

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

for the year ended 30th June 2001

|  | Note     | 2001<br>HK\$       | Proforma<br>2000<br>HK\$ |
|--|----------|--------------------|--------------------------|
| Turnover                                   | 3        | 335,777,777        | 283,836,891              |
| Other Income                               | 3        | 2,062,755          | 717,155                  |
| Operating Expenses                         |          |                    |                          |
| Commission expenses                        |          | (26,095,852)       | (26,403,723)             |
| General and administrative expenses        |          | (86,922,304)       | (51,552,940)             |
| <b>OPERATING PROFIT</b>                    | 4        | <b>224,822,376</b> | <b>206,597,383</b>       |
| Finance costs                              | 5        | (314,798)          | (1,583,961)              |
| <b>PROFIT BEFORE TAXATION</b>              |          | <b>224,507,578</b> | <b>205,013,422</b>       |
| Taxation                                   | 6        | (24,434,882)       | (31,068,414)             |
| <b>PROFIT AFTER TAXATION</b>               |          | <b>200,072,696</b> | <b>173,945,008</b>       |
| Minority interests                         |          | 1,014,520          | (137,192)                |
| <b>PROFIT ATTRIBUTABLE TO SHAREHOLDERS</b> | 7 and 22 | <b>201,087,216</b> | <b>173,807,816</b>       |
| Dividends                                  | 8 and 22 | (30,941,180)       | (80,000,000)             |
| <b>PROFIT FOR THE YEAR RETAINED</b>        |          | <b>170,146,036</b> | <b>93,807,816</b>        |
| Earnings per share                         |          |                    |                          |
| Basic                                      | 9        | 20.7 cents         | 23.2 cents               |
| Diluted                                    | 9        | 20.6 cents         | N/A                      |