

1. CORPORATE INFORMATION

Zhejiang Expressway Co., Ltd. (the “Company”) was established on March 1, 1997. The H shares of the Company (“H Shares”) were subsequently listed on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) on May 15, 1997.

All of the H Shares of the Company were admitted to the Official List of the United Kingdom Listing Authority (the “Official List”). Dealings in the H Shares on the London Stock Exchange commenced on May 5, 2000.

On July 18, 2000, with the approval of the Ministry of Foreign Trade and Economic Co-operation of the People’s Republic of China (the “PRC”), the Company changed its business registration into a Sino-foreign joint stock limited company.

On February 27, 2001, the trading of the H Shares of the Company on the Berlin Stock Exchange commenced following a secondary listing on the Unofficial Regulated Market of the exchange.

On February 14, 2002, the United States Securities and Exchange Commission, following the approval by the Board of Directors and the China Securities Regulatory Commission, declared the registration statement in respect of the ADSs evidenced by the ADRs representing the deposited H Shares of the Company effective.

The registered office of the Company is located at 19/F, Zhejiang World Trade Centre, 122 Shuguang Road, Hangzhou, Zhejiang Province, the PRC. During the year, the Group was involved in the following principal activities:

- (a) the design, construction, operation, maintenance and management of high grade roads; and
- (b) the development and provision of certain ancillary services such as technical consultation, advertising, automobile servicing and fuel facilities.

In the opinion of the Directors, the ultimate holding company of the Company is Zhejiang Communications Investment Group Co., Ltd. (the “Communications Investment Group”), a State-owned enterprise established in the PRC.

2. IMPACT OF REVISED STATEMENTS OF STANDARD ACCOUNTING PRACTICE (“SSAPs”)

The following recently revised SSAPs are effective for the first time for the current year’s financial statements:

SSAP 12 (Revised): “Income taxes”

This SSAP prescribes new accounting measurement and disclosure practices. The major effects of adopting this SSAP on the Group’s accounting policies and on the disclosures in the financial statements are summarised as follows:

SSAP 12 prescribes the accounting treatment for current income taxes payable or recoverable, arising from the taxable profit or loss for the current period; and deferred income taxes payable or recoverable in future periods, principally arising from taxable and deductible temporary differences and the carryforward of unused tax losses.

2. IMPACT OF REVISED STATEMENTS OF STANDARD ACCOUNTING PRACTICE ("SSAPS") (Continued)

SSAP 12 (Revised): "Income taxes" (Continued)

The principal impact of the revision of this SSAP on these financial statements is described below:

Measurement and recognition:

- deferred tax assets and liabilities relating to the differences between capital allowances for tax purposes and depreciation for financial reporting purposes and other taxable and deductible temporary differences are generally fully provided for, whereas previously the deferred tax was recognised for timing differences only to the extent that it was probable that the deferred tax asset or liability would crystallise in the foreseeable future;
- deferred tax assets and liabilities have been recognised upon the restatement of short term investments at fair value on the basis of their quoted market prices at the balance sheet date; and

Disclosures:

- the related note disclosures are now more extensive than previously required. These disclosures are presented in notes 8 and 32 to the financial statements and include a reconciliation between the accounting profit and the tax expense for the year.

Details of these changes are included in the accounting policy for income tax in note 3 and in note 32 to the financial statements.

SSAP 35: "Accounting for government grants and disclosure of government assistance"

SSAP 35 prescribes the accounting for government grants and other forms of government assistance. The adoption of this SSAP has had no significant impact for these financial statements on the amounts recorded for government grants and disclosure of government assistance.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Statements of Standard Accounting Practice, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, modified with respect to the measurement of investments in securities, as further explained below.

Basis of consolidation

The consolidated financial statements include the audited financial statements of the Company and its subsidiaries for the year ended December 31, 2003. The results of subsidiaries acquired or disposed of during the year are consolidated from or to their effective dates of acquisition or disposal, respectively. All significant intercompany transactions and balances are eliminated on consolidation.

Minority interests represent the interests of outside shareholders in the results and net assets of the Company's subsidiaries.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Subsidiaries

A subsidiary is a company whose financial and operating policies the Company controls, directly or indirectly, so as to obtain benefits from its activities.

Investments in subsidiaries are stated at cost less any impairment losses.

Jointly-controlled entities

A jointly-controlled entity is a joint venture company which is subject to joint control, resulting in none of the participating parties having unilateral control over the economic activity of the jointly-controlled entity.

The Group's share of the post-acquisition results and reserves of jointly-controlled entities is included in the consolidated income statement and consolidated reserves, respectively. The Group's interests in jointly-controlled entities are stated in the consolidated balance sheet at the Group's share of net assets under the equity method of accounting less any impairment losses.

The results of jointly-controlled entities are included in the Company's income statement to the extent of dividends received and receivable. The Company's interests in jointly-controlled entities are treated as long term assets and are stated at cost less any impairment losses.

Associates

An associate is a company, not being a subsidiary or a joint-controlled entity, in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence.

The Group's share of the post-acquisition results and reserves of associates is included in the consolidated income statement and consolidated reserves, respectively. The Group's interests in associates are stated in the consolidated balance sheet at the Group's share of net assets under the equity method of accounting, less any impairment losses.

The results of associates are included in the Company's income statement to the extent of dividends received and receivable. The Company's interests in associates are treated as long term assets and are stated at cost less any impairment losses.

Goodwill

Goodwill arising on the acquisition of subsidiaries, associates and jointly-controlled entities represents the excess of the cost of the acquisition over the Group's share of the fair values of the identifiable assets and liabilities acquired as at the date of acquisition.

Goodwill arising on acquisition is recognised in the consolidated balance sheet as an asset and amortised on the straight-line basis over its estimated useful life of 10 years. In the case of associates and jointly-controlled entities, any unamortised goodwill is included in the carrying amount thereof, rather than as a separately identified asset on the consolidated balance sheet.

Prior to the adoption of SSAP 30 "Business Combinations" in 2001, goodwill arising on acquisitions was eliminated against consolidated reserves in the year of acquisition. On the adoption of SSAP 30, the Group applied the transitional provision of the SSAP that permitted such goodwill to remain eliminated against consolidated reserves.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Goodwill (Continued)

On disposal of subsidiaries, associates or jointly-controlled entities, the gain or loss on disposal is calculated by reference to the net assets at the date of disposal, including the attributable amount of goodwill which remains unamortised and any relevant reserves, as appropriate. Any attributable goodwill previously eliminated against consolidated reserves at the time of acquisition is written back and included in the calculation of the gain or loss on disposal.

The carrying amount of goodwill, including goodwill remaining eliminated against consolidated reserves, is reviewed annually and written down for impairment when it is considered necessary. A previously recognised impairment loss for goodwill is not reversed unless the impairment loss was caused by a specific external event of an exceptional nature that was not expected to recur, and subsequent external events have occurred which have reversed the effect of that event.

Fixed assets and depreciation

Fixed assets, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an asset comprises its purchase price, costs transferred from construction in progress and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, is normally charged to the income statement in the period in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of the fixed asset, the expenditure is capitalised as an additional cost of that fixed asset.

Depreciation of expressway and bridge construction costs is calculated to write off the cost thereof over their estimated useful lives using a method whereby the aggregate annual depreciation amounts, compounded at average rates ranging from 6.11% to 8.77% per annum, up to the expiry of the underlying 30-year expressway concession period, will be equal to the total construction costs of the expressways and bridges. The aforementioned average rates are based on the traffic volumes and forecast annual growth rates of the traffic volume over the 30-year expressway concession period. This method is more commonly referred to as the "unit-of-usage" method.

Amortisation of land is provided on a straight-line basis to write off the cost of the land use rights over the underlying 30-year expressway concession period.

Depreciation of fixed assets, other than expressways, bridges and land, is provided on a straight-line basis to write off the cost of the assets, less their estimated residual values, being 3% of the cost, over their estimated useful lives. The principal annual rates used for this purpose are as follows:

| | Estimated useful life | Annual depreciation rate |
|---|-----------------------|--------------------------|
| Toll stations and ancillary facilities | 30 years | 3.2% |
| Communications and signalling equipment | 10 years | 9.7% |
| Motor vehicles | 8 years | 12.1% |
| Machinery and equipment | 5-8 years | 12.1-19.4% |

The gain or loss on disposal or retirement of a fixed asset recognised in the income statement is the difference between the net sales proceeds and the carrying amount of the relevant asset.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Construction in progress

Construction in progress represents costs incurred in the construction of expressways and bridges, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction and capitalised borrowing costs on related borrowed funds, during the period of construction, installation and testing. Construction in progress is reclassified as fixed assets when completed and ready for use.

Impairment of assets

An assessment is made at each balance sheet date of whether there is any indication of impairment of any asset, or whether there is any indication that an impairment loss previously recognised for an asset in prior years may no longer exist or may have decreased. If any such indication exists, the asset's recoverable amount is estimated. An asset's recoverable amount is calculated as the higher of the asset's value in use or its net selling price.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. An impairment loss is charged to the income statement in the period in which it arises, unless the asset is carried at a revalued amount, when the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the recoverable amount of an asset, however not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years.

A reversal of an impairment loss is credited to the income statement in the period in which it arises, unless the asset is carried at a revalued amount, when the reversal of the impairment losses is accounted for in accordance with the relevant accounting policy for that revalued asset.

Expressway operating rights

Expressway operating rights represent the rights to operate the expressways and are stated at cost less accumulated amortisation and any impairment losses.

Amortisation is provided on a straight-line basis over the periods of the expressway operating rights granted to the Company and its subsidiaries.

Long term investments

Long term investments are non-trading investments in listed and unlisted securities intended to be held on a long term basis.

Unlisted equity securities are stated at cost, less any provisions for impairment losses on an individual investment basis. The provision is recognised as an expense immediately. The profit or loss on disposal of an unlisted security is accounted for in the period in which the disposal occurs and is the difference between the net sales proceeds and the carrying amount of the security.

Short term investments

Short term investments are investments in securities held for trading purposes and are stated at their fair values on the basis of their quoted market prices at the balance sheet date, on an individual investment basis. The gains or losses arising from changes in the fair value of a security are credited or charged to the income statement for the period in which they arise.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Held-to-maturity securities

Held-to-maturity securities are stated at cost plus or minus the cumulative amortisation of the difference between the purchase price and the maturity amount, less any provision for impairment losses on an individual investment basis. The provision is recognised as an expense immediately. The profit or loss on disposal of a held-to-maturity security is accounted for in the period in which the disposal occurs and is the difference between the net sales proceeds and the carrying amount of the security.

Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate.

Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

- (a) toll revenue, net of any applicable revenue taxes, when received;
- (b) from the sale of goods, when the significant risks and rewards of ownership have been transferred to the buyers, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold;
- (c) from the rendering of services, based on the percentage of completion basis, provided that the revenue and the costs incurred as well as the estimated costs to completion can be measured reliably. The stage of completion of a transaction associated with the rendering of services is established by reference to the costs incurred to date as compared to the total costs to be incurred under the transaction;
- (d) rental income, on a time proportion basis over the lease terms;
- (e) interest income, on a time proportion basis taking into account the principal outstanding and the effective interest rate applicable;
- (f) dividend income, when the shareholders' right to receive payment has been established; and
- (g) subsidy income, when there is reasonable assurance that the income will be received.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**Income tax**

Income tax comprises current and deferred tax. Income tax is recognised in the income statement or in equity if it relates to items that are recognised in the same or a different period, directly in equity.

Deferred tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences:

- except where the deferred tax liability arises from goodwill or the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carryforward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax assets and unused tax losses can be utilised:

- except where the deferred tax asset relating to the deductible temporary difference arises from negative goodwill or the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in jointly-controlled entities, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Conversely, previously unrecognised deferred tax assets are recognised to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Foreign currency transactions

The financial records of the Company and its subsidiaries are maintained and the financial statements are stated in Renminbi ("Rmb").

Foreign currency transactions are recorded at the applicable rates of exchange ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the applicable rates of exchange ruling at that date. Exchange differences are dealt with in the income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Capitalisation of borrowing costs

Borrowing costs directly attributable to the construction of expressways, tunnels and bridges are capitalized as part of the cost of those assets. The capitalization of such borrowing costs ceases when the assets are substantially ready for their intended use.

Operating leases

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Rentals applicable to such operating leases are charged to the income statement on a straight-line basis over the lease terms.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the weighted average basis. Net realisable value is based on estimated selling prices less any estimated costs expected to be incurred to completion and disposal.

Dividends

Interim and final dividends proposed by the Directors are classified as a separate allocation of retained profits within the capital and reserves section in the balance sheet, until they have been approved by the shareholders in a general meeting. When these dividends are approved by the shareholders and declared, they are recognised as a liability.

Related parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party, or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

Cash and cash equivalents

For the purpose of the consolidated cash flow statement, cash equivalents represent short term highly liquid investments which are readily convertible into known amounts of cash and which were within three months of maturity when acquired.

For the purpose of balance sheet classification, cash and cash equivalents represent assets similar in nature to cash, which are not restricted as to use.

4. SEGMENT INFORMATION

In accordance with the Group's internal financial reporting, the Group has determined to use business segments as its primary segment reporting format. During the year, the entire turnover and contribution to profit from operating activities of the Group were derived from the Zhejiang Province in the PRC. Accordingly, no further by geographical segment information is presented.

Business segments

The Group's operating businesses are organised and managed separately, according to the nature of services provided, with each segment representing a strategic business unit that serves different markets:

- Toll operation represents the design, construction, operation and management of high grade roads and the collection of the expressway tolls.
- Service area businesses mainly represent the sale of food, restaurant servicing, automobile servicing, as well as the operation of oil stations.
- Advertising business represents the design and rental of advertising billboards along the expressways.
- Road maintenance represents the maintenance of expressways and roads, including the cleaning of the road surface, minor repairs to the lanes, the cleaning of the gutters and sewers, grass mowing, afforestation and the maintenance of buildings, equipment and facilities provided to third parties.

4. SEGMENT INFORMATION (Continued)

Group

| | Toll operation | | Service area businesses | | Advertising | | Road maintenance | | Consolidated | |
|--|----------------|------------|-------------------------|---------|-------------|---------|------------------|---------|--------------|------------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| | Rmb'000 | Rmb'000 | Rmb'000 | Rmb'000 | Rmb'000 | Rmb'000 | Rmb'000 | Rmb'000 | Rmb'000 | Rmb'000 |
| Segment revenue: | | | | | | | | | | |
| Turnover, net of revenue taxes | 2,330,122 | 2,069,060 | 114,343 | 71,131 | 24,687 | 26,217 | 2,653 | 1,670 | 2,471,805 | 2,168,078 |
| Other revenue | 110,931 | 57,623 | 14,207 | 3,505 | 1,611 | 2,955 | 536 | 2,374 | 127,285 | 66,457 |
| Total revenue | 2,441,053 | 2,126,683 | 128,550 | 74,636 | 26,298 | 29,172 | 3,189 | 4,044 | 2,599,090 | 2,234,535 |
| Segment results | 1,663,748 | 1,518,584 | 29,463 | 14,457 | 7,833 | 11,941 | (2,277) | (683) | 1,698,767 | 1,544,299 |
| Finance costs | | | | | | | | | (132,801) | (163,224) |
| Share of profits of associates | — | — | 17,394 | 11,719 | — | — | — | — | 17,394 | 11,719 |
| Share of profit of a jointly-controlled entity | 9,829 | 1,677 | — | — | — | — | — | — | 9,829 | 1,677 |
| Profit before tax | | | | | | | | | 1,593,189 | 1,394,471 |
| Tax | | | | | | | | | (497,166) | (400,952) |
| Profit before minority interests | | | | | | | | | 1,096,023 | 993,519 |
| Minority interests | | | | | | | | | (87,231) | (103,067) |
| Net profit from ordinary activities attributable to shareholders | | | | | | | | | 1,008,792 | 890,452 |
| Segment assets | 14,532,875 | 14,039,204 | 115,681 | 73,862 | 45,287 | 25,717 | 50,075 | 45,960 | 14,743,918 | 14,184,743 |
| Interests in associates | — | — | 164,498 | 159,829 | — | — | — | — | 164,498 | 159,829 |
| Interest in a jointly-controlled entity | 62,554 | 54,464 | — | — | — | — | — | — | 62,554 | 54,464 |
| Goodwill | 97,717 | 106,798 | — | — | — | — | — | — | 97,717 | 106,798 |
| Total assets | 14,693,146 | 14,200,466 | 280,179 | 233,691 | 45,287 | 25,717 | 50,075 | 45,960 | 15,068,687 | 14,505,834 |
| Segment liabilities | 3,509,014 | 3,537,924 | 42,667 | 32,205 | 19,188 | 4,590 | 13,719 | 10,615 | 3,584,588 | 3,585,334 |
| Deferred tax | 325,703 | 240,920 | — | — | — | — | — | — | 325,703 | 240,920 |
| Total liabilities | 3,834,717 | 3,778,844 | 42,667 | 32,205 | 19,188 | 4,590 | 13,719 | 10,615 | 3,910,291 | 3,826,254 |
| Other segment information: | | | | | | | | | | |
| Capital expenditure | 786,016 | 200,014 | 5,461 | 1,455 | 7,007 | 7,884 | 3,417 | 2,336 | 801,901 | 211,689 |
| Depreciation and amortisation | 268,219 | 239,282 | 2,351 | 2,706 | 2,961 | 2,240 | 5,207 | 3,832 | 278,738 | 248,060 |
| Write-off of bad debts | 537 | 794 | — | — | — | — | — | — | 537 | 794 |
| Loss on disposal of fixed assets | 13,935 | 1,040 | 6,833 | — | — | — | — | — | 20,768 | 1,040 |

5. TURNOVER AND REVENUE

Turnover mainly represents toll income from the operation of expressways, the value of advertising services rendered, and the value of road maintenance services rendered, net of relevant revenue taxes.

An analysis of turnover and revenue is as follows:

| | 2003 Rmb'000 | 2002 Rmb'000 |
|-------------------------|-----------------|-----------------|
| Toll income | 2,458,726 | 2,184,197 |
| Services area income | 117,205 | 73,043 |
| Advertising income | 26,138 | 27,742 |
| Road maintenance income | 2,669 | 1,704 |
| | 2,604,738 | 2,286,686 |
| Less: Revenue taxes | (132,933) | (118,608) |
| Turnover | 2,471,805 | 2,168,078 |
| Income on investments | 53,838 | 18,448 |
| Interest income | 12,593 | 17,063 |
| Rental income | 21,343 | 14,457 |
| Trailer income | 11,162 | 10,192 |
| Exchange gains, net | 2,282 | 1,121 |
| Subsidy income | 17,394 | — |
| Others | 8,673 | 5,176 |
| Other revenue | 127,285 | 66,457 |
| | 2,599,090 | 2,234,535 |

The Company and its subsidiaries are subject to the business tax, levied at 5% on toll income and 3% to 5% on other services income. In addition, the subsidiaries are subject to the following types of revenue taxes and surcharge:

- city development tax, levied at 1% to 7% of business tax;
- education supplementary tax, levied at 3.5% to 4% of business tax; and
- culture and education fees, levied at 3% on advertising income.

6. PROFIT FROM OPERATING ACTIVITIES

The Group's profit from operating activities is arrived at after charging/(crediting):

| | 2003 Rmb'000 | 2002 Rmb'000 |
|---|-----------------|-----------------|
| Depreciation | 257,817 | 223,748 |
| Operating lease rentals on land and buildings | 643 | 902 |
| Auditors' remuneration | 3,115 | 1,975 |
| Staff costs: | | |
| Wages and salaries | 89,681 | 86,733 |
| Pension scheme contributions | 13,880 | 6,534 |
| Amortisation of expressway operating rights* | 8,700 | 8,700 |
| Amortisation of goodwill** | 12,221 | 15,612 |
| Write-off of bad debts | 537 | 794 |
| Impairment of a long term unlisted investment | — | 574 |
| Loss on winding-up of a subsidiary | — | 205 |
| Loss on disposal of fixed assets | 20,768 | 1,040 |
| Unrealised loss on revaluation of short term listed investments | 1,259 | 9,571 |
| Net rental income | (21,343) | (14,457) |
| Exchange gains, net | (2,282) | (1,121) |
| Interest income | (12,593) | (17,063) |
| Income from investments | (55,097) | (28,019) |

* The amortisation of expressway operating rights for the year is included as administrative expenses in the consolidated income statement.

** The amortisation of goodwill for the year is included as other operating expenses in the consolidated income statement.

7. FINANCE COSTS

| | 2003 Rmb'000 | 2002 Rmb'000 |
|---|-----------------|-----------------|
| Interest on bank loans and other loans wholly repayable within five years | 68,977 | 129,860 |
| Interest on other loans | 17,700 | 26,279 |
| Interest on bonds | 46,626 | 7,560 |
| Other borrowing costs | 9,000 | — |
| Total interest | 142,303 | 163,699 |
| Less: Interest capitalised | (9,502) | (475) |
| | 132,801 | 163,224 |

8. TAX

No Hong Kong profits tax has been provided as the Group had no taxable profits in Hong Kong during the year.

The Group was subject to corporate income tax ("CIT") levied at a rate of 33% of taxable income based on income for financial reporting purposes prepared in accordance with the laws and regulations in the PRC.

| | 2003 Rmb'000 | 2002 Rmb'000 |
|---|-----------------|-----------------|
| Group: | | |
| Tax charged | 439,812 | 367,997 |
| Tax refunded | (33,249) | (79,133) |
| | 406,563 | 288,864 |
| Deferred - note 32 | 84,783 | 109,387 |
| | 491,346 | 398,251 |
| Share of tax attributable to associates | 5,791 | 5,004 |
| Share of deferred tax attributable to an associate | (906) | (3,294) |
| Share of deferred tax attributable to a jointly-controlled entity | 935 | 991 |
| Tax charge for the year | 497,166 | 400,952 |

During the year, according to an approval from the Zhejiang Provincial Local Tax Bureau, Zhejiang Shangsang Expressway Co., Ltd. ("Shangsang Co"), one of the Company's subsidiaries, was entitled to a 50% CIT exemption for the year ended December 13, 2002 amounting to Rmb33,249,000 (2002: 50% CIT exemption for the year ended December 31, 2001 amounting to Rmb16,749,000) under the category of "Enterprise providing employment opportunities to redundant city and country workers" as defined in the relevant national tax rules.

A reconciliation of the tax expense applicable to profit before tax using the statutory rates for the PRC in which the Company and its subsidiaries, jointly-controlled entity and associates are domiciled to the tax expense at the effective tax rates is as follows:

| | 2003 Rmb'000 | 2002 Rmb'000 |
|--|-----------------|-----------------|
| Group | | |
| Profit before tax | 1,593,189 | 1,394,471 |
| Tax at the statutory tax rate | 525,752 | 460,175 |
| Tax refunded | (33,249) | (79,133) |
| Income not subject to tax | (10,451) | (12,047) |
| Expenses not deductible for tax | 15,114 | 18,118 |
| Write-off of non-refundable tax | — | 13,839 |
| Tax charge at the Group's effective rate | 497,166 | 400,952 |

9. NET PROFIT FROM ORDINARY ACTIVITIES ATTRIBUTABLE TO SHAREHOLDERS

The net profit from ordinary activities attributable to shareholders for the year ended December 31, 2003 dealt with in the financial statements of the Company was Rmb855,995,000 (2002: Rmb484,128,000) (note 34).

10. DIRECTORS AND SUPERVISORS' REMUNERATION

Directors' and Supervisors' remuneration for the year disclosed pursuant to the Listing Rules and Section 161 of the Hong Kong Companies Ordinance is as follows:

| | 2003 Rmb'000 | 2002 Rmb'000 |
|---|-----------------|-----------------|
| Fees | — | — |
| Other emoluments: | | |
| Salaries, allowances and benefits in kind | 1,725 | 1,784 |
| Bonuses paid and payable | 588 | 608 |
| Pension scheme contributions | 39 | 9 |
| | 2,352 | 2,401 |

Salaries, allowances and benefits in kind include HK\$150,000 (2002: HK\$152,000), HK\$150,000 (2002: HK\$150,000) and Rmb30,000 (2002: Rmb36,000) payable to the three (2002: three) independent non-executive Directors respectively. There were no other emoluments payable to the independent non-executive Directors during the year (2002: Nil).

The number of Directors and Supervisors whose remuneration fell within the following band is as follows:

| | Number of Directors and Supervisors | |
|----------------------|--|------|
| | 2003 | 2002 |
| Nil to HK\$1,000,000 | 11 | 10 |

There was no arrangement under which a Director or a Supervisor waived or agreed to waive any remuneration during the year.

11. FIVE HIGHEST PAID EMPLOYEES

| | 2003 Rmb'000 | 2002 Rmb'000 |
|---|-----------------|-----------------|
| Salaries, allowances and benefits in kind | 1,712 | 1,614 |
| Bonuses paid and payable | 734 | 662 |
| Pension scheme contributions | 49 | 11 |
| | 2,495 | 2,287 |

The five highest paid employees during the year included four (2002: four) directors, details of whose remuneration are set out in note 10 above, as well as a non-director employee, whose remuneration for the year was less than HK\$1,000,000.

12. DIVIDENDS**Company**

| | 2003 Rmb | 2002 Rmb | 2003 Rmb'000 | 2002 Rmb'000 |
|----------------|--------------------|-------------|-----------------|-----------------|
| | Per ordinary share | | | |
| Interim | 0.04 | 0.04 | 173,724 | 173,724 |
| Proposed final | 0.11 | 0.09 | 477,743 | 390,880 |
| | 0.15 | 0.13 | 651,467 | 564,604 |

The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

13. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the net profit from ordinary activities attributable to shareholders for the year of Rmb1,008,792,000 (2002: Rmb890,452,000) and the 4,343,114,500 ordinary shares (2002: 4,343,114,500 ordinary shares) in issue during the year.

Diluted earnings per share amounts for the years ended December 31, 2003 and 2002 have not been calculated as no diluting event existed during these years.

14. FIXED ASSETS

| Group | Land Rmb'000 | Expressways and bridges Rmb'000 | Toll stations and ancillary facilities Rmb'000 | Communi- cations and signalling equipment Rmb'000 | Motor vehicles Rmb'000 | Machinery and equipment Rmb'000 | Construction in progress Rmb'000 | Total Rmb'000 |
|---------------------------------------|-----------------|--|---|--|------------------------------|--|--|------------------|
| Cost: | | | | | | | | |
| At beginning of year | 531,810 | 11,160,953 | 409,544 | 202,676 | 95,752 | 104,387 | 347,424 | 12,852,546 |
| Additions | — | 26,332 | 1,725 | 12,019 | 11,850 | 34,290 | 715,685 | 801,901 |
| Transfers | — | 482,859 | 1,912 | — | — | 21,136 | (505,907) | — |
| Reclassifications | — | 16,405 | (47,192) | (429) | 1,015 | 30,201 | — | — |
| Disposals | — | — | (8,561) | (755) | (784) | (154) | (13,935) | (24,189) |
| At December 31, 2003 | 531,810 | 11,686,549 | 357,428 | 213,511 | 107,833 | 189,860 | 543,267 | 13,630,258 |
| Accumulated depreciation: | | | | | | | | |
| At beginning of year | 88,533 | 561,044 | 39,321 | 62,281 | 44,539 | 41,842 | — | 837,560 |
| Depreciation provided during the year | 16,931 | 156,601 | 20,038 | 25,560 | 14,724 | 23,963 | — | 257,817 |
| Reclassifications | — | 2,078 | (3,966) | (336) | 100 | 2,124 | — | — |
| Disposals | — | — | (1,598) | (363) | (685) | (89) | — | (2,735) |
| At December 31, 2003 | 105,464 | 719,723 | 53,795 | 87,142 | 58,678 | 67,840 | — | 1,092,642 |
| Net book value: | | | | | | | | |
| At December 31, 2003 | 426,346 | 10,966,826 | 303,633 | 126,369 | 49,155 | 122,020 | 543,267 | 12,537,616 |
| At December 31, 2002 | 443,277 | 10,599,909 | 370,223 | 140,395 | 51,213 | 62,545 | 347,424 | 12,014,986 |
| Company | | | | | | | | |
| Cost: | | | | | | | | |
| At beginning of year | 350,384 | 4,712,616 | 146,994 | 120,765 | 54,189 | 55,410 | 297,751 | 5,738,109 |
| Additions | — | — | — | 5,563 | 9,026 | 5,225 | 187,668 | 207,482 |
| Transfers | — | 450,340 | 729 | — | — | 2,453 | (453,522) | — |
| Transfers to subsidiaries | (1,954) | — | (9,491) | — | (5,836) | (607) | — | (17,888) |
| Disposals | — | — | (8,065) | — | (784) | (59) | (13,935) | (22,843) |
| At December 31, 2003 | 348,430 | 5,162,956 | 130,167 | 126,328 | 56,595 | 62,422 | 17,962 | 5,904,860 |
| Accumulated depreciation: | | | | | | | | |
| At beginning of year | 64,665 | 338,748 | 17,353 | 49,464 | 33,187 | 26,609 | — | 530,026 |
| Provided during the year | 11,636 | 72,856 | 4,955 | 15,678 | 7,032 | 6,807 | — | 118,964 |
| Transfers to subsidiaries | (388) | — | (1,670) | — | (2,686) | (244) | — | (4,988) |
| Disposals | — | — | (1,573) | — | (685) | (49) | — | (2,307) |
| At December 31, 2003 | 75,913 | 411,604 | 19,065 | 65,142 | 36,848 | 33,123 | — | 641,695 |
| Net book value: | | | | | | | | |
| At December 31, 2003 | 272,517 | 4,751,352 | 111,102 | 61,186 | 19,747 | 29,299 | 17,962 | 5,263,165 |
| At December 31, 2002 | 285,719 | 4,373,868 | 129,641 | 71,301 | 21,002 | 28,801 | 297,751 | 5,208,083 |

The fixed assets are mainly located in the PRC.

The Group's land included above is held under a long term lease.

December 31, 2003

15. INTERESTS IN SUBSIDIARIES

| | Company | |
|--------------------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 |
| Unlisted shares, at cost | 4,436,627 | 4,338,486 |
| Due from subsidiaries | 105,226 | 4,587 |
| Due to subsidiaries | (364,472) | (215,779) |
| | 4,177,381 | 4,127,294 |

The amounts due from/to subsidiaries are unsecured, interest-free and have no fixed terms of repayment.

Particulars of the Company's subsidiaries, all of which are directly held, are as follows:

| Names of subsidiaries | Date and place of registration | Registered capital Rmb | Percentage of equity attributable to the Company | | Principal activities |
|---|--------------------------------|---------------------------|--|----------|--|
| | | | Direct | Indirect | |
| Zhejiang Yuhang Expressway Co., Ltd. ("Yuhang Co") | Note 1 | 75,223,000 | 51 | — | Construction and management of the Yuhang Section of the Shanghai-Hangzhou Expressway |
| Zhejiang Jiaxing Expressway Co., Ltd. ("Jiaxing Co") | Note 2 | 1,859,200,000 | 99.999454 | — | Construction and management of the Jiaxing Section of the Shanghai-Hangzhou Expressway |
| Zhejiang Shangsang Expressway Co., Ltd. ("Shangsang Co") | Note 3 | 2,400,000,000 | 73.625 | — | Construction and management of the Shangsang Expressway |
| Zhejiang Expressway Investment Development Co., Ltd. ("Development Co") | Note 4 | 80,000,000 | 51 | — | Operation of service areas as well as roadside advertising along the expressways operated by the Group |
| Zhejiang Expressway Advertising Co., Ltd. ("Advertising Co") | Note 5 | 5,000,000 | — | *35.7 | Provision of advertising services |
| Zhejiang Expressway Vehicle Towing and Rescue Service Co., Ltd. ("Service Co") | Note 6 | 8,000,000 | — | *43.35 | Provision of vehicle towing, repair and emergency rescue service. |

15. INTERESTS IN SUBSIDIARIES (Continued)

* These two companies are subsidiaries of Development Co, a non wholly-owned subsidiary of the Company and, accordingly, are accounted for as subsidiaries by virtue of the Company's control over them.

Note 1: Yuhang Co was established on June 7, 1994 in the PRC as a joint stock limited company and was subsequently restructured into a limited liability company under its current name on November 28, 1996.

Note 2: Jiaxing Co was established on June 30, 1994 in the PRC as a joint stock limited company and was subsequently restructured into a limited liability company under its current name on November 29, 1996.

Note 3: Shangsang Co was established on January 1, 1998 in the PRC as a limited liability company.

Note 4: Development Co was established on May 28, 2003 in the PRC as a limited liability company.

Note 5: Advertising Co was established on June 1, 1998 in the PRC as a limited liability company.

Note 6: Service Co was established on July 31, 2003 in the PRC as a limited liability company.

All of the Company's subsidiaries are operating in the PRC.

16. INTEREST IN A JOINTLY-CONTROLLED ENTITY

| | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Unlisted shares, at cost | — | — | 65,000 | 65,000 |
| Share of net assets other than goodwill | 64,303 | 55,409 | — | — |
| Amount due to a jointly-controlled entity | (1,749) | (945) | (1,749) | (945) |
| | 62,554 | 54,464 | 63,251 | 64,055 |

The amount due to a jointly-controlled entity is unsecured, interest-free and has no fixed terms of repayment.

Particulars of the jointly-controlled entity, which is directly held by the Company, are as follows:

| Name | Business structure | Place of registration and operations | Ownership interest | Percentage of Voting power | Profit sharing | Principal activities |
|-------------------------------------|--------------------|--------------------------------------|--------------------|----------------------------|----------------|---|
| Hangzhou Shida Expressway Co., Ltd. | Corporate | The PRC | 50 | 50 | 50 | Construction and operation of Shiqiao-Dajing Road |

17. INTERESTS IN ASSOCIATES

| | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Unlisted shares, at cost | — | — | 126,500 | 126,500 |
| Share of net assets other than goodwill | 164,487 | 159,829 | — | — |
| Amount due from an associate | 11 | — | 875 | — |
| | 164,498 | 159,829 | 127,375 | 126,500 |

The amount due to an associate is unsecured, interest-free and has no fixed terms of repayment.

The Group's share of the post-acquisition accumulated reserves of the associates as at December 31, 2003 was Rmb37,987,000 (2002: Rmb33,329,000).

Particulars of the associates, which are directly held by the Company, are as follows:

| Name | Business structure | Place of registration and operations | Percentage of equity attributable to the Group | | Principal activities |
|---|--------------------|--------------------------------------|--|-------|---|
| | | | 2003 | 2002 | |
| Zhejiang Expressway Petroleum Development Co., Ltd. | Corporate | The PRC | 50 | 50 | Construction and operation of gas stations and the sale of petroleum products |
| JoinHands Technology Co., Ltd. | Corporate | The PRC | 27.58 | 27.58 | Providing logistic management and anti-counterfeiting systems in the PRC |

The financial statements of the above associates are coterminous with those of the Group. The consolidated financial statements have been adjusted for material transactions between the associates and Group companies.

18. EXPRESSWAY OPERATING RIGHTS

| | Group Rmb'000 | Company Rmb'000 |
|--|------------------|--------------------|
| Cost: | | |
| At January 1, 2003 and December 31, 2003 | 261,000 | 208,000 |
| Accumulated amortisation: | | |
| At January 1, 2003 | 46,355 | 39,290 |
| Provided during the year | 8,700 | 6,934 |
| At December 31, 2003 | 55,055 | 46,224 |
| Net book value: | | |
| At December 31, 2003 | 205,945 | 161,776 |
| At December 31, 2002 | 214,645 | 168,710 |

18. EXPRESSWAY OPERATING RIGHTS (Continued)

The above expressway operating rights were granted by the Zhejiang Provincial Government to the Group for a period of 30 years. During the 30-year expressway concession period, the Group has the rights of construction and management of Shanghai-Hangzhou-Ningbo Expressway and Shangsang Expressway and the toll-collection rights thereof. The Group is required to construct, maintain and operate the expressways in accordance with the regulations promulgated by the Ministry of Communication and relevant government authorities.

19. INVESTMENTS

Long term investments

| | Group | |
|---|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 |
| Unlisted equity investments, at cost | 1,000 | 3,644 |
| Provision for impairment of unlisted equity investments | — | (777) |
| | 1,000 | 2,867 |

Short term investments

| | Group | | Company | |
|--------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Listed in the PRC, at amortised cost | | | | |
| - Held-to-maturity securities | — | 30,000 | — | 30,000 |
| Listed in the PRC, at market value | | | | |
| - Government bonds | 1,016,510 | 726,764 | 1,011,510 | 504,104 |
| - Close-end equity funds | 62,229 | 51,754 | 16,973 | 18,169 |
| - Enterprise bonds | — | 10,000 | — | — |
| - Equity interests | 25,527 | 39,596 | 20,889 | 17,514 |
| | 1,104,266 | 828,114 | 1,049,372 | 539,787 |
| | 1,104,266 | 858,114 | 1,049,372 | 569,787 |

The market values of the Group's and the Company's short term investments at the date of approval of these financial statements were approximately Rmb1,093,216,000 and Rmb1,036,303,000, respectively.

20. GOODWILL

The amounts of the goodwill capitalised as an asset or recognised in the consolidated balance sheet, arising from the acquisition of subsidiaries, are as follows:

| | Group Rmb'000 |
|---|------------------|
| Cost: | |
| At January 1, 2003 | 123,453 |
| Acquisition of additional interests in subsidiaries during the year | 3,140 |
| At December 31, 2003 | 126,593 |
| Accumulated amortisation: | |
| At January 1, 2003 | 16,655 |
| Provided during the year | 12,221 |
| At December 31, 2003 | 28,876 |
| Net book value: | |
| At December 31, 2003 | 97,717 |
| At December 31, 2002 | 106,798 |

The Group has adopted the transitional provision of SSAP 30 which permits goodwill and negative goodwill in respect of acquisitions which occurred prior to the adoption of SSAP 30 to remain eliminated against consolidated reserves or credited to the capital reserve, respectively.

The amount of goodwill remaining in consolidated reserves, arising from the acquisition of subsidiaries, was Rmb352,860,000 as at December 31, 2003 (2002: Rmb352,860,000). Such goodwill, which arose prior to the adoption of SSAP 30, is stated at cost.

21. ACCOUNTS RECEIVABLE

An aged analysis of the accounts receivable as at the balance sheet date, based on invoice date, is as follows:

| | Group | | Company | |
|---------------|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Within 1 year | 19,116 | 11,720 | 6,978 | 5,244 |
| 1 to 2 years | 54 | 2,647 | — | 2,647 |
| Over 2 years | 2,601 | — | 2,601 | — |
| | 21,771 | 14,367 | 9,579 | 7,891 |

22. OTHER RECEIVABLES

| | Group | | Company | |
|----------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Prepayments | 26,810 | 1,830 | 287 | 294 |
| Deposits and other debtors | 24,659 | 126,842 | 22,206 | 42,730 |
| | 51,469 | 128,672 | 22,493 | 43,024 |

23. CASH AND CASH EQUIVALENTS

| | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Cash and bank balances | 527,814 | 562,463 | 208,192 | 182,830 |
| Time deposits with original maturity of less than three months when acquired | 39,381 | 103,828 | 381 | 43,742 |
| Time deposits with original maturity over three months when acquired | 251,600 | 282,779 | 68,002 | 131,387 |
| | 818,795 | 949,070 | 276,575 | 357,959 |

24. ACCOUNTS PAYABLE

An aged analysis of the accounts payable as at the balance sheet date, based on invoice date, is as follows:

| | Group | | Company | |
|---------------|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Within 1 year | 318,116 | 200,181 | 202,554 | 158,859 |
| 1 to 2 years | 44,844 | 4,863 | 10,498 | 2,778 |
| 2 to 3 years | 2,218 | 1,901 | 365 | 1,004 |
| Over 3 years | 2,343 | 221 | 31 | — |
| | 367,521 | 207,166 | 213,448 | 162,641 |

25. OTHER PAYABLES AND ACCRUALS

| | | Group | | Company | |
|-----------------------------------|------|-----------------|-----------------|-----------------|-----------------|
| | Note | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Accruals | | 82,640 | 58,510 | 54,144 | 12,735 |
| Other liabilities | | 162,687 | 141,695 | 90,996 | 96,976 |
| Amounts due to related parties | 30 | 12,151 | 12,151 | 12,151 | 12,151 |
| Amount due to the holding company | 31 | 2,599 | 2,599 | — | — |
| | | 260,077 | 214,955 | 157,291 | 121,862 |

26. INTEREST-BEARING BANK AND OTHER LOANS

| | Note | Group 2003 Rmb'000 | 2002 Rmb'000 | Company 2003 Rmb'000 | 2002 Rmb'000 |
|---|------|--------------------------|-----------------|----------------------------|-----------------|
| Current portion of bank and other loans | 28 | 975,950 | 1,681,553 | 250,000 | 895,000 |

27. LONG TERM BONDS PAYABLE WITHIN ONE YEAR

| | Group 2003 Rmb'000 | 2002 Rmb'000 | Company 2003 Rmb'000 | 2002 Rmb'000 |
|-----------------|--------------------------|-----------------|----------------------------|-----------------|
| Long term bonds | — | 200,000 | — | — |

28. INTEREST-BEARING BANK AND OTHER LOANS

| | Group 2003 Rmb'000 | 2002 Rmb'000 | Company 2003 Rmb'000 | 2002 Rmb'000 |
|---|--------------------------|-----------------|----------------------------|-----------------|
| Bank loans, unsecured | 800,000 | 1,875,000 | 250,000 | 1,075,000 |
| Bank loans, secured | — | — | — | 150,000 |
| Other loans, unsecured | 920,126 | 963,200 | — | — |
| | 1,720,126 | 2,838,200 | 250,000 | 1,225,000 |
| Bank loans repayable: | | | | |
| Within one year | 800,000 | 1,545,000 | 250,000 | 895,000 |
| In the third to fifth years, inclusive | — | 330,000 | — | 330,000 |
| | 800,000 | 1,875,000 | 250,000 | 1,225,000 |
| Other loans repayable: | | | | |
| Within one year | 175,950 | 136,553 | — | — |
| In the second year | 88,567 | 82,441 | — | — |
| In the third to fifth years, inclusive | 276,644 | 268,623 | — | — |
| Beyond five years | 378,965 | 475,583 | — | — |
| | 920,126 | 963,200 | — | — |
| | 1,720,126 | 2,838,200 | 250,000 | 1,225,000 |
| Portion classified as current liabilities - note 26 | (975,950) | (1,681,553) | (250,000) | (895,000) |
| Long term portion | 744,176 | 1,156,647 | — | 330,000 |

The bank loans are unsecured and bear interest at rates ranging from 4.536% to 4.779% per annum.

The other loans are unsecured and bear interest at rates ranging from 3.00% to 4.56% per annum.

29. LONG TERM BONDS

| | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Long term bonds | 1,000,000 | 200,000 | 1,000,000 | — |
| Classified as current liabilities - note 27 | — | (200,000) | — | — |
| | 1,000,000 | — | 1,000,000 | — |

The bonds are unsecured, bear interest at a rate of 4.29% per annum and are repayable in 2012 upon maturity.

30. AMOUNTS DUE TO RELATED PARTIES

The amounts due to related parties are unsecured, interest-free and have no fixed terms of repayment.

31. AMOUNT DUE TO THE HOLDING COMPANY

The amount due to the holding company (i.e. the Communications Investment Group) is unsecured, interest-free and has no fixed terms of repayment.

32. DEFERRED TAX

The movement in deferred tax liabilities during the year is as follows:

Deferred tax liabilities:

| | Restatement of short term investments Rmb'000 | Straight-line method tax depreciation Rmb'000 | Total Rmb'000 |
|---|--|--|------------------|
| Group | | | |
| At January 1, 2002 | 4,144 | 127,389 | 131,533 |
| Deferred tax charged/(credited) to the income statement during the year - note 8 | (986) | 110,373 | 109,387 |
| At December 31, 2002 | 3,158 | 237,762 | 240,920 |
| Deferred tax charged to the income statement during the year - note 8 | 5,241 | 79,542 | 84,783 |
| At December 31, 2003 | 8,399 | 317,304 | 325,703 |
| Company | | | |
| At January 1, 2002 | 3,789 | 58,472 | 62,261 |
| Deferred tax charged to the income statement during the year | 460 | 54,599 | 55,059 |
| At December 31, 2002 | 4,249 | 113,071 | 117,320 |
| Deferred tax charged to the income statement during the year | 3,005 | 33,878 | 36,883 |
| At December 31, 2003 | 7,254 | 146,949 | 154,203 |

32. DEFERRED TAX (Continued)

The Group and the Company have no significant potential deferred tax liabilities for which provision has not been made.

As at December 31, 2003, there was no significant unrecognised deferred tax liability (2002: Nil) for taxes that would be payable on the unremitted earnings of certain of the Group's subsidiaries, associates and a jointly-controlled entity as the Group had no liability to additional tax should such amounts be remitted.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

33. SHARE CAPITAL

| | 2003 Number of shares | 2002 Number of shares | 2003 Rmb'000 | 2002 Rmb'000 |
|------------------------------------|-----------------------------|-----------------------------|-----------------|-----------------|
| Registered, issued and fully paid: | | | | |
| Domestic shares of Rmb1.00 each | 2,909,260,000 | 2,909,260,000 | 2,909,260 | 2,909,260 |
| H Shares of Rmb1.00 each | 1,433,854,500 | 1,433,854,500 | 1,433,855 | 1,433,855 |
| | 4,343,114,500 | 4,343,114,500 | 4,343,115 | 4,343,115 |

The domestic shares are not currently listed on any stock exchange.

The H Shares have been listed on the Stock Exchange since May 15, 1997, and were admitted to the Official List on May 5, 2000. Dealings in the H Shares on the London Stock Exchange commenced on the same day.

On February 27, 2001, the trading of the H Shares of the Company commenced on the Berlin Stock Exchange following a secondary listing on the Unofficial Regulated Market of the exchange.

On February 14, 2002, the United States Securities and Exchange Commission, following the approval by the Board of Directors and the China Securities Regulatory Commission, declared the registration statement in respect of the ADSs evidenced by ADRs representing the deposited H Shares of the Company effective.

All the domestic shares and H Shares rank pari passu with each other as to dividends and voting rights.

34. RESERVES

| | Share premium account Rmb'000 | Goodwill reserve Rmb'000 | Statutory surplus reserve Rmb'000 | Public welfare fund Rmb'000 | Retained profits Rmb'000 | Total Rmb'000 |
|---|--|--------------------------------|--|--------------------------------------|--------------------------------|------------------|
| Group | | | | | | |
| At January 1, 2002 | 3,645,726 | (352,860) | 415,298 | 190,764 | 743,020 | 4,641,948 |
| Interim dividend - note 12 | — | — | — | — | (173,724) | (173,724) |
| Net profit for the year | — | — | — | — | 890,452 | 890,452 |
| Transfer from/(to) reserves | — | — | 118,517 | 61,116 | (179,633) | — |
| Proposed final dividend - note 12 | — | — | — | — | (390,880) | (390,880) |
| At December 31, 2002 and beginning of year | 3,645,726 | (352,860) | 533,815 | 251,880 | 889,235 | 4,967,796 |
| Interim dividend - note 12 | — | — | — | — | (173,724) | (173,724) |
| Net profit for the year | — | — | — | — | 1,008,792 | 1,008,792 |
| Transfer from/(to) reserves | — | — | 176,682 | 88,341 | (265,023) | — |
| Proposed final dividend - note 12 | — | — | — | — | (477,743) | (477,743) |
| At December 31, 2003 | 3,645,726 | (352,860) | 710,497 | 340,221 | 981,537 | 5,325,121 |
| Reserves retained by: | | | | | | |
| Company and subsidiaries | 3,645,082 | (350,331) | 699,425 | 334,685 | 958,970 | 5,287,831 |
| Jointly-controlled entity | — | — | — | — | (697) | (697) |
| Associates | 644 | (2,529) | 11,072 | 5,536 | 23,264 | 37,987 |
| At December 31, 2003 | 3,645,726 | (352,860) | 710,497 | 340,221 | 981,537 | 5,325,121 |
| Company and subsidiaries | 3,645,082 | (350,331) | 524,041 | 246,993 | 878,273 | 4,944,058 |
| Jointly-controlled entity | — | — | — | — | (9,591) | (9,591) |
| Associates | 644 | (2,529) | 9,774 | 4,887 | 20,553 | 33,329 |
| At December 31, 2002 | 3,645,726 | (352,860) | 533,815 | 251,880 | 889,235 | 4,967,796 |
| Company | | | | | | |
| At January 1, 2002 | 3,645,082 | — | 252,408 | 126,204 | 330,510 | 4,354,204 |
| Interim dividend - note 12 | — | — | — | — | (173,724) | (173,724) |
| Net profit for the year | — | — | — | — | 484,128 | 484,128 |
| Transfer from/(to) reserves | — | — | 93,498 | 46,749 | (140,247) | — |
| Proposed final dividend - note 12 | — | — | — | — | (390,880) | (390,880) |
| At December 31, 2002 and beginning of year | 3,645,082 | — | 345,906 | 172,953 | 109,787 | 4,273,728 |
| Interim dividend - note 12 | — | — | — | — | (173,724) | (173,724) |
| Net profit for the year | — | — | — | — | 855,995 | 855,995 |
| Transfer from/(to) reserves | — | — | 100,634 | 50,317 | (150,951) | — |
| Proposed final dividend - note 12 | — | — | — | — | (477,743) | (477,743) |
| At December 31, 2003 | 3,645,082 | — | 446,540 | 223,270 | 163,364 | 4,478,256 |

34. RESERVES (Continued)

In accordance with the Company Law of the PRC and the companies' articles of association, the Company, its subsidiaries, its associates and its jointly-controlled entity (collectively, the "Entities") are required to allocate 10% of their profit after tax, as determined in accordance with the PRC accounting standards and regulations applicable to the Entities, to the statutory surplus reserve (the "SSR") until such reserve reaches 50% of the registered capital of the Entities. Subject to certain restrictions set out in the Company Law of the PRC and the respective articles of association of the Entities, part of the SSR may be converted to increase the Entities' share capital.

In accordance with the Company Law of the PRC, the Entities are required to transfer 5% to 10% of their profit after tax, as determined in accordance with the PRC accounting standards and regulations applicable to the Entities, to the statutory public welfare fund (the "PWF"), which is a non-distributable reserve other than in the event of the liquidation of the Entities. The PWF must be used for capital expenditure on staff welfare facilities and these facilities remain as the properties of the Entities.

The Directors of the Company have proposed to transfer Rmb100,634,000 (2002: Rmb93,498,000) and Rmb50,317,000 (2002: Rmb46,749,000) to the SSR and the PWF, respectively. These represent 10% (2002: 10%) and 5% (2002: 5%), respectively, of the Company's profit after tax of Rmb1,006,342,000 (2002: Rmb934,980,000) determined in accordance with the PRC accounting standards.

According to the relevant regulations in the PRC, the amount of profit available for distribution is the lower of the amount determined under the PRC accounting standards and the amount determined under the generally accepted accounting principles in Hong Kong.

As at December 31, 2003, before the proposed final dividend, the Company had reserves of approximately Rmb641,107,000 (2002: Rmb500,667,000) available for distribution by way of cash or in kind.

As at December 31, 2003, in accordance with the Company Law of the PRC, the amount of approximately Rmb3,640,000,000 (2002: Rmb3,638,229,000) standing to the credit of the Company's share premium account was available for distribution by way of capitalisation issues.

35. NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

(a) Reconciliation of profit before tax to net cash inflow from operating activities:

| | Notes | 2003 Rmb'000 | 2002 Rmb'000 |
|---|-------|------------------|-----------------|
| Profit before tax | | 1,593,189 | 1,394,471 |
| Share of profits of a jointly-controlled entity | | (9,829) | (1,677) |
| Share of profits of associates | | (17,394) | (11,719) |
| Depreciation | 6 | 257,817 | 223,748 |
| Amortisation of expressway operating rights | 6 | 8,700 | 8,700 |
| Amortisation of goodwill | 6 | 12,221 | 15,612 |
| Write-off of bad debts | 6 | 537 | 794 |
| Interest income | 5 | (12,593) | (17,063) |
| Interest expense | 7 | 132,801 | 163,224 |
| Unrealised loss on revaluation of short term listed investments | 6 | 1,259 | 9,571 |
| Exchange gains, net | 5 | (2,282) | (1,121) |
| Loss on disposal of fixed assets | 6 | 20,768 | 1,040 |
| Gain on disposal of long term investment | | (933) | — |
| Loss on winding-up of a subsidiary | 6 | — | 205 |
| Increase in inventories | | (1,034) | (966) |
| (Increase)/decrease in accounts receivables | | (7,941) | 39,058 |
| (Increase)/decrease in other receivables | | 69,927 | (15,526) |
| Increase in an amount due from an associate | | (11) | (1,250) |
| Increase in accounts payables | | 25,763 | 101,643 |
| Increase/(decrease) in other taxes payable | | 12,222 | (7,495) |
| Increase in other liabilities | | 23,141 | 43,264 |
| Increase in accruals | | 3,155 | 9,998 |
| Increase in an amount due to a jointly-controlled entity | | 804 | 304 |
| Interest paid | | (113,939) | (166,447) |
| Profits tax paid | | (326,004) | (252,059) |
| Net cash inflow from operating activities | | 1,670,344 | 1,536,309 |

35. NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT (Continued)

(b) Winding-up of a subsidiary

| | 2003 Rmb'000 | 2002 Rmb'000 |
|------------------------------------|-----------------|-----------------|
| Net assets disposed of: | | |
| Fixed assets | — | 286 |
| Cash and bank balances | — | 145 |
| Inventories | — | 218 |
| Other receivables | — | 1,186 |
| Other payables | — | (1,579) |
| Minority interests | — | (51) |
| Loss on winding-up of a subsidiary | — | 205 |

36. COMMITMENTS

(a) On March 15, 2004, the Board of Directors approved an expense for the road surface-overlaying project in the amount of Rmb95,500,000 (2002: Rmb141,400,000) for the year ending December 31, 2004.

(b) Capital commitments

| | Group | | Company | |
|--|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Contracted, but not provided for: | | | | |
| - Construction of expressways | 1,098,777 | 177,730 | 2,371 | 63,775 |
| - Purchase of machinery | 5,697 | 37,423 | 5,697 | 10,719 |
| - Proposed investments in Shangsang Co | 485,000 | 485,000 | 485,000 | 485,000 |
| - Renovation of a service area | 5,893 | 14,000 | 4,950 | 14,000 |
| | 1,595,367 | 714,153 | 498,018 | 573,494 |
| Authorised, but not contracted for: | | | | |
| - Purchase of machinery | 70,500 | — | 60,000 | — |
| - Construction of expressways | 3,386,840 | 4,739,237 | 2,403,369 | 4,419,367 |
| | 5,052,707 | 5,453,390 | 2,961,387 | 4,992,861 |

37. CONTINGENT LIABILITIES

At the balance sheet date, contingent liabilities not provided for in the financial statements were as follows:

| | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Guarantees provided in favor of the holders of the corporate bonds issued by a subsidiary | — | — | — | 216,254 |
| Guarantees provided to banks in connection with facilities granted to: | | | | |
| - A subsidiary | — | — | 550,000 | 650,000 |
| - A jointly-controlled entity | 30,000 | 30,000 | 30,000 | 30,000 |
| | 30,000 | 30,000 | 580,000 | 896,254 |

38. OPERATING LEASE ARRANGEMENTS

The Group and the Company lease their oil stations and cables under operating lease arrangements, with leases negotiated for terms ranging from five to twenty five years.

As at December 31, 2003, the Group and the Company had total future minimum lease rental receivables under non-cancelable operating leases falling due as follows:

| | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| Within one year | 8,833 | 8,159 | 1,233 | 5,660 |
| In the second to fifth years, inclusive | 18,419 | 25,674 | 5,769 | 19,424 |
| Beyond five years | 31,819 | 33,397 | 31,819 | 33,397 |
| | 59,071 | 67,230 | 38,821 | 58,481 |

39. DIFFERENCES IN FINANCIAL STATEMENTS PREPARED UNDER PRC AND HONG KONG ACCOUNTING STANDARDS

| | Net profit before minority interests | | Net assets as at 31 December | |
|---|---|-----------------|---------------------------------|-----------------|
| | 2003 Rmb'000 | 2002 Rmb'000 | 2003 Rmb'000 | 2002 Rmb'000 |
| As reported in statutory accounts (restated) | 1,103,632 | 1,070,902 | 10,436,426 | 9,992,136 |
| HK SSAP adjustments: | | | | |
| (a) Goodwill | 33,722 | 30,995 | (145,568) | (179,290) |
| (b) Depreciation provided, net of deferred tax | (43,907) | (70,811) | (175,143) | (137,004) |
| (c) Difference in share premium account during establishment | — | — | 11,923 | 11,923 |
| (d) Profits tax refundable | — | (22,745) | (3,686) | (3,686) |
| (e) Restatement of short term investments in securities at market value, net of deferred tax | 458 | (1,971) | 18,772 | 16,440 |
| (f) General provision on trade receivables and other debts | 561 | (1,439) | 310 | 922 |
| (g) Impairment loss, net of deferred tax | (556) | (12,076) | — | 284 |
| (h) Provision for impairment of an unlisted equity investment | 1,351 | (574) | 689 | (689) |
| (j) Others | 762 | 1,238 | 2,256 | 755 |
| As restated in the financial statements | 1,096,023 | 993,519 | 10,145,979 | 9,701,791 |

40. RELATED PARTY TRANSACTIONS

The following is a summary of the significant related party transactions carried out in the ordinary course of business between the Company, its subsidiaries and certain government bodies in the year:

- Under the reorganisation agreement, Zhejiang Provincial High Class Highway Investment Company Limited (the name has been changed as "Zhejiang Communications Investment Group Co., Ltd") gave a number of undertakings to the Company, including a non-competition undertaking, a tax indemnity and an indemnity against losses incurred, which were not expressly transferred to the Company pursuant to the reorganisation and general indemnity provisions against any breach of representation warranty and undertakings contained in the agreement.
- On May 20, 2003, the Company entered into the Development Co Investment Agreement with 11 individuals as nominees of 155 key employees of the Group (including 22 connected persons and 133 independent third parties) for the establishment of Development Co in the PRC, whereby the Company invests in 51% of and the 11 individuals invest in an aggregate of 49% of Development Co's registered capital of Rmb80,000,000.

40. RELATED PARTY TRANSACTIONS (Continued)

- c) On May 30, 2003, Development Co entered into several acquisition agreements with the Company, Jiaying Co and Shangsan Co, respectively, to acquire the assets and liabilities in respect of the service area businesses and the equity interest in Advertising Co (the "Acquired Assets"). The total consideration of the transactions was Rmb84,404,000, being the valuation amount of the Acquired Assets of Rmb87,794,000 as at December 31, 2002, plus the operating results of the Acquired Assets of Rmb13,935,000 for the five-month period ended May 31, 2003, and minus the net cash drawings from the Acquired Assets of Rmb17,325,000 during the said period.
- d) On July 24, 2003, Development Co entered into the Service Co Investment Agreement with one individual as nominee of 27 key employees of Services Co (including 4 connected persons and 23 independent third parties) for the establishment of Service Co, whereby Development Co invests in 85% of and the individual invests in 15% of Service Co's registered capital of Rmb8,000,000.
- e) On August 26, 2003, Service Co entered into acquisition agreements with the Company and Shangsan Co, respectively, to acquire the assets and liabilities in respect of the vehicle services business at a total consideration of Rmb3,321,000.
- f) In 2003, the Group entered into several rental agreements with Zhejiang Expressway Petroleum Development Co., Ltd ("Petroleum Co"), an associate of the Company. Pursuant to the aforementioned agreements, the Group leased six oil stations to Petroleum Co. In 2003, the Group recorded a total rental income of Rmb7,496,000 from Petroleum Co (2002: Rmb6,550,000). The rental income was based on negotiations between the Group and Petroleum Co with reference to the market prices.

Since the total consideration of the respective transactions (b) to (f) as above-mentioned represent less than 3% of the book value of the net tangible assets of the Company as disclosed in its latest published audited accounts, no shareholders' approval is required under the Listing Rules.

41. COMPARATIVE AMOUNTS

Certain comparative amounts have been reclassified to conform with the current year's presentation.

42. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorized for issue by the Board of Directors on March 15, 2004.