

# **Directors' Report**

The Directors have pleasure in submitting their report together with the audited accounts for the year ended 31st December 2003.

# PRINCIPAL ACTIVITIES AND GEOGRAPHICAL ANALYSIS OF OPERATIONS

The principal activities of the Company and its subsidiaries (the "Group") consist of the manufacture, import, export and sale of carpets, manufacture and sale of yarn, trading and leasing of interior furnishings, investment and property holding.

An analysis of the Group's turnover and trading results for the year by business and geographical segments is set out in note 2 to the accounts.

## **RESULTS AND APPROPRIATIONS**

The results for the year are set out on page 39.

The Directors of the Company recommend the payment of a final dividend of 3 cents (2002: 3 cents) per share for the year ended 31st December 2003, absorbing a total of HK\$6,334,000 (2002: HK\$6,229,000), to shareholders whose names appear on the register of members as at 25th May 2004, with a scrip dividend alternative.

## FIVE-YEAR CONSOLIDATED FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 5.

#### RESERVES

Movements in reserves of the Company and the Group during the year are set out in note 26 to the accounts.

## DONATIONS

During the year, donations made by the Group for charitable purposes amounted to HK\$59,000 (2002: HK\$71,000).

## **FIXED ASSETS**

Movements in fixed assets of the Group during the year are set out in note 12 to the accounts.

## **PRINCIPAL PROPERTIES**

Details of the principal properties held for investment purposes are set out on page 94.



## SHARE CAPITAL

Details of the movement in share capital of the Company are set out in note 25 to the accounts.

#### DISTRIBUTABLE RESERVES

Distributable reserves of the Company at 31st December 2003 calculated under Company Act 1981 of Bermuda (as amended) amounted to HK\$109,528,000 (2002: HK\$122,983,000).

#### **SUBSIDIARIES**

Particulars of the principal subsidiaries are set out on pages 92 and 93.

#### **BANK LOANS AND OVERDRAFTS**

Particulars of bank loans and overdrafts of the Group are set out in the management discussion and analysis, consolidated balance sheet and note 27 to the accounts.

#### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SHARES

The Company has not redeemed any of its shares during the year. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the year.

#### **PRE-EMPTIVE RIGHTS**

No shareholder pre-emptive rights exist in the jurisdiction in which the Company is incorporated.

#### **SHARE OPTIONS**

The existing share options were granted to Directors and employees of the Group under an employee share option scheme adopted and approved by shareholders on 24th November 1997 (the "1997 Share Option Scheme").

At the annual general meeting held on 23rd May 2002, ordinary resolutions relating to the adoption of a new share option scheme (the "2002 Share Option Scheme") and the termination of the 1997 Share Option Scheme were duly approved by the shareholders of the Company.

Despite the fact that no further options may be granted under the 1997 Share Option Scheme after the date of its termination, all other provisions of the 1997 Share Option Scheme will remain in force to govern the exercise of all the options previously granted. The details of the 2002 Share Option Scheme (which fully complies with Chapter 17 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules")) are as follows:

1. Purpose

**Participants** 

2.

- (a) To provide participants (see the definition below) with the opportunity to acquire proprietary interests in the Company; and
- (b) To encourage participants to work towards enhancing the value of the Company and its shares for the benefit of the Company and its shareholders as a whole.
- Any employee of the Group (whether full time or otherwise, including any Executive Director, Nonexecutive Director and Independent Non-executive Director of the Group) and any consultant of the Group who has contributed or will contribute to the Group.
- 3. Maximum number of shares available for issue under the 2002 Share Option Scheme together with the percentage of share capital it represents as at the date of the annual report
  20,401,980 shares (representing 9.7% of issued share capital of the Company as at the date of the annual report).
- 4. Maximum entitlement of each participant
- 5. The period within which the shares must be taken up under an option
- The minimum holding period before an option can be exercised
- Amount payable on application or acceptance of the option and the periods within which payments must or may be made or loans made for such purposes must be repaid

1% of the shares in issue in any 12-month period up to the

date of grant.

As specified by Directors, which shall not be more than 10 years from the date of grant.

Generally none, but subject to Directors' discretion on case-by-case basis.

HK\$10, payable upon acceptance of the option within 30 days of the grant of such option.

8. Basis of determining the exercise price

Determined by the Directors being at least the highest of

- the closing price of a share as stated in the daily quotations of The Stock Exchange of Hong Kong Limited (the "Stock Exchange");
- (ii) the average closing price of a share as stated in the Stock Exchange's daily quotation sheets for the 5 business days immediately preceding the date of grant; and
- (iii) the nominal value of a share.
- 9. The remaining life of the 2002 Share Option Scheme

The Scheme will be valid and effective for a period of 10 years from 23rd May 2002.

No share option has been granted under the 2002 Share Option Scheme since its adoption. Details of the share options outstanding as at 31st December 2003 which have been granted under the 1997 Share Option Scheme are as follows:

1 Name	Options held at Ist January 2003	Options lapsed during the year	Options held at 31st December 2003	Exercise price (HK\$)	Exercisable from	Exercisable until	Note
Directors							
– Kent M. C. Yeh	352,500	(352,500)	-	1.17	15.9.2000	14.9.2003	
	352,500	(352,500)	-	1.67	15.9.2001	14.9.2004	1
		(0.50, 500)			1 5 0 0000		
– Alison S. Bailey	253,500	(253,500)	-	1.17	15.9.2000	14.9.2003	
	253,500	-	253,500	1.67	15.9.2001	14.9.2004	
– Employees	952,500	(952,500)	_	1.17	15.9.2000	14.9.2003	
1 /	952,500	(327,000)	625,500	1.67	15.9.2001	14.9.2004	
	752,500	(027,000)	020,000	1.07	10.7.2001	17.7.2007	

Note:

 The employment of Mr. Kent M. C. Yeh as Managing Director of the Company was terminated on 31st August 2003 and it was agreed that all share options granted to him lapsed notwithstanding the fact that he remained a Non-executive Director of the Company.



## DIRECTORS

The names of the Directors during the year are set out on pages 20 and 21.

On 31st August 2003, Mr. Kent M. C. Yeh stepped down from the role of Managing Director but still remained as a Non-executive Director of the Company.

On 1st November 2003, Mr. James H. Kaplan was employed as the Chief Executive Officer and was appointed to the Board as an Executive Director on 5th November 2003.

On 18th December 2003, Mr. Nicholas T. J. Colfer was appointed as a Non-executive Director of the Company while Mr. David Tong resigned as a Non-Executive Director but was appointed as Alternate Director to each of Messrs James S. Dickson Leach, Nicholas T. J. Colfer and Ian D. Boyce.

On 15th January 2004, Mr. Francis B. Y. Sim resigned as an Independent Non-executive Director of the Company due to personal reasons.

On 31st March 2004, Mrs. Yvette Y. H. Fung was appointed as an Independent Non-executive Director of the Company.

In accordance with bye-laws 100 and 109(A) of the Company, Mrs. Yvette Y. H. Fung, Mr. James H. Kaplan, Mr. Nicholas T. J. Colfer, Mr. Kent M. C. Yeh, Mr. Anthony Y. C. Yeh, and Mr. Lincoln K. K. Leong shall retire and, being eligible, offer themselves for re-election at the forthcoming annual general meeting.

Mr. James H. Kaplan has a service contract with the Company, which is not determinable within one year without payment of compensation (other than statutory compensation).

# DIRECTORS' INTERESTS IN CONTRACTS

Apart from the severance agreement entered into between the Group and Mr. Kent M. C. Yeh as disclosed in "Connected Transactions" section below, no other contracts of significance in relation to the Group's business to which the Company, its subsidiaries or its holding company was a party and in which a Director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

# **BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT**

Brief biographical details of Directors and senior management are set out on pages 20 to 21 and 95 respectively.

# DIRECTORS' INTERESTS IN COMPETING BUSINESS

None of the Directors of the Company have any interest in any business which may compete with the business of the Group.

#### DIRECTORS' INTERESTS IN EQUITY SECURITIES

As at 31st December 2003, the interests of the Directors in the shares and options of the Company and its associated corporations (within the meaning of the Part XV of Securities and Futures Ordinance ("SFO")) as recorded in the register maintained by the Company under Section 352 of the SFO or as notified to the Company were as follows:

#### (a) Ordinary shares of HK\$0.10 each in the Company

	No. of ordinary shares held (long position) Aggregate			
Name	Personal interests	Family interests	Corporate interests	% to the share capital
James S. Dickson Leach	3,315,554	_	_	1.570%
Anthony Y. C. Yeh	5,036,230	_	-	2.385%
Kent M. C. Yeh	1,237,500	-	_	0.586%
lan D. Boyce	209,267	_	_	0.099%
Lincoln C. K. Yung	30,000	_	_	0.014%
Lincoln K.K. Leong	_	_	2,000,000*	0.947%
Alison S. Bailey	1,179,814	_	_	0.559%
John J. Ying	-	-	11,557,420#	5.474%
David C. L. Tong	304,484	_	_	0.144%
(Alternate Director to Messrs James S.				
Dickson Leach, Nicholas T. J. Colfer				
and lan D. BoyceJ				
Nelson K.F. Leong	-	-	2,000,000*	0.947%
(alternate director to Lincoln K.K. Leong)				

\* Mr. Nelson K.F. Leong is interested in the same shares as disclosed by Mr. Lincoln K.K. Leong. The shares are held through a company which is controlled by Mr. Lincoln K.K. Leong and Mr. Nelson K.F. Leong.

# The shares are held through a company of which Mr. John J. Ying is interested in more than onethird of the voting shares.

(b) Share options are granted to Directors under the 1997 Share Option Scheme approved by the shareholders at a Special General Meeting on 24th November 1997. Refer details under Share Options above.

#### (c) Interest in associated corporations of the Company

	No. of ordinary shares held			
	in associated corporations of the Company			
	Personal	Family	Corporate	
Name	Interests	interests	interests	
China Industrial Investments Limited				
("CIIL") of US\$1 each				
Anthony Y. C. Yeh	420	400	1,380*	

\* The shares are held through a company of which Mr. Anthony Y. C. Yeh and his family are interested in more than one-third of the voting shares. The aggregate interests held by Mr. Anthony Y. C. Yeh represented 22% of the issued share capital of CIIL.

With the exception of the Directors' interests as disclosed above, at no time during the year was the Company or its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### SUBSTANTIAL SHAREHOLDERS

As at 31st December 2003, the register of substantial shareholders required to be kept under Section 336 of the SFO showed that the Company had been notified of the following interests, being 5% or more in the issued ordinary share capital of the Company. These interests are in addition to those disclosed above in respect of the Directors.

Name	No. of ordinary shares held in the Company of HK\$0.10 each (long position)	Aggregate % to the share capital
Bermuda Trust Company Limited	117,688,759*	55.745%
Hesko Limited	117,688,759*	55.745%
Esko Limited	117,688,759*	55.745%
New Holmium Holding Corporation	114,144,497*	54.066%
iVentures I, L. P.	11,557,420**	5.474%

- \* Bermuda Trust Company Limited has an interest in Esko Limited and Hesko Limited. Of the 117,688,759 shares, 114,144,497 shares are owned by New Holmium Holding Corporation with the balance of the shares being held through other companies held by Esko Limited and Hesko Limited. Esko Limited and Hesko Limited together own 100% of New Holmium Holding Corporation.
- \*\* Mr. John J. Ying (a Director of the Company) is the sole shareholder of the general partner of iVentures I, L.P. and is deemed to have interest in the shares held by iVentures I, L. P. (the Company is advised that the term "general partner" commonly refers to the entity liable for all the debts and obligations of a limited partnership and has power to bind a limited partnership).



#### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

#### MAJOR CUSTOMERS AND SUPPLIERS

During the year, the Group sold less than 30% of its goods and services to its 5 largest customers and purchased less than 30% of its goods and services from its 5 largest suppliers.

## **CONNECTED TRANSACTIONS**

- (a) Significant related party transactions entered into by the Group during the year ended 31st December 2003, which do not constitute connected transactions subject to disclosure requirements under the Listing Rules, are disclosed in note 33 to the accounts.
- (b) Other related party transactions, which also constitute connected transactions and are required to be disclosed under the Listing Rules, are as follows:
  - (i) Since 1992, Premier Yarn Dyers, Inc. ("PYD"), an indirect wholly owned subsidiary of the Company has been purchasing white yarns from Ed Jones & Co., a company in the USA which is owned by two directors of PYD, in the ordinary course of PYD's business and on normal commercial terms. The total purchases in 2003 amounted to US\$36,400 (HK\$284,000).
  - (ii) The Company's subsidiaries have been from time to time supplying furnishing products and providing related ancillary services to The Hong Kong and Shanghai Hotels, Limited and its subsidiaries ("HKS Hotels"). The total value of transactions amounted to HK\$2,468,000 in 2003. Such transactions are connected transactions by virtue of the fact that the substantial shareholder of the Company is also interested in more than 30% of the entire issued share capital in HKS Hotels.

Two conditional waivers have been granted by the Stock Exchange for the above transactions described in the paragraphs (i) and (ii). The Directors, including all the Independent Non-executive Directors, have reviewed the above transactions and confirmed that these transactions:

- were entered into by the Company and its subsidiaries in the ordinary and usual course of business;
- 2. were conducted on normal commercial terms or terms that are fair and reasonable so far as the shareholders are concerned;

- 3. were entered into in accordance with the terms of the agreements governing the above transactions or (where there are no such agreements) on terms no less favourable than those available to or from independent third parties; and
- 4. aggregated for 2003 as set out in paragraphs (i) and (ii) respectively did not exceed the relevant cap amount of 6% and 3% of the audited consolidated net tangible assets of the Group as set out in the conditional waivers granted by the Stock Exchange.

The Company's auditors have also reviewed the above transactions described in paragraphs (i) and (ii) and confirmed in its letter to the Directors that the transactions:

- 1. had received the approval of the Company's Board of Directors;
- 2. were in accordance with the pricing policies as stated in the Company's financial statements;
- 3. were entered into in accordance with the terms of the agreement governing the transactions or, if there are no such agreements, on terms no less favourable than those available to or from independent third parties; and
- 4. aggregated for 2003 as set out in paragraphs (i) and (ii) respectively did not exceed the relevant cap amount of 6% and 3% of the audited consolidated net tangible assets of the Group as set out in the conditional waivers granted by the Stock Exchange.
- (iii) On 30th July 2003, the Company and Hong Kong Carpet (Holdings) Limited, an indirect wholly-owned subsidiary of the Company, entered into a severance agreement with Mr. Kent M. C. Yeh ("Mr. Yeh") pursuant to which Mr. Yeh's employment by Hong Kong Carpet (Holdings) Limited as the Managing Director of the Company would be terminated with effect from 31st August 2003. Mr Yeh however remained on the Board of Directors of the Company as a Non-executive Director.

The major terms of the severance agreement include:

 a "non-compete" clause whereby Mr. Yeh undertook not to compete with the Company or any members of the Group in any business connected with the sale, marketing, manufacturing, trading, retailing, export or distribution of carpets anywhere in the world for a period of two years from the employment termination date; and 2. a "consultancy" undertaking whereby Mr. Yeh undertook to provide such consultancy services as are required by the Group (including but not limited to assisting the Group in developing and maintaining relationships with existing and potential customers and suppliers and providing information regarding the Group's business) for a two year period following 31st August 2003.

The consideration of the severance agreement is HK\$5,400,000, payable in three yearly instalments. The first installment of HK\$2,700,000 had been paid in 31st August 2003 and the payment of second and third instalments (of HK\$1,350,000 each) will be made in August 2004 and 2005 respectively subject to Mr. Yeh's compliance with the non-compete clause as mentioned above.

# CODE OF BEST PRACTICE

Throughout the year, the Company has complied with the Code of Best Practice as set out in the Listing Rules save that the Independent Non-executive Directors who have not been appointed for a specific term are subject to retirement by rotation and re-election pursuant to the Company's byelaws 100 and 109(A).

# AUDIT COMMITTEE

The authority and duties of the Audit Committee operate within the suggested guidelines as published by the Hong Kong Society of Accountants, namely "A Guide for the Formation of An Audit Committee" issued in 1997 and superseded by "A Guide for Effective Audit Committees" in 2002.

The Audit Committee provides an important link between the Board and the Company's auditors in matters coming within the scope of the Group audit. It also reviews the effectiveness of the external audit and of internal controls and risk evaluation. The Committee comprises two Independent Non-executive Directors, namely Mr. Michael T. H. Lee and Mrs. Yvette Y. H. Fung, one Non-Executive Director (Mr. John J. Ying), and one Alternate Director (Mr. Nelson K. F. Leong).

The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters including a review of the audited accounts for the year ended 31st December 2003 with the Directors.

## **AUDITORS**

The accounts have been audited by PricewaterhouseCoopers who retire and, being eligible, offer themselves for re-appointment.

By Order of the Board

Alison S. Bailey Chief Operating Officer

Hong Kong, 19th April 2004