

## Consolidated Profit and Loss Account

For the year ended December 31, 2003

	Note	Year ended December 31,	
		2003 RMB'000	2002 RMB'000
Turnover	2	<b>23,245,858</b>	16,792,766
Cost of goods sold		<b>16,439,534</b>	13,349,514
Gross profit		<b>6,806,324</b>	3,443,252
Other revenues	2	<b>580,171</b>	522,875
Expenses related to other revenues	3	<b>512,220</b>	459,777
Other revenues, net		<b>67,951</b>	63,098
Selling and distribution expenses	4	<b>549,432</b>	501,829
General and administrative expenses	5	<b>1,047,461</b>	733,803
Research and development expenses		<b>173,359</b>	131,941
Other expenses, net	6	<b>25,543</b>	16,089
Operating profit		<b>5,078,480</b>	2,122,688
Finance costs	10	<b>451,411</b>	490,614
Operating profit after finance costs		<b>4,627,069</b>	1,632,074
Share of profit (loss) of jointly controlled entities		<b>1,193</b>	(254)
Profit before income taxes		<b>4,628,262</b>	1,631,820
Income taxes	11	<b>918,862</b>	183,393
Profit after income taxes		<b>3,709,400</b>	1,448,427
Minority interests		<b>157,370</b>	46,822
Profit for the year	12	<b>3,552,030</b>	1,401,605
Dividend	13	<b>1,060,788</b>	472,496
Basic earnings per share	14	<b>RMB0.34</b>	RMBO.13