## Interim Report 2016





## On Real International Holdings Limited

安悦國際控股有限公司

(incorporated in the Cayman Islands with limited liability) Stock Code: 8245

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This report, for which the directors (the "Directors") of On Real International Holdings Limited (the "Company", together with its subsidiaries, the "Group") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

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## CORPORATE INFORMATION

**DIRECTORS** 

**Executive Directors:** Mr. Tam Wing Ki

(Chairman and Chief Executive Officer)

Mr. Tao Hong Ming Mr. Kwok Ming Fai

(appointed on 10 August 2016)

Mr. Fu Yan Mina

(appointed on 3 October 2016)

Non-executive Director: Mr. Chau Wai Hung, Andy

Independent Non-executive Directors: Mr. Cheng Yuk Kin

Mr. Wong Ching Wan Mr. Chan Shiu Man

(appointed on 31 August 2016) Mr. Fan Chun Wah, Andrew (resigned on 31 August 2016)

**AUDIT COMMITTEE** Mr. Wong Ching Wan (Chairman)

> Mr. Chan Shiu Man Mr. Cheng Yuk Kin

REMUNERATION COMMITTEE Mr. Wong Ching Wan (Chairman)

Mr. Chan Shiu Man Mr. Cheng Yuk Kin Mr. Tao Hong Ming

NOMINATION COMMITTEE Mr. Tam Wing Ki (Chairman)

> Mr. Chan Shiu Man Mr. Cheng Yuk Kin Mr. Wong Ching Wan

**COMPANY SECRETARY** Mr. Chan Koon Fat

(appointed on 17 June 2016)

**COMPLIANCE OFFICER** Mr. Tao Hong Ming

**AUTHORISED REPRESENTATIVES** Mr. Tao Hong Ming

Mr. Chan Koon Fat

(appointed on 17 June 2016)

REGISTERED OFFICE Cricket Square

Hutchins Drive P.O. Box 2681

Grand Cayman, KY1-1111

Cayman Islands

PRINCIPAL PLACE OF BUSINESS

IN HONG KONG

Room 2401-02, 24/F

Jubilee Centre

46 Gloucester Road Wanchai, Hong Kong

PRINCIPAL SHARE REGISTRAR

AND TRANSFER OFFICE IN THE Cricket Square **CAYMAN ISLANDS** 

Codan Trust Company (Cayman) Limited

Hutchins Drive

P.O. Box 2681

Grand Cavman, KY1-1111

Cayman Islands

HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER

OFFICE

Boardroom Share Registrars (HK) Limited

31/F, 148 Electric Road North Point, Hong Kong

**COMPLIANCE ADVISER** 

Lego Corporate Finance Limited

Room 1601, 16/F, China Building 29 Queen's Road Central

Hong Kong

PRINCIPAL BANKERS

The Hongkong and Shanghai Banking

Corporation Limited 1 Queen's Road Central

Hong Kong

DBS Bank (Hong Kong) Limited

16/F, The Center

99 Queen's Road Central

Hong Kong

**AUDITOR** 

PricewaterhouseCoopers Certified Public Accountants 22/F, Prince's Building Central, Hong Kong

STOCK CODE 8245

**COMPANY'S WEBSITE** 

www.on-real.com

## FINANCIAL HIGHLIGHTS

- Revenue of the Company for the six months ended 30 September 2016 amounted to approximately HK\$154.7 million, representing a decrease of approximately 2.9% as compared with that of approximately HK\$159.4 million for the six months ended 30 September 2015.
- Profit attributable to the owner of the Company for the six months ended 30 September 2016 amounted to approximately HK\$1.7 million, representing an increase of approximately 2.4 times as compared with that of approximately HK\$0.5 million for the six months ended 30 September 2015.
- Basic and diluted earnings per share for the six months ended 30 September 2016 amounted to approximately HK cents 0.36 (for the six months ended 30 September 2015: HK cents 0.14).
- The Board does not recommend the payment of an interim dividend for the six months ended 30 September 2016.

## MANAGEMENT DISCUSSION AND ANALYSIS

The board of Directors (the "Board") of the Company is pleased to present the unaudited condensed consolidated results of the Group for the six months ended 30 September 2016, together with the unaudited comparative figures for the corresponding period in 2015.

## **BUSINESS REVIEW**

The Group is a two-way radio product designer and manufacturer established in 2001. We derive revenue principally from designing, manufacturing and selling twoway radios and baby monitor products on original design manufacturing basis.

The Group's revenue decreased from approximately HK\$159.4 million for the six months ended 30 September 2015 to approximately HK\$154.7 million for the six months ended 30 September 2016, representing a decrease of approximately 2.9%. Such decrease was mainly attributable to the reformulation and change of sales strategy of the major customer (the "Customer"). The Customer started to place the purchase order through the licensee for the three months ended 30 September 2016. Two existing clients had placed more orders of their new products for the six months ended 30 September 2016.

The Group's revenue of two-way radios decreased by approximately 4.0% from approximately HK\$140.3 million for the six months ended 30 September 2015 to approximately HK\$134.7 million for the six months ended 30 September 2016 mainly due to the decrease in demand from the Customer.

The Group's revenue of baby monitor decreased by approximately 6.6% from approximately HK\$10.6 million for the six months ended 30 September 2015 to approximately HK\$9.9 million for the six months ended 30 September 2016 mainly due to the decrease in demand of our audio baby monitor products as compared to the huge demand on our audio baby monitor which was newly released in the corresponding period in last year.

The Group's revenue of other products increased by approximately 36.5% from approximately HK\$7.4 million for the six months ended 30 September 2015 to approximately HK\$10.1 million for the six months ended 30 September 2016 mainly due to the increase in demand in materials and parts to customers in the People's Republic of China (the "PRC").

The following table sets forth the breakdown of the revenue of the Group by product categories for each of the three and six months ended 30 September 2015 and 2016:

	Three months ended 30 September						
	2016		2015		Increase (Decrease)		
	HK\$'000	%	HK\$'000		HK\$'000	%	
	(Unaudite	d)	(Unaudited)				
Two-way radio	80,947	87.4	82,559	89.3	(1,612)	(2.0)	
Baby monitors	5,877	6.4	5,648	6.1	229	4.1	
Service business	24	0.0	_	_	24	0.0	
Other products	5,762	6.2	4,249	4.6	1,513	35.6	
Total	92,610	100.0	92,456	100.0	154	0.2	

Six months ended 30 September									
	2016		2015		Increase (Decrease)				
	HK\$'000	%	HK\$'000	%	HK\$'000	%			
	(Unaudite	d)	(Unaudited)						
Two-way radio	134,728	87.1	140,304	88.0	(5,576)	(4.0)			
Baby monitors	9,880	6.4	10,628	6.7	(748)	(7.0)			
Service business	43	0.0	1,026	0.6	(983)	(95.8)			
Other products	10,050	6.5	7,410	4.7	2,640	35.6			
Total	154,701	100.0	159,368	100.0	(4,667)	(2.9)			

#### OUTLOOK

The new products pipeline of the Group has competitive power, with new models in all three product categories of consumer two-way radios, commercial two-way radios and baby monitors. During the period, we received 8 new project awards from our customers including digital two-way radio, waterproof high-end two-way radio, traditional two-way radios, high-end digital video baby monitors with touch screen colour display and pan/tilt/zoom features and digital video baby monitors that supports multi-camera features.

Our business objectives are to grow our existing business, diversify our revenue streams and expand our customer base by expanding product offerings and features, improving information technology system and strengthening management and widening sales channel.

Below are the progress of the objectives and strategies as disclosed in our prospectus (the "Prospectus") dated 18 September 2015:

i) Strengthen our product portfolio: we are going to develop new high-end twoway radio and baby monitor products with new features and technologies, such as Internet-of-Things connectivity. The high-end commercial digital twoway radio had already launched in the six months ended 30 September 2016. The high-end marine two-way radio and digital analog two-way radio are expected to be launched in end of 2016 and early of 2017 respectively. A new series of baby monitor products and the new video baby monitor products are expected to be launched in end of 2016 and early of 2017 respectively. For high-end video baby monitor, its features include large size colour LCD display with touch screen, pan/tilt/zoom features, temperature sensor, support multicamera, infra-red night vision and parent talk back.

In addition, the Group is going to develop 3D car camera system. It consists of 4 camera which capture the images of front, rear and side to form a 360 degree full view of 3D image. The 3D image is generated real time by the central image processing unit which can help the driver to park and drive the car to avoid blind spot in a safety way.

- Enhance our information management system: We have started the feasibility ii) evaluation of our information management system and the enhancement program will be started in early of 2017.
- iii) Strengthen our marketing efforts: we continue to maintain our market presence and expand our sales channels and strengthen the presence in the US and the PRC by introducing our products and services to potential customers. We have started to explore new sales channels to launch new products in North America through participating in a crowd funding activity, in which the first launch of the program will start in July 2017.

In additional to the objectives and strategies as disclosed in Prospectus, we are consolidating our manufacturing sites to a single vertically integrated factory campus at Yunfu. The current production facilities and equipment at our Shenzhen factory have been moved to Yunfu factory campus. During the transition period for relocation of certain production facilities and equipments from the factory in Shenzhen to factory in Yunfu, the production efficiency has been affected and will incur one-off extraordinary expenses. However, we will reap improved future efficiencies from consolidated operations, and a lower cost structure there.

#### **PROSPECT**

The Group will continue to put effort in developing new models of our products which is expected to bring growth potential for revenue to the Group and returns to the shareholders.

#### FINANCIAL REVIEW

#### Cost of Sales and Gross Profit

The majority of the Group's cost of sales comprised of raw material cost and labour cost. The Group's cost of sales remained stable at approximately HK\$132.2 million for the six months ended 30 September 2015 and 30 September 2016. The gross margin decreased from approximately 17.1% for the six months ended 30 September 2015 to approximately 14.6% for the six months ended 30 September 2016, which was mainly due to increase in subcontracting charge and the increase in sales of lower margin products ("other products" in market segment) comparing with other business segments, which in turns drag down the entire profit margin of the Group.

## **Selling and Distribution Expenses**

The selling and distribution expenses increased from approximately HK\$1.9 million for the six months ended 30 September 2015 to approximately HK\$2.0 million for the six months ended 30 September 2016, which was mainly due to marketing and promotion expenses for new sales and distribution network's setup fee in North America.

## **Administrative Expenses**

The administrative expenses decreased from approximately HK\$23.2 million for the six months ended 30 September 2015 to approximately HK\$19.6 million for the six months ended 30 September 2016, which was mainly due to the listing expenses incurred during the six months ended 30 September 2015.

## Profit attributable to the owners of the Company

The profit increased from approximately HK\$0.5 million for the six months ended 30 September 2015 to approximately HK\$1.7 million for the six months ended 30 September 2016, was mainly due to the listing expense incurred during the six months ended 30 September 2015.

## Liquidity, Financial Resources and Capital Structure

Historically, the Group has funded the liquidity and capital requirements primarily through operating cash flows and bank borrowings. As of 30 September 2016, we had various bank borrowings and overdrafts of approximately HK\$56.3 million,

including factoring loan for trade receivables (as at 31 March 2016; approximately HK\$25.0 million), representing an increase of approximately HK\$31.3 million as compared to that as at 31 March 2016.

Net current assets increased from approximately HK\$34.6 million for the six months ended 30 September 2015 to approximately HK\$38.8 million for the six months ended 30 September 2016, which was mainly due to normal seasonal adjustment on demand during peak season in September.

The Company requires cash primarily for working capital needs. As of 30 September 2016, the Company had approximately HK\$32.8 million in cash and bank balances (as at 31 March 2016: approximately HK\$35.1 million), representing a decrease of approximately HK\$2.3 million as compared to that as at 31 March 2016.

## **Capital Expenditure**

The Company purchased property, plant and equipment amounting HK\$1.7 million for the six months ended 30 September 2016 which mainly comprises of acquisition of machinery and equipment.

## **Capital Commitments**

The Company had capital commitments on acquisition of intangible assets and property, plant and equipment of approximately HK\$1.6 million (as at 31 March 2016: HK\$1.1 million).

## **Gearing Ratio**

As at 30 September 2016, the gearing ratio of the Group was approximately 79.4% (as at 31 March 2016: approximately 35.7%). The gearing ratio is calculated based on the borrowings divided by the total equity at the end of the period. The increase of the gearing ratio was mainly attributable to increasing borrowings for bills payable and factory loan to support the additional inventories for peak season.

## Pledged of Assets

As at 30 September 2016, certain fixed deposits of approximately HK\$2.2 million (as at 31 March 2016: approximately HK\$2.3 million) and life insurance of approximately HK\$14.5 million (as at 31 March 2016: approximately HK\$14.5 million) were pledged to banks to secure banking facilities granted to the Group.

## **Contingent Liabilities**

As at 30 September 2016, the Company had no significant contingent liabilities (as at 31 March 2016: Nil).

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## **Financial Risk Management**

Risk management is carried out by finance department under policies approved by the Board. Finance department identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board provides guidance for overall risk management and specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

The Company did not engage in any derivatives agreement and did not commit to any financial instruments to hedge its foreign exchange exposure as of 30 September 2016.

## Significant Investments held, Material Acquisitions and Disposals of Subsidiaries, and Future Plans for Material Investments or Capital Assets

There were neither significant investments held as at 30 September 2016 nor material acquisitions and disposals of subsidiaries during the six months ended 30 September 2016. Save for the business plan and the capital commitments as disclosed in this report, there is no plan for material investment or capital assets as at 30 September 2016.

#### Interim Dividend

The Board does not recommend the payment of an interim dividend for the six months ended 30 September 2016.

## **Employees and Remuneration Policies**

As of 30 September 2016, the Group had a total of 668 employees. The Group remuneration policies are in line with the prevailing market practice and are determined on the basis of performance, qualification and experience of individual employee. We recognise the importance of a good relationship with its employees. The remuneration payable to its employees includes salaries and allowances.

## Use of Proceeds from the Listing

On 30 September 2015, 120,000,000 ordinary shares of the Company were allotted at HK\$0.57 per placing share pursuant to the Placing (as defined in the Prospectus). The net proceeds from the Placing received by the Company were approximately HK\$30.9 million (after deduction of any related expenses). As at 30 September 2016, the unused proceeds of approximately HK\$22.5 million were deposited into licensed banks in Hong Kong. The Company intends to continue to apply the remaining net proceeds in accordance with the proposed applications set out above.

During the six months ended 30 September 2016, the net proceeds had been utilised as follows:

	Actual net proceeds HK\$ Million	Amount utilised up to 30 September 2016 HK\$ Million	Balance as at 30 September 2016 HK\$ Million
Strengthen our product portfolio Enhance our information	21.7	4.4	17.3
management systems	2.4	_	2.4
Strengthen our marketing efforts Working capital and other	4.0	1.9	2.1
general corporate purposes	2.8	2.1	0.7
Total	30.9	8.4	22.5

## OTHER INFORMATION

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

At 30 September 2016, Mr. Tam Wing Ki, the Director and chief executive officer of the Company, had the following interests in the shares and underlying shares of the Company and its associated corporations, within the meaning of Part XV of the Securities and Futures Ordinance ("SFO") as recorded in the register required to be kept under section 352 of SFO:

	Number of		Name of shares and underlying shares	Percentage of
Name of Shareholders	Companies	Capacity	(Note 1)	shareholding
Mr. Tam Wing Ki ("Mr. Tam") (Note 2)	the Company	Beneficial owner	179,460,000	37.39%

#### Note:

- All interests stated above represent long positions.
- 2. The Company was notified that Mr. Tam disposed 24,000,000 shares of the Company (the "Shares") to Solutions Smart Holdings Limited on 7 October 2016. As a result, as at the date of this report, Mr. Tam has a personal interest of 155,460,000 Shares, representing 32.39% of the issued share capital of the Company.

During the six months ended 30 September 2016, there were no debt securities issued by the Group at any time. Save as disclosed herein, as at 30 September 2016, none of the Directors or chief executive of the Company or their associates had any interests and short positions in any shares, underlying shares or debentures of the Company or any associated corporations (within the meaning of Part XV of the SFO) (i) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which each of them has taken or deemed to have taken under the provisions of the SFO); or (ii) which were required, pursuant to section 352 of the SFO, to be entered into the register referred to therein; or (iii) which were required, pursuant to Rules 5.46 to 5.67 of the Rules Governing the Listing of Securities on the GEM Listing Rules, to be notified to the Company and the Stock Exchange.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND **DEBENTURES OF THE COMPANY**

So far as is known to the Directors, at 30 September 2016, the following shareholders had interests in the shares or underlying shares of the Company and its as associated corporations within the meaning of Part XV of the SFO as recorded in the register required to be kept under Section 336 of the SFO:

## Long positions in shares of the Company

Name	Capacity	Number of shares	Percentage of shareholding
Mr. Tam Wing Ki (Note 1)	Beneficial owner	179,460,000	37.39%
Ms. Tang Yin Ping (Note 2)	Interest of her child under 18 or spouse/ interest of a substantial shareholder's child under 18 or spouse	179,460,000	37.39%
Solution Smart Holdings Limited ("Solution Smart") (Note 3)	Beneficial owner	108,612,000	22.63%
SW Venture Asia Limited (Note 4)	Interest in a controlled corporation	108,612,000	22.63%
Mr. Yeung Shing Wai (Note 4)	Interest in a controlled corporation	108,612,000	22.63%
Huge China Holdings Limited	Beneficial owner	26,350,000	5.48%

#### Notes:

- The Company was notified that Mr. Tam, who is an executive Director and chief executive officer of the Company, disposed 24,000,000 Shares of the Company to Solutions Smart on 7 October 2016. As a result, as at the date of this report, Mr. Tam has a personal interest of 155,460,000 Shares, representing 32.39% of the issued share capital of the Company.
- 2 As at 30 September 2016, Ms. Tang Yin Pang, spouse of Mr. Tam, was deemed to be interested in 179,460,000 Shares in which Mr. Tam was interested in for the purpose of the SFO. As at the date of this report, Ms. Tang Yin Pang is deemed to be interested in 155,460,000 Shares in which Mr. Tam was interested in for the purpose of the SFO.

- 3. Solution Smart is an investment holding company which is wholly and beneficially owned by SW Venture Asia Limited. The Company was notified that Solutions Smart acquired 24,000,000 Shares of the Company from Mr. Tam on 7 October 2016. As a result, as at the date of this report, Solutions Smart is interested in 132,612,000 Shares, representing 27.63% of the issued share capital of the Company.
- 4. Mr. Yeung Shing Wai is the sole beneficial owner of SW Venture Asia Limited, which directly held 108,612,000 Shares of the Company, and has therefore deemed to have an interest in the Shares held by Solution Smart.
- All interests stated above represent long positions. 5.

Save as disclosed above, the Directors are not aware of any other person who has an interest or short position in the shares or underlying shares (including interest in options, if any) of the Company as recorded in the register required to be kept under section 336 of the SFO.

## **DIRECTORS' INTERESTS IN CONTRACTS**

No contracts of significance in relation to the Group's business to which the Group was a party and in which a Director had a material interest, whether directly or indirectly, subsisted during the six months ended 30 September 2016.

#### DIRECTORS' INTERESTS IN A COMPETING BUSINESS

For the six months ended 30 September 2016, the Directors are not aware of any business or interest of the Directors, the management of the Company and their respective associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person has or may have with the Group.

#### CORPORATE GOVERNANCE

The Company is committed to ensure a high standard of corporate governance in the interests of the shareholders and devotes considerable effort to maintain high level of business ethics and corporate governance practices. The Company has complied with the Corporate Governance Code (the "CG Code") as set out in Appendix 15 to the GEM Listing Rules throughout the six months ended 30 September 2016. The Company has applied the principles of, and complied with, the applicable code provisions of the CG Code during the six months ended 30 September 2016, except for certain deviations as specified with considered reasons for such deviations as explained below.

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Under Code Provision A.2.1 of the CG Code, the roles of the chairman and chief executive officer should be separated and should not be performed by the same individual.

During the six months ended 30 September 2016 under review, the Company has not separated the roles of chairman and chief executive officer of the Company. Mr. Tam is currently performing the roles of chairman and chief executive officer of the Company. Taking into account Mr. Tam is the founder of the Group and has been operating and managing the Group since 2001, the Board considers that the roles of chairman and chief executive officer being performed by Mr. Tam enable more effective and efficient overall business planning, decision making and implementation thereof by the Group. In order to maintain good corporate governance and fully comply with code provision, the Board will regularly review the need to appoint different individuals to perform the roles of chairman and chief executive officer separately.

Except for the deviation from the CG Code as set out above, the Company fully complied with all the Code Provisions throughout the six months ended 30 September 2016.

## **DIRECTORS' SECURITIES TRANSACTIONS**

The Group had adopted Rules 5.46 to Rules 5.67 Rules of the GEM Listing Rules ("Model Code") as its own code of conduct regarding Directors' securities transactions on terms no less exacting than the required standard of dealings.

Having made specific enquiry with all the Directors and all the Directors of the Company had confirmed compliance with the required standard of dealings and the code of conduct for Directors' securities transactions during the six months ended 30 September 2016.

## PURCHASE. SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company during the six months ended 30 September 2016.

#### SHARE OPTION SCHEME

The share option scheme of the Company ("Scheme") was adopted pursuant to a resolution passed by the Company's shareholders on 16 September 2015 for the primary purpose is to attract, retain and motivate talented participants, to strive for future developments and expansion of the Group. Eligible participants of the Scheme include any employees, any executives, non-executive Directors (including independent non-executive Directors), advisors, consultants of the Company or any of its subsidiaries.

The Scheme will remain valid and effective for a period of 10 years commencing on the date on which the Scheme is adopted, after which period no further share options will be granted but the provisions of the Scheme shall in all other respects remain in full force and effect and share options which are granted during the life of the Scheme may continue to be exercisable in accordance with their terms of issue. The principal terms of which were summarized in the paragraph headed "Share Option Scheme" in Appendix IV to the Prospectus. No share options have been granted under the Scheme since its adoption.

#### INTERESTS OF THE COMPLIANCE ADVISER

As notified by Lego Corporate Finance Limited ("Lego"), the compliance adviser of the Company, except for the compliance adviser agreement entered into between the Company and Lego dated 26 January 2016, neither Lego nor its directors, employees or close associates (as defined under the GEM Listing Rules) had any interests in relation to the Company or any member of the Group which is required to be notified to the Group pursuant to Rule 6A.32 of the GEM Listing Rules as at 30 September 2016.

#### AUDIT COMMITTEE

The existing audit committee of the Company (the "Audit Committee") consists of three independent non-executive Directors, chaired by Mr. Wong Ching Wan and the other two members are Mr. Chan Shiu Man and Mr. Cheng Yuk Kin.

The unaudited interim financial results of the Group for the six months ended 30 September 2016 have been reviewed by the Audit Committee.

> By Order of the Board On Real International Holdings Limited Tam Wing Ki Chairman and Executive Director

Hong Kong, 11 November 2016

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## UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30 September 2016

The Board of Directors (the "Board") of the Company is pleased to announce the unaudited consolidated results of the Group for the six months and three months ended 30 September 2016, together with the comparative figures for the corresponding period in 2015 which have been reviewed and approved by the Audit Committee, as follows:

		Three mont		Six months ended 30 September		
		2016	2015	2016	2015	
	Notes	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Revenue	6	92,610	92,456	154,701	159,368	
Cost of sales	9	(78,661)	(76,523)	(132,186)	(132,065)	
Gross profit		13,949	15,933	22,515	27,303	
Other income — net	7	581	145	834	112	
Other (losses)/gains - net	8	(88)	1,124	301	167	
Selling and distribution expenses	9	(932)	(1,102)	(1,977)	(1,888)	
Administrative expenses	9	(10,534)	(12,370)	(19,553)	(23,227)	
Operating profit		2,976	3,730	2,120	2,467	
Finance income	10	188	733	400	1,242	
Finance costs	10	(231)	(449)	(373)	(813)	
Finance (costs)/income - net	10	(43)	284	27	429	
Profit before income tax		2,933	4,014	2,147	2,896	
Income tax expense	11	(605)	(1,737)	(443)	(2,389)	
Profit for the period attributable to						
the owners of the Company		2,328	2,277	1,704	507	
Earnings per share attributable to owners of the Company for the period — Basic and diluted	40		0.05			
(expressed in HK cents per share)	12	0.49	0.63	0.36	0.14	
Dividends	13	_	_	_	_	

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## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE **INCOME**

For the six months ended 30 September 2016

	Three mon	ths ended	Six months ended		
	30 Sept	ember	30 September		
	2016	2015	2016	2015	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Profit for the period	2,328	2,277	1,704	507	
Other comprehensive income:					
Currency translation differences	(843)	(446)	(828)	(433)	
Other comprehensive income for the period,					
net of tax	(843)	(446)	(828)	(433)	
Total comprehensive income for the period					
attributable to owners of the Company	1,485	1,831	876	74	

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL **POSITION**

As at 30 September 2016

		30 September	31 March
	Notes	2016 HK\$'000	2016 HK\$'000
	Notes	(Unaudited)	(Audited)
		(Offaudited)	(Addited)
ASSETS			
Non-current assets			
Property, plant and equipment	14	8,050	8,992
Intangible assets	14	5,318	6,758
Financial asset at fair value through			
profit or loss		14,512	14,513
Prepayments	15	1,935	2,864
Deferred income tax assets		2,275	2,275
Total non-current assets		32,090	35,402
Current assets			
Inventories	16	53,961	33,712
Trade and other receivables	15	87,875	42,443
Tax recoverable		6,232	4,048
Restricted cash		2,201	2,251
Cash and cash equivalents		32,751	35,050
Total current assets		183,020	117,504
Total assets		215,110	152,906
EQUITY			
Equity attributable to owners of			
the Company Share capital	17	4,800	4,800
Other reserves	17	76,771	4,800 77,599
Accumulated losses		(10,651)	(12,355)
Accumulated 1055e5		(10,051)	(12,000)
Total equity		70,920	70,044_

	Notes	30 September 2016 HK\$'000 (Unaudited)	31 March 2016 HK\$'000 (Audited)
LIABILITIES			
Current liabilities Trade and other payables Borrowings Current income tax liabilities	19 18	87,041 56,307 842	57,517 24,983 362
Total current liabilities		144,190	82,862
Total liabilities		144,190	82,862
Total equity and liabilities		215,110	152,906
Net current assets		38,830	34,642
Total assets less current liabilities		70,920	70,044

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN **EQUITY**

For the six months ended 30 September 2016

		Attributable to owners of the Company					
				PRC			
	Share	Share	Capital	Statutory	Exchange	Retained	Total
	capital	premium	reserve	reserve	reserve	earnings	Equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance at 1 April 2016 (Audited)	4,800	75,468	(5,826)	3,971	3,986	(12,355)	70,044
Profit for the period	_	_	_	_	_	1,704	1,704
Other comprehensive Income							
Currency translation differences	_	-	-	(128)	(700)	-	(828)
Total other comprehensive income, net of tax	_			(128)	(700)		(828)
Total comprehensive income	_		_	(128)	(700)	1,704	876
Total contribution from and distribution to owners if the Company, recognised directly in equity	_		_	(128)	(700)	1,704	876
Balance at 30 September 2016 (Unaudited)	4,800	75,468	(5,826)	3,843	3,286	(10,651)	70,920

	Attributable to owners of the Company						
	Share capital	Share premium HK\$'000	Capital reserve	PRC Statutory reserve HK\$'000	Exchange reserve	Retained earnings	Total Equity HK\$'000
Balance at 1 April 2015 (Audited)		22,126	(5,826)	3,182	3,347	3,431	26,260
Profit for the period Other comprehensive Income	-	-	-	-	-	507	507
Currency translation differences		_			(433)	_	(433)
Total other comprehensive income, net of tax		_	_		(433)		(433)
Total comprehensive income					(433)	507	74
Total contribution from and distribution to owners if the Company, recognised directly in equity							
Capitalisation of shares (Note 17(a)) Issue of new shares upon placing, net of share	3,600	(3,600)	-	-	_	_	-
issuing expenses (Note 17(b))	1,200	56,942	_			_	58,142
Total transactions with Owners, directly in equity	4,800	53,342		_			58,142
Balance at 30 September 2015 (Unaudited)	4,800	75,468	(5,826)	3,182	2,914	3,938	84,476

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

For the six months ended 30 September 2016

Six months ended 30 September

	30 Septe	ember
	2016	2015
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
	(Gildualtou)	(Griadaltoa)
Cash flows from operating activities		
	(20.010)	(10.670)
Cash used in from operations	(30,019)	(18,670)
Interest paid	(373)	(813)
Income tax paid	(2,627)	(3,418)
	(00.010)	(22.22.1)
Net cash used in operating activities	(33,019)	(22,901)
Cash flows from investing activities		
Purchases of property, plant and equipment	(1,675)	(2,391)
Proceeds from disposals of property,		
plant and equipment	650	15
Decrease/(increase) in restricted cash	50	(32)
Interest received	400	239
Net cash used in investing activities	(575)	(2,169)
Ğ		4
Cash flows from financing activities		
Proceeds from bank borrowings	31,356	30,542
Repayments of obligation under finance lease	(32)	(195)
Payment for listing expenses	(02)	(7,833)
ayment for listing expenses		(1,000)
Net cash generated from financing activities	31,324	22,514
Net cash generated north intancing activities	01,024	22,014
	(2.272)	(0. ==0)
Net decrease in cash and cash equivalents	(2,270)	(2,556)
Cash and cash equivalents at the beginning of		
the period	35,050	28,373
Exchange losses on cash and cash equivalents	(29)	(350)
Cash and cash equivalents at end of the		
period	32,751	25,467_

## NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

## CORPORATION INFORMATION, REORGANISATION AND BASIS OF PRESENTATION

#### **General information** (a)

On Real International Holdings Limited (the "Company") was incorporated in the Cayman Islands on 30 June 2014 as an exempted company with limited liability under Companies Law, Cap 22 (Law 3 of 1961 as consolidated and revised), of the Cayman Islands. The address of its registered office is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands and the principal place of business is Room 2401-02, 24/F, Jubilee Centre, 46 Gloucester Road, Wanchai, Hong Kong.

The Company is an investment holding company. The Group is principally engaged in the trading and manufacturing of two-way radios, baby monitors and other communication devices and servicing business of the above products. The controlling shareholder of the Company is Mr. Tam Wing Ki ("Mr. Tam").

The Company was listed on the GEM on 30 September 2015.

This condensed consolidated interim financial information is presented in thousands of Hong Kong dollars ("HK\$000"), unless otherwise stated.

#### (b) Basis of presentation

The presentation applied are consistent with those of the annual financial statements for the year ended 31 March 2016, as described in those annual financial statements.

#### 2 BASIC OF PREPARATION

This condensed consolidated interim financial information for the six months ended 30 September 2016 has been prepared in accordance with Hong Kong Accounting Standards ("HKAS") 34 'Interim financial reporting'. The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 March 2016, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS").

#### 3 PRINCIPAL ACCOUNTING POLICIES

The unaudited condensed consolidated financial statements have been prepared on the historical cost basis except for financial asset at fair value through profit or loss which is measured at fair values.

The accounting policies used in the unaudited condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 March 2016, except as described below.

In the six months ended 30 September 2016, the Group has applied, for the first time, the following new standards, amendments and interpretation (the "new HKFRSs") issued by the HKICPA which are effective for the Group's financial year beginning on 1 April 2016.

Amendments to HKFRSs Annual Improvements to HKFRSs 2012

2014 Cvcle

Amendments to HKAS 1 Disclosure Initiative

Amendments to HKAS 16 and

Amendments to HKAS 16 and

Amendments to HKFRS 11

HKAS 38

HKAS 41

Clarification of Acceptable Methods of Depreciation and Amortisation

Agriculture: Bearer Plants

Amendments to HKAS 27 Equity Method in Separate Financial

Statements

Amendments to HKFRS 10. Investment Entities: Applying the

HKFRS 12 and HKAS 28 Consolidation Exception

Accounting for Acquisitions of Interests in

Joint Operations

The application of the above new and revised HKFRSs in the current period has had no material effect on the Group's financial performance and positions for the current and prior interim periods and/or disclosures set out in these condensed consolidated interim financial statements.

#### 4 **ESTIMATES**

The preparation of condensed consolidated interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 March 2016.

#### FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS 5

#### 5 1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow interest rate risk), credit risk and liquidity risk. The interim condensed consolidated financial information do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 March 2016.

There have been no changes in the risk management policies since year end.

#### 5.2 Liquidity risk

Compared to year end, there have been no material changes to the policies and practices for the Group's liquidity and funding risks management as described in the annual financial statements for the year ended 31 March 2016

#### 5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (CONTINUED)

#### 5.3 Fair value estimation

The table below analyses the Group's financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2)
- Inputs for the asset and liability that are not based on observable market data (that is, unobservable inputs) (level 3)

The following table presents the Group's financial asset that is measured at fair value:

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
Unaudited At 30 September 2016 Asset  — Financial asset at fair value through profit				
or loss	_	_	14,512	14,512
Audited At 31 March 2016 Asset  — Financial asset at fair				
value through profit or loss		_	14,513	14,513

#### 5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (CONTINUED)

## 5.4 Fair value measurements using significant unobservable inputs (Level 3)

The following table presents the changes in level 3 instruments for the six months ended 30 September 2016 and 2015:

## Financial asset at fair value through profit or loss

	unough pro	111 01 1033
	2016	2015
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Opening balance at 1 April	14,513	14,458
Interest income	179	173
Administrative expense charged		
to condensed consolidated		
income statement	(67)	(63)
Changes in fair value (Note 8)	(113)	(830)
Closing balance at		
30 September	14,512	13,738

There were no transfers between levels 2 and 3 during the respective periods.

## 5.5 Group's valuation processes

The Group's finance department performs the valuations of financial assets required for financial reporting purposes, including Level 3 fair values and reports, discusses and explains the reasons for the fair value movements to the management for each reporting dates.

#### 5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (CONTINUED)

#### 5.5 Group's valuation processes (Continued)

The main Level 3 input used by the Group for key-man insurance pertains to the discount rate for reflecting current market assessments of the uncertainty in the amount and timing of cash flows and future credit rate which is based on the current rate of interest credit to the insurance policy. The valuation of key-man insurance is determined and provided by an independent valuer using the discounted cash flow approach. The discounted cash flow approach focuses on the economic benefits generated by the income producing capability of an asset. The underlying theory of this approach is that the value of an asset can be measured by the present worth of the economic benefits to be received over its economic life. This approach needs to estimate the future cash flows and then discounts these cash flows to its present value using a discount rate appropriate for the risks associated with realising those cash flows.

The fair values of trade and other receivables, restricted cash, cash and cash equivalents, trade and payables, borrowings and finance lease liabilities as at 30 September 2016 approximate to their carrying amounts.

#### SEGMENT INFORMATION 6

The Group is principally engaged in the trading and manufacturing of two-way radios, baby monitors and other communication devices and servicing business of the above products.

The executive directors have been identified as the chief operating decision makers. The executive directors have determined the operating segments based on the reports reviewed by them that are used to make strategic decisions.

Management considers the business from a product perspective whereby management assesses the performance of two-way radios, baby monitors, and other communication devices and servicing business based on gross profit arising in the course of the ordinary activities which are recurring in nature.

Capital expenditure comprises additions to property, plant and equipment.

The segment information provided to the executive directors for the reportable segments for the six months ended 30 September 2016 and 30 September 2015 is as follows:

				Other	
	Two-way	Baby	Service	products	
	radios	monitors	business	(Note i)	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
For the six months ended 30 September 2016 Total segment revenue					
(from external customers)	134,728	9,880	43	10,050	154,701
Segment results for the period	19,547	1,383	3	1,582	22,515
Other segment items:					
Amortisation of intangible assets	371	1,052	-	-	1,423
Depreciation of property, plant					
and equipment	1,820	159	-	96	2,075
Capital expenditures	1,675	_	_	_	1,675
For the six months ended 30 September 2015 Total segment revenue					
(from external customers)	140,304	10,628	1,026	7,410	159,368
Segment results for the period	22,699	2,322	982	1,300	27,303
Other segment items: Amortisation of land use rights					
and intangible assets  Depreciation of property, plant	363	1,028	-	-	1,391
and equipment	1,999	175	_	105	2,279
Capital expenditures	1,225	102	_	67	1,394

Note i: Other products include DECT (Digital Enhanced Cordless Telecommunications) phones, transistors, integrated circuits, plastic casings, rechargeable battery chargers, ultrasonic cleansers, inductive emergency flashlights and accessories such as headsets, belt clips, chargers and power adaptors, etc.

Total revenue recognised during the respective period are as follows:

	Three months ended 30 September		Six month 30 Sept	
	<b>2016</b> 2015		2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Sales of goods	92,586	92,456	154,658	158,342
Sales of service	24	_	43	1,026
	92,610	92,456	154,701	159,368

The revenue from external parties is derived from numerous external customers and the revenue reported to the management is measured in a manner consistent with that in the condensed consolidated income statements.

A reconciliation of total segment profit to the profit for the respective period is provided as follows:

	Three months ended 30 September		Six month 30 Sept	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Segment results	13,949	15,933	22,515	27,303
Other income - net	581	145	834	112
Other (losses)/gains				
- net	(88)	1,124	301	167
Selling, distribution and administrative				
expenses	(11,466)	(13,472)	(21,530)	(25,115)
Operating profit Finance (costs)/income	2,976	3,730	2,120	2,467
- net	(43)	284	27	429
Profit before income tax	2,933	4,014	2,147	2,896

An analysis of revenue by geographic location, based on shipping destination, is set out below:

	Three months ended 30 September		Six months ended 30 September	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
The United States of				
America (the "US")	41,651	37,041	64,210	65,019
Europe (Note 1)	6,434	15,246	14,144	23,696
The Netherlands	5,969	5,195	12,636	9,082
Asia (Note 2)	10,813	9,148	18,913	14,988
UK (Note 3)	9,841	8,401	14,967	13,482
Germany	13,588	12,287	25,082	25,078
Others (Note 4)	4,314	5,138	4,749	8,023
	92,610	92,456	154,701	159,368

Note 1: Europe includes but is not limited to France, Italy and Belgium but excludes UK, Germany and the Netherlands.

Non-current assets are located in the PRC and Hong Kong.

Note 2: Asia includes but is not limited to the People's Republic of China (the "PRC") and Hong Kong.

Note 3: UK - the United Kingdom of Great Britain and Northern Ireland.

Note 4: Others include but is not limited to Brazil, Canada and Russia.

## 7 OTHER INCOME - NET

	Three months ended 30 September		Six months ended 30 September	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Staff quarter rental income	29	16	52	30
Gain/(loss) on disposal of property, plant	070		070	(50)
and equipment	278	_	278	(56)
Machine rental income	77	_	77	_
Others	197	129	427	138_
	581	145	834	112

#### 8 OTHER (LOSSES)/GAINS - NET

	Three months ended 30 September		Six months ended 30 September	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Exchange (losses)/ gains, net Fair value (losses)/gains on financial asset at fair value through	(31)	970	414	997
profit or loss	(57)	154	(113)	(830)
	(88)	1,124	301	167

# 9 EXPENSES BY NATURE

	Three mon		Six month 30 Sept	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Cost of inventories				
recognised as				
expenses	44,106	47,908	71,605	83,225
Employee benefit				
expenses	15,387	15,732	32,111	34,228
Subcontracting fees	20,137	9,344	29,860	14,503
Amortisation of				
intangible assets				
(Note 14)	711	745	1,423	1,391
Depreciation of				
property, plant and				
equipment (Note 14)	1,050	984	2,075	2,279
Provision for inventories	630	_	630	_
Listing expenses	_	4,338	_	8,676
Other expenses	8,106	10,944	15,472	12,878
	90,127	89,995	153,176	157,180
Representing:				
Cost of sales	78,661	76,523	132,186	132,065
Selling and distribution				
expenses	932	1,102	1,977	1,888
Administrative expenses	10,534	12,370	19,553	23,227
	90,127	89,995	153,716	157,180

# 10 FINANCE (COSTS)/INCOME - NET

	Three months ended 30 September		Six months ended 30 September	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Interest expense on				
bank borrowings				
<ul><li>Repayable</li></ul>				
within 5 years	(231)	(443)	(373)	(800)
Interest expenses on				
finance leases	_	(6)		(13)
Finance costs	(231)	(449)	(373)	(813)
Interest income from				
bank deposits	19	17	48	66
Interest income from				
financial asset at				
fair value through				
profit or loss	90	87	179	173
Other interest income	79	629	173	1,003
Finance income	188	733	400	1,242
Finance (costs)/				
income - nets	(43)	284	27	429

#### 11 **INCOME TAX EXPENSE**

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profit during the six months ended 30 September 2016. The PRC enterprise income tax is provided at the rate of 25% during the six months ended 30 September 2016.

The amount of income tax expense charged to the condensed consolidated income statements represents:

	Three months ended 30 September		Six month 30 Sept	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Current income tax	605	1,737	443	2,389
Income tax expense	605	1,737	443	2,389

# 12 EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY FOR THE PERIOD - BASIC AND DILUTED

#### (a) **Basic**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the respective periods. In determining the weighted average number of ordinary shares, the 14,400 ordinary shares of the Company issued to Mr. Tam and Mr. Hsu Wing Seng ("Mr. Hsu") during the reorganisation and the additional 259,185,600 shares under the proposed capitalisation on 16 September 2015 were treated as if they had been in issue since 1 April 2014; and the 5,600 shares issued to Solution Smart Holdings Limited ("Solution Smart") and Pacific Able Limited ("Pacific Able") during the reorganisation on 31 October 2014 and the additional 100.794,400 shares issued under the proposed capitalisation on 16 September 2015 were treated as if they had been in issue since 31 October 2014.

	Three months ended		Six months ended	
	30 September		30 September	
	2016	2015	2016	2015
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Profit attributable to owners of the Company (HK\$'000)	2,328	2,277	1,704	507
Weighted number of ordinary shares in issue ('000)	480,000	361,304	480,000	360,656
Basic earnings per share (HK cents per share)	0.49	0.63	0.36	0.14_

#### (b) **Diluted**

Diluted earnings per share is the same as basic earnings per share due to the absence of dilutive potential ordinary shares during the respective periods.

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#### 13 **DIVIDENDS**

The Directors do not recommend the payment of any dividend in respect of the six months ended 30 September 2016 and 2015.

# 14 CAPITAL EXPENDITURE

	Property, plant and equipment HK\$'000	Intangible assets — Product development costs HK\$'000
Unaudited		
Six months ended 30 September 2016		
Opening net book amount as at		
1 April 2016	8,992	6,758
Additions	1,675	_
Depreciation/amortisation	(2,075)	(1,423)
Disposal	(372)	_
Exchange differences	(170)	(17)
Closing net book amount as at		
30 September 2016	8,050	5,318
Audited		
Year ended 31 March 2016		
Opening net book amount as at		
1 April 2015	9,068	8,403
Additions	4,939	1,075
Depreciation/amortisation	(4,573)	(2,679)
Exchange differences	(442)	(41)
Closing net book amount as at		
31 March 2016	8,992	6,758

### TRADE AND OTHER RECEIVABLES 15

	30 September 2016 HK\$'000 (Unaudited)	31 March 2016 HK\$'000 (Audited)
Trade and bills receivable (Note a) Prepayments Value-added tax receivables Other receivables and deposits Receivables from a related party	68,543 11,040 8,610 1,617	29,391 9,330 5,586 705 295
Less non-current portion: prepayments	89,810 (1,935)	45,307 (2,864)
Current portion	87,875	42,443

#### (a) Trade and bills receivable

The carrying amounts of trade and bills receivable approximate their fair values.

The Group normally grants credit terms to its customers up to 90 days. The ageing analysis of the trade and bills receivable based on due date are as follows:

	30 September 2016	31 March 2016
	HK\$'000 (Unaudited)	HK\$'000 (Audited)
Currents	57,112	24,820
1 to 30 days 31 to 60 days 61 to 90 days 91 to 180 days Over 180 days	8,836 1,256 1,109 151 79	3,986 490 — 37 58
Amounts past due but not impaired	11,431	4,571
Total	68,543	29,391

# 16 INVENTORIES

	30 September 2016	31 March 2016
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Raw materials Work in progress	19,686 29,728	14,043 14,115
Finished goods	5,646	6,061
Less: Provision for inventories	55,060 (1,099)	34,219 (507)
	53,961	33,712

The cost of inventories recognised as expenses in "cost of sales" amounted to approximately HK\$71,605,000 and HK\$83,225,000 for the six months ended 30 September 2016 and 30 September 2015, respectively.

#### SHARE CAPITAL 17

	Number of shares	Amount
Authorised:		
Ordinary shares of HK\$0.01 each	780,000,000	7,800
Issued and fully paid: As at 1 April 2015 Capitalisation of shares (Note (a)) Issue of new shares pursuant of share offer (Note (b))	20,000 359,980,000 120,000,000	_ 3,600 1,200
As at 31 March 2016 and 30 September 2016	480,000,000	4,800

#### 17 SHARE CAPITAL (CONTINUED)

Notes:

- (a) On 16 September 2015, the authorised share capital of the Company increased from HK\$390,000 to HK\$7,800,000 by the creation of additional 741,000,000 shares of HK\$0.01 each. On the same date, the Company capitalised an amount of HK\$3,599,800 by charging to the share premium account of the Company and that the said sum to be applied in paying up in full for 359,980,000 shares. Such shares are allotted and issued, credited as fully paid to the then shareholders of the Company.
- In connection with the Company's initial public offering on GEM on 30 September 2015, (b) 120,000,000 ordinary shares of HK\$0.01 each were issued at a price of HK\$0.57 per share for a total cash consideration of HK\$68,400,000, with issuance costs amounted to HK\$10,258,000. This resulted in share premium of approximately HK\$56,942,000.

#### 18 **BORROWINGS**

	30 September	31 March
	2016	2016
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)_
Bank borrowings due for repayment within 1 year Portion of long-term bank borrowings due for repayment after 1 year which contain a repayment on demand	2,273	4,270
clause	1,912	2,214
Finance lease liabilities	_	32
Factoring loans	22,679	8,601
Import and export loans	29,443	9,866_
Total borrowings	56,307	24,983

All borrowings, including the term loans repayable on demand, are carried at amortised cost.

As at 30 September 2016, the Group had aggregate banking facilities of approximately HK\$81,561,000 (31 March 2016: HK\$59,170,000) including loans, trade financing and bank guarantees. Unused facilities as at 30 September 2016 amounted to approximately HK\$25,254,000 (31 March 2016: HK\$34,187,000).

#### 18 **BORROWINGS** (CONTINUED)

As at 30 September 2016, the facilities are secured/guaranteed by:

- (i) pledge of life insurance amounting to HK\$14,512,000;
- (ii) bank deposits of HK\$2,201,000;
- (iii) a corporate guarantee from the Company; and
- trade receivables of HK\$29,830,000. (iv)

As at 31 March 2016, the facilities are secured/guaranteed by:

- (i) pledge of life insurance amounting to HK\$14,513,000;
- (ii) bank deposits of HK\$2,251,000;
- (iii) a corporate guarantee from the Company; and
- (iv)trade receivables of HK\$10,720,000.

The carrying amounts of the borrowings approximate their fair values. The weighted average interest rate is 3.46% (31 March 2016: 3.02%) as at 30 September 2016.

### 19 TRADE AND OTHER PAYABLES

	30 September 2016	31 March 2016
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)_
Trade payables (Note (a))	71,511	38,752
Amount due to a related party	_	98
Advances from customers	_	3,236
Other payables and accruals		
<ul> <li>Accruals for staff cost</li> </ul>	4,390	9,830
<ul> <li>Accruals for retirement benefit costs</li> </ul>		
and housing funds	200	2,076
<ul> <li>Payable for property, plant and</li> </ul>		
equipment	311	709
<ul> <li>Other accruals and other payables</li> </ul>	10,629	2,816
	87,041	57,517

## Trade payables (a)

The ageing analysis of the trade payables based on invoice date is as follows:

	30 September	31 March
	2016	2016
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)_
		_
0 to 30 days	19,731	17,204
31 to 60 days	20,191	7,351
61 to 90 days	18,053	8,880
Over 90 days	13,536	5,317
	71,511	38,752

#### 20 COMMITMENTS

#### Capital commitments (a)

Capital commitments outstanding at the balance sheet date not provided for are as follows:

	30 September	31 March
	2016	2016
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)_
Contracted but not provided for		
<ul> <li>Property, plant and equipment</li> </ul>	832	279
<ul><li>Intangible assets</li></ul>	774	774_

## Operating lease commitments (b)

The total future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	30 September	31 March
	2016	2016
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)_
Land and buildings		
<ul><li>No later than 1 year</li><li>Later than 1 year and no later</li></ul>	1,317	915
than 5 years	38	264
	1,355	1,179_

The Group has no other material commitments as at 30 September 2016 (31 March 2016: Nil).

#### 21 **RELATED-PARTY TRANSACTIONS**

For the purposes of these condensed consolidated interim financial statements, parties are considered to be related to the Group if the party has the ability, directly or indirectly, to exercise significant influence over the Group in making financial and operating decisions. Related parties may be individuals (being members of key management personnel, significant shareholders and/or their close family members) or other entities and include entities which are under the significant influence of related parties of the Group where those parties are individuals. Parties are also considered to be related if they are subject to common control.

The directors are of the view that the following companies were related parties that had transactions or balances with the Group during the three months and six months ended 30 September 2016 and 30 September 2015:

Name of the related party	Relationship with the Group
On Time (HK) Limited	Controlled by Mr. Tam and Mr. Hsu (Note)
Shine View Development	Controlled by Mr. Tam and Mr. Hsu (Note)
Limited	
Xinxing On Time Electronics	Controlled by Mr. Tam and Mr. Hsu (Note)
Limited ("Xinxing On Time")	

Note: Mr. Hsu ceased to be a controlling shareholder of the Company since 22 August 2016.

The following is a summary of the significant transactions carried out between the Group and its related parties in the ordinary course of business during the three months and six months ended 30 September 2016 and 30 September 2015.

#### 21 RELATED-PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with related parties

	2016 K\$'000	2015	0040	
Rental expenses charged by a	מחחיפא		2016	2015
Rental expenses charged by a	Αφ 000	HK\$'000	HK\$'000	HK\$'000
charged by a	udited)	(Unaudited)	(Unaudited)	(Unaudited)
company  — Xinxing On Time		305	588	611

Certain administrative expenses of the Company incurred during the six months ended 30 September 2016 were borne by On Real Limited, the subsidiary indirectly held by the Company.

### (b) Key management compensation

Key management includes directors (executive and non-executive) and the senior management of the Group. The compensation paid or payable to key management for employee services is disclosed as follows:

	Three months ended 30 September		Six months ended 30 September	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Wages, salaries and allowances Retirement	1,053	842	2,087	1,684
benefit costs	9	14	18	27
	1,062	856	2,105	1,711
	1,002	000	2,100	1,7 1 1