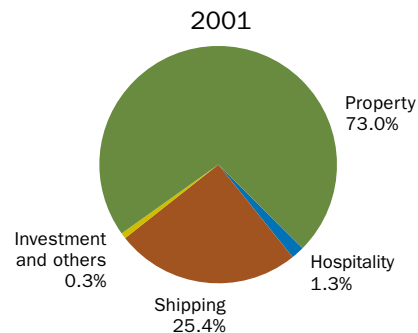
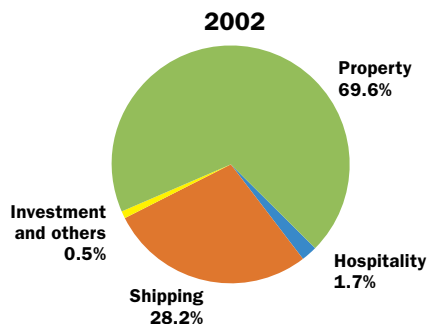


TURNOVER ANALYSIS

Turnover by Division



(HK\$ million)	2002	2001	Variance	%	Remarks
Shipping	1,414	1,358	56	4	The rise is mainly attributable to the increased ticket revenue from both the Hong Kong - Macau and Hong Kong - Shenzhen routes.
Property	3,491	3,896	(405)	(10)	The drop is largely due to the reduced revenue from sales recognition of residential units for The Belcher's compensated by pre-sale of the Liberté during the year.
Hospitality	84	70	14	20	The increase is mainly due to the combined result of increase in revenue from travel agency services and management fee received from Macau hotels offset by the reduction in revenue from Greater China Club.
Investment and others	26	15	11	73	The variance is mainly due to the increase in dividends received from STDN and other investments.
Total	5,015	5,339	(324)	(6)	

Turnover by Geographical Area

(HK\$ million)	2002	2001	Variance	%	Remarks
Hong Kong	4,268	4,625	(357)	(8)	The decrease is largely due to the reduced revenue from sales recognition of residential units for The Belcher's during the year.
Macau	661	655	6	1	The slight increase is mainly due to the increase in dividends received from STDN and other investments.
Others	86	59	27	46	The variance mainly represents the rise in ticket income for the Hong Kong - Shenzhen route and rental income received from property in Guangzhou.
Total	5,015	5,339	(324)	(6)	

PROFIT AND LOSS ANALYSIS

Operating Profit by Division



(HK\$ million)	2002	2001	Variance	%	Remarks
Shipping	192	165	27	16	The favourable variance mainly represents the increase in ticket income and improved cost control.
Property	391	483	(92)	(19)	The decrease is mainly due to the drop in profit recognised from sales of residential units in The Belcher's compensated by pre-sale of the Liberté during the year.
Hospitality	6	5	1	20	The difference is mainly attributable to the increase in management fee received from Macau hotels.
Investment and others	21	12	9	75	The rise is mainly due to increase in dividends received from STDM and other investments.
Unallocated net expenses	(35)	(11)	(24)	(218)	The variance is largely due to decrease in interest income.
Operating profit	575	654	(79)	(12)	
Finance costs	(101)	(123)	22	18	The decrease is the combined effect of reduced interest rates and outstanding loans offset by absorbing interest expenses in the profit and loss account since issuance of occupation permit for The Belcher's.
Net investment gain	72	–	72	–	This represents the combined result of profit on disposal of AHK Air Hong Kong, impairment loss on investments and impairment loss on goodwill of a jointly controlled entity.
Share of results of associates	21	13	8	62	The variance is principally due to the contribution from Nova Taipa Gardens development project offset by the share of loss for AHK Air Hong Kong prior to its disposal.
Share of results of jointly controlled entities	2	(18)	20	111	The improvement principally represents the increase in share of profit from a property joint venture.
Profit before taxation	569	526	43	8	
Taxation	(25)	(75)	50	67	
Profit after taxation	544	451	93	21	
Minority interests	(161)	(175)	14	8	This mainly represents the interests of minority shareholders in The Belcher's and shipping division.
Profit attributable to shareholders	383	276	107	39	