## Consolidated Profit and Loss Account

for the year ended 31st December 2003 Note 2003 2002 HK\$ HK\$ As restated (Note 1) **TURNOVER** 2 116,544,198 120,198,823 TOTAL REVENUES 2 127,280,343 117,484,767 **COST OF PROPERTIES SOLD** (34,912,154) (39,285,079) NET COMMISSIONS, CLAIMS AND OTHER EXPENSES **INCURRED ON INSURANCE BUSINESS** 3 (30,837,638) (37, 331, 595)**STAFF COSTS** (22,445,664) (22, 290, 899)DEPRECIATION (2,525,369)(2,488,199)4 **OTHER PROVISIONS AND LOSSES** 6,630,754 3,838,724 **OTHER OPERATING EXPENSES** (13,812,363) (13,709,882)TOTAL OPERATING EXPENSES (102, 275, 359)(106,894,005) **OPERATING PROFIT** 5 25,004,984 10,590,762 SHARE OF RESULTS OF - JOINTLY CONTROLLED ENTITIES 6 44,725,535 57,985,181 - ASSOCIATES 7 5,434,146 (8,051,584) 49,933,597 50,159,681 **PROFIT BEFORE TAXATION** 74,938,581 60,750,443 **TAXATION** 9 (14,398,235) (12, 258, 168)**PROFIT AFTER TAXATION** 60,540,346 48,492,275 MINORITY INTERESTS (2,516,978)(3,753,539) **PROFIT ATTRIBUTABLE TO SHAREHOLDERS** 10 56,786,807 45,975,297 DIVIDEND 11 18,377,146 **HK CENTS** HK CENTS **BASIC EARNINGS PER SHARE** 12 12.36 10.01