# REPORT OF THE DIRECTORS

The Directors have pleasure in submitting to Shareholders their Report and the Audited Accounts for the year ended 31st December 2003 which are to be presented at the Annual General Meeting to be held in the Pheasant Room, Mandarin Oriental Hotel, Hong Kong on Wednesday, 5th May 2004.

## **Principal Activities**

The principal activities of the Company continue to be the production, distribution and marketing of gas and related activities. The particulars of the principal subsidiaries are shown on pages 87 and 88 of this Annual Report. Turnover and contribution to operating profit are mainly derived from activities carried out in Hong Kong.

## **Results and Appropriations**

The results of the Group for the year ended 31st December 2003 are set out in the consolidated profit and loss account on page 54 of this Annual Report.

An interim dividend of HK 12 cents per share was paid to shareholders on 20th October 2003 and the Directors recommend a final dividend of HK 23 cents per share payable on 6th May 2004 to shareholders whose names are on the register of members on 23rd April 2004.

## **Financial Summary**

A summary of the results of the Group for the past nine financial years is set out on pages 46 and 47 of this Annual Report.

#### Reserves

Movements in reserves of the Group and the Company during the year are set out in Note 29 to the Accounts.

#### **Fixed Assets**

Movements in fixed assets of the Group and the Company including the details of properties under development are shown in Note 12 to the Accounts.

### **Share Capital**

Movements in share capital of the Company are shown in Note 27 to the Accounts.

#### **Bank Loans and Overdrafts**

Particulars of the bank loans and overdrafts of the Group are provided in Note 24 to the Accounts.

## **Financial Assistance and Guarantees to Affiliated Companies**

As at 31st December 2003, the Group has provided financial assistance and guarantees to its associated companies and jointly controlled entities (collectively "affiliated companies") totalling HK\$5,044 million, representing approximately 30 per cent of the Group's net assets. Pursuant to Practice Note 19 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, a proforma combined balance sheet of the affiliated companies as at 31st December 2003 is set out below:

	HK\$ million	
Non-Current Assets	25,532	
Current Assets	2,273	
Current Liabilities	(1,340)	
Non-Current Liabilities	(22,002)	
Net Assets	4,463	
Share Capital	1,266	
Reserves	3,197	
Capital and Reserves	4,463	

As at 31st December 2003, the consolidated attributable interest of the Group in these affiliated companies amounted to HK\$1,078 million. Particulars of the financial assistance and guarantees provided to affiliated companies are shown in Notes 14, 15, 30 and 31(b) to the Accounts.

#### **Charitable Donations**

Charitable donations made by the Group in 2003 amounted to HK\$1,072,000 (2002: HK\$1,080,000).

At the Annual General Meeting held on 29th April 2003, Dr. Lee Hon Chiu and Dr. The Hon. David Li Kwok Po were re-elected as Directors of the Company. Dr. Lee Shau Kee, Mr. Liu Lit Man, Mr. Leung Hay Man, Mr. Colin Lam Ko Yin, Mr. Ronald Chan Tat Hung, Mr. Lee Ka Kit, Mr. Chan Wing Kin, Mr. Kwan Yuk Choi and Mr. Lee Ka Shing held office throughout the year.

According to the Company's Articles of Association, one-third of the non-executive directors are subject to retirement by rotation at every annual general meeting. Pursuant to Article 97, Mr. Colin Lam Ko Yin and Mr. Lee Ka Shing are due to retire by rotation at the forthcoming Annual General Meeting and, being eligible, offer themselves for reappointment.

## **Biographical Details of Directors**

The biographical details of Directors and senior management who are also executive directors are set out on pages 11 and 12 of this Annual Report.

#### **Disclosure of Interests**

#### A. Directors

As at 31st December 2003, the interests and short positions of each Director of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Companies were as follows:

#### Shares

Name of Company	Director	Personal Interests	Family Interests	Corporate Interests	Other	Total	%**	
The Hong	Dr. Lee Shau Kee	3,226,174		2,157,017,776 (Note 5)		2,160,243,950	38.28	
Kong and China Gas Company Limited	Mr. Liu Lit Man	1,672,894				1,672,894	0.03	
	Dr. The Hon. David Li Kwok Po	12,022,832				12,022,832	0.21	
	Mr. Ronald Chan Tat Hung	1,940				1,940	0.00	
	Mr. Lee Ka Kit				2,157,017,776 (Note 4)	2,157,017,776	38.22	
	Mr. Chan Wing Kin	102,825*				102,825*	0.00	
	Mr. Kwan Yuk Choi	36,300	41,129			77,429	0.00	
	Mr. Lee Ka Shing				2,157,017,776 (Note 4)	2,157,017,776	38.22	
Lane Success	Dr. Lee Shau Kee			9,500 (Note 6)		9,500	95	
Development	Mr. Lee Ka Kit				9,500 (Note 6)	9,500	95	
Limited	Mr. Lee Ka Shing				9,500 (Note 6)	9,500	95	
Primeland	Dr. Lee Shau Kee			95 (Note 7)		95	100	
Investment Limited	Mr. Lee Ka Kit				95 (Note 7)	95	100	
Limited	Mr. Lee Ka Shing				95 (Note 7)	95	100	
Yieldway	Dr. Lee Shau Kee			2 (Note 8)		2	100	
International Limited	Mr. Lee Ka Kit				2 (Note 8)	2	100	
2	Mr. Lee Ka Shing				2 (Note 8)	2	100	

<sup>\*</sup> These shares were jointly held by Mr. Chan Wing Kin and his spouse.

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<sup>\*\*</sup> Percentage which the aggregate long position in the shares represents to the issued share capital of the Company or associated corporation

Save as mentioned above, as at 31st December 2003, there were no other interests or short positions of the Directors in any shares, underlying shares or debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) recorded in the register maintained by the Company pursuant to section 352 of the SFO or as otherwise notified to the Company and the Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Companies.

#### **B. Substantial Shareholders and Others**

As at 31st December 2003, the interests and short positions of every person, other than Directors of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO were as follows:

	Name of Company	No. of Shares in which interested	%**	
Substantial Shareholders	Disralei Investment Limited (Note 1)	1,159,024,597	20.54	
(a person who is entitled to	Timpani Investments Limited (Note 1)	1,643,249,599	29.12	
exercise, or control the exercise of, 10% or more of the voting power at	Henderson Investment Limited (Note 1)	2,072,571,545	36.72	
any general meeting)	Kingslee S.A. (Note 1)	2,072,571,545	36.72	
	Henderson Land Development Company Limited (Note 1)	2,072,571,545	36.72	
	Henderson Development Limited (Note 2)	2,076,538,017	36.79	
	Hopkins (Cayman) Limited (Note 3)	2,157,017,776	38.22	
	Riddick (Cayman) Limited (Note 4)	2,157,017,776	38.22	
	Rimmer (Cayman) Limited (Note 4)	2,157,017,776	38.22	
Persons other than	Macrostar Investment Limited (Note 1)	429,321,946	7.61	
Substantial Shareholders	Medley Investment Limited (Note 1)	484,225,002	8.58	

<sup>\*\*</sup> Percentage which the aggregate long position in the shares represents to the issued share capital of the Company.

Save as mentioned above, as at 31st December 2003, the register maintained by the Company pursuant to section 336 of the SFO recorded no other interests or short positions in shares and underlying shares of the Company.

#### Notes

- 1. These 2,072,571,545 shares were beneficially owned by Macrostar Investment Limited ("Macrostar"), Medley Investment Limited ("Medley") and Disralei Investment Limited ("Disralei"). Macrostar was a wholly-owned subsidiary of Henderson Investment Limited ("HI"). Medley and Disralei were wholly-owned subsidiaries of Timpani Investments Limited, which was in turn, a wholly-owned subsidiary of HI. Kingslee S.A., a wholly-owned subsidiary of Henderson Land Development Company Limited ("HLD"), owned 73.48% of total issued shares in HI.
- 2. Henderson Development Limited ("HD") beneficially owned 61.87% of the total issued shares of HLD. Of these 2,076,538,017 shares, 2,072,571,545 shares represented the shares described in Note 1 and the other shares were beneficially owned by a wholly-owned subsidiary of HD.
- 3. Of these 2,157,017,776 shares, 2,076,538,017 shares represented the shares described in Notes 1 and 2 and 80,479,759 shares were beneficially owned by Fu Sang Company Limited ("Fu Sang"). Hopkins (Cayman) Limited ("Hopkins") owned all the issued ordinary shares which carry the voting rights in the share capital of HD and Fu Sang as trustee of a unit trust ("Unit Trust").
- 4. These 2,157,017,776 shares are duplicated in the interests described in Note 3. Rimmer (Cayman) Limited ("Rimmer") and Riddick (Cayman) Limited ("Riddick"), as trustees of respective discretionary trusts, held units in the Unit Trust. Mr. Lee Ka Kit and Mr. Lee Ka Shing, as discretionary beneficiaries of the discretionary trusts, were taken to have duties of disclosure in relation to these shares by virtue of Part XV of SFO.
- 5. These 2,157,017,776 shares included the shares described in Notes 1 to 4. Dr. Lee Shau Kee beneficially owned all the issued shares in Rimmer, Riddick and Hopkins and was taken to be interested in these shares by virtue of Part XV of SFO.

- 6. These 9,500 shares in Lane Success Development Limited were beneficially owned by a wholly-owned subsidiary of the Company (as to 4,500 shares) and a wholly-owned subsidiary of HLD (as to 5,000 shares). Dr. Lee Shau Kee, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in HLD and the Company as set out in Notes 1 to 5 by virtue of Part XV of SFO.
- 7. These 95 shares in Primeland Investment Limited were beneficially owned by a wholly-owned subsidiary of the Company (as to 30 shares) and a wholly-owned subsidiary of HLD (as to 65 shares). Dr. Lee Shau Kee, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in HLD and the Company as set out in Notes 1 to 5 by virtue of Part XV of SFO.
- 8. These 2 shares in Yieldway International Limited were beneficially owned by a wholly-owned subsidiary of the Company (as to 1 share) and a wholly-owned subsidiary of HLD (as to 1 share). Dr. Lee Shau Kee, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in HLD and the Company as set out in Notes 1 to 5 by virtue of Part XV of SFO.

#### **Service Contracts**

No Director proposed for re-election at the forthcoming Annual General Meeting has entered into any service contract with the Company which is not determinable by the Company within one year without payment of compensation other than statutory compensation.

#### Interests in Contracts

No Director has, or at any time during the year had, an interest, in anyway, directly or indirectly, in any contract with the Company or its subsidiaries which was significant in relation to the business of the Company.

## **Management Contracts**

No contract concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year.

## Purchase, Sale or Redemption of Own Shares

During the year, the Company repurchased 47,204,000 shares on The Stock Exchange of Hong Kong Limited at an aggregate consideration of HK\$449,387,050 before expenses. The repurchased shares were subsequently cancelled. The nominal value of the cancelled shares was transferred to the capital redemption reserve and the aggregate consideration was charged to unappropriated profits. The repurchases were effected by the Directors for the enhancement of shareholder value in the long term. Details of the shares repurchased are as follows:

		Price po	Aggregate	
Month of Repurchase	Number of Shares Repurchased	Highest HK\$	Lowest HK\$	Consideration Paid HK\$
March 2003	5,230,000	9.70	9.55	50,427,350
April 2003	34,927,000	9.70	9.10	332,306,250
May 2003	7,047,000	9.70	9.25	66,653,450
Total	47,204,000			449,387,050

Save as mentioned above, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of its own shares during the year.

### **Major Customers and Suppliers**

The percentages of the purchases attributable to the Group's largest supplier and the five largest suppliers were 29.9 per cent and 64.6 per cent respectively during the year. None of the Directors, their associates, or any shareholder (who to the knowledge of the Directors owned more than 5 per cent of the Company's share capital) had any interest in the Group's five largest suppliers. The percentage of the turnover attributable to the Group's five largest customers is less than 30 per cent during the year.

## **Corporate Governance**

The Group understands that its business legitimacy - with shareholders, with investors, with customers, with suppliers, with employees, with the community - relies on all stakeholders having trust and faith in the Group to take care of their needs and fulfil its responsibility to the society in which it operates. The Group's value system defines its approach to corporate governance. The Group is dedicated to disclosing accurate accounting and financial information, abiding by sound business and ethical principles, following Hong Kong laws, listing rules and regulations, benchmarking itself against applicable codes and standards, and setting realistic objectives to ensure healthy investment returns and a realistically robust share price. As such, the Company fully complied with the Code of Best Practice as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited throughout the year.

The Board is responsible for the Group's system of corporate governance and is ultimately accountable for the Group's activities, strategy and financial performance. The Board has three Executive Directors and eight Non-executive Directors. Three of the eight Non-executive Directors are independent to ensure that proposed strategies protect all shareholders' interests. Directors' fees are recommended by the Board and then submitted to shareholders for approval. The Company does not operate any share option scheme. Board Committees monitor effective compliance. The Audit Committee reviews the Company's current financial standing, considers the nature and scope of audit reports, and ensures internal control systems operate in accordance with applicable standards and conventions. The Investment Committee of the Retirement Schemes manages retirement schemes and advises the trustees on investment policy. The Treasury Committee reviews, advises and formulates strategies related to investment activities.

#### **Audit Committee**

The Audit Committee was formed in May 1996. Members of the Audit Committee are Dr. The Hon. David Li Kwok Po, Mr. Liu Lit Man, Dr. Lee Hon Chiu, (all of the above are Independent Non-executive Directors) and Mr. Leung Hay Man (a Non-executive Director). The Audit Committee has reviewed the unaudited interim accounts and the audited annual accounts for 2003. Audit Committee meetings were held twice during the financial year.

#### **Auditors**

The Accounts have been audited by PricewaterhouseCoopers who will retire at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-appointment at a fee to be agreed by the Board.

### Lee Shau Kee

Chairman

Hong Kong, 11th March 2004