STATISTICAL ANALYSIS OF OPERATIONS

Years ended 31st December, in dollar thousands except per share data and number of personnel

TEN YEAR REVIEW

	2002	2001	2000
Gross turnover (1)	1,326,642	1,376,423	1,433,150
Profit from operations	38,942	101,787	100,723
Profit attributable to shareholders before extraordinary items	39,726	88,734	87,657
Extraordinary items (2)	_		
Profit attributable to shareholders	39,726	88,734	87,657
Taxes paid, including beer tax	164,268	170,830	160,745
Cash dividends attributable to the year	37,356	160,636	52,300
Cash dividends per share (3)	0.10	0.43	0.14
Fixed assets and projects under development	2,083,863	2,156,190	2,214,254
Net worth (6)	2,145,103	2,161,839	2,233,837
Payroll (4)	131,168	126,053	127,094
Number of personnel (5)	1,214	1,268	1,276

- (1) Gross turnover for the years 1995 to 2002 includes discounts which had previously been deducted, that is, gross turnover is the gross invoiced value of products sold before any discounts or allowances.
- (2) The extraordinary items in 1994 and 1996 were equal to the total profit made on the sale of the Sham Tseng Brewery.
- (3) Adjusted for changes of issued share capital.
- (4) Payroll has been corrected for inconsistent reporting in prior years for the period 1996 to 1998.
- (5) Number of personnel represents actual headcount as of the last working day of the year.
- (6) Adjusted for change in accounting policy of dividend recognition.





1999	1998	1997	1996	1995	1994	1993
1,342,902	1,378,562	1,317,302	1,410,867	1,302,677	1,223,965	1,186,464
83,737	39,409	10,132	72,784	115 <mark>,30</mark> 7	108,227	57,724
60,100	17,051	5,492	68,321	1 <mark>65,908</mark>	<u>132,8</u> 86	32,199
-	-	-	115,803	-	<mark>2,900,</mark> 522	-
60,100	17,051	5,492	184,124	165,908	3,033,408	32,199
156,038	170,576	144,620	152,073	132,8 <mark>99</mark>	172,287	284,124
41,093	11,20 <mark>7</mark>	29,886	59,771	59,771	1,648,803	3,736
0.11	0.03	0.08	0.16	0.16	4.51	0.01
		7				
2,276,15 <mark>0</mark>	<mark>2,3</mark> 47,937	2,396,1 <mark>95</mark>	2,46 <mark>2,394</mark>	2,0 <mark>62</mark> ,862	1,092,466	670,586
2,193,847	2,170,495	2,157,247	2,227,953	2,102,156	2,537,363	634,072
144,121	155,400	147,443	133,838	142,404	145,450	129,691
1,345	1,601	1,655	1,527	1,327	1,573	1,576



