

**Additional financial information**  
**Proforma unaudited combined income statement**  
**for the year ended 31 March 2003**  
*(Expressed in United States dollars)*

	Note	2003 \$'000	2002 \$'000
<b>Turnover</b>	2	174,390	159,346
<b>Cost of sales</b>		<u>(81,484)</u>	<u>(80,300)</u>
		<b>92,906</b>	79,046
<b>Other revenue</b>	3	2,820	2,834
<b>Other net loss</b>	3	(186)	(227)
<b>Selling expenses</b>		(71,892)	(62,632)
<b>Administrative expenses</b>		(8,325)	(5,574)
<b>Other operating expenses</b>		<u>(2,179)</u>	<u>(1,716)</u>
<b>Profit from operations</b>		<b>13,144</b>	11,731
<b>Finance costs</b>	4(a)	(1,992)	(1,025)
<b>Negative goodwill on investment in subsidiary</b>	4(d)	<u>808</u>	<u>–</u>
<b>Profit from ordinary activities before taxation</b>	4	<b>11,960</b>	10,706
<b>Taxation</b>	5	<u>(1,206)</u>	<u>(1,126)</u>
<b>Profit from ordinary activities after taxation</b>		<b>10,754</b>	9,580
<b>Minority interests</b>		<u>(989)</u>	<u>(1,020)</u>
<b>Profit attributable to shareholders</b>		<u><b>9,765</b></u>	<u>8,560</u>
<b>Dividends</b>	6	<u>1,068</u>	<u>–</u>
<b>Earnings per share</b>	7		
Basic		<u><b>0.0431 cent</b></u>	<u>0.0404 cent</u>
Diluted		<u><b>0.0103 cent</b></u>	<u>0.0092 cent</u>