

## STATISTICAL ANALYSIS OF OPERATIONS

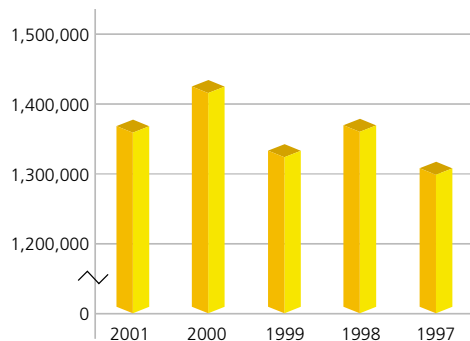
Years ended 31st December, in dollar thousands except per share data and number of personnel

### TEN YEAR REVIEW

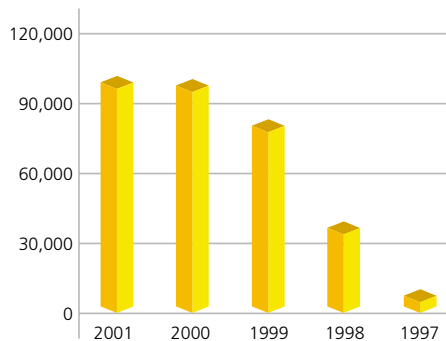
	2001	2000	1999
Gross turnover (1)	<b>1,376,423</b>	1,433,150	1,342,902
Profit from operations	<b>101,787</b>	100,723	83,737
Profit attributable to shareholders before extraordinary items	<b>88,734</b>	87,657	60,100
Extraordinary items (2)	–	–	–
Profit attributable to shareholders	<b>88,734</b>	87,657	60,100
Taxes paid, including beer tax	<b>170,830</b>	160,745	156,038
Cash dividends attributable to the year	<b>160,636</b>	52,300	41,093
Cash dividends per share (3)	<b>0.43</b>	0.14	0.11
Fixed assets and projects under development	<b>2,156,190</b>	2,214,254	2,276,150
Net worth (6)	<b>2,161,839</b>	2,233,837	2,193,847
Payroll (4)	<b>126,053</b>	127,094	144,121
Number of personnel (5)	<b>1,268</b>	1,276	1,345

- (1) Gross turnover for the years 1995 to 2001 includes discounts which had previously been deducted, that is, gross turnover is the gross invoiced value of products sold before any discounts or allowances.
- (2) The extraordinary items in 1994 and 1996 were equal to the total profit made on the sale of the Sham Tseng Brewery.
- (3) Adjusted for changes of issued share capital.
- (4) Payroll has been corrected for inconsistent reporting in prior years for the period 1996 to 1998.
- (5) Number of personnel represents actual headcount as of the last working day of the year.
- (6) Adjusted for change in accounting policy of dividend recognition.

**Gross turnover** (in \$'000)

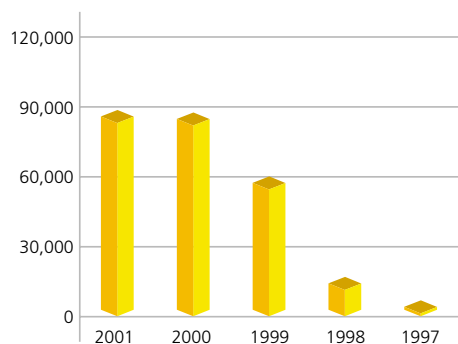


**Profit from operations** (in \$'000)



1998	1997	1996	1995	1994	1993	1992
1,378,562	1,317,302	1,410,867	1,302,677	1,223,965	1,186,464	1,279,076
39,409	10,132	72,784	115,307	108,227	57,724	81,864
17,051	5,492	68,321	165,908	132,886	32,199	52,524
–	–	115,803	–	2,900,522	–	–
17,051	5,492	184,124	165,908	3,033,408	32,199	52,524
170,576	144,620	152,073	132,899	172,287	284,124	296,164
11,207	29,886	59,771	59,771	1,648,803	3,736	63,507
0.03	0.08	0.16	0.16	4.51	0.01	0.17
2,347,937	2,396,195	2,462,394	2,062,862	1,092,466	670,586	674,700
2,170,495	2,157,247	2,227,953	2,102,156	2,537,363	634,072	625,589
155,400	147,443	133,838	142,404	145,450	129,691	115,924
1,601	1,655	1,527	1,327	1,573	1,576	1,750

**Profit attributable to shareholders  
before extraordinary items (in \$'000)**



**Cash dividends per share (in \$ per share)**

