

Sunshine Insurance Group Company Limited

陽光保險集團股份有限公司 (A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 06963)



	阳光保险	

D	е	t	Ir	JI	tı	0	n	S	

2

61

About Us

Honors and Awards	8
Corporate Information	10
Chairman Statements	12
Results Highlights	17

Management Discussion and Analysis . .

Business Overview	19
Analysis of Annual Results	28
Analysis on Special Items	52
Major Events	55
Prospects	59

Embedded Value

Corporate Governance

Directors, Supervisors, Senior	
Management and Employees	68
Report of the Board of	
Directors	83
Report of the Board of	
Supervisors	108
Corporate Governance Report	112

Financial Statements and Others

Independent Auditor's Report	151
Consolidated Financial	
Statements and Notes	157

DEFINITIONS

"Articles of Association"	the articles of association of Sunshine Insurance Group Company Limited
"Board" or "Board of Directors"	the board of Directors of our Company
"Board of Supervisors"	the board of Supervisors of our Company
"CBIRC"	China Banking and Insurance Regulatory Commission (中國銀行保險監督管理委員會), a regulatory authority formed via the merger of CBRC and CIRC according to the Notice of the State Council regarding the Establishment of Organizations (國務院關於機構設置的通知) (Guo Fa [2018] No. 6) issued by the State Council on March 24, 2018, and, if the context requires, includes its predecessors, namely CBRC and CIRC
"CBRC"	China Banking Regulatory Commission (中國銀行業監督管理委員會), which was merged with the CIRC to form CBIRC according to the Notice of the State Council regarding the Establishment of Organizations (國 務院關於機構設置的通知) (Guo Fa [2018] No. 6) issued by the State Council on March 24, 2018
"China" or "PRC"	the People's Republic of China, for the purpose of this annual report and for geographical reference only and except where the context requires, references in this annual report to "China" or "PRC" do not include Hong Kong, Macau and Taiwan
"CIRC"	China Insurance Regulatory Commission (中國保險監督管理委員會), which was merged with the CBRC to form the CBIRC according to the Notice of the State Council regarding the Establishment of Organizations (國務院關於機構設置的通知) (Guo Fa [2018] No. 6) issued by the State Council on March 24, 2018
"Companies Ordinance"	the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time

"Company" or "our Company"	Sunshine Insurance Group Company Limited (陽光保險集團股份有限公司), a joint stock company established on June 27, 2007 under the laws of the PRC with limited liability, and if the context requires, includes its predecessors prior to the incorporation of the Company
"Company Law" or "PRC Company Law"	Company Law of the People's Republic of China (中華人民共和國公司法), as amended by the Standing Committee of the Fourteenth National People's Congress on December 29, 2023 and effective on the date of its promulgation, as amended, supplemented and otherwise modified from time to time
"Corporate Governance Code"	the Corporate Governance Code as set out in Appendix C1 to the Listing Rules
"Director(s)"	the director(s) of our Company
"Domestic Unlisted Shares"	ordinary shares in the share capital of our Company with nominal value of RMB1.00 each, which are subscribed for and paid up in Renminbi by PRC natural persons or entities established under PRC laws
"Global Offering"	the Hong Kong Public Offering and the International Offering
"Group", "our Group", "we" or "us"	our Company and its subsidiaries
"H Share(s)"	overseas listed foreign shares in the share capital of our Company with nominal value of RMB1.00 each, which have been listed and traded on the Hong Kong Stock Exchange with effect from December 9, 2022
"HK\$" or "Hong Kong dollars"	Hong Kong dollars, the lawful currency of Hong Kong
"Hong Kong" or "HK"	the Hong Kong Special Administrative Region of the People's Republic of China

04 **DEFINITIONS**

Definitions

"Hong Kong Offer Shares"	the 14,501,000 H Shares offered by us for subscription pursuant to the Hong Kong Public Offering
"Hong Kong Public Offering"	the offer of the Hong Kong Offer Shares for subscription by the public in Hong Kong at the offer price on the terms and conditions described in the Prospectus, as further described in the section headed "Structure of the Global Offering" in the Prospectus
"Hong Kong Stock Exchange" or "Stock Exchange"	The Stock Exchange of Hong Kong Limited, a wholly owned subsidiary of Hong Kong Exchanges and Clearing Limited
"Independent Third Party(ies)"	person(s) or company(ies) which to the best of our Directors' knowledge, information and belief having made all reasonable enquiries, are not connected persons of the Company
"International Offer Shares"	the 1,135,651,500 H Shares offered by our Company pursuant to the International Offering
"International Offering"	the offer of the International Offer Shares by the international underwriters at the offer price outside the United States to non-US persons in offshore transactions in accordance with Regulation S as further described in "Structure of the Global Offering" in the Prospectus
"Latest Practicable Date"	April 10, 2025, being the latest practicable date for the purpose of ascertaining certain information contained in this annual report prior to its publication
"Listing"	listing of our H Shares on the Main Board
"Listing Date"	the date of December 9, 2022, on which dealings in our H Shares first commence on the Stock Exchange
"Listing Rules" or "Hong Kong Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (as amended from time to time)

"Macau"	the Macau Special Administrative Region of the People's Republic of China
"Main Board"	the stock exchange (excluding the option market) operated by the Stock Exchange, which is independent from and operated in parallel with the GEM of the Stock Exchange
"Ministry of Finance"	the Ministry of Finance of the PRC (中國財政部)
"Model Code"	Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix C3 to the Listing Rules
"National Financial Regulatory Administration"	The National Financial Regulatory Administration (國家金融監督管理 總局), a regulatory authority formed on the basis of the former CBIRC according to the Notice of the State Council regarding the Establishment of Organizations (國務院關於機構設置的通知)(Guo Fa [2023] No. 5) issued by the State Council on March 20, 2023, and if the context requires, includes its predecessor (i.e. CBIRC)
"PBOC"	the People's Bank of China (中國人民銀行), the central bank of the PRC
"PRC Insurance Law"	Insurance Law of the PRC, enacted by the Standing Committee of the Eighth National People's Congress on June 30, 1995 and effective on October 1, 1995, as amended, supplemented or otherwise modified from time to time
"Prospectus"	the prospectus of the Company dated November 30, 2022 issued in connection with the Global Offering and the Listing
"province"	all provincial-level administrative regions of the PRC, including provinces, autonomous regions, municipalities directly under the Central Government and special administrative regions of the PRC
"Regulation S"	Regulation S under the US Securities Act

Definitions

"Reporting Period"	for the year ended December 31, 2024
"RMB" or "Renminbi"	Renminbi, the lawful currency of the PRC
"SFO"	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
"Share(s)"	ordinary shares in the capital of our Company with a nominal value of RMB1.00 each
"Shareholder(s)"	holder(s) of the Share(s)
"State Council"	the State Council of the People's Republic of China (中華人民共和國 國務院)
"subsidiary(ies)"	has the meaning ascribed to it in section 15 of the Companies Ordinance
"Sunshine AMC"	Sunshine Asset Management Corporation Limited (陽光資產管理股份 有限公司), a joint stock company established on December 4, 2012 under the laws of the PRC with limited liability, in which the Company directly and indirectly held approximately 80% equity interest as at the Latest Practicable Date
"Sunshine DIG & AI TECH"	Sunshine Digital Intelligence Technology Co., Ltd (陽光數智科技有限責任公司), a company established on February 6, 2024 under the laws of the PRC with limited liability, in which the Company held 100% equity interest as at the Latest Practicable Date
"Sunshine Life"	Sunshine Life Insurance Corporation Limited (陽光人壽保險股份有限公司), a joint stock company established on December 17, 2007 under the laws of the PRC with limited liability, in which the Company held 99.9999% equity interest as at the Latest Practicable Date

"Sunshine P&C"	Sunshine Property and Casualty Insurance Company Limited (陽光財 產保險股份有限公司), a joint stock company established on July 28, 2005 under the laws of the PRC with limited liability, in which the Company held approximately 100% equity interest as at the Latest Practicable Date
"Sunshine Surety"	Sunshine Surety Insurance Company Limited (陽光信用保證保險股份 有限公司), formerly known as Sunshine Yurong Credit and Guarantee Insurance Company Limited (陽光渝融信用保證保險股份有限公司), a joint stock company established on January 11, 2016 under the laws of the PRC with limited liability, in which the Company held approximately 87.33% equity interest as at the Latest Practicable Date
"Supervisor(s)"	the supervisor(s) of our Company
"US" or "United States"	the United States of America, its territories, its possessions and all areas subject to its jurisdiction
"US\$" or "US dollars"	US dollars, the lawful currency of the United States

HONORS AND AWARDS

AWARDS OF SUNSHINE INSURANCE GROUP FOR 2024

Awarding Entity

Brand Finance FORTUNE China Enterprise Confederation, China Enterprise Directors Association All-China Federation of Industry and Commerce

World Brand Lab

21st Century Business Herald Securities Times

The Paper

Honors and Awards

2024 Top 100 Most Valuable Insurance Brands Maintained the award of "China's Top 500" Ranked among the "Top 500 Chinese Enterprises" for 14 consecutive years Ranked among the Top 500 Chinese Private Enterprises for 9 consecutive years Awarded "China's 500 Most Valuable Brands" for 13 consecutive years Excellent Insurance Company of the Year 2024 Ark Award of Insurance Industry with **Outstanding Social Responsibility** TechFin High-Quality Insurance Company of the Year

AWARDS OF SUNSHINE P&C FOR 2024

Awarding Entity

National Business Daily

Securities Times

The Economic Observer

Honors and Awards

Excellent Property and Casualty Insurance Company of the Year 2024 Ark Award of Inclusive Finance Practice in the Insurance Industry Insurance Company with Excellent Claims Service of the Year



Awarded "China's 500 Most Valuable Brands" for 13 consecutive years

21世纪金融竞争力优秀案例 年度卓越保险公司 阳光保险集团股份有限公司

Excellent Insurance Company of the Year



2024 Ark Award of Insurance Industry with Outstanding Social Responsibility

阳光保险 南京 讀

TechFin High-Quality Insurance Company of the Year

AWARDS OF SUNSHINE LIFE FOR 2024

Awarding Entity

National Business Daily Securities Times Shanghai Securities News

Honors and Awards

Excellent Life Insurance Company of the Year 2024 Ark Award of Gold Medal Insurance Service Innovative Insurance Product Award of the Year

AWARDS OF SUNSHINE AMC FOR 2024

Awarding Entity

Investment & Pensions Europe (IPE) China Securities Journal

Honors and Awards

2024 Top 500 Global Asset Management Associations Insurance Asset Management Company Golden Bull Award

AWARDS OF SUNSHINE DIG & AI TECH FOR 2024

Awarding Entity

InsurTectalk Asia The Paper

Honors and Awards

The Most Powerful Model Application Insurer Award Technological Innovation Pioneer Product of the Year



CORPORATE INFORMATION

REGISTERED NAME

Legal Chinese Name: 陽光保險集團股份有限公司

Abbreviation in Chinese: 陽光保險

Legal English Name: Sunshine Insurance Group Company Limited

Abbreviation in English: SUNSHINE INS

REGISTERED OFFICE

3001-3008, Sunshine Insurance Building No. 66 Lanzhi 2nd Road Haizhu Community, Yuehai Street, Nanshan District Shenzhen, PRC (Postal code: 518054)

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

40/F, Dah Sing Financial Centre 248 Queen's Road East Wanchai, Hong Kong

PLACE OF LISTING OF SHARES

The Stock Exchange of Hong Kong Limited

CLASS OF SHARES H Shares

STOCK NAME SUNSHINE INS

STOCK CODE 6963

H SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

WEBSITE www.sinosig.com

INVESTOR RELATIONS DEPARTMENT

The Securities Affairs Department Telephone: (8610) 5828 9818 E-mail: ir@sinosig.com

LEGAL REPRESENTATIVE

Mr. ZHANG Weigong

SECRETARY TO THE BOARD

Mr. NIE Rui

AUTHORIZED REPRESENTATIVES

Mr. PENG Jihai Mr. SHU Gaoyong

JOINT COMPANY SECRETARIES

Mr. SHU Gaoyong Mr. LAU Kwok Yin

AUDITOR

Ernst & Young (Certified Public Accountants and Registered Public Interest Entity Auditor)

HONG KONG LEGAL ADVISOR

Clifford Chance

PRC LEGAL ADVISOR Commerce & Finance Law Offices

UNIFIED SOCIAL CREDIT CODE

91440300664161245Y

CHAIRMAN STATEMENTS

(*'(#)(#)(#)

The past year has been an extraordinary journey for the insurance industry. The Third Plenary Session of the 20th Central Committee of the Communist Party of China set higher requirements for the development of the insurance sector. The new "Ten National Guidelines" (新「國十條」) outlined a strategic plan for the high-quality development of the insurance industry. Concurrently, a series of reform measures, such as "unified commission fees in reporting and underwriting (報行合一)" and

"Downward Adjustment of Pricing Interest Rates for Life Insurance (人身險預定利率下調)", have been effectively implemented, providing a boost to the industry's recovery and revitalization in the lowinterest-rate environment. The insurance industry is now facing a historic opportunity for high-quality development. By aligning with this trend of highquality development, Sunshine Insurance adheres to the value-driven development philosophy of "seeking progress amidst quality". The "New Sunshine Strategy (新陽光戰略)" has been fully launched and is being systematically advanced, with significant progress in key areas and overall operations showing a positive trend.

> **ZHANG Weigong** Founder, Chairman of the Board

In this year, our core business operations have remained stable. The group's total premium income for the year reached RMB128.38 billion, a year-on-year increase of 8.0%, while insurance service revenue amounted to RMB64.00 billion, a year-on-year increase of 6.9%. The net profit attributable to equity owners of the parent was RMB5.45 billion, reflecting a year-on-year growth of 45.8%. The group's embedded value stood at RMB115.76 billion, an increase of 11.2% from the end of the previous year. The total investment yield was 4.3%, and the comprehensive investment yield was 6.5%. Sunshine Life's first year regular premiums (FYRPs) reached RMB20.37 billion, a year-on-year increase of 12.6%, while the value of new business amounted to RMB5.15 billion, up 43.3% year-on-year. Sunshine P&C achieved an original premium income of RMB47.82 billion, a year-on-year increase of 8.1%, and a comprehensive combined ratio of 99.7%. Sunshine Asset Management's assets under management totaled RMB744.61 billion, with the comprehensive yield on equity assets significantly outperforming the market, and the comprehensive investment yield of entrusted assets remains at an industry-leading level.

In this year, we comprehensively deepened our customer initiatives. Adhering to the "Four Standards (四性)" of customer service — value, characteristics, practicality and usability — we streamlined service mechanisms, enhanced customer insights, and optimized service delivery. Guided by the "Matrix Plan and Partnership Action" strategic plan, we strengthened customer engagement. Focusing on the "Matrix Plan" across the entire life cycle of the customers, Sunshine Life deepened its unique "three/five/seven ($\equiv/\Xi/\pm$)" product system, launching nearly 100 new products, including critical illness insurance for children, maternity medical insurance, and pension annuities. The number of mid-to-high net worth customers among new policyholders grew significantly, with average premium and value per customer increasing steadily. Sunshine P&C achieved exploratory success with its "Partnership Action", enhancing risk management service capabilities in industries such as hospitality and warehousing. The company provided technology-driven loss reduction and professional risk consulting services to over 15 thousand corporate clients. By the end of 2024, the group had approximately 30.19 million active customers.

In this year, we continued to strengthen our core capabilities and solidify value-driven development. Sunshine Life adhered to the strategy of "transforming channels into platforms (渠道變平台)", achieving synergistic progress across multiple platforms. The individual insurance sector deepened and upgraded the "differentiated" model for its "One Body (一身)", while rapidly enhancing the "value-orientation" capabilities of its "Two Wings (兩 翼)". As a result, the individual insurance sector achieved a growth in the value of new business by 33.1%, and an increase in per capita productivity by 21.9%. Notably, through forward-looking analysis and strengthened asset-liability management, we proactively and effectively addressed the challenges posed by the downward

Chairman Statements



trend in interest rates, and continued to optimize the profit structure by centering on the management of the "three margins (三差)". Focusing on the "three mortality tables (三張生命表)", Sunshine P&C comprehensively built core competencies in risk pricing, resource allocation, cost management, and customer engagement. The auto insurance improved its capability of refined customer management, resulting in household auto premiums growing by 5.4%, its share increasing by 2.0 percentage points, and the target customer groups' share rising by 14.1 percentage points. The non-auto insurance continuously enriched and optimized its product offerings and service coverage, thereby enhancing its market expansion capabilities.

In this year, we deepened the application of data intelligence and drove transformation through technology. The Company established a technology subsidiary, Sunshine DIG & AI TECH, and led the formation of a digital intelligence innovation consortium comprising 72 entities from sectors including technology, insurance, and investment among others. These initiatives leveraged market-oriented mechanisms to enhance the Company's technological capabilities and team vitality. Through a dual-drive approach of internal R&D and external collaboration, we stayed at the forefront of technological development, deeply embedded "AI+" in the insurance vertical, and propelled comprehensive intelligent upgrades in sales, services, and management, yielding tangible business results.

In this year, we focused on advancing the "five priorities (五篇大文章)" in the financial sector and continuously enhanced our ability to support national strategies and fulfill social responsibilities. Throughout the year, we provided RMB157.9 trillion in risk coverage. In the face of disasters such as snow and ice storms and Typhoon

"Yagi", Sunshine employees were on the front lines, demonstrating resilience and commitment. Specifically, we offered RMB71 trillion in risk coverage for the real economy and provided over RMB463.1 billion in financial support. To foster the development of small, micro and sci-tech enterprises, we provided RMB412.8 billion in risk coverage for 39 thousand small and micro businesses and RMB41.3 billion in risk coverage for sci-tech companies. We also promoted green transformation and sustainable development, offering nearly RMB16 trillion in green insurance coverage for the year and maintaining a sustainable investment balance exceeding RMB58 billion.

The year 2025 marks the conclusion of China's 14th Five-Year Plan, and the Chinese insurance industry is destined to embark on an extraordinary development path amid intertwined challenges and opportunities. While challenges such as the long-term downward trend in interest rates and intensified market competition are becoming more severe, the insurance market will also see more opportunities, coming from customers' heightened risk awareness brought by the declining interest rates, coupled with trends like the silver economy, digital transformation, and the widespread application of large-scale models such as DeepSeek. At the same time, as the effects of the government's comprehensive policies to stabilize growth become evident, the potential for economic growth will continue to be unleashed. A positive macroeconomic environment will create favorable conditions for the steady development of the insurance industry. The high-quality transformation of the insurance sector will deepen further, opening up new growth prospects. Therefore, we must remain steadfast in our resolve, committed to transformation, and clear-headed in taking proactive actions. In our operations, we will not only focus on achieving quantitative business targets but also prioritize the implementation of strategic goals. Like a phoenix rising from the ashes, we will emerge stronger and renewed.

Assessing the situation and prioritizing quality. In the new landscape, the Company will place greater emphasis on connotative development, specialized operations, and refined management, thereby solidly advancing high-quality development. The Group will adhere to the development principle of "stability first, quality over speed", with a comprehensive upgrade in focuses and requirements on operating costs, liability costs, profit value, and business structure. Sunshine Life will uphold the dual principles of both value enhancement and cost reduction, by continuously lowering overall and new policy liability costs, optimizing product and business structures and comprehensively improving the "three margins" structure. Sunshine P&C will fundamentally shift its operational mindset, highlighting the main emphasis on profitability, solidifying the foundation of core capabilities, and laying a robust groundwork for development, thereby using strong and effective management to propel the path of high-quality development.

Making core breakthroughs and focusing on capability enhancement. At the heart of the principle "stability first, quality over speed" lies the development of core competitiveness. In 2025, we will focus on achieving capability breakthroughs in key areas of the "New Sunshine Strategy (新陽光戰略)". While steadfastly advancing the "One Body, Two Wings (一身兩翼)" and "three/five/seven (三/五/七)" strategies, Sunshine Life will launch the dual-breakthrough initiative — breaking through in urban business and breaking through in life insurance products, and prioritize refining profit source management, optimizing product structures, and reducing liability costs throughout the year. Sunshine P&C will continue to leverage the "Three Mortality Tables" and the "Partnership Action" as fundamental drivers for core capability building, aiming for substantial breakthroughs

Financial Statements and Others

Chairman Statements



in the operation of new energy vehicles and the service capabilities of the "Partnership Action", thereby comprehensively enhancing sustainable profitability. The investment sector will remain firmly committed to assetliability matching, strengthening the management of asset allocation risk exposures, while in areas supported by national policies, as well as mergers and acquisitions, actively seeking high-quality assets and developing industrial layouts to build a portfolio that can withstand economic cycles.

Staying true to our original aspiration and rooting it in service. We are firmly committed to the political consciousness and people-centeredness of financial task, and leveraging insurance service innovations to effectively support national strategies such as the real economy, green economy, industrial upgrading, technological innovation, and new energy vehicles. We continue to optimize inclusive financial services with a focus on microfinance, and enhance our ability to support people's livelihoods. We vigorously grow agricultural insurance to effectively bolster the rural revitalization strategy. Taking advantage of the national push for the personal pension system, we are fully advancing the insurance business rooted in silver-haired demographics. By actively leveraging the insurance industry's strengths in long-term investment and "patient capital", we are increasing investments in strategic emerging industries, advanced manufacturing, and new infrastructure, effectively propelling the development of the nation's new quality productivity.

The year 2025 marks the coming-of-age milestone for Sunshine Insurance. Despite the unprecedented challenges brought by economic shifts and societal transformation to the insurance industry, Sunshine Insurance is confident in its ability to face these challenges head-on and deliver a satisfactory performance, thereby contributing Sunshine's strength to the financial sector's high-quality development and the nation's transformation into a financial power.

RESULTS HIGHLIGHTS

Unit: RMB in millions, except for percentage						r percentages
KEY PERFORMANCE DATA	December 31, 2024	December 31, 2023 ⁽¹⁾	Increase/ decrease	December 31, 2022 ⁽¹⁾	December 31, 2021 ⁽¹⁾	December 31, 2020 ⁽¹⁾
Total assets Total liabilities	581,790 518,377	513,686 451,897	13.3% 14.7%	453,569 394,216	441,623 382,407	406,494 349,547
Total equity	63,413	61,789	2.6%	59,353	59,216	56,947
Net assets per share (RMB) ⁽²⁾	5.40	5.26	2.7%	5.05	5.60	5.39

KEY PERFORMANCE DATA	2024	2023(1)	Increase/ decrease	2022 ⁽¹⁾	2021(1)	2020(1)
Insurance revenue	64,004	59,900	6.9%	55,738	N/A	N/A
GWPs	128,380	118,907	8.0%	108,740	101,759	92,569
Net profit	5,540	3,866	43.3%	4,628	6,020	5,681
Net profit attributable to equity owners of the						
parent	5,449	3,738	45.8%	4,494	5,883	5,619
Earnings per share						
(RMB/share) ⁽²⁾	0.47	0.32	45.8%	0.43	0.57	0.54
Weighted average return						
on equity ⁽³⁾	8.9 %	6.0%	2.9pt	8.3%	10.3%	10.6%

- Note 1: The Company adopted IFRS 9 Financial Instruments (the "New Accounting Standards for Financial Instruments") and IFRS 17 Insurance Contracts (the "New Accounting Standards for Insurance Contracts") on 1 January, 2023. With respect to relevant information for 2022, the Company restates and presents in accordance with the New Accounting Standards for Insurance Contracts, and is not required to restate and present in accordance with the New Accounting Standards for Financial Instruments. The Company prepared relevant information for 2021 and 2020 in accordance with IFRS 39 Financial Instruments and IFRS 4 Insurance Contracts.
- Note 2: Based on the data attributable to equity owners of the Company. The percentage of increase or decrease in earnings per share and net assets per share is calculated based on the data before rounding.
- Note 3: Weighted average return on equity equals to net profit attributable to equity owners of the parent divided by the weighted average net assets attributable to equity owners of the parent.

Management Discussion and Analysis

19	Business Overview
28	Analysis of Annual Results
52	Analysis on Special Items
55	Major Events
50	Prospects

I. BUSINESS OVERVIEW

In 2024, guided by the new "Ten National Guidelines", the Company adhered to the value-driven development philosophy of "seeking progress amidst quality" and comprehensively advanced the "New Sunshine Strategy", and saw steady growth in core business and continuous enhancement of core capabilities. The Company strengthened the linkage between assets and liabilities, and further upgraded customer insights and refined operations. With its research and application of digital intelligence technology leading the industry, the Company effectively served national strategies and fulfilled social responsibilities, presenting an overall trend of high-quality development. Focusing on "Valuable Sunshine", the Company continuously improved its value creation capabilities. Sunshine Life persisted in transforming channels into platforms, with multiple platforms advancing in synergy, solidly and orderly promoting the "One Body, Two Wings" development strategy. The foundation of the team was continually strengthened, and the breakthrough in value creation was once more achieved. To proactively address the declining interest rates, we strengthened asset-liability management, and optimized product structures, thereby significantly reducing the liability costs, achieving a more balanced profit structure, and continuously enhancing our core capabilities. Sunshine P&C leveraged the "Automobile



Financial Statements and Others

Management Discussion and Analysis

Insurance Intelligent Mortality Table (車險智能生命表)", the "Non-automobile Data Mortality Table (非車數據生 命表)", and the "Credit Insurance Mortality Table (信用 保險生命表)" as fundamental tools to comprehensively build a core competitiveness that integrates risk pricing, resource allocation, cost management, and customer operations.

Focusing on "Caring Sunshine", the Company actively promoted the implementation of customer-centric strategy. Sunshine Life solidly advanced the "Matrix Plan (縱橫計劃)". While the "three/five/seven (三/五/七)" product system gaining popularity and gradually showcasing brand effects, the company drove the team to form "three/five/seven (三/五/七)" sales habits. The service system, encompassing principles of "love, attentiveness and thoughtfulness (三心)" and standards of "value, characteristics, practicality and usability (四 性)", was further optimized and upgraded, achieving full-process control over service quality. Sunshine P&C accelerated the advancement of the "Partnership Action (夥伴行動)", achieving notable results in industries such as hotels and warehousing.

Focusing on "Technological Sunshine", the Company was committed to building industry-leading technological capabilities, promoting the deep integration of "insurance + technology" and driving the transformation and upgrading of the main business through technological innovation. The Company has been deeply deploying "Artificial Intelligence +" to propel an all-around intelligent upgrade in sales, service, and management. By leveraging the concept of "technology + data", the Company deepened digital transformation, enhancing both customer service and management efficiency. Through innovative mechanisms, the Company incentivized the productization and marketization of technological achievements, resulting an increasing industry-wide influence.

(I) Results of operations

In 2024, the Company maintained a favorable growth momentum, with steady business growth and continuously strengthening value creation capabilities. The gross written premiums ("GWPs") of the Group were RMB128.38 billion, representing a year-on-year increase of 8.0%, and the insurance revenue reached RMB64 billion, representing a year-on-year increase of 6.9%. The net profit attributable to equity owners of the parent was RMB5.45 billion, representing a year-on-year increase of 45.8%. The embedded value of the Group was RMB115.76 billion, up 11.2% from the end of the previous year. The total investment yield was 4.3%, and the comprehensive investment yield was 6.5%. As at the end of 2024, the Group had approximately 30.19 million active customers⁽¹⁾.

The life insurance business grew steadily with continuously enhanced value creation and optimized business structure.

• The life insurance GWPs were RMB80.45 billion, representing a year-on-year increase of 7.8%;

Note 1: The active customers refer to the applicants and insureds who hold at least one valid insurance policy at the point of time of the statistics, excluding free policies. In the event that the applicants and insureds are the same person, they shall be deemed as one customer. The number of customers of subsidiaries does not add up to the total number of customers of the Group because of the de-duplication process for customers who purchase multiple products.

- The value of new business was RMB5.15 billion, representing a year-on-year increase of 43.3%; with the optimized business structure, the firstyear regular premiums ("FYRPs") were RMB20.37 billion, representing a year-on-year increase of 12.6%, and single premiums were RMB7.82 billion, representing a year-on-year decrease of 37.2%; with intensifying efforts to promote participating insurance, resulting in a significant increase in the proportion of participating insurance in the first-year regular premiums;
- The Company adhered to the transformation of channels into platforms, showcasing the distinctive advantage of multiple platforms advancing in synergy, thereby further invigorating the development vitality. The individual insurance sector's development strategy of "One Body, Two Wings (一身兩翼)" achieved remarkable results, with the differentiated operation management model continuing to deepen and upgrade. The bancassurance sector adhered to the value oriented development and maintained its competitive edge in the market. The insurance agency and brokerage sector seized market opportunities, continuously enhancing the development capabilities.

The property and casualty insurance business⁽²⁾ grew rapidly with continuous structural optimization.

- The original premium income (OPI) was RMB47.82 billion, representing a year-on-year increase of 8.1%. The business scale continued to grow rapidly;
- The proportion of non-automobile insurance premiums was 44.2%, representing a year-on-year increase of 3.3 percentage points; the proportion of household auto premiums to the automobile insurance was 64.6%, representing a year-on-year increase of 2.0 percentage points. The business structure has been continuously optimized;
- The underwriting combined ratio⁽³⁾ was 99.7%, and the underwriting profit was RMB123 million.

We adhered to the long-term investment strategy and deepened integrated assetliability management.

 We continued to deepen the integrated management of assets and liabilities, maintained strategic focus, consolidated foundational holdings, and pursued long-term stable investment returns that can withstand cyclical fluctuations. The Group achieved total investment income of RMB19.85 billion, with total investment yield of 4.3% and comprehensive investment yield of 6.5%;

Corporate Governance

Note 2: Property and casualty insurance business refers to the business of Sunshine P&C.

Note 3: Underwriting combined ratio under the New Accounting Standards for Insurance Contracts = (insurance service expenses + (allocation of reinsurance premiums paid – amount recovered from reinsurer) + (net insurance finance expenses for insurance contracts issued – net reinsurance finance income for reinsurance contracts held) + changes in premium reserves)/insurance revenue.

Management Discussion and Analysis

•

 Focusing on the main business and centering on customers, we adhered to a path of professional, market-oriented and diversified development.
 Balancing scale and quality, we effectively met customer needs through product innovation, strategic innovation, and service innovation, driving the steady operation of third-party business.

We deepened the application of digital and intelligent innovations to empower the transformation and development of the main businesses.

- Deepening the focus on "AI+", we built the Sunshine large model base and intelligent systems that "understand insurance better", deploying across multiple business scenarios to drive innovative breakthroughs in sales, service, and management intelligence. Al customer service provided clients with services such as auto insurance claims reporting, information inquiries, and renewal follow-ups, serving 14.57 million customers annually, with the intelligent service rate increasing by 25.8 percentage points year-on-year. AI agents, which are available 24 hours a day, 7 days a week, offered consultation, information collection, and guotation services for auto insurance. The AI tool for injury assessment through image recognition, enabling automated diagnosis and loss assessment for minor injury cases, achieved a utilization rate of 82.4%, and processed over 110 thousand minor injury cases cumulatively.
- Leveraging "technology + data," we deepened digital transformation. We persistently built an online minimalist service ecosystem, eliminated process discontinuities, and created a seamless, one-stop service chain, to deliver a time-saving and hassle-free experience for clients. We developed client profiles, a tagging system, and an insights management platform to precisely reach clients and deliver vast amount of contents directly. Utilizing AI technology to extract and replicate best practices from top-performing agents, we improved efficiency by eightfold, through effectively integrating and rapidly disseminating these practices to better empower our frontline sales teams. By integrating internal and external data, we improved our intelligent risk control models, and therefore enhanced risk management capabilities in claims and sales behaviors.
- To enhance our industry influence, we fostered internal and external collaborative innovation, by hosting an insurance technology and digital intelligence conference, establishing a consortium for insurance technology innovation, and facilitating the implementation of multiple collaborative projects. We also actively promoted the deep integration of academia and industry, and undertook key research projects commissioned by the Beijing Municipal Science and Technology Commission.

We served national strategies, fulfilled social responsibility, and practiced sustainable development.

- We served national strategies and supported the real economy. In 2024, the Company continuously improved the quality and efficiency of its service to the real economy, provided a total of RMB71 trillion of risk coverage for the real economy, and offered more than RMB463.1 billion of financial support. In serving micro and small enterprises, we continued to offer differentiated and customized product services, and provided risk coverage of nearly RMB412.8 billion for approximately 39,000 micro and small enterprises. In serving "rural revitalization", we increased comprehensive insurance support for various areas such as rural industrial development, cultural prosperity, ecological conservation and urban-rural integration, provided agriculture risk coverage of RMB53.5 billion and paid claims of RMB670 million for agricultural insurance. In serving the opening-up policy, we provided risk coverage of approximately RMB113.5 billion for over 600 "Belt and Road Initiative" projects. In fostering new guality productive forces, we vigorously supported technological innovation and advanced manufacturing industry, and provided risk coverage of approximately RMB41.3 billion for sci-tech enterprises.
- We promoted green transformation and cocreated a harmonious future. Focusing on the three major areas of green ecology, green industry and green living, we continued to expand the breadth and depth of green insurance products and services, provided nearly RMB16 trillion of

green insurance coverage and offered claims support of approximately RMB5.2 billion in 2024. We continuously refined our sustainable investment framework and policies, exploring the construction of diversified investment products and services. As of the end of 2024, the balance of sustainable investments exceeds RMB58 billion, with green investments surpassing RMB20 billion. We also actively addressed climate change, conducted comprehensive climate opportunity and risk analyses, and incorporated climate factors into our risk management processes. We strengthened our carbon data guantification management capabilities, promoted workplace energy-saving renovations and the construction of green buildings and green data centers, and built a green and low-carbon operational system.

We fulfilled social responsibility and were committed to public welfare. The Company leverages its core insurance business and resources to extensively mobilize and actively organize various public welfare activities aimed at aiding education, assisting the elderly, and alleviating poverty. Throughout the year, we mobilized 9,244 volunteers, dedicating a total of 30,808 hours for voluntary service. As of the end of 2024, Sunshine Insurance built 76 "Universal Love (博愛)" schools in 25 provinces across the country and trained a total of 22,434 rural doctors through the "Plan to Promote Competence of 10,000 Rural Doctors (萬 名村醫能力提升計劃)". We sincerely cared for our employees and their families, with an accumulated amount of RMB590 million parent-supporting subsidies granted to a total of 47,564 employees.

Financial Statements and Others

24 MANAGEMENT DISCUSSION AND ANALYSIS

Management Discussion and Analysis

(II) Key financial indicators

Unit: RMB in millions, except for percentages

	December 31, 2024/ January-December 2024	December 31, 2023/ January-December 2023	Increase/ decrease
Tatal access			
Total assets	581,790	513,686	13.3%
Total liabilities	518,377	451,897	14.7%
Total equity	63,413	61,789	2.6%
Equity attributable to owners of the parent	62,082	60,446	2.7%
Total revenues	90,270	78,224	15.4%
Net profit	5,540	3,866	43.3%
Net profit attributable to equity owners			
of the parent	5,449	3,738	45.8%
Earnings per share (RMB/share) ⁽¹⁾	0.47	0.32	45.8%
Weighted average return on equity ${}^{\!\scriptscriptstyle(2)}$	8.9%	6.0%	2.9pt



- Note 1: Based on the data attributable to equity owners of the Company. The percentage of increase or decrease in earnings per share is calculated based on the data before rounding.
- Note 2: Weighted average return on equity equals net profit attributable to equity owners of the parent divided by the weighted average net assets attributable to equity owners of the parent.

I had to DAAD the mailling and an and

(111) 0	ther t	financial	and	business	data
---------	--------	-----------	-----	----------	------

	Unit: I	RMB in millions, except fo	r percentages
	December 31, 2024/	December 31, 2023/	
	January-December	January-December	Increase/
	2024	2023	decrease
The Group			
Insurance revenue	64,004	59,900	6.9%
Insurance service expenses	58,494	56,892	2.8%
Investment assets	548,579	479,752	14.3%
Net investment yield ^{(1) (4)}	4.2%	4.2%	_
Total investment yield ^{(2) (4)}	4.3%	3.4%	0.9pt
Comprehensive investment yield ^{(3) (4)}	6.5%	3.3%	3.2pt
Life insurance			
Insurance revenue	15,742	14,394	9.4%
Insurance service expenses	10,939	12,075	(9.4%)
Contractual service margin	50,854	45,177	12.6%
Property and casualty insurance			
Insurance revenue	48,243	45,487	6.1%
Insurance service expenses	47,334	44,733	5.8%
Underwriting combined ratio ⁽⁵⁾	99.7%	98.7%	1.0pt

- Note 1: Net investment income consists of interest revenue from fixed-income financial assets, dividend income from equity financial assets, operating lease income from investment properties, share of profits and losses of associates and joint ventures, interest revenue from securities purchased under agreements to resell and interest revenue from demand deposits.
- Note 2: Total investment income refers to the sum of net investment income, realised gains and gains or losses from fair value changes, less impairment loss on investment assets.
- Note 3: Comprehensive investment income refers to the sum of total investment income, changes in the fair value of financial assets at fair value through other comprehensive income, and share of other comprehensive income of associates and joint ventures. It excludes the RMB21,395 million changes in the fair value of debt instruments at fair value through other comprehensive income for Sunshine Life in 2024. The historical data for 2023 have been adjusted accordingly.
- Note 4: The calculation of net, total, and comprehensive investment yield follows the Modified Dietz method, excluding fair value changes in debt instruments classified under FVOCI for Sunshine Life, and deducting securities sold under repurchase agreements from the denominator. The historical data for 2023 have been adjusted accordingly.
- Note 5: Underwriting combined ratio = (insurance service expenses + (allocation of reinsurance premiums paid amount recovered from reinsurers) + (net insurance finance expenses for insurance contracts issued net reinsurance finance income for reinsurance contracts held) + changes in premium reserves)/insurance revenue.

Management Discussion and Analysis

		,,	- 1
	December 31, 2024/	December 31, 2023/	
	January-December	January-December	Increase/
	2024	2023	decrease
Embedded value of the Group ⁽¹⁾	115,758	104,060	11.2%
Sunshine Life's value of one year's new business ⁽¹⁾	5,153	3,596	43.3%
Comprehensive solvency ratio (%) ⁽²⁾			
-The Group	227	221	6pt
-Sunshine Life	206	183	23pt
–Sunshine P&C	233	245	(12pt)

Unit: RMB in millions, except for percentages

Note 1: The value data as of December 31, 2024 is derived from an assumed 4.0% investment return and 8.5% risk discount rate, whereas the December 31, 2023 figures apply 4.5% and 9.5% respectively.

Note 2: The minimum regulatory requirement for comprehensive solvency ratio is 100%.

(IV) Main items on consolidated statements with change of over 30% and reasons

Unit: RMB in millions, except for percentages

0004			
2024	2023	Change	Major reasons
5,300	13,129	(59.6%)	The needs for liquidity management
48,034	31,831	50.9%	Impact of the increase in fair value of this category of assets and
			the increasing allocation in this category of assets
6,706	13,553	(50.5%)	The needs for liquidity management
2,076	3,780	(45.1%)	Impact of the decrease in the amount payable to third- party investors of consolidated structured entities
	48,034 6,706	48,034 31,8316,706 13,553	48,034 31,831 50.9% 6,706 13,553 (50.5%)

	January- December	January- December		
Income statement items	2024	2023	Change	Major reasons
	2024	2025	Change	
Investment income	13,134	5,348	145.6%	Combined impact of the increase in capital gains, interest and dividend income
Share of profits and losses of associates and joint ventures	494	(216)	N/A	Mainly due to the increase in net profit of certain associates
Amount recovered from reinsurer	1,780	2,604	(31.6%)	Mainly due to a year-on-year decrease of claims recovered by Sunshine P&C
Expected credit losses	(2,377)	(364)	553.0%	Mainly due to the impairment provision of investment assets
Other operating and administrative expenses	(8,122)	(5,714)	42.1%	Mainly due to a year-on-year increase in administrative expenses and the impairment on other assets
Income tax	(2,565)	(1,908)	34.4%	Combined impact of the change in taxable profit and deferred income tax

Unit: RMB in millions, except for percentages

Embedded Value

About Us

Management Discussion and Analysis

Management Discussion and Analysis

II. ANALYSIS OF ANNUAL RESULTS Life Insurance

(I) Business Analysis

In 2024, Sunshine Life kept pursuing value-oriented development, and implemented the strategy of "New Sunshine" in a steady and orderly manner, thereby consolidating the advantages of multi-lined development, steadily strengthening the vitality of growth, and keeping improving the quality of development. Actively responding to changes, Sunshine Life strengthened the linkage between assets and liabilities, to achieve a "dual optimization" of both product structure and liability costs, and ensured a "steady progress" in our business development. In 2024, GWPs reached RMB80.45 billion, a year-on-year increase of 7.8%; the value of one year's new business was RMB5.15 billion, a year-on-year increase of 43.3%. As of December 31, 2024, Sunshine Life had 11.73 million active customers.

1. Business Operation

In 2024, Sunshine Life's diversified business layout continued to deepen and the momentum for valuedriven development strengthened significantly. The development model of "One Body, Two Wings (一 身兩翼)" for individual insurance business achieved remarkable results with the differentiated operation management model unleashing the vitality of grassroots teams, fostering robust business growth and a stable expansion of the foundational workforce. The bancassurance sector consistently adhered to value-driven development, achieving optimization in both business structure and liability costs, thereby maintaining a competitive edge in the market.



	Unit: RMB	in millions, except fo	or percentages
For the year ended December 31	2024	2023	YOY
Individual insurance business	22,873	18,672	22.5%
First-year premiums	6,543	4,873	34.3%
Including: long-term insurance (more than one year)	6,216	4,515	37.7%
– Including: regular premium	5,998	4,297	39.6%
– Including: single premium	218	218	0.0%
Including: short-term insurance (one year or below)	327	358	(8.7%)
Renewal premiums	16,330	13,799	18.3%
Bancassurance business	50,029	49,147	1.8%
First-year premiums	20,175	25,402	(20.6%)
Including: long-term insurance (more than one year)	20,175	25,402	(20.6%)
– Including: regular premium	13,224	13,294	(0.5%)
– Including: single premium	6,951	12,108	(42.6%)
Including: short-term insurance (one year or below)	-	_	_
Renewal premiums	29,854	23,745	25.7%
Other business ⁽¹⁾	7,552	6,781	11.4%
GWPs	80,454	74,600	7.8%
First-year premiums	30,608	33,246	(7.9%)
Including: long-term insurance (more than one year)	28,193	30,552	(7.7%)
– Including: regular premium	20,371	18,096	12.6%
 Including: single premium 	7,822	12,456	(37.2%)
Including: short-term insurance (one year or below)	2,415	2,694	(10.4%)
Renewal premiums	49,846	41,354	20.5%

Note 1: Other business includes the group insurance, telemarketing, online sales, and insurance agencies and insurance brokers.

Management Discussion and Analysis

(1) Individual insurance business

Guided by the requirements of high-quality development, the individual insurance sector deepened the implementation of differentiated operation management, and carried out the "Strong Foundation Project", realizing the steady improvement and structure optimization of the sales-force of "One Body (一身)". The value-oriented development model of "Two Wings (兩翼)" continued to consolidate, with a focus on deepening customer engagement and cultivating a high-performing team, thereby continuing to strengthen the development momentum. In 2024, the GWPs from the individual insurance business amounted to RMB22.87 billion, a year-on-year growth of 22.5%, of which, FYRPs amounted to RMB6.0 billion, a year-on-year growth of 39.6%.

In terms of traditional sales-force, namely "One Body (— 身)", we strengthened the management and operation system and team's core competency at the grassroots level, achieving improvement in both the productivity and the efficiency of grassroots organizations. We strengthened the customer management capability with focus on the "three/five/seven (三/五/七)" product and service configuration scheme, and achieved improvement in both team productivity and revenue. We upgraded recruitment and training system, implemented a differentiated model for excellence in recruitment, and resulted in a stable base and optimized structure of the workforce. In 2024, the active agents in traditional sales-force increased by 8.3% year-onyear, and productivity per active agent⁽¹⁾ amounted to RMB25 thousand, a year-on-year increase of 21.9%. The number of new agents increased by 26.9% year-onyear, and productivity per active new agent amounted to RMB18 thousand, a year-on-year increase of 21.4%.

In terms of elite team, focusing on central cities and provincial capitals, Sunshine Life enforced stringent quality requirements for new recruits, accelerating the development of a high-performing team. This enhanced professional capabilities and strengthened the management of mid-to-high-end clientele, leading to a significant growth in team size and steady rise in team productivity. As of the end of 2024, Sunshine Life had an elite team of 2,551 agents, representing a year-on-year increase of 19.0%, and productivity per active agent amounted to RMB64 thousand, equivalent to a year-on-year increase of 29.8%, which is 2.5 times that of the whole individual insurance team.

In terms of worksite marketing, we targeted the highquality customer base in key industries as a breakthrough point and initially established the value-oriented development model with Sunshine characteristics in key regional markets, thereby accelerating the pace of value-driven development. In 2024, FYRPs increased by 72.1% year-on-year.

Note 1: The productivity per active agent refers to the ratio of average monthly first-year standard premiums to average monthly active agents. First-year standard premiums=FYRPs with a coverage term of more than one year × a conversion coefficient + single premiums with a coverage term of more than one year × 0.1 + premiums of short-term insurance with a coverage term of one year or below × 1.0. The conversion coefficient for regular premiums with a payment term of more than one years and less than ten years can be calculated using years of payment divided by 10, and the conversion coefficient for regular premiums with a payment term of more than ten years is 1.0.

For the year ended December 31	2024	2023	YOY
Average number of agents per month ⁽¹⁾	51,921	53,432	(2.8%)
Average ratio of active agents per month $^{\!$	19.4 %	17.4%	2.0pt
Productivity per capita (RMB)	25,183	20,653	21.9%

Note 1: Average number of agents per month refers to the sum of the averages of the number of agents at the beginning and at the end of each month in the period divided by 12.

Note 2: Average ratio of active agents per month refers to the ratio of the average number of active agents per month to the average number of agents per month. The average number of active agents per month refers to the sum of the number of active agents for each month in the period divided by 12; active agent refers to the agent who has standard premiums no less than RMB1,000 in that month.

(2) Bancassurance business

The bancassurance sector committed to value-driven development, astutely capturing market trends and actively promoting business structure transformation, cost reduction and efficiency enhancement. We consolidated a layout of diversified channels and continuously reinforced the professional edge of the team, thereby establishing a reputation for professional service within the industry. In 2024, the bancassurance business achieved both quantitative stability and qualitative enhancement, with a significant strengthening in value contribution capabilities. The GWPs from the bancassurance business amounted to RMB50.03 billion, a year-on-year growth of 1.8%, of which FYRPs amounted to RMB13.22 billion. The productivity per active agent⁽¹⁾ amounted to RMB153 thousand and the average productivity of branches and outlets⁽²⁾ amounted to RMB71 thousand, both of which maintained at a high level.

(3) Other business

Group insurance, telemarketing, online sales, and brokerage businesses adhered to the general keynote of "pursuing progress while ensuring stability and highquality development", continuing to strengthen the value creation and collaborative capabilities, thereby leading to a sustained increase in business contribution. In 2024, the GWPs from other business amounted to RMB7.55 billion, a year-on-year increase of 11.4%. About Us

Management Discussion and Analysis

Note 1: The productivity per active agent refers to the ratio of average monthly first-year regular standard premiums in the reporting period to average monthly active agents; the active agents of the bancassurance business refers to the agents whose first-year regular standard premiums in the current month are greater than RMB0.

Note 2: The average productivity of branches and outlets refers to the ratio of the average monthly first-year regular standard premiums in the reporting period to the average monthly number of active branches and outlets; the number of active branches and outlets refers to the number of branches and outlets whose average monthly first-year regular standard premiums are more than RMB0 for the month. First-year regular standard premiums=FYRPs with a term of more than one year × a conversion coefficient. The conversion coefficient for regular premiums with a term of more than one year and less than ten years can be calculated using years of payment divided by 10, and the conversion coefficient for regular premiums with a term of more than ten years is 1.0.

Management Discussion and Analysis

2. Customer Management

In 2024, Sunshine Life firmly implemented the "Caring Sunshine" strategy, and conducted surveys on nearly 30,000 customers to fully grasp the evolution of customer demands, deepen the implementation of customer-centric strategies, and refine the customer classification management system, by leveraging the "three/five/seven $(\equiv/\pm/\pm)$ " product system. In 2024, the operation of mid-to-high-end customers maintained a steady advancement. The number of customers with in-force policies of first-year standard premiums of RMB150,000 and above increased by 22.7%, and the number of customers with in-force policies of RMB50,000 and above increased by 18.2%.

Sunshine Life accurately grasped the new market development opportunities from new economic cycle and evolution trend of customer demographics, driving product innovation, and enriching and optimizing our product offering to meet the insurance needs of customers throughout their entire life cycle. We accelerated the layout of insurance products with variable returns, launching various categories of participating insurance products to meet customer needs on wealth management and retirement planning. We intensified innovation in protection-type products, delving deeper into segmented market demographics, to better meet the diverse health protection needs of different customers. Enhancing the promotion of policydriven commercial insurance, we iteratively upgraded our personal pension series and tax-advantaged health insurance series products, in order to expand the service demographic and seize the market opportunities.

Sunshine Life committed to a customer-centric approach, adhering to the service principles of "love, attentiveness and thoughtfulness (三心)" and service standards of "value, characteristics, practicality and usability (四性)", and continuously strengthening the "Caring Sunshine" service system. We drove to enrich the service ecosystem throughout the customer's lifecycle to provide our customers with comprehensive solutions for a better life. We strengthened premium service offerings and further diversified our education product portfolio, providing more personalized and customized options for mid-to-high-tier customer segments. We enhanced specialized healthcare services, focusing on addressing customers' core pain points during medical visits and rehabilitation. We prioritized the development of elderly care services, addressing the unique needs of the silverhaired demographic, with a particular emphasis on home-based elderly care, creating a comprehensive, multi-tiered elderly care system encompassing "homebased, travel-based, and long-term residence" options. Strengthening closed-loop management and guality control of services, in 2024, we promoted the development of an online customer service platform, to improve customer feedback mechanisms, and listen to customer voices, thereby driving the enhancement of service capability and the protection of customer rights.



Unit: RMB in millions, except for percentages

3. Product Management

(1) Analysis by business type

	Unit: I	Unit: RMB in millions, except for percentage			
For the year ended December 31	2024	2023	YOY		
Life insurance	69,516	63,330	9.8%		
– Traditional	59,097	48,856	21.0%		
– Participating	10,231	14,270	(28.3%)		
– Universal	188	204	(7.8%)		
Accident insurance	497	571	(13.0%)		
Health insurance	10,441	10,699	(2.4%)		
GWPs	80,454	74,600	7.8%		

(2) Information of the top five products

GWPs in Major sales Ranking Туре 2024 channel Name 1 Sunshine Life Insurance Zhen Xin Bei Zhi Whole Life Traditional life insurance 25,848 Bancassurance (陽光人壽臻鑫倍致終身壽險) 2 Sunshine Life Insurance Zhen An Bei Zhi Whole Life Traditional life insurance 8,023 Bancassurance (陽光人壽臻安倍致終身壽險) 3 Sunshine Life Insurance Sunshine Rise B Whole Life Traditional life insurance Individual insurance 4,750 (陽光人壽陽光升B款終身壽險) Sunshine Life Insurance Sunshine Rise C Whole Life Traditional life insurance Individual insurance 4 3,113 (Zhen Xiang Version) (陽光人壽陽光升C款(臻享版)終身壽險) 5 Sunshine Life Insurance Zhen Xiang Bei Zhi Whole Life Traditional life insurance 3,079 Bancassurance (陽光人壽臻享倍致終身壽險)

34 MANAGEMENT DISCUSSION AND ANALYSIS

Management Discussion and Analysis

4. Premium Persistency Ratio

For the year ended December 31	2024	2023	YOY
13-month premium persistency ratio (%) ⁽¹⁾	96.9	93.9	3.0pt
25-month premium persistency ratio $(\%)^{(2)}$	91.8	86.6	5.2pt

The premium persistency ratio increased constantly due to the continuous optimization of business quality of Sunshine Life. The 13-month premium persistency ratio in 2024 was 96.9%, a year-on-year increase of 3.0 percentage points, while the 25-month premium persistency ratio was 91.8%, a year-on-year increase of 5.2 percentage points.

5. Premiums in the Top Ten Regions

	Unit: RMB in millions, except for percentages		
For the year ended December 31	2024	2023	YOY
Guangdong	6,146	4,727	30.0%
Zhejiang	4,652	4,214	10.4%
Beijing	4,647	4,106	13.2%
Shenzhen	4,615	3,732	23.7%
Chongqing	4,334	3,916	10.7%
Shandong	4,227	3,712	13.9%
Hubei	3,841	3,934	(2.4%)
Hebei	2,862	2,634	8.7%
Henan	2,801	2,617	7.0%
Fujian	2,763	2,918	(5.3%)
Subtotal	40,888	36,510	12.0%
Subtotals of other regions	39,566	38,090	3.9%
GWPs	80,454	74,600	7.8%

- Note 1: The 13-month premium persistency ratio: the denominator is the premiums from long-term regular insurance policies which entered into force 13 months prior to the giving year, while the nominator is the premiums from such policies which have remained in force in the giving year.
- Note 2: The 25-month premium persistency ratio: the denominator is the premiums from long-term regular insurance policies which entered into force 25 months prior to the giving year, while the nominator is the premiums from such policies which have remained in force in the giving year.

6. Science and Technology Application

In 2024, in alignment with technological trends and the requirements for high-quality development, Sunshine Life continued to advance the implementation of the "Technological Sunshine" strategy. We focused on the digital transformation and intelligent technology application, empowering the sales-force, optimizing customer experience, and enhancing capability of digital risk control.

(1) Sales empowerment

The digital and intelligent technology innovation empowered the improvement of the professional competence of the sales-force. In 2024, the Company launched the "Customer Family Protection Demand Suggestion System (客戶家庭保障需求建議系統)" on the smart product "Know Your Insurance (懂你保 險)", and used intelligent technology to achieve rapid evaluation of customers' risk protection status, helping the sales-force team to better grasp the insights into customer demand and product sales logic of the "three/ five/seven (三/五/七)" system.

We continuously advanced the construction of the digital empowerment platform "Content Center (內 容中心)", and focused on three scenarios of customer management, team building and management operation, forming a "content" production system oriented to customer demand, and effectively helping the team to improve its capacity of customer management.

(2) Customer service

We further expanded the application scenarios of data intelligence in the field of customer service. In 2024, we upgraded "LingXi System (靈犀系統)", an intelligent customer empowerment tool, and expanded the number of customer demand tags, thereby enabling more precise insights into the pain points and needs of customers during their service transactions. By increasing proactive service touchpoints, and refining online customer service navigation, we steadily raised the one-time completion rate of customer service, and further enhanced both service efficiency and customer satisfaction.

We continued to refine our online service processes, and enrich online interaction scenarios. We launched and optimized 88 business functions in the "My Home Sunshine (我家陽光)" APP, and launched online interactive games such as "Insurance Monopoly (保險 大富翁)" and "AI Photo Studio (AI寫真館)" to improve customer experience and customer stickiness. As at December 31, 2024, the total number of registered users of "My Home Sunshine" APP reached approximately 5.772 million, representing an increase of 19.6% from the end of the previous year.

(3) Risk management and control

Sunshine Life has deepened the construction of the risk control digital platform of "Sky Eye System (天 眼系統)". In 2024, we enhanced the granularity and coverage of our risk control system and improved the monitoring indicators and control mechanisms for diverse business scenarios. In 2024, Sunshine Life introduced 53 new indicators and optimized 127 existing ones, cumulatively constructing a total of 321 risk monitoring and identification indicators, effectively safeguarding against the risks associated with sales conduct and the violations by key personnel.

Financial Statements and Others

(II) Profit Source Analysis

Unit: RMB in millions, except for per			r percentages
For the year ended December 31	2024	2023	YOY
Insurance service results	4,841	2,348	106.2%
Including: Insurance revenue	15,742	14,394	9.4%
Insurance service expenses	(10,939)	(12,075)	(9.4%)
Investment results	6,727	4,891	37.5%
Including: Total investment income ⁽¹⁾	17,249	13,318	29.5%
Other results ⁽²⁾	(3,313)	(2,321)	42.7%
Profit before tax	8,255	4,918	67.9%
Income tax	(2,542)	(1,712)	48.5%
Net profit	5,713	3,206	78.2%

.....

....

. .

Total investment income refers to the sum of net investment income, realised gains and gains or losses from fair value changes, Note 1: less impairment loss on investment assets.Net investment income consists of interest revenue from fixed-income financial assets, dividend income from equity financial assets, operating lease income from investment properties, share of profits and losses of associates and joint ventures, interest revenue from securities purchased under agreements to resell and interest revenue from demand deposits.

Other results include other income, finance costs and other operating and administrative expenses Note 2:

Insurance revenue

Insurance revenue from Sunshine Life increased by 9.4% from RMB14,394 million in 2023 to RMB15,742 million in 2024, primarily due to the expansion of business scale. In 2024, the contractual service margin (CSM) release from Sunshine Life was RMB4,055 million, and the non-financial risk adjustment release was RMB387 million.

	Unit: RMB in millions, except for percentage		
For the year ended December 31	2024	2023	YOY
Insurance revenue	15,742	14,394	9.4%
Non-premium allocation approach	14,036	12,449	12.7%
Premium allocation approach	1,706	1,945	(12.3%)

.... ----

Insurance service expenses

Insurance service expenses from Sunshine Life decreased by 9.4% from RMB12,075 million in 2023 to RMB10,939 million in 2024, primarily due to a year-on-year decrease in costs related to the participating business.

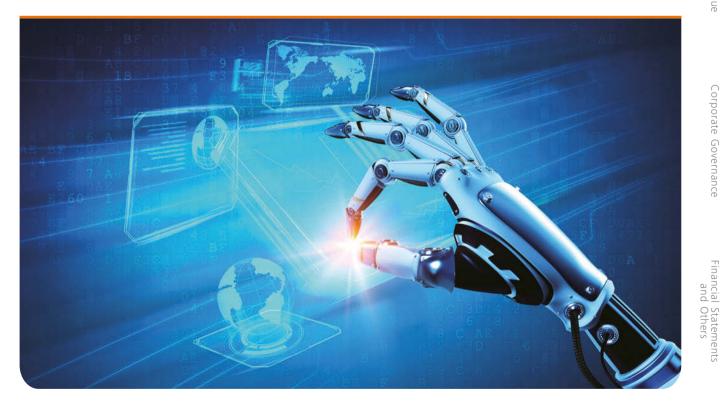
	Unit: RMB in millions, except for percentages		
For the year ended December 31	2024	2023	YOY
Insurance service expenses	10,939	12,075	(9.4%)
Non-premium allocation approach	9,125	10,266	(11.1%)
Premium allocation approach	1,814	1,809	0.3%

Investment results

Investment results from Sunshine Life increased by 37.5% from RMB4,891 million in 2023 to RMB6,727 million in 2024. Among them, total investment income from Sunshine Life increased by 29.5% from RMB13,318 million in 2023 to RMB17,249 million in 2024, primarily due to the increase in capital gains, interest and dividend income.

Net profit

Primarily as a result of the foregoing, net profit from Sunshine Life increased by 78.2% from RMB3,206 million in 2023 to RMB5,713 million in 2024.



Property and Casualty Insurance⁽¹⁾ (I) Business Analysis

In 2024, Sunshine P&C adhered to the development philosophy of "seeking progress amidst quality" and accelerated the innovative layout in key areas of the financial sectors' "five priorities (五篇大文章)". The business maintained rapid growth while achieving continuous structural optimization. The OPI was

RMB47.82 billion, representing a year-on-year increase of 8.1%. Among them, the OPI of non-automobile insurance increased by 16.7% year-on-year, accounting for 44.2% of the total premium, and representing a year-on-year increase of 3.3 percentage points. The underwriting combined ratio was 99.7%, with underwriting profit⁽²⁾ of RMB123 million.

Original premium income	Unit: RMB in millions, except for percentages		
For the year ended December 31	2024	2023	YOY
Automobile insurance	26,707	26,143	2.2%
Non-automobile insurance	21,114	18,095	16.7%
Accident and short-term health insurance	7,170	5,581	28.5%
Guarantee insurance	4,019	4,316	(6.9%)
Liability insurance	3,873	3,232	19.8%
Cargo insurance	2,476	2,352	5.3%
Others ⁽³⁾	3,576	2,614	36.8%
Total	47,821	44,238	8.1%

- Note 1: We provide property and casualty insurance products and services mainly through Sunshine P&C. In 2024, Sunshine P&C's OPI accounted for 99.9% of our OPI generated from property and casualty insurance business. Unless otherwise specified, this section shall only describe the business of Sunshine P&C.
- Note 2: Under the New Accounting Standards for Insurance Contracts, underwriting profit = insurance revenue insurance service expenses allocation of reinsurance premiums paid + amount recovered from reinsurer net insurance finance expenses for insurance contracts issued + net reinsurance finance income for reinsurance contracts held changes in premium reserves.
- Note 3: Others mainly include commercial property insurance, agricultural insurance, engineering insurance, special risk insurance, hull insurance, homeowner insurance and credit insurance.

			Tor percentages
For the year ended December 31	2024	2023	YOY
Underwriting profit	123	572	(78.5%)
Underwriting expense ratio ⁽¹⁾	31.3%	33.7%	(2.4pt)
Underwriting loss ratio ⁽²⁾	68.4 %	65.0%	3.4pt
Underwriting combined ratio	99.7%	98.7%	1.0pt

Unit: RMB in millions, except for percentages

Note 1: Underwriting expense ratio = (amortization of acquisition expenses + maintenance expenses)/insurance revenue.

Note 2: Underwriting loss ratio = (settled loss + changes in outstanding loss reserves + gain/loss on loss contracts + (allocation of reinsurance premiums paid – amount recovered from reinsurer) + (net insurance finance expenses for insurance contracts issued – net reinsurance finance income for reinsurance contracts held) + changes in premium reserves)/insurance revenue.

1. Business by insurance type

Unit: RMB in millions, except for percentages						
For the year ended December 31, 2024	Original premium income	Insured amount	Insurance revenue	Insurance service expenses	Underwriting profit	Underwriting combined ratio
Automobile insurance	26,707	26,065,361	26,848	26,138	244	99.1%
Non-automobile insurance	21,114	115,011,239	21,395	21,196	(121)	100.6%
Accident and short-term						
health insurance	7,170	85,761,137	6,654	6,174	405	93.9%
Guarantee insurance	4,019	300,819	5,319	5,173	53	99.0%
Liability insurance	3,873	15,306,186	3,625	3,659	(193)	105.3%
Cargo insurance	2,476	4,748,416	2,470	2,628	(147)	105.9%
Others	3,576	8,894,681	3,327	3,562	(239)	107.2%

About Us

(1) Automobile insurance

Sunshine P&C continued to deepen the application of automobile insurance intelligent mortality table (車險智 能生命表), enhancing the capabilities of target customer selection, precise pricing, and scientific cost allocation. We also built a smart claims platform for auto insurance, and advanced channel transformation and upgrading. All these led to the ongoing optimization of business structure and the further strengthening of our core management capabilities in auto insurance. In 2024, the OPI from automobile insurance was RMB26.71 billion, representing a year-on-year increase of 2.2%. The underwriting combined ratio was 99.1%, and the underwriting profit was RMB244 million. In particular, the proportion of household auto premiums increased by 2.0 percentage points year-on-year, with the four target customer groups—Zhaoyang (the core), Chenxi (the potential), Xiangyanghua (the market premium), and Jiaoyang (the comprehensive value)—achieving development that is "both high-quality and rapid", and the renewal rate of household auto insurance customers increased by 0.2 percentage point year-on-year.

In the next step, Sunshine P&C will continue to deepen the application of automobile insurance intelligent mortality table (車險智能生命表) to persistently enhance the core management capabilities for automobile insurance. By scientifically grasping the characteristics and market dynamics of new energy vehicle (NEV) insurance, we will actively explore and construct a dedicated pricing, marketing, service, and claims system for NEVs, thereby steadily consolidating the foundation for stable profitability in automobile insurance.

(2) Non-automobile insurance

Sunshine P&C actively excelled in the "five priorities (五篇 大文章)" of the financial sector, continuously improved the service capabilities in fields such as major national infrastructure construction, rural revitalization and healthy China, and steadily optimized product supply and service coverage. By focusing on the construction of non-automobile data mortality table, we established a pricing logic of "underwriter pricing + machine model supporting", deepened the "Partnership Action (夥伴 行動)" comprehensive risk management service model, and steadily enhanced the operational and management capabilities of non-automobile business. In 2024, the OPI of non-automobile insurance was RMB21.11 billion, representing a year-on-year increase of 16.7%. Among them, the government policy-based business such as agricultural insurance and policy-supported health insurance increased by 94.8% year-on-year. The underwriting combined ratio was 100.6%, primarily due to extreme weather events such as typhoons, sporadic large claims in non-auto insurance, and the influence of the sustained increase in the loss ratio of certain segments of employer liability insurance in recent years.

In the next step, Sunshine P&C will focus on national strategies and policy guidance, continue to deepen the innovative layout of the "five priorities (五篇大文章)" in key areas, enhance the capabilities of non-automobile pricing and risk mitigation service, strengthen the specialized management of high-risk business sectors, and continuously strengthen the foundation for high-quality development of non-automobile business.

Accident and short-term health insurance

Sunshine P&C proactively integrated into the strategy of Healthy China (健康中國), deeply involved in the development of local inclusive healthcare system, vigorously developed policy-supported health insurance business, and rapidly expanded its coverage across regions and sectors. We continuously enhanced the innovation and development of dedicated insurance products for key protected groups, and steadily strengthened the effectiveness of coverage functions. By vertically integrating the healthcare ecosystem resources of Sunshine Insurance Group, we deepened the advancement of the professional solution of "insurance solutions + health management + technology empowerment", to further enhance the momentum for high-quality development. In 2024, the OPI of accident and short-term health insurance was RMB7.17 billion, representing a year-on-year increase of 28.5%. The underwriting combined ratio was 93.9%. The OPI of policy-supported health insurance achieved a year-onyear increase of 95.7%.

In the next step, Sunshine P&C will continue to focus on the needs of people's livelihood security services, continuously enrich the insurance supply dedicated to specific groups, continue to promote the integrated development of social insurance and commercial insurance, and better assist in the construction of a multi-level healthcare system.

Guarantee insurance

Sunshine P&C continued to adhere to its prudent development strategy, further tightening the risk exposure proactively, enhancing the capabilities of risk pricing and differentiated resource allocation, refining customer base classification and regional differentiation management, and further optimizing the business structure. In 2024, the OPI of guarantee insurance was RMB4.02 billion, representing a year-on-year decrease of 6.9%. The underwriting combined ratio was 99.0%.

In the next step, Sunshine P&C will continue to maintain a prudent development strategy, deepen the risk model system, optimize the business structure, and consolidate the foundation for stable operations of guarantee insurance.

Liability insurance

Sunshine P&C closely followed policy directions and development trends, deepened the advancement of service coverages in fields such as production safety, environmental protection and social governance, actively explored the industrial research and innovative layout in emerging fields such as low-altitude economy, new energy and equipment manufacturing. By continuously improving the accuracy of the risk pricing model of non-automobile data mortality table, implementing a "one-stop" automated quotation service, and enhancing the risk mitigation service capability, we fully leveraged the professional advantages of our insurance coverage. In 2024, the OPI of liability insurance was RMB3.87 billion, representing a year-on-year increase of 19.8%. However, affected by the rising loss ratio in certain segments of employer liability insurance, the underwriting combined ratio was 105.3%, representing a year-on-year increase of 3.2 percentage points.

In the next step, Sunshine P&C will focus on enhancing the capability of serving the real economy, advance on business development and innovation layout in key sectors, continuously refine risk pricing model, improve the risk mitigation service capabilities, enhance the management and structure optimization of high-risk business sectors, thereby promoting the high-quality development of liability insurance.

Financial Statements and Others

Cargo insurance

Sunshine P&C continued to increase its support for import and export trade and cargo logistics industries, and continuously strengthened the embedded connection of insurance products and services, such as return freight insurance, with the production and living scenarios of the digital economy. In 2024, the OPI of cargo insurance was RMB2.48 billion, representing a year-on-year increase of 5.3%. However, due to the impact of natural disasters such as typhoons, coupled with an increase in the frequency of highway cargo traffic accidents, the underwriting combined ratio was 105.9%, representing a year-on-year increase of 2.3 percentage points.

In the next step, Sunshine P&C will continue to deepen the collaborations with logistics enterprises, e-commerce platforms, and other related industries, to enhance risk mitigation services in the freight and logistics sector, consistently strengthen business risk selection, optimize the business structure, and promote the steady development of cargo insurance.

2. Customer Management

Sunshine P&C adheres to the core value of "all for customers", continues to deepen the insights into customer needs, establishes a convenient customer service system, provides warm, caring, professional and trustworthy services and products, and practices the service motto of "making our services the reason for customers to choose Sunshine".

In terms of individual customers, we upgraded the differentiated customer base management system by leveraging data analytics and intelligent technology, accurately provided products and services based on customer preferences, and innovated insurance products

dedicated to key protection groups. By focusing on product innovation, we explored new models of customer engagement throughout the entire lifecycle, meeting customer needs, strengthening interaction during the policy period and enhancing customer loyalty. In 2024, the proportion of personal auto insurance customers purchasing non-auto insurance products reached 57.8%, representing a year-on-year increase of 7.8 percentage points, and the renewal rate of household auto insurance customers was 64.4%, representing a year-on-year increase of 0.2 percentage point.

In terms of group customers, we continued to deepen the implementation of the "Partnership Action (夥伴 行動)" risk management service. We upgraded the "hotel risk manager (酒店管家)" model, carried out risk mitigation services such as hotel risk consultation, electrical safety inspection and safety management training, introduced the "warehouse guardian (倉庫 衛士)" industry-specific risk management solution, and promoted the application of an online corporate customer service platform integrating "disaster warning, online service, and risk control". By incorporating IoTbased ultra-early warning technology and continuously expanding both the internal risk control technical team and external expert think tank, we helped our customers improve their disaster prevention, mitigation and relief capabilities, and strove to become a trusted risk management partner for our corporate clients. In 2024, we provided technology-based loss mitigation and professional risk consulting services to over 15 thousand corporate clients. Among them, the number of hotel clients increased by 54.7% year-on-year and the customer renewal rate upon policy expiration reached 97.0%.

		Unit:	RMB in millions
For the year ended December 31	2024	2023	YOY
Shandong	5,548	5,091	9.0%
Henan	4,613	3,868	19.3%
Hubei	4,090	3,426	19.4%
Zhejiang	3,468	3,282	5.7%
Hebei	3,303	3,004	10.0%
Guangdong	2,519	2,291	10.0%
Jiangsu	1,918	1,825	5.1%
Anhui	1,673	1,590	5.2% (10.1%)
Sichuan	1,476	1,642	(10.1%)
Beijing	1,468	1,474	(0.4%)
Subtotal	30,076	27,493	9.4%
Subtotal in other regions	17,745	16,745	6.0%
Original premium income	47,821	44,238	8.1%

3. Premiums in the Top Ten Regions



Corporate Governance

4. Application of Science and Technology

In 2024, Sunshine P&C adhered to the principle of "data intelligence + scenario integration", continuously restructuring underlying data, eliminating process breakpoints, integrating internal and external resources, deepening full digitalization and intelligent applications, and striving to cultivate competitive edges in insuretech sector. By leveraging data intelligence, we continuously improved customer experience and operational efficiency, driving the company's high-quality development.

(1) Sales support

For auto insurance customer engagement scenarios, building upon the traditional intelligent outbound calling, we actively explored the development of a call center system centered around large-scale models, resulting in a year-over-year increase of 15 percentage points in customer intent recognition rates. For auto insurance sales scenarios, we established an intelligent recommendation model that, based on the differentiated characteristics of customer segments, intelligently recommends auto insurance coverage plans, individual non-auto product offerings, and the most suitable service plans for customers, effectively enhancing customer value and satisfaction. For nonauto sales scenarios, we have streamlined process breakpoints to achieve a one-stop service for self-service inquiries, intelligent quoting, and self-service payments, reducing the time for a single business inquiry and quotation from 10 minutes to 1 minute.

(2) Customer service

We upgraded and re-engineered the intelligent customer service process, consolidated online service entry points, streamlined customer service procedures, and enhanced online intelligent guidance and response capabilities, further improving operational service efficiency and customer service experience. In 2024, the self-service utilization rate among customers reached 77.5%, with more than 3 million customers serviced on average per month. The intelligent processing rate for auto claims reporting increased from 22.1% to 65.1%, and that for claim inquiries increased from 9.0% to 29.9%.

(3) Management empowerment

We upgraded the automobile insurance intelligent mortality table (車險智能生命表), achieving automated modeling encapsulation and maintenance and reducing the single training time of the model from one week to two days. We developed a smart claims platform for auto insurance, enabling intelligent loss assessment for minor personal injuries and slight vehicle damage cases, as well as automated, in-depth recognition of major vehicle losses based on images, effectively reducing loss assessment deviations. Additionally, we established an evaluation model for survey and loss assessment personnel, exploring data-driven management of the claims team. We also built a digital intelligence management platform, realising intelligent attribution analysis of key indicators, effectively enhancing the decision-making capabilities of management at all levels.

. . . .

...

(II) Profit Source Analysis

	Unit: I	RMB in millions, except fo	r percentages
For the year ended December 31	2024	2023	YOY
Insurance revenue	48,243	45,487	6.1%
Insurance service expenses	(47,334)	(44,733)	5.8%
Net reinsurance expenses from			
reinsurance contracts held ⁽¹⁾	(165)	401	N/A
Net insurance finance expenses for			
insurance contracts issued and others ⁽²⁾	(621)	(583)	6.5%
Underwriting profit ⁽³⁾	123	572	(78.5%)
Underwriting combined ratio	99.7%	98.7%	1.0pt
Total investment income ⁽⁴⁾	1,660	1,073	54.7%
Other income and expense, net	(1,360)	(628)	116.6%
Profit before tax	423	1,017	(58.4%)
Income tax	191	(39)	N/A
Net profit	614	978	(37.2%)

Note 1: Net reinsurance expenses for reinsurance contracts held = allocation of reinsurance premiums paid – amount recovered from reinsurers.

Note 2: Net insurance finance expenses for insurance contracts issued and others = net insurance finance expenses for insurance contracts issued – net reinsurance finance income for reinsurance contracts held + changes in premium reserves.

Note 3: Underwriting profit = insurance revenue – insurance service expenses – net reinsurance expenses for reinsurance contracts held – net insurance finance expenses for insurance contracts issued and others.

Note 4: Total investment income refers to the sum of net investment income, realised gains and gains or losses from fair value changes, less impairment loss on investment assets. Net investment income consists of interest revenue from fixed-income financial assets, dividend income from equity financial assets, operating lease income from investment properties, share of profits and losses of associates and joint ventures, interest revenue from securities purchased under agreements to resell and interest revenue from demand deposits.

46 MANAGEMENT DISCUSSION AND ANALYSIS

Management Discussion and Analysis

Insurance revenue

The insurance revenue of Sunshine P&C increased by 6.1% from RMB45,487 million in 2023 to RMB48,243 million in 2024, primarily due to an expansion of the premiums scale caused by the sustained growth in both automobile insurance and non-automobile insurance business.

	Unit: RMB in millions, except for percentage		
For the year ended December 31	2024	2023	YoY
Insurance revenue	48,243	45,487	6.1%
Automobile insurance	26,848	25,549	5.1%
Non-automobile insurance	21,395	19,938	7.3%

Insurance service expenses

The insurance service expenses of Sunshine P&C increased by 5.8% from RMB44,733 million in 2023 to RMB47,334 million in 2024, primarily due to two factors: firstly, the expansion of the premiums scale leading to an increase in corresponding expense outlays; secondly; the extreme weather conditions such as heavy snowstorms, freezing rain and typhoons, as well as sporadic large claims in non-auto insurance, causing the increase of claim costs.

Unit: RMB in millions, except for percentages

For the year ended December 31	2024	2023	YOY
Insurance service expenses	47,334	44,733	5.8%
Automobile insurance	26,138	24,774	5.5%
Non-automobile insurance	21,196	19,959	6.2%

Underwriting profit

The underwriting profit of Sunshine P&C decreased by 78.5% from RMB572 million in 2023 to RMB123 million in 2024; and its underwriting combined ratio increased by 1 percentage point from 98.7% in 2023 to 99.7% in 2024, which was primarily due to the increase in loss ratio caused by the extreme weather conditions such as heavy snowstorms, freezing rain and typhoons, as well as sporadic large claims in non-auto insurance.

Total investment income

The total investment income of Sunshine P&C increased by 54.7% from RMB1,073 million in 2023 to RMB1,660 million in 2024, primarily due to the fluctuation of the investment market.

Net profit

Primarily as a result of the foregoing, the net profit of Sunshine P&C decreased by 37.2% from RMB978 million in 2023 to RMB614 million in 2024.

Asset Management

The Group upholds the philosophy of long-term value investment, fully considers the impact of the new accounting standards, and continuously deepens the match of assets and liabilities. By harnessing the full-range investment gualifications and diversified investment capabilities, we maintain a clear strategic focus on developing the strategic asset allocation that aligns with the characteristics of insurance liabilities and spans across macroeconomic cycles. Furthermore, we keep enhancing our investment research capacity, and effectively improve our judgment of market trends. Meanwhile, we carry out tactical asset allocation scientifically and flexibly under the premise of strict investment risk management to create long-term, stable and sustainable investment performance for insurance funds.

(I) Our Group's investment assets

In 2024, China's economy maintained overall stability with steady progress. All existing policies were effectively implemented, and a package of incremental policies was introduced with intensified efforts, which solidly propelled high-quality development. However, the economic development was also accompanied by risks and challenges. Externally, the trend of de-globalization was surging, while internally, insufficient effective demand coexisted with overcapacity in certain industries, presenting structural contradictions that still needed to be resolved. Despite the difficulties, the fundamental strengths of China's economy, its resilience, potential and vitality, remained unchanged. Throughout the year, China's A-share market experienced a U-shaped recovery, with dividend stocks and technology stocks alternately taking the lead in the market. Meanwhile, the government bond yields continued to trend downward. Upholding the core principle of asset-liability matching, our Group maintained a prudent risk appetite. Guided by the medium- and long-term strategic asset allocation, we dynamically optimized our tactical allocation

structure in response to the changes in the market environment, actively addressing the challenges posed by the downward of the interest rates, and striving to achieve long-term stable returns that can withstand cyclical fluctuations. In fixed-income investment, we allocated ultra-long-term bonds to strengthen the management of asset-liability matching. Meanwhile, we actively explored premium non-standard and credit products to strengthen the yield of our core holdings. In equity investment, our Group has consistently pursued a long-term, value-oriented strategy. Since 2021, we have strategically allocated resources to high-dividend stocks and other targets with stable financial returns, thereby continuously reinforcing our core returns. At the beginning of 2024, our Group adopted a defensive equity investment strategy to consolidate the foundation of our investment returns. In response to the market fluctuations and policy adjustments throughout the year, our Group established a team to conduct specialized market tracking, proactive research, and strategic adjustments, aiming to seize opportunities and enhance returns. In addition, facing the challenges posed by asset scarcity amid a declining interest rate environment, our Group actively explored innovations in investment strategies and product varieties, paying close attention to potential investment opportunities including REITs and government bond futures, and explored innovative investment strategies and product varieties like mergers and acquisitions (M&A) themes. We actively followed up and conducted in-depth research on new investment areas and structurally advantaged sectors to timely seize investment opportunities. As of December 31, 2024, our Group's total investment assets reached RMB548.58 billion, representing an increase of 14.3% from the end of the previous year. The total investment income amounted to RMB19.85 billion, reflecting a year-on-year increase of 35.8%, while the comprehensive investment income reached RMB29.78 billion, representing a year-on-year increase of 111.6%.

1. Investment portfolio

		Unit: RMB in	millions, except	for percentages
	December 3	31, 2024	Change in	Change in
			percentage	amount
			from the	from the
			end of the	end of the
	Amount	Percentage	previous year	previous year
Fixed-income financial assets	396,875	72.3%	3.1pt	19.5%
Term deposits	9,917	1.8%	(0.2pt)	3.4%
Bonds	316,709	57.7%	5.7pt	27.1%
Wealth management products ⁽¹⁾	51,651	9.4%	(0.8pt)	5.4%
Other debt investments ⁽²⁾	18,598	3.4%	(1.6pt)	(22.8%)
Equity financial assets	119,543	21.8%	0.7pt	18.0%
Stocks	67,587	12.3%	1.3pt	28.4%
Equity funds	5,267	1.0%	0.0pt	6.5%
Wealth management products ⁽¹⁾	39,362	7.2%	(0.2pt)	10.2%
Other equity investments(3)	7,327	1.3%	(0.4pt)	(8.3%)
Investments in associates				
and joint ventures	10,445	1.9%	(0.3pt)	(0.3%)
Investment properties	9,710	1.8%	(0.1pt)	4.3%
Cash and cash equivalents				
and others ⁽⁴⁾	12,006	2.2%	(3.4pt)	(55.0%)
Investment assets (total)	548,579	100.0%	_	14.3%

Note 1: Wealth management products mainly include trust schemes from trust companies, products from insurance asset management companies, wealth management products from commercial banks and private equity funds.

Note 2: Other debt investments mainly include statutory deposits, bond funds and money market funds.

Note 3: Other equity investments mainly include unlisted equities, preferred shares and equity perpetual bonds.

Note 4: Cash and cash equivalents and others mainly include cash and short-term time deposits and securities purchased under agreements to resell.

(1) By investment category

Bonds investment. Given interest rates fluctuating at low levels, the Group continued to allocate long-term government bonds based on asset-liability matching principle, and lengthened the asset duration. As of December 31, 2024, bond investments accounted for 57.7% of the total investment assets, representing an increase of 5.7 percentage points from the end of the previous year; among them, government bonds accounted for 68.1% of the bond investments, representing an increase of 8.7 percentage points from the end of the previous year. The Group continued to improve credit risk management and post-investment management system, and explored high-quality investment targets under strict risk control. Overall, the issuers of the Group's bond investments are of strong financial strength, hence, the credit risk is well managed. Approximately 99.1% of domestic bonds (excluding government bonds and policy bank bonds) held by the Group received a credit rating of AA+ or above by external rating agencies, of which, approximately 95.8% received a credit rating of AAA or above. All overseas bonds held by the Group were investment-grade bonds, and approximately 90.6% of credit bonds received a rating of A or above by external rating agencies.

Fixed-income wealth management products.

As of December 31, 2024, the fixed-income wealth management products held by the Group amounted to RMB51.65 billion, accounting for 9.4% of the total investment assets. 96.1% of the debt investment schemes and trust schemes we held received credit ratings of AAA. In terms of industry distribution, the underlying projects were spread across sectors including infrastructure, non-banking finance, real property, manufacturing, utilities and other industries. For the risk management of fixed-income wealth management products, the Group adheres to the principle of substantive risk management and control, and strictly manages the credit risk throughout the full life cycle of the products, including asset allocation, sector and product selection.

Equity financial assets. As of December 31, 2024, the Group's investment in equity financial assets amounted to RMB119.54 billion, accounting for 21.8% of the total investment assets, an increase of 0.7 percentage points from the end of the previous year, of which the investment in stocks and equity funds accounted for 13.3% of the total investment assets. The Group proactively manages equity investments driven by in-depth researches, actively explores investment opportunities, and prioritizes value stocks with high dividend yield and high-quality growth stocks with sustainable performance.

Corporate Governance

About Us

Management Discussion and Analysis

Embedded Value

Unit: RMB in millions, except for percentages December 31, 2024 December 31, 2023 Amount Percentage Amount Percentage Financial assets at fair value through profit or loss 25.1% 137,579 125,367 26.1% Financial assets at fair value through other comprehensive income 292,449 61.0% 360,005 65.6% Financial assets at amortised cost and others⁽¹⁾ 12.9% 50,995 9.3% 61,936 Investment assets (total) 100% 479,752 100.0% 548,579

Note 1: Financial assets at amortised cost and others mainly include financial assets at amortised cost, cash and short-term time deposits, term deposits, securities purchased under agreements to resell, statutory deposits, investments in associates and joint ventures and investment properties.

(2) By investment purpose

2. Investment income

	Unit: RMB in millions, except for percentage		
For the year ended December 31	2024	2023	Changes
Net investment income ⁽¹⁾	19,188	17,696	8.4%
Realised gains	2,017	(869)	N/A
Gains or losses on changes in fair value	2,110	(1,552)	N/A
Impairment loss on investment assets	(3,461)	(656)	427.6%
Total investment income ⁽²⁾	19,854	14,619	35.8%
Changes in other comprehensive income	9,925	(543)	N/A
Comprehensive investment income ⁽³⁾	29,779	14,076	111.6%
Net investment yield (%) ^{(1) (4)}	4.2	4.2	_
Total investment yield (%) ^{(2) (4)}	4.3	3.4	0.9pt
Comprehensive investment yield (%) ^{(3) (4)}	6.5	3.3	3.2pt

- Note 1: Net investment income consists of interest revenue from fixed-income financial assets, dividend income from equity financial assets, operating lease income from investment properties, share of profits and losses of associates and joint ventures, interest revenue from securities purchased under agreements to resell and interest revenue from demand deposits.
- Note 2: Total investment income refers to the sum of net investment income, realised gains and gains or losses from fair value changes, less impairment loss on investment assets.
- Note 3: Comprehensive investment income refers to the sum of total investment income, changes in the fair value of financial assets at fair value through other comprehensive income, and share of other comprehensive income of associates and joint ventures. It excludes the RMB21,395 million changes in the fair value of debt instruments at fair value through other comprehensive income for Sunshine Life in 2024. The historical data for 2023 have been adjusted accordingly.
- Note 4: The calculation of net, total, and comprehensive investment yield follows the Modified Dietz method, excluding fair value changes in debt instruments classified under FVOCI for Sunshine Life, and deducting securities sold under repurchase agreements from the denominator. The historical data for 2023 have been adjusted accordingly.

In 2024, we achieved a net investment income of RMB19.19 billion and a total investment income of RMB19.85 billion, with a net investment yield of 4.2% and a total investment yield of 4.3%. We recorded a comprehensive investment income of RMB29.78 billion, with a comprehensive investment yield of 6.5%, representing an increase of 3.2 percentage points over the same period last year.

(II) Third-party assets under management

Sunshine AMC is responsible for the entrusted management of investment assets for the Group's insurance funds. It also provides third-party clients with the professional asset management, investment advisory, and related services to facilitate the stable growth of the asset value through development of asset management issuance products and special account. As of December 31, 2024, Sunshine AMC achieved the assets under management ("AUM") amounting to RMB744.61 billion, representing a decrease of 7.9% from the end of the previous year, among which, our third-party AUM amounted to RMB267.96 billion.

	Unit: RMB in millions, except for percentages		
	December 31,	ember 31, December 31,	
	2024	2023	Changes
Assets under management entrusted to			
Sunshine AMC	744,606	808,572	(7.9%)
Including: AUM entrusted by Group	476,643	397,902	19.8%
Including: AUM entrusted by third party	267,963	410,670	(34.7%)

In 2024, amid a complex and increasingly volatile capital market, with a continued decline in interest rates, Sunshine AMC has remained steadfast in its customeroriented principle, and continuously enhanced its comprehensive asset management capabilities through asset allocation, investment research, risk management, and technological advancement. By innovating in products, strategies, and services, it effectively met client needs. The Company has actively embraced the principles of long-term and value investment, enhanced the quality of business development by proactively adjusting the management scale through product structure optimization, and supported the stable operation of third-party businesses. The company has consecutively received the "Golden Bull Award for Insurance Asset Management Company (保險資管公司 金牛獎)", and three products were awarded "Golden Bull Award for Portfolio Insurance Asset Management Product (組合類保險資管產品金牛獎)". Meanwhile, the debt-related business continued to play a significant role as a source of long-term funds, effectively supporting the development of the real economy. It has actively expanded and promoted innovative practices specifically tailored to advance the growth of green industries. Sunshine AMC has been recognized in the IPE Global Asset Management Top 500 for two consecutive years, ranking 206th globally and 37th in China.

About Us

III. ANALYSIS ON SPECIAL ITEMS

(I) Liquidity Analysis

1. Gearing Ratio

	December 31, 2024	December 31, 2023
Gearing Ratio ⁽¹⁾	89.1%	88.0%

Note 1: gearing ratio = total liabilities/total assets

2. Statement of Cash Flows

	Unit: RMB in millions, except for percentages		
			Increase/
For the year ended December 31	2024	2023	decrease
Net cash inflows from operating activities	32,603	20,334	60.3%
Net cash outflows from investing activities	(37,618)	(36,411)	3.3%
Net cash (outflows)/inflows			
from financing activities	(9,684)	18,126	N/A

3. Liquidity Analysis

The Company manages the liquidity of the group company and its subsidiaries at the group level. As a holding company, the group company mainly conducts business operations through its subsidiaries, and its cash flow is mainly derived from dividends and other investment income of its operating subsidiaries.

The Company's major sources of capital include premium income, interests and dividend income, and cash inflows from the selling or maturing of investment assets, etc. The demand for working capital mainly includes the reimbursement or payment of insurance contracts, withdrawals, reductions or other forms of early termination of insurance contracts by policyholders, dividends paid to shareholders and cash payments for daily expenses. The Company's cash and bank deposits provide the Company with liquid resources to meet its cash disbursement needs. As of the end of the Reporting Period, the Company had cash and cash equivalents of RMB12.01 billion and term deposits of RMB9.92 billion. In the case of interest loss, substantially all of the Company's term bank deposits are available. In addition, the Company's investment portfolio also provides the Company with liquidity resources to meet unforeseen cash disbursement needs. As of the end of the Reporting Period, the book value of the Company's fixed-income financial assets investment was RMB396.88 billion and the book value of equity financial assets investment was RMB119.54 billion.

The Company believes that it has sufficient working capital to meet its current working capital needs.

(II) Solvency

The Group and each of its insurance subsidiaries prepare and report solvency data in accordance with the Regulatory Rules on the Solvency of Insurance Companies (II) (《保險公司償付能力監管規則(II)》) issued by the CBIRC and the Circular on Optimization of Solvency Supervision Standard for Insurance Companies (《關於優化保險公司償付能力監管標準的 通知》) issued by the National Financial Regulatory Administration.

As of December 31, 2024, the comprehensive solvency ratio and the core solvency ratio of the Group and each of its insurance subsidiaries were significantly higher than the regulatory requirements, and their capital positions were sufficient and sound.

The table below sets forth the solvency data of the Group and its main insurance subsidiaries as at the dates indicated:

	Unit: RMB in millions, except for percentages		
	December 31, December 31, Inc		
	2024	2023	Decrease
The Group			
Core capital	89,726	73,869	21.5%
Actual capital	128,630	107,874	19.2%
Minimum capital	56,619	48,758	16.1%
Core solvency ratio (%)	158	152	6pt
Comprehensive solvency ratio (%)	227	221	6pt
Sunshine Life			
Core capital	65,483	46,615	40.5%
Actual capital	98,630	74,519	32.4%
Minimum capital	47,844	40,611	17.8%
Core solvency ratio (%)	137	115	22pt
Comprehensive solvency ratio (%)	206	183	23pt
Sunshine P&C			
Core capital	13,792	12,691	8.7%
Actual capital	19,547	18,792	4.0%
Minimum capital	8,379	7,660	9.4%
Core solvency ratio (%)	165	166	(1pt)
Comprehensive solvency ratio (%)	233	245	(12pt)

Note 1: Core solvency ratio = core capital/minimum capital; comprehensive solvency ratio = actual capital/minimum capital.

Note 2: The minimum regulatory requirements for core solvency ratio and comprehensive solvency ratio are 50% and 100% respectively.

(III) Asset Charge

Some subsidiaries of the Group sold and repurchased securities in the market due to liquidity management needs. During the transactions, the securities held by subsidiaries of the Company will be used as collateral for transaction. As at December 31, 2024, the collateral status of the relevant securities is set out in Note 32 to the consolidated financial statements of this annual report.

(IV) Bank Borrowings and Bonds Payable

The aggregate balance of bank borrowings of the Group as at December 31, 2024 was RMB160 million, excluding the bonds issued by some subsidiaries of the Group and the securities sold under repurchase agreements of its investment business. The aggregate balance of bonds payable of the Group was RMB19.51 billion. The bonds payable by the Group are set out in Note 31 to the consolidated financial statements of this annual report.

(V) Risk of Exchange Rate Fluctuations

The vast majority of the Group's assets and liabilities are denominated in Renminbi (RMB), but some of its assets and liabilities are denominated in Hong Kong dollars, US dollars and other foreign currencies. The fluctuations of the value of RMB relative to such currencies expose us to foreign exchange risk. We controlled the adverse impact of exchange rate fluctuations by strengthening the management of asset liability matching of different currencies and controlling foreign exchange positions. The sensitivity to foreign exchange risk is calculated based on the net exposure to fluctuations in exchange rates by assuming a simultaneous and uniform depreciation of 10% against the Renminbi of all foreign currency denominated financial assets and financial liabilities would cause a decrease in equity before tax by RMB1.50 billion as at December 31, 2024 and a decrease in profit before tax by RMB840 million for 2024. If the above currencies appreciate by the same proportion, the appreciation will have an inverse effect of the same amount on equity before tax and profit before tax.

(VI) Contingent Liabilities

Given the nature of insurance business, in the ordinary course of its business, the Group is involved in various estimates, contingencies and legal proceedings, including as plaintiff and defendant in litigation and as applicant and respondent in arbitration. The adverse effects of the above disputes mainly include claims of insurance policies and others. The Group has made provision for possible losses, including provisions for claims such as insurance policies, when management has consulted counsel (if any) and is able to make a reasonable estimate of the outcome of the above litigation. No provision shall be made for audits, contingencies or legal proceedings where the outcome cannot be reasonably predicted and management considers that the likelihood of failure is low. As at December 31, 2024, with respect to the above pending litigation, the management believes that the obligations arising from the final ruling will not have a material adverse impact on the financial position and operating results of the Group.

IV. MAJOR EVENTS

(I) Connected Transactions 1. Continuing Connected Transactions

Provision of Investment Management Services by Sunshine AMC to the Group

Principal terms

On November 21, 2022, the Group entered into an entrusted investment management services framework agreement with Sunshine AMC (the "Entrusted Investment Management Services Framework Agreement"), which is effective from the Listing Date to December 31, 2024. Pursuant to the Entrusted Investment Management Services Framework Agreement, the Group entrusted Sunshine AMC to manage part of our investment assets. Sunshine AMC shall manage the entrusted assets in accordance with the Entrusted Investment Management Services Framework Agreement, specific entrusted investment management services agreements, relevant laws, regulations, regulatory requirements as well as the investment guidelines formulated by the Group, and the Group shall pay investment management fees, consulting service fees and other service fees to Sunshine AMC.

Pursuant to the Entrusted Investment Management Services Framework Agreement, Sunshine AMC shall provide investment management and investment advisory services to the Group in connection with traditional financial products (such as stocks, funds and bonds traded in the secondary markets) and alternative investments (such as direct equity investments, real estate investments and investments in private equity funds). As the Entrusted Investment Management Services Framework Agreement and the annual caps thereunder have expired on December 31, 2024 and the Company will continue to conduct such transactions after December 31, 2024, on December 12, 2024, the Company and Sunshine AMC entered into the new entrusted investment management services framework agreement (the "New Entrusted Investment Management Services Framework Agreement"), with a term from January 1, 2025 to December 31, 2027, pursuant to which, the Group shall entrust Sunshine AMC (including its subsidiary Sunshine AMC (HK)) to manage part of investment assets and Sunshine AMC shall manage the entrusted assets in accordance with the New Entrusted Investment Management Services Framework Agreement, specific entrusted investment management agreements, relevant laws, regulations, regulatory requirements as well as the investment guidelines formulated by the Group. In addition, Sunshine AMC (including its subsidiary Sunshine AMC (HK)) shall provide investment advisory services to the Group in connection with direct equity investments and real estate investments and other investment matters. The Group shall pay investment management fees, advisory service fees and other service fees to Sunshine AMC.

Connected persons

Sunshine AMC is our non-wholly owned subsidiary and pursuant to Rule 14A.16(1) of the Hong Kong Listing Rules, a connected subsidiary of the Company, and therefore constitutes a connected person of the Company. As a result, the transactions under the Entrusted Investment Management Services Framework Agreement constitute our continuing connected transactions under Chapter 14A of the Hong Kong Listing Rules.

Reasons for the transactions

Sunshine AMC has been providing investment management services to the Group since April 2013. Sunshine AMC offers investment management services that are highly recognised by the market and possesses the experience and expertise in asset management with sound investment management skills. Given that Sunshine AMC has a profound understanding of the Group's business, it is in the best interests of the Group and its Shareholders as a whole to continue such transactions to leverage Sunshine AMC's advantage to promote the Group's investment business development and to provide better investment returns for our Shareholders.

Pricing policy

For traditional financial products, the Group will pay investment management fees (including base management fee and performance-based management fee) and other relevant service fees to Sunshine AMC. The base management fee is calculated by multiplying the net asset value of the entrusted assets by the fixed management fee rate (0.4% per annum for equity assets and 0.1% per annum for fixed-income assets) and shall be paid monthly, whereas the performancebased management fee equals to 10% or 15% of the return exceeding the performance benchmarks for each type of assets and is normally determined at the year end. Sunshine AMC may subscribe financial products managed by itself with the entrusted assets of the Group, for which Sunshine AMC will charge service fee with reference to the above-mentioned fee rates.

Annual caps and transaction amounts

For alternative investments, the Group will pay consulting service fees (including base service fee and performance-based service fee) to Sunshine AMC. The base service fee is calculated by multiplying the investment principal of each project by the base fee rate of each type of project as agreed under specific transaction agreements, with the highest fee rate not exceeding 1% per annum of the investment principal; whereas the performance-based service fee is charged based on the actual contribution of consulting services provided by Sunshine AMC, which in principle shall not exceed 20% of the net return from our alternative investment portfolio under which Sunshine AMC provides services and is normally determined at the year end. The Group shall only pay such performance-based service fees to Sunshine AMC when the return rate of the alternative investment portfolio is higher than the benchmark return rate as agreed between the Group and Sunshine AMC.

The pricing of the investment management services is determined by both parties after arm's-length negotiations with reference to the Group's business needs for such investment management services. The fee rates charged by Sunshine AMC under the Entrusted Investment Management Services Framework Agreement are no less favorable to the Group compared to the fee rates typically charged by Sunshine AMC against its other Independent Third Parties customers for similar business, as well as the fee rates paid by the Group to Independent Third Parties asset managers for similar business.

For the three years ended December 31, 2024, the annual caps of the fees for investment management services to be paid by the Group to Sunshine AMC are expected to be as follows:

	Unit.	RMB in millions
2022	2023	2024
946	1,111	1,258
		2022 2023

For the year ended December 31, 2024, the fees for investment management services actually paid by the Group to Sunshine AMC were RMB811 million in aggregate.

Confirmation from independent non-executive directors and auditor of the Company

In respect of the above continuing connected transactions, the Company confirms that it has complied with the requirements of Chapter 14A of the Listing Rules as amended from time to time. The independent non-executive directors of the Company have reviewed and confirmed that the continuing connected transactions as set out above have been and will continue to be conducted in the ordinary and usual course of business of the Company under agreements relating to the continuing connected transactions, be entered into on ordinary commercial terms (as defined in the Listing Rules), and are fair and reasonable; and are conducted on the terms of the relevant transaction agreements and are in the interests of the Company and the Shareholders as a whole, and the proposed annual caps for such transactions are fair and reasonable and in the interests of the Company and the Shareholders as a whole.

The Board of Directors of the Company has received a confirmation letter from the Company's auditor in respect of the continuing connected transactions as set out above, and based on the work performed by it, the auditor drew the following conclusions on the disclosed continuing connected transactions (among others):

 nothing has come to the auditor's attention that causes the auditor to believe that the disclosed continuing connected transactions have not been approved by the Company's Board of Directors.

- b. for transactions involving the provision of goods or services by the Company, nothing has come to the auditor's attention that causes the auditor to believe that the transactions were not, in all material respects, in accordance with the pricing policies of the Company.
- c. nothing has come to the auditor's attention that causes the auditor to believe that the transactions were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions.
- d. with respect to the aggregate amount of each of the continuing connected transactions set out in the attached table, nothing has come to the auditor's attention that causes the auditor to believe that the amounts of the disclosed continuing connected transactions have exceeded the annual cap as set by the Company.

2. Confirmation for Related Party Transactions

Details of the Group's related party transactions are set out in the consolidated financial statements and Note 41. Save for the connected transactions and continuing connected transactions disclosed in this report, there are no related party transactions that constitute connected transactions or continuing connected transactions that are required to be announced or approved by independent Shareholders under Chapter 14A of the Listing Rules. The Company has complied with the disclosure requirements under Chapter 14A of the Listing Rules in respect of the connected transactions and continuing connected transactions of the Company.

(II) Material Contracts and Their Implementation

Investment is one of the core business activities of the Company. The Company mainly adopts the model of entrusted investment management. Sunshine AMC, as the manager within Sunshine Insurance, is entrusted to manage most of the investment assets. The Company also cooperates with professional investment management institutions such as fund companies as external managers to complete the diversified pattern of entrusted investment management. The Company sets different investment strategies and performance benchmarks through different account liability attributes and risk-return characteristics of broad asset class to enhance the stability of returns while reasonably diversifying investment risks. Under the entrusted investment management contracts entered into with Sunshine AMC, the Company guides and supervises investment managers' investment behaviors through investment guidelines, dynamic tracking, performance evaluation and other measures, and adopts targeted risk management measures according to the characteristics of different investment assets.

During the Reporting Period, except as otherwise disclosed in this report, there were no other material contractual matters required to be disclosed by the Company.

(III) Performance of Commitments

The Company complies with the undertakings made in the Prospectus. On March 16, 2023 and April 6, 2023, the Board and the general meeting of the Company considered and approved the proposed conversion of not less than 600,000,000 domestic unlisted shares and not more than 3,000,000,000 domestic unlisted shares of the Company into H Shares of the Company. Subject to obtaining all relevant approvals and filings in accordance with applicable domestic and overseas laws and regulations and the Hong Kong Listing Rules, the Company has completed converting 2,328,616,013 Domestic Shares into H Shares on January 12, 2024, and the converted H Shares have been listed on the Main Board of the Hong Kong Stock Exchange on January 15, 2024. Upon the completion of such matter, the Company's H Shares accounted for approximately 30.25% of its total shares. The corresponding undertakings made in the Prospectus have been performed.

(IV) Material Litigation and Arbitration

During the Reporting Period, the Company had no material litigation or arbitration.

(V) Major Acquisition and Investment

During the Reporting Period, the Company had no major acquisition or investment.

(VI) Use of Proceeds

As of December 31, 2023, the proceeds from the initial public offering of the Company were fully used, and its use was in line with the use of proceeds promised by the Company in the Prospectus. It was used for enhancing the capital bases to support the ongoing business growth of the Company. For details of the use of the proceeds from the initial public offering of the Company, please refer to the 2023 annual report published by the Company on the website of the Hong Kong Stock Exchange (www.hkexnews.hk) and the website of the Company (www.sinosig.com) on April 25, 2024.

V. PROSPECTS

(I) Market Environment

In the medium to long run, China, as one of the most significant growth engines in the global insurance market, has both insurance density and depth below the global average. The overall coverage and level of protection are still at a relatively low level, indicating substantial room for improvement. The comprehensive advancement of building a healthy China and proactive response to population aging have been elevated to national strategies, which will inevitably lead to a continuous rise in insurance demand in the fields of health, elderly care and medical services. The Central Financial Work Conference has clearly outlined the "five priorities (五篇大文章)" and the new "Ten National Guidelines", directing the insurance industry to fully leverage its role as an economic shock absorber and social stabilizer to serve the construction of a financial powerhouse and the modernization of China. In the future, the insurance industry is bound to play an increasingly important role in serving the real economy and people's livelihood security.

Currently, the domestic economy continues to exhibit a steady and progressive trend. The combined effects of the central government's existing and incremental policies are continuously released, providing strong support and dynamic momentum for the sustained recovery and improvement of the economy. The insurance industry is at a pivotal juncture of transformation and upgrading. The low interest rate environment poses challenges to the life insurance industry, prompting the industry to further enhance its asset-liability matching capabilities and the level of refined management. The increasing demand for health, elderly care and wealth among customers, along with the silver-haired demographic, will bring new development opportunities to the industry, and the customer-centered "product + service" transformation will continue to advance. The rising risk of climate disasters imposes higher requirements on the catastrophe response capabilities and risk reduction services of the property and casualty insurance industry, highlighting its role in serving the real economy, serving people's livelihood security and providing risk reduction services. The long-cycle capital of insurance is conducive to the formation of "patient capital", playing a greater role in supporting technological innovation, strategic emerging industries, and infrastructure construction.

Looking forward to 2025, as the effects of the national package of stable growth policies become evident and the potential for economic growth continues to be unleashed, the positive macroeconomic environment will create favorable conditions for the steady development of the insurance industry. The high-quality transformation of the insurance industry will continue to deepen, and the scope for development will further expand.

(II) Development Outlook

The Company adheres to the mission of "bring more sunshine to people" and maintains a developmental tone of "stability first, quality over speed". With a customer-centric approach, the company persists in innovation leadership and technology empowerment. The Company firmly seizes the industry policy dividends and transformation opportunities, actively engages in the "five priorities (五篇大文章)" and steadfastly implements the New Sunshine Strategy, by continuously gaining insight into customer needs, optimizing business structure, conducting cost reduction and efficiency improvement, and enhancing profit value. By breaking through in key areas, the Company will strengthen its core competitiveness and unwaveringly achieve the strategic goal of "high-quality development and highvalue growth".

Sunshine Life will continue to deepen the implementation of customer-centric thinking and promote the valueoriented development of diversified businesses. The individual insurance sector will comprehensively deepen differentiated operations, excavate the distinctive advantages of the business models, focus on team building and organization development, and enhance grassroots operational capabilities and efficiency. Bancassurance will strengthen and maintain competitive advantages, continuously advance the professional development of teams, constantly improve capabilities in customer management and branch operation, and accelerate the diversified layout of channels. We will continue to enhance the linkage and refined management of assets and liabilities, continuously optimize the product structure, and reduce liability costs. Furthermore, we will deepen the implementation of the "three/five/seven $(\Xi/\Xi/L)$ " operational system, improve the ability to perceive customer needs, enrich the "insurance plus (保險+)" system, and enhance the classified operation capability for customers.

Sunshine P&C will adhere to the developmental tone of "stability first, quality over speed" uphold value and engage in lean operations. With the "three mortality tables" and the "Partnership Action" as fundamental tools, we will solidify risk pricing, resource allocation, and claims management capabilities, thereby strengthening the foundation for stable profitability in automobile insurance and high-quality development in non-automobile insurance. Through "Partnership Action (夥伴行動)", we will win customers and the future. We strive to leverage our strengths, actively engage in the "five priorities (五篇大文章)" in financial sector, continuously improve the quality and efficiency of serving people's livelihood security and the real economy, comprehensively enhance our sustainable development capabilities, and steadfastly follow the path of high-quality development.

The investment segment will adhere to a long-term investment strategy. We will leverage the advantages of patient capital to build an investment portfolio that matches the characteristics of insurance liabilities and can navigate through macroeconomic cycles, achieving long-term stable appreciation of assets. We will solidly advance the "five priorities (五篇大文 章)" in financial sector, effectively empower the main business of insurance and support the Company's strategic development. The asset management sector will continue to uphold the philosophy of valuedriven development, enhance product innovation and implementation capabilities, optimize the customer service management system, improve the application of financial technology, achieve high-quality development in asset management business, and provide clients with consistent and stable investment returns.

EMBEDDED VALUE REPORT

I. BACKGROUND

In order to provide investors with an additional tool to understand the Company's economic value and business results, we have prepared the results of embedded value and value of new business in accordance with the "Actuarial Practice Standard: Assessment Standard for Embedded Value of Life Insurance" published by the China Association of Actuaries in November 2016 ("CAA [2016] No. 36") (thereafter referred to as "the EV Assessment Standard"), as well as general accepted actuarial principles and relevant laws and regulations. We have engaged KPMG Advisory (China) Limited Beijing Branch to review the reasonableness of the valuation methodology, the valuation assumptions as well as the valuation results of embedded value and value of new business of the Company as of December 31, 2024.

The embedded value is an actuarial estimation of the economic value of an insurance company based on a set of assumptions for future. It does not include any value attributed by future new business sales. The embedded value of the Group is defined as the sum of:

- The adjusted net worth of Sunshine Insurance Group; and
- Sunshine Insurance Group's share in Sunshine Life's value of in-force business after cost of capital.

The adjusted net worth of Sunshine Insurance Group is defined as the Group's net asset value based on the China Accounting Standards, inclusive of net-of-tax adjustments for differences between the carrying value and market value of certain assets, together with net-of-tax adjustments for differences between policy liabilities under China Accounting Standards and policy liabilities under the EV Assessment Standard.

Sunshine Life's value of in-force business and value of one year's new business is defined as the present value of projected after-tax distributable interest emerging in the future from the existing business as at the valuation date, and from the sales of new business in the 12 months prior to the valuation date, respectively. The distributable interest is determined based on policy liabilities and required capital valued under the EV Assessment Standard.

Sunshine Life uses the traditional deterministic discounted cash flow methodology for determining its value of inforce business and value of new business. This methodology makes implicit allowance for the cost of investment guarantees and policyholder options, asset and liability mismatch risk, credit risk, the risk of operating experience fluctuation, and for the economic cost of capital through the use of risk discount rates.

The evaluation of embedded value and new business value is based on current assumptions, which are subject to uncertainty. The evaluation results may change significantly with changes in key assumptions. The actual experience in the future may differ from the assumptions presented in this report; therefore, investors should exercise caution when using the evaluation results for investment decisions.

Please note that the values in some of the tables in this report may not be additive due to rounding.

Financial Statements and Others

EMBEDDED VALUE REPORT

II. KEY ASSUMPTIONS

This section summarizes the key assumptions used in determining the embedded value and value of new business as of December 31, 2024. These assumptions have been made on a going concern basis under the current economic and regulatory environment, and based on the Company's own experience in recent years, expectation of current and future experience, and the overall knowledge of the Chinese insurance market.

1. Risk Discount Rate

The risk discount rate used to calculate the value of in-force business and the value of new business of Sunshine Life is 8.5%.

2. Investment Return

The investment return assumption is 4.0%, and remains 4.0% in subsequent years.

3. Mortality

Mortality assumptions have been developed based on the China Life Insurance Mortality Table (2010-2013), considering Sunshine Life's past mortality experience, expectation of current and future experience, and the overall knowledge of the Chinese insurance market.

4. Morbidity

Morbidity assumptions have been developed based on China Life Insurance Critical Illness Table (2020) or Sunshine Life's pricing tables, considering Sunshine Life's past morbidity experience, expectation of current and future experience, and the overall knowledge of the Chinese insurance market. The trend of long-term morbidity deterioration has been taken into consideration.

5. Lapse and Surrender Rates

Lapse and surrender rates have been developed based on Sunshine Life's past lapse and surrender experience, expectation of current and future experience, and the overall knowledge of the Chinese insurance market. The assumptions vary by product type, premium payment mode and distribution channel.

6. Expenses

Expense assumptions are classified into two categories: the acquisition expense assumption and the maintenance expense assumption. Both are set based on unit cost, reflecting the expense analysis results and best estimates of future expenses. Inflation rate assumption of 3% per annum has also been applied.

7. Commission and Handling Fees

The assumed level of commission and commission override, as well as handling fees, have been set consistently with the actual level being paid.

8. Policyholder Dividends

Policyholder dividends have been derived in accordance with participating account's historical operational experience, expected future returns and policyholders' reasonable expectations, as well as to ensure that no less than 70% of distributable earnings arising from participating business are paid to policyholders.

9. Tax Rate

Corporate tax rate is assumed to be 25%. The tax exemption assumption relating to investment return is based on the allocation of tax-exempted assets at present and expected in the future.

III. RESULTS OF EMBEDDED VALUE AND VALUE OF NEW BUSINESS

The tables below show the embedded value of Sunshine Insurance Group, the embedded value and value of new business of Sunshine Life as of December 31, 2024 (in RMB million):

1. Embedded value

Valuation Date	December 31, 2024	December 31, 2023
The adjusted net worth of Sunshine Insurance Group	75,462	66,027
The adjusted net worth of Sunshine Life	53,022	40,622
Sunshine Life's value of in-force business before cost of capital	50,197	44,691
Cost of capital	(9,900)	(6,657)
Sunshine Life's value of in-force business after cost of		
capital	40,297	38,033
Embedded value of Sunshine Insurance Group	115,758	104,060
Embedded value of Sunshine Life	93,319	78,656

2. Value of one year's new business

Valuation Date	December 31, 2024	December 31, 2023
Sunshine Life's value of one year's new business before cost of		
capital	6,746	5,825
Cost of capital	(1,594)	(2,228)
Sunshine Life's value of one year's new business after		
cost of capital	5,153	3,596

If restated with the economic assumptions as of December 31, 2023, the value of one year's new business of Sunshine Life as of December 31, 2024 would be RMB6,761 million.

3. Value of one year's new business from main channels

Valuation Date	December 31, 2024	December 31, 2023
Total of Sunshine Life	5,153	3,596
Of which: Individual insurance	1,758	1,321
Bancassurance	2,868	1,997

About Us

Financial Statements and Others

EMBEDDED VALUE REPORT

IV. ANALYSIS OF EMBEDDED VALUE MOVEMENT

The table below shows the change in the embedded value of Sunshine Insurance Group from December 31, 2023 to December 31, 2024 (in RMB million):

Items		Amount
1.	Embedded value of Sunshine Life at beginning of period	78,656
2.	Impact of new business	5,153
3.	Expected return	5,374
4.	Investment experience variance	19,380
5.	Other experience variance	669
6.	Methodology, Model and Assumptions change	(19,481)
7.	Diversification effects	917
8.	Capital injection/shareholder dividend	2,790
9.	Others	(138)
10.	Embedded value of Sunshine Life at end of period	93,319
11.	Adjusted net worth of the Group's other business at end of period	23,771
12.	Adjustment for minority shareholders' interest	(1,332)
13.	Embedded value of Sunshine Insurance Group at end of period	115,758

Notes: Items of change are explained below

Item 2. Reflects the value of new business in the relevant period.

Item 3. Expected return earned on adjusted net worth, value of in-force business and value of new business in the relevant period.

- Item 4. Reflects the difference between actual and expected investment returns in the relevant period.
- Item 5. Reflects the difference between actual operating experience in the relevant period and the assumptions at beginning of period.
- Item 6. Reflects changes of methodology, model and assumptions between valuation dates.
- Item 7. Refers to the difference in cost of capital evaluated on different level under C-ROSS embedded value framework, that is, cost of capital of new business is evaluated on the policy level while cost of capital of in-force business is evaluated on the company level.
- Item 8. Capital injection for Sunshine Life and dividend to shareholders.
- Item 9. Other miscellaneous items.
- Item 12. Relevant adjustment for minority shareholders' interest of the Group.

V. SENSITIVITY TESTS

Sensitivity tests are performed under a range of alternative assumptions. In each of these tests, only the assumption referred to is changed, while all other assumptions remain unchanged. The table below shows the results of sensitivity tests (in RMB million):

Scenario	Sunshine Life's value of in-force business after cost of capital	Sunshine Life's value of one year's new business after cost of capital
Base Scenario	40,297	5,153
Risk discount rate increased by 50 base points	38,019	4,824
Risk discount rate decreased by 50 base points	42,814	5,517
Investment return increased by 50 base points	57,508	7,517
Investment return decreased by 50 base points	22,717	2,779
Mortality increased by 10% (i.e. 110% of Base)	39,830	5,091
Mortality decreased by 10% (i.e. 90% of Base)	40,773	5,217
Morbidity increased by 10% (i.e. 110% of Base)	39,153	5,125
Morbidity decreased by 10% (i.e. 90% of Base)	41,463	5,182
Lapse and surrender rates increased by 10% (i.e. 110% of Base)	40,413	5,064
Lapse and surrender rates decreased by 10% (i.e. 90% of Base)	40,173	5,250
Expenses assumptions increased by 10% (i.e. 110% of Base)	39,834	4,738

EMBEDDED VALUE REPORT

INDEPENDENT ACTUARIES OPINION ON REVIEW OF EMBEDDED VALUE INFORMATION

To the Board of Directors of Sunshine Insurance Group Company Limited

KPMG Advisory (China) Limited Beijing Branch ("We") have reviewed the Embedded Value ("EV") of Sunshine Insurance Group Company Limited ("the Company" or "Sunshine Insurance Group") and Embedded Value of Sunshine Life Insurance Corporation Limited ("Sunshine Life") as of 31 December 2024 set out in the 2024 Annual Report of the Company ("the EV Information").

The management of the Company are responsible for the preparation and presentation of the EV Information in accordance with the "Actuarial Practice Standard: Assessment Standard for Embedded Value of Life Insurance" published by the China Association of Actuaries ("the EV Assessment Standard") and industry practice for publicly listed companies in Hong Kong. This responsibility includes designing, implementing and maintaining internal control relevant to the maintenance of underlying data and information on the in-force business and preparation of the EV Information which is free from material misstatement, whether due to fraud or error; selecting and applying appropriate methodologies; making assumptions that are consistent with market information and are reasonable in the circumstances; and performing EV calculations.

Our responsibility, as independent actuaries, is to perform certain review procedures set out in our letter of engagement, and based on these procedures, conclude whether the EV methodologies and assumptions are consistent with the EV Assessment Standard, available market information and industry practice for publicly listed companies in Hong Kong.

We have reviewed the methodology and assumptions used in preparing the EV Information, including the following:

- The EV as of 31 December 2024;
- Value of one-year's new business of the Sunshine Life as of 31 December 2024; and
- Movement analysis of the EV and sensitivity analysis of value of in-force business and value of one-year's new business.

Our review procedures included, but were not limited to, reviewing the methodology and assumptions, inspecting documentation relating thereto, and considering whether the methodologies and assumptions are consistent with the EV Assessment Standard, available market information, and industry practice for publicly listed companies in Hong Kong.

The preparation of the EV Information requires assumptions and projections to be made about future uncertain events, many of which are outside the control of Sunshine Insurance Group. Therefore, actual experience may differ from these assumptions and projections, and this will affect the value of in-force business and the value of new business.

Our conclusion has relied on the integrity, accuracy and completeness of audited and unaudited data and information provided by Sunshine Insurance Group. Our work did not involve reperforming the EV calculations, nor verifying the data and information underlying the EV Information.

Based on our review procedures, we have concluded that the methodologies and assumptions used in preparing the EV Information are consistent with the EV Assessment Standard, available market information, and industry practice for publicly listed companies in Hong Kong.

This report has been prepared for and only for the Board of Directors of the Company in accordance with our letter of engagement and for no other purpose. We do not accept or assume responsibility for any other purpose or to any other person whom this report is shown or in whose hands it may come save where expressly agreed by our prior consent in writing.

For and on behalf of **KPMG Advisory (China) Limited Beijing Branch** Zhenhua Lu, FSA

26 March 2025

Corporate Governance

Management Discussion and Analysis

Directors, Supervisors, Senior Management and Employees

OVERVIEW OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT *Directors*

Name	Month and year of birth	Position	Date of appointment
ZHANG Weigong (張維功)	December 1963	Executive Director, Chairman of the Board	August 2007
ZHAO Zongren (趙宗仁)	February 1956	Executive Director, Vice Chairman of the Board	July 2013
LI Ke (李科)	September 1964	Executive Director	September 2012
PENG Jihai (彭吉海)	March 1970	Executive Director	August 2015
WANG Yongwen (王永文)	April 1963	Executive Director	December 2020
CAI Qiwu (蔡其武)	June 1963	Non-executive Director	August 2023
WANG Jingwei (王京偉)	September 1978	Non-executive Director	December 2018
CHEN Yong (陳勇)	March 1971	Non-executive Director	August 2023
QIAN Yiqun (錢毅群)	October 1978	Non-executive Director	August 2023
HOU Huisheng (侯惠勝)	November 1982	Non-executive Director	August 2023
LIU Zhanqing (劉湛清)	June 1965	Independent Non-executive Director	December 2018
JIA Ning (賈寧)	May 1980	Independent Non-executive Director	November 2021
WU Xiaoqiu (吴曉球)	February 1959	Independent Non-executive Director	August 2023
HONG Qi (洪崎)	January 1957	Independent Non-executive Director	October 2023
XU Ying (徐瑩)	February 1969	Independent Non-executive Director	August 2024

Notes:

- 1. On March 25, 2024, the Board of the Company considered and approved the "Proposal on the Nomination of Candidates for Directors of the Sixth Session of the Board". Due to the expiry of the term of office of Mr. GAO Bin, an independent non-executive director of the Company, in May 2024, the Board nominated Mr. XU Ying as a candidate for independent non-executive director of the sixth session of the Board of the Company. On May 20, 2024, as approved by the general meeting of the Company, Mr. XU Ying was appointed as an independent non-executive director of the sixth session of the legal opinions as described under Rule 3.09D of the Hong Kong Listing Rules, and confirmed that he understood his duties as a director of the Company. On August 27, 2024, as approved by the National Financial Regulatory Administration, Mr. XU Ying served as an independent non-executive director of the Company and Mr. GAO Bin retired as an independent non-executive director of the Company and Mr. GAO Bin retired as an independent non-executive director of the Company and Mr. GAO Bin retired as an independent non-executive director of the Company and Mr. GAO Bin retired as an independent non-executive director of the Company.
- 2. On December 12, 2024, the Board of the Company considered and approved the "Proposal on the Nomination of Candidate for Independent Director of the Sixth Session of the Board of the Company". Due to the expiry of the term of office of Mr. LIU Zhanqing, an independent non-executive director of the Company, in December 2024, the Board nominated Mr. DONG Bin as a candidate for independent non-executive director of the sixth session of the Board of the Company, which will be further subject to consideration and approval at the general meeting of the Company. The term of office of Mr. DONG Bin shall commence from the date of completion of the procedures set forth in the Articles of Association and the approval by the Chinese insurance regulatory authority of his directorship qualification, and shall expire upon the expiration of the term of office of Mr. DONG Bin, please refer to the relevant announcement of the Company dated December 12, 2024. Since the resignation of Mr. LIU Zhanqing will result in the number of independent non-executive directors of the Company falling below the minimum number required by the relevant regulations and the Articles of Association, Mr. LIU Zhanqing will continue to perform his duties as an independent non-executive director of the Company falling below the minimum number required by the relevant regulations and the Articles of Association of a newly appointed independent non-executive director of the Company is approved by the Chinese insurance regulatory authority.
- 3. For details of Directors' positions in the special committees under the Board, please refer to the section headed "Corporate Governance Report" in this annual report.

4. The above table set out the profiles of the Directors of the Company as at the end of the Reporting Period. The Company received the resignation letters from Mr. ZHAO Zongren and Mr. WANG Yongwen, executive Directors, on March 26, 2025. Mr. ZHAO Zongren has tendered his resignation to the Board as an executive director and vice chairman of the Company due to age reason. Mr. WANG Yongwen has tendered his resignation to the Board as an executive director of the Company, a member and the chairman of the Risk Management Committee of the Board due to age reason. The Board of the Company held the meeting on March 26, 2025, at which the Proposal on the Nomination of Candidate for Executive Director of the Sixth Session of the Board of the Company was considered and approved. The Board nominated Mr. WANG Xiaopeng as a candidate for executive director of the sixth session of the Board of the Company, which will be further subject to consideration and approval at the general meeting of the Company. The term of office of Mr. WANG Xiaopeng shall commence from the date of completion of the procedures set forth in the Articles of Association and the approval by Chinese insurance regulatory authority of his directorship qualification, and shall expire upon the expiration of the term of office of the sixth session of the Board, subject to re-election upon the expiration of his term of office. For the biography and other information of Mr. WANG Xiaopeng, please refer to the relevant announcement of the Company dated March 26, 2025.

Supervisors

	Month and year		Date of
Name	of birth	Position	appointment
ZHUANG Liang (莊良)	July 1963	Employee Supervisor, Chairman of the Board of Supervisor	December 2020
ZHANG Di (張迪)	February 1984	Shareholder Supervisor	June 2022
WANG Zhe (王哲)	November 1981	External Supervisor	November 2021

Senior Management

Name	Month and year of birth	Position	Date of appointment
ZHANG Weigong (張維功)	December 1963	Chief Executive Officer	August 2007
LI Ke (李科)	September 1964	Joint Chief Executive Officer	March 2023
		General Manager	March 2013
PENG Jihai (彭吉海)	March 1970	Joint Chief Executive Officer	March 2023
		Chief Investment Officer	October 2020
		Head of Investment	July 2015
		Deputy General Manager	May 2014
		Chief Financial Officer	January 2010

Directors, Supervisors, Senior Management and Employees

Name	Month and year of birth	Position	Date of appointment
WANG Yongwen (王永文)	April 1963	Deputy General Manager	August 2019
XIA Fangchen (夏芳晨)	March 1965	Deputy General Manager	July 2016
WANG Xiaopeng (王霄鵬)	December 1973	Deputy General Manager	February 2024
		Chief Auditor	February 2024
GU Wei (谷偉)	February 1969	Deputy General Manager	April 2023
LI Wei (李偉)	May 1973	Assistant to General Manager	July 2016
NIE Rui (聶鋭)	June 1968	Secretary to the Board	November 2023
		Chief Risk Officer	July 2015
		Chief Compliance Officer	May 2014
LIU Yingchun (劉迎春)	April 1969	Assistant to General Manager	May 2022
WANG Zhenling (王震凌)	September 1976	Assistant to General Manager	July 2021
YANG Xueli (楊學理)	June 1975	Assistant to General Manager	February 2022

Note:

The above table set out the profiles of the senior management of the Company as at the end of the Reporting Period. Since April 2025, Mr. LIU Yingchun has served as the deputy general manager of the Company and ceased to be the assistant to general manager of the Company, while Mr WANG Yongwen ceased to be deputy general manager of the Company and Mr. GU Wei ceased to be the deputy general manager of the Company and Mr. GU Wei ceased to be the deputy general manager of the Company and Mr. GU Wei ceased to be the deputy general manager of the Company.

BIOGRAPHIES OF DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT AND JOINT COMPANY SECRETARIES Directors

Executive Directors

Mr. ZHANG Weigong (張維功**)** is the founder, chairman of the Board, executive Director and chief executive officer of our Company.

Mr. Zhang has served as the chairman and an executive Director of our Company since August 2007 and as the chief executive officer of our Company since March 2013. He has served as the chairman of Sunshine AMC since January 2015. Mr. Zhang served as the general manager of our Company from August 2007 to March 2013 and successively served as the chairman and general manager of Sunshine Life from November 2007 to June 2015, successively served as the chairman and general manager of Sunshine P&C from July 2005 to March 2014. He resigned and started his own business from May 2004 to December 2004, and was the head of the founding group of Sunshine P&C from December 2004 to July 2005. Before founding the Company, Mr. Zhang served as the secretary of the Party Committee and director of the Guangdong Bureau of the CIRC (中國保監局廣東監管局) and assumed other positions from September 2003 to May 2004, successively as secretary of the Party Committee and head of the Nanjing Special Commissioner's Office of CIRC (中國 保監局南京特派員辦事處) from September 2000 to September 2003 and deputy general manager of the People's Insurance Company of China (中國人民保險 公司) (now known as the People's Insurance Company (Group) of China Limited) (hereinafter referred to as the "PICC"), Shandong Branch from July 1999 to

September 2000. Before July 1999, Mr. Zhang served as manager and secretary of the Party Committee of PICC, Weifang Branch. Mr. Zhang obtained an EMBA from Tsinghua University (清華大學) in January 2016.

Mr. ZHAO Zongren (趙宗仁) is the former vice chairman of the Board and an executive Director of our Company.

Mr. Zhao served as the vice chairman of our Company from November 2016 to March 2025 and an executive Director of our Company from July 2013 to March 2025. He joined the Company from August 2007 and has served as the director of the Labor Union, the chief Supervisor and the assistant to general manager of the Company. Mr. Zhao has been a non-executive director of Huishang Bank Corporation Limited since October 2014. Prior to joining the Company, Mr. Zhao served as the director and secretary of the Party Committee of China Cinda Asset Management Corporation (中國 信達資產管理公司) (now known as China Cinda Asset Management Co., Ltd. (中國信達資產管理股份有限公 司)) (hereinafter referred to as the "China Cinda"), Nanning Office, the deputy director, member of the Party Committee and secretary of the Disciplinary Committee of China Cinda, Jinan Office, the director of the Capital Planning Department as well as the director of the Planning and Finance Department of China Construction Bank (中國建設銀行) (now known as China Construction Bank Corporation (中國建設銀行 股份有限公司)), Shandong Branch, and vice president of China Construction Bank, Jining Branch. Mr. Zhao obtained a Master's Degree in National Economics from Dongbei University of Finance & Economics (東北財經 大學) in April 2002.

Directors, Supervisors, Senior Management and Employees

Mr. LI Ke (李科**)** is an executive Director, joint chief executive officer and the general manager of our Company.

Mr. Li has served as joint chief executive officer of the Company since March 2023, the chairman of Sunshine P&C since October 2015, the chairman of Sunshine Life since June 2015, the general manager of the Company since March 2013 and an executive Director of the Company since September 2012. Mr. Li joined the Company from January 2005 and has served as a deputy general manager of the Company, the vice chairman and the deputy general manager of Sunshine P&C. Prior to joining the Company, Mr. Li joined PICC Property and Casualty Company Limited (hereinafter referred to as the "PICC Property & Casualty"), Shandong Branch in July 1984 and served as the branch's deputy general manager. Mr. Li obtained a Bachelor's Degree in Tractor Automobile Repair from Shandong Institute of Agricultural Mechanization (山東農業機械化學院) (now known as Shandong University of Technology (山東理工大學)) in July 1984, and obtained an EMBA from Tsinghua University in January 2010.

Mr. PENG Jihai (彭吉海) is an executive Director, joint chief executive officer, deputy general manager, chief financial officer, head of investment and chief investment officer of our Company.

Mr. Peng has served as joint chief executive officer of the Company since March 2023, the chairman of Sunshine Surety since May 2021, and the chief investment officer of the Company since October 2020, the general manager of Sunshine AMC since October 2019, an executive Director of the Company since August 2015, a deputy general manager of the Company since May 2014 and chief financial officer of our Company since January 2010. He has joined the Company in April 2008 and served as the general manager of the Finance Department of the Company. Mr. Peng served as a non-executive director of Shoucheng Holdings Limited since 25 May 2023 to date. Prior to joining the Company, Mr. Peng served as chief financial officer of ING Capital Life Insurance Company Limited (首創 安泰人壽保險有限公司), and he served as the deputy general manager of Jingfang Investment Management Company under Beijing Capital Group (北京首創集團 京放投資管理公司). Mr. Peng obtained a Bachelor's Degree in Agricultural Finance and Credit Specialization from the Central Institute of Finance and Banking (中央 財政金融學院) (now known as the Central University of Finance and Economics (中央財經大學)) in June 1993, a postgraduate diploma in Monetary Banking from the Graduate School of Chinese Academy of Social Sciences (中國社會科學院研究生院) in November 1998, and an EMBA from Tsinghua University in January 2017. Mr. Peng has become a member of the Chinese Institute of Certified Public Accountants (中國註冊會計師協會) in March 2002.

Mr. WANG Yongwen (王永文**)** is the former executive Director, deputy general manager of our Company.

Mr. Wang served as an executive Director of the Company from December 2020 to March 2025 and the deputy general manager of the Company from August 2019 to April 2025. Mr. Wang has joined the Company in August 2005 and served as the chief auditor of the Company. He was the assistant to general manager, auditing director of the Company. He successively served as the general manager and deputy general manager of Sunshine P&C and assumed other positions. Prior to joining the Company, Mr. Wang successively served as the deputy manager of PICC, Nanyang Branch, the general manager of PICC, Shanggiu Branch, the general manager of PICC Property & Casualty, Nanyang Branch, and the assistant to general manager of PICC Property & Casualty, Henan Branch. Mr. Wang obtained a Bachelor's Degree in Mathematics from Henan Normal University (河南師範大學) in July 1983.

Non-executive Directors

Mr. CAI Qiwu (蔡其武) is a non-executive Director of our Company.

Mr. Cai has served as a non-executive Director of the Company since August 2023 and the chief strategy officer of Beijing Bangchen Zhengtai Investment Co., Ltd. since June 2020, the chairman and an executive director of Guangdong Yuxiang Investment Co., Ltd. since September 2015, a non-executive director of the Company from April 2021 to April 2022. Mr. Cai has served as the vice president of Midea Group Co., Ltd., the chief executive officer of Midea Electromechanical Group under Midea Group Co. Ltd., the president of Guangdong Meizhi Refrigeration Equipment Co., Ltd. and an engineer, chief engineer, the chief of the Development Section and the deputy general manager of Technology of Guangdong Midea Refrigeration Equipment Co., Ltd. Mr. Cai obtained a Bachelor's Degree in Machinery Manufacturing Process Equipment and Automation from Huazhong College of Engineering (now known as Huazhong University of Science and Technology) in Wuhan, the PRC, in July 1985, and a Master's Degree in Machinery Manufacturing from Huazhong University of Technology (now known as Huazhong University of Science and Technology) in July 1990.

Mr. WANG Jingwei (王京偉**)** is a non-executive Director of our Company.

Mr. Wang has served as a non-executive Director of the Company since December 2018 and a senior consultant of Ruiteng Yihong since July 2018. He has successively served as an assistant to the Dean of PBC School of Finance and the director of Finance EMBA and Executive Education Centre of Tsinghua University from June 2012 to June 2019. Mr.Wang has served as an independent director of China Fortune Land Development Co., Ltd. (華夏幸福基業股份有限公司), and has served as an independent director of Xinjiang Haoyuan Natural Gas Co., Ltd. (新疆浩源天然氣股份有 限公司), and was the director of the Marketing Division, the EMBA Education Centre of School of Economics and Management, Tsinghua University. Mr. Wang obtained a Bachelor's Degree in Enterprise Management from Nankai University in June 2001, and obtained a Master's Degree in Business Administration from the Chinese University of Hong Kong in December 2010.

Directors, Supervisors, Senior Management and Employees

Mr. CHEN Yong (陳勇) is a non-executive Director of our Company.

Mr. Chen has served as a non-executive Director of the Company since August 2023 and the chief accountant of China Chengtong Holdings Group Ltd. since January 2020, a director and financial officer of China Structural Reform Fund Co., Ltd. since March 2020, a director of China Green Development Investment Group Co., Ltd. since September 2020, a director and financial officer of China State-owned Enterprise Mixed Ownership Reform Fund Co., Ltd. since November 2020, and a director and financial officer of China State Owned Enterprise Structural Adjustment Fund Phase II Co., Ltd. since August 2021. Mr. Chen has served as a director, deputy general manager and chief financial officer of CSR Ziyang Locomotive Co., Ltd., the deputy director and director of the Audit and Risk Department of CSR Corporation Limited, and the director of the Finance Department and the director of the Financial Management Department of CRRC Group Company Limited, Mr. Chen obtained a Master's Degree in Senior Executive Business Administration from Southwest Jiaotong University in June 2014, and qualified as a senior accountant in September 2009.

Ms. QIAN Yiqun (錢毅群) is a non-executive Director of our Company.

Ms. Qian has served as a non-executive Director of the Company since August 2023 and the vice president of Everrising Holdings Co., Ltd. since 2021, and the head of Financial Management Department of Everrising Holdings Co., Ltd. since 2014. Ms. Qian has served as the Audit Department of Jiangsu Yonggang Group Co., Ltd., and successively served as the financial accountant, assistant and head of the Audit Section of Jiangsu Yonggang Group Co., Ltd.. Ms. Qian obtained a Bachelor's Degree in Auditing from Nanjing Audit University in June 2001, and was certified as a Chinese Certified Public Accountant by the Chinese Institute of Certified Public Accountants in December 2009.

Mr. HOU Huisheng (侯惠勝) is a non-executive Director of our Company.

Mr. Hou has served as a non-executive Director of the Company since August 2023. He joined the Company in October 2008 and has served as a Deputy General Manager, the assistant to the General Manager and senior supervisor of the Financial Department of the Company. Mr. Hou obtained a Bachelor's Degree in Labor and Social Security from Central University of Finance and Economics in June 2005, and he obtained a Master's Degree in Business Administration from Tsinghua University in July 2014.

Independent Non-executive Directors

Mr. LIU Zhanqing (劉湛清) is an independent non-executive Director of our Company.

Mr. Liu has served as an independent non-executive Director of the Company since December 2018 and as a founding partner and managing partner of QZJ Investments and Management Center, L.P. (北京清 志傑投資管理中心(有限合夥)) since September 2017. Mr. Liu served as a non-executive director of Lamtex Holdings Ltd. (林達控股有限公司), the deputy general manager of China National Agricultural Development Group Co., Ltd. (中國農業發展集團有限公司) and the chairman of the board of directors and general manager of China National Fisheries Corp. (中國水產總公司) (now known as China National Fisheries Co., Ltd. (中 國水產有限公司)). Mr. Liu obtained a Master's Degree in Business Administration from the China Europe International Business School (中歐國際工商學院) in September 2008.

Ms. JIA Ning (賈寧) is an independent non-executive Director of our Company.

Ms. Jia has served as an independent non-executive Director of the Company since November 2021. She has been the associate professor of the School of Economics and Management of Tsinghua University since December 2010, and has been the lecturer of the School of Economics and Management of Tsinghua University. Ms. Jia obtained a Bachelor's Degree in Computer Science, Economics from the University of Minnesota in May 2002, obtained a Master's Degree in Statistics from Stanford University in the United States in June 2004, and obtained a Doctorate Degree in Business Administration from Stanford University in September 2007. Ms. Jia was appointed by the Ministry of Finance as a national leader in accounting, with her major research areas covering accounting and enterprise informatization, accounting and enterprise strategy, private equity funds and venture capital investment and related case studies; The courses include "Experience Accounting Research" (《經驗會計研究》), "Financial Management"(《財務管理》) and "Financial Statement Analysis" (《財務報表分析》).

Mr. WU Xiaoqiu (吳曉球) is an independent nonexecutive Director of our Company.

Mr. Wu has served as an independent non-executive Director of the Company since August 2023. He is currently the President of China Institute of Capital Market Research at Renmin University of China and the National first-grade Professor of Humanities and Social Sciences, and he has served as an independent director of Shanghai Pudong Development Bank Co., Ltd. since August 2024. Mr. Wu is a renowned Chinese economist who was appointed Professor of Economics at Renmin University of China in June 1993, and was appointed Distinguished Professor of Cheung Kong Scholars by the Ministry of Education of the People's Republic of China in 2006. He has served as the Vice President of Renmin University of China. Mr. Wu obtained a Doctor's Degree in Economics from Renmin University of China in July 1990, majoring in National Economic Management.

Directors, Supervisors, Senior Management and Employees

Mr. HONG Qi (洪崎) is an independent non-executive Director of our Company.

Mr. Hong has served as an independent non-executive Director of the Company since October 2023. He joined China Minsheng Banking Corp., Ltd. (hereinafter referred to as "**Minsheng Bank**") in June 1995 and served as the chairman, executive director, president and vice president of Minsheng Bank. Mr. Hong has served as the president and Secretary of Leading Party Members' Group of the Beihai Branch of Bank of Communications, and the deputy director of the Securities Research Institute of Renmin University of China. Mr. Hong obtained a Doctor's Degree in Economics from Renmin University of China in 1996.

Mr. XU Ying (徐瑩) is an independent non-executive Director of our Company.

Mr. Xu has served as an independent non-executive Director of the Company since August 2024. Mr. Xu has been a founding partner and lawyer of Beijing Jia Yuan Law Offices since January 2000, and has been registered with the Law Society of Hong Kong as a foreign lawyer of Jia Yuan Law Offices since March 2020. Prior to that, Mr. Xu worked at Beijing Jingwei Law Firm and Law Offices of Jiahe. Mr. Xu obtained a Master's Degree in law from Indiana University Law School in May 2006 and was qualified as a practicing lawyer in China.

Supervisors

Mr. ZHUANG Liang (莊良**)** is the chairman of the Board of Supervisors and the Employee Supervisor of our Company.

Mr. Zhuang has served as the chairman of the Board of Supervisors and a Supervisor of the Company since December 2020. He has served as a guality control expert of the Company's medical real estate center since August 2023. Mr. Zhuang joined the Company in May 2004 and served as the general manager of the Company's tendering, procurement and logistic center, the general manager of Logistic Department and the general manager of the Human Resources and Administration Department and the office chief director of Sunshine P&C, Jiangsu Branch and other positions. Prior to joining the Company, Mr. Zhuang has served as the section director of Nanjing Insurance Regulatory Office of CIRC (中國保監會南京保監辦), and has worked at Jiangsu Insurance Association (江蘇省保 險行業協會). Mr. Zhuang obtained a Bachelor's Degree in Electronic Instruments and Measurement Technology from Shenyang Institute of Electrical and Mechanical Technology (瀋陽機電學院) (now known as Shenyang University of Technology (瀋陽工業大學)) in July 1984, and obtained a second Bachelor's Degree in Industrial Economics Management from Southeast University (東 南大學) in June 1997.

Ms. Zhang has served as a Supervisor of the Company since June 2022. She currently serves as the supervisor of Jiangsu Tiancheng since October 2021, the executive director and general manager of Hainan Hongde Ruilian Private Equity Fund Management Co., Ltd. (海南弘德瑞 聯私募基金管理有限公司) since October 2021 and the executive director of the investment division of Huashan Ruilian Fund Management Co., Ltd. since May 2014. Ms. Zhang has worked at Huatai United Securities Co., Ltd. (華泰聯合證券有限責任公司). Ms. Zhang obtained dual Bachelor's Degrees in International Politics and Economics from Peking University in July 2006, and a Master's Degree in Public Policy from the University of Chicago in the United States in June 2009.

Ms. WANG Zhe (王哲) is the External Supervisor of our Company.

Ms. Wang has served as a Supervisor of the Company since November 2021. She has been the director of the EMBA project of Cheung Kong Graduate School of Business (長江商學院) since July 2023. She was a deputy director of the Alumni Affairs Department and Development Department of Cheung Kong Graduate School of Business (長江商學院) and a teacher at the Affiliated College of Nationalities of Hebei Normal University (河北師範大學附屬民族學院). Ms. Wang obtained a Bachelor's Degree in English from Hebei Normal University in June 2004 and obtained an EMBA from Cheung Kong Graduate School of Business in September 2018.

Senior Management

For the biographies of Mr. ZHANG Weigong, Mr. LI Ke, Mr. PENG Jihai and Mr. WANG Yongwen, please refer to the paragraphs headed "Executive Directors" above.

Mr. XIA Fangchen (夏芳晨) is the deputy general manager of our Company.

Mr. Xia has served as the deputy general manager of the Company since July 2016 and the director of the Labor Union of the Company since May 2020. Mr. Xia joined the Company in December 2015, before that, he has served as the director of equity of Shandong Social Security Fund Committee (山東省社會保障基金理事會), deputy mayor of Weifang, Shandong Province, and the director of the Finance Bureau of Weifang, Shandong Province (山東省濰坊市財政局). Mr. Xia obtained a Doctorate Degree in Public Finance from Dongbei University of Finance and Economics in June 2011.

Mr. GU Wei (谷偉) is the former deputy general manager of our Company.

Mr. Gu served as the deputy general manager of the Company from April 2023 to April 2025 and he was the general manager of the Technology Center of the Company. Prior to joining the Company, Mr. Gu has served as the secretary of the party committee of PICC Financial Services Company Limited, the president of PICC Financial Services Company Limited, the chief claims assessor, assistant to president, vice president and member of the party committee of PICC Financial Services Company Limited, and the deputy general manager and member of the party committee PICC Financial Services Company Limited Beijing Branch, respectively. Mr. Gu obtained a master's degree in economics, majoring in finance, from the Central University of Finance and Economics in September 2003 and a master's degree in management, majoring in

Financial Statements and Others

78 CORPORATE GOVERNANCE

Directors, Supervisors, Senior Management and Employees

business administration, from China Europe International Business School in September 2006.

Mr. WANG Xiaopeng (王霄鵬**)** is the deputy general manager and chief auditor of the Company.

Mr. Wang has served as the deputy general manager and chief auditor of the Company since February 2024 and the general manager of the Support Center since December 2023. Mr. Wang joined the Company in December 2007 and served as the deputy general manager of Sunshine P&C, and has served as the general manager, the deputy general manager and assistant to the general manager of the Anhui Branch of Sunshine P&C. Mr. Wang obtained a master's degree in business administration for senior management from the University of International Business and Economics on December 26, 2017.

Mr. LI Wei (李偉) is the assistant to general manager of our Company.

Mr. Li has served as an assistant to general manager of the Company since July 2016. Currently, he is also a director of Sunshine Life. He joined the Company in July 2005 and served as the deputy general manager of Sunshine P&C, director of the office of the chairman of the Board of the Company, the assistant to general manager of Sales Management Department, Planning and Actuarial Department and Planning Department of Sunshine P&C and the deputy general manager and general manager of the Sales and Management Department of Sunshine P&C, Shandong Branch. Prior to joining the Company, Mr. Li has served as the section director of PICC, Shandong branch. Mr. Li obtained a Bachelor's Degree in Insurance from Nankai University (南開大學) in July 1994. **Mr. NIE Rui (聶鋭)** is the chief compliance officer, chief risk officer and secretary to the Board.

Mr. Nie has served as secretary to the Board of our Company since November 2023, chief risk officer of the Company since July 2015, chief compliance officer of the Company since May 2014, general counsel of the Company since May 2011. Currently, he is also executive director, deputy general manager and chief auditor of Sunshine AMC, director of Sunshine Life, director of Sunshine P&C and a director of Sunshine Surety. Mr. Nie served as executive director of the Company from June 2016 to May 2017. Prior to joining the Company, Mr. Nie has served as a partner of Guantao Law Firm (觀韜律師事務所). Mr. Nie obtained a Bachelor's Degree in Law from Shanghai University (上海大學) in July 1990, and obtained a Master's Degree in Law from Peking University in August 2003. Mr. Nie was granted the gualification of lawyer by the Ministry of Justice of the PRC in March 1994.

Mr. LIU Yingchun (劉迎春) is the deputy general manager of our Company.

Mr. Liu has served as the deputy general manager of the Company since April 2025. Currently, he is also the deputy general manager of Sunshine P&C, the head of P&C Investment and the chief investment officer. He joined the Company in December 2005, served as the assistant to the general manager of our Company from May 2022 to April 2025, and served as the assistant to the general manager of Sunshine P&C, the general manager, deputy general manager of Sunshine P&C, Henan Branch, and general manager, the deputy general manager and other positions of Sunshine P&C, Nanyang Central Sub-branch. Mr. Liu obtained a Master's Degree in Business Administration from Peking University in January 2017. **Ms. WANG Zhenling (王**震凌) is the assistant to the general manager of our Company.

Ms. Wang has served as the assistant to the general manager of the Company since July 2021. She joined the Company in March 2005 and served as the deputy planning director, general manager of the Planning and Actuarial Department and planning director of our Company, general manager of the Planning Department, general manager of the Finance Department and head of finance of Sunshine Life and other positions, as well as a director and senior manager of the Strategic Development Department of Sunshine P&C and assumed other positions. Ms. Wang obtained a Bachelor's Degree in Insurance from Shanghai University of Finance and Economics in June 1998, and a Master's Degree in Business Administration from Peking University in January 2017.

Mr. YANG Xueli (楊學理**)** is the assistant to the general manager of our Company.

Mr. Yang has been the assistant to the general manager of our Company since February 2022. Currently, he is also a supervisor and the chairman of the board of supervisors of Sunshine P&C. Mr. Yang joined the Company in July 2005 and served as the general manager of the Human Resources Department, director of the office and deputy director of the office of the Chairman of the Company, served as the deputy general manager of the Human Resources and Administration Department of Sunshine P&C, Chongqing Branch and assumed other positions. Prior to joining the Company, Mr. Yang has served as the director of the Technology Department of the Business Centre, a secretary to the Party Committee's office and the office of China Life Insurance Company Limited, Chongging Branch (中 國人壽保險股份有限公司重慶分公司) and assumed other positions. Mr. Yang obtained a Master's Degree in Software Engineering Field Engineering from the University of Electronic Science and Technology of China (電子科技大學) in Sichuan Province in June 2014.

Directors, Supervisors, Senior Management and Employees

JOINT COMPANY SECRETARIES

Mr. SHU Gaoyong (舒高勇), has been appointed as joint company secretary of our Company since January 2024. Mr. Shu joined the Company in July 2021 and has been serving as the head of securities affairs of the Company since joining the Company. Prior to joining the Company, Mr. Shu has served as a director, the vice president and secretary to the Board of Oceanwide Holdings Co., Ltd. (泛海控股股份有限公司), the deputy director and secretary of the Disciplinary Committee of the Shanghai Bureau of the former CIRC (原中國保監會 上海監管局) and the deputy division director, division director and deputy director of the Policy and Regulation Department, the Development and Reform Department and the Policy Research Office of the former CIRC. Mr. Shu obtained a Doctorate Degree from Renmin University of China in July 2008, majoring in Finance. Mr. Shu was granted the certificate of Certified Public Accountant by the Ministry of Finance.

Mr. LAU Kwok Yin (劉國賢) was appointed as the joint company secretary of the Company in April 2022. Mr. Lau has more than 15 years of experience in corporate secretarial services, finance and banking operations. Mr. Lau is serving as the company secretary or joint company secretary of several companies listed on the Stock Exchange. He is a vice president of SWCS Corporate Services Group (Hong Kong) Limited. Mr. Lau obtained a Bachelor's Degree in Business Administration (Accounting and Finance) from the University of Hong Kong in 2007. He is a member of the Hong Kong Institute of Certified Public Accountants, a Chartered Financial Analyst Charter holder, and a fellow of each of The Chartered Governance Institute and the Hong Kong Chartered Governance Institute (previously known as The Hong Kong Institute of Chartered Secretaries).

Other information relating to Mr. ZHAO Zongren and Mr. WANG Jingwei as required to be disclosed pursuant to Rule 13.51(2) of the Listing Rules has been set out in the Prospectus. For details, please refer to the section headed "Directors, Supervisors and Senior Management" under the chapter headed "Directors, Supervisors and Senior Management" in the Prospectus in relation to the liquidation or bankruptcy of two companies during the period when Mr. ZHAO Zongren was a director, and the relevant contents in relation to the disciplinary actions and administrative penalties of Mr. WANG Jingwei under the section headed "Disclosure Under Rule 13.51(2) of Hong Kong Listing Rules" under the chapter headed "Directors, Supervisors and Senior Management". The Board of the Company is of the view that the aforesaid matters will not affect their suitability to act as directors of the Company. As at the Latest Practicable Date, there has been no change to such information.

CHANGES OF INFORMATION OF DIRECTORS, SUPERVISORS AND CHIEF EXECUTIVE OFFICER

During the period between September 25, 2024 (being the date of the announcement of the 2024 interim report of the Company) and the Latest Practicable Date, except as otherwise disclosed in this report, pursuant to Rule 13.51B(1) of the Listing Rules, there has been no change in the information required to be disclosed under paragraphs (a) to (e) and (g) of Rule 13.51(2) of the Listing Rules in respect of the Directors, Supervisors and the Chief Executive Officer of the Company.

Employees

As of the end of the Reporting Period, we had 48,477 employees.

By position

	Number of employees	Percentage of total number of employees (%)
Management	5,709	11.8
Professional staff	17,019	35.1
Salespeople	25,749	53.1
Total	48,477	100

By age

	Number of to	Percentage of otal number of
	employees	employees (%)
30 and under	10,775	22.2
31 to 40	26,144	53.9
41 to 50	9,428	19.5
51 and above	2,130	4.4
Total	48,477	100

By educational accomplishment

	Number of employees	Percentage of total number of employees (%)
Master's degree or above	2,162	4.5
Bachelor's degree	23,442	48.3
Others	22,873	47.2
Total	48,477	100

82 CORPORATE GOVERNANCE

Directors, Supervisors, Senior Management and Employees

We have invested substantial efforts and resources in recruiting and training our employees. In addition to our recruitment process and internal referrals, we also recruit talent through professional recruiting firms and other third parties. In light of the current state of employee quality of the company and the prospective benefits of talent cultivation in the long-term, we carry out strategy-oriented and business-oriented training to enhance the capability and quality of our managers and employees at all levels to meet our development needs at different stages.

We are committed to establishing a competitive and fair remuneration and benefits system. To effectively motivate our employees through remuneration incentives and ensure that our employees receive market-competitive remuneration packages, we continue to improve our remuneration and incentive policies based on market research and reference to our competitors. We conduct a performance evaluation for our employees semi-annually to provide feedback on performance and assessment of strength and weakness. Compensation for our employees typically consists of basic salary, job subsidy and other allowances (such as parental support allowances), performance-based bonus and year-end bonus. We provide our employees with basic pension insurance, basic medical insurance, work-related injury insurance, unemployment insurance, maternity insurance and housing provident funds under relevant PRC laws and regulations. We manage our employee benefits system prudently and continue to improve it. We also provide other benefits to our employees such as annual leave, commercial insurance and health examinations.

REPORT OF THE BOARD OF DIRECTORS

The Board of Directors presents its report for the year ended December 31, 2024 and the audited financial statements of the Group for the year ended December 31, 2024.

BUSINESS REVIEW *Principal Activities*

As a fast-growing, privately owned insurance group in the PRC, we carry out our life and health insurance business through Sunshine Life, offering diversified products covering life insurance, health insurance and accident insurance. We carry out our property and casualty insurance business mainly through Sunshine P&C, offering property and casualty insurance products covering automobile insurance, accident and shortterm health insurance, guarantee insurance, liability insurance, agriculture insurance and commercial property insurance. We primarily manage our insurance funds through Sunshine AMC.

Business Review and Analysis Using Financial Key Performance Indicators

Please refer to the section "Management Discussion and Analysis" of this annual report.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE MATTERS

We are of the view that the establishment and implementation of sound environmental, social and governance principles and practices will help enhance the value of the Company's investments, and provide long-term returns for our stakeholders. The Board has established an ESG (Environmental, Social responsibility, Corporate governance) committee ("**ESG committee**") comprising our independent non-executive Directors, executive Directors and employee Director. Our ESG committee is responsible for formulating the Company's Environmental, Social and Governance ("**ESG**") strategies, policies and procedures and managing ESG risks. ESG-related issues are among our key agenda. Under the supervision of the Board, the ESG Committee identifies and monitors ESG-related risks, such as environment-related risks and social sustainability risks in the short, medium and long term, and strives to integrate ESG-related issues into our business, strategy and financial planning.

In addition, the ESG committee closely monitors the latest environmental, social and governance laws and regulations and updates our environmental, social and governance measures accordingly to ensure that we comply with the latest regulatory laws and regulations. We also monitor the environmental, social and governance policies and development trends, and continue to conduct in-depth research on ESG-related issues, including sustainable investment, climate risk, new energy vehicle insurance, carbon market, green finance, etc. The research results and reports are released to all our employees through the internal research platform of the Company to promote the promotion of ESG concepts and knowledge popularization.

Details of the Company's environmental protection, social responsibility and employee care are set out in the Company's 2024 Sustainability Report dated April 25, 2025 prepared in accordance with the requirements of Appendix C2 to the Hong Kong Listing Rules and published on the websites of the Hong Kong Stock Exchange and the Company.

COMPLIANCE WITH RELATED LAWS AND REGULATIONS

As an H-share company incorporated in the PRC and listed on the Main Board of the Hong Kong Stock Exchange, the Company is regulated by the PRC Company Law, the PRC Insurance Law, as well as the Hong Kong Listing Rules, the SFO and other relevant laws and regulations in the PRC and abroad.

Financial Statements and Others

As the most important law in the regulatory and legal framework for the PRC insurance industry, the PRC Insurance Law covers general principles, insurance contracts, insurance companies, insurance operational rules, insurance agencies and insurance brokers, supervision and regulation of the insurance industry, legal liabilities and supplementary provisions. The insurance supervision and regulatory authority has promulgated a series of departmental rules and regulations and other regulatory documents based on the PRC Insurance Law, which cover almost all aspects of insurance operations, thereby establishing a preliminary regulatory framework with three parallel pillars, supervision on corporate governance, supervision on market conduct and supervision on solvency. Supervision of corporate governance includes the establishment of insurance companies, equity management, the operation of "General Meeting of Shareholders, the Board of Directors, the Board of Supervisors, and the Senior Management", appointment and performance supervision of directors, supervisors and senior management, and laws and regulations relating to information disclosure, related party transactions, and risk internal control mechanism construction. The governance structure of insurance companies is constantly improved to prevent their operating risks fundamentally and enhance the efficiency of insurance supervision. Supervision of market conduct includes laws and regulations on the businesses of insurance companies, reinsurance business, personnel and use of insurance funds in the insurance industry. The insurance supervision authorities gradually establish and improve the codes of market conduct to impose penalties for non-compliance and promote legal operation and fair competition, driving the normative development of the insurance industry. Supervision of solvency includes laws and regulations on the China Risk-Oriented Solvency System (C-ROSS), capital supplementary bonds and subordinated debts, etc.

Meanwhile, as a company listed on the Main Board of the Hong Kong Stock Exchange, the Company is therefore subject to the Hong Kong Listing Rules and shall comply with relevant rules under the SFO, including but not limited to the following obligations: maintaining a register of interests and short positions in shares and a register of interests and short positions in shares held by Directors, Supervisors and chief executive, disclosing inside information, etc.

The Group has implemented internal controls to ensure compliance with laws and regulations mentioned above. As of the end of the Reporting Period, as far as we were aware, there was no legal and/or regulatory procedure or dispute which, in the opinion of the Directors, may have a material adverse effect on our business, financial condition, and operating results or prospects.

MAJOR RISKS AND UNCERTAINTIES

Our business involves life insurance, health insurance, P&C insurance and asset management, etc. Although we all along uphold the concept of sustainable and stable operation, and have good risk management and control capabilities, there are still a number of risks and uncertainties that are beyond our control, which adversely affect our business and financial condition. We are of the view that the major risks we may face in the future mainly include:

Market risk refers to the risk of unexpected financial loss to the Group due to adverse movements in interest rates, equity prices, real estate prices and exchange rates. Market risk mainly includes interest rate risk, price risk and currency risk. Credit risk refers to the risk that a counterparty being unable or fails to perform its obligations in a timely manner, or an adverse change in the credit status of a counterparty, resulting in unexpected economic losses to the insurance company.

Insurance risk refers to the risk of loss due to adverse deviation of actual experience from assumptions such as mortality rate, morbidity rate, loss ratio, lapse rate and expense ratio.

Reputational risk refers to the risk of loss resulting from negative comments from stakeholders on the Company due to the Company's operation and management or external events.

Liquidity risk refers to the risk that the Company is unable to obtain sufficient funds in a timely manner or obtain sufficient funds in a timely manner at a reasonable cost to pay its debts as they fall due or perform other payment obligations.

Operational risk refers to the risk of direct or indirect losses in the course of business operations due to reasons such as incomplete operational procedures, human error, information system failure and external events.

Strategic risk refers to the risk of mismatch between the Company's strategies and the market environment and the Company's capabilities due to ineffective process of strategy formulation and implementation or changes in the operating environment.

Specific risks of the Group, such as risk contagion, organizational structure opaque risk, concentration risk and non-insurance sector risk.

The future uncertainties include:

- The complex and uncertain macroeconomic and political environment, increasingly stringent regulatory requirements, and increasingly intense market competition;
- The more volatile international financial markets, increased downside risk of the global economy, and the high volatility, uncertainty and complexity of the current capital markets.

NON-ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

Details are set out in Note 45 to the financial statements.

FUTURE BUSINESS DEVELOPMENT OF THE GROUP

We adhere to the mission of "bring more sunshine to people", and maintain a developmental tone of "stability first, quality over speed". Based on scientific research and analysis on macro-economic situation and market and industry trends, and drawing upon the past development experience, we leverage the external driving force of capital market and our internal driving force to formulate the New Sunshine Strategy, which mainly consists of:

Building "Technological Sunshine" with data intelligence.

Building "Valuable Sunshine" with innovations in models.

Building "Caring Sunshine" with the culture for goodness of "love and responsibility".

For details, please refer to the section headed "Management Discussion and Analysis" in this annual report.

About Us

RESULTS AND DISTRIBUTION

The Group's profit for the year ended December 31, 2024 and the financial position of the Group as at December 31, 2024 are set out in the section headed "Management Discussion and Analysis" of this annual report.

Final Dividend

The Board recommends the payment of a final dividend for the year ended December 31, 2024 of RMB0.19 per share (tax included), totaling approximately RMB2.19 billion (the "2024 Final Dividend"). The 2024 Final Dividend is subject to the approval of Shareholders of the Company at the 2024 annual general meeting, and is expected to be paid to the Shareholders on Monday, July 28, 2025, and will be denominated and distributed in Renminbi, among which, Shareholders who convert their Shares from Domestic Unlisted Shares to H Shares after the implementation of the H Share "Full Circulation" and invest in H Shares through the Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect will be paid dividends in RMB, and dividends for other H Share Shareholders will be paid in Hong Kong dollars, which shall be calculated at the average central parity rate of Hong Kong dollars against Renminbi in the inter-bank foreign exchange market for the last five business days up to and including the date of the 2024 annual general meeting published by China Foreign Exchange Trade System as authorised by the PBOC.

The above profit distribution scheme will not result in the Company's relevant solvency ratios falling below regulatory requirements.

Withholding and Payment of Income Tax on the Dividends Paid to Shareholders

Pursuant to the PRC Individual Income Tax Law (《中華人民共和國個人所得税法》), the Implementation Regulations of the PRC Individual Income Tax Law (《中華人民共和國個人所得税法實施條例》), the Notice of the State Administration of Taxation on the Issues Concerning the Levy and Administration of Individual Income Tax After the Repeal of Guo Shui Fa [1993] No. 045 (Guo Shui Han [2011] No. 348) (《國家税務 總局關於國税發[1993]045號文件廢止後有關個人所得 税徵管問題的通知》(國税函[2011]348號)) and other relevant laws, regulations and regulatory documents, the Company shall, as a withholding agent, withhold and pay individual income tax for the individual holders of H shares in respect of the 2024 Final Dividend to be distributed to them. However, the individual holders of H shares may be entitled to certain tax preferential treatments pursuant to the tax treaties between the PRC and the countries (regions) in which the individual holders of H shares are domiciled and the tax arrangements between mainland China and Hong Kong (Macau). In this regard, the Company will implement the following arrangements in relation to the withholding and payment of individual income tax on the dividends for the individual holders of H shares:

- For individual holders of H shares who are Hong Kong or Macau residents or whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 10%, the Company will withhold and pay individual income tax at the rate of 10% on behalf of the individual holders of H shares in the distribution of the dividend.
- For individual holders of H shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of less than 10%, the Company will temporarily withhold and pay individual income tax at the rate of 10% on behalf of the individual holders of H shares in the distribution of the dividend.
- For individual holders of H shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of more than 10% but less than 20%, the Company will withhold and pay individual income tax at effective tax rate stipulated in the relevant tax treaty in the distribution of the dividend.
- For individual holders of H shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 20%, or a country (region) which has not entered into any tax treaties with the PRC, or under any other circumstances, the Company will withhold and pay individual income tax at the rate of 20% on behalf of the individual holders of H shares in the distribution of the dividend.

If individual holders of H shares consider that the tax rate adopted by the Company for the withholding and payment of individual income tax on their behalf is not the same as the tax rate stipulated in any tax treaties between the PRC and the countries (regions) in which they are domiciled, such holders shall submit to the H share registrar of the Company, Computershare Hong Kong Investor Services Limited, a letter of entrustment and all application and relevant proving materials showing that they are residents of a country (region) which has entered into a tax treaty with the PRC. The Company will then submit the above documents to competent tax authorities which will proceed with the subsequent tax-related treatments. If individual holders of H shares do not provide the Company with the relevant proving materials, they could go through the relevant procedures on their own or by attorney in accordance with the relevant provisions stipulated in the tax treaties. The Company assumes no responsibility and disclaims all liabilities whatsoever in relation to the tax status or tax treatment of the individual holders of H shares and for any claims arising from any delay in or inaccurate determination of the tax status or tax treatment of the individual holders of H shares or any disputes over the withholding mechanism or arrangements.

For non-resident enterprise holders of H shares, the Company will withhold and pay enterprise income tax at the tax rate of 10% for such holders of H shares pursuant to the Notice of the State Administration of Taxation on the Issues Concerning the Withholding and Payment of the Enterprise Income Tax on the Dividends Paid by Chinese Resident Enterprises to H Share Holders Who Are Overseas Non-resident Enterprises (Guo Shui Han [2008] No. 897) (國家税務總局《關於中國居民企 業向境外H股非居民企業股東派發股息代扣代繳企業所 得税有關問題的通知》(國税函[2008]897號)).

Financial Statements and Others

The cash dividends for the investors of H Shares investing through the Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect will be paid in RMB. Pursuant to the relevant requirements under the Notice on the Tax Policies Related to the Pilot Program of the Shanghai-Hong Kong Stock Connect (Cai Shui [2014] No. 81) (《關於滬港股票市場交易互聯互通機制 試點有關税收政策的通知》 (財税〔2014〕81號)) and the Notice on the Tax Policies Related to the Pilot Program of the Shenzhen-Hong Kong Stock Connect (Cai Shui [2016] No. 127) (《關於深港股票市場交易 互聯互通機制試點有關税收政策的通知》(財税〔2016 〕127號)), for dividends received by domestic individual investors from investing in H shares listed on the Hong Kong Stock Exchange through the Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, the Company shall withhold individual income tax at the rate of 20% on behalf of the investors. For dividends received by domestic securities investment funds from investing in shares listed on the Hong Kong Stock Exchange through the Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, the individual income tax payable shall be the same as that for individual investors. The Company will not withhold the income tax of dividends received by domestic enterprise investors from investing in the shares of the H shares companies through the Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect and those domestic enterprise investors shall report and pay the relevant tax themselves.

SHARE CAPITAL

During the Reporting Period, there was no change in the total share capital of the Company. As at the end of the Reporting Period, the total share capital of the Company was 11,501,522,500 Shares. Reference is made to the announcement of the Company dated January 12, 2024, in relation to the completion of the H share "Full Circulation" of the Company. 2,328,616,013 Domestic Unlisted Shares have been converted into H Shares on January 12, 2024 and have been listed on the Hong Kong Stock Exchange on January 15, 2024. After the completion of the H share "Full Circulation", H share of the Company has been increased by 2,328,616,013 Shares, while Domestic Unlisted Shares decreased by 2,328,616,013 Shares. The total number of issued shares of the Company after the Conversion remains unchanged, the details of which are as follows:

Immediately following completion of the Global Offering and before the H Share "Full Circulation"

		Percentage of
	Number of Shares	the Issued Share
Description of Shares	(shares)	Capital (%)
Domestic Unlisted Shares	10,351,370,000	90.00%
H Shares	1,150,152,500	10.00%
Total	11,501,522,500	100%

Immediately following completion of the Global Offering and the H Share "Full Circulation"

Description of Shares	Number of Shares (shares)	Percentage of the Issued Share Capital (%)
Domestic Unlisted Shares	8,022,753,987	69.75%
H Shares	3,478,768,513	30.25%
Total	11,501,522,500	100%

PUBLIC FLOAT

The Company applied for and has been granted by the Hong Kong Stock Exchange a waiver at the time of listing regarding the lower percentage of public float. Based on the information that was publicly available to the Company and within the knowledge of the Directors, from the Listing Date to immediately before the completion of H Share "Full Circulation", the Company's public float was 10%, maintaining a sufficient public float as approved by the Hong Kong Stock Exchange and required under the Hong Kong Listing Rules. Details of the above waiver are set out in the section headed "Waivers from Strict Compliance with the Requirements under the Listing Rules – Public Float Requirements" in the Prospectus.

Based on the information that was publicly available to the Company and within the knowledge of the Directors, the Company's public float was 30.25%, which has complied with the minimum public float requirement of 25% as set out under Rule 8.08 (1)(a) of the Listing Rules from the date after the completion of the H Share "Full Circulation". For details of the H Share "Full Circulation", please refer to the Company's circular dated March 22, 2023 and relevant announcements dated March 16, 2023, November 14, 2023, November 22, 2023 and January 12, 2024.

DISTRIBUTABLE RESERVES

As of the end of the Reporting Period, the retained profit of the Company available for distribution to its shareholders was RMB3.33 billion. Details are set out in Note 44 to the financial statements.

BUILDINGS, EQUIPMENT AND INVESTMENT PROPERTIES

During the Reporting Period, changes in the buildings, equipment and investment properties of the Group are set out in Note 17 and Note 19 to the financial statements respectively.

Save as disclosed above, as at the end of the Reporting Period, the Group did not own any other properties for investment purposes or held for development and/or sale where one or more percentage ratios (as defined under Rule 14.07 of the Hong Kong Listing Rules) exceed 5%.

RETIREMENT BENEFITS

Full-time employees of the Group are entitled to various retirement benefit plans sponsored by the provincial and municipal governments. The Group makes monthly contributions to the retirement benefit plans based on a percentage of employees' salaries and the contributions are arranged as a whole and paid to retired employees by government agencies as required. The aforesaid basic social pension insurance is fully vested in the Group's employees at the time of contribution, and the Group is unable to forfeit any contributions.

In addition to the aforesaid retirement benefit plans, some employees participate in a supplemental pension plan. The supplementary pension contributions that are not vested to the employees due to their departure are refunded to the supplementary pension plan unit account and will be used to offset the existing contributions. The amount of forfeited contributions used to reduce the existing level of contributions is not significant. According to these plans, the Group has no other significant legal or constructive obligations with respect to the retirement benefits beyond the aforesaid contributions (expensed as incurred). The aforesaid retirement benefit plans fall into defined contribution plans.

REMUNERATION OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

During the Reporting Period, details of the remuneration of Directors and Supervisors are set out in Note 13 to the financial statements. The range of remuneration of non-director or non-supervisor senior management in the Group is set out as follows:

Range of Remuneration	Number of Individuals
RMB0 to RMB500,000	0
RMB500,001 to RMB1,000,000	0
RMB1,000,001 to RMB1,500,000	0
RMB1,500,001 to RMB2,000,000	0
RMB2,000,001 to RMB2,500,000	1
RMB2,500,001 to RMB3,000,000	2
RMB3,000,001 to RMB3,500,000	2
RMB3,500,001 to RMB4,000,000	1
RMB4,000,001 to RMB4,500,000	2
RMB4,500,001 to RMB5,000,000	0
RMB5,000,001 to RMB5,500,000	0
RMB5,500,001 to RMB6,000,000	0

The Company confirms that, save for Mr. Hong Qi who has waived his remuneration, no other Director or Supervisor has waived or agreed to waive any remuneration during the Reporting Period.

HIGHEST PAID INDIVIDUALS

Details of the emoluments of the five highest paid individuals of the Group during the Reporting Period are set out in Note 13 to the financial statements.

MAJOR CUSTOMERS AND SUPPLIERS

During the Reporting Period, the premiums of the Company or any of its subsidiaries contributed by any single customer was not more than 5% of the gross written premiums of the Group during the corresponding period. The gross written premiums from the top five customers was not more than 30% of the gross written premiums of the Group during the corresponding period.

Due to the nature of the Group's business activities, the Group has no major supplier.

RELATIONSHIP WITH CUSTOMERS

The Group is of the view that the benign relationship with customers is very important. During the Reporting Period, there was no material dispute between the Group and its customers.

RELATIONSHIP WITH EMPLOYEES

The Group builds a comprehensive training system as well as a scientific and reasonable remuneration incentive system for employees. The Group sets up multiple channels for employees to develop themselves, and attaches great importance to physical and mental health of employees and harmony of their families, so as to improve their sense of happiness.

We are committed to creating a fair and nurturing working environment for our employees. We strictly comply with the Labour Law of the People's Republic of China, the Labor Contract Law of the People's Republic of China and other laws and regulations, as well as relevant regulatory regimes, and manage our employment in a standardized and legal manner. We prohibit any form of discrimination based on race, gender, religion, age, social origin or other causes. In 2024, our female employees represented approximately 57.8% of our total employees. We create a fair and equal workplace for employees and establish a culture of care. We also set up lactation rooms in the offices, hold lectures on women's health for our female employees, and organize activities to celebrate Women's Day on March 8.

We are concerned about the career progression of our employees and provide full-cycle capability enhancement support to all of our employees through the "Sunshine Academy (陽光學堂)". Sunshine Academy provides various training courses related to our business, such as data security, anti-corruption and intellectual property protection, aiming to improve employees' compliance awareness in business operations. Since its launch in December 2017, the "Sunshine Academy" has attained over 63.58 million visits and over 4.85 million livestreaming participants as of December 31, 2024.

We have been caring for our employees and their families and have implemented a parental support allowance program since 2010. As of December 31, 2024, we had paid parental support allowances exceeding RMB592.96 million to approximately 47,564 employees.

In addition, we are committed to enhancing employees' sense of belonging and loyalty to the development of the Company, and motivating them to grow together with the Company. For this purpose, we have established a long-term service contribution plan for employees, and employees who meet a certain length of service can apply to join the plan. We will comprehensively consider factors such as employee performance evaluation results, years of service in the Company, job level and position, as well as the operating conditions of the organization, to pre-award long-term service allowances to employees. This measure aims to recognise the contributions of employees and motivate them to make long-term efforts for the development of the Company.

In order to strengthen the Company's strategic advancement and realization of targets, optimize and improve the Company's salary incentive management system, and improve the Company's incentive and restraint mechanism, the Company, according to the Measures for the Management of the Value Contribution Incentive Fund of Sunshine Insurance Group Company Limited, has established a value contribution incentive plan. The Management Committee is responsible for the plan's daily management in accordance with the principle of legality and compliance, and can entrust a trust institution to uniformly operate and centrally manage funds. The investment scope includes but is not limited to bank deposits, bank wealth management products, investment funds and listed companies' stocks (including the Company's stocks), and the incentive grantees enjoy the cash income right of the trust plan as beneficiaries.

EMPLOYEE SHARE OWNERSHIP PLAN

We are one of the PRC insurance institutions approved by the relevant regulatory authority to implement employee share ownership plans. To enhance the morale and competitiveness of our employees, we began to implement our employee share ownership plans in 2015 ("ESOP"). As approved by the shareholders' general meeting of the Company on February 4, 2016, the Company issued and allotted 440,780,000 Domestic Unlisted Shares to our ESOP, representing 3.83% of the issued Shares of the Company as at the Latest Practicable Date (a total of 11.501.522.500 Shares. comprising 8,022,753,987 Domestic Unlisted Shares and 3,478,768,513 H Shares). Pursuant to the ESOP, the ESOP participants primarily included core cadres and key personnel who played an important role in the overall performance and medium to long-term development of the Company. The number of cumulative shares to which any single holder is entitled under the ESOP does not account for more than 1% of the share capital of the Company. According to the relevant regulations of the CIRC and the valuation of the Company's shares by an independent third-party institution engaged by the Company, and subject to the approval of the shareholders' general meeting of the Company, the subscription price of the Company's shares under the ESOP is RMB4 per share. Shares held in the ESOP are locked in for three years from the date of listing of the Company. Upon the expiration of the lockup period, the annual reduction ratio shall not exceed 25% of the total number of shares held in the ESOP in principle. As of the Latest Practicable Date, the interests in the ESOP were held by 3,688 individuals (including six Directors (Mr. ZHANG Weigong, Mr. ZHAO Zongren, Mr. LI Ke, Mr. PENG Jihai, Mr. WANG Yongwen and Mr. HOU Huisheng), one Supervisor (Mr. ZHUANG Liang) and certain senior management members). Among them,

the five highest paid individuals were all holders of shares under the ESOP during the Reporting Period, and held a total of 38,819,825 shares of the Company under the scheme. Any single holder under the ESOP is entitled to under the ESOP does not account for more than 0.12% of the total issued share capital of the Company. To the best knowledge of the Company, no single holder of the ESOP is able to exercise control (for the purpose of the SFO) thereon. During the Reporting Period and the period from the end of the Reporting Period to the Latest Practicable Date, there is no situation where shares are granted, unlocked, invalidated or cancelled according to such employee share ownership plan.

MAJOR SUBSIDIARIES

As at the end of the Reporting Period, the Company directly and indirectly controlled four major subsidiaries, namely Sunshine P&C, Sunshine Life, Sunshine AMC and Sunshine Surety.

PRE-EMPTIVE RIGHT

During the Reporting Period, the shareholders of the Company had no pre-emptive right pursuant to the relevant laws of the PRC and the Articles of Association.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the Reporting Period, the Company or any of its subsidiaries had not purchased, sold or redeemed any of its listed securities (including sale of treasury shares (as defined in the Hong Kong Listing Rules)).

As at the end of the Reporting Period, the Company did not hold treasury shares.

ISSUANCE OF DEBENTURES

As of the Latest Practicable Date, details of the bonds issued but not yet redeemed by the Group were as follows:

In April 2016, upon filing with the NDRC, Sunshine Life issued three kinds of offshore senior bonds with a total principal amount of US\$1.5 billion, including the bond of a principal amount of US\$500 million with a coupon rate of 2.50% maturing in 2019, the bond of a principal amount of US\$700 million with a coupon rate of 3.15% maturing in 2021, and the bond of a principal amount of US\$300 million with a coupon rate of 4.50% maturing in 2026, respectively. The proceeds raised from the issuance of such bonds will be used for working capital and general corporate purposes. As of the Latest Practicable Date, bonds with a total principal amount of US\$300 million for a term of 10 years and with a coupon rate of 4.5% were not yet redeemed.

In March 2021, as approved by the PBOC and the CBIRC, Sunshine Life issued capital supplementary bonds with a total principal amount of RMB5 billion for a term of 10 years, and with a coupon rate of 4.4% and an interest to be paid annually, which can be redeemed at the end of the fifth year. The coupon rate will be raised to 5.4% if the bonds are not redeemed.

In December 2021, as approved by the PBOC and the CBIRC, Sunshine P&C issued capital supplementary bonds with a total principal amount of RMB5 billion for a term of 10 years, and with a coupon rate of 4.5% and an interest to be paid annually, which are allowed to be redeemed at the end of the fifth year. The coupon rate will be raised to 5.5% if the bonds are not redeemed.

In December 2023, as approved by the PBOC and the National Financial Regulatory Administration, Sunshine P&C issued capital supplementary bonds with a total principal amount of RMB7 billion for a term of 10 years, and with a coupon rate of 3.88% and an interest to be paid annually, which are allowed to be redeemed at the end of the fifth year. The coupon rate will be raised to 4.88% if the bonds are not redeemed.

CHARITABLE AND OTHER DONATIONS

During the Reporting Period, the Group had charitable and other donations of approximately RMB2.72 million in aggregate.

DIRECTORS

As at the end of the Reporting Period, the Directors of the Company were as follows:

Executive Directors

Mr. ZHANG Weigong (*Chairman of the Board and Chief Executive Officer*) Mr. ZHAO Zongren (*Vice Chairman of the Board*, *resigned on March 26, 2025*) Mr. LI Ke Mr. PENG Jihai Mr. WANG Yongwen (*resigned on March 26, 2025*)

Non-executive Directors

Mr. CAI Qiwu Mr. WANG Jingwei Mr. CHEN Yong Ms. QIAN Yiqun Mr. HOU Huisheng

Independent non-executive Directors

Mr. LIU Zhanqing Ms. JIA Ning Mr. WU Xiaoqiu Mr. HONG Qi Mr. XU Ying

SERVICE CONTRACTS OF DIRECTORS AND SUPERVISORS

During the Reporting Period, none of the Directors or Supervisors entered into any service contract with the Company or its subsidiaries which could not be terminated within one year without payment of compensation other than statutory compensation.

DIRECTORS' AND SUPERVISORS' INTERESTS IN TRANSACTION, ARRANGEMENT OR CONTRACT

During the Reporting Period, none of the Directors, Supervisors or their connected entities had any material interest, either directly or indirectly, in any transaction, arrangement or contract of significance in relation to the Company, to which the Company or any of its subsidiaries was a party.

PERMITTED INDEMNITY

Subject to the relevant statutes, every Director shall be indemnified by the Company against all costs, charges, expenses, losses and liabilities which he/she may sustain or incur in or about the execution of his/her office or which may attach thereto. The Company has purchased insurance against the liabilities and costs associated with proceedings which may be against the Directors.

DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S INTERESTS IN SHARES

During the Reporting Period, there was no change in the total share capital of the Company. As at the end of the Reporting Period, the total share capital of the Company was 11,501,522,500 Shares. Reference is made to the announcement of the Company dated January 12, 2024, in relation to the completion of the H share "Full Circulation" of the Company. 2,328,616,013 Domestic Unlisted Shares have been converted into H shares on January 12, 2024 and have been listed on the Hong Kong Stock Exchange on January 15, 2024. After the completion of the H share "Full Circulation", the H shares of the Company have been increased by 2,328,616,013 Shares, while Domestic Unlisted Shares decreased by 2,328,616,013 Shares. The total number of issued shares of the Company after the Conversion remains unchanged.

As at the end of the Reporting Period, the following Directors, Supervisors and chief executive had the following interests and/or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including the interest and/or short position taken or deemed to be held under the relevant provisions of the SFO), or are required to be notified to the Company and the Hong Kong Stock Exchange under the Model Code, or are required to be recorded in the register required to be kept under Section 352 of the SFO:

Financial Statements and Others

Name	Position(s)	Capacity	Class of shares	Number of shares	Nature of interest	Approximate Percentage of Total Issued Domestic Share Capital ⁽⁸⁾ (%)	Approximate Percentage of Total Issued Share Capital ^(®) (%)
ZHANG Weigong ⁽¹⁾⁽²⁾	Executive Director, Chairman and chief	Interest of controlled corporation	Domestic Unlisted Shares	1,315,000,000	Long position	16.39	11.43
	executive officer	Others	Domestic Unlisted Shares	10,799,373	Long position	0.13	0.09
ZHAO Zongren ⁽³⁾	Executive Director	Others	Domestic Unlisted Shares	11,810,335	Long position	0.15	0.10
LI Ke ⁽⁴⁾	Executive Director	Others	Domestic Unlisted Shares	12,263,949	Long position	0.15	0.11
PENG Jihai ⁽⁵⁾	Executive Director	Others	Domestic Unlisted Shares	6,832,297	Long position	0.09	0.06
WANG Yongwen ⁽⁶⁾	Executive Director	Others	Domestic Unlisted Shares	6,439,812	Long position	0.08	0.06
HOU Huisheng (7)	Non-executive Director	Others	Domestic Unlisted Shares	186,637	Long position	0.00	0.00

Notes:

(1) Beijing Bangchen Zhengtai Investment Co., Ltd. (北京邦宸 正泰投資有限公司) ("Bangchen Zhengtai") directly holds 470,900,000 Domestic Unlisted Shares of the Company. Beijing Hengyi Shengtai Investment Management Center (Limited Partnership) (北京恆誼盛泰投資管理中心(有限合夥) ("Beijing Hengyi"), a limited partnership incorporated under the laws of the PRC as an investment vehicle, directly holds 99.99% equity interests in Bangchen Zhengtai. Tibet Hengyi Investment Management Co., Ltd. (西藏恒誼投資管理有限公司) ("Tibet Hengyi") is the general partner of Beijing Hengyi. Mr. ZHANG Weigong directly holds 99.00% equity interests in Tibet Hengyi. Shanghai Xuchang Technology Co., Ltd. (上海旭昶科技有限 公司) ("Shanghai Xuchang") directly holds 470,900,000 Domestic Unlisted Shares of the Company. Beijing Maisheng Information Consulting Center (Limited Partnership)(北京邁 晟信息諮詢中心(有限合夥)) ("Beijing Maisheng"), a limited partnership incorporated under the laws of the PRC as an investment vehicle, directly holds 42.60% equity interests in Shanghai Xuchang. Tibet Hengyi is the general partner of Beijing Maisheng. Beijing Qiyi Information Consulting Co., Ltd. (北京齊誼信息諮詢有限公司) ("Beijing Qiyi") is the general partner of Beijing Maisheng. Tibet Hengyi directly holds 33.33% equity interests in Beijing Qiyi. Shannan Hongquan Enterprise Management Consulting Co., Ltd. (山南泓泉企業管理諮詢有限公司) ("**Shannan Hongquan**") directly holds 373,200,000 Domestic Unlisted Shares of the Company. Ningbo Dingzhi Jintong Equity Investment Center (Limited Partnership) (寧波鼎智金通股權 投資中心(有限合夥) ("**Ningbo Dingzhi Jintong**"), a limited partnership incorporated under the laws of the PRC as an investment vehicle, directly holds 95.98% equity interests in Shannan Hongquan. Tibet Hengyi is the general partner of Ningbo Dingzhi Jintong.

According to the Disclosure of Interests Form filed by Mr. ZHANG Weigong on July 5, 2024, 100,000,000 shares were pledged by Bangchen Zhengtai.

- (2) Mr. ZHANG Weigong indirectly holds 10,799,373 Domestic Unlisted Shares of the Company through participation in the Employee Share Ownership Plan.
- (3) Mr. ZHAO Zongren indirectly holds 11,810,335 Domestic Unlisted Shares of the Company through participation in the Employee Share Ownership Plan.
- (4) Mr. LI Ke indirectly holds 12,263,949 Domestic Unlisted Shares of the Company through participation in the Employee Share Ownership Plan.
- (5) Mr. PENG Jihai indirectly holds 6,832,297 Domestic Unlisted Shares of the Company through participation in the Employee Share Ownership Plan.
- (6) Mr. WANG Yongwen indirectly holds 6,439,812 Domestic Unlisted Shares of the Company through participation in the Employee Share Ownership Plan.
- (7) Mr. HOU Huisheng indirectly holds 186,637 Domestic Unlisted Shares of the Company through participation in the Employee Share Ownership Plan.
- As at the end of the Reporting Period, the Company had a total of 11,501,522,500 Shares in issue, comprising 8,022,753,987
 Domestic Unlisted Shares and 3,478,768,513 H Shares.

Save as disclosed above, as at the end of the Reporting Period, none of the Directors, Supervisors or chief executive of the Company had any interests and/or short positions in the shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including the interest and/or short position taken or deemed to be held under the relevant provisions of the SFO), or are required to be notified to the Company and the Hong Kong Stock Exchange under the Model Code, or are required to be recorded in the register required to be kept under Section 352 of the SFO.

DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

During the Reporting Period, none of the Company or its subsidiaries had entered into any arrangements which enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other legal entities.

DIRECTORS' INTERESTS IN COMPETING BUSINESS

During the Reporting Period, none of the Directors had engaged in or had any interest in any business which competes or is likely to compete with the businesses of the Group and which is required to be disclosed pursuant to the Hong Kong Listing Rules.

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS OR SHORT POSITIONS IN SHARES OR UNDERLYING SHARES OF THE COMPANY

During the Reporting Period, there was no change in the total share capital of the Company. At the end of the Reporting Period, the total share capital of the Company was 11,501,522,500 Shares. Reference is made to the announcement of the Company dated January 12, 2024, in relation to the completion of the H share "Full Circulation" of the Company. 2,328,616,013 Domestic Unlisted Shares have been converted into H Shares on January 12, 2024 and have been listed on the Hong Kong Stock Exchange on January 15, 2024. After the completion of the H share "Full Circulation", H share of the Company has been increased by 2,328,616,013 Shares, while Domestic Unlisted Shares decreased by 2,328,616,013 Shares. The total number of issued shares of the Company after the Conversion remains unchanged.

As at the end of the Reporting Period, to the best knowledge of the Directors, the following persons (other than the Directors, Supervisors or chief executive of the Company) had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company and the Hong Kong Stock Exchange pursuant to the provisions of Divisions 2 and 3 of Part XV of the SFO, and were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, or were, either directly or indirectly, interested in 5% or more of the nominal value of any class of share capital.

Equity Holder Name	Nature of Interest	Class of Shares	Number of Shares	Nature of Interest	Approximate Percentage of Total Issued Class of Shares ⁽¹³⁾ (%)	Approximate Percentage of Total Issued Share Capital ⁽¹³⁾ (%)	Management Discussion and Analysis
Beijing Chengtong Financial Holding Investment Co., Ltd. (北京誠通金控投資有 限公司) ("Beijing Chengtong") ⁽¹⁾	Beneficial owner	Domestic Unlisted Shares	700,000,000	Long position	8.73	6.09	noiss
China Chengtong Holdings Group Ltd. (中國誠通控股集團有限公司)	Interest of controlled corporation	Domestic Unlisted Shares	700,000,000	Long position	8.73	6.09	Em
("China Chengtong") ⁽¹⁾ Beijing Ruiteng Yihong Investment Management Co., Ltd. (北京鋭藤宜鴻投資 管理有限公司) ("Ruiteng Yihong") ⁽²⁾	Beneficial owner	Domestic Unlisted Shares	660,000,000	Long position	8.23	5.74	Embedded Value
Septwolves Group Holding Co., Ltd. (七匹狼控股集團股份有限公司)	Interest of controlled corporation	Domestic Unlisted Shares	660,000,000	Long position	8.23	5.74	
("Septwolves Holding") $^{(2)}$	Beneficial owner	Domestic Unlisted Shares	100,000,000	Long position	1.25	0.87	6
Fujian Septwolves Group Co., Ltd. (福建七匹狼集團有限公司) ⁽²⁾	Interest of controlled corporation	Domestic Unlisted Shares	660,000,000	Long position	8.23	5.74	orporate
	Interest of controlled corporation	Domestic Unlisted Shares	100,000,000	Long position	1.25	0.87	Corporate Governance
ZHOU Yongwei ⁽²⁾	Interest of controlled corporation	Domestic Unlisted Shares	660,000,000	Long position	8.23	5.74	nance
	Interest of controlled corporation	Domestic Unlisted Shares	100,000,000	Long position	1.25	0.87	
ZHOU Shaoxiong ⁽²⁾	Interest of controlled corporation	Domestic Unlisted Shares	660,000,000	Long position	8.23	5.74	Finar
	Interest of controlled corporation	Domestic Unlisted Shares	100,000,000	Long position	1.25	0.87	Financial Statements and Others

About Us

Equity Holder Name	Nature of Interest	Class of Shares	Number of Shares	Nature of Interest	Approximate Percentage of Total Issued Class of Shares ⁽¹³⁾ (%)	Approximate Percentage of Total Issued Share Capital ⁽¹³⁾ (%)
ZHOU Shaoming ⁽²⁾	Interest of controlled corporation	Domestic Unlisted Shares	660,000,000	Long position	8.23	5.74
	Interest of controlled corporation	Domestic Unlisted Shares	100,000,000	Long position	1.25	0.87
Lhasa Fengming Construction Machinery Sales Co., Ltd. (拉薩豐銘工程機械銷售有 限公司) ("Lhasa Fengming") ⁽³⁾	Beneficial owner	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
Shenzhen Qianhai Ruiyu Taihe Investment Center (Limited Partnership) (深圳前海瑞 譽泰和投資中心 (有限合夥)) (" Shenzhen	Interest of controlled corporation	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
Qianhai Ruiyu") (3)						
Tibet Ruiyu Investment Management Co., Ltd. (西藏瑞譽投資管理有限公司) (" Tibet	Interest of controlled corporation	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
Ruiyu") ⁽³⁾						
YUAN Tao ⁽³⁾	Interest of controlled	Domestic Unlisted	550,000,000	Long position	6.86	4.78
Anvin Olanchang Waalth Management	corporation Interest of controlled	Shares Domestic Unlisted		Long position	6.86	4.78
Anxin Qiansheng Wealth Management (Shenzhen) Co., Ltd. (安信乾盛財富管理(深圳)有限公司) ⁽³⁾	corporation	Shares	550,000,000	Long position	0.00	4.76
Essence Fund Management Co., Ltd. (安信基金管理有限責任公司) ⁽³⁾	Interest of controlled corporation	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
Minmetals Capital Holdings Limited (五礦資本控股有限公司) ⁽³⁾	Interest of controlled corporation	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
Minmetals Capital Company Limited (五礦資 本股份有限公司) ⁽³⁾	Interest of controlled corporation	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
SDIC Securities Co., Ltd. (國投證券股份有限公司) ⁽³⁾	Interest of controlled corporation	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
SDIC Capital Co., Ltd. (國投資本股份有限公司) ⁽³⁾	Interest of controlled corporation	Domestic Unlisted Shares	550,000,000	Long position	6.86	4.78
Jiangsu Yonggang Group Co., Ltd. (江蘇永鋼集團有限公司)	Beneficial owner	Domestic Unlisted Shares	523,700,000	Long position	6.53	4.55
("Jiangsu Yonggang") (4)						

Equity Holder Name	Nature of Interest	Class of Shares	Number of Shares	Nature of Interest	Approximate Percentage of Total Issued Class of Shares ⁽¹³⁾ (%)	Approximate Percentage of Total Issued Share Capital ⁽¹³⁾ (%)	About Us
Everrising Holdings Co., Ltd. (永卓控股有限公司) ⁽⁴⁾	Interest of controlled corporation	Domestic Unlisted Shares	523,700,000	Long position	6.53	4.55	•
Suzhou Yongyuan Holding Co., Ltd. (蘇州永源控股有限公司) ⁽⁴⁾	Interest of controlled	Domestic Unlisted Shares	523,700,000	Long position	6.53	4.55	Manager an
Beijing Taihe Fangyuan Investment Co., Ltd. (北京泰合方園投資有限公司) ⁽⁵⁾	Beneficial owner	Domestic Unlisted Shares	500,000,000	Long position	6.23	4.35	Management Discussion and Analysis
Beijing Wanquan Yide Investment Fund Management Co., Ltd. (北京萬泉易德投資基金管理有限公司) ⁽⁵⁾	Interest of controlled corporation	Domestic Unlisted Shares	500,000,000	Long position	6.23	4.35	ussion
Shanghai Cai Tong Asset Management Co., Ltd. (上海財通資產管理有限公司) ⁽⁵⁾	Interest of controlled corporation	Domestic Unlisted Shares	500,000,000	Long position	6.23	4.35	Ē
Caitong Fund Management Co., Ltd. (財通基金管理有限公司) ⁽⁵⁾	Interest of controlled corporation	Domestic Unlisted Shares	500,000,000	Long position	6.23	4.35	Embedded Value
Bangchen Zhengtai ⁽⁶⁾	Beneficial owner	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	Value
Beijing Hengyi ⁽⁶⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	
Shanghai Shengle Investment Partnership (Limited Partnership) (上海盛樂投資合夥企 業(有限合夥)) ("Shanghai Shengle") ⁽⁶⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	Corporate Governance
Shanghai Baolin Enterprise Management Co., Ltd. (上海寶麟企業管理有限公司) ⁽⁶⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	Governa
Shanghai Baohe Enterprise Management Co., Ltd. (上海寶荷企業管理有限公司) ⁶	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	ince
Shanghai Baoxin Enterprise Management Co., Ltd. (上海保忻企業管理有限公司) ⁽⁶⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	Ē
Shanghai Baoyao Enterprise Management Co., Ltd. (上海寶鑰企業管理有限公司) ⁽⁶⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	Financial S and O
Wealth Smart International Holdings Limited (駿寶國際集團有限公司) ⁶	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	Statements Others
Cheer Wealthy Holdings Limited (展裕控股 有限公司) ⁽⁶⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09	č.

Equity Holder Name	Nature of Interest	Class of Shares	Number of Shares	Nature of Interest	Approximate Percentage of Total Issued Class of Shares ⁽¹³⁾ (%)	Approximate Percentage of Total Issued Share Capital ⁽¹³⁾ (%)
Shanghai Xuchang ⁽⁷⁾	Beneficial owner	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09
Beijing Maisheng ⁽⁷⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09
Beijing Qiyi ⁽⁷⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09
LIU Hong ⁽⁷⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09
Dalian Jinxiang Enterprise Management Co., Ltd. (大連錦翔企業管理有限公司) ("Dalian Jinxiang") ⁽⁷⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09
Dalian Jinxin Enterprise Management Co., Ltd. (大連錦欣企業管理有限公司) ("Dalian Jinxin") ^の	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09
DAI Chengshu ⁽⁷⁾	Interest of controlled corporation	Domestic Unlisted Shares	470,900,000	Long position	5.87	4.09
Shannan Hongquan ⁽⁸⁾	Beneficial owner	Domestic Unlisted Shares	373,200,000	Long position	4.65	3.24
Ningbo Dingzhi Jintong ⁽⁸⁾	Interest of controlled corporation	Domestic Unlisted Shares	373,200,000	Long position	4.65	3.24
Tibet Hengyi Investment Management Co., Ltd. (西藏恒誼投資管理有限公司) (" Tibet Hengyi") ⁽⁶⁾⁽⁷⁾⁽⁸⁾	Interest of controlled corporation	Domestic Unlisted Shares	1,315,000,000	Long position	16.39	11.43
Shanghai Loyal Valley Investment Management Co., Ltd. (上海正心谷投 資管理有限公司) ("Shanghai Loyal Valley") ⁽⁶⁾⁽⁸⁾	Interest of controlled corporation	Domestic Unlisted Shares	844,100,000	Long position	10.52	7.34
LIN Lijun ⁽⁶⁾⁽⁸⁾	Interest of controlled corporation	Domestic Unlisted Shares	844,100,000	Long position	10.52	7.34
China Universal Capital- Sunshine Insurance Employee Share Ownership Plan (匯添富 資本一陽光保險員工持股計劃)	Beneficial owner	Domestic Unlisted Shares	440,780,000	Long position	5.49	3.83

Equity Holder Name	Nature of Interest	Class of Shares	Number of Shares	Nature of Interest	Approximate Percentage of Total Issued Class of Shares ⁽¹³⁾ (%)	Approximate Percentage of Total Issued Share Capital ⁽¹³⁾ (%)	About Us
Jiangsu Tiancheng Property Development Co., Ltd. (江蘇天誠物業發展有限責任公	Beneficial owner	H Shares	521,210,500	Long position	14.98	4.53	~
司) ("Jiangsu Tiancheng") ⁽⁹⁾ Shenzhen Qianhai Ruilian No. 7 Investment Center (Limited Partnership) (深圳前海瑞 聯七號投資中心(有限合夥)) ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	Management Discussion and Analysis
Huashan Ruilian Fund Management Co., Ltd. (華杉瑞聯基金管理有限公司) ("Huashan Ruilian") ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	ussion
Tibet Hongyu Enterprise Management Co., Ltd. (西藏竑煜企業管理有限公司) (®	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	Er
Beijing Linqi Haorui Consulting Co., Ltd. (北 京麟琪昊瑞諮詢有限公司) ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	Embedded Value
Beijing Hongyu Consulting Management Co., Ltd. (北京竑煜諮詢管理有限公司) ⁽⁹⁾		H Shares	521,210,500	Long position	14.98	4.53	Value
CHEN Zhijie ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	
ZHANG Tong (9)	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	Corpor
Huatai Zijin Investment Co., Ltd. (華泰紫金投 資有限責任公司) ("Huatai Zijin") ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	Corporate Governance
Huatai Securities Co., Ltd. (華泰證券股份有 限公司) ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	ernance
Jiangsu Huatai Ruilian Buyout Fund (Limited Partnership) (江蘇華泰瑞聯併購基金(有 限合夥)) ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	Fin
Nanjing Ruilian Management Consulting Partnership (Limited Partnership) (南京瑞 聯管理諮詢合夥企業(有限合夥)) ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	Financial Statements and Others
Nanjing Gloria Union Buyout Fund One (L.P.) (南京華泰瑞聯併購基金一號(有限合夥)) ⁽⁹⁾	Interest of controlled corporation	H Shares	521,210,500	Long position	14.98	4.53	nents
China Chengtong	Beneficial owner	H Shares	350,000,000	Long position	10.06	3.04	

Equity Holder Name	Nature of Interest	Class of Shares	Number of Shares	Nature of Interest	Approximate Percentage of Total Issued Class of Shares ⁽¹³⁾ (%)	Approximate Percentage of Total Issued Share Capital ⁽¹³⁾ (%)
China Petrochemical Corporation (中國石油 化工集團有限公司)	Beneficial owner	H Shares	350,000,000	Long position	10.06	3.04
China guangfa bank-lion fund-qdii No 35	Beneficial owner	H Shares	271,985,500	Long position	7.82	2.36
Shanghai Giant Lifetech Co., Ltd. (上海健特 生命科技有限公司) ⁽¹⁰⁾	Beneficial owner	H Shares	234,000,000	Long position	6.73	2.03
Giant Investment Co., Ltd. (巨人投資有限 公司) ⁽¹⁰⁾	Interest of controlled corporation	H Shares	234,000,000	Long position	6.73	2.03
SHI Yuzhu (10)	Interest of controlled corporation	H Shares	234,000,000	Long position	6.73	2.03
HAITONG ASSET MANAGEMENT ANYING HAI WAI NO.20 DIRECTIONAL INVESTMENT SCHEME	Beneficial owner	H Shares	184,249,000	Long position	5.30	1.60

Notes:

- (1) Beijing Chengtong directly holds 700,000,000 Domestic Unlisted Shares in the Company. Beijing Chengtong is wholly owned by China Chengtong, which is controlled by the Stateowned Assets Supervision and Administration Commission of the State Council.
- (2) Ruiteng Yihong holds 660,000,000 Domestic Unlisted Shares of the Company. Ruiteng Yihong is held as to 62.83% by Septwolves Holding. Septwolves Holding is held as to 82.86% by Fujian Septwolves Group Co., Ltd., which in turn is ultimately controlled by ZHOU Yongwei, ZHOU Shaoxiong and ZHOU Shaoming, who are related to each other as brothers. At the same time, Septwolves Holding directly holds 100,000,000 Domestic Unlisted Shares in the Company.

According to the Disclosure of Interests Form filed by Septwolves Holding on February 21, 2024, 100,000,000 shares were pledged by Septwolves Holding. (3)

Lhasa Fengming holds 550,000,000 Domestic Unlisted Shares in the Company. Shenzhen Qianhai Ruiyu is a limited partnership incorporated under the laws of the PRC as an investment vehicle, which holds 66.67% interest in Lhasa Fengming. Tibet Ruivu is a general partner of Shenzhen Qianhai Ruivu. Tibet Ruiyu is held as to 99.00% by YUAN Tao. Anxin Qiansheng Wealth Management (Shenzhen) Co., Ltd. holds a partnership interest of 99.95% in Shenzhen Qianhai Ruiyu as its sole limited partner. Anxin Qiansheng Wealth Management (Shenzhen) Co., Ltd. is wholly owned by Essence Fund Management Co., Ltd., which is in turn held as to 39.84% and 33.95% by Minmetals Capital Holdings Limited and SDIC Securities Co., Ltd. respectively. Minmetals Capital Holdings Limited is wholly owned by Minmetals Capital Company Limited, a company listed on the Shanghai Stock Exchange (stock code: 600390). SDIC Securities Co., Ltd. is held as to 99.99% by SDIC Capital Co., Ltd., a company listed on the Shanghai Stock Exchange (stock code: 600061).

- (4) Jiangsu Yonggang directly holds 523,700,000 Domestic Unlisted Shares in the Company. Jiangsu Yonggang is held as to 33.68% by Everrising Holdings Co., Ltd. Everrising Holdings is held as to 75.00% by Suzhou Yongyuan Holding Co., Ltd.
- (5) Beijing Taihe Fangyuan Investment Co., Ltd. directly holds 500,000,000 Domestic Unlisted Shares of the Company. Beijing Taihe Fangyuan Investment Co., Ltd. is wholly-owned by Beijing Wanquan Yide Investment Fund Management Co., Ltd., which is wholly-owned by Shanghai Cai Tong Asset Management Co., Ltd. Shanghai Cai Tong Asset Management Co., Ltd. is owned as to 80.00% by Caitong Fund Management Co., Ltd.
- (6) Bangchen Zhengtai directly holds 470,900,000 Domestic Unlisted Shares in the Company. Beijing Hengyi is a limited partnership incorporated under the laws of the PRC as an investment vehicle, which directly holds a 99.99% interest in Bangchen Zhengtai. Tibet Hengyi and Shanghai Loyal Valley are the general partners of Beijing Hengyi, of which Tibet Hengyi is the executive partner of Beijing Hengyi. Tibet Hengyi is directly held as to 99.00% by ZHANG Weigong and Shanghai Loyal Valley is wholly owned by LIN Lijun.

According to the Disclosure of Interests Form filed by Mr. ZHANG Weigong on July 5, 2024, 100,000,000 shares were pledged by Bangchen Zhengtai.

Shanghai Shengle holds a 91.75% partnership interest in Beijing Hengyi as its limited partner. Shanghai Shengle is a limited partnership incorporated under the laws of the PRC as an investment vehicle; its general partner is Shanghai Loyal Valley, and its limited partners include Shanghai Baolin Enterprise Management Co., Ltd. and Shanghai Baohe Enterprise Management Co. Ltd., each of which hold a partnership interest of 44.05%. Shanghai Baolin Enterprise Management Co., Ltd. is wholly owned by Shanghai Baoxin Enterprise Management Co., Ltd., which is in turn wholly owned by Wealth Smart International Holdings Limited; Shanghai Baohe Enterprise Management Co., Ltd., which is in turn wholly owned by Cheer Wealthy Holdings Limited. (7) Shanghai Xuchang directly holds 470,900,000 Domestic Unlisted Shares in the Company. Beijing Maisheng is a limited partnership incorporated under the laws of the PRC as an investment vehicle, which directly holds a 42.60% interest in Shanghai Xuchang. Tibet Hengyi and Beijing Qiyi are the general partners of Beijing Maisheng, of which Tibet Hengyi is the executive partner of Beijing Maisheng. Tibet Hengyi and Liu Hong directly hold 33.33% and 66.67% interest in Beijing Qiyi, respectively.

Dalian Jinxiang is the limited partner of Beijing Maisheng, which holds a 99.86% partnership interest. Dalian Jinxiang is wholly owned by Dalian Jinxin. Dalian Jinxin is held as to 99.99% by DAI Shucheng.

(8) Shannan Hongquan directly holds 373,200,000 Domestic Unlisted Shares in the Company. Ningbo Dingzhi Jintong is a limited partnership incorporated under the laws of the PRC as an investment vehicle, and directly holds a 95.98% interest in Shannan Hongquan. Tibet Hengyi and Shanghai Loyal Valley are the general partners of Ningbo Dingzhi Jintong, of which Shanghai Loyal Valley is the executive partner of Ningbo Dingzhi Jintong.

Pursuant to the confirmation letter issued by Shannan Hongquan to Bangchen Zhengtai, Shannan Hongquan shall continue to maintain consistency with Bangchen Zhengtai in exercising its proposal, nomination, voting and decisionmaking rights in respect of all material matters in the corporate governance and production and operation of the Company.

Jiangsu Tiancheng directly holds 521,210,500 H shares of the (9) Company. Shenzhen Qianhai Ruilian No. 7 Investment Center (Limited Partnership) is a limited partnership incorporated under the laws of the PRC as an investment vehicle, which holds 99.9967% interest in Jiangsu Tiancheng. Huashan Ruilian and Huatai Zijin are general partners of Shenzhen Qianhai Ruilian No. 7 Investment Center (Limited Partnership). Huashan Ruilian is held as to 70.52% by Tibet Hongyu Enterprise Management Co., Ltd., which is in turn held as to 49.36% directly and indirectly by Beijing Hongyu Consulting Management Co., Ltd. through Hainan Hongyu Industry Investment Co., Ltd. Beijing Hongyu Consulting Management Co., Ltd. is held as to 90.00% by CHEN Zhijie. Tibet Hongyu Enterprise Management Co., Ltd. is directly and indirectly owned as to 47.24% by Beijing Lingi Haorui Consulting Co., Ltd. through Hainan Hongyu Industry Investment Co., Ltd.. Beijing Lingi Haorui Consulting Co., Ltd. is owned as to 99.00% by ZHANG Tong. Huatai Zijin is wholly owned by Huatai Securities Co., Ltd., a company listed on the Shanghai Stock Exchange (stock code: 601688), the Hong Kong Stock Exchange (stock code: 06886) and the London Stock Exchange (symbol: HTSC).

Financial Statements and Others

106 CORPORATE GOVERNANCE

Report of the Board of Directors

Jiangsu Huatai Ruilian Buyout Fund (Limited Partnership) is a limited partner of Shenzhen Qianhai Ruilian No. 7 Investment Center (Limited Partnership), holding a 41.65% partnership interest. The general partner of Jiangsu Huatai Ruilian Buyout Fund (Limited Partnership) is Nanjing Ruilian Management Consulting Partnership (Limited Partnership), which is in turn beneficially owned by Huashan Ruilian. Nanjing Gloria Union Buyout Fund One (L.P.) holds a partnership interest of 60.47% in Jiangsu Huatai Ruilian Buyout Fund (Limited Partnership) as its limited partner, which is in turn beneficially owned by Huashan Ruilian and Huatai Zijin.

- (10) Shanghai Giant Lifetech Co., Ltd. directly held 234,000,000 H shares of the Company. Shanghai Giant Lifetech Co., Ltd. was held as to 90.49% by Giant Investment Co., Ltd., which is held as to 97.86% by SHI Yuzhu.
- (11) The information disclosed above was based on the information provided on the website of the Hong Kong Stock Exchange at www.hkexnews.hk.
- (12) According to Section 336 of the SFO, shareholders of the Company are required to file disclosure of interests forms when certain criteria are fulfilled. When the shareholdings of the shareholders in the Company change, it is not necessary for the shareholders to notify the Company and the Hong Kong Stock Exchange unless certain criteria are fulfilled. Therefore, the latest shareholdings of the shareholders in the Company may be different from the shareholdings filed with the Hong Kong Stock Exchange.
- As at the end of the Reporting Period, the Company had a total of 11,501,522,500 Shares in issue, comprising 8,022,753,987
 Domestic Unlisted Shares and 3,478,768,513 H Shares.

Save as disclosed above, as at the end of the Reporting Period, so far as the Directors were aware, no other person (other than the Directors, Supervisors or chief executive of the Company) had any interest or short position in the shares or underlying shares of the Company which are required to be disclosed or recorded in the register of the Company to be kept under Section 336 of the SFO.

ADMINISTRATION AND MANAGEMENT CONTRACTS

During the Reporting Period, the Company had not entered into any administration and management contracts with respect to the entire or principal activities of the Company.

AUDIT COMMITTEE

The Audit Committee of the Board has reviewed the audited financial statements of the Group for the year ended December 31, 2024.

CORPORATE GOVERNANCE

A report on the principal corporate governance practices adopted by the Company is set out in the section headed "Corporate Governance Report" in this annual report.

AUDITORS

During the Reporting Period, Ernst & Young Hua Ming LLP and Ernst & Young were appointed as the auditors of the Company for the financial statements prepared in accordance with PRC GAAP and for the financial statements prepared in accordance with IFRS, respectively.

The Company did not change its auditors in the past three years.

The consolidated financial statements of the Company for the year ended December 31, 2024 have been audited by Ernst & Young Hua Ming LLP and Ernst & Young.

By order of the Board Sunshine Insurance Group Company Limited ZHANG Weigong

Founder, Chairman of the Board of Directors

REPORT OF THE BOARD OF SUPERVISORS

During the Reporting Period, all members of the Board of Supervisors performed their duties faithfully and diligently in accordance with the relevant provisions of the PRC Company Law, the Articles of Association and other laws and regulations, regulatory provisions and the Company's internal rules and regulations, and in line with the regulatory regulations of insurance and the institutional requirements of the Hong Kong Stock Exchange for listed insurance enterprises, to clarify job responsibilities, improve working mechanisms, refine work contents, and be responsible for the interests of shareholders and the Company, so as to give full play to the role of the Board of Supervisors to assist the Company in building a customer-driven insurance group of high-value.

COMPOSITION AND CHANGES OF THE BOARD OF SUPERVISORS

As at the end of the Reporting Period, the Board of Supervisors of the Company consisted of Mr. ZHUANG Liang, Chairman of the Board of Supervisors (employee supervisor), Ms. ZHANG Di, Supervisor (shareholder supervisor) and Ms. WANG Zhe, Supervisor (external supervisor). The number, composition, qualification and appointment and removal procedures of the Board of Supervisors are in compliance with the PRC Company Law, relevant regulatory provisions and the Articles of Association.

During the Reporting Period, there was no change in the composition of the Board of Supervisors.

MEETINGS OF THE BOARD OF SUPERVISORS

During the Reporting Period, the Board of Supervisors held a total of five meetings, all of which were held in the form of on-site meetings. All Supervisors attended each meeting in person, considered 54 proposals and heard 5 reports or notifications.

On January 10, 2024, the Fifth meeting of the Sixth Session of the Board of Supervisors considered and unanimously approved 4 proposals, including the Proposal on the Consideration of the Fraud Risk Management Report of the Company for 2023, and heard 2 reports, including the Report on Rectification of Issues Mentioned in the Regulatory Notification of 2022 of the Company.

On March 25, 2024, the Sixth meeting of the Sixth Session of the Board of Supervisors considered and unanimously approved 32 proposals, including the Proposal on the Consideration of the Report of the Board of Supervisors of the Company for 2023.

On May 20, 2024, the Seventh meeting of the Sixth Session of the Board of Supervisors considered and unanimously approved 4 proposals, including the Proposal on the Consideration of the 2024-2026 Three-Year Capital Planning of the Company, and heard the Report on the Risk Classification for Insurance Assets of the Company in the Second Half of 2023. On August 27, 2024, the Eighth meeting of the Sixth Session of the Board of Supervisors considered and unanimously approved 9 proposals, including the Proposal on the Consideration of Interim Report and the Result Announcement of 2024 of the Company, and heard 2 notifications, including the Notification on the Regulation of Sunshine Insurance Group for 2023.

On December 12, 2024, the Ninth meeting of the Sixth Session of the Board of Supervisors considered and unanimously approved 5 proposals, including the Proposal on the Consideration of the Report on the Company's Operation in the Third Quarter.

SUPERVISION OF PERFORMANCE OF DUTIES

During the Reporting Period, members of the Board of Supervisors attended the general meetings and class general meetings for three times and attended the meetings of the Board of Directors as non-voting delegates for six times, and such meetings are on-siting meetings. Through meetings, they promptly understood and continuously paid attention to the overall operation and management activities and results of the Company, paid close attention to the Company's financial and internal control risks, and supervised the performance of the directors and senior management.

The Board of Supervisors of the Company organized the evaluation of the performance of Directors for 2024 in accordance with the requirements of the Measures for Evaluation of the Performance of Directors and Supervisors of Banking and Insurance Institutions, and carried out evaluation on the Directors who had served for more than half a year during the evaluation year with reference to the duty performance of directors such as attendance of relevant meetings and expressing opinions and suggestion on major matters and combined with the results of self-evaluation and mutual evaluation of the Directors. The Board of Supervisors is of the view that all Directors of the Company, who participated in the evaluation, performed their duties and responsibilities in a faithful, loyal and diligent manner in accordance with the Company Law of the PRC, the Articles of Association and other laws and regulations as well as regulatory provisions and requirements of the internal regulations and rules, and all special committees faithfully leveraged their professional expertise to provide decision-making support to the Board, thereby effectively improve the scientificity and reasonableness of decision-makings of the Board. The performance evaluation results of all Directors who participated in the evaluation are "competent".

FINANCIAL SUPERVISION

During the Reporting Period, the Board of Supervisors performed its duties of financial supervision of the Company by considering proposals such as the Company's financial reports, business operation reports, solvency reports and profit distribution plans, and supervising and inspecting the Company's financial conditions and existing financial systems.

The Board of Supervisors is of the view that the Company's audited financial statements for 2024 were prepared in strict accordance with the accounting standards and insurance regulations, the accounting treatment followed the principle of consistency, the provisions of various reserves were adequate and reasonable, and the data in the statements truly and fairly reflected the financial position, operating conditions and operating results of the Company.

Financial Statements and Others

Report of the Board of Supervisors

INTERNAL CONTROL AND COMPLIANCE SUPERVISION

The Board of Supervisors continuously strengthened its supervision over the implementation of the internal control and compliance system of the Company. By considering the report related to internal control and compliance, the Board of Supervisors gained a comprehensive understanding of the implementation of the Company's internal control and compliance work, the construction of the compliance system and mechanism, the main compliance risks faced, and put forward relevant opinions and suggestions based on relevant requirements, tasks and potential risk points of the list company.

RISK MANAGEMENT AND SUPERVISION

The Board of Supervisors continuously supervised the risk management structure and the control of major risks of the Company, paid close attention to the major risks faced by the Company and the effectiveness of risk management, provided timely alerts on major risks, and continuously supervised the performance of duties and responsibilities of the Board of Directors and senior management in operational risk, reputational risk management, etc., and ensured that the Board of Directors and senior management of the Company can strictly fulfill the relevant provisions such as the Measures for the Management of Operational Risk of Banking and Insurance Institutions and the Measures for the Management of Reputational Risk of Banking and Insurance Institutions (Trial), promoting the Company to constantly improve the construction of the operational risk and reputational risk management mechanism, and effectively avoiding the occurrence of events of operational risk, reputational risk, etc.

PERFORMANCE OF DUTIES BY THE SUPERVISORS

During the Reporting Period, all Supervisors performed their duties in strict compliance with laws and regulations, regulatory norms, the Articles of Association, and other relevant provisions. They attended each of general meetings and the meetings of the Board of Supervisors in person, and attended the Board meeting as non-voting delegates. The Supervisors gained a full understanding and supervision of the Company's operation, financial situations, risk management, internal control and audit, and incentive assessment on senior management.

In order to practically improve the quality and efficiency of performance, all Supervisors attached great importance to building their professional abilities, regularly studied and read work newsletters pushed by the Company, and conducted in-depth research on important regulatory system and business operation of the Company, and kept abreast of the regulatory dynamics and industry situation in a timely manner. In 2024, all Supervisors attended the training on duty performance improvement for directors, supervisors and senior management of banking and insurance institution organized by Financial News, and studied macro economy, regulatory policies, corporate governance, financial management, risk management, related party transactions, etc., which met the regulatory requirement on annual training hours.

The Board of Supervisors of the Company organized the evaluation of the performance of Supervisors for 2024 in accordance with the requirements of the Measures for Evaluation of the Performance of Directors and Supervisors of Banking and Insurance Institutions. After comprehensive evaluation and combined with the results of self-evaluation and mutual evaluation of the Supervisors, the Board of Supervisors is of the view that all Supervisors of the Company performed their duties and responsibilities as stipulated under the relevant laws and regulations and the Articles of Association in a dedicated, faithful, loyal, diligent and conscientious manner, and the performance evaluation results are "competent".

The Board of Supervisors is of the view that the performance of duties of all Supervisors is in compliance with the PRC Company Law, the Articles of Association and other laws and regulations, regulatory provisions and the requirements of the internal rules and regulations of the Company, and the supervision is effective.

By Order of the Board of Supervisors Sunshine Insurance Group Company Limited Chairman of the Board of Supervisors ZHUANG Liang

CORPORATE GOVERNANCE REPORT

OVERVIEW

The Company has always been in compliance with relevant laws and regulations and regulatory requirements such as the PRC Company Law, the PRC Insurance Law, the Hong Kong Listing Rules, Guidelines for Corporate Governance of Banking and Insurance Institutions, earnestly performed the requirements of the Articles of Association, adhered to the principles of good corporate governance, strove to continuously enhance the corporate governance standard to ensure the stable development of the Company and to enhance Shareholders' value.

The Company has adopted the Corporate Governance Code as the basis of corporate governance practices since the Listing Date. During the Reporting Period, save as disclosed in this Corporate Governance Report, the Company has complied with all applicable code provisions and, where applicable, adopted the recommended best practices as set out in the Corporate Governance Code.

Sunshine operates and governs with Sunshine culture that highlights its own ideological system and unique value proposition. Sunshine has formed a primitive entrepreneurial spirit of "dare to challenge and persevere (敢於挑戰、堅韌不 拔)" during the commencement of our business. During the preparation of the Company, the "Fifty Characters Proverbs" of "Learn from different sources and choose our own course; Bring together industry talents and outside experts; A high starting point sets the pace for a long-term strategic development; Overcome hardships and always stick to integrity; Unswervingly pursue professionalism to build the Sunshine brand (集 眾家之長,取自我之道。聚業內人才,納業外賢士。高 起點組建,遠戰略發展。風雨中做事,陽光下做人。走 精英之路, 創陽光品牌)" summarizes the core idea of Sunshine culture and guides the preparatory work of the Company. At the time of the commencement of the Company, Sunshine has developed a core corporate culture that was refined from months of studies, which elaborated the Company's basic philosophy and management policy, clarified the basic behavioral standards of Sunshine's managers and employees, and became the guiding principle, conceptual foundation and powerful spiritual driving force for the development of Sunshine's business. Along with the development of the Company, the core culture of Sunshine has been iteratively upgraded and continuously enriched and developed into sub-culture, sub-item culture and post culture, which have guided the Company's various business lines and segments towards the sustainable and healthy development with its noble mission of "bring more sunshine to people".

Sunshine endeavored to practice the culture for goodness of "love and responsibility" and launched a series of initiatives such as the "three/five/seven $(\Xi/\Xi/t)$ " product system, starting from "philanthropic sense, thoughtful product, and attentive service", so as to make the customers feel Sunshine's "love and responsibility" and the distinction of Sunshine's products and make service the reason for customers to choose Sunshine Insurance.

Mission: To bring more sunshine to people
Vision: To be an insurance group with humanity and vitality
Core values: One goal: All for customers

Two fundamentals: Creating value and win-win growth
Three unions: Passion and sense, speed and quality, flexibility and concentration

Style: Simple and trustworthy
Enterprise Spirit: To transcend ourselves and innovate revolutions
Enterprise Philosophy: Take the steadfast mentality as peasants and work diligently with the spirit of a craftsman Cultural Position: Responsibility and progress

Further information on the culture of Sunshine, including the Company's mission, vision and values, is set out on the website of the Company (under the section headed "About Sunshine") and in the "Chairman Statements" of this report.

The corporate governance structure chart of the Company is set out as below:



SHAREHOLDERS' MEETING

The shareholders' meeting is the highest authority of the Company, and shall exercise the following power in accordance with the law:

- elect and replace the directors who are not employee representatives, and decide on matters related to the remuneration of directors;
- (2) elect and replace the supervisors who are not employee representatives, and decide on matters related to the remuneration of supervisors;
- (3) consider and approve the report of the Board of Directors;
- (4) consider and approve the report of the Board of Supervisors;
- (5) consider and approve the profit distribution plan and loss recovery plan of the Company;
- (6) resolve on the increase or decrease in registered capital of the Company;
- (7) resolve on the issuance of marketable securities and listing of the Company;
- (8) consider and approve the Company's direct investment in and establishment of domestic and overseas companies, over which the Company exercises its control;
- (9) consider and approve on matters such as external investments, asset acquisition, asset disposal and write-off and asset pledges that exceeds 20% of the latest audited total assets of the Company;

- (10) consider guarantees pursuant to Article 56 of the Articles of Association;
- (11) discuss and vote on significant matters exceeding the authority of the Board of Directors;
- (12) resolve on matters such as merger, division, dissolution and liquidation of the Company or alteration on the form of the Company;
- (13) amend the Articles of Association, and to consider the rules of procedures for the shareholders' meeting, the Board of Directors and the Board of Supervisors;
- (14) resolve on the acquisition of the Company's Shares;
- (15) resolve on the appointment and dismissal and remuneration of accounting firms of the Company, which would provide regular and statutory audit on the Company's financial reports;
- (16) consider the proposals raised by Shareholders who, individually or collectively, hold 1% or more of shares with voting rights of the Company;
- (17) consider and approve the share incentive scheme;
- (18) consider the related party/connected transactions which shall be considered and approved at the shareholders' meeting as provided by laws, administrative regulations, rules and the securities regulatory rules of the place where the Company's Shares are listed;

(19) consider other matters which shall be decided at the shareholders' meeting as provided by laws, regulations, regulatory provisions and the Articles of Association.

During the Reporting Period, the Company has held three shareholders' general meetings, namely the annual general meeting of 2023, the first domestic shares class meeting of 2024 and the first H shares class meeting of 2024 held on May 20, 2024. Major issues considered and approved included:

- Report of the Board of Directors for 2023;
- Report of the Board of Supervisors for 2023;
- Annual Report for 2023;
- Final Financial Report for 2023;
- Profit Distribution Plan for 2023;
- Appointment of Accounting Firms for 2024;
- Renewal of Liability Insurance for Directors, Supervisors and Senior Management;
- Election of Mr. XU Ying as an Independent Nonexecutive Director of the Sixth Session of the Board;

- Amendments to the Articles of Association and the Rules of Procedures;
- Grant of General Mandate to the Board to Issue Additional H Shares; and
- Grant of General Mandate to the Board to Repurchase H Shares.

METHODS OF CONVENING EXTRAORDINARY SHAREHOLDERS' MEETINGS AND SUBMITTING PROPOSALS BY SHAREHOLDERS

According to the Articles of Association, any Shareholder(s) who individually or collectively hold 10% or more of the Shares of the Company shall be entitled to request the Board of Directors to convene an extraordinary shareholders' meeting by written requisitions and illustrate the subject of the meeting. If the Board of Directors agrees to convene such extraordinary shareholders' meeting, a notice of convening such extraordinary shareholders' meeting shall be issued within 5 days after passing the resolution of the Board of Directors. Consent of the relevant Shareholders must be sought if the request contained in the notice is different from the original one. For details of the procedures for nominating candidates of Directors by Shareholders, please refer to the website of the Company. Specific enquiries or suggestions by Shareholders can be sent in writing to the Board or by e-mail to the Company.

When the Company convenes a shareholders' meeting, Shareholders individually or collectively holding 1% or more of the total outstanding voting Shares of the Company shall have the right to submit proposals to the Company in writing. The Requesting Shareholders may make interim proposals and submit them to the convener in writing ten days before the shareholders' meeting is convened. The Board shall review the Shareholder's proposal and submit it to the shareholders' meeting for discussion if the issues involved in the Shareholder's proposal are directly related to the Company and do not exceed the terms of reference of the shareholders' meeting as stipulated by laws, regulations and the Articles of Association. Subject to compliance with the relevant procedural requirements, the convener of the shareholders' meeting shall issue a supplementary notice of the shareholders' meeting within two days after receiving the proposal and announce the contents of the interim proposal. The contents of the interim proposals shall be within the business scope of the Company and the scope of duties of the shareholders' meeting and have a direct relationship with the Company, and shall contain specific subjects and concrete matters for approval.

BOARD OF DIRECTORS

The Board of Directors is accountable to the shareholders' meeting. It shall hold four regular meetings every year, and hold extraordinary meetings as required. Notice of regular meetings shall be given to all Directors and Supervisors in writing or by e-mail at least fourteen days before the date of the meeting. Notice of extraordinary meetings shall be given to all Directors and Supervisors at least five days before the date of the meeting, but for extraordinary meetings of the Board of Directors convened due to the Company's crisis or other special or emergency situations and with the unanimous consent of all Directors, the above time limit shall not apply.

All Directors shall act honestly in the best interests of the Company.

Composition

As at the end of the Reporting Period, the Board of Directors consisted of 15 Directors, among which including 5 executive Directors, 5 non-executive Directors and 5 independent non-executive Directors. Directors serve a term of 3 years and may serve consecutive terms if re-elected. Details are as follows:

Name	Position(s)
ZHANG Weigong	Chairman of the Board, Executive Director and Chief Executive Officer
ZHAO Zongren	Vice Chairman of the Board, Executive Director
LI Ke	Executive Director, Joint Chief Executive Officer and General Manager
PENG Jihai	Executive Director, Joint Chief Executive Officer, Deputy General Manager,
	Chief Financial Officer, Head of Investment and Chief Investment Officer
WANG Yongwen	Executive Director, Deputy General Manager
CAI Qiwu	Non-executive Director
WANG Jingwei	Non-executive Director
CHEN Yong	Non-executive Director
QIAN Yiqun	Non-executive Director
HOU Huisheng	Non-executive Director
LIU Zhanqing	Independent Non-executive Director
JIA Ning	Independent Non-executive Director
WU Xiaoqiu	Independent Non-executive Director
HONG Qi	Independent Non-executive Director
XU Ying	Independent Non-executive Director

Note: On June 20, 2024, Mr. XU Ying has obtained the legal opinions as described under Rule 3.09D of the Hong Kong Listing Rules, and confirmed that he understood his duties as a director of the Company. Mr. XU Ying has served as an independent non-executive Director of the Company and Mr. GAO Bin ceased to be the independent non-executive Director of the Company from August 27, 2024.

During the Reporting Period, the Board of Directors had been at all times in compliance with Rules 3.10(1) and 3.10(2) of the Hong Kong Listing Rules which stipulate that an issuer must appoint at least three independent non-executive directors and at least one of the independent non-executive directors shall have appropriate professional qualifications or accounting or related financial management expertise, and with Rule 3.10A of the Hong Kong Listing Rules which specifies that an issuer must appoint independent non-executive directors representing at least one-third of the members of the board.

118 CORPORATE GOVERNANCE

Corporate Governance Report

All Directors (including independent non-executive Directors) have brought a variety of valuable working experience and expertise to the Board, enabling the Board to effectively perform its functions. All Directors have agreed to disclose to the Company in a timely manner the number, nature, position, and duration of office at other listed companies or institutions and other major appointments in accordance with the requirements of the Corporate Governance Code.

CORPORATE GOVERNANCE FUNCTIONS

The Company is committed to maintaining the highest level of corporate governance and the Board plays an important role in maintaining sound corporate governance. The corporate governance functions of the Board and its special committees include developing and reviewing the Company's policies and practices on corporate governance; reviewing and monitoring the training and continuous professional development of Directors and senior management; reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements; developing, reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and Directors; and reviewing the Company's compliance with the Corporate Governance Code and disclosure in the Corporate Governance Report.

DUTIES AND RESPONSIBILITIES

The Board of Directors shall exercise the following functions and powers:

- to convene shareholders' meetings and to report to shareholders' meetings;
- (2) to implement the resolutions of the shareholders' meetings;

- (3) to determine operation plans and investment plans of the Company;
- (4) to determine the debt and financial policies of the Company;
- (5) to decide on annual financial budgets and final accounting plans of the Company;
- (6) to formulate the profit distribution plans and plans for recovery of losses of the Company;
- to formulate proposals of the Company regarding increase or reduction of the registered capital, issuance of securities and listing, and consider the issuance of corporate bonds;
- (8) to formulate plans for any substantial acquisition by the Company, repurchase of the Shares of the Company, or merger, division, dissolution and change of form of the Company;
- (9) to consider and approve matters such as external investments, purchase of assets, disposal and write-off of assets and asset mortgage and material related party transactions, for each occasion the amount representing less than 20%, but more than 3% of the latest audited total assets value of the Company;
- (10) to formulate management policies in respect of external investments, purchase of assets, disposal and write-off of assets, asset mortgage and related party transactions in accordance with the Articles of Association;
- (11) to consider and approve guarantees authorized by the shareholders' meeting;

- (12) to consider and approve any single donation exceeding more than one point five thousandth and less than five thousandth of the Company's net assets in its most recent audited consolidated financial statements and any donations made after accumulated donations of over five thousandth (but still less than one hundredth) of the Company's net assets in its latest audited consolidated financial statements in one accounting year;
- (13) to decide on the establishment of the Company's internal management structure;
- (14) to appoint or remove the chief executive officer of the Company or other senior management based on the nominations of chairman of the Board of Directors and determine their remuneration and penalties;
- (15) to formulate the basic management policies of the Company;
- (16) to formulate proposals for any amendments to the Articles of Association;
- (17) to formulate rules of procedure for shareholders' meeting and Board of Directors; to consider and approve the detailed working rules for professional board committees;
- (18) to manage the disclosure of information of the Company;
- (19) to consider and review the working report and review the work of the chief executive officer of the Company;

- (20) to decide on the method of provisioning for value award fund and its system for usage and allocation;
- (21) to propose to the shareholders' meeting to engage or dismiss accounting firms that provide regular statutory audit on financial reports of the Company;
- (22) to select and engage the external auditor for audit on the Company's directors and senior management;
- (23) other functions and powers conferred by laws, regulations, regulatory requirements, listing rules of the stock exchange of the place where the Shares of the Company are listed or the Articles of Association and by shareholders' meetings.

The Board is a standing decision-making body of the Company. The Board has set up special committees such as the Strategy and Investment Decision Committee, the Risk Management Committee, the Audit Committee, the Nomination and Remuneration Committee, the Related Party Transactions Control Committee, the Consumer Rights Protection Committee and the ESG (Environment, Social Responsibility and Corporate Governance) Committee to effectively support the scientific decision-making of the Board and improve the work efficiency of the Board. When performing their functions, each special committee may engage independent professionals or institutions outside the Company to provide assistance. The Company shall provide conditions for such assistance, and the reasonable expenses incurred therefrom shall be

Financial Statements and Others

120 CORPORATE GOVERNANCE

Corporate Governance Report

borne by the Company. In addition, the Company has formulated internal policies, including but not limited to the Articles of Association and the Terms of Reference of each special committee, to ensure that the Directors can obtain independent views and opinions. These policies cover the Company's rights in respect of the election procedures and selection criteria of Directors (including independent nonexecutive Directors), the related Directors' abstaining from voting system, and the independent non-executive Directors' independent review opinions. The Company has reviewed the implementation and effectiveness of the above mechanism and is of the view that the above mechanism can ensure the Board can obtain independent views and opinions.

Summary of Work Undertaken

During the Reporting Period, the Directors' attendance records of the shareholders' general meetings were as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)
ZHANG Weigong	3/3	100%
ZHAO Zongren	3/3	100%
LI Ke	3/3	100%
PENG Jihai	3/3	100%
WANG Yongwen	3/3	100%
CAI Qiwu	3/3	100%
WANG Jingwei	3/3	100%
CHEN Yong	3/3	100%
QIAN Yiqun	3/3	100%
HOU Huisheng	3/3	100%
LIU Zhanqing	3/3	100%
GAO Bin	3/3	100%
JIA Ning	3/3	100%
WU Xiaoqiu	3/3	100%
HONG Qi	3/3	100%
XU Ying	0/0	_

Note: Mr. XU Ying has served as the independent non-executive director of the Company and Mr. GAO Bin ceased to be the independent non-executive director of the Company from August 27, 2024.

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
ZHANG Weigong	6/6	100	0/6	0
ZHAO Zongren	6/6	100	0/6	0
LI Ke	6/6	100	0/6	0
PENG Jihai	6/6	100	0/6	0
WANG Yongwen	6/6	100	0/6	0
CAI Qiwu	6/6	100	0/6	0
WANG Jingwei	6/6	100	0/6	0
CHEN Yong	5/6	83.33	1/6	16.67
QIAN Yiqun	6/6	100	0/6	0
HOU Huisheng	6/6	100	0/6	0
LIU Zhanqing	6/6	100	0/6	0
GAO Bin	5/5	100	0/5	0
JIA Ning	5/6	83.33	1/6	16.67
WU Xiaoqiu	6/6	100	0/6	0
HONG Qi	6/6	100	0/6	0
XU Ying	1/1	100	0/1	0

During the Reporting Period, the Directors' attendance records of the Board meeting were as follows:

During the Reporting Period, the Board held a total of 6 meetings, at which 74 proposals were considered and approved and 9 reports were heard. The Directors have exercised their voting rights prudently and independently and put forward constructive opinions and suggestions which have effectively facilitated the efficient operation of corporate governance compliance while driving the improvement of operation and management of the Company.

Embedded Value

About Us

Management Discussion and Analysis

DIRECTORS

Responsibility with Respect to Financial Statements

The management of the Company has provided the Board with necessary explanations and information enabling all Directors to consider the Company's consolidated financial statements which are submitted to the Board for approval. The Directors are responsible for the preparation of financial statements for every financial year and the interim period thereof which shall reflect a true and fair view of the business operations of the Company by implementing proper accounting policies in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board, and implementing the accounting regulations issued by the Ministry of Finance and the Chinese insurance regulatory authority subject to compliance with the International Financial Reporting Standards.

The Board has confirmed that it is responsible for the preparation of the financial statements of the Company for the year ended December 31, 2024. The Company is not subject to any material uncertainties or circumstances which might cast significant doubt on the Company's ability to continue as a going concern.

Securities Transactions

During the Reporting Period, in respect of dealings in securities by Directors and Supervisors, the Company had adopted the Model Code set out in Appendix C3 to the Hong Kong Listing Rules. Upon specific enquiries by the Company, all Directors and Supervisors confirmed that they had complied with the standards set out in the Model Code during the Reporting Period.

Training of Directors

During the Reporting Period, all Directors (Mr. ZHANG Weigong, Mr. ZHAO Zongren, Mr. LI Ke, Mr. PENG Jihai, Mr. WANG Yongwen, Mr. CAI Oiwu, Mr. WANG Jingwei, Mr. CHEN Yong, Ms. QIAN Yigun, Mr. HOU Huisheng, Mr. LIU Zhanging, Ms. JIA Ning, Mr. WU Xiaoqiu, Mr. HONG Qi and Mr. XU Ying, and the independent non-executive Director Mr. GAO Bin who retired during the Reporting Period) were actively involved in continuous improvement in professional competence and participated in various kinds of training activities relating to corporate governance, the Hong Kong Listing Rules and risk management which were organized by regulatory authorities, industrial organizations and the Company, so as to develop and update their knowledge and skills and improve their performance ability, with the aim of making contributions to the Board with comprehensive information under appropriate circumstances.

Chairman of the Board/CEO

During the Reporting Period, Mr. ZHANG Weigong served as the chairman of the Board and chief executive officer of the Company. Mr. ZHANG Weigong, our founder, has extensive experience in the insurance industry and is responsible for the business strategies and overall management. While this will constitute a deviation from code provision C.2.1 of Appendix C1 to the Hong Kong Listing Rules, the Board considers that this structure will not impair the balance of power and authority between the Board and the management of the Company. The Board considers that vesting the roles of chairman of the Board and chief executive officer in Mr. ZHANG Weigong is beneficial to the business prospects and operational efficiency of the Company. The balance of power and authority is ensured by the operation of the senior management and the Board, which comprises experienced and high-caliber individuals. As at the end of the Reporting Period, the Board comprised five executive Directors (including Mr. ZHANG Weigong), five non-executive Directors and five independent non-executive Directors and therefore has a high level of independence. The overall strategies and other key business policies of the Group are made collectively by the Board after thorough discussion to ensure the comprehensiveness and reasonableness of decision-making. The Board will continue to review the effectiveness of the corporate governance structure of the Group in order to assess whether the separation of the roles of chairman of the Board and chief executive officer is necessary.

In order to meet the needs of the Company's listing on the Hong Kong Stock Exchange and the strategic transformation and development under the new situation, strengthen the stability of the Company's development and mechanism optimization, boost the healthy and sustainable development of the Company, and draw on the effective practices of global corporate governance, the Board approved the establishment of the joint chief executive officer (Joint CEO) mechanism to effectively reinforce the collective decision-making of the Executive Committee and continuously improve the management and execution capability of the Company, and Mr. LI Ke, and Mr. PENG Jihai were appointed as joint chief executive officers. The joint chief executive officers shall exercise management leadership over the relevant business segments under the leadership or authority of the Chairman of the Board/CEO of the Company, respectively.

Term of Office of Non-executive Directors

The term of office of non-executive Directors (including independent non-executive Directors) is three years.

Independence of Independent Nonexecutive Directors

Each of the independent non-executive Directors has complied with the independence guidance requirements set out in Rule 3.13 of the Hong Kong Listing Rules, and has submitted their letters of confirmation regarding their independence to the Company. As such, the Company considers that all independent non-executive Directors are still independent.

Nomination of Directors

The Nomination and Remuneration Committee of the Board of Directors is mainly responsible for proposing candidates for Directors, reviewing and making recommendations to the Board of Directors and the Board of Supervisors on the nomination of candidates for Directors, Supervisors and senior management.

Remuneration of Directors

The Board has established the Nomination and Remuneration Committee with written terms of reference. As at the end of the Reporting Period, the Nomination and Remuneration Committee consisted of three independent non-executive Directors, being Mr. LIU Zhanqing (chairman), Mr. WU Xiaoqiu and Mr. XU Ying.

In 2024, except for independent non-executive Directors who received Directors' fees from the Company, all other Directors did not receive any remuneration from the Company in the capacity of Directors. Executive Directors received remuneration in accordance with their specific management positions in the Company. The remuneration packages of independent non-executive Directors are determined based on the Company's actual situations with reference to market benchmarks.

Financial Statements and Others

SPECIAL COMMITTEES OF THE BOARD

There are seven special committees under the Board, namely the Strategy and Investment Decision Committee, the Risk Management Committee, the Audit Committee, the Nomination and Remuneration Committee, the Related Party Transactions Control Committee, the Consumer Rights Protection Committee and the ESG (Environment, Social Responsibility and Corporate Governance) Committee. Each committee provides opinions and suggestions to the Board with respect to matters within the scope of its responsibilities. The duties and operation process of each special committee are explicitly stipulated in their respective terms of reference.

THE STRATEGY AND INVESTMENT DECISION COMMITTEE

Composition

As at the end of the Reporting Period, the Strategy and Investment Decision Committee comprised three Directors, including two executive Directors and one independent non-executive Director.

Chairman: LI Ke (Executive Director) Members: PENG Jihai (Executive Director), WU Xiaoqiu (Independent Non-executive Director)

Duties and responsibilities

The main duties of the Strategy and Investment Decision Committee are reviewing and making proposals on the Company's medium and long-term development strategies and major investment decisions, and making decisions on related matters within the authority of the Board of Directors. The Strategy and Investment Decision Committee shall have a comprehensive understanding of the development of the Company's strategic planning and investment management, supervise the effectiveness of the strategic management and investment decisionmaking system, undertake the relevant responsibilities of the Company's asset and liability management, review and make comments and suggestions to the Board on the following matters:

- the Company's medium- and long-term development strategies;
- (2) major issues related to the strategic development of the Company;
- (3) annual work report of the Company;
- (4) the Company's investment principles, investment directions, investment systems and basic management systems submitted by the strategy and investment management functional departments;
- (5) the investment scope, investment field, investment plan, etc. of the Company;
- (6) the overall objectives and strategies of the Company's asset and liability management;
- the organizational system, decision-making system and risk management policy for asset and liability management and asset allocation;
- (8) asset allocation policy and its adjustment plan;
- (9) other matters to be considered and the reports and proposals to be considered by the Board.

Summary of work undertaken

During the Reporting Period, the Strategy and Investment Decision Committee held a total of 4 meetings, and considered and approved 11 resolutions.

Attendance records of the meetings were as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
LI Ke	4/4	100	0/4	0
PENG Jihai	4/4	100	0/4	0
WU Xiaoqiu	4/4	100	0/4	0

During the Reporting Period, the Strategy and Investment Decision Committee thoroughly studied and discussed the annual implementation of the Group's threeyear development plan, annual work report, interim work report, asset strategic allocation plan and other matters, and put forward opinions and suggestions on medium and long-term development strategy and major investment decisions.

THE RISK MANAGEMENT COMMITTEE

Composition

As at the end of the Reporting Period, the Risk Management Committee comprised three Directors, including two executive Directors and one independent non-executive Director.

Chairman:	WANG Yongwen (Executive Director)
Members:	PENG Jihai (Executive Director), JIA Ning
	(Independent Non-executive Director)

Duties and responsibilities

The main duties of the Risk Management Committee are reviewing and making suggestions and recommendations to the Board of Directors on the basic principles, overall goals, fundamental policies, basic systems of risk management, risk appetite and risk tolerance, risk assessment reports as well as risk assessment of major decisions and solutions to major risks.

The Risk Management Committee shall fully understand the major risks faced by the Company and their management status, supervise the effectiveness of the risk management system, review the following matters and provide opinions and suggestions on the decisionmakings of the Board:

- basic principles and overall objectives of risk management, including the overall objectives of solvency risk management;
- (2) risk appetite and risk tolerance of the Group;

126 CORPORATE GOVERNANCE

Corporate Governance Report

- (3) basic systems and basic policies for risk management, including risk management policies for solvency risk management;
- (4) the establishment and duties of the risk management institution, including the organizational structure and duties of solvency risk management;
- (5) risk assessment of major decisions and solutions to significant risks;
- (6) annual internal control report and compliance report;
- (7) the solvency report of the Group;
- (8) annual and interim risk assessment report of the Group and other special risk reports to fully understand the various risks faced by the Group and its major member companies and their management status;

- (9) to evaluate the effectiveness of the operation of the solvency risk management system;
- (10) to assess the risks of significant operational and management matters of the Group, and to consider solutions to significant matters related to solvency management;
- (11) reports on major investments of the Company;
- (12) to examine material risk exposures disclosed by the Company;
- (13) other matters to be considered.

Summary of work undertaken

During the Reporting Period, the Risk Management Committee held a total of 5 meetings, considered and approved 32 resolutions, and heard one report.

Attendance records of the meetings were as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
WANG Yongwen	5/5	100	0/5	0
PENG Jihai	5/5	100	0/5	0
JIA Ning	5/5	100	0/5	0

During the Reporting Period, the Risk Management Committee conducted in-depth research and considered the Group's fraud risk management, solvency, risk assessment, the Company's risk appetite and compliance reports, etc., and performed the duties of risk management and internal control review.

THE AUDIT COMMITTEE Composition

As at the end of the Reporting Period, the Audit Committee comprised three Directors, all of whom are independent non-executive Directors.

- Chairman: HONG Qi (Independent Non-executive Director)
- Members: JIA Ning (Independent Non-executive Director), XU Ying (Independent Nonexecutive Director)

Duties and responsibilities

The Audit Committee is mainly responsible for regularly reviewing the internal control assessment reports submitted by the internal audit department, the risk assessment reports submitted by the risk management department, and the compliance reports submitted by the compliance management department; and making suggestions and recommendations for improvement to the Board of Directors on the Company's internal control, risks and compliance issues.

The main duties and authorities of the Audit Committee include:

- to make proposals regarding the appointment, reappointment, removal or replacement of the external auditors, to approve the remuneration and appointment terms applicable to the external auditors, and attend to any issues related to the external auditors' resignation or dismissal;
- (2) to review and monitor the external auditors' independence and objectivity and the effectiveness of the audit process in accordance with applicable

standards; the Audit Committee shall discuss the nature and scope of audit and related reporting responsibilities with the external auditors prior to the commencement of the audit;

- (3) to develop and implement policies on engaging external auditors to provide non-audit services. For this purpose, external auditors include any entity which is under common control, ownership or management with the audit firm or any entity which a reasonably informed third party knowing all relevant information would reasonably conclude to be part of the audit firm nationally or internationally. The Audit Committee should report and make recommendations to the Board on any matters where action or improvement is needed;
- (4) to review the Company's internal audit management system and make recommendations to the Board;
- (5) to provide guidance on the effective operation of the Company's internal audit, review the Company's annual internal audit plan, internal audit budget and human resources plan, and make recommendations to the Board and be responsible for the management and implementation after consideration and approval by the Board;
- (6) to review the internal audit report, assess the internal audit results and supervise the rectification of material issues;

- (7) to review the integrity of the Company's financial statements, annual reports, accounts, interim reports and (if to be published) quarterly reports, review and express opinions on the significant opinions on financial reporting contained in the statements and reports. Prior to the submission of the relevant statements and reports to the Board, the Audit Committee shall specifically review the following issues: any changes in accounting policies and practices; major judgmental areas; significant adjustments resulting from audit; the going concern assumptions and any qualified opinions; compliance with accounting standards; and compliance with the Hong Kong Listing Rules and legal requirements in relation to financial reporting. For the purpose of this subsection, the Audit Committee should liaise with the Board and the senior management of the Company. The Audit Committee must meet, at least twice a year, with the auditors of the Company. The Audit Committee shall consider any significant or unusual items that shall be, or may need to be, reflected in such reports and financial statements, and shall give due consideration to any matters that have been raised by the responsible personnel from the Company's internal accounting and finance, internal audit, compliance departments or the auditors;
- (8) to review the financial control and internal control system of the Company;
- (9) to evaluate the work of the Chief Auditor and give opinions to the Board, and receive report from the Chief Auditor on the progress of the audit work at least quarterly;

- (10) to discuss the risk management and internal control systems with the management to ensure that the management has performed its duty to build and maintain effective systems. The content of this discussion should include the adequacy of resources, staff qualifications and experience for accounting and financial reporting functions, and the adequacy of the staff training programmes and the related budget;
- (11) to consider major investigation findings on risk management and internal control matters and the management's response to these findings on its own initiative or as delegated by the Board;
- (12) to ensure the coordination between internal and external auditors; to ensure that the internal audit function is adequately resourced for operation and has appropriate standing within the Company, and to review and monitor its effectiveness;
- (13) to review the financial and accounting policies of the Group (including the Company and subsidiaries within the scope of the consolidated statements) and their implementation;
- (14) to review the external auditors' management letter to the management, any significant queries raised by the auditors to the management about accounting records, financial accounts or control systems and the management's response;
- (15) to ensure that the Board provides a timely response to the issues raised in the external auditors' management letter to the management;

- (16) to report to the Board on the above matters and other matters set out in the code provision D.3.3 of Appendix C1 to the Hong Kong Listing Rules (and the provisions as amended from time to time);
- (17) to consider other topics as identified by the Board;
- (18) to review the arrangements of the Company which enable its employees to raise concern, on a confidential basis, over any possible misconduct in financial reporting, internal control or other aspects of the Company. The Audit Committee shall ensure that proper arrangements are made for the Company to conduct fair and independent investigation on such matters and take appropriate actions;
- (19) to perform the role as a major representative of the Company to liaise with the external auditors and supervise their relationship;
- (20) other duties and authorities conferred by laws, regulations, regulatory requirements, securities regulatory rules of the place where the Company's Shares are listed and the Board of the Company.

Summary of work undertaken

During the Reporting Period, the Audit Committee held a total of 5 meetings, and considered and approved 29 resolutions.

Attendance records of the meetings were as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
HONG Qi	5/5	100	0/5	0
JIA Ning	5/5	100	0/5	0
GAO Bin	4/4	100	0/4	0
XU Ying	1/1	100	0/1	0

Note: Mr. XU Ying has served as a member of the Audit Committee and Mr. GAO Bin ceased to be a member of the Audit Committee from August 27, 2024.

During the Reporting Period, the Audit Committee discussed and considered the annual report, final financial report, interim report, appointment of annual audit institution, internal audit work report, compliance report, internal control audit report and other matters, continued to strengthen communication and liaison with internal and external auditors and provided the Board with opinions and advice relating to finance, internal control and compliance in a timely manner, which kept enhancing the corporate governance level of the Company.

THE NOMINATION AND REMUNERATION COMMITTEE Composition

As at the end of the Reporting Period, the Nomination and Remuneration Committee comprised three independent non-executive Directors.

- Chairman: LIU Zhanqing (Independent Non-executive Director)
- Members: WU Xiaoqiu (Independent Non-executive Director), XU Ying (Independent Nonexecutive Director)

Duties and responsibilities

The Nomination and Remuneration Committee is mainly responsible for reviewing the election system, assessment standards and remuneration incentives for Directors and senior management; proposing candidates for Directors, reviewing and making recommendations to the Board of Directors and the Board of Supervisors on candidates of Directors, Supervisors and senior management; and conducting performance appraisals of senior management. The Nomination and Remuneration Committee shall avoid being influenced by Shareholders in exercising the above functions and powers and exercise the right to nominate Directors independently and prudently.

The main duties and authorities of the Nomination and Remuneration Committee are as follows:

- to review the criteria and procedures for selecting Directors and the senior management;
- (2) to review the qualification of the Directors, Supervisors and the senior management and make recommendations;

- (3) to at least annually review the structure, size and constitution of the Board (including skills, knowledge and experience) and to make recommendations about the proposed changes to the Board in order to complement the Company's strategies;
- (4) to identify individuals suitably qualified to serve as a member of the Board, select and nominate such individuals or make recommendations to the Board on the selection of individuals nominated for directorships;
- (5) to assess the independence of independent nonexecutive Directors;
- (6) to make recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors, in particular the chairman of the Board and chief executive officer;
- (7) to review the appraisal standards and remuneration incentives for Directors and the senior management, and to make recommendation to the Board on the Company's policy and structure for all Directors and the senior management's remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy;
- (8) to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives;
- (9) to assess the performance of the Directors and the senior management's duties, conduct annual performance appraisals of the senior management and make recommendations to the Board;

- (10) to supervise the implementation of the remuneration policies of the Company;
- (11) to make recommendations to the Board on the remuneration package of an executive Director or a member of the senior management, including benefits in kind, pension rights and compensation payments, including the compensation payable for loss or termination of their office or appointment;
- (12) to make recommendations to the Board on the remuneration of non-executive Directors;
- (13) to consider salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the Company;
- (14) to review and approve compensation payable to executive Directors and the senior management for any loss or termination of office or appointment to ensure that it is consistent with contractual terms or on terms that are otherwise fair and reasonable and not excessive;

- (15) to review and approve compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that they are consistent with contractual terms or on terms that are otherwise reasonable and appropriate;
- (16) to ensure that no Director or any of his/her associates (as defined under the Hong Kong Listing Rules) is involved in deciding his/her own remuneration;
- (17) to review and determine other matters in accordance with the laws, regulations, regulatory provisions and securities regulatory rules of the place where the Company's Shares are listed, or under the authorization of the Board.

Summary of work undertaken

During the Reporting Period, the Nomination and Remuneration Committee held a total of 5 meetings, at which 14 resolutions were considered and approved.

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
LIU Zhanqing	5/5	100	0/5	0
WU Xiaoqiu	5/5	100	0/5	0
GAO Bin	3/3	100	0/3	0
XU Ying	2/2	100	0/2	0

The attendance records of the meetings are as follows:

Note: Mr. XU Ying has served as a member of the Nomination and Remuneration Committee and Mr. GAO Bin ceased to be a member of the Nomination and Remuneration Committee from August 27, 2024.

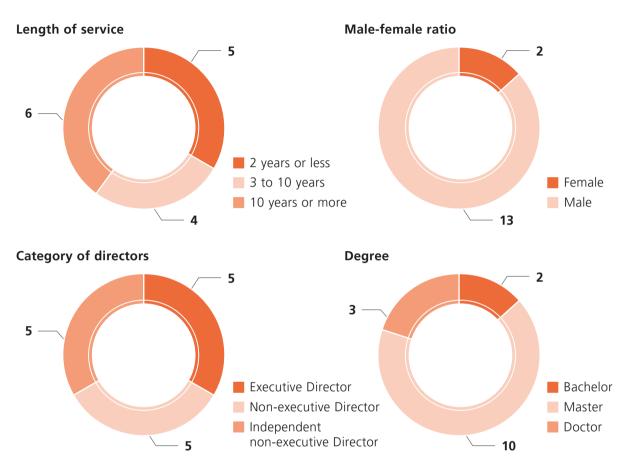
During the Reporting Period, the Nomination and Remuneration Committee earnestly performed its duties, discussed and considered matters such as the results of the performance evaluation of senior management, the assessment and incentive scheme, the appointment and removal of senior management, the qualification and condition of the candidates of independent nonexecutive directors, etc., so as to urge the Company to improve the incentive and restraint mechanism and continuously improve the effectiveness of the incentive mechanism.

According to the provisions of laws and regulations, normative documents, regulatory requirements and the Articles of Association, the election of Director candidates shall first go through preliminary review by the Nomination and Remuneration Committee that shall then make nomination to the Board, and the Board shall propose the candidates to the shareholders' meeting of the Company for election by way of resolutions. Members of the Board shall finally be elected by the shareholders' meeting of the Company. The Nomination and Remuneration Committee shall provide opinions on its review and consideration and recommend candidates to the Board in accordance with the provisions of the nomination rules, after comprehensive consideration of the size and order of the number of Shares held by the nominating Shareholders, the gualifications and cultural identities of the nominated candidates, and the Diversity Policy. Pursuant to the Corporate Governance Code, the Board of Directors of the Company continued to implement the Diversity Policy. Pursuant to the Board Diversity Policy, selection of Board candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural, educational background, industry experience, technical capability, professional qualifications and skills, knowledge, length of service and other relevant factors. The Board will also take into account the Company's business model and specific needs. The ultimate selection of candidates for directorship will be based on merit and contribution that the selected candidates will bring to the Board of Directors.

The Nomination and Remuneration Committee is responsible for the supervision of the implementation of the Board Diversity Policy. Nomination and Remuneration Committee will review the Board Diversity Policy annually to ensure its continued effectiveness. Our Company will (i) disclose the biographical details of each Director; and (ii) report on the implementation of the Board Diversity Policy (including whether we have achieved board diversity) in its annual corporate governance report. In particular, as the Board has two female members currently, composition of the Board is in compliance with the Hong Kong Listing Rules in relation to gender diversity of Board members and meets the requirements of the Board Diversity Policy. The Company takes into account the importance and benefits of gender diversity of the Board and its Board Diversity Policy ensures that there will be alternate potential successors to the Board to continue the established gender diversity of the Board. The current senior management and the Board of Supervisors include multiple female members. Our Company also intends to promote gender diversity when recruiting staff at the middle to senior level so that our Company will have a pipeline of female senior management and potential successors to the Board. We plan to offer allround training to female employees whom we consider to have suitable experience, skills and knowledge of our operation and business, including but not limited to, business operation, management, accounting and finance, legal and compliance. We are of the view that such strategy will offer chances for our Board to identify capable female employees to be nominated as members of the Board in the future with an aim to provide our Board with a pipeline of female candidates to achieve gender diversity in our Board in the long run. The Nomination and Remuneration Committee will use its best endeavors to identify and recommend qualified female candidates to our Board for its consideration on appointment of a Director, subject to our Directors: (i) being satisfied with the competence and experience of the relevant candidates based on reasonable criteria; and (ii) fulfilling their fiduciary duties to act in the best interests of our Company and our Shareholders as a whole when considering the appointment. Our Company believes that such merit- based selection process with reference to our Diversity Policy and the nature of our business will be in the best interests of our Company and our Shareholders as a whole. The Nomination and Remuneration Committee is of the view that the composition of the Board during the Reporting Period meets the requirements of the Board Diversity policy.

Financial Statements and Others

Diverse Board Composition:



The Company is committed to ensuring gender diversity in our workforce. As at the end of the Reporting Period, 42.2% of the Company's employees were male and 57.8% were female. The Company believes that the current gender diversity of the Company's employees is balanced and will continue to maintain gender diversity in the employee structure.

THE RELATED PARTY TRANSACTIONS CONTROL COMMITTEE Composition

As at the end of the Reporting Period, the Related Party Transactions Control Committee consisted of three Independent Non-executive Directors.

- Chairman: XU Ying (Independent Non-executive Director)
- Members: LIU Zhanqing (Independent Non-executive Director), HONG Qi (Independent Nonexecutive Director)

Duties and responsibilities

The Related Party Transactions Control Committee is mainly responsible for the identification and maintenance of related persons, and the management, review, approval and risk control of related party transactions. The Related Party Transactions Control Committee focuses on the compliance, fairness and necessity of related party transactions, and is responsible for the compliance of related party transactions. Its main responsibilities include:

- to review the Company's related party transaction management system and submit it to the Board for approval;
- to review significant related party transactions of the Company and submit them to the Board for approval;
- (3) to file general related party transactions that have been reviewed through the Company's internal management system and authorization procedures;
- (4) to review special reports on the Company's related party transactions and report them to the Board;
- (5) to be responsible for the risk control of the Company's related party transactions;
- (6) to consider other matters related to related party transactions as authorized by the Board.

Summary of work undertaken

During the Reporting Period, the Related Party Transactions Control Committee held 2 meetings to consider and approve 2 resolutions.

The attendance records of the meetings are as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
XU Ying	1/1	100	0/1	0
LIU Zhanqing	2/2	100	0/2	0
HONG Qi	2/2	100	0/2	0
GAO Bin	1/1	100	0/1	0

Note: Mr. XU Ying has served as the chairman and a member of the Related Party Transactions Control Committee and Mr. GAO Bin ceased to be the chairman and a member of the Related Party Transactions Control Committee from August 27, 2024.

During the Reporting Period, the Related Party Transactions Control Committee discussed and considered matters such as the special report on related party transactions, material related party transactions and other matters.

THE CONSUMER RIGHTS PROTECTION COMMITTEE Composition

As at the end of the Reporting Period, the Consumer Rights Protection Committee consisted of three Directors, including one executive Director and two non-executive Directors.

Chairman: LI Ke (Executive Director)

Members: WANG Jingwei (Non-executive Director), QIAN Yiqun (Non-executive Director)

Duties and responsibilities

The Consumer Rights Protection Committee is mainly responsible for submitting work reports on consumer rights protection and annual reports to the Board of Directors; instructing and supervising the establishment and improvement of the management system for consumer rights protection; supervising the work of senior management and consumer rights protection department; reviewing the work reports submitted by the senior management and consumer rights protection department, studying on annual audit reports, regulatory notifications and internal assessment results related to consumer rights protection, and supervising the senior management and relevant departments to settle various problems identified. The Consumer Rights Protection Committee shall understand the implementation of the Company's consumer rights protection work, ensure that the relevant rules and regulations are in line with corporate governance, corporate culture construction and business development strategies, review the following matters, and provide opinions and suggestions to the Board of Directors:

- the Company's work strategies, policies and objectives for consumer rights protection;
- (2) the implementation and supervision mechanism, review mechanism, internal assessment mechanism and information disclosure mechanism for the Company's consumer rights protection decisionmaking;
- (3) the management system of consumer rights protection of the Company;
- (4) the implementation of the Company's consumer rights protection strategies, policies and objectives and the implementation of work;

- (5) working reports and annual reports on consumer rights protection of the Company;
- (6) major issues and important policies on consumer rights protection;
- (7) audit reports, regulatory notices and internal assessment results related to the protection of consumer rights of the Company;
- (8) guidance on the disclosure of material information on consumer rights protection;
- (9) other matters to be considered.

Summary of work undertaken

During the Reporting Period, the Consumer Rights Protection Committee held a total of 2 meetings, at which 3 resolutions were considered and approved.

The attendance records of the meetings are as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
LI Ke	2/2	100	0/2	0
WANG Jingwei	2/2	100	0/2	0
QIAN Yiqun	2/2	100	0/2	0

During the Reporting Period, the Consumer Rights Protection Committee actively performed its duties, discussed and considered matters such as the annual report and work plan for consumer rights protection, the interim work report and the evaluation report on the supervision of customer rights protection.

Financial Statements and Others

THE ESG (ENVIRONMENT, SOCIAL RESPONSIBILITY, CORPORATE GOVERNANCE) COMMITTEE Composition

As at the end of the Reporting Period, the ESG (Environmental, Social Responsibility, Corporate Governance) Committee consisted of three Directors, including one executive Director, one independent non-executive Director and one non-executive Director.

Chairman: WU Xiaoqiu (Independent Non-executive Director) Members: PENG Jihai (Executive Director), HOU Huisheng (Non-executive Director)

Duties and responsibilities

The ESG (Environment, Social Responsibility and Corporate Governance) Committee is mainly responsible for strengthening and reviewing the matters related to the environmental protection, social responsibility and corporate governance strategies of the Company, assessing and making recommendations on major decisions related to company business and investment management that may affect the environment and social responsibility, as well as the inappropriate attitudes, words and actions of senior management; assessing and making recommendations on the qualifications and performance of investors, Shareholders, Directors and significant changes that may change the Company's values and affect the stability of corporate governance; also making recommendations to the shareholders' meeting and the Board of Supervisors of the Company when necessary; reviewing the annual Corporate Social Responsibility Report and the Environmental, Social and Governance Report which are contained in the Company's annual report and/or published separately; reviewing or making decisions on other matters related to environment, social and governance. The main duties and authorities of the ESG (Environmental, Social Responsibility and Corporate Governance) Committee include:

- to review the Company's environmental, social and governance vision, objectives and strategies, and make recommendations on relevant environmental, social responsibility and governance work and the green finance development plan of the Company to the Board for approval;
- (2) to monitor and review the Company's environmental, social responsibility and governance policies and practices to ensure that such policies and practices are appropriate and comply with applicable legal and regulatory requirements and international standards;
- (3) to evaluate and make recommendations to the Board on significant matters relating to corporate governance, such as changes in Shareholders, changes in Directors and senior management, and to make recommendations to the shareholders' meeting and the Board of Supervisors of the Company when necessary;

- (4) to evaluate and make recommendations to the Board on the impact of the qualification, behavior and performance of the Shareholders, Directors and senior management of the Company on corporate governance, and to make recommendations to the shareholders' meeting and the Board of Supervisors of the Company when necessary;
- (5) to evaluate and make recommendations to the Board on the establishment of the Company's corporate values (including the Company's and the Group's values and culture) and the implementation of the Company's values, corporate culture and business philosophy by the Company's Shareholders, Directors, senior management and stakeholders, and to make recommendations to the shareholders' meeting and the Board of Supervisors of the Company when necessary;
- (6) in case of any changes to the largest Shareholder of the Company, prior to the consideration of the Board, the Committee shall evaluate the impact on corporate governance and make recommendations to the Board;
- (7) in the event of a repurchase of the Company's Shares or other circumstances which may affect the stability of the Company's corporate governance, the Board and other institutions of the Company shall seek opinions from the Committee before taking countermeasures. The Committee may also make recommendations to the shareholders' meeting, the Board and the management on the measures to be taken by the Company based on its own judgment;

- (8) where the chairman of the Board, general manager and other key personnel of the Company and the external auditors are dismissed before the expiry of their terms of office, they shall be assessed by the Committee before a resolution is made by the shareholders' meeting or the Board;
- (9) to monitor the implementation of the Company's environmental, social and governance work, formulate objectives and evaluate work results;
- (10) to review the reports prepared and/or disclosed in accordance with relevant regulatory requirements such as annual Sustainability Report, Green Finance Work Report and the separate Environmental, Social and Governance Report and/or the same in the Company's annual report and make recommendations to the Board for approval;
- (11) to review and evaluate the performance of the Committee and the scope of authority set out in this rule to ensure it is operating at maximum effectiveness and recommend any changes it considers appropriate to the Board for approval;
- (12) to decide on other matters related to environment, society and governance.

Summary of work undertaken

During the Reporting Period, the ESG (Environment, Social Responsibility and Corporate Governance) Committee held a total of one meeting and considered and approved 3 resolutions.

Attendance records of the meetings are as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
WU Xiaoqiu	1/1	100	0/1	0
PENG Jihai	1/1	100	0/1	0
HOU Huisheng	1/1	100	0/1	0

During the Reporting Period, the ESG (Environmental, Social Responsibility and Corporate Governance) Committee discussed and considered the sustainability report, green finance work report, three-year plan for ESG development and other issues.

RISK MANAGEMENT AND INTERNAL CONTROL

The Company is of the view that good risk management and internal control play a pivotal role in the operation of the Company. The Board is ultimately responsible for the Company's risk management, internal control and compliance management to establish an effective risk management and internal control system and continuously improve it.

MAIN FEATURES OF THE RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS

Risk management and internal control are the foundation of the Company's operation and long-term growth. In recent years, we have devoted significant resources to improving our risk management and internal control, establishing a comprehensive and unified risk management framework and internal control system, and further strengthening our capabilities in these two areas.

Our Company has established a matrix risk management framework. Vertically, our risk management framework covers the Board of Directors, senior management and relevant functional departments, and our subsidiaries, covering each business segment as well as relevant branches at all levels. Horizontally, we have built our "three-line" defense mechanism, consisting of relevant business departments and functional departments as the first line, the risk control functional departments as the second line, and the inspection and auditing departments as the third line. Our "three-line" defense mechanism operate in accordance with their designated functions and coordinate with each other. The Board is the highest decision-making body for overall risk management and bears the ultimate responsibility for our risk management. The Board is responsible for the following matters regarding risk management: (1) approving the overall objectives of risk management, risk appetite, risk tolerance and risk management policies of the Group; (2) approving the organizational structure and duties of risk management of the Group; (3) supervising the management to effectively manage and control risks; (4) approving capital planning of the Group; (5) approving the solvency report of the Group; (6) approving annual risk assessment report of the Group; (7) assuming ultimate responsibility for managing and responding to major emergencies and risk events; and (8) approving other relevant and significant matters on risk management.

We have established a specialized Risk Management Committee under the Board, which performs, amongst others, the following duties: (1) reviewing the overall objectives of risk management, risk appetite, risk tolerance and risk management policies of the Group; (2) reviewing the organizational structure and duties of risk management of the Group; (3) reviewing the solvency report of the Group and submitting it to the Board for approval; (4) reviewing the annual and interim risk assessment report and other special reports on risk management of the Group, and keeping abreast of the risks faced by our Group and principal subsidiaries as well as the corresponding risk management measures adopted; (5) assessing the effectiveness of our solvency risk management system; (6) assessing our risks in relation to significant operational and management matters and reviewing solutions for significant solvency related matters; and (7) other matters as arranged by the Board.

The Company deems that good internal control is crucial for the operation of the Company. The Board is ultimately responsible for the Company's internal control and is committed to establishing, implementing and improving an adequate and effective internal control system to achieve the internal control objectives. The Board is responsible for instructing the establishment of the Company's internal control management system; evaluating regularly the soundness, reasonableness and effectiveness of internal control; considering and approving the establishment of the Company's internal control organizational structure, major internal control policies, and disposal of significant risk events; setting acceptable risk levels; and providing reasonable assurance that the Company operates prudently within the framework of laws and policies. The Audit Committee under the Board is responsible for overseeing the Company's internal control, coordinating internal control audits and other related matters, studying and formulating specific measures to strengthen internal control management, and providing professional advice and recommendations for the Board's decisions. Each business department and functional department of the Company is responsible for the construction and implementation of internal control and assumes the primary responsibility for the internal control; the internal control compliance department is responsible for the pre- and mid-event coordination and planning of internal control, organization and promotion, realtime monitoring, regular investigation and review, and supervision of the rectification of internal control deficiencies; the inspection and auditing department also supervises and evaluates internal control, which independently assesses and reports on the soundness, rationality and effectiveness of the internal control management system and performs the following internal control duties: (1) formulating and strictly implementing the internal audit management system, establishing relevant rules to clarify the responsibilities

142 CORPORATE GOVERNANCE

Corporate Governance Report

and authority of the internal audit organization and establishing the scope, methods, procedures, reports and other processes and criteria of internal audits to ensure the effectiveness of our internal control and supervision system; (2) implementing comprehensive supervision and evaluation of the internal control status of each business unit and conducting annual evaluation of the soundness, rationality and effectiveness of our overall internal control. The evaluation results shall be reported in accordance with the prescribed time and process, and the feedback shall be provided to the internal control compliance department at the same level to ensure that the defects in internal control will be rectified in a timely manner; and (3) investigating the internal control negligence and to hold relevant personnel accountable, making recommendations for handling such matter, and be responsible for the implementation of subsequent decisions.

Risk Management Techniques and Implementation

During the Reporting Period, the Company adopted the following procedures for identifying, evaluating and managing significant risks:

The Company has always regarded risk management as one of the core elements of its operation and management activities, steadily established a comprehensive risk management system that matches the Group's strategies and business characteristics, continuously improved the risk management organizational structure, standardized the risk management process, adopted qualitative and quantitative risk management methods and tools, conducted risk identification, assessment, monitoring and mitigation, and promoted the sustainable, healthy and stable development of various businesses of the Group under the premise of controllable risks. The Group's risk management work: (1) The Group has formed a comprehensive risk management culture from the Company's Board of Directors, professional management, risk management committees, departments to all functional departments and employees, and has gradually established an effective and smooth risk management work and communication mechanism, which has laid a solid foundation for risk management to give full play to its role in daily business activities. (2) The Company continued to improve the comprehensive risk management system in accordance with the C-ROSS and other regulatory rules and internal management requirements, covering: firstly, risk governance, including continuous improvement of risk governance structure, risk compliance performance assessment and risk management training; secondly, risk management strategy and implementation, including strengthening the construction of risk management tools such as risk appetite, comprehensive budget, assets and liabilities, information system and stress test, establishing emergency management mechanism, and effectively preventing and resolving emergencies and major risk events; thirdly, strengthen the management of insurance risk, market risk, credit risk, liquidity risk, operational risk, strategic risk, reputational risk, risk contagion, concentration risk, organizational structure opaque risk, non-insurance risk, capital and solvency, and review the operation of the risk system in terms of system soundness and compliance effectiveness, so as to promote the continuous improvement of the Company's risk management level and risk management capability. (3) In accordance with regulatory requirements, the Company has determined risk appetite based on factors such as the Group's business strategy, capital position, market environment and the business characteristics of major member companies, and has specifically reflected the risk tolerance in terms of capital, earnings and value, liquidity, operation and compliance, reputation and the specific risk dimension of the Group. The Company has strengthened the transmission of risk appetite, scientifically optimized the risk appetite limit indicators, and issued the risk limit control plan. The Company continued to optimize the risk appetite management mechanism, including the establishment and preparation, transmission and implementation, monitoring and early warning, regular reporting, over-threshold disposal, re-evaluation and update of risk appetite, and continued to promote the effective implementation of various risk appetite management mechanisms. (4) The Group continues to optimize the risk management process. Under the guidance and support of the risk management department, each business and functional department of the Company identifies the potential risks that affect the realization of various business objectives of the Company, analyzes and evaluates the identified risks, selects corresponding risk management strategies for different types of risks, establishes a risk monitoring system, monitors and alerts the identified and assessed major risks, reports to the management of the Company, takes a series of countermeasures and mitigation measures for possible risks in a timely manner, and continuously tracks and supervises the implementation of risk measures, so as to effectively reduce the possibility of risks and reduce the adverse impact on the Company's operations. (5) The Company continued to strengthen the intelligent risk control platform, continuously improved the function modules of the system, optimized risk indicator monitoring and early warning, strengthened risk data collection, and continuously improved the level of scientific and technological risk control. The Company firmly grasped the red line of risk, held the bottom line of preventing systemic risks, continuously improved the ability of risk prediction, and effectively prevented and controlled risks.

Establishment and Soundness of Internal Control System

During the Reporting Period, the Company continued to optimize its internal control management system and established a differentiated internal control and compliance supervision mechanism to further strengthen the "entry point" controls of the first line of defense: (1) promoted Sunshine P&C and Sunshine Life to develop supervision tools for key areas based on critical processes, clarify supervision procedures, unify supervision standards, and promoted the regular institutional self-inspections and investigations to continuously enhance the internal control system; (2) promoted Sunshine Surety and Sunshine AMC to streamline systems and control measures with the focus on key risk list to constantly reinforce internal control management requirements; (3) led by the group companies and collaborated with Sunshine P&C and Sunshine Life, went deep into the front line of business, conducted inspections on the implementation of work of major institutions, adopted inspection instead of trainings to strengthen the team capabilities and improved the employees' competency in internal control management, thereby providing professional support for business development; (4) comprehensively utilised internal and external internal control compliance and risk management data, conducted regular evaluations on the internal control compliance management level of insurance subsidiaries through a combination of gualitative and guantitative evaluation methods and combined with appraisal to ensure the effectiveness of the work; (5) introduced independent evaluation organizations of third parties to conduct annual internal control audits for the Group, Sunshine P&C,

Corporate Governance Report

Sunshine Life, Sunshine AMC and Sunshine Surety, to alert management risks and improve internal control management; (6) promoted the concept and knowledge of internal control management through internal and external training, interagency discussion, and linkage among the three-line defenses to enhance the awareness of employees in internal control.

Procedures and Internal Control Measures for Handling and Disclosing Inside Information

The procedures and internal control measures for identifying, handling and disclosing inside information include:

The Board of Directors of the Company has formulated and implemented relevant supporting systems including the Management Measures for Information Disclosure of Sunshine Insurance Group Company Limited and gradually established a sound process for the reporting, identification and disclosure of inside information to ensure the timeliness and compliance of inside information disclosure.

Through training, sending emails and other means, the Directors, Supervisors, senior management and relevant employees of the Company are encouraged to be aware of and perform the obligations of information disclosure under the Guidelines on Disclosure of Inside Information of the Securities and Futures Commission of Hong Kong and the Hong Kong Listing Rules.

Evaluation of Effectiveness of Risk Management and Internal Control Systems

According to the Risk Management Guidance for Insurance Companies (Bao Jian Fa [2007] No. 23) and the Solvency Regulatory Rules (II) for Insurance Companies (Yin Bao Jian Fa [2021] No. 51) and other regulatory rules, the Company shall analyze and evaluate its risk management system in an all-round way at least once a year. The scope of evaluation includes the group companies and subordinate subsidiaries and covers risk management system framework and management mechanism, operation of various risk management processes, etc. The relevant departments of the Company have confirmed with the Board that the overall risk management was sound and the solvency risk management system and other systems were designed reasonably and operated effectively in the course of evaluation. After the evaluation, the Board, the Risk Management Committee of the Board and the senior management of the Company were of the view that the overall risk management system of the Company was effective.

In accordance with the Basic Standard for Enterprise Internal Control (Cai Kuai [2008] No. 7) and related guidelines, Principal Rules for the Internal Control of Insurance Companies (Bao Jian Fa [2010] No. 69) and the requirements of the Hong Kong Listing Rules, in light of the actual situations of the Company's internal control system, the Company carried out internal control assessment for 2024, and reviewed the design and operational effectiveness of the internal control systems of the Company and its subsidiaries covering all important aspects including financial control, operational control and compliance control. The Company focused on major business matters, highrisk areas and the Company's capabilities in response to changes of internal and external environments through comprehensive use of individual interviews, walkthrough tests, material reviews and special seminars, etc.

The Board and the management have confirmed that the control systems were sufficient and effective during the Reporting Period. Due to the limitations of internal control and the technical means for internal control assessment, there might still be risks and deficiencies. The Company's risk management framework does not seek to eliminate all risks, but to control them within acceptable limits through identification and understanding to maintain business sustainability and create long-term value. It also provides only reasonable but not absolute, assurance against material misrepresentation or loss. The Company will continue optimizing its internal control system and strive to ensure legal compliance, asset security as well as authenticity and completeness of the financial reports and related information, to ensure the fulfillment of its strategic objectives.

BOARD OF SUPERVISORS

During the Reporting Period, the Board of Supervisors, in accordance with the provisions of the PRC Company Law and the Articles of Association, earnestly performed its duties of supervision, enhanced the focus on significant events of the Company and the supervision over the performance of the respective duties by the Directors and senior management, carried out relevant financial supervision and inspection, and made proposals on the further implementation of strategies and the prevention of investment risks to the management, to protect the interests of the Company, Shareholders and employees.

Composition

As at the end of the Reporting Period, the Board of Supervisors consisted of three Supervisors, including:

Supervisors: ZHUANG Liang (Chairman of the Board of Supervisors and Employee Supervisor), ZHANG Di (Shareholder Supervisor), WANG Zhe (External Supervisor)

Non-employee representative supervisors shall be elected and removed at the shareholders' meeting, while employee representatives shall be elected or dismissed by the employees of the Company through the meeting of employee representatives, meeting of employees or other forms of democratic election. Each term of office of a supervisor is three years and he/she may serve consecutive terms if re-elected.

Financial Statements and Others

Corporate Governance Report

Duties and responsibilities

The Board of Supervisors may exercise its powers:

- to inspect the financial status of the Company: the Board of Supervisors shall conduct an investigation and, if necessary, engage accounting firms to assist it in its work at the Company's expense in the event that it discovers any irregularities in the Company's operations;
- (2) to supervise the Directors and senior management in the performance of the Company duties and to propose the dismissal of Directors or senior management who violate laws, administrative regulations, the Articles of Association or resolutions of the shareholders' meeting;
- (3) if an act of a Director and senior management is detrimental to the Company's interests, to require him or her to correct such act;
- (4) to verify financial information such as financial reports, business reports, profit distribution plans, etc. that the Board of Directors intends to submit to the shareholders' meeting and, if in doubt, to be able to appoint, in the name of the Company, a certified public accountant or practicing auditor to assist in reviewing such information;

- (5) to propose the holding of extraordinary shareholders' meetings and, in the event that the Board fails to perform its duty of convening and presiding over a shareholders' meeting as required by the Company Law of the PRC, to convene and preside over such meeting;
- (6) to submit proposals to the shareholders' meeting;
- (7) to represent the Company to negotiate with the Directors and senior management or bringing actions against Directors and senior management members according to Article 189 of the Company Law of the PRC;
- (8) other functions and powers as stipulated in laws and regulations, regulatory requirements and the Articles of Association.

Supervisors may attend meetings of the Board of Directors as non-voting delegates and raise queries or make suggestions in respect of matters that are the subjects of resolutions of the Board of Directors.

Summary of work undertaken

During the Reporting Period, the Board of Supervisors convened a total of 5 meetings, considered and studied 54 resolutions, and heard 5 reports. The attendance records of the meetings of the Board of Supervisors are as follows:

Name	Attended in person/eligible to attend	Percentage of attendance in person (%)	Attended by proxy/eligible to attend	Percentage of attendance by proxy (%)
ZHUANG Liang	5/5	100	0/5	0
ZHANG Di	5/5	100	0/5	0
WANG Zhe	5/5	100	0/5	0

The work of the Board of Supervisors is set out in the section headed "Report of the Board of Supervisors" of this annual report.

Corporate Governance Report

RESPONSIBILITIES OF SENIOR MANAGEMENT

Senior management includes the chief executive officer, chief operation officer, general manager (i.e., a president), deputy general manager (i.e., a vice president), assistant to general manager (i.e., assistant to president), secretary to the Board, compliance officer, financial officer and chief auditing officer. The senior management shall be accountable to the Board and shall be subject to the supervision of the Board of Supervisors. The senior management shall report the operation and management of the Company and provide relevant information in a timely, accurate and complete manner in accordance with the requirements of the Board of Directors and the Board of Supervisors; focusing on the Company's development strategy, the senior management shall actively and effectively carry out various operation and management work, and earnestly implement the business plan determined by the Board of Directors, so as to achieve stable and healthy development of various businesses; besides, the senior management shall carry out business management activities in accordance with the Articles of Association and the authorization of the Board, actively implement the resolutions of the shareholders' meetings and the resolutions of the Board of Directors, and implement the Company's development strategy and business plan; and perform other important responsibilities as stipulated in relevant laws, regulations, regulatory requirements, Articles of Association and the internal management system of the Company.

JOINT COMPANY SECRETARIES

Mr. NIE Rui has ceased to act as the joint company secretary of the Company due to the adjustment of work arrangement, and Mr. SHU Gaoyong has been appointed as the joint company secretary of the Company, both with effect from January 10, 2024. During the Reporting Period, as the joint company secretary of the Company, Mr. SHU Gaoyong was responsible for advising the Board on corporate governance and ensuring compliance with the Board's policies and procedures, applicable laws, rules and regulations. During the Reporting Period, the Company appointed Mr. LAU Kwok Yin, a vice president of SWCS Corporate Services Group (Hong Kong) Limited, as the joint company secretary of the Company, to assist Mr. SHU Gaoyong in discharging his duties as the joint company secretary of the Company, so as to maintain good corporate governance and ensure compliance with the Hong Kong Listing Rules and applicable Hong Kong laws. During the Reporting Period, the principal contact person of Mr. LAU Kwok Yin in the Company is Mr. SHU Gaoyong.

During the Reporting period, both Mr. SHU Gaoyong and Mr. LAU Kwok Yin have participated in not less than 15 hours of relevant professional training in compliance with Rule 3.29 of the Hong Kong Listing Rules.

DIRECTORS', SUPERVISORS' AND SENIOR MANAGEMENT'S FINANCIAL, BUSINESS AND FAMILY RELATIONSHIPS

During the Reporting Period, there were no relationships in respect of finance, business, or family among the Directors, Supervisors and senior management of the Company.

AUDITOR'S FEES

During the Reporting Period, the Company appointed Ernst & Young Hua Ming LLP and Ernst & Young ("E&Y") as the auditors of the Company's financial statements under CAS and IFRS respectively. For the year 2024, the Company paid the following fees to E&Y:

Unit: RMB million

Fee
5 19
1

Total

ARTICLES OF ASSOCIATION

In order to reflect the abolishment of the Mandatory Provisions in Articles of Association of Companies to be Listed Overseas(《到境外上市公司章程必備條款》) and the Special Regulations of the State Council on the Overseas Offering and Listing by Joint Stock Limited Liability Companies (《國務院關於股份有限公司境外 募集股份及上市的特別規定》) and updates of the Company Law of the PRC, the Hong Kong Listing Rules and other laws, regulations and regulatory requirements, the Company made relevant amendments to the Articles of Association with reference to the Guidelines for Articles of Association of Listed Companies (《上市公 司章程指引》) and in accordance with the Resolution on the Amendments to the Articles of Association considered and approved at the seventh meeting of the sixth sesssion of the Board of the Company on March 25, 2024 and the Resolution on the Amendments to the

Rules of Procedures of Shareholders' General Meeting, the Board of Directors and the Board of Supervisors considered and approved at the annual general meeting of 2023, the first domestic shares class meeting of 2024 and the first H shares class meeting of 2024 on May 20, 2024. On December 31, 2024, the Company received the Approval from the National Financial Regulatory Administration on the Amendments to the Articles of Association of Sunshine Insurance Group Company Limited. According to the approval, the National Financial Regulatory Administration has approved the Amendments. The amended Articles of Association became effective from the date of approval by the National Financial Regulatory Administration, and for details, please refer to the announcement of the Company dated December 31, 2024 on the website of the Hong Stock Exchange (www.hkexnews.hk) and the Company's website (www.sinosig.com).

20

Financial Statements and Others

Corporate Governance Report

DIVIDEND POLICY

Any proposed distribution of dividends shall be formulated by the Board and will be subject to the approval of the shareholders' meeting. A decision to declare or to pay any dividends and the amount of any dividends will depend on a number of factors, including the Company's results of operations, cash flows, financial condition, capital adequacy ratio, cash dividends paid by the subsidiaries to the Company, business prospects, statutory, regulatory and contractual restrictions on the Company's declaration and payment of dividends, and other factors that the Board may consider important, for details, please refer to the announcement of the Company dated December 31, 2024 on the website of the Hong Kong Stock Exchange (www.hkexnews. hk) and the Company's website (www.sinosig.com).

INVESTOR RELATIONS

The Company stays committed to good partnerships with its investors. The Company has established a Shareholders' communication policy which requires full disclosure of relevant information to investors and/or Shareholders, strengthened the communication with investors and/or Shareholders through various channels and enhanced the interaction and exchange between the investors and Shareholders and deepened their understanding of and trust in the Company. For example, the Company continued to maintain close, adequate and frank communication with investors through results announcement conferences, non- deal roadshows, reception of investors/analysts for investigation and research, investor relations hotline and emails to ensure that all investors have equal access to the opportunities to communicate with the Company, so as to better understand the Company's business philosophy and development strategy, better recognise the Company's value, and establish an open and transparent market image for the Company. Based on the above measures, the Shareholders' communication policy of the Company can be effectively implemented to ensure the long-term and effective communication between the Company and its Shareholders.

The Company has designated the Securities Affairs Department as the investor relations department. The contact details include telephone number, email address, etc. The contact details are listed in the "Investor Relations" section on the Company's website (www.sinosig.com), where the Company's information is regularly updated, such as the Company's annual/ semi-annual results announcement, annual/semiannual reports, and other information that needs to be disclosed.

INDEPENDENT AUDITOR'S REPORT

To the shareholders of Sunshine Insurance Group Company Limited (Incorporated in the People's Republic of China with limited liability)

Opinion

We have audited the consolidated financial statements of Sunshine Insurance Group Company Limited (the "Company") and its subsidiaries (the "Group") set out on pages 157 to 300, which comprise the consolidated statement of financial position as at 31 December 2024, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of material accounting policy information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2024, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with IFRS Accounting Standards issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Basis for opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Financial Statements and Others

INDEPENDENT AUDITOR'S REPORT

Key audit matters (continued)

Key audit matter

Valuation of insurance contract liabilities

As at 31 December 2024, the Group's insurance contract liabilities amounted to RMB457,316 million, representing 88% of total liabilities. We identified the valuation of insurance contract liabilities as a key audit matter, as it requires significant estimates and judgements.

The valuation of insurance contract liabilities involves significant judgement and estimates over the eligibility for the measurement approach, the determination of coverage unit and the uncertain future cash flows.

Complex actuarial models and actuarial assumptions with highly judgemental nature are used to support the valuation of insurance contract liabilities. Key assumptions include mortality, morbidity, lapse rates, discount rates, expenses, claim ratios, policy dividends and risk adjustment for nonfinancial risk, etc.

Relevant disclosures are included in note 2.3(15), note 3 and note 28 to the consolidated financial statements.

How our audit addressed the key audit matter

With the support of our internal experts, we performed the following audit procedures:

- Reviewed the Group's accounting policies in relation to the valuation of insurance contract liabilities.
- Evaluated and tested the design and operating effectiveness of key controls over the valuation of insurance contract liabilities.
- Evaluated and tested the design and operating effectiveness of the related IT systems and controls over the valuation of insurance contract liabilities, including IT general controls, data transmission and computational logic of the related systems.
- Evaluated the reasonableness of key judgements and assumptions.
- Assessed the appropriateness of the valuation approaches of insurance contract liabilities. Performed independent recalculation on insurance contract liabilities of selected typical insurance products or groups of insurance contracts.
- Tested the completeness and accuracy of the underlying data used in the valuation of insurance contract liabilities.
- Evaluated the overall reasonableness of the insurance contract liabilities by performing movement analysis and assessing the impact of changes in assumptions.

Key audit matters (continued)

Key audit matter

Valuation of Level 3 financial assets

As at 31 December 2024, the Group's financial assets measured at fair value that were classified in Level 3 amounted to RMB80,977 million, representing 14% of the Group's total assets.

We identified valuation of Level 3 financial assets as a key audit matter, as it involved significant management estimates and judgements in the assessment of valuation methodologies and significant unobservable inputs, and could be significantly impacted by use of different valuation methodologies and changes in significant unobservable inputs.

Relevant disclosures are included in note 2.3(7), note 3 and note 39 to the consolidated financial statements.

How our audit addressed the key audit matter

With the support of our internal experts, the audit procedures we performed included:

- Evaluated and tested the design and operating effectiveness of key controls over the valuation of Level 3 financial assets.
- Assessed the appropriateness of the valuation methodologies adopted by the Group, including comparing them to industry practice and acceptable valuation methods.
- Assessed key assumptions used in the valuations, including comparing the significant unobservable inputs to information available from third-party sources and market data.
- Performed independent valuation for Level 3 financial assets on a sample basis and compared our results to the management record.

Financial Statements and Others

INDEPENDENT AUDITOR'S REPORT

Other information included in the Annual Report

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the consolidated financial statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS Accounting Standards issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

Financial Statements and Others

INDEPENDENT AUDITOR'S REPORT

Auditor's responsibilities for the audit of the consolidated financial statements (continued)

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Group as a basis for forming an opinion on the consolidated financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Cheung Bing Yin Benny.

Ernst & Young Certified Public Accountants

Hong Kong 26 March 2025

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

FOR THE YEAR ENDED 31 DECEMBER 2024

(ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

	Notes	2024	2023
Insurance revenue	6	64,004	59,900
Interest income	7	9,542	9,894
Investment income	8	13,134	5,348
Share of profits and losses of associates and joint ventures		494	(216)
Other income	9	3,096	3,298
Total revenues		90,270	78,224
Insurance service expenses		(58,494)	(56,892)
Allocation of reinsurance premiums paid		(1,907)	
Less: Amount recovered from reinsurers		1,780	(2,174) 2,604 (8,900) 117
Net insurance finance expenses for insurance contracts issued		(11,861)	(8,900)
Less: Net reinsurance finance income for reinsurance contracts held		151	117
Expected credit losses	10	(2,377)	(364)
Finance costs	11	(1,335)	(1,127)
Other operating and administrative expenses	12	(8,122)	(5,714)
Total expenses		(82,165)	(72,450)
Profit before tax	12	8,105	5,774
Income tax	14	(2,565)	(1,908)
Net profit		5,540	3,866
Attributable to:			
Owners of the parent		5,449	3,738
Non-controlling interests		91	128
Earnings per share attributable to ordinary equity holders of the parent:			
– Basic	15	RMB0.47	RMB0.32
– Diluted	15	RMB0.47	RMB0.32

About Us

Corporate Governance

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2024

(ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

	2024	2023
Net profit	5,540	3,866
		.,
Other comprehensive income		
Other comprehensive income that may be reclassified to		
profit or loss in subsequent periods:		
Changes in the fair value of debt instruments at fair value		
through other comprehensive income	16,197	5,565
Credit risks provision of debt instruments at fair value		
through other comprehensive income	1,204	132
Insurance finance expenses for insurance contracts issued	(25,069)	(11,239)
Reinsurance finance income for reinsurance contracts held	23	7
Exchange differences on translating foreign operations	(129)	32
Share of other comprehensive income of associates and joint ventures	15	(98)
Other comprehensive income that will not be reclassified to		
profit or loss in subsequent periods:		
Share of other comprehensive income of associates and joint ventures	(4)	-
Changes in the fair value of equity instruments at fair value	7 704	(640)
through other comprehensive income	7,781	(619)
Insurance finance expenses for insurance contracts issued	(1,739)	451
		(= = c c)
Other comprehensive income for the year, net of tax	(1,721)	(5,769)
Total comprehensive income for the year, net of tax	3,819	(1,903)
Attributable to:		
Equity owners of the parent	3,724	(2,037)
Non-controlling interests	95	134

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2024

(ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

		31 December	31 December	
	Notes	2024	2023	⊳
ASSETS				About Us
Property and equipment	17	18,980	19,768	S
Right-of-use assets	18	2,372	2,522	
Investment properties	19	9,710	9,308	
Investments in associates and joint ventures	20	10,445	10,476	
Financial Investments:				
Financial assets at fair value through profit or loss	21	137,579	125,367	
Financial assets at amortised cost	22	2,411	-	Ma
Debt financial assets at fair value through other				Management Discussion and Analysis
comprehensive income	23	311,971	260,618	and
Equity financial assets at fair value through other				An
comprehensive income	24	48,034	31,831	alys
Term deposits	25	9,917	9,588	SSDC
Statutory deposits	26	6,506	5,882	ion
Securities purchased under agreements to resell	27	5,300	13,129	
Insurance contract assets	28	815	1,111	
Reinsurance contract assets		5,259	4,794	
Deferred tax assets	33	776	1,260	
Other assets	29	5,009	4,479	Emr
Cash at bank and on hand	30	6,706	13,553	Embedded
				ded
Total assets		581,790	513,686	Value

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2024

(ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

	Notes	31 December 2024	31 December 2023
LIABILITIES AND EQUITY			
Liabilities			
Insurance contract liabilities	28	457,316	385,377
Reinsurance contract liabilities	20	23	24
Lease liabilities		594	650
Bonds payable	31	19,507	19,414
Financial liabilities at fair value through profit or loss	51	2,076	3,780
Securities sold under agreements to repurchase	32	22,939	29,662
Tax payables	52	982	637
Premiums received in advance		663	569
Deferred tax liabilities	33	1,492	101
Other liabilities	34	12,785	11,683
Other habilities	54	12,705	11,005
Total liabilities		518,377	451,897
Equity			
Equity	35	11,502	11,502
Share capital Reserves	35	23,855	25,068
	50	26,725	23,876
Retained profits		20,725	23,870
Attributable to equity owners of the parent		62,082	60,446
Non-controlling interests		1,331	1,343
Total equity		63,413	61,789
Total liabilities and equity		581,790	513,686

The consolidated financial statements on pages 157 to 300 were approved and authorised for issue by the Board of Directors on 26 March 2025 and were signed on its behalf by:

ZHANG Weigong

PENG Jihai

Director

Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2024

(ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

	Attributable to equity owners of the parent													
						Reserves								
					Agriculture	Nuclear	Financial		Foreign					
				General	catastrophic	catastrophic	assets	Insurance	currency				Non-	
	Share	Capital	Surplus	risk	loss	loss	at FVOCI	finance	translation	Other	Retained		controlling	Total
	capital	reserves	reserves	reserves	reserves	reserves	reserves	reserve	reserves	reserves	profits	Subtotal	interests	equity
As at 1 January 2024	11,502	25,897	1,557	6,404	57	20	6,178	(15,024)	143	(164)	23,876	60,446	1,343	61,789
Net profit	-	-	-	-	-	-	-	-	-	-	5,449	5,449	91	5,540
Other comprehensive income	-	-	-	-	-	-	25,178	(26,785)	(129)	11	-	(1,725)	4	(1,721)
								(*******)	(100)					
Total comprehensive income	-	-	-	-	-	-	25,178	(26,785)	(129)	11	5,449	3,724	95	3,819
Dividend declared		_		-		_	_	_	_	_	(2,070)	(2,070)		(2,070)
Appropriation to surplus reserves	-	-	262	-	-	-	-	-	-	-	(262)	(=/070)	-	(2)0707
Appropriation to general risk reserves	-	-	-	1,065	-	-	-	-	-	-	(1,065)	-	-	-
Appropriation to nuclear														
catastrophic loss reserves	-	-	-	-	-	9	-	-	-	-	(9)	-	-	-
Transfer of gains/(losses) on disposal														
of equity investments at fair value														
through other comprehensive														
income to retained profits	-	-	-	-	-	-	(806)	-	-	-	806	-	-	-
Dividends to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	(60)	(60)
Others	-	(18)	-	-	-	-	-	-	-	-	-	(18)	(47)	(65)
								(11.055)		(485)		63 40 5	4.00/	
As at 31 December 2024	11,502	25,879	1,819	7,469	57	29	30,550	(41,809)	14	(153)	26,725	62,082	1,331	63,413

About Us

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2024

(ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

_		Attributable to equity owners of the parent												
						Reserves								
	Share	Capital	Surplus	General risk	Agriculture catastrophic loss	Nuclear catastrophic loss	Financial assets at FVOCI	Insurance finance	Foreign currency translation	Other	Retained		Non– controlling	Total
	capital	reserves	reserves	reserves	reserves	reserves	reserves	reserve	reserves	reserves	profits	Subtotal	interests	equity
As at 1 January 2023	11,502	25,893	1,332	5,756	57	12	244	(4,243)	111	(66)	23,951	64,549	1,279	65,828
Net profit	-	-	-	-	-	-	-	-	-	-	3,738	3,738	128	3,866
Other comprehensive income	-	-	-	-	-	-	5,072	(10,781)	32	(98)		(5,775)	б	(5,769)
Total comprehensive income	-	-	-	-			5,072	(10,781)	32	(98)	3,738	(2,037)	134	(1,903)
Dividend declared	-	-	-	-	-	-	-	-	-	-	(2,070)	(2,070)	-	(2,070)
Appropriation to surplus reserves	-	-	225	-	-	-	-	-	-	-	(225)	-	-	-
Appropriation to general risk reserves Appropriation to nuclear	-	-	-	648	-	-	-	-	-	-	(648)	-	-	-
catastrophic loss reserves Transfer of gains/(losses) on disposal of equity investments at fair value	-	-	-	-	-	8	-	-	-	-	(8)	-	-	-
through other comprehensive income to retained profits	-	-	-	-	-	-	862	-	-	-	(862)	-	-	-
Dividends to non-controlling interests Others	-	-	-	-	-	-	-	-	-	-	-	- 4	(70)	(70) 4
As at 31 December 2023	11,502	25,897	1,557	6,404	57	20	6,178	(15,024)	143	(164)	23,876	60,446	1,343	61,789

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2024

(ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

	Note	2024	2023	
Net cash inflows from operating activities	37	32,603	20,334	Abo
Cash flows from investing activities				About Us
Purchases of property and equipment, intangible assets				
and other assets		(602)	(2,051)	
Proceeds from disposals of property and equipment,				
intangible assets and other assets		14	106	
Purchases of investments		(301,209)	(274,479)	\leq
Proceeds from disposals of investments Interest received		246,865 17,318	228,186 11,895	ana
Dividends received		328	311	gem
Others		(332)	(379)	ent An
		(00-)	(010)	Disc
Net cash outflows from investing activities	_	(37,618)	(36,411)	Management Discussion and Analysis
Cash flows from financing activities				n
(Decrease)/increase in securities sold under agreements to				
repurchase, net		(6,714)	12,169	
Proceeds from issuance of asset-backed securities		2,750	2,750	Ē
Repayment of asset-backed securities		(2,430)	(320)	bed
Proceeds from bonds issued		-	7,000	Embedded Value
Interest paid		(907)	(710)	Val
Dividends paid		(1,919)	(2,025)	ue
Payment of principal portion of lease liabilities Others		(498) 34	(475) (263)	
			(200)	l
Net cash (outflows)/inflows from financing activities	_	(9,684)	18,126	
Effects of foreign exchange rate changes		9	(184)	Corporate
Energy exchange face changes			(104)	
Net (decrease)/increase in cash and cash equivalents	_	(14,690)	1,865	Governance
Cash and cash equivalents at the beginning of the year		26,695	24,830	nance
Cash and cash equivalents at the end of the year	_	12,005	26,695	
Analysis of balances of cash and cash equivalents				Financial and
Cash at bank and on hand		6,706	13,551	ncia
Investments with an initial term within 3 months		5,299	13,144	ncial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

1 CORPORATE INFORMATION

Sunshine Insurance Group Company Limited (the "Company") was established on 27 June 2007 in Shenzhen, the People's Republic of China (the "PRC") under the name of Sunshine Insurance Holdings Co., Ltd., according to the approval by the former China Insurance Regulatory Commission (the "CIRC"). On 23 January 2008, the Company officially changed its name to Sunshine Insurance Group Company Limited.

The business scope of the Company includes investing in insurance enterprises, supervising and managing various domestic and overseas businesses of subsidiaries, investment business permitted by national laws and regulations, as well as insurance business and other businesses approved by regulators.

The principal activities of the Company and its subsidiaries (collectively referred to as the "Group") are property and casualty insurance business, life insurance business, as well as asset management.

2 ACCOUNTING POLICIES

2.1 Basis of preparation

The consolidated financial statements have been prepared in accordance with IFRS[®] Accounting Standards, which comprise all standards and interpretations approved by the International Accounting Standards Board (the "IASB"), also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the applicable disclosure requirements of the Hong Kong Companies Ordinance.

These consolidated financial statements have been prepared under the historical cost convention except for certain financial instruments, which have been measured at fair value, and insurance contract liabilities and assets, which have been measured based on actuarial methods. They are presented in Renminbi ("RMB") and all values are rounded to the nearest million except when otherwise indicated.

Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries for the year ended 31 December 2024. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

2 ACCOUNTING POLICIES (CONTINUED)

2.1 Basis of preparation (continued)

Basis of consolidation (continued)

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.2 Effective and issued but not yet effective IFRS Accounting Standards

(1) Effective IFRS Accounting Standards

The Group has adopted the following amendments for the first time for the current year's consolidated financial statements.

Standards/Amendments	Content
Amendments to IAS 1	Classification of Liabilities as Current or Non-current
Amendments to IAS 1	Non-Current Liabilities with Covenants
Amendments to IFRS 16	Lease Liabilities in a Sale and Leaseback
Amendments to IAS 7, Statement of Cash Flows	Supplier Finance Arrangements
and IFRS 7, Financial Instruments: Disclosures	

The above amendments to the standards did not have any significant impact on the consolidated financial statements of the Group for the year ended 31 December 2024.

(2) Issued but not yet effective IFRS Accounting Standards

The Group has not adopted the following new and revised IFRS Accounting Standards, that have been issued but are not yet effective, in the consolidated financial statements.

Amendments	Content
IFRS 18	Presentation and Disclosure in Financial Statements®
IFRS 19	Subsidiaries without Public Accountability: Disclosures ⁽ⁱ⁾
Amendments to IFRS 9 and IFRS 7	Amendments to the Classification and Measurement of Financial Instruments ⁽ⁱⁱ⁾
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor or its Associate or Joint Venture ⁽ⁱⁱⁱ⁾
Amendments to IAS 21	Lack of Exchangeability ^(iv)
Annual Improvements to IFRS Accounting Standards – Volume 11	Amendments to IFRS 1, IFRS 7, IFRS 9, IFRS 10 and IAS $7^{(ii)}$

(i) Effective for annual periods beginning on or after 1 January 2027

(ii) Effective for annual periods beginning on or after 1 January 2026

(iii) No mandatory effective date yet determined but available for adoption

(iv) Effective for annual periods beginning on or after 1 January 2025

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information

(1) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(1) Business combinations and goodwill (continued)

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(2) Investments in associates and joint ventures

Associates are entities over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The Group's investments in associates and joint ventures are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses.

The Group's share of the post-acquisition results and other comprehensive income of associates and joint ventures is included in the consolidated statement of profit or loss and consolidated other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the associate or joint venture, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's investments in the associates or joint ventures, except where unrealised losses provide evidence of an impairment of the assets transferred.

Goodwill arising from the acquisition of associates or joint ventures is included as part of the Group's investments in associates or joint ventures.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(3) Foreign currencies

The financial statements are presented in RMB, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss.

Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed of, at which time the cumulative amount is reclassified to the statement of profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The functional currencies of certain overseas subsidiaries, joint ventures and associates are currencies other than RMB. As at the end of the reporting period, the assets and liabilities of these entities are translated into RMB at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into RMB at the weighted average exchange rates for the year.

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(3) Foreign currencies (continued)

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve, except to the extent that the differences are attributable to non-controlling interests. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

For the purpose of the consolidated statement of cash flows, the cash flows of overseas subsidiaries are translated into RMB at the exchange rates ruling at the date of cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.

(4) Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(5) Financial instruments

The Group shall recognise a financial asset or a financial liability in its statement of financial position when, and only when, it becomes a party to the contractual provisions of the instrument.

Financial assets

Recognition

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Classification and measurement

The Group classifies its financial assets in the following measurement categories, which depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows:

- (a) those to be measured at amortised cost ("AC");
- (b) those to be measured at fair value through other comprehensive income ("FVOCI"); or
- (c) those to be measured at fair value through profit or loss ("FVPL").

The Group determines the classification of debt investments according to its business model and the contractual cash flow characteristics of the financial assets. The debt investments shall be classified as FVPL if the cash flows characteristics cannot pass the test on solely payments of principal and interest on the principal amount. Otherwise, the classification of debt investments will depend on the business model provided the fair value option is not elected. Investments in equity instruments are classified as FVPL in general, except those designated as at FVOCI.

About Us

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(5) Financial instruments (continued)

Financial assets (continued)

Classification and measurement (continued)

Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans, government and corporate bonds. Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- (a) Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest, and that are not designated at FVPL are measured at amortised cost. Interest income from these financial assets is included in the interest revenue using the effective interest rate method. Any gain or loss arising from derecognition or impairment is recognised directly in profit or loss. Such assets held by the Group mainly include cash at bank and on hand, statutory deposits, securities purchased under agreements to resell and financial assets at AC.
- (b) FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVPL are measured at FVOCI. Movements in the carrying amount are taken through other comprehensive income, except for the recognition of impairment gains or losses, interest income using the effective interest rate method and foreign exchange gains and losses on the instrument's amortised cost which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss. Such assets held by the Group mainly include debt financial assets at FVOCI.
- (c) FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. The gains or losses from fair value changes on the debt investments measured at FVPL are recognised in profit or loss. The Group also irrevocably designate financial assets at fair value through profit or loss if doing so significantly reduces or eliminates a mismatch created by assets and liabilities being measured on different bases.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(5) Financial instruments (continued)

Financial assets (continued)

Classification and measurement (continued)

Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends, representing a return on such investments, continue to be recognised in profit or loss when the Group's right to receive payments is established.

Impairment

Expected credit loss refers to the weighted average amount of credit loss of financial instruments based on the probability of default. Credit loss refers to the difference between all contractual cash flows that are due to the entity in accordance with the contract and all the cash flows that the entity expects to receive, discounted at the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets).

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI, etc. A number of significant judgements are required in measuring the expected credit loss ("ECL"), such as:

- (a) Choosing appropriate models and assumptions for the measurement of ECL including exposure at default (EAD), probability of default (PD), loss given default (LGD), etc;
- (b) Determining criteria for significant changes in credit risk; and
- (c) Forward-looking information.

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(5) Financial instruments (continued)

Financial assets (continued)

Impairment (continued)

For the financial instruments subject to ECL measurement, the Group assesses the significant increase in credit risk since initial recognition or whether an instrument is considered to be credit impaired, outlines a "three-stage" model and sets staging definitions for each of these financial assets class. Incorporating forward-looking information, expected credit losses for financial assets are recognised into the different stages and measured the impairment provisions respectively.

- Stage 1: A financial instrument that is not credit-impaired on initial recognition is classified in "Stage 1" and has its credit risk continuously monitored by the Group. The impairment provisions are measured at an amount equal to the 12-month expected credit losses for the financial assets which are not considered to have significantly increased in credit risk since initial recognition,
- Stage 2: If a significant increase in credit risk ("SICR") since initial recognition is identified, the financial instrument is moved to "Stage 2" but is not yet deemed to be credit-impaired. The impairment provisions are measured based on expected credit losses on a lifetime basis,
- Stage 3:If the financial instrument is credit-impaired, the financial instrument is then moved to "Stage 3".The impairment provisions are measured based on expected credit losses on lifetime basis.

For the financial instruments at Stage 1 and Stage 2, the interest income is calculated based on its gross carrying amount (i.e., amortised cost) before adjusting for impairment provision using the effective interest method. For the financial instruments at Stage 3, the interest income is calculated based on the carrying amount of the asset, net of the impairment provision, using the effective interest method. Financial assets that are originated or purchased credit impaired are financial assets that are impaired at the time of initial recognition, and the impairment provision for these assets is the expected credit loss for the entire lifetime since initial recognition as purchased or originated credit-impaired financial assets.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(5) Financial instruments (continued)

Financial assets (continued)

Impairment (continued)

The Group recognises or reverses the impairment provision through profit or loss. For debt instruments measured at FVOCI, impairment gains or losses are included in the net impairment losses on financial instruments and correspondingly reduce the accumulated changes in fair value included in the other comprehensive income reserves of equity.

Derecognition

Financial assets are derecognised when:

- (a) the contractual rights to receive the cash flows from the financial assets have expired;
- (b) they have been transferred and the Group transfers substantially all the risks and rewards of ownership; or
- (c) they have been transferred and the Group neither transfers nor retains substantially all the risks and rewards of ownership and the Group has not retained control.

When the equity financial assets measured at FVOCI are derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to retained profits. When the other financial assets are derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss.

The Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no expectation of recovery. Indicators that there is no reasonable expectation of recovery include (i) ceasing enforcement activity and (ii) where the Group's recovery method is foreclosing on collateral and the value of the collateral is such that there is no reasonable expectation of recovering in full.

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(5) Financial instruments (continued)

Financial liabilities

At initial recognition, the Group classifies a financial liability at fair value through profit or loss or other financial liabilities. The Group measures a financial liability at its fair value plus, in the case of a financial liability not at fair value through profit or loss, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial liability. Transaction costs of financial liabilities carried at FVPL are expensed in profit or loss.

When a financial liability (or part of it) is extinguished, the Group derecognises the financial liability (or part of it). The difference between the carrying amount of the derecognised liability and the consideration is recognised in profit or loss.

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and other financial liabilities designated as such at initial recognition. Financial liabilities held for trading are the financial liabilities that:

- (a) are incurred principally for the purpose of repurchasing in the near term;
- (b) on initial recognition are part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or
- (c) are derivatives (except for a derivative that is a designated and effective hedging instrument or a financial guarantee contract).

The above financial liabilities are subsequently measured at fair value. All the realised and unrealised gains and losses are recognised in profit or loss.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(5) Financial instruments (continued)

Financial liabilities (continued)

Financial liabilities at fair value through profit or loss (continued)

The Group may, at initial recognition, designate a financial liability as at fair value through profit or loss when one of the following criteria is met:

- (a) it eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases;
- (b) a group of financial liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided internally on that basis to the entity's key management personnel; or
- (c) a contract contains one or more embedded derivatives, with the host being not an asset within the scope of IFRS 9, and the embedded derivative(s) do(es) significantly modify the cash flows.

Once designated as financial liabilities at fair value through profit or loss at initial recognition, the financial liabilities shall not be reclassified to other financial liabilities in subsequent periods. Financial liabilities designated at FVPL are subsequently measured at fair value. Any changes in fair value are recognised in profit or loss, except for changes in fair value arising from changes in the Group's own credit risk which are recognised in other comprehensive income. Changes in fair value due to changes in the Group's own credit risk are not subsequently reclassified to profit or loss upon derecognition of the liabilities.

Other financial liabilities

The Group measures other financial liabilities subsequently at amortised cost, using the effective interest method. Other financial liabilities of the Group mainly include securities purchased under agreements to resell, long-term borrowings and bonds payable.

2.3 Material accounting policy information (continued)

(6) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realize the assets and settle the liabilities simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

(7) Fair value measurement

The Group measures financial instruments, such as securities at fair value through profit or loss/other comprehensive income, at fair value at the end of the reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(7) Fair value measurement (continued)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of the reporting period.

(8) Securities purchased under agreements to resell

The Group enters into purchases of securities under agreements to resell substantially identical securities. The amounts advanced under these agreements are reflected as assets in the statement of financial position. The Group does not take physical possession of securities purchased under agreements to resell. In the event of default by the counterparty to repay the loan, the Group has the right to the underlying securities.

(9) Securities sold under agreements to repurchase

Securities sold under agreements to repurchase are financial liabilities and are recorded at amortised cost. The Group may be required to provide additional collateral based on the fair value of the underlying securities and such collateral assets continue to be carried on the statement of financial position.

2.3 Material accounting policy information (continued)

(10) Investment properties

Investment properties are interests in land and buildings held to earn rental income and/or for capital appreciation, rather than for use in the production or supply of goods or services or for administrative purposes; or for sale in the ordinary course of business. Such properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and any impairment loss.

The useful lives and depreciation method are reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from the individual investment properties.

An investment property is derecognised when either it has been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the statement of profit or loss in the year of the retirement or disposal.

Depreciation is computed on the straight-line basis over the estimated useful life. The estimated useful life of the investment properties is 20 to 40 years, and the estimated residual value is 5%.

(11) Property and equipment

Property and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property and equipment have been put into operation, such as repairs and maintenance, is normally charged to the statement of profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(11) Property and equipment (continued)

Depreciation is calculated on a straight-line basis to write off the cost of each item of property and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

	Estimated residual values	Estimated useful lives
Buildings	5%	25 to 40 years
Office equipment	5%	5 years
Motor vehicles	5%	4 to 20 years
Other equipment	5%	5 to 10 years

Where parts of an item of property and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the statement of profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents buildings and other items of property as well as costs of equipment under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction and capitalised borrowing costs on related borrowed funds during the period of construction. Construction in progress is reclassified to the appropriate category of property and equipment or investment properties when completed and ready for use.

2.3 Material accounting policy information (continued)

(12) Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of the reporting period.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cashgenerating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

(13) Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the statement of profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of the reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the statement of profit or loss in the period in which it arises.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(14) Insurance guarantee fund

The Group draws insurance guarantee funds in accordance with the Administrative Measures for Insurance guarantee funds.

(15) Insurance Contracts

Definition of insurance contract

Insurance contract is a contract under which one party (the issuer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. Insured event is an uncertain future event covered by an insurance contract that creates insurance risk. Insurance risk is the risk, other than financial risk, transferred from the holder of a contract to the issuer. The Group applies IFRS 17 to:

- (a) insurance contracts, including reinsurance contracts, the Group issues;
- (b) reinsurance contracts the Group holds;
- (c) insurance contracts the Group acquired in a transfer of insurance contracts or a business combination; and
- (d) investment contracts with discretionary participation features the Group issues.

Reinsurance contract is an insurance contract issued by the reinsurer to compensate the cedent for claims arising from one or more insurance contracts issued by the cedent.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Definition of insurance contract (continued)

Investment contract with discretionary participation features is a financial instrument that provides a particular investor with the contractual right to receive, as a supplement to an amount not subject to the discretion of the issuer, additional amounts:

- (a) that are expected to be a significant portion of the total contractual benefits;
- (b) the timing or amount of which are contractually at the discretion of the issuer; and
- (c) that are contractually based on the returns on specified items.

Insurance contract with direct participation features is an insurance contract that meets the following conditions at inception:

- (a) the contractual terms specify that the policyholder participates in a share of a clearly identified pool of underlying items;
- (b) the Group expects to pay to the policyholder an amount equal to a substantial share of the fair value returns on the underlying items; and
- (c) the Group expects a substantial proportion of any change in the amounts to be paid to the policyholder to vary with the change in fair value of the underlying items.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Identification of insurance contract

The Group assesses the significance of insurance risk contract by contract. A contract is an insurance contract only if it transfers significant insurance risk. A contract that meets the definition of an insurance contract remains an insurance contract until all rights and obligations are extinguished (i.e., discharged, cancelled or expired), unless the contract is derecognised because of a contract modification.

Below assessments are performed to determine whether the insurance risk is significant:

- (a) Insurance risk is significant if, and only if, an insured event could cause the Group to pay additional amounts that are significant in any single scenario that has commercial substance, even if the insured event is extremely unlikely, or even if the expected probability-weighted present value of the contingent cash flows is a small proportion of the expected present value of the remaining cash flows from the insurance contract. The additional amounts refer to the present value of amounts that exceed those that would be payable if no insured event had occurred. Those additional amounts include claims handling and assessment costs. Of these, the one without an economically identifiable effect on the transaction indicates a lack of commercial substance; and
- (b) In addition, a contract transfers significant insurance risk only if there is a scenario that has commercial substance in which the Group has a possibility of a loss on a present value basis. However, even if a reinsurance contract does not expose the issuer to the possibility of a significant loss, that contract is deemed to transfer significant insurance risk if it transfers to the reinsurer substantially all the insurance risk relating to the reinsured portions of the underlying insurance contracts.

Combination of insurance contracts

A set or series of insurance contracts with the same or a related counterparty may achieve, or be designed to achieve, an overall commercial effect. In order to report the substance of such contracts, the Group treats the set or series of contracts as a whole.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Separating components from an insurance contract

An insurance contract may contain more components. The Group separates the following non-insurance components from such contracts, including:

- (a) embedded derivatives that should be separated in accordance with IFRS 9;
- (b) distinct investment components, except for those that can meet the definition of investment contract with discretionary participation features; and
- (c) promises to transfer distinct goods or services other than insurance contract services.

Investment component is the amount that an insurance contract requires the Group to repay to a policyholder in all circumstances, regardless of whether an insured event occurs. An investment component is distinct if, and only if, both the following conditions are met:

- (a) the investment component and the insurance component are not highly interrelated. An investment component and an insurance component are highly interrelated if, and only if:
 - the entity is unable to measure one component without considering the other. Thus, if the value of one component varies according to the value of the other, the two components are highly interrelated; or
 - (ii) the policyholder is unable to benefit from one component unless the other is also present. Thus, if the lapse or maturity of one component in a contract causes the lapse or maturity of the other, the two components are highly interrelated;
- (b) a contract with equivalent terms is sold, or could be sold, separately in the same market or the same jurisdiction, either by entities that issue insurance contracts or by other parties.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Separating components from an insurance contract (continued)

Insurance contract services are the services that the Group provides to a policyholder of an insurance contract, including: coverage for an insured event (insurance coverage); for insurance contracts without direct participation features, the generation of an investment return for the policyholder (investment-return service); and for insurance contracts with direct participation features, the management of underlying items on behalf of the policyholder (investment-related service). The Group separates from an insurance contract a promise to transfer distinct goods or services other than insurance contract services to a policyholder. For the purpose of separation, the Group does not consider activities that the Group must undertake to fulfil a contract unless the Group transfers a good or service other than insurance contract services to the policyholder is distinct if the policyholder can benefit from the good or service either on its own or together with other resources readily available to the policyholder. A good or service other than an insurance contract service that is promised to the policyholder. A good or service other than an insurance contract service that is promised to the policyholder is not distinct if: the cash flows and risks associated with the good or service are highly interrelated with the cash flows and risks associated with the insurance components in the contract; and the Group provides a significant service in integrating the good or service with the insurance components.

After the separation of any cash flows related to embedded derivatives and distinct investment component, the Group attributes the remaining cash flows to insurance component (including unseparated embedded derivatives, non-distinct investment component and promises to transfer goods or services other than insurance contract services which are not distinct) and promises to transfer distinct goods or services other than insurance contract services.

Level of aggregation of insurance contracts

The Group identifies portfolios of insurance contracts. A portfolio comprises contracts subject to similar risks and managed together. The Group divides portfolios of insurance contracts into groups of insurance contracts and applies the recognition and measurement requirements to the groups of insurance contracts. Insurance contracts issued more than one year apart are not included in the same group. The Group determines the group to which contracts belong by considering individual contracts. If the Group has reasonable and supportable information to conclude that a set of contracts will all be in the same group, the Group may measure the set of contracts to determine the group.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Level of aggregation of insurance contracts (continued)

The Group divides a portfolio of insurance contracts issued into a minimum of:

- (a) a group of contracts that are onerous at initial recognition, if any;
- (b) a group of contracts that at initial recognition have no significant possibility of becoming onerous subsequently, if any; and
- (c) a group of the remaining contracts in the portfolio, if any.

Recognition

The Group recognises a group of insurance contracts it issues from the earliest of the following:

- (a) the beginning of the coverage period of the group of contracts;
- (b) the date when the first payment from a policyholder in the group becomes due, or when the first payment is received if there is no due date; and
- (c) for a group of onerous contracts, when the group becomes onerous.

For individual contract that meet one of the criteria set out above, the Group determines the group to which it belongs at initial recognition and does not reassess the composition of the groups subsequently. Coverage period is the period during which the Group provides insurance contract services.

The Group recognises an asset for insurance acquisition cash flows paid or payable before the related group of insurance contracts is recognised. The Group allocates insurance acquisition cash flows to groups of insurance contracts using a systematic and rational method. Insurance acquisition cash flows are cash flows arising from the costs of selling, underwriting and starting a group of insurance contracts (issued or expected to be issued) that are directly attributable to the portfolio of insurance contracts to which the group belongs. The Group derecognises an asset for insurance acquisition cash flows when the insurance acquisition cash flows are included in the measurement of the related group of insurance contracts. At the end of each reporting period, the Group assesses the recoverability of an asset for insurance acquisition cash flows if facts and circumstances indicate the asset may be impaired. If the Group identifies an impairment loss, the Group adjusts the carrying amount of the asset and recognises the impairment loss in profit or loss. The Group recognises in profit or loss a reversal of some or all of an impairment loss previously recognised and increases the carrying amount of the asset, to the extent that the impairment conditions no longer exist or have improved.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement

General model

Measurement on initial recognition

On initial recognition, the Group shall measure a group of insurance contracts at the total of the fulfilment cash flows and the contractual service margin. The contractual service margin represents the unearned profit the Group will recognise as it provides insurance contract services under the insurance contracts in the group. The fulfilment cash flows comprise:

- (a) estimates of future cash flows;
- (b) an adjustment to reflect the time value of money and the financial risks related to the future cash flows; and
- (c) a risk adjustment for non-financial risk.

Risk adjustment for non-financial risk is the compensation the Group requires for bearing the uncertainty about the amount and timing of the cash flows that arises from non-financial risk as the Group fulfils insurance contracts. The fulfilment cash flows do not reflect the non-performance risk of the Group.

The Group may estimate the future cash flows at a higher level of aggregation and then allocate the resulting fulfilment cash flows to individual groups of contracts. The estimates of future cash flows shall:

- (a) be unbiased probability-weighted mean;
- (b) be consistent with observable market prices for market variables;
- (c) be current the estimates shall reflect conditions existing at the measurement date, including assumptions at that date about the future; and
- (d) be explicit the entity shall estimate the cash flows separately from the adjustment for the time value of money and financial risk, unless the most appropriate measurement technique combines these estimates.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

General model (continued)

Measurement on initial recognition (continued)

The Group includes in the measurement of a group of insurance contracts all the future cash flows within the boundary of each contract in the group. Cash flows are within the boundary of an insurance contract if they arise from substantive rights and obligations that exist during the reporting period in which the Group can compel the policyholder to pay the premiums or in which the Group has a substantive obligation to provide the policyholder with insurance contract services. A substantive obligation to provide insurance contract services ends when:

- (a) the Group has the practical ability to reassess the risks of the particular policyholder and, as a result, can set a price or level of benefits that fully reflects those risks; or
- (b) the Group has the practical ability to reassess the risks of the portfolio of insurance contracts that contains the contract and, as a result, can set a price or level of benefits that fully reflects the risk of that portfolio; and the pricing of the premiums up to the date when the risks are reassessed does not take into account the risks that relate to periods after the reassessment date.

The Group uses appropriate discount rate to adjust the estimates of future cash flows to reflect the time value of money and the financial risks related to those cash flows, to the extent that the financial risks are not included in the estimates of cash flows. The discount rates applied to the estimates of the future cash flows shall:

- (a) reflect the time value of money, the characteristics of the cash flows and the liquidity characteristics of the insurance contracts; and
- (b) be consistent with observable current market prices for financial instruments with cash flows whose characteristics are consistent with those of the insurance contracts, and exclude the effect of factors that influence such observable market prices but do not affect the future cash flows of the insurance contracts.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

General model (continued)

Measurement on initial recognition (continued)

The Group adjusts the estimate of the present value of the future cash flows to reflect the compensation that the Group requires for bearing the uncertainty about the amount and timing of the cash flows that arises from non-financial risk.

The Group calculates the total amount of below items on initial recognition of a group of insurance contracts:

- (a) the fulfilment cash flows;
- (b) the derecognition at the date of initial recognition of any asset for insurance acquisition cash flows and any other asset or liability previously recognised for cash flows related to the group of contracts;
- (c) any cash flows arising from the contracts in the group at that date.

If the total amount represents net cash inflows, the Group recognises it as contract service margin. If the total amount represents net cash outflows, the Group recognises a loss in profit or loss.

Subsequent measurement

The carrying amount of a group of insurance contracts at the end of each reporting period shall be the sum of the liability for remaining coverage and the liability for incurred claims. The liability for remaining coverage comprises the fulfilment cash flows related to future service allocated to the group at that date and the contractual service margin of the group at that date. The liability for incurred claims comprises the fulfilment cash flows related to the group at that date.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

General model (continued)

Subsequent measurement (continued)

For insurance contracts without direct participation features, the carrying amount of the contractual service margin of a group of contracts at the end of the reporting period equals the carrying amount at the start of the reporting period adjusted for:

- (a) the effect of any new contracts added to the group;
- (b) interest accreted on the carrying amount of the contractual service margin during the reporting period, measured at the discount rates determined at the date of initial recognition of a group of contracts, applied to nominal cash flows that do not vary based on the returns on any underlying items;
- (c) the changes in fulfilment cash flows relating to future service, except that such increases in the fulfilment cash flows exceed the carrying amount of the contractual service margin, giving rise to a loss; or except that such decreases in the fulfilment cash flows are allocated to the loss component of the liability for remaining coverage;
- (d) the effect of any currency exchange differences on the contractual service margin; and
- (e) the amount recognised as insurance revenue because of the transfer of insurance contract services in the period, determined by the allocation of the contractual service margin remaining at the end of the reporting period (before any allocation) over the current and remaining coverage period.

The Group recognises the reduction in the liability for remaining coverage because of services provided in the period as insurance revenue. The Group recognises the increase in the liability for incurred claims because of claims and expenses incurred in the period and any subsequent changes in fulfilment cash flows relating to incurred claims and incurred expenses as insurance service expenses. Insurance revenue and insurance service expenses presented in profit or loss have excluded any investment components.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

General model (continued)

Subsequent measurement (continued)

The Group determines insurance service expenses related to insurance acquisition cash flows in a systematic way on the basis of the passage of time. The Group recognises the same amount as insurance revenue to reflect the portion of the premiums that relate to recovering those cash flows.

The Group recognises the change in the liability for remaining coverage and the liability for incurred claims because of the effect of the time value of money and the effect of financial risk as insurance finance income or expenses.

The Group makes accounting policy choices to portfolios of insurance contracts between:

- (a) including insurance finance income or expenses for the period in profit or loss; and
- (b) disaggregating insurance finance income or expenses for the period to include in profit or loss an amount determined by a systematic allocation of the expected total insurance finance income or expenses over the duration of the group of contracts. The difference between the insurance finance income or expenses and the total insurance finance income or expenses for the period is included in other comprehensive income.

When applying IAS 21 *The Effects of Changes in Foreign Exchange Rates* to a group of insurance contracts that generate cash flows in a foreign currency, the Group treats the group of contracts, including the contractual service margin, as a monetary item. The Group includes exchange differences on changes in the carrying amount of groups of insurance contracts in the statement of profit or loss, unless they relate to changes in the carrying amount of groups of insurance contracts included in other comprehensive income for insurance finance income or expenses, in which case they are included in other comprehensive income.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

Measurements for insurance contract with direct participation features (Variable Fee Approach) The Group assesses whether an insurance contract can meet the definition of insurance contracts with direct participation features by using its expectations at inception of the contract and does not perform reassessment afterwards.

Insurance contracts with direct participation features are contracts under which the Group's obligation to the policyholder is the net of:

- (a) the obligation to pay the policyholder an amount equal to the fair value of the underlying items; and
- (b) a variable fee that the Group will deduct from (a) in exchange for the future service provided by the insurance contract, comprising:
 - (i) the amount of the Group's share of the fair value of the underlying items; less
 - (ii) fulfilment cash flows that do not vary based on the returns on underlying items.

For insurance contracts with direct participation features, the carrying amount of the contractual service margin of a group of contracts at the end of the reporting period equals the carrying amount at the start of the reporting period adjusted for:

(a) the effect of any new contracts added to the group;

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

Measurements for insurance contract with direct participation features (Variable Fee Approach) (continued)

- (b) the change in the amount of the Group's share of the fair value of the underlying items, except to the extent that:
 - (i) if the Group mitigates the effect of financial risk using derivatives or reinsurance contracts held, when meets certain conditions, the Group may choose to recognise insurance finance income or expenses for the period in profit or loss to reflect some or all of the changes in the effect of the time value of money and financial risk on the amount of the Group's share of the underlying items. However, if the Group chooses to disaggregate insurance finance income or expenses of such reinsurance contracts held between profit or loss and other comprehensive income, the insurance finance income or expenses mentioned above should also be disaggregated accordingly;
 - (ii) the decrease in the amount of the Group's share of the fair value of the underlying items exceeds the carrying amount of the contractual service margin, giving rise to a loss; or
 - (iii) the increase in the amount of the Group's share of the fair value of the underlying items is allocated to the loss component of the liability for remaining coverage;
- (c) the changes in fulfilment cash flows relating to future service that do not vary based on the returns on underlying items, except to the extent that:
 - (i) if the Group mitigates the effect of financial risk using derivatives, reinsurance contracts held or nonderivative financial instruments measured at fair value through profit or loss, when meets certain conditions, the Group may choose to recognise insurance finance income or expenses for the period in profit or loss to reflect some or all of the changes in the effect of the time value of money and financial risk on the fulfilment cash flows. However, if the Group chooses to disaggregate insurance finance income or expenses of such reinsurance contracts held between profit or loss and other comprehensive income, the insurance finance income or expenses mentioned above should also be disaggregated accordingly;
 - (ii) such increases in the fulfilment cash flows exceed the carrying amount of the contractual service margin, giving rise to a loss; or
 - (iii) such decreases in the fulfilment cash flows are allocated to the loss component of the liability for remaining coverage;

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

Measurements for insurance contract with direct participation features (Variable Fee Approach) (continued)(d) the effect of any currency exchange differences arising on the contractual service margin; and

(e) the amount recognised as insurance revenue because of the transfer of insurance contract services in the period, determined by the allocation of the contractual service margin remaining at the end of the reporting period (before any allocation) over the current and remaining coverage periods.

For insurance contracts with direct participation features that the Group holds the underlying items, the Group makes the accounting policy choice of disaggregating insurance finance income or expenses for the period between profit or loss and other comprehensive income, include in profit or loss an amount that exactly match the income or expenses included in profit or loss for the underlying items, resulting in the net of the separately presented items being nil.

Measurements for onerous insurance contracts

If a group of insurance contracts is onerous at the date of initial recognition, or if additional loss caused by contracts added to the group of onerous contracts, the Group recognises a loss as insurance service expenses in profit or loss for the net outflow for the group of onerous contracts, resulting in the carrying amount of the liability for remaining coverage for the group being equal to the fulfilment cash flows.

A group of insurance contracts becomes onerous (or more onerous) on subsequent measurement if meets one of the following conditions, the Group recognises a loss as insurance service expenses in profit or loss and increases the liability for remaining coverage, including:

- (a) the amount of unfavourable changes relating to future service in the fulfilment cash flows allocated to the group arising from changes in estimates of future cash flows and the risk adjustment for non-financial risk exceeds the carrying amount of the contractual service margin; and
- (b) for a group of insurance contracts with direct participation features, the decrease in the amount of the entity's share of the fair value of the underlying items exceeds the carrying amount of the contractual service margin.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

Measurements for onerous insurance contracts (continued)

After the Group has recognised a loss on an onerous group of insurance contracts, the Group allocates the following changes of the liability for remaining coverage on a systematic basis between the loss component of the liability for remaining coverage and the liability for remaining coverage excluding the loss component:

- (a) estimates of the present value of future cash flows for claims and expenses released from the liability for remaining coverage because of incurred insurance service expenses;
- (b) changes in the risk adjustment for non-financial risk recognised in profit or loss because of the release from risk; and
- (c) insurance finance income or expenses.

Any amounts allocated to the loss component of the liability for remaining coverage shall not be recognised as insurance revenue.

After the Group has recognised a loss on an onerous group of insurance contracts, the subsequent measurements are:

- (a) for any subsequent increases relating to future service in fulfilment cash flows allocated to the group arising from changes in estimates of future cash flows and the risk adjustment for non-financial risk, and any subsequent decreases in the amount of the Group's share of the fair value of the underlying items, the Group recognises a loss as insurance service expenses in profit or loss and increases the liability for remaining coverage; and
- (b) for any subsequent decreases relating to future service in fulfilment cash flows allocated to the group arising from changes in estimates of future cash flows and the risk adjustment for non-financial risk, and any subsequent increases in the amount of the Group's share of the fair value of the underlying items, the Group reverses the insurance service expenses in profit or loss and decreases the loss component of the liability for remaining coverage until that amount of component is reduced to zero, and the Group adjusts the contractual service margin only for the excess of the decrease over the amount allocated to the loss component.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

Premium allocation approach

The Group simplifies the measurement of a group of insurance contracts using the premium allocation approach if, and only if, at the inception of the group:

- (a) the Group reasonably expects that such simplification would produce a measurement of the liability for remaining coverage for the group that would not differ materially from the one that would be produced applying general model, unless the Group expects significant variability in the fulfilment cash flows that would affect the measurement of the liability for remaining coverage during the period before a claim is incurred; or
- (b) the coverage period of each contract in the group is one year or less.

For contracts issued to which the Group applies the premium allocation approach, the Group assumes no contracts in the portfolio are onerous at initial recognition, unless facts and circumstances indicate otherwise.

Using the premium allocation approach, on initial recognition, the carrying amount of the liability for remaining coverage is the premiums received at initial recognition, minus any insurance acquisition cash flows at that date, and plus or minus any amount arising from the derecognition at that date of any asset for insurance acquisition cash flows and any other asset or liability previously recognised for cash flows related to the group of contracts.

At the end of each subsequent reporting period, the carrying amount of the liability for remaining coverage is the carrying amount at the start of the reporting period plus the premiums received in the period, minus insurance acquisition cash flows, plus any amounts relating to the amortisation of insurance acquisition cash flows recognised as insurance service expenses in the reporting period, plus any adjustment to a financing component, minus the amount recognised as insurance revenue for services provided in that period, and minus any investment component paid or transferred to the liability for incurred claims.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Measurement (continued)

Premium allocation approach (continued)

The Group adjusts the carrying amount of the liability for remaining coverage to reflect the time value of money and the effect of financial risk using the discount rates determined on initial recognition. The Group is not required to adjust the carrying amount of the liability for remaining coverage to reflect the time value of money and the effect of financial risk if, at initial recognition, the Group expects that the time between providing each part of the services and the related premium due date is no more than a year.

If at any time during the coverage period, facts and circumstances indicate that a group of insurance contracts is onerous, to the extent that the fulfilment cash flows exceed the carrying amount of the liability for remaining coverage, the Group recognises a loss as insurance service expenses in profit or loss and increase the liability for remaining coverage.

The Group measures the liability for incurred claims for the group of insurance contracts at the fulfilment cash flows relating to incurred claims and other related expenses. The Group is not required to adjust future cash flows for the time value of money and the effect of financial risk if those cash flows are expected to be paid or received in one year or less from the date the claims are incurred. The Group would also not include in the fulfilment cash flows mentioned above any such adjustment.

When the Group applies the premium allocation approach, insurance revenue for the period is the amount of expected premium receipts (excluding any investment component and adjusted to reflect the time value of money and the effect of financial risk) allocated to the period. The Group allocates the expected premium receipts to each period of insurance contract services on the basis of the passage of time; but if the expected pattern of release of risk during the coverage period differs significantly from the passage of time, then on the basis of the expected timing of incurred insurance service expenses.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Reinsurance contracts held

In addition to the requirements for insurance contracts set out above, the recognition and measurement for reinsurance contracts held are modified as follows. The requirements of measurements for onerous insurance contracts are not applicable for reinsurance contracts held.

Recognition

The Group divides portfolios of reinsurance contracts held into a minimum of:

- (a) a group of contracts that there is a net gain at initial recognition, if any;
- (b) a group of contracts that at initial recognition have no significant possibility of becoming to have net gain subsequently, if any; and
- (c) a group of the remaining contracts in the portfolio, if any.

The Group recognises a group of reinsurance contracts held from the earlier of the following:

- (a) the beginning of the coverage period of the group of reinsurance contracts held; and
- (b) the date the Group recognises an onerous group of underlying insurance contracts.

If a group of reinsurance contracts held provide proportionate coverage, the Group recognises such group of reinsurance contracts held from the earlier of the following:

- (a) the later date of the beginning of the coverage period of the group of reinsurance contracts held and the date that any underlying insurance contract is initially recognised; and
- (b) the date the Group recognises an onerous group of underlying insurance contracts.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Reinsurance contracts held (continued)

Measurement for reinsurance contracts held

On initial recognition, the Group measures a group of reinsurance contracts held at the total of the fulfilment cash flows and the contractual service margin. The contractual service margin represents the net cost or net gain the Group will recognise as it receives insurance contract services from the reinsurers.

The Group uses consistent assumptions to measure the estimates of the present value of the future cash flows for the group of reinsurance contracts held and the estimates of the present value of the future cash flows for the group of underlying insurance contracts. In addition, the Group includes in the estimates of the present value of the future cash flows for the group of reinsurance contracts held the effect of any risk of non-performance by the issuer of the reinsurance contract.

The Group determines the risk adjustment for non-financial risk so that it represents the amount of risk being transferred by the holder of the group of reinsurance contracts to the issuer of those contracts.

On initial recognition for a group of reinsurance contracts held, the Group calculates the sum of:

- (a) the fulfilment cash flows;
- (b) the amount derecognised at that date of any asset or liability previously recognised for cash flows related to the group of reinsurance contracts held;
- (c) any cash flows arising at that date; and
- (d) loss-recovery component of assets for remaining coverage of reinsurance contracts held.

The Group recognises any net cost or net gain of the above total amounts as a contractual service margin. If the net cost relates to events that occurred before the purchase of the group of reinsurance contracts held, the Group recognises such a cost immediately in profit or loss as an expense.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Reinsurance contracts held (continued)

Measurement for reinsurance contracts held (continued)

If the reinsurance contract held is entered into before or at the same time as the onerous underlying insurance contracts are recognised, when the Group recognises a loss on initial recognition of an onerous group of underlying insurance contracts or on addition of onerous underlying insurance contracts to a group, the Group recognises a loss-recovery component of the asset for remaining coverage for such groups of reinsurance contracts held by multiplying:

- (a) the loss recognised on the underlying insurance contracts; and
- (b) the percentage of claims on the underlying insurance contracts the Group expects to recover from the group of reinsurance contracts held.

The Group adjusts the same amount calculated above to contractual service margin and recognises as an amount recovered from reinsurers in profit or loss.

The Group adjusts the loss-recovery component to reflect changes in the loss component of an onerous group of underlying insurance contracts. The carrying amount of the loss-recovery component should not exceed the portion of the carrying amount of the loss component of the onerous group of underlying insurance contracts that the Group expects to recover from the group of reinsurance contracts held.

The Group measures the contractual service margin at the end of the reporting period for a group of reinsurance contracts held as the carrying amount determined at the start of the reporting period, adjusted for:

- (a) the effect of any new contracts added to the group;
- (b) interest accreted on the carrying amount of the contractual service margin, measured at the discount rates determined at the date of initial recognition of a group of contracts, and applied to nominal cash flows that do not vary based on the returns on any underlying items;
- (c) the loss-recovery component of the asset for remaining coverage for such groups of reinsurance contracts held, and reversals of a loss-recovery component recognised to the extent those reversals are not changes in the fulfilment cash flows of the group of reinsurance contracts held;

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Reinsurance contracts held (continued)

Measurement for reinsurance contracts held (continued)

- (d) the changes in the fulfilment cash flows relating to future service, except that such change results from a change in fulfilment cash flows allocated to a group of underlying insurance contracts that does not adjust the contractual service margin for the group of underlying insurance contracts; or except that such change results from onerous contracts, if the Group measures a group of underlying insurance contracts applying the premium allocation approach;
- (e) the effect of any currency exchange differences arising on the contractual service margin; and
- (f) the amount recognised in profit or loss because of services received in the period, determined by the allocation of the contractual service margin remaining at the end of the reporting period (before any allocation) over the current and remaining coverage period of the group of reinsurance contracts held.

Changes in the fulfilment cash flows that result from changes in the risk of non-performance by the issuer of a reinsurance contract held do not relate to future service and the Group does not adjust the contractual service margin.

The Group recognises the reduction in the asset for remaining coverage because of insurance contract services received from the reinsurer in the period as allocation of reinsurance premiums paid. The Group recognises the increase in the asset for incurred claims because of claims and expenses that are expected to be reimbursed in the period and any subsequent related changes in fulfilment cash flows as amount recovered from the reinsurer. The Group treats amounts from the reinsurer that it expects to receive that are not contingent on claims of the underlying contracts as the reduction to the allocation of reinsurance premiums paid. Allocation of reinsurance premiums paid and amount recovered from the reinsurer presented in profit or loss has excluded any investment components.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Reinsurance contracts held (continued)

Measurement for reinsurance contracts held (continued)

The Group uses the premium allocation approach to simplify the measurement of a group of reinsurance contracts held, if at the inception of the group:

- (a) the Group reasonably expects the resulting measurement would not differ materially from the result of not applying the premium allocation approach set out above, unless the Group expects significant variability in the fulfilment cash flows that would affect the measurement of the asset for remaining coverage during the period before a claim is incurred; or
- (b) the coverage period of each contract in the group of reinsurance contracts held is one year or less.

Investment contracts with discretionary participation features

In addition to the requirements for insurance contracts set out above, the recognition and measurement for investment contract with discretionary participation features are modified as follows:

- (a) the date of initial recognition is the date the Group becomes party to the contract;
- (b) the contract boundary is modified so that cash flows are within the contract boundary if they result from a substantive obligation of the Group to deliver cash at a present or future date. The Group has no substantive obligation to deliver cash if the Group has the practical ability to set a price for the promise to deliver the cash that fully reflects the amount of cash promised and related risks; and
- (c) the allocation of the contractual service margin is modified so that the Group recognises the contractual service margin over the duration of the group of contracts in a systematic way that reflects the transfer of investment services under the contract.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Modification and derecognition

If the terms of an insurance contract are modified, the Group derecognises the original contract and recognises the modified contract as a new contract, if, and only if, any of the conditions below are satisfied:

- (a) if the modified terms had been included at contract inception:
 - (i) the modified contract would have been excluded from the scope of IFRS 17;
 - (ii) the Group would have separated different components from the host insurance contract, resulting in a different insurance contract to which IFRS 17 would have applied;
 - (iii) the modified contract would have had a substantially different contract boundary; or
 - (iv) the modified contract would have been included in a different group of contracts;
- (b) the original contract met the definition of an insurance contract with direct participation features, but the modified contract no longer meets that definition, or vice versa; or
- (c) the Group applied the premium allocation approach to the original contract, but the modifications mean that the contract no longer meets the eligibility criteria for that approach.

If a contract modification meets none of the conditions above, the Group treats changes in cash flows caused by the modification as changes in estimates of fulfilment cash flows.

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Modification and derecognition (continued)

The Group derecognises an insurance contract when it is extinguished, i.e., when the obligation specified in the insurance contract expires or is discharged or cancelled. The Group derecognises an insurance contract from within a group of contracts by applying the following requirements:

- (a) the fulfilment cash flows allocated to the group are adjusted to eliminate the present value of the future cash flows and risk adjustment for non-financial risk relating to the rights and obligations that have been derecognised from the group;
- (b) the contractual service margin of the group is adjusted; and
- (c) the number of coverage units for expected remaining insurance contract services is adjusted.

When the Group derecognises an insurance contract because it transfers the contract to a third party or derecognises an insurance contract and recognises a new contract, the Group applies the following requirements:

- (a) adjusts the contractual service margin of the group from which the contract has been derecognised, for the difference between (i) and either (ii) for contracts transferred to a third party or (iii) for contracts derecognised due to modification:
 - (i) the change in the carrying amount of the group of insurance contracts resulting from the derecognition of the contract.
 - (ii) the premium charged by the third party.
 - (iii) the premium the Group would have charged had it entered into a contract with equivalent terms as the new contract at the date of the contract modification, less any additional premium charged for the modification.
- (b) measures the new contract recognised assuming that the Group received the premium described in (a)(iii) at the date of the modification.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(15) Insurance Contracts (continued)

Modification and derecognition (continued)

If the Group derecognises an insurance contract because it transfers the contract to a third party or derecognises an insurance contract due to modification, the Group reclassifies to profit or loss as a reclassification adjustment any remaining amounts for the group that were previously recognised in other comprehensive income, unless for insurance contracts with direct participation features that the Group holds the underlying items.

Presentation

The Group presents separately in the statement of financial position the carrying amounts of portfolios of:

- (a) insurance contracts issued that are assets;
- (b) insurance contracts issued that are liabilities;
- (c) reinsurance contracts held that are assets; and
- (d) reinsurance contracts held that are liabilities.

The Group includes any assets for insurance acquisition cash flows recognised in the carrying amount of the related portfolios of insurance contracts issued.

The Group disaggregates the amounts recognised in profit or loss and statement of comprehensive income into:

- (a) insurance revenue;
- (b) insurance service expenses;
- (c) allocation of reinsurance premiums paid;
- (d) amounts recovered from reinsurers;
- (e) insurance finance income or expenses for insurance contracts issued; and
- (f) reinsurance finance income or expenses for reinsurance contracts held.

2.3 Material accounting policy information (continued)

(16) Provisions

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the statement of profit or loss.

Other than insurance contracts for which potential future losses are already considered in establishing the insurance contract liabilities, a provision is recognised for onerous contracts in which the unavoidable costs of meeting the resulting obligation exceed the expected future economic benefits.

(17) Revenue recognition

Investment income mainly consists of spreads on the purchase and sale of financial assets, unrealised gains and losses, income from operating leases of investment properties and dividend income from funds and securities. Dividends are recognised when the shareholders' right to receive payment is established.

Interest income is recognised on an accrual basis using the effective interest rate method by applying the rate that discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

(18) Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(18) Leases (continued)

Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Where applicable, the cost of a right-of-use asset also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

	Estimated useful lives
Buildings	2 to 15 years
Prepaid land lease payments	30 to 50 years
Others	2 to 8 years

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

2.3 Material accounting policy information (continued)

(18) Leases (continued)

Group as a lessee (continued)

Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipment and laptop computers that are considered to be of low value.

Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straightline basis over the lease term.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(18) Leases (continued)

Group as a lessor

When the Group acts as a lessor, it classifies at lease inception (or when there is a lease modification) each of its leases as either an operating lease or a finance lease.

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. When a contract contains lease and non-lease components, the Group allocates the consideration in the contract to each component on a relative stand-alone selling price basis. Rental income is accounted for on a straight-line basis over the lease term and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

Leases that transfer substantially all the risks and rewards incidental to ownership of an underlying asset to the lessee, are accounted for as finance leases.

(19) Employee benefits

Pension benefits

Full-time employees of the Group are covered by various government-sponsored pension plans under which the employees are entitled to a monthly pension based on certain formulae. These government agencies are responsible for the pension liability to these employees upon retirement. The Group contributes on a monthly basis to these pension plans. Contributions to these plans are expensed as incurred. Under these plans, the Group has no legal or constructive obligation for retirement benefit beyond the contributions made.

Housing benefits

The employees of the Group are entitled to participate in various government-sponsored housing funds. The Group contributes on a monthly basis to these funds based on certain percentages of the salaries of the employees. The Group's liability in respect of these funds is limited to the contributions payable in each period.

2.3 Material accounting policy information (continued)

(19) Employee benefits (continued)

Medical benefits

The Group makes monthly contributions for medical benefits to the local authorities in accordance with the relevant local regulations for the employees. The Group's liability in respect of employee medical benefits is limited to the contributions payable in each period.

(20) Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received, and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the statement of profit or loss over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released to the statement of profit or loss by way of a reduced depreciation charge.

Where the Group receives grants of non-monetary assets, the grants are recorded at the fair value of the nonmonetary assets and released to the statement of profit or loss over the expected useful lives of the relevant assets by equal annual instalments.

(21) Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(21) Income tax (continued)

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, and the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carry forward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of the reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

2.3 Material accounting policy information (continued)

(21) Income tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

(22) Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person:
 - (i) has control or joint control over the Group;
 - (ii) has significant influence over the Group; or
 - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
 - (i) the entity and the Group are members of the same group;
 - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

2 ACCOUNTING POLICIES (CONTINUED)

2.3 Material accounting policy information (continued)

(22) Related parties (continued)

- (b) the party is an entity where any of the following conditions applies: (continued)
 - (iii) the entity and the Group are joint ventures of the same third party;
 - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
 - (vi) the entity is controlled or jointly controlled by a person identified in (a);
 - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
 - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

(23) Bonds payable

Bonds payable are initially recognised at fair value and subsequently measured at amortised cost using the effective interest rate method. Amortised cost is calculated by taking into account any discount or premium at issuance and transaction costs.

(24) Dividends

Dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in the notes to the consolidated financial statements.

3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the consolidated financial statements:

(1) Classification of financial assets

Initial recognition of the classification of financial assets shall be based on the Group's business model for managing financial assets. In judging the business model, the Group shall consider the way in which the enterprise evaluates and reports the performance of financial assets to key management personnel, the risks affecting the performance of financial assets and their management methods, and the way in which relevant business managers receive remuneration, etc.

Initial recognition of the classification of financial assets shall be based on the contractual cash flow characteristics, and it is necessary for the Group to determine whether the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. For example, when the contractual cash flow contains the correction of the time value of money to evaluate, it is necessary to judge whether there is a significant difference compared with the benchmark cash flow.

(2) Recognition of classification of insurance contracts

For insurance contracts issued without the premium allocation approach, the Group needs to make a judgment when assessing whether there is a loss or no significant possibility of loss in the future at the time of initial recognition, including:

- The possibility of changes in the assumptions that would turn these contacts into onerous contracts;
- Information used to estimate the profitability of the relevant product.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Judgements (continued)

(3) Applicability of measurement approaches for insurance contracts

The Group shall assess at the commencement of an insurance contract whether it meets the conditions for using the premium allocation approach or the variable fee approach. In making such evaluation, management needs to make a comprehensive judgment based on the contract characteristics, relevant facts, and circumstances.

(4) Significant influence on associates with voting rights less than 20%

The Group determines whether it can exercise influence over an investee when it holds, directly or indirectly through subsidiaries, less than 20% of the voting power of the investee, when one or more of the following indicators are present:

- Representation on the board of directors or equivalent governing body of the investee;
- Participation in policy-making processes, including participation in decisions about dividends or other distributions;
- Material transactions between the investor and the investee;
- Interchange of managerial personnel; or
- Provision of essential technical information.

An investee is accounted for as an associate if it is concluded that the Group exercises significant influence over that investee; otherwise, it is accounted for as a financial asset in accordance with IFRS 9.

(5) Determination of control over the structured entities

To determine whether the Group controls the structured entities of which the Group acts as an asset manager, management applies judgement based on all relevant fact and circumstance to determine whether the Group is acting as the principal or agent for the structured entities. If the Group is acting as the principal, it has control over the structured entities. In assessing whether the Group is acting as the principal, the Group considers factors such as scope of the asset manager's decision-making authority, rights held by other parties, remuneration to which it is entitled, and exposure to variable returns results from its additional involvement with structured entities. The Group will perform reassessment once the fact and circumstance changes leading to changes in above factors.

About Us

Financial Statements and Others

3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

(1) Estimation of the fulfilment cash flows of insurance contract

At the end of each of the reporting period, when measuring the fulfilment cash flows of insurance contract, the Group needs to make a reasonable estimate of the amounts that the Group is required to pay in fulfilling the obligations under the insurance contracts. Such estimates are determined by calculating various possible outcomes and relevant probabilities based on information currently available as at the end of the reporting period and certain risk margin is considered.

The main assumptions used in measuring long-term life insurance contract reserves include discount rates, insurance incident occurrence rates (mainly including mortality and morbidity), loss ratios, surrender rates, expense assumptions and policy dividend assumptions, etc.

Discount rates

For insurance contracts whose future insurance benefits will not be affected by investment income of the corresponding investment portfolio, the discount rates are determined by base rate curve with comprehensive premium in consideration of the time value of money. The comprehensive premium is added by considering taxation impacts, the liquidity, conversion period, and other relevant factors. The range of discount rates used as at 31 December 2024 was from 0.74% to 4.80% (31 December 2023: 1.65% to 4.80%).

For insurance contracts whose future insurance benefits will be affected by investment income of the corresponding investment portfolio, the discount rates are determined based on expected investment return rates of the corresponding investment portfolio in consideration of the time value of money. The discount rate used as at 31 December 2024 was 4.00% (31 December 2023: 4.50%).

The discount rate assumption is affected by uncertain factors, such as future macro-economy, capital market, availability of investment channel of insurance funds, investment strategy and other factors. Such assumption is based on information currently available as at the end of the reporting period.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Estimation uncertainty (continued)

(1) Estimation of the fulfilment cash flows of insurance contract (continued)

Mortality and morbidity

Mortality assumption is determined based on the Group's historical mortality experiences as well as current and expected future development trends, etc. The Group presents its mortality assumptions using appropriate percentages of China Life Insurance Mortality Table (2010-2013).

Morbidity assumption is determined based on the Group's products pricing assumption, analysis of historical morbidity experience and expectations of current and future developments.

Mortality and morbidity assumptions are uncertain as they are affected by uncertain factors, such as national lifestyle changes in the future, future development of medical technologies, continuing advancements in social conditions and other factors. The risk margin is considered in the Group's mortality and morbidity assumptions.

Claim ratios

The reasonable estimates of Claim ratio are determined based on the Group's actual experience and future development trends.

The Group estimates the future cash flow of outstanding claim reserves mainly based on historical claim development experience, which can be used to predict future claim development and thus obtain the final claim cost. Therefore, the method infers the development of paid or reported claim amounts, average cost per claim and claim number based on the analysis of claim progress and expected claim rates in previous years. Historical claim development is mainly analysed by accident period, but can also be further analysed by location and major business category and claims type. Major claims are usually considered separately, according to the amount estimated by the claim adjuster or forecast separately to reflect the future development. In most cases, the claim progress ratio used or claim ratio assumptions are implicit in the historical claim development data, and future claim development is predicted based on this. In order to assess the extent to which past trends are not applicable to the future (e.g., one-off events, public attitudes to claims, changes in market factors such as economic conditions, changes in external factors such as judicial decisions and government legislation, and changes in internal factors such as product mix, policy conditions and claim processing procedures), additional qualitative judgements are used. The final cost of claims is reasonably estimated after taking into account all the uncertainties involved.

3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Estimation uncertainty (continued)

(1) Estimation of the fulfilment cash flows of insurance contract (continued)

Surrender rates

Surrender rate assumptions are determined based on the Group's historical experiences, and estimates on current and future expectations, and vary by interest rate, product type and sale channel. The surrender rate assumption is affected by uncertain factors, such as future macro-economy and market competition. The Group determines the surrender rate assumption based on the information available as at the end of the reporting period and risk margin is considered.

Expense

The Group develops its expense assumption based on its expense analysis and future expectation, including assumptions of insurance acquisition cash flows, policy management and maintenance expenses, claims expenses, costs incurred in investing to improve the benefit level of insurance coverage services for policyholders, investment return services for non-directly participating policyholders, and investment-related services for managing basic projects on behalf of directly participating policyholders.

The Group's expense assumption is affected by uncertain factors, such as inflation, and market competition. The Group uses information currently available as at the end of the reporting period to determine expense assumption and a risk adjustment is considered.

Policy dividend

Policy dividend assumption is determined based on expected investment return rates of participating accounts, the Group's dividend policy, reasonable expectations of policyholders, etc.

The Group's policy dividend assumption is affected by the above factors. The Group uses information available as at the end of the reporting period to determine policy dividend assumption and risk margin is considered.

Risk adjustment for non-financial risk

The Group determines the risk adjustment for non-financial risk by using the confidence level and confidence level conversion etc. As at 31 December 2024, the risk adjustment for non-financial risk of insurance contracts and reinsurance contracts held was determined based on the confidence level of 75% to 85% (31 December 2023: 75% to 85%).

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Estimation uncertainty (continued)

(2) Fair value of financial instruments determined using valuation techniques

Fair value, in the absence of an active market, is estimated by using valuation techniques, applying currently applicable and sufficiently available data, and the valuation techniques supported by other information, mainly include market approach and income approach, reference to the recent arm's length transactions, current market value of another instrument which is substantially the same, and by using the discounted cash flow analysis and option pricing models.

When using valuation techniques to determine the fair value of financial instruments, the Group would choose the input value in consistent with market participants, considering the transactions of related assets and liabilities. All related observable market parameters are considered in priority, including interest rate, foreign exchange rate, commodity prices and share prices or index. When related observable parameters are unavailable or inaccessible, the Group uses unobservable parameters and makes estimates for credit risk, market volatility, etc.

(3) Impairment of financial instruments

The Group adopts the expected credit loss model to evaluate the impairment of financial instruments. The application of the expected credit loss model requires critical judgments and estimates, which take into consideration all reasonable and informed information, including forward-looking information. In making such judgments and estimates, the Group infers the expected changes in debtor's credit risk based on historical repayment information and economic policies, macroeconomic indicators, industry risks and other factors.

(4) Deferred tax assets

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the loss and timing difference can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

4 SCOPE OF CONSOLIDATION

(1) Particulars of the Company's principal subsidiaries as at 31 December 2024 are set out below:

Name	Place and date of incorporation/ registration and business	Registered capital/ authorised capital	Percentage attributa the Com	able to	Principal activities
			Direct	Indirect	
Sunshine Life Insurance Corporation Limited [®] ("Sunshine Life") 陽光人壽保險股份有限公司	PRC/Mainland China (17 December 2007)	RMB21,045,200,000	100	-	Life insurance
Sunshine Property and Casualty Insurance Co., Ltd. ⁽⁾ ("Sunshine P&C") 陽光財產保險股份有限公司	PRC/Mainland China (28 July 2005)	RMB6,456,900,000	96	4	Property and casualty insurance
Sunshine Surety Insurance Co., Ltd. ⁽ⁱ⁾ ("Sunshine Surety") 陽光信用保證保險股份有限公司	PRC/Mainland China (11 January 2016)	RMB3,000,000,000	-	87	Credit and guarantee insurance
Sunshine Asset Management Co., Ltd. ⁽⁾ ("Sunshine AMC") 陽光資產管理股份有限公司	PRC/Mainland China (4 December 2012)	RMB125,000,000	20	60	Asset management

(i) The above subsidiaries are registered as limited companies in accordance with the Company Law of the People's Republic of China.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

4 SCOPE OF CONSOLIDATION (CONTINUED)

(2) As at 31 December 2024, the Group consolidated the following principal structured entities:

Name	Attributable equity interest	Paid-in capital (in RMB ten thousand)	Principal activities
Sunshine Trust	100%	Not Applicable	Real estate investment
Spruce Trust	100%	Not Applicable	Real estate investment
Sunshine Hotel Trust	100%	Not Applicable	Real estate investment
Sunshine Valley Trust	100%	Not Applicable	Real estate investment
Sunshine Asset – Active Allocation No.2 Asset Management Product	100%	196,652	Asset management product
Sunshine Asset – Yingshi No.4 (Phase 1) Asset Management Product	100%	133,811	Asset management product
Sunshine Asset – Active Quantification No.1 Asset Management Product	80%	121,774	Asset management product
Sunshine Asset – Consumer Preferred Asset Management Product	100%	114,575	Asset management product
Sunshine Asset -Selected Periodic Themes Asset Management Product	70%	106,348	Asset management product

5 SEGMENT INFORMATION

The Group presents segment information based on its major operating segments.

The Group's operating segments are as follows:

- (i) The life insurance segment offers a wide range of life insurance products mainly by Sunshine Life.
- (ii) The property and casualty insurance segment offers a wide range of property and casualty insurance products mainly by Sunshine P&C and Sunshine Surety.
- (iii) Other businesses segment mainly provides corporate management and assets management services.

Management monitors the operating results of the Group's business units separately for the purpose of making decisions with regard to resources allocation and performance assessment. Segment performance is assessed based on indicators such as net profit.

5 SEGMENT INFORMATION (CONTINUED)

Transfer prices between operating segments are based on the amount stated in the contracts signed by both sides.

The segment analysis as at 31 December 2024 and for the year then ended is as follows:

		Property a	nd casualty ins	urance		
	Life	Sunshine P&C	Sunshine Surety	Subtotal	Other businesses and elimination	Total
Insurance revenue	15,742	48,243	19	48,262	_	64,004
Interest income	8,690	732	24	756	96	9,542
Investment income	11,131	942	7	949	1,054	13,134
Share of profits and losses of					-	
associates and joint ventures	742	129	-	129	(377)	494
Other income	376	160	3	163	2,557	3,096
Total revenues	36,681	50,206	53	50,259	3,330	90,270
Insurance service expenses	(10,939)	(47,334)	(221)	(47,555)	-	(58,494)
Allocation of reinsurance						
premiums paid	(727)	(1,179)	(1)	(1,180)	-	(1,907)
Less: Amount recovered from						
reinsurers	765	1,014	1	1,015	-	1,780
Net insurance finance expenses for						
insurance contracts issued	(10,588)	(736)	(2)	(738)	(535)	(11,861)
Less: Net reinsurance finance income						
for reinsurance contracts held	66	85	-	85	-	151
Expected credit losses	(1,898)	(349)	-	(349)	(130)	(2,377)
Finance costs	(1,028)	(280)	(1)	(281)	(26)	(1,335)
Other operating and administrative						
expenses	(4,077)	(1,004)	(3)	(1,007)	(3,038)	(8,122)
Total expenses	(28,426)	(49,783)	(227)	(50,010)	(3,729)	(82,165)
Profit/(loss) before tax	8,255	423	(174)	249	(399)	8,105
Income tax	(2,542)	191	7	198	(221)	(2,565)
Net profit	5,713	614	(167)	447	(620)	5,540
Segment assets	510,893	56,282	1,455	57,737	13,160	581,790
Segment liabilities	471,821	42,163	98	42,261	4,295	518,377

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

5 SEGMENT INFORMATION (CONTINUED)

Other segment information for the year ended 31 December 2024:

		Property a	and casualty ins	urance		
	Life	Sunshine P&C	Sunshine Surety	Subtotal	Other businesses and elimination	Total
Depreciation and amortisation Capital expenditure	437 259	363 64	3 3	366 67	839 554	1,642 880

5 SEGMENT INFORMATION (CONTINUED)

The segment analysis as at 31 December 2023 and for the year then ended is as follows:

		Property a	and casualty insu	rance		
	 Life insurance	Sunshine P&C	Sunshine Surety	Subtotal	Other businesses and elimination	Total
Insurance revenue	14,394	45,487	19	45,506	_	59,900
Interest income	8,888	745	25	770	236	9,894
Investment income	4,939	346	1	347	62	5,348
Share of profits and losses of	,					,
associates and joint ventures	(52)	181	_	181	(345)	(216)
Other income	374	203	6	209	2,715	3,298
Total revenues	28,543	46,962	51	47,013	2,668	78,224
Insurance service expenses	(12,075)	(44,733)	(84)	(44,817)	-	(56,892)
Allocation of reinsurance						
premiums paid	(905)	(1,269)	-	(1,269)	-	(2,174)
Less: Amount recovered from reinsurers	934	1,669	1	1,670	_	2,604
Net insurance finance expenses for		,		,		1
insurance contracts issued	(8,466)	(650)	(2)	(652)	218	(8,900)
Less: Net reinsurance finance income	, , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,	()	× ,		
for reinsurance contracts held	39	79	(1)	78	_	117
Expected credit losses	(118)	(270)	-	(270)	24	(364)
Finance costs	(813)	(285)	_	(285)	(29)	(1,127)
Other operating and administrative						
expenses	(2,221)	(486)	(8)	(494)	(2,999)	(5,714)
Total expenses	(23,625)	(45,945)	(94)	(46,039)	(2,786)	(72,450)
Profit/(loss) before tax	4,918	1,017	(43)	974	(118)	5,774
Income tax	(1,712)	(39)	1	(38)	(158)	(1,908)
Net profit	3,206	978	(42)	936	(276)	3,866
Segment assets	445,522	51,774	1,560	53,334	14,830	513,686
Segment liabilities	411,582	38,637	47	38,684	1,631	451,897

About Us

Corporate Governance

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

5 SEGMENT INFORMATION (CONTINUED)

Other segment information for the year ended 31 December 2023:

	_	Property	and casualty insu	rance		
					Other	
					businesses	
	Life	Sunshine	Sunshine		and	
	insurance	P&C	Surety	Subtotal	elimination	Total
Depreciation and amortisation	447	404	3	407	795	1,649
Capital expenditure	259	185	_	185	1,646	2,090

6 INSURANCE REVENUE

	2024	2023
Insurance contracts not measured under the premium		
allocation approach		
Insurance revenue relating to the changes in the liability		
for remaining coverage		
Amortisation of contractual service margin	4,056	3,624
Change in the risk adjustment for non-financial risk	616	764
Expected insurance service expenses incurred in the year	5,899	6,008
Amortisation of insurance acquisition cash flows	8,043	8,249
Subtotal	18,614	18,645
Insurance contracts measured under the premium allocation approach	45,390	41,255
Total	64,004	59,900
Of which:		
Contracts under the modified retrospective approach	9,405	9,790
Other contracts	54,599	50,110

7 INTEREST INCOME

	2024	2023
Bonds	7,118	6,914
Trust schemes	1,322	1,584
Term deposits	285	532
Debt investment schemes	462	535
Statutory deposits	197	200
Securities purchased under agreements to resell	158	129
Total	9,542	9,894

8 INVESTMENT INCOME

	2024	2023
Interest and dividend income (a)	8,687	7,420
Realised gains/(losses) (b)	2,017	(869)
Unrealised gains/(losses) (c)	2,111	(1,553)
Operating lease income from investment properties	319	350
Total	13,134	5,348

(a) Interest and dividend income

	2024	2023
Bonds	1,181	639
Debt investment schemes	536	593
Funds	2,290	2,910
Equity securities	3,776	2,594
Equity investment schemes	169	169
Others	735	515
Total	8,687	7,420

(b) Realised gains/(losses)

			Fin
	2024	2023	nancial and
Bonds	5,956	3,633	ial O
Funds	(2,863)	(2,236)	the
Equity securities	(1,002)	(2,066)	rs
Others	(74)	(200)	Statements Others
Total	2,017	(869)	

About Us

Management Discussion and Analysis

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

8 **INVESTMENT INCOME** (CONTINUED)

(c) Unrealised gains/(losses)

	2024	2023
Bonds	1,211	136
Funds	1,423	(945)
Equity securities	2,543	(1,874)
Others	(2,749)	732
Financial assets at fair value through profit or loss	2,428	(1,951)
Financial liabilities at fair value through profit or loss	(317)	398
Total	2,111	(1,553)

9 OTHER INCOME

	2024	2023
Income from hotel operation	1,176	1,129
Income from hospital operation	911	965
Asset management fee	304	325
Others	705	879
Total	3,096	3,298

10 EXPECTED CREDIT LOSSES

	2024	2023
Debt financial assets at fair value through other comprehensive income	1,669	288
Others	708	76
Total	2,377	364

11 FINANCE COSTS

	2024	2023
Interest on bonds payable	884	594
Interest on securities sold under agreements to repurchase	356	430
Interest on asset-backed securities	60	82
Interest on lease liabilities	9	5
Others	26	16
Total	1,335	1,127

12 PROFITS BEFORE TAX

(1) Profit before tax is arrived after charging the following:

	2024	2023
Other operating and administrative expenses (Note 12(2))	8,122	5,714
Expected credit losses (Note 10)	2,377	364

(2) Other operating and administrative expenses

	2024	2023
Employee costs(i)	8,903	9,771
Promotion and consulting fees	2,838	3,476
Insurance guarantee fund	581	613
Depreciation of property and equipment	794	785
Depreciation of right-of-use assets	434	514
Depreciation of investment properties	308	296
Leases	246	256
Taxes	215	199
Amortisation of intangible assets	96	71
mpairment losses on other assets	1,792	391
Others	4,057	3,404
Subtotal	20,264	19,776
Less: Expenses directly attributable to insurance contracts Insurance acquisition cash flows recognised in liabilities		
for remaining coverage	(9,389)	(10,550)
Amounts recognised in insurance service expenses	(2,753)	(3,512)
Subtotal	(12,142)	(14,062)
Total	8,122	5,714

About Us

Management Discussion and Analysis

(i) Contributions to defined contribution plans amounting to RMB649 million and RMB735 million in 2024 and 2023, respectively.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

13 DIRECTORS' AND SUPERVISORS' REMUNERATION

Directors' emoluments

The remuneration of directors of the Company for the year ended 31 December 2024 are as follows:

		Salaries,	Contributions		
		allowances	to defined		
		and other	contribution	Total	Individual
Name	Fees	benefits	plans	after tax	income tax
(in RMB thousand)					
Executive directors					
ZHANG Weigong	-	3,556	68	3,624	2,361
ZHAO Zongren	-	3,018	-	3,018	1,901
LI Ke	-	4,262	51	4,313	2,848
PENG Jihai	-	4,542	68	4,610	3,071
WANG Yongwen	-	3,547	-	3,547	2,334
Non-executive directors(i)					
CAI Qiwu	-	-	-	-	-
WANG Jingwei	-	-	-	-	-
CHEN Yong	-	-	-	-	-
QIAN Yiqun	-	-	-	-	-
HOU Huisheng	-	938	68	1,006	200
Independent non-executive					
directors					
LIU Zhanqing	252	-	-	252	48
GAO Bin ⁽ⁱⁱ⁾	166	-	-	166	31
JIA Ning	252	-	-	252	48
WU Xiaoqiu	252	-	-	252	48
HONG Qi	-	-	-	-	-
XU Ying ⁽ⁱⁱⁱ⁾	88	-	-	88	17
Total	1,010	19,863	255	21,128	12,907

13 DIRECTORS' AND SUPERVISORS' REMUNERATION (CONTINUED)

Directors' emoluments (continued)

The remuneration of directors of the Company for the year ended 31 December 2023 are as follows:

Name	Fees	Salaries, allowances and other benefits	Contributions to defined contribution plans	Total after tax	Individual income tax
(in RMB thousand)					
Executive directors					
ZHANG Weigong	_	3,373	65	3,438	2,307
ZHAO Zongren	_	3,115	-	3,115	1,981
LI Ke	_	4,674	57	4,731	3,176
PENG Jihai	_	4,872	65	4,937	3,346
WANG Yongwen	_	3,809	21	3,830	2,525
Non-executive directors(i)					
CAI Qiwu	_	_	_	_	_
WANG Jingwei	_	_	_	_	_
CHEN Yong	_	_	_	_	_
QIAN Yiqun	_	_	_	_	_
HOU Huisheng	_	530	22	552	187
YUAN Mouzhen ^(iv)	_	_	_	_	_
Independent non-executive					
directors					
LIU Zhanqing	252	_	_	252	48
GAO Bin ⁽ⁱⁱ⁾	252	_	_	252	48
JIA Ning	252	_	_	252	48
WU Xiaoqiu	88	_	_	88	17
HONG Qi	_	-	_	-	_
MA Guangyuan ^(v)	166	_	_	166	32
WANG Jianxin ^(vi)	203	_		203	39
Total	1,213	20,373	230	21,816	13,754

(i) Non-executive directors, except for an employee director, did not receive remuneration from the Company.

(ii) Mr. Gao Bin resigned as an independent non-executive director in August 2024.

Mr. XU Ying was appointed as an independent non-executive director in August 2024. (iii)

(iv) Mr. YUAN Mouzhen resigned as a non-executive director in April 2023.

Mr. MA Guangyuan resigned as an independent non-executive director in August 2023. (v)

Mr. WANG Jianxin resigned as an independent non-executive director in October 2023. (vi)

About Us

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

13 DIRECTORS' AND SUPERVISORS' REMUNERATION (CONTINUED)

Supervisors' emoluments

The remuneration of supervisors of the Company for the year ended 31 December 2024 are as follows:

Name	Fees	Salaries, allowances and other benefits	Contributions to defined contribution plans	Total after tax	Individual income tax
(in RMB thousand)					
ZHUANG Liang	-	785	48	833	210
ZHANG Di ⁽ⁱ⁾	-	-	-	-	-
WANG Zhe	252	-	-	252	48
Total	252	785	48	1,085	258

The remuneration of supervisors of the Company for the year ended 31 December 2023 are as follows:

Name	Fees	Salaries, allowances and other benefits	Contributions to defined contribution plans	Total after tax	Individual income tax
(in RMB thousand)					
ZHUANG Liang	_	1,362	48	1,410	477
ZHANG Di ⁽ⁱ⁾	_	_	_	_	-
WANG Zhe	252	_	_	252	48
Total	252	1,362	48	1,662	525

(i) ZHANG Di was a shareholder supervisor and did not receive remuneration from the Company.

13 DIRECTORS' AND SUPERVISORS' REMUNERATION (CONTINUED)

Five highest paid individuals

The five individuals with the highest emoluments in the Group for the years ended 31 December 2024 include four directors disclosed above (2023: three directors). Details of the remuneration of the highest paid employees who are not directors are as follows:

(in RMB thousand)	2024	2023
Salaries, allowances and other short-term benefits	5,925	14,551
Contributions to defined contribution plans	68	130
Total	5,993	14,681

The emoluments of the five highest paid individuals, except for the directors, fell within the following bands:

	Number of i	Number of individuals		
	2024	2023		
RMB1,000,001 – RMB2,000,000	-	-		
RMB2,000,001 – RMB3,000,000	-	-		
RMB3,000,001 - RMB4,000,000	-	-		
RMB4,000,001 – RMB5,000,000	-	_		
RMB5,000,001 – RMB6,000,000	1	-		
RMB6,000,001 – RMB7,000,000	-	1		
RMB7,000,001 – RMB8,000,000	-	-		
RMB8,000,001 – RMB9,000,000	-	1		
RMB9,000,001 – RMB10,000,000	-	_		
Total	1	2		

During the reporting period, no emoluments were paid by the Company to the directors, supervisors or any of the five highest paid individuals as an inducement to join or upon joining the Company or compensation for loss of office as a director of any member of the Group or of any other office in connection with the management.

The emoluments of the five highest paid individuals are the total emoluments paid to them during the reporting period.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

14 INCOME TAX

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax relates to the same tax authority.

(a) Income tax:

	2024	2023
Current income tax	135	221
Deferred income tax (note 33)	2,430	1,687
Total	2,565	1,908

(b) The reconciliation between the Group's effective tax rate and the statutory tax rate of 25% in the PRC is as follows:

	2024	2023
Profit before income tax	8,105	5,774
Tax computed at the statutory tax rate	2,026	1,444
Non-taxable income	(2,491)	(1,978)
Expenses not deductible for tax purposes	56	56
Adjustments in respect of current tax of previous periods	(36)	1
Others	3,010	2,385
Income tax at the effective tax rate	2,565	1,908

The amendments to IAS 12 introduce a temporary mandatory exemption from the recognition and disclosure of deferred taxes arising from the implementation of the Pillar Two Model Rules published by the Organization for Economic Co-operation and Development. The Pillar Two legislation has been enacted or substantively enacted in certain jurisdiction in which the Group operates effective for the financial year beginning 1 January 2024. The Group has adopted the amendments to IAS 12 and the temporary mandatory exemptions.

The Group has performed an assessment of the potential risk of Pillar Two income taxes. The assessment of potential exposure to Pillar Two income tax is based on the most recent financial and tax data available for each of the Group's entities. Based on the assessment, for jurisdictions in which the Pillar Two legislation have been enacted or substantially enacted, the Group does not expect a material exposure to Pillar Two income taxes in these jurisdictions.

15 EARNINGS PER SHARE

The calculation of earnings per share is based on the following:

			_
	2024	2023	Ç
Consolidated net profit attributable to equity owners			
of the parent (in RMB million)	5,449	3,738	
Weighted average number of ordinary shares in issue (in million shares)	11,502	11,502	
Basic earnings per share	RMB0.47	RMB0.32	
Diluted earnings per share	RMB0.47	RMB0.32	- Ivianayer ar
16 DIVIDENDS			and Analysis
	2024	2023	Sis
Dividends recognised as distributions during the year:			
2023 final dividend – RMB0.18 per ordinary share	2,070	-	
2022 final dividend – RMB0.18 per ordinary share	-	2,070	

About Us

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

17 PROPERTY AND EQUIPMENT

	Land and	Office	Motor	Construction		
	buildings	equipment	vehicles	in progress	Others	Total
C t	g					
Cost	17 402	1,566	396	4,078	1,861	25,394
As at 1 January 2024 Transfers upon completion	17,493 1,183	1,500	590	4,078 (1,234)	1,001	25,394 (51)
Additions	1,105	- 63	- 20	(1,234)	- 156	(31) 821
Transfer to investment	0	05	20	570	150	021
properties, net	(671)	_	_	(11)	_	(682)
Disposals	(071)	(62)	(44)	(11)	_	(108)
Exchange realignment	(154)	(02)	(++)	(2)	(14)	(103)
	(154)	I			(14)	(107)
As at 31 December 2024	17,857	1,568	372	3,407	2,003	25,207
Accumulated depreciation						
As at 1 January 2024	(2,805)	(1,076)	(276)	-	(1,469)	(5,626)
Charge for the year	(492)	(132)	(28)	-	(142)	(794)
Transfer to investment						
properties, net	24	-	-	-	-	24
Disposals	-	59	42	-	-	101
Exchange realignment	58	(1)	-	_	11	68
As at 31 December 2024	(3,215)	(1,150)	(262)		(1,600)	(6,227)
Impairment						
As at 1 January 2024	_		-	_	_	-
As at 31 December 2024	_	-	-	_	-	-
Net book value						
As at 1 January 2024	14,688	490	120	4,078	392	19,768
As at 31 December 2024	14,642	418	110	3,407	403	18,980

17 PROPERTY AND EQUIPMENT (CONTINUED)

	Land and	Office	Motor	Construction		
	buildings	equipment	vehicles	in progress	Others	Total
Cost						
As at 1 January 2023	16,406	1,531	589	3,751	1,671	23,948
ransfers upon completion	1	_	-	(69)	-	(68)
dditions	1,183	117	64	395	186	1,945
ransfer to investment						
properties, net	(194)	-	-	-	_	(194)
visposals	(1)	(83)	(257)	-	(2)	(343)
xchange realignment	98	1		1	6	106
as at 31 December 2023	17,493	1,566	396	4,078	1,861	25,394
Accumulated depreciation						
is at 1 January 2023	(2,311)	(1,023)	(356)	_	(1,320)	(5,010)
harge for the year	(473)	(1,025)	(330)	_	(1,320)	(3,010)
ransfer to investment	(475)	(131)	(54)		(147)	(705)
properties, net	4	_	_	_	_	4
isposals	1	79	114	_	2	196
xchange realignment	(26)	(1)		-	(4)	(31)
As at 31 December 2023	(2,805)	(1,076)	(276)	_	(1,469)	(5,626)
mpairment						
s at 1 January 2023		_	_	_	-	_
s at 31 December 2023		_		-		_
let book value						
s at 1 January 2023	14,095	508	233	3,751	351	18,938
As at 31 December 2023	14,688	490	120	4,078	392	19,768

As at 31 December 2024, the net book value of buildings which was in the process of obtaining title certificates was RMB1,842 million (31 December 2023: RMB3,015 million).

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

18 LEASES

(a) Right-of-use assets

		Prepaid land		
	Buildings	lease payments	Others	Total
Cost				
As at 1 January 2024	2,386	2,258	14	4,658
Additions	294	-	-	294
Deductions	(384)	(10)	(1)	(395)
As at 31 December 2024	2,296	2,248	13	4,557
Accumulated depreciation				
As at 1 January 2024	(1,613)	(516)	(7)	(2,136)
Charge for the year	(374)	(58)	(2)	(434)
Deductions	383	1	1	385
As at 31 December 2024	(1,604)	(573)	(8)	(2,185)
Impairment				
As at 1 January 2024	-		-	-
As at 31 December 2024		-	-	-
Net book value				
As at 1 January 2024	773	1,742	7	2,522
As at 31 December 2024	692	1,675	5	2,372

18 LEASES (CONTINUED)

(a) Right-of-use assets (continued)

		Prepaid land		
	Buildings	lease payments	Others	Total
Cost				
As at 1 January 2023	2,485	2,659	13	5,157
Additions	368	-	5	373
Deductions	(467)	(401)	(4)	(872)
As at 31 December 2023	2,386	2,258	14	4,658
Accumulated depreciation				
As at 1 January 2023	(1,571)	(526)	(9)	(2,106)
Charge for the year	(449)	(62)	(3)	(514)
Deductions	407	72	5	484
As at 31 December 2023	(1,613)	(516)	(7)	(2,136)
Impairment				
As at 1 January 2023				
As at 31 December 2023		_	-	
Net book value				
As at 1 January 2023	914	2,133	4	3,051
As at 31 December 2023	773	1,742	7	2,522

The Group had no significant profit or loss from subleasing right-of-use assets or sale and leaseback transactions for the years ended 31 December 2024 and 2023.

(b) The amounts recognised in profit or loss in relation to leases are as follows:

	2024	2023
Interest on lease liabilities	9	5
Depreciation charge of right-of-use assets	434	514
Expense relating to short-term leases and leases of low-value assets	65	69
Total	508	588

About Us

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

19 INVESTMENT PROPERTIES

	2024	2023
Cost		
Beginning of year	11,718	11,123
Additions	43	-
Transfer from property and equipment	692	595
End of year	12,453	11,718
Accumulated depreciation		
Beginning of year	(2,161)	(1,789)
Additions	(308)	(296)
Transfer from property and equipment	(25)	(76)
End of year	(2,494)	(2,161)
Impairment losses		
Beginning of year	(249)	(249)
End of year	(249)	(249)
Net book value		
Beginning of year	9,308	9,085
End of year	9,710	9,308
Fair value		
End of year	13,618	13,745

The Group has no restrictions on the use of its investment properties and no contractual obligations to each investment property purchased, constructed or developed or for repairs, maintenance and enhancements.

As at 31 December 2024 and 2023, the Group had no significant investment properties which were in the process of obtaining title certificates.

The fair values of investment properties of the Group as at 31 December 2024 and 2023 were estimated by the Group having regards to valuations performed by independent appraisers. The investment properties were classified as Level 3 in the fair value hierarchy.

20 INVESTMENTS IN ASSOCIATES AND JOINT VENTURES

	31 Deceml	oer 2024
	Carrying amount	Proportion of shares held by the Group (%)
Associates Chengtai Financing Lease (Shanghai) Co., Ltd. ("Chengtai Lease") Others	1,891 7,549	35.40
Subtotal	9,440	
Joint ventures	1,005	
Total	10,445	
	31 Decemb	ber 2023
	Carrying amount	Proportion of shares held by the Group (%)
Associates		
Chengtai Lease Others	1,845 7,470	35.40
Subtotal	9,315	
Joint ventures	1,161	
Total	10,476	

The Group had no contingent liabilities with the associates and joint ventures as at 31 December 2024 and 2023.

About Us

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

21 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	31 December 2024	31 December
	2024	2023
Listed		
Bonds		
Government bonds	27	-
Finance bonds	230	204
Corporate bonds	1,775	2,122
Funds	869	691
Equity securities	20,962	22,498
Other investments	214	292
Subtotal	24,077	25,807
Unlisted		
Bonds		
Government bonds	408	62
Finance bonds	34,376	19,301
Corporate bonds	1,006	2,093
Interbank deposits	2,821	1,266
Funds	16,490	22,473
Debt investment schemes	9,091	11,878
Trust schemes	4,244	674
Other investments	45,066	41,813
Subtotal	113,502	99,560
Total	137,579	125,367

22 FINANCIAL ASSETS AT AMORTISED COST

	31 December 2024	31 December 2023
Unlisted		
Debt investment schemes	501	-
Trust schemes	1,912	-
Subtotal	2,413	_
Less: Provisions for impairment losses	(2)	-
Total	2,411	_

23 DEBT FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

	31 December	31 December
	2024	2023
Listed		
Bonds		
Government bonds	31,259	27,129
Corporate bonds	1,826	2,645
Mortgage-backed securities	876	1,143
Subtotal	33,961	30,917
Unlisted		
Bonds		
Government bonds	183,868	120,908
Finance bonds	32,869	33,982
Corporate bonds	4,611	4,075
Interbank deposits	20,758	34,262
Debt investment schemes	9,545	9,601
Trust schemes	26,359	26,873
Subtotal	278,010	229,701
Total	311,971	260,618

About Us

Embedded Value

Corporate Governance

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

24 EQUITY FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

	31 December 2024	31 December 2023
Listed		
Equity securities	46,625	30,129
Unlisted		
Other equity investments	1,409	1,702
Total	48,034	31,831

For the equity investments which are not held for trading but for long-term investments, the Group has irrevocably elected to recognise them in this category at initial recognition.

25 TERM DEPOSITS

	31 December 2024	31 December 2023
Maturing period		
Within 3 months (including 3 months)	23	107
3 months to 1 year (including 1 year)	418	2,895
1 to 2 years (including 2 years)	1,595	338
2 to 3 years (including 3 years)	450	1,530
3 to 4 years (including 4 years)	4,600	-
4 to 5 years (including 5 years)	1,000	4,600
5 to 6 years (including 6 years)	1,700	
Accrued interest	134	128
Less: Provisions for impairment losses	(3)	(10)
Total	9,917	9,588

26 STATUTORY DEPOSITS

	31 December 2024	31 December 2023
Analysis related to contract expiry date:		
Within 1 year	2,316	906
1 to 5 years	4,192	4,977
Less: Provisions for impairment losses	(2)	(1)
Total	6,506	5,882

Insurance companies in China are required to deposit an amount that equals to 20% of their registered capital with banks for the compliance with regulations of the regulatory authorities. These funds may not be used for any purpose other than for paying off debts during liquidation proceedings.

27 SECURITIES PURCHASED UNDER AGREEMENTS TO RESELL

	31 December 2024	31 December 2023
Bonds	5,300	13,129
Less: Provisions for impairment losses	_	
Total	5,300	13,129

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

28 INSURANCE CONTRACT LIABILITIES/ASSETS

(1) The analysis of liabilities for remaining coverage and liabilities for incurred claims is as follows:

					2024					
	Contracts not measured under the premium allocation approach Liabilities for Liabilities for					Contracts measured under the premium allocation approach				
					11.1.29					
			Liabilities for incurred claims			Liabilities for		ties for d claims		
	remaining	coverage			remaining	remaining coverage		Risk		
	Excluding				Excluding		Estimates of present value	adjustment		
	loss	Loss			loss	Loss	of future	for non-		
	component	component		Total	component	component	cash flows	financial risk	Total	
Insurance contract liabilities as at 1 January	351,562	3,658	2,378	357,598	13,856	647	12,766	510	27,779	
Insurance contract assets as at 1 January	2,215	(1,385)	(321)	509	321	(16)	310	(13)	602	
N. 6 Samuel and R. B. 1994 and a										
Net insurance contract liabilities/assets	240 247	E 042	2 600	257 000	12 525	662	12 456	533	27 177	
as at 1 January	349,347	5,043	2,699	357,089	13,535	663	12,456	523	27,177	
Insurance revenue	(18,614)	-	-	(18,614)	(45,390)	-	-	-	(45,390)	
Incurred claims and other expenses	-	(2,342)	7,154	4,812	-	-	32,079	405	32,484	
Amortisation of insurance acquisition cash flows	8,043	-	-	8,043	12,239	-	-	-	12,239	
Losses on onerous contracts and reversal of those losses	-	1,342	-	1,342	-	32	-	-	32	
Changes to liabilities for incurred claims	-	-	(316)	(316)	-	-	191	(333)	(142)	
Insurance service expenses	8,043	(1,000)	6,838	13,881	12,239	32	32,270	72	44,613	
Insurance service result	(10,571)	(1,000)	6,838	(4,733)	(33,151)	32	32,270	72	(777)	
Insurance finance expenses	44,375	235	42	44,652	323		365	15	703	
Total comprehensive income changes	33,804	(765)	6,880	39,919	(32,828)	32	32,635	87	(74)	
Investment component	(45,285)	_	45,285		(1,111)	_	1,111	-	_	
Premiums paid	91,721	_		91,721	52,871	_	-	-	52,871	
Insurance acquisition cash flows paid	(9,772)	_	_	(9,772)	(11,869)	_	_	-	(11,869)	
Claims paid and other relevant expenses	-	-	(51,719)	(51,719)	-	-	(32,428)	-	(32,428)	
Other cash flows	(1,266)	-	-	(1,266)	(5,913)	-	765	-	(5,148)	
Total cash flows	80,683	-	(51,719)	28,964	35,089	-	(31,663)	-	3,426	
Net insurance contract liabilities/assets										
as at 31 December	418,549	4,278	3,145	425,972	14,685	695	14,539	610	30,529	
Insurance contract assets as at 31 December	1,816	(1,095)	(280)	441	121	(10)	276	(13)	374	
Insurance contract liabilities as at 31 December	420,365	3,183	2,865	426,413	14,806	685	14,815	597	30,903	

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(1) The analysis of liabilities for remaining coverage and liabilities for incurred claims is as follows: (continued)

										•
					2023		itracts measured u			
			measured under							
			ocation approach	the premium allocation approach						
	Liabilit		Liabilities for		Liabilit			ties for		
	remaining	coverage	incurred claims		remaining	coverage		d claims		
							Estimates of	Risk		
	Excluding				Excluding		present value	adjustment		0.4
	loss	Loss			loss	Loss	of future	for non-		and
	component	component		Total	component	component	cash flows	financial risk	Total	Ana
Insurance contract liabilities as at 1 January	315,520	3,110	2,108	320,738	13,210	681	12,010	454	26,355	alysi
Insurance contract assets as at 1 January	2,244	(1,268)	(741)	235	342	(13)	264	(15)	578	and Analysis
										-
Net insurance contract liabilities/assets	242.076				10.000					
as at 1 January	313,276	4,378	2,849	320,503	12,868	694	11,746	469	25,777	
Insurance revenue	(18,645)	_	_	(18,645)	(41,255)	_	_	-	(41,255)	r
Incurred claims and other expenses	(10,043)	(2,907)	8,002	5,095	(+1,233)	_	28,420	332	28,752	0
Amortisation of insurance acquisition cash flows	8,249	(2,507)	0,002	8,249	11,560	_	20,420		11,560	(((
Losses on onerous contracts and reversal of those losses	- 0,245	3,437	_	3,437	11,500	(31)	_	_	(31)) 2
Changes to liabilities for incurred claims	-		(322)	(322)	_	(51)	441	(289)	152	
Insurance service expenses	8,249	530	7,680	16,459	11,560	(31)	28,861	43	40,433	ĉ
	0,245	550	1,000	10,455	11,500	(51)	20,001		10,100	-
Insurance service result	(10,396)	530	7,680	(2,186)	(29,695)	(31)	28,861	43	(822)	
Insurance finance expenses	21,676	135	29	21,840	322	-	296	11	629	
Total comprehensive income changes	11,280	665	7,709	19,654	(29,373)	(31)	29,157	E A	(193)	
	11,200	000	7,709	19,054	(29,373)	(31)	29,157	54	(193)	- (
Investment component	(49,550)	-	49,550	-	(941)	-	941	-	_	
Premiums paid	86,931	-	_	86,931	48,687	-	-	-	48,687	
Insurance acquisition cash flows paid	(11,998)	-	-	(11,998)	(11,838)	-	-	-	(11,838)	
Claims paid and other relevant expenses	-	-	(57,409)	(57,409)	-	-	(29,947)	-	(29,947)	
Other cash flows	(592)	-	-	(592)	(5,868)	-	559	-	(5,309)	
Total cash flows	74,341	-	(57,409)	16,932	30,981	-	(29,388)	-	1,593	
										an
Net insurance contract liabilities/assets										d : 0
as at 31 December	349,347	5,043	2,699	357,089	13,535	663	12,456	523	27,177	and Others
	2.245	(4.005)	(224)	500	224	(4.5)	240	(4.2)	c00	s
Insurance contract assets as at 31 December	2,215	(1,385)	(321)	509	321	(16)	310	(13)	602	(
Insurance contract liabilities as at 31 December	351,562	3,658	2,378	357,598	13,856	647	12,766	510	27,779	

About Us

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(2) The analysis by measurement component of contracts not measured under the premium allocation method is as follows:

		2024	1	
	Estimates of the	Risk adjustment	•	
	present value of	for non-financial	Contractual	
	future cash flows	risk	service margin	Total
Insurance contract liabilities as at 1 January	308,469	3,952	45,177	357,598
Insurance contract assets as at 1 January	921	(412)	-	509
Net insurance contract liabilities/assets				
as at 1 January	307,548	4,364	45,177	357,089
Contractual convice margin recognized				
Contractual service margin recognised for services provided			(4,056)	(4,056)
Change in the risk adjustment for non-financial risk	-	-	(4,050)	(4,030)
for risk expired	_	(621)	-	(621)
Experience adjustments	(1,082)	-	_	(1,082)
Changes that relate to current services	(1,082)	(621)	(4,056)	(5,759)
Contracts initially recognised in the period	(10,084)	737	10,280	933
Changes in estimates that adjust the contractual				
service margin	521	1,162	(1,683)	-
Changes in estimates that do not adjust the contractual				
service margin	108	301	-	409
Changes that relate to future services	(9,455)	2,200	8,597	1,342
Adjustments to liabilities for incurred claims	(223)	(93)	-	(316)
Changes that relate to past services Insurance service result	(223) (10,760)	(93) 1,486	- 4,541	(316)
insurance service result	(10,700)	1,400	4,541	(4,733)
Insurance finance expenses	43,075	441	1,136	44,652
Total changes in the statement of				
comprehensive income	32,315	1,927	5,677	39,919
	- ,			
Premiums received	91,721	-	_	91,721
Insurance acquisition cash flows	(9,772)	-	_	(9,772)
Claims and other expenses paid	(51,719)	-	-	(51,719)
Other cash flows	(1,266)	-	-	(1,266)
Total cash flows	28,964		-	28,964
Net insurance contract liabilities/assets				
as at 31 December	368,827	6,291	50,854	425,972
	500,027	0,231	50,054	723,372
Insurance contract assets as at 31 December	776	(335)	_	441
Insurance contract liabilities as at 31 December	369,603	5,956	50,854	426,413
		5,000	50,00	

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(2) The analysis by measurement component of contracts not measured under the premium allocation method is as follows: (continued)

		2023	}		
	Estimates of the	Risk adjustment			
	present value of	for non-financial	Contractual		
	future cash flows	risk	service margin	Total	
Insurance contract liabilities as at 1 January	273,937	3,623	43,178	320,738	
Insurance contract assets as at 1 January	822	(587)	-	235	
Net insurance contract liabilities/assets					and Analysis
as at 1 January	273,115	4,210	43,178	320,503	Anar
Contractual service margin recognised					SIS
for services provided	_	_	(3,624)	(3,624)	
Change in the risk adjustment for non-financial risk			(-)	(-)-)	
for risk expired	-	(783)	-	(783)	
Experience adjustments	(895)	_	-	(895)	
Changes that relate to current services	(895)	(783)	(3,624)	(5,302)	
Contracts initially recognised in the period	(7,692)	782	8,044	1,134	
Changes in estimates that adjust the contractual	, , , , , , , , , , , , , , , , , , ,		,	,	
service margin	3,442	62	(3,504)	-	
Changes in estimates that do not adjust the contractual					
service margin	2,266	38	-	2,304	
Changes that relate to future services	(1,984)	882	4,540	3,438	
Adjustments to liabilities for incurred claims	(206)	(116)	-	(322)	
Changes that relate to past services	(206)	(116)	-	(322)	
nsurance service result	(3,085)	(17)	916	(2,186)	
Insurance finance expenses	20,586	171	1,083	21,840	
Total changes in the statement of					
comprehensive income	17,501	154	1,999	19,654	
Premiums received	86,931	_	_	86,931	
Insurance acquisition cash flows	(11,998)	_	_	(11,998)	
Claims and other expenses paid	(57,409)	_	-	(57,409)	
Other cash flows	(592)		_	(592)	
Total cash flows	16,932	_	_	16,932	2
Net insurance contract liabilities/assets					iners
as at 31 December	307,548	4,364	45,177	357,089	and Uthers
Insurance contract assets as at 31 December	921	(412)	_	509	
Insurance contract liabilities as at 31 December	308,469	3,952	45,177	357,598	

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(3) The impact on the statement of financial position of the initial recognition of insurance contracts not applying the premium allocation approach during the year is as follows:

	2024			2023		
	Onerous			Onerous		
	contracts	Others	Total	contracts	Others	Total
Insurance acquisition cash flows	2,094	7,233	9,327	3,324	7,669	10,993
Other cash outflows	10,634	126,833	137,467	30,019	111,500	141,519
Estimates of the present value of						
future cash outflows	12,728	134,066	146,794	33,343	119,169	152,512
Estimates of the present value of						
future cash inflows	(12,058)	(144,820)	(156,878)	(32,653)	(127,551)	(160,204)
Risk adjustment for						
non-financial risk	263	474	737	444	338	782
Contractual service margin	-	10,280	10,280	-	8,044	8,044
Losses recognised on initial						
recognition	933	-	933	1,134	-	1,134

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(4) The analysis of the contractual service margin for insurance contracts not measured under the premium allocation approach is as follows:

	Contracts under the modified retrospective	2024 Other	
	approach	contracts	Total
Contractual service margin as at 1 January	32,169	13,008	45,177
Changes that relate to current services Contractual service margin recognised for services provided Changes that relate to future services	(2,700)	(1,356)	(4,056)
Contracts initially recognised in the period Changes in estimates that adjust the contractual	-	10,280	10,280
service margin	694	(2,377)	(1,683)
Insurance service result Insurance finance expenses	(2,006) 681	6,547 455	4,541 1,136
Changes in comprehensive income	(1,325)	7,002	5,677
Contractual service margin as at 31 December	30,844	20,010	50,854

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(4) The analysis of the contractual service margin for insurance contracts not measured under the premium allocation approach is as follows: (continued)

	Contracts under the modified retrospective approach	2023 Other contracts	Total
Contractual service margin as at 1 January	37,450	5,728	43,178
Changes that relate to current services Contractual service margin recognised for services provided Changes that relate to future services Contracts initially recognised in the period Changes in estimates that adjust the contractual service margin	(2,803) – (3,279)	(821) 8,044 (225)	(3,624) 8,044 (3,504)
Insurance service result	(6,082)	6,998	916
Insurance finance expenses	801	282	1,083
Changes in comprehensive income	(5,281)	7,280	1,999
Contractual service margin as at 31 December	32,169	13,008	45,177

As of 31 December 2024, the Group expects that 63% of the contract service margin (31 December 2023: 64%) will be recognised in profit or loss over the next 10 years.

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(5) The analysis of changes in the insurance finance expenses is as follows:

		2024	
	Insurance	Insurance	
	contracts not	contracts	
	measured under	measured under	
	the premium	the premium	
	allocation	allocation	
	approach	approach	Total
Insurance finance expenses			
Changes in fair value of underlying items of			
contracts with direct participation features	11,583	_	11,583
Interest accrual on insurance contracts and changes in	11,505	_	11,505
financial assumptions	33,069	703	33,772
	55,009	705	55,112
Total	44,652	703	45,355
Represented by:			
Amounts recognised in profit or loss	11,158	703	11,861
Amounts recognised in other comprehensive income	33,494	-	33,494
		2023	
	Insurance	2023 Insurance	
	contracts not	contracts	
	measured under	measured under	
	the premium	the premium	
	allocation	allocation	
	approach	approach	Total
	арргоасн	approach	TOtal
Insurance finance expenses			
Changes in fair value of underlying items of			
contracts with direct participation features	5,666	-	5,666
Interest accrual on insurance contracts and changes in			
financial assumptions	16,174	629	16,803
Total -	21,840	629	22,469
Depresented by:			
	Q 271	620	8 000
Represented by: Amounts recognised in profit or loss Amounts recognised in other comprehensive income	8,271 13,569	629	8,900 13,569

About Us

Corporate Governance

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

28 INSURANCE CONTRACT LIABILITIES/ASSETS (CONTINUED)

(6) The following table describes the composition of major assets and fair values of the underlying items corresponding to the insurance contracts with direct participation features:

	2024 Fair value	2023 Fair value
Financial investments:		
Financial assets at fair value through profit or loss	55,113	70,108
Debt financial assets at fair value through other comprehensive income	100,268	110,246
Equity financial assets at fair value through other comprehensive income	15,636	13,549
Others	26,517	27,654

29 OTHER ASSETS

	31 December 2024	31 December 2023
Statutory deposits	187	247
Co-insurance receivable	519	356
Other receivables	2,010	2,007
Intangible assets	138	181
Others	2,155	1,688
Total	5,009	4,479

30 CASH AT BANK AND ON HAND

	31 December 2024	31 December 2023
Cash at bank and on hand Less: provision for impairment	6,706 -	13,553
Total	6,706	13,553

31 BONDS PAYABLE

The information of the Group's major bonds payable is as follows:

lssuer	Issue date	Maturity	Early redemption option	Interest rate	31 December 2024	31 December 2023
Sunshine P&C	2021/12/7	10 years	End of the fifth year	4.5%-5.5%	4,999	4,998
Sunshine Life	2016/4/20	10 years	None	4.5%	2,163	2,127
Sunshine Life	2021/3/30	10 years	End of the fifth year	4.4%-5.4%	5,088	5,063
Sunshine Life	2023/12/12	10 years	End of the fifth year	3.88%-4.88%	7,032	7,002
Subtotal					19,282	19,190
Add: Accrued interest					225	224
Total					19,507	19,414

32 SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

	31 December 2024	31 December 2023
Bonds	22,939	29,662

As at 31 December 2024, bonds with par value of RMB28,860 million (31 December 2023: RMB34,172 million) was pledged as collateral for financial assets sold under agreements to repurchase resulting from repurchase transactions entered into by the Group. The collateral is restricted from trading during the period of the repurchase transaction.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

33 DEFERRED TAX ASSETS AND LIABILITIES

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes, if any, to be levied by the same tax authority and the same taxable entity.

	2024	2023
Net deferred income tax assets, at beginning of year Recognised in profit or loss (note 14)	1,159 (2,430)	1,484 (1,687)
Recognised in equity	555	1,362
Net deferred income tax assets/(liabilities), at end of year	(716)	1,159

	31 December 2024	31 December 2023
Insurance contract liabilities/assets	3,507	371
Provision for impairment of assets	267	105
Salaries and welfare payable	403	284
Net fair value adjustment on financial instruments	(6,994)	(649)
Others	2,101	1,048
Net deferred income tax assets/(liabilities)	(716)	1,159
Represented by:		
Deferred tax assets	776	1,260
Deferred tax liabilities	(1,492)	(101)

34 OTHER LIABILITIES

	31 December 2024	31 December 2023
Salaries and welfare payable	2,261	1,904
Accrued expenses	544	579
Deferred income	564	579
Dividends payable	904	693
Insurance guarantee fund	111	138
Payables for asset-backed securities	2,750	2,430
Maturity benefits payable	2,028	2,266
Others	3,623	3,094
		· · ·
Total	12,785	11,683

35 SHARE CAPITAL

	31 December 2024	31 December 2023
Numbers of shares issued and fully paid at RMB1 each (million)	11,502	11,502

36 RESERVES

The amounts of the Group's reserves and the movements therein in the reporting period are presented in the consolidated statement of changes in equity.

(a) General risk reserve

Pursuant to "Financial Standards of Financial Enterprises – Implementation Guide" issued by Ministry of Finance of the People's Republic of China (MOF) of the PRC on 30 March 2007, a general risk reserve should be set aside to cover catastrophic or other losses as incurred by companies operating in the insurance businesses. The Group's respective entities would need to make appropriations for such reserve based on their respective annual profit or year-end risk assets as determined in their annual financial statements. This reserve is not available for profit-distribution and cannot be transferred to capital.

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

36 RESERVES (CONTINUED)

(b) Agriculture catastrophic loss reserve

Pursuant to "Regulation for the general risk reserve for catastrophic losses" issued by MOF of the PRC on 8 December 2013, the Group is required to make appropriation to a reserve when the agriculture insurance business records underwriting profits. This reserve cannot be used for dividend distribution but can be utilised when there are catastrophic losses. The reserve can be transferred to general risk reserve if the Group ceases underwriting agriculture insurance business.

(c) Surplus reserve

In accordance with the Company Law and the Articles of Association, the Company is required to make appropriation to a statutory surplus reserve based on its net profit for the year (after offsetting any prior years' losses) as determined based on applicable financial regulations in the PRC. When the balance of such reserve fund reaches 50% of the capital, any further appropriation is optional. The Company may also make appropriation to a discretionary surplus reserve provided that the appropriation is approved by a resolution of the shareholders. Subject to resolutions passed in general meetings, the statutory and discretionary surplus reserves can be transferred to the share capital. The balance of the statutory surplus reserve fund after transfers to the share capital should not be less than 25% of the share capital.

37 NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

Reconciliation of profit before tax to net cash flows from operating activities:

	2024	2023
rofit before income tax	8,105	5,774
Investment income	(13,134)	(5,348)
Foreign exchange (gains)/losses	(23)	131
Finance costs	1,335	1,127
Impairment losses on other assets	1,792	391
Expected credit losses	2,377	364
Depreciation of right-of-use assets	434	514
Depreciation of property and equipment	794	785
Depreciation of investment properties	308	296
Amortisation of intangible assets	96	71
Amortisation of other assets	10	35
Share of profits and losses of associates and joint ventures	(494)	216
Gain on disposal of items of property and equipment,		
intangible assets and other long-term assets, net	1	8
Increase in reinsurance assets	(437)	(859)
Increase in other operating assets	520	5,054
Increase in insurance contract liabilities	38,725	24,501
Increase in other operating liabilities	(7,914)	(12,232)
Income tax paid	108	(494)
let cash inflows from operating activities	32,603	20,334

Corporate Governance

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

38 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value estimates are made at a specific point in time based on relevant market information and information about financial instruments. When an active market exists, such as an authorised securities exchange, the market value is the best reflection of the fair values of financial instruments. For financial instruments where there is no active market, fair value is determined using valuation techniques.

The Group's financial assets mainly include cash at bank and on hand, financial assets at fair value through profit or loss, securities purchased under agreements to resell, term deposits, financial assets at amortised cost, debt financial assets at fair value through other comprehensive income, equity financial assets at fair value through other comprehensive income, and statutory deposits.

The Group's financial liabilities mainly include securities sold under agreements to repurchase, and bonds payable.

The following table summarises the carrying value and estimated fair value of financial instruments that measured at amortised cost with fair value not approximate to the carrying amount.

	31 December 2	.024
	Carrying amount	Fair value
Financial assets:		
Financial assets at amortised cost	2,411	2,433
Financial liabilities:		
Bonds payable	19,507	19,974
	31 December 2	023
	Carrying amount	Fair value
Financial liabilities:		
Bonds payable	19,414	19,400

The fair value of bonds payable is determined by a valuation technique that discounts the expected contractual cash flows using a risk-adjusted discount rate, which uses the risk-free interest rate at the date of valuation, taking into account credit risk and the marginal credit risk associated with future cash flows.

The carrying amounts of other financial assets and financial liabilities approximate their fair values.

39 FAIR VALUE MEASUREMENT

Determination of fair value and fair value hierarchy

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy. The fair value hierarchy prioritises the inputs to valuation techniques used to measure fair value into three broad levels. The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

The levels of the fair value hierarchy are as follows:

- (a) Fair value is based on quoted prices (unadjusted) in active markets for identical assets or liabilities ("Level 1");
- (b) Fair value is based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) ("Level 2"); and
- (c) Fair value is based on inputs for the asset or liability that are not based on observable market data (unobservable inputs) ("Level 3").

The level of fair value calculation is determined by the lowest level input with material significant in the overall calculation. As such, the significance of the input should be considered from an overall perspective in the calculation of fair value.

For Level 2 financial instruments, valuations are generally obtained from third party pricing services for identical or comparable assets, or through the use of valuation methodologies using observable market inputs, or recent quoted market prices. Valuation service providers typically gather, analyse and interpret information related to market transactions and other key valuation model inputs from multiple sources, and through the use of widely accepted internal valuation models, provide a theoretical quote on various securities. Debt securities traded among Chinese interbank market are classified as Level 2 when they are valued at recent quoted price from Chinese interbank market or from valuation service providers. Substantially most financial instruments classified within Level 2 of the fair value hierarchy are debt investments denominated in RMB. Fair value of debt investments denominated in RMB is determined based upon the valuation results by the China Central Depository & Clearing Co., Ltd.. All significant inputs are observable in the market.

For Level 3 financial instruments, prices are determined using valuation methodologies such as discounted cash flow models and other similar techniques. Determinations to classify fair value measures within Level 3 of the valuation hierarchy are generally based on the significance of the unobservable factors to the overall fair value measurement, and valuation methodologies such as discounted cash flow models and other similar techniques.

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

39 FAIR VALUE MEASUREMENT (CONTINUED)

Determination of fair value and fair value hierarchy (continued)

For assets and liabilities that are recognised at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of the reporting period.

The following table provides the fair value measurement hierarchy of the Group's assets and liabilities:

		31 Decem	her 2024	
	Level 1	Level 2	Level 3	Total
Assets measured at fair value				
Financial assets at fair value through profit or loss				
Equity securities	20,897	65	-	20,962
Funds	17,359	-	-	17,359
Bonds	135	37,687	_	37,822
Others	-	17,773	43,663	61,436
Debt financial assets at fair value through				
other comprehensive income				
Bonds	-	254,433	-	254,433
Others	-	21,633	35,905	57,538
Equity financial assets at fair value through other				
comprehensive income				
Equity securities	46,625	-	_	46,625
Others	-	-	1,409	1,409
Liabilities measured at fair value				
Financial liabilities at fair value through profit or loss	_	2,076	_	2,076
······································				
Assets for which fair values are disclosed Financial assets at amortised cost			2 4 2 2	2 422
Financial assets at amortised cost			2,433	2,433
Liabilities for which fair values are disclosed				
Bonds payable	2,146	17,828	-	19,974

39 FAIR VALUE MEASUREMENT (CONTINUED)

Determination of fair value and fair value hierarchy (continued)

The following table provides the fair value measurement hierarchy of the Group's assets and liabilities: (continued)

		31 Decembe	r 2023	
	Level 1	Level 2	Level 3	Tota
Assets measured at fair value				
Financial assets at fair value through profit or loss				
Equity securities	22,441	57	-	22,498
Funds	23,164	_	_	23,164
Bonds	177	23,605	-	23,782
Others		11,608	44,315	55,923
Debt financial assets at fair value through				
other comprehensive income				
Bonds	_	188,739	-	188,739
Others		35,404	36,475	71,879
Equity financial assets at fair value through other comprehensive income				
Equity securities	30,129	_	-	30,129
Others	_	_	1,702	1,702
Liabilities measured at fair value				
Financial liabilities at fair value through profit or loss	_	3,780	_	3,780
Liabilities for which fair values are disclosed				
Bonds payable	1,940	17,460	_	19,400

For the years ended 31 December 2024 and 2023, there were no significant transfers between Level 1 and Level 2 fair value measurements.

Corporate Governance

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

39 FAIR VALUE MEASUREMENT (CONTINUED)

Determination of fair value and fair value hierarchy (continued)

Reconciliation of movements in Level 3 financial instruments measured at fair value is as follows:

	Financial assets at fair value through profit or loss	Debt financial assets at fair value through other comprehensive income	Equity financial assets at fair value through other comprehensive income
As at 1 January 2024	44,315	36,475	1,702
Purchases Total gains recorded in profit or loss Total gains recorded in other comprehensive income	5,836 (2,864) –	8,020 1,575 (1,408)	- - (293)
Maturity and disposal	(3,624)	(8,757)	-
As at 31 December 2024	43,663	35,905	1,409

	Financial assets at fair value	Debt financial assets at fair value through other	Equity financial assets at fair value through other
	through profit	comprehensive	comprehensive
	or loss	income	income
As at 1 January 2023	40,735	36,345	1,686
Purchases	5,134	2,696	_
Transfer from Level 3	(494)	-	-
Total gains recorded in profit or loss	758	257	-
Total gains recorded in other comprehensive income	_	1,281	16
Maturity and disposal	(1,818)	(4,104)	
As at 31 December 2023	44,315	36,475	1,702

39 FAIR VALUE MEASUREMENT (CONTINUED)

Determination of fair value and fair value hierarchy (continued)

Below is a summary of significant unobservable inputs to the valuation of financial assets at fair value classified as Level 3 together as at 31 December 2024 and 2023.

	Valuation technique	Significant unobservable input	Range	Relationships between fair value and unobservable inputs
Debt investments	Discounted cash flow method	Discount rate	31 December 2024: 1.87%-13.20% (31 December 2023: 3.36%-13.11%)	The fair value is inversely related to the discount rate
Equity investments	Discounted cash flow method	Discount rate	31 December 2024: 2.17%-2.79% (31 December 2023: 3.31%-4.03%)	The fair value is inversely related to the discount rate
	Comparable Company method	Liquidity discount	31 December 2024: 4%-30% (31 December 2023: 12%-30%)	The fair value is inversely related to the liquidity discount

Valuation techniques

The fair value of the unquoted debt investments is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities, with appropriate adjustment where applicable.

The fair value of the unquoted equity investments has been determined using valuation techniques such as discounted cash flow method and comparable company method of listed companies, with appropriate adjustments have been made where applicable, for example, using option pricing models for lack of liquidity.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT

Insurance risk

(1) Types of insurance risks

Insurance risk refers to the risk that actual indemnity might exceed expected indemnity due to the frequency and severity of insurance accidents, as well as the possibility that insurance lapse and surrender rates are being underestimated. The principal risk the Group faces under such contracts is that the actual claims and benefit payments exceed the carrying amount of insurance liabilities. This could occur due to any of the following factors:

- Occurrence risk the possibility that the number of insured events will differ from those expected.
- Severity risk the possibility that the cost of the events will differ from those expected.
- Development risk the possibility that changes may occur in the amount of an insurer's obligation at the end of the contract period.

The variability of risks is improved by diversification of risk of loss to a large portfolio of insurance contracts as a more diversified portfolio is less likely to be affected across the board by change in any subset of the portfolio. The variability of risks is also improved by careful selection and implementation of underwriting strategies and guidelines.

The insurance business of the Group mainly comprises long-term life insurance contracts, property and casualty and short-term life insurance contracts. For contracts where death is the insured risk, the significant factors that could increase the overall frequency of claims are epidemics, widespread changes in lifestyles and natural disasters, resulting in earlier or more claims than expected. For contracts where survival is the insured risk, the most significant factor is continuing improvement in medical science and social conditions that would increase longevity. For property and casualty insurance contracts, claims are often affected by natural disasters, calamities, terrorist attacks, etc.

Insurance risk (continued)

(1) Types of insurance risks (continued)

These risks currently do not vary significantly in relation to the location of the risk insured by the Group whilst undue concentration by amounts could have an impact on the severity of benefit payments on a portfolio basis.

There would be no significant mitigating terms and conditions that reduce the insured risk accepted for contracts with fixed and guaranteed benefits and fixed future premiums. However, for contracts with discretionary participation features, the participating nature of these contracts results in a significant portion of the insurance risk being shared with the insured party.

Insurance risk is also affected by the policyholders' rights to terminate the contract, pay reduced premiums, refuse to pay premiums or exercise annuity conversion option, etc. Thus, the resultant insurance risk is subject to policyholders' behaviour and decisions.

(2) Concentration of insurance risks

The Group runs its insurance business primarily within the PRC. Hence the geographical insurance risk is concentrated primarily within the PRC.

The Group's concentration of insurance risk is reflected by its major lines of business in note 5.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Insurance risk (continued)

(3) Assumptions and sensitivities

Long-term life insurance contracts

Assumptions

Significant judgement is required in determining insurance contract reserves and in choosing discount rates/ investment return, mortality, morbidity, lapse rates, expenses assumptions, and policy dividend relating to longterm life insurance contracts.

Sensitivities

The Group has measured the impact on long-term life insurance contract liabilities using sensitivity analysis, of varying independently certain assumptions under reasonable and possible circumstances.

	Change in assumptions	31 December 2024 Impact on profit before tax Increase/ (decrease)	Impact on equity before tax Increase/ (decrease)
Mortality/morbidity	+10%	(1,118)	(1,986)
Mortality/morbidity	-10%	973	1,951
Lapse and surrender rate	+10%	(15)	601
Lapse and surrender rate	-10%	20	(574)
Expenses	+10%	(102)	(166)
Expenses	-10%	102	166

Insurance risk (continued)

(3) Assumptions and sensitivities (continued)

Long-term life insurance contracts (continued)

Sensitivities (continued)

	Change in assumptions	31 December 2023 Impact on profit before tax Increase/ (decrease)	Impact on equity before tax Increase/ (decrease)
Mortality/morbidity	+10%	(908)	(1,261)
Mortality/morbidity	-10%	856	1,253
Lapse and surrender rate	+10%	(1)	203
Lapse and surrender rate	-10%	(4)	(193)
Expenses	+10%	(94)	(120)
Expenses	-10%	94	120

Property and casualty and short-term life insurance contracts

Assumptions

The principal assumption underlying the estimates includes assumptions in respect of average claim costs, claims handling costs, claims inflation factors and claim numbers for each accident year which are determined based on the Group's past claim experiences. Judgement is used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

Other key assumptions include risk margin and delays in settlement.

Sensitivities

It is not possible to quantify the sensitivity of certain variables such as legislative change and uncertainty in the estimation process with any degree of confidence. Furthermore, because of delays that arise between the occurrence of a claim and its subsequent notification and eventual settlement, the liabilities for incurred claims were not quantifiable with certainty at the end of the reporting period.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Insurance risk (continued)

(3) Assumptions and sensitivities (continued)

Property and casualty and short-term life insurance contracts (continued)

Sensitivities (continued)

The Group uses sensitivity analyses to measure the impact that a reasonable and probable change in the claim costs, with all other assumptions held constant, would have on the Group's property and casualty and short-term life insurance incurred claims liabilities.

		31 December 2024					
	Change	Change Impact on profit		Impact on equity			
	in assumptions	before	e tax	befor	e tax		
		Before reinsurance	After reinsurance	Before reinsurance	After reinsurance		
Average claim costs	+1%	(169)	(132)	(169)	(132)		
	-1%	-1% 167 130		167	130		
			31 December 2023				
	Change	Impact o		Impact o	n equity		
		Impact o before	n profit	Impact o befor			
	Change		n profit				
Average claim costs	Change	before	n profit e tax	befor Before reinsurance	e tax		

Insurance risk (continued)

(3) Assumptions and sensitivities (continued)

Property and casualty and short-term life insurance contracts (continued)

Sensitivities (continued)

The following table indicates the gross claim development for property and casualty insurance contracts:

	2020	2021	2022	2023	2024	Total	IVI di
Estimated cumulative claims paid:							and Analysis
Year end	21,833	24,978	24,736	27,920	31,844		
1 year later	21,928	24,915	24,837	27,741	51,044		inal
2 years later	21,583	25,048	24,687	_ , ,			/sis/
3 years later	21,575	25,221	,				0010
4 years later	21,685						=
Current estimate of cumulative							
claims	21,685	25,221	24,687	27,741	31,844	131,178	
Cumulative payments to date	21,471	24,897	23,301	25,720	21,093	116,482	בווומבממבמ עמומב
Subtotal						14,696	4
Prior period adjustments, unallocated loss adjustment expenses and risk adjustment for non-financial risk and							
discounting, etc						813	c or p c
Total gross liabilities for incurred claims						15,509	כסומסומנה מסאהווומוונה

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Insurance risk (continued)

(3) Assumptions and sensitivities (continued)

Property and casualty and short-term life insurance contracts (continued)

Sensitivities (continued)

The following table indicates the net claim development for property and casualty insurance contracts:

	2020	2021	2022	2022	2024	Total
	2020	2021	2022	2023	2024	IOLdi
Estimated cumulative claims paid:						
Year end	20,993	23,784	23,801	26,856	30,468	
1 year later	21,086	23,622	23,250	26,907		
2 years later	20,715	23,765	23,077			
3 years later	20,685	23,982				
4 years later	20,800					
Current estimate of cumulative						
claims	20,800	23,982	23,077	26,907	30,468	125,234
Cumulative payments to date	20,678	23,866	22,556	25,155	20,710	112,965
Subtotal						12,269
Prior period adjustments, unallocated loss adjustment expenses and risk adjustment for non-financial risk and						
discounting, etc					-	(275)
Net liabilities for incurred claims Amount recoverable on incurred						11,994
claims					-	3,515
Total gross liabilities for incurred claims						15,509

Insurance risk (continued)

(3) Assumptions and sensitivities (continued)

Reinsurance

The Group limits its exposure to losses from insurance operations mainly through participation in reinsurance arrangements. The majority of the business ceded is placed on the quota share basis and the surplus basis with retention limits varying by product line. Amounts recoverable from reinsurers are estimated in a manner consistent with the assumptions used for ascertaining the underlying policy benefits and are presented in the statement of financial position as reinsurance contracts assets and reinsurance contract liabilities.

Even though the Group may have reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk

(1) Market risk

Market risk is the risk of changes in fair value of financial instruments and future cash flows from fluctuation of market prices, which includes foreign currency risk, interest rate risk and price risk.

(i) Foreign currency risk

The following tables summarise the Group's exposure to foreign currency exchange rate risk at the end of the reporting period by categorising financial assets and financial liabilities by major currency.

			31 Decembe	r 2024		
	USD	HKD	AUD	EUR	GBP	Total
Financial assets						
Cash at bank and on hand	576	278	273	3	22	1,152
Term deposits	-	19	385	-	-	404
Financial assets at fair value through						
profit or loss	5,951	2,811	-	133	139	9,034
Equity financial assets at fair value						
through other comprehensive						
income	893	1,432	-	-	-	2,325
Debt financial assets at fair value						
through other comprehensive						
income	4,202		-		-	4,202
Total	11,622	4,540	658	136	161	17,117
Financial liabilities						
Bonds payable	2,163	-	-	_	-	2,163
Total	2,163	-	-	-	-	2,163

Financial risk (continued)

(1) Market risk (continued)

(i) Foreign currency risk (continued)

31 December 2023						
USD	HKD	AUD	EUR	GBP	Total	
1,044	148	201	3	_	1,396	
-	64	343	-	-	407	0.
						ind
5,958	3,615	-	104	_	9,677	Ana
						and Analysis
						S
1,389	1,368	-	_	-	2,757	
3,655			-		3,655	
12,046	5,195	544	107	_	17,892	
2,127	_	_	_	_	2,127	
2,127	_	_	_	_	2,127	
	1,044 – 5,958 1,389 <u>3,655</u> 12,046	1,044 148 - 64 5,958 3,615 1,389 1,368 3,655 - 12,046 5,195 2,127 -	USD HKD AUD 1,044 148 201 - 64 343 5,958 3,615 - 1,389 1,368 - 3,655 - - 12,046 5,195 544	USD HKD AUD EUR 1,044 148 201 3 - 64 343 - 5,958 3,615 - 104 1,389 1,368 - - 3,655 - - - 12,046 5,195 544 107	USDHKDAUDEURGBP1,0441482013643435,9583,615-104-1,3891,3683,65512,0465,195544107-2,127	USDHKDAUDEURGBPTotal1,0441482013-1,396-643434075,9583,615-104-9,6771,3891,3682,7573,6553,65512,0465,195544107-17,8922,1272,127

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(1) Market risk (continued)

(i) Foreign currency risk (continued)

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the pre-tax impact on profit and equity when the foreign exchange rates of USD and other foreign currencies vary.

	31 Decen	nber 2024
	Impact on profit	Impact on equity
	before tax	before tax
	Increase/	Increase/
	(decrease)	(decrease)
+10%	843	1,495
-10%	(843)	(1,495)

	31 Decem	ber 2023
	Impact on profit	Impact on equity
	before tax	before tax
	Increase/	Increase/
	(decrease)	(decrease)
+10%	935	1,577
-10%	(935)	(1,577)

Financial risk (continued)

(1) Market risk (continued)

(ii) Price risk

Price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Group's price risk exposure relates to financial assets and liabilities whose values will fluctuate as a result of changes in market prices, which mainly include listed equity securities and security investment funds of equity financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss.

The Group manages price risk by holding an appropriately diversified investment portfolio as permitted by laws and regulations designed to reduce the risk of concentration in any one specific industry or issuer.

The analysis below is performed for reasonably possible movements in price with all other assumptions held constant, showing the pre-tax impact on profit and equity of the Group when the price of all kinds of financial instruments had been 10% higher/lower.

		31 December 2024		31 December 2023	
		Impact on profit	Impact on equity	Impact on profit	Impact on equity
		before tax	before tax	before tax	before tax
		Increase/	Increase/	Increase/	Increase/
		(decrease)	(decrease)	(decrease)	(decrease)
Financial instruments	+10%	2,203	6,866	2,319	5,332
Insurance contract liabilities	+10%	(175)	(1,639)	54	(1,168)
Financial instruments	-10%	(2,203)	(6,866)	(2,319)	(5,332)
Insurance contract liabilities	-10%	46	1,510	(62)	1,160

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(1) Market risk (continued)

(iii) Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates.

The Group's debt financial assets are principally composed of term deposits, debt securities, debt schemes and wealth management products which are exposed to interest rate risk. The Group manages interest rate risk through adjustments to portfolio structure and duration, and, to the extent possible, by monitoring the mean duration of its assets and liabilities.

The analysis below is performed for reasonably possible movements in interest rate with all other variables held constant, for the financial instruments and long-term life insurance contracts liabilities showing the pre-tax impact on the Group's profit and equity.

		31 Decen	nber 2024
		Impact on profit before tax	Impact on equity before tax
	Change in	Increase/	Increase/
	assumptions	(decrease)	(decrease)
Financial instruments	+25 bps	(444)	(10,761)
Insurance contracts	+25 bps	(355)	16,189
Financial instruments	–25 bps	444	10,761
Insurance contracts	–25 bps	315	(17,376)

	31 December 2023		
	Impact on profit before tax	Impact on equity before tax	
Change in assumptions	Increase/ (decrease)	Increase/ (decrease)	
+25 bps	(308)	(7,153)	
+25 bps	(127)	12,725	
–25 bps	308	7,153 (13,692)	
	+25 bps +25 bps -25 bps	Impact on profit before tax Change in Increase/ assumptions (decrease) +25 bps (308) +25 bps (127)	

Financial risk (continued)

(2) Credit risk

Credit risk is the risk that one party of a financial transaction or the issuer of a financial instrument will fail to discharge its obligation and cause another party to incur a financial loss. Because the Group's investment portfolio is restricted to the types of investments as permitted by the regulatory authorities and a significant portion of the portfolio is in government bonds, government agency bonds, interbank deposits, corporate bonds with higher credit rating and term deposits with the state-owned commercial banks, the Group's overall exposure to credit risk is relatively low. The Group is exposed to credit risks primarily associated with its deposit arrangements with commercial banks, debt investment schemes, trust schemes, insurance receivables, other receivables and reinsurance arrangement, etc.

The Group manages credit risk through in-house research and analysis of the Chinese economy and the underlying obligors and transaction structures. Where appropriate, the Group obtains collateral in the form of rights to cash, securities, property and equipment to lower the credit risk. The Group's credit risk associated with insurance receivables mainly arises from non-life insurance business for which the Group only issues insurance policies on credit to corporate customers or to individuals who purchase certain policies through insurance intermediaries. A policyholder usually has a maximum credit period of three months, but a longer period can be granted on a discretionary basis. For large corporate customers and certain multi-year policies, payments by instalments are usually arranged.

Credit risk exposure

The carrying amount of financial assets, insurance contract assets and reinsurance contract assets included on the consolidated statement of financial position represents the maximum credit risk exposure at the reporting date without taking account of any collateral held or other credit enhancements attached. The Group had no credit risk exposure relating to off-balance sheet items as at 31 December 2024 and 2023.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(2) Credit risk (continued)

Collateral and other credit enhancements

Securities purchased under agreements to resell are pledged by counterparties' debt securities or term deposits of which the Group could take the ownership if the owner of the collateral defaults. Policy loans and most of premium receivables are collateralised by their policies' cash value according to the terms and conditions of policy loan contracts and policy contracts, respectively.

Credit quality

The Group's debt securities investment mainly includes government bonds, corporate bonds, interbank deposits, financial bonds and subordinated bonds or debts. Most of these corporate bonds and subordinated bonds or debts have credit ratings of AA/A-2 or above. The bonds or debts' credit ratings are assigned by a qualified appraisal institution in the PRC.

Most of the Group's bank deposits are with the four largest state-owned commercial banks and other national commercial banks in the PRC. Reinsurance of the Group is mainly placed with reinsurers with Standard & Poor's ratings of A- (or ratings of an equal level given by other international rating institutions such as A.M. Best, Fitch or Moody's) or above except for state-owned reinsurance companies. The Group believes these commercial banks and reinsurance companies have a high credit quality.

The credit risk associated with securities purchased under agreements to resell has not caused a material impact on the consolidated financial statements taking into consideration their sufficient collateral held and maturity terms of no more than one year as at 31 December 2024 and 2023.

Measurement of expected credit losses

The Group formulates the credit losses of financial assets, such as financial assets at amortised cost, debt financial assets at FVOCI and so on using expected credit loss models (ECL) according to IFRS 9 requirements.

Financial risk (continued)

(2) Credit risk (continued)

Measurement of expected credit losses (continued)

Judgement of significant increase in credit risk ("SICR")

Under IFRS 9, when considering the impairment stages for financial assets, the Group evaluates the credit risk at initial recognition and whether there is any significant increase in credit risk for each reporting period. The Group considers various reasonable supporting information to judge if there is significant increase in credit risk, including the forward-looking information, when determining the ECL staging for financial assets. Major factor being considered include regulatory and operating environment, credit ratings, solvency, and operational capabilities. The Group could base on individual financial instruments or portfolios of financial instruments with similar credit risk characteristics to determine ECL staging by comparing the credit risks of the financial instruments at the reporting date with initial recognition.

The Group set quantitative and qualitative criteria to judge whether the credit risk has SICR after initial recognition. The judgement criteria mainly include the PD changes of the debtors, changes of credit risk categories and other indicators of SICR, etc. In the judgement of whether the financial instruments have SICR after initial recognition, the Group considers the 30 days past due as one of criteria of SICR, in accordance with the standard.

The definition of credit-impaired assets

Under IFRS 9, in order to determine whether credit impairment occurs, the defined standards adopted by the Group are consistent with the internal credit risk management objectives for relevant financial assets, while considering quantitative and qualitative indicators. When the Group assesses whether the debtor has credit impairment, the following factors are mainly considered:

- (i) Debtor is more than 90 days past due after the contractual payment date
- (ii) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (iii) significant financial difficulty of the issuer or the borrower;
- (iv) a breach of contract, such as a default or past due event;

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(2) Credit risk (continued)

Measurement of expected credit losses (continued)

The definition of credit-impaired assets (continued)

- (v) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- (vi) the disappearance of an active market for that financial asset because of financial difficulties;
- (vii) the purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

The credit impairment of financial assets may be caused by the joint effects of multiple events, and may not be caused by separately identifiable events.

Parameters of ECL model

The parameters and assumptions involved in ECL model are described below.

The Group considers the credit risk characteristics of different financial instruments when determining if there is significant increase in credit risk. For financial instruments with or without significant increase in credit risk, 12-month or lifetime expected credit losses are provided respectively. The expected credit loss is the result of discounting the product of EAD, PD and LGD.

- (i) Exposure at Default (EAD): EAD is based on the amounts the Group expects to be owed at the time of default, over the next 12 months or over the remaining lifetime.
- (ii) Probability of Default (PD): The PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation.
- (iii) Loss Given Default (LGD): LGD represents the Group's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support.

Financial risk (continued)

(2) Credit risk (continued)

Measurement of expected credit losses (continued)

Parameters of ECL model (continued)

When assessing whether the credit risk of a financial instrument has increased significantly since its initial recognition, the Group considers changes in default risk during the expected lifetime of the financial instrument. The Lifetime PD is developed by applying a maturity profile to the current 12M PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the Lifetime. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grading band. This is supported by historical analysis.

The Group internally grades the financial instruments based on the credit quality and risk characteristics. The credit rating of the financial instruments could further be classified as "low risk", "medium risk" and "high risk" according to the internal rating scale. "Low risk" means that the asset quality is good, there is sufficient evidence to show that the asset is not expected to have default, or there is no reason to suspect that the asset had incurred credit losses. "Medium risk" means that the asset quality is acceptable or there are factors revealing potential negative impact on the asset quality, but there is no sufficient reason to suspect that the asset had incurred credit losses. "High risk" means that there are factors revealing significant adverse impact on the asset quality, or financial investments actually in default.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(2) Credit risk (continued)

Measurement of expected credit losses (continued)

The following table contains an analysis of the credit risk grading of financial assets at amortised cost and debt financial assets at fair value through other comprehensive income. The carrying amount of financial assets below also represents the Group's maximum exposure to credit risk on these assets:

		31 Decem	ber 2024	
	Stage one	Stage two	Stage three	
	12-month ECL	Lifetime ECL	Lifetime ECL	Total
Measured at fair value				
Credit grade				
Low risk	307,614	-	_	307,614
Medium risk	1,777	321	-	2,098
High risk	-	-	2,259	2,259
Carrying value	309,391	321	2,259	311,971
Measured at amortised cost				
Credit grade				
Low risk	2,411	-	-	2,411
Medium risk	-	-	-	-
High risk	-	-	-	-
Carrying value	2,411	-	-	2,411

	31 December 2023				
	Stage one	Stage two	Stage three		
	12-month ECL	Lifetime ECL	Lifetime ECL	Total	
Measured at fair value					
Credit grade					
Low risk	253,413	547	_	253,960	
Medium risk	2,452	3,079	_	5,531	
High risk		-	1,127	1,127	
Carrying value	255,865	3,626	1,127	260,618	

Financial risk (continued)

(2) Credit risk (continued)

Measurement of expected credit losses (continued)

The movement in the provision for impairment of financial assets at amortised cost and debt financial assets at fair value through other comprehensive income based on 12-month expected credit losses and lifetime expected credit losses is shown below:

		202	4	
	Stage one	Stage two	Stage three	
	12-month ECL	Lifetime ECL	Lifetime ECL	Total
			(Credit	
		(No credit	impairment	
		impairment)	occurred)	
Balance at the beginning of the year	124	84	1,679	1,887
Transfer between stages	-	(85)	85	-
Accrual/reversal during the year	(12)	6	1,677	1,671
Write-offs during the year	(14)	-	-	(14)
Others	-	-	(148)	(148)
Balance at the end of the year	98	5	3,293	3,396

	2023			
	Stage one	Stage two	Stage three	
	12-month ECL	Lifetime ECL	Lifetime ECL	Total
			(Credit	
		(No credit	impairment	
		impairment)	occurred)	
Balance at the beginning of the year	286	1,027	395	1,708
Transfer between stages	-	(936)	936	_
Accrual/reversal during the year	(153)	(7)	448	288
Write-offs during the year	(9)		(100)	(109)
Balance at the end of the year	124	84	1,679	1,887

About Us

Corporate Governance

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(3) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk may result from either the inability to sell financial assets quickly at their fair values; or a counterparty failing to repay a contractual obligation; or an insurance liability falling due for payment earlier than expected; or the inability to generate cash inflows as anticipated.

The Group is exposed to liquidity risk on insurance policies that permit surrender, withdrawal or other forms of early termination. When surrenders, reductions or other early terminations of policies occur, the Group determines the amounts that are payable on demand to the policyholders in accordance with the insurance contracts, which is usually the amount of unearned premiums corresponding to the relevant portion of the contract or the corresponding cash value of the policy, less the early termination fee (if any). The Group seeks to manage its liquidity risk by matching to the extent possible the duration of its investment assets with the duration of its insurance policies and to ensure that the Group is able to meet its payment obligations and fund its lending and investment operations on a timely basis.

It is unusual for an enterprise primarily transacting insurance business to predict the requirements of funding with absolute certainty, as the theory of probability is applied on insurance contracts to ascertain the likely provision and the period when such liabilities will require settlement. The amounts and maturity periods of these insurance liabilities are thus based on management's best estimate according to statistical techniques and experience.

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(3) Liquidity risk (continued)

The following tables set forth the contractual and expected undiscounted cash flows for financial assets and liabilities and insurance liabilities:

		31 December 2024					
	On demand	Within 1 year	1 to 5 years	Over 5 years	Undated	Total	
Assets							
Financial assets at fair value							
through profit and loss	-	11,895	37,858	11,190	79,417	140,360	
Financial assets at amortised							
cost	-	96	2,619	-	-	2,715	
Debt financial assets at							
fair value through other							
comprehensive income	-	40,209	78,884	301,462	-	420,555	
Equity financial assets at							
fair value through other							
comprehensive income	-	-	-	-	48,034	48,034	
Term deposits	-	880	8,334	1,743	-	10,957	
Statutory deposits	-	2,367	4,463	-	-	6,830	
Securities purchased under							
agreements to resell	-	5,300	-	-	-	5,300	
Insurance contract assets	-	388	452	236	-	1,076	
Reinsurance contract assets	-	3,650	1,351	396	-	5,397	
Cash at bank and on hand	6,706	-	-	-	-	6,706	
Liabilities							
Insurance contract liabilities	-	(4,129)	60,428	958,432	-	1,014,731	
Reinsurance contract liabilities	-	9	8	-	-	17	
Lease liabilities	-	320	336	4	-	660	
Bonds payable	-	814	9,616	13,906	-	24,336	
Financial liabilities at fair value							
through profit or loss	-	2,076	-	-	-	2,076	
Securities sold under agreements							
to repurchase	-	22,939	-	-	-	22,939	

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Financial risk (continued)

(3) Liquidity risk (continued)

The following tables set forth the contractual and expected undiscounted cash flows for financial assets and liabilities and insurance liabilities: (continued)

	31 December 2023					
	On demand	Within 1 year	1 to 5 years	Over 5 years	Undated	Total
Assets						
Financial assets at fair value						
through profit and loss	-	7,141	20,812	21,280	83,454	132,687
Debt financial assets at						
fair value through other						
comprehensive income	-	63,911	70,804	245,908	-	380,623
Equity financial assets at						
fair value through other						
comprehensive income	-	-	-	-	31,831	31,831
Term deposits	-	3,301	7,331	-	_	10,632
Statutory deposits	-	1,775	4,092	290	_	6,157
Securities purchased under						
agreements to resell	-	13,129	-	-	-	13,129
Insurance contract assets	-	477	751	345	_	1,573
Reinsurance contract assets	-	2,879	1,403	391	-	4,673
Cash at bank and on hand	13,553		_	-	-	13,553
Liabilities						
Insurance contract liabilities	-	9,490	59,668	870,489	_	939,647
Reinsurance contract liabilities	-	30	12	_	-	42
Lease liabilities	-	354	395	10	_	759
Bonds payable	-	812	9,785	14,518	-	25,115
Financial liabilities at fair value						
through profit or loss	-	3,780	-	_	-	3,780
Securities sold under agreements						
to repurchase	-	29,662	-	-	-	29,662

40 RISK MANAGEMENT (CONTINUED)

Capital management

The Group's capital requirements are primarily dependent on the scale and products of insurance business, and the type of business that it undertakes, as well as the industry and geographic location in which it operates. The primary objectives of the Group's capital management are to ensure that the Group complies with externally imposed capital requirements and to maintain healthy capital ratios in order to support its business and to maximise shareholders' value.

The Group manages its capital requirements by assessing shortfalls, if any, between the reported and the required capital levels on a regular basis. Adjustments to current capital levels are made in light of changes in economic conditions and risk characteristics of the Group's activities.

The solvency ratios of the Group and its major insurance subsidiaries as at 31 December 2024 were calculated in accordance with the Regulatory Rules on the Solvency of Insurance Companies (II) and the Circular on Optimization of Solvency Supervision Standard for Insurance Companies by the National Financial Regulatory Administration.

The table below summarises the solvency ratios of the Group and its major insurance subsidiaries, calculated in accordance with the relevant solvency rules.

The Group

	31 December 2024	31 December 2023
Core capital	89,726	73,869
Actual capital	128,630	107,874
Minimum capital	56,619	48,758
Core solvency ratio	158%	152%
Comprehensive solvency ratio	227%	221%

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Capital management (continued)

Sunshine Life

	31 December 2024	31 December 2023
Core capital	65,483	46,615
Actual capital	98,630	74,519
Minimum capital	47,844	40,611
Core solvency ratio	137%	115%
Comprehensive solvency ratio	206%	183%

Sunshine P&C

	31 December 2024	31 December 2023
Core capital	13,792	12,691
Actual capital	19,547	18,792
Minimum capital	8,379	7,660
Core solvency ratio	165%	166%
Comprehensive solvency ratio	233%	245%

40 RISK MANAGEMENT (CONTINUED)

Disclosures about interest in unconsolidated structured entities

The Group's interests in unconsolidated structured entities are included in investments classified as financial assets at fair value through profit or loss and debt financial assets at fair value through other comprehensive income. The Group uses structured entities in the normal course of business for a number of purposes, for example, structured transactions for customers, to provide finance to public and private sector infrastructure projects, and to generate fees from managing assets on behalf of third-party investors. These structured entities are financed through the issue of beneficiary notes or trust units to investors. Refer to Note 2.1(1) for the Group's consolidation consideration related to structured entities.

The following table shows the Group's interests in unconsolidated structured entities. It also shows the Group's maximum exposure to these unconsolidated structured entities, representing the Group's maximum possible risk exposure that could occur as a result of the Group's arrangements with structured entities. The maximum exposure is contingent in nature and approximates the sum of direct investments made by the Group.

As at 31 December 2024, the Group's interests in unconsolidated structured entities and maximum exposure are shown below:

	Carrying amount	The Group's maximum exposure	Interest held by the Group
Products managed by the Group (note 1)	2,490	2,490	Investment income and
Products managed by third parties (note 2)	49,664	49,664	management fee Investment income
Total	52,154	52,154	

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

40 RISK MANAGEMENT (CONTINUED)

Disclosures about interest in unconsolidated structured entities (continued)

As at 31 December 2023, the Group's interests in unconsolidated structured entities and maximum exposure are shown below:

	Carrying amount	The Group's maximum exposure	Interest held by the Group
Products managed by the Group (note 1)	4,404	4,404	Investment income and management fee
Products managed by third parties (note 2)	49,471	49,471	Investment income
Total	53,875	53,875	

- Note 1: As at 31 December 2024, the size of the unconsolidated structured entities that the Group sponsored and had interest was RMB29,785 million (31 December 2023: RMB47,612 million). As at 31 December 2024, the size of unconsolidated structured entities that the Group sponsored but had no interest was RMB226,781 million (31 December 2023: RMB356,685 million).
- Note 2: The structured entities are sponsored by third party financial institutions and the information related to the size of these structured entities were not publicly available.

41 SIGNIFICANT RELATED PARTY TRANSACTIONS

(a) Shareholders holding more than 5% of the Company's shares:

Name	Relationship with the Company	Percentage of shareholding
Beijing Chengtong Financial Holding Investment Co., Ltd. ⁽ⁱ⁾ ("Beijing Chengtong")	Shareholder of the Company	6.09%
China Chengtong Holdings Group Ltd. ⁽ⁱ⁾ ("China Chengtong")	Shareholder of the Company	3.04%
Beijing Ruiteng Yihong Investment Management Co., Ltd. ⁽ⁱⁱ⁾ ("Ruiteng Yihong")	Shareholder of the Company	6.09%
Septwolves Group Holding Co., Ltd. ⁽ⁱⁱ⁾ ("Septwolves")	Shareholder of the Company	0.87%
Lhasa Fengming Construction Machinery Sales Co., Ltd.	Shareholder of the Company	5.22%
Beijing Bangchen Zhengtai Investment Co., Ltd.(⁽ⁱⁱⁱ⁾ ("Bangchen Zhengtai")	Shareholder of the Company	4.09%
Shanghai Xuchang Technology Co., Ltd.(iii) ("Shanghai Xuchang")	Shareholder of the Company	4.09%
Shannan Hongquan Management Consulting Co., Ltd.(ⁱⁱⁱ⁾ ("Shannan Hongquan")	Shareholder of the Company	3.24%

(i) Beijing Chengtong and China Chengtong are related parties and hold more than 5% of the Company's shares in total.

(ii) Ruiteng Yihong and Septwolves are related parties, and hold more than 5% of the Company's shares in total.

(iii) Bangchen Zhengtai, Shanghai Xuchang and Shannan Hongquan are related parties, and hold more than 5% of the Company's shares in total.

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

41 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

(b) Other related parties

Name	Relationship with the Company
Jiangsu Yonggang Group Co., Ltd. ("Jiangsu Yonggang")	A shareholder of the Company
Huishang Bank Co., Ltd. ("Huishang Bank")	An associate of the Group
Chengdu Shuangliu Sunshine Harmony Network Hospital Co., Ltd. ("Chengdu Shuangliu")	An associate of the Group
Riverhead Capital Investment Management Co., Ltd. ("Riverhead Capital")	An associate of the Group
Hongde Fund Management Co., Ltd. ("Hongde Fund")	An associate of the Group
Chengtai financial leasing (Shanghai) Co., Ltd. ("Chengtai Leasing")	An associate of the Group
Beijing Yicai Human Resources Consulting Co., Ltd. ("Beijing Yicai") ⁽ⁱ⁾	A subsidiary of the Group's joint venture

(i) Beijing Yicai is subsidiary of the Group's joint venture, Beijing Yicai Hongye Management Consulting Co., Ltd.

(c) Transactions with significant related parties

The following table summarises significant transactions carried out by the Group with its significant related parties:

	2024	2023
Gross written premiums from:		
Huishang Bank	57	53
Beijing Yicai	24	27
Investment income from:		
China Chengtong	23	-
Jiangsu Yonggang	14	24
Chengtai Leasing	13	14
Administrative and other expenses to:		
Chengdu Shuangliu	10	-
Commission and brokerage expenses to:		
Huishang Bank	13	13

41 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

(d) Amounts due from/to significant related parties

	31 December 2024	31 December 2023
Entrusted assets managed by ⁽ⁱ⁾ :		
Riverhead Capital	9,325	10,273
Hongde Fund	4,252	3,980
Investments in bonds and other debt investments issued by:		
China Chengtong	1,157	_
Chengtai Leasing	254	415

(i) Entrusted assets managed by related parties represent the Group's investments in funds and wealth management products issued and managed by related parties.

(e) Key management personnel compensation

	2024	2023
Employee benefit expenses	99	100

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

42 COMMITMENTS

The Group had the following capital commitments at the end of the reporting period:

	31 December 2024	31 December 2023
Contracted, but not provided for	13,308	14,205

43 CONTINGENT LIABILITIES

Owing to the nature of the insurance business, the Group is involved in the making of estimates for contingencies and legal proceedings in the ordinary course of business, both in the capacity as plaintiff or defendant in litigation and arbitration. Legal proceedings mostly involve claims on the Group's insurance policies. Provision has been made for the probable losses to the Group, including those claims where management can reasonably estimate the outcome of the litigations taking into account the ed legal advice, if any. No provision is made for contingencies and legal proceedings when the result cannot be reasonably estimated or the probability of loss is so low.

In addition to the above legal proceedings, as at 31 December 2024, the Group was the defendant in certain pending litigation and disputes. Provisions have been made for the possible loss based on best estimate by the management and the Group would only be contingently liable for any claim that is in excess of what had been provided. No provision is made for contingencies and legal proceedings when the result cannot be reasonably estimated or the probability of loss is extremely low.

44 STATEMENTS OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY

31 December 31 December 2024 2023 ASSETS Property and equipment 594 553 Right-of-use assets 782 816 493 Investments properties 509 Investments in subsidiaries 36,940 31,738 Financial investments: Financial assets at fair value through profit or loss 1,269 903 Debt financial assets at fair value through other comprehensive income 4,276 5,194 Other assets 3,197 7,815 Cash at bank and on hand 943 753 Total assets 48,528 48,247 LIABILITIES AND EQUITY Liabilities Lease liabilities 73 16 Securities sold under agreements to repurchase 970 1,759 Other liabilities 1,816 1,435 **Total liabilities** 2,859 3,210 Equity 11,502 Share capital 11,502 Reserves 30,833 30,225 Retained profits 3,334 3,310 **Total equity** 45,669 45,037 Total liabilities and equity 48,528 48,247

(1) Statement of financial position of the Company:

ZHANG Weigong

PENG Jihai

Director

Director

Mar

About Us

Management Discussion and Analysis

Corporate Governance

Financial Statements and Others

FOR THE YEAR ENDED 31 DECEMBER 2024 (ALL AMOUNTS EXPRESSED IN RMB MILLION UNLESS OTHERWISE SPECIFIED)

44 STATEMENTS OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY (CONTINUED)

(2) Reserve movement of the Company:

	Capital reserves	Surplus reserves	General risk reserves	Financial assets at FVOCI reserves	Total	Retained profits
As at 1 January 2024	27,094	1,557	1,557	17	30,225	3,310
Net profit	-	-	-	-	-	2,618
Other comprehensive income	-	-	-	84	84	-
Total comprehensive income				84	84	2,618
Dividend declared	-	-	-	_	-	(2,070)
Appropriation to surplus reserves	-	262	-	-	262	(262)
Appropriation to general risk reserves	-	-	262	-	262	(262)
As at 31 December 2024	27,094	1,819	1,819	101	30,833	3,334

	Capital reserves	Surplus reserves	General risk reserves	Financial assets at FVOCI reserves	Total	Retained profits
As at 1 January 2023	27,094	1,332	1,332	(4)	29,754	3,575
Net profit	_	-	_	_	_	2,255
Other comprehensive income			_	21	21	_
Total comprehensive income				21	21	2,255
Dividend declared	_	_	_	_	_	(2,070)
Appropriation to surplus reserves	-	225	-	-	225	(225)
Appropriation to general risk reserves		_	225		225	(225)
As at 31 December 2023	27,094	1,557	1,557	17	30,225	3,310

45 SUBSEQUENT EVENTS

Profit distribution

On 26 March 2025, the Board of Directors of the Company approved the Resolution of the Profit Distribution Plan for 2024 and declared a final cash dividend of 2024 with a total distribution of RMB2,185 million in the amount of RMB0.19 (tax inclusive) per share. The profit distribution plan is subject to the approval by the Annual General Meeting.

