

List of New Distributorships in China Acquired in 2002/03
2002/03 年度新獲中國市場代理產品

企業級產品 Enterprise Products

BROCADE	Master Reseller of fabric switches. The only qualified BROCADE service support partner and SAN service partner in China 光纖交換機分銷總代理。中國區唯一授權QSP服務合作夥伴及唯一可以銷售Brocade SAN技術服務的合作夥伴
CHECK POINT	Main distributor of network security products and solutions including mid-to-high end firewall software. 中高端軟件防火牆等網絡安全產品及系列解決方案分銷總代理
F5 NETWORK	Main distributor of network traffic management products 全線網絡負載均衡產品分銷總代理
HEWLETT PACKARD	Master reseller of OpenView NT Platform software OpenView NT平台軟件獨家總代理分銷商
IBM TIVOLI	Value-added distributor of IBM Tivoli software IBM Tivoli 軟件產品增值分銷商
LOGITECH	Main distributor of PC accessories 電腦配置產品分銷總代理
NETAPP	Main distributor of network storage products 全線產網絡存儲產品分銷總代理
NETSCOUT SYSTEMS	Master reseller of nGenius(TM) Performance Management System NGenius 網絡性能管理系統網絡產品獨家總代理
NETSCREEN	Main distributor of network security products and solutions 全線網絡安全產品解決方案總分銷商
NOKIA	Main distributor of network security products, VPN (Virtual Private Network) and secure content management 全線網絡安全產品，虛擬專用網和內容保護解決方案分銷總代理
PACKETEER	Main distributor of application performance infrastructure systems 全線網絡性能管理產品分銷總代理
POLYCOM	Main distributor of full range of voice, video, telephone conferencing solutions and services 全線語音、視頻及電話會議解決方案及服務分銷總代理
PROXIM	Main distributor of wireless networking products 全線微波通訊網絡設備分銷總代理
RADWARE	Main distributor of network traffic management products 全線網絡負載均衡產品分銷總代理

ROCKWELL FIRSTPOINT CONTACT	Main distributor of customer center products and solutions 客戶聯絡中心產品和解決方案分銷總代理
RSA	Main distributor of network security software 網絡安全軟件分銷總代理
SYBASE	Distributor of Enterprise software 全線企業級軟件產品總代理
UNISYS	Main distributor of high-end ES7000 enterprise server products and solutions 企業級高端服務器ES7000產品及解決方案系列分銷總代理
VERITAS	Main distributor of storage software 存儲軟件分銷總代理

消費類產品 Consumer Products

ASUS	Exclusive distributor of pocket PC 掌上電腦總代理（獨家） Main distributor of notebook PC (S200 系列、L4、M2) 筆記本電腦總代理 Main distributor of portable PC 移動PC DI系列產品總代理
CANON	Franchisee of digital camera, digital video camcorder (only for sale in "DigiExpress" outlets) 全線數碼相機、數碼攝像機產品特許經銷商（僅在“全線地帶”數碼店銷售）
JVC	Channel distributor of full range of digital video camcorder in northern China 全線數碼攝像機北方區渠道代理商
KODAK	Main distributor of digital camera (model: CX4200, CX4230, DX4330 LS443, CX4300, DX6340) 數碼相機分銷總代理
OLYMPUS	Main distributor of digital camera (model C-50,C-4000,C-150,C-350,C-720, μ 400), and digital pen recorder 數碼相機、全線數碼錄音筆分銷總代理
PALM	Main distributor of Palm Zire series (exclusive), Palm TT and M500 Palm Zire 系列獨家總代理、Palm TT 及 M500 總代理
SONY	Franchisee of digital camera, digital video camcorder (only for sale in "DigiExpress" outlets) 全線數碼相機、數碼攝像機特許經銷商（僅在“全線地帶”數碼店銷售）