| | Notes | 2003 Rmb′000 | 2002 Rmb′000 |
|--|-------|-----------------|-----------------|
| TURNOVER | 5 | 2,471,805 | 2,168,078 |
| Operating costs | | (731,451) | (561,918) |
| Gross profit | | 1,740,354 | 1,606,160 |
| Other revenue | 5 | 127,285 | 66,457 |
| Administrative expenses | | (114,629) | (95,209) |
| Other operating expenses | | (54,243) | (33,109) |
| PROFIT FROM OPERATING ACTIVITIES | 6 | 1,698,767 | 1,544,299 |
| Finance costs | 7 | (132,801) | (163,224) |
| Share of profits of associates | | 17,394 | 11,719 |
| Share of profit of a jointly-controlled entity | | 9,829 | 1,677 |
| PROFIT BEFORE TAX | | 1,593,189 | 1,394,471 |
| Tax | 8 | (497,166) | (400,952) |
| PROFIT BEFORE MINORITY INTERESTS | | 1,096,023 | 993,519 |
| Minority interests | | (87,231) | (103,067) |
| NET PROFIT FROM ORDINARY | | | |
| ACTIVITIES ATTRIBUTABLE TO | | | |
| SHAREHOLDERS | 9 | 1,008,792 | 890,452 |
| DIVIDENDS | 12 | | |
| Interim | | (173,724) | (173,724) |
| Proposed final | | (477,743) | (390,880) |
| | | (651,467) | (564,604) |
| EARNINGS PER SHARE | 13 | 23.23 cents | 20.50 cents |