FINANCIAL AND OPERATIONAL HIGHLIGHTS

for the year ended 31 December

| | Unit | 2003 | 2002 |
|-----------------------------------------------------------------------------------------------------------------|---------------|---------|---------|
| Financial highlights | | | |
| Turnover | HK\$ million | 6,540.2 | 6,843.4 |
| Profit from ordinary activities before taxation | HK\$ million | 857.2 | 1,142.2 |
| Profit attributable to shareholders | HK\$ million | 597.0 | 939.6 |
| Earnings per share | HK\$ | 1.48 | 2.33 |
| Dividends per share | HK\$ | 2.03 | 2.03 |
| Shareholders' funds | HK\$ million | 4,338.6 | 4,560.9 |
| Total assets | HK\$ million | 9,460.1 | 9,163.1 |
| Net borrowings | HK\$ million | 973.3 | 689.5 |
| Net finance charges | HK\$ million | 13.7 | 13.1 |
| Cash generated from operations | HK\$ million | 1,628.9 | 1,873.2 |
| Financial ratios | | | |
| Profit margin | | 9.1% | 13.7% |
| Return on shareholders' funds | | 13.8% | 20.6% |
| Net gearing (ratio of net borrowings to shareholders' funds) | | 0.22 | 0.15 |
| Interest cover (ratio of profit from ordinary activities before taxation to net finance charges) | | 62.8 | 87.2 |
| Dividend cover (ratio of profit attributable to shareholders to total dividends paid and proposed for the year) | | 0.73 | 1.15 |
| Franchised public bus operational highlights | | | |
| Average number of passenger trips per day | million trips | 2.96 | 3.16 |
| Number of licensed buses at year-end | | 4,440 | 4,586 |
| Number of staff at year-end | | 12,968 | 13,649 |
| Average number of staff per licensed bus | | 2.92 | 2.98 |
| Non-franchised transport operational highlights | | | |
| Number of licensed buses at year-end | | 250 | 223 |
| Number of catamarans at year-end | | 7 | 6 |
| Number of staff at year-end | | 536 | 503 |

Profit attributable to shareholders HK\$ million 2,000 1,500 1,000 500 Excluding deemed profit on partial disposal of a subsidiary Deemed profit on partial disposal of a subsidiary Profit attributable to shareholders for 2003 was HK\$597.0 million





