5 million, after deducting the direct issuance cost of RMB0.5 million. In addition, the payment of interest can be indefinitely deferred at the Group's option and is not cumulative.

Therefore, the perpetual bond is classified as an equity instrument due to it does not include any contractual obligation:

- to deliver cash or another financial asset to another entity; or
- to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the issuer.

During the year ended December 31, 2023, the Group did not cancel the payment of distribution and the corresponding interest of RMB214.8 million was paid to perpetual bondholders accordingly (2022: RMB214.8 million).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

37. RETAINED EARNINGS

(a) Appropriation of profits

In accordance with the resolution at the Bank's Board of Directors Meeting on March 22, 2024, the proposed profit distribution plan for the year ended December 31, 2023 is as follows:

- Appropriation of statutory surplus reserve based on 10% of the net profit;
- Pursuant to the Measures on Impairment Allowances for Financial Enterprises (Cai Jin [2012] No. 20), appropriation of general reserve amounted to approximately RMB438.1 million; and
- Declaration of cash dividend in an aggregation amount of approximately RMB598.0 million to all existing shareholders.

The profit appropriation resolution mentioned above has yet to be approved by the annual general meeting.

In accordance with the resolution at the Bank's Annual General Meeting held on May 30, 2023, the shareholders approved the following profit appropriations for the year ended December 31, 2022:

- Appropriation of statutory surplus reserve based on 10% of the net profit;
- Pursuant to the Measures on Impairment Allowances for Financial Enterprises (Cai Jin [2012] No. 20), appropriation of general reserve amounted to approximately RMB436.3 million; and
- The Bank did not distribute any cash dividends for year ended December 31, 2022.

In accordance with the resolution at the Bank's Annual General Meeting held on May 31, 2022, the shareholders approved the total amount of approximately RMB598.0 million (RMB1.0 per 10 shares) were distributed in the form of cash dividend to the ordinary shareholders on July 5, 2022.

As at December 31, 2023, no appropriation of surplus reserve made by subsidiary of the Bank was included in the consolidated retained earnings attributable to equity shareholders of the Bank (2022: nil).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

37. RETAINED EARNINGS (CONT'D)

(b) Movements in components of equity

Details of the changes in the Bank's individual components of equity for the reporting period are set out below:

	Share capital	Capital reserve	Surplus reserve	General reserve	Fair value reserve	Impairment reserve	Perpetual bonds	Retained earnings	Total
As at January 1, 2023	5,980,058	4,955,195	1,549,088	3,059,835	(187,430)	58,565	4,099,201	3,777,544	23,292,056
Changes in equity for the year:									
Net profit for the year	-	-	-	-	-	-	-	1,714,880	1,714,880
Other comprehensive income	-	-	-	-	398,521	(24,743)	-	-	373,778
Total comprehensive income	-	-	-	-	398,521	(24,743)	-	1,714,880	2,088,658
Appropriation of profits									
- Appropriation to surplus reserve	-	-	171,488	-	-	-	-	(171,488)	-
- Appropriation to general reserve	-	-	-	436,327	-	-	-	(436,327)	-
- Appropriation to perpetual bondholders	-	-	-	-	-	-	214,800	(214,800)	-
- Distribution paid to perpetual bondholders	-	-	-	-	-	-	(214,800)	-	(214,800)
As at December 31, 2023	5,980,058	4,955,195	1,720,576	3,496,162	211,091	33,822	4,099,201	4,669,809	25,165,914

	Share capital	Capital reserve	Surplus reserve	General reserve	Fair value Reserve	Impairment reserve	Perpetual bonds	Retained earnings	Total
As at January 1, 2022	5,980,058	4,955,195	1,379,190	2,487,383	25,041	25,356	4,099,201	3,633,720	22,585,144
Changes in equity for the year:									
Net profit for the year	-	-	-	-	-	-	-	1,699,966	1,699,966
Other comprehensive income	-	-	-	-	(213,457)	33,209	-	-	(180,248)
Total comprehensive income	-	-	-	-	(213,457)	33,209	-	1,699,966	1,519,718
Disposal of financial investments measured at FVOCI	-	-	-	-	986	-	-	(986)	-
Appropriation of profits									
- Appropriation to surplus reserve	-	-	169,898	-	-	-	-	(169,898)	-
- Appropriation to general reserve	-	-	-	572,452	-	-	-	(572,452)	-
- Appropriation to shareholders	-	-	-	-	-	-	-	(598,006)	(598,006)
- Appropriation to perpetual bondholders	-	-	-	-	-	-	214,800	(214,800)	-
- Distribution paid to perpetual bondholders	-	-	-	-	-	-	(214,800)	-	(214,800)
As at December 31, 2022	5,980,058	4,955,195	1,549,088	3,059,835	(187,430)	58,565	4,099,201	3,777,544	23,292,056

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

38. INVOLVEMENT WITH UNCONSOLIDATED STRUCTURED ENTITIES

(a) Structured entities sponsored by third party institutions in which the Group holds an interest:

The Group holds interests in certain structured entities sponsored by third party institutions through investments in the units issued by these structured entities. Such structured entities mainly include wealth management products issued by financial institutions and investment management products managed by securities firms and under trust schemes. The nature and purpose of these structured entities are to generate fees from managing assets on behalf of third-party investors. These vehicles are financed through the issue of units to investors.

The following table sets out an analysis of the carrying amounts of interests held by the Group in unconsolidated structured entities, as well as an analysis of the line items in the consolidated statement of financial position in which relevant assets are recognised as at December 31, 2023 and 2022:

	2023		2022	
	Carrying amount	Maximum exposure	Carrying amount	Maximum exposure
Financial investments at fair value through profit or loss	5,640,906	5,640,906	6,655,396	6,655,396
Financial investments at amortised cost	4,552,303	4,552,303	7,334,335	7,334,335
Total	10,193,209	10,193,209	13,989,731	13,989,731

As at December 31, 2023 and 2022, the carrying amounts of the unconsolidated structured entities are equal to the maximum exposures.

(b) Structured entities sponsored by the Group which the Group does not consolidate but holds an interest in:

The types of unconsolidated structured entities sponsored by the Group mainly include non-principal guaranteed wealth management products. The nature and purpose of these structured entities are to generate fees from managing assets on behalf of investors. The Group does not control these structured entities and therefore, these structured entities are not consolidated. These structured entities are financed through the issue of units to investors. The Group earns commission fee by providing management services to the investors of these structured entities. As at December 31, 2023 and 2022, the management fee receivables being recognised are not material in the consolidated statement of financial position.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

38. INVOLVEMENT WITH UNCONSOLIDATED STRUCTURED ENTITIES (CONT'D)

(b) **Structured entities sponsored by the Group which the Group does not consolidate but holds an interest in: (Cont'd)**

For the year ended December 31, 2023, the amount of fee and commission income received from the abovementioned structured entities by the Group are RMB404.7 million (2022: RMB281.5 million).

As at December 31, 2023, the amount of assets held by the unconsolidated non-principal guaranteed wealth management products sponsored by the Group is RMB35,628.3 million (2022: RMB35,866.2 million).

(c) **Unconsolidated structure entities sponsored by the Group during the year which the Group does not have an interest in as at December 31, 2023:**

For the year ended December 31, 2023, there was no non-principal guaranteed wealth management products sponsored and issued by the Group after January 1, but matured before December 31 (2022: RMB3,999.9 million).

39. STATEMENT OF FINANCIAL POSITION OF THE BANK

	Notes	2023	2022
Assets			
Cash and deposits with the central bank		27,274,166	27,209,312
Deposits with banks and other financial institutions		623,062	761,388
Placements with banks		56,594	–
Loans and advances to customers		189,831,570	163,879,655
Financial investments:			
Financial investments measured at fair value through profit or loss		8,100,645	9,170,852
Financial investments measured at fair value through other comprehensive income		55,669,509	37,083,370
Financial investments measured at amortised cost		82,122,784	81,937,063
Investment in a subsidiary	22	1,047,500	1,047,500
Property and equipment		1,030,028	998,113
Right-of-use assets		367,278	324,305
Deferred tax assets		2,443,676	2,178,353
Other assets		2,461,580	2,021,383
Total assets		371,028,392	326,611,294

Notes to the Consolidated Financial Statements

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39. STATEMENT OF FINANCIAL POSITION OF THE BANK (CONT'D)

	Notes	2023	2022
Liabilities and Equity			
Liabilities			
Borrowings from the central bank		9,836,382	10,292,752
Deposits from banks		5,518,984	4,802,448
Placements from banks and other financial institutions		5,219,986	5,707,388
Financial assets sold under repurchase agreements		11,351,222	9,804,971
Deposits from customers		274,201,304	234,687,345
Income tax payable		54,469	373,225
Debt securities issued		37,446,188	35,428,233
Lease liabilities		346,586	311,075
Deferred tax liabilities		–	2,561
Other liabilities		1,887,357	1,909,240
Total liabilities		345,862,478	303,319,238
Equity			
Share capital	35	5,980,058	5,980,058
Capital reserve		4,955,195	4,955,195
Surplus reserve	36(b)	1,720,576	1,549,088
General reserve	36(c)	3,496,162	3,059,835
Fair value reserve	36(d)	211,091	(187,430)
Impairment reserve	36(e)	33,822	58,565
Perpetual bonds	36(f)	4,099,201	4,099,201
Retained earnings	37	4,669,809	3,777,544
Total equity		25,165,914	23,292,056
Total liabilities and equity		371,028,392	326,661,294

Approved and authorised for issue by the board of directors on March 22, 2024 and signed on its behalf by

Tan Xianguo
Chairman

Meng Dongxiao
President

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

40. CAPITAL MANAGEMENT

The Group's capital management includes capital adequacy ratio management and capital financing management, of which the primary focus is on capital adequacy ratio management. The Group calculates the capital adequacy ratio in accordance with guidelines issued by the former CBRC. The capital of the Group is divided into core tier-one capital, other core tier-one capital and tier-two capital.

Capital adequacy ratio management is the key in capital management. The capital adequacy ratio reflects the soundness of the Group's operations and risk management capabilities. The main objective in capital adequacy ratio management is to set an optimal capital adequacy ratio that meets the regulatory requirements by benchmarking against the capital adequacy ratio level of leading peer banks with reference to its own business environment and conditions.

The Group considers its strategic development plans, business expansion plans and risk variables when conducting scenario analysis and stress testing and executing other measures to forecast, plan and manage its capital adequacy ratio.

The Group calculates its capital adequacy ratios in accordance with "Regulation Governing Capital of Commercial Banks (Provisional)" and other relevant regulations promulgated by the former CBRC.

The former CBRC requires commercial banks to meet the requirements of capital adequacy ratios by the end of 2018 in accordance with "Regulation Governing Capital of Commercial Banks (Provisional)". For non-systemically important banks, the minimum ratios for core tier-one capital adequacy ratio, tier-one capital adequacy ratio and capital adequacy ratio are 7.50%, 8.50% and 10.50%, respectively.

The on-balance sheet risk-weighted assets are measured using different risk weights, which are determined according to the credit, market and other risks associated with each asset and counterparty, taking into account any eligible collaterals or guarantees. Similar treatment is adopted for off-balance sheet exposure, with adjustments made to reflect the more contingent nature of any potential losses. Market risk-weighted assets are calculated using the standardised approach. Operational risk-weighted assets are calculated using basic indicator approach.

The capital adequacy ratios and related components of the Group illustrated below are computed based on the Group's statutory financial statements prepared in accordance with PRC GAAP.

Notes to the Consolidated Financial Statements

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40. CAPITAL MANAGEMENT (CONT'D)

The Group's capital adequacy ratios at December 31, 2023 and 2022 calculated in accordance with "Regulation Governing Capital of Commercial Banks (Provisional)" and relevant requirements promulgated by the former CBRC are as follows:

	2023	2022
Total core tier-one capital		
– Share capital	5,980,058	5,980,058
– Qualifying portion of capital reserve	4,925,460	4,925,460
– Surplus reserve	1,720,576	1,549,088
– General reserve	3,690,579	3,227,913
– Other comprehensive income	244,913	(128,865)
– Retained earnings	5,579,161	4,494,289
– Qualifying portions of non-controlling interests	882,242	731,165
Core tier-one capital	23,022,989	20,779,108
Core tier-one capital deductions	(395,577)	(335,364)
Net core tier-one capital	22,627,412	20,443,744
Other tier-one capital	4,216,833	4,196,689
Net tier-one capital	26,844,245	24,640,433
Tier-two capital		
– Instruments issued and share premium	5,699,690	5,700,000
– Surplus provision for loan impairment	1,729,643	1,560,308
– Qualifying portions of non-controlling interests	235,264	194,977
Net tier-two capital	7,664,597	7,455,285
Net capital base	34,508,842	32,095,718
Total risk weighted assets	257,975,717	232,128,848
Core tier-one capital adequacy ratio	8.77%	8.81%
Tier-one capital adequacy ratio	10.41%	10.61%
Capital adequacy ratio	13.38%	13.83%

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

41. NOTES TO THE CONSOLIDATED CASH FLOW STATEMENTS

(a) Net decrease in cash and cash equivalents

	2023	2022
Cash and cash equivalents as at December 31	12,994,610	17,525,673
Less: Cash and cash equivalents as at January 1	(17,525,673)	(20,527,169)
Net decrease in cash and cash equivalents	(4,531,063)	(3,001,496)

(b) Cash and cash equivalents

	2023	2022
Cash on hand	267,078	211,506
Deposits with central bank other than restricted deposits	9,287,076	10,224,133
Deposits with banks and other financial institutions	826,710	1,090,042
Placements with banks	56,662	–
Debt investments with maturity of three months or less	2,557,084	5,999,992
Total	12,994,610	17,525,673

(c) Reconciliation of liabilities arising from financing activities

The table below details changes in the Group's liabilities from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flow as cash flows from financing activities.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

41. NOTES TO THE CONSOLIDATED CASH FLOW STATEMENTS (CONT'D)

(c) Reconciliation of liabilities arising from financing activities (Cont'd)

	Debt securities issued (Note 33)	Interest accrued arising from debt securities issued (Note 33)	Lease liabilities (Note 32)	Advance from third parties included in other liabilities	Total
As at January 1, 2022	32,613,292	85,025	374,230	477,000	33,549,547
Changes from financing cash flows					
Net proceeds from new debt securities issued	57,109,656	–	–	–	57,109,656
Repayment of debt securities issued	(54,380,000)	–	–	–	(54,380,000)
Interest paid on debt securities issued	–	(910,808)	–	–	(910,808)
Capital element of lease liabilities paid	–	–	(105,703)	–	(105,703)
Interest element of lease liabilities paid	–	–	(16,034)	–	(16,034)
Total changes from financing cash flows	2,729,656	(910,808)	(121,737)	–	1,697,111
Interest expense	–	911,068	16,034	–	927,102
New lease entered during the year	–	–	54,368	–	54,368
Transferred to capital contribution by non-controlling interests	–	–	–	(477,000)	(477,000)
Total other changes	–	911,068	70,402	(477,000)	504,470
As at December 31, 2022 and January 1, 2023	35,342,948	85,285	322,895	–	35,751,128
Changes from financing cash flows					
Net proceeds from new debt securities issued	58,376,460	–	–	–	58,376,460
Repayment of debt securities issued	(56,420,000)	–	–	–	(56,420,000)
Interest paid on debt securities issued	–	(993,503)	–	–	(993,503)
Capital element of lease liabilities paid	–	–	(114,368)	–	(114,368)
Interest element of lease liabilities paid	–	–	(14,815)	–	(14,815)
Total changes from financing cash flows	1,956,460	(993,503)	(129,183)	–	833,774
Interest expense	–	1,054,998	14,815	–	1,069,813
New lease entered during the year	–	–	141,406	–	141,406
Termination of lease during the year	–	–	(82)	–	(82)
Total other changes	–	1,054,998	156,139	–	1,211,137
As at December 31, 2023	37,299,408	146,780	349,851	–	37,796,039

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

42. RELATED PARTY RELATIONSHIPS AND TRANSACTIONS

(a) Related parties of the Group

i. Major shareholders

Major shareholders include shareholders of the Bank with a direct or indirect 5% or above shareholding, or with the right to appoint a director, member of the Board of Supervisors in the Bank.

Shareholdings in the Bank:

	2023	2022
Shandong Hi-Speed Group Co., Ltd (山東高速集團有限公司)	35.56%	35.56%
Weihai Municipal Finance Bureau (威海市財政局)	15.38%	15.38%
Shandong Hi-Speed Company Limited (山東高速股份有限公司)	11.60%	11.60%
Weihai Tian'an Real Estate Development Co., Ltd. (威海天安房地產開發有限公司)	2.75%	2.75%
Shandong Weihai Huanqiu Fishing Tackle Industrial Co., Ltd (山東環球漁具股份有限公司)	1.39%	1.39%
Shandong Homey Aquatic Development Co., Ltd (山東好當家海洋發展股份有限公司)	1.20%	1.20%

The official names of these related parties are in Chinese. The English translation is for reference only.

ii. Subsidiary of the Bank

The detailed information of the Bank's subsidiary is set out in Note 22.

iii. Other related parties

Other related parties can be individuals or enterprises, which include: members of the board of directors, the board of supervisors and senior management, and close family members of such individuals; entities (and their subsidiaries) controlled or jointly controlled by members of the board of directors, the board of supervisors and senior management, and close family members of such individuals; and entities controlled or jointly controlled by the major shareholders of the Bank as set out in Note 42(a) or their controlling shareholders.

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

42. RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONT'D)

(b) Transactions with related parties other than key management personnel

i. Transactions between the Bank and major shareholders:

	2023	2022
Transactions during the year		
Interest income	7,567	7,154
Interest expense	71,505	84,992
Fee and commission income	1,675	958

	2023	2022
Balances at end of the year		
Deposits from customers	3,716,011	4,049,023
Financial investments	205,377	201,200

ii. Transactions between the Bank and its subsidiary:

	2023	2022
Transactions during the year		
Interest income	87,944	116,899
Interest expense	13,907	15,356
Rental income	2,200	2,200

	2023	2022
Balances at end of the year		
Loans and advances to customers	2,426,896	2,209,437
Deposits from customers	222,796	199,856

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42. RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONT'D)

(b) Transactions with related parties other than key management personnel (Cont'd)

iii. Transactions between the Bank and other related parties:

	2023	2022
Transactions during the year		
Interest income	376,709	188,935
Interest expense	118,982	65,860
Fee and commission income	16,516	16,689
Rental expenses	1,295	2,233

	2023	2022
Balances at end of the year		
Loans and advances to customers	5,097,685	2,964,577
Deposits from customers	21,001,802	7,595,758
Financial investments	306,094	372,615
Bank acceptances	424,384	794,143
Letters of guarantees	141,959	110,526
Letters of credit	1,275,000	1,295,000

(c) Key management personnel

The key management personnel are those persons who have the authority and responsibility to plan, direct and control the activities of the Group, directly or indirectly, including members of the board of directors, the supervisory board and senior management.

i. Transactions between the Bank and key management personnel

	2023	2022
Transactions during the year		
Interest income	66	94
Interest expense	922	428

	2023	2022
Balances at end of the year		
Loans and advances to customers	1,482	1,580
Deposits from customers	13,330	12,786

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

42. RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONT'D)

(c) Key management personnel (Cont'd)

ii. Key management personnel compensation

The aggregate compensation to key management personnel is listed as follows:

	2023	2022
Key management personnel compensation	19,168	19,962

(d) Loans and advances to directors, supervisors and officers

	2023	2022
Aggregate amount of relevant loans outstanding at the end of the year	1,482	1,639
Maximum aggregate amount of relevant loans outstanding during the year	1,693	2,459

There were no amount due but unpaid at December 31, 2023 and 2022.

43. SEGMENT REPORTING

The Group manages its business by business lines. Consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group defines reporting segments based on the following operating segments:

Corporate banking

This segment represents the provision of a range of financial products and services to corporations, government agencies and financial institutions. These products and services include corporate loans and advances, trade financing, deposit taking activities, agency services, wealth management services, consulting and advisory services, remittance and settlement services, guarantee services and finance leasing services.

Retail banking

This segment represents the provision of a range of financial products and services to retail customers. These products and services include personal loans, deposit taking activities, personal wealth management services and remittance services.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

43. SEGMENT REPORTING (CONT'D)

Financial market business

This segment covers the Group's Financial market business operations. The Financial market business enters into inter-bank money market transactions, repurchases transactions, and investments. It also trades in debt securities. The Financial market business segment also covers management of the Group's overall liquidity position, including the issuance of debts.

Others

These represent assets, liabilities, income and expenses, which are not directly attributable or cannot be allocated to a segment on a reasonable basis.

Measurement of segment assets and liabilities and of segment income, expenses and results is based on the Group's accounting policies.

Internal charges and transfer prices are determined with reference to market rates and have been reflected in the performance of each segment. Interest income and expense earned from third parties are referred to as "external net interest income/expense". Net interest income and expense arising from internal charges and transfer pricing adjustments are referred to as "internal net interest income/expense".

Segment income, expenses, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Intra-group balances and intra-group transactions are eliminated by segment income, expenses, assets and liabilities as part of the consolidation process. Segment capital expenditure is the total cost incurred during the reporting period to acquire property and equipment, intangible assets and other long-term assets.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

43. SEGMENT REPORTING (CONT'D)

	Corporate banking	Retail banking	2023 Financial market business	Others	Total
Operating income					
External net interest income/(expense)	4,230,032	(1,293,023)	3,686,526	–	6,623,535
Internal net interest income/(expense)	517,437	2,953,936	(3,471,373)	–	–
Net interest income	4,747,469	1,660,913	215,153	–	6,623,535
Net fee and commission income	182,143	109,831	344,153	(3,446)	632,681
Net trading gains	3,938	–	382,155	–	386,093
Net gains arising from investment securities	–	–	918,594	–	918,594
Other operating income	160,562	–	–	14,014	174,576
Operating income	5,094,112	1,770,744	1,860,055	10,568	8,735,479
Operating expenses	(1,163,319)	(472,854)	(295,440)	(18,728)	(1,950,341)
Impairment losses on assets	(2,778,248)	(723,524)	(935,710)	(55,865)	(4,493,347)
Profit/(loss) before tax	1,152,545	574,366	628,905	(64,025)	2,291,791
Segment assets	171,464,783	57,089,104	159,362,724	1,374,775	389,291,386
Deferred tax assets	–	–	–	2,585,440	2,585,440
Total assets	171,464,783	57,089,104	159,362,724	3,960,215	391,876,826
Segment liabilities	184,626,101	132,151,318	44,821,672	2,269,842	363,868,933
Total liabilities	184,626,101	132,151,318	44,821,672	2,269,842	363,868,933
Other segment information					
– Depreciation and amortisation	148,176	62,451	37,818	665	249,110
– Capital expenditure	1,153,940	486,344	294,519	–	1,934,803

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

43. SEGMENT REPORTING (CONT'D)

	Corporate banking	Retail banking	2022 Financial market business	Others	Total
Operating income					
External net interest income/(expense)	3,574,833	(802,028)	3,677,721	–	6,450,526
Internal net interest income/(expense)	740,709	2,480,967	(3,221,676)	–	–
Net interest income	4,315,542	1,678,939	456,045	–	6,450,526
Net fee and commission income	385,831	99,758	195,673	(3,838)	677,424
Net trading gains/(losses)	129,261	–	(299,597)	–	(170,336)
Net gains arising from investment securities	–	–	1,291,768	–	1,291,768
Other operating income	18,987	–	–	22,560	41,547
Operating income	4,849,621	1,778,697	1,643,889	18,722	8,290,929
Operating expenses	(1,115,916)	(467,751)	(293,596)	(21,665)	(1,898,928)
Impairment losses on assets	(2,677,586)	(666,951)	(817,615)	(7,820)	(4,169,972)
Profit/(loss) before tax	1,056,119	643,995	532,678	(10,763)	2,222,029
Segment assets	144,712,122	54,745,495	140,850,251	1,055,029	341,362,897
Deferred tax assets	–	–	–	2,340,150	2,340,150
Total assets	144,712,122	54,745,495	140,850,251	3,395,179	343,703,047
Segment liabilities	158,580,304	109,136,657	47,646,123	2,607,329	317,970,413
Total liabilities	158,580,304	109,136,657	47,646,123	2,607,329	317,970,413
Other segment information					
– Depreciation and amortisation	135,394	57,064	34,557	743	227,758
– Capital expenditure	86,638	36,514	22,112	–	145,264

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44. RISK MANAGEMENT

The Group has exposure to the following risks from its use of financial instruments: credit risk, market risk, liquidity risk and operational risk.

This note presents information about the Group's exposure to each of the above risks and their sources, and the Group's objectives, policies and procedures for measuring and managing these risks.

Risk management system

The Group's risk management policies were established to identify and analyse the risks to which the Group is exposed, to set appropriate risk limits, and to design relevant internal control procedures for monitoring risks level. Risk management policies and relevant internal control systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Board of Directors is responsible for establishing and maintaining a robust and effective risk management system and determining general risk preference and risk tolerance of the Group. Based on the general strategy of the Group, the Risk Management Committee under the Board reviews the Group's risk management system and basic principles, risk management strategies and internal control system framework; supervises and evaluates the establishment, organization, processes and effectiveness of risk management departments; supervises and evaluates risk control by the management in aspects such as credit risk, market risk and operational risk; and conducts identification, monitoring, control and regular assessment of the Group's risk management and risk tolerance. Senior management led by the president will be responsible for the control of credit risk, market risk, operational risk and approval of related policies and procedures; Chief Risk Officer will be led by the president of the Bank. In addition, the Group set up departments such as the Department of Risk Management, Department of Credit Approval, Financial Planning Department, Department of Law and Compliance and Audit Department based on the requirements of general risk management to perform respective functions in risk management, strengthen risk-covering portfolio management capabilities and conduct inspection on compliance with risk management policy of internal control system on regular or irregular basis.

(a) Credit risk

Credit risk represents the potential loss that may arise from the failure of a debtor or counterparty to meet its contractual obligation or commitment to the Group. It arises primarily from credit and bond investment portfolios and guarantees granted.

Credit business

To identify, assess, monitor and manage credit risks, the Group has designed effective system frameworks, credit policies and processes for credit risk management and implemented systematic control procedures. The responsible departments for credit risk management mainly include the Risk Management Department and Credit Approval Department. The Risk Management Department is responsible for implementing the Group's overall risk management system, risk monitoring and control and formulating risk management policies. The Credit Approval Department is independent from customer relationship and product management departments to ensure the independence of credit approval. Front office departments including Corporate Business Department and Personal Finance Department carry out credit businesses according to the Group's risk management policies and procedures.

The Group continuously improves the internal control mechanism and strengthens the management of all processes of the credit business. Based on effective checks and balances, the Group has established comprehensive assessment and accountability mechanisms, assigning responsibilities of credit management to the relevant departments and individuals.

For corporate and institutional businesses, the Group has established industry-, region-, product- and client-specific limits for credit approval. With respect to pre-lending evaluations, the Group assesses customer credit ratings and performs analysis on the risk and return of the loan. In the credit approval phase, all credit applications are approved by designated credit officers. During the post-lending monitoring, the Group continually monitors outstanding loans and other credit related businesses. Any adverse events that may significantly affect a borrower's repayment ability are reported immediately, and actions are taken to mitigate the risks.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Credit business (Cont'd)

For personal credit operation business, credit assessment of applicants is used as the basis for loan approval. In the credit assessment, customer relationship managers are required to assess the income level, credit history, and repayment ability of the applicant. The customer relationship managers then forward the application and their recommendations to the loan-approval departments or personnel for approval. The Group monitors borrowers' repayment ability, the status of collateral and any changes to their value during the post-lending phase. Once a loan becomes overdue, the Group starts the recovery process according to standardised loan recovery procedures.

Stages of risks in financial instrument

Stage 1

Financial assets have not experienced a significant increase in credit risk since origination and impairment is recognised on the basis of 12 months expected credit losses.

Stage 2

Financial assets have experienced a significant increase in credit risk since origination and impairment is recognised on the basis of lifetime expected credit losses.

Stage 3

Financial assets that are in default and considered credit-impaired.

Significant increase in credit risk

When one or more quantitative, qualitative standards or upper limits are triggered, the Group assumes that credit risk on financial assets has increased significantly.

If the borrower is listed in the watch list and one or more of the following criteria are met:

- the credit spread increases significantly;
- significant changes with an adverse effect that have taken place in the borrower's business, financial and economic status;
- application of a grace period or debt-restructuring;
- significant changes with an adverse effect in the borrower's business conditions;
- less value of the collaterals (for the collateral loans and pledged loans only);
- early indicators of problems of cash flow/liquidity, such as late payment of accounts payable/repayment of loans; or
- principal or interest of the instrument is more than 30 days past due.

The Group uses watch lists to monitor credit risk of financial assets related to loans and treasury operations, and conducts regular assessments at the counterparty level. The standards used in determining whether credit risk increases significantly are regularly monitored and reviewed by the management for the appropriateness.

The Group has not used the low credit risk exemption for any financial assets in each of the ended of reporting period.

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Definition of "default" and "credit-impaired assets"

At each reporting date, the Group assesses whether a financial asset is credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable events:

- significant financial difficulties of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the borrower will enter into bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor;
- the disappearance of an active market for the financial asset because of financial difficulties of the issuer;
or
- principal or interest of instrument is more than 90 days past due.

The above criteria apply to all financial assets of the Group and they are consistent with the definition of "default" adopted by the internal management of credit risk.

Measurement of expected credit losses ("ECLs")

The Group adopts ECL model to measure provision for loss of financial assets based on the stages categorised above.

The ECL is the result of the discounted product of probability of default ("PD"), exposure at default ("EAD") and loss given default ("LGD"). The definitions of these terms are as follows:

- PD refers to the likelihood that a borrower will be unable to meet his repayment obligations over the next 12 months or the remaining lifetime of the loan;
- EAD is the amount that the Group should be reimbursed upon default of an obligor over the next 12 months or the remaining lifetime of the loan;
- LGD refers to the expected degree of loss arising from the exposure at default which is predicted by the Group. LGD varies according to different types of counterparties, methods and priority of recovering debts, and the availability of collaterals or other credit support.

The Group determines the ECL by estimating the PD, LGD and EAD of individual exposure or asset portfolios in the future years. The Group multiplies these three parameters and makes adjustments according to the probability of their continuance (i.e. there is no prepayment or default in an earlier period). By adopting this approach, the Group can calculate the ECL for the future months. The results of calculation for each month are then discounted to the reporting date and added up. The discount rate used in the calculation of ECL is the initial effective interest rate or its approximate value.

The lifetime PD is deduced from using the maturity model or 12-month probability of default. The maturity model describes the pattern of default of the asset portfolio over its lifetime. The model is developed based on historical observational data and applicable to all assets in the same portfolio with the same credit rating. The above method is supported by empirical analysis.

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

The 12-month EAD and lifetime EAD are determined based on expected repayment arrangements, which are different according to different types of products.

- In respect of the financial assets with instalment repayments and bullet repayment, the Group determines 12-month or lifetime EAD according to the repayment schedule agreed in the contract, and makes adjustment based on prediction of overlimit repayment and prepayments/refinancing made by the borrower.
- As to the off-balance sheet credit commitments, the parameter of EAD is calculated using the current exposure method, and obtained from multiplying the nominal amount of the off-balance sheet items on the reporting date by the credit conversion factor (CCF).
- The Group determines the 12-month and lifetime LGD based on the factors that affects post-default recovery. LGD for different product types are different.
- As to financial assets classified as security, the Group determines the LGD according to the types of collaterals and their expected value, the discount rate at the compulsory sale, the recovery time and the estimated recovery cost.
- As to credit-based financial assets, the Group usually determines LGD in the product level due to the limited differences in recoverable amounts from different borrowers.

Forward-looking economic information should be considered when determining the 12-month and lifetime PD, EAD and LGD.

The Group quarterly monitors and reviews assumptions related to the calculation of ECLs, including the changes in PD and the value of collaterals under the different time limits.

As at December 31, 2023 and 2022, there has been no significant changes in the estimate techniques and key assumptions of the Group.

Forward-looking information included in the ECL model is as follows:

- Both the assessment of significant increase in credit risk and the measurement of ECLs involve forward-looking information. Based on the analysis on historical data, the Group identified critical economic indicators that affect the credit risk and ECLs of all asset portfolios, including gross domestic product ("GDP"), consumer price index ("CPI"), Money supply M2 ("M2"), etc. The Group identified the relations between these economic indicators and the PD historically by conducting regression analysis, and identified the expected PD by predicting the future economic indicators.
- When judging whether there is significant increase in credit risk, the Group multiplies the lifetime PD at the benchmark and under other scenarios by the weight of the scenarios, and considers the qualitative and maximum indicators. The Group measures relevant provision for loss by the weighted 12-month ECL (for stage 1) or the weighted lifetime ECL (for stage 2 and stage 3). The above weighted credit losses are calculated from multiplying the ECL under the different scenarios by the weight of the corresponding scenarios.
- Similar to other economic forecasts, there is high inherent uncertainty in the assessment of estimated economic indicators and the probability of occurrence, and therefore, the actual results may be materially different from the forecasts. The Group believes that these forecasts reflect the Group's best estimate of possible outcomes.
- Other forward-looking factors not incorporated in above scenarios, such as the impact of regulatory and legal changes, have also been taken into account. However, they were not considered to have significant impact, and the expected credit losses were not adjusted accordingly. The Group reviews and monitors the appropriateness of the above assumptions on a quarterly basis.

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

The Group adopts three economic scenarios in the ECL measurement to meet the requirements of IFRS 9. The "Baseline" scenario represents a most likely outcome and the other two scenarios, referred to as "Optimistic" scenario and "Pessimistic" scenario, represent less likely outcomes which are more optimistic or more pessimistic compared to Baseline scenario.

Historical data, economic trend, external forecast from governmental and non-governmental organisation, etc. are also used as benchmarks to ensure the forecasts are reasonable and supportable. For the Optimistic and Pessimistic scenarios, the Group makes reference to the historical macroeconomics data.

The Group has performed historical analysis and identified the key economic variables impacting credit risk and ECLs for each asset portfolio such as the accumulated year-on-year growth rate of GDP, the accumulated year-on-year growth rate of CPI and the accumulated year-on-year growth rate of M2. The Group evaluates and forecasts these economic indicators at least annually and applied them in the impairment model.

The probability weight assigned for each scenario reflects the Group's view for the economic environment, which implements the Group's prudent and consistent credit strategy of ensuring the adequacy of impairment allowance.

A higher probability weight is assigned to the Baseline scenario to reflect the most likely outcome and a lower probability weight is assigned to the Optimistic and Pessimistic scenarios to reflect the less likely outcomes. As at December 31, 2023, the weights assigned to various economic scenarios were: "Baseline" 60%, "Optimistic" 20%, and "Pessimistic" 20% (2022: the same).

Key/Major macroeconomic scenario assumptions used by the Group to assess ECL:

Macroeconomic Factor	2023 Range of the factors	2022
GDP: accumulated year-on-year	4.8%–5.0%	4.9%–5.3%
M2: accumulated year-on-year	9.5%–10.4%	9.7%–12.1%

The calculation of ECL is affected by macroeconomic factors and economic scenarios. If more pessimistic macroeconomic factors are applied in ECL assessment or a higher probability weight is assigned to the Pessimistic scenario, it would result in an increase in ECL.

As at 31 December 2023, if 5% of the probability weight is shifted from Baseline scenario to Pessimistic scenario, the impairment allowance of loans and advances will increase by 0.13% (2022: increase 0.44%) and the impairment allowance of debt investments at amortised cost and fair value through other comprehensive income will increase by 0.42% (2022: increase by 0.07%). If 5% of the probability weight is shifted from Baseline scenario to Optimistic scenario, the impairment allowance of loans and advances will decrease by 0.26% (2022: decrease by 0.31%) and the impairment allowance of debt investments at amortised cost and fair value through other comprehensive income will decrease 0.33% (2022: decrease by 0.05%).

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

i. Maximum credit risk exposure

The maximum exposure to credit risk is represented by the net carrying amount of each type of financial assets as at the end of each of the reporting period.

ii. Financial assets analysed by credit quality are summarised as follows:

	2023			
	Loans and Advances to customers	Deposits/ placements with banks and other financial institutions	Financial investments (Note i)	Others (Note ii)
Balance of financial assets that are assessed for ECLs over the next 12 months				
– Overdue but not credit-impaired	11,684,895	–	–	22,623
– Neither overdue nor credit-impaired	171,020,444	891,422	130,585,417	21,187,336
Sub-total	182,705,339	891,422	130,585,417	21,209,959
Balance of financial assets that are not credit-impaired and assessed for lifetime ECLs				
– Overdue but not credit-impaired	614,875	–	–	144,740
– Neither overdue nor credit-impaired	3,884,943	–	2,498,751	628,532
Sub-total	4,499,818	–	2,498,751	773,272
Balance of credit-impaired financial assets that are assessed for lifetime ECLs				
– Overdue and credit-impaired	2,627,763	–	2,784,619	634,128
– Credit-impaired but not overdue	132,208	–	850,000	342,047
Sub-total	2,759,971	–	3,634,619	976,175
Interests accrued	1,612,123	85	2,653,548	347,315
Less: Provision for impairment losses	(4,172,577)	(985)	(1,895,702)	(1,003,457)
Net value	187,404,674	890,522	137,476,633	22,303,264

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

ii. Financial assets analysed by credit quality are summarised as follows: (Cont'd)

		2022		
	Loans and Advances to customers	Deposits/ placements with banks and other financial institutions	Financial investments (Note i)	Others (Note ii)
Balance of financial assets that are assessed for ECLs over the next 12 months				
– Overdue but not credit-impaired	924,082	–	–	27,579
– Neither overdue nor credit-impaired	155,630,426	1,096,252	113,300,695	19,097,187
Sub-total	156,554,508	1,096,252	113,300,695	19,124,766
Balance of financial assets that are not credit- impaired and assessed for lifetime ECLs				
– Overdue but not credit-impaired	1,052,113	–	–	425,114
– Neither overdue nor credit-impaired	3,288,276	–	821,970	339,944
Sub-total	4,340,389	–	821,970	765,058
Balance of credit-impaired financial assets that are assessed for lifetime ECLs				
– Overdue and credit-impaired	3,239,576	–	3,714,559	1,145,099
– Credit-impaired but not overdue	162,721	–	500,000	–
Sub-total	3,402,297	–	4,214,559	1,145,099
Interests accrued	1,090,427	46	2,165,204	266,651
Less: Provision for impairment losses	(3,637,267)	–	(1,794,608)	(940,979)
Net value	161,750,354	1,096,298	118,707,820	20,360,595

Notes:

- Financial investments include financial investments measured at fair value through other comprehensive income and financial investments measured at amortised cost.
- Others comprise interest receivables, finance lease receivables and other receivables in other assets.
- As at December 31, 2023, the fair value of collaterals held against loans and advances that are not credit – impaired and assessed for lifetime expected credit losses amounted to RMB1,199.3 million (2022: RMB2,922.4 million). The fair value of collaterals held against loans and advances that are assessed for lifetime expected credit losses amounted to RMB7,206.6 million (2022: RMB3,622.1 million). The collaterals mainly include land, buildings, machinery and equipment, etc. The fair value of collaterals were estimated by the Bank based on the latest external valuations available, adjusted in light of disposal experience and current market conditions.

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

ii. Financial assets analysed by credit quality are summarised as follows: (Cont'd)

Financial assets (exclusive interests accrued) analysed by credit quality

	Balance				2023 Provision for impairment losses				ECL rate
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
	Financial assets measured at amortised cost:								
Cash and deposits with the central bank	27,264,622	-	-	27,264,622	-	-	-	-	N/A
Deposits with banks and other financial institutions	834,760	-	-	834,760	(889)	-	-	(889)	0.11%
Placements with banks	56,662	-	-	56,662	(96)	-	-	(96)	0.17%
Loans and advances to customers	171,844,057	4,499,818	2,759,971	179,103,846	(1,972,541)	(938,560)	(1,245,628)	(4,156,729)	2.32%
Financial investments	76,204,071	2,498,751	3,634,619	82,337,441	(79,497)	(197,169)	(1,580,348)	(1,857,014)	2.26%
Other assets	21,209,959	773,272	976,175	22,959,406	(387,307)	(142,943)	(473,207)	(1,003,457)	4.37%
Total	297,414,131	7,771,841	7,370,765	312,556,737	(2,440,330)	(1,278,672)	(3,299,183)	(7,018,185)	2.25%
Financial assets at fair value through other comprehensive income:									
Loans and advances to customers	10,861,282	-	-	10,861,282	(25,927)	-	-	(25,927)	0.24%
Financial investments	54,381,346	-	-	54,381,346	(19,169)	-	-	(19,169)	0.04%
Total	65,242,628	-	-	65,242,628	(45,096)	-	-	(45,096)	0.07%
Credit commitments	62,179,193	-	-	62,179,193	(66,988)	-	-	(66,988)	0.11%

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

ii. Financial assets analysed by credit quality are summarised as follows: (Cont'd)

Financial assets (exclusive interests accrued) analysed by credit quality (Cont'd)

	Balance				2022 Provision for impairment losses				ECL rate
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	Total
Financial assets measured at amortised cost:									
Cash and deposits with the central bank	27,209,312	-	-	27,209,312	-	-	-	-	N/A
Deposits with banks and other financial institutions	1,096,252	-	-	1,096,252	-	-	-	-	N/A
Loans and advances to customers	146,228,714	4,340,389	3,402,297	153,971,400	(1,423,130)	(812,904)	(1,401,233)	(3,637,267)	2.36%
Financial investments	77,219,255	821,970	4,214,559	82,255,784	(106,832)	(113,494)	(1,569,504)	(1,789,830)	2.18%
Other assets	19,124,766	765,058	1,145,099	21,034,923	(278,234)	(159,688)	(503,057)	(940,979)	4.47%
Total	270,878,299	5,927,417	8,761,955	285,567,671	(1,808,196)	(1,086,086)	(3,473,794)	(6,368,076)	2.23%
Financial assets at fair value through other comprehensive income:									
Loans and advances to customers	10,325,794	-	-	10,325,794	(69,267)	-	-	(69,267)	0.67%
Financial investments	36,081,440	-	-	36,081,440	(8,820)	-	-	(8,820)	0.02%
Total	46,407,234	-	-	46,407,234	(78,087)	-	-	(78,087)	0.17%
Credit commitments	57,073,746	-	-	57,073,746	(67,501)	-	-	(67,501)	0.12%

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

ii. Financial assets analysed by credit quality are summarised as follows: (Cont'd)

The overall ECL rate for financial assets and credit commitments analysed by credit quality

	2023			Total
	Stage 1	Stage 2	Stage 3	
Financial assets measured at amortised cost	0.82%	16.45%	44.76%	2.25%
Financial assets measured at fair value through other comprehensive income	0.07%	N/A	N/A	0.07%
Credit commitments	0.11%	N/A	N/A	0.11%

	2022			Total
	Stage 1	Stage 2	Stage 3	
Financial assets measured at amortised cost	0.67%	18.32%	39.65%	2.23%
Financial assets measured at fair value through other comprehensive income	0.17%	N/A	N/A	0.17%
Credit commitments	0.12%	N/A	N/A	0.12%

iii. Rescheduled loans and advances to customers

Rescheduled loans and advances to customers refer to the loans that the Group adjust the repayment terms of the loan contract due to the deterioration of the borrower's financial condition or inability to repay. As at December 31, 2023, the Group has rescheduled loans and advances to customers amounted to RMB1,109.9 million.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(a) Credit risk (Cont'd)

Measurement of ECLs (Cont'd)

iv. Credit rating

The Group adopts a credit rating approach in managing the credit risk of the debt securities portfolio. Debt securities are rated with reference to major rating agencies where the issuers of the securities are located. The carrying amounts of debt securities investments (exclusive interests accrued) analysed by the rating agency designations as at the end of the reporting period are as follows:

	2023	2022
Neither overdue nor impaired		
Ratings		
– AAA	39,205,876	32,847,593
– AA – to AA+	24,580,469	24,275,204
– below AA–	1,838,723	2,142,616
Sub-total	65,625,068	59,265,413
Unrated	63,033,810	50,602,698
Total	128,658,878	109,868,111

(b) Market risk

Market risk is the risk of loss, in respect of the Group's activities, arising from adverse movements in market rates including interest rates, foreign exchange rates, commodity prices, stock prices and other prices.

The Group has especially built up a market risk management structure and team. The Department of Risk Management takes the major responsibility for the exposure of market risk and preparation of relevant market risk management policies to submit to the Committee of Risk Management. According to established standards and current management capabilities, the Group measures market risk with the major adoption of sensitivity analysis. Before the new products or new business are launched, their market risks will be identified according to regulations.

The major source of market risk of the Group is the asset and liability businesses involved in market operation and the risks in interest rate and exchange rate of products.

Interest rate risk

The Group is primarily exposed to interest rate risk arising from repricing risk in its commercial banking business and the risk of financial markets business position.

Repricing risk

Repricing risk, which is also known as "maturity mismatch risk", is the most common form of interest rate risk. It is caused by the differences in timing between the maturities (related to fixed interest instruments) or repricing (related to floating interest instruments) of bank assets, liabilities and off-balance sheet items. The mismatch of repricing timing causes the Group's income or its inherent economic value to vary with the movement in interest rates.

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(b) Market risk (Cont'd)

Trading interest rate risk

Trading interest rate risk mainly arises from the treasury business' investment portfolios. Interest rate risk is monitored using the effective duration analysis method. The Group employs other supplementary methods to measure its interest rate sensitivity, which is expressed as changes in the investment portfolios' fair value given a 100 basis points (1%) movement in the interest rates.

(i) The following tables indicate the assets and liabilities as at the end of each of the reporting period by the expected next repricing dates or by maturity dates, depending on which is earlier:

	2023					
	Total	Non-interest bearing	Less than three months	Between three months and one year	Between one year and five years	More than five years
Assets						
Cash and deposits with the central bank	27,274,166	379,138	26,895,028	-	-	-
Deposits with banks and other financial institutions	833,928	57	833,871	-	-	-
Placements with banks	56,594	28	56,566	-	-	-
Loans and advances to customers (Note (i))	187,404,674	2,708,208	28,597,772	63,350,726	56,654,229	36,093,739
Financial investments (Note (ii))	145,892,938	3,018,337	14,966,874	5,966,790	40,397,693	81,543,244
Other assets	30,414,526	8,893,057	2,045,784	5,280,291	10,775,260	3,420,134
Total assets	391,876,826	14,998,825	73,395,895	74,597,807	107,827,182	121,057,117
Liabilities						
Borrowings from the central bank	9,836,382	5,671	2,632,865	7,197,846	-	-
Deposits from banks	5,518,984	10,039	2,358,945	3,150,000	-	-
Placements from banks and other financial institutions	22,579,541	239,261	7,584,096	13,868,184	888,000	-
Financial assets sold under repurchase agreements	11,351,222	3,166	11,348,056	-	-	-
Deposits from customers	273,978,508	66,710,828	21,449,965	83,807,490	102,010,225	-
Debt securities issued	37,446,188	146,780	6,918,990	14,681,087	9,999,641	5,699,690
Others liabilities	3,158,108	2,354,471	31,691	209,761	328,566	233,619
Total liabilities	363,868,933	69,470,216	52,324,608	122,914,368	113,226,432	5,933,309
Asset-liability gap	28,007,893	(54,471,391)	21,071,287	(48,316,561)	(5,399,250)	115,123,808

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(b) Market risk (Cont'd)

Trading interest rate risk (Cont'd)

(i) The following tables indicate the assets and liabilities as at the end of each of the reporting period by the expected next repricing dates or by maturity dates, depending on which is earlier: (Cont'd)

	Total	2022				
		Non-interest bearing	Less than three months	Between three months and one year	Between one year and five years	More than five years
Assets						
Cash and deposits with the central bank	27,209,312	211,548	26,997,764	-	-	-
Deposits with banks and other financial institutions	1,096,298	46	1,096,252	-	-	-
Loans and advances to customers (Note (i))	161,750,354	1,090,426	21,585,743	53,534,150	51,137,799	34,402,236
Financial investments (Note (ii))	128,191,285	2,514,622	10,126,104	8,913,692	40,741,784	65,895,083
Other assets	25,455,798	6,800,536	2,085,383	4,698,241	10,401,329	1,470,309
Total assets	343,703,047	10,617,178	61,891,246	67,146,083	102,280,912	101,767,628
Liabilities						
Borrowings from the central bank	10,292,752	5,082	1,976,187	8,311,483	-	-
Deposits from banks	4,802,448	9,748	1,462,700	3,330,000	-	-
Placements from banks and other financial institutions	20,038,678	195,725	7,013,899	12,829,054	-	-
Financial assets sold under repurchase agreements	9,804,971	4,971	9,800,000	-	-	-
Deposits from customers	234,487,488	5,088,653	90,837,209	44,621,690	93,939,936	-
Debt securities issued	35,428,233	85,286	10,907,408	13,735,899	5,000,000	5,699,640
Others liabilities	3,115,843	2,894,134	21,114	39,942	60,224	100,429
Total liabilities	317,970,413	8,283,599	122,018,517	82,868,068	99,000,160	5,800,069
Asset-liability gap	25,732,634	2,333,579	(60,127,271)	(15,721,985)	3,280,752	95,967,559

Notes:

- i. As at December 31, 2023, for loans and advances to customers, the category "Less than three months" includes overdue amounts (net of provision for impairment losses) of RMB1,507.6 million (2022: RMB2,622.1 million).
- ii. Financial investments include financial investments at fair value through profit or loss, financial investments at fair value through other comprehensive income and financial investments measured at amortised cost.

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(b) Market risk (Cont'd)

Trading interest rate risk (Cont'd)

(ii) Interest rate sensitivity analysis

The Group uses sensitivity analysis to measure the impact of changes in interest rate on the Group's net profit or loss and equity. The following table sets forth the results of the Group's interest rate sensitivity analysis on net profit and equity with an assumption that all other variables held constant.

	2023	2022
Change in net profit		
Up 100 bps parallel shift in yield curves	166,249	54,012
Down 100 bps parallel shift in yield curves	(166,249)	(54,012)

	2023	2022
Change in equity		
Up 100 bps parallel shift in yield curves	209,875	131,838
Down 100 bps parallel shift in yield curves	(209,875)	(131,838)

The sensitivity analysis above is based on a static interest rate risk profile of the Group's assets and liabilities. This analysis measures only the impact of changes in interest rates within one year, showing how annualised net profit or loss and equity would have been affected by repricing of the Group's assets and liabilities within the one-year period.

The sensitivity analysis is based on the following assumptions:

- Interest rate movements at the end of each of the reporting period apply to non-derivative financial instruments of the Group;
- At the end of each of the reporting period, an interest rate movement of 100 basis points is based on the assumption of interest rates movement over the next 12 months;
- There is a parallel shift in the yield curve with the changes in interest rates;
- There are no other changes to the assets and liabilities portfolio;
- Other variables (including exchange rates) remain unchanged; and
- The analysis does not take into account the effect of risk management measures taken by the management.

Due to the adoption of the aforementioned assumptions, the actual changes in the Group's net profit or loss and equity caused by an increase or decrease in interest rates might vary from the estimated results of this sensitivity analysis.

Foreign currency risk

The majority of the business of the Group is related to Renminbi, as well as a small amount of business related to US dollar and other foreign currencies.

The changes in exchange rates will affect the financial position and cash flow of the Group. Due to the small amount of foreign currency business of the Group, the effect of foreign currency risk on the Group would be immaterial. The major principle of the Group's control on foreign currency risk is to achieve matching of assets and liabilities in each currency and to conduct daily monitoring on currency exposure.

The Group adopts sensitivity analysis to measure the possible effects of changes in exchange rates on net gains and losses and interests of the Group. As the foreign currency assets and liabilities account for an immaterial part of the total assets and total liabilities of the Group, the effect of changes in exchange rates on net gains and losses and interests of the Group would be immaterial.

Notes to the Consolidated Financial Statements

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(b) Market risk (Cont'd)

Foreign currency risk (Cont'd)

The currency exposures as at the end of each of the reporting period are as follows:

	2023			Total (RMB Equivalent)
	RMB	USD (RMB Equivalent)	Others (RMB Equivalent)	
Assets				
Cash and deposits with the central bank	27,098,710	175,456	–	27,274,166
Deposits with banks and other financial institutions	492,430	315,665	25,833	833,928
Placements with banks	–	56,594	–	56,594
Loans and advances to customers	187,257,905	146,769	–	187,404,674
Financial investments (Note (i))	143,611,744	2,281,194	–	145,892,938
Other assets	30,406,188	–	8,338	30,414,526
Total assets	388,866,977	2,975,678	34,171	391,876,826
Liabilities				
Borrowings from the central bank	9,836,382	–	–	9,836,382
Deposits from banks and other financial institutions	5,161,994	356,990	–	5,518,984
Placements from banks and other financial institutions	21,862,893	716,648	–	22,579,541
Financial assets sold under repurchase agreements	11,351,222	–	–	11,351,222
Deposits from customers	271,901,683	2,069,708	7,117	273,978,508
Debt securities issued	37,446,188	–	–	37,446,188
Other liabilities	2,995,672	162,420	16	3,158,108
Total liabilities	360,556,034	3,305,766	7,133	363,868,933
Net position	28,310,943	(330,088)	27,038	28,007,893
Off-balance sheet credit commitments	62,124,293	54,900	–	62,179,193

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For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(b) Market risk (Cont'd)

Foreign currency risk (Cont'd)

	RMB	2022		Total (RMB Equivalent)
		USD (RMB Equivalent)	Others (RMB Equivalent)	
Assets				
Cash and deposits with the central bank	27,027,473	181,839	–	27,209,312
Deposits with banks and other financial institutions	682,118	388,637	25,543	1,096,298
Loans and advances to customers	161,666,281	84,073	–	161,750,354
Financial investments (Note (i))	125,989,040	2,202,245	–	128,191,285
Other assets	25,443,470	1	12,327	25,445,798
Total assets	340,808,382	2,856,795	37,870	343,703,047
Liabilities				
Borrowings from the central bank	10,292,752	–	–	10,292,752
Deposits from banks and other financial institutions	4,592,730	209,718	–	4,802,448
Placements from banks and other financial institutions	19,306,244	732,434	–	20,038,678
Financial assets sold under repurchase agreements	9,804,971	–	–	9,804,971
Deposits from customers	232,493,689	1,986,816	6,983	234,487,488
Debt securities issued	35,428,233	–	–	35,428,233
Other liabilities	2,935,476	179,887	480	3,115,843
Total liabilities	314,854,095	3,108,855	7,463	317,970,413
Net position	25,954,287	(252,060)	30,407	25,732,634
Off-balance sheet credit commitments	57,049,640	22,874	1,232	57,073,746

Note:

- (i) Financial investments include financial investments measured at fair value through profit or loss, financial investments measured at fair value through other comprehensive income, financial investments measured at amortised cost.

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(c) *Liquidity risk*

Liquidity risk is the risk that a commercial bank is unable to obtain funds on a timely basis or obtain funds at a reasonable cost to sustain its asset business or meet repayment obligations.

The Group plays an active part in managing liquidity risks and improves related management system in terms of organisation, institution, system, management and mechanism. The organisational structure of the Group's liquidity risk management consists of the Board of Directors, senior management and its Risk Management Committee and Asset and Liability Management Committee, Risk Management Department, Financial Planning Department, Corporate Banking Department, Retail Banking Department, Department of Credit Approval, Department of Financial Market, Information Technology and Audit Department, responsible for formulating liquidity risk management strategy and establishing internal control mechanism to support the implementation and supervision of liquidity risk management strategy.

The measurement of liquidity risk of the Group adopts liquidity indicator and cash flow gap calculation. By stress testing, the Group sets up mild, moderate and severe scenarios to examine the capacity to withstand liquidity or liquidity crises and improve liquidity contingency measures. In terms of response to liquidity risks, the Group: strengthens management and monitoring of liquidity limits; establishes related liquidity emergency leading groups, early-warning indicators for internal and external liquidity risks and indicators that could trigger contingency plans and monitors these indicators; builds up quality liquidity assets reserve and financing capability management; erects liquidity risk reporting mechanism, in which the Financial Planning Department reports to the Asset and Liability Management Committee, senior management and the Board of Directors on issues related to the status, stress testing and contingency plans of liquidity risks on a regular basis.

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(c) Liquidity risk (Cont'd)

The following tables provide an analysis of assets and liabilities of the Group into relevant maturity groupings based on the remaining periods to repayment at the end of each of the reporting period:

	Indefinite <i>Note (f)</i>	Repayable on demand	Within one month	2023				Total
				Between one month and three months	Between three months and one year	Between one year and five years	More than five years	
Assets								
Cash and deposits with the central bank	17,608,020	9,554,154	-	10,075	101,917	-	-	27,274,166
Deposits with banks and other financial institutions	8,049	825,822	-	57	-	-	-	833,928
Placements with banks	-	-	56,594	-	-	-	-	56,594
Loans and advances to customers	1,771,161	850,815	8,301,774	19,863,428	56,894,201	63,627,654	36,095,641	187,404,674
Financial investments	950,107	-	11,539,663	3,041,790	6,068,457	41,508,292	82,784,629	145,892,938
Others	5,575,916	3,497,120	919,822	1,289,874	5,217,650	10,580,203	3,333,941	30,414,526
Total assets	25,913,253	14,727,911	20,817,853	24,205,224	68,282,225	115,716,149	122,214,211	391,876,826
Liabilities								
Borrowings from the central bank	-	-	659,198	1,974,942	7,202,242	-	-	9,836,382
Deposits from banks	-	4,811	2,002,984	356,990	3,154,199	-	-	5,518,984
Placements from banks and other financial institutions	-	-	3,561,290	8,865,590	9,261,985	890,676	-	22,579,541
Financial assets sold under repurchase agreements	-	-	11,351,222	-	-	-	-	11,351,222
Deposits from customers	-	59,427,297	21,803,577	23,025,673	63,595,220	106,126,741	-	273,978,508
Debt securities issued	-	-	2,486,646	4,432,344	14,827,867	9,999,641	5,699,690	37,446,188
Others	-	2,525,569	28,159	3,492	49,316	317,953	233,619	3,158,108
Total liabilities	-	61,957,677	41,893,076	38,659,031	98,090,829	117,335,011	5,933,309	363,868,933
Net position	25,913,253	(47,229,766)	(21,075,223)	(14,453,807)	(29,808,604)	(1,618,862)	116,280,902	28,007,893

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44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(c) Liquidity risk (Cont'd)

	Indefinite Note (i)	Repayable on demand	Within one month	2022				Total
				Between one month and three months	Between three months and one year	Between one year and five years	More than five years	
Assets								
Cash and deposits with the central bank	16,741,531	10,467,781	-	-	-	-	-	27,209,312
Deposits with banks and other financial institutions	6,210	1,090,042	-	46	-	-	-	1,096,298
Loans and advances to customers	2,695,612	1,539,600	6,218,564	11,748,794	53,701,812	51,396,185	34,449,787	161,750,354
Financial investments	2,991,187	-	7,318,641	1,106,834	10,066,761	40,812,779	65,895,083	128,191,285
Others	3,611,858	2,922,026	901,393	1,450,642	4,698,241	10,401,329	1,470,309	25,455,798
Total assets	26,046,398	16,019,449	14,438,598	14,306,316	68,466,814	102,610,293	101,815,179	343,703,047
Liabilities								
Borrowings from the central bank	-	-	1,036,358	940,387	8,316,007	-	-	10,292,752
Deposits from banks	-	229,762	-	1,236,367	3,336,319	-	-	4,802,448
Placements from banks and other financial institutions	-	-	3,027,915	4,094,178	12,916,585	-	-	20,038,678
Financial assets sold under repurchase agreements	-	-	9,804,971	-	-	-	-	9,804,971
Deposits from customers	-	64,573,751	10,771,893	20,580,218	44,621,690	93,939,936	-	234,487,488
Debt securities issued	-	85,285	1,588,259	9,319,150	13,735,899	5,000,000	5,699,640	35,428,233
Others	-	2,609,455	54,036	11,728	83,069	227,247	130,308	3,115,843
Total liabilities	-	67,498,253	26,283,432	36,182,028	83,009,569	99,167,183	5,829,948	317,970,413
Net position	26,046,398	(51,478,804)	(11,844,834)	(21,875,712)	(14,542,755)	3,443,110	95,985,231	25,732,634

Note:

- (i) Indefinite amount of cash and deposits with the central bank represents the statutory deposit reserves and fiscal deposits with the central bank. Indefinite amount of loans and advances to customers includes all the impaired loans, as well as those overdue more than one month. Loans and advances to customers with no impairment but overdue within one month are classified into the category of repayable on demand. Indefinite amount of financial investments represents impaired financial investments or those overdue more than one month. Equity investments are listed in the category of indefinite.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(c) Liquidity risk (Cont'd)

The following tables provide an analysis of the contractual undiscounted cash flow of the non-derivative financial liabilities of the Group at the end of the reporting period:

	2023							
	Carrying amount	Contractual undiscounted cash flow	Repayable on demand	Within one month	Between one month and three months	Between three months and one year	Between one year and five years	More than five years
Non-derivative financial liabilities								
Borrowings from the central bank	9,836,382	10,017,724	-	668,963	2,007,137	7,341,624	-	-
Deposits from banks	5,518,984	5,599,968	4,811	2,004,900	360,416	3,229,841	-	-
Placements from banks and other financial institutions	22,579,541	22,984,574	-	3,571,436	8,980,707	9,479,351	953,080	-
Financial assets sold under repurchase agreements	11,351,222	11,356,590	-	11,356,590	-	-	-	-
Deposits from customers	273,978,508	278,237,603	59,427,297	21,919,554	22,405,087	64,081,276	110,404,389	-
Debt securities issued	37,446,188	40,463,808	-	2,506,860	4,533,906	15,725,952	11,334,512	6,362,578
Other financial liabilities	1,948,132	2,002,118	1,315,594	28,684	6,031	59,998	350,357	241,454
Total non-derivative financial liabilities	362,658,957	370,662,385	60,747,702	42,056,987	38,293,284	99,918,042	123,042,338	6,604,032

	2022							
	Carrying amount	Contractual undiscounted cash flow	Repayable on demand	Within one month	Between one month and three months	Between three months and one year	Between one year and five years	More than five years
Non-derivative financial liabilities								
Borrowings from the central bank	10,292,752	10,397,787	-	1,036,378	981,070	8,380,339	-	-
Deposits from banks	4,802,448	5,025,663	229,796	37,694	1,262,851	3,495,322	-	-
Placements from banks and other financial institutions	20,038,678	20,610,087	-	3,062,683	4,207,174	13,340,230	-	-
Financial assets sold under repurchase agreements	9,804,971	9,806,451	-	9,806,451	-	-	-	-
Deposits from customers	234,487,488	243,695,852	64,235,967	9,901,766	20,923,513	45,542,536	103,092,070	-
Debt securities issued	35,428,233	38,455,540	-	1,628,808	9,466,895	14,553,183	6,215,092	6,591,562
Other financial liabilities	1,724,689	1,765,112	1,030,364	55,171	13,980	280,276	250,980	134,341
Total non-derivative financial liabilities	316,579,259	329,756,492	65,496,127	25,528,951	36,855,483	85,591,886	109,558,142	6,725,903

This analysis of the non-derivative financial liabilities by contractual undiscounted cash flow might diverge from actual results.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

44. RISK MANAGEMENT (CONT'D)

Risk management system (Cont'd)

(d) Operational risk

Operational risk refers to the risk of losses associated with internal processes deficiencies, personnel mistakes and information system failures, or impact from other external events.

The Group has specified issues of operational risks, including its manifestation, management mode, reporting procedure, reporting cycle and statistics of loss and improved comprehensive risk management system, with major initiatives as follows:

- Establishment of operational risk management system in a crisscrossing manner. On the one hand, the Group establishes an operational risk management framework that is compatible with its nature, scale, complexity and risk characteristics, including the operational risk management mechanism that involves its board of directors, board of supervisors, senior management, head office and branches. On the other hand, a three-tier risk prevention system for the front office, middle office and back office has been established for every major risk faced by the Group.
- Formation of business philosophy of compliance and robustness. The Group fosters favourable control environment, including constant advances and promotion in operational risk culture by the board of directors and senior management.
- Preference to low operational risk under the framework of 'robust' risk preference. By conducting controls on operational risk including identification, measurement, resolution, monitoring and reporting, the Group establishes mechanisms for risk avoidance, loss prediction, prevention, control, reduction, financing to control operational risk within the carrying capacity of the Group and maximise its profits.
- Prevention of operational risks based on the means of inspection and supervision. All departments and branches of the head office actively perform their duties of supervision and management, conduct routine and special inspections on operational risks in major businesses, establish ledger of all problems identified for rectification and check-off. Based on the inspection by departments, the internal audit department fully uses the off-site audit system, business risk early-warning system and remote monitoring system to detect violations and pay constant attention to risk-prone problems to prevent operational risks. In the meantime, inspections and investigations are exercised on key businesses, key institutions and key personnel to prevent operational risks.
- Combination of punishment and incentives to encourage compliance and standard operations. Integral management will be implemented on personnel violating operational standards for strict ascertainment of responsibility; employees are encouraged to spontaneously disclose and actively report operational risks; internal management, compliance operation, inspection and supervision and swindle prevention and control of the head office and branches shall be quantitatively assessed for penalty points; innovative implementation of compliance and internal control management of institutions shall be assessed for bonus points.
- Substantive achievements in carrying out system training and improving staff operation skills have been effective in preventing operational risks for the Group.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

45. FAIR VALUE

(a) Methods and assumptions for measurement of fair value

The Group adopts the following methods and assumptions when evaluating fair values:

(i) Debt securities and equity investments

The fair values of debt securities and equity investments that are traded in an active market are based on their quoted market prices in an active market at the end of the reporting period. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or discounted cash flows.

(ii) Receivables and other non-derivative financial assets

Fair values are estimated as the present value of the future cash flows, discounted at the market interest rates at the end of the reporting period.

(iii) Debt securities issued and other non-derivative financial liabilities

Fair values of debt securities issued are based on their quoted market prices at the end of the reporting period, or the present value of estimated future cash flows. The fair values of other non-derivative financial liabilities are valued at the present value of estimated future cash flows. The discount rates are based on the market interest rates at the end of the reporting period.

(b) Fair value measurement

(i) Financial assets

The Group's financial assets mainly consist of cash and deposits with the central bank, deposits with banks and other financial institutions, placements with banks, financial assets held under resale agreement, loans and advances to customers, and financial investments.

Deposits with the central bank, deposits with banks and other financial institutions, placements with banks and financial assets held under resale agreements are mostly priced at market interest rates and due within one year. Accordingly, the carrying amounts approximate the fair values.

Loans and advances to customers are mostly priced at floating rates close to the PBOC rates. Accordingly, the carrying amounts approximate the fair values.

Financial investments measured at fair value through other comprehensive income and financial assets measured at fair value through profit or loss are stated at fair value. Financial investments measured at amortised cost are the reasonable approximations of their fair values because, for example, they are short-term in nature or repriced at current market rates frequently.

(ii) Financial liabilities

The Group's financial liabilities mainly include borrowings from the central bank, deposits from banks, placements from banks and other financial institutions, financial assets sold under repurchase agreements, deposits from customers and debt securities issued.

The book value and fair value of debt securities issued is presented in Note 33. The carrying amounts of other financial liabilities approximate their fair value.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

45. FAIR VALUE (CONT'D)

(c) Fair value hierarchy

The following table presents the fair value of financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in IFRS 13, Fair value measurement. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date;
- Level 2: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available; and
- Level 3: Fair value measured using significant unobservable inputs.

If there is a reliable market quote for financial instruments, the fair value of financial instruments is based on quoted market prices. If a reliable quoted market price is not available, the fair value of the financial instruments is estimated using valuation techniques. Valuation techniques applied include reference to the fair value of another instrument that is substantially the same, discounted cash flow analysis. The inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and exchange rate. Where discounted cash flow analysis is used, estimated cash flows are based on management's best estimates and the discount rate used is reference to another instrument that is substantially the same.

	2023			Total
	Level 1	Level 2	Level 3	
Recurring fair value measurements				
Assets				
Financial investments measured at fair value through profit or loss				
– debt securities	–	1,839,453	–	1,839,453
– equity investments	206,587	–	–	206,587
– investment funds	–	4,916,188	–	4,916,188
– assets-backed securities	–	413,699	–	413,699
– investment management products	–	–	724,718	724,718
Financial investments measured at fair value through other comprehensive income				
– debt securities	–	52,542,697	–	52,542,697
– equity investments	–	–	315,660	315,660
– assets-backed securities	–	179,398	–	179,398
– interbank deposits	–	2,631,754	–	2,631,754
Loans and advances to customers measured at fair value through other comprehensive income				
– discounted bills	–	10,861,282	–	10,861,282
Total	206,587	73,384,471	1,040,378	74,631,436

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

45. FAIR VALUE (CONT'D)

(c) Fair value hierarchy (Cont'd)

	Level 1	2022 Level 2	Level 3	Total
Recurring fair value measurements				
Assets				
Financial investments measured at fair value through profit or loss				
– debt securities	–	2,065,413	–	2,065,413
– equity investments	37,790	–	–	37,790
– investment funds	–	5,865,583	–	5,865,583
– assets-backed securities	–	412,253	–	412,253
– investment management products	–	–	789,813	789,813
Financial investments measured at fair value through other comprehensive income				
– debt securities	–	36,017,801	–	36,017,801
– equity investments	–	–	312,613	312,613
– assets-backed securities	–	83,583	–	83,583
– interbank deposits	–	669,373	–	669,373
Loans and advances to customers measured at fair value through other comprehensive income				
– discounted bills	–	10,325,794	–	10,325,794
Total	37,790	55,439,800	1,102,426	56,580,016

The movement during the year ended December 31, 2023 in the balance of Level 3 fair value measurements is as follows:

	January 1, 2023	Transfer into Level 3	Transfer out of Level 3	Total gains or losses		Purchases, issues, sales and settlements				December 31, 2023	Unrealised gains or losses for the year included in profit or loss for assets held at the end of the year
				Recorded in profit or loss	Recorded in other comprehensive income	Purchases	Issues	Sales	Settlements		
Assets											
Financial investments measured at fair value through profit or loss											
– investment management products	789,813	–	–	12,341	–	33,478	–	–	(110,914)	724,718	5,769
Financial investments measured at fair value through other comprehensive income											
– equity investments	312,613	–	–	–	3,047	–	–	–	–	315,660	–
Total	1,102,426	–	–	12,341	3,047	33,478	–	–	(110,914)	1,040,378	5,769

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

45. FAIR VALUE (CONT'D)

(c) Fair value hierarchy (Cont'd)

The movement during the year ended December 31, 2022 in the balance of Level 3 fair value measurements is as follows:

	January 1, 2022	Transfer into Level 3	Transfer out of Level 3	Total gains or losses		Purchases, issues, sales and settlements				December 31, 2022	Unrealised gains or losses for the year included in profit or loss for assets held at the end of the year
				Recorded in profit or loss	Recorded in other comprehensive income	Purchases	Issues	Sales	Settlements		
Assets											
Financial investments measured at fair value through profit or loss - investment management products	5,040,009	-	-	78,701	-	34,677	-	(4,335,515)	(28,059)	789,813	(328,047)
Financial investments measured at fair value through other comprehensive income - equity investments	275,182	-	-	-	37,431	-	-	-	-	312,613	-
Total	5,315,191	-	-	78,701	37,431	34,677	-	(4,335,515)	(28,059)	1,102,426	(328,047)

During each of the years ended December 31, 2023 and 2022, there were no significant transfers among instruments in Level 1, Level 2 and Level 3 of the Group.

The valuation techniques used and the qualitative and quantitative information of key parameters for recurring fair value measurements categorised are within Level 3.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

45. FAIR VALUE (CONT'D)

(c) Fair value hierarchy (Cont'd)

Quantitative information of Level 3 fair value measurement is as below:

	Fair value as at December 31, 2023	Valuation techniques	Unobservable input
Financial investments measured at fair value through profit or loss			
– investment management products	724,718	Discounted cash flow	Risk-adjusted discount rate, cash flow
Financial investments measured at fair value through other comprehensive income			
– equity investments	315,660	Discounted cash flow	Risk-adjusted discount rate, cash flow

	Fair value as at December 31, 2022	Valuation techniques	Unobservable input
Financial investments measured at fair value through profit or loss			
– investment management products	789,813	Discounted cash flow	Risk-adjusted discount rate, cash flow
Financial investments measured at fair value through other comprehensive income			
– equity investments	312,613	Discounted cash flow	Risk-adjusted discount rate, cash flow

During the years ended December 31, 2023 and 2022, there were no significant change in the valuation techniques.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

45. FAIR VALUE (CONT'D)

(c) Fair value hierarchy (Cont'd)

As at December 31, 2023 and 2022, unobservable inputs such as risk-adjusted discount rate and cash flow were used in the valuation of financial assets at fair value classified as Level 3, which were mainly equity investments, wealth management products and investment management products. The fair value of these financial assets fluctuates according to the changes in the unobservable inputs.

The sensitivity analysis of the fair value on changes in unobservable inputs for Level 3 financial instruments measured at fair value on an ongoing basis is set out as below.

The fair value of financial instruments is, in certain circumstances, measured using valuation models which incorporate assumptions that are not supported by prices from observable current market transactions in the same instrument and are not based on observable market data. The following table shows the sensitivity of fair value due to parallel movement of plus or minus 1 percent of change in fair value to reasonably possible alternative assumptions.

	2023			
	Effect on net profit		Effect on other comprehensive income	
	Favourable	(Unfavourable)	Favourable	(Unfavourable)
Financial assets measured at fair value through profit or loss				
– investment management products	5,435	(5,435)	–	–
Financial investments measured at fair value through other comprehensive income				
– equity investments	–	–	2,367	(2,367)

	2022			
	Effect on net profit		Effect on other comprehensive income	
	Favourable	(Unfavourable)	Favourable	(Unfavourable)
Financial assets measured at fair value through profit or loss				
– investment management products	5,924	(5,924)	–	–
Financial investments measured at fair value through other comprehensive income				
– equity investments	–	–	2,345	(2,345)

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

46. TRANSACTIONS ON BEHALF OF CUSTOMERS

(a) Entrusted lending business

The Group provides entrusted lending business services to customers. All entrusted loans are funded by entrusted funds from these customers. The Group does not take any credit risk in relation to these transactions. The Group only acts as an agent to hold and manage these assets and liabilities at the direction of the entrustor and receives fee income for the services provided. The entrusted assets are not the assets of the Group and are not recognised in the statements of financial position. Surplus funding is accounted for as deposits from customers.

	2023	2022
Entrusted loans	10,182,876	8,934,241
Entrusted funds	10,182,876	8,934,241

(b) Wealth management services

The Group's wealth management services to customers mainly represent sales of wealth management products to corporate and personal banking customers. The funds obtained from wealth management services are invested in investment products, including bonds and funds, and entrusted loans. The Group initiated the launch of wealth management products. The investment risk associated with these products is borne by the customers who invest in these products. The Group does not consolidate these wealth management products. The Group earns commission which represents the charges on customers in relation to sales and management services. The wealth management products and funds obtained are not assets and liabilities of the Group and are not recognised in the consolidated statement of financial position. At the end of each reporting period, funds received from customers under unconsolidated non-principal-guaranteed wealth management services were as follows:

	2023	2022
Funds received from customers under wealth management services	34,865,506	35,392,376

47. COMMITMENTS AND CONTINGENT LIABILITIES

(a) Credit commitments

The Group's credit commitments take the form of bank acceptances, letters of credit, financial guarantees and credit card commitments.

The Group provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. Acceptances comprise of undertakings by the Group to pay bills of exchange drawn on customers. The Group expects most acceptances to be settled simultaneously with the reimbursement from the customers.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2023 (Expressed in thousands of Renminbi, unless otherwise stated)

47. COMMITMENTS AND CONTINGENT LIABILITIES (CONT'D)

(a) Credit commitments (Cont'd)

	2023	2022
Acceptances	46,727,268	44,405,496
Letters of credit	10,903,720	9,843,458
Letters of guarantees	2,115,696	689,112
Credit card commitments	2,432,509	2,135,680
Total	62,179,193	57,073,746

The Group may be exposed to credit risk in all the above credit businesses. Group Management periodically assesses credit risk and makes provision for any probable losses. As the facilities may expire without being drawn upon, the total of the contractual amounts shown above is not representative of expected future cash outflows.

(b) Credit risk-weighted amount for credit commitments

	2023	2022
Credit risk-weighted amounts	8,734,510	5,801,912

The credit risk-weighted amount for credit commitments represents the amount calculated with reference to the guidelines issued by the former CBRC.

(c) Capital commitments

As at the end of each of the reporting period, the Group's authorised capital commitments are as follows:

	2023	2022
Property and equipment – Contracted but not paid for	24,894	72,158
Intangible assets – Contracted but not paid for	93,738	74,011
Total	118,632	146,169

(d) Outstanding litigations and disputes

As at December 31, 2023 and 2022, the Group had not identified any outstanding litigations and disputes which the Group as defendant with an estimated gross amount larger than RMB10 million. The Group has assessed the impact of the above outstanding litigation and disputes that may lead to an outflow of economic benefits. According to the opinion of the Group's internal lawyers, it is unlikely for the Group to receive unfavorable ruling in these cases. Therefore, the Group has not recognised the litigation provision at the reporting date. Directors of the Bank are of the view that these litigations will not have any material adverse effect on the Group's business, financial condition, results of operations or prospects.

CHAPTER 14 UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION

The Bank discloses the unaudited supplementary financial information in accordance with the Listing Rules and the Banking (Disclosure) Rules as follows:

1. LIQUIDITY COVERAGE RATIO, LEVERAGE RATIO AND NET STABLE FUNDING RATIO

1.1 Liquidity coverage ratio

Unit: RMB'000

	December 31, 2023	December 31, 2022
Qualified and quality liquidity assets	97,911,424	78,372,886
Amount of net cash outflows in the next 30 days	34,994,706	31,910,002
Liquidity coverage ratio	279.79%	245.61%

According to the Administrative Measures on the Liquidity Risk Management of Commercial Banks (《商業銀行流動性風險管理辦法》), the liquidity coverage ratio of commercial banks shall reach 100% by the end of 2018.

1.2 Leverage ratio

	December 31, 2023	December 31, 2022
Leverage ratio	6.03%	6.32%

Pursuant to the Administrative Measures on the Leverage Ratio Management of Commercial Banks (《商業銀行槓桿率管理辦法》) issued by the former China Banking Regulatory Commission and became effective since April 1, 2015, a minimum leverage ratio of 4% is required for commercial banks.

The following table sets forth the relevant accounting items corresponding to the regulatory leverage ratio items and the differences between the regulatory items and accounting items.

Unit: RMB'000

	December 31, 2023	December 31, 2022
1 Consolidated total assets	391,828,840	343,170,184
2 Consolidated adjustments	-	-
3 Adjustments for client assets	-	-
4 Adjustments for derivatives	101,771	42,957
5 Adjustments for securities finance transactions	-	-
6 Adjustments for off-balance sheet items	53,363,024	47,146,503
7 Other adjustments	(395,577)	(335,364)
8 Balance of on-and off-balance sheet assets after adjustments	444,898,058	390,024,280

Chapter 14 Unaudited Supplementary Financial Information

1. LIQUIDITY COVERAGE RATIO, LEVERAGE RATIO AND NET STABLE FUNDING RATIO (CONT'D)

1.2 Leverage ratio (cont'd)

The following table sets forth information on the Bank's leverage ratio, net tier-one capital, on – and off-balance sheet assets after adjustments and relevant breakdown.

Unit: RMB'000

No.	Item	December 31, 2023	December 31, 2022
1	On-balance sheet assets (excluding derivatives and securities finance transactions)	391,828,840	343,170,184
2	Less: Tier-one capital deductions	(395,577)	(335,364)
3	Balance of on-balance sheet assets after adjustments (excluding derivatives and securities finance transactions)	391,433,263	342,834,820
4	Replacement cost of various derivatives (net of qualified security deposits)	–	–
5	Potential risk exposure of various derivatives	101,771	42,957
6	Total collateral and pledges charged to the balance sheet	–	–
7	Less: Assets receivable arising from provision of qualified security deposits	–	–
8	Less: Balance of assets of derivatives arising from transactions with central counterparties when providing clearing services to customers	–	–
9	Notional principal amount of sold credit derivatives	–	–
10	Less: Balance of deductible assets of sold credit derivatives	–	–
11	Balance of assets of derivatives	101,771	42,957
12	Balance of accounting assets for securities finance transactions	–	–
13	Less: Balance of deductible assets of securities finance transactions	–	–
14	Counterparty credit risk exposure of securities finance transactions	–	–
15	Balance of assets of securities finance transactions arising from agency securities finance transactions	–	–
16	Balance of assets of securities finance transactions	–	–
17	Balance of off-balance sheet items	53,363,024	47,146,503
18	Less: Balance of off-balance sheet items deducted by credit conversion	–	–
19	Balance of off-balance sheet items after adjustments	53,363,024	47,146,503
20	Net tier-one capital	26,844,245	24,640,433
21	Balance of on – and off-balance sheet assets after adjustments	444,898,058	390,024,280
	Leverage ratio	6.03%	6.32%

Chapter 14 Unaudited Supplementary Financial Information

1. LIQUIDITY COVERAGE RATIO, LEVERAGE RATIO AND NET STABLE FUNDING RATIO (CONT'D)

1.3 Net stable funding ratio

Unit: RMB'000

Net stable funding ratio	December 31, 2023	December 31, 2022
Available stable funding	263,281,383	223,682,704
Required stable funding	187,559,321	167,128,964
Net stable funding ratio	140.37%	133.84%

Pursuant to the Administrative Measures on the Liquidity Risk Management of Commercial Banks (《商業銀行流動性風險管理辦法》), a minimum net stable funding ratio of 100% is required for commercial banks.

The above liquidity coverage ratio, leverage ratio and net stable funding ratio are calculated in accordance with the formulae announced by the former CBRC and based on the financial information prepared in accordance with PRC GAAP.

2. CURRENCY CONCENTRATIONS

Unit: RMB'000

	December 31, 2023			Total
	USD	HKD	Others	
Spot assets	3,066,196	8,740	25,430	3,100,366
Spot liabilities	(3,388,088)	(360)	(6,773)	(3,395,221)
Net position	(321,892)	8,380	18,657	(294,855)

	December 31, 2022			Total
	USD	HKD	Others	
Spot assets	2,861,562	12,614	25,256	2,899,432
Spot liabilities	(3,108,854)	–	(7,463)	(3,116,317)
Net position	(247,292)	12,614	17,793	(216,885)

3. INTERNATIONAL CLAIMS

The Group is principally engaged in business operations within Mainland China, and regards all third parties claims outside Mainland China as international claims. International claims include loans and advances to customers, balances with central bank and amounts due from banks and other financial institutions.

A country or geographical area shall be immediately reported if it constitutes 10% or more of the aggregate amount of an international claim, after taking into account all of its risk transfers. A risk transfer shall only be made if the guarantor of a claim is located in a country different from that of a counterparty, or if a claim is made against an overseas branch of a bank whose head-office is located in another country.

Unit: RMB'000

	December 31, 2023		
	Banks and other financial institutions	Non-bank private sector	Total
Asia Pacific	10,101	–	10,101
Europe	15,935	–	15,935
Others	1,076	–	1,076
Total	27,112	–	27,112

	December 31, 2022		
	Banks and other financial institutions	Non-bank private sector	Total
Asia Pacific	4,074	–	4,074
Europe	19,874	–	19,874
Others	679	–	679
Total	24,627	–	24,627

4. RISK EXPOSURE ANALYSIS

4.1 Credit risk exposure and assessment

In accordance with the relevant provisions of the Guidelines of Risk-based Classification of Financial Asset Risk of Commercial Banks jointly formulated by the former China Banking and Insurance Regulatory Commission and the People's Bank of China and the Guidelines of Risk-based Classification of Loans (《貸款風險分類指引》) issued by the former CBIRC, the Bank has formulated comprehensive asset risk classification and administrative measures for all types of assets that are exposed to credit risk, and implemented five-category classification management for all types of credit assets based on their risk levels, namely, normal, special-mentioned, substandard, doubtful and loss. Special-mentioned assets represent assets that although there may be some factors that may have an adverse impact on the performance of the contract, the debtor currently has the ability to repay the principal, interest, or income. Non-performing assets are the sum of the last three categories, while secondary assets represent assets where the debtor is unable to fully repay principal, interest, or income, or financial assets have experienced credit impairment. Suspicious assets represent assets where the debtor is unable to fully repay principal, interest, or income, or financial assets have experienced significant credit impairment; loss assets represent financial assets that can only recover a very small portion or lose all of them after taking all possible measures. As at the end of the Reporting Period, the balance of principal of assets for which principal or interest is not repaid in accordance with the contractually stipulated terms was defined as overdue assets.

As of the end of the Reporting Period, our total credit risk exposure was RMB442,483 million. Among which, the on-balance sheet credit risk exposure was RMB389,206 million, while the off-balance sheet credit risk exposure was RMB53,277 million. During the Reporting Period, the maturity profile of our business remained stable, and our credit risk exposure was mainly distributed in Shandong and Tianjin, with industries concentrated in the leasing and business services, water conservancy, environment and public facilities management.

During the Reporting Period, credit risk exposures by level of risk weights are detailed in the following table:

Unit: RMB million

	Risk exposure	Unmitigated risk exposure
0% combined	138,581.5	94,908.1
20% combined	30,312.8	29,986.7
25% combined	15,813.4	14,413.4
50% combined	15,245.4	15,245.4
75% combined	37,462.1	35,577.7
100% combined	202,204.3	187,149.5
250% combined	2,574.5	2,574.5
400% combined	199.0	199.0
1,250% combined	90.4	90.4
Total	442,483.4	380,144.7

4. RISK EXPOSURE ANALYSIS (CONT'D)

4.1 Credit risk exposure and assessment (cont'd)

The details of the credit risk exposures by entity during the Reporting Period are as follows:

Unit: RMB million

	Risk exposure	Unmitigated risk exposure
Cash assets	27,264.6	27,264.6
Claims to the Central Government and the Central Bank	9,336.6	9,336.6
Claims to public sector entities	26,083.5	26,083.5
Claims to PRC financial institutions	80,204.5	79,193.4
Claims to financial institutions registered in other countries/regions	259.3	259.3
Claims to general businesses	184,258.6	169,220.1
Claims to qualified small and micro enterprises	8,436.4	7,913.7
Claims to individuals	42,969.5	42,909.4
Equity investments	273.2	273.2
Others	9,152.2	9,135.8
On-balance sheet items of asset securitization	968.0	968.0
Off-balance sheet credit risk exposure	53,277.0	7,587.1
Total	442,483.4	380,144.7

We continue to standardize the management of credit risk mitigation tools, and have formulated the systems and procedures covering guarantee management, collateral classification, valuation method and process, investigation and evaluation, stress test, establishment and duration management of collateral and pledges, and collateral return and disposal. We have also regularly evaluated the value of collateral and guarantee capabilities. All of the above have facilitated the effective function of risk mitigation. Our credit risk mitigation tools include collateral, pledges and guarantees. The pledge includes financial pledge, accounts receivable and other pledge (warehouse receipts, intellectual property rights, inventories, machinery and equipment, etc.). The collaterals mainly include land, real estate and other real estates. Real estate mortgage, land mortgage and financial product pledge represent a relatively high proportion of mitigation tools. The types of guarantors include sovereign institutions, financial institutions, credit guarantee institutions, general corporate legal entities and natural persons, etc., in which credit guarantee institutions, general corporate legal persons and natural persons account for a relatively high proportion, and have better overall guarantee qualifications. As of the end of the Reporting Period, the qualified mitigation tools amounted to RMB62,339 million, all of which are in substance.

4. RISK EXPOSURE ANALYSIS (CONT'D)

4.2 Market risk exposure and assessment

Our market risk capital under the standardized approach is the sum of the capital requirements for interest rate risk and exchange rate risk. Interest rate risk capital is the sum of general market risk capital requirement and specific risk capital requirement.

The capital requirement for market risk under the standardized approach is the sum of the capital requirements for interest rate risk, exchange rate risk, commodity risk, equity risk and option risk. Interest rate risk capital requirement and equity risk capital requirement are the sum of general market risk capital requirement and specific risk capital requirement.

Standardized approach of market risk basically measures the capital requirement for each type of risks

Unit: RMB million

Type of risk	Capital requirement
Interest rate risk	66.2
General risk	39.1
Specific risk	27.1
Equity risk	–
General risk	–
Specific risk	–
Exchange rate risk	–
Commodity risk	–
Option risk	–
Specific risk to risk exposure of asset securitization in transaction accounts	–
Total	66.2

4.3 Operational risk exposure and assessment

We use the basic indicator approach to measure our operational risk capital. In accordance with the basic indicator rules of the Administrative Measures for the Capital of Commercial Banks (《商業銀行資本管理辦法》), operational risk capital covers our overall business scale and corresponding operational risk exposure.

5. GROSS AMOUNT OF OVERDUE LOANS AND ADVANCES

Unit: RMB'000

	December 31, 2023	December 31, 2022
Gross loans and advances which have been overdue with respect to either principal or interest for periods of		
between 3 and 6 months (inclusive)	412,370	435,620
between 6 months and 1 year (inclusive)	672,593	876,786
between 1 year and 3 years (inclusive)	936,239	606,485
over 3 years	42,105	26,485
Total	2,063,307	1,945,376
As a percentage of gross loans and advances		
between 3 and 6 months (inclusive)	0.22%	0.27%
between 6 months and 1 year (inclusive)	0.35%	0.53%
between 1 year and 3 years (inclusive)	0.49%	0.37%
over 3 years	0.02%	0.02%
Total	1.08%	1.19%

6. MATERIAL RELATED PARTY TRANSACTIONS

As of the end of the Reporting Period, the Bank's credit exposure to material related party transactions was RMB6.238 billion, details of which are as follows:

Unit: RMB'000

Name of related party	Type of business	Major type of guarantee	Credit balance of major related party transactions (net of net security deposits)	Percentage of net capital as at the end of the Reporting Period
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	250,000	0.81%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	250,000	0.81%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	280,000	0.91%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	220,000	0.72%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	280,000	0.91%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	200,000	0.65%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	100,000	0.33%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	100,000	0.33%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	200,000	0.65%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	250,000	0.81%
Shandong Tongda Financial Leasing Co., Ltd. (山東通達金融租賃有限公司)	Interbank borrowing	Credit	250,000	0.81%

6. MATERIAL RELATED PARTY TRANSACTIONS (CONT'D)

Name of related party	Type of business	Major type of guarantee	Credit balance of major related party transactions (net of net security deposits)	Percentage of net capital as at the end of the Reporting Period
Shandong Hi-Speed Tonghe Investment Co., LTD. (山東高速通和投資有限公司)	Loan	Guarantees	300,000	0.98%
Shandong Hi-Speed Lunan Logistics Development Co., Ltd. (山東高速魯南物流發展有限公司)	Loan	Guarantees	53,990	0.17%
Shandong high-speed Forest Industry Supply Chain Co., Ltd. (山東高速林產供應鏈有限公司)	Loan	Collateral	197,000	0.64%
Shandong High-Speed Engineering Project Management Co., Ltd. (山東高速工程項目管理有限公司)	Letters of Guarantee	Guarantees	6,292.08	0.02%
Shandong Hi-Speed Engineering Testing Co., Ltd. (山東高速工程檢測有限公司)	Letters of Guarantee	Guarantees	1,143.75	0.00%
Shandong Hi-Speed Engineering Testing Co., Ltd. (山東高速工程檢測有限公司)	Letters of Guarantee	Guarantees	340.14	0.00%
Shandong Hi-Speed Engineering Testing Co., Ltd. (山東高速工程檢測有限公司)	Letters of Guarantee	Guarantees	193.07	0.00%
Shandong Hi-Speed Engineering Testing Co., Ltd. (山東高速工程檢測有限公司)	Letters of Guarantee	Guarantees	1,655.73	0.01%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	950.72	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	248.67	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	390.32	0.00%

6. MATERIAL RELATED PARTY TRANSACTIONS (CONT'D)

Name of related party	Type of business	Major type of guarantee	Credit balance of major related party transactions (net of net security deposits)	Percentage of net capital as at the end of the Reporting Period
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	787.60	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	267.21	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	1,002.40	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	240	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	254.07	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	337.44	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	318.51	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	825.94	0.00%
Shandong Hi-speed Construction Materials Co., Ltd. (山東高速建材集團有限公司)	Letters of Guarantee	Guarantees	866.57	0.00%
Shangao International Commercial Factoring (Shenzhen) Co., Ltd. Jinan Branch (山高國際商業保理(深圳)有限公司濟南分公司)	Loan	Guarantees	168,000	0.55%
Shangao International Commercial Factoring (Shenzhen) Co., Ltd. Jinan Branch (山高國際商業保理(深圳)有限公司濟南分公司)	Loan	Guarantees	145,000	0.47%
Shangao International Commercial Factoring (Shenzhen) Co., Ltd. Jinan Branch (山高國際商業保理(深圳)有限公司濟南分公司)	Loan	Guarantees	145,000	0.47%

6. MATERIAL RELATED PARTY TRANSACTIONS (CONT'D)

Name of related party	Type of business	Major type of guarantee	Credit balance of major related party transactions (net of net security deposits)	Percentage of net capital as at the end of the Reporting Period
Shandong Hi-Speed Group Co., Ltd. (山東高速集團有限公司)	Debt investment	Guarantees	200,000	0.65%
Shandong Hi-Speed Group Co., Ltd. (山東高速集團有限公司)	Held-for-trading Financial Assets	Credit	800	0.00%
Shandong Hi-Speed Group Co., Ltd. (山東高速集團有限公司)	Wealth Management Investment REITS	Credit	54,614.36	0.18%
Shandong Hi-Speed Weihai Development Company Limited (山東高速威海發展有限公司)	Loan	Guarantees	17,500	0.06%
Shandong Hi-Speed Weihai Development Company Limited (山東高速威海發展有限公司)	Loan	Guarantees	9,900	0.03%
Shandong Hi-Speed Weihai Development Company Limited (山東高速威海發展有限公司)	Loan	Guarantees	39,500	0.13%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	176,000	0.57%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	172,000	0.56%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	76,000	0.25%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	76,000	0.25%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	200,000	0.65%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	80,000	0.26%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	92,000	0.30%
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Domestic Letters of Guarantee	Guarantees	128,000	0.42%

6. MATERIAL RELATED PARTY TRANSACTIONS (CONT'D)

Name of related party	Type of business	Major type of guarantee	Credit balance of major related party transactions (net of net security deposits)	Percentage of net capital as at the end of the Reporting Period
Dongying United Petrochemical Company Limited (東營聯合石化有限責任公司)	Discount	Credit	125,000	0.41%
Weihai Water Affair Group Company Ltd. (威海市水務集團有限公司)	Loan	Guarantees	50,000	0.16%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Loan	Guarantees	150,000	0.49%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Loan	Guarantees	100,000	0.33%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Loan	Guarantees	70,000	0.23%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Loan	Guarantees	150,000	0.49%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Loan	Guarantees	30,000	0.10%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Loan	Guarantees	110,000	0.36%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Loan	Guarantees	90,000	0.29%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Letters of Guarantee	Guarantees	100,000	0.33%
Weihai Thermoelectric Engineering Installing Company (威海市熱電工程安裝有限公司)	Loan	Guarantees	10,000	0.03%
Weihai Bohai Engineering Installation Company (威海渤海工程安裝有限公司)	Loan	Guarantees	10,000	0.03%

6. MATERIAL RELATED PARTY TRANSACTIONS (CONT'D)

Name of related party	Type of business	Major type of guarantee	Credit balance of major related party transactions (net of net security deposits)	Percentage of net capital as at the end of the Reporting Period
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	33,600	0.11%
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	34,300	0.11%
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	35,700	0.12%
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	36,400	0.12%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Debt investment	Credit	8,000	0.03%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Debt investment	Credit	150,000	0.49%
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	14,400	0.05%
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	14,700	0.05%
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	15,300	0.05%
Weihai Nanjiao Thermal Power Co., Ltd. (威海市南郊熱電有限公司)	Debt investment	Credit	15,600	0.05%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Debt investment	Credit	57,000	0.19%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Debt investment	Credit	37,000	0.12%
Weihai Thermoelectricity Group Co., Ltd. (威海熱電集團有限公司)	Debt investment	Credit	64,000	0.21%
Total			6,238,418.58	20.31%

LIST OF INSTITUTIONS

District	Name of Organisation	Business Address	Remarks
Weihai, Shandong	Headquarter	No. 9 Baoquan Road, Huancui District, Weihai City	51 licensed branches and sub-branches in Weihai District
Jinan, Shandong	Jinan Branch	The whole building of Building 1 (A3), Room 101-107, 1/F, Room 201-206, 2/F, Building 2 (A1), Xinyuanxin Center, 3 Huaxin Road, Licheng District, Jinan City	12 licensed branches and sub-branches in Jinan District
	Laiwu Branch	60 Luzhong East Main Street, Laiwu District, Jinan City, Shandong Province	2 licensed branches and sub-branches in Laiwu District
Qingdao, Shandong	Qingdao Branch	487 Changjiang Middle Road, Huangdao District, Qingdao City, Shandong Province	9 licensed branches and sub-branches in Qingdao District
Yantai, Shandong	Yantai Branch	218-1 Changjiang Road, Economic and Technological Development Area, Yantai City, Shandong Province	6 licensed branches and sub-branches in Yantai District
Dezhou, Shandong	Dezhou Branch	1337 Tianqu Middle Road, Decheng District, Dezhou City, Shandong Province	5 licensed branches and sub-branches in Dezhou District
Jining, Shandong	Jining Branch	9-1 Pipashan North Road, High-tech Zone, Jining City, Shandong Province	7 licensed branches and sub-branches in Jining District
Linyi, Shandong	Linyi Branch	0004 Yimeng Road, Lanshan District, Linyi City, Shandong Province	6 licensed branches and sub-branches in Linyi District
Weifang, Shandong	Weifang Branch	1589 Xinhua Road, Kuiwen District, Weifang City, Shandong Province	3 licensed branches and sub-branches in Weifang District
Dongying, Shandong	Dongying Branch	500 Xi'er Road, Dongying District, Dongying City, Shandong Province	2 licensed branches and sub-branches in Dongying District

List of Institutions

District	Name of Organisation	Business Address	Remarks
Zibo, Shandong	Zibo Branch	227 Xincun West Road, Zhangdian District, Zibo City, Shandong Province	2 licensed branches and sub-branches in Zibo District
Liaocheng, Shandong	Liaocheng Branch	117 Dongchang West Road, Dongchangfu District, Liaocheng City, Shandong Province	2 licensed branches and sub-branches in Liaocheng District
Zaozhuang, Shandong	Zaozhuang Branch	117 Guangming West Road and 55 Deren North Road, High-tech Zone, Zaozhuang City, Shandong Province	2 licensed branches and sub-branches in Zaozhuang District
Heze, Shandong	Heze Branch	289 Yongchang Road, Economic and Technological Development Zone, Heze City Shandong Province	2 licensed branches and sub-branches in Heze District
Taian, Shandong	Taian Branch	472 Dongyue Main Street, Taishan District, Taian City, Shandong Province	2 licensed branches and sub-branches in Taian District
Rizhao, Shandong	Rizhao Branch	The annex building on the west side of Linghai Hotel, No. 59, Qinhuangdao Road, Economic and Technological Development Zone, Rizhao City, Shandong Province	1 licensed branch and sub-branch in Rizhao District
Binzhou, Shandong	Binzhou Branch	338 Huanghe 6th Road, Economic and Technological Development Zone, Binzhou City, Shandong Province	2 licensed branches and sub-branches in Binzhou District
Tianjin City	Tianjin Branch	150 Fuan Main Street, Heping District, Tianjin City	10 licensed branches and sub-branches in Tianjin District



威海市商业银行
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