

STATISTICAL ANALYSIS OF OPERATIONS

Years ended 31st December, in dollar thousands except per share data and number of personnel

TEN YEAR REVIEW

	2000	1999	1998	1997	1996	1995	1994	1993	1992	1991
Gross turnover (1)	1,355,184	1,342,902	1,378,562	1,317,302	1,410,867	1,302,677	1,223,965	1,186,464	1,279,076	1,208,509
Profit from operations	104,249	83,737	39,409	10,132	72,784	115,307	108,227	57,724	81,864	110,935
Profit attributable to shareholders before extraordinary items	87,657	60,100	17,051	5,492	68,321	165,908	132,886	32,199	52,524	90,954
Extraordinary items (2)	—	—	—	—	115,803	—	2,900,522	—	—	—
Profit attributable to shareholders	87,657	60,100	17,051	5,492	184,124	165,908	3,033,408	32,199	52,524	90,954
Taxes paid, including beer tax	160,745	156,038	170,576	144,620	152,073	132,899	172,287	284,124	296,164	281,793
Cash dividends	52,300	41,093	11,207	29,886	59,771	59,771	1,648,803	3,736	63,507	74,714
Cash dividends per share (3)	0.14	0.11	0.03	0.08	0.16	0.16	4.51	0.01	0.17	0.20
Fixed assets and projects under development	2,214,254	2,276,150	2,347,937	2,396,195	2,462,394	2,062,862	1,092,466	670,586	674,700	656,612
Net worth	2,218,894	2,182,640	2,163,024	2,157,247	2,213,010	2,087,213	1,973,271	630,336	610,646	622,589
Payroll (4)	127,094	144,121	155,400	147,443	133,838	142,404	145,450	129,691	115,924	106,900
Number of personnel (5)	1,276	1,345	1,601	1,655	1,527	1,327	1,573	1,576	1,750	1,814

- (1) Gross turnover for the years 1995 to 2000 includes discounts which had previously been deducted, that is, gross turnover is the gross invoiced value of products sold before any discounts or allowances.
- (2) The extraordinary items in 1994 and 1996 were equal to the total profit made on the sale of the Sham Tseng Brewery.
- (3) Adjusted for changes of issued share capital.
- (4) Payroll has been corrected for inconsistent reporting in prior years for the period 1996 to 1998.
- (5) Number of personnel represents actual headcount as of the last working day of the year.

